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CENSUS OF BUSINESS

VOLUME III
WHOLESALE TRADE—SUMMARY STATISTICS

132

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UNITED STATES
Census of Business: 1954

Volume III

WHOLESALE TRADE—SUMMARY STATISTICS

Size of Establishment or Firm, Credit, Class of Customer, Warehouse and Cold Storage Space, Commodity-Line Sales, Legal Form of Organization, Petroleum Bulk Plants and Terminals, and Miscellaneous Subjects

and

PUBLIC WAREHOUSES

Revenue, Space, Occupancy, Employment, Payroll, and size

Prepared under the supervision of
HARVEY KAILIN
Chief, Business Division

UNITED STATES GOVERNMENT PRINTING OFFICE
WASHINGTON : 1957

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This volume comprises the 1954 Census of Business Wholesale Trade Subject Bulletins, Series W-2, and related supplementary materials.

SUGGESTED IDENTIFICATION

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PREFACE

This is one of a series of volumes presenting final results of the 1954 Census of Business for Wholesale, Retail, and Selected Service Trades. Statistics for Wholesale Trade are contained in two volumes, Volume IV and this volume which also contains information on Public Warehouses. The 1954 Census, which was conducted by mail canvass of business establishments and by use of Internal Revenue Service records (see "Method of Enumeration" in Introduction), was authorized by law under Title 13, United States Code, Section 131. Previous business censuses covered the years 1929, 1933, 1935, 1939, and 1948.

Important to the conduct of the 1954 Census of Business was the cooperation of the Bureau of Old-Age and Survivors Insurance and the Internal Revenue Service in permitting use of certain records, thus making possible a material reduction in the cost of enumerating the Census. We wish also to acknowledge the assistance of many private and public organizations in the planning phase of the census and the excellent cooperation of some 1,750,000 business establishments in completing the required Census forms.

The advice of trade associations, individual businessmen, research and marketing organizations, and government agencies was invaluable in determining the feasibility of collecting various types of data and the methods for minimizing the burden of reporting, as well as in determining the types of information which would be of greatest value. Especially helpful was the Advisory Council on Federal Reports, which through special panels of business experts advised and assisted in the development of inquiries. Because of budgetary and other limitations, it was not possible to collect all of the data recommended by these groups. Timely publicity given to the Business Census by Chambers of Commerce, business organizations, trade papers, local newspapers, and television and radio stations aided greatly in informing businessmen of the nature and objectives of the census and facilitated the collection of Census reports.

Primary responsibility for the 1954 Census of Business program was centered in the Business Division of the Census Bureau, under the direction of Harvey Kailin, Chief of the Division. John Albright, Chief of the Wholesale Trade Branch, supervised the wholesale trade segment of the Business Census. He was assisted by Robert Viehman, Assistant Chief of the Wholesale Trade Branch, Earl B. Wiley, Elizabeth S. Owen, and Charles Settlemyer. Maurice Haven served as Assistant Branch Chief until September 18, 1955.

Processing of the 1954 Census of Business reports was performed by the Economic Operations Division, under the supervision of M. D. Bingham, Division Chief, and Irving Weiss, Assistant Chief. Max Van Horn, then Chief of the Wholesale Branch, was responsible for processing Wholesale Trade reports and tabulations. He was assisted by Blynn T. Shafer and Eugene L. Wendt.

In the Field Division, Jack B. Robertson, then Chief of the Division; Ivan G. Munro, Assistant Chief; and Arthur Cook, then Chief of the Economic Census Branch, directed the field work for the Census of Business.

Important functions were also performed by the Machine Tabulation Division under C. F. Van Aken, Chief; Mrs. Catherine M. Neafsey, Chief of the Economics Section, was responsible for machine tabulation techniques and procedures used in Wholesale Trade tabulations.

Julius Shiskin, Chief Economic Statistician in the Office of the Assistant Director for Statistical Standards, as well as Harold T. Goldstein and Irving Rottenberg of that office, contributed to the coordination of the Business Census with the Censuses of Manufactures and Mineral Industries and to several phases of the planning and processing of the Censuses.

Geography Division personnel participating in various phases of Business Census work were Clarence E. Batschelet, Chief; Robert Klove, Assistant Chief; and William T. Fay, Chief, Survey Planning Branch.

Donald K. Heiser, Chief of the Electronics Systems Branch, assisted by Rudolph M. Micoly, Chief of Operations for the Branch, was responsible for planning and use of electronic computor and accompanying high-speed printer equipment. Robert H. Brooks, Chief, Graphics Branch, was responsible for preparing Census of Business publications for reproduction. Mrs. Elma Beynon of the Statistical Reports Division reviewed all text material and table forms, and assisted on publications problems.

September 1957

1954 CENSUS OF BUSINESS FINAL REPORTS

Volume I: RETAIL TRADE—SUMMARY STATISTICS

Chapter
1. United States Summary.
*2. Sales Size.
*3. Employment Size.
*4. Single Units and Multiunits.
*5. Legal Form of Organization.
6. Miscellaneous.
*7. Territories of Alaska and Hawaii.

*Also issued as separate reports in bulletin series R-2.

Volume II: RETAIL TRADE—AREA STATISTICS

United States summary and separate chapters for each State, the District of Columbia, Alaska, and Hawaii. Statistics by counties, cities, and standard metropolitan areas, and by kind of business; with cross classification by kind of business for standard metropolitan areas and for cities and counties with 500 or more retail establishments. (Chapters also are issued as separate reports in bulletin series R-1.)

Volume III: WHOLESALE TRADE—SUMMARY STATISTICS, AND PUBLIC WAREHOUSES

WHOLESALE TRADE

Chapter
1. United States Summary.
*2. Size of Establishment or Firm.
*3. Credit, Receivables, Bad-Debt Losses.
*4. Sales by Class of Customer.
*5. Warehouse and Cold Storage Space.
*6. Commodity Line Sales.
7. Legal Form of Organization.
*8. Petroleum Bulk Plants and Terminals.
9. Miscellaneous.
*10. Territories of Alaska and Hawaii.

*PUBLIC WAREHOUSES

*Also issued as separate reports in bulletin series W-2.

Volume IV: WHOLESALE TRADE—AREA STATISTICS

United States summary and separate chapters for each State, the District of Columbia, Alaska, and Hawaii. Statistics by counties, cities, and standard metropolitan areas, and by kind of business; with cross classification by kind of business for standard metropolitan areas, and for counties and cities with 100 or more wholesale establishments. (Chapters also are issued as separate reports in bulletin series W-1.)

Volume V: SELECTED SERVICE TRADES—SUMMARY STATISTICS

Chapter
1. United States Summary.
*2. Receipts Size.
*3. Employment Size.
*4. Single Units and Multiunits.
*5. Legal Form of Organization.
*6. Hotels; Motels and Tourist Courts.
*7. Power Laundries, Cleaning and Dyeing Plants, and Related Services.
*8. Motion Pictures.
9. Miscellaneous.
*10. Territories of Alaska and Hawaii.

*Also issued as separate reports in bulletin series S-2.

Volume VI: SELECTED SERVICE TRADES—AREA STATISTICS

United States summary and separate chapters for each State, the District of Columbia, Alaska, and Hawaii. Statistics by counties, cities, and standard metropolitan areas, and by kind of business; with cross classification by kind of business for standard metropolitan areas and for cities and counties with 200 or more service establishments. (Chapters also are issued as separate reports in bulletin series S-1.)

CENTRAL BUSINESS DISTRICT BULLETINS

Central business district statistics are published in a series of separate bulletins comprising a report for each of 95 selected large cities. These bulletins are not bound in a volume. Bulletins contain comparative 1954 and 1948 data on number of establishments, volume of sales (or receipts) and annual payroll for all retail stores and about 25 kinds of retail business, and for hotels and motion picture theaters. Areas for which data are presented include the central business district, the city in which it is located, the standard metropolitan area containing the city, the city outside the central business district, and the standard metropolitan area outside the central business district.

CONTENTS

(See Appendix I for contents of all 1954 Census of Business volumes)

This volume presents summary information on Wholesale Trade (Chapters 1-10) and Public Warehouses (Chapter 11). Chapter 11 contains all explanatory and analytical text relating to Public Warehouses as well as the tabular material. A table of contents appears in each chapter and provides titles of all tables and special finding aids including in the chapter. Pages within each chapter have been numbered independently. Page numbers consist of two parts, the first part being the chapter number; thus 1-4 represents page 4 of Chapter 1 (United States Summary) and 8-3 represents page 3 of Chapter 8 (Petroleum Bulk Plants and Terminals).

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INTRODUCTION

The 1954 Census of Business, along with the 1954 Censuses of Manufactures and Mineral Industries, was authorized by law under Title 13, United States Code, Section 131 (see Appendix A). These 1954 Censuses covered businesses operated in continental United States, Alaska, and Hawaii. Separate Censuses of Business and Manufactures for 1954 were also conducted in Puerto Rico jointly with the Commonwealth Government.

The 1954 Census of Business covered Wholesale Trade, Retail Trade, Selected Service Trades, and Public Warehouses. This volume, except for Chapter 11 which presents separate information for Public Warehouses, provides findings for that portion of the 1954 Census of Business which relates to Wholesale Trade.

ESTABLISHMENT BASIS OF THE CENSUS

Census of Business figures represent a summary of reports for individual "establishments" rather than "companies." A separate report was obtained for each location, with one or more paid employees, at which business was conducted, including each location of multiunit organizations. Each report was tabulated in accordance with the location at which the business was conducted. A separate report was also obtained for administrative offices, district offices, central warehouses and other auxiliary units servicing sales establishments of multiunit organizations. Data for administrative offices and other auxiliary units are presented in Tables 9K and 9L of Chapter 9 but they are omitted from other tables on Wholesale Trade.

KINDS OF BUSINESS COVERED IN WHOLESALE TRADE

This volume, except Chapter 11, covers all establishments which reported any paid employment during 1954 and which were included in Wholesale Trade as defined in the Standard Industrial Classification Manual, Volume II, Nonmanufacturing Industries, 1949 edition, issued by the Bureau of the Budget, Executive Office of the President, with the exception of milk bottling plants which, in conformity with a subsequent action of the Bureau of the Budget, have been classified in the manufacturing industries.

Wholesale Trade as defined in the Standard Industrial Classification Manual, and as covered in the 1954 Census, includes establishments or places of business primarily engaged in selling merchandise directly to retailers; to industrial, commercial, institutional or professional users; or to other wholesalers; or acting as agents in buying merchandise for, or selling merchandise to, such persons or companies.

Wholesale Trade is divided, in the Standard Industrial Classification Manual, into two parts: "Merchant wholesalers," and "Wholesale trade, other than merchant wholesalers." "Merchant wholesalers" includes establishments usually known as wholesalers—merchant wholesalers or jobbers primarily engaged in buying, taking title to and, when customary, physically storing and handling the goods sold. Also included in this group are industrial goods distributors, foreign trade merchants, cash-and-carry wholesalers, drop shippers and wagon (truck) distributors. "Wholesale trade, other than merchant wholesalers" includes four general types of establishments: Sales branches and sales offices of manufacturing and mining companies; petroleum bulk plants and terminals; merchandise agents and brokers; and assemblers of farm products.

METHOD OF ENUMERATION

Information for establishments primarily in Wholesale Trade was obtained by means of a mail canvass. Report forms were mailed to all business firms included in the active records of the Internal Revenue Service as subject to payment of Federal Insurance Contributions Act (FICA) taxes (i.e., employers of one or more persons) and which were classified in the records of the Bureau of Old-Age and Survivors Insurance (BOASI) as wholly or partially engaged in wholesale, public warehousing, retail, manufacturing, mineral industries, and in major groups 70, 72, 73, 75, 76, 78, and 79 of the Service portion of the Standard Industrial Classification Manual. In addition, report forms were mailed to all establishments which BOASI had not classified by kind of business prior to mailing of Census report forms. Each establishment was mailed a report form appropriate to its BOASI classification (for those cases for which BOASI classification had not yet been established, a general purpose form was used) but its 1954 Census classification was determined by replies to questions on the Census report form.

Unincorporated businesses without paid employees are not included in Wholesale Trade as measured in this volume. Their importance, however, is indicated in table Y on page 21.

CLASSIFICATION OF WHOLESALE ESTABLISHMENTS

Although kind-of-business classifications assigned by the Bureau of Old-Age and Survivors Insurance were used as a basis for distributing appropriate Census report forms, establishments are classified in the Wholesale Census on the basis of information contained in their Census reports. Each wholesale establishment is classified on two bases: (1) by type of operation--merchant wholesalers, manufacturers' sales branches or sales offices, petroleum bulk plants or terminals, merchandise agents or brokers, or assemblers of farm products and (2) by kind of business--grocery wholesaler, drug wholesaler, grain merchant, etc. Classification in the 1954 Census is in accordance with the Standard Industrial Classification system developed under the auspices of the United States Bureau of the Budget, except that separately incorporated sales affiliates of manufacturing and mining companies have been classified in the Census generally as sales branches or sales offices, rather than as merchant wholesalers. Exceptions to this general rule occur, as explained in Part B of Appendix B, in the wholesale electrical goods trade and in oil well supply houses and steel warehouses.

Classification of wholesale establishments by type of operation and kind of business is described in detail in Appendix B. A comparison of the 1954 Census classification and the Standard Industrial Classification is shown in Appendix C.

REPORT FORMS

Twenty-five report forms were used in enumerating wholesale establishments in connection with the 1954 Census of Business: 13 for enumerating merchant wholesalers and assemblers of farm products; 10 for manufacturers' sales branches and sales offices; one for merchandise agents and brokers; and one for petroleum bulk plants and terminals. Each form was designed to cover a group of related kinds of business, for example: Food, beverage, tobacco wholesalers; Drugs, chemicals, paint wholesalers; Dry goods, textiles, apparel wholesalers; Electrical, electronic, appliance goods distributors, etc. A list of the forms is given in Appendix H, together with reproductions of several of them.

COMPARISON OF 1948 AND 1954 CENSUSES

The latest Census of Business prior to 1954 covered operations during the year 1948. A comparison of 1954 and 1948 classifications appears in Appendix D. The 1948 and 1954 Business Censuses differed in several respects, which to some degree affect comparability of the data for Wholesale Trade. In the case of

some of these differences (Items 1, 2, and 3 below) it has been feasible to revise the 1948 data (except as noted in some text tables) so as to make them comparable with the data for 1954. Table 1C, page 1-17, presents summary comparisons by type of operation and kind of business.

The more important revisions and differences are as follows:

(1) The 1948 Census figures reproduced herein, except as otherwise noted, have been revised to the 1954 basis by excluding establishments with no paid employment during the Census year. In 1948, this class of establishments accounted for some 25,000 establishments in the United States with sales for the year of approximately $2.9 billion, or less than two percent of the total wholesale trade sales volume.

(2) The definition of Wholesale Trade in the 1954 Census differs from that of the 1948 and previous Censuses by the exclusion of wholesale milk bottling plants. The 1948 data shown in this and other 1954 Census of Business publications, except as otherwise noted, have been revised to the 1954 basis and will differ in this respect from the results in previously issued 1948 Census of Business publications. For 1954, data for plants previously classified as wholesale milk bottling plants are included in reports of the Census of Manufactures.

(3) The general policy of classifying separately incorporated sales subsidiaries of manufacturing companies primarily engaged in selling the products of the parent company as "Manufacturers' sales branches and sales offices" rather than "Merchant wholesalers" has been followed more completely in the 1954 Census than in previous Censuses. Inquiries new on the 1954 report forms were designed to make clear the establishment's relationship to a parent company, and to determine whether products sold by the establishment were made by the same or other companies. As in 1948, certain separately incorporated sales subsidiaries of manufacturing companies with characteristics related to merchant wholesalers have been classified as merchant wholesalers in the following kinds of businesses: iron and steel products distributors, oil-well supply houses and electrical apparatus, supplies distributors.

(4) The adoption of the mail canvass method in the 1954 Census, described under METHOD OF ENUMERATION, above, made it feasible to systematically include "non-recognizable" establishments in the coverage of the Census. This class of establishments consists of businesses, which in a field enumeration such as was used in previous Censuses, would not have been located by enumerators in the course of their canvass because of not having the appearance of a place of business. Businesses operated from the home, or on an itinerant basis, are the most frequently occurring examples of "nonrecognizable" businesses. However, differences between the two Censuses in this respect should be minor since the use of records of the Bureau of Old-Age and Survivors Insurance as a coverage check in the 1948 Census operations made it possible to account for a substantial portion of the "nonrecognizable" wholesale establishments with payroll in that Census.

(5) Several changes were made in the wholesale fish and seafood classifications, 1954 compared with 1948. Two classes of such establishments were identified in the 1948 Census: "Fish and seafood" in the Merchant Wholesalers classification, and "Fish, seafoods" under Assemblers (mainly farm products). Establishments filleting and eviscerating fish and selling the products at wholesale were included either as assemblers or merchant wholesalers, according to their method of operation. Oyster shucking businesses were included in "fish, seafoods" under Assemblers (mainly farm products).

In 1954, oyster shucking businesses and establishments filleting and eviscerating fish were covered in the Census of Manufactures and not in Wholesale Trade. Any other fish, seafood establishments formerly included under Assemblers (mainly farm products) were classified as "fish, seafood distributors" under Merchant Wholesalers.

(6) Special care was exercised in the 1954 Census to include in manufacturing industries, rather than in wholesale trade, poultry dressing establishments primarily deriving their receipts from poultry dressing at the plant. In the 1948 Census, it was not always possible to distinguish such establishments from "Poultry, poultry products distributors."

(7) A change was made in 1954 in the classification of "Lumber, millwork wholesalers." In the 1948 Census, sales to general contractors and builders were considered as "wholesale" sales and establishments primarily engaged in making such sales were considered as wholesale distributors. Establishments with sales primarily to "other contractors" (i.e., special trade contractors) however, were classified in Retail Trade. For purposes of the 1954 Census, sales to contractors--whether general or special trade contractors--have been considered as retail and establishments primarily engaged in making such sales are classified in Retail Trade.

(8) Establishments identified as "Electronic parts, equipment distributors" represent a new classification first appearing in the 1954 Census. Many of the establishments in this classification are new, not having been in business in 1948. Others were classified in 1948 as wholesalers of electrical appliances and specialties.

(9) The classification "Stationery, office supplies wholesalers" has been broadened to include advertising novelties and specialty houses as well as stationery, office supplies wholesalers. In the 1948 Census such establishments were classified as "merchant wholesalers, miscellaneous products."

(10) The classification "Gift, art goods, greeting cards wholesalers" is being used for the first time in the 1954 Census. In previous Censuses such establishments would have been classified as "Other recreation goods wholesalers" or "Other merchant wholesalers, miscellaneous products."

(11) The kinds of business under the general type-of-operation group "Manufacturers' sales branches, sales offices" have been defined in 1954 to parallel more closely the classification of establishments in the Census of Manufactures--establishments for which they sell--rather than in the merchant wholesaler classification pattern used in the 1948 Wholesale Census. For example, data are shown for sales branches and sales offices of "Food and kindred products," a classification which corresponds with a Census of Manufactures' industry group. Likewise, sales branches and sales offices of "Chemicals and allied products" manufacturers are identified separately. This type of classification permits ready comparisons of sales branch and sales office activities with factories for which they serve as outlets. In some cases comparability with Census of Manufactures classifications was accomplished merely by a change in the title of the sales branch or sales office classification; in others it was necessary to change the content as well as the title of the 1954 classification from what it was in 1948.

(12) The classification "Assemblers of farm products" was redefined in the 1954 Census to exclude "packers and shippers" of fish and seafood (See Item 5 above). In addition, it should be noted that 1954 data for assemblers of farm products tend to differ somewhat from the 1948 figures, particularly for those establishments handling products with high "support" prices. For example, country grain elevators, in a period such as 1948 when the market price of grain was higher than the "support" price, sold grain purchased from farmers and in their Census of Business report forms reported the sales of such grain. In 1954, however, some products moved under support loans; the grain elevators did not purchase or subsequently sell these commodities. Consequently, the receipts reported for Census purposes were based on the service charge for storing these commodities. As a result, in some areas sales volume for this class of establishments in 1954 was considerably lower than in 1948.

(13) Coverage of manufacturers' sales branches and sales offices differed somewhat in the 1954 mail canvass from the 1948 field enumeration. In the field canvass, Census enumerators provided the Bureau with listings of all establishments within the scope of the census, including those of multiunit firms with headquarters outside their districts. Such listings were used as aids in determining establishments to be reported separately from central offices. In the mail canvass, determinations of establishments to be reported separately were made by respondents

for the most part, on the basis of Census instructions. Sometimes these determinations differed from what they otherwise might have been, had there been an opportunity for exploratory discussions.

Overall, the count of branches and offices was smaller in 1954 than in 1948. Particularly was this true of firms operating a small number of sales branches and sales offices. This appears to have resulted from the inclusion of some sales branches and sales offices in plant reports or in general office reports of manufacturers. Employment and payroll for branches and offices included in plant reports, or reported as auxiliary to manufacturing, are included in the Census of Manufactures.

An analysis of a sample of firms reporting sales branches and sales offices in 1948, but not in 1954, indicated that for the country as a whole between 5 and 10 percent of the sales branches with stocks and a slightly higher percentage of the sales offices without stocks which were in the 1948 Wholesale Census were not enumerated as these types of establishments in 1954. However, the effect on sales is somewhat less, since such establishments generally were smaller than the average.

CONFIDENTIALITY OF DATA

In accordance with Census law, any data which would disclose the operations of an individual establishment or business organization are not published. The number of establishments in a kind of business is not considered a disclosure by Census rules, so that this item is shown in instances where other items of information for the same establishments are suppressed.

SUMMARY OF FINDINGS

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SUMMARY OF FINDINGS

GENERAL SUMMARY

Establishments.--There were 252,318 establishments or places of business in the continental United States, at the end of 1954, primarily engaged in marketing merchandise at wholesale. In this count of establishments each wholesale location of organizations operating more than one place of business is counted separately. The number is limited, however, to places of business that employed one or more persons on a payroll basis during 1954; unincorporated businesses without paid employees are excluded. The importance of this latter group is measured in Table Y on page 21, but such businesses are omitted from all other wholesale trade tabulations of the 1954 Census of Business.

An establishment is considered to be primarily engaged in wholesale trade when its principal business is buying and selling merchandise at wholesale, or in acting as an agent or broker in marketing merchandise at wholesale. "At wholesale" includes marketing or selling merchandise to retailers; to other wholesalers; or to industrial, commercial, professional, and similar types of users, in contrast to selling to household consumers, to individuals for personal use or to farmers. Sales of the latter type are considered as retail sales.

The number of wholesale establishments in 1954 represented an increase of 17 percent over 1948, the year of the most recent Census of Business prior to 1954. Table A which follows shows the number of wholesale establishments for each of the Census years 1954, 1948, 1939, and 1929.

Employment and Payroll.--A total of 2,837,652 persons were engaged in Wholesale Trade in November 1954. Of this number, 151,213 were owners of unincorporated wholesale firms actively engaged in the business, and 2,686,439 were on a salary or wage basis. Payroll--salaries, wages, bonuses and commissions--for the year amounted to $11.5 billion. Paid employees, 1954, are segregated in the accompanying Table A as follows: 2,590,236 employed at wholesale establishments; 96,203 at central administrative offices and auxiliary units. Central administrative offices and auxiliary units are distinguished from wholesale establishments in that the latter are primarily engaged in marketing merchandise at wholesale, while the former are principally engaged in servicing--accounting, warehousing, administration, etc.--the operations of wholesale establishments. A description of "Central Administrative Offices and Auxiliaries" is provided in the Explanation of Terms, Appendix F; and data for them are presented in Tables 9K and 9L. These data, however, are excluded from all tables on wholesale trade, except as otherwise noted.

Table A. WHOLESALE TRADE—UNITED STATES: 1954, 1948, 1939 AND 1929

Census year	Establishments (Number)	Inventories, end of year, at cost ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest November 15 (Number)	Active proprietors of unincorporated businesses (Number)
1954:					
Wholesale establishments[1]	252,318	13,078,617	11,021,450	2,590,236	151,213
Central administrative offices and auxiliaries	1,786	275,307	514,257	96,203	...
1948:					
Wholesale establishments[1]	216,099	9,965,440	7,734,207	2,305,403	130,878
Central administrative offices and auxiliaries	1,339	162,425	319,893	80,644	...
1939, wholesale establishments[2]	190,379	3,822,299	2,510,875	1,553,062	126,440
1929, wholesale establishments[2]	163,830	5,195,237	2,922,399	1,549,910	86,776

... Represents zero.
[1]Limited to establishments with one or more paid employees. Excludes milk bottling plants.
[2]Includes establishments without paid employees. Excludes milk bottling plants.

Inventories.--Stocks of merchandise on hand for sale at the end of 1954 were valued, at cost, at $13.4 billion. Of this amount $13.1 billion was at wholesale establishments and $0.3 billion in auxiliary warehouses. Inventories, valued at cost, were up 28.6 percent, 1954 over 1948.

Sales.--Data on sales are shown in this volume for the various types of operations and kinds of business into which wholesale establishments are classified, but not for all types of businesses combined.

Totals were not provided as such amounts become difficult to interpret because the sales of different operating types represent significantly different inputs of labor, services, etc., (e.g., sales of merchant wholesalers compared to sales made by agents and brokers) and because of the fact that wholesale firms frequently make sales to other wholesale firms.

Type of Operation.--Wholesale Trade as defined in the Standard Industrial Classification system, in accordance with which Censuses are conducted, is much broader than the common concept of "wholesaler" or "jobber" as it includes foreign trade merchants; industrial goods distributors; manufacturers' sales branches and sales offices; petroleum bulk plants and terminals; and merchandise agents and brokers, as well as merchants buying and selling goods, who sell primarily to retailers. For purposes of presenting Census findings, Wholesale Trade is divided into the five more or less homogeneous type-of-operation groups listed below and each establishment is assigned to one of the groups according to the character of its operations or nature of function performed:

Merchant Wholesalers
Manufacturers' Sales Branches and Sales Offices
Petroleum Bulk Plants and Terminals
Merchandise Agents and Brokers
Assemblers of Farm Products

These five type groups are subdivided into twenty-two detailed types of operation all of which are described in Appendix B

of this volume. Summary data are presented for each in Chapter 1, Table 1A.

As shown in the accompanying Table B, merchant wholesalers, those who buy and sell merchandise for their own account, constitute the most important type-of-operation group, with 165,000 establishments and $101.1 billion sales in 1954. Manufacturers' sales branches and sales offices were second from the standpoint of sales with $69.5 billion; followed by $39.3 billion for merchandise agents and brokers; $16.0 billion for petroleum bulk plants and terminals; and $9.1 billion for assemblers of farm products.

Compared with 1948 all type groups except farm products assemblers recorded sales increases. In terms of relative gains, petroleum bulk plants and terminals led with a 53 percent sales increase, followed in turn by manufacturers' sales branches and sales offices with a 37 percent increase; merchant wholesalers with 32 percent; and merchandise agents and brokers, with 20 percent. Sales of assemblers of farm products declined 9 percent (See Comparison of 1948 and 1954 Censuses, section 13). During the same interval 1948 to 1954, retail sales increased by 32 percent.

Compared with 1929, the year of the first Business Census, petroleum bulk plants and terminals recorded a sales increase of 571 percent for 1954; followed in turn by 330 percent for manufacturers' sales branches and sales offices; 258 percent for merchant wholesalers; 170 percent for merchandise agents and brokers; and 122 percent for assemblers of farm products. Retail sales increased by 252 percent during the same interval.

Table B. WHOLESALE TRADE BY TYPE OF OPERATION—UNITED STATES: 1954, 1948, 1939 AND 1929

Type of operation	1954[1]	1948[1]	1939[2]	1929[2]
Merchant wholesalers:				
Establishments.....(Number)...	165,153	129,117	98,037	77,079
Sales.....($1,000)...	101,100,941	76,533,260	21,811,154	28,211,973
Manufacturers' sales branches and sales offices:				
Establishments.....(Number)...	22,590	23,706	17,926	16,863
Sales.....($1,000)...	69,533,784	50,800,384	14,253,609	16,174,882
Petroleum bulk plants and terminals:				
Establishments.....(Number)...	29,189	28,351	30,825	19,611
Sales.....($1,000)...	16,038,372	10,483,060	3,807,908	2,390,213
Merchandise agents and brokers:				
Establishments.....(Number)...	22,131	18,138	21,083	18,467
Sales.....($1,000)...	39,250,509	32,839,667	11,779,499	14,517,239
Assemblers of farm products:				
Establishments.....(Number)...	13,255	16,787	22,508	30,916
Sales.....($1,000)...	9,050,816	9,920,288	2,114,256	4,083,744

[1]Limited to establishments with one or more paid employees. Excludes milk bottling plants.
[2]Includes establishments without paid employees. Excludes milk bottling plants.

Kind of Business.—In addition to being classified functionally by type of operation, each wholesale establishment was also assigned a kind-of-business classification for purposes of compiling totals by kind of business or trade. The various kinds of business or trades into which wholesale establishments are classified are described in Appendix B of this volume.

Sales of merchant wholesalers, the largest of the five major types of operation of wholesale trade, are measured by kind of business in the accompanying Table C for the years 1954, 1948, 1939, and 1929. Compared with 1948, all trades save five--general-line dry goods wholesalers; piece goods converters; motor vehicle distributors; iron, steel scrap dealers; and coal wholesalers--recorded sales gains for 1954. Increases ranged from 3 percent for fresh fruit and vegetable wholesalers and for hardware wholesalers to more than 100 percent for stationery and office supplies wholesalers, construction materials distributors and for nonferrous metals distributors. All trades recorded increases in 1954 dollar sales volume over prewar 1939.

GEOGRAPHIC DISTRIBUTION OF WHOLESALE TRADE

Wholesale Trade as measured in Censuses for a State, standard metropolitan area, city or county represents the total business of all wholesale establishments located within the area regardless of the extent of the sales territory; that is, geographic measurement is according to the location of establishments from which business is conducted. Traveling salesmen, and their sales, are credited to establishments from which they operate.

Divisions and States.—Table 1E of Chapter 1 presents a summary of Wholesale Trade, 1954, by geographic divisions and States. The accompanying Table D presents comparative sales information for geographic divisions and States—1954, 1948, 1939, and 1929. Sales trends are shown separately for merchant wholesalers and for other operating types.

Measured in terms of portion or percentage of United States totals, a shift is noted historically in Wholesale Trade from the New England, Middle Atlantic and West North Central geographic divisions to the South and West--particularly to the South Atlantic, Mountain and Pacific divisions. In the case of sales of merchant wholesalers, for example, New England contributed 7.2 percent of the national total in 1929 but only 5.5 percent in 1954. The Middle Atlantic division (New York, New Jersey, and Pennsylvania) accounted for 34.9 percent of the United States total in 1929, but only 30.2 percent in 1954. Likewise the West North Central division recorded a decline from 10.2 percent in 1929 to 8.9 percent in 1954. However not all States within these divisions followed this general trend; for example, gains, as a percent of total were recorded by Connecticut and New Jersey.

Divisions showing the largest relative increases in merchant wholesalers sales were the South Atlantic—up from 6.6 percent of the United States total in 1929 to 9.0 percent in 1954--and the Pacific division which recorded an increase from 8.8 percent to 11.3 percent. Although small in comparison with the United States totals, consistent increases are also noted for the Mountain division, from 1.7 percent in 1929 to 1.9 in 1939, to 2.3 percent in 1948 and to 2.5 percent in 1954.

States recording one or more percentage point increases in their portion of the United States total, 1954 over 1929, were New Jersey, from 1.7 to 3.0; Florida, from 0.6 to 1.7; and California, from 6.3 to 8.3 percent.

Table C. SALES OF MERCHANT WHOLESALERS, BY KIND OF BUSINESS—UNITED STATES: 1954, 1948, 1939 AND 1929

Kind of business	Sales ($1,000)				Percent change in sales (minus sign denotes decrease)		
	1954[1]	1948[1]	1939[2]	1929[2]	1954 over 1948	1954 over 1939	1954 over 1929
Merchant wholesalers, total	101,100,941	76,533,260	21,811,154	28,211,972	32.1	363.5	258.4
Food and related products wholesalers	22,057,824	17,071,626	5,324,869	7,454,899	29.2	314.2	195.9
General-line grocery wholesalers	7,353,560	5,771,700	2,185,736	2,938,579	27.4	236.4	150.2
Confectionery wholesalers	527,446	357,554	132,682	250,008	47.5	297.5	111.0
Meat, meat products wholesalers	2,866,193	1,977,065	519,593	689,977	45.0	451.6	315.4
Fresh fruit, vegetable wholesalers	3,261,739	3,169,960	1,142,852	1,665,382	2.9	185.4	95.9
Other food and related products wholesalers	8,048,886	5,795,347	1,344,006	1,910,953	38.9	498.9	321.2
Beer, wine, distilled spirits wholesalers	5,686,934	4,049,795	1,249,164	(NA)	40.4	355.3	(NA)
Beer, ale distributors	2,311,181	1,524,681	502,111	(NA)	51.6	360.3	(NA)
Wine, distilled spirit wholesalers	3,375,753	2,525,114	747,053	(NA)	33.7	351.9	(NA)
Tobacco distributors	3,208,929	2,487,122	1,106,215	858,329	29.0	190.1	273.9
Drugs, chemicals, allied products wholesalers	3,369,865	2,243,288	801,813	947,962	50.2	320.3	255.5
General-line drug wholesalers	1,273,114	844,070	363,621	407,192	50.8	250.1	212.7
Specialty-line drug wholesalers	900,618	496,100	157,190	127,766	81.5	472.9	604.9
Industrial chemicals, explosives distributors	923,242	685,727	200,719	283,476	34.6	360.0	225.7
Paint, varnish wholesalers	272,891	217,391	80,283	129,528	25.5	239.9	110.7
Dry goods, apparel wholesalers; Furniture, home furnishings wholesalers	7,964,269	6,778,717	2,262,416	3,312,519	17.5	252.0	140.4
Clothing, furnishings, footwear wholesalers	1,826,611	1,471,358	700,501	1,104,149	24.1	160.8	65.4
General-line dry goods wholesalers	393,580	456,026	206,983	569,532	-13.7	90.2	-30.9
Specialty-line dry goods wholesalers	2,161,142	1,863,665	556,301	928,629	16.0	288.5	132.7
Piece goods converters	1,503,962	1,738,434	425,167	215,432	-13.5	253.7	598.1
Furniture (household, office) wholesalers	697,825	375,261	61,188	126,846	86.0	1,040.5	450.1
Home furnishings, floor coverings wholesalers	1,381,149	873,973	312,276	367,931	58.0	342.3	275.4
Paper, allied products wholesalers	2,961,049	1,879,962	574,973	704,388	57.5	415.0	320.4
Coarse paper and product wholesalers; Printing and fine paper distributors	2,545,652	1,670,307	507,699	606,936	52.4	401.4	319.4
Stationery, office supplies wholesalers	369,772	177,096	46,551	66,592	108.8	694.3	455.3
Wallpaper wholesalers	45,625	32,559	20,723	30,860	40.1	120.2	47.8
Farm products (raw materials) merchants	9,231,941	6,771,007	1,628,706	3,697,456	36.3	466.8	149.7
Automotive wholesalers	3,977,513	3,917,646	1,055,387	1,383,057	1.5	276.9	187.6
Motor vehicle distributors	757,335	1,351,070	(NA)	(NA)	-43.9	(NA)	(NA)
Automotive equipment, tire-tube wholesalers	3,220,178	2,566,576	(NA)	(NA)	25.5	(NA)	(NA)
Electrical, electronics, appliance distributors	6,337,718	4,309,283	788,024	846,689	47.1	704.3	648.5
Electrical apparatus, supplies distributors	2,910,458	2,278,809	451,329	451,018	27.7	544.9	545.3
Electrical appliance, radio, TV set wholesalers[3]	2,814,584	2,030,474	336,695	395,671	38.6	735.9	611.3
Electronic parts, equipment distributors[3]	612,676	...	...	...	...	...	...
Hardware, plumbing-heating goods wholesalers	4,397,711	3,680,180	971,975	1,212,738	19.5	352.5	262.6
Hardware wholesalers	2,067,923	2,006,431	592,000	714,528	3.1	249.3	189.4
Plumbing, heating equipment, supplies distributors	2,329,788	1,673,749	379,975	498,210	39.2	513.1	367.6
Lumber, construction materials distributors	6,586,207	3,889,955	804,392	1,283,891	69.3	718.8	413.0
Lumber, millwork wholesalers	3,805,942	2,755,546	487,610	772,446	38.1	680.5	392.7
Construction materials distributors	2,780,265	1,134,409	316,782	511,445	145.1	777.7	443.6
Machinery, equipment, supplies distributors	10,039,852	6,723,100	1,440,371	1,268,760	49.3	597.0	691.3
Air conditioning, comm. refrig. equip. distributors	484,070	297,839	(NA)	(NA)	62.5	(NA)	(NA)
Commercial machines, equipment distributors	660,125	634,953	136,822	116,383	4.0	382.5	467.2
Construction machinery, equipment dealers	1,401,359	779,882	96,556	56,171	79.7	1,351.3	2,394.8
Farm-garden machinery, equipment wholesalers	534,379	481,117	59,395	58,351	11.1	799.7	815.8
Industrial machinery, equipment distributors; Industrial materials, supplies distributors	4,628,726	2,973,949	640,936	685,719	55.6	622.2	575.0
Professional equipment, supplies distributors	853,153	562,413	172,855	135,188	51.7	393.6	531.1
Service establishment supply houses	1,101,992	743,440	268,725	166,402	48.2	310.1	562.2
Transportation equipment distributors	376,048	249,507	65,082	50,546	50.7	477.8	644.0
Metals, metalwork (except scrap distributors)	3,362,585	1,951,055	515,975	672,581	72.3	551.7	400.0
Iron, steel and products distributors	2,174,276	1,447,929	304,440	278,023	50.2	614.2	682.0
Nonferrous metals distributors	1,188,309	503,126	211,535	394,558	136.2	461.8	201.2
Scrap, waste materials dealers	2,405,590	2,663,631	656,000	474,453	-9.7	266.7	407.0
Iron, steel scrap dealers	1,213,140	1,688,130	334,136	207,759	-28.1	263.1	483.9
Waste materials dealers	1,192,450	975,501	321,864	266,694	22.2	270.5	347.1
Other merchant wholesalers	9,512,954	8,116,893	2,630,874	4,094,250	17.2	261.6	132.3
Amusement, sporting goods distributors	952,711	543,393	124,479	90,239	75.3	665.4	955.8
Book, magazine, newspaper wholesalers	697,206	456,186	168,572	127,546	52.8	313.6	446.6
Coal wholesalers	794,189	1,997,822	515,835	679,103	-60.2	54.0	16.9
Farm supplies wholesalers	1,574,642	1,196,885	333,844	589,695	31.6	371.7	167.0
Jewelry wholesalers	825,459	725,091	234,054	355,086	13.8	252.7	132.5
Petroleum products distributors	1,416,388	740,721	196,734	723,968	91.2	620.0	95.6
Flower, bulb, plant wholesalers	222,942	145,603	42,987	46,143	53.1	418.6	383.2
Gift, art goods, greeting card wholesalers; Miscellaneous products merchant wholesalers	3,029,417	2,311,192	1,017,369	1,482,470	31.1	197.8	104.3

(NA) Not available. ... Represents zero.

[1]Limited to establishments with one or more paid employees. Excludes milk bottling plants.

[2]Includes establishments without paid employees. Excludes milk bottling plants.

[3]Comparisons with earlier years limited because establishments now classified as "Electronic parts, equipment distributors" are new or were formerly included in other classifications.

Table D. WHOLESALE TRADE BY GEOGRAPHIC DIVISIONS AND STATES: 1954, 1948[1], 1939[2] AND 1929[2]

(Limited to wholesale establishments. Data for central administrative offices and auxiliaries are excluded)

Geographic division and State	Merchant wholesalers sales, as percent of United States total				Other operating types sales, as percent of United States total			
	1954	1948	1939	1929	1954	1948	1939	1929
United States, total	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
New England	5.5	5.9	6.6	7.2	4.6	4.4	5.1	5.2
Maine	0.3	0.3	0.4	0.3	0.2	0.2	0.2	0.2
New Hampshire	0.2	0.1	0.1	0.1	0.1	0.1	0.1	0.1
Vermont	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1
Massachusetts	3.3	3.9	4.5	5.3	3.1	3.1	3.7	3.8
Rhode Island	0.5	0.5	0.5	0.6	0.3	0.4	0.4	0.3
Connecticut	1.1	1.0	1.0	0.8	0.8	0.5	0.6	0.7
Middle Atlantic	30.2	31.6	34.9	34.9	28.5	29.7	33.8	32.9
New York	21.7	23.1	26.1	26.5	20.5	22.3	26.4	24.6
New Jersey	3.0	2.5	2.7	1.7	2.1	1.6	1.4	1.3
Pennsylvania	5.5	6.0	6.1	6.7	5.9	5.8	6.0	7.0
East North Central	19.1	19.3	19.4	18.4	23.7	23.1	21.0	21.6
Ohio	4.6	5.1	4.9	4.6	6.0	5.2	4.7	4.3
Indiana	1.8	1.7	1.5	1.3	1.9	1.7	1.5	1.4
Illinois	7.5	7.6	7.9	7.8	9.5	11.0	9.9	11.5
Michigan	3.6	3.1	3.4	2.9	4.8	3.9	3.6	3.3
Wisconsin	1.6	1.8	1.7	1.8	1.5	1.3	1.3	1.1
West North Central	8.9	9.7	9.6	10.2	11.0	13.0	11.2	14.3
Minnesota	2.2	2.6	2.7	2.3	2.4	2.8	2.6	2.6
Iowa	1.3	1.3	1.2	1.2	1.8	2.2	1.6	1.8
Missouri	3.2	3.6	3.9	4.1	3.7	4.0	4.2	5.4
North Dakota	0.3	0.2	0.2	0.2	0.4	0.7	0.4	0.5
South Dakota	0.2	0.2	0.2	0.2	0.5	0.6	0.3	0.5
Nebraska	0.8	0.8	0.7	0.9	1.4	1.5	1.3	1.9
Kansas	0.9	1.0	0.7	1.3	0.8	1.2	0.8	1.6
South Atlantic	9.0	8.4	8.1	6.6	9.6	8.9	8.4	6.8
Delaware	0.1	0.1	0.1	0.1	0.5	0.4	0.4	0.2
Maryland	1.1	1.2	1.4	1.2	1.1	1.0	1.1	1.0
District of Columbia	0.6	0.6	0.7	0.3	0.6	0.7	0.6	0.4
Virginia	1.2	1.2	1.2	1.0	1.0	1.0	1.1	1.0
West Virginia	0.6	0.8	0.7	0.6	0.4	0.5	0.4	0.4
North Carolina	1.5	1.3	1.2	0.9	2.0	1.9	1.8	1.1
South Carolina	0.6	0.6	0.5	0.5	0.5	0.5	0.6	0.5
Georgia	1.6	1.4	1.3	1.4	2.2	2.0	1.5	1.5
Florida	1.7	1.2	1.0	0.6	1.3	0.9	0.9	0.7
East South Central	4.7	4.8	3.8	4.1	4.1	3.7	3.4	3.4
Kentucky	1.0	1.0	1.0	0.9	0.9	0.8	0.7	0.7
Tennessee	2.2	2.3	1.5	1.9	1.7	1.5	1.5	1.3
Alabama	1.0	1.0	0.9	0.9	1.0	0.9	0.7	0.8
Mississippi	0.5	0.5	0.4	0.4	0.5	0.5	0.5	0.6
West South Central	8.8	7.9	6.8	8.1	6.3	6.2	5.8	6.1
Arkansas	0.5	0.5	0.5	0.6	0.4	0.4	0.4	0.5
Louisiana	1.7	1.5	1.4	1.4	0.9	0.9	1.2	1.1
Oklahoma	1.0	1.0	0.8	1.1	1.0	0.9	0.9	1.1
Texas	5.6	4.9	4.1	5.0	4.0	4.0	3.3	3.4
Mountain	2.5	2.3	1.9	1.7	2.4	2.3	2.0	1.7
Montana	0.3	0.3	0.2	0.2	0.3	0.3	0.2	0.2
Idaho	0.2	0.1	0.2	0.1	0.2	0.3	0.2	0.2
Wyoming	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1
Colorado	0.8	0.8	0.7	0.7	1.0	0.9	0.8	0.8
New Mexico	0.3	0.2	0.1	0.1	0.1	0.1	0.1	0.1
Arizona	0.4	0.3	0.2	0.2	0.3	0.2	0.2	0.1
Utah	0.3	0.4	0.3	0.3	0.4	0.4	0.4	0.2
Nevada	0.1	0.1	0.1	(z)	(z)	(z)	(z)	(z)
Pacific	11.3	10.1	8.9	8.8	9.8	8.7	9.3	8.0
Washington	1.7	1.6	1.4	1.7	1.3	1.3	1.4	1.7
Oregon	1.3	1.2	0.9	0.8	0.9	0.9	0.7	0.5
California	8.3	7.3	6.6	6.3	7.6	6.5	7.2	5.8

(z) Less than 0.05 percent.

[1]Limited to establishments with one or more paid employees. Excludes milk bottling plants.

[2]Includes establishments without paid employees and milk bottling plants.

[3]Number of employees for workweek ended nearest November 15.

[4]Number of employees as of mid-December.

Standard Metropolitan Areas.--These areas have been defined and established cooperatively by a number of interested Federal agencies under the direction of the Bureau of the Budget for purposes of compilation and presentation of a wide variety of statistical data on a uniform area basis. Wholesale Trade data on establishments, sales, employment and payroll are presented in Table 103 of Volume IV of the 1954 Census of Business for each of the 172 standard metropolitan areas in the United States listed in Appendix G. Data for these areas are summarized in Chapter 1, Tables 1G and 1K, and in Table E. Data for the 57 largest areas are shown in Table F.

The significance of the 172 areas to Wholesale Trade is illustrated by the fact that 169,000 or 67.0 percent of the 252,000 wholesale establishments in the United States in 1954 were located therein. These establishments reported 84.8 percent of wholesale trade payroll, 84.4 percent of the sales of merchant wholesalers and 85.0 percent of the sales of other types of wholesale establishments. In contrast, they contained only 56.5 percent of the population of the country.

There were 14 standard metropolitan areas with one million or more inhabitants in 1950. These areas accounted for 52.5 percent of all wholesale trade, but only 29.5 percent of the population. The 19 areas with 500,000 to 999,999 inhabitants contributed 13.9 percent of the wholesale trade of the country compared with 8.2 percent of the population. At the other extreme, that portion of the United States outside of the 172 standard metropolitan areas contributed 43.5 percent of the population but only 15.3 percent of the wholesale trade of the country.

Historically, little change is noted in the pattern of wholesale trade by standard metropolitan areas, 1954 compared with 1948. A slight drop is noted in merchant wholesalers sales as a percent of the United States total, from 86.5 to 84.4. This was offset, however, by an increase in sales of other operating types, from 83.6 percent in 1948 to 85.0 percent in 1954.

SIZE OF ESTABLISHMENT OR FIRM

Sales Size.--Each wholesale establishment was classified in the 1954 Census of Business as "operated entire year" or "not operated entire year" on the basis of the period of time covered in the Census report. Those operated the entire year were further classified by size based on their 1954 sales. Sales-size data are presented in Tables 2A, 2B, 2C, and 2D of Chapter 2 and a summary is presented for merchant wholesalers as a group, in the accompanying Table G. Data for tobacco distributors are also included in Table G as an illustration of the application to an individual trade.

About 3 percent of the 165,153 establishments in business at the end of the year operated only a part of the year; all others were in business the entire year 1954. "Part year" businesses contributed only 1.5 percent of the sales of merchant wholesalers. Of the 159,687 merchant wholesale establishments that operated the full census year, 815 reported annual sales of $10 million or more and 1,638 reported sales of $5 to $9.9 million. These 2,453 establishments (less than 1.5 percent of the total number) accounted for 29.5 percent of all merchant wholesalers' sales. Sharply contrasted with the high concentration of sales volume in the upper brackets is the large number of establishments in the smaller sales-size brackets. Over 25,000 establishments recorded annual sales of less than $50,000; another 25,000 reported sales of $50,000 - $99,000; and a third group of 31,000 reported sales of $100,000 - $199,000. Thus approximately one-half of the establishments each reported sales of less than $200,000 for the year, but as a group they accounted for only 7.0 percent of the sales of all merchant wholesalers.

The ratio of operating expenses (including payroll but not including the cost of goods sold nor compensation of owners of unincorporated businesses) to sales decreased as annual sales increased. This trend held true for tobacco distributors as well as for merchant wholesalers as a group. Likewise, the ratio of payroll to sales decreased as annual sales increased for merchant wholesalers as a group; but for tobacco distributors the ratio was fairly constant, except for the lower size brackets, at slightly more than three percent.

Sales-Size and City-Size.--Data for merchant wholesalers are cross classified by sales-size and city-size in Chapter 2, Table 2D. The accompanying Table H, shows the percentage distribution of sales by sales size of establishment and by city size. Population, 1950, is also shown for city-size classes as a percentage of the United States total. A high concentration of sales is noted in larger cities. For example, 44.3 percent of the business of merchant wholesalers is conducted by establishments located in cities of 500,000 or more inhabitants; however, these cities contained only 17.6 percent of the country's population. In contrast, rural areas together with cities of less than 5,000 inhabitants contributed 45.5 percent of the population of the country, but only 9.4 percent of the sales of merchant wholesalers. In general, the percent of total sales decreased from larger to smaller sales-size brackets and from larger to smaller city sizes.

Employment Size.--Wholesale establishments are classified in Chapter 2, Tables 2E, 2F, and 2G, by size according to the number of paid employees during the workweek ended nearest November 15. Data from these tables are summarized in the accompanying Table J. Establishments with one or more paid

Table E. WHOLESALE TRADE FOR STANDARD METROPOLITAN AREAS, BY SIZE GROUP: 1954 AND 1948

Standard metropolitan area size group	Establishments		Paid employees, workweek ended nearest November 15		Payroll, entire year		Sales of merchant wholesalers		Sales of other operating types		Population, 1950 as percent of total
	1954 (Number)	1948 (Number)	1954 (Number)	1948 (Number)	1954 percent of U.S.	1948 percent of U.S.	1954 percent of U.S.	1948 percent of U.S.	1954 percent of U.S.	1948 percent of U.S.	
United States, total.....	252,318	216,099	2,590,236	2,305,403	100.0	100.0	100.0	100.0	100.0	100.0	100.0
172 Standard metropolitan areas, total.....	169,023	145,119	2,048,255	1,850,385	84.8	86.0	84.4	86.5	85.0	83.6	56.5
14 Areas with 1,000,000 inhabitants or more.....	94,297	84,757	1,129,520	1,055,508	50.0	52.9	50.1	52.5	54.2	55.3	29.5
19 Areas with 500,000-999,999 inhabitants.....	26,004	21,329	350,750	308,172	14.0	13.5	13.4	13.4	14.4	13.4	8.2
44 Areas with 250,000-499,999 inhabitants.....	25,592	20,501	314,048	268,588	11.7	11.1	11.7	11.6	9.5	8.2	9.8
76 Areas with 100,000-249,999 inhabitants.....	20,295	16,035	225,637	191,460	8.1	7.5	8.1	7.9	5.9	5.7	8.0
19 Areas with fewer than 100,000 inhabitants.....	2,835	2,497	28,300	26,657	1.0	1.0	1.1	1.1	1.0	1.0	1.0
Remainder of the United States.....	83,295	70,980	541,981	455,018	15.2	14.0	15.6	13.5	15.0	16.4	43.5

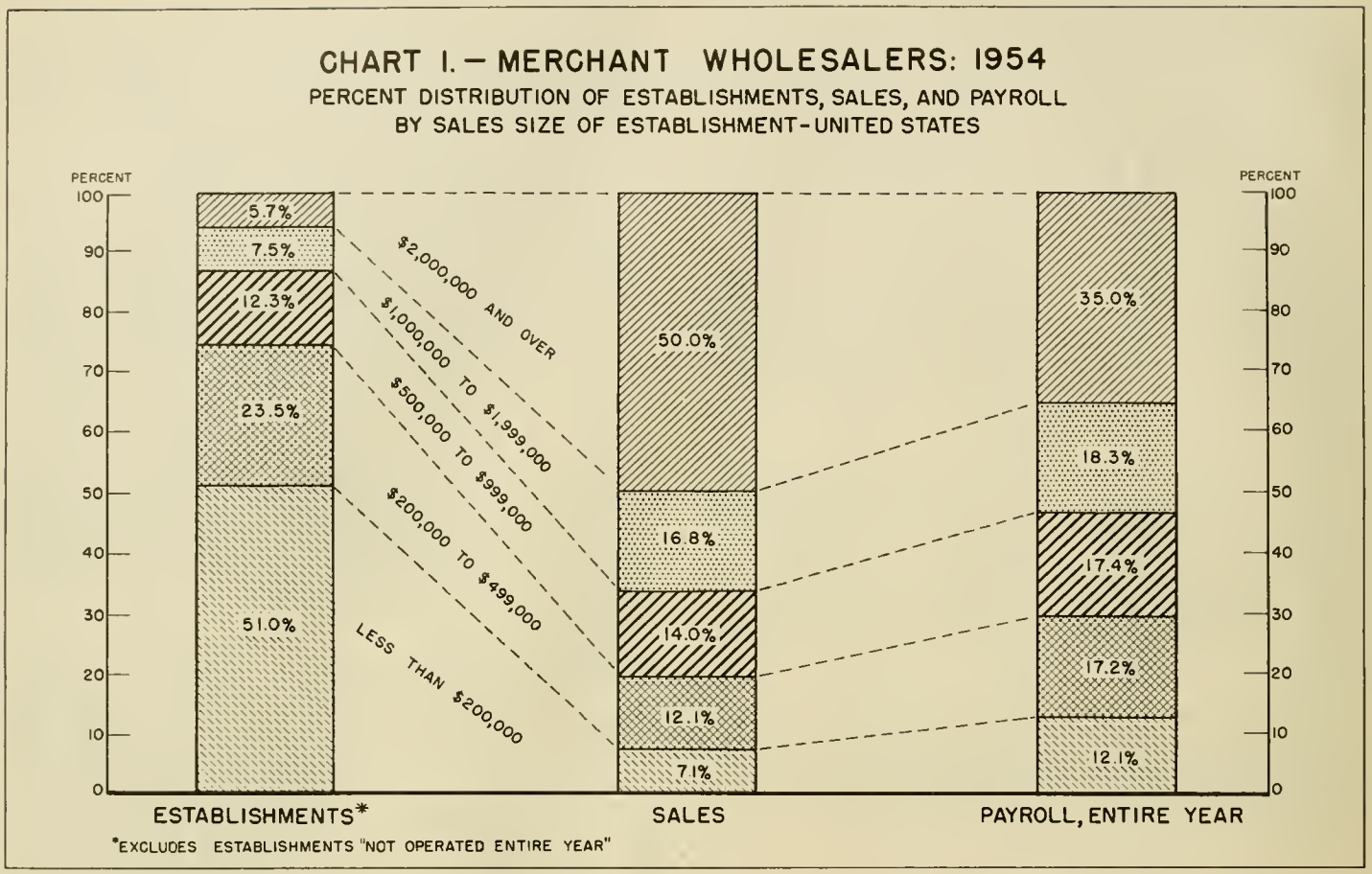


CHART 1.—MERCHANT WHOLESALERS: 1954
PERCENT DISTRIBUTION OF ESTABLISHMENTS, SALES, AND PAYROLL
BY SALES SIZE OF ESTABLISHMENT-UNITED STATES
PERCENT
100
90
80
70
60
50
40
30
20
10
0
5.7%
7.5%
12.3%
23.5%
51.0%
$2,000,000 AND OVER
$1,000,000 TO $1,999,000
$500,000 TO $999,000
$200,000 TO $499,000
LESS THAN $200,000
50.0%
16.8%
14.0%
12.1%
7.1%
35.0%
18.3%
17.4%
17.2%
12.1%
ESTABLISHMENTS*
SALES
PAYROLL, ENTIRE YEAR
*EXCLUDES ESTABLISHMENTS "NOT OPERATED ENTIRE YEAR"

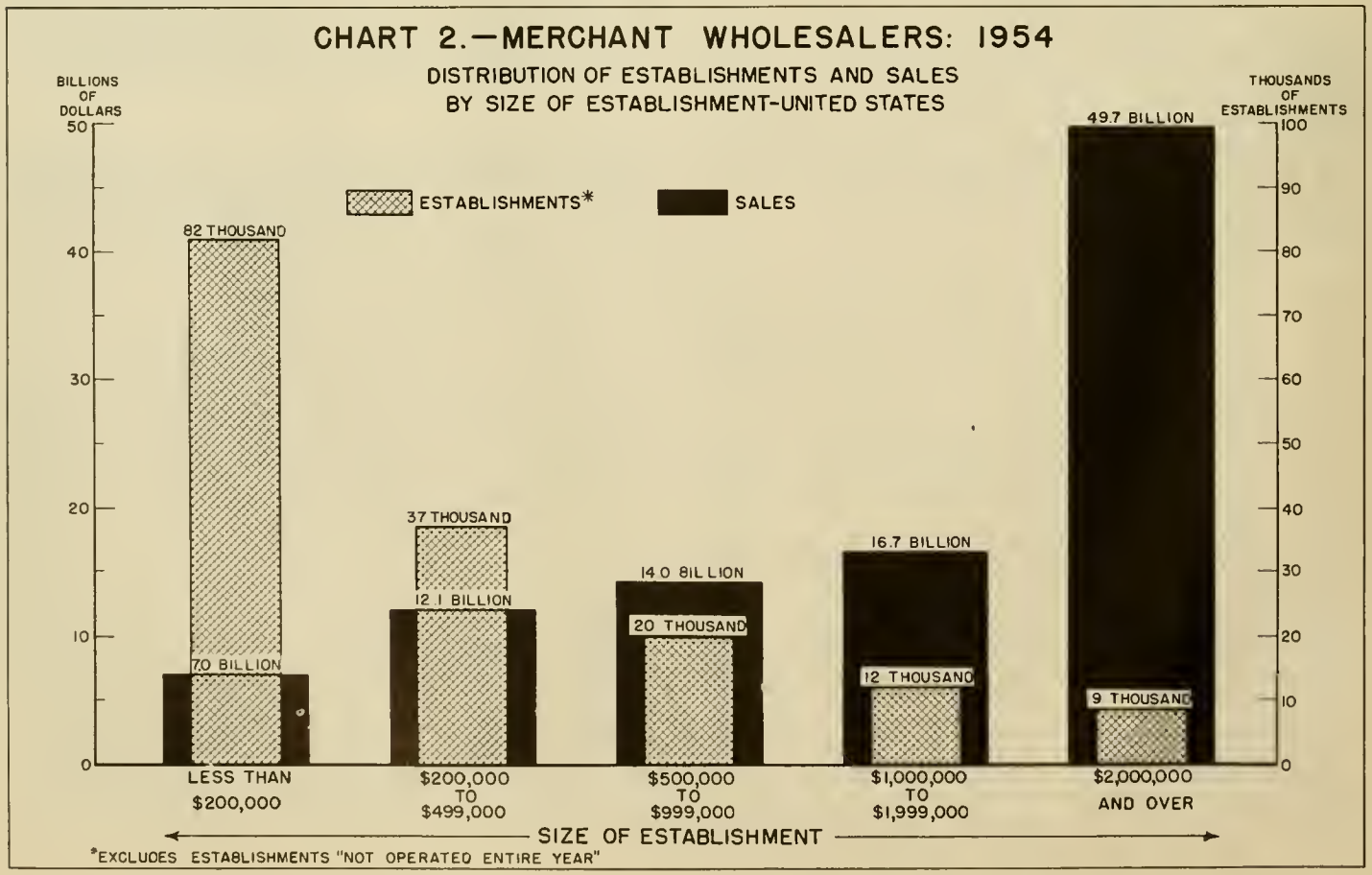


CHART 2.—MERCHANT WHOLESALERS: 1954
DISTRIBUTION OF ESTABLISHMENTS AND SALES
BY SIZE OF ESTABLISHMENT-UNITED STATES
BILLIONS OF DOLLARS
THOUSANDS OF ESTABLISHMENTS
ESTABLISHMENTS*
SALES
82 THOUSAND
7.0 BILLION
37 THOUSAND
12.1 BILLION
14.0 BILLION
20 THOUSAND
16.7 BILLION
12 THOUSAND
49.7 BILLION
9 THOUSAND
LESS THAN $200,000
$200,000 TO $499,000
$500,000 TO $999,000
$1,000,000 TO $1,999,000
$2,000,000 AND OVER
SIZE OF ESTABLISHMENT
*EXCLUDES ESTABLISHMENTS "NOT OPERATED ENTIRE YEAR"

Table F. MERCHANT WHOLESALERS IN STANDARD METROPOLITAN AREAS WITH 300,000 INHABITANTS OR MORE: 1954 AND 1948

Standard metropolitan areas in order of 1950 population	Establishments		Sales				Population 1950	Rank		
			1954		1948				Sales	
	1954 (Number)	1948 (Number)	Amount ($1,000)	Percent United States total	Amount ($1,000)	Percent United States total		Population 1950	1954	1948
United States, total	165,153	129,117	101,100,941	100.0	76,533,260	100.0	150,697,361	...	...	...
Areas with 1,000,000 inhabitants or more	70,835	60,708	50,650,945	50.1	40,149,296	52.5	44,440,496	...	...	...
New York-Northeastern New Jersey	29,089	27,077	21,691,360	21.5	17,186,476	22.5	12,911,994	1	1	1
Chicago, Illinois	7,725	6,547	6,349,386	6.3	5,015,512	6.6	5,495,364	2	2	2
Los Angeles-Long Beach, California	6,921	4,815	4,179,404	4.1	2,588,740	3.4	4,367,911	3	3	3
Philadelphia, Pennsylvania	5,009	3,972	2,853,834	2.8	2,315,865	3.0	3,671,048	4	4	4
Detroit, Michigan	3,174	2,259	2,252,046	2.2	1,467,349	1.9	3,016,197	5	7	8
Boston, Massachusetts	3,891	3,346	2,397,223	2.4	2,310,792	3.0	2,369,986	6	5	5
San Francisco-Oakland, California	3,143	2,665	2,387,238	2.4	1,932,813	2.5	2,240,767	7	6	6
Pittsburgh, Pennsylvania	2,238	1,780	1,238,788	1.2	1,090,555	1.4	2,213,236	8	13	12
St. Louis, Missouri	2,168	1,891	1,743,070	1.7	1,411,592	1.8	1,681,281	9	8	9
Cleveland, Ohio	2,049	1,756	1,444,523	1.4	1,332,615	1.7	1,465,511	10	10	10
Washington, D.C.	1,001	754	670,216	0.7	504,626	0.7	1,464,089	11	25	25
Baltimore, Maryland	1,542	1,495	898,655	0.9	799,784	1.0	1,337,373	12	18	16
Minneapolis-St. Paul, Minnesota	1,614	1,283	1,692,718	1.7	1,540,898	2.0	1,116,509	13	9	7
Buffalo, New York	1,271	1,068	852,484	0.8	651,679	0.9	1,089,230	14	21	19
Areas with 500,000 to 999,999 inhabitants	17,475	13,460	13,502,761	13.4	10,259,077	13.4	12,398,635	...	...	...
Cincinnati, Ohio	1,188	1,103	745,499	0.7	758,377	1.0	904,402	15	22	17
Milwaukee, Wisconsin	1,203	1,051	715,700	0.7	635,127	0.8	871,047	16	24	22
Kansas City, Missouri	1,304	1,080	1,270,680	1.3	1,124,616	1.5	814,357	17	12	11
Houston, Texas	1,340	781	1,385,323	1.4	891,155	1.2	806,701	18	11	14
Providence, Rhode Island	1,043	797	479,413	0.5	338,265	0.4	737,203	19	31	31
Seattle, Washington	1,296	1,034	867,025	0.9	645,265	0.8	732,992	20	19	20
Portland, Oregon	1,123	819	987,245	1.0	702,469	0.9	704,829	21	16	18
New Orleans, Louisiana	1,013	765	921,526	0.9	641,865	0.8	685,405	22	17	21
Atlanta, Georgia	981	740	859,976	0.9	592,792	0.8	671,797	23	20	23
Dallas, Texas	1,246	841	1,217,260	1.2	828,269	1.1	614,799	24	15	15
Louisville, Kentucky	682	559	533,443	0.5	427,227	0.6	576,900	25	28	28
Denver, Colorado	958	731	638,133	0.6	496,450	0.6	563,832	26	26	26
Birmingham, Alabama	511	511	385,534	0.4	338,342	0.4	558,928	27	33	30
San Diego, California	523	319	266,874	0.3	147,502	0.2	556,808	28	48	51
Indianapolis, Indiana	789	614	734,638	0.7	529,865	0.7	551,777	29	23	24
Youngstown, Ohio	433	339	216,296	0.2	153,022	0.2	528,498	30	50	50
Albany-Schenectady-Troy, New York	609	476	384,926	0.4	326,526	0.4	514,490	31	34	33
Columbus, Ohio	605	425	522,150	0.5	410,814	0.5	503,410	32	30	29
San Antonio, Texas	628	475	371,120	0.3	271,129	0.4	500,460	33	37	38
Areas with 300,000 to 499,999 inhabitants	11,973	9,049	8,073,618	8.0	6,002,487	7.8	9,324,052	...	...	...
Miami, Florida	1,058	537	567,534	0.6	282,584	0.4	495,084	34	27	36
Rochester, New York	572	505	326,071	0.3	259,504	0.3	487,632	35	40	39
Memphis, Tennessee	716	508	1,233,626	1.2	1,013,919	1.3	482,393	36	14	13
Dayton, Ohio	445	320	287,277	0.3	184,034	0.2	457,333	37	47	45
San Bernardino-Riverside-Ontario, California	417	226	197,140	0.2	76,000	0.1	451,688	38	52	57
Norfolk-Portsmouth, Virginia	411	355	287,422	0.3	216,971	0.3	446,200	39	46	44
Allentown-Bethlehem-Easton, Pennsylvania	467	387	203,978	0.2	133,991	0.2	437,824	40	51	54
Akron, Ohio	374	311	195,498	0.2	145,564	0.2	410,032	41	53	52
Tampa-St. Petersburg, Florida	650	394	316,265	0.3	183,524	0.2	409,143	42	43	46
Springfield-Holyoke, Massachusetts	482	356	240,434	0.2	172,842	0.2	407,255	43	49	47
Toledo, Ohio	512	436	319,259	0.3	298,355	0.4	395,551	44	42	35
Wilkes-Barre-Hazleton, Pennsylvania	379	367	133,259	0.1	128,201	0.2	392,241	45	56	55
Omaha, Nebraska	560	464	533,176	0.5	454,337	0.6	366,395	46	29	27
Fort Worth, Texas	540	357	421,448	0.4	329,219	0.4	361,253	47	32	32
Hartford, Connecticut	559	438	379,917	0.4	247,454	0.3	358,081	48	36	41
Wheeling, West Virginia-Steubenville, Ohio	295	255	115,555	0.1	104,037	0.1	354,092	49	57	56
Syracuse, New York	478	409	295,425	0.3	224,190	0.3	341,719	50	45	43
Knoxville, Tennessee	298	231	169,108	0.2	142,913	0.2	337,105	51	54	53
Phoenix, Arizona	492	253	300,691	0.3	158,356	0.2	331,770	52	44	49
Richmond, Virginia	457	406	370,680	0.4	299,295	0.4	328,050	53	38	34
Oklahoma City, Oklahoma	605	489	383,157	0.4	280,216	0.4	325,352	54	35	37
Charleston, West Virginia	262	254	138,652	0.1	171,981	0.2	322,072	55	55	48
Nashville, Tennessee	438	368	323,770	0.3	240,268	0.3	321,758	56	41	42
Jacksonville, Florida	506	423	334,276	0.3	254,732	0.3	304,029	57	39	40
Remainder of the United States	64,670	45,900	28,873,617	28.5	20,122,400	26.3	84,534,178	...	...	...

... Represents zero.

employees sometime during the year but none in the specified workweek are classified as businesses with one paid employee.

Of the 252,000 wholesale establishments in the United States at the end of 1954, only 2,451, or 1 percent, were in the 100-or-more employee size bracket; an additional 5,491, or 2 percent, were in the 50-99 employee bracket; and 21,736 or 9 percent, engaged the services of 20-49 paid employees. Thus, 29,678 establishments, or 12 percent of the total, each had 20 or more paid employees. These 29,678 establishments reported 1,500,000 employees or 60 percent of the total for all wholesale trade.

In the case of merchant wholesalers—wholesale establishments that buy and sell merchandise on their own account—only 1,318 of the 165,000 establishments reported 100 or more employees. An additional 3,481 establishments, less than 2 percent, reported 50-99 employees; and 14,701, or 9 percent, reported 20-49 employees. Thus, 19,500 or 11.8 percent of the 165,000 merchant wholesaler establishments each reported 20 or more paid employees as of the workweek ended nearest November 15. These 11.8 percent of the establishments accounted for one-half of the sales and approximately 60 percent of the annual payroll of all merchant wholesalers.

Table G. SALES SIZE OF ESTABLISHMENT—MERCHANT WHOLESALERS AND TOBACCO DISTRIBUTORS—UNITED STATES: 1954

Sales size of establishment	Merchant wholesalers					Tobacco distributors				
	Establishments	Sales, entire year		Operating expenses as percent of sales	Payroll as percent of sales	Establishments	Sales, entire year		Operating expenses as percent of sales	Payroll as percent of sales
		Amount	Percent of total				Amount	Percent of total		
	(Number)	($1,000)				(Number)	($1,000)			
Total	165,153	101,100,941	100.0	13.2	6.9	2,858	3,208,929	100.0	5.9	3.2
Establishments operated entire year, total	159,687	99,619,703	98.5	13.1	6.9	2,800	3,158,575	98.4	5.9	3.2
With annual sales of--										
$10,000,000 and over	815	18,584,598	18.4	5.7	3.0	13	165,698	5.2	5.5	3.2
$5,000,000 to 9,999,000	1,638	11,223,011	11.1	9.3	5.3	56	383,297	12.0	4.8	3.2
$2,000,000 to 4,999,000	6,609	19,940,896	19.7	11.5	6.4	315	938,492	29.2	5.2	3.2
$1,000,000 to 1,999,000	11,969	16,741,594	16.5	13.8	7.6	583	822,832	25.6	5.6	3.3
$500,000 to 999,000	19,663	13,952,367	13.8	16.6	8.6	764	558,886	17.4	7.2	3.2
$300,000 to 499,000	19,583	7,656,795	7.6	18.9	9.6	451	179,323	5.6	7.3	3.1
$200,000 to 299,000	17,886	4,424,833	4.4	20.5	10.3	283	70,986	2.2	8.1	2.9
$100,000 to 199,000	31,174	4,532,948	4.5	22.5	11.1	211	31,731	1.0	7.9	3.4
$50,000 to 99,000	25,011	1,857,660	1.8	25.4	12.1	77	6,104	0.2	13.0	5.7
Less than $50,000	25,339	705,001	0.7	31.0	15.5	47	1,226	(z)	22.7	12.4
Establishments not operated entire year	5,466	1,481,238	1.5	14.3	6.9	58	50,354	1.6	5.7	3.1

(z) Less than 0.05 percent.

Table H. SALES SIZE OF MERCHANT WHOLESALERS, BY CITY SIZE: 1954

(Sales expressed as a percentage of total sales of all merchant wholesalers)

City size (Number of inhabitants)	All establishments	Establishments operated entire year with sales of—					Establishments not operated entire year	Population 1950 as percent of U.S. total
		$2,000,000 and over	$1,000,000 to $1,999,000	$500,000 to $999,000	$200,000 to $499,000	Less than $200,000		
United States, total	100.0	49.2	16.6	13.8	11.9	7.0	1.5	100.0
In cities of 500,000 or more	44.3	26.0	6.2	5.0	4.2	2.3	0.6	17.6
In cities of 100,000 to 499,999	23.9	12.3	4.3	3.2	2.5	1.3	0.3	11.8
In cities of 25,000 to 99,999	13.5	5.1	2.8	2.3	2.0	1.1	0.2	11.8
In cities of 5,000 to 24,999	8.9	2.4	1.8	1.7	1.7	1.1	0.2	13.3
In remainder of United States	9.4	3.4	1.5	1.6	1.5	1.2	0.2	45.5

Table J. EMPLOYMENT SIZE OF WHOLESALE ESTABLISHMENTS—UNITED STATES: 1954 AND 1948[1]

Employment size of establishment	Wholesale trade—all types of operation					Merchant wholesalers						
	Establishments, 1954	Paid employees, workweek ended nearest November 15, as percent of total		Payroll entire year, as percent of total		Establishments, 1954	Sales as percent of total		Paid employees, workweek ended neareat November 15, as percent of total		Payroll entire year, as percent of total	
	(Number)	1954	1948	1954	1948	(Number)	1954	1948	1954	1948	1954	1948
United States, total	252,318	100.0	100.0	100.0	100.0	165,153	100.0	100.0	100.0	100.0	100.0	100.0
Establishments with—												
1 paid employee	57,535	1.3	1.5	2.0	1.2	30,457	3.6	3.6	1.2	1.2	1.9	0.9
2 paid employees	32,891	2.2	2.5	2.2	2.1	21,409	3.5	4.7	2.1	2.1	2.1	1.7
3 paid employees	25,760	2.7	2.9	2.7	2.7	17,536	3.9	4.5	2.7	2.7	2.7	2.4
4 or 5 paid employees	34,813	5.6	5.7	5.6	5.5	24,498	7.2	8.0	5.9	5.8	5.9	5.4
6 or 7 paid employees	23,192	5.6	5.3	5.6	5.3	16,793	6.9	6.7	6.1	5.8	6.1	5.6
8 or 9 paid employees	14,411	4.7	4.4	4.8	4.6	10,502	5.6	5.1	5.3	4.9	5.3	4.9
10 to 19 paid employees	34,038	17.9	16.6	18.0	17.1	24,458	18.8	17.1	19.9	18.5	19.9	18.7
20 to 49 paid employees	21,736	25.7	24.2	25.5	24.9	14,701	24.2	22.0	27.0	25.9	26.9	26.8
50 to 99 paid employees	5,491	14.9	15.1	14.8	15.1	3,481	13.3	13.2	14.7	15.1	14.6	15.5
100 or more paid employees	2,451	19.4	21.8	18.8	21.5	1,318	13.0	15.1	15.1	18.0	14.6	18.1

[1]1948 includes milk bottling plants, 1954 excludes milk bottling plants.

Employment Size and City Size.—In the accompanying Table K, which is derived from Table 2G and Chapter 2, sales are measured by employment size of establishments cross-classified by size of city in which the establishments were located. Each of the five major type-of-operation groups into which all wholesale establishments are classified is considered separately, and sales are expressed as a percent of total for the type-of-operation group.

As shown in the table, the most important single employment-size-city-size classification among merchant wholesalers and also for manufacturers' sales branches and offices is establishments with 50 or more paid employees located in cities of 500,000 inhabitants or more--14.3 percent of all sales of merchant wholesalers and 29.3 percent of all sales of manufacturers' sales branches and offices were in this employment-size-city-size bracket.

At the other extreme, some concentration is noted in the smallest employee-size bracket and in rural areas or smaller communities for petroleum bulk plants and terminals and among assemblers of farm products--15.4 percent of all sales of the former and 22.6 percent of the sales of the latter were by establishments with 1-3 paid employees located in rural areas or in cities of less than 5,000 inhabitants.

Summarizing, in the field of wholesale trade, manufacturers' sales branches and merchant wholesalers are large establishments from the standpoint of employment and tend to concentrate in the larger population centers. Petroleum bulk plants and farm products assemblers, on the other hand, employ a small number of persons and are frequently found in smaller cities or in rural communities. Merchandise agents and brokers are as a rule small employers but are concentrated in large cities.

Single units and multiunits.—Wholesale establishments are classified in Table 2H of Chapter 2 according to the total number of wholesale establishments operated by the owner as:

"Single units"--establishments of firms operating only one wholesale establishment; or "multiunits"--establishments owned by firms operating more than one wholesale establishment.

Over 70 percent or 181,000 of the 252,000 establishments were operated by single-unit firms, firms that had only one wholesale establishment at the end of 1954; and 4 percent, or 10,855 establishments, were maintained by firms with two wholesale places of business. At the other extreme, 27,215 establishments, or 11 percent of the total number, were operated by firms that had 100 or more wholesale places of business. The remaining establishments were about equally distributed among the other firm-size classification.

The accompanying Table L, measures sales of establishments for the various firm-sizes as a percent of the total sales for each type-of-operation group. Single-establishment firms predominate among three of the five major type-of-operation groups, with 72 percent of the sales of merchant wholesalers, 82 percent for merchandise agents and brokers, and 68 percent for assemblers of farm products. In contrast, 75 percent of all manufacturers' sales branches and sales offices are shown in firms with 15 or more establishments. Petroleum bulk plants and terminals show concentration in the two extremes: 22 percent in single-unit firms and 67 percent in firms with 100 or more establishments.

CREDIT, RECEIVABLES, BAD-DEBT LOSSES

Report forms used in enumerating merchant wholesalers in connection with the 1954 Census of Business provided for reporting credit sales separate from cash sales; also end-of-year receivables, and bad-debt losses. Results from this inquiry are presented in Chapter 3, for the country as a whole in Table 3A, and for standard metropolitan areas of 500,000 inhabitants or more in Table 3B.

Of the 165,153 merchant wholesale establishments in the United States, 118,008 reported that they did a credit business; 13,715 reported that they did a cash business only; and 33,430 failed to report on this inquiry. Failure to report the information may have resulted from a misunderstanding of the inquiry, belief that it did not apply, or lack of appropriate information.

CHART 3.—MERCHANT WHOLESALERS: 1954 AND 1948

PERCENT DISTRIBUTION OF SALES BY EMPLOYMENT SIZE OF ESTABLISHMENT-UNITED STATES

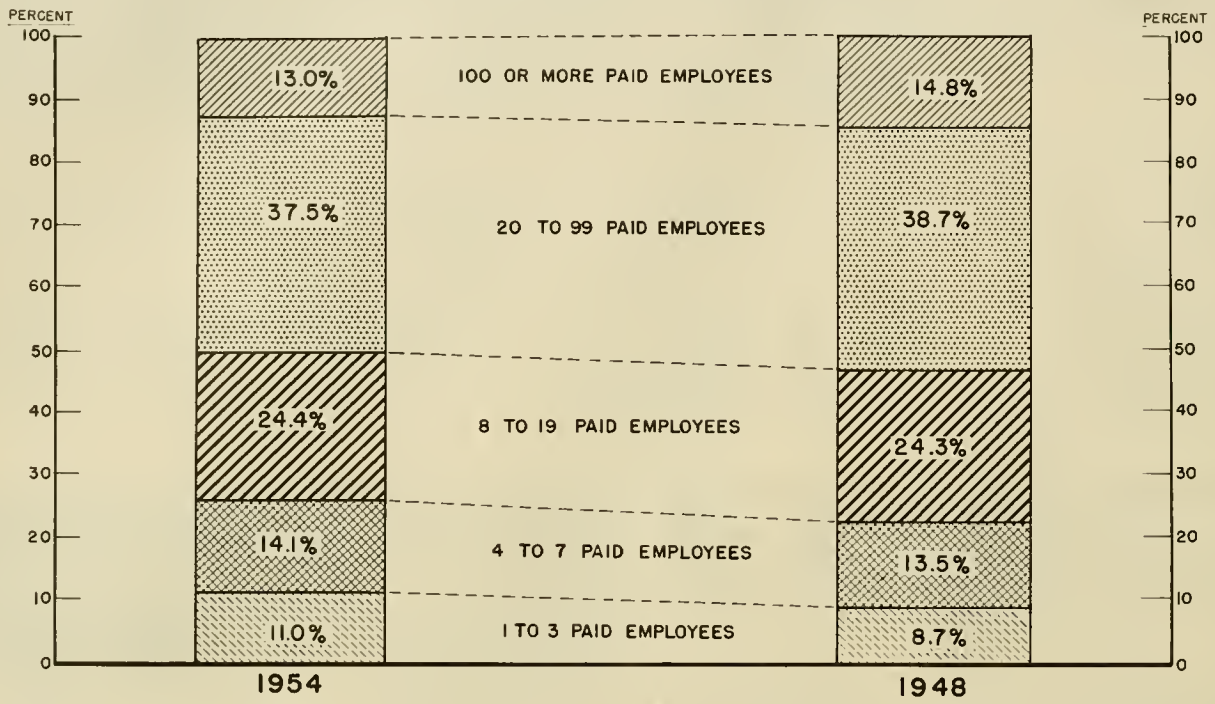
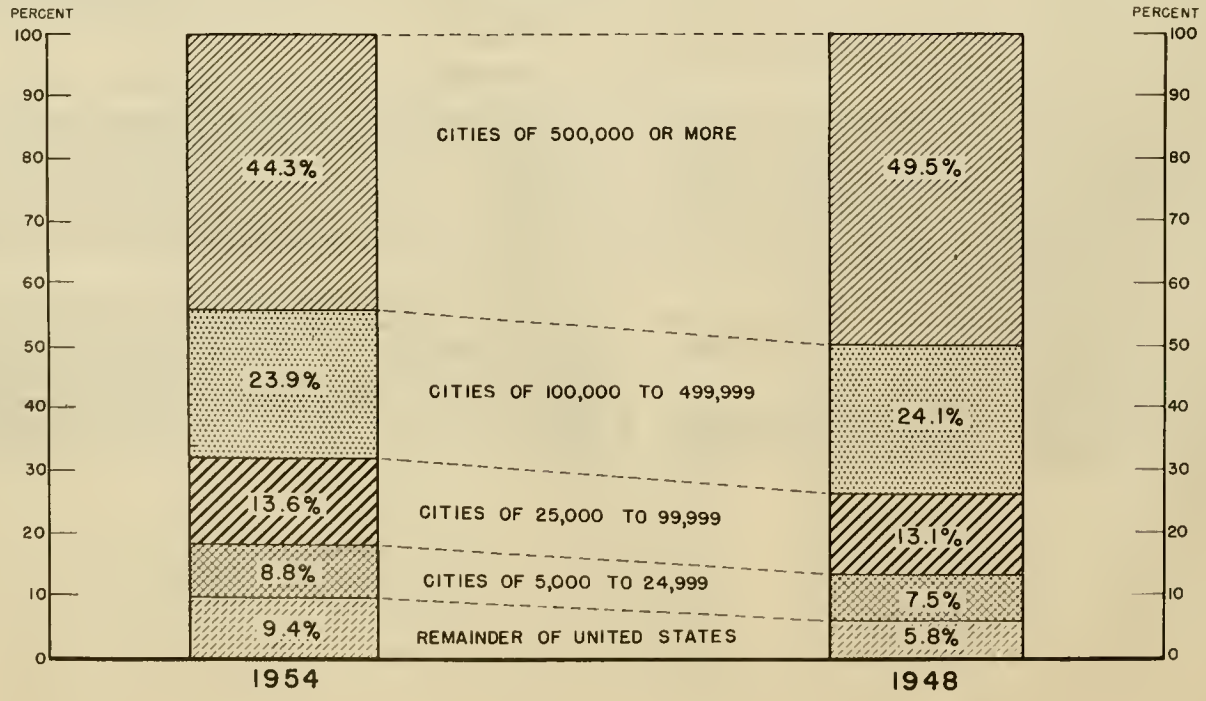


CHART 4.—MERCHANT WHOLESALERS: 1954 AND 1948

PERCENT DISTRIBUTION OF SALES BY CITY SIZE-UNITED STATES



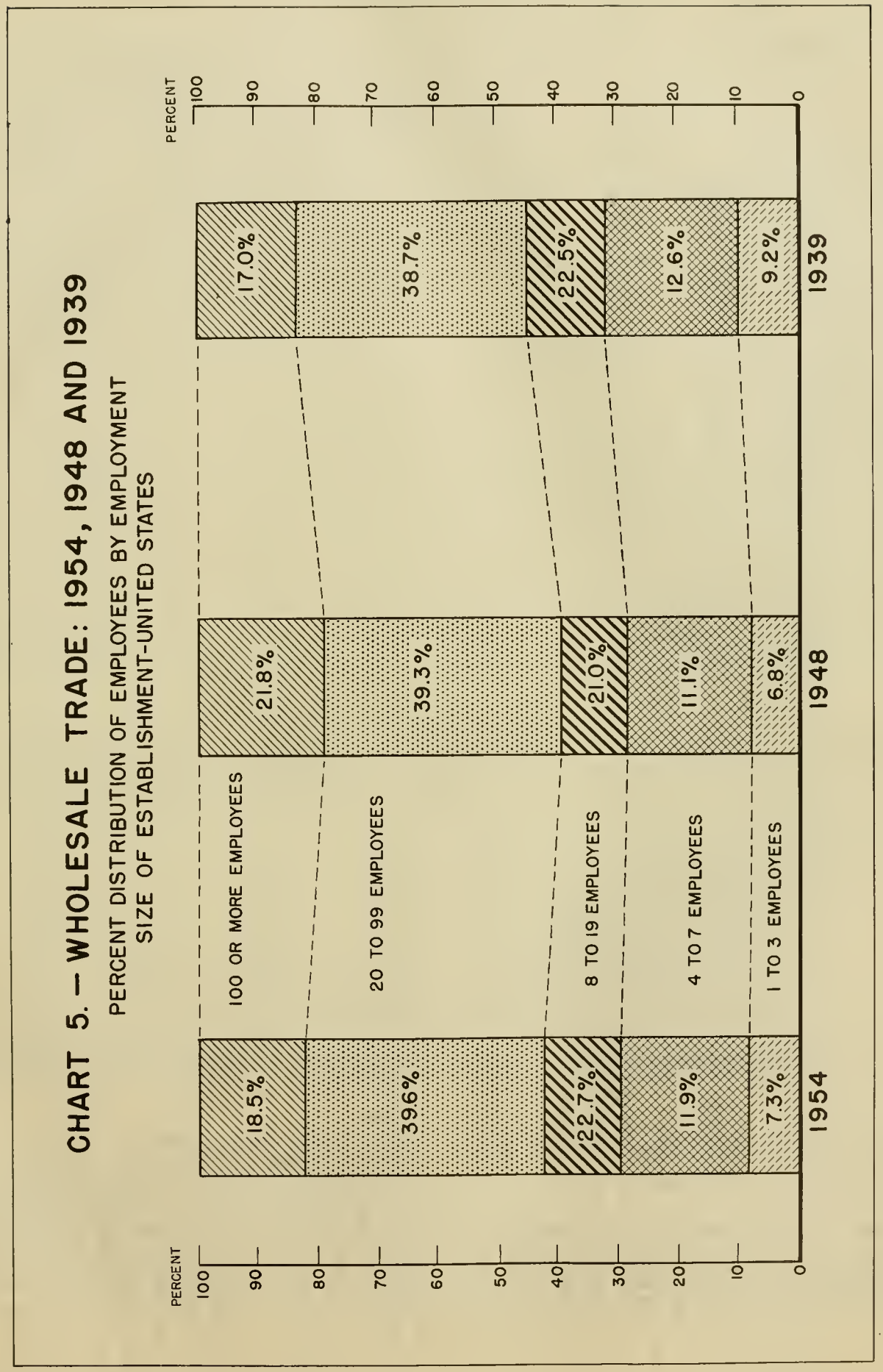


CHART 5.—WHOLESALE TRADE: 1954, 1948 AND 1939
PERCENT DISTRIBUTION OF EMPLOYEES BY EMPLOYMENT SIZE OF ESTABLISHMENT-UNITED STATES
PERCENT
100
90
80
70
60
50
40
30
20
10
0
100 OR MORE EMPLOYEES
20 TO 99 EMPLOYEES
8 TO 19 EMPLOYEES
4 TO 7 EMPLOYEES
1 TO 3 EMPLOYEES
18.5%
39.6%
22.7%
11.9%
7.3%
1954
21.8%
39.3%
21.0%
11.1%
6.8%
1948
17.0%
38.7%
22.5%
12.6%
9.2%
1939

Table K. EMPLOYMENT SIZE OF WHOLESALE ESTABLISHMENTS, BY TYPE OF OPERATION AND CITY SIZE—UNITED STATES: 1954

(Sales as percent of total, by type of operation)

City size (Number of inhabitants)	Total, all establishments	Establishments with— 1 to 3 paid employees	4 to 7 paid employees	8 to 19 paid employees	20 to 49 paid employees	50 or more paid employees
Merchant wholesalers, total	100.0	11.0	14.1	24.4	24.2	26.3
In cities of 500,000 or more	44.4	4.7	5.6	9.9	9.9	14.3
In cities of 100,000 to 499,999	23.9	1.9	2.9	5.6	6.8	6.7
In cities of 25,000 to 99,999	13.5	1.3	2.0	4.0	3.8	2.4
In cities of 5,000 to 24,999	8.8	1.4	1.8	2.7	1.9	1.0
In remainder of United States	9.4	1.7	1.8	2.2	1.8	1.9
Manufacturers' sales branches and sales offices, total	100.0	4.0	7.4	19.1	27.6	41.9
In cities of 500,000 or more	62.4	1.8	3.9	10.5	16.9	29.3
In cities of 100,000 to 499,999	24.8	1.4	2.3	5.7	7.0	8.4
In cities of 25,000 to 99,999	6.4	0.4	0.7	1.6	2.0	1.7
In cities of 5,000 to 24,999	3.1	0.2	0.3	0.7	0.8	1.1
In remainder of United States	3.3	0.2	0.2	0.6	0.9	1.4
Petroleum bulk plants, terminals and LP gas facilities, total	100.0	27.1	15.0	18.5	16.6	22.8
In cities of 500,000 or more	12.4	0.4	0.4	1.4	2.1	8.1
In cities of 100,000 to 499,999	15.1	0.9	1.1	3.3	4.6	5.2
In cities of 25,000 to 99,999	16.1	2.5	2.8	4.1	2.3	4.4
In cities of 5,000 to 24,999	18.9	7.9	4.2	3.4	2.1	1.3
In remainder of United States	37.5	15.4	6.5	6.3	5.5	3.8
Merchandise agents and brokers, total	100.0	28.7	21.3	22.6	17.2	10.2
In cities of 500,000 or more	55.2	15.9	11.3	11.7	9.0	7.3
In cities of 100,000 to 499,999	19.3	6.3	5.2	4.8	2.0	1.0
In cities of 25,000 to 99,999	8.2	2.4	2.0	1.8	1.5	0.5
In cities of 5,000 to 24,999	6.7	1.9	1.3	1.0	1.7	0.8
In remainder of United States	10.6	2.2	1.5	3.3	3.0	0.6
Assemblers of farm products, total	100.0	30.0	22.4	19.9	13.4	14.3
In cities of 500,000 or more	7.9	0.5	1.0	1.4	1.4	3.6
In cities of 100,000 to 499,999	9.2	1.5	1.3	3.3	2.6	0.5
In cities of 25,000 to 99,999	8.9	1.5	2.5	1.4	1.1	2.4
In cities of 5,000 to 24,999	16.1	3.9	3.3	3.5	2.5	2.9
In remainder of United States	57.9	22.6	14.3	10.3	5.8	4.9

Table L. SINGLE-UNIT AND MULTIUNIT WHOLESALE ESTABLISHMENTS—UNITED STATES: 1954

(Sales as percent of total, by type of operation)

Number of wholesale establishments operated by firm	Merchant wholesalers	Manufacturers' sales branches, sales offices	Petroleum bulk plants, terminals	Merchandise agents, brokers	Assemblers of farm products
Wholesale establishments, total	100.0	100.0	100.0	100.0	100.0
In single-unit firms	71.6	5.3	22.3	82.1	68.3
In multiunit firms with 2 wholesale establishments	7.3	2.1	2.1	4.8	6.4
3 wholesale establishments	3.4	1.9	1.3	3.0	2.8
4 or 5 wholesale establishments	3.6	3.0	1.1	2.2	3.7
6 to 9 wholesale establishments	3.6	5.5	0.5	2.6	4.7
10 to 14 wholesale establishments	1.5	7.0	0.8	3.4	2.8
15 to 24 wholesale establishments	1.9	12.3	1.0	0.8	1.6
25 to 49 wholesale establishments	2.0	15.3	1.0	1.1	1.5
50 to 99 wholesale establishments	1.1	13.2	3.1		2.5
100 or more wholesale establishments	4.0	34.4	66.8		5.7

Credit business predominated among merchant wholesalers as illustrated by the fact that the 118,008 establishments which reported credit sales accounted for approximately three-fourths of all merchant wholesalers' sales. Furthermore, credit sales represented 88.3 percent of the total sales of establishments reporting credit business. In 109 of the 161 kinds of business for which data are shown separately in Table 3A, credit sales exceeded 90 percent of the sales of those selling in this manner.

"Cash sales only" businesses, although they accounted for only a small portion of total sales volume, were particularly important among farm products merchants, beer distributors, and in some segments of the grocery trade. One-third or more of the establishments in the following kinds of business reported that they were on an "all cash" basis: Cash-carry food depots; beer, ale distributors; cotton merchants; livestock distributors; and iron, steel scrap dealers (without processing, preparation equipment).

End-of-year receivables amounted to 8.4 percent of total sales of those doing a credit business, and 9.5 percent of credit sales. Bad-debt losses--receivables written off during 1954 as uncollectible--amounted to 0.14 percent of sales or fourteen cents for each $100 of business. As shown in the accompanying Table M, credit sales, receivables, and bad-debt losses, expressed as a percentage of sales, were up slightly over 1948, the year of the most recent census prior to 1954. Receivables, however, were below the prewar 1939 level of 10.8 percent of sales.

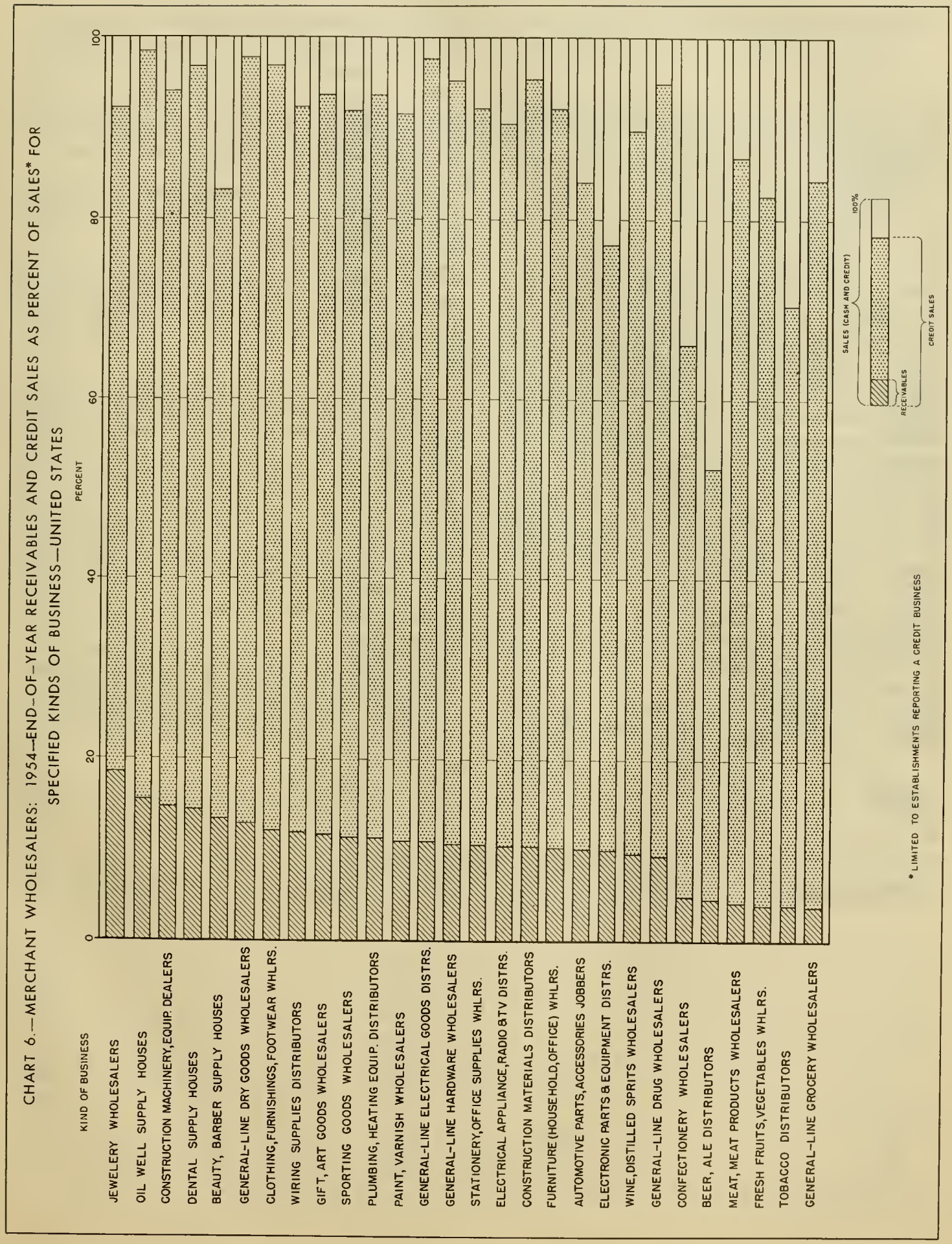


CHART 6.—MERCHANT WHOLESALERS: 1954—END-OF-YEAR RECEIVABLES AND CREDIT SALES AS PERCENT OF SALES* FOR SPECIFIED KINDS OF BUSINESS—UNITED STATES
KIND OF BUSINESS
PERCENT
0
20
40
60
80
100
JEWELERY WHOLESALERS
OIL WELL SUPPLY HOUSES
CONSTRUCTION MACHINERY, EQUIP. DEALERS
DENTAL SUPPLY HOUSES
BEAUTY, BARBER SUPPLY HOUSES
GENERAL-LINE DRY GOODS WHOLESALERS
CLOTHING, FURNISHINGS, FOOTWEAR WHLRS.
WIRING SUPPLIES DISTRIBUTORS
GIFT, ART GOODS WHOLESALERS
SPORTING GOODS WHOLESALERS
PLUMBING, HEATING EQUIP. DISTRIBUTORS
PAINT, VARNISH WHOLESALERS
GENERAL-LINE ELECTRICAL GOODS DISTRS.
GENERAL-LINE HARDWARE WHOLESALERS
STATIONERY, OFFICE SUPPLIES WHLRS.
ELECTRICAL APPLIANCE, RADIO & TV DISTRS.
CONSTRUCTION MATERIALS DISTRIBUTORS
FURNITURE (HOUSEHOLD, OFFICE) WHLRS.
AUTOMOTIVE PARTS, ACCESSORIES JOBBERS
ELECTRONIC PARTS & EQUIPMENT DISTRS.
WINE, DISTILLED SPRITS WHOLESALERS
GENERAL-LINE DRUG WHOLESALERS
CONFECTIONERY WHOLESALERS
BEER, ALE DISTRIBUTORS
MEAT, MEAT PRODUCTS WHOLESALERS
FRESH FRUITS, VEGETABLES WHLRS.
TOBACCO DISTRIBUTORS
GENERAL-LINE GROCERY WHOLESALERS
100%
SALES (CASH AND CREDIT)
RECEIVABLES
CREDIT SALES
* LIMITED TO ESTABLISHMENTS REPORTING A CREDIT BUSINESS

Table M. CREDIT SALES, RECEIVABLES, BAD-DEBT LOSSES OF MERCHANT WHOLESALERS—UNITED STATES: 1954, 1948[1], and 1939[1]

(Limited to establishments reporting credit business)

Item	1954 percent of all sales	1948 percent of all sales	1939 percent of all sales
Credit sales	88.3	85.5	(NA)
End-of-year receivables	8.4	7.2	10.8
Bad-debt losses	0.14	0.12	(NA)

(NA) Not available.
[1]1948 and 1939 data include establishments without paid employees and milk bottling plants.

SALES BY CLASS OF CUSTOMER

Dollar sales of wholesale establishments are classified by class of customer in Chapter 4. Two types of establishments are excluded from this analysis: (1) petroleum bulk plants and terminals, who were requested to report class of customer information for gallonage sales rather than for dollar sales; and (2) sales branches and sales offices of food processors and tobacco manufacturers, who were not required to report sales by class of customer. The class-of-customer inquiry varied slightly according to the kind of business covered.

As shown in the accompanying Table N, slightly less than one-half (45.2 percent) of the sales of merchant wholesalers was to retailers, with industrial-commercial-institutional and similar users constituting the second most important customer class (32.0 percent). Fifteen percent was duplication in the sense that it represented sales to other wholesale organizations--sales from wholesalers to subjobbers, wagon distributors, etc. Export sales amounted to 4.9 percent of sales of merchant wholesalers, while the remaining 2.8 percent represented sales to consumers and farmers.

Industrial, commercial and similar users constituted the most important class of customer of merchandise agents and brokers and of assemblers of farm products, taking 43.7 percent of the sales of the former and 45.1 percent of the latter. Wholesale accounts were the second most important for both type-of-operation groups with 37.1 percent and 34.6 percent respectively.

Some interesting trends are noted in comparing results of the 1935, 1939, and 1948 Censuses. Data for census years prior to 1954 are unadjusted for scope changes and some refinements in wording of inquiries were incorporated in 1954. These differences between 1954 and earlier censuses, although significant in some kinds of business, are not believed to materially influence a comparison of the type-of-operation totals for all kinds of business combined.

"Sales to retailers" represents a declining portion of the total for each of the three major type-of-operation groups for which data are shown in Table M. In the case of merchant wholesalers, sales to retailers declined consistently from 59.2 percent of their dollar volume in 1935 to 58.9 percent in 1939, to 46.9 percent in 1948, and to 45.2 percent in 1954.

On the other hand, sales to industrial commercial and similar users represented an increasing portion of the total for all type-of-operation groups—for merchant wholesalers 24.9 percent in 1935 to 32.0 percent in 1954.

Sales to wholesale organizations account for an increasing portion of the business of merchant wholesalers, but a declining portion for assemblers of farm products. No significant trend is noted in the portion of sales by agents and brokers to wholesale customers. Sales to consumers and farmers, although small, showed a tendency to increase.

Class of customer data contain an element of judgment as generally this type of information is not readily available from book records. Respondents were requested to report an analysis of their sales by customer class from book records, if available, otherwise on the basis of their best possible approximations. The results, therefore, are apt to be less accurate than data which are readily available from financial statements. The figures do, however, represent a combination of information from company records and information based on judgment of those most familiar with the subject. Completeness of reporting for each classification is indicated by the ratio of sales reported by class of customer to sales of all establishments. Data are withheld from publication for classifications having less than 70 percent coverage.

Some variations in class of customer inquiries are worthy of note:

Instructions on the form used in enumerating food wholesalers provided for reporting sales to restaurants along with sales to other institutional users as sales to "industrial, commercial, institutional, professional users," despite the fact that restaurants are classified in the Standard Industrial Classification system as retail businesses.

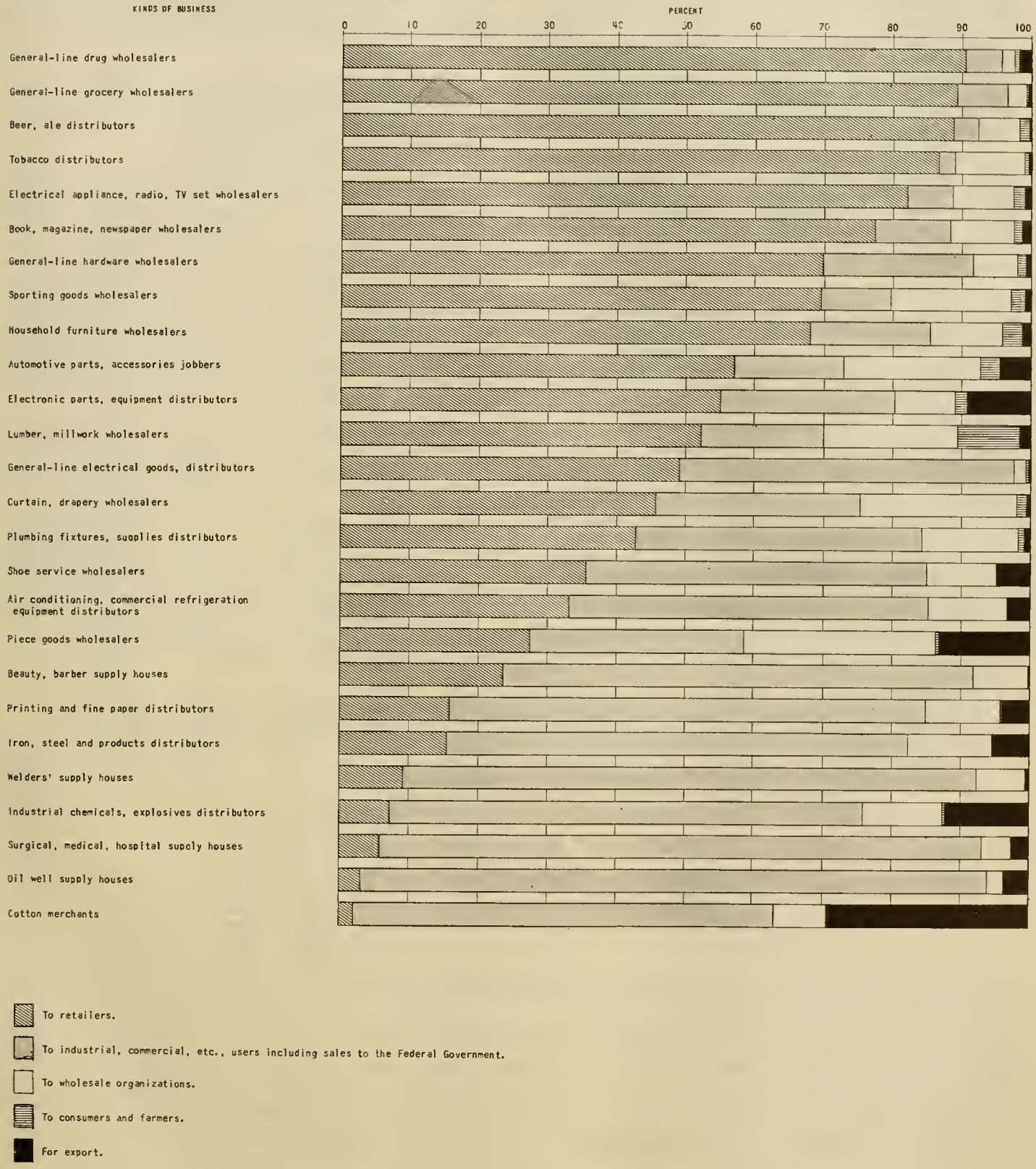
Table N. SALES BY CLASS OF CUSTOMER—UNITED STATES: 1954, 1948, 1939, AND 1935[1]

Type of operation and census year	Total		Sales of establishments reporting class of customer					
				Percentage distribution				
	Establishments (Number)	Sales ($1,000)	Total ($1,000)	To retailers	To industrial commercial and similar users[2]	To wholesale organizations	To consumers and farmers	For export
Merchant wholesalers:								
1954	165,153	101,100,941	87,235,929	45.2	32.0	15.1	2.8	4.9
1948	146,518	79,766,589	75,838,020	46.9	31.8	13.7	1.6	6.0
1939	101,627	23,641,924	21,972,974	58.9	23.6	11.6	1.9	4.0
1935	88,931	17,661,691	15,905,271	59.2	24.9	10.2	1.9	3.8
Merchandise agents and brokers:								
1954	22,131	39,250,509	33,729,858	13.8	43.7	37.1	2.1	3.4
1948	24,361	34,610,092	28,691,265	16.1	41.8	36.5	0.4	5.2
1939	20,903	11,201,035	9,839,969	16.8	35.8	40.6	0.7	6.1
1935	18,147	8,908,076	6,697,013	21.0	34.9	39.4	0.1	4.6
Assemblers of farm products:								
1954	13,255	9,050,816	6,488,377	6.8	45.1	34.6	10.9	2.5
1948	19,268	10,957,893	10,053,170	9.4	32.6	51.8	5.3	0.9
1939	29,122	3,088,571	2,698,058	13.5	21.3	55.8	6.2	3.2
1935	26,515	2,463,011	1,773,011	12.7	29.5	50.0	4.1	3.7

[1]Data for 1948, 1939, and 1935 include establishments without paid employees and milk bottling plants.
[2]Includes sales to Federal Government.

CHART 7.—MERCHANT WHOLESALERS: 1954—PERCENT DISTRIBUTION OF SALES BY CLASS OF CUSTOMER, FOR SPECIFIED KINDS OF BUSINESS—UNITED STATES

(Limited to establishments reporting class of customer)



Forms used in enumerating automotive wholesalers and electrical-electronic-appliance distributors provided for reporting separately "sales to repair shops." Such sales are included in the tables as "sales to retailers," but measured separately in footnotes to Tables 4A and 4B.

Forms used in enumerating machinery-equipment-supplies distributors, coal wholesalers, and scrap-waste-materials dealers made no distinction between "sales to industrial, commercial, etc., users" and "sales to consumers and farmers" as sales of the latter type are relatively unimportant to these kinds of business.

The form used in enumerating scrap and waste materials dealers made no distinction between "sales to retailers" and "sales to wholesale organizations," as all sales to resellers were combined. The amounts are included in the tables under "sales to wholesale organizations" as very few of the products of these trades are sold via retailers to consumers.

WAREHOUSE AND COLD STORAGE SPACE

Occupiable warehouse floor space of wholesale establishments is measured in Chapter 5. Covered in the tables are merchant wholesalers, manufacturers' sales branches with stocks, merchandise agents and brokers, and assemblers of farm products, but not petroleum bulk plants and terminals. (Bulk liquid storage space of the latter is measured in Tables 8E through 8J of Chapter 8, Petroleum Bulk Plants and Terminals.)

Floor space is shown for all establishments that reported 500 square feet or more. To give some measure of reporting coverage, the tables also present information on the number of establishments, sales, and inventories for all establishments whether or not they reported warehouse space. Ratios of inventories to floor space based on data for establishments reporting more than 500 square feet may be related to total inventories (including stock of establishments not reporting as much as 500 square feet) to provide some indication of total floor space requirements for the various kinds of business.

The number, sales, and inventories of establishments not reporting as much as 500 square feet of warehouse floor space are shown separately and include several classes of establishments: small businesses and businesses with merchandise requiring little warehousing; establishments normally carrying no stocks; establishments handling goods not normally requiring under-roof floor space; and establishments having warehouse floor space at the end of 1954 but failing to report it on the Census form.

It should be noted that figures given in Chapter 6 exclude space in auxiliary warehouses as measured in Tables 9K and 9L of Chapter 9, as well as warehouse space occupied by inventory in public warehouses (see Chapter 11), in bond, in transit, and in producers warehouses awaiting delivery.

As shown in the accompanying Table P, merchant wholesalers reported more than one billion square feet of floor space, 55.3 percent of which was in single story buildings and 44.7 percent in multiple story buildings; manufacturers' sales branches with stocks reported 137 million square feet, 57.9 percent of which was in single story buildings and 42.1 percent in multiple story buildings; and farm products assemblers reported 73 million square feet, 70.9 percent of which was in single story buildings and 29.1 percent in multiple story buildings. Merchandise agents and brokers reported 68 million square feet but they were not requested to distinguish single from multi-story buildings. Floor space for the four major types of operation combined totaled 1.3 billion square feet or the equivalent of 30,000 acres.

For merchant wholesalers as a group, sales of those reporting floor space amounted to $60 annually per square foot. Annual sales per square foot of space varied considerably by kind of business as indicated by the following ratios:

General-line grocery wholesalers	$90 per square foot
Confectionery wholesalers	$60 per square foot
Fish, seafood wholesalers.....	$73 per square foot
Meat wholesalers	$148 per square foot
Specialty-line grocery wholesalers....	$69 per square foot
Poultry, poultry products distributors	$128 per square foot
Fresh fruit and vegetable wholesalers	$73 per square foot

Similar ratios for other trades are obtainable for the United States as a whole from data in Table 5A.

Table P. WAREHOUSE FLOOR SPACE OF WHOLESALE ESTABLISHMENTS, BY TYPE OF OPERATION—UNITED STATES: 1954

Type of operation	All establishments			Establishments reporting 500 sq. ft. or more of occupiable floor space						Establishments not reporting floor space or reporting less than 500 sq. ft.		
							Occupiable floor space					
								Percentage distribution[1]				
	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Total (1,000 sq. ft.)	In single story buildings	In multiple story buildings	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)
Merchant wholesalers.	165,153	101,100,941	9,524,871	96,031	61,271,865	6,915,286	1,018,599	55.3	44.7	69,161	39,948,554	2,640,521
Manufacturers' sales branches (with stocks).....	14,759	36,811,238	2,152,720	10,112	23,986,762	1,666,596	136,819	57.9	42.1	4,654	12,881,706	490,469
Merchandise agents, brokers.....	22,131	39,250,509	103,232	3,784	4,823,314	34,669	67,691	(NA)	(NA)	18,346	34,430,046	68,861
Assemblers of farm products.....	13,255	9,050,816	385,348	6,371	3,998,747	204,269	73,076	70.9	29.1	6,884	5,052,069	181,079

(NA) Not available.

[1]Based upon information from those reporting single story space separate from multiple story space.

COMMODITY-LINE-SALES

All wholesale establishments except merchandise agents and brokers were requested to report sales by commodity line (or product class). Statistics compiled from this inquiry appear in Chapter 6. Respondents were requested to report sales of the specified commodity lines (or product classes) on the basis of records where available, otherwise on the basis of the best possible approximations. A complete list of commodity line classifications and product classes appears on pages 6-166 to 6-171.

The extent to which the commodity analysis was reported for any trade may be gauged by comparing the total sales of establishments reporting the analysis with the total sales of all establishments in the trade; e.g., for general-line grocery wholesalers the percentage is 73.7 ($5,421,215,000÷$7,353,560,000) according to the following Table Q.

Table Q. COMMODITY-LINE SALES, GENERAL-LINE GROCERY WHOLESALERS—UNITED STATES: 1954

Commodity line code	Kind of business and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	All establishments (number)	3,320				
	Total sales ($1,000)	7,353,560				
	Sales reported by commodity line, total	5,421,215	100.0	2,147	xxx	xxx
000	Canned, bottled foods	1,763,059	32.5	2,147	5,421,215	32.5
	Canned baby foods	51,982		1,104	3,210,674	1.6
	Canned fruits, fruit juices	319,891		1,531	3,831,407	8.3
	Canned vegetables, vegetable juices	442,487		1,532	3,844,567	11.5
	Canned fish, seafood	110,455		1,487	3,778,511	2.9
	Canned meats	87,571		1,485	3,744,886	2.3
	Canned milk	121,341		1,484	3,784,806	3.2
	Other canned, bottled foods	156,336		1,171	3,186,671	4.9
	Not reported in detail	472,996		484	1,303,800	36.3
010	Coffee (green, roasted)	323,213	6.0	1,932	5,003,575	6.5
020	Confectionery	127,062	2.3	1,646	4,374,610	2.9
030	Frozen foods	169,665	3.1	458	2,236,941	7.6
040	Groceries (except as specified)	1,376,355	25.4	2,147	5,421,215	25.4
	Flour, related products	208,539		1,517	3,787,525	5.5
	Sugar (refined)	240,751		1,533	3,809,231	6.3
	Oleomargarine, butter substitutes	39,036		1,027	2,961,711	1.3
	Cooking oils, vegetable shortening	75,179		1,426	3,582,148	2.1
	Bakery products	19,820		605	1,380,468	1.4
	Tea	34,197		1,429	3,641,597	0.9
	Dried fruits	29,631		1,295	3,512,842	0.8
	Other groceries: pickles, jams, breakfast cereals, sauces, etc.	310,916		1,425	3,506,764	8.9
	Not reported in detail	418,286		450	1,308,393	32.0
050	Dairy products, ice cream, ices	117,793	2.2	828	2,592,018	4.5
052	Eggs (fresh, storage)	18,643	0.3	126	539,479	3.5
060	Poultry	11,889	0.2	96	517,540	2.3
070	Fresh fruits, vegetables, berries	172,394	3.2	425	1,565,078	11.0
080	Peanuts	8,045	0.1	453	1,410,555	0.6
090	Meats, provisions	127,694	2.4	602	1,657,038	7.7
100	Food, beverage basic materials	16,109	0.3	428	1,304,517	1.2
101	Miscellaneous food products	66,159	1.2	296	868,398	7.6
102	Beer, fermented malt liquors	19,091	0.4	96	406,478	4.7
103	Soft drinks	7,695	0.1	430	1,471,651	0.5
104	Spirits	10,048	0.2	16	101,786	9.9
110	Cigarettes, cigars, tobacco	415,792	7.7	1,511	4,036,736	10.3
111	Smokers' supplies and pipes	11,140	0.2	97	340,289	3.3
150	Drugs, druggist sundries	40,187	0.7	981	2,600,827	1.5
160	Soaps, detergents	283,326	5.2	1,681	4,240,320	6.7
165	Wrapping paper and paper products	90,206	1.7	1,318	3,200,005	2.8
302	Kitchen utensils, miscellaneous homewares	9,665	0.2	223	708,899	1.4
450	Hardware	35,448	0.7	594	1,210,516	2.9
645	School equipment, supplies	7,705	0.1	752	1,613,438	0.5
860	Feeds, including pet foods	64,679	1.2	846	1,878,723	3.4
	Commodities, n.e.c., including labor, service and rental receipts	128,153	2.4	(NA)	(NA)	(NA)

xxx Not applicable. (NA) Not available. n.e.c. Not elsewhere classified.

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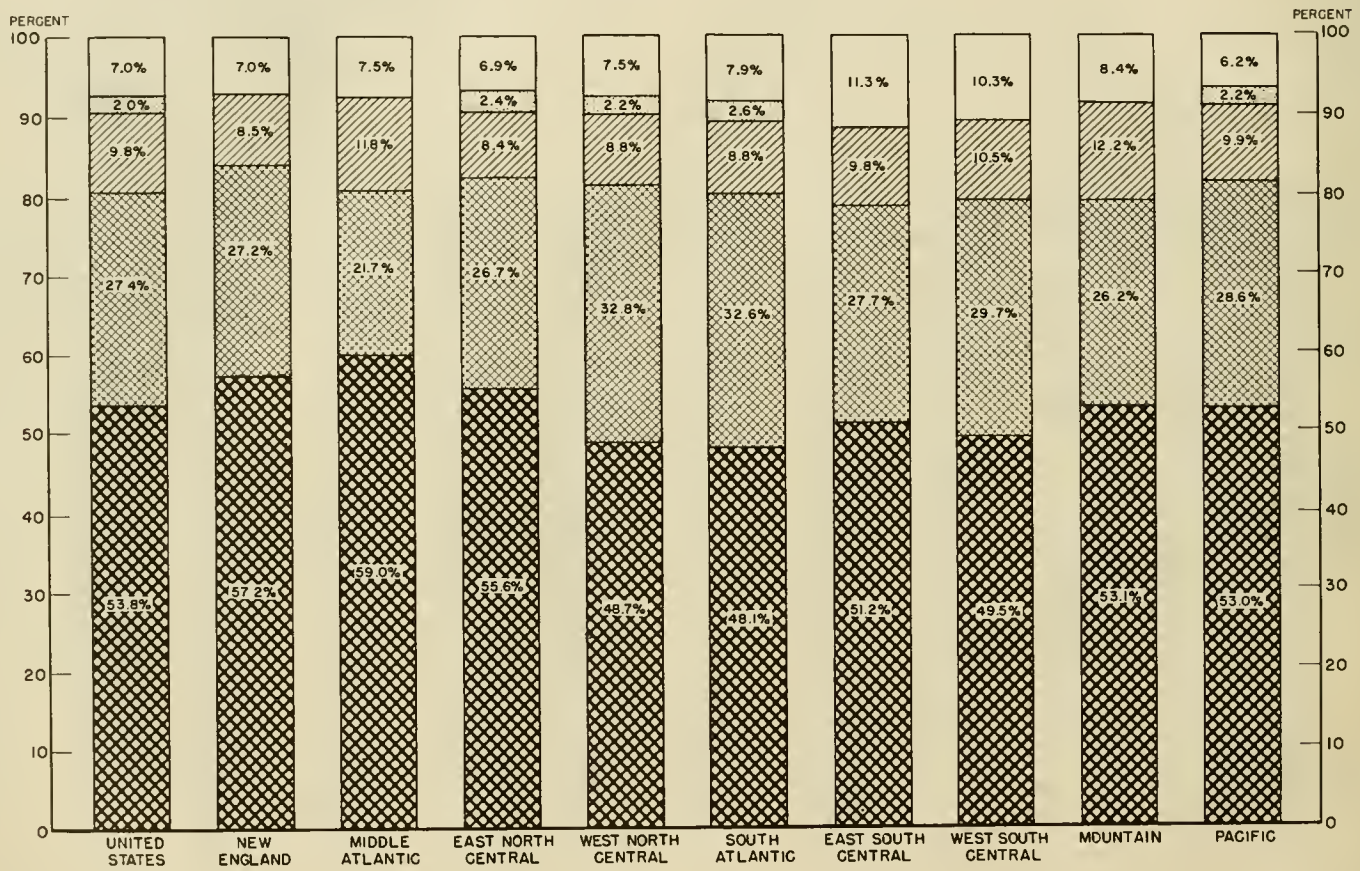
CHART 8.—ELECTRICAL APPARATUS, SUPPLIES DISTRIBUTORS: 1954—PERCENT DISTRIBUTION OF SALES BY COMMODITY LINE—UNITED STATES AND GEOGRAPHIC DIVISIONS



Geographic Division	Total sales ($1,000)	Sales analyzed by commodity line ($1,000)	Sales analyzed as percent of total sales
United States, total	2,910,458	2,791,401	95.9
New England	154,844	149,982	96.9
Middle Atlantic	656,310	605,573	92.3
East North Central	658,282	632,029	96.0
West North Central	251,726	239,352	95.1
South Atlantic	336,565	334,631	99.4
East South Central	125,356	123,058	98.2
West South Central	248,894	243,366	97.8
Mountain	90,703	84,074	92.7
Pacific	387,778	379,336	97.8

KEY

- OTHER COMMODITY LINES
- TELEPHONE AND SIGNAL EQUIPMENT
- GENERATION, TRANSMISSION, OTHER ELECTRICAL APPARATUS
- ELECTRICAL APPLIANCES, RADIO AND TELEVISION SETS
- ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS

Data published in this report are generally limited to kinds of business or geographic divisions where commodity-line coverage was 70 percent or more. Data are also withheld at the national level for kinds of business in which fewer than 100 establishments reported the commodity-line information. They are withheld at the geographic division level where fewer than 10 establishments reported on this inquiry. Likewise, data for a particular commodity line (or product class) are not shown separately where fewer than 4 establishments in the classificatio: reported the particular item, but are included in the miscellaneous classification.

"Percent distribution" of sales of specified commodity lines represents the importance of the commodity to the trade as a whole. These percentages are based on "sales of specified commodity lines" and are computed by relating the reported sales of a specified commodity line to the total sales reported by commodity line for the kind of business. Percentages are published for major commodity lines only. In relating sales as reported for detailed commodity lines (for which no percentages are shown) to total analyzed sales for the trade, consideration should be given to any amounts identified as "not reported in detail." Such amounts, if any, represent sales reported only at the major commodity-line level, not as detailed commodity lines.

To provide a measure of the relative importance of a specified commodity line to the establishments handling the line, percentages have been derived by dividing sales reported for the commodity by total sales reported by the same establishments.

Historical Information.--Commodity-line information was also developed from the 1935, 1939, and 1948 Censuses of Wholesale Trade. A comparative summary covering general-line grocery wholesalers and hardware wholesalers for 1935, 1948, and 1954 is presented in the accompanying Table R.

Basic Iron and Steel Products.--Although other data published in this report refer only to wholesale establishments, the data shown for basic iron and steel products (Table D of Chapter 6) measure total sales of these products by all firms operating blast furnaces (SIC Industry 3311), or steel works and rolling mills (SIC Industry 3312), whether or not the sales were made by establishments classified as wholesale. They include sales made from general offices and from plants of producing companies as well as sales from sales offices located apart from the plant. Sales or transfers to affiliated as well as nonaffiliated warehouses, to oil-well supply companies, and to fabricators (except those operating plants in steel works and rolling mills) are also included.

A special questionnaire was designed in cooperation with industry representatives to provide data for basic iron and steel products, at the 7-digit classification level, comparable with results of the 1954 Census of Manufactures. The questionnaire was mailed to all firms in the United States with one or more plants classified as blast furnaces or steel works and rolling mills.

Instructions provided for valuing at market prices intracompany "sales" to another division or affiliate. Intracompany shipments to another division or affiliate which in turn operated a steel works or rolling mill were to be excluded. Instructions also provided for reporting total company sales without duplication among sales of district offices, plant sales, and sales of auxiliary offices.

"Sales" of basic iron and steel products, as shown in this report, may differ from "shipments" of these products as reported in the 1954 Census of Manufacturers for a number of reasons. Major points of difference are:

(1) Data in this report represent something less than the total manufacturers' shipments of basic iron and steel products as they are limited to sales of firms with one or more plants classified in Industries 3311 and 3312. Sales by other firms are excluded.

(2) Often there is a time lag between sales and shipments. Both the Manufactures Census and the Business Census covered operations during the year 1954. Late 1954 sales as recorded in the Census of Business may not have been counted as shipments by manufacturing plants until 1955, and thus would not have been included in the 1954 Census of Manufactures. Conversely, some early 1954 shipments as measured in the 1954 Census of Manufactures may have been based on 1953, not 1954 sales.

(3) Sales figures are sometimes valued at a higher level than shipments, as they often include some selling and delivery expenses--expenses incurred apart from the manufacturing plant.

Table R. COMMODITY-LINE SALES OF GENERAL-LINE GROCERY WHOLESALERS AND HARDWARE WHOLESALERS--UNITED STATES: 1954, 1948 AND 1935

(Commodity-line sales expressed as a percent of total sales for the kind of business)

Kind of business and commodity line	1954	1948[1]	1935[1]
General-line grocery wholesalers	100.0	100.0	100.0
Canned, bottled foods	32.5	34.9	28.5
Coffee (green, roasted)	6.0	4.5	4.4
Confectionery	2.3	2.3	2.1
Frozen foods	3.1	0.4	(NA)
Groceries (except as specified)	25.4	31.4	40.8
Dairy products, ice cream, etc	2.2	1.1	
Eggs (fresh, storage)	0.3	0.2	1.7
Poultry	0.2	0.2	
Fresh fruits, vegetables, berries	3.2	3.6	1.9
Meats, provisions	2.4	1.7	2.2
Beer, fermented malt liquors	0.4	0.6	1.1
Soft drinks	0.1	0.1	0.3
Wines and spirits	0.2	0.6	1.4
Cigar, cigarettes, tobacco and smokers' supplies	7.9	7.9	6.6
Drugs, druggist sundries	0.7	0.7	0.2
Soaps, detergents	5.2	5.4	2.4
Wrapping paper and paper products	1.7	0.5	0.5
Hardware	0.7	0.5	0.4
Feeds (mixed, other)	1.2	1.0	1.2
Commodities, n.e.c., including labor, service, and rental receipts	4.3	2.4	4.3
Hardware wholesalers	100.0	100.0	100.0
Paints, varnishes	2.3	1.5	2.0
Furniture and fixtures	1.1	1.2	0.5
China, glassware, crockery	0.7	0.5	0.7
Kitchen utensils, miscellaneous homewares	4.7	1.7	(NA)
Floor coverings	1.5	1.0	(NA)
Automotive parts, supplies, etc	1.4	2.2	3.3
Electrical wiring supplies construction materials	2.6	2.6	2.2
Electrical appliances	6.1	4.6	4.1
Hardware	51.9	57.7	58.6
Plumbing, heating equipment, air conditioning	5.1	5.9	5.2
Farm, garden machinery, etc	2.1	1.1	1.7
Industrial machinery	0.7	1.2	0.3
Industrial equipment, supplies	2.7	2.2	3.1
Iron and steel products (flat)	0.7	0.7	
Iron and steel wire, wire products	3.0	2.3	5.0
Iron and steel finished products	0.8	1.2	
Iron and steel pipe and tubes	0.9	0.8	
Nonferrous metals, shapes, forms, etc	0.2	0.4	0.1
Toys, games, athletic goods	6.4	6.0	5.1
Commodities, n.e.c	5.0	5.1	7.8
Labor, service and rental receipts	0.1	0.1	0.3

(NA) Not available.
n.e.c. Not elsewhere classified.
[1]1948 and 1935 data include establishments without paid employees.

LEGAL FORM OF ORGANIZATION

Chapter 7 presents data for wholesale establishments classified by legal form of organization and a summary is given in the accompanying Table S.

Slightly more than one-half (127,748) of the 252,318 wholesale establishments in the United States at the end of 1954 were operated by incorporated firms. Individual proprietorships were second in number with 70,363 establishments, followed in turn by partnerships with 38,923 establishments, and cooperative

associations with 5,925 wholesale places of business. The remaining 9,359 establishments represented other forms of organization--State operated businesses, special trusts, etc.--or those establishments which failed to report their appropriate classification.

For merchant wholesalers, corporations--other than incorporated cooperatives--accounted for 68 percent of all the sales; for manufacturers' sales branches and sales offices, 95 percent; for petroleum bulk plants and terminals, 87 percent; for merchandise agents and brokers, 41 percent; and for assemblers of farm products, 30 percent. Cooperative associations, although of minor importance among other types of operation, contributed 35 percent of all sales of assemblers of farm products.

Table S. WHOLESALE TRADE BY LEGAL FORM OF ORGANIZATION—UNITED STATES: 1954

Legal form of organization	Total, all establishments (Number)	Merchant wholesalers		Manufacturers' sales branches, sales offices		Petroleum bulk plants, terminals		Merchandise agents, brokers		Assemblers of farm products	
		Establishments (Number)	Sales, as percent of total	Establishments (Number)	Sales, as percent of total	Establishments (Number)	Sales, as percent of total	Establishments (Number)	Sales, as percent of total	Establishments (Number)	Sales, as percent of total
United States, total.....	252,318	165,153	100.0	22,590	100.0	29,189	100.0	22,131	100.0	13,255	100.0
Individual proprietorships...	70,363	53,370	10.7	47	(z)	3,718	6.0	9,911	24.4	3,317	13.7
Partnerships.....	38,923	30,291	13.8	66	0.1	1,659	3.8	4,764	26.7	2,143	16.8
Corporations.....	127,748	74,196	68.2	20,899	94.8	21,884	86.5	6,565	41.3	4,204	29.7
Cooperative associations.....	5,925	988	2.5	58	0.4	1,641	2.7	294	4.5	2,944	34.5
Other forms of organization (including not reported)....	9,359	6,308	4.8	1,520	4.7	287	1.0	597	3.1	647	5.3

(z) Less than 0.05 percent.

PETROLEUM BULK PLANTS AND TERMINALS

A special chapter of this volume has been devoted to the operations of petroleum bulk plants and terminals (see Chapter 8). A summary of storage capacity appears in the accompanying Table T.

Storage capacity, petroleum bulk plants and terminals totaled 12,497 million gallons as of the end of 1954: 487 million or 4 percent of which was assigned to aviation gasoline; 4,880 million, or 39 percent, to other gasolines; 1,995 million or 16 percent to kerosene; 4,032 million or 32 percent, to distillate fuel oils; and 1,103 million gallons or 9 percent, to residual fuels. Storage capacity increased 61 percent during the six year interval 1948 to 1954—from 7,767 million to 12,497 million gallons. Space assigned to gasoline increased 47 percent; to kerosene 85 percent; and space assigned to heavier liquid fuels increased 69 percent.

Table T. BULK STORAGE CAPACITY OF PETROLEUM BULK PLANTS AND TERMINALS—UNITED STATES: 1954 AND 1948

Product	Bulk storage capacity, end of year		Percent change, 1948 to 1954
	1954 (1,000 gallons)	1948 (1,000 gallons)	
United States, total	12,496,919	7,766,617	+60.9
Gasoline.....	5,366,521	3,651,527	+47.0
Kerosene.....	1,995,322	1,079,220	+84.9
Distillate fuel oils.. } Residual fuel oils.... }	5,135,076	3,035,870	+69.1

The accompanying Table U presents a "supply and disposition" analysis for three principal products: gasoline, kerosene, and distillate fuel oils. Exact agreement between supply and disposition is not expected for a number of reasons, among which are evaporation, loss, and damage of products; use of products by distributors; shipments of imported products directly to consumers; and a slight amount of duplication in export figures as explained in footnote 2 of the accompanying table. It is interesting to note, however, that imbalance is in the magnitude of only one percent for gasoline and approximately 10 percent for kerosene and distillate fuel oils.

One possible factor in the higher ratios for kerosene and distillate fuel oils may be differences in concept of retailer versus wholesaler in this area. It is probable that petroleum marketers considered as jobbers some firms which the Census classified as retail fuel oil dealers.

Residual fuel oils are not included in the table as imports constitute a substantial portion of the trade and there is no Census measure of the extent to which the user is also the importer.

MISCELLANEOUS SUBJECTS

A number of subjects are covered in Chapter 9 as indicated in the table of contents on page 9-1. Some of these subjects are reviewed briefly in the following paragraphs.

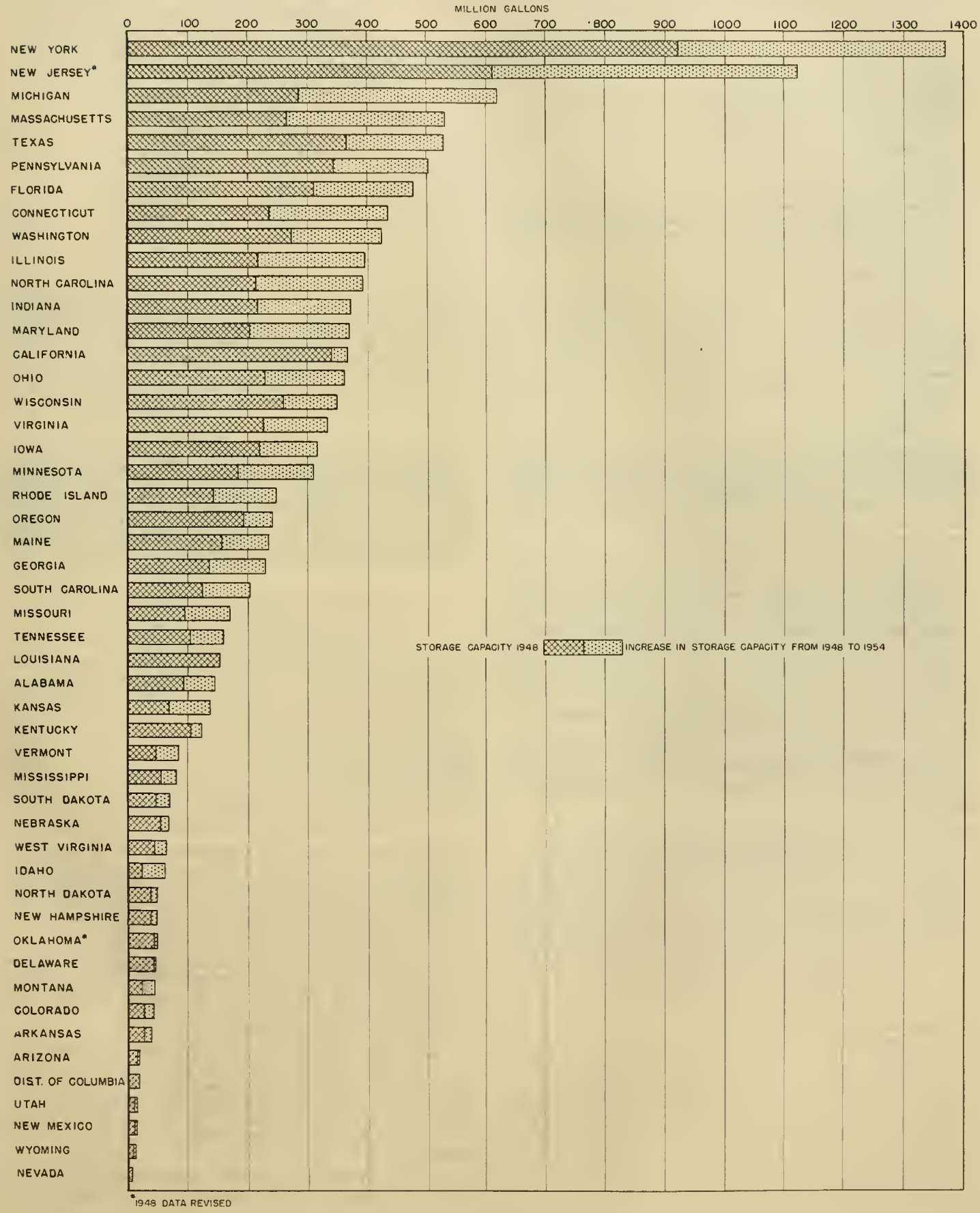
Lumber Wholesalers' Purchases and Inventories.--Lumber wholesalers were requested to report in connection with the 1954 Census of Business their lumber purchases and inventories in terms of thousands of board feet--softwoods, hardwood flooring, and other hardwoods separately. The results of this inquiry are presented in Chapter 9, Table 9C, and they are summarized in the accompanying Table V. For purposes of presenting the findings lumber wholesalers are subclassified into those with yards and those without yards.

At the end of 1954, there were in the United States 1,124 lumber distributors (with yards) with sales of $1.1 billion and 1,678 lumber wholesalers (without yards) with sales of $1.6 billion for the year. Only 775 of these 1,124 lumber distributors and 839 wholesalers reported purchases and inventories in board feet.

Total sales, including other products as well as lumber, for the 775 distributors accounted for 72.8 percent of the sales of all lumber distributors; sales of the 839 wholesalers without yards accounted for 67.1 percent of the total sales for this classification.

The 775 distributors with yards reported purchases of softwoods totaling 5.3 billion board feet, and if the ratio of board feet purchases to dollar sales as calculated for these 775 establishments were representative of all establishments in the classification, lumber distributors with yards marketed some 7 billion board feet of softwoods. Likewise on the basis of assumptions similar to those above, purchases of softwoods by

CHART 9.—PETROLEUM BULK PLANTS AND TERMINALS: 1954 AND 1948—
STORAGE CAPACITY BY STATES



*1948 DATA REVISED

Table U. SUPPLY AND DISPOSITION OF GASOLINE, KEROSENE, AND DISTILLATE FUEL OIL—UNITED STATES: 1954

(Millions of gallons)

Source and disposition	Gasoline and naphthas	Kerosene, range oils, and #1 fuel oil	Distillate fuel oils (#2-#4, light gas oils, and light Diesel type fuels)
Supply:			
Refinery shipments, total net[1]	52,160	7,037	19,884
Imports[2]	51	...	112
Beginning-of-year inventories[3]	6,260	1,205	4,693
Total supply	58,471	8,242	24,689
Disposition:			
End-of-year inventories[3]	6,161	1,169	4,542
Refinery shipments direct to retailers, users and consumers[1]	7,502	999	3,268
Bulk plant, terminal sales to retailers, users and consumers[4]	41,902	4,924	11,913
District and general office sales—direct to retailers, users and consumers[5]	1,020	191	1,082
Exports[2]	1,099	168	919
Total disposition described above	57,684	7,451	21,724

... Represents zero. [1]Source—1954 Census of Manufactures. [2]Source—Bureau of the Census: Exports, Report No. FT 410; Imports, Report No. FT 110. Imports: It is recognized that imports, indicated here as a part of supply, do not always move through domestic refineries, bulk plants, or terminals. Exports: Because bulk plants and terminals were instructed to include their exports with "sales to retailers, users, and consumers," the amounts reported in this table as "bulk plant, terminal sales to retailers, etc." partially duplicate amounts shown as "exports." This duplication is negligible since refiners were instructed to exclude export shipments direct from refineries from "sales to retailers, users, and consumers." [3]Source—Annual Petroleum Statement No. 398, Bureau of Mines, U. S. Department of Interior. Data include bulk terminal, transit, and pipeline stocks only. [4]Data from table 8K of this report, projected to 100 percent coverage by arbitrarily assuming that the incomplete reporting, 6.2 percent overall, was applicable to each item. [5]Data from table 8K Supplement of this report.

wholesalers without yards may have approximated 15 billion board feet. The 775 distributors with yards reported 638 million board feet of softwood inventories on hand at the end of the year, or approximately 1/8 of their annual purchases. Information on hardwood flooring and other hardwoods, as well as data on softwoods, is presented in Table 9C.

Transactions of Merchandise Agents and Brokers.--The business of merchandise agents and brokers is analyzed in Table 9F of Chapter 9 according to type of transaction to show sales on an agency basis for the account of others, purchases for the account of others, and sales on own account (jobbing business). Virtually all (96.9 percent) of the business of these types of establishments was conducted for the account of others. Agencies selling represented 89.5 percent of all transactions and those buying for the account of others represented 7.4 percent. Buying and selling for others represent all but 3.1 percent of the transactions of merchandise agents and brokers.

A brief comparative summary, 1954 and 1948, is shown in the accompanying Table W, where it is noted that "selling on own account" increased slightly, from 2.1 percent in 1948 to 3.1 percent in 1954.

Table V. LUMBER WHOLESALERS' PURCHASES AND INVENTORIES—UNITED STATES: 1954

Item and unit of quantity	Distributors with yards	Wholesalers without yards
Total:		
Establishments.....number..	1,124	1,678
Sales.....$1,000..	1,094,408	1,621,685
Establishments reporting purchases and inventories:		
Number.....	775	839
Sales.....$1,000..	796,194	1,088,138
Lumber purchased 1954:		
Softwood.....M bd. ft..	5,253,449	10,263,454
Hardwood (except flooring).....M bd. ft..	622,237	655,928
Hardwood flooring.....M bd. ft..	364,706	158,389
Lumber inventories, end of 1954:		
Softwood.....M bd. ft..	637,917	...
Hardwood (except flooring).....M bd. ft..	138,442	...
Hardwood flooring.....M bd. ft..	42,102	...

Bin Space of Grain Elevators.--Country grain elevators primarily engaged in receiving grain from farmers by truck or wagon and forwarding it to market, and terminal elevators of grain merchandising companies were requested to report, among other items of information, their bin space (rated capacity in bushels) and to indicate whether their elevator bins were primarily of wood, steel, or other materials.

Table W. DISTRIBUTION OF SALES (OR PURCHASES) OF MERCHANDISE AGENTS AND BROKERS, BY TYPE OF TRANSACTION—UNITED STATES: 1954 AND 1948[1]

(Sales (or purchases) as percent of total)

Type of sale (transaction)	1954	1948
Total sales (transactions)	100.0	100.0
Sales for account of others	89.5	97.9
Purchases for account of others	7.4	
Sales for own account	3.1	2.1

[1]Includes establishments without paid employees.

There were 6,580 country elevators of the type described above active in 1954 employing one or more persons on a payroll basis and primarily engaged in marketing grain. Elevators primarily engaged in serving as farm supply stores are not included in this count as they are considered as retail establishments and are included in the retail census.

Of the 6,541 country elevators reporting capacity, 3,476 reported bins primarily of wood, averaging 59,000 bushels capacity per elevator; 430 reported bins of steel, averaging 117,000 bushels; 678 reported elevators of other materials (chiefly concrete) averaging 150,000 bushels.

Country grain elevators were subclassified as follows: 2,398 as independent elevators; 2,488 were line elevators; and 1,694 were operated by cooperative associations. Cooperative elevators were larger, on the average, than others: there was a 109,000 bushel average capacity for cooperatives, compared with 87,000 bushels for line elevators, and 85,000 for independent elevators.

Grain merchandising companies operated 460 terminal elevators, elevators primarily engaged in receiving grain via

rail, barge, etc., rather than by truck from farmers. This count is limited to those operated by firms engaged in buying and selling grain--mill elevators and elevators primarily engaged in providing storage and transfer services for others are not included.

Of the 460 terminal elevators, 338 reported 488 million bushel capacity. Ninety-seven of the 338--mostly small ones--were primarily of wood; 21 were of steel; and 95 were of other materials, chiefly concrete. Capacity of the 95 averaged more than two million bushels.

Table X. BIN SPACE OF GRAIN ELEVATORS—UNITED STATES: 1954

Type of elevator	All establishments		Establishments reporting bin space									
					Bin space primarily of—						Material not specified	
					Wood		Steel		Other material			
	Number	Sales ($1,000)	Establishments (Number)	Rated capacity, total (1,000 bu.)	Establishments (Number)	Capacity (1,000 bu.)	Establishments (Number)	Capacity (1,000 bu.)	Establishments (Number)	Capacity (1,000 bu.)	Establishments (Number)	Capacity (1,000 bu.)
Country grain elevators:												
Independent elevators	2,398	1,039,843	2,386	202,498	1,344	66,642	256	27,993	269	37,818	517	70,045
Line elevators	2,488	924,389	2,470	213,786	1,352	80,501	99	12,329	207	25,597	812	95,359
Cooperative elevators	1,694	1,089,203	1,685	184,123	780	59,140	75	10,102	202	38,305	628	76,576
Terminal grain elevators[1]	460	1,793,728	338	487,892	97	19,077	21	23,385	95	202,969	125	242,461

[1]Limited to terminal elevators of grain merchants.

Selected Kinds of Business.--Table 9J of Chapter 9 presents information on number of establishments, sales, inventories, expenses, payroll and personnel by geographic division and State for 21 separate kinds of business. The 21 kinds of business in Table 9J are subdivisions or parts of the broader trade classifications presented for each State in Table 101, Volume IV, 1954 Census of Business. Kinds of business for which data are shown separately in the State tables are indicated in Appendix E of this volume.

UNINCORPORATED BUSINESSES WITHOUT PAID EMPLOYEES

Data on Wholesale Trade in this volume are limited, except for the accompanying text Table Y, to establishments that employed one or more persons on a payroll basis sometime during the year 1954. Table Y provides a measure of the "nonemployer" group. This group was defined to include businesses operating in a wholesale manner other than those represented in the active FICA records of the Internal Revenue Service. Information for this nonemployer group was furnished by the Internal Revenue Service and was derived from the 1954 tax returns. As an economy measure, data were compiled from only one-half of these cases and census results for this group were established by multiplying such findings by two.

Because of the limited amount of information available from tax returns it was not possible to classify businesses in this group in the kind-of-business detail presented in other wholesale trade tables. Also the number of "unclassified" is substantial.

"Receipts" as measured for these nonemployers represents "total receipts from business" of those marketing merchandise at wholesale. In the case of merchant wholesalers and assemblers of farm products, the amounts are presumed to represent value of goods sold, plus any commissions received on business done for the account of others. For merchandise agents and brokers they approximate gross earnings, plus any sales of merchandise sold for own account.

In addition to 52,746 merchant wholesalers, 22.514 merchandise agents and brokers and 4,932 assemblers of farm products, Internal Revenue Business Tax returns were completed by a number of "self-employed salesmen" engaged in selling merchandise at wholesale, but not engaged in buying and selling on their own account. They were omitted from the accompanying table because of the limited amount of available information, and the possibility that many of them may have been reported to the Census as employees by the firms they represent.

Table Y does not include unincorporated petroleum bulk plants and terminals without paid employees. The majority of such establishments in this industry are bulk plants owned by multi-unit concerns and operated by agents on a commission basis. In the 1954 Census such establishments were included in the regular Census tabulations since data for them could be obtained from owners of the bulk plants in the same manner as in 1948.

There were 37,000 wholesale establishments with no paid employees enumerated in the 1948 Census. The increase to 80,000 establishments in 1954 presumably was strongly influenced by differences in the enumeration procedures. The 1948 Census was conducted by personal enumeration in which only "recognizable" and "open-to-the-public" places of business were included. This method was not designed to cover itinerant business activities and those conducted from private residences and other places not recognizable as business locations.

Table Y. UNINCORPORATED WHOLESALE BUSINESSES WITHOUT PAID EMPLOYEES—UNITED STATES: 1954

Type of operation and kind of business	Businesses (Number)	Receipts[1] ($1,000)
Merchant wholesalers, total	52,746	2,007,764
Merchant wholesalers unclassified	2,802	98,282
Grocery wholesalers	5,868	199,162
Confectionery wholesalers	2,576	113,984
Fish, meat wholesalers	2,662	188,324
Dairy, poultry products distributors	1,850	89,834
Fresh fruits, vegetables wholesalers	3,026	132,084
Beer, wine, distilled spirits wholesalers	1,040	49,642
Tobacco distributors	516	46,642
Drug wholesalers	710	23,436
Paints, industrial chemicals, explosives wholesalers	512	14,610
Clothing furnishings, footwear wholesalers	1,950	69,388
Dry goods wholesalers	1,076	40,860
Furniture, home furnishings wholesalers	724	18,676
Paper, allied products wholesalers	664	21,280
Farm products (raw materials) merchants	1,142	132,628
Motor vehicle distributors	562	36,902
Automotive equipment, tire-tube wholesalers	2,578	62,820
Electrical, electronics, appliance distributors	696	25,422
Hardware, plumbing-heating goods wholesalers	734	27,098
Lumber, construction materials distributors	1,140	73,690
Commercial machines, equipment distributors	1,356	33,400
Industrial machinery, equipment distributors	1,162	33,054
Merchant wholesalers—Continued		
Professional equipment, supplies distributors	528	13,274
Service establishment supply houses	1,154	27,622
Other machinery, equipment distributors	1,462	44,410
Scrap, waste materials dealers	4,102	74,196
Merchant wholesalers, other kinds of business	10,154	317,044
Merchandise agents and brokers, total	22,514	209,632
Merchandise agents and brokers unclassified	6,866	71,304
Groceries, confectionery, meats	2,500	22,566
Fresh fruits, fresh vegetables, poultry products	642	5,618
Dry goods, apparel	1,254	12,774
Farm products (raw materials)	2,294	17,628
Lumber, construction materials	842	7,492
Machinery, equipment, supplies	1,772	18,592
Metals, minerals (except petroleum, scrap)	210	1,900
Merchandise agents, brokers, other kinds of business	6,134	51,758
Assemblers of farm products, total	4,932	354,414
Country grain elevators	144	11,932
Livestock buyers	4,074	281,810
Other assemblers of farm products	714	60,672

[1]Total receipts from business or profession, from 1954 Schedule C (Form 1040) U. S. Treasury Department, Internal Revenue Service.

LIST OF CORRECTIONS

Volume III has been prepared primarily by assembling and binding the tabular portions of previously issued subject bulletins together with chapters covering additional phases of wholesale trade which were not issued in bulletin form. This plan was adopted to reduce publication costs and to expedite issuance of the data. The corrections appearing below represent revisions made after bulletins were issued and should be taken into consideration in using Volume III and the subject bulletins from which it was assembled. Also listed below are clarifications of illegible figures.

Page	Table	Item	Column	Change	
				From—	To—
1-10	1A	Change figure in footnote 2	Footnote	$1,782,169	$1,782,169,000
1-11	1B	Country grain elevators:	Stub	County	Country
2-70	2E	Manufacturers' sales branches, sales offices, total: Establishments with--3 paid employees	5	5,677	4,677
4-28	4B	Houston:			
		Drugs, chemicals, paints	6	Illegible	...
		Furniture, home furnishings	7	...do	99.5
		Farm products raw materials	6	...do	...
		Electrical-electronic apparatus equipment, appliances	6	...do	0.1
		Hardware, plumbing, heating goods	6	...do	0.6
		Lumber construction materials	6	...do	...
		Machinery equipment supplies	6	...do	0.1
		Metals, metalwork (except scrap)	6	...do	...
		Other merchandise agents, brokers	6	...do	...
		Indianapolis:			
		Grocery, confectionery, meat wholesalers	6	...do	0.9
		General line, grocery wholesalers	6	...do	0.3
		Meat, meat products wholesalers	6	...do	...
		Specialty-line grocery wholesalers	6	...do	2.4
		Farm products (edible distributor)	6	...do	(Z)
		Poultry, poultry products distributors	6	...do	...
		Fresh fruit, vegetable wholesalers	6	...do	(Z)
		Beer, wine, distilled spirits wholesalers	6	...do	(Z)
		Wine, distilled spirits wholesalers	7	...do	2.9
		Drugs, chemicals, allied products wholesalers	9	...do	2.6
4-30		Kansas City:			
		Furniture, home furnishings wholesalers	6	...do	0.3
		Furniture (household, office) wholesalers	6	...do	1.4
6-2	6A	Add footnote 1 to entire table as follows: [1]Percentages may not add to 100.0 because of rounding.			
6-9	6A	Electrical apparatus, supplies distributors:			
		Commodity line code 350...(Delete entire line.)			
		Commodity line code 530...(Delete entire line and all commodity detail.)			
6-10	6A	Commodity line code 570...(Delete entire line and all commodity detail.)			
6-19	6A	Iron, steel scrap dealers	Stub	(Not analyzed by commodity line)	(See Table 6H.)
		Waste materials dealers	Stub	(Not analyzed by commodity line)	(See Table 6H.)
6-22	6B	Add "($1,000)" to column 4 boxhead throughout Table 6B.			
6-63	6B	Electrical apparatus, supplies distributors:			
		Middle Atlantic Division:			
		Commodity line code 570	(Delete entire line.)		
		Commodities, n.e.c	1	3,649	4,980
		Do	2	0.6	0.8
		East North Central Division:			
		Commodity line code 530	(Delete entire line.)		
		Commodity line code 570	(Delete entire line.)		
		Commodities, n.e.c	1	7,457	8,533
		Do	2	0.9	1.4
6-64	6B	South Atlantic Division:			
		Commodity line code 501, Commodity line code 530, Commodity line code 570, Commodity line code 730, Commodity line code 740, Commodity line code 750	(Delete entire line.)		
		Commodity line, n.e.c	1	3,117	6,168
		Do	2	0.9	1.8
		West South Central Division:			
		Commodity line code 530, Commodity line code 570, Commodity line code 750	(Delete entire line.)		
		Commodities, n.e.c	1	1,888	3,632
		Do	2	0.8	1.5
6-65	6B	Pacific Division:			
		Commodity line code 302	(Delete entire line.)		
		Commodities, n.e.c	1	6,841	7,102
		Do	2	1.8	1.9
6-83, 6-85	6B	Change title to read: Table 6B.--MERCHANT WHOLESALERS: 1954--COMMODITY-LINE SALES--GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS.			
6-124	6C	Change the word "commodity" to "product" whenever it appears in Table 6C.			
6-160	6G	Change footnote 1 to read: [1]Percentages may not add to 100.0 because of rounding.			
6-161	6H	Add "($1,000)" to column 6 boxhead throughout Table 6H.			
6-161		Change XXX in column 4 (throughout) to read: 100.0.			
6-161		Add footnote to entire table as follows: (NA) Not available. XXX Not applicable.			
8-2	8A	Connecticut	2	Illegible	259,970
		Bulk plants	2	...do	52,988
		Bulk terminals	2	...do	206,982
8-3	8A	Michigan	4	...do	24,418
		Bulk plants	4	...do	16,891
8-5	8B	United States, total	Last	...do	4,749,121
		New Hampshire	Last	...do	15,231
11-25	1A	Alabama:			
		Household goods warehouses	2	...do	1,946
11-34	2E	New York-Northeastern New Jersey	5	...do	29.8
		Chicago, Ill	5	...do	38.9
		Los Angeles-Long Beach, Calif	5	...do	31.0
		Philadelphia, Pa	5	...do	28.2
		Detroit, Mich	5	...do	28.9
		Boston, Mass	5	...do	23.0
		San Francisco-Oakland, Calif	5	...do	31.2
		Pittsburgh, Pa	5	...do	28.0
		St. Louis, Mo	5	...do	25.2
		Cleveland, Ohio	5	...do	42.2
11-47	4E	Change boxhead of column 4 to read: Average per cu. ft. (cooler and freezer) (Dollars)			

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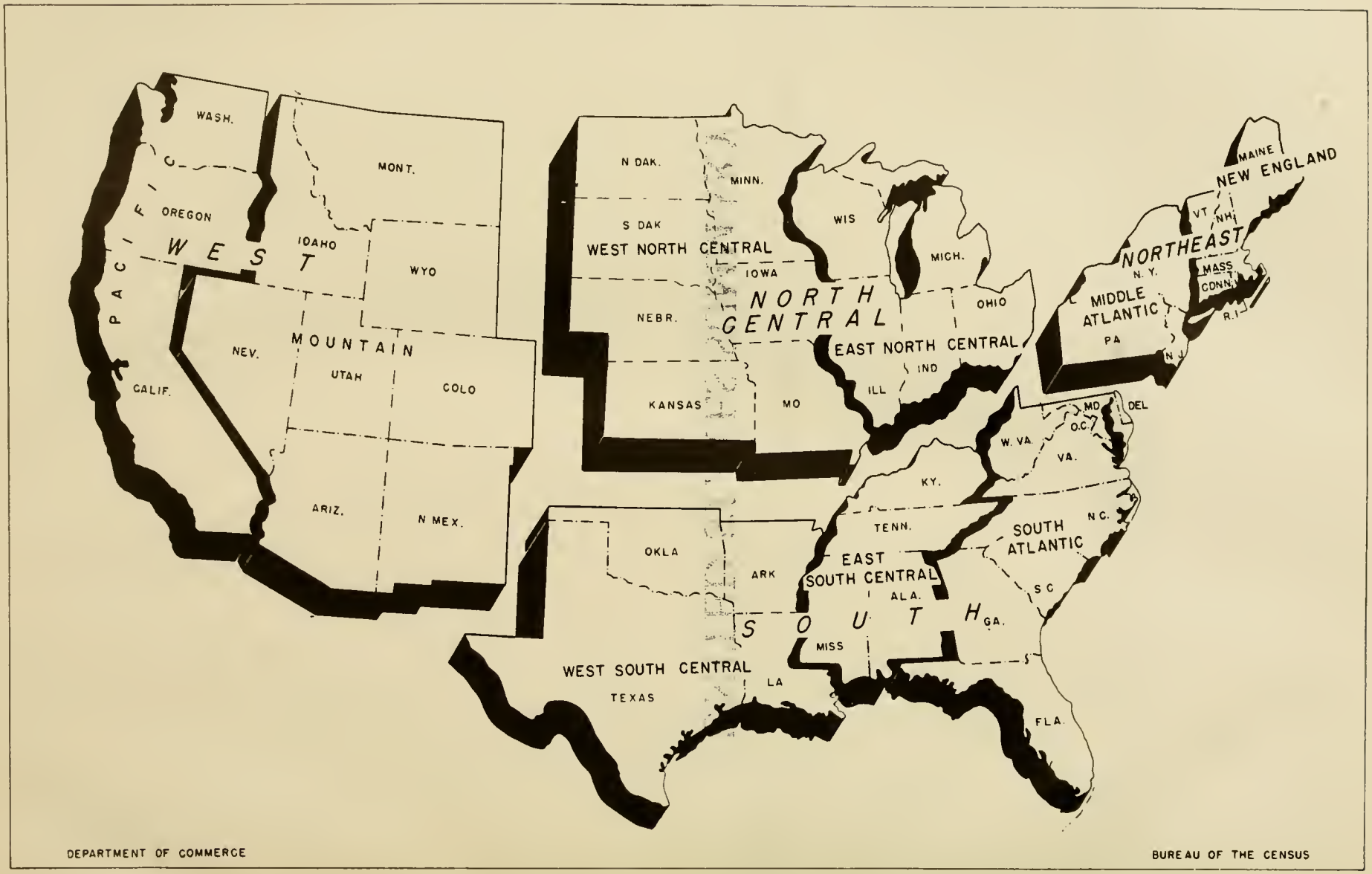
UNITED STATES SUMMARY

REGIONS AND GEOGRAPHIC DIVISIONS OF THE UNITED STATES



DEPARTMENT OF COMMERCE

BUREAU OF THE CENSUS

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Table 1A. WHOLESALE TRADE: 1954–UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (including payroll)[1] Amount ($1,000)	Operating expenses (including payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest November 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	August 15 (Number)	November 15 (Number)	Active proprietors of unincorporated businesses, November (Number)
United States, total	252,318	xxx	13,078,672	xxx	xxx	11,021,450	216,084,291	2,484,689	2,487,534	2,515,361	2,590,236	151,213
Type of Operation												
Merchant wholesalers, total	165,153	101,100,941	9,524,871	13,295,132	13.2	7,018,090	136,999,582	1,614,454	1,618,712	1,640,741	1,686,501	105,270
Service wholesalers:												
Wholesale merchants, distributors	150,868	86,142,931	8,461,939	12,244,019	14.2	6,534,446	127,744,625	1,512,872	1,517,030	1,535,631	1,579,528	96,657
Terminal grain elevators	460	1,796,713	90,802	74,895	4.2	32,906	655,892	6,884	7,326	9,072	7,758	109
Importers	2,571	4,264,999	333,151	268,689	6.3	120,674	2,271,869	21,525	20,886	21,152	22,393	1,123
Exporters	2,361	4,355,553	390,661	244,598	5.6	92,707	1,735,482	17,428	17,208	17,633	18,285	778
Limited-function wholesalers:												
Cash-carry wholesalers	922	278,574	18,889	24,564	8.8	10,871	215,431	3,311	3,055	3,108	3,381	550
Wagon, truck distributors	5,071	1,393,119	44,923	198,112	14.2	92,983	1,796,346	23,327	23,696	24,300	25,056	4,326
Other limited-function wholesalers	2,900	2,869,052	184,506	240,255	8.4	133,503	2,579,937	29,107	29,511	29,845	30,100	1,727
Manufacturers' sales branches, sales offices, total	22,590	69,533,784	2,152,720	5,326,425	7.7	2,605,047	51,694,937	512,232	513,218	516,641	515,876	110
Manufacturers' sales branches (with stocks)	14,759	36,811,238	2,152,720	3,859,280	10.5	1,947,494	38,972,080	399,447	400,339	404,383	404,031	67
Manufacturers' sales offices (without stocks)	7,831	32,722,546	...	1,467,145	4.5	657,553	12,722,857	112,785	112,879	112,258	111,845	43
Petroleum bulk plants, terminals, and LP gas facilities, total	29,189	16,038,372	912,501	1,607,113	10.0	539,643	10,627,876	128,269	126,622	128,183	132,554	22,206
Refiner-marketer bulk plants, terminals	17,837	10,976,082	652,467	998,150	9.1	289,056	5,675,179	63,899	63,009	63,835	65,659	14,892
Other bulk plants, terminals	10,482	4,832,756	245,552	548,133	11.3	223,363	4,421,033	57,578	56,916	57,520	59,990	7,046
Wholesale LP gas facilities	870	229,534	14,482	60,830	26.5	27,224	531,664	6,792	6,697	6,828	6,905	268
Merchandise agents, brokers, total	22,131	39,250,509	103,232	1,229,060	3.1	530,707	10,091,334	118,142	117,211	123,707	131,308	17,287
Auction companies	1,872	3,353,761	9,425	94,894	2.8	36,634	834,770	24,217	23,789	27,980	32,233	1,831
Brokers:												
Representing buyers	449	1,377,660	5,059	26,474	1.9	12,011	226,343	2,476	2,510	2,321	2,718	358
Representing sellers	3,910	9,372,830	11,011	204,069	2.2	86,111	1,575,746	16,482	16,519	16,932	17,588	3,169
Commission merchants	3,568	8,747,728	27,755	198,483	2.3	97,849	1,863,519	22,251	21,930	23,151	25,889	2,635
Export agents	639	969,962	7,071	31,059	3.2	15,658	304,319	3,056	3,010	2,941	3,004	239
Import agents	271	730,811	10,822	18,840	2.6	5,792	105,717	1,071	1,088	998	995	116
Manufacturers' agents:												
With stocks	2,482	1,703,787	21,347	116,800	6.9	55,917	1,070,690	10,130	10,283	10,356	10,499	2,080
Without stocks	6,238	5,450,357	1,144	289,955	5.3	103,208	1,921,964	18,181	17,839	18,526	17,641	5,243
Selling agents	2,336	6,151,917	7,696	219,109	3.6	99,417	1,841,255	16,478	16,422	16,478	16,816	1,346
Purchasing agents, resident buyers	366	1,391,696	1,902	29,377	2.1	18,110	347,011	3,800	3,821	4,024	3,925	250
Assemblers of farm products	13,255	9,050,816	385,348	729,365	8.1	327,963	6,670,562	111,592	111,771	106,089	123,997	6,340
Type by Kind of Business												
Merchant wholesalers, total	165,153	101,100,941	9,524,871	13,295,132	13.2	7,018,090	136,999,582	1,614,454	1,618,712	1,640,741	1,686,501	105,270
Grocery, confectionery, meat wholesalers:												
General-line grocery wholesalers	3,320	7,353,560	560,337	551,075	7.5	325,073	6,364,016	82,228	81,921	82,802	82,807	1,538
Voluntary group grocery wholesalers	574	2,463,756	181,332	181,889	7.4	109,849	2,159,275	25,934	25,636	26,076	25,793	178
Retailer cooperative food wholesalers	193	1,298,175	87,248	57,281	4.4	35,432	717,490	8,101	8,144	8,326	8,440	13
Cash-carry food depots	291	139,950	8,052	5,917	4.2	3,380	65,833	899	913	899	897	7
Other general-line grocery wholesalers	2,262	3,451,679	283,705	305,988	8.9	176,412	3,421,418	47,294	47,228	47,501	47,677	1,340
Confectionery wholesalers	1,909	527,446	35,722	67,833	12.9	34,244	676,677	9,874	9,846	9,917	10,563	1,671
Fish, sea food distributors	1,808	653,698	33,765	107,025	16.4	49,172	998,122	16,167	16,053	16,843	17,842	1,534
Meat, meat products wholesalers	4,357	2,866,193	68,959	296,026	10.3	148,803	2,860,594	33,373	33,574	34,349	35,954	4,215
Specialty-line grocery wholesalers	9,221	5,919,993	282,633	567,204	9.6	281,313	5,520,372	70,310	70,151	72,461	75,550	6,414
Bakery, restaurant, hotel supply houses	438	215,414	16,338	33,210	15.4	17,220	343,517	3,722	3,782	3,806	3,973	362
Bread, bakery goods distributors	800	160,478	5,490	32,987	20.6	16,543	329,458	4,367	4,326	4,509	4,892	638
Canned food wholesalers	928	621,222	51,660	64,944	10.5	32,478	620,699	8,198	8,073	8,275	8,572	735
Coffee, tea, spice wholesalers	488	1,606,380	58,405	48,585	3.0	22,892	419,480	4,735	4,804	4,681	4,775	252
Dairy products distributors	2,281	1,340,279	33,167	155,453	11.6	77,367	1,526,898	18,605	19,133	19,679	19,835	1,325
Flour distributors	170	108,303	3,562	7,991	7.4	3,909	74,709	973	956	939	999	84
Frosted, frozen food distributors	610	455,882	25,209	63,223	13.9	32,453	620,898	7,727	7,778	8,460	8,222	297
Soft drink distributors	1,142	165,965	6,206	39,074	23.5	22,210	419,705	5,335	5,965	6,625	5,988	941
Other grocery specialty wholesalers	2,364	1,246,070	82,596	121,737	9.8	56,241	1,165,008	16,648	15,334	15,480	18,294	1,780
Farm products (edible) distributors:												
Poultry, poultry products distributors	2,660	1,475,195	29,482	128,557	8.7	57,514	1,161,141	18,331	18,681	19,106	20,886	2,524
Fresh fruit, vegetable wholesalers	6,520	3,261,739	70,627	432,088	13.2	207,520	3,884,244	56,281	58,027	55,414	59,238	6,614
Beer, wine, distilled spirits wholesalers:												
Beer, ale distributors	5,791	2,311,181	104,592	376,424	16.3	176,619	3,296,086	39,772	41,224	43,845	42,039	4,595
Wine, distilled spirits wholesalers	1,518	3,375,753	406,114	307,431	9.1	165,763	3,310,536	30,453	30,304	30,230	31,199	507
Tobacco distributors	2,858	3,208,929	145,504	188,329	5.9	103,779	1,966,907	27,979	27,668	27,949	28,382	2,466
Drugs, chemicals, allied products wholesalers:												
General-line drug wholesalers	392	1,273,114	175,713	173,291	13.6	104,646	2,026,241	26,277	26,077	26,017	26,293	35
Specialty-line drug, toiletries wholesalers	2,409	900,618	80,397	152,275	16.9	74,881	1,523,059	18,123	18,202	18,538	19,858	1,391
Industrial chemicals, explosives distributors	1,878	923,242	62,697	146,487	15.9	69,802	1,400,494	13,821	14,071	14,027	14,355	630
Paint, varnish wholesalers	1,158	272,891	27,379	64,883	23.8	33,721	633,269	7,766	7,973	7,977	8,232	572
Paint wholesalers (with glass, wallpaper)	503	120,447	14,268	29,594	24.6	16,311	301,105	3,888	3,967	3,939	4,141	238
Paint wholesalers (without glass, wallpaper)	655	152,444	13,111	35,289	23.1	17,410	332,164	3,878	4,006	4,038	4,091	334

See footnotes at end of table.

Table 1A. WHOLESALE TRADE: 1954—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (including payroll)[1] Amount ($1,000)	Operating expenses (including payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest November 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	August 15 (Number)	November 15 (Number)	Active proprietors of unincorporated businesses, November (Number)
Type by Kind of Business—Continued												
Merchant wholesalers—Continued												
Dry goods, apparel wholesalers:												
Clothing, furnishings, footwear wholesalers	4,252	1,826,611	199,013	280,580	15.4	133,510	2,527,566	28,771	28,243	28,887	30,612	2,913
General-line clothing, furnishings wholesalers	797	296,157	34,544	43,973	14.8	22,676	416,800	5,379	5,267	5,382	5,700	639
Men's, boys' clothing, furnishings wholesalers	761	384,769	37,411	59,108	15.4	25,830	490,869	5,355	5,287	5,323	5,681	500
Women's, children's clothing, furnishings wholesalers	1,299	566,298	54,951	93,760	16.6	44,165	842,302	9,554	9,350	9,459	10,210	803
Furs (dressed), fur clothing wholesalers	324	94,317	12,226	11,735	12.4	5,524	110,353	1,058	1,066	1,091	1,145	215
Millinery, millinery supplies distributors	353	81,953	9,540	17,030	20.8	8,522	154,443	2,266	2,040	2,189	2,125	266
Shoe, footwear wholesalers	583	353,979	43,985	48,185	13.6	23,486	444,407	4,339	4,423	4,624	4,835	375
Work clothing wholesalers	135	49,138	6,356	6,789	13.8	3,307	68,392	820	810	819	916	115
General-line dry goods wholesalers	132	393,580	54,512	56,733	14.4	33,168	600,691	7,733	7,670	7,816	7,761	62
Specialty-line dry goods wholesalers	4,188	1,965,499	227,858	271,942	13.8	130,682	2,411,215	27,353	27,069	27,149	28,526	2,582
Hosiery wholesalers	471	260,192	23,483	34,834	13.4	16,400	296,234	3,470	3,500	3,487	3,656	318
Underwear wholesalers	164	71,420	6,140	10,571	14.8	5,515	111,210	1,166	1,189	1,173	1,187	98
Notions wholesalers	770	198,449	21,622	37,104	18.7	18,887	369,287	4,762	4,836	4,895	4,972	576
Piece goods wholesalers	1,663	975,319	124,583	123,881	12.7	57,505	1,020,330	10,682	10,559	10,559	10,804	890
Other specialty-line dry goods wholesalers	1,120	460,119	52,030	65,552	14.2	32,375	614,154	7,273	6,985	7,035	7,907	700
Piece goods converters	817	1,503,962	236,407	146,293	9.7	69,686	1,454,051	10,870	10,742	10,808	11,074	281
Furniture, home furnishings wholesalers:												
Furniture (household, office) wholesalers	1,976	697,825	68,620	147,387	21.1	76,723	1,451,459	16,550	16,478	16,402	17,495	1,198
Household furniture wholesalers	1,058	463,630	42,713	88,198	19.0	44,376	842,883	9,591	9,548	9,547	10,052	588
Office furniture distributors	918	234,195	25,907	59,189	25.3	32,347	608,576	6,959	6,930	6,855	7,443	610
Home furnishings, floor coverings wholesalers	2,839	1,384,650	179,422	238,647	17.2	122,784	2,343,234	26,341	26,354	26,550	27,854	1,621
China, glassware, crockery wholesalers	538	172,206	21,987	40,860	23.7	19,778	366,517	4,394	4,426	4,301	4,478	376
Curtain, drapery wholesalers	161	68,874	8,471	11,639	16.9	6,070	97,101	1,166	1,190	1,079	1,141	90
Domestics wholesalers	237	126,769	17,501	16,348	12.9	8,244	150,714	1,507	1,471	1,533	1,640	161
Floor coverings wholesalers	773	600,763	84,837	89,698	14.9	47,234	900,824	9,573	9,564	9,729	10,006	319
Other home furnishings, specialties wholesalers	1,130	416,038	46,626	80,102	19.3	41,458	828,078	9,701	9,703	9,908	10,589	675
Paper, allied products wholesalers:												
Coarse paper and products wholesalers	2,435	1,297,650	121,209	213,553	16.5	123,277	2,338,039	27,056	26,845	27,146	27,413	1,368
Printing and fine paper distributors	865	1,248,002	89,880	142,267	11.4	85,194	1,618,255	16,227	16,159	16,348	16,324	288
Stationery, office supplies wholesalers	1,564	369,772	36,524	96,675	26.1	52,051	1,039,764	12,471	12,333	12,201	13,144	961
Wallpaper wholesalers	193	45,625	7,576	13,620	29.9	6,882	133,666	1,645	1,649	1,600	1,560	65
Farm products (raw materials) merchants:												
Cotton merchants	581	2,610,108	420,180	95,944	3.7	22,918	453,310	5,479	5,500	6,109	5,956	505
Grain merchants	975	3,989,704	165,725	124,535	3.1	55,325	1,101,321	11,486	11,876	13,965	12,666	347
Hide, skin, raw fur wholesalers	577	428,489	45,230	32,662	7.6	15,932	296,313	3,606	3,810	3,799	3,835	396
Livestock (except horses, mules) distributors	669	888,292	12,194	25,364	2.9	7,408	140,948	2,365	2,377	2,430	2,603	692
Leaf tobacco dealers	234	304,224	214,925	28,024	9.2	13,133	257,148	4,745	3,313	5,053	6,314	127
Raw wool, wool tops, mohair dealers	282	481,524	71,235	27,540	5.7	10,567	197,420	1,737	1,948	1,886	1,725	161
Other farm products (raw materials) distributors	535	529,600	46,565	35,633	6.7	15,318	317,001	4,771	4,291	3,682	5,574	416
Automotive wholesalers:												
Motor vehicle distributors	1,563	757,335	42,614	114,855	15.2	61,595	1,191,513	14,273	14,311	14,245	14,388	983
New, used automobile distributors	897	491,732	20,116	59,902	12.2	30,240	581,119	7,303	7,271	7,256	7,189	627
Truck and tractor (road type) dealers	666	265,603	22,498	54,953	20.7	31,359	610,394	6,970	7,040	6,989	7,199	356
Automotive equipment, tire-tube wholesalers	13,977	3,220,178	555,025	785,361	24.4	462,217	9,266,547	117,316	117,684	118,452	120,085	9,076
Automotive parts, accessories jobbers	12,563	2,834,453	510,972	698,807	24.7	415,629	8,328,122	106,366	106,451	107,013	108,394	8,084
Garage equipment, tools distributors	207	55,731	7,867	12,849	23.1	7,247	145,491	1,562	1,575	1,590	1,595	104
Tire-tube wholesalers	1,207	329,994	36,186	73,705	22.3	39,341	792,934	9,388	9,658	9,849	10,096	888
Electrical, electronics, appliance distributors:												
Electrical apparatus, supplies distributors	3,159	2,910,458	336,653	395,787	13.6	227,777	4,429,472	51,121	50,518	50,498	50,118	1,356
General-line electrical goods distributors	559	1,567,994	177,827	170,040	10.8	98,245	1,860,539	22,884	22,548	22,402	21,903	37
Wiring supplies distributors	1,989	1,105,922	137,266	181,047	16.4	103,134	2,031,718	22,231	22,069	22,231	22,643	1,023
Electrical apparatus, equipment distributors	611	236,542	21,560	44,700	18.9	26,398	537,215	6,006	5,901	5,865	5,572	296
Electrical appliance, radio, TV set wholesalers	2,065	2,814,584	304,214	368,812	13.1	198,955	3,965,770	41,013	40,720	40,893	41,830	713
Electronic parts, equipment distributors	1,899	612,676	84,904	125,127	20.4	67,868	1,366,163	15,157	15,168	15,250	16,290	992
Hardware, plumbing-heating goods wholesalers:												
Hardware wholesalers	2,137	2,067,923	376,946	378,844	18.3	227,146	4,313,153	54,032	53,730	54,364	54,245	1,110
General-line hardware wholesalers	606	1,623,987	303,950	286,352	17.6	179,255	3,398,404	42,753	42,242	42,864	42,303	173
Specialty-line hardware wholesalers	1,531	443,936	72,996	92,492	20.8	47,891	914,749	11,279	11,488	11,500	11,942	937
Plumbing, heating equipment, supplies distributors	4,046	2,329,788	349,545	379,504	16.3	210,177	4,089,288	44,339	44,478	45,593	46,763	1,742
General-line plumbing-heating goods distributors	1,703	1,112,178	171,300	182,731	16.4	103,404	2,014,634	21,965	22,032	22,439	22,959	720
Heating equipment distributors	905	301,516	37,582	58,420	19.4	30,626	589,068	6,079	6,050	6,197	6,504	360
Plumbing fixtures, supplies distributors	1,438	916,094	140,663	138,353	15.1	76,147	1,485,586	16,295	16,396	16,957	17,300	662
Lumber, construction materials distributors:												
Lumber, millwork wholesalers	4,304	3,805,942	253,485	407,762	10.7	216,440	4,294,880	45,112	46,243	47,932	49,156	2,051
Lumber wholesalers (without yards)	1,678	1,621,685	29,429	108,325	6.7	50,413	1,037,362	10,453	10,971	11,290	11,820	933
Lumber distributors (with yards)	1,124	1,094,408	104,030	137,242	12.5	74,710	1,440,310	15,600	15,613	15,892	16,387	522
Millwork, plywood distributors	1,502	1,089,849	120,026	162,195	14.9	91,317	1,817,208	19,059	19,659	20,750	20,949	596
Construction materials distributors	6,010	2,780,265	169,737	655,188	23.6	337,143	6,761,761	68,968	73,892	77,406	78,584	2,933
Brick, tile distributors	492	242,766	15,947	43,018	17.7	21,042	405,612	4,169	4,312	4,504	4,529	222
Cement, lime, plaster wholesalers	183	75,985	4,075	16,146	21.2	8,101	166,541	1,780	1,828	1,885	1,866	86
Glass (building) distributors	574	251,273	25,545	61,871	24.6	37,799	747,278	7,979	7,901	8,034	8,591	365
Ready-mixed concrete distributors	1,996	998,370	32,497	315,087	31.6	153,547	3,080,866	30,725	34,236	35,794	35,536	867
Roofing, siding, insulation materials distributors	697	447,723	38,442	56,587	12.6	30,289	586,688	6,061	6,258	6,677	6,588	243
Sand, gravel, crushed stone distributors	597	105,039	2,548	32,518	31.0	16,943	356,479	3,573	3,903	4,274	4,809	457
Other construction materials distributors	1,471	659,109	50,683	129,961	19.7	69,422	1,418,297	14,681	15,454	16,238	16,665	693

See footnotes at end of table.

Table 1A. WHOLESALE TRADE: 1954–UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS–Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (including payroll)[1] Amount ($1,000)	Operating expenses (including payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest November 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	August 15 (Number)	November 15 (Number)	Active proprietors of unincorporated businesses, November (Number)
Type by Kind of Business—Continued												
Merchant wholesalers—Continued												
Machinery, equipment, supplies distributors:												
Air conditioning, commercial refrigeration equipment distributors	1,860	484,070	58,964	114,887	23.7	63,298	1,230,177	12,785	13,706	13,762	13,155	1,104
Commercial machines, equipment distributors	3,219	660,125	76,802	167,204	25.3	89,237	1,760,908	20,385	20,152	20,184	21,465	2,301
Office machines, equipment distributors	1,421	186,631	19,935	58,729	31.5	32,625	672,643	8,129	7,850	7,849	8,683	1,085
Restaurant, hotel supply houses (principally nonfood)	571	159,253	24,062	37,771	23.7	20,412	391,010	4,675	4,680	4,680	4,832	393
Store machines, fixtures distributors	1,087	276,953	28,930	61,539	22.2	31,738	612,665	6,694	6,742	6,791	7,068	745
Other commercial machines, equipment distributors	140	37,288	3,875	9,165	24.6	4,462	84,590	887	880	864	882	78
Construction machinery, equipment dealers	1,640	1,401,359	275,743	268,544	19.2	150,469	2,890,386	28,255	28,397	28,574	28,574	533
Farm-garden machinery, equipment wholesalers	1,112	534,379	76,190	89,759	16.8	46,026	885,294	10,123	10,497	10,508	10,180	627
Garden machinery, equipment wholesalers	233	78,736	10,285	15,648	19.9	8,416	156,094	1,961	2,100	1,987	1,876	143
Farm, dairy machinery, equipment (including tractors) wholesalers	879	455,643	65,905	74,111	16.3	37,610	729,200	8,162	8,397	8,521	8,304	484
Industrial machinery, equipment distributors	5,746	2,618,986	282,858	412,608	15.8	209,837	4,072,669	42,774	42,969	43,694	43,237	2,799
Food processing machinery, equipment distributors	367	163,405	11,582	26,168	16.0	12,778	225,322	2,529	2,568	2,906	2,547	215
General purpose industrial machinery, equipment distributors	1,379	498,625	52,044	103,475	20.8	56,621	1,131,155	11,621	11,649	11,835	11,791	691
Metal working machinery, equipment dealers	914	484,490	38,136	72,727	15.0	39,150	723,262	6,782	6,739	6,701	6,755	514
Oil well supply houses	1,208	914,479	118,370	87,867	9.6	39,059	789,355	8,854	8,791	8,933	8,704	298
Printing machinery, equipment distributors	210	64,820	7,413	17,617	27.2	8,921	178,509	1,501	1,548	1,586	1,661	97
Used machinery dealers	245	31,272	6,354	9,795	31.3	4,309	83,017	999	1,015	1,037	1,032	215
Other industrial machinery, equipment distributors	1,423	461,895	48,959	94,959	20.6	48,999	942,049	10,488	10,659	10,696	10,747	769
Industrial materials, supplies distributors	4,393	2,009,740	261,084	401,723	20.0	231,857	4,553,075	48,931	48,862	48,497	48,981	2,066
Abrasives, abrasive materials distributors	141	77,400	7,411	14,893	19.2	8,377	147,496	1,625	1,590	1,543	1,521	64
Mechanical power transmission equipment distributors	335	113,349	20,086	26,828	23.7	15,053	299,958	3,120	3,123	3,086	3,149	96
Mechanical rubber goods distributors	280	100,031	10,450	23,769	23.8	13,467	262,515	2,536	2,522	2,498	2,576	130
Rope, cordage distributors	117	94,120	6,145	9,500	10.1	5,110	100,658	1,010	1,010	1,019	1,064	39
Valves, fittings (except plumbing) distributors	214	139,320	20,824	27,196	19.5	15,473	290,759	2,993	2,975	3,023	2,971	104
Reconditioned drum, barrel distributors	372	65,360	2,925	23,915	36.6	14,119	280,819	3,804	3,893	3,972	4,084	346
Other industrial materials, supplies distributors	2,934	1,420,160	193,243	275,622	19.4	160,258	3,170,870	33,843	33,749	33,356	33,616	1,287
Professional equipment, supplies distributors	2,912	853,153	123,181	222,583	26.1	127,653	2,520,985	30,835	30,721	30,925	31,267	1,569
Dental supply houses	502	124,125	23,123	32,326	26.0	17,906	339,747	4,692	4,664	4,698	4,739	294
Religious supply houses	134	31,582	3,995	9,938	31.5	4,616	91,231	1,279	1,227	1,214	1,365	89
School supply houses	255	96,321	12,101	21,940	22.8	12,337	236,804	2,937	2,907	3,124	3,052	171
Surgical, medical, hospital supply houses	800	321,489	44,558	71,675	22.3	40,880	823,366	8,986	8,969	8,891	8,997	365
Optical goods wholesalers	742	126,966	15,451	45,744	36.0	29,220	577,968	7,604	7,589	7,535	7,500	419
Other professional supplies distributors	479	152,670	23,953	40,960	26.8	22,694	451,869	5,337	5,365	5,463	5,614	231
Service establishment supply houses	5,264	1,101,992	128,343	258,441	23.5	134,542	2,695,470	32,124	31,957	31,816	32,449	3,600
Beauty, barber supply houses	898	140,561	20,262	41,227	29.3	22,139	434,087	5,679	5,704	5,727	5,910	703
Janitors' supply houses	843	126,780	12,875	36,979	29.2	20,841	442,161	4,810	4,858	4,945	5,036	569
Laundry, dry cleaning supply houses	441	146,607	13,655	32,445	22.1	16,732	322,619	3,696	3,725	3,651	3,516	254
Shoe service wholesalers	485	101,579	16,051	18,411	18.1	9,548	176,480	2,534	2,517	2,436	2,439	354
Undertakers' supply houses	137	14,443	1,495	3,654	25.3	1,798	34,516	476	465	454	522	83
Upholsterers' supply houses	262	92,670	15,367	20,085	21.7	9,960	194,761	2,473	2,125	2,154	2,219	175
Welders' supply houses	1,000	198,100	22,636	52,296	26.4	26,793	562,940	6,151	6,175	6,243	6,298	657
Other service establishment supply houses	1,198	281,252	26,002	53,344	19.0	26,731	527,906	6,305	6,388	6,206	6,509	805
Transportation equipment distributors	1,004	376,048	47,835	89,768	23.9	46,960	933,725	9,823	9,754	9,783	9,676	477
Aircraft, aeronautical equipment, parts distributors	450	169,782	22,393	45,098	26.6	22,901	470,369	4,920	4,767	4,885	4,882	211
Marine machinery, equipment distributors	400	126,573	19,071	26,826	21.2	15,017	279,283	3,300	3,362	3,313	3,224	208
Railroad equipment distributors	84	60,046	4,494	12,426	20.7	6,297	123,955	1,122	1,107	1,044	1,036	26
Other transportation equipment distributors	70	19,647	1,877	5,418	27.6	2,745	54,118	481	518	541	534	32
Metals, metalwork (except scrap) distributors:												
Iron, steel and products distributors	2,693	2,174,276	391,727	401,604	18.5	221,482	4,293,636	42,168	42,611	42,777	44,102	1,087
Nonferrous metals distributors	542	1,188,309	83,185	85,903	7.2	42,860	853,306	8,035	8,051	8,213	8,236	216
Scrap, waste materials dealers:												
Iron, steel scrap dealers	3,719	1,213,140	101,824	210,852	17.4	110,117	2,176,704	28,374	29,424	30,093	31,628	3,367
Iron, steel scrap dealers (with processing, preparation equipment)	2,202	801,352	84,355	171,142	21.4	89,836	1,808,549	22,849	23,846	24,411	25,757	2,000
Iron, steel scrap dealers (without processing, preparation equipment)	1,517	411,788	17,469	39,710	9.6	20,341	368,155	5,525	5,578	5,682	5,871	1,367
Waste materials dealers	4,470	1,192,450	78,859	217,244	18.2	113,829	2,195,061	34,293	34,921	35,164	36,219	4,285
Nonferrous metallic scrap dealers	1,518	500,822	35,266	69,680	13.9	34,749	678,370	9,712	9,961	10,200	10,699	1,588
Waste paper dealers	1,124	218,239	7,243	59,722	27.4	33,394	642,268	10,474	10,615	10,462	10,656	1,103
Wiping cloth dealers	229	48,395	4,065	16,811	34.7	9,416	182,972	3,581	3,615	3,493	3,534	210
Rags, textile waste dealers	784	250,528	22,054	40,833	16.3	21,364	404,744	6,373	6,493	6,764	6,772	736
Other waste materials dealers	815	174,466	10,231	30,198	17.3	14,906	286,707	4,153	4,237	4,245	4,558	648

See footnotes at end of table.

Table 1A. WHOLESALE TRADE: 1954—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (including payroll)[1] Amount ($1,000)	Operating expenses (including payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest November 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	August 15 (Number)	November 15 (Number)	Active proprietors of unincorporated businesses, November (Number)
Type by Kind of Business—Continued												
Merchant wholesalers—Continued												
Other merchant wholesalers:												
Amusement, sporting goods distributors	2,514	952,711	112,964	169,262	17.8	87,335	1,700,205	20,331	20,448	20,990	22,201	1,651
Cameras, photographic supplies distributors	484	233,116	25,292	44,240	19.0	23,681	467,803	5,261	5,244	5,346	5,487	240
Sporting goods wholesalers	579	233,998	32,592	38,997	16.7	19,820	378,822	4,774	4,862	4,829	5,073	340
Toys, games, fireworks wholesalers	805	277,626	26,331	46,055	16.6	22,793	455,261	5,290	5,346	5,652	6,349	592
Other recreation goods wholesalers	646	207,971	28,749	39,970	19.2	21,041	398,319	5,006	4,996	5,163	5,292	479
Book, magazine, newspaper wholesalers	1,919	697,206	47,909	136,631	19.6	83,180	1,473,736	27,300	25,867	25,271	25,280	1,153
Coal wholesalers	700	794,189	36,786	63,870	8.0	30,824	607,959	6,513	6,250	6,279	6,626	268
Coal wholesalers (without yard or dock stocks)	496	568,163	13,354	42,602	7.5	20,249	389,322	4,028	3,921	3,938	4,082	159
Coal wholesalers (with coal yard)	204	226,026	23,432	21,268	9.4	10,575	218,637	2,485	2,329	2,341	2,544	109
Farm supplies wholesalers	2,347	1,574,642	148,207	170,763	10.8	82,819	1,664,247	22,094	20,633	21,002	23,096	1,399
Feed wholesalers	1,067	766,302	34,478	58,037	7.6	27,506	542,619	7,135	7,204	7,289	7,731	774
Fertilizer, agricultural chemical distributors	507	280,597	15,851	30,585	10.9	13,627	269,507	3,690	3,647	3,314	3,360	204
Seed wholesalers	641	474,148	92,665	74,829	15.8	38,048	781,497	10,273	8,758	9,381	10,938	323
Other farm supplies wholesalers	132	53,595	5,213	7,312	13.6	3,638	70,624	996	1,024	1,018	1,067	98
Jewelry wholesalers	2,741	825,459	146,168	145,964	17.7	76,224	1,468,531	16,950	16,342	16,704	18,183	2,033
General-line jewelry wholesalers	234	143,549	25,552	29,880	20.8	16,319	335,943	3,658	3,586	3,612	4,074	170
Clocks, watches wholesalers	355	124,380	17,608	19,466	15.7	9,989	194,685	2,118	2,052	2,053	2,225	229
Costume jewelry wholesalers	513	132,621	13,796	31,685	23.9	16,233	301,671	3,804	3,470	3,784	4,185	408
Precious stones distributors	498	202,608	42,262	20,879	10.3	9,950	175,806	1,634	1,595	1,591	1,670	395
Watch materials, jewelers' tools distributors	172	30,719	7,077	8,669	28.2	5,655	105,298	1,559	1,469	1,443	1,474	132
Other jewelry wholesalers	969	191,582	39,873	35,385	18.5	18,078	355,128	4,177	4,170	4,221	4,555	699
Petroleum products distributors	2,260	1,416,388	44,167	127,541	9.0	56,221	1,117,171	12,602	12,586	12,984	13,350	1,403
Gift, art goods, greeting cards wholesalers	983	190,307	21,052	46,127	24.2	21,110	443,946	5,760	5,487	5,639	7,272	732
Gift, art goods wholesalers	735	140,213	14,994	31,989	22.8	14,428	278,437	3,736	3,638	3,675	4,172	551
Greeting card distributors	248	50,094	6,058	14,138	28.2	6,682	165,509	2,024	1,849	1,964	3,100	181
Flower, bulb, plant wholesalers	966	222,942	12,563	53,695	24.1	28,605	542,603	7,517	7,486	7,367	7,766	664
Flower (cut), potted plant wholesalers	851	193,270	10,204	46,258	23.9	24,687	468,531	6,344	6,439	6,193	6,695	607
Bulb, plant distributors	115	29,672	2,359	7,437	25.1	3,918	74,072	1,173	1,047	1,174	1,071	57
Miscellaneous products merchant wholesalers	4,076	3,031,252	214,341	292,592	9.7	146,819	2,938,082	35,190	34,418	34,583	38,465	2,291
Forest products (except lumber) distributors	669	290,871	12,733	31,914	11.0	15,114	317,586	4,506	4,413	4,215	4,857	411
General merchandise distributors	594	814,291	64,104	90,947	11.2	49,622	1,051,776	11,512	10,973	11,228	13,524	328
Leather goods wholesalers	454	135,579	15,119	19,854	14.6	8,624	162,673	1,940	1,966	1,969	2,060	258
Musical instrument, sheet music wholesalers	509	192,142	19,297	37,023	19.3	18,621	354,140	4,174	4,125	4,048	4,398	227
Industrial yarns wholesalers	222	191,250	14,194	13,242	6.9	6,400	117,808	1,153	1,144	1,131	1,145	122
Bags, bagging, burlap (textiles) distributors	659	239,072	22,058	37,442	15.7	19,448	375,550	6,060	5,974	6,037	6,233	519
Food, beverage basic material distributors	325	530,630	27,813	25,154	4.7	10,817	199,951	2,147	2,118	2,167	2,197	131
All other merchant wholesalers	644	637,417	39,023	37,016	5.8	18,173	358,598	3,698	3,705	3,788	4,051	295
Manufacturers' sales branches, sales offices, total	22,590	69,533,784	2,152,720	5,326,425	7.7	2,605,047	51,694,937	512,232	513,218	516,641	515,876	110
Sales branches (with stocks)	14,759	36,811,238	2,152,720	3,859,280	10.5	1,947,494	38,972,080	399,447	400,339	404,383	404,031	67
Sales offices (without stocks)	7,831	32,722,546	...	1,467,145	4.5	657,553	12,722,857	112,785	112,879	112,258	111,845	43
Food and kindred products	4,488	11,746,914	242,253	1,092,102	9.3	486,493	9,387,147	106,464	107,685	108,702	106,460	20
Sales branches (with stocks)	3,398	7,954,675	242,253	817,410	10.3	382,382	7,432,325	85,316	85,988	87,122	85,661	9
Sales offices (without stocks)	1,090	3,792,239	...	274,692	7.2	104,111	1,954,822	21,148	21,697	21,580	20,799	11
Meat products sales branches, sales offices	665	2,702,901	58,308	181,443	6.7	104,186	1,962,512	26,704	26,499	26,719	25,356	5
Dairy products sales branches, sales offices	961	1,509,806	31,703	245,765	16.3	98,265	1,908,661	20,947	21,438	21,853	21,039	7
Canned, preserved and frozen foods sales branches, sales offices	291	913,969	54,420	74,143	8.1	33,523	645,972	7,588	7,536	7,602	7,578	...
Grain mill products sales branches, sales offices	334	1,331,409	18,342	78,830	5.9	36,577	669,199	7,499	7,478	7,372	7,375	...
Bakery products sales branches, sales offices	905	631,699	14,280	165,241	26.2	80,483	1,620,419	17,735	17,901	18,487	18,348	...
Confectionery and related products sales branches, sales offices	132	332,619	2,425	29,611	8.9	11,852	221,532	2,290	2,287	2,280	2,276	3
Malt liquors sales branches, sales offices	113	212,910	5,528	34,830	16.4	17,854	354,752	3,223	3,395	3,568	3,655	...
Wines and distilled spirits sales branches, sales offices	144	1,943,006	18,366	149,905	7.7	41,575	829,608	7,586	7,764	7,480	7,760	...
Other food, kindred products sales branches, sales offices	943	2,168,595	38,881	132,334	6.1	62,178	1,174,492	12,892	13,387	13,341	13,073	5
Textile mill products	431	1,809,931	53,152	104,905	5.8	60,405	1,138,834	9,521	9,458	9,558	9,523	2
Sales branches (with stocks)	231	837,801	53,152	56,578	6.8	35,939	695,917	6,217	6,178	6,219	6,226	2
Sales offices (without stocks)	200	972,130	...	48,327	5.0	24,466	442,917	3,304	3,280	3,339	3,297	...
Cotton, rayon, broad woven fabrics sales branches, sales offices	86	475,325	12,936	23,864	5.0	13,850	266,094	2,040	2,038	1,982	1,950	2
Knitting mill products sales branches, sales offices	31	88,419	1,859	4,356	4.9	2,281	45,314	375	369	347	359	...
Carpets and rugs sales branches, sales offices	131	424,336	14,316	29,624	7.0	20,270	373,293	3,512	3,511	3,566	3,398	...
Other textile mill products sales branches, sales offices	183	821,851	24,041	47,061	5.7	24,004	454,133	3,594	3,540	3,663	3,816	...

See footnotes at end of table.

Table 1A. WHOLESALE TRADE: 1954—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (including payroll)[1] Amount ($1,000)	Operating expenses (including payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest November 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	August 15 (Number)	November 15 (Number)	Active proprietors of unincorporated businesses, November (Number)
Type by Kind of Business—Continued												
Manufacturers' sales branches, sales offices—Con.												
Apparel and related products	283	735,931	29,508	66,062	9.0	34,917	701,245	6,365	6,257	6,447	6,668	7
Sales branches (with stocks)	157	333,235	29,508	39,839	12.0	19,684	404,117	4,183	4,125	4,302	4,351	4
Sales offices (without stocks)	126	402,696	...	26,223	6.5	15,233	297,128	2,182	2,132	2,145	2,317	3
Men's and boys' clothing and furnishings sales branches, sales offices	103	307,979	12,490	22,546	7.3	11,809	221,187	2,233	2,268	2,267	2,274	3
Women's and children's outerwear and undergarments sales branches, sales offices	107	279,228	8,885	31,752	11.4	16,712	336,719	3,010	2,847	3,020	3,171	3
Outer apparel and related products sales branches, sales offices	73	148,724	8,133	11,764	7.9	6,396	143,339	1,122	1,142	1,160	1,223	1
Furniture and fixtures	286	266,271	18,449	41,937	15.7	22,890	442,808	4,440	4,387	4,306	4,466	10
Sales branches (with stocks)	229	197,438	18,449	29,396	14.9	17,332	331,484	3,464	3,442	3,420	3,485	4
Sales offices (without stocks)	57	68,833	...	12,541	18.2	5,558	111,324	976	945	886	981	6
Household furniture sales branches, sales offices	115	136,980	7,869	16,333	11.9	7,691	141,324	1,649	1,632	1,607	1,620	10
Office furniture sales branches, sales offices	112	58,815	3,927	13,278	22.6	8,562	167,908	1,584	1,574	1,566	1,616	...
Other furniture, fixtures sales branches, sales offices	59	70,476	6,653	12,326	17.5	6,637	133,576	1,207	1,181	1,133	1,230	...
Paper and allied products	455	2,097,564	15,886	143,542	6.8	54,442	1,123,322	10,218	10,177	10,099	10,351	...
Sales branches (with stocks)	98	377,093	15,886	24,496	6.5	13,141	302,267	2,753	2,738	2,674	2,896	...
Sales offices (without stocks)	357	1,720,471	...	119,046	6.9	41,301	821,055	7,465	7,439	7,425	7,455	...
Pulp, paper and paperboard sales branches, sales offices	112	885,797	2,347	57,168	6.5	16,161	339,863	2,483	2,477	2,492	2,521	...
Paperboard containers and boxes sales branches, sales offices	93	246,251	227	16,485	6.7	6,399	120,102	942	927	939	955	...
Other paper and allied products sales branches, sales offices	250	965,516	13,312	69,889	7.2	31,882	663,357	6,793	6,773	6,668	6,875	...
Chemicals and allied products	2,190	8,889,311	173,746	841,351	9.5	299,984	5,989,562	56,129	56,408	56,766	56,863	7
Sales branches (with stocks)	1,482	4,548,221	173,746	557,022	12.2	192,658	3,855,136	38,555	38,920	39,218	39,272	5
Sales offices (without stocks)	708	4,341,090	...	284,329	6.5	107,326	2,134,426	17,574	17,488	17,548	17,591	2
Industrial inorganic and organic chemicals:												
Sales branches (with stocks)	196	1,937,291	47,430	170,273	8.8	41,756	864,173	7,565	7,583	7,720	7,686	...
Sales offices (without stocks)	257	2,934,526	...	146,579	5.0	48,647	932,137	6,918	6,978	7,035	7,067	...
Drugs and medicines sales branches, sales offices	325	883,323	39,869	119,588	13.5	54,896	1,073,627	10,718	10,748	10,626	10,871	...
Soap and related products sales branches, sales offices	207	1,211,087	12,120	98,421	8.1	32,515	598,462	5,814	5,791	5,944	5,897	1
Paints and allied products sales branches, sales offices	646	589,840	37,208	103,403	17.5	45,887	891,460	9,649	9,676	9,699	9,543	3
Other chemicals and allied products sales branches, sales offices	559	1,333,244	37,119	203,087	15.2	76,283	1,629,703	15,465	15,632	15,742	15,799	3
Rubber products	525	1,602,956	122,207	165,352	10.3	69,231	1,409,510	13,472	13,336	13,425	13,377	...
Sales branches (with stocks)	452	1,385,078	122,207	142,754	10.3	60,195	1,230,855	11,843	11,740	11,808	11,762	...
Sales offices (without stocks)	73	217,878	...	22,598	10.4	9,036	178,655	1,629	1,596	1,617	1,615	...
Tires and inner tubes sales branches, sales offices	292	1,138,548	81,764	109,702	9.6	47,381	916,976	9,253	9,166	9,229	9,188	...
Rubber footwear sales branches, sales offices	34	119,966	16,539	20,217	16.9	6,851	140,599	1,396	1,363	1,370	1,397	...
Reclaimed rubber and other rubber industries sales branches, sales offices	199	344,442	23,904	35,433	10.3	14,999	351,935	2,823	2,807	2,826	2,792	...
Leather and leather products	101	412,553	53,033	47,566	11.5	19,970	376,316	4,348	4,219	4,185	4,176	...
Sales branches (with stocks)	71	358,759	53,033	45,208	12.6	18,802	354,289	4,167	4,045	4,010	4,005	...
Sales offices (without stocks)	30	53,794	...	2,358	4.4	1,168	22,027	181	174	175	171	...
Stone, clay and glass products	942	2,606,649	49,583	187,912	7.2	100,828	2,014,651	18,756	19,068	19,100	19,107	7
Sales branches (with stocks)	380	659,159	49,583	113,704	17.2	64,138	1,332,204	13,073	13,361	13,352	13,355	7
Sales offices (without stocks)	562	1,947,490	...	74,208	3.8	36,690	682,447	5,683	5,707	5,748	5,752	...
Glass and glass products sales branches, sales offices	430	1,088,202	31,646	56,446	5.2	40,230	787,151	8,566	8,448	8,534	8,884	...
Cement, hydraulic sales branches, sales offices	110	450,056	277	23,531	5.2	9,258	187,586	1,589	1,607	1,585	1,594	...
Structural clay products sales branches, sales offices	106	125,425	6,285	9,988	8.0	5,002	120,912	892	922	908	921	...
Concrete, and plaster products sales branches, sales offices	114	403,232	978	27,447	6.8	14,101	247,910	2,385	2,474	2,522	2,486	...
Other stone, clay and glass products sales branches, sales offices	182	539,734	10,397	70,500	13.1	32,237	671,092	5,324	5,617	5,551	5,222	7
Primary metal products	1,164	10,989,279	78,798	227,546	2.1	108,715	2,188,596	17,500	17,746	17,722	17,751	2
Sales branches (with stocks)	216	1,351,608	78,798	52,746	3.9	26,489	535,224	5,129	5,345	5,118	5,114	2
Sales offices (without stocks)	948	9,637,671	...	174,800	1.8	82,226	1,653,372	12,371	12,401	12,604	12,637	...
Blast furnace, steel works, and rolling mill products sales branches, sales offices	561	[2]7,634,088	8,842	110,681	1.4	57,618	1,152,468	8,212	8,239	8,429	8,452	...
Other primary metals industry products sales branches, sales offices	603	3,355,191	69,956	116,865	3.5	51,097	1,036,128	9,288	9,507	9,293	9,299	2
Fabricated metal products	1,057	2,855,046	77,230	156,594	5.5	87,721	1,700,052	16,919	17,268	17,418	17,030	4
Sales branches (with stocks)	602	602,631	77,230	98,602	16.4	56,416	1,073,053	12,020	12,329	12,493	12,074	2
Sales offices (without stocks)	455	2,252,415	...	57,992	2.6	31,305	626,999	4,899	4,939	4,925	4,956	2
Cutlery, hand tools, hardware sales branches, sales offices	124	129,104	6,889	13,659	10.6	8,968	154,925	1,661	1,625	1,615	1,609	...
Heating and plumbing equipment sales branches, sales offices	283	409,731	23,379	32,498	7.9	16,892	337,745	3,625	3,634	3,697	3,689	1
Structural metal products sales branches, sales offices	261	874,144	22,129	53,381	6.1	31,870	604,287	5,475	5,579	5,824	5,610	1
Fabricated wire products sales branches, sales offices	126	108,662	13,072	17,521	16.1	7,946	140,235	1,764	2,131	2,160	1,866	...
Other fabricated metal products sales branches, sales offices	263	1,333,405	11,761	39,535	3.0	22,045	462,860	4,304	4,299	4,122	4,256	2

See footnotes at end of table.

Table 1A. WHOLESALE TRADE: 1954—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (including payroll)[1] Amount ($1,000)	Operating expenses (including payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest November 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	August 15 (Number)	November 15 (Number)	Active proprietors of unincorporated businesses, November (Number)
Type by Kind of Business—Continued												
Manufacturers' sales branches, sales offices—Con.												
Machinery (except electrical)	5,327	5,998,901	458,293	885,344	14.8	560,183	11,291,839	107,096	107,314	107,592	108,279	7
Sales branches (with stocks)	3,992	4,408,254	458,293	762,501	17.3	490,164	9,973,980	94,640	94,945	95,747	96,485	2
Sales offices (without stocks)	1,335	1,590,647	...	122,843	7.7	70,019	1,317,859	12,456	12,369	11,845	11,794	5
Tractors and farm machinery sales branches, sales offices	299	1,292,917	204,320	111,660	8.6	62,568	1,234,720	13,306	13,487	14,169	13,512	...
Construction and mining machinery sales branches, sales offices	249	332,596	17,749	37,322	11.2	16,958	347,206	2,940	3,134	2,943	2,860	2
Metalworking machinery sales branches, sales offices	294	409,715	12,233	40,016	9.8	19,255	360,713	2,482	2,488	2,474	2,486	...
Special-industry machinery (except metalworking):												
Sales branches (with stocks)	291	211,420	21,696	33,841	16.0	20,504	409,257	4,106	4,181	4,104	4,029	...
Sales offices (without stocks)	69	108,498	...	7,840	7.2	4,664	86,440	880	884	851	816	1
General industrial machinery:												
Sales branches (with stocks)	558	622,533	39,620	111,949	18.0	72,667	1,434,623	13,009	13,047	13,135	13,043	...
Sales offices (without stocks)	539	445,150	...	36,744	8.3	22,868	430,479	3,679	3,633	3,595	3,575	3
Office and store machines and devices:												
Sales branches (with stocks)	1,778	1,016,290	79,043	334,290	32.9	252,191	5,272,667	46,795	46,894	47,689	49,119	...
Sales offices (without stocks)	281	61,475	...	19,772	32.2	14,968	299,396	3,156	3,120	2,804	2,794	...
Service-industry and household machines sales branches, sales offices	492	761,338	21,820	72,311	9.5	36,299	686,504	9,095	8,839	8,325	8,579	...
Other machinery (except electrical) sales branches, sales offices	477	736,969	61,812	79,599	10.8	37,241	729,834	7,648	7,607	7,503	7,466	1
Electrical machinery	1,509	5,021,744	181,420	404,918	8.1	204,228	3,989,599	37,061	37,062	37,428	37,447	3
Sales branches (with stocks)	796	3,615,929	181,420	335,340	9.3	164,267	3,236,865	31,041	30,976	31,313	31,327	...
Sales offices (without stocks)	713	1,405,815	...	69,578	4.9	39,961	752,734	6,020	6,086	6,115	6,120	3
Electrical industrial apparatus:												
Sales branches (with stocks)	431	1,701,161	71,409	122,689	7.2	75,081	1,456,329	12,651	12,625	12,734	12,738	...
Sales offices (without stocks)	515	816,509	...	41,958	5.1	25,797	492,573	3,843	3,855	3,933	3,919	...
Electrical appliances sales branches, sales offices	34	129,735	3,101	11,936	9.2	8,295	155,603	1,497	1,518	1,515	1,568	...
Communication equipment sales branches, sales offices	292	1,739,390	69,019	176,942	10.2	70,769	1,411,200	15,022	14,999	15,203	15,143	3
Other electrical machinery sales branches, sales offices	237	634,949	37,891	51,393	8.1	24,286	473,894	4,048	4,065	4,043	4,079	...
Transportation equipment	963	9,247,560	396,179	441,675	4.8	230,661	4,497,540	48,269	46,933	47,028	47,717	1
Sales branches (with stocks)	861	7,566,883	396,179	409,018	5.4	214,864	4,216,854	45,004	43,834	44,265	45,051	1
Sales offices (without stocks)	102	1,680,677	...	32,657	1.9	15,797	280,686	3,265	3,099	2,763	2,666	...
Motor vehicles and equipment sales branches, sales offices	906	8,299,953	374,405	423,938	5.1	219,906	4,290,260	46,272	45,014	45,134	45,769	1
Other transportation equipment sales branches, sales offices	57	947,607	21,774	17,737	1.9	10,755	207,280	1,997	1,919	1,894	1,948	...
Instruments and related products	1,047	1,025,952	52,535	155,881	15.2	93,640	1,841,578	20,206	20,384	20,719	20,460	10
Sales branches (with stocks)	895	783,936	52,535	134,757	17.2	83,094	1,626,016	18,292	18,478	18,822	18,610	10
Sales offices (without stocks)	152	242,016	...	21,124	8.7	10,546	215,562	1,914	1,906	1,897	1,850	...
Scientific and controlling instruments sales branches, sales offices	320	425,897	12,563	65,548	15.4	38,394	783,304	6,901	7,042	7,336	7,371	...
Photographic and optical goods; watches and clocks sales branches, sales offices	208	400,957	22,815	39,962	10.0	24,399	446,121	5,226	5,292	5,389	5,262	2
Medical instruments and supplies sales branches, sales offices	90	108,583	6,622	18,563	17.1	10,220	220,196	2,082	2,084	2,081	2,030	...
Ophthalmic goods sales branches, sales offices	429	90,515	10,535	31,808	35.1	20,627	391,957	5,997	5,966	5,913	5,797	8
Other manufacturers' products	1,822	4,227,222	150,448	363,738	8.6	170,739	3,602,338	35,468	35,516	36,146	36,201	30
Sales branches (with stocks)	899	1,830,538	150,448	239,909	13.1	107,929	2,371,494	23,750	23,895	24,500	24,357	19
Sales offices (without stocks)	923	2,396,684	...	123,829	5.2	62,810	1,230,844	11,718	11,621	11,646	11,844	11
Coal, coke sales branches, sales offices	121	563,379	14,445	21,174	3.8	9,796	221,305	1,810	1,812	1,779	1,874	1
Tobacco manufactures sales branches, sales offices	181	1,621,214	21,277	85,524	5.3	16,976	319,485	3,694	3,726	3,651	3,868	...
Lumber, wood products sales branches, sales offices	248	464,567	50,698	45,928	9.9	21,805	464,774	4,702	4,818	5,030	4,826	11
Products of printing and publishing sales branches, sales offices	544	427,835	15,552	77,373	18.1	50,138	1,000,425	10,087	9,894	10,236	10,339	8
Toys, sporting and athletic goods sales branches, sales offices	102	160,326	11,916	22,007	13.7	11,113	213,571	2,287	2,488	2,657	2,384	...
Miscellaneous manufacturing industries sales branches, sales offices	626	989,901	36,560	111,732	11.3	60,911	1,382,778	12,888	12,778	12,793	12,910	10
Petroleum bulk plants, terminals and LP gas facilities, total	29,189	16,038,372	912,501	1,607,113	10.0	539,643	10,627,876	128,269	126,622	128,183	132,554	22,206
Gasoline, distillates, residuals:												
Bulk plants:												
Commission bulk plants	15,298	3,538,222	33,184	273,914	7.7	42,407	861,722	12,773	12,647	12,738	13,346	15,818
Salary bulk plants	11,780	6,488,913	401,645	814,821	12.6	290,549	5,747,052	71,484	70,673	71,529	73,631	6,093
Distributing terminals	1,241	5,781,703	463,190	457,548	7.9	179,463	3,487,438	37,220	36,605	37,088	38,672	27
Wholesale LP gas facilities	870	229,534	14,482	60,830	26.5	27,224	531,664	6,792	6,697	6,828	6,905	268
Merchandise agents, brokers, total	22,131	39,250,509	103,232	1,229,060	3.1	530,707	10,091,334	118,142	117,211	123,707	131,308	17,287
Groceries, confectionery, meats	2,949	7,621,093	10,587	163,061	2.1	72,106	1,321,026	13,841	13,947	14,256	14,440	2,516
Groceries (combination of food lines)	277	677,324	1,230	19,733	2.9	9,650	173,502	1,810	1,843	1,931	1,954	238
Canned foods	1,168	2,179,398	3,979	62,392	2.9	28,395	524,549	5,712	5,733	5,832	5,871	1,051
Coffee, tea, spices	129	992,494	1,407	7,564	0.8	3,090	53,621	431	427	435	463	103
Confectionery	174	192,992	92	7,444	3.9	2,763	52,916	527	530	526	559	159
Flour	65	168,455	44	2,258	1.3	750	12,892	160	153	153	159	36
Meats, provisions (except canned)	97	520,605	124	5,593	1.1	2,291	40,750	349	377	380	383	78
Sugar	215	1,514,950	2,243	14,139	0.9	7,063	128,493	1,357	1,343	1,328	1,289	157
Miscellaneous grocery products	824	1,374,875	1,468	43,938	3.2	18,104	334,303	3,495	3,541	3,671	3,762	694

See footnotes at end of table.

Table 1A. WHOLESALE TRADE: 1954–UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS–Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (including payroll)[1] Amount ($1,000)	Operating expenses (including payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest November 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	August 15 (Number)	November 15 (Number)	Active proprietors of unincorporated businesses, November (Number)
Type by Kind of Business—Continued												
Merchandise agents, brokers—Continued												
Farm products (edible)	1,107	2,107,445	4,061	87,517	4.2	39,381	733,776	8,758	9,025	8,618	8,753	772
Dairy, poultry products	214	516,210	2,138	18,693	3.6	9,307	194,756	2,056	2,099	1,906	2,055	147
Fruits, vegetables	893	1,591,235	1,923	68,824	4.3	30,074	539,020	6,702	6,926	6,712	6,698	625
Drugs, chemicals, paints	516	522,701	1,720	25,212	4.8	11,735	236,253	2,089	2,130	2,140	2,212	302
Drugs, proprietaries, toiletries	172	143,150	322	10,474	7.3	4,314	90,239	880	892	907	955	89
Chemicals, explosives	262	317,332	1,264	11,747	3.7	5,859	117,145	935	967	965	982	162
Paints, varnishes, lacquers, enamels	82	62,219	134	2,991	4.8	1,562	28,869	274	271	268	275	51
Apparel (including footwear)	1,205	2,076,128	1,913	71,613	3.4	31,175	583,909	6,202	6,132	5,956	6,122	992
Clothing, furnishings (men's, women's)	226	658,415	319	16,983	2.6	9,235	180,070	1,948	1,899	1,943	1,951	174
Men's, boys' clothing, furnishings	162	248,213	305	10,256	4.1	4,418	73,649	648	655	645	703	103
Women's, children's clothing, accessories	573	921,217	1,054	31,967	3.5	12,960	251,724	2,596	2,618	2,559	2,660	509
Furs (dressed), fur clothing	48	59,941	91	2,821	4.7	1,229	19,671	405	368	231	220	35
Handbags	35	24,058	32	1,383	5.7	460	8,668	96	93	93	98	35
Millinery, millinery supplies	67	59,368	1	3,680	6.2	1,373	25,000	265	262	259	259	64
Shoes, other footwear	80	89,865	102	4,068	4.5	1,378	22,599	219	212	201	203	62
Work clothing	14	15,051	9	455	3.0	122	2,528	25	25	25	28	10
Dry goods, piece goods	818	3,233,165	5,620	107,348	3.3	49,567	878,670	7,242	7,231	7,212	7,339	484
Hosiery	111	224,021	286	9,299	4.2	4,687	85,924	636	623	619	644	73
Dry goods	159	488,027	960	18,982	3.9	8,538	152,178	1,529	1,532	1,517	1,585	78
Piece goods	548	2,521,117	4,374	79,067	3.1	36,342	640,568	5,077	5,076	5,076	5,110	333
Furniture, home furnishings	837	571,713	1,634	38,691	6.8	14,434	275,574	2,637	2,636	2,626	2,698	709
Furniture	375	269,516	494	17,044	6.3	6,133	117,677	1,134	1,129	1,126	1,171	306
Home furnishings	462	302,197	1,140	21,647	7.2	8,301	157,897	1,503	1,507	1,500	1,527	403
Paper, allied products	403	469,942	1,020	19,590	4.2	8,247	158,304	1,420	1,443	1,452	1,456	272
Paper	283	410,731	868	14,403	3.5	5,913	113,083	981	1,009	1,028	1,025	181
Stationery, office supplies	120	59,211	152	5,187	8.8	2,334	45,221	439	434	424	431	91
Farm products (raw materials)	3,566	11,495,721	29,708	176,930	1.5	77,429	1,651,834	34,480	33,463	39,678	46,714	3,363
Cotton	254	1,020,618	10,053	7,659	0.8	3,035	57,716	723	714	706	812	202
Grain	230	1,129,086	1,150	11,349	1.0	5,544	102,509	1,058	1,053	1,086	1,089	123
Hides, skins, raw furs	137	258,403	1,495	9,108	3.5	4,327	73,154	754	703	695	707	70
Livestock	2,223	7,558,447	7,335	96,999	1.3	46,247	949,099	28,866	28,897	29,598	30,373	2,221
Tobacco (leaf)	552	1,045,530	7,762	43,602	4.2	14,343	397,720	2,366	1,330	6,862	12,976	633
Wool, mohair	118	315,643	1,882	5,933	1.9	3,155	55,475	552	586	547	512	73
Miscellaneous inedible farm products	52	167,994	31	2,280	1.4	778	16,161	161	180	184	245	41
Automotive	648	925,266	2,093	38,293	4.1	14,991	286,327	2,532	2,576	2,600	2,633	523
Electrical-electronic apparatus, equipment, appliances	1,527	1,383,138	5,727	83,801	6.1	32,007	624,223	5,257	5,430	5,398	5,513	1,309
Electrical apparatus, supplies	859	695,667	3,461	44,804	6.4	17,653	333,570	2,949	3,006	3,003	3,042	765
Appliances, radios, TV sets	167	134,053	579	7,124	5.3	2,536	47,335	471	471	477	489	132
Electronic parts, equipment	501	553,418	1,687	31,873	5.8	11,818	243,318	1,837	1,953	1,918	1,982	412
Hardware, plumbing-heating goods	1,049	606,339	2,595	43,929	7.2	17,581	341,699	3,240	3,234	3,238	3,366	869
Hardware	347	239,745	499	15,254	6.4	5,526	105,124	1,007	998	1,018	1,075	297
Plumbing, heating goods	702	366,594	2,096	28,675	7.8	12,055	236,575	2,233	2,236	2,220	2,291	572
Lumber, construction materials	903	855,451	1,709	40,533	4.7	17,727	331,088	4,170	3,386	4,170	3,473	645
Lumber, millwork	526	657,518	709	25,640	3.9	10,368	192,630	1,946	1,978	1,959	2,014	389
Construction materials (except lumber)	377	197,933	1,000	14,893	7.5	7,359	138,458	2,224	1,408	2,211	1,459	256
Machinery, equipment, supplies	3,174	2,169,550	11,917	150,303	6.9	64,606	1,197,191	11,230	11,626	11,733	11,355	2,348
Air conditioning, commercial refrigeration equipment	203	197,197	813	8,973	4.6	3,822	74,609	858	1,171	1,185	695	173
Commercial machines, equipment	202	68,347	689	6,746	9.9	3,177	58,742	675	694	680	687	159
Construction machinery, equipment	84	75,609	937	5,501	7.3	2,411	41,122	416	413	406	406	44
Farm-garden machinery, equipment	54	32,671	272	2,155	6.6	809	18,572	197	194	204	199	27
Industrial machinery, equipment, supplies	2,124	1,356,474	8,119	106,371	7.8	45,611	838,688	7,429	7,493	7,588	7,693	1,617
Professional equipment, supplies	85	26,008	100	2,159	8.3	892	18,925	210	211	237	240	56
Service establishment equipment, supplies	247	174,247	785	9,560	5.5	4,371	80,180	822	830	823	830	170
Transportation (exc. automotive) equipment, supplies	175	238,997	202	8,838	3.7	3,513	66,353	623	620	610	605	102
Metals, metalwork (except scrap)	661	940,802	9,551	31,722	3.4	13,576	248,944	2,279	2,299	2,273	2,302	471
Iron, steel and products	513	631,918	8,762	23,630	3.7	9,467	175,585	1,576	1,593	1,582	1,604	364
Nonferrous metals, metalwork	148	308,884	789	8,092	2.6	4,109	73,359	703	706	691	698	107
Other merchandise agents, brokers	2,768	4,272,055	13,377	150,517	3.5	66,145	1,222,516	12,765	12,653	12,357	12,932	1,712
Scrap iron and steel	48	85,788	1,167	3,364	3.9	1,893	29,938	342	326	311	295	25
Amusements, sporting goods, toys	271	245,501	318	14,484	5.9	5,161	93,953	869	868	874	932	202
Books, magazines, newspapers	89	77,292	1,194	7,853	10.2	3,730	65,658	921	898	918	919	50
Coal, coke	212	584,803	1,136	22,307	3.8	11,394	214,981	1,960	1,976	1,889	1,943	59
Farm supplies	169	330,258	440	6,596	2.0	2,809	59,438	626	616	645	722	95
Jewelry	109	68,311	400	3,989	5.8	1,396	23,304	269	274	277	281	84
Yarns	131	263,250	130	6,537	2.5	2,140	40,913	396	384	390	391	108
Petroleum and products	192	566,617	203	10,619	1.9	4,061	71,540	706	709	677	719	123
General merchandise	460	595,989	4,702	26,726	4.5	13,795	260,984	2,994	2,962	2,831	2,835	247
Miscellaneous products agents, brokers, n.e.c.	1,087	1,454,246	3,687	48,042	3.3	19,766	361,807	3,682	3,640	3,545	3,895	719
Assemblers of farm products, total	13,255	9,050,816	385,348	729,365	8.1	327,963	6,670,562	111,592	111,771	106,089	123,997	6,340
Farm products (edible)	4,080	2,680,036	70,636	379,301	14.2	176,957	3,458,470	67,498	69,178	59,961	72,104	2,792
Dairy, poultry products	2,087	1,392,362	21,177	111,730	8.0	52,205	1,090,733	16,662	17,377	17,585	18,266	1,493
Fresh fruits, vegetables	1,993	1,287,674	49,459	267,571	20.8	124,752	2,367,737	50,836	51,801	42,376	53,838	1,299
Farm products (raw materials)	8,669	6,171,994	293,455	328,622	5.3	140,680	3,004,277	40,942	39,467	42,710	48,400	3,237
Cotton	281	623,751	30,761	16,030	2.6	6,207	123,672	1,514	1,478	1,811	2,235	238
Grain	6,613	3,225,985	181,772	219,456	6.8	95,672	1,854,511	25,586	26,050	28,375	28,196	1,938
Hides, skins, raw furs	95	32,849	1,871	2,914	8.9	1,562	29,654	501	560	522	547	63
Livestock (except horses, mules)	1,090	1,771,355	16,016	42,601	2.4	14,854	301,787	4,913	5,004	5,131	5,434	687
Other inedible farm products	590	518,054	63,035	47,621	9.2	22,385	694,653	8,428	6,375	6,871	11,988	311
Farm supplies	495	194,713	20,657	20,419	10.5	9,796	196,015	2,993	2,980	3,232	3,242	305
Feed	372	147,422	12,655	13,053	8.9	6,530	127,985	2,151	2,209	2,273	2,195	246
Seed	123	47,291	8,002	7,366	15.6	3,266	68,030	842	771	959	1,047	59
Other farm products assemblers	11	4,073	600	1,023	25.1	530	11,800	159	146	186	251	6

xxx Not applicable. ... Represents zero. [1]Entries for agents and brokers represent brokerage or commissions received. [2]Excludes sales directly from plants and from general offices, totaling $1,782,169 for the year 1954; sales are not allocated to sales offices.

Table 1B. WHOLESALE TRADE: 1948[1]—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Establishments (Number)	Sales, entire year ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (including payroll)[2] Amount ($1,000)	Operating expenses (including payroll)[2] Percent of sales	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest November 15 Payroll (Dollars)	Payroll and paid employees, workweek ended nearest November 15 Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
United States, total	216,099	xxx	9,965,440	xxx	xxx	7,734,207	148,293,186	2,305,403	130,878
Type of Operation									
Merchant wholesalers, total	129,117	76,533,260	7,056,391	8,826,101	11.5	4,848,628	91,456,242	1,440,738	85,351
Service wholesalers (domestic market):									
Wholesale merchants (jobbers)	117,105	62,040,990	5,824,309	7,642,048	12.3	4,232,993	80,379,079	1,291,296	80,243
Converters (textile)	1,091	1,735,854	187,510	156,678	9.0	81,419	1,374,059	12,116	420
Industrial distributors	1,944	2,812,215	461,389	396,394	14.1	255,337	4,738,618	71,151	277
Foreign trade merchants:									
Exporters	3,141	3,387,793	212,767	268,440	7.9	101,277	1,731,475	22,966	1,192
Importers	1,918	2,783,083	272,874	174,747	6.3	80,038	1,410,924	17,074	1,006
Limited-function wholesalers:									
Cash-carry wholesalers	978	354,537	22,501	16,956	4.8	8,168	156,433	3,241	492
Drop or direct-mill shippers	1,615	2,604,407	6,668	116,742	4.5	57,944	1,049,127	11,573	729
Wagon, truck distributors	1,065	146,885	3,069	19,369	13.2	9,369	197,801	4,068	987
Retailer-cooperative warehouses	260	667,496	65,304	34,727	5.2	22,083	418,726	7,253	5
Manufacturers' sales branches, offices, total	23,706	50,800,384	1,730,310	3,845,619	7.6	1,903,870	36,931,797	499,522	669
Sales branches (with stocks)	15,687	28,609,331	1,730,310	2,860,408	10.0	1,492,124	28,939,039	409,737	462
Sales offices (without stocks)	8,019	22,191,053	...	985,211	4.4	411,746	7,992,758	89,785	207
Petroleum bulk stations, terminals, total	28,351	10,483,060	702,298	947,995	9.0	345,177	6,826,115	112,264	22,633
Independent bulk stations	6,345	1,756,090	83,431	201,958	11.5	83,492	1,640,304	30,412	5,161
Commission stations	16,288	2,572,310	19,459	202,401	7.9	50,096	1,002,096	21,515	16,107
Salary, salary-commission stations	3,919	3,547,591	469,994	432,441	12.2	135,045	2,691,855	38,525	1,281
Cooperative bulk stations	1,057	171,422	13,510	20,466	11.9	11,910	233,853	4,169	26
Distributing terminals	742	2,435,647	115,904	90,729	3.7	64,634	1,258,007	17,643	58
Agents, brokers, total	18,138	32,839,667	64,910	835,806	2.5	349,653	6,751,854	101,522	14,626
Auction companies	1,671	2,870,079	2,466	63,119	2.2	25,242	686,972	22,779	1,686
Brokers' (merchandise):									
Representing sellers	3,821	8,176,570	13,189	151,325	1.8	61,315	1,117,857	14,467	3,207
Representing buyers	504	1,059,053	2,904	19,553	1.8	7,385	137,416	1,817	399
Commission merchants	1,977	7,290,708	13,202	96,676	1.3	49,301	916,959	15,173	1,741
Export agents	910	1,161,002	6,200	46,684	4.0	21,894	421,625	6,684	424
Import agents	250	670,189	3,509	14,575	2.2	4,813	86,262	1,068	124
Manufacturers' agents:									
With stocks	1,245	598,624	12,024	43,132	7.2	25,408	482,922	6,070	971
Without stocks	4,906	3,074,172	...	174,877	5.7	59,565	1,153,078	13,659	4,238
Selling agents	2,477	4,916,189	7,900	190,472	3.9	73,170	1,321,766	13,644	1,702
Purchasing agents, resident buyers	185	1,729,346	905	22,281	1.3	14,486	282,247	3,769	130
Cooperative buying agencies	21	83,010	361	1,899	2.3	858	19,359	176	3
Cooperative sales agencies	171	1,210,725	2,250	11,213	0.9	6,216	125,391	2,216	1
Assemblers (mainly farm products), total	16,787	9,920,288	411,531	604,810	6.1	286,879	6,327,178	151,357	7,599
Assemblers (dealing on own account)	4,052	2,129,583	69,485	92,587	4.3	37,879	846,885	21,787	2,984
Commission buyers	1,080	1,459,848	8,799	22,175	1.5	9,235	181,232	4,324	871
Cooperative marketing associations	994	1,410,424	107,429	136,822	9.7	66,954	1,486,495	33,531	26
Cream stations	605	60,477	602	5,345	8.8	2,951	55,297	1,592	212
Country grain elevators:									
Independent	2,406	1,089,389	50,007	47,356	4.3	21,561	411,767	9,000	1,726
Line	3,282	1,273,040	64,508	47,116	3.7	24,163	440,640	9,711	313
Cooperative	2,473	1,694,774	79,501	50,365	3.0	26,256	510,270	10,125	38
Packers, shippers	1,895	802,753	31,200	203,044	25.3	97,880	2,394,592	61,287	1,429
Type by Kind of Business									
Merchant wholesalers, total	129,117	76,533,260	7,056,391	8,826,101	11.5	4,848,628	91,456,242	1,440,738	85,351
Groceries, confectionery, meats:									
Groceries (general line)	4,253	5,771,700	598,763	471,825	8.2	285,756	5,433,833	95,600	2,069
Not sponsoring cooperative voluntary groups	2,953	3,358,324	355,255	294,717	8.8	175,332	3,354,187	60,811	1,820
Voluntary group wholesalers	634	1,627,196	171,807	135,109	8.3	85,196	1,602,716	26,837	163
Retailer-cooperative warehouses	211	582,340	54,182	26,939	4.6	16,722	321,683	5,421	1
Cash-carry depots	404	146,409	10,670	7,150	4.9	3,565	66,783	1,282	47
Institutional wholesalers	51	57,431	6,849	7,910	13.8	4,941	88,464	1,249	38
Confectionery	1,696	357,554	23,749	43,304	12.1	24,398	492,315	9,599	1,518
Fish, sea foods	1,100	387,557	16,149	60,600	15.6	30,067	594,595	11,167	937
Meats, meat products	3,200	1,977,065	33,807	147,764	7.5	82,149	1,607,526	25,108	3,056
Other grocery, food specialties	5,458	2,719,192	209,950	263,701	9.7	125,059	2,426,510	41,970	4,048
Canned foods	1,000	399,360	43,244	42,000	10.5	18,966	377,607	6,643	843
Coffee, tea, spices	489	567,066	49,881	41,126	7.3	18,165	325,382	5,223	293
Dried fruits, nuts	130	66,008	6,749	6,724	10.2	2,838	63,188	1,504	117
Flour	263	153,612	5,688	13,075	8.5	5,135	95,844	1,614	163
Frosted, frozen foods	422	232,165	24,446	33,688	14.5	16,396	335,227	5,539	206
Miscellaneous grocery specialties	3,154	1,300,981	79,942	127,088	9.8	63,559	1,229,262	21,447	2,426
Farm products (edible):									
Dairy, poultry products	4,839	2,688,598	63,017	213,111	7.9	115,900	2,234,408	43,515	4,426
Fruits, vegetables (fresh)	6,127	3,169,960	51,830	313,141	9.9	157,550	2,955,974	52,312	6,556
Beer, wines, distilled spirits:									
Beer, ale	5,206	1,524,681	69,130	217,288	14.3	106,348	2,024,029	34,404	4,233
Wines, distilled spirits	1,495	2,525,114	304,149	223,535	8.9	117,628	2,300,078	29,109	559
Drugs, chemicals, allied products:									
Drugs (general line)	302	844,070	116,611	100,191	11.9	65,403	1,243,613	21,996	37
Drugs, drug sundries (specialty lines)	1,594	496,100	59,544	114,388	23.1	46,471	914,568	14,589	961
Proprietary medicines, toiletries	663	201,722	23,872	60,961	30.2	25,144	507,887	7,768	381
Retailer-cooperatives specialty lines	17	6,551	1,425	607	9.3	374	7,154	138	1
Drug sundries	914	287,827	34,247	52,820	18.4	20,953	399,527	6,683	579
Industrial chemicals, explosives	1,075	685,727	50,917	91,748	13.4	45,884	824,838	10,707	374
Paints, varnishes	1,153	217,391	34,180	49,291	22.7	27,992	521,926	8,528	583
With glass, wallpaper	486	106,894	19,511	25,578	23.9	15,000	275,764	4,737	218
Without glass, wallpaper	667	110,497	14,669	23,713	21.5	12,992	246,162	3,791	365

See footnotes at end of table.

Table 1B. WHOLESALE TRADE: 1948[1]–UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS–Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Establishments (Number)	Sales, entire year ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (including payroll)[2] Amount ($1,000)	Operating expenses (including payroll)[2] Percent of sales[3]	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest November 15 Payroll (Dollars)	Payroll and paid employees, workweek ended nearest November 15 Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
Type by Kind of Business—Continued									
Merchant wholesalers—Continued									
Tobacco and products (except leaf)	2,701	2,487,122	113,749	129,318	5.2	75,327	1,425,129	26,104	2,302
Dry goods, apparel:									
Clothing, furnishings, footwear	4,122	1,471,358	184,917	212,706	14.5	109,207	2,011,462	28,955	3,179
Clothing, furnishings (general line)	350	177,286	24,821	24,597	13.9	13,148	240,828	3,779	327
Men's, boys' clothing, furnishings	1,123	358,931	48,808	53,197	14.8	27,785	520,928	7,568	846
Women's, children's clothing, furnishings	1,178	410,898	38,164	63,616	15.5	32,383	595,704	8,192	858
Furs (dressed), fur clothing	393	141,482	27,736	15,757	11.1	7,123	141,533	1,758	323
Millinery, millinery supplies	399	99,828	10,885	18,321	18.4	9,590	178,230	2,792	312
Shoes, other footwear	519	241,338	28,752	32,343	13.4	16,994	292,200	4,169	359
Work clothing	160	41,595	5,751	4,875	11.7	2,184	42,039	697	154
Dry goods (general line)	178	456,026	68,856	59,383	13.0	36,360	676,868	9,815	60
Dry goods specialties, piece goods, notions	4,214	1,863,665	207,996	227,939	12.2	115,938	2,115,648	27,570	2,855
Hosiery, underwear	535	195,658	16,230	21,789	11.1	11,271	217,433	3,268	390
Piece goods (jobbers)	1,953	1,084,146	110,718	110,172	10.2	52,738	907,383	10,987	1,128
Other dry goods, notions	1,726	583,861	81,048	95,978	16.4	51,929	990,832	13,315	1,337
Piece goods cooverters	1,090	1,738,434	188,561	156,792	9.0	81,372	1,372,762	12,118	425
Furniture, home furnishings:									
Furniture (household, office)	1,054	375,261	45,362	74,826	19.9	43,160	813,595	11,547	662
Household furniture	528	241,667	24,257	39,528	16.4	21,847	427,678	5,606	325
Office furniture	526	133,594	21,105	35,298	26.4	21,313	385,917	5,941	337
Home furnishings, floor coverings	2,135	873,973	116,415	140,917	16.1	75,586	1,427,534	20,916	1,277
China, glassware, crockery	450	114,568	17,906	24,958	21.8	13,213	244,277	3,783	335
Floor coverings	570	411,881	57,164	49,293	12.0	28,357	515,524	6,715	271
Miscellaneous home furnishings	1,115	347,524	41,345	66,666	19.2	34,016	667,733	10,418	671
Paper and its products:									
Wrapping paper, twine	470	295,649	34,989	48,186	16.3	31,156	579,071	8,156	254
Fine paper	430	461,634	44,345	62,572	13.6	39,974	741,621	9,192	96
Stationery, office supplies	759	177,096	27,280	47,612	26.9	29,964	588,219	10,052	419
Wallpaper	244	32,559	6,059	10,974	33.7	5,505	99,974	1,795	79
Miscellaneous paper products	1,727	913,024	79,783	122,210	13.4	72,048	1,354,135	19,487	1,023
Farm products (raw materials):									
Cotton	299	1,741,557	152,920	77,740	4.5	16,735	245,255	3,323	283
Grain	378	3,051,393	128,297	65,033	2.1	29,415	572,005	8,095	127
Hides, skins, raw furs	624	467,222	49,221	31,441	6.7	7,537	135,774	2,105	395
Livestock (except horses, mules)	207	406,595	4,296	8,008	2.0	2,707	51,025	800	204
Tobacco (leaf)	135	221,088	27,117	21,085	9.5	9,955	195,447	5,291	62
Wool, mohair	247	508,974	63,686	24,987	4.9	11,920	173,947	1,918	166
Miscellaneous inedible farm products	169	374,178	28,335	15,885	4.2	6,701	113,917	1,455	102
Automotive:									
Automobiles, other motor vehicles	2,073	1,351,070	113,755	141,101	10.4	78,116	1,527,197	23,872	1,246
Automobiles, new and used	614	809,567	45,106	57,350	7.1	30,101	593,208	8,962	369
Trucks, tractors (road type)	1,459	541,503	68,649	83,751	15.5	48,015	933,989	14,910	877
Automotive equipment, tires and tubes	11,490	2,566,576	478,029	568,453	22.1	342,526	6,624,870	112,531	7,374
Automotive parts, accessories	10,269	2,311,329	439,162	516,477	22.3	314,330	6,077,964	103,663	6,554
Garage equipment, tools	357	74,790	11,910	16,864	22.5	9,995	194,480	2,978	204
Tires and tubes	864	180,457	26,957	35,112	19.5	18,201	352,426	5,890	616
Electrical goods:									
Electrical goods (general line)	539	1,425,512	170,515	148,596	10.4	88,906	1,722,305	25,332	33
Wiring supplies, construction materials, apparatus and equipment	2,159	853,297	107,027	138,612	16.2	81,435	1,508,079	23,122	1,199
Wiring supplies, construction materials	1,702	707,104	86,098	106,915	15.1	62,535	1,155,606	17,769	930
Apparatus and equipment	457	146,193	20,929	31,697	21.7	18,900	352,473	5,353	269
Electrical appliances, specialties	2,343	2,030,474	224,781	266,158	13.1	147,814	2,867,504	40,953	1,133
Electrical appliances (general line)	359	769,106	85,326	98,270	12.8	55,162	1,067,636	14,407	100
Radios, television sets	1,107	486,774	56,182	74,944	15.4	41,110	801,768	12,134	648
Refrigerators, equipment (household)	232	442,915	44,723	42,146	9.5	24,185	476,300	6,661	67
Miscellaneous appliances, specialties	645	331,679	38,550	50,798	15.3	27,357	521,800	7,751	318
Hardware, plumbing, heating:									
Hardware	1,977	2,006,431	364,805	313,120	15.6	203,769	3,718,210	59,330	1,016
General line (with industrial department)	361	1,196,485	221,391	181,075	15.1	122,712	2,238,494	35,173	28
General line (without industrial department)	309	501,445	87,737	73,651	14.7	47,966	860,222	13,931	108
Specialty lines	1,307	308,501	55,677	58,394	18.9	33,091	619,494	10,226	881
Plumbing, heating equipment, supplies	3,518	1,769,497	253,873	269,274	15.2	155,491	2,884,600	42,708	1,607
Plumbing, heating (general line)	1,867	1,178,756	168,584	164,969	14.0	97,080	1,768,321	26,548	789
Heating (inc. stoves, ranges)	524	173,172	21,750	30,682	17.7	16,186	310,408	4,454	220
Plumbing fixtures, supplies	821	321,821	48,614	51,759	16.1	29,097	544,617	7,890	474
Air conditioning, ventilating equipment	306	95,748	14,925	21,864	22.8	13,128	261,254	3,816	124
Lumber, construction materials:									
Lumber, millwork	3,109	2,755,546	193,652	298,547	10.8	167,376	3,092,442	47,027	1,482
Direct mill shippers	863	1,039,869	3,426	56,915	5.5	26,824	484,120	5,196	491
Distributors with yards	2,246	1,715,677	190,226	241,632	14.1	140,552	2,608,322	41,831	991
Other construction materials	2,467	1,134,409	78,951	250,984	22.1	135,956	2,657,942	39,804	1,114
Brick, tile, terra cotta	252	98,327	5,834	15,466	15.7	7,987	149,779	2,162	103
Cement, lime, plaster	200	108,527	5,427	22,119	20.4	12,045	234,523	3,431	80
Glass (building)	326	109,692	13,100	31,213	28.5	20,745	381,529	5,785	200
Sand, gravel, crushed stone	184	86,737	2,614	21,570	24.9	10,036	210,724	2,983	101
Ready-mixed concrete distributors	354	174,808	4,194	58,828	33.7	30,068	617,105	9,097	166
Roofing, siding, insulation	326	171,287	14,713	24,429	14.3	13,270	260,493	3,682	131
Miscellaneous construction materials	825	385,031	33,069	77,359	20.1	41,805	803,789	12,664	333

See footnotes at end of table.

Table 1B. WHOLESALE TRADE: 1948[1]—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Establishments (Number)	Sales, entire year ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (including payroll)[2] Amount ($1,000)	Operating expenses (including payroll)[2] Percent of sales	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest November 15 Payroll (Dollars)	Payroll and paid employees, workweek ended nearest November 15 Employee (Number)	Active proprietors of unincorporated businesses, November (Number)
Type by Kind of Business—Continued									
Merchant wholesalers—Continued									
Machinery, equipment, supplies:									
Commercial machines, equipment	4,264	837,044	117,538	203,952	24.4	112,146	2,121,673	32,653	2,863
Commercial refrigeration equipment	1,127	202,091	31,866	51,404	25.4	28,396	528,974	8,041	703
Office machines, equipment	802	102,011	13,072	28,825	28.3	17,243	358,735	5,683	557
Restaurant, hotel supplies (principally nonfood)	712	190,751	31,368	42,987	22.5	24,197	455,376	7,054	486
Store machines, fixtures	1,290	265,307	32,526	61,749	23.3	33,347	615,033	9,489	882
Other commercial machines, equipment	333	76,884	8,706	18,987	24.7	8,963	163,555	2,386	235
Construction machinery, equipment	906	779,882	131,039	128,413	16.5	73,947	1,391,185	17,720	311
Farm-dairy machinery, equipment	823	481,117	57,916	57,197	11.9	33,391	588,169	8,149	442
Industrial machinery, equipment, supplies	6,792	2,973,949	394,727	480,205	16.1	268,796	5,137,696	72,513	3,318
Industrial machinery, equipment (general line)	239	331,205	46,727	57,293	17.3	36,610	709,161	9,728	40
Belting, hose, packing	214	59,812	7,256	12,884	21.5	8,183	145,883	1,921	90
Machine tools	477	176,988	16,066	29,476	16.7	17,040	302,746	3,684	323
Mine, mill supplies	600	330,360	44,917	58,669	17.8	31,651	587,968	8,710	315
Oil well, oil refining supplies	1,005	717,069	102,047	66,308	9.2	30,792	630,114	9,099	242
Printing machinery, supplies (except paper)	181	50,389	5,347	10,775	21.4	6,128	111,269	1,441	80
Rope, cordage	100	74,417	5,784	6,667	9.0	4,010	57,884	787	41
Industrial machinery, supplies, n.e.c.	3,976	1,233,709	166,583	238,133	19.3	134,382	2,582,671	37,143	2,187
Professional equipment, supplies	2,353	562,413	89,352	144,658	25.7	88,336	1,664,588	29,039	1,198
Dental supplies	418	89,163	17,134	23,008	25.8	13,983	282,047	4,577	209
Religious supplies	121	18,152	4,023	4,616	25.4	2,630	47,631	1,108	98
School equipment, supplies	219	64,275	9,357	12,815	19.9	7,819	146,407	2,453	130
Surgical, medical, hospital equipment, supplies	643	214,612	29,783	49,011	22.8	28,971	542,277	8,062	297
Miscellaneous professional equipment, supplies	952	176,211	29,055	55,208	31.3	34,933	646,226	12,839	464
Service establishment equipment, supplies	3,520	743,440	107,460	141,763	19.1	75,138	1,383,309	22,913	2,432
Barber, beauty supplies	877	96,605	19,423	31,926	33.0	16,956	325,759	6,257	653
Laundry, dry cleaning equipment, supplies	350	112,443	13,922	23,964	21.3	12,496	222,995	3,375	174
Shoe findings	1,039	324,361	46,093	38,487	11.9	19,541	338,989	5,332	744
Undertakers' supplies	90	9,708	1,711	2,772	28.6	1,527	28,347	505	57
Upholsterers' supplies	163	43,369	7,362	7,930	18.3	4,171	74,604	1,247	110
Miscellaneous service equipment, supplies	1,001	156,954	18,949	36,684	23.4	20,447	392,615	6,197	694
Transportation (except automotive) equipment, supplies	609	249,507	29,859	46,311	18.6	24,471	456,859	5,893	258
Aircraft, aeronautical equipment, supplies	180	54,683	6,237	13,004	23.8	5,888	121,018	1,726	70
Railroad equipment, supplies	78	60,150	3,971	8,881	14.8	4,466	82,378	723	23
Marine equipment, supplies	314	123,222	18,140	22,174	18.0	12,753	228,905	3,141	151
Other transportation equipment, supplies	37	11,452	1,511	2,252	19.7	1,364	24,558	303	14
Metals, metalwork (except scrap):									
Iron, steel and products	1,466	1,447,929	168,730	216,024	14.9	118,531	2,157,842	28,093	627
Nonferrous metals, metalwork	240	503,126	36,030	36,495	7.3	21,170	383,040	5,046	78
Waste materials:									
Iron, steel scrap	2,620	1,688,130	51,797	162,123	9.6	85,103	1,562,492	28,002	2.196
Other scrap, waste materials	3,820	975,501	48,882	153,378	15.7	82,368	1,603,812	31,793	3,591
Other merchant wholesalers:									
Amusement, sporting goods	1,891	543,393	68,347	94,283	17.4	48,534	924,307	15,679	1,342
Cameras, photographic goods	409	160,919	17,322	27,365	17.0	12,864	251,786	3,988	201
Sporting goods, toys, games	1,450	375,582	50,534	65,768	17.5	35,134	661,596	11,491	1,113
Other recreational goods	32	6,892	491	1,150	16.7	536	10,925	200	28
Books, periodicals, newspapers	1,471	456,186	27,570	82,027	18.0	51,771	1,026,040	22,417	878
Coal, coke	946	1,997,822	64,617	86,053	4.3	45,555	834,375	11,155	238
Direct shippers (without yards)	609	1,392,698	2,539	45,911	3.3	24,799	450,274	5,023	142
Distributors with yards	337	605,124	62,078	40,142	6.6	20,756	384,101	6,132	96
Farm supplies	1,538	1,196,885	87,160	110,973	9.3	57,603	1,069,359	20,326	989
Feed	793	601,537	22,338	38,259	6.4	18,128	336,218	6,261	598
Fertilizers, agricultural chemicals	221	131,780	10,417	16,671	12.7	7,358	138,905	2,253	82
Seeds	458	324,035	41,789	48,776	15.1	27,775	512,953	10,256	272
Miscellaneous farm supplies	66	139,533	12,616	7,267	5.2	4,342	81,283	1,556	37
Jewelry	2,461	725,091	143,687	112,885	15.6	60,683	1,148,312	15,955	1,973
Jewelery (general line)	368	202,490	36,640	33,123	16.4	18,647	348,763	4,574	272
Clocks, watches	330	103,025	20,141	17,712	17.2	9,111	172,321	2,130	231
Precious stones, metals	360	181,829	39,395	13,695	7.5	6,675	117,049	1,152	294
Watch materials, jewelers' tools, supplies	218	41,805	7,132	9,116	21.8	5,497	103,878	1,920	203
Costume jewelry	351	68,571	9,351	14,519	21.2	7,879	160,242	2,408	276
Miscellaneous jewelry	834	127,371	31,028	24,720	19.4	12,874	246,059	3,771	697
Petroleum and products	1,072	740,721	33,820	64,128	8.7	30,741	580,256	8,795	551
Merchant wholesalers, miscellaneous products	3,969	2,456,795	208,492	262,887	10.7	137,783	2,552,178	42,620	2,535
Flowers (cut), potted plants	518	128,555	3,998	24,507	19.1	14,056	246,985	4,295	372
Bulbs, plants	83	17,048	876	4,426	26.0	2,465	50,232	860	43
Forest products (except lumber)	346	145,911	10,383	20,689	14.2	11,376	228,368	4,481	247
General merchandise	177	709,813	68,046	72,160	10.2	41,558	749,886	12,293	63
Leather goods	96	16,737	2,730	3,533	21.1	1,897	36,526	677	77
Oils and fats (inedible)	61	180,070	12,230	11,612	6.4	5,817	105,799	1,541	28
Textiles and materials other than dry goods	548	257,895	24,417	29,428	11.4	15,502	279,714	5,473	387
Yarns (industrial)	210	152,040	14,491	10,881	7.2	5,385	95,767	1,124	98
Kinds of business, n.e.c.	1,930	848,726	71,321	85,651	10.1	39,727	758,901	11,876	1,220
Manufacturers' sales branches (with stocks), total	15,687	28,609,331	1,730,310	2,860,408	10.0	1,492,124	28,939,039	409,737	462
Groceries, confectionery, meats:									
Confectionery	133	355,338	15,820	42,791	12.0	14,924	298,915	4,210	6
Meats, meat products	731	2,717,418	69,742	114,469	4.2	64,855	1,336,041	22,504	6
Other grocery, food specialties	2,257	3,399,460	131,689	289,810	8.5	128,918	2,529,606	38,017	4
Canned foods	165	627,316	38,109	45,546	7.3	15,630	301,203	5,132	2
Coffee, tea, spices	54	228,572	9,970	16,357	7.2	4,951	96,906	1,452	...
Flour	155	493,895	8,491	25,456	5.2	11,804	225,546	3,391	...
Miscellaneous grocery specialties	1,883	2,049,677	75,119	202,451	9.9	96,533	1,905,951	28,042	2

See footnotes at end of table.

Table 1B. WHOLESALE TRADE: 1948[1]–UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS–Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Establishments (Number)	Sales, entire year ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (including payroll)[2] Amount ($1,000)	Operating expenses (including payroll)[2] Percent of sales	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest November 15 Payroll (Dollars)	Payroll and paid employees, workweek ended nearest November 15 Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
Type by Kind of Business—Continued									
Manufacturers' sales branches (with stocks)—Continued									
Farm products (edible):									
Dairy, poultry products	711	901,493	33,585	119,126	13.2	61,384	1,168,807	17,782	11
Beer, wines, distilled spirts:									
Beer, ale	195	219,648	3,509	38,017	17.3	22,106	474,782	6,276	8
Wines, distilled spirits	58	528,571	19,094	39,403	7.5	10,059	188,311	2,102	6
Drugs, chemicals, allied products:									
Drugs, drug sundries (specialty lines)	247	501,524	42,909	104,306	20.8	45,331	840,466	12,200	1
Proprietary medicines, toiletries	86	143,125	11,844	37,782	26.4	14,183	270,819	3,855	1
Drug sundries	161	358,399	31,065	66,524	18.6	31,148	585,647	8,345	...
Icdustrial chemicals, explosiv	478	1,472,119	62,824	128,409	8.7	48,002	908,015	10,512	8
Paints, varnishes	698	353,619	41,434	66,502	18.8	30,649	607,650	8,805	3
With glass, wallpaper	536	223,473	26,603	42,610	19.1	19,287	401,058	5,970	...
Without glass, wallpaper	162	130,146	14,831	23,892	18.4	11,362	206,592	2,835	3
Tobacco and products (except leaf)	37	419,423	10,052	24,133	5.8	3,934	72,727	1,124	8
Dry goods, apparel:									
Clothing, furnishings, footwear	193	384,220	40,993	40,254	10.5	22,864	441,933	4,766	28
Men's, boys' clotbing, furnishings	82	175,110	16,192	15,418	8.8	9,451	187,230	1,838	14
Women's, children's clothing, furnishings	60	54,500	6,108	6,486	11.9	3,248	66,464	688	11
Clothing, furnishings, footwear, n.e.c	51	154,810	18,693	18,350	11.9	10,165	188,239	2,240	3
Dry goods, piece goods, notions	219	1,176,185	77,969	57,502	4.9	30,944	589,520	6,556	17
Hosiery, underwear	35	62,306	8,902	8,682	13.9	4,330	77,921	902	5
Piece goods	63	990,898	61,270	34,129	3.4	17,883	352,826	3,349	7
Other dry goods, notions	121	122,981	7,797	14,961	11.9	8,731	158,773	2,305	5
Furniture, home furnishings:									
Furniture (household, office)	217	170,008	7,922	27,228	16.0	13,511	245,479	3,285	15
Household furniture	106	104,503	4,815	10,114	9.7	5,054	80,831	1,029	6
Office furniture	111	65,505	3,107	17,114	26.1	8,457	164,648	2,256	9
Home furnishings, floor coverings	151	420,524	13,485	32,051	7.6	15,829	291,682	3,940	12
Floor coverings	59	241,634	7,069	19,443	8.0	10,076	188,669	2,606	5
Miscellaneous home furnishings	92	178,890	6,416	12,608	7.0	5,753	103,013	1,334	7
Paper and its products:									
Stationery, office supplies	184	60,680	6,591	13,235	21.8	8,256	156,504	2,340	...
Other paper products	120	131,673	13,880	16,846	12.8	9,909	191,710	2,778	12
Automotive equipment, tires and tubes	697	1,609,681	244,164	173,436	10.8	91,800	1,961,947	29,779	26
Automotive parts, accessories	357	792,776	174,196	104,266	13.2	57,900	1,273,242	19,547	23
Garage equipment, tools	106	30,458	3,186	8,520	28.0	4,420	85,499	979	2
Tires, tubes	234	786,447	66,782	60,650	7.7	29,480	603,206	9,256	1
Electrical goods:									
Wiring supplies, construction material, apparatus, and equipment	450	2,550,179	110,444	222,066	8.7	155,011	2,853,664	41,254	8
Wiring supplies, construction materials	167	394,705	39,177	26,253	6.7	11,128	230,763	2,851	3
Apparatus and equipment	283	2,155,474	71,267	195,813	9.1	143,883	2,622,901	38,403	5
Electrical appliances, specialties	216	211,091	20,219	19,591	9.3	9,986	198,562	2,968	6
Hardware, plumbing, heating:									
Hardware	109	77,983	7,920	13,318	17.1	8,150	148,041	1,609	8
Plumbing, heating equipment, supplies	518	586,395	46,756	73,322	12.5	42,343	820,182	12,169	22
Plumbing, heating (general-line)	237	356,601	31,439	36,712	10.3	21,926	427,075	7,156	6
Heating (including stoves, ranges)	155	128,921	9,781	19,146	14.8	10,365	203,444	2,658	6
Plumbing fixtures, supplies	49	29,762	2,637	3,939	13.2	2,116	39,384	465	8
Air conditioning, ventilating equipment	77	71,111	2,899	13,525	19.0	7,936	150,279	1,890	2
Lumber, construction materials:									
Lumber, millwork	125	142,479	21,452	16,202	11.4	7,488	145,085	1,928	19
Other construction materials	337	482,208	33,288	86,604	18.0	49,049	985,013	14,000	30
Brick, tile, terra cotta	40	31,317	1,996	3,544	11.3	1,945	39,698	462	2
Cement, lime, plaster	35	48,296	1,732	7,589	15.7	2,644	51,233	692	...
Glass (building)	130	135,444	23,736	23,672	17.5	17,915	363,733	6,190	...
Roofing, siding, insulation	35	48,582	1,289	6,581	13.5	3,950	71,155	871	...
Miscellaneous construction materials	97	218,569	4,535	45,218	20.7	22,595	459,194	5,785	28
Machinery, equipment, supplies:									
Commercial machines, equipment	1,759	754,457	50,190	241,132	40.0	176,777	3,389,356	41,600	28
Office machines, equipment	1,438	645,778	40,695	215,739	33.4	160,347	3,075,407	37,588	12
Store machines, fixtures	220	62,376	3,769	16,162	25.9	11,928	238,872	2,872	7
Other commercial machines, equipment, n.e.c	101	46,303	5,726	9,231	19.9	4,402	75,077	1,140	9
Construction machinery, equipment	56	41,714	5,009	6,069	14.5	2,666	50,114	587	4
Farm-dairy machinery, equipment	283	1,308,163	113,129	78,871	6.0	45,610	862,745	13,917	7
Industrial machinery, equipment, supplies	1,779	1,804,193	115,050	205,803	11.4	116,123	2,194,169	29,284	58
Industrial machinery, equipment	60	149,975	4,685	7,486	5.0	4,147	80,240	950	...
Belting, hose, packing	178	197,693	15,101	24,344	12.3	11,645	215,207	2,903	...
Machine tools	134	79,319	8,050	8,660	10.9	5,125	109,328	1,146	5
Mine, mill supplies	145	201,878	8,007	15,774	7.8	9,176	154,851	1,907	8
Oil well, oil refining supplies	241	191,289	16,792	16,923	8.8	8,633	161,552	2,076	8
Printing machinery, supplies (except paper)	119	78,439	5,208	10,767	13.7	6,678	129,343	1,484	1
Miscellaneous industrial machinery, supplies, n.e.c	902	905,600	57,207	121,849	13.5	70,719	1,343,648	18,818	36
Professional equipment, supplies	593	147,492	22,644	37,566	25.5	23,954	449,654	8,094	10
Service establishment equipment, supplies	286	261,903	18,600	30,268	11.6	17,724	318,836	4,333	21
Laundry, dry cleaning equipment, supplies	50	51,481	4,220	9,236	17.9	5,185	89,950	1,044	6
Shoe findings	58	150,320	6,293	6,351	4.2	3,826	71,661	736	1
Undertakers' supplies	50	21,939	4,067	4,654	21.2	2,429	44,497	770	1
Miscellaneous service equipment, supplies	128	38,163	4,020	10,027	26.3	6,284	112,728	1,783	13
Transportation (except automotive) equipment, supplies	70	93,877	18,888	15,548	16.6	8,163	164,132	2,088	4
Metals, metalwork (except scrap):									
Iron, steel and products	380	658,442	57,213	60,193	9.1	30,136	583,285	8,729	12
Nonferrous metals, metalwork	131	346,350	28,692	22,454	6.5	10,089	199,265	2,877	...
Other manufacturers' sales brunches	1,269	4,320,821	225,154	403,888	9.3	165,580	3,272,841	47,324	54

See footnotes at end of table.

Table 1B. WHOLESALE TRADE: 1948[1]—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Establishments (Number)	Sales, entire year ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (including payroll)[2] Amount ($1,000)	Operating expenses (including payroll)[2] Percent of sales	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest November 15 Payroll (Dollars)	Payroll and paid employees, workweek ended nearest November 15 Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
Type by Kind of Business—Continued									
Manufacturers' sales offices (without stocks), total	8,019	22,191,053	...	895,211	4.4	411,746	7,992,758	89,785	207
Groceries, confectionery, meats	375	1,086,508	...	77,614	7.1	27,518	548,909	7,750	3
Farm products (edible):									
Dairy, poultry products	17	74,549	...	5,957	8.0	2,117	45,184	613	1
Beer, wines, distilled spirits	98	959,590	...	53,686	5.6	13,432	268,833	2,813	...
Drugs, chemicals, allied products:									
Drugs, drug sundries (specialty lines)	76	176,130	...	19,485	11.1	9,309	173,844	2,046	...
Industrial chemicals, explosives	290	962,886	...	100,388	10.4	30,540	632,329	8,681	1
Paints, varnishes	74	131,478	...	15,340	11.7	5,712	115,912	1,365	...
Tobacco and products (except leaf)	199	875,662	...	19,460	2.2	4,814	98,775	1,546	...
Dry goods, apparel:									
Clothing, furnishings, footwear	309	412,972	...	34,332	8.3	17,856	317,457	3,153	63
Men's, boys' clothing, furnishings	111	174,724	...	15,039	8.6	7,920	140,827	1,274	25
Women's, children's clothing, furnishings	132	133,155	...	12,275	9.2	6,580	122,472	1,141	32
Clothing, furnishings, footwear, n.e.c.	66	105,093	...	7,018	6.7	3,356	54,158	738	6
Dry goods, piece goods, notions	286	844,291	...	37,663	4.5	19,447	371,438	3,357	18
Furniture, home furnishings:									
Furniture (household, office)	51	19,120	...	1,554	8.1	907	18,045	170	12
Home furnishings, floor coverings	266	343,831	...	18,892	5.5	9,304	174,063	1,922	2
Floor coverings	126	253,599	...	9,775	3.9	4,366	79,849	796	...
Miscellaneous home furnishings, n.e.c.	140	90,232	...	9,117	10.1	4,938	94,214	1,126	2
Paper and its products	762	1,188,193	...	73,164	6.2	43,031	818,065	8,353	4
Fine paper	24	58,717	...	2,366	4.0	1,172	18,416	172	...
Stationery, office supplies	338	139,321	...	28,511	20.5	23,402	441,205	4,545	2
Other paper products	400	990,155	...	42,287	4.3	18,457	358,444	3,636	2
Automotive equipment, tires and tubes	141	283,785	...	22,599	8.0	9,145	179,031	2,277	5
Electrical goods:									
Wiring supplies, construction materials, apparatus and equipment	555	924,688	...	31,365	3.4	14,958	284,718	3,031	...
Electrical appliances, specialties	101	721,447	...	9,372	1.3	5,193	114,981	840	4
Hardware, plumbing, heating:									
Hardware	67	71,054	...	5,534	7.8	2,078	39,287	806	2
Plumbing, heating equipment, supplies	366	464,082	...	20,348	4.4	10,971	216,815	2,156	3
Plumbing, heating (general line)	68	257,218	...	5,874	2.3	3,295	64,169	668	1
Heating (inc. stoves, ranges)	55	38,699	...	4,012	10.4	1,637	32,312	271	...
Plumbing fixtures, supplies	93	49,402	...	3,518	7.1	1,912	37,365	380	...
Air conditioning, ventilating equipment	150	118,763	...	6,944	5.8	4,127	82,969	837	2
Lumber, construction materials:									
Lumber, millwork	53	81,899	...	5,254	6.4	1,913	32,597	326	9
Other construction materials	366	989,534	...	77,117	7.8	28,049	483,466	6,177	4
Brick, tile, terra cotta	73	109,143	...	6,421	5.9	1,973	38,241	555	3
Cement, lime, plaster	88	258,868	...	32,621	12.6	8,553	153,445	2,076	...
Glass (building)	37	164,350	...	1,646	1.0	926	18,754	199	...
Roofing, siding, insulation	80	266,262	...	22,664	8.5	10,809	168,485	2,121	...
Miscellaneous construction material	88	190,911	...	13,765	7.2	5,788	104,541	1,226	1
Machinery, equipment, supplies:									
Commercial machines, equipment	374	83,924	...	19,601	23.4	14,568	286,712	3,103	9
Office machines, equipment	270	39,565	...	15,206	38.4	11,494	234,780	2,629	3
Store machines, fixtures	32	12,188	...	1,759	14.4	1,129	17,268	143	2
Commercial machines, equipment, n.e.c.	72	32,171	...	2,636	8.2	1,945	34,664	331	4
Construction machinery, equipment	49	63,220	...	5,063	8.0	1,605	26,971	268	...
Farm-dairy machinery, equipment	17	210,828	...	8,321	3.9	3,281	61,219	737	...
Industrial machinery, equipment, supplies	1,251	1,900,676	...	81,491	4.3	43,881	832,957	8,771	23
Belting, hose, packing	61	44,012	...	2,842	6.5	1,508	31,676	313	2
Machine tools	122	77,725	...	6,232	8.0	3,324	62,876	516	1
Mine, mill supplies	72	30,049	...	2,833	9.4	1,488	28,399	296	4
Oil well, oil refining supplies	84	71,896	...	4,032	5.6	1,912	38,823	486	5
Miscellaneous industrial machinery, supplies, n.e.c.	912	1,676,994	...	65,552	3.9	35,649	671,183	7,160	11
Professional equipment, supplies	81	67,882	...	3,852	5.7	2,609	51,463	546	4
Service establishment equipment, supplies	57	22,641	...	1,350	6.0	862	15,675	180	6
Transportation (except automotive) equipment, supplies	54	48,658	...	3,256	6.7	1,710	31,536	310	3
Metals, metalwork (except scrap):									
Iron, steel and products	729	5,491,945	...	120,265	2.2	40,993	821,329	7,836	9
Nonferrous metal, metalwork	217	844,092	...	28,793	3.4	10,686	212,018	2,571	3
Other manufacturers' sales offices	738	2,845,488	...	84,095	3.0	35,257	719,129	8,111	19
Petroleum bulk stations, terminals	28,351	10,483,060	702,298	947,995	9.0	345,177	6,826,115	112,264	22,633
Refiner-marketer stations	19,035	7,386,227	526,780	627,874	8.5	213,218	4,262,040	67,108	16,270
Marketers without refining facilities	8,999	3,010,574	169,354	302,857	10.1	124,530	2,416,723	42,789	6,288
Marketers of liquefied petroleum gas	317	86,259	6,164	17,264	20.0	7,429	147,352	2,367	75
Agents, brokers, total	18,138	32,839,667	64,910	835,806	2.5	349,653	6,751,854	101,522	14,626
Groceries, confectionery, meats	2,568	5,179,537	8,804	102,653	2.0	45,188	830,291	10,955	2,216
Groceries, foods (exceptas specified)	2,401	4,518,201	8,750	95,648	2.1	42,927	785,562	10,422	2,041
Confectionery	109	89,961	20	3,293	3.7	1,167	22,364	298	115
Meats, meat products	58	571,375	34	3,712	0.6	1,094	22,365	235	60
Farm products (edible)	956	1,663,467	3,545	51,587	3.1	24,797	458,360	7,368	682
Dairy, poultry products	151	368,069	684	5,657	1.5	2,523	53,394	786	111
Fruits, vegetables (fresh)	805	1,295,398	2,861	45,930	3.5	22,274	404,966	6,582	571
Beer, wine, distilled spirits	67	51,390	165	2,373	4.6	713	13,826	166	39

See footnotes at end of table.

Table 1B. WHOLESALE TRADE: 1948[1]–UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS–Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Establishments (Number)	Sales, entire year ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (including payroll)[2] Amount ($1,000)	Operating expenses (including payroll)[2] Percent of sales	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest November 15 Payroll (Dollars)	Payroll and paid employees, workweek ended nearest November 15 Employees (Number)	Active proprietor of unincorporated businesses, November (Number)
Type by Kind of Business—Continued									
Agents, brokers--Continued									
Drugs, chemicals, allied products	363	371,553	1,373	16,418	4.4	7,265	136,990	1,620	213
Drugs, drug sundries	124	84,090	155	5,017	6.0	2,332	47,885	642	73
Industrial chemicals, explosives	196	257,136	1,107	10,184	4.0	4,393	79,263	837	109
Paints, varnishes	43	30,327	111	1,217	4.0	540	9,842	141	31
Dry goods, apparel	1,936	5,166,544	7,909	160,528	3.1	63,194	1,149,537	12,108	1,562
Clothing, furnishings (general line)	169	505,240	298	10,474	2.1	5,546	108,272	1,405	129
Men's, boys' clothing, furnishings	162	173,527	454	7,341	4.2	3,193	57,532	602	115
Women's, children's clothing, furnishings	482	656,219	442	20,407	3.1	8,409	166,050	2,253	470
Furs (dressed), fur clothing	66	49,235	80	1,659	3.4	642	10,876	183	62
Millinery, millinery supplies	83	50,850	8	2,574	5.1	957	18,489	249	90
Shoes, other footwear	56	35,852	33	1,948	5.4	509	10,065	111	49
Dry goods (general line)	224	595,107	280	13,023	2.2	4,660	82,198	1,196	172
Hosiery, underwear	152	208,166	452	9,740	4.7	4,055	72,974	652	117
Piece goods	542	2,892,348	5,862	93,362	3.2	35,223	623,081	5,457	358
Furniture, home furnishings	657	402,969	919	23,603	5.9	9,363	184,211	2,218	542
Furniture (household, office)	279	161,988	288	10,510	6.5	3,964	78,869	896	230
Home furnishings, floor coverings	378	240,981	631	13,093	5.4	5,399	105,342	1,322	312
Paper and its products	257	229,580	498	9,375	4.1	3,902	75,273	877	175
Stationery, office supplies	61	21,682	208	1,576	7.3	799	16,250	223	49
Other paper products	196	207,898	290	7,799	3.8	3,103	59,023	654	126
Farm products (raw material)	3,266	11,296,536	17,687	133,399	1.2	57,948	1,333,280	35,411	3,115
Cotton	229	752,847	4,978	6,851	0.9	2,287	43,604	741	205
Grain	293	1,469,564	2,742	13,714	0.9	5,910	102,541	1.454	188
Hides, skins, raw fur	159	331,006	1,772	8,824	2.7	4,438	71,669	894	104
Livestock (except horses, mules)	1,745	7,172,610	3,491	61,255	0.9	28,106	568,562	19,752	1,837
Tobacco (leaf)	657	998,923	1,111	35,271	3.5	13,643	484,576	11,704	636
Wool, mohair	103	373,295	2,055	4,743	1.3	2,280	35,450	487	84
Miscellaneous inedible farm products	80	198,291	1,538	2,741	1.4	1,284	26,878	379	61
Automotive	447	442,024	745	20,886	4.7	8,167	159,706	1,823	360
Automobiles, other motor vehicles	47	85,421	230	2,104	2.5	791	13,636	252	38
Automotive equipment, tires and tubes	400	356,603	515	18,782	5.3	7,376	146,070	1,571	322
Electrical goods	1,026	633,923	1,828	38,942	6.1	13,934	270,616	3,229	876
Wiring supplies, apparatus	732	439,524	1,457	28,010	6.4	10,183	194,778	2,303	619
Electrical appliances, specialties	294	194,399	371	10,932	5.6	3,751	75,838	926	257
Hardware, plumbing. heating	908	420,285	2,135	30,591	7.3	12,982	237,870	2,980	757
Hardware	340	203,839	456	12,709	6.2	4,782	88,137	1,168	292
Plumbing, heating equipment, supplies	568	216,446	1,679	17,882	8.3	8,200	149,733	1,812	465
Lumber, construction materials	546	462,143	2,218	22,442	4.9	7,874	160,610	1,900	385
Lumber, millwork	363	371,536	1,729	15,789	4.2	4,786	96,713	1,073	255
Other construction materials	183	90,607	489	6,653	7.3	3,088	63,897	827	130
Machinery, equipment, supplies	2,531	1,364,852	7,738	87,135	6.4	38,674	734,268	8,546	1,893
Commercial machines, equipment	242	69,012	797	5,771	8.4	3,068	63,193	956	192
Construction machinery, equipment	66	30,716	554	2,407	7.8	1,460	25,803	319	36
Farm-dairy machinery, equipment	49	27,875	344	1,574	5.6	814	16,396	176	29
Industrial machinery, equipment, supplies	1,691	814,102	4,863	60,611	7.4	26,354	494,728	5,603	1,298
Professional equipment, supplies	77	19,674	98	1,545	7.9	699	13,958	200	51
Service establishment equipment, supplies	256	232,512	841	9,051	3.9	3,595	64,506	754	207
Transportation (except automotive) equipment, supplies	150	170,961	241	6,176	3.6	2,684	55,684	538	80
Metals, metalwork (except scrap)	538	677,101	1,014	22,355	3.3	8,574	158,813	1,841	380
Iron, steel and products	469	506,233	842	19,197	3.8	7,170	131,594	1,577	337
Nonferrous metals, metalwork	69	170,868	172	3,158	1.8	1,404	27,219	264	43
Waste materials	80	197,530	524	6,904	3.5	3,227	51,347	557	38
Iron, steel scrap	44	161,990	453	5,159	...	2,313	34,148	348	26
Other scrap, waste materials	36	35,540	71	1,745	...	914	17,199	209	12
Other agents, brokers	1,992	4,280,233	7,808	106,615	2.5	43,851	796,856	9,923	1,393
Amusements, sporting goods	238	135,464	352	8,672	6.4	3,203	61,429	731	204
Books, periodicals, newspapers	79	54,951	158	6,416	11.7	2,839	50,368	989	69
Coal, coke	195	675,255	428	19,995	3.0	7,679	134,725	1,389	63
Farm supplies	172	444,041	1,304	7,272	1.6	3,316	55,796	776	111
Jewelry	135	84,090	1,679	3,385	4.0	854	16,852	237	114
Petroleum and products	109	364,689	171	7,029	1.9	2,432	46,209	401	59
Agents, brokers, miscellaneous products, n.e.c.	1,064	2,521,743	3,716	53,846	2.1	23,528	431,477	5,400	773
Assemblers (mainly farm products), total	16,787	9,920,288	411,531	604,810	6.1	286,879	6,327,178	151,357	7,599
Groceries, confectionery, meats:									
Fish, seafoods	544	116,566	3,844	27,451	23.5	14,328	403,539	12,348	442
Other grocery, food specialties	225	188,883	20,392	26,480	14.0	12,333	425,572	11,286	114
Dried fruits, nuts	156	160,702	15,368	21,508	13.4	9,901	359,648	9,718	82
Miscellaneous grocery specialties	69	28,181	5,024	4,972	17.6	2,432	65,924	1,568	32
Farm products (edible)	4,554	2,026,944	65,683	319,203	15.7	152,605	3,366,021	81,764	2,794
Dairy, poultry products	2,522	939,581	32,163	66,334	7.1	31,304	689,861	17,017	1,575
Fruits, vegetables (fresh)	2,032	1,087,363	33,520	252,869	23.3	121,301	2,676,160	64,747	1,219
Farm products (raw materials)	11,105	7,435,813	311,449	217,294	2.9	100,638	1,995,855	43,027	4,044
Cotton	1,061	859,459	42,682	24,006	2.8	8,388	234,510	5,072	706
Grain	8,120	4,129,276	191,384	143,760	3.5	71,306	1,352,771	28,414	2,092
Hides, skins, raw furs	129	42,677	2,556	3,619	8.5	1,930	36,358	795	97
Livestock (except horses, mules)	1,221	2,058,567	6,418	26,982	1.3	10,120	197,785	4,789	874
Tobacco (leaf)	68	126,553	54,767	3,284	2.6	1,840	27,085	716	43
Wool, mohair	72	61,717	3,054	3,557	5.8	1,296	19,208	380	58
Miscellaneous inedible farm products	434	157,564	10,588	12,086	7.7	5,808	128,138	2,861	174
Other assemblers:									
Farm supplies	341	148,624	9,872	13,847	9.3	6,646	129,576	2,763	192
Feed	135	67,826	2,854	4,963	7.3	2,388	45,530	942	89
Seeds	150	59,987	6,238	6,964	11.6	3,299	71,100	1,501	65
Miscellaneous farm supplies	56	20,811	780	1,920	9.2	959	12,946	320	38
Assemblers, miscellaneous products	18	3,458	291	535	15.5	279	6,615	169	13

xxx Not applicable. ...Represents zero. [1]Data in this table differ from data in the publications of the 1948 Census of Wholesale Trade; they have been adjusted to the scope of the 1954 Wholesale Census. [2]Entries for agents and brokers represent brokerage or commissions received.

Table 1C. WHOLESALE TRADE: 1954 AND 1948[1]—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Establishments		Sales		Inventories, end of year, at cost		Operating expenses[2] (inc. payroll) as percent of sales		Payroll, entire year		Payroll and paid employees, work-week ended nearest November 15				Active proprietors of unincorporated businesses, November 15	
											Payroll		Employees			
	1954 (Number)	1948 (Number)	1954 ($1,000)	1948 ($1,000)	1954 ($1,000)	1948 ($1,000)	1954 (Percent)	1948 (Percent)	1954 ($1,000)	1948 ($1,000)	1954 (Dollars)	1948 (Dollars)	1954 (Number)	1948 (Number)	1954 (Number)	1948 (Number)
Wholesale trade, total	252,318	216,099	xxx	xxx	13,078,672	9,965,440	xxx	xxx	11,021,450	7,734,207	216,084,291	148,293,186	2,590,236	2,305,403	151,213	130,878
Type of Operation																
Merchant wholesalers	165,153	129,117	101,100,941	76,533,260	9,524,871	7,056,391	13.2	11.5	7,018,090	4,848,628	136,999,582	91,456,242	1,686,501	1,440,738	105,270	85,351
Manufacturers' sales branches, sales offices	22,590	23,706	69,533,784	50,800,384	2,152,720	1,730,310	7.7	7.6	2,605,047	1,903,870	51,694,937	36,931,797	515,876	499,522	110	669
Petroleum bulk plants, terminals and LP gas facilities	29,189	28,351	16,038,372	10,483,060	912,501	702,298	10.0	9.0	539,643	345,177	10,627,876	6,826,115	132,554	112,264	22,206	22,633
Merchandise agents, brokers	22,131	18,138	39,250,509	32,839,667	103,232	64,910	3.1	2.5	530,707	349,653	10,091,334	6,751,854	131,308	101,522	17,287	14,626
Assemblers of farm products	13,255	16,787	9,050,816	9,920,288	385,348	411,531	8.1	6.1	327,963	286,879	6,670,562	6,327,178	123,997	151,357	6,340	7,599
Type by Kind of Business																
Merchant wholesalers	165,153	129,117	101,100,941	76,533,260	9,524,871	7,056,391	13.2	11.5	7,018,090	4,848,628	136,999,582	91,456,242	1,686,501	1,440,738	105,270	85,351
Grocery, confectionery, meat wholesalers; Farm products (edible) distributors	29,795	26,673	22,057,824	17,071,626	1,081,525	997,265	9.7	8.9	1,103,639	820,879	21,465,166	15,745,161	302,840	279,271	24,510	22,610
General-line grocery wholesalers	3,320	4,253	7,353,560	5,771,700	560,337	598,763	7.5	8.2	325,073	285,756	6,364,016	5,433,833	82,807	95,600	1,538	2,069
Confectionery wholesalers	1,909	1,696	527,446	357,554	35,722	23,749	12.9	12.1	34,244	24,398	676,677	492,315	10,563	9,599	1,671	1,518
Fish, sea food distributors[3]	1,798	1,100	625,046	387,557	30,463	16,149	16.8	15.6	47,757	30,067	964,781	594,595	17,537	11,167	1,534	937
Meat, meat products wholesalers	4,357	3,200	2,866,193	1,977,065	68,959	33,807	10.3	7.5	148,803	82,149	2,860,594	1,607,526	35,954	25,108	4,215	3,056
Specialty-line grocery wholesalers (less dairy products distributors)	6,950	5,458	4,608,366	2,719,192	252,768	209,950	9.0	9.7	205,361	125,059	4,026,815	2,426,510	56,020	41,970	5,089	4,048
Poultry, poultry products distributors (plus dairy products distributors)	4,941	4,839	2,815,474	2,688,598	62,649	63,017	10.1	7.9	134,881	115,900	2,688,039	2,234,408	40,721	43,515	3,849	4,426
Fresh fruit, vegetable wholesalers	6,520	6,127	3,261,739	3,169,960	70,627	51,830	13.2	9.9	207,520	157,550	3,884,244	2,955,974	59,238	52,312	6,614	6,556
Beer, wine, distilled spirits wholesalers	7,309	6,701	5,686,934	4,049,795	510,706	373,279	12.0	10.9	342,382	223,976	6,606,622	4,324,107	73,238	63,513	5,102	4,792
Beer, ale distributors	5,791	5,206	2,311,181	1,524,681	104,592	69,130	16.3	14.3	176,619	106,348	3,296,086	2,024,029	42,039	34,404	4,595	4,233
Wine, distilled spirits wholesalers	1,518	1,495	3,375,753	2,525,114	406,114	304,149	9.1	8.9	165,763	117,628	3,310,536	2,300,078	31,199	29,109	507	559
Tobacco distributors	2,858	2,701	3,208,929	2,487,122	145,504	113,749	5.9	5.2	103,779	75,327	1,966,907	1,425,129	28,382	26,104	2,466	2,302
Drugs, chemicals, allied products wholesalers	5,837	4,124	3,369,865	2,243,288	346,186	261,252	15.9	15.9	283,050	185,750	5,583,063	3,504,945	68,738	55,820	2,628	1,955
General-line drug wholesalers	392	302	1,273,114	874,070	175,713	116,611	13.6	11.9	104,646	65,403	2,026,241	1,243,613	26,293	21,996	35	37
Specialty-line drug, toiletries wholesalers	2,409	1,594	900,618	496,100	80,397	59,544	16.9	23.1	74,881	46,471	1,523,059	914,568	19,858	14,589	1,391	961
Industrial chemicals, explosives distributors	1,878	1,075	923,242	685,727	62,697	50,917	15.9	13.4	69,802	45,884	1,400,494	824,838	14,355	10,707	630	374
Paint, varnish wholesalers	1,158	1,153	272,891	217,391	27,379	34,180	23.8	22.7	33,721	27,992	633,269	521,926	8,232	8,528	572	583
Dry goods, apparel wholesalers; Furniture, home furnishings wholesalers (plus musical instrument, sheet music wholesalers)	14,713	12,793	7,964,269	6,778,717	985,129	812,107	14.8	12.9	585,174	461,623	11,142,356	8,417,869	127,720	110,921	8,884	8,458
Clothing, furnishings, footwear wholesalers	4,252	4,122	1,826,611	1,471,358	199,013	184,917	15.4	14.5	133,510	109,207	2,527,566	2,011,462	30,612	28,955	2,913	3,179
General-line dry goods wholesalers	132	178	393,580	456,026	54,512	68,856	14.4	13.0	33,168	36,360	600,691	676,868	7,761	9,815	62	60
Specialty-line dry goods wholesalers (plus curtain, drapery wholesalers; domestics wholesalers)	4,586	4,214	2,161,142	1,863,665	253,830	207,996	13.9	12.2	144,996	115,938	2,659,030	2,115,648	31,307	27,570	2,833	2,855
Piece goods converters	817	1,090	1,503,962	1,738,434	236,407	188,561	9,7	9.0	69,686	81,372	1,454,051	1,372,762	11,074	12,118	281	425
Furniture (household, office) wholesalers	1,976	1,054	697,825	375,261	68,620	45,362	21.1	19.9	76,723	43,160	1,451,459	813,595	17,495	11,547	1,198	662
Home furnishings, floors coverings wholesalers (Less curtain, drapery wholesalers; domestics wholesalers. Plus musical instrument, sheet music wholesalers.)	2,950	2,135	1,381,149	873,973	172,747	116,415	17.9	16.1	127,091	75,586	2,449,559	1,427,534	29,471	20,916	1,597	1,277
Paper, allied products wholesalers	5,057	3,630	2,961,049	1,879,962	255,189	192,456	15.9	15.5	267,404	178,647	5,129,724	3,363,020	58,441	48,682	2,682	1,871
Coarse paper and products wholesalers; Printing and fine paper distributors	3,300	2,627	2,545,652	1,670,307	211,089	159,117	14.0	13.9	208,471	143,178	3,956,294	2,674,827	43,737	36,835	1,656	1,373
Stationery, office supplies wholesalers	1,564	759	369,772	177,096	36,524	27,280	26.4	26.9	52,051	29,964	1,039,764	588,219	13,144	10,052	961	419
Wallpaper wholesalers	193	244	45,625	32,559	7,576	6,059	29.9	33.7	6,882	5,505	133,666	99,974	1,560	1,795	65	79
Farm products (raw materials) merchants	3,853	2,059	9,231,941	6,771,007	976,054	453,872	4.0	3.6	140,601	84,970	2,763,461	1,487,370	38,673	22,987	2,644	1,339
Automotive wholesalers	15,540	13,563	3,977,513	3,917,646	597,639	591,784	22.6	18.1	523,812	420,642	10,458,060	8,152,067	134,473	136,403	10,059	8,620
Motor vehicle distributors	1,563	2,073	757,335	1,351,070	42,614	113,755	15.2	10.4	61,595	78,116	1,191,513	1,527,197	14,388	23,872	983	1,246
Automotive equipment, tire-tube wholesalers	13,977	11,490	3,220,178	2,566,576	555,025	478,029	24.4	22.1	462,217	342,526	9,266,547	6,624,870	120,085	112,531	9,076	7,374
Electrical, electronics, appliance distributors	7,123	5,041	6,337,718	4,309,283	725,771	502,323	14.0	12.8	494,600	318,155	9,761,405	6,097,888	108,238	89,407	3,061	2,365
Electrical apparatus, supplies distributors	3,159	2,698	2,910,458	2,278,809	336,653	277,542	13.6	12.6	227,777	170,341	4,429,472	3,230,384	50,118	48,454	1,356	1,232
Electrical appliance, radio, TV set wholesalers	2,065	2,343	2,814,584	2,030,474	304,214	224,781	13.1	13.1	198,955	147,814	3,965,770	2,867,504	41,830	40,953	713	1,133
Electronic parts, equipment distributors[4]	1,899	...	612,676	...	84,904	...	20.4	...	67,868	...	1,366,163	...	16,290	...	992	...

See footnotes at end of table.

Table 1C. WHOLESALE TRADE: 1954 AND 1948[1]–UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS–Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Establishments		Sales		Inventories, end of year, at cost		Operating expenses[2] (inc. payroll) as percent of sales		Payroll, entire year		Payroll and paid employees, work-week ended nearest November 15				Active proprietors of unincorporated businesses, November 15	
											Payroll		Employees			
	1954 (Number)	1948 (Number)	1954 ($1,000)	1948 ($1,000)	1954 ($1,000)	1948 ($1,000)	1954 (Percent)	1948 (Percent)	1954 ($1,000)	1948 ($1,000)	1954 (Dollars)	1948 (Dollars)	1954 (Number)	1948 (Number)	1954 (Number)	1948 (Number)
Type by Kind of Business—Con.																
Merchant wholesalers—Con.																
Hardware, plumbing-heating goods wholesalers	6,183	5,189	4,397,711	3,680,180	726,491	603,753	17.2	15.2	437,323	346,132	8,402,441	6,341,556	101,008	98,222	2,852	2,499
Hardware wholesalers	2,137	1,977	2,067,923	2,006,431	376,946	364,805	18.3	15.6	227,146	203,769	4,313,153	3,718,210	54,245	59,330	1,110	1,016
Plumbing, heating equipment, supplies distributors	4,046	3,212	2,329,788	1,673,749	349,545	238,948	16.3	14.8	210,177	142,363	4,089,288	2,623,346	46,763	38,892	1,742	1,483
Lumber, construction materials distributors	10,314	5,576	6,586,207	3,889,955	423,222	272,603	16.1	14.1	553,583	303,332	11,056,641	5,750,384	127,740	86,831	4,984	2,596
Lumber, millwork wholesalers	4,304	3,109	3,805,942	2,755,546	253,485	193,652	10.7	10.8	216,440	167,376	4,294,880	3,092,442	49,156	47,027	2,051	1,482
Construction materials distributors[3]	6,010	2,467	2,780,265	1,134,409	169,737	78,951	23.6	22.1	337,143	135,956	6,761,761	2,657,942	78,584	39,804	2,933	1,114
Machinery, equipment, supplies distributors	27,150	19,573	10,039,852	6,723,100	1,331,000	942,816	20.2	18.2	1,099,879	689,353	21,542,689	13,004,733	238,984	192,696	15,076	10,946
Air conditioning, comm. refrig.equip. distr.	1,860	1,433	484,070	297,839	58,964	46,791	23.7	24.6	63,298	41,524	1,230,177	790,228	13,155	11,857	1,104	827
Commercial machines, equipment distributors	3,219	3,137	660,125	634,953	76,802	85,677	25.3	24.0	89,237	83,750	1,760,908	1,592,699	21,465	24,612	2,301	2,160
Construction machinery, equipment dealers	1,640	906	1,401,359	779,882	275,743	131,039	19.2	16.5	150,469	73,947	2,890,386	1,391,185	28,574	17,720	533	311
Farm-garden machinery, equipment wholesalers	1,112	823	534,379	481,117	76,190	57,916	16.8	11.9	46,026	33,391	885,294	588,169	10,180	8,149	627	442
Industrial machinery, equipment distributors[6]	5,746	6,792	2,618,986	2,973,949	282,858	394,727	15.8	16.1	209,837	268,796	4,072,669	5,137,696	43,237	72,513	2,799	3,318
Industrial materials, supplies distributors	4,393		2,009,740		261,084		20.0		231,857		4,553,075		48,981		2,066	
Professional equipment, supplies distributors	2,912	2,353	853,153	562,413	123,181	89,352	26.1	25.7	127,563	88,336	2,520,985	1,664,588	31,267	29,039	1,569	1,198
Service establishment supply houses	5,264	3,520	1,101,992	743,440	128,343	107,460	23.5	19.1	134,542	75,138	2,695,470	1,383,309	32,449	22,913	3,600	2,432
Transportation equipment distributors	1,004	609	376,048	249,507	47,835	29,859	23.9	18.6	46,960	24,471	933,725	456,859	9,676	5,893	477	258
Metals, metalwork (except scrap) distributors	3,235	1,706	3,362,585	1,951,055	474,912	204,760	14.5	12.9	264,342	139,701	5,146,942	2,540,882	52,338	33,139	1,303	705
Iron, steel and products distributors[7]	2,693	1,466	2,174,276	1,447,929	391,727	168,730	18.5	14.9	221,482	118,531	4,293,636	2,157,842	44,102	28,093	1,087	627
Nonferrous metals distributors	542	240	1,188,309	503,126	83,185	36,030	7.2	7.3	42,860	21,170	853,306	383,040	8,236	5,046	216	78
Scrap, waste materials dealers	8,189	6,440	2,405,590	2,663,631	180,683	100,679	17.8	11.8	224,006	167,471	4,371,765	3,166,304	67,847	59,795	7,652	5,787
Iron, steel scrap dealers	3,719	2,620	1,213,140	1,688,130	101,824	51,797	17.4	9.6	110,177	85,103	2,176,704	1,562,492	31,628	28,002	3,367	2,196
Waste materials dealers	4,470	3,820	1,192,450	975,501	78,859	48,882	18.2	15.7	113,829	82,368	2,195,061	1,603,812	36,219	31,793	4,285	3,591
Other merchant wholesalers (less musical instrument, sheet music wholesalers)	17,997	13,348	9,512,954	8,116,893	764,860	633,693	12.2	10.0	594,516	432,670	11,602,340	8,134,827	157,841	136,947	11,367	8,506
Amusement, sporting goods distributors	2,514	1,891	952,711	543,393	112,964	68,347	17.8	17.4	87,335	48,534	1,700,205	924,307	22,201	15,679	1,651	1,342
Book, magazine, newspaper wholesalers	1,919	1,471	697,206	456,186	47,909	27,570	19.6	18.0	83,180	51,771	1,473,736	1,026,040	25,280	22,417	1,153	878
Coal wholesalers	700	946	794,189	1,997,822	36,786	64,617	8.0	4.3	30,824	45,555	607,959	834,375	6,626	11,155	268	238
Farm supplies wholesalers	2,347	1,538	1,574,642	1,196,885	148,207	87,160	10.8	9.3	82,819	57,603	1,664,247	1,069,359	23,096	20,326	1,399	989
Jewelry wholesalers	2,741	2,461	825,459	725,091	146,168	143,687	17.7	15.6	76,224	60,683	1,468,531	1,148,312	18,183	15,955	2,033	1,973
Petroleum products distributors	2,260	1,072	1,416,388	740,721	44,167	33,820	9.0	8.7	56,221	30,741	1,117,171	580,256	13,350	8,795	1,403	551
Flower, bulb, plant wholesalers	966	601	222,942	145,603	12,563	4,874	24.1	19.9	28,605	16,521	542,603	297,217	7,766	5,245	664	415
Gift, art goods, greeting card wholesalers; Miscellaneous products merchant wholesalers (less musical instrument, sheet music wholesalers)	4,550	3,368	3,029,417	2,311,192	216,096	203,618	9.7	10.1	149,308	121,262	3,027,888	2,254,961	41,339	37,375	2,796	2,120
Manufacturers' sales branches, sales offices	22,590	23,706	69,533,784	50,800,384	2,152,720	1,730,310	7.7	7.6	2,605,047	1,903,870	51,694,937	36,931,797	515,876	499,522	110	669
Sales branches (with stocks)	14,759	15,687	36,811,238	28,609,331	2,152,720	1,730,310	10.5	10.0	1,947,494	1,492,124	38,972,080	28,939,039	404,031	409,737	67	462
Sales offices (without stocks)	7,831	8,019	32,722,546	22,191,053	...	...	4.5	4.4	657,553	411,746	12,722,857	7,992,758	111,845	89,785	43	207
Food and kindred products	4,488	4,575	11,746,914	10,242,575	242,253	273,439	9.3	7.6	486,493	345,313	9,387,147	6,859,388	106,460	102,067	20	45
Sales branches (with stocks)	3,398	4,085	7,954,675	8,121,928	242,253	273,439	10.3	7.9	382,382	302,246	7,432,325	5,996,462	85,661	90,891	9	41
Sales offices (without stocks)	1,090	490	3,792,239	2,120,647	...	...	7.2	6.5	104,111	43,067	1,954,822	862,926	20,799	11,176	11	4
Textile mill products; Apparel and related products	714	1,566	2,545,862	4,416,629	82,660	140,230	6.7	5.7	95,322	126,209	1,840,079	2,373,624	16,191	25,694	9	146
Sales branches (with stocks)	388	633	1,171,036	2,217,117	82,660	140,230	8.2	6.4	55,623	74,748	1,100,034	1,421,984	10,577	16,424	6	63
Sales offices (without stocks)	326	933	1,374,826	2,199,512	...	...	5.4	5.0	39,699	51,461	740,045	951,640	5,614	9,270	3	83
Furniture and fixtures	286	285	266,271	192,944	18,449	8,036	15.7	15.2	22,890	14,762	442,808	269,321	4,466	3,537	10	31
Sales branches (with stocks)	229	226	197,438	171,337	18,449	8,036	14.9	16.0	17,332	13,651	331,484	248,217	3,485	3,326	4	19
Sales offices (without stocks)	57	59	68,833	21,607	...	...	18.2	8.8	5,558	1,111	111,324	21,104	981	211	6	12
Paper and allied products	455	1,066	2,097,564	1,380,546	15,886	20,471	6.8	7.5	54,442	61,196	1,123,322	1,166,279	10,351	13,471	...	16
Sales branches (with stocks)	98	304	377,093	192,353	15,886	20,471	6.5	15.6	13,141	18,165	302,267	348,214	2,896	5,118	...	12
Sales offices (without stocks)	357	762	1,720,471	1,188,193	...	...	6.9	6.2	41,301	43,031	821,055	818,065	7,455	8,353	...	4
Chemicals and allied products	2,190	2,019	8,889,311	4,016,173	173,746	159,279	9.5	12.0	299,984	191,501	5,989,562	3,704,953	56,863	50,317	7	13
Sales branches (with stocks)	1,482	1,541	4,548,221	2,542,250	173,746	159,279	12.2	13.5	192,658	144,342	3,855,136	2,754,483	39,272	37,889	5	12
Sales offices (without stocks)	708	478	4,341,090	1,473,923	...	...	6.5	9.5	107,326	47,159	2,134,426	950,470	17,591	12,428	2	1
Primary metal products; Fabricated metal products	2,221	2,517	13,844,325	8,540,343	156,028	140,581	2.8	4.0	196,436	155,446	3,888,648	3,040,222	34,781	38,753	6	59
Sales branches (with stocks)	818	1,138	1,954,239	1,669,170	156,028	140,581	7.7	10.1	82,905	90,718	1,608,277	1,750,773	17,188	25,384	4	42
Sales offices (without stocks)	1,403	1,379	11,890,086	6,871,173	...	...	2.0	2.5	113,531	64,728	2,280,371	1,289,449	17,593	13,369	2	17

See footnotes at end of table.

Table 1C. WHOLESALE TRADE: 1954 AND 1948[1]—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued
Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Establishments		Sales		Inventories, end of year, at cost		Operating expenses[2] (inc. payroll) as percent of sales		Payroll, entire year		Payroll and paid employees, work-week ended nearest November 15				Active proprietors of unincorporated businesses, November 15	
											Payroll		Employees			
	1954 (Number)	1948 (Number)	1954 ($1,000)	1948 ($1,000)	1954 ($1,000)	1948 ($1,000)	1954 (Percent)	1948 (Percent)	1954 ($1,000)	1948 ($1,000)	1954 (Dollars)	1948 (Dollars)	1954 (Number)	1948 (Number)	1954 (Number)	1948 (Number)
Type by Kind of Business—Con.																
Manufacturers' sales branches, sales offices—Con.																
Machinery (except electrical)	5,327	5,288	5,998,901	5,887,033	458,293	266,654	14.8	10.4	560,183	389,775	11,291,839	7,430,408	108,279	94,759	7	123
Sales branches (with stocks)	3,992	3,668	4,408,254	3,677,000	458,293	266,654	17.3	13.7	490,164	328,180	9,973,980	6,257,817	96,485	82,240	2	93
Sales offices (without stocks)	1,335	1,620	1,590,647	2,210,033	...	...	7.7	4.9	70,019	61,595	1,317,859	1,172,591	11,794	12,519	5	30
Electrical machinery	1,509	1,322	5,021,744	4,407,405	181,420	130,663	8.1	6.4	204,228	185,148	3,989,599	3,451,925	37,447	48,093	3	18
Sales branches (with stocks)	796	666	3,615,929	2,761,270	181,420	130,663	9.3	8.8	164,267	164,997	3,236,865	3,052,226	31,327	44,222	...	14
Sales offices (without stocks)	713	656	1,405,815	1,646,135	...	...	4.9	2.5	39,961	20,151	752,734	399,699	6,120	3,871	3	4
Rubber products; Leather and leather products; Stone, clay and glass products; Transportation equipment; Instruments and related products; Other manufacturers' products[8]	5,400	5,068	19,122,892	11,716,736	823,985	590,957	7.2	8.2	685,069	434,520	13,741,933	8,635,677	141,038	122,831	48	218
Sales branches (with stocks)	3,558	3,426	12,584,353	7,256,906	823,985	590,957	8.6	10.5	549,022	355,077	11,131,712	7,108,863	117,140	104,243	37	166
Sales offices (without stocks)	1,842	1,642	6,538,539	4,459,830	...	...	4.2	4.5	136,047	79,443	2,610,221	1,526,814	23,898	18,588	11	52
Petroleum bulk plants, terminals, and LP gas facilities	29,189	28,351	16,038,372	10,483,060	912,501	702,298	10.0	9.0	539,643	345,177	10,627,876	6,826,115	132,554	112,264	22,206	22,633
Gasoline, distillates, residuals:																
Bulk plants	27,078	27,292	10,027,135	7,961,154	434,829	580,230	10.9	10.6	332,956	273,114	6,608,774	5,420,756	86,977	92,254	21,911	22,500
Distributing terminals	1,241	742	5,781,703	2,435,647	463,190	115,904	7.9	3.7	179,463	64,634	3,487,438	1,258,007	38,672	17,643	27	58
Wholesale LP gas facilities	870	317	229,534	86,259	14,482	6,164	26.5	20.0	27,224	7,429	531,664	147,352	6,905	2,367	268	75
Merchandise agents, brokers	22,131	18,138	39,250,509	32,839,667	103,232	64,910	3.1	2.5	530,707	349,653	10,091,334	6,751,854	131,308	101,522	17,287	14,626
Groceries, confectionery, meats	2,949	2,568	7,621,093	5,179,537	10,587	8,804	2.1	2.0	72,106	45,188	1,321,026	830,291	14,440	10,955	2,516	2,216
Groceries (combination of food lines); Canned foods; Coffee, tea, spices; Flour; Sugar; Miscellaneous grocery products	2,678	2,401	6,907,496	4,518,201	10,371	8,750	2.3	2.1	67,052	42,927	1,227,360	785,562	13,498	10,422	2,279	2,041
Confectionery	174	109	192,992	89,961	92	20	3.9	3.7	2,763	1,167	52,916	22,364	559	298	159	115
Meats, provisions (except canned)	97	58	520,605	571,375	124	34	1.1	.6	2,291	1,094	40,750	22,365	383	235	78	60
Farm products (edible)	1,107	956	2,107,445	1,663,467	4,061	3,545	4.2	3.1	39,381	24,797	733,776	458,360	8,753	7,368	772	682
Dairy, poultry products	214	151	516,210	368,069	2,138	684	3.6	1.5	9,307	2,523	194,756	53,394	2,055	786	147	111
Fruits, vegetables	893	805	1,591,235	1,295,398	1,923	2,861	4.3	3.5	30,074	22,274	539,020	404,966	6,698	6,582	625	571
Drugs, chemicals, paints	516	363	522,701	371,553	1,720	1,373	4.8	4.4	11,735	7,265	236,253	136,990	2,212	1,620	302	213
Drugs, proprietaries, toiletries	172	124	143,150	84,090	322	155	7.3	6.0	4,314	2,332	90,239	47,885	955	642	89	73
Chemicals, explosives	262	196	317,332	257,136	1,264	1,107	3.7	4.0	5,859	4,393	117,145	79,263	982	837	162	109
Paints, varnishes, lacquers, enamels	82	43	62,219	30,327	134	111	4.8	4.0	1,562	540	28,869	9,842	275	141	51	31
Apparel (including footwear)	1,205	1,018	2,076,128	1,470,923	1,913	1,315	3.4	3.0	31,175	19,256	583,909	371,284	6,122	4,803	992	915
Clothing, furnishings (men's, women's); Men's, boys' clothing, furnishings; Women's, children's clothing, accessories; Handbags; Work clothing	1,010	813	1,866,954	1,334,986	1,719	1,194	7.9	2.9	27,195	17,148	516,639	331,854	5,440	4,260	831	714
Furs (dressed), fur clothing	48	66	59,941	49,235	91	80	4.7	3.4	1,229	642	19,671	10,876	220	183	35	62
Millinery, millinery supplies	67	83	59,368	50,850	1	8	6.2	5.1	1,373	957	25,000	18,489	259	249	64	90
Shoes, other footwear	80	56	89,865	35,852	102	33	4.5	5.4	1,378	509	22,599	10,065	203	111	62	49
Dry goods, piece goods	818	918	3,233,165	3,695,621	5,620	6,594	3.3	3.1	49,567	43,938	878,670	778,253	7,339	7,305	484	647
Hosiery; Dry goods	270	376	712,048	803,273	1,246	732	4.0	2.8	13,225	8,715	238,102	155,172	2,229	1,848	151	289
Piece goods	548	542	2,521,117	2,892,348	4,374	5,862	3.1	3.2	36,342	35,223	640,568	623,081	5,110	5,457	333	358
Furniture, home furnishings	837	657	571,713	402,969	1,634	919	6.8	5.9	14,434	9,[illegible]	275,574	184,211	2,698	2,218	709	542
Furniture	375	279	269,516	161,988	494	288	6.3	6.5	6,133	3,964	117,677	78,869	1,171	896	306	230
Home furnishings	462	378	302,197	240,981	1,140	631	7.2	5.4	8,301	5,399	157,897	105,342	1,527	1,322	403	312
Paper, allied products	403	257	469,942	229,580	1,020	498	4.2	4.1	8,247	3,902	158,304	75,273	1,456	877	272	175
Paper	283	196	410,731	207,898	868	290	3.8	3.8	5,913	3,103	113,083	59,023	1,025	654	181	126
Stationery, office supplies	120	61	59,211	21,682	152	208	7.3	7.3	2,334	799	45,221	16,250	431	223	91	49
Farm products (raw materials)	3,566	3,266	11,495,721	11,296,536	29,708	17,687	1.5	1.2	77,429	57,948	1,651,834	1,333,280	46,714	35,411	3,363	3,115
Cotton	254	229	1,020,618	752,847	10,053	4,978	.8	.9	3,035	2,287	57,716	43,604	812	741	202	205
Grain	230	293	1,129,086	1,469,564	1,150	2,742	1.0	.9	5,544	5,910	102,509	102,541	1,089	1,454	123	188
Hides, skins, raw furs	137	159	258,403	331,006	1,495	1,772	3.5	2.7	4,327	4,438	73,154	71,669	707	894	70	104
Livestock	2,223	1,745	7,558,447	7,172,610	7,335	3,491	1.3	.9	46,247	28,106	949,099	568,562	30,373	19,752	2,221	1,837
Tobacco (leaf)	552	657	1,045,530	998,923	7,762	1,111	4.2	3.5	14,343	13,643	397,720	484,576	12,976	11,704	633	636
Wool, mohair	118	103	315,643	373,295	1,882	2,055	1.9	1.3	3,155	2,280	55,475	35,450	512	487	73	84
Miscellaneous inedible farm products	52	80	167,994	198,291	31	1,538	1.4		778	1,284	16,161	26,878	245	379	41	61

See footnotes at end of table.

Table 1C. WHOLESALE TRADE: 1954 AND 1948[1]—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued
Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Establishments		Sales		Inventories, end of year, at cost		Operating expenses[2] (inc. payroll) as percent of sales		Payroll, entire year		Payroll and paid employees, work-week ended nearest November 15				Active proprietors of unincorporated businesses, November 15	
											Payroll		Employees			
	1954 (Number)	1948 (Number)	1954 ($1,000)	1948 ($1,000)	1954 ($1,000)	1948 ($1,000)	1954 (Percent)	1948 (Percent)	1954 ($1,000)	1948 ($1,000)	1954 (Dollars)	1948 (Dollars)	1954 (Number)	1948 (Number)	1954 (Number)	1948 (Number)
Type by Kind of Business—Con.																
Merchandise agents, brokers—Con.																
Automotive	648	447	925,266	442,024	2,093	745	4.1	4.7	14,991	8,167	286,327	159,706	2,633	1,823	523	360
Electrical-electronic apparatus, equipment, appliances	1,527	1,026	1,383,138	633,923	5,727	1,828	6.1	6.1	32,007	13,934	624,223	270,616	5,513	3,229	1,309	876
Electrical apparatus, supplies	859	732	695,667	439,524	3,461	1,457	6.4	6.4	17,653	10,183	333,570	194,778	3,042	2,303	765	619
Appliances, radios, TV sets	167	294	134,053	194,399	579	371	5.3	5.6	2,536	3,751	47,335	75,838	489	926	132	257
Electronic parts, equipment[4]	501	...	553,418	...	1,687	...	5.8	...	11,818	...	243,318	...	1,982	...	412	...
Hardware, plumbing-heating goods	1,049	908	606,339	420,285	2,595	2,135	7.2	7.3	17,581	12,982	341,699	237,870	3,366	2,980	869	757
Hardware	347	340	239,745	203,839	499	456	6.4	6.2	5,526	4,782	105,124	88,137	1,075	1,168	297	292
Plumbing, heating goods	702	568	366,594	216,446	2,096	1,679	7.8	8.3	12,055	8,200	236,575	149,733	2,291	1,812	572	465
Lumber, construction materials	903	546	855,451	462,143	1,709	2,218	4.7	4.9	17,727	7,874	331,088	160,610	3,473	1,900	645	385
Lumber, millwork	526	363	657,518	371,536	709	1,729	3.9	4.2	10,368	4,786	192,630	96,713	2,014	1,073	389	255
Construction materials (except lumber)	377	183	197,933	90,607	1,000	489	7.5	7.3	7,359	3,088	138,458	63,897	1,459	827	256	130
Machinery, equipment, supplies	3,174	2,531	2,169,550	1,364,852	11,917	7,738	6.9	6.4	64,606	38,674	1,197,191	734,268	11,355	8,546	2,348	1,893
Air conditioning, commercial refrigeration equipment; Commercial machines, equipment	405	242	265,544	69,012	1,502	797	5.9	8.4	6,999	3,068	133,351	63,193	1,382	956	332	192
Construction machinery, equipment	84	66	75,609	30,716	937	554	7.3	7.8	2,411	1,460	41,122	25,803	406	319	44	36
Farm-garden machinery, equipment	54	49	32,671	27,875	272	344	6.6	5.6	809	814	18,572	16,396	199	176	27	29
Industrial machinery, equipment, supplies	2,124	1,691	1,356,474	814,102	8,119	4,863	7.8	7.4	45,611	26,354	838,688	494,728	7,693	5,603	1,617	1,298
Professional equipment, supplies	85	77	26,008	19,674	100	98	8.3	7.9	892	699	18,925	13,958	240	200	56	51
Service establishment equipment, supplies	247	256	174,247	232,512	785	841	5.5	3.9	4,371	3,595	80,180	64,506	830	754	170	207
Transportation (exc. automotive) equipment, supplies	175	150	238,997	170,961	202	241	3.7	3.6	3,513	2,684	66,353	55,684	605	538	102	80
Metals, metalwork (except scrap)	661	538	940,802	677,101	9,551	1,014	3.4	3.3	13,576	8,574	248,944	158,813	2,302	1,841	471	380
Iron, steel and products	513	469	631,918	506,233	8,762	842	3.7	3.8	9,467	7,170	175,585	131,594	1,604	1,577	364	337
Nonferrous metals, metalwork	148	69	308,884	170,868	789	172	2.6	1.8	4,109	1,404	73,359	27,219	698	264	107	43
Other merchandise agents, brokers	2,768	2,139	4,272,055	4,529,153	13,377	8,497	3.5	2.6	66,145	47,791	1,222,516	862,029	12,932	10,646	1,712	1,470
Scrap iron and steel	48	44	85,788	161,990	1,167	453	3.9	3.2	1,893	2,313	29,938	34,148	295	348	25	26
Amusements, sporting goods, toys	271	238	245,501	135,464	318	352	5.9	6.4	5,161	3,203	93,953	61,429	932	731	202	204
Books, magazines, newspapers	89	79	77,292	54,951	1,194	158	10.2	11.7	3,730	2,839	65,658	50,368	919	989	50	69
Coal, coke	212	195	584,803	675,255	1,136	428	3.8	3.0	11,394	7,679	214,981	134,725	1,943	1,389	59	63
Farm supplies	169	172	330,258	444,041	440	1,304	2.0	1.6	2,809	3,316	59,438	55,796	722	776	95	111
Jewelry	109	135	68,311	84,090	400	1,679	5.8	4.0	1,396	854	23,304	16,852	281	237	84	114
Petroleum and products	192	109	566,617	364,689	203	171	1.9	1.9	4,061	2,432	71,540	46,209	719	401	123	59
Yarns; General merchandise; Miscellaneous products agents, brokers, n.e.c.	1,678	1,167	2,313,485	2,608,673	8,519	3,952	3.5	2.2	35,701	25,155	663,704	462,502	7,121	5,775	1,074	824
Assemblers of farm products	13,255	16,787	9,050,816	9,920,288	385,348	411,531	8.1	6.1	327,963	286,879	6,670,562	6,327,178	123,997	151,357	6,340	7,599
Dairy, poultry products	2,087	2,522	1,392,362	939,581	21,177	32,163	8.0	7.1	52,205	31,304	1,090,733	689,861	18,266	17,017	1,493	1,575
Fresh fruits, vegetables	1,993	2,032	1,287,674	1,087,363	49,459	33,520	20.8	23.3	124,752	121,301	2,367,737	2,676,160	53,838	64,747	1,299	1,219
Farm products (raw-materials)	8,669	11,105	6,171,994	7,435,813	293,455	311,449	5.3	2.9	140,680	100,688	3,004,277	1,995,855	48,400	43,027	3,237	4,044
Farm supplies	495	341	194,713	148,624	20,657	9,872	10.5	9.3	9,796	6,646	196,015	129,576	3,242	2,763	305	192
Fish and sea food	(3)	544	(3)	116,566	(3)	3,844	(3)	23.5	(3)	14,328	(3)	403,539	(3)	12,348	(3)	442
Other farm products assemblers	11	243	4,073	192,341	600	20,683	25.1	14.0	530	12,612	11,800	432,187	251	11,455	6	127

xxx Not applicable. ...Represents zero.

[1]1948 data in this table differ from data in publications of the 1948 Census of Wholesale Trade; they have been adjusted to the scope of the 1954 Wholesale Census.

[2]Entries for agents and brokers represent brokerage or commissions percent of sales.

[3]See item 6 of "Comparison of 1948 and 1954 Censuses" in the Introduction, page III.

[4]Comparisons, 1954 with previous censuses, are qualified by the growth of a new trade, "Electronic parts, equipment distributors."

[5]1954 data are not strictly comparable with those for 1948 due to different methods of enumeration (see item 5 of "Comparison of 1948 and 1954 Censuses" in the Introduction, page III). For example, in the 1948 Census there were 358 "recognized" transit-mixed concrete establishments compared with 1,996 in 1954 when the enumeration was based on lists of employers.

[6]1954 figures include oil well supply houses which were considered as manufacturers' sales branches (with stocks) in previous censuses. In 1948 there were 241 such establishments with sales of $191,000,000.

[7]1954 figures include sales branches (with stocks) of steel works and rolling mills companies--142 establishments with sales of $172,379,000.

[8]Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
NEW ENGLAND												
Wholesale trade, total	14,454	XXX	747,670	XXX	XXX	647,550	12,252,108	148,156	147,068	150,150	152,921	6,307
Type of Operation												
Merchant wholesalers	11,006	5,565,561	534,690	798,530	14.3	424,153	7,931,102	101,427	101,166	103,309	105,893	5,270
Manufacturers' sales branches, sales offices	1,443	3,401,429	126,043	285,691	8.4	147,621	2,901,933	30,062	29,962	30,478	30,140	3
Petroleum bulk plants, terminals and LP gas facilities	663	1,129,040	77,820	100,985	8.9	43,805	840,953	9,288	8,950	8,954	9,311	243
Merchandise agents, brokers	1,128	1,444,323	2,971	54,596	3.8	23,837	412,940	4,516	4,489	4,610	4,673	703
Assemblers of farm products	214	146,463	6,146	18,184	12.4	8,134	165,180	2,863	2,501	2,799	2,904	88
Type by Kind of Business												
Merchant wholesalers	11,006	5,565,561	534,690	798,530	14.3	424,153	7,931,102	101,427	101,166	103,309	105,893	5,270
Grocery, confectionery, meat wholesalers	1,610	1,012,698	57,013	108,387	10.7	57,244	1,062,491	14,531	14,987	16,141	15,390	950
General-line grocery wholesalers	179	372,014	30,362	30,609	8.2	17,352	320,316	4,299	4,278	4,370	4,348	38
Confectionery wholesalers	125	32,982	1,462	3,799	11.5	2,050	38,771	598	579	605	633	80
Fish, sea food distributors	314	109,011	5,133	18,673	17.1	8,759	162,798	2,412	2,796	3,255	2,670	224
Meat, meat products wholesalers	390	311,726	6,363	27,559	8.8	14,100	260,975	3,238	3,244	3,312	3,486	286
Specialty-line grocery wholesalers	602	186,965	13,693	27,747	14.8	14,983	279,631	3,984	4,090	4,599	4,253	322
Farm products (edible) distributors	669	250,638	4,755	30,574	12.2	14,217	255,947	3,978	4,129	3,980	4,203	509
Poultry, poultry products distributors	124	68,658	1,963	5,492	8.0	2,546	47,919	738	797	819	810	69
Fresh fruit, vegetable wholesalers	545	181,980	2,792	25,082	13.8	11,671	208,028	3,240	3,332	3,161	3,393	440
Beer, wine, distilled spirits wholesalers	288	418,134	32,642	50,763	12.1	27,329	515,126	5,640	5,819	6,009	5,840	65
Beer, ale distributors	197	173,810	6,682	29,793	17.1	15,111	271,192	3,284	3,463	3,648	3,422	51
Wine, distilled spirits wholesalers	91	244,324	25,960	20,970	8.6	12,218	243,934	2,356	2,356	2,361	2,418	14
Tobacco distributors	258	269,895	12,109	16,353	6.1	8,537	156,223	2,432	2,318	2,378	2,389	128
Drugs, chemicals, allied products wholesalers	365	190,558	19,044	30,365	15.9	16,709	308,441	4,036	4,074	4,094	4,162	137
General-line drug wholesalers	30	77,353	9,355	10,896	14.1	6,437	116,543	1,691	1,688	1,698	1,724	9
Specialty-line drug, toiletries wholesalers	112	26,936	2,674	4,415	16.4	2,549	54,424	671	692	696	756	45
Industrial chemicals, explosives distributors	152	71,724	5,679	11,357	15.8	5,873	105,657	1,238	1,248	1,247	1,243	57
Paint, varnish wholesalers	71	14,545	1,336	3,697	25.4	1,850	31,817	436	446	453	439	26
Dry goods, apparel wholesalers	583	296,645	38,123	40,244	13.6	20,005	411,924	4,521	4,534	4,713	4,893	238
Clothing, furnishings, footwear wholesalers	354	177,224	18,354	25,378	14.3	12,120	256,740	2,450	2,520	2,593	2,720	148
General-line dry goods wholesalers	10	7,713	893	939	12.2	611	10,975	134	131	142	148	2
Specialty-line dry goods wholesalers	200	81,261	9,126	11,273	13.9	5,668	110,604	1,417	1,421	1,418	1,447	79
Piece goods converters	19	30,447	9,750	2,654	8.7	1,606	33,605	520	482	560	578	9
Furniture, home furnishings wholesalers	304	105,036	12,606	20,046	19.1	9,957	185,024	2,276	2,313	2,305	2,513	134
Furniture (household, office) wholesalers	129	34,521	3,998	7,414	21.5	3,742	69,398	856	864	852	972	69
Home furnishings, floor coverings wholesalers	175	70,515	8,608	12,632	17.9	6,215	115,626	1,420	1,449	1,453	1,541	65
Paper, allied products wholesalers	475	176,450	16,469	32,750	18.6	18,328	334,368	4,173	4,156	4,179	4,252	191
Coarse paper and products wholesalers	257	106,415	10,691	17,847	16.8	10,485	184,665	2,398	2,370	2,379	2,384	103
Printing and fine paper distributors	74	37,917	3,263	6,306	16.6	3,379	57,751	697	702	714	722	27
Stationery, office supplies wholesalers	117	26,300	2,250	6,903	26.2	3,582	72,559	886	893	891	925	52
Wallpaper wholesalers	27	5,818	665	1,694	29.1	882	19,393	192	191	195	221	9
Farm products (raw materials) merchants	222	384,835	59,227	25,120	6.5	10,276	207,271	2,806	1,863	1,992	2,795	87
Automotive wholesalers	798	202,362	30,209	49,522	24.5	29,373	555,049	7,500	7,457	7,564	7,665	360
Motor vehicle distributors	89	35,246	1,413	5,655	16.0	2,768	49,797	680	628	631	621	45
Automotive equipment, tire-tube wholesalers	709	167,116	28,796	43,867	26.2	26,605	505,252	6,820	6,829	6,933	7,044	315
Electrical, electronics, appliance distributors	496	362,158	43,369	53,725	14.8	30,012	556,557	6,767	6,689	6,659	6,925	147
Electrical apparatus, supplies distributors	243	154,844	19,692	22,229	14.4	12,550	238,380	3,065	3,012	2,944	2,975	80
Electrical appliance, radio, TV set wholesalers	139	172,815	18,685	23,847	13.8	13,045	239,598	2,627	2,608	2,624	2,814	28
Electronic parts, equipment distributors	114	34,499	4,792	7,649	22.2	4,417	78,579	1,075	1,069	1,091	1,136	39
Hardware, plumbing-heating goods wholesalers	558	267,720	45,620	49,760	18.6	28,253	513,124	6,323	6,355	6,442	6,619	150
Hardware wholesalers	137	76,824	14,419	16,312	21.2	9,949	177,369	2,391	2,414	2,420	2,437	46
Plumbing, heating equipment, supplies distributors	421	190,896	31,201	33,448	17.5	18,304	335,755	3,932	3,941	4,022	4,182	104
Lumber, construction materials distributors	583	312,057	26,419	52,721	16.9	27,253	519,175	5,508	5,828	5,980	6,154	230
Lumber, millwork wholesalers	265	187,697	18,603	24,479	13.0	13,109	235,943	2,712	2,692	2,729	2,726	110
Construction materials distributors	318	124,360	7,816	28,242	22.7	14,144	283,232	2,796	3,136	3,251	3,428	120
Machinery, equipment, supplies distributors	1,648	509,721	59,303	106,376	20.9	57,704	1,054,628	12,797	12,689	12,703	12,885	696
Air conditioning, comm. refrigeration equip., distrs	97	24,311	2,803	6,404	26.3	3,607	64,104	725	738	771	737	48
Commercial machines, equipment distributors	180	34,097	3,909	7,834	23.0	4,138	78,197	1,262	965	956	1,009	91
Construction machinery, equipment dealers	116	67,187	12,362	11,863	17.7	6,656	121,750	1,296	1,299	1,304	1,337	17
Farm-garden machinery, equipment wholesalers	40	15,770	1,810	2,984	18.9	1,534	27,420	343	345	332	356	18
Industrial machinery, equipment distributors	324	119,428	11,096	26,668	22.3	13,912	248,402	2,687	2,862	2,914	2,693	115
Industrial materials, supplies distributors	342	104,049	12,664	22,620	21.7	13,087	236,244	2,925	2,923	2,866	3,033	135
Professional equipment, supplies distributors	159	37,267	4,928	9,515	25.5	5,590	104,820	1,390	1,381	1,375	1,443	72
Service establishment supply houses	348	72,742	7,386	14,984	20.6	7,508	141,872	1,822	1,820	1,831	1,921	188
Transportation equipment distributors	42	34,870	2,345	3,504	10.0	1,672	31,919	347	356	354	356	12
Metals, metalwork (except scrap) distributors	181	124,022	24,664	24,219	19.5	12,812	237,555	2,551	2,531	2,570	2,672	50
Iron, steel and products distributors	141	90,729	20,497	19,241	21.2	10,658	198,488	2,113	2,114	2,111	2,190	37
Nonferrous metals distributors	40	33,293	4,367	4,978	15.0	2,154	39,067	438	437	459	482	13
Scrap, waste materials dealers	804	219,185	13,093	39,484	18.0	19,636	371,467	5,548	5,618	5,661	5,889	604
Iron, steel scrap dealers	237	39,160	3,804	9,512	24.3	4,621	84,586	1,285	1,332	1,374	1,523	185
Waste materials dealers	567	180,025	14,289	29,972	16.6	15,015	276,881	4,263	4,286	4,287	4,366	419
Other merchant wholesalers	1,164	463,447	34,825	68,121	14.7	36,508	686,732	10,040	9,766	9,939	10,647	594
Amusement, sporting goods distributors	185	64,575	7,910	10,081	15.6	5,600	102,680	1,257	1,270	1,343	1,469	87
Book, magazine, newspaper wholesalers	152	59,505	2,508	11,267	19.3	7,052	125,254	2,658	2,529	2,512	2,586	76
Coal wholesalers	32	73,300	2,052	5,894	8.0	2,846	60,992	609	593	599	623	10
Farm supplies wholesalers	48	27,793	1,271	4,172	15.0	2,427	48,254	596	571	569	611	15
Jewelry wholesalers	197	43,335	7,452	9,561	22.1	4,777	88,778	1,303	1,315	1,366	1,542	116
Petroleum products distributors	121	51,791	1,180	6,487	12.5	3,224	59,392	749	747	758	767	58
Gift, art goods, greeting card wholesalers	54	9,298	787	2,666	28.7	1,292	26,295	348	343	382	553	32
Flower, bulb, plant wholesalers	61	8,513	411	1,880	22.1	1,028	18,178	274	290	266	279	39
Miscellaneous products merchant wholesalers	312	126,337	11,254	16,113	12.8	8,262	156,999	2,156	2,108	2,144	2,217	161

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent.
... Represents zero

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954–GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS–Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest– March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
NEW ENGLAND—Continued												
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices	1,443	3,401,429	126,043	285,691	8.4	147,621	2,901,933	30,062	29,962	30,478	30,140	3
Sales branches (with stocks)	942	1,901,000	126,043	200,666	10.6	106,755	2,137,051	22,654	22,557	23,171	23,125	3
Sales offices (without stocks)	501	1,500,429	...	85,025	5.7	40,866	764,882	7,408	7,405	7,307	7,015	...
Food and kindred products	332	766,411	14,719	64,355	8.4	31,247	586,094	7,199	7,339	7,605	7,005	...
Sales branches (with stocks)	284	563,397	14,719	49,902	8.9	25,597	493,383	5,962	6,033	6,317	5,958	...
Sales offices (without stocks)	48	203,014	...	14,453	7.1	5,650	92,711	1,237	1,306	1,288	1,047	...
Textile mill products	30	51,989	1,661	3,383	6.5	2,154	42,007	402	388	428	490	...
Sales branches (with stocks)	23	34,651	1,661	2,989	8.6	1,870	36,898	365	331	390	452	...
Sales offices (without stocks)	7	17,338	...	394	2.3	284	5,109	37	37	38	38	...
Apparel and related products	12	28,309	1,462	3,446	12.2	1,278	22,853	187	187	190	187	...
Sales branches (with stocks)	6	16,468	1,462	2,774	16.8	910	15,641	122	125	125	125	...
Sales offices (without stocks)	6	11,841	...	672	5.7	368	7,212	65	62	65	62	...
Furniture and fixtures	20	11,713	466	1,840	15.7	1,255	22,096	256	258	231	225	...
Sales branches (with stocks)	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper and allied products	39	122,705	1,374	7,377	6.0	4,185	89,702	716	715	708	701	...
Sales branches (with stocks)	9	36,507	1,374	2,482	6.8	1,176	32,999	225	226	224	223	...
Sales offices (without stocks)	30	86,198	...	4,895	5.7	3,009	56,703	491	489	484	478	...
Chemicals and allied products	119	418,835	6,940	36,794	8.8	13,179	253,425	2,368	2,366	2,343	2,357	...
Sales branches (with stocks)	71	160,998	6,940	17,648	11.0	6,744	132,214	1,318	1,305	1,306	1,306	...
Sales offices (without stocks)	48	257,837	...	19,146	7.4	6,435	121,211	1,050	1,061	1,037	1,051	...
Rubber products	33	97,733	13,707	13,434	13.7	4,534	84,685	904	885	880	891	...
Sales branches (with stocks)	27	89,183	13,707	12,298	13.8	3,846	75,393	822	804	792	799	...
Sales offices (without stocks)	6	8,550	...	1,136	13.3	488	9,292	82	81	88	92	...
Leather and leather products	23	109,074	13,556	10,026	9.2	4,059	70,342	832	814	825	812	...
Sales branches (with stocks)	17	89,542	13,556	9,162	10.2	3,669	62,925	767	749	760	749	...
Sales offices (without stocks)	6	19,532	...	864	4.4	390	7,417	65	65	65	63	...
Stone, clay, and glass products	48	92,703	2,408	7,211	7.8	4,196	84,668	790	763	794	812	...
Sales branches (with stocks)	17	27,353	2,408	4,529	16.6	2,756	59,025	557	535	568	586	...
Sales offices (without stocks)	31	65,350	...	2,682	4.1	1,440	25,643	233	228	226	226	...
Primary metal products	77	327,229	4,713	9,235	2.8	4,459	86,504	759	757	756	757	...
Sales branches (with stocks)	14	42,061	4,713	2,408	5.7	1,084	21,026	214	222	224	222	...
Sales offices (without stocks)	63	285,168	...	6,827	2.4	3,375	65,478	545	535	532	535	...
Fabricated metal products	45	93,528	3,433	6,054	6.5	3,126	61,280	583	582	585	588	1
Sales branches (with stocks)	27	35,133	3,433	4,341	12.4	2,174	39,928	414	414	415	417	1
Sales offices (without stocks)	18	58,395	...	1,713	2.9	952	21,352	169	168	170	171	...
Machinery (except electrical)	329	236,119	20,902	47,530	20.1	32,100	629,502	6,244	6,158	6,186	6,208	...
Sales branches (with stocks)	233	167,757	20,902	39,139	23.3	27,031	543,030	5,175	5,131	5,200	5,271	...
Sales offices (without stocks)	96	68,362	...	8,391	12.3	5,069	86,472	1,069	1,027	986	937	...
Electrical machinery	94	435,798	10,727	23,241	5.3	13,477	261,224	2,358	2,383	2,465	2,400	...
Sales branches (with stocks)	41	243,965	10,727	12,660	5.2	7,183	141,415	1,395	1,408	1,486	1,444	...
Sales offices (without stocks)	53	191,833	...	10,581	5.5	6,294	119,809	963	975	979	956	...
Transportation equipment	49	334,774	11,865	15,755	4.7	8,106	161,226	1,688	1,732	1,735	1,798	...
Sales branches (with stocks)	47	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Instruments and related products	67	43,098	1,649	9,144	21.2	5,796	126,749	1,355	1,350	1,355	1,322	...
Sales branches (with stocks)	55	24,709	1,649	6,672	27.0	4,374	83,560	1,044	1,043	1,055	1,042	...
Sales offices (without stocks)	12	18,389	...	2,472	13.4	1,422	43,189	311	307	300	280	...
Other manufacturers' products*	126	231,411	16,461	26,866	11.6	14,670	319,576	3,421	3,305	3,392	3,587	2
Sales branches (with stocks)	60	90,480	16,461	17,302	19.1	9,599	228,303	2,447	2,345	2,438	2,614	2
Sales offices (without stocks)	66	140,931	...	9,564	6.8	5,071	91,273	974	960	954	973	...
Petroleum bulk plants, terminals and LP gas facilities	663	1,129,040	77,820	100,985	8.9	43,805	840,953	9,288	8,950	8,954	9,311	243
Gasoline, distillates, residuals	629	1,118,352	77,189	97,504	8.7	42,860	824,066	9,066	8,731	8,714	9,087	243
Bulk plants	501	340,125	13,469	37,909	11.1	16,710	310,505	3,878	3,752	3,767	3,945	241
Distributing terminals	128	778,227	63,720	59,595	7.7	26,150	513,561	5,188	4,979	4,947	5,142	2
Wholesale LP gas facilities	34	10,688	631	3,481	32.6	945	16,887	222	219	240	224	...
Merchandise agents, brokers	1,128	1,444,323	2,971	54,596	3.8	23,837	412,940	4,516	4,489	4,610	4,673	703
Grocery, confectionery, meats	151	372,864	367	10,686	2.9	4,889	79,929	912	891	958	962	108
Groceries (combination of food lines)	15	48,240	...	1,837	3.8	1,148	14,374	154	157	158	157	11
Canned foods	56	109,767	297	3,602	3.3	1,714	30,075	349	396	371	354	47
Coffee, tea, spices	7	23,526	...	209	.9	69	1,389	15	15	15	14	4
Confectionery	6	8,760	...	279	3.2	88	1,621	23	20	21	24	5
Flour	3	1,774	...	48	2.7	19	(Z)	6	7	6	7	2
Meats, provisions (except canned)	7	78,376	4	492	.6	218	3,448	29	31	29	31	6
Sugar	4	8,521	...	76	.9	35	575	7	7	7	7	5
Miscellaneous grocery products	53	93,900	66	4,143	4.4	1,598	28,097	329	298	351	368	28
Farm products (edible)	64	94,224	96	3,861	4.1	1,943	34,501	376	447	449	441	38
Dairy, poultry products	14	19,717	35	421	2.1	215	4,640	44	43	57	54	6
Fruits, vegetables	50	74,507	61	3,440	4.6	1,728	29,861	332	404	392	387	32
Drugs, chemicals, paints	33	18,489	78	1,160	6.3	582	10,638	116	110	121	139	14
Drugs, proprietaries, toiletries	10	5,829	6	450	7.7	219	4,175	49	45	52	63	3
Chemicals, explosives	16	7,524	55	434	5.8	197	3,746	35	34	38	45	9
Paints, varnishes, lacquers, enamels	7	5,136	17	276	5.4	166	2,717	32	31	31	31	2

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent.
... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
NEW ENGLAND—Continued												
Type by Kind of Business—Con.												
Merchandise agents, brokers—Con.												
Apparel (including footwear)	54	44,246	18	2,391	5.4	840	15,730	164	154	154	166	38
Clothing, furnishings (men's, women's)	8	6,526	5	236	3.6	60	1,812	16	12	12	15	5
Men's, boys' clothing, furnishings	5	5,364	...	466	8.7	118	2,109	26	24	27	27	2
Women's, children's clothing, accessories	23	16,693	...	1,084	6.5	417	8,673	83	83	82	87	17
Furs (dressed), fur clothing	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Handbags	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Millinery, millinery supplies	...	...	...	...	...	...	...	...	...	...	...	...
Shoes, other footwear	13	13,771	12	489	3.6	211	2,474	29	25	23	27	13
Work clothing	...	...	...	...	...	...	...	...	...	...	...	...
Dry goods, piece goods	40	82,308	200	3,084	3.7	1,239	18,909	188	179	186	212	11
Hosiery	3	2,388	...	46	1.9	8	(Z)	3	3	3	3	1
Dry goods	7	18,345	4	975	5.3	354	6,705	68	66	67	69	2
Piece goods	30	61,575	196	2,063	3.4	877	12,044	117	110	116	140	8
Furniture, home furnishings	38	17,029	20	1,138	6.7	405	7,396	85	85	84	88	21
Furniture	20	9,193	14	616	6.7	193	3,532	40	40	38	41	10
Home furnishings	18	7,836	6	522	6.7	212	3,864	45	45	46	47	11
Paper, allied products	31	15,498	...	760	4.9	214	3,956	54	53	53	54	20
Paper	23	11,845	...	531	4.5	161	2,973	40	40	40	40	15
Stationery, office supplies	8	3,653	...	229	6.3	53	983	14	13	13	14	5
Farm products (raw materials)	113	362,998	329	6,242	1.7	2,975	51,817	547	495	506	506	78
Cotton	8	32,382	11	340	1.0	126	2,308	29	28	27	27	4
Grain	10	52,115	...	270	.5	103	1,624	12	12	12	17	7
Hides, skins, raw furs	21	40,686	8	1,334	3.3	542	8,135	80	77	77	82	12
Livestock	11	10,748	17	322	3.0	80	1,471	44	49	38	56	13
Tobacco (leaf)	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wool, mohair	58	220,436	282	3,784	1.7	2,044	36,406	330	317	337	310	37
Miscellaneous inedible farm products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Automotive	14	9,640	14	622	6.5	211	3,958	47	51	54	57	13
Electrical-electronic apparatus, equip., appliances	99	84,572	200	5,113	6.0	1,978	33,998	356	358	368	350	70
Electrical apparatus, supplies	52	44,807	141	2,966	6.6	1,161	17,182	202	204	206	188	38
Appliances, radios, TV sets	10	7,564	3	372	4.9	93	1,744	31	31	29	27	8
Electronic parts, equipment	37	32,201	56	1,775	5.5	724	15,072	123	123	133	135	24
Hardware, plumbing-heating goods	66	27,234	81	2,243	8.2	932	16,907	185	182	190	201	40
Hardware	19	8,870	22	630	7.1	274	5,145	56	55	58	62	12
Plumbing, heating goods	47	18,364	59	1,613	8.8	658	11,762	129	127	132	139	28
Lumber, construction materials	45	22,128	117	1,240	5.6	590	10,320	141	147	138	128	26
Lumber, millwork	21	14,752	96	483	3.3	159	2,882	47	48	41	41	14
Construction materials (except lumber)	24	7,376	21	757	10.3	431	7,438	94	99	97	87	12
Machinery, equipment, supplies	186	111,867	598	8,072	7.2	3,703	69,873	693	703	720	726	121
Air conditioning, commercial refrigeration equipment	6	2,139	5	156	7.3	21	505	7	7	9	9	6
Commercial machines, equipment	13	3,477	47	498	14.3	317	5,289	71	72	68	69	12
Construction machinery, equipment	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm-garden machinery, equipment	...	...	...	...	...	...	...	...	...	...	...	...
Industrial machinery, equipment, supplies	134	65,663	460	6,167	9.4	2,813	54,696	492	501	520	525	89
Professional equipment, supplies	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Service establishment equipment, supplies	19	35,112	18	797	2.3	320	5,424	76	77	78	78	9
Transportation (exc. automotive) equip., supplies	7	3,671	48	284	7.7	124	1,925	24	22	20	20	3
Metals, metalwork (except scrap)	40	30,131	68	1,602	5.3	602	10,384	103	105	102	98	28
Iron, steel and products	30	24,342	62	1,341	5.5	515	8,722	79	81	81	79	21
Nonferrous metals, metalwork	10	5,789	6	261	4.5	87	1,662	24	24	21	19	7
Other merchandise agents, brokers	154	151,095	785	5,382	4.2	2,734	44,624	549	529	527	545	77
Scrap iron and steel	4	4,875	...	155	3.2	87	1,915	21	19	19	21	...
Amusements, sporting goods, toys	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Books, magazines, newspapers	9	1,758	2	211	12.0	86	1,682	32	30	30	37	6
Coal, coke	5	4,998	54	194	3.9	132	3,114	30	26	24	27	1
Farm supplies	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Jewelry	5	4,674	4	307	6.6	145	1,638	23	23	23	22	3
Yarns	19	40,560	...	853	2.1	246	4,419	44	39	40	41	12
Petroleum and products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
General merchandise	18	7,119	21	491	6.9	285	5,776	62	66	67	68	7
Miscellaneous products, agents, brokers, n.e.c.	80	73,858	704	3,584	4.9	1,524	21,210	275	270	269	275	41
Assemblers of farm products	214	146,463	6,146	18,184	12.4	8,134	165,180	2,863	2,501	2,799	2,904	88
Dairy, poultry products	69	62,029	933	8,185	13.2	3,993	82,637	1,088	1,117	1,117	1,147	19
Fresh fruits, vegetables	85	26,401	2,053	5,298	20.1	2,279	38,290	988	929	789	826	45
Farm products (raw materials)	56	56,265	2,938	4,482	8.0	1,770	42,677	764	432	872	908	23
Farm supplies	4	1,768	222	219	12.4	92	1,576	23	23	21	23	1
Other farm products assemblers	...	...	...	...	...	...	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent.
... Represents zero.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954–GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS–Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest– March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
MIDDLE ATLANTIC												
Wholesale trade, total	59,985	XXX	3,377,801	XXX	XXX	2,993,584	57,038,024	611,861	610,796	615,304	629,148	34,933
Type of Operation												
Merchant wholesalers	46,966	30,475,475	2,632,336	3,703,972	12.2	1,913,358	36,075,425	406,670	406,294	409,692	422,680	29,551
Manufacturers' sales branches, sales offices	4,650	22,251,989	513,191	1,628,865	7.3	764,937	15,026,629	143,162	143,584	144,379	143,560	35
Petroleum bulk plants, terminals and LP gas facilities	1,785	2,966,882	174,904	272,091	9.2	108,722	2,135,686	22,758	22,160	22,450	23,377	850
Merchandise agents, brokers	6,035	12,500,036	40,699	405,224	3.2	187,423	3,440,486	33,445	33,213	33,065	33,674	4,174
Assemblers of farm products	540	495,983	16,471	42,702	8.6	19,144	359,798	5,826	5,545	5,758	5,857	323
Type by Kind of Business												
Merchant wholesalers	46,966	30,475,475	2,632,336	3,703,972	12.2	1,913,358	36,075,425	406,670	406,294	409,692	422,680	29,551
Grocery, confectionery, meat wholesalers	5,392	5,061,853	244,096	402,646	8.0	205,133	3,912,168	46,567	46,282	47,206	48,462	3,989
General-line grocery wholesalers	460	982,744	84,045	84,510	8.6	50,064	958,619	11,589	11,635	11,636	11,698	292
Confectionery wholesalers	475	130,642	13,605	19,655	15.0	9,837	195,215	2,731	2,710	2,740	2,943	417
Fish, sea food distributors	336	167,118	5,936	20,970	12.6	9,979	192,944	2,542	2,364	2,356	2,648	273
Meat, meat products wholesalers	1,276	1,047,563	22,317	87,334	8.3	42,735	815,093	8,880	8,869	9,166	9,562	1,166
Specialty-line grocery wholesalers	2,845	2,733,786	118,190	190,177	7.0	92,518	1,750,297	20,825	20,704	21,308	21,611	1,841
Farm products (edible) distributors	2,111	1,133,707	18,556	111,631	9.8	52,985	988,117	13,587	13,950	13,686	14,370	2,146
Poultry, poultry products distributors	564	451,090	6,332	30,539	6.8	13,824	263,950	3,504	3,546	3,602	3,836	473
Fresh fruit, vegetable wholesalers	1,547	682,617	12,224	81,092	11.9	39,161	724,167	10,083	10,404	10,084	10,534	1,673
Beer, wine, distilled spirits wholesalers	1,805	1,430,135	113,617	177,163	12.4	84,730	1,641,180	16,488	16,650	17,445	17,280	1,438
Beer, ale distributors	1,489	469,919	16,767	75,734	16.1	33,590	618,440	8,201	8,420	9,179	8,695	1,393
Wine, distilled spirits wholesalers	316	960,216	96,850	101,429	10.6	51,140	1,022,740	8,287	9,230	8,266	8,585	45
Tobacco distributors	677	775,924	37,162	40,281	5.2	23,188	436,319	6,109	6,135	6,137	6,341	660
Drugs, chemicals, allied products wholesalers	1,838	1,094,310	94,254	177,569	16.2	86,905	1,688,756	18,752	18,796	18,763	19,774	690
General-line drug wholesalers	69	274,899	32,446	37,386	13.6	21,502	406,271	5,239	5,195	5,032	5,174	1
Specialty-line drug, toiletries wholesalers	773	316,908	31,110	61,627	19.4	29,239	580,782	6,584	6,699	6,738	7,476	333
Industrial chemicals, explosives distributors	663	413,910	21,668	60,221	14.5	26,351	520,831	4,757	4,778	4,774	4,874	184
Paint, varnish wholesalers	333	88,593	9,030	18,333	20.7	9,813	180,852	2,172	2,204	2,219	2,250	172
Dry goods, apparel wholesalers	6,009	3,965,122	495,001	495,825	12.5	236,537	4,472,313	43,728	43,189	43,392	45,437	3,477
Clothing, furnishings, footwear wholesalers	2,318	1,[illegible]02,769	109,227	152,407	15.2	73,478	1,336,378	14,828	14,472	14,664	15,801	1,480
General-line dry goods wholesalers	21	81,744	3,109	9,764	11.9	4,982	96,338	1,094	1,039	1,028	1,031	9
Specialty-line dry goods wholesalers	2,931	1,477,745	166,077	197,025	13.3	93,199	1,685,134	18,138	18,101	18,126	18,866	1,743
Piece goods converters	739	1,402,664	216,583	136,629	9.7	64,878	1,354,443	9,668	9,577	9,574	9,739	245
Furniture, home furnishings wholesalers	1,948	846,004	98,561	154,949	18.3	78,119	1,454,985	15,910	15,809	15,861	16,739	1,174
Furniture (household, office) wholesalers	622	229,337	17,726	48,114	21.0	24,120	447,207	4,867	4,799	4,745	5,050	387
Home furnishings, floor coverings wholesalers	1,326	616,667	80,835	106,835	17.3	53,999	1,007,778	11,043	11,010	11,116	11,689	787
Paper, allied products wholesalers	1,863	1,133,907	74,134	155,455	13.7	84,765	1,563,779	17,326	17,108	17,289	17,671	1,063
Coarse paper and products wholesalers	911	421,964	31,496	67,201	15.9	35,884	651,055	7,702	7,577	7,623	7,818	592
Printing and fine paper distributors	358	550,212	27,533	48,819	8.9	28,326	522,479	5,023	4,936	5,077	5,080	153
Stationery, office supplies wholesalers	518	140,367	11,681	33,455	23.8	17,387	335,587	3,892	3,686	3,889	4,088	290
Wallpaper wholesalers	76	21,364	3,224	5,980	28.0	3,168	54,658	709	709	700	685	28
Farm products (raw materials) merchants	740	1,244,315	161,353	59,401	3.1	25,255	430,807	4,370	4,382	4,433	4,458	483
Automotive wholesalers	2,603	759,054	98,318	156,567	20.6	90,990	1,750,329	22,194	22,285	22,374	22,643	1,674
Motor vehicle distributors	330	190,741	8,672	23,865	13.2	12,067	232,134	2,877	2,884	2,899	2,909	190
Automotive equipment, tire-tube wholesalers	2,273	578,313	89,646	132,702	22.9	78,023	1,518,195	19,317	19,401	19,475	19,734	1,484
Electrical, electronics, appliance distributors	1,937	1,537,294	166,353	219,700	14.3	120,257	2,245,606	26,033	25,957	25,763	26,348	906
Electrical apparatus, supplies distributors	909	656,310	71,428	97,801	14.9	55,716	1,015,207	12,342	12,148	12,197	12,179	469
Electrical appliance, radio, TV set wholesalers	451	677,307	69,838	84,412	12.5	45,437	834,735	9,404	9,456	9,249	9,403	176
Electronic parts, equipment distributors	577	203,677	26,087	37,487	18.4	19,104	395,664	4,287	4,353	4,317	4,766	261
Hardware, plumbing-heating goods wholesalers	1,884	957,555	146,653	171,963	18.0	96,304	1,789,846	20,951	20,991	21,071	21,610	946
Hardware wholesalers	674	360,504	53,961	68,739	19.1	39,549	703,856	8,886	8,994	8,949	9,050	404
Plumbing, heating equipment, supplies distributors	1,210	597,051	92,692	103,224	17.3	56,755	1,085,990	12,065	11,997	12,122	12,562	562
Lumber, construction materials distributors	2,029	1,336,379	96,937	224,949	16.8	119,989	2,254,613	22,550	23,519	24,975	25,360	812
Lumber, millwork wholesalers	847	689,316	58,861	81,185	11.8	44,936	835,830	8,528	8,757	9,042	9,207	317
Construction materials distributors	1,182	647,063	38,076	143,764	22.2	75,053	1,418,793	14,022	14,762	15,933	16,153	495
Machinery, equipment, supplies distributors	6,427	2,165,122	276,733	452,467	20.9	245,862	4,647,440	51,475	51,812	51,415	52,139	3,517
Air conditioning, comm. refrigeration equip., distrs	370	101,366	11,081	24,242	23.9	14,167	276,115	2,772	2,959	2,960	2,635	211
Commercial machines, equipment distributors	753	165,866	19,692	40,375	24.3	21,630	417,779	4,947	5,009	4,988	5,253	510
Construction machinery, equipment dealers	287	234,172	53,405	47,462	20.3	25,250	451,717	4,476	4,605	4,614	4,644	36
Farm-garden machinery, equipment wholesalers	133	62,657	8,585	10,289	16.4	5,382	102,339	1,205	1,220	1,223	1,212	58
Industrial machinery, equipment distributors	1,335	509,201	43,449	95,731	18.8	49,768	930,234	9,506	9,465	9,430	9,553	631
Industrial materials, supplies distributors	1,123	451,145	60,928	89,485	19.8	51,091	968,585	10,829	10,697	10,579	10,531	520
Professional equipment, supplies distributors	922	255,299	35,299	62,804	24.6	34,821	677,201	8,213	8,234	8,166	8,427	521
Service establishment supply houses	1,260	241,991	30,796	61,394	21.8	31,731	607,290	7,303	7,405	7,276	7,455	632
Transportation equipment distributors	244	103,429	13,204	20,685	20.0	11,122	206,190	2,184	2,218	2,179	2,126	68
Metals, metalwork (except scrap) distributors	1,013	1,537,852	144,324	154,985	10.1	81,951	1,523,314	14,983	15,064	14,890	15,075	338
Iron, steel and products distributors	768	622,425	93,504	107,198	17.2	58,038	1,059,683	10,832	10,921	10,704	10,908	270
Nonferrous metals distributors	245	915,424	50,820	47,787	5.2	23,913	463,631	4,151	4,143	4,186	4,167	68
Scrap, waste materials dealers	2,520	741,945	53,316	123,602	16.7	64,965	1,242,069	17,461	17,747	18,007	18,961	2,621
Iron, steel scrap dealers	855	295,602	26,144	51,601	17.5	27,792	539,243	6,892	7,084	7,143	7,914	794
Waste materials dealers	1,665	446,343	27,172	72,001	16.1	36,473	702,826	10,579	10,663	10,864	11,047	1,827
Other merchant wholesalers	6,170	4,054,997	312,963	424,819	10.5	216,123	4,033,794	46,186	46,648	46,945	50,612	3,647
Amusement, sporting goods distributors	812	378,830	40,878	62,334	16.5	31,836	502,583	6,819	6,732	6,946	7,391	533
Book, magazine, newspaper wholesalers	502	354,364	13,945	53,319	21.0	31,939	566,245	9,238	8,750	8,529	9,593	259
Coal wholesalers	237	217,419	7,393	20,140	7.0	9,680	167,401	1,818	1,782	1,819	1,919	74
Farm supplies wholesalers	360	322,476	28,581	25,372	7.7	12,529	207,172	2,986	2,821	2,854	2,950	108
Jewelry wholesalers	1,577	686,510	81,511	78,334	15.5	39,932	706,757	8,297	7,950	8,189	8,659	1,145
Petroleum products distributors	458	834,152	11,094	30,858	7.1	15,379	291,283	3,073	3,013	2,993	3,119	233
Gift, art goods, greeting card wholesalers	398	93,142	11,193	22,206	23.8	11,822	211,096	2,710	2,444	2,303	3,137	270
Flower, bulb, plant wholesalers	259	59,540	3,013	13,694	26.8	8,732	160,436	2,149	2,141	2,325	2,190	114
Miscellaneous products merchant wholesalers	1,632	1,711,664	111,409	116,560	6.8	56,014	1,050,866	11,076	10,975	10,897	11,[illegible]65	841

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent.
... Represents zero.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
MIDDLE ATLANTIC—Continued												
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices	4,650	22,251,989	513,191	1,628,865	7.3	764,937	15,026,679	143,162	103,594	104,379	143,560	35
Sales branches (with stocks)	2,753	11,243,383	513,191	1,111,837	9.9	526,316	10,378,949	102,691	103,096	104,322	103,454	20
Sales offices (without stocks)	1,897	10,968,606	...	517,028	4.7	238,621	4,647,696	40,471	40,498	40,057	40,106	15
Food and kindred products	828	3,717,315	54,304	326,304	8.8	143,296	2,762,274	29,598	30,129	30,441	29,640	6
Sales branches (with stocks)	609	2,303,657	54,304	231,026	10.0	105,960	2,032,597	21,639	21,622	22,485	21,784	3
Sales offices (without stocks)	219	1,413,658	...	95,278	6.7	37,336	729,697	7,959	8,507	7,956	7,864	3
Textile mill products	160	1,160,298	29,919	69,262	6.0	38,971	735,227	5,675	5,650	5,697	5,636	2
Sales branches (with stocks)	78	477,875	29,919	30,871	6.5	18,885	374,007	2,985	2,977	2,958	2,929	2
Sales offices (without stocks)	86	682,423	...	38,391	5.6	20,386	361,220	2,690	2,673	2,739	2,707	...
Apparel and related products	137	462,586	12,152	41,610	9.0	23,159	481,231	4,080	3,947	4,164	4,302	7
Sales branches (with stocks)	61	152,727	12,152	19,609	12.8	10,596	234,837	2,283	2,205	2,363	2,398	4
Sales offices (without stocks)	76	309,859	...	22,001	7.1	12,563	246,394	1,797	1,742	1,801	1,904	3
Furniture and fixtures	76	84,417	3,613	16,049	19.0	7,619	187,187	1,432	1,407	1,340	1,401	3
Sales branches (with stocks)	59	51,381	3,613	9,224	18.0	5,540	105,359	1,035	1,030	1,024	1,050	3
Sales offices (without stocks)	17	33,036	...	6,825	20.7	2,079	41,828	397	377	316	351	...
Paper and allied products	126	822,007	2,775	51,792	6.3	19,066	384,283	3,562	3,550	3,502	3,650	...
Sales branches (with stocks)	28	106,265	2,775	7,305	6.9	3,899	82,098	621	619	594	744	...
Sales offices (without stocks)	98	715,742	...	44,487	6.2	15,167	302,189	2,941	2,931	2,908	2,906	...
Chemicals and allied products	394	3,502,712	52,495	299,418	8.5	97,560	2,014,574	17,740	17,814	17,999	18,092	1
Sales branches (with stocks)	225	1,965,805	52,495	207,585	10.6	60,642	1,233,414	11,595	11,905	12,021	12,056	...
Sales offices (without stocks)	169	1,536,907	...	91,833	6.0	36,918	781,160	6,145	5,909	5,978	6,036	1
Rubber products	112	317,351	23,356	32,836	10.3	15,025	301,015	2,936	2,889	2,907	2,919	...
Sales branches (with stocks)	92	277,328	23,356	29,379	10.6	13,290	267,551	2,616	2,575	2,586	2,597	...
Sales offices (without stocks)	20	40,023	...	3,457	8.6	1,735	33,464	320	314	321	322	...
Leather and leather products	31	48,653	7,401	6,765	13.9	3,021	57,078	611	599	583	600	...
Sales branches (with stocks)	20	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products	196	710,926	8,416	49,728	7.0	26,887	516,152	5,033	5,050	5,052	4,580	...
Sales branches (with stocks)	59	153,451	8,416	28,730	18.7	15,473	305,402	3,301	3,326	3,308	2,853	...
Sales offices (without stocks)	137	557,475	...	20,998	3.8	11,414	210,750	1,732	1,724	1,744	1,727	...
Primary metal products	250	3,709,997	34,839	68,803	1.9	31,848	634,883	4,912	5,001	5,027	5,091	...
Sales branches (with stocks)	40	814,298	34,839	15,010	1.8	7,676	149,411	1,252	1,297	1,283	1,324	...
Sales offices (without stocks)	210	2,895,701	...	53,793	1.9	24,172	485,472	3,660	3,704	3,744	3,767	...
Fabricated metal products	225	845,046	11,314	37,861	4.5	20,353	403,689	3,583	3,810	3,873	3,748	3
Sales branches (with stocks)	118	617,533	11,314	17,575	15.0	9,323	172,760	1,894	2,095	2,140	2,014	1
Sales offices (without stocks)	107	727,513	...	20,286	2.8	11,030	230,929	1,689	1,715	1,733	1,734	2
Machinery (except electrical)	963	1,420,187	63,283	218,057	15.4	137,261	2,735,038	26,138	26,014	25,692	25,783	3
Sales branches (with stocks)	690	904,873	63,283	172,660	19.1	111,416	2,253,655	21,558	21,434	21,432	21,602	...
Sales offices (without stocks)	243	515,314	...	45,397	8.8	25,845	481,383	4,580	4,580	4,260	4,181	3
Electrical machinery	322	1,434,758	50,796	126,173	8.8	64,365	1,231,618	11,307	11,197	11,377	11,342	...
Sales branches (with stocks)	145	1,032,559	50,796	102,068	9.9	50,359	981,556	9,330	9,206	9,356	9,318	...
Sales offices (without stocks)	177	402,199	...	24,105	6.0	14,006	250,062	1,977	1,991	2,021	2,024	...
Transportation equipment	192	1,997,376	82,439	89,023	4.5	51,493	929,266	9,959	9,987	9,849	10,002	...
Sales branches (with stocks)	174	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	18	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Instruments and related products	182	349,561	16,934	42,949	12.3	27,057	521,704	5,596	5,632	5,758	5,649	7
Sales branches (with stocks)	144	261,134	16,934	36,552	14.0	23,477	456,116	4,953	5,002	5,122	5,041	7
Sales offices (without stocks)	38	88,427	...	6,397	7.2	3,580	65,588	643	630	636	608	...
Other manufacturers' products*	436	1,668,799	59,155	152,235	9.1	57,956	1,171,418	11,000	10,908	11,118	11,117	3
Sales branches (with stocks)	215	1,050,696	59,155	116,458	11.1	39,228	809,924	7,754	7,682	7,842	7,759	...
Sales offices (without stocks)	221	618,103	...	35,777	5.8	18,728	361,494	3,246	3,226	3,276	3,358	3
Petroleum bulk plants, terminals and LP gas facilities	1,735	2,966,882	178,904	272,091	9.2	108,722	2,135,686	22,758	22,160	22,480	23,377	850
Gasoline, distillates, residuals	1,713	2,944,357	178,059	268,211	9.1	106,998	2,104,238	22,369	21,770	22,058	22,973	842
Bulk plants	1,372	1,119,279	48,582	123,765	11.1	48,862	952,842	11,268	10,764	10,896	11,496	837
Distributing terminals	341	1,825,078	129,477	144,446	7.9	58,136	1,151,396	11,101	11,006	11,162	11,475	5
Wholesale LP gas facilities	68	22,525	845	3,880	17.2	1,724	31,448	389	390	392	404	8
Merchandise agents, brokers	4,035	12,[illegible]	4,[illegible]	405,224	3.2	187,423	3,440,486	33,445	33,213	33,065	33,674	4,174
Grocery, confectionery, meats	698	2,796,73[illegible]	4,87[illegible]	43,850	1.6	19,799	350,443	3,396	3,423	3,467	3,544	586
Groceries (combination of food lines)	59	167,534	658	4,775	2.8	2,295	43,607	373	375	421	450	37
Canned foods	197	5[illegible],144	781	10,046	2.8	4,652	84,504	901	895	892	912	173
Coffee, tea, spices	79	7[illegible],814	395	5,386	.7	2,048	35,977	279	278	284	317	76
Confectionery	40	5[illegible],730	14	1,898	4.1	503	10,392	115	108	110	117	37
Flour	27	[illegible]	24	733	1.7	218	4,051	51	49	49	50	12
Meats, provisions (except canned)	37	1[illegible],273	54	2,050	1.1	1,073	19,323	154	161	164	161	29
Sugar	67	[illegible]	2,021	6,023	.8	3,343	57,894	551	561	553	536	34
Miscellaneous grocery products	202	47,415	856	12,939	2.9	5,667	94,765	972	996	994	1,001	108
Farm products (edible)	280	42,161	1,410	19,164	3.2	9,383	173,476	1,927	1,957	1,993	1,977	102
Dairy, poultry products	50	164,224	772	3,423	2.1	1,707	33,582	356	347	369	329	32
Fruits, vegetables	211	427,931	635	15,741	3.7	7,676	139,893	1,571	1,610	1,624	1,658	160
Drugs, chemicals, paints	187	234,035	595	9,184	3.9	4,274	89,061	750	717	715	773	11
Drugs, proprietaries, toiletries	67	55,634	122	3,104	5.6	1,484	30,949	356	246	263	321	41
Chemicals, explosives	92	159,748	449	5,376	3.4	2,420	49,847	364	371	371	374	45
Paints, varnishes, lacquers, enamels	21	18,613	24	704	3.6	390	8,265	[illegible]	90	81	84	5

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent.

... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954–GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS–Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest– March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
MIDDLE ATLANTIC—Continued												
Type by Kind of Business—Con.												
Merchandise agents, brokers—Con.												
Apparel (including footwear)	688	1,632,246	1,449	52,928	3.2	25,665	479,618	5,020	4,957	4,806	4,878	579
Clothing, furnishings (men's, women's)	124	500,879	163	12,526	2.5	7,759	150,457	1,604	1,570	1,604	1,620	91
Men's, boys' clothing, furnishings	97	192,887	78	7,607	3.9	3,407	54,693	460	469	474	483	58
Women's, children's clothing, accessories	312	765,826	996	23,651	3.1	10,897	210,951	2,130	2,144	2,087	2,143	294
Furs (dressed), fur clothing	36	52,424	89	2,427	4.6	1,045	17,122	370	322	197	185	28
Handbags	18	13,081	23	696	5.3	339	6,154	67	64	63	67	20
Millinery, millinery supplies	61	56,878	1	3,552	6.2	1,317	24,198	253	252	250	250	60
Shoes, other footwear	33	44,811	90	2,287	5.1	842	15,006	127	127	122	121	23
Work clothing	7	5,460	9	180	3.3	59	1,037	9	9	9	9	5
Dry goods, piece goods	499	2,606,910	5,063	83,207	3.2	41,279	731,897	5,756	5,750	5,733	5,774	334
Hosiery	80	194,830	230	8,096	4.2	4,173	74,511	512	492	479	499	50
Dry goods	83	328,012	850	10,027	3.1	5,505	96,514	847	855	849	866	42
Piece goods	336	2,084,068	3,983	65,084	3.1	31,601	560,872	4,397	4,403	4,405	4,409	242
Furniture, home furnishings	299	225,995	405	16,190	7.2	6,100	101,436	1,028	1,033	1,014	1,031	253
Furniture	120	85,305	124	6,072	7.1	2,055	28,105	331	332	324	325	99
Home furnishings	178	140,690	281	10,118	7.2	4,045	73,331	697	701	690	706	154
Paper, allied products	138	163,165	139	7,147	4.4	3,198	61,544	520	519	519	508	79
Paper	98	139,511	95	5,087	3.6	2,218	41,187	341	344	347	341	53
Stationery, office supplies	40	23,654	44	2,060	8.7	980	20,357	179	175	172	167	26
Farm products (raw materials)	270	592,003	5,526	13,291	2.2	6,685	119,265	2,375	2,363	2,334	2,448	135
Cotton	17	57,779	2,630	703	1.2	396	5,293	66	62	59	62	8
Grain	26	132,802	90	1,073	.8	483	8,528	97	99	91	107	11
Hides, skins, raw furs	64	122,210	1,252	4,588	3.8	2,279	38,487	405	366	371	372	25
Livestock	113	193,647	369	4,858	2.5	2,458	47,586	1,635	1,645	1,624	1,728	67
Tobacco (leaf)	7	11,717	46	429	3.7	246	4,180	28	27	26	24	...
Wool, mohair	30	52,872	1,129	1,179	2.2	599	10,976	89	90	92	94	17
Miscellaneous inedible farm products	13	20,978	12	461	2.2	224	4,215	55	74	71	61	7
Automotive	116	107,278	804	5,558	5.2	2,425	47,463	486	481	468	475	74
Electrical-electronic apparatus, equip., appliances	393	400,357	1,629	23,990	6.0	9,272	189,113	1,468	1,492	1,502	1,542	334
Electrical apparatus, supplies	205	164,378	426	11,143	6.8	4,577	86,533	732	746	741	757	186
Appliances, radios, TV sets	38	31,952	31	1,722	5.4	540	9,947	105	106	114	105	25
Electronic parts, equipment	150	204,027	1,172	11,125	5.5	4,155	92,633	631	640	647	680	123
Hardware, plumbing-heating goods	241	133,205	750	10,168	7.6	4,324	82,430	865	846	843	840	220
Hardware	73	44,297	130	3,025	6.8	1,241	22,984	224	226	234	236	55
Plumbing, heating goods	168	88,908	620	7,143	8.0	3,083	59,446	641	620	609	604	165
Lumber, construction materials	170	147,622	458	8,295	5.6	4,662	83,195	865	844	849	858	116
Lumber, millwork	80	94,412	139	3,942	4.2	2,269	42,131	458	456	452	440	51
Construction materials (except lumber)	90	53,210	319	4,353	8.2	2,393	41,064	407	388	397	418	65
Machinery, equipment, supplies	831	602,970	2,618	39,239	6.5	17,344	323,422	2,955	2,929	3,029	3,090	542
Air conditioning, commercial refrigeration equipment	41	43,351	127	2,037	4.7	831	14,525	139	145	144	147	32
Commercial machines, equipment	58	23,424	200	1,917	8.2	1,016	17,716	203	194	193	201	33
Construction machinery, equipment	25	18,650	318	1,047	5.6	589	11,000	120	118	117	114	4
Farm-garden machinery, equipment	14	10,165	44	519	5.1	185	3,835	40	38	39	37	4
Industrial machinery, equipment, supplies	560	372,763	1,728	27,861	7.5	12,270	227,525	1,993	1,967	2,076	2,123	383
Professional equipment, supplies	28	8,924	31	762	8.5	319	6,403	60	62	57	62	19
Service establishment equipment, supplies	58	37,588	151	2,385	6.3	1,104	20,646	221	225	226	228	42
Transportation (exc. automotive) equip., supplies	47	88,105	19	2,711	3.1	1,030	21,772	179	180	177	178	25
Metals, metalwork (except scrap)	198	340,719	8,555	10,176	3.0	5,104	93,980	905	883	868	872	112
Iron, steel and products	147	134,907	7,695	6,451	4.8	2,722	51,383	484	471	470	488	85
Nonferrous metals, metalwork	51	205,812	560	3,725	1.8	2,382	42,597	421	412	398	384	27
Other merchandise agents, brokers	1,040	1,924,640	6,626	63,233	3.3	27,909	514,143	5,129	5,019	4,925	5,059	577
Scrap iron and steel	16	21,611	44	707	3.3	346	5,371	64	64	60	63	6
Amusements, sporting goods, toys	128	118,218	258	7,681	6.5	2,863	48,269	437	430	426	446	80
Books, magazines, newspapers	26	47,976	92	4,398	9.2	2,001	37,506	510	499	497	491	9
Coal, coke	60	102,790	468	3,701	3.6	2,092	48,117	358	357	355	380	19
Farm supplies	28	55,473	20	1,211	2.2	621	14,134	118	120	115	145	10
Jewelry	55	31,308	261	1,601	5.1	599	10,595	119	123	122	127	30
Yarns	66	135,726	123	3,350	2.5	1,419	27,498	247	239	238	240	55
Petroleum and products	48	767,518	62	5,636	1.5	1,849	31,760	207	201	201	216	30
General merchandise	208	393,930	4,046	15,462	3.9	8,021	147,438	1,718	1,641	1,555	1,545	76
Miscellaneous products, agents, brokers, n.e.c.	405	650,090	1,252	19,486	3.0	8,098	143,475	1,351	1,345	1,356	1,406	262
Assemblers of farm products	549	495,983	16,471	42,702	8.6	19,144	359,798	5,826	5,545	5,758	5,857	323
Dairy, poultry products	217	284,167	2,677	21,313	7.5	9,743	186,204	2,730	2,840	2,753	2,786	92
Fresh fruits, vegetables	181	117,818	4,389	13,320	11.3	5,798	107,351	1,743	1,656	1,902	1,965	145
Farm products (raw materials)	131	59,347	4,210	6,232	10.5	2,635	48,599	1,095	783	804	873	81
Farm supplies	20	34,651	5,195	1,837	5.3	968	17,644	258	266	299	233	5
Other farm products assemblers	...	...	...	...	...	...	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent.
... Represents zero.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
EAST NORTH CENTRAL												
Wholesale trade, total	49,397	xxx	2,393,849	xxx	xxx	2,411,063	46,921,392	506,991	508,738	512,784	522,134	29,252
Type of Operation												
Merchant wholesalers	31,146	19,341,943	1,645,201	2,778,361	14.4	1,508,613	29,236,602	324,240	326,597	329,670	337,174	19,956
Manufacturers' sales branches, sales offices	5,033	18,031,884	475,289	1,236,749	6.9	624,402	12,323,213	119,807	119,481	120,099	119,789	22
Petroleum bulk plants, terminals and LP gas facilities	6,056	3,278,874	181,448	317,118	9.7	113,418	2,200,256	26,064	25,372	25,670	26,573	4,368
Merchandise agents, brokers	4,473	8,054,643	13,925	251,590	3.1	106,859	1,979,988	20,186	20,268	20,366	20,844	3,428
Assemblers of farm products	2,689	2,347,011	77,986	127,629	5.4	57,771	1,181,333	16,694	17,020	16,979	17,754	1,478
Type by Kind of Business												
Merchant wholesalers	31,146	19,341,943	1,645,201	2,778,361	14.4	1,508,613	29,236,602	324,240	326,597	329,670	337,174	19,956
Grocery, confectionery, meat wholesalers	3,720	3,031,546	170,012	313,358	10.3	169,172	3,279,660	37,979	38,329	38,936	39,637	2,737
General-line grocery wholesalers	493	1,327,713	92,366	107,593	8.1	62,980	1,210,299	14,058	14,002	14,182	14,202	158
Confectionery wholesalers	373	122,938	6,825	14,113	11.5	7,413	142,568	1,948	1,909	1,926	2,075	356
Fish, sea food distributors	180	103,894	7,712	13,862	13.3	7,381	154,175	1,745	1,864	1,677	1,785	155
Meat, meat products wholesalers	884	569,904	20,879	64,824	11.4	34,004	651,920	6,710	6,790	6,835	7,142	842
Specialty-line grocery wholesalers	1,790	907,097	42,230	112,966	12.5	57,394	1,120,698	13,518	13,764	14,316	14,433	1,226
Farm products (edible) distributors	1,775	1,066,972	19,048	106,045	9.9	50,429	945,788	12,773	13,212	13,018	13,566	1,944
Poultry, poultry products distributors	638	329,364	7,087	29,407	8.9	13,372	272,822	4,201	4,326	4,259	4,648	672
Fresh fruit, vegetable wholesalers	1,137	737,608	11,961	76,638	10.4	37,057	672,966	8,572	8,886	8,759	8,918	1,272
Beer, wine, distilled spirits wholesalers	1,742	1,309,587	111,024	159,525	12.2	84,483	1,541,770	16,736	17,177	17,909	17,346	1,158
Beer, ale distributors	1,340	578,378	23,687	105,428	18.2	52,462	942,564	10,654	11,132	11,817	11,071	1,017
Wine, distilled spirits wholesalers	402	731,209	87,337	54,097	7.4	32,021	599,206	6,082	6,045	6,092	6,275	141
Tobacco distributors	585	735,643	30,288	46,574	6.3	25,579	494,914	6,538	6,376	6,437	6,525	524
Drugs, chemicals, allied products wholesalers	1,125	690,313	68,513	108,339	15.7	58,677	1,145,295	13,447	13,672	13,616	13,869	512
General-line drug wholesalers	57	244,043	32,941	33,658	13.8	20,751	382,716	4,945	4,953	4,996	5,003	4
Specialty-line drug, toiletries wholesalers	465	246,878	18,935	30,893	12.5	15,709	325,736	3,732	3,729	3,791	3,921	290
Industrial chemicals, explosives distributors	320	128,740	9,235	24,215	18.8	12,287	251,137	2,569	2,661	2,534	2,566	111
Paint, varnish wholesalers	283	70,652	7,402	19,573	27.7	9,930	185,706	2,201	2,329	2,295	2,379	107
Dry goods, apparel wholesalers	803	368,818	41,845	59,510	16.1	29,578	565,250	6,882	6,533	6,554	7,127	554
Clothing, furnishings, footwear wholesalers	483	193,902	19,213	31,339	16.2	14,958	296,030	3,450	3,362	3,387	3,555	353
General-line dry goods wholesalers	13	24,991	3,376	3,370	13.5	2,294	37,984	487	473	496	492	10
Specialty-line dry goods wholesalers	284	131,551	16,030	22,414	17.0	11,262	210,135	2,728	2,475	2,449	2,847	184
Piece goods converters	23	18,374	3,226	2,387	13.0	1,064	21,101	217	223	222	233	7
Furniture, home furnishings wholesalers	837	390,831	40,611	71,575	18.3	37,416	713,466	7,399	7,506	7,410	7,860	461
Furniture (household, office) wholesalers	375	148,872	10,907	30,201	20.3	15,293	283,027	3,007	3,080	3,016	3,137	203
Home furnishings, floor coverings wholesalers	462	241,959	29,704	41,374	17.1	22,123	430,439	4,392	4,426	4,394	4,723	258
Paper, allied products wholesalers	985	652,859	53,581	105,871	16.2	61,981	1,195,720	12,167	12,100	12,049	12,454	506
Coarse paper and products wholesalers	455	260,341	22,125	42,617	16.4	24,815	464,634	5,037	4,987	5,017	5,039	234
Printing and fine paper distributors	167	308,900	21,962	40,118	13.0	24,557	459,370	4,324	4,289	4,285	4,318	41
Stationery, office supplies wholesalers	331	74,155	7,562	20,092	27.1	11,148	240,442	2,463	2,466	2,412	2,767	225
Wallpaper wholesalers	32	9,463	1,932	3,044	32.2	1,461	31,274	343	358	335	330	6
Farm products (raw materials) merchants	612	1,468,725	45,232	54,399	3.7	24,656	539,742	5,826	5,799	6,235	6,196	400
Automotive wholesalers	3,052	779,130	111,230	187,366	24.0	107,743	2,071,229	25,374	25,426	25,513	25,690	1,945
Motor vehicle distributors	353	148,842	6,796	24,221	16.3	12,731	216,030	2,772	2,720	2,766	2,776	221
Automotive equipment, tire-tube wholesalers	2,699	630,288	104,434	163,145	25.9	95,012	1,855,199	22,602	22,706	22,747	22,914	1,724
Electrical, electronics, appliance distributors	1,376	1,388,718	153,146	202,336	14.6	114,385	2,244,798	23,237	22,820	22,918	23,593	598
Electrical apparatus, supplies distributors	601	658,282	74,604	92,791	14.1	54,266	1,043,315	11,447	11,264	11,190	11,226	262
Electrical appliance, radio, TV set wholesalers	408	600,031	59,878	81,436	13.6	44,570	899,177	8,389	8,239	8,445	8,896	126
Electronic parts, equipment distributors	367	130,405	18,664	28,109	21.6	15,549	302,306	3,401	3,317	3,283	3,471	210
Hardware, plumbing-heating goods wholesalers	1,152	835,376	130,393	147,841	17.7	86,498	1,622,942	18,344	18,198	18,345	18,559	595
Hardware wholesalers	375	401,184	69,936	71,334	17.8	43,524	791,472	10,214	10,017	10,062	10,061	211
Plumbing, heating equipment, supplies distributors	777	434,192	60,457	76,507	17.6	42,974	831,470	8,130	8,181	8,283	8,498	384
Lumber, construction materials distributors	2,130	1,400,153	95,778	250,312	17.9	131,667	2,670,836	24,232	26,353	27,557	27,530	943
Lumber, millwork wholesalers	741	682,602	53,234	79,847	11.7	44,040	897,719	8,189	8,699	9,162	9,115	309
Construction materials distributors	1,389	717,551	42,544	170,465	23.8	87,627	1,773,117	16,043	17,654	18,395	18,415	634
Machinery, equipment, supplies distributors	5,397	2,012,819	237,722	437,055	21.7	240,794	4,646,756	48,563	48,315	48,285	48,341	2,993
Air conditioning, comm. refrigeration equip., distrs	381	89,988	10,832	23,454	26.1	12,984	253,347	2,468	2,604	2,572	2,491	210
Commercial machines, equipment distributors	625	138,080	14,996	35,993	26.1	19,585	377,303	3,970	3,999	4,031	4,323	425
Construction machinery, equipment dealers	264	226,292	39,386	48,972	21.6	26,477	487,078	4,397	4,450	4,373	4,420	88
Farm-garden machinery, equipment wholesalers	228	112,046	14,759	18,701	16.7	9,549	180,802	1,841	2,027	2,051	1,846	135
Industrial machinery, equipment distributors	1,093	473,289	44,054	81,602	17.2	43,112	813,466	8,107	7,998	8,175	8,093	599
Industrial materials, supplies distributors	1,081	526,585	59,681	113,592	21.6	66,185	1,286,269	13,206	13,067	12,891	12,998	499
Professional equipment, supplies distributors	560	166,086	24,323	47,379	28.5	27,543	554,954	6,631	6,568	6,690	6,606	289
Service establishment supply houses	1,052	227,728	24,478	53,926	23.7	28,192	558,970	6,649	6,323	6,259	6,339	705
Transportation equipment distributors	113	52,725	5,213	13,436	25.5	7,167	134,567	1,294	1,279	1,243	1,225	43
Metals, metalwork (except scrap) distributors	792	782,734	143,306	157,995	20.2	89,928	1,793,576	16,248	16,247	16,365	17,231	315
Iron, steel and products distributors	683	670,842	132,847	143,893	21.4	82,238	1,604,084	14,756	14,768	14,831	15,710	255
Nonferrous metals distributors	109	111,892	10,459	14,102	12.6	7,690	149,492	1,492	1,479	1,534	1,521	60
Scrap, waste materials dealers	2,018	760,528	49,845	131,582	17.3	70,363	1,357,502	17,934	18,839	18,823	18,930	1,881
Iron, steel scrap dealers	1,122	529,667	37,132	84,036	15.9	43,642	848,351	10,013	10,489	10,692	10,800	984
Waste materials dealers	896	230,861	12,713	47,546	20.6	26,721	509,151	7,921	8,350	8,131	8,130	897
Other merchant wholesalers	3,045	1,667,191	143,627	238,678	14.3	125,264	2,447,358	30,561	29,695	29,700	32,720	1,890
Amusement, sporting goods distributors	464	163,033	17,396	32,721	20.1	17,016	332,219	3,880	3,900	3,908	4,386	316
Book, magazine, newspaper wholesalers	390	159,764	12,758	29,047	18.2	18,632	318,053	6,146	5,872	5,771	5,621	227
Coal wholesalers	207	296,772	19,072	24,237	8.2	12,851	267,760	2,697	2,570	2,536	2,669	83
Farm supplies wholesalers	429	272,436	33,843	35,355	13.0	16,206	311,954	4,283	4,025	3,908	4,263	253
Jewelry wholesalers	330	119,163	21,660	25,832	21.7	14,716	280,642	3,257	3,149	3,096	3,369	249
Petroleum products distributors	357	226,755	5,291	21,342	9.4	9,517	191,749	2,004	2,007	2,135	2,152	220
Gift, art goods, greeting card wholesalers	156	33,388	4,235	8,111	24.3	3,372	67,271	825	792	844	1,109	104
Flower, bulb, plant wholesalers	181	50,653	2,887	13,066	25.8	6,705	121,026	1,651	1,667	1,540	1,698	126
Miscellaneous products merchant wholesalers	531	345,227	26,485	48,967	14.2	26,249	556,684	5,818	5,713	5,962	7,453	312

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent.
... Represents zero.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954–GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS–Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
EAST NORTH CENTRAL—Continued												
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices	5,033	18,031,884	475,289	1,236,749	6.9	624,402	12,323,213	119,807	119,481	120,099	119,789	22
Sales branches (with stocks)	3,016	8,486,111	475,289	869,452	10.2	459,520	9,093,442	92,262	91,843	92,496	92,229	14
Sales offices (without stocks)	2,017	9,545,773	...	367,297	3.8	164,882	3,229,771	27,545	27,638	27,603	27,560	8
Food and kindred products	910	2,387,636	37,256	210,841	8.8	94,753	1,768,505	19,287	19,521	19,721	19,263	...
Sales branches (with stocks)	668	1,464,267	37,256	144,882	9.9	70,477	1,316,863	14,731	14,939	15,065	14,770	...
Sales offices (without stocks)	242	923,369	...	65,959	7.1	24,276	451,642	4,556	4,582	4,656	4,493	...
Textile mill products	90	242,450	7,346	12,753	5.3	7,979	148,217	1,401	1,376	1,409	1,310	...
Sales branches (with stocks)	42	137,558	7,346	8,741	6.4	6,080	109,001	1,117	1,092	1,141	1,047	...
Sales offices (without stocks)	48	104,892	...	4,012	3.8	1,899	39,216	284	284	268	263	...
Apparel and related products	45	89,678	6,416	7,767	8.7	4,123	77,230	735	758	709	740	...
Sales branches (with stocks)	27	56,740	6,416	6,225	11.0	3,041	57,713	575	590	589	584	...
Sales offices (without stocks)	18	32,938	...	1,542	4.7	1,082	19,517	160	168	120	156	...
Furniture and fixtures	74	92,174	7,942	12,871	14.0	7,085	141,151	1,241	1,286	1,290	1,358	6
Sales branches (with stocks)	56	66,457	7,942	9,125	13.7	4,796	93,251	944	950	938	942	...
Sales offices (without stocks)	18	25,717	...	3,746	14.6	2,289	47,900	297	336	352	416	6
Paper and allied products	109	575,043	5,855	31,314	5.4	14,079	292,585	2,704	2,701	2,679	2,749	...
Sales branches (with stocks)	23	126,625	5,855	7,325	5.8	4,136	93,926	938	938	914	960	...
Sales offices (without stocks)	86	448,418	...	23,989	5.3	9,943	198,659	1,766	1,763	1,765	1,789	...
Chemicals and allied products	448	1,781,323	33,493	174,003	9.8	61,066	1,193,423	11,475	11,626	11,636	11,605	1
Sales branches (with stocks)	286	900,883	33,493	116,780	13.0	41,778	810,016	8,142	8,198	8,226	8,213	...
Sales offices (without stocks)	162	880,440	...	57,223	6.5	19,288	383,407	3,333	3,428	3,410	3,392	1
Rubber products	110	418,852	20,896	44,787	10.7	18,717	387,032	3,444	3,419	3,457	3,404	...
Sales branches (with stocks)	86	292,476	20,896	30,473	10.4	13,623	283,793	2,558	2,545	2,571	2,515	...
Sales offices (without stocks)	24	126,376	...	14,314	11.3	5,094	103,239	886	874	886	889	...
Leather and leather products	15	28,509	2,283	3,019	10.6	1,127	21,944	331	320	323	332	...
Sales branches (with stocks)	6	12,103	2,283	2,306	19.1	750	14,928	299	287	292	301	...
Sales offices (without stocks)	9	16,406	...	713	4.3	377	7,016	32	33	31	31	...
Stone, clay, and glass products	236	772,884	12,339	52,633	6.8	28,242	572,398	4,928	4,917	4,977	5,104	5
Sales branches (with stocks)	100	202,458	12,339	33,124	16.4	19,289	405,555	3,568	3,550	3,606	3,747	5
Sales offices (without stocks)	136	570,426	...	19,509	3.4	8,953	166,843	1,360	1,367	1,371	1,357	...
Primary metal products	352	3,918,343	18,282	77,631	2.0	39,787	801,446	6,145	6,214	6,175	6,140	2
Sales branches (with stocks)	63	267,279	18,282	17,460	6.5	9,712	195,212	1,888	1,952	1,815	1,784	2
Sales offices (without stocks)	289	3,651,064	...	60,171	1.6	30,075	606,234	4,257	4,262	4,360	4,356	...
Fabricated metal products	276	736,920	23,240	50,906	6.9	32,305	627,036	6,494	6,477	6,439	6,397	...
Sales branches (with stocks)	145	172,164	23,240	35,444	20.6	23,625	460,788	5,187	5,176	5,127	5,070	...
Sales offices (without stocks)	131	564,756	...	15,462	2.7	8,680	166,248	1,307	1,301	1,312	1,327	...
Machinery (except electrical)	1,164	1,573,161	87,461	209,581	13.3	132,503	2,644,914	24,369	24,520	24,602	24,515	1
Sales branches (with stocks)	787	1,038,382	87,461	176,905	17.0	113,931	2,282,831	21,452	21,562	21,660	21,537	...
Sales offices (without stocks)	377	534,779	...	32,676	6.1	18,572	362,083	2,917	2,958	2,942	2,978	1
Electrical machinery	380	1,297,524	39,694	94,873	7.3	46,925	940,819	8,794	8,743	8,700	8,810	...
Sales branches (with stocks)	193	925,354	39,694	78,624	8.5	37,812	765,170	7,303	7,220	7,215	7,310	...
Sales offices (without stocks)	187	372,170	...	16,249	4.4	9,113	175,649	1,491	1,523	1,485	1,500	...
Transportation equipment	207	2,960,678	127,540	138,774	4.7	72,673	1,435,174	15,636	14,751	14,957	15,205	...
Sales branches (with stocks)	179	2,297,659	127,540	124,197	5.4	65,369	1,301,131	14,060	13,285	13,619	13,898	...
Sales offices (without stocks)	28	663,019	...	14,577	2.2	7,304	134,043	1,576	1,466	1,338	1,307	...
Instruments and related products	202	273,437	9,762	37,638	13.8	22,083	433,611	4,487	4,505	4,577	4,545	1
Sales branches (with stocks)	157	189,647	9,762	30,240	15.9	18,634	366,083	3,896	3,915	3,980	3,953	1
Sales offices (without stocks)	45	83,790	...	7,398	8.8	3,449	67,528	591	590	597	592	...
Other manufacturers' products*	415	883,272	35,484	77,358	8.8	40,955	837,728	8,336	8,347	8,448	8,312	6
Sales branches (with stocks)	198	336,059	35,484	47,601	14.2	26,467	537,181	5,604	5,644	5,738	5,598	6
Sales offices (without stocks)	217	547,213	...	29,757	5.4	14,488	300,547	2,732	2,703	2,710	2,714	...
Petroleum bulk plants, terminals and LP gas facilities	6,056	3,278,874	181,448	317,118	9.7	113,418	2,200,256	26,064	25,372	25,670	26,573	4,368
Gasoline, distillates, residuals	5,913	3,229,769	178,357	303,985	9.4	107,244	2,079,294	24,630	23,955	24,213	25,127	4,336
Bulk plants	5,713	2,217,045	90,015	238,678	10.8	77,869	1,533,465	18,295	17,903	17,962	18,646	4,335
Distributing terminals	200	1,012,724	88,342	65,307	6.4	29,375	545,829	6,335	6,052	6,251	6,481	1
Wholesale LP gas facilities	143	49,105	3,091	13,133	26.7	6,174	120,962	1,434	1,417	1,457	1,446	32
Merchandise agents, brokers	4,473	8,054,643	13,925	251,590	3.1	106,859	1,979,988	20,186	20,268	20,366	20,844	3,428
Grocery, confectionery, meats	517	1,401,858	930	31,024	2.2	13,174	236,091	2,305	2,305	2,382	2,401	414
Groceries (combination of food lines)	38	49,336	23	1,543	3.1	645	12,413	130	131	168	137	35
Canned foods	202	508,371	413	13,249	2.6	5,831	98,906	1,018	1,001	1,009	1,019	180
Coffee, tea, spices	11	59,532	369	595	1.0	240	3,542	32	31	32	30	8
Confectionery	35	55,634	11	1,890	3.4	717	11,825	101	102	103	112	30
Flour	10	17,438	5	262	1.5	98	1,798	24	22	18	19	4
Meats, provisions (except canned)	27	218,883	1	2,060	.9	579	10,783	78	92	91	93	25
Sugar	45	216,375	7	2,224	1.0	957	17,597	193	190	190	187	18
Miscellaneous grocery products	149	276,289	101	9,192	3.3	4,107	79,227	729	736	771	804	114
Farm products (edible)	160	424,189	406	13,586	3.2	6,483	127,206	1,270	1,279	1,313	1,2[illegible]	128
Dairy, poultry products	36	135,110	47	3,863	2.9	1,841	46,269	433	460	424	381	29
Fruits, vegetables	124	289,079	359	9,723	3.4	4,642	80,937	837	819	889	841	99
Drugs, chemicals, paints	102	113,886	319	5,026	4.4	2,780	51,157	372	400	409	395	64
Drugs, proprietaries, toiletries	25	20,647	21	1,526	7.4	856	15,779	140	152	157	150	11
Chemicals, explosives	53	71,519	241	2,332	3.3	1,291	25,250	145	163	169	163	36
Paints, varnishes, lacquers, enamels	24	21,720	49	1,168	5.4	633	10,128	87	85	83	82	17

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent.
... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
EAST NORTH CENTRAL—Continued												
Type by Kind of Business—Con.												
Merchandise agents, brokers—Con.												
Apparel (including footwear)	158	136,491	8	5,386	3.9	1,348	26,938	296	290	287	301	132
Clothing, furnishings (men's, women's)	38	64,395	6	1,595	2.5	468	10,411	102	95	92	90	29
Men's, boys' clothing, furnishings	19	12,761	1	601	4.7	139	2,651	25	28	31	32	10
Women's, children's clothing, accessories	72	38,002	1	2,251	5.9	463	9,147	113	112	110	123	69
Furs (dressed), fur clothing	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Handbags	7	5,587	...	307	5.5	68	1,472	15	15	15	16	6
Millinery, millinery supplies	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Shoes, other footwear	12	11,766	...	431	3.7	136	1,777	22	22	21	21	10
Work clothing	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods	87	200,604	207	7,120	3.5	2,380	44,133	424	412	413	436	44
Hosiery	3	4,217	11	104	2.5	45	910	9	9	9	9	5
Dry goods	31	58,875	78	2,819	4.8	995	18,642	221	207	213	237	17
Piece goods	53	137,512	118	4,197	3.1	1,340	24,581	194	196	191	190	22
Furniture, home furnishings	153	118,968	222	8,081	6.8	3,063	56,647	511	513	508	520	107
Furniture	69	53,987	37	3,248	6.0	946	17,556	199	190	183	202	48
Home furnishings	84	64,981	185	4,833	7.4	2,117	39,091	312	323	325	318	59
Paper, allied products	97	138,337	551	5,745	4.2	2,324	46,217	394	421	437	431	72
Paper	74	128,774	524	4,710	3.7	1,774	36,148	307	336	353	349	56
Stationery, office supplies	23	9,563	27	1,035	10.8	550	10,069	87	85	84	82	16
Farm products (raw materials)	483	2,391,479	3,751	24,324	1.0	12,630	245,525	4,809	4,781	4,831	5,128	421
Cotton	...	...	...	...	...	...	...	...	...	...	...	...
Grain	55	191,250	8	1,961	1.0	816	12,811	153	152	155	155	34
Hides, skins, raw furs	27	65,943	87	2,253	3.4	1,088	18,398	159	156	152	147	18
Livestock	378	2,067,133	3,644	18,872	.9	10,189	203,742	4,392	4,372	4,424	4,581	355
Tobacco (leaf)	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wool, mohair	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Miscellaneous inedible farm products	10	42,756	6	524	1.2	214	3,703	22	22	23	69	4
Automotive	276	560,099	517	20,392	3.6	7,455	137,004	986	997	1,032	1,039	223
Electrical-electronic apparatus, equip., appliances	357	346,436	782	19,933	5.8	7,271	139,783	1,167	1,179	1,155	1,167	308
Electrical apparatus, supplies	193	188,316	142	10,913	5.8	4,185	81,173	662	672	653	659	181
Appliances, radios, TV sets	45	36,650	499	1,936	5.3	754	12,854	131	130	122	124	31
Electronic parts, equipment	119	121,470	141	7,084	5.8	2,332	45,756	374	377	380	384	96
Hardware, plumbing-heating goods	250	142,743	631	11,306	7.9	4,599	90,532	731	738	733	786	192
Hardware	81	54,092	119	3,635	6.7	1,373	27,899	209	206	209	239	58
Plumbing, heating goods	169	88,651	512	7,671	8.7	3,226	62,633	522	532	524	547	134
Lumber, construction materials	193	154,709	142	7,322	4.7	3,234	62,580	577	583	585	594	143
Lumber, millwork	110	116,585	35	3,962	3.4	1,433	25,438	239	241	240	248	83
Construction materials (except lumber)	83	38,124	107	3,360	8.8	1,801	37,142	338	342	345	346	60
Machinery, equipment, supplies	902	638,021	3,562	49,559	7.8	21,899	386,324	3,295	3,327	3,288	3,319	680
Air conditioning, commercial refrigeration equipment	42	78,751	140	2,015	2.6	833	16,908	144	147	151	147	31
Commercial machines, equipment	29	12,765	28	1,501	11.8	562	9,047	88	89	93	85	21
Construction machinery, equipment	19	17,774	283	1,825	10.3	808	10,381	129	127	126	122	14
Farm-garden machinery, equipment	18	13,778	113	1,001	7.3	420	9,588	97	97	96	97	6
Industrial machinery, equipment, supplies	679	439,041	2,774	38,084	8.7	16,797	295,217	2,416	2,446	2,415	2,451	535
Professional equipment, supplies	16	4,881	45	489	10.0	151	2,247	33	32	33	33	15
Service establishment equipment, supplies	54	32,554	122	2,353	7.2	1,127	21,632	183	182	183	192	34
Transportation (exc. automotive) equip., supplies	45	38,477	57	2,291	6.0	1,201	21,304	205	207	191	192	24
Metals, metalwork (except scrap)	233	343,872	325	11,885	3.5	4,800	87,088	718	726	712	728	187
Iron, steel and products	188	288,551	288	9,897	3.4	4,062	74,540	595	601	593	597	142
Nonferrous metals, metalwork	45	55,321	37	1,988	3.6	738	12,548	123	125	119	131	45
Other merchandise agents, brokers	505	942,951	1,572	30,901	3.3	13,419	242,763	2,331	2,317	2,281	2,377	313
Scrap iron and steel	13	18,516	639	982	5.3	610	11,083	107	98	107	98	6
Amusements, sporting goods, toys	39	36,031	22	2,189	6.1	752	14,568	109	114	119	135	29
Books, magazines, newspapers	14	6,374	7	862	13.5	602	11,410	89	87	85	87	4
Coal, coke	53	280,732	133	9,042	3.2	4,462	78,638	741	731	720	694	5
Farm supplies	23	61,345	88	1,393	2.3	442	8,939	85	81	86	90	10
Jewelry	17	13,846	46	789	5.7	200	2,923	37	37	34	33	14
Yarns	9	17,666	3	416	2.4	98	1,718	19	18	20	20	11
Petroleum and products	26	24,416	12	648	2.7	288	5,526	54	50	49	62	16
General merchandise	66	42,929	60	2,876	6.7	1,314	22,306	264	267	249	249	56
Miscellaneous products, agents, brokers, n.e.c.	245	441,096	562	11,704	2.7	4,651	85,652	826	834	812	909	162
Assemblers of farm products	2,689	2,347,011	77,986	127,629	5.4	57,771	1,181,333	16,694	17,020	16,979	17,754	1,478
Dairy, poultry products	467	409,579	6,365	23,877	5.8	11,539	254,631	3,610	3,777	3,747	3,784	309
Fresh fruits, vegetables	145	73,640	2,443	9,174	12.5	4,619	90,375	1,174	1,374	1,395	1,598	131
Farm products (raw materials)	1,967	1,823,680	66,111	90,481	5.0	39,537	797,062	11,203	11,163	11,157	11,701	969
Farm supplies	109	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other farm products assemblers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent.
... Represents zero.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954–GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS–Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest– March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
WEST NORTH CENTRAL												
Wholesale trade, total	30,382	xxx	1,311,690	xxx	xxx	996,655	19,643,178	241,676	242,324	246,792	249,843	18,194
Type of Operation												
Merchant wholesalers	13,205	9,014,924	840,492	1,130,550	12.5	611,172	12,133,454	146,207	146,837	149,403	151,669	8,243
Manufacturers' sales branches, sales offices	2,232	5,227,328	245,718	431,031	8.2	217,493	4,273,186	44,836	44,638	45,468	44,838	10
Petroleum bulk plants, terminals and LP gas facilities	7,473	1,598,354	111,665	188,224	11.8	57,591	1,141,578	15,132	15,170	15,367	15,614	5,867
Merchandise agents, brokers	2,131	5,328,184	5,236	96,877	1.8	43,801	837,900	14,898	14,703	14,745	15,045	1,820
Assemblers of farm products	5,341	2,578,348	108,579	150,155	5.8	66,598	1,257,060	20,603	20,976	21,809	22,677	2,254
Type by Kind of Business												
Merchant wholesalers	13,205	9,014,924	840,492	1,130,550	12.5	611,172	12,133,454	146,207	146,837	149,403	151,669	8,243
Grocery, confectionery, meat wholesalers	1,339	1,380,912	100,345	127,339	9.2	69,552	1,440,832	18,063	17,809	17,997	18,450	943
General-line grocery wholesalers	294	946,826	77,161	70,537	7.4	41,197	886,777	10,152	10,129	10,205	10,116	100
Confectionery wholesalers	121	27,896	2,321	3,744	13.4	1,950	38,622	549	559	598	624	99
Fish, sea food distributors	47	18,819	1,821	3,319	17.6	1,664	35,005	477	445	444	530	29
Meat, meat products wholesalers	268	120,452	3,030	16,129	13.4	7,922	155,916	1,969	1,948	2,003	2,109	289
Specialty-line grocery wholesalers	609	266,919	16,012	33,610	12.6	16,819	324,512	4,916	4,728	4,747	5,071	426
Farm products (edible) distributors	823	446,495	13,311	51,406	11.5	25,473	502,674	7,691	7,749	7,984	8,369	745
Poultry, poultry products distributors	380	189,576	6,000	18,517	9.8	7,880	176,452	2,997	3,147	3,329	3,605	368
Fresh fruit, vegetable wholesalers	443	256,919	7,311	32,889	12.8	17,593	326,222	4,694	4,602	4,655	4,764	377
Beer, wine, distilled spirits wholesalers	826	447,942	51,617	52,500	11.7	24,919	471,583	5,513	5,666	5,708	5,646	580
Beer, ale distributors	704	185,130	9,869	30,372	16.4	12,820	239,886	2,992	3,136	3,347	3,202	560
Wine, distilled spirits wholesalers	122	262,812	41,748	22,128	8.4	12,099	231,697	2,521	2,530	2,361	2,444	20
Tobacco distributors	288	280,503	14,718	16,220	5.8	8,786	159,804	2,461	2,454	2,511	2,449	250
Drugs, chemicals, allied products wholesalers	407	229,144	28,137	38,953	17.0	21,935	433,896	5,314	5,384	5,433	5,552	189
General-line drug wholesalers	40	129,768	17,794	18,067	13.9	11,265	214,598	2,869	2,863	2,862	2,861	1
Specialty-line drug, toiletries wholesalers	176	39,607	3,971	8,372	21.1	4,177	90,302	1,064	1,089	1,111	1,189	106
Industrial chemicals, explosives distributors	109	41,646	3,815	8,219	19.7	4,063	83,957	759	799	833	882	34
Paint, varnish wholesalers	82	18,123	2,557	4,295	23.7	2,430	45,039	622	633	627	620	48
Dry goods, apparel wholesalers	326	257,138	37,081	38,833	15.1	21,461	375,429	4,976	4,927	5,108	5,136	224
Clothing, furnishings, footwear wholesalers	221	103,430	10,688	14,663	14.2	7,460	145,468	1,790	1,708	1,891	1,936	159
General-line dry goods wholesalers	17	117,913	21,891	18,940	16.1	11,318	177,953	2,501	2,524	2,541	2,491	4
Specialty-line dry goods wholesalers	84	34,212	4,309	4,839	14.1	2,522	47,844	622	643	643	647	57
Piece goods converters	4	1,583	193	391	24.7	161	4,164	63	52	33	62	4
Furniture, home furnishings wholesalers	260	123,812	17,416	24,299	19.6	13,643	259,101	3,222	3,192	3,257	3,407	134
Furniture (household, office) wholesalers	130	41,700	5,564	9,193	22.0	5,202	98,924	1,269	1,233	1,280	1,374	74
Home furnishings, floor coverings wholesalers	130	82,112	11,852	15,106	18.4	8,441	160,177	1,953	1,959	1,977	2,033	60
Paper, allied products wholesalers	324	220,368	22,602	39,347	17.9	23,178	483,463	5,416	5,333	5,418	5,408	150
Coarse paper and products wholesalers	128	102,640	10,532	17,049	16.6	9,880	214,282	2,253	2,246	2,291	2,302	59
Printing and fine paper distributors	63	87,310	8,819	12,911	14.8	7,975	162,270	1,636	1,642	1,704	1,626	7
Stationery, office supplies wholesalers	121	27,911	2,782	8,806	31.6	5,074	101,941	1,449	1,368	1,351	1,422	78
Wallpaper wholesalers	12	2,507	469	581	23.2	249	4,970	78	77	72	58	6
Farm products (raw materials) merchants	652	1,487,414	51,993	55,657	3.7	22,743	444,253	5,259	5,516	5,997	5,829	470
Automotive wholesalers	1,572	435,964	77,218	95,631	21.9	56,840	1,115,398	14,532	14,473	14,392	14,571	935
Motor vehicle distributors	122	79,290	4,173	9,446	11.9	4,897	98,194	1,148	1,149	1,153	1,131	77
Automotive equipment, tire-tube wholesalers	1,450	356,674	73,045	86,185	24.2	51,943	1,017,204	13,384	13,324	13,239	13,440	858
Electrical, electronics, appliance distributors	536	583,352	66,326	80,190	13.7	44,352	885,190	9,528	9,450	9,428	9,562	202
Electrical apparatus, supplies distributors	232	251,726	31,625	33,833	13.4	19,841	382,123	4,373	4,343	4,376	4,371	80
Electrical appliance, radio, TV set wholesalers	178	289,839	29,351	38,042	13.1	20,022	413,762	4,141	4,096	4,042	4,105	60
Electronic parts, equipment distributors	126	41,787	5,350	8,315	19.9	4,489	89,305	1,014	1,011	1,010	1,086	62
Hardware, plumbing-heating goods wholesalers	424	452,997	79,701	83,594	18.5	47,933	933,337	11,028	11,141	11,351	11,352	159
Hardware wholesalers	144	267,789	49,602	53,144	19.8	30,082	581,031	7,185	7,297	7,400	7,330	60
Plumbing, heating equipment, supplies distributors	280	185,208	30,099	30,450	16.4	17,851	352,306	3,843	3,844	3,951	4,022	99
Lumber, construction materials distributors	875	615,593	34,041	83,823	13.6	46,925	961,483	9,607	10,271	10,794	11,111	396
Lumber, millwork wholesalers	301	373,259	18,839	35,432	9.5	20,249	396,757	4,082	4,124	4,272	4,347	111
Construction materials distributors	574	242,334	15,202	48,391	20.0	26,676	564,726	5,525	6,147	6,522	6,764	285
Machinery, equipment, supplies distributors	2,235	888,073	120,948	181,878	20.5	100,710	1,996,186	21,893	22,041	22,104	21,903	1,223
Air conditioning, comm. refrigeration equip., distrs	160	36,992	5,823	8,735	23.6	4,787	98,333	954	1,008	1,015	960	108
Commercial machines, equipment distributors	255	51,441	5,287	13,067	25.4	7,071	136,602	1,661	1,641	1,645	1,831	192
Construction machinery, equipment dealers	181	179,876	32,983	32,928	18.3	19,223	349,459	3,692	3,661	3,652	3,384	60
Farm-garden machinery, equipment wholesalers	195	111,027	15,790	19,536	17.6	9,756	186,547	2,041	2,122	2,180	2,124	109
Industrial machinery, equipment distributors	381	191,852	19,985	27,318	14.2	13,595	254,531	2,733	2,762	2,830	2,782	188
Industrial materials, supplies distributors	298	124,161	14,140	26,040	21.0	15,047	311,318	3,289	3,335	3,282	3,298	130
Professional equipment, supplies distributors	246	86,799	13,834	25,772	29.7	15,739	304,481	3,883	3,857	3,863	3,876	102
Service establishment supply houses	480	92,529	11,538	25,359	27.4	13,708	280,296	3,244	3,251	3,250	3,270	314
Transportation equipment distributors	39	13,396	1,568	3,123	23.3	1,784	34,619	396	404	387	378	20
Metals, metalwork (except scrap) distributors	170	136,604	23,089	23,695	17.3	12,635	249,700	2,592	2,636	2,625	2,676	73
Iron, steel and products distributors	145	109,116	20,122	19,805	18.2	10,742	213,967	2,214	2,251	2,243	2,262	64
Nonferrous metals distributors	25	27,488	2,967	3,890	14.2	1,893	35,733	378	385	382	414	9
Scrap, waste materials dealers	677	144,356	13,023	25,446	17.6	13,307	265,662	3,921	4,216	4,298	4,409	619
Iron, steel scrap dealers	427	99,523	9,960	15,877	16.0	8,129	163,626	2,224	2,403	2,451	2,486	396
Waste materials dealers	250	44,833	3,063	9,569	21.3	5,178	102,036	1,697	1,813	1,847	1,923	223
Other merchant wholesalers	1,471	884,257	88,926	111,739	12.6	56,780	1,195,463	15,191	14,579	14,998	15,839	951
Amusement, sporting goods distributors	179	72,150	8,192	11,620	16.1	6,059	130,591	1,582	1,639	1,674	1,689	105
Book, magazine, newspaper wholesalers	147	30,510	1,949	6,788	22.2	3,783	66,022	1,512	1,420	1,405	1,375	104
Coal wholesalers	47	46,665	6,965	5,308	11.4	2,083	40,198	513	492	511	509	19
Farm supplies wholesalers	420	275,840	35,993	32,676	11.8	16,829	354,336	4,073	3,865	4,204	4,522	286
Jewelry wholesalers	123	29,973	6,118	6,947	23.2	3,593	77,116	906	900	913	980	109
Petroleum products distributors	216	192,136	12,008	16,972	8.8	8,304	167,282	1,801	1,785	1,909	1,921	118
Gift, art goods, greeting card wholesalers	59	9,591	748	2,556	26.6	1,216	27,421	352	366	428	564	39
Flower, bulb, plant wholesalers	52	10,174	576	2,276	22.4	1,363	27,593	368	363	352	405	25
Miscellaneous products merchant wholesalers	228	217,218	16,377	26,596	12.2	13,550	304,904	4,084	3,749	3,602	3,874	146

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent.
... Represents zero.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
WEST NORTH CENTRAL—Continued												
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices	2,232	5,227,328	245,718	431,031	8.2	217,493	4,273,186	44,836	44,638	45,468	44,838	10
Sales branches (with stocks)	1,533	3,313,141	245,718	348,687	10.5	177,806	3,526,062	37,863	37,643	38,517	37,856	5
Sales offices (without stocks)	699	1,914,187	...	82,344	4.3	39,687	747,124	6,973	6,995	6,951	6,982	5
Food and kindred products	450	780,151	16,748	78,242	10.0	32,001	608,856	7,077	7,108	7,282	7,264	1
Sales branches (with stocks)	331	567,152	16,748	62,684	11.1	26,352	507,105	5,919	5,960	6,147	6,015	1
Sales offices (without stocks)	119	212,999	...	15,558	7.3	5,649	101,751	1,158	1,148	1,135	1,249	...
Textile mill products	30	49,890	948	2,568	5.1	1,916	36,273	335	305	348	336	...
Sales branches (with stocks)	16	29,623	948	1,681	5.7	1,392	27,462	249	222	266	260	...
Sales offices (without stocks)	14	20,267	...	887	4.4	524	8,811	86	83	82	76	...
Apparel and related products	12	25,278	2,242	2,836	11.2	1,491	26,908	201	202	202	203	...
Sales branches (with stocks)	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture and fixtures	22	11,406	879	1,365	12.0	845	15,079	162	162	156	159	...
Sales branches (with stocks)	19	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper and allied products	33	86,671	785	4,199	4.8	2,197	44,379	429	426	432	431	...
Sales branches (with stocks)	7	28,978	785	1,164	4.0	663	14,498	157	157	159	161	...
Sales offices (without stocks)	26	57,693	...	3,035	5.3	1,534	29,881	272	269	273	270	...
Chemicals and allied products	226	504,096	13,497	60,807	12.1	23,277	457,632	4,642	4,635	4,662	4,629	2
Sales branches (with stocks)	165	287,290	13,497	43,454	15.1	15,007	294,802	3,227	3,204	3,235	3,217	2
Sales offices (without stocks)	61	216,806	...	17,353	8.0	8,270	162,830	1,415	1,431	1,427	1,412	...
Rubber products	48	150,160	11,898	15,762	10.5	7,002	140,220	1,399	1,373	1,397	1,374	...
Sales branches (with stocks)	46	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Leather and leather products	20	216,171	28,454	26,212	12.1	10,790	202,241	2,338	2,258	2,225	2,205	...
Sales branches (with stocks)	19	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products	94	218,323	5,165	16,202	7.4	9,595	185,515	1,894	1,946	1,885	1,941	...
Sales branches (with stocks)	35	45,896	5,165	8,202	17.9	5,834	119,880	1,326	1,374	1,320	1,364	...
Sales offices (without stocks)	59	172,427	...	8,000	4.6	3,761	65,635	568	572	565	577	...
Primary metal products	108	611,333	2,306	14,559	2.4	6,565	132,579	1,129	1,142	1,159	1,148	...
Sales branches (with stocks)	13	38,773	2,306	3,039	7.8	902	18,317	196	215	199	197	...
Sales offices (without stocks)	95	572,560	...	11,520	2.0	5,663	114,262	933	927	960	951	...
Fabricated metal products	99	246,862	6,712	11,503	4.7	6,689	128,205	1,231	1,257	1,289	1,239	...
Sales branches (with stocks)	62	67,660	6,712	8,261	12.2	4,938	95,329	932	954	992	943	...
Sales offices (without stocks)	37	179,202	...	3,242	1.8	1,751	32,876	299	303	297	296	...
Machinery (except electrical)	543	794,254	93,806	92,262	11.6	58,337	1,155,485	11,802	11,831	12,346	11,816	1
Sales branches (with stocks)	430	688,157	93,806	84,987	12.3	54,294	1,080,915	11,070	11,114	11,633	11,121	...
Sales offices (without stocks)	113	106,097	...	7,275	6.9	4,043	74,570	732	717	713	695	1
Electrical machinery	151	378,874	14,003	28,920	7.6	16,198	316,801	3,085	3,077	3,058	3,032	...
Sales branches (with stocks)	87	300,813	14,003	25,427	8.5	14,017	274,058	2,774	2,770	2,749	2,716	...
Sales offices (without stocks)	64	78,061	...	3,493	4.5	2,181	42,743	311	307	309	316	...
Transportation equipment	128	881,489	38,815	46,312	5.3	23,224	461,135	5,022	4,777	4,851	4,954	...
Sales branches (with stocks)	117	781,831	38,815	44,140	5.6	22,211	445,136	4,830	4,548	4,662	4,805	...
Sales offices (without stocks)	11	99,658	...	2,172	2.2	1,013	15,999	192	229	189	149	...
Instruments and related products	120	48,159	3,353	11,923	24.8	7,296	141,626	1,750	1,767	1,774	1,769	2
Sales branches (with stocks)	109	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other manufacturers' products*	148	224,211	6,107	17,359	7.7	10,070	220,252	2,340	2,372	2,402	2,338	4
Sales branches (with stocks)	68	45,085	6,107	8,780	19.5	5,513	135,321	1,442	1,474	1,502	1,448	...
Sales offices (without stocks)	80	179,126	...	8,579	4.8	4,557	84,931	898	898	900	890	4
Petroleum bulk plants, terminals and LP gas facilities	7,473	1,598,354	111,665	188,224	11.8	57,591	1,141,578	15,132	15,170	15,367	15,614	5,867
Gasoline, distillates, residuals	7,301	1,569,126	109,080	181,149	11.5	54,000	1,073,298	14,233	14,257	14,422	14,696	5,830
Bulk plants	7,239	1,374,546	77,594	166,551	12.1	48,715	969,315	12,989	12,980	13,118	13,445	5,829
Distributing terminals	62	194,580	31,486	14,598	7.5	5,285	103,983	1,244	1,277	1,304	1,251	1
Wholesale LP gas facilities	172	29,228	2,585	7,075	24.2	3,591	68,280	899	913	945	918	37
Merchandise agents, brokers	2,131	5,328,184	5,236	96,877	1.8	43,801	837,900	14,898	14,703	14,745	15,045	1,820
Grocery, confectionery, meats	259	593,940	107	13,491	2.3	6,437	123,199	1,154	1,171	1,211	1,261	205
Groceries (combination of food lines)	30	66,715	...	2,082	3.1	1,090	20,945	198	202	213	226	26
Canned foods	83	156,897	34	4,215	2.7	2,016	37,041	378	379	380	395	70
Coffee, tea, spices	6	38,754	...	231	.6	123	2,129	15	16	16	15	3
Confectionery	18	16,643	4	762	4.6	305	6,497	58	57	59	59	18
Flour	7	65,087	...	614	.9	276	3,642	37	35	36	36	2
Meats, provisions (except canned)	5	5,248	2	141	2.7	23	654	7	7	8	8	4
Sugar	19	117,320	15	1,479	1.3	770	15,649	122	126	122	126	15
Miscellaneous grocery products	91	127,276	52	3,967	3.1	1,834	36,642	339	349	377	396	67
Farm products (edible)	95	138,465	178	4,158	3.0	1,681	29,446	323	330	325	335	51
Dairy, poultry products	34	34,242	158	769	2.2	311	5,685	91	98	93	96	31
Fruits, vegetables	61	104,223	20	3,389	3.3	1,370	23,761	232	232	232	239	20
Drugs, chemicals, paints	20	18,553	86	984	5.3	697	9,357	119	123	131	115	9
Drugs, proprietaries, toiletries	9	3,097	5	205	6.6	63	1,507	23	24	26	25	5
Chemicals, explosives	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paints, varnishes, lacquers, enamels	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent.

... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954–GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS–Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest– March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
WEST NORTH CENTRAL—Continued												
Type by Kind of Business—Con.												
Merchandise agents, brokers—Con.												
Apparel (including footwear)	40	26,603	26	1,344	5.1	345	5,705	80	87	71	77	31
Clothing, furnishings (men's, women's)	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Men's, boys' clothing, furnishings	6	3,149	...	145	4.6	25	(Z)	14	13	11	12	4
Women's, children's clothing, accessories	21	8,290	3	487	5.9	80	1,571	27	24	22	27	16
Furs (dressed), fur clothing	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Handbags	...	...	...	...	...	...	...	...	...	...	...	...
Millinery, millinery supplies	...	...	...	...	...	...	...	...	...	...	...	...
Shoes, other footwear	4	8,160	...	363	4.4	106	2,069	13	13	13	13	6
Work clothing	...	...	...	...	...	...	...	...	...	...	...	...
Dry goods, piece goods	30	59,305	3	2,180	3.7	699	12,871	125	127	132	125	13
Hosiery	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Piece goods	26	43,037	3	1,239	2.9	403	7,688	61	64	66	62	13
Furniture, home furnishings	38	19,552	39	1,180	6.0	299	5,092	76	78	69	86	27
Furniture	16	7,054	28	420	6.0	118	2,205	26	33	31	35	13
Home furnishings	22	12,498	11	760	6.1	181	2,887	50	45	38	51	14
Paper, allied products	25	51,742	35	796	1.5	374	7,370	83	84	85	93	20
Paper	16	50,111	17	647	1.3	297	6,075	67	67	64	70	12
Stationery, office supplies	9	1,631	18	149	9.1	77	1,295	16	17	21	23	8
Farm products (raw materials)	817	3,753,177	2,175	39,192	1.0	19,321	385,665	10,206	9,928	9,933	10,111	830
Cotton	...	...	...	...	...	...	...	...	...	...	...	...
Grain	82	604,505	779	5,973	1.0	3,629	69,602	689	688	704	674	28
Hides, skins, raw furs	6	8,599	...	157	1.8	41	719	9	10	8	8	5
Livestock	721	3,132,322	1,374	32,716	1.0	15,554	313,843	9,489	9,204	9,192	9,402	792
Tobacco (leaf)	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wool, mohair	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Miscellaneous inedible farm products	3	3,655	2	152	4.2	52	921	14	14	14	14	3
Automotive	47	36,928	129	1,943	5.3	836	15,006	152	165	165	170	34
Electrical-electronic apparatus, equip., appliances	134	103,674	256	6,341	6.1	2,361	43,673	380	386	390	411	114
Electrical apparatus, supplies	82	50,591	220	3,309	6.5	1,264	23,636	218	224	228	230	80
Appliances, radios, TV sets	19	21,095	12	1,087	5.2	437	7,606	54	53	58	71	13
Electronic parts, equipment	33	31,988	24	1,945	6.1	660	12,431	108	109	104	110	21
Hardware, plumbing-heating goods	88	52,748	182	3,913	7.4	1,481	29,563	258	267	267	277	79
Hardware	21	18,311	14	1,063	5.8	316	5,932	53	57	49	57	21
Plumbing, heating goods	67	34,437	168	2,850	8.3	1,165	23,631	205	210	218	220	58
Lumber, construction materials	83	69,666	252	2,882	4.1	1,282	24,862	247	246	248	265	67
Lumber, millwork	50	60,939	130	2,242	3.7	1,006	18,267	164	159	163	181	47
Construction materials (except lumber)	33	8,727	122	640	7.3	276	6,595	83	87	85	84	20
Machinery, equipment, supplies	239	116,815	613	8,259	7.1	3,270	63,184	782	794	793	806	195
Air conditioning, commercial refrigeration equipment	15	14,866	23	437	2.9	239	4,085	46	47	46	49	11
Commercial machines, equipment	19	3,414	19	374	11.0	148	3,016	40	41	41	40	17
Construction machinery, equipment	8	12,506	30	688	5.5	130	2,388	21	20	25	22	6
Farm-garden machinery, equipment	10	2,607	45	177	6.8	81	1,588	28	29	39	36	8
Industrial machinery, equipment, supplies	131	53,608	439	4,926	9.2	2,063	39,707	537	547	527	545	113
Professional equipment, supplies	8	1,311	3	114	8.7	46	965	13	12	14	14	4
Service establishment equipment, supplies	31	20,473	37	1,082	5.3	427	8,897	68	68	70	69	23
Transportation (exc. automotive) equip., supplies	17	8,030	17	461	5.7	136	2,538	29	30	31	31	13
Metals, metalwork (except scrap)	39	114,319	25	2,185	1.9	922	16,438	144	144	144	141	25
Iron, steel and products	32	104,713	25	1,912	1.8	811	14,074	130	129	130	127	22
Nonferrous metals, metalwork	7	9,606	...	273	2.8	111	2,364	14	15	14	14	3
Other merchandise agents, brokers	177	172,697	1,130	8,029	4.6	3,796	66,469	769	773	781	772	120
Scrap iron and steel	3	7,476	452	308	4.1	226	4,132	47	55	44	45	4
Amusements, sporting goods, toys	15	9,845	...	686	7.0	172	2,987	38	36	31	34	16
Books, magazines, newspapers	4	901	...	72	8.0	21	(Z)	19	17	17	14	2
Coal, coke	17	23,226	337	1,677	7.2	889	13,473	138	123	120	118	9
Farm supplies	41	55,591	149	1,306	2.3	529	10,704	125	128	141	141	22
Jewelry	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Yarns	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum and products	15	17,963	8	544	3.0	328	4,835	57	59	62	58	8
General merchandise	26	21,346	1	1,445	6.8	842	16,105	190	193	207	199	16
Miscellaneous products, agents, brokers, n.e.c.	53	36,093	183	1,946	5.4	779	13,631	151	158	156	157	41
Assemblers of farm products	5,341	2,578,348	108,579	150,155	5.8	66,598	1,257,060	20,603	20,976	21,809	22,677	2,254
Dairy, poultry products	927	344,856	5,654	31,254	9.1	14,880	292,507	5,624	5,923	6,069	6,373	830
Fresh fruits, vegetables	94	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	4,120	2,150,371	96,246	107,447	5.0	46,798	865,786	13,014	13,348	14,156	14,326	1,196
Farm supplies	199	62,516	5,814	6,890	11.0	3,219	63,825	1,051	1,063	1,103	1,097	153
Other farm products assemblers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent.

... Represents zero.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
SOUTH ATLANTIC												
Wholesale trade, total	26,303	xxx	1,300,158	xxx	xxx	1,082,739	21,287,119	285,490	283,182	280,032	306,176	14,921
Type of Operation												
Merchant wholesalers	17,376	9,089,136	925,017	1,267,528	13.9	674,809	13,086,269	182,181	181,568	183,025	191,967	10,416
Manufacturers' sales branches, sales offices	2,636	6,284,311	192,779	504,073	8.0	243,272	4,777,850	50,547	50,947	50,903	51,156	1
Petroleum bulk plants, terminals and LP gas facilities	3,014	2,349,405	136,970	225,450	9.6	73,913	1,483,091	19,373	19,099	19,255	20,948	2,027
Merchandise agents, brokers	2,461	3,488,218	13,187	121,543	3.5	51,382	1,101,273	12,766	12,980	18,190	20,678	2,028
Assemblers of farm products	816	716,798	32,205	94,593	13.2	39,363	838,636	20,623	18,588	8,659	21,427	449
Type by Kind of Business												
Merchant wholesalers	17,376	9,089,136	925,017	1,267,528	13.9	674,809	13,086,269	182,181	181,568	183,025	191,967	10,416
Grocery, confectionery, meat wholesalers	2,805	1,737,820	109,861	185,303	10.7	97,759	1,919,618	31,732	31,226	31,848	33,599	2,061
General-line grocery wholesalers	663	993,586	74,940	74,679	7.5	43,624	815,667	13,134	13,029	13,073	13,381	341
Confectionery wholesalers	323	75,538	4,050	9,141	12.1	4,986	98,643	1,637	1,650	1,642	1,707	270
Fish, sea food distributors	473	108,141	4,293	24,036	22.2	10,291	224,394	4,925	4,518	4,719	5,694	401
Meat, meat products wholesalers	365	190,288	4,187	22,452	11.8	11,026	210,034	3,231	3,233	3,301	3,392	352
Specialty-line grocery wholesalers	981	370,267	22,391	54,995	14.9	27,832	570,880	8,805	8,796	9,113	9,425	697
Farm products (edible) distributors	1,115	522,479	9,919	69,924	13.4	31,578	601,399	11,668	11,203	9,567	11,752	972
Poultry, poultry products distributors	252	144,924	2,471	13,023	9.0	6,015	123,042	2,234	2,197	2,293	2,519	189
Fresh fruit, vegetable wholesalers	863	377,555	7,448	56,901	15.1	25,563	478,357	9,434	9,006	7,274	9,233	783
Beer, wine, distilled spirits wholesalers	718	602,415	56,030	68,934	11.4	32,909	616,178	7,298	7,373	7,440	7,796	430
Beer, ale distributors	581	243,651	13,682	38,668	15.9	16,684	314,424	4,203	4,313	4,424	4,611	359
Wine, distilled spirits wholesalers	137	358,764	42,348	30,266	8.4	16,225	301,754	3,095	3,060	3,016	3,185	71
Tobacco distributors	327	391,884	19,594	25,846	6.6	15,054	281,031	4,134	4,113	4,138	4,206	276
Drugs, chemicals, allied products wholesalers	568	316,051	35,523	47,610	15.1	26,931	498,107	6,653	6,654	6,640	6,811	257
General-line drug wholesalers	72	178,324	24,737	23,494	13.2	14,236	257,419	3,606	3,574	3,550	3,602	7
Specialty-line drug, toiletries wholesalers	233	50,867	4,524	8,523	16.8	4,388	86,438	1,196	1,200	1,207	1,211	140
Industrial chemicals, explosives distributors	126	55,068	3,359	8,471	15.4	4,540	84,645	949	976	981	1,062	43
Paint, varnish wholesalers	137	31,792	2,903	7,122	22.4	3,767	69,605	902	904	902	936	67
Dry goods, apparel wholesalers	522	242,025	28,131	34,826	14.4	17,074	322,614	4,344	4,313	4,406	4,564	419
Clothing, furnishings, footwear wholesalers	261	118,063	11,758	17,271	14.6	8,176	152,996	2,014	1,977	1,995	2,030	230
General-line dry goods wholesalers	18	36,319	5,107	5,436	15.0	3,239	67,703	866	852	890	897	10
Specialty-line dry goods wholesalers	238	86,241	11,057	11,880	13.8	5,525	98,645	1,413	1,430	1,461	1,569	178
Piece goods converters	5	1,402	209	239	17.0	134	3,270	51	54	60	68	1
Furniture, home furnishings wholesalers	410	156,243	19,186	26,726	17.1	14,231	275,759	3,573	3,541	3,643	3,781	210
Furniture (household, office) wholesalers	206	73,503	9,247	14,295	19.4	7,534	145,257	1,824	1,805	1,832	1,935	107
Home furnishings, floor coverings wholesalers	204	82,740	9,939	12,431	15.0	6,697	130,502	1,749	1,736	1,811	1,846	103
Paper, allied products wholesalers	443	218,557	24,402	38,818	17.8	23,371	434,208	5,395	5,364	5,378	5,472	210
Coarse paper and products wholesalers	230	128,588	14,862	22,776	17.7	13,860	258,734	3,194	3,173	3,212	3,226	113
Printing and fine paper distributors	65	62,480	6,008	8,726	14.0	5,362	95,873	1,117	1,127	1,124	1,132	8
Stationery, office supplies wholesalers	136	26,322	3,296	6,860	26.1	3,933	75,667	1,018	1,000	981	1,056	84
Wallpaper wholesalers	12	1,167	236	456	39.1	216	3,934	66	64	61	58	5
Farm products (raw materials) merchants	478	726,502	109,643	39,256	5.4	13,699	291,550	4,250	4,245	5,258	6,896	343
Automotive wholesalers	2,001	507,166	77,244	117,354	23.1	69,359	1,379,117	18,980	19,072	19,167	19,650	1,123
Motor vehicle distributors	202	91,248	7,546	16,152	17.7	9,024	185,070	2,315	2,312	2,307	2,340	113
Automotive equipment, tire-tube wholesalers	1,799	415,918	69,698	101,202	24.3	60,335	1,194,047	16,665	16,760	16,860	17,310	1,010
Electrical, electronics, appliance distributors	833	747,240	93,983	99,272	13.3	54,635	1,078,093	12,578	12,518	12,570	12,619	232
Electrical apparatus, supplies distributors	355	336,565	41,197	41,250	12.3	23,434	458,908	5,766	5,764	5,743	5,713	83
Electrical appliance, radio, TV set wholesalers	278	352,197	43,734	45,654	13.0	24,221	483,027	5,243	5,157	5,186	5,193	60
Electronic parts, equipment distributors	200	58,478	9,052	12,368	21.1	6,980	136,158	1,569	1,597	1,641	1,713	89
Hardware, plumbing-heating goods wholesalers	661	523,090	90,424	84,113	16.1	49,417	898,542	11,762	11,922	12,096	12,265	205
Hardware wholesalers	239	221,475	45,934	39,581	17.9	24,261	440,614	5,860	5,927	6,004	6,029	78
Plumbing, heating equipment, supplies distributors	422	301,615	44,490	44,532	14.8	25,156	457,928	5,902	5,995	6,092	6,236	127
Lumber, construction materials distributors	1,251	604,096	43,902	110,568	18.3	55,871	1,094,235	14,415	14,720	15,111	15,576	631
Lumber, millwork wholesalers	590	342,494	27,235	47,506	13.9	24,145	456,350	6,273	6,307	6,397	6,745	313
Construction materials distributors	661	261,602	16,667	63,062	24.1	31,726	637,885	8,142	8,413	8,714	8,831	318
Machinery, equipment, supplies distributors	2,641	911,782	129,805	184,796	20.3	103,566	2,056,096	24,097	24,342	24,671	24,778	1,360
Air conditioning, comm. refrigeration equip., distrs	231	54,212	7,693	13,421	24.8	7,401	137,104	1,609	1,765	1,820	1,741	112
Commercial machines, equipment distributors	388	62,480	6,626	16,343	26.2	8,760	174,115	2,088	2,073	2,085	2,275	258
Construction machinery, equipment dealers	198	191,082	33,736	31,192	16.3	18,288	379,452	3,734	3,729	3,782	3,873	67
Farm-garden machinery, equipment wholesalers	114	66,718	9,425	9,522	14.3	4,985	100,486	1,207	1,217	1,192	1,202	66
Industrial machinery, equipment distributors	360	116,809	12,787	23,634	20.2	13,146	263,426	2,952	2,959	3,235	3,045	177
Industrial materials, supplies distributors	325	176,077	28,169	31,976	18.2	19,373	391,365	4,663	4,677	4,621	4,677	134
Professional equipment, supplies distributors	277	85,809	11,845	21,423	25.0	12,074	221,383	2,989	2,981	3,049	2,963	134
Service establishment supply houses	597	122,048	14,262	27,678	22.7	14,552	281,084	3,701	3,721	3,730	3,850	357
Transportation equipment distributors	151	36,547	5,262	9,607	26.3	4,987	107,681	1,154	1,220	1,157	1,152	55
Metals, metalwork (except scrap) distributors	193	113,035	18,823	20,687	18.3	11,249	218,403	2,588	2,657	2,780	2,916	71
Iron, steel and products distributors	167	88,120	15,620	17,424	19.8	9,609	188,204	2,234	2,302	2,412	2,531	56
Nonferrous metals distributors	26	24,915	3,203	3,263	13.1	1,640	30,199	354	355	368	385	15
Scrap, waste materials dealers	693	178,260	14,134	35,055	19.7	18,147	347,778	6,094	6,107	6,344	6,648	570
Iron, steel scrap dealers	306	62,595	6,820	14,669	23.4	7,793	156,093	2,552	2,597	2,674	2,841	257
Waste materials dealers	387	115,665	7,314	20,386	17.6	10,354	191,685	3,542	3,510	3,670	3,807	313
Other merchant wholesalers	1,717	590,491	44,413	78,440	13.3	39,959	773,541	12,620	12,198	11,968	12,638	1,046
Amusement, sporting goods distributors	192	52,597	6,649	9,833	18.7	5,062	97,210	1,329	1,309	1,416	1,501	131
Book, magazine, newspaper wholesalers	199	58,095	3,750	9,885	17.0	5,983	111,346	2,225	2,078	1,938	1,935	119
Coal wholesalers	72	41,677	998	4,018	9.6	1,515	32,040	366	341	324	370	27
Farm supplies wholesalers	301	162,534	11,855	14,810	9.1	7,471	143,921	2,624	2,479	2,352	2,560	143
Jewelry wholesalers	124	26,705	4,499	4,991	18.7	2,765	54,297	699	687	708	768	99
Petroleum products distributors	280	75,004	2,423	9,004	12.0	3,931	77,973	1,166	1,136	1,101	1,211	188
Gift, art goods, greeting card wholesalers	63	11,936	961	2,356	19.7	1,268	23,810	370	367	375	422	50
Flower, bulb, plant wholesalers	106	23,520	979	5,240	22.3	2,668	50,677	873	865	787	832	77
Miscellaneous products merchant wholesalers	380	138,423	12,299	18,303	13.2	9,296	182,267	2,968	2,936	2,967	3,039	212

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent.
... Represents zero.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
SOUTH ATLANTIC—Continued												
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices	2,636	6,284,311	192,779	504,073	8.0	243,272	4,777,850	50,547	50,947	50,903	51,156	1
Sales branches (with stocks)	1,819	3,285,704	192,779	363,819	11.1	183,031	3,648,878	40,393	40,799	40,628	40,891	1
Sales offices (without stocks)	817	2,998,607	...	140,254	4.7	60,241	1,128,972	10,154	10,148	10,275	10,265	...
Food and kindred products	686	1,345,719	30,122	126,138	9.4	57,969	1,108,101	14,767	14,828	14,548	14,435	...
Sales branches (with stocks)	542	982,456	30,122	101,252	10.3	47,880	916,547	12,546	12,564	12,203	12,218	...
Sales offices (without stocks)	144	363,263	...	24,886	6.9	10,089	191,554	2,221	2,264	2,345	2,217	...
Textile mill products	26	141,792	1,697	6,414	4.5	3,293	63,236	604	602	570	620	...
Sales branches (with stocks)	14	34,961	1,697	3,396	9.7	2,817	52,898	531	536	496	551	...
Sales offices (without stocks)	12	106,831	...	3,018	2.8	476	10,338	73	66	74	69	...
Apparel and related products	13	31,179	1,265	1,514	4.9	765	13,442	118	124	108	108	...
Sales branches (with stocks)	8	11,559	1,265	942	8.1	466	7,577	83	89	72	72	...
Sales offices (without stocks)	5	19,620	...	572	2.9	299	5,865	35	35	36	36	...
Furniture and fixtures	37	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	33	22,015	1,538	2,569	11.7	1,488	26,096	321	318	314	325	...
Sales offices (without stocks)	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper and allied products	41	71,035	526	5,610	7.9	2,130	40,573	452	423	423	444	...
Sales branches (with stocks)	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	35	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Chemicals and allied products	240	1,237,479	17,045	100,050	8.1	37,306	676,655	6,277	6,310	6,392	6,444	...
Sales branches (with stocks)	164	349,233	17,045	44,095	12.6	16,658	313,425	3,478	3,499	3,502	3,550	...
Sales offices (without stocks)	76	888,246	...	55,955	6.3	20,648	363,230	2,799	2,811	2,890	2,894	...
Rubber products	58	180,988	12,539	16,208	9.0	6,460	133,681	1,313	1,319	1,323	1,332	...
Sales branches (with stocks)	53	171,719	12,539	15,423	9.0	6,190	128,344	1,256	1,263	1,264	1,279	...
Sales offices (without stocks)	5	9,269	...	785	8.5	270	5,337	57	56	59	53	...
Leather and leather products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	...	...	...	...	...	...	...	...	...	...	...	...
Stone, clay, and glass products	109	207,754	5,609	15,977	7.7	8,120	170,375	1,686	1,691	1,755	1,801	...
Sales branches (with stocks)	53	55,606	5,609	10,406	18.7	5,292	119,139	1,227	1,235	1,287	1,331	...
Sales offices (without stocks)	56	152,148	...	5,571	3.7	2,828	51,236	459	456	468	470	...
Primary metal products	78	438,294	3,595	11,317	2.6	5,114	102,162	895	904	880	888	...
Sales branches (with stocks)	17	33,788	3,595	2,600	7.7	1,086	20,570	274	287	254	258	...
Sales offices (without stocks)	61	404,506	...	8,717	2.2	4,028	81,592	621	617	626	630	...
Fabricated metal products	121	284,846	5,799	14,547	5.1	7,606	142,301	1,467	1,608	1,653	1,496	...
Sales branches (with stocks)	67	63,675	5,799	9,131	14.3	4,938	87,420	1,044	1,174	1,218	1,062	...
Sales offices (without stocks)	54	221,171	...	5,416	2.4	2,668	54,881	423	434	435	434	...
Machinery (except electrical)	634	523,512	45,630	85,081	16.3	55,885	1,142,176	10,640	10,721	10,780	10,979	...
Sales branches (with stocks)	478	373,769	45,630	74,300	19.9	48,980	1,006,039	9,395	9,509	9,576	9,725	...
Sales offices (without stocks)	156	149,743	...	10,781	7.2	6,905	136,137	1,245	1,212	1,204	1,254	...
Electrical machinery	163	404,578	17,090	37,065	9.2	16,554	325,473	2,957	3,024	3,109	3,084	...
Sales branches (with stocks)	83	283,422	17,090	32,536	11.5	13,735	270,183	2,522	2,584	2,667	2,641	...
Sales offices (without stocks)	80	121,156	...	4,529	3.7	2,819	55,290	435	440	442	443	...
Transportation equipment	109	978,281	37,913	44,883	4.6	20,531	404,071	4,467	4,337	4,252	4,366	...
Sales branches (with stocks)	93	753,918	37,913	41,670	5.5	18,784	372,850	4,162	4,055	3,992	4,109	...
Sales offices (without stocks)	16	224,363	...	3,213	1.4	1,747	31,221	305	282	260	257	...
Instruments and related products	132	70,898	4,068	14,583	20.6	8,198	163,090	1,889	1,977	2,005	1,992	...
Sales branches (with stocks)	117	53,420	4,068	12,738	23.8	7,520	150,196	1,771	1,860	1,885	1,873	...
Sales offices (without stocks)	15	17,478	...	1,845	10.6	678	12,894	118	117	120	119	...
Other manufacturers' products*	188	344,534	8,309	21,682	6.3	11,605	261,153	2,648	2,724	2,758	2,803	1
Sales branches (with stocks)	90	80,531	8,309	11,766	14.6	6,754	168,338	1,658	1,717	1,791	1,771	1
Sales offices (without stocks)	98	264,003	...	9,916	3.8	4,851	92,815	990	1,007	967	1,032	...
Petroleum bulk plants, terminals and LP gas facilities	3,014	2,349,405	136,970	225,450	9.6	73,913	1,483,091	19,373	19,099	19,255	20,948	2,027
Gasoline, distillates, residuals	2,911	2,324,437	135,536	217,588	9.4	70,208	1,408,529	18,386	18,134	18,308	19,928	2,003
Bulk plants	2,684	1,399,866	59,017	148,741	10.6	45,110	900,666	12,679	12,485	12,639	13,263	1,995
Distributing terminals	227	924,571	76,519	68,847	7.4	25,098	507,863	5,707	5,649	5,669	6,665	8
Wholesale LP gas facilities	103	24,968	1,434	7,862	31.5	3,705	74,562	987	965	947	1,020	24
Merchandise agents, brokers	2,461	3,488,218	13,187	121,543	3.5	51,382	1,101,273	12,766	12,980	18,190	20,678	2,028
Grocery, confectionery, meats	427	708,606	1,247	17,954	2.5	8,407	157,065	2,029	2,021	2,044	2,105	363
Groceries (combination of food lines)	56	107,613	208	3,275	3.0	1,384	25,256	346	350	349	367	57
Canned foods	208	341,278	849	8,913	2.6	4,712	91,306	1,103	1,107	1,136	1,141	170
Coffee, tea, spices	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Confectionery	22	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Flour	4	1,922	9	51	2.7	18	(Z)	6	6	7	7	1
Meats, provisions (except canned)	7	5,408	2	167	3.1	95	750	16	17	17	16	4
Sugar	33	126,791	37	1,144	.9	563	9,294	170	157	155	151	29
Miscellaneous grocery products	93	92,219	24	3,299	3.6	1,259	22,670	300	297	293	333	86
Farm products (edible)	195	295,244	271	12,487	4.2	4,707	102,932	1,814	1,700	1,113	1,762	136
Dairy, poultry products	30	81,400	115	1,521	1.9	580	11,550	147	159	148	161	30
Fruits, vegetables	165	213,844	156	10,966	5.1	4,127	91,382	1,667	1,541	965	1,601	106
Drugs, chemicals, paints	47	23,444	104	1,648	7.0	694	15,126	181	177	158	184	36
Drugs, proprietaries, toiletries	11	9,147	76	591	6.5	283	5,246	78	69	74	72	10
Chemicals, explosives	25	10,740	23	787	7.3	319	7,439	79	85	64	87	18
Paints, varnishes, lacquers, enamels	11	3,557	5	270	7.6	92	2,441	24	23	20	25	8

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. ... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
SOUTH ATLANTIC—Continued												
Type by Kind of Business—Con.												
Merchandise agents, brokers—Con.												
Apparel (including footwear)	43	33,186	35	1,309	3.9	508	9,208	108	100	107	107	29
Clothing, furnishings (men's, women's)	11	10,625	3	425	4.0	202	3,822	42	39	47	40	7
Men's, boys' clothing, furnishings	8	9,378	32	270	2.9	179	3,031	22	22	21	31	3
Women's, children's clothing, accessories	13	4,246	...	251	5.9	43	761	16	15	16	14	13
Furs (dressed), fur clothing	...	...	...	...	...	...	...	...	...	...	...	...
Handbags	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Millinery, millinery supplies	...	...	...	...	...	...	...	...	...	...	...	...
Shoes, other footwear	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Work clothing	3	5,546	...	168	3.0	45	1,053	14	14	14	14	3
Dry goods, piece goods	48	124,474	13	5,583	4.5	1,982	31,909	344	354	352	381	17
Hosiery	13	14,520	13	770	5.3	343	7,742	84	90	102	107	7
Dry goods	11	34,825	...	2,136	6.1	648	11,820	151	155	147	170	3
Piece goods	24	75,129	...	2,677	3.6	991	12,347	109	109	103	104	7
Furniture, home furnishings	66	58,314	118	3,460	5.9	1,525	43,243	324	318	337	353	76
Furniture	43	46,224	115	2,620	5.7	1,244	37,199	275	273	288	301	48
Home furnishings	23	12,090	3	840	6.9	281	6,044	49	45	49	52	28
Paper, allied products	30	34,913	13	1,357	3.9	565	9,071	85	86	84	85	11
Paper	18	27,511	...	944	3.4	393	6,583	55	55	53	52	5
Stationery, office supplies	12	7,402	13	413	5.6	172	2,488	30	31	31	33	6
Farm products (raw materials)	604	1,300,039	8,179	30,690	2.4	13,391	359,252	3,864	3,937	9,656	11,657	637
Cotton	56	221,284	429	1,666	.8	644	13,492	158	155	175	187	42
Grain	13	31,031	46	404	1.3	145	2,290	28	27	29	25	10
Hides, skins, raw furs	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Livestock	201	292,250	223	6,041	2.1	2,920	61,873	2,665	2,699	3,007	2,776	143
Tobacco (leaf)	325	705,063	7,481	22,234	3.2	9,612	280,235	990	1,034	6,423	8,647	430
Wool, mohair	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Miscellaneous inedible farm products	5	39,169	...	175	.4	26	(Z)	10	10	10	10	8
Automotive	43	51,736	162	2,016	3.9	878	16,541	202	207	203	199	32
Electrical-electronic apparatus, equip., appliances	138	106,047	1,019	6,697	6.3	2,649	52,659	457	465	477	489	106
Electrical apparatus, supplies	78	58,739	996	3,578	6.1	1,382	26,694	249	253	260	267	58
Appliances, radios, TV sets	16	11,398	7	743	6.5	313	6,215	61	59	57	58	16
Electronic parts, equipment	44	35,910	16	2,376	6.6	954	19,750	147	153	160	164	32
Hardware, plumbing-heating goods	95	63,143	150	4,254	6.7	1,549	27,824	263	260	260	273	79
Hardware	29	25,813	56	1,494	5.8	462	7,724	81	83	81	89	27
Plumbing, heating goods	66	37,330	94	2,760	7.4	1,087	20,100	182	177	179	184	52
Lumber, construction materials	123	87,121	167	4,831	5.5	1,992	37,576	425	429	429	471	90
Lumber, millwork	65	39,294	77	1,999	5.1	790	16,152	197	208	214	225	53
Construction materials (except lumber)	58	47,827	90	2,832	5.9	1,202	21,424	228	221	215	246	37
Machinery, equipment, supplies	295	187,421	955	12,772	6.8	5,602	107,433	1,227	1,499	1,503	1,006	226
Air conditioning, commercial refrigeration equipment	24	13,174	17	1,121	8.5	449	9,597	274	576	578	88	22
Commercial machines, equipment	27	9,669	136	1,094	11.3	513	10,829	124	129	127	130	25
Construction machinery, equipment	14	12,087	38	749	6.2	284	5,261	46	46	42	44	11
Farm-garden machinery, equipment	6	1,158	70	145	12.5	50	1,606	14	17	15	12	2
Industrial machinery, equipment, supplies	169	102,126	441	7,638	7.5	3,280	61,967	595	558	566	563	130
Professional equipment, supplies	7	1,245	12	123	9.9	53	1,086	21	21	19	19	2
Service establishment equipment, supplies	27	15,834	204	955	6.0	597	9,842	81	83	86	82	19
Transportation (exc. automotive) equip., supplies	21	32,128	37	947	2.9	376	7,245	72	69	70	68	15
Metals, metalwork (except scrap)	32	25,214	10	1,139	4.5	397	6,568	66	69	70	69	23
Iron, steel and products	25	13,618	10	571	4.2	207	3,094	42	44	44	44	18
Nonferrous metals, metalwork	7	11,596	...	568	4.9	190	3,474	24	25	26	25	5
Other merchandise agents, brokers	275	389,316	744	15,346	3.9	6,536	124,866	1,377	1,358	1,397	1,537	167
Scrap iron and steel	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Amusements, sporting goods, toys	15	7,419	3	623	8.4	192	4,037	39	40	43	44	19
Books, magazines, newspapers	6	3,993	113	346	8.7	124	2,253	49	49	53	49	5
Coal, coke	52	133,607	55	5,713	4.3	2,690	49,866	481	466	469	522	15
Farm supplies	30	47,635	109	1,115	2.3	488	8,934	126	124	123	161	19
Jewelry	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Yarns	27	51,146	3	1,541	3.0	317	6,055	70	71	76	72	23
Petroleum and products	26	26,722	31	589	2.2	281	5,785	82	82	83	87	17
General merchandise	40	54,857	252	2,500	4.6	1,219	26,303	257	250	273	281	24
Miscellaneous products, agents, brokers, n.e.c.	74	61,472	178	2,744	4.5	1,170	20,889	258	263	263	309	40
Assemblers of farm products	816	716,798	32,205	94,593	13.2	39,363	838,636	20,623	18,588	8,659	21,427	449
Dairy, poultry products	107	62,050	651	5,566	9.0	2,325	45,291	755	766	808	812	54
Fresh fruits, vegetables	344	227,706	5,133	64,412	28.3	26,572	556,368	15,574	14,116	4,194	15,043	179
Farm products (raw materials)	346	421,924	26,048	23,701	5.6	9,966	226,178	4,136	3,563	3,520	5,375	206
Farm supplies	16	3,909	257	597	15.3	282	5,253	108	107	101	97	10
Other farm products assemblers	3	1,209	116	317	26.2	218	5,546	50	36	36	100	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent.
... Represents zero.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954–GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS–Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest– March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
EAST SOUTH CENTRAL												
Wholesale trade, total	11,278	xxx	807,486	xxx	xxx	420,915	8,208,129	114,856	114,114	114,812	122,389	7,784
Type of Operation												
Merchant wholesalers	7,161	4,773,066	656,981	545,260	11.4	288,664	5,560,393	80,217	80,190	81,136	82,978	5,023
Manufacturers' sales branches, sales offices	905	2,164,754	68,140	161,655	7.5	78,671	1,589,161	17,483	17,576	17,582	18,558	4
Petroleum bulk plants, terminals and LP gas facilities	1,657	924,225	49,126	82,722	9.0	26,454	514,171	7,561	7,596	7,596	7,795	1,399
Merchandise agents, brokers	1,205	1,963,967	6,544	60,043	3.1	20,024	417,346	7,001	6,115	6,281	10,367	1,089
Assemblers of farm products	350	437,625	26,695	16,751	3.8	7,102	127,058	2,594	2,637	2,217	2,691	269
Type by Kind of Business												
Merchant wholesalers	7,161	4,773,066	656,981	545,260	11.4	288,664	5,560,393	80,217	80,190	81,136	82,978	5,023
Grocery, confectionery, meat wholesalers	1,051	861,935	60,808	77,530	9.0	42,722	802,423	13,768	13,690	13,745	14,132	891
General-line grocery wholesalers	352	632,577	49,042	44,569	7.0	26,485	489,337	8,249	8,207	8,332	8,254	260
Confectionery wholesalers	142	28,575	1,566	3,095	10.8	1,627	31,959	581	576	559	602	138
Fish, sea food distributors	55	12,691	1,048	2,496	19.7	1,050	22,276	623	570	598	675	52
Meat, meat products wholesalers	132	59,890	1,411	7,335	12.2	3,718	71,475	1,218	1,223	1,206	1,282	137
Specialty-line grocery wholesalers	370	128,202	7,741	20,035	15.6	9,842	187,376	3,097	3,114	3,050	3,319	304
Farm products (edible) distributors	473	169,542	3,954	22,969	13.5	10,012	193,787	3,621	3,670	3,424	3,772	498
Poultry, poultry products distributors	133	37,695	662	4,326	11.5	1,675	32,743	837	825	815	898	146
Fresh fruit, vegetable wholesalers	340	131,847	3,292	18,643	14.1	8,337	161,044	2,784	2,845	2,609	2,874	352
Beer, wine, distilled spirits wholesalers	319	198,965	18,758	23,829	12.0	11,093	214,069	2,631	2,732	2,890	2,808	236
Beer, ale distributors	242	94,194	4,272	15,277	16.2	6,550	117,201	1,710	1,801	1,969	1,861	184
Wine, distilled spirits wholesalers	77	104,771	14,486	8,552	8.2	4,543	96,868	921	931	921	947	52
Tobacco distributors	133	159,312	6,922	9,261	5.8	5,350	97,191	1,607	1,577	1,566	1,639	102
Drugs, chemicals, allied products wholesalers	221	110,893	14,654	17,932	16.2	9,554	184,588	2,666	2,615	2,640	2,689	136
General-line drug wholesalers	25	65,454	10,570	8,804	13.5	5,496	101,720	1,507	1,465	1,467	1,497	4
Specialty-line drug, toiletries wholesalers	106	23,868	2,142	5,003	21.0	2,173	43,647	656	640	657	684	82
Industrial chemicals, explosives distributors	59	17,195	1,302	3,072	17.9	1,373	28,778	340	336	349	342	26
Paint, varnish wholesalers	31	4,376	640	1,053	24.1	512	10,443	163	174	167	166	24
Dry goods, apparel wholesalers	224	100,673	14,950	13,915	13.8	7,463	140,514	2,126	2,125	2,168	2,229	198
Clothing, furnishings, footwear wholesalers	113	42,148	6,446	6,101	14.5	2,906	54,501	794	820	831	867	116
General-line dry goods wholesalers	18	41,168	5,945	5,020	12.2	3,135	58,787	770	779	822	816	11
Specialty-line dry goods wholesalers	93	17,357	2,559	2,794	16.1	1,422	27,226	562	526	515	546	71
Piece goods converters	...	...	...	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers	128	33,748	4,772	6,951	20.6	3,657	71,207	974	978	997	1,051	83
Furniture (household, office) wholesalers	82	20,873	2,941	4,646	22.3	2,386	48,896	628	631	650	680	55
Home furnishings, floor coverings wholesalers	46	12,875	1,831	2,305	17.9	1,271	22,311	346	347	347	371	28
Paper, allied products wholesalers	167	79,014	10,962	13,970	17.7	8,287	163,528	2,127	2,095	2,086	2,129	93
Coarse paper and products wholesalers	91	48,070	6,798	8,728	18.2	5,248	105,218	1,361	1,325	1,354	1,376	56
Printing and fine paper distributors	22	22,559	2,608	2,742	12.2	1,589	29,143	385	387	363	371	4
Stationery, office supplies wholesalers	48	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wallpaper wholesalers	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	300	1,109,019	276,409	38,216	3.4	13,755	267,090	4,529	4,226	4,541	4,449	303
Automotive wholesalers	966	211,833	34,890	47,846	22.6	27,832	541,154	7,900	7,942	8,011	8,054	625
Motor vehicle distributors	88	39,887	3,138	6,931	17.4	3,495	67,541	888	954	915	942	68
Automotive equipment, tire-tube wholesalers	878	171,946	31,752	40,915	23.8	24,337	473,613	7,012	6,988	7,096	7,112	557
Electrical, electronics, appliance distributors	305	297,676	35,123	37,816	12.7	21,410	402,931	4,976	4,971	4,938	4,995	125
Electrical apparatus, supplies distributors	114	125,356	14,858	14,612	11.7	8,057	146,494	1,778	1,785	1,805	1,853	49
Electrical appliance, radio, TV set wholesalers	114	155,969	17,576	19,869	12.7	11,503	217,175	2,702	2,701	2,661	2,654	43
Electronic parts, equipment distributors	77	16,351	2,689	3,335	20.4	1,850	39,262	496	485	472	488	33
Hardware, plumbing-heating goods wholesalers	196	301,748	52,840	47,131	15.6	29,704	589,164	7,438	7,470	7,546	7,512	66
Hardware wholesalers	89	224,224	41,864	35,768	16.0	23,504	475,792	5,984	5,982	6,010	5,944	28
Plumbing, heating equipment, supplies distributors	107	77,524	10,976	11,363	14.7	6,200	113,372	1,454	1,488	1,536	1,568	38
Lumber, construction materials distributors	543	265,026	16,444	44,045	16.6	21,644	436,480	6,170	6,243	6,492	6,725	297
Lumber, millwork wholesalers	296	160,908	9,925	17,803	11.1	8,805	178,267	2,638	2,595	2,687	2,884	166
Construction materials distributors	247	104,118	6,519	26,242	25.2	12,839	258,213	3,532	3,648	3,805	3,841	131
Machinery, equipment, supplies distributors	1,038	409,309	68,531	83,305	20.4	46,262	882,977	10,480	10,700	10,860	10,863	616
Air conditioning, comm. refrigeration equip., distrs	89	18,664	3,063	5,166	27.7	2,771	45,021	579	620	66[illegible]	608	71
Commercial machines, equipment distributors	137	26,220	3,154	6,707	25.6	3,482	66,827	881	893	896	924	85
Construction machinery, equipment dealers	105	117,181	26,258	24,225	20.7	13,688	250,416	2,518	2,537	2,597	2,604	34
Farm-garden machinery, equipment wholesalers	51	33,256	4,347	4,958	14.9	2,527	49,696	605	607	629	631	16
Industrial machinery, equipment distributors	175	65,878	9,456	11,121	16.9	6,074	120,881	1,432	1,488	1,539	1,561	73
Industrial materials, supplies distributors	122	70,083	10,960	12,321	17.6	7,411	144,542	1,697	1,720	1,720	1,734	68
Professional equipment, supplies distributors	104	32,311	4,857	7,826	24.2	4,720	93,041	1,197	1,205	1,216	1,228	64
Service establishment supply houses	234	39,508	5,264	9,963	25.2	5,005	98,664	1,393	1,439	1,411	1,388	181
Transportation equipment distributors	21	6,208	1,172	1,018	16.4	584	13,889	178	191	192	185	24
Metals, metalwork (except scrap) distributors	72	58,840	9,898	9,016	15.3	4,990	93,915	1,077	1,102	1,137	1,140	31
Iron, steel and products distributors	66	54,884	9,534	8,596	15.7	4,779	89,363	1,020	1,046	1,079	1,078	28
Nonferrous metals distributors	6	3,956	364	420	10.6	211	4,552	57	56	58	62	3
Scrap, waste materials dealers	266	67,409	5,190	13,642	20.2	7,263	148,304	2,613	2,650	2,764	2,948	228
Iron, steel scrap dealers	161	44,806	3,377	8,502	19.0	4,431	90,025	1,528	1,580	1,645	1,717	139
Waste materials dealers	105	22,603	1,813	5,140	22.7	2,832	58,279	1,085	1,070	1,119	1,231	89
Other merchant wholesalers	759	338,124	21,876	37,886	11.2	17,666	331,071	5,514	5,404	5,331	5,843	495
Amusement, sporting goods distributors	78	20,346	3,481	4,170	20.5	2,177	39,305	686	710	703	729	61
Book, magazine, newspaper wholesalers	57	18,926	1,374	3,406	18.0	1,981	35,192	778	731	698	682	37
Coal wholesalers	71	42,804	217	3,285	7.7	1,305	26,542	355	341	352	382	28
Farm supplies wholesalers	160	101,707	8,638	9,171	9.0	4,153	77,03[illegible]	1,354	1,263	1,279	1,470	114
Jewelry wholesalers	40	8,061	1,498	1,863	23.1	878	14,220	220	229	225	233	26
Petroleum products distributors	122	47,121	1,163	4,795	10.2	1,657	34,235	452	453	461	493	83
Gift, art goods, greeting card wholesalers	12	1,719	161	495	28.8	217	4,458	61	86	67	100	7
Flower, bulb, plant wholesalers	45	10,093	73[illegible]	2,414	23.9	1,190	21,194	330	324	297	355	26
Miscellaneous products merchant wholesalers	174	87,347	4,614	8,287	9.5	4,108	78,895	1,278	1,267	1,249	1,399	113

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... Represents zero.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest– March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
EAST SOUTH CENTRAL—Continued												
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices	905	2,164,754	68,140	161,655	7.5	78,671	1,589,161	17,483	17,576	17,582	18,558	4
Sales branches (with stocks)	630	1,174,220	68,140	121,604	10.4	62,524	1,270,708	14,261	14,365	14,487	15,490	2
Sales offices (without stocks)	275	990,534	...	40,051	4.0	16,147	318,453	3,222	3,211	3,095	3,068	2
Food and kindred products	233	443,915	11,316	45,139	10.2	21,103	412,307	5,239	5,299	5,322	5,323	...
Sales branches (with stocks)	182	321,145	11,316	35,831	11.2	17,555	346,512	4,454	4,511	4,586	4,620	...
Sales offices (without stocks)	51	122,770	...	9,308	7.6	3,548	65,795	785	788	736	703	...
Textile mill products	7	7,132	2,052	522	7.3	269	6,415	40	41	44	75	...
Sales branches (with stocks)	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Apparel and related products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture and fixtures*	14	10,663	1,026	1,669	15.7	1,478	29,140	367	364	363	362	...
Sales branches (with stocks)	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper and allied products	5	9,550	40	833	8.7	420	8,264	105	104	103	102	...
Sales branches (with stocks)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Chemicals and allied products	98	205,508	4,895	23,996	11.7	8,325	163,779	1,659	1,672	1,646	1,684	...
Sales branches (with stocks)	71	157,468	4,895	20,781	13.2	7,269	140,189	1,456	1,473	1,456	1,489	...
Sales offices (without stocks)	27	48,040	...	3,215	6.7	1,056	23,590	203	199	190	195	...
Rubber products	15	54,982	2,235	4,718	8.6	1,880	38,794	387	378	380	369	...
Sales branches (with stocks)	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Leather and leather products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products	47	106,698	2,828	6,997	6.6	4,180	86,526	892	922	928	942	...
Sales branches (with stocks)	16	16,594	2,828	2,645	15.9	1,993	43,171	513	530	535	548	...
Sales offices (without stocks)	31	90,104	...	4,352	4.8	2,187	43,355	379	392	393	394	...
Primary metal products	30	427,414	758	9,533	2.2	3,024	60,354	514	506	494	502	...
Sales branches (with stocks)	5	5,477	758	349	6.4	170	4,119	30	32	35	36	...
Sales offices (without stocks)	25	421,937	...	9,184	2.2	2,854	56,235	484	474	459	466	...
Fabricated metal products	25	31,405	3,104	3,717	11.8	1,893	36,403	501	514	497	471	...
Sales branches (with stocks)	19	19,071	3,104	2,629	13.8	1,306	24,210	409	417	400	389	...
Sales offices (without stocks)	6	12,334	...	1,088	8.8	587	12,193	92	97	97	82	...
Machinery (except electrical)	220	170,915	21,042	29,615	17.3	18,400	382,798	3,741	3,734	3,741	4,657	...
Sales branches (with stocks)	177	146,394	21,042	27,461	18.8	17,138	358,643	3,473	3,471	3,501	4,405	...
Sales offices (without stocks)	43	24,521	...	2,154	8.8	1,262	24,155	268	263	240	252	...
Electrical machinery	48	187,177	4,969	6,822	3.6	3,912	79,524	771	788	814	872	...
Sales branches (with stocks)	25	105,322	4,969	5,137	4.9	3,247	66,483	667	682	706	761	...
Sales offices (without stocks)	23	81,855	...	1,685	2.1	665	13,041	104	106	108	111	...
Transportation equipment	38	329,460	10,453	13,432	4.1	6,697	132,813	1,450	1,456	1,440	1,432	1
Sales branches (with stocks)	37	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Instruments and related products	37	22,985	644	3,538	15.4	1,793	34,223	476	479	481	448	...
Sales branches (with stocks)	33	10,656	644	2,516	23.6	1,441	27,099	408	411	414	383	...
Sales offices (without stocks)	4	12,329	...	1,022	8.3	352	7,124	68	68	67	65	...
Other manufacturers' products*	84	144,773	1,728	9,785	6.8	4,818	109,024	1,221	1,200	1,207	1,200	3
Sales branches (with stocks)	33	17,242	1,728	3,506	20.3	2,061	53,416	576	572	596	588	1
Sales offices (without stocks)	51	127,531	...	6,279	4.9	2,757	55,608	645	628	611	612	2
Petroleum bulk plants, terminals and LP gas facilities	1,657	924,225	49,126	82,722	9.0	26,454	514,171	7,561	7,596	7,596	7,795	1,399
Gasoline, distillates, residuals	1,614	914,951	47,722	79,949	8.7	25,201	486,738	7,199	7,240	7,240	7,385	1,384
Bulk plants	1,526	627,322	27,370	59,582	9.5	16,615	329,270	5,141	5,170	5,163	5,287	1,380
Distributing terminals	88	287,629	20,352	20,367	7.1	8,586	157,468	2,058	2,070	2,077	2,098	4
Wholesale LP gas facilities	43	9,274	1,404	2,773	29.9	1,253	27,433	362	356	356	410	15
Merchandise agents, brokers	1,205	1,963,967	6,544	60,043	3.1	20,024	417,346	7,001	6,115	6,281	10,367	1,089
Grocery, confectionery, meats	202	295,528	231	6,747	2.3	2,641	50,839	674	673	674	705	205
Groceries (combination of food lines)	25	47,218	69	1,015	2.1	418	8,105	105	106	111	117	25
Canned foods	95	114,526	59	3,173	2.8	1,301	23,954	338	343	337	344	98
Coffee, tea, spices	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Confectionery	9	6,843	23	305	4.5	118	2,420	23	24	22	22	11
Flour	9	24,182	3	279	1.2	47	975	13	13	15	17	7
Meats provisions (except canned)	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sugar	15	38,422	57	558	1.5	207	3,956	61	51	55	57	22
Miscellaneous grocery products	43	61,293	20	1,329	2.2	524	10,925	125	126	125	137	39
Farm products (edible)	35	44,402	166	1,495	3.4	447	9,314	158	153	148	154	29
Dairy, poultry products	8	7,863	24	214	2.7	91	2,072	31	28	32	35	2
Fruits, vegetables	27	36,539	142	1,281	3.5	356	7,242	127	125	116	119	27
Drugs, chemicals, paints	10	5,488	8	247	4.5	67	1,323	17	19	19	18	10
Drugs, proprietaries, toiletries	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Chemicals, explosives	7	3,784	8	177	4.7	58	1,223	14	15	16	16	6
Paints, varnishes, lacquers, enamels	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent.

... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954–GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS–Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
EAST SOUTH CENTRAL—Continued												
Type by Kind of Business—Con.												
Merchandise agents, brokers—Con.												
Apparel (including footwear)	18	13,396	13	551	4.1	193	2,796	36	36	36	33	15
Clothing, furnishings (men's, women's)	3	4,488	13	176	3.9	62	942	9	9	11	8	3
Men's, boys' clothing, furnishings	5	3,522	...	177	5.0	84	1,297	14	14	13	13	8
Women's, children's clothing, accessories	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furs (dressed), fur clothing	...	...	...	...	...	...	...	...	...	...	...	...
Handbags	...	...	...	...	...	...	...	...	...	...	...	...
Millinery, millinery supplies	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Shoes, other footwear	4	2,369	...	79	3.3	11	(Z)	5	5	4	4	3
Work clothing	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods	12	22,867	14	667	2.9	216	4,887	40	36	38	37	5
Hosiery	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Piece goods	5	17,997	...	538	3.0	150	3,421	24	20	21	22	...
Furniture, home furnishings	13	5,135	7	308	6.0	80	1,511	18	18	18	26	14
Furniture	7	2,806	...	159	5.7	54	1,033	10	10	10	18	6
Home furnishings	6	2,329	7	149	6.4	26	(Z)	8	8	8	8	8
Paper, allied products	10	3,347	18	262	7.8	106	1,827	27	27	26	25	12
Paper	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stationery, office supplies	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	523	1,210,547	4,826	32,415	2.7	9,289	207,726	4,470	3,573	3,864	7,724	499
Cotton	76	417,195	4,381	2,644	.6	1,165	21,935	278	271	260	312	72
Grain	10	53,649	...	434	.8	160	2,937	22	20	39	35	9
Hides, skins, raw furs	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Livestock	224	383,770	166	8,516	2.2	3,606	71,881	2,914	3,063	3,193	3,200	220
Tobacco (leaf)	202	307,976	229	20,096	6.5	4,196	107,338	1,217	182	338	4,119	188
Wool, mohair	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Miscellaneous inedible farm products	7	44,271	...	592	1.3	92	2,207	16	17	16	38	7
Automotive	19	19,324	79	957	5.0	350	8,154	132	140	138	144	26
Electrical-electronic apparatus, equip., appliances	26	13,532	80	908	6.7	333	5,949	53	55	57	60	23
Electrical apparatus, supplies	17	9,389	69	657	7.0	248	4,451	38	39	41	43	17
Appliances, radios, TV sets	6	1,564	3	104	6.6	23	(Z)	6	7	7	9	5
Electronic parts, equipment	3	2,579	8	147	5.7	62	1,097	9	9	9	8	1
Hardware, plumbing-heating goods	39	36,204	32	2,197	6.1	792	15,452	120	121	129	132	42
Hardware	16	24,531	...	1,349	5.5	438	8,779	62	62	61	67	25
Plumbing, heating goods	23	11,673	32	848	7.3	354	6,673	58	59	68	65	17
Lumber, construction materials	68	56,520	82	2,729	4.8	955	18,360	224	221	216	230	42
Lumber, millwork	52	49,378	73	2,247	4.6	745	14,555	174	165	154	173	31
Construction materials (except lumber)	16	7,142	9	482	6.7	210	3,805	50	56	62	57	11
Machinery, equipment, supplies	97	59,150	534	3,984	6.7	1,740	35,110	310	314	332	336	76
Air conditioning, commercial refrigeration equipment	12	4,550	35	400	8.8	77	1,754	22	20	20	21	13
Commercial machines, equipment	8	2,119	65	199	9.4	115	2,166	33	34	34	34	6
Construction machinery, equipment	4	7,377	68	517	7.0	305	4,800	27	28	29	32	1
Farm-garden machinery, equipment	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Industrial machinery, equipment, supplies	63	42,129	362	2,645	6.3	1,180	25,364	207	219	234	232	48
Professional equipment, supplies	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Service establishment equipment, supplies	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Transportation (exc. automotive) equip., supplies	...	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Metals, metalwork (except scrap)	21	12,452	57	627	5.0	287	5,749	63	69	70	73	15
Iron, steel and products	20	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Nonferrous metals, metalwork	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other merchandise agents, brokers	112	166,075	397	5,949	3.6	2,528	48,349	659	660	516	670	76
Scrap iron and steel	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Amusements, sporting goods, toys	6	6,590	...	451	6.8	167	3,448	45	47	49	48	4
Books, magazines, newspapers	5	3,457	17	465	13.5	308	2,305	54	47	56	65	4
Coal, coke	21	36,252	42	1,805	5.0	1,021	19,740	181	242	171	173	9
Farm supplies	10	52,977	...	420	.8	152	3,665	44	36	44	52	8
Jewelry	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Yarns	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum and products	16	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
General merchandise	7	2,329	9	193	8.3	109	1,917	25	24	23	23	5
Miscellaneous products, agents, brokers, n.e.c.	33	29,093	267	1,609	5.5	515	11,894	222	172	83	218	23
Assemblers of farm products	350	437,625	26,695	16,751	3.8	7,102	127,058	2,594	2,637	2,217	2,691	269
Dairy, poultry products	61	26,731	421	1,676	6.3	701	14,652	309	313	298	319	43
Fresh fruits, vegetables	44	11,118	333	1,799	16.2	758	11,688	212	691	262	270	36
Farm products (raw materials)	231	395,042	25,816	12,790	3.2	5,432	95,758	2,005	1,558	1,572	2,002	182
Farm supplies	14	4,734	125	486	10.3	211	4,960	68	75	85	100	8
Other farm products assemblers	...	...	...	...	...	...	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent.

... Represents zero.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
WEST SOUTH CENTRAL												
Wholesale trade, total	22,971	xxx	1,230,213	xxx	xxx	812,575	16,327,192	209,447	211,555	212,478	218,225	15,261
Type of Operation												
Merchant wholesalers	14,413	8,858,007	972,078	1,094,040	12.4	546,371	11,010,597	142,003	142,706	145,675	148,729	9,853
Manufacturers' sales branches, sales offices	2,100	4,213,553	161,557	342,931	8.1	176,643	3,561,049	38,044	38,411	38,337	38,377	14
Petroleum bulk plants, terminals and LP gas facilities	3,697	1,302,866	60,565	157,095	12.1	41,219	797,123	11,531	11,566	11,731	11,774	3,188
Merchandise agents, brokers	1,650	2,261,085	6,246	69,087	3.1	26,279	510,193	8,998	9,168	9,191	9,507	1,523
Assemblers of farm products	1,111	607,711	29,767	58,367	9.6	22,063	448,230	8,871	9,704	7,544	9,838	683
Type by Kind of Business												
Merchant wholesalers	14,413	8,858,007	972,078	1,094,040	12.4	546,371	11,010,597	142,003	142,706	145,675	148,729	9,853
Grocery, confectionery, meat wholesalers	1,912	1,507,336	94,134	138,529	9.2	73,403	1,421,847	21,254	21,357	22,085	22,788	1,580
General-line grocery wholesalers	468	893,547	68,549	67,325	7.5	40,391	755,300	11,200	11,074	11,229	11,170	231
Confectionery wholesalers	152	38,912	1,515	5,051	13.0	2,303	45,691	763	761	781	809	144
Fish, sea food distributors	183	46,787	1,777	8,570	18.3	3,478	75,202	1,459	1,569	1,938	1,834	198
Meat, meat products wholesalers	396	174,949	3,148	22,957	13.1	11,244	231,387	3,104	3,181	3,346	3,627	455
Specialty-line grocery wholesalers	713	353,141	19,145	34,626	9.8	15,987	314,267	4,728	4,772	4,791	5,348	552
Farm products (edible) distributors	780	373,224	8,709	51,316	13.7	20,135	395,643	6,562	6,742	6,670	7,236	821
Poultry, poultry products distributors	249	103,469	2,207	8,923	8.6	3,747	71,074	1,452	1,517	1,591	1,984	248
Fresh fruit, vegetable wholesalers	531	269,755	6,502	42,393	15.7	16,388	324,569	5,110	5,225	5,079	5,252	573
Beer, wine, distilled spirits wholesalers	653	465,968	46,413	51,520	11.1	24,369	480,562	5,818	5,945	6,187	6,056	461
Beer, ale distributors	558	236,359	12,509	34,332	14.5	15,347	297,409	3,872	4,037	4,276	4,067	428
Wine, distilled spirits wholesalers	95	229,609	33,904	17,188	7.5	9,022	183,153	1,946	1,908	1,911	1,989	33
Tobacco distributors	283	275,341	10,956	15,764	5.7	7,843	148,931	2,370	2,372	2,408	2,460	265
Drugs, chemicals, allied products wholesalers	512	262,559	35,579	41,719	15.9	22,277	490,958	6,051	6,020	6,119	6,313	307
General-line drug wholesalers	49	126,765	21,978	16,745	13.2	10,327	243,940	2,906	2,891	2,882	2,886	1
Specialty-line drug, toiletries wholesalers	208	57,639	7,492	9,074	15.7	4,652	93,024	1,399	1,395	1,461	1,589	185
Industrial chemicals, explosives distributors	192	65,436	5,194	12,231	18.7	5,345	113,220	1,254	1,241	1,267	1,318	84
Paint, varnish wholesalers	63	12,719	915	3,669	28.8	1,953	40,774	492	493	509	520	37
Dry goods, apparel wholesalers	230	116,737	18,602	17,874	15.3	9,403	190,129	2,598	2,546	2,599	2,542	206
Clothing, furnishings, footwear wholesalers	128	37,222	5,647	6,647	17.9	3,090	61,389	950	906	952	904	126
General-line dry goods wholesalers	20	38,941	5,730	5,540	14.2	3,597	72,610	944	937	950	942	13
Specialty-line dry goods wholesalers	79	28,178	4,626	4,413	15.7	2,090	44,236	585	585	578	573	66
Piece goods converters	3	12,396	2,599	1,274	10.3	626	11,894	119	118	119	123	1
Furniture, home furnishings wholesalers	248	122,365	14,676	22,593	18.5	11,332	205,548	2,824	2,768	2,750	2,883	146
Furniture (household, office) wholesalers	133	43,846	5,621	8,944	20.4	4,720	83,687	1,142	1,109	1,088	1,196	84
Home furnishings, floor coverings wholesalers	115	78,519	9,055	13,649	17.4	6,612	121,861	1,682	1,659	1,662	1,687	62
Paper, allied products wholesalers	281	153,654	17,387	25,746	16.8	14,736	277,813	3,719	3,748	3,753	3,770	161
Coarse paper and products wholesalers	100	56,953	7,154	9,736	17.1	6,040	111,988	1,477	1,496	1,511	1,498	45
Printing and fine paper distributors	53	66,678	6,736	7,581	11.4	4,553	90,184	1,089	1,109	1,117	1,105	14
Stationery, office supplies wholesalers	122	29,327	3,320	8,106	27.6	4,006	73,004	1,108	1,098	1,086	1,143	100
Wallpaper wholesalers	6	696	177	323	46.4	137	2,637	45	45	39	24	2
Farm products (raw materials) merchants	462	1,397,062	213,921	63,480	4.5	16,052	314,411	4,114	4,000	4,294	4,590	339
Automotive wholesalers	1,705	383,165	62,930	80,004	20.9	45,842	936,620	12,683	12,581	12,634	12,811	1,245
Motor vehicle distributors	131	58,530	2,912	7,339	12.5	4,149	85,377	1,054	1,033	1,045	1,106	102
Automotive equipment, tire-tube wholesalers	1,574	324,635	60,018	72,665	22.4	41,693	851,243	11,629	11,548	11,589	11,705	1,143
Electrical, electronics, appliance distributors	570	517,727	65,605	70,600	13.6	38,942	800,076	8,917	8,896	9,217	9,232	245
Electrical apparatus, supplies distributors	250	248,894	32,260	30,382	12.2	17,461	345,886	3,957	3,948	4,094	4,081	85
Electrical appliance, radio, TV set wholesalers	174	229,332	27,351	31,305	13.7	16,643	343,580	3,839	3,814	3,963	3,934	67
Electronic parts, equipment distributors	146	39,501	5,994	8,913	22.6	4,838	110,610	1,121	1,134	1,160	1,217	93
Hardware, plumbing-heating goods wholesalers	444	335,961	59,464	55,342	16.5	31,690	657,913	7,680	7,692	7,888	7,888	226
Hardware wholesalers	160	176,653	34,768	30,442	17.2	18,440	379,524	4,583	4,601	4,715	4,684	90
Plumbing, heating equipment, supplies distributors	284	159,308	24,696	24,900	15.6	13,250	278,389	3,097	3,091	3,173	3,204	136
Lumber, construction materials distributors	989	521,636	40,672	95,098	18.2	48,595	1,005,393	12,025	12,512	13,083	13,327	516
Lumber, millwork wholesalers	409	275,247	23,410	34,608	12.6	18,280	398,092	4,698	4,801	4,922	5,075	221
Construction materials distributors	580	246,389	17,262	60,490	24.6	30,315	607,301	7,327	7,711	8,161	8,252	295
Machinery, equipment, supplies distributors	3,127	1,482,997	195,796	230,818	15.6	118,577	2,425,734	27,109	27,361	27,607	27,552	1,718
Air conditioning, comm. refrigeration equip., distrs	233	80,271	8,839	16,647	20.7	9,034	180,957	2,002	2,259	2,163	2,001	162
Commercial machines, equipment distributors	303	58,478	7,285	14,322	24.5	7,501	151,020	1,784	1,790	1,765	1,850	261
Construction machinery, equipment dealers	168	141,321	28,679	25,472	18.0	14,393	296,100	2,953	2,902	2,998	3,055	64
Farm-garden machinery, equipment wholesalers	119	39,738	5,155	6,315	15.9	3,187	63,763	807	798	805	769	73
Industrial machinery, equipment distributors	1,074	738,794	87,985	77,598	10.5	36,205	731,605	8,068	8,031	8,204	8,025	400
Industrial materials, supplies distributors	365	219,459	29,521	40,366	18.4	21,886	439,788	4,883	4,988	5,000	4,973	175
Professional equipment, supplies distributors	239	71,197	10,668	18,080	25.4	10,134	209,021	2,526	2,515	2,566	2,637	133
Service establishment supply houses	525	103,397	12,889	24,373	23.6	12,460	272,897	3,162	3,162	3,158	3,210	391
Transportation equipment distributors	101	30,342	4,775	7,645	25.2	3,777	80,583	924	916	948	1,032	59
Metals, metalwork (except scrap) distributors	325	254,810	40,313	35,523	13.9	17,224	341,513	3,923	3,957	4,063	4,083	173
Iron, steel and products distributors	302	230,622	37,071	31,990	13.9	15,684	297,682	3,531	3,575	3,678	3,730	160
Nonferrous metals distributors	23	24,188	3,242	3,533	14.6	1,540	43,831	392	382	385	353	13
Scrap, waste materials dealers	465	117,543	9,035	23,260	19.8	11,797	247,683	4,093	4,142	4,254	4,497	406
Iron, steel scrap dealers	263	63,619	5,509	11,545	18.1	5,678	117,585	1,923	1,925	2,045	2,083	249
Waste materials dealers	202	53,924	3,526	11,715	21.7	6,119	130,098	2,170	2,217	2,209	2,414	157
Other merchant wholesalers	1,427	569,922	37,886	74,854	13.1	34,154	669,823	10,263	10,067	10,064	10,701	1,038
Amusement, sporting goods distributors	156	45,266	7,156	8,698	19.2	4,423	86,859	1,180	1,196	1,269	1,333	106
Book, magazine, newspaper wholesalers	131	30,408	3,477	6,891	22.7	3,750	66,461	1,517	1,413	1,343	1,352	75
Coal wholesalers	9	1,480	7	179	12.1	80	1,107	23	20	18	17	9
Farm supplies wholesalers	264	130,141	7,439	13,852	10.6	6,132	114,248	2,070	1,909	1,815	1,939	202
Jewelry wholesalers	77	22,733	3,515	4,758	20.9	2,682	44,971	662	643	660	710	63
Petroleum products distributors	388	223,794	6,297	19,461	8.7	7,278	158,829	1,836	1,908	2,019	2,070	312
Gift, art goods, greeting card wholesalers	42	5,832	431	1,181	20.3	559	18,144	196	191	216	254	36
Flower, bulb, plant wholesalers	91	14,281	1,197	3,701	25.9	1,892	38,144	599	548	532	601	70
Miscellaneous products merchant wholesalers	269	95,987	8,367	16,133	16.8	7,358	141,060	2,180	2,239	2,192	2,425	165

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent.
... Represents zero.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954–GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS–Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest– March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
WEST SOUTH CENTRAL—Continued												
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices	2,100	4,213,553	161,557	342,931	8.1	176,643	3,561,049	38,044	38,411	38,337	38,377	14
Sales branches (with stocks)	1,507	2,539,484	161,557	273,340	10.8	145,938	2,985,261	32,466	32,884	32,918	32,928	5
Sales offices (without stocks)	593	1,674,069	...	69,591	4.2	30,705	575,788	5,578	5,527	5,419	5,449	9
Food and kindred products	433	772,110	16,066	78,250	10.1	39,322	767,329	9,684	9,810	9,912	9,840	7
Sales branches (with stocks)	345	582,932	16,066	62,690	10.8	33,240	667,286	8,515	8,642	8,755	8,685	1
Sales offices (without stocks)	88	189,178	...	15,560	8.2	6,082	100,043	1,169	1,168	1,157	1,155	6
Textile mill products	23	47,652	2,602	3,322	7.0	2,064	38,378	391	422	376	357	...
Sales branches (with stocks)	15	33,391	2,602	2,884	8.6	1,803	32,416	360	388	341	321	...
Sales offices (without stocks)	8	14,261	...	438	3.1	261	5,962	31	34	35	36	...
Apparel and related products	16	21,023	1,612	2,941	14.0	1,268	25,088	452	441	476	493	...
Sales branches (with stocks)	10	15,138	1,612	2,741	18.1	1,127	22,347	436	426	459	476	...
Sales offices (without stocks)	6	5,885	...	200	3.4	141	2,741	16	15	17	17	...
Furniture and fixtures	16	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	15	7,985	730	1,148	14.4	599	11,900	150	143	149	155	1
Sales offices (without stocks)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper and allied products	16	42,918	120	3,283	7.6	1,133	25,857	233	231	231	233	...
Sales branches (with stocks)	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	14	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Chemicals and allied products	182	415,885	9,211	37,314	9.0	14,673	290,334	2,923	2,913	2,958	2,939	...
Sales branches (with stocks)	120	187,395	9,211	23,422	12.5	10,032	193,755	2,060	2,039	2,086	2,068	...
Sales offices (without stocks)	62	228,490	...	13,892	6.1	4,641	96,579	863	874	872	871	...
Rubber products	52	132,414	10,614	12,713	9.6	5,356	113,152	1,104	1,088	1,091	1,094	...
Sales branches (with stocks)	50	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Leather and leather products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	...	...	...	...	...	...	...	...	...	...	...	...
Stone, clay, and glass products	79	163,482	4,988	15,072	9.2	8,648	168,011	1,748	1,931	1,968	1,988	1
Sales branches (with stocks)	39	45,409	4,988	9,960	21.9	6,231	125,398	1,403	1,583	1,611	1,614	1
Sales offices (without stocks)	40	118,073	...	5,112	4.3	2,417	42,613	345	348	357	374	...
Primary metal products	104	603,836	5,735	12,693	2.1	6,366	137,735	1,215	1,247	1,252	1,262	...
Sales branches (with stocks)	19	38,232	5,735	4,859	12.7	2,607	60,902	642	678	661	665	...
Sales offices (without stocks)	85	565,604	...	7,834	1.4	3,759	76,833	573	569	591	597	...
Fabricated metal products	98	163,766	6,912	9,568	5.8	4,652	83,274	1,021	986	1,017	998	...
Sales branches (with stocks)	62	38,983	6,912	6,229	16.0	2,940	50,657	746	709	746	717	...
Sales offices (without stocks)	36	124,783	...	3,339	2.7	1,712	32,617	275	277	271	281	...
Machinery (except electrical)	612	571,962	51,808	82,880	14.5	49,597	1,024,353	9,787	9,997	9,807	9,801	2
Sales branches (with stocks)	503	498,444	51,808	75,404	15.1	45,643	954,662	8,981	9,206	9,056	9,068	2
Sales offices (without stocks)	109	73,518	...	7,476	10.2	3,954	69,691	806	791	751	733	...
Electrical machinery	120	231,227	10,687	19,483	8.4	9,871	190,568	1,801	1,835	1,816	1,815	3
Sales branches (with stocks)	70	182,537	10,687	16,703	9.2	8,209	157,521	1,546	1,574	1,555	1,557	...
Sales offices (without stocks)	50	48,690	...	2,780	5.7	1,662	33,047	255	261	261	258	3
Transportation equipment	92	712,181	30,486	33,755	4.7	16,915	337,854	3,737	3,582	3,510	3,631	...
Sales branches (with stocks)	84	649,259	30,486	32,381	5.0	16,237	329,305	3,526	3,409	3,421	3,543	...
Sales offices (without stocks)	8	62,922	...	1,374	2.2	678	8,549	211	173	89	88	...
Instruments and related products	114	72,280	4,118	11,690	16.2	6,907	137,023	1,630	1,635	1,646	1,631	...
Sales branches (with stocks)	100	63,532	4,118	10,962	17.3	6,555	129,841	1,571	1,569	1,580	1,558	...
Sales offices (without stocks)	14	8,748	...	728	8.3	352	7,182	59	66	66	73	...
Other manufacturers' products*	142	253,772	5,855	18,650	7.3	9,207	209,235	2,156	2,139	2,116	2,129	...
Sales branches (with stocks)	72	55,173	5,855	11,193	20.3	5,355	133,578	1,401	1,402	1,379	1,384	...
Sales offices (without stocks)	70	198,599	...	7,457	3.8	3,852	75,657	755	737	737	745	...
Petroleum bulk plants, terminals and LP gas facilities	3,697	1,302,866	60,565	157,095	12.1	41,219	797,123	11,531	11,566	11,731	11,774	3,188
Gasoline, distillates, residuals	3,540	1,254,466	58,197	144,578	11.5	35,987	699,838	10,143	10,237	10,347	10,426	3,091
Bulk plants	3,465	1,007,320	39,394	116,428	11.6	28,439	558,189	8,454	8,579	8,657	8,707	3,088
Distributing terminals	75	247,146	18,803	28,150	11.4	7,548	141,649	1,689	1,658	1,690	1,719	3
Wholesale LP gas facilities	157	48,400	2,368	12,517	25.9	5,232	97,285	1,388	1,329	1,384	1,348	97
Merchandise agents, brokers	1,650	2,261,085	6,246	69,087	3.1	26,279	510,193	8,998	9,168	9,191	9,507	1,523
Grocery, confectionery, meats	243	484,437	321	12,141	2.5	4,410	85,341	981	1,005	993	1,006	268
Groceries (combination of food lines)	23	72,764	17	1,722	2.4	660	12,190	131	130	128	132	23
Canned foods	102	165,650	172	4,686	2.8	1,649	32,444	392	391	399	407	110
Coffee, tea, spices	8	48,724	48	393	.8	140	1,979	24	24	24	24	4
Confectionery	13	18,301	13	852	4.7	377	7,233	54	67	66	67	12
Flour	3	3,688	...	145	3.9	25	610	10	9	8	10	2
Meats, provisions (except canned)	3	3,717	49	242	6.5	145	2,603	30	33	34	36	2
Sugar	21	85,582	4	985	1.2	491	8,440	103	115	97	89	15
Miscellaneous grocery products	70	86,011	18	3,116	3.6	923	19,842	237	236	237	241	100
Farm products (edible)	70	82,265	28	3,261	4.0	1,140	15,062	316	304	270	337	47
Dairy, poultry products	10	3,812	8	101	2.6	37	580	18	19	16	17	5
Fruits, vegetables	60	78,453	20	3,160	4.0	1,103	14,482	298	285	254	320	42
Drugs, chemicals, paints	25	15,850	27	809	5.1	351	7,342	85	85	85	84	20
Drugs, proprietaries, toiletries	8	3,824	...	319	8.3	171	3,612	41	44	42	40	6
Chemicals, explosives	13	8,767	27	346	3.9	137	2,986	34	31	33	34	9
Paints, varnishes, lacquers, enamels	4	3,259	...	144	4.4	43	744	10	10	10	10	5

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent.
... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
WEST SOUTH CENTRAL—Continued												
Type by Kind of Business—Con.												
Merchandise agents, brokers—Con.												
Apparel (including footwear)	41	25,174	42	1,236	4.9	248	4,203	69	73	68	69	30
Clothing, furnishings (men's, women's)	7	5,263	28	325	6.2	64	1,273	20	21	21	22	4
Men's, boys' clothing, furnishings	4	5,034	3	125	2.5	19	(Z)	12	11	11	11	3
Women's, children's clothing, accessories	27	12,598	11	662	5.3	132	2,037	32	36	31	31	21
Furs (dressed), fur clothing	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Handbags	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Millinery, millinery supplies	...	...	...	...	...	...	...	...	...	...	...	...
Shoes, other footwear	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Work clothing	...	...	...	...	...	...	...	...	...	...	...	...
Dry goods, piece goods	26	45,329	2	1,731	3.8	475	8,785	99	105	98	100	11
Hosiery	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Piece goods	20	32,437	...	953	2.9	243	4,676	43	44	41	41	7
Furniture, home furnishings	57	36,612	401	2,202	6.0	938	18,059	153	149	149	156	55
Furniture	28	22,593	96	1,248	5.5	645	12,562	74	71	67	70	20
Home furnishings	29	14,019	305	954	6.8	293	5,497	79	78	82	86	35
Paper, allied products	16	14,141	41	510	3.6	171	2,335	34	34	34	36	12
Paper	11	12,797	39	381	3.0	133	1,326	25	25	26	28	8
Stationery, office supplies	5	1,344	2	129	9.6	38	1,009	9	9	8	8	4
Farm products (raw materials)	467	1,004,608	2,138	17,022	1.7	6,996	145,048	4,919	5,058	5,106	5,303	496
Cotton	72	209,114	1,353	1,415	.7	456	9,599	128	129	131	157	63
Grain	20	48,376	36	922	1.9	126	2,263	28	32	32	34	15
Hides, skins, raw furs	5	7,238	4	265	3.7	127	2,104	31	27	22	33	...
Livestock	350	723,520	663	13,964	1.9	6,070	127,195	4,651	4,765	4,873	5,014	401
Tobacco (leaf)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wool, mohair	15	10,398	82	356	3.4	185	3,223	68	92	44	45	10
Miscellaneous inedible farm products	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Automotive	42	36,734	140	2,457	6.7	1,005	18,483	179	181	196	191	39
Electrical-electronic apparatus, equip., appliances	103	92,264	164	5,687	6.2	2,088	41,428	369	381	376	391	102
Electrical apparatus, supplies	71	63,818	152	3,836	6.0	1,423	27,616	253	262	253	260	65
Appliances, radios, TV sets	7	3,752	5	219	5.8	86	1,782	20	19	19	22	7
Electronic parts, equipment	25	24,694	7	1,632	6.6	579	12,030	96	100	104	109	30
Hardware, plumbing-heating goods	59	38,179	249	2,527	6.6	1,011	21,544	178	187	163	188	45
Hardware	14	13,558	...	816	6.0	208	3,564	34	39	37	35	22
Plumbing, heating goods	45	24,621	249	1,711	5.9	803	17,980	144	148	126	153	23
Lumber, construction materials	86	55,839	171	2,487	4.5	848	18,537	200	197	204	213	66
Lumber, millwork	56	39,366	20	1,453	3.7	400	7,885	105	104	105	112	46
Construction materials (except lumber)	30	16,473	151	1,034	6.3	448	10,652	95	93	99	101	20
Machinery, equipment, supplies	254	173,384	1,191	10,558	6.1	3,965	77,636	771	791	824	806	201
Air conditioning, commercial refrigeration equipment	35	26,109	338	1,569	6.0	621	12,257	110	110	116	116	30
Commercial machines, equipment	20	5,344	119	471	8.8	201	4,195	57	58	53	58	20
Construction machinery, equipment	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm-garden machinery, equipment	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Industrial machinery, equipment, supplies	155	74,982	642	6,092	8.1	2,330	44,351	427	442	446	430	125
Professional equipment, supplies	6	5,796	3	367	6.3	204	5,710	52	51	80	80	4
Service establishment equipment, supplies	23	12,497	77	780	6.2	252	4,600	65	66	64	62	16
Transportation (exc. automotive) equip., supplies	10	44,860	8	1,005	2.2	292	4,545	48	47	52	45	5
Metals, metalwork (except scrap)	32	23,106	81	1,127	4.9	296	6,721	69	71	72	79	29
Iron, steel and products	24	19,611	66	980	5.0	261	5,600	59	61	59	61	22
Nonferrous metals, metalwork	8	3,495	15	147	4.2	35	1,121	10	10	13	18	7
Other merchandise agents, brokers	129	133,163	1,250	5,332	4.0	2,337	39,669	576	547	553	548	102
Scrap iron and steel	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Amusements, sporting goods, toys	9	12,879	...	351	2.7	132	1,717	21	25	24	31	10
Books, magazines, newspapers	6	4,696	958	567	12.1	266	3,838	53	54	67	61	2
Coal, coke	...	...	...	...	...	...	...	...	...	...	...	...
Farm supplies	4	8,028	...	123	1.5	72	1,468	14	14	14	14	...
Jewelry	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Yarns	...	...	...	...	...	...	...	...	...	...	...	...
Petroleum and products	23	44,730	34	1,220	2.7	472	7,264	104	92	93	90	19
General merchandise	26	11,219	176	668	6.0	317	8,771	131	122	123	120	20
Miscellaneous products, agents, brokers, n.e.c.	56	28,181	82	1,542	5.5	536	10,465	172	175	174	183	46
Assemblers of farm products	1,111	607,711	29,767	58,367	9.6	22,063	448,230	8,871	9,704	7,544	9,838	683
Dairy, poultry products	117	68,094	1,582	5,577	8.2	2,115	50,346	806	854	834	989	85
Fresh fruits, vegetables	200	71,005	2,615	19,420	27.4	7,465	135,259	4,870	5,385	2,012	4,241	190
Farm products (raw materials)	733	453,556	24,217	31,135	6.9	11,505	243,257	2,930	3,191	4,323	4,238	374
Farm supplies	59	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other farm products assemblers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent.
... Represents zero.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954–GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS–Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest– March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
MOUNTAIN												
Wholesale trade, total	10,019	xxx	383,896	xxx	xxx	296,396	6,194,044	74,352	73,903	75,076	80,382	6,295
Type of Operation												
Merchant wholesalers	5,318	2,562,906	265,508	367,385	14.3	193,698	4,038,256	47,546	48,086	48,588	51,149	3,389
Manufacturers' sales branches, sales offices	759	1,066,305	57,481	105,447	9.9	49,383	999,689	10,144	10,163	10,310	10,288	5
Petroleum bulk plants, terminals and LP gas facilities	2,313	679,135	33,683	80,488	11.9	21,218	446,151	5,377	5,469	5,576	5,641	2,043
Merchandise agents, brokers	581	956,405	2,557	23,772	2.5	9,550	198,715	3,367	3,388	3,461	3,844	531
Assemblers of farm products	1,048	588,945	24,667	49,624	8.4	22,547	511,233	7,918	6,797	7,141	9,460	327
Type by Kind of Business												
Merchant wholesalers	5,318	2,562,906	265,508	367,385	14.3	193,698	4,038,256	47,546	48,086	48,588	51,149	3,389
Grocery, confectionery, meat wholesalers	669	460,768	32,701	44,330	9.6	23,327	522,466	6,151	6,290	6,438	6,534	446
General-line grocery wholesalers	142	299,619	24,651	20,421	6.8	12,416	294,994	3,219	3,237	3,316	3,221	28
Confectionery wholesalers	58	12,636	798	1,448	11.5	737	16,390	211	226	221	249	56
Fish, sea food distributors	20	9,963	765	1,094	11.0	505	9,401	138	146	145	149	20
Meat, meat products wholesalers	125	48,007	1,098	7,249	15.1	3,559	66,772	849	885	899	940	122
Specialty-line grocery wholesalers	324	90,543	5,389	14,118	15.6	6,110	134,909	1,734	1,796	1,857	1,975	220
Farm products (edible) distributors	343	160,822	3,886	23,168	14.4	11,455	218,521	3,346	3,521	3,263	3,744	340
Poultry, poultry products distributors	78	33,461	409	3,277	9.8	1,546	29,713	487	497	526	564	88
Fresh fruit, vegetable wholesalers	265	127,361	3,477	19,891	15.6	9,909	188,808	2,859	3,024	2,737	3,180	252
Beer, wine, distilled spirits wholesalers	297	168,779	15,117	20,275	12.0	9,531	201,023	2,051	2,102	2,188	2,198	228
Beer, ale distributors	230	81,637	4,762	11,771	14.4	5,034	104,772	1,127	1,175	1,256	1,215	205
Wine, distilled spirits wholesalers	67	87,142	10,355	8,504	9.8	4,497	96,251	924	927	932	983	23
Tobacco distributors	107	84,530	3,722	5,453	6.5	2,723	52,826	724	729	745	752	88
Drugs, chemicals, allied products wholesalers	168	85,863	10,860	14,452	16.8	7,594	163,906	1,909	1,917	1,940	2,019	75
General-line drug wholesalers	20	47,627	7,427	6,704	14.1	4,005	82,048	1,048	1,029	1,043	1,042	3
Specialty-line drug, toiletries wholesalers	53	15,172	1,440	3,358	22.1	1,572	35,922	403	414	415	483	37
Industrial chemicals, explosives distributors	61	18,198	1,480	3,095	17.0	1,361	32,722	310	321	328	317	16
Paint, varnish wholesalers	34	4,866	513	1,295	26.6	656	13,214	148	153	154	177	19
Dry goods, apparel wholesalers	62	28,226	3,434	4,252	15.1	2,502	55,268	602	595	605	609	40
Clothing, furnishings, footwear wholesalers	38	12,949	1,739	2,223	17.2	1,150	22,910	324	318	308	314	28
General-line dry goods wholesalers	3	4,825	762	660	13.7	463	10,279	97	98	102	99	...
Specialty-line dry goods wholesalers	21	10,452	933	1,369	13.1	889	22,079	181	179	195	196	12
Piece goods converters	...	...	...	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers	103	35,246	4,658	6,132	17.4	3,144	59,125	764	757	722	806	77
Furniture (household, office) wholesalers	49	11,942	1,346	2,740	22.9	1,437	29,201	315	312	304	362	37
Home furnishings, floor coverings wholesalers	54	23,304	3,312	3,392	14.6	1,707	29,924	449	445	418	444	40
Paper, allied products wholesalers	109	52,119	7,231	9,241	17.7	5,379	103,748	1,312	1,323	1,330	1,351	58
Coarse paper and products wholesalers	50	33,876	4,641	5,630	16.6	3,288	64,733	785	803	819	818	25
Printing and fine paper distributors	13	11,589	1,358	1,564	13.5	943	16,935	228	226	223	226	4
Stationery, office supplies wholesalers	45	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wallpaper wholesalers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	139	162,341	10,376	7,764	4.8	3,045	60,797	796	809	829	942	102
Automotive wholesalers	739	179,010	27,972	39,588	22.1	22,889	483,639	5,729	5,761	5,803	6,006	443
Motor vehicle distributors	63	27,443	1,460	4,510	16.4	2,551	62,186	611	610	621	677	38
Automotive equipment, tire-tube wholesalers	676	151,567	26,512	35,078	23.1	20,338	421,453	5,118	5,151	5,182	5,329	405
Electrical, electronics, appliance distributors	242	174,298	20,767	23,248	13.3	12,783	254,044	2,859	2,869	2,899	2,860	107
Electrical apparatus, supplies distributors	95	90,703	9,994	10,153	11.2	5,830	115,770	1,303	1,310	1,334	1,327	33
Electrical appliance, radio, TV set wholesalers	86	70,454	8,711	10,102	14.3	5,329	110,587	1,157	1,153	1,141	1,130	31
Electronic parts, equipment distributors	61	13,141	2,062	2,993	22.8	1,624	27,687	399	406	424	403	43
Hardware, plumbing-heating goods wholesalers	180	158,268	28,714	25,985	16.4	15,173	297,206	3,637	3,657	3,732	3,777	80
Hardware wholesalers	53	73,647	16,523	13,091	17.8	8,294	160,504	2,134	2,155	2,191	2,204	27
Plumbing, heating equipment, supplies distributors	127	84,621	12,191	12,894	15.2	6,879	136,702	1,503	1,502	1,541	1,573	53
Lumber, construction materials distributors	384	206,742	13,233	32,618	15.8	17.732	368,769	3,636	4,004	4,212	4,372	263
Lumber, millwork wholesalers	126	119,684	8,514	10,677	8.9	5,940	125,274	1,259	1,316	1,435	1,480	73
Construction materials distributors	258	87,058	4,719	21,941	25.2	11,792	243,495	2,377	2,688	2,777	2,892	190
Machinery, equipment, supplies distributors	1,011	375,463	59,507	71,258	19.0	36,738	766,073	8,350	8,383	8,440	8,691	528
Air conditioning, comm. refrigeration equip., distrs	76	20,396	1,739	3,664	18.0	1,631	35,974	322	352	397	385	46
Commercial machines, equipment distributors	141	24,191	2,911	5,975	24.7	3,078	62,286	716	727	742	793	107
Construction machinery, equipment dealers	123	100,504	19,503	18,806	18.7	10,599	225,393	2,157	2,135	2,142	2,180	29
Farm-garden machinery, equipment wholesalers	75	30,488	5,309	5,255	17.2	2,550	50,817	587	599	594	590	38
Industrial machinery, equipment distributors	229	104,150	16,301	15,199	14.6	6,687	138,391	1,663	1,675	1,682	1,720	85
Industrial materials, supplies distributors	93	34,149	4,417	5,766	16.9	2,861	63,138	652	659	657	753	49
Professional equipment, supplies distributors	85	26,704	4,167	7,272	27.2	4,485	87,748	1,052	1,036	1,038	1,049	42
Service establishment supply houses	175	31,409	4,799	8,213	26.1	4,243	87,923	1,066	1,063	1,051	1,078	129
Transportation equipment distributors	14	3,472	361	1,108	31.9	604	14,403	135	137	137	143	3
Metals, metalwork (except scrap) distributors	82	36,856	5,994	6,177	16.8	3,235	78,801	719	754	800	788	35
Iron, steel and products distributors	75	34,968	5,685	5,817	16.6	3,107	74,916	685	720	767	754	34
Nonferrous metals distributors	7	1,888	309	360	19.1	128	3,885	34	34	33	34	1
Scrap, waste materials dealers	153	27,725	1,739	5,013	18.1	2,643	51,689	880	865	836	926	153
Iron, steel scrap dealers	83	18,237	950	2,815	15.4	1,517	27,941	454	456	445	470	94
Waste materials dealers	70	9,488	789	2,198	23.2	1,126	23,748	426	409	391	456	59
Other merchant wholesalers	530	165,850	15,597	28,331	17.1	13,805	300,355	4,081	3,750	3,806	4,774	326
Amusement, sporting goods distributors	75	16,204	2,391	3,196	19.7	1,815	35,572	441	479	489	463	48
Book, magazine, newspaper wholesalers	71	16,108	1,253	3,435	21.3	1,943	36,538	644	616	576	651	56
Coal wholesalers	9	1,549	2	290	18.7	222	4,836	54	33	46	56	10
Farm supplies wholesalers	123	52,943	5,893	8,037	15.2	4,184	97,561	1,341	991	1,071	1,652	53
Jewelry wholesalers	45	7,669	1,430	1,524	19.9	797	18,886	240	245	252	249	29
Petroleum products distributors	87	27,050	977	4,795	17.7	1,358	26,906	376	363	374	380	55
Gift, art goods, greeting card wholesalers	26	3,219	421	727	22.6	341	6,167	118	113	104	119	21
Flower, bulb, plant wholesalers	14	7,674	287	1,547	20.2	913	23,185	239	247	225	310	9
Miscellaneous products merchant wholesalers	80	33,434	2,943	4,780	14.3	2,232	50,704	628	663	669	894	45

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... Represents zero.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
MOUNTAIN—Continued												
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices	759	1,066,305	57,481	105,447	9.9	49,383	999,689	10,144	10,163	10,310	10,288	5
Sales branches (with stocks)	543	678,894	57,481	85,945	12.7	42,109	851,071	8,850	8,848	8,991	8,957	3
Sales offices (without stocks)	216	387,411	...	19,502	5.0	7,274	148,618	1,294	1,315	1,319	1,331	2
Food and kindred products	146	162,306	4,548	20,185	12.4	8,556	169,526	1,912	1,914	1,936	1,920	...
Sales branches (with stocks)	106	125,634	4,548	16,100	12.8	7,138	143,286	1,660	1,651	1,667	1,653	...
Sales offices (without stocks)	40	36,672	...	4,085	11.1	1,418	26,240	252	263	269	267	...
Textile mill products	6	5,907	253	297	5.0	173	3,064	30	30	28	28	...
Sales branches (with stocks)	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Apparel and related products	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture and fixtures	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	...	...	...	...	...	...	...	...	...	...	...	...
Paper and allied products	14	33,185	...	4,232	12.8	595	12,745	114	117	116	118	...
Sales branches (with stocks)	...	...	...	...	...	...	...	...	...	...	...	...
Sales offices (without stocks)	14	33,185	...	4,232	12.8	595	12,745	114	117	116	118	...
Chemicals and allied products	76	70,189	3,425	9,580	13.6	3,986	85,344	817	830	829	880	1
Sales branches (with stocks)	59	49,821	3,425	7,368	14.8	3,156	66,460	667	680	680	724	1
Sales offices (without stocks)	17	20,368	...	2,212	10.9	830	18,884	150	150	149	156	...
Rubber products	27	87,709	11,807	6,952	7.9	2,380	48,470	478	479	480	485	...
Sales branches (with stocks)	24	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Leather and leather products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	...	...	...	...	...	...	...	...	...	...	...	...
Stone, clay, and glass products	31	51,260	1,057	3,702	7.2	1,581	32,521	308	319	319	328	...
Sales branches (with stocks)	14	9,443	1,057	1,757	18.6	858	18,271	190	193	194	203	...
Sales offices (without stocks)	17	41,817	...	1,945	4.7	723	14,250	118	126	125	125	...
Primary metal products	38	153,588	888	3,337	2.2	1,738	39,840	274	283	285	285	...
Sales branches (with stocks)	7	9,141	888	903	9.9	393	9,465	72	79	71	71	...
Sales offices (without stocks)	31	144,447	...	2,434	1.7	1,345	30,375	202	204	214	214	...
Fabricated metal products	33	35,062	1,846	1,971	5.6	1,051	19,454	214	219	237	228	...
Sales branches (with stocks)	20	10,573	1,846	1,391	13.2	736	13,734	164	168	183	175	...
Sales offices (without stocks)	13	24,489	...	580	2.4	315	5,720	50	51	54	53	...
Machinery (except electrical)	215	128,273	17,110	23,205	18.1	13,624	275,551	2,684	2,682	2,707	2,684	...
Sales branches (with stocks)	178	117,998	17,110	22,159	18.8	13,060	265,258	2,556	2,561	2,592	2,564	...
Sales offices (without stocks)	37	10,275	...	1,046	10.2	564	10,293	128	121	115	120	...
Electrical machinery	39	101,948	4,149	12,107	11.9	5,123	100,467	1,003	980	989	967	...
Sales branches (with stocks)	24	90,608	4,149	11,547	12.7	4,788	93,986	941	922	933	914	...
Sales offices (without stocks)	15	11,340	...	560	4.9	335	6,481	62	58	56	53	...
Transportation equipment	41	170,727	9,787	12,306	7.2	6,254	118,072	1,288	1,274	1,313	1,307	...
Sales branches (with stocks)	38	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Instruments and related products	40	11,205	937	3,444	30.7	2,081	41,247	469	468	483	487	...
Sales branches (with stocks)	39	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other manufacturers' products*	43	50.983	1,390	3,736	7.3	2,001	48,632	497	513	534	517	4
Sales branches (with stocks)	22	10,679	1,390	2,159	20.2	1,304	33,380	356	366	390	366	2
Sales offices (without stocks)	21	40,304	...	1,577	3.9	697	15,252	141	147	144	151	2
Petroleum bulk plants, terminals and LP gas facilities	2,313	679,135	33,683	80,488	11.9	21,218	446,151	5,377	5,469	5,576	5,641	2,043
Gasoline, distillates, residuals	2,243	662,605	32,623	75,238	11.4	18,803	398,552	4,777	4,859	4,970	5,037	2,017
Bulk plants	2,227	639,709	31,393	72,677	11.4	18,340	388,732	4,684	4,767	4,877	4,932	2,016
Distributing terminals	16	22,896	1,230	2,561	11.2	463	9,820	93	92	93	105	1
Wholesale LP gas facilities	70	16,530	1,060	5,250	31.8	2,415	47,599	600	610	606	604	26
Merchandise agents, brokers	581	956,405	2,557	23,772	2.5	9,550	198,715	3,367	3,388	3,461	3,844	531
Grocery, confectionery, meats	99	144,356	28	4,569	3.2	1,982	37,226	464	472	481	471	104
Groceries (combination of food lines)	3	6,135	...	174	2.8	85	1,656	21	21	20	20	...
Canned foods	57	88,293	8	2,764	3.1	1,259	21,021	277	292	295	290	56
Coffee, tea, spices	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Confectionery	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Flour	...	...	...	...	...	...	...	...	...	...	...	...
Meats, provisions (except canned)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sugar	6	19,895	...	448	2.3	241	6,011	66	60	67	57	8
Miscellaneous grocery products	26	22,952	20	965	4.2	316	6,931	88	87	87	92	34
Farm products (edible)	39	39,869	24	1,238	3.1	376	6,982	126	95	81	94	23
Dairy, poultry products	4	2,069	...	39	1.9	12	(Z)	7	7	7	7	3
Fruits, vegetables	35	37,800	24	1,199	3.2	364	6,760	119	88	74	87	20
Drugs, chemicals, paints	9	3,547	21	208	5.9	66	2,079	12	12	15	16	5
Drugs, proprietaries, toiletries	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Chemicals, explosives	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paints, varnishes, lacquers, enamels	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent.
... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954–GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS–Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest– March 15 (Number)	May 15 (Number)	Aug 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
MOUNTAIN—Continued												
Type by Kind of Business—Con.												
Merchandise agents, brokers—Con.												
Apparel (including footwear)	6	3,142	...	109	3.5	18	(Z)	7	7	10	8	4
Clothing, furnishings (men's, women's)	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Men's, boys' clothing, furnishings	...	...	...	...	...	...	...	...	...	...	...	...
Women's, children's clothing, accessories	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furs (dressed), fur clothing	...	...	...	...	...	...	...	...	...	...	...	...
Handbags	...	...	...	...	...	...	...	...	...	...	...	...
Millinery, millinery supplies	...	...	...	...	...	...	...	...	...	...	...	...
Shoes, other footwear	...	...	...	...	...	...	...	...	...	...	...	...
Work clothing	...	...	...	...	...	...	...	...	...	...	...	...
Dry goods, piece goods	7	3,288	4	148	4.5	64	1,148	15	18	16	15	8
Hosiery	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Piece goods	3	1,637	4	67	4.1	22	(Z)	7	7	7	7	4
Furniture, home furnishings	25	14,133	4	839	5.9	319	5,344	71	68	64	67	23
Furniture	17	9,935	4	573	5.8	247	3,669	50	48	43	47	17
Home furnishings	8	4,198	...	266	6.3	72	1,675	21	20	21	20	6
Paper, allied products	5	2,271	5	226	10.0	114	2,490	21	21	21	20	4
Paper	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stationery, office supplies	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	136	560,038	1,845	7,936	1.4	3,500	82,364	1,964	1,939	2,050	2,383	132
Cotton	12	37,358	1,094	451	1.2	95	2,365	31	25	21	31	9
Grain	3	1,121	185	64	5.7	27	1,508	14	8	9	30	...
Hides, skins, raw furs	...	...	...	...	...	...	...	...	...	...	...	...
Livestock	118	518,253	558	7,306	1.4	3,289	77,215	1,881	1,857	1,985	2,294	122
Tobacco (leaf)	...	...	...	...	...	...	...	...	...	...	...	...
Wool, mohair	3	3,306	8	115	3.5	89	1,276	38	49	35	28	1
Miscellaneous inedible farm products	...	...	...	...	...	...	...	...	...	...	...	...
Automotive	22	36,056	31	839	2.3	255	5,548	89	97	81	89	25
Electrical-electronic apparatus, equip., appliances	49	24,390	55	1,636	6.7	439	9,054	100	96	109	110	54
Electrical apparatus, supplies	33	14,214	51	1,073	7.5	317	6,817	70	72	77	80	32
Appliances, radios, TV sets	9	6,577	4	352	5.4	90	1,621	24	18	22	21	13
Electronic parts, equipment	7	3,599	...	211	5.9	32	616	6	6	10	9	9
Hardware, plumbing-heating goods	35	12,337	53	838	6.8	281	5,669	63	68	69	71	29
Hardware	12	3,437	...	202	5.9	66	1,193	16	15	18	18	9
Plumbing, heating goods	23	8,900	53	636	7.1	215	4,476	47	53	51	53	20
Lumber, construction materials	26	26,969	12	1,051	3.9	436	8,225	70	77	79	87	13
Lumber, millwork	14	21,207	1	708	3.3	302	5,528	47	52	55	55	7
Construction materials (except lumber)	12	5,762	11	343	6.0	134	2,697	23	25	24	32	6
Machinery, equipment, supplies	61	25,172	305	1,909	7.6	834	13,625	156	180	170	162	54
Air conditioning, commercial refrigeration equipment	7	2,292	20	166	7.2	90	1,158	15	17	17	14	7
Commercial machines, equipment	6	1,890	2	204	10.8	144	2,558	21	35	31	32	6
Construction machinery, equipment	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm-garden machinery, equipment	...	...	...	...	...	...	...	...	...	...	...	...
Industrial machinery, equipment, supplies	37	14,729	151	1,186	8.1	492	8,083	92	101	96	93	35
Professional equipment, supplies	...	...	...	...	...	...	...	...	...	...	...	...
Service establishment equipment, supplies	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Transportation (exc. automotive) equip., supplies	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Metals, metalwork (except scrap)	10	8,748	116	605	6.9	261	4,638	56	68	60	63	10
Iron, steel and products	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Nonferrous metals, metalwork	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other merchandise agents, brokers	52	52,089	54	1,621	3.1	605	14,003	153	170	155	188	43
Scrap iron and steel	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Amusements, sporting goods, toys	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Books, magazines, newspapers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Coal, coke	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm supplies	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Jewelry	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Yarns	...	...	...	...	...	...	...	...	...	...	...	...
Petroleum and products	9	18,658	21	479	2.6	195	5,199	32	46	39	64	5
General merchandise	12	4,522	2	228	5.0	82	1,852	34	38	31	29	6
Miscellaneous products, agents, brokers, n.e.c.	18	10,044	30	533	5.3	162	3,446	44	42	41	44	20
Assemblers of farm products	1,048	588,945	24,667	49,624	8.4	22,547	511,233	7,918	6,797	7,141	9,460	327
Dairy, poultry products	35	42,977	1,417	3,082	7.2	1,487	29,918	402	418	570	571	19
Fresh fruits, vegetables	202	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	765	441,811	18,321	23,641	5.4	10,634	228,989	2,807	2,785	3,121	3,280	126
Farm supplies	46	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other farm products assemblers	...	...	...	...	...	...	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent. ... Represents zero.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
PACIFIC												
Wholesale trade, total	27,529	xxx	1,525,909	xxx	xxx	1,359,973	28,213,105	291,860	295,854	307,933	309,018	18,266
Type of Operation												
Merchant wholesalers	18,562	11,419,923	1,052,568	1,609,506	14.1	857,252	17,927,484	183,963	185,268	190,283	194,262	13,569
Manufacturers' sales branches, sales offices	2,832	6,892,231	312,522	629,983	9.1	302,625	6,242,227	58,147	58,456	59,085	59,170	16
Petroleum bulk plants, terminals and LP gas facilities	2,531	1,809,591	81,320	182,940	10.1	53,303	1,068,867	11,185	11,240	11,584	11,521	2,221
Merchandise agents, brokers	2,467	3,253,648	11,667	146,328	4.5	61,552	1,192,493	12,965	12,887	13,798	12,676	1,991
Assemblers of farm products	1,137	1,131,932	62,832	171,360	15.1	85,241	1,782,034	25,600	28,003	33,183	31,389	469
Type by Kind of Business												
Merchant wholesalers	18,562	11,419,923	1,052,568	1,609,506	14.1	857,252	17,927,484	183,963	185,268	190,283	194,262	13,569
Grocery, confectionery, meat wholesalers	2,117	2,266,022	112,446	191,741	8.5	100,293	2,058,276	21,907	21,575	21,969	23,724	1,775
General-line grocery wholesalers	269	904,934	59,221	50,832	5.6	30,564	632,707	6,328	6,330	6,459	6,417	90
Confectionery wholesalers	140	57,327	3,577	7,787	13.6	3,341	68,818	856	876	845	921	111
Fish, sea food distributors	200	77,274	5,280	14,005	18.1	6,065	121,927	1,846	1,781	1,711	1,857	182
Meat, meat products wholesalers	521	343,414	6,526	40,187	11.7	20,495	397,022	4,174	4,201	4,281	4,414	566
Specialty-line grocery wholesalers	987	883,073	37,842	78,930	8.9	39,828	837,802	8,703	8,387	8,673	10,115	826
Farm products (edible) distributors	1,091	613,055	17,971	93,612	15.3	48,750	943,509	11,386	12,532	12,928	13,112	1,163
Poultry, poultry products distributors	242	116,958	2,351	15,053	12.9	6,909	143,426	1,881	1,829	1,872	2,022	271
Fresh fruit, vegetable wholesalers	849	496,097	15,620	78,559	15.8	41,841	800,083	9,505	10,703	11,056	11,090	892
Beer, wine, distilled spirits wholesalers	661	645,009	65,488	79,346	12.3	43,019	925,131	8,050	8,064	8,299	8,268	506
Beer, ale distributors	450	248,103	12,362	35,049	14.1	19,021	390,198	3,729	3,747	3,929	3,895	398
Wine, distilled spirits wholesalers	211	396,906	53,126	44,297	11.2	23,998	534,933	4,321	4,317	4,370	4,373	108
Tobacco distributors	200	235,897	10,033	12,577	5.3	6,719	139,668	1,604	1,594	1,629	1,621	173
Drugs, chemicals, allied products wholesalers	633	390,174	39,622	59,997	15.4	32,468	669,116	7,159	7,191	7,314	7,549	325
General-line drug wholesalers	30	128,881	18,465	17,535	13.6	10,627	220,986	2,466	2,459	2,487	2,504	5
Specialty-line drug, toiletries wholesalers	283	122,743	8,109	21,010	17.1	10,422	212,784	2,418	2,384	2,462	2,549	173
Industrial chemicals, explosives distributors	196	111,325	10,965	15,606	14.0	8,609	179,527	1,645	1,711	1,714	1,751	75
Paint, varnish wholesalers	124	27,225	2,083	5,846	21.5	2,810	55,819	630	637	651	745	72
Dry goods, apparel wholesalers	630	314,268	40,623	50,269	16.0	23,023	460,082	4,950	4,942	5,115	5,436	482
Clothing, furnishings, footwear wholesalers	336	138,904	15,941	24,551	17.7	10,172	201,154	2,171	2,160	2,266	2,485	273
General-line dry goods wholesalers	12	39,966	7,699	7,064	17.7	3,529	68,042	840	837	845	845	3
Specialty-line dry goods wholesalers	258	98,502	13,141	15,935	16.2	8,105	165,312	1,707	1,709	1,764	1,835	192
Piece goods converters	24	36,896	3,842	2,719	7.4	1,217	25,574	232	236	240	271	14
Furniture, home furnishings wholesalers	577	269,190	35,556	52,763	19.6	28,008	570,478	5,949	5,968	6,007	6,309	500
Furniture (household, office) wholesalers	250	93,231	11,270	21,840	23.4	12,289	245,862	2,642	2,645	2,635	2,789	182
Home furnishings, floor coverings wholesalers	327	175,959	24,286	30,923	17.6	15,719	324,616	3,307	3,323	3,372	3,520	218
Paper, allied products wholesalers	410	274,121	28,421	44,917	16.4	27,379	573,097	5,764	5,759	5,813	5,934	250
Coarse paper and products wholesalers	213	138,803	13,510	21,969	15.8	13,777	282,730	2,849	2,868	2,940	2,952	141
Printing and fine paper distributors	50	100,357	11,593	13,500	13.5	8,510	184,250	1,728	1,741	1,741	1,744	30
Stationery, office supplies wholesalers	126	31,086	2,709	8,172	26.3	4,424	90,775	1,018	990	969	1,078	70
Wallpaper wholesalers	21	3,875	609	1,276	32.9	668	15,342	169	160	163	160	9
Farm products (raw materials) merchants	248	551,728	47,900	26,309	4.8	11,120	207,540	2,239	2,305	3,345	2,518	157
Automotive wholesalers	2,104	519,829	77,628	126,338	24.3	72,944	1,625,525	16,697	16,998	17,239	17,383	1,709
Motor vehicle distributors	185	96,108	6,504	16,736	17.4	9,013	195,184	1,928	2,021	1,908	1,886	129
Automotive equipment, tire-tube wholesalers	1,919	423,721	71,124	109,602	25.9	63,931	1,430,341	14,769	14,977	15,331	15,497	1,580
Electrical, electronics, appliance distributors	828	729,255	81,099	102,839	14.1	57,824	1,294,110	12,396	12,236	12,249	12,104	499
Electrical apparatus, supplies distributors	360	387,778	40,795	52,736	13.6	30,622	683,389	7,090	6,944	6,815	6,393	215
Electrical appliance, radio, TV set wholesalers	237	266,640	30,090	34,145	12.8	18,185	424,129	3,511	3,496	3,582	3,701	122
Electronic parts, equipment distributors	231	74,837	10,214	15,958	21.3	9,017	186,592	1,795	1,796	1,852	2,010	162
Hardware, plumbing-heating goods wholesalers	684	564,996	92,682	92,619	16.4	52,351	1,100,367	11,208	10,782	11,486	11,426	405
Hardware wholesalers	266	265,623	49,939	50,433	19.0	29,543	602,991	6,795	6,343	6,613	6,498	166
Plumbing, heating equipment, supplies distributors	418	299,373	42,743	42,186	14.1	22,808	497,376	4,413	4,439	4,873	4,928	239
Lumber, construction materials distributors	1,530	1,324,525	55,796	168,816	12.7	83,907	1,745,657	15,937	16,685	17,134	17,585	896
Lumber, millwork wholesalers	729	974,735	34,864	76,225	7.8	36,936	770,658	6,733	6,952	7,286	7,577	431
Construction materials distributors	801	349,790	20,932	92,591	26.5	46,971	974,999	9,204	9,733	9,848	10,008	465
Machinery, equipment, supplies distributors	3,626	1,284,566	182,650	277,564	21.6	149,666	3,106,799	31,271	31,372	31,658	31,832	2,435
Air conditioning, comm. refrigeration equip., distrs.	223	57,870	7,091	13,154	22.7	6,916	139,222	1,354	1,401	1,404	1,394	136
Commercial machines, equipment distributors	437	99,272	12,642	26,588	26.8	13,992	296,779	3,056	3,055	3,076	3,207	372
Construction machinery, equipment dealers	198	143,744	29,431	27,624	19.2	15,895	319,021	3,032	3,079	3,112	3,077	88
Farm-garden machinery, equipment wholesalers	157	62,679	11,010	12,199	19.5	6,556	123,424	1,487	1,562	1,502	1,450	114
Industrial machinery, equipment distributors	775	299,585	37,746	53,737	17.9	27,338	571,733	5,626	5,729	5,685	5,765	481
Industrial materials, supplies distributors	644	304,032	40,604	59,557	19.6	34,016	711,826	6,787	6,796	6,881	6,884	356
Professional equipment, supplies distributors	320	91,682	13,260	22,512	24.6	12,547	268,336	2,954	2,944	2,962	3,038	212
Service establishment supply houses	593	130,640	16,931	32,551	24.9	17,143	366,484	3,764	3,773	3,850	3,938	503
Transportation equipment distributors	279	95,062	13,935	29,642	31.2	15,263	309,974	3,211	3,033	3,186	3,079	173
Metals, metalwork (except scrap) distributors	407	317,832	64,301	55,210	17.4	30,318	650,165	5,522	5,694	5,760	5,757	217
Iron, steel and products distributors	346	272,567	56,847	47,640	17.5	26,627	567,249	4,783	4,914	4,952	4,939	183
Nonferrous metals distributors	61	45,265	7,454	7,570	16.7	3,691	82,916	739	780	808	818	34
Scrap, waste materials dealers	593	148,639	16,308	31,012	20.9	16,585	339,611	4,123	4,161	4,270	4,639	570
Iron, steel scrap dealers	265	59,931	8,128	12,295	20.5	6,574	139,254	1,513	1,558	1,624	1,794	269
Waste materials dealers	328	88,708	8,180	18,717	21.1	10,011	200,357	2,610	2,603	2,646	2,845	301
Other merchant wholesalers	2,223	970,817	84,044	143,577	14.8	72,878	1,518,353	17,801	17,410	18,068	19,065	1,607
Amusement, sporting goods distributors	373	139,710	18,911	26,609	19.0	13,747	283,186	3,157	3,213	3,242	3,240	264
Book, magazine, newspaper wholesalers	264	70,526	6,855	12,593	17.9	8,117	148,625	2,582	2,458	2,499	2,485	200
Coal wholesalers	16	2,523	80	519	20.6	282	7,173	78	78	74	81	8
Farm supplies wholesalers	306	221,772	18,294	27,318	12.3	12,888	269,771	2,767	2,709	2,950	3,129	185
Jewelry wholesalers	228	61,310	11,485	12,154	19.8	6,084	142,864	1,276	1,224	1,295	1,474	197
Petroleum products distributors	235	138,685	3,734	13,827	10.0	5,573	109,517	1,145	1,174	1,234	1,237	136
Gift, art goods, greeting card wholesalers	173	22,182	2,115	5,827	26.3	2,323	59,344	780	765	830	1,014	173
Flower, bulb, plant wholesalers	164	38,494	1,977	7,877	20.5	4,114	82,170	1,014	1,021	1,043	1,106	148
Miscellaneous products merchant wholesalers	464	275,615	20,593	36,853	13.4	19,750	415,703	5,002	4,768	4,901	5,299	296

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Table 1D. WHOLESALE TRADE: 1954–GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS–Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest– March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
PACIFIC—Continued												
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices	2,832	6,892,231	312,522	629,983	9.1	302,625	6,242,227	58,147	58,456	59,085	59,170	16
Sales branches (with stocks)	2,016	4,149,301	312,522	483,930	11.7	243,495	5,080,658	48,007	48,304	48,853	49,101	14
Sales offices (without stocks)	816	2,742,930	...	146,053	5.3	59,130	1,161,569	10,140	10,152	10,232	10,069	2
Food and kindred products	470	1,371,351	57,174	142,648	10.4	58,246	1,204,155	11,701	11,737	11,935	11,762	6
Sales branches (with stocks)	331	1,043,835	57,174	113,043	10.8	48,183	1,008,756	9,890	9,866	9,897	9,958	4
Sales offices (without stocks)	139	327,516	...	29,605	9.0	10,063	195,399	1,811	1,871	2,038	1,804	2
Textile mill products	59	102,821	6,674	6,384	6.2	3,586	66,017	643	644	658	671	....
Sales branches (with stocks)	40	83,220	6,674	5,445	6.5	3,115	56,930	564	566	580	589	...
Sales offices (without stocks)	19	19,601	...	939	4.8	471	9,087	79	78	78	82	...
Apparel and related products	41	69,052	3,933	5,139	7.4	2,650	51,167	541	547	550	590	....
Sales branches (with stocks)	31	55,601	3,933	4,426	8.0	2,222	41,341	464	470	475	479	...
Sales offices (without stocks)	10	13,451	...	713	5.3	428	9,826	77	77	75	111	...
Furniture and fixtures	23	22,533	2,119	3,836	17.0	2,204	43,840	439	407	404	417	...
Sales branches (with stocks)	20	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper and allied products	72	334,450	4,411	34,902	10.4	10,637	224,934	1,903	1,910	1,905	1,923	...
Sales branches (with stocks)	22	53,908	4,411	4,999	9.3	2,726	65,154	624	630	618	627	...
Sales offices (without stocks)	50	280,542	...	29,903	10.7	7,911	159,780	1,279	1,280	1,287	1,296	...
Chemicals and allied products	407	753,284	32,745	99,389	13.2	40,612	854,396	8,228	8,242	8,301	8,233	2
Sales branches (with stocks)	321	489,328	32,745	75,889	15.5	31,372	670,861	6,612	6,617	6,706	6,649	2
Sales offices (without stocks)	86	263,956	...	23,500	8.9	9,240	183,535	1,616	1,625	1,595	1,584	...
Rubber products	70	162,767	15,155	17,942	11.0	8,077	162,461	1,507	1,506	1,510	1,509	...
Sales branches (with stocks)	61	144,128	15,155	16,366	11.4	7,354	149,016	1,375	1,379	1,386	1,385	...
Sales offices (without stocks)	9	18,639	...	1,576	8.5	723	13,445	132	127	124	124	...
Leather and leather products	7	3,730	520	607	16.3	441	14,590	125	119	115	113	...
Sales branches (with stocks)	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks)	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products	102	282,619	6,773	20,390	7.2	9,379	198,485	1,477	1,529	1,422	1,611	1
Sales branches (with stocks)	47	102,949	6,773	14,351	13.9	6,412	136,363	988	1,035	923	1,109	1
Sales offices (without stocks)	55	179,670	...	6,039	3.4	2,967	62,122	489	494	499	502	...
Primary metal products	127	799,245	7,682	20,438	2.6	9,814	193,093	1,657	1,692	1,694	1,678	...
Sales branches (with stocks)	38	102,561	7,682	6,118	6.0	2,859	56,202	561	583	576	557	...
Sales offices (without stocks)	89	696,684	...	14,320	2.1	6,955	136,891	1,096	1,109	1,118	1,121	...
Fabricated metal products	135	417,611	14,870	20,467	4.9	10,046	198,410	1,825	1,815	1,828	1,865	...
Sales branches (with stocks)	82	77,839	14,870	13,601	17.5	6,436	128,227	1,230	1,222	1,272	1,287	...
Sales offices (without stocks)	53	339,772	...	6,866	2.0	3,610	70,183	595	593	556	578	...
Machinery (except electrical)	627	580,518	57,251	97,133	16.7	62,476	1,302,022	11,691	11,657	11,731	11,836	...
Sales branches (with stocks)	516	472,480	57,251	89,486	18.9	58,671	1,228,947	10,980	10,957	11,097	11,192	...
Sales offices (without stocks)	111	108,038	...	7,647	7.1	3,805	73,075	711	700	634	644	...
Electrical machinery	192	549,860	29,305	56,234	10.2	27,803	543,105	4,985	5,035	5,100	5,125	...
Sales branches (with stocks)	128	451,349	29,305	50,638	11.2	24,917	486,493	4,563	4,610	4,646	4,666	...
Sales offices (without stocks)	64	98,511	...	5,596	5.7	2,886	56,612	422	425	454	459	...
Transportation equipment	107	882,594	46,881	47,435	5.4	24,768	517,927	5,022	5,037	5,121	5,022	...
Sales branches (with stocks)	92	778,798	46,881	44,830	5.8	23,584	498,188	4,767	4,795	4,897	4,829	...
Sales offices (without stocks)	15	103,796	...	2,605	2.5	1,184	19,739	255	242	224	193	...
Instruments and related products	153	134,329	11,070	20,972	15.6	12,429	242,305	2,554	2,571	2,640	2,617	...
Sales branches (with stocks)	141	125,838	11,070	20,035	15.9	11,910	233,793	2,467	2,480	2,563	2,537	...
Sales offices (without stocks)	12	8,491	...	937	11.0	519	8,512	87	91	77	80	...
Other manufacturers' products*	240	425,467	15,959	36,067	8.5	19,457	425,320	3,849	4,008	4,171	4,198	7
Sales branches (with stocks)	141	144,593	15,959	21,144	14.6	11,648	272,053	2,512	2,693	2,824	2,829	7
Sales offices (without stocks)	99	280,874	...	14,923	5.3	7,809	153,267	1,337	1,315	1,347	1,369	...
Petroleum bulk plants, terminals and LP gas facilities	2,531	1,809,591	86,320	182,940	10.1	53,303	1,068,867	11,185	11,240	11,584	11,521	2,221
Gasoline, distillates, residuals	2,449	1,790,775	85,256	178,081	9.9	51,118	1,021,659	10,674	10,742	11,083	10,990	2,192
Bulk plants	2,345	1,305,923	55,995	124,404	9.5	32,296	665,790	6,869	6,920	7,188	7,254	2,190
Distributing terminals	104	484,852	29,261	53,677	11.1	18,822	355,869	3,805	3,822	3,895	3,736	2
Wholesale LP gas facilities	82	18,816	1,064	4,859	25.8	2,185	47,208	511	498	501	531	29
Merchandise agents, brokers	2,467	3,253,648	11,667	146,328	4.5	61,552	1,192,493	12,965	12,887	13,798	12,676	1,991
Grocery, confectionery, meats	355	822,772	2,486	22,999	2.8	10,367	200,893	1,926	1,986	2,046	1,985	303
Groceries (combination of food lines)	28	111,769	254	3,310	3.0	1,925	34,956	352	371	363	348	24
Canned foods	168	344,472	1,366	11,744	3.4	5,261	105,298	956	969	1,013	1,009	147
Coffee, tea, spices	12	53,701	477	614	1.1	415	7,551	52	49	50	49	6
Confectionery	26	16,838	25	701	4.2	270	5,267	67	67	60	70	25
Flour	6	12,372	3	126	1.0	49	1,140	13	12	14	13	6
Meats, provisions (except canned)	9	12,891	8	314	2.4	115	2,400	26	26	28	27	6
Sugar	9	103,209	42	1,202	1.2	456	9,077	84	76	82	79	11
Miscellaneous grocery products	97	167,520	311	4,988	3.0	1,876	35,204	376	416	436	390	78
Farm products (edible)	180	396,626	1,482	28,267	7.1	13,221	234,857	2,448	2,760	2,926	2,431	128
Dairy, poultry products	20	67,773	979	8,342	12.3	4,513	90,150	929	938	760	915	9
Fruits, vegetables	160	328,853	503	19,925	6.1	8,708	144,707	1,519	1,822	2,166	1,516	119
Drugs, chemicals, paints	82	89,409	482	5,942	6.6	2,224	50,170	437	487	487	483	63
Drugs, proprietaries, toiletries	33	42,253	77	4,099	9.7	1,223	27,161	234	282	281	272	18
Chemicals, explosives	39	39,468	378	1,520	3.9	3,794	18,916	171	172	172	177	35
Paints, varnishes, lacquers, enamels	10	7,688	27	323	4.2	207	4,093	32	33	34	34	10

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent.
... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (inc. payroll)[1] Amount ($1,000)	Operating expenses (inc. payroll)[1] Percent of sales	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	Active proprietors of unincorporated businesses, Nov. (Number)
PACIFIC—Continued												
Type by Kind of Business—Con.												
Merchandise agents, brokers—Con.												
Apparel (including footwear)	157	161,644	322	6,359	3.9	2,010	39,391	422	428	417	483	134
Clothing, furnishings (men's, women's)	25	61,571	78	1,514	2.5	587	10,676	138	136	137	140	28
Men's, boys' clothing, furnishings	18	16,118	191	865	5.4	447	8,994	75	74	57	94	15
Women's, children's clothing, accessories	97	72,553	43	3,455	4.8	903	18,124	187	195	201	225	76
Furs (dressed), fur clothing	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Handbags	5	2,440	9	188	7.7	26	556	7	7	8	8	5
Millinery, millinery supplies	...	...	...	...	...	...	...	...	...	...	...	...
Shoes, other footwear	7	5,622	...	244	4.3	20	(Z)	8	9	8	8	5
Work clothing	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods	69	88,080	114	3,628	4.1	1,233	24,131	251	250	244	259	41
Hosiery	3	1,931	18	111	5.7	43	1,033	10	7	7	10	1
Dry goods	15	18,424	26	1,268	6.9	475	8,587	116	120	111	114	10
Piece goods	51	67,725	70	2,249	3.3	715	14,511	125	123	126	135	30
Furniture, home furnishings	149	75,975	418	5,293	7.0	1,705	36,846	371	374	383	371	133
Furniture	55	32,419	76	2,088	6.4	631	11,816	129	132	142	132	45
Home furnishings	94	43,556	342	3,205	7.4	1,074	25,030	242	242	241	239	88
Paper, allied products	51	46,528	218	2,787	6.0	1,181	23,494	202	198	193	204	42
Paper	33	35,541	191	1,855	5.2	872	17,518	130	125	129	131	21
Stationery, office supplies	18	10,987	27	932	8.5	309	5,976	72	73	64	73	21
Farm products (raw materials)	153	320,832	937	5,818	1.8	2,642	55,172	1,326	1,389	1,398	1,454	135
Cotton	13	45,506	155	440	1.0	153	2,724	33	44	33	36	4
Grain	11	14,237	6	248	1.7	55	946	15	15	15	12	9
Hides, skins, raw furs	9	9,411	94	361	3.8	172	3,721	41	45	42	40	4
Livestock	107	236,804	321	4,404	1.9	2,081	44,293	1,195	1,243	1,262	1,322	108
Tobacco (leaf)	...	...	...	...	...	...	...	...	...	...	...	...
Wool, mohair	5	5,377	361	138	2.6	86	1,127	12	12	12	12	5
Miscellaneous inedible farm products	8	9,497	...	227	2.4	95	2,361	30	30	34	32	5
Automotive	69	67,473	217	3,509	5.2	1,576	34,170	259	257	263	269	57
Electrical-electronic apparatus, equip., appliances	228	211,866	1,542	13,496	6.4	5,616	108,566	907	1,018	964	993	198
Electrical apparatus, supplies	128	101,415	1,264	7,329	7.2	3,096	59,468	525	534	544	558	108
Appliances, radios, TV sets	17	13,501	15	589	4.4	200	5,165	39	48	49	52	14
Electronic parts, equipment	83	96,950	263	5,578	5.8	2,320	43,933	343	436	371	383	76
Hardware, plumbing-heating goods	176	100,546	467	6,483	6.4	2,612	51,778	577	565	584	598	143
Hardware	82	46,836	158	3,040	6.5	1,148	21,904	272	255	271	272	68
Plumbing, heating goods	94	53,710	309	3,443	6.4	1,464	29,874	305	310	313	326	75
Lumber, construction materials	109	234,877	308	9,696	4.1	3,728	67,433	1,421	642	1,422	627	82
Lumber, millwork	78	221,585	138	8,604	3.9	3,264	59,792	515	545	535	539	57
Construction materials (except lumber)	31	13,292	170	1,092	8.2	464	7,641	906	97	887	88	25
Machinery, equipment, supplies	309	254,750	1,541	15,951	6.3	6,249	120,584	1,041	1,089	1,074	1,104	253
Air conditioning, commercial refrigeration equipment	21	11,965	108	1,072	9.0	661	13,820	101	102	104	104	21
Commercial machines, equipment	22	6,245	73	488	7.8	161	3,926	38	42	40	38	19
Construction machinery, equipment	7	3,810	48	390	10.2	177	5,093	49	46	43	48	7
Farm-garden machinery, equipment	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Industrial machinery, equipment, supplies	196	191,433	1,122	11,772	6.1	4,386	81,778	670	712	708	731	159
Professional equipment, supplies	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Service establishment equipment, supplies	24	16,722	171	949	5.7	458	7,816	104	106	94	99	21
Transportation (exc. automotive) equip., supplies	25	21,540	16	1,031	4.8	338	6,674	59	60	64	66	15
Metals, metalwork (except scrap)	56	42,241	314	2,376	5.6	907	17,378	155	164	175	179	42
Iron, steel and products	39	28,275	143	1,432	5.1	420	9,347	88	92	98	99	32
Nonferrous metals, metalwork	17	13,966	171	944	6.8	487	8,031	67	72	77	80	10
Other merchandise agents, brokers	324	340,029	819	13,724	4.0	6,281	127,630	1,222	1,280	1,222	1,236	237
Scrap iron and steel	4	9,883	...	218	2.2	63	1,247	12	12	11	11	...
Amusements, sporting goods, toys	47	37,735	35	1,944	5.2	666	14,271	122	124	137	145	35
Books, magazines, newspapers	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Coal, coke	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm supplies	27	42,980	74	902	2.1	447	10,207	100	99	102	102	22
Jewelry	20	13,071	89	920	7.0	341	5,990	58	60	66	65	21
Yarns	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum and products	27	44,998	5	1,037	2.3	485	7,641	112	121	92	82	21
General merchandise	57	57,738	135	2,863	5.0	1,606	30,516	313	361	303	321	37
Miscellaneous products, agents, brokers, n.e.c.	123	124,319	429	4,894	3.9	2,331	51,145	383	381	391	394	84
Assemblers of farm products	1,137	1,131,932	62,832	171,360	15.1	85,241	1,782,034	25,600	28,003	33,183	31,389	469
Dairy, poultry products	87	91,879	1,477	11,200	12.2	5,422	134,547	1,338	1,369	1,389	1,485	42
Fresh fruits, vegetables	698	655,046	28,823	129,138	19.7	66,263	1,165,954	20,978	23,674	28,211	23,821	337
Farm products (raw materials)	320	369,998	29,548	28,713	7.8	12,403	455,971	2,988	2,644	3,185	5,697	80
Farm supplies	28	12,550	2,541	1,671	13.3	872	20,321	201	225	262	250	6
Other farm products assemblers	4	2,459	443	638	25.9	281	5,241	95	91	136	136	4

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 or less than 0.05 percent.

... Represents zero.

[1]Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1E. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS AND STATES

Establishments and Sales by Type of Operation; Inventories, Annual Payroll, and Personnel

Division and State	Establishments	Major types of operation										Inventories, end of year, at cost	Payroll, entire year	Paid employees, workweek ended nearest November 15	Active proprietors of unincorporated businesses, Nov.
		Merchant wholesalers		Manufacturers' sales branches, sales offices		Petroleum bulk plants, terminals, LP gas facilities		Merchandise agents, brokers		Assemblers of farm products					
		Establishments	Sales	Establishments	Sales	Establishments	Sales	Establishments	Sales	Establishments	Sales				
	(Number)	(Number)	($1,000)	(Number)	($1,000)	(Number)	($1,000)	(Number)	($1,000)	(Number)	($1,000)	($1,000)	($1,000)	(Number)	(Number)
U. S., total	252,318	165,153	101,100,941	22,590	69,533,784	29,189	16,038,372	22,131	39,250,509	13,255	9,050,816	13,078,672	11,021,450	2,590,236	151,213
New England	14,454	11,006	5,565,561	1,443	3,401,429	663	1,129,040	1,128	1,444,323	214	146,463	747,670	647,550	152,921	6,307
Maine	1,314	922	358,934	100	106,376	165	144,715	42	22,522	85	21,615	58,511	41,231	12,039	573
New Hampshire	615	451	178,497	53	58,300	84	58,371	14	(D)	13	(D)	24,472	19,733	5,099	259
Vermont	423	279	96,140	34	20,790	77	44,544	10	6,845	23	11,608	17,207	11,949	3,294	214
Massachusetts	7,934	6,041	3,321,567	860	2,457,055	171	441,984	812	1,206,266	50	77,158	425,691	385,839	87,481	3,313
Rhode Island	1,256	1,053	478,259	93	250,922	44	143,442	62	(D)	4	(D)	70,509	49,206	12,554	582
Connecticut	2,912	2,260	1,132,164	303	507,986	122	295,984	188	152,157	39	26,876	151,280	139,592	32,454	1,366
Middle Atlantic	59,985	46,966	30,475,475	4,650	22,251,989	1,785	2,966,882	6,035	12,500,036	549	495,983	3,377,801	2,993,584	629,148	34,933
New York	38,003	29,990	21,877,266	2,495	15,169,377	794	1,245,440	4,434	10,820,270	290	265,182	2,283,807	1,929,846	385,121	20,248
New Jersey	6,909	5,697	3,040,115	516	1,709,060	267	801,532	343	305,636	86	61,245	387,675	357,433	78,329	3,859
Pennsylvania	15,073	11,279	5,558,094	1,639	5,373,552	724	919,910	1,258	1,374,130	173	169,556	706,319	706,305	165,698	10,826
East North Central	49,397	31,146	19,341,943	5,033	18,031,884	6,056	3,278,874	4,473	8,054,643	2,689	2,347,011	2,393,849	2,411,063	522,134	29,252
Ohio	11,973	7,833	4,607,247	1,552	5,159,724	921	817,270	1,147	1,571,312	520	470,004	566,274	621,405	135,967	6,198
Indiana	5,881	3,399	1,831,646	475	852,908	1,156	584,153	387	699,974	464	414,700	259,378	224,141	52,820	3,614
Illinois	16,493	10,452	7,627,236	1,620	7,006,115	1,655	756,976	1,695	3,903,068	1,071	1,096,259	869,166	890,165	186,178	10,117
Michigan	9,441	6,174	3,665,185	915	3,969,618	1,106	753,436	960	1,558,531	286	139,914	474,263	478,771	99,793	6,327
Wisconsin	5,609	3,288	1,610,629	471	1,043,519	1,218	367,039	284	321,758	348	226,134	224,768	196,581	47,376	2,996
West North Central	30,382	13,205	9,014,924	2,232	5,227,328	7,473	1,598,354	2,131	5,328,184	5,341	2,578,348	1,311,690	996,655	249,843	18,194
Minnesota	6,099	2,833	2,252,713	497	1,215,668	1,414	337,195	422	1,178,470	933	502,199	311,834	242,324	57,620	3,500
Iowa	5,641	2,184	1,294,696	342	444,819	1,663	345,514	331	841,454	1,121	815,172	177,702	138,640	37,776	3,837
Missouri	7,604	4,377	3,248,245	918	2,752,205	1,135	369,056	827	1,595,275	347	244,807	432,663	380,198	88,405	4,488
North Dakota	2,074	416	258,238	66	112,467	712	93,972	33	96,974	847	254,731	72,299	33,059	8,961	854
South Dakota	1,693	440	204,201	57	47,003	596	103,264	80	272,879	520	157,141	50,642	27,782	8,350	902
Nebraska	3,006	1,253	803,392	194	416,846	702	147,524	228	981,284	629	318,924	125,671	85,439	23,932	1,904
Kansas	4,265	1,702	953,439	158	238,320	1,251	201,829	210	361,848	944	285,374	140,879	89,213	24,799	2,709
South Atlantic	26,303	17,376	9,089,136	2,636	6,284,311	3,014	2,349,405	2,461	3,488,218	816	716,798	1,300,158	1,082,739	306,176	14,921
Delaware	417	284	143,362	59	569,575	38	40,419	18	22,951	18	30,464	26,381	35,900	7,025	193
Maryland	3,038	2,209	1,104,793	311	784,441	166	307,548	289	343,809	63	43,157	150,010	141,396	35,330	1,833
District of Columbia	1,090	761	583,831	190	598,075	7	46,278	126	185,850	6	6,035	63,029	76,748	16,733	459
Virginia	3,362	2,213	1,223,291	296	504,376	414	367,939	339	413,708	100	68,148	218,505	134,216	41,047	1,821
West Virginia	1,823	1,339	547,821	173	208,880	157	111,600	121	189,932	33	7,057	76,633	67,064	17,830	848
North Carolina	4,752	2,957	1,516,983	379	999,416	728	521,238	533	967,298	155	178,737	208,222	162,796	50,617	2,840
South Carolina	2,016	1,256	634,373	146	139,726	379	230,707	174	293,217	61	43,217	84,018	56,394	18,490	1,220
Georgia	4,496	2,658	1,598,873	671	1,833,686	568	301,766	482	679,040	117	134,210	252,614	200,798	54,247	2,724
Florida	5,309	3,699	1,735,809	411	646,136	557	421,910	379	392,413	263	205,773	220,746	207,427	64,857	2,983
East South Central	11,278	7,161	4,773,066	905	2,164,754	1,657	924,225	1,205	1,963,967	350	437,625	807,486	420,915	122,389	7,784
Kentucky	2,720	1,721	964,714	167	450,458	413	235,620	322	468,495	97	69,295	265,797	104,160	29,997	1,846
Tennessee	3,877	2,531	2,243,621	386	887,857	379	298,283	491	996,742	90	137,493	336,130	166,179	47,011	2,584
Alabama	2,818	1,814	1,020,901	264	740,013	423	240,040	245	268,095	72	58,179	135,075	104,257	30,135	2,041
Mississippi	1,863	1,095	543,830	88	86,426	442	150,282	147	230,635	91	172,658	70,484	46,319	15,246	1,313
West South Central	22,971	14,413	8,858,007	2,100	4,213,553	3,697	1,302,866	1,650	2,261,085	1,111	607,711	1,230,213	812,575	218,225	15,261
Arkansas	1,965	1,140	507,379	101	118,231	492	137,531	124	160,566	108	75,142	68,076	47,869	14,427	1,437
Louisiana	3,634	2,442	1,666,544	367	664,807	454	233,328	263	318,268	108	38,618	196,015	146,661	40,490	2,231
Oklahoma	3,627	2,093	988,588	272	626,227	752	180,875	238	370,441	272	107,085	139,001	101,058	27,224	2,434
Texas	13,745	8,738	5,695,496	1,360	2,804,288	1,999	751,132	1,025	1,411,810	623	386,866	827,121	516,987	136,084	9,159
Mountain	10,019	5,318	2,562,906	759	1,066,305	2,313	679,135	581	956,405	1,048	588,945	383,896	296,396	80,382	6,295
Montana	1,499	558	266,694	74	49,119	475	85,170	44	103,702	348	193,910	50,622	30,207	7,885	687
Idaho	1,273	527	187,756	51	19,613	399	99,307	33	67,048	263	109,545	37,324	27,220	10,003	824
Wyoming	553	276	97,002	28	(D)	201	41,418	19	28,340	29	(D)	19,026	9,212	2,576	366
Colorado	2,897	1,545	834,571	303	646,058	500	142,864	279	456,267	270	134,539	121,070	100,540	25,583	1,919
New Mexico	1,003	630	281,472	61	29,980	260	81,801	25	44,015	27	12,424	35,695	27,450	7,741	703
Arizona	1,285	848	418,788	86	89,771	212	110,368	90	109,940	49	47,388	53,129	44,361	12,270	802
Utah	1,174	703	367,473	143	207,993	184	82,854	84	141,370	60	78,257	55,900	48,180	12,250	746
Nevada	335	231	109,150	13	(D)	82	35,353	7	5,723	2	(D)	11,130	9,226	2,074	248
Pacific	27,529	18,562	11,419,923	2,832	6,892,231	2,531	1,809,591	2,467	3,253,648	1,137	1,131,932	1,525,909	1,359,973	309,018	18,266
Washington	4,658	2,796	1,725,063	500	799,221	698	339,958	355	388,685	309	204,704	246,922	200,962	48,617	2,615
Oregon	2,995	1,935	1,281,400	266	493,227	455	237,582	198	342,636	141	77,497	169,435	124,607	29,068	2,011
California	19,876	13,831	8,413,460	2,066	5,599,783	1,378	1,232,051	1,914	2,522,327	687	849,731	1,109,552	1,034,404	231,333	13,640

(D) Withheld to avoid disclosure.

Table 1F. WHOLESALE TRADE: 1948[1]—GEOGRAPHIC DIVISIONS AND STATES

Establishments and Sales by Type of Operation; Inventories, Annual Payroll, and Personnel

Division and State	Establishments, 1948	Major types of operation: Merchant wholesalers		Manufacturers' sales branches, sales offices		Petroleum bulk plants, terminals, and LP gas facilities		Merchandise agents, brokers		Assemblers of farm products		Inventories, end of year, at cost 1948	Payroll, entire year 1948	Paid employees, workweek ended nearest Nov. 15, 1948	Active proprietors of unincorporated businesses, November 1948
		Establishments, 1948	Sales, entire year 1948	Establishments, 1948	Sales, entire year 1948	Establishments, 1948	Sales, entire year 1948	Establishments, 1948	Sales, entire year 1948	Establishments, 1948	Sales, entire year 1948				
	(Number)	(Number)	($1,000)	(Number)	($1,000)	(Number)	($1,000)	(Number)	($1,000)	(Number)	($1,000)	($1000)	($1000)	(Number)	(Number)
U. S., total....	216,099	129,117	76,533,260	23,706	50,800,384	28,351	10,483,060	18,138	32,839,667	16,787	9,920,288	9,965,440	7,734,207	2,305,403	130,878
New England.....	11,666	8,463	4,510,324	1,628	2,515,046	657	815,233	768	1,085,695	150	122,386	607,810	458,795	136,032	4,914
Maine.....	869	549	247,988	101	80,239	152	98,405	22	23,854	45	34,948	43,520	27,010	9,563	365
New Hampshire...	465	306	104,005	53	34,414	84	(D)	3	(D)	19	4,305	14,411	10,650	3,824	205
Vermont.....	340	208	78,157	36	19,289	73	31,185	13	6,868	10	3,535	15,167	8,671	2,931	167
Massachusetts...	6,847	4,948	2,970,599	1,025	1,894,461	193	327,331	625	939,319	56	60,991	369,356	291,428	82,718	2,688
Rhode Island....	994	816	346,120	103	(D)	37	(D)	34	(D)	4	(D)	54,363	34,914	11,027	501
Connecticut.....	2,151	1,636	763,455	310	(D)	118	218,574	71	49,532	16	(D)	110,993	86,122	25,969	988
Middle Atlantic....	54,380	41,223	24,168,438	5,718	17,500,732	1,770	1,945,177	5,333	11,187,769	336	231,654	2,731,716	2,285,698	591,447	32,619
New York.....	36,518	27,950	17,705,211	3,457	12,356,644	798	836,205	4,109	9,903,943	204	125,397	1,971,639	1,599,255	384,100	20,350
New Jersey.....	5,057	4,162	1,892,679	444	936,885	236	501,787	175	139,685	40	26,631	230,564	197,539	57,094	3,030
Pennsylvania....	12,805	9,111	4,570,548	1,817	4,207,203	736	607,185	1,049	1,144,141	92	79,626	529,513	488,904	150,253	9,239
East North Central.	42,597	24,434	14,772,569	5,462	12,856,742	5,823	2,145,911	3,836	7,005,436	3,042	2,002,491	1,777,959	1,642,405	458,437	25,551
Ohio.....	10,410	6,359	3,882,463	1,619	3,358,052	864	522,268	991	1,167,804	577	335,272	420,462	409,490	117,316	5,887
Indiana.....	4,895	2,562	1,347,479	427	526,247	1,077	324,490	270	517,766	559	407,893	180,457	138,023	42,857	3,090
Illinois.....	15,096	8,521	5,812,184	1,992	5,758,249	1,677	547,524	1,625	4,189,267	1,281	941,671	663,680	665,129	175,207	9,260
Michigan.....	7,600	4,484	2,360,656	1,014	2,515,494	1,041	492,857	690	851,797	371	201,449	324,211	297,796	83,138	4,853
Wisconsin.....	4,596	2,508	1,369,787	410	698,700	1,164	258,772	260	278,802	254	116,206	189,149	131,967	39,919	2,461
West North Central.	28,401	10,395	7,463,014	2,195	3,852,619	7,158	1,087,525	1,766	4,843,468	6,887	3,699,332	1,078,699	702,498	233,035	16,676
Minnesota.....	5,392	2,143	1,980,830	491	884,485	1,344	261,991	359	1,066,552	1,055	653,928	271,138	162,650	52,082	2,845
Iowa.....	5,320	1,767	949,132	316	363,166	1,674	246,463	248	703,036	1,315	963,713	136,046	97,751	34,532	3,632
Missouri.....	6,919	3,695	2,745,913	971	2,019,328	1,106	257,087	733	1,591,511	414	294,636	356,617	275,720	85,302	4,275
North Dakota....	2,102	298	177,702	45	76,144	657	69,686	34	112,685	1,068	490,558	73,217	24,705	8,885	842
South Dakota....	1,679	318	173,343	38	39,246	576	70,447	53	190,506	694	304,439	40,208	20,978	7,941	838
Nebraska.....	2,832	929	639,290	180	289,904	635	99,213	195	814,231	893	408,163	92,743	60,656	21,890	1,668
Kansas.....	4,157	1,245	796,804	154	180,346	1,166	82,638	144	364,947	1,448	583,895	108,730	60,038	22,403	2,576
South Atlantic.....	20,825	12,336	6,453,983	2,421	4,600,361	2,882	1,371,369	1,954	2,619,693	1,232	712,301	956,733	715,920	255,645	12,204
Delaware.....	344	213	85,556	56	(D)	38	19,781	14	(D)	23	(D)	22,761	17,672	5,140	187
Maryland.....	2,761	1,904	922,997	301	572,762	157	164,151	241	272,188	158	52,458	118,160	98,946	33,281	1,750
District of Columbia.....	1,018	644	467,410	238	538,818	10	33,858	124	(D)	2	(D)	50,529	58,886	16,243	478
Virginia.....	2,863	1,670	926,177	278	(D)	408	211,712	283	342,877	224	(D)	131,554	96,230	38,549	1,715
West Virginia...	1,638	1,151	564,468	178	204,169	174	91,343	108	188,825	27	11,348	71,358	54,917	17,162	736
North Carolina..	3,690	1,984	1,022,714	356	726,817	649	274,697	487	809,181	214	222,415	190,449	102,530	41,037	2,300
South Carolina..	1,517	837	456,826	113	111,950	335	125,917	142	219,764	90	70,572	54,701	36,297	13,402	947
Georgia.....	3,586	1,835	1,063,207	619	1,301,804	568	189,276	360	475,354	204	117,762	174,269	131,194	43,117	2,215
Florida.....	3,408	2,098	944,628	282	(D)	543	260,134	195	159,114	290	(D)	142,952	119,248	47,714	1,876
East South Central.	9,480	5,412	3,676,974	862	1,310,952	1,638	580,044	878	1,528,256	690	448,228	475,736	283,278	103,848	6,700
Kentucky.....	2,266	1,311	765,786	158	229,262	426	155,274	256	430,991	115	62,651	103,294	69,911	25,264	1,634
Tennessee.....	3,220	1,831	1,737,297	375	577,430	341	172,255	359	733,543	314	117,211	204,745	110,527	39,188	2,134
Alabama.....	2,386	1,397	757,511	258	446,839	426	150,114	168	190,263	137	93,907	101,443	71,553	26,174	1,755
Mississippi.....	1,608	873	416,380	71	57,421	445	102,401	95	173,459	124	174,459	66,254	31,287	13,222	1,177
West South Central.	18,765	9,833	6,029,807	1,953	2,887,255	3,748	892,714	1,198	1,679,579	2,033	1,015,239	872,832	531,354	186,176	12,491
Arkansas.....	2,008	940	407,156	96	76,608	518	98,167	103	77,690	351	147,186	59,697	34,407	14,099	1,480
Louisiana.....	2,872	1,701	1,150,849	342	522,196	465	158,155	214	258,845	150	46,780	161,997	100,145	34,725	1,752
Oklahoma.....	3,302	1,572	719,080	279	336,793	726	128,775	145	267,041	580	222,881	107,770	71,442	24,570	2,108
Texas.....	10,583	5,620	3,752,722	1,236	1,951,658	2,039	507,617	736	1,076,003	952	598,392	543,368	325,360	112,782	7,151
Mountain.....	7,986	3,573	1,729,756	665	713,389	2,143	406,416	381	712,327	1,224	590,530	301,767	196,940	68,774	4,871
Montana.....	1,338	386	192,164	66	56,752	458	52,464	35	94,069	393	179,606	49,528	21,419	7,343	586
Idaho.....	1,102	308	122,152	56	20,855	370	59,845	27	77,554	341	128,978	26,737	19,205	8,877	681
Wyoming.....	411	179	80,446	29	14,662	168	27,846	5	11,671	30	13,125	14,042	5,925	2,136	268
Colorado.....	2,422	1,157	620,621	258	(D)	458	(D)	195	320,375	354	176,453	96,594	74,803	25,316	1,534
New Mexico.....	662	362	148,389	36	12,402	223	41,142	15	31,806	26	14,735	26,010	12,098	4,349	499
Arizona.....	785	430	217,721	71	52,419	201	61,325	40	46,377	43	26,542	29,175	23,115	7,805	513
Utah.....	1,025	618	294,333	133	167,473	173	46,038	64	130,475	37	51,091	52,377	35,842	11,656	616
Nevada.....	241	133	53,930	16	(D)	92	(D)	...	...	...	...	7,304	4,533	1,292	174
Pacific.....	21,999	13,448	7,728,395	2,802	4,563,288	2,532	1,238,671	2,024	2,177,444	1,193	1,098,127	1,162,188	917,319	272,009	14,852
Washington.....	3,782	2,091	1,225,483	463	526,086	608	236,432	297	346,054	323	227,760	186,752	139,520	44,062	2,290
Oregon.....	2,345	1,359	928,358	230	375,809	428	167,616	177	236,452	151	138,204	139,777	91,276	28,491	1,396
California.....	15,872	9,998	5,574,554	2,109	3,661,393	1,496	834,623	1,550	1,594,938	719	732,163	835,659	686,523	199,456	11,166

(D) Withheld to avoid disclosure. ... Represents zero. [1]Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade in that they have been adjusted to the scope of the 1954 Wholesale Census.

Table 1G. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS

Establishments and Sales by Type of Operation; Payroll, Personnel, and Population

Standard metropolitan area	Establishments (Number)	Major types of operation: Merchant wholesalers: Establishments (Number)	Merchant wholesalers: Sales ($1,000)	Manufacturers' sales branches, sales offices: Establishments (Number)	Manufacturers' sales branches, sales offices: Sales ($1,000)	Petroleum bulk plants, terminals and LP gas facilities: Establishments (Number)	Petroleum bulk plants, terminals and LP gas facilities: Sales ($1,000)	Merchandise agents, brokers: Establishments (Number)	Merchandise agents, brokers: Sales ($1,000)	Assemblers of farm products: Establishments (Number)	Assemblers of farm products: Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest November 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest November 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Population, 1950
U. S., total.....	252,318	165,153	101,100,941	22,590	69,533,784	29,189	16,038,372	22,131	39,250,509	13,255	9,050,816	11,021,450	216,084,291	2,590,236	151,213	150,697,361
S.M.A., total.....	169,023	123,115	85,326,059	19,846	67,424,871	5,547	9,353,410	18,502	34,137,974	2,013	2,845,233	9,351,583	182,471,086	2,048,255	94,032	85,130,847
Akron, Ohio.....	518	374	195,498	72	193,618	21	51,886	48	76,814	3	379	31,878	624,293	6,436	247	410,032
Albany-Schenectady-Troy, N. Y.....	831	609	384,926	130	174,378	35	118,020	53	46,835	4	1,817	42,331	794,161	9,716	353	514,490
Albuquerque, N. Mex..	310	233	127,989	38	23,382	21	17,607	17	(D)	1	(D)	13,504	285,298	3,386	220	145,673
Allentown-Bethlehem-Easton, Pa.....	585	467	203,978	65	84,975	33	46,006	11	6,726	9	23,498	26,727	520,120	6,868	376	437,824
Altoona, Pa.....	174	132	50,877	18	12,498	19	27,733	3	(D)	2	(D)	5,788	114,785	1,688	113	139,514
Amarillo, Tex.....	283	199	135,856	38	50,915	18	11,499	17	44,032	11	1,929	14,393	287,517	3,444	160	87,140
Asheville, N. C.....	185	134	64,348	17	17,078	11	10,963	21	(D)	2	(D)	6,990	138,449	2,302	86	124,403
Atlanta, Ga.....	1,835	981	859,976	529	1,715,502	36	(D)	282	407,037	7	(D)	132,444	2,604,172	30,230	845	671,797
Atlantic City, N. J..	228	182	62,799	16	14,644	19	14,156	1	(D)	10	(D)	6,903	127,218	1,717	170	132,399
Augusta, Ga.....	215	157	67,432	18	15,627	22	(D)	17	18,442	1	(D)	6,615	123,722	1,897	164	162,013
Austin, Tex.....	212	161	66,846	21	21,150	16	13,199	14	23,902	...	...	7,633	150,515	2,089	139	160,980
Baltimore, Md.....	2,074	1,542	898,655	252	742,524	34	226,267	228	(D)	18	(D)	114,464	2,090,601	27,000	1,213	1,337,373
Baton Rouge, La.....	194	159	82,909	22	12,630	9	18,522	4	2,240	...	...	7,897	156,505	2,188	77	158,236
Bay City, Mich.....	122	91	62,095	4	2,702	21	33,576	...	...	6	3,682	6,233	108,559	1,458	82	88,461
Beaumont-Port Arthur, Tex.....	287	217	119,660	39	39,260	20	16,525	10	(D)	1	(D)	11,655	240,602	3,138	155	195,083
Binghamton, N. Y.....	235	174	87,066	33	46,894	18	30,376	6	5,854	4	3,226	12,578	238,732	3,081	98	184,698
Birmingham, Ala.....	813	511	385,534	158	626,216	27	66,072	114	123,766	3	1,181	52,489	1,009,973	12,848	429	558,928
Boston, Mass.....	5,357	3,891	2,397,223	647	2,145,935	56	298,709	727	1,135,691	36	68,138	284,945	5,363,179	61,647	2,084	2,369,986
Bridgeport, Conn.....	402	322	188,072	44	62,682	11	32,219	23	(D)	2	(D)	23,188	439,841	4,922	165	258,137
Brockton, Mass.....	158	140	51,150	8	27,436	3	2,594	7	7,124	...	...	5,959	112,558	1,515	94	129,428
Buffalo, N. Y.....	1,798	1,271	852,484	283	833,585	49	108,692	184	165,982	11	4,433	100,996	1,934,154	21,848	875	1,089,230
Canton, Ohio.....	350	278	185,855	34	40,575	20	21,762	14	(D)	4	(D)	17,645	362,350	4,142	168	283,194
Cedar Rapids, Iowa...	254	157	94,983	35	37,852	35	12,796	15	22,761	12	6,369	9,610	183,663	2,353	119	104,274
Charleston, S. C.....	229	164	77,109	21	(D)	20	36,586	23	18,637	1	(D)	8,482	159,295	3,239	116	164,856
Charleston, W. Va....	345	262	138,652	45	29,829	14	28,143	23	(D)	1	(D)	19,196	392,886	4,519	106	322,072
Charlotte, N. C.....	751	452	327,629	165	778,807	25	55,800	108	(D)	1	(D)	44,875	883,027	10,482	242	197,052
Chattanooga, Tenn....	400	274	201,142	52	93,522	21	30,259	51	(D)	2	(D)	17,603	344,524	4,433	214	246,453
Chicago, Ill.....	10,898	7,725	6,349,386	1,309	6,654,738	298	515,928	1,489	3,249,558	77	282,563	761,175	14,720,322	151,773	5,307	5,495,364
Cincinnati, Ohio.....	1,884	1,188	745,499	375	1,813,470	35	87,460	274	463,406	12	8,506	115,579	2,214,712	24,551	952	904,402
Cleveland, Ohio.....	3,125	2,049	1,444,523	555	2,119,144	51	138,402	453	500,726	17	37,818	213,627	4,200,988	42,411	1,386	1,465,511
Columbia, S. C.....	306	217	168,548	44	54,755	16	(D)	27	27,848	2	(D)	13,946	270,624	3,717	172	142,565
Columbus, Ga.....	166	125	59,443	22	13,478	9	(D)	9	(D)	1	(D)	6,871	128,477	1,889	88	170,541
Columbus, Ohio.....	842	605	522,150	118	219,417	16	52,181	86	154,572	17	39,589	55,985	1,063,234	12,411	409	503,410
Corpus Christi, Tex..	336	242	152,589	34	17,284	25	17,989	18	23,058	17	4,570	12,334	253,577	3,319	192	165,471
Dallas, Tex.....	2,078	1,246	1,217,260	433	1,257,576	21	48,047	363	450,365	15	18,529	130,021	2,589,910	29,422	1,210	614,799
Davenport, Iowa-Rock Island-Moline, Ill..	443	270	136,419	84	147,399	44	36,103	40	41,272	5	11,414	19,886	392,854	4,624	234	234,256
Dayton, Ohio.....	639	445	287,277	95	386,484	26	(D)	56	73,820	17	(D)	39,387	744,940	8,246	294	457,333
Decatur, Ill.....	188	118	75,749	21	24,201	20	(D)	7	(D)	22	31,349	7,488	130,922	1,759	114	98,853
Denver, Colo.....	1,556	958	638,133	266	627,176	50	53,700	238	389,357	44	38,024	78,289	1,627,582	18,361	941	563,832
Des Moines, Iowa.....	595	391	358,091	100	204,405	36	24,716	55	64,942	13	13,764	35,532	682,879	8,278	284	226,010
Detroit, Mich.....	4,614	3,174	2,252,046	574	3,544,518	126	329,165	729	1,278,194	11	6,007	318,842	6,183,622	50,851	3,075	3,016,197
Dubuque, Iowa.....	126	75	38,187	16	30,865	22	9,150	3	3,161	10	15,596	5,750	125,795	1,475	59	71,337
Duluth, Minn.-Superior, Wis.....	439	295	311,313	49	51,190	72	27,860	19	49,728	4	1,897	21,213	419,384	5,095	210	252,777
Durham, N. C.....	129	98	33,022	7	9,668	12	9,296	11	(D)	1	(D)	3,983	77,105	1,275	78	101,639
El Paso, Tex.....	360	262	155,655	48	87,245	26	22,755	19	(D)	5	(D)	16,582	334,507	4,410	220	194,968
Erie, Pa.....	314	237	123,962	34	27,099	25	19,689	15	(D)	3	(D)	11,250	224,240	2,769	200	219,388
Evansville, Ind.....	288	211	113,242	34	30,214	16	(D)	23	66,552	4	(D)	14,808	273,007	3,495	143	160,422
Fall River, Mass.....	165	145	70,772	11	15,448	5	23,654	4	2,382	...	...	6,810	126,276	2,002	84	137,298
Flint, Mich.....	287	192	126,524	40	90,457	33	34,970	19	16,544	3	757	15,694	307,275	3,450	199	270,963
Fort Smith, Ark.....	150	113	51,076	13	10,610	15	7,268	7	(D)	2	(D)	5,972	124,455	1,641	89	64.202
Fort Wayne, Ind.....	362	252	154,617	42	39,901	30	21,454	26	34,294	12	7,825	19,065	364,317	4,213	151	183,722
Fort Worth, Tex.....	725	540	421,448	66	80,165	21	31,596	85	176,022	13	12,764	32,585	657,643	8,693	446	361,253
Fresno, Calif.....	533	326	249,790	58	46,093	64	36,566	26	58,217	59	59,543	24,609	493,943	6,694	370	276,515
Gadsden, Ala.....	74	57	16,553	3	(D)	11	5,556	2	(D)	1	(D)	1,437	26,311	452	55	93,892
Galveston, Tex.....	117	95	67,199	8	6,343	11	6,390	2	(D)	1	(D)	3,829	79,576	1,128	78	113,066
Grand Rapids, Mich...	650	451	297,911	92	134,780	29	29,781	66	60,243	12	2,789	31,072	598,884	6,915	362	288,292
Green Bay, Wis.....	222	151	83,249	27	56,804	26	24,230	7	9,864	11	10,795	9,550	178,017	2,194	107	98,314
Greensboro-High Point, N. C....	441	269	154,483	69	78,695	28	68,390	70	115,584	5	3,648	20,742	407,769	4,785	187	191,057
Greenville, S. C.....	282	185	94,063	44	41,940	17	(D)	35	79,587	1	(D)	9,070	179,678	2,563	129	168,152
Hamilton-Middletown, Ohio.....	123	90	36,260	10	4,959	14	9,187	5	1,349	4	3,136	4,283	84,339	1,052	64	147,203
Hampton-Newport News-Warwick, Va.....	130	100	39,852	12	(D)	17	12,228	1	(D)	...	...	4,148	75,503	1,383	65	143,227
Harrisburg, Pa.....	434	292	192,971	76	168,209	26	52,800	33	20,982	7	5,567	28,396	535,066	6,745	244	292,241
Hartford, Conn.....	769	559	379,917	120	179,188	19	74,229	57	48,566	14	8,997	44,821	852,634	10,650	329	358,081
Houston, Tex.....	1,903	1,340	1,385,323	329	971,525	37	88,057	192	(D)	5	(D)	123,917	2,485,507	28,377	970	806,701
Huntington, W. Va.-Ashland, Ky.....	339	251	115,045	41	52,528	18	18,240	27	(D)	2	(D)	14,576	290,859	3,729	176	245,795
Indianapolis, Ind....	1,252	789	734,638	216	584,942	34	83,236	195	384,985	18	97,253	84,133	1,564,031	18,170	645	551,777
Jackson, Mich.....	157	103	51,628	23	31,388	21	15,239	6	5,588	4	964	7,573	135,431	1,676	83	107,925
Jackson, Miss.....	310	215	127,841	42	38,635	18	(D)	32	29,041	3	(D)	13,985	260,607	3,642	134	142,164
Jacksonville, Fla....	715	506	334,276	115	325,695	24	83,609	64	75,964	6	2,694	40,473	791,168	10,391	350	304,029

See footnotes at end of table.

Table 1G. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS—Continued

Establishments and Sales by Type of Operation; Payroll, Personnel, and Population

Standard metropolitan area	Establishments (Number)	Major types of operation: Merchant wholesalers: Establishments (Number)	Merchant wholesalers: Sales ($1,000)	Manufacturers' sales branches, sales offices: Establishments (Number)	Manufacturers' sales branches, sales offices: Sales ($1,000)	Petroleum bulk plants, terminals and LP gas facilities: Establishments (Number)	Petroleum bulk plants, terminals and LP gas facilities: Sales ($1,000)	Merchandise agents, brokers: Establishments (Number)	Merchandise agents, brokers: Sales ($1,000)	Assemblers of farm products: Establishments (Number)	Assemblers of farm products: Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest November 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest November 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Population, 1950
Johnstown, Pa.....	265	202	62,383	25	20,324	22	17,540	14	(D)	2	(D)	6,869	136,066	1,918	160	291,354
Kalamazoo, Mich.....	227	156	64,936	32	48,246	17	10,882	17	11,113	5	5,260	10,908	203,610	2,319	121	126,707
Kansas City, Mo.....	2,105	1,304	1,270,680	355	1,061,283	100	75,142	316	770,383	30	80,084	132,908	2,631,361	29,227	1,155	814,357
Kenosha, Wis.....	72	51	15,933	5	8,121	10	5,614	...	...	6	2,058	2,022	39,114	504	52	75,238
Knoxville, Tenn.....	421	298	169,108	52	120,869	22	45,711	45	77,072	4	7,050	21,002	401,360	5,163	208	337,105
Lancaster, Pa.....	361	264	119,939	26	43,374	25	20,635	24	77,463	22	21,589	14,229	274,203	3,908	254	234,717
Lansing, Mich.....	287	207	147,224	36	32,594	26	17,451	12	27,117	6	1,772	14,110	267,393	2,944	130	172,941
Laredo, Tex.....	80	63	17,913	1	(D)	9	4,896	4	1,762	3	(D)	1,251	22,274	515	72	56,141
Lawrence, Mass.....	132	120	63,378	6	(D)	4	1,516	2	(D)	...	...	4,749	90,588	1,273	59	125,935
Lexington, Ky.....	207	131	86,710	23	14,193	9	9,523	41	91,712	3	1,286	8,896	166,468	2,597	96	100,746
Lima, Ohio.....	159	107	55,238	20	(D)	15	18,964	2	(D)	15	18,854	5,709	110,638	1,394	88	88,183
Lincoln, Nebr.....	195	132	88,189	19	10,287	22	8,519	6	(D)	16	(D)	8,863	173,928	2,306	97	119,742
Little Rock-North Little Rock, Ark....	385	270	179,306	52	71,888	18	20,446	37	67,229	8	9,667	20,677	366,126	4,888	207	196,685
Lorain-Elyria, Ohio..	132	102	32,734	10	3,657	14	10,668	2	(D)	4	(D)	4,180	78,380	916	84	148,162
Los Angeles-Long Beach, Calif...	9,193	6,921	4,179,404	905	2,906,429	177	461,820	1,067	1,456,714	123	171,701	519,065	10,985,251	110,828	6,086	4,367,911
Louisville, Ky.....	936	682	533,443	114	396,088	29	66,859	89	135,732	22	38,973	62,676	1,217,683	15,118	508	576,900
Lowell, Mass.....	113	99	28,148	8	4,213	3	9,069	3	4,027	...	...	3,014	52,610	812	37	133,928
Lubbock, Tex.....	313	236	176,383	23	20,368	24	13,792	16	25,287	14	27,631	11,042	252,153	2,864	211	101,048
Macon, Ga.....	176	133	68,070	19	14,880	12	10,038	12	11,647	...	...	7,229	135,910	2,146	93	135,043
Madison, Wis.....	309	188	109,361	43	51,620	48	20,404	9	4,688	21	12,139	12,984	266,701	3,081	140	169,357
Manchester, N. H.....	185	143	73,084	24	25,555	13	(D)	5	(D)	...	...	7,960	141,161	1,930	51	88,370
Memphis, Tenn.....	1,089	716	1,233,626	177	542,526	23	42,096	162	564,233	11	79,058	68,124	1,359,760	18,218	659	482,393
Miami, Fla.....	1,324	1,058	567,534	106	118,044	28	48,582	115	99,041	17	8,830	54,398	1,057,254	13,646	624	495,084
Milwaukee, Wis.....	1,714	1,203	715,700	258	795,485	43	82,853	198	255,467	12	4,187	103,948	2,077,686	22,813	750	871,047
Minneapolis-St. Paul, Minn.....	2,496	1,614	1,692,718	385	1,139,977	109	124,144	348	1,099,832	40	71,259	181,057	3,507,038	38,726	1,131	1,116,509
Mobile, Ala.....	340	258	152,257	39	54,808	15	27,992	28	32,294	...	...	16,097	334,224	4,444	204	231,105
Montgomery, Ala.....	242	167	111,856	35	43,794	14	11,476	23	32,557	3	2,364	10,803	206,650	3,132	149	138,965
Muncie, Ind.....	131	89	27,701	10	2,074	16	13,972	9	14,483	7	4,216	4,083	76,710	1,041	76	90,252
Nashville, Tenn.....	615	438	323,770	73	73,434	16	48,047	81	112,808	7	19,630	31,522	603,388	8,550	351	321,758
New Bedford, Mass.....	170	152	63,862	9	8,662	5	2,064	3	(D)	1	(D)	5,285	93,830	1,497	91	137,469
New Britain-Bristol, Conn.....	110	95	30,788	8	12,533	3	1,164	4	2,332	...	...	3,425	62,622	817	70	146,983
New Haven, Conn.....	602	480	230,792	65	125,490	16	116,960	34	31,901	7	3,757	29,803	590,735	6,938	296	264,622
New Orleans, La.....	1,442	1,013	921,526	221	546,164	34	59,521	166	221,165	8	2,313	82,396	1,613,199	20,532	832	685,405
New York-Northeastern New Jersey.....	35,622	29,089	21,691,360	1,955	14,781,548	266	1,200,194	4,198	10,660,769	114	125,170	1,890,444	35,821,311	368,720	19,256	12,911,994
Norfolk-Portsmouth, Va.....	552	411	287,422	51	68,416	28	72,341	53	60,375	9	6,472	28,874	554,898	7,692	296	446,200
Ogden, Utah.....	114	73	44,435	10	14,628	9	4,947	13	67,828	9	23,309	4,436	88,744	1,207	78	83,319
Oklahoma City, Okla..	856	605	383,157	125	307,943	33	26,651	84	194,859	9	15,510	42,360	858,138	10,479	522	325,352
Omaha, Nebr.....	921	560	533,176	145	395,511	65	56,313	128	708,653	23	54,976	52,392	1,029,958	12,493	555	366,395
Orlando, Fla.....	307	223	105,897	25	17,241	20	18,182	15	7,863	24	25,875	15,706	295,184	5,435	153	114,950
Peoria, Ill.....	443	273	160,636	60	88,407	45	47,529	39	135,325	26	48,609	20,302	396,466	4,682	238	250,512
Philadelphia, Pa.....	6,613	5,009	2,853,834	731	2,999,771	113	381,083	718	828,045	42	32,334	355,584	6,825,249	80,034	4,950	3,671,048
Phoenix, Ariz.....	721	492	300,691	69	82,426	62	55,035	62	78,337	36	40,394	32,361	701,261	9,054	443	331,770
Pittsburgh, Pa.....	3,126	2,238	1,238,788	471	1,792,934	77	167,727	322	306,893	18	47,547	176,497	3,441,236	37,763	2,039	2,213,236
Pittsfield, Mass.....	81	62	21,879	12	(D)	5	4,001	2	(D)	...	...	2,899	54,478	693	41	66,567
Portland, Maine.....	323	250	151,032	47	68,330	15	50,238	10	(D)	1	(D)	17,563	322,375	4,575	94	119,942
Portland, Oreg.....	1,589	1,123	987,245	217	465,339	72	107,293	152	253,369	25	26,948	90,112	1,858,736	19,566	942	704,829
Providence, R. I.....	1,236	1,043	479,413	91	(D)	39	136,137	59	50,123	4	(D)	49,129	919,365	12,441	564	737,203
Pueblo, Colo.....	126	90	48,906	14	8,776	17	7,579	3	(D)	2	(D)	3,998	78,438	1,042	94	90,188
Racine, Wis.....	141	93	28,540	14	15,664	25	11,462	3	1,136	6	5,534	4,734	96,549	1,097	83	109,585
Raleigh, N. C.....	268	178	118,671	39	32,738	25	14,995	23	(D)	3	(D)	11,817	237,524	3,320	138	136,450
Reading, Pa.....	358	273	109,820	39	60,727	20	28,996	21	26,728	5	2,505	12,985	243,411	3,427	241	255,740
Richmond, Va.....	688	457	370,680	124	318,552	22	73,302	82	87,953	3	2,437	42,963	862,921	10,364	290	328,050
Roanoke, Va.....	243	169	105,460	32	29,457	15	(D)	24	26,923	3	(D)	12,004	235,788	3,113	106	133,407
Rochester, N. Y.....	806	572	326,071	112	217,593	31	66,081	82	57,771	9	8,681	43,412	795,053	9,611	373	487,632
Rockford, Ill.....	312	228	108,942	49	34,945	18	11,834	12	8,335	5	5,994	12,709	257,604	2,633	141	152,385
Sacramento, Calif....	441	331	242,730	63	63,614	28	23,475	7	8,200	12	9,575	24,907	526,694	5,929	293	277,140
Saginaw, Mich.....	266	172	113,435	30	25,390	29	16,209	19	18,378	16	15,065	12,751	250,179	2,886	167	153,515
St. Joseph, Mo.....	185	119	120,277	13	6,944	20	10,192	28	212,748	5	17,334	8,382	183,965	2,131	136	96,826
St. Louis, Mo.....	3,278	2,168	1,743,070	506	1,775,971	103	140,201	442	790,728	59	103,926	223,416	4,310,371	48,938	1,668	1,681,281
Salt Lake City, Utah.....	707	485	292,068	121	187,498	28	23,621	58	49,239	15	33,758	38,480	775,706	9,230	382	274,895
San Angelo, Tex.....	123	100	40,098	4	(D)	14	6,228	3	3,957	2	(D)	3,458	70,551	956	102	58,929
San Antonio, Tex.....	800	628	371,120	81	97,004	22	32,573	55	94,563	14	14,756	38,088	765,201	10,747	552	500,460
San Bernardino-Riverside-Ontario, Calif.	643	417	197,140	30	19,677	108	59,283	20	27,434	68	73,974	25,847	506,969	6,497	509	451,688
San Diego, Calif.....	683	523	266,874	51	44,495	63	64,327	24	22,469	22	13,780	29,684	601,216	7,076	474	556,808
San Francisco-Oakland, Calif.....	4,692	3,143	2,387,238	744	2,339,465	120	223,443	644	840,228	41	63,130	284,439	5,908,435	59,078	3,121	2,240,767
San Jose, Calif.....	430	329	138,023	41	86,752	28	27,625	13	8,999	19	16,256	16,802	343,475	4,048	323	290,547
Savannah, Ga.....	272	203	107,232	36	44,535	14	(D)	18	(D)	1	(D)	11,679	213,138	3,018	153	151,481
Scranton, Pa.....	381	302	114,046	42	49,165	14	9,151	21	(D)	2	(D)	13,029	262,408	3,515	252	257,396
Seattle, Wash.....	1,941	1,296	867,025	314	673,267	51	107,570	272	297,893	8	7,922	108,350	2,182,059	23,061	992	732,992
Shreveport, La.....	409	290	194,624	57	71,240	29	(D)	27	34,834	6	(D)	19,272	381,439	5,071	228	216,686
Sioux City, Iowa.....	339	189	177,865	35	28,644	36	12,600	51	490,198	28	15,704	14,254	255,113	3,464	235	103,917
Sioux Falls, S. Dak..	208	111	87,511	38	33,991	25	13,138	20	159,816	14	16,606	10,548	206,157	2,569	96	70,910
South Bend, Ind.....	313	210	110,126	52	92,788	28	25,334	17	14,084	6	22,991	18,799	378,697	3,871	143	205,058

See footnotes at end of table.

Table 1G. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS—Continued

Establishments and Sales by Type of Operation; Payroll, Personnel, and Population

Standard metropolitan area	Establishments (Number)	Major types of operation: Merchant wholesalers: Establishments (Number)	Merchant wholesalers: Sales ($1,000)	Manufacturers' sales branches, sales offices: Establishments (Number)	Manufacturers' sales branches, sales offices: Sales ($1,000)	Petroleum bulk plants, terminals and LP gas facilities: Establishments (Number)	Petroleum bulk plants, terminals and LP gas facilities: Sales ($1,000)	Merchandise agents, brokers: Establishments (Number)	Merchandise agents, brokers: Sales ($1,000)	Assemblers of farm products: Establishments (Number)	Assemblers of farm products: Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest November 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest November 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Population, 1950
Spokane, Wash.	504	356	270,274	64	59,724	39	29,101	34	39,023	11	13,855	24,867	502,950	5,792	270	221,561
Springfield, Ill.	258	157	107,430	32	38,710	28	8,996	17	53,759	24	19,247	9,284	184,062	2,287	159	131,484
Springfield, Mo.	236	184	90,448	15	15,488	21	13,102	11	37,267	5	7,170	8,943	170,294	2,405	149	104,823
Springfield, Ohio	112	82	28,030	12	(D)	11	10,466	5	(D)	2	(D)	3,851	70,528	985	42	111,661
Springfield-Holyoke Mass.	596	482	240,434	72	104,669	16	(D)	22	(D)	4	3,831	30,094	593,974	7,327	268	407,255
Stanford-Norwalk, Conn.	282	219	102,024	15	15,863	15	20,535	33	32,352	...	...	12,337	230,332	2,663	123	196,023
Stockton, Calif.	324	199	113,518	35	43,828	41	26,549	12	5,097	37	46,560	12,771	255,290	3,121	247	200,750
Syracuse, N. Y.	750	478	295,425	156	408,616	26	60,386	87	57,419	3	944	44,106	875,533	10,110	313	341,719
Tacoma, Wash.	369	289	201,272	37	28,652	28	32,646	7	6,630	8	4,324	19,345	410,607	4,718	198	275,876
Tampa-St. Petersburg, Fla.	866	650	316,265	72	107,621	48	67,126	70	93,765	26	13,635	34,332	671,273	9,516	473	409,143
Terre Haute, Ind.	186	141	53,649	17	5,837	15	12,672	6	12,150	7	7,262	7,172	129,387	1,844	99	105,160
Toledo, Ohio	703	512	319,259	101	122,052	19	65,173	65	68,873	6	19,313	39,596	778,586	8,742	295	395,551
Topeka, Kans.	180	126	85,220	22	7,565	22	11,800	4	2,126	6	3,425	7,928	159,446	2,001	91	105,418
Trenton, N. J.	301	227	111,716	40	72,871	13	26,992	9	5,409	12	11,116	17,029	328,382	3,891	163	229,781
Tucson, Ariz.	207	161	69,334	17	7,345	19	16,515	7	5,040	3	586	6,480	138,251	1,676	99	141,216
Tulsa, Okla.	671	464	271,796	108	288,081	29	30,190	68	(D)	2	(D)	30,417	641,183	6,872	363	251,686
Utica-Rome, N. Y.	383	283	121,225	36	44,712	34	34,706	18	16,459	12	12,058	13,150	245,971	3,518	186	284,262
Waco, Tex.	229	169	99,134	23	18,891	21	10,667	8	9,099	8	8,448	7,908	162,488	2,285	142	130,194
Washington, D. C.	1,411	1,001	670,216	216	641,645	25	83,393	158	209,684	11	11,147	89,519	1,755,016	19,903	611	1,464,089
Waterbury, Conn.	164	129	49,608	20	52,882	7	4,589	8	3,633	...	...	6,954	138,145	1,643	90	154,656
Waterloo, Iowa	183	119	56,100	19	13,825	29	10,254	7	7,492	9	6,909	6,471	128,869	1,543	104	100.448
Wheeling, W. Va-Steubenville, Ohio	382	295	115,555	37	93,591	30	23,823	17	19,750	3	60	12,737	247,733	3,353	221	354,092
Wichita, Kans.	585	403	264,501	64	115,527	41	20,730	55	111,179	22	13,985	26,790	544,771	6,261	309	222,290
Wichita Falls, Tex.	206	151	79,211	26	24,361	21	13,977	4	(D)	4	(D)	7,121	148,983	1.895	138	98,493
Wilkes-Barre-Hazleton, Pa.	477	379	133,259	40	40,850	32	33,402	20	19,479	6	1,991	14,510	287,114	4,006	391	392,241
Wilmington, Del.	308	221	115,759	53	(D)	15	30,618	15	(D)	4	(D)	32,550	613,378	6,050	142	268,387
Winston-Salem, N. C.	191	139	63,640	14	19,802	11	13,267	27	45,548	...	...	7,771	167,512	2,401	125	146,135
Worcester, Mass.	433	361	193,330	43	47,093	10	36,223	19	7,976	...	...	19,888	368,506	4,616	168	276,336
York, Pa.	266	200	93,207	27	54,684	17	16,434	9	10,452	13	5,644	11,930	232,507	2,955	150	202,737
Youngstown, Ohio	564	433	216,296	60	182,650	43	47,214	26	(D)	2	(D)	26,673	528,812	6,083	303	528,498

(D) Withheld to avoid disclosure. ... Represents zero.

Table 1H. WHOLESALE TRADE: 1948[1]—STANDARD METROPOLITAN AREAS

Establishments and Sales by Type of Operation; Payroll, Personnel, and Population

Standard metropolitan area	Establishments, 1948	Major types of operation: Merchant wholesalers		Manufacturers' sales branches, sales offices		Petroleum bulk plants, terminals and LP gas facilities		Merchandise agents, brokers		Assemblers of farm products		Payroll, entire year 1948	Payroll and paid employees, workweek including nearest November 15, 1948		Active proprietors of unincorporated businesses, November 1948	Population 1950
		Establishments, 1948	Sales, entire year 1948	Establishments, 1948	Sales, entire year 1948	Establishments, 1948	Sales, entire year 1948	Establishments, 1948	Sales, entire year 1948	Establishments, 1948	Sales, entire year 1948		Payroll	Employees		
	(Number)	(Number)	($1,000)	(Number)	($1,000)	(Number)	($1,000)	(Number)	($1,000)	(Number)	($1,000)	($1,000)	(Dollars)	(Number)	(Number)	
United States, total	216,099	129,117	76,533,260	23,706	50,800,384	28,351	10,483,060	18,138	32,839,667	16,787	9,920,288	7,734,207	148,293,186	2,305,403	130,878	150,697,361
Standard metropolitan areas, total	145,119	100,839	66,207,709	21,167	49,381,277	5,524	6,108,141	15,591	28,985,161	1,998	2,559,862	6,650,489	126,298,353	1,850,385	82,891	85,130,847
Akron, Ohio	426	311	145,564	60	(D)	21	30,397	32	67,227	2	(D)	17,595	348,278	4,930	233	410,032
Albany-Schenectady-Troy, N.Y.	688	476	326,526	143	133,398	34	64,892	33	(D)	2	(D)	28,330	530,984	8,346	281	514,490
Albuquerque, N. Mex.	184	133	67,195	23	8,588	14	7,459	12	(D)	2	(D)	6,248	125,814	2,053	137	145,673
Allentown-Bethlehem-Easton, Pa.	490	387	133,991	51	53,956	36	(D)	12	6,256	4	(D)	15,729	300,304	5,339	322	437,824
Altoona, Pa.	165	121	47,736	20	12,064	21	12,893	3	3,558	...	...	4,350	83,127	1,646	123	139,514
Amarillo, Tex.	247	161	112,884	37	47,231	18	6,954	11	39,085	20	31,274	10,149	201,301	3,125	120	87,140
Asheville, N.C.	161	125	46,042	10	7,260	10	6,731	11	8,117	5	5,399	4,356	83,470	1,536	86	124,403
Atlanta, Ga.	1,500	740	592,792	508	1,263,894	31	42,200	206	273,483	15	13,598	89,758	1,724,318	26,278	669	671,797
Atlantic City, N. J.	140	108	40,135	14	7,729	18	9,360	...	...	...	...	3,608	68,563	1,152	101	132,399
Augusta, Ga.	177	127	57,380	13	14,377	18	(D)	17	13,527	2	(D)	4,530	87,159	1,647	140	162,013
Austin, Tex.	147	104	52,990	21	8,356	15	7,250	6	(D)	1	(D)	4,590	86,255	1,679	103	160,980
Baltimore, Md.	2,015	1,495	799,784	257	555,265	28	113,811	200	214,578	35	23,311	83,252	1,592,662	25,842	1,281	1,337,373
Baton Rouge, La.	160	128	55,394	15	9,936	11	9,833	6	6,755	...	...	5,320	103,364	1,792	87	158,236
Bay City, Mich.	105	65	36,943	5	2,405	23	11,685	2	(D)	10	(D)	3,257	59,460	978	60	88,461
Beaumont-Port Arthur, Tex.	207	151	73,593	29	22,635	20	13,296	4	2,224	3	4,458	6,859	133,643	2,395	126	195,083
Binghamton, N.Y.	182	135	72,415	30	47,631	13	11,881	4	3,822	...	...	8,832	160,046	2,615	85	184,698
Birmingham, Ala.	801	511	338,342	166	368,168	28	35,141	92	91,496	4	1,211	37,635	718,614	11,703	439	558,928
Boston, Mass.	4,781	3,346	2,310,792	786	1,680,793	56	211,693	572	913,000	21	39,595	226,630	4,093,365	61,192	1,844	2,369,986
Bridgeport, Conn.	282	216	115,315	47	27,870	13	31,011	6	777	...	...	12,899	245,008	3,772	108	258,137
Brockton, Mass.	128	111	29,296	9	8,818	5	(D)	2	(D)	1	(D)	2,849	56,382	1,068	64	129,428
Buffalo, N.Y.	1,571	1,068	651,679	285	587,664	58	66,399	149	112,961	11	13,220	65,269	1,244,371	18,870	834	1,089,230
Canton, Ohio	260	205	146,850	28	10,200	19	15,976	7	(D)	1	(D)	10,907	210,965	3,290	120	283,194
Cedar Rapids, Iowa	213	130	75,797	28	32,420	28	7,924	11	12,506	16	9,130	8,226	152,038	2,511	118	104,274
Charleston, S.C.	171	128	63,079	12	12,358	15	19,415	14	(D)	2	(D)	5,737	109,665	2,234	111	164,856
Charleston, W. Va.	336	254	171,981	45	48,550	18	21,232	19	15,741	...	...	16,749	310,805	4,552	128	322,072
Charlotte, N.C.	567	304	280,151	150	537,619	21	24,359	86	136,666	6	2,348	28,691	553,821	8,203	169	197,052
Chattanooga, Tenn.	322	212	148,506	48	48,732	23	18,434	36	50,645	3	245	11,263	217,217	3,696	197	246,453
Chicago, Ill.	10,039	6,547	5,015,512	1,703	5,477,693	278	354,339	1,447	3,366,795	64	147,011	579,056	10,952,598	145,607	5,925	5,495,364
Cincinnati, Ohio	1,800	1,103	758,377	397	1,037,948	34	45,772	257	418,135	9	5,477	81,961	1,524,599	23,882	1,011	904,402
Cleveland, Ohio	2,845	1,756	1,332,615	617	1,640,229	44	89,001	425	358,280	3	7,071	146,385	2,812,237	37,794	1,502	1,465,511
Columbia, S.C.	251	186	130,188	36	31,772	14	(D)	13	18,518	2	(D)	8,840	186,641	3,128	133	142,565
Columbus, Ga.	108	77	36,324	15	13,524	10	6,419	3	8,274	3	4,450	3,535	66,958	1,330	72	170,541
Columbus, Ohio	645	425	410,814	130	173,627	22	31,505	60	53,062	8	9,496	32,288	613,604	9,575	290	503,410
Corpus Christi, Tex.	252	172	93,096	26	12,272	28	18,130	7	6,783	19	9,303	7,428	148,123	2,787	153	165,471
Dallas, Tex.	1,611	841	828,269	427	935,994	27	25,732	274	307,612	42	29,360	85,975	1,674,143	25,662	953	614,799
Davenport, Iowa-Rock Island-Moline, Ill.	347	201	108,470	75	123,843	38	24,093	28	24,340	5	1,868	12,794	245,422	3,947	168	234,256
Dayton, Ohio	489	320	184,034	80	132,060	24	22,646	57	(D)	8	(D)	21,907	414,674	6,087	258	457,333
Decatur, Ill.	165	90	70,981	22	20,784	24	7,832	6	36,114	23	21,315	4,903	99,757	1,670	95	98,853
Denver, Colo.	1,212	731	496,450	224	(D)	56	(D)	164	271,760	37	31,741	59,819	1,125,762	18,750	702	563,832
Des Moines, Iowa	524	321	248,934	102	188,997	38	25,480	47	92,173	16	12,011	25,062	475,337	7,709	251	226,010
Detroit, Mich.	3,650	2,259	1,467,349	706	2,188,199	117	229,325	563	734,499	5	21,084	190,340	3,731,137	48,502	2,296	3,016,197
Dubuque, Iowa	111	63	30,001	19	21,894	19	6,700	1	(D)	9	(D)	4,353	82,229	1,435	67	71,337
Duluth, Minn.-Superior, Wis.	390	246	334,137	49	40,352	62	16,222	25	70,013	8	1,157	16,273	312,551	5,322	191	252,777
Durham, N.C.	100	60	30,330	6	(D)	13	7,882	17	24,620	4	(D)	3,233	69,968	1,375	55	101,639
El Paso, Tex.	307	211	124,604	47	60,214	25	12,565	22	(D)	2	(D)	10,829	211,637	3,767	207	194,968
Erie, Pa.	225	156	69,616	31	19,880	23	15,222	12	10,236	3	411	8,987	173,958	2,944	126	219,388
Evansville, Ind.	223	154	99,766	35	24,951	14	7,889	17	60,753	3	621	9,926	189,941	3,081	97	160,422
Fall River, Mass.	139	115	53,669	11	10,296	8	18,840	5	549	...	...	4,399	81,871	1,523	50	137,298
Flint, Mich.	204	138	71,812	30	29,615	25	20,192	5	3,741	6	2,846	12,111	238,269	3,778	132	270,963
Fort Smith, Ark.	156	115	48,869	14	9,599	17	5,067	6	1,500	4	2,146	4,652	90,954	1,596	98	64,202
Fort Wayne, Ind.	311	211	100,944	34	25,179	25	15,279	21	33,085	20	7,284	11,993	233,467	3,487	149	183,722
Fort Worth, Tex.	523	357	329,219	62	58,429	27	16,103	68	214,640	9	18,497	20,696	399,204	6,823	356	361,253
Fresno, Calif.	483	261	150,063	47	32,417	80	25,986	16	11,917	79	56,276	18,358	415,955	7,290	374	276,515
Gadsden, Ala.	60	45	14,630	4	(D)	8	4,096	2	(D)	1	(D)	1,264	24,133	525	59	93,892
Galveston, Tex.	105	74	44,604	11	6,121	14	(D)	5	1,696	1	(D)	2,249	46,925	828	74	113,066
Grand Rapids, Mich.	549	374	187,695	87	87,634	32	22,418	50	33,013	6	16,919	19,160	353,960	5,308	336	288,292
Green Bay, Wis.	183	125	84,384	28	43,202	21	10,057	4	15,737	5	11,456	6,835	126,894	2,187	82	98,314
Greensboro-High Point, N.C.	343	193	113,198	74	75,833	23	22,282	53	124,977	...	...	12,847	239,664	3,686	157	191,057
Greenville, S.C.	208	120	61,413	39	42,461	17	7,498	30	(D)	2	(D)	5,870	107,270	1,843	84	168,152
Hamilton-Middletown, Ohio	111	81	26,053	12	7,892	14	5,428	2	(D)	2	(D)	3,282	57,149	1,124	81	147,203
Hampton-Newport News-Warwick, Va.	112	80	28,149	10	7,457	17	7,005	1	(D)	4	(D)	2,707	50,972	1,194	79	143,227
Harrisburg, Pa.	334	227	140,782	69	100,794	23	23,670	13	(D)	2	(D)	16,534	317,681	5,278	159	292,241
Hartford, Conn.	617	438	247,454	118	(D)	19	54,837	37	19,229	5	(D)	27,269	513,679	7,965	297	358,081
Houston, Tex.	1,234	781	891,155	292	588,772	37	82,785	122	(D)	2	(D)	73,264	1,444,626	21,362	621	806,701
Huntington, W. Va.-Ashland, Ky.	303	216	115,032	43	73,148	21	12,935	23	55,076	...	...	11,312	223,597	3,393	147	245,795
Indianapolis, Ind.	1,032	614	529,865	206	380,767	33	43,634	156	344,984	23	140,532	52,585	984,801	14,703	569	551,777
Jackson, Mich.	122	75	31,082	18	21,535	19	9,404	6	2,393	4	2,409	3,494	66,364	1,044	55	107,925
Jackson, Miss.	241	172	105,900	33	29,065	15	9,051	13	14,931	8	2,104	9,987	192,746	3,345	109	142,164
Jacksonville, Fla.	607	423	254,732	108	(D)	22	55,002	48	47,826	6	(D)	28,775	557,670	9,347	281	304,029

See footnotes at end of table.

Table 1H. WHOLESALE TRADE: 1948[1]—STANDARD METROPOLITAN AREAS—Continued

Establishments and Sales by Type of Operation; Payroll, Personnel, and Population

Standard metropolitan area	Establishments, 1948	Major types of operation: Merchant wholesalers		Manufacturers' sales branches, sales offices		Petroleum bulk plants, terminals and LP gas facilities		Merchandise agents, brokers		Assemblers of farm products		Payroll, entire year 1948	Payroll and paid employees, workweek ended nearest November 15, 1948		Active proprietors of unincorporated businesses, November 1948	Population 1950
		Establishments, 1948	Sales, entire year 1948	Establishments, 1948	Sales, entire year 1948	Establishments, 1948	Sales, entire year 1948	Establishments, 1948	Sales, entire year 1948	Establishments, 1948	Sales, entire year 1948		Payroll	Employees		
	(Number)	(Number)	($1,000)	(Number)	($1,000)	(Number)	($1,000)	(Number)	($1,000)	(Number)	($1,000)	($1,000)	(Dollars)	(Number)	(Number)	
Johnstown, Pa.....	226	171	58,839	20	21,064	24	13,405	10	(D)	1	(D)	5,639	110,626	2,026	178	291,354
Kalamazoo, Mich...	174	113	44,327	28	20,887	15	6,475	9	6,446	9	8,414	6,010	114,414	1,745	82	126,707
Kansas City, Mo...	1,890	1,080	1,124,616	369	920,408	94	48,733	297	872,141	50	106,578	96,163	1,836,418	28,453	1,119	814,357
Kenosha, Wis.....	67	48	11,551	6	(D)	12	3,487	1	(D)	...	...	1,069	20,692	391	47	75,238
Knoxville, Tenn...	333	231	142,913	52	53,828	23	(D)	27	(D)	...	...	14,048	268,700	4,428	157	337,105
Lancaster, Pa.....	239	174	69,973	14	3,356	26	18,076	14	76,443	11	9,264	6,606	121,982	2,402	163	234,717
Lansing, Mich.....	196	129	68,022	31	25,388	24	11,349	5	17,335	7	19,084	7,310	136,052	2,089	86	172,941
Laredo, Tex.....	71	49	16,057	1	(D)	10	3,448	4	(D)	7	(D)	1,152	20,993	830	57	56,141
Lawrence, Mass....	132	114	52,618	10	5,059	8	4,215	...	...	...	...	3,907	74,870	1,359	60	125,935
Lexington, Ky.....	172	108	70,179	18	(D)	11	7,291	34	72,686	1	(D)	6,605	123,844	2,421	79	100,746
Lima, Ohio.....	139	91	32,537	15	5,510	15	11,488	5	14,114	13	4,254	3,596	70,118	1,193	82	88,183
Lincoln, Nebr.....	184	117	70,577	19	12,044	20	6,885	4	1,950	24	7,109	6,233	120,070	2,057	92	119,742
Little Rock-North Little Rock, Ark.	360	251	157,708	51	52,926	19	12,595	35	32,816	4	3,267	13,649	273,347	4,775	225	196,685
Lorain-Elyria, Ohio.....	100	70	18,909	6	1,113	14	7,243	3	410	7	1,697	2,008	38,302	621	78	148,162
Los Angeles-Long Beach, Calif.....	6,983	4,815	2,588,740	957	1,642,176	230	310,670	851	775,978	130	201,767	311,647	6,115,164	87,816	4,872	4,367,911
Louisville, Ky....	768	559	427,227	100	203,329	34	45,887	57	132,308	18	32,106	42,028	765,136	13,079	441	576,900
Lowell, Mass.....	87	73	22,414	9	5,407	5	8,141	...	...	...	...	2,186	38,103	791	39	133,928
Lubbock, Tex.....	190	119	60,899	11	5,642	21	8,729	5	22,357	34	69,319	4,889	95,635	1,624	129	101,048
Macon, Ga.....	140	96	46,263	19	15,708	15	7,844	9	(D)	1	(D)	4,763	91,395	1,792	75	135,043
Madison, Wis.....	240	156	96,012	26	19,516	37	17,495	7	8,231	14	6,424	8,537	162,761	2,647	125	169,357
Manchester, N.H...	151	116	45,547	21	16,205	10	5,101	2	(D)	2	(D)	4,800	92,337	1,662	60	88,370
Memphis, Tenn.....	851	508	1,013,919	173	(D)	20	28,033	127	(D)	23	9,861	48,547	902,051	14,967	538	482,393
Miami, Fla.....	688	537	282,584	61	(D)	29	40,164	48	26,965	13	(D)	28,533	545,464	8,913	298	495,084
Milwaukee, Wis....	1,565	1,051	635,127	249	550,961	47	50,489	212	227,091	6	2,509	73,966	1,411,922	20,523	592	871,047
Minneapolis-St. Paul, Minn.....	2,125	1,283	1,540,898	392	810,920	107	103,567	313	980,641	30	102,496	120,619	2,324,959	35,404	937	1,116,509
Mobile, Ala.....	243	167	98,917	32	32,759	18	19,255	18	19,785	8	777	9,644	181,645	3,622	119	231,105
Montgomery, Ala...	196	130	103,209	33	33,296	12	(D)	20	40,102	1	(D)	8,434	152,934	2,981	131	138,965
Muncie, Ind.....	101	61	25,215	8	2,136	16	6,217	6	2,604	10	4,504	2,899	56,244	926	53	90,252
Nashville, Tenn...	524	368	240,268	75	63,086	17	28,752	61	98,697	3	5,773	20,932	407,431	7,509	360	321,758
New Bedford, Mass.	146	111	51,430	14	9,710	8	(D)	2	(D)	11	9,287	4,090	76,954	1,560	72	137,469
New Britain-Bristol, Conn....	77	66	18,375	7	11,635	4	1,425	...	...	...	...	1,809	34,977	582	43	146,983
New Haven, Conn...	537	431	213,852	68	(D)	15	73,190	20	14,598	3	(D)	25,235	468,168	7,626	236	264,622
New Orleans, La...	1,191	765	641,865	228	(D)	36	52,206	153	197,807	9	(D)	60,433	1,104,035	18,907	648	685,405
New York-Northeastern N.J.....	34,123	27,077	17,186,476	2,840	11,919,968	243	839,998	3,894	9,760,010	69	54,479	1,548,455	28,624,391	363,774	19,440	12,911,994
Norfolk-Portsmouth, Va.....	485	355	216,971	52	(D)	22	37,000	46	43,018	10	(D)	20,889	419,922	7,491	274	446,200
Ogden, Utah.....	97	56	23,655	13	10,870	11	5,139	8	65,885	9	27,048	3,191	63,003	1,102	54	83,319
Oklahoma City, Okla.....	727	489	280,216	121	174,694	37	21,215	65	178,128	15	33,274	30,937	618,240	9,593	464	325,352
Omaha, Nebr.....	791	464	454,337	131	267,660	54	25,385	112	616,861	30	71,841	36,889	703,179	11,405	446	366,395
Orlando, Fla.....	213	143	46,371	19	(D)	17	(D)	12	2,272	22	14,716	9,282	181,963	4,073	91	114,950
Peoria, Ill.....	388	205	122,700	63	88,709	45	22,599	37	105,917	38	45,605	14,621	271,801	4,303	196	250,512
Philadelphia, Pa..	5,593	3,972	2,315,865	851	2,291,329	118	227,928	631	649,580	21	21,973	245,445	4,641,324	71,549	4,277	3,671,048
Phoenix, Ariz.....	428	253	158,356	51	45,784	53	28,309	32	36,607	39	25,228	17,264	328,526	5,737	258	331,770
Pittsburgh, Pa....	2,636	1,780	1,090,555	518	1,500,020	62	107,929	269	(D)	7	(D)	125,455	2,444,742	36,042	1,696	2,213,236
Pittsfield, Mass..	78	56	14,999	14	(D)	7	3,861	1	(D)	...	...	1,735	31,766	566	31	66,567
Portland, Maine...	260	187	113,248	41	32,348	16	42,319	6	2,016	10	2,873	12,374	224,513	4,025	63	119,942
Portland, Oreg....	1,236	819	702,469	192	365,140	57	74,370	142	192,218	26	44,087	63,844	1,269,552	17,914	620	704,829
Providence, R.I...	964	797	338,265	100	194,665	31	94,493	34	(D)	2	(D)	34,018	634,137	10,720	487	737,203
Pueblo, Colo.....	128	91	30,766	13	6,203	17	(D)	3	(D)	4	3,285	2,974	57,657	1,070	80	90,188
Racine, Wis.....	97	58	25,822	11	15,549	24	7,559	3	(D)	1	(D)	2,998	54,065	794	57	109,585
Raleigh, N.C.....	226	151	86,841	26	17,256	25	10,552	20	(D)	4	(D)	8,533	171,376	3,299	108	136,450
Reading, Pa.....	290	219	94,818	36	44,383	23	19,919	9	11,131	3	733	9,144	177,338	3,156	201	255,740
Richmond, Va.....	616	406	299,295	113	(D)	23	36,919	69	81,150	5	(D)	33,280	640,244	10,419	264	328,050
Roanoke, Va.....	207	138	78,215	32	27,227	17	6,767	19	(D)	1	(D)	7,904	158,764	2,656	104	133,407
Rocheater, N.Y....	724	505	259,504	123	136,025	30	36,342	60	31,128	6	3,820	28,090	538,767	8,306	348	487,632
Rockford, Ill.....	250	168	81,945	41	27,156	29	15,529	7	4,685	5	2,463	9,090	167,004	2,408	137	152,385
Sacramento, Calif.	359	264	173,079	52	56,853	27	19,853	6	5,323	10	14,619	17,641	368,315	5,578	243	277,140
Saginaw, Mich.....	199	125	81,543	22	22,172	26	10,487	6	6,881	20	11,840	9,412	165,018	2,795	102	153,515
St. Joseph, Mo....	186	113	102,936	15	4,387	17	8,007	30	207,572	11	28,684	7,311	141,007	2,650	143	96,826
St. Louis, Mo.....	2,982	1,891	1,411,592	543	1,161,344	105	107,564	391	898,892	52	68,061	159,532	3,052,962	47,312	1,491	1,681,281
Salt Lake City, Utah.....	643	436	242,113	116	155,376	28	16,363	54	56,362	9	19,873	29,858	596,697	9,483	342	274,895
San Angelo, Tex...	91	63	23,170	5	562	10	3,551	7	36,958	6	4,220	1,995	39,140	783	74	58,929
San Antonio, Tex..	632	475	271,129	76	84,673	19	16,577	52	94,126	10	6,262	24,819	482,709	9,076	467	500,460
San Bernadino-Riverside-Ontario, Calif...	459	226	76,000	27	10,378	113	35,319	9	20,172	84	68,648	15,347	253,638	4,763	331	451,688
San Diego, Calif..	466	319	147,502	52	26,236	69	43,670	15	7,741	11	7,997	16,364	303,168	4,716	322	556,808
San Francisco-Oakland, Calif...	4,244	2,665	1,932,813	817	1,844,627	143	157,704	585	688,355	34	59,658	222,364	4,300,224	57,930	2,914	2,240,767
San Jose, Calif...	244	167	67,697	29	10,737	37	19,583	2	(D)	9	(D)	6,943	139,332	2,173	178	290,547
Savannah, Ga.....	274	208	99,882	28	18,681	16	16,322	16	62,917	6	1,895	8,272	152,427	2,844	210	151,481
Scranton, Pa.....	354	272	103,706	43	(D)	20	10,445	18	9,702	1	(D)	10,143	199,129	3,426	239	257,396
Seattle, Wash.....	1,639	1,034	645,265	323	437,870	49	77,141	227	257,869	6	13,261	75,203	1,438,793	19,775	889	732,992
Shreveport, La....	286	202	170,206	43	49,475	24	13,513	14	9,615	3	337	14,380	299,052	4,630	144	216,686
Sioux City, Iowa..	304	169	157,566	32	22,121	34	7,351	40	409,345	29	133,665	11,266	233,873	3,543	240	103,917
Sioux Falls, S. Dak.....	181	94	95,863	20	20,827	32	8,088	16	102,165	19	24,333	8,377	154,974	2,552	83	70,910
South Bend, Ind...	263	175	88,350	42	50,948	25	14,429	13	4,081	8	4,360	10,646	202,714	2,952	123	205,058
Spokane, Wash.....	377	263	180,817	47	60,614	30	20,900	24	37,109	13	12,381	17,928	341,739	5,383	177	221,561
Springfield, Ill..	244	134	72,350	26	26,002	36	8,011	13	48,344	35	19,804	6,459	124,119	2,009	150	131,484

See footnotes at end of table.

Table 1H. WHOLESALE TRADE: 1948[1]—STANDARD METROPOLITAN AREAS—Continued

Establishments and Sales by Type of Operation; Payroll, Personnel, and Population

Standard metropolitan area	Establishments, 1948	Major types of operation: Merchant wholesalers		Manufacturers' sales branches, sales offices		Petroleum bulk plants, terminals and LP gas facilities		Merchandise agents, brokers		Assemblers of farm products		Payroll, entire year 1948	Payroll and paid employees, workweek ended nearest November 15, 1948		Active proprietors of unincorporated businesses, November 1948	Population 1950
		Establishments, 1948	Sales, entire year 1948	Establishments, 1948	Sales, entire year 1948	Establishments, 1948	Sales, entire year 1948	Establishments, 1948	Sales, entire year 1948	Establishments, 1948	Sales, entire year 1948		Payroll	Employees		
	(Number)	(Number)	($1,000)	(Number)	($1,000)	(Number)	($1,000)	(Number)	($1,000)	(Number)	($1,000)	($1,000)	(Dollars)	(Number)	(Number)	
Springfield, Mo...	194	139	70,529	13	12,689	25	9,897	11	40,344	6	18,918	5,960	108,154	2,139	163	104,823
Springfield, Ohio.	97	69	25,245	11	6,277	10	9,107	2	(D)	5	(D)	2,617	48,665	913	54	111,661
Springfield-Holyoke, Mass....	456	356	172,842	70	75,129	15	22,928	15	3,472	...	...	18,377	345,062	5,653	164	407,255
Stamford-Norwalk, Conn.....	127	97	48,359	14	12,309	14	(D)	2	(D)	...	...	5,331	100,146	1,459	56	196,023
Stockton, Calif...	284	172	89,229	24	14,688	45	17,748	9	4,169	34	31,268	9,707	213,136	3,428	220	200,750
Syracuse, N.Y.....	657	409	224,190	149	245,065	30	36,076	59	30,443	10	5,842	26,758	521,802	8,072	292	341,719
Tacoma, Wash.....	290	213	167,232	29	17,121	33	23,720	12	9,864	3	844	11,449	230,685	3,191	184	275,876
Tampa-St. Petersburg, Fla.....	583	394	183,524	57	(D)	49	35,013	35	28,903	48	(D)	19,989	391,787	7,622	309	409,143
Terre Haute, Ind..	155	118	58,298	14	5,610	17	8,705	5	(D)	1	(D)	5,770	104,467	1,999	87	105,160
Toledo, Ohio.....	619	436	298,355	107	131,167	22	41,571	49	47,089	5	6,384	30,809	579,309	8,385	254	395,551
Topeka, Kans.....	163	104	55,427	19	11,695	25	5,755	3	2,970	12	4,802	5,614	107,625	1,848	94	105,418
Trenton, N.J.....	232	179	70,240	31	27,509	13	19,589	7	(D)	2	(D)	8,863	170,763	2,777	137	229,781
Tucson, Ariz.....	112	83	33,842	13	(D)	14	8,424	2	(D)	...	...	3,455	65,801	1,160	48	141,216
Tulsa, Okla.....	481	318	165,679	106	147,028	23	14,529	28	30,293	6	2,727	20,358	395,963	6,047	218	251,686
Utica-Rome, N.Y...	316	229	95,139	40	28,264	33	21,374	13	(D)	1	(D)	9,414	174,580	2,969	166	284,262
Waco, Tex.....	176	121	90,853	17	18,418	23	7,152	6	10,222	9	7,746	5,705	111,389	2,117	123	130,194
Washington, D.C...	1,170	754	504,626	252	550,167	26	66,086	134	(D)	4	(D)	64,011	1,230,531	17,874	554	1,464,089
Waterbury, Conn...	123	95	38,811	18	13,753	9	(D)	1	(D)	...	...	4,440	83,706	1,461	49	154,656
Waterloo, Iowa....	146	104	48,257	10	9,837	22	6,484	5	4,413	5	3,310	4,484	81,620	1,358	88	100,448
Wheeling, W. Va.-Steubenville, Ohio.....	340	255	104,037	37	36,181	30	18,862	14	12,421	4	1,215	9,997	189,699	3,328	192	354,092
Wichita, Kans.....	515	357	213,303	57	55,201	30	11,037	32	102,219	39	19,431	17,869	354,912	5,900	331	222,290
Wichita Falls, Tex.....	180	128	58,764	24	10,668	19	5,794	2	(D)	7	(D)	4,073	79,807	1,416	115	98,493
Wilkes-Barre-Hazelton, Pa.....	470	367	128,201	52	41,688	35	19,103	15	(D)	1	(D)	10,783	214,937	4,151	374	392,241
Wilmington, Del...	232	165	72,546	44	(D)	13	13,956	8	(D)	2	(D)	15,877	314,340	4,228	121	268,387
Winston-Salem, N.C.....	173	117	56,993	15	(D)	14	10,401	26	49,285	1	(D)	5,890	132,348	2,505	136	146,135
Worchester, Mass..	400	320	162,727	53	44,052	11	22,125	14	(D)	2	(D)	15,049	267,602	4,559	135	276,336
York, Pa.....	206	153	66,861	19	13,704	18	8,751	7	5,952	9	1,155	6,316	118,109	2,155	134	202,737
Youngstown, Ohio..	455	339	153,022	53	80,306	47	32,034	15	(D)	1	(D)	15,711	312,235	4,748	275	528,498

(D) Withheld to avoid disclosure. ... Represents zero.

[1]Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade in that they have been adjusted to the scope of the 1954 Wholesale Census.

Table 1J. MERCHANT WHOLESALERS: 1954—KINDS OF BUSINESS BY GEOGRAPHIC DIVISIONS AND STATES

Establishments and Sales

Division and State	Total, all merchant wholesalers		Grocery, confectionery, meat wholesalers: Total		General-line grocery wholesalers		Confectionery wholesalers		Fish, sea food distributors		Meat, meat products wholesalers		Specialty-line grocery wholesalers		Farm products (edible) distributors: Total		Poultry, poultry products distributors		Fresh fruit, vegetable wholesalers		Tobacco distributors	
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,0000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
United States, total	165,153	101,100,941	20,615	17,320,890	3,320	7,353,560	1,909	527,446	1,808	653,698	4,357	2,866,193	9,221	5,919,993	9,180	4,736,934	2,660	1,475,195	6,520	3,261,739	2,858	3,208,929
New England	11,006	5,565,561	1,610	1,012,698	179	372,014	125	32,982	314	109,011	390	311,726	602	186,965	669	250,638	124	68,658	545	181,980	258	269,895
Maine	922	358,934	241	111,451	24	60,537	15	2,805	117	22,572	28	16,392	57	9,145	58	15,928	12	3,175	46	12,753	33	25,493
New Hampshire	451	178,497	78	49,115	15	23,464	8	2,792	5	497	17	11,199	33	11,163	32	10,460	10	5,765	22	4,695	13	14,561
Vermont	279	96,140	40	21,624	9	15,199	4	560	...	...	5	790	22	5,075	14	3,485	...	...	14	3,485	7	5,662
Massachusetts	6,041	3,321,567	826	585,683	78	180,643	65	16,507	150	76,136	227	201,807	306	110,590	356	139,521	63	36,424	293	103,097	124	130,747
Rhode Island	1,053	478,259	140	74,576	13	25,216	7	3,713	28	7,233	33	22,862	59	15,552	51	21,629	10	4,151	41	17,478	32	32,487
Connecticut	2,260	1,132,164	285	170,249	40	66,955	26	6,605	14	2,573	80	58,676	125	35,440	158	59,615	29	19,143	129	40,472	49	60,945
Middle Atlantic	46,966	30,475,475	5,392	5,061,853	460	982,744	475	130,642	336	167,118	1,276	1,047,563	2,845	2,733,786	2,111	1,133,707	564	451,090	1,547	682,617	677	775,924
New York	29,990	21,877,266	3,274	3,683,604	210	479,312	242	76,991	226	119,099	747	749,187	1,849	2,259,015	1,203	700,172	334	312,121	869	388,051	295	422,945
New Jersey	5,697	3,040,115	773	473,447	49	131,808	50	15,594	44	13,666	208	125,512	422	186,867	337	146,067	88	57,645	249	88,422	118	140,815
Pennsylvania	11,279	5,558,094	1,345	904,802	201	371,624	183	38,057	66	34,353	321	172,864	574	287,904	571	287,468	142	81,324	429	206,144	264	212,164
East North Central	31,146	19,341,943	3,720	3,031,546	493	1,327,713	373	122,938	180	103,894	884	569,904	1,790	907,097	1,775	1,066,972	638	329,364	1,137	737,608	585	735,643
Ohio	7,833	4,607,247	862	586,037	134	331,709	125	24,984	38	15,381	187	84,755	378	129,208	415	274,977	127	47,301	288	227,676	150	188,888
Indiana	3,399	1,831,646	354	273,645	66	182,479	37	10,879	10	2,377	66	18,707	175	59,203	230	97,223	96	36,790	134	60,433	83	87,185
Illinois	10,452	7,627,236	1,297	1,241,239	118	356,103	116	64,815	62	59,502	369	329,569	632	431,250	620	417,868	226	153,656	394	264,212	162	220,864
Michigan	6,174	3,665,185	797	611,842	129	337,915	58	14,307	41	20,749	201	113,873	368	124,998	345	199,859	121	68,009	224	131,850	119	166,238
Wisconsin	3,288	1,610,629	410	318,783	46	119,507	37	7,953	29	5,885	61	23,000	237	162,438	165	77,045	68	23,608	97	53,437	71	72,468
West North Central	13,205	9,014,924	1,339	1,380,912	294	946,826	121	27,896	47	18,819	268	120,452	609	266,919	823	446,495	380	189,576	443	256,919	288	280,503
Minnesota	2,833	2,252,713	293	301,978	60	212,814	24	7,295	13	4,982	48	18,809	148	58,078	177	100,604	81	44,203	96	56,401	72	64,306
Iowa	2,184	1,294,696	210	229,367	38	168,451	23	4,097	12	3,608	43	14,975	94	38,236	139	94,122	100	64,262	39	29,860	55	54,153
Missouri	4,377	3,248,245	455	444,869	89	269,413	45	9,584	14	7,172	96	56,437	211	102,263	295	154,685	91	40,896	204	113,789	61	91,978
North Dakota	416	258,238	45	70,414	19	64,977	5	(D)	2	(D)	8	2,199	11	1,637	13	9,191	4	1,141	9	8,050	5	2,649
South Dakota	440	204,201	52	46,597	17	39,805	6	(D)	1	(D)	5	1,319	23	3,990	26	17,290	17	12,599	9	4,691	9	6,193
Nebraska	1,253	803,392	106	109,388	25	72,986	7	(D)	3	(D)	22	15,580	49	17,749	84	36,430	44	16,634	40	19,796	39	27,675
Kansas	1,702	953,439	178	178,299	46	118,380	11	(D)	2	(D)	46	11,133	73	44,966	89	34,173	43	9,841	46	24,332	47	33,549
South Atlantic	17,376	9,089,136	2,805	1,737,820	663	993,586	323	75,538	473	108,141	365	190,288	981	370,267	1,115	522,479	252	144,924	863	377,555	327	391,884
Delaware	284	143,362	36	17,059	5	8,649	4	(D)	7	(D)	4	786	16	5,070	17	5,344	7	2,734	10	2,610	9	9,505
Maryland	2,209	1,104,793	348	185,702	38	82,993	37	10,154	87	16,891	50	24,100	136	51,564	135	54,725	29	13,532	106	41,193	43	63,324
District of Columbia	761	583,831	95	108,366	10	39,890	7	2,295	10	3,802	32	38,945	36	23,434	69	50,391	20	24,216	49	26,175	10	31,232
Virginia	2,213	1,223,291	432	249,377	104	147,016	57	14,630	85	15,969	42	18,938	144	52,824	118	46,409	25	11,621	93	34,788	33	42,995
West Virginia	1,339	547,821	173	121,919	69	87,544	23	(D)	1	(D)	24	14,393	56	15,364	101	36,983	23	10,761	78	26,222	33	34,602
North Carolina	2,957	1,516,983	509	308,473	157	195,141	70	11,623	66	12,226	48	26,082	168	63,401	143	81,445	40	25,767	103	55,678	63	48,392
South Carolina	1,256	634,373	236	151,005	73	104,014	31	7,805	20	4,463	38	11,068	74	23,655	55	28,931	8	1,645	47	27,286	30	18,053
Georgia	2,658	1,598,873	404	271,226	130	186,940	48	12,123	39	9,932	50	15,122	137	47,109	189	73,915	50	21,800	139	52,115	50	55,796
Florida	3,699	1,735,809	572	324,693	77	141,399	46	11,829	158	42,765	77	40,854	214	87,846	288	144,336	50	32,848	238	111,488	56	87,985
East South Central	7,161	4,773,066	1,051	861,935	352	632,577	142	28,575	55	12,691	132	59,890	370	128,202	473	169,542	133	37,695	340	131,847	133	159,312
Kentucky	1,721	964,714	276	200,741	85	138,456	46	(D)	2	(D)	33	16,008	110	36,209	121	35,390	31	8,597	90	26,793	39	35,594
Tennessee	2,531	2,243,621	275	311,410	88	242,639	34	(D)	3	(D)	45	22,848	105	35,687	178	68,495	58	15,545	120	52,950	33	47,298
Alabama	1,814	1,020,901	278	190,946	85	126,048	38	6,653	27	5,517	31	14,965	97	37,763	125	51,980	32	11,073	93	40,907	35	51,382
Mississippi	1,095	543,830	222	158,838	94	125,434	24	4,069	23	4,723	23	6,069	58	18,543	49	13,677	12	2,480	37	11,197	26	25,038
West South Central	14,413	8,858,007	1,912	1,507,336	468	893,547	152	38,912	183	46,787	396	174,949	713	353,141	780	373,224	249	103,469	531	269,755	283	275,341
Arkansas	1,140	507,379	210	149,404	86	114,317	18	3,270	7	1,263	46	14,141	53	16,413	87	32,589	40	14,189	47	18,400	22	17,366
Louisiana	2,442	1,666,544	458	382,782	90	143,123	50	9,989	106	19,916	55	27,261	157	182,493	130	94,968	23	11,278	107	83,690	64	52,133
Oklahoma	2,093	988,588	205	146,314	55	112,875	13	1,792	3	545	52	16,912	82	14,190	96	28,767	36	8,991	60	19,776	61	41,011
Texas	8,738	5,695,496	1,039	828,836	237	523,232	71	23,861	67	25,063	243	116,635	421	140,045	467	216,900	150	69,011	317	147,889	136	164,831
Mountain	5,318	2,562,906	669	460,768	142	299,619	58	12,636	20	9,963	125	48,007	324	90,543	343	160,822	78	33,461	265	127,361	107	84,530
Montana	558	266,694	61	51,625	18	37,590	10	3,494	...	...	10	3,996	23	6,545	23	12,445	1	(D)	22	(D)	12	9,053
Idaho	527	187,756	64	39,191	9	28,854	5	827	...	...	13	2,668	37	6,842	40	16,663	5	2,603	35	14,060	12	6,131
Wyoming	276	97,002	32	18,300	10	12,234	3	290	...	...	5	883	14	4,893	10	2,668	5	(D)	5	(D)	7	5,201
Colorado	1,545	834,571	187	142,827	31	86,938	11	1,678	5	4,006	52	22,769	88	27,436	110	49,535	22	15,490	88	34,045	35	29,454
New Mexico	630	281,472	88	53,717	26	38,139	10	2,642	2	(D)	10	(D)	40	10,234	40	15,009	18	4,636	22	10,373	16	9,571
Arizona	848	418,788	118	74,755	29	49,464	4	794	7	3,093	17	6,606	61	14,798	56	34,333	16	7,787	40	26,546	12	10,865
Utah	703	367,473	81	56,625	12	37,386	12	1,894	5	2,309	12	3,672	40	11,364	58	26,124	11	2,430	47	23,694	8	9,016
Nevada	231	109,150	38	23,728	7	9,014	3	1,017	1	(D)	6	(D)	21	8,431	6	4,045	...	...	6	4,045	5	5,239
Pacific	18,562	11,419,923	2,117	2,266,022	269	904,934	140	57,327	200	77,274	521	343,414	987	883,073	1,091	613,055	242	116,958	849	496,097	200	235,897
Washington	2,796	1,725,063	328	311,294	38	164,697	37	13,933	51	14,883	74	29,216	128	88,565	130	89,928	29	9,473	101	80,455	27	33,695
Oregon	1,935	1,281,400	204	127,329	26	79,137	20	4,568	22	4,414	50	16,389	86	22,821	79	45,510	13	3,100	66	42,410	36	26,080
California	13,831	8,413,460	1,585	1,827,399	205	661,100	83	38,826	127	57,977	397	297,809	773	771,687	882	477,617	200	104,385	682	373,232	137	176,122

(D) Withheld to avoid disclosure. ... Represents zero.

Table 1J. MERCHANT WHOLESALERS: 1954—KINDS OF BUSINESS BY GEOGRAPHIC DIVISIONS AND STATES—Continued

Establishments and Sales

Division and State	Beer, wine, distilled spirits wholesalers						Drugs, chemicals, allied products wholesalers										Furniture, home furnishings wholesalers					
	Total		Beer, ale distributors		Wine, distilled spirits wholesalers		Total		General-line drug wholesalers		Specialty-line drug, toiletries wholesalers		Industrial chemicals, explosives distributors		Paint, varnish wholesalers		Total		Furniture (household, office) wholesalers		Home furnishings, floor coverings wholesalers	
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
United States, total.	7,309	5,686,934	5,791	2,311,181	1,518	3,375,753	5,837	3,369,865	392	1,273,114	2,409	900,618	1,878	923,242	1,158	272,891	4,815	2,082,475	1,976	697,825	2,839	1,384,650
New England	288	418,134	197	173,810	91	244,324	365	190,558	30	77,353	112	26,936	152	71,724	71	14,545	304	105,036	129	34,521	175	70,515
Maine	42	18,973	40	(D)	2	(D)	18	9,174	3	5,098	4	1,658	6	1,832	5	586	10	1,009	4	527	6	482
New Hampshire	17	10,890	17	10,890	...	...	12	3,582	1	(D)	5	994	4	(D)	2	(D)	5	(D)	3	(D)	2	(D)
Vermont	21	9,214	21	9,214	...	...	4	2,168	1	(D)	2	(D)	1	(D)	...	...	6	(D)	5	(D)	1	(D)
Massachusetts	106	206,213	57	88,735	49	117,478	203	101,809	12	33,822	66	16,177	87	43,793	38	8,017	196	67,902	79	19,981	117	47,921
Rhode Island	29	32,058	19	(D)	10	(D)	50	31,386	2	(D)	5	(D)	34	18,497	9	(D)	29	10,676	11	1,703	18	8,973
Connecticut	73	140,786	43	30,798	30	109,988	78	42,439	11	24,345	30	6,887	20	6,798	17	4,409	58	19,872	27	7,024	31	12,848
Middle Atlantic	1,805	1,430,135	1,489	469,919	316	960,216	1,838	1,094,310	69	274,899	773	316,908	663	413,910	333	88,593	1,948	846,004	622	229,337	1,326	616,667
New York	536	814,097	372	159,766	164	654,331	1,245	754,618	39	151,522	565	228,963	463	320,709	178	53,424	1,467	661,225	421	172,138	1,046	489,087
New Jersey	163	303,684	105	66,380	58	237,304	267	170,419	11	40,066	88	53,739	106	58,393	62	18,221	131	52,203	51	11,680	80	40,523
Pennsylvania	1,106	312,354	1,012	243,773	94	68,581	326	169,273	19	83,311	120	34,206	94	34,808	93	16,948	350	132,576	150	45,519	200	87,057
East North Central	1,742	1,309,587	1,340	578,378	402	731,209	1,125	690,313	57	244,043	465	246,878	320	128,740	283	70,652	837	390,831	375	148,872	462	241,959
Ohio	278	205,376	213	141,711	65	63,665	284	133,259	19	71,423	108	19,203	82	24,845	75	17,788	201	80,292	80	23,059	121	57,233
Indiana	217	139,236	195	75,173	22	64,063	120	63,434	8	34,608	41	9,558	30	10,914	41	8,354	73	29,957	40	10,650	33	19,307
Illinois	518	505,763	379	172,115	139	333,648	466	359,405	13	68,359	210	191,838	138	71,047	105	28,161	348	199,278	153	79,003	195	120,275
Michigan	388	319,378	278	135,983	110	183,395	169	94,720	8	45,578	82	21,950	38	14,025	41	13,167	144	66,822	67	29,045	77	37,777
Wisconsin	341	139,834	275	53,396	66	86,438	86	39,495	9	24,075	24	4,329	32	7,909	21	3,182	71	14,482	35	7,115	36	7,367
West North Central	826	447,942	704	185,130	122	262,812	407	229,144	40	129,768	176	39,607	109	41,646	82	18,123	260	123,812	130	41,700	130	82,112
Minnesota	209	127,497	195	38,726	14	88,771	93	52,343	9	30,817	45	9,091	20	9,033	19	3,402	55	28,456	20	8,911	35	19,545
Iowa	142	42,390	141	(D)	1	(D)	73	39,395	9	22,902	29	6,191	20	5,722	15	4,580	28	10,505	16	8,079	12	2,426
Missouri	188	136,713	125	39,160	63	97,553	149	87,854	11	45,335	71	16,892	39	20,329	28	5,298	123	61,716	60	18,555	63	43,161
North Dakota	39	22,742	27	(D)	12	(D)	12	5,490	2	(D)	...	...	8	633	2	(D)	3	1,601	3	1,601	...	...
South Dakota	49	23,431	43	9,803	6	13,628	15	7,642	2	(D)	7	2,063	4	619	2	(D)	6	418	4	(D)	2	(D)
Nebraska	82	41,623	76	19,079	6	22,544	30	16,785	2	(D)	13	2,623	5	2,148	10	(D)	19	13,078	9	(D)	10	(D)
Kansas	117	53,546	97	26,519	20	27,027	35	19,635	5	12,731	11	2,747	13	3,162	6	995	26	8,038	18	3,155	8	4,883
South Atlantic	718	602,415	581	243,651	137	358,764	568	316,051	72	178,324	233	50,867	126	55,068	137	31,792	410	156,243	206	73,503	204	82,740
Delaware	16	24,455	8	(D)	8	(D)	12	2,477	...	...	7	1,730	3	(D)	2	(D)	8	(D)	2	(D)	6	938
Maryland	96	86,980	77	23,482	19	63,498	82	39,558	5	15,491	29	3,989	19	9,670	29	10,408	58	25,958	25	12,747	33	13,211
District of Columbia	20	68,794	8	10,115	12	58,679	32	21,331	4	15,865	14	2,651	3	245	11	3,070	26	11,554	14	6,242	12	5,312
Virginia	114	52,671	104	48,424	10	4,247	59	49,539	11	28,420	22	14,352	6	952	20	5,815	44	11,155	27	6,068	17	5,087
West Virginia	107	21,335	106	(D)	1	(D)	27	14,294	6	11,768	11	1,236	5	(D)	5	(D)	31	9,989	20	9,196	11	793
North Carolina	97	32,928	89	29,513	8	3,415	90	50,301	10	24,085	38	6,138	27	18,768	15	1,310	61	19,493	30	12,134	31	7,359
South Carolina	46	48,167	39	18,830	7	29,337	31	20,593	6	15,672	13	1,907	5	1,944	7	1,070	24	(D)	14	(D)	10	2,384
Georgia	75	80,998	48	24,296	27	56,702	87	56,987	14	32,869	40	6,854	22	15,719	11	1,545	51	33,852	19	4,910	32	28,942
Florida	147	186,087	102	57,459	45	128,628	148	60,471	16	34,154	59	12,010	36	6,814	37	7,493	107	38,490	55	19,776	52	18,714
East South Central	319	198,965	242	94,194	77	104,771	221	110,893	25	65,454	106	23,868	59	17,195	31	4,376	128	33,748	82	20,873	46	12,875
Kentucky	112	74,920	76	22,653	36	52,267	49	20,391	6	(D)	19	3,315	17	3,602	7	(D)	21	4,786	13	(D)	8	(D)
Tennessee	95	67,124	72	30,089	23	37,035	97	53,352	10	33,152	50	10,806	22	6,779	15	2,615	70	19,157	42	11,188	28	7,969
Alabama	61	26,749	55	24,104	6	2,645	49	25,508	7	14,029	23	8,017	12	2,620	7	842	29	8,939	21	6,354	8	2,585
Mississippi	51	30,172	39	17,348	12	12,824	26	11,642	2	(D)	14	1,730	8	4,194	2	(D)	8	866	6	(D)	2	(D)
West South Central	653	465,968	558	236,359	95	229,609	512	262,559	49	126,765	208	57,639	192	65,436	63	12,719	248	122,365	133	43,846	115	78,519
Arkansas	54	33,940	47	11,792	7	22,148	29	16,074	5	10,315	17	5,147	3	159	4	453	13	9,253	10	8,067	3	1,186
Louisiana	107	109,411	78	58,861	29	50,550	102	54,247	12	26,528	44	10,141	30	13,923	16	3,655	44	18,845	27	7,653	17	11,192
Oklahoma	78	28,818	78	28,818	...	...	76	36,212	5	14,921	25	10,569	38	10,364	8	358	32	19,924	18	4,511	14	15,413
Texas	414	293,799	355	136,888	59	156,911	305	156,026	27	75,001	122	31,782	121	40,990	35	8,253	159	74,343	78	23,615	81	50,728
Mountain	297	168,779	230	81,637	67	87,142	168	85,863	20	47,627	53	15,172	61	18,198	34	4,866	103	35,246	49	11,942	54	23,304
Montana	36	10,158	36	10,158	...	...	16	10,408	3	7,111	2	(D)	11	(D)	...	...	7	2,713	3	1,395	4	1,318
Idaho	46	9,106	46	9,106	...	...	6	2,264	2	(D)	1	(D)	2	(D)	1	(D)	6	(D)	4	(D)	2	(D)
Wyoming	31	12,176	30	(D)	1	(D)	4	1,224	...	...	...	...	4	1,224	...	...	3	(D)	2	(D)	1	(D)
Colorado	54	44,538	42	14,251	12	30,287	50	31,622	6	19,282	18	4,957	13	5,295	13	2,088	39	13,173	20	3,401	19	9,772
New Mexico	41	28,882	21	12,548	20	16,334	29	11,734	2	(D)	10	1,998	13	5,523	4	(D)	12	2,022	8	878	4	1,144
Arizona	50	36,867	26	16,981	24	19,886	29	12,150	5	8,598	9	1,253	8	1,597	7	702	14	3,043	2	(D)	12	(D)
Utah	16	6,001	16	6,001	...	...	27	14,463	2	(D)	13	4,651	6	1,401	6	(D)	17	11,312	6	3,533	11	7,779
Nevada	23	21,051	13	(D)	10	(D)	7	1,998	...	...	...	...	4	1,673	3	325	5	1,483	4	(D)	1	(D)
Pacific	661	645,009	450	248,103	211	396,906	633	390,174	30	128,881	283	122,743	196	111,325	124	27,225	577	269,190	250	93,231	327	175,959
Washington	106	65,391	94	47,465	12	17,926	89	55,308	7	25,499	34	9,819	27	16,718	21	3,272	75	39,712	36	12,429	39	27,283
Oregon	73	24,269	63	20,247	10	4,022	48	30,842	4	16,637	19	4,548	16	8,688	9	969	34	22,235	14	8,682	20	13,553
California	482	555,349	293	180,391	189	374,958	496	304,024	19	86,745	230	108,376	153	85,919	94	22,984	468	207,243	200	72,120	268	135,123

(D) Withheld to avoid disclosure. ... Represents zero.

Table 1J MERCHANT WHOLESALERS: 1954—KINDS OF BUSINESS BY GEOGRAPHIC DIVISIONS AND STATES—Continued

Establishments and Sales

Division and Stats	Dry goods, apparel wholesalers										Paper, allied products wholesalers									
	Total		Clothing, furnishings, footwear wholesalers		General-line dry goods wholesalers		Specialty-line dry goods wholesalers		Piece goods converters		Total		Coarse paper and products wholesalers		Printing and fine paper distributors		Stationery, office supplies wholesalers		Wallpaper wholesalers	
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
United States, total	9,389	5,689,652	4,252	1,826,611	132	393,580	4,188	1,965,499	817	1,503,962	5,057	2,961,049	2,435	1,297,650	865	1,248,002	1,564	369,772	193	45,625
New England	583	296,645	354	177,224	10	7,713	200	81,261	19	30,447	475	176,450	257	106,415	74	37,917	117	26,300	27	5,818
Maine	20	12,946	17	5,712	...	...	2	(D)	1	(D)	21	8,411	10	(D)	3	(D)	8	3,323	...	...
New Hampshire	11	11,362	8	(D)	...	...	3	(D)	...	...	14	3,227	9	(D)	5	(D)	...	...	...	...
Vermont	7	5,326	6	(D)	1	(D)	...	(D)	...	...	8	3,052	6	(D)	...	...	2	(D)	...	...
Massachusetts	428	227,434	269	142,246	2	(D)	140	60,267	17	(D)	304	113,566	160	70,281	44	21,523	77	16,231	23	5,531
Rhode Island	56	17,321	22	6,258	3	2,912	31	8,151	...	...	40	12,540	25	9,283	6	2,795	7	(D)	2	(D)
Connecticut	61	22,256	32	8,728	4	(D)	24	9,874	1	(D)	88	35,654	47	19,023	16	10,410	23	(D)	2	(D)
Middle Atlantic	6,009	3,965,122	2,318	1,002,769	21	81,744	1,931	1,477,745	739	1,402,864	1,863	1,133,907	911	421,964	358	550,212	518	140,367	76	21,364
New York	5,278	3,649,848	1,949	868,647	13	71,719	2,611	1,331,522	705	1,377,960	1,301	852,690	616	255,580	269	472,186	380	109,998	36	14,926
New Jersey	219	130,451	80	37,282	...	...	119	74,086	20	19,083	203	101,192	115	79,535	22	7,991	55	11,244	11	2,422
Pennsylvania	512	184,823	289	96,840	8	10,025	201	72,137	14	5,821	359	180,025	180	86,849	67	70,035	83	19,125	29	4,016
East North Central	803	368,818	483	193,902	13	24,991	284	131,551	23	18,374	985	652,859	455	260,341	167	308,900	331	74,155	32	9,463
Ohio	190	99,164	114	57,498	2	(D)	70	37,108	4	(D)	231	166,673	109	68,748	37	84,885	75	11,600	10	1,440
Indiana	25	26,203	10	(D)	2	(D)	13	(D)	...	...	91	41,948	43	26,575	15	11,504	29	(D)	4	(D)
Illinois	436	191,839	253	101,630	5	5,423	161	68,590	17	16,196	405	291,133	188	105,351	73	144,630	130	34,612	14	6,540
Michigan	94	35,577	57	18,209	3	(D)	32	12,882	2	(D)	157	108,722	69	36,192	21	52,899	63	18,959	4	672
Wisconsin	58	16,035	49	(D)	1	(D)	8	(D)	...	...	101	44,383	46	23,475	21	14,982	34	(D)	...	(D)
West North Central	326	257,138	221	103,430	17	117,913	84	34,212	4	1,583	324	220,368	128	102,640	63	87,310	121	27,911	12	2,507
Minnesota	96	41,795	65	25,504	1	(D)	28	14,670	2	(D)	81	42,981	34	14,745	15	19,412	30	(D)	2	(D)
Iowa	31	10,232	20	5,319	4	3,670	7	1,243	...	...	57	32,079	25	17,791	7	3,605	22	10,349	3	334
Missouri	178	194,449	123	68,359	9	109,147	44	(D)	2	(D)	119	116,198	46	56,340	30	53,229	39	6,132	4	497
North Dakota	3	(D)	1	(D)	1	(D)	1	(D)	...	...	6	1,784	2	(D)	1	(D)	3	141	...	...
South Dakota	1	(D)	1	(D)	...	...	...	...	...	...	6	1,794	2	(D)	...	...	4	(D)	...	...
Nebraska	8	5,257	4	(D)	1	(D)	3	2,398	...	...	25	14,545	5	4,110	6	9,060	12	(D)	2	(D)
Kansas	9	3,690	7	(D)	1	(D)	1	(D)	...	...	30	10,987	14	7,128	4	(D)	11	2,205	1	(D)
South Atlantic	522	242,025	261	118,063	18	36,319	238	86,241	5	1,402	443	218,557	230	128,588	65	62,480	136	26,322	12	1,167
Delaware	3	(D)	...	...	...	...	3	(D)	...	...	10	2,119	3	909	4	698	1	(D)	2	(D)
Maryland	118	42,881	63	24,711	...	...	54	(D)	1	(D)	82	35,968	47	16,683	15	15,739	17	3,222	3	324
District of Columbia	10	(D)	3	(D)	1	(D)	6	(D)	...	...	48	31,162	22	7,637	8	18,249	15	(D)	3	(D)
Virginia	57	27,540	35	15,938	3	(D)	19	(D)	...	...	54	32,413	25	23,387	10	6,999	17	(D)	2	(D)
West Virginia	16	20,081	10	(D)	4	15,649	2	(D)	...	...	22	8,072	13	6,060	2	(D)	6	892	1	(D)
North Carolina	101	35,756	30	8,537	4	3,794	67	23,425	...	...	63	35,606	36	27,174	6	5,219	21	3,213	...	...
South Carolina	27	13,316	17	9,572	...	...	10	3,744	...	...	19	10,375	11	7,277	1	(D)	7	(D)	...	...
Georgia	105	68,080	54	39,913	3	(D)	46	22,903	2	(D)	59	31,950	29	18,973	7	6,710	22	(D)	1	(D)
Florida	85	23,084	49	14,366	3	(D)	31	5,584	2	(D)	86	30,892	44	20,488	12	6,414	30	3,990	...	...
East South Central	224	100,673	113	42,148	18	41,168	93	17,357	...	...	167	79,014	91	48,070	22	22,559	48	7,741	6	644
Kentucky	41	19,184	22	9,633	3	7,688	16	1,863	...	...	37	14,676	15	6,596	7	6,324	13	(D)	2	(D)
Tennessee	103	56,606	55	20,692	9	27,581	39	8,333	...	...	59	41,770	34	25,397	7	13,846	15	2,239	3	288
Alabama	49	17,613	23	10,308	3	2,946	23	4,359	...	...	50	15,733	25	10,010	7	(D)	17	3,252	1	(D)
Mississippi	31	7,270	13	1,515	3	2,953	15	2,802	...	...	21	6,835	17	6,067	1	(D)	3	(D)	...	(D)
West South Central	230	116,737	128	37,222	20	38,941	79	28,178	3	12,396	281	153,654	100	56,953	53	66,678	122	29,327	6	696
Arkansas	19	8,188	9	(D)	3	5,097	7	(D)	...	...	11	5,259	6	3,059	3	(D)	2	(D)	...	...
Louisiana	51	32,624	28	11,131	6	(D)	16	6,475	1	(D)	62	28,811	31	15,931	12	(D)	19	(D)	...	(D)
Oklahoma	15	5,462	6	(D)	1	(D)	8	2,722	...	...	35	20,870	9	6,080	5	7,742	21	6,990	...	58
Texas	145	70,463	85	22,536	10	22,776	48	(D)	2	(D)	173	98,714	54	31,883	33	(D)	80	15,246	6	(D)
Mountain	62	28,226	38	12,949	3	4,825	21	10,452	...	...	109	52,119	50	33,876	13	11,589	45	6,563	1	91
Montana	2	(D)	1	(D)	...	...	1	(D)	...	...	13	(D)	6	3,880	1	(D)	6	(D)	...	...
Idaho	2	(D)	1	(D)	...	...	1	(D)	...	...	12	2,802	7	2,380	2	(D)	3	(D)	...	...
Wyoming	...	...	...	...	...	...	...	...	...	...	3	(D)	...	(D)	1	(D)	2	(D)	...	...
Colorado	33	18,463	25	9,882	1	(D)	7	(D)	...	...	34	19,267	15	8,518	5	(D)	14	(D)	...	(D)
New Mexico	3	1,141	...	...	...	...	3	1,141	...	...	8	2,899	5	2,744	...	...	3	155	...	...
Arizona	17	3,941	9	2,184	1	(D)	7	(D)	...	...	18	5,723	6	3,880	3	(D)	8	1,207	1	(D)
Utah	4	2,484	1	(D)	1	(D)	2	(D)	...	...	17	14,223	8	11,358	1	(D)	8	(D)	...	...
Nevada	1	(D)	1	(D)	...	...	...	...	...	...	4	1,181	3	(D)	...	...	1	(D)	...	...
Pacific	630	314,268	336	138,904	12	39,966	258	98,502	24	(D)	410	274,121	213	138,803	50	100,357	126	31,086	21	3,875
Washington	46	14,304	27	9,053	1	(D)	18	(D)	...	...	58	33,326	32	27,297	4	1,725	22	4,304	...	...
Oregon	24	9,633	17	4,167	2	(D)	5	(D)	...	...	38	21,289	22	18,196	6	1,971	10	(D)	...	(D)
California	560	290,331	292	125,684	9	(D)	235	92,987	24	(D)	314	219,506	159	93,310	40	96,661	94	(D)	21	(D)

(D) Withheld to avoid disclosure. ... Represents zero.

Table 1J. MERCHANT WHOLESALERS: 1954—KINDS OF BUSINESS BY GEOGRAPHIC DIVISIONS AND STATES—Continued

Establishments and Sales

Division and State	Farm products (raw materials) merchants		Automotive wholesalers						Hardware, plumbing-heating goods wholesalers						Lumber, construction materials distributors					
			Total		Motor vehicle distributors		Automotive equipment, tire-tube wholesalers		Total		Hardware wholesalers		Plumbing, heating equipment, supplies distributors		Total		Lumber, millwork wholesalers		Construction materials distributors	
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
United States, total	3,853	9,231,941	15,540	3,977,513	1,563	757,335	13,977	3,220,178	6,183	4,397,711	2,137	2,067,923	4,046	2,329,788	10,314	6,586,207	4,304	3,805,942	6,010	2,780,265
New England	222	384,835	798	202,362	89	35,246	709	167,116	558	267,720	137	76,824	421	190,896	583	312,057	265	187,697	318	124,360
Maine	7	742	79	21,195	6	1,485	73	19,710	35	28,370	15	17,456	20	10,914	83	21,358	50	11,837	33	9,521
New Hampshire	2	(D)	49	9,931	3	290	46	9,641	18	10,233	3	3,568	15	6,665	37	8,874	20	4,787	17	4,087
Vermont	8	(D)	29	6,813	5	1,123	24	5,690	8	4,226	3	2,128	5	2,098	25	4,952	15	3,984	10	968
Massachusetts	177	322,477	364	97,213	38	10,653	326	86,560	316	148,800	77	40,669	239	108,131	261	182,880	119	114,925	142	67,955
Rhode Island	10	47,798	79	16,083	11	3,269	68	12,814	41	13,759	6	1,551	35	12,208	47	21,957	12	7,286	35	14,671
Connecticut	18	12,240	198	51,127	26	18,426	172	32,701	140	62,332	33	11,452	107	50,880	130	72,036	49	44,878	81	27,158
Middle Atlantic	740	1,944,315	2,603	759,054	330	180,741	2,273	578,313	1,884	957,555	674	360,504	1,210	597,051	2,029	1,336,379	847	689,316	1,182	647,063
New York	560	1,688,125	1,197	409,752	164	114,548	1,033	295,204	1,072	527,508	456	217,544	616	309,964	1,034	628,237	439	309,617	595	318,620
New Jersey	40	14,717	423	108,578	51	17,090	372	91,488	354	147,035	93	35,157	261	111,878	398	290,666	151	166,365	247	124,301
Pennsylvania	140	241,473	983	240,724	115	49,103	868	191,621	458	283,012	125	107,803	333	175,209	597	417,476	257	213,334	340	204,142
East North Central	612	1,468,725	3,052	779,130	353	148,842	2,699	630,288	1,152	835,376	375	401,184	777	434,192	2,130	1,400,153	741	682,602	1,389	717,551
Ohio	105	220,204	859	220,375	115	43,127	744	177,248	315	231,679	79	111,466	236	120,213	535	372,315	169	162,130	366	210,185
Indiana	87	182,428	400	101,228	35	21,957	365	79,271	118	98,819	40	51,158	78	47,661	306	138,859	107	66,164	199	72,695
Illinois	260	853,598	854	206,738	92	30,249	762	176,489	366	236,374	145	111,620	221	124,754	608	435,027	224	211,445	384	223,582
Michigan	80	88,311	650	194,218	75	45,137	575	149,081	242	182,734	77	83,850	165	98,884	464	355,041	173	199,890	291	155,151
Wisconsin	80	124,184	289	56,571	36	8,372	253	48,199	111	85,770	34	43,090	77	42,680	217	98,911	68	42,973	149	55,938
West North Central	652	1,487,414	1,572	435,964	122	79,290	1,450	356,674	424	452,997	144	267,789	280	185,208	875	615,593	301	373,259	574	242,334
Minnesota	136	358,971	262	93,327	17	13,695	245	79,632	89	154,363	36	117,925	53	36,438	190	204,548	74	144,243	116	60,305
Iowa	120	215,235	273	67,144	15	11,643	258	55,501	67	59,622	18	21,107	49	38,515	167	90,919	48	53,425	119	37,494
Missouri	137	470,477	485	154,452	44	40,672	441	113,780	155	150,526	54	83,334	101	67,192	265	182,795	98	107,498	167	75,297
North Dakota	34	26,063	63	19,398	6	1,455	57	17,943	10	3,940	2	(D)	8	(D)	29	16,146	12	5,863	17	10,283
South Dakota	20	9,643	67	17,923	6	784	61	17,139	17	8,975	8	(D)	9	(D)	33	11,560	10	5,702	23	5,858
Nebraska	96	189,585	180	40,696	18	7,340	162	33,356	40	40,481	12	20,180	28	20,301	73	51,449	26	29,794	47	21,655
Kansas	109	217,440	242	43,024	16	3,701	226	39,323	46	35,090	14	17,768	32	17,322	118	58,176	33	26,734	85	31,442
South Atlantic	478	726,502	2,001	507,166	202	91,248	1,799	415,918	661	523,090	239	221,475	422	301,615	1,251	604,096	590	342,494	661	261,602
Delaware	3	3,455	28	8,188	1	(D)	27	(D)	15	7,431	2	(D)	13	(D)	26	14,034	8	6,627	18	7,407
Maryland	30	28,172	181	49,371	22	9,313	159	40,058	92	52,399	26	14,053	66	38,346	141	75,247	59	46,279	82	28,968
District of Columbia	2	(D)	52	20,792	10	(D)	42	(D)	32	44,889	11	(D)	21	(D)	36	46,601	12	19,957	24	26,644
Virginia	59	190,800	227	56,432	21	9,605	206	46,827	89	78,383	35	36,821	54	41,562	173	78,195	86	42,192	87	36,003
West Virginia	5	(D)	185	28,813	21	6,222	164	22,591	51	39,340	33	32,435	18	6,905	94	29,207	49	14,494	45	14,713
North Carolina	169	211,885	396	98,872	35	17,798	361	81,074	101	78,689	33	31,310	68	47,379	214	111,011	116	78,521	98	32,490
South Carolina	67	96,411	178	29,983	22	8,486	156	21,497	48	35,619	21	17,498	27	18,121	90	33,489	48	25,386	42	8,103
Georgia	109	180,380	317	113,954	27	8,374	290	105,580	94	86,399	33	32,069	61	54,330	193	75,386	108	49,905	85	25,481
Florida	34	15,038	437	100,761	43	25,849	394	74,912	139	99,941	45	41,961	94	57,980	284	140,926	104	59,133	180	81,793
East South Central	300	1,109,019	966	211,833	88	39,887	878	171,946	196	301,748	89	224,224	107	77,524	543	265,026	296	160,908	247	104,118
Kentucky	44	97,911	215	36,651	21	3,141	194	33,510	50	91,877	17	72,616	33	19,261	107	50,598	46	30,032	61	20,566
Tennessee	146	811,886	339	92,727	39	23,370	300	69,357	66	101,842	32	72,318	34	29,524	180	82,350	101	43,729	79	38,621
Alabama	71	126,927	245	50,466	18	6,760	227	43,706	51	85,971	26	65,092	25	20,879	156	92,150	94	62,169	62	29,981
Mississippi	39	72,295	167	31,989	10	6,616	157	25,373	29	22,058	14	14,198	15	7,860	100	39,928	55	24,978	45	14,950
West South Central	462	1,397,062	1,705	383,165	131	58,530	1,574	324,635	444	335,961	160	176,653	284	159,308	989	521,636	409	275,247	580	246,389
Arkansas	28	21,726	175	25,102	7	1,981	168	23,121	35	29,567	14	19,735	21	9,832	93	31,319	57	23,431	36	7,888
Louisiana	46	155,456	228	61,056	23	8,561	205	52,495	70	38,107	33	22,226	37	15,881	168	82,811	74	43,448	94	39,363
Oklahoma	68	79,727	283	64,264	21	6,093	262	58,171	51	37,694	14	18,348	37	19,346	142	52,291	52	26,936	90	25,355
Texas	320	1,140,153	1,019	232,743	80	41,895	939	190,848	288	230,593	99	116,344	189	114,249	586	355,215	226	181,432	360	173,783
Mountain	139	162,341	739	179,010	63	27,443	676	151,567	180	158,268	53	73,647	127	84,621	384	206,742	126	119,684	258	87,058
Montana	15	9,754	96	29,027	7	2,698	89	26,329	17	17,788	7	10,062	10	7,726	43	22,245	17	13,588	26	8,657
Idaho	18	12,452	81	12,750	4	2,381	77	10,369	17	11,919	7	7,455	10	4,464	46	15,748	12	9,151	34	6,597
Wyoming	3	(D)	43	10,544	4	(D)	39	(D)	4	810	3	(D)	1	(D)	18	3,356	2	(D)	16	(D)
Colorado	56	68,131	178	42,783	20	7,063	158	35,720	45	32,877	13	13,363	32	19,514	98	75,655	34	46,591	64	29,064
New Mexico	15	16,038	96	19,083	8	5,643	88	13,440	16	13,224	5	3,584	11	9,640	48	23,106	17	14,802	31	8,304
Arizona	17	32,381	130	33,450	12	5,419	118	28,031	30	28,062	7	7,239	23	20,823	51	27,669	19	12,448	32	15,221
Utah	14	22,529	85	21,659	7	2,006	78	19,653	41	47,656	9	31,168	32	16,488	51	24,261	17	17,510	34	6,751
Nevada	1	(D)	30	9,714	1	(D)	29	(D)	10	5,932	2	(D)	8	(D)	29	14,702	8	(D)	21	(D)
Pacific	248	551,728	2,104	519,829	185	96,108	1,919	423,721	684	564,996	266	265,623	418	299,373	1,530	1,324,525	729	974,735	801	349,790
Washington	65	67,782	345	82,746	48	20,177	297	62,569	117	90,189	49	55,671	68	34,518	310	361,600	165	300,207	145	61,393
Oregon	26	175,596	252	65,713	21	14,763	231	50,950	60	52,012	28	28,762	32	23,250	264	330,374	176	299,762	88	30,612
California	157	308,350	1,507	371,370	116	61,168	1,391	310,202	507	422,795	189	181,190	318	241,605	956	632,551	388	374,766	568	257,785

(D) Withheld to avoid disclosure.

Table 1J. MERCHANT WHOLESALERS: 1954—KINDS OF BUSINESS BY GEOGRAPHIC DIVISIONS AND STATES—Continued

Establishments and Sales

Division and State	Machinery, equipment, supplies distributors																			
	Total		Air conditioning, commercial refrigeration equipment distributors		Commercial machines, equipment distributors		Construction machinery, equipment dealers		Farm-garden machinery, equipment wholesalers		Industrial machinery, equipment distributors		Industrial materials, supplies distributors		Professional equipment, supplies distributors		Service establishment supply houses		Transportation equipment distributors	
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
United States, total.	27,150	10,039,852	1,860	484,070	3,219	660,125	1,640	1,401,359	1,112	534,379	5,746	2,618,986	4,393	2,009,740	2,912	853,153	5,264	1,101,992	1,004	376,048
New England	1,648	509,721	97	24,311	180	34,097	116	67,187	40	15,770	324	119,428	342	104,049	159	37,267	348	72,742	42	34,870
Maine	105	27,265	8	2,520	15	1,429	14	10,423	3	(D)	16	1,926	13	5,020	5	(D)	23	2,160	8	1,520
New Hampshire	59	11,359	5	1,222	9	901	10	4,251	3	91	8	1,243	3	604	7	680	14	2,367	...	...
Vermont	42	8,876	...	...	6	286	12	6,067	2	(D)	6	467	4	969	6	(D)	5	461	1	(D)
Massachusetts	904	279,964	54	15,399	95	20,874	44	25,626	17	5,799	179	67,511	182	55,923	96	25,153	214	53,098	23	10,581
Rhode Island	140	30,826	7	(D)	11	2,762	6	1,710	6	1,192	30	7,146	40	10,077	9	2,422	29	4,636	2	(D)
Connecticut	398	151,431	23	(D)	44	7,845	30	19,110	9	7,814	85	41,135	100	31,456	36	7,061	63	10,020	8	(D)
Middle Atlantic	6,427	2,165,122	370	101,366	753	165,866	287	234,172	133	62,657	1,335	509,201	1,123	451,145	922	255,298	1,260	281,991	244	103,426
New York	3,846	1,342,524	191	53,344	441	115,431	142	111,719	68	31,279	801	330,941	633	259,931	628	174,164	767	187,350	175	78,365
New Jersey	909	248,651	65	19,238	106	15,035	31	28,853	12	6,578	222	52,468	189	60,103	86	31,039	155	24,523	43	10,814
Pennsylvania	1,672	573,947	114	28,784	206	35,400	114	93,600	53	24,800	312	125,792	301	131,111	208	50,095	338	70,118	26	14,247
East North Central	5,397	2,012,819	381	89,988	625	138,080	264	226,292	228	112,046	1,093	473,289	1,081	526,585	560	166,086	1,052	227,728	113	52,725
Ohio	1,476	524,830	105	23,497	178	39,001	83	64,077	54	32,796	272	96,037	327	154,620	150	46,680	283	56,771	24	11,351
Indiana	534	179,561	58	14,976	65	16,089	33	28,741	21	14,273	74	31,648	87	41,050	63	12,913	129	18,632	4	1,239
Illinois	1,707	680,220	90	23,452	206	52,622	69	54,089	80	30,765	366	187,851	331	152,670	192	66,632	330	81,062	43	31,077
Michigan	1,129	463,270	76	18,911	114	21,335	47	48,783	36	17,972	286	127,465	238	143,043	105	27,415	201	52,200	26	6,146
Wisconsin	551	164,938	52	9,152	62	9,033	32	30,602	37	16,240	95	30,288	98	35,202	50	12,446	109	19,063	16	2,912
West North Central	2,235	888,073	160	36,992	255	51,441	181	179,876	195	111,027	381	191,852	298	124,161	246	86,799	480	92,529	39	13,396
Minnesota	487	200,182	26	5,460	56	15,576	43	42,323	42	31,056	72	33,679	68	26,915	68	23,311	101	18,085	11	3,777
Iowa	294	93,369	30	4,670	40	7,578	25	22,657	34	17,792	26	10,820	32	13,143	29	7,158	78	9,551	...	...
Missouri	781	328,445	61	17,318	90	19,452	50	54,074	37	29,414	126	59,439	128	64,059	87	39,657	183	39,451	19	5,581
North Dakota	79	37,642	2	(D)	6	1,409	10	7,824	19	7,643	17	11,128	4	(D)	8	1,125	13	7,878	...	...
South Dakota	58	17,488	3	(D)	11	1,362	10	7,872	10	3,200	4	1,376	4	(D)	8	2,235	8	1,043	...	...
Nebraska	211	90,341	14	4,012	30	(D)	19	27,641	33	18,056	26	14,837	20	5,845	23	6,238	45	9,826	1	(D)
Kansas	325	120,606	24	5,135	22	(D)	24	17,485	20	3,866	110	60,573	42	13,561	23	7,075	52	6,695	8	(D)
South Atlantic	2,641	911,782	231	54,212	388	62,480	198	191,082	114	66,718	360	116,809	325	176,077	277	85,809	597	122,048	151	36,547
Delaware	38	12,333	3	(D)	5	362	1	(D)	1	(D)	2	(D)	8	4,195	3	454	10	1,978	5	2,631
Maryland	332	122,938	22	5,105	41	10,460	21	23,526	13	6,785	39	15,076	57	19,474	28	11,215	92	26,230	19	5,067
District of Columbia	144	36,684	11	2,073	27	4,677	3	(D)	3	361	20	(D)	8	1,847	22	8,704	42	9,967	8	3,658
Virginia	316	110,239	20	5,433	47	7,474	36	29,827	11	6,559	36	10,464	33	22,165	43	12,975	67	11,524	23	3,818
West Virginia	216	87,478	21	(D)	30	3,551	29	24,262	2	(D)	39	19,847	37	25,001	22	5,738	36	5,340	...	...
North Carolina	424	155,663	34	10,130	60	8,396	28	30,783	25	18,471	76	30,726	47	22,402	50	12,906	99	20,571	5	1,278
South Carolina	166	52,011	15	3,222	26	4,045	12	11,834	5	1,507	26	4,313	25	18,053	16	3,595	38	5,018	3	424
Georgia	398	153,415	32	7,305	55	8,431	29	32,971	22	13,905	63	16,986	55	32,854	34	18,160	100	21,264	8	1,539
Florida	607	181,021	73	17,124	97	15,084	39	36,293	32	18,729	59	13,355	55	30,086	59	12,062	113	20,156	80	18,132
East South Central	1,038	409,309	89	18,664	137	26,220	105	117,181	51	33,256	175	65,878	122	70,083	104	32,311	234	39,508	21	6,208
Kentucky	252	100,297	8	1,547	38	9,664	32	30,745	11	9,994	41	14,865	38	18,080	28	6,725	53	7,780	3	897
Tennessee	399	158,056	40	8,779	57	10,173	35	42,585	21	17,384	56	18,554	43	28,465	44	13,573	96	17,255	7	1,288
Alabama	248	98,512	27	5,542	29	(D)	22	23,711	9	3,016	44	19,599	32	20,486	21	8,473	57	10,882	7	(D)
Mississippi	139	52,444	14	2,796	13	(D)	16	20,140	10	2,862	34	12,860	9	3,052	11	3,540	28	3,591	4	(D)
West South Central	3,127	1,482,997	233	80,271	303	58,478	168	141,321	119	39,738	1,074	738,794	365	219,459	239	71,197	525	103,397	101	30,342
Arkansas	139	47,037	10	2,252	22	2,288	18	11,346	5	748	29	13,854	12	7,570	12	3,224	28	4,558	3	1,197
Louisiana	493	311,864	39	9,950	43	8,342	29	26,619	13	6,258	151	155,585	67	66,607	41	10,052	77	16,529	33	11,922
Oklahoma	532	242,687	34	9,128	39	6,838	20	16,882	23	7,152	242	150,263	50	28,326	28	8,312	84	13,974	12	1,812
Texas	1,963	881,409	150	58,941	199	41,010	101	86,474	78	25,580	652	419,092	236	116,956	158	49,609	336	68,336	53	15,411
Mountain	1,011	375,463	76	20,396	141	24,191	123	100,504	75	30,488	229	104,150	93	34,149	85	26,704	175	31,409	14	3,472
Montana	112	45,310	5	477	19	2,118	27	22,708	14	8,518	19	5,696	4	(D)	10	2,285	12	2,241	2	(D)
Idaho	76	23,908	7	927	9	630	11	11,485	13	2,615	12	5,409	7	846	5	778	12	1,218	...	...
Wyoming	70	29,924	1	(D)	6	(D)	10	6,327	2	(D)	43	(D)	2	(D)	3	317	3	209	...	...
Colorado	294	116,438	20	4,654	48	8,878	26	18,554	16	6,640	66	36,251	39	16,762	23	9,811	52	12,607	4	2,281
New Mexico	116	51,320	6	1,130	10	(D)	9	12,676	6	3,342	37	24,408	7	3,321	10	2,324	30	3,145	1	(D)
Arizona	163	54,296	25	10,327	21	3,743	15	11,036	13	3,923	22	4,293	18	9,197	17	5,757	29	5,436	3	584
Utah	144	46,347	10	2,676	18	5,839	18	13,717	10	5,307	28	6,577	14	(D)	13	4,429	31	5,681	2	(D)
Nevada	36	7,920	2	(D)	10	1,303	7	4,001	1	(D)	2	(D)	2	(D)	4	1,003	6	872	2	(D)
Pacific	3,626	1,284,566	223	57,870	437	99,272	198	143,744	157	62,679	775	299,585	644	304,032	320	91,682	593	130,640	279	95,062
Washington	506	174,190	33	7,554	68	15,414	34	24,519	22	8,545	85	31,662	107	34,782	40	15,914	86	17,495	31	18,305
Oregon	386	149,176	23	4,234	40	7,889	42	38,180	29	14,367	84	31,617	83	33,147	23	7,464	50	9,278	12	3,000
California	2,734	961,200	167	46,082	329	75,969	122	81,045	106	39,767	606	236,306	454	236,103	257	68,304	457	103,867	236	73,757

(D) Withheld to avoid disclosure. ... Represents zero.

Table 1J. MERCHANT WHOLESALERS: 1954—KINDS OF BUSINESS BY GEOGRAPHIC DIVISIONS AND STATES—Continued

Establishments and Sales

Division and State	Electrical, electronics, appliance distributors								Metals, metalwork (except scrap) distributors						Scrap, waste materials dealers					
	Total		Electrical apparatus, supplies distributors		Electrical appliance, radio, TV set wholesalers		Electronic parts, equipment distributors		Total		Iron, steel and products distributors		Nonferrous metals distributors		Total		Iron, steel scrap dealers		Waste materials dealers	
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
United States, total	7,123	6,337,718	3,159	2,910,458	2,065	2,814,584	1,899	612,676	3,235	3,362,585	2,693	2,174,276	542	1,188,309	8,189	2,405,590	3,719	1,213,140	4,470	1,192,450
New England	496	362,158	243	154,844	139	172,815	114	34,499	181	124,022	141	90,729	40	33,293	804	219,185	237	39,160	567	180,025
Maine	39	34,019	14	13,877	18	18,238	7	1,904	5	1,236	5	1,236	...	...	43	5,931	20	2,075	23	3,856
New Hampshire	17	10,123	10	7,471	4	(D)	3	(D)	2	(D)	1	(D)	1	(D)	45	10,620	17	717	28	9,903
Vermont	14	13,885	8	5,040	5	(D)	1	(D)	3	(D)	3	(D)	...	...	19	1,159	11	676	8	483
Massachusetts	254	185,029	131	75,686	63	88,293	60	21,050	106	81,026	87	61,728	19	19,298	473	133,249	122	18,757	351	114,492
Rhode Island	49	31,690	24	13,290	17	15,510	8	2,890	12	7,745	6	(D)	6	(D)	73	22,757	18	7,333	55	15,424
Connecticut	123	87,412	56	39,480	32	41,092	35	6,840	53	30,775	39	24,733	14	6,042	151	45,469	49	9,602	102	35,867
Middle Atlantic	1,937	1,537,294	909	656,310	451	677,307	577	203,677	1,013	1,537,852	768	622,428	245	915,424	2,520	741,945	855	295,602	1,665	446,343
New York	1,186	836,831	536	348,560	280	387,233	370	101,038	644	1,179,544	458	344,699	186	834,845	1,290	390,754	324	106,295	966	284,459
New Jersey	284	222,949	151	111,510	48	61,919	85	49,520	129	134,195	107	104,433	22	29,762	414	107,518	155	51,866	259	55,652
Pennsylvania	467	477,514	222	196,240	123	228,155	122	53,119	240	224,113	203	173,296	37	50,817	816	243,673	376	137,441	440	106,232
East North Central	1,376	1,388,718	601	658,282	408	600,031	367	130,405	792	782,734	683	670,842	109	111,892	2,018	760,528	1,122	529,667	896	230,861
Ohio	353	383,067	162	191,073	95	155,518	96	36,476	235	183,458	205	145,490	30	37,968	582	266,570	339	191,697	243	74,873
Indiana	173	152,038	75	74,291	52	64,530	46	13,217	60	44,218	52	39,930	8	4,288	216	53,313	141	36,462	75	16,851
Illinois	430	450,190	185	184,715	132	215,644	113	49,831	279	357,266	243	316,392	36	40,874	578	256,652	281	179,514	297	77,138
Michigan	265	279,254	117	148,201	83	111,310	65	19,743	171	168,231	143	143,008	28	25,223	428	139,580	245	92,173	183	47,407
Wisconsin	155	124,169	62	60,002	46	53,029	47	11,138	47	29,561	40	26.022	7	3,539	214	44,413	116	29,821	98	14,592
West North Central	536	583,352	232	251,726	178	289,839	126	41,787	170	136,604	145	109,116	25	27,488	677	144,356	427	99,523	250	44,833
Minnesota	127	127,726	57	52,968	36	61,785	34	12,973	42	36,177	35	29,696	7	6,481	111	33,392	64	23,943	47	9,449
Iowa	97	95,575	43	45,269	39	44,802	15	5,504	17	7,884	16	(D)	1	(D)	134	17,147	90	9,843	44	7,304
Missouri	173	211,286	78	89,645	53	107,266	42	14,375	85	81,599	71	62,255	14	19,344	231	60,618	130	41,752	101	18,866
North Dakota	20	20,316	5	(D)	13	12,358	2	(D)	2	(D)	2	(D)	...	...	14	3,416	12	(D)	2	(D)
South Dakota	18	15,508	6	(D)	10	9,868	2	(D)	2	(D)	2	(D)	...	...	19	1,656	13	(D)	6	(D)
Nebraska	46	51,240	18	23,992	15	24,518	13	2,730	6	2,369	5	(D)	1	(D)	63	13,650	45	11,297	18	2,353
Kansas	55	61,701	25	27,294	12	29,242	18	5,165	16	6,389	14	(D)	2	(D)	105	14,477	73	8,704	32	5,773
South Atlantic	833	747,240	355	336,565	278	352,197	200	58,478	193	113,035	167	88,120	26	24,915	693	178,260	306	62,595	387	115,665
Delaware	12	12,993	6	8,921	2	(D)	4	(D)	8	6,178	6	(D)	2	(D)	20	1,622	10	699	10	923
Maryland	95	90,276	35	35,055	33	47,937	27	7,284	37	26,785	28	20,391	9	6,394	112	38,929	36	15,996	76	22,933
District of Columbia	61	65,106	20	24,770	20	32,737	21	7,599	4	(D)	3	(D)	1	(D)	37	6,616	10	1,009	27	5,607
Virginia	114	97,173	47	45,859	39	45,583	28	5,731	22	8,941	20	(D)	2	(D)	87	15,985	50	10,156	37	5,829
West Virginia	62	47,279	26	21,509	23	21,420	13	4,350	17	(D)	15	(D)	2	(D)	59	8,402	33	4,994	26	3,408
North Carolina	117	117,864	55	50,544	40	58,988	22	8,332	20	12,991	17	12,673	3	318	126	35,419	50	7,653	76	27,766
South Carolina	60	39,731	25	21,837	17	(D)	18	(D)	6	(D)	6	(D)	...	...	55	10,751	28	3,521	27	7,230
Georgia	104	117,803	51	46,686	35	63,567	18	7,550	26	28,275	23	(D)	3	(D)	116	44,708	60	12,580	56	32,128
Florida	208	159,015	90	81,384	69	66,679	49	10,952	53	22,813	49	22,187	4	626	81	15,828	29	5,987	52	9,841
East South Central	305	297,676	114	125,356	114	155,969	77	16,351	72	58,840	66	54,884	6	3,956	266	67,409	161	44,806	105	22,603
Kentucky	77	71,389	25	22,289	29	43,050	23	6,050	19	15,392	17	(D)	2	(D)	82	15,074	59	12,159	23	2,915
Tennessee	124	141,889	48	61,135	57	74,288	19	6,466	25	23,475	22	(D)	3	(D)	70	15,817	33	8,331	37	7,486
Alabama	69	61,225	25	25,101	22	33,773	22	2,351	21	16,123	20	(D)	1	(D)	74	32,849	40	21,711	34	11,138
Mississippi	35	23,173	16	16,831	6	4,858	13	1,484	7	3,850	7	3,850	...	...	40	3,669	29	2,605	11	1,064
West South Central	570	517,727	250	248,894	174	229,332	146	39,501	325	254,810	302	230,622	23	24,188	465	117,543	263	63,619	202	53,924
Arkansas	43	29,511	15	10,064	18	16,085	10	3,362	9	3,563	9	3,563	...	...	42	6,859	26	4,813	16	2,046
Louisiana	113	102,817	45	40,399	36	54,738	32	7,680	39	23,836	33	20,742	6	3,094	63	21,879	23	13,328	40	8,551
Oklahoma	63	58,333	28	31,746	19	22,698	16	3,889	67	37,750	62	35,273	5	2,477	90	10,025	67	5,947	23	4,078
Texas	351	327,066	162	166,685	101	135,811	88	24,570	210	189,661	198	171,044	12	18,617	270	78,780	147	39,531	123	39,249
Mountain	242	174,298	95	90,703	86	70,454	61	13,141	82	36,856	75	34,968	7	1,888	153	27,725	83	18,237	70	9,488
Montana	28	18,587	13	12,773	9	5,143	6	671	8	(D)	7	(D)	1	(D)	17	2,695	4	250	13	2,445
Idaho	15	9,170	6	7,362	4	870	5	938	4	(D)	3	(D)	1	(D)	14	1,509	10	1,277	4	232
Wyoming	7	1,374	2	(D)	2	(D)	3	350	9	4,790	8	(D)	1	(D)	12	(D)	9	(D)	3	(D)
Colorado	71	59,006	25	20,572	28	32,936	18	5,498	30	15,763	28	(D)	2	(D)	54	12,955	31	9,157	23	3,798
New Mexico	20	10,595	10	5,575	6	4,649	4	371	8	4,272	8	4,272	...	...	15	1,717	8	950	7	767
Arizona	47	29,944	24	19,120	11	8,744	12	2,080	14	5,290	14	5,290	...	...	18	4,413	6	3,447	12	966
Utah	42	37,291	11	20,553	21	13,767	10	2,971	9	2,817	7	(D)	2	(D)	18	3,109	10	2,176	8	933
Nevada	12	8,331	4	(D)	5	(D)	3	262	...	...	...	...	...	...	5	(D)	5	(D)	...	(D)
Pacific	828	729,255	360	387,778	237	266,640	231	74,837	407	317,832	346	272,567	61	45,265	593	148,639	265	59,931	328	88,708
Washington	136	131,578	59	69,688	47	52,967	30	8,923	42	27,640	36	21,319	6	6,321	77	16,847	43	9,890	34	6,957
Oregon	78	77,024	40	43,204	30	30,971	8	2,849	49	28,077	42	23,900	7	4,177	51	9,583	26	2,144	25	7,439
California	614	520,653	261	274,886	160	182,702	193	63,065	316	262,115	268	227,348	48	34,767	465	122,209	196	47,897	269	74,312

(D) Withheld to avoid disclosure. ... Represents zero.

Table 1J. MERCHANT WHOLESALERS: 1954—KINDS OF BUSINESS BY GEOGRAPHIC DIVISIONS AND STATES—Continued

Establishments and Sales

Division and State	Other merchant wholesalers																			
	Total		Amusement, sporting goods distributors		Books, magazine, newspaper wholesalers		Coal wholesalers		Farm supplies wholesalers		Jewelry wholesalers		Petroleum products distributors		Gift, art goods, greeting card wholesalers		Flower, bulb, plant wholesalers		Miscellaneous products merchant wholesalers	
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
United States, total	18,506	9,705,096	2,514	952,711	1,919	697,206	700	794,189	2,347	1,574,642	2,741	825,459	2,260	1,416,388	983	190,307	966	222,942	4,076	3,031,252
New England	1,164	463,447	185	64,575	152	58,505	32	73,300	44	27,793	197	43,335	121	51,791	54	9,298	61	8,513	318	126,337
Maine	83	15,433	9	1,199	14	3,480	4	(D)	4	885	3	(D)	17	4,912	2	(D)	2	(D)	28	2,835
New Hampshire	40	5,765	3	602	9	1,802	1	(D)	1	(D)	3	(D)	5	1,169	1	(D)	2	(D)	15	1,679
Vermont	24	3,698	5	1,289	5	1,153	...	...	1	(D)	1	(D)	6	342	1	(D)	1	(D)	4	641
Massachusetts	643	318,054	108	48,901	78	31,052	20	66,649	17	17,334	99	24,701	50	25,480	34	6,718	37	6,084	200	91,135
Rhode Island	175	52,971	18	2,964	21	6,065	1	(D)	3	(D)	76	15,957	14	4,356	3	(D)	4	491	35	22,208
Connecticut	199	67,526	42	9,620	25	14,953	6	4,794	18	8,487	15	2,587	29	15,532	13	1,988	15	1,726	36	7,839
Middle Atlantic	6,170	4,054,997	812	378,830	508	254,364	237	287,419	300	329,476	1,577	506,510	454	434,052	398	93,142	252	59,540	1,632	1,711,664
New York	4,562	3,334,792	587	304,127	340	181,425	107	182,629	160	211,001	1,389	456,290	244	345,090	321	79,379	145	41,705	1,269	1,533,146
New Jersey	535	247,528	91	22,662	50	36,175	19	5,041	48	38,798	34	10,000	80	29,146	29	5,212	45	7,258	139	93,236
Pennsylvania	1,073	472,677	134	52,041	118	36,764	111	99,749	92	79,677	154	40,220	130	59,816	48	8,551	62	10,577	224	85,282
East North Central	3,045	1,667,191	464	163,033	390	159,764	207	296,772	429	272,436	330	119,163	357	226,755	156	33,388	181	50,653	531	345,227
Ohio	762	470,083	112	31,478	94	25,776	77	160,299	87	57,195	87	30,056	70	41,762	45	6,526	46	10,155	144	106,836
Indiana	312	122,351	28	7,916	62	13,926	18	6,103	64	57,669	13	3,394	58	19,690	9	882	21	4,508	39	8,263
Illinois	1,118	723,782	174	74,996	123	89,140	66	71,826	144	76,802	163	66,890	122	124,415	70	22,081	64	22,970	192	174,662
Michigan	532	191,388	98	27,880	69	22,233	30	21,454	69	43,447	40	11,865	63	27,723	23	3,140	37	8,574	103	25,072
Wisconsin	321	159,587	52	20,763	42	8,689	16	37,090	65	37,323	27	6,958	44	13,165	9	759	13	4,446	53	30,394
West North Central	1,471	884,257	179	72,150	147	30,510	47	46,665	420	275,840	123	29,973	216	192,136	59	9,591	52	10,174	228	217,218
Minnesota	313	284,067	51	16,540	23	6,190	14	32,226	61	66,379	36	6,284	41	103,309	18	3,014	9	2,954	60	47,171
Iowa	280	135,558	29	8,304	37	3,934	5	(D)	111	68,173	10	1,119	39	30,248	7	(D)	14	1,897	28	20,452
Missouri	497	319,585	71	38,105	40	9,984	19	10,874	100	82,842	60	19,921	61	36,137	23	4,629	21	4,535	102	112,558
North Dakota	39	14,474	3	(D)	6	(D)	2	(D)	17	9,799	...	...	7	1,452	...	...	...	...	4	(D)
South Dakota	42	17,154	6	2,304	8	(D)	...	...	12	4,519	1	(D)	7	3,645	4	(D)	...	...	4	(D)
Nebraska	145	58,800	7	(D)	14	3,633	4	2,806	57	28,642	9	1,881	23	5,981	7	574	6	(D)	18	13,511
Kansas	155	54,619	12	5,584	19	5,025	3	(D)	62	15,486	7	(D)	38	11,364	...	...	2	(D)	12	(D)
South Atlantic	1,717	590,491	192	52,597	199	58,095	72	41,677	301	162,534	124	26,705	280	75,004	63	11,936	106	23,520	380	138,423
Delaware	23	6,948	...	...	3	2,106	...	...	4	(D)	1	(D)	3	(D)	...	...	3	400	9	2,783
Maryland	227	85,580	38	12,102	26	6,196	14	5,602	32	16,778	17	4,159	38	10,483	9	2,151	14	3,870	39	24,239
District of Columbia	83	35,780	12	4,096	29	9,361	2	(D)	2	(D)	12	2,962	4	(D)	6	1,635	4	1,416	12	11,032
Virginia	215	75,044	23	5,010	22	5,334	15	9,550	38	23,114	9	1,178	46	11,939	5	1,693	11	2,074	46	15,152
West Virginia	140	34,887	8	1,185	23	2,644	27	14,562	27	9,364	4	(D)	15	2,974	2	(D)	5	1,579	29	2,054
North Carolina	263	82,195	17	5,678	26	6,050	3	(D)	56	24,353	16	2,206	58	13,155	2	(D)	21	4,611	64	24,811
South Carolina	118	39,880	10	2,805	11	2,038	4	5,854	27	11,219	2	(D)	37	9,612	1	(D)	4	901	22	5,280
Georgia	281	125,749	30	9,801	30	7,060	5	1,459	76	62,028	17	6,636	35	8,711	6	2,418	13	2,612	69	25,024
Florida	367	104,428	54	11,920	29	17,306	2	(D)	39	12,771	46	7,465	44	17,778	32	(D)	31	6,057	90	28,048
East South Central	759	338,124	78	20,346	57	18,926	71	42,804	160	101,707	40	8,061	122	47,121	12	1,719	45	10,093	174	87,347
Kentucky	179	79,843	17	10,403	11	3,680	30	15,055	50	28,683	10	(D)	28	8,698	2	(D)	9	(D)	22	9,039
Tennessee	272	150,367	36	6,312	20	9,722	32	25,026	51	29,424	19	3,450	38	22,973	7	1,562	17	4,345	52	47,553
Alabama	203	67,828	17	2,535	18	4,014	9	2,723	32	21,478	11	(D)	38	11,035	2	(D)	16	3,119	60	20,557
Mississippi	105	40,086	8	1,096	8	1,510	...	...	27	22,122	...	...	18	4,415	1	(D)	3	(D)	40	10,198
West South Central	1,427	569,922	156	45,266	131	30,408	9	1,480	264	130,141	77	22,733	388	223,794	42	5,832	91	14,281	269	95,987
Arkansas	131	40,622	7	2,327	12	1,563	3	(D)	48	24,726	1	(D)	24	4,373	...	...	5	(D)	31	6,456
Louisiana	204	94,897	24	5,081	18	5,301	...	(D)	31	25,403	11	(D)	42	30,169	5	(D)	15	2,239	58	23,403
Oklahoma	199	78,439	26	5,930	23	6,665	3	115	39	14,281	11	3,185	54	26,961	7	(D)	12	(D)	24	18,661
Texas	893	355,964	99	31,928	78	16,879	3	499	146	65,731	54	16,655	268	162,291	30	4,870	59	9,644	156	47,467
Mountain	530	165,850	75	16,204	71	16,108	9	1,549	123	52,943	45	7,669	87	27,050	26	3,219	14	7,674	80	33,434
Montana	52	16,625	7	(D)	10	1,770	...	...	13	3,908	1	(D)	10	2,337	...	...	...	...	11	7,115
Idaho	68	19,864	6	1,011	7	1,374	1	(D)	37	14,108	...	...	9	1,942	2	(D)	...	...	6	1,301
Wyoming	20	4,062	2	(D)	5	630	2	(D)	4	(D)	...	...	6	2,499	...	...	...	...	1	(D)
Colorado	177	62,084	37	9,218	14	3,646	3	(D)	31	16,800	21	2,905	19	4,772	11	(D)	10	6,409	31	15,556
New Mexico	59	17,142	3	(D)	11	1,925	1	(D)	6	1,618	9	934	17	10,792	4	388	...	...	8	1,330
Arizona	64	21,606	9	1,319	9	2,668	...	...	19	10,597	6	723	4	668	6	(D)	1	(D)	10	4,801
Utah	71	21,556	9	3,054	10	2,829	2	(D)	12	5,050	8	(D)	16	3,114	1	(D)	2	(D)	11	3,050
Nevada	19	2,911	2	(D)	5	1,266	...	...	1	(D)	...	...	6	926	2	(D)	1	(D)	2	(D)
Pacific	2,223	970,817	373	139,710	264	70,526	16	2,523	306	221,772	228	61,310	235	138,685	173	22,182	164	38,494	464	275,615
Washington	339	129,533	53	16,744	29	8,755	9	(D)	66	39,382	29	8,392	36	20,756	19	(D)	34	8,006	64	22,917
Oregon	233	86,658	29	14,647	44	8,959	2	(D)	45	27,863	9	2,666	29	12,651	10	(D)	17	3,441	48	14,997
California	1,651	754,626	291	108,319	191	52,812	5	346	195	154,527	190	50,252	170	105,278	144	18,344	113	27,047	352	237,701

(D) Withheld to avoid disclosure. ... Represents zero.

Table 1K. WHOLESALE TRADE: 1954—KINDS OF BUSINESS FOR STANDARD METROPOLITAN AREAS HAVING 300,000 INHABITANTS OR MORE

Establishments and Sales

Standard metropolitan areas ranked by population	Total, all merchant wholesalers		Grocery, confectionery, meat wholesalers												Farm products (edible) distributors						Tobacco distributors	
			Total		General-line grocery wholesalers		Confectionery wholesalers		Fish, sea food distributors		Meat, meat products wholesalers		Specialty-line grocery wholesalers		Total		Poultry, poultry products distributors		Fresh fruit, vegetable wholesalers			
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
United States, total	165,153	101,100,941	20,615	17,320,890	3,320	7,353,560	1,909	527,446	1,808	653,698	4,357	2,866,193	9,221	5,919,993	9,180	4,736,934	2,660	1,475,195	6,520	3,261,739	2,858	3,202,929
Areas with 1,000,000 inhabitants or more.	70,835	50,650,945	7,690	8,388,095	607	(D)	532	202,911	574	(D)	2,120	(D)	3,857	3,969,362	3,460	2,189,497	915	(D)	2,545	(D)	827	1,214,982
New York-Northeastern New Jersey	29,089	21,691,360	3,129	3,648,176	139	385,754	194	63,963	208	120,037	796	796,750	1,792	2,281,672	1,140	667,185	330	316,288	810	350,897	248	398,969
Chicago, Ill.	7,725	6,349,386	906	1,078,506	53	281,467	73	51,978	47	58,047	305	313,557	428	373,457	452	357,457	141	125,343	311	232,114	95	164,823
Los Angeles-Long Beach, Calif.	6,921	4,179,404	667	780,116	90	316,787	29	14,623	43	23,314	221	141,870	284	283,522	402	213,889	97	52,502	305	161,387	42	71,556
Philadelphia, Pa.	5,009	2,853,834	549	465,987	41	139,560	36	12,389	43	22,714	175	118,956	254	172,368	236	142,207	62	45,535	174	96,672	100	94,951
Detroit, Mich.	3,174	2,252,046	383	355,161	47	163,738	14	4,776	24	17,674	135	86,058	163	82,915	181	132,844	64	52,361	117	80,483	53	98,200
Boston, Mass.	3,891	2,397,223	488	377,205	42	89,083	38	9,316	80	45,697	154	152,394	174	80,715	215	103,182	45	32,449	170	70,733	61	67,949
San Francisco-Oakland, Calif.	3,143	2,387,238	378	612,865	33	117,081	24	13,546	40	18,542	70	70,096	211	393,600	157	103,831	29	24,117	128	79,714	37	52,883
Pittsburgh, Pa.	2,238	1,238,788	236	152,209	55	66,260	35	7,518	8	6,340	36	13,123	102	58,968	131	73,174	23	9,376	108	63,798	46	38,172
St. Louis, Mo.	2,168	1,743,070	205	235,080	23	121,125	17	5,526	6	3,783	51	29,554	108	75,092	144	78,271	38	27,117	106	51,154	32	44,911
Cleveland, Ohio	2,049	1,444,523	165	129,837	17	49,259	16	3,279	13	8,063	51	29,970	68	39,266	96	138,992	22	15,431	74	123,561	29	43,349
Washington, D. C.	1,001	670,216	123	119,007	11	(D)	13	3,814	11	(D)	34	(D)	54	30,641	75	52,318	22	(D)	53	(D)	10	31,232
Baltimore, Md.	1,542	898,655	192	135,781	18	59,957	19	6,543	38	12,046	34	20,195	83	37,040	101	45,864	19	11,588	82	34,276	28	50,225
Minneapolis-St. Paul, Minn.	1,614	1,692,718	132	207,593	24	152,649	11	2,437	8	3,615	28	15,285	61	33,607	65	34,696	14	3,042	51	31,654	22	29,740
Buffalo, N. Y.	1,271	852,484	137	90,572	14	43,916	13	3,203	5	2,928	30	14,026	75	26,499	65	45,587	9	10,774	56	34,813	24	28,022
Areas with 500,000 to 999,999 inhabitants	17,475	13,502,761	1,688	1,701,259	226	844,399	159	57,181	(NA)	(NA)	(NA)	(NA)	765	514,244	976	573,202	210	(D)	766	(D)	234	(D)
Cincinnati, Ohio	1,188	745,499	134	94,056	16	46,439	17	4,034	4	1,896	28	17,461	69	24,226	78	46,869	13	4,498	65	42,371	15	22,118
Milwaukee, Wis.	1,203	715,700	103	93,536	8	48,539	14	5,182	6	2,580	31	15,611	44	21,624	59	27,538	17	5,655	42	21,883	15	31,571
Kansas City, Mo.	1,304	1,270,680	96	107,152	11	50,013	6	(D)	2	(D)	30	22,443	47	30,953	82	54,270	21	6,253	61	48,017	13	33,767
Houston, Tex.	1,340	1,385,323	125	144,910	15	91,885	5	1,524	5	1,958	42	19,008	58	30,535	56	27,968	17	5,727	39	22,241	9	25,149
Providence, R. I.	1,043	479,413	128	72,187	13	25,216	6	(D)	21	4,009	32	(D)	56	16,567	48	18,603	8	(D)	40	(D)	31	(D)
Seattle, Wash.	1,296	867,025	120	168,915	13	77,399	16	5,053	21	10,339	12	8,549	58	67,575	45	34,053	15	7,212	30	26,841	9	12,798
Portland, Oreg.	1,123	987,245	90	77,352	9	46,817	10	3,130	7	2,754	19	9,180	45	15,471	42	26,369	8	2,155	34	24,214	13	12,935
New Orleans, La.	1,013	921,526	164	210,797	19	33,892	11	3,878	39	7,646	22	9,837	73	155,544	75	78,472	13	8,011	62	70,461	21	23,877
Atlanta, Ga.	981	859,976	75	76,833	17	48,448	8	(D)	2	(D)	15	6,131	33	18,381	69	36,478	11	5,941	58	30,537	13	21,682
Dallas, Tex.	1,246	1,217,260	82	116,045	10	58,450	6	(D)	3	(D)	29	30,621	34	21,462	46	27,576	13	5,822	33	21,754	9	17,279
Louisville, Ky.	682	533,443	59	53,774	7	33,847	9	2,176	(NA)	(NA)	(NA)	(NA)	27	9,513	55	23,233	9	5,587	46	17,646	13	17,125
Denver, Colo.	958	638,133	80	90,710	8	54,635	5	1,107	5	4,006	24	13,553	38	17,409	55	34,309	14	13,794	41	20,515	10	12,135
Birmingham, Ala.	511	385,534	42	42,103	9	18,814	3	554	(NA)	(NA)	(NA)	(NA)	22	14,539	28	18,730	8	3,419	20	15,311	10	23,506
San Diego, Calif.	523	266,874	67	68,811	16	44,147	8	3,510	(NA)	(NA)	(NA)	(NA)	22	7,639	43	20,690	10	3,327	33	17,363	10	6,543
Indianapolis, Ind.	789	734,638	66	61,670	11	34,695	2	(D)	3	(D)	17	4,423	33	20,065	47	31,550	9	5,289	38	26,261	9	17,140
Youngstown, Ohio	433	216,296	56	47,063	9	28,012	9	2,677	(NA)	(NA)	(NA)	(NA)	23	11,348	22	9,798	3	775	19	9,023	6	9,289
Albany-Schenectady-Troy, N. Y.	609	384,926	80	54,312	17	28,797	11	3,644	(NA)	(NA)	(NA)	(NA)	35	14,980	41	17,948	7	3,221	34	14,727	12	20,604
Columbus, Ohio	605	522,150	52	47,387	7	30,170	8	3,477	(NA)	(NA)	(NA)	(NA)	20	7,160	29	13,447	6	989	23	12,458	11	17,401
San Antonio, Tex.	628	371,120	69	73,646	11	44,184	5	6,265	(NA)	(NA)	(NA)	(NA)	28	9,253	56	25,301	8	1,861	48	23,440	5	12,273
Areas with 300,000 to 499,999 inhabitants	11,973	8,073,618	1,275	1,111,672	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	699	351,217	(NA)	(NA)	(NA)	(NA)	192	390,398
Miami, Fla.	1,058	567,534	113	93,222	10	28,837	8	(D)	16	(D)	20	17,635	59	35,894	65	40,713	14	17,343	51	23,370	9	18,182
Rochester, N. Y.	572	326,071	58	42,453	9	17,180	5	4,094	(NA)	(NA)	(NA)	(NA)	24	10,551	24	10,629	4	822	20	9,807	16	17,356
Memphis, Tenn.	716	1,233,626	48	95,683	9	72,852	5	(D)	1	(D)	13	11,018	20	9,699	37	20,845	15	6,658	22	14,187	7	13,69[illegible]
Dayton, Ohio	445	287,277	53	44,622	9	34,898	9	811	(NA)	(NA)	(NA)	(NA)	28	6,807	19	11,078	2	(D)	17	(D)	4	11,521
San Bernardino-Riverside-Ontario, Calif.	417	197,140	62	74,972	19	60,196	4	1,549	(NA)	(NA)	(NA)	(NA)	26	5,713	39	14,914	14	5,405	25	9,509	3	(D)
Norfolk-Portsmouth, Va.	411	287,422	65	48,808	11	23,363	8	1,593	(NA)	(NA)	(NA)	(NA)	27	7,390	15	10,224	4	4,094	11	6,130	8	16,736
Allentown-Bethlehem-Easton, Pa.	467	203,978	55	27,959	6	13,175	4	561	(NA)	(NA)	(NA)	(NA)	28	6,812	21	7,160	3	772	18	6,388	16	9,597
Akron, Ohio	374	195,498	32	25,478	6	13,746	7	1,373	(NA)	(NA)	(NA)	(NA)	11	2,131	16	3,678	3	249	13	3,429	5	16,032
Tampa-St. Petersburg, Fla.	650	316,265	95	55,525	16	24,535	6	1,256	(NA)	(NA)	(NA)	(NA)	40	16,885	66	24,792	9	5,642	57	19,150	11	(D)
Springfield-Holyoke, Mass.	482	240,434	44	45,434	6	26,244	3	153	(NA)	(NA)	(NA)	(NA)	21	4,059	34	13,008	5	2,070	29	10,938	11	13,828
Toledo, Ohio	512	319,259	54	39,844	11	27,404	4	238	(NA)	(NA)	(NA)	(NA)	25	6,876	25	11,203	7	1,660	18	9,543	6	10,881
Wilkes-Barre-Mazleton, Pa.	379	133,259	61	28,225	11	12,887	5	584	(NA)	(NA)	(NA)	(NA)	27	6,580	19	7,496	1	(D)	18	(D)	19	9,621
Omaha, Nebr.	560	533,176	38	40,386	8	25,050	3	550	(NA)	(NA)	(NA)	(NA)	15	4,960	28	20,635	9	(D)	19	(D)	9	10,142
Fort Worth, Tex.	540	421,448	38	36,593	7	22,426	1	(D)	(NA)	(NA)	(NA)	(NA)	14	(D)	21	37,635	6	(D)	15	(D)	7	12,870
Hartford, Conn.	559	379,917	64	39,699	9	16,416	7	2,193	(NA)	(NA)	(NA)	(NA)	23	5,029	39	17,018	7	860	32	16,158	10	11,832
Wheeling, W. Va.-Steubenville, Ohio	295	115,555	39	21,613	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	17	5,188	(NA)	(NA)	(NA)	(NA)	7	(D)
Syracuse, N. Y.	478	295,425	52	52,107	6	18,657	4	514	(NA)	(NA)	(NA)	(NA)	23	24,196	27	10,125	3	326	24	9,799	10	11,534
Knoxville, Tenn.	298	169,108	27	24,179	9	17,849	5	1,766	(NA)	(NA)	(NA)	(NA)	10	2,996	30	9,426	9	2,680	21	6,746	3	6,953
Phoenix, Ariz.	492	300,691	54	45,814	12	28,952	2	(D)	(NA)	(NA)	(NA)	(NA)	27	9,525	39	24,271	11	5,331	28	18,940	4	4,386
Richmond, Va.	457	370,680	46	37,000	11	25,092	5	1,082	(NA)	(NA)	(NA)	(NA)	17	6,942	25	8,225	4	1,032	21	7,193	3	(D)
Oklahoma City, Okla.	605	383,157	61	51,527	11	39,516	2	(D)	(NA)	(NA)	(NA)	(NA)	30	(D)	29	11,748	8	2,346	21	9,402	9	11,145
Charleston, W. Va.	262	138,652	28	27,030	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	16	4,567	(NA)	(NA)	(NA)	(NA)	6	5,478
Nashville, Tenn.	438	323,770	32	60,191	8	49,289	6	2,364	(NA)	(NA)	(NA)	(NA)	12	4,663	22	11,434	5	986	17	10,448	3	8,904
Jacksonville, Fla.	506	334,276	56	53,308	10	35,372	7	1,990	(NA)	(NA)	(NA)	(NA)	20	8,300	26	15,205	2	(D)	24	(D)	6	11,474

See footnotes at end of table.

Table 1K. WHOLESALE TRADE: 1954—KINDS OF BUSINESS FOR STANDARD METROPOLITAN AREAS HAVING 300,000 INHABITANTS OR MORE—Continued

Establishments and Sales

Standard metropolitan areas ranked by population	Beer, wine, distilled spirits wholesalers						Drugs, chemicals, allied products wholesalers										Furniture, home furnishings wholesalers					
	Total		Beer, ale distributors		Wine, distilled spirits wholesalers		Total		General-line drug wholesalers		Specialty-line drug, toiletries wholesalers		Industrial chemicals explosives distributors		Paint, varnish wholesalers		Total		Furniture (household, office) wholesalers		Home furnishings, floor coverings wholesalers	
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
United States, total	7,309	5,686,934	5,791	2,311,181	1,518	3,375,753	5,837	3,369,865	392	1,273,114	2,409	900,618	1,878	923,242	1,158	272,891	4,815	2,082,475	1,976	697,825	2,839	1,384,650
Areas with 1,000,000 inhabitants or more	1,818	2,517,296	1,249	(D)	569	(D)	3,000	1,901,836	104	494,917	1,313	(D)	1,000	603,328	583	(D)	2,973	(D)	1,033	(D)	1,940	957,873
New York-Northeastern New Jersey	345	807,038	178	80,562	167	726,476	1,311	820,416	34	137,009	585	270,186	512	354,197	180	59,024	1,446	648,299	414	166,901	1,032	481,398
Chicago, Ill	288	408,810	199	113,830	89	294,980	385	329,514	8	56,347	177	184,208	112	63,349	88	25,610	317	196,416	139	75,884	178	120,532
Los Angeles-Long Beach, Calif	110	217,699	65	67,130	45	150,569	271	162,715	5	(D)	126	55,738	88	51,039	52	(D)	290	127,280	118	42,022	172	85,258
Philadelphia, Pa	277	141,384	245	75,642	32	65,742	164	84,814	6	38,829	67	21,257	47	18,829	44	5,899	185	74,180	75	23,057	110	51,123
Detroit, Mich	94	176,390	60	(D)	34	(D)	115	68,222	5	30,181	59	16,044	23	10,066	28	11,931	90	43,996	38	15,242	52	28,754
Boston, Mass	46	124,412	23	56,301	23	68,111	139	67,088	7	24,699	47	8,595	57	27,635	28	6,159	137	52,708	46	12,909	91	39,799
San Francisco-Oakland, Calif	119	166,013	57	37,718	62	128,295	122	92,795	5	20,583	60	36,382	34	31,165	23	4,665	124	64,881	48	23,539	76	41,342
Pittsburgh, Pa	288	77,238	268	67,043	20	10,195	63	46,148	5	27,840	20	6,164	22	6,208	16	5,936	72	32,294	30	15,745	42	16,549
St. Louis, Mo	56	62,116	29	14,318	27	47,798	84	48,028	5	24,219	40	10,205	22	(D)	17	(D)	72	32,797	34	(D)	38	(D)
Cleveland, Ohio	39	38,329	15	14,400	24	23,929	115	44,272	5	17,837	38	7,056	34	7,476	38	11,903	76	31,339	26	10,055	50	21,284
Washington, D. C	36	78,286	24	19,607	12	58,679	45	27,816	5	(D)	20	3,149	5	(D)	15	5,116	28	(D)	15	(D)	13	(D)
Baltimore, Md	28	67,557	12	6,660	16	60,897	67	36,222	5	15,491	20	(D)	17	(D)	25	8,636	53	25,394	22	(D)	31	(D)
Minneapolis-St. Paul, Minn	39	91,035	31	11,721	8	79,314	75	45,104	6	26,059	33	7,319	18	8,454	18	3,272	46	26,981	15	8,376	31	18,605
Buffalo, N. Y	53	60,989	43	27,333	10	33,656	44	28,682	3	17,272	21	2,634	9	5,535	11	3,241	37	16,735	13	3,108	24	13,627
Areas with 500,000 to 999,999 inhabitants	460	(D)	(NA)	(NA)	(NA)	(NA)	689	450,217	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	548	280,164	(NA)	(NA)	(NA)	(NA)
Cincinnati, Ohio	34	35,254	16	8,942	18	26,312	36	24,062	3	16,395	16	2,472	9	4,309	8	886	33	14,756	14	4,508	19	10,248
Milwaukee, Wis	35	36,924	17	5,823	18	31,101	45	28,281	5	18,482	10	1,787	17	6,368	13	1,644	43	10,175	17	3,583	26	6,592
Kansas City, Mo	50	45,906	30	16,921	20	28,985	57	33,992	3	(D)	28	7,773	17	10,454	9	(D)	45	(D)	24	(D)	25	23,942
Houston, Tex	24	60,028	15	20,546	9	39,482	55	38,152	3	(D)	17	5,918	27	14,623	8	(D)	33	18,913	13	5,524	20	13,389
Providence, R. I	30	(D)	20	(D)	10	16,142	50	31,386	2	(D)	5	(D)	34	18,497	9	1,461	29	10,676	11	1,703	18	8,973
Seattle, Wash	26	33,557	17	16,365	9	17,192	44	35,739	4	(D)	14	5,323	12	13,012	14	(D)	52	28,488	23	6,565	29	21,923
Portland, Oreg	29	12,584	21	(D)	8	(D)	40	30,416	4	16,637	14	4,308	13	8,502	9	969	31	22,127	13	(D)	18	(D)
New Orleans, La	24	41,746	12	20,988	12	20,758	41	24,514	3	13,207	19	3,427	7	5,320	12	2,560	27	14,101	15	4,291	12	9,810
Atlanta, Ga	15	37,691	6	5,899	9	31,792	43	24,366	5	14,935	20	2,843	13	6,081	5	507	26	29,184	10	4,255	16	24,929
Dallas, Tex	21	49,451	10	15,267	11	34,184	44	27,991	3	12,775	16	6,278	14	7,396	11	1,542	50	33,742	19	4,780	31	28,962
Louisville, Ky	26	36,188	(NA)	(NA)	(NA)	(NA)	30	12,216	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	12	(D)	(NA)	(NA)	(NA)	(NA)
Denver, Colo	15	32,276	7	4,111	8	28,165	42	26,728	4	(D)	16	(D)	9	4,966	13	2,088	32	12,512	16	3,287	16	9,225
Birmingham, Ala	10	8,921	(NA)	(NA)	(NA)	(NA)	18	13,139	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	17	6,004	(NA)	(NA)	(NA)	(NA)
San Diego, Calif	17	25,915	(NA)	(NA)	(NA)	(NA)	17	10,654	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	11	2,077	(NA)	(NA)	(NA)	(NA)
Indianapolis, Ind	24	43,884	18	16,607	6	27,277	40	34,349	2	(D)	13	(D)	13	6,175	12	(D)	34	13,293	18	4,119	16	9,174
Youngstown, Ohio	25	17,122	(NA)	(NA)	(NA)	(NA)	13	6,261	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	13	(D)	(NA)	(NA)	(NA)	(NA)
Albany-Schenectady-Troy, N. Y	23	43,507	(NA)	(NA)	(NA)	(NA)	21	17,968	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	22	11,855	(NA)	(NA)	(NA)	(NA)
Columbus, Ohio	18	19,392	(NA)	(NA)	(NA)	(NA)	27	16,070	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	20	10,478	(NA)	(NA)	(NA)	(NA)
San Antonio, Tex	14	32,661	(NA)	(NA)	(NA)	(NA)	26	13,933	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	14	5,323	(NA)	(NA)	(NA)	(NA)
Areas with 300,000 to 499,999 inhabitants	431	581,188	(NA)	(NA)	(NA)	(NA)	442	272,923	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	348	131,272	(NA)	(NA)	(NA)	(NA)
Miami, Fla	27	83,740	11	18,143	16	65,597	55	22,477	5	12,588	26	4,047	12	2,270	12	3,572	44	13,122	22	5,983	22	7,139
Rochester, N. Y	11	20,630	(NA)	(NA)	(NA)	(NA)	18	11,771	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	9	3,294	(NA)	(NA)	(NA)	(NA)
Memphis, Tenn	12	19,747	5	4,794	7	14,953	37	20,635	3	13,536	21	2,376	7	2,936	6	1,787	21	4,933	9	880	12	4,053
Dayton, Ohio	14	16,772	(NA)	(NA)	(NA)	(NA)	19	9,954	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	7	2,183	(NA)	(NA)	(NA)	(NA)
San Bernardino-Riverside-Ontario, Calif	24	16,619	(NA)	(NA)	(NA)	(NA)	8	4,113	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	6	(D)	(NA)	(NA)	(NA)	(NA)
Norfolk-Portsmouth, Va	12	12,529	(NA)	(NA)	(NA)	(NA)	14	18,684	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	10	2,508	(NA)	(NA)	(NA)	(NA)
Allentown-Bethlehem-Easton, Pa	52	12,730	(NA)	(NA)	(NA)	(NA)	10	1,528	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	15	5,244	(NA)	(NA)	(NA)	(NA)
Akron, Ohio	15	13,891	(NA)	(NA)	(NA)	(NA)	13	12,268	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	7	1,644	(NA)	(NA)	(NA)	(NA)
Tampa-St. Petersburg, Fla	20	29,419	(NA)	(NA)	(NA)	(NA)	19	12,147	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	18	5,560	(NA)	(NA)	(NA)	(NA)
Springfield-Holyoke, Mass	12	18,223	(NA)	(NA)	(NA)	(NA)	14	11,800	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	22	6,625	(NA)	(NA)	(NA)	(NA)
Toledo, Ohio	12	14,314	(NA)	(NA)	(NA)	(NA)	15	11,148	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	12	9,659	(NA)	(NA)	(NA)	(NA)
Wilkes-Barre-Nazleton, Pa	26	5,520	(NA)	(NA)	(NA)	(NA)	8	4,580	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	12	3,711	(NA)	(NA)	(NA)	(NA)
Omaha, Nebr	20	27,611	(NA)	(NA)	(NA)	(NA)	19	14,956	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	14	12,598	(NA)	(NA)	(NA)	(NA)
Fort Worth, Tex	19	33,790	(NA)	(NA)	(NA)	(NA)	20	10,381	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	18	6,061	(NA)	(NA)	(NA)	(NA)
Hartford, Conn	16	66,752	(NA)	(NA)	(NA)	(NA)	11	13,303	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	23	9,819	(NA)	(NA)	(NA)	(NA)
Wheeling, W. Va.-Steubenville, Ohio	32	9,050	(NA)	(NA)	(NA)	(NA)	8	4,088	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	6	1,859	(NA)	(NA)	(NA)	(NA)
Syracuse, N. Y	17	27,909	(NA)	(NA)	(NA)	(NA)	17	9,291	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	19	8,246	(NA)	(NA)	(NA)	(NA)
Knoxville, Tenn	9	5,496	(NA)	(NA)	(NA)	(NA)	10	7,473	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	11	2,722	(NA)	(NA)	(NA)	(NA)
Phoenix, Ariz	16	19,511	(NA)	(NA)	(NA)	(NA)	18	8,706	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	11	2,894	(NA)	(NA)	(NA)	(NA)
Richmond, Va	12	8,832	(NA)	(NA)	(NA)	(NA)	26	17,420	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	12	4,303	(NA)	(NA)	(NA)	(NA)
Oklahoma City, Okla	8	6,386	(NA)	(NA)	(NA)	(NA)	35	18,080	(NA)	(NA)	(MA)	(NA)	(NA)	(NA)	(NA)	(NA)	16	7,945	(NA)	(NA)	(NA)	(NA)
Charleston, W. Va	9	3,475	(NA)	(NA)	(NA)	(NA)	3	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	10	5,395	(NA)	(NA)	(NA)	(NA)
Nashville, Tenn	16	20,425	(NA)	(NA)	(NA)	(NA)	21	11,298	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	11	2,637	(NA)	(NA)	(NA)	(NA)
Jacksonville, Fla	20	37,817	(NA)	(NA)	(NA)	(NA)	24	14,677	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	14	6,944	(NA)	(NA)	(NA)	(NA)

See footnotes at end of table.

Table 1K. WHOLESALE TRADE: 1954—KINDS OF BUSINESS FOR STANDARD METROPOLITAN AREAS HAVING 300,000 INHABITANTS OR MORE—Continued

Establishments and Sales

Standard metropolitan areas ranked by population	Dry goods, apparel wholesalers										Paper, allied products wholesalers									
	Total		Clothing, furnishings, footwear wholesalers		General-line dry goods wholesalers		Specialty-line dry goods wholesalers		Piece goods converters		Total		Coarse paper and products wholesalers		Printing and fine paper distributors		Stationery, office supplies wholesalers		Wallpaper wholesalers	
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
United States, total	9,389	5,689,652	4,252	1,826,611	132	393,580	4,188	1,965,499	817	1,503,962	5,057	2,961,049	2,435	1,297,650	865	1,248,002	1,564	369,772	193	45,625
Areas with 1,000,000 inhabitants or more	7,627	4,833,352	3,263	1,419,447	35	214,894	3,539	1,736,793	790	1,462,218	2,801	1,851,510	1,306	769,140	528	914,755	841	231,053	126	36,562
New York-Northeastern New Jersey	5,357	3,730,798	1,944	(D)	9	(D)	2,683	1,391,200	721	1,394,146	1,285	858,481	603	284,805	259	444,121	387	113,698	36	15,857
Chicago, Ill.	424	184,731	250	97,359	5	5,423	153	66,202	16	15,747	343	268,056	152	88,207	71	(D)	106	(D)	14	6,540
Los Angeles-Long Beach, Calif.	409	212,170	193	82,288	3	(D)	190	84,114	23	(D)	163	114,793	77	39,572	25	56,806	50	16,106	11	2,309
Philadelphia, Pa.	344	126,821	171	54,913	3	(D)	159	60,825	11	(D)	210	101,301	111	51,345	37	37,923	42	8,531	20	3,502
Detroit, Mich.	79	(D)	48	16,606	2	(D)	28	11,558	1	(D)	92	72,924	35	21,969	13	37,857	41	(D)	3	(D)
Boston, Mass.	351	173,817	229	112,065	2	(D)	108	52,918	12	(D)	194	79,194	96	47,561	27	16,573	56	11,950	15	3,110
San Francisco-Oakland, Calif.	131	68,605	89	40,694	2	(D)	39	8,311	1	(D)	93	63,675	39	16,587	15	39,855	29	5,687	10	1,546
Pittsburgh, Pa.	86	29,707	66	22,419	1	(D)	19	(D)	...	...	57	46,239	21	14,599	12	24,028	22	(D)	2	(D)
St. Louis, Mo.	123	149,703	89	43,543	4	(D)	29	8,846	1	(D)	71	72,835	34	40,457	13	26,675	23	(D)	1	(D)
Cleveland, Ohio	81	33,633	50	21,722	1	(D)	29	10,576	1	(D)	61	46,368	25	16,296	12	27,529	20	1,978	4	565
Washington, D. C.	11	(D)	3	1,051	1	(D)	7	(D)	...	...	55	33,653	27	9,947	8	18,249	17	(D)	3	(D)
Baltimore, Md.	114	42,268	61	(D)	...	...	52	(D)	1	(D)	71	32,876	40	13,958	15	15,739	13	2,855	3	324
Minneapolis-St. Paul, Minn.	83	36,610	54	21,739	1	(D)	26	13,250	2	(D)	63	37,623	26	11,670	12	17,696	23	(D)	2	(D)
Buffalo, N. Y.	34	9,089	16	(D)	1	(D)	17	4,743	...	...	43	23,492	20	12,167	9	(D)	12	(D)	2	(D)
Areas with 500,000 to 999,999 inhabitants	568	321,310	328	151,148	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	554	362,575	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Cincinnati, Ohio	64	36,615	39	(D)	...	...	23	19,896	2	(D)	61	60,887	34	20,029	10	37,261	14	3,176	3	421
Milwaukee, Wis.	39	9,539	33	7,685	...	...	6	1,854	...	...	47	23,557	22	9,212	11	11,019	14	(D)	...	(D)
Kansas City, Mo.	41	31,278	27	16,912	3	(D)	10	3,620	1	(D)	41	42,383	12	(D)	14	25,229	14	3,223	1	(D)
Houston, Tex.	15	9,478	5	2,214	3	4,465	7	2,799	...	...	32	17,211	7	(D)	8	8,750	15	4,112	2	(D)
Providence, R. I.	59	19,975	22	6,258	3	2,912	34	10,805	...	...	41	(D)	25	9,283	6	2,795	8	(D)	2	(D)
Seattle, Wash.	35	10,672	20	5,965	1	(D)	14	(D)	...	...	30	20,810	13	17,094	3	(D)	14	(D)	...	...
Portland, Oreg.	23	(D)	16	(D)	2	(D)	5	(D)	...	...	27	18,558	14	15,865	6	1,971	7	(D)	...	(D)
New Orleans, La.	35	24,396	21	9,005	3	(D)	10	5,176	1	(D)	34	17,901	14	7,627	9	5,248	11	(D)	...	(D)
Atlanta, Ga.	56	42,867	30	31,314	...	...	26	11,553	...	...	36	(D)	13	9,786	5	(D)	17	5,120	1	(D)
Dallas, Tex.	66	41,453	39	14,492	3	(D)	22	(D)	2	(D)	36	15,305	9	2,540	9	10,573	14	(D)	4	(D)
Louisville, Ky.	20	11,926	13	5,789	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	27	12,600	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Denver, Colo.	31	(D)	24	(D)	1	(D)	6	(D)	(NA)	(NA)	25	16,666	9	6,338	4	(D)	12	(D)	...	(D)
Birmingham, Ala.	22	8,673	11	5,510	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	19	7,138	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
San Diego, Calif.	7	1,295	2	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	6	4,265	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Indianapolis, Ind.	9	17,018	2	(D)	...	(D)	7	(D)	...	...	33	26,248	17	17,029	7	7,846	7	(D)	2	(D)
Youngstown, Ohio	6	1,996	2	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	6	4,799	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Albany-Schenectady-Troy, N. Y.	11	4,248	4	1,983	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	24	11,100	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Columbus, Ohio	8	13,940	3	9,682	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	14	20,060	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
San Antonio, Tex.	21	8,178	15	2,105	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	15	8,375	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Areas with 300,000 to 499,999 inhabitants	320	155,194	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	361	214,874	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Miami, Fla.	58	15,111	36	9,141	2	(D)	18	3,827	2	(D)	29	9,867	14	5,997	5	2,208	10	1,662	(NA)	(NA)
Rochester, N. Y.	21	9,004	14	6,235	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	24	22,749	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Memphis, Tenn.	34	25,168	22	4,593	4	18,344	8	2,231	...	...	23	17,218	17	16,138	2	(D)	3	330	1	(D)
Dayton, Ohio	6	3,223	1	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	16	9,807	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
San Bernardino-Riverside-Ontario, Calif.	1	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	7	5,417	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Norfolk-Portsmouth, Va.	16	4,888	11	3,474	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	11	7,248	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Allentown-Bethlehem-Easton, Pa.	17	6,721	9	2,265	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	15	5,120	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Akron, Ohio	8	1,685	5	988	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	11	4,936	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Tampa-St. Petersburg, Fla.	9	(D)	3	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	17	5,756	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Springfield-Holyoke, Mass.	8	(D)	6	1,755	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	31	10,821	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Toledo, Ohio	6	4,105	6	4,105	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	19	11,761	(NA)	(NA)	(MA)	(NA)	(NA)	(NA)	(NA)	(NA)
Wilkes-Barre-Hazelton, Pa.	12	6,058	9	5,067	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	7	1,658	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Omaha, Nebr.	7	(D)	4	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	17	10,403	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Fort Worth, Tex.	5	3,300	3	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	10	9,050	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Hartford, Conn.	11	6,933	3	1,668	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	25	16,960	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Wheeling, W. Va.-Steubenville, Ohio	3	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	6	2,475	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Syracuse, N.Y.	13	3,058	10	1,296	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	16	6,760	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Knoxville, Tenn.	9	4,859	3	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	7	4,020	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Phoenix, Ariz.	13	3,273	7	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	9	3,254	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Richmond, Va.	17	14,583	10	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	16	12,713	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Oklahoma City, Okla.	8	4,015	2	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	16	10,047	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Charleston, W. VA.	8	10,717	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	4	2,335	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Nashville, Tenn.	22	15,678	16	9,118	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	14	15,958	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Jacksonville, Fla.	8	3,789	4	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	11	8,541	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)

See footnotes at end of table.

Table 1K. WHOLESALE TRADE: 1954—KINDS OF BUSINESS FOR STANDARD METROPOLITAN AREAS HAVING 300,000 INHABITANTS OR MORE—Continued

Establishments and Sales

Standard metropolitan areas ranked by population	Farm products (raw materials) merchants		Automotive wholesalers						Hardware, plumbing-heating goods wholesalers						Lumber, construction materials distributors					
			Total		Motor vehicle distributors		Automotive equipment, tire, tube wholesalers		Total		Hardware wholesalers		Plumbing, heating equipment, supplies distributors		Total		Lumber, millwork wholesalers		Construction materials distributors	
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
United States, total	3,853	9,231,941	15,540	3,977,513	1,563	757,335	13,977	3,220,178	6,183	4,397,711	2,137	2,067,923	4,046	2,329,788	10,314	6,586,207	4,304	3,805,942	6,010	2,780,265
Areas with 1,000,000 inhabitants or more	1,139	3,321,598	4,323	1,375,856	430	(D)	3,893	(D)	2,855	1,848,711	1,075	838,674	1,780	1,010,037	3,334	2,742,230	1,431	1,520,784	1,903	1,221,446
New York-Northeastern New Jersey	506	1,532,727	1,084	367,861	133	94,026	951	273,835	1,086	494,506	468	199,502	618	295,004	974	697,915	441	371,172	533	326,743
Chicago, Ill.	124	514,232	513	154,068	49	19,971	464	134,097	287	190,130	118	90,953	169	99,177	405	356,719	173	179,851	232	176,868
Los Angeles-Long Beach, Calif.	54	107,528	682	185,614	48	27,617	634	157,997	283	219,486	115	94,261	168	125,225	404	282,145	182	166,821	222	115,324
Philadelphia, Pa.	82	190,374	319	87,263	36	22,834	283	64,429	264	127,443	68	40,596	196	86,847	234	215,156	103	119,681	131	95,475
Detroit, Mich.	15	(D)	327	116,355	32	26,558	295	89,797	130	113,417	49	50,459	81	62,958	212	209,894	67	101,862	145	108,032
Boston, Mass.	155	306,266	187	58,372	18	5,545	169	52,827	211	94,300	62	32,213	149	62,087	147	114,088	72	71,270	75	42,818
San Francisco-Oakland, Calif.	33	53,905	286	80,856	20	14,179	266	66,677	117	124,726	44	58,833	73	65,893	212	178,734	103	125,607	109	53,127
Pittsburgh, Pa.	6	1,806	183	44,730	15	5,188	168	39,542	80	72,134	26	39,142	54	32,992	141	124,665	59	64,761	82	59,904
St. Louis, Mo.	53	197,023	177	80,788	19	25,132	158	55,656	71	73,899	26	42,854	45	31,045	140	104,840	48	55,461	92	49,379
Cleveland, Ohio	7	3,378	192	53,952	17	8,183	175	45,769	99	92,378	26	57,414	73	34,964	112	91,491	30	33,492	82	57,999
Washington, D. C.	4	(D)	76	25,225	11	(D)	65	(D)	46	52,696	15	14,493	31	38,203	71	63,527	24	25,814	47	37,713
Baltimore, Md.	16	19,245	104	36,112	14	7,376	90	28,736	68	36,279	17	9,068	51	27,211	88	57,800	43	38,203	45	19,597
Minneapolis-St. Paul, Minn.	65	251,441	120	59,940	8	11,303	112	48,637	70	128,372	29	97,421	41	30,951	109	185,036	51	137,375	58	47,661
Buffalo, N. Y.	19	130,840	73	24,720	10	6,699	63	18,021	43	28,945	12	11,465	31	17,480	85	60,220	35	29,414	50	30,806
Areas with 500,000 to 999,999 inhabitants	353	1,879,847	1,603	562,212	(NA)	(NA)	(NA)	(NA)	738	676,529	245	363,340	493	313,189	1,234	1,145,999	576	(D)	658	(D)
Cincinnati, Ohio	11	8,317	90	28,015	8	1,399	82	26,616	44	23,053	6	6,849	38	16,204	85	67,481	41	43,736	44	23,745
Milwaukee, Wis.	22	31,105	79	17,990	10	3,027	69	14,963	47	44,167	14	(D)	33	(D)	84	51,503	26	22,532	58	28,971
Kansas City, Mo.	58	327,647	125	48,274	11	11,102	114	37,172	57	51,993	19	27,286	38	24,707	84	85,883	37	56,760	47	29,123
Houston, Tex.	24	298,904	134	44,557	10	5,557	124	39,000	54	64,220	18	40,744	36	23,476	98	97,930	44	52,857	54	45,073
Providence, R. I.	12	(D)	82	16,456	11	(D)	71	(D)	40	(D)	6	1,551	34	(D)	44	22,783	12	(D)	32	(D)
Seattle, Wash.	18	21,307	132	39,882	22	10,420	110	29,462	64	36,530	24	17,999	40	18,531	129	118,860	83	94,241	46	24,619
Portland, Oreg.	16	172,882	122	40,951	14	8,429	108	32,522	46	47,319	21	26,733	25	20,586	148	258,975	106	238,383	42	20,592
New Orleans, La.	24	135,407	71	25,913	4	740	67	25,173	32	16,927	15	8,816	17	8,111	56	32,409	30	20,079	26	12,330
Atlanta, Ga.	14	(D)	102	76,620	9	3,264	93	73,356	47	55,073	14	19,024	33	36,049	48	26,196	19	15,966	29	10,230
Dallas, Tex.	48	409,384	113	49,808	12	13,269	101	36,539	59	37,931	18	14,527	41	23,404	81	66,965	32	35,100	49	31,865
Louisville, Ky.	19	51,402	63	14,405	(NA)	(NA)	(NA)	(NA)	25	(D)	8	(D)	17	(D)	51	34,802	23	22,881	28	11,921
Denver, Colo.	37	61,895	90	26,372	11	3,411	79	22,961	36	23,993	8	7,621	28	16,372	62	67,013	23	43,853	39	23,160
Birmingham, Ala.	4	1,281	54	22,583	(NA)	(NA)	(NA)	(NA)	16	45,887	10	40,192	6	5,695	31	36,295	17	30,268	14	6,027
San Diego, Calif.	4	601	68	12,367	(NA)	(NA)	(NA)	(NA)	23	20,435	11	7,971	12	12,464	37	20,479	11	5,680	26	14,799
Indianapolis, Ind.	14	129,196	65	31,730	9	10,067	56	21,663	39	43,965	16	25,283	23	18,682	54	46,040	22	23,898	32	22,142
Youngstown, Ohio	1	(D)	44	11,463	(NA)	(NA)	(NA)	(NA)	21	9,144	5	3,358	16	5,786	25	15,157	6	6,585	19	8,572
Albany-Schenectady-Troy, N. Y.	3	(D)	47	21,993	(NA)	(NA)	(NA)	(NA)	34	24,558	7	8,687	27	15,871	38	22,479	15	12,390	23	10,089
Columbus, Ohio	12	55,551	54	19,831	(NA)	(NA)	(NA)	(NA)	34	29,071	13	11,748	21	17,323	33	36,477	14	15,012	19	21,465
San Antonio, Tex.	12	6,905	68	13,002	(NA)	(NA)	(NA)	(NA)	20	10,570	12	6,992	8	3,578	46	38,272	15	24,892	31	13,380
Areas with 300,000 to 499,999 inhabitants	(NA)	(NA)	1,197	353,463	(NA)	(NA)	(NA)	(NA)	498	415,621	(NA)	(NA)	(NA)	(NA)	826	522,448	(NA)	(NA)	(NA)	(NA)
Miami, Fla.	5	(D)	103	27,414	11	9,320	92	18,094	40	33,128	16	15,342	24	17,786	68	39,418	24	16,505	44	22,913
Rochester, N. Y.	3	113	32	12,773	(NA)	(NA)	(NA)	(NA)	29	15,053	9	4,234	20	10,819	53	25,527	13	11,549	40	13,978
Memphis, Tenn.	94	733,753	62	35,467	11	7,496	51	27,971	16	34,543	8	(D)	8	(D)	49	37,758	33	19,713	16	18,045
Dayton, Ohio	4	1,089	43	9,837	(NA)	(NA)	(NA)	(NA)	14	8,763	3	1,738	11	7,025	31	34,356	10	22,483	21	11,873
San Bernardino-Riverside-Ontario, Calif.	7	4,223	66	12,444	(NA)	(NA)	(NA)	(NA)	14	5,796	2	(D)	12	(D)	42	19,198	8	6,479	34	12,719
Norfolk-Portsmouth, Va.	5	(D)	28	6,132	(NA)	(NA)	(NA)	(NA)	17	17,178	6	7,089	11	10,089	25	22,461	9	10,744	16	11,717
Allentown-Bethlehem-Easton, Pa.	3	331	34	8,481	(NA)	(NA)	(NA)	(NA)	18	13,255	6	5,808	12	7,447	33	13,872	7	4,405	26	9,467
Akron, Ohio	1	(D)	57	12,983	(NA)	(NA)	(NA)	(NA)	12	3,763	3	578	9	3,185	27	19,339	6	6,717	21	12,622
Tampa-St. Petersburg, Fla.	11	5,148	58	16,570	(NA)	(NA)	(NA)	(NA)	32	24,384	7	13,926	25	10,458	45	21,721	16	8,052	29	13,669
Springfield-Holyoke, Mass.	3	(D)	39	10,264	(NA)	(NA)	(NA)	(NA)	30	16,946	4	4,798	26	12,148	32	26,019	16	17,701	16	8,318
Toledo, Ohio	8	36,545	42	13,722	(NA)	(NA)	(NA)	(NA)	21	25,403	6	(D)	15	(D)	43	25,929	18	14,413	25	11,516
Wilkes-Barre-Hazleton, Pa.	(NA)	(NA)	35	7,617	(NA)	(NA)	(NA)	(NA)	13	5,352	3	1,800	10	3,552	26	6,468	14	4,514	12	1,954
Omaha, Nebr.	50	166,758	54	14,485	(NA)	(NA)	(NA)	(NA)	24	28,091	5	13,522	19	14,569	33	33,200	13	21,774	20	11,426
Fort Worth, Tex.	33	102,055	73	15,764	(NA)	(NA)	(NA)	(NA)	20	14,817	6	5,200	14	9,617	34	20,500	14	14,652	20	5,848
Hartford, Conn.	7	8,158	51	13,659	(NA)	(NA)	(NA)	(NA)	44	17,842	11	3,646	33	14,196	33	22,667	15	14,003	18	8,664
Wheeling, W. Va.-Steubenville, Ohio	2	(D)	33	3,996	(NA)	(NA)	(NA)	(NA)	16	9,038	(NA)	(NA)	(NA)	(NA)	14	8,436	(NA)	(NA)	(NA)	(NA)
Syracuse, N. Y.	4	315	22	11,171	(NA)	(NA)	(NA)	(NA)	26	13,837	8	3,331	18	10,506	33	18,981	12	8,853	21	10,128
Knoxville, Tenn.	1	(D)	35	11,568	(NA)	(NA)	(NA)	(NA)	9	21,104	4	16,621	5	4,483	20	11,724	9	6,293	11	5,431
Phoenix, Ariz.	12	30,460	66	18,259	(NA)	(NA)	(NA)	(NA)	18	25,176	4	(D)	14	(D)	27	19,634	13	9,496	14	10,138
Richmond, Va.	15	87,004	51	18,313	(NA)	(NA)	(NA)	(NA)	20	17,225	6	9,412	14	7,813	26	14,613	14	10,209	12	4,404
Oklahoma City, Okla.	9	35,345	56	23,053	(NA)	(NA)	(NA)	(NA)	20	20,910	5	12,313	15	8,597	48	29,207	21	14,694	27	14,513
Charleston, W. Va.	(NA)	(NA)	37	8,573	(NA)	(NA)	(NA)	(NA)	10	6,034	(NA)	(NA)	(NA)	(NA)	13	7,008	(NA)	(NA)	(NA)	(NA)
Nashville, Tenn.	8	(D)	53	15,475	(NA)	(NA)	(NA)	(NA)	15	21,770	7	15,563	8	6,207	26	12,224	17	8,468	9	3,756
Jacksonville, Fla.	2	(D)	67	25,443	(NA)	(NA)	(NA)	(NA)	20	16,213	8	7,282	12	8,931	45	32,188	24	16,834	21	15,354

See footnotes at end of table.

Table 1K. WHOLESALE TRADE: 1954—KINDS OF BUSINESS FOR STANDARD METROPOLITAN AREAS HAVING 300,000 INHABITANTS OR MORE—Continued

Establishments and Sales

Standard metropolitan areas ranked by population	Machinery, equipment, supplies distributors																			
	Total		Air conditioning, commercial refrigeration equipment distributors		Commercial machines, equipment distributors		Construction machinery, equipment dealers		Farm, garden machinery, equipment wholesalers		Industrial machinery, equipment distributors		Industrial materials, supplies distributors		Professional equipment, supplies distributors		Service establishment supply houses		Transportation equipment distributors	
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
United States, total	27,150	10,039,852	1,860	484,070	3,219	660,125	1,640	1,401,359	1,112	534,379	5,746	2,618,986	4,393	2,009,740	2,912	853,153	5,264	1,101,992	1,004	376,048
Areas with 1,000,000 inhabitants or more	11,503	4,396,611	612	(D)	1,240	(D)	472	394,535	237	141,088	2,508	(D)	2,169	(D)	1,399	460,693	2,281	576,300	585	228,818
New York-Northeastern New Jersey	3,743	1,308,209	192	63,310	388	106,558	110	98,073	41	20,690	853	324,160	660	254,381	587	176,596	717	180,970	195	83,471
Chicago, Ill.	1,313	563,915	58	17,558	149	47,689	46	35,895	37	15,682	272	140,785	277	137,338	164	64,643	267	73,248	43	31,077
Los Angeles-Long Beach, Calif.	1,472	572,513	73	24,640	163	45,464	48	28,687	31	16,300	340	152,546	244	142,500	145	39,712	245	61,753	183	60,911
Philadelphia, Pa.	774	275,214	46	13,615	93	18,148	36	26,451	18	11,879	179	72,045	139	62,433	104	23,864	141	41,687	18	5,092
Detroit, Mich.	644	306,227	36	12,508	59	14,815	19	26,277	11	9,108	198	98,244	143	94,226	46	14,510	115	32,584	17	3,955
Boston, Mass.	613	220,666	36	11,866	53	13,086	34	22,613	7	3,621	124	54,675	118	39,597	69	20,728	155	45,156	17	9,324
San Francisco-Oakland, Calif.	653	239,549	35	10,597	74	18,412	47	33,848	23	11,296	131	42,314	131	68,660	65	20,625	112	24,706	35	9,091
Pittsburgh, Pa.	374	160,706	22	7,407	39	7,958	28	25,166	9	4,885	67	31,273	87	48,051	35	14,249	82	16,106	5	5,611
St. Louis, Mo.	408	174,218	29	9,841	47	11,090	20	20,383	12	12,519	68	31,367	82	40,500	38	24,867	101	20,235	11	3,416
Cleveland, Ohio	444	170,217	23	8,349	42	12,075	20	16,085	7	1,474	111	39,638	115	58,133	32	14,539	87	17,867	7	2,057
Washington, D. C.	186	47,211	12	(D)	28	(D)	8	3,133	6	1,351	22	(D)	9	(D)	28	11,861	50	10,703	23	6,074
Baltimore, Md.	276	106,540	17	4,770	35	9,922	18	21,986	4	1,335	33	12,728	52	17,814	20	8,090	81	25,528	16	4,367
Minneapolis-St. Paul, Minn.	349	164,411	18	4,755	39	14,046	26	26,739	25	28,621	57	29,618	55	21,428	45	20,560	74	15,199	10	3,445
Buffalo, N. Y.	254	87,015	15	2,944	31	5,487	12	9,199	6	2,327	53	21,489	57	28,235	21	5,849	54	10,558	5	927
Areas with 500,000 to 999,999 inhabitants	3,790	(D)	(NA)	(NA)	427	(D)	(NA)	(NA)	(NA)	(NA)	710	(D)	669	(D)	410	(D)	754	172,872	(NA)	(NA)
Cincinnati, Ohio	241	91,527	13	4,198	35	10,110	9	9,728	4	(D)	42	24,703	50	16,733	33	8,813	54	13,113	1	(D)
Milwaukee, Wis.	275	99,118	14	4,172	27	6,685	16	18,218	3	5,520	58	19,106	68	24,657	26	7,501	57	11,888	6	1,371
Kansas City, Mo.	276	126,161	18	7,422	29	(D)	17	23,930	16	13,348	49	25,119	40	20,228	39	13,541	59	13,940	9	(D)
Houston, Tex.	374	225,782	27	12,534	32	7,088	20	19,574	11	5,680	104	94,954	79	50,902	35	16,177	55	16,535	11	2,338
Providence, R. I.	140	(D)	7	(D)	11	2,762	6	1,710	5	(D)	29	(D)	42	(D)	10	(D)	29	4,636	1	(D)
Seattle, Wash.	294	125,085	17	5,463	31	11,828	20	15,416	8	3,047	56	24,872	68	27,041	24	11,473	46	9,194	24	16,751
Portland, Oreg.	242	100,026	13	2,925	25	7,065	25	24,177	16	10,911	49	13,899	53	23,680	18	6,508	35	7,751	8	3,110
New Orleans, La.	220	139,532	22	6,429	20	6,270	12	5,763	6	5,193	39	49,422	29	37,423	27	7,644	33	9,483	32	11,905
Atlanta, Ga.	212	94,261	14	4,447	20	3,464	14	18,491	10	8,784	39	13,068	29	13,269	23	14,666	59	16,684	4	1,388
Dallas, Tex.	316	136,656	31	12,358	40	13,333	22	23,629	12	7,152	49	18,832	39	21,742	36	16,210	66	18,122	21	5,278
Louisville, Ky.	132	57,560	(NA)	(NA)	18	7,376	(NA)	(NA)	(NA)	(NA)	13	1,977	24	11,265	22	5,059	34	4,876	(NA)	(NA)
Denver, Colo.	219	97,820	15	4,291	29	7,581	18	16,114	11	6,108	48	24,132	33	15,856	19	9,370	42	12,087	4	2,281
Birmingham, Ala.	117	59,820	(NA)	(NA)	10	1,484	(NA)	(NA)	(NA)	(NA)	28	13,772	16	13,167	12	5,819	26	5,774	(NA)	(NA)
San Diego, Calif.	104	27,022	(NA)	(NA)	13	2,308	(NA)	(NA)	(NA)	(NA)	12	2,942	13	5,410	15	2,206	22	5,826	(NA)	(NA)
Indianapolis, Ind.	187	94,805	17	(D)	22	6,865	13	16,362	5	9,739	34	21,082	36	20,497	17	5,852	42	8,595	1	(D)
Youngstown, Ohio	74	21,438	(NA)	(NA)	12	1,446	(NA)	(NA)	(NA)	(NA)	8	2,785	12	5,682	8	1,425	16	2,043	(NA)	(NA)
Albany-Schenectady-Troy, N. Y.	103	28,598	(NA)	(NA)	18	3,756	(NA)	(NA)	(NA)	(NA)	9	1,965	11	5,579	16	2,373	27	3,624	(NA)	(NA)
Columbus, Ohio	139	70,985	(NA)	(NA)	20	5,872	(NA)	(NA)	(NA)	(NA)	25	6,084	21	10,062	12	3,881	23	4,495	(NA)	(NA)
San Antonio, Tex.	125	47,193	(NA)	(NA)	15	6,899	(NA)	(NA)	(NA)	(NA)	19	4,971	6	789	18	2,627	29	4,206	(NA)	(NA)
Areas with 300,000 to 499,999 inhabitants	2,457	934,191	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Miami, Fla.	209	66,904	18	7,473	32	6,946	8	8,906	9	6,644	16	4,085	12	6,084	24	6,000	34	6,286	56	14,480
Rochester, N. Y.	130	40,407	(NA)	(NA)	14	2,843	(NA)	(NA)	(NA)	(NA)	27	8,120	25	9,777	27	9,976	18	3,026	(NA)	(NA)
Memphis, Tenn.	143	70,395	14	4,624	14	2,033	13	17,145	11	13,249	21	13,160	14	6,492	14	4,775	39	8,242	3	675
Dayton, Ohio	107	44,620	(NA)	(NA)	6	1,188	(NA)	(NA)	(NA)	(NA)	15	7,716	27	13,205	19	7,449	20	4,618	(NA)	(NA)
San Bernardino-Riverside-Ontario, Calif.	59	11,818	(NA)	(NA)	13	2,534	(NA)	(NA)	(NA)	(NA)	2	(D)	7	948	4	(D)	8	910	(NA)	(NA)
Norfolk-Portsmouth, Va.	81	27,330	(NA)	(NA)	11	1,487	(NA)	(NA)	(NA)	(NA)	9	3,397	9	8,133	11	2,314	19	3,330	(NA)	(NA)
Allentown-Bethlehem-Easton, Pa.	70	15,968	(NA)	(NA)	7	2,523	(NA)	(NA)	(NA)	(NA)	13	2,464	8	3,526	11	2,539	20	2,078	(NA)	(NA)
Akron, Ohio	79	32,550	(NA)	(NA)	13	1,814	(NA)	(NA)	(NA)	(NA)	8	1,087	24	20,603	11	2,052	12	3,882	(NA)	(NA)
Tampa-St. Petersburg, Fla.	110	23,256	(NA)	(NA)	13	898	(NA)	(NA)	(NA)	(NA)	13	4,208	10	3,977	15	2,342	28	4,613	(NA)	(NA)
Springfield-Holyoke, Mass.	78	14,423	(NA)	(NA)	10	836	(NA)	(NA)	(NA)	(NA)	9	1,627	19	4,452	12	1,684	16	2,002	(NA)	(NA)
Toledo, Ohio	116	29,022	(NA)	(NA)	11	2,410	(NA)	(NA)	(NA)	(NA)	29	4,112	23	7,171	14	2,308	21	5,211	(NA)	(NA)
Wilkes-Barre-Hazleton, Pa.	63	18,659	(NA)	(NA)	11	1,188	(NA)	(NA)	(NA)	(NA)	4	534	6	867	6	1,028	14	1,135	(NA)	(NA)
Omaha, Nebr.	127	61,539	(NA)	(NA)	15	2,692	(NA)	(NA)	(NA)	(NA)	16	9,865	16	4,793	16	4,658	30	7,664	(NA)	(NA)
Fort Worth, Tex.	115	47,459	(NA)	(NA)	12	1,520	(NA)	(NA)	(NA)	(NA)	20	17,919	12	7,327	14	4,219	23	5,188	(NA)	(NA)
Hartford, Conn.	114	67,881	(NA)	(NA)	17	3,342	(NA)	(NA)	(NA)	(NA)	22	9,960	25	11,180	10	1,418	17	4,464	23	37,517
Wheeling, W. Va.-Steubenville, Ohio	40	9,505	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Syracuse, N. Y.	112	46,521	(NA)	(NA)	17	4,278	(NA)	(NA)	(NA)	(NA)	20	12,074	17	10,360	18	4,171	19	3,913	(NA)	(NA)
Knoxville, Tenn.	67	24,508	(NA)	(NA)	10	2,115	(NA)	(NA)	(NA)	(NA)	8	1,066	8	6,116	10	2,377	14	2,401	(NA)	(NA)
Phoenix, Ariz.	111	45,168	(NA)	(NA)	11	2,760	(NA)	(NA)	(NA)	(NA)	18	4,069	15	8,651	10	4,615	22	4,492	(NA)	(NA)
Richmond, Va.	95	47,769	(NA)	(NA)	13	4,713	(NA)	(NA)	(NA)	(NA)	16	4,406	14	9,563	11	6,605	23	4,356	(NA)	(NA)
Oklahoma City, Okla.	165	73,546	(NA)	(NA)	15	4,301	(NA)	(NA)	(NA)	(NA)	54	31,664	16	8,455	13	3,184	40	7,715	(NA)	(NA)
Charleston, W. Va.	68	37,340	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Nashville, Tenn.	91	36,694	(NA)	(NA)	15	3,492	(NA)	(NA)	(NA)	(NA)	14	2,504	7	4,720	12	4,671	20	3,865	(NA)	(NA)
Jacksonville, Fla.	107	40,909	(NA)	(NA)	17	3,206	(NA)	(NA)	(NA)	(NA)	12	1,970	18	10,265	6	1,976	20	3,465	(NA)	(NA)

See footnotes at end of table.

Table 1K. WHOLESALE TRADE: 1954—KINDS OF BUSINESS FOR STANDARD METROPOLITAN AREAS HAVING 300,000 INHABITANTS OR MORE—Continued

Establishments and Sales

Standard metropolitan areas ranked by population	Electrical, electronics, appliance distributors								Metals, metalwork (except scrap) distributors						Scrap, waste materials dealers					
	Total		Electrical apparatus, supplies distributors		Electrical appliance, radio, TV set wholesalers		Electronic parts, equipment distributors		Total		Iron, steel and products distributors		Nonferrous metals distributors		Total		Iron, steel scrap dealers		Waste materials dealers	
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
United States, total	7,123	6,337,718	3,159	2,910,458	2,065	2,814,584	1,899	612,676	3,235	3,362,585	2,693	2,174,276	542	1,188,309	8,189	2,405,590	3,719	1,213,140	4,470	1,192,450
Areas with 1,000,000 inhabitants or more	2,967	2,806,597	1,354	1,201,995	746	1,276,912	867	327,690	1,859	2,467,097	1,473	1,407,708	386	1,059,389	3,664	1,350,983	1,230	637,963	2,434	713,020
New York-Northeastern New Jersey	1,131	820,151	532	350,348	234	341,381	365	128,422	681	1,255,965	487	401,517	194	854,448	1,236	376,042	261	102,549	975	273,493
Chicago, Ill.	323	378,831	138	156,334	101	179,639	84	42,858	261	354,171	226	(D)	35	(D)	427	217,512	178	145,357	249	72,155
Los Angeles-Long Beach, Calif.	319	292,847	142	152,801	72	107,820	105	32,226	187	171,324	160	151,357	27	19,967	274	81,274	96	23,287	178	57,987
Philadelphia, Pa.	201	234,134	104	84,361	42	113,911	55	35,862	121	122,630	97	103,412	24	19,218	407	111,320	120	50,479	287	60,841
Detroit, Mich.	133	169,400	59	84,962	43	76,267	31	8,171	127	139,582	104	116,657	23	22,925	240	102,003	130	66,954	110	35,049
Boston, Mass.	147	137,093	81	50,914	38	74,540	28	11,639	76	61,926	62	45,500	14	16,426	279	97,800	55	9,354	224	88,446
San Francisco-Oakland, Calif.	137	128,719	56	66,577	34	41,801	47	20,341	83	62,830	67	52,841	16	9,989	95	27,968	49	17,197	46	10,771
Pittsburgh, Pa.	97	107,312	50	40,993	28	59,583	19	6,736	62	71,262	52	47,941	10	23,321	135	78,491	88	53,008	47	25,483
St. Louis, Mo.	86	122,071	35	47,614	28	69,035	23	5,422	57	55,825	47	40,980	10	14,845	147	55,320	69	37,047	78	18,273
Cleveland, Ohio	88	110,795	39	49,858	28	52,783	21	8,154	106	81,440	93	60,864	13	20,576	136	111,336	80	91,474	56	19,862
Washington, D.C.	74	68,984	27	27,741	20	32,737	27	8,506	8	(D)	7	(D)	1	(D)	50	8,993	16	2,506	34	6,487
Baltimore, Md.	73	80,008	26	28,424	29	46,473	18	5,111	30	24,234	21	17,840	9	6,394	76	31,378	19	11,078	57	20,300
Minneapolis-St. Paul, Minn.	95	106,155	44	42,250	25	52,612	26	11,293	34	30,312	27	23,831	7	6,481	54	16,331	27	9,017	27	7,314
Buffalo, New York	63	50,097	21	18,818	24	28,330	18	2,949	26	32,760	23	(D)	3	(D)	108	35,215	42	18,656	66	16,559
Areas with 500,000 to 999,999 inhabitants	960	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	427	405,841	(NA)	(NA)	(NA)	(NA)	758	311,252	(NA)	(NA)	(NA)	(NA)
Cincinnati, Ohio	51	58,268	24	29,978	13	24,611	14	3,679	28	33,160	23	27,016	5	6,144	69	40,670	33	26,850	36	13,820
Milwaukee, Wis.	71	80,809	27	29,678	25	46,500	19	4,631	32	25,566	26	(D)	6	(D)	95	25,149	40	14,823	55	10,326
Kansas City, Mo.	58	82,830	25	35,325	20	40,878	13	6,627	27	29,117	22	(D)	5	(D)	50	(D)	27	7,726	23	(D)
Houston, Tex.	68	81,694	34	40,361	15	34,738	19	6,595	68	82,745	65	(D)	3	(D)	44	29,332	26	20,378	18	8,954
Providence, R.I.	49	(D)	23	(D)	17	15,510	9	(D)	11	(D)	6	2,572	5	(D)	76	24,747	20	(D)	56	(D)
Seattle, Wash.	78	82,783	32	35,292	29	42,314	17	5,177	29	22,820	24	(D)	5	(D)	39	13,642	16	7,800	23	5,842
Portland, Oreg.	58	68,228	26	35,149	27	30,722	5	2,357	31	21,350	24	17,173	7	4,177	32	(D)	15	(D)	17	7,127
New Orleans, La.	53	60,231	23	21,377	14	34,751	16	4,103	23	16,053	18	(D)	5	(D)	24	14,725	9	10,743	15	3,982
Atlanta, Ga.	54	86,270	25	27,046	21	54,758	8	4,466	24	(D)	21	(D)	3	(D)	45	29,157	10	3,051	35	26,106
Dallas, Tex.	63	71,918	31	38,108	18	29,281	14	4,529	27	27,288	21	20,577	6	6,711	36	15,891	14	3,435	22	12,456
Louisville, Ky.	42	55,212	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	9	12,704	(NA)	(NA)	(NA)	(NA)	28	8,633	(NA)	(NA)	(NA)	(NA)
Denver, Colo.	58	52,573	20	18,808	24	28,768	14	4,997	25	13,252	23	(D)	2	(D)	24	(D)	11	(D)	13	3,299
Birmingham, Ala.	32	44,807	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	15	14,369	(NA)	(NA)	(NA)	(NA)	27	20,711	(NA)	(NA)	(NA)	(NA)
San Diego, Calif.	29	25,737	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	5	3,824	(NA)	(NA)	(NA)	(NA)	12	2,690	(NA)	(NA)	(NA)	(NA)
Indianapolis, Ind.	43	69,469	20	27,073	19	39,822	4	2,574	24	20,712	18	(D)	6	(D)	29	11,747	15	6,673	14	5,074
Youngstown, Ohio	30	27,136	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	21	13,090	(NA)	(NA)	(NA)	(NA)	35	11,838	(NA)	(NA)	(NA)	(NA)
Albany-Schenectady-Troy, N.Y.	46	44,332	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	8	(D)	(NA)	(NA)	(NA)	(NA)	43	21,951	(NA)	(NA)	(NA)	(NA)
Columbus, Ohio	33	44,821	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	11	25,004	(NA)	(NA)	(NA)	(NA)	33	10,852	(NA)	(NA)	(NA)	(NA)
San Antonio, Tex.	44	46,149	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	9	6,978	(NA)	(NA)	(NA)	(NA)	17	3,751	(NA)	(NA)	(NA)	(NA)
Areas with 300,000 to 499,999 inhabitants	726	758,188	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	219	111,435	(NA)	(NA)	(NA)	(NA)	502	(D)	(NA)	(NA)	(NA)	(NA)
Miami, Fla.	69	58,320	31	29,399	25	25,260	13	3,661	19	(D)	18	(D)	1	(D)	25	4,579	11	2,155	14	2,424
Rochester, N.Y.	37	26,506	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	11	4,999	(NA)	(NA)	(NA)	(NA)	33	15,345	(NA)	(NA)	(NA)	(NA)
Memphis, Tenn.	36	51,238	10	20,139	18	27,764	8	3,335	9	9,811	8	(D)	1	(D)	19	5,928	6	2,766	13	3,162
Dayton, Ohio	30	47,672	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	12	9,304	(NA)	(NA)	(NA)	(NA)	29	10,752	(NA)	(NA)	(NA)	(NA)
San Bernardino-Riverside-Ontario, Calif.	19	10,701	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	5	1,798	(NA)	(NA)	(NA)	(NA)	22	2,834	(NA)	(NA)	(NA)	(NA)
Norfolk-Portsmouth, Va.	26	21,847	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	8	(D)	(NA)	(NA)	(NA)	(NA)	25	5,049	(NA)	(NA)	(NA)	(NA)
Allentown-Bethlehem-Easton, Pa.	31	38,071	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	7	1,910	(NA)	(NA)	(NA)	(NA)	34	6,698	(NA)	(NA)	(NA)	(NA)
Akron, Ohio	18	17,807	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	6	(D)	(NA)	(NA)	(NA)	(NA)	28	12,031	(NA)	(NA)	(NA)	(NA)
Tampa-St. Petersburg, Fla.	48	45,245	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	9	7,330	(NA)	(NA)	(NA)	(NA)	17	(D)	(NA)	(NA)	(NA)	(NA)
Springfield-Holyoke, Mass.	38	23,503	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	11	5,890	(NA)	(NA)	(NA)	(NA)	37	8,256	(NA)	(NA)	(NA)	(NA)
Toledo, Ohio	31	42,696	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	21	10,858	(NA)	(NA)	(NA)	(NA)	35	8,518	(NA)	(NA)	(NA)	(NA)
Wilkes-Barre-Hazleton, Pa.	20	13,182	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	6	2,879	(NA)	(NA)	(NA)	(NA)	19	4,386	(NA)	(NA)	(NA)	(NA)
Omaha, Nebr.	31	45,069	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	3	3,038	(NA)	(NA)	(NA)	(NA)	18	10,019	(NA)	(NA)	(NA)	(NA)
Fort Worth, Tex.	27	27,981	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	10	5,166	(NA)	(NA)	(NA)	(NA)	16	6,842	(NA)	(NA)	(NA)	(NA)
Hartford, Conn.	34	40,164	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	11	7,079	(NA)	(NA)	(NA)	(NA)	19	7,086	(NA)	(NA)	(NA)	(NA)
Wheeling, W. Va.-Steubenville, Ohio	20	13,388	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	2	(D)	(NA)	(NA)	(NA)	(NA)	26	3,452	(NA)	(NA)	(NA)	(NA)
Syracuse, N.Y.	29	35,983	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	8	6,813	(NA)	(NA)	(NA)	(NA)	19	10,241	(NA)	(NA)	(NA)	(NA)
Knoxville, Tenn.	20	22,368	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	2	(D)	(NA)	(NA)	(NA)	(NA)	7	2,399	(NA)	(NA)	(NA)	(NA)
Phoenix, Ariz.	32	26,615	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	8	3,163	(NA)	(NA)	(NA)	(NA)	13	3,885	(NA)	(NA)	(NA)	(NA)
Richmond, Va.	35	38,438	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	4	(D)	(NA)	(NA)	(NA)	(NA)	10	3,904	(NA)	(NA)	(NA)	(NA)
Oklahoma City, Okla.	26	35,620	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	26	12,265	(NA)	(NA)	(NA)	(NA)	14	3,410	(NA)	(NA)	(NA)	(NA)
Charleston, W. Va.	10	10,293	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	6	(D)	(NA)	(NA)	(NA)	(NA)	12	2,682	(NA)	(NA)	(NA)	(NA)
Nashville, Tenn.	28	36,743	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	8	(D)	(NA)	(NA)	(NA)	(NA)	12	4,115	(NA)	(NA)	(NA)	(NA)
Jacksonville, Fla.	31	28,738	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	7	2,864	(NA)	(NA)	(NA)	(NA)	13	6,033	(NA)	(NA)	(NA)	(NA)

See footnotes at end of table.

Table 1K. WHOLESALE TRADE: 1954—KINDS OF BUSINESS FOR STANDARD METROPOLITAN AREAS HAVING 300,000 INHABITANTS OR MORE—Continued

Establishments and Sales

Standard metropolitan areas ranked by population	Other merchant wholesalers																			
	Total		Amusement, sporting goods distributors		Book, magazine, newspaper wholesalers		Coal wholesalers		Farm supplies wholesalers		Jewelry wholesalers		Petroleum products distributors		Gift, art goods, greeting card wholesalers		Flower, bulb, plant wholesalers		Miscellaneous products merchant wholesalers	
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
United States, total	18,506	9,705,096	2,514	952,711	1,919	697,206	700	794,189	2,347	1,574,642	2,741	825,459	2,260	1,416,388	983	190,307	966	222,942	4,076	3,031,252
Areas with 1,000,000 inhabitants or more	8,995	6,059,464	1,417	631,846	710	(D)	295	531,061	434	497,034	2,117	679,837	625	725,966	678	149,894	419	116,947	2,300	(D)
New York-Northeastern New Jersey	4,387	3,258,622	597	281,653	271	183,616	88	164,269	116	120,561	1,352	451,583	210	341,403	327	82,075	151	40,281	1,275	1,593,181
Chicago, Ill.	862	631,495	157	72,245	79	76,767	47	66,524	49	36,077	161	(D)	84	106,363	65	21,785	48	(D)	172	165,732
Los Angeles-Long Beach, Calif.	892	366,455	180	73,021	100	27,501	2	(D)	62	58,383	132	32,829	90	69,839	104	14,753	47	(D)	175	78,074
Philadelphia, Pa.	542	258,655	67	33,819	45	13,595	36	36,154	44	51,026	101	27,619	36	16,043	33	5,768	31	5,230	149	69,401
Detroit, Mich.	259	105,760	64	21,116	17	10,085	14	15,107	19	15,233	35	11,597	19	8,489	17	2,739	20	5,119	54	16,275
Boston, Mass.	445	261,157	80	37,910	31	16,413	14	64,219	11	16,348	86	23,657	37	19,169	22	4,985	25	4,998	139	73,458
San Francisco-Oakland, Calif.	366	264,403	70	25,811	22	11,259	2	(D)	30	49,385	46	15,621	20	15,388	32	(D)	37	11,339	107	132,134
Pittsburgh, Pa.	181	82,501	30	12,133	18	5,460	19	21,671	8	7,638	38	10,765	15	6,212	9	2,010	9	3,544	35	13,068
St. Louis, Mo.	242	155,345	45	31,083	28	6,318	16	6,017	17	14,953	33	(D)	25	21,210	13	(D)	11	2,622	54	61,402
Cleveland, Ohio	203	223,417	25	7,679	16	6,029	21	111,075	13	2,501	39	12,820	22	7,916	18	2,902	9	2,492	40	70,003
Washington, D. C.	103	39,940	15	5,686	37	9,854	2	(D)	5	2,057	12	2,962	8	504	6	1,635	5	(D)	13	(D)
Baltimore, Md.	157	70,872	34	10,359	10	4,311	11	5,238	15	11,393	17	4,159	20	7,371	8	(D)	13	(D)	29	22,816
Minneapolis-St. Paul, Minn.	193	241,338	31	13,992	7	(D)	11	30,381	26	49,086	34	(D)	23	98,658	14	2,592	9	2,954	38	34,786
Buffalo, N. Y.	163	99,504	22	5,339	29	5,523	12	6,767	19	62,393	31	4,495	16	7,401	10	1,060	4	1,215	20	5,311
Areas with 500,000 to 999,999 inhabitants	1,896	(D)	331	125,244	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	314	90,559	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Cincinnati, Ohio	114	60,391	19	8,081	6	3,271	14	10,017	4	4,397	21	12,155	13	10,014	4	1,264	3	911	30	10,281
Milwaukee, Wis.	112	79,172	27	15,336	5	3,723	6	16,465	11	10,988	20	5,090	10	4,359	5	583	6	3,856	22	18,772
Kansas City, Mo.	140	127,805	23	7,131	3	(D)	6	5,286	21	37,941	27	10,480	15	11,798	9	1,812	4	(D)	32	49,198
Houston, Tex.	127	118,350	17	5,788	7	2,069	...	...	10	4,259	12	2,786	34	88,795	5	667	8	1,888	34	12,098
Providence, R. I.	173	(D)	18	2,964	17	5,301	1	(D)	4	(D)	80	16,153	12	(D)	3	(D)	3	(D)	35	22,208
Seattle, Wash.	152	61,084	32	11,203	7	4,617	5	1,755	14	13,626	24	6,920	11	1,910	14	2,231	11	2,771	34	16,051
Portland, Oreg.	133	58,660	22	11,661	31	7,377	1	(D)	16	16,136	8	(D)	14	6,750	9	1,229	11	2,593	21	10,215
New Orleans, La.	89	44,525	15	3,225	7	3,155	...	(D)	8	9,208	10	(D)	10	9,682	3	(D)	5	1,092	31	15,214
Atlanta, Ga.	102	76,163	18	8,177	10	4,429	3	(D)	18	38,835	15	(D)	10	2,285	6	2,418	4	1,342	18	11,380
Dallas, Tex.	149	72,577	26	14,966	10	3,503	2	(D)	18	11,077	23	10,347	29	14,743	7	2,686	8	(D)	26	12,871
Louisville, Ky.	71	50,622	12	9,460	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	7	1,704	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Denver, Colo.	117	45,930	30	8,551	2	(D)	2	(D)	11	5,068	21	2,905	9	3,116	7	1,866	8	(D)	27	15,397
Birmingham Ala.	49	11,567	9	1,592	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	8	1,617	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
San Diego, Calif.	63	13,469	15	3,277	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	5	1,305	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Indianapolis, Ind.	73	41,822	12	5,062	12	3,299	4	3,499	9	19,220	7	2,536	10	4,108	2	(D)	7	(D)	10	2,439
Youngstown, Ohio	35	8,939	4	1,877	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	3	417	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Albany-Schenectady-Troy, N. Y.	53	18,885	3	551	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	9	896	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Columbus, Ohio	77	71,383	17	2,948	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	11	2,257	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
San Antonio, Tex.	67	18,610	12	3,394	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	3	1,208	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Areas with 300,000 to 499,999 inhabitants	1,193	493,783	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Miami, Fla.	120	32,766	24	7,268	5	(D)	1	(D)	6	1,576	19	2,584	6	5,730	20	2,293	6	1,641	33	8,764
Rochester, N. Y.	63	47,462	17	31,005	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	9	1,644	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Memphis, Tenn.	69	36,807	11	1,909	2	(D)	1	(D)	12	9,322	9	1,611	8	10,139	2	(D)	6	1,849	18	6,987
Dayton, Ohio	37	11,724	7	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	1	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
San Bernardino-Riverside-Ontario, Calif.	33	7,298	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Norfolk-Portsmouth, Va.	45	18,606	9	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	2	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Allentown-Bethlehem-Easton, Pa.	36	29,333	3	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	1	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Akron, Ohio	39	16,028	11	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	3	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Tampa-St. Petersburg, Fla.	65	11,156	14	3,090	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	9	1,494	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Springfield-Holyoke, Mass.	38	11,472	9	2,056	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	3	509	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Toledo, Ohio	46	13,651	7	1,257	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	5	1,310	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Wilkes-Barre-Hazleton, Pa.	33	7,847	4	893	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	3	276	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Omaha, Nebr.	68	31,044	4	956	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	5	1,043	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Fort Worth, Tex.	74	31,184	10	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	2	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Hartford, Conn.	47	13,045	9	1,970	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	5	489	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Wheeling, W. Va.-Steubenville, Ohio	24	3,514	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Syracuse, N. Y.	54	22,533	9	2,622	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	11	6,620	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Knoxville, Tenn.	31	9,602	4	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	1	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Phoenix, Ariz.	41	16,222	6	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	5	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Richmond, Va.	44	22,249	7	2,052	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	5	626	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Oklahoma City, Okla.	59	28,908	12	1,854	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	9	2,834	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Charleston, W. Va.	22	5,126	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Nashville, Tenn.	56	37,339	11	2,518	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	5	956	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Jacksonville, Fla.	49	28,867	5	890	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	8	1,957	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)

(D) Withheld to avoid disclosure. ... Represents zero. (NA) Not available.

Table 1L. WHOLESALE TRADE: 1954—UNITED STATES BY CITY SIZE, TYPE OF OPERATION, AND KIND OF BUSINESS

Establishments and Sales

Type of operation and kind of business	United States		Cities with population of—								Remainder of United States	
			500,000 or more		100,000 to 499,999		25,000 to 99,999		5,000 to 24,999			
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Wholesale trade, total	252,318	xxx	77,934	xxx	47,281	xxx	34,414	xxx	34,985	xxx	57,704	xxx
TYPE OF OPERATION												
Merchant wholesalers	165,153	101,100,941	57,448	44,826,558	33,804	24,169,417	25,960	13,696,224	23,107	8,944,807	24,834	9,463,935
Manufacturers' sales branches, sales offices	22,590	69,533,784	8,972	43,419,923	7,320	17,225,046	3,611	4,451,471	1,589	2,135,791	1,098	2,301,553
Petroleum bulk plants, terminals and LP gas facilities	29,189	16,038,372	452	1,995,836	1,068	2,413,391	2,410	2,588,588	6,881	3,019,622	18,378	6,020,935
Merchandise agents, brokers	22,131	39,250,509	10,747	21,671,550	4,695	7,569,544	1,886	3,217,661	1,695	2,638,741	3,108	4,153,013
Assemblers of farm products	13,255	9,050,816	315	712,238	394	832,955	547	808,128	1,713	1,453,457	10,286	5,244,038
TYPE BY KIND OF BUSINESS												
Merchant wholesalers	165,153	101,100,941	57,448	44,826,558	33,804	24,169,417	25,960	13,696,224	23,107	8,944,807	24,834	9,463,935
Grocery, confectionery, meat wholesalers:												
General-line grocery wholesalers	3,320	7,353,560	440	1,466,299	524	1,708,002	722	1,583,356	1,041	1,466,955	593	1,128,948
Voluntary grocery wholesalers	574	2,463,756	70	515,919	113	682,329	166	653,595	160	412,318	65	199,595
Retailer cooperative food wholesalers	193	1,298,175	34	321,979	53	353,268	51	170,288	24	30,555	31	422,085
Cash-carry food depots	291	139,950	39	24,528	43	29,246	80	36,828	102	39,750	27	9,598
Other general-line grocery wholesalers	2,262	3,451,679	297	603,873	315	643,159	425	722,645	755	984,332	470	497,670
Confectionery wholesalers	1,909	527,446	399	164,619	363	118,980	423	101,706	424	88,097	300	54,044
Fish, sea food distributors	1,808	653,698	510	323,356	264	121,736	240	72,290	172	39,375	622	96,941
Meat, meat products wholesalers	4,357	2,866,193	1,653	1,616,635	759	493,774	642	315,687	520	182,439	783	257,658
Specialty-line grocery wholesalers	9,221	5,919,993	2,983	3,649,591	1,496	739,946	1,389	471,927	1,456	470,204	1,897	588,325
Bakery, restaurant, hotel supply houses	438	215,414	180	121,790	105	48,605	67	24,785	52	13,900	34	6,334
Bread, bakery goods distributors	800	160,478	183	52,706	133	28,642	150	29,539	160	23,934	174	25,657
Canned food wholesalers	928	621,222	376	326,863	190	92,913	132	64,919	115	66,211	115	70,316
Coffee, tea, spice wholesalers	488	1,606,380	267	1,525,824	86	31,327	64	16,623	42	20,588	29	12.018
Dairy products distributors	2,281	1,340,279	618	630,001	248	178,307	287	109,927	399	157,455	729	264,589
Flour distributors	170	108,303	87	65,816	27	17,174	24	13,329	13	5,245	19	6,739
Frosted, frozen food distributors	610	455,882	157	180,878	151	123,970	131	71,401	92	41,322	79	38,311
Soft drink distributors	1,142	165,965	271	62,787	111	22,071	174	25,647	281	29,541	305	25,919
Other grocery specialty wholesalers	2,364	1,246,070	844	682,926	445	196,937	360	115,757	302	112,008	413	138,442
Farm products (edible) distributors:												
Poultry, poultry products distributors	2,660	1,475,195	729	673,159	349	205,080	289	124,156	363	116,308	930	356,492
Fresh fruit, vegetable wholesalers	6,520	3,261,739	2,128	1,318,796	1,533	793,005	1,057	463,307	929	405,135	873	281,496
Beer, wine, distilled spirits wholesalers:												
Beer, ale distributors	5,791	2,311,181	570	369,397	586	493,284	1,296	568,403	1,935	545,058	1,404	335,039
Wine, distilled spirits wholesalers	1,518	3,375,753	436	1,486,240	417	1,056,812	333	542,913	186	155,120	146	134,668
Tobacco distributors	2,858	3,208,929	567	948,137	505	835,622	675	732,683	749	506,362	362	186,125
Drugs, chemicals, allied products wholesalers:												
General-line drug wholesalers	392	1,273,114	97	466,773	155	488,117	101	235,775	25	33,430	14	49,019
Specialty-line drug, toiletries wholesalers	2,409	900,618	1,094	518,276	543	179,378	341	81,623	233	70,912	198	50,429
Industrial chemicals, explosives distributors	1,878	923,242	804	526,725	386	189,059	217	67,112	186	53,709	285	86,637
Paint, varnish wholesalers	1,158	272,891	451	136,762	330	71,309	239	44,202	83	10,946	55	9,672
Paint wholesalers (with glass, wallpaper)	503	120,447	169	52,028	140	34,833	134	25,442	45	6,002	15	2,142
Paint wholesalers (without glass, wallpaper)	655	152,444	282	84,734	190	36,476	105	18,760	38	4,944	40	7,530
Dry goods, apparel wholesalers:												
Clothing, furnishings, footwear wholesalers	4,252	1,826,611	3,185	1,383,513	576	245,220	257	96,941	136	50,007	98	50,930
General-line clothing, furnishings wholesalers	797	296,157	493	183,194	139	59,862	90	35,657	40	12,328	35	5,116
Men's, boys' clothing, furnishings wholesalers	761	384,769	557	299,042	104	45,634	57	19,331	27	5,544	16	15,218
Women's, children's clothing, furnishings wholesalers	1,299	566,298	1,066	476,199	157	64,519	37	9,949	23	11,240	16	4,391
Furs (dressed), fur clothing wholesalers	324	94,317	303	90,377	14	1,919	3	1,091	2	(D)	2	(D)
Millinery, millinery supply distributors	353	81,953	303	74,855	40	5,678	3	404	5	(D)	2	(D)
Shoe, footwear wholesalers	583	353,979	392	238,690	89	52,186	56	25,886	28	15,864	18	21,353
Work clothing wholesalers	135	49,138	71	21,156	33	15,422	11	4,623	11	3,992	9	3,945
General-line dry goods wholesalers	132	393,580	41	224,447	58	123,655	28	42,882	3	(D)	2	(D)
Specialty-line dry goods wholesalers	4,188	1,965,499	3,392	1,665,251	360	123,153	192	102,211	126	41,118	118	33,766
Hosiery wholesalers	471	260,192	331	193,002	63	38,538	24	14,901	36	9,135	17	4,616
Underwear wholesalers	164	71,420	132	57,037	18	3,421	10	2,627	1	(D)	3	(D)
Notions wholesalers	770	198,449	648	171,922	56	13,138	28	5,654	17	(D)	21	(D)
Piece goods wholesalers	1,663	975,319	1,466	865,852	106	38,127	45	52,582	29	11,216	17	7,542
Other specialty-line dry goods wholesalers	1,120	460,119	815	377,438	117	29,929	85	26,447	43	15,789	60	10,516
Piece goods converters	817	1,503,962	768	1,442,873	21	34,162	14	22,711	7	(D)	7	(D)
Furniture, home furnishings wholesalers:												
Furniture (household, office) wholesalers	1,976	697,825	927	394,605	467	146,422	296	85,259	168	43,073	118	28,466
Household furniture wholesalers	1,058	463,630	582	275,066	215	82,928	117	55,410	67	27,441	77	22,785
Office furniture distributors	918	234,195	345	119,539	252	63,494	179	29,849	101	15,632	41	5,681
Home furnishings, floor coverings wholesalers	2,839	1,384,650	1,752	898,309	554	318,147	246	77,814	115	29,955	172	60,425
China, glassware, crockery wholesalers	538	172,206	364	134,647	58	12,691	53	8,609	27	12,306	36	3,953
Curtain, drapery wholesalers	161	68,874	122	57,438	21	9,016	5	331	7	405	6	1,684

See footnotes at end of table.

Table 1L. WHOLESALE TRADE: 1954—UNITED STATES BY CITY SIZE, TYPE OF OPERATION, AND KIND OF BUSINESS—Continued

Establishments and Sales

Type of operation and kind of business	United States		Cities with population of—								Remainder of United States	
			500,000 or more		100,000 to 499,999		25,000 to 99,999		5,000 to 24,999			
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Merchant wholesalers—Continued												
Furniture, home furnishings wholesalers—Con.												
Home furnishings, floor coverings wholesalers—Continued												
Domestic wholesalers	237	126,769	193	107,364	23	10,555	7	3,904	6	1,222	8	3,724
Floor covering wholesalers	773	600,763	428	359,125	229	182,605	69	31,903	22	7,475	25	19,655
Other home furnishings, specialties wholesalers	1,130	416,038	645	239,735	223	103,280	112	33,067	53	8,547	97	31,409
Paper, allied products wholesalers:												
Coarse paper and products wholesalers	2,435	1,297,650	1,131	565,381	509	373,524	471	240,959	197	66,665	127	51,121
Printing and fine paper distributors	865	1,248,002	507	952,277	204	209,857	91	36,248	32	26,796	31	20,824
Stationery, office supplies wholesalers	1,564	369,772	758	211,906	345	71,467	215	41,611	175	33,256	71	11,532
Wallpaper wholesalers	193	45,625	107	30,706	53	10,305	17	1,985	6	1,910	10	719
Farm products (raw materials) merchants:												
Cotton merchants	581	2,610,108	65	461,438	172	1,346,141	79	292,391	119	291,997	146	218,141
Grain merchants	975	3,989,704	157	1,919,136	136	961,080	92	407,464	104	214,056	486	487,968
Hide, skin, raw fur wholesalers	577	428,489	353	292,025	57	54,685	38	38,695	57	22,985	72	20,099
Livestock (except horses, mules) distributors	669	888,292	43	139,522	130	278,787	53	84,318	93	91,408	350	294,257
Leaf tobacco dealers	234	304,224	42	33,603	30	102,155	43	72,973	57	63,561	62	31,932
Raw wool, wool tops, mohair dealers	282	481,524	220	421,841	10	11,509	16	22,664	12	4,630	24	20,880
Other farm products (raw materials) distributors	535	529,600	175	337,930	66	57,736	48	13,790	70	31,137	176	89,007
Automotive wholesalers:												
Motor vehicle distributors	1,563	757,335	276	192,029	378	224,599	320	134,161	242	85,197	347	121,349
New, used auto distributors	897	491,732	163	141,252	188	128,847	169	77,966	142	51,721	235	91,946
Truck and tractor (road type) dealers	666	265,603	113	50,777	190	95,752	151	56,195	100	33,476	112	29,403
Automotive equipment, tire, tube wholesalers	13,977	3,220,178	2,652	879,368	2,746	846,281	2,582	612,628	3,638	594,563	2,359	287,338
Automotive parts, accessories jobbers	12,563	2,834,453	2,308	759,405	2,411	744,432	2,299	536,138	3,406	544,217	2,139	250,261
Garage equipment, tools distributors	207	55,731	79	21,545	66	20,041	25	4,877	19	4,562	18	4,706
Tire, tube wholesalers	1,207	329,994	265	98,418	269	81,808	258	71,613	213	45,784	202	32,371
Electrical, electronics, appliance distributors:												
Electrical apparatus supplies distributors	3,159	2,910,458	1,098	1,081,951	879	1,098,250	728	539,751	301	116,125	153	74,381
General-line electrical goods distributors	559	1,567,994	102	516,153	241	717,200	181	282,207	22	21,500	13	30,934
Wiring supplies distributors	1,989	1,105,922	708	447,353	478	325,334	462	230,181	238	72,372	103	30,682
Electrical apparatus, equipment distributors	611	236,542	288	118,445	160	55,716	85	27,363	41	22,253	37	12,765
Electrical appliance, radio, TV set wholesalers	2,065	2,814,584	672	1,260,458	796	1,022,467	356	317,030	128	64,697	113	149,932
Electronic parts, equipment distributors	1,899	612,676	679	256,864	464	164,405	465	111,165	177	33,514	114	46,728
Hardware, plumbing-heating goods wholesalers:												
Hardware wholesalers	2,137	2,067,923	865	722,878	491	700,151	355	384,894	229	154,527	197	105,473
General-line hardware wholesalers	606	1,623,987	163	532,796	167	601,216	160	316,965	78	109,105	38	63,905
Specialty-line hardware wholesalers	1,531	443,936	702	190,082	324	98,935	195	67,929	151	45,422	159	41,568
Plumbing, heating equipment, supplies distributors	4,046	2,329,788	1,161	716,787	1,023	682,439	903	568,072	522	214,119	437	148,371
General-line plumbing-heating goods distributors	1,703	1,112,178	401	289,705	393	308,715	434	315,226	266	114,703	209	83,829
Heating equipment distributors	905	301,516	287	111,114	278	97,646	175	57,743	72	18,148	93	16,865
Plumbing fixtures, supplies distributors	1,438	916,094	473	315,968	352	276,078	294	195,103	184	81,268	135	47,677
Lumber, construction materials distributors:												
Lumber, millwork wholesalers	4,304	3,805,942	979	1,076,745	1,009	1,276,164	619	594,042	531	303,965	1,166	555,026
Lumber wholesalers (without yards)	1,678	1,621,685	304	374,792	420	655,051	213	201,302	208	129,946	533	260,594
Lumber distributors (with yards)	1,124	1,094,408	271	323,504	209	266,452	157	232,338	151	89,541	336	182,573
Millwork, plywood distributors	1,502	1,089,849	404	378,449	380	354,661	249	160,402	172	84,478	297	111,859
Construction materials distributors	6,010	2,780,265	1,120	795,448	1,104	685,277	995	476,914	1,145	361,250	1,646	461,376
Brick, tile distributors	492	242,766	179	109,979	116	58,051	77	35,368	46	17,556	74	21,812
Cement, lime, plaster wholesalers	183	75,985	52	27,747	27	14,523	34	15,676	29	7,505	41	10,534
Glass (building) distributors	574	251,273	175	118,191	153	83,986	128	29,836	90	12,685	28	6,575
Ready-mixed concrete distributors	1,996	998,370	126	207,116	184	203,737	318	176,258	585	187,244	783	224,015
Roofing, siding, insulation material distributors	697	447,723	183	123,270	187	122,873	150	109,112	87	46,215	90	46,253
Sand, gravel, crushed stone distributors	597	105,039	46	18,902	54	12,760	46	6,313	107	21,315	344	45,749
Other construction materials distributors	1,471	659,109	359	190,243	383	189,347	242	104,351	201	68,730	286	106,438
Machinery, equipment, supplies distributors:												
Air conditioning, commercial refrigeration equipment distributors	1,860	484,070	498	173,709	620	182,918	421	76,932	192	26,779	129	23,732
Commercial machines, equipment distributors	3,219	660,125	1,055	310,428	946	213,487	707	86,905	369	34,418	142	14,887
Office machines, equipment distributors	1,421	186,631	391	91,384	362	43,706	359	33,008	244	15,646	65	2,887
Restaurant, hotel supply houses (principally nonfood)	571	159,253	179	61,400	190	62,210	144	27,922	38	3,763	20	3,958
Store machines, fixtures distributors	1,087	276,953	435	136,636	348	96,828	183	23,596	74	12,833	47	7,060
Other commercial machines, equipment distributors	140	37,288	50	21,008	46	10,743	21	2,379	13	2,176	10	982
Construction machinery, equipment dealers	1,640	1,401,359	330	276,828	455	437,867	289	263,588	209	136,813	357	286,263
Farm-garden machinery, equipment wholesalers	1,112	534,379	153	96,192	240	164,038	166	81,189	203	60,266	350	132,694
Garden machinery, equipment wholesalers	233	78,736	53	25,250	59	30,540	31	4,655	34	6,666	56	11,625
Farm, dairy machinery, equipment (including tractors) wholesalers	879	455,643	100	70,942	181	133,498	135	76,534	169	53,600	294	121,069

Table 1L. WHOLESALE TRADE: 1954—UNITED STATES BY CITY SIZE, TYPE OF OPERATION, AND KIND OF BUSINESS—Continued

Establishments and Sales

Type of operation and kind of business	United States		Cities with population of —								Remainder of United States	
			500,000 or more		100,000 to 499,999		25,000 to 99,999		5,000 to 24,999			
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Merchant wholesalers—Continued												
Machinery, equipment supplies distributors—Continued												
Industrial machinery, equipment distributors	5,746	2,618,986	2,051	955,347	1,299	526,095	694	372,277	790	380,094	912	385,173
Food processing machinery, equipment distributors	367	163,405	119	72,758	96	39,491	58	27,634	50	12,590	44	10,932
General purpose industrial machinery, equipment distributors	1,379	498,625	533	219,183	402	141,934	173	55,001	107	28,053	164	54,454
Metal working machinery, equipment dealers	914	484,490	481	271,771	230	103,659	81	42,910	40	7,456	82	58,694
Oil well supply houses	1,208	914,479	82	121,599	154	141,301	158	154,569	417	285,558	397	211,452
Printing machinery, equipment distributors	210	64,820	145	49,226	41	11,591	14	3,150	4	222	6	631
Used machinery dealers	245	31,272	105	13,591	63	8,864	24	3,237	17	847	36	4,733
Other industrial machinery, equipment distributors	1,423	461,895	586	207,219	313	79,255	186	85,776	155	45,368	183	44,277
Industrial materials, supplies distributors	4,393	2,009,740	1,820	902,779	1,224	550,893	637	270,211	337	106,895	375	178,962
Abrasives, abrasive materials distributors	141	77,400	79	35,982	23	14,233	18	15,758	11	(D)	10	138
Mechanical power transmission equipment distributors	335	113,349	98	44,747	125	42,337	78	19,474	24	4,475	10	2,316
Mechanical rubber goods distributors	280	100,031	146	58,500	67	24,418	31	8,183	15	2,595	21	6,335
Rope, cordage distributors	117	94,120	83	78,947	21	11,142	5	1,146	2	(D)	6	1,641
Valves, fittings (except plumbing) distributors	214	139,320	85	56,035	60	50,587	31	16,981	20	8,436	18	7,281
Reconditioned drum, barrel distributors	372	65,360	164	29,479	110	20,358	41	6,966	22	2,167	35	6,390
Other industrial materials, supplies distributors	2,934	1,420,160	1,165	599,089	818	387,818	433	201,703	243	83,689	275	147,861
Professional equipment, supplies distributors	2,912	853,153	1,223	404,883	853	255,136	505	123,393	203	33,551	128	36,190
Dental supply houses	502	124,125	217	56,826	172	48,728	91	16,547	9	1,117	13	907
Religious supply houses	134	31,582	89	17,668	23	7,092	9	1,415	8	4,832	5	575
School supply houses	255	96,321	83	26,651	60	27,811	50	25,006	29	6,054	33	10,799
Surgical, medical, hospital supply houses	800	321,489	338	163,996	231	90,608	152	44,774	44	11,888	35	10,223
Optical goods wholesalers	742	126,966	282	54,688	212	46,186	146	18,620	87	6,377	15	1,095
Other professional supplies distributors	479	152,670	214	85,054	155	34,711	57	17,031	26	3,283	27	12,591
Service establishment supply houses	5,264	1,101,992	1,995	548,454	1,532	306,304	972	135,986	436	57,543	329	53,705
Beauty, barber supply houses	898	140,561	290	56,559	322	52,922	213	25,500	52	4,001	21	1,579
Janitors' supply houses	843	126,780	266	52,455	285	37,890	160	18,602	75	12,896	57	4,937
Laundry, dry cleaning supply houses	441	146,607	205	77,897	152	49,500	50	11,715	11	1,362	23	6,133
Shoe service wholesalers	485	101,579	231	60,032	138	26,632	96	11,285	16	2,960	4	670
Undertakers' supply houses	137	14,443	37	4,166	26	3,410	26	2,303	21	1,779	27	2,785
Upholsterers' supply houses	262	92,670	163	66,263	67	19,407	20	3,363	4	333	8	3,304
Welders' supply houses	1,000	198,100	191	58,344	231	51,656	284	46,527	186	23,929	108	17,644
Other service establishment supply houses	1,198	281,252	612	172,738	311	64,887	123	16,691	71	10,283	81	16,653
Transportation equipment distributors	1,004	376,048	395	171,104	217	95,836	146	43,686	99	28,422	147	37,000
Aircraft, aeronautical equipment, parts distributors	450	169,782	131	51,002	88	48,908	94	28,308	52	18,205	85	23,359
Marine machinery, equipment distributors	400	126,573	174	57,103	100	39,405	38	11,119	35	6,854	53	12,092
Railroad equipment distributors	84	60,046	63	54,531	10	2,047	4	(D)	6	1,779	1	674
Other transportation equipment distributors	70	19,647	27	8,468	19	5,476	10	(D)	6	1,584	8	875
Metals, metalwork (except scrap) distributors:												
Iron, steel and products distributors	2,693	2,174,276	1,180	1,158,153	568	456,802	363	217,079	251	116,269	331	225,973
Nonferrous metals distributors	542	1,188,309	327	1,002,624	109	96,923	33	21,435	35	34,522	38	32,805
Scrap, waste materials dealers:												
Iron, steel scrap dealers	3,719	1,213,140	792	550,712	605	273,939	664	182,530	820	108,233	838	97,726
Iron, steel scrap dealers (with processing preparation equipment)	2,202	801,352	403	272,186	374	226,465	448	135,200	535	86,593	442	80,908
Iron, steel scrap dealers (without processing, preparation equipment)	1,517	411,788	389	278,526	231	47,474	216	47,330	285	21,640	396	16,818
Waste materials dealers	4,470	1,192,450	1,887	598,173	928	301,615	719	149,576	466	74,039	470	69,047
Nonferrous metalic scrap dealers	1,518	500,822	476	210,063	324	151,510	279	71,119	257	38,940	182	29,190
Waste paper dealers	1,124	218,239	545	133,462	241	47,012	179	18,364	75	5,672	84	13,729
Wiping cloths dealers	229	48,395	122	28,905	56	11,906	26	3,848	8	1,122	17	2,614
Rags, textile waste dealers	784	250,528	445	123,060	134	59,968	117	33,420	45	19,866	43	14,214
Other waste materials dealers	815	174,466	299	102,683	173	31,219	118	22,825	81	8,439	144	9,300
Other merchant wholesalers:												
Amusement, sporting goods distributors	2,514	952,711	1,209	594,889	611	209,626	291	63,644	163	40,415	240	44,137
Cameras, photographic supplies distributors	484	233,116	259	161,864	118	48,312	50	9,864	31	7,899	26	5,177
Sporting goods wholesalers	579	233,998	204	132,541	149	51,717	83	17,028	59	12,777	84	19,935
Toys, games, fireworks wholesalers	805	277,626	428	171,850	189	66,794	83	18,639	43	8,554	62	11,789
Other recreation goods wholesalers	646	207,971	318	128,634	155	42,803	75	18,113	30	11,185	68	7,236
Book, magazine, newspaper wholesalers	1,919	697,206	478	296,403	332	163,851	527	132,918	406	64,794	176	39,240
Coal wholesalers	700	794,189	258	507,441	137	111,658	79	90,241	80	34,767	146	50,082
Coal wholesalers (without yard or dock stocks)	496	568,163	196	377,771	100	92,585	51	38,599	47	20,268	102	38,940
Coal wholesalers (with coal yard)	204	226,026	62	129,670	37	19,073	28	51,642	33	14,499	44	11,142
Farm supplies wholesalers	2,347	1,574,642	294	443,846	313	300,108	304	242,714	446	198,031	990	389,943
Feed wholesalers	1,067	766,302	117	248,879	124	129,229	127	130,312	209	85,301	490	172,581
Fertilizer, agricultural chemical distributors	507	280,597	73	87,278	65	66,885	74	48,942	88	24,200	207	53,292
Seed wholesalers	641	474,148	71	98,118	108	101,916	93	58,053	126	77,089	243	138,972
Other farm supplies wholesalers	132	53,595	33	9,571	16	2,078	10	5,407	23	11,441	50	25,098
Jewelry wholesalers	2,741	825,459	2,098	687,008	453	116,194	105	14,192	39	4,673	46	3,392
General-line jewelry wholesalers	234	143,549	150	106,651	70	32,721	7	2,739	3	735	4	703
Clocks, watches wholesalers	355	124,380	301	109,309	33	13,516	13	1,029	6	(D)	2	139
Costume jewelry wholesalers	513	132,621	379	107,991	92	21,315	19	1,985	7	253	16	1,077
Precious stones distributors	498	202,608	449	185,047	36	15,203	11	1,481	2	(D)	...	...

See footnotes at end of table.

Table 1L. WHOLESALE TRADE: 1954—UNITED STATES BY CITY SIZE, TYPE OF OPERATION, AND KIND OF BUSINESS—Continued

Establishments and Sales

Type of operation and kind of business	United States		Cities with population of—								Remainder of United States	
			500,000 or more		100,000 to 499,999		25,000 to 99,999		5,000 to 24,999			
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Merchant wholesalers—Continued												
Other merchant wholesalers—Continued												
Jewelry wholesalers—Continued												
Watch materials, jewelers' tools distributors	172	30,719	109	24,177	51	5,591	9	446	1	(D)	2	(D)
Other jewelry wholesalers	969	191,582	710	153,833	171	27,848	46	6,512	20	2,350	22	1,039
Petroleum products distributors	2,260	1,416,388	430	646,937	425	261,442	333	164,022	393	163,015	679	180,972
Gift, art goods, greeting card wholesalers	983	190,307	595	134,281	175	30,133	83	9,698	50	8,745	80	7,450
Gift, art goods wholesalers	735	140,213	457	102,136	116	21,013	61	6,322	38	4,573	63	6,169
Greeting card distributors	248	50,094	138	32,145	59	9,120	22	3,376	12	4,172	17	1,281
Flower, bulb, plant wholesalers	966	222,942	303	102,442	245	61,138	119	17,490	87	13,175	212	28,697
Flower (cut), potted plant wholesalers	851	193,270	266	86,380	224	55,812	111	16,732	76	11,180	174	23,166
Bulb, plant distributors	115	29,672	37	16,062	21	5,326	8	758	11	1,995	38	5,531
Miscellaneous products merchant wholesalers	4,076	3,031,252	2,091	2,241,869	669	391,272	320	109,805	341	130,354	655	157,952
Forest products (except lumber) distributors	669	290,871	104	138,148	69	44,035	31	14,719	101	33,408	364	60,561
General merchandise distributors	594	814,291	344	558,722	113	138,366	46	33,243	40	31,480	51	52,480
Leather goods wholesalers	454	135,579	296	105,818	67	16,052	49	8,951	33	4,105	9	653
Misical instrument, sheet music wholesalers	509	192,142	339	152,543	104	22,903	22	7,440	21	4,369	23	4,887
Industrial yarns wholesalers	222	191,250	161	130,644	30	38,124	12	3,483	15	18,273	4	726
Bags, bagging, burlsp (textiles) distributors	659	239,072	344	159,054	127	39,133	59	15,561	40	9,313	89	16,011
Food, beverage basic materisl distributors	325	530,630	161	450,584	50	50,426	29	6,477	37	16,052	48	7,091
All other merchant wholesalers	644	637,417	342	546,356	109	42,233	72	19,931	54	13,354	67	15,543
Manufscturers' sales branches, ssles offices	22,590	69,533,784	8,972	43,419,923	7,320	17,225,046	3,611	4,451,471	1,589	2,135,791	1,098	2,301,553
Sales branches (with stocks)	14,759	36,811,238	5,100	21,464,694	5,054	9,791,586	2,713	2,836,651	1,158	1,267,312	734	1,450,995
Sales offices (without stocks)	7,831	32,722,546	3,872	21,955,229	2,266	7,433,460	898	1,614,820	431	868,479	364	850,558
Food and kindred products	4,488	11,746,914	875	6,053,913	1,200	3,252,265	1,189	1,374,148	812	605,018	412	461,570
Textile mill products	431	1,809,931	330	1,564,174	70	198,935	11	(D)	7	(D)	13	(D)
Apparel and related products	283	735,931	211	625,301	36	54,872	12	26,418	16	20,659	8	8,681
Furniture and fixtures	286	266,271	151	138,204	94	99,495	25	12,947	8	11,588	8	4,037
Paper and sllied products	455	2,097,564	283	1,543,116	99	222,748	32	120,242	24	100,219	17	111,239
Chemicals and allied products	2,190	8,889,311	972	5,928,124	743	2,265,314	278	248,858	110	164,004	87	283,011
Rubber products	525	1,602,956	262	761,218	208	665,662	29	84,410	7	23,689	19	67,977
Lesther and lesther products	101	412,553	69	307,017	15	21,438	6	(D)	10	(D)	1	(D)
Stone, clay, and glass products	942	2,606,649	441	1,698,069	276	652,224	138	143,113	32	53,800	55	59,443
Primary metal products	1,164	10,989,279	673	8,553,797	370	1,764,938	69	246,931	26	332,911	26	90,702
Fsbricated metal products	1,057	2,855,046	570	1,888,653	302	612,881	104	135,484	39	99,141	42	118,887
Machinery (except electrical)	5,327	5,998,901	1,740	3,014,951	2,012	1,765,267	1,085	692,566	296	280,643	194	245,474
Electrical machinery	1,509	5,021,744	752	2,994,317	545	1,327,956	127	362,176	27	27,351	58	309,944
Transportation equipment	963	9,247,560	351	5,098,047	399	3,034,261	116	594,007	37	220,071	60	301,174
Instruments and related products	1,047	1,025,952	402	637,345	334	269,364	215	49,065	71	27,565	25	42,613
Other manufacturers' products[1]	1,822	4,227,222	890	2,613,677	617	1,017,426	175	316,215	67	120,693	73	159,211
Petroleum bulk plants, terminals & LP gss facilities	29,189	16,038,372	452	1,995,836	1,068	2,413,391	2,410	2,588,588	6,881	3,019,622	18,378	6,020,935
Gasoline, distillates, residuals	28,319	15,808,838	438	1,980,427	1,016	2,383,234	2,339	2,564,411	6,676	2,977,368	17,850	5,903,398
Bulk plants	27,078	10,027,135	324	858,446	786	1,047,634	2,142	1,614,841	6,500	2,408,659	17,326	4,097,555
Distributing terminals	1,241	5,781,703	114	1,121,981	230	1,335,600	197	949,570	176	568,709	524	1,805,843
Wholesale LP gas facilities	870	229,534	14	15,409	52	30,157	71	24,177	205	42,254	528	117,537
Merchandise agents, brokers	22,131	39,250,509	10,747	21,671,550	4,695	7,569,544	1,886	3,217,661	1,695	2,638,741	3,108	4,153,013
Grocery, confectionery, meats	2,949	7,621,093	1,353	4,945,140	957	1,769,319	356	596,106	141	151,761	142	158,767
Farm products (edible)	1,107	2,107,445	540	1,399,649	207	368,941	82	86,254	116	130,857	162	121,744
Dairy, poultry products	214	516,210	101	383,288	29	67,873	16	16,043	17	22,911	51	26,095
Fruits, vegetsbles	893	1,591,235	439	1,016,361	178	301,068	66	70,211	99	107,946	111	95,649
Drugs, chemicals, paints	516	522,701	331	400,185	93	81,791	33	16,482	22	7,424	37	16,819
Apparel (including footwear)	1,205	2,076,128	1,015	1,946,232	103	75,126	34	19,869	22	15,792	31	19,109
Dry goods, piece goods	818	3,233,165	675	2,977,568	88	164,099	21	35,721	15	24,413	19	31,364
Furniture, home furnishings	837	571,713	550	396,049	159	85,863	51	31,861	24	38,236	53	19,704
Paper, allied products	403	469,942	268	359,246	63	80,027	32	13,516	16	6,559	24	10,594
Farm products (raw materials)	3,566	11,495,721	483	2,364,299	436	2,793,927	342	1,672,077	610	1,617,410	1,695	3,048,008
Cotton	254	1,020,618	37	135,655	81	466,957	53	202,602	63	190,700	20	24,704
Grain	230	1,129,086	90	647,279	61	313,004	36	114,424	25	33,649	18	20,730
Hides, skins, raw furs	137	258,403	115	224,074	9	15,852	5	12,317	3	3,326	5	2,834

See footnotes at end of table.

Table 1L. WHOLESALE TRADE: 1954—UNITED STATES BY CITY SIZE, TYPE OF OPERATION, AND KIND OF BUSINESS—Continued

Establishments and Sales

Type of operation and kind of business	United States		Cities with population of-								Remainder of United States	
			500,000 or more		100,000 to 499,999		25,000 to 99,999		5,000 to 24,999			
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Merchandise agents, brokers—Continued												
Farm products (raw materials)—Continued												
Livestock	2,223	7,558,447	117	992,259	257	1,892,677	160	1,086,631	319	1,021,022	1,370	2,565,858
Tobacco (leaf)	552	1,045,530	10	13,572	10	31,544	80	219,221	194	365,271	258	415,922
Wool, mohair	118	315,643	89	285,541	4	12,594	3	2,919	4	(D)	18	(D)
Miscellaneous inedible farm products	52	167,994	25	65,919	14	61,299	5	33,963	2	(D)	6	(D)
Automotive	648	925,266	341	584,817	159	126,299	45	49,151	50	44,745	53	120,254
Electrical-electronic apparatus, equipment, appliances	1,527	1,383,138	799	771,569	433	367,490	100	74,863	72	60,325	123	108,891
Hardware, plumbing-heating goods	1,049	606,339	518	314,270	339	194,720	78	46,535	49	23,476	65	27,338
Lumber, construction materials	903	855,451	301	290,569	264	297,042	132	117,327	91	68,761	115	81.752
Machinery, equipment, supplies	3,174	2,169,550	1,593	1,259,549	788	410,524	293	151,556	214	195,584	286	152,337
Metals, metalwork (except scrap)	661	940,802	395	682,833	124	153,751	53	36,055	49	42,912	40	25,251
Other merchandise agents, brokers	2,768	4.272,055	1,585	2,979,575	482	600,625	234	270,288	204	210,486	263	211,081
Assemblers of farm products	13,255	9,050,816	315	712,238	394	832,955	547	808,128	1,713	1,453,457	10,286	5,244,038
Dairy, poultry products	2,087	1,392,362	58	281,971	80	172,542	128	140,907	348	170,015	1,473	626,927
Fresh fruits, vegetables	1,993	1,287,674	170	134,456	128	63,907	146	140,193	432	353,739	1,117	595,379
Farm products (raw materials)	8,669	6,171,994	84	268,419	177	586,084	252	514,157	830	884,272	7,326	3,919,062
Farm supplies	495	194,713	2	(D)	8	(D)	20	(D)	(D)	(D)	363	99,497
Other farm products assemblers	11	4,073	1	(D)	1	(D)	1	(D)	(D)	(D)	7	3,173

(D) Withheld to avoid disclosure. ... Represents zero. xxx Not applicable. [1]Includes tobacco manufactures, lumber and products (except furniture), printing and publisbing, coal products, and miscellaneous manufactures.

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SIZE OF ESTABLISHMENT OR FIRM

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Table 2A. MERCHANT WHOLESALERS: 1954–SALES SIZE OF ESTABLISHMENT–UNITED STATES, BY KIND OF BUSINESS

Establishments, Sales, Operating Expense Ratio, and Payroll

Kind of business and sales size of establishment	Establishments (Number)	Sales ($1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year ($1,000)
Merchant wholesalers, total	165,153	101,100,941	13.2	7,018,090
Establishments operated entire year, total	159,687	99,619,703	13.1	6,916,193
With annual sales of—				
$10,000,000 and over	815	18,584,598	5.7	551,450
$5,000,000 to $9,999,000	1,638	11,223,011	9.3	589,154
$2,000,000 to $4,999,000	6,609	19,940,896	11.5	1,280,415
$1,000,000 to $1,999,000	11,969	16,741,594	13.8	1,266,977
$500,000 to $999,000	19,663	13,952,367	16.6	1,200,231
$300,000 to $499,000	19,583	7,656,795	18.9	734,904
$200,000 to $299,000	17,886	4,424,833	20.5	455,305
$100,000 to $199,000	31,174	4,532,948	22.5	503,680
$50,000 to $99,000	25,011	1,857,660	25.4	224,731
Less than $50,000	25,339	705,001	31.0	109,346
Establishments not operated entire year	5,466	1,481,238	14.3	101,897
Grocery, Confectionery, Meat Wholesalers				
General-line grocery wholesalers:				
Voluntary group grocery wholesalers, total	574	2,463,756	7.4	109,849
Establishments operated entire year, total	569	2,456,708	7.4	109,654
With annual sales of—				
$10,000,000 and over	58	1,079,172	6.7	42,186
$5,000,000 to $9,999,000	79	532,762	7.4	24,358
$2,000,000 to $4,999,000	174	542,423	8.4	28,840
$1,000,000 to $1,999,000	155	235,190	8.0	11,126
$500,000 to $999,000	74	56,973	9.0	2,779
$300,000 to $499,000	20	8,189	7.3	309
$200,000 to $299,000				
$100,000 to $199,000	9	1,999	5.5	56
$50,000 to $99,000				
Less than $50,000				
Establishments not operated entire year	5	7,048	5.0	195
Retailer cooperative food wholesalers, total	193	1,298,175	4.4	35,432
Establishments operated entire year, total	191	(D)	(D)	(D)
With annual sales of—				
$10,000,000 and over	31	808,473	3.8	20,485
$5,000,000 to $9,999,000	34	245,614	4.8	7,113
$2,000,000 to $4,999,000	49	164,607	5.2	5,055
$1,000,000 to $1,999,000	37	53,159	7.4	1,861
$500,000 to $999,000	29	21,891	7.9	700
$300,000 to $499,000	8	3,067	6.7	106
$200,000 to $299,000	1	(D)	(D)	(D)
$100,000 to $199,000	2	(D)	(D)	(D)
$50,000 to $99,000	...	...	...	...
Less than $50,000	...	...	...	...
Establishments not operated entire year	2	(D)	(D)	(D)
Cash-carry food depots, total	291	139,950	4.2	3,380
Establishments operated entire year, total	286	138,787	4.2	3,343
With annual sales of—				
$10,000,000 and over				
$5,000,000 to $9,999,000	6	18,766	4.1	497
$2,000,000 to $4,999,000				
$1,000,000 to $1,999,000	18	26,889	3.4	518
$500,000 to $999,000	52	33,507	4.4	804
$300,000 to $499,000	91	35,003	4.3	847
$200,000 to $299,000	69	17,152	4.5	450
$100,000 to $199,000	43	7,024	5.4	198
$50,000 to $99,000	4	323	5.6	10
Less than $50,000	3	123	23.6	19
Establishments not operated entire year	5	1,163	5.1	37
Other general-line grocery wholesalers, total	2,262	3,451,679	8.9	176,412
Establishments operated entire year, total	2,234	3,417,813	8.9	174,601
With annual sales of—				
$10,000,000 and over	20	341,869	9.8	19,762
$5,000,000 to $9,999,000	62	433,348	8.2	21,146
$2,000,000 to $4,999,000	354	1,059,069	8.8	55,062
$1,000,000 to $1,999,000	667	947,649	8.5	46,586
$500,000 to $999,000	649	483,580	9.0	23,615
$300,000 to $499,000	300	121,409	9.8	6,163
$200,000 to $299,000	64	16,631	11.0	948
$100,000 to $199,000				
$50,000 to $99,000	118	14,258	15.4	1,319
Less than $50,000				
Establishments not operated entire year	28	33,866	9.7	1,811
Confectionery wholesalers, total	1,909	527,446	12.9	34,244
Establishments operated entire year, total	1,847	514,344	12.9	33,412
With annual sales of—				
$10,000,000 and over				
$5,000,000 to $9,999,000	18	85,956	8.0	3,802
$2,000,000 to $4,999,000				
$1,000,000 to $1,999,000	50	70,198	10.9	3,698
$500,000 to $999,000	148	102,723	13.8	7,059
$300,000 to $499,000	226	87,036	13.6	6,497
$200,000 to $299,000	239	58,947	15.3	4,680
$100,000 to $199,000	487	69,735	14.9	4,859
$50,000 to $99,000	427	31,834	15.5	2,125
Less than $50,000	252	7,915	19.3	692
Establishments not operated entire year	62	13,102	11.2	832
Grocery, Confectionery, Meat Wholesalers—Con.				
Fish, seafood distributors, total	1,808	653,698	16.4	49,172
Establishments operated entire year, total	1,744	636,942	16.4	48,135
With annual sales of—				
$10,000,000 and over				
$5,000,000 to $9,999,000	5	48,178	6.0	1,612
$2,000,000 to $4,999,000	38	107,364	10.3	5,607
$1,000,000 to $1,999,000	93	128,613	13.8	8,922
$500,000 to $999,000	192	135,552	18.7	11,080
$300,000 to $499,000	213	81,780	19.4	6,921
$200,000 to $299,000	195	47,784	20.0	4,226
$100,000 to $199,000	385	56,114	23.4	5,542
$50,000 to $99,000	310	22,957	26.1	2,832
Less than $50,000	313	8,600	31.9	1,393
Establishments not operated entire year	64	16,756	16.0	1,037
Meat, meat products wholesalers, total	4,357	2,866,193	10.3	148,803
Establishments operated entire year, total	4,203	2,814,540	10.3	145,733
With annual sales of—				
$10,000,000 and over	15	220,117	6.2	8,109
$5,000,000 to $9,999,000	48	333,584	6.5	11,479
$2,000,000 to $4,999,000	221	658,672	9.3	33,105
$1,000,000 to $1,999,000	388	558,195	10.7	32,419
$500,000 to $999,000	625	444,120	12.4	26,667
$300,000 to $499,000	663	260,267	12.5	14,805
$200,000 to $299,000	641	156,901	12.1	8,114
$100,000 to $199,000	940	140,239	13.7	7,784
$50,000 to $99,000	469	36,498	17.6	2,531
Less than $50,000	193	5,947	25.4	720
Establishments not operated entire year	154	51,653	12.5	3,070
Specialty-line grocery wholesalers:				
Bakery, restaurant, hotel supply houses, total	438	215,414	15.4	17,220
Establishments operated entire year, total	428	212,379	15.4	16,957
With annual sales of—				
$10,000,000 and over	...	...	...	...
$5,000,000 to $9,999,000	3	18,656	9.8	1,063
$2,000,000 to $4,999,000	11	32,730	16.5	3,006
$1,000,000 to $1,999,000	39	55,097	15.3	4,712
$500,000 to $999,000	72	50,906	15.1	3,852
$300,000 to $499,000	69	27,359	15.6	1,982
$200,000 to $299,000	34	8,583	14.7	609
$100,000 to $199,000	91	13,501	18.9	1,155
$50,000 to $99,000	59	4,217	21.0	411
Less than $50,000	50	1,330	28.3	167
Establishments not operated entire year	10	3,035	16.8	263
Bread, bakery goods distributors, total	800	160,478	20.6	16,543
Establishments operated entire year, total	751	155,514	20.4	15,880
With annual sales of—				
$10,000,000 and over	...	...	...	...
$5,000,000 to $9,999,000	...	...	...	...
$2,000,000 to $4,999,000	5	14,465	14.2	1,249
$1,000,000 to $1,999,000	21	28,473	16.6	2,598
$500,000 to $999,000	49	32,576	24.3	4,015
$300,000 to $499,000	53	20,181	21.7	2,062
$200,000 to $299,000	65	15,634	22.2	1,849
$100,000 to $199,000	160	22,609	19.6	1,955
$50,000 to $99,000	214	15,753	21.2	1,508
Less than $50,000	184	5,823	23.4	644
Establishments not operated entire year	49	4,964	25.8	663
Canned food wholesalers, total	928	621,222	10.5	32,478
Establishments operated entire year, total	898	613,746	10.5	32,033
With annual sale of—				
$10,000,000 and over				
$5,000,000 to $9,999,000	10	116,286	6.4	4,191
$2,000,000 to $4,999,000	43	131,673	9.9	6,695
$1,000,000 to $1,999,000	80	108,498	9.9	5,180
$500,000 to $999,000	184	133,998	11.5	7,634
$300,000 to $499,000	172	67,735	12.3	4,004
$200,000 to $299,000	91	23,939	15.1	1,655
$100,000 to $199,000	147	22,274	16.0	1,740
$50,000 to $99,000	94	7,158	21.2	647
Less than $50,000	77	2,185	26.9	287
Establishments not operated entire year	30	7,476	10.3	445
Coffee, tea, spice wholesalers, total	488	1,606,380	3.0	22,892
Establishments operated entire year total	474	1,589,028	3.0	22,721
With annual sales of—				
$10,000,000 and over				
$5,000,000 to $9,999,000	53	1,357,448	1.6	9,887
$2,000,000 to $4,999,000	27	95,527	5.9	3,010
$1,000,000 to $1,999,000	32	47,340	15.8	4,017
$500,000 to $999,000	54	37,246	15.6	2,623
$300,000 to $499,000	55	20,833	13.7	1,207
$200,000 to $299,000	47	11,872	15.0	869
$100,000 to $199,000	90	12,608	14.5	684
$50,000 to $99,000	67	4,759	14.7	294
Less than $50,000	49	1,395	21.4	130
Establishments not operated entire year	14	17,352	1.9	171

(D) Withheld to avoid disclosure. ... Represents zero.

Table 2A. MERCHANT WHOLESALERS: 1954—SALES SIZE OF ESTABLISHMENT—UNITED STATES, BY KIND OF BUSINESS—Continued

Establishments, Sales, Operating Expense Ratio, and Payroll

Kind of business and sales size of establishment	Establishments (Number)	Sales ($1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year ($1,000)
Grocery, Confectionery, Meat Wholesalers—Con.				
Specialty-line grocery wholesalers—Con.				
Dairy products distributors, total	2,281	1,340,279	11.6	77,367
Establishments operated entire year, total	2,214	1,322,830	11.6	76,156
With annual sales of—				
$10,000,000 and over	12	240,271	4.0	5,606
$5,000,000 to $9,999,000	32	207,133	5.7	5,522
$2,000,000 to $4,999,000	77	233,339	11.0	13,804
$1,000,000 to $1,999,000	141	188,344	14.2	14,377
$500,000 to $999,000	246	170,624	16.6	13,233
$300,000 to $499,000	276	109,831	17.5	9,230
$200,000 to $299,000	279	69,201	16.6	5,268
$100,000 to $199,000	451	65,774	18.5	5,470
$50,000 to $99,000	397	29,318	18.5	2,527
$Less than $50,000	303	8,995	24.4	1,119
Establishments not operated entire year	67	17,449	15.2	1,211
Flour distributors, total	170	108,303	7.4	3,909
Establishments operated entire year, total	168	(D)	(D)	(D)
With annual sales of—				
$10,000,000 and over	...	...	...	...
$5,000,000 to $9,999,000	...	...	...	...
$2,000,000 to $4,999,000	10	30,072	3.8	571
$1,000,000 to $1,999,000	26	35,539	8.6	1,612
$500,000 to $999,000	29	22,085	7.6	814
$300,000 to $499,000	25	10,183	7.7	326
$200,000 to $299,000	17	4,643	10.5	225
$100,000 to $199,000	25	3,565	11.8	159
$50,000 to $99,000	20	1,536	14.7	111
Less than $50,000	16	(D)	(D)	(D)
Establishments not operated entire year	2	(D)	(D)	(D)
Frosted, frozen food distributors, total	610	455,882	13.9	32,453
Establishments operated entire year, total	577	449,299	13.9	32,027
With annual sales of—				
$10,000,000 and over / $5,000,000 to $9,999,000	8	64,641	10.7	3,589
$2,000,000 to $4,999,000	42	126,211	13.3	8,858
$1,000,000 to $1,999,000	71	98,369	12.8	6,923
$500,000 to $999,000	112	82,780	15.3	6,585
$300,000 to $499,000	107	41,243	15.8	2,900
$200,000 to $299,000	73	18,583	17.6	1,511
$100,000 to $199,000	93	13,421	19.8	1,279
$50,000 to $99,000	43	3,324	21.2	295
Less than $50,000	28	727	27.0	87
Establishments not operated entire year	33	6,583	13.4	426
Soft drink distributors, total	1,142	165,965	23.5	22,210
Establishments operated entire year, total	1,085	160,891	23.5	21,573
With annual sales of—				
$10,000,000 and over / $5,000,000 to $9,999,000 / $2,000,000 to $4,999,000	7	37,663	16.8	4,156
$1,000,000 to $1,999,000	15	19,563	23.9	3,112
$500,000 to $999,000	22	14,427	22.9	2,126
$300,000 to $499,000	45	17,131	22.3	2,025
$200,000 to $299,000	58	13,903	29.1	2,142
$100,000 to $199,000	178	24,544	26.5	3,619
$50,000 to $99,000	285	21,131	26.1	2,646
Less than $50,000	475	12,529	28.5	1,747
Establishments not operated entire year	57	5,074	25.8	637
Other grocery specialty wholesalers, total	2,364	1,246,070	9.8	56,241
Establishments operated entire year, total	2,290	1,229,636	9.7	55,208
With annual sales of—				
$10,000,000 and over	12	322,305	3.0	3,014
$5,000,000 to $9,999,000	11	71,324	7.7	3,343
$2,000,000 to $4,999,000	69	215,930	9.3	9,405
$1,000,000 to $1,999,000	104	146,148	9.6	7,213
$500,000 to $999,000	246	172,836	12.6	10,072
$300,000 to $499,000	250	98,359	15.0	6,618
$200,000 to $299,000	363	89,935	15.0	6,551
$100,000 to $199,000	497	74,427	15.7	5,259
$50,000 to $99,000	378	28,224	19.1	2,411
Less than $50,000	360	10,148	27.7	1,322
Establishments not operated entire year	74	16,434	15.5	1,033
Farm Products (Edible) Distributors				
Poultry, poultry products distributors, total	2,660	1,475,195	8.7	57,514
Establishments operated entire year, total	2,563	1,444,454	8.7	56,175
With annual sales of—				
$10,000,000 and over / $5,000,000 to $9,999,000	36	296,115	4.6	6,997
$2,000,000 to $4,999,000	112	328,913	7.3	11,688
$1,000,000 to $1,999,000	181	252,649	8.6	11,014
$500,000 to $999,000	334	240,300	10.6	10,538
$300,000 to $499,000	300	116,670	11.7	5,584
$200,000 to $299,000	342	85,396	12.1	3,985
$100,000 to $199,000	584	84,274	12.7	4,071
$50,000 to $99,000	421	32,146	13.0	1,626
Less than $50,000	253	7,991	19.3	672
Establishments not operated entire year	97	30,741	10.4	1,339
Farm Products (Edible) Distributors—Con.				
Fresh fruit, vegetable wholesalers, total	6,520	3,261,739	13.2	207,520
Establishments operated entire year, total	6,326	3,188,976	13.2	203,202
With annual sales of—				
$10,000,000 and over / $5,000,000 to $9,999,000	35	342,649	7.4	12,526
$2,000,000 to $4,999,000	218	627,145	10.0	36,070
$1,000,000 to $1,999,000	505	708,345	13.7	49,880
$500,000 to $999,000	952	676,774	15.0	49,261
$300,000 to $499,000	838	331,674	15.9	23,094
$200,000 to $299,000	846	209,156	16.0	14,077
$100,000 to $199,000	1,346	198,534	15.8	12,033
$50,000 to $99,000	1,015	76,600	17.3	4,605
Less than $50,000	571	18,099	22.8	1,656
Establishments not operated entire year	194	72,763	14.1	4,318
Beer, Wine, Distilled Spirits Wholesalers				
Beer, ale distributors, total	5,791	2,311,181	16.3	176,619
Establishments operated entire year, total	5,521	2,239,208	16.3	171,344
With annual sales of—				
$10,000,000 and over / $5,000,000 to $9,999,000	16	119,687	14.6	8,916
$2,000,000 to $4,999,000	109	317,040	14.7	26,873
$1,000,000 to $1,999,000	309	422,973	15.9	36,318
$500,000 to $999,000	722	502,284	16.8	39,470
$300,000 to $499,000	899	356,513	16.9	25,938
$200,000 to $299,000	937	235,343	16.6	16,198
$100,000 to $199,000	1,433	213,199	17.2	13,024
$50,000 to $99,000	803	62,393	17.4	3,691
Less than $50,000	293	9,776	23.2	916
Establishments not operated entire year	270	71,973	16.3	5,275
Wine, distilled spirits wholesalers, total	1,518	3,375,753	9.1	165,763
Establishments operated entire year, total	1,480	3,328,616	9.1	163,607
With annual sales of—				
$10,000,000 and over	49	978,913	7.5	38,341
$5,000,000 to $9,999,000	93	653,081	9.3	34,376
$2,000,000 to $4,999,000	317	966,767	9.0	49,098
$1,000,000 to $1,999,000	311	447,572	10.4	24,709
$500,000 to $999,000	237	171,508	11.7	9,894
$300,000 to $499,000	180	70,938	12.6	4,153
$200,000 to $299,000	73	18,476	13.7	1,067
$100,000 to $199,000	98	14,532	20.0	1,318
$50,000 to $99,000	76	5,589	21.3	502
Less than $50,000	46	1,240	26.5	149
Establishments not operated entire year	38	47,137	9.0	2,156
Tobacco Distributors				
Tobacco distributors, total	2,858	3,208,929	5.9	103,779
Establishments operated entire year, total	2,800	3,158,575	5.9	102,235
With annual sales of—				
$10,000,000 and over	13	165,698	5.5	5,372
$5,000,000 to $9,999,000	56	383,297	4.8	12,446
$2,000,000 to $4,999,000	315	938,492	5.2	30,479
$1,000,000 to $1,999,000	583	822,832	5.6	26,916
$500,000 to $999,000	764	558,886	7.2	17,920
$300,000 to $499,000	451	179,323	7.3	5,487
$200,000 to $299,000	283	70,986	8.1	2,040
$100,000 to $199,000	211	31,731	7.9	1,078
$50,000 to $99,000	77	6,104	13.0	345
Less than $50,000	47	1,226	22.7	152
Establishments not operated entire year	58	50,354	5.7	1,544
Drugs, Chemicals, Allied Products Wholesalers				
General-line drug wholesalers, total	392	1,273,114	13.6	104,646
Establishments operated entire year, total	390	(D)	(D)	(D)
With annual sales of—				
$10,000,000 and over	11	144,241	15.0	12,540
$5,000,000 to $9,999,000	62	421,855	13.4	34,267
$2,000,000 to $4,999,000	158	516,266	13.4	41,899
$1,000,000 to $1,999,000	102	157,093	13.6	13,220
$500,000 to $999,000	35	26,408	13.5	2,040
$300,000 to $499,000	8	3,221	19.1	311
$200,000 to $299,000	4	1,032	22.6	113
$100,000 to $199,000 / $50,000 to $99,000 / Less than $50,000	10	(D)	(D)	(D)
Establishments not operated entire year	2	(D)	(D)	(D)
Speciality-line drug, toiletries wholesalers, total	2,409	900,618	16.9	74,881
Establishments operated entire year, total	2,327	888,551	16.9	73,755
With annual sales of—				
$10,000,000 and over / $5,000,000 to $9,999,000	14	246,215	8.0	10,030
$2,000,000 to $4,999,000	33	109,816	20.5	9,215
$1,000,000 to $1,999,000	86	120,223	17.0	11,453
$500,000 to $999,000	205	141,471	18.7	12,397
$300,000 to $499,000	254	100,451	20.2	10,391
$200,000 to $299,000	243	61,004	21.1	6,312
$100,000 to $199,000	450	64,937	22.3	7,089
$50,000 to $99,000	396	28,348	26.4	3,471
Less than $50,000	646	15,486	35.1	2,697
Establishments not operated entire year	82	12,067	18.9	1,126

(D) Withheld to avoid disclosure. ... Represents zero.

Table 2A. MERCHANT WHOLESALERS: 1954–SALES SIZE OF ESTABLISHMENT–UNITED STATES, BY KIND OF BUSINESS–Continued

Establishments, Sales, Operating Expense Ratio, and Payroll

Kind of business and sales size of establishment	Establishments (Number)	Sales ($1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year ($1,000)
Drugs, Chemicals, Allied Products Wholesalers—Continued				
Industrial chemicals, explosives distributors, total	1,878	923,242	15.9	69,802
Establishments operated entire year, total	1,822	912,503	15.9	69,195
With annual sales of—				
$10,000,000 and over	} 17	163,944	11.8	7,913
$5,000,000 to $9,999,000				
$2,000,000 to $4,999,000	63	189,717	13.6	12,562
$1,000,000 to $1,999,000	152	210,492	14.0	14,904
$500,000 to $999,000	211	152,407	17.2	12,309
$300,000 to $499,000	193	76,063	19.4	7,027
$200,000 to $299,000	180	44,461	21.5	4,601
$100,000 to $199,000	302	43,723	24.7	5,248
$50,000 to $99,000	293	21,767	27.3	2,805
Less than $50,000	411	9,929	34.4	1,826
Establishments not operated entire year	56	10,739	13.1	607
Paint, varnish wholesalers:				
Paint wholesalers (with glass, wallpaper), total	503	120,447	24.6	16,311
Establishments operated entire year, total	491	119,112	24.6	16,192
With annual sales of—				
$10,000,000 and over	} 6	18,318	20.4	2,282
$5,000,000 to $9,999,000				
$2,000,000 to $4,999,000				
$1,000,000 to $1,999,000	7	10,224	19.5	1,064
$500,000 to $999,000	37	25,860	25.1	3,750
$300,000 to $499,000	53	20,627	25.9	3,029
$200,000 to $299,000	56	13,632	25.5	1,814
$100,000 to $199,000	129	17,986	27.3	2,571
$50,000 to $99,000	140	10,381	27.5	1,431
Less than $50,000	63	2,084	25.1	251
Establishments not operated entire year	12	1,335	21.3	119
Paint wholesalers (without glass, wall paper), total	655	152,444	23.1	17,410
Establishments operated entire year, total	637	151,058	23.1	17,220
With annual sales of—				
$10,000,000 and over	} 8	26,383	17.8	1,725
$5,000,000 to $9,999,000				
$2,000,000 to $4,999,000				
$1,000,000 to $1,999,000	13	17,549	16.5	1,623
$500,000 to $999,000	44	30,244	28.0	4,752
$300,000 to $499,000	60	22,428	22.2	2,392
$200,000 to $299,000	66	16,427	24.2	1,898
$100,000 to $199,000	156	23,029	24.2	2,826
$50,000 to $99,000	145	10,826	27.3	1,400
Less than $50,000	145	4,172	31.0	604
Establishments not operated entire year	18	1,386	32.1	190
Dry Goods, Apparel Wholesalers				
Clothing, furnishings, footwear wholesalers:				
General-line clothing, furnishings wholesalers, total	797	296,157	14.8	22,676
Establishments operated entire year, total	785	294,363	14.8	22,537
With annual sales of—				
$10,000,000 and over	} 17	60,064	10.8	3,472
$5,000,000 to $9,999,000				
$2,000,000 to $4,999,000				
$1,000,000 to $1,999,000	35	47,324	15.6	4,030
$500,000 to $999,000	102	71,980	15.1	5,469
$300,000 to $499,000	130	50,438	15.9	3,861
$200,000 to $299,000	112	27,935	15.9	2,041
$100,000 to $199,000	163	24,592	15.5	1,645
$50,000 to $99,000	120	8,899	22.1	847
Less than $50,000	106	3,131	22.1	1,172
Establishments not operated entire year	12	1,794	18.0	139
Men's, boys' clothing, furnishings wholesalers, total	761	384,769	15.4	25,830
Establishments operated entire year, total	740	382,462	15.3	25,572
With annual sales of—				
$10,000,000 and over	} 10	109,196	14.5	5,546
$5,000,000 to $9,999,000				
$2,000,000 to $4,999,000	19	64,333	12.1	3,404
$1,000,000 to $1,999,000	39	51,655	14.8	4,009
$500,000 to $999,000	86	59,072	16.9	4,601
$300,000 to $499,000	88	34,493	17.4	2,709
$200,000 to $299,000	102	25,406	16.2	1,966
$100,000 to $199,000	186	27,168	18.5	2,258
$50,000 to $99,000	113	8,421	19.3	740
Less than $50,000	97	2,718	26.0	339
Establishments not operated entire year	21	2,307	20.0	258
Women's, children's clothing, furnishings wholesalers, total	1,299	566,298	16.6	44,165
Estsblishments operated entire year, total	1,255	553,577	16.7	43,496
With annual sales of—				
$10,000,000 and over	} 5	38,913	15.2	3,571
$5,000,000 to $9,999,000				
$2,000,000 to $4,999,000	38	110,653	14.1	7,324
$1,000,000 to $1,999,000	84	116,741	17.1	9,296
$500,000 to $999,000	159	113,844	16.1	8,455
$300,000 to $499,000	183	71,679	17.7	6,009
$200,000 to $299,000	176	44,337	16.3	3,281
$100,000 to $199,000	270	39,686	20.0	3,466
$50,000 to $99,000	168	12,775	23.7	1,359
Less than $50,000	172	4,947	31.4	735
Establishments not operated entire year	44	12,721	12.5	669
Dry Goods, Apparel, Wholesalers—Con.				
Clothing, furnishings, footwear wholesalers—Con.				
Furs (dressed), fur clothing wholesalers, total	324	94,317	12.4	5,574
Establishments operated entire year, total	318	93,255	12.4	5,410
With annual sales of—				
$10,000,000 and over	...	...	...	...
$5,000,000 to $9,999,000	...	...	...	...
$2,000,000 to $4,999,000	} 17	29,971	7.5	1,175
$1,000,000 to $1,999,000				
$500,000 to $999,000	33	23,347	12.7	1,218
$300,000 to $499,000	34	13,402	13.3	913
$200,000 to $299,000	36	8,961	15.0	647
$100,000 to $199,000	80	11,769	15.4	788
$50,000 to $99,000	54	4,118	20.3	401
Less than $50,000	64	1,687	31.5	268
Establishments not operated entire year	6	1,062	20.5	114
Millinery, millinery supplies distributors, total	353	81,953	20.8	8,522
Establishments operated entire year, total	346	81,493	20.7	8,469
With annual sales of—				
$10,000,000 and over	...	...	...	...
$5,000,000 to $9,999,000	...	...	...	...
$2,000,000 to $4,999,000	} 13	20,229	17.7	1,771
$1,000,000 to $1,999,000				
$500,000 to $999,000	26	18,407	18.2	1,708
$300,000 to $499,000	37	13,816	20.5	1,426
$200,000 to $299,000	35	8,604	20.0	952
$100,000 to $199,000	89	12,707	24.5	1,535
$50,000 to $99,000	74	5,667	26.9	720
Less than $50,000	72	2,063	36.0	357
Establishments not operated entire year	7	460	38.3	53
Shoe, footwear wholesalers, total	583	353,979	13.6	23,486
Establishments operated entire year, total	564	340,110	13.6	22,455
With annual sales of—				
$10,000,000 and over	} 12	80,652	11.7	4,857
$5,000,000 to $9,999,000				
$2,000,000 to $4,999,000	16	45,255	11.6	2,669
$1,000,000 to $1,999,000	50	67,688	13.4	4,646
$500,000 to $999,000	102	70,342	13.7	4,947
$300,000 to $499,000	93	36,287	15.3	2,484
$200,000 to $299,000	78	19,079	15.7	1,224
$100,000 to $199,000	104	15,320	18.0	1,017
$50,000 to $99,000	51	3,795	22.4	384
Less than $50,000	58	1,692	28.2	227
Establishments not operated entire year	19	13,869	15.1	1,031
Work clothing wholesalers, total	135	49,138	13.8	3,307
Establishments operated entire year, total	134	(D)	(D)	(D)
With annual sales of—				
$10,000,000 and over	...	...	...	...
$5,000,000 to $9,999,000	...	...	...	...
$2,000,000 to $4,999,000	3	10,133	11.2	490
$1,000,000 to $1,999,000	5	6,985	11.7	400
$500,000 to $999,000	18	12,868	17.2	1,094
$300,000 to $499,000	24	9,154	13.5	679
$200,000 to $299,000	10	2,718	9.2	94
$100,000 to $199,000	27	3,561	14.9	265
$50,000 to $99,000	19	1,382	22.9	137
Less than $50,000	28	(D)	(D)	(D)
Establishments not operated entire year	1	(D)	(D)	(D)
General-line dry goods wholesalers, total	132	393,580	14.4	33,168
Establishments operated entire year, total	132	393,580	14.4	33,168
With annual sales of—				
$10,000,000 and over	4	168,740	14.3	13,791
$5,000,000 to $9,999,000	10	66,082	15.6	5,563
$2,000,000 to $4,999,000	28	80,511	14.3	7,383
$1,000,000 to $1,999,000	32	45,259	14.4	4,084
$500,000 to $999,000	41	29,208	12.7	2,067
$300,000 to $499,000	} 17	3,780	16.2	280
$200,000 to $299,000				
$100,000 to $199,000				
$50,000 to $99,000				
Less than $50,000				
Establishments not operated entire year	...	...	...	...
Specialty-line dry goods wholesalers:				
Hosiery wholesalers, total	471	260,192	13.4	16,400
Establishments operated entire year, total	460	256,241	13.4	16,198
With annual sales of—				
$10,000,000 and over	} 26	106,506	12.9	6,702
$5,000,000 to $9,999,000				
$2,000,000 to $4,999,000				
$1,000,000 to $1,999,000	30	41,374	11.6	2,299
$500,000 to $999,000	67	46,760	13.7	2,846
$300,000 to $499,000	72	28,733	12.5	1,788
$200,000 to $299,000	55	13,691	16.7	1,060
$100,000 to $199,000	81	11,918	17.2	831
$50,000 to $99,000	68	5,276	18.7	451
Less than $50,000	61	1,983	26.5	221
Establishments not operated entire year	11	3,951	12.0	202

(D) Withheld to avoid disclosure. ... Represents zero.

Table 2A. MERCHANT WHOLESALERS: 1954—SALES SIZE OF ESTABLISHMENT—UNITED STATES, BY KIND OF BUSINESS—Continued

Establishments, Sales, Operating Expense Ratio, and Payroll

Kind of business and sales size of establishment	Establishments (Number)	Sales ($1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year ($1,000)
Dry Goods, Apparel Wholesalers—Continued				
Specialty-line dry goods wholesalers—Con.				
Underwear wholesalers, total	164	71,420	14.8	5,515
Establishments operated entire year, total	162	(D)	(D)	(D)
With annual sales of—				
$10,000,000 and over	...	...	...	...
$5,000,000 to $9,999,000	} 6	25,098	16.0	2,336
$2,000,000 to $4,999,000				
$1,000,000 to $1,999,000	11	14,666	9.5	778
$500,000 to $999,000	17	12,005	13.8	810
$300,000 to $499,000	16	6,044	22.7	581
$200,000 to $299,000	15	3,825	11.1	218
$100,000 to $199,000	35	5,312	14.9	412
$50,000 to $99,000	30	2,293	19.4	189
Less than $50,000	32	(D)	(D)	(D)
Establishments not operated entire year	2	(D)	(D)	(D)
Notions wholesalers, total	770	198,449	18.7	18,887
Establishments operated entire year, total	749	195,495	18.7	18,627
With annual sales of—				
$10,000,000 and over	...	...	...	...
$5,000,000 to $9,999,000	} 8	23,728	16.9	2,083
$2,000,000 to $4,999,000				
$1,000,000 to $1,999,000	27	36,371	16.5	2,920
$500,000 to $999,000	67	43,451	18.0	4,187
$300,000 to $499,000	75	29,413	19.9	3,163
$200,000 to $299,000	95	23,041	19.9	2,402
$100,000 to $199,000	176	24,316	18.8	2,230
$50,000 to $99,000	149	10,715	23.3	1,063
Less than $50,000	152	4,460	27.7	579
Establishments not operated entire year	21	2,954	17.9	260
Piece goods wholesalers, total	1,663	975,319	12.7	57,505
Establishments operated entire year, total	1,617	960,199	12.8	56,926
With annual sales of—				
$10,000,000 and over	3	66,442	13.6	4,054
$5,000,000 to $9,999,000	12	76,722	9.7	3,616
$2,000,000 to $4,999,000	71	203,423	11.0	11,605
$1,000,000 to $1,999,000	157	222,185	10.8	11,342
$500,000 to $999,000	277	193,240	13.8	11,513
$300,000 to $499,000	211	82,108	15.0	5,252
$200,000 to $299,000	219	54,409	15.5	3,721
$100,000 to $199,000	282	41,490	17.9	3,593
$50,000 to $99,000	204	15,124	22.9	1,533
Less than $50,000	181	5,056	27.0	697
Establishments not operated entire year	46	15,120	8.1	579
Other specialty-line dry goods wholesalers, total	1,120	460,119	14.2	32,375
Establishments operated entire year, total	1,087	451,570	14.3	31,890
With annual sales of—				
$10,000,000 and over	} 6	65,069	7.5	2,284
$5,000,000 to $9,999,000				
$2,000,000 to $4,999,000	28	81,987	12.2	5,026
$1,000,000 to $1,999,000	58	78,907	13.3	5,520
$500,000 to $999,000	114	79,893	15.7	6,629
$300,000 to $499,000	157	62,035	17.1	4,998
$200,000 to $299,000	127	31,241	17.2	2,514
$100,000 to $199,000	242	34,290	18.8	3,067
$50,000 to $99,000	177	13,098	21.5	1,250
Less than $50,000	178	5,050	27.0	602
Establishments not operated entire year	33	8,549	12.2	485
Piece goods converters, total	817	1,503,962	9.7	69,686
Establishments operated entire year, total	794	1,487,111	9.8	69,014
With annual sales of—				
$10,000,000 and over	18	565,504	7.8	23,158
$5,000,000 to $9,999,000	36	250,082	10.2	11,458
$2,000,000 to $4,999,000	96	294,969	9.5	12,957
$1,000,000 to $1,999,000	137	187,525	11.3	9,512
$500,000 to $999,000	151	106,751	13.1	6,467
$300,000 to $499,000	126	49,455	12.8	2,926
$200,000 to $299,000	63	15,264	17.1	1,087
$100,000 to $199,000	89	13,049	18.1	1,034
$50,000 to $99,000	41	3,421	19.9	294
Less than $50,000	37	1,091	27.9	121
Establishments not operated entire year	23	16,851	7.4	672
Furniture, Home Furnishings Wholesalers				
Furniture (household, office) wholesalers:				
Household furniture wholesalers, total	1,058	463,630	19.0	44,376
Establishments operated entire year, total	1,010	452,868	19.1	43,537
With annual sales of—				
$10,000,000 and over	} 7	48,494	11.8	3,276
$5,000,000 to $9,999,000				
$2,000,000 to $4,999,000	29	95,634	20.7	10,259
$1,000,000 to $1,999,000	73	98,397	17.4	9,125
$500,000 to $999,000	124	87,907	17.5	7,604
$300,000 to $499,000	125	48,919	20.3	5,004
$200,000 to $299,000	116	27,625	22.3	2,916
$100,000 to $199,000	201	29,501	23.3	3,214
$50,000 to $99,000	148	11,018	24.7	1,282
Less than $50,000	187	5,373	33.1	857
Establishments not operated entire year	48	10,762	16.4	839
Furniture, Home Furnishings Wholesalers—Continued				
Furniture (household, office) wholesalers—Continued				
Office furniture distributors, total	918	234,195	25.3	32,347
Establishments operated entire year, total	888	229,244	25.3	31,673
With annual sales of—				
$10,000,000 and over	...	...	...	...
$5,000,000 to $9,999,000	} 12	39,766	16.8	4,091
$2,000,000 to $4,999,000				
$1,000,000 to $1,999,000	26	31,654	21.0	3,849
$500,000 to $999,000	70	46,944	25.9	6,520
$300,000 to $499,000	90	34,315	27.8	5,455
$200,000 to $299,000	103	24,963	29.9	3,936
$100,000 to $199,000	229	32,866	29.9	5,107
$50,000 to $99,000	183	13,614	29.4	1,901
Less than $50,000	175	5,122	31.6	814
Establishments not operated entire year	30	4,951	25.9	674
Home furnishings, floor coverings wholesalers:				
China, glassware, crockery wholesalers, total	538	172,206	23.7	19,778
Establishments operated entire year, total	522	164,725	24.2	19,325
With annual sales of—				
$10,000,000 and over	...	...	...	...
$5,000,000 to $9,999,000	} 7	26,824	16.3	2,111
$2,000,000 to $4,999,000				
$1,000,000 to $1,999,000	38	53,197	22.9	6,386
$500,000 to $999,000	37	26,094	27.0	3,397
$300,000 to $499,000	48	19,092	27.6	2,570
$200,000 to $299,000	51	12,143	26.2	1,443
$100,000 to $199,000	108	15,540	28.0	1,912
$50,000 to $99,000	113	8,424	27.1	994
Less than $50,000	120	3,411	32.5	512
Establishments not operated entire year	16	7,481	14.4	453
Curtain, drapery wholesalers, total	161	68,874	16.9	6,070
Establishments operated entire year, total	156	68,647	16.9	6,051
With annual sales of—				
$10,000,000 and over	...	...	...	...
$5,000,000 to $9,999,000	} 7	24,670	9.5	1,247
$2,000,000 to $4,999,000				
$1,000,000 to $1,999,000	10	12,680	19.1	1,376
$500,000 to $999,000	19	12,967	22.0	1,418
$300,000 to $499,000	23	8,873	20.6	958
$200,000 to $299,000	10	2,259	21.3	214
$100,000 to $199,000	33	4,794	18.9	424
$50,000 to $99,000	21	1,508	30.6	224
Less than $50,000	33	896	34.3	190
Establishments not operated entire year	5	227	20.3	19
Domestic wholesalers, total	237	126,769	12.9	8,244
Establishments operated entire year, total	226	123,942	12.9	8,101
With annual sales of—				
$10,000,000 and over	...	...	...	...
$5,000,000 to $9,999,000	} 15	46,149	8.2	2,136
$2,000,000 to $4,999,000				
$1,000,000 to $1,999,000	20	28,372	15.0	2,198
$500,000 to $999,000	34	23,748	15.6	1,835
$300,000 to $499,000	29	10,924	14.0	654
$200,000 to $299,000	24	5,627	15.0	399
$100,000 to $199,000	41	5,806	17.9	477
$50,000 to $99,000	33	2,490	26.7	275
Less than $50,000	30	826	27.2	127
Establishments not operated entire year	11	2,827	11.2	143
Floor coverings wholesalers, total	773	600,763	14.9	47,234
Establishments operated entire year, total	739	589,064	14.8	46,312
With annual sales of—				
$10,000,000 and over	} 14	103,316	13.0	7,584
$5,000,000 to $9,999,000				
$2,000,000 to $4,999,000	55	161,892	14.2	12,232
$1,000,000 to $1,999,000	99	139,744	14.2	10,700
$500,000 to $999,000	127	92,188	15.7	7,418
$300,000 to $499,000	117	45,475	15.4	3,690
$200,000 to $299,000	93	24,008	17.5	2,063
$100,000 to $199,000	104	15,421	20.9	1,534
$50,000 to $99,000	76	5,609	30.7	830
Less than $50,000	54	1,411	34.0	261
Establishments not operated entire year	34	11,699	20.1	922
Other home furnishings, specialties wholesalers, total	1,130	416,038	19.3	41,458
Establishments operated entire year, total	1,081	409,720	19.2	40,892
With annual sales of—				
$10,000,000 and over	...	...	...	...
$5,000,000 to $9,999,000	5	33,376	19.6	3,487
$2,000,000 to $4,999,000	28	88,798	17.1	8,554
$1,000,000 to $1,999,000	57	77,309	15.9	7,166
$500,000 to $999,000	115	81,129	19.8	8,239
$300,000 to $499,000	129	48,813	20.9	4,917
$200,000 to $299,000	116	29,084	20.7	2,896
$100,000 to $199,000	214	31,295	21.9	3,209
$50,000 to $99,000	187	13,802	26.8	1,626
Less than $50,000	230	6,114	30.0	798
Establishments not operated entire year	49	6,318	21.0	566

(D) Withheld to avoid disclosure. ... Represents zero.

Table 2A. MERCHANT WHOLESALERS: 1954–SALES SIZE OF ESTABLISHMENT–UNITED STATES, BY KIND OF BUSINESS–Continued

Establishments, Sales, Operating Expense Ratio, and Payroll

Kind of business and sales size of establishment	Establishments (Number)	Sales ($1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year ($1,000)
Paper, Allied Products Wholesalers				
Coarse paper and products wholesalers, total	2,435	1,297,650	16.5	123,277
Establishments operated entire year, total	2,386	1,288,755	16.4	122,320
With annual sales of—				
$10,000,000 and over	4	59,614	15.3	3,278
$5,000,000 to $9,999,000	12	89,782	10.0	5,004
$2,000,000 to $4,999,000	86	250,696	14.8	22,456
$1,000,000 to $1,999,000	215	301,526	15.8	30,260
$500,000 to $999,000	383	269,440	17.7	28,396
$300,000 to $499,000	395	154,007	17.7	15,588
$200,000 to $299,000	262	66,255	19.8	7,088
$100,000 to $199,000	465	67,006	20.2	6,891
$50,000 to $99,000	308	23,076	21.5	2,334
Less than $50,000	256	7,353	28.1	1,025
Establishments not operated entire year	49	8,895	21.7	957
Printing and fine paper distributors, total	865	1,248,002	11.4	85,194
Establishments operated entire year, total	856	1,243,271	11.4	84,864
With annual sales of—				
$10,000,000 and over; $5,000,000 to $9,999,000	46	594,927	6.7	26,084
$2,000,000 to $4,999,000	97	311,403	13.6	25,341
$1,000,000 to $1,999,000	111	152,424	15.1	13,667
$500,000 to $999,000	145	103,875	18.1	11,004
$300,000 to $499,000	98	38,859	20.8	4,204
$200,000 to $299,000	70	16,940	20.7	1,734
$100,000 to $199,000	106	15,030	23.2	1,759
$50,000 to $99,000	102	7,590	21.6	754
Less than $50,000	81	2,223	27.3	317
Establishments not operated entire year	9	4,731	16.7	330
Stationery, office supplies wholesalers, total	1,564	369,772	26.1	52,051
Establishments operated entire year, total	1,517	363,408	26.2	51,345
With annual sales of—				
$10,000,000 and over; $5,000,000 to $9,999,000	3	24,612	18.9	1,332
$2,000,000 to $4,999,000	18	51,313	21.7	6,366
$1,000,000 to $1,999,000	30	40,599	25.1	6,112
$500,000 to $999,000	90	62,689	28.5	10,495
$300,000 to $499,000	136	51,533	27.9	8,219
$200,000 to $299,000	182	44,467	28.1	6,792
$100,000 to $199,000	380	53,777	27.3	7,522
$50,000 to $99,000	333	24,534	28.1	3,146
Less than $50,000	345	9,884	29.5	1,361
Establishments not operated entire year	47	6,364	22.5	706
Wallpaper wholesalers, total	193	45,625	29.9	6,882
Establishments operated entire year, total	188	44,186	30.1	6,732
With annual sales of—				
$10,000,000 and over	...	...	...	...
$5,000,000 to $9,999,000	...	...	...	...
$2,000,000 to $4,999,000; $1,000,000 to $1,999,000	7	13,003	27.8	1,864
$500,000 to $999,000	11	7,358	26.5	1,021
$300,000 to $499,000	17	6,485	29.2	1,036
$200,000 to $299,000	19	5,297	30.0	896
$100,000 to $199,000	49	6,889	32.5	1,060
$50,000 to $99,000	51	4,068	39.4	673
Less than $50,000	34	1,086	35.9	182
Establishments not operated entire year	5	1,439	23.7	150
Farm Products (Raw Materials) Merchants				
Cotton merchants, total	581	2,610,108	3.7	22,918
Establishments operated entire year, total	566	2,578,298	3.7	22,740
With annual sales of—				
$10,000,000 and over	61	1,574,762	4.0	12,088
$5,000,000 to $9,999,000	59	404,156	2.3	2,124
$2,000,000 to $4,999,000	116	369,311	3.1	4,502
$1,000,000 to $1,999,000	98	138,080	3.5	1,499
$500,000 to $999,000	75	58,106	5.1	1,106
$300,000 to $499,000	47	18,190	9.1	519
$200,000 to $299,000	30	7,447	7.4	245
$100,000 to $199,000	45	6,482	12.2	420
$50,000 to $99,000	19	1,428	22.8	171
Less than $50,000	16	336	32.7	66
Establishments not operated entire year	15	31,810	2.9	178
Grain merchants, total	975	3,989,704	3.1	55,325
Establishments operated entire year	950	3,973,343	3.1	54,804
With annual sales of—				
$10,000,000 and over	92	2,718,140	2.0	24,750
$5,000,000 to $9,999,000	69	486,725	3.0	6,557
$2,000,000 to $4,999,000	129	418,087	4.6	8,998
$1,000,000 to $1,999,000	105	147,196	7.3	4,540
$500,000 to $999,000	165	116,562	9.9	5,205
$300,000 to $499,000	123	48,731	11.8	1,998
$200,000 to $299,000	80	19,720	14.3	1,224
$100,000 to $199,000	92	13,381	19.3	967
$50,000 to $99,000	45	3,417	22.2	381
Less than $50,000	50	1,384	30.1	184
Establishments not operated entire year	25	16,361	8.5	521
Farm Products (Raw Materials) Merchants—Continued				
Hide, skin, raw fur wholesalers, total	577	428,489	7.6	15,932
Establishments operated entire year	565	422,626	7.6	15,695
With annual sales of—				
$10,000,000 and over; $5,000,000 to $9,999,000	9	141,436	4.0	3,294
$2,000,000 to $4,999,000	23	70,448	7.9	3,298
$1,000,000 to $1,999,000	58	82,407	7.4	2,911
$500,000 to $999,000	91	65,674	9.8	2,813
$300,000 to $499,000	64	24,671	10.7	953
$200,000 to $299,000	63	15,188	11.2	690
$100,000 to $199,000	102	15,108	16.4	1,123
$50,000 to $99,000	75	5,486	19.1	399
Less than $50,000	80	2,208	23.7	214
Establishments not operated entire year	12	5,863	7.8	237
Livestock (except horses, mules) distributors, total	669	888,292	2.9	7,408
Establishments operated entire year, total	657	876,019	2.9	7,324
With annual sales of—				
$10,000,000 and over	11	188,069	0.8	315
$5,000,000 to $9,999,000	21	141,543	1.2	826
$2,000,000 to $4,999,000	86	256,430	2.2	1,913
$1,000,000 to $1,999,000	103	147,714	3.7	1,340
$500,000 to $999,000	120	86,272	5.9	1,341
$300,000 to $499,000	70	28,249	7.5	450
$200,000 to $299,000	50	12,327	9.4	285
$100,000 to $199,000	59	8,994	12.8	327
$50,000 to $99,000	60	4,430	16.9	249
Less than $50,000	77	1,991	29.6	278
Establishments not operated entire year	12	12,273	2.6	84
Leaf tobacco dealers, total	234	304,224	9.2	13,133
Establishments operated entire year, total	215	302,149	9.2	13,022
With annual sales of—				
$10,000,000 and over	6	149,383	6.1	3,316
$5,000,000 to $9,999,000	3	22,546	11.6	1,323
$2,000,000 to $4,999,000	18	59,650	11.1	2,927
$1,000,000 to $1,999,000	21	32,138	10.0	1,918
$500,000 to $999,000	26	18,693	15.8	1,825
$300,000 to $499,000	25	10,062	17.1	857
$200,000 to $299,000	12	3,012	12.6	243
$100,000 to $199,000	22	3,362	17.7	303
$50,000 to $99,000	27	1,927	21.2	194
Less than $50,000	55	1,376	18.0	116
Establishments not operated entire year	19	2,075	10.0	111
Raw wool, wool tops, mohair dealers, total	282	481,524	5.7	10,567
Establishments operated entire year, total	279	480,778	5.7	10,552
With annual sales of—				
$10,000,000 and over	9	134,155	5.9	1,428
$5,000,000 to $9,999,000	15	102,541	3.7	1,963
$2,000,000 to $4,999,000	38	116,345	4.7	2,691
$1,000,000 to $1,999,000	48	69,533	6.5	2,213
$500,000 to $999,000	48	34,680	7.8	857
$300,000 to $499,000	33	12,608	10.8	576
$200,000 to $299,000	19	4,667	13.0	358
$100,000 to $199,000	27	4,001	14.3	240
$50,000 to $99,000	24	1,736	18.0	166
Less than $50,000	18	512	27.3	60
Establishments not operated entire year	3	746	8.8	15
Other farm products (raw materials) distributors, total	535	529,600	6.7	15,318
Establishments operated entire year, total	523	526,975	6.7	15,237
With annual sales of—				
$10,000,000 and over; $5,000,000 to $9,999,000	15	289,111	2.1	2,203
$2,000,000 to $4,999,000	23	74,957	6.9	2,626
$1,000,000 to $1,999,000	40	59,157	10.6	3,018
$500,000 to $999,000	76	51,775	14.5	3,092
$300,000 to $499,000	47	18,507	15.7	1,128
$200,000 to $299,000	42	10,480	17.2	887
$100,000 to $199,000	90	13,483	21.2	1,128
$50,000 to $99,000	93	6,932	26.9	811
Less than $50,000	97	2,573	30.9	344
Establishments not operated entire year	12	2,625	11.4	81
Automotive Wholesalers				
Motor vehicle distributors:				
New used automobile distributors, total	897	491,732	12.2	30,240
Establishments operated entire year, total	867	465,027	12.3	28,842
With annual sales of—				
$10,000,000 and over; $5,000,000 to $9,999,000	10	82,254	5.9	2,596
$2,000,000 to $4,999,000	28	84,929	8.3	3,710
$1,000,000 to $1,999,000	70	98,543	12.2	6,106
$500,000 to $999,000	119	81,441	15.0	6,349
$300,000 to $499,000	138	52,586	16.3	3,897
$200,000 to $299,000	109	28,031	16.2	2,097
$100,000 to $199,000	167	25,036	20.8	2,556
$50,000 to $99,000	122	8,916	21.7	966
Less than $50,000	104	3,291	32.4	565
Establishments not operated entire year	30	26,705	9.3	1,398

... Represents zero.

Table 2A. MERCHANT WHOLESALERS: 1954–SALES SIZE OF ESTABLISHMENT–UNITED STATES, BY KIND OF BUSINESS–Continued

Establishments, Sales, Operating Expense Ratio, and Payroll

Kind of business and sales size of establishment	Establishments (Number)	Sales ($1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year ($1,000)
Automotive Wolesalers—Con.				
Motor vehicle distributors—Con.:				
Truck and tractor (road type) dealers, total	666	265,603	20.7	31,355
Establishments operated entire year, total	636	258,484	20.8	30,698
With annual sales of—				
$10,000,000 and over	...	...	...	...
$5,000,000 to $9,999,000	...	...	...	...
$2,000,000 to $4,999,000	11	31,823	17.6	3,349
$1,000,000 to $1,999,000	48	64,161	17.5	6,626
$500,000 to $999,000	95	67,983	20.2	8,020
$300,000 to $499,000	116	44,397	23.9	6,064
$200,000 to $299,000	96	23,919	23.2	2,878
$100,000 to $199,000	116	17,654	26.0	2,467
$50,000 to $99,000	82	6,355	24.1	842
Less than $50,000	72	2,192	35.4	452
Establishments not operated entire year.	30	7,119	18.3	657
Automotive equipment, tire-tube wholesalers:				
Automotive parts, accessories jobbers, total	12,563	2,834,453	24.7	415,629
Establishments operated entire year, total	12,213	2,776,729	24.7	409,335
With annual sales of—				
$10,000,000 and over	} 25	181,686	32.3	15,135
$5,000,000 to $9,999,000				
$2,000,000 to $4,999,000	82	248,258	17.1	26,514
$1,000,000 to $1,999,000	240	315,740	20.8	41,317
$500,000 to $999,000	675	460,539	24.9	70,086
$300,000 to $499,000	1,126	432,238	27.1	72,032
$200,000 to $299,000	1,481	361,363	27.7	60,894
$100,000 to $199,000	3,418	485,711	28.0	78,649
$50,000 to $99,000	2,984	222,919	28.4	33,732
Less than $50,000	2,182	68,275	31.5	10,976
Establishments not operated entire year.	350	57,724	20.0	6,294
Garage equipment, tools distributors, total	207	55,731	23.1	7,247
Establishments operated entire year, total	198	54,457	23.1	7,109
With annual sales of—				
$10,000,000 and over	...	...	...	...
$5,000,000 to $9,999,000	...	...	...	...
$2,000,000 to $4,999,000	3	7,295	12.2	488
$1,000,000 to $1,999,000	6	7,979	19.1	1,081
$500,000 to $999,000	18	12,537	26.3	1,855
$300,000 to $499,000	25	9,901	24.9	1,379
$200,000 to $299,000	26	6,375	25.8	958
$100,000 to $199,000	48	6,614	26.2	834
$50,000 to $99,000	40	2,834	26.1	368
Less than $50,000	32	922	32.1	146
Establishments not operated entire year.	9	1,274	20.2	138
Tire, tube wholesalers, total	1,207	329,994	22.3	39,341
Establishments operated entire year, total	1,159	324,369	22.3	38,707
With annual sales of—				
$10,000,000 and over	} 8	39,472	12.0	2,576
$5,000,000 to $9,999,000				
$2,000,000 to $4,999,000				
$1,000,000 to $1,999,000	35	46,407	20.0	5,424
$500,000 to $999,000	110	75,308	22.4	9,289
$300,000 to $499,000	169	65,744	24.2	8,466
$200,000 to $299,000	142	35,423	24.7	4,631
$100,000 to $199,000	272	38,722	26.6	5,085
$50,000 to $99,000	236	17,773	27.2	2,360
Less than $50,000	187	5,520	30.9	876
Establishments not operated entire year.	48	5,625	22.9	634
Electrical, Electronics, Appliance Distributors				
Electrical apparatus, supplies distributors:				
General-line electrical goods distributors, total	559	1,567,994	10.8	98,245
Establishments operated entire year, total	549	1,565,835	10.8	98,128
With annual sales of—				
$10,000,000 and over	17	221,882	11.3	15,158
$5,000,000 to $9,999,000	57	390,634	11.5	26,537
$2,000,000 to $4,999,000	220	661,426	10.1	37,942
$1,000,000 to $1,999,000	159	239,013	10.4	14,455
$500,000 to $999,000	58	44,185	14.8	3,210
$300,000 to $499,000	11	4,933	14.0	377
$200,000 to $299,000	7	1,616	16.4	153
$100,000 to $199,000	} 20	2,146	27.2	296
$50,000 to $99,000				
Less than $50,000				
Establishments not operated entire year.	10	2,159	11.0	117
Wiring supplies distributors, total	1,989	1,105,922	16.4	103,134
Establishments operated entire year, total	1,937	1,093,333	16.4	102,257
With annual sales of—				
$10,000,000 and over	} 11	88,345	14.4	7,343
$5,000,000 to $9,999,000				
$2,000,000 to $4,999,000	75	218,000	15.3	20,033
$1,000,000 to $1,999,000	178	246,869	15.0	22,139
$500,000 to $999,000	377	268,645	16.5	24,990
$300,000 to $499,000	351	139,392	18.2	13,953
$200,000 to $299,000	260	64,572	17.8	6,298
$100,000 to $199,000	325	48,361	20.2	5,007
$50,000 to $99,000	187	14,050	24.2	1,663
Less than $50,000	173	5,099	32.4	831
Establishments not operated entire year.	52	12,589	13.0	877
Electrical, Electronics, Appliance Distributors—Con.				
Electrical, apparatus, supplies distributors—Con.				
Electrical apparatus, equipment distributors, total	611	236,542	18.9	26,398
Establishments operated entire year, total	591	233,899	18.8	26,020
With annual sales of—				
$10,000,000 and over	} 5	41,991	10.2	2,966
$5,000,000 to $9,999,000				
$2,000,000 to $4,999,000	14	41,984	17.2	4,356
$1,000,000 to $1,999,000	29	40,004	16.1	3,839
$500,000 to $999,000	67	43,803	19.3	5,108
$300,000 to $499,000	65	23,961	22.4	2,914
$200,000 to $299,000	58	14,375	25.8	2,219
$100,000 to $199,000	115	16,353	28.6	2,496
$50,000 to $99,000	102	7,465	32.6	1,334
Less than $50,000	136	3,963	37.7	788
Establishments not operated entire year.	20	2,643	23.9	378
Electrical appliance, radio, TV set wholesalers, total	2,065	2,814,584	13.1	198,955
Establishments operated entire year, total	1,960	2,745,516	13.1	194,624
With annual sales of—				
$10,000,000 and over	29	422,665	10.6	26,069
$5,000,000 to $9,999,000	87	604,964	11.6	39,214
$2,000,000 to $4,999,000	283	875,585	13.2	64,605
$1,000,000 to $1,999,000	288	423,825	14.4	31,711
$500,000 to $999,000	321	231,432	14.6	16,857
$300,000 to $499,000	228	92,536	16.1	6,965
$200,000 to $299,000	186	45,535	18.3	4,008
$100,000 to $199,000	215	32,226	20.0	2,999
$50,000 to $99,000	159	11,926	25.5	1,439
Less than $50,000	164	4,822	28.7	757
Establishments not operated entire year	105	69,068	13.1	4,331
Electronic parts, equipment distributors, total	1,899	612,676	20.4	67,868
Establishments operated entire year, total	1,789	597,582	20.5	66,400
With annual sales of—				
$10,000,000 and over	} 3	61,811	13.1	2,930
$5,000,000 to $9,999,000				
$2,000,000 to $4,999,000	19	54,416	18.1	5,812
$1,000,000 to $1,999,000	68	90,964	19.4	10,156
$500,000 to $999,000	204	137,921	20.7	16,646
$300,000 to $499,000	241	93,865	21.1	10,859
$200,000 to $299,000	266	66,813	22.6	8,022
$100,000 to $199,000	417	62,074	23.2	7,562
$50,000 to $99,000	292	21,691	27.6	2,968
Less than $50,000	279	8,027	34.9	1,445
Establishments not operated entire year	110	15,094	19.3	1,468
Hardware, Plumbing-Heating Goods Wholesalers				
Hardware wholesalers:				
General-line hardware wholesalers, total	606	1,623,987	17.6	179,255
Establishments operated entire year, total	602	1,623,335	17.6	179,208
With annual sales of—				
$10,000,000 and over	31	554,039	17.3	59,724
$5,000,000 to $9,999,000	42	289,291	16.4	31,348
$2,000,000 to $4,999,000	147	445,712	17.3	48,494
$1,000,000 to $1,999,000	134	189,556	20.0	23,514
$500,000 to $999,000	182	132,341	19.4	14,757
$300,000 to $499,000	14	5,662	16.3	524
$200,000 to $299,000	9	2,278	19.9	244
$100,000 to $199,000	} 43	4,456	23.2	603
$50,000 to $99,000				
Less than $50,000				
Establishments not operated entire year.	4	652	17.0	47
Speciality-line hardware wholesalers, total	1,531	443,936	20.8	47,891
Establishments operated entire year, total	1,481	431,725	21.0	46,838
With annual sales of—				
$10,000,000 and over	...	...	...	...
$5,000,000 to $9,999,000	} 21	75,728	14.9	5,800
$2,000,000 to $4,999,000				
$1,000,000 to $1,999,000	35	46,515	20.6	5,307
$500,000 to $999,000	118	78,925	20.5	8,539
$300,000 to $499,000	246	94,793	21.5	10,519
$200,000 to $299,000	227	56,965	24.9	7,148
$100,000 to $199,000	361	52,812	23.1	6,305
$50,000 to $99,000	264	19,638	25.1	2,320
Less than $50,000	209	6,349	27.9	900
Establishments not operated entire year.	50	12,211	16.6	1,053

... Represents zero.

Table 2A. MERCHANT WHOLESALERS: 1954–SALES SIZE OF ESTABLISHMENT–UNITED STATES, BY KIND OF BUSINESS–Continued

Establishments, Sales, Operating Expense Ratio, and Payroll

Kind of business and sales size of establishment	Establishments (Number)	Sales ($1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year ($1,000)
Hardware, Plumbing-Heating Goods Wholesalers—Continued				
Plumbing, heating equipment, supplies distributors:				
General-line plumbing-heating goods distributors, total	1,703	1,112,178	16.4	103,404
Establishments operated entire year, total	1,661	1,098,515	16.5	102,553
With annual sales of—				
$10,000,000 and over	} 15	86,091	14.6	9,269
$5,000,000 to $9,999,000				
$2,000,000 to $4,999,000	66	187,706	15.4	16,927
$1,000,000 to $1,999,000	231	324,662	15.8	30,330
$500,000 to $999,000	391	278,270	16.8	25,825
$300,000 to $499,000	297	117,589	17.3	10,690
$200,000 to $299,000	196	48,409	19.7	4,645
$100,000 to $199,000	218	32,883	20.7	3,253
$50,000 to $99,000	127	9,612	23.1	1,073
Less than $50,000	120	3,293	32.0	541
Establishments not operated entire year.	42	13,663	14.3	851
Heating equipment distributors, total	905	301,516	19.4	30,626
Establishments operated entire year, total	875	297,305	19.3	30,172
With annual sales of—				
$10,000,000 and over	...	...	...	...
$5,000,000 to $9,999,000	...	...	...	...
$2,000,000 to $4,999,000	9	25,550	14.7	1,876
$1,000,000 to $1,999,000	45	59,415	17.2	6,282
$500,000 to $999,000	133	90,535	18.7	8,916
$300,000 to $499,000	141	55,804	19.7	5,273
$200,000 to $299,000	100	24,979	22.3	2,809
$100,000 to $199,000	187	26,856	22.7	3,070
$50,000 to $99,000	147	11,048	26.7	1,469
Less than $50,000	113	3,118	31.3	477
Establishments not operated entire year.	30	4,211	22.1	454
Plumbing fixtures, supplies distributors, total	1,438	916,094	15.1	76,147
Establishments operated entire year, total	1,401	897,260	15.2	74,977
With annual sales of—				
$10,000,000 and over	...	...	...	...
$5,000,000 to $9,999,000	10	69,928	10.3	4,183
$2,000,000 to $4,999,000	74	217,924	13.8	17,939
$1,000,000 to $1,999,000	151	203,002	14.0	16,334
$500,000 to $999,000	305	218,158	16.5	19,023
$300,000 to $499,000	258	102,144	17.2	9,005
$200,000 to $299,000	164	41,068	18.4	3,921
$100,000 to $199,000	221	32,494	19.5	3,066
$50,000 to $99,000	123	9,563	22.4	1,045
Less than $50,000	95	2,979	29.7	461
Establishments not operated entire year.	37	18,834	11.0	1,170
Lumber, Construction Materials Distributors				
Lumber, millwork wholesalers:				
Lumber wholesalers (without yards), total.	1,678	1,621,685	6.7	50,413
Establishments operated entire year, total	1,609	1,582,898	6.6	49,501
With annual sales of—				
$10,000,000 and over	10	253,940	3.0	5,250
$5,000,000 to $9,999,000	31	210,882	3.9	4,159
$2,000,000 to $4,999,000	141	427,811	4.6	9,197
$1,000,000 to $1,999,000	233	336,654	7.3	11,581
$500,000 to $999,000	277	201,605	9.7	8,472
$300,000 to $499,000	184	72,716	13.2	3,620
$200,000 to $299,000	126	31,247	14.5	2,021
$100,000 to $199,000	202	29,497	21.0	2,725
$50,000 to $99,000	167	12,071	24.4	1,437
Less than $50,000	238	6,475	30.5	1,039
Establishments not operated entire year.	69	38,787	8.7	912
Lumber distributors (with yards), total	1,124	1,094,408	12.5	74,710
Establishments operated entire year, total	1,096	1,083,913	12.5	73,819
With annual sales of—				
$10,000,000 and over	6	144,375	7.4	6,040
$5,000,000 to $9,999,000	21	139,963	6.8	5,613
$2,000,000 to $4,999,000	96	287,188	10.9	17,487
$1,000,000 to $1,999,000	161	230,151	13.5	17,300
$500,000 to $999,000	212	151,829	16.5	13,051
$300,000 to $499,000	176	69,559	19.8	7,121
$200,000 to $299,000	121	29,525	22.1	3,080
$100,000 to $199,000	155	23,660	23.2	2,826
$50,000 to $99,000	71	5,493	29.7	905
Less than $50,000	77	2,170	31.6	396
Establishments not operated entire year.	28	10,495	15.0	891
Millwork, plywood distributors, total	1,502	1,089,849	14.9	91,317
Establishments operated entire year, total	1,452	1,075,674	14.9	90,367
With annual sales of—				
$10,000,000 and over	} 14	112,409	10.5	7,051
$5,000,000 to $9,999,000				
$2,000,000 to $4,999,000	103	283,797	13.7	22,796
$1,000,000 to $1,999,000	227	321,496	14.7	27,208
$500,000 to $999,000	288	210,678	15.9	17,936
$300,000 to $499,000	189	75,079	15.9	6,544
$200,000 to $299,000	119	29,518	19.5	2,968
$100,000 to $199,000	197	28,913	25.0	3,700
$50,000 to $99,000	125	9,204	27.2	1,314
Less than $50,000	190	4,580	34.0	850
Establishments not operated entire year.	50	14,175	12.7	950

Kind of business and sales size of establishment	Establishment (Number)	Sales ($1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year ($1,000)
Lumber, Construction Materials Distributors—Continued				
Construction materials distributors:				
Brick, tile distributors, total	492	242,766	17.7	21,042
Establishments operated entire year, total	470	238,376	17.7	20,627
With annual sales of—				
$10,000,000 and over	...	...	...	...
$5,000,000 to $9,999,000	} 15	45,103	15.1	3,746
$2,000,000 to $4,999,000				
$1,000,000 to $1,999,000	43	58,398	15.9	4,881
$500,000 to $999,000	95	68,148	17.2	5,427
$300,000 to $499,000	96	37,046	20.4	3,203
$200,000 to $299,000	49	12,460	21.1	1,317
$100,000 to $199,000	79	12,282	23.9	1,377
$50,000 to $99,000	46	3,615	24.9	444
Less than $50,000	47	1,324	33.0	232
Establishments not operated entire year.	22	4,390	16.9	415
Cement, lime, plaster wholesalers, total	183	75,985	21.2	8,101
Establishments operated entire year, total	173	74,340	21.1	7,849
With annual sales of—				
$10,000,000 and over	...	...	...	...
$5,000,000 to $9,999,000	} 3	10,704	11.8	524
$2,000,000 to $4,999,000				
$1,000,000 to $1,999,000	12	16,106	21.1	1,990
$500,000 to $999,000	33	22,932	21.8	2,384
$300,000 to $499,000	27	11,036	22.1	1,112
$200,000 to $299,000	24	5,953	25.7	832
$100,000 to $199,000	39	5,718	26.6	762
$50,000 to $99,000	17	1,381	27.7	164
Less than $50,000	18	510	32.7	81
Establishments not operated entire year.	10	1,645	27.4	252
Glass (building) distributors, total	574	251,273	24.6	37,799
Establishments operated entire year, total	559	247,935	24.8	37,517
With annual sales of—				
$10,000,000 and over	} 14	65,849	13.1	5,024
$5,000,000 to $9,999,000				
$2,000,000 to $4,999,000				
$1,000,000 to $1,999,000	44	59,789	25.6	9,831
$500,000 to $999,000	83	57,629	28.0	9,910
$300,000 to $499,000	64	24,958	31.7	4,953
$200,000 to $299,000	63	15,480	32.0	2,902
$100,000 to $199,000	102	14,817	34.4	3,069
$50,000 to $99,000	86	6,355	37.0	1,314
Less than $50,000	103	3,058	32.4	514
Establishments not operated entire year.	15	3,338	15.0	282
Ready-mixed concrete distributors, total	1,996	998,370	31.6	153,547
Establishments operated entire year, total	1,845	972,741	31.5	149,825
With annual sales of—				
$10,000,000 and over	} 9	104,980	25.9	15,697
$5,000,000 to $9,999,000				
$2,000,000 to $4,999,000	50	149,113	27.9	22,206
$1,000,000 to $1,999,000	188	261,054	29.5	37.159
$500,000 to $999,000	302	209,900	33.1	32,555
$300,000 to $499,000	288	113,854	36.2	19,368
$200,000 to $299,000	221	54,130	37.6	9,091
$100,000 to $199,000	382	55,871	36.5	9,693
$50,000 to $99,000	254	19,100	38.3	3,111
Less than $50,000	151	4,739	40.1	945
Establishments not operated entire year.	151	25,629	33.9	3,722
Roofing, siding, insulation materials distributors, total	697	447,723	12.6	30,289
Establishments operated entire year, total	662	439,125	12.6	29,807
With annual sales of—				
$10,000,000 and over	} 4	62,859	6.5	1,837
$5,000,000 to $9,999,000				
$2,000,000 to $4,999,000	16	47,667	11.4	3,363
$1,000,000 to $1,999,000	86	117,373	13.1	8,668
$500,000 to $999,000	170	120,424	13.5	8,633
$300,000 to $499,000	138	55,639	14.4	4,229
$200,000 to $299,000	69	16,892	13.9	1,218
$100,000 to $199,000	87	13,218	20.4	1,240
$50,000 to $99,000	49	3,854	21.7	381
Less than $50,000	43	1,199	32.2	238
Establishments not operated entire year.	35	8,598	13.8	482
Sand, gravel, crushed stone distributors, total	597	105,039	31.0	16,943
Establishments operated entire year, total	574	96,494	32.0	15,935
With annual sales of—				
$10,000,000 and over	...	...	...	...
$5,000,000 to $9,999,000	...	...	...	...
$2,000,000 to $4,999,000	4	9,662	23.3	1,336
$1,000,000 to $1,999,000	13	19,228	19.9	2,184
$500,000 to $999,000	29	19,728	34.7	3,325
$300,000 to $499,000	28	11,506	33.0	1,679
$200,000 to $299,000	39	9,729	35.2	1,716
$100,000 to $199,000	83	12,449	38.6	2,582
$50,000 to $99,000	121	8,197	43.4	1,852
Less than $50,000	257	5,995	40.0	1,261
Establishments not operated entire year.	23	8,545	19.0	1,008

... Represents zero.

Table 2A. MERCHANT WHOLESALERS: 1954—SALES SIZE OF ESTABLISHMENT—UNITED STATES, BY KIND OF BUSINESS—Continued

Establishments, Sales, Operating Expense Ratio, and Payroll

Kind of business and sales size of establishment	Establishments (Number)	Sales ($1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year ($1,000)
Lumber, Construction Materials Distributors—Continued				
Construction materials distributors—Con.				
Other construction materials, distributors, total	1,471	659,109	19.7	69,422
Establishments operated entire year, total	1,384	642,110	19.7	67,620
With annual sales of—				
$10,000,000 and over	} 7	54,456	17.5	5,374
$5,000,000 to $9,999,000				
$2,000,000 to $4,999,000	30	84,073	15.5	6,878
$1,000,000 to $1,999,000	132	180,940	18.5	18,469
$500,000 to $999,000	208	149,947	19.7	15,571
$300,000 to $499,000	187	72,152	22.3	8,485
$200,000 to $299,000	179	43,989	20.1	4,694
$100,000 to $199,000	233	34,674	27.3	4,984
$50,000 to $99,000	221	16,786	27.8	2,238
Less than $50,000	187	5,093	34.5	927
Establishments not operated entire year	87	16,999	20.8	1,802
Machinery, Equipment, Supplies Distributors				
Air conditioning, commercial refrigeration equipment distributors, total	1,860	484,070	23.7	63,298
Establishments operated entire year, total	1,778	469,654	23.8	61,552
With annual sales of—				
$10,000,000 and over	...	...	...	...
$5,000,000 to $9,999,000	} 12	46,851	14.4	4,512
$2,000,000 to $4,999,000				
$1,000,000 to $1,999,000	56	76,959	19.7	8,686
$500,000 to $999,000	151	106,939	23.4	13,846
$300,000 to $499,000	227	88,492	25.0	12,104
$200,000 to $299,000	236	57,234	26.1	8,095
$100,000 to $199,000	395	57,430	28.7	8,740
$50,000 to $99,000	329	24,735	30.1	3,747
Less than $50,000	372	11,014	33.0	1,822
Establishments not operated entire year	82	14,416	22.9	1,746
Commercial machines equipment distributors:				
Office machines, equipment distributors, total	1,421	186,631	31.5	32,625
Establishments operated entire year, total	1,356	175,802	32.5	31,512
With annual sales of—				
$10,000,000 and over	...	...	...	...
$5,000,000 to $9,999,000	} 7	21,573	26.9	3,323
$2,000,000 to $4,999,000				
$1,000,000 to $1,999,000	10	13,016	29.5	2,061
$500,000 to $999,000	34	22,366	34.3	4,165
$300,000 to $499,000	57	21,491	31.8	3,809
$200,000 to $299,000	84	20,159	34.0	3,933
$100,000 to $199,000	250	35,025	32.0	6,372
$50,000 to $99,000	380	26,729	35.0	4,929
Less than $50,000	534	15,443	35.4	2,920
Establishments not operated entire year	65	10,829	15.5	1,113
Restaurant, hotel supply houses (principally nonfood), total	571	159,253	23.7	20,412
Establishments operated entire year, total	560	158,021	23.7	20,260
With annual sales of—				
$10,000,000 and over	...	...	...	...
$5,000,000 to $9,999,000	} 8	28,657	20.3	3,714
$2,000,000 to $4,999,000				
$1,000,000 to $1,999,000	19	22,505	22.7	2,913
$500,000 to $999,000	49	34,202	24.1	4,291
$300,000 to $499,000	65	24,897	24.7	3,425
$200,000 to $299,000	62	15,617	24.8	2,159
$100,000 to $199,000	143	20,566	24.9	2,398
$50,000 to $99,000	111	8,358	25.6	945
Less than $50,000	103	3,219	30.1	415
Establishments not operated entire year	11	1,232	27.6	152
Store machines, fixtures distributors, total	1,087	276,953	22.2	31,738
Establishments operated entire year, total	1,040	271,054	22.3	31,215
With annual sales of—				
$10,000,000 and over	...	...	...	...
$5,000,000 to $9,999,000	...	...	...	...
$2,000,000 to $4,999,000	10	25,891	20.6	2,177
$1,000,000 to $1,999,000	49	65,238	20.4	7,572
$500,000 to $999,000	74	52,852	19.7	5,845
$300,000 to $499,000	132	50,949	22.8	6,089
$200,000 to $299,000	103	24,855	22.9	2,675
$100,000 to $199,000	204	29,079	25.0	3,547
$50,000 to $99,000	200	14,486	30.0	2,082
Less than $50,000	268	7,704	33.7	1,228
Establishments not operated entire year	47	5,899	17.3	523
Other commercial machines, equipment distributors, total	140	37,288	24.6	4,462
Establishments operated entire year, total	136	36,525	24.1	4,272
With annual sales of—				
$10,000,000 and over	...	...	...	...
$5,000,000 to $9,999,000	...	...	...	...
$2,000,000 to $4,999,000	3	12,444	21.6	1,248
$1,000,000 to $1,999,000	3	3,846	17.1	257
$500,000 to $999,000	7	5,279	20.9	645
$300,000 to $499,000	14	5,703	27.7	704
$200,000 to $299,000	6	1,436	31.1	240
$100,000 to $199,000	31	4,482	27.4	677
$50,000 to $99,000	27	1,997	29.4	272
Less than $50,000	45	1,338	38.3	229
Establishments not operated entire year	4	763	47.2	190
Machinery, Equipment, Supplies Distributors—Continued				
Construction machinery equipment dealers, total	1,640	1,401,359	19.2	150,469
Establishments operated entire year, total	1,579	1,386,892	19.1	148,767
With annual sales of—				
$10,000,000 and over	} 26	173,363	16.2	17,368
$5,000,000 to $9,999,000				
$2,000,000 to $4,999,000	151	458,755	17.9	46,828
$1,000,000 to $1,999,000	275	380,703	18.8	40,814
$500,000 to $999,000	297	212,876	20.6	24,186
$300,000 to $499,000	196	78,109	22.1	8,727
$200,000 to $299,000	153	37,888	25.2	4,607
$100,000 to $199,000	209	31,301	28.1	4,141
$50,000 to $99,000	139	10,324	28.4	1,423
Less than $50,000	133	3,573	37.1	673
Establishments not operated entire year	61	14,467	22.4	1,702
Farm-garden machinery, equipment wholesalers:				
Garden machinery, equipment wholesalers, total	233	78,736	19.9	8,416
Establishments operated entire year, total	227	78,129	19.8	8,283
With annual sales of—				
$10,000,000 and over	...	...	...	...
$5,000,000 to $9,999,000	} 10	31,457	16.0	3,171
$2,000,000 to $4,999,000				
$1,000,000 to $1,999,000				
$500,000 to $999,000	26	17,196	20.4	1,830
$300,000 to $499,000	26	10,387	20.8	1,032
$200,000 to $299,000	30	7,530	24.9	878
$100,000 to $199,000	47	7,065	25.5	864
$50,000 to $99,000	45	3,142	23.3	342
Less than $50,000	43	1,352	26.6	166
Establishments not operated entire year	6	607	31.1	133
Farm, dairy machinery equipment (including tractors) wholesalers, total	879	455,643	16.3	37,610
Establishments operated entire year, total	849	445,350	16.4	37,063
With annual sales of—				
$10,000,000 and over	...	...	...	...
$5,000,000 to $9,999,000	7	42,993	10.4	2,545
$2,000,000 to $4,999,000	45	136,805	13.6	10,122
$1,000,000 to $1,999,000	56	80,831	16.2	7,044
$500,000 to $999,000	110	79,324	18.0	6,863
$300,000 to $499,000	103	39,506	20.2	3,959
$200,000 to $299,000	104	26,561	21.0	2,543
$100,000 to $199,000	188	27,114	22.1	2,615
$50,000 to $99,000	120	8,960	24.0	887
Less than $50,000	116	3,256	29.8	485
Establishments not operated entire year	30	10,293	10.4	547
Industrial machinery, equipment distributors:				
Food processing machinery, equipment distributors, total	367	163,405	16.0	12,778
Establishments operated entire year, total	354	162,243	15.9	12,652
With annual sales of—				
$10,000,000 and over	} 5	34,519	9.9	1,837
$5,000,000 to $9,999,000				
$2,000,000 to $4,999,000	8	19,381	13.3	1,389
$1,000,000 to $1,999,000	29	40,508	13.6	2,995
$500,000 to $999,000	34	24,327	19.6	1,959
$300,000 to $499,000	48	17,763	18.9	1,539
$200,000 to $299,000	40	9,947	20.6	976
$100,000 to $199,000	62	9,022	23.8	965
$50,000 to $99,000	69	5,118	28.4	721
Less than $50,000	59	1,658	34.3	271
Establishments not operated entire year	13	1,162	27.9	126
General-purpose industrial machinery, equipment distributors, total	1,379	498,625	20.8	56,621
Establishments operated entire year, total	1,329	484,855	21.0	55,598
With annual sales of—				
$10,000,000 and over	...	...	...	...
$5,000,000 to $9,999,000	6	40,580	14.0	3,012
$2,000,000 to $4,999,000	20	60,261	16.1	5,660
$1,000,000 to $1,999,000	69	93,621	16.1	8,844
$500,000 to $999,000	159	112,599	22.2	13,247
$300,000 to $499,000	183	71,638	23.7	9,393
$200,000 to $299,000	163	40,791	24.6	5,421
$100,000 to $199,000	301	43,085	27.5	6,255
$50,000 to $99,000	223	16,724	31.2	2,624
Less than $50,000	205	5,556	36.9	1,142
Establishments not operated entire year	50	13,770	13.7	1,023
Metalworking machinery, equipment dealers, total	914	484,490	15.0	39,150
Establishments operated entire year, total	888	480,270	15.0	38,710
With annual sales of—				
$10,000,000 and over	3	41,770	5.2	757
$5,000,000 to $9,999,000	10	65,181	8.8	3,248
$2,000,000 to $4,999,000	37	112,482	10.1	7,403
$1,000,000 to $1,999,000	60	80,849	16.0	7,678
$500,000 to $999,000	96	67,954	18.3	6,336
$300,000 to $499,000	112	44,064	22.9	5,018
$200,000 to $299,000	115	28,704	22.2	3,299
$100,000 to $199,000	180	25,418	26.1	3,054
$50,000 to $99,000	133	9,914	28.1	1,241
Less than $50,000	142	3,934	35.9	676
Establishments not operated entire year	26	4,220	20.2	440

... Represents zero.

Table 2A. MERCHANT WHOLESALERS: 1954–SALES SIZE OF ESTABLISHMENT–UNITED STATES, BY KIND OF BUSINESS–Continued

Establishments, Sales, Operating Expense Ratio, and Payroll

Kind of business and sales size of establishment	Establishments (Number)	Sales ($1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year ($1,000)
Machinery, Equipment, Supplies Distributors—Continued				
Industrial machinery equipment distributors—Continued				
Oil well supply houses, total	1,208	914,479	9.6	39,059
Establishments operated entire year, total	1,155	896,832	9.5	37,779
With annual sales of—				
$10,000,000 and over				
$5,000,000 to $9,999,000	17	144,734	6.5	3,284
$2,000,000 to $4,999,000	69	200,833	6.8	5,668
$1,000,000 to $1,999,000	179	245,988	8.1	9,000
$500,000 to $999,000	233	172,129	9.8	7,351
$300,000 to $499,000	177	71,000	15.5	5,420
$200,000 to $299,000	111	27,647	18.6	2,595
$100,000 to $199,000	163	24,275	23.7	2,818
$50,000 to $99,000	102	7,788	30.4	1,214
Less than $50,000	104	2,438	34.5	429
Establishments not operated entire year	53	17,647	15.3	1,280
Printing machinery, equipment distributors, total	210	64,820	27.2	8,921
Establishments operated entire year, total	205	64,077	27.2	8,799
With annual sales of—				
$10,000,000 and over	...	...	...	...
$5,000,000 to $9,999,000				
$2,000,000 to $4,999,000	5	18,481	27.6	2,680
$1,000,000 to $1,999,000	6	8,156	19.4	724
$500,000 to $999,000	21	13,761	26.4	1,689
$300,000 to $499,000	20	8,009	27.5	1,143
$200,000 to $299,000	22	5,353	29.5	820
$100,000 to $199,000	43	6,334	31.1	1,031
$50,000 to $99,000	33	2,469	30.2	386
Less than $50,000	55	1,514	38.0	326
Establishments not operated entire year	5	743	28.9	122
Used machinery dealers, total	245	31,272	31.3	4,309
Establishments operated entire year, total	236	30,348	31.5	4,223
With annual sales of—				
$10,000,000 and over	...	...	...	...
$5,000,000 to $9,999,000	...	...	...	...
$2,000,000 to $4,999,000	...	...	...	...
$1,000,000 to $1,999,000				
$500,000 to $999,000	11	8,944	32.1	1,312
$300,000 to $499,000	10	3,830	32.0	601
$200,000 to $299,000	16	4,171	25.0	486
$100,000 to $199,000	48	6,532	28.8	758
$50,000 to $99,000	67	4,504	35.1	642
Less than $50,000	84	2,367	39.9	424
Establishments not operated entire year	9	924	26.3	86
Other industrial machinery, equipment distributers, total	1,423	461,895	20.6	48,999
Establishments operated entire year, total	1,365	452,549	20.6	48,293
With annual sales of—				
$10,000,000 and over				
$5,000,000 to $9,999,000	5	45,177	16.8	4,708
$2,000,000 to $4,999,000	27	82,980	16.0	5,705
$1,000,000 to $1,999,000	50	74,040	17.8	7,205
$500,000 to $999,000	117	82,430	19.2	8,486
$300,000 to $499,000	171	66,268	23.8	8,054
$200,000 to $299,000	141	34,509	24.4	4,306
$100,000 to $199,000	272	38,693	27.6	5,501
$50,000 to $99,000	270	19,691	29.3	2,910
Less than $50,000	312	8,761	31.9	1,418
Establishments not operated entire year	58	9,346	18.3	706
Industrial materials, supplies distributors:				
Abrasives, abrasive materials distributors, total	141	77,400	19.2	8,377
Establishments operated entire year, total	138	77,119	19.2	8,359
With annual sales of—				
$10,000,000 and over	...	...	...	...
$5,000,000 to $9,999,000				
$2,000,000 to $4,999,000	6	23,775	14.4	1,969
$1,000,000 to $1,999,000	20	25,455	20.7	3,395
$500,000 to $999,000	14	10,243	20.3	1,004
$300,000 to $499,000	22	8,768	22.0	1,007
$200,000 to $299,000	16	3,846	23.2	434
$100,000 to $199,000	23	3,171	22.1	288
$50,000 to $99,000	19	1,318	28.5	175
Less than $50,000	18	543	34.8	87
Establishments not operated entire year	3	281	18.1	18
Mechanical power transmission equipment distributors, total	335	113,349	23.7	15,053
Establishments operated entire year, total	318	111,342	23.6	14,753
With annual sales of—				
$10,000,000 and over	...	...	...	...
$5,000,000 to $9,999,000	...	...	...	...
$2,000,000 to $4,999,000				
$1,000,000 to $1,999,000	16	25,139	23.1	3,813
$500,000 to $999,000	49	32,409	23.5	4,345
$300,000 to $499,000	65	25,450	22.0	2,866
$200,000 to $299,000	60	14,748	25.3	1,891
$100,000 to $199,000	65	9,831	25.4	1,276
$50,000 to $99,000	41	3,024	27.0	422
Less than $50,000	22	741	33.1	140
Establishments not operated entire year	17	2,007	25.7	300
Machinery, Equipment, Supplies Distributors—Continued				
Industrial materials, supplies distributors—Continued				
Mechanical rubber goods distributors, total	280	100,031	23.8	13,467
Establishments operated entire year, total	273	98,231	23.8	13,246
With annual sales of—				
$10,000,000 and over	...	...	...	...
$5,000,000 to $9,999,000	...	...	...	...
$2,000,000 to $4,999,000	3	8,516	23.0	918
$1,000,000 to $1,999,000	15	20,606	20.4	2,539
$500,000 to $999,000	47	32,455	24.4	4,561
$300,000 to $499,000	38	14,800	23.8	2,270
$200,000 to $299,000	38	9,072	24.2	1,206
$100,000 to $199,000	57	8,454	28.1	1,188
$50,000 to $99,000	41	3,291	25.2	398
Less than $50,000	34	1,037	32.5	166
Establishments not operated entire year	7	1,800	23.9	221
Rope, cordage distributors, total	117	94,120	10.1	5,110
Establishments operated entire year, total	115	(D)	(D)	(D)
With annual sales of—				
$10,000,000 and over				
$5,000,000 to $9,999,000				
$2,000,000 to $4,999,000	8	42,978	6.2	1,641
$1,000,000 to $1,999,000	10	15,205	12.0	866
$500,000 to $999,000	26	20,508	11.5	1,258
$300,000 to $499,000	20	7,803	16.0	681
$200,000 to $299,000	14	3,464	18.2	313
$100,000 to $199,000	18	2,722	16.1	198
$50,000 to $99,000	10	861	24.3	96
Less than $50,000	9	(D)	(D)	(D)
Establishments not operated entire year	2	(D)	(D)	(D)
Valves, fittings (except plumbing) distributors, total	214	139,320	19.5	15,473
Establishments operated entire year, total	203	138,562	19.5	15,404
With annual sales of—				
$10,000,000 and over	...	...	...	...
$5,000,000 to $9,999,000	...	...	...	...
$2,000,000 to $4,999,000	16	53,924	18.0	5,943
$1,000,000 to $1,999,000	17	27,041	19.5	3,263
$500,000 to $999,000	43	32,045	20.5	3,318
$300,000 to $499,000	35	13,681	19.9	1,512
$200,000 to $299,000	19	4,629	19.3	462
$100,000 to $199,000	36	5,229	23.9	627
$50,000 to $99,000	22	1,676	29.6	208
Less than $50,000	15	337	40.9	71
Establishments not operated entire year	11	758	22.8	69
Reconditioned drum, barrel distributors, total	372	65,360	36.6	14,119
Establishments operated entire year, total	366	64,167	36.9	13,979
With annual sales of—				
$10,000,000 and over	...	...	...	...
$5,000,000 to $9,999,000	...	...	...	...
$2,000,000 to $4,999,000	...	...	...	...
$1,000,000 to $1,999,000	14	17,996	35.6	3,858
$500,000 to $999,000	14	9,296	37.9	2,090
$300,000 to $499,000	25	9,494	36.3	2,082
$200,000 to $299,000	36	8,779	36.7	1,859
$100,000 to $199,000	62	8,750	39.8	2,174
$50,000 to $99,000	92	6,598	37.0	1,335
Less than $50,000	123	3,254	34.4	581
Establishments not operated entire year	6	1,193	22.5	140
Other industrial materials, supplies distributors, total	2,934	1,420,160	19.4	160,258
Establishments operated entire year, total	2,836	1,390,029	19.6	158,329
With annual sales of—				
$10,000,000 and over	4	68,112	17.8	8,164
$5,000,000 to $9,999,000	16	105,491	16.9	11,549
$2,000,000 to $4,999,000	102	306,286	16.9	32,482
$1,000,000 to $1,999,000	234	325,157	18.4	35,592
$500,000 to $999,000	340	243,116	20.3	28,276
$300,000 to $499,000	355	137,447	21.1	15,745
$200,000 to $299,000	300	74,529	22.4	8,834
$100,000 to $199,000	569	83,527	25.4	10,754
$50,000 to $99,000	459	33,973	27.9	4,580
Less than $50,000	457	12,391	35.6	2,353
Establishments not operated entire year	98	30,131	12.6	1,929
Professional equipment, supplies distributors:				
Dental supply houses, total	502	124,125	26.0	17,906
Establishments operated entire year, total	493	123,599	26.0	17,868
With annual sales of—				
$10,000,000 and over	...	...	...	...
$5,000,000 to $9,999,000	...	...	...	...
$2,000,000 to $4,999,000	...	...	...	...
$1,000,000 to $1,999,000	19	24,241	24.1	3,029
$500,000 to $999,000	46	31,890	26.4	4,970
$300,000 to $499,000	66	24,950	27.0	3,947
$200,000 to $299,000	62	15,330	27.4	2,427
$100,000 to $199,000	123	18,280	25.3	2,466
$50,000 to $99,000	90	6,425	24.9	670
Less than $50,000	87	2,483	28.9	359
Establishments not operated entire year	9	526	31.7	38

(D) Witheld to avoid disclosure. ... Represents zero

Table 2A. MERCHANT WHOLESALERS: 1954—SALES SIZE OF ESTABLISHMENT—UNITED STATES, BY KIND OF BUSINESS—Continued

Establishments, Sales, Operating Expense Ratio, and Payroll

Kind of business and sales size of establishment	Establishments (Number)	Sales ($1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year ($1,000)
Machinery, Equipment, Supplies Distributors—Continued				
Professional equipment, supplies distributors—Continued				
Religious supply houses, total	134	31,582	31.5	4,616
Establishments operated entire year, total	133	(D)	(D)	(D)
With annual sales of—				
$10,000,000 and over	...	...	...	...
$5,000,000 to $9,999,000	...	...	...	...
$2,000,000 to $4,999,000				
$1,000,000 to $1,999,000	7	11,724	39.1	1,848
$500,000 to $999,000	7	4,822	23.7	635
$300,000 to $499,000	12	4,528	27.6	654
$200,000 to $299,000	17	4,024	33.1	664
$100,000 to $199,000	19	2,724	25.4	364
$50,000 to $99,000	36	2,545	22.8	290
Less than $50,000	35	(D)	(D)	(D)
Establishments not operated entire year.	1	(D)	(D)	(D)
School supply houses, total	255	96,321	22.8	12,337
Establishments operated entire year, total	247	95,756	22.8	12,267
With annual sales of—				
$10,000,000 and over	...	...	...	...
$5,000,000 to $9,999,000	...	...	...	...
$2,000,000 to $4,999,000	8	22,887	24.7	3,331
$1,000,000 to $1,999,000	14	19,085	20.6	2,245
$500,000 to $999,000	31	22,580	21.5	2,917
$300,000 to $499,000	30	11,770	23.3	1,572
$200,000 to $299,000	31	7,714	23.1	915
$100,000 to $199,000	54	7,664	24.0	843
$50,000 to $99,000	42	3,065	22.3	328
Less than $50,000	37	991	29.6	116
Establishments not operated entire year.	8	565	26.5	70
Surgical, medical, hospital supply houses, total	800	321,489	22.3	40,880
Establishments operated entire year, total	777	319,266	22.3	40,596
With annual sales of—				
$10,000,000 and over				
$5,000,000 to $9,999,000	4	33,521	21.4	3,812
$2,000,000 to $4,999,000	14	46,355	20.6	5,480
$1,000,000 to $1,999,000	52	69,517	21.2	9,317
$500,000 to $999,000	103	73,078	21.4	9,502
$300,000 to $499,000	100	38,592	21.7	4,688
$200,000 to $299,000	100	25,423	25.6	3,411
$100,000 to $199,000	134	20,116	25.1	2,463
$50,000 to $99,000	121	8,841	31.1	1,322
Less than $50,000	149	3,823	33.6	601
Establishments not operated entire year.	23	2,223	23.4	284
Optical goods wholesalers, total	742	126,966	36.0	29,220
Establishments operated entire year, total	719	124,002	36.3	28,782
With annual sales of—				
$10,000,000 and over	...	...	...	...
$5,000,000 to $9,999,000	...	...	...	...
$2,000,000 to $4,999,000				
$1,000,000 to $1,999,000	8	16,396	32.8	2,545
$500,000 to $999,000	31	19,233	34.9	4,856
$300,000 to $499,000	67	24,338	33.7	5,396
$200,000 to $299,000	69	17,584	36.3	4,070
$100,000 to $199,000	198	27,550	37.6	6,796
$50,000 to $99,000	200	14,476	42.2	3,948
Less than $50,000	146	4,425	41.6	1,171
Establishments not operated entire year.	23	2,964	26.4	438
Other professional supplies distributors, total	479	152,670	26.8	22,694
Establishments operated entire year, total	461	147,483	27.2	22,279
With annual sales of—				
$10,000,000 and over	...	...	...	...
$5,000,000 to $9,999,000	3	21,094	32.8	3,883
$2,000,000 to $4,999,000	10	29,989	27.9	4,418
$1,000,000 to $1,999,000	25	33,298	23.6	4,759
$500,000 to $999,000	22	15,132	26.1	2,359
$300,000 to $499,000	36	13,917	23.7	1,839
$200,000 to $299,000	36	8,908	26.8	1,131
$100,000 to $199,000	107	15,217	28.5	2,365
$50,000 to $99,000	79	5,920	30.1	946
Less than $50,000	143	4,008	31.4	579
Establishments not operated entire year.	18	5,187	16.3	415
Service establishment supply houses:				
Beauty, barber supply houses, total	898	140,561	29.3	22,139
Establishments operated entire year, total	870	137,607	29.2	21,559
With annual sales of—				
$10,000,000 and over	...	...	...	...
$5,000,000 to $9,999,000	...	...	...	...
$2,000,000 to $4,999,000	...	...	...	...
$1,000,000 to $1,999,000	9	12,832	26.4	1,713
$500,000 to $999,000	26	16,630	28.9	3,033
$300,000 to $499,000	67	25,604	28.8	4,317
$200,000 to $299,000	111	26,873	29.8	4,408
$100,000 to $199,000	240	34,991	30.9	5,550
$50,000 to $99,000	192	13,934	27.5	1,714
Less than $50,000	225	6,743	29.8	824
Establishments not operated entire year.	28	2,954	34.0	580

Kind of business and sales size of establishment	Establishments (Number)	Sales ($1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year ($1,000)
Machinery, Equipment, Supplies Distributors—Continued				
Service establishments supply houses—Con.				
Janitors' supply houses, total	843	126,780	29.2	20,841
Establishments operated entire year, total	810	124,076	29.2	20,423
With annual sales of—				
$10,000,000 and over	...	...	...	...
$5,000,000 to $9,999,000				
$2,000,000 to $4,999,000	4	13,373	30.3	2,708
$1,000,000 to $1,999,000	9	11,914	24.9	1,588
$500,000 to $999,000	21	14,287	27.6	2,457
$300,000 to $499,000	59	21,996	29.3	3,853
$200,000 to $299,000	57	13,942	28.5	2,202
$100,000 to $199,000	188	26,334	29.7	4,248
$50,000 to $99,000	208	14,961	31.2	2,291
Less than $50,000	264	7,269	32.5	1,076
Establishments not operated entire year.	33	2,704	27.6	418
Laundry, dry cleaning supply houses, total	441	146,607	22.1	16,732
Establishments operated entire year, total	410	133,778	22.4	15,539
With annual sales of—				
$10,000,000 and over	...	...	...	...
$5,000,000 to $9,999,000	...	...	...	...
$2,000,000 to $4,999,000	5	12,701	17.4	1,098
$1,000,000 to $1,999,000	20	29,109	24.5	3,991
$500,000 to $999,000	46	33,731	22.3	3,873
$300,000 to $499,000	60	25,124	20.7	2,908
$200,000 to $299,000	52	13,028	21.9	1,321
$100,000 to $199,000	87	13,247	23.6	1,521
$50,000 to $99,000	69	4,839	25.4	574
Less than $50,000	71	1,999	31.2	253
Establishments not operated entire year.	31	12,829	19.8	1,193
Shoe service wholesalers, total	485	101,579	18.1	9,548
Establishments operated entire year, total	477	100,577	18.1	9,446
With annual sales of—				
$10,000,000 and over	...	...	...	...
$5,000,000 to $9,999,000	...	...	...	...
$2,000,000 to $4,999,000				
$1,000,000 to $1,999,000	8	12,614	13.0	863
$500,000 to $999,000	32	23,575	16.1	2,179
$300,000 to $499,000	44	16,528	19.2	1,686
$200,000 to $299,000	63	15,474	20.0	1,583
$100,000 to $199,000	152	22,092	20.5	2,255
$50,000 to $99,000	108	8,126	18.0	637
Less than $50,000	70	2,168	25.0	243
Establishments not operated entire year.	8	1,002	19.1	102
Undertakers' supply houses, total	137	14,443	25.3	1,798
Establishments operated entire year, total	131	14,331	25.1	1,769
With annual sales of—				
$10,000,000 and over	...	...	...	...
$5,000,000 to $9,999,000	...	...	...	...
$2,000,000 to $4,999,000	...	...	...	...
$1,000,000 to $1,999,000	...	...	...	...
$500,000 to $999,000				
$300,000 to $499,000	9	4,144	18.8	397
$200,000 to $299,000	15	3,601	25.1	466
$100,000 to $199,000	18	2,450	30.1	384
$50,000 to $99,000	40	2,853	26.3	324
Less than $50,000	49	1,283	33.6	198
Establishments not operated entire year.	6	112	48.2	29
Upholsterers' supply houses, total	262	92,670	21.7	9,960
Establishments operated entire year, total	258	92,476	21.7	9,933
With annual sales of—				
$10,000,000 and over	...	...	...	...
$5,000,000 to $9,999,000	...	...	...	...
$2,000,000 to $4,999,000	9	23,355	21.5	2,451
$1,000,000 to $1,999,000	7	9,190	23.4	1,229
$500,000 to $999,000	31	20,931	20.7	2,297
$300,000 to $499,000	43	16,536	22.2	1,841
$200,000 to $299,000	40	9,669	20.1	912
$100,000 to $199,000	61	8,944	21.8	777
$50,000 to $99,000	39	2,993	25.0	313
Less than $50,000	28	858	27.5	113
Establishments not operated entire year.	4	194	22.7	27
Welders' supply houses, total	1,000	198,100	26.4	26,793
Establishments operated entire year, total	965	195,770	26.3	26,434
With annual sales of—				
$10,000,000 and over	...	...	...	...
$5,000,000 to $9,999,000				
$2,000,000 to $4,999,000	5	16,509	13.8	1,058
$1,000,000 to $1,999,000	6	8,682	16.1	752
$500,000 to $999,000	58	38,904	24.9	5,477
$300,000 to $499,000	90	34,390	28.5	5,197
$200,000 to $299,000	132	31,216	28.2	4,425
$100,000 to $199,000	303	43,992	29.9	6,539
$50,000 to $99,000	238	17,834	28.8	2,393
Less than $50,000	133	4,243	31.3	593
Establishments not operated entire year.	35	2,330	31.4	359

(D) Withheld to avoid disclosure. ... Represents zero.

Table 2A. MERCHANT WHOLESALERS: 1954–SALES SIZE OF ESTABLISHMENT–UNITED STATES, BY KIND OF BUSINESS–Continued

Establishments, Sales, Operating Expense Ratio, and Payroll

Kind of business and sales size of establishment	Establishments (Number)	Sales ($1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year ($1,000)
Machinery, Equipment, Supplies Distributors—Continued				
Service establishment supply houses—Con.				
Other service establishment supply houses, total	1,198	281,252	19.0	26,731
Establishments operated entire year, total	1,159	272,586	19.1	26,112
With annual sales of—				
$10,000,000 and over	...	...	...	...
$5,000,000 to $9,999,000	} 12	38,501	7.3	1,469
$2,000,000 to $4,999,000				
$1,000,000 to $1,999,000	37	50,022	15.4	4,306
$500,000 to $999,000	79	54,860	17.4	4,529
$300,000 to $499,000	109	42,212	21.7	4,630
$200,000 to $299,000	106	25,905	24.1	3,074
$100,000 to $199,000	236	34,617	24.9	4,233
$50,000 to $99,000	233	17,397	28.2	2,4[illegible]
Less than $50,000	347	9,072	33.7	1,460
Establishments not operated entire year	39	8,666	15.5	619
Transportation equipment distributors:				
Aircraft, aeronautical equipment, parts distributors, total	450	169,782	26.6	22,901
Establishments operated entire year, total	433	165,303	26.3	22,166
With annual sales of—				
$10,000,000 and over				
$5,000,000 to $9,999,000	} 11	57,496	24.4	6,647
$2,000,000 to $4,999,000				
$1,000,000 to $1,999,000	16	23,182	24.5	3,404
$500,000 to $999,000	43	30,660	23.4	4,150
$300,000 to $499,000	51	19,993	29.4	2,776
$200,000 to $299,000	58	14,318	28.2	1,927
$100,000 to $199,000	71	10,411	31.8	1,583
$50,000 to $99,000	93	6,714	34.9	1,121
Less than $50,000	90	2,529	39.5	558
Establishments not operated entire year	17	4,479	37.4	735
Marine machinery, equipment distributors, total	400	1[illegible],573	21.2	15,017
Establishments operated entire year, total	384	12[illegible],125	21.2	14,886
With annual sales of—				
$10,000,000 and over	...	...	...	...
$5,000,000 to $9,999,000	...	...	...	...
$2,000,000 to $4,999,000	7	24,624	20.4	2,622
$1,000,000 to $1,999,000	15	18,989	15.6	1,830
$500,000 to $999,000	49	33,677	20.7	4,262
$300,000 to $499,000	38	15,013	20.7	1,717
$200,000 to $299,000	52	12,721	24.3	1,593
$100,000 to $199,000	90	13,193	24.8	1,672
$50,000 to $99,000	77	5,558	30.1	919
Less than $50,000	56	1,350	32.2	271
Establishments not operated entire year	16	1,448	20.5	131
Railroad equipment distributors, total	84	60,046	20.7	6,297
Establishments operated entire year, total	81	57,851	21.0	6,145
With annual sales of—				
$10,000,000 and over				
$5,000,000 to $9,999,000	} 6	23,544	17.8	3,240
$2,000,000 to $4,999,000				
$1,000,000 to $1,999,000	6	8,716	22.5	791
$500,000 to $999,000	12	8,203	24.9	1,034
$300,000 to $499,000	7	2,662	23.5	278
$200,000 to $299,000	5	1,388	27.6	100
$100,000 to $199,000	15	2,060	30.6	3[illegible]
$50,000 to $99,000	12	839	39.0	163
Less than $50,000	18	439	48.1	144
Establishments not operated entire year	3	2,195	12.6	152
Other transportation equipment distributors, total	70	19,647	27.6	2,745
Establishments operated entire year, total	67	19,399	27.5	2,691
With annual sales of—				
$10,000 and over	...	...	...	...
$5,000,000 to $9,999,000	...	...	...	...
$2,000,000 to $4,999,000	...	...	...	...
$1,000,000 to $1,999,000	5	6,259	18.3	636
$500,000 to $999,000	8	5,935	35.2	913
$300,000 to $499,000	7	2,438	28.3	360
$200,000 to $299,000	5	1,130	25.3	155
$100,000 to $199,000	16	2.373	28.8	409
$50,000 to $99,000	11	873	34.5	144
Less than $50,000	15	391	34.3	74
Establishments not operated entire year	3	248	34.7	54
Metals, Metalwork (Except Scrap) Distributors				
Iron, steel and products distributors, total	2,693	2,174,276	18.5	221,482
Establishments operated entire year, total	2,600	2,159,411	18.4	220,057
With annual sales of—				
$10,000,000 and over	15	261,240	14.4	22,681
$5,000,000 to $9,999,000	51	351,863	15.3	32,693
$2,000,000 to $4,999,000	176	541,064	17.5	54,081
$1,000,000 to $1,999,000	286	406,888	19.3	42,629
$500,000 to $999,000	398	283,039	20.8	30,442
$300,000 to $499,000	404	159,843	22.0	17,465
$200,000 to $299,000	268	65,903	22.4	7,508
$100,000 to $199,000	403	59,687	25.4	7,687
$50,000 to $99,000	291	21,545	29.9	3,215
Less than $50,000	308	8,339	35.4	1,656
Establishments not operated entire year	93	14,865	21.7	1,425
Metals, Metalwork (Except Scrap) Distributors—Continued				
Nonferrous metals distributors, total	542	1,188,309	7.2	42,860
Establishments operated entire year, total	5[illegible]7	1,182,629	7.2	42,550
With annual sales of—				
$10,000,000 and over	19	751,082	3.8	15,756
$5,000,000 to $9,999,000	13	89,990	9.0	3,445
$2,000,000 to $4,999,000	44	131,879	12.0	7,773
$1,000,000 to $1,999,000	[illegible]	99,194	12.8	6,290
$500,000 to $999,000	73	54,729	15.3	3,967
$300,000 to $499,000	76	28,822	18.8	2,524
$200,000 to $299,000	46	11,211	22.2	965
$100,000 to $199,000	73	10,462	21.0	1,101
$50,000 to $99,000	54	4,011	25.0	484
Less than $50,000	48	1,249	32.8	245
Establishments not operated entire year	25	5,680	13.9	310
Scrap, Waste Materials Dealers				
Iron, steel scrap dealers:				
Iron, steel scrap dealers (with processing, preparation equipment), total	2,202	801,352	21.4	89,836
Establishments operated entire year, total	2,152	795,520	21.3	89,150
With annual sales of—				
$10,000,000 and over	6	113,174	7.8	3,555
$5,000,000 to $9,999,000	7	41,564	11.6	2,842
$2,000,000 to $4,999,000	44	126,162	17.6	12,488
$1,000,000 to $1,999,000	95	132,053	21.1	15,933
$500,000 to $999,000	226	159,620	25.6	21,388
$300,000 to $499,000	182	70,179	26.6	9,595
$200,000 to $299,000	213	52,009	29.0	7,694
$100,000 to $199,000	415	58,705	28.9	8,769
$50,000 to $99,000	372	27,229	32.5	4,282
Less than $50,000	592	14,825	36.0	2,604
Establishments not operated entire year	50	5,832	28.5	686
Iron, steel scrap dealers (without processing, preparation equipment), total	1,517	411,788	9.6	20,341
Establishments operated entire year, total	1,484	408,933	9.5	20,062
With annual sales of—				
$10,000,000 and over	7	141,848	3.2	2,670
$5,000,000 to $9,999,000	8	50,416	5.7	1,640
$2,000,000 to $4,999,000	19	63,774	4.4	1,424
$1,000,000 to $1,999,000	34	47,152	9.8	2,216
$500,000 to $999,000	35	24,035	13.8	1,866
$300,000 to $499,000	36	14,111	19.1	1,266
$200,000 to $299,000	47	11,817	21.8	1,360
$100,000 to $199,000	124	17,616	23.7	2,119
$50,000 to $99,000	267	18,886	25.9	2,438
Less than $50,000	907	19,278	32.9	3,063
Establishments not operated entire year	33	2,855	30.0	279
Waste materials dealers:				
Nonferrous metallic scrap dealers, total	1,518	500,822	13.9	34,749
Establishments operated entire year, total	1,477	492,405	13.9	34,146
With annual sales of—				
$10,000,000 and over	...	...	...	...
$5,000,000 to $9,999,000	3	29,158	6.9	1,057
$2,000,000 to $4,999,000	52	150,239	10.9	8,753
$1,000,000 to $1,999,000	59	78,648	10.0	3,958
$500,000 to $999,000	119	84,947	13.1	5,553
$300,000 to $499,000	132	50,595	17.8	4,165
$200,000 to $299,000	113	27,608	19.4	2,661
$100,000 to $199,000	260	37,525	21.6	4,038
$50,000 to $99,000	299	21,785	24.4	2,400
Less than $50,000	440	11,900	28.6	1,561
Establishments not operated entire year	41	8,417	12.8	603
Waste paper dealers, total	1,124	218,239	27.4	33,394
Establishments operated entire year, total	1,092	215,561	27.3	32,863
With annual sales of—				
$10,000,000 and over	...	...	...	...
$5,000,000 to $9,999,000	} 13	47,668	15.6	4,054
$2,000,000 to $4,999,000				
$1,000,000 to $1,999,000	31	41,659	25.2	5,315
$500,000 to $999,000	43	29,837	27.6	4,848
$300,000 to $499,000	67	25,420	32.2	4,870
$200,000 to $299,000	70	17,254	30.9	2,989
$100,000 to $199,000	179	25,071	32.6	4,649
$50,000 to $99,000	250	17,689	36.9	3,672
Less than $50,000	439	10,963	40.1	2,466
Establishments not operated entire year	32	2,678	35.5	531
Wiping cloth dealers, total	229	48,395	34.7	9,416
Establishments operated entire year, total	224	47,804	34.6	9,264
With annual sales of—				
$10,000,000 and over	...	...	...	...
$5,000,000 to $9,999,000	...	...	...	...
$2,000,000 to $4,999,000	...	...	...	...
$1,000,000 to $1,999,000	} 21	15,238	36.3	3,315
$500,000 to $999,000				
$300,000 to $499,000	30	11,972	37.5	2,523
$200,000 to $299,000	39	9,410	33.9	1,634
$100,000 to $199,000	47	6,597	27.9	1,011
$50,000 to $99,000	44	3,287	31.5	551
Less than $50,000	43	1,300	34.2	230
Establishments not operated entire year	5	591	46.0	152

... Represents zero.

Table 2A. MERCHANT WHOLESALERS: 1954—SALES SIZE OF ESTABLISHMENT—UNITED STATES, BY KIND OF BUSINESS—Continued

Establishments, Sales, Operating Expense Ratio, and Payroll

Kind of business and sales size of establishment	Establishments (Number)	Sales ($1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year ($1,000)
Scrap, Waste Materials Dealers—Con.				
Waste materials dealers—Con.				
Rags, textile waste dealers, total	784	250,528	16.3	21,364
Establishments operated entire year, total	764	248,113	16.3	21,100
With annual sales of—				
$10,000,000 and over / $5,000,000 to $9,999,000	3	26,327	5.8	749
$2,000,000 to $4,999,000	14	37,711	9.5	2,026
$1,000,000 to $1,999,000	31	49,503	14.1	3,759
$500,000 to $999,000	7	53,486	18.2	5,177
$300,000 to $499,000	67	25,550	19.8	2,678
$200,000 to $299,000	74	18,602	21.9	2,137
$100,000 to $199,000	143	21,005	24.6	2,487
$50,000 to $99,000	144	10,349	25.1	1,289
Less than $50,000	207	5,580	29.3	798
Establishments not operated entire year	20	2,415	19.0	264
Other waste materials dealers, total	815	174,466	17.3	14,906
Establishments operated entire year, total	790	168,158	17.0	14,067
With annual sales of—				
$10,000,000 and over / $5,000,000 to $9,999,000 / $2,000,000 to $4,999,000	8	64,157	5.9	1,204
$1,000,000 to $1,999,000	17	23,633	18.6	2,521
$500,000 to $999,000	30	20,836	18.0	2,017
$300,000 to $499,000	37	14,839	23.3	1,731
$200,000 to $299,000	40	10,155	28.1	1,348
$100,000 to $199,000	101	14,272	28.6	2,043
$50,000 to $99,000	157	10,976	27.6	1,553
Less than $50,000	400	9,290	34.3	1,650
Establishments not operated entire year	25	6,308	25.7	839
Other Merchant Wholesalers				
Amusement, sporting goods distributors:				
Cameras photographic supplies distributors, total	484	233,116	19.0	23,681
Establishments operated entire year, total	463	229,407	19.0	23,361
With annual sales of—				
$10,000,000 and over / $5,000,000 to $9,999,000	5	38,985	15.9	3,811
$2,000,000 to $4,999,000	17	50,891	15.7	4,545
$1,000,000 to $1,999,000	26	35,106	18.5	3,297
$500,000 to $999,000	60	41,753	20.0	4,392
$300,000 to $499,000	73	29,005	20.3	2,922
$200,000 to $299,000	57	14,338	23.1	1,713
$100,000 to $199,000	86	12,623	25.9	1,699
$50,000 to $99,000	62	4,716	29.8	718
Less than $50,000	77	1,990	29.4	264
Establishments not operated entire year	21	3,709	20.0	320
Sporting goods wholesalers, total	579	233,998	16.7	19,820
Establishments operated entire year, total	562	228,454	16.9	19,601
With annual sales of—				
$10,000,000 and over / $5,000,000 to $9,999,000	6	46,844	11.0	2,682
$2,000,000 to $4,999,000	13	34,550	15.5	2,982
$1,000,000 to $1,999,000	26	33,364	17.7	2,998
$500,000 to $999,000	59	43,675	18.7	4,367
$300,000 to $499,000	60	23,509	17.5	1,957
$200,000 to $299,000	73	18,232	20.0	1,693
$100,000 to $199,000	128	18,782	21.6	1,895
$50,000 to $99,000	91	6,721	19.9	627
Less than $50,000	106	2,777	29.1	400
Establishments not operated entire year	17	5,544	7.6	219
Toys, games, fireworks wholesalers, total	805	277,626	16.6	22,793
Establishments operated entire year, total	776	275,662	16.5	22,575
With annual sales of—				
$10,000,000 and over / $5,000,000 to $9,999,000	4	30,077	9.6	1,555
$2,000,000 to $4,999,000	10	33,093	16.0	2,519
$1,000,000 to $1,999,000	36	49,111	15.5	4,070
$500,000 to $999,000	80	57,704	16.5	5,162
$300,000 to $499,000	104	39,142	17.7	3,429
$200,000 to $299,000	102	25,505	18.7	2,073
$100,000 to $199,000	198	28,416	19.4	2,466
$50,000 to $99,000	121	9,193	21.9	893
Less than $50,000	121	3,421	29.1	408
Establishments not operated entire year	29	1,964	24.4	218
Other recreation goods wholesalers, total	646	207,971	19.2	21,041
Establishments operated entire year, total	622	203,406	19.2	20,562
With annual sales of—				
$10,000,000 and over	...	...	...	...
$5,000,000 to $9,999,000	3	19,286	18.5	2,212
$2,000,000 to $4,999,000	11	37,174	16.3	3,872
$1,000,000 to $1,999,000	24	31,279	18.4	3,260
$500,000 to $999,000	53	38,461	19.4	3,882
$300,000 to $499,000	71	27,355	19.5	2,491
$200,000 to $299,000	82	19,740	18.3	1,720
$100,000 to $199,000	131	19,003	22.7	1,782
$50,000 to $99,000	97	7,181	24.0	789
Less than $50,000	150	3,927	32.7	554
Establishments not operated entire year	24	4,565	19.1	479
Other Merchant Wholesalers—Con.				
Book, magazine, newspaper wholesalers, total	1,919	697,206	19.6	83,180
Establishments operated entire year, total	1,861	691,113	19.6	82,459
With annual sales of—				
$10,000,000 and over	6	92,041	12.9	8,219
$5,000,000 to $9,999,000	6	44,106	16.4	4,791
$2,000,000 to $4,999,000	37	109,664	20.0	14,010
$1,000,000 to $1,999,000	81	111,846	20.0	14,280
$500,000 to $999,000	143	102,575	21.4	12,276
$300,000 to $499,000	201	76,946	22.0	10,144
$200,000 to $299,000	218	53,531	21.1	6,814
$100,000 to $199,000	459	66,327	21.3	8,212
$50,000 to $99,000	308	22,783	22.2	2,421
Less than $50,000	402	11,294	23.6	1,292
Establishments not operated entire year	58	6,093	20.3	721
Coal wholesalers:				
Coal wholesalers (without yard or dock stocks), total	496	568,163	7.5	20,249
Establishments operated entire year, total	481	549,149	7.5	19,639
With annual sales of—				
$10,000,000 and over	8	161,152	1.5	4,576
$5,000,000 to $9,999,000	9	64,684	5.2	1,761
$2,000,000 to $4,999,000	42	136,245	5.7	3,919
$1,000,000 to $1,999,000	54	84,259	8.2	3,823
$500,000 to $999,000	77	55,380	12.0	2,199
$300,000 to $499,000	58	22,953	13.3	1,164
$200,000 to $299,000	37	9,258	14.4	625
$100,000 to $199,000	58	8,556	17.6	716
$50,000 to $99,000	66	4,852	20.0	552
Less than $50,000	72	1,810	32.9	304
Establishments not operated entire year	15	19,014	7.8	610
Coal wholesalers (with coal yard), total	204	226,026	9.4	10,575
Establishments operated entire year, total	199	225,064	9.3	10,452
With annual sales of—				
$10,000,000 and over / $5,000,000 to $9,999,000	11	134,090	5.1	3,630
$2,000,000 to $4,999,000	10	31,292	13.2	2,277
$1,000,000 to $1,999,000	15	20,206	11.8	1,142
$500,000 to $999,000	24	17,859	14.6	1,175
$300,000 to $499,000	22	8,613	23.1	868
$200,000 to $299,000	24	5,753	22.8	559
$100,000 to $199,000	21	3,062	23.0	267
$50,000 to $99,000	48	3,499	25.5	388
Less than $50,000	24	690	32.0	146
Establishments not operated entire year	5	962	23.7	123
Farm supplies wholesalers:				
Feed wholesalers, total	1,067	766,302	7.6	27,506
Establishments operated entire year, total	1,035	758,624	7.6	27,280
With annual sales of—				
$10,000,000 and over	11	172,756	3.6	3,049
$5,000,000 to $9,999,000	15	98,514	4.1	2,045
$2,000,000 to $4,999,000	44	132,776	5.4	3,788
$1,000,000 to $1,999,000	81	115,491	8.3	4,904
$500,000 to $999,000	138	97,749	11.6	5,132
$300,000 to $499,000	152	59,641	12.6	3,090
$200,000 to $299,000	145	35,591	11.6	1,945
$100,000 to $199,000	231	34,059	15.4	2,231
$50,000 to $99,000	129	9,631	17.3	824
Less than $50,000	89	2,416	25.1	272
Establishments not operated entire year	32	7,678	7.6	226
Fertilizer, agricultural chemical distributors, total	507	280,597	10.9	13,627
Establishments operated entire year, total	487	276,848	10.8	13,339
With annual sales of—				
$10,000,000 and over / $5,000,000 to $9,999,000 / $2,000,000 to $4,999,000	27	136,059	5.2	3,454
$1,000,000 to $1,999,000	34	46,616	13.9	2,699
$500,000 to $999,000	55	39,688	14.4	2,502
$300,000 to $499,000	63	24,423	16.2	1,834
$200,000 to $299,000	46	11,260	19.0	904
$100,000 to $199,000	80	11,109	20.9	902
$50,000 to $99,000	68	5,005	28.2	603
Less than $50,000	114	2,688	34.6	441
Establishments not operated entire year	20	3,749	14.8	288
Seed wholesalers, total	641	474,148	15.8	38,048
Establishments operated entire year, total	624	469,403	15.8	37,701
With annual sales of—				
$10,000,000 and over / $5,000,000 to $9,999,000	11	87,333	17.0	7,419
$2,000,000 to $4,999,000	41	117,139	12.0	7,785
$1,000,000 to $1,999,000	76	104,536	14.4	7,434
$500,000 to $999,000	118	88,177	17.8	7,743
$300,000 to $499,000	90	34,914	17.4	3,028
$200,000 to $299,000	64	16,085	20.0	1,645
$100,000 to $199,000	103	15,107	23.6	1,829
$50,000 to $99,000	57	4,358	25.8	
Less than $50,000	64	1,754	30.9	291
Establishments not operated entire year	17	4,745	13.6	347

...Represent zero.

Table 2A. MERCHANT WHOLESALERS: 1954–SALES SIZE OF ESTABLISHMENT–UNITED STATES, BY KIND OF BUSINESS–Continued

Establishments, Sales, Operating Expense Ratio, and Payroll

Kind of business and sales size of establishment	Establishments (Number)	Sales ($1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year ($1,000)
Other Merchant Wholesalers—Continued				
Farm supplies wholesalers—Continued				
Other farm supplies wholesalers, total	132	53,595	13.6	3,638
Establishments operated entire year, total	131	(D)	(D)	(D)
With annual sales of—				
$10,000,000 and over	...	...	...	...
$5,000,000 to $9,999,000	...	...	...	...
$2,000,000 to $4,999,000	3	6,860	8.6	283
$1,000,000 to $1,999,000	15	20,814	12.7	1,317
$500,000 to $999,000	15	10,851	12.8	762
$300,000 to $499,000	15	5,956	14.7	383
$200,000 to $299,000	13	3,199	20.4	307
$100,000 to $199,000	21	3,363	17.1	290
$50,000 to $99,000	22	1,543	23.2	194
Less than $50,000	27	(D)	(D)	(D)
Establishments not operated entire year	1	(D)	(D)	(D)
Jewelry wholesalers:				
General-line jewelry wholesalers, total	234	143,549	20.8	16,319
Establishments operated entire year, total	229	142,469	20.9	16,240
With annual sales of—				
$10,000,000 and over				
$5,000,000 to $9,999,000	7	32,853	23.7	4,547
$2,000,000 to $4,999,000				
$1,000,000 to $1,999,000	20	26,258	22.2	3,090
$500,000 to $999,000	66	47,152	19.1	4,979
$300,000 to $499,000	55	21,385	18.1	1,920
$200,000 to $299,000	45	11,141	22.4	1,331
$100,000 to $199,000	21	3,007	18.1	256
$50,000 to $99,000	7	512	26.0	87
Less than $50,000	8	161	36.0	30
Establishments not operated entire year	5	1,080	15.3	79
Clocks, watches wholesalers, total	355	124,380	15.7	9,989
Establishments operated entire year, total	344	122,903	15.7	9,913
With annual sales of—				
$10,000,000 and over	...	...	...	...
$5,000,000 to $9,999,000				
$2,000,000 to $4,999,000	7	24,302	8.4	1,060
$1,000,000 to $1,999,000	25	33,505	16.6	2,880
$500,000 to $999,000	31	22,626	16.2	2,035
$300,000 to $499,000	48	18,860	16.2	1,494
$200,000 to $299,000	33	8,281	17.3	773
$100,000 to $199,000	60	8,352	21.9	875
$50,000 to $99,000	68	4,987	22.4	527
Less than $50,000	72	1,990	29.7	269
Establishments not operated entire year	11	1,477	10.8	76
Costume jewelry wholesalers, total	513	132,621	23.9	16,233
Establishments operated entire year, total	496	130,672	24.0	16,094
With annual sales of—				
$10,000,000 and over	...	...	...	...
$5,000,000 to $9,999,000	...	...	...	...
$2,000,000 to $4,999,000	7	18,524	22.8	2,557
$1,000,000 to $1,999,000	16	20,994	25.0	3,048
$500,000 to $999,000	42	29,238	24.5	3,650
$300,000 to $499,000	53	20,212	23.7	2,401
$200,000 to $299,000	58	14,042	23.6	1,689
$100,000 to $199,000	127	17,813	22.0	1,678
$50,000 to $99,000	95	6,968	26.5	7[illegible]
Less than $50,000	98	2,881	27.3	322
Establishments not operated entire year	17	1,949	19.7	139
Precious stones distributors, total	498	202,608	10.3	9,950
Establishments operated entire year total	491	200,624	10.3	9,869
With annual sales of—				
$10,000,000 and over	...	...	...	...
$5,000,000 to $9,999,000				
$2,000,000 to $4,999,000	10	32,001	8.2	1,411
$1,000,000 to $1,999,000	37	51,781	8.0	1,982
$500,000 to $999,000	70	51,296	9.0	2,207
$300,000 to $499,000	70	28,229	11.8	1,647
$200,000 to $299,000	50	12,158	15.4	812
$100,000 to $199,000	129	18,856	14.3	1,139
$50,000 to $99,000	69	4,814	20.0	441
Less than $50,000	56	1,489	29.4	230
Establishments not operated entire year	7	1,984	8.4	81
Watch materials jewelers' tools distributors, total	172	30,719	28.2	5,655
Establishments operated entire year, total	167	29,961	28.5	5,001
With annual sales of—				
$10,000,000 and over	...	...	...	...
$5,000,000 to $9,999,000	...	...	...	...
$2,000,000 to $4,999,000				
$1,000,000 to $1,999,000	3	5,168	36.8	1,647
$500,000 to $999,000	10	6,787	28.2	1,158
$300,000 to $499,000	13	4,736	23.6	654
$200,000 to $299,000	14	3,389	27.7	610
$100,000 to $199,000	33	4,859	24.1	711
$50,000 to $99,000	48	3,579	28.8	579
Less than $50,000	46	1,443	33.4	242
Establishments not operated entire year	5	758	15.4	54

Kind of business and sales size of establishment	Establishments (Number)	Sales ($1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year ($1,000)
Other Merchant Wholesalers—Con.				
Jewelry wholesalers—Continued				
Other jewelry wholesalers, total	969	191,582	18.5	18,078
Establishments operated entire year, total	939	188,920	18.5	17,855
With annual sales of—				
$10,000,000 and over				
$5,000,000 to $9,999,000	6	25,120	11.0	1,411
$2,000,000 to $4,999,000				
$1,000,000 to $1,999,000	21	28,167	15.2	2,473
$500,000 to $999,000	45	31,262	19.5	3,209
$300,000 to $499,000	60	23,954	19.1	2,330
$200,000 to $299,000	92	22,716	20.3	2,331
$100,000 to $199,000	244	34,464	19.8	3,391
$50,000 to $99,000	231	16,730	23.4	1,770
Less than $50,000	240	6,507	28.5	940
Establishments not operated entire year	30	2,662	18.2	223
Petroleum products distributors, total	2,260	1,416,388	9.0	56,221
Establishments operated entire year, total	2,178	1,389,798	9.0	55,156
With annual sales of—				
$10,000,000 and over	13	428,522	3.2	7,771
$5,000,000 to $9,999,000	20	134,150	5.0	2,475
$2,000,000 to $4,999,000	64	192,161	9.3	7,611
$1,000,000 to $1,999,000	145	198,267	10.1	9,408
$500,000 to $999,000	229	159,936	13.8	9,341
$300,000 to $499,000	264	102,351	14.0	6,067
$200,000 to $299,000	282	69,696	16.5	4,455
$100,000 to $199,000	468	68,213	15.4	4,285
$50,000 to $99,000	367	27,293	20.8	2,377
Less than $50,000	326	9,209	30.2	1,366
Establishments not operated entire year	82	26,590	9.4	1,065
Gift, art goods, greeting cards wholesalers:				
Gift, art goods wholesalers, total	735	140,213	22.8	14,428
Establishments operated entire year, total	708	138,298	22.8	14,272
With annual sales of—				
$10,000,000 and over	...	...	...	...
$5,000,000 to $9,999,000				
$2,000,000 to $4,999,000	4	12,539	18.9	1,066
$1,000,000 to $1,999,000	18	24,380	22.9	2,706
$500,000 to $999,000	43	28,676	17.2	2,518
$300,000 to $499,000	55	20,419	25.6	2,182
$200,000 to $299,000	64	15,355	23.7	1,606
$100,000 to $199,000	133	19,370	26.0	2,158
$50,000 to $99,000	153	11,062	24.8	1,103
Less than $50,000	238	6,497	31.6	933
Establishments not operated entire year	27	1,915	21.0	156
Greeting card distributors, total	248	50,094	28.2	6,682
Establishments operated entire year, total	242	48,196	29.0	6,600
With annual sales of—				
$10,000,000 and over	...	...	...	...
$5,000,000 to $9,999,000	...	...	...	...
$2,000,000 to $4,999,000				
$1,000,000 to $1,999,000	6	15,976	24.5	2,198
$500,000 to $999,000	12	8,347	28.5	989
$300,000 to $499,000	15	5,332	35.9	848
$200,000 to $299,000	22	5,321	30.9	755
$100,000 to $199,000	53	7,284	34.9	1,103
$50,000 to $99,000	51	3,712	24.8	434
Less than $50,000	83	2,224	29.3	273
Establishments not operated entire year	6	1,898	9.3	82
Flower, bulb, plant wholesalers:				
Flower (cut), potted plant wholesalers, total	851	193,270	23.9	24,687
Establishments operated entire year, total	819	188,600	24.0	24,164
With annual sales of—				
$10,000,000 and over	...	...	...	...
$5,000,000 to $9,999,000	...	...	...	...
$2,000,000 to $4,999,000				
$1,000,000 to $1,999,000	19	28,687	23.0	3,924
$500,000 to $999,000	72	49,161	23.2	6,497
$300,000 to $499,000	105	42,545	23.1	4,989
$200,000 to $299,000	101	24,939	22.2	2,944
$100,000 to $199,000	193	28,479	25.8	3,520
$50,000 to $99,000	134	9,917	28.0	1,325
Less than $50,000	195	4,872	37.2	965
Establishments not operated entire year	32	4,670	20.7	523
Bulb, plant distributors, total	115	29,672	25.1	3,918
Establishments operated entire year, total	114	(D)	(D)	(D)
With annual sales of—				
$10,000,000 and over	...	...	...	...
$5,000,000 to $9,999,000	...	...	...	...
$2,000,000 to $4,999,000				
$1,000,000 to $1,999,000	6	(D)	(D)	(D)
$500,000 to $999,000	8	5,218	26.7	722
$300,000 to $499,000	10	4,093	14.8	416
$200,000 to $299,000	12	2,888	19.6	264
$100,000 to $199,000	21	2,968	26.7	442
$50,000 to $99,000	21	1,506	26.5	184
Less than $50,000	36	929	29.2	134
Establishments not operated entire year	1	(D)	(D)	(D)

(D) Witheld to avoid disclosure. ... Represents zero

Table 2A. MERCHANT WHOLESALERS: 1954—SALES SIZE OF ESTABLISHMENT—UNITED STATES, BY KIND OF BUSINESS—Continued

Establishments, Sales, Operating Expense Ratio, and Payroll

Kind of business and sales size of establishment	Establishments (Number)	Sales ($1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year ($1,000)
Other Merchant Wholesalers—Con.				
Miscellaneous products merchant wholesalers:				
Forest products (except lumber) distributors, total	669	290,871	11.0	15,114
Establishments operated entire year, total	638	288,083	11.0	14,944
With annual sales of—				
$10,000,000 and over	6	79,515	3.4	1,473
$5,000,000 to $9,999,000	5	31,056	7.7	1,161
$2,000,000 to $4,999,000	13	38,736	11.3	1,989
$1,000,000 to $1,999,000	25	34,247	10.7	2,007
$500,000 to $999,000	65	47,341	14.0	2,581
$300,000 to $499,000	60	22,770	15.1	1,699
$200,000 to $299,000	40	9,752	19.3	765
$100,000 to $199,000	93	13,413	22.9	1,459
$50,000 to $99,000	84	5,831	27.2	768
Less than $50,000	247	5,422	34.7	1,042
Establishments not operated entire year	31	2,788	11.3	170
General merchandise distributors, total	594	814,291	11.2	49,622
Establishments operated entire year, total	576	810,527	11.1	49,311
With annual sales of—				
$10,000,000 and over	20	412,254	8.5	21,135
$5,000,000 to $9,999,000	15	99,359	13.2	7,288
$2,000,000 to $4,999,000	30	93,914	11.2	5,511
$1,000,000 to $1,999,000	60	82,438	14.5	6,239
$500,000 to $999,000	79	55,550	14.8	4,050
$300,000 to $499,000	72	27,947	15.8	2,111
$200,000 to $299,000	64	15,934	15.9	1,023
$100,000 to $199,000	116	16,732	16.4	1,285
$50,000 to $99,000	66	4,895	23.3	497
Less than $50,000	54	1,504	21.1	172
Establishments not operated entire year	18	3,764	17.6	311
Leather goods wholesalers, total	454	135,579	14.6	8,624
Establishments operated entire year, total	439	133,113	14.7	8,469
With annual sales of—				
$10,000,000 and over	}			
$5,000,000 to $9,999,000	} 12	49,369	8.0	1,491
$2,000,000 to $4,999,000	}			
$1,000,000 to $1,999,000	5	6,082	18.1	585
$500,000 to $999,000	34	24,586	16.2	1,706
$300,000 to $499,000	41	15,288	15.9	1,080
$200,000 to $299,000	56	13,511	18.2	1,082
$100,000 to $199,000	102	14,580	21.2	1,462
$50,000 to $99,000	91	6,592	24.3	676
Less than $50,000	98	3,105	28.7	387
Establishments not operated entire year	15	2,466	14.1	155
Musical instrument, sheet music wholesalers, total	50[illegible]	192,142	19.3	18,621
Establishments operated entire year, total	484	188,923	19.3	18,349
With annual sales of—				
$10,000,000 and over	...	...	...	...
$5,000,000 to $9,999,000	}			
$2,000,000 to $4,999,000	} 10	48,899	11.8	3,218
$1,000,000 to $1,999,000	31	40,838	21.8	4,631
$500,000 to $999,000	48	32,919	19.6	3,302
$300,000 to $499,000	82	31,439	20.7	3,023
$200,000 to $299,000	61	15,414	23.4	1,938
$100,000 to $199,000	75	10,950	21.1	964
$50,000 to $99,000	74	5,667	34.3	823
Less than $50,000	103	2,797	35.5	450
Establishments not operated entire year	25	3,219	17.0	272
Other Merchant Wholesalers—Con.				
Miscellaneous products merchant wholesalers—Con.				
Industrial yarns wholesalers, total	222	191,250	6.9	6,400
Establishments operated entire year, total	218	191,000	6.9	6,[illegible]
With annual sales of—				
$10,000,000 and over	}			
$5,000,000 to $9,999,000	} 6	47,347	3.5	693
$2,000,000 to $4,999,000	16	51,590	4.4	1,299
$1,000,000 to $1,999,000	31	45,616	6.0	1,437
$500,000 to $999,000	31	22,345	12.0	1,110
$300,000 to $499,000	23	10,841	14.2	766
$200,000 to $299,000	23	5,607	15.2	385
$100,000 to $199,000	34	5,022	17.0	374
$50,000 to $99,000	25	1,875	21.2	188
Less than $50,000	29	757	30.4	121
Establishments not operated entire year	4	250	20.4	27
Bags, bagging, burlap (textiles) distributors, total	659	239,072	15.7	19,448
Establishments operated entire year, total	644	233,248	15.8	19,214
With annual sales of—				
$10,000,000 and over	}			
$5,000,000 to $9,999,000	} 4	32,452	4.8	814
$2,000,000 to $4,999,000	13	33,987	10.2	1,677
$1,000,000 to $1,999,000	34	45,558	12.7	3,292
$500,000 to $999,000	60	42,939	18.9	4,231
$300,000 to $499,000	74	28,492	19.7	3,111
$200,000 to $299,000	68	17,277	23.8	2,010
$100,000 to $199,000	141	20,400	24.7	2,417
$50,000 to $99,000	119	8,627	26.0	1,147
Less than $50,000	131	3,516	29.3	515
Establishments not operated entire year	15	5,824	8.3	234
Food, beverage basic material distributors, total	325	530,630	4.7	10,817
Establishments operated entire year, total	317	529,714	4.7	10,741
With annual sales of—				
$10,000,000 and over	}			
$5,000,000 to $9,999,000	} 13	418,841	1.9	2,972
$2,000,000 to $4,999,000	13	39,191	10.5	1,878
$1,000,000 to $1,999,000	15	20,485	8.6	846
$500,000 to $999,000	29	18,709	16.6	1,522
$300,000 to $499,000	31	12,469	25.7	1,326
$200,000 to $299,000	22	5,802	20.6	607
$100,000 to $199,000	58	8,349	22.9	826
$50,000 to $99,000	51	3,852	25.5	418
Less than $50,000	85	2,016	33.5	346
Establishments not operated entire year	8	916	15.7	76
All other merchant wholesalers, total	644	637,417	5.8	18,173
Establishments operated entire year, total	596	628,038	5.8	17,862
With annual sales of—				
$10,000,000 and over	16	369,377	2.5	4,511
$5,000,000 to $9,999,000	8	58,572	3.7	1,086
$2,000,000 to $4,999,000	26	83,709	6.0	2,384
$1,000,000 to $1,999,000	27	36,299	13.8	2,513
$500,000 to $999,000	40	27,125	13.9	2,070
$300,000 to $499,000	40	15,010	19.7	1,338
$200,000 to $299,000	48	11,801	18.6	1,190
$100,000 to $199,000	87	12,805	21.9	1,261
$50,000 to $99,000	119	8,472	21.5	871
Less than $50,000	185	4,868	26.5	638
Establishments not operated entire year	48	9,379	6.6	311

... Represents zero.

Table 2B. MERCHANT WHOLESALERS: 1954—SALES SIZE OF ESTABLISHMENT—UNITED STATES AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS

Establishments and Sales

Kind of business and sales size of establishment	United States		New England		Middle Atlantic		East North Central		West North Central		South Atlantic		East South Central		West South Central		Mountain		Pacific	
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Grocery, Confectionery, Meat Wholesalers																				
General-line grocery wholesalers:																				
Voluntary group grocery wholesalers:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	311	2,154,357	26	149,676	56	320,941	76	549,764	58	477,325	25	112,325	15	126,954	27	159,307	11	59,967	17	198,098
$1,000,000 to $1,999,000	155	235,190	17	26,157	38	54,368	27	40,880	17	30,221	13	18,937	4	5,584	19	28,306	13	18,266	7	12,471
$500,000 to $999,000	74	56,973	7	5,126	24	18,474	7	6,152	5	4,188	7	5,362	3	2,054	13	9,784	5	3,500	3	2,333
$200,000 to $499,000	27	(D)	4	1,493	7	2,599	2	(D)	1	(D)	3	1,119	1	(D)	5	1,777	1	(D)	3	965
Less than $200,000	2	(D)	...	...	1	(D)	...	...	...	...	...	...	...	...	...	...	...	...	1	(D)
Establishments not operated entire year	5	7,048	1	(D)	1	(D)	...	...	2	(D)	1	(D)	...	...	...	(D)	...	...	...	(D)
Retailer cooperative food wholesalers:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	114	1,218,694	10	36,843	20	171,159	22	259,292	13	104,228	12	79,940	6	24,091	9	50,259	9	[illegible]	13	405,748
$1,000,000 to $1,999,000	37	53,159	6	8,714	9	12,550	7	10,096	4	(D)	10	13,803	...	...	[illegible]	(D)	...	...	...	...
$500,000 to $999,000	29	21,891	4	2,766	10	7,590	3	(D)	3	2,136	7	6,102	...	...	...	...	1	(D)	1	(D)
$200,000 to $499,000	9	(D)	...	...	2	(D)	1	(D)	...	...	3	1,190	...	...	...	...	...	...	3	1,027
Less than $200,000	2	(D)	...	...	1	(D)	...	...	1	(D)	...	...	...	...	...	...	...	...	...	...
Establishments not operated entire year	2	(D)	...	...	1	(D)	1	(D)	...	...	...	...	...	...	...	...	...	...	...	...
Cash-carry food depots:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	6	18,766	...	...	...	...	4	13,684	...	...	...	...	...	...	1	(D)	1	(D)	...	...
$1,000,000 to $1,999,000	18	26,889	1	(D)	2	(D)	...	...	1	(D)	9	14,274	...	...	1	(D)	2	(D)	2	(D)
$500,000 to $999,000	52	33,507	2	(D)	4	2,274	8	5,274	3	2,361	8	5,636	2	(D)	1	(D)	3	1,779	21	12,695
$200,000 to $499,000	160	52,155	3	861	21	7,432	37	11,534	13	4,040	8	2,599	3	1,016	7	2,457	3	626	65	21,590
Less than $200,000	50	7,470	...	...	2	(D)	25	3,329	5	904	4	652	1	(D)	...	...	5	870	8	1,328
Establishments not operated entire year	5	1,163	...	...	...	...	1	(D)	...	...	...	...	...	...	...	...	...	...	4	(D)
Other general-line grocery wholesalers:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	436	1,834,286	15	64,111	40	219,017	58	254,228	40	183,417	86	305,136	70	251,643	73	315,107	18	63,843	36	177,784
$1,000,000 to $1,999,000	667	947,649	33	46,857	51	72,361	67	92,258	61	84,555	183	262,614	93	129,467	141	204,948	22	31,895	16	22,694
$500,000 to $999,000	649	483,580	28	20,255	87	62,885	69	50,995	42	31,380	156	119,142	92	66,478	123	95,078	20	13,900	32	23,467
$200,000 to $499,000	364	138,040	16	5,719	52	19,230	54	19,553	20	8,720	97	36,818	52	20,377	34	13,498	17	6,698	22	7,427
Less than $200,000	118	14,258	4	356	26	3,154	20	2,297	4	577	25	2,842	7	769	8	1,016	11	1,333	13	1,914
Establishments not operated entire year	28	33,866	2	(D)	5	2,557	4	4,595	1	(D)	6	4,188	3	2,314	5	4,439	...	(D)	2	(D)
Confectionary wholesalers:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	18	85,956	1	(D)	7	16,984	3	(D)	...	...	3	9,876	...	...	1	(D)	...	...	3	13,205
$1,000,000 to $1,999,000	50	70,198	6	9,617	14	18,268	12	17,303	5	6,403	4	5,887	...	...	3	3,388	...	...	6	9,332
$500,000 to $999,000	148	102,723	8	5,406	38	25,580	22	14,787	10	6,748	17	10,037	12	7,894	17	12,802	3	2,170	21	17,299
$200,000 to $499,000	465	145,983	20	6,419	125	40,001	85	27,167	23	7,181	90	27,067	36	10,821	29	8,667	21	6,952	36	11,708
Less than $200,000	1,166	109,484	85	6,611	278	26,431	235	21,153	77	6,501	203	21,765	92	9,730	101	9,482	32	2,879	63	4,932
Establishments not operated entire year	62	13,102	5	2,729	13	3,378	16	3,405	6	1,063	6	906	2	(D)	1	(D)	2	(D)	11	851
Fish, seafood distributors:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	43	155,542	7	23,153	14	46,602	10	49,517	2	(D)	3	8,781	...	...	1	(D)	...	...	6	19,998
$1,000,000 to $1,999,000	93	128,613	11	15,630	28	39,462	14	20,886	3	(D)	14	18,650	3	(D)	8	10,776	4	5,840	8	10,197
$500,000 to $999,000	192	135,552	42	30,834	45	32,007	16	10,358	6	4,626	37	25,944	4	(D)	16	11,862	1	(D)	25	16,785
$200,000 to $499,000	408	129,564	68	21,489	87	28,733	48	14,841	12	3,668	70	22,024	10	3,109	38	11,836	7	2,614	68	21,250
Less than $200,000	1,008	87,671	176	15,596	153	15,954	88	7,568	23	2,166	328	26,316	36	2,823	112	9,437	7	551	85	7,260
Establishments not operated entire year	64	16,756	10	2,309	9	4,360	4	724	1	(D)	21	6,426	2	(D)	8	660	1	(D)	8	1,784
Meat, meat products wholesalers:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	284	1,212,373	41	149,718	117	545,697	45	232,325	11	39,218	18	57,425	7	(D)	9	39,774	1	(D)	35	126,032
$1,000,000 to $1,999,000	388	558,195	42	62,528	122	175,573	73	108,004	13	20,923	33	45,672	9	10,344	33	45,857	8	11,082	55	78,212
$500,000 to $999,000	625	444,120	62	44,333	210	150,903	121	86,956	29	20,410	44	30,961	10	7,124	44	29,888	23	17,285	82	56,260
$200,000 to $499,000	1,304	417,168	121	38,864	355	114,042	292	94,045	83	25,674	98	31,315	49	15,661	105	32,977	30	10,641	171	53,949
Less than $200,000	1,602	182,684	118	15,003	434	51,158	322	36,025	120	12,549	161	17,410	54	6,104	182	20,907	54	5,802	157	17,726
Establishments not operated entire year	154	51,653	6	1,280	38	10,190	31	12,549	12	1,678	11	7,505	3	603	23	5,546	9	1,067	21	11,235

(D) Withheld to avoid disclosure. ... Represents zero.

Table 2B. MERCHANT WHOLESALERS: 1954—SALES SIZE OF ESTABLISHMENT—UNITED STATES AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Establishments and Sales

Kind of business and sales size of establishment	United States		New England		Middle Atlantic		East North Central		West North Central		South Atlantic		East South Central		West South Central		Mountain		Pacific	
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Grocery, Confectionery, Meat Wholesalers—Con.																				
Specialty-line grocery wholesalers:																				
Bakery, restaurant, hotel supply houses:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	14	51,386	1	(D)	6	23,007	1	(D)	1	(D)	...	...	...	...	1	(D)	...	...	4	17,612
$1,000,000 to $1,999,000	39	55,097	5	6,190	12	17,247	12	19,319	2	(D)	1	(D)	...	...	1	(D)	1	(D)	5	5,883
$500,000 to $999,000	72	50,906	4	3,222	24	17,420	10	7,153	7	4,758	13	9,168	1	(D)	3	1,864	2	(D)	8	5,446
$200,000 to $499,000	103	35,942	9	3,076	30	10,673	17	5,674	8	2,620	9	2,770	2	(D)	8	2,856	6	(D)	14	5,957
Less than $200,000	200	19,048	16	1,161	53	4,692	43	3,815	15	1,420	16	1,834	4	329	11	1,068	13	1,513	29	3,216
Establishments not operated entire year	10	3,035	...	...	4	1,009	1	(D)	1	(D)	...	(D)	...	...	...	(D)	2	(D)	2	(D)
Bread, bakery goods distributors:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	5	14,465	...	...	...	...	2	(D)	...	...	1	(D)	2	(D)	...	...	...	...	...	...
$1,000,000 to $1,999,000	21	28,473	1	(D)	9	12,389	5	6,834	...	...	3	4,009	...	...	1	(D)	...	...	2	(D)
$500,000 to $999,000	49	32,576	4	2,374	13	9,736	11	7,255	5	3,003	2	(D)	3	1,900	3	1,973	2	(D)	6	3,966
$200,000 to $499,000	118	35,815	10	2,986	26	7,903	26	8,616	5	1,572	18	5,824	8	2,346	6	1,881	5	1,151	14	3,536
Less than $200,000	558	44,185	59	4,672	128	9,918	94	7,739	46	3,265	69	5,107	30	2,592	41	3,019	30	2,566	61	5,307
Establishments not operated entire year	49	4,964	2	(D)	13	2,894	10	876	3	83	5	119	6	274	2	(D)	4	290	4	261
Canned food wholesalers:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	53	247,959	3	(D)	26	125,169	6	57,171	3	10,372	4	12,008	...	...	5	15,034	1	(D)	5	18,599
$1,000,000 to $1,999,000	80	108,498	1	(D)	32	42,188	6	10,695	4	5,056	17	22,883	3	(D)	3	4,424	3	4,522	11	14,396
$500,000 to $999,000	184	133,998	16	11,572	52	35,899	23	16,837	9	7,373	28	20,787	9	(D)	27	19,576	2	(D)	18	13,227
$200,000 to $499,000	263	91,674	21	7,205	86	30,117	39	13,427	17	6,610	38	12,815	11	3,972	16	5,914	5	1,418	30	10,196
Less than $200,000	318	31,617	23	1,823	107	10,197	54	6,235	[illegible]	2,602	40	3,929	5	348	16	1,802	10	950	38	3,731
Establishments not operated entire year	30	7,476	3	294	7	1,234	3	1,555	[illegible]	(D)	7	868	2	(D)	2	(D)	...	(D)	6	2,434
Coffee, tea, spice wholesalers:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	80	1,452,975	1	(D)	51	1,070,865	4	41,618	1	(D)	...	...	1	(D)	8	106,1[illegible]	...	...	14	218,963
$1,000,000 to $1,999,000	32	47,340	3	3,955	15	24,041	6	7,518	2	(D)	1	(D)	1	(D)	...	...	...	...	4	5,845
$500,000 to $999,000	54	37,246	1	(D)	13	9,678	4	2,729	5	3,682	2	(D)	3	2,312	6	3,744	3	1,971	17	11,012
$200,000 to $499,000	102	32,705	5	1,601	34	10,433	19	5,4[illegible]	6	1,927	7	2,477	6	1,711	4	1,732	5	2,055	16	5,326
Less than $200,000	206	18,762	8	805	72	6,498	36	2,872	16	1,636	24	2,129	6	747	20	1,724	7	[illegible]	17	1,505
Establishments not operated entire year	14	17,352	4	498	[illegible]	3,963	...	(D)	...	...	1	(D)	1	(D)	1	(D)	1	(D)	3	11,944
Dairy products distributors:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	121	680,743	1	(D)	56	277,493	37	222,469	4	28,107	4	10,443	2	(D)	5	19,252	1	(D)	11	113,048
$1,000,000 to $1,999,000	141	188,344	8	9,840	62	84,169	35	45,419	9	11,743	6	9,[illegible]	2	(D)	6	8,199	5	(D)	8	16,118
$500,000 to $999,000	246	170,624	8	6,050	94	65,556	55	37,724	18	13,378	27	18,129	9	6,429	14	9,044	12	8,119	9	6,195
$200,000 to $499,000	555	179,032	17	5,171	200	65,200	128	42,094	31	9,928	64	20,704	19	5,716	30	10,118	22	7,573	44	12,528
Less than $200,000	1,151	104,087	65	4,746	273	26,305	317	28,900	93	7,963	72	6,784	54	4,640	121	10,223	52	4,660	104	9,866
Establishments not operated entire year	67	17,449	4	457	18	4,696	18	5,477	5	313	...	(D)	3	297	6	1,660	3	(D)	10	1,400
Flour distributors:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	10	30,072	...	...	8	(D)	...	...	1	(D)	...	...	...	...	1	(D)	...	...	...	...
$1,000,000 to $1,999,000	26	35,539	3	4,137	11	14,135	5	6,959	1	(D)	...	...	1	(D)	...	...	1	(D)	4	5,823
$500,000 to $999,000	29	22,085	4	(D)	12	8,709	7	5,741	...	...	1	(D)	...	...	1	(D)	...	...	4	3,159
$200,000 to $499,000	42	14,826	6	2,638	11	3,863	5	1,791	5	1,444	6	2,239	1	(D)	3	(D)	...	...	5	1,635
Less than $200,000	61	(D)	4	419	24	2,399	16	1,128	5	511	3	259	2	(D)	2	(D)	1	(D)	4	307
Establishments not operated entire year	2	(D)	...	...	2	(D)	...	...	...	...	...	(D)	...	...	...	...	...	...	...	...
Frosted, frozen food distributors:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	50	190,852	1	(D)	18	68,299	9	43,008	4	13,429	9	25,750	...	...	2	(D)	...	...	7	32,412
$1,000,000 to $1,999,000	71	98,369	7	10,646	17	24,522	17	23,941	5	(D)	7	8,128	4	(D)	6	9,893	...	...	8	9,608
$500,000 to $999,000	112	82,780	8	5,355	25	18,817	18	13,433	5	3,653	18	13,095	5	3,307	14	10,048	6	4,138	13	10,934
$200,000 to $499,000	180	59,826	11	3,901	48	16,224	26	8,092	10	3,484	24	7,409	6	2,444	15	4,869	8	2,672	32	10,831
Less than $200,000	164	17,472	13	1,488	43	4,345	22	2,307	8	1,147	12	1,531	9	767	16	1,766	9	964	32	3,156
Establishments not operated entire year	33	6,583	2	(D)	9	1,420	7	1,111	...	...	5	993	1	(D)	3	487	1	(D)	5	758
Soft drink distributors:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	7	37,663	2	(D)	...	...	...	...	1	(D)	...	...	1	(D)	...	...	...	...	3	12,211
$1,000,000 to $1,999,000	15	19,563	...	...	4	5,388	2	(D)	...	...	3	3,704	4	5,106	...	...	...	...	2	(D)
$500,000 to $999,000	22	14,427	...	...	10	6,211	4	2,651	...	...	1	(D)	1	(D)	2	(D)	1	(D)	3	2,325
$200,000 to $499,000	103	31,034	10	2,748	31	9,724	26	7,847	8	2,049	7	2,198	1	(D)	7	2,019	5	(D)	8	2,400
Less than $200,000	938	58,204	67	4,259	349	20,893	198	13,027	66	4,270	71	3,629	36	3,074	61	3,255	20	1,337	70	4,460
Establishments not operated entire year	57	5,074	4	1,073	20	1,503	14	1,413	2	(D)	7	257	2	(D)	1	(D)	3	73	4	410

(D) Withheld to avoid disclosure. ... Represents zero.

Table 2B. MERCHANT WHOLESALERS: 1954—SALES SIZE OF ESTABLISHMENT—UNITED STATES AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Establishments and Sales

Kind of business and sales size of establishment	United States		New England		Middle Atlantic		East North Central		West North Central		South Atlantic		East South Central		West South Central		Mountain		Pacific	
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Grocery, Confectionery, Meat Wholesalers—Con.																				
Specialty-line grocery wholesalers—Con.																				
Other grocery specialty wholesalers:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	92	609,559	...	...	39	291,620	12	49,194	6	38,763	5	27,716	...	...	5	(D)	1	(D)	24	183,186
$1,000,000 to $1,999,000	104	146,148	3	4,138	38	54,020	12	17,057	4	(D)	13	17,616	6	9,321	13	18,313	2	(D)	13	16,497
$500,000 to $999,000	246	172,836	8	5,952	80	57,994	37	26,024	15	9,673	36	25,279	18	12,067	18	12,685	3	2,228	31	20,934
$200,000 to $499,000	613	188,294	48	14,807	177	53,219	104	31,233	42	12,567	91	27,222	31	10,310	40	12,772	21	6,145	59	20,019
Less than $200,000	1,235	112,799	95	8,724	331	30,167	213	20,018	78	6,522	173	16,524	47	4,154	125	10,982	40	3,299	133	12,409
Establishments not operated entire year	74	16,434	3	663	19	4,417	14	2,690	2	(D)	10	1,372	1	(D)	11	3,859	5	568	9	2,422
Farm Products (Edible) Distributors																				
Poultry, poultry products, distributors:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	148	625,028	7	28,971	55	236,314	33	142,327	19	77,942	15	50,288	1	(D)	4	29,839	3	(D)	11	43,756
$1,000,000 to $1,999,000	181	252,649	6	7,867	61	83,926	35	53,581	23	30,333	23	33,721	5	6,276	15	21,284	3	3,155	10	12,506
$500,000 to $999,000	334	240,300	18	12,138	81	55,863	74	54,717	40	28,614	36	27,561	12	9,169	28	19,972	9	6,689	36	25,577
$200,000 to $499,000	642	202,066	36	11,596	144	46,194	127	39,345	90	28,520	62	19,964	44	13,454	57	17,311	18	5,738	64	19,944
Less than $200,000	1,258	124,411	52	4,394	208	23,733	352	34,491	189	17,508	106	9,628	66	6,044	132	13,071	43	4,201	110	11,341
Establishments not operated entire year	97	30,741	5	3,692	15	5,060	17	4,903	19	6,659	10	3,762	5	(D)	13	1,992	2	(D)	11	3,834
Fresh fruit, vegetable wholesalers:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	253	969,794	13	41,549	56	175,367	58	304,290	18	68,267	31	86,903	10	32,746	14	87,872	5	12,201	48	160,599
$1,000,000 to $1,999,000	505	708,345	15	21,386	102	135,987	106	147,428	53	78,941	59	81,485	19	25,129	44	65,694	26	36,811	81	115,484
$500,000 to $999,000	952	676,774	48	34,371	212	146,056	192	139,096	83	58,730	124	89,460	34	24,222	55	38,219	58	42,212	146	104,408
$200,000 to $499,000	1,684	540,830	166	51,369	432	137,179	255	84,202	91	30,060	211	69,751	94	29,432	138	43,884	70	22,523	227	72,430
Less than $200,000	2,932	293,233	288	28,459	705	71,791	494	48,927	185	17,891	401	38,462	170	16,869	266	25,274	99	10,542	324	35,018
Establishments not operated entire year	194	72,763	15	4,846	40	16,237	32	13,665	13	3,030	37	11,494	13	3,449	14	8,812	7	3,072	23	8,158
Beer, Wine, Distilled Spirits Wholesalers																				
Beer, ale distributors:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	125	436,727	14	68,665	22	70,141	30	101,003	2	(D)	10	36,570	3	(D)	18	62,945	5	12,282	21	71,684
$1,000,000 to $1,999,000	309	422,973	30	43,441	56	76,008	89	126,365	17	20,446	31	40,981	16	22,628	26	35,121	8	9,621	36	48,362
$500,000 to $999,000	722	502,284	44	33,316	137	93,890	190	134,726	53	35,474	89	62,830	30	20,335	78	51,005	27	18,388	74	52,320
$200,000 to $499,000	1,836	591,856	67	22,300	402	128,355	430	139,766	236	74,584	214	69,569	87	28,583	164	51,777	85	27,736	151	49,186
Less than $200,000	2,529	285,368	34	3,985	815	86,077	556	64,317	368	43,157	205	23,934	92	10,571	239	26,122	85	10,103	135	17,102
Establishments not operated entire year	270	71,973	8	2,103	57	15,448	45	12,201	28	5,541	32	9,767	14	4,568	33	9,389	20	3,507	33	9,449
Wine, distilled spirits wholesalers:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	459	2,598,761	38	188,686	99	850,400	84	503,579	43	189,670	64	294,147	17	50,724	43	173,937	12	48,498	59	299,120
$1,000,000 to $1,999,000	311	447,572	31	44,365	39	57,691	80	112,244	35	50,254	26	38,198	22	31,349	26	37,831	13	18,300	39	57,340
$500,000 to $999,000	237	171,508	13	9,636	34	22,920	82	58,714	20	15,649	17	12,230	20	14,638	14	11,243	18	12,676	19	13,802
$200,000 to $499,000	253	89,414	3	953	59	21,139	97	33,933	12	4,685	11	4,045	12	3,904	4	1,361	14	4,889	41	14,505
Less than $200,000	220	21,361	6	684	81	7,552	53	4,869	7	493	14	1,276	3	366	4	301	8	964	44	4,856
Establishments not operated entire year	38	47,137	...	...	4	514	6	17,870	5	2,061	5	8,868	3	(D)	4	4,936	2	(D)	9	7,283
Tobacco Distributors																				
Tobacco distributors:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	384	1,487,487	31	111,764	91	386,942	94	359,531	28	107,010	53	212,691	21	73,953	29	106,693	8	21,105	29	107,798
$1,000,000 to $1,999,000	583	822,832	56	75,644	132	187,692	128	185,033	56	76,053	59	82,604	29	41,423	54	76,712	17	25,219	52	72,452
$500,000 to $999,000	764	558,886	77	56,209	165	120,735	168	125,891	80	57,797	76	56,066	41	29,936	80	57,271	34	23,496	43	31,485
$200,000 to $499,000	734	250,309	60	19,767	162	55,222	129	44,690	99	32,060	88	31,045	27	9,897	85	28,000	34	12,284	50	17,344
Less than $200,000	335	39,061	28	3,212	111	12,608	53	6,518	22	2,829	44	4,798	14	1,376	33	4,303	12	1,470	18	1,947
Establishments not operated entire year	58	50,354	6	3,299	16	12,725	13	13,980	3	4,754	7	4,680	1	(D)	2	(D)	2	(D)	8	4,871
Drugs, Chemicals, Allied Products Wholesalers																				
General-line drug wholesalers:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	231	1,082,002	14	58,591	45	249,314	38	223,491	25	111,165	38	139,417	16	54,086	25	93,067	9	33,488	21	119,383
$1,000,000 to $1,999,000	102	157,093	9	15,140	14	20,433	9	13,981	11	16,487	20	31,971	6	8,855	20	31,493	8	12,841	5	5,892
$500,000 to $999,000	35	26,408	3	2,262	6	4,343	8	6,156	2	(D)	8	6,179	3	2,293	2	(D)	1	(D)	2	(D)
$200,000 to $499,000	12	4,253	3	968	2	(D)	1	(D)	1	(D)	2	(D)	...	...	2	(D)	1	(D)	...	...
Less than $200,000	10	(D)	1	(D)	2	(D)	1	(D)	1	(D)	3	277	...	...	...	...	1	(D)	1	(D)
Establishments not operated entire year	2	(D)	...	...	...	...	...	...	...	...	1	(D)	...	(D)	...	...	...	...	1	(D)

(D) Withheld to avoid disclosure. ... Represents zero.

Table 2B. MERCHANT WHOLESALERS: 1954—SALES SIZE OF ESTABLISHMENT—UNITED STATES AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Establishments and Sales

Kind of business and sales size of establishment	United States		New England		Middle Atlantic		East North Central		West North Central		South Atlantic		East South Central		West South Central		Mountain		Pacific	
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Drugs, Chemicals, Allied Products Wholesalers—Con.																				
Specialty-line drugs, toiletries wholesalers:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	47	356,031	1	(D)	22	120,798	9	154,876	1	(D)	2	(D)	1	(D)	2	(D)	...	...	9	52,257
$1,000,000 to $1,999,000	86	120,223	7	9,253	35	51,544	11	15,308	5	6,584	2	(D)	1	(D)	7	9,252	2	(D)	16	20,942
$500,000 to $999,000	205	141,471	5	3,019	75	53,479	40	27,727	14	9,129	10	6,420	8	5,063	23	15,392	8	5,647	22	15,595
$200,000 to $499,000	497	161,455	23	7,234	161	52,520	84	26,501	38	12,233	49	16,185	23	7,533	47	15,111	10	3,567	62	20,571
Less than $200,000	1,492	109,371	73	4,708	459	33,678	310	20,724	111	8,720	161	11,818	66	5,336	118	9,871	31	2,268	163	12,248
Establishments not operated entire year	82	12,067	3	(D)	21	4,889	11	1,742	7	260	9	958	7	135	11	2,546	2	(D)	11	1,130
Industrial chemicals, explosives distributors:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	80	353,661	6	15,654	37	186,423	12	40,889	4	9,353	7	22,547	...	...	3	(D)	1	(D)	10	64,179
$1,000,000 to $1,999,000	152	210,492	17	24,387	67	95,098	23	31,619	8	11,458	9	13,334	3	3,757	10	12,054	3	3,874	12	14,911
$500,000 to $999,000	211	152,407	25	18,019	74	55,695	32	22,614	14	9,689	9	6,449	11	7,555	22	15,541	7	4,679	17	12,166
$200,000 to $499,000	373	120,524	27	8,427	143	46,901	53	17,435	22	6,756	21	6,753	10	3,497	47	15,221	14	3,959	36	11,575
Less than $200,000	1,006	75,419	76	5,114	329	25,870	187	13,025	57	3,853	74	5,131	35	2,386	102	9,269	36	2,841	110	7,930
Establishments not operated entire year	56	10,739	1	(D)	13	3,923	13	3,158	4	(D)	6	854	...	...	8	1,580	...	...	11	564
Paint, varnish wholesalers:																				
Paint wholesalers (with glass, wallpaper):																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	6	18,318	...	...	2	(D)	2	(D)	...	...	...	...	...	...	1	(D)	...	...	1	(D)
$1,000,000 to $1,999,000	7	10,224	...	...	1	(D)	2	(D)	2	(D)	1	(D)	...	...	...	...	...	...	1	(D)
$500,000 to $999,000	37	25,860	4	2,769	10	6,855	7	4,513	4	3,026	5	3,413	1	(D)	3	2,193	1	(D)	2	(D)
$200,000 to $499,000	109	34,259	6	1,837	33	10,675	28	9,142	14	4,333	10	3,290	...	...	4	1,186	6	1,509	8	2,287
Less than $200,000	332	30,451	21	1,888	86	7,924	93	8,695	35	3,502	32	2,751	8	678	13	1,300	13	1,078	31	2,635
Establishments not operated entire year	12	1,335	...	...	6	833	2	(D)	...	(D)	...	(D)	...	...	1	(D)	1	(D)	2	(D)
Paint wholesalers (without glass, wallpaper):																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	8	26,383	...	...	3	(D)	3	13,492	...	...	1	(D)	...	...	...	...	...	...	1	(D)
$1,000,000 to $1,999,000	13	17,549	...	...	7	9,260	2	(D)	1	(D)	2	(D)	...	...	...	...	...	...	1	(D)
$500,000 to $999,000	44	30,244	5	3,475	15	10,424	12	8,421	1	(D)	7	4,527	...	...	1	(D)	1	(D)	2	(D)
$200,000 to $499,000	126	38,855	7	2,440	47	14,270	24	7,290	1	(D)	17	5,095	5	(D)	10	2,767	...	...	15	5,038
Less than $200,000	446	38,027	28	2,136	119	10,087	105	9,021	24	1,969	58	5,830	17	1,205	28	2,093	12	1,047	55	4,639
Establishments not operated entire year	18	1,386	...	...	4	374	3	(D)	...	...	4	98	...	(D)	2	(D)	...	(D)	5	724
Dry Goods, Apparel Wholesalers																				
Clothing, furnishings, footwear wholesalers:																				
General-line clothing, furnishings wholesalers:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	17	60,064	1	(D)	11	41,466	2	(D)	...	...	3	7,526	...	...	...	...	...	...	...	...
$1,000,000 to $1,999,000	35	47,324	...	...	26	35,629	1	(D)	...	...	...	...	2	(D)	1	(D)	...	...	5	6,928
$500,000 to $999,000	102	71,980	9	5,893	47	32,086	10	7,321	7	4,756	10	7,127	7	5,961	3	(D)	1	(D)	8	6,148
$200,000 to $499,000	242	78,373	15	4,560	110	34,243	27	9,653	16	4,979	30	10,720	13	4,522	12	3,766	7	2,682	12	3,248
Less than $200,000	389	36,622	15	1,366	204	19,467	47	4,118	15	1,350	35	3,788	28	2,421	15	1,227	4	432	26	2,453
Establishments not operated entire year	12	1,794	2	(D)	4	448	...	(D)	1	(D)	1	(D)	...	(D)	1	(D)	...	...	3	69
Men's, boys' clothing, furnishings wholesalers:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	29	173,529	...	...	15	97,916	4	28,142	2	(D)	3	(D)	...	...	...	...	...	...	5	17,137
$1,000,000 to $1,999,000	39	51,655	4	4,940	21	28,868	...	...	4	(D)	1	(D)	...	...	...	...	...	...	9	11,858
$500,000 to $999,000	86	59,072	4	2,854	39	26,863	13	8,765	7	4,689	6	4,401	1	(D)	1	(D)	2	(D)	13	8,285
$200,000 to $499,000	190	59,899	11	4,041	99	28,972	25	8,069	12	4,277	14	4,907	2	(D)	6	2,207	1	(D)	20	6,299
Less than $200,000	396	38,307	47	4,751	205	19,337	46	4,804	20	2,119	31	3,266	7	866	10	701	5	625	25	1,838
Establishments not operated entire year	21	2,307	...	...	12	1,095	1	(D)	1	(D)	3	136	2	(D)	...	...	...	...	2	(D)
Women's, children's clothing, furnishings wholesalers:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	43	149,568	2	(D)	30	103,602	4	14,569	3	13,447	1	(D)	...	...	...	...	1	(D)	2	(D)
$1,000,000 to $1,999,000	84	116,741	4	4,685	66	92,851	5	7,703	2	(D)	2	(D)	...	...	1	(D)	...	...	4	5,401
$500,000 to $999,000	159	113,844	14	10,898	93	67,349	17	10,895	8	5,007	6	4,625	2	(D)	4	3,455	2	(D)	13	9,099
$200,000 to $499,000	359	116,016	25	7,969	208	66,184	44	14,005	20	7,576	21	7,507	11	3,196	9	2,592	3	973	18	6,014
Less than $200,000	610	57,408	31	2,949	397	36,386	47	4,567	14	1,300	28	3,131	7	665	19	1,749	3	271	64	6,390
Establishments not operated entire year	44	12,721	2	(D)	24	8,641	1	(D)	3	202	2	(D)	3	123	1	(D)	...	...	8	2,064

(D) Withheld to avoid disclosure. ... Represents zero.

Table 2B. MERCHANT WHOLESALERS: 1954—SALES SIZE OF ESTABLISHMENT—UNITED STATES AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Establishments and Sales

Kind of business and sales size of establishment	United States		New England		Middle Atlantic		East North Central		West North Central		South Atlantic		East South Central		West South Central		Mountain		Pacific	
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Dry Goods, Apparel Wholesalers—Con.																				
Clothing, furnishings, footwear wholesalers—Con.																				
Furs (dressed), fur clothing wholesalers:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	5	(D)	...	...	5	(D)	...	...	...	...	...	...	...	...	...	...	...	...	...	...
$1,000,000 to $1,999,000	12	(D)	...	...	11	(D)	...	...	...	...	...	...	...	...	...	...	...	...	1	(D)
$500,000 to $999,000	33	23,347	1	(D)	22	15,290	4	(D)	1	(D)	...	...	...	...	...	...	...	...	5	3,875
$200,000 to $499,000	70	22,363	...	...	45	14,983	11	3,119	2	(D)	...	...	...	...	2	(D)	...	...	10	3,086
Less than $200,000	198	17,574	15	1,347	116	9,959	41	4,042	9	(D)	1	(D)	...	...	...	...	...	...	16	1,409
Establishments not operated entire year	6	1,062	...	...	4	(D)	1	(D)	...	...	...	...	...	...	1	(D)	...	...	...	(D)
Millinery, millinery supplies distributors:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	2	(D)	...	...	2	(D)	...	...	...	...	...	...	...	...	...	...	...	...	...	...
$1,000,000 to $1,999,000	11	(D)	...	...	10	(D)	1	(D)	...	...	...	...	...	...	...	...	...	...	...	...
$500,000 to $999,000	26	18,407	2	(D)	20	14,568	2	(D)	1	(D)	...	...	1	(D)	...	...	...	...	...	...
$200,000 to $499,000	72	22,420	1	(D)	47	15,178	8	2,491	6	1,619	2	(D)	...	...	4	1,166	...	...	4	962
Less than $200,000	235	20,437	9	739	147	12,399	31	3,050	16	1,269	2	(D)	3	(D)	9	790	5	482	13	1,273
Establishments not operated entire year	7	460	...	...	5	(D)	...	(D)	...	(D)	...	...	...	...	1	(D)	...	...	1	(D)
Shoe, footwear wholesalers:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	28	125,907	11	47,320	7	35,937	4	18,436	1	(D)	2	(D)	...	...	2	(D)	...	...	1	(D)
$1,000,000 to $1,999,000	50	67,688	12	16,258	20	26,698	1	(D)	3	(D)	7	9,776	3	4,462	...	...	...	...	4	5,474
$500,000 to $999,000	102	70,342	16	12,702	32	21,824	11	7,816	9	5,833	18	11,929	3	(D)	1	(D)	1	(D)	9	6,535
$200,000 to $499,000	171	55,366	40	12,571	65	20,501	26	8,803	15	4,845	6	2,086	6	1,714	5	1,841	...	...	8	3,005
Less than $200,000	213	20,807	42	3,914	92	9,299	17	1,295	17	1,553	8	1,013	7	(D)	18	1,378	1	(D)	11	1,180
Establishments not operated entire year	19	13,869	4	6,567	7	962	1	(D)	1	(D)	5	2,041	...	(D)	...	...	1	(D)	...	(D)
Work clothing wholesalers:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	3	10,133	...	...	...	...	1	(D)	...	...	...	...	2	(D)	...	...	...	...	...	...
$1,000,000 to $1,999,000	5	6,985	...	...	2	(D)	...	...	1	(D)	...	...	...	...	1	(D)	...	...	1	(D)
$500,000 to $999,000	18	12,868	3	2,498	6	4,424	2	(D)	...	...	2	(D)	1	(D)	1	(D)	...	...	3	2,004
$200,000 to $499,000	34	11,872	1	(D)	15	5,064	8	2,632	1	(D)	4	(D)	...	...	...	...	...	...	5	1,752
Less than $200,000	74	(D)	9	917	26	1,754	19	1,505	3	143	7	491	2	(D)	...	...	1	(D)	7	655
Establishments not operated entire year	1	(D)	...	...	1	(D)	...	...	...	...	...	...	...	...	...	...	...	...	...	...
General-line dry goods wholesalers:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	42	315,333	...	...	2	(D)	4	17,816	6	108,959	5	23,626	9	31,753	9	28,362	1	(D)	6	35,485
$1,000,000 to $1,999,000	32	45,259	3	4,146	5	7,835	2	(D)	5	6,263	6	3,366	4	6,102	5	6,379	1	(D)	1	(D)
$500,000 to $999,000	41	29,208	5	3,142	10	7,044	5	3,504	4	2,422	5	3,980	3	2,543	6	4,200	...	...	3	2,373
$200,000 to $499,000	9	2,997	1	(D)	2	(D)	1	(D)	1	(D)	1	(D)	2	(D)	...	...	...	...	1	(D)
Less than $200,000	8	783	1	(D)	2	(D)	1	(D)	1	(D)	1	(D)	...	(D)	...	...	1	(D)	1	(D)
Establishments not operated entire year	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Specialty-line dry goods wholesalers:																				
Hosiery wholesalers:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	26	106,506	1	(D)	15	52,996	3	22,355	...	...	2	(D)	...	...	...	...	1	(D)	4	11,324
$1,000,000 to $1,999,000	30	41,374	3	4,883	20	27,756	2	(D)	1	(D)	2	(D)	1	(D)	1	(D)	...	...	...	...
$500,000 to $999,000	67	46,760	2	(D)	40	28,226	9	6,474	1	(D)	10	6,830	1	(D)	3	2,190	...	...	1	(D)
$200,000 to $499,000	127	42,424	2	(D)	71	24,856	18	5,789	5	1,589	11	3,391	9	2,465	2	(D)	...	...	9	3,229
Less than $200,000	210	19,177	6	598	115	10,822	19	2,096	8	626	26	1,714	15	1,265	5	380	...	...	16	1,676
Establishments not operated entire year	11	3,951	...	...	7	3,103	...	(D)	...	...	2	(D)	...	...	...	...	1	(D)	1	(D)
Underwear wholesalers:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	6	25,098	...	...	5	(D)	1	(D)	...	...	...	...	...	...	...	...	...	...	...	...
$1,000,000 to $1,999,000	11	14,666	1	(D)	7	9,212	1	(D)	1	(D)	...	...	...	...	...	...	...	...	1	(D)
$500,000 to $999,000	17	12,005	...	...	10	7,340	2	(D)	1	(D)	3	1,796	...	...	...	...	...	...	1	(D)
$200,000 to $499,000	31	9,869	1	(D)	23	7,263	3	944	...	...	2	(D)	...	...	1	(D)	...	...	1	(D)
Less than $200,000	97	(D)	6	687	67	6,463	9	516	3	331	5	176	2	(D)	1	(D)	...	...	4	203
Establishments not operated entire year	2	(D)	...	...	2	(D)	...	...	...	...	...	...	...	...	...	...	...	...	...	...

(D) Withheld to avoid disclosure. ... Represents zero.

Table 2B. MERCHANT WHOLESALERS: 1954—SALES SIZE OF ESTABLISHMENT—UNITED STATES AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Establishments and Sales

Kind of business and sales size of establishment	United States		New England		Middle Atlantic		East North Central		West North Central		South Atlantic		East South Central		West South Central		Mountain		Pacific	
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Dry Goods, Apparel Wholesalers—Con.																				
Specialty-line dry goods wholesalers—Con.																				
Notions wholesalers:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	8	23,728	...	...	6	(D)	1	(D)	...	...	...	...	...	...	1	(D)	...	...	...	...
$1,000,000 to $1,999,000	27	36,371	1	(D)	20	26,393	2	(D)	...	...	1	(D)	...	...	...	...	...	...	3	4,764
$500,000 to $999,000	67	43,451	4	2,626	45	29,679	9	5,828	2	(D)	2	(D)	...	...	...	...	1	(D)	4	2,193
$200,000 to $499,000	170	52,454	5	1,296	115	35,361	13	3,582	5	1,524	12	3,779	2	(D)	2	(D)	...	...	16	5,554
Less than $200,000	477	39,491	15	1,497	345	27,346	29	2,393	11	826	19	2,003	9	779	7	746	7	784	35	3,117
Establishments not operated entire year	21	2,954	...	...	18	2,712	1	(D)	...	(D)	...	...	1	(D)	...	(D)	...	...	1	(D)
Piece goods wholesalers:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	86	346,587	4	11,994	67	290,691	3	6,972	3	8,071	2	(D)	...	...	2	(D)	...	...	5	14,676
$1,000,000 to $1,999,000	157	222,185	5	6,255	128	179,940	7	10,444	2	(D)	5	7,256	1	(D)	1	(D)	1	(D)	7	10,256
$500,000 to $999,000	277	193,240	10	7,127	218	151,082	11	8,146	3	1,743	11	8,005	3	2,108	3	(D)	2	(D)	16	11,848
$200,000 to $499,000	430	136,517	17	5,463	340	107,601	19	6,567	2	(D)	18	5,648	3	(D)	6	2,100	...	...	25	7,620
Less than $200,000	667	61,670	51	4,402	492	44,787	28	2,642	7	704	24	2,516	3	(D)	9	962	1	(D)	52	5,457
Establishments not operated entire year	46	15,120	2	(D)	38	14,046	2	(D)	...	...	...	(D)	1	(D)	...	...	...	...	3	257
Other specialty-line dry goods wholesalers:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	34	147,056	1	(D)	31	139,638	1	(D)	1	(D)	...	...	...	...	...	...	...	...	...	...
$1,000,000 to $1,999,000	58	78,907	3	4,140	46	62,874	6	6,976	...	...	1	(D)	...	...	1	(D)	...	...	1	(D)
$500,000 to $999,000	114	79,893	8	5,498	76	52,919	8	5,655	5	3,241	6	4,830	...	...	2	(D)	1	(D)	8	5,51[illegible]
$200,000 to $499,000	284	93,276	18	6,061	176	58,554	30	9,908	5	1,331	24	7,021	8	2,964	9	3,041	3	806	11	3,590
Less than $200,000	597	52,438	32	2,373	371	32,409	43	4,238	16	1,517	46	4,403	34	2,939	22	1,794	3	187	30	2,578
Establishments not operated entire year	33	8,549	2	(D)	17	4,115	4	467	2	(D)	4	192	...	(D)	1	(D)	...	(D)	3	207
Piece goods converters:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	150	1,110,555	3	23,418	137	1,037,297	2	(D)	...	...	...	...	...	...	2	(D)	...	...	6	28,478
$1,000,000 to $1,999,000	137	187,525	3	3,826	128	175,704	3	3,766	...	...	...	...	...	...	...	...	...	...	3	4,229
$500,000 to $999,000	151	106,751	2	(D)	143	100,630	2	(D)	1	(D)	1	(D)	...	...	...	...	...	...	2	(D)
$200,000 to $499,000	189	64,719	4	1,078	167	57,612	7	2,501	2	(D)	3	821	...	...	1	(D)	...	...	5	1,536
Less than $200,000	167	17,561	7	(D)	143	15,716	8	667	1	(D)	1	(D)	...	...	...	...	...	...	7	671
Establishments not operated entire year	23	16,851	...	...	21	(D)	1	(D)	...	...	...	...	...	...	...	...	...	...	1	(D)
Furniture, Home Furnishings Wholesalers																				
Furniture (household, office) wholesalers:																				
Household furniture wholesalers:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	36	144,128	2	(D)	12	54,953	7	25,767	2	(D)	5	19,627	1	(D)	1	(D)	...	...	6	20,182
$1,000,000 to $1,999,000	73	98,397	4	(D)	22	28,563	22	30,441	4	5,048	7	9,790	1	(D)	6	9,044	...	...	7	9,926
$500,000 to $999,000	124	87,907	3	1,802	36	26,571	26	17,545	9	6,804	11	7,974	6	4,156	15	10,707	5	3,332	13	9,016
$200,000 to $499,000	241	76,544	20	6,920	87	26,459	45	13,644	9	3,220	27	8,811	8	2,697	9	3,372	6	1,958	30	9,463
Less than $200,000	536	45,892	33	2,729	189	17,105	95	8,792	36	2,913	60	4,683	20	1,233	28	2,055	11	882	64	5,500
Establishments not operated entire year	48	10,762	1	(D)	8	2,430	12	1,238	4	(D)	5	475	5	546	5	458	1	(D)	7	4,953
Office furniture distributors:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	12	39,766	...	...	3	11,373	3	10,805	1	(D)	2	(D)	...	...	...	...	...	...	3	9,004
$1,000,000 to $1,999,000	26	31,654	...	...	12	14,902	5	6,368	1	(D)	2	(D)	...	...	2	(D)	1	(D)	3	3,264
$500,000 to $999,000	70	46,944	4	2,394	26	16,907	12	8,906	3	(D)	6	3,941	3	2,372	6	3,796	1	(D)	9	6,105
$200,000 to $499,000	193	59,278	14	4,447	47	14,127	52	15,800	14	4,059	17	5,867	4	1,008	16	4,817	4	1,332	25	7,821
Less than $200,000	587	51,60[illegible]	45	4,508	171	14,793	90	7,224	44	3,810	61	4,927	32	2,783	44	4,107	19	1,987	81	7,463
Establishments not operated entire year	30	4,951	3	150	9	1,154	6	2,342	3	229	3	40	2	(D)	1	(D)	1	(D)	2	(D)
Home furnishings, floor coverings wholesalers:																				
China, glassware, crockery wholesalers:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	7	26,824	...	...	4	(D)	...	...	...	...	...	...	...	...	3	(D)	...	...	...	...
$1,000,000 to $1,999,000	38	53,197	2	(D)	27	39,452	5	6,754	1	(D)	1	(D)	...	...	...	...	...	...	2	(D)
$500,000 to $999,000	37	26,094	2	(D)	18	12,892	5	3,581	3	2,132	1	(D)	...	...	1	(D)	...	...	7	4,857
$200,000 to $499,000	99	31,235	...	...	61	19,975	15	4,473	3	(D)	4	1,234	2	(D)	4	1,256	...	...	10	2,732
Less than $200,000	341	27,375	15	1,465	155	12,898	73	5,727	12	938	24	1,977	8	742	7	595	4	448	43	2,585
Establishments not operated entire year	16	7,481	1	(D)	10	6,166	1	(D)	...	...	1	(D)	...	...	...	...	...	(D)	3	935

(D) Withheld to avoid disclosure. ... Represents zero.

Table 2B. MERCHANT WHOLESALERS: 1954–SALES SIZE OF ESTABLISHMENT–UNITED STATES AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS–Continued

Establishments and Sales

Kind of business and sales size of establishment	United States		New England		Middle Atlantic		East North Central		West North Central		South Atlantic		East South Central		West South Central		Mountain		Pacific	
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Furniture, Home Furnishings Wholesalers—Con.																				
Home furnishings, floor coverings wholesalers—Con.																				
Curtain, drapery wholesalers:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	7	24,670	1	(D)	6	(D)	...	...	...	...	...	...	...	...	...	...	...	...	...	...
$1,000,000 to $1,999,000	10	12,680	...	...	6	7,409	2	(D)	...	...	...	...	1	(D)	...	...	...	...	1	(D)
$500,000 to $999,000	19	12,967	1	(D)	13	9,040	1	(D)	...	...	1	(D)	...	...	...	...	...	...	3	1,826
$200,000 to $499,000	33	11,132	2	(D)	21	7,607	3	1,060	3	(D)	...	...	...	...	...	...	...	...	4	1,019
Less than $200,000	87	7,198	8	522	31	2,987	12	904	8	722	4	486	...	...	1	(D)	3	(D)	20	1,344
Establishments not operated entire year	5	227	...	...	1	(D)	2	(D)	...	...	1	(D)	...	...	1	(D)	...	...	...	(D)
Domestics wholesalers:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	15	46,149	...	...	9	29,438	2	(D)	1	(D)	...	...	...	...	...	...	...	...	3	8,627
$1,000,000 to $1,999,000	20	28,372	...	...	16	22,621	2	(D)	1	(D)	1	(D)	...	...	...	...	...	...	...	...
$500,000 to $999,000	34	23,748	...	...	23	16,723	4	2,756	1	(D)	1	(D)	...	...	1	(D)	...	...	4	2,426
$200,000 to $499,000	53	16,551	3	1,122	32	9,941	6	1,812	...	...	2	(D)	2	(D)	1	(D)	1	(D)	6	2,042
Less than $200,000	104	9,122	3	476	68	5,750	11	913	2	(D)	6	744	2	(D)	2	(D)	...	...	10	859
Establishments not operated entire year	11	2,827	1	(D)	7	1,915	1	(D)	...	(D)	2	(D)	...	(D)	...	...	...	...	...	...
Floor coverings wholesalers:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	69	265,208	4	10,234	19	83,907	12	47,863	5	21,478	3	16,353	...	...	6	18,377	3	9,131	17	57,865
$1,000,000 to $1,999,000	99	139,744	8	11,079	28	39,599	22	31,441	14	20,334	11	14,980	...	...	8	11,744	2	(D)	6	(D)
$500,000 to $999,000	127	92,188	10	6,393	47	35,345	20	14,762	3	2,522	15	9,651	4	2,377	10	7,745	5	3,513	13	9,880
$200,000 to $499,000	210	69,483	14	4,833	83	26,532	29	10,617	11	3,384	24	7,504	4	1,787	9	3,122	9	2,779	27	8,925
Less than $200,000	234	22,441	16	1,174	119	11,556	35	3,601	5	535	23	2,168	3	230	5	538	4	338	24	2,301
Establishmeots not operated entire year	34	11,699	1	(D)	11	3,211	8	4,051	3	2,071	6	586	2	(D)	...	...	...	...	3	1,570
Other home furnishings, specialties wholesalers:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	33	122,174	1	(D)	12	44,880	9	38,775	2	(D)	...	...	...	...	1	(D)	...	...	8	23,489
$1,000,000 to $1,999,000	57	77,309	4	6,459	26	32,660	11	15,172	2	(D)	6	7,815	...	...	2	(D)	...	...	6	8,612
$500,000 to $999,000	115	81,129	6	4,301	52	37,157	17	13,002	4	2,288	8	5,924	4	2,658	7	4,812	4	2,594	13	8,393
$200,000 to $499,000	245	77,897	20	6,601	115	35,405	44	14,675	12	3,887	14	4,376	5	(D)	17	5,730	1	(D)	17	5,359
Less than $200,000	631	51,211	49	3,951	290	24,576	101	7,687	29	2,647	44	3,202	9	912	25	1,560	16	1,139	68	5,537
Establishments not operated entire year	49	6,318	3	410	16	2,086	9	642	5	179	1	(D)	...	...	4	664	2	(D)	9	2,010
Paper, Allied Products Wholesalers																				
Coarse paper and products wholesalers:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	102	400,092	7	24,423	30	131,540	26	83,328	8	47,426	9	22,308	2	(D)	4	12,735	4	(D)	12	59,932
$1,000,000 to $1,999,000	215	301,526	16	22,370	63	90,334	39	55,068	17	24,738	33	44,695	9	12,921	9	12,411	5	6,026	24	32,963
$500,000 to $999,000	383	269,440	27	17,155	112	79,093	87	60,868	23	15,645	45	32,328	24	17,669	28	20,468	11	7,820	26	18,394
$200,000 to $499,000	657	220,262	92	31,486	216	70,772	135	45,041	32	11,070	61	20,892	26	8,754	23	8,034	18	6,190	54	18,023
Less than $200,000	1,029	97,435	111	10,413	470	44,385	161	15,263	44	3,233	78	8,043	27	2,824	34	3,248	11	1,162	93	8,864
Establishments not operated entire year	49	8,895	4	568	20	5,840	7	773	4	528	4	322	3	159	2	(D)	1	(D)	4	627
Printing and fine paper distributors:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	143	906,330	3	9,929	54	425,801	42	235,787	14	57,172	10	34,630	4	(D)	7	39,369	2	(D)	7	82,925
$1,000,000 to $1,999,000	111	152,424	8	11,352	37	49,678	26	38,853	13	18,180	9	10,500	3	3,778	10	13,896	2	(D)	3	(D)
$500,000 to $999,000	145	103,875	13	8,896	48	32,851	26	19,774	9	6,572	17	12,034	5	(D)	15	11,205	1	(D)	11	8,559
$200,000 to $499,000	168	55,799	13	3,362	82	27,558	31	10,463	12	4,192	12	4,207	4	1,120	2	(D)	3	(D)	9	3,153
Less than $200,000	289	24,843	36	3,687	133	11,179	42	3,754	15	1,194	15	1,035	5	372	19	1,417	5	410	19	1,795
Establishments not operated entire year	9	4,731	1	(D)	4	3,145	...	(D)	...	...	2	(D)	1	(D)	...	(D)	...	...	1	(D)
Stationery, office supplies wholesalers:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	21	75,925	...	...	9	38,031	4	11,244	3	10,615	1	(D)	...	...	2	(D)	...	...	2	(D)
$1,000,000 to $1,999,000	30	40,599	4	5,564	12	15,984	9	12,511	...	...	1	(D)	1	(D)	3	(D)	...	...	...	...
$500,000 to $999,000	90	62,689	9	6,698	36	24,154	17	12,085	5	3,132	5	3,840	1	(D)	8	4,900	2	(D)	7	5,830
$200,000 to $499,000	318	96,000	26	7,792	109	32,314	61	17,920	24	7,543	31	9,614	9	2,812	21	6,668	8	2,563	29	8,774
Less than $200,000	1,058	88,195	76	6,050	337	28,019	230	18,935	85	6,449	93	8,261	36	3,049	86	7,825	32	2,639	83	6,968
Establishments not operated entire year	47	8,134	2	(D)	15	1,865	10	1,460	4	172	5	366	1	(D)	2	(D)	3	77	5	809

(D) Withheld to avoid disclosure. ... Represents zero.

Table 2B. MERCHANT WHOLESALERS: 1954—SALES SIZE OF ESTABLISHMENT—UNITED STATES AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Establishments and Sales

Kind of business and sales size of establishment	United States		New England		Middle Atlantic		East North Central		West North Central		South Atlantic		East South Central		West South Central		Mountain		Pacific	
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Paper, Allied Products Wholesalers—Con.																				
Wallpaper wholesalers:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	2	(D)	...	...	1	(D)	1	(D)	...	...	...	...	...	...	...	...	...	...	...	...
$1,000,000 to $1,999,000	5	(D)	1	(D)	2	(D)	1	(D)	1	(D)	...	...	...	...	...	...	...	...	...	...
$500,000 to $999,000	11	7,358	2	(D)	5	3,947	2	(D)	...	...	...	...	...	...	...	...	...	...	2	(D)
$200,000 to $499,000	36	11,782	8	2,510	14	4,730	6	2,293	1	(D)	1	(D)	...	...	...	...	...	...	6	1,825
Less than $200,000	134	12,043	15	1,038	54	5,014	21	2,056	9	931	11	932	6	574	5	(D)	1	(D)	12	830
Establishments not operated entire year	5	1,439	1	(D)	...	(D)	1	(D)	1	(D)	...	(D)	...	(D)	1	(D)	...	(D)	1	(D)
Farm Products (Raw Materials) Merchants																				
Cotton merchants:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	236	2,348,229	4	46,665	7	25,264	2	(D)	1	(D)	37	304,313	77	771,211	85	1,006,933	5	33,630	18	153,081
$1,000,000 to $1,999,000	98	138,080	3	4,005	6	8,283	1	(D)	1	(D)	25	34,815	29	43,347	28	37,507	2	(D)	3	5,201
$500,000 to $999,000	75	58,106	2	(D)	2	(D)	...	...	...	...	24	17,071	23	18,970	19	15,040	1	(D)	4	3,353
$200,000 to $499,000	77	25,637	3	1,230	2	(D)	2	(D)	...	...	29	9,449	16	5,706	23	7,036	...	...	2	(D)
Less than $200,000	80	8,246	1	(D)	8	705	2	(D)	1	(D)	24	2,410	14	1,386	28	3,350	2	(D)	...	...
Establishments not operated entire year	15	31,810	...	...	...	...	...	...	...	...	3	14,494	7	9,766	3	(D)	1	(D)	1	(D)
Grain merchants:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	290	3,622,952	2	(D)	38	1,216,360	80	882,734	99	949,123	2	(D)	15	111,421	18	106,060	6	21,387	30	278,990
$1,000,000 to $1,999,000	105	147,196	...	...	3	5,089	28	38,652	40	55,095	6	7,596	3	4,366	10	13,886	3	3,971	12	13,541
$500,000 to $999,000	165	116,562	...	...	7	(D)	41	27,635	61	44,422	7	5,371	1	(D)	20	14,153	10	6,728	18	12,274
$200,000 to $499,000	203	68,451	...	...	5	1,460	67	22,867	70	24,259	8	2,807	5	1,476	25	8,264	7	2,090	16	5,228
Less than $200,000	187	18,182	3	183	14	1,411	41	3,940	56	5,233	16	1,685	7	795	32	3,187	9	824	9	924
Establishments not operated entire year	25	16,361	...	...	3	4,725	5	4,634	6	1,727	3	3,141	...	...	4	1,784	1	(D)	3	(D)
Hide, skin, raw fur wholesalers:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	32	211,884	...	...	11	60,752	10	112,168	3	10,732	1	(D)	1	(D)	2	(D)	1	(D)	3	10,978
$1,000,000 to $1,999,000	58	82,407	1	(D)	40	57,332	6	8,333	2	(D)	...	...	2	(D)	3	3,559	1	(D)	3	4,739
$500,000 to $999,000	91	65,674	2	(D)	51	36,498	11	8,540	5	3,813	5	3,911	3	2,156	3	1,683	2	(D)	9	6,312
$200,000 to $499,000	127	39,859	1	(D)	82	26,490	15	4,275	11	3,226	3	901	3	(D)	7	2,353	1	(D)	4	1,399
Less than $200,000	257	22,802	7	674	134	12,580	28	2,187	26	1,940	9	1,007	4	96	18	1,498	16	1,664	15	1,156
Establishments not operated entire year	12	5,863	...	...	7	764	3	(D)	...	...	...	...	1	(D)	1	(D)	...	...	...	...
Livestock (except horses, mules) distributors:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	118	586,042	...	...	1	(D)	35	203,541	49	228,521	7	19,647	6	40,158	8	44,026	10	43,558	2	(D)
$1,000,000 to $1,999,000	103	147,714	...	...	2	(D)	27	39,038	45	65,029	9	12,292	6	8,079	7	10,741	6	8,036	1	(D)
$500,000 to $999,000	120	86,272	...	...	6	3,852	27	19,082	46	34,343	13	8,547	4	3,122	12	9,068	6	4,072	6	4,186
$200,000 to $499,000	120	40,576	3	1,260	12	3,693	32	11,221	39	13,456	8	2,519	7	2,235	4	1,064	8	2,929	7	2,199
Less than $200,000	196	15,415	16	1,223	36	2,590	35	3,213	36	3,600	25	1,190	7	418	17	1,399	7	622	17	1,160
Establishments not operated entire year	12	12,273	...	...	...	...	2	(D)	2	(D)	2	(D)	1	(D)	3	140	2	(D)	...	(D)
Leaf tobacco dealers:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	27	231,579	2	(D)	6	27,308	...	...	...	...	14	145,860	5	(D)	...	...	...	...	...	...
$1,000,000 to $1,999,000	21	32,138	1	(D)	3	(D)	...	...	...	...	10	15,626	6	8,940	...	...	1	(D)	...	...
$500,000 to $999,000	26	18,693	2	(D)	4	2,649	1	(D)	...	...	12	9,250	7	4,866	...	...	...	...	...	...
$200,000 to $499,000	37	13,074	2	(D)	11	4,141	4	1,278	1	(D)	11	3,890	8	2,972	...	...	...	...	...	...
Less than $200,000	104	6,665	2	(D)	16	1,481	7	535	...	...	67	3,651	10	889	1	(D)	1	(D)	...	...
Establishments not operated entire year	19	2,075	1	(D)	1	(D)	...	...	...	...	17	(D)	...	...	...	...	...	...	...	...
Raw wool, wool tops, mohair dealers:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	62	353,041	36	226,094	23	120,152	...	...	...	...	...	...	...	...	...	...	2	(D)	1	(D)
$1,000,000 to $1,999,000	48	69,533	30	45,913	14	18,530	1	(D)	1	(D)	...	...	...	...	...	...	1	(D)	1	(D)
$500,000 to $999,000	48	34,680	23	16,217	15	10,402	2	(D)	3	2,703	...	...	...	...	4	3,191	1	(D)	...	...
$200,000 to $499,000	52	17,275	23	7,380	15	4,603	3	1,004	4	1,584	2	(D)	...	...	1	(D)	2	(D)	2	(D)
Less than $200,000	69	6,249	31	2,935	20	1,948	10	830	3	247	...	...	...	...	2	(D)	2	(D)	1	(D)
Establishments not operated entire year	3	746	2	(D)	...	...	...	...	...	...	1	(D)	...	...	...	...	...	...	...	...
Other farm products (raw materials) distributors:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	38	364,068	...	...	20	231,872	6	37,635	1	(D)	2	(D)	...	...	6	67,153	...	...	3	8,092
$1,000,000 to $1,999,000	40	59,157	2	(D)	6	8,479	2	(D)	3	4,491	12	17,355	...	...	8	12,714	3	4,294	4	5,343
$500,000 to $999,000	76	51,775	3	2,163	19	12,045	6	3,789	6	3,960	12	9,144	5	3,657	9	6,483	3	1,711	13	8,823
$200,000 to $499,000	89	28,987	3	(D)	27	8,559	14	5,089	5	1,699	14	4,574	2	(D)	5	1,597	6	1,724	13	4,128
Less than $200,000	280	22,988	10	629	61	4,852	53	4,184	25	1,954	34	2,822	15	1,428	45	3,907	10	771	27	2,441
Establishments not operated entire year	12	2,625	1	(D)	2	(D)	3	285	1	(D)	4	357	...	...	1	(D)	...	...	...	...

(D) Withheld to avoid disclosure. ... Represents zero.

Table 2B. MERCHANT WHOLESALERS: 1954—SALES SIZE OF ESTABLISHMENT—UNITED STATES AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Establishments and Sales

Kind of business and sales size of establishment	United States		New England		Middle Atlantic		East North Central		West North Central		South Atlantic		East South Central		West South Central		Mountain		Pacific	
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Automotive Wholesalers																				
Motor vehicle distributors:																				
New, used automobile distributors:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	38	167,183	2	(D)	16	63,916	6	30,038	5	32,319	1	(D)	1	(D)	2	(D)	...	...	5	14,551
$1,000,000 to $1,999,000	70	98,543	2	(D)	15	19,964	13	19,502	7	9,598	11	14,132	2	(D)	7	10,529	3	4,208	10	15,280
$500,000 to $999,000	119	81,441	6	4,272	28	19,950	18	12,177	10	6,363	18	11,763	12	7,701	13	8,661	5	3,805	9	6,749
$200,000 to $499,000	247	80,619	14	4,491	54	18,280	59	18,792	11	3,525	33	10,408	14	5,250	21	6,282	8	2,807	33	10,784
Less than $200,000	393	37,243	26	2,352	69	7,065	102	10,043	37	3,462	46	4,280	26	2,614	32	2,725	20	1,522	35	3,180
Establishments not operated entire year	30	26,705	1	(D)	5	10,551	8	5,394	2	(D)	3	508	1	(D)	5	2,465	2	(D)	3	1,289
Truck and tractor (road type) dealers:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	11	31,823	...	...	1	(D)	3	8,098	...	...	3	11,401	...	...	...	...	1	(D)	3	(D)
$1,000,000 to $1,999,000	48	64,161	1	(D)	6	8,308	3	3,995	7	8,916	5	6,411	7	9,219	6	8,611	2	(D)	11	14,899
$500,000 to $999,000	95	67,983	4	2,637	15	10,074	17	12,978	8	5,328	17	11,922	6	4,203	5	3,998	8	5,318	15	11,525
$200,000 to $499,000	212	68,316	14	3,957	41	13,374	62	20,458	10	3,474	26	8,701	8	2,628	19	5,911	5	1,657	27	8,156
Less than $200,000	270	26,201	19	1,788	76	6,752	56	6,072	20	1,802	34	3,067	10	1,060	16	1,633	7	887	32	3,140
Establishments not operated entire year	30	7,119	...	...	4	438	6	1,295	5	688	5	3,037	1	(D)	5	1,077	2	(D)	2	(D)
Automotive equipment, tire-tube wholesalers:																				
Automotive parts, accessories jobbers:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	107	429,944	4	10,889	20	77,910	23	89,480	14	57,243	9	69,266	6	25,031	14	47,845	4	12,799	13	39,481
$1,000,000 to $1,999,000	240	315,740	11	14,030	52	70,273	46	60,396	27	34,677	26	32,108	7	8,577	22	28,972	19	24,949	30	41,758
$500,000 to $999,000	675	460,539	41	27,490	119	80,851	125	83,825	81	54,434	92	63,191	33	24,051	70	47,106	26	18,471	88	61,120
$200,000 to $499,000	2,607	793,601	162	48,236	425	132,930	540	163,233	286	85,615	321	98,307	129	39,345	264	80,680	129	38,431	351	106,824
Less than $200,000	8,584	776,905	372	35,726	1,317	119,895	1,685	149,863	871	81,456	1,086	99,018	610	57,061	1,049	87,837	416	38,668	1,178	107,381
Establishments not operated entire year	350	57,724	11	1,135	39	9,094	51	10,915	40	2,317	54	4,916	30	2,880	50	7,439	18	1,812	57	17,216
Garage equipment, tools distributors:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	3	7,295	...	...	1	(D)	1	(D)	...	...	1	(D)	...	...	...	...	...	...	...	...
$1,000,000 to $1,999,000	6	7,979	...	...	...	...	1	(D)	...	...	...	...	1	(D)	...	...	...	...	4	(D)
$500,000 to $999,000	18	12,537	2	(D)	3	1,886	1	(D)	4	2,360	1	(D)	1	(D)	1	(D)	...	...	5	3,849
$200,000 to $499,000	51	16,276	4	1,479	9	3,284	12	3,698	5	1,710	7	2,241	1	(D)	3	(D)	4	1,267	6	1,512
Less than $200,000	120	10,370	8	691	25	2,068	24	2,038	14	1,342	11	901	2	(D)	13	1,038	4	(D)	19	1,820
Establishments not operated entire year	9	1,274	...	...	3	590	...	...	1	(D)	1	(D)	...	...	2	(D)	...	...	2	(D)
Tire, tube wholesalers:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	8	39,472	...	...	2	(D)	2	(D)	2	(D)	1	(D)	...	...	1	(D)	...	...	...	...
$1,000,000 to $1,999,000	35	46,407	4	5,414	9	11,934	6	7,993	2	(D)	3	3,900	2	(D)	2	(D)	3	4,264	4	4,902
$500,000 to $999,000	110	75,308	12	8,085	29	20,554	15	10,259	11	7,700	15	9,864	2	(D)	7	4,395	5	(D)	14	9,503
$200,000 to $499,000	311	101,167	22	7,835	74	24,949	47	16,536	29	9,206	43	12,857	18	5,592	21	6,951	14	4,205	43	13,036
Less than $200,000	695	62,015	53	4,508	136	13,843	115	9,716	57	4,547	120	10,638	35	2,868	53	4,711	31	2,546	95	8,638
Establishments not operated entire year	48	5,625	3	66	10	1,423	5	1,074	6	553	8	1,256	1	(D)	2	(D)	3	261	10	687
Electrical, Electronics, Appliance Distributors																				
Electrical apparatus, supplies distributors																				
General-line electrical goods distributors:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	294	1,273,942	15	56,239	47	221,712	63	286,884	33	132,858	46	175,443	16	60,751	27	98,767	10	38,145	37	203,143
$1,000,000 to $1,999,000	159	239,013	15	21,771	24	36,303	32	47,037	16	24,917	25	39,692	10	14,652	20	29,710	7	10,802	10	14,129
$500,000 to $999,000	58	44,185	3	2,308	16	11,367	10	7,795	10	7,654	6	4,730	1	(D)	2	(D)	4	3,103	6	4,822
$200,000 to $499,000	18	6,549	...	...	5	1,590	2	(D)	3	1,284	3	825	1	(D)	2	(D)	1	(D)	1	(D)
Less than $200,000	20	2,146	3	413	9	869	1	(D)	1	(D)	2	(D)	...	...	2	(D)	1	(D)	1	(D)
Establishments not operated entire year	10	2,159	...	...	...	...	2	(D)	3	919	3	201	...	(D)	1	(D)	1	(D)	...	...
Wiring supplies distributors:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	86	306,345	2	(D)	24	90,446	25	102,140	5	22,223	3	(D)	5	12,641	11	31,241	4	11,967	7	22,559
$1,000,000 to $1,999,000	178	246,869	9	11,623	44	60,721	31	45,694	10	14,327	10	25,172	7	8,387	22	31,135	4	5,965	32	43,845
$500,000 to $999,000	377	268,645	33	23,086	104	72,640	75	53,737	18	13,958	47	33,557	11	8,309	30	20,181	12	9,277	47	33,900
$200,000 to $499,000	611	203,964	58	18,692	191	62,788	123	41,332	34	11,177	75	24,162	22	7,508	41	14,184	14	4,418	53	19,703
Less than $200,000	685	67,510	62	6,727	246	23,683	98	9,522	43	4,404	77	8,763	23	2,378	39	3,421	19	1,604	78	7,008
Establishments not operated entire year	52	12,589	2	(D)	8	998	10	2,740	3	382	5	992	2	(D)	8	2,101	6	1,258	8	3,554

(D) Withheld to avoid disclosure. ... Represents zero.

Table 2B. MERCHANT WHOLESALERS: 1954—SALES SIZE OF ESTABLISHMENT—UNITED STATES AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Establishments and Sales

Kind of business and sales size of establishment	United States		New England		Middle Atlantic		East North Central		West North Central		South Atlantic		East South Central		West South Central		Mountain		Pacific	
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Electrical, Electronics, Appliance Distributors—Con.																				
Electrical apparatus, supplies distributors—Con.																				
Electrical apparatus, equipment distributors:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	19	83,975	...	...	5	26,893	5	23,550	2	(D)	1	(D)	2	(D)	2	(D)	...	...	2	(D)
$1,000,000 to $1,999,000	29	40,004	2	(D)	7	10,616	10	13,135	1	(D)	3	4,017	...	...	1	(D)	...	...	5	7,213
$500,000 to $999,000	67	43,803	2	(D)	21	14,336	18	11,131	9	5,627	5	3,302	1	(D)	2	(D)	3	1,966	6	4,004
$200,000 to $499,000	123	38,336	11	3,430	38	12,227	20	5,763	11	3,195	7	2,162	2	(D)	12	4,084	3	(D)	19	5,960
Less than $200,000	353	27,781	25	1,926	116	8,589	72	5,974	27	2,421	22	1,876	11	901	28	2,186	5	331	47	3,577
Establishments not operated entire year	20	2,643	1	(D)	4	332	4	509	3	284	6	842	...	...	...	...	1	(D)	1	(D)
Electrical appliance, radio, TV set wholesalers:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	399	1,903,214	24	107,996	82	481,155	90	435,888	44	211,155	54	209,778	24	95,485	39	158,402	10	32,622	32	170,733
$1,000,000 to $1,999,000	288	423,825	22	32,144	56	85,422	59	81,725	26	39,112	48	72,658	24	36,905	20	30,124	13	17,576	20	28,159
$500,000 to $999,000	321	231,432	25	20,077	63	47,200	56	38,963	26	18,933	51	36,528	22	14,019	29	21,270	13	8,727	36	25,715
$200,000 to $499,000	414	138,071	26	8,562	81	26,045	78	26,373	42	14,917	45	16,374	19	5,953	40	12,772	22	7,929	61	19,146
Less than $200,000	538	48,974	32	2,795	146	13,511	111	9,361	33	2,787	64	5,408	22	2,404	37	3,258	22	2,466	71	6,934
Establishments not operated entire year	105	69,068	10	1,241	23	23,974	14	7,721	7	2,935	16	11,451	3	1,203	9	3,506	6	1,134	17	15,903
Electronic parts, equipment distributors:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	22	116,227	2	(D)	9	66,086	5	27,034	4	10,772	...	...	...	...	...	...	...	...	2	(D)
$1,000,000 to $1,999,000	68	90,964	2	(D)	17	23,587	18	24,916	5	6,729	9	11,915	1	(D)	4	4,845	1	(D)	11	14,568
$500,000 to $999,000	204	137,921	15	10,126	42	28,733	41	27,026	11	6,938	26	18,441	7	(D)	21	13,719	2	(D)	39	26,599
$200,000 to $499,000	507	160,678	37	12,106	163	52,274	104	32,551	37	11,250	56	17,195	20	6,655	35	11,339	15	4,413	40	12,895
Less than $200,000	988	91,792	50	4,290	311	27,434	187	17,770	62	5,744	97	9,325	41	3,563	76	7,521	39	3,634	125	12,511
Establishments not operated entire year	110	15,094	8	498	35	5,563	12	1,108	7	354	12	1,602	8	254	10	2,077	4	2,410	14	1,228
Hardware, Plumbing-Heating Goods Wholesalers																				
Hardware wholesalers:																				
General-line hardware wholesalers:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	220	1,289,042	9	29,761	27	137,320	40	280,317	30	225,682	32	105,281	19	179,928	25	112,201	12	53,901	26	164,651
$1,000,000 to $1,999,000	134	189,556	6	9,751	28	38,341	24	33,186	5	7,613	27	37,996	11	16,378	13	17,885	5	7,186	15	21,220
$500,000 to $999,000	182	132,341	12	8,727	45	32,640	25	16,571	12	8,396	28	20,374	12	10,411	17	12,279	7	5,482	24	17,461
$200,000 to $499,000	23	7,940	2	(D)	9	3,041	1	(D)	2	(D)	2	(D)	1	(D)	4	1,361	2	(D)	...	...
Less than $200,000	43	4,456	2	(D)	16	1,620	9	1,088	3	90	6	811	2	(D)	2	(D)	1	(D)	2	(D)
Establishments not operated entire year	4	652	...	...	3	(D)	1	(D)	...	(D)	...	...	...	...	...	...	...	...	...	...
Specialty-line hardware wholesalers:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	21	75,728	...	...	7	24,178	3	6,592	1	(D)	5	17,306	1	(D)	2	(D)	...	...	2	(D)
$1,000,000 to $1,999,000	35	46,515	2	(D)	12	16,553	2	(D)	4	5,443	1	(D)	...	...	5	6,091	1	(D)	8	10,231
$500,000 to $999,000	118	78,925	10	6,329	35	24,264	23	15,366	4	2,675	20	13,892	4	(D)	6	3,839	2	(D)	14	9,013
$200,000 to $499,000	473	151,758	40	12,903	149	48,571	91	28,405	28	8,051	51	17,345	15	5,086	34	10,707	4	1,454	61	19,236
Less than $200,000	834	78,799	50	4,465	328	29,730	150	14,244	53	4,656	61	5,708	21	2,092	48	5,043	19	1,952	104	10,909
Establishments not operated entire year	50	12,211	4	882	15	3,874	6	2,195	2	(D)	6	1,071	3	(D)	4	1,074	...	(D)	10	1,043
Plumbing, heating equipment, supplies distributors																				
General-line plumbing-heating goods distributors																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	81	283,797	4	(D)	17	59,332	19	73,880	9	29,912	9	35,372	5	11,859	3	(D)	5	15,039	10	34,712
$1,000,000 to $1,999,000	231	324,662	19	25,748	54	72,050	49	69,438	16	22,672	44	64,023	6	8,865	12	16,226	11	14,874	20	30,766
$500,000 to $999,000	391	278,270	42	28,229	123	87,419	64	44,160	28	20,722	51	37,357	12	8,744	30	21,727	9	6,367	32	23,545
$200,000 to $499,000	493	165,998	67	22,402	181	59,086	83	27,947	35	11,697	45	15,896	19	6,829	22	7,861	15	5,874	26	8,406
Less than $200,000	465	45,788	44	4,675	162	16,228	113	11,849	28	2,619	40	3,290	8	850	19	1,624	10	1,128	41	3,525
Establishments not operated entire year	42	13,663	4	2,443	12	4,322	5	490	3	1,492	3	(D)	3	457	8	1,190	3	1,042	1	(D)
Heating equipment distributors:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	9	25,550	1	(D)	2	(D)	3	8,054	...	...	...	...	...	...	1	(D)	...	...	2	(D)
$1,000,000 to $1,999,000	45	59,415	7	7,654	13	17,014	9	11,716	2	(D)	3	3,371	1	(D)	3	3,628	1	(D)	6	9,383
$500,000 to $999,000	133	90,535	19	13,527	37	25,545	37	25,168	14	9,558	6	3,866	3	1,793	5	3,213	4	3,122	8	4,743
$200,000 to $499,000	241	80,783	40	15,027	50	15,456	57	18,475	26	8,845	24	8,201	2	(D)	11	3,600	11	(D)	20	6,942
Less than $200,000	447	41,022	48	4,371	151	13,352	87	8,038	35	3,591	34	3,410	8	931	17	1,405	14	1,501	53	4,423
Establishments not operated entire year	30	4,211	3	144	9	875	4	532	3	229	1	(D)	2	(D)	2	(D)	2	(D)	4	1,841

(D) Withheld to avoid disclosure. ... Represents zero.

Table 2B. MERCHANT WHOLESALERS: 1954—SALES SIZE OF ESTABLISHMENT—UNITED STATES AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Establishments and Sales

Kind of business and sales size of establishment	United States		New England		Middle Atlantic		East North Central		West North Central		South Atlantic		East South Central		West South Central		Mountain		Pacific	
	Establishment (Number	Sales ($1,000)	Establishment (Number)	Sales ($1,000)	Establishment (Number)	Sales ($1,000)	Establishment (Number)	Sales ($1,000)	Establishment (Number)	Sales ($1,000)	Establishment (Number)	Sales ($1,000)	Establishment (Number)	Sales ($1,000)	Establishment (Number)	Sales ($1,000)	Establishment (Number)	Sales ($1,000)	Establishment (Number)	Sales ($1,000)
Hardware, Plumbing-Heating Goods Wholesalers—Con.																				
Plumbing, heating equipment, supplies distributors—Con.																				
Plumbing fixtures, supplies distributors:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	84	287,852	2	(D)	20	66,337	7	28,225	10	32,905	15	58,471	7	19,748	3	(D)	3	9,629	17	60,043
$1,000,000 to $1,999,000	151	203,002	9	10,203	36	50,132	21	27,179	10	14,706	17	22,184	5	6,961	26	34,710	3	3,774	24	33,153
$500,000 to $999,000	305	218,158	29	21,611	67	47,522	62	41,581	21	14,590	30	21,354	4	2,848	35	24,880	15	11,797	42	31,975
$200,000 to $499,000	422	143,212	33	10,622	119	39,706	85	29,005	19	6,256	47	18,311	12	3,669	41	12,795	11	4,154	55	18,694
Less than $200,000	439	45,036	46	4,452	149	15,668	68	7,670	21	1,688	46	4,979	9	953	39	3,466	10	1,040	51	5,120
Establishments not operated entire year	37	18,834	4	(D)	8	965	4	785	...	...	7	1,028	1	(D)	7	1,226	...	...	6	13,261
Lumber, Construction Materials Distributors																				
Lumber, millwork wholesalers:																				
Lumber wholesalers (without yards):																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	182	892,633	9	28,938	19	141,745	27	102,835	17	151,464	9	33,799	5	24,795	11	47,460	4	13,714	81	347,883
$1,000,000 to $1,999,000	233	336,654	5	7,286	35	50,685	35	50,325	25	35,060	21	31,168	16	23,414	15	23,188	11	15,492	70	100,036
$500,000 to $999,000	277	201,605	10	6,542	41	29,395	45	32,747	17	13,070	43	31,139	27	19,645	24	17,559	6	4,271	64	47,237
$200,000 to $499,000	310	103,963	15	4,988	59	19,337	41	13,718	17	5,625	62	21,876	30	10,181	28	8,577	7	2,051	51	17,610
Less than $200,000	607	48,043	54	4,065	93	7,679	85	6,645	36	2,404	111	8,555	67	4,673	64	4,706	23	1,979	74	7,337
Establishments not operated entire year	69	38,787	2	(D)	8	2,012	9	2,677	5	1,282	7	4,353	5	1,122	6	2,057	4	(D)	23	22,538
Lumber distributors (with yards):																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	123	571,526	8	58,641	28	118,903	27	112,142	12	37,688	9	30,929	2	(D)	3	(D)	6	30,715	28	168,198
$1,000,000 to $1,999,000	161	230,151	5	(D)	29	40,306	37	54,374	19	26,748	13	16,718	2	(D)	13	19,083	7	11,203	36	50,956
$500,000 to $999,000	212	151,829	12	7,507	49	32,521	35	26,446	13	9,390	21	15,656	13	9,359	18	13,093	9	6,166	42	31,691
$200,000 to $499,000	297	99,084	24	7,556	91	29,935	56	18,622	7	2,625	31	10,125	20	6,825	32	10,413	4	1,522	32	11,461
Less than $200,000	303	31,323	15	1,401	58	5,872	52	5,255	23	2,355	47	5,178	22	1,935	41	4,938	14	1,091	31	3,298
Establishments not operated entire year	28	10,495	3	1,923	6	1,636	1	(D)	1	(D)	8	1,777	...	...	4	332	1	(D)	4	2,998
Millwork, plywood distributors:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	117	396,206	5	(D)	23	71,456	34	113,194	7	20,442	14	39,306	1	(D)	14	44,106	4	16,295	15	72,798
$1,000,000 to $1,999,000	227	321,496	8	11,262	47	64,485	54	75,760	24	34,929	26	37,389	16	22,772	21	31,349	4	5,180	27	38,370
$500,000 to $999,000	288	210,678	17	12,410	55	37,741	52	38,718	26	19,980	42	30,007	17	14,031	33	24,031	8	5,805	38	27,955
$200,000 to $499,000	308	104,597	17	5,586	68	23,728	51	16,663	24	7,228	49	17,316	23	7,773	25	8,886	3	1,080	48	16,337
Less than $200,000	512	42,697	52	4,000	130	10,510	92	8,495	24	2,194	69	5,126	26	2,133	52	4,524	10	856	57	4,859
Establishments not operated entire year	50	14,175	4	(D)	8	1,370	8	2,656	4	381	8	2,077	4	2,765	5	1,132	1	(D)	8	3,173
Construction materials distributors:																				
Brick, tile distributors:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	15	45,103	1	(D)	6	17,836	5	13,468	1	(D)	2	(D)	...	...	...	...	...	...	...	...
$1,000,000 to $1,999,000	43	58,398	3	4,852	14	19,740	17	22,448	2	(D)	5	6,329	...	...	1	(D)	...	...	1	(D)
$500,000 to $999,000	95	68,148	7	4,828	23	17,562	30	20,441	10	7,211	12	8,710	1	(D)	5	3,680	3	(D)	4	2,622
$200,000 to $499,000	145	49,506	6	1,880	36	12,422	51	16,622	3	(D)	22	7,504	5	1,897	13	4,973	2	(D)	7	2,394
Less than $200,000	172	17,221	10	1,147	49	4,700	32	3,524	7	792	26	2,095	5	628	16	2,016	4	462	23	1,857
Establishments not operated entire year	22	4,390	1	(D)	6	553	1	(D)	...	...	4	917	...	...	5	2,128	1	(D)	4	518
Cement, lime, plaster wholesalers:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	3	10,704	...	...	2	(D)	...	...	...	...	1	(D)	...	...	...	...	...	...	...	...
$1,000,000 to $1,999,000	12	16,106	...	...	3	3,468	...	...	2	(D)	2	(D)	1	(D)	...	...	1	(D)	3	4,249
$500,000 to $999,000	33	22,932	4	3,081	10	6,605	7	5,722	...	...	3	(D)	...	...	1	(D)	...	...	8	4,957
$200,000 to $499,000	51	16,989	4	1,519	13	3,868	17	5,843	3	1,182	2	(D)	1	(D)	2	(D)	1	(D)	8	2,726
Less than $200,000	74	7,609	3	293	21	2,104	19	1,710	5	669	9	1,207	3	441	3	158	3	316	8	711
Establishments not operated entire year	10	1,645	...	...	1	(D)	2	(D)	4	716	...	...	...	...	1	(D)	2	(D)	...	...
Glass (building) distributors:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	14	65,849	...	...	5	41,114	5	14,310	1	(D)	1	(D)	...	...	...	...	...	...	2	(D)
$1,000,000 to $1,999,000	44	59,789	3	4,281	11	15,098	15	20,107	4	5,036	1	(D)	1	(D)	3	5,149	2	(D)	4	4,209
$500,000 to $999,000	83	57,629	5	3,194	17	12,055	17	11,282	7	5,388	10	7,145	3	1,823	7	4,740	...	...	17	12,002
$200,000 to $499,000	127	40,438	9	2,763	29	9,235	21	6,649	11	3,606	20	6,739	7	2,603	11	3,277	7	1,946	12	3,620
Less than $200,000	291	24,230	23	1,519	63	5,275	52	3,752	24	1,572	29	2,438	19	1,666	33	3,330	13	1,262	35	3,416
Establishments not operated entire year	15	3,338	...	...	2	(D)	3	2,293	1	(D)	3	537	2	(D)	2	(D)	...	...	2	(D)

(D) Withheld to avoid disclosure. ... Represents zero.

Table 2B. MERCHANT WHOLESALERS: 1954—SALES SIZE OF ESTABLISHMENT—UNITED STATES AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Establishments and Sales

Kind of business and sales size of establishment	United States		New England		Middle Atlantic		East North Central		West North Central		South Atlantic		East South Central		West South Central		Mountain		Pacific	
	Establishment (Number)	Sales ($1,000)	Establishment (Number)	Sales ($1,000)	Establishment (Number)	Sales ($1,000)	Establishment (Number)	Sales ($1,000)	Establishment (Number)	Sales ($1,000)	Establishment (Number)	Sales ($1,000)	Establishment (Number)	Sales ($1,000)	Establishment (Number)	Sales ($1,000)	Establishment (Number)	Sales ($1,000)	Establishment (Number)	Sales ($1,000)
Lumber, Construction Materials Distributors—Con.																				
Construction materials distributors—Con.																				
Ready-mixed concrete distributors:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	59	254,093	...	...	13	67,103	14	80,063	4	15,763	8	21,716	3	(D)	6	23,745	4	(D)	7	21,557
$1,000,000 to $1,999,000	188	261,054	9	12,031	24	32,969	51	71,028	17	24,681	14	18,802	6	8,907	23	33,620	5	7,867	39	51,149
$500,000 to $999,000	302	209,900	16	10,946	60	41,492	71	50,154	25	17,994	26	18,285	15	10,136	23	15,884	10	6,861	56	38,148
$200,000 to $499,000	509	167,984	26	8,720	69	23,462	118	39,842	43	14,076	54	17,172	23	7,578	62	20,772	31	9,695	83	26,667
Less than $200,000	787	79,710	23	2,538	62	6,619	175	17,621	126	12,316	86	8,697	47	4,713	88	8,577	57	5,328	123	13,301
Establishments not operated entire year	151	25,629	4	621	20	4,293	28	3,747	25	2,712	14	1,965	12	1,373	17	2,907	12	2,745	19	5,266
Roofing, siding, insulation materials distributors:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	20	110,526	3	7,171	5	27,881	4	35,378	2	(D)	1	(D)	1	(D)	2	(D)	...	...	2	(D)
$1,000,000 to $1,999,000	86	117,373	5	6,393	18	23,240	17	22,240	9	14,392	5	7,586	2	(D)	9	12,042	3	(D)	18	24,318
$500,000 to $999,000	170	120,424	12	7,689	46	30,994	50	36,286	19	13,821	13	8,353	4	2,842	8	6,477	3	2,240	15	11,722
$200,000 to $499,000	207	72,531	10	3,338	63	20,863	54	20,291	23	7,536	17	5,926	2	(D)	10	3,660	5	(D)	23	8,758
Less than $200,000	179	18,271	7	1,052	60	6,457	40	4,104	18	1,834	15	1,492	4	(D)	13	959	1	(D)	21	1,797
Establishments not operated entire year	35	8,598	3	(D)	5	1,067	10	3,284	3	652	5	451	...	...	2	(D)	...	(D)	7	2,326
Sand, gravel, crushed stone distributors:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	4	9,662	...	...	...	...	...	...	...	...	1	(D)	...	...	1	(D)	...	...	2	(D)
$1,000,000 to $1,999,000	13	19,228	...	...	1	(D)	4	6,237	1	(D)	...	...	2	(D)	4	6,025	...	...	1	(D)
$500,000 to $999,000	29	19,728	2	(D)	12	8,529	7	4,485	1	(D)	2	(D)	...	...	1	(D)	2	(D)	2	(D)
$200,000 to $499,000	67	21,235	3	(D)	19	5,509	17	6,292	4	1,157	8	2,804	1	(D)	9	2,365	...	...	6	1,741
Less than $200,000	461	26,641	33	1,902	57	3,987	108	6,607	44	2,172	49	3,177	13	933	59	2,652	34	1,451	64	3,760
Establishments not operated entire year	23	8,545	3	268	4	6,498	...	...	3	20	1	(D)	1	(D)	4	773	2	(D)	5	896
Other construction materials distributors:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	37	138,529	2	(D)	9	40,185	11	48,647	2	(D)	2	(D)	2	(D)	5	12,965	1	(D)	3	11,209
$1,000,000 to $1,999,000	132	180,940	5	(D)	26	35,116	27	36,112	10	16,973	16	21,833	7	9,615	20	26,113	2	(D)	19	24,692
$500,000 to $999,000	208	149,947	8	5,514	48	33,749	50	35,337	19	13,940	31	23,401	12	9,017	11	7,850	12	9,272	17	11,867
$200,000 to $499,000	366	116,141	17	5,556	89	28,491	85	27,896	25	7,596	45	14,230	16	4,415	34	11,389	10	2,813	45	13,755
Less than $200,000	641	56,553	41	3,670	143	13,447	142	11,553	54	4,567	86	7,718	23	1,698	57	5,060	20	2,101	75	6,739
Establishments not operated entire year	87	16,999	7	377	18	4,032	12	1,255	12	3,365	10	2,403	3	620	9	652	5	871	11	3,424
Machinery, Equipment, Supplies Distributors																				
Air conditioning, commercial refrigeration equipment distributors:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	12	46,851	...	...	6	19,893	1	(D)	...	...	1	(D)	1	(D)	1	(D)	1	(D)	1	(D)
$1,000,000 to $1,999,000	56	76,959	2	(D)	12	16,645	12	15,328	5	6,007	2	(D)	...	...	15	21,352	2	(D)	6	9,157
$500,000 to $999,000	151	106,939	11	7,258	24	18,932	31	21,318	15	10,427	23	15,003	4	3,664	22	16,151	5	3,361	16	10,825
$200,000 to $499,000	463	145,726	28	8,393	82	24,849	87	27,464	35	11,072	62	19,163	24	7,411	65	21,608	23	6,964	57	18,802
Less than $200,000	1,096	93,179	53	4,480	235	18,183	236	19,739	99	8,654	128	11,227	57	5,019	120	11,083	39	3,277	129	11,517
Establishments not operated entire year	82	14,416	3	624	11	2,864	14	1,384	6	832	15	3,432	3	541	10	940	6	349	14	3,450
Commercial machines, equipment distributors:																				
Office machines, equipment distributors:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	7	21,573	1	(D)	5	17,158	1	(D)	...	...	...	...	...	...	...	...	...	...	...	...
$1,000,000 to $1,999,000	10	13,016	1	(D)	3	3,926	2	(D)	1	(D)	...	...	1	(D)	1	(D)	...	...	1	(D)
$500,000 to $999,000	34	22,366	1	(D)	9	6,191	7	4,612	...	...	5	3,176	2	(D)	2	(D)	...	...	8	5,212
$200,000 to $499,000	141	41,650	7	2,422	30	9,247	34	10,336	16	4,424	13	3,961	...	...	12	3,306	6	1,485	23	6,469
Less than $200,000	1,164	77,197	50	3,420	226	15,412	216	14,861	109	7,256	149	9,178	54	3,398	143	7,670	49	3,455	168	12,547
Establishments not operated entire year	65	10,829	3	47	11	5,920	10	2,741	3	407	11	455	4	236	3	179	7	160	13	684
Restaurant, hotel supply houses (principally nonfood):																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	8	28,657	...	...	2	(D)	1	(D)	...	...	...	...	...	...	1	(D)	...	...	4	13,804
$1,000,000 to $1,999,000	19	22,505	3	3,991	3	3,244	4	5,019	...	...	1	(D)	1	(D)	3	3,376	1	(D)	3	3,268
$500,000 to $999,000	49	34,202	1	(D)	9	6,054	6	4,177	4	3,260	10	6,621	3	(D)	5	2,867	3	2,308	8	5,869
$200,000 to $499,000	127	40,514	7	2,087	33	10,359	26	8,425	6	2,011	15	4,649	10	2,910	9	3,377	5	1,551	16	5,145
Less than $200,000	357	32,143	39	3,080	102	8,211	64	5,577	21	2,464	47	4,781	14	1,378	24	2,451	12	1,285	34	2,916
Establishments not operated entire year	11	1,232	1	(D)	2	(D)	4	436	...	(D)	2	(D)	...	...	...	...	1	(D)	1	(D)

(D) Withheld to avoid disclosure. ... Represents zero.

Table 2B. MERCHANT WHOLESALERS: 1954—SALES SIZE OF ESTABLISHMENT—UNITED STATES AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Establishments and Sales

Kind of business and sales size of establishment	United States		New England		Middle Atlantic		East North Central		West North Central		South Atlantic		East South Central		West South Central		Mountain		Pacific	
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Machinery, Equipment, Supplies Distributors—Con.																				
Commercial machines, equipment distributors—Con.																				
Store machines, fixtures distributors:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	10	25,891	1	(D)	1	(D)	2	(D)	1	(D)	...	...	...	...	1	(D)	...	...	4	11,020
$1,000,000 to $1,999,000	49	65,238	2	(D)	10	12,874	12	16,309	6	7,850	2	(D)	1	(D)	9	11,770	2	(D)	5	6,928
$500,000 to $999,000	74	52,852	2	(D)	12	8,482	18	13,578	8	5,594	15	10,897	4	2,622	6	3,882	2	(D)	7	4,571
$200,000 to $499,000	235	75,804	12	3,897	61	19,042	51	16,758	21	6,432	18	5,532	16	5,062	19	6,620	14	5,128	23	7,333
Less than $200,000	672	51,269	40	2,973	184	13,603	131	10,405	45	3,658	71	5,661	22	2,111	54	3,789	29	2,168	96	6,901
Establishments not operated entire year	47	5,899	...	...	5	493	15	1,843	7	1,874	8	875	1	(D)	4	300	5	321	2	(D)
Other commercial machines, equipment distributors:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	3	12,444	...	...	2	(D)	1	(D)	...	...	...	...	...	...	...	...	...	...	...	...
$1,000,000 to $1,999,000	3	3,846	...	...	1	(D)	1	(D)	...	...	...	...	...	...	1	(D)	...	...	...	...
$500,000 to $999,000	7	5,279	...	...	1	(D)	2	(D)	...	...	...	...	...	...	1	(D)	...	...	3	2,469
$200,000 to $499,000	20	7,139	1	(D)	8	2,671	2	(D)	2	(D)	1	(D)	1	(D)	...	...	...	...	5	1,804
Less than $200,000	103	7,817	8	442	30	2,503	15	1,354	5	380	20	1,353	2	(D)	5	(D)	5	626	13	807
Establishments not operated entire year	4	763	...	...	3	(D)	...	(D)	...	...	...	...	1	(D)	...	...	...	(D)	...	...
Construction, machinery, equipment dealers:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	177	632,118	7	(D)	26	110,618	29	99,830	22	81,019	28	92,278	21	70,062	15	57,551	12	(D)	17	61,175
$1,000,000 to $1,999,000	275	380,703	14	17,656	40	56,044	43	61,636	42	57,527	36	49,636	20	27,401	28	38,745	20	28,449	32	43,609
$500,000 to $999,000	297	212,876	22	15,808	45	32,996	60	41,751	31	22,732	39	27,604	14	10,413	37	26,708	25	17,692	24	17,172
$200,000 to $499,000	349	115,997	27	8,480	67	20,707	49	15,666	36	13,181	43	14,971	20	6,447	34	11,728	34	12,551	39	12,266
Less than $200,000	481	45,198	45	4,064	100	9,187	68	5,446	44	4,438	43	4,405	28	2,340	49	5,048	27	2,687	77	7,583
Establishments not operated entire year	61	14,467	1	(D)	9	4,620	15	1,963	6	979	9	2,188	2	(D)	5	1,541	5	691	9	1,939
Farm-garden machinery, equipment wholesalers:																				
Garden machinery, equipment wholesalers:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	7	(D)	1	(D)	2	(D)	3	13,712	...	...	...	...	...	...	...	...	...	...	1	(D)
$1,000,000 to $1,999,000	3	(D)	1	(D)	...	...	1	(D)	...	...	...	...	...	...	1	(D)	...	...	...	...
$500,000 to $999,000	26	17,196	1	(D)	5	3,193	7	5,416	4	2,451	3	1,696	1	(D)	...	...	1	(D)	4	2,568
$200,000 to $499,000	56	17,917	1	(D)	13	3,981	10	3,051	9	2,792	4	1,213	3	957	2	(D)	...	...	14	4,790
Less than $200,000	135	11,559	9	611	21	1,932	34	3,281	11	1,106	17	1,262	7	(D)	15	1,133	2	(D)	19	1,665
Establishments not operated entire year	6	607	...	...	2	(D)	2	(D)	...	...	1	(D)	...	...	...	...	...	...	1	(D)
Farm, dairy machinery, equipment (including tractors) wholesalers:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	52	179,798	1	(D)	8	22,426	8	33,374	17	54,253	7	28,423	3	15,295	3	8,350	2	(D)	3	9,029
$1,000,000 to $1,999,000	56	80,831	...	...	5	6,301	7	9,195	10	14,010	10	14,417	4	6,099	6	9,244	6	10,119	8	11,446
$500,000 to $999,000	110	79,324	3	1,925	12	7,536	23	17,994	25	17,556	10	7,147	6	4,467	12	8,025	7	5,582	12	9,092
$200,000 to $499,000	207	66,067	8	2,565	21	7,329	44	14,791	37	11,554	19	6,552	9	3,022	23	6,573	17	4,993	29	8,688
Less than $200,000	424	39,330	15	1,597	42	4,112	84	8,072	76	6,513	40	3,630	17	1,888	54	4,246	39	4,195	57	5,077
Establishments not operated entire year	30	10,293	...	...	2	(D)	5	203	6	792	3	2,371	1	(D)	3	479	1	(D)	9	5,827
Industrial machinery, equipment distributors																				
Food processing machinery, equipment distributors:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	13	53,900	1	(D)	1	(D)	5	19,466	2	(D)	2	(D)	...	...	1	(D)	...	...	1	(D)
$1,000,000 to $1,999,000	29	40,508	1	(D)	7	9,261	8	12,415	7	8,956	2	(D)	1	(D)	1	(D)	...	...	2	(D)
$500,000 to $999,000	34	24,327	1	(D)	5	4,106	8	5,592	8	5,244	4	2,879	...	...	4	3,033	...	...	4	(D)
$200,000 to $499,000	88	27,710	5	1,650	21	7,193	20	6,320	9	2,634	7	2,125	7	1,921	6	1,819	3	1,003	10	3,045
Less than $200,000	190	15,798	9	698	48	3,883	49	4,167	11	784	11	970	4	285	8	745	10	957	40	3,309
Establishments not operated entire year	13	1,162	1	(D)	2	(D)	4	387	...	...	...	...	1	(D)	4	202	1	(D)	...	(D)
General-purpose industrial machinery, equipment distributors:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	26	100,841	1	(D)	6	24,886	7	25,922	3	10,416	1	(D)	...	(D)	...	...	2	(D)	6	16,205
$1,000,000 to $1,999,000	69	93,621	4	5,374	15	19,582	13	16,955	3	(D)	2	(D)	5	7,756	12	16,589	4	5,964	11	14,734
$500,000 to $999,000	159	112,599	8	5,892	39	28,242	40	27,929	12	8,597	11	7,713	6	3,825	15	10,754	5	3,367	23	16,280
$200,000 to $499,000	346	112,429	16	5,443	75	22,809	70	23,782	23	7,335	26	7,971	17	4,913	34	11,278	19	6,029	66	22,869
Less than $200,000	729	65,365	41	3,493	203	16,950	150	14,262	38	3,130	63	5,454	28	2,637	74	7,158	22	1,822	110	10,459
Establishments not operated entire year	50	13,770	3	275	7	1,026	14	9,367	1	(D)	3	(D)	3	379	7	777	1	(D)	11	1,747

(D) Withheld to avoid disclosure. ... Represents zero.

Table 2B. MERCHANT WHOLESALERS: 1954—SALES SIZE OF ESTABLISHMENT—UNITED STATES AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Establishments and Sales

Kind of business and sales size of establishment	United States		New England		Middle Atlantic		East North Central		West North Central		South Atlantic		East South Central		West South Central		Mountain		Pacific	
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Machinery, Equipment, Supplies Distributors—Con.																				
Industrial machinery, equipment distributors—Con.																				
Metalworking machinery, equipment dealers:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	50	219,433	3	(D)	16	69,826	15	82,265	6	19,584	...	...	1	(D)	...	...	...	...	9	37,043
$1,000,000 to $1,999,000	60	80,849	7	9,163	15	21,010	20	25,785	4	(D)	1	(D)	1	(D)	4	6,236	...	...	8	10,034
$500,000 to $999,000	96	67,954	5	3,739	31	22,961	25	17,358	11	8,282	3	(D)	1	(D)	8	5,359	1	(D)	11	7,116
$200,000 to $499,000	227	72,768	22	8,137	54	16,072	83	25,664	21	6,883	3	1,207	3	916	11	2,879	...	...	30	11,010
Less than $200,000	455	39,266	36	3,131	140	11,288	146	13,512	21	1,824	14	1,097	9	641	19	1,831	11	1,089	59	4,853
Establishments not operated entire year	26	4,220	2	(D)	10	1,230	5	1,275	...	...	2	(D)	2	(D)	1	(D)	...	...	4	900
Oil well supply houses:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	86	345,567	...	...	3	28,451	3	6,615	6	15,215	1	(D)	1	(D)	57	238,817	8	19,251	7	25,363
$1,000,000 to $1,999,000	179	245,988	...	...	3	(D)	12	15,786	16	22,112	1	(D)	4	5,013	123	170,480	11	15,743	9	11,452
$500,000 to $999,000	233	172,129	1	(D)	6	4,253	27	19,871	22	16,465	4	(D)	7	5,149	136	100,020	20	14,691	10	7,731
$200,000 to $499,000	288	98,647	1	(D)	10	3,255	28	9,443	24	8,212	8	(D)	13	4,959	160	54,091	17	6,003	27	9,713
Less than $200,000	369	34,501	4	516	21	1,650	14	1,422	24	1,843	18	2,002	5	639	201	19,717	38	2,509	44	4,203
Establishments not operated entire year	53	17,647	...	...	2	(D)	4	686	6	2,144	1	(D)	2	(D)	32	12,359	4	1,862	2	(D)
Printing machinery, equipment distributors:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	5	18,481	...	...	4	(D)	1	(D)	...	...	...	...	...	...	...	...	...	...	...	...
$1,000,000 to $1,999,000	6	8,156	...	...	2	(D)	1	(D)	1	(D)	1	(D)	...	...	...	...	1	(D)	...	...
$500,000 to $999,000	21	13,761	...	...	7	4,157	5	(D)	2	(D)	...	...	...	...	...	...	...	...	7	4,706
$200,000 to $499,000	42	13,362	2	(D)	8	2,564	13	4,195	4	1,204	2	(D)	1	(D)	5	1,464	1	(D)	6	2,020
Less than $200,000	131	10,317	10	980	55	4,399	24	1,795	10	554	10	819	...	...	2	(D)	3	(D)	17	1,360
Establishments not operated entire year	5	743	...	...	4	(D)	1	(D)	...	...	...	...	...	...	...	...	...	...	...	...
Used machinery dealers:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
$1,000,000 to $1,999,000	2	(D)	...	...	...	...	...	...	...	...	1	(D)	...	...	...	...	...	...	1	(D)
$500,000 to $999,000	9	(D)	1	(D)	5	3,007	2	(D)	...	...	...	...	...	...	1	(D)	...	...	...	...
$200,000 to $499,000	26	8,001	5	1,555	7	2,477	6	1,596	...	...	2	(D)	1	(D)	1	(D)	...	...	4	1,247
Less than $200,000	199	13,403	15	1,097	60	4,244	39	2,135	8	559	13	847	8	396	13	689	4	155	39	3,281
Establishments not operated entire year	9	924	...	...	3	166	...	(D)	...	...	...	...	...	...	3	530	1	(D)	2	(D)
Other industrial machinery, equipment distributors:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	32	128,157	2	(D)	13	43,233	6	18,537	...	...	3	12,268	2	(D)	3	14,590	1	(D)	2	(D)
$1,000,000 to $1,999,000	50	74,040	5	7,618	18	26,375	2	(D)	2	(D)	8	10,833	...	...	10	15,104	1	(D)	4	5,570
$500,000 to $999,000	117	82,430	6	3,894	35	24,039	22	15,579	5	2,863	11	7,554	2	(D)	17	12,729	4	(D)	15	11,668
$200,000 to $499,000	312	100,777	21	6,375	89	27,379	53	16,876	23	7,672	33	11,797	9	2,473	20	7,562	11	3,472	53	17,171
Less than $200,000	854	67,145	82	6,261	274	20,654	138	11,003	44	4,013	79	5,935	29	2,087	71	5,735	22	1,360	115	10,097
Establishments not operated entire year	58	9,346	3	268	11	2,813	10	2,168	4	402	9	1,115	2	(D)	10	1,370	3	(D)	6	1,005
Industrial materials, supplies distributors:																				
Abrasives, abrasive materials distributors:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	6	23,775	...	...	2	(D)	3	9,637	...	...	...	...	...	...	...	...	...	...	1	(D)
$1,000,000 to $1,999,000	20	25,455	1	(D)	2	(D)	8	10,465	3	3,873	...	...	...	...	3	3,555	...	...	3	3,655
$500,000 to $999,000	14	10,243	1	(D)	5	3,533	5	3,808	1	(D)	1	(D)	...	...	...	...	...	...	1	(D)
$200,000 to $499,000	38	12,614	2	(D)	12	3,645	12	4,510	2	(D)	4	1,515	...	...	2	(D)	...	...	4	1,058
Less than $200,000	60	5,032	8	703	15	1,064	17	1,685	6	331	3	(D)	1	(D)	...	...	...	...	10	794
Establishments not operated entire year	3	281	1	(D)	1	(D)	1	(D)	...	...	...	...	...	...	...	...	...	...	...	...
Mechanical power transmission equipment distributors:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	2	(D)	...	...	...	...	1	(D)	...	...	...	...	...	...	...	...	...	...	1	(D)
$1,000,000 to $1,999,000	14	(D)	1	(D)	3	3,296	5	6,936	...	...	1	(D)	1	(D)	1	(D)	...	...	2	(D)
$500,000 to $999,000	49	32,409	6	4,113	8	5,529	16	10,702	3	(D)	4	2,344	...	...	5	2,739	2	(D)	5	3,581
$200,000 to $499,000	125	40,198	5	1,600	23	7,324	31	10,267	11	3,872	8	2,791	5	1,715	10	3,172	5	1,407	27	8,050
Less than $200,000	128	13,596	12	1,057	24	2,356	27	2,653	12	1,016	7	794	5	713	12	1,615	3	444	26	2,948
Establishments not operated entire year	17	2,007	...	...	1	(D)	2	(D)	...	...	4	223	...	...	6	1,144	...	...	4	445
Mechanical rubber goods distributors:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	3	8,516	...	...	1	(D)	1	(D)	...	...	1	(D)	...	...	...	...	...	...	...	...
$1,000,000 to $1,999,000	15	20,606	1	(D)	5	5,858	7	10,088	...	...	2	(D)	...	...	...	...	...	...	...	...
$500,000 to $999,000	47	32,455	2	(D)	14	10,383	18	12,284	2	(D)	1	(D)	...	...	3	1,803	...	...	7	5,051
$200,000 to $499,000	76	23,872	7	2,037	17	5,641	23	7,425	3	(D)	4	1,233	1	(D)	13	3,208	1	(D)	7	2,322
Less than $200,000	132	12,782	15	1,245	44	3,730	27	2,808	10	1,253	8	781	4	(D)	7	590	2	(D)	15	1,716
Establishments not operated entire year	7	1,800	...	...	2	(D)	3	1,670	1	(D)	...	...	...	...	1	(D)	...	...	...	...

(D) Withheld to avoid disclosure. ... Represents zero.

Table 2B. MERCHANT WHOLESALERS: 1954—SALES SIZE OF ESTABLISHMENT—UNITED STATES AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Establishments and Sales

Kind of business and sales size of establishment	United States		New England		Middle Atlantic		East North Central		West North Central		South Atlantic		East South Central		West South Central		Mountain		Pacific	
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Machinery, Equipment, Supplies Distributors—Con.																				
Industrial materials, supplies distributors—Con.																				
Rope, cordage distributors:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	8	42,978	1	(D)	3	(D)	2	(D)	1	(D)	...	...	...	...	...	...	...	...	1	(D)
$1,000,000 to $1,999,000	10	15,205	1	(D)	3	(D)	3	4,242	1	(D)	...	...	...	...	2	(D)	...	...	...	...
$500,000 to $999,000	26	20,508	1	(D)	12	8,912	1	(D)	4	4,137	1	(D)	...	...	3	2,240	...	...	4	2,817
$200,000 to $499,000	34	11,267	5	1,907	14	4,896	7	1,752	1	(D)	4	1,333	...	...	1	(D)	...	...	2	(D)
Less than $200,000	37	(D)	2	(D)	10	1,091	9	936	3	540	6	562	...	...	5	353	...	...	2	(D)
Establishments not operated entire year	2	(D)	...	...	...	...	1	(D)	...	...	...	(D)	...	...	...	...	...	...	1	(D)
Valves, fittings (except plumbing) distributors:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	16	53,924	..	...	6	20,396	4	11,059	...	...	1	(D)	...	...	3	13,640	...	...	2	(D)
$1,000,000 to $1,999,000	17	27,041	1	(D)	2	(D)	3	4,714	3	4,594	...	...	1	(D)	3	6,318	...	...	4	5,746
$500,000 to $999,000	43	32,045	3	2,268	9	6,740	10	7,495	1	(D)	2	(D)	...	(D)	7	5,065	2	(D)	9	6,187
$200,000 to $499,000	54	18,310	4	(D)	13	4,137	8	2,688	6	1,832	7	2,639	...	...	7	2,174	1	(D)	8	2,784
Less than $200,000	73	7,242	8	847	20	1,845	7	810	4	(D)	4	293	1	(D)	7	742	1	(D)	21	2,261
Establishments not operated entire year	11	758	...	...	2	(D)	1	(D)	1	(D)	2	(D)	...	...	3	78	1	(D)	1	(D)
Reconditioned drum, barrel distributors:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
$1,000,000 to $1,999,000	14	17,996	1	(D)	3	4,001	4	5,404	2	(D)	1	(D)	...	...	1	(D)	...	...	2	(D)
$500,000 to $999,000	14	9,296	1	(D)	6	3,775	3	2,173	...	...	1	(D)	...	...	3	(D)	...	...	...	...
$200,000 to $499,000	61	18,273	2	(D)	18	5,466	14	4,011	7	2,254	8	2,158	3	988	2	(D)	...	...	7	2,122
Less than $200,000	277	18,602	43	2,159	89	5,624	72	6,016	16	979	11	947	5	367	10	613	3	212	28	1,685
Establishments not operated entire year	6	1,193	...	...	...	(D)	2	(D)	...	...	...	...	...	...	1	(D)	...	...	3	140
Other industrial materials, supplies distributors:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	122	479,889	3	(D)	30	92,397	31	130,006	6	22,059	12	39,016	7	23,504	15	61,709	2	(D)	16	92,199
$1,000,000 to $1,999,000	234	325,157	9	12,664	40	55,976	59	84,230	14	19,977	41	53,645	10	13,801	33	46,068	5	6,518	23	32,278
$500,000 to $999,000	340	243,116	15	12,046	66	47,020	94	67,512	27	19,016	34	24,957	15	10,185	36	25,065	4	3,235	49	34,080
$200,000 to $499,000	655	211,976	55	17,921	156	51,408	151	47,462	41	13,429	54	17,474	27	8,550	58	18,511	17	4,943	96	32,278
Less than $200,000	1,485	129,891	121	11,136	417	35,136	371	32,150	96	7,997	78	6,715	31	3,018	93	8,956	42	3,501	236	21,282
Establishments not operated entire year	98	30,131	4	(D)	25	13,145	17	4,178	10	1,291	10	1,643	5	1,743	9	1,481	2	(D)	16	3,684
Professional equipment, supplies distributors:																				
Dental supply houses:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
$1,000,000 to $1,999,000	19	24,241	...	...	7	9,442	2	(D)	2	(D)	3	3,421	1	(D)	...	...	...	...	4	4,634
$500,000 to $999,000	46	31,890	4	3,172	6	3,665	7	4,686	6	4,071	5	3,708	3	(D)	4	2,922	2	(D)	9	6,229
$200,000 to $499,000	128	40,280	7	2,427	38	11,154	27	8,425	12	3,874	13	4,281	4	1,498	12	3,577	4	1,405	11	3,639
Less than $200,000	300	27,188	15	935	97	7,820	56	4,839	26	2,557	34	4,079	8	599	22	2,123	9	1,011	33	3,225
Establishments not operated entire year	9	526	...	...	6	(D)	2	(D)	...	...	...	...	...	...	...	...	1	(D)	...	(D)
Religious supply houses:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	2	(D)	...	...	1	(D)	...	...	...	...	1	(D)	...	...	...	...	...	...	...	...
$1,000,000 to $1,999,000	5	(D)	...	...	1	(D)	1	(D)	2	(D)	...	...	...	...	1	(D)	...	...	...	...
$500,000 to $999,000	7	4,822	...	...	3	2,158	1	(D)	1	(D)	1	(D)	...	...	...	...	...	...	1	(D)
$200,000 to $499,000	29	8,552	4	1,226	12	3,492	7	1,979	2	(D)	1	(D)	1	(D)	2	(D)	...	...	...	...
Less than $200,000	90	6,447	7	398	53	3,472	18	1,575	3	224	1	(D)	1	(D)	3	175	1	(D)	3	362
Establishments not operated entire year	1	(D)	...	...	...	...	...	...	...	...	...	...	...	...	...	...	1	(D)	...	...
School supply houses:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	8	22,887	...	...	...	...	4	12,716	2	(D)	1	(D)	...	...	...	...	1	(D)	...	...
$1,000,000 to $1,999,000	14	19,085	1	(D)	3	3,919	1	(D)	2	(D)	1	(D)	3	3,776	1	(D)	2	(D)	...	...
$500,000 to $999,000	31	22,580	1	(D)	6	4,307	6	4,206	3	1,886	3	2,188	2	(D)	4	3,077	3	2,870	3	1,930
$200,000 to $499,000	61	19,484	3	1,130	17	5,194	15	4,723	5	1,788	9	2,968	4	1,248	5	1,679	...	...	3	754
Less than $200,000	133	11,720	6	579	41	3,940	32	2,302	8	825	17	1,671	2	(D)	12	1,083	6	(D)	9	600
Establishments not operated entire year	8	565	1	(D)	3	269	1	(D)	...	...	2	(D)	...	(D)	...	...	...	...	1	(D)

(D) Withheld to avoid disclosure. ... Represents zero.

Table 2B. MERCHANT WHOLESALERS: 1954—SALES SIZE OF ESTABLISHMENT—UNITED STATES AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Establishments and Sales

Kind of business and sales size of establishment	United States		New England		Middle Atlantic		East North Central		West North Central		South Atlantic		East South Central		West South Central		Mountain		Pacific	
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Machinery, Equipment, Supplies Distributors—Con.																				
Professional equipment, supplies distributors—Con.																				
Surgical, medical, hospital supply houses:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	18	79,876	1	(D)	6	27,640	3	15,689	3	16,690	2	(D)	...	...	1	(D)	1	(D)	1	(D)
$1,000,000 to $1,999,000	52	69,517	2	(D)	13	16,192	10	13,410	5	6,716	6	8,120	2	(D)	3	3,596	1	(D)	10	14,975
$500,000 to $999,000	103	73,078	5	4,478	20	13,727	15	10,926	12	8,230	15	10,652	9	6,624	10	6,531	4	2,532	13	9,378
$200,000 to $499,000	200	64,015	9	2,716	60	18,805	27	8,800	12	4,006	15	5,217	10	3,299	23	7,408	11	2,972	33	10,792
Less than $200,000	404	32,780	26	2,066	168	13,140	54	3,798	31	2,505	27	2,502	8	750	31	2,667	9	1,182	50	4,170
Establishments not operated entire year	23	2,223	1	(D)	5	715	5	824	2	(D)	5	352	...	...	2	(D)	1	(D)	2	(D)
Optical goods wholesalers:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	2	(D)	...	...	1	(D)	1	(D)	...	...	...	...	...	...	...	...	...	...	...	...
$1,000,000 to $1,999,000	6	(D)	...	...	2	(D)	...	...	1	(D)	...	...	...	...	2	(D)	...	...	1	(D)
$500,000 to $999,000	31	19,233	...	...	7	4,184	7	4,761	4	2,305	3	1,620	...	...	3	1,901	...	...	7	4,462
$200,000 to $499,000	136	41,922	6	1,611	35	10,946	37	11,865	11	3,242	10	3,251	8	2,527	5	1,541	3	888	21	6,051
Less than $200,000	544	46,451	26	1,964	166	13,682	126	10,447	59	5,693	41	3,760	19	1,934	32	2,857	20	1,503	55	4,611
Establishments not operated entire year	23	2,964	2	(D)	7	1,340	5	366	2	(D)	2	(D)	1	(D)	1	(D)	...	...	3	382
Other professional supplies distributors:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	13	51,083	...	...	7	35,479	2	(D)	1	(D)	1	(D)	...	...	1	(D)	...	...	1	(D)
$1,000,000 to $1,999,000	25	33,298	1	(D)	9	13,301	5	5,937	1	(D)	3	3,931	...	...	4	5,069	...	...	2	(D)
$500,000 to $999,000	22	15,132	1	(D)	6	3,854	7	5,677	...	...	1	(D)	...	...	5	3,142	...	...	2	(D)
$200,000 to $499,000	72	22,825	9	2,934	21	6,496	15	4,055	2	(D)	7	2,184	1	(D)	7	2,527	2	(D)	8	2,746
Less than $200,000	329	25,145	21	1,677	86	6,653	57	3,995	25	1,681	45	3,128	15	938	43	4,192	3	243	34	2,638
Establishments not operated entire year	18	5,187	...	...	9	1,218	4	2,863	1	(D)	2	(D)	2	(D)	...	...	...	...	...	...
Service establishment supply houses:																				
Beauty, barber supply houses:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
$1,000,000 to $1,999,000	9	12,832	...	...	1	(D)	5	6,584	1	(D)	...	...	...	...	...	...	...	...	2	(D)
$500,000 to $999,000	26	16,630	...	...	10	6,375	5	3,374	2	(D)	2	(D)	1	(D)	...	...	2	(D)	4	2,950
$200,000 to $499,000	178	52,477	13	3,543	38	11,248	30	8,657	15	4,587	25	7,341	7	2,351	17	4,804	9	2,584	24	7,362
Less than $200,000	657	55,668	38	3,241	159	12,108	118	10,697	54	5,003	89	7,017	40	3,003	83	7,328	12	1,015	64	6,256
Establishments not operated entire year	28	2,954	2	(D)	5	603	6	742	2	(D)	4	115	1	(D)	2	(D)	...	...	6	740
Janitors' supply houses:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	4	13,373	...	...	...	...	...	...	3	(D)	1	(D)	...	...	...	...	...	...	...	...
$1,000,000 to $1,999,000	9	11,914	...	...	4	4,829	2	(D)	1	(D)	...	...	...	...	...	...	...	...	2	(D)
$500,000 to $999,000	21	14,287	1	(D)	7	4,754	3	2,208	1	(D)	2	(D)	1	(D)	3	1,889	...	...	3	2,111
$200,000 to $499,000	116	35,938	3	860	23	7,145	24	7,142	11	3,162	20	6,059	4	1,169	12	3,904	8	2,808	11	3,689
Less than $200,000	660	48,564	40	2,273	130	10,463	141	10,319	68	4,368	78	5,551	38	2,545	74	5,398	25	2,058	66	5,589
Establishments not operated entire year	33	2,704	...	(D)	6	592	8	202	1	(D)	4	696	3	(D)	4	338	1	(D)	6	699
Laundry, dry cleaning supply houses:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	5	12,701	...	...	3	(D)	1	(D)	...	...	...	...	...	...	1	(D)	...	...	...	...
$1,000,000 to $1,999,000	20	29,109	...	...	6	8,717	3	4,651	1	(D)	3	3,951	...	...	2	(D)	...	...	5	6,762
$500,000 to $999,000	46	33,731	3	2,887	12	9,940	6	4,405	2	(D)	11	6,741	2	(D)	4	2,347	2	(D)	4	2,984
$200,000 to $499,000	112	38,152	7	2,778	16	5,341	27	9,383	6	1,711	20	5,947	11	4,599	11	3,734	5	1,645	9	3,014
Less than $200,000	227	20,085	10	702	48	3,706	53	4,387	22	2,396	25	2,266	12	1,010	22	2,025	4	532	31	3,061
Establishments not operated entire year	31	12,829	3	529	8	1,538	6	4,416	2	(D)	5	2,319	1	(D)	2	(D)	3	502	1	(D)
Shoe service wholesalers:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	2	(D)	...	...	1	(D)	...	...	...	...	...	...	...	...	...	...	...	...	1	(D)
$1,000,000 to $1,999,000	6	(D)	3	3,943	1	(D)	2	(D)	...	...	...	...	...	...	...	...	...	...	...	...
$500,000 to $999,000	32	23,575	8	7,112	10	7,060	2	(D)	3	1,729	3	2,242	2	(D)	...	...	1	(D)	3	2,061
$200,000 to $499,000	107	32,002	13	4,270	28	8,275	20	6,005	13	3,392	7	2,274	4	(D)	10	3,292	2	(D)	10	2,886
Less than $200,000	330	32,386	52	3,869	101	9,280	58	6,319	29	2,619	38	4,138	12	1,558	11	1,337	6	876	23	2,390
Establishments not operated entire year	8	1,002	1	(D)	1	(D)	...	...	...	...	2	(D)	2	(D)	...	...	...	...	2	(D)
Undertakers' supply houses:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
$1,000,000 to $1,999,000	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
$500,000 to $999,000	2	(D)	1	(D)	...	...	1	(D)	...	...	...	...	...	...	...	...	...	...	...	...
$200,000 to $499,000	22	(D)	3	930	7	2,184	3	715	2	(D)	2	(D)	1	(D)	2	(D)	1	(D)	1	(D)
Less than $200,000	107	6,586	5	405	37	2,076	19	1,287	15	994	9	501	6	518	5	235	3	172	8	398
Establishments not operated entire year	6	112	...	...	1	(D)	...	...	1	(D)	2	(D)	...	...	...	...	1	(D)	1	(D)

(D) Withheld to avoid disclosure. ... Represents zero.

Table 2B. MERCHANT WHOLESALERS: 1954—SALES SIZE OF ESTABLISHMENT—UNITED STATES AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Establishments and Sales

Kind of business and sales size of establishment	United States		New England		Middle Atlantic		East North Central		West North Central		South Atlantic		East South Central		West South Central		Mountain		Pacific	
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Machinery, Equipment, Supplies Distributors—Con.																				
Service establishment supply houses—Con.																				
Upholsters' supply houses:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	9	23,355	1	(D)	4	11,380	1	(D)	...	...	1	(D)	...	...	...	...	...	...	2	(D)
$1,000,000 to $1,999,000	7	9,190	...	...	2	(D)	4	5,209	...	...	...	...	...	...	...	...	...	...	1	(D)
$500,000 to $999,000	31	20,931	1	(D)	9	6,376	8	5,348	3	2,240	2	(D)	1	(D)	2	(D)	...	...	5	3,335
$200,000 to $499,000	83	26,205	1	(D)	25	7,731	20	6,437	5	1,537	11	3,316	4	1,276	4	1,313	2	(D)	11	3,301
Less than $200,000	128	12,795	5	631	51	4,596	19	2,091	7	850	19	1,994	3	428	7	393	6	640	11	1,172
Establishments not operated entire year	4	194	...	...	3	(D)	...	...	...	...	1	(D)	...	...	...	...	...	...	...	...
Welders' supply houses:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	5	16,509	...	...	...	...	3	(D)	...	...	...	...	...	...	2	(D)	...	...	...	...
$1,000,000 to $1,999,000	6	8,682	...	...	1	(D)	2	(D)	1	(D)	...	...	...	...	1	(D)	1	(D)	...	...
$500,000 to $999,000	58	38,904	2	(D)	7	4,790	18	12,330	5	3,935	2	(D)	1	(D)	9	5,502	4	2,464	10	6,496
$200,000 to $499,000	222	65,606	8	2,326	40	12,564	54	16,000	25	7,339	16	5,180	10	2,723	31	8,841	8	2,446	30	8,187
Less than $200,000	674	66,069	42	3,921	105	10,208	147	14,751	84	7,783	72	6,252	37	3,609	95	9,708	36	3,329	56	6,508
Establishments not operated entire year	35	2,330	6	754	3	165	4	287	2	(D)	4	134	2	(D)	6	225	3	191	5	235
Other service establishment supply houses:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	12	38,501	...	...	7	19,919	2	(D)	...	...	1	(D)	...	...	1	(D)	...	...	1	(D)
$1,000,000 to $1,999,000	37	50,022	7	8,659	12	16,154	7	9,981	1	(D)	4	5,564	2	(D)	1	(D)	1	(D)	2	(D)
$500,000 to $999,000	79	54,860	3	(D)	19	14,145	21	14,148	7	4,404	9	6,017	1	(D)	9	5,911	...	...	10	7,284
$200,000 to $499,000	215	68,117	12	4,264	66	20,540	30	8,551	14	4,069	33	10,501	8	2,323	21	7,344	3	868	28	9,657
Less than $200,000	816	61,086	52	3,387	231	17,022	166	11,676	65	4,594	64	4,664	16	1,684	65	5,666	25	1,715	132	10,678
Establishments not operated entire year	39	8,666	2	(D)	12	2,109	3	372	6	296	6	869	1	(D)	6	916	1	(D)	2	(D)
Transportation equipment distributors:																				
Aircraft, aeronautical equipment, parts distributors:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	11	57,496	1	(D)	3	10,635	...	...	...	...	3	(D)	...	...	...	...	...	...	4	18,868
$1,000,000 to $1,999,000	16	23,182	...	...	5	7,859	2	(D)	3	3,905	...	...	...	...	1	(D)	1	(D)	4	5,473
$500,000 to $999,000	43	30,660	2	(D)	9	7,242	2	(D)	1	(D)	6	3,451	...	...	3	2,455	1	(D)	19	13,871
$200,000 to $499,000	109	34,311	1	(D)	15	4,902	8	2,360	4	1,572	17	5,824	3	854	10	3,337	2	(D)	49	14,423
Less than $200,000	254	19,654	5	231	54	3,582	14	1,239	6	663	41	3,202	3	219	28	2,074	4	234	99	8,210
Establishments not operated entire year	17	4,479	...	(D)	2	(D)	1	(D)	1	(D)	7	410	...	(D)	2	(D)	...	...	4	763
Marine machinery, equipment distributors:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	7	24,624	1	(D)	1	(D)	...	...	...	...	...	...	...	...	2	(D)	...	...	3	11,094
$1,000,000 to $1,999,000	15	18,989	1	(D)	7	9,546	...	...	...	...	2	(D)	2	(D)	1	(D)	...	...	2	(D)
$500,000 to $999,000	49	33,677	3	1,989	11	7,470	3	(D)	4	3,500	7	4,929	1	(D)	...	...	9	5,758	11	7,609
$200,000 to $499,000	90	27,734	7	2,310	25	7,767	9	2,906	2	(D)	10	3,029	3	902	9	2,859	1	(D)	24	7,061
Less than $200,000	223	20,101	16	1,460	61	5,081	16	1,781	8	732	38	3,694	7	410	25	2,475	4	477	48	3,991
Establishments not operated entire year	16	1,448	...	...	2	(D)	3	97	1	(D)	6	925	...	...	3	(D)	...	...	1	(D)
Railroad equipment distributors:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	6	33,544	...	...	4	(D)	2	(D)	...	...	...	...	...	...	...	...	...	...	...	...
$1,000,000 to $1,999,000	6	8,716	...	...	3	4,950	3	3,766	...	...	...	...	...	...	...	...	...	...	...	...
$500,000 to $999,000	12	8,203	...	...	6	4,396	6	3,807	...	...	...	...	...	...	...	...	...	...	...	...
$200,000 to $499,000	12	4,050	1	(D)	4	1,475	3	917	1	(D)	...	...	...	...	1	(D)	...	...	2	(D)
Less than $200,000	45	3,338	1	(D)	11	870	19	1,512	3	187	5	319	1	(D)	2	(D)	...	...	3	152
Establishments not operated entire year	3	2,195	...	...	1	(D)	1	(D)	1	(D)	...	...	...	(D)	...	...	...	...	...	...
Other transportation equipment distributors:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
$1,000,000 to $1,999,000	5	6,259	...	...	1	(D)	3	(D)	...	...	...	...	...	...	1	(D)	...	...	...	...
$500,000 to $999,000	8	5,935	1	(D)	1	(D)	5	3,454	...	...	...	...	...	...	1	(D)	...	...	...	...
$200,000 to $499,000	12	3,568	...	...	3	998	3	856	2	(D)	3	648	1	(D)	...	...	...	...	...	...
Less than $200,000	42	3,637	2	(D)	13	870	9	1,149	2	(D)	6	360	...	...	3	265	1	(D)	6	572
Establishments not operated entire year	3	248	...	...	2	(D)	1	(D)	...	...	...	...	...	...	...	...	...	...	...	...

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Table 2B. MERCHANT WHOLESALERS: 1954—SALES SIZE OF ESTABLISHMENT—UNITED STATES AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Establishments and Sales

Kind of business and sales size of establishment	United States		New England		Middle Atlantic		East North Central		West North Central		South Atlantic		East South Central		West South Central		Mountain		Pacific	
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Metals, Metalwork (Except Scrap) Distributors																				
Iron, steel and products distributors:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	242	1,154,167	10	40,285	76	358,365	69	396,373	9	43,998	11	32,615	7	(D)	30	116,556	1	(D)	29	134,343
$1,000,000 to $1,999,000	286	406,888	12	16,438	71	98,295	79	116,113	24	34,968	11	15,069	5	8,164	32	42,645	10	14,487	42	60,709
$500,000 to $999,000	398	283,039	24	17,175	93	66,843	106	76,255	18	13,315	27	18,986	11	6,793	56	38,658	11	7,944	52	37,070
$200,000 to $499,000	672	225,746	32	10,979	205	67,966	166	56,758	33	10,843	49	16,248	25	8,488	59	19,992	22	7,336	81	27,136
Less than $200,000	1,002	89,571	57	4,505	297	25,802	244	22,282	55	4,843	61	4,773	16	1,278	120	11,339	26	2,936	126	11,813
Establishments not operated entire year	93	14,865	7	1,521	25	4,983	19	3,061	6	1,149	8	429	2	(D)	5	1,432	5	(D)	16	1,496
Nonferrous metals distributors:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	76	972,951	6	18,048	39	818,036	15	70,810	6	20,056	2	(D)	...	...	4	15,804	...	...	4	(D)
$1,000,000 to $1,999,000	71	99,194	6	7,597	32	43,382	11	16,017	3	3,539	1	(D)	2	(D)	3	4,910	1	(D)	12	17,455
$500,000 to $999,000	73	54,729	5	3,041	35	26,554	15	11,616	1	(D)	4	3,477	1	(D)	1	(D)	...	...	11	7,747
$200,000 to $499,000	122	40,033	11	3,436	48	16,091	29	9,843	7	2,258	3	(D)	...	...	7	2,220	1	(D)	16	4,947
Less than $200,000	175	15,722	9	713	82	7,843	35	3,016	8	736	12	1,232	3	104	8	519	4	352	14	1,207
Establishments not operated entire year	25	5,680	3	(D)	9	3,518	4	590	...	...	4	690	...	(D)	...	...	1	(D)	4	296
Scrap, Waste Materials Dealers																				
Iron, steel scrap dealers:																				
Iron, steel scrap dealers (with processing, preparation equipment):																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	57	280,900	2	(D)	12	48,050	23	157,928	6	25,375	4	11,058	2	(D)	4	14,508	...	...	4	11,442
$1,000,000 to $1,999,000	95	132,053	1	(D)	23	32,610	40	56,124	9	13,077	5	6,262	3	(D)	6	7,872	1	(D)	7	9,881
$500,000 to $999,000	226	159,620	7	4,635	61	42,182	93	64,731	15	11,861	14	10,804	9	6,598	12	8,783	5	3,204	10	6,822
$200,000 to $499,000	395	122,188	23	6,211	103	31,451	149	47,475	25	7,953	38	12,039	14	4,283	18	5,626	6	1,381	19	5,769
Less than $200,000	1,379	100,759	97	7,770	322	26,223	370	29,353	184	10,018	119	7,658	68	4,467	115	7,598	30	2,456	74	5,216
Establishments not operated entire year	50	5,832	3	(D)	5	1,458	13	1,289	7	775	8	833	...	(D)	6	444	...	(D)	8	697
Iron, steel scrap dealers (without processing, preparation equipment):																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	34	256,038	1	(D)	7	75,543	13	124,300	4	19,047	...	...	3	10,948	3	9,113	1	(D)	2	(D)
$1,000,000 to $1,999,000	34	47,152	2	(D)	9	13,391	12	16,183	...	...	3	3,543	2	(D)	2	(D)	1	(D)	3	3,612
$500,000 to $999,000	35	24,035	2	(D)	7	4,805	11	7,531	5	3,458	3	2,381	3	2,098	2	(D)	...	...	2	(D)
$200,000 to $499,000	83	25,928	6	1,675	24	7,245	18	6,617	7	2,177	11	3,335	3	1,061	5	1,267	6	1,751	3	820
Less than $200,000	1,298	55,780	92	3,723	278	12,250	371	17,031	162	5,715	98	4,561	52	2,410	86	3,788	31	1,329	128	4,973
Establishments not operated entire year	33	2,855	1	(D)	4	394	9	1,105	3	67	3	121	2	(D)	4	350	2	(D)	5	236
Waste materials dealers:																				
Nonferrous metallic scrap dealers:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	55	179,397	7	31,870	18	53,532	13	40,064	1	(D)	5	12,913	1	(D)	6	18,104	...	...	4	(D)
$1,000,000 to $1,999,000	59	78,648	5	6,396	19	23,687	18	24,989	4	6,261	4	5,131	1	(D)	3	(D)	1	(D)	4	5,549
$500,000 to $999,000	119	84,947	13	9,399	39	28,476	27	19,623	9	6,186	8	6,141	5	(D)	7	4,194	1	(D)	10	7,274
$200,000 to $499,000	245	78,203	32	10,710	72	22,820	55	16,406	14	4,540	27	8,785	7	2,292	14	4,601	5	1,552	19	6,497
Less than $200,000	999	71,210	102	7,260	268	19,477	240	17,290	100	6,259	85	6,404	34	2,487	57	3,894	29	2,486	84	5,653
Establishments not operated entire year	41	8,417	1	(D)	7	230	8	705	5	600	5	185	2	(D)	4	523	2	(D)	7	5,016
Waste paper dealers:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	13	47,668	2	(D)	5	22,313	2	(D)	1	(D)	...	...	...	...	1	(D)	...	...	2	(D)
$1,000,000 to $1,999,000	31	41,659	3	4,123	11	15,456	8	10,745	2	(D)	3	3,386	...	...	2	(D)	...	...	2	(D)
$500,000 to $999,000	43	29,837	5	3,972	19	12,385	10	7,452	...	...	3	2,036	...	...	2	(D)	1	(D)	3	1,996
$200,000 to $499,000	137	42,674	14	4,542	58	17,221	35	11,540	7	2,149	8	2,235	5	1,586	4	1,392	...	...	6	2,009
Less than $200,000	868	53,723	86	5,124	412	24,868	195	13,008	39	2,322	55	3,731	13	714	28	1,677	4	250	36	2,029
Establishments not operated entire year	32	2,678	3	133	13	1,343	9	676	2	(D)	3	348	...	...	1	(D)	...	...	1	(D)
Wiping cloth dealers:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
$1,000,000 to $1,999,000	2	(D)	...	...	...	...	...	...	1	(D)	...	...	...	...	...	...	...	...	1	(D)
$500,000 to $999,000	19	(D)	1	(D)	7	4,944	8	5,199	2	(D)	...	...	...	...	1	(D)	...	...	...	...
$200,000 to $499,000	69	21,382	3	718	28	8,289	16	5,105	2	(D)	5	1,989	3	844	3	942	1	(D)	8	2,394
Less than $200,000	134	11,184	18	1,314	52	4,726	19	1,921	7	643	14	1,076	3	(D)	11	703	1	(D)	9	522
Establishments not operated entire year	5	591	...	...	2	(D)	1	(D)	...	...	1	(D)	...	...	...	...	...	...	1	(D)

(D) Withheld to avoid disclosure. ... Represents zero.

Table 2B. MERCHANT WHOLESALERS: 1954—SALES SIZE OF ESTABLISHMENT—UNITED STATES AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Establishments and Sales

Kind of business and sales size of establishment	United States		New England		Middle Atlantic		East North Central		West North Central		South Atlantic		East South Central		West South Central		Mountain		Pacific	
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Scrap, Waste Materials Dealers—Con.																				
Waste materials dealers—Con.																				
Rags, textile waste dealers:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	17	64,038	5	25,113	2	(D)	2	(D)	...	...	7	17,747	1	(D)	...	...	...	...	...	...
$1,000,000 to $1,999,000	35	49,503	8	11,724	14	19,481	3	3,168	...	...	10	15,130	...	...	...	...	...	...	...	...
$500,000 to $999,000	77	53,486	17	11,231	31	22,158	7	(D)	1	(D)	14	9,311	...	...	...	...	...	...	7	5,299
$200,000 to $499,000	141	44,152	28	8,531	63	19,973	20	5,927	3	1,467	10	2,876	...	...	1	(D)	2	(D)	14	4,506
Less than $200,000	494	36,934	109	9,181	244	17,416	46	3,773	8	308	49	3,674	5	(D)	7	285	2	(D)	24	1,864
Establishments not operated entire year	20	2,415	3	327	8	1,269	4	173	2	(D)	2	(D)	...	...	...	...	...	...	1	(D)
Other waste materials dealers:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	8	64,157	2	(D)	5	55,829	1	(D)	...	...	...	...	...	...	...	...	...	...	...	...
$1,000,000 to $1,999,000	17	23,633	2	(D)	5	6,349	6	7,547	...	...	3	5,165	...	...	...	...	...	...	1	(D)
$500,000 to $999,000	30	20,836	5	3,073	10	6,703	5	3,471	...	...	3	(D)	1	(D)	5	3,749	...	...	1	(D)
$200,000 to $499,000	77	24,994	13	4,426	28	9,298	15	4,905	3	723	6	2,039	2	(D)	1	(D)	...	...	9	2,684
Less than $200,000	658	34,538	78	4,157	215	12,016	119	5,673	37	1,463	55	2,935	22	1,430	42	2,310	21	985	69	3,569
Establishments not operated entire year	25	6,308	2	(D)	10	3,213	4	1,495	...	...	2	(D)	...	...	2	(D)	...	(D)	5	81
Other Merchant Wholesalers																				
Amusement, sporting goods distributors:																				
Cameras, photographic supplies distributors:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	22	89,876	2	(D)	14	56,998	4	17,143	1	(D)	...	...	...	...	...	...	...	...	1	(D)
$1,000,000 to $1,999,000	26	35,106	2	(D)	9	13,621	7	8,630	1	(D)	...	...	...	...	1	(D)	1	(D)	5	6,103
$500,000 to $999,000	60	41,753	2	(D)	20	13,938	16	11,631	2	(D)	4	2,641	2	(D)	6	3,607	2	(D)	6	4,075
$200,000 to $499,000	130	43,343	7	2,451	37	11,840	22	7,129	7	2,415	21	6,808	4	(D)	6	1,541	2	(D)	24	9,119
Less than $200,000	225	19,329	13	1,052	73	5,870	50	4,917	8	712	22	1,436	6	438	14	1,275	10	785	29	2,844
Establishments not operated entire year	21	3,709	...	...	7	1,027	4	1,543	2	(D)	1	(D)	...	...	...	(D)	1	(D)	6	797
Sporting goods wholesalers:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	19	81,394	2	(D)	8	37,383	1	(D)	2	(D)	1	(D)	1	(D)	1	(D)	...	...	3	6,344
$1,000,000 to $1,999,000	26	33,364	1	(D)	5	6,438	3	3,751	2	(D)	2	(D)	1	(D)	3	4,117	2	(D)	7	8,738
$500,000 to $999,000	59	43,675	5	3,541	16	12,770	11	8,983	7	4,350	2	(D)	1	(D)	8	6,026	...	...	9	6,259
$200,000 to $499,000	133	41,741	8	2,518	28	8,907	20	6,003	16	5,167	13	4,290	6	1,415	10	2,905	4	1,391	28	9,145
Less than $200,000	325	28,280	26	2,376	76	7,219	61	5,079	36	2,744	27	1,917	11	1,264	23	1,826	15	1,198	50	4,657
Establishments not operated entire year	17	5,544	1	(D)	8	1,162	2	(D)	1	(D)	...	...	...	...	1	(D)	1	(D)	3	3,634
Toys, games, fireworks wholesalers:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	14	63,170	...	...	10	47,255	2	(D)	...	...	1	(D)	...	...	...	...	...	...	1	(D)
$1,000,000 to $1,999,000	36	49,111	4	5,267	9	11,935	9	12,958	3	4,903	3	(D)	...	...	2	(D)	...	...	6	8,259
$500,000 to $999,000	80	57,704	7	5,365	31	22,709	9	7,093	5	3,599	10	7,045	3	(D)	4	2,507	2	(D)	9	6,192
$200,000 to $499,000	206	64,647	19	5,954	89	27,982	31	9,693	10	3,124	4	1,310	4	993	11	3,991	3	762	35	10,838
Less than $200,000	440	41,030	39	3,655	158	15,275	50	4,654	39	3,275	33	3,066	8	794	37	3,251	13	1,162	63	5,898
Establishments not operated entire year	29	1,964	2	(D)	12	1,247	5	111	1	(D)	4	165	1	(D)	...	...	...	...	4	164
Other recreation goods wholesalers:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	14	56,460	...	...	6	25,135	2	(D)	1	(D)	1	(D)	...	...	...	...	...	...	4	14,700
$1,000,000 to $1,999,000	24	31,279	...	...	10	13,816	3	3,785	1	(D)	1	(D)	...	...	2	(D)	...	...	7	7,858
$500,000 to $999,000	53	38,461	6	3,928	15	11,208	18	13,079	3	1,934	3	2,362	...	...	1	(D)	2	(D)	5	3,927
$200,000 to $499,000	153	47,095	13	3,923	50	15,297	39	12,415	9	2,854	8	2,301	5	1,460	3	1,145	7	1,790	19	5,910
Less than $200,000	378	30,111	26	1,884	113	9,095	90	7,334	21	1,403	25	2,162	24	1,877	23	1,855	10	716	46	3,785
Establishments not operated entire year	24	4,565	...	...	8	703	5	2,525	1	(D)	6	808	1	(D)	...	...	...	...	3	(D)
Book, magazine, newspaper wholesalers:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	49	245,811	5	14,421	20	114,724	10	69,497	1	(D)	3	14,362	1	(D)	1	(D)	...	...	8	24,623
$1,000,000 to $1,999,000	81	111,846	10	12,936	34	48,558	11	15,353	4	4,974	7	10,867	2	(D)	3	3,750	2	(D)	8	10,618
$500,000 to $999,000	143	102,575	17	10,974	40	29,128	34	24,797	11	7,862	10	7,222	4	2,927	13	9,910	4	2,685	10	7,070
$200,000 to $499,000	419	130,477	32	10,753	118	37,457	89	26,711	21	6,510	46	14,174	20	6,750	24	6,919	21	6,715	48	14,488
Less than $200,000	1,169	100,404	82	9,007	287	24,078	235	20,639	105	8,571	117	10,529	30	3,352	88	7,181	42	4,160	183	12,887
Establishments not operated entire year	58	6,093	6	414	9	419	11	2,767	5	431	16	941	...	(D)	2	(D)	2	(D)	7	840

(D) Withheld to avoid disclosure. ... Represents zero.

Table 2B. MERCHANT WHOLESALERS: 1954—SALES SIZE OF ESTABLISHMENT—UNITED STATES AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Establishments and Sales

Kind of business and sales size of establishment	United States		New England		Middle Atlantic		East North Central		West North Central		South Atlantic		East South Central		West South Central		Mountain		Pacific	
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Other Merchant Wholesalers—Con.																				
Coal wholesalers:																				
Coal wholesalers (without yard or dock stocks):																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	59	362,081	4	25,441	31	170,867	13	127,879	3	7,923	3	10,888	5	19,083	...	...	...	...	...	...
$1,000,000 to $1,999,000	54	84,259	...	...	14	21,900	21	33,947	3	(D)	7	11,106	8	11,072	...	...	...	...	1	(D)
$500,000 to $999,000	77	55,380	4	(D)	30	21,295	22	17,225	7	4,855	7	5,179	6	3,986	...	...	1	(D)	...	...
$200,000 to $499,000	95	32,211	4	1,226	37	12,832	23	8,047	4	1,185	10	3,476	13	4,173	3	(D)	1	(D)	...	...
Less than $200,000	196	15,218	4	309	56	4,680	55	4,795	16	1,040	27	1,816	19	1,023	5	409	4	492	10	654
Establishments not operated entire year	15	19,014	1	(D)	6	13,588	3	4,588	...	...	...	...	3	204	1	(D)	1	(D)	...	(D)
Coal wholesalers (with coal yard):																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	21	165,382	3	(D)	5	24,870	8	74,494	4	22,138	1	(D)	...	...	...	...	...	...	...	...
$1,000,000 to $1,999,000	15	20,206	2	(D)	4	4,593	6	9,292	2	(D)	1	(D)	...	...	...	...	...	...	...	...
$500,000 to $999,000	24	17,859	1	(D)	6	4,799	13	9,323	1	(D)	1	(D)	2	(D)	...	...	...	...	...	...
$200,000 to $499,000	46	14,366	4	1,739	14	4,183	18	5,384	1	(D)	4	1,229	4	(D)	...	...	...	...	1	(D)
Less than $200,000	93	7,251	5	340	33	3,024	24	1,770	6	516	10	548	10	553	...	...	2	(D)	3	(D)
Establishments not operated entire year	5	962	...	...	1	(D)	1	(D)	...	...	1	(D)	1	(D)	...	(D)	...	...	1	(D)
Farm supplies wholesalers:																				
Feed wholesalers:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	70	404,046	4	14,275	16	149,393	12	56,694	12	47,039	4	12,350	2	(D)	7	28,872	1	(D)	12	81,835
$1,000,000 to $1,999,000	81	115,491	1	(D)	6	7,763	15	21,406	21	30,540	9	13,183	6	(D)	7	10,117	7	9,744	9	13,860
$500,000 to $999,000	138	97,749	1	(D)	16	11,535	34	23,182	28	20,170	19	13,419	8	6,026	17	12,288	2	(D)	13	8,997
$200,000 to $499,000	297	95,232	8	2,327	42	13,324	56	18,267	63	20,246	36	11,557	21	6,879	37	11,893	13	4,328	21	6,411
Less than $200,000	449	46,106	7	544	49	5,140	95	10,576	85	8,139	68	6,831	21	1,971	64	6,716	24	2,376	36	3,813
Establishments not operated entire year	32	7,678	1	(D)	1	(D)	6	273	6	1,889	7	1,796	1	(D)	9	2,520	...	...	1	(D)
Fertilizer, agricultural chemical distributors:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	27	136,059	...	...	7	47,852	5	17,192	2	(D)	5	35,449	3	13,070	2	(D)	...	...	3	8,230
$1,000,000 to $1,999,000	34	46,616	1	(D)	4	6,221	5	6,804	8	9,806	1	(D)	...	...	4	6,146	1	(D)	10	14,185
$500,000 to $999,000	55	39,688	...	...	9	6,261	8	5,586	12	8,547	8	6,336	4	3,113	3	(D)	1	(D)	10	6,662
$200,000 to $499,000	109	35,683	1	(D)	18	5,487	16	5,075	13	4,160	23	7,477	5	1,881	6	2,064	4	(D)	23	7,971
Less than $200,000	262	18,802	5	403	28	2,278	43	2,778	43	3,124	34	2,664	17	1,269	32	2,765	8	278	52	3,243
Establishments not operated entire year	20	3,749	...	...	2	(D)	2	(D)	5	322	1	(D)	1	(D)	4	284	1	(D)	4	361
Seeds wholesalers:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	52	204,472	1	(D)	5	18,517	16	58,363	12	63,309	3	12,667	3	11,706	2	(D)	3	8,077	7	23,943
$1,000,000 to $1,999,000	76	104,536	...	...	9	14,042	12	16,208	12	16,649	13	15,469	9	12,487	10	14,660	3	3,833	8	11,188
$500,000 to $999,000	118	88,177	3	2,106	11	8,791	16	12,156	19	13,576	10	7,395	19	14,353	12	8,535	9	6,172	19	15,093
$200,000 to $499,000	154	50,999	4	1,176	16	5,154	16	4,857	31	10,937	19	6,803	17	5,844	18	5,814	14	4,289	19	6,125
Less than $200,000	224	21,219	3	269	18	1,305	42	3,618	35	3,360	23	2,214	14	1,510	22	2,060	27	3,153	40	3,730
Establishments not operated entire year	17	4,745	...	...	...	...	3	257	6	2,418	1	(D)	...	...	2	(D)	1	(D)	4	724
Other farm supplies wholesalers:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	3	(D)	...	...	3	(D)	...	...	...	...	...	...	...	...	...	...	...	...	...	...
$1,000,000 to $1,999,000	15	20,814	...	...	7	10,810	2	(D)	...	...	1	(D)	3	3,313	...	...	...	...	2	(D)
$500,000 to $999,000	15	10,851	...	...	4	2,607	3	2,411	2	(D)	4	2,863	...	...	1	(D)	...	...	1	(D)
$200,000 to $499,000	28	9,155	2	(D)	7	2,218	10	3,186	2	(D)	1	(D)	1	(D)	1	(D)	2	(D)	2	(D)
Less than $200,000	70	5,602	2	(D)	22	1,516	11	862	3	566	11	884	5	536	4	311	2	(D)	10	774
Establishments not operated entire year	1	(D)	...	...	...	(D)	1	(D)	...	...	...	...	...	...	...	(D)	...	...	...	(D)
Jewelry wholesalers:																				
General-line jewelry wholesalers:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	7	32,853	2	(D)	2	(D)	...	...	1	(D)	...	...	...	...	...	...	...	...	2	(D)
$1,000,000 to $1,999,000	20	26,258	...	...	4	5,170	8	11,091	2	(D)	2	(D)	...	...	...	...	...	...	4	5,027
$500,000 to $999,000	66	47,152	4	2,316	21	15,199	19	13,092	4	2,967	5	4,163	1	(D)	4	3,114	2	(D)	6	4,433
$200,000 to $499,000	100	32,526	9	2,784	41	13,469	7	2,459	10	3,394	10	3,343	5	1,491	5	1,719	4	1,136	9	2,731
Less than $200,000	36	3,680	6	478	15	1,728	3	368	3	193	2	(D)	3	302	1	(D)	3	293	...	...
Establishments not operated entire year	5	1,080	...	...	2	(D)	...	...	...	...	...	...	2	(D)	...	...	1	(D)	...	...

(D) Withheld to avoid disclosure. ... Represents zero.

Table 2B. MERCHANT WHOLESALERS: 1954—SALES SIZE OF ESTABLISHMENT—UNITED STATES AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Establishments and Sales

Kind of business and sales size of establishment	United States		New England		Middle Atlantic		East North Central		West North Central		South Atlantic		East South Central		West South Central		Mountain		Pacific	
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Other Merchant Wholesalers—Con.																				
Jewelry wholesalers—Con.																				
Clocks, watches wholesalers:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	7	(D)	...	...	7	(D)	...	...	...	...	...	...	...	...	...	...	...	...	...	...
$1,000,000 to $1,999,000	25	33,505	...	...	18	23,996	5	(D)	...	...	...	...	...	...	...	...	...	...	2	(D)
$500,000 to $999,000	31	22,626	...	...	25	17,894	1	(D)	1	(D)	1	(D)	...	...	1	(D)	...	...	2	(D)
$200,000 to $499,000	81	27,141	1	(D)	59	20,113	9	3,196	2	(D)	2	(D)	...	...	...	...	2	(D)	6	1,828
Less than $200,000	200	15,329	9	799	141	10,757	18	1,222	4	(D)	7	436	...	...	7	614	1	(D)	13	1,037
Establishments not operated entire year	11	(D)	...	...	9	(D)	...	(D)	...	...	2	(D)	...	...	...	(D)	...	...	...	...
Costume jewelry wholesalers:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	7	18,524	...	...	5	(D)	1	(D)	...	...	...	...	...	...	1	(D)	...	...	...	...
$1,000,000 to $1,999,000	16	20,994	1	(D)	8	9,900	5	7,269	1	(D)	...	...	...	...	...	...	...	...	1	(D)
$500,000 to $999,000	42	29,238	3	2,559	19	13,323	8	4,787	1	(D)	...	...	1	(D)	2	(D)	1	(D)	7	5,151
$200,000 to $499,000	111	34,254	11	3,055	64	19,873	3	782	7	2,040	2	(D)	3	(D)	4	1,097	...	...	17	6,255
Less than $200,000	320	27,662	31	1,995	165	14,397	28	2,877	19	1,413	24	2,039	1	(D)	10	756	6	(D)	36	3,747
Establishments not operated entire year	17	1,949	3	216	10	1,308	1	(D)	1	(D)	1	(D)	...	...	...	...	...	...	1	(D)
Precious stones distributors:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	10	(D)	...	...	10	(D)	...	...	...	...	...	...	...	...	...	...	...	...	...	...
$1,000,000 to $1,999,000	37	51,781	1	(D)	28	39,961	5	6,269	1	(D)	...	...	...	...	2	(D)	...	...	...	...
$500,000 to $999,000	70	51,296	...	...	64	46,915	3	2,214	...	...	1	(D)	...	...	...	...	1	(D)	1	(D)
$200,000 to $499,000	120	40,387	1	(D)	84	28,459	9	3,644	5	(D)	...	...	1	(D)	5	1,490	...	...	15	4,916
Less than $200,000	254	25,159	18	1,456	184	18,128	19	2,141	6	660	2	(D)	1	(D)	3	440	3	161	18	1,919
Establishments not operated entire year	7	(D)	...	...	4	1,317	...	...	...	...	1	(D)	...	...	1	(D)	...	...	1	(D)
Watch materials, jewelers' tools distributors:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	1	(D)	...	...	...	...	1	(D)	...	...	...	...	...	...	...	...	...	...	...	...
$1,000,000 to $1,999,000	2	(D)	...	...	1	(D)	1	(D)	...	...	...	...	...	...	...	...	...	...	...	...
$500,000 to $999,000	10	6,787	...	...	5	3,444	4	(D)	...	...	...	...	...	...	1	(D)	...	...	...	...
$200,000 to $499,000	27	8,125	2	(D)	10	2,830	4	1,128	2	(D)	2	(D)	1	(D)	2	(D)	2	(D)	2	(D)
Less than $200,000	127	9,881	11	874	57	4,479	12	1,174	9	632	15	1,059	3	307	5	304	3	121	12	931
Establishments not operated entire year	5	758	2	(D)	3	(D)	...	...	...	...	...	(D)	...	...	...	...	...	...	...	...
Other jewelry wholesalers:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	6	25,120	1	(D)	2	(D)	3	7,368	...	...	...	...	...	...	...	...	...	...	...	...
$1,000,000 to $1,999,000	21	28,167	3	4,284	9	11,187	5	7,062	...	...	3	(D)	...	...	1	(D)	...	...	...	...
$500,000 to $999,000	45	31,262	2	(D)	25	17,409	10	6,964	2	(D)	1	(D)	...	...	1	(D)	...	...	4	2,433
$200,000 to $499,000	152	46,670	10	2,792	92	28,612	22	6,887	4	1,576	3	900	5	1,770	4	1,175	3	684	9	2,274
Less than $200,000	715	57,701	64	4,192	370	29,006	115	9,679	37	3,280	35	2,893	13	1,159	17	1,653	11	1,042	53	4,797
Establishments not operated entire year	30	2,662	2	(D)	14	1,452	1	(D)	1	(D)	3	105	...	(D)	...	...	2	(D)	7	439
Petroleum products distributors:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	97	754,833	5	14,877	22	292,048	25	121,580	12	125,002	4	(D)	4	15,879	13	116,439	2	(D)	10	49,267
$1,000,000 to $1,999,000	145	198,267	9	11,751	39	53,547	23	33,027	17	23,747	7	9,260	2	(D)	18	26,592	4	(D)	26	32,665
$500,000 to $999,000	229	159,936	13	9,612	48	33,198	43	30,418	22	14,922	17	11,575	9	7,108	32	22,115	9	6,483	36	24,505
$200,000 to $499,000	546	172,047	31	9,817	96	31,078	75	23,132	52	16,484	70	20,948	45	14,128	103	32,187	17	4,991	57	19,282
Less than $200,000	1,161	104,715	60	4,975	236	22,005	176	15,403	106	9,003	170	15,954	61	6,682	205	17,906	51	4,783	96	8,004
Establishments not operated entire year	82	26,590	3	(D)	13	2,176	15	3,195	7	2,978	12	3,197	1	(D)	17	8,555	4	282	10	4,962
Gift, art goods, greeting card wholesalers:																				
Gift, art goods wholesalers:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	4	12,539	...	...	2	(D)	2	(D)	...	...	...	...	...	...	...	...	...	...	...	...
$1,000,000 to $1,999,000	18	24,380	2	(D)	13	17,753	2	(D)	...	...	1	(D)	...	...	...	...	...	...	...	...
$500,000 to $999,000	43	28,676	...	...	23	15,031	5	3,534	2	(D)	5	3,344	...	...	1	(D)	2	(D)	5	3,105
$200,000 to $499,000	119	35,774	6	2,172	61	18,121	14	4,253	4	1,327	5	1,711	2	(D)	2	(D)	1	(D)	24	6,780
Less than $200,000	524	36,929	24	1,578	201	14,299	80	5,928	36	2,376	33	2,579	8	498	28	1,881	14	716	100	7,074
Establishments not operated entire year	27	1,915	2	(D)	8	816	4	134	2	(D)	2	(D)	1	(D)	1	(D)	...	...	7	331

(D) Withheld to avoid disclosure. ... Represents zero

Table 2B. MERCHANT WHOLESALERS: 1954—SALES SIZE OF ESTABLISHMENT—UNITED STATES AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Establishments and Sales

Kind of business and sales size of establishment	United States		New England		Middle Atlantic		East North Central		West North Central		South Atlantic		East South Central		West South Central		Mountain		Pacific	
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Other Merchant Wholesalers—Con.																				
Gift, art goods, greeting card wholesalers—Con.																				
Greeting card distributors:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	2	(D)	...	...	2	(D)	...	...	...	...	...	...	...	...	...	...	...	...	...	...
$1,000,000 to $1,999,000	4	(D)	...	...	1	(D)	1	(D)	2	(D)	...	...	...	...	...	...	...	...	...	...
$500,000 to $999,000	12	8,347	2	(D)	2	(D)	3	2,184	...	...	2	(D)	1	(D)	1	(D)	...	...	1	(D)
$200,000 to $499,000	37	10,653	2	(D)	11	3,086	10	2,857	4	1,122	2	(D)	...	...	1	(D)	2	(D)	5	1,656
Less than $200,000	187	13,220	16	903	74	4,490	33	3,220	8	548	13	914	...	...	7	474	6	257	30	2,414
Establishments not operated entire year	6	1,898	...	...	...	(D)	2	(D)	1	(D)	...	...	...	...	1	(D)	1	(D)	1	(D)
Flower, bulb, plant wholesalers:																				
Flower (cut), potted plant wholesalers:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	2	(D)	...	...	...	...	1	(D)	...	...	...	...	...	...	...	...	1	(D)	...	...
$1,000,000 to $1,999,000	17	(D)	...	...	7	9,820	5	7,179	...	...	...	...	...	...	...	...	2	(D)	3	4,137
$500,000 to $999,000	72	49,161	3	1,791	16	11,433	15	10,352	6	3,477	13	8,985	3	(D)	1	(D)	1	(D)	14	9,952
$200,000 to $499,000	206	67,484	11	(D)	37	11,961	41	14,276	13	4,283	27	8,532	18	6,062	21	6,838	2	(D)	36	11,569
Less than $200,000	522	43,268	43	3,297	139	11,153	99	7,892	28	1,942	56	4,421	24	2,293	56	5,412	7	605	70	6,253
Establishments not operated entire year	32	4,670	2	(D)	10	2,358	5	419	2	(D)	4	215	...	...	5	784	1	(D)	3	421
Bulb, plant distributors:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	2	(D)	...	...	1	(D)	1	(D)	...	...	...	...	...	...	...	...	...	...	...	...
$1,000,000 to $1,999,000	4	(D)	...	...	2	(D)	2	(D)	...	...	...	...	...	...	...	...	...	...	...	...
$500,000 to $999,000	8	5,218	...	...	5	3,061	...	...	...	...	1	(D)	...	...	...	...	...	...	2	(D)
$200,000 to $499,000	22	6,981	...	...	9	2,775	4	(D)	...	...	1	(D)	...	...	1	(D)	...	...	7	2,663
Less than $200,000	78	5,403	2	(D)	26	1,817	8	545	3	(D)	4	266	...	...	7	340	...	...	28	2,179
Establishments not operated entire year	1	(D)	...	...	...	...	...	(D)	...	(D)	...	...	...	...	...	...	...	...	1	(D)
Miscellaneous products merchant wholesalers:																				
Forest products (except lumber) distributors:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	24	149,307	...	...	7	74,348	1	(D)	3	(D)	5	17,340	1	(D)	...	...	...	...	7	31,951
$1,000,000 to $1,999,000	25	34,247	...	...	3	4,080	3	4,250	1	(D)	5	6,452	2	(D)	3	4,603	1	(D)	7	9,561
$500,000 to $999,000	65	47,341	2	(D)	12	8,616	5	3,311	6	4,366	7	4,820	7	5,273	5	4,197	2	(D)	19	13,975
$200,000 to $499,000	100	32,522	3	1,159	19	6,644	6	1,742	7	2,041	23	7,342	13	3,996	20	6,649	...	...	9	2,949
Less than $200,000	424	24,666	35	1,997	61	3,004	59	3,403	19	1,321	73	3,352	57	3,931	43	3,033	9	642	68	3,983
Establishments not operated entire year	31	2,788	8	699	2	(D)	4	(D)	...	...	6	601	4	478	...	...	...	...	7	84
General merchandise distributors:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	65	605,527	1	(D)	20	214,857	13	117,428	12	128,738	1	(D)	...	...	4	22,143	3	(D)	11	96,620
$1,000,000 to $1,999,000	60	82,438	1	(D)	24	33,147	7	7,907	5	5,822	4	6,451	1	(D)	2	(D)	4	6,496	12	16,338
$500,000 to $999,000	79	55,550	3	1,950	30	20,923	11	7,514	7	5,182	7	4,542	8	6,279	3	2,047	...	...	10	7,113
$200,000 to $499,000	136	43,881	3	(D)	63	20,105	20	6,584	7	2,606	13	4,623	2	(D)	8	2,842	4	1,510	16	4,040
Less than $200,000	236	23,131	6	653	109	10,250	34	3,523	16	1,831	18	1,329	9	996	13	1,182	7	820	24	2,547
Establishments not operated entire year	18	3,764	...	(D)	6	1,476	2	(D)	3	812	1	(D)	2	(D)	3	256	...	...	1	(D)
Leather goods wholesalers:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	12	49,369	3	16,764	7	27,701	...	...	1	(D)	...	...	...	...	...	...	...	...	1	(D)
$1,000,000 to $1,999,000	5	6,082	...	...	3	(D)	...	...	...	...	...	...	...	...	1	(D)	...	...	1	(D)
$500,000 to $999,000	34	24,586	7	5,339	22	15,773	...	...	1	(D)	1	(D)	...	...	2	(D)	...	...	1	(D)
$200,000 to $499,000	97	28,799	20	6,114	59	17,575	7	2,095	1	(D)	3	830	...	...	4	1,139	2	(D)	1	(D)
Less than $200,000	291	24,277	43	3,146	145	12,471	34	2,702	9	735	16	1,319	4	436	18	1,483	4	447	18	1,538
Establishments not operated entire year	15	2,466	2	(D)	8	1,484	2	(D)	1	(D)	...	...	1	(D)	...	...	...	...	1	(D)
Musical instrument, sheet music wholesalers:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	10	48,899	...	...	5	23,470	3	(D)	...	...	...	...	...	...	...	...	...	...	2	(D)
$1,000,000 to $1,999,000	31	40,838	...	...	18	23,854	6	8,250	1	(D)	2	(D)	1	(D)	...	...	...	...	3	3,160
$500,000 to $999,000	48	32,919	3	1,780	19	13,298	9	5,990	5	2,917	4	(D)	...	...	...	(D)	...	...	8	5,445
$200,000 to $499,000	143	46,853	6	2,073	46	15,368	29	9,690	7	2,345	12	3,634	5	(D)	17	4,952	1	(D)	20	7,136
Less than $200,000	252	19,414	10	568	86	6,783	45	3,687	17	1,095	20	1,385	14	898	17	1,126	3	387	40	3,485
Establishments not operated entire year	25	3,219	1	(D)	7	546	5	700	1	(D)	1	(D)	...	(D)	2	(D)	...	...	8	819

(D) Withheld to avoid disclosure. ... Represents zero.

Table 2B. MERCHANT WHOLESALERS: 1954—SALES SIZE OF ESTABLISHMENT—UNITED STATES AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Establishments and Sales

Kind of business and sales size of establishment	United States		New England		Middle Atlantic		East North Central		West North Central		South Atlantic		East South Central		West South Central		Mountain		Pacific	
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Other Merchant Wholesalers—Con.																				
Miscellaneous products merchant wholesalers—Con.																				
Industrial yarns wholesalers:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	22	98,937	3	15,240	17	78,374	1	(D)	...	...	1	(D)	...	...	...	...	...	...	...	...
$1,000,000 to $1,999,000	31	45,616	2	(D)	23	33,945	1	(D)	...	...	2	(D)	2	(D)	...	...	...	...	1	(D)
$500,000 to $999,000	31	22,345	1	(D)	25	18,570	1	(D)	...	...	2	(D)	1	(D)	...	...	...	...	1	(D)
$200,000 to $499,000	46	16,448	7	2,407	31	11,233	3	1,098	...	...	2	(D)	...	...	1	(D)	...	...	2	(D)
Less than $200,000	88	7,654	13	997	62	5,479	1	(D)	...	...	7	508	2	(D)	2	(D)	...	...	1	(D)
Establishments not operated entire year	4	250	...	...	4	250	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Bags, bagging, burlap (textiles) distributors:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	17	66,439	5	14,123	8	35,234	2	(D)	...	...	1	(D)	...	...	...	...	...	...	1	(D)
$1,000,000 to $1,999,000	34	45,558	3	4,119	20	27,783	4	5,704	2	(D)	...	...	...	...	2	(D)	1	(D)	2	(D)
$500,000 to $999,000	60	42,939	9	6,228	25	17,609	9	6,481	4	2,543	5	3,688	1	(D)	3	2,434	1	(D)	3	(D)
$200,000 to $499,000	142	45,769	12	3,943	63	19,696	9	3,549	8	2,153	17	5,407	3	1,022	9	2,786	4	1,413	17	5,800
Less than $200,000	391	32,543	50	4,177	147	12,065	41	2,711	31	2,717	43	3,980	6	548	23	1,757	5	488	45	4,100
Establishments not operated entire year	15	5,824	1	(D)	6	2,326	1	(D)	...	...	2	(D)	1	(D)	3	337	...	...	1	(D)
Food, beverage basic material distributors:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	26	458,032	1	(D)	14	379,448	2	(D)	3	16,414	1	(D)	2	(D)	2	(D)	...	...	1	(D)
$1,000,000 to $1,999,000	15	20,485	...	...	9	11,590	1	(D)	1	(D)	...	...	1	(D)	3	4,280	...	...	...	...
$500,000 to $999,000	29	18,709	1	(D)	13	8,576	4	2,721	1	(D)	3	1,901	...	...	3	(D)	...	...	4	2,361
$200,000 to $499,000	53	18,271	7	2,278	25	8,568	7	2,767	5	1,719	2	(D)	1	(D)	3	1,363	2	(D)	1	(D)
Less than $200,000	194	14,217	10	389	70	4,726	36	2,973	13	667	20	1,312	8	837	13	1,510	8	567	16	1,236
Establishments not operated entire year	8	916	...	...	1	(D)	2	(D)	2	(D)	1	(D)	...	...	1	(D)	...	...	1	(D)
All other merchant wholesalers:																				
Establishments operated entire year with annual sales of—																				
$2,000,000 and over	50	511,658	2	(D)	35	412,061	6	66,849	...	...	2	(D)	1	(D)	1	(D)	...	...	3	11,973
$1,000,000 to $1,999,000	27	36,299	3	3,964	15	19,767	2	(D)	2	(D)	2	(D)	...	...	...	...	...	...	3	3,780
$500,000 to $999,000	40	27,125	1	(D)	24	16,173	6	4,037	1	(D)	5	3,616	...	...	1	(D)	...	...	2	(D)
$200,000 to $499,000	88	26,811	10	3,077	34	10,269	16	4,970	4	1,268	6	1,722	2	(D)	7	2,112	2	(D)	7	2,219
Less than $200,000	391	26,145	19	1,429	160	10,111	66	5,742	17	915	30	1,766	11	733	23	1,701	16	743	49	3,005
Establishments not operated entire year	48	9,379	1	(D)	20	7,054	5	224	4	88	4	111	1	(D)	4	320	1	(D)	8	1,399

(D) Withheld to avoid disclosure. ... Represents zero.

Table 2C. MERCHANT WHOLESALERS: 1954—FREQUENCY DISTRIBUTION BY SALES SIZE OF ESTABLISHMENT AND OPERATING EXPENSE RATIO—UNITED STATES, BY KIND OF BUSINESS

Kind of business and sales size of establishment	Number of establishments having ratio of operating expenses to sales of—											
	All establishments	Less than 5.0 percent	5.0 to 6.9 percent	7.0 to 8.9 percent	9.0 to 10.9 percent	11.0 to 13.9 percent	14.0 to 16.9 percent	17.0 to 19.9 percent	20.0 to 24.9 percent	25.0 to 29.9 percent	30.0 to 34.9 percent	35.0 percent or more
Grocery, Confectionery, Meat Wholesalers												
General-line grocery wholesalers:												
Voluntary group grocery wholesalers, total	574	87	147	162	119	37	10	7	3	...	...	2
Establishments operated entire year with annual sales of—												
$2,000,000 and over	311	45	91	86	55	21	7	6	...	...	...	...
$1,000,000 to $1,999,000	155	28	29	44	39	10	2	1	2	...	...	...
$500,000 to $999,000	74	6	16	25	19	5	1	...	1	...	...	1
$200,000 to $499,000	27	7	8	7	5	...	...	...	...	...	...	...
Less than $200,000	2	...	1	...	...	1	...	...	...	...	...	...
Establishments not operated entire year	5	1	2	...	1	...	...	...	...	...	...	1
Retailer cooperative food wholesalers, total	193	105	54	18	6	3	2	1	1	...	...	3
Establishments operated entire year with annual sales of—												
$2,000,000 and over	114	68	34	9	2	1	...	...	...	...	...	...
$1,000,000 to $1,999,000	37	18	9	5	3	...	1	...	...	...	...	1
$500,000 to $999,000	29	16	6	3	1	1	...	1	...	...	...	1
$200,000 to $499,000	9	2	5	1	...	...	1	...	...	...	...	...
Less than $200,000	2	...	...	...	...	1	...	...	...	...	...	1
Establishments not operated entire year	2	1	...	...	...	...	...	...	1	...	...	...
Cash-carry food depots, total	291	194	72	18	3	...	1	...	1	...	2	...
Establishments operated entire year with annual sales of—												
$2,000,000 and over	6	3	3	...	...	...	...	...	...	...	...	...
$1,000,000 to $1,999,000	18	15	3	...	...	...	...	...	...	...	...	...
$500,000 to $999,000	52	37	13	2	...	...	...	...	...	...	...	...
$200,000 to $499,000	160	114	39	5	2	...	...	...	...	...	...	...
Less than $200,000	50	24	13	10	1	...	...	...	...	...	2	...
Establishments not operated entire year	5	1	1	1	...	...	1	...	1	...	...	...
Other general-line grocery wholesalers, total	2,262	317	497	524	412	238	126	54	44	13	4	33
Establishments operated entire year with annual sales of—												
$2,000,000 and over	436	64	104	116	69	39	18	13	8	3	1	1
$1,000,000 to $1,999,000	667	79	168	172	125	73	30	10	8	...	1	1
$500,000 to $999,000	649	97	140	150	122	66	37	15	11	3	...	8
$200,000 to $499,000	364	58	64	70	64	46	30	11	11	4	1	5
Less than $200,000	118	15	15	14	27	12	7	4	6	2	1	15
Establishments not operated entire year	28	4	6	2	5	2	4	1	...	1	...	3
Confectionery wholesalers, total	1,909	207	171	177	231	307	237	146	141	85	53	154
Establishments operated entire year with annual sales of—												
$2,000,000 and over	18	6	3	...	2	1	...	2	2	...	1	1
$1,000,000 to $1,999,000	50	10	8	5	8	6	4	1	6	2	...	...
$500,000 to $999,000	148	32	17	14	12	11	17	15	11	7	4	8
$200,000 to $499,000	465	49	38	41	54	85	63	49	36	20	12	18
Less than $200,000	1,166	105	100	116	145	197	145	73	80	55	34	116
Establishments not operated entire year	62	5	5	1	10	7	8	6	6	1	2	11
Fish, seafood distributors, total	1,808	87	89	117	172	211	179	150	173	107	78	445
Establishments operated entire year with annual sales of—												
$2,000,000 and over	43	9	4	10	5	4	3	4	3	...	1	...
$1,000,000 to $1,999,000	93	13	6	6	11	17	12	9	9	5	2	3
$500,000 to $999,000	192	17	7	12	31	22	20	17	24	11	3	28
$200,000 to $499,000	408	17	23	29	42	66	48	29	54	24	17	59
Less than $200,000	1,008	27	45	54	77	93	90	85	80	64	53	340
Establishments not operated entire year	64	4	4	6	6	9	6	6	3	3	2	15
Meat, meat products wholesalers, total	4,357	834	518	507	489	546	440	263	244	139	62	315
Establishments operated entire year with annual sales of—												
$2,000,000 and over	284	81	49	31	38	36	25	12	9	3	...	...
$1,000,000 to $1,999,000	388	30	60	51	42	51	41	24	22	9	4	4
$500,000 to $999,000	625	108	69	96	79	91	64	40	28	18	9	23
$200,000 to $499,000	1,304	323	145	158	136	146	137	81	72	24	12	70
Less than $200,000	1,602	223	185	156	180	204	155	94	101	74	32	198
Establishments not operated entire year	154	19	10	15	14	18	18	12	12	11	5	20
Specialty-line grocery wholesalers:												
Bakery, restaurant, hotel supply houses, total	438	21	36	44	43	77	49	38	37	22	13	58
Establishments operated entire year with annual sales of—												
$2,000,000 and over	14	1	3	1	...	1	2	1	3	1	1	...
$1,000,000 to $1,999,000	39	2	1	6	4	7	6	5	4	1	2	1
$500,000 to $999,000	74	1	8	13	9	12	9	6	4	5	1	4
$200,000 to $499,000	103	5	11	10	9	23	14	12	9	4	2	4
Less than $200,000	200	12	13	14	21	30	18	12	15	10	7	48
Establishments not operated entire year	10	...	...	...	...	4	...	2	2	1	...	1
Bread, bakery goods distributors, total	800	59	43	53	84	80	88	55	85	43	34	176
Establishments operated entire year with annual sales of—												
$2,000,000 and over	5	...	...	1	1	1	...	...	2	...	...	...
$1,000,000 to $1,999,000	21	6	...	1	4	2	...	...	3	...	2	3
$500,000 to $999,000	49	6	3	3	...	3	4	6	4	4	3	13
$200,000 to $499,000	118	6	7	5	6	17	14	11	21	8	...	23
Less than $200,000	558	38	31	42	66	52	70	38	45	27	27	122
Establishments not operated entire year	49	3	2	1	7	5	...	...	10	4	2	15
Canned food wholesalers, total	928	123	107	118	100	137	89	55	49	22	30	98
Establishments operated entire year with annual sales of—												
$2,000,000 and over	53	18	7	6	4	5	7	3	2	...	...	1
$1,000,000 to $1,999,000	80	15	12	17	11	10	4	5	4	1	...	1
$500,000 to $999,000	184	31	37	28	21	24	20	6	5	1	2	9
$200,000 to $499,000	263	36	26	40	34	43	28	17	12	6	8	13
Less than $200,000	318	19	23	22	29	53	30	21	23	13	19	66
Establishments not operated entire year	30	4	2	5	1	2	...	3	3	1	1	8
Coffee, tea, spice wholesalers, total	488	111	38	52	39	71	56	21	35	7	12	46
Establishments operated entire year with annual sales of—												
$2,000,000 and over	80	63	5	2	1	2	2	2	...	1	2	...
$1,000,000 to $1,999,000	32	12	1	3	1	3	1	1	1	...	1	8
$500,000 to $999,000	54	6	3	3	5	14	8	2	6	2	1	4
$200,000 to $499,000	102	7	8	13	12	22	17	6	10	...	2	5
Less than $200,000	206	19	19	29	18	30	27	9	18	4	6	27
Establishments not operated entire year	14	4	2	2	2	...	1	1	...	...	...	2

... Represents zero.

Table 2C. MERCHANT WHOLESALERS: 1954–FREQUENCY DISTRIBUTION BY SALES SIZE OF ESTABLISHMENT AND OPERATING EXPENSE RATIO–UNITED STATES, BY KIND OF BUSINESS–Continued

Kind of business and sales size of establishment	Number of establishments having ratio of operating expense to sales of—											
	All establishments	Less than 5.0 percent	5.0 to 6.9 percent	7.0 to 8.9 percent	9.0 to 10.9 percent	11.0 to 13.9 percent	14.0 to 16.9 percent	17.0 to 19.9 percent	20.0 to 24.9 percent	25.0 to 29.9 percent	30.0 to 34.9 percent	35.0 percent or more
Grocery, Confectionery, Meat Wholesalers—Continued												
Specialty-line grocery wholesalers—Continued												
Dairy products distributors, total	2,281	259	198	216	255	263	205	138	170	140	100	337
Establishments operated entire year with annual sales of—												
$2,000,000 and over	121	47	10	12	21	10	4	4	2	3	4	4
$1,000,000 to $1,999,000	141	29	12	14	18	17	11	7	12	6	5	10
$500,000 to $999,000	246	23	26	23	33	30	23	22	15	15	12	24
$200,000 to $499,000	555	50	53	53	64	61	62	39	50	41	28	54
Less than $200,000	1,151	102	93	105	109	142	96	62	85	69	48	240
Establishments not operated entire year	67	8	4	9	10	3	9	4	6	6	3	5
Flour distributors, total	170	35	37	29	12	16	9	7	7	3	3	12
Establishments operated entire year with annual sales of—												
$2,000,000 and over	10	7	1	1	1	...	...	...	...	...	...	...
$1,000,000 to $1,999,000	26	6	4	8	2	2	2	...	2	...	...	...
$500,000 to $999,000	29	7	7	7	4	3	...	1	...	...	...	...
$200,000 to $499,000	42	7	13	8	3	6	1	3	1	...	...	...
Less than $200,000	61	7	12	5	2	5	6	2	4	3	3	12
Establishments not operated entire year	2	1	...	...	...	...	...	1	...	...	...	...
Frosted, frozen food distributors, total	610	22	30	48	86	121	103	61	42	25	17	55
Establishments operated entire year with annual sales of—												
$2,000,000 and over	50	6	4	3	8	10	9	5	4	...	1	...
$1,000,000 to $1,999,000	71	5	6	7	8	15	16	9	2	1	2	...
$500,000 to $999,000	112	1	5	7	13	35	24	11	9	1	1	5
$200,000 to $499,000	180	5	8	18	30	31	30	23	14	3	4	14
Less than $200,000	164	3	6	13	22	25	22	11	8	17	7	30
Establishments not operated entire year	33	2	1	...	5	5	2	2	5	3	2	6
Soft drink distributors, total	1,142	23	35	41	76	92	99	113	133	84	49	397
Establishments operated entire year with annual sales of—												
$2,000,000 and over	7	1	2	1	...	...	...	...	...	...	1	2
$1,000,000 to $1,999,000	15	3	...	...	3	1	...	1	...	1	2	4
$500,000 to $999,000	22	...	...	2	6	1	...	2	2	4	...	5
$200,000 to $499,000	103	3	...	1	7	8	11	18	15	10	3	27
Less than $200,000	938	14	30	37	57	78	82	87	113	62	41	337
Establishments not operated entire year	57	2	3	...	3	4	6	5	3	7	2	22
Other grocery specialty wholesalers, total	2,364	287	223	218	300	298	220	150	163	122	71	312
Establishments operated entire year with annual sales of—												
$2,000,000 and over	92	40	7	14	5	5	9	4	5	2	...	1
$1,000,000 to $1,999,000	104	30	14	14	9	14	11	4	4	1	2	1
$500,000 to $999,000	246	51	34	22	40	24	15	22	10	11	5	12
$200,000 to $499,000	613	67	69	61	90	100	59	46	43	16	15	47
Less than $200,000	1,235	92	94	105	142	144	121	74	97	85	47	234
Establishments not operated entire year	74	7	5	2	14	11	5	...	4	7	2	17
Farm Products (Edible) Distributors												
Poultry, poultry products distributors, total	2,660	501	381	380	340	364	236	111	96	45	13	193
Establishments operated entire year with annual sales of—												
$2,000,000 and over	148	78	17	13	12	13	7	3	4	...	...	1
$1,000,000 to $1,999,000	181	53	23	22	30	25	17	9	2	...	...	...
$500,000 to $999,000	334	69	67	55	36	38	30	12	12	1	...	14
$200,000 to $499,000	642	115	98	113	93	84	50	22	18	9	...	40
Less than $200,000	1,258	173	163	165	156	192	128	58	56	31	10	126
Establishments not operated entire year	97	13	13	12	13	12	4	7	4	4	3	12
Fresh fruit, vegetable wholesalers, total	6,520	581	645	772	890	943	798	449	399	219	120	704
Establishments operated entire year with annual sales of—												
$2,000,000 and over	253	66	34	35	30	31	26	13	9	5	2	2
$1,000,000 to $1,999,000	505	48	49	55	80	83	79	34	33	18	9	17
$500,000 to $999,000	952	81	90	112	132	145	138	83	62	31	13	65
$200,000 to $499,000	1,684	113	151	200	227	262	236	148	116	56	28	147
Less than $200,000	2,932	253	303	349	396	392	302	162	170	101	62	442
Establishments not operated entire year	194	20	18	21	25	30	17	9	9	8	6	31
Beer, Wine, Distilled Spirits Wholesalers												
Beer, ale distributors, total	5,791	108	211	430	665	1,208	1,080	742	606	205	74	462
Establishments operated entire year with annual sales of—												
$2,000,000 and over	125	1	3	6	18	29	34	22	9	1	1	1
$1,000,000 to $1,999,000	309	4	7	12	33	59	82	58	40	10	2	2
$500,000 to $999,000	722	1	21	45	79	178	158	109	73	13	4	41
$200,000 to $499,000	1,836	25	53	141	216	397	357	271	208	50	16	102
Less than $200,000	2,529	72	120	216	292	492	394	254	249	115	44	281
Establishments not operated entire year	270	5	7	10	27	53	55	28	27	16	7	35
Wine, distilled spirits wholesalers, total	1,518	165	124	246	336	273	133	78	54	23	14	72
Establishments operated entire year with annual sales of—												
$2,000,000 and over	459	50	58	101	143	75	16	10	5	1	...	...
$1,000,000 to $1,999,000	311	17	27	64	95	68	21	10	3	4	1	1
$500,000 to $999,000	237	37	13	43	41	38	25	14	12	4	3	7
$200,000 to $499,000	253	50	14	19	37	51	35	14	16	2	3	12
Less than $200,000	220	7	7	12	17	34	33	27	17	12	7	47
Establishments not operated entire year	38	4	5	7	3	7	3	3	1	...	...	5
Tobacco Distributors												
Tobacco distributors, total	2,858	1,324	673	352	176	96	69	37	34	13	8	76
Establishments operated entire year with annual sales of—												
$2,000,000 and over	384	195	105	46	24	9	3	1	1	...	...	...
$1,000,000 to $1,999,000	583	282	150	86	38	13	6	5	3	...	...	...
$500,000 to $999,000	764	356	184	103	36	23	20	9	7	3	2	21
$200,000 to $499,000	734	349	161	85	45	22	20	10	9	4	2	27
Less than $200,000	335	117	60	28	26	27	19	11	12	6	3	26
Establishments not operated entire year	58	25	13	4	7	2	1	1	2	...	1	2

... Represents zero.

Table 2C. MERCHANT WHOLESALERS: 1954—FREQUENCY DISTRIBUTION BY SALES SIZE OF ESTABLISHMENT AND OPERATING EXPENSE RATIO—UNITED STATES, BY KIND OF BUSINESS—Continued

Kind of business and sales size of establishment	Number of establishments having ratio of operating expense to sales of—											
	All establishments	Less than 5.0 percent	5.0 to 6.9 percent	7.0 to 8.9 percent	9.0 to 10.9 percent	11.0 to 13.9 percent	14.0 to 16.9 percent	17.0 to 19.9 percent	20.0 to 24.9 percent	25.0 to 29.9 percent	30.0 to 34.9 percent	35.0 percent or more
Drugs, Chemicals, Allied Products Wholesalers												
General-line drug wholesalers, total	392	4	7	17	46	165	93	32	16	2	5	5
Establishments operated entire year with annual sales of—												
$2,000,000 and over	231	2	3	5	24	114	60	16	6	...	1	...
$1,000,000 to $1,999,000	102	1	...	7	14	40	28	7	3	1	1	...
$500,000 to $999,000	35	1	3	4	4	7	5	7	4	...	...	...
$200,000 to $499,000	12	...	...	1	3	1	...	1	2	...	3	1
Less than $200,000	10	...	1	...	...	2	...	1	1	1	...	4
Establishments not operated entire year	2	...	...	...	1	1	...	...	...	...	...	...
Specialty-line drug, toiletries wholesalers, total	2,409	107	106	122	187	256	192	160	213	161	134	771
Establishments operated entire year with annual sales of—												
$2,000,000 and over	47	8	3	2	4	4	8	5	2	3	...	8
$1,000,000 to $1,999,000	86	6	9	10	9	9	7	11	9	2	6	8
$500,000 to $999,000	205	19	10	13	28	36	23	16	15	12	5	28
$200,000 to $499,000	497	26	19	29	54	81	68	42	52	24	9	93
Less than $200,000	1,492	45	64	62	91	114	84	81	127	115	109	600
Establishments not operated entire year	82	3	1	6	1	12	2	5	8	5	5	34
Industrial chemicals, explosives distributors, total	1,878	93	93	97	128	170	151	161	215	154	124	492
Establishments operated entire year with annual sales of—												
$2,000,000 and over	80	16	6	6	11	15	3	8	8	2	2	3
$1,000,000 to $1,999,000	152	18	16	13	18	27	20	10	15	7	3	5
$500,000 to $999,000	211	17	15	19	19	27	27	19	27	13	6	22
$200,000 to $499,000	373	17	26	22	27	41	42	50	43	33	23	49
Less than $200,000	1,006	21	28	34	49	56	58	67	114	96	89	394
Establishments not operated entire year	56	4	2	3	4	4	1	7	8	3	1	19
Paint, varnish wholesalers:												
Paint wholesalers (with glass, wallpaper), total	503	7	10	10	31	18	31	43	85	96	64	108
Establishments operated entire year with annual sales of—												
$2,000,000 and over	6	...	...	...	1	1	1	1	...	...	...	2
$1,000,000 to $1,999,000	7	1	1	...	1	...	...	...	2	1	...	1
$500,000 to $999,000	37	...	2	...	5	1	2	2	7	7	3	8
$200,000 to $499,000	109	1	...	3	6	2	8	11	22	26	14	16
Less than $200,000	332	5	7	6	18	13	20	28	51	61	45	78
Establishments not operated entire year	12	...	...	1	...	1	...	1	3	1	2	3
Paint wholesalers (without glass, wallpaper), total	655	9	18	18	19	36	53	70	110	100	58	164
Establishments operated entire year with annual sales of—												
$2,000,000 and over	8	2	1	...	...	...	1	1	1	...	1	1
$1,000,000 to $1,999,000	13	1	2	2	...	2	1	...	3	1	...	1
$500,000 to $999,000	44	2	...	1	...	2	2	4	12	6	3	12
$200,000 to $499,000	126	...	3	7	4	9	18	15	24	23	5	18
Less than $200,000	446	4	12	8	15	22	30	48	69	67	47	124
Establishments not operated entire year	18	...	...	...	...	1	1	2	1	3	2	8
Dry Goods, Apparel Wholesalers												
Clothing, furnishings, footwear wholesalers:												
General-line clothing, furnishings wholesalers, total	797	41	48	55	88	114	118	78	106	53	32	64
Establishments operated entire year with annual sales of—												
$2,000,000 and over	17	4	2	1	...	5	3	...	1	...	1	...
$1,000,000 to $1,999,000	35	3	1	4	5	1	5	4	5	4	1	2
$500,000 to $999,000	102	7	6	8	13	22	14	12	12	2	2	4
$200,000 to $499,000	242	13	20	19	29	36	35	22	37	13	8	10
Less than $200,000	389	14	18	22	41	50	60	38	50	32	19	45
Establishments not operated entire year	12	...	1	1	...	...	1	2	1	2	1	3
Men's, boys' clothing, furnishing wholesalers, total	761	43	42	40	84	93	104	86	84	65	41	79
Establishments operated entire year with annual sales of—												
$2,000,000 and over	29	5	3	2	3	4	2	3	4	...	3	...
$1,000,000 to $1,999,000	39	5	2	4	2	7	5	6	5	1	...	2
$500,000 to $999,000	86	8	7	5	8	8	16	10	10	5	4	5
$200,000 to $499,000	190	10	10	11	23	35	33	15	24	11	10	8
Less than $200,000	396	14	18	18	43	38	48	51	41	42	23	60
Establishments not operated entire year	21	1	2	...	5	1	...	1	...	6	1	4
Women's, children's, clothing, furnishing wholesalers, total	1,299	63	65	72	112	168	183	135	176	88	57	180
Establishments operated entire year with annual sales of—												
$2,000,000 and over	43	2	3	4	5	10	8	3	4	3	...	1
$1,000,000 to $1,999,000	84	12	6	2	13	8	12	11	8	4	3	5
$500,000 to $999,000	159	11	12	8	24	20	22	18	22	8	5	9
$200,000 to $499,000	359	20	18	25	26	59	74	38	52	16	11	20
Less than $200,000	610	16	25	31	38	65	62	57	86	53	36	141
Establishments not operated entire year	44	2	1	2	6	6	5	8	4	4	2	4
Furs (dressed), fur clothing wholesalers, total	324	28	20	28	21	46	32	34	31	24	14	46
Establishments operated entire year with annual sales of—												
$2,000,000 and over	5	2	1	1	1	...	...	...	...	...	...	...
$1,000,000 to $1,999,000	12	3	1	1	2	2	1	2	...	...	...	...
$500,000 to $999,000	33	1	5	2	6	8	7	2	1	...	...	1
$200,000 to $499,000	70	12	7	13	2	8	4	7	8	1	5	3
Less than $200,000	198	10	6	11	10	28	19	21	22	22	8	41
Establishments not operated entire year	6	...	...	...	...	...	1	2	...	1	1	1
Millinery, millinery supplies distributors, total	353	3	4	12	19	35	35	36	38	47	37	87
Establishments operated entire year with annual sales of—												
$2,000,000 and over	2	...	...	...	...	1	...	...	1	...	...	...
$1,000,000 to $1,999,000	11	...	...	1	1	3	1	2	...	2	1	...
$500,000 to $999,000	26	...	...	...	4	4	6	3	3	3	3	...
$200,000 to $499,000	72	...	2	4	7	16	10	5	8	3	9	8
Less than $200,000	235	3	2	7	7	11	17	26	25	39	23	75
Establishments not operated entire year	7	...	...	...	...	...	1	...	1	...	1	4
Shoe, footwear wholesalers, total	583	22	36	47	56	106	109	59	64	18	14	52
Establishments operated entire year with annual sales of—												
$2,000,000 and over	28	4	2	2	4	5	9	1	...	...	1	...
$1,000,000 to $1,999,000	50	5	1	4	5	10	12	11	2	...	...	...
$500,000 to $999,000	102	4	6	10	11	21	26	11	10	2	1	...
$200,000 to $499,000	171	6	12	17	17	34	32	19	20	3	2	9
Less than $200,000	213	3	14	14	16	31	27	14	30	13	9	42
Establishments not operated entire year	19	...	1	...	3	5	3	3	2	...	1	1

... Represents zero.

Table 2C. MERCHANT WHOLESALERS: 1954–FREQUENCY DISTRIBUTION BY SALES SIZE OF ESTABLISHMENT AND OPERATING EXPENSE RATIO–UNITED STATES, BY KIND OF BUSINESS–Continued

Kind of business and sales size of establishment	Number of establishments having ratio of operating expense to sales of—											
	All establishments	Less than 5.0 percent	5.0 to 6.9 percent	7.0 to 8.9 percent	9.0 to 10.9 percent	11.0 to 13.9 percent	14.0 to 16.9 percent	17.0 to 19.9 percent	20.0 to 24.9 percent	25.0 to 29.9 percent	30.0 to 34.9 percent	35.0 percent or more
Dry Goods, Apparel Wholesalers—Continued												
Clothing, furnishings, footwear wholesalers—Continued												
Work clothing wholesalers, total	135	6	12	11	13	19	22	10	10	10	5	17
Establishments operated entire year with annual sales of—												
$2,000,000 and over	3	...	1	...	...	1	1	...	...	...	..	...
$1,000,000 to $1,999,000	5	...	1	...	1	2	...	...	1	...	...	...
$500,000 to $999,000	18	...	...	2	2	4	7	...	...	1	1	1
$200,000 to $499,000	34	2	7	6	2	3	5	4	3	2	...	...
Less than $200,000	74	3	3	3	8	9	9	6	6	7	4	16
Establishments not operated entire year	1	1	...	...	...	...	...	...	...	...	...	...
General-line dry goods wholesalers, total	132	6	5	9	11	27	46	17	4	1	2	4
Establishments operated entire year with annual sales of—												
$2,000,000 and over	42	1	1	1	2	11	19	5	1	...	1	...
$1,000,000 to $1,999,000	32	...	1	3	1	6	11	9	1	...	...	...
$500,000 to $999,000	41	4	2	5	5	6	14	3	1	...	1	...
$200,000 to $499,000	9	1	1	...	1	3	1	...	1	...	...	1
Less than $200,000	8	...	...	...	2	1	1	...	...	1	...	3
Establishments not operated entire year	...	...	...	...	...	...	...	...	...	...	...	...
Specialty-line dry goods wholesalers:												
Hosiery wholesalers, total	471	34	46	50	55	58	66	33	38	25	23	43
Establishments operated entire year with annual sales of—												
$2,000,000 and over	26	2	2	3	2	3	8	4	1	1	...	...
$1,000,000 to $1,999,000	30	2	2	8	4	6	4	3	...	...	...	1
$500,000 to $999,000	67	7	7	8	7	7	14	6	7	1	1	2
$200,000 to $499,000	127	12	16	13	20	16	19	5	12	6	3	5
Less than $200,000	210	9	17	18	21	24	20	15	18	17	18	33
Establishments not operated entire year	11	2	2	...	1	2	1	...	...	...	1	2
Underwear wholesalers, total	164	8	11	19	14	18	24	14	17	15	4	20
Establishments operated entire year with annual sales of—												
$2,000,000 and over	6	...	...	2	...	1	1	1	...	...	...	1
$1,000,000 to $1,999,000	11	2	1	1	1	3	3	...	...	...	...	..
$500,000 to $999,000	17	...	1	3	3	2	5	1	1	1	...	...
$200,000 to $499,000	31	3	6	3	2	3	5	...	3	1	1	4
Less than $200,000	97	3	3	10	8	9	10	12	13	12	3	14
Establishments not operated entire year	2	...	...	...	...	...	...	...	...	1	...	1
Notions wholesalers, total	770	26	29	40	73	99	82	72	97	67	46	139
Establishments operated entire year with annual sales of—												
$2,000,000 and over	8	4	...	...	...	...	2	...	...	1	...	1
$1,000,000 to $1,999,000	27	3	2	1	1	6	3	2	3	3	1	2
$500,000 to $999,000	67	2	2	3	9	8	9	11	11	4	3	5
$200,000 to $499,000	170	4	3	10	21	25	24	17	17	19	12	18
Less than $200,000	477	12	22	26	37	58	41	38	66	38	29	110
Establishments not operated entire year	21	1	...	...	5	2	3	4	...	2	1	3
Piece goods wholesalers, total	1,663	148	133	155	193	254	160	122	159	102	68	169
Establishments operated entire year with annual sales of—												
$2,000,000 and over	86	18	12	16	12	11	3	2	4	4	2	2
$1,000,000 to $1,999,000	157	35	22	23	23	16	15	6	9	4	2	2
$500,000 to $999,000	277	30	26	30	48	54	29	18	13	9	5	15
$200,000 to $499,000	430	36	38	43	57	84	34	35	42	23	13	25
Less than $200,000	667	20	28	38	46	84	77	55	90	60	44	125
Establishments not operated entire year	46	9	7	5	7	5	2	6	1	2	2	...
Other specialty-line dry goods wholesalers, total	1,120	58	56	83	136	160	123	77	133	91	48	155
Establishments operated entire year with annual sales of—												
$2,000,000 and over	34	4	5	4	4	9	2	2	2	...	2	...
$1,000,000 to $1,999,000	58	10	6	9	10	4	6	4	3	...	2	4
$500,000 to $999,000	114	15	4	12	14	15	19	8	10	5	6	6
$200,000 to $499,000	284	11	21	22	39	47	39	18	37	24	5	21
Less than $200,000	597	16	19	35	64	79	54	43	76	59	32	120
Establishments not operated entire year	33	2	1	1	5	6	3	2	5	3	1	4
Piece goods converters, total	817	87	87	118	120	124	82	56	55	16	18	54
Establishments operated entire year with annual sales of—												
$2,000,000 and over	150	28	18	32	30	15	15	7	2	...	2	1
$1,000,000 to $1,999,000	137	16	19	26	23	23	6	13	5	4	...	2
$500,000 to $999,000	151	15	18	21	18	29	21	6	10	3	2	8
$200,000 to $499,000	189	18	19	25	22	33	21	18	13	5	4	11
Less than $200,000	167	6	11	12	21	22	17	11	23	4	10	30
Establishments not operated entire year	23	4	2	2	6	2	2	1	2	...	...	2
Furniture, Home Furnishing Wholesalers												
Furniture (household, office) wholesalers:												
Household furniture wholesalers, total	1,058	34	26	40	76	100	120	108	173	106	58	217
Establishments operated entire year with annual sales of—												
$2,000,000 and over	36	2	...	...	5	3	7	6	6	3	1	3
$1,000,000 to $1,999,000	73	6	4	4	5	6	9	13	15	7	1	3
$500,000 to $999,000	124	6	7	5	10	15	26	18	20	8	1	8
$200,000 to $499,000	241	9	8	10	21	24	24	24	52	22	13	34
Less than $200,000	536	9	7	21	31	45	48	44	71	63	42	155
Establishments not operated entire year	48	2	...	...	4	7	6	3	9	3	...	14
Office furniture distributors, total	918	16	13	20	29	43	62	54	127	135	119	300
Establishments operated entire year with annual sales of—												
$2,000,000 and over	12	2	...	...	2	2	1	...	1	3	1	...
$1,000,000 to $1,999,000	26	...	...	1	2	5	2	4	6	1	3	2
$500,000 to $999,000	70	1	1	2	4	2	6	7	9	15	8	15
$200,000 to $499,000	193	4	2	4	6	8	7	9	33	28	35	57
Less than $200,000	587	9	10	12	14	24	41	33	78	85	70	211
Establishments not operated entire year	30	...	...	1	1	2	5	1	...	3	2	15
Home furnishings, floor coverings wholesalers:												
China, glassware, crockery wholesalers, total	538	11	12	11	22	30	36	52	78	81	52	153
Establishments operated entire year with annual sales of—												
$2,000,000 and over	7	1	1	...	...	...	1	3	...	1	...	...
$1,000,000 to $1,999,000	38	2	3	...	2	2	...	6	8	7	5	3
$500,000 to $999,000	37	...	...	1	3	...	4	4	5	7	3	10
$200,000 to $499,000	99	4	3	2	4	6	6	7	18	15	10	24
Less than $200,000	341	4	5	7	13	19	24	31	44	49	32	113
Establishments not operated entire year	16	...	...	1	...	3	1	1	3	2	2	3

... Represents zero.

Table 2C. MERCHANT WHOLESALERS: 1954–FREQUENCY DISTRIBUTION BY SALES SIZE OF ESTABLISHMENT AND OPERATING EXPENSE RATIO–UNITED STATES, BY KIND OF BUSINESS–Continued

Kind of business and sales size of establishment	Number of establishments having ratio of operating expense to sales of—											
	All establishments	Less than 5.0 percent	5.0 to 6.9 percent	7.0 to 8.9 percent	9.0 to 10.9 percent	11.0 to 13.9 percent	14.0 to 16.9 percent	17.0 to 19.9 percent	20.0 to 24.9 percent	25.0 to 29.9 percent	30.0 to 34.9 percent	35.0 percent or more
Furniture, Home Furnishing Wholesalers—Continued												
Home furnishings, floor coverings wholesalers—Continued												
Curtain, drapery wholesalers, total	161	4	7	13	7	19	12	11	19	21	11	37
Establishments operated entire year with annual sales of—												
$2,000,000 and over	7	2	...	2	1	...	...	...	2	...	...	...
$1,000,000 to $1,999,000	10	1	...	2	...	2	...	2	...	...	1	2
$500,000 to $999,000	19	...	3	2	1	1	...	3	1	3	1	4
$200,000 to $499,000	33	...	...	4	4	3	4	2	5	4	4	3
Less than $200,000	87	1	4	3	1	13	6	3	11	12	5	28
Establishments not operated entire year	5	...	...	...	...	...	2	1	...	2	...	...
Domestics wholesalers, total	237	15	16	18	32	30	25	32	16	9	7	37
Establishments operated entire year with annual sales of—												
$2,000,000 and over	15	4	4	3	1	...	...	2	1	...	...	...
$1,000,000 to $1,999,000	20	2	2	...	1	2	2	7	4	...	...	...
$500,000 to $999,000	34	1	1	5	6	6	5	5	1	...	1	3
$200,000 to $499,000	53	4	4	5	8	8	9	10	1	1	...	3
Less than $200,000	104	3	5	5	11	13	7	8	9	8	6	29
Establishments not operated entire year	11	1	...	...	5	1	2	...	...	...	...	2
Floor coverings wholesalers, total	773	18	22	34	78	146	146	91	69	44	37	88
Establishments operated entire year with annual sales of—												
$2,000,000 and over	69	4	2	3	5	25	19	4	6	...	...	1
$1,000,000 to $1,999,000	99	2	3	5	17	31	22	11	4	1	...	3
$500,000 to $999,000	127	2	6	5	15	29	30	22	12	1	1	4
$200,000 to $499,000	210	3	6	13	28	46	51	24	9	9	12	9
Less than $200,000	234	6	5	7	11	10	18	28	34	29	20	66
Establishments not operated entire year	34	1	...	1	2	5	6	2	4	4	4	5
Other home furnishings, specialties wholesalers, total	1,130	33	42	43	84	99	108	107	172	117	90	235
Establishments operated entire year with annual sales of—												
$2,000,000 and over	33	1	1	1	4	4	5	7	5	2	1	2
$1,000,000 to $1,999,000	57	4	3	5	6	9	7	6	9	5	1	2
$500,000 to $999,000	115	2	6	7	7	14	12	11	28	13	5	10
$200,000 to $499,000	245	7	11	11	17	26	23	32	47	31	13	27
Less than $200,000	631	19	17	19	46	43	57	47	77	63	64	179
Establishments not operated entire year	49	...	4	...	4	3	4	4	6	3	6	15
Paper, Allied Products Wholesalers												
Coarse paper and products wholesalers, total	2,435	71	75	103	192	320	402	365	355	191	107	254
Establishments operated entire year with annual sales of—												
$2,000,000 and over	102	13	6	5	8	14	27	10	10	3	4	2
$1,000,000 to $1,999,000	215	10	9	6	18	33	48	47	28	9	6	1
$500,000 to $999,000	383	11	5	20	24	56	80	78	65	22	6	16
$200,000 to $499,000	657	15	18	32	53	90	123	106	109	51	23	37
Less than $200,000	1,029	20	36	39	86	120	120	118	137	104	66	183
Establishments not operated entire year	49	2	1	1	3	7	4	6	6	2	2	15
Printing and fine paper distributors, total	865	39	37	37	71	118	120	113	135	78	32	85
Establishments operated entire year with annual sales of—												
$2,000,000 and over	143	18	10	7	16	42	26	12	9	3	...	...
$1,000,000 to $1,999,000	111	6	2	6	10	19	26	25	12	1	2	2
$500,000 to $999,000	145	5	5	5	8	18	22	30	29	14	5	4
$200,000 to $499,000	168	5	7	7	13	11	23	18	38	25	7	14
Less than $200,000	289	5	13	12	23	25	23	28	47	34	18	61
Establishments not operated entire year	9	...	...	...	1	3	...	...	...	1	...	4
Stationery, office supplies wholesalers, total	1,564	28	40	38	74	82	105	98	187	225	199	488
Establishments operated entire year with annual sales of—												
$2,000,000 and over	21	1	...	1	3	1	4	5	...	...	4	2
$1,000,000 to $1,999,000	30	1	...	...	1	3	3	2	3	8	3	6
$500,000 to $999,000	90	...	1	1	6	5	6	5	9	12	18	27
$200,000 to $499,000	318	4	5	7	13	17	18	21	49	48	45	91
Less than $200,000	1,058	22	32	28	48	55	73	63	123	150	122	342
Establishments not operated entire year	47	...	2	1	3	1	1	2	3	7	7	20
Wallpaper wholesalers, total	193	...	2	...	6	4	6	10	18	25	29	93
Establishments operated entire year with annual sales of—												
$2,000,000 and over	2	...	...	...	...	...	...	...	1	...	...	1
$1,000,000 to $1,999,000	5	...	...	...	...	...	1	...	1	1	1	1
$500,000 to $999,000	11	...	1	...	1	...	...	1	1	1	2	4
$200,000 to $499,000	36	...	1	...	2	1	2	4	5	2	6	13
Less than $200,000	134	...	...	...	3	3	3	4	10	21	18	72
Establishments not operated entire year	5	...	...	...	...	...	...	1	...	...	2	2
Farm Products (Raw Materials) Merchants												
Cotton merchants, total	581	368	53	44	37	21	10	10	7	5	4	22
Establishments operated entire year with annual sales of—												
$2,000,000 and over	236	196	11	13	9	5	...	...	...	1	...	1
$1,000,000 to $1,999,000	98	72	13	4	2	6	...	1	...	...	...	...
$500,000 to $999,000	75	48	10	8	4	1	...	1	1	1	...	1
$200,000 to $499,000	77	34	9	10	9	2	4	3	2	...	2	2
Less than $200,000	80	10	7	8	12	7	6	5	3	3	2	17
Establishments not operated entire year	15	8	3	1	1	...	...	...	1	...	...	1
Grain merchants, total	975	380	110	99	95	79	44	26	25	21	13	83
Establishments operated entire year with annual sales of—												
$2,000,000 and over	290	229	28	14	3	5	4	2	1	3	1	...
$1,000,000 to $1,999,000	105	41	15	16	17	7	4	...	2	1	2	...
$500,000 to $999,000	165	45	26	20	25	19	9	8	3	4	2	4
$200,000 to $499,000	203	44	27	28	27	31	11	4	5	4	2	20
Less than $200,000	187	17	11	18	21	14	15	10	14	7	5	55
Establishments not operated entire year	25	4	3	3	2	3	1	2	...	2	1	4
Hide, skin, raw fur wholesalers, total	577	104	72	67	58	75	46	30	39	17	10	59
Establishments operated entire year with annual sales of—												
$2,000,000 and over	32	12	6	5	1	4	3	...	...	1	...	...
$1,000,000 to $1,999,000	58	20	13	10	4	6	3	2	...	...	...	...
$500,000 to $999,000	91	25	13	16	14	9	2	4	5	1	...	2
$200,000 to $499,000	127	31	21	12	17	18	9	3	9	2	...	5
Less than $200,000	257	15	18	23	21	37	29	20	23	11	10	50
Establishments not operated entire year	12	1	1	1	1	1	...	1	2	2	...	2

... Represents zero.

Table 2C. MERCHANT WHOLESALERS: 1954–FREQUENCY DISTRIBUTION BY SALES SIZE OF ESTABLISHMENT AND OPERATING EXPENSE RATIO–UNITED STATES, BY KIND OF BUSINESS–Continued

Kind of business and sales size of establishment	Number of establishments having ratio of operating expense to sales of—											
	All establishments	Less than 5.0 percent	5.0 to 6.9 percent	7.0 to 8.9 percent	9.0 to 10.9 percent	11.0 to 13.9 percent	14.0 to 16.9 percent	17.0 to 19.9 percent	20.0 to 24.9 percent	25.0 to 29.9 percent	30.0 to 34.9 percent	35.0 percent or more
Farm Products (Raw Materials) Merchants—Continued												
Livestock (except horses, mules) distributors, total	669	381	51	31	37	20	23	11	24	12	14	65
Establishments operated entire year with annual sales of—												
$2,000,000 and over	118	110	3	2	2	1	...	...	...	...	...	...
$1,000,000 to $1,999,000	103	89	7	3	...	1	2	...	...	...	...	1
$500,000 to $999,000	120	78	10	9	9	5	3	...	1	...	...	5
$200,000 to $499,000	120	68	16	9	5	6	5	1	1	1	1	7
Less than $200,000	196	31	15	8	20	7	13	10	21	11	11	49
Establishments not operated entire year	12	5	...	...	1	...	...	...	1	...	2	3
Leaf tobacco dealers, total	234	47	20	17	22	43	13	11	18	4	10	29
Establishments operated entire year with annual sales of—												
$2,000,000 and over	27	7	4	1	4	6	1	2	1	...	...	1
$1,000,000 to $1,999,000	21	10	...	4	3	1	...	...	...	1	2	...
$500,000 to $999,000	26	6	2	1	2	5	1	2	2	1	2	2
$200,000 to $499,000	37	8	1	4	5	5	5	1	4	...	...	4
Less than $200,000	104	11	10	6	7	24	4	5	9	1	6	21
Establishments not operated entire year	19	5	3	1	1	2	2	1	2	1	...	1
Raw wool, wool tops, mohair dealers, total	282	108	46	34	19	22	12	5	10	5	3	18
Establishments operated entire year with annual sales of—												
$2,000,000 and over	62	40	12	3	3	2	2	...	...	...	...	...
$1,000,000 to $1,999,000	48	27	5	6	2	5	...	2	...	...	...	1
$500,000 to $999,000	48	23	9	3	6	2	1	2	...	...	...	2
$200,000 to $499,000	52	9	15	11	3	3	3	1	3	1	1	2
Less than $200,000	69	9	5	8	5	10	6	...	7	4	2	13
Establishments not operated entire year	3	...	...	3	...	...	...	...	...	...	...	...
Other farm products (raw materials) distributors, total	535	87	38	28	39	50	45	30	46	38	20	114
Establishments operated entire year with annual sales of—												
$2,000,000 and over	38	25	2	...	5	1	3	1	...	1	...	...
$1,000,000 to $1,999,000	40	6	7	6	8	4	3	3	2	...	...	1
$500,000 to $999,000	76	19	6	6	6	14	8	2	4	2	1	8
$200,000 to $499,000	89	16	7	6	6	15	9	7	5	5	3	10
Less than $200,000	280	19	16	9	13	14	21	17	35	29	16	91
Establishments not operated entire year	12	2	...	1	1	2	1	...	...	1	...	4
Automotive Wholesalers												
Motor vehicle distributors:												
New, used automobile distributors, total	897	129	51	63	63	98	95	62	77	73	56	130
Establishments operated entire year with annual sales of—												
$2,000,000 and over	38	15	3	5	3	6	2	3	1	...	...	...
$1,000,000 to $1,999,000	70	20	5	2	5	9	9	5	6	4	4	1
$500,000 to $999,000	119	21	12	9	7	14	15	7	9	13	5	7
$200,000 to $499,000	247	43	17	22	19	28	30	16	19	23	8	22
Less than $200,000	393	22	12	24	29	35	36	31	39	31	38	96
Establishments not operated entire year	30	8	2	1	...	6	3	...	3	2	1	4
Truck and tractor (road type) dealers, total	666	20	14	26	33	62	73	83	95	73	55	132
Establishments operated entire year with annual sales of—												
$2,000,000 and over	11	...	1	2	1	2	...	1	2	...	...	2
$1,000,000 to $1,999,000	48	4	2	5	...	6	7	6	6	6	3	3
$500,000 to $999,000	95	...	3	4	7	10	15	18	19	6	5	8
$200,000 to $499,000	212	8	4	6	10	17	25	34	31	23	19	35
Less than $200,000	270	8	3	8	14	22	24	22	32	34	27	76
Establishments not operated entire year	30	...	1	1	1	5	2	2	5	4	1	8
Automotive equipment, tire-tube wholesalers:												
Automotive parts, accessories jobbers, total	12,563	104	110	150	412	457	759	968	2,319	2,475	1,692	3,117
Establishments operated entire year with annual sales of—												
$2,000,000 and over	107	14	9	4	6	7	16	17	20	8	1	5
$1,000,000 to $1,999,000	240	13	6	2	18	14	26	29	58	38	16	20
$500,000 to $999,000	675	16	6	8	42	29	42	65	166	122	73	106
$200,000 to $499,000	2,607	17	14	28	93	67	122	193	554	621	402	496
Less than $200,000	8,584	40	70	103	233	331	528	648	1,475	1,637	1,157	2,362
Establishments not operated entire year	350	4	5	5	20	9	25	16	46	49	43	128
Garage equipment, tools distributors, total	207	3	1	1	11	14	21	14	37	44	18	43
Establishments operated entire year with annual sales of—												
$2,000,000 and over	3	1	...	...	...	1	...	1	...	...	...	...
$1,000,000 to $1,999,000	6	...	...	...	2	...	...	1	2	1	...	...
$500,000 to $999,000	18	...	...	...	...	...	1	3	3	7	2	2
$200,000 to $499,000	51	...	...	1	2	2	9	2	7	16	6	6
Less than $200,000	120	2	1	...	7	10	11	6	23	20	10	30
Establishments not operated entire year	9	...	...	...	...	1	...	1	2	...	...	5
Tire, tube wholesalers, total	1,207	18	22	54	59	97	92	92	178	150	134	311
Establishments operated entire year with annual sales of—												
$2,000,000 and over	8	1	1	...	1	...	1	2	...	1	...	1
$1,000,000 to $1,999,000	35	...	1	3	2	3	5	5	5	6	3	2
$500,000 to $999,000	110	3	5	3	7	8	15	8	18	17	9	17
$200,000 to $499,000	311	4	2	18	16	25	25	22	61	38	42	58
Less than $200,000	695	9	12	28	29	57	43	51	89	83	73	221
Establishments not operated entire year	48	1	1	2	4	4	3	4	5	5	7	12
Electrical, Electronics, Appliance Distributors												
Electrical apparatus, supplies distributors:												
General-line electrical goods distributors, total	559	28	82	105	125	96	60	28	15	3	3	14
Establishments operated entire year with annual sales of—												
$2,000,000 and over	294	16	39	64	73	57	29	9	6	1	...	...
$1,000,000 to $1,999,000	159	5	32	35	34	24	19	7	2	...	...	1
$500,000 to $999,000	58	1	5	3	12	12	10	7	5	...	...	3
$200,000 to $499,000	18	2	2	1	4	2	2	...	1	1	2	1
Less than $200,000	20	3	2	...	1	...	...	4	1	1	1	7
Establishments not operated entire year	10	1	2	2	1	1	...	1	...	...	...	2
Wiring supplies distributors, total	1,989	25	52	102	154	352	395	273	232	123	68	213
Establishments operated entire year with annual sales of—												
$2,000,000 and over	86	3	2	3	13	27	20	9	1	1	2	5
$1,000,000 to $1,999,000	178	2	2	10	12	51	58	27	10	3	...	3
$500,000 to $999,000	377	5	9	24	36	78	91	64	33	10	10	17
$200,000 to $499,000	611	6	14	36	48	109	141	94	76	38	11	38
Less than $200,000	685	8	20	26	38	80	80	73	105	68	42	145
Establishments not operated entire year	52	1	5	3	7	7	5	6	7	3	3	5

... Represents zero.

Table 2C. MERCHANT WHOLESALERS: 1954—FREQUENCY DISTRIBUTION BY SALES SIZE OF ESTABLISHMENT AND OPERATING EXPENSE RATIO—UNITED STATES, BY KIND OF BUSINESS—Continued

Kind of business and sales size of establishment	Number of establishments having ratio of operating expense to sales of—											
	All establishments	Less than 5.0 percent	5.0 to 6.9 percent	7.0 to 8.9 percent	9.0 to 10.9 percent	11.0 to 13.9 percent	14.0 to 16.9 percent	17.0 to 19.9 percent	20.0 to 24.9 percent	25.0 to 29.9 percent	30.0 to 34.9 percent	35.0 percent or more
Electrical, Electronics, Appliance Distributors—Continued												
Electrical apparatus, supplies distributors—Continued												
Electrical apparatus, equipment distributors, total	611	21	17	30	35	47	55	36	54	54	49	213
Establishments operated entire year with annual sales of—												
$2,000,000 and over	19	2	5	1	...	3	3	...	2	1	1	1
$1,000,000 to $1,999,000	29	3	1	2	3	4	6	1	3	4	1	1
$500,000 to $999,000	67	5	2	6	10	10	5	3	8	5	3	10
$200,000 to $499,000	123	4	5	6	11	15	11	9	12	13	10	[illegible]
Less than $200,000	353	6	3	15	10	13	29	22	28	29	34	164
Establishments not operated entire year	20	1	1	...	1	2	1	1	1	2	...	10
Electrical appliance, radio, TV set wholesalers, total	2,065	75	90	158	269	446	348	158	156	97	67	201
Establishments operated entire year with annual sales of—												
$2,000,000 and over	399	7	8	45	62	142	92	28	9	3	2	1
$1,000,000 to $1,999,000	288	7	6	17	38	102	60	24	18	9	5	2
$500,000 to $999,000	321	17	11	26	52	78	56	36	26	6	3	10
$200,000 to $499,000	414	21	32	34	62	51	69	34	40	22	8	41
Less than $200,000	538	19	24	30	40	57	56	29	55	53	42	133
Establishments not operated entire year	105	4	9	6	15	16	15	7	8	4	7	14
Electronic parts, equipment distributors, total	1,899	20	25	60	101	130	187	235	402	258	108	373
Establishments operated entire year with annual sales of—												
$2,000,000 and over	22	3	...	1	1	1	4	2	8	1	...	1
$1,000,000 to $1,999,000	68	1	1	3	2	4	9	12	26	9	...	1
$500,000 to $999,000	204	3	4	6	4	15	18	47	62	26	9	10
$200,000 to $499,000	507	3	7	11	41	35	55	77	140	73	15	50
Less than $200,000	988	8	9	37	46	69	93	84	155	129	74	284
Establishments not operated entire year	110	2	4	2	7	6	8	13	11	20	10	27
Hardware, Plumbing-Heating Goods Wholesalers												
Hardware wholesalers:												
General-line hardware wholesalers, total	606	6	12	5	30	61	149	136	125	44	15	23
Establishments operated entire year with annual sales of—												
$2,000,000 and over	220	3	3	1	10	28	69	62	34	5	1	4
$1,000,000 to $1,999,000	134	1	...	3	4	10	22	34	42	11	3	4
$500,000 to $999,000	182	1	4	1	11	16	46	32	36	23	7	5
$200,000 to $499,000	23	...	2	...	2	3	5	4	4	1	...	2
Less than $200,000	43	1	3	...	2	3	7	4	9	3	3	8
Establishments not operated entire year	4	...	...	...	1	1	...	...	...	1	1	...
Specialty-line hardware wholesalers, total	1,531	26	34	47	91	110	177	196	268	193	120	269
Establishments operated entire year with annual sales of—												
$2,000,000 and over	21	2	1	1	2	2	2	3	5	1	1	1
$1,000,000 to $1,999,000	35	1	1	1	2	2	4	6	6	8	2	2
$500,000 to $999,000	118	1	4	1	9	10	28	18	18	10	9	10
$200,000 to $499,000	473	5	3	21	26	37	61	72	99	56	30	63
Less than $200,000	834	16	24	21	47	57	81	92	135	112	75	174
Establishments not operated entire year	50	1	1	2	5	2	1	5	5	6	3	19
Plumbing, heating equipment, supplies distributors:												
General-line plumbing-heating goods distributors, total	1,703	28	43	75	150	270	322	285	234	91	42	163
Establishments operated entire year with annual sales of—												
$2,000,000 and over	81	2	3	1	3	20	30	15	5	1	1	...
$1,000,000 to $1,999,000	231	4	2	4	26	48	63	47	27	6	2	2
$500,000 to $999,000	391	4	10	24	35	68	79	87	49	17	6	12
$200,000 to $499,000	493	9	13	30	39	73	98	80	90	20	6	35
Less than $200,000	465	9	14	15	41	51	47	49	60	44	27	108
Establishments not operated entire year	42	...	1	1	6	10	5	7	3	3	...	6
Heating equipment distributors, total	905	18	21	44	67	96	105	108	132	88	58	168
Establishments operated entire year with annual sales of—												
$2,000,000 and over	9	...	...	1	1	2	2	2	...	...	1	...
$1,000,000 to $1,999,000	45	2	2	2	4	7	6	10	7	2	1	2
$500,000 to $999,000	133	3	5	7	15	21	21	19	18	10	1	13
$200,000 to $499,000	241	5	5	15	16	28	33	41	37	22	10	29
Less than $200,000	447	6	9	18	30	34	36	34	65	52	43	120
Establishments not operated entire year	30	2	...	1	1	4	7	2	5	2	2	4
Plumbing fixtures, supplies distributors, total	1,438	33	39	83	149	251	239	211	196	69	42	126
Establishments operated entire year with annual sales of—												
$2,000,000 and over	84	...	5	11	16	28	10	8	2	1	...	3
$1,000,000 to $1,999,000	151	10	4	12	15	39	27	27	12	2	...	3
$500,000 to $999,000	305	9	6	6	38	65	71	52	34	6	6	12
$200,000 to $499,000	422	2	14	24	38	70	74	78	75	17	11	19
Less than $200,000	439	11	9	27	37	44	54	44	68	41	21	83
Establishments not operated entire year	37	1	1	3	5	5	3	2	5	2	4	6
Lumber, Construction Materials Distributors												
Lumber, millwork wholesalers:												
Lumber wholesalers (without yards), total	1,678	507	188	132	163	94	80	51	89	57	53	264
Establishments operated entire year with annual sales of—												
$2,000,000 and over	182	130	31	8	8	3	1	1	...	...	...	...
$1,000,000 to $1,999,000	233	125	40	21	12	11	2	2	9	4	4	3
$500,000 to $999,000	277	106	43	34	28	16	11	7	7	6	4	15
$200,000 to $499,000	310	74	43	25	50	19	17	17	17	11	10	27
Less than $200,000	607	55	27	38	57	38	47	22	50	33	35	205
Establishments not operated entire year	69	17	4	6	8	7	2	2	6	3	...	14
Lumber distributors (with yards), total	1,124	100	88	73	114	130	96	91	131	90	47	164
Establishments operated entire year with annual sales of—												
$2,000,000 and over	123	33	17	15	15	16	6	6	9	3	...	3
$1,000,000 to $1,999,000	161	23	22	10	20	25	10	16	17	10	5	3
$500,000 to $999,000	212	13	15	19	30	27	21	21	27	21	9	9
$200,000 to $499,000	297	19	20	18	28	30	28	29	43	19	14	49
Less than $200,000	303	9	12	10	15	29	28	18	34	35	18	95
Establishments not operated entire year	28	3	2	1	6	3	3	1	1	2	1	5
Millwork, plywood distributors, total	1,502	121	75	78	146	193	185	111	163	95	72	263
Establishments operated entire year with annual sales of—												
$2,000,000 and over	117	14	8	8	22	19	16	10	8	5	2	5
$1,000,000 to $1,999,000	227	26	11	11	26	45	40	26	21	10	4	7
$500,000 to $999,000	288	27	19	20	30	54	50	19	26	14	7	22
$200,000 to $499,000	308	28	19	17	35	44	38	26	38	25	17	21
Less than $200,000	512	24	16	18	27	28	35	28	67	39	38	192
Establishments not operated entire year	50	2	2	4	6	3	6	2	3	2	4	16

... Representa zero.

Table 2C. MERCHANT WHOLESALERS: 1954–FREQUENCY DISTRIBUTION BY SALES SIZE OF ESTABLISHMENT AND OPERATING EXPENSE RATIO–UNITED STATES, BY KIND OF BUSINESS–Continued

Kind of business and sales size of establishment	Number of establishments having ratio of operating expense to sales of—											
	All establishments	Less than 5.0 percent	5.0 to 6.9 percent	7.0 to 8.9 percent	9.0 to 10.9 percent	11.0 to 13.9 percent	14.0 to 16.9 percent	17.0 to 19.9 percent	20.0 to 24.9 percent	25.0 to 29.9 percent	30.0 to 34.9 percent	35.0 percent or more
Lumber, Construction Materials Distributors—Continued												
Construction materials distributors:												
Brick, tile distributors, total	492	21	20	41	44	49	66	43	50	35	31	92
Establishments operated entire year with annual sales of—												
$2,000,000 and over	15	2	1	2	2	2	2	3	...	...	...	1
$1,000,000 to $1,999,000	43	2	2	3	8	6	5	8	3	4	...	2
$500,000 to $999,000	95	7	4	10	12	14	12	7	12	5	2	10
$200,000 to $499,000	145	4	9	11	13	16	31	7	15	6	8	25
Less than $200,000	172	5	3	12	8	10	15	15	19	18	20	47
Establishments not operated entire year	22	1	1	3	1	1	1	3	1	2	1	7
Cement, lime, plaster wholesalers, total	183	1	6	4	19	13	24	15	28	13	16	44
Establishments operated entire year with annual sales of—												
$2,000,000 and over	3	...	...	1	1	...	...	...	1	...	...	...
$1,000,000 to $1,999,000	12	...	1	1	3	...	1	2	...	...	2	2
$500,000 to $999,000	33	1	1	...	8	3	2	1	10	...	1	6
$200,000 to $499,000	51	...	3	1	4	1	12	4	9	6	2	9
Less than $200,000	74	...	1	1	2	9	7	7	7	6	10	24
Establishments not operated entire year	10	...	....	...	1	...	2	1	1	1	1	3
Glass (building) distributors, total	574	9	4	9	26	21	22	33	64	65	80	241
Establishments operated entire year with annual sales of—												
$2,000,000 and over	14	3	...	...	1	2	1	1	...	3	...	3
$1,000,000 to $1,999,000	44	...	1	2	3	1	5	8	4	7	4	9
$500,000 to $999,000	83	2	1	2	9	4	2	3	15	10	9	26
$200,000 to $499,000	127	1	1	2	7	6	7	4	12	11	19	57
Less than $200,000	291	2	1	3	5	7	7	16	31	33	46	140
Establishments not operated entire year	15	1	...	...	1	1	...	1	2	1	2	6
Ready-mixed concrete distributors, total	1,996	14	12	16	46	45	34	66	172	287	304	1,000
Establishments operated entire year with annual sales of—												
$2,000,000 and over	59	4	...	...	1	1	1	6	6	11	14	15
$1,000,000 to $1,999,000	188	3	1	4	12	5	4	9	20	43	28	59
$500,000 to $999,000	302	3	2	4	11	7	3	9	30	51	57	125
$200,000 to $499,000	509	4	4	2	7	8	7	17	42	68	90	260
Less than $200,000	787	...	4	3	12	21	15	23	64	94	88	463
Establishments not operated entire year	151	...	1	3	3	3	4	2	10	20	27	78
Roofing, siding, insulation materials distributors, total	697	35	56	79	93	133	94	58	43	20	16	70
Establishments operated entire year with annual sales of—												
$2,000,000 and over	20	4	3	2	2	5	2	1	1	...	...	...
$1,000,000 to $1,999,000	86	4	10	12	11	19	10	8	8	...	2	2
$500,000 to $999,000	170	10	11	24	27	42	31	11	2	2	...	10
$200,000 to $499,000	207	5	17	23	42	43	27	18	13	6	3	10
Less than $200,000	179	11	11	12	11	18	23	17	14	11	9	42
Establishments not operated entire year	35	1	4	6	...	6	1	3	5	1	2	6
Sand, gravel, crushed stone distributors, total	597	8	8	5	20	12	24	18	34	48	48	372
Establishments operated entire year with annual sales of—												
$2,000,000 and over	4	...	1	1	...	...	...	...	...	...	1	1
$1,000,000 to $1,999,000	13	2	...	...	3	2	1	1	...	...	1	3
$500,000 to $999,000	29	...	1	...	1	1	2	2	1	3	3	15
$200,000 to $499,000	67	2	2	...	6	1	2	2	3	6	4	39
Less than $200,000	461	4	3	4	8	8	18	13	29	37	39	298
Establishments not operated entire year	23	...	1	...	2	...	1	...	1	2	...	16
Other construction materials distributors, total	1,471	58	41	61	121	159	134	109	183	132	111	362
Establishments operated entire year with annual sales of—												
$2,000,000 and over	37	6	3	1	5	5	2	3	6	1	2	3
$1,000,000 to $1,999,000	132	7	5	8	19	21	22	9	8	10	3	20
$500,000 to $999,000	208	12	6	10	21	32	26	25	29	11	11	25
$200,000 to $499,000	366	12	12	20	39	47	34	33	56	39	22	52
Less than $200,000	641	18	12	15	34	46	45	37	72	63	67	232
Establishments not operated entire year	87	3	3	7	3	8	5	2	12	8	6	30
Machinery, Equipment, Supplies Distributors												
Air conditioning, commercial refrigeration equipment distributors, total	1,860	23	28	39	87	122	165	143	272	219	191	571
Establishments operated entire year with annual sales of—												
$2,000,000 and over	12	1	2	1	1	3	...	...	2	...	...	2
$1,000,000 to $1,999,000	56	2	...	1	5	8	16	6	3	5	5	5
$500,000 to $999,000	151	5	1	4	11	14	16	17	32	11	12	28
$200,000 to $499,000	463	3	5	11	22	35	59	46	78	54	50	100
Less than $200,000	1,096	11	17	21	44	58	65	62	153	140	115	410
Establishments not operated entire year	82	1	3	1	4	4	9	12	4	9	9	26
Commercial machines, equipment distributors:												
Office machines, equipment distributors, total	1,421	12	14	19	53	48	57	49	138	178	175	678
Establishments operated entire year with annual sales of—												
$2,000,000 and over	7	...	...	...	1	...	...	...	...	3	2	1
$1,000,000 to $1,999,000	10	1	...	...	1	...	...	...	1	1	2	4
$500,000 to $999,000	34	...	...	...	4	...	1	1	1	2	7	18
$200,000 to $499,000	141	3	1	...	7	5	6	4	10	18	23	64
Less than $200,000	1,164	6	13	18	38	43	49	43	123	146	133	552
Establishments not operated entire year	65	2	...	1	2	...	1	1	3	8	8	39
Restaurant, hotel supply houses (principally nonfood), total	571	7	9	11	18	33	51	50	113	112	56	111
Establishments operated entire year with annual sales of—												
$2,000,000 and over	8	...	1	...	...	1	1	1	2	2	...	...
$1,000,000 to $1,999,000	19	1	...	...	1	3	1	1	4	4	2	2
$500,000 to $999,000	49	2	...	...	1	1	6	6	13	8	6	6
$200,000 to $499,000	127	...	2	2	2	8	11	13	30	29	15	15
Less than $200,000	357	4	5	8	14	20	32	28	62	66	32	86
Establishments not operated entire year	11	...	1	1	...	...	...	1	2	3	1	2
Store machines, fixtures distributors, total	1,087	22	18	25	53	95	95	88	146	132	100	313
Establishments operated entire year with annual sales of—												
$2,000,000 and over	10	...	...	1	...	1	3	2	1	...	1	1
$1,000,000 to $1,999,000	49	...	...	3	4	8	9	3	9	5	2	6
$500,000 to $999,000	74	2	2	1	4	14	12	6	16	8	4	5
$200,000 to $499,000	235	8	4	8	17	22	22	29	36	32	23	34
Less than $200,000	672	11	11	11	24	45	47	47	80	79	67	250
Establishments not operated entire year	47	1	1	1	4	5	2	1	4	8	3	17

... Represents zero.

Table 2C. MERCHANT WHOLESALERS: 1954—FREQUENCY DISTRIBUTION BY SALES SIZE OF ESTABLISHMENT AND OPERATING EXPENSE RATIO—UNITED STATES, BY KIND OF BUSINESS—Continued

Kind of business and sales size of establishment	Number of establishments having ratio of operating expense to sales of—											
	All establishments	Less than 5.0 percent	5.0 to 6.9 percent	7.0 to 8.9 percent	9.0 to 10.9 percent	11.0 to 13.9 percent	14.0 to 16.9 percent	17.0 to 19.9 percent	20.0 to 24.9 percent	25.0 to 29.9 percent	30.0 to 34.9 percent	35.0 percent or more
Machinery, Equipment, Supplies Distributors—Continued												
Commercial machines, equipment distributors—Continued												
Other commercial machines, equipment distributors, total	140	3	2	2	2	5	9	8	21	22	10	56
Establishments operated entire year with annual sales of—												
$2,000,000 and over	3	...	...	...	...	...	1	...	1	1	...	...
$1,000,000 to $1,999,000	3	...	...	1	...	...	...	...	2	...	...	...
$500,000 to $999,000	7	...	...	...	1	...	1	...	3	2	...	...
$200,000 to $499,000	20	...	1	...	1	...	1	2	3	5	1	6
Less than $200,000	103	3	1	1	...	5	5	5	12	14	9	48
Establishments not operated entire year	4	...	...	...	...	...	1	1	...	...	...	2
Construction machinery, equipment dealers, total	1,640	24	18	29	73	165	249	237	294	174	88	289
Establishments operated entire year with annual sales of—												
$2,000,000 and over	177	3	1	...	12	34	49	37	20	13	4	4
$1,000,000 to $1,999,000	275	2	1	4	10	39	69	55	59	20	11	5
$500,000 to $999,000	297	3	4	7	6	38	50	54	73	35	7	20
$200,000 to $499,000	349	6	5	9	16	27	46	51	73	39	21	56
Less than $200,000	481	10	7	8	25	26	28	32	59	58	41	187
Establishments not operated entire year	61	...	...	1	4	1	7	8	10	9	4	17
Farm-garden machinery, equipment wholesalers:												
Garden machinery, equipment wholesalers, total	233	8	2	7	8	14	28	28	48	30	15	45
Establishments operated entire year with annual sales of—												
$2,000,000 and over	7	...	...	1	...	1	...	3	1	1	...	...
$1,000,000 to $1,999,000	3	1	...	...	...	...	...	1	...	...	...	1
$500,000 to $999,000	26	1	1	...	...	1	3	5	10	3	2	...
$200,000 to $499,000	56	1	...	1	2	6	11	7	10	6	4	8
Less than $200,000	135	4	1	5	6	6	14	12	26	20	9	32
Establishments not operated entire year	6	1	...	...	...	...	...	...	1	...	...	4
Farm, dairy machinery, equipment (including tractors) wholesalers, total	879	13	26	36	96	109	93	93	158	74	53	128
Establishments operated entire year with annual sales of—												
$2,000,000 and over	52	2	1	6	14	15	5	5	...	...	1	3
$1,000,000 to $1,999,000	56	2	...	1	10	13	6	6	11	5	2	...
$500,000 to $999,000	110	...	5	5	17	14	15	13	26	7	5	3
$200,000 to $499,000	207	2	7	9	15	26	28	32	40	13	14	21
Less than $200,000	424	5	12	11	36	38	37	36	78	46	30	95
Establishments not operated entire year	30	2	1	4	4	3	2	1	3	3	1	6
Industrial machinery, equipment distributors:												
Food processing machinery, equipment distributors, total	367	6	10	21	29	50	48	32	38	28	24	81
Establishments operated entire year with annual sales of—												
$2,000,000 and over	13	...	2	2	1	3	4	1	...	...	...	...
$1,000,000 to $1,999,000	29	1	...	2	4	8	10	1	2	1	...	...
$500,000 to $999,000	34	2	...	1	6	5	5	5	3	1	1	5
$200,000 to $499,000	88	1	3	7	8	18	16	6	9	4	4	12
Less than $200,000	190	2	5	8	9	14	13	17	24	21	17	60
Establishments not operated entire year	13	...	...	1	1	2	...	2	...	1	2	4
General-purpose industrial machinery, equipment distributors, total	1,379	23	19	28	102	91	122	117	210	175	109	383
Establishments operated entire year with annual sales of—												
$2,000,000 and over	26	2	2	2	2	2	6	4	3	1	2	...
$1,000,000 to $1,999,000	69	6	2	...	14	11	9	7	11	5	1	3
$500,000 to $999,000	159	6	...	7	18	8	24	19	25	19	6	27
$200,000 to $499,000	346	3	3	8	32	26	33	38	66	50	32	55
Less than $200,000	729	5	11	11	31	38	50	46	102	95	63	277
Establishments not operated entire year	50	1	1	...	5	6	...	3	3	5	5	21
Metalworking machinery, equipment dealers, total	914	27	29	35	45	95	83	111	120	90	60	219
Establishments operated entire year with annual sales of—												
$2,000,000 and over	50	11	6	8	8	9	2	2	2	2	...	...
$1,000,000 to $1,999,000	60	4	5	4	2	13	6	9	8	5	2	2
$500,000 to $999,000	96	4	5	6	7	18	12	14	13	7	4	6
$200,000 to $499,000	227	5	5	7	6	25	33	34	38	25	14	35
Less than $200,000	455	3	8	10	22	29	28	49	52	50	39	165
Establishments not operated entire year	26	...	...	...	...	1	2	3	7	1	1	11
Oil well supply houses, total	1,208	182	137	126	133	138	73	55	81	59	31	193
Establishments operated entire year with annual sales of—												
$2,000,000 and over	86	41	11	13	9	6	1	1	2	1	1	...
$1,000,000 to $1,999,000	179	60	34	34	19	18	5	1	2	1	1	4
$500,000 to $999,000	233	56	54	21	31	34	15	6	7	2	1	6
$200,000 to $499,000	288	17	30	37	39	42	24	19	28	18	3	31
Less than $200,000	369	6	5	16	33	30	24	24	37	32	24	138
Establishments not operated entire year	53	2	3	5	2	8	4	4	5	5	1	14
Printing machinery, equipment distributors, total	210	2	...	6	7	12	10	13	31	22	18	89
Establishments operated entire year with annual sales of—												
$2,000,000 and over	5	...	...	...	1	...	...	1	...	1	...	2
$1,000,000 to $1,999,000	6	1	...	...	...	2	1	...	...	...	1	1
$500,000 to $999,000	21	...	...	2	...	2	...	4	2	3	2	6
$200,000 to $499,000	42	1	...	...	2	3	1	2	11	5	4	13
Less than $200,000	131	...	...	4	4	5	7	5	17	13	11	65
Establishments not operated entire year	5	...	...	...	...	...	1	1	1	...	...	2
Used machinery dealers, total	245	3	...	3	4	7	16	18	25	23	23	123
Establishments operated entire year with annual sales of—												
$2,000,000 and over	...	...	...	...	...	...	...	...	...	...	...	...
$1,000,000 to $1,999,000	2	...	...	...	...	...	1	...	...	1	...	...
$500,000 to $999,000	9	...	...	...	...	...	...	...	2	1	1	5
$200,000 to $499,000	26	...	...	1	...	2	5	3	2	3	2	8
Less than $200,000	199	2	...	2	4	5	10	15	20	18	18	105
Establishments not operated entire year	9	1	...	...	...	...	...	..	1	...	2	5
Other industrial machinery, equipment distributors, total	1,423	30	30	44	102	97	117	132	184	161	120	406
Establishments operated entire year with annual sales of—												
$2,000,000 and over	32	2	2	2	6	6	3	3	5	2	...	1
$1,000,000 to $1,999,000	50	4	1	5	2	7	4	12	5	6	...	4
$500,000 to $999,000	117	3	9	7	15	9	13	17	14	9	6	15
$200,000 to $499,000	312	9	8	9	29	23	23	28	49	44	30	60
Less than $200,000	854	10	10	20	46	49	64	69	109	97	75	305
Establishments not operated entire year	58	2	...	1	4	3	10	3	2	3	9	21

... Represents zero.

Table 2C. MERCHANT WHOLESALERS: 1954–FREQUENCY DISTRIBUTION BY SALES SIZE OF ESTABLISHMENT AND OPERATING EXPENSE RATIO–UNITED STATES, BY KIND OF BUSINESS–Continued

Kind of business and sales size of establishment	Number of establishments having ratio of operating expense to sales of—											
	All establishments	Less than 5.0 percent	5.0 to 6.9 percent	7.0 to 8.9 percent	9.0 to 10.9 percent	11.0 to 13.9 percent	14.0 to 16.9 percent	17.0 to 19.9 percent	20.0 to 24.9 percent	25.0 to 29.9 percent	30.0 to 34.9 percent	35.0 percent or more
Machinery, Equipment, Supplies Distributors—Continued												
Industrial materials, supplies distributors:												
Abrasives, abrasive materials distributors, total	141	1	4	2	6	16	13	15	38	10	11	25
Establishments operated entire year with annual sales of—												
$2,000,000 and over	6	...	1	1	...	...	1	...	3	...	...	...
$1,000,000 to $1,999,000	20	...	...	...	1	3	3	6	4	1	...	2
$500,000 to $999,000	14	1	...	1	1	1	1	1	3	1	4	...
$200,000 to $499,000	38	...	...	...	...	6	4	4	15	2	2	5
Less than $200,000	60	...	3	...	3	6	4	4	12	5	5	18
Establishments not operated entire year	3	...	...	...	1	...	...	...	1	1	...	...
Mechanical power transmission equipment distributors, total	335	2	1	6	17	21	19	31	86	77	26	49
Establishments operated entire year with annual sales of—												
$2,000,000 and over	2	...	...	...	...	...	1	...	...	1	...	...
$1,000,000 to $1,999,000	14	...	...	...	2	1	1	4	2	2	...	2
$500,000 to $999,000	49	...	...	...	5	4	2	3	20	8	3	4
$200,000 to $499,000	125	...	1	1	6	9	8	13	40	29	9	9
Less than $200,000	128	2	...	5	4	7	6	10	24	29	13	28
Establishments not operated entire year	17	...	...	...	...	...	1	1	...	8	1	6
Mechanical rubber goods distributors, total	280	2	3	4	8	22	29	34	53	39	23	63
Establishments operated entire year with annual sales of—												
$2,000,000 and over	3	...	...	...	...	...	1	...	1	1	...	...
$1,000,000 to $1,999,000	15	...	...	1	1	3	...	2	3	3	1	1
$500,000 to $999,000	47	1	1	1	1	1	6	10	7	5	5	9
$200,000 to $499,000	76	...	1	...	2	7	10	12	15	13	5	11
Less than $200,000	132	1	1	2	4	11	11	10	25	16	12	39
Establishments not operated entire year	7	...	...	...	...	...	1	...	2	1	...	3
Rope, cordage distributors, total	117	7	10	11	23	14	12	11	11	4	2	12
Establishments operated entire year with annual sales of—												
$2,000,000 and over	8	3	3	...	1	...	...	...	1	...	...	...
$1,000,000 to $1,999,000	10	...	...	1	6	2	...	...	...	...	1	...
$500,000 to $999,000	26	2	1	6	8	3	1	3	...	1	...	1
$200,000 to $499,000	34	...	3	3	4	5	7	4	4	...	1	3
Less than $200,000	37	2	3	1	3	4	4	4	6	3	...	7
Establishments not operated entire year	2	...	...	...	1	...	...	...	...	...	...	1
Valves, fittings (except plumbing) distributors, total	214	4	4	8	11	28	32	25	30	20	10	42
Establishments operated entire year with annual sales of—												
$2,000,000 and over	16	...	...	1	...	5	5	1	2	1	1	...
$1,000,000 to $1,999,000	17	...	...	1	...	2	5	4	1	...	2	2
$500,000 to $999,000	43	1	...	...	3	10	8	4	5	5	1	6
$200,000 to $499,000	54	1	2	2	6	5	8	8	9	6	3	4
Less than $200,000	73	2	2	4	2	4	6	6	10	7	3	27
Establishments not operated entire year	11	...	...	...	...	2	...	2	3	1	...	3
Reconditioned drum, barrel distributors, total	372	4	2	3	11	9	15	20	34	40	27	207
Establishments operated entire year with annual sales of—												
$2,000,000 and over	...	...	...	...	...	...	...	...	...	...	...	...
$1,000,000 to $1,999,000	14	1	...	...	1	...	...	2	1	1	1	7
$500,000 to $999,000	14	1	...	...	...	...	1	1	...	...	1	10
$200,000 to $499,000	61	1	2	1	3	...	1	3	4	8	2	36
Less than $200,000	277	...	...	2	7	9	13	14	29	31	22	150
Establishments not operated entire year	6	1	...	...	...	...	...	...	...	...	1	4
Other industrial materials, supplies distributors, total	2,934	71	48	61	177	220	296	352	558	285	250	616
Establishments operated entire year with annual sales of—												
$2,000,000 and over	122	10	4	3	7	14	18	23	33	6	2	2
$1,000,000 to $1,999,000	234	10	7	3	22	25	33	49	46	17	17	5
$500,000 to $999,000	340	12	11	5	24	21	39	73	87	33	16	19
$200,000 to $499,000	655	17	11	21	44	66	72	89	155	70	39	71
Less than $200,000	1,485	16	12	26	10	91	127	112	216	147	170	498
Establishments not operated entire year	98	6	3	3	10	3	7	6	21	12	6	21
Professional equipment, supplies distributors:												
Dental supply houses, total	502	4	6	11	18	23	36	43	71	124	71	95
Establishments operated entire year with annual sales of—												
$2,000,000 and over	...	...	...	...	...	...	...	...	...	...	...	...
$1,000,000 to $1,999,000	19	...	...	1	...	...	...	3	3	12	...	...
$500,000 to $999,000	46	1	...	...	2	...	...	2	5	23	10	3
$200,000 to $499,000	128	1	...	2	4	2	7	6	21	39	30	16
Less than $200,000	300	2	5	8	12	21	28	32	42	49	31	70
Establishments not operated entire year	9	...	1	...	...	...	1	...	...	1	...	6
Religious supply houses, total	134	3	3	3	9	6	8	17	15	17	14	39
Establishments operated entire year with annual sales of—												
$2,000,000 and over	2	...	...	...	1	...	...	...	...	1	...	...
$1,000,000 to $1,999,000	5	...	...	...	...	...	...	...	...	...	...	5
$500,000 to $999,000	7	...	1	...	1	1	1	...	...	1	1	1
$200,000 to $499,000	29	...	...	1	1	1	1	4	1	5	5	10
Less than $200,000	90	3	2	2	6	4	6	13	14	10	8	22
Establishments not operated entire year	1	...	...	...	...	...	...	...	...	...	...	1
School supply houses, total	255	2	5	15	10	19	24	35	44	37	23	41
Establishments operated entire year with annual sales of—												
$2,000,000 and over	8	...	...	...	...	...	2	1	1	3	...	1
$1,000,000 to $1,999,000	14	...	...	1	...	1	1	4	3	3	1	...
$500,000 to $999,000	31	...	...	1	...	5	1	10	5	7	1	1
$200,000 to $499,000	61	...	2	4	3	3	7	6	18	5	5	8
Less than $200,000	133	2	3	8	7	9	12	14	17	19	15	27
Establishments not operated entire year	8	...	...	1	...	1	1	...	...	...	1	4
Surgical, medical, hospital supply houses, total	800	8	9	13	33	44	72	90	150	129	77	175
Establishments operated entire year with annual sales of—												
$2,000,000 and over	18	...	1	...	...	1	1	3	8	2	2	...
$1,000,000 to $1,999,000	52	...	...	1	4	5	7	5	17	10	1	2
$500,000 to $999,000	103	1	1	2	2	6	10	15	36	23	6	1
$200,000 to $499,000	200	2	3	5	12	10	14	34	39	40	19	22
Less than $200,000	404	5	4	4	13	21	39	32	46	50	46	144
Establishments not operated entire year	23	...	...	1	2	1	1	1	4	4	3	6

... Represents zero.

Table 2C. MERCHANT WHOLESALERS: 1954—FREQUENCY DISTRIBUTION BY SALES SIZE OF ESTABLISHMENT AND OPERATING EXPENSE RATIO—UNITED STATES, BY KIND OF BUSINESS—Continued

Kind of business and sales size of establishment	Number of establishments having ratio of operating expense to sales of—											
	All establishments	Less than 5.0 percent	5.0 to 6.9 percent	7.0 to 8.9 percent	9.0 to 10.9 percent	11.0 to 13.9 percent	14.0 to 16.9 percent	17.0 to 19.9 percent	20.0 to 24.9 percent	25.0 to 29.9 percent	30.0 to 34.9 percent	35.0 percent or more
Machinery, Equipment Supplies Distributors—Continued												
Professional equipment, supplies distributors—Continued												
Optical goods wholesalers, total	742	6	6	7	21	26	30	23	43	46	65	469
Establishments operated entire year with annual sales of—												
$2,000,000 and over	2	...	...	...	...	...	...	...	1	...	...	1
$1,000,000 to $1,999,000	6	...	...	1	...	...	3	...	1	...	...	1
$500,000 to $999,000	31	...	1	1	2	3	...	1	1	2	5	15
$200,000 to $499,000	136	1	1	...	8	7	6	4	9	9	15	76
Less than $200,000	544	5	3	4	9	16	19	18	29	33	43	365
Establishments not operated entire year	23	...	1	1	2	...	2	...	2	2	2	11
Other professional supplies distributors, total	479	4	5	12	37	32	26	29	64	70	41	159
Establishments operated entire year with annual sales of—												
$2,000,000 and over	13	...	...	...	...	...	...	...	4	3	4	2
$1,000,000 to $1,999,000	25	1	2	1	...	2	3	2	2	6	4	2
$500,000 to $999,000	22	...	...	...	...	...	2	3	7	2	5	3
$200,000 to $499,000	72	1	1	2	5	4	6	6	16	7	6	18
Less than $200,000	329	2	2	9	28	26	14	18	32	52	21	125
Establishments not operated entire year	18	...	...	...	4	...	1	...	3	...	1	9
Service establishment supply houses:												
Beauty, barber supply houses, total	898	10	7	11	27	24	42	53	111	170	174	269
Establishments operated entire year with annual sales of—												
$2,000,000 and over	...	...	...	...	...	...	...	...	...	...	...	...
$1,000,000 to $1,999,000	9	1	...	...	1	...	...	1	...	1	2	3
$500,000 to $999,000	26	2	1	...	1	...	...	1	1	4	9	7
$200,000 to $499,000	178	2	...	...	8	2	5	8	17	49	45	42
Less than $200,000	657	5	6	11	16	22	36	42	89	112	110	208
Establishments not operated entire year	28	...	...	...	1	...	1	1	4	4	8	9
Janitors' supply houses, total	843	4	5	14	28	39	43	43	109	136	115	307
Establishments operated entire year with annual sales of—												
$2,000,000 and over	4	...	...	...	...	...	...	...	1	...	2	1
$1,000,000 to $1,999,000	9	...	1	...	...	...	...	1	3	2	1	1
$500,000 to $999,000	21	2	...	1	1	...	...	...	2	4	4	7
$200,000 to $499,000	116	1	...	2	7	5	5	8	14	20	27	27
Less than $200,000	660	1	4	11	17	33	36	33	85	105	79	256
Establishments not operated entire year	33	...	...	...	3	1	2	1	4	5	2	15
Laundry, dry cleaning supply houses, total	441	9	9	12	14	26	46	64	81	67	36	77
Establishments operated entire year with annual sales of—												
$2,000,000 and over	5	1	...	...	...	...	...	...	3	1	...	...
$1,000,000 to $1,999,000	20	1	1	...	1	...	...	1	8	3	3	2
$500,000 to $999,000	46	...	...	1	...	1	1	15	19	4	2	3
$200,000 to $499,000	112	2	1	1	4	9	16	23	23	17	8	8
Less than $200,000	227	5	5	10	7	13	27	20	23	37	19	61
Establishments not operated entire year	31	...	2	...	2	3	2	5	5	5	4	3
Shoe service wholesalers, total	485	9	18	18	38	51	55	67	117	55	22	35
Establishments operated entire year with annual sales of—												
$2,000,000 and over	2	1	...	...	...	...	...	...	1	...	...	...
$1,000,000 to $1,999,000	6	...	...	...	2	2	...	1	1	...	...	...
$500,000 to $999,000	32	1	5	1	5	1	4	5	7	2	...	1
$200,000 to $499,000	107	6	2	2	2	11	13	14	35	16	3	3
Less than $200,000	330	1	11	14	29	35	37	46	72	35	19	31
Establishments not operated entire year	8	...	...	1	...	2	1	1	1	2	...	...
Undertakers' supply houses, total	137	3	3	4	10	3	9	8	18	17	13	49
Establishments operated entire year with annual sales of—												
$2,000,000 and over	...	...	...	...	...	...	...	...	...	...	...	...
$1,000,000 to $1,999,000	...	...	...	...	...	...	...	...	...	...	...	...
$500,000 to $999,000	2	...	...	...	...	...	1	...	...	1	...	...
$200,000 to $499,000	22	1	2	...	3	...	1	1	5	3	2	4
Less than $200,000	107	2	1	4	7	3	7	7	13	13	11	39
Establishments not operated entire year	6	...	...	...	...	...	...	...	...	...	...	6
Upholsterers' supply houses, total	262	8	3	9	15	25	27	33	50	35	19	38
Establishments operated entire year with annual sales of—												
$2,000,000 and over	9	...	...	...	1	3	2	...	...	1	...	2
$1,000,000 to $1,999,000	7	1	...	...	...	1	1	...	...	...	3	1
$500,000 to $999,000	31	1	...	...	2	1	1	6	13	7	...	...
$200,000 to $499,000	83	4	...	1	5	7	7	13	20	15	8	3
Less than $200,000	128	2	3	8	7	13	16	13	16	12	8	30
Establishments not operated entire year	4	...	...	...	...	...	...	1	1	...	...	2
Welders' supply houses, total	1,000	4	5	10	27	39	60	72	163	190	148	282
Establishments operated entire year with annual sales of—												
$2,000,000 and over	5	...	...	...	1	2	1	1	...	...	...	...
$1,000,000 to $1,999,000	6	1	1	...	...	1	1	1	...	...	...	1
$500,000 to $999,000	222	1	1	1	4	7	7	18	44	56	36	47
$200,000 to $499,000	58	...	...	2	7	3	2	6	10	13	6	9
Less than $200,000	674	2	3	7	15	22	47	46	107	113	102	210
Establishments not operated entire year	35	...	...	...	...	4	2	...	2	8	4	15
Other service establishment supply houses, total	1,198	32	28	43	81	83	83	101	158	120	94	375
Establishments operated entire year with annual sales of—												
$2,000,000 and over	12	5	2	1	2	1	...	...	1	...	...	...
$1,000,000 to $1,999,000	37	5	2	5	4	6	3	3	2	3	1	3
$500,000 to $999,000	79	4	6	4	13	14	7	7	10	3	3	8
$200,000 to $499,000	215	4	9	10	17	16	22	24	43	18	7	45
Less than $200,000	816	13	9	23	41	44	48	63	99	94	80	302
Establishments not operated entire year	39	1	...	...	4	2	3	4	3	2	3	17
Transportation equipment distributors:												
Aircraft, aeronautical equipment, parts distributors, total	450	8	10	10	19	21	15	38	44	53	35	197
Establishments operated entire year with annual sales of—												
$2,000,000 and over	11	1	1	...	...	...	...	5	1	...	1	2
$1,000,000 to $1,999,000	16	1	...	1	...	1	2	1	3	1	...	6
$500,000 to $999,000	43	1	3	2	...	7	3	5	5	4	2	11
$200,000 to $499,000	109	1	2	2	8	5	5	8	13	20	8	37
Less than $200,000	254	4	4	4	10	8	5	17	21	28	24	129
Establishments not operated entire year	17	...	...	1	1	...	...	2	1	...	...	12

... Represents zero.

Table 2C. MERCHANT WHOLESALERS: 1954-FREQUENCY DISTRIBUTION BY SALES SIZE OF ESTABLISHMENT AND OPERATING EXPENSE RATIO-UNITED STATES, BY KIND OF BUSINESS-Continued

Kind of business and sales size of establishment	Number of establishments having ratio of operating expense to sales of—											
	All establishments	Less than 5.0 percent	5.0 to 6.9 percent	7.0 to 8.9 percent	9.0 to 10.9 percent	11.0 to 13.9 percent	14.0 to 16.9 percent	17.0 to 19.9 percent	20.0 to 24.9 percent	25.0 to 29.9 percent	30.0 to 34.9 percent	35.0 percent or more
Machinery, Equipment Supplies Distributors—Continued												
Transportation equipment distributors—Continued												
Marine machinery, equipment distributors, total	400	9	12	10	18	46	29	31	66	55	27	97
Establishments operated entire year with annual sales of—												
$2,000,000 and over	7	1	...	...	...	1	1	1	...	1	1	1
$1,000,000 to $1,999,000	15	1	2	...	...	5	1	1	3	1	...	1
$500,000 to $999,000	49	...	1	...	3	6	6	9	14	6	2	2
$200,000 to $499,000	90	2	4	2	8	9	6	6	21	14	4	14
Less than $200,000	223	5	5	7	6	23	13	14	27	30	19	74
Establishments not operated entire year	16	...	...	1	1	2	2	...	1	3	1	5
Railroad equipment distributors, total	84	5	...	2	2	3	6	7	10	7	6	36
Establishments operated entire year with annual sales of—												
$2,000,000 and over	6	1	...	1	...	1	...	...	1	2	...	...
$1,000,000 to $1,999,000	6	1	...	...	...	1	...	2	...	...	...	2
$500,000 to $999,000	12	...	...	...	1	...	3	...	3	1	2	2
$200,000 to $499,000	12	1	...	1	...	1	1	2	1	1	1	3
Less than $200,000	45	2	...	...	...	...	2	2	4	3	3	29
Establishments not operated entire year	3	...	...	...	1	...	...	1	1	...	...	...
Other transportation equipment distributors, total	70	3	2	1	4	4	...	4	9	9	5	29
Establishments operated entire year with annual sales of—												
$2,000,000 and over	...	...	...	...	...	...	...	...	...	...	...	...
$1,000,000 to $1,999,000	5	...	...	...	...	2	...	1	1	1	...	...
$500,000 to $999,000	8	1	...	...	...	...	...	...	2	...	...	5
$200,000 to $499,000	12	...	...	...	1	1	...	1	4	2	1	2
Less than $200,000	42	2	2	1	3	1	...	1	2	6	4	20
Establishments not operated entire year	3	...	...	...	...	...	...	1	...	...	...	2
Metals, Metalwork (Except Scrap) Distributors												
Iron, steel and products distributors, total	2,693	132	89	118	169	202	265	249	380	280	218	591
Establishments operated entire year with annual sales of—												
$2,000,000 and over	242	28	8	9	21	20	34	43	37	22	11	9
$1,000,000 to $1,999,000	286	25	14	17	21	23	34	32	49	25	17	29
$500,000 to $999,000	398	20	19	18	22	44	43	43	73	37	30	49
$200,000 to $499,000	672	35	24	40	53	52	71	62	96	72	58	109
Less than $200,000	1,002	22	20	31	47	55	78	62	117	113	91	366
Establishmenta not operated entire year	93	2	4	3	5	8	5	7	8	11	11	29
Nonferrous metals distributors, total	542	65	31	28	55	64	58	40	64	41	23	73
Establishments operated entire year with annual sales of—												
$2,000,000 and over	76	26	3	5	9	14	10	4	4	...	1	...
$1,000,000 to $1,999,000	71	11	7	7	6	15	9	4	6	2	...	4
$500,000 to $999,000	73	10	3	8	5	11	7	6	14	5	2	2
$200,000 to $499,000	122	11	4	3	22	14	12	11	14	7	4	20
Less than $200,000	175	5	12	5	11	9	18	13	23	22	14	43
Establishments not operated entire year	25	2	2	...	2	1	2	2	3	5	2	4
Scrap, Waste Materials Dealers												
Iron, steel scrap dealers:												
Iron, steel scrap dealers (with processing, preparation equipment), total	2,202	10	17	34	66	99	143	167	344	329	259	734
Establishments operated entire year with annual sales of—												
$2,000,000 and over	57	1	2	4	7	14	11	6	7	2	...	3
$1,000,000 to $1,999,000	95	...	1	4	8	7	15	12	18	8	13	9
$500,000 to $999,000	226	2	2	8	10	10	13	23	48	39	25	46
$200,000 to $499,000	395	4	2	6	14	14	24	32	74	73	55	97
Less than $200,000	1,379	3	10	11	24	53	76	91	191	200	160	560
Establishments not operated entire year	50	...	...	1	3	1	4	3	6	7	6	19
Iron, steel scrap dealers (without processing, preparation equipment), total	1,517	54	36	40	79	94	101	99	149	188	125	552
Establishments operated entire year with annual sales of—												
$2,000,000 and over	34	24	3	2	2	1	...	2	...	...	...	...
$1,000,000 to $1,999,000	34	11	3	2	5	7	3	...	1	...	1	1
$500,000 to $999,000	35	5	4	1	9	2	4	2	2	1	5	...
$200,000 to $499,000	83	5	8	5	8	11	6	3	13	8	...	16
Less than $200,000	1,298	7	16	30	53	73	87	90	131	174	119	518
Establishments not operated entire year	33	2	2	...	2	...	1	2	2	5	...	17
Waste materials dealers:												
Nonferroua metallic scrap dealers, total	1,518	75	76	96	107	144	138	122	207	159	112	282
Establishments operated entire year with annual sales of—												
$2,000,000 and over	55	13	6	5	7	10	4	5	3	1	...	1
$1,000,000 to $1,999,000	59	14	6	11	10	6	2	2	5	3	...	...
$500,000 to $999,000	119	14	15	15	13	19	13	3	16	5	4	2
$200,000 to $499,000	245	15	24	22	25	16	28	19	35	22	13	26
Less than $200,000	999	16	25	40	48	92	89	90	143	124	90	242
Establishments not operated entire year	41	3	...	3	4	1	2	3	5	4	5	11
Waste paper dealers, total	1,124	10	6	15	25	34	55	54	130	103	111	581
Establishments operated entire year with annual sales of—												
$2,000,000 and over	13	1	...	...	3	1	1	4	2	...	1	...
$1,000,000 to $1,999,000	31	...	2	1	2	...	1	5	5	6	4	5
$500,000 to $999,000	43	3	...	1	1	3	2	2	7	5	8	11
$200,000 to $499,000	137	4	...	4	3	6	8	7	20	11	16	58
Less than $200,000	868	2	4	8	16	23	42	35	94	76	80	488
Establishments not operated entire year	32	...	...	1	...	1	1	1	2	5	2	19
Wiping cloth dealers, total	229	1	3	4	10	9	13	14	17	28	19	111
Establishments operated entire year with annual sales of—												
$2,000,000 and over	...	...	...	...	...	...	...	...	...	...	...	...
$1,000,000 to $1,999,000	2	...	...	...	1	...	...	...	...	...	...	1
$500,000 to $999,000	19	...	...	...	1	...	...	...	...	2	2	14
$200,000 to $499,000	69	...	1	2	1	2	1	5	5	6	3	43
Less than $200,000	134	1	2	2	7	7	12	9	12	20	14	48
Establishments not operated entire year	5	...	...	...	...	...	...	...	...	...	...	5
Raga, textile waste dealers, total	784	32	30	40	42	56	82	77	113	78	67	167
Establishments operated entire year with annual sales of—												
$2,000,000 and over	17	4	3	4	3	1	...	1	...	1	...	...
$1,000,000 to $1,999,000	35	6	5	5	1	6	1	2	2	3	1	3
$500,000 to $999,000	77	7	6	8	5	7	9	8	9	9	4	5
$200,000 to $499,000	141	4	4	10	11	10	16	20	26	9	17	14
Lesa than $200,000	494	9	11	13	21	29	56	45	73	55	41	141
Fsteblishments not operated entire year	20	2	1	...	1	3	...	1	3	1	4	4

... Represents zero.

Table 2C. MERCHANT WHOLESALERS: 1954—FREQUENCY DISTRIBUTION BY SALES SIZE OF ESTABLISHMENT AND OPERATING EXPENSE RATIO—UNITED STATES, BY KIND OF BUSINESS—Continued

Kind of business and sales size of establishment	Number of establishments having ratio of operating expense to sales of—											
	All establishments	Less than 5.0 percent	5.0 to 6.9 percent	7.0 to 8.9 percent	9.0 to 10.9 percent	11.0 to 13.9 percent	14.0 to 16.9 percent	17.0 to 19.9 percent	20.0 to 24.9 percent	25.0 to 29.9 percent	30.0 to 34.9 percent	35.0 percent or more
Scrap, Waste Materials Dealers—Continued												
Waste materials dealers—Continued												
Other waste materials dealers, total	815	21	17	23	49	39	57	43	74	86	79	327
Establishments operated entire year with annual sales of—												
$2,000,000 and over	8	4	1	1	...	1	...	...	...	...	...	1
$1,000,000 to $1,999,000	17	4	1	2	1	1	1	1	2	1	...	3
$500,000 to $999,000	30	3	1	2	5	2	1	4	4	3	2	3
$200,000 to $499,000	77	2	3	2	11	4	7	4	5	6	11	22
Less than $200,000	658	8	11	15	31	28	46	33	62	75	61	288
Establishments not operated entire year	25	...	...	1	1	3	2	1	1	1	5	10
Other Merchant Wholesalers												
Amusement, sporting goods distributors:												
Cameras, photographic supplies distributors, total	484	13	10	17	37	41	60	50	76	36	28	116
Establishments operated entire year with annual sales of—												
$2,000,000 and over	22	1	...	1	4	3	3	5	3	2	...	...
$1,000,000 to $1,999,000	26	1	...	...	1	3	12	3	3	1	...	2
$500,000 to $999,000	60	2	1	3	5	8	10	9	10	3	...	9
$200,000 to $499,000	130	6	4	6	12	12	22	7	23	10	8	20
Less than $200,000	225	1	4	6	15	13	12	25	33	20	15	81
Establishments not operated entire year	21	2	1	1	...	2	1	1	4	...	5	4
Sporting goods wholesalers, total	579	18	18	33	31	56	68	69	114	62	25	85
Establishments operated entire year with annual sales of—												
$2,000,000 and over	19	3	1	2	1	1	1	4	5	1	...	...
$1,000,000 to $1,999,000	26	...	1	1	1	3	2	8	8	2	...	...
$500,000 to $999,000	59	...	1	5	3	4	16	9	12	7	...	2
$200,000 to $499,000	133	5	5	10	6	15	19	16	33	11	6	7
Less than $200,000	325	9	10	14	20	32	29	29	56	39	18	69
Establishments not operated entire year	17	1	...	1	...	1	1	3	...	2	1	7
Toys, games, fireworks wholesalers, total	805	33	38	37	60	87	110	82	136	65	40	117
Establishments operated entire year with annual sales of—												
$2,000,000 and over	14	2	2	1	...	1	2	2	2	2	...	...
$1,000,000 to $1,999,000	36	1	1	2	2	7	8	9	6	...	...	...
$500,000 to $999,000	80	4	5	6	6	9	17	8	15	3	2	5
$200,000 to $499,000	206	14	11	8	16	25	34	22	40	13	8	15
Less than $200,000	440	12	19	20	35	41	49	37	67	45	29	86
Establishments not operated entire year	29	...	...	...	1	4	...	4	6	2	1	11
Other recreation goods wholesalers, total	646	13	19	22	45	73	77	72	91	58	36	140
Establishments operated entire year with annual sales of—												
$2,000,000 and over	14	1	...	...	...	4	1	1	6	1	...	...
$1,000,000 to $1,999,000	24	...	...	...	1	2	4	9	6	2	...	...
$500,000 to $999,000	53	3	6	...	2	6	6	12	6	6	...	6
$200,000 to $499,000	153	2	1	7	21	22	26	20	29	5	10	10
Less than $200,000	378	7	12	14	17	35	39	26	44	44	22	118
Establishments not operated entire year	24	...	...	1	4	4	1	4	...	...	4	6
Book, magazine, newspaper wholesalers, total	1,919	52	75	84	132	198	218	232	349	184	98	297
Establishments operated entire year with annual sales of—												
$2,000,000 and over	49	4	2	2	4	4	5	7	11	3	4	3
$1,000,000 to $1,999,000	81	...	4	4	3	4	15	23	11	8	4	5
$500,000 to $999,000	143	4	...	3	4	14	22	27	38	11	8	12
$200,000 to $499,000	419	5	6	7	29	36	60	72	111	38	14	41
Less than $200,000	1,169	37	61	67	89	131	108	96	166	119	64	231
Establishments not operated entire year	58	2	2	1	3	9	8	7	12	5	4	5
Coal wholesalers:												
Coal wholesalers (without yard or dock stocks), total	496	122	73	52	52	24	18	20	18	20	12	85
Establishments operated entire year with annual sales of—												
$2,000,000 and over	59	32	12	4	8	...	...	1	1	...	1	...
$1,000,000 to $1,999,000	54	22	9	6	9	1	1	2	1	...	1	2
$500,000 to $999,000	77	27	17	9	6	1	1	2	2	3	...	9
$200,000 to $499,000	95	16	19	14	11	9	5	4	2	4	...	11
Less than $200,000	196	21	14	17	14	13	11	11	10	13	9	63
Establishments not operated entire year	15	4	2	2	4	...	...	...	2	...	1	...
Coal wholesalers (with coal yard), total	204	20	12	12	16	26	18	11	21	13	13	42
Establishments operated entire year with annual sales of—												
$2,000,000 and over	21	5	2	4	3	2	3	...	2	...	...	...
$1,000,000 to $1,999,000	15	3	2	1	2	3	2	...	...	1	1	...
$500,000 to $999,000	24	1	3	2	2	8	3	...	1	2	...	2
$200,000 to $499,000	46	4	...	3	2	6	4	3	8	4	2	10
Less than $200,000	93	7	5	2	6	6	6	7	9	6	10	29
Establishments not operated entire year	5	...	...	...	1	1	...	1	1	...	...	1
Farm supplies wholesalers:												
Feed wholesalers, total	1,067	191	132	122	136	129	100	65	54	22	20	96
Establishments operated entire year with annual sales of—												
$2,000,000 and over	70	43	10	7	4	2	3	...	...	...	...	1
$1,000,000 to $1,999,000	81	28	8	13	11	7	7	5	2	...	...	...
$500,000 to $999,000	138	30	19	14	16	18	15	10	7	4	...	5
$200,000 to $499,000	297	44	46	41	51	41	23	21	10	3	4	13
Less than $200,000	449	40	44	45	52	58	50	28	32	14	12	74
Establishments not operated entire year	32	6	5	2	2	3	2	1	3	1	4	3
Fertilizer, agricultural chemical distributors, total	507	51	25	36	43	43	41	40	34	35	25	134
Establishments operated entire year with annual sales of—												
$2,000,000 and over	27	16	1	1	2	2	1	1	1	1	...	1
$1,000,000 to $1,999,000	34	5	...	4	4	10	3	2	2	2	1	1
$500,000 to $999,000	55	9	6	5	4	5	7	7	4	4	...	4
$200,000 to $499,000	109	9	7	13	15	10	8	12	9	7	8	11
Less than $200,000	262	11	11	11	15	16	20	18	17	21	16	106
Establishments not operated entire year	20	1	...	2	3	...	2	...	1	...	...	11
Seed wholesalers, total	641	39	39	54	66	83	60	58	64	50	28	100
Establishments operated entire year with annual sales of—												
$2,000,000 and over	52	10	5	9	6	5	6	2	3	1	...	5
$1,000,000 to $1,999,000	76	5	5	11	11	13	11	7	3	8	1	1
$500,000 to $999,000	118	5	10	9	8	25	9	19	7	12	4	10
$200,000 to $499,000	154	10	8	10	21	22	17	14	18	9	7	18
Less than $200,000	224	7	10	13	18	14	16	16	30	19	16	65
Establishments not operated entire year	17	2	1	2	2	4	1	...	3	1	...	1

... Represents zero.

Table 2C. MERCHANT WHOLESALERS: 1954–FREQUENCY DISTRIBUTION BY SALES SIZE OF ESTABLISHMENT AND OPERATING EXPENSE RATIO–UNITED STATES, BY KIND OF BUSINESS–Continued

Kind of business and sales size of establishment	Number of establishments having ratio of operating expense to sales of—											
	All establishments	Less than 5.0 percent	5.0 to 6.9 percent	7.0 to 8.9 percent	9.0 to 10.9 percent	11.0 to 13.9 percent	14.0 to 16.9 percent	17.0 to 19.9 percent	20.0 to 24.9 percent	25.0 to 29.9 percent	30.0 to 34.9 percent	35.0 percent or more
Other Merchant Wholesalers—Continued												
Farm supplies wholesalers—Continued												
Other farm supplies wholesalers, total	132	14	4	10	12	15	9	11	15	16	5	21
Establishments operated entire year with annual sales of—												
$2,000,000 and over	3	1	...	...	...	2	...	...	...	...	...	...
$1,000,000 to $1,999,000	15	1	...	4	...	4	3	1	1	1	...	...
$500,000 to $999,000	15	2	1	2	2	3	...	3	1	1	...	...
$200,000 to $499,000	28	3	1	3	7	1	2	1	3	2	1	4
Less than $200,000	70	7	2	1	3	5	4	6	9	12	4	17
Establishments not operated entire year	1	...	...	...	...	...	...	...	1	...	...	...
Jewelry wholesalers:												
General-line jewelry wholesalers, total	234	11	9	5	15	30	25	24	56	21	11	27
Establishments operated entire year with annual sales of—												
$2,000,000 and over	7	...	...	...	...	...	...	1	5	...	...	1
$1,000,000 to $1,999,000	20	...	...	...	1	1	...	5	8	2	2	1
$500,000 to $999,000	66	3	4	2	1	10	6	13	14	7	...	6
$200,000 to $499,000	100	4	5	3	9	17	16	4	15	9	9	9
Less than $200,000	36	3	...	...	3	2	3	1	13	2	...	9
Establishments not operated entire year	5	1	...	...	1	...	...	...	1	1	...	1
Clocks, watches wholesalers, total	355	24	18	22	29	33	39	36	34	27	24	69
Establishments operated entire year with annual sales of—												
$2,000,000 and over	7	3	1	1	1	...	...	...	1	...	...	...
$1,000,000 to $1,999,000	25	2	2	2	1	3	4	3	3	3	2	...
$500,000 to $999,000	31	2	3	1	6	3	5	3	2	3	1	2
$200,000 to $499,000	81	6	5	5	7	12	11	14	11	5	1	4
Less than $200,000	200	9	7	11	14	14	19	16	16	16	16	62
Establishments not operated entire year	11	2	...	2	...	1	...	...	1	...	4	1
Costume jewelry wholesalers, total	513	10	11	4	30	41	48	45	100	79	42	103
Establishments operated entire year with annual sales of—												
$2,000,000 and over	7	...	...	...	1	1	...	...	...	3	2	...
$1,000,000 to $1,999,000	16	1	...	...	...	...	...	2	4	6	3	...
$500,000 to $999,000	42	1	...	...	...	4	1	2	15	9	6	4
$200,000 to $499,000	111	3	3	1	4	10	11	12	29	12	7	19
Less than $200,000	320	4	7	3	23	26	34	29	48	47	21	78
Establishments not operated entire year	17	1	1	...	2	...	2	...	4	2	3	2
Precious stones distributors, total	498	91	51	41	46	62	48	28	38	24	25	44
Establishments operated entire year with annual sales of—												
$2,000,000 and over	10	7	1	...	...	...	1	...	...	1	...	...
$1,000,000 to $1,999,000	37	15	5	4	6	1	2	1	1	...	2	...
$500,000 to $999,000	70	23	11	7	8	10	4	3	1	1	1	1
$200,000 to $499,000	120	20	15	14	10	16	11	8	9	8	4	5
Less than $200,000	254	24	18	16	20	34	30	16	26	14	18	38
Establishments not operated entire year	7	2	1	...	2	1	...	...	1	...	...	...
Watch materials, jewelers' tools distributors, total	172	4	5	4	6	9	9	10	20	30	22	53
Establishments operated entire year with annual sales of—												
$2,000,000 and over	1	...	...	...	...	...	...	...	...	...	...	1
$1,000,000 to $1,999,000	2	...	...	...	...	...	...	...	1	...	...	1
$500,000 to $999,000	10	...	...	1	1	...	...	...	1	3	2	2
$200,000 to $499,000	27	1	4	...	...	2	1	1	2	7	1	8
Less than $200,000	127	3	...	3	5	6	8	9	15	19	19	40
Establishments not operated entire year	5	...	1	...	...	1	...	...	1	1	...	1
Other jewelry wholesalers, total	969	25	30	40	90	78	108	74	158	124	66	176
Establishments operated entire year with annual sales of—												
$2,000,000 and over	6	1	...	1	1	...	...	1	1	...	1	...
$1,000,000 to $1,999,000	21	...	1	3	4	2	3	1	6	1	...	...
$500,000 to $999,000	45	2	1	1	4	3	11	3	9	3	6	2
$200,000 to $499,000	152	8	6	9	17	12	18	12	22	29	4	15
Less than $200,000	715	13	22	24	61	61	74	55	114	88	53	150
Establishments not operated entire year	30	1	...	2	3	...	2	2	6	3	2	9
Petroleum products distributors, total	2,260	351	204	183	274	236	173	150	139	108	73	369
Establishments operated entire year with annual sales of—												
$2,000,000 and over	97	47	14	5	12	9	4	1	1	1	1	2
$1,000,000 to $1,999,000	145	45	18	15	26	11	7	11	4	2	2	4
$500,000 to $999,000	229	48	20	25	30	36	15	13	11	5	4	22
$200,000 to $499,000	546	92	58	55	67	57	53	36	37	23	13	55
Less than $200,000	1,161	111	87	81	117	118	89	85	78	75	51	269
Establishments not operated entire year	82	8	7	2	22	5	5	4	8	2	2	17
Gift, art goods, greeting card wholesalers:												
Gift, art goods wholesalers, total	735	21	19	26	28	54	73	51	85	96	64	218
Establishments operated entire year with annual sales of—												
$2,000,000 and over	4	...	...	...	1	1	...	...	1	...	...	1
$1,000,000 to $1,999,000	18	...	1	1	...	3	3	...	1	3	1	5
$500,000 to $999,000	43	1	1	3	3	5	11	9	3	2	3	2
$200,000 to $499,000	119	4	3	7	4	7	13	10	13	24	11	23
Less than $200,000	524	15	13	14	19	36	43	32	64	65	45	178
Establishments not operated entire year	27	1	1	1	1	2	3	...	3	2	4	9
Greeting card distributors, total	248	4	3	6	15	12	19	17	27	23	26	96
Establishments operated entire year with annual sales of—												
$2,000,000 and over	2	...	1	...	...	...	1	...	...	...	...	...
$1,000,000 to $1,999,000	4	...	...	...	...	...	1	...	...	...	1	2
$500,000 to $999,000	12	...	...	...	2	1	...	1	...	1	1	6
$200,000 to $499,000	37	...	...	...	2	1	1	3	4	3	6	17
Less than $200,000	187	3	2	6	10	9	15	13	23	18	18	70
Establishments not operated entire year	6	1	...	...	1	1	1	...	...	1	...	1
Flower, bulb, plant wholesalers:												
Flower (cut), potted plant wholesalers, total	851	8	9	16	47	68	74	115	126	92	51	245
Establishments operated entire year with annual sales of—												
$2,000,000 and over	2	...	...	...	...	...	1	1	...	...	...	...
$1,000,000 to $1,999,000	17	1	...	1	...	1	2	2	3	2	3	2
$500,000 to $999,000	72	...	1	...	4	7	9	22	10	5	4	10
$200,000 to $499,000	206	...	3	1	16	20	28	39	43	21	10	25
Less than $200,000	522	7	5	14	26	39	33	49	62	58	32	197
Establishments not operated entire year	32	...	...	...	1	1	1	2	8	6	2	11

... Represents zero.

Table 2C. MERCHANT WHOLESALERS: 1954—FREQUENCY DISTRIBUTION BY SALES SIZE OF ESTABLISHMENT AND OPERATING EXPENSE RATIO—UNITED STATES, BY KIND OF BUSINESS—Continued

Kind of business and sales size of establishment	Number of establishments having ratio of operating expense to sales of—											
	All establishments	Less than 5.0 percent	5.0 to 6.9 percent	7.0 to 8.9 percent	9.0 to 10.9 percent	11.0 to 13.9 percent	14.0 to 16.9 percent	17.0 to 19.9 percent	20.0 to 24.9 percent	25.0 to 29.9 percent	30.0 to 34.9 percent	35.0 percent or more
Other Merchant Wholesalers—Continued												
Flower, bulb, plant wholesalers—Continued												
Bulb, plant distributors, total	115	3	5	8	6	8	7	5	13	16	10	34
Establishments operated entire year with annual sales of—												
$2,000,000 and over	2	...	...	...	...	...	...	1	...	...	1	...
$1,000,000 to $1,999,000	4	...	...	...	...	...	...	...	1	2	...	1
$500,000 to $999,000	8	...	...	...	...	1	...	...	2	4	...	1
$200,000 to $499,000	22	...	2	6	2	1	1	1	4	2	1	2
Less than $200,000	78	3	3	2	4	6	6	3	6	8	8	29
Establishments not operated entire year	1	...	...	...	...	...	...	...	...	...	...	1
Miscellaneous products merchant wholesalers:												
Forest products (except lumber) distributors, total	669	66	39	34	67	52	35	30	43	36	26	241
Establishments operated entire year with annual sales of—												
$2,000,000 and over	24	11	3	4	1	1	2	...	...	...	1	1
$1,000,000 to $1,999,000	25	7	3	1	3	5	2	2	1	...	...	1
$500,000 to $999,000	65	11	5	14	7	11	1	3	3	5	...	5
$200,000 to $499,000	100	14	14	7	15	9	10	2	7	2	5	15
Less than $200,000	424	21	13	6	38	24	19	23	31	28	18	203
Establishments not operated entire year	31	2	1	2	3	2	1	...	1	1	2	16
General merchandise distributors, total	594	57	47	45	92	69	57	46	70	35	21	55
Establishments operated entire year with annual sales of—												
$2,000,000 and over	65	18	7	5	6	10	10	3	5	1	...	...
$1,000,000 to $1,999,000	60	13	4	3	7	5	7	5	9	2	4	1
$500,000 to $999,000	79	9	7	3	14	15	7	7	7	4	2	4
$200,000 to $499,000	136	8	13	12	22	18	16	10	15	10	2	10
Less than $200,000	236	8	16	21	39	21	15	19	32	18	11	36
Establishments not operated entire year	18	1	...	1	4	...	2	2	2	...	2	4
Leather goods wholesalers, total	454	18	22	22	41	59	47	35	58	43	29	80
Establishments operated entire year with annual sales of—												
$2,000,000 and over	12	4	1	3	1	2	1	...	...	...	...	...
$1,000,000 to $1,999,000	5	...	...	...	...	1	2	...	2	...	...	...
$500,000 to $999,000	34	2	2	1	11	7	3	...	3	1	...	4
$200,000 to $499,000	97	5	6	11	11	18	10	9	7	7	3	10
Less than $200,000	291	6	11	7	15	31	28	25	44	33	26	65
Establishments not operated entire year	15	1	2	...	3	...	3	1	2	2	...	1
Musical instrument, sheet music wholesalers, total	509	14	15	14	34	37	60	56	72	50	31	126
Establishments operated entire year with annual sales of—												
$2,000,000 and over	10	2	...	1	1	...	2	1	1	2	...	...
$1,000,000 to $1,999,000	31	1	2	...	4	...	3	4	7	4	3	3
$500,000 to $999,000	48	3	1	2	1	4	9	11	7	5	1	4
$200,000 to $499,000	143	3	5	4	9	15	19	23	31	10	5	19
Less than $200,000	252	5	6	7	16	14	23	14	21	29	20	97
Establishments not operated entire year	25	...	1	...	3	4	4	3	5	...	2	3
Industrial yarns wholesalers, total	222	47	19	28	16	23	16	3	21	16	5	28
Establishments operated entire year with annual sales of—												
$2,000,000 and over	22	14	6	1	1	...	...	...	...	...	...	...
$1,000,000 to $1,999,000	31	17	4	3	1	5	...	...	1	...	...	...
$500,000 to $999,000	31	7	2	4	5	4	3	...	3	2	...	1
$200,000 to $499,000	46	4	5	13	4	1	3	...	7	5	1	3
Less than $200,000	88	5	2	6	5	13	9	3	9	9	4	23
Establishments not operated entire year	4	...	...	1	...	...	1	...	1	...	...	1
Bags, bagging, burlap (textiles) distributors, total	659	25	22	32	42	66	58	58	92	79	50	135
Establishments operated entire year with annual sales of—												
$2,000,000 and over	17	6	1	1	2	3	2	2	...	...	...	...
$1,000,000 to $1,999,000	34	2	4	8	4	4	4	3	1	2	1	1
$500,000 to $999,000	60	3	4	5	4	5	9	9	5	6	6	4
$200,000 to $499,000	142	6	2	8	13	21	10	11	21	19	10	21
Less than $200,000	391	7	11	10	19	31	32	32	64	48	32	105
Establishments not operated entire year	15	1	...	...	...	2	1	1	1	4	1	4
Food, beverage basic material distributors, total	325	29	18	19	27	29	24	18	25	32	14	90
Establishments operated entire year with annual sales of—												
$2,000,000 and over	26	13	2	2	3	2	1	...	1	...	1	1
$1,000,000 to $1,999,000	15	6	3	1	1	2	...	...	1	1	...	...
$500,000 to $999,000	29	3	5	1	4	4	2	1	3	2	1	3
$200,000 to $499,000	53	2	3	3	4	4	6	4	5	8	1	13
Less than $200,000	194	5	5	10	15	17	14	13	14	20	10	71
Establishments not operated entire year	8	...	...	2	...	...	1	...	1	1	1	2
All other merchant wholesalers, total	644	74	41	47	69	53	51	42	55	49	41	122
Establishments operated entire year with annual sales of—												
$2,000,000 and over	50	35	4	3	3	2	2	...	...	...	1	...
$1,000,000 to $1,999,000	27	5	3	4	1	3	2	2	3	1	2	1
$500,000 to $999,000	40	8	3	4	7	2	3	2	5	3	2	1
$200,000 to $499,000	88	5	6	14	7	10	10	4	8	7	3	14
Less than $200,000	391	15	22	19	35	32	32	30	36	38	31	101
Establishments not operated entire year	48	6	3	3	16	4	2	4	3	...	2	5

... Represents zero.

Table 2D. MERCHANT WHOLESALERS: 1954—SALES SIZE OF ESTABLISHMENT—UNITED STATES, BY KIND OF BUSINESS AND CITY SIZE

Establishments and Sales

Kind of business and city size (number of inhabitants)	Total		Establishments operated full year with sales of-										Establishments operated less than full year	
			$2,000,000 and over		$1,000,000 to $1,999,000		$500,000 to $999,000		$200,000 to $499,000		Less than $200,000			
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Merchant wholesalers, total	165,153	101,100,941	9,062	49,748,505	11,969	16,741,594	19,663	13,952,367	37,469	12,081,628	81,524	7,095,609	5,466	1,481,238
In cities of 500,000 or more	57,448	44,826,558	4,012	26,245,785	4,457	6,237,337	7,191	5,111,772	13,302	4,292,802	26,869	2,363,503	1,617	575,359
In cities of 100,000 to 499,999	33,804	24,169,417	2,546	12,451,497	3,041	4,296,332	4,527	3,231,655	7,887	2,573,947	14,649	1,304,344	1,154	311,642
In cities of 25,000 to 99,999	25,958	13,696,224	1,207	5,141,773	2,043	2,844,667	3,275	2,325,639	6,256	2,016,745	12,278	1,108,914	899	258,486
In cities of 5,000 to 24,999	23,107	8,944,807	598	2,473,301	1,298	1,796,846	2,416	1,692,897	5,235	1,663,841	12,756	1,140,063	804	177,859
In remainder of United States	24,836	9,463,935	699	3,436,149	1,130	1,566,412	2,254	1,590,404	4,789	1,534,293	14,972	1,178,785	992	157,892
Grocery, Confectionery, Meat Wholesalers														
General-line grocery wholesalers:														
Voluntary group grocery wholesalers, total	574	2,463,756	311	2,154,357	155	235,190	74	56,973	27	10,018	2	(D)	5	(D)
In cities of 500,000 or more	70	515,919	45	491,258	13	18,751	5	(D)	7	2,380	...	...	...	(D)
In cities of 100,000 to 499,999	113	682,329	85	647,161	18	27,751	7	6,475	2	(D)	...	...	1	(D)
In cities of 25,000 to 99,999	166	653,595	94	563,641	50	74,926	20	(D)	1	(D)	...	...	1	(D)
In cities of 5,000 to 24,999	160	412,318	60	293,714	57	87,315	31	24,245	11	(D)	1	(D)	...	(D)
In remainder of United States	65	199,595	27	158,583	17	26,447	11	8,315	6	2,573	1	(D)	3	(D)
Retailer cooperative food wholesalers, total	193	1,298,175	114	1,218,694	37	53,159	29	21,891	9	3,300	2	(D)	2	(D)
In cities of 500,000 or more	34	321,979	25	309,914	7	(D)	2	(D)	...	...	...	...	...	...
In cities of 100,000 to 499,999	53	353,268	39	341,194	4	(D)	7	(D)	1	(D)	2	(D)	...	...
In cities of 25,000 to 99,999	51	170,288	28	145,576	13	18,314	6	4,873	4	1,525	...	...	...	...
In cities of 5,000 to 24,999	24	30,555	4	14,583	7	8,628	7	5,118	4	(D)	...	...	2	(D)
In remainder of United States	31	422,085	18	407,427	6	9,313	7	5,345	...	...	...	...	...	...
Cash-carry food depots, total	291	139,950	6	18,766	18	26,889	52	33,507	160	52,155	50	7,470	5	1,163
In cities of 500,000 or more	39	24,528	2	(D)	4	6,399	3	2,127	27	9,355	3	(D)	...	...
In cities of 100,000 to 499,999	43	29,246	2	(D)	6	10,003	9	5,820	21	6,935	5	(D)	...	...
In cities of 25,000 to 99,999	80	36,828	...	...	6	(D)	21	13,780	41	13,436	11	1,449	1	(D)
In cities of 5,000 to 24,999	102	39,750	2	(D)	2	(D)	12	7,276	58	18,105	25	3,809	3	(D)
In remainder of United States	27	9,598	...	...	...	...	7	4,504	13	4,324	6	(D)	1	(D)
Other general-line merchant wholesalers, total	2,262	3,451,679	436	1,834,286	667	947,649	649	483,580	364	138,040	118	14,258	28	33,866
In cities of 500,000 or more	297	603,873	69	421,922	70	97,162	81	60,605	49	18,197	21	2,544	7	3,443
In cities of 100,000 to 499,999	315	643,159	93	443,052	82	118,160	67	48,242	49	17,856	19	2,297	5	13,552
In cities of 25,000 to 99,999	425	722,645	108	416,739	136	200,889	103	77,462	47	17,481	27	3,504	4	6,570
In cities of 5,000 to 24,999	755	984,332	120	392,120	257	365,154	230	172,227	112	44,211	30	3,790	6	6,830
In remainder of United States	470	497,670	46	160,453	122	166,284	168	125,044	107	40,295	21	2,123	6	3,471
Confectionery wholesalers, total	1,909	527,446	18	85,956	50	70,198	148	102,723	465	145,983	1,166	109,484	62	13,102
In cities of 500,000 or more	399	164,619	7	49,709	17	23,099	45	32,117	121	39,972	200	18,305	9	1,417
In cities of 100,000 to 499,999	363	118,980	6	22,073	13	18,211	42	27,798	98	30,618	191	16,615	13	3,665
In cities of 25,000 to 99,999	423	101,706	2	(D)	8	(D)	32	22,260	102	30,275	258	25,592	21	5,086
In cities of 5,000 to 24,999	424	88,097	1	(D)	8	(D)	17	12,346	96	30,357	296	28,855	6	1,606
In remainder of United States	300	54,044	2	(D)	4	(D)	12	8,202	48	14,761	221	20,117	13	1,328
Fish, seafood distributors, total	1,808	653,698	43	155,542	93	128,613	192	135,552	408	129,564	1,008	87,671	64	16,756
In cities of 500,000 or more	510	323,356	30	118,991	48	69,141	90	65,419	148	48,162	181	17,224	13	4,419
In cities of 100,000 to 499,999	264	121,736	9	27,105	25	32,632	26	17,361	85	28,016	110	12,482	9	4,140
In cities of 25,000 to 99,999	240	72,290	3	(D)	9	(D)	28	19,993	49	15,786	142	13,064	9	3,705
In cities of 5,000 to 24,999	172	39,375	1	(D)	3	(D)	15	10,072	41	12,474	106	9,464	6	912
In remainder of United States	622	96,941	...	...	8	10,091	33	22,707	85	25,126	469	35,437	27	3,380
Meat, meat products wholesalers, total	4,357	2,866,193	284	1,212,373	388	558,195	625	444,120	1,304	417,168	1,602	182,684	154	51,653
In cities of 500,000 or more	1,653	1,616,635	185	893,966	203	300,469	249	181,101	488	157,268	485	59,487	43	24,344
In cities of 100,000 to 499,999	759	493,774	43	150,268	92	129,149	139	100,256	239	78,792	214	24,152	32	11,157
In cities of 25,000 to 99,999	642	315,687	30	86,400	48	67,466	95	65,610	196	63,178	249	28,655	24	4,378
In cities of 5,000 to 24,999	520	182,439	9	26,975	24	31,033	62	42,250	164	51,825	242	25,420	19	4,936
In remainder of United States	783	257,658	17	54,764	21	30,078	80	54,903	217	66,105	412	44,970	36	6,838
Specialty-line grocery wholesalers:														
Bakery, restaurant, hotel supply houses, total	438	215,414	14	51,386	39	55,097	72	50,906	103	35,942	200	19,048	10	3,035
In cities of 500,000 or more	180	121,790	12	(D)	22	31,182	33	22,922	41	14,675	71	6,833	1	(D)
In cities of 100,000 to 499,999	105	48,605	1	(D)	12	17,312	19	13,613	27	9,309	41	4,513	5	(D)
In cities of 25,000 to 99,999	67	24,785	...	...	3	(D)	14	10,604	17	5,368	31	3,100	2	(D)
In cities of 5,000 to 24,999	52	13,900	1	(D)	1	(D)	4	(D)	12	4,545	33	2,939	1	(D)
In remainder of United States	34	6,334	...	...	1	(D)	2	(D)	6	2,045	24	1,663	1	(D)
Bread, bakery goods distributors, total	800	160,478	5	14,465	21	28,473	49	32,576	118	35,815	558	44,185	49	4,964
In cities of 500,000 or more	183	52,706	...	...	11	14,899	20	14,358	44	13,429	95	7,915	13	2,105
In cities of 100,000 to 499,999	133	28,642	1	(D)	4	(D)	11	6,894	24	7,197	82	6,257	11	504
In cities of 25,000 to 99,999	150	29,539	2	(D)	4	(D)	7	4,110	10	3,263	116	8,613	11	981
In cities of 5,000 to 24,999	160	23,934	1	(D)	1	(D)	7	(D)	19	5,210	125	10,283	7	503
In remainder of United States	174	25,657	1	(D)	1	(D)	4	(D)	21	6,716	140	11,117	7	871
Canned food wholesalers, total	928	621,222	53	247,959	80	108,498	184	133,998	263	91,674	318	31,617	30	7,476
In cities of 500,000 or more	376	326,863	37	176,582	33	43,905	74	53,672	103	36,916	122	12,029	7	3,759
In cities of 100,000 to 499,999	190	92,913	5	14,913	17	24,898	31	22,671	62	21,954	68	6,910	7	1,567
In cities of 25,000 to 99,999	132	64,919	3	7,664	13	18,038	28	20,668	37	12,775	48	5,107	3	667
In cities of 5,000 to 24,999	115	66,211	5	17,477	10	12,577	29	21,174	28	9,966	40	4,494	3	523
In remainder of United States	115	70,316	3	31,323	7	9,080	22	15,813	33	10,063	40	3,077	10	960

(D) Withheld to avoid disclosure. ... Represents zero.

Table 2D. MERCHANT WHOLESALERS: 1954—SALES SIZE OF ESTABLISHMENT—UNITED STATES, BY KIND OF BUSINESS AND CITY SIZE—Continued

Establishments and Sales

Kind of business and city size (number of inhabitants)	Total		Establishments operated full year with sales of-										Establishments operated less than full year	
			$2,000,000 and over		$1,000,000 to $1,999,000		$500,000 to $999,000		$200,000 to $499,000		Less than $200,000			
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Grocery, Confectionery, Meat Wholesalers—Con.														
Specialty-line grocery wholesalers — Con.														
Coffee, tea, spice wholesalers, total	488	1,606,380	80	1,452,975	32	47,340	54	37,246	102	32,705	206	18,762	14	17,352
In cities of 500,000 or more	267	1,525,824	75	1,434,025	27	39,611	22	15,404	42	12,855	96	8,020	5	15,909
In cities of 100,000 to 499,999	86	31,327	1	(D)	2	(D)	19	13,097	20	7,265	41	3,614	3	247
In cities of 25,000 to 99,999	64	16,623	...	...	1	(D)	7	5,086	18	6,149	35	3,381	3	(D)
In cities of 5,000 to 24,999	42	20,588	3	9,025	2	(D)	3	1,908	16	4,781	17	1,978	1	(D)
In remainder of United States	29	12,018	1	(D)	...	...	3	1,751	6	1,655	17	1,769	2	(D)
Dairy products distributors, total	2,281	1,340,279	121	680,743	141	188,344	246	170,624	555	179,032	1,151	104,087	67	17,449
In cities of 500,000 or more	618	630,001	59	400,359	64	86,193	87	58,641	176	57,824	218	21,830	14	5,154
In cities of 100,000 to 499,999	248	178,307	22	104,426	20	26,280	23	16,340	51	17,729	120	10,339	12	3,193
In cities of 25,000 to 99,999	287	109,927	7	24,514	14	18,185	39	28,053	79	24,892	140	12,835	8	1,448
In cities of 5,000 to 24,999	399	157,455	10	50,214	15	19,288	40	28,568	108	33,873	210	20,046	16	5,466
In remainder of United States	729	264,589	23	101,230	28	38,398	57	39,022	141	44,714	463	39,037	17	2,188
Flour distributors, total	170	108,303	10	(D)	26	35,539	29	22,085	42	14,826	61	5,541	2	(D)
In cities of 500,000 or more	87	65,816	8	(D)	15	20,889	14	10,861	19	6,710	29	2,750	2	(D)
In cities of 100,000 to 499,999	27	17,174	...	...	8	10,836	5	3,730	6	1,795	8	813	...	...
In cities of 25,000 to 99,999	24	13,329	1	(D)	2	(D)	6	4,613	9	3,109	6	664	...	...
In cities of 5,000 to 24,999	13	5,245	...	...	1	(D)	3	(D)	3	(D)	6	372	...	(D)
In remainder of United States	19	6,739	1	(D)	...	...	1	(D)	5	(D)	12	942	...	...
Frosted, frozen food distributors, total	610	455,882	50	190,852	71	98,369	112	82,780	180	59,826	164	17,472	33	6,583
In cities of 500,000 or more	157	180,878	25	110,603	31	42,116	15	10,888	37	12,306	39	3,652	10	1,313
In cities of 100,000 to 499,999	151	123,970	14	46,496	21	29,167	39	28,019	41	14,107	28	2,881	8	3,300
In cities of 25,000 to 99,999	131	71,401	5	13,668	9	12,905	33	24,121	50	16,584	28	3,553	6	570
In cities of 5,000 to 24,999	92	41,322	3	(D)	8	(D)	12	9,883	25	8,342	38	4,438	6	1,154
In remainder of United States	79	38,311	3	(D)	2	(D)	13	9,869	27	8,487	31	2,948	3	246
Soft drink distributors, total	1,142	165,965	7	37,663	15	19,563	22	14,427	103	31,034	938	58,204	57	5,074
In cities of 500,000 or more	271	62,787	5	(D)	2	(D)	11	7,525	26	8,008	218	12,897	9	1,525
In cities of 100,000 to 499,999	111	22,071	1	(D)	6	7,900	2	(D)	12	3,389	84	5,075	6	696
In cities of 25,000 to 99,999	174	25,647	1	(D)	2	(D)	3	1,853	20	5,800	141	10,225	7	1,213
In cities of 5,000 to 24,999	281	29,541	...	...	3	(D)	2	(D)	31	9,094	233	15,275	12	582
In remainder of United States	305	25,919	...	...	2	(D)	4	(D)	14	4,743	262	14,732	23	1,058
Other grocery specialty wholesalers, total	2,364	1,246,070	92	609,559	104	146,148	246	172,836	613	188,294	1,235	112,799	74	16,434
In cities of 500,000 or more	844	682,925	50	427,568	50	72,133	107	77,707	214	66,282	400	35,845	23	3,391
In cities of 100,000 to 499,999	445	196,937	16	85,545	12	16,965	49	32,331	122	37,997	234	20,311	12	3,788
In cities of 25,000 to 99,999	360	115,757	9	25,258	16	20,476	29	20,443	98	29,078	197	18,896	11	1,606
In cities of 5,000 to 24,999	302	112,008	7	32,404	12	16,368	22	15,374	88	26,998	161	15,610	12	5,254
In remainder of United States	413	138,442	10	38,784	14	20,206	39	26,981	91	27,939	243	22,137	16	2,395
Farm Products (Edible) Distributors														
Poultry, poultry products distributors, total	2,660	1,475,195	148	625,028	181	252,649	334	240,300	642	202,066	1,258	124,411	97	30,741
In cities of 500,000 or more	729	673,159	86	392,486	72	106,355	100	73,144	192	62,882	255	28,395	24	9,897
In cities of 100,000 to 499,999	349	205,080	17	83,111	27	36,572	52	37,375	78	26,938	162	16,919	13	4,165
In cities of 25,000 to 99,999	289	124,156	11	41,668	10	13,377	35	25,822	87	25,930	132	13,024	14	4,335
In cities of 5,000 to 24,999	363	116,308	5	17,844	16	21,133	38	25,819	87	26,432	196	19,434	21	5,646
In remainder of United States	930	356,492	29	89,919	56	75,212	109	78,140	198	59,884	513	46,639	25	6,698
Fresh fruit, vegetable wholesalers, total	6,520	3,261,739	253	969,794	505	708,345	952	676,774	1,684	540,830	2,932	293,233	194	72,763
In cities of 500,000 or more	2,128	1,318,796	135	537,658	181	248,919	339	237,594	565	181,575	849	88,378	59	24,672
In cities of 100,000 to 499,999	1,533	793,005	69	215,830	138	200,327	209	152,404	398	131,090	662	69,633	57	23,721
In cities of 25,000 to 99,999	1,057	463,307	20	63,990	93	129,433	161	118,542	292	92,426	456	45,437	35	13,479
In cities of 5,000 to 24,999	929	405,135	15	112,987	48	64,655	146	100,722	246	77,223	449	43,919	25	5,629
In remainder of United States	873	281,496	14	39,329	45	65,011	97	67,512	183	58,516	516	45,866	18	5,262
Beer, Wine, Distilled Spirits Wholesalers														
Beer, ale distributors, total	5,791	2,311,181	125	436,727	309	422,973	722	502,284	1,836	591,856	2,529	285,368	270	71,973
In cities of 500,000 or more	570	369,397	40	167,595	53	77,388	70	52,286	129	40,783	252	26,749	26	4,596
In cities of 100,000 to 499,999	586	493,284	52	168,425	104	142,805	135	97,670	159	55,383	95	11,046	41	17,955
In cities of 25,000 to 99,999	1,296	568,403	14	46,021	84	109,405	267	188,227	475	159,698	387	44,110	69	20,942
In cities of 5,000 to 24,999	1,935	545,058	9	25,359	39	53,378	177	114,953	705	222,246	926	110,978	79	18,144
In remainder of United States	1,404	335,039	10	29,327	29	39,997	73	49,148	368	113,746	869	92,485	55	10,336
Wine, distilled spirits distributors, total	1,518	3,375,753	459	2,598,761	311	447,572	237	171,508	253	89,414	220	21,361	38	47,137
In cities of 500,000 or more	436	1,486,240	155	1,311,542	57	80,102	56	39,332	76	26,799	87	8,218	5	20,247
In cities of 100,000 to 499,999	417	1,056,812	188	844,697	102	149,917	50	37,474	34	12,224	33	3,740	10	8,760
In cities of 25,000 to 99,999	333	542,913	81	316,728	98	142,065	72	52,463	45	16,221	25	2,422	12	13,014
In cities of 5,000 to 24,999	186	155,120	14	41,765	41	56,564	41	28,741	63	22,761	23	2,036	4	3,253
In remainder of United States	146	134,668	21	84,029	13	18,924	18	13,498	35	11,409	52	4,945	7	1,863
Tobacco Distributors														
Tobacco distributors, total	2,858	3,208,929	384	1,487,487	583	822,832	764	558,886	734	250,309	335	39,061	58	50,354
In cities of 500,000 or more	567	948,137	138	639,030	104	151,672	136	100,933	103	34,536	77	7,035	9	14,931
In cities of 100,000 to 499,999	505	835,622	131	497,558	154	227,299	97	73,687	80	26,177	35	3,570	8	7,331
In cities of 25,000 to 99,999	675	732,683	82	248,121	190	264,871	207	154,770	129	46,381	50	6,225	17	12,315
In cities of 5,000 to 24,999	749	506,362	25	75,654	108	143,640	235	168,425	267	91,470	95	12,991	19	14,182
In remainder of United States	362	186,125	8	27,124	27	35,350	89	61,071	155	51,745	78	9,240	5	1,595

(D) Withheld to avoid disclosure. ... Represents zero.

Table 2D. MERCHANT WHOLESALERS: 1954—SALES SIZE OF ESTABLISHMENT—UNITED STATES, BY KIND OF BUSINESS AND CITY SIZE—Continued

Establishments and Sales

Kind of Business and City size (number of inhabitants)	Total		Establishments operated full year with sales of-										Establishments operated less than full year	
			$2,000,000 and over		$1,000,000 to $1,999,000		$500,000 to $999,000		$200,000 to $499,000		Less than $200,000			
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Drugs, Chemicals, Allied Products Wholesalers														
General-line drug wholesalers, total	392	1,273,114	231	1,082,362	102	157,093	35	26,408	12	4,253	10	(D)	2	(D)
In cities of 500,000 or more	97	466,773	73	447,379	7	10,255	11	7,929	3	(D)	3	(D)	...	...
In cities of 100,000 to 499,999	155	488,117	97	420,211	39	58,141	10	7,832	4	1,395	5	538	...	...
In cities of 25,000 to 99,999	101	235,775	47	156,719	44	72,065	5	(D)	2	(D)	1	(D)	2	(D)
In cities of 5,000 to 24,999	25	33,430	6	14,818	9	12,587	7	5,182	2	(D)	1	(D)	...	...
In remainder of United States	14	49,019	8	43,235	3	4,045	2	(D)	1	(D)	...	...	...	...
Specialty-line drug, toiletries wholesalers, total	2,409	900,618	47	356,031	86	120,223	205	141,471	497	161,455	1,492	109,371	82	12,067
In cities of 500,000 or more	1,094	518,276	31	261,171	46	66,642	97	68,022	211	69,614	682	48,179	27	4,648
In cities of 100,000 to 499,999	543	179,378	8	52,843	16	21,395	57	39,461	114	38,159	325	24,467	23	3,053
In cities of 25,000 to 99,999	341	81,623	1	(D)	16	(D)	23	16,125	77	24,132	205	15,740	19	2,112
In cities of 5,000 to 24,999	233	70,912	3	(D)	5	(D)	15	9,692	57	17,760	149	11,789	4	944
In remainder of United States	198	50,429	4	14,930	3	5,032	13	8,171	38	11,790	131	9,196	9	1,310
Industrial chemicals, explosives distributors, total	1,878	923,242	80	353,661	152	210,492	211	152,407	373	120,524	1,006	75,419	56	10,739
In cities of 500,000 or more	804	526,725	51	257,363	84	116,463	90	68,905	154	49,940	408	29,973	17	4,081
In cities of 100,000 to 499,999	386	189,059	17	57,794	35	50,387	58	40,262	76	24,636	193	14,142	7	1,838
In cities of 25,000 to 99,999	217	67,112	6	15,200	10	12,492	21	15,174	45	14,789	130	8,774	5	683
In cities of 5,000 to 24,999	186	53,709	2	(D)	10	(D)	16	10,598	38	12,516	107	9,622	13	2,441
In remainder of United States	285	86,637	4	(D)	13	(D)	26	17,468	60	18,643	168	12,908	14	1,696
Paint, varnish wholesalers:														
Paint wholesalers (with glass, wallpaper), total	503	120,447	6	18,318	7	10,224	37	25,860	109	34,259	332	30,451	12	1,335
In cities of 500,000 or more	169	52,028	4	(D)	3	5,085	14	(D)	37	12,110	106	10,696	5	804
In cities of 100,000 to 499,999	140	34,833	2	(D)	...	...	14	10,274	40	12,911	81	6,939	3	(D)
In cities of 25,000 to 99,999	134	25,442	...	...	4	5,139	7	4,730	21	6,065	99	9,309	3	199
In cities of 5,000 to 24,999	45	6,002	...	...	...	...	2	(D)	7	(D)	36	2,581	...	(D)
In remainder of United States	15	2,142	...	...	...	...	...	...	4	(D)	10	926	1	(D)
Paint wholesalers (without glass, wallpaper), total	655	152,444	8	26,383	13	17,549	44	30,244	126	38,855	446	38,027	18	1,386
In cities of 500,000 or more	282	84,734	6	(D)	8	9,979	28	19,940	64	19,678	172	15,187	4	(D)
In cities of 100,000 to 499,999	190	36,476	1	(D)	2	(D)	12	7,809	41	12,436	129	11,002	5	371
In cities of 25,000 to 99,999	105	18,760	1	(D)	1	(D)	3	(D)	9	3,070	89	7,065	2	(D)
In cities of 5,000 to 24,999	38	4,944	...	...	...	...	...	...	8	(D)	28	2,462	2	(D)
In remainder of United States	40	7,530	...	...	2	(D)	1	(D)	4	(D)	28	2,311	5	87
Dry Goods, Apparel Wholesalers														
Clothing, furnishings, footwear wholesalers:														
General-line clothing, furnishings wholesalers, total	797	296,157	17	60,064	35	47,324	102	71,980	242	78,373	389	36,622	12	1,794
In cities of 500,000 or more	493	183,194	11	40,831	26	34,656	54	38,366	142	44,929	255	23,592	5	820
In cities of 100,000 to 499,999	139	59,862	4	(D)	5	6,949	28	19,721	51	16,648	48	4,797	3	(D)
In cities of 25,000 to 99,999	90	35,657	2	(D)	3	(D)	11	7,967	32	11,019	41	4,266	1	(D)
In cities of 5,000 to 24,999	40	12,328	...	...	1	(D)	8	(D)	11	(D)	18	1,562	2	(D)
In remainder of United States	35	5,116	...	...	...	...	1	(D)	6	(D)	27	2,405	1	(D)
Men's, boys' clothing, furnishings wholesalers, total	761	384,769	29	173,529	39	51,655	86	59,072	190	59,899	396	38,307	21	2,307
In cities of 500,000 or more	557	299,042	24	145,554	26	34,302	68	45,632	144	44,837	281	27,015	14	1,702
In cities of 100,000 to 499,999	104	45,634	3	(D)	4	(D)	10	7,547	27	9,164	57	6,149	3	446
In cities of 25,000 to 99,999	57	19,331	...	...	8	11,316	2	(D)	13	3,994	33	2,802	1	(D)
In cities of 5,000 to 24,999	27	5,544	...	...	1	(D)	2	(D)	4	(D)	17	1,520	3	(D)
In remainder of United States	16	15,218	2	(D)	...	...	4	3,171	2	(D)	8	821	...	...
Women's children's clothing, furnishings wholesalers, total	1,299	566,298	43	149,568	84	116,741	159	113,844	359	116,016	610	57,408	44	12,721
In cities of 500,000 or more	1,066	476,199	38	127,527	73	102,354	133	94,448	296	94,991	494	45,889	32	10,990
In cities of 100,000 to 499,999	157	64,519	4	(D)	7	8,815	19	13,800	47	16,009	74	7,888	6	(D)
In cities of 25,000 to 99,999	37	9,949	...	...	2	(D)	4	2,951	10	2,930	18	1,442	3	(D)
In cities of 5,000 to 24,999	23	11,240	1	(D)	1	(D)	1	(D)	5	(D)	14	1,459	1	(D)
In remainder of United States	16	4,391	...	...	1	(D)	2	(D)	1	(D)	10	730	2	(D)
Furs (dressed), fur clothing wholesalers, total	324	94,317	5	14,362	12	15,609	33	23,347	70	22,363	198	17,574	6	1,062
In cities of 500,000 or more	303	90,377	5	14,362	12	15,609	31	(D)	65	(D)	185	16,752	5	(D)
In cities of 100,000 to 499,999	14	1,919	...	...	...	...	...	...	5	(D)	8	501	1	(D)
In cities of 25,000 to 99,999	3	1,091	...	...	...	...	1	(D)	...	...	2	(D)	...	...
In cities of 5,000 to 24,999	2	(D)	...	...	...	...	1	(D)	...	...	1	(D)	...	...
In remainder of United States	2	(D)	...	...	...	...	...	...	...	...	2	(D)	...	...
Millinery, millinery supplies distributors, total	353	81,953	2	(D)	11	15,892	26	18,407	72	22,420	235	20,437	7	(D)
In cities of 500,000 or more	303	74,855	2	(D)	11	15,892	24	(D)	64	20,039	196	16,947	6	(D)
In cities of 100,000 to 499,999	40	5,678	...	...	...	...	1	(D)	8	2,381	30	(D)	1	(D)
In cities of 25,000 to 99,999	3	(D)	...	...	...	...	...	...	...	...	3	(D)	...	...
In cities of 5,000 to 24,999	5	249	...	...	...	...	...	...	...	...	5	249	...	...
In remainder of United States	2	(D)	...	...	...	...	1	(D)	...	...	1	(D)	...	...
Shoe, footwear wholesalers, total	583	353,979	28	125,907	50	67,688	102	70,342	171	55,366	213	20,807	19	13,869
In cities of 500,000 or more	392	238,690	18	80,785	38	50,781	71	48,372	118	38,201	134	13,927	13	6,624
In cities of 100,000 to 499,999	89	52,186	3	(D)	6	8,813	16	10,806	27	8,350	36	3,499	1	(D)
In cities of 25,000 to 99,999	56	25,886	2	(D)	2	(D)	7	5,052	18	5,965	25	1,819	2	(D)
In cities of 5,000 to 24,999	28	15,864	2	(D)	3	4,227	4	2,883	3	1,122	14	1,082	2	(D)
In remainder of United States	18	21,353	3	(D)	1	(D)	4	3,229	5	1,728	4	480	1	(D)

(D) Withheld to avoid disclosure. ... Represents zero.

Table 2D. MERCHANT WHOLESALERS: 1954—SALES SIZE OF ESTABLISHMENT—UNITED STATES, BY KIND OF BUSINESS AND CITY SIZE—Continued

Establishments and Sales

Kind of business and city size (number of inhabitants)	Total		Establishments operated full year with sales of-										Establishments operated less than full year	
			$2,000,000 and over		$1,000,000 to $1,999,000		$500,000 to $999,000		$200,000 to $499,000		Less than $200,000			
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Dry Goods, Apparel Wholesalers—Con.														
Clothing, furnishings, footwear wholesalers — Con.														
Work clothing wholesalers, total	135	49,138	3	(D)	5	6,985	18	12,868	34	11,872	74	5,655	1	(D)
In cities of 500,000 or more	71	21,156	...	...	3	(D)	8	5,972	18	6,017	41	3,333	1	(D)
In cities of 100,000 to 499,999	33	15,422	2	(D)	...	...	3	(D)	12	4,247	16	1,216	...	...
In cities of 25,000 to 99,999	11	4,623	1	(D)	...	...	2	(D)	1	(D)	7	682	...	...
In cities of 5,000 to 24,999	11	3,992	...	...	1	(D)	2	(D)	2	(D)	6	252	...	...
In remainder of United States	9	3,945	...	...	1	(D)	3	(D)	1	(D)	4	172	...	(D)
General-line dry goods wholesalers, total	132	393,580	42	315,333	32	45,259	41	29,208	9	2,997	8	783	...	...
In cities of 500,000 or more	41	224,447	12	198,464	9	13,260	16	11,559	3	(D)	1	(D)	...	...
In cities of 100,000 to 499,999	58	123,655	20	83,517	20	28,054	16	(D)	...	...	2	(D)	...	...
In cities of 25,000 to 99,999	28	42,882	10	33,352	3	3,945	6	3,814	5	1,518	4	253	...	...
In cities of 5,000 to 24,999	3	(D)	...	...	...	...	2	(D)	...	...	1	(D)	...	...
In remainder of United States	2	(D)	...	...	...	...	1	(D)	1	(D)	...	(D)	...	...
Specialty-line dry goods wholesalers:														
Hosiery wholesalers, total	471	260,192	26	106,506	30	41,374	67	46,760	127	42,424	210	19,177	11	3,951
In cities of 500,000 or more	331	193,002	19	73,200	25	34,785	50	35,447	95	32,979	134	12,810	8	3,781
In cities of 100,000 to 499,999	63	38,538	4	25,511	1	(D)	6	3,864	16	4,652	34	3,125	2	(D)
In cities of 25,000 to 99,999	24	14,901	2	(D)	3	(D)	5	3,050	4	(D)	10	1,041	...	...
In cities of 5,000 to 24,999	36	9,135	1	(D)	...	...	4	(D)	10	2,894	21	1,418	...	...
In remainder of United States	17	4,616	...	...	1	(D)	2	(D)	2	(D)	11	783	1	(D)
Underwear wholesalers, total	164	71,420	6	(D)	11	14,666	17	12,005	31	9,869	97	8,437	2	(D)
In cities of 500,000 or more	132	57,037	5	(D)	9	(D)	13	9,484	27	8,609	76	7,193	2	(D)
In cities of 100,000 to 499,999	18	3,421	...	...	1	(D)	1	(D)	2	(D)	14	767	...	...
In cities of 25,000 to 99,999	10	2,627	...	...	...	...	3	(D)	1	(D)	6	(D)	...	...
In cities of 5,000 to 24,999	1	(D)	...	...	...	...	...	...	1	(D)	...	...	...	...
In remainder of United States	3	(D)	1	(D)	1	(D)	...	...	...	...	1	(D)	...	...
Notions wholesalers, total	770	198,449	8	23,728	27	36,371	67	43,451	170	52,454	477	39,491	21	2,954
In cities of 500,000 or more	648	171,922	7	(D)	24	32,093	59	38,576	147	45,073	394	31,804	17	(D)
In cities of 100,000 to 499,999	56	13,138	1	(D)	1	(D)	3	1,763	10	3,296	40	4,145	1	(D)
In cities of 25,000 to 99,999	28	5,654	...	...	...	...	3	(D)	7	2,138	17	1,648	1	(D)
In cities of 5,000 to 24,999	17	4,758	...	...	2	(D)	1	(D)	2	(D)	12	998	...	...
In remainder of United States	21	2,977	...	...	...	...	1	(D)	4	(D)	14	896	2	(D)
Piece goods wholesalers, total	1,663	975,319	86	346,587	157	222,185	277	193,240	430	136,517	667	61,670	46	15,120
In cities of 500,000 or more	1,466	865,852	77	295,279	146	206,477	248	173,570	387	122,338	567	53,433	41	14,755
In cities of 100,000 to 499,999	106	38,127	3	(D)	4	5,885	17	11,890	27	9,109	53	4,798	2	(D)
In cities of 25,000 to 99,999	45	52,582	4	39,188	3	(D)	9	5,492	6	2,008	22	1,734	1	(D)
In cities of 5,000 to 24,999	29	11,216	1	(D)	2	(D)	2	(D)	6	1,951	17	1,428	1	(D)
In remainder of United States	17	7,542	1	(D)	2	(D)	1	(D)	4	1,111	8	277	1	(D)
Other specialty-line dry goods wholesalers, total	1,120	460,119	34	147,056	58	78,907	114	79,893	284	93,276	597	52,438	33	8,549
In cities of 500,000 or more	815	377,438	31	139,662	50	66,761	87	60,731	206	67,270	420	36,567	21	6,447
In cities of 100,000 to 499,999	117	29,929	...	...	2	(D)	13	9,800	32	9,939	67	6,479	3	(D)
In cities of 25,000 to 99,999	85	26,447	1	(D)	3	(D)	8	5,453	28	9,431	41	3,596	4	354
In cities of 5,000 to 24,999	43	15,789	2	(D)	2	(D)	2	(D)	8	2,761	26	2,752	3	683
In remainder of United States	60	10,516	...	...	1	(D)	4	(D)	10	3,875	43	3,044	2	(D)
Piece goods converters, total	817	1,503,962	150	1,110,555	137	187,525	151	106,751	189	64,719	167	17,561	23	16,851
In cities of 500,000 or more	768	1,442,873	142	1,064,436	133	(D)	145	102,476	177	60,788	149	16,084	22	(D)
In cities of 100,000 to 499,999	21	34,162	4	25,520	3	(D)	4	(D)	4	(D)	6	533	...	...
In cities of 25,000 to 99,999	14	22,711	3	(D)	1	(D)	1	(D)	6	1,971	2	(D)	1	(D)
In cities of 5,000 to 24,999	7	2,982	1	(D)	...	...	...	...	1	(D)	5	(D)	...	...
In remainder of United States	7	1,234	...	...	...	...	1	(D)	1	(D)	5	(D)	...	...
Furniture, Home Furnishings Wholesalers														
Furniture (household, office) wholesalers:														
Household furniture wholesalers, total	1,058	463,630	36	144,128	73	98,397	124	87,907	241	76,544	536	45,892	48	10,762
In cities of 500,000 or more	582	275,066	22	86,632	44	58,702	72	51,537	141	43,799	283	26,770	20	7,626
In cities of 100,000 to 499,999	215	82,928	6	20,978	11	14,738	24	17,006	60	20,537	102	8,526	12	1,143
In cities of 25,000 to 99,999	117	55,410	3	16,017	12	16,570	17	11,925	20	5,685	58	4,019	7	1,194
In cities of 5,000 to 24,999	67	27,441	3	(D)	5	(D)	4	2,749	9	2,833	40	2,726	6	504
In remainder of United States	77	22,785	2	(D)	1	(D)	7	4,690	11	3,690	53	3,851	3	295
Office furniture distributors, total	918	234,195	12	39,766	26	31,654	70	46,944	193	59,278	587	51,602	30	4,951
In cities of 500,000 or more	345	119,539	8	28,729	16	19,489	35	24,167	85	26,494	192	17,765	9	2,895
In cities of 100,000 to 499,999	252	63,494	1	(D)	6	7,893	25	16,193	68	20,645	144	14,116	8	(D)
In cities of 25,000 to 99,999	179	29,849	1	(D)	2	(D)	6	3,703	26	8,064	137	12,437	7	576
In cities of 5,000 to 24,999	101	15,632	2	(D)	2	(D)	2	(D)	8	2,021	82	5,354	5	157
In remainder of United States	41	5,681	...	...	...	...	2	(D)	6	2,054	32	1,930	1	(D)
Home furnishings, floor coverings wholesalers:														
China, glassware, crockery wholesalers, total	538	172,206	7	26,824	38	53,197	37	26,094	99	31,235	341	27,375	16	7,481
In cities of 500,000 or more	364	134,647	6	(D)	33	46,677	29	20,327	82	26,150	207	17,008	7	(D)
In cities of 100,000 to 499,999	58	12,691	...	...	2	(D)	4	2,750	10	3,258	40	3,047	2	(D)
In cities of 25,000 to 99,999	53	8,609	...	...	2	(D)	2	(D)	4	1,142	41	3,199	4	195
In cities of 5,000 to 24,999	27	12,306	1	(D)	1	(D)	1	(D)	...	...	23	1,716	1	(D)
In remainder of United States	36	3,953	...	...	...	...	1	(D)	3	685	30	2,405	2	(D)

(D) Withheld to avoid disclosure. ... Represents zero.

Table 2D. MERCHANT WHOLESALERS: 1954—SALES SIZE OF ESTABLISHMENT—UNITED STATES, BY KIND OF BUSINESS AND CITY SIZE—Continued

Establishments and Sales

Kind of business and city size (number of inhabitants)	Total		Establishments operated full year with sales of-										Establishments operated less than full year	
			$2,000,000 and over		$1,000,000 to $1,999,000		$500,000 to $999,000		$200,000 to $499,000		Less than $200,000			
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Furniture, Home Furnishings Wholesalers--Con.														
Home furnishings, floor coverings wholesalers—Con.														
Curtain, drapery wholesalers, total	161	68,874	7	24,670	10	12,680	19	12,967	33	11,132	87	7,198	5	227
In cities of 500,000 or more	122	57,438	5	(D)	7	8,525	19	12,967	30	10,337	57	5,182	4	(D)
In cities of 100,000 to 499,999	21	9,016	2	(D)	2	(D)	...	...	2	(D)	14	(D)	1	(D)
In cities of 25,000 to 99,999	5	331	...	...	...	...	...	...	...	...	5	331	...	...
In cities of 5,000 to 24,999	7	405	...	...	...	...	...	...	...	...	7	405	...	...
In remainder of United States	6	1,684	...	...	1	(D)	...	...	1	(D)	4	(D)	...	...
Domestics wholesalers, total	237	126,769	15	46,149	20	28,372	34	23,748	53	16,551	104	9,122	11	2,827
In cities of 500,000 or more	193	107,364	12	(D)	17	23,924	31	22,132	42	13,137	82	7,011	9	(D)
In cities of 100,000 to 499,999	23	10,555	2	(D)	1	(D)	1	(D)	9	(D)	9	919	1	(D)
In cities of 25,000 to 99,999	7	3,904	1	(D)	...	...	2	(D)	1	(D)	3	(D)	...	...
In cities of 5,000 to 24,999	6	1,222	...	...	...	...	...	...	...	...	5	(D)	1	(D)
In remainder of United States	8	3,724	...	...	2	(D)	...	...	1	(D)	5	532	...	...
Floor coverings wholesalers, total	773	600,763	69	265,208	99	139,744	127	92,188	210	69,483	234	22,441	34	11,699
In cities of 500,000 or more	428	359,125	47	182,011	48	68,467	68	51,515	99	32,683	149	14,288	17	10,161
In cities of 100,000 to 499,999	229	182,605	18	59,515	45	62,074	46	32,041	71	24,103	41	4,065	8	807
In cities of 25,000 to 99,999	69	31,903	3	(D)	3	(D)	7	4,253	27	8,543	23	1,957	6	642
In cities of 5,000 to 24,999	22	7,475	...	...	2	(D)	2	(D)	5	1,601	10	1,161	3	89
In remainder of United States	25	19,655	1	(D)	1	(D)	4	(D)	8	2,553	11	970	...	...
Other home furnishings, specialties wholesalers, total	1,130	416,038	33	122,174	57	77,309	115	81,129	245	77,897	631	51,211	49	6,318
In cities of 500,000 or more	645	239,735	19	73,318	27	33,888	77	54,600	144	45,462	355	29,103	23	3,364
In cities of 100,000 to 499,999	223	103,280	10	31,166	19	27,114	25	17,187	54	17,662	102	9,138	13	1,013
In cities of 25,000 to 99,999	112	33,067	2	(D)	5	(D)	7	4,856	25	8,127	66	5,030	7	1,321
In cities of 5,000 to 24,999	53	8,547	...	...	1	(D)	2	(D)	6	2,006	42	3,318	2	(D)
In remainder of United States	97	31,409	2	(D)	5	7,901	4	(D)	16	4,640	66	4,622	4	(D)
Paper, Allied Products Wholesalers														
Coarse paper and products wholesalers, total	2,435	1,297,650	102	400,092	215	301,526	383	269,440	657	220,262	1,029	97,435	49	8,895
In cities of 500,000 or more	1,131	565,381	47	189,904	89	127,407	142	101,553	273	91,048	556	52,220	24	3,249
In cities of 100,000 to 499,999	509	373,524	38	139,303	68	99,334	106	75,816	118	40,101	170	15,857	9	3,113
In cities of 25,000 to 99,999	471	240,959	12	46,414	42	53,979	96	66,468	161	56,773	154	15,706	6	1,619
In cities of 5,000 to 24,999	197	66,665	3	(D)	8	10,927	26	16,318	73	22,625	78	7,190	9	(D)
In remainder of United States	127	51,121	2	(D)	8	9,879	13	9,285	32	9,715	71	6,462	1	(D)
Printing and fine paper distributors, total	865	1,248,002	143	906,330	111	152,424	145	103,875	168	55,799	289	24,843	9	4,731
In cities of 500,000 or more	507	952,277	110	762,152	64	88,382	72	51,666	96	32,607	159	13,453	6	4,017
In cities of 100,000 to 499,999	204	209,857	29	107,547	36	48,996	47	34,398	43	13,853	46	4,349	3	714
In cities of 25,000 to 99,999	91	38,248	1	(D)	8	(D)	21	14,148	17	5,738	44	4,012	...	...
In cities of 5,000 to 24,999	32	26,796	1	(D)	1	(D)	2	(D)	6	1,679	22	1,647	...	...
In remainder of United States	31	20,824	2	(D)	2	(D)	3	(D)	6	1,922	18	1,382	...	...
Stationery, office supplies wholesalers, total	1,564	369,772	21	75,925	30	40,599	90	62,689	318	96,000	1,058	88,195	47	6,364
In cities of 500,000 or more	758	211,906	14	52,106	22	29,961	47	32,102	171	51,423	482	41,426	22	4,888
In cities of 100,000 to 499,999	345	71,467	2	(D)	4	(D)	24	17,619	72	22,678	234	20,345	9	562
In cities of 25,000 to 99,999	215	41,611	1	(D)	1	(D)	12	(D)	46	13,239	146	12,534	9	527
In cities of 5,000 to 24,999	175	33,256	3	10,573	2	(D)	5	(D)	20	5,988	141	10,805	4	233
In remainder of United States	71	11,532	1	(D)	1	(D)	2	(D)	9	2,672	55	3,085	3	154
Wallpaper wholesalers, total	193	45,625	2	(D)	5	(D)	11	7,358	36	11,782	134	12,043	5	1,439
In cities of 500,000 or more	107	30,706	2	(D)	3	3,631	9	(D)	24	7,905	66	6,343	3	(D)
In cities of 100,000 to 499,999	53	10,305	...	...	2	(D)	1	(D)	7	2,433	42	3,560	1	(D)
In cities of 25,000 to 99,999	17	1,985	...	...	...	...	...	...	2	(D)	14	(D)	1	(D)
In cities of 5,000 to 24,999	6	1,910	...	...	...	...	1	(D)	3	(D)	2	(D)	...	...
In remainder of United States	10	719	...	...	...	...	...	...	...	...	10	719	...	...
Farm Products (Raw Materials, Merchants														
Cotton merchants, total	581	2,610,108	236	2,348,229	98	138,080	75	58,106	77	25,637	80	8,246	15	31,810
In cities of 500,000 or more	65	461,438	26	428,529	16	23,237	9	6,690	4	(D)	9	766	1	(D)
In cities of 100,000 to 499,999	172	1,346,141	113	1,288,395	23	34,626	15	12,186	10	3,842	7	868	4	6,224
In cities of 25,000 to 99,999	79	292,391	37	256,353	14	18,415	11	9,366	8	(D)	8	886	1	(D)
In cities of 5,000 to 24,999	119	291,997	40	222,713	24	33,679	23	16,311	12	(D)	18	1,752	2	(D)
In remainder of United States	146	218,141	20	152,239	21	28,123	17	13,553	43	13,968	38	3,974	7	6,284
Grain merchants, total	975	3,989,704	290	3,622,952	105	147,196	165	116,562	203	68,451	187	18,182	25	16,361
In cities of 500,000 or more	157	1,919,136	96	1,867,353	21	29,669	14	11,147	9	(D)	15	1,315	2	(D)
In cities of 100,000 to 499,999	136	961,080	78	930,246	11	15,263	14	9,736	10	3,690	18	1,195	5	950
In cities of 25,000 to 99,999	92	407,464	48	378,867	10	14,127	9	6,492	9	(D)	13	866	3	(D)
In cities of 5,000 to 24,999	104	214,056	23	168,845	14	20,752	20	14,051	19	6,890	24	2,300	4	1,218
In remainder of United States	486	487,968	45	277,641	49	67,385	108	75,136	156	51,723	117	12,506	11	3,577

(D) Withheld to avoid disclosure. ... Represents zero.

Table 2D. MERCHANT WHOLESALERS: 1954—SALES SIZE OF ESTABLISHMENT—UNITED STATES, BY KIND OF BUSINESS AND CITY SIZE—Continued

Establishments and Sales

Kind of business and city size (number of inhabitants)	Total		Establishments operated full year with sales of-										Establishments operated Less than full year	
			$2,000,000 and over		$1,000,000 to $1,999,000		$500,000 to $999,000		$200,000 to $499,000		Less than $200,000			
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Farm Products (Raw Materials) Merchants—Con.														
Hide, skin, raw fur wholesalers, total	577	428,489	32	211,884	58	82,407	91	65,674	127	39,859	257	22,802	12	5,863
In cities of 500,000 or more	353	292,025	22	147,749	40	56,890	56	40,877	87	28,100	141	13,788	7	4,621
In cities of 100,000 to 499,999	57	54,685	7	30,106	5	(D)	17	11,512	11	3,327	15	1,051	2	(D)
In cities of 25,000 to 99,999	38	38,695	1	(D)	2	(D)	5	3,659	10	2,565	20	1,625	...	...
In cities of 5,000 to 24,999	57	22,985	1	(D)	4	(D)	10	7,294	12	3,386	29	2,517	1	(D)
In remainder of United States	72	20,099	1	(D)	7	9,393	3	2,332	7	2,481	52	3,821	2	(D)
Livestock (except horses, mules) distributors, total	669	888,292	118	586,042	103	147,714	120	86,272	120	40,576	196	15,415	12	12,273
In cities of 500,000 or more	43	139,522	14	122,040	4	(D)	10	6,331	4	1,146	11	906	...	(D)
In cities of 100,000 to 499,999	130	278,787	42	212,044	30	42,035	17	(D)	16	5,399	22	1,673	3	(D)
In cities of 25,000 to 99,999	53	84,318	15	63,236	9	(D)	5	(D)	10	3,626	13	809	1	(D)
In cities of 5,000 to 24,999	93	91,408	13	51,489	13	20,322	15	10,740	14	4,855	34	2,857	4	1,145
In remainder of United States	350	294,257	34	137,233	47	65,958	73	53,458	76	25,550	116	9,170	4	2,888
Leaf tobacco dealers, total	234	304,224	27	231,579	21	32,138	26	18,693	37	13,074	104	6,665	19	2,075
In cities of 500,000 or more	42	33,603	6	21,240	3	(D)	4	2,649	11	3,923	17	1,479	1	(D)
In cities of 100,000 to 499,999	30	102,155	7	87,671	4	(D)	5	4,058	4	1,320	8	968	2	(D)
In cities of 25,000 to 99,999	43	72,973	4	66,316	1	(D)	3	(D)	3	1,023	24	1,380	8	382
In cities of 5,000 to 24,999	57	63,561	5	40,315	8	11,716	10	7,062	7	2,624	21	1,318	6	526
In remainder of United States	62	31,932	5	16,037	5	7,035	4	(D)	12	4,184	34	1,520	2	(D)
Raw wool, wool tops, mohair dealers, total	282	481,524	62	353,041	48	69,533	48	34,680	52	17,275	69	6,249	3	746
In cities of 500,000 or more	220	421,841	55	319,319	40	58,057	39	27,550	37	(D)	47	4,523	2	(D)
In cities of 100,000 to 499,999	10	11,509	2	(D)	3	4,287	2	(D)	2	(D)	1	(D)	...	...
In cities of 25,000 to 99,999	16	22,664	2	(D)	1	(D)	3	2,506	5	1,997	5	(D)	...	...
In cities of 5,000 to 24,999	12	4,630	...	...	1	(D)	2	(D)	4	1,384	5	310	...	...
In remainder of United States	24	20,880	3	12,924	3	(D)	2	(D)	4	1,512	11	1,009	1	(D)
Other farm products (raw materials) distributors, total	535	529,600	38	364,068	40	59,157	76	51,775	89	28,987	280	22,988	12	2,625
In cities of 500,000 or more	175	337,930	25	289,977	10	14,771	23	15,156	33	10,774	81	6,610	3	642
In cities of 100,000 to 499,999	66	57,736	6	34,295	6	(D)	11	7,621	13	3,739	29	2,473	1	(D)
In cities of 25,000 to 99,999	48	13,790	...	...	3	(D)	4	2,795	10	3,164	29	2,620	2	(D)
In cities of 5,000 to 24,999	70	31,137	...	...	9	(D)	13	10,023	13	4,371	35	3,155	...	(D)
In remainder of United States	176	89,007	7	39,796	12	17,555	25	16,180	20	6,939	106	8,130	6	407
Automotive Wholesalers														
Motor vehicle distributors:														
New, used automobile distributors, total	897	491,732	38	167,183	70	98,543	119	81,441	247	80,617	393	37,243	30	26,705
In cities of 500,000 or more	163	141,252	14	60,255	21	31,974	16	10,935	48	15,783	55	5,403	9	16,902
In cities of 100,000 to 499,999	188	128,847	11	47,433	17	23,243	39	27,853	52	16,842	59	5,958	10	7,518
In cities of 25,000 to 99,999	169	77,966	5	(D)	16	20,263	25	15,628	46	14,369	74	6,936	3	(D)
In cities of 5,000 to 24,999	142	51,721	1	(D)	11	15,267	17	12,300	43	14,690	68	6,504	2	(D)
In remainder of United States	235	91,946	7	37,284	5	7,796	22	14,725	58	18,933	137	12,442	6	766
Truck and tractor (road type) dealers, total	666	265,603	11	31,823	48	64,161	95	67,983	212	68,316	270	26,201	30	7,119
In cities of 500,000 or more	113	50,777	4	10,461	10	14,952	13	9,641	32	10,510	46	4,350	8	863
In cities of 100,000 to 499,999	190	95,752	2	(D)	26	34,511	36	25,987	57	19,713	62	6,326	7	(D)
In cities of 25,000 to 99,999	151	56,195	3	9,252	8	10,038	17	11,484	61	19,021	55	5,579	7	821
In cities of 5,000 to 24,999	100	33,476	1	(D)	4	4,660	13	9,815	29	9,100	49	4,613	4	(D)
In remainder of United States	112	29,403	1	(D)	...	...	16	11,056	33	9,972	58	5,333	4	(D)
Automotive equipment, tire-tube wholesalers:														
Automotive parts, accessories jobbers, total	12,563	2,834,453	107	429,944	240	315,740	675	460,539	2,607	793,601	8,584	776,905	350	57,724
In cities of 500,000 or more	2,308	759,405	52	187,711	95	128,405	197	132,732	536	169,059	1,356	120,690	72	20,808
In cities of 100,000 to 499,999	2,411	744,432	37	158,082	83	104,149	222	154,657	593	186,675	1,402	128,064	74	12,805
In cities of 25,000 to 99,999	2,299	536,138	6	30,070	35	46,480	144	97,256	702	213,586	1,354	138,080	58	10,666
In cities of 5,000 to 24,999	3,406	544,217	8	41,427	16	21,243	81	54,615	587	170,456	2,631	249,254	83	7,222
In remainder of United States	2,139	250,261	4	12,654	11	15,463	31	21,279	189	53,825	1,841	140,817	63	6,223
Garage equipment, tools distributors, total	207	55,731	3	7,295	6	7,979	18	12,537	51	16,276	120	10,370	9	1,274
In cities of 500,000 or more	79	21,545	1	(D)	2	(D)	6	4,156	24	7,857	45	4,109	1	(D)
In cities of 100,000 to 499,999	66	20,041	1	(D)	2	(D)	10	6,951	15	4,387	32	2,528	6	1,098
In cities of 25,000 to 99,999	25	4,877	...	...	1	(D)	1	(D)	6	(D)	16	1,157	1	(D)
In cities of 5,000 to 24,999	19	4,562	1	(D)	...	...	1	(D)	...	...	16	1,549	1	(D)
In remainder of United States	18	4,706	...	...	1	(D)	...	...	6	(D)	11	1,027	...	...
Tire, tube wholesalers, total	1,207	329,994	8	39,472	35	46,407	110	75,308	311	101,167	695	62,015	48	5,625
In cities of 500,000 or more	265	98,418	3	7,513	17	23,030	40	28,372	82	28,400	113	10,272	10	831
In cities of 100,000 to 499,999	269	81,808	2	(D)	10	(D)	32	21,346	81	27,049	133	12,608	11	1,883
In cities of 25,000 to 99,999	258	71,613	1	(D)	6	(D)	17	12,117	68	21,340	156	14,596	10	(D)
In cities of 5,000 to 24,999	213	45,784	1	(D)	...	...	13	8,280	50	15,260	143	13,043	6	(D)
In remainder of United States	202	32,371	1	(D)	2	(D)	8	5,193	30	9,118	150	11,496	11	1,657
Electrical, Electronics, Appliance Distributors														
Electrical apparatus, supplies distributors:														
General-line electrical goods distributors, total	559	1,567,994	294	1,273,942	159	239,013	58	44,185	18	6,549	20	2,146	10	2,159
In cities of 500,000 or more	102	516,153	69	484,184	17	25,941	8	5,088	2	(D)	6	(D)	...	...
In cities of 100,000 to 499,999	241	717,200	170	627,545	52	79,216	11	9,301	2	(D)	5	468	1	(D)
In cities of 25,000 to 99,999	181	282,207	48	128,166	83	124,038	30	23,887	9	3,802	4	636	7	1,678
In cities of 5,000 to 24,999	22	21,500	3	8,138	5	(D)	7	(D)	3	1,058	2	(D)	2	(D)
In remainder of United States	13	30,934	4	25,909	2	(D)	2	(D)	2	(D)	3	475	...	...

(D) Withheld to avoid disclosure. ... Represents zero.

Table 2D. MERCHANT WHOLESALERS: 1954—SALES SIZE OF ESTABLISHMENT—UNITED STATES, BY KIND OF BUSINESS AND CITY SIZE—Continued

Establishments and Sales

Kind of business and city size (number of inhabitants)	Total		Establishments operated full year with sales of—										Establishments operated less than full year	
			$2,000,000 and over		$1,000,000 to $1,999,000		$500,000 to $999,000		$200,000 to $499,000		Less than $200,000			
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Electrical, Electronics, Appliance Distributors—Con.														
Electrical apparatus, supplies distributors—Con.														
Wiring supplies distributors, total	1,989	1,105,922	86	306,345	178	246,869	377	268,645	611	203,964	685	67,510	52	12,589
In cities of 500,000 or more	708	447,353	44	178,748	59	82,423	130	94,156	184	61,195	277	26,657	14	4,174
In cities of 100,000 to 499,999	478	325,334	31	98,050	67	93,283	99	72,691	133	44,671	135	13,782	13	2,857
In cities of 25,000 to 99,999	462	230,181	10	(D)	43	58,068	109	75,531	161	54,442	125	12,511	14	(D)
In cities of 5,000 to 24,999	238	72,372	...	...	7	(D)	27	18,163	98	31,818	97	9,945	9	(D)
In remainder of United States	103	30,682	1	(D)	2	(D)	12	8,104	35	11,838	51	4,615	2	(D)
Electrical apparatus, equipment distributors, total	611	236,542	19	83,975	29	40,004	67	43,803	123	38,336	353	27,781	20	2,643
In cities of 500,000 or more	288	118,445	7	42,794	15	21,485	31	20,874	66	20,571	161	12,185	8	536
In cities of 100,000 to 499,999	160	55,716	6	15,061	5	6,823	23	14,215	34	10,394	86	7,889	6	1,334
In cities of 25,000 to 99,999	85	27,363	2	(D)	5	6,165	7	4,898	14	4,463	53	4,086	4	(D)
In cities of 5,000 to 24,999	41	22,253	2	(D)	1	(D)	6	3,816	8	(D)	22	1,725	2	(D)
In remainder of United States	37	12,765	2	(D)	3	(D)	...	...	1	(D)	31	1,896	...	...
Electrical appliance, radio, TV set wholesalers, total	2,065	2,814,584	399	1,903,214	288	423,825	321	231,432	414	138,071	538	48,974	105	69,068
In cities of 500,000 or more	672	1,260,458	164	995,923	71	104,020	97	70,466	123	39,370	186	15,909	31	34,770
In cities of 100,000 to 499,999	796	1,022,467	170	635,849	137	205,380	133	94,950	164	53,629	158	15,080	34	17,579
In cities of 25,000 to 99,999	356	317,030	42	137,408	63	87,552	56	39,896	84	30,353	86	8,419	25	13,402
In cities of 5,000 to 24,999	128	64,697	6	17,323	10	16,099	19	14,066	30	10,668	53	5,259	10	1,282
In remainder of United States	113	149,932	17	116,711	7	10,774	16	12,054	13	4,051	55	4,307	5	2,035
Electronic parts, equipment distributors, total	1,899	612,676	22	116,227	68	90,964	204	137,921	507	160,678	988	91,792	110	15,094
In cities of 500,000 or more	679	256,864	16	74,848	34	46,750	74	51,293	154	48,111	363	31,134	38	4,728
In cities of 100,000 to 499,999	464	164,405	4	(D)	26	(D)	73	49,599	139	45,402	199	17,093	23	6,337
In cities of 25,000 to 99,999	465	111,165	...	...	6	7,211	46	30,019	139	44,645	247	26,875	27	2,415
In cities of 5,000 to 24,999	177	33,514	...	...	2	(D)	7	(D)	47	14,068	107	11,069	14	1,065
In remainder of United States	114	46,728	2	(D)	...	...	4	(D)	28	8,452	72	5,621	8	549
Hardware, Plumbing-Heating Goods Wholesalers														
Hardware wholesalers:														
General-line hardware wholesalers, total	606	1,623,987	220	1,289,042	134	189,556	182	132,341	23	7,940	43	4,456	4	652
In cities of 500,000 or more	163	532,796	52	441,431	34	45,979	59	41,981	7	2,227	9	(D)	2	(D)
In cities of 100,000 to 499,999	167	601,216	85	526,322	36	51,423	28	20,144	5	(D)	12	1,295	1	(D)
In cities of 25,000 to 99,999	160	316,965	57	215,520	43	62,330	49	37,443	2	(D)	9	(D)	...	(D)
In cities of 5,000 to 24,999	78	109,105	18	60,736	16	22,403	32	23,207	6	2,252	6	507	...	...
In remainder of United States	38	63,905	8	45,033	5	7,421	14	9,566	3	(D)	7	657	1	(D)
Specialty-line hardware wholesalers, total	1,531	443,936	21	75,728	35	46,515	118	78,925	473	151,758	834	78,799	50	12,211
In cities of 500,000 or more	702	190,082	12	33,518	13	17,295	52	34,127	199	64,009	406	37,475	20	3,658
In cities of 100,000 to 499,999	324	98,935	4	18,944	8	10,091	27	17,574	104	32,819	166	17,152	15	2,355
In cities of 25,000 to 99,999	195	67,929	2	(D)	9	(D)	20	13,988	70	23,761	89	8,523	5	3,605
In cities of 5,000 to 24,999	151	45,422	2	(D)	3	(D)	9	6,239	47	14,434	85	8,530	5	1,653
In remainder of United States	159	41,568	1	(D)	2	(D)	10	6,997	53	16,735	88	7,119	5	940
Plumbing, heating equipment, supplies distributors:														
General-line plumbing-heating goods distributors, total	1,703	1,112,178	81	283,797	231	324,662	391	278,270	493	165,998	465	45,788	42	13,663
In cities of 500,000 or more	401	289,705	27	108,391	48	71,635	84	59,454	104	32,220	130	13,491	8	4,514
In cities of 100,000 to 499,999	393	308,715	25	81,527	84	117,656	95	68,099	88	30,574	92	9,018	9	1,841
In cities of 25,000 to 99,999	434	315,226	23	77,247	66	91,503	122	89,133	127	44,548	81	7,727	15	5,068
In cities of 5,000 to 24,999	266	114,703	3	8,033	20	26,210	52	35,583	107	35,593	79	8,256	5	1,028
In remainder of United States	209	83,829	3	8,599	13	17,658	38	26,001	67	23,063	83	7,296	5	1,212
Heating equipment distributors, total	905	301,516	9	25,550	45	59,415	133	90,535	241	80,783	447	41,022	30	4,211
In cities of 500,000 or more	287	111,114	6	16,165	22	28,303	39	26,636	76	25,850	136	13,250	8	910
In cities of 100,000 to 499,999	278	97,646	1	(D)	13	16,812	49	34,682	90	30,195	116	11,075	9	(D)
In cities of 25,000 to 99,999	175	57,743	2	(D)	7	9,888	29	18,219	43	14,727	90	7,698	4	(D)
In cities of 5,000 to 24,999	72	18,148	...	...	2	(D)	11	7,278	10	3,112	46	4,361	3	(D)
In remainder of United States	93	16,865	...	...	1	(D)	5	3,720	22	6,899	59	4,638	6	(D)
Plumbing fixtures, supplies distributors, total	1,438	916,094	84	287,852	151	203,002	305	218,158	422	143,212	439	45,036	37	18,834
In cities of 500,000 or more	473	315,968	30	112,347	48	64,312	89	64,526	132	43,496	164	17,011	10	14,276
In cities of 100,000 to 499,999	352	276,078	33	105,864	48	66,099	87	63,138	93	31,682	86	8,537	5	758
In cities of 25,000 to 99,999	294	195,103	16	54,589	36	48,318	72	50,942	92	32,034	71	7,058	7	2,162
In cities of 5,000 to 24,999	184	81,268	2	(D)	16	20,063	38	25,592	65	21,627	54	6,222	9	(D)
In remainder of United States	135	47,677	3	(D)	3	4,210	19	13,960	40	14,373	64	6,208	6	(D)
Lumber, Construction Materials Distributors														
Lumber, millwork wholesalers:														
Lumber wholesalers (without yards), total	1,678	1,621,685	182	892,633	233	336,654	277	201,605	310	103,963	607	48,043	69	38,787
In cities of 500,000 or more	304	374,792	53	224,489	52	75,028	62	44,490	56	18,897	71	5,563	10	6,325
In cities of 100,000 to 499,999	420	655,051	73	410,777	92	136,015	89	67,343	69	25,494	80	8,018	17	7,404
In cities of 25,000 to 99,999	213	201,302	17	74,350	39	56,830	45	32,266	45	14,086	59	5,799	8	17,971
In cities of 5,000 to 24,999	208	129,946	18	61,106	17	23,315	26	18,642	50	16,210	88	6,643	9	4,030
In remainder of United States	533	260,594	21	121,911	33	45,466	55	38,864	90	29,276	309	22,020	25	3,057

(D) Withheld to avoid disclosure. ... Represents zero.

Table 2D. MERCHANT WHOLESALERS: 1954—SALES SIZE OF ESTABLISHMENT—UNITED STATES, BY KIND OF BUSINESS AND CITY SIZE—Continued

Establishments and Sales

Kind of business and city size (number of inhabitants)	Total		Establishments operated full year with sales of—										Establishments operated less than full year	
			$2,000,000 and over		$1,000,000 to $1,999,000		$500,000 to $999,000		$200,000 to $499,000		Less than $200,000			
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Lumber, Construction Materials Distributors—Con.														
Lumber, millwork wholesalers--Con.														
Lumber distributors (with yards), total	1,124	1,094,408	123	571,526	161	230,151	212	151,829	297	99,084	303	31,323	28	10,495
In cities of 500,000 or more	271	323,504	43	190,128	42	59,690	55	40,374	79	25,581	49	5,534	3	2,197
In cities of 100,000 to 499,999	209	266,452	36	(D)	37	58,686	51	37,224	55	19,370	28	2,645	2	(D)
In cities of 25,000 to 99,999	157	232,338	17	143,527	30	42,967	35	24,479	41	14,492	27	3,087	7	3,786
In cities of 5,000 to 24,999	151	89,541	7	(D)	21	27,863	27	18,053	46	14,946	48	4,906	2	(D)
In remainder of United States	336	182,573	20	66,879	31	40,945	44	31,699	76	24,695	151	15,151	14	3,204
Millwork, plywood distributors, total	1,502	1,089,849	117	396,206	227	321,496	288	210,678	308	104,597	512	42,697	50	14,175
In cities of 500,000 or more	404	378,449	55	207,287	59	83,741	63	46,251	80	27,418	133	10,907	14	2,845
In cities of 100,000 to 499,999	380	354,661	39	124,437	87	128,491	86	63,504	67	22,661	90	8,548	11	7,020
In cities of 25,000 to 99,999	249	160,402	11	(D)	40	54,550	59	43,483	69	24,489	59	5,709	11	(D)
In cities of 5,000 to 24,999	172	84,478	3	(D)	18	23,868	43	30,233	35	11,187	72	5,903	1	(D)
In remainder of United States	297	111,859	9	22,255	23	30,846	37	27,207	57	18,842	158	11,630	13	1,079
Construction materials distributors:														
Brick, tile distributors, total	492	242,766	15	45,103	43	58,398	95	68,148	145	49,506	172	17,221	22	4,390
In cities of 500,000 or more	179	109,979	8	27,384	20	28,902	41	28,416	62	20,560	42	4,093	6	624
In cities of 100,000 to 499,999	116	58,051	4	10,530	12	15,802	21	15,994	27	9,868	44	4,778	8	1,079
In cities of 25,000 to 99,999	77	35,368	2	(D)	6	7,707	17	12,632	18	6,273	32	3,457	2	(D)
In cities of 5,000 to 24,999	46	17,556	...	...	2	(D)	8	5,793	20	6,602	14	1,254	2	(D)
In remainder of United States	74	21,812	1	(D)	3	(D)	8	5,313	18	6,203	40	3,639	4	944
Cement, lime plaster wholesalers, total	183	75,985	3	10,704	12	16,106	33	22,932	51	16,989	74	7,609	10	1,645
In cities of 500,000 or more	52	27,747	2	(D)	3	(D)	12	8,342	14	4,767	17	1,910	4	987
In cities of 100,000 to 499,999	27	14,523	...	...	5	6,978	5	3,948	9	2,939	8	658	...	...
In cities of 25,000 to 99,999	34	15,676	1	(D)	2	(D)	7	4,981	11	3,637	10	1,231	3	370
In cities of 5,000 to 24,999	29	7,505	...	...	...	...	3	(D)	9	3,374	16	2,010	1	(D)
In remainder of United States	41	10,534	...	...	2	(D)	6	(D)	8	2,272	23	1,800	2	(D)
Glass (building) distributors, total	574	251,273	14	65,849	44	59,789	83	57,629	127	40,438	291	24,230	15	3,338
In cities of 500,000 or more	175	118,191	10	47,921	23	30,271	30	20,027	37	11,540	69	5,928	6	2,504
In cities of 100,000 to 499,999	153	83,986	3	(D)	16	23,360	36	25,681	41	13,992	53	4,463	4	(D)
In cities of 25,000 to 99,999	128	29,836	...	...	2	(D)	13	8,825	36	10,924	72	7,239	5	(D)
In cities of 5,000 to 24,999	90	12,685	1	(D)	1	(D)	2	(D)	8	2,476	78	5,350	...	...
In remainder of United States	28	6,575	...	...	2	(D)	2	(D)	5	1,506	19	1,250	...	...
Ready-mixed concrete distributors, total	1,996	998,370	59	254,093	188	261,054	302	209,900	509	167,984	787	79,710	151	25,629
In cities of 500,000 or more	126	207,116	17	115,812	37	53,224	41	28,850	19	7,148	8	817	4	1,265
In cities of 100,000 to 499,999	184	203,737	22	76,717	49	69,849	59	42,535	26	10,002	16	1,819	12	2,815
In cities of 25,000 to 99,999	318	176,258	5	14,788	40	53,702	82	56,391	128	42,309	51	5,949	12	3,119
In cities of 5,000 to 24,999	585	187,244	6	18,334	28	38,413	60	40,647	154	49,765	297	33,011	40	7,074
In remainder of United States	783	224,015	9	28,442	34	45,866	60	41,477	182	58,760	415	38,114	83	11,356
Roofing, siding, insulation material distributors, total	697	447,723	20	110,526	86	117,373	170	120,424	207	72,531	179	18,271	35	8,598
In cities of 500,000 or more	183	123,270	7	33,354	28	36,592	47	32,611	47	15,457	48	4,485	6	771
In cities of 100,000 to 499,999	187	122,873	6	32,403	22	30,550	47	34,078	52	18,824	54	5,249	6	1,769
In cities of 25,000 to 99,999	150	109,112	4	34,521	17	23,074	38	26,832	48	17,054	33	4,092	10	3,539
In cities of 5,000 to 24,999	87	46,215	2	(D)	9	13,165	18	13,783	27	9,405	26	2,342	5	(D)
In remainder of United States	90	46,253	1	(D)	10	13,992	20	13,120	33	11,791	18	2,103	8	(D)
Sand, gravel, crushed stone distributors, total	597	105,039	4	9,662	13	19,228	29	19,728	67	21,235	461	26,641	23	8,545
In cities of 500,000 or more	46	18,902	1	(D)	3	4,154	12	8,058	6	(D)	21	2,012	3	(D)
In cities of 100,000 to 499,999	54	12,760	1	(D)	2	(D)	3	(D)	7	2,369	39	3,164	2	(D)
In cities of 25,000 to 99,999	46	6,313	...	...	...	...	1	(D)	11	(D)	34	1,726	...	...
In cities of 5,000 to 24,999	107	21,315	1	(D)	4	(D)	6	4,158	8	2,429	84	5,166	4	855
In remainder of United States	344	45,749	1	(D)	4	(D)	7	4,721	35	10,438	283	14,573	14	7,190
Other construction materials distributors, total	1,471	659,109	37	138,529	132	180,940	208	149,947	366	116,141	641	56,553	87	16,999
In cities of 500,000 or more	359	190,243	15	57,570	32	40,971	60	43,555	104	33,001	136	12,671	12	2,475
In cities of 100,000 to 499,999	383	189,347	13	40,365	43	60,725	53	39,469	95	29,876	158	13,600	21	5,312
In cities of 25,000 to 99,999	242	104,351	2	(D)	27	36,285	39	26,771	59	18,794	101	9,807	14	(D)
In cities of 5,000 to 24,999	201	68,730	3	(D)	10	13,154	23	16,428	49	16,600	99	8,993	17	(D)
In remainder of United States	286	106,438	4	20,410	20	29,805	33	23,724	59	17,870	147	11,482	23	3,147
Machinery, Equipment, Supplies Distributors														
Air conditioning, commercial refrigeration equipment distributors, total	1,860	484,070	12	46,851	56	76,959	151	106,939	463	145,726	1,096	93,179	82	14,416
In cities of 500,000 or more	498	173,709	6	20,217	27	39,210	59	42,620	140	45,532	249	22,193	17	3,937
In cities of 100,000 to 499,999	620	182,918	3	13,708	23	29,901	59	41,231	203	63,710	303	28,054	29	6,314
In cities of 25,000 to 99,999	421	76,932	1	(D)	3	(D)	19	13,288	87	26,847	288	25,196	23	2,909
In cities of 5,000 to 24,999	192	26,779	1	(D)	3	(D)	4	3,301	16	4,288	159	10,872	9	(D)
In remainder of United States	129	23,732	1	(D)	...	...	10	6,499	17	5,349	97	6,864	4	(D)

(D) Withheld to avoid disclosure. ... Represents zero.

Table 2D. MERCHANT WHOLESALERS: 1954—SALES SIZE OF ESTABLISHMENT—UNITED STATES, BY KIND OF BUSINESS AND CITY SIZE—Continued

Establishments and Sales

Kind of business and city size (number of inhabitants)	Total		Establishments operated full year with sales of—										Establishments operated less than full year	
			$2,000,000 and over		$1,000,000 to $1,999,000		$500,000 to $999,000		$200,000 to $499,000		Less than $200,000			
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Machinery, Equipment, Supplies Distributors—Con.														
Commercial machines, equipment distributors:														
Office machines, equipment distributors, total	1,421	186,631	7	21,573	10	13,016	34	22,366	141	41,650	1,164	77,197	65	10,829
In cities of 500,000 or more	391	91,384	5	(D)	7	(D)	24	16,171	67	19,992	275	20,586	13	8,447
In cities of 100,000 to 499,999	362	43,706	2	(D)	3	(D)	3	1,715	42	11,670	297	20,869	15	1,051
In cities of 25,000 to 99,999	359	33,008	...	...	...	...	7	4,480	23	7,244	317	20,811	12	473
In cities of 5,000 to 24,999	244	15,646	...	...	...	...	...	...	9	2,744	220	12,410	15	492
In remainder of United States	65	2,887	...	...	...	...	...	...	...	...	55	2,521	10	366
Restaurant, hotel supply houses (principally nonfood), total	571	159,253	8	28,657	19	22,505	49	34,202	127	40,514	357	32,143	11	1,232
In cities of 500,000 or more	179	61,400	6	(D)	6	6,905	11	7,076	46	14,522	108	9,492	2	(D)
In cities of 100,000 to 499,999	190	62,210	2	(D)	10	11,738	28	20,270	46	14,607	101	9,865	3	(D)
In cities of 25,000 to 99,999	144	27,922	...	...	3	3,862	8	(D)	29	9,070	101	9,217	3	(D)
In cities of 5,000 to 24,999	38	3,763	...	...	...	...	...	...	3	(D)	33	2,479	2	(D)
In remainder of United States	20	3,958	...	...	...	...	2	(D)	3	(D)	14	1,090	1	(D)
Store machines, fixtures distributors, total	1,087	276,953	10	25,891	49	65,238	74	52,852	235	75,804	672	51,269	47	5,899
In cities of 500,000 or more	435	136,636	8	(D)	27	36,980	28	20,453	107	33,972	248	20,103	17	(D)
In cities of 100,000 to 499,999	348	96,828	1	(D)	19	24,733	37	25,817	83	27,796	190	14,902	18	(D)
In cities of 25,000 to 99,999	183	23,596	...	...	...	...	5	3,539	31	9,481	137	9,699	10	877
In cities of 5,000 to 24,999	74	12,833	1	(D)	2	(D)	2	(D)	8	2,431	59	4,155	2	(D)
In remainder of United States	47	7,060	...	...	1	(D)	2	(D)	6	2,124	38	2,410	...	...
Other commercial machines, equipment distributors, total	140	37,288	3	12,444	3	3,846	7	5,279	20	7,139	103	7,817	4	763
In cities of 500,000 or more	50	21,008	3	12,444	...	...	3	(D)	10	3,466	31	3,158	3	(D)
In cities of 100,000 to 499,999	46	10,743	...	...	1	(D)	4	(D)	8	(D)	32	2,359	1	(D)
In cities of 25,000 to 99,999	21	2,379	...	...	1	(D)	...	...	1	(D)	19	(D)	...	(D)
In cities of 5,000 to 24,999	13	2,176	...	...	1	(D)	...	...	...	...	12	(D)	...	...
In remainder of United States	10	982	...	...	...	...	...	...	1	(D)	9	(D)	...	...
Construction machinery, equipment dealers, total	1,640	1,401,359	177	632,118	275	380,703	297	212,876	349	115,997	481	45,198	61	14,467
In cities of 500,000 or more	330	276,828	34	145,125	43	58,333	54	37,760	66	20,879	123	11,835	10	2,896
In cities of 100,000 to 499,999	455	437,867	63	213,530	85	119,906	80	58,364	97	33,069	120	11,622	10	1,376
In cities of 25,000 to 99,999	289	263,588	31	97,920	67	94,615	58	43,207	57	19,520	60	5,765	16	2,561
In cities of 5,000 to 24,999	209	136,813	8	31,926	37	49,894	43	29,098	52	17,646	61	6,048	8	2,201
In remainder of United States	357	286,263	41	143,617	43	57,955	62	44,447	77	24,883	117	9,928	17	5,433
Farm-garden machinery, equipment wholesalers:														
Garden machinery, equipment wholesalers, total	233	78,736	7	25,992	3	5,465	26	17,196	56	17,917	135	11,559	6	607
In cities of 500,000 or more	53	25,250	3	(D)	2	(D)	9	6,095	10	3,342	25	2,292	4	(D)
In cities of 100,000 to 499,999	59	30,540	4	(D)	...	...	8	5,587	20	6,793	27	2,487	...	(D)
In cities of 25,000 to 99,999	31	4,655	...	...	...	...	1	(D)	8	2,274	20	1,358	2	(D)
In cities of 5,000 to 24,999	34	6,666	...	...	...	...	2	(D)	11	(D)	21	1,940	...	(D)
In remainder of United States	56	11,625	...	...	1	(D)	6	3,417	7	(D)	42	3,482	...	...
Farm, dairy machinery, equipment (inc. tractors) wholesalers, total	879	455,643	52	179,798	56	80,831	110	79,324	207	66,067	424	39,330	30	10,293
In cities of 500,000 or more	100	70,942	10	33,076	8	12,103	18	13,842	23	8,089	41	3,832	...	...
In cities of 100,000 to 499,999	181	133,498	18	60,077	19	25,837	35	24,430	40	12,391	63	5,952	6	4,811
In cities of 25,000 to 99,999	135	76,534	9	(D)	13	19,475	16	11,981	33	9,286	58	5,592	6	(D)
In cities of 5,000 to 24,999	169	53,600	1	(D)	8	10,704	16	11,471	43	13,647	95	9,216	6	(D)
In remainder of United States	294	121,069	14	51,701	8	12,712	25	17,600	68	22,654	167	14,738	12	1,664
Industrial machinery, equipment distributors:														
Food processing machinery, equipment distributors, total	367	163,405	13	53,900	29	40,508	34	24,327	88	27,710	190	15,798	13	1,162
In cities of 500,000 or more	119	72,758	8	32,791	12	17,220	13	9,396	25	7,918	56	5,094	5	339
In cities of 100,000 to 499,999	96	39,491	2	(D)	10	14,306	11	7,713	32	9,471	36	3,161	5	(D)
In cities of 25,000 to 99,999	58	27,634	3	(D)	2	(D)	2	(D)	12	3,740	39	3,112	...	...
In cities of 5,000 to 24,999	50	12,590	...	...	3	4,240	3	(D)	11	4,100	31	2,140	2	(D)
In remainder of United States	44	10,932	...	...	2	(D)	5	3,811	8	2,481	28	2,291	1	(D)
General-purpose industrial machinery, equipment distributors, total	1,379	498,625	26	100,841	69	93,621	159	112,599	346	112,429	729	65,365	50	13,770
In cities of 500,000 or more	533	219,183	12	44,809	36	48,135	72	50,785	126	41,049	273	24,487	14	9,918
In cities of 100,000 to 499,999	402	[illegible]	6	27,907	16	23,974	43	32,420	111	35,412	209	20,076	17	2,145
In cities of 25,000 to 99,999	173	55,001	2	(D)	9	(D)	18	12,590	49	16,780	85	6,989	10	742
In cities of 5,000 to 24,999	107	28,053	1	(D)	3	(D)	11	6,400	23	7,553	66	5,818	3	628
In remainder of United States	164	54,454	5	18,132	5	5,951	15	10,404	37	11,635	96	7,995	6	337
Metalworking machinery, equipment dealers, total	914	484,490	50	219,433	60	80,849	96	67,954	227	72,768	455	39,266	26	4,220
In cities of 500,000 or more	481	271,771	29	126,779	33	45,674	57	40,313	117	36,258	234	20,019	11	2,728
In cities of 100,000 to 499,999	230	103,659	12	34,647	14	18,410	27	19,515	64	20,788	103	9,472	10	827
In cities of 25,000 to 99,999	81	42,910	2	(D)	7	(D)	8	5,264	19	6,348	45	3,969	...	(D)
In cities of 5,000 to 24,999	40	7,456	...	...	1	(D)	2	(D)	8	2,423	25	1,932	4	(D)
In remainder of United States	82	58,694	7	(D)	5	6,955	2	(D)	19	6,951	48	3,874	1	(D)
Oil well supply houses, total	1,208	914,479	86	345,567	179	245,988	233	172,129	288	98,647	369	34,501	53	17,647
In cities of 500,000 or more	82	121,599	17	96,132	8	10,927	6	5,065	19	6,519	29	2,776	3	180
In cities of 100,000 to 499,999	154	141,301	18	73,458	27	37,942	19	14,097	30	9,007	55	5,674	5	1,123

(D) Withheld to avoid disclosure. ... Represents zero.

Table 2D. MERCHANT WHOLESALERS: 1954—SALES SIZE OF ESTABLISHMENT—UNITED STATES, BY KIND OF BUSINESS AND CITY SIZE—Continued

Establishments and Sales

Kind of business and city size (number of inhabitants)	Total		Establishments operated full year with sales of—										Establishments operated less than full year	
			$2,000,000 and over		$1,000,000 to $1,999,000		$500,000 to $999,000		$200,000 to $499,000		Less than $200,000			
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Machinery, Equipment, Supplies Distributors—Con.														
Industrial machinery, equipment distributors—Con.														
Oil well supply houses—Con.														
In cities of 25,000 to 99,999	158	154,569	20	77,152	29	38,761	21	16,785	25	9,170	54	5,708	9	6,993
In cities of 5,000 to 24,999	417	285,558	21	58,542	72	100,517	103	76,011	107	36,712	97	7,656	17	6,120
In remainder of United States	397	211,452	10	40,283	43	57,841	84	60,171	107	37,239	134	12,687	19	3,231
Printing machinery, equipment distributors, total	210	64,820	5	18,481	6	8,156	21	13,761	42	13,362	131	10,317	5	743
In cities of 500,000 or more	145	49,226	4	(D)	3	4,458	19	(D)	31	9,772	84	6,605	4	(D)
In cities of 100,000 to 499,999	41	11,591	1	(D)	2	(D)	2	(D)	8	2,694	28	2,238	...	...
In cities of 25,000 to 99,999	14	3,150	...	...	1	(D)	...	...	2	(D)	11	(D)	...	...
In cities of 5,000 to 24,999	4	222	...	...	...	...	...	...	...	...	4	222	...	...
In remainder of United States	6	631	...	...	...	...	...	...	1	(D)	4	(D)	1	(D)
Used machinery dealers, total	245	31,272	...	...	2	(D)	9	(D)	26	8,001	199	13,403	9	924
In cities of 500,000 or more	105	13,591	...	...	...	...	7	4,252	11	3,279	84	5,655	3	405
In cities of 100,000 to 499,999	63	8,864	...	...	1	(D)	2	(D)	8	2,438	50	3,407	2	(D)
In cities of 25,000 to 99,999	24	3,237	...	...	...	...	...	...	4	(D)	20	1,807	...	(D)
In cities of 5,000 to 24,999	17	847	...	...	...	...	...	...	1	(D)	15	(D)	1	(D)
In remainder of United States	36	4,733	...	...	1	(D)	...	...	2	(D)	30	(D)	3	46
Other industrial machinery, equipment distributors, total	1,423	461,895	32	128,157	50	74,040	117	82,430	312	100,777	854	67,145	58	9,346
In cities of 500,000 or more	586	207,219	16	62,377	21	30,939	50	35,239	144	46,176	335	27,809	20	4,679
In cities of 100,000 to 499,999	313	79,255	3	8,349	10	13,025	25	17,493	69	22,804	194	15,412	12	2,172
In cities of 25,000 to 99,999	186	85,776	8	42,113	7	11,073	19	13,367	32	9,900	113	8,401	7	922
In cities of 5,000 to 24,999	155	45,368	2	(D)	8	(D)	14	8,672	34	10,467	91	6,492	6	402
In remainder of United States	183	44,277	3	(D)	4	(D)	9	7,659	33	11,430	121	9,031	13	1,171
Industrial materials, supplies distributors:														
Abrasives, abrasive materials distributors, total	141	77,400	6	23,775	20	25,455	14	10,243	38	12,614	60	5,032	3	281
In cities of 500,000 or more	79	35,982	4	(D)	6	7,752	10	7,136	25	7,670	32	2,682	2	(D)
In cities of 100,000 to 499,999	23	14,233	...	...	9	11,374	2	(D)	2	(D)	10	757	...	...
In cities of 25,000 to 99,999	18	15,758	1	(D)	2	(D)	...	...	7	2,953	8	865	...	...
In cities of 5,000 to 24,999	11	4,289	...	...	2	(D)	1	(D)	2	(D)	6	381	...	...
In remainder of United States	10	7,138	1	(D)	1	(D)	1	(D)	2	(D)	4	347	1	(D)
Mechanical power transmission equipment distributors, total	335	113,349	2	(D)	14	18,117	49	32,409	125	40,198	128	13,596	17	(D)
In cities of 500,000 or more	98	44,747	2	(D)	8	10,599	20	14,065	28	9,414	37	3,110	3	(D)
In cities of 100,000 to 499,999	125	42,337	...	...	6	7,518	19	11,908	51	16,873	39	4,721	10	1,317
In cities of 25,000 to 99,999	78	19,474	...	...	...	...	8	(D)	34	10,061	34	4,137	2	(D)
In cities of 5,000 to 24,999	24	4,475	...	...	...	...	1	(D)	9	(D)	13	1,098	1	(D)
In remainder of United States	10	2,316	...	...	...	...	1	(D)	3	(D)	5	530	1	(D)
Mechanical rubber goods distributors, total	280	100,031	3	8,516	15	20,606	47	32,455	76	23,872	132	12,782	7	1,800
In cities of 500,000 or more	146	58,500	2	(D)	10	12,984	27	19,173	35	11,054	69	7,471	3	(D)
In cities of 100,000 to 499,999	67	24,418	1	(D)	3	(D)	11	7,457	24	7,795	26	2,476	2	(D)
In cities of 25,000 to 99,999	31	8,183	...	...	1	(D)	4	2,248	9	(D)	16	1,090	1	(D)
In cities of 5,000 to 24,999	15	2,595	...	...	...	...	2	(D)	2	(D)	10	812	1	(D)
In remainder of United States	21	6,335	...	...	1	(D)	3	(D)	6	1,969	11	933	...	...
Rope, cordage distributors, total	117	94,120	8	(D)	10	15,205	26	20,508	34	11,267	37	3,779	2	(D)
In cities of 500,000 or more	83	78,947	7	(D)	8	(D)	22	17,562	24	7,547	22	2,390	...	(D)
In cities of 100,000 to 499,999	21	11,142	1	(D)	2	(D)	3	(D)	5	1,697	10	633	...	...
In cities of 25,000 to 99,999	5	(D)	...	...	...	...	...	...	2	(D)	2	(D)	1	(D)
In cities of 5,000 to 24,999	2	(D)	...	...	...	...	1	(D)	...	...	...	...	1	(D)
In remainder of United States	6	1,641	...	...	...	...	...	...	3	(D)	3	(D)	...	...
Valves, fittings (except plumbing) distributors, total	214	139,320	16	53,924	17	27,041	43	32,045	54	18,310	73	7,242	11	758
In cities of 500,000 or more	85	56,035	9	(D)	4	5,585	16	12,047	23	7,339	31	2,812	2	(D)
In cities of 100,000 to 499,999	60	50,587	6	23,262	6	11,503	12	8,417	16	5,620	15	1,588	5	197
In cities of 25,000 to 99,999	31	16,981	1	(D)	4	6,322	7	(D)	5	1,783	13	1,316	1	(D)
In cities of 5,000 to 24,999	20	8,436	...	...	1	(D)	6	4,459	4	1,654	7	737	2	(D)
In remainder of United States	18	7,281	...	...	2	(D)	2	(D)	6	1,914	7	789	1	(D)
Reconditioned drum, barrel distributors, total	372	65,360	...	...	14	17,996	14	9,296	61	18,273	277	18,602	6	1,193
In cities of 500,000 or more	164	29,479	...	...	6	7,751	6	(D)	31	8,971	119	8,829	2	(D)
In cities of 100,000 to 499,999	110	20,358	...	...	4	(D)	5	3,699	21	6,397	79	5,062	1	(D)
In cities of 25,000 to 99,999	41	6,966	...	...	2	(D)	1	(D)	4	1,428	32	1,808	2	(D)
In cities of 5,000 to 24,999	22	2,167	...	...	...	...	1	(D)	1	(D)	19	1,247	1	(D)
In remainder of United States	35	6,390	...	...	2	(D)	1	(D)	4	(D)	28	1,656	...	...
Other industrial materials, supplies distributors, total	2,934	1,420,160	122	479,889	234	325,157	340	243,116	655	211,976	1,485	129,891	98	30,131
In cities of 500,000 or more	1,165	599,089	61	243,811	82	116,419	124	89,937	238	78,111	622	54,408	38	16,403
In cities of 100,000 to 499,999	818	387,818	31	107,825	75	101,862	107	76,724	197	62,817	378	31,576	30	7,014
In cities of 25,000 to 99,999	433	201,703	19	56,957	35	47,958	55	39,051	111	35,685	202	17,846	11	4,206
In cities of 5,000 to 24,999	243	83,689	2	(D)	18	25,337	30	20,519	50	15,271	141	13,891	2	(D)
In remainder of United States	275	147,861	9	(D)	24	33,581	24	16,885	59	20,092	142	12,170	17	(D)
Professional equipment, supplies distributors:														
Dental supply houses, total	502	124,125	...	...	19	24,241	46	31,890	128	40,280	300	27,188	9	526
In cities of 500,000 or more	217	56,826	...	...	12	16,398	20	14,510	49	14,502	130	10,963	6	453
In cities of 100,000 to 499,999	172	48,728	...	...	6	(D)	23	15,046	54	(D)	86	8,229	3	73
In cities of 25,000 to 99,999	91	16,547	...	...	1	(D)	3	2,334	24	6,888	63	(D)	...	...
In cities of 5,000 to 24,999	9	1,117	...	...	...	...	...	...	1	(D)	8	(D)	...	...
In remainder of United States	13	907	...	...	...	...	...	...	...	....	13	907	...	...

(D) Withheld to avoid disclosure. ... Represents zero.

Table 2D. MERCHANT WHOLESALERS: 1954–SALES SIZE OF ESTABLISHMENT–UNITED STATES, BY KIND OF BUSINESS AND CITY SIZE–Continued

Establishments and Sales

Kind of business and city size (number of inhabitants)	Total		Establishments operated full year with sales of—										Establishments operated less than full year	
			$2,000,000 and over		$1,000,000 to $1,999,000		$500,000 to $999,000		$200,000 to $499,000		Less than $200,000			
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Machinery, Equipment, Supplies Distributors—Con.														
Professional equipment, supplies distributors—Con.														
Religious supply houses, total	134	31,582	2	(D)	5	6,705	7	4,822	29	8,552	90	6,447	1	(D)
In cities of 500,000 or more	89	17,668	1	(D)	3	(D)	4	3,098	15	4,448	66	4,342	...	...
In cities of 100,000 to 499,999	23	7,092	...	...	2	(D)	1	(D)	7	2,023	12	1,186	1	(D)
In cities of 25,000 to 99,999	9	1,415	...	...	...	...	...	...	4	980	5	435	...	...
In cities of 5,000 to 24,999	8	4,832	1	(D)	...	...	2	(D)	2	(D)	3	(D)	...	...
In remainder of United States	5	575	...	...	...	...	...	...	1	(D)	4	(D)	...	...
School supply houses, total	255	96,321	8	22,887	14	19,085	31	22,580	61	19,484	133	11,720	8	565
In cities of 500,000 or more	83	26,651	1	(D)	3	4,768	8	6,122	22	6,626	46	4,384	3	(D)
In cities of 100,000 to 499,999	60	27,811	3	(D)	4	5,240	8	6,011	19	6,578	24	2,219	2	(D)
In cities of 25,000 to 99,999	50	25,006	2	(D)	7	9,077	8	(D)	10	3,112	23	2,028	...	(D)
In cities of 5,000 to 24,999	29	6,054	...	...	...	...	4	(D)	6	1,669	18	1,826	1	(D)
In remainder of United States	33	10,799	2	(D)	...	...	3	2,101	4	1,499	22	1,263	2	(D)
Surgical, medical, hospital supply houses, total	800	321,489	18	79,876	52	69,517	103	73,078	200	64,015	404	32,780	23	2,223
In cities of 500,000 or more	338	161,920	12	51,557	31	41,666	42	30,475	70	23,181	176	13,982	7	1,059
In cities of 100,000 to 499,999	231	92,684	2	(D)	16	20,867	45	32,114	71	22,748	90	7,691	7	(D)
In cities of 25,000 to 99,999	152	44,774	2	(D)	2	(D)	12	7,607	50	15,215	82	6,872	4	131
In cities of 5,000 to 24,999	44	11,888	1	(D)	1	(D)	3	(D)	7	(D)	30	2,266	2	(D)
In remainder of United States	35	10,223	1	(D)	2	(D)	1	(D)	2	(D)	26	1,969	3	388
Optical goods wholesalers, total	742	126,966	2	(D)	6	(D)	31	19,233	136	41,922	544	46,451	23	2,964
In cities of 500,000 or more	282	54,688	...	...	2	(D)	17	10,521	75	23,443	180	16,161	8	(D)
In cities of 100,000 to 499,999	212	46,186	2	(D)	3	4,939	10	(D)	42	12,706	148	14,389	7	602
In cities of 25,000 to 99,999	146	18,620	...	...	1	(D)	4	(D)	15	4,686	125	9,788	1	(D)
In cities of 5,000 to 24,999	87	6,377	...	...	...	...	...	...	3	(D)	79	5,368	5	(D)
In remainder of United States	15	1,095	...	...	...	...	...	...	1	(D)	12	745	2	(D)
Other professional supplies distributors, total	479	152,670	13	51,083	25	33,298	22	15,132	72	22,825	329	25,145	18	5,187
In cities of 500,000 or more	214	87,130	9	36,225	15	20,140	14	9,783	34	10,034	133	9,949	9	999
In cities of 100,000 to 499,999	155	32,635	1	(D)	5	7,012	7	(D)	22	7,848	115	9,740	5	3,712
In cities of 25,000 to 99,999	57	17,031	1	(D)	2	(D)	1	(D)	7	1,956	42	2,674	4	(D)
In cities of 5,000 to 24,999	26	3,283	...	...	...	...	...	...	5	1,644	21	1,639	...	...
In remainder of United States	27	12,591	2	(D)	3	(D)	...	...	4	1,343	18	1,143	...	(D)
Service establishment supply houses:														
Beauty, barber supply houses, total	898	140,561	...	...	9	12,832	26	16,630	178	52,477	657	55,668	28	2,954
In cities of 500,000 or more	290	56,559	...	...	6	7,931	17	10,870	64	20,069	196	16,586	7	1,103
In cities of 100,000 to 499,999	322	52,922	...	...	2	(D)	8	(D)	77	22,431	224	20,987	11	1,128
In cities of 25,000 to 99,999	213	25,500	...	...	1	(D)	1	(D)	33	8,471	171	14,153	7	(D)
In cities of 5,000 to 24,999	52	4,001	...	...	...	...	...	...	3	(D)	47	(D)	2	(D)
In remainder of United States	21	1,579	...	...	...	...	...	...	1	(D)	19	(D)	1	(D)
Janitors' supply houses, total	843	126,780	4	13,373	9	11,914	21	14,287	116	35,938	660	48,564	33	2,704
In cities of 500,000 or more	266	52,455	1	(D)	7	(D)	16	11,208	40	12,809	197	16,048	5	959
In cities of 100,000 to 499,999	285	37,890	1	(D)	1	(D)	3	(D)	44	13,776	225	17,036	11	1,081
In cities of 25,000 to 99,999	160	18,602	1	(D)	1	(D)	2	(D)	17	4,906	135	9,089	4	(D)
In cities of 5,000 to 24,999	75	12,896	1	(D)	...	...	...	...	8	2,455	58	3,564	8	(D)
In remainder of United States	57	4,937	...	...	...	...	...	...	7	1,992	45	2,827	5	118
Laundry, dry cleaning supply houses, total	441	146,607	5	12,701	20	29,109	46	33,731	112	38,152	227	20,085	31	12,829
In cities of 500,000 or more	205	77,897	5	12,701	13	18,540	15	12,353	51	17,700	106	9,765	15	6,838
In cities of 100,000 to 499,999	152	49,500	...	...	4	6,093	22	15,854	49	17,044	65	5,778	12	4,731
In cities of 25,000 to 99,999	50	11,715	...	...	2	(D)	5	2,824	10	(D)	30	2,628	3	(D)
In cities of 5,000 to 24,999	11	1,362	...	...	...	...	1	(D)	...	...	10	(D)	...	...
In remainder of United States	23	6,133	...	...	1	(D)	3	(D)	2	(D)	16	(D)	1	(D)
Shoe service wholesalers, total	485	101,579	2	(D)	6	8,097	32	23,575	107	32,002	330	32,386	8	(D)
In cities of 500,000 or more	231	60,032	2	(D)	6	8,097	20	15,481	56	17,414	146	14,339	1	(D)
In cities of 100,000 to 499,999	138	26,632	...	...	...	...	9	6,312	34	9,654	91	10,208	4	458
In cities of 25,000 to 99,999	96	11,285	...	...	...	...	2	(D)	11	2,691	81	7,089	2	(D)
In cities of 5,000 to 24,999	16	2,960	...	...	...	...	...	...	6	2,243	9	(D)	1	(D)
In remainder of United States	4	670	...	...	...	...	1	(D)	...	...	3	(D)	...	...
Undertakers' supply houses, total	137	14,443	...	...	...	...	2	(D)	22	6,409	107	6,586	6	(D)
In cities of 500,000 or more	37	4,166	...	...	...	...	...	...	7	(D)	30	2,179	...	(D)
In cities of 100,000 to 499,999	26	3,410	...	...	...	...	...	...	8	2,135	18	1,275	...	...
In cities of 25,000 to 99,999	26	2,303	...	...	...	...	...	...	3	(D)	22	1,350	1	(D)
In cities of 5,000 to 24,999	21	1,779	...	...	...	...	1	(D)	1	(D)	15	660	4	(D)
In remainder of United States	27	2,785	...	...	...	...	1	(D)	3	(D)	22	1,122	1	(D)
Upholsterers' supply houses, total	262	92,670	9	23,355	7	9,190	31	20,931	83	26,205	128	12,795	4	194
In cities of 500,000 or more	163	66,263	7	(D)	6	(D)	23	15,788	53	16,823	72	6,893	2	(D)
In cities of 100,000 to 499,999	67	19,407	1	(D)	1	(D)	7	(D)	26	(D)	32	3,629	...	...
In cities of 25,000 to 99,999	20	3,363	...	...	...	...	1	(D)	4	(D)	14	1,454	1	(D)
In cities of 5,000 to 24,999	4	(D)	...	...	...	...	...	...	...	...	4	(D)	...	...
In remainder of United States	8	(D)	1	(D)	...	...	...	...	...	...	6	(D)	1	(D)

(D) Withheld to avoid disclosure. ... Represents zero.

Table 2D. MERCHANT WHOLESALERS: 1954—SALES SIZE OF ESTABLISHMENT—UNITED STATES, BY KIND OF BUSINESS AND CITY SIZE—Continued

Establishments and Sales

Kind of business and city size (number of inhabitants)	Total		Establishments operated full year with sales of—										Establishments operated less than full year	
			$2,000,000 and over		$1,000,000 to $1,999,000		$500,000 to $999,000		$200,000 to $499,000		Less than $200,000			
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Machinery, Equipment Supplies Distributors—Con.														
Service establishment supply houses—Con.														
Welders' supply houses, total	1,000	198,100	5	16,509	6	8,682	58	38,904	222	65,606	674	66,069	35	2,330
In cities of 500,000 or more	191	58,344	5	16,509	...	...	20	14,144	52	16,352	111	11,249	3	90
In cities of 100,000 to 499,999	231	51,656	...	...	3	4,376	19	12,890	66	18,942	133	14,846	10	602
In cities of 25,000 to 99,999	284	46,527	...	...	2	(D)	8	(D)	63	18,100	203	19,839	8	764
In cities of 5,000 to 24,999	186	23,929	...	...	...	...	6	3,567	21	5,832	151	14,169	8	361
In remainder of United States	108	17,644	...	...	1	(D)	5	(D)	20	6,380	76	5,966	6	513
Other service establishment supply houses, total	1,198	281,252	12	38,501	37	50,022	79	54,860	215	68,117	816	61,086	39	8,666
In cities of 500,000 or more	612	172,738	9	31,653	26	34,999	45	31,912	121	37,917	396	30,350	15	5,907
In cities of 100,000 to 499,999	311	64,887	1	(D)	7	(D)	24	16,384	57	17,871	211	17,336	11	1,157
In cities of 25,000 to 99,999	123	16,691	...	...	2	(D)	2	(D)	15	5,066	98	6,895	6	1,022
In cities of 5,000 to 24,999	71	10,283	...	...	...	...	5	2,906	12	4,176	50	2,931	4	270
In remainder of United States	81	16,653	2	(D)	2	(D)	3	(D)	10	3,087	61	3,574	3	310
Transportation equipment distributors:														
Aircraft, aeronautical equipment, parts distributors, total	450	169,782	11	57,496	16	23,182	43	30,660	109	34,311	254	19,654	17	4,479
In cities of 500,000 or more	131	51,002	4	13,734	6	9,650	15	10,787	36	11,335	66	5,219	4	277
In cities of 100,000 to 499,999	88	48,908	3	27,033	4	5,104	9	6,476	16	5,331	50	3,750	6	1,214
In cities of 25,000 to 99,999	94	28,308	1	(D)	1	(D)	8	5,447	25	7,021	57	4,262	2	(D)
In cities of 5,000 to 24,999	52	18,205	1	(D)	2	(D)	7	5,067	12	42,50	28	2,438	2	(D)
In remainder of United States	85	23,359	2	(D)	3	4,446	4	2,883	20	6,374	53	3,985	3	(D)
Marine machinery, equipment distributors, total	400	126,573	7	24,624	15	18,989	49	33,677	90	27,734	223	20,101	16	1,448
In cities of 500,000 or more	174	57,103	1	(D)	11	14,059	28	18,796	35	11,389	93	8,556	6	(D)
In cities of 100,000 to 499,999	100	39,405	3	11,094	3	(D)	14	(D)	31	10,017	46	4,528	3	518
In cities of 25,000 to 99,999	38	11,119	1	(D)	1	(D)	2	(D)	4	1,039	30	2,775	...	...
In cities of 5,000 to 24,999	35	6,854	1	(D)	...	...	...	...	12	(D)	21	1,774	1	(D)
In remainder of United States	53	12,092	1	(D)	...	...	5	3,654	8	(D)	33	2,468	6	360
Railroad equipment distributors, total	84	60,046	6	33,544	6	8,716	12	8,203	12	4,050	45	3,338	3	2,195
In cities of 500,000 or more	63	54,531	6	33,544	6	8,716	9	6,037	7	(D)	32	2,447	3	(D)
In cities of 100,000 to 499,999	10	2,047	...	...	...	...	...	...	2	(D)	8	(D)	...	(D)
In cities of 25,000 to 99,999	4	(D)	...	...	...	...	1	(D)	...	...	3	(D)	...	...
In cities of 5,000 to 24,999	6	1,779	...	...	...	...	1	(D)	3	(D)	2	(D)	...	...
In remainder of United States	1	(D)	...	...	...	...	1	(D)	...	..	...	...	...	(D)
Other transportation equipment distributors, total	70	19,647	...	...	5	6,259	8	5,935	12	3,568	42	3,637	3	248
In cities of 500,000 or more	27	8,468	...	...	2	(D)	4	2,984	4	1,407	16	1,596	1	(D)
In cities of 100,000 to 499,999	19	5,476	...	...	1	(D)	2	(D)	4	1,070	12	1,176	...	...
In cities of 25,000 to 99,999	10	3,244	...	...	2	(D)	...	...	2	(D)	5	460	1	(D)
In cities of 5,000 to 24,999	6	1,584	...	...	...	...	2	(D)	...	...	4	(D)	...	...
In remainder of United States	8	875	...	...	...	...	...	...	2	(D)	5	(D)	1	(D)
Metals, Metalwork (Except Scrap) Distributors														
Iron, steel and products distributors, total	2,693	2,174,276	242	1,154,167	286	406,888	398	283,039	672	225,746	1,002	89,571	93	14,865
In cities of 500,000 or more	1,180	1,158,153	123	685,026	143	203,380	181	128,514	292	96,504	409	38,595	32	6,134
In cities of 100,000 to 499,999	568	456,802	56	221,560	69	98,581	89	63,750	155	53,421	180	15,723	19	3,767
In cities of 25,000 to 99,999	363	217,079	23	87,332	32	44,468	55	38,126	93	31,392	149	13,619	14	2,142
In cities of 5,000 to 24,999	251	116,269	12	37,307	18	25,891	31	22,308	58	19,243	118	9,840	14	1,680
In remainder of United States	331	225,973	28	122,942	24	34,568	42	30,341	74	25,186	146	11,794	17	1,142
Nonferrous metals distributors, total	542	1,188,309	76	972,951	71	99,194	73	54,729	122	40,033	175	15,722	25	5,680
In cities of 500,000 or more	327	1,002,624	52	872,385	41	56,817	44	34,097	79	26,261	98	8,845	13	4,219
In cities of 100,000 to 499,999	109	96,923	11	45,899	21	29,876	14	9,688	23	7,421	35	3,465	5	574
In cities of 25,000 to 99,999	33	21,435	3	11,857	1	(D)	5	3,729	10	3,026	11	888	3	(D)
In cities of 5,000 to 24,999	35	34,522	4	20,781	5	(D)	6	4,390	4	1,484	15	1,067	1	(D)
In remainder of United States	38	32,805	6	22,029	3	4,480	4	2,825	6	1,841	16	1,457	3	173
Scrap, Waste Materials Dealers														
Iron, steel scrap dealers:														
Iron, steel scrap dealers (with processing, preparation equipment), total	2,202	801,352	57	280,900	95	132,053	226	159,620	395	122,188	1,379	100,759	50	5,832
In cities of 500,000 or more	403	272,186	26	126,742	34	49,289	73	50,965	84	26,673	174	16,269	12	2,248
In cities of 100,000 to 499,999	374	226,465	17	98,561	30	40,747	63	44,259	85	26,379	171	15,318	8	1,201
In cities of 25,000 to 99,999	448	135,200	5	13,071	18	23,826	57	41,539	109	34,462	248	21,135	11	1,167
In cities of 5,000 to 24,999	535	86,593	3	7,221	6	8,149	24	16,882	81	23,316	414	30,385	7	640
In remainder of United States	442	80,908	6	35,305	7	10,042	9	5,975	36	11,358	372	17,652	12	576
Iron, steel scrap dealers (without processing, preparation equipment), total	1,517	411,788	34	256,038	34	47,152	35	24,035	83	25,928	1,298	55,780	33	2,855
In cities of 500,000 or more	389	278,526	26	225,158	15	20,664	10	6,491	31	9,534	299	15,531	8	1,148
In cities of 100,000 to 499,999	231	47,474	3	(D)	12	17,152	8	5,662	17	5,395	185	9,556	6	(D)
In cities of 25,000 to 99,999	214	47,330	4	18,653	6	(D)	9	6,499	14	4,365	179	9,661	2	(D)
In cities of 5,000 to 24,999	285	21,640	...	...	1	(D)	7	(D)	16	5,266	253	9,865	8	730
In remainder of United States	398	16,818	1	(D)	...	...	1	(D)	5	1,368	382	11,167	9	(D)

(D) Withheld to avoid disclosure. ... Represents zero.

Table 2D. MERCHANT WHOLESALERS: 1954—SALES SIZE OF ESTABLISHMENT—UNITED STATES, BY KIND OF BUSINESS AND CITY SIZE—Continued

Establishments and Sales

Kind of business and city size (number of inhabitants)	Total		Establishments operated full year with sales of—										Establishments operated less than full year	
			$2,000,000 and over		$1,000,000 to $1,999,000		$500,000 to $999,000		$200,000 to $499,000		Less than $200,000			
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Scrap, Waste Materials Dealers—Con.														
Waste materials dealers:														
Nonferrous metallic scrap dealers, total	1,518	500,822	55	179,397	59	78,648	119	84,947	245	78,203	999	71,210	41	8,417
In cities of 500,000 or more	476	210,063	25	81,431	30	40,252	45	33,569	84	26,569	279	22,473	13	5,769
In cities of 100,000 to 499,999	324	151,510	18	65,832	14	18,049	42	29,885	66	22,519	171	13,489	13	1,736
In cities of 25,000 to 99,999	279	71,119	7	19,004	7	8,950	17	11,209	53	16,521	190	15,138	5	297
In cities of 5,000 to 24,999	257	38,940	2	(D)	4	5,696	10	6,377	29	8,739	204	12,622	8	(D)
In remainder of United States	182	29,190	3	(D)	4	5,701	5	3,907	13	3,855	155	7,488	2	(D)
Waste paper dealers, total	1,124	218,239	13	47,668	31	41,659	43	29,837	137	42,674	868	53,723	32	2,678
In cities of 500,000 or more	545	133,462	11	(D)	21	28,361	23	16,876	59	18,816	414	26,511	17	(D)
In cities of 100,000 to 499,999	241	47,012	1	(D)	5	(D)	14	8,875	55	16,085	158	11,760	8	722
In cities of 25,000 to 99,999	179	18,364	...	...	3	(D)	2	(D)	10	3,377	159	9,250	5	328
In cities of 5,000 to 24,999	75	5,672	...	...	...	...	...	...	8	(D)	66	2,855	1	(D)
In remainder of United States	84	13,729	1	(D)	2	(D)	4	(D)	5	(D)	71	3,347	1	(D)
Wiping cloth dealers, total	229	48,395	...	...	2	(D)	19	13,023	69	21,382	134	11,184	5	(D)
In cities of 500,000 or more	122	28,905	...	...	...	...	13	(D)	45	13,969	62	5,761	2	(D)
In cities of 100,000 to 499,999	56	11,906	...	...	1	(D)	5	(D)	14	4,779	35	2,632	1	(D)
In cities of 25,000 to 99,999	26	3,848	...	...	...	...	1	(D)	5	(D)	20	1,513	...	...
In cities of 5,000 to 24,999	8	1,122	...	...	...	...	...	...	3	(D)	4	297	1	(D)
In remainder of United States	17	2,614	...	...	1	(D)	...	...	2	(D)	13	981	1	(D)
Rags, textile waste dealers, total	784	250,528	17	64,038	35	49,503	77	53,486	141	44,152	494	36,934	20	2,415
In cities of 500,000 or more	445	123,060	5	22,873	16	21,297	41	28,492	87	27,583	282	20,805	14	2,010
In cities of 100,000 to 499,999	134	59,968	7	(D)	9	14,012	21	14,350	26	8,299	69	5,509	2	(D)
In cities of 25,000 to 99,999	117	33,420	2	(D)	5	7,824	8	5,373	17	5,318	84	6,729	1	(D)
In cities of 5,000 to 24,999	45	19,866	2	(D)	3	(D)	1	(D)	5	1,264	33	2,185	1	(D)
In remainder of United States	43	14,214	1	(D)	2	(D)	6	(D)	6	1,688	26	1,706	2	(D)
Other waste materials dealers, total	815	174,466	8	64,157	17	23,633	30	20,836	77	24,994	658	34,538	25	6,308
In cities of 500,000 or more	299	102,683	5	54,314	6	8,013	17	11,101	39	12,483	222	13,482	10	3,290
In cities of 100,000 to 499,999	173	31,219	1	(D)	7	9,529	7	(D)	17	5,932	136	6,675	5	345
In cities of 25,000 to 99,999	118	22,825	2	(D)	2	(D)	4	3,547	7	2,014	99	5,877	4	2,560
In cities of 5,000 to 24,999	81	8,439	...	...	1	(D)	2	(D)	7	2,339	71	3,407	...	(D)
In remainder of United States	144	9,300	...	...	1	(D)	...	...	7	2,226	130	5,097	6	(D)
Other Merchant Wholesalers														
Amusement, sporting goods distributors:														
Cameras, photographic supplies distributors, total	484	233,116	22	89,876	26	35,106	60	41,753	130	43,343	225	19,329	21	3,709
In cities of 500,000 or more	258	160,272	18	69,654	19	25,828	40	28,515	69	24,075	98	9,282	14	2,918
In cities of 100,000 to 499,999	119	49,904	1	(D)	6	(D)	17	11,020	44	14,275	48	3,950	3	658
In cities of 25,000 to 99,999	50	9,864	1	(D)	...	...	2	(D)	7	2,161	38	3,568	2	(D)
In cities of 5,000 to 24,999	31	7,899	1	(D)	1	(D)	1	(D)	7	(D)	20	1,497	1	(D)
In remainder of United States	26	5,177	1	(D)	...	...	...	...	3	(D)	21	1,032	1	(D)
Sporting goods wholesalers, total	579	233,998	19	81,394	26	33,364	59	43,675	133	41,741	325	28,280	17	5,544
In cities of 500,000 or more	204	132,541	14	63,912	12	15,271	30	23,671	58	19,891	83	8,376	7	1,420
In cities of 100,000 to 499,999	149	51,717	3	(D)	6	8,474	19	14,088	37	10,553	82	6,710	2	(D)
In cities of 25,000 to 99,999	83	17,028	...	...	3	3,276	5	3,159	20	5,816	52	4,725	3	52
In cities of 5,000 to 24,999	59	12,777	1	(D)	2	(D)	3	(D)	11	3,221	39	3,105	3	328
In remainder of United States	84	19,935	1	(D)	3	(D)	2	(D)	7	2,260	69	5,364	2	(D)
Toys, games, fireworks wholesalers, total	805	277,626	14	63,170	36	49,111	80	57,704	206	64,647	440	41,030	29	1,964
In cities of 500,000 or more	428	171,850	10	44,802	21	28,940	51	36,493	130	40,587	203	19,738	13	1,290
In cities of 100,000 to 499,999	189	66,794	2	(D)	8	10,565	21	16,162	53	16,340	100	9,877	5	(D)
In cities of 25,000 to 99,999	83	18,639	1	(D)	4	5,444	3	1,861	10	3,236	61	5,313	4	(D)
In cities of 5,000 to 24,999	43	8,554	1	(D)	1	(D)	2	(D)	4	1,266	31	2,497	4	64
In remainder of United States	62	11,789	...	...	2	(D)	3	(D)	9	3,218	45	3,605	3	89
Other recreation goods wholesalers, total	646	207,971	14	56,460	24	31,279	53	38,461	153	47,095	378	30,111	24	4,565
In cities of 500,000 or more	318	128,634	10	42,131	15	19,832	32	22,932	85	26,139	165	14,542	11	3,058
In cities of 100,000 to 499,999	155	42,803	3	(D)	7	(D)	8	5,549	35	10,099	95	7,877	7	921
In cities of 25,000 to 99,999	75	18,113	...	...	2	(D)	9	6,427	19	5,828	44	2,996	1	(D)
In cities of 5,000 to 24,999	30	11,185	1	(D)	...	...	3	(D)	6	2,287	19	1,349	1	(D)
In remainder of United States	68	7,236	...	...	...	...	1	(D)	8	2,742	55	3,347	4	(D)
Book, magazine, newspaper wholesalers, total	1,919	697,206	49	245,811	81	111,846	143	102,575	419	130,477	1,169	100,404	58	6,093
In cities of 500,000 or more	478	296,403	29	165,149	36	53,257	42	32,043	84	26,427	268	17,885	19	1,642
In cities of 100,000 to 499,999	332	163,851	11	40,959	32	42,914	54	38,794	86	29,564	139	9,868	10	1,752
In cities of 25,000 to 99,999	527	132,918	4	19,823	9	10,867	33	21,753	144	43,547	324	35,426	13	1,502
In cities of 5,000 to 24,999	406	64,794	2	(D)	1	(D)	9	6,825	79	23,345	303	27,779	12	1,076
In remainder of United States	176	39,240	3	(D)	3	(D)	5	3,160	26	7,594	135	9,446	4	121

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Table 2D. MERCHANT WHOLESALERS: 1954—SALES SIZE OF ESTABLISHMENT—UNITED STATES, BY KIND OF BUSINESS AND CITY SIZE—Continued

Establishments and Sales

Kind of business and city size (number of inhabitants)	Total		Establishments operated full year with sales of—										Establishments operated less than full year	
			$2,000,000 and over		$1,000,000 to $1,999,000		$500,000 to $999,000		$200,000 to $499,000		Less than $200,000			
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Other Merchant Wholesalers														
Coal wholesalers:														
Coal wholesalers (without yard or dock stocks), total	496	568,163	59	362,081	54	84,259	77	55,380	95	32,211	196	15,218	15	19,014
In cities of 500,000 or more	196	377,771	41	280,360	28	45,766	35	26,442	35	12,163	52	4,757	5	8,283
In cities of 100,000 to 499,999	100	92,585	12	51,400	13	19,369	16	10,458	23	7,624	33	2,911	3	823
In cities of 25,000 to 99,999	51	38,599	2	(D)	5	7,346	5	3,050	13	4,669	23	1,988	3	(D)
In cities of 5,000 to 24,999	47	20,268	1	(D)	3	4,837	8	6,434	8	2,638	25	1,517	2	(D)
In remainder of United States	102	38,940	3	(D)	5	6,941	13	8,996	16	5,117	63	4,045	2	(D)
Coal wholesalers (with coal yard), total	204	226,026	21	165,382	15	20,206	24	17,859	46	14,366	93	7,251	5	962
In cities of 500,000 or more	62	129,670	13	109,527	7	10,114	6	(D)	13	3,759	22	1,874	1	(D)
In cities of 100,000 to 499,999	37	19,073	2	(D)	2	(D)	6	4,588	8	2,598	18	1,284	1	(D)
In cities of 25,000 to 99,999	28	51,642	5	43,354	3	3,808	3	2,303	3	1,070	14	1,107	...	...
In cities of 5,000 to 24,999	33	14,499	1	(D)	1	(D)	5	(D)	9	2,937	17	1,491	...	(D)
In remainder of United States	44	11,142	...	...	2	(D)	4	2,785	13	4,002	22	1,495	3	(D)
Farm supplies wholesalers:														
Feed wholesalers, total	1,067	766,302	70	404,046	81	115,491	138	97,749	297	95,232	449	46,106	32	7,678
In cities of 500,000 or more	117	248,879	28	206,460	12	19,401	14	10,605	25	8,397	35	3,892	3	124
In cities of 100,000 to 499,999	124	129,229	19	(D)	15	21,401	13	10,978	36	11,681	40	3,999	1	(D)
In cities of 25,000 to 99,999	127	130,312	12	(D)	14	19,740	19	13,859	44	14,133	36	4,495	2	(D)
In cities of 5,000 to 24,999	209	85,301	4	10,219	17	22,060	30	20,951	69	21,078	82	8,961	7	2,032
In remainder of United States	490	172,581	7	29,888	23	32,889	62	41,356	123	39,943	256	24,759	19	3,746
Fertilizer, agricultural chemical distributors, total	507	280,597	27	136,059	34	46,616	55	39,688	109	35,683	262	18,802	20	3,749
In cities of 500,000 or more	73	87,278	8	54,381	10	14,641	12	8,032	19	6,215	21	1,568	3	2,441
In cities of 100,000 to 499,999	65	66,885	8	43,932	8	(D)	8	6,401	8	3,181	32	2,332	1	(D)
In cities of 25,000 to 99,999	74	48,942	8	30,384	3	(D)	10	6,861	18	6,024	32	1,955	3	(D)
In cities of 5,000 to 24,999	88	24,200	...	...	4	4,901	12	9,638	17	5,369	51	4,070	4	222
In remainder of United States	207	53,292	3	7,362	9	12,787	13	8,756	47	14,894	126	8,877	9	616
Seed wholesalers, total	641	474,148	52	204,472	76	104,536	118	88,177	154	50,999	224	21,219	17	4,745
In cities of 500,000 or more	71	98,118	11	(D)	13	19,671	12	8,916	15	5,132	20	1,587	...	(D)
In cities of 100,000 to 499,999	108	101,916	12	(D)	14	18,264	30	23,054	27	9,009	22	2,291	3	(D)
In cities of 25,000 to 99,999	93	58,053	7	(D)	13	18,340	17	12,287	22	6,800	32	3,370	2	(D)
In cities of 5,000 to 24,999	126	77,089	7	23,202	17	23,075	18	13,359	35	12,038	42	3,663	7	1,752
In remainder of United States	243	138,972	15	54,323	19	25,186	41	30,561	55	18,020	108	10,308	5	574
Other farm supplies wholesalers, total	132	53,595	3	(D)	15	20,814	15	10,851	28	9,155	70	5,602	1	(D)
In cities of 500,000 or more	33	9,571	1	(D)	...	...	4	(D)	8	2,332	19	1,523	1	(D)
In cities of 100,000 to 499,999	16	2,078	...	...	...	...	...	...	4	1,466	12	612	...	...
In cities of 25,000 to 99,999	10	5,407	...	...	2	(D)	3	1,844	1	(D)	4	368	...	...
In cities of 5,000 to 24,999	23	11,441	...	...	5	(D)	3	2,314	3	(D)	12	1,120	...	(D)
In remainder of United States	50	25,098	2	(D)	8	10,722	5	(D)	12	4,330	23	1,979	...	(D)
Jewelry wholesalers:														
General-line jewelry wholesalers, total	234	143,549	7	(D)	20	26,258	66	47,152	100	32,526	36	3,680	5	(D)
In cities of 500,000 or more	150	106,651	7	(D)	15	19,625	44	31,642	61	19,638	21	2,406	2	(D)
In cities of 100,000 to 499,999	70	32,721	...	...	5	6,633	20	(D)	32	10,852	11	1,070	2	(D)
In cities of 25,000 to 99,999	7	2,739	...	...	...	...	2	(D)	3	926	2	(D)	...	...
In cities of 5,000 to 24,999	3	735	...	...	...	...	...	...	2	(D)	1	(D)	...	...
In remainder of United States	4	703	...	...	...	...	...	...	2	(D)	1	(D)	1	(D)
Clocks, watches wholesalers, total	355	124,380	7	24,302	25	33,505	31	22,626	81	27,141	200	15,329	11	1,477
In cities of 500,000 or more	301	109,309	6	(D)	24	(D)	27	19,644	71	24,078	165	12,758	8	1,440
In cities of 100,000 to 499,999	33	13,516	1	(D)	1	(D)	4	2,982	8	(D)	17	1,485	2	(D)
In cities of 25,000 to 99,999	13	1,029	...	...	...	...	...	...	2	(D)	11	(D)	...	...
In cities of 5,000 to 24,999	6	(D)	...	...	...	...	...	...	...	...	5	384	1	(D)
In remainder of United States	2	(D)	...	...	...	...	...	...	...	...	2	(D)	...	...
Costume jewelry wholesalers, total	513	132,621	7	18,524	16	20,994	42	29,238	111	34,254	320	27,662	17	1,949
In cities of 500,000 or more	379	107,991	6	(D)	13	17,169	35	24,235	86	26,982	227	21,652	12	(D)
In cities of 100,000 to 499,999	92	21,315	1	(D)	3	3,825	7	5,003	21	(D)	57	3,999	3	(D)
In cities of 25,000 to 99,999	19	1,985	...	...	...	...	...	...	3	881	16	1,104	...	...
In cities of 5,000 to 24,999	7	253	...	...	...	...	...	...	...	...	7	253	...	...
In remainder of United States	16	1,077	...	...	...	...	...	...	1	(D)	13	654	2	(D)
Precious stones distributors, total	498	202,608	10	32,001	37	51,781	70	51,296	120	40,387	254	25,159	7	1,984
In cities of 500,000 or more	449	185,047	9	(D)	34	48,123	68	(D)	105	36,162	229	23,051	4	(D)
In cities of 100,000 to 499,999	36	15,203	1	(D)	3	3,658	1	(D)	13	(D)	15	1,288	3	(D)
In cities of 25,000 to 99,999	11	(D)	...	...	...	...	...	...	2	(D)	9	(D)	...	(D)
In cities of 5,000 to 24,999	2	(D)	...	...	...	...	1	(D)	...	...	1	(D)	...	...
In remainder of United States	...	...	...	...	...	...	...	...	...	...	...	...	...	...

(D) Withheld to avoid disclosure. ... Represents zero.

Table 2D. MERCHANT WHOLESALERS: 1954—SALES SIZE OF ESTABLISHMENT—UNITED STATES, BY KIND OF BUSINESS AND CITY SIZE—Continued

Establishments and Sales

Kind of business and city size (number of inhabitants)	Total		Establishments operated full year with sales of—										Establishments operated less than full year	
			$2,000,000 and over		$1,000,000 to $1,999,000		$500,000 to $999,000		$200,000 to $499,000		Less than $200,000			
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Other Merchant Wholesalers—Con.														
Jewelry wholesalers—Con.														
Watch materials, jewelers' tools distributors, total	172	30,719	1	(D)	2	(D)	10	6,787	27	8,125	127	9,881	5	758
In cities of 500,000 or more	109	24,177	1	(D)	2	(D)	9	(D)	19	5,543	75	6,612	3	(D)
In cities of 100,000 to 499,999	51	5,591	...	...	...	...	1	(D)	7	(D)	42	2,752	1	(D)
In cities of 25,000 to 99,999	9	(D)	...	...	...	...	...	...	...	...	9	(D)	...	...
In cities of 5,000 to 24,999	1	(D)	...	...	...	...	...	...	...	...	1	(D)	...	...
In remainder of United States	2	(D)	...	...	...	...	...	...	1	(D)	...	...	1	(D)
Other jewelry wholesalers, total	969	191,582	6	25,120	21	28,167	45	31,262	152	46,670	715	57,701	30	2,662
In cities of 500,000 or more	710	153,833	6	25,120	15	19,580	40	27,461	123	38,049	508	41,946	18	1,677
In cities of 100,000 to 499,999	171	27,848	...	...	4	(D)	5	3,801	23	7,017	132	10,579	7	(D)
In cities of 25,000 to 99,999	46	6,512	...	...	2	(D)	...	...	2	(D)	39	2,923	3	287
In cities of 5,000 to 24,999	20	2,350	...	...	...	...	...	...	4	(D)	16	(D)	...	(D)
In remainder of United States	22	1,039	...	...	...	...	...	...	...	...	20	(D)	2	(D)
Petroleum products distributors, total	2,260	1,416,388	97	754,833	145	198,267	229	159,936	546	172,047	1,161	104,715	82	26,590
In cities of 500,000 or more	430	646,937	49	496,968	44	60,533	54	39,100	87	28,502	183	15,465	13	6,369
In cities of 100,000 to 499,999	425	261,442	22	118,022	36	50,790	56	37,565	100	31,533	200	17,717	11	5,815
In cities of 25,000 to 99,999	333	164,022	15	51,922	30	38,848	39	27,419	85	26,303	150	14,011	14	5,519
In cities of 5,000 to 24,999	393	163,015	6	67,782	13	18,040	32	20,840	103	31,464	218	20,074	21	4,815
In remainder of United States	679	180,972	5	20,139	22	30,056	48	35,012	171	54,245	410	37,448	23	4,072
Gift, art goods, greeting card wholesalers:														
Gift, art goods wholesalers, total	735	140,213	4	12,539	18	24,380	43	28,676	119	35,774	524	36,929	27	1,915
In cities of 500,000 or more	457	102,136	4	12,539	16	(D)	29	19,426	87	25,473	307	22,493	14	(D)
In cities of 100,000 to 499,999	116	21,013	...	...	2	(D)	10	6,927	12	4,162	89	6,552	3	(D)
In cities of 25,000 to 99,999	61	6,322	...	...	...	...	1	(D)	9	2,703	47	2,961	4	(D)
In cities of 5,000 to 24,999	38	4,573	...	...	...	...	2	(D)	4	1,178	31	1,932	1	(D)
In remainder of United States	63	6,169	...	...	...	...	1	(D)	7	2,258	50	2,991	5	(D)
Greeting card distributors, total	248	50,094	2	(D)	4	(D)	12	8,347	37	10,653	187	13,220	6	1,898
In cities of 500,000 or more	138	32,145	2	(D)	3	(D)	7	4,811	26	7,662	98	7,855	2	(D)
In cities of 100,000 to 499,999	59	9,120	...	...	1	(D)	3	(D)	5	1,400	46	2,797	4	(D)
In cities of 25,000 to 99,999	22	3,376	...	...	...	...	1	(D)	3	(D)	18	1,416	...	(D)
In cities of 5,000 to 24,999	12	4,172	...	(D)	...	...	1	(D)	1	(D)	10	(D)	...	...
In remainder of United States	17	1,281	...	...	...	...	...	...	2	(D)	15	(D)	...	...
Flower, bulb, plant wholesalers:														
Flower (cut), potted plant wholesalers, total	851	193,270	2	(D)	17	(D)	72	49,161	206	67,484	522	43,268	32	4,670
In cities of 500,000 or more	266	86,380	1	(D)	13	18,481	35	24,012	80	26,147	130	13,010	7	(D)
In cities of 100,000 to 499,999	224	55,812	1	(D)	2	(D)	21	14,165	66	22,550	125	12,707	9	817
In cities of 25,000 to 99,999	111	16,732	...	...	...	...	4	3,027	20	6,998	82	6,410	5	297
In cities of 5,000 to 24,999	76	11,180	...	...	...	...	5	3,009	15	4,056	52	3,553	4	562
In remainder of United States	174	23,166	...	...	2	(D)	7	4,948	25	7,733	133	7,588	7	(D)
Bulb, plant distributors, total	115	29,672	2	(D)	4	5,316	8	5,218	22	6,981	78	5,403	1	(D)
In cities of 500,000 or more	37	16,062	2	(D)	2	(D)	3	2,118	10	3,173	20	1,308	...	...
In cities of 100,000 to 499,999	21	5,326	...	...	2	(D)	1	(D)	4	(D)	14	1,078	...	...
In cities of 25,000 to 99,999	8	758	...	...	...	...	...	...	...	...	8	(D)	...	(D)
In cities of 5,000 to 24,999	11	1,995	...	...	...	...	2	(D)	1	(D)	8	(D)	...	...
In remainder of United States	38	5,531	...	...	...	...	2	(D)	7	2,365	28	1,740	1	(D)
Miscellaneous products merchant wholesalers:														
Forest products (except lumber) distributors, total	669	290,871	24	149,307	25	34,247	65	47,341	100	32,522	424	24,666	31	2,788
In cities of 500,000 or more	104	138,148	14	110,926	4	5,686	18	12,543	17	5,250	48	2,951	3	792
In cities of 100,000 to 499,999	69	44,035	6	25,433	2	(D)	12	9,466	13	4,409	34	2,429	2	(D)
In cities of 25,000 to 99,999	31	14,719	1	(D)	3	3,887	2	(D)	8	2,980	16	1,122	1	(D)
In cities of 5,000 to 24,999	101	33,408	1	(D)	9	13,613	11	(D)	16	5,384	59	4,647	5	128
In remainder of United States	364	60,561	2	(D)	7	(D)	22	16,577	46	14,499	267	13,517	20	1,684
General merchandise distributors, total	594	814,291	65	605,527	60	82,438	79	55,550	136	43,881	236	23,131	18	3,764
In cities of 500,000 or more	344	558,722	42	432,774	40	53,048	46	32,464	83	25,992	123	11,879	10	2,565
In cities of 100,000 to 499,999	113	138,366	10	100,343	10	13,557	13	9,672	28	9,191	47	4,882	5	721
In cities of 25,000 to 99,999	46	33,243	4	18,756	4	(D)	4	2,305	10	3,479	23	2,345	1	(D)
In cities of 5,000 to 24,999	40	31,480	4	(D)	1	(D)	8	5,570	7	2,684	20	1,869	...	(D)
In remainder of United States	51	52,480	5	(D)	5	7,743	8	5,539	8	2,535	23	2,156	2	(D)
Leather goods wholesalers, total	454	135,579	12	49,369	5	6,082	34	24,586	97	28,799	291	24,277	15	2,466
In cities of 500,000 or more	296	105,818	10	(D)	4	(D)	23	17,365	74	22,163	172	15,151	13	2,076
In cities of 100,000 to 499,999	67	16,052	1	(D)	1	(D)	8	5,084	10	2,745	45	4,040	2	(D)
In cities of 25,000 to 99,999	49	8,951	1	(D)	...	...	3	2,137	4	(D)	41	(D)	...	(D)
In cities of 5,000 to 24,999	33	4,105	...	...	...	...	...	...	8	2,318	25	1,787	...	...
In remainder of United States	9	653	...	...	...	...	...	...	1	(D)	8	(D)	...	...
Musical instrument, sheet music wholesalers, total	509	192,142	10	48,899	31	40,838	48	32,919	143	46,853	252	19,414	25	3,219
In cities of 500,000 or more	339	152,543	10	48,899	23	30,722	38	25,461	98	33,156	154	12,447	16	1,858
In cities of 100,000 to 499,999	104	22,903	...	...	3	(D)	6	4,061	32	9,795	56	4,104	7	(D)
In cities of 25,000 to 99,999	22	7,440	...	...	2	(D)	2	(D)	5	(D)	12	979	1	(D)

(D) Withheld to avoid disclosure. ... Represents zero.

Table 2D. MERCHANT WHOLESALERS: 1954—SALES SIZE OF ESTABLISHMENT—UNITED STATES, BY KIND OF BUSINESS AND CITY SIZE—Continued

Establishments and Sales

Kind of business and city size (number of inhabitants)	Total		Establishments operated full year with sales of—										Establishments operated less than full year	
			$2,000,000 and over		$1,000,000 to $1,999,000		$500,000 to $999,000		$200,000 to $499,000		Less than $200,000			
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Other Merchant Wholesalers—Con.														
Miscellaneous products merchant wholesalers—Con.														
Musical instruments, sheet music wholesalers—Con.														
In cities of 5,000 to 24,999	21	4,369	...	...	1	(D)	2	(D)	2	(D)	16	1,078	...	...
In remainder of United States	23	4,887	...	...	2	(D)	...	...	6	1,640	14	806	1	(D)
Industrial yarns wholesalers, total	222	191,250	22	98,937	31	45,616	31	22,345	46	16,448	88	7,654	4	250
In cities of 500,000 or more	161	130,644	15	58,715	26	38,569	22	15,521	31	11,578	63	6,011	4	250
In cities of 100,000 to 499,999	30	38,124	5	(D)	5	7,047	4	(D)	7	2,207	9	429	...	...
In cities of 25,000 to 99,999	12	3,483	...	...	...	...	2	(D)	5	1,870	5	(D)	...	...
In cities of 5,000 to 24,999	15	18,273	2	(D)	...	...	2	(D)	3	793	8	787	...	...
In remainder of United States	4	726	...	...	...	...	1	(D)	...	...	3	(D)	...	...
Bags, bagging, burlap (textiles) distributors, total	659	239,072	17	66,439	34	45,558	60	42,939	142	45,769	391	32,543	15	5,824
In cities of 500,000 or more	344	159,054	13	53,281	29	39,361	32	22,195	79	25,692	183	15,865	8	2,660
In cities of 100,000 to 499,999	127	39,133	1	(D)	3	(D)	12	9,985	26	8,627	84	7,002	1	(D)
In cities of 25,000 to 99,999	59	15,561	3	(D)	...	...	4	2,506	14	3,833	36	2,960	2	(D)
In cities of 5,000 to 24,999	40	9,313	...	...	1	(D)	7	(D)	5	1,521	27	1,780	...	...
In remainder of United States	89	16,011	...	...	1	(D)	5	(D)	18	6,096	61	4,936	4	208
Food, beverage basic material distributors, total	325	530,630	26	458,032	15	20,485	29	18,709	53	18,271	194	14,217	8	916
In cities of 500,000 or more	161	450,584	20	405,964	12	(D)	16	9,732	32	11,522	79	6,922	2	(D)
In cities of 100,000 to 499,999	50	50,426	3	39,015	1	(D)	7	5,088	8	2,688	29	2,118	2	(D)
In cities of 25,000 to 99,999	29	6,477	1	(D)	...	...	1	(D)	6	2,042	20	1,098	1	(D)
In cities of 5,000 to 24,999	37	16,052	2	(D)	1	(D)	2	(D)	5	(D)	25	1,493	2	(D)
In remainder of United States	48	7,091	...	...	1	(D)	3	2,010	2	(D)	41	2,586	1	(D)
All other merchant wholesalers, total	644	637,417	50	511,658	27	36,299	40	27,125	88	26,811	391	26,145	48	9,379
In cities of 500,000 or more	342	546,356	38	467,443	20	27,038	28	18,506	45	13,716	188	12,293	23	7,360
In cities of 100,000 to 499,999	109	42,233	6	27,005	2	(D)	4	(D)	17	4,854	72	5,286	8	344
In cities of 25,000 to 99,999	72	19,931	3	9,004	2	(D)	2	(D)	10	3,510	47	2,518	8	424
In cities of 5,000 to 24,999	54	13,354	1	(D)	2	(D)	3	2,248	8	2,167	36	3,076	4	1,037
In remainder of United States	67	15,543	2	(D)	1	(D)	3	2,229	8	2,564	48	2,972	5	214

(D) Withheld to avoid disclosure. ... Represents zero.

Table 2E. WHOLESALE TRADE: 1954–EMPLOYMENT SIZE OF ESTABLISHMENT–UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS

Establishments, Sales, Payroll, and Personnel

Type of operation, kind of business, and employment size of establishment[1]	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest November 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest November 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
Wholesale trade, total	252,318	xxx	11,021,450	216,084,291	2,590,236	151,213
Establishments with—						
1 paid employee	57,535	xxx	217,500	2,748,806	42,534	46,345
2 paid employees	32,891	xxx	245,586	4,652,829	67,118	23,641
3 paid employees	25,760	xxx	299,835	5,843,923	78,756	17,630
4 or 5 paid employees	34,813	xxx	622,357	12,149,654	157,134	21,380
6 or 7 paid employees	23,192	xxx	619,473	12,047,495	151,994	13,343
8 or 9 paid employees	14,411	xxx	525,912	10,219,200	123,216	7,041
10 to 19 paid employees	34,038	xxx	1,982,939	38,775,780	464,158	13,989
20 to 49 paid employees	21,736	xxx	2,808,544	55,478,170	652,870	6,510
50 to 99 paid employees	5,491	xxx	1,631,027	32,225,719	374,189	1,002
100 or more paid employees	2,451	xxx	2,068,277	41,942,715	478,267	332
Merchant wholesalers, total	165,153	101,100,941	7,018,090	136,999,582	1,686,501	105,270
Establishments with--						
1 paid employee	30,457	3,642,588	131,298	1,627,013	27,054	24,846
2 paid employees	21,409	3,503,656	148,558	2,844,390	43,686	16,768
3 paid employees	17,536	3,956,981	191,396	3,741,865	53,595	13,151
4 or 5 paid employees	24,498	7,299,820	414,425	8,131,488	110,528	16,457
6 or 7 paid employees	16,793	6,976,032	430,920	8,402,698	110,063	10,712
8 or 9 paid employees	10,502	5,636,736	368,920	7,201,316	89,645	5,766
10 to 19 paid employees	24,458	19,077,993	1,396,501	27,214,003	332,240	11,509
20 to 49 paid employees	14,701	24,441,015	1,886,041	36,997,840	438,824	5,093
50 to 99 paid employees	3,481	13,449,821	1,024,506	20,154,458	236,264	764
100 or more paid employees	1,318	13,116,299	1,025,525	20,684,511	244,602	204
Manufacturers' sales branches, sales offices, total	22,590	69,533,784	2,605,047	51,694,937	515,876	110
Establishments with--						
1 paid employee	1,813	664,348	19,176	202,500	1,779	7
2 paid employees	1,739	915,334	20,431	381,215	3,518	4
3 paid employees	1,546	1,195,916	27,082	524,550	5,677	8
4 or 5 paid employees	2,444	2,569,619	62,328	1,222,339	11,030	6
6 or 7 paid employees	1,983	2,566,761	70,535	1,369,525	12,902	21
8 or 9 paid employees	1,654	2,632,343	75,703	1,475,431	14,110	4
10 to 19 paid employees	4,817	10,643,239	343,050	6,820,047	67,097	14
20 to 49 paid employees	4,404	19,208,464	662,454	13,243,954	134,537	24
50 to 99 paid employees	1,378	11,245,077	462,902	9,146,493	94,229	12
100 or more paid employees	812	17,892,683	861,386	17,308,883	171,997	10
Petroleum bulk plants, terminals and LP gas facilities. total	29,189	16,038,372	539,643	10,627,876	132,554	22,206
Establishments with--						
1 paid employee	14,898	2,633,319	19,153	317,452	4,478	13,853
2 paid employees	3,297	859,177	22,654	444,316	6,792	2,609
3 paid employees	2,502	857,595	25,533	515,221	7,737	1,936
4 or 5 paid employees	3,059	1,377,177	48,490	973,628	13,944	1,900
6 or 7 paid employees	1,708	1,032,427	40,869	822,776	11,206	940
8 or 9 paid employees	886	727,231	30,638	610,166	7,741	341
10 to 19 paid employees	1,738	2,235,909	98,343	1,938,259	23,647	499
20 to 49 paid employees	792	2,652,721	110,500	2,181,719	25,159	118
50 to 99 paid employees	218	1,915,145	70,780	1,413,181	15,317	7
100 or more paid employees	91	1,747,671	72,683	1,411,158	16,533	3
Merchandise agents, brokers, total	22,131	39,250,509	530,707	10,091,334	131,308	17,287
Establishments with--						
1 paid employee	7,060	4,419,575	32,415	434,262	6,359	5,964
2 paid employees	3,972	3,589,160	37,005	683,535	8,102	3,165
3 paid employees	2,570	3,278,829	39,628	761,608	7,845	1,786
4 or 5 paid employees	2,902	4,779,568	68,476	1,295,469	13,026	2,093
6 or 7 paid employees	1,593	3,577,118	53,759	1,001,880	10,476	1,128
8 or 9 paid employees	836	2,318,570	34,730	645,486	7,163	680
10 to 19 paid employees	1,896	6,534,415	97,512	1,881,122	26,004	1,447
20 to 49 paid employees	1,098	6,762,054	92,832	1,867,222	31,653	880
50 to 99 paid employees	139	1,938,452	27,553	558,547	9,113	99
100 or more paid employees	65	2,052,768	46,797	962,203	11,567	45
Assemblers of farm products, total	13,255	9,050,816	327,963	6,670,562	123,997	6,340
Establishments with--						
1 paid employee	3,307	817,006	15,458	167,579	2,864	1,675
2 paid employees	2,474	1,021,024	16,938	299,373	5,020	1,095
3 paid employees	1,606	880,606	16,196	300,679	4,902	749
4 or 5 paid employees	1,910	1,218,390	28,638	526,730	8,606	924
6 or 7 paid employees	1,115	806,542	23,390	450,616	7,347	542
8 or 9 paid employees	533	488,079	15,921	286,801	4,557	250
10 to 19 paid employees	1,129	1,308,706	47,533	922,349	15,170	520
20 to 49 paid employees	741	1,212,409	56,717	1,187,435	22,697	395
50 to 99 paid employees	275	787,302	45,286	953,040	19,266	120
100 or more paid employees	165	510,752	61,886	1,575,960	33,568	70
MERCHANT WHOLESALERS						
Grocery, Confectionery, Meat Wholesalers						
General-line grocery wholesalers, total	3,320	7,353,560	325,073	6,364,016	82,807	1,538
Voluntary group grocery wholesalers, total	574	2,463,756	109,849	2,159,275	25,793	178
Establishments with—						
1-3 paid employees	26	16,775	423	4,981	58	8
4-7 paid employees	34	22,468	720	13,634	192	20
8-19 paid employees	151	217,973	7,904	159,671	2,077	42
20-49 paid employees	203	569,507	25,375	505,987	6,478	79
50 or more paid employees	160	1,637,033	75,427	1,475,002	16,988	29
Retailer cooperative food wholesalers, total	193	1,298,175	35,432	717,490	8,440	13
Establishments with—						
1-3 paid employees	10	4,620	136	1,469	20	...
4-7 paid employees	23	22,499	590	7,506	125	1
8-19 paid employees	50	70,855	2,281	43,557	638	7
20-49 paid employees	62	266,746	7,441	151,212	1,981	1
50 or more paid employees	48	933,455	24,984	513,746	5,676	4
Cash-carry food depots, total	291	139,950	3,380	65,833	897	7
Establishments with—						
1-3 paid employees	244	84,197	1,997	37,430	444	3
4-7 paid employees	22	16,343	354	6,784	120	...
8-19 paid employees	21	27,374	554	12,533	201	1
20-49 paid employees	3	(D)	(D)	(D)	(D)	(D)
50 or more paid employees	1	(D)	(D)	(D)	(D)	(D)

(D) Withheld to avoid disclosure. xxx Not applicable. ... Represents zero. [1]Including establishments with one or more paid employees sometime during the year, but none in mid-November.

Table 2E. WHOLESALE TRADE: 1954—EMPLOYMENT SIZE OF ESTABLISHMENT—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Payroll, and Personnel

Type of operation, kind of business, and employment size of establishment[1]	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest November 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest November 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
MERCHANT WHOLESALERS—Continued						
Grocery, Confectionery, Meat Wholesalers—Continued						
General-line grocery wholesalers—Continued						
Other general-line grocery wholesalers, total	2,262	3,451,679	176,412	3,421,418	47,677	1,340
Establishments with—						
1-3 paid employees	191	65,866	2,165	25,997	401	170
4-7 paid employees	385	226,647	7,561	140,109	2,223	354
8-19 paid employees	947	952,859	41,769	783,589	12,244	552
20-49 paid employees	575	1,215,401	60,351	1,194,649	17,113	237
50 or more paid employees	164	990,906	64,566	1,277,074	15,696	27
Confectionery wholesalers, total	1,909	527,446	34,244	676,677	10,563	1,671
Establishments with—						
1-3 paid employees	1,041	130,826	5,553	100,056	1,808	980
4-7 paid employees	516	131,453	8,108	163,008	2,730	456
8-19 paid employees	270	139,897	10,302	205,676	3,149	188
20-49 paid employees	73	75,682	7,112	146,618	2,124	45
50 or more paid employees	9	49,588	3,169	61,319	752	2
Fish, seafood distributors, total	1,808	653,698	49,172	998,122	17,842	1,534
Establishments with—						
1-3 paid employees	757	106,709	4,436	75,675	1,367	735
4-7 paid employees	437	120,431	7,337	146,140	2,336	388
8-19 paid employees	363	179,560	13,668	266,798	4,312	256
20-49 paid employees	200	163,554	15,852	319,452	5,854	129
50 or more paid employees	51	83,444	7,879	190,057	3,973	26
Meat, meat products wholesalers, total	4,357	2,866,193	148,803	2,860,594	35,954	4,215
Establishments with—						
1-3 paid employees	2,014	429,097	12,483	220,047	3,498	2,131
4-7 paid employees	1,055	461,397	20,615	397,105	5,754	1,087
8-19 paid employees	871	820,316	43,118	835,546	10,489	737
20-49 paid employees	338	746,245	44,410	850,586	9,879	215
50 or more paid employees	79	409,138	28,177	557,310	6,334	45
Specialty-line grocery wholesalers, total	9,221	5,919,993	281,313	5,520,372	75,550	6,414
Bakery, restaurant, hotel supply houses, total	438	215,414	17,220	343,517	3,973	362
Establishments with—						
1-3 paid employees	169	22,476	962	18,644	297	174
4-7 paid employees	120	37,187	2,470	45,346	656	103
8-19 paid employees	105	68,052	5,258	99,282	1,291	72
20-49 paid employees	35	55,985	5,110	104,990	1,038	5
50 or more paid employees	9	31,714	3,420	75,255	691	8
Bread, bakery goods distributors, total	800	160,478	16,543	329,458	4,892	638
Establishments with—						
1-3 paid employees	470	50,595	2,495	43,823	749	404
4-7 paid employees	179	34,114	2,966	62,474	965	127
8-19 paid employees	103	34,340	3,931	82,981	1,246	85
20-49 paid employees	39	28,909	4,749	95,693	1,305	22
50 or more paid employees	9	12,520	2,402	44,487	627	...
Canned food wholesalers, total	928	621,222	32,478	620,699	8,572	735
Establishments with—						
1-3 paid employees	351	75,356	2,361	37,864	642	302
4-7 paid employees	250	117,078	5,305	95,915	1,383	195
8-19 paid employees	237	212,779	10,724	208,957	2,821	194
20-49 paid employees	71	101,146	7,326	148,534	2,046	38
50 or more paid employees	19	114,863	6,762	129,429	1,680	6
Coffee, tea, spice wholesalers, total	488	1,606,380	22,892	419,480	4,775	252
Establishments with—						
1-3 paid employees	248	117,079	1,513	28,106	442	174
4-7 paid employees	107	132,030	2,401	44,631	548	47
8-19 paid employees	80	606,488	5,313	94,043	945	25
20-49 paid employees	32	485,664	4,078	74,754	850	6
50 or more paid employees	21	265,119	9,587	177,946	1,990	...
Dairy products distributors, total	2,281	1,340,279	77,367	1,526,898	19,835	1,325
Establishments with—						
1-3 paid employees	1,146	184,942	6,694	118,122	1,910	775
4-7 paid employees	500	206,226	10,030	193,168	2,716	295
8-19 paid employees	414	332,962	19,371	382,192	4,884	193
20-49 paid employees	172	333,435	20,679	410,309	5,093	49
50 or more paid employees	49	282,714	20,593	423,107	5,232	13
Flour distributors, total	170	108,303	3,909	74,709	999	84
Establishments with—						
1-3 paid employees	88	21,584	511	9,503	150	54
4-7 paid employees	43	32,314	894	16,760	225	17
8-19 paid employees	31	41,530	1,628	30,528	399	12
20-49 paid employees	8	12,875	876	17,918	225	1
50 or more paid employees	...	...	...	...	...	...
Frosted, frozen food distributors, total	610	455,882	32,453	620,898	8,222	297
Establishments with—						
1-3 paid employees	180	42,970	1,691	23,627	331	117
4-7 paid employees	138	41,038	2,767	54,702	771	71
8-19 paid employees	173	115,807	7,972	158,096	2,133	64
20-49 paid employees	91	154,250	10,811	209,687	2,694	40
50 or more paid employees	28	101,817	9,212	174,786	2,293	5
Soft drink distributors, total	1,142	165,965	22.210	419,705	5,988	941
Establishments with—						
1-3 paid employees	768	42,622	3,646	63,861	1,166	708
4-7 paid employees	212	31,429	3,630	69,158	1,147	168
8-19 paid employees	125	36,574	5,327	109,709	1,503	61
20-49 paid employees	23	20,486	2,647	50,396	653	4
50 or more paid employees	14	34,854	6,960	126,581	1,519	...
Other grocery specialty wholesalers, total	2,364	1,246,070	56,241	1,165,008	18,294	1,780
Establishments with—						
1-3 paid employees	1,258	245,542	7,383	131,851	2,221	1,027
4-7 paid employees	571	217,848	10,209	197,817	3,044	417
8-19 paid employees	360	349,571	14,326	287.292	4,280	242
20-49 paid employees	127	243,165	11,956	241,494	3,742	63
50 or more paid employees	48	189,944	12,367	306,554	5,007	31

... Represents zero. [1]Including establishments with one or more paid employees sometime during the year, but none in mid-November.

Table 2E. WHOLESALE TRADE: 1954–EMPLOYMENT SIZE OF ESTABLISHMENT–UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS–Continued

Establishments, Sales, Payroll, and Personnel

Type of operation, kind of business, and employment size of establishment[1]	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest November 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest November 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
MERCHANT WHOLESALERS—Continued						
Farm Products (Edible) Distributors						
Poultry, poultry products distributors, total	2,660	1,475,195	57,514	1,161,141	20,886	2,524
Establishments with—						
1-3 paid employees	1,293	236,430	6,166	113,829	2,328	1,297
4-7 paid employees	696	293,613	9,744	191,424	3,677	707
8-19 paid employees	446	431,013	16,116	318,383	5,335	339
20-49 paid employees	179	343,468	14,793	293,595	5,296	157
50 or more paid employees	46	170,671	10,695	243,910	4,250	24
Fresh fruit, vegetable wholesalers, total	6,520	3,261,739	207,520	3,884,244	59,238	6,614
Establishments with—						
1-3 paid employees	3,031	493,424	17,730	284,181	5,134	3,294
4-7 paid employees	1,483	560,612	27,994	515,918	8,010	1,617
8-19 paid employees	1,311	947,296	59,542	1,098,141	15,962	1,221
20-49 paid employees	552	804,858	59,969	1,126,427	16,563	391
50 or more paid employees	143	455,549	42,285	859,577	13,569	91
Beer, Wine, Distilled Spirits Wholesalers						
Beer, ale distributors, total	5,791	2,311,181	176,619	3,296,086	42,039	4,595
Establishments with—						
1-3 paid employees	2,594	349,627	16,990	303,229	4,957	2,514
4-7 paid employees	1,698	503,468	33,864	638,390	9,129	1,373
8-19 paid employees	1,091	670,601	55,046	1,037,577	12,855	549
20-49 paid employees	340	518,701	46,226	858,108	9,809	130
50 or more paid employees	68	268,784	24,493	458,782	5,289	29
Wine, distilled spirits wholesalers, total	1,518	3,375,753	165,763	3,310,536	31,199	507
Establishments with—						
1-3 paid employees	294	75,699	2,488	43,761	570	140
4-7 paid employees	271	163,323	6,180	125,842	1,486	130
8-19 paid employees	458	707,943	27,921	557,873	5,816	130
20-49 paid employees	363	1,046,367	55,571	1,135,513	10,804	82
50 or more paid employees	132	1,382,421	73,603	1,447,547	12,523	25
Tobacco Distributors						
Tobacco distributors, total	2,858	3,208,929	103,779	1,966,907	28,382	2,466
Establishments with—						
1-3 paid employees	917	330,821	5,473	93,166	1,758	994
4-7 paid employees	777	551,859	13,541	263,622	4,218	778
8-19 paid employees	826	1,140,047	35,757	679,428	9,920	538
20-49 paid employees	291	839,688	32,091	608,365	8,410	134
50 or more paid employees	47	346,514	16,917	322,326	4,076	22
Drugs, Chemicals, Allied Products Wholesalers						
General-line drug wholesalers, total	392	1,273,114	104,646	2,026,241	26,293	35
Establishments with—						
1-3 paid employees	8	1,823	67	1,192	16	2
4-7 paid employees	16	7,256	361	6,306	85	6
8-19 paid employees	34	40,045	2,017	38,349	492	9
20-49 paid employees	132	224,611	17,991	347,710	4,464	13
50 or more paid employees	202	999,379	84,210	1,632,684	21,236	5
Specialty-line drug, toiletries wholesalers, total	2,409	900,618	74,881	1,523,059	19,858	1,391
Establishments with—						
1-3 paid employees	1,231	114,558	6,992	130,754	2,063	756
4-7 paid employees	606	139,601	11,600	231,429	3,221	378
8-19 paid employees	391	208,410	17,793	362,780	4,640	203
20-49 paid employees	134	151,389	16,684	328,082	4,084	46
50 or more paid employees	47	286,660	21,812	470,014	5,850	8
Industrial chemicals, explosives distributors, total	1,878	923,242	69,802	1,400,494	14,355	630
Establishments with—						
1-3 paid employees	930	128,191	7,271	131,272	1,671	354
4-7 paid employees	479	171,086	11,145	220,711	2,522	160
8-19 paid employees	312	256,727	19,400	371,551	3,786	92
20-49 paid employees	126	245,173	18,386	376,849	3,671	21
50 or more paid employees	31	122,065	13,600	300,111	2,705	3
Paint, varnish wholesalers:						
Paint wholesalers (with glass, wallpaper), total	503	120,447	16,311	301,105	4,141	238
Establishments with—						
1-3 paid employees	203	17,953	1,372	26,234	398	134
4-7 paid employees	141	21,160	2,524	47,724	733	53
8-19 paid employees	121	38,264	5,830	107,650	1,420	40
20-49 paid employees	29	23,938	3,529	61,977	852	11
50 or more paid employees	9	19,132	3,056	57,520	738	...
Paint wholesalers (without glass, wallpaper), total	655	152,444	17,410	332,164	4,091	334
Establishments with—						
1-3 paid employees	340	35,162	2,208	42,375	612	218
4-7 paid employees	183	35,840	3,886	77,236	973	93
8-19 paid employees	95	38,272	4,962	96,274	1,088	19
20-49 paid employees	29	31,185	3,794	69,059	827	2
50 or more paid employees	8	11,985	2,560	47,220	591	2
Dry Goods, Apparel Wholesalers						
Clothing, furnishings, footwear wholesalers, total	4,252	1,826,611	133,510	2,527,566	30,612	2,913
General-line clothing, furnishings wholesalers, total	797	296,157	22,676	416,800	5,700	639
Establishments with—						
1-3 paid employees	393	60,382	3,184	44,125	684	357
4-7 paid employees	188	65,226	3,756	68,853	979	158
8-19 paid employees	159	89,397	7,409	140,905	1,906	97
20-49 paid employees	43	48,681	4,737	91,283	1,201	22
50 or more paid employees	14	32,471	3,590	71,634	930	5
Men's, boys' clothing, furnishings wholesalers, total	761	384,769	25,830	490,869	5,681	500
Establishments with—						
1-3 paid employees	399	56,301	2,709	48,042	735	306
4-7 paid employees	188	67,136	4,138	79,262	982	108
8-19 paid employees	114	77,922	6,044	112,635	1,274	70
20-49 paid employees	43	75,098	5,871	111,603	1,266	16
50 or more paid employees	17	108,352	7,068	139,327	1,424	

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Table 2E. WHOLESALE TRADE: 1954—EMPLOYMENT SIZE OF ESTABLISHMENT—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Payroll, and Personnel

Type of operation, kind of business, and employment size of establishment[1]	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest November 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest November 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
MERCHANT WHOLESALERS—Continued						
Dry Goods, Apparel Wholesalers—Continued						
Clothing, furnishings, footwear wholesalers--Con.						
Women's, children's clothing, furnishings wholesalers, total	1,299	566,298	44,165	842,302	10,210	803
Establishments with—						
1-3 paid employees	642	119,445	4,706	81,356	1,143	461
4-7 paid employees	324	107,905	7,477	139,592	1,728	169
8-19 paid employees	232	161,192	12,673	238,106	2,755	133
20-49 paid employees	81	107,386	11,621	222,038	2,556	32
50 or more paid employees	20	70,370	7,688	161,210	2,028	8
Furs (dressed), fur clothing wholesalers, total	324	94,317	5,524	110,353	1,145	215
Establishments with—						
1-3 paid employees	226	37,523	1,574	29,014	369	174
4-7 paid employees	68	32,446	1,806	35,809	344	27
8-19 paid employees	24	17,522	1,542	33,683	288	13
20-49 paid employees	6	6,826	602	11,847	144	1
50 or more paid employees	...	...	...	...	...	...
Millinery, millinery supply distributors, total	353	81,953	8,522	154,443	2,125	266
Establishments with—						
1-3 paid employees	165	16,420	1,053	19,593	314	148
4-7 paid employees	110	19,423	2,225	39,759	587	72
8-19 paid employees	60	30,337	2,892	54,768	702	41
20-49 paid employees	17	(D)	(D)	(D)	(D)	(D)
50 or more paid employees	1	(D)	(D)	(D)	(D)	(D)
Shoe, footwear wholesalers, total	583	353,979	23,486	444,407	4,835	375
Establishments with—						
1-3 paid employees	248	59,158	2,923	32,997	452	187
4-7 paid employees	160	62,575	3,743	71,224	848	107
8-19 paid employees	126	94,123	6,829	120,866	1,421	70
20-49 paid employees	36	76,158	5,789	103,425	1,095	9
50 or more paid employees	13	61,965	4,202	115,895	1,019	2
Work clothing wholesalers, total	135	49,138	3,307	68,392	916	115
Establishments with—						
1-3 paid employees	69	8,746	350	7,068	117	59
4-7 paid employees	31	7,930	583	12,900	152	21
8-19 paid employees	24	15,702	1,171	24,854	253	13
20-49 paid employees	9	(D)	(D)	(D)	(D)	(D)
50 or more paid employees	2	(D)	(D)	(D)	(D)	(D)
General-line dry goods wholesalers, total	132	393,580	33,168	600,691	7,761	62
Establishments with—						
1-3 paid employees	12	3,361	98	1,801	26	14
4-7 paid employees	15	7,598	397	6,339	83	11
8-19 paid employees	29	22,547	1,526	29,285	361	17
20-49 paid employees	44	80,381	6,184	117,166	1,430	15
50 or more paid employees	32	279,693	24,963	446,100	5,861	5
Specialty-line dry goods wholesalers, total	4,188	1,965,499	130,682	2,411,215	28,526	2,582
Hosiery wholesalers, total	471	260,192	16,400	296,234	3,656	318
Establishments with—						
1-3 paid employees	246	46,455	1,558	27,732	436	198
4-7 paid employees	102	40,224	2,300	42,808	549	70
8-19 paid employees	84	72,780	4,632	89,137	1,005	38
20-49 paid employees	30	65,209	4,396	74,920	876	12
50 or more paid employees	9	35,524	3,514	61,637	790	...
Underwear wholesalers, total	164	71,420	5,515	111,210	1,187	98
Establishments with—						
1-3 paid employees	106	18,930	788	13,601	177	74
4-7 paid employees	26	7,327	536	9,673	140	13
8-19 paid employees	23	22,169	1,471	28,589	282	6
20-49 paid employees	5	3,735	605	11,044	153	...
50 or more paid employees	4	19,259	2,115	48,303	435	5
Notions wholesalers, total	770	198,449	18,887	369,287	4,972	576
Establishments with—						
1-3 paid employees	412	41,135	2,389	43,699	703	361
4-7 paid employees	188	47,597	3,699	69,993	1,010	126
8-19 paid employees	126	59,054	6,479	119,219	1,478	73
20-49 paid employees	37	35,437	3,710	79,141	992	16
50 or more paid employees	7	15,226	2,610	57,235	789	...
Piece goods wholesalers, total	1,663	975,319	57,505	1,020,330	10,804	890
Establishments with—						
1-3 paid employees	878	192,907	7,050	125,630	1,506	571
4-7 paid employees	426	240,835	11,583	209,100	2,190	189
8-19 paid employees	263	259,453	15,847	290,915	2,907	99
20-49 paid employees	78	176,683	12,808	228,923	2,395	28
50 or more paid employees	18	105,441	10,217	165,762	1,806	3
Other specialty-line dry goods wholesalers, total	1,120	460,119	32,375	614,154	7,907	700
Establishments with—						
1-3 paid employees	585	94,625	3,860	67,635	1,007	421
4-7 paid employees	277	104,982	6,242	112,979	1,478	152
8-19 paid employees	192	120,801	9,958	181,870	2,165	104
20-49 paid employees	54	78,735	7,758	146,617	1,594	17
50 or more paid employees	12	60,976	4,557	105,053	1,663	6
Piece goods converters, total	817	1,503,962	69,686	1,454,051	11,074	281
Establishments with—						
1-3 paid employees	309	116,269	3,437	55,939	594	161
4-7 paid employees	220	184,233	7,357	133,487	1,182	58
8-19 paid employees	179	282,795	14,030	252,864	2,130	46
20-49 paid employees	74	249,896	13,590	256,137	2,162	8
50 or more paid employees	35	670,769	31,272	755,624	5,006	8

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Table 2E. WHOLESALE TRADE: 1954–EMPLOYMENT SIZE OF ESTABLISHMENT–UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS–Continued

Establishments, Sales, Payroll, and Personnel

Type of operation, kind of business, and employment size of establishment[1]	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest November 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest November 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
MERCHANT WHOLESALERS—Continued						
Furniture, Home Furnishings Wholesalers						
Furniture (household, office) wholesalers, total	1,976	697,825	76,723	1,451,459	17,495	1,198
Household furniture wholesalers, total	1,058	463,630	44,376	842,883	10,052	588
Establishments with—						
1-3 paid employees	471	63,392	3,410	57,779	831	318
4-7 paid employees	254	65,495	5,420	105,578	1,350	154
8-19 paid employees	217	124,747	11,422	220,473	2,619	75
20-49 paid employees	91	120,220	13,177	257,204	2,689	27
50 or more paid employees	25	89,776	10,947	201,849	2,563	14
Office furniture distributors, total	918	234,195	32,347	608,576	7,443	610
Establishments with—						
1-3 paid employees	376	31,785	2,784	45,947	734	321
4-7 paid employees	248	40,664	5,186	98,613	1,325	155
8-19 paid employees	216	74,127	11,265	220,056	2,570	103
20-49 paid employees	69	60,698	9,392	176,652	1,920	31
50 or more paid employees	9	26,921	3,720	67,308	894	...
Home furnishings, floor coverings wholesalers, total	2,839	1,384,650	122,784	2,343,234	27,854	1,621
China, glassware, crockery wholesalers, total	538	172,206	19,778	366,517	4,478	376
Establishments with—						
1-3 paid employees	254	27,049	1,667	26,452	428	224
4-7 paid employees	132	28,145	2,568	54,086	702	79
8-19 paid employees	95	40,540	5,421	99,480	1,211	49
20-49 paid employees	49	54,803	7,461	139,785	1,590	21
50 or more paid employees	8	21,669	2,661	46,714	547	3
Curtain, drapery wholesalers, total	161	68,874	6,070	97,101	1,141	90
Establishments with—						
1-3 paid employees	75	7,676	566	9,382	140	47
4-7 paid employees	45	20,103	1,325	22,374	244	32
8-19 paid employees	29	25,516	2,122	32,509	363	10
20-49 paid employees	11	(D)	(D)	(D)	(D)	(D)
50 or more paid employees	1	(D)	(D)	(D)	(D)	(D)
Domestics wholesalers, total	237	126,769	8,244	150,714	1,640	161
Establishments with—						
1-3 paid employees	106	16,054	595	10,719	173	93
4-7 paid employees	66	28,859	1,557	26,896	339	36
8-19 paid employees	40	36,796	2,287	41,309	418	13
20-49 paid employees	24	(D)	(D)	(D)	(D)	(D)
50 or more paid employees	1	(D)	(D)	(D)	(D)	(D)
Floor coverings wholesalers, total	773	600,763	47,234	900,824	10,006	319
Establishments with—						
1-3 paid employees	240	48,974	2,329	33,371	451	158
4-7 paid employees	205	64,704	5,104	98,232	1,093	83
8-19 paid employees	206	155,855	12,171	242,755	2,505	52
20-49 paid employees	92	188,550	14,348	258,299	2,897	23
50 or more paid employees	30	142,680	13,282	268,167	3,060	3
Other home furnishings, specialties wholesalers, total	1,130	416,038	41,458	828,078	10,589	675
Establishments with—						
1-3 paid employees	550	59,294	3,446	61,462	942	426
4-7 paid employees	255	63,892	5,348	105,478	1,388	122
8-19 paid employees	191	85,227	8,681	174,896	2,297	80
20-49 paid employees	102	117,744	12,106	242,584	2,949	44
50 or more paid employees	32	89,881	11,877	243,658	3,013	3
Paper, Allied Products Wholesalers						
Coarse paper and products wholesalers, total	2,435	1,297,650	123,277	2,338,039	27,413	1,368
Establishments with—						
1-3 paid employees	835	117,782	6,095	104,957	1,542	629
4-7 paid employees	584	176,885	12,602	239,782	3,164	384
8-19 paid employees	651	385,917	35,908	679,814	8,090	291
20-49 paid employees	307	403,704	43,723	807,134	9,294	59
50 or more paid employees	58	213,362	24,949	506,352	5,323	5
Printing and fine paper distributors, total	865	1,248,002	85,194	1,618,255	16,324	288
Establishments with—						
1-3 paid employees	253	43,197	2,067	35,880	470	141
4-7 paid employees	156	61,588	3,811	72,694	830	77
8-19 paid employees	218	282,560	14,319	269,975	2,788	58
20-49 paid employees	171	428,153	29,828	569,511	5,364	10
50 or more paid employees	67	432,504	35,169	670,195	6,872	2
Stationery, office supplies wholesalers, total	1,564	369,772	52,051	1,039,764	13,144	961
Establishments with—						
1-3 paid employees	701	52,975	4,236	74,939	1,195	512
4-7 paid employees	437	72,889	8,568	171,417	2,353	293
8-19 paid employees	281	91,485	13,740	274,133	3,315	117
20-49 paid employees	113	83,964	14,065	287,149	3,288	31
50 or more paid employees	32	68,459	11,442	232,126	2,993	8
Wallpaper wholesalers, total	193	45,625	6,882	133,666	1,560	65
Establishments with—						
1-3 paid employees	75	7,636	904	11,732	138	38
4-7 paid employees	60	8,567	1,141	23,392	324	14
8-19 paid employees	38	9,890	1,781	38,749	451	12
20-49 paid employees	18	(D)	(D)	(D)	(D)	(D)
50 or more paid employees	2	(D)	(D)	(D)	(D)	(D)
Farm Products (Raw Materials) Merchants						
Cotton merchants, total	581	2,610,108	22,918	453,310	5,956	505
Establishments with—						
1-3 paid employees	279	419,406	1,875	33,304	513	286
4-7 paid employees	157	433,894	3,145	63,584	849	116
8-19 paid employees	101	630,682	5,030	97,266	1,224	87
20-49 paid employees	28	422,997	3,848	75,351	801	6
50 or more paid employees	16	703,129	9,020	183,805	2,569	10

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Table 2E. WHOLESALE TRADE: 1954—EMPLOYMENT SIZE OF ESTABLISHMENT—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Payroll, and Personnel

Type of operation, kind of business, and employment size of establishment[1]	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest November 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest November 15: employees (Number)	Active proprietors of unincorporated businesses, November (Number)
MERCHANT WHOLESALERS—Continued						
Farm Products (Raw Materials) Merchants—Continued						
Grain merchants, total	975	3,989,704	55,325	1,101,321	12,666	347
Establishments with—						
1-3 paid employees	317	210,760	2,249	41,946	567	172
4-7 paid employees	282	550,841	6,278	115,740	1,488	116
8-19 paid employees	212	619,748	10,538	202,482	2,459	46
20-49 paid employees	120	1,073,939	16,139	335,446	3,696	11
50 or more paid employees	44	1,534,416	20,121	405,707	4,456	2
Hide, skin, raw fur wholesalers, total	577	428,489	15,932	296,313	3,835	396
Establishments with—						
1-3 paid employees	361	96,674	2,459	42,511	565	259
4-7 paid employees	104	89,224	2,359	45,180	583	76
8-19 paid employees	73	74,452	3,591	64,259	905	40
20-49 paid employees	27	56,415	2,595	52,851	738	18
50 or more paid employees	12	111,724	4,928	91,512	1,044	3
Livestock (except horses, mules) distributors, total	669	888,292	7,408	140,948	2,603	692
Establishments with—						
1-3 paid employees	458	392,325	2,290	43,256	748	474
4-7 paid employees	145	332,621	2,616	50,359	776	154
8-19 paid employees	51	114,752	1,551	27,819	614	51
20-49 paid employees	14	(D)	(D)	(D)	(D)	(D)
50 or more paid employees	1	(D)	(D)	(D)	(D)	(D)
Leaf tobacco dealers, total	234	304,224	13,133	257,148	6,314	127
Establishments with—						
1-3 paid employees	123	25,022	777	11,291	198	83
4-7 paid employees	54	39,979	1,361	20,610	290	22
8-19 paid employees	23	38,433	1,472	20,656	261	14
20-49 paid employees	10	35,546	1,186	23,493	339	3
50 or more paid employees	24	165,244	8,337	181,098	5,226	5
Raw wool, wool tops, mohair dealers, total	282	481,524	10,567	197,420	1,725	161
Establishments with—						
1-3 paid employees	156	90,166	1,594	26,729	270	96
4-7 paid employees	72	160,950	2,502	44,048	365	49
8-19 paid employees	38	114,229	2,773	47,152	424	14
20-49 paid employees	11	81,557	1,727	30,787	302	2
50 or more paid employees	5	34,622	1,971	48,704	364	...
Other farm products (raw materials) distributors, total	535	529,600	15,318	317,001	5,574	416
Establishments with—						
1-3 paid employees	261	80,280	1,908	30,979	437	207
4-7 paid employees	111	66,671	1,831	36,512	563	106
8-19 paid employees	103	165,727	4,517	89,342	1,238	67
20-49 paid employees	30	150,545	2,923	60,698	918	22
50 or more paid employees	30	66,377	4,139	99,470	2,418	14
Automotive Wholesalers						
Motor vehicle distributors, total	1,563	757,335	61,595	1,191,513	14,388	983
New, used automobile distributors, total	897	491,732	30,240	581,119	7,189	627
Establishments with—						
1-3 paid employees	416	121,535	3,898	54,789	745	351
4-7 paid employees	219	90,484	4,247	85,058	1,134	166
8-19 paid employees	177	128,600	9,025	183,118	2,209	85
20-49 paid employees	73	101,692	9,506	196,258	2,222	24
50 or more paid employees	12	49,421	3,564	61,896	879	1
Truck and tractor (road type) dealers, total	666	265,603	31,355	610,394	7,199	356
Establishments with—						
1-3 paid employees	201	25,370	1,750	27,636	384	140
4-7 paid employees	163	47,800	3,853	72,655	882	103
8-19 paid employees	204	85,854	11,068	223,770	2,611	80
20-49 paid employees	88	83,161	10,993	216,515	2,544	33
50 or more paid employees	10	23,418	3,691	69,818	778	...
Automotive equipment, tire-tube wholesalers, total	13,977	3,220,178	462,217	9,266,547	120,085	9,076
Automotive parts, accessories jobbers, total	12,563	2,834,453	415,629	8,328,122	108,394	8,084
Establishments with—						
1-3 paid employees	4,641	350,472	31,954	613,624	9,190	3,914
4-7 paid employees	3,787	536,935	71,873	1,449,856	20,029	2,371
8-19 paid employees	3,026	854,880	139,497	2,802,828	35,936	1,478
20-49 paid employees	922	634,729	107,463	2,123,774	26,732	302
50 or more paid employees	187	457,437	64,842	1,338,040	16,507	19
Garage equipment, tools distributors, total	207	55,731	7,247	145,491	1,595	104
Establishments with—						
1-3 paid employees	89	7,860	672	10,761	161	60
4-7 paid employees	57	11,919	1,210	23,369	303	31
8-19 paid employees	42	15,961	2,215	43,376	492	11
20-49 paid employees	16	14,565	2,393	49,499	465	2
50 or more paid employees	3	5,426	757	18,486	174	...
Tire, tube wholesalers, total	1,207	329,994	39,341	792,934	10,096	888
Establishments with—						
1-3 paid employees	445	45,960	2,825	54,186	856	384
4-7 paid employees	346	63,525	6,476	127,903	1,837	265
8-19 paid employees	305	109,874	14,299	291,334	3,686	195
20-49 paid employees	98	76,712	11,416	229,617	2,795	41
50 or more paid employees	13	33,923	4,325	89,894	922	3
Electrical, Electronics, Appliance Distributors						
Electrical apparatus, supplies distributor, total	3,159	2,910,458	227,777	4,429,472	50,118	1,356
General-line electrical goods distributors, total	559	1,567,994	98,245	1,860,539	21,903	37
Establishments with—						
1-3 paid employees	23	9,490	537	2,823	46	8
4-7 paid employees	27	12,291	586	12,403	156	3
8-19 paid employees	181	250,698	11,128	207,488	2,545	11
20-49 paid employees	205	510,091	28,086	531,673	6,343	15
50 or more paid employees	123	785,424	57,908	1,106,152	12,813	...

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MERCHANT WHOLESALERS—Continued						
Electrical, Electronics, Appliance Distributors—Continued						
Electrical apparatus, supplies distributors—Continued						
Wiring supplies distributors, total	1,989	1,105,922	103,134	2,031,718	22,643	1,023
Establishments with—						
1-3 paid employees	554	75,158	4,118	74,392	1,046	410
4-7 paid employees	562	164,745	12,487	245,575	3,097	310
8-19 paid employees	571	338,919	31,303	611,033	6,979	211
20-49 paid employees	254	345,022	33,585	660,400	7,356	85
50 or more paid employees	48	182,078	21,641	440,318	4,165	7
Electrical apparatus, equipment distributors, total	611	236,542	26,398	537,215	5,572	296
Establishments with—						
1-3 paid employees	267	31,531	2,038	36,178	472	157
4-7 paid employees	165	39,796	3,896	74,151	872	66
8-19 paid employees	118	61,661	6,368	125,361	1,453	57
20-49 paid employees	51	65,634	8,119	149,886	1,582	14
50 or more paid employees	10	37,920	5,977	151,639	1,193	2
Electrical appliance, radio, TV set wholesalers, total	2,065	2,814,584	198,955	3,965,770	41,830	713
Establishments with—						
1-3 paid employees	595	122,212	5,093	79,388	1,085	361
4-7 paid employees	412	159,195	9,671	190,184	2,295	157
8-19 paid employees	462	379,410	27,364	524,805	5,702	118
20-49 paid employees	382	809,061	59,985	1,203,291	12,100	66
50 or more paid employees	214	1,344,706	96,842	1,968,102	20,648	11
Electronic parts, equipment distributors, total	1,899	612,676	67,868	1,366,163	16,290	992
Establishments with—						
1-3 paid employees	715	62,720	5,089	93,892	1,338	477
4-7 paid employees	542	127,728	11,486	242,434	2,964	283
8-19 paid employees	489	202,048	24,561	493,697	5,805	178
20-49 paid employees	132	139,333	17,682	337,517	3,870	52
50 or more paid employees	21	80,847	9,050	198,623	2,313	2
Hardware, Plumbing-Heating Goods Wholesalers						
Hardware wholesalers, total	2,137	2,067,923	227,146	4,313,153	54,245	1,110
General-line hardware wholesalers, total	606	1,623,987	179,255	3,398,404	42,303	173
Establishments with—						
1-3 paid employees	37	9,408	448	6,345	73	23
4-7 paid employees	43	26,952	1,291	22,335	245	25
8-19 paid employees	108	79,399	7,188	131,370	1,481	53
20-49 paid employees	195	243,422	28,229	529,378	6,512	61
50 or more paid employees	223	1,264,806	142,099	2,708,976	33,992	11
Specialty-line hardware wholesalers, total	1,531	443,936	47,891	914,749	11,942	937
Establishments with—						
1-3 paid employees	600	63,634	4,326	74,957	1,098	455
4-7 paid employees	470	100,176	10,108	191,977	2,567	295
8-19 paid employees	356	150,501	17,244	347,084	4,287	165
20-49 paid employees	90	86,503	11,480	209,174	2,747	22
50 or more paid employees	15	43,122	4,733	91,557	1,243	...
Plumbing, heating equipment, supplies distributors, total	4,046	2,329,788	210,177	4,089,288	46,763	1,742
General-line plumbing-heating goods distributors, total	1,703	1,112,178	103,404	2,014,634	22,959	720
Establishments with—						
1-3 paid employees	395	58,023	3,215	54,299	760	304
4-7 paid employees	439	128,668	9,558	192,981	2,341	224
8-19 paid employees	531	332,614	30,129	573,035	6,501	154
20-49 paid employees	272	371,336	36,423	697,200	7,920	30
50 or more paid employees	66	221,537	24,079	497,119	5,437	8
Heating equipment distributors, total	905	301,516	30,626	589,068	6,504	360
Establishments with—						
1-3 paid employees	369	45,081	3,049	54,637	666	203
4-7 paid employees	271	71,425	6,236	125,950	1,399	101
8-19 paid employees	207	113,174	11,917	220,199	2,387	40
20-49 paid employees	52	63,658	7,398	149,904	1,563	15
50 or more paid employees	6	8,178	2,026	38,378	489	1
Plumbing fixtures, supplies distributors, total	1,438	916,094	76,147	1,485,586	17,300	662
Establishments with—						
1-3 paid employees	387	60,923	3,073	53,530	751	267
4-7 paid employees	375	114,958	8,752	170,050	2,055	210
8-19 paid employees	458	299,277	25,184	481,580	5,437	145
20-49 paid employees	169	247,422	21,908	411,623	4,934	40
50 or more paid employees	49	193,514	17,230	368,803	4,123	...
Lumber, Construction Materials Distributors						
Lumber, millwork wholesalers, total	4,304	3,805,942	216,440	4,294,880	49,156	2,051
Lumber wholesalers (without yards), total	1,678	1,621,685	50,413	1,037,362	11,820	933
Establishments with—						
1-3 paid employees	872	344,392	6,926	120,100	1,534	551
4-7 paid employees	414	399,560	10,825	215,198	2,202	214
8-19 paid employees	287	456,041	15,966	323,653	3,407	112
20-49 paid employees	83	221,374	8,880	178,525	2,331	43
50 or more paid employees	22	200,318	7,816	199,886	2,346	13
Lumber distributors (with yards), total	1,124	1,094,408	74,710	1,440,310	16,387	522
Establishments with—						
1-3 paid employees	260	70,193	2,811	37,661	512	166
4-7 paid employees	270	130,073	6,199	118,761	1,474	164
8-19 paid employees	355	304,677	20,344	399,068	4,438	120
20-49 paid employees	187	321,281	24,859	501,363	5,467	64
50 or more paid employees	52	268,184	20,497	383,457	4,496	8
Millwork, plywood distributors, total	1,502	1,089,849	91,317	1,817,208	20,949	596
Establishments with—						
1-3 paid employees	478	98,888	3,842	62,963	871	271
4-7 paid employees	338	141,856	7,202	146,319	1,788	159
8-19 paid employees	382	291,998	21,209	432,101	4,760	121
20-49 paid employees	224	332,452	30,809	606,174	6,829	40
50 or more paid employees	80	224,655	28,255	569,651	6,701	5

... Represents zero. [1]Including establishments with one or more paid employees sometime during the year but none in mid-November.

Table 2E. WHOLESALE TRADE: 1954—EMPLOYMENT SIZE OF ESTABLISHMENT—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Payroll, and Personnel

Type of operation, kind of business, and employment size of establishment[1]	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest November 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest November 15: Employees (Number	Active proprietors of unincorporated businesses, November (Number)
MERCHANT WHOLESALERS—Continued						
Lumber, Construction Materials Distributors—Continued						
Construction materials distributors, total	6,010	2,780,265	337,143	6,761,761	78,584	2,933
Brick, tile distributors, total	492	242,766	21,042	405,612	4,529	222
Establishments with—						
1-3 paid employees	176	31,503	1,595	26,489	337	106
4-7 paid employees	136	49,655	3,356	64,646	761	72
8-19 paid employees	131	92,302	7,603	151,083	1,544	38
20-49 paid employees	40	47,714	4,894	92,103	1,143	6
50 or more paid employees	9	21,592	3,594	71,291	744	...
Cement, lime, plaster wholesalers, total	183	75,985	8,101	166,541	1,866	86
Establishments with—						
1-3 paid employees	48	5,818	543	6,858	91	21
4-7 paid employees	64	16,144	1,364	27,879	335	41
8-19 paid employees	47	26,023	2,375	47,929	542	18
20-49 paid employees	20	18,206	2,451	54,390	562	5
50 or more paid employees	4	9,794	1,368	29,485	336	1
Glass (building) distributors, total	574	251,273	37,799	747,278	8,591	365
Establishments with—						
1-3 paid employees	155	12,859	1,016	20,046	298	146
4-7 paid employees	133	23,897	2,917	55,115	726	94
8-19 paid employees	150	74,674	7,801	150,332	1,859	91
20-49 paid employees	102	82,055	14,024	284,464	3,062	31
50 or more paid employees	34	57,788	12,041	237,321	2,646	3
Ready-mixed concrete distributors, total	1,996	998,370	153,547	3,080,866	35,536	867
Establishments with—						
1-3 paid employees	343	44,778	3,638	51,077	721	239
4-7 paid employees	485	79,147	9,179	189,595	2,691	268
8-19 paid employees	650	222,168	32,585	671,781	8,195	227
20-49 paid employees	393	319,683	51,582	1,082,543	11,769	107
50 or more paid employees	125	332,594	56,563	1,085,870	12,160	26
Roofing, siding, insulation materials distributors, total	697	447,723	30,289	586,688	6,588	243
Establishments with—						
1-3 paid employees	212	40,169	1,708	31,101	400	102
4-7 paid employees	209	84,179	5,179	99,596	1,128	74
8-19 paid employees	201	150,220	10,480	207,280	2,359	64
20-49 paid employees	65	102,956	8,559	165,833	1,858	3
50 or more paid employees	10	70,199	4,363	82,878	843	...
Sand, gravel, crushed stone distributors, total	597	105,039	16,943	356,479	4,809	457
Establishments with—						
1-3 paid employees	298	14,404	1,606	29,931	503	279
4-7 paid employees	142	16,435	2,501	54,147	745	89
8-19 paid employees	115	30,271	5,291	106,055	1,339	66
20-49 paid employees	31	25,171	3,695	76,979	939	20
50 or more paid employees	11	18,758	3,850	89,367	1,283	3
Other construction materials distributors, total	1,471	659,109	69,422	1,418,297	16,665	693
Establishments with—						
1-3 paid employees	552	73,390	4,475	78,179	1,060	324
4-7 paid employees	354	96,335	7,891	161,855	1,939	169
8-19 paid employees	373	227,893	20,210	412,507	4,647	143
20-49 paid employees	136	134,996	16,464	361,226	4,073	36
50 or more paid employees	56	126,495	20,382	404,530	4,946	21
Machinery, Equipment, Supplies Distributors						
Air conditioning, commercial refrigeration equipment distributors, total	1,860	484,070	63,298	1,230,177	13,155	1,104
Establishments with—						
1-3 paid employees	818	76,820	6,229	107,665	1,431	624
4-7 paid employees	519	105,391	12,320	239,587	2,744	285
8-19 paid employees	411	188,235	23,996	481,377	4,977	163
20-49 paid employees	99	88,117	14,180	289,827	2,846	31
50 or more paid employees	13	25,507	6,573	111,721	1,157	1
Commercial machines, equipment distributors:						
Office machines, equipment distributors, total	1,421	186,631	32,625	672,643	8,683	1,085
Establishments with—						
1-3 paid employees	752	35,612	4,376	85,282	1,370	651
4-7 paid employees	387	43,596	7,007	141,825	2,038	306
8-19 paid employees	224	54,682	10,460	207,812	2,559	120
20-49 paid employees	44	27,425	5,597	115,867	1,320	7
50 or more paid employees	14	25,316	5,185	121,857	1,396	1
Restaurant, hotel supply houses (principally nonfood), total	571	159,253	20,412	391,010	4,832	393
Establishments with—						
1-3 paid employees	251	22,078	1,540	27,551	460	237
4-7 paid employees	143	23,006	2,867	57,613	769	83
8-19 paid employees	130	53,591	7,042	132,811	1,541	50
20-49 paid employees	39	36,793	5,248	105,271	1,183	11
50 or more paid employees	8	23,785	3,715	67,764	879	12
Store machines, fixtures distributors, total	1,087	276,953	31,738	612,665	7,068	745
Establishments with—						
1-3 paid employees	530	41,887	3,181	59,337	922	449
4-7 paid employees	301	62,577	6,217	125,058	1,582	193
8-19 paid employees	190	93,689	11,116	212,994	2,262	84
20-49 paid employees	58	65,304	8,416	158,759	1,684	17
50 or more paid employees	8	13,496	2,808	56,517	618	2
Other commercial machines, equipment distributors, total	140	37,288	4,462	84,590	882	78
Establishments with—						
1-3 paid employees	80	5,602	500	9,364	145	52
4-7 paid employees	26	5,281	614	11,775	133	11
8-19 paid employees	28	11,549	1,605	32,338	325	15
20-49 paid employees	5	(D)	(D)	(D)	(D)	(D)
50 or more paid employees	1	(D)	(D)	(D)	(D)	(D)
Construction machinery, equipment dealers, total	1,640	1,401,359	150,469	2,890,386	28,574	533
Establishments with—						
1-3 paid employees	405	68,891	5,460	63,294	732	213
4-7 paid employees	328	88,008	8,288	166,944	1,779	128
8-19 paid employees	445	285,652	29,513	579,856	5,806	113
20-49 paid employees	334	481,473	53,808	1,056,972	10,261	58
50 or more paid employees	128	477,335	53,400	1,023,320	9,996	21

(D) Withheld to avoid disclosure. ... Represents zero. [1]Including establishments with one or more paid employees sometime during the year, but none in mid-November.

Table 2E. WHOLESALE TRADE: 1954–EMPLOYMENT SIZE OF ESTABLISHMENT–UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS–Continued

Establishments, Sales, Payroll, and Personnel

Type of operation, kind of business, and employment size of establishment[1]	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest November 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest November 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
MERCHANT WHOLESALERS—Continued						
Machinery, Equipment, Supplies Distributors—Continued						
Farm-garden machinery, equipment wholesalers, total	1,112	534,379	46,026	885,294	10,180	627
Garden machinery, equipment wholesalers, total	233	78,736	8,416	156,094	1,876	143
Establishments with—						
1-3 paid employees	122	12,707	1,032	14,192	220	79
4-7 paid employees	53	11,753	1,234	24,905	281	27
8-19 paid employees	45	21,325	2,529	52,088	576	35
20-49 paid employees	8	13,985	1,339	24,023	264	2
50 or more paid employees	5	18,966	2,282	40,886	535	...
Farm, dairy machinery, equipment (including tractors) wholesalers, total	879	455,643	37,610	729,200	8,304	484
Establishments with—						
1-3 paid employees	369	43,629	2,573	46,274	660	279
4-7 paid employees	233	61,466	5,156	99,445	1,245	116
8-19 paid employees	168	106,881	9,375	179,653	2,078	69
20-49 paid employees	87	171,148	13,409	270,813	2,834	20
50 or more paid employees	22	72,519	7,097	133,015	1,487	...
Industrial machinery, equipment distributors:						
Food processing machinery, equipment distributors, total	367	163,405	12,778	225,322	2,547	215
Establishments with—						
1-3 paid employees	177	23,324	1,253	21,887	307	133
4-7 paid employees	96	23,318	2,137	43,527	496	56
8-19 paid employees	69	53,722	4,543	81,111	868	26
20-49 paid employees	21	(D)	(D)	(D)	(D)	(D)
50 or more paid employees	4	(D)	(D)	(D)	(D)	(D)
General-purpose industrial machinery, equipment distributors, total	1,379	498,625	56,621	1,131,155	11,791	691
Establishments with—						
1-3 paid employees	533	56,276	4,580	80,844	963	363
4-7 paid employees	398	89,555	9,470	196,138	2,128	191
8-19 paid employees	310	163,263	18,183	365,785	3,616	99
20-49 paid employees	118	126,918	16,084	330,611	3,265	33
50 or more paid employees	20	62,613	8,304	157,777	1,819	5
Metalworking machinery, equipment dealers, total	914	484,490	39,150	723,262	6,755	514
Establishments with—						
1-3 paid employees	412	55,912	3,377	59,380	733	309
4-7 paid employees	244	76,209	7,131	134,962	1,279	113
8-19 paid employees	192	166,521	13,898	261,119	2,242	74
20-49 paid employees	52	139,552	8,804	153,748	1,511	16
50 or more paid employees	14	46,296	5,940	114,053	990	2
Oil well supply houses, total	1,208	914,479	39,059	789,355	8,704	298
Establishments with—						
1-3 paid employees	429	89,546	3,824	69,710	845	153
4-7 paid employees	468	339,610	10,298	205,156	2,462	84
8-19 paid employees	238	292,128	11,629	234,978	2,632	51
20-49 paid employees	62	129,848	8,142	177,552	1,751	10
50 or more paid employees	11	63,347	5,166	101,959	1,014	...
Printing machinery, equipment distributors, total	210	64,820	8,921	178,509	1,661	97
Establishments with—						
1-3 paid employees	95	7,434	691	13,840	171	46
4-7 paid employees	52	11,483	1,349	26,892	284	28
8-19 paid employees	46	17,068	2,638	54,364	528	16
20-49 paid employees	12	11,658	1,416	36,600	307	7
50 or more paid employees	5	17,177	2,827	46,813	371	...
Used machinery dealers, total	245	31,272	4,309	83,017	1,032	215
Establishments with—						
1-3 paid employees	161	12,651	1,006	18,951	263	150
4-7 paid employees	54	5,934	945	18,379	271	49
8-19 paid employees	25	8,325	1,393	26,406	318	16
20-49 paid employees	5	4,362	965	19,281	180	...
50 or more paid employees	...	...	...	...	...	...
Other industrial machinery, equipment distributors, total	1,423	461,895	48,999	942,049	10,747	769
Establishments with—						
1-3 paid employees	702	73,233	5,247	94,879	1,233	437
4-7 paid employees	371	101,468	8,922	174,197	1,996	172
8-19 paid employees	253	126,584	14,307	268,722	3,055	127
20-49 paid employees	78	86,138	10,108	213,171	2,272	27
50 or more paid employees	19	74,472	10,415	191,080	2,191	6
Industrial materials, supplies distributors, total	4,393	2,009,740	231,857	4,553,075	48,981	2,066
Abrasives, abrasive materials distributors, total	141	77,400	8,377	147,496	1,521	64
Establishments with—						
1-3 paid employees	56	6,118	408	6,968	88	31
4-7 paid employees	33	10,763	862	18,515	170	14
8-19 paid employees	30	18,568	1,869	36,029	341	14
20-49 paid employees	18	31,761	3,534	61,557	612	5
50 or more paid employees	4	10,190	1,704	24,427	310	...
Mechanical power transmission equipment distributors, total	335	113,349	15,053	299,958	3,149	96
Establishments with—						
1-3 paid employees	80	7,172	668	12,930	168	45
4-7 paid employees	125	27,499	2,989	61,550	676	36
8-19 paid employees	99	44,456	5,395	114,368	1,123	14
20-49 paid employees	25	24,169	3,477	64,343	682	1
50 or more paid employees	6	10,053	2,524	46,767	500	...
Mechanical rubber goods distributors, total	280	100,031	13,467	262,515	2,576	130
Establishments with—						
1-3 paid employees	97	11,299	832	12,745	183	61
4-7 paid employees	69	16,600	1,717	34,709	379	39
8-19 paid employees	79	34,692	4,867	98,559	905	29
20-49 paid employees	31	30,597	4,756	92,538	867	1
50 or more paid employees	4	6,843	1,295	23,964	242	...
Rope, cordage distributors, total	117	94,120	5,110	100,658	1,064	39
Establishments with—						
1-3 paid employees	43	8,752	356	6,248	82	20
4-7 paid employees	34	16,769	981	17,296	179	14
8-19 paid employees	32	53,677	2,202	44,903	393	5
20-49 paid employees	4	4,746	327	6,521	108	...
50 or more paid employees	4	10,176	1,244	25,690	302	...

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MERCHANT WHOLESALERS—Continued						
Machinery, Equipment, Supplies Distributors—Continued						
Industrial materials, supplies distributors—Continued						
Valves, fittings (except plumbing) distributors, total..	214	139,320	15,473	290,759	2,971	104
Establishments with—						
1-3 paid employees	73	8,696	537	12,116	139	62
4-7 paid employees	43	13,129	1,110	23,248	247	9
8-19 paid employees	58	35,013	3,671	68,929	732	20
20-49 paid employees	29	50,493	5,144	91,121	951	10
50 or more paid employees	11	31,989	5,011	95,345	902	3
Reconditioned drum, barrel distributors, total	372	65,360	14,119	280,819	4,084	346
Establishments with—						
1-3 paid employees	160	9,419	840	16,651	282	144
4-7 paid employees	75	8,169	1,279	25,833	407	83
8-19 paid employees	90	18,245	3,931	78,421	1,224	95
20-49 paid employees	31	12,618	3,435	70,742	966	19
50 or more paid employees	16	16,909	4,634	89,172	1,205	5
Other industrial materials, supplies distributors, total	2,934	1,420,160	160,258	3,170,870	33,616	1,287
Establishments with—						
1-3 paid employees	1,232	165,134	11,834	181,332	2,247	756
4-7 paid employees	723	188,959	17,581	354,317	3,810	304
8-19 paid employees	582	319,592	34,829	677,019	7,060	189
20-49 paid employees	286	345,841	42,854	877,256	9,036	36
50 or more paid employees	111	400,634	53,160	1,080,946	11,463	2
Professional equipment, supplies distributors, total	2,912	853,153	127,653	2,520,985	31,267	1,569
Dental supply houses	502	124,125	17,906	339,747	4,739	294
Establishments with—						
1-3 paid employees	198	14,090	1,055	21,915	355	173
4-7 paid employees	108	16,684	2,059	40,684	585	63
8-19 paid employees	130	40,686	6,212	116,709	1,545	40
20-49 paid employees	61	46,226	7,658	140,777	1,963	18
50 or more paid employees	5	6,439	922	19,662	291	...
Religious supply houses, total	134	31,582	4,616	91,231	1,365	89
Establishments with—						
1-3 paid employees	63	4,183	283	6,223	114	49
4-7 paid employees	32	5,004	503	10,509	168	24
8-19 paid employees	23	6,069	1,022	20,391	281	9
20-49 paid employees	9	7,115	874	16,471	251	5
50 or more paid employees	7	9,211	1,934	37,637	551	2
School supply houses, total	255	96,321	12,337	236,804	3,052	171
Establishments with—						
1-3 paid employees	96	8,628	601	13,205	168	84
4-7 paid employees	65	11,846	1,226	24,762	338	53
8-19 paid employees	54	22,406	2,700	49,086	632	26
20-49 paid employees	29	28,553	3,945	73,171	911	8
50 or more paid employees	11	24,888	3,865	76,580	1,003	...
Surgical, medical, hospital supply houses, total	800	321,489	40,880	823,366	8,997	365
Establishments with—						
1-3 paid employees	311	24,939	2,075	40,059	604	195
4-7 paid employees	165	30,048	3,570	74,754	871	76
8-19 paid employees	215	94,698	11,859	244,397	2,621	78
20-49 paid employees	89	98,171	13,290	270,965	2,743	10
50 or more paid employees	20	73,633	10,086	193,191	2,158	6
Optical goods wholesalers, total	742	126,966	29,220	577,968	7,500	419
Establishments with—						
1-3 paid employees	219	20,105	1,830	32,450	426	136
4-7 paid employees	209	18,887	3,997	78,083	1,151	129
8-19 paid employees	227	40,895	10,363	200,928	2,794	118
20-49 paid employees	77	34,838	8,977	187,156	2,229	32
50 or more paid employees	10	12,241	4,053	79,351	900	4
Other professional supplies distributors, total	479	152,670	22,694	451,869	5,614	231
Establishments with—						
1-3 paid employees	242	16,372	1,408	26,175	418	147
4-7 paid employees	95	15,893	1,920	39,907	517	53
8-19 paid employees	83	25,662	3,928	86,824	957	24
20-49 paid employees	33	26,198	3,927	76,924	894	5
50 or more paid employees	26	68,545	11,511	222,039	2,828	2
Service establishment supply houses:						
Beauty, barber supply houses, total	898	140,561	22,139	434,087	5,910	703
Establishments with—						
1-3 paid employees	391	24,437	1,952	37,938	680	374
4-7 paid employees	232	28,891	4,066	86,443	1,251	188
8-19 paid employees	237	61,059	10,631	206,498	2,806	130
20-49 paid employees	35	22,680	4,672	87,230	989	11
50 or more paid employees	3	3,494	818	15,978	184	...
Janitors' supply houses, total	843	126,780	20,841	442,161	5,036	569
Establishments with—						
1-3 paid employees	427	24,255	2,448	46,928	780	323
4-7 paid employees	249	31,269	4,425	91,036	1,308	182
8-19 paid employees	129	33,471	6,580	140,816	1,569	54
20-49 paid employees	32	22,718	4,209	89,491	893	10
50 or more paid employees	6	15,067	3,179	73,890	486	...
Laundry, dry cleaning supply houses, total	441	146,607	16,732	322,619	3,516	254
Establishments with—						
1-3 paid employees	186	27,264	2,170	22,738	332	150
4-7 paid employees	105	26,671	2,180	47,876	579	61
8-19 paid employees	115	50,728	5,985	127,762	1,344	36
20-49 paid employees	29	31,485	4,328	81,835	883	7
50 or more paid employees	6	10,459	2,069	42,408	378	...
Shoe service wholesalers, total	485	101,579	9,548	176,480	2,439	354
Establishments with—						
1-3 paid employees	251	28,964	1,567	28,578	463	229
4-7 paid employees	142	30,300	2,817	53,076	741	85
8-19 paid employees	83	33,358	3,902	71,765	918	37
20-49 paid employees	8	(D)	(D)	(D)	(D)	(D)
50 or more paid employees	1	(D)	(D)	(D)	(D)	(D)

(D) Withheld to avoid disclosure. ... Represents zero. [1]Including establishments with one or more paid employees sometime during the year, but none in mid-November.

Table 2E. WHOLESALE TRADE: 1954—EMPLOYMENT SIZE OF ESTABLISHMENT—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Payroll, and Personnel

Type of operation, kind of business, and employment size of establishment[1]	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest November 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest November 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
MERCHANT WHOLESALERS—Continued						
Machinery, Equipment, Supplies Distributors—Continued						
Service establishment supply houses—Continued						
Undertakers' supply houses, total	137	14,443	1,798	34,516	522	83
Establishments with—						
1-3 paid employees	87	5,584	461	8,472	147	59
4-7 paid employees	33	4,414	514	10,532	167	20
8-19 paid employees	15	(D)	(D)	(D)	(D)	(D)
20-49 paid employees	2	(D)	(D)	(D)	(D)	(D)
50 or more paid employees	...	...	...	...	...	...
Upholsterer's supply houses, total	262	92,670	9,960	194,761	2,219	175
Establishments with—						
1-3 paid employees	99	11,662	564	10,630	175	100
4-7 paid employees	79	16,324	1,660	31,750	408	47
8-19 paid employees	67	40,726	4,088	74,234	780	24
20-49 paid employees	12	12,938	1,384	27,167	337	4
50 or more paid employees	5	11,020	2,264	50,980	519	...
Welders' supply houses, total	1,000	198,100	26,793	562,940	6,298	657
Establishments with—						
1-3 paid employees	375	28,755	2,599	53,861	745	334
4-7 paid employees	373	59,271	8,169	172,114	2,025	223
8-19 paid employees	216	79,320	10,719	210,920	2,415	93
20-49 paid employees	34	(D)	(D)	(D)	(D)	(D)
50 or more paid employees	2	(D)	(D)	(D)	(D)	(D)
Other service establishment supply houses, total	1,198	281,252	26,731	527,906	6,509	805
Establishments with—						
1-3 paid employees	640	55,817	3,841	68,573	1,075	492
4-7 paid employees	321	77,548	7,052	134,295	1,724	193
8-19 paid employees	192	93,193	9,279	193,439	2,196	90
20-49 paid employees	39	38,857	4,450	91,392	1,050	29
50 or more paid employees	6	15,837	2,109	40,207	464	1
Transportation equipment distributors, total	1,004	376,048	46,960	933,725	9,676	477
Aircraft, aeronautical equipment, parts distributors, total	450	169,782	22,901	476,369	4,882	211
Establishments with—						
1-3 paid employees	213	28,610	1,860	32,068	373	110
4-7 paid employees	106	19,757	2,400	47,573	559	60
8-19 paid employees	82	36,999	4,746	99,329	1,018	33
20-49 paid employees	31	26,586	4,730	101,682	975	4
50 or more paid employees	18	57,830	9,165	195,717	1,957	4
Marine machinery, equipment distributors, total	400	126,573	15,017	279,283	3,224	208
Establishments with—						
1-3 paid employees	175	17,193	1,366	23,697	305	105
4-7 paid employees	105	21,698	2,577	48,611	555	46
8-19 paid employees	81	39,980	4,570	90,129	966	40
20-49 paid employees	34	32,872	4,511	91,389	1,004	17
50 or more paid employees	5	14,830	1,993	25,457	394	...
Railroad equipment distributors, total	84	60,046	6,297	123,955	1,036	26
Establishments with—						
1-3 paid employees	35	5,186	384	5,690	62	18
4-7 paid employees	25	18,468	886	16,387	127	7
8-19 paid employees	17	9,635	1,258	26,239	226	1
20-49 paid employees	4	6,929	830	15,139	125	...
50 or more paid employees	3	19,828	2,939	60,500	496	...
Other transportation equipment distributors, total	70	19,647	2,745	54,118	534	32
Establishments with—						
1-3 paid employees	29	2,898	148	3,167	45	20
4-7 paid employees	16	4,355	463	9,372	89	4
8-19 paid employees	19	8,302	1,303	21,838	223	4
20-49 paid employees	6	4,092	831	19,741	177	4
50 or more paid employees	...	...	...	...	...	...
Metals, Metalwork (Except Scrap) Distributors						
Iron, steel and products distributors, total	2,693	2,174,276	221,482	4,293,636	44,102	1,087
Establishments with—						
1-3 paid employees	960	185,787	8,812	151,522	1,751	475
4-7 paid employees	590	210,388	14,033	273,211	3,096	269
8-19 paid employees	602	408,699	37,348	717,980	7,434	243
20-49 paid employees	352	510,673	55,121	1,059,736	10,712	76
50 or more paid employees	189	858,729	106,168	2,091,187	21,109	24
Nonferrous, metals distributors, total	542	1,188,309	42,860	853,306	8,236	216
Establishments with—						
1-3 paid employees	207	95,750	1,751	30,082	364	105
4-7 paid employees	126	81,178	3,354	64,681	663	54
8-19 paid employees	114	122,986	6,982	140,182	1,392	42
20-49 paid employees	65	333,678	9,304	195,697	1,883	11
50 or more paid employees	30	554,717	21,469	422,664	3,934	4
Scrap, Waste Materials Dealers						
Iron, steel scrap dealers, total	3,719	1,213,140	110,177	2,176,704	31,628	3,367
Iron, steel scrap dealers (with processing, preparation equipment), total	2,202	801,352	89,836	1,808,549	25,757	2,000
Establishments with—						
1-3 paid employees	738	39,004	3,721	67,031	1,355	803
4-7 paid employees	538	64,534	7,862	158,544	2,915	552
8-19 paid employees	548	160,066	21,098	432,472	6,612	455
20-49 paid employees	309	268,693	34,634	677,729	9,222	172
50 or more paid employees	69	269,055	22,521	472,773	5,653	18
Iron, steel scrap dealers (without processing, preparation equipment), total	1,517	411,788	20,341	368,155	5,871	1,367
Establishments with—						
1-3 paid employees	1,092	68,448	4,674	86,730	1,762	1,039
4-7 paid employees	267	70,966	3,919	75,869	1,371	240
8-19 paid employees	117	96,944	4,976	93,274	1,289	74
20-49 paid employees	35	121,606	3,878	70,620	971	10
50 or more paid employees	6	53,824	2,894	41,662	478	4

(D) Withheld to avoid disclosure. ... Represents zero. [1]Including establishments with one or more paid employees sometime during the year, but none in mid-November.

Table 2E. WHOLESALE TRADE: 1954—EMPLOYMENT SIZE OF ESTABLISHMENT—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Payroll, and Personnel

Type of operation, kind of business, and employment size of establishment[1]	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest November 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest November 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
MERCHANT WHOLESALERS—Continued						
Scrap, Waste Materials Dealers—Continued						
Waste materials dealers, total	4,470	1,192,450	113,829	2,195,061	36,219	4,285
Nonferrous metallic scrap dealers, total	1,518	500,822	34,749	678,370	10,699	1,588
Establishments with—						
1-3 paid employees	768	70,953	3,705	69,022	1,348	841
4-7 paid employees	363	87,953	5,348	110,086	1,883	409
8-19 paid employees	280	162,069	10,972	218,606	3,339	279
20-49 paid employees	82	105,273	8,087	155,273	2,323	33
50 or more paid employees	25	74,574	6,637	125,383	1,806	26
Waste paper dealers, total	1,124	218,239	33,394	642,268	10,656	1,103
Establishments with—						
1-3 paid employees	487	31,082	2,592	44,552	862	563
4-7 paid employees	271	25,231	3,985	79,697	1,426	302
8-19 paid employees	233	47,670	8,128	162,206	2,731	190
20-49 paid employees	98	55,805	9,788	183,851	3,027	44
50 or more paid employees	35	58,451	8,901	171,962	2,610	4
Wiping cloth dealers, total	229	48,395	9,416	182,972	3,534	210
Establishments with—						
1-3 paid employees	63	4,420	321	5,769	112	63
4-7 paid employees	48	4,986	667	12,768	273	49
8-19 paid employees	59	12,042	1,956	37,868	743	67
20-49 paid employees	42	16,259	3,713	71,539	1,282	17
50 or more paid employees	17	10,688	2,759	55,028	1,124	14
Rags, textile waste dealers, total	784	250,528	21,364	404,744	6,772	736
Establishments with—						
1-3 paid employees	353	38,306	1,945	33,301	598	352
4-7 paid employees	195	54,218	3,598	68,054	1,048	184
8-19 paid employees	150	70,252	6,061	111,604	1,826	118
20-49 paid employees	68	53,111	5,732	110,677	1,963	71
50 or more paid employees	18	34,641	4,028	81,108	1,337	11
Other waste materials dealers, total	815	174,466	14,906	286,707	4,558	648
Establishments with—						
1-3 paid employees	503	36,034	2,332	44,474	837	426
4-7 paid employees	179	29,025	2,793	56,573	944	142
8-19 paid employees	96	29,006	3,598	76,695	1,142	66
20-49 paid employees	29	34,032	3,049	60,014	951	12
50 or more paid employees	8	46,369	3,134	48,951	684	2
Other Merchant Wholesalers						
Amusement, sporting goods distributors, total	2,514	952,711	87,335	1,700,205	22,201	1,651
Cameras, photographic supplies distributors, total	484	233,116	23,681	467,803	5,487	240
Establishments with—						
1-3 paid employees	177	19,485	1,150	20,897	324	107
4-7 paid employees	130	33,504	2,921	58,465	708	77
8-19 paid employees	112	60,149	5,851	116,188	1,380	38
20-49 paid employees	44	38,673	4,913	97,784	1,204	15
50 or more paid employees	21	81,305	8,846	174,469	1,871	3
Sporting goods wholesalers, total	579	233,998	19,820	378,822	5,073	340
Establishments with—						
1-3 paid employees	270	32,772	1,575	27,886	452	204
4-7 paid employees	137	29,891	2,643	51,842	721	77
8-19 paid employees	119	69,031	5,819	109,214	1,420	51
20-49 paid employees	40	57,325	4,906	95,475	1,219	8
50 or more paid employees	13	44,979	4,877	94,405	1,261	...
Toys, games, fireworks wholesalers, total	805	277,626	22,793	455,261	6,349	592
Establishments with—						
1-3 paid employees	376	44,753	2,135	39,686	662	304
4-7 paid employees	210	51,176	3,768	80,281	1,119	157
8-19 paid employees	152	79,461	7,052	145,996	1,826	86
20-49 paid employees	55	69,262	5,817	127,394	1,632	36
50 or more paid employees	12	32,974	4,021	61,904	1,110	9
Other recreation goods wholesalers, total	646	207,971	21,041	398,319	5,292	479
Establishments with—						
1-3 paid employees	323	30,013	1,999	34,872	560	258
4-7 paid employees	156	33,206	2,726	52,348	824	124
8-19 paid employees	112	50,044	4,984	97,836	1,254	76
20-49 paid employees	41	46,392	5,178	92,672	1,251	21
50 or more paid employees	14	48,316	6,154	120,591	1,403	...
Book, magazine, newspaper wholesalers, total	1,919	697,206	83,180	1,473,736	25,280	1,153
Establishments with—						
1-3 paid employees	675	47,986	3,229	56,303	1,187	493
4-7 paid employees	464	72,948	6,600	123,444	2,521	353
8-19 paid employees	498	150,172	18,183	317,636	6,020	202
20-49 paid employees	201	153,538	20,374	372,999	6,198	85
50 or more paid employees	81	272,562	34,794	603,354	9,354	20
Coal wholesalers, total	700	794,189	30,824	607,959	6,626	268
Coal wholesalers (without yard or dock stocks), total	496	568,163	20,249	389,322	4,082	159
Establishments with—						
1-3 paid employees	267	85,043	2,403	41,882	491	108
4-7 paid employees	118	111,334	3,062	59,910	615	32
8-19 paid employees	70	164,197	4,539	91,327	856	13
20-49 paid employees	32	123,983	4,926	97,856	990	6
50 or more paid employees	9	83,606	5,319	98,347	1,130	...
Coal wholesalers (with coal yard), total	204	226,026	10,575	218,637	2,544	109
Establishments with—						
1-3 paid employees	78	8,265	438	8,182	139	52
4-7 paid employees	45	13,285	829	15,983	245	33
8-19 paid employees	52	64,729	2,684	53,804	657	20
20-49 paid employees	18	56,272	2,249	51,342	512	2
50 or more paid employees	11	83,475	4,375	89,326	991	2

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Table 2E. WHOLESALE TRADE: 1954–EMPLOYMENT SIZE OF ESTABLISHMENT–UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS–Continued

Establishments, Sales, Payroll, and Personnel

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MERCHANT WHOLESALERS—Continued						
Other Merchant Wholesalers—Continued						
Farm supplies wholesalers, total	2,347	1,574,642	82,819	1,664,247	23,096	1,399
Feed wholesalers, total	1,067	766,302	27,506	542,619	7,731	774
Establishments with—						
1-3 paid employees	500	139,762	3,030	56,690	973	410
4-7 paid employees	310	169,223	5,490	106,106	1,628	220
8-19 paid employees	179	199,165	7,862	155,734	2,140	103
20-49 paid employees	65	178,723	6,615	128,862	1,852	34
50 or more paid employees	13	79,429	4,509	95,227	1,138	7
Fertilizer, agricultural chemical distributors, total	507	280,597	13,627	269,507	3,360	204
Establishments with—						
1-3 paid employees	270	37,117	1,811	32,235	461	127
4-7 paid employees	120	89,111	2,705	54,200	628	36
8-19 paid employees	82	76,571	3,855	76,583	946	29
20-49 paid employees	27	47,776	3,265	64,930	798	8
50 or more paid employees	8	30,022	1,991	41,559	527	4
Seed wholesalers, total	641	474,148	38,048	781,497	10,938	323
Establishments with—						
1-3 paid employees	190	38,069	1,415	20,154	322	135
4-7 paid employees	137	46,885	2,568	51,046	728	79
8-19 paid employees	171	130,499	8,030	153,800	2,132	57
20-49 paid employees	106	151,744	11,022	229,052	3,208	34
50 or more paid employees	37	106,951	15,013	327,445	4,548	18
Other farm supplies wholesalers, total	132	53,595	3,638	70,624	1,067	98
Establishments with—						
1-3 paid employees	54	5,857	278	5,272	98	46
4-7 paid employees	35	11,406	589	11,199	192	31
8-19 paid employees	23	12,156	743	13,867	257	17
20-49 paid employees	20	24,176	2,028	40,286	520	4
50 or more paid employees	...	...	...	...	...	...
Jewelry wholesalers, total	2,741	825,459	76,224	1,468,531	18,183	2,033
General-line jewelry wholesalers, total	234	143,549	16,319	335,943	4,074	170
Establishments with—						
1-3 paid employees	52	13,030	498	7,223	101	57
4-7 paid employees	51	16,373	1,236	22,442	295	52
8-19 paid employees	83	42,841	4,673	92,571	1,047	49
20-49 paid employees	35	30,423	4,289	86,300	1,046	12
50 or more paid employees	13	40,882	5,623	127,407	1,585	...
Clocks, watches wholesalers, total	355	124,380	9,989	194,685	2,225	229
Establishments with—						
1-3 paid employees	199	31,871	1,193	21,097	330	149
4-7 paid employees	72	21,934	1,597	31,564	378	44
8-19 paid employees	61	35,535	3,242	63,591	683	26
20-49 paid employees	19	23,943	2,343	47,227	563	10
50 or more paid employees	4	11,097	1,614	31,206	271	...
Costume jewelry wholesalers, total	513	132,621	16,233	301,671	4,185	408
Establishments with—						
1-3 paid employees	245	23,227	1,374	26,372	462	214
4-7 paid employees	118	21,700	1,911	38,780	616	101
8-19 paid employees	102	35,137	4,706	91,104	1,271	76
20-49 paid employees	36	34,526	4,917	92,521	1,042	13
50 or more paid employees	12	18,031	3,325	52,894	794	4
Precious stones distributors, total	498	202,608	9,950	175,806	1,670	395
Establishments with—						
1-3 paid employees	366	117,595	2,883	54,192	626	325
4-7 paid employees	93	43,964	2,626	46,761	470	58
8-19 paid employees	34	28,232	2,636	42,470	365	10
20-49 paid employees	4	(D)	(D)	(D)	(D)	(D)
50 or more paid employees	1	(D)	(D)	(D)	(D)	(D)
Watch materials, jewelers' tools distributors, total	172	30,719	5,655	105,298	1,474	132
Establishments with—						
1-3 paid employees	81	7,569	513	9,440	145	79
4-7 paid employees	52	5,661	928	17,988	274	31
8-19 paid employees	26	6,555	1,245	23,403	323	21
20-49 paid employees	9	4,971	1,119	22,178	244	...
50 or more paid employees	4	5,963	1,850	32,289	488	1
Other jewelry wholesalers, total	969	191,582	18,078	355,128	4,555	699
Establishments with—						
1-3 paid employees	628	57,521	3,818	71,580	1,076	493
4-7 paid employees	181	34,309	3,635	69,071	918	116
8-19 paid employees	133	70,396	6,517	129,592	1,533	87
20-49 paid employees	22	20,330	2,608	55,476	622	3
50 or more paid employees	5	9,026	1,500	29,409	406	...
Petroleum products distributors, total	2,260	1,416,388	56,221	1,117,171	13,350	1,403
Establishments with—						
1-3 paid employees	1,344	284,555	8,449	154,779	2,333	978
4-7 paid employees	538	260,266	10,800	213,028	2,784	294
8-19 paid employees	262	271,206	13,122	268,764	3,055	113
20-49 paid employees	92	221,285	11,416	228,928	2,716	12
50 or more paid employees	24	379,076	12,434	251,672	2,462	6
Gift, art goods, greeting card wholesalers, total	983	190,307	21,110	443,946	7,272	732
Gift, art goods wholesalers	735	140,213	14,428	278,437	4,172	551
Establishments with—						
1-3 paid employees	445	31,210	2,261	40,668	738	345
4-7 paid employees	146	28,621	2,617	52,354	749	106
8-19 paid employees	96	44,275	4,495	85,980	1,146	51
20-49 paid employees	44	30,192	3,799	77,252	1,232	49
50 or more paid employees	4	5,915	1,256	22,183	307	...
Greeting card distributors, total	248	50,094	6,682	165,509	3,100	181
Establishments with—						
1-3 paid employees	119	6,797	566	11,055	225	85
4-7 paid employees	53	6,057	673	14,117	267	42
8-19 paid employees	44	12,797	1,404	37,341	598	33
20-49 paid employees	21	8,197	1,326	30,154	699	15
50 or more paid employees	11	16,246	2,713	72,842	1,311	6

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Establishments, Sales, Payroll, and Personnel

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MERCHANT WHOLESALERS—Continued						
Other Merchant Wholesalers—Continued						
Flower, bulb, plant wholesalers, total	966	222,942	28,605	542,603	7,766	664
Flower (cut), potted plant wholesalers, total	851	193,270	24,687	468,531	6,695	607
Establishments with—						
1-3 paid employees	361	26,892	2,064	38,666	650	337
4-7 paid employees	237	43,098	4,698	88,601	1,252	137
8-19 paid employees	190	77,179	9,009	169,968	2,299	85
20-49 paid employees	49	29,797	5,245	98,059	1,401	42
50 or more paid employees	14	16,304	3,671	73,237	1,093	6
Bulb, plant distributors, total	115	29,672	3,918	74,072	1,071	57
Establishments with—						
1-3 paid employees	60	5,035	302	5,304	94	33
4-7 paid employees	24	4,072	434	9,178	132	10
8-19 paid employees	21	(D)	(D)	(D)	(D)	(D)
20-49 paid employees	8	(D)	(D)	(D)	(D)	(D)
50 or more paid employees	2	(D)	(D)	(D)	(D)	(D)
Miscellaneous products merchant wholesalers, total	4,076	3,031,252	146,819	2,938,082	38,465	2,291
Forest products (except lumber) distributors, total	669	290,871	15,114	317,586	4,857	411
Establishments with—						
1-3 paid employees	344	42,305	1,687	32,042	542	214
4-7 paid employees	175	63,074	3,061	56,684	885	101
8-19 paid employees	104	63,163	3,908	79,498	1,232	64
20-49 paid employees	34	93,492	4,076	89,008	1,000	18
50 or more paid employees	12	28,837	2,382	60,354	1,198	14
General merchandise distributors, total	594	814,291	49,622	1,051,776	13,524	328
Establishments with—						
1-3 paid employees	237	48,202	1,621	28,005	400	158
4-7 paid employees	144	48,247	2,788	56,760	739	94
8-19 paid employees	109	99,007	5,374	111,491	1,350	55
20-49 paid employees	56	145,449	6,663	132,771	1,623	19
50 or more paid employees	48	473,386	33,176	722,749	9,412	2
Leather goods wholesalers, total	454	135,579	8,624	162,673	2,060	258
Establishments with—						
1-3 paid employees	267	34,254	1,793	32,492	498	183
4-7 paid employees	126	36,132	2,575	49,597	620	50
8-19 paid employees	48	29,983	2,405	43,612	543	15
20-49 paid employees	12	(D)	(D)	(D)	(D)	(D)
50 or more paid employees	1	(D)	(D)	(D)	(D)	(D)
Musical instrument, sheet music wholesalers, total	509	192,142	18,621	354,140	4,398	227
Establishments with—						
1-3 paid employees	221	33,909	1,624	28,559	393	115
4-7 paid employees	139	33,681	2,889	55,021	743	63
8-19 paid employees	97	47,506	4,999	92,894	1,144	36
20-49 paid employees	41	49,395	5,197	104,583	1,249	13
50 or more paid employees	11	27,651	3,912	73,083	869	...
Industrial yarns wholesalers, total	222	191,250	6,400	117,808	1,145	122
Establishments with—						
1-3 paid employees	125	48,658	1,151	19,112	206	68
4-7 paid employees	50	50,722	1,591	29,990	263	22
8-19 paid employees	38	63,844	2,392	45,452	417	21
20-49 paid employees	9	28,026	1,266	23,254	259	11
50 or more paid employees	...	...	...	...	...	...
Bags, bagging, burlap (textiles) distributors, total	659	239,072	19,448	375,550	6,233	519
Establishments with—						
1-3 paid employees	256	38,056	1,646	27,383	421	186
4-7 paid employees	167	41,297	2,745	53,627	897	134
8-19 paid employees	153	82,460	5,937	113,407	1,889	138
20-49 paid employees	70	48,782	6,192	127,307	2,055	56
50 or more paid employees	13	28,477	2,928	53,826	971	5
Food, beverage basic material distributors, total	325	530,630	10,817	199,951	2,197	131
Establishments with—						
1-3 paid employees	185	39,188	1,063	19,387	311	87
4-7 paid employees	65	45,504	1,686	32,155	347	28
8-19 paid employees	54	76,183	3,047	60,119	612	16
20-49 paid employees	14	53,089	2,357	40,953	430	...
50 or more paid employees	7	316,666	2,664	47,337	497	...
All other merchant wholesalers, total	644	637,417	18,173	358,598	4,051	295
Establishments with—						
1-3 paid employees	391	50,492	2,093	37,804	601	196
4-7 paid employees	131	79,215	2,734	53,322	664	67
8-19 paid employees	77	207,222	4,638	89,669	923	25
20-49 paid employees	36	186,771	4,878	90,803	1,098	7
50 or more paid employees	9	113,717	3,830	87,000	765	...
MANUFACTURERS' SALES BRANCHES, SALES OFFICES						
Food and kindred products, total	4,488	11,746,914	486,493	9,387,147	106,460	20
Establishments with—						
1-3 paid employees	943	441,357	12,007	132,171	1,491	2
4-7 paid employees	638	593,139	16,279	295,580	3,511	6
8-19 paid employees	1,335	1,839,649	75,205	1,478,909	17,247	...
20-49 paid employees	1,063	3,651,796	142,349	2,770,789	32,113	5
50 or more paid employees	509	5,220,973	240,653	4,709,698	52,098	7
Textile mill products, total	431	1,809,931	60,405	1,138,834	9,523	2
Establishments with—						
1-3 paid employees	131	121,121	1,772	33,286	267	...
4-7 paid employees	110	189,522	3,911	75,532	586	...
8-19 paid employees	86	294,167	7,255	135,248	1,099	2
20-49 paid employees	60	324,075	10,848	218,070	1,818	...
50 or more paid employees	44	881,046	36,619	676,698	5,753	...

(D) Withheld to avoid disclosure. ... Represents zero. [1]Including establishments with one or more paid employees sometime during the year, but none in mid-November.

Table 2E. WHOLESALE TRADE: 1954—EMPLOYMENT SIZE OF ESTABLISHMENT—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Payroll, and Personnel

Type of operation, kind of business, and employment size of establishment[1]	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest November 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest November 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
MANUFACTURER'S SALES BRANCHES, SALES OFFICES—Continued						
Apparel and related products, total	283	735,931	34,917	701,245	6,668	7
Establishments with—						
1-3 paid employees	62	45,297	941	16,001	141	...
4-7 paid employees	68	71,330	2,577	46,757	371	4
8-19 paid employees	75	146,045	6,021	111,645	948	3
20-49 paid employees	49	206,129	8,737	174,899	1,405	...
50 or more paid employees	29	267,130	16,641	351,943	3,803	...
Furniture and fixtures, total	286	266,271	22,890	442,808	4,466	10
Establishments with—						
1-3 paid employees	46	15,203	916	13,487	111	...
4-7 paid employees	101	48,336	2,840	52,454	546	6
8-19 paid employees	78	66,108	4,915	94,522	927	...
20-49 paid employees	46	83,583	7,407	143,849	1,382	...
50 or more paid employees	15	53,041	6,812	138,496	1,500	4
Paper and allied products, total	455	2,097,564	54,442	1,123,322	10,351	...
Establishments with—						
1-3 paid employees	127	107,386	1,584	29,307	231	...
4-7 paid employees	81	246,437	3,108	64,292	437	...
8-19 paid employees	135	433,939	11,162	212,620	1,716	...
20-49 paid employees	74	742,476	12,553	269,245	2,370	...
50 or more paid employees	38	567,326	26,035	547,858	5,597	...
Chemicals and allied products, total	2,190	8,889,311	299,984	5,989,562	56,863	7
Establishments with—						
1-3 paid employees	487	204,799	5,360	100,955	1,044	4
4-7 paid employees	425	437,570	11,131	222,563	2,289	1
8-19 paid employees	622	1,545,635	43,099	857,697	7,905	1
20-49 paid employees	405	2,163,736	64,367	1,286,891	12,401	1
50 or more paid employees	251	4,537,571	176,027	3,521,456	33,224	...
Rubber products, total	525	1,602,956	69,231	1,409,510	13,377	...
Establishments with—						
1-3 paid employees	56	26,240	765	17,232	144	...
4-7 paid employees	85	48,192	2,252	54,701	481	...
8-19 paid employees	149	230,433	9,450	199,210	1,811	...
20-49 paid employees	186	781,398	29,209	605,678	5,651	...
50 or more paid employees	49	516,693	27,555	532,689	5,290	...
Leather and leather products, total	101	412,553	19,970	376,316	4,176	...
Establishments with—						
1-3 paid employees	34	18,255	495	9,560	69	...
4-7 paid employees	21	35,141	884	16,501	118	...
8-19 paid employees	18	33,215	1,126	20,441	221	...
20-49 paid employees	10	58,824	1,364	22,242	279	...
50 or more paid employees	18	267,118	16,101	307,572	3,489	...
Stone, clay, and glass products, total	942	2,606,649	100,828	2,014,651	19,107	7
Establishments with—						
1-3 paid employees	223	167,197	2,932	57,068	435	2
4-7 paid employees	176	328,686	6,166	128,535	946	...
8-19 paid employees	324	1,043,364	21,613	435,157	4,084	...
20-49 paid employees	134	534,609	20,204	386,594	3,911	5
50 or more paid employees	85	532,793	49,913	1,007,297	9,731	...
Primary metal products, total	1,164	10,989,279	108,715	2,188,596	17,751	2
Establishments with—						
1-3 paid employees	324	466,165	4,989	99,313	739	...
4-7 paid employees	300	1,097,081	10,561	221,109	1,580	...
8-19 paid employees	314	2,073,280	23,409	468,783	3,783	2
20-49 paid employees	167	3,315,438	29,750	597,964	5,034	...
50 or more paid employees	59	4,037,315	40,006	801,427	6,615	...
Fabricated metal products, total	1,057	2,855,046	87,721	1,700,052	17,030	4
Establishments with—						
1-3 paid employees	254	165,881	3,555	63,085	534	1
4-7 paid employees	277	376,777	9,004	174,863	1,495	2
8-19 paid employees	322	1,131,220	21,962	440,856	4,033	...
20-49 paid employees	164	856,130	23,496	450,163	4,832	1
50 or more paid employees	40	325,038	29,704	571,085	6,136	...
Machinery (except electrical), total	5,327	5,998,901	560,183	11,291,839	108,279	7
Establishments with—						
1-3 paid employees	1,255	365,941	15,632	274,463	2,517	1
4-7 paid employees	1,092	574,553	32,521	633,328	5,861	4
8-19 paid employees	1,534	1,205,809	98,478	1,968,479	18,986	...
20-49 paid employees	965	1,556,912	152,668	3,139,025	29,824	...
50 or more paid employees	481	2,295,686	260,884	5,276,544	51,091	2
Electrical machinery, total	1,509	5,021,744	204,228	3,989,599	37,447	3
Establishments with—						
1-3 paid employees	474	316,516	6,452	115,002	941	2
4-7 paid employees	373	532,576	12,326	234,220	1,973	1
8-19 paid employees	396	872,906	28,190	545,989	4,718	...
20-49 paid employees	136	668,395	24,645	485,680	4,369	...
50 or more paid employees	130	2,631,351	132,615	2,608,708	25,446	...
Transportation equipment, total	963	9,247,560	230,661	4,497,540	47,717	1
Establishments with—						
1-3 paid employees	50	44,639	1,500	11,261	107	...
4-7 paid employees	75	82,674	2,327	44,740	416	...
8-19 paid employees	197	878,542	14,114	274,441	2,808	...
20-49 paid employees	412	3,128,960	58,010	1,163,988	12,862	1
50 or more paid employees	229	5,112,745	154,710	3,003,110	31,524	1
Instruments and related products, total	1,047	1,025,952	93,640	1,841,578	20,460	10
Establishments with—						
1-3 paid employees	179	42,125	2,119	35,956	381	...
4-7 paid employees	247	69,011	5,859	114,076	1,379	1
8-19 paid employees	351	179,938	18,408	366,160	4,260	7
20-49 paid employees	185	229,022	26,763	526,500	5,850	2
50 or more paid employees	85	505,856	40,491	798,886	8,590	...

... Represents zero. [1]Including establishments with one or more paid employees sometime during the year, but none in mid-November.

Table 2E. WHOLESALE TRADE: 1954—EMPLOYMENT SIZE OF ESTABLISHMENT—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Payroll, and Personnel

Type of operation, kind of business, and employment size of establishment[1]	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest November 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest November 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
MANUFACTURERS' SALES BRANCHES, SALES OFFICES—Continued						
Other manufacturers' products*, total	1,822	4,227,222	170,739	3,602,338	36,201	30
Establishments with—						
1-3 paid employees	453	227,476	5,670	100,118	822	7
4-7 paid employees	358	405,355	11,117	212,613	1,943	2
8-19 paid employees	535	1,301,332	34,346	685,321	6,661	3
20-49 paid employees	348	906,981	50,084	1,002,377	10,436	10
50-or more paid employees	128	1,386,078	69,522	1,601,909	16,339	8
PETROLEUM BULK PLANTS, TERMINALS AND LP GAS FACILITIES						
Gasoline, distilates, residuals:						
Bulk plants, total	27,078	10,027,135	332,956	6,608,774	86,977	21,911
Establishments with—						
1-3 paid employees	20,214	4,101,332	62,810	1,195,308	17,989	18,293
4-7 paid employees	4,268	2,013,861	78,157	1,576,976	22,409	2,713
8-19 paid employees	2,071	1,975,527	97,977	1,944,576	24,327	789
20-49 paid employees	444	1,096,165	58,645	1,160,262	13,971	106
50 or more paid employees	81	840,250	35,367	731,652	8,281	10
Distributing terminals, total	1,241	5,781,703	179,463	3,487,438	38,672	27
Establishments with—						
1-3 paid employees	151	203,332	1,565	28,818	291	8
4-7 paid employees	219	340,166	5,718	107,092	1,186	10
8-19 paid employees	348	913,276	20,936	404,879	4,477	6
20-49 paid employees	302	1,516,218	45,919	903,773	9,739	3
50 or more paid employees	221	2,808,711	105,325	2,042,876	22,979	...
Wholesale LP gas facilities, total	870	229,534	27,224	531,664	6,905	268
Establishments with—						
1-3 paid employees	332	45,427	2,965	52,863	727	97
4-7 paid employees	280	55,577	4,484	112,336	1,555	117
8-19 paid employees	205	74,337	10,068	198,970	2,584	45
20-49 paid employees	46	40,338	5,936	117,684	1,449	9
50 or more paid employees	7	13,855	2,771	49,811	590	...
MERCHANDISE AGENTS, BROKERS						
Groceries, confectionery, meats, total	2,949	7,621,093	72,106	1,321,026	14,440	2,516
Establishments with—						
1-3 paid employees	1,742	2,373,235	13,004	236,733	3,056	1,546
4-7 paid employees	737	1,820,475	18,298	350,524	3,874	636
8-19 paid employees	371	1,945,785	23,041	418,020	4,292	278
20-49 paid employees	87	948,130	13,665	236,650	2,457	51
50 or more paid employees	12	533,468	4,098	79,099	761	5
Farm products (edible):						
Dairy, poultry products, total	214	516,210	9,307	194,756	2,055	147
Establishments with—						
1-3 paid employees	141	122,299	922	15,928	224	113
4-7 paid employees	36	73,073	769	15,562	183	22
8-19 paid employees	23	72,672	996	20,413	257	12
20-49 paid employees	8	(D)	(D)	(D)	(D)	(D)
50 or more paid employees	6	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables. total	893	1,591,235	30,074	539,020	6,698	625
Establishments with—						
1-3 paid employees	549	568,587	4,732	77,582	934	418
4-7 paid employees	171	263,797	4,464	75,267	864	96
8-19 paid employees	109	219,807	5,507	99,538	1,267	89
20-49 paid employees	45	242,777	6,746	118,411	1,459	15
50 or more paid employees	19	296,267	8,625	168,222	2,174	7
Drugs, chemicals, paints, total	516	522,701	11,735	236,253	2,212	302
Establishments with—						
1-3 paid employees	354	179,101	2,740	54,684	599	241
4-7 paid employees	96	133,343	2,738	55,331	496	47
8-19 paid employees	52	133,943	3,910	75,516	626	14
20-49 paid employees	12	(D)	(D)	(D)	(D)	(D)
50 or more paid employees	2	(D)	(D)	(D)	(D)	(D)
Apparel (including footwear), total	1,205	2,076,128	31,175	583,909	6,122	992
Establishments with—						
1-3 paid employees	876	604,343	6,159	103,759	1,311	766
4-7 paid employees	170	233,928	4,479	85,650	857	118
8-19 paid employees	105	386,263	6,769	127,924	1,283	85
20-49 paid employees	42	513,860	7,016	139,198	1,287	19
50 or more paid employees	12	337,734	6,752	127,378	1,384	4
Dry goods, piece goods, total	818	3,233,165	49,567	878,670	7,339	484
Establishments with—						
1-3 paid employees	494	515,731	5,208	79,868	823	325
4-7 paid employees	164	408,559	6,310	104,735	836	66
8-19 paid employees	92	555,583	8,574	150,879	1,101	55
20-49 paid employees	42	612,681	8,394	155,942	1,364	31
50 or more paid employees	26	1,140,611	21,081	387,246	3,215	7
Furniture, home furnishings, total	837	571,713	14,434	275,574	2,698	709
Establishments with—						
1-3 paid employees	642	306,195	4,430	75,908	975	561
4-7 paid employees	138	128,869	4,097	73,115	732	106
8-19 paid employees	45	83,712	2,901	52,601	499	34
20-49 paid employees	10	(D)	(D)	(D)	(D)	(D)
50 or more paid employees	2	(D)	(D)	(D)	(D)	(D)
Paper, allied products, total	403	469,942	8,247	158,304	1,456	272
Establishments with—						
1-3 paid employees	299	176,282	2,245	41,669	475	224
4-7 paid employees	63	107,468	1,767	32,543	328	29
8-19 paid employees	31	116,450	2,589	52,026	363	18
20-49 paid employees	10	69,742	1,646	32,066	290	1
50 or more paid employees	...	...	...	...	...	...

(D) Withheld to avoid disclosure. ... Represents zero. *Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures. [1]Including establishments with one or more paid employees sometime during the year, but none in mid-November.

Table 2E. WHOLESALE TRADE: 1954–EMPLOYMENT SIZE OF ESTABLISHMENT–UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS–Continued

Establishments, Sales, Payroll, and Personnel

Type of operation, kind of business, and employment size of establishment[1]	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest November 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest November 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
MERCHANDISE AGENTS, BROKERS—Continued						
Farm products (raw materials):						
Cotton, total	254	1,020,618	3,035	57,716	812	202
Establishments with—						
1-3 paid employees	186	468,658	811	15,388	272	142
4-7 paid employees	50	255,987	855	16,317	248	44
8-19 paid employees	13	107,701	591	13,262	141	9
20-49 paid employees	4	(D)	(D)	(D)	(D)	(D)
50 or more paid employees	1	(D)	(D)	(D)	(D)	(D)
Grain, total	230	1,129,086	5,544	102,509	1,089	123
Establishments with—						
1-3 paid employees	159	379,712	1,038	18,390	237	98
4-7 paid employees	45	296,113	1,232	21,912	242	19
8-19 paid employees	17	188,421	1,160	18,339	209	6
20-49 paid employees	5	118,627	714	21,655	155	...
50 or more paid employees	4	146,213	1,400	22,213	246	...
Hides, skins, raw furs, total	137	258,403	4,327	73,154	707	70
Establishments with—						
1-3 paid employees	88	87,185	880	14,167	147	43
4-7 paid employees	25	41,648	792	14,693	119	6
8-19 paid employees	19	84,314	1,387	23,211	229	21
20-49 paid employees	4	(D)	(D)	(D)	(D)	(D)
50 or more paid employees	1	(D)	(D)	(D)	(D)	(D)
Livestock, total	2,223	7,558,447	46,247	949,099	30,373	2,221
Establishments with—						
1-3 paid employees	328	687,444	2,449	32,933	611	351
4-7 paid employees	479	1,430,353	6,516	124,894	2,771	529
8-19 paid employees	903	2,826,874	17,424	363,284	11,845	880
20-49 paid employees	486	2,119,058	15,683	340,284	13,279	437
50 or more paid employees	27	494,718	4,175	87,704	1,867	24
Tobacco (leaf), total	552	1,045,530	14,343	397,720	12,976	633
Establishments with—						
1-3 paid employees	165	175,518	2,326	8,640	129	116
4-7 paid employees	49	73,616	1,166	16,748	276	44
8-19 paid employees	129	177,052	2,334	64,343	1,701	139
20-49 paid employees	151	399,449	4,358	159,378	4,733	249
50 or more paid employees	58	219,895	4,159	148,611	6,137	85
Wool, mohair, total	118	315,643	3,155	55,475	512	73
Establishments with—						
1-3 paid employees	87	104,339	757	13,496	139	55
4-7 paid employees	21	93,158	751	12,057	106	15
8-19 paid employees	6	(D)	(D)	(D)	(D)	(D)
20-49 paid employees	3	(D)	(D)	(D)	(D)	(D)
50 or more paid employees	1	(D)	(D)	(D)	(D)	(D)
Miscellaneous inedible farm products, total	52	167,994	778	16,161	245	41
Establishments with—						
1-3 paid employees	36	114,910	433	9,185	73	29
4-7 paid employees	10	43,357	190	3,849	57	6
8-19 paid employees	4	(D)	(D)	(D)	(D)	(D)
20-49 paid employees	2	(D)	(D)	(D)	(D)	(D)
50 or more paid employees	...	...	...	...	...	...
Automotive, total	648	925,266	14,991	286,327	2,633	523
Establishments with—						
1-3 paid employees	412	323,821	3,690	65,675	677	359
4-7 paid employees	155	264,147	5,084	93,490	783	110
8-19 paid employees	69	226,131	4,255	88,115	799	44
20-49 paid employees	12	111,167	1,962	39,047	374	10
50 or more paid employees	...	...	...	...	...	...
Electrical-electronic apparatus, equip., appliances, total	1,527	1,383,138	32,007	624,223	5,513	1,309
Establishments with—						
1-3 paid employees	1,015	602,443	9,304	169,108	1,782	896
4-7 paid employees	382	467,805	11,844	240,768	1,971	300
8-19 paid employees	114	248,076	7,854	148,301	1,241	96
20-49 paid employees	15	(D)	(D)	(D)	(D)	(D)
50 or more paid employees	1	(D)	(D)	(D)	(D)	(D)
Hardware, plumbing, heating goods, total	1,049	606,339	17,581	341,699	3,366	869
Establishments with—						
1-3 paid employees	758	334,470	6,136	114,241	1,288	667
4-7 paid employees	213	156,862	5,990	120,712	1,085	156
8-19 paid employees	68	92,033	4,176	82,574	710	40
20-49 paid employees	9	(D)	(D)	(D)	(D)	(D)
50 or more paid employees	1	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials, total	903	855,451	17,727	331,088	3,473	645
Establishments with—						
1-3 paid employees	657	390,425	5,273	84,621	1,030	513
4-7 paid employees	165	187,888	3,901	79,148	831	92
8-19 paid employees	70	141,507	4,457	86,081	795	37
20-49 paid employees	8	32,772	1,085	23,562	238	3
50 or more paid employees	3	102,859	3,011	57,676	579	...
Machinery, equipment supplies, total	3,174	2,169,550	64,606	1,197,191	11,355	2,348
Establishments with—						
1-3 paid employees	2,230	899,274	17,477	314,984	3,631	1,778
4-7 paid employees	672	622,501	21,466	398,105	3,468	425
8-19 paid employees	218	319,670	16,501	295,595	2,448	130
20-49 paid employees	48	(D)	(D)	(D)	(D)	(D)
50 or more paid employses	6	(D)	(D)	(D)	(D)	(D)
Metals, metalwork (except scrap), total	661	940,802	13,576	248,944	2,302	471
Establishments with—						
1-3 paid employees	511	381,252	4,251	75,874	842	401
4-7 paid employees	111	236,986	3,756	70,991	572	56
8-19 paid employees	25	70,630	1,859	35,718	321	12
20-49 paid employees	12	(D)	(D)	(D)	(D)	(D)
50 or more paid employees	2	(D)	(D)	(D)	(D)	(D)

(D) Withheld to avoid disclosure. ... Represents zero. [1]Including establishments with one or more paid employees sometime during the year, but none in mid-November.

Table 2E. WHOLESALE TRADE: 1954—EMPLOYMENT SIZE OF ESTABLISHMENT—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Payroll, and Personnel

Type of operation, kind of business, and employment size of establishment[1]	Establishments (Number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest November 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest November 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)
MERCHANDISE AGENTS, BROKER—Continued						
Other merchandise agents, brokers, total	2,768	4,272,055	66,145	1,222,516	12,932	1,712
Establishments with—						
1-3 paid employees	1,873	1,492,340	14,783	256,572	3,051	1,273
4-7 paid employees	543	1,016,753	15,770	290,938	2,803	299
8-19 paid employees	249	826,251	15,520	303,782	2,927	120
20-49 paid employees	83	747,873	12,290	227,740	2,455	16
50 or more paid employees	20	188,838	7,782	143,484	1,696	4
ASSEMBLERS OF FARM PRODUCTS						
Dairy, poultry products, total	2,087	1,392,362	52,205	1,090,733	18,266	1,493
Establishments with—						
1-3 paid employees	1,118	166,457	4,669	83,423	1,887	914
4-7 paid employees	494	248,026	6,955	136,733	2,681	341
8-19 paid employees	287	349,988	10,046	197,097	3,497	162
20-49 paid employees	125	253,480	11,772	245,278	3,923	54
50 or more paid employees	63	374,411	18,763	428,202	6,278	22
Fresh fruits, vegetables, total	1,993	1,287,674	124,752	2,367,737	53,838	1,299
Establishments with—						
1-3 paid employees	666	204,864	9,513	62,599	978	451
4-7 paid employees	310	194,047	8,754	114,451	1,709	202
8-19 paid employees	376	236,750	16,785	257,564	4,719	282
20-49 paid employees	350	234,673	23,272	473,737	11,054	233
50 or more paid employees	291	417,340	66,428	1,459,386	35,378	131
Farm products (raw materials), total	8,669	6,171,994	140,680	3,004,277	48,400	3,237
Establishments with—						
1-3 paid employees	5,374	2,313,276	33,088	598,094	9,486	1,970
4-7 paid employees	2,066	1,529,822	33,884	679,729	10,774	828
8-19 paid employees	912	1,159,483	33,357	684,186	10,494	304
20-49 paid employees	237	671,760	19,282	419,932	6,877	101
50 or more paid employees	80	497,653	21,069	622,336	10,769	34
Farm supplies, total	495	194,713	9,796	196,015	3,242	305
Establishments with—						
1-3 paid employees	225	32,638	1,239	22,985	429	181
4-7 paid employees	153	(D)	(D)	(D)	(D)	(D)
8-19 paid employees	86	(D)	(D)	(D)	(D)	(D)
20-49 paid employees	27	(D)	(D)	(D)	(D)	(D)
50 or more paid employees	4	(D)	(D)	(D)	(D)	(D)
Other farm products assemblers, total	11	4,073	530	11,800	251	6
Establishments with—						
1-3 paid employees	4	1,401	83	530	6	3
4-7 paid employees	2	(D)	(D)	(D)	(D)	(D)
8-19 paid employees	1	(D)	(D)	(D)	(D)	(D)
20-49 paid employees	2	(D)	(D)	(D)	(D)	(D)
50 or more paid employees	2	(D)	(D)	(D)	(D)	(D)

(D) Withheld to avoid disclosure. [1]Including establishments with one or more paid employees sometime during the year, but none in mid-November.

Table 2F. WHOLESALE TRADE: 1954—EMPLOYMENT SIZE OF ESTABLISHMENT—STATES

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

State and employment size of establishment[1]	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest November 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Alabama, total	2,818	104,257	2,034,290	30,135	2,041	1,814	1,020,901	1,004	1,306,327
Establishments with—									
1 paid employee	451	2,026	17,755	346	382	234	26,706	217	79,680
2 paid employees	371	2,274	45,148	766	319	222	37,708	149	68,355
3 paid employees	282	2,563	50,030	873	229	177	43,264	105	54,672
4 or 5 paid employees	414	5,742	116,403	1,883	362	263	78,781	151	139,394
6 or 7 paid employees	328	7,125	136,870	2,158	235	226	76,661	102	79,167
8 or 9 paid employees	151	4,239	84,532	1,289	95	114	53,376	37	49,849
10 to 19 paid employees	451	20,877	421,042	6,334	265	328	210,354	123	182,804
20 to 49 paid employees	271	27,336	533,393	7,769	110	186	254,434	85	252,095
50 to 99 paid employees	76	17,302	340,553	4,946	42	49	145,800	27	317,941
100 or more paid employees	23	14,773	288,564	3,771	2	15	93,817	8	82,370
Arizona, total	1,285	44,361	954,607	12,270	802	848	418,788	437	357,467
Establishments with—									
1 paid employee	326	1,293	15,160	217	279	150	27,845	176	66,971
2 paid employees	167	1,144	23,999	344	134	115	18,067	52	32,198
3 paid employees	126	1,315	27,580	387	86	87	19,564	39	32,755
4 or 5 paid employees	173	2,877	60,616	789	106	134	32,458	39	33,415
6 or 7 paid employees	107	2,774	56,316	703	48	82	27,702	25	33,769
8 or 9 paid employees	64	1,988	39,425	539	36	56	22,022	8	4,070
10 to 19 paid employees	179	9,818	207,492	2,517	69	131	93,681	48	67,093
20 to 49 paid employees	103	12,722	284,347	2,984	28	69	94,228	34	59,366
50 to 99 paid employees	30	6,951	143,982	1,987	5	19	68,901	11	20,108
100 or more paid employees	10	3,479	95,690	1,803	11	5	14,320	5	7,722
Arkansas, total	1,965	47,869	915,681	14,427	1,437	1,140	507,379	825	491,470
Establishments with—									
1 paid employee	528	1,221	18,209	337	448	181	23,821	347	90,953
2 paid employees	269	1,508	28,079	554	209	154	21,089	115	45,366
3 paid employees	207	1,909	38,132	636	180	125	25,731	82	60,229
4 or 5 paid employees	293	3,682	72,875	1,315	229	191	39,654	102	66,987
6 or 7 paid employees	151	3,014	60,907	988	112	106	36,438	45	33,663
8 or 9 paid employees	96	2,385	47,819	809	73	74	29,475	22	17,072
10 to 19 paid employees	243	9,766	198,187	3,244	128	168	108,341	75	94,714
20 to 49 paid employees	147	14,599	292,403	4,284	43	119	164,265	28	57,777
50 to 99 paid employees	27	7,772	115,915	1,689	15	20	(D)	7	(D)
100 or more paid employees	4	2,013	43,155	571	...	2	(D)	2	(D)
California, total	19,876	1,034,404	21,513,210	231,333	13,640	13,831	8,413,460	6,045	10,203,892
Establishments with—									
1 paid employee	4,366	21,402	255,366	3,464	3,808	2,767	326,330	1,599	639,786
2 paid employees	2,630	24,878	438,329	5,372	2,195	1,856	319,322	774	475,611
3 paid employees	1,975	25,847	511,292	6,033	1,551	1,402	337,962	573	473,615
4 or 5 paid employees	2,687	53,433	1,087,448	12,170	1,913	2,027	602,469	660	635,001
6 or 7 paid employees	1,773	53,522	1,092,150	11,629	1,197	1,323	535,062	450	608,675
8 or 9 paid employees	1,166	48,099	954,256	10,026	707	856	473,099	310	565,178
10 to 19 paid employees	2,653	168,493	3,448,031	36,100	1,372	1,932	1,468,350	721	1,564,575
20 to 49 paid employees	1,830	253,804	5,300,026	55,356	722	1,236	1,879,807	594	2,201,231
50 to 99 paid employees	509	152,023	3,291,816	35,164	131	287	1,014,343	222	1,331,184
100 or more paid employees	287	232,903	5,134,496	56,019	44	145	1,456,716	142	1,709,036
Colorado, total	2,897	100,540	2,079,138	25,583	1,919	1,545	834,571	1,352	1,379,728
Establishments with—									
1 paid employee	792	2,312	30,073	479	678	275	29,977	517	99,917
2 paid employees	388	3,018	56,541	790	285	218	47,296	170	75,810
3 paid employees	284	3,040	62,843	873	216	165	37,482	119	61,153
4 or 5 paid employees	366	6,230	127,761	1,636	208	224	83,767	142	117,388
6 or 7 paid employees	260	6,644	136,618	1,704	160	159	49,849	101	82,871
8 or 9 paid employees	144	5,216	103,853	1,265	72	96	39,907	48	69,892
10 to 19 paid employees	358	19,074	399,222	4,927	207	229	137,401	129	272,009
20 to 49 paid employees	230	26,971	556,970	7,008	88	132	183,588	98	378,340
50 to 99 paid employees	56	15,878	334,787	3,768	5	36	135,067	20	149,333
100 or more paid employees	19	12,157	270,470	3,133	...	11	90,237	8	73,015
Connecticut, total	2,912	139,592	2,680,006	32,454	1,366	2,260	1,132,164	652	983,003
Establishments with—									
1 paid employee	533	2,264	30,409	466	392	440	43,271	93	36,860
2 paid employees	371	2,894	54,689	756	227	291	36,548	80	46,179
3 paid employees	273	3,334	65,639	837	168	211	36,666	62	42,016
4 or 5 paid employees	355	6,765	124,634	1,622	192	280	70,185	75	68,238
6 or 7 paid employees	268	7,577	141,991	1,776	126	226	73,051	42	39,998
8 or 9 paid employees	188	6,797	132,511	1,597	51	148	63,116	40	22,179
10 to 19 paid employees	520	31,607	599,127	7,115	128	393	257,028	127	180,424
20 to 49 paid employees	317	43,477	810,925	9,546	76	225	331,814	92	269,854
50 to 99 paid employees	67	21,419	429,735	4,555	4	35	126,413	32	216,755
100 or more paid employees	20	13,458	290,346	4,184	2	11	94,072	9	60,500
Delaware, total	417	35,900	670,833	7,025	193	284	143,362	133	663,409
Establishments with—									
1 paid employee	59	192	2,488	45	35	40	3,741	19	6,801
2 paid employees	47	369	7,725	96	31	32	2,571	15	18,347
3 paid employees	40	440	8,849	123	26	30	3,612	10	3,474
4 or 5 paid employees	53	1,011	18,475	233	23	33	5,839	20	16,153
6 or 7 paid employees	48	1,235	23,065	317	27	34	13,651	14	17,895
8 or 9 paid employees	37	1,281	24,305	311	8	28	10,823	9	13,916
10 to 19 paid employees	67	3,680	69,727	956	20	47	36,681	20	22,962
20 to 49 paid employees	49	5,683	110,129	1,383	23	32	49,763	17	62,494
50 to 99 paid employees	11	3,181	64,795	701	...	7	(D)	4	(D)
100 or more paid employees	6	18,828	341,275	2,860	...	1	(D)	5	(D)
District of Columbia, total	1,090	76,748	1,507,462	16,733	459	761	583,831	329	836,238
Establishments with—									
1 paid employee	157	701	9,596	145	103	101	9,263	56	23,377
2 paid employees	138	1,508	24,111	284	70	86	13,090	52	46,238
3 paid employees	87	1,177	21,946	267	44	57	10,193	30	36,364
4 or 5 paid employees	119	2,677	51,996	531	52	85	19,871	34	46,526
6 or 7 paid employees	93	2,620	51,238	618	46	71	21,192	22	46,424
8 or 9 paid employees	79	3,163	62,624	672	36	57	22,444	22	25,561
10 to 19 paid employees	193	11,791	224,168	2,656	78	148	94,344	45	99,459
20 to 49 paid employees	154	21,772	440,213	4,669	20	111	206,121	43	220,097
50 to 99 paid employees	50	14,754	292,006	3,341	10	35	121,842	15	151,664
100 or more paid employees	20	16,585	329,564	3,550	...	10	65,471	10	140,528

(D) Withheld to avoid disclosure. ... Represents zero. [1]Including establishments with one or more paid employees sometime during the year but none in mid-November.

Table 2F. WHOLESALE TRADE: 1954—EMPLOYMENT SIZE OF ESTABLISHMENT—STATES—Continued

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

State and employment size of establishment[1]	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest November 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Florida, total	5,309	207,427	4,111,701	64,857	2,983	3,699	1,735,809	1,610	1,666,232
Establishments with—									
1 paid employee	1,012	5,169	45,520	746	809	603	57,438	409	151,747
2 paid employees	612	4,203	80,061	1,268	417	440	52,407	172	72,749
3 paid employees	548	5,286	108,792	1,683	354	408	60,161	140	69,107
4 or 5 paid employees	808	12,204	246,075	3,687	493	601	123,099	207	142,459
6 or 7 paid employees	536	12,277	242,028	3,552	293	405	122,489	131	94,187
8 or 9 paid employees	277	8,533	159,696	2,372	140	207	73,343	70	68,814
10 to 19 paid employees	734	37,318	715,972	10,047	269	559	361,064	175	259,284
20 to 49 paid employees	546	60,558	1,213,658	16,606	163	369	551,210	177	353,516
50 to 99 paid employees	160	32,430	647,300	10,855	28	86	225,990	74	214,441
100 or more paid employees	76	29,449	652,599	14,041	17	21	108,608	55	239,928
Georgia, total	4,496	200,798	3,909,557	54,247	2,724	2,658	1,598,873	1,838	2,948,702
Establishments with—									
1 paid employee	770	2,947	31,360	530	645	355	40,490	415	209,493
2 paid employees	485	3,088	60,993	998	389	263	39,902	222	131,814
3 paid employees	436	4,510	88,973	1,338	295	250	43,725	186	129,702
4 or 5 paid employees	700	11,388	216,619	3,178	437	441	122,233	259	207,902
6 or 7 paid employees	492	12,086	234,121	3,251	283	340	122,362	152	202,992
8 or 9 paid employees	266	8,374	166,952	2,266	138	179	87,686	87	110,172
10 to 19 paid employees	682	35,045	695,652	9,476	321	435	287,626	247	508,253
20 to 49 paid employees	475	54,088	1,040,031	14,543	171	296	432,802	179	732,655
50 to 99 paid employees	142	34,887	686,975	9,564	38	77	217,044	65	344,353
100 or more paid employees	48	34,387	687,881	9,103	7	22	205,003	26	371,366
Idaho, total	1,273	27,220	586,413	10,003	824	527	187,756	746	295,513
Establishments with—									
1 paid employee	451	1,015	15,445	230	355	100	8,772	351	57,829
2 paid employees	150	995	19,558	304	121	68	6,319	82	23,989
3 paid employees	116	1,156	24,101	351	64	58	8,798	58	22,477
4 or 5 paid employees	133	2,077	43,102	588	61	73	16,417	60	22,940
6 or 7 paid employees	79	1,877	38,618	514	34	51	14,535	28	17,916
8 or 9 paid employees	56	1,738	35,133	487	27	41	14,505	15	9,936
10 to 19 paid employees	150	6,564	135,283	2,057	85	83	49,745	67	33,158
20 to 49 paid employees	112	7,032	168,226	3,283	68	37	37,447	75	73,690
50 to 99 paid employees	21	3,046	71,084	1,354	9	14	(D)	7	29,398
100 or more paid employees	5	1,720	35,863	835	...	2	(D)	3	4,180
Illinois, total	16,493	890,165	17,299,891	186,178	10,117	10,452	7,627,236	6,041	12,762,418
Establishments with—									
1 paid employee	3,946	15,564	199,492	2,910	3,321	2,037	305,245	1,909	689,160
2 paid employees	2,127	16,955	322,849	4,330	1,565	1,352	224,378	775	594,170
3 paid employees	1,711	22,157	432,072	5,238	1,145	1,105	264,262	606	726,079
4 or 5 paid employees	2,360	47,016	911,989	10,627	1,553	1,634	583,784	726	1,062,951
6 or 7 paid employees	1,323	40,805	788,085	8,680	784	925	486,947	398	720,994
8 or 9 paid employees	919	39,259	744,720	7,884	462	639	385,084	280	766,024
10 to 19 paid employees	2,148	141,770	2,736,101	29,253	917	1,484	1,252,710	664	1,977,350
20 to 49 paid employees	1,316	197,794	3,836,402	40,063	318	887	1,435,111	429	2,413,803
50 to 99 paid employees	419	146,767	2,887,569	29,571	34	261	1,040,161	158	1,660,238
100 or more paid employees	224	222,078	4,440,612	47,622	18	128	1,649,554	96	2,151,649
Indiana, total	5,881	224,141	4,250,511	52,820	3,614	3,399	1,831,646	2,482	2,551,735
Establishments with—									
1 paid employee	1,542	4,092	56,504	858	1,321	575	48,181	967	220,402
2 paid employees	646	4,779	87,687	1,340	471	384	52,600	262	147,372
3 paid employees	556	6,348	120,912	1,716	415	344	56,035	212	149,897
4 or 5 paid employees	824	13,724	267,170	3,741	499	524	114,661	300	265,585
6 or 7 paid employees	544	13,523	261,170	3,567	331	364	116,749	180	200,045
8 or 9 paid employees	348	12,379	226,094	2,965	161	225	105,566	123	149,363
10 to 19 paid employees	808	46,916	908,419	11,033	289	558	381,058	250	524,195
20 to 49 paid employees	463	59,537	1,151,543	13,700	101	318	475,114	145	458,672
50 to 99 paid employees	111	35,092	651,223	7,600	26	84	354,073	27	271,961
100 or more paid employees	39	27,751	519,789	6,300	...	23	147,609	16	164,243
Iowa, total	5,641	138,640	2,688,805	37,776	3,837	2,184	1,294,696	3,457	2,446,959
Establishments with—									
1 paid employee	1,968	4,378	69,231	1,036	1,634	383	55,826	1,585	334,290
2 paid employees	716	4,733	90,826	1,452	484	254	43,229	462	220,631
3 paid employees	590	5,853	117,927	1,824	432	285	82,579	305	169,981
4 or 5 paid employees	656	9,930	196,919	2,966	436	304	88,763	352	290,449
6 or 7 paid employees	479	11,053	207,579	3,169	294	247	96,990	232	279,235
8 or 9 paid employees	227	7,040	139,058	1,974	122	128	58,866	99	94,481
10 to 19 paid employees	590	28,236	560,125	8,029	298	314	241,082	276	374,674
20 to 49 paid employees	332	39,941	762,545	9,915	126	206	355,694	126	519,230
50 to 99 paid employees	62	15,824	324,345	4,171	10	49	132,854	13	93,414
100 or more paid employees	21	11,652	220,250	3,240	1	14	138,813	7	70,574
Kansas, total	4,265	89,213	1,810,707	24,799	2,709	1,702	953,439	2,563	1,087,371
Establishments with—									
1 paid employee	1,647	3,423	53,282	909	1,268	299	28,644	1,348	164,001
2 paid employees	589	3,732	73,171	1,202	329	216	28,684	373	111,625
3 paid employees	415	3,871	76,977	1,260	294	189	36,921	226	86,492
4 or 5 paid employees	518	7,590	152,496	2,319	293	298	92,898	220	110,741
6 or 7 paid employees	309	7,019	139,010	2,006	184	192	90,709	117	91,300
8 or 9 paid employees	136	4,058	82,745	1,166	78	99	61,211	37	27,386
10 to 19 paid employees	367	17,359	359,839	4,897	189	225	167,739	142	156,198
20 to 49 paid employees	230	24,407	513,539	6,775	70	148	256,649	82	217,654
50 to 99 paid employees	45	11,760	247,752	2,936	4	29	92,757	16	(D)
100 or more paid employees	9	5,994	111,896	1,329	...	7	97,227	2	(D)
Kentucky, total	2,720	104,160	2,029,978	29,997	1,846	1,721	964,714	999	1,223,868
Establishments with—									
1 paid employee	517	2,281	19,523	363	423	235	28,780	282	94,998
2 paid employees	342	2,149	39,215	702	265	225	30,886	117	51,206
3 paid employees	283	2,796	54,746	876	240	179	30,742	104	53,601
4 or 5 paid employees	395	6,005	116,840	1,811	293	273	75,539	122	114,867
6 or 7 paid employees	228	4,731	94,948	1,490	169	164	53,817	64	48,753
8 or 9 paid employees	194	5,456	105,244	1,655	107	138	54,935	56	64,076
10 to 19 paid employees	413	19,372	377,524	5,710	201	288	175,948	125	244,635
20 to 49 paid employees	262	28,428	576,446	7,876	112	176	288,991	86	179,165
50 to 99 paid employees	67	14,739	292,087	4,761	32	32	102,255	35	197,456
100 or more paid employees	19	18,203	353,405	4,753	4	11	122,821	8	175,111

(D) Withheld to avoid disclosure. ... Represents zero. [1]Including establishments with one or more paid employees sometime during the year but none in mid-November.

Table 2F. WHOLESALE TRADE: 1954–EMPLOYMENT SIZE OF ESTABLISHMENT–STATES–Continued

Total Wholesale–Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types–Establishments and Sales

State and employment size of establishment[1]	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest November 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Louisiana, total	3,634	146,661	2,910,927	40,490	2,231	2,442	1,666,544	1,192	1,255,021
Establishments with—									
1 paid employee	643	2,468	29,178	498	529	319	47,401	324	105,083
2 paid employees	475	2,934	57,129	970	362	292	43,164	183	85,262
3 paid employees	363	3,587	70,476	1,110	285	239	51,736	124	65,313
4 or 5 paid employees	466	7,350	147,409	2,103	279	333	93,221	133	116,591
6 or 7 paid employees	359	8,433	163,938	2,375	186	279	126,049	80	98,339
8 or 9 paid employees	235	7,003	139,298	2,016	136	188	197,816	47	53,637
10 to 19 paid employees	550	26,330	533,172	7,582	287	424	303,036	126	191,697
20 to 49 paid employees	405	42,295	858,982	11,857	145	269	389,055	136	275,639
50 to 99 paid employees	102	26,112	503,437	6,739	19	77	259,560	25	161,018
100 or more paid employees	36	20,149	407,908	5,240	3	22	155,506	14	102,442
Maine, total	1,314	41,231	766,060	12,039	573	922	358,934	392	295,228
Establishments with—									
1 paid employee	282	1,134	11,422	216	185	195	17,172	87	19,040
2 paid employees	156	967	17,950	314	90	109	10,619	47	13,479
3 paid employees	113	1,022	18,731	345	60	77	11,915	36	12,586
4 or 5 paid employees	175	2,383	44,753	794	77	130	24,663	45	15,308
6 or 7 paid employees	130	2,768	53,001	835	54	81	20,835	49	24,443
8 or 9 paid employees	93	2,689	51,844	817	38	71	23,190	22	25,007
10 to 19 paid employees	221	10,444	195,031	3,004	46	155	85,321	66	60,065
20 to 49 paid employees	115	12,167	222,878	3,435	23	79	89,123	36	100,596
50 to 99 paid employees	23	5,545	109,622	1,538	...	19	39,412	4	24,704
100 or more paid employees	6	2,112	40,828	741	...	6	36,684	...	...
Maryland, total	3,038	141,396	2,613,678	35,330	1,833	2,209	1,104,793	829	1,478,955
Establishments with—									
1 paid employee	528	2,552	29,585	470	418	344	39,058	184	107,457
2 paid employees	303	2,063	38,545	632	231	216	31,116	87	64,753
3 paid employees	286	3,126	58,744	873	204	214	32,623	72	41,211
4 or 5 paid employees	441	7,755	140,086	1,994	315	338	84,103	103	73,857
6 or 7 paid employees	303	7,561	141,458	1,973	193	240	77,028	63	63,764
8 or 9 paid employees	195	6,089	116,193	1,668	122	164	62,346	31	23,636
10 to 19 paid employees	533	28,452	535,080	7,182	238	379	221,031	154	263,584
20 to 49 paid employees	335	38,542	702,923	9,917	96	242	262,620	93	284,616
50 to 99 paid employees	78	22,629	422,387	5,413	13	51	186,520	27	194,945
100 or more paid employees	36	22,627	428,677	5,208	3	21	108,348	15	361,132
Massachusetts, total	7,934	385,839	7,300,568	87,481	3,313	6,041	3,321,567	1,893	4,182,463
Establishments with—									
1 paid employee	1,415	5,930	82,628	1,281	948	1,050	109,182	365	201,253
2 paid employees	1,012	7,632	144,732	2,050	567	766	124,364	246	194,563
3 paid employees	808	10,013	189,355	2,463	430	611	123,094	197	200,472
4 or 5 paid employees	1,138	21,060	387,521	5,137	502	914	253,684	224	298,722
6 or 7 paid employees	767	21,577	396,290	5,007	249	617	235,292	150	186,834
8 or 9 paid employees	524	19,634	367,723	4,488	174	414	205,050	110	226,908
10 to 19 paid employees	1,271	76,996	1,402,519	17,124	281	1,002	767,381	269	502,673
20 to 49 paid employees	717	96 ,986	1,800,153	21,573	120	501	797,578	216	1,155,000
50 to 99 paid employees	193	58,902	1,149,436	13,343	39	125	402,006	68	517,348
100 or more paid employees	89	67,109	1,380,211	15,015	3	41	303,936	48	698,690
Michigan, total	9,441	478,771	9,307,947	99,793	6,327	6,174	3,665,185	3,267	6,421,499
Establishments with—									
1 paid employee	2,104	8,757	103,669	1,500	1,888	1,106	120,368	998	371,851
2 paid employees	1,219	10,587	189,994	2,472	980	822	144,073	397	237,627
3 paid employees	960	12,621	239,141	2,934	758	647	135,400	313	294,883
4 or 5 paid employees	1,338	28,084	539,252	6,093	941	931	264,494	407	521,128
6 or 7 paid employees	913	27,417	529,930	6,052	597	644	269,611	269	328,887
8 or 9 paid employees	575	23,374	442,331	4,896	308	404	223,684	171	255,188
10 to 19 paid employees	1,254	82,863	1,617,527	17,146	588	889	691,962	365	917,047
20 to 49 paid employees	791	118,786	2,271,086	23,910	224	558	924,983	233	1,476,493
50 to 99 paid employees	188	62,156	1,226,348	12,679	32	123	458,948	65	816,774
100 or more paid employees	99	104,126	2,148,669	22,111	11	50	431,662	49	1,201,621
Minnesota, total	6,099	242,324	4,761,351	57,620	3,500	2,833	2,252,713	3,266	3,233,532
Establishments with—									
1 paid employee	1,870	6,345	71,788	1,078	1,520	536	78,747	1,334	275,619
2 paid employees	832	6,057	114,855	1,694	527	375	59,908	457	184,203
3 paid employees	607	6,495	130,916	1,842	330	282	58,360	325	179,289
4 or 5 paid employees	772	12,680	254,791	3,470	425	395	104,075	377	311,722
6 or 7 paid employees	480	11,496	232,056	3,138	262	259	108,621	221	204,801
8 or 9 paid employees	285	9,725	189,365	2,404	167	184	88,433	101	131,125
10 to 19 paid employees	622	36,402	720,925	8,488	207	405	353,706	217	497,501
20 to 49 paid employees	423	53,182	1,097,174	12,786	50	260	513,995	163	747,447
50 to 99 paid employees	142	44,108	826,597	9,646	6	88	321,965	54	430,063
100 or more paid employees	66	55,834	1,122,884	13,074	6	49	564,903	17	271,762
Mississippi, total	1,863	46,319	883,317	15,246	1,313	1,095	543,830	768	640,001
Establishments with—									
1 paid employee	412	1,894	13,547	260	342	144	28,729	268	105,845
2 paid employees	247	1,405	27,620	506	198	136	25,440	111	58,478
3 paid employees	210	1,745	35,995	639	161	126	31,445	84	59,658
4 or 5 paid employees	301	4,010	84,312	1,357	229	194	67,188	107	102,595
6 or 7 paid employees	198	3,921	76,105	1,292	149	141	46,589	57	94,046
8 or 9 paid employees	95	2,504	47,323	816	56	67	31,710	28	25,371
10 to 19 paid employees	229	9,427	186,161	3,223	100	158	106,555	71	59,068
20 to 49 paid employees	138	12,668	242,701	4,065	69	102	132,433	36	56,392
50 to 99 paid employees	28	6,555	129,005	1,925	4	24	65,141	4	(D)
100 or more paid employees	5	2,190	40,548	1,163	5	3	8,600	2	(D)
Missouri, total	7,604	380,198	7,433,204	88,405	4,488	4,377	3,248,245	3,227	4,961,343
Establishments with—									
1 paid employee	1,811	5,944	79,507	1,205	1,512	714	94,692	1,097	278,001
2 paid employees	904	6,532	122,848	1,856	720	519	72,388	385	245,649
3 paid employees	754	8,371	165,379	2,298	496	446	91,984	308	213,123
4 or 5 paid employees	1,065	18,855	364,698	4,818	637	684	221,677	381	488,010
6 or 7 paid employees	728	18,926	374,878	4,841	426	463	208,018	265	305,009
8 or 9 paid employees	402	14,227	281,202	3,405	162	270	128,132	132	241,860
10 to 19 paid employees	973	56,732	1,102,266	13,261	321	651	547,219	322	955,552
20 to 49 paid employees	660	86,331	1,685,743	19,558	172	436	689,298	224	1,025,218
50 to 99 paid employees	197	62,706	1,196,434	13,564	18	127	553,512	70	443,531
100 or more paid employees	110	101,574	2,060,249	23,599	24	67	641,325	43	765,390

(D) Withheld to avoid disclosure. ... Represents zero. [1]Including establishments with one or more paid employees sometime during the year but none in mid-November.

Table 2F. WHOLESALE TRADE: 1954—EMPLOYMENT SIZE OF ESTABLISHMENT—STATES—Continued

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

State and employment size of establishment[1]	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest November 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest November 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Montana, total	1,499	30,207	624,620	7,885	687	558	266,694	941	431,901
Establishments with—									
1 paid employee	613	1,405	21,608	328	387	65	12,316	548	104,633
2 paid employees	235	1,755	34,249	474	78	89	11,281	146	82,973
3 paid employees	123	1,373	30,202	375	60	61	15,848	62	23,864
4 or 5 paid employees	167	2,887	56,414	745	78	81	22,866	86	55,509
6 or 7 paid employees	101	2,604	52,604	662	26	65	22,277	36	26,618
8 or 9 paid employees	53	1,767	36,128	469	15	44	18,405	9	4,408
10 to 19 paid employees	115	6,425	120,372	1,502	27	84	52,543	31	64,123
20 to 49 paid employees	78	9,252	213,031	2,413	16	58	84,723	20	43,786
50 to 99 paid employees	14	2,739	60,012	917	...	11	26,435	3	25,987
100 or more paid employees	...	...	...	...	...	...	...	...	...
Nebraska, total	3,006	85,439	1,712,378	23,932	1,904	1,253	803,392	1,753	1,864,578
Establishments with—									
1 paid employee	960	2,449	33,898	589	736	243	42,471	717	130,030
2 paid employees	400	2,672	50,214	810	248	130	34,975	270	114,186
3 paid employees	277	2,859	52,979	855	175	133	34,135	144	84,210
4 or 5 paid employees	406	6,181	122,291	1,811	256	204	91,869	202	200,868
6 or 7 paid employees	234	5,484	102,779	1,541	152	130	47,241	104	170,949
8 or 9 paid employees	116	3,778	73,676	978	82	71	29,725	45	135,802
10 to 19 paid employees	311	15,515	319,647	4,280	136	170	127,514	141	388,125
20 to 49 paid employees	234	24,594	524,820	7,209	111	126	209,113	108	436,818
50 to 99 paid employees	56	14,720	282,477	3,810	8	37	136,516	19	171,283
100 or more paid employees	12	7,187	149,597	2,049	...	9	49,833	3	32,307
Nevada, total	335	9,226	190,171	2,074	248	231	109,150	104	45,037
Establishments with—									
1 paid employee	98	246	3,922	53	101	38	2,921	60	15,125
2 paid employees	39	306	6,651	84	32	26	4,924	13	5,058
3 paid employees	36	383	9,360	108	26	25	4,937	11	7,698
4 or 5 paid employees	46	852	19,701	206	34	41	10,742	5	2,864
6 or 7 paid employees	30	837	16,821	193	22	25	7,871	5	5,666
8 or 9 paid employees	22	937	18,393	185	16	15	8,244	7	4,819
10 to 19 paid employees	42	2,659	55,740	552	13	39	36,050	3	3,807
20 to 49 paid employees	19	2,316	50,391	526	3	19	28,374	...	...
50 to 99 paid employees	3	690	9,192	167	1	3	5,087	...	...
100 or more paid employees	...	...	...	...	...	...	...	...	...
New Hampshire, total	615	19,733	359,706	5,099	259	451	178,497	164	129,873
Establishments with—									
1 paid employee	128	600	6,040	101	87	98	8,150	30	9,964
2 paid employees	75	453	9,257	152	41	56	8,306	19	5,259
3 paid employees	60	594	11,817	186	36	43	4,685	17	7,754
4 or 5 paid employees	83	1,253	24,686	378	28	58	10,187	25	13,571
6 or 7 paid employees	68	1,560	30,406	452	21	49	15,208	19	9,777
8 or 9 paid employees	47	1,395	27,451	391	11	32	13,222	15	9,047
10 to 19 paid employees	106	5,655	103,473	1,516	24	81	55,627	25	25,925
20 to 49 paid employees	40	4,993	94,498	1,209	9	29	51,345	11	24,553
50 to 99 paid employees	5	910	17,856	311	2	4	(D)	1	(D)
100 or more paid employees	3	2,320	34,222	403	...	1	(D)	2	(D)
New Jersey, total	6,909	357,433	6,878,183	78,329	3,859	5,697	3,040,115	1,212	2,877,473
Establishments with—									
1 paid employee	1,335	6,450	73,520	1,151	996	1,136	126,753	199	90,644
2 paid employees	914	6,773	125,504	1,852	685	792	119,765	122	79,756
3 paid employees	717	9,302	162,249	2,202	520	631	135,126	86	72,008
4 or 5 paid employees	918	17,316	324,251	4,143	523	790	226,647	128	151,812
6 or 7 paid employees	687	19,393	368,757	4,504	394	573	216,429	114	111,398
8 or 9 paid employees	443	16,124	309,414	3,774	199	370	187,437	73	92,881
10 to 19 paid employees	999	60,479	1,169,956	13,640	370	806	620,496	193	352,490
20 to 49 paid employees	645	90,432	1,753,276	19,469	141	460	686,396	185	677,252
50 to 99 paid employees	157	51,238	988,202	10,640	20	87	290,750	70	515,757
100 or more paid employees	94	79,926	1,603,054	16,954	11	52	430,316	42	733,475
New Mexico, total	1,003	27,450	584,528	7,741	703	630	281,472	373	168,220
Establishments with—									
1 paid employee	232	752	9,440	153	230	89	10,820	143	27,802
2 paid employees	130	841	17,031	272	100	82	12,536	48	17,884
3 paid employees	106	1,013	22,493	324	89	67	8,459	39	12,866
4 or 5 paid employees	150	2,281	48,740	677	96	104	24,656	46	21,950
6 or 7 paid employees	123	2,780	60,138	794	66	89	27,187	34	17,680
8 or 9 paid employees	61	1,901	35,913	512	29	44	22,241	17	7,469
10 to 19 paid employees	119	5,870	129,408	1,549	59	92	72,064	27	18,964
20 to 49 paid employees	59	6,485	128,575	1,660	30	45	59,239	14	19,406
50 to 99 paid employees	20	4,221	103,122	1,339	3	15	38,143	5	24,199
100 or more paid employees	3	1,306	29,668	461	1	3	6,127	...	...
New York, total	38,003	1,929,846	36,468,959	385,121	20,248	29,990	21,877,266	8,013	27,500,269
Establishments with—									
1 paid employee	8,585	39,305	493,189	7,563	6,517	6,820	897,089	1,765	1,144,782
2 paid employees	5,557	44,963	845,529	11,288	3,719	4,469	866,128	1,088	937,462
3 paid employees	4,530	60,202	1,138,812	13,788	2,649	3,690	1,056,472	840	1,000,971
4 or 5 paid employees	5,027	106,137	1,972,750	22,599	2,485	4,077	1,540,146	950	1,324,526
6 or 7 paid employees	3,385	106,866	1,969,730	22,077	1,594	2,740	1,457,046	645	1,333,961
8 or 9 paid employees	2,157	92,078	1,736,885	18,341	853	1,732	1,213,387	425	835,987
10 to 19 paid employees	4,740	323,700	6,000,193	64,006	1,636	3,722	4,001,234	1,018	3,325,864
20 to 49 paid employees	2,898	443,715	8,470,532	87,348	653	2,071	5,065,941	827	6,213,563
50 to 99 paid employees	746	261,145	4,965,653	50,938	119	475	2,917,484	271	3,696,931
100 or more paid employees	378	451,735	8,875,686	87,173	23	194	2,862,339	184	7,686,222
North Carolina, total	4,752	162,796	3,334,371	50,617	2,840	2,957	1,516,983	1,795	2,666,689
Establishments with—									
1 paid employee	700	3,123	36,948	595	532	386	47,293	314	192,154
2 paid employees	549	3,278	67,077	1,130	405	335	44,794	214	119,345
3 paid employees	466	4,187	85,325	1,422	339	302	65,366	164	99,683
4 or 5 paid employees	734	10,657	212,138	3,298	424	451	111,302	283	187,279
6 or 7 paid employees	593	13,901	265,881	3,903	334	381	135,199	212	230,949
8 or 9 paid employees	289	8,868	173,585	2,478	119	192	110,491	97	121,499
10 to 19 paid employees	776	36,380	732,505	10,671	363	523	395,314	253	525,469
20 to 49 paid employees	513	50,352	1,022,266	15,197	259	314	397,778	199	612,911
50 to 99 paid employees	103	21,656	464,214	7,002	41	59	154,477	44	418,734
100 or more paid employees	29	10,394	274,432	4,921	24	14	54,969	15	158,666
North Dakota, total	2,074	33,059	695,044	8,961	854	416	258,238	1,658	558,144
Establishments with—									
1 paid employee	913	1,845	30,855	440	526	59	5,529	854	111,416
2 paid employees	424	2,883	55,913	856	99	57	10,944	367	103,590

(D) Withheld to avoid disclosure. ... Represents zero. [1]Including establishments with one or more paid employees sometime during the year but none in mid-November.

Table 2F. WHOLESALE TRADE: 1954—EMPLOYMENT SIZE OF ESTABLISHMENT—STATES—Continued

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

State and employment size of establishment[1]	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest November 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
North Dakota—Continued									
Establishments with—									
3 paid employees	186	1,824	36,955	561	46	45	14,766	141	56,325
4 or 5 paid employees	190	2,679	56,022	852	62	55	15,934	135	54,783
6 or 7 paid employees	113	2,605	51,639	733	45	48	19,860	65	47,704
8 or 9 paid employees	57	1,812	36,835	508	19	36	14,198	21	13,565
10 to 19 paid employees	95	4,642	96,839	1,372	37	52	36,043	43	54,606
20 to 49 paid employees	75	8,115	179,357	2,227	17	48	(D)	27	75,883
50 to 99 paid employees	20	(D)	(D)	(D)	(D)	16	(D)	4	(D)
100 or more paid employees	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Ohio, total	11,973	621,405	12,163,429	135,967	6,198	7,833	4,607,247	4,140	8,018,310
Establishments with—									
1 paid employee	2,221	8,974	126,250	1,881	1,740	1,286	119,899	935	414,728
2 paid employees	1,535	12,141	232,525	3,118	1,092	1,002	147,302	533	339,075
3 paid employees	1,066	13,824	268,512	3,258	655	659	116,986	407	345,891
4 or 5 paid employees	1,662	32,338	632,269	7,374	949	1,115	272,221	547	521,979
6 or 7 paid employees	1,117	30,358	596,064	7,294	585	789	264,801	328	416,892
8 or 9 paid employees	793	30,480	616,213	6,788	294	542	242,801	251	434,568
10 to 19 paid employees	1,935	122,014	2,398,575	26,381	594	1,371	928,415	564	1,410,391
20 to 49 paid employees	1,225	169,717	3,333,765	37,163	250	814	1,252,266	411	2,059,073
50 to 99 paid employees	288	91,487	1,801,041	19,476	32	190	758,941	98	730,196
100 or more paid employees	131	110,072	2,158,215	23,134	7	65	503,615	66	1,345,517
Oklahoma, total	3,627	101,058	2,081,692	27,224	2,434	2,093	988,588	1,534	1,284,628
Establishments with—									
1 paid employee	981	2,580	36,328	634	800	357	39,489	624	110,886
2 paid employees	470	3,089	58,358	964	341	264	33,926	206	80,244
3 paid employees	384	3,766	75,938	1,167	299	257	53,461	127	49,445
4 or 5 paid employees	521	7,500	156,508	2,329	355	348	113,766	173	130,039
6 or 7 paid employees	349	7,755	157,374	2,278	242	235	98,630	114	119,710
8 or 9 paid employees	179	5,681	119,853	1,544	100	115	55,373	64	119,548
10 to 19 paid employees	434	22,141	460,418	6,013	195	317	225,494	117	273,860
20 to 49 paid employees	249	28,956	599,938	7,516	92	161	213,255	88	257,258
50 to 99 paid employees	47	13,594	277,986	3,087	8	30	104,162	17	103,713
100 or more paid employees	13	5,996	138,991	1,692	2	9	51,032	4	39,925
Oregon, total	2,995	124,607	2,590,486	29,068	2,011	1,935	1,281,400	1,060	1,150,942
Establishments with—									
1 paid employee	697	2,771	39,662	549	637	392	49,455	305	94,110
2 paid employees	430	3,373	69,919	886	347	265	48,014	165	63,490
3 paid employees	334	4,092	84,384	1,023	243	211	52,496	123	58,894
4 or 5 paid employees	416	8,457	166,799	1,893	285	278	99,556	138	104,550
6 or 7 paid employees	251	7,404	151,369	1,630	147	190	101,567	61	68,533
8 or 9 paid employees	161	6,567	131,090	1,373	81	117	90,390	44	66,748
10 to 19 paid employees	379	21,736	461,133	4,983	173	264	191,134	115	207,703
20 to 49 paid employees	233	31,691	652,002	7,265	89	164	346,485	69	189,589
50 to 99 paid employees	67	20,408	437,335	4,615	6	40	227,450	27	92,576
100 or more paid employees	27	18,108	396,793	4,851	3	14	74,853	13	204,749
Pennsylvania, total	15,073	706,305	13,690,882	165,698	10,826	11,279	5,558,094	3,794	7,837,148
Establishments with—									
1 paid employee	2,803	11,461	146,052	2,503	2,498	2,113	212,828	690	325,891
2 paid employees	1,958	13,411	255,653	3,974	1,755	1,521	214,123	437	243,824
3 paid employees	1,525	16,529	319,116	4,668	1,305	1,157	219,704	368	296,324
4 or 5 paid employees	2,224	36,273	720,287	9,999	1,724	1,730	453,934	494	433,723
6 or 7 paid employees	1,447	35,939	705,967	9,465	1,060	1,145	409,720	302	391,478
8 or 9 paid employees	1,033	35,201	671,206	8,787	709	801	371,656	232	366,706
10 to 19 paid employees	2,201	126,997	2,495,347	30,023	1,137	1,612	1,057,249	589	1,243,092
20 to 49 paid employees	1,390	181,418	3,574,783	41,643	543	916	1,298,305	474	2,065,782
50 to 99 paid employees	316	97,972	1,836,364	21,798	68	198	647,157	118	710,113
100 or more paid employees	176	151,104	2,966,107	32,838	27	86	673,418	90	1,760,215
Rhode Island, total	1,256	49,206	926,110	12,554	582	1,053	478,259	203	446,901
Establishments with—									
1 paid employee	253	1,058	13,628	233	175	217	21,079	36	22,783
2 paid employees	173	1,208	23,523	350	125	148	18,247	25	8,179
3 paid employees	123	1,240	25,352	369	73	113	20,787	10	13,805
4 or 5 paid employees	151	2,391	45,231	666	72	126	29,067	25	22,691
6 or 7 paid employees	86	1,963	37,914	550	27	73	16,503	13	7,632
8 or 9 paid employees	86	2,852	55,036	739	27	76	26,836	10	21,651
10 to 19 paid employees	230	12,422	227,238	3,084	62	193	146,894	37	67,124
20 to 49 paid employees	118	13,823	257,384	3,519	21	89	124,358	29	135,810
50 to 99 paid employees	29	7,758	154,247	1,814	...	16	(D)	13	85,996
100 or more paid employees	7	4,491	86,557	1,230	...	2	(D)	5	61,230
South Carolina, total	2,016	56,394	1,088,549	18,490	1,220	1,256	634,373	760	706,867
Establishments with—									
1 paid employee	333	1,174	12,730	245	250	168	19,306	165	81,160
2 paid employees	248	1,386	27,941	508	176	152	24,728	96	52,691
3 paid employees	198	1,828	35,882	603	136	117	35,507	81	51,995
4 or 5 paid employees	324	4,353	86,497	1,469	229	210	51,879	114	77,585
6 or 7 paid employees	255	4,932	98,563	1,644	148	166	56,476	89	83,833
8 or 9 paid employees	132	3,664	67,506	1,143	67	83	42,848	49	83,041
10 to 19 paid employees	321	14,837	279,973	4,427	148	214	147,686	107	152,644
20 to 49 paid employees	166	16,022	324,622	4,829	50	120	180,345	46	87,795
50 to 99 paid employees	33	6,557	122,344	2,049	11	23	65,168	10	18,416
100 or more paid employees	6	1,641	32,491	1,573	5	3	10,430	3	17,707
South Dakota, total	1,693	27,782	541,689	8,350	902	440	204,201	1,253	580,287
Establishments with—									
1 paid employee	676	1,312	20,069	322	487	74	7,721	602	95,077
2 paid employees	285	1,705	34,323	574	94	53	6,393	232	57,356
3 paid employees	175	1,615	32,326	543	86	54	8,591	121	43,292
4 or 5 paid employees	152	2,168	42,846	689	66	56	12,651	96	46,038
6 or 7 paid employees	105	2,223	44,159	686	63	47	16,407	58	35,541
8 or 9 paid employees	68	1,705	33,729	579	36	30	9,757	38	41,057
10 to 19 paid employees	135	6,252	121,173	1,910	55	70	45,461	65	155,799
20 to 49 paid employees	90	8,687	174,040	2,532	15	52	86,396	38	88,175
50 to 99 paid employees	7	2,115	39,024	515	...	4	10,824	3	17,952
100 or more paid employees	...	...	...	...	...	...	...	...	...
Tennessee, total	3,877	166,179	3,260,544	47,011	2,584	2,531	2,243,621	1,346	2,320,375
Establishments with—									
1 paid employee	652	2,475	28,445	511	538	348	56,366	304	158,503
2 paid employees	466	2,992	57,924	962	370	277	71,692	189	151,354
3 paid employees	357	3,531	68,143	1,092	297	241	78,477	116	138,965
4 or 5 paid employees	600	8,690	175,613	2,683	461	420	131,274	180	221,077

(D) Withheld to avoid disclosure. ... Represents zero. [1]Including establishments with one or more paid employees sometime during the year but none in mid-November.

Table 2F. WHOLESALE TRADE: 1954—EMPLOYMENT SIZE OF ESTABLISHMENT—STATES—Continued

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

State and employment size of establishment[1]	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest November 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Tennessee—Continued									
Establishments with—									
6 or 7 paid employees	412	8,792	176,440	2,711	326	288	163,814	124	206,641
8 or 9 paid employees	196	6,148	114,795	1,700	121	148	93,589	48	95,476
10 to 19 paid employees	602	28,852	565,186	8,420	303	408	338,118	194	413,415
20 to 49 paid employees	435	48,264	957,595	13,176	152	293	597,260	142	554,107
50 to 99 paid employees	117	30,156	594,048	7,876	16	78	281,340	39	308,970
100 or more paid employees	40	26,279	522,355	7,880	...	30	431,691	10	71,867
Texas, total	13,745	516,987	10,418,892	136,084	9,159	8,738	5,695,496	5,007	5,354,096
Establishments with—									
1 paid employee	3,112	10,486	130,408	2,214	2,655	1,484	184,193	1,628	467,080
2 paid employees	1,719	11,183	221,074	3,544	1,371	1,036	172,645	683	317,746
3 paid employees	1,409	14,712	296,651	4,323	1,080	942	211,838	467	285,919
4 or 5 paid employees	1,974	32,727	659,259	8,971	1,323	1,380	432,336	594	530,156
6 or 7 paid employees	1,324	32,229	651,597	8,677	853	979	468,261	345	359,465
8 or 9 paid employees	715	23,729	486,030	6,177	362	500	267,671	215	303,852
10 to 19 paid employees	1,820	96,927	1,989,941	25,014	868	1,316	1,119,175	504	846,788
20 to 49 paid employees	1,255	141,009	2,889,405	37,371	533	826	1,410,965	429	1,261,097
50 to 99 paid employees	297	80,672	1,632,644	20,229	79	201	722,780	96	570,434
100 or more paid employees	120	73,313	1,461,883	19,564	35	74	705,632	46	411,559
Utah, total	1,174	48,180	989,949	12,250	746	703	367,473	471	510,474
Establishments with—									
1 paid employee	265	773	11,703	168	240	115	11,701	150	35,911
2 paid employees	127	895	19,013	256	89	65	6,375	62	30,903
3 paid employees	95	1,021	21,593	294	70	69	15,683	26	13,747
4 or 5 paid employees	144	2,366	50,581	656	104	92	29,884	52	46,282
6 or 7 paid employees	132	3,315	70,094	855	86	91	25,822	41	48,212
8 or 9 paid employees	79	2,504	56,141	667	26	50	18,123	29	39,848
10 to 19 paid employees	166	9,048	183,103	2,268	79	111	61,483	55	75,493
20 to 49 paid employees	132	15,761	331,479	3,914	44	87	93,848	45	163,787
50 to 99 paid employees	27	7,362	147,479	1,802	3	17	52,579	10	(D)
100 or more paid employees	7	5,135	98,763	1,370	5	6	51,975	1	(D)
Vermont, total	423	11,949	219,658	3,294	214	279	96,140	144	83,787
Establishments with—									
1 paid employee	92	279	3,831	72	73	60	3,158	32	6,860
2 paid employees	45	321	6,176	94	21	34	4,232	11	3,262
3 paid employees	48	439	8,914	147	34	24	2,988	24	10,395
4 or 5 paid employees	73	1,186	21,007	335	40	45	8,257	28	13,682
6 or 7 paid employees	39	925	16,614	259	8	30	9,885	9	7,296
8 or 9 paid employees	28	871	16,200	238	11	18	6,136	10	7,157
10 to 19 paid employees	64	3,399	58,338	863	18	41	20,486	23	22,028
20 to 49 paid employees	31	3,466	66,503	984	9	24	29,021	7	13,107
50 to 99 paid employees	1	(D)	(D)	(D)	...	1	(D)	...	...
100 or more paid employees	2	(D)	(D)	(D)	...	2	(D)	...	...
Virginia, total	3,362	134,216	2,699,617	41,047	1,821	2,213	1,223,291	1,149	1,354,171
Establishments with—									
1 paid employee	530	1,792	26,862	436	366	302	21,035	228	92,330
2 paid employees	323	2,044	39,934	658	223	184	19,338	139	79,112
3 paid employees	301	3,056	58,735	921	213	199	30,189	102	60,678
4 or 5 paid employees	460	6,899	135,691	2,101	265	311	62,253	149	106,396
6 or 7 paid employees	357	8,294	159,207	2,331	220	251	81,409	106	96,726
8 or 9 paid employees	227	6,689	128,883	1,920	97	147	61,605	80	80,097
10 to 19 paid employees	619	28,782	578,534	8,423	284	448	255,431	171	245,461
20 to 49 paid employees	419	43,139	845,089	12,512	121	287	374,971	132	303,907
50 to 99 paid employees	101	23,582	474,790	6,866	24	71	228,969	30	196,299
100 or more paid employees	25	9,939	251,892	4,879	8	13	88,091	12	93,165
Washington, total	4,658	200,962	4,109,409	48,617	2,615	2,796	1,725,063	1,862	1,732,568
Establishments with—									
1 paid employee	1,091	4,277	56,250	752	865	490	62,410	601	128,574
2 paid employees	621	5,121	100,888	1,262	412	357	62,872	264	111,339
3 paid employees	474	6,240	123,379	1,461	283	284	65,633	190	107,505
4 or 5 paid employees	640	12,326	245,695	2,908	363	432	114,143	208	161,336
6 or 7 paid employees	410	12,273	251,889	2,685	192	292	138,449	118	120,626
8 or 9 paid employees	267	10,489	218,446	2,280	127	182	95,723	85	89,532
10 to 19 paid employees	590	35,481	742,934	7,904	225	413	293,811	177	291,095
20 to 49 paid employees	394	50,168	1,018,130	12,158	115	255	343,839	139	355,910
50 to 99 paid employees	115	30,784	621,254	7,999	22	64	211,493	51	195,100
100 or more paid employees	56	33,803	730,544	9,208	11	27	336,690	29	171,551
West Virginia, total	1,823	67,064	1,351,351	17,830	848	1,339	547,821	484	517,469
Establishments with—									
1 paid employee	308	1,042	13,972	262	229	200	12,692	108	30,883
2 paid employees	204	1,172	24,507	424	140	154	15,851	50	20,561
3 paid employees	172	1,522	32,429	525	97	135	16,281	37	15,494
4 or 5 paid employees	296	4,284	88,420	1,322	169	216	31,908	80	58,366
6 or 7 paid employees	196	4,480	89,517	1,276	83	157	42,264	39	32,396
8 or 9 paid employees	135	4,204	89,762	1,161	37	100	34,481	35	35,801
10 to 19 paid employees	293	15,088	300,352	3,968	71	217	123,773	76	94,043
20 to 49 paid employees	179	20,781	403,640	5,304	15	125	152,278	54	195,409
50 to 99 paid employees	30	7,705	171,274	2,008	7	27	65,680	3	(D)
100 or more paid employees	10	6,786	137,478	1,580	...	8	52,613	2	(D)
Wisconsin, total	5,609	196,581	3,899,614	47,376	2,996	3,288	1,610,629	2,321	1,958,450
Establishments with—									
1 paid employee	1,596	4,756	74,153	1,067	1,228	660	61,129	936	178,176
2 paid employees	714	4,867	95,732	1,466	451	420	50,235	294	109,251
3 paid employees	512	5,488	110,618	1,554	323	326	48,344	186	112,185
4 or 5 paid employees	822	14,227	283,136	3,701	394	523	124,739	299	179,782
6 or 7 paid employees	447	11,685	231,528	2,924	201	301	93,290	146	122,470
8 or 9 paid employees	288	10,322	204,140	2,464	119	189	76,368	99	112,434
10 to 19 paid employees	689	40,059	791,242	9,395	192	479	309,097	210	431,207
20 to 49 paid employees	421	54,504	1,098,488	12,319	83	312	476,007	109	416,703
50 to 99 paid employees	87	24,443	492,186	5,706	5	59	213,427	28	146,138
100 or more paid employees	33	26,230	518,391	6,780	...	19	157,993	14	150,104

(D) Withheld to avoid disclosure. ... Represents zero. [1]Including establishments with one or more paid employees sometime during the year but none in mid-November.

Table 2F. WHOLESALE TRADE: 1954–EMPLOYMENT SIZE OF ESTABLISHMENT–STATES–Continued

Total Wholesale–Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types–Establishments and Sales

State and employment size of establishment[1]	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest November 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Wyoming, total	553	9,212	184,618	2,576	366	276	97,002	277	102,450
Establishments with—									
1 paid employee	231	811	8,306	123	209	74	7,106	157	34,332
2 paid employees	54	350	7,260	108	41	30	8,862	24	5,121
3 paid employees	56	613	12,211	168	33	37	5,968	19	4,884
4 or 5 paid employees	83	1,401	28,582	367	40	51	14,080	32	8,981
6 or 7 paid employees	35	895	18,074	235	9	20	10,169	15	6,688
8 or 9 paid employees	27	896	17,644	233	8	21	10,210	6	2,529
10 to 19 paid employees	48	2,249	45,568	633	16	30	18,038	18	23,779
20 to 49 paid employees	17	(D)	(D)	(D)	(D)	12	(D)	5	(D)
50 to 99 paid employees	1	(D)	(D)	(D)	(D)	1	(D)	...	...
100 or more paid employees	1	(D)	(D)	(D)	(D)	...	...	1	(D)

(D) Withheld to avoid disclosure. ... Represents zero. [1]Including establishments with one or more paid employees sometime during the year but none in mid-November.

Table 2G WHOLESALE TRADE: 1954—EMPLOYMENT SIZE OF ESTABLISHMENT—UNITED STATES, BY TYPE OF OPERATION, KIND OF BUSINESS, AND CITY SIZE

Establishments and Sales

Type of operation, kind of business, and city size (number of inhabitants)	Total		Establishments[1] with—									
			1 to 3 paid employees		4 to 7 paid employees		8 to 19 paid employees		20 to 49 paid employees		50 or more paid employees	
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Merchant Wholesalers, total	16,153	101,100,941	69,402	11,103,225	41,291	14,275,852	34,960	24,714,729	14,701	24,441,015	4,799	26,566,120
In cities of 500,000 or more	57,148	44,826,558	25,419	4,719,897	13,452	5,648,063	11,522	10,050,362	5,000	9,948,993	2,055	14,459,243
In cities of 100,000 to 499,999	33,804	24,169,417	11,657	1,945,981	8,263	2,946,567	8,208	5,666,027	4,280	6,877,048	1,396	6,733,794
In cities of 25,000 to 99,999	25,958	13,696,224	9,152	1,348,470	6,869	2,038,471	6,681	4,040,407	2,636	3,837,147	620	2,431,729
In cities of 5,000 to 24,999	23,107	8,944,807	10,090	1,423,089	6,716	1,844,443	4,594	2,750,421	1,427	1,919,332	280	1,007,522
In remainder of United States	24,836	9,463,935	13,084	1,665,788	5,991	1,798,308	3,955	2,207,512	1,358	1,858,495	448	1,933,832
Manufacturers' sales branches, sales offices, total	22,590	69,533,784	5,098	2,775,598	4,427	5,136,380	6,471	13,275,582	4,404	19,208,464	2,190	29,137,760
In cities of 500,000 or more	8,972	43,419,923	1,734	1,284,400	1,707	2,757,258	2,439	7,312,287	1,892	11,731,087	1,200	20,334,891
In cities of 100,000 to 499,999	7,320	17,225,046	1,621	983,660	1,421	1,576,719	2,078	3,986,231	1,554	4,863,854	646	5,814,582
In cities of 25,000 to 99,999	3,611	4,451,471	985	293,990	707	452,503	1,189	1,114,022	586	1,385,349	144	1,205,607
In cities of 5,000 to 24,999	1,589	2,135,791	462	102,838	385	205,475	471	479,114	181	554,319	90	794,045
In remainder of United States	1,098	2,301,553	296	110,710	207	144,425	294	383,928	191	673,855	110	988,635
Petroleum bulk plants, terminals and LP gas facilities, total	29,189	16,038,372	20,697	4,350,091	4,767	2,409,604	2,624	2,963,140	792	2,652,721	309	3,662,816
In cities of 500,000 or more	452	1,995,836	92	69,582	71	65,664	124	229,115	80	329,397	85	1,302,078
In cities of 100,000 to 499,999	1,068	2,413,391	228	141,201	231	175,865	330	523,739	194	740,663	85	831,923
In cities of 25,000 to 99,999	2,410	2,588,588	1,003	401,641	700	451,940	516	656,827	140	374,825	51	703,355
In cities of 5,000 to 24,999	6,881	3,019,622	4,756	1,259,223	1,357	670,127	620	548,060	127	328,562	21	213,650
In remainder of United States	18,378	6,020,935	14,618	2,478,444	2,408	1,046,008	1,034	1,005,399	251	879,274	67	611,810
Merchandise agents, brokers, total	22,131	39,250,509	13,602	11,287,564	4,495	8,356,686	2,732	8,852,985	1,098	6,762,054	204	3,991,220
In cities of 500,000 or more	10,747	21,671,550	7,043	6,260,208	2,185	4,425,334	1,105	4,579,817	326	3,534,965	88	2,871,226
In cities of 100,000 to 499,999	4,695	7,569,544	3,062	2,475,814	1,104	2,051,586	420	1,871,807	91	783,955	18	386,382
In cities of 25,000 to 99,999	1,886	3,217,661	1,190	931,555	394	792,179	179	704,648	100	598,408	23	190,871
In cities of 5,000 to 24,999	1,695	2,638,741	995	763,223	270	493,630	218	406,056	170	648,478	42	327,354
In remainder of United States	3,108	4,153,013	1,312	856,764	542	593,957	810	1,290,657	411	1,196,248	33	215,387
Assemblers of farm products, total	13,255	9,050,816	7,387	2,718,636	3,025	2,024,932	1,662	1,796,785	741	1,212,409	440	1,298,054
In cities of 500,000 or more	315	712,238	119	49,694	61	88,732	77	122,026	35	130,539	23	321,247
In cities of 100,000 to 499,999	394	832,955	133	140,123	97	114,108	93	298,412	49	231,076	22	49,236
In cities of 25,000 to 99,999	547	808,128	213	137,078	123	222,548	109	125,100	60	104,016	42	219,386
In cities of 5,000 to 24,999	1,713	1,453,457	715	349,565	393	301,567	298	312,506	184	225,594	123	264,225
In remainder of United States	10,286	5,244,038	6,207	2,042,176	2,351	1,297,977	1,085	938,741	413	521,184	230	443,960
MERCHANT WHOLESALERS												
Grocery, Confectionery, Meat Wholesalers												
General-line grocery wholesalers:												
Voluntary group grocery wholesalers, total	574	2,463,756	26	16,775	34	22,468	151	217,973	203	569,507	160	1,637,033
In cities of 500,000 or more	70	515,919	5	2,000	5	2,266	16	34,265	12	32,977	32	444,411
In cities of 100,00 to 499,999	113	682,329	4	(D)	2	(D)	19	27,827	35	113,649	53	535,778
In cities of 25,000 to 99,999	166	653,595	5	(D)	5	(D)	38	55,805	74	201,157	44	389,853
In cities of 5,000 to 24,999	160	412,318	10	7,183	13	9,603	55	71,627	63	157,366	19	166,539
In remainder of United States	65	199,595	2	(D)	9	(D)	23	28,449	19	64,358	12	100,452
Retailer cooperative food wholesalers, total	193	1,298,175	10	4,620	23	22,499	50	70,855	62	266,746	48	933,455
In cities of 500,000 or more	34	321,979	...	...	3	6,578	6	8,995	12	59,300	13	247,106
In cities of 100,000 to 499,999	53	353,268	2	(D)	4	(D)	10	13,164	18	73,250	19	263,738
In cities of 25,000 to 99,999	51	170,288	3	1,871	5	(D)	18	27,276	18	79,747	7	(D)
In cities of 5,000 to 24,999	24	30,555	3	739	7	4,319	7	8,578	6	(D)	1	(D)
In remainder of United States	31	422,085	2	(D)	4	(D)	9	12,842	8	(D)	8	359,408
Cash-carry food depots, total	291	139,950	244	84,197	22	16,343	21	27,374	3	(D)	1	(D)
In cities of 500,000 or more	39	24,528	32	14,471	1	(D)	4	4,608	2	(D)	...	...
In cities of 100,000 to 499,999	43	29,246	32	13,114	4	(D)	6	10,810	1	(D)	...	...
In cities of 25,000 to 99,999	80	36,828	67	23,808	7	6,001	6	7,019	...	...	...	...
In cities of 5,000 to 24,999	102	39,750	91	26,170	6	4,305	4	(D)	...	...	1	(D)
In remainder of United States	27	9,598	22	6,634	4	(D)	1	(D)	...	...	...	...
Other general-line grocery wholesalers, total	2,262	3,451,679	191	65,866	385	226,647	947	952,859	575	1,215,401	164	990,906
In cities of 500,000 or more	297	603,873	38	12,107	57	45,474	108	125,227	63	136,558	31	284,497
In cities of 100,000 to 499,999	315	643,159	30	10,996	52	41,421	102	104,729	83	203,370	48	282,643
In cities of 25,000 to 99,999	425	722,645	37	13,618	49	25,558	157	168,450	136	291,751	46	223,268
In cities of 5,000 to 24,999	755	984,332	42	13,212	114	57,945	355	345,950	217	429,063	27	138,162
In remainder of United States	470	497,670	44	15,933	113	56,239	225	208,503	76	154,659	12	62,336
Confectionery wholesalers, total	1,909	527,446	1,042	130,826	516	131,453	270	139,897	73	75,682	9	49,588
In cities of 500,000 or more	399	164,619	201	38,957	97	23,262	70	35,357	27	26,450	4	40,593
In cities of 100,000 to 499,999	363	118,980	177	20,967	92	31,340	69	37,035	23	(D)	2	(D)
In cities of 25,000 to 99,999	423	101,706	214	23,089	137	33,200	63	36,198	9	9,219	...	...
In cities of 5,000 to 24,999	424	88,097	257	29,701	116	26,720	40	18,935	10	(D)	1	(D)
In remainder of United States	300	54,044	192	18,112	74	16,931	28	12,372	4	(D)	2	(D)
Fish, seafood distributors, total	1,808	653,698	757	106,709	437	120,431	363	179,560	200	163,554	51	83,444
In cities of 500,000 or more	510	323,356	171	38,704	140	53,645	131	95,965	58	86,067	10	48,975
In cities of 100,000 to 499,999	264	121,736	84	11,901	78	26,031	58	38,265	36	35,459	8	10,080
In cities of 25,000 to 99,999	240	72,290	102	15,605	64	13,260	36	11,489	26	18,750	12	13,186
In cities of 5,000 to 24,999	172	39,375	83	11,482	42	9,883	29	8,026	13	6,405	5	3,579
In remainder of United States	622	96,941	317	29,017	113	17,612	109	25,815	67	16,873	16	7,624
Meat, meat products wholesalers, total	4,357	2,866,193	2,014	429,097	1,055	461,397	871	820,316	338	746,245	79	409,138
In cities of 500,000 or more	1,653	1,616,635	782	198,768	337	213,520	339	461,633	155	462,285	40	280,429
In cities of 100,000 to 499,999	759	493,774	288	64,889	187	87,976	191	147,808	73	118,378	20	74,723
In cities of 25,000 to 99,999	642	315,687	295	57,758	174	57,867	110	83,519	50	80,780	13	35,763
In cities of 5,000 to 24,999	520	182,439	257	41,979	142	42,532	94	55,545	25	(D)	2	(D)
In remainder of United States	783	257,658	392	65,703	215	59,502	137	71,811	35	(D)	4	(D)
Specialty-line grocery wholesalers:												
Bakery, restaurant, hotel supply houses, total	438	215,414	169	22,476	120	37,187	105	68,052	35	55,985	9	31,714
In cities of 500,000 or more	180	121,790	67	11,224	48	17,904	35	24,692	22	(D)	8	(D)
In cities of 100,000 to 499,999	105	48,605	34	3,928	25	7,924	39	26,188	6	(D)	1	(D)
In cities of 25,000 to 99,999	67	24,785	19	2,545	27	6,594	16	(D)	5	(D)	...	...
In cities of 5,000 to 24,999	52	13,900	26	2,806	14	3,056	10	(D)	2	(D)	...	...
In remainder of United States	34	6,334	23	1,973	6	1,709	5	2,652	...	...	...	...

(D) Withheld to avoid disclosure. ... Represents zero. [1]Including establishments with one or more employees sometime during the year but none in mid-November.

Table 2G. WHOLESALE TRADE: 1954–EMPLOYMENT SIZE OF ESTABLISHMENT–UNITED STATES, BY TYPE OF OPERATION, KIND OF BUSINESS, AND CITY SIZE–Continued

Establishments and Sales

Type of operation, kind of business, and city size (number of inhabitants)	Total		Establishments[1] with—									
			1 to 3 paid employees		4 to 7 paid employees		8 to 19 paid employees		20 to 49 paid employees		50 or more paid employees	
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
MERCHANT WHOLESALERS—Continued												
Grocery, Confectionery, Meat Wholesalers—Con.												
Specialty-line grocery wholesalers—Con.												
Bread, bakery goods distributors, total	800	160,478	470	50,595	179	34,114	103	34,340	39	28,909	9	12,520
In cities of 500,000 or more	183	52,706	84	11,882	48	14,680	32	12,692	16	11,550	3	1,902
In cities of 100,000 to 499,999	133	28,642	62	5,803	38	6,333	22	6,821	8	5,453	3	4,232
In cities of 25,000 to 99,999	150	29,539	94	13,927	33	3,102	14	3,330	7	(D)	2	(D)
In cities of 5,000 to 24,999	160	23,934	103	8,856	33	5,506	19	5,794	4	(D)	1	(D)
In remainder of United States	174	25,657	127	10,127	27	4,493	16	5,703	4	5,334	...	...
Canned food wholesalers, total	928	621,222	351	75,356	250	117,078	237	212,779	71	101,146	19	114,863
In cities of 500,000 or more	376	326,863	145	32,701	99	56,724	94	111,089	26	49,826	12	76,523
In cities of 100,000 to 499,999	190	92,913	74	17,442	55	22,654	43	26,295	16	(D)	2	(D)
In cities of 25,000 to 99,999	132	64,919	45	9,347	32	9,614	44	30,647	11	15,311	...	...
In cities of 5,000 to 24,999	115	66,211	48	10,113	27	13,387	32	27,418	7	(D)	1	(D)
In remainder of United States	115	70,316	39	5,753	37	14,699	24	17,330	11	(D)	4	(D)
Coffee, tea, spice wholesalers, total	488	1,606,380	248	117,079	107	132,030	80	606,488	32	485,664	21	265,119
In cities of 500,000 or more	267	1,525,824	127	101,880	50	110,214	54	586,730	20	473,265	16	253,735
In cities of 100,000 to 499,999	86	31,327	42	4,365	22	7,460	14	12,054	6	(D)	2	(D)
In cities of 25,000 to 99,999	64	16,623	42	5,488	16	5,753	3	(D)	2	(D)	1	(D)
In cities of 5,000 to 24,999	42	20,588	18	2,721	13	6,296	6	4,627	4	(D)	1	(D)
In remainder of United States	29	12,018	19	2,625	6	2,307	3	(D)	...	...	1	(D)
Dairy products distributors, total	2,281	1,340,279	1,146	184,942	500	206,226	414	332,962	172	333,435	49	282,714
In cities of 500,000 or more	618	630,001	283	71,078	147	94,553	110	139,212	56	146,548	22	178,610
In cities of 100,000 to 499,999	248	178,307	131	19,462	37	18,660	47	41,910	26	44,736	7	53,539
In cities of 25,000 to 99,999	287	109,927	126	21,491	70	25,022	60	27,134	24	(D)	7	(D)
In cities of 5,000 to 24,999	399	157,455	183	24,646	97	23,528	86	52,815	31	(D)	2	(D)
In remainder of United States	729	264,589	423	48,265	149	44,463	111	71,891	35	70,879	11	29,091
Flour distributors, total	170	108,303	88	21,584	43	32,314	31	41,530	8	12,875	...	...
In cities of 500,000 or more	87	65,816	51	14,815	17	18,026	15	25,301	4	7,674	...	...
In cities of 100,000 to 499,999	27	17,174	12	3,186	7	4,772	5	(D)	3	(D)	...	...
In cities of 25,000 to 99,999	24	13,329	9	1,986	8	3,221	7	8,122	...	...	...	...
In cities of 5,000 to 24,999	13	5,245	6	507	3	(D)	3	(D)	1	(D)	...	...
In remainder of United States	19	6,739	10	1,090	8	(D)	1	(D)	...	...	...	...
Frosted, frozen foods distributors, total	610	455,882	180	42,970	138	41,038	173	115,807	91	154,250	28	101,817
In cities of 500,000 or more	157	180,878	52	17,295	27	10,564	39	29,827	29	71,746	10	51,446
In cities of 100,000 to 499,999	151	123,970	31	7,704	39	11,827	47	35,333	24	36,273	10	32,833
In cities of 25,000 to 99,999	131	71,401	35	8,843	31	8,515	46	27,529	19	26,514	...	...
In cities of 5,000 to 24,999	92	41,322	36	5,757	22	4,579	20	14,411	13	(D)	1	(D)
In remainder of United States	79	38,311	26	3,371	19	5,553	21	8,707	6	(D)	7	(D)
Soft drink distributors, total	1,142	165,965	768	42,622	212	31,429	125	36,574	23	20,486	14	34,854
In cities of 500,000 or more	271	62,787	196	10,560	33	5,990	23	7,132	11	12,842	8	26,263
In cities of 100,000 to 499,999	111	22,071	56	2,251	27	5,105	22	5,699	2	(D)	4	(D)
In cities of 25,000 to 99,999	174	25,647	92	5,719	40	4,636	36	12,132	5	(D)	1	(D)
In cities of 5,000 to 24,999	281	29,541	194	11,166	57	8,104	25	(D)	4	(D)	1	(D)
In remainder of United States	305	25,919	230	12,926	55	7,594	19	(D)	1	(D)	...	...
Other grocery specialty wholesalers, total	2,364	1,246,070	1,258	245,542	571	217,848	360	349,571	127	243,165	48	189,944
In cities of 500,000 or more	844	682,926	435	125,886	208	100,920	142	200,158	43	139,335	16	116,627
In cities of 100,000 to 499,999	445	196,937	229	31,945	117	48,513	69	54,098	24	37,716	6	24,665
In cities of 25,000 to 99,999	360	115,757	186	25,820	96	24,706	50	23,435	19	26,685	9	15,111
In cities of 5,000 to 24,999	302	112,008	180	32,618	62	18,740	40	36,734	15	15,131	5	8,785
In remainder of United States	413	138,442	228	29,273	88	24,969	59	35,146	26	24,298	12	24,756
Farm Products (Edible) Distributions												
Poultry, poultry products distributors, total	2,660	1,475,195	1,293	236,430	696	293,613	446	431,013	179	343,468	46	170,671
In cities of 500,000 or more	729	673,159	338	91,168	183	138,540	137	218,753	57	169,801	14	54,897
In cities of 100,000 to 499,999	349	205,080	152	30,676	95	32,597	71	65,201	26	39,728	5	36,878
In cities of 25,000 to 99,999	289	124,156	130	19,718	89	27,322	47	30,057	16	29,112	7	17,947
In cities of 5,000 to 24,999	363	116,308	175	26,132	107	27,999	59	29,938	18	18,602	4	13,637
In remainder of United States	930	356,492	498	68,736	222	67,155	132	87,064	62	86,225	16	47,312
Fresh fruit, vegetable wholesalers, total	6,520	3,261,739	3,031	493,424	1,483	560,612	1,311	947,296	552	804,858	143	455,549
In cities of 500,000 or more	2,128	1,318,796	1,007	196,362	515	246,655	421	396,391	142	301,440	43	177,948
In cities of 100,000 to 499,999	1,533	793,005	685	109,408	355	134,404	327	238,012	138	212,840	28	98,341
In cities of 25,000 to 99,999	1,057	463,307	433	66,241	241	72,522	241	135,234	124	150,800	18	38,510
In cities of 5,000 to 24,999	929	405,135	430	57,774	224	67,209	176	98,852	77	75,744	22	105,556
In remainder of United States	873	281,496	476	63,639	148	39,822	146	78,807	71	64,034	32	35,194
Beer, Wine, Distilled Spirits Wholesalers												
Beer, ale distributors, total	5,791	2,311,181	2,594	349,627	1,698	503,468	1,091	670,601	340	518,701	68	268,784
In cities of 500,000 or more	570	369,397	272	37,658	117	36,514	91	62,823	63	101,555	27	130,847
In cities of 100,000 to 499,999	586	493,284	67	10,258	133	37,201	227	146,704	134	212,514	25	86,607
In cities of 25,000 to 99,999	1,296	568,403	368	52,023	455	142,034	397	251,065	69	99,320	7	23,961
In cities of 5,000 to 24,999	1,935	545,058	1,002	144,374	642	192,157	240	135,709	48	63,831	3	8,987
In remainder of United States	1,404	335,039	885	105,314	351	95,562	136	74,300	26	41,481	6	18,382
Wine, distilled spirits wholesalers, total	1,518	3,375,753	294	75,699	271	163,323	458	707,943	363	1,046,367	132	1,382,421
In cities of 500,000 or more	436	1,486,240	91	21,955	89	45,998	88	139,495	86	286,971	82	991,821
In cities of 100,000 to 499,999	417	1,056,812	42	13,212	25	16,143	151	275,211	168	480,737	31	271,509
In cities of 25,000 to 99,999	333	542,913	26	5,269	77	51,092	146	216,728	72	187,234	12	82,590
In cities of 5,000 to 24,999	186	155,120	61	20,960	55	37,200	51	56,892	18	(D)	1	(D)
In remainder of United States	146	134,668	74	14,303	25	12,890	22	19,617	19	(D)	6	(D)
Tobacco Distributors												
Tobacco distributors, total	2,858	3,208,929	917	330,821	777	551,859	826	1,140,047	291	839,688	47	346,514
In cities of 500,000 or more	567	948,137	197	80,735	126	128,176	153	278,061	71	288,889	20	172,276
In cities of 100,000 to 499,999	505	835,622	119	52,095	96	94,441	177	293,267	93	259,809	20	136,010
In cities of 25,000 to 99,999	675	732,683	130	49,346	189	127,064	262	316,751	89	(D)	5	(D)
In cities of 5,000 to 24,999	749	506,362	274	90,389	259	142,226	184	201,311	31	(D)	1	(D)
In remainder of United States	362	186,125	197	58,256	107	59,952	50	50,657	7	(D)	1	(D)

(D) Withheld to avoid disclosure. ... Represents zero. [1]Including establishments with one or more employees sometime during the year but none in mid-November.

Table 2G. WHOLESALE TRADE: 1954—EMPLOYMENT SIZE OF ESTABLISHMENT—UNITED STATES, BY TYPE OF OPERATION, KIND OF BUSINESS, AND CITY SIZE—Continued

Establishments and Sales

Type of operation, kind of business, and city size (number of inhabitants)	Total		Establishments[1] with—									
			1 to 3 paid employees		4 to 7 paid employees		8 to 19 paid employees		20 to 49 paid employees		50 or more paid employees	
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
MERCHANT WHOLESALERS—Continued												
Drugs, Chemicals, Allied Products Wholesalers												
General-line drug wholesalers, total	392	1,273,114	8	1,823	16	7,256	34	40,045	132	224,611	202	999,379
In cities of 500,000 or more	97	466,773	...	...	9	(D)	11	22,901	13	(D)	64	414,766
In cities of 100,000 to 499,999	155	488,117	4	(D)	4	(D)	10	8,304	50	82,880	87	394,735
In cities of 25,000 to 99,999	101	235,775	3	(D)	...	...	4	(D)	53	90,602	41	141,538
In cities of 5,000 to 24,999	25	33,430	1	(D)	3	(D)	6	4,658	12	19,641	3	7,582
In remainder of United States	14	49,019	...	...	...	...	3	(D)	4	(D)	7	40,758
Specialty-line drug, toiletries wholesalers, total	2,409	900,618	1,231	114,558	606	139,601	391	208,410	134	151,389	47	286,660
In cities of 500,000 or more	1,094	518,276	574	57,961	259	63,609	163	112,056	72	89,792	26	194,858
In cities of 100,000 to 499,999	543	179,378	249	23,633	159	34,237	89	36,104	33	25,932	13	59,472
In cities of 25,000 to 99,999	341	81,623	160	10,965	96	20,677	67	30,184	17	(D)	1	(D)
In cities of 5,000 to 24,999	233	70,912	124	11,237	61	14,845	41	17,286	5	(D)	2	(D)
In remainder of United States	198	50,429	124	10,762	31	6,233	31	12,780	7	5,756	5	14,898
Industrial chemicals, explosives distributors, total	1,878	923,242	930	128,191	479	171,086	312	256,727	126	245,173	31	122,065
In cities of 500,000 or more	804	526,725	417	64,776	178	85,969	139	150,221	54	145,952	16	79,807
In cities of 100,000 to 499,999	386	189,059	154	17,938	105	33,032	79	48,685	39	57,161	9	32,243
In cities of 25,000 to 99,999	217	67,112	108	12,139	59	14,754	34	21,216	13	13,928	3	5,075
In cities of 5,000 to 24,999	186	53,709	89	12,180	61	14,698	26	17,715	9	(D)	1	(D)
In remainder of United States	285	86,637	162	21,158	76	22,633	34	18,890	11	(D)	2	(D)
Paint, varnish wholesalers:												
Paint wholesalers (with glass, wallpaper), total	503	120,447	203	17,953	141	21,160	121	38,264	29	23,938	9	19,132
In cities of 500,000 or more	169	52,028	64	6,894	41	7,352	47	13,748	11	10,984	6	13,050
In cities of 100,000 to 499,999	140	34,833	48	3,077	41	5,697	39	13,674	10	(D)	2	(D)
In cities of 25,000 to 99,999	134	25,442	58	5,267	44	6,062	24	7,596	7	(D)	1	(D)
In cities of 5,000 to 24,999	45	6,002	26	1,871	12	(D)	6	(D)	1	(D)	...	...
In remainder of United States	15	2,142	7	844	3	(D)	5	(D)	...	...	...	...
Paint wholesalers (without glass, wallpaper), total	655	152,444	340	35,162	183	35,840	95	38,272	29	31,185	8	11,985
In cities of 500,000 or more	282	84,734	137	16,792	78	18,878	42	19,927	18	(D)	7	(D)
In cities of 100,000 to 499,999	190	36,476	96	10,839	55	10,037	32	10,809	6	(D)	1	(D)
In cities of 25,000 to 99,999	105	18,760	59	3,938	32	4,034	11	3,376	3	7,412	...	...
In cities of 5,000 to 24,999	38	4,944	23	2,189	10	1,513	4	(D)	1	(D)	...	...
In remainder of United States	40	7,530	25	1,404	8	1,378	6	(D)	1	(D)	...	...
Dry Goods, Apparel Wholesalers												
Clothing, furnishings, footwear wholesalers:												
General-line clothing, furnishing wholesalers, total	797	296,157	393	60,382	188	65,226	159	89,397	43	48,681	14	32,471
In cities of 500,000 or more	493	183,194	258	41,919	115	38,551	86	52,737	27	34,268	7	15,719
In cities of 100,000 to 499,999	139	59,862	58	7,983	34	11,591	32	17,922	10	(D)	5	(D)
In cities of 25,000 to 99,999	90	35,657	38	7,307	23	11,182	23	9,713	4	(D)	2	(D)
In cities of 5,000 to 24,999	40	12,328	19	1,720	7	(D)	13	7,201	1	(D)	...	...
In remainder of United States	35	5,116	20	1,453	9	(D)	5	1,824	1	(D)	...	...
Men's, boys' clothing, furnishings wholesalers, total	761	384,769	399	56,301	188	67,136	114	77,922	43	75,058	17	108,352
In cities of 500,000 or more	557	299,042	285	39,226	149	54,668	80	55,213	28	(D)	15	(D)
In cities of 100,000 to 499,999	104	45,634	53	6,666	22	7,736	22	14,599	7	16,633	...	...
In cities of 25,000 to 99,999	57	19,331	38	6,968	6	1,241	6	2,346	6	(D)	1	(D)
In cities of 5,000 to 24,999	27	5,544	17	2,223	4	510	4	(D)	2	(D)	...	...
In remainder of United States	16	15,218	6	1,218	7	2,981	2	(D)	...	...	1	(D)
Women's, children's clothing, furnishings wholesalers, total	1,299	566,298	642	119,445	324	107,905	232	161,192	81	107,386	20	70,370
In cities of 500,000 or more	1,066	476,199	528	102,775	264	90,027	191	138,590	67	89,069	16	55,738
In cities of 100,000 to 499,999	157	64,519	75	11,563	40	13,319	32	17,512	8	(D)	2	(D)
In cities of 25,000 to 99,999	37	9,949	19	2,335	8	1,899	5	2,191	4	(D)	1	(D)
In cities of 5,000 to 24,999	23	11,240	12	1,285	8	2,268	1	(D)	1	(D)	1	(D)
In remainder of United States	16	4,391	8	1,487	4	392	3	(D)	1	(D)	...	...
Furs (dressed), fur clothing wholesalers, total	324	94,317	226	37,523	68	32,446	24	17,522	6	6,826	...	...
In cities of 500,000 or more	303	90,377	211	35,459	66	(D)	21	16,147	5	(D)	...	...
In cities of 100,000 to 499,999	14	1,919	10	1,106	2	(D)	1	(D)	1	(D)	...	...
In cities of 25,000 to 99,999	3	1,091	1	(D)	...	...	2	(D)	..	...	...	...
In cities of 5,000 to 24,999	2	(D)	2	(D)	...	...	...	...	...	...	...	...
In remainder of United States	2	(D)	2	(D)	...	...	...	...	...	...	...	...
Millinery, millinery supply distributors, total	353	81,953	165	16,420	110	19,423	60	30,337	17	(D)	1	(D)
In cities of 500,000 or more	303	74,855	136	12,946	98	17,810	52	28,715	16	(D)	1	(D)
In cities of 100,000 to 499,999	40	5,678	22	2,387	11	(D)	6	(D)	1	(D)	...	...
In cities of 25,000 to 99,999	3	(D)	2	(D)	...	...	1	(D)	...	...	...	...
In cities of 5,000 to 24,999	5	249	4	(D)	1	(D)	...	...	...	...	...	...
In remainder of United States	2	(D)	1	(D)	...	...	1	(D)	...	...	...	...
Shoe, footwear wholesalers, total	583	353,979	248	59,158	160	62,575	126	94,123	36	76,158	13	61,965
In cities of 500,000 or more	392	238,690	172	33,138	103	40,179	88	71,517	22	54,559	7	39,297
In cities of 100,000 to 499,999	89	52,186	36	19,310	28	9,541	17	11,040	6	(D)	2	(D)
In cities of 25,000 to 99,999	56	25,886	28	3,831	14	6,653	9	4,345	5	11,057	...	...
In cities of 5,000 to 24,999	28	15,864	9	2,290	9	3,385	6	3,407	3	(D)	1	(D)
In remainder of United States	18	21,353	3	589	6	2,817	6	3,814	...	...	3	14,133
Work clothing wholesalers, total	135	49,138	69	8,746	31	7,930	24	15,702	9	(D)	2	(D)
In cities of 500,000 or more	71	21,156	38	4,069	14	3,560	16	10,610	3	2,917	...	...
In cities of 100,000 to 499,999	33	15,422	16	2,379	10	2,455	3	(D)	3	4,338	1	(D)
In cities of 25,000 to 99,999	11	4,623	4	334	4	(D)	1	(D)	2	(D)	...	...
In cities of 5,000 to 24,999	11	3,992	6	524	3	(D)	2	(D)	...	...	...	...
In remainder of United States	9	3,945	5	1,440	...	...	2	(D)	1	(D)	1	(D)
General-line dry goods wholesalers, total	132	393,580	12	3,361	15	7,598	29	22,547	44	80,381	32	279,693
In cities of 500,000 or more	41	224,447	6	2,696	6	3,819	8	6,419	13	26,902	8	184,611
In cities of 100,000 to 499,999	58	123,655	1	(D)	2	(D)	14	12,257	25	44,450	16	65,959
In cities of 25,000 to 99,999	28	42,882	4	(D)	6	2,369	4	(D)	6	9,029	8	29,123
In cities of 5,000 to 24,999	3	(D)	1	(D)	...	...	2	(D)	...	...	...	...
In remainder of United States	2	(D)	...	(D)	1	(D)	1	(D)	...	...	...	...

(D) Withheld to avoid disclosure. ... Represents zero. [1]Including establishments with one or more employees sometime during the year but none in mid-November.

Table 2G. WHOLESALE TRADE: 1954-EMPLOYMENT SIZE OF ESTABLISHMENT-UNITED STATES, BY TYPE OF OPERATION, KIND OF BUSINESS, AND CITY SIZE-Continued

Establishments and Sales

Type of operation, kind of business, and city size (number of inhabitants)	Total		Establishments[1] with—									
			1 to 3 paid employees		4 to 7 paid employees		8 to 19 paid employees		20 to 49 paid employees		50 or more paid employees	
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
MERCHANT WHOLESALERS--Continued												
Dry Goods, Apparel Wholesalers--Continued												
Specialty-line dry goods wholesalers:												
Hosiery wholesalers, total	471	260,192	246	46,455	102	40,224	84	72,780	30	65,209	9	35,524
In cities of 500,000 or more	331	193,002	178	38,836	77	34,057	50	49,021	22	55,836	4	15,252
In cities of 100,000 to 499,999	63	38,538	30	3,153	11	(D)	18	15,693	...	...	4	(D)
In cities of 25,000 to 99,999	24	14,901	10	1,565	5	1,939	5	4,405	4	6,992	...	...
In cities of 5,000 to 24,999	36	9,135	18	1,882	7	1,335	8	2,794	2	(D)	1	(D)
In remainder of United States	17	4,616	10	1,019	2	(D)	3	867	2	(D)	...	...
Underwear wholesalers, total	164	71,420	106	18,930	26	7,327	23	22,169	5	3,735	4	19,259
In cities of 500,000 or more	132	57,037	84	16,057	23	6,810	17	(D)	5	3,735	3	(D)
In cities of 100,000 to 499,999	18	3,421	14	(D)	2	(D)	2	(D)	...	...	...	...
In cities of 25,000 to 99,999	10	2,627	8	(D)	...	...	2	(D)	...	...	...	...
In cities of 5,000 to 24,999	1	(D)	...	...	1	(D)	...	...	...	...	...	...
In remainder of United States	3	(D)	...	...	...	...	2	(D)	...	...	1	(D)
Notions wholesalers, total	770	198,449	412	41,135	188	47,597	126	59,054	37	(D)	7	(D)
In cities of 500,000 or more	648	171,922	340	31,821	153	37,744	113	52,658	35	(D)	7	(D)
In cities of 100,000 to 499,999	56	13,138	30	5,042	21	6,165	5	1,931	...	...	...	...
In cities of 25,000 to 99,999	28	5,654	16	2,152	7	1,193	4	(D)	1	(D)	...	...
In cities of 5,000 to 24,999	17	4,758	12	1,157	2	(D)	3	(D)	...	...	...	...
In remainder of United States	21	2,977	14	963	5	(D)	1	(D)	1	(D)	...	...
Piece goods wholesalers, total	1,663	975,319	878	192,907	426	240,835	263	259,453	78	176,683	18	105,441
In cities of 500,000 or more	1,466	865,852	777	173,309	380	222,304	230	240,892	65	161,546	14	67,801
In cities of 100,000 to 499,999	106	38,127	56	11,481	25	7,943	18	10,864	6	(D)	1	(D)
In cities of 25,000 to 99,999	45	52,582	12	1,086	17	5,540	10	5,406	4	(D)	2	(D)
In cities of 5,000 to 24,999	29	11,216	21	4,587	3	(D)	3	(D)	2	(D)	...	...
In remainder of United States	17	7,542	12	2,444	1	(D)	2	(D)	1	(D)	1	(D)
Other specialty-line dry goods, wholesalers, total	1,120	460,119	585	94,625	277	104,982	192	120,801	54	78,735	12	60,976
In cities of 500,000 or more	815	377,438	422	66,705	198	85,285	145	99,998	41	70,208	9	55,242
In cities of 100,000 to 499,999	117	29,929	69	11,275	27	7,821	15	7,005	6	3,828	...	...
In cities of 25,000 to 99,999	85	26,447	40	4,108	24	7,575	15	7,703	4	(D)	2	(D)
In cities of 5,000 to 24,999	43	15,789	18	6,198	11	2,139	10	4,080	3	(D)	1	(D)
In remainder of United States	60	10,516	36	6,339	17	2,162	7	2,015	...	...	...	...
Piece goods converters, total	817	1,503,962	309	116,269	220	184,233	179	282,795	74	249,896	35	670,769
In cities of 500,000 or more	768	1,442,873	283	108,400	211	179,474	174	277,921	69	243,446	31	633,632
In cities of 100,000 to 499,999	21	34,162	9	5,076	5	3,701	3	(D)	2	(D)	2	(D)
In cities fo 25,000 to 99,999	14	22,711	6	1,267	3	(D)	2	(D)	1	(D)	2	(D)
In cities of 5,000 to 24,999	7	2,982	5	(D)	1	(D)	...	...	1	(D)	...	...
In remainder of United States	7	1,234	6	(D)	...	...	...	...	1	(D)	...	...
Furniture, Home Furnishings Wholesalers												
Furniture (household, office) wholesalers:												
Household furniture wholesalers, total	1,058	463,630	471	63,392	254	65,495	217	124,747	91	120,220	25	89,776
In cities of 500,000 or more	582	275,066	261	42,355	139	39,802	121	76,267	48	72,509	13	44,133
In cities of 100,000 to 499,999	215	82,928	82	8,556	59	12,392	46	22,339	22	19,440	6	20,201
In cities of 25,000 to 99,999	117	55,410	50	4,657	26	8,429	24	9,915	14	16,392	3	16,017
In cities of 5,000 to 24,999	67	27,441	33	1,771	12	2,015	15	11,302	5	(D)	2	(D)
In remainder of United States	77	22,785	45	6,053	18	2,857	11	4,924	2	(D)	1	(D)
Office furniture distributors, total	918	234,195	376	31,785	248	40,664	216	74,127	69	60,698	9	26,921
In cities of 500,000 or more	345	119,539	136	13,220	75	13,907	88	33,235	40	37,636	6	21,541
In cities of 100,000 to 499,999	252	63,494	78	7,152	80	13,275	73	24,448	19	(D)	2	(D)
In cities of 25,000 to 99,999	179	29,849	74	5,813	56	6,561	42	12,741	6	(D)	1	(D)
In cities of 5,000 to 24,999	101	15,632	61	3,048	26	5,261	11	(D)	3	(D)	...	...
In remainder of United States	41	5,681	27	2,552	11	1,660	2	(D)	1	(D)	...	...
Home furnishings, floor coverings wholesalers:												
China, glassware, crockery wholesalers, total	538	172,206	254	27,049	132	28,145	95	40,540	49	54,803	8	21,669
In cities of 500,000 or more	364	134,647	155	19,416	94	23,162	71	32,974	39	48,503	5	10,592
In cities of 100,000 to 499,999	58	12,691	31	2,379	8	1,488	12	3,931	6	(D)	1	(D)
In cities of 25,000 to 99,999	53	8,609	33	3,006	12	1,453	5	(D)	3	(D)	...	...
In cities of 5,000 to 24,999	27	12,306	13	800	9	832	3	(D)	...	...	2	(D)
In remainder of United States	36	3,953	22	1,448	9	1,210	4	(D)	1	(D)	...	...
Curtain, drapery wholesalers, total	161	68,874	75	7,676	45	20,103	29	25,516	11	(D)	1	(D)
In cities of 500,000 or more	122	57,438	52	6,322	38	16,169	22	23,661	9	(D)	1	(D)
In cities of 100,000 to 499,999	21	9,016	10	687	4	2,328	5	(D)	2	(D)	...	...
In cities of 25,000 to 99,999	5	331	5	331	...	...	...	...	...	...	...	...
In cities of 5,000 to 24,999	7	405	4	(D)	1	(D)	2	(D)	...	...	...	...
In remainder of United States	6	1,684	4	(D)	2	(D)	...	...	...	...	...	...
Domestics wholesalers, total	237	126,769	106	16,054	66	28,859	40	36,796	24	(D)	1	(D)
In cities of 500,000 or more	193	107,364	91	13,174	47	23,600	34	32,204	20	(D)	1	(D)
In cities of 100,000 to 499,999	23	10,555	7	908	10	2,232	4	(D)	2	(D)	...	...
In cities of 25,000 to 99,999	7	3,904	1	(D)	4	1,098	1	(D)	1	(D)	...	...
In cities of 5,000 to 24,999	6	1,222	3	(D)	2	(D)	...	...	1	(D)	...	...
In remainder of United States	8	3,724	4	1,614	3	(D)	1	(D)	...	...	...	...
Floor coverings wholesalers, total	773	600,763	240	48,974	205	64,704	206	155,855	92	188,550	30	142,680
In cities of 500,000 or more	428	359,125	162	37,197	87	29,448	103	77,705	59	118,925	17	95,850
In cities of 100,000 to 499,999	229	182,605	37	6,127	77	24,648	78	65,556	27	48,866	10	37,408
In cities of 25,000 to 99,999	69	31,903	23	3,221	25	5,842	17	9,212	3	(D)	1	(D)
In cities of 5,000 to 24,999	22	7,475	8	1,120	8	2,580	4	(D)	1	(D)	1	(D)
In remainder of United States	25	19,655	10	1,309	8	2,186	4	(D)	2	(D)	1	(D)
Other home furnishings, specialties wholesalers, total	1,130	416,038	550	59,294	255	63,892	191	85,227	102	117,744	32	89,881
In cities of 500,000 or more	645	239,735	316	35,334	143	35,989	116	58,034	50	51,633	20	58,745
In cities of 100,000 to 499,999	223	103,280	88	8,305	52	16,763	42	16,340	31	(D)	10	(D)
In cities of 25,000 to 99,999	112	33,067	54	5,511	29	5,459	17	5,968	10	(D)	2	(D)
In cities of 5,000 to 24,999	53	8,547	33	3,056	13	1,818	4	593	3	3,080	...	...
In remainder of United States	97	31,409	59	7,088	18	3,863	12	4,292	8	16,166	...	...

(D) Withheld to avoid disclosure. ... Represents zero. [1]Including establishments with one or more employees sometime during the year but none in mid-November.

Table 2G. WHOLESALE TRADE: 1954—EMPLOYMENT SIZE OF ESTABLISHMENT—UNITED STATES, BY TYPE OF OPERATION, KIND OF BUSINESS, AND CITY SIZE—Continued

Establishments and Sales

Type of operation, kind of business, and city size (number of inhabitants)	Total		Establishments[1] with—									
			1 to 3 paid employees		4 to 7 paid employees		8 to 19 paid employees		20 to 49 paid employees		50 or more paid employees	
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
MERCHANT WHOLESALERS—Continued												
Paper, Allied Products Wholesalers												
Coarse paper and products wholesalers, total	2,435	1,297,650	835	117,782	584	176,885	651	385,917	307	403,704	58	213,362
In cities of 500,000 or more	1,131	565,381	497	78,921	268	84,052	233	148,064	111	156,807	22	97,537
In cities of 100,000 to 499,999	509	373,524	124	14,201	104	36,084	141	77,815	110	145,155	30	100,269
In cities of 25,000 to 99,999	471	240,959	96	11,479	111	27,833	190	114,278	68	71,813	6	15,556
In cities of 5,000 to 24,999	197	66,665	65	6,322	65	19,744	59	34,261	8	6,338	...	...
In remainder of United States	127	51,121	53	6,859	36	9,172	28	11,499	10	23,591	...	...
Printing and fine paper distributors, total	865	1,248,002	253	43,197	156	61,588	218	282,560	171	428,153	67	432,504
In cities of 500,000 or more	507	952,277	155	30,074	90	45,009	109	189,323	101	318,354	52	369,517
In cities of 100,000 to 499,999	204	209,857	43	7,726	28	8,917	67	50,955	53	(D)	13	(D)
In cities of 25,000 to 99,999	91	38,248	28	2,364	22	5,575	28	15,531	12	(D)	1	(D)
In cities of 5,000 to 24,999	32	26,796	16	2,096	9	1,435	4	(D)	3	(D)	...	...
In remainder of United States	31	20,824	11	937	7	652	10	(D)	2	(D)	1	(D)
Stationery, office supplies wholesalers, total	1,564	369,772	701	52,975	437	72,889	281	91,485	113	83,964	32	68,459
In cities of 500,000 or more	758	211,906	353	30,506	201	41,709	134	54,469	52	43,274	18	41,948
In cities of 100,000 to 499,999	345	71,467	145	10,389	99	14,408	59	16,117	37	21,917	5	8,636
In cities of 25,000 to 99,999	215	41,611	84	5,388	57	6,333	53	13,473	17	12,829	4	3,588
In cities of 5,000 to 24,999	175	33,256	72	4,193	65	7,900	30	6,553	4	(D)	4	(D)
In remainder of United States	71	11,532	47	2,499	15	2,539	5	873	3	(D)	1	(D)
Wallpaper wholesalers, total	193	45,625	75	7,636	60	8,567	38	9,890	18	(D)	2	(D)
In cities of 500,000 or more	107	30,706	35	3,499	31	4,550	25	6,906	14	(D)	2	(D)
In cities of 100,000 to 499,999	53	10,305	25	3,070	19	2,781	6	(D)	3	(D)	...	...
In cities of 25,000 to 99,999	17	1,985	8	638	4	(D)	5	(D)	...	...	...	...
In cities of 5,000 to 24,999	6	1,910	1	(D)	2	(D)	2	(D)	1	(D)	...	...
In remainder of United States	10	719	6	(D)	4	(D)	...	...	...	...	...	...
Farm Products (Raw Materials) Merchants												
Cotton merchants, total	581	2,610,108	279	419,406	157	433,894	101	630,682	28	422,997	16	703,129
In cities of 500,000 or more	65	461,438	24	31,268	20	30,102	14	82,542	2	(D)	5	(D)
In cities of 100,000 to 499,999	172	1,346,141	66	137,733	52	218,512	33	341,357	15	303,036	6	345,503
In cities of 25,000 to 99,999	79	292,391	52	113,747	12	54,982	12	69,633	3	54,029	...	...
In cities of 5,000 to 24,999	119	291,997	65	89,301	31	60,834	17	106,576	4	(D)	2	(D)
In remainder of United States	146	218,141	72	47,357	42	69,464	25	30,574	4	(D)	3	(D)
Grain merchants, total	975	3,989,704	317	210,760	282	550,841	212	619,748	20	1,073,939	44	1,534,416
In cities of 500,000 or more	157	1,919,136	43	77,607	32	148,836	34	200,736	34	441,438	14	1,050,519
In cities of 100,000 to 499,999	136	961,080	30	23,867	25	93,616	31	145,000	33	373,328	17	325,269
In cities of 25,000 to 99,999	92	407,464	25	32,611	17	124,805	28	90,434	19	110,947	3	48,667
In cities of 5,000 to 24,999	104	214,056	31	20,191	26	37,747	30	67,531	13	58,763	4	29,824
In remainder of United States	486	487,968	188	56,484	182	145,837	89	116,047	21	89,463	6	80,137
Hide, skin, raw fur wholesalers, total	577	428,489	361	96,674	104	89,224	73	74,452	27	56,415	12	111,724
In cities of 500,000 or more	353	292,025	253	79,845	53	42,480	30	43,668	8	27,327	9	98,705
In cities of 100,000 to 499,999	57	54,685	15	3,355	11	3,575	17	14,437	11	20,299	3	13,019
In cities of 25,000 to 99,999	38	38,695	18	2,933	11	30,227	7	(D)	2	(D)	...	...
In cities of 5,000 to 24,999	57	22,985	28	7,136	15	6,470	12	(D)	2	(D)	...	...
In remainder of United States	72	20,099	47	3,405	14	6,472	7	5,726	4	4,496	...	...
Livestock (except horses, mules) distributors, total	669	888,292	458	392,325	145	332,621	51	114,752	14	(D)	1	(D)
In cities of 500,000 or more	43	139,522	28	47,392	10	53,325	4	(D)	1	(D)	...	...
In cities of 100,000 to 499,999	130	278,787	91	110,242	30	145,671	8	(D)	...	...	1	(D)
In cities of 25,000 to 99,999	53	84,318	38	51,444	11	17,364	3	(D)	1	(D)	...	...
In cities of 5,000 to 24,999	93	91,408	69	45,434	17	15,486	4	10,975	3	19,513	...	...
In remainder of United States	350	294,257	232	137,813	77	100,775	32	35,992	9	19,677	...	...
Leaf tobacco dealers, total	234	304,224	123	25,022	54	39,979	23	38,433	10	35,546	24	165,244
In cities of 500,000 or more	42	33,603	24	9,710	11	8,099	6	(D)	1	(D)	...	...
In cities of 100,000 to 499,999	30	102,155	12	4,190	9	17,329	3	15,207	...	...	6	65,429
In cities of 25,000 to 99,999	43	72,973	28	1,763	7	1,022	3	(D)	2	(D)	3	43,327
In cities of 5,000 to 24,999	57	63,561	24	6,727	19	7,722	5	(D)	2	(D)	7	43,996
In remainder of United States	62	31,932	35	2,632	8	5,807	6	5,285	5	5,716	8	12,492
Raw wool, wool tops, mohair dealers, total	282	481,524	156	90,166	72	160,950	38	114,229	11	81,557	5	34,622
In cities of 500,000 or more	220	421,841	123	81,320	58	147,456	29	93,493	7	(D)	3	(D)
In cities of 100,000 to 499,999	10	11,509	2	(D)	4	6,029	4	(D)	...	...	...	...
In cities of 25,000 to 99,999	16	22,664	7	(D)	5	(D)	4	15,492	...	...	...	...
In cities of 5,000 to 24,999	12	4,630	8	1,487	2	(D)	...	...	2	(D)	...	...
In remainder of United States	24	20,880	16	4,500	3	1,867	1	(D)	2	(D)	2	(D)
Other farm products (raw materials) distributors, total	535	529,600	261	80,280	111	66,671	103	165,727	30	150,545	30	66,377
In cities of 500,000 or more	175	337,930	88	41,759	45	40,467	27	116,213	11	126,120	4	13,371
In cities of 100,000 to 499,999	66	57,736	35	13,366	11	9,952	15	20,580	4	(D)	1	(D)
In cities of 25,000 to 99,999	48	13,790	26	4,183	6	557	12	5,407	2	(D)	2	(D)
In cities of 5,000 to 24,999	70	31,137	30	5,079	11	3,231	19	12,833	4	2,480	6	7,514
In remainder of United States	176	89,007	82	15,893	38	12,464	30	10,694	9	8,118	17	41,838
Automotive Wholesalers												
Motor vehicle distributors:												
New, used automobile distributors, total	897	491,732	416	121,535	219	90,484	177	128,600	73	101,692	12	49,421
In cities of 500,000 or more	163	141,252	93	47,067	35	24,541	20	22,881	12	(D)	3	(D)
In cities of 100,000 to 499,999	188	128,847	85	31,962	46	15,163	28	26,431	24	33,740	5	21,551
In cities of 25,000 to 99,999	169	77,966	54	10,999	45	11,431	49	26,352	18	18,315	3	10,869
In cities of 5,000 to 24,999	142	51,721	55	11,989	40	13,087	37	18,454	10	8,191	...	...
In remainder of United States	235	91,946	129	19,518	53	26,262	43	34,482	9	(D)	1	(D)
Truck and tractor (road type) dealers, total	666	265,603	201	25,370	163	47,800	204	85,854	88	83,161	10	23,418
In cities of 500,000 or more	113	50,777	39	5,041	35	16,216	23	7,717	11	10,923	5	10,880
In cities of 100,000 to 499,999	190	95,752	45	7,048	38	13,134	65	31,139	38	(D)	4	(D)
In cities of 25,000 to 99,999	151	56,195	39	6,077	31	5,843	62	22,334	18	(D)	1	(D)
In cities of 5,000 to 24,999	99	32,157	31	2,953	35	8,156	23	10,721	10	10,327	...	...
In remainder of United States	113	30,722	47	4,251	24	4,451	31	13,943	11	8,077	...	...

(D) Withheld to avoid disclosure. ... Represents zero. [1]Including establishments with one or more employees sometime during the year but none in mid-November.

Table 2G. WHOLESALE TRADE: 1954—EMPLOYMENT SIZE OF ESTABLISHMENT—UNITED STATES, BY TYPE OF OPERATION, KIND OF BUSINESS, AND CITY SIZE—Continued

Establishments and Sales

Type of operation, kind of business, and city size (number of inhabitants)	Total		Establishments[1] with—									
			1 to 3 paid employees		4 to 7 paid employees		8 to 19 paid employees		20 to 49 paid employees		50 or more paid employees	
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
MERCHANT WHOLESALERS—Continued												
Automotive Wholesalers—Continued												
Automotive equipment, tire-tube wholesalers:												
Automotive parts, accessories jobbers, total	12,563	2,834,453	4,641	350,472	3,787	536,935	3,026	854,880	922	634,729	187	457,437
In cities of 500,000 or more	2,308	759,405	840	83,116	599	104,853	558	179,324	239	199,515	72	192,597
In cities of 100,000 to 499,999	2,411	744,432	707	56,484	647	96,469	658	191,005	328	219,371	71	181,103
In cities of 25,000 to 99,999	2,299	536,138	545	40,054	676	91,427	840	233,439	216	135,519	22	35,699
In cities of 5,000 to 24,999	3,406	544,217	1,286	91,514	1,260	166,933	736	186,715	106	60,477	18	38,578
In remainder of United States	2,139	250,261	1,263	79,304	605	77,253	234	64,397	33	19,847	4	9,460
Garage equipment, tools distributors, total	207	55,731	89	7,860	57	11,919	42	15,961	16	14,565	3	5,426
In cities of 500,000 or more	79	21,545	34	3,585	22	6,332	16	5,201	6	(D)	1	(D)
In cities of 100,000 to 499,999	66	20,041	24	1,793	17	2,524	18	8,456	6	(D)	1	(D)
In cities of 25,000 to 99,999	25	4,877	12	794	6	(D)	5	(D)	1	(D)	1	(D)
In cities of 5,000 to 24,999	19	4,562	12	892	5	(D)	...	...	2	(D)	...	...
In remainder of United States	18	4,706	7	796	7	1,586	3	(D)	1	(D)	...	...
Tire, tube wholesalers, total	1,207	329,994	445	45,960	346	63,525	305	109,874	98	76,712	13	33,923
In cities of 500,000 or more	265	98,418	91	9,576	56	15,986	81	37,971	33	29,958	4	4,927
In cities of 100,000 to 499,999	269	81,808	83	8,234	83	16,171	73	29,460	25	18,610	5	9,333
In cities of 25,000 to 99,999	258	71,613	87	6,856	84	13,624	66	19,405	19	(D)	2	(D)
In cities of 5,000 to 24,999	213	45,784	76	13,800	74	11,676	51	14,294	12	6,014	...	...
In remainder of United States	202	32,371	108	7,494	49	6,068	34	8,744	9	(D)	2	(D)
Electrical, Electronics, Appliance Distributors												
Electrical apparatus, supplies distributors:												
General-line electrical goods distributors, total	559	1,567,994	23	9,490	27	12,291	181	250,698	205	510,091	123	785,424
In cities of 500,000 or more	102	516,153	8	(D)	2	(D)	12	14,610	24	58,405	56	440,641
In cities of 100,000 to 499,999	241	717,200	2	(D)	4	(D)	53	82,434	125	330,407	57	303,633
In cities of 25,000 to 99,999	181	282,207	9	(D)	13	6,773	101	138,415	50	105,158	8	(D)
In cities of 5,000 to 24,999	22	21,500	3	(D)	5	3,054	10	11,586	4	(D)	...	...
In remainder of United States	13	30,934	1	(D)	3	1,155	5	3,653	2	(D)	2	(D)
Wiring supplies distributors, total	1,989	1,105,922	554	75,158	562	164,745	571	338,919	254	345,022	48	182,078
In cities of 500,000 or more	708	447,353	241	38,607	167	52,524	182	110,247	96	132,724	22	113,251
In cities of 100,000 to 499,999	478	325,334	102	13,596	124	38,720	154	97,887	81	121,230	17	53,901
In cities of 25,000 to 99,999	462	230,181	87	8,753	144	38,597	163	92,506	61	(D)	7	(D)
In cities of 5,000 to 24,999	238	72,372	73	7,640	98	26,336	57	29,279	9	(D)	1	(D)
In remainder of United States	103	30,682	51	6,562	29	8,568	15	9,000	7	(D)	1	(D)
Electrical apparatus, equipment distributors, total	611	236,542	267	31,531	165	39,796	118	61,661	51	65,634	10	37,920
In cities of 500,000 or more	288	118,445	131	14,748	70	17,146	55	21,576	29	39,096	3	25,879
In cities of 100,000 to 499,999	160	55,716	58	7,291	47	12,557	40	17,327	11	12,349	4	6,192
In cities of 25,000 to 99,999	85	27,363	37	4,089	24	3,792	15	6,438	6	7,195	3	5,849
In cities of 5,000 to 24,999	41	22,253	16	1,905	15	5,110	7	(D)	3	(D)	...	...
In remainder of United States	37	12,765	25	3,498	9	1,191	1	(D)	2	(D)	...	...
Electrical appliance, radio, TV set wholesalers, total	2,065	2,814,584	595	122,212	412	159,195	462	379,410	382	809,061	214	1,344,706
In cities of 500,000 or more	672	1,260,458	209	50,756	137	56,399	116	103,918	92	197,680	118	851,705
In cities of 100,000 to 499,999	796	1,022,467	179	31,411	145	54,429	202	166,652	201	437,345	69	332,630
In cities of 25,000 to 99,999	356	317,030	102	25,429	81	30,930	97	81,270	65	123,472	11	55,929
In cities of 5,000 to 24,999	128	64,697	56	8,017	29	11,474	26	14,226	14	21,471	3	9,509
In remainder of United States	113	149,932	49	6,599	20	5,963	21	13,344	10	29,093	13	94,933
Electronic parts, equipment distributors, total	1,899	612,676	715	62,720	542	127,728	489	202,048	132	139,333	21	80,847
In cities of 500,000 or more	679	256,864	284	23,677	155	54,513	163	66,218	62	68,279	15	44,177
In cities of 100,000 to 499,999	464	164,405	122	9,826	126	21,371	160	69,700	53	55,422	3	8,086
In cities of 25,000 to 99,999	465	111,165	155	14,890	173	33,897	125	50,391	11	(D)	1	(D)
In cities of 5,000 to 24,999	177	33,514	94	9,735	57	12,396	24	(D)	2	(D)	...	...
In remainder of United States	114	46,728	60	4,592	31	5,551	17	(D)	4	(D)	2	(D)
Hardware, Plumbing-Heating Goods Wholesalers												
Hardware wholesalers:												
General-line hardware wholesalers, total	606	1,623,987	37	9,408	43	26,952	108	79,399	195	243,422	223	1,264,806
In cities of 500,000 or more	163	532,796	14	3,694	14	16,673	42	36,217	43	50,456	50	425,756
In cities of 100,000 to 499,999	167	601,216	8	1,350	9	2,963	18	12,550	45	60,620	87	523,733
In cities of 25,000 to 99,999	160	316,965	7	3,832	5	1,729	24	16,678	62	79,138	62	215,588
In cities of 5,000 to 24,999	78	109,105	3	137	8	2,571	14	8,486	36	39,537	17	58,374
In remainder of United States	38	63,905	5	395	7	3,016	10	5,468	9	13,671	7	41,355
Specialty-line hardware wholesalers, total	1,531	443,936	600	63,634	470	100,176	356	150,501	90	86,503	15	43,122
In cities of 500,000 or more	702	190,082	311	29,631	201	42,815	147	60,832	35	35,654	8	21,150
In cities of 100,000 to 499,999	324	98,935	111	11,504	108	22,697	82	29,300	18	(D)	5	(D)
In cities of 25,000 to 99,999	195	67,929	51	4,298	64	15,903	61	26,271	18	(D)	1	(D)
In cities of 5,000 to 24,999	151	45,422	60	6,553	49	9,450	31	19,673	11	9,746	...	...
In remainder of United States	159	41,568	67	11,648	48	9,311	35	14,425	8	(D)	1	(D)
Plumbing, heating equipment, supplies distributors:												
General-line plumbing-heating goods distributors, total	1,703	1,112,178	395	58,023	439	128,668	531	332,614	272	371,336	66	221,537
In cities of 500,000 or more	401	289,705	122	18,893	98	28,374	101	69,846	52	74,899	28	97,693
In cities of 100,000 to 499,999	393	308,715	73	11,329	84	25,894	128	84,564	91	126,974	17	59,954
In cities of 25,000 to 99,999	434	315,226	70	9,365	98	30,394	158	97,280	92	125,396	16	52,791
In cities of 5,000 to 24,999	266	114,703	60	7,402	92	25,840	86	49,346	24	(D)	4	(D)
In remainder of United States	209	83,829	70	11,034	67	18,166	58	31,578	13	(D)	1	(D)
Heating equipment distributors, total	905	301,516	369	45,081	271	71,425	207	113,174	52	63,658	6	8,178
In cities of 500,000 or more	287	111,114	109	15,842	89	24,346	64	36,671	22	30,824	3	3,431
In cities of 100,000 to 499,999	278	97,646	91	11,352	97	28,259	73	40,347	15	(D)	2	(D)
In cities of 25,000 to 99,999	175	57,743	80	10,321	42	9,990	40	20,984	12	(D)	1	(D)
In cities of 5,000 to 24,999	72	18,148	34	2,911	20	4,078	15	7,714	3	3,445	...	...
In remainder of United States	93	16,865	55	4,655	23	4,752	15	7,458	...	...	...	...
Plumbing fixtures, supplies distributors, total	1,438	916,094	387	60,923	375	114,958	458	299,277	169	247,422	49	193,514
In cities of 500,000 or more	473	315,968	143	23,422	120	32,033	136	88,279	50	69,807	24	102,427
In cities of 100,000 to 499,999	352	276,078	69	13,189	92	29,192	116	85,319	59	89,221	16	59,157
In cities of 25,000 to 99,999	294	195,103	63	8,580	70	24,435	108	65,223	47	69,463	6	27,402
In cities of 5,000 to 24,999	184	81,268	46	6,536	57	15,845	69	45,147	11	(D)	1	(D)
In remainder of United States	135	47,677	66	9,196	36	13,453	29	15,309	2	(D)	2	(D)

(D) Withheld to avoid disclosure. ... Represents zero. [1]Including establishments with one or more employees sometime during the year but none in mid-November.

Table 2G. WHOLESALE TRADE: 1954—EMPLOYMENT SIZE OF ESTABLISHMENT—UNITED STATES, BY TYPE OF OPERATION, KIND OF BUSINESS, AND CITY SIZE—Continued

Establishments and Sales

Type of operation, kind of business, and city size (number of inhabitants)	Total		Establishments[1] with—									
			1 to 3 paid employees		4 to 7 paid employees		8 to 19 paid employees		20 to 49 paid employees		50 or more paid employees	
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
MERCHANT WHOLESALERS—Continued												
Lumber, Construction Materials Distributors												
Lumber, millwork wholesalers:												
Lumber wholesalers (without yards), total	1,678	1,621,685	872	344,392	414	399,560	287	456,041	83	221,374	22	200,318
In cities of 500,000 or more	304	374,792	142	58,367	78	111,144	68	126,450	10	70,840	6	7,991
In cities of 100,000 to 499,999	420	655,051	208	124,918	114	150,993	72	170,820	21	82,912	5	125,408
In cities of 25,000 to 99,999	213	201,302	126	58,415	48	57,456	29	63,236	8	(D)	2	(D)
In cities of 5,000 to 24,999	208	129,946	125	43,966	51	36,565	24	33,599	7	(D)	1	(D)
In remainder of United States	533	260,594	271	58,726	123	43,402	94	61,936	37	34,327	8	62,203
Lumber distributors (with yards), total	1,124	1,094,408	260	70,193	270	130,073	355	304,677	187	321,281	52	268,184
In cities of 500,000 or more	271	323,504	45	12,887	51	28,224	100	100,471	58	108,807	17	73,115
In cities of 100,000 to 499,999	209	266,452	39	17,509	37	25,590	74	66,159	48	93,523	11	63,671
In cities of 25,000 to 99,999	157	232,338	30	8,992	44	31,620	58	50,969	20	41,084	5	99,673
In cities of 5,000 to 24,999	151	89,541	43	9,760	45	15,032	35	29,646	21	23,214	7	11,889
In remainder of United States	336	182,573	103	21,045	93	29,607	88	57,432	40	54,653	12	19,836
Millwork, plywood distributors, total	1,502	1,089,849	478	98,888	338	141,856	382	291,998	224	332,452	80	224,655
In cities of 500,000 or more	404	378,449	121	27,944	95	49,077	105	95,692	55	97,789	28	107,947
In cities of 100,000 to 499,999	380	354,661	101	26,131	60	32,430	99	79,289	86	138,993	34	77,818
In cities of 25,000 to 99,999	249	160,402	60	10,809	57	21,355	77	50,773	43	53,306	12	24,159
In cities of 5,000 to 24,999	172	84,478	66	13,782	38	9,447	48	34,400	16	(D)	4	(D)
In remainder of United States	297	111,859	130	20,222	88	29,547	53	31,844	24	(D)	2	(D)
Construction materials distributors:												
Brick, tile distributors, total	492	242,766	176	31,503	136	49,655	131	92,302	40	47,714	9	21,592
In cities of 500,000 or more	179	109,979	51	10,201	52	22,862	57	42,299	13	18,926	6	15,691
In cities of 100,000 to 499,999	116	58,051	49	9,808	29	11,475	22	15,485	13	15,382	3	5,901
In cities of 25,000 to 99,999	77	35,368	25	3,499	19	5,632	25	17,475	8	8,762	...	...
In cities of 5,000 to 24,999	46	17,556	19	4,241	12	2,797	11	(D)	4	(D)	...	...
In remainder of United States	74	21,812	32	3,754	24	6,889	16	(D)	2	(D)	...	...
Cement, lime, plaster wholesalers, total	183	75,985	48	5,818	64	16,144	47	26,023	20	18,206	4	9,794
In cities of 500,000 or more	52	27,747	11	1,047	19	5,562	15	7,502	6	(D)	1	(D)
In cities of 100,000 to 499,999	27	14,523	5	(D)	6	2,081	10	5,015	5	5,052	1	(D)
In cities of 25,000 to 99,999	34	15,676	9	(D)	9	2,180	14	10,382	2	(D)	...	...
In cities of 5,000 to 24,999	29	7,505	11	2,252	10	2,097	6	(D)	2	(D)	...	...
In remainder of United States	41	10,534	12	877	20	4,224	2	(D)	5	2,403	2	(D)
Glass (building) distributors, total	574	251,273	155	12,859	133	23,897	150	74,674	102	82,055	34	57,788
In cities of 500,000 or more	175	118,191	45	3,929	38	10,981	44	40,660	27	24,094	21	38,527
In cities of 100,000 to 499,999	153	83,986	26	2,058	26	4,825	42	17,782	49	42,527	10	16,794
In cities of 25,000 to 99,999	128	29,836	26	1,147	32	3,813	48	11,265	20	(D)	2	(D)
In cities of 5,000 to 24,999	90	12,685	41	3,825	33	3,608	12	3,259	3	(D)	1	(D)
In remainder of United States	28	6,575	17	1,900	4	670	4	1,708	3	2,297	...	...
Ready-mixed concrete distributors, total	1,996	998,370	343	44,778	485	79,147	650	222,168	393	319,683	125	332,594
In cities of 500,000 or more	126	207,116	7	1,445	11	3,957	28	19,321	54	57,542	26	124,851
In cities of 100,000 to 499,999	184	203,737	11	3,637	16	9,280	37	17,069	80	72,887	40	100,864
In cities of 25,000 to 99,999	318	176,258	27	5,750	37	8,172	133	49,442	97	73,706	24	39,188
In cities of 5,000 to 24,999	585	187,244	80	9,351	195	28,623	215	64,459	84	61,405	11	23,406
In remainder of United States	783	224,015	218	24,595	226	29,115	237	71,877	78	54,143	24	44,285
Roofing, siding, insulation material distributors, total	697	447,723	212	40,169	209	84,179	201	150,220	65	102,956	10	70,199
In cities of 500,000 or more	183	123,270	53	8,591	52	21,513	55	42,211	17	32,655	6	18,300
In cities of 100,000 to 499,999	187	122,873	51	10,039	58	22,786	53	33,981	22	(D)	3	(D)
In cities of 25,000 to 99,999	150	109,112	48	9,121	45	20,299	42	31,916	14	(D)	1	(D)
In cities of 5,000 to 24,999	87	46,215	30	5,350	22	6,936	29	22,879	6	11,050	...	...
In remainder of United States	90	46,253	30	7,068	32	12,645	22	19,233	6	7,307	...	...
Sand, gravel, crushed stone distributors, total	597	105,039	298	14,404	142	16,435	115	30,271	31	25,171	11	18,758
In cities of 500,000 or more	46	18,902	13	2,861	12	2,482	13	(D)	3	(D)	5	(D)
In cities of 100,000 to 499,999	54	12,760	19	1,204	17	2,461	13	5,941	5	3,154	...	...
In cities of 25,000 to 99,999	46	6,313	19	806	16	2,146	9	(D)	2	(D)	...	...
In cities of 5,000 to 24,999	107	21,315	52	3,003	28	3,162	17	4,146	7	(D)	3	(D)
In remainder of United States	344	45,749	195	6,530	69	6,184	63	12,771	14	11,528	3	8,736
Other construction materials distributors, total	1,471	659,109	552	73,390	354	96,335	373	227,893	136	134,996	56	126,495
In cities of 500,000 or more	359	190,243	129	19,001	81	26,524	97	58,504	35	36,289	17	49,925
In cities of 100,000 to 499,999	383	189,347	125	18,152	103	26,084	98	65,877	40	44,339	17	34,895
In cities of 25,000 to 99,999	242	104,351	92	13,608	65	17,072	60	47,109	16	15,127	9	11,435
In cities of 5,000 to 24,999	201	68,730	80	9,544	46	13,845	49	20,668	21	17,356	5	7,317
In remainder of United States	286	106,438	126	13,085	59	12,810	69	35,735	24	21,885	8	22,923
Machinery, Equipment, Supplies Distributors												
Air conditioning, commercial refrigeration equipment distributors, total	1,860	484,070	818	76,820	519	105,391	411	188,235	99	88,117	13	25,507
In cities of 500,000 or more	498	173,709	184	23,541	122	26,184	138	63,934	50	(D)	4	(D)
In cities of 100,000 to 499,999	620	182,918	213	21,041	200	42,333	167	82,363	33	28,125	7	9,056
In cities of 25,000 to 99,999	421	76,932	205	16,312	136	24,239	68	26,425	11	(D)	1	(D)
In cities of 5,000 to 24,999	192	26,779	134	9,015	34	3,671	18	7,656	5	(D)	1	(D)
In remainder of United States	129	23,732	82	6,911	27	8,964	20	7,857	...	...	...	...
Commercial machines, equipment distributors:												
Office machines, equipment distributors, total	1,421	186,631	752	35,612	387	43,596	224	54,682	44	27,425	14	25,316
In cities of 500,000 or more	391	91,384	179	10,974	95	15,601	80	28,306	29	20,369	8	16,134
In cities of 100,000 to 499,999	362	43,706	165	7,523	112	11,058	74	13,931	6	(D)	5	(D)
In cities of 25,000 to 99,999	359	33,008	194	8,947	105	10,175	51	9,291	8	(D)	1	(D)
In cities of 5,000 to 24,999	244	15,646	161	6,491	66	(D)	16	(D)	1	(D)	...	...
In remainder of United States	65	2,887	53	1,677	9	(D)	3	(D)	...	...	...	...
Restaurant, hotel supply houses (principally nonfood), total	571	159,253	251	22,078	143	23,006	130	53,591	39	36,793	8	23,785
In cities of 500,000 or more	179	61,400	74	6,621	53	8,765	42	18,912	5	6,237	5	20,865
In cities of 100,000 to 499,999	190	62,210	67	7,088	40	6,198	55	21,739	25	24,265	3	2,920
In cities of 25,000 to 99,999	144	27,922	70	5,344	41	6,535	26	(D)	7	(D)	...	...
In cities of 5,000 to 24,999	38	3,763	30	2,025	6	(D)	2	(D)	...	...	...	...
In remainder of United States	20	3,958	10	1,000	3	(D)	5	1,341	2	(D)	...	...

(D) Withheld to avoid disclosure. ... Represents zero. [1]Including establishments with one or more employees sometime during the year but none in mid-November.

Table 2G. WHOLESALE TRADE: 1954–EMPLOYMENT SIZE OF ESTABLISHMENT–UNITED STATES, BY TYPE OF OPERATION, KIND OF BUSINESS, AND CITY SIZE–Continued

Establishments and Sales

Type of operation, kind of business, and city size (number of inhabitants)	Total		Establishments[1] with—									
			1 to 3 paid employees		4 to 7 paid employees		8 to 19 paid employees		20 to 49 paid employees		50 or more paid employees	
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
MERCHANT WHOLESALERS—Continued												
Machinery, Equipment, Supplies Distributors—Continued												
Commercial machines, equipment distributors—Continued												
Store machines, fixtures distributors, total	1,087	276,953	530	41,887	301	62,577	190	93,689	58	65,304	8	13,496
In cities of 500,000 or more	435	136,636	191	15,651	125	27,289	86	45,105	29	40,588	4	8,003
In cities of 100,000 to 499,999	348	96,828	142	11,737	103	22,666	78	39,865	23	(D)	2	(D)
In cities of 25,000 to 99,999	183	23,596	119	9,184	43	6,910	19	(D)	2	(D)	...	...
In cities of 5,000 to 24,999	74	12,833	50	3,797	16	3,169	5	(D)	2	(D)	1	(D)
In remainder of United States	47	7,060	28	1,518	14	2,543	2	(D)	2	(D)	1	(D)
Other commercial machines, equipment distributors, total	140	37,288	80	5,602	26	5,281	28	11,549	5	(D)	1	(D)
In cities of 500,000 or more	50	21,008	22	2,033	16	3,273	9	3,258	2	(D)	1	(D)
In cities of 100,000 to 499,999	46	10,743	26	1,931	4	405	13	5,995	3	2,412	...	...
In cities of 25,000 to 99,999	21	2,379	15	560	3	(D)	3	(D)	...	...	...	...
In cities of 5,000 to 24,999	13	2,176	10	583	1	(D)	2	(D)	...	...	...	...
In remainder of United States	10	982	7	495	2	(D)	1	(D)	...	...	...	...
Construction machinery, equipment dealers, total	1,640	1,401,359	405	68,891	328	88,008	445	285,652	334	481,473	128	477,335
In cities of 500,000 or more	330	276,828	105	23,565	64	17,786	81	48,666	54	72,088	26	114,723
In cities of 100,000 to 499,999	455	437,867	95	15,739	93	23,031	114	77,777	105	156,990	48	164,330
In cities of 25,000 to 99,999	289	263,588	54	7,926	54	17,961	70	41,946	88	120,381	23	75,374
In cities of 5,000 to 24,999	209	136,813	52	9,261	49	15,905	71	44,682	33	46,676	4	20,289
In remainder of United States	357	286,263	99	12,400	68	13,325	109	72,581	54	85,338	27	102,619
Farm-garden machinery, equipment wholesalers:												
Garden machinery, equipment wholesalers, total	233	78,736	122	12,707	53	11,753	45	21,325	8	13,985	5	18,966
In cities of 500,000 or more	53	25,250	26	3,178	10	2,442	12	7,544	3	(D)	2	(D)
In cities of 100,000 to 499,999	59	30,540	23	3,680	16	3,376	13	5,397	4	(D)	3	(D)
In cities of 25,000 to 99,999	31	4,655	18	1,070	8	(D)	5	(D)	...	...	...	...
In cities of 5,000 to 24,999	34	6,666	19	2,033	11	(D)	4	(D)	...	...	...	...
In remainder of United States	56	11,625	36	2,746	8	(D)	11	4,602	1	(D)	...	...
Farm, dairy machinery, equipment (including tractors) wholesalers, total	879	455,643	369	43,629	233	61,466	168	106,881	87	171,148	22	72,519
In cities of 500,000 or more	100	70,942	39	6,160	29	12,156	17	13,120	10	19,161	5	20,345
In cities of 100,000 to 499,999	181	133,498	57	6,571	42	10,971	51	42,772	27	55,609	4	17,575
In cities of 25,000 to 99,999	135	76,534	53	7,136	35	8,267	26	15,681	14	26,886	7	18,564
In cities of 5,000 to 24,999	169	53,600	75	10,377	58	14,007	25	11,740	9	(D)	2	(D)
In remainder of United States	294	121,069	145	13,385	69	16,065	49	23,568	27	(D)	4	(D)
Industrial machinery, equipment distributors:												
Food processing machinery, equipment distributors, total	367	163,405	177	23,324	96	23,318	69	53,722	21	36,352	4	26,689
In cities of 500,000 or more	119	72,758	60	11,127	24	6,789	22	20,336	10	(D)	3	(D)
In cities of 100,000 to 499,999	96	39,491	37	6,519	29	6,097	23	15,324	7	11,551	...	...
In cities of 25,000 to 99,999	58	27,634	32	2,438	15	2,969	7	(D)	3	(D)	1	(D)
In cities of 5,000 to 24,999	50	12,590	26	1,757	12	2,866	12	7,967	...	...	...	...
In remainder of United States	44	10,932	22	1,483	16	4,597	5	(D)	1	(D)	...	...
General-purpose, industrial machinery, equipment distributors, total	1,379	498,625	533	56,276	398	89,555	310	163,263	118	126,918	20	62,613
In cities of 500,000 or more	533	219,183	210	25,292	143	38,145	118	67,046	51	56,020	11	32,680
In cities of 100,000 to 499,999	402	141,934	137	12,279	133	26,754	90	39,032	36	38,670	6	25,199
In cities of 25,000 to 99,999	173	55,001	62	6,087	49	9,081	47	27,463	15	12,370	...	...
In cities of 5,000 to 24,999	107	28,053	50	5,270	27	5,187	24	9,705	6	7,891	...	...
In remainder of United States	164	54,454	74	7,348	46	10,388	31	20,017	10	11,967	3	4,734
Metalworking machinery, equipment dealers, total	914	484,490	412	55,912	244	76,209	192	166,521	52	139,552	14	46,296
In cities of 500,000 or more	481	271,771	220	31,187	129	46,991	98	101,093	28	69,436	6	23,064
In cities of 100,000 to 499,999	230	103,659	95	13,540	66	16,084	52	38,387	12	22,810	5	12,838
In cities of 25,000 to 99,999	81	42,910	34	3,134	21	5,082	19	(D)	6	(D)	1	(D)
In cities of 5,000 to 24,999	40	7,456	27	3,403	8	1,316	4	(D)	1	(D)	...	...
In remainder of United States	82	58,694	36	4,648	20	6,736	19	11,555	5	(D)	2	(D)
Oil well supply houses, total	1,208	914,479	429	89,546	468	339,610	238	292,128	62	129,848	11	63,347
In cities of 500,000 or more	82	121,599	25	5,806	18	6,203	17	24,835	16	44,931	6	39,824
In cities of 100,000 to 499,999	154	141,301	43	6,099	38	36,560	58	70,036	14	(D)	1	(D)
In cities of 25,000 to 99,999	158	154,569	39	6,426	50	26,241	51	64,802	15	(D)	3	(D)
In cities of 5,000 to 24,999	417	285,558	135	30,263	201	158,342	72	81,641	8	(D)	1	(D)
In remainder of United States	397	211,452	187	40,952	161	112,264	40	50,814	9	7,422	...	...
Printing machinery, equipment distributors, total	210	64,820	95	7,434	52	11,483	46	17,068	12	11,658	5	17,177
In cities of 500,000 or more	145	49,226	62	4,972	35	8,604	37	13,926	6	4,547	5	17,177
In cities of 100,000 to 499,999	41	11,591	20	1,753	10	1,678	5	1,049	6	7,111	...	...
In cities of 25,000 to 99,999	14	3,150	6	342	5	(D)	3	(D)	...	...	...	...
In cities of 5,000 to 24,999	4	222	4	222	...	...	...	...	...	...	...	...
In remainder of United States	6	631	3	145	2	(D)	1	(D)	...	...	...	...
Used machinery dealers, total	245	31,272	161	12,651	54	5,934	25	8,325	5	4,362	...	...
In cities of 500,000 or more	105	13,591	69	4,623	22	3,195	12	(D)	2	(D)	...	...
In cities of 100,000 to 499,999	63	8,864	43	4,324	11	920	7	(D)	2	(D)	...	...
In cities of 25,000 to 99,999	24	3,237	15	2,187	7	(D)	2	(D)	...	...	...	...
In cities of 5,000 to 24,999	17	847	12	496	4	(D)	1	(D)	...	...	...	...
In remainder of United States	36	4,733	22	1,021	10	832	3	(D)	1	(D)	...	...
Other industrial machinery, equipment distributors, total	1,423	461,895	702	73,233	371	101,468	253	126,584	78	86,138	19	74,472
In cities of 500,000 or more	586	207,219	274	32,680	155	47,254	115	63,216	34	32,511	8	31,558
In cities of 100,000 to 499,999	313	79,255	151	13,776	85	22,871	58	22,025	16	15,588	3	4,995
In cities of 25,000 to 99,999	186	85,776	89	7,559	51	12,517	27	13,064	14	20,119	5	32,517
In cities of 5,000 to 24,999	155	45,368	83	10,587	33	7,160	29	18,417	10	9,204	...	...
In remainder of United States	183	44,277	105	8,631	47	11,666	24	9,862	4	8,716	3	5,402

(D) Withheld to avoid disclosure. ... Represents zero. [1]Including establishments with one or more employees sometime during the year but none in mid-November.

Table 2G. WHOLESALE TRADE: 1954—EMPLOYMENT SIZE OF ESTABLISHMENT—UNITED STATES, BY TYPE OF OPERATION, KIND OF BUSINESS, AND CITY SIZE—Continued

Establishments and Sales

Type of operation, kind of business, and city size (number of inhabitants)	Total		Establishments[1] with—									
			1 to 3 paid employees		4 to 7 paid employees		8 to 19 paid employees		20 to 49 paid employees		50 or more paid employees	
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
MERCHANT WHOLESALERS—Continued												
Machinery, Equipment Supplies Distributors—Continued												
Industrial materials, supplies distributors:												
Abrasives, abrasive materials distributors, total	141	77,400	56	6,118	33	10,763	30	18,568	18	31,761	4	10,190
In cities of 500,000 or more	79	35,982	32	3,434	17	4,337	21	12,950	8	(D)	1	(D)
In cities of 100,000 to 499,999	23	14,233	9	1,496	4	(D)	1	(D)	7	8,467	2	(D)
In cities of 25,000 to 99,999	18	15,758	7	667	6	3,226	4	(D)	1	(D)	...	...
In cities of 5,000 to 24,999	11	4,289	3	153	5	1,292	2	(D)	1	(D)	...	...
In remainder of United States	10	7,138	5	368	1	(D)	2	(D)	1	(D)	1	(D)
Mechanical power transmission equipment distributors, total	335	113,349	80	7,172	125	27,499	99	44,456	25	24,169	6	10,053
In cities of 500,000 or more	98	44,747	21	1,288	25	4,452	32	15,194	17	16,735	3	7,078
In cities of 100,000 to 499,999	125	42,337	23	2,358	51	11,756	42	19,504	7	(D)	2	(D)
In cities of 25,000 to 99,999	78	19,474	23	2,585	33	7,561	21	(D)	1	(D)	...	...
In cities of 5,000 to 24,999	24	4,475	8	(D)	13	2,847	3	(D)	...	...	...	...
In remainder of United States	10	2,316	5	(D)	3	883	1	(D)	...	...	1	(D)
Mechanical rubber goods distributors, total	280	100,031	97	11,299	69	16,600	79	34,692	31	30,597	4	6,843
In cities of 500,000 or more	146	58,500	44	4,312	32	8,630	49	21,727	19	(D)	2	(D)
In cities of 100,000 to 499,999	67	24,418	18	1,338	23	5,593	14	6,592	11	(D)	1	(D)
In cities of 25,000 to 99,999	31	8,183	15	1,462	5	(D)	10	3,966	...	...	1	(D)
In cities of 5,000 to 24,999	15	2,595	9	657	2	(D)	4	(D)	...	...	...	...
In remainder of United States	21	6,335	11	3,530	7	1,204	2	(D)	1	(D)	...	...
Rope, cordage distributors, total	117	94,120	43	8,752	34	16,769	32	53,677	4	4,746	4	10,176
In cities of 500,000 or more	83	78,947	28	6,730	26	13,772	24	45,371	3	(D)	2	(D)
In cities of 100,000 to 499,999	21	11,142	8	(D)	6	(D)	6	(D)	...	...	1	(D)
In cities of 25,000 to 99,999	5	(D)	3	229	...	...	1	(D)	...	...	1	(D)
In cities of 5,000 to 24,999	2	(D)	1	(D)	1	(D)	...	...	...	...	...	...
In remainder of United States	6	1,641	3	535	1	(D)	1	(D)	1	(D)	...	...
Valves, fittings (except plumbing) distributors, total	214	139,320	73	8,696	43	13,129	58	35,013	29	50,493	11	31,989
In cities of 500,000 or more	85	56,035	30	4,086	18	4,108	19	10,944	13	18,557	5	18,340
In cities of 100,000 to 499,999	60	50,587	17	1,703	10	2,848	20	14,041	8	(D)	5	(D)
In cities of 25,000 to 99,999	31	16,981	9	749	7	(D)	9	4,609	6	(D)	...	...
In cities of 5,000 to 24,999	20	8,436	9	1,042	2	(D)	8	(D)	...	...	1	(D)
In remainder of United States	18	7,281	8	1,116	6	(D)	2	(D)	2	(D)	...	...
Reconditioned drum, barrel distributors, total	372	65,360	160	9,419	75	8,169	90	18,245	31	12,618	16	16,909
In cities of 500,000 or more	164	29,479	57	2,908	37	3,120	48	10,043	14	4,725	8	8,683
In cities of 100,000 to 499,999	110	20,358	56	2,816	20	2,265	17	3,947	12	5,398	5	5,932
In cities of 25,000 to 99,999	41	6,966	20	1,332	3	622	14	1,700	2	(D)	2	(D)
In cities of 5,000 to 24,999	22	2,167	11	363	4	354	5	(D)	1	(D)	1	(D)
In remainder of United States	35	6,390	16	2,000	11	1,808	6	(D)	2	(D)	...	...
Other industrial materials, supplies distributors, total	2,934	1,420,160	1,232	165,134	723	188,959	582	319,592	286	345,841	111	400,634
In cities of 500,000 or more	1,165	599,089	517	78,072	271	74,437	227	127,736	101	120,725	49	198,119
In cities of 100,000 to 499,999	818	387,818	311	31,355	202	50,800	171	92,498	99	106,398	35	106,767
In cities of 25,000 to 99,999	433	201,703	171	18,917	111	27,330	90	49,914	45	65,863	16	39,679
In cities of 5,000 to 24,999	243	83,689	110	11,867	69	19,246	43	22,114	17	20,715	4	9,747
In remainder of United States	275	147,861	123	24,923	70	17,146	51	27,330	24	32,140	7	46,322
Professional equipment, supplies distributors:												
Dental supply houses, total	502	124,125	198	14,090	108	16,684	130	40,686	61	46,226	5	6,439
In cities of 500,000 or more	217	56,826	101	7,441	41	7,120	45	13,729	25	22,097	5	6,439
In cities of 100,000 to 499,999	172	48,728	49	3,138	31	4,231	60	19,703	32	21,656	...	...
In cities of 25,000 to 99,999	91	16,547	36	2,902	27	(D)	24	(D)	4	2,473	...	...
In cities of 5,000 to 24,999	9	1,117	4	247	4	(D)	1	(D)	...	...	...	...
In remainder of United States	13	907	8	362	5	545	...	...	...	...	...	...
Religious supply houses, total	134	31,582	63	4,183	32	5,004	23	6,069	9	7,115	7	9,211
In cities of 500,000 or more	89	17,668	51	2,987	18	2,560	12	3,595	5	5,541	3	2,985
In cities of 100,000 to 499,999	23	7,092	5	285	9	1,830	5	1,061	2	(D)	2	(D)
In cities of 25,000 to 99,999	9	1,415	2	(D)	3	(D)	3	540	...	...	1	(D)
In cities of 5,000 to 24,999	8	4,832	3	693	1	(D)	2	(D)	1	(D)	1	(D)
In remainder of United States	5	575	2	(D)	1	(D)	1	(D)	1	(D)	...	...
School supply houses, total	255	96,321	96	8,628	65	11,846	54	22,406	29	28,553	11	24,888
In cities of 500,000 or more	83	26,651	31	2,818	28	5,050	14	6,651	9	(D)	1	(D)
In cities of 100,000 to 499,999	60	27,811	19	1,749	12	2,996	16	5,512	9	8,787	4	8,767
In cities of 25,000 to 99,999	50	25,006	14	2,100	12	1,808	12	5,206	8	8,343	4	7,549
In cities of 5,000 to 24,999	29	6,054	12	1,151	8	(D)	8	2,764	1	(D)	...	...
In remainder of United States	33	10,799	20	810	5	(D)	4	2,273	2	(D)	2	(D)
Surgical, medical, hospital supply houses, total	800	321,489	311	24,939	165	30,048	215	94,698	89	98,171	20	73,633
In cities of 500,000 or more	338	161,920	139	12,748	57	10,083	85	40,305	45	52,625	12	46,159
In cities of 100,000 to 499,999	231	92,684	68	5,504	50	9,498	74	34,199	34	30,807	5	12,676
In cities of 25,000 to 99,999	152	44,774	58	3,382	45	8,898	41	14,603	7	(D)	1	(D)
In cities of 5,000 to 24,999	44	11,888	26	1,975	7	852	9	3,844	1	(D)	1	(D)
In remainder of United States	35	10,223	20	1,330	6	717	6	1,747	2	(D)	1	(D)
Optical goods wholesalers, total	742	126,966	219	20,105	209	18,887	227	40,895	77	34,838	10	12,241
In cities of 500,000 or more	282	54,688	98	11,368	68	7,880	70	15,267	43	(D)	3	(D)
In cities of 100,000 to 499,999	212	46,186	46	5,093	55	4,705	80	14,876	26	13,334	5	8,178
In cities of 25,000 to 99,999	146	18,620	37	2,121	46	3,327	53	7,778	8	(D)	2	(D)
In cities of 5,000 to 24,999	87	6,377	32	1,118	34	2,580	21	2,679	...	...	...	...
In remainder of United States	15	1,095	6	405	6	395	3	295	...	...	...	...
Other professional supplies distributors, total	479	152,670	242	16,372	95	15,893	83	25,662	33	26,198	26	68,545
In cities of 500,000 or more	214	87,130	106	6,894	40	6,838	32	11,534	19	15,630	17	46,234
In cities of 100,000 to 499,999	155	32,635	72	5,136	30	3,893	36	9,457	12	(D)	5	(D)
In cities of 25,000 to 99,999	57	17,031	34	1,834	13	3,057	7	1,228	1	(D)	2	(D)
In cities of 5,000 to 24,999	26	3,283	18	1,709	4	428	4	1,146	...	...	...	...
In remainder of United States	27	12,591	12	799	8	1,677	4	2,297	1	(D)	2	(D)

(D) Withheld to avoid disclosure. ... Represents zero. [1]Including establishments with one or more employees sometime during the year but none in mid-November.

Table 2G. WHOLESALE TRADE: 1954—EMPLOYMENT SIZE OF ESTABLISHMENT—UNITED STATES, BY TYPE OF OPERATION, KIND OF BUSINESS, AND CITY SIZE—Continued

Establishments and Sales

Type of operation, kind of business, and city size (number of inhabitants)	Total		Establishments[1] with—									
			1 to 3 paid employees		4 to 7 paid employees		8 to 19 paid employees		20 to 49 paid employees		50 or more paid employees	
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
MERCHANT WHOLESALERS—Continued												
Machinery, Equipment, Supplies Distributors—Continued												
Service establishment supply houses:												
Beauty, barber supply houses, total	898	140,561	391	24,437	232	28,891	237	61,059	35	22,680	3	3,494
In cities of 500,000 or more	290	56,559	134	10,889	57	7,544	74	21,037	23	(D)	2	(D)
In cities of 100,000 to 499,999	322	52,922	110	6,418	91	11,971	111	28,169	9	(D)	1	(D)
In cities of 25,000 to 99,999	213	25,500	98	5,424	69	7,778	44	(D)	2	(D)	...	...
In cities of 5,000 to 24,999	52	4,001	33	1,158	13	(D)	6	(D)	...	...	...	...
In remainder of United States	21	1,579	16	548	2	(D)	2	(D)	1	(D)	...	...
Janitors' supply houses, total	843	126,780	427	24,255	249	31,269	129	33,471	32	22,718	6	15,067
In cities of 500,000 or more	266	52,455	127	9,474	76	11,447	44	14,334	17	(D)	2	(D)
In cities of 100,000 to 499,999	285	37,890	121	5,618	101	11,089	51	12,295	10	(D)	2	(D)
In cities of 25,000 to 99,999	160	18,602	96	4,969	41	4,951	18	3,758	4	(D)	1	(D)
In cities of 5,000 to 24,999	75	12,896	48	2,589	16	2,056	10	(D)	...	...	1	(D)
In remainder of United States	57	4,937	35	1,605	15	1,726	6	(D)	1	(D)	...	...
Laundry, dry cleaning supply houses, total	441	146,607	186	27,264	105	26,671	115	50,728	29	31,485	6	10,459
In cities of 500,000 or more	205	77,897	88	15,582	47	14,008	51	22,392	14	(D)	5	(D)
In cities of 100,000 to 499,999	152	49,500	58	8,501	34	8,688	48	20,486	11	(D)	1	(D)
In cities of 25,000 to 99,999	50	11,715	19	1,572	17	2,993	11	(D)	3	(D)	...	...
In cities of 5,000 to 24,999	11	1,362	8	516	2	(D)	1	(D)	...	...	...	...
In remainder of United States	23	6,133	13	1,093	5	(D)	4	(D)	1	(D)	...	...
Shoe service wholesalers, total	485	101,579	251	28,964	142	30,300	83	33,358	8	(D)	1	(D)
In cities of 500,000 or more	231	60,032	133	18,565	54	14,865	39	20,433	4	(D)	1	(D)
In cities of 100,000 to 499,999	138	26,632	52	5,305	50	8,183	32	10,356	4	2,788	...	...
In cities of 25,000 to 99,999	96	11,285	56	4,213	32	5,611	8	1,461	...	...	...	...
In cities of 5,000 to 24,999	16	2,960	7	(D)	5	(D)	4	1,108	...	...	...	...
In remainder of United States	4	670	3	(D)	1	(D)	...	...	...	...	...	...
Undertakers' supply houses, total	137	14,443	87	5,584	33	4,414	15	(D)	2	(D)	...	...
In cities of 500,000 or more	37	4,166	27	2,048	7	1,476	3	642	...	...	...	...
In cities of 100,000 to 499,999	26	3,410	13	850	8	1,194	5	1,366	...	...	...	...
In cities of 25,000 to 99,999	26	2,303	16	746	6	730	3	(D)	1	(D)	...	...
In cities of 5,000 to 24,999	21	1,779	14	439	4	(D)	2	(D)	1	(D)	...	...
In remainder of United States	27	2,785	17	1,501	8	(D)	2	(D)	...	...	...	...
Upholsterers' supply houses, total	262	92,670	99	11,662	79	16,324	67	40,726	12	12,938	5	11,020
In cities of 500,000 or more	163	66,263	54	6,246	47	10,088	48	30,574	10	(D)	4	(D)
In cities of 100,000 to 499,999	67	19,407	24	3,658	26	5,316	15	8,644	1	(D)	1	(D)
In cities of 25,000 to 99,999	20	3,363	12	(D)	4	(D)	4	1,508	...	...	...	...
In cities of 5,000 to 24,999	4	333	3	(D)	1	(D)	...	...	...	...	...	...
In remainder of United States	8	3,304	6	(D)	1	(D)	...	...	1	(D)	...	...
Welders' supply houses, total	1,000	198,100	375	28,755	373	59,271	216	79,320	34	(D)	2	(D)
In cities of 500,000 or more	191	58,344	69	6,692	56	11,136	55	28,099	10	(D)	1	(D)
In cities of 100,000 to 499,999	231	51,656	74	6,181	81	13,343	61	20,489	15	11,643	...	...
In cities of 25,000 to 99,999	284	46,527	101	7,530	122	18,946	58	18,384	3	1,667	...	...
In cities of 5,000 to to 24,999	186	23,929	74	4,497	82	10,368	28	(D)	2	(D)	...	...
In remainder of United States	108	17,644	57	3,855	32	5,478	14	(D)	4	(D)	1	(D)
Other service establishment supply houses, total	1,198	281,252	640	55,817	321	77,548	192	93,193	39	38,857	6	15,837
In cities of 500,000 or more	612	172,738	309	30,347	156	42,746	121	61,876	22	(D)	4	(D)
In cities of 100,000 to 499,999	311	64,887	143	10,586	103	19,612	49	19,710	14	(D)	2	(D)
In cities of 25,000 to 99,999	123	16,691	84	5,833	30	6,376	8	(D)	1	(D)	...	...
In cities of 5,000 to 24,999	71	10,283	48	3,041	16	4,847	6	(D)	1	(D)	...	...
In remainder of United States	81	16,653	56	6,010	16	3,967	8	(D)	1	(D)	...	...
Transportation equipment distributors:												
Aircraft, aeronautical equipment, parts distributors, total	450	169,782	213	28,610	106	19,757	82	36,999	31	26,586	18	57,830
In cities of 500,000 or more	131	51,002	59	11,260	29	5,519	31	15,160	6	6,768	6	12,295
In cities of 100,000 to 499,999	88	48,908	40	3,808	21	3,647	16	8,975	6	5,225	5	27,253
In cities of 25,000 to 99,999	94	28,308	48	5,555	22	3,771	16	5,385	6	(D)	2	(D)
In cities of 5,000 to 24,999	52	18,205	21	3,769	15	3,751	6	2,058	8	(D)	2	(D)
In remainder of United States	85	23,359	45	4,218	19	3,069	13	5,421	5	3,673	3	6,978
Marine machinery, equipment distributors, total	400	126,573	175	17,193	105	21,698	81	39,980	34	32,872	5	14,830
In cities of 500,000 or more	174	57,103	70	7,129	44	11,098	45	20,876	15	18,000	...	...
In cities of 100,000 to 499,999	100	39,405	31	3,995	36	6,747	20	9,606	10	(D)	3	(D)
In cities of 25,000 to 99,999	38	11,119	21	1,700	11	1,502	4	(D)	2	(D)	...	...
In cities of 5,000 to 24,999	35	6,854	25	2,608	5	1,172	4	(D)	1	(D)	...	...
In remainder of United States	53	12,092	28	1,761	9	1,179	8	2,523	6	(D)	2	(D)
Railroad equipment distributors, total	84	60,046	35	5,186	25	18,468	17	9,635	4	6,929	3	19,828
In cities of 500,000 or more	63	54,531	26	3,166	16	16,301	15	(D)	3	(D)	3	19,828
In cities of 100,000 to 499,999	10	2,047	5	1,096	4	(D)	1	(D)	...	...	...	...
In cities of 25,000 to 99,999	4	(D)	1	(D)	3	(D)	...	...	...	...	...	...
In cities of 5,000 to 24,999	6	1,779	3	(D)	2	(D)	1	(D)	...	...	...	...
In remainder of United States	1	(D)	...	(D)	...	...	...	...	1	(D)	...	...
Other transportation equipment distributors, total	70	19,647	29	2,898	16	4,355	19	8,302	6	4,092	...	...
In cities of 500,000 or more	27	8,468	11	989	8	(D)	4	1,834	4	(D)	...	...
In cities of 100,000 to 499,999	19	5,476	5	(D)	5	(D)	9	4,486	...	...	...	...
In cities of 25,000 to 99,999	10	3,244	1	(D)	2	(D)	6	1,982	1	(D)	...	...
In cities of 5,000 to 24,999	6	1,584	5	(D)	...	...	...	...	1	(D)	...	...
In remainder of United States	8	875	7	(D)	1	(D)	...	...	...	...	...	...
Metals, Metalwork (Except Scrap) Distributors												
Iron, steel and products distributors, total	2,693	2,174,276	960	185,787	590	210,388	602	408,699	352	510,673	189	858,729
In cities of 500,000 or more	1,180	1,158,153	435	101,656	244	98,950	249	203,814	159	254,646	93	499,087
In cities of 100,000 to 499,999	568	456,802	167	35,237	116	42,618	159	97,602	86	132,586	40	148,699
In cities of 25,000 to 99,999	363	217,079	124	18,053	93	27,834	81	51,489	48	55,123	17	64,580
In cities of 5,000 to 24,999	251	116,269	99	14,592	64	19,218	54	25,503	23	24,760	11	32,196
In remainder of United States	331	225,973	135	16,189	73	21,768	59	30,291	36	43,558	28	114,167

(D) Withheld to avoid disclosure. ... Represents zero. [1]Including establishments with one or more employees sometime during the year but none in mid-November.

Table 2G. WHOLESALE TRADE: 1954—EMPLOYMENT SIZE OF ESTABLISHMENT—UNITED STATES, BY TYPE OF OPERATION, KIND OF BUSINESS, AND CITY SIZE—Continued

Establishments and Sales

Type of operation, kind of business, and city size (number of inhabitants)	Total		Establishments[1] with—									
			1 to 3 paid employees		4 to 7 paid employees		8 to 19 paid employees		20 to 49 paid employees		50 or more paid employees	
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
MERCHANT WHOLESALERS--Continued												
Metals, Metalwork (Except Scrap) Distributors—Con.												
Nonferrous metals distributors, total	542	1,188,309	207	95,750	126	81,178	114	122,986	65	333,678	30	554,717
In cities of 500,000 or more	327	1,002,624	132	84,782	79	59,196	56	66,314	38	278,663	22	513,669
In cities of 100,000 to 499,999	109	96,923	35	5,173	18	10,227	38	29,974	14	28,282	4	23,267
In cities of 25,000 to 99,999	33	21,435	12	1,819	10	3,690	6	8,525	4	(D)	1	(D)
In cities of 5,000 to 24,999	35	34,522	14	2,666	10	3,390	6	13,945	4	(D)	1	(D)
In remainder of United States	38	32,805	14	1,310	9	4,675	8	4,228	5	(D)	2	(D)
Scrap, Waste Materials Dealers												
Iron, steel scrap dealers:												
Iron, steel scrap dealers (with processing, preparation equipment), total	2,202	801,352	738	39,004	538	64,534	548	160,066	309	268,693	69	269,055
In cities of 500,000 or more	403	272,186	91	7,971	90	15,021	106	41,672	91	96,106	25	111,416
In cities of 100,000 to 499,999	374	226,465	88	7,682	65	9,736	121	39,621	80	70,842	20	98,584
In cities of 25,000 to 99,999	448	135,200	93	5,346	122	14,046	136	35,472	89	67,409	8	12,927
In cities of 5,000 to 24,999	535	86,593	211	10,543	163	18,403	125	29,526	30	20,150	6	7,971
In remainder of United States	442	80,908	255	7,462	98	7,328	60	13,775	19	14,186	10	38,157
Iron, steel scrap dealers (without processing, preparation equipment, total	1,517	411,788	1,092	68,448	267	70,966	117	96,944	35	121,606	6	53,824
In cities of 500,000 or more	389	278,526	272	31,167	64	39,259	40	68,667	9	(D)	4	(D)
In cities of 100,000 to 499,999	231	47,474	145	11,048	53	14,060	23	10,346	9	(D)	1	(D)
In cities of 25,000 to 99,999	214	47,330	131	6,835	45	9,757	28	11,830	9	(D)	1	(D)
In cities of 5,000 to 24,999	285	21,640	203	7,613	56	5,114	20	(D)	6	(D)	...	...
In remainder of United States	398	16,818	341	11,785	49	2,776	6	(D)	2	(D)	...	...
Waste materials dealers:												
Nonferrous metallic scrap dealers, total	1,518	500,822	768	70,953	363	87,953	280	162,069	82	105,273	25	74,574
In cities of 500,000 or more	476	210,063	251	32,357	117	41,647	75	68,568	24	36,567	9	30,924
In cities of 100,000 to 499,999	324	151,510	129	11,957	77	17,999	73	39,514	32	44,439	13	37,601
In cities of 25,000 to 99,999	279	71,119	128	12,429	69	13,725	68	30,296	12	(D)	2	(D)
In cities of 5,000 to 24,999	257	38,940	137	8,698	70	8,715	42	12,754	8	8,773	...	...
In remainder of United States	182	29,190	123	5,512	30	5,867	22	10,937	6	(D)	1	(D)
Waste paper dealers, total	1,124	218,239	487	31,082	271	25,231	233	47,670	98	55,805	35	58,451
In cities of 500,000 or more	545	133,462	259	21,404	117	11,796	104	24,281	41	33,297	24	42,684
In cities of 100,000 to 499,999	241	47,012	65	3,680	69	6,703	60	12,240	38	(D)	9	(D)
In cities of 25,000 to 99,999	179	18,364	72	2,582	51	3,559	45	7,593	10	(D)	1	(D)
In cities of 5,000 to 24,999	75	5,672	47	1,902	19	1,619	6	1,129	3	1,022	...	...
In remainder of United States	84	13,729	44	1,514	15	1,554	18	2,427	6	(D)	1	(D)
Wiping cloth dealers, total	229	48,395	63	4,420	48	4,986	59	12,042	42	16,259	17	10,688
In cities of 500,000 or more	122	28,905	29	2,557	25	3,088	34	7,520	25	10,385	9	5,355
In cities of 100,000 to 499,999	56	11,906	18	803	11	1,159	9	(D)	12	4,737	6	(D)
In cities of 25,000 to 99,999	26	3,848	8	453	6	452	8	1,064	2	(D)	2	(D)
In cities of 5,000 to 24,999	8	1,122	1	(D)	...	...	6	(D)	1	(D)	...	...
In remainder of United States	17	2,614	7	(D)	6	287	2	(D)	2	(D)	...	...
Rags, textile waste dealers, total	784	250,528	353	38,306	195	54,218	150	70,252	68	53,111	18	34,641
In cities of 500,000 or more	445	123,060	212	22,345	102	22,425	86	31,702	38	24,779	7	21,809
In cities of 100,000 to 499,999	134	59,968	47	8,995	46	22,304	21	12,765	13	8,479	7	7,425
In cities of 25,000 to 99,999	117	33,420	54	3,692	29	5,313	20	6,266	12	(D)	2	(D)
In cities of 5,000 to 24,999	45	19,866	25	2,505	9	(D)	8	10,776	1	(D)	2	(D)
In remainder of United States	43	14,214	15	769	9	(D)	15	8,743	4	(D)	...	...
Other waste materials dealers, total	815	174,466	503	36,034	179	29,025	96	29,006	29	34,032	8	46,369
In cities of 500,000 or more	299	102,683	175	14,988	68	12,242	39	14,323	13	18,985	4	42,145
In cities of 100,000 to 499,999	173	31,219	106	9,555	40	7,733	17	5,451	7	(D)	3	(D)
In cities of 25,000 to 99,999	118	22,825	74	6,683	21	4,430	18	4,181	5	7,531	...	...
In cities of 5,000 to 24,999	81	8,439	47	1,884	25	3,074	6	(D)	2	(D)	1	(D)
In remainder of United States	144	9,300	101	2,924	25	1,546	16	(D)	2	(D)	...	...
Other Merchant Wholesalers												
Amusement, sporting goods distributors:												
Cameras, photographic supplies distributors, total	484	233,116	177	19,485	130	33,504	112	60,149	44	38,673	21	81,305
In cities of 500,000 or more	259	161,864	88	12,685	63	18,078	62	37,871	30	32,083	16	61,147
In cities of 100,000 to 499,999	118	48,312	38	3,575	38	10,251	29	15,089	11	(D)	2	(D)
In cities of 25,000 to 99,999	50	9,864	21	1,720	13	2,483	13	1,986	1	(D)	2	(D)
In cities of 5,000 to 24,999	31	7,899	12	798	11	2,009	6	(D)	2	(D)	...	...
In remainder of United States	26	5,177	18	707	5	683	2	(D)	...	...	1	(D)
Sporting goods wholesalers, total	579	233,998	270	32,772	137	29,891	119	69,031	40	57,325	13	44,979
In cities of 500,000 or more	204	132,541	80	13,939	42	13,228	51	35,339	25	49,230	6	27,805
In cities of 100,000 to 499,999	149	51,717	64	5,835	38	7,355	35	16,703	6	(D)	6	(D)
In cities of 25,000 to 99,999	83	17,028	39	3,358	23	3,612	15	5,545	6	4,513	...	...
In cities of 5,000 to 24,999	59	12,777	35	3,040	11	2,153	11	(D)	1	(D)	1	(D)
In remainder of United States	84	19,935	52	6,600	23	3,543	7	(D)	2	(D)	...	...
Toys, games, fireworks wholesalers, total	805	277,626	376	44,753	210	51,176	152	79,461	55	69,262	12	32,974
In cities of 500,000 or more	428	171,850	184	24,956	111	28,421	91	50,766	33	38,451	9	29,256
In cities of 100,000 to 499,999	189	66,794	75	7,680	57	13,443	39	17,300	15	24,653	3	3,718
In cities of 25,000 to 99,999	83	18,639	51	7,001	20	5,875	10	(D)	2	(D)	...	...
In cities of 5,000 to 24,999	43	8,554	26	1,680	11	1,612	4	(D)	2	(D)	...	...
In remainder of United States	62	11,789	40	3,436	11	1,825	8	2,899	3	3,629	...	...
Other recreation goods wholesalers, total	646	207,971	323	30,013	156	33,206	112	50,044	41	46,392	14	48,316
In cities of 500,000 or more	318	128,634	148	16,349	75	18,028	63	30,671	23	29,085	9	34,501
In cities of 100,000 to 499,999	155	42,803	81	6,790	39	7,376	23	9,275	8	(D)	4	(D)
In cities of 25,000 to 99,999	75	18,113	33	2,506	23	4,382	13	(D)	6	(D)	...	...
In cities of 5,000 to 24,999	30	11,185	16	1,958	6	1,794	5	(D)	2	(D)	1	(D)
In remainder of United States	68	7,236	45	2,410	13	1,626	8	(D)	2	(D)	...	...
Book, magazine, newspaper wholesalers, total	1,919	697,206	675	47,986	464	72,948	498	150,172	201	153,538	81	272,562
In cities of 500,000 or more	478	296,403	230	18,907	79	17,937	73	27,976	48	42,581	48	189,002
In cities of 100,000 to 499,999	332	163,851	95	4,488	36	5,784	88	35,706	93	72,944	20	44,929
In cities of 25,000 to 99,999	527	132,918	98	7,688	166	24,427	214	56,518	40	23,470	9	20,815
In cities of 5,000 to 24,999	406	64,794	162	11,998	135	18,787	93	21,335	15	(D)	1	(D)
In remainder of United States	176	39,240	90	4,905	48	6,013	30	8,637	5	(D)	3	(D)

(D) Withheld to avoid disclosure. ... Represents zero. [1]Including establishments with one or more employees sometime during the year but none in mid-November.

Table 2G. WHOLESALE TRADE: 1954–EMPLOYMENT SIZE OF ESTABLISHMENT–UNITED STATES, BY TYPE OF OPERATION, KIND OF BUSINESS, AND CITY SIZE–Continued

Establishments and Sales

Type of operation, kind of business, and city size (number of inhabitants)	Total		Establishments[1] with—									
			1 to 3 paid employees		4 to 7 paid employees		8 to 19 paid employees		20 to 49 paid employees		50 or more paid employees	
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Other Merchant Wholesalers—Continued												
Coal wholesalers:												
Coal wholesalers (without yards or dock stocks), total	496	568,163	267	85,043	118	111,334	70	164,197	32	123,983	9	83,606
In cities of 500,000 or more	196	377,771	97	48,776	44	64,207	32	126,662	16	(D)	7	(D)
In cities of 100,000 to 499,999	100	92,585	56	18,253	22	22,500	13	16,354	8	(D)	1	(D)
In cities of 25,000 to 99,999	51	38,599	25	5,012	16	7,578	6	(D)	3	(D)	1	(D)
In cities of 5,000 to 24,999	47	20,268	30	5,313	12	8,633	4	(D)	1	(D)	...	...
In remainder of United States	102	38,940	59	7,689	24	8,416	15	12,177	4	10,658	...	...
Coal wholesalers (with coal yard), total	204	226,026	78	8,265	45	13,285	52	64,729	18	56,272	11	83,475
In cities of 500,000 or more	62	129,670	22	3,155	9	3,081	17	19,598	6	31,895	8	71,941
In cities of 100,000 to 499,999	37	19,073	11	597	9	1,585	13	7,590	2	(D)	2	(D)
In cities of 25,000 to 99,999	28	51,642	12	1,386	5	(D)	5	29,503	5	13,786	1	(D)
In cities of 5,000 to 24,999	33	14,499	12	1,227	9	(D)	11	5,829	1	(D)	...	...
In remainder of United States	44	11,142	21	1,900	13	5,344	6	2,209	4	1,689	...	...
Farm supplies wholesalers:												
Feed wholesalers, total	1,067	766,302	500	139,762	310	169,223	179	199,165	65	178,723	13	79,429
In cities of 500,000 or more	117	248,879	42	30,466	37	40,641	24	64,757	9	71,199	5	41,816
In cities of 100,000 to 499,999	124	129,229	60	38,039	39	40,021	14	23,320	10	(D)	1	(D)
In cities of 25,000 to 99,999	127	130,312	34	9,242	44	25,437	33	38,774	14	(D)	2	(D)
In cities of 5,000 to 24,999	209	85,301	86	16,631	66	20,209	42	30,170	13	(D)	2	(D)
In remainder of United States	490	172,581	278	45,384	124	42,915	66	42,144	19	35,113	3	7,025
Fertilizer, agricultural chemical distributors, total	507	280,597	270	37,117	120	89,111	82	76,571	27	47,776	8	30,022
In cities of 500,000 or more	73	87,278	31	8,285	22	45,093	13	21,093	5	(D)	2	(D)
In cities of 100,000 to 499,999	65	66,885	25	3,060	17	9,833	15	26,827	7	(D)	1	(D)
In cities of 25,000 to 99,999	74	48,942	35	3,467	15	16,624	16	6,546	6	(D)	2	(D)
In cities of 5,000 to 24,999	88	24,200	53	8,683	18	3,924	14	8,092	3	3,501	...	...
In remainder of United States	207	53,292	126	13,622	48	13,637	24	12,013	6	8,342	3	5,678
Seed wholesalers, total	641	474,148	190	38,069	137	46,885	171	130,499	106	151,744	37	106,951
In cities of 500,000 or more	71	98,118	19	4,120	14	5,822	10	13,882	16	22,338	12	51,956
In cities of 100,000 to 499,999	108	101,916	21	3,616	18	9,862	40	25,097	22	(D)	7	(D)
In cities of 25,000 to 99,999	93	58,053	25	4,067	24	8,090	24	15,882	19	(D)	1	(D)
In cities of 5,000 to 24,999	126	77,089	38	12,588	28	7,715	35	28,558	17	17,991	8	10,237
In remainder of United States	243	138,972	87	13,678	53	15,396	62	47,080	32	49,749	9	13,069
Other farm supplies wholesalers, total	132	53,595	54	5,857	35	11,406	23	12,156	20	24,176	...	...
In cities of 500,000 or more	33	9,571	13	1,690	11	4,782	5	(D)	4	(D)	...	...
In cities of 100,000 to 499,999	16	2,078	9	(D)	5	913	2	(D)	...	...	...	...
In cities of 25,000 to 99,999	10	5,407	2	(D)	4	1,186	2	(D)	2	(D)	...	...
In cities of 5,000 to 24,999	23	11,441	11	1,248	5	1,894	2	(D)	5	(D)	...	...
In remainder of United States	50	25,098	19	2,366	10	2,631	12	6,321	9	13,780	...	...
Jewelry wholesalers:												
General-line jewelry wholesalers, total	234	143,549	52	13,030	51	16,373	83	42,841	35	30,423	13	40,882
In cities of 500,000 or more	150	106,651	36	10,021	31	10,159	49	27,483	24	(D)	10	(D)
In cities of 100,000 to 499,999	70	32,721	12	1,927	16	5,233	29	14,178	11	(D)	2	(D)
In cities of 25,000 to 99,999	7	2,739	3	(D)	...	...	3	(D)	...	...	1	(D)
In cities of 5,000 to 24,999	3	(D)	...	...	3	(D)	...	...	...	...	...	...
In remainder of United States	4	(D)	1	(D)	1	(D)	2	(D)	...	...	...	...
Clocks, watches wholesalers, total	355	124,380	199	31,871	72	21,934	61	35,535	19	(D)	4	(D)
In cities of 500,000 or more	301	109,309	164	23,716	67	21,371	48	27,821	18	(D)	4	(D)
In cities of 100,000 to 499,999	33	13,516	16	6,837	4	(D)	12	(D)	1	(D)	...	...
In cities of 25,000 to 99,999	13	1,029	12	(D)	...	...	1	(D)	...	...	...	...
In cities of 5,000 to 24,999	6	(D)	5	(D)	1	(D)	...	...	...	...	...	...
In remainder of United States	2	(D)	2	(D)	...	...	...	...	...	...	...	...
Costume jewelry wholesalers, total	513	132,621	245	23,227	118	21,700	102	35,137	36	34,526	12	18,031
In cities of 500,000 or more	379	107,991	172	18,308	93	18,224	78	28,483	28	29,976	8	13,000
In cities of 100,000 to 499,999	92	21,315	44	3,525	17	2,853	19	5,356	8	4,550	4	5,031
In cities of 25,000 to 99,999	19	1,985	13	731	3	(D)	3	(D)	...	...	...	...
In cities of 5,000 to 24,999	7	253	4	134	3	119	...	...	...	...	...	...
In remainder of United States	16	1,077	12	529	2	(D)	2	(D)	...	...	...	...
Precious stones distributors, total	498	202,608	366	117,595	93	43,964	34	28,232	4	(D)	1	(D)
In cities of 500,000 or more	449	185,047	339	114,592	81	40,793	26	(D)	3	(D)	...	...
In cities of 100,000 to 499,999	36	15,203	20	2,485	7	2,173	7	(D)	1	(D)	1	(D)
In cities of 25,000 to 99,999	11	(D)	6	(D)	5	998	...	...	...	...	...	...
In cities of 5,000 to 24,999	2	(D)	1	(D)	...	...	1	(D)	...	...	...	...
In remainder of United States	...	...	...	...	...	...	...	...	...	...	...	...
Watch materials, jewelers' tools distributors, total	172	30,719	81	7,569	52	5,661	26	6,555	9	4,971	4	5,963
In cities of 500,000 or more	109	24,177	51	6,048	32	4,105	16	4,421	6	3,640	4	5,963
In cities of 100,000 to 499,999	51	5,591	22	1,201	18	(D)	9	(D)	2	(D)	...	...
In cities of 25,000 to 99,999	9	446	6	(D)	2	(D)	1	(D)	...	...	...	...
In cities of 5,000 to 24,999	1	(D)	1	(D)	...	...	...	...	...	...	...	...
In remainder of United States	2	(D)	1	(D)	...	...	...	...	1	(D)	...	...
Other jewelry wholesalers, total	969	191,582	628	57,521	181	34,309	133	70,396	22	(D)	5	(D)
In cities of 500,000 or more	710	153,833	459	43,831	136	27,500	90	54,723	20	(D)	5	(D)
In cities of 100,000 to 499,999	171	27,848	108	9,622	32	5,268	30	(D)	1	(D)	...	...
In cities of 25,000 to 99,999	46	6,512	32	2,270	10	1,013	3	(D)	1	(D)	...	...
In cities of 5,000 to 24,999	20	2,350	14	1,234	3	528	3	588	...	...	...	...
In remainder of United States	22	1,039	15	564	...	...	7	475	...	...	...	...
Petroleum products distributors, total	2,260	1,416,388	1,344	284,555	538	260,266	262	271,206	92	221,285	24	379,076
In cities of 500,000 or more	430	646,937	239	91,070	90	86,967	68	95,676	22	84,091	11	289,133
In cities of 100,000 to 499,999	425	261,442	224	51,060	112	55,590	67	85,260	19	48,048	3	21,484
In cities of 25,000 to 99,999	333	164,022	165	32,407	98	41,648	46	44,884	21	37,396	3	7,687
In cities of 5,000 to 24,999	393	163,015	248	40,130	95	28,183	35	19,602	12	26,436	3	48,664
In remainder of United States	679	180,972	468	69,888	143	47,878	46	25,784	18	25,314	4	12,108

(D) Withheld to avoid disclosure. ... Represents zero. [1]Including establishments with one or more employees sometime during the year but none in mid-November.

Table 2G. WHOLESALE TRADE: 1954—EMPLOYMENT SIZE OF ESTABLISHMENT—UNITED STATES, BY TYPE OF OPERATION, KIND OF BUSINESS, AND CITY SIZE—Continued

Establishments and Sales

Type of operation, kind of business, and city size (number of inhabitants)	Total		Establishments[1] with—									
			1 to 3 paid employees		4 to 7 paid employees		8 to 19 paid employees		20 to 49 paid employees		50 or more paid employees	
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
OTHER MERCHANT WHOLESALERS--Continued												
Gift, art goods, greeting card distributors:												
Gift, art goods wholesalers, total	735	140,213	445	31,210	146	28,621	96	44,275	44	30,192	4	5,915
In cities of 500,000 or more	457	102,146	272	21,649	89	18,588	66	33,690	26	22,294	4	5,915
In cities of 100,000 to 499,999	116	21,013	66	3,699	25	5,067	15	6,785	10	5,462	...	...
In cities of 25,000 to 99,999	61	6,322	42	2,199	9	1,286	6	(D)	4	(D)	...	...
In cities of 5,000 to 24,999	38	4,573	22	1,160	11	2,293	4	(D)	1	(D)	...	...
In remainder of United States	63	6,169	43	2,503	12	1,387	5	1,495	3	784	...	...
Greeting card distributors, total	248	50,094	119	6,797	53	6,057	44	12,797	21	8,197	11	16,246
In cities of 500,000 or more	138	32,145	54	3,210	30	4,000	33	9,895	14	4,925	7	10,115
In cities of 100,000 to 499,999	59	9,120	34	1,559	10	962	8	2,268	4	(D)	3	(D)
In cities of 25,000 to 99,999	22	3,376	11	982	7	630	1	(D)	3	(D)	...	...
In cities of 5,000 to 24,999	12	4,172	7	208	4	(D)	...	...	...	...	1	(D)
In remainder of United States	17	1,281	13	838	2	(D)	2	(D)	...	...	...	...
Flower, bulb, plant wholesalers:												
Flower (cut), potted plant wholesalers, total	851	193,270	361	26,892	237	43,098	190	77,179	49	29,797	14	16,304
In cities of 500,000 or more	266	86,380	91	9,121	79	16,441	78	38,185	13	15,360	5	7,273
In cities of 100,000 to 499,999	224	55,812	77	5,949	78	14,990	59	25,344	7	(D)	3	(D)
In cities of 25,000 to 99,999	111	16,732	59	4,059	29	4,530	17	4,653	4	(D)	2	(D)
In cities of 5,000 to 24,999	76	11,180	42	3,206	13	1,959	10	2,713	11	3,302	...	...
In remainder of United States	174	23,166	92	4,557	38	5,178	26	6,284	14	4,757	4	2,390
Bulb, plant distributors, total	115	29,672	60	5,035	24	4,072	21	6,202	8	(D)	2	(D)
In cities of 500,000 or more	37	16,062	19	2,072	6	1,127	6	1,802	5	(D)	1	(D)
In cities of 100,000 to 499,999	21	5,326	11	1,010	3	314	4	1,289	2	(D)	1	(D)
In cities of 25,000 to 99,999	8	758	5	433	2	(D)	1	(D)	...	...	...	...
In cities of 5,000 to 24,999	11	1,995	4	415	3	(D)	3	(D)	1	(D)	...	...
In remainder of United States	38	5,531	21	1,105	10	2,194	7	2,232	...	...	...	...
Miscellaneous products merchant wholesalers:												
Forest products (except lumber) distributors, total	669	290,871	344	42,305	175	63,074	104	63,163	34	93,492	12	28,837
In cities of 500,000 or more	104	138,148	48	10,433	26	23,876	19	23,298	9	(D)	2	(D)
In cities of 100,000 to 499,999	69	44,035	34	6,516	14	6,725	12	(D)	4	(D)	5	17,923
In cities of 25,000 to 99,999	31	14,719	15	2,635	10	8,564	5	(D)	1	(D)	...	...
In cities of 5,000 to 24,999	101	33,408	48	6,686	27	9,234	19	15,250	5	(D)	2	(D)
In remainder of United States	364	60,561	199	16,035	98	14,675	49	16,213	15	12,008	3	1,630
General merchandise distributors, total	594	814,291	237	48,202	144	48,247	109	99,007	56	145,449	48	473,386
In cities of 500,000 or more	344	558,722	145	35,447	84	33,550	66	69,592	23	75,756	26	344,377
In cities of 100,000 to 499,999	113	138,366	42	5,952	27	6,990	16	7,568	19	35,263	9	82,593
In cities of 25,000 to 99,999	46	33,243	15	1,617	10	1,616	12	12,900	6	(D)	3	(D)
In cities of 5,000 to 24,999	40	31,480	12	1,703	13	3,208	8	3,747	2	(D)	5	(D)
In remainder of United States	51	52,480	23	3,483	10	2,883	7	5,200	6	19,677	5	21,237
Leather goods wholesalers, total	454	135,579	267	34,254	126	36,132	48	29,983	12	(D)	1	(D)
In cities of 500,000 or more	296	105,818	173	24,804	87	27,449	29	22,154	7	31,411	...	...
In cities of 100,000 to 499,999	67	16,052	33	2,792	16	5,691	12	3,770	5	(D)	1	(D)
In cities of 25,000 to 99,999	49	8,951	33	3,746	10	(D)	6	(D)	...	...	...	...
In cities of 5,000 to 24,999	33	4,105	21	(D)	11	1,292	1	(D)	...	...	...	...
In remainder of United States	9	653	7	(D)	2	(D)	...	...	...	...	...	...
Musical instrument, sheet music wholesalers, total	509	192,142	221	33,909	139	33,681	97	47,506	41	49,395	11	27,651
In cities of 500,000 or more	339	152,543	141	27,128	84	20,404	71	34,376	33	(D)	10	(D)
In cities of 100,000 to 499,999	104	22,903	50	4,980	35	8,135	16	9,143	3	645	...	...
In cities of 25,000 to 99,999	22	7,440	7	682	9	2,484	4	(D)	2	(D)	...	...
In cities of 5,000 to 24,999	21	4,369	10	403	6	1,382	4	(D)	1	(D)	...	...
In remainder of United States	23	4,887	13	716	5	1,276	2	(D)	2	(D)	1	(D)
Industrial yarns wholesalers, total	222	191,250	125	48,658	50	50,722	38	63,844	9	28,026	...	...
In cities of 500,000 or more	161	130,644	95	38,378	35	41,468	25	32,506	6	18,292	...	...
In cities of 100,000 to 499,999	30	38,124	15	6,299	5	(D)	8	17,001	2	(D)	...	...
In cities of 25,000 to 99,999	12	3,483	5	(D)	3	(D)	3	(D)	1	(D)	...	...
In cities of 5,000 to 24,999	15	18,273	8	2,819	5	(D)	2	(D)	...	...	...	...
In remainder of United States	4	726	2	(D)	2	(D)	...	...	...	...	...	...
Bags, bagging, burlap (textiles) distributors, total	659	239,072	256	38,056	167	41,297	153	82,460	70	48,782	13	28,477
In cities of 500,000 or more	344	159,054	154	26,630	81	29,699	75	61,925	29	27,469	5	13,331
In cities of 100,000 to 499,999	127	39,133	41	4,017	31	6,188	32	8,624	20	11,242	3	9,062
In cities of 25,000 to 99,999	59	15,561	18	1,561	18	1,935	14	3,519	7	(D)	2	(D)
In cities of 5,000 to 24,999	40	9,313	14	3,142	13	1,189	9	2,581	2	(D)	2	(D)
In remainder of United States	89	16,011	29	2,706	24	2,286	23	5,811	12	(D)	1	(D)
Food, beverage basic material distributors, total	325	530,630	185	39,188	65	45,504	54	76,183	14	53,089	7	316,666
In cities of 500,000 or more	161	450,584	84	31,211	33	37,874	31	50,803	8	(D)	5	(D)
In cities of 100,000 to 499,999	50	50,426	23	2,013	14	3,268	7	(D)	6	(D)	...	...
In cities of 25,000 to 99,999	29	6,477	20	1,347	4	(D)	4	(D)	...	...	1	(D)
In cities of 5,000 to 24,999	37	16,052	25	2,603	8	2,644	4	10,805	...	...	...	...
In remainder of United States	48	7,091	33	2,014	6	(D)	8	2,683	...	...	1	(D)
All other merchant wholesalers, total	644	637,417	391	50,492	131	79,215	77	207,222	36	186,771	9	113,717
In cities of 500,000 or more	342	546,356	205	26,092	60	47,092	47	194,922	23	(D)	7	(D)
In cities of 100,000 to 499,999	109	42,233	62	9,794	32	23,416	11	2,280	4	6,743	...	...
In cities of 25,000 to 99,999	72	19,931	45	6,248	12	1,747	11	7,191	4	4,745	...	...
In cities of 5,000 to 24,999	54	13,354	34	5,092	12	1,571	5	(D)	3	(D)	...	...
In remainder of United States	67	15,543	45	3,266	15	5,389	3	(D)	2	(D)	2	(D)
MANUFACTURERS' SALES BRANCHES, SALES OFFICE												
Food and kindred products, total	4,488	11,746,914	943	441,357	638	593,139	1,335	1,839,649	1,063	3,651,796	509	5,220,973
In cities of 500,000 or more	875	6,053,913	101	117,305	95	256,723	173	607,992	279	1,646,458	227	3,425,435
In cities of 100,000 to 499,999	1,200	3,252,265	201	179,058	141	152,446	315	497,932	372	1,164,542	171	1,258,287
In cities of 25,000 to 99,999	1,189	1,374,148	305	92,961	156	111,914	423	415,167	250	517,775	55	236,331
In cities of 5,000 to 24,999	812	605,018	223	32,130	170	53,518	298	218,552	94	158,633	27	142,185
In remainder of United States	412	461,570	113	19,903	76	18,538	126	100,006	68	164,388	29	158,735

(D) Withheld to avoid disclosure. ... Represents zero. [1]Including establishments with one or more employees sometime during the year but none in mid-November.

Table 2G. WHOLESALE TRADE: 1954–EMPLOYMENT SIZE OF ESTABLISHMENT–UNITED STATES, BY TYPE OF OPERATION, KIND OF BUSINESS, AND CITY SIZE–Continued

Establishments and Sales

Type of operation, kind of business, and city size (number of inhabitants)	Total		Establishments[1] with—									
			1 to 3 paid employees		4 to 7 paid employees		8 to 19 paid employees		20 to 49 paid employees		50 or more paid employees	
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
MANUFACTURERS' SALES BRANCHES, SALES OFFICES—Continued												
Textile mill products, total	431	1,809,931	131	121,121	110	189,522	86	294,167	60	324,075	44	881,046
In cities of 500,000 or more	330	1,564,174	89	75,063	81	147,541	74	208,025	45	274,717	41	858,828
In cities of 100,000 to 499,999	70	198,935	30	39,207	22	36,076	8	81,915	8	(D)	2	(D)
In cities of 25,000 to 99,999	11	11,883	5	(D)	3	2,664	2	(D)	1	(D)	...	...
In cities of 5,000 to 24,999	7	6,747	2	(D)	3	(D)	...	...	2	(D)	...	...
In remainder of United States	13	28,192	5	3,398	1	(D)	2	(D)	4	22,203	1	(D)
Apparel and related products, total	283	735,931	62	45,297	68	71,330	75	146,045	49	206,129	29	267,130
In cities of 500,000 or more	211	625,301	45	27,442	47	57,422	60	118,747	39	183,581	20	238,109
In cities of 100,000 to 499,999	36	54,872	13	13,924	12	8,085	5	6,234	2	(D)	4	(D)
In cities of 25,000 to 99,999	12	26,418	1	(D)	2	(D)	4	10,273	4	10,298	1	(D)
In cities of 5,000 to 24,999	16	20,659	2	(D)	4	2,450	3	5,891	3	5,329	4	(D)
In remainder of United States	8	8,681	1	(D)	3	(D)	3	4,900	1	(D)	...	...
Furniture and fixtures, total	286	266,271	46	15,203	101	48,336	78	66,108	46	83,583	15	53,041
In cities of 500,000 or more	151	138,204	21	7,106	45	20,497	43	41,484	32	50,020	10	19,097
In cities of 100,000 to 499,999	94	99,495	13	4,450	39	21,357	27	17,385	11	(D)	4	(D)
In cities of 25,000 to 99,999	25	12,947	9	3,391	12	4,830	2	(D)	2	(D)	...	...
In cities of 5,000 to 24,999	8	11,588	1	(D)	3	(D)	2	(D)	1	(D)	1	(D)
In remainder of United States	8	4,037	2	(D)	2	(D)	4	3,263	...	...	...	...
Paper and allied products, total	455	2,097,564	127	107,386	81	246,437	135	433,939	74	742,476	38	567,326
In cities of 500,000 or more	283	1,543,116	69	73,727	61	206,773	84	297,727	47	552,119	22	412,770
In cities of 100,000 to 499,999	99	222,748	36	15,338	11	18,613	32	83,764	14	66,975	6	38,058
In cities of 25,000 to 99,999	32	120,242	13	8,727	4	7,040	7	22,998	5	41,327	3	40,150
In cities of 5,000 to 24,999	24	100,219	5	5,769	3	(D)	8	16,750	4	38,292	4	(D)
In remainder of United States	17	111,239	4	3,825	2	(D)	4	12,700	4	43,763	3	(D)
Chemicals and allied products, total	2,190	8,889,311	487	204,799	425	437,570	622	1,545,635	405	2,163,736	251	4,537,571
In cities of 500,000 or more	972	5,928,124	149	105,870	156	248,859	276	908,969	236	1,377,026	155	3,287,400
In cities of 100,000 to 499,999	743	2,265,314	169	65,511	160	137,663	223	441,184	118	547,897	73	1,073,059
In cities of 25,000 to 99,999	278	248,858	108	19,273	69	30,400	64	78,620	29	77,080	8	43,485
In cities of 5,000 to 24,999	110	164,004	37	8,232	30	15,157	28	37,892	9	46,141	6	56,582
In remainder of United States	87	283,011	24	5,913	10	5,491	31	78,970	13	115,592	9	77,045
Rubber products, total	525	1,602,956	56	26,240	85	48,192	149	230,433	186	781,398	49	516,693
In cities of 500,000 or more	262	761,218	27	15,009	41	24,617	81	106,137	85	357,944	28	257,511
In cities of 100,000 to 499,999	208	665,662	22	8,824	35	19,141	50	101,138	88	380,945	13	155,564
In cities of 25,000 to 99,999	29	84,410	5	(D)	5	1,929	10	14,733	6	23,335	3	(D)
In cities of 5,000 to 24,999	7	23,689	1	(D)	1	(D)	2	(D)	1	(D)	2	(D)
In remainder of United States	19	67,977	1	(D)	3	(D)	6	(D)	6	(D)	3	(D)
Leather and leather products, total	101	412,553	34	18,255	21	35,141	18	33,215	10	58,824	18	267,118
In cities of 500,000 or more	69	307,017	25	8,672	16	25,059	9	25,451	7	37,949	12	209,886
In cities of 100,000 to 499,999	15	21,438	6	4,206	3	(D)	5	4,887	...	...	1	(D)
In cities of 25,000 to 99,999	6	(D)	1	(D)	...	...	2	(D)	1	(D)	2	(D)
In cities of 5,000 to 24,999	10	41,692	2	(D)	2	(D)	2	(D)	2	(D)	2	(D)
In remainder of United States	1	(D)	...	...	...	...	...	...	...	...	1	(D)
Stone, clay and glass products, total	942	2,606,649	223	167,197	176	328,686	324	1,043,364	134	534,609	85	532,793
In cities of 500,000 or more	441	1,698,069	112	82,959	91	187,601	146	663,474	50	343,710	42	420,325
In cities of 100,000 to 499,999	276	652,224	69	63,649	55	112,394	80	286,532	41	116,574	31	73,075
In cities of 25,000 to 99,999	138	143,113	16	10,747	11	16,125	78	63,830	28	40,380	5	12,031
In cities of 5,000 to 24,999	32	53,800	5	2,494	8	5,237	9	10,642	7	15,082	3	20,345
In remainder of United States	55	59,443	21	7,348	11	7,329	11	18,886	8	18,863	4	7,017
Primary metal products, total	1,164	10,989,279	324	466,165	300	1,097,081	314	2,073,280	167	3,315,438	59	4,037,315
In cities of 500,000 or more	673	8,553,797	144	218,939	164	582,315	195	1,428,939	121	2,712,956	49	3,610,648
In cities of 100,000 to 499,999	370	1,764,938	133	205,497	110	398,392	88	556,554	30	(D)	9	(D)
In cities of 25,000 to 99,999	69	246,931	36	34,441	14	74,358	14	41,260	5	96,872	...	...
In cities of 5,000 to 24,999	26	332,911	2	(D)	6	29,317	9	21,145	8	99,585	1	(D)
In remainder of United States	26	90,702	9	(D)	6	12,699	8	25,382	3	(D)	...	...
Fabricated metal products, total	1,057	2,855,046	254	165,881	277	376,777	322	1,131,220	164	856,130	40	325,038
In cities of 500,000 or more	570	1,888,653	140	112,228	134	176,855	170	704,208	102	659,231	24	236,131
In cities of 100,000 to 499,999	302	612,881	70	33,054	98	136,697	90	316,352	37	110,219	7	16,559
In cities of 25,000 to 99,999	104	135,484	22	8,339	26	41,755	44	61,324	10	(D)	2	(D)
In cities of 5,000 to 24,999	39	99,141	12	6,006	8	3,001	9	37,333	7	(D)	3	(D)
In remainder of United States	42	118,887	10	6,254	11	18,469	9	12,003	8	28,693	4	53,468
Machinery (except electrical), total	5,327	5,998,901	1,255	365,941	1,092	574,553	1,534	1,205,809	965	1,556,912	481	2,295,686
In cities of 500,000 or more	1,740	3,014,951	335	175,833	354	314,807	478	606,003	328	695,209	245	1,223,099
In cities of 100,000 to 499,999	2,012	1,765,267	400	102,915	393	157,931	612	333,624	438	499,740	169	671,057
In cities of 25,000 to 99,999	1,085	692,566	334	35,394	222	42,254	341	147,009	155	256,483	33	211,426
In cities of 5,000 to 24,999	296	280,643	118	23,197	78	36,302	64	77,289	17	41,568	19	102,287
In remainder of United States	194	245,474	68	28,602	45	23,259	39	41,884	27	63,912	15	87,817
Electrical machinery, total	1,509	5,021,744	474	316,516	373	532,576	396	872,906	136	668,395	130	2,631,351
In cities of 500,000 or more	752	2,994,317	178	105,108	174	227,856	235	517,399	86	379,610	79	1,764,344
In cities of 100,000 to 499,999	545	1,327,956	202	138,074	152	245,694	125	280,013	33	148,023	33	516,152
In cities of 25,000 to 99,999	127	362,176	64	57,501	29	39,007	18	48,254	9	(D)	7	(D)
In cities of 5,000 to 24,999	27	27,351	13	5,202	7	9,420	3	3,099	3	(D)	1	(D)
In remainder of United States	58	309,944	17	10,631	11	10,599	15	24,141	5	49,134	10	215,439
Transportation equipment, total	963	9,247,560	50	44,639	75	82,674	197	878,542	412	3,128,960	229	5,112,745
In cities of 500,000 or more	351	5,098,047	10	12,087	30	61,235	62	418,708	145	1,749,765	104	2,856,252
In cities of 100,000 to 499,999	399	3,034,261	23	24,157	23	12,702	83	404,651	185	1,127,086	85	1,465,665
In cities of 25,000 to 99,999	116	594,007	9	4,232	11	1,905	28	26,609	55	169,042	13	392,219
In cities of 5,000 to 24,999	37	220,071	6	(D)	6	(D)	9	11,683	7	37,647	9	166,272
In remainder of United States	60	301,174	2	(D)	5	(D)	15	16,891	20	45,420	18	232,337

(D) Withheld to avoid disclosure. ... Represents zero. [1]Including establishments with one or more employees sometime during the year but none in mid-November.

Table 2G. WHOLESALE TRADE: 1954—EMPLOYMENT SIZE OF ESTABLISHMENT—UNITED STATES, BY TYPE OF OPERATION, KIND OF BUSINESS, AND CITY SIZE—Continued

Establishments and Sales

Type of operation, kind of business, and city size (number of inhabitants)	Total		Establishments[1] with—									
			1 to 3 paid employees		4 to 7 paid employees		8 to 19 paid employees		20 to 49 paid employees		50 or more paid employees	
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
MANUFACTURERS SALES BRANCHES, SALES OFFICES—Continued												
Instruments and related products, total	1,047	1,025,952	179	42,125	247	69,011	351	179,938	185	229,022	85	505,856
In cities of 500,000 or more	402	637,345	88	28,275	60	39,690	96	80,980	95	125,937	63	362,463
In cities of 100,000 to 499,999	334	269,364	58	9,937	44	14,294	141	59,790	76	80,652	15	104,691
In cities of 25,000 to 99,999	215	49,065	16	1,642	99	9,687	94	24,066	5	(D)	1	(D)
In cities of 5,000 to 24,999	71	27,565	14	1,848	38	3,488	12	7,805	6	(D)	1	(D)
In remainder of United States	25	42,613	3	423	6	1,852	8	7,297	3	(D)	5	(D)
Other manufacturers' products*, total	1,822	4,227,222	453	227,476	358	405,355	535	1,301,332	348	906,981	128	1,386,078
In cities of 500,000 or more	890	2,613,677	201	118,777	158	179,408	257	578,044	195	584,855	79	1,152,593
In cities of 100,000 to 499,999	617	1,017,426	176	75,859	123	97,537	194	514,226	101	212,881	23	116,923
In cities of 25,000 to 99,999	175	316,215	41	10,731	44	67,108	58	152,576	21	39,184	11	46,616
In cities of 5,000 to 24,999	67	120,693	19	7,970	18	28,817	13	27,420	10	22,972	7	33,514
In remainder of United States	73	159,211	16	14,139	15	32,485	13	29,066	21	47,089	8	36,432
PETROLEUM BULK PLANTS, TERMINALS AND LP GAS FACILITIES												
Gasoline, distillates, residuals:												
Bulk plants, total	27,078	10,027,135	20,214	4,101,332	4,268	2,013,861	2,071	1,975,527	444	1,096,165	81	840,250
In cities of 500,000 or more	324	858,446	81	39,591	59	49,067	94	139,752	57	203,433	33	426,603
In cities of 100,000 to 499,999	786	1,047,634	193	93,532	193	134,716	269	349,401	114	363,356	17	106,629
In cities of 25,000 to 99,999	2,142	1,614,841	965	363,981	640	404,030	434	511,381	87	164,248	16	171,201
In cities of 5,000 to 24,999	6,500	2,408,659	4,656	1,224,772	1,245	596,724	511	398,086	83	136,877	5	52,200
In remainder of United States	17,326	4,097,555	14,319	2,379,456	2,131	829,324	763	576,907	103	228,251	10	83,617
Distributing terminals, total	1,241	5,781,703	151	203,332	219	340,166	348	913,276	302	1,516,218	221	2,808,711
In cities of 500,000 or more	114	1,121,981	8	28,659	7	13,784	27	86,985	21	121,959	51	870,594
In cities of 100,000 to 499,999	230	1,335,600	24	45,562	22	34,624	45	163,910	73	370,832	66	720,672
In cities of 25,000 to 99,999	197	949,570	18	34,557	37	42,653	60	135,724	48	205,585	34	531,051
In cities of 5,000 to 24,999	176	568,709	32	25,837	44	62,644	49	132,229	35	186,549	16	161,450
In remainder of United States	524	1,805,343	69	68,717	109	186,461	167	394,428	125	631,293	54	524,944
Wholesale LP gas facilities, total	870	229,534	332	45,427	280	55,577	205	74,337	46	40,338	7	13,855
In cities of 500,000 or more	14	15,409	3	1,332	5	2,813	3	2,378	2	(D)	1	(D)
In cities of 100,000 to 499,999	52	30,157	11	2,107	16	6,525	16	10,428	7	(D)	2	(D)
In cities of 25,000 to 99,999	71	24,177	20	3,103	23	5,257	22	9,722	5	(D)	1	(D)
In cities of 5,000 to 24,999	205	42,254	68	8,614	68	10,759	60	17,745	9	5,136	...	...
In remainder of United States	528	117,537	230	30,271	168	30,223	104	34,064	23	19,730	3	3,249
MERCHANDISE AGENTS, BROKERS:												
Groceries, confectionery, meats, total	2,949	7,621,093	1,742	2,373,235	737	1,820,475	371	1,945,785	87	948,130	12	533,468
In cities of 500,000 or more	1,353	4,945,140	791	1,462,954	307	1,009,921	188	1,230,552	58	739,693	9	502,020
In cities of 100,000 to 499,999	957	1,769,319	531	554,523	275	525,756	134	566,135	16	(D)	1	(D)
In cities of 25,000 to 99,999	356	596,106	220	207,945	95	206,690	34	119,152	5	(D)	2	(D)
In cities of 5,000 to 24,999	141	151,761	102	85,638	33	47,075	4	(D)	2	(D)	...	...
In remainder of United States	142	158,767	98	62,175	27	31,033	11	(D)	6	(D)	...	...
Farm products (edible):												
Dairy, poultry products, total	214	516,210	141	122,299	36	73,073	23	72,672	8	121,987	6	126,179
In cities of 500,000 or more	101	383,288	61	76,121	20	41,170	11	(D)	6	(D)	3	108,362
In cities of 100,000 to 499,999	29	67,873	19	19,633	5	(D)	2	(D)	...	...	3	17,817
In cities of 25,000 to 99,999	16	16,043	12	9,054	2	(D)	2	(D)	...	...	...	...
In cities of 5,000 to 24,999	17	22,911	11	8,764	2	(D)	4	(D)	...	...	...	...
In remainder of United States	51	26,095	38	8,727	7	6,021	4	(D)	2	(D)	...	...
Fruits, vegetables, total	893	1,591,235	549	568,587	171	263,797	109	219,807	45	242,777	19	296,267
In cities of 500,000 or more	439	1,016,361	230	277,823	90	142,106	72	163,990	36	211,472	11	220,970
In cities of 100,000 to 499,999	178	301,068	123	155,379	35	75,407	15	26,698	4	(D)	1	(D)
In cities of 25,000 to 99,999	66	70,211	50	48,251	11	13,142	5	8,818	...	...	...	...
In cities of 5,000 to 24,999	99	107,946	70	48,738	17	18,479	6	7,107	1	(D)	5	(D)
In remainder of United States	111	95,649	76	38,396	18	14,663	11	13,194	4	(D)	2	(D)
Drugs, chemicals, paints, total	516	522,701	354	179,101	96	133,343	52	133,943	12	(D)	2	(D)
In cities of 500,000 or more	331	400,185	215	117,011	63	112,514	42	106,471	9	(D)	2	(D)
In cities of 100,000 to 499,999	93	81,791	67	36,550	21	14,978	3	(D)	2	(D)	...	...
In cities of 25,000 to 99,999	33	16,482	24	9,191	7	(D)	2	(D)	...	(D)	...	...
In cities of 5,000 to 24,999	22	7,424	20	6,111	1	(D)	1	(D)	...	...	...	...
In remainder of United States	37	16,819	28	10,238	4	(D)	4	3,209	1	(D)	...	...
Apparel (including footwear), total	1,205	2,076,128	876	604,343	170	233,928	105	386,263	42	(D)	12	(D)
In cities of 500,000 or more	1,015	1,946,232	714	516,176	153	213,558	95	367,968	41	(D)	12	(D)
In cities of 100,000 to 499,999	103	75,126	88	50,214	8	10,700	7	14,212	...	...	...	...
In cities of 25,000 to 99,999	34	19,869	27	14,928	5	(D)	1	(D)	1	(D)	...	...
In cities of 5,000 to 24,999	22	15,792	20	(D)	1	(D)	1	(D)	...	...	...	...
In remainder of United States	31	19,109	27	(D)	3	(D)	1	(D)	...	...	...	...
Dry goods, piece goods, total	818	3,233,165	494	515,731	164	408,559	92	555,583	42	612,681	26	1,140,611
In cities of 500,000 or more	675	2,977,568	390	406,858	141	339,356	85	526,561	36	584,831	23	1,119,962
In cities of 100,000 to 499,999	88	164,099	68	77,944	14	54,167	2	(D)	3	8,571	1	(D)
In cities of 25,000 to 99,999	21	35,721	13	10,827	5	6,226	...	...	2	(D)	1	(D)
In cities of 5,000 to 24,999	15	24,413	11	10,241	...	...	2	(D)	1	(D)	1	(D)
In remainder of United States	19	31,364	12	9,861	4	8,810	3	12,693	...	...	...	...
Furniture, home furnishings, total	837	571,713	642	306,195	138	128,869	45	83,712	10	(D)	2	(D)
In cities of 500,000 or more	550	396,049	414	210,863	91	93,584	38	71,232	6	(D)	1	(D)
In cities of 100,000 to 499,999	159	85,863	127	56,441	27	21,614	4	(D)	1	(D)	...	...
In cities of 25,000 to 99,999	51	31,861	42	17,861	3	(D)	3	(D)	3	(D)	...	...
In cities of 5,000 to 24,999	24	38,236	20	9,610	3	(D)	...	(D)	...	...	1	(D)
In remainder of United States	53	19,704	39	11,420	14	8,284	...	...	...	...	...	...
Paper, allied products, total	403	469,942	299	176,282	63	107,468	31	116,450	10	69,742	...	...
In cities of 500,000 or more	268	359,246	191	126,301	47	93,878	22	(D)	8	(D)	...	...
In cities of 100,000 to 499,999	63	80,027	49	32,530	7	5,916	6	(D)	1	(D)	...	...
In cities of 25,000 to 99,999	32	13,516	24	6,602	5	4,460	2	(D)	1	(D)	...	...
In cities of 5,000 to 24,999	16	6,559	13	(D)	3	(D)	...	...	...	...	...	...
In remainder of United States	24	10,594	22	(D)	1	(D)	1	(D)	...	...	...	...

(D) Withheld to avoid disclosure. ... Represents zero. *Includes tobacco manufacturers, lumber and products (except furniture), printing and publishing, coal products and miscellaneous manufacturers. [1]Including establishments with one or more employees sometime during the year but none in mid-November.

Table 2G. WHOLESALE TRADE: 1954–EMPLOYMENT SIZE OF ESTABLISHMENT–UNITED STATES, BY TYPE OF OPERATION, KIND OF BUSINESS, AND CITY SIZE–Continued

Establishments and Sales

Type of operation, kind of business, and city size (number of inhabitants)	Total		Establishments[1] with—									
			1 to 3 paid employees		4 to 7 paid employees		8 to 19 paid employees		20 to 49 paid employees		50 or more paid employees	
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
MERCHANDISE AGENTS, BROKERS—Continued												
Farm products (raw materials):												
Cotton, total	254	1,020,618	186	468,658	50	255,987	13	107,701	4	(D)	1	(D)
In cities of 500,000 or more	37	139,655	26	49,994	8	(D)	2	(D)	1	(D)	...	...
In cities of 100,000 to 499,999	81	466,957	55	175,911	14	61,944	8	6,218	3	(D)	1	(D)
In cities of 25,000 to 99,999	53	202,602	39	109,476	11	(D)	3	(D)	...	...	...	...
In cities of 5,000 to 24,999	63	190,700	49	113,900	14	76,800	...	...	...	...	...	...
In remainder of United States	20	24,704	17	19,377	3	5,321	...	...	...	...	...	...
Grain, total	230	1,129,086	159	379,712	45	296,113	17	188,421	5	118,627	4	146,213
In cities of 500,000 or more	90	647,279	55	180,183	18	106,488	10	116,868	4	(D)	3	(D)
In cities of 100,000 to 499,999	61	313,004	36	93,514	19	154,053	4	(D)	1	(D)	1	(D)
In cities of 25,000 to 99,999	36	114,424	29	65,208	5	(D)	2	(D)	...	...	...	...
In cities of 5,000 to 24,999	25	33,649	24	(D)	1	(D)	...	...	...	...	...	...
In remainder of United States	18	20,730	15	(D)	2	(D)	1	(D)	...	...	...	...
Hides, skins, raw furs, total	137	258,403	88	87,185	25	41,648	19	84,314	4	(D)	1	(D)
In cities of 500,000 or more	115	224,074	77	77,207	18	29,897	15	71,714	4	(D)	1	(D)
In cities of 100,000 to 499,999	9	15,852	3	(D)	3	3,392	3	(D)	...	...	...	...
In cities of 25,000 to 99,999	5	12,317	2	(D)	3	(D)	...	...	...	...	...	...
In cities of 5,000 to 24,999	3	3,326	2	(D)	...	...	1	(D)	...	...	...	...
In remainder of United States	5	2,834	4	(D)	1	(D)	...	...	...	...	...	...
Livestock, total	2,223	7,558,447	328	687,444	479	1,430,353	903	2,826,874	486	2,119,058	27	494,718
In cities of 500,000 or more	117	992,259	35	195,620	39	280,578	38	420,518	5	95,543	...	...
In cities of 100,000 to 499,999	257	1,892,677	63	154,033	96	502,271	79	806,705	15	307,925	4	121,743
In cities of 25,000 to 99,999	160	1,086,631	29	67,910	37	233,265	48	369,852	41	341,675	5	73,929
In cities of 5,000 to 24,999	319	1,021,022	36	50,303	54	114,312	118	262,738	102	435,066	9	158,603
In remainder of United States	1,370	2,565,858	165	219,578	253	299,927	620	967,061	323	938,849	9	140,443
Tobacco (leaf), total	552	1,045,530	165	175,518	49	73,616	129	177,052	151	399,449	58	219,895
In cities of 500,000 or more	10	13,572	6	2,076	3	(D)	1	(D)	...	...	...	...
In cities of 100,000 to 499,999	10	31,544	5	8,279	2	(D)	2	(D)	1	(D)	...	...
In cities of 25,000 to 99,999	80	219,221	14	15,697	7	(D)	17	32,350	30	(D)	12	67,734
In cities of 5,000 to 24,999	194	365,271	57	41,988	14	14,556	40	46,459	59	171,757	24	90,511
In remainder of United States	258	415,922	83	107,478	23	27,661	69	93,750	61	125,383	22	61,650
Wool, mohair, total	118	315,643	87	104,339	21	93,158	6	27,832	3	(D)	1	(D)
In cities of 500,000 or more	89	285,541	69	97,853	14	77,128	2	(D)	3	58,714	1	(D)
In cities of 100,000 to 499,999	4	12,594	2	(D)	2	(D)	...	...	...	...	...	...
In cities of 25,000 to 99,999	3	2,919	2	(D)	...	...	1	(D)	...	...	...	...
In cities of 5,000 to 24,999	4	3,043	1	(D)	2	(D)	1	(D)	...	...	...	...
In remainder of United States	18	11,546	13	4,616	3	(D)	2	(D)	...	...	...	...
Miscellaneous inedible farm products, total	52	167,994	36	114,910	10	43,357	4	(D)	2	(D)	...	...
In cities of 500,000 or more	25	65,919	18	54,613	4	(D)	3	(D)	...	...	...	...
In cities of 100,000 to 499,999	14	61,299	11	56,079	3	5,220	...	...	...	...	...	...
In cities of 25,000 to 99,999	5	(D)	2	(D)	2	(D)	...	...	1	(D)	...	...
In cities of 5,000 to 24,999	2	(D)	2	(D)	...	...	...	...	...	...	...	...
In remainder of United States	6	6,414	3	2,380	1	(D)	1	(D)	1	(D)	...	...
Automotive, total	648	925,266	412	323,821	155	264,147	69	226,131	12	111,167	...	...
In cities of 500,000 or more	341	584,817	226	208,953	81	173,900	28	135,988	6	65,976	...	...
In cities of 100,000 to 499,999	159	126,299	93	47,186	45	47,129	18	21,514	3	10,470	...	...
In cities of 25,000 to 99,999	45	49,151	26	14,990	14	(D)	5	(D)	...	...	...	...
In cities of 5,000 to 24,999	50	44,745	36	21,777	9	(D)	4	(D)	1	(D)	...	...
In remainder of United States	53	120,254	31	30,915	6	(D)	14	55,572	2	(D)	...	...
Electrical-electronic apparatus, equipment, appliances, total	1,527	1,383,138	1,015	602,443	382	467,805	114	248,076	15	(D)	1	(D)
In cities of 500,000 or more	799	771,569	520	311,042	194	255,630	77	173,041	7	(D)	1	(D)
In cities of 100,000 to 499,999	433	367,490	282	165,703	125	138,396	20	37,787	6	25,604	...	...
In cities of 25,000 to 99,999	100	74,863	71	39,207	25	23,700	3	(D)	1	(D)	...	...
In cities of 5,000 to 24,999	72	60,325	52	36,949	17	19,448	3	3,928	...	...	...	...
In remainder of United States	123	108,891	90	49,542	21	30,631	11	(D)	1	(D)	...	...
Hardware, plumbing-heating goods, total	1,049	606,339	758	334,470	213	156,862	68	92,033	9	(D)	1	(D)
In cities of 500,000 or more	518	314,270	367	161,677	101	74,133	43	60,576	6	(D)	1	(D)
In cities of 100,000 to 499,999	339	194,720	238	105,863	83	63,397	16	(D)	2	(D)	...	...
In cities of 25,000 to 99,999	78	46,535	57	30,081	15	8,540	5	(D)	1	(D)	...	...
In cities of 5,000 to 24,999	49	23,476	42	17,350	7	6,126	...	...	...	...	...	...
In remainder of United States	65	27,338	54	19,499	7	4,666	4	3,173	...	...	...	...
Lumber, construction materials, total	903	855,451	657	390,425	165	187,888	70	141,507	8	32,772	3	102,859
In cities of 500,000 or more	301	290,569	212	123,071	55	78,735	28	54,901	5	(D)	1	(D)
In cities of 100,000 to 499,999	264	297,042	193	129,226	51	46,759	17	38,441	1	(D)	2	(D)
In cities of 25,000 to 99,999	132	117,327	100	58,279	23	(D)	7	(D)	2	(D)	...	...
In cities of 5,000 to 24,999	91	68,761	73	42,437	11	(D)	7	(D)	...	...	...	...
In remainder of United States	115	81,752	79	37,412	25	20,737	11	21,202	...	(D)	...	...
Machinery, equipment, supplies, total	3,174	2,169,550	2,230	899,274	672	622,501	218	319,670	48	193,003	6	135,102
In cities of 500,000 or more	1,593	1,259,549	1,069	451,499	353	335,025	135	202,476	31	(D)	5	(D)
In cities of 100,000 to 499,999	788	410,524	573	202,060	161	126,482	44	64,109	10	17,873	...	...
In cities of 25,000 to 99,999	293	151,556	210	81,494	67	45,665	13	(D)	3	(D)	...	...
In cities of 5,000 to 24,999	214	195,584	175	99,596	32	72,872	6	(D)	...	...	1	(D)
In remainder of United States	286	152,337	203	64,625	59	42,457	20	29,562	4	15,693	...	...
Metals, metalwork (except scrap), total	661	940,802	511	381,252	111	236,986	25	70,630	12	(D)	2	(D)
In cities of 500,000 or more	395	682,833	303	259,979	66	184,838	17	62,862	7	(D)	2	(D)
In cities of 100,000 to 499,999	124	153,751	104	59,077	15	17,576	1	(D)	4	(D)	...	...
In cities of 25,000 to 99,999	53	36,055	40	24,259	11	(D)	1	(D)	1	(D)	...	...
In cities of 5,000 to 24,999	49	42,912	33	18,607	12	19,699	4	4,606	...	...	...	...
In remainder of United States	40	25,251	31	19,330	7	(D)	2	(D)	...	...	...	...

(D) Withheld to avoid disclosure. ... Represents zero. [1]Including establishments with one or more employees sometime during the year but none in mid-November.

Table 2G. WHOLESALE TRADE: 1954—EMPLOYMENT SIZE OF ESTABLISHMENT—UNITED STATES, BY TYPE OF OPERATION, KIND OF BUSINESS, AND CITY SIZE—Continued

Establishments and Sales

Type of operation, kind of business, and city size (number of inhabitants)	Total		Establishments[1] with—									
			1 to 3 paid employees		4 to 7 paid employees		8 to 19 paid employees		20 to 49 paid employees		50 or more paid employees	
	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000))	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
MERCHANDISE AGENTS, BROKERS—Continued												
Other merchandise agents, brokers, total	2,768	4,272,055	1,873	1,492,340	543	1,016,753	249	826,251	83	747,873	20	188,838
In cities of 500,000 or more	1,585	2,979,575	1,054	892,334	319	722,387	153	651,003	47	565,894	12	147,957
In cities of 100,000 to 499,999	482	600,625	332	292,675	93	131,416	35	62,050	18	96,153	4	18,331
In cities of 25,000 to 99,999	234	270,288	157	93,449	41	51,737	25	53,783	8	(D)	3	(D)
In cities of 5,000 to 24,999	204	210,486	146	104,634	37	56,158	16	31,384	4	(D)	1	(D)
In remainder of United States	263	211,081	184	109,248	53	55,055	20	28,031	6	18,747	...	...
ASSEMBLERS OF FARM PRODUCTS												
Dairy, poultry products, total	2,087	1,392,362	1,118	166,457	494	248,026	287	349,988	125	253,480	63	374,411
In cities of 500,000 or more	58	281,971	14	3,688	11	22,461	17	43,412	8	33,054	8	179,356
In cities of 100,000 to 499,999	80	172,542	23	8,937	16	15,748	22	81,977	13	42,913	6	22,967
In cities of 25,000 to 99,999	128	140,907	48	12,473	31	26,373	26	19,232	14	30,996	9	51,833
In cities of 5,000 to 24,999	348	170,015	191	30,296	77	33,056	41	31,074	26	43,313	13	32,276
In remainder of United States	1,473	626,927	842	111,063	359	150,388	181	174,293	64	103,204	27	87,979
Fresh fruits, vegetables, total	1,993	1,287,674	666	204,864	310	194,047	376	236,750	350	234,673	291	417,340
In cities of 500,000 or more	170	134,456	64	13,328	29	13,811	48	50,584	19	35,780	10	20,953
In cities of 100,000 to 499,999	128	63,907	38	14,836	33	13,226	30	13,399	17	12,919	10	9,527
In cities of 25,000 to 99,999	146	140,193	52	19,845	24	39,679	24	13,973	22	14,389	24	52,307
In cities of 5,000 to 24,999	432	353,739	133	62,414	60	66,523	70	66,935	84	49,916	85	107,951
In remainder of United States	1,117	595,379	379	94,441	164	60,808	204	91,859	208	121,669	162	226,602
Farm products (raw materials), total	8,669	6,171,994	5,374	2,313,276	2,066	1,529,822	912	1,159,483	237	671,760	80	497,653
In cities of 500,000 or more	84	268,419	39	32,092	21	52,460	12	28,030	7	34,899	5	120,938
In cities of 100,000 to 499,999	177	586,084	69	115,546	46	83,063	38	196,451	18	174,282	6	16,742
In cities of 25,000 to 99,999	252	514,157	104	103,466	63	155,483	56	89,454	21	53,357	8	112,397
In cities of 5,000 to 24,999	830	884,272	358	251,920	226	190,785	158	196,807	65	125,265	23	119,495
In remainder of United States	7,326	3,919,062	4,804	1,810,252	1,710	1,048,031	648	648,741	126	283,957	38	128,081
Farm supplies, total	495	194,713	225	32,638	153	52,723	86	50,405	27	51,419	4	7,528
In cities of 500,000 or more	3	27,392	2	(D)	...	...	...	...	1	(D)	...	...
In cities of 100,000 to 499,999	8	10,343	2	(D)	2	(D)	3	(D)	1	(D)	...	...
In cities of 25,000 to 99,999	19	12,209	8	1,274	5	(D)	3	(D)	2	(D)	1	(D)
In cities of 5,000 to 24,999	102	45,272	33	4,935	30	11,203	28	17,531	9	(D)	2	(D)
In remainder of United States	363	99,497	180	25,118	116	38,436	52	23,848	14	(D)	1	(D)
Other farm products assemblers, total	11	4,073	4	1,401	2	(D)	1	(D)	2	(D)	2	(D)
In cities of 500,000 or more	...	...	...	...	...	...	...	...	...	...	...	...
In cities of 100,000 to 499,999	1	(D)	1	(D)	...	...	...	...	...	...	...	...
In cities of 25,000 to 99,999	2	(D)	1	(D)	...	...	...	...	1	(D)	...	...
In cities of 5,000 to 24,999	1	(D)	...	...	...	...	1	(D)	...	...	...	...
In remainder of United States	7	3,173	2	(D)	2	(D)	...	...	1	(D)	2	(D)

(D) Withheld to avoid disclosure. ... Represents zero. [1]Including establishments with one or more employees sometime during the year but none in mid-November.

Table 2H. WHOLESALE TRADE: 1954–SINGLE UNITS AND MULTIUNITS–UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS

Establishments, Sales, Operating Expense Ratio, and Payroll

Type of operation, kind of business, and number of wholesale establishments operated by firm	Establishments (Number)	Sales ($1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year ($1,000)
Wholesale trade, total	252,318	xxx	xxx	11,021,450
In single-unit firms	181,273	xxx	xxx	6,148,185
In multiunit firms with—				
2 wholesale establishments	10,855	xxx	xxx	699,359
3 wholesale establishments	4,939	xxx	xxx	364,799
4 or 5 wholesale establishments	4,797	xxx	xxx	406,669
6 to 9 wholesale establishments	4,796	xxx	xxx	441,604
10 to 14 wholesale establishments	3,802	xxx	xxx	295,391
15 to 24 wholesale establishments	4,622	xxx	xxx	462,025
25 to 49 wholesale establishments	5,503	xxx	xxx	489,642
50 to 99 wholesale establishments	4,516	xxx	xxx	377,661
100 or more wholesale establishments	27,215	xxx	xxx	1,336,115
Merchant wholesalers, total	165,153	101,100,941	13.2	7,018,090
In single-unit firms	143,140	72,357,497	13.7	5,146,342
In multiunit firms with—				
2 wholesale establishments	7,867	7,363,746	13.8	557,286
3 wholesale establishments	3,437	3,486,524	14.2	277,851
4 or 5 wholesale establishments	2,956	3,667,054	13.1	275,197
6 to 9 wholesale establishments	2,198	3,608,139	11.5	230,368
10 to 14 wholesale establishments	1,102	1,525,285	11.4	99,502
15 to 24 wholesale estebliahments	1,061	1,963,760	10.1	111,632
25 to 49 wholesale establishments	1,298	2,001,365	10.7	102,946
50 to 99 wholesale establishments	780	1,095,864	6.2	37,507
100 or more wholesale establishments	1,314	4,031,707	7.9	179,459
Manufacturers' sales branches, sales offices, total	22,590	69,533,784	7.7	2,605,047
In single-unit firms	742	3,719,705	9.3	143,134
In multiunit firms with—				
2 wholesale establishments	673	1,431,066	9.5	71,145
3 wholesale establishments	547	1,320,014	8.3	54,157
4 or 5 wholesale establishments	962	2,070,337	9.5	98,821
6 to 9 wholesale establishments	1,723	3,818,325	10.2	182,857
10 to 14 wholesale establishments	1,945	4,880,206	6.8	157,585
15 to 24 wholesale establishments	2,948	8,562,200	8.8	335,804
25 to 49 wholesale establishments	3,309	10,637,677	8.0	371,868
50 to 99 wholesale establishments	2,931	9,207,591	6.7	318,498
100 or more wholesale establishments	6,810	23,886,663	6.7	871,178
Petroleum bulk plants, terminals, and LP gas facilities, total	29,189	16,038,372	10.0	539,643
In single-unit firms	8,341	3,578,564	12.7	187,616
In multiunit firms with—				
2 wholesale establishments	777	332,690	12.0	18,487
3 wholesale establishments	236	201,728	13.4	10,144
4 or 5 wholesale establishments	262	184,357	8.9	6,827
6 to 9 wholesale establishments	159	88,614	11.5	4,003
10 to 14 wholesale establishments	237	134,547	8.9	5,046
15 to 24 wholesale establishments	267	154,207	10.7	5,137
25 to 49 wholesale establishments	352	153,790	11.2	6,669
50 to 99 wholesale establishments	369	498,236	7.7	17,347
100 or more wholesale establishments	18,169	10,711,639	9.1	278,367
Merchandise agents, brokers, total	22,131	39,250,509	3.1	530,707
In single-unit firms	20,178	32,209,765	3.1	430,111
In multiunit firms with—				
2 wholesale establishments	778	1,891,313	3.1	29,285
3 wholesale establishments	343	1,173,720	2.4	13,599
4 or 5 wholesale establishments	255	859,541	4.0	16,922
6 to 9 wholesale establishments	243	1,034,285	2.3	13,300
10 to 14 wholesale establishments	162	1,357,868	3.6	20,586
15 to 24 wholesale establishments	62	302,809	2.2	2,590
25 to 49 wholesale establishments; 50 to 99 wholesale establishments; 100 or more wholesale establishments	110	421,208	3.5	4,314
Assemblers of farm products, total	13,255	9,050,816	8.1	327,963
In single-unit firms	8,872	6,180,852	8.8	240,982
In multiunit firms with—				
2 wholesale establishments	760	580,695	8.6	23,156
3 wholesale establishments	376	250,740	8.5	9,048
4 or 5 wholesale establishments	362	330,254	5.4	8,902
6 to 9 wholesale establishments	473	428,422	5.7	11,076
10 to 14 wholesale establishments	356	251,967	9.5	12,672
15 to 24 wholesale establishments	264	147,368	9.2	6,862
25 to 49 wholesale establishments	459	139,365	6.4	4,381
50 to 99 wholesale establishments	421	227,592	4.0	3,929
100 or more wholesale establishments	912	513,561	3.1	6,955
MERCHANT WHOLESALERS				
Grocery, Confectionery, Meat Wholesalers				
General-line grocery wholesalers:				
Voluntary group grocery wholesalers, total	574	2,463,756	7.4	109,849
In single-unit firms	316	1,305,161	7.1	56,485
In multiunit firms with—				
2 or 3 wholesale establishments	44	228,096	7.2	9,147
4 to 9 wholesale establishments	99	401,127	8.6	20,672
10 to 24 wholesale establishments; 25 or more wholesale establishments	115	529,372	7.4	23,545
Retailer cooperative food wholesalers, total	193	1,298,175	4.4	35,432
In single-unit firms	158	986,288	4.2	25,761
In multiunit firms with—				
2 or 3 wholesale establishments	18	181,634	5.6	6,225
4 to 9 wholesale establishments; 10 to 24 wholesale establishments; 25 or more wholesale establishments	17	130,253	4.2	3,446
MERCHANT WHOLESALERS—Con.				
Grocery, Confectionery, Meat Wholesalers—Con.				
General-line grocery wholesalers:—Con.				
Cash-carry food depots, total	291	139,950	4.2	3,380
In single-unit firms	16	23,957	5.1	774
In multiunit firms with—				
2 or 3 wholesale establishments	13	4,181	4.7	118
4 to 9 wholesale establishments	49	15,351	5.0	415
10 to 24 wholesale establishments	43	28,155	3.2	518
25 or more wholesale establishments	170	68,306	4.2	1,555
Other general-line grocery wholesalers, total	2,262	3,451,679	8.9	176,412
In single-unit firms	1,723	2,325,566	8.3	111,034
In multiunit firms with—				
2 or 3 wholesale establishments	178	278,145	9.5	14,688
4 to 9 wholesale establishments	181	459,691	10.0	28,457
10 to 24 wholesale establishments	92	180,515	9.7	10,869
25 or more wholesale establishments	88	209,762	10.9	11,364
Confectionery wholesalers, total	1,909	527,446	12.9	34,24[illegible]
In single-unit firms	1,822	478,094	13.1	31,441
In multiunit firms with—				
2 or 3 wholesale establishments	69	33,497	12.9	2,289
4 to 9 wholesale establishments; 10 to 24 wholesale establishments; 25 or more wholesale establishments	18	15,855	6.5	514
Fish, seafood distributors, total	1,808	653,698	16.4	49,172
In single-unit firms	1,713	591,106	16.4	44,232
In multiunit firms with—				
2 or 3 wholesale establishments	73	24,777	21.6	2,266
4 to 9 wholesale establishments; 10 to 24 wholesale establishments; 25 or more wholesale establishments	22	37,815	12.7	2,674
Meat, meat products wholesalers, total	4,357	2,866,193	10.3	148,803
In single-unit firms	4,242	2,705,992	10.4	140,275
In multiunit firms with—				
2 or 3 wholesale establishments; 4 to 9 wholesale establishments; 10 to 24 wholesale establishments; 25 or more wholesale establishments	115	160,201	9.4	8,528
Specialty-line grocery wholesalers:				
Bakery, restaurant, hotel supply houses, total	438	215,414	15.4	17,220
In single-unit firms	419	201,846	14.7	15,315
In multiunit firms with—				
2 or 3 wholesale establishments; 4 to 9 wholesale establishments	19	13,568	26.1	1,905
10 to 24 wholesale establishments	...	...	...	...
25 or more wholesale establishments	...	...	...	...
Bread, bakery goods distributors, total	800	160,478	20.6	16,543
In single-unit firms	785	149,285	20.9	15,597
In multiunit firms with—				
2 or 3 wholesale establishments; 4 to 9 wholesale establishments; 10 to 24 wholesale establishments	15	11,193	16.0	946
25 or more wholesale establishments	...	...	...	...
Canned food wholesalers, total	928	621,222	10.5	32,478
In single-unit firms	858	543,044	10.0	27,223
In multiunit firms with—				
2 or 3 wholesale establishments	33	40,490	14.3	3,132
4 to 9 wholesale establishments; 10 to 24 wholesale establishments; 25 or more wholesale establishments	37	37,688	12.2	2,123
Coffee, tea, spice wholesalers, total	488	1,606,380	3.0	22,892
In single-unit firms	411	1,146,495	2.6	13,359
In multiunit firms with—				
2 or 3 wholesale establishments	16	167,011	2.5	2,192
4 to 9 wholesale establishments	23	271,914	4.6	6,482
10 to 24 wholesale establishments; 25 or more wholesale establishments	38	20,960	10.0	859
Dairy products distributors, total	2,231	1,340,279	11.6	77,367
In single-unit firms	2,073	1,054,912	11.4	57,750
In multiunit firms with—				
2 or 3 wholesale establishments	125	193,901	9.6	9,577
4 to 9 wholesale establishments	50	70,517	17.0	7,243
10 to 24 wholesale establishments; 25 or more wholesale establishments	33	20,949	23.4	2,797
Flour distributors, total	170	108,303	7.4	3,909
In single-unit firms	163	99,634	7.5	3,598
In multiunit firms with—				
2 or 3 wholesale establishments	7	8,669	6.2	311
4 to 9 wholesale establishments	...	...	...	...
10 to 24 wholesale establishments	...	...	...	...
25 or more wholesale establishments	...	...	...	...
Frosted, frozen food distributors, total	610	455,882	13.9	32,453
In single-unit firms	516	345,622	13.8	24,376
In multiunit firms with—				
2 or 3 wholesale establishments	58	73,002	15.6	5,693
4 to 9 wholesale establishments; 10 to 24 wholesale establishments; 25 or more wholesale establishments	36	37,258	11.3	2,384

xxx Not applicable. ...Represents zero.

Table 2H. WHOLESALE TRADE: 1954—SINGLE UNITS AND MULTIUNITS—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Operating Expense Ratio, and Payroll

Type of operation, kind of business, and number of wholesale establishments operated by firms	Establishments (Number)	Sales ($1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year ($1,000)
MERCHANT WHOLESALERS--Con.				
Grocery, Confectionery, Meat Wholesalers--Con.				
Specialty-line grocery wholesalers—Con.				
Soft drink distributors, total	1,142	165,965	23.5	22,210
In single-unit firms	1,092	141,616	23.6	18,540
In multiunit firms with—				
2 or 3 wholesale establishments	21	13,404	10.7	824
4 to 9 wholesale establishments				
10 to 24 wholesale establishments	29	10,945	38.9	2,846
25 or more wholesale establishments				
Other grocery specialty wholesalers, total	2,364	1,246,070	9.8	56,241
In single-unit firms	2,158	1,082,494	9.6	46,576
In multiunit firms with—				
2 or 3 wholesale establishments	101	108,251	10.4	6,431
4 to 9 wholesale establishments	52	21,714	16.7	1,641
10 to 24 wholesale establishments	53	33,611	8.3	1,593
25 or more wholesale establishments				
Farm Products (Edible) Distributors				
Poultry, poultry products distributors, total	2,660	1,475,195	8.7	57,514
In single-unit firms	2,509	1,239,977	8.9	49,093
In multiunit firms with—				
2 or 3 wholesale establishments	105	168,362	6.8	5,423
4 to 9 wholesale establishments				
10 to 24 wholesale establishments	46	66,856	9.9	2,998
25 or more wholesale establishments				
Fresh fruit, vegetable wholesalers, total	6,520	3,261,739	13.2	207,520
In single-unit firms	6,085	2,757,026	13.3	172,657
In multiunit firms with—				
2 or 3 wholesale establishments	242	301,981	12.1	17,458
4 to 9 wholesale establishments	61	70,585	15.0	6,575
10 to 24 wholesale establishments	132	132,147	14.5	10,830
25 or more wholesale establishments				
Beer, Wine, Distilled Spirits Wholesalers				
Beer, ale distributors, total	5,791	2,311,181	16.3	176,619
In single-unit firms	5,219	2,004,893	16.4	152,135
In multiunit firms with—				
2 or 3 wholesale establishments	455	221,884	15.8	18,202
4 to 9 wholesale establishments	111	78,779	13.8	5,970
10 to 24 wholesale establishments	6	5,625	11.9	312
25 or more wholesale establishments				
Wine, distilled spirits wholesalers, total	1,518	3,375,753	9.1	165,763
In single-unit firms	1,003	2,100,246	9.3	107,943
In multiunit firms with—				
2 or 3 wholesale establishments	194	517,050	10.1	26,716
4 to 9 wholesale establishments	60	195,199	8.4	8,223
10 to 24 wholesale establishments	49	155,320	11.9	9,157
25 or more wholesale establishments	212	407,938	5.9	13,724
Tobacco Distributors				
Tobacco distributors, total	2,858	3,208,929	5.9	103,779
In single-unit firms	2,541	2,605,030	5.7	78,896
In multiunit firms with—				
2 or 3 wholesale establishments	132	254,330	7.6	11,592
4 to 9 wholesale establishments	115	225,715	6.5	9,250
10 to 24 wholesale establishments	70	123,854	5.4	4,041
25 or more wholesale establishments				
Drugs, Chemicals, Allied Products Wholesalers				
General-line drug wholesalers, total	392	1,273,114	13.6	104,646
In single-unit firms	229	605,868	13.1	49,390
In multiunit firms with—				
2 or 3 wholesale establishments	46	179,329	13.8	15,325
4 to 9 wholesale establishments	36	137,283	14.8	11,376
10 to 24 wholesale establishments	81	350,634	13.9	28,555
25 or more wholesale establishments				
Specialty-line drug, toiletries wholesalers, total	2,409	900,618	16.9	74,881
In single-unit firms	2,260	694,347	18.3	63,557
In multiunit firms with—				
2 or 3 wholesale establishments	114	171,422	10.1	8,327
4 to 9 wholesale establishments				
10 to 24 wholesale establishments	35	34,349	23.0	2,997
25 or more wholesale establishments				
Industrial chemicals, explosives distributors, total	1,878	923,242	15.9	69,802
In single-unit firms	1,574	677,477	15.7	49,325
In multiunit firms with—				
2 or 3 wholesale establishments	138	90,435	19.6	8,521
4 to 9 wholesale establishments	93	80,202	14.2	6,042
10 to 24 wholesale establishments	73	75,128	14.4	5,914
25 or more wholesale establishments				
Paint, varnish wholesalers:				
Paint wholesaler (with glass, wallpaper), total	503	120,447	24.6	16,311
In single-unit firms	395	99,597	23.6	12,958
In multiunit firms with—				
2 or 3 wholesale establishments	66	12,928	28.3	2,010
4 to 9 wholesale establishments	42	7,922	30.8	1,343
10 to 24 wholesale establishments				
25 or more wholesale establishments	...	...	...	...
MERCHANT WHOLESALERS—Con.				
Drugs, Chemicals, Allied Products Wholesalers—Con.				
Paint, varnish wholesalers—Con.				
Paint wholesalers (without glass, wallpaper), total	655	152,444	23.1	17,410
In single-unit firms	613	131,076	23.3	14,656
In multiunit firms with—				
2 or 3 wholesale establishments	42	21,368	22.0	2,754
4 to 9 wholesale establishments				
10 to 24 wholesale establishments	...	...	...	...
25 or more wholesale establishments	...	...	...	...
Dry Goods, Apparel Wholesalers				
Clothing, furnishings, footwear wholesalers:				
General-line clothing, furnishings wholesalers, total	797	296,157	14.8	22,676
In single-unit firms	775	280,647	15.0	21,771
In multiunit firms with—				
2 or 3 wholesale establishments	22	15,510	12.5	905
4 to 9 wholesale establishments				
10 to 24 wholesale establishments	...	...	...	...
25 or more wholesale establishments	...	...	...	...
Men's, boys' clothing, furnishings wholesalers, total	761	384,769	15.4	25,830
In single-unit firms	721	256,218	15.9	18,543
In multiunit firms with—				
2 or 3 wholesale establishments	26	37,949	13.1	2,477
4 to 9 wholesale establishments	14	90,602	14.9	4,810
10 to 24 wholesale establishments	...	...	...	...
25 or more wholesale establishments	...	...	...	...
Women's, children's clothing, furnishings wholesalers, total	1,299	566,298	16.6	44,165
In single-unit firms	1,248	530,495	16.4	41,772
In multiunit firms with—				
2 or 3 wholesale establishments	35	32,725	18.2	2,176
4 to 9 wholesale establishments	16	3,078	18.5	217
10 to 24 wholesale establishments	...	...	...	...
25 or more wholesale establishments	...	...	...	...
Furs (dressed), fur clothing wholesalers, total	324	94,317	12.4	5,524
In single-unit firms	312	91,207	12.4	5,324
In multiunit firms with—				
2 or 3 wholesale establishments	12	3,110	13.3	200
4 to 9 wholesale establishments	...	...	...	...
10 to 24 wholesale establishments	...	...	...	...
25 or more wholesale establishments	...	...	...	...
Millinery, millinery supplies distributors, total	353	81,953	20.8	8,522
In single-unit firms	342	80,384	20.6	8,276
In multiunit firms with—				
2 or 3 wholesale establishments	11	1,569	29.6	246
4 to 9 wholesale establishments	...	...	...	...
10 to 24 wholesale establishments	...	...	...	...
25 or more wholesale establishments	...	...	...	...
Shoe, footwear wholesalers, total	583	353,979	13.6	23,486
In single-unit firms	562	349,149	13.5	23,091
In multiunit firms with—				
2 or 3 wholesale establishments	21	4,830	23.2	395
4 to 9 wholesale establishments				
10 to 24 wholesale establishments	...	...	...	...
25 or more wholesale establishments	...	...	...	...
Work clothing wholesalers, total	135	49,138	13.8	3,307
In single-unit firms				
In multiunit firms with—	135	49,138	13.8	3,307
2 or 3 wholesale establishments				
4 to 9 wholesale establishments	...	...	...	...
10 to 24 wholesale establishments	...	...	...	...
25 or more wholesale establishments	...	...	...	...
General-line dry goods wholesalers, total	132	393,580	14.4	33,168
In single-unit firms	101	268,415	13.7	22,392
In multiunit firms with—				
2 or 3 wholesale establishments	31	125,165	15.9	10,776
4 to 9 wholesale establishments				
10 to 24 wholesale establishments	...	...	...	...
25 or more wholesale establishments	...	...	...	...
Specialty-line dry goods wholesalers:				
Hosiery wholesalers, total	471	260,192	13.4	16,400
In single-unit firms	449	225,414	13.3	13,811
In multiunit firms with—				
2 or 3 wholesale establishments	22	34,778	14.2	2,589
4 to 9 wholesale establishments	...	...	...	...
10 to 24 wholesale establishments	...	...	...	...
25 or more wholesale establishments	...	...	...	...
Underwear wholesalers, total	164	71,420	14.8	5,515
In single-unit firms				
In multiunit firms with—	164	71,420	14.8	5,515
2 or 3 wholesale establishments				
4 to 9 wholesale establishments	...	...	...	...
10 to 24 wholesale establishments	...	...	...	...
25 or more wholesale establishments	...	...	...	...

...Represents zero.

Table 2H. WHOLESALE TRADE: 1954–SINGLE UNITS AND MULTIUNITS–UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS–Continued

Establishments, Sales, Operating Expense Ratio, and Payroll

Type of operation, kind of business, and number of wholesale establishments operated by firms	Establishments (Number)	Sales ($1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year ($1,000)
MERCHANT WHOLESALERS—Con.				
Dry Goods, Apparel Wholesalers—Con.				
Specialty-line dry goods wholesalers—Con.				
Notions wholesale establishments, total	770	198,449	18.7	18,887
In single-unit firms	749	182,406	19.5	18,149
In multiunit firms with—				
2 or 3 wholesale establishments; 4 to 9 wholesale establishments	21	16,043	9.8	738
10 to 24 wholesale establishments	...	...	...	...
25 or more wholesale establishments	...	...	...	...
Piece goods wholesalers, total	1,663	975,319	12.7	57,505
In single-unit firms	1,560	885,536	12.4	50,378
In multiunit firms with—				
2 or 3 wholesale establishments	73	72,088	14.4	5,315
4 to 9 wholesale establishments; 10 to 24 wholesale establishments; 25 or more wholesale establishments	30	17,695	20.2	1,812
Other specialty-line dry goods wholesalers, total	1,120	460,119	14.2	32,375
In single-unit firms	1,037	421,587	14.1	29,656
In multiunit firms with—				
2 or 3 wholesale establishments	45	22,678	13.4	1,203
4 to 9 wholesale establishments; 10 to 24 wholesale establishments	38	15,854	18.6	1,516
25 or more wholesale establishments	...	...	...	...
Piece goods converters, total	817	1,503,962	9.7	69,686
In single-unit firms	780	1,199,430	9.6	53,045
In multiunit firms with—				
2 or 3 wholesale establishments	22	89,138	10.9	5,314
4 to 9 wholesale establishments	15	215,394	10.1	11,327
10 to 24 wholesale establishments	...	...	...	...
25 or more wholesale establishments	...	...	...	...
Furniture, Home Furnishings Wholesalers				
Furniture (household, office) wholesalers:				
Household furniture wholesalers, total	1,058	463,630	19.0	44,376
In single-unit firms	974	392,746	18.9	36,712
In multiunit firms with—				
2 or 3 wholesale establishments	68	67,306	19.4	7,274
4 to 9 wholesale establishments; 10 to 24 wholesale establishments	16	3,578	22.9	390
25 or more wholesale establishments	...	...	...	...
Office furniture distributors, total	918	234,195	25.3	32,347
In single-unit firms	862	207,183	25.7	28,789
In multiunit firms with—				
2 or 3 wholesale establishments; 4 to 9 wholesale establishments	56	27,012	22.3	3,558
10 to 24 wholesale establishments	...	...	...	...
25 or more wholesale establishments	...	...	...	...
Home furnishings, floor coverings wholesalers:				
China, glassware, crockery wholesalers, total	538	172,206	23.7	19,778
In single-unit firms	517	162,531	23.2	18,316
In multiunit firms with—				
2 or 3 wholesale establishments	21	9,675	32.1	1,462
4 to 9 wholesale establishments	...	...	...	...
10 to 24 wholesale establishments	...	...	...	...
25 or more wholesale establishments	...	...	...	...
Curtain, drapery wholesalers, total	161	68,874	16.9	6,070
In single-unit firms	138	59,957	15.8	4,949
In multiunit firms with—				
2 or 3 wholesale establishments; 4 to 9 wholesale establishments	23	8,882	24.0	1,119
10 to 24 wholesale establishments	...	35	20.0	2
25 or more wholesale establishments	...	...	...	...
Domestics wholesalers, total	237	126,769	12.9	8,244
In single-unit firms; In multiunit firms with— 2 or 3 wholesale establishments	237	126,769	12.9	8,244
4 to 9 wholesale establishments	...	...	...	...
10 to 24 wholesale establishments	...	...	...	...
25 or more wholesale establishments	...	...	...	...
Floor covering wholesalers, total	773	600,763	14.9	47,234
In single-unit firms	539	323,581	15.0	25,204
In multiunit firms with—				
2 or 3 wholesale establishments	91	74,590	17.4	7,210
4 to 9 wholesale establishments	74	107,502	14.1	7,526
10 to 24 wholesale establishments; 25 or more wholesale establishments	69	95,090	13.6	7,294
Other home furnishing specialties wholesalers, total	1,130	416,038	19.3	41,458
In single-unit firms	1,056	333,740	20.0	34,116
In multiunit firms with—				
2 or 3 wholesale establishments	37	23,629	22.5	2,706
4 to 9 wholesale establishments; 10 to 24 wholesale establishments	37	58,669	13.5	4,636
25 or more wholesale establishments	...	...	...	...
MERCHANT WHOLESALERS—Con.				
Paper, Allied Products Wholesalers				
Coarse paper and products wholesalers, total	2,435	1,297,650	16.5	123,277
In single-unit firms	2,078	922,370	16.6	87,149
In multiunit firms with—				
2 or 3 wholesale establishments	135	97,658	18.8	11,343
4 to 9 wholesale establishments	79	92,405	13.4	6,930
10 to 24 wholesale establishments	78	92,483	16.5	8,948
25 or more wholesale establishments	65	92,734	15.2	8,907
Printing and fine paper distributors, total	865	1,248,002	11.4	85,194
In single-unit firms	624	704,889	10.6	43,809
In multiunit firms with—				
2 or 3 wholesale establishments	76	92,471	13.5	7,635
4 to 9 wholesale establishments	79	234,792	11.1	16,110
10 to 24 wholesale establishments; 25 or more wholesale establishments	86	215,850	13.4	17,640
Stationery, office supplies wholesalers, total	1,564	369,772	26.1	52,051
In single-unit firms	1,464	336,224	26.2	46,494
In multiunit firms with—				
2 or 3 wholesale establishments	68	16,070	31.8	3,087
4 to 9 wholesale establishments; 10 to 24 wholesale establishments; 25 or more wholesale establishments	32	17,478	20.7	2,470
Wallpaper wholesalers, total	193	45,625	29.9	6,882
In single-unit firms	125	31,281	28.8	4,636
In multiunit firms with—				
2 or 3 wholesale establishments; 4 to 9 wholesale establishments	37	10,837	30.2	1,685
10 to 24 wholesale establishments	31	3,507	38.6	561
25 or more wholesale establishments	...	...	...	...
Farm Products (Raw Materials) Merchants				
Cotton merchants, total	581	2,610,108	3.7	22,918
In single-unit firms	470	1,690,549	2.7	12,805
In multiunit firms with—				
2 or 3 wholesale establishments	64	294,108	3.2	3,100
4 to 9 wholesale establishments; 10 to 24 wholesale establishments; 25 or more wholesale establishments	47	625,451	6.5	7,013
Grain merchants, total	975	3,989,704	3.1	55,325
In single-unit firms	582	1,071,127	3.7	16,468
In multiunit firms with—				
2 or 3 wholesale establishments	117	311,293	5.9	8,839
4 to 9 wholesale establishments	72	521,122	2.5	5,331
10 to 24 wholesale establishments	37	210,494	2.9	2,840
25 or more wholesale establishments	167	1,875,668	2.5	21,847
Hide, skin, raw fur wholesalers, total	577	428,489	7.6	15,932
In single-unit firms	548	393,862	7.4	13,566
In multiunit firms with—				
2 or 3 wholesale establishments	15	8,671	11.3	403
4 to 9 wholesale establishments; 10 to 24 wholesale establishments	14	25,956	10.4	1,963
25 or more wholesale establishments	...	...	...	...
Livestock (except horses and mules) distributors, total	669	888,292	2.9	7,408
In single-unit firms	626	839,585	2.8	6,582
In multiunit firms with—				
2 or 3 wholesale establishments	30	42,912	3.2	587
4 to 9 wholesale establishments	13	5,795	9.0	239
10 to 24 wholesale establishments	...	...	...	...
25 or more wholesale establishments	...	...	...	...
Leaf tobacco dealers, total	234	304,224	9.2	13,133
In single-unit firms	198	218,456	8.3	9,424
In multiunit firms with—				
2 or 3 wholesale establishments; 4 to 9 wholesale establishments	36	85,768	11.5	3,709
10 to 24 wholesale establishments	...	...	...	...
25 or more wholesale establishments	...	...	...	...
Raw wool, wool tops, mohair dealers, total	282	481,524	5.7	10,567
In single-unit firms	264	411,133	5.8	8,669
In multiunit firms with—				
2 or 3 wholesale establishments; 4 to 9 wholesale establishments; 10 to 24 wholesale establishments; 25 or more wholesale establishments	18	70,391	5.0	1,898
Other farm products (raw material) distributors, total	535	529,600	6.7	15,318
In single-unit firms	478	458,023	6.2	12,059
In multiunit firms with—				
2 or 3 wholesale establishments	22	22,238	12.9	1,543
4 to 9 wholesale establishments; 10 to 24 wholesale establishments	35	49,339	9.2	1,716
25 or more wholesale establishments				
Automotive Wholesalers				
Motor vehicle distributors:				
New, used automobile distributors, total	897	491,732	12.2	30,240
In single-unit firms	846	452,896	12.0	27,326
In multiunit firms with—				
2 or 3 wholesale establishments	37	34,699	14.6	2,577
4 to 9 wholesale establishments	14	4,137	15.9	337
10 to 24 wholesale establishments	...	...	...	...
25 or more wholesale establishments	...	...	...	...

...Represents zero.

Table 2H. WHOLESALE TRADE: 1954—SINGLE UNITS AND MULTIUNITS—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Operating Expense Ratio, and Payroll

Type of operation, kind of business, and number of wholesale establishments operated by firms	Establishments (Number)	Sales ($1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year ($1,000)
MERCHANT WHOLESALERS—Con.				
Automotive Wholesalers—Con.				
Motor vehicle distributors—Con.				
Truck and tractor (road type) dealers, total	666	265,603	20.7	31,355
In single-unit firms	623	246,209	20.8	28,765
In multiunit firms with—				
2 or 3 wholesale establishments; 4 to 9 wholesale establishments; 10 to 24 wholesale establishments	43	19,394	19.6	2,590
25 or more wholesale establishments	...	...	...	...
Automotive equipment, tire-tube wholesalers:				
Automotive parts, accessories jobbers, total	12,563	2,834,453	24.7	415,629
In single-unit firms	9,600	1,947,150	25.2	287,594
In multiunit firms with—				
2 or 3 wholesale establishments	1,386	360,448	25.5	54,950
4 to 9 wholesale establishments	928	230,614	27.5	39,677
10 to 24 wholesale establishments	395	203,451	17.0	22,012
25 or more wholesale establishments	254	92,790	20.7	11,396
Garage equipment, tools distributors, total	207	55,731	23.1	7,247
In single-unit firms	191	48,404	23.1	6,390
In multiunit firms with—				
2 or 3 wholesale establishments; 4 to 9 wholesale establishments	16	7,327	22.4	857
10 to 24 wholesale establishments	...	...	...	...
25 or more wholesale establishments	...	...	...	...
Tire, tube wholesalers, total	1,207	329,994	22.3	39,341
In single-unit firms	1,084	284,054	23.3	35,217
In multiunit firms with—				
2 or 3 wholesale establishments	98	28,465	22.6	3,588
4 to 9 wholesale establishments	25	17,475	6.8	536
10 to 24 wholesale establishments	...	...	...	...
25 or more wholesale establishments	...	...	...	...
Electrical, Electronics, Appliance Distributors				
Electrical apparatus, supplies distributors:				
General-line electrical goods distributors, total	559	1,567,994	10.8	98,245
In single-unit firms	123	206,202	14.8	17,766
In multiunit firms with—				
2 or 3 wholesale establishments	27	50,480	13.0	4,044
4 to 9 wholesale establishments; 10 to 24 wholesale establishments; 25 or more wholesale establishments	409	1,311,312	10.1	76,435
Wiring supplies, distributor, total	1,989	1,105,922	16.4	103,134
In single-unit firms	1,736	894,073	16.5	83,218
In multiunit firms with—				
2 or 3 wholesale establishments	190	161,113	16.0	15,169
4 to 9 wholesale establishments; 10 to 24 wholesale establishments; 25 or more wholesale establishments	63	50,736	15.4	4,747
Electrical apparatus, equipment distributors, total	611	236,542	18.9	26,398
In single-unit firms	544	184,318	19.0	20,250
In multiunit firms with—				
2 or 3 wholesale establishments	42	26,272	15.7	2,311
4 to 9 wholesale establishments; 10 to 24 wholesale establishments; 25 or more wholesale establishments	25	25,952	21.6	3,837
Electrical appliances, radio, TV set wholesalers, total	2,065	2,814,584	13.1	198,955
In single-unit firms	1,549	1,606,151	14.1	120,014
In multiunit firms with—				
2 or 3 wholesale establishments	305	549,605	13.6	41,440
4 to 9 wholesale establishments	74	154,034	12.6	10,710
10 to 24 wholesale establishments	30	89,312	14.2	7,135
25 or more wholesale establishments	107	415,482	8.6	19,656
Electronic parts, equipment distributors, total	1,899	612,676	20.4	67,868
In single-unit firms	1,543	467,300	20.2	52,105
In multiunit firms with—				
2 or 3 wholesale establishments	261	87,686	22.5	10,825
4 to 9 wholesale establishments; 10 to 24 wholesale establishments; 25 or more wholesale establishments	95	57,690	19.2	4,938
Hardware, Plumbing-Heating Goods Wholesalers				
Hardware wholesalers:				
General-line hardware wholesalers, total	606	1,623,987	17.6	179,255
In single-unit firms	485	1,161,479	18.0	130,196
In multiunit firms with—				
2 or 3 wholesale establishments	69	270,029	17.2	29,547
4 to 9 wholesale establishments; 10 to 24 wholesale establishments; 25 or more wholesale establishments	52	192,479	16.0	19,512
MERCHANT WHOLESALERS—Con.				
Hardware, Plumbing-Heating Goods Wholesalers—Con.				
Hardware wholesalers:-Con.				
Specialty-line hardware wholesalers, total	1,531	443,936	20.8	47,891
In single-unit firms	1,426	387,386	21.0	42,767
In multiunit firms with—				
2 or 3 wholesale establishments	78	31,620	21.6	3,353
4 to 9 wholesale establishments; 10 to 24 wholesale establishments; 25 or more wholesale establishments	27	24,930	17.0	1,771
Plumbing-heating equipment, supplies distributors:				
General-line plumbing-heating goods distributors, total	1,703	1,112,178	16.4	103,404
In single-unit firms	1,326	742,127	16.5	67,563
In multiunit firms with—				
2 or 3 wholesale establishments	195	168,088	17.2	16,844
4 to 9 wholesale establishments	102	129,144	15.1	12,490
10 to 24 wholesale establishments; 25 or more wholesale establishments	80	72,819	16.7	6,507
Heating equipment distributors, total	905	301,516	19.4	30,626
In single-unit firms	786	256,521	19.2	25,484
In multiunit firms with—				
2 or 3 wholesale establishments	81	33,000	19.7	3,789
4 to 9 wholesale establishments; 10 to 24 wholesale establishments	38	11,995	21.9	1,353
25 or more wholesale establishments	...	...	...	...
Plumbing fixtures, supplies distributors, total	1,438	916,094	15.1	76,147
In single-unit firms	1,146	561,229	16.9	50,224
In multiunit firms with—				
2 or 3 wholesale establishments	151	129,259	14.5	11,186
4 to 9 wholesale establishments	64	68,966	11.0	3,979
10 to 24 wholesale establishments; 25 or more wholesale establishments	77	156,640	11.0	10,758
Lumber, Construction Materials Distributors				
Lumber, millwork wholesalers:				
Lumber wholesalers (without yards), total	1,678	1,621,685	6.7	50,413
In single-unit firms	1,566	1,283,390	7.2	41,342
In multiunit firms with—				
2 or 3 wholesale establishments	88	123,359	6.7	3,954
4 to 9 wholesale establishments; 10 to 24 wholesale establishments	24	214,936	3.6	5,117
25 or more wholesale establishments	...	...	...	...
Lumber distributors (with yards), total	1,124	1,094,408	12.5	74,710
In single-unit firms	955	760,132	13.8	55,974
In multiunit firms with—				
2 or 3 wholesale establishments	112	166,822	12.2	11,514
4 to 9 wholesale establishments; 10 to 24 wholesale establishments	57	167,454	7.4	7,222
25 or more wholesale establishments	...	...	...	...
Millwork, plywood distributors, total	1,502	1,089,849	14.9	91,317
In single-unit firms	1,174	709,741	14.4	56,960
In multiunit firms with—				
2 or 3 wholesale establishments	155	134,174	16.9	13,201
4 to 9 wholesale establishments	116	149,176	16.8	14,488
10 to 24 wholesale establishments; 25 or more wholesale establishments	57	96,758	12.2	6,668
Construction materials distributors, total	6,010	2,780,265	23.6	337,143
Brick, tile distributors, total	492	242,766	17.7	21,042
In single-unit firms	430	209,455	18.0	18,065
In multiunit firms with—				
2 or 3 wholesale establishments	50	24,076	16.0	2,108
4 to 9 wholesale establishments	12	9,235	15.6	869
10 to 24 wholesale establishments	...	...	...	...
25 or more wholesale establishments	...	...	...	...
Cement, lime, plaster wholesalers, total	183	75,985	21.2	8,101
In single-unit firms	159	63,021	20.0	6,335
In multiunit firms with—				
2 or 3 wholesale establishments; 4 to 9 wholesale establishments; 10 to 24 wholesale establishments; 25 or more wholesale establishments	24	12,964	27.2	1,766
Glass (building) distributors, total	574	251,273	24.6	37,799
In single-unit firms	486	199,176	24.6	28,475
In multiunit firms with—				
2 or 3 wholesale establishments	40	17,494	30.6	3,020
4 to 9 wholesale establishments	48	34,603	28.2	6,304
10 to 24 wholesale establishments	...	...	...	...
25 or more wholesale establishments	...	...	...	...
Ready-mixed concrete distributors, total	1,996	998,370	31.6	153,547
In single-unit firms	1,643	724,328	33.2	118,464
In multiunit firms with—				
2 or 3 wholesale establishments	232	180,910	28.1	24,162
4 to 9 wholesale establishments; 10 to 24 wholesale establishments	121	93,132	25.6	10,921
25 or more wholesale establishments	...	...	...	...

...Represents zero.

Table 2H. WHOLESALE TRADE: 1954-SINGLE UNITS AND MULTIUNITS-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales, Operating Expense Ratio, and Payroll

Type of operation, kind of business, and number of wholesale establishments operated by firms	Establishments (Number)	Sales ($1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year ($1,000)
MERCHANT WHOLESALERS—Con.				
Lumber, Construction Materials Distributors—Con.				
Construction materials distributors—Con.				
Roofing, siding, insulation materials distributors, total	697	447,723	12.6	30,289
In single-unit firms	566	313,186	13.4	22,695
In multiunit firms with—				
2 or 3 wholesale establishments	98	109,381	10.6	5,494
4 to 9 wholesale establishments	33	25,156	12.3	2,100
10 to 24 wholesale establishments				
25 or more wholesale establishments	...	...	...	...
Sand, gravel, crushed stone distributors, total	597	105,039	31.0	16,943
In single-unit firms	561	82,896	31.8	13,716
In multiunit firms with—				
2 or 3 wholesale establishments	23	15,851	28.1	2,141
4 to 9 wholesale establishments	13	6,292	27.1	1,086
10 to 24 wholesale establishments				
25 or more wholesale establishments	...	...	...	...
Other construction materials distributors, total	1,471	659,109	19.7	69,422
In single-unit firms	1,312	546,287	19.8	58,401
In multiunit firms with—				
2 or 3 wholesale establishments	100	63,618	20.9	7,360
4 to 9 wholesale establishments	59	49,204	17.0	3,661
10 to 24 wholesale establishments				
25 or more wholesale establishments				
Machinery, Equipment, Supplies Distributors				
Air conditioning, commercial refrigeration equipment distributors, total	1,860	484,070	23.7	63,298
In single-unit firms	1,649	413,570	24.0	54,149
In multiunit firms with—				
2 or 3 wholesale establishments	139	44,536	23.9	5,973
4 to 9 wholesale establishments	72	25,964	19.8	3,176
10 to 24 wholesale establishments				
25 or more wholesale establishments	...	...	...	...
Commercial machines, equipment distributors:				
Office machine equipment distributors, total	1,421	186,631	31.5	32,625
In single-unit firms	1,292	159,266	31.1	27,611
In multiunit firms with—				
2 or 3 wholesale establishments	83	17,874	30.9	2,953
4 to 9 wholesale establishments	46	9,491	38.5	2,061
10 to 24 wholesale establishments				
25 or more wholesale establishments				
Restaurant, hotel supply houses (principally nonfood), total	571	159,253	23.7	20,412
In single-unit firms	519	118,237	24.6	15,228
In multiunit firms with—				
2 or 3 wholesale establishments	29	14,888	16.9	1,601
4 to 9 wholesale establishments	23	26,128	23.8	3,583
10 to 24 wholesale establishments				
25 or more wholesale establishments	...	...	...	...
Store machine, fixtures distributors, total	1,087	276,953	22.2	31,738
In single-unit firms	1,006	230,336	22.3	26,797
In multiunit firms with—				
2 or 3 wholesale establishments	59	35,329	21.4	3,656
4 to 9 wholesale establishments	22	11,288	22.3	1,285
10 to 24 wholesale establishments	...	...	...	...
25 or more wholesale establishments	...	...	...	...
Other commercial machines, equipment distributors, total	140	37,288	24.6	4,462
In single-unit firms	129	27,341	24.9	3,361
In multiunit firms with—				
2 or 3 wholesale establishments	11	9,947	23.8	1,101
4 to 9 wholesale establishments				
10 to 24 wholesale establishments	...	...	...	...
25 or more wholesale establishments	...	...	...	...
Construction machinery, equipment dealers, total	1,640	1,401,359	19.2	150,469
In single-unit firms	1,141	778,443	20.0	82,972
In multiunit firms with—				
2 or 3 wholesale establishments	345	425,208	18.1	45,941
4 to 9 wholesale establishments	154	197,708	18.2	21,556
10 to 24 wholesale establishments				
25 or more wholesale establishments				
Farm-garden machinery, equipment wholesalers:				
Garden machinery equipment wholesalers, total	233	78,736	19.9	8,416
In single-unit firms	212	67,475	19.4	6,676
In multiunit firms with—				
2 or 3 wholesale establishments	21	11,261	22.8	1,740
4 to 9 wholesale establishments				
10 to 24 wholesale establishments				
25 or more wholesale establishments	...	...	...	...

Type of operation, kind of business, and number of wholesale establishments operated by firms	Establishments (Number)	Sales ($1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year ($1,000)
MERCHANT WHOLESALERS—Con.				
Machinery, Equipment, Supplies Distributors—Con.				
Construction machinery, equipment dealers, total—Con.				
Farm, dairy machinery, equipment (including tractors) wholesalers, total	879	455,643	16.3	37,610
In single-unit firms	724	352,783	16.6	29,242
In multiunit firms with—				
2 or 3 wholesale establishments	89	65,420	15.0	5,149
4 to 9 wholesale establishments	66	37,440	15.7	3,219
10 to 24 wholesale establishments				
25 or more wholesale establishments				
Industrial machinery, equipment distributors:				
Food processing machinery, equipment distributors, total	367	163,405	16.0	12,778
In single-unit firms	328	107,928	18.2	9,148
In multiunit firms with—				
2 or 3 wholesale establishments	25	9,800	15.2	822
4 to 9 wholesale establishments	14	45,677	11.1	2,808
10 to 24 wholesale establishments				
25 or more wholesale establishments				
General purpose industrial machinery, equipment distributors, total	1,379	498,625	20.8	56,621
In single-unit firms	1,203	399,400	21.2	45,106
In multiunit firms with—				
2 or 3 wholesale establishments	117	66,647	17.8	7,319
4 to 9 wholesale establishments	59	32,578	21.3	4,196
10 to 24 wholesale establishments				
25 or more wholesale establishments				
Metalworking machinery, equipment dealers, total	914	484,490	15.0	39,150
In single-unit firms	823	369,624	16.1	31,815
In multiunit firms with—				
2 or 3 wholesale establishments	75	62,585	16.9	5,357
4 to 9 wholesale establishments	16	52,281	5.2	1,978
10 to 24 wholesale establishments	...	...	...	...
25 or more wholesale establishments	...	...	...	...
Oil well supply houses, total	1,208	914,479	9.6	39,059
In single-unit firms	406	166,701	16.7	13,507
In multiunit firms with—				
2 or 3 wholesale establishments	78	38,098	17.5	3,387
4 to 9 wholesale establishments	89	60,826	14.6	4,495
10 to 24 wholesale establishments	91	81,164	10.0	3,937
25 or more wholesale establishments	544	567,690	6.4	13,733
Printing machinery, equipment distributors, total	210	64,820	27.2	8,921
In single-unit firms	183	48,532	25.1	6,042
In multiunit firms with—				
2 or 3 wholesale establishments	11	4,567	37.6	797
4 to 9 wholesale establishments	16	11,721	31.8	2,082
10 to 24 wholesale establishments				
25 or more wholesale establishments				
Used machinery dealers, total	1,668	493,167	21.2	53,308
In single-unit firms	1,495	376,347	22.3	41,395
In multiunit firms with—				
2 or 3 wholesale establishments	81	67,242	18.5	7,132
4 to 9 wholesale establishments	92	49,578	17.3	4,781
10 to 24 wholesale establishments				
25 or more wholesale establishments				
Industrial materials, supplies distributors:				
Abrasive, abrasive materials, supplies distributors, total	141	77,400	19.2	8,377
In single-unit firms	119	57,554	17.6	5,899
In multiunit firms with—				
2 or 3 wholesale establishments	22	19,846	23.9	2,478
4 to 9 wholesale establishments				
10 to 24 wholesale establishments				
25 or more wholesale establishments	...	...	...	...
Mechanical power transmission equipment distributors, total	335	113,349	23.7	15,053
In single-unit firms	209	63,050	22.2	7,922
In multiunit firms with—				
2 or 3 wholesale establishments	71	25 432	25.2	3,908
4 to 9 wholesale establishments	16	5,330	21.8	630
10 to 24 wholesale establishments	39	19,537	26.9	2,593
25 or more wholesale establishments				
Mechanical rubber goods distributors, total	280	100,031	23.8	13,467
In single-unit firms	237	79,882	22.3	10,234
In multiunit firms with—				
2 or 3 wholesale establishments	28	12,185	26.1	1,716
4 to 9 wholesale establishments	15	7,964	35.0	1,517
10 to 24 wholesale establishments				
25 or more wholesale establishments	...	...	...	...
Rope, cordage distributors, total	117	94,120	10.1	5,110
In single-unit firms	95	73,652	10.3	3,847
In multiunit firms with—				
2 or 3 wholesale establishments	6	1,679	11.6	100
4 to 9 wholesale establishments	16	18,789	9.1	1,163
10 to 24 wholesale establishments	...	...	...	...
25 or more wholesale establishments	...	...	...	...

...Represents zero.

Table 2H. WHOLESALE TRADE: 1954—SINGLE UNITS AND MULTIUNITS—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Operating Expense Ratio, and Payroll

Type of operation, kind of business, and number of wholesale establishments operated by firms	Establishments (Number)	Sales ($1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year ($1,000)
MERCHANT WHOLESALERS—Con.				
Machinery, Equipment, Supplies Distributors—Con.				
Industrial materials, supplies distributors—Con.				
Valves, fittings (except plumbing) distributors, total	214	139,320	19.5	15,473
In single-unit firms	184	107,185	20.3	12,658
In multiunit firms with—				
2 or 3 wholesale establishments	18	13,560	20.6	1,496
4 to 9 wholesale establishments	12	18,575	14.3	1,319
10 to 24 wholesale establishments				
25 or more wholesale establishments	...	...	...	...
Reconditioned drums, barrel distributors, total	372	65,360	36.6	14,119
In single-unit firms	372	65,360	36.6	14,119
In multiunit firms with—				
2 or 3 wholesale establishments	...	...	...	...
4 to 9 wholesale establishments	...	...	...	...
10 to 24 wholesale establishments	...	...	...	...
25 or more wholesale establishments	...	...	...	...
Other industrial materials, supplies distributor, total	2,934	1,420,160	19.4	160,258
In single-unit firms	2,451	1,003,433	19.7	113,880
In multiunit firms with—				
2 or 3 wholesale establishments	287	255,517	18.9	29,651
4 to 9 wholesale establishments	86	105,280	19.0	12,246
10 to 24 wholesale establishments	110	55,930	16.2	4,481
25 or more wholesale establishments				
Professional equipment, supplies distributors:				
Dental supply houses, total	502	124,125	26.0	17,906
In single-unit firms	335	63,086	24.9	8,781
In multiunit firms with—				
2 or 3 wholesale establishments	57	13,627	26.9	2,360
4 to 9 wholesale establishments	45	13,126	29.0	2,401
10 to 24 wholesale establishments	65	34,286	26.6	4,364
25 or more wholesale establishments				
Religious supply houses, total	134	31,582	31.5	4,616
In single-unit firms	134	31,582	31.5	4,616
In multiunit firms with—				
2 or 3 wholesale establishments	...	...	...	...
4 to 9 wholesale establishments	...	...	...	...
10 to 24 wholesale establishments	...	...	...	...
25 or more wholesale establishments				
School supply, houses, total	255	96,321	22.8	12,337
In single-unit firms	236	86,231	22.5	10,860
In multiunit firms with—				
2 or 3 wholesale establishments	19	10,090	25.2	1,477
4 to 9 wholesale establishments				
10 to 24 wholesale establishments	...	...	...	...
25 or more wholesale establishments	...	...	...	...
Surgical, medical, hospital supply houses, total	800	321,489	22.3	40,880
In single-unit firms	658	184,939	22.9	23,923
In multiunit firms with—				
2 or 3 wholesale establishments	59	35,338	21.5	4,631
4 to 9 wholesale establishments	51	60,676	21.2	6,631
10 to 24 wholesale establishments	32	40,536	21.8	5,695
25 or more wholesale establishments				
Optical goods wholesalers, total	742	126,966	36.0	29,220
In single-unit firms	546	98,039	33.3	19,746
In multiunit firms with—				
2 or 3 wholesale establishments	92	15,741	39.9	4,373
4 to 9 wholesale establishments				
10 to 24 wholesale establishments	104	13,186	51.4	5,101
25 or more wholesale establishments				
Other professional supply distributors, total	479	152,670	26.8	22,694
In single-unit firms	375	95,789	25.7	13,457
In multiunit firms with—				
2 or 3 wholesale establishments	30	19,502	32.4	3,284
4 to 9 wholesale establishments	26	31,948	28.0	5,262
10 to 24 wholesale establishments	48	5,431	19.7	691
25 or more wholesale establishments				
Service establishment supply houses:				
Beauty, barber supply houses, total	898	140,561	29.3	22,139
In single-unit firms	800	117,070	28.6	17,820
In multiunit firms with—				
2 or 3 wholesale establishments	64	16,707	32.1	2,924
4 to 9 wholesale establishments	34	6,784	36.0	1,395
10 to 24 wholesale establishments				
25 or more wholesale establishments	...	...	...	...
Janitor's supply houses, total	843	126,780	29.2	20,841
In single-unit firms	795	114,722	28.6	18,093
In multiunit firms with—				
2 or 3 wholesale establishments	22	9,165	33.9	2,223
4 to 9 wholesale establishments	26	2,893	36.8	525
10 to 24 wholesale establishments				
25 or more wholesale establishments	...	...	...	...

...Represents zero.

Type of operation, kind of business, and number of wholesale establishments operated by firms	Establishments (Number)	Sales ($1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year ($1,000)
MERCHANT WHOLESALERS—Con.				
Machinery, Equipment, Supplies Distributors—Con.				
Service establishment supply houses—Con.				
Laundry, dry-cleaning supply houses, total	441	146,607	22.1	16,732
In single-unit firms	387	108,046	21.7	12,154
In multiunit-firms with—				
2 or 3 wholesale establishments	41	20,568	24.6	2,725
4 to 9 wholesale establishments				
10 to 24 wholesale establishments	13	17,993	22.0	1,853
25 or more wholesale establishments				
Shoe service wholesalers, total	485	101,579	18.1	9,548
In single-unit firms	459	94,372	17.8	8,598
In multiunit firms with—				
2 or 3 wholesale establishments				
4 to 9 wholesale establishments	26	7,207	22.7	950
10 to 24 wholesale establishments				
25 or more wholesale establishments	...	...	...	...
Undertakers' supply houses, total	137	14,443	25.3	1,798
In single-unit firms	137	14,443	25.3	1,798
In multiunit firms with—				
2 or 3 wholesale establishments	...	...	...	...
4 to 9 wholesale establishments	...	...	...	...
10 to 24 wholesale establishments	...	...	...	...
25 or more wholesale establishments				
Upholsterers' supply houses, total	262	92,670	21.7	9,960
In single-unit firms	225	79,190	21.2	8,368
In multiunit firms with—				
2 or 3 wholesale establishments	7	3,388	21.3	390
4 to 9 wholesale establishments	30	10,092	25.3	1,202
10 to 24 wholesale establishments				
25 or more wholesale establishments				
Welders' supply houses, total	1,000	198,100	26.4	26,793
In single-unit firms	821	156,413	26.7	20,905
In multiunit firms with—				
2 or 3 wholesale establishments	137	23,375	28.7	3,565
4 to 9 wholesale establishments	42	18,312	21.3	2,323
10 to 24 wholesale establishments				
25 or more wholesale establishments				
Other service establishment supply houses, total	1,198	281,252	19.0	26,731
In single-unit firms	1,115	229,278	20.1	22,864
In multiunit firms with—				
2 or 3 wholesale establishments	37	20,316	16.8	1,792
4 to 9 wholesale establishments	46	31,658	12.4	2,075
10 to 24 wholesale establishments				
25 or more wholesale establishments				
Transportation equipment distributors:				
Aircraft aeronautical equipment, parts distributors, total	450	169,782	26.6	22,901
In single-unit firms	414	123,410	31.5	19,814
In multiunit firms with—				
2 or 3 wholesale establishments	36	46,372	13.3	3,087
4 to 9 wholesale establishments				
10 to 24 wholesale establishments	...	...	...	...
25 or more wholesale establishments	...	...	...	...
Marine machinery equipment distributors, total	400	126,573	21.2	15,017
In single-unit firms	361	110,382	20.8	12,945
In multiunit firms with—				
2 or 3 wholesale establishments	39	16,191	23.5	2,072
4 to 9 wholesale establishments				
10 to 24 wholesale establishments	...	...	...	...
25 or more wholesale establishments	...	...	...	...
Railroad equipment distributors, total	84	60,046	20.7	6,297
In single-unit firms	74	53,589	20.1	5,465
In multiunit firms with—				
2 or 3 wholesale establishments	10	6,457	25.3	832
4 to 9 wholesale establishments	...	...	...	...
10 to 24 wholesale establishments	...	...	...	...
25 or more wholesale establishments	...	...	...	...
Other transportation equipment distributors, total	70	19,647	27.6	2,745
In single-unit firms	63	16,690	27.3	2,342
In multiunit firms with—				
2 or 3 wholesale establishments	7	2,957	29.0	403
4 to 9 wholesale establishments	...	...	...	...
10 to 24 wholesale establishments	...	...	...	...
25 or more wholesale establishments	...	...	...	...
Metals, Metalwork (Except Scrap) Distributors				
Iron, steel and products distributors, total	2,693	2,174,276	18.5	221,482
In single-unit firms	2,148	1,294,788	18.8	131,383
In multiunit firms with—				
2 or 3 wholesale establishments	229	274,315	18.7	29,234
4 to 9 wholesale establishments	143	255,695	19.1	28,227
10 to 24 wholesale establishments	51	193,863	17.7	18,689
25 or more wholesale establishments	122	155,615	15.4	13,949

Table 2H. WHOLESALE TRADE: 1954–SINGLE UNITS AND MULTIUNITS–UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS–Continued

Establishments, Sales, Operating Expense Ratio, and Payroll

Type of operation, kind of business, and number of wholesale establishments operated by firms	Establishments (Number)	Sales ($1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year ($1,000)
MERCHANT WHOLESALERS—Con.				
Metals, Metalwork (Except Scrap) Distributors—Con.				
Nonferrous metals distributors, total	542	1,188,309	7.2	42,860
In single-unit firms	463	941,427	6.5	30,124
In multiunit firms with—				
2 or 3 wholesale establishments	45	114,958	7.2	4,609
4 to 9 wholesale establishments	34	131,924	12.3	8,127
10 to 24 wholesale establishments	...	...	...	...
25 or more wholesale establishments	...	...	...	...
Scrap, Waste Materials Dealers				
Iron, steel scrap dealers:				
Iron, steel scrap dealers (with processing, preparation equipment), total	2,202	801,352	21.4	89,836
In single-unit firms	2,038	631,387	22.9	75,081
In multiunit firms with—				
2 or 3 wholesale establishments	143	147,476	15.0	12,269
4 to 9 wholesale establishments				
10 to 24 wholesale establishments	21	22,489	18.9	2,486
25 or more wholesale establishments	...	...	...	...
Iron, steel scrap dealers (without processing, preparation equipment), total	1,517	411,788	9.6	20,341
In single-unit firms	1,434	172,716	16.2	13,957
In multiunit firms with—				
2 or 3 wholesale establishments	44	25,476	9.3	1,234
4 to 9 wholesale establishments				
10 to 24 wholesale establishments	39	213,596	4.4	5,150
25 or more wholesale establishments	...	...	...	...
Waste materials dealers:				
Nonferrous metallic scrap dealers, total	1,518	500,822	13.9	34,749
In single-unit firms	1,462	466,603	13.7	31,694
In multiunit firms with—				
2 or 3 wholesale establishments	43	22,620	15.4	1,813
4 to 9 wholesale establishments				
10 to 24 wholesale establishments	13	11,599	20.7	1,242
25 or more wholesale establishments	...	...	...	...
Wastepaper dealers, total	1,124	218,239	27.4	33,394
In single-unit firms	1,050	173,140	28.1	26,971
In multiunit firms with—				
2 or 3 wholesale establishments	49	20,862	26.7	3,388
4 to 9 wholesale establishments	25	24,237	22.7	3,035
10 to 24 wholesale establishments	...	...	...	...
25 or more wholesale establishments	...	...	...	...
Wiping cloth dealers, total	229	48,395	34.7	9,416
In single-unit firms	221	46,735	35.0	9,179
In multiunit firms with—				
2 or 3 wholesale establishments				
4 to 9 wholesale establishments	8	1,660	28.6	237
10 to 24 wholesale establishments	...	...	...	...
25 or more wholesale establishments	...	...	...	...
Rags, textiles waste dealers, total	784	250,528	16.3	21,364
In single-unit firms	752	223,671	16.3	18,976
In multiunit firms with—				
2 or 3 wholesale establishments	32	26,857	16.3	2,388
4 to 9 wholesale establishments	...	...	...	...
10 to 24 wholesale establishments	...	...	...	...
25 or more wholesale establishments	...	...	...	...
Other waste materials dealers, total	815	174,466	17.3	14,906
In single-unit firms	777	122,714	20.9	12,341
In multiunit firms with—				
2 or 3 wholesale establishments	24	4,736	29.9	700
4 to 9 wholesale establishments	14	47,016	6.7	1,865
10 to 24 wholesale establishments	...	...	...	...
25 or more wholesale establishments	...	...	...	...
Other Merchant Wholesalers				
Amusement, sporting goods distributors:				
Cameras, photographic supplies distributors, total	484	233,116	19.0	23,681
In single-unit firms	405	172,482	19.5	17,703
In multiunit firms with—				
2 or 3 wholesale establishments	53	35,415	18.5	3,676
4 to 9 wholesale establishments				
10 to 24 wholesale establishments	26	25,219	16.1	2,302
25 or more wholesale establishments	...	...	...	...
Sporting goods wholesalers, total	579	233,998	16.7	19,820
In single-unit firms	541	205,084	17.0	17,468
In multiunit firms with—				
2 or 3 wholesale establishments				
4 to 9 wholesale establishments				
10 to 24 wholesale establishments	38	28,914	14.6	2,352
25 or more wholesale establishments				
Toy, games, fireworks wholesalers, total	805	277,626	16.6	22,793
In single-unit firms	771	268,708	16.5	22,001
In multiunit firms with—				
2 or 3 wholesale establishments				
4 to 9 wholesale establishments				
10 to 24 wholesale establishments	34	8,918	19.0	792
25 or more wholesale establishments				
MERCHANT WHOLESALERS—Con.				
Other Merchant Wholesalers—Con.				
Amusement, sporting goods distributors—Con.				
Other recreation goods wholesalers, total	646	207,971	19.2	21,041
In single-unit firms	601	170,061	19.2	16,693
In multiunit firms with—				
2 or 3 wholesale establishments				
4 to 9 wholesale establishments				
10 to 24 wholesale establishments	45	37,910	19.1	4,348
25 or more wholesale establishments				
Books, magazine, newspaper wholesalers, total	1,919	697,206	19.6	83,180
In single-unit firms	1,501	508,644	18.1	51,383
In multiunit firms with—				
2 or 3 wholesale establishments	87	58,382	21.8	7,964
4 to 9 wholesale establishments	37	18,860	26.8	3,029
10 to 24 wholesale establishments	...	...	...	...
25 or more wholesale establishments	294	111,320	23.9	20,804
Coal wholesalers:				
Coal wholesalers (without yard or dock stocks), total	496	568,163	7.5	20,249
In single-unit firms	409	365,682	7.7	13,175
In multiunit firms with—				
2 or 3 wholesale establishments	41	52,851	11.3	2,868
4 to 9 wholesale establishments				
10 to 24 wholesale establishments	46	149,630	5.6	4,206
25 or more wholesale establishments	...	...	...	...
Coal wholesalers (with coal yard), total	204	226,026	9.4	10,575
In single-unit firms	169	91,789	13.8	6,134
In multiunit firms with—				
2 or 3 wholesale establishments	19	63,927	6.5	2,428
4 to 9 wholesale establishments				
10 to 24 wholesale establishments	16	70,310	6.4	2,013
25 or more wholesale establishments	...	...	...	...
Farm supplies wholesalers:				
Feed wholesalers, total	1,067	766,302	7.6	27,506
In single-unit firms	955	599,253	7.7	22,046
In multiunit firms with—				
2 or 3 wholesale establishments	59	18,872	15.0	1,251
4 to 9 wholesale establishments	18	63,940	8.5	2,419
10 to 24 wholesale establishments				
25 or more wholesale establishments	35	84,237	4.5	1,790
Fertilizer, agricultural chemical distributors, total	507	280,597	10.9	13,627
In single-unit firms	432	190,558	12.6	10,403
In multiunit firms with—				
2 or 3 wholesale establishments	33	29,139	6.6	1,015
4 to 9 wholesale establishments				
10 to 24 wholesale establishments	42	60,900	7.7	2,209
25 or more wholesale establishments	...	...	...	...
Seed wholesalers, total	641	474,148	15.8	38,048
In single-unit firms	451	297,742	14.5	21,867
In multiunit firms with—				
2 or 3 wholesale establishments	70	55,474	12.3	3,598
4 to 9 wholesale establishments	46	50,955	23.6	5,606
10 to 24 wholesale establishments				
25 or more wholesale establishments	74	69,977	18.4	6,977
Other farm supplies wholesalers, total	132	53,595	13.6	3,638
In single-unit firms	118	35,944	14.5	2,567
In multiunit firms with—				
2 or 3 wholesale establishments				
4 to 9 wholesale establishments				
10 to 24 wholesale establishments	14	17,651	11.9	1,071
25 or more wholesale establishments				
Jewelry wholesalers:				
General-line jewelry wholesalers, total	234	143,549	20.8	16,319
In single-unit firms	214	104,541	19.9	10,901
In multiunit firms with—				
2 or 3 wholesale establishments				
4 to 9 wholesale establishments				
10 to 24 wholesale establishments	20	39,008	23.2	5,418
25 or more wholesale establishments	...	...	...	...
Clocks, watches wholesalers, total	355	124,380	15.7	9,989
In single-unit firms	336	113,696	16.0	9,378
In multiunit firms with—				
2 or 3 wholesale establishments				
4 to 9 wholesale establishments	19	10,684	11.9	611
10 to 24 wholesale establishments	...	...	...	...
25 or more wholesale establishments	...	...	...	...
Costume jewelry wholesalers, total	513	132,621	23.9	16,233
In single-unit firms	500	128,057	23.9	15,719
In multiunit firms with—				
2 or 3 wholesale establishments				
4 to 9 wholesale establishments	13	4,564	23.7	514
10 to 24 wholesale establishments	...	...	...	...
25 or more wholesale establishments	...	...	...	...

...Represents zero.

Table 2H. WHOLESALE TRADE: 1954—SINGLE UNITS AND MULTIUNITS—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Operating Expense Ratio, and Payroll

Type of operation, kind of business, and number of wholesale establishments operated by firms	Establishments (Number)	Sales ($1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year ($1,000)
MERCHANT WHOLESALERS—Con.				
Other Merchant Wholesalers—Con.				
Jewelry wholesalers--Con.				
Precious stones distributors, total....	498	202,608	10.3	9,950
In single-unit firms.....	485	197,025	10.4	9,709
In multiunit firms with—				
2 or 3 wholesale establishments....	13	5,583	8.6	241
4 to 9 wholesale establishments....	...	...	...	...
10 to 24 wholesale establishments..	...	...	...	...
25 or more wholesale establishments	...	...	...	...
Watch materials, jewelers' tools distributors, total	172	30,719	28.2	5,655
In single-unit firms.....	162	27,446	26.9	4,636
In multiunit firms with—				
2 or 3 wholesale establishments....				
4 to 9 wholesale establishments....	10	3,273	39.2	1,019
10 to 24 wholesale establishments..	...	...	...	...
25 or more wholesale establishments	...	...	...	...
Other jewelry wholesalers, total.....	969	191,582	18.5	18,078
In single-unit firms.....	937	179,973	18.2	16,771
In multiunit firms with—				
2 or 3 wholesale establishments....	32	11,609	22.0	1,307
4 to 9 wholesale establishments....	...	...	...	...
10 to 24 wholesale establishments..	...	...	...	...
25 or more wholesale establishments	...	...	...	...
Petroleum products distributors, total...	2,260	1,416,388	9.0	56,221
In single-unit firms.....	2,150	1,118,908	10.0	48,918
In multiunit firms with—				
2 or 3 wholesale establishments.....	80	134,821	5.7	3,465
4 to 9 wholesale establishments,.....				
10 to 24 wholesale establishments....	30	162,659	5.0	3,838
25 or more wholesale establishments..				
Gift art goods, greeting card wholesalers:				
Gift art goods wholesalers, total.....	735	140,213	22.8	14,428
In single-unit firms.....	721	136,374	22.7	13,804
In multiunit firms with—				
2 or 3 wholesale establishments....				
4 to 9 wholesale establishments....	14	3,839	27.8	624
10 to 24 wholesale establishments..	...	...	...	...
25 or more wholesale establishments	...	...	...	...
Greeting card distributors, total.....	248	50,094	28.2	6,682
In single-unit firms.....	240	49,084	28.2	6,508
In multiunit firms with—				
2 or 3 wholesale establishments....	8	1,010	29.5	174
4 to 9 wholesale establishments....	...	...	...	...
10 to 24 wholesale establishments..	...	...	...	...
25 or more wholesale establishments	...	...	...	...
Flower, bulb, plant wholesalers:				
Flower, (cut), potted plant wholesalers, total.....	851	193,270	23.9	24,687
In single-unit firms.....	734	153,428	23.3	19,311
In multiunit firms with—				
2 or 3 wholesale establishments....	63	19,487	26.0	2,998
4 to 9 wholesale establishments....				
10 to 24 wholesale establishments..	54	20,355	26.6	2,378
25 or more wholesale establishments	...	...	...	...
Bulb, plant distributors, total.....	115	29,672	25.1	3,918
In single-unit firms.....	108	22,925	24.9	2,971
In multiunit firms with—				
2 or 3 wholesale establishments....				
4 to 9 wholesale establishments....	7	6,747	25.8	947
10 to 24 wholesale establishments..	...	...	...	...
25 or more wholesale establishments	...	...	...	...
Miscellaneous products merchant wholesalers:				
Forest products (except lumber) distributors, total.....	669	290,871	11.0	15,114
In single-unit firms.....	615	232,806	11.5	12,573
In multiunit firms with—				
2 or 3 wholesale establishments....	21	7,302	16.5	402
4 to 9 wholesale establishments....	33	50,763	7.9	2,139
10 to 24 wholesale establishments..	...	...	...	...
25 or more wholesale establishments	...	...	...	...
General merchandise distributors, total.....	594	814,291	11.2	49,622
In single-unit firms.....	507	430,715	12.9	29,174
In multiunit firms with—				
2 or 3 wholesale establishments....	40	135,279	8.4	6,545
4 to 9 wholesale establishments....				
10 to 24 wholesale establishments..	47	248,297	9.7	13,903
25 or more wholesale establishments	...	...	...	...
Leather goods wholesalers, total.....	454	135,579	14.6	8,624
In single-unit firms.....	448	131,646	14.7	8,381
In multiunit firms with—				
2 or 3 wholesale establishments....	6	3,933	11.4	243
4 to 9 wholesale establishments....	...	...	...	...
10 to 24 wholesale establishments..	...	...	...	...
25 or more wholesale establishments	...	...	...	...
MERCHANT WHOLESALERS—Con.				
Other Merchant Wholesalers—Con.				
Miscellaneous products merchant wholesalers—Con.				
Musical instruments, sheet music wholesalers, total.....	509	192,142	19.3	18,621
In single-unit firms.....	427	158,641	19.3	15,525
In multiunit firms with—				
2 or 3 wholesale establishments.....	42	26,711	17.3	2,353
4 to 9 wholesale establishments.....				
10 to 24 wholesale establishments...	40	6,790	25.6	743
25 or more wholesale establishments.				
Industrial yarns wholesalers, total.....	222	191,250	6.9	6,400
In single-unit firms.....	207	166,539	7.4	5,881
In multiunit firms with—				
2 or 3 wholesale establishments.....				
4 to 9 wholesale establishments.....	15	24,711	3.6	519
10 to 24 wholesale establishments...	...	...	...	...
25 or more wholesale establishments.	...	...	...	...
Bags, bagging, burlap (textiles) distributors, total.....	659	239,072	15.7	19,448
In single-unit firms.....	610	214,409	15.4	16,669
In multiunit firms with—				
2 or 3 wholesale establishments.....	37	14,489	17.4	1,565
4 to 9 wholesale establishments.....				
10 to 24 wholesale establishments...	12	10,174	18.4	1,214
25 or more wholesale establishments.				
Food beverage basic material distributors, total.....	325	530,630	4.7	10,817
In single-unit firms.....	273	488,028	4.2	8,664
In multiunit firms with—				
2 or 3 wholesale establishments.....	33	26,530	11.6	1,334
4 to 9 wholesale establishments.....				
10 to 24 wholesale establishments...	19	16,072	10.0	819
25 or more wholesale establishments.	...	...	...	...
All other merchant wholesalers, total.....	644	637,417	5.8	18,173
In single-unit firms.....	606	475,698	6.3	14,660
In multiunit firms with—				
2 or 3 wholesale establishments.....				
4 to 9 wholesale establishments.....	38	161,719	413	3,513
10 to 24 wholesale establishments.....	...	...	...	...
25 or more wholesale establishments...	...	...	...	...
MANUFACTURERS SALES BRANCHES, SALES OFFICES				
Food and kindred products, total.....	4,488	11,746,914	(NA)	486,493
In single-unit firms.....	92	451,191	(NA)	15,442
In multiunit firms with—				
2 or 3 wholesale establishments.....	206	658,222	(NA)	21,433
4 to 9 wholesale establishments.....	411	1,356,598	(NA)	68,555
10 to 24 wholesale establishments.....	582	1,496,460	(NA)	64,040
25 or more wholesale establishments...	3,197	7,784,443	(NA)	317,023
Textile mill products, total.....	431	1,809,931	(NA)	60,405
In single-unit firms.....	60	378,255	(NA)	14,223
In multiunit firms with—				
2 or 3 wholesale establishments.....	74	196,025	(NA)	5,131
4 to 9 wholesale establishments.....	100	189,619	(NA)	5,609
10 to 24 wholesale establishments.....	145	787,946	(NA)	20,536
25 or more wholesale establishments...	52	258,086	(NA)	14,906
Apparel and related products, total.....	283	735,931	(NA)	34,917
In single-unit firms.....	107	320,433	(NA)	18,443
In multiunit firms with—				
2 or 3 wholesale establishments.....	73	134,836	(NA)	6,534
4 to 9 wholesale establishments.....				
10 to 24 wholesale establishments.....	103	280,662	(NA)	9,940
25 or more wholesale establishments...				
Furniture and fixtures, total.....	286	266,271	(NA)	22,890
In single-unit firms.....	22	18,208	(NA)	2,095
In multiunit firms with—				
2 or 3 wholesale establishments.....	16	13,508	(NA)	2,170
4 to 9 wholesale establishments.....	38	39,712	(NA)	2,187
10 to 24 wholesale establishments.....	121	82,220	(NA)	11,520
25 or more wholesale establishments...	89	112,623	(NA)	4,918
Paper and allied products, total.....	455	2,097,564	(NA)	54,442
In single-unit firms.....	39	254,722	(NA)	6,285
In multiunit firms with—				
2 or 3 wholesale establishments.....	66	239,516	(NA)	4,180
4 to 9 wholesale establishments.....	104	396,173	(NA)	8,299
10 to 24 wholesale establishments.....				
25 or more wholesale establishments...	246	1,207,153	(NA)	35,678
Chemicals and allied products, total.....	2,190	8,889,311	(NA)	299,984
In single-unit firms.....	86	441,301	(NA)	17,415
In multiunit firms with—				
2 or 3 wholesale establishments.....	102	276,816	(NA)	13,535
4 to 9 wholesale establishments.....	293	880,054	(NA)	46,481
10 to 24 wholesale establishments.....	556	2,093,511	(NA)	73,135
25 or more wholesale establishments...	1,153	5,197,629	(NA)	149,418

...Represents zero. NA Not available.

Table 2H. WHOLESALE TRADE: 1954–SINGLE UNITS AND MULTIUNITS–UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS–Continued

Establishments, Sales, Operating Expense Ratio, and Payroll

Type of operation, kind of business, and number of wholesale establishments operated by firms	Establishments (Number)	Sales ($1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year ($1,000)
MANUFACTURERS' SALES BRANCHES, SALES OFFICES--Con.				
Rubber products, total	525	1,602,956	(NA)	69,231
In single-unit firms	15	42,343	(NA)	1,455
In multiunit firms with—				
2 or 3 wholesale establishments	17	20,396	(NA)	933
4 to 9 wholesale establishments	11	9,614	(NA)	395
10 to 24 wholesale establishments	115	185,751	(NA)	7,225
25 or more wholesale establishments	367	1,344,852	(NA)	59,223
Leather and leather products, total	101	412,553	(NA)	19,970
In single-unit firms	22	93,074	(NA)	3,948
In multiunit firms with—				
2 or 3 wholesale establishments	17	12,008	(NA)	790
4 to 9 wholesale establishments	19	12,657	(NA)	566
10 to 24 wholesale establishments	} 43	294,814	(NA)	14,666
25 or more wholesale establishments				
Stone, clay and glass products, total	942	2,606,649	(NA)	100,828
In single-unit firms	30	115,802	(NA)	3,568
In multiunit firms with—				
2 or 3 wholesale establishments	43	87,362	(NA)	3,993
4 to 9 wholesale establishments	158	382,260	(NA)	12,642
10 to 24 wholesale establishments	187	616,149	(NA)	31,352
25 or more wholesale establishments	524	1,405,076	(NA)	49,273
Primary metal products, total	1,164	10,989,279	(NA)	108,715
In single-unit firms	13	472,331	(NA)	9,668
In multiunit firms with—				
2 or 3 wholesale establishments	33	108,111	(NA)	1,605
4 to 9 wholesale establishments	170	451,916	(NA)	9,691
10 to 24 wholesale establishments	344	2,165,996	(NA)	22,231
25 or more wholesale establishments	604	7,790,925	(NA)	65,520
Fabricated metal products, total	1,057	2,855,046	(NA)	87,721
In single-unit firms	39	35,277	(NA)	4,509
In multiunit firms with—				
2 or 3 wholesale establishments	92	94,015	(NA)	7,323
4 to 9 wholesale establishments	154	217,950	(NA)	15,164
10 to 24 wholesale establishments	360	593,826	(NA)	26,247
25 or more wholesale establishments	412	1,913,978	(NA)	34,478
Machinery (except electrical), total	5,327	5,998,901	(NA)	560,183
In single-unit firms	72	165,152	(NA)	12,102
In multiunit firms with—				
2 or 3 wholesale establishments	208	181,529	(NA)	23,768
4 to 9 wholesale establishments	463	542,696	(NA)	31,576
10 to 24 wholesale establishments	1,012	1,674,536	(NA)	86,717
25 or more wholesale establishments	3,572	3,434,988	(NA)	406,020
Electrical machinery, total	1,509	5,021,744	(NA)	204,228
In single-unit firms	26	66,455	(NA)	7,723
In multiunit firms with—				
2 or 3 wholesale establishments	36	59,211	(NA)	3,843
4 to 9 wholesale establishments	188	391,247	(NA)	16,220
10 to 24 wholesale establishments	360	771,067	(NA)	22,793
25 or more wholesale establishments	899	3,733,764	(NA)	153,649
Transportation equipment, total	963	9,247,560	(NA)	230,661
In single-unit firms	19	27,598	(NA)	3,750
In multiunit firms with—				
2 or 3 wholesale establishments	25	227,801	(NA)	4,858
4 to 9 wholesale establishments	36	140,630	(NA)	17,099
10 to 24 wholesale establishments	82	291,929	(NA)	12,498
25 or more wholesale establishments	801	8,559,602	(NA)	192,456
Instruments and related products, total	1,047	1,025,952	(NA)	93,640
In single-unit firms	14	53,096	(NA)	3,488
In multiunit firms with—				
2 or 3 wholesale establishments	53	54,687	(NA)	4,659
4 to 9 wholesale establishments	91	56,157	(NA)	5,718
10 to 24 wholesale establishments	310	281,242	(NA)	19,248
25 or more wholesale establishments	579	580,770	(NA)	60,527
Other manufacturers' products, total	1,822	4,227,222	(NA)	170,739
In single-unit firms	86	784,467	(NA)	19,020
In multiunit firms with—				
2 or 3 wholesale establishments	159	387,037	(NA)	20,547
4 to 9 wholesale establishments	361	565,750	(NA)	32,428
10 to 24 wholesale establishments	457	1,032,776	(NA)	48,234
25 or more wholesale establishments	759	1,457,192	(NA)	50,510
PETROLEUM BULK PLANTS, TERMINALS, AND LP GAS FACILITIES				
Gasoline distillates, residuals:				
Bulk plants, total	27,078	10,027,135	10.9	332,956
In single-unit firms	7,751	3,018,684	12.7	157,530
In multiunit firms with—				
2 or 3 wholesale establishments	875	298,245	12.4	16,438
4 to 9 wholesale establishments	326	148,384	11.4	7,063
10 to 24 wholesale establishments	400	104,392	12.8	5,525
25 or more wholesale establishments	17,726	6,457,430	9.9	146,400
PETROLEUM BULK PLANTS, TERMINALS AND LP GAS FACILITIES--Con.				
Gasoline distillates, residuals—Con.				
Distributing terminals, total	1,241	5,781,703	7.9	179,463
In single-unit firms	103	432,974	7.9	13,708
In multiunit firms with—				
2 or 3 wholesale establishments	49	211,860	10.5	8,637
4 to 9 wholesale establishments	29	112,902	4.7	1,943
10 to 24 wholesale establishments	41	161,101	6.3	3,141
25 or more wholesale establishments	1,019	4,862,866	7.9	152,034
LP gas facilities, total	870	229,534	26.5	27,224
In single-unit firms	487	126,906	28.7	16,378
In multiunit firms with—				
2 or 3 wholesale establishments	89	24,313	31.8	3,556
4 to 9 wholesale establishments	66	11,685	28.1	1,824
10 to 24 wholesale establishments	} 228	66,630	18.4	5,466
25 or more wholesale establishments				
MERCHANDISE AGENTS, BROKERS				
Grocery, confectionery, meats, total	2,949	7,621,093	2.1	72,106
In single-unit firms	2,685	6,224,662	2.3	60,179
In multiunit firms with—				
2 or 3 wholesale establishments	171	643,668	1.9	6,935
4 to 9 wholesale establishments	} 93	752,763	1.3	4,992
10 to 24 wholesale establishments				
25 or more wholesale establishments	...	...	...	...
Farm products:				
Dairy, poultry products, total	214	516,210	3.6	9,307
In single-unit firms	206	427,149	2.4	5,033
In multiunit firms with—				
2 or 3 wholesale establishments	} 8	89,061	9.4	4,274
4 to 9 wholesale establishments				
10 to 24 wholesale establishments	...	...	...	...
25 or more wholesale establishments	...	...	...	...
Fruits, vegetables, total	893	1,591,235	4.3	30,074
In single-unit firms	707	1,058,983	3.9	20,494
In multiunit firms with—				
2 or 3 wholesale establishments	61	101,791	3.9	2,525
4 to 9 wholesale establishments	24	28,033	3.6	443
10 to 24 wholesale establishments	} 101	402,428	5.5	6,612
25 or more wholesale establishments				
Drugs, chemicals, paints, total	516	522,701	4.8	11,735
In single-unit firms	460	410,518	4.6	9,316
In multiunit firms with—				
2 or 3 wholesale establishments	} 56	112,183	5.6	2,419
4 to 9 wholesale establishments				
10 to 24 wholesale establishments				
25 or more wholesale establishments	...	...	...	...
Apparel (including footwear), total	1,205	2,076,128	3.4	31,175
In single-unit firms	1,178	1,817,907	3.6	27,596
In multiunit firms with—				
2 or 3 wholesale establishments	15	123,510	2.9	2,097
4 to 9 wholesale establishments	} 12	134,711	1.7	1,482
10 to 24 wholesale establishments				
25 or more wholesale establishments	...	...	...	...
Dry goods, piece goods, total	818	3,233,165	3.3	49,567
In single-unit firms	664	1,791,775	3.0	26,500
In multiunit firms with—				
2 or 3 wholesale establishments	31	173,144	4.2	3,359
4 to 9 wholesale establishments	32	212,567	4.1	4,646
10 to 24 wholesale establishments	91	1,055,679	3.6	15,062
25 or more wholesale establishments	...	...	...	...
Furniture, home furnishings, total	837	571,713	6.8	14,434
In single-unit firms	801	548,813	6.6	13,393
In multiunit firms with—				
2 or 3 wholesale establishments	} 36	22,900	9.7	1,041
4 to 9 wholesale establishments				
10 to 24 wholesale establishments				
25 or more wholesale establishments				
Paper, allied products, total	403	469,942	4.2	8,247
In single-unit firms	380	372,007	4.2	6,897
In multiunit firms with—				
2 or 3 wholesale establishments	} 23	97,935	4.0	1,350
4 to 9 wholesale establishments				
10 to 24 wholesale establishments	...	...	...	...
25 or more wholesale establishments	...	...	...	...
Farm products (raw materials):				
Cotton, total	254	1,020,618	0.8	3,035
In single-unit firms	238	897,389	0.7	2,452
In multiunit firms with—				
2 or 3 wholesale establishments	} 16	123,229	0.9	583
4 to 9 wholesale establishments				
10 to 24 wholesale establishments				
25 or more wholesale establishments	...	...	...	...
Grain, total	230	1,129,086	1.0	5,544
In single-unit firms	174	770,586	0.9	3,122
In multiunit firms with—				
2 or 3 wholesale establishments	29	210,733	1.4	1,521
4 to 9 wholesale establishments	} 27	147,767	1.0	901
10 to 24 wholesale establishments				
25 or more wholesale establishments				

...Represents zero. NA Not available.

Table 2H. WHOLESALE TRADE: 1954–SINGLE UNITS AND MULTIUNITS–UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS–Continued

Establishments, Sales, Operating Expense Ratio, and Payroll

Type of operation, kind of business, and number of wholesale establishments operated by firms	Establishments (Number)	Sales ($1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year ($1,000)
MERCHANDISE AGENTS, BROKERS—Con.				
Farm products (raw materials)--Con.				
Hides, skins, raw furs, total	137	258,403	3.5	4,327
In single-unit firms	118	200,248	3.1	2,803
In multiunit firms with—				
2 or 3 wholesale establishments	} 19	58,155	5.0	1,524
4 to 9 wholesale establishments				
10 to 24 wholesale establishments	...	...	...	...
25 or more wholesale establishments	...	...	...	...
Livestock, total	2,223	7,558,447	1.3	46,247
In single-unit firms	2,070	6,828,180	1.3	41,171
In multiunit firms with—				
2 or 3 wholesale establishments	78	334,750	1.3	2,371
4 to 9 wholesale establishments	41	197,203	1.3	1,347
10 to 24 wholesale establishments	} 34	198,314	1.0	1,358
25 or more wholesale establishments				
Tobacco (leaf), total	552	1,045,530	4.2	14,343
In single-unit firms	459	910,553	4.3	12,566
In multiunit firms with—				
2 or 3 wholesale establishments	66	111,114	2.9	1,351
4 to 9 wholesale establishments	} 27	23,863	3.5	426
10 to 24 wholesale establishments				
25 or more wholesale establishments	...	...	...	...
Wool, mohair, total	118	315,643	1.9	3,155
In single-unit firms	110	282,796	1.9	2,671
In multiunit firms with—				
2 or 3 wholesale establishments	8	32,847	2.0	484
4 to 9 wholesale establishments	...	...	...	...
10 to 24 wholesale establishments	...	...	...	...
25 or more wholesale establishments	...	...	...	...
Miscellaneous inedible farm products, total	52	167,994	1.4	778
In single-unit firms	} 52	167,994	1.4	778
In multiunit firms with—				
2 or 3 wholesale establishments				
4 to 9 wholesale establishments	...	...	...	...
10 to 24 wholesale establishments	...	...	...	...
25 or more wholesale establishments	...	...	...	...
Automotive, total	648	925,266	4.1	14,991
In single-unit firms	616	864,224	4.1	13,359
In multiunit firms with—				
2 or 3 wholesale establishments	17	46,818	5.0	1,168
4 to 9 wholesale establishments	15	14,224	6.1	464
10 to 24 wholesale establishments	...	...	...	...
25 or more wholesale establishments	...	...	...	...
Electrical-electronic apparatus, equipment, appliances, total	1,527	1,383,138	6.1	32,007
In single-unit firms	1,391	1,282,536	6.0	28,997
In multiunit firms with—				
2 or 3 wholesale establishments	98	80,327	6.2	2,268
4 to 9 wholesale establishments	38	20,275	8.8	742
10 to 24 wholesale establishments	...	...	...	...
25 or more wholesale establishments	...	...	...	...
Hardware, plumbing, heating goods, total	1,049	606,339	7.2	17,581
In single-unit firms	947	545,527	7.4	15,819
In multiunit firms with—				
2 or 3 wholesale establishments	62	46,349	5.5	1,027
4 to 9 wholesale establishments	} 40	14,463	8.2	735
10 to 24 wholesale establishments				
25 or more wholesale establishments	...	...	...	...
Lumber, construction materials, total	903	855,451	4.7	17,727
In single-unit firms	851	753,926	4.8	14,911
In multiunit firms with—				
2 or 3 wholesale establishments	39	49,571	3.5	887
4 to 9 wholesale establishments	13	51,954	5.3	1,929
10 to 24 wholesale establishments	...	...	...	...
25 or more wholesale establishments	...	...	...	...
MERCHANDISE AGENTS, BROKERS—Con.				
Machinery equipment, supplies, total	3,174	2,169,550	6.9	64,606
In single-unit firms	2,956	1,929,752	7.0	57,282
In multiunit firms with—				
2 or 3 wholesale establishments	154	95,448	8.2	4,027
4 to 9 wholesale establishments	} 64	144,350	5.2	3,297
10 to 24 wholesale establishments				
25 or more wholesale establishments				
Metals, metalwork (except scrap), total	661	940,802	3.4	13,576
In single-unit firms	610	780,952	3.4	11,527
In multiunit firms with—				
2 or 3 wholesale establishments	38	84,451	3.6	1,539
4 to 9 wholesale establishments	} 13	75,399	2.4	510
10 to 24 wholesale establishments				
25 or more wholesale establishments				
Other merchandise agents, brokers, total	2,768	4,272,055	3.5	66,145
In single-unit firms	2,508	3,415,443	3.7	53,584
In multiunit firms with—				
2 or 3 wholesale establishments	128	603,456	2.2	6,058
4 to 9 wholesale establishments	} 132	253,156	4.7	6,503
10 to 24 wholesale establishments				
25 or more wholesale establishments				
ASSEMBLERS OF FARM PRODUCTS				
Dairy, poultry products, total	2,087	1,392,362	8.0	52,205
In single-unit firms	1,768	1,041,056	8.0	38,011
In multiunit firms with—				
2 or 3 wholesale establishments	84	111,793	7.7	4,283
4 to 9 wholesale establishments	82	149,283	5.4	3,982
10 to 24 wholesale establishments	} 153	90,230	13.0	5,929
25 or more wholesale establishments				
Fresh fruits and vegetables, total	1,993	1,287,674	20.8	124,752
In single-unit firms	1,700	1,097,889	21.0	106,722
In multiunit firms with—				
2 or 3 wholesale establishments	136	86,208	21.7	8,819
4 to 9 wholesale establishments	96	60,644	18.0	5,380
10 to 24 wholesale establishments	} 61	42,933	18.4	3,831
25 or more wholesale establishments				
Farm products, (raw materials), total	8,669	6,171,994	5.3	140,680
In single-unit firms	5,037	3,926,420	5.6	90,167
In multiunit firms with—				
2 or 3 wholesale establishments	852	578,304	6.9	17,247
4 to 9 wholesale establishments	630	542,731	4.2	10,237
10 to 24 wholesale establishments	465	284,190	6.7	10,680
25 or more wholesale establishments	1,685	840,349	3.4	12,349
Farm supplies, total	495	194,713	10.5	9,796
In single-unit firms	359	112,557	10.6	5,791
In multiunit firms with—				
2 or 3 wholesale establishments	61	53,987	6.6	1,616
4 to 9 wholesale establishments	27	6,018	11.3	379
10 to 24 wholesale establishments	} 48	22,151	19.3	2,010
25 or more wholesale establishments				
Other farm product assemblers, total	11	4,073	25.1	530
In single-unit firms	} 11	4,073	25.1	530
In multiunit firms with—				
2 or 3 wholesale establishments				
4 to 9 wholesale establishments	...	...	...	...
10 to 24 wholesale establishments	...	...	...	...
25 or more wholesale establishments	...	...	...	...

...Represents zero.

INDEX TO KINDS OF BUSINESS IN TABLES 2A, 2B, 2C, 2D, 2E, 2G, and 2H

Kind of business	Table 2A (Page)	Table 2B (Page)	Table 2C (Page)	Table 2D (Page)	Table 2E (Page)	Table 2G (Page)	Table 2H (Page)
Merchant wholesalers	2-2	...	...	2-54	2-70	2-95	2-112
Manufacturers' sales branches, sales offices	...	...	...	...	2-70	2-95	2-112
Petroleum bulk plants, terminals, and LP gas facilities	...	...	...	...	2-70	2-95	2-112
Merchandise agents, brokers	...	...	...	...	2-70	2-95	2-112
Assemblers of farm products	...	...	...	...	2-70	2-95	2-112
MERCHANT WHOLESALERS							
Grocery, confectionery, meat wholesalers:							
General-line grocery wholesalers:							
Voluntary group grocery wholesalers	2-2	2-16	2-39	2-54	2-70	2-95	2-112
Retailer cooperative food wholesalers	2-2	2-16	2-39	2-54	2-70	2-95	2-112
Cash-carry food depots	2-2	2-16	2-39	2-54	2-70	2-95	2-112
Other general-line grocery wholesalers	2-2	2-16	2-39	2-54	2-71	2-95	2-112
Confectionery wholesalers	2-2	2-16	2-39	2-54	2-71	2-95	2-112
Fish, seafood distributors	2-2	2-16	2-39	2-54	2-71	2-95	2-112
Meat, meat products wholesalers	2-2	2-16	2-39	2-54	2-71	2-95	2-112
Specialty-line grocery wholesalers:							
Bakery, restaurant, hotel supply houses	2-2	2-17	2-39	2-54	2-71	2-95	2-112
Bread, bakery goods distributors	2-2	2-17	2-39	2-54	2-71	2-96	2-112
Canned food wholesalers	2-2	2-17	2-39	2-54	2-71	2-96	2-112
Coffee, tea, spice wholesalers	2-2	2-17	2-39	2-55	2-71	2-96	2-112
Dairy products distributors	2-3	2-17	2-40	2-55	2-71	2-96	2-112
Flour distributors	2-3	2-17	2-40	2-55	2-71	2-96	2-112
Frosted, frozen food distributors	2-3	2-17	2-40	2-55	2-71	2-96	2-112
Soft drink distributors	2-3	2-17	2-40	2-55	2-71	2-96	2-113
Other grocery specialty wholesalers	2-3	2-18	2-40	2-55	2-71	2-96	2-113
Farm products (edible) distributors:							
Poultry, poultry products distributors	2-3	2-18	2-40	2-55	2-72	2-96	2-113
Fresh fruit, vegetable wholesalers	2-3	2-18	2-40	2-55	2-72	2-96	2-113
Beer, wine, distilled spirits wholesalers:							
Beer, ale distributors	2-3	2-18	2-40	2-55	2-72	2-96	2-113
Wine, distilled spirits wholesalers	2-3	2-18	2-40	2-55	2-72	2-96	2-113
Tobacco distributors	2-3	2-18	2-40	2-55	2-72	2-96	2-113
Drugs, chemicals, allied products wholesalers:							
General-line drug wholesalers	2-3	2-18	2-41	2-56	2-72	2-97	2-113
Specialty-line drug, toiletries wholesalers	2-3	2-19	2-41	2-56	2-72	2-97	2-113
Industrial chemicals, explosives distributors	2-4	2-19	2-41	2-56	2-72	2-97	2-113
Paint, varnish wholesalers:							
Paint wholesalers (with glass, wallpaper)	2-4	2-19	2-41	2-56	2-72	2-97	2-113
Paint wholesalers (without glass, wallpaper)	2-4	2-19	2-41	2-56	2-72	2-97	2-113
Dry goods, apparel wholesalers:							
Clothing, furnishings, footwear wholesalers:							
General-line clothing, furnishings wholesalers	2-4	2-19	2-41	2-56	2-72	2-97	2-113
Men's, boys' clothing, furnishings wholesalers	2-4	2-19	2-41	2-56	2-72	2-97	2-113
Women's, children's clothing, furnishings wholesalers	2-4	2-19	2-41	2-56	2-73	2-97	2-113
Fur (dressed), fur clothing wholesalers	2-4	2-20	2-41	2-56	2-73	2-97	2-113
Millinery, millinery supply distributors	2-4	2-20	2-41	2-56	2-73	2-97	2-113
Shoe, footwear wholesalers	2-4	2-20	2-41	2-56	2-73	2-97	2-113
Work clothing wholesalers	2-4	2-20	2-42	2-57	2-73	2-97	2-113
General-line dry goods wholesalers	2-4	2-20	2-42	2-57	2-73	2-97	2-113
Specialty-line dry goods wholesalers:							
Hosiery wholesalers	2-4	2-20	2-42	2-57	2-73	2-98	2-113
Underwear wholesalers	2-5	2-20	2-42	2-57	2-73	2-98	2-113
Notions wholesalers	2-5	2-21	2-42	2-57	2-73	2-98	2-114
Piece goods wholesalers	2-5	2-21	2-42	2-57	2-73	2-98	2-114
Other specialty dry goods wholesalers	2-5	2-21	2-42	2-57	2-73	2-98	2-114
Piece goods converters	2-5	2-21	2-42	2-57	2-73	2-98	2-114
Furniture, home furnishings wholesalers:							
Furniture (household, office) wholesalers:							
Household furniture wholesalers	2-5	2-21	2-42	2-57	2-74	2-98	2-114
Office furniture distributors	2-5	2-21	2-42	2-57	2-74	2-98	2-114
Home furnishings, floor coverings wholesalers:							
China, glassware, crockery wholesalers	2-5	2-21	2-42	2-57	2-74	2-98	2-114
Curtain, drapery wholesalers	2-5	2-22	2-43	2-58	2-74	2-98	2-114
Domestics wholesalers	2-5	2-22	2-43	2-58	2-74	2-98	2-114
Floor coverings wholesalers	2-5	2-22	2-43	2-58	2-74	2-98	2-114
Other home furnishings, specialties wholesalers	2-5	2-22	2-43	2-58	2-74	2-98	2-114
Paper, allied products wholesalers:							
Coarse paper and products wholesalers	2-6	2-22	2-43	2-58	2-74	2-99	2-114
Printing and fine paper distributors	2-6	2-22	2-43	2-58	2-74	2-99	2-114
Stationery, office supplies wholesalers	2-6	2-22	2-43	2-58	2-74	2-99	2-114
Wallpaper wholesalers	2-6	2-23	2-43	2-58	2-74	2-99	2-114
Farm products (raw materials) merchants:							
Cotton merchants	2-6	2-23	2-43	2-58	2-74	2-99	2-114
Grain merchants	2-6	2-23	2-43	2-58	2-75	2-99	2-114
Hide, skin, raw fur wholesalers	2-6	2-23	2-43	2-59	2-75	2-99	2-114
Livestock (except horses, mules) distributors	2-6	2-23	2-44	2-59	2-75	2-99	2-114
Leaf tobacco dealers	2-6	2-23	2-44	2-59	2-75	2-99	2-114
Raw wool, wool tops, mohair dealers	2-6	2-23	2-44	2-59	2-75	2-99	2-114
Other farm products dealers	2-6	2-23	2-44	2-59	2-75	2-99	2-114
Automotive wholesalers:							
Motor vehicle distributors:							
New, used automobile distributors	2-6	2-24	2-44	2-59	2-75	2-99	2-114
Truck and tractor (road type) dealers	2-7	2-24	2-44	2-59	2-75	2-99	2-115
Automotive equipment, tire, tube wholesalers:							
Automotive parts, accessories jobbers	2-7	2-24	2-44	2-59	2-75	2-100	2-115
Garage equipment, tools distributors	2-7	2-24	2-44	2-59	2-75	2-100	2-115
Tire, tube wholesalers	2-7	2-24	2-44	2-59	2-75	2-100	2-115
Electrical, electronics, appliance distributors:							
Electrical apparatus, supplies distributors:							
General-line electrical goods distributors	2-7	2-24	2-44	2-59	2-75	2-100	2-115
Wiring supplies distributors	2-7	2-24	2-44	2-60	2-76	2-100	2-115
Electrical apparatus and equipment distributors	2-7	2-25	2-45	2-60	2-76	2-100	2-115
Electrical appliance, radio, TV set wholesalers	2-7	2-25	2-45	2-60	2-76	2-100	2-115
Electronic parts, equipment distributors	2-7	2-25	2-45	2-60	2-76	2-100	2-115

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Hardware, plumbing-heating goods wholesalers:							
Hardware wholesalers:							
General-line hardware wholesalers	2-7	2-25	2-45	2-60	2-76	2-100	2-115
Specialty-line hardware wholesalers	2-7	2-25	2-45	2-60	2-76	2-100	2-115
Plumbing, heating equipment, supplies distributors:							
General-line plumbing-heating goods distributors	2-8	2-25	2-45	2-60	2-76	2-100	2-115
Heating equipment distributors	2-8	2-25	2-45	2-60	2-76	2-100	2-115
Plumbing fixture, supplies distributors	2-8	2-26	2-45	2-60	2-76	2-100	2-115
Lumber, construction materials distributors:							
Lumber, millwork wholesalers:							
Lumber wholesalers (without yards)	2-8	2-26	2-45	2-60	2-76	2-101	2-115
Lumber distributors (with yards)	2-8	2-26	2-45	2-61	2-76	2-101	2-115
Millwork, plywood distributors	2-8	2-26	2-45	2-61	2-76	2-101	2-115
Construction materials distributors:							
Brick, tile distributors	2-8	2-26	2-46	2-61	2-77	2-101	2-115
Cement, lime, plaster wholesalers	2-8	2-26	2-46	2-61	2-77	2-101	2-115
Glass (building) distributors	2-8	2-26	2-46	2-61	2-77	2-101	2-115
Ready-mixed concrete distributors	2-8	2-27	2-46	2-61	2-77	2-101	2-115
Roofing, siding, insulation material distributors	2-8	2-27	2-46	2-61	2-77	2-101	2-116
Sand, gravel, crushed stone distributors	2-8	2-27	2-46	2-61	2-77	2-101	2-116
Other construction materials distributors	2-9	2-27	2-46	2-61	2-77	2-101	1-116
Machinery, equipment, supplies distributors:							
Air conditioning, commercial refrigeration equipment distributors	2-9	2-27	2-46	2-61	2-77	2-101	2-116
Commercial machines, equipment distributors:							
Office machines, equipment distributors	2-9	2-27	2-46	2-62	2-77	2-101	2-116
Restaurant, hotel supply houses (principally nonfood)	2-9	2-27	2-46	2-62	2-77	2-101	2-116
Store machines, fixtures distributors	2-9	2-28	2-46	2-62	2-77	2-102	2-116
Other commercial machines, equipment distributors	2-9	2-28	2-47	2-62	2-77	2-102	2-116
Construction machinery, equipment dealers	2-9	2-28	2-47	2-62	2-77	2-102	2-116
Farm-garden machinery, equipment wholesalers:							
Garden machinery equipment wholesalers	2-9	2-28	2-47	2-62	2-78	2-102	2-116
Farm, dairy machinery equipment (including tractors) wholesalers	2-9	2-28	2-47	2-62	2-78	2-102	2-116
Industrial machinery, equipment distributors:							
Food processing machinery, equipment distributors	2-9	2-28	2-47	2-62	2-78	2-102	2-116
General-purpose industrial machinery, equipment distributors	2-9	2-28	2-47	2-62	2-78	2-102	2-116
Metalworking machinery, equipment dealers	2-9	2-29	2-47	2-62	2-78	2-102	2-116
Oil well supply houses (nonaffiliated)	2-10	2-29	2-47	2-62	2-78	2-102	2-116
Printing machinery, equipment distributors	2-10	2-29	2-47	2-63	2-78	2-102	2-116
Used machinery dealers	2-10	2-29	2-47	2-63	2-78	2-102	2-116
Other industrial machinery equipment distributors	2-10	2-29	2-47	2-63	2-78	2-102	2-116
Industrial materials, supplies distributors:							
Abrasives, abrasive materials distributors	2-10	2-29	2-48	2-63	2-78	2-103	2-116
Mechanical power transmission equipment distributors	2-10	2-29	2-48	2-63	2-78	2-103	2-116
Mechanical rubber goods distributors	2-10	2-29	2-48	2-63	2-78	2-103	2-116
Rope, cordage distributors	2-10	2-30	2-48	2-63	2-78	2-103	2-116
Valves, fittings (except plumbing) distributors	2-10	2-30	2-48	2-63	2-79	2-103	2-117
Reconditioned drum, barrel distributors	2-10	2-30	2-48	2-63	2-79	2-103	2-117
Other industrial materials and supplies distributors	2-10	2-30	2-48	2-63	2-79	2-103	2-117
Professional equipment, supplies distributors:							
Dental supply houses	2-10	2-30	2-48	2-63	2-79	2-103	2-117
Religious supply houses	2-11	2-30	2-48	2-64	2-79	2-103	2-117
School supply houses	2-11	2-30	2-48	2-64	2-79	2-103	2-117
Surgical, medical, hospital supply houses	2-11	2-31	2-48	2-64	2-79	2-103	2-117
Optical goods wholesalers	2-11	2-31	2-49	2-64	2-79	2-103	2-117
Other professional supplies distributors	2-11	2-31	2-49	2-64	2-79	2-103	2-117
Service establishment supply houses:							
Beauty, barber supply houses	2-11	2-31	2-49	2-64	2-79	2-104	2-117
Janitors' supply houses	2-11	2-31	2-49	2-64	2-79	2-104	2-117
Laundry, dry cleaning supply houses	2-11	2-31	2-49	2-64	2-79	2-104	2-117
Shoe service wholesalers	2-11	2-31	2-49	2-64	2-79	2-104	2-117
Undertakers' supply houses	2-11	2-31	2-49	2-64	2-80	2-104	2-117
Upholsterers' supply houses	2-11	2-32	2-49	2-64	2-80	2-104	2-117
Welders' supply houses	2-11	2-32	2-49	2-65	2-80	2-104	2-117
Other service establishment supply houses	2-12	2-32	2-49	2-65	2-80	2-104	2-117
Transportation equipment distributors:							
Aircraft, aeronautical equipment, parts distributors	2-12	2-32	2-49	2-65	2-80	2-104	2-117
Marine machinery, equipment distributors	2-12	2-32	2-50	2-65	2-80	2-104	2-117
Railroad equipment distributors	2-12	2-32	2-50	2-65	2-80	2-104	2-117
Other transportation equipment distributors	2-12	2-32	2-50	2-65	2-80	2-104	2-117
Metals, metalwork (except scrap) distributors:							
Iron, steel and products diatributors	2-12	2-33	2-50	2-65	2-80	2-104	2-117
Nonferrous metals distributors	2-12	2-33	2-50	2-65	2-80	2-105	2-118
Scrap, waste materials dealers:							
Iron, steel scrap dealers:							
Iron, steel scrap dealers (with scrap processing and preparation equipment)	2-12	2-33	2-50	2-65	2-80	2-105	2-118
Iron, steel scrap dealers (without scrap processing and preparation equipment)	2-12	2-33	2-50	2-65	2-80	2-105	2-118
Waste materials dealers:							
Nonferrous metallic scrap dealers	2-12	2-33	2-50	2-66	2-81	2-105	2-118
Waste paper dealers	2-12	2-33	2-50	2-66	2-81	2-105	2-118
Wiping cloth dealers	2-12	2-33	2-50	2-66	2-81	2-105	2-118
Rags, textile waste dealers	2-13	2-34	2-50	2-66	2-81	2-105	2-118
Other waste materials dealers	2-13	2-34	2-51	2-66	2-81	2-105	2-118
Other merchant wholesalers:							
Amusement, sporting goods distributors:							
Cameras, photographic supplies distributors	2-13	2-34	2-51	2-66	2-81	2-105	2-118
Sporting goods wholesalers	2-13	2-34	2-51	2-66	2-81	2-105	2-118
Toys, games, fireworks wholesalers	2-13	2-34	2-51	2-66	2-81	2-105	2-118
Other recreation goods wholesalers	2-13	2-34	2-51	2-66	2-81	2-105	2-118
Book, magazine, newpaper wholesalers	2-13	2-34	2-51	2-66	2-81	2-105	2-118
Coal wholesalers:							
Coal wholesalers (without yard or dock stocks)	2-13	2-35	2-51	2-67	2-81	2-106	2-118
Coal wholesalers (with coal yard)	2-13	2-35	2-51	2-67	2-81	2-106	2-118
Farm supplies wholesalers:							
Feed wholesalers	2-13	2-35	2-51	2-67	2-82	2-106	2-118
Fertilizer, agricultural chemical distributors	2-13	2-35	2-51	2-67	2-82	2-106	2-118
Seed wholesalers	2-13	2-35	2-51	2-67	2-82	2-106	2-118
Other farm supply wholesalers	2-14	2-35	2-52	2-67	2-82	2-106	2-118
Jewelry wholesalers:							
General-line jewelry wholesalers	2-14	2-35	2-52	2-67	2-82	2-106	2-118
Clocks, watches wholesalers	2-14	2-36	2-52	2-67	2-82	2-106	2-118

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Other merchant wholesalers--Continued							
Jewelry wholesalers--Continued							
Costume jewelry wholesalers	2-14	2-36	2-52	2-67	2-82	2-106	2-118
Precious stones distributors	2-14	2-36	2-52	2-67	2-82	2-106	2-119
Watch materials, jewelers' tools distributors	2-14	2-36	2-52	2-68	2-82	2-106	2-119
Other jewelry wholesalers	2-14	2-36	2-52	2-68	2-82	2-106	2-119
Petroleum products distributors	2-14	2-36	2-52	2-68	2-82	2-106	2-119
Gift, art goods, greeting card wholesalers:							
Gift, art goods wholesalers	2-14	2-36	2-52	2-68	2-82	2-107	2-119
Greeting card distributors	2-14	2-37	2-52	2-68	2-82	2-107	2-119
Flower, bulb, plant wholesalers:							
Flower (cut), potted plant wholesalers	2-14	2-37	2-52	2-68	2-83	2-107	2-119
Bulb, plant distributors	2-14	2-37	2-53	2-68	2-83	2-107	2-119
Miscellaneous products merchant wholesalers:							
Forest products (except lumber) distributors	2-15	2-37	2-53	2-68	2-83	2-107	2-119
General merchandise distributors	2-15	2-37	2-53	2-68	2-83	2-107	2-119
Leather goods wholesalers	2-15	2-37	2-53	2-68	2-83	2-107	2-119
Musical instrument, sheet music wholesalers	2-15	2-37	2-53	2-68	2-83	2-107	2-119
Industrial yarn wholesalers	2-15	2-38	2-53	2-69	2-83	2-107	2-119
Bags, bagging, burlap (textiles) distributors	2-15	2-38	2-53	2-69	2-83	2-107	2-119
Food, beverage basic material distributors	2-15	2-38	2-53	2-69	2-83	2-107	2-119
All other merchant wholesalers	2-15	2-38	2-53	2-69	2-83	2-107	2-119
MANUFACTURERS' SALES BRANCHES, SALES OFFICES							
Food and kindred products	...	...	...	...	2-83	2-107	2-119
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Apparel and related products	...	...	...	...	2-84	2-108	2-119
Furniture and fixtures	...	...	...	...	2-84	2-108	2-119
Paper and allied products	...	...	...	...	2-84	2-108	2-119
Chemicals and allied products	...	...	...	...	2-84	2-108	2-119
Rubber products	...	...	...	...	2-84	2-108	2-120
Leather and leather products	...	...	...	...	2-84	2-108	2-120
Stone, clay, and glass products	...	...	...	...	2-84	2-108	2-120
Primary metal products	...	...	...	...	2-84	2-108	2-120
Fabricated metal products	...	...	...	...	2-84	2-108	2-120
Machinery (except electrical)	...	...	...	...	2-84	2-108	2-120
Electrical machinery	...	...	...	...	2-84	2-108	2-120
Transportation equipment	...	...	...	...	2-84	2-108	2-120
Instruments and related products	...	...	...	...	2-84	2-109	2-120
Other manufacturers' products	...	...	...	...	2-85	2-109	2-120
PETROLEUM BULK PLANTS, TERMINALS, AND LP GAS FACILITIES							
Gasoline, distillates, residuals:							
Bulk plants	...	...	...	...	2-85	2-109	2-120
Distributing terminals	...	...	...	...	2-85	2-109	2-120
Wholesale LP gas facilities	...	...	...	...	2-85	2-109	2-120
MERCHANDISE AGENTS, BROKERS							
Groceries, confectionery, meats	...	...	...	...	2-85	2-109	2-120
Farm products (edible):							
Dairy, poultry products	...	...	...	...	2-85	2-109	2-120
Fruits, vegetables	...	...	...	...	2-85	2-109	2-120
Drugs, chemicals, paints	...	...	...	...	2-85	2-109	2-120
Apparel (including footwear)	...	...	...	...	2-85	2-109	2-120
Dry goods, piece goods	...	...	...	...	2-85	2-109	2-120
Furniture, home furnishings	...	...	...	...	2-85	2-109	2-120
Paper, allied products	...	...	...	...	2-85	2-109	2-120
Farm products (raw materials):							
Cotton	...	...	...	...	2-86	2-110	2-120
Grain	...	...	...	...	2-86	2-110	2-120
Hides, skins, raw furs	...	...	...	...	2-86	2-110	2-121
Livestock	...	...	...	...	2-86	2-110	2-121
Tobacco (leaf)	...	...	...	...	2-86	2-110	2-121
Wool, mohair	...	...	...	...	2-86	2-110	2-121
Miscellaneous inedible farm products	...	...	...	...	2-86	2-110	2-121
Automotive	...	...	...	...	2-86	2-110	2-121
Electrical-electronic apparatus, equipment, appliances	...	...	...	...	2-86	2-110	2-121
Hardware, plumbing-heating goods	...	...	...	...	2-86	2-110	2-121
Lumber, construction materials	...	...	...	...	2-86	2-110	2-121
Machinery, equipment, supplies	...	...	...	...	2-86	2-110	2-121
Metals, metalwork (except scrap)	...	...	...	...	2-86	2-110	2-121
Other merchandise agents, brokers	...	...	...	...	2-87	2-111	2-121
ASSEMBLERS OF FARM PRODUCTS							
Dairy, poultry products	...	...	...	...	2-87	2-111	2-121
Fresh fruits, vegetables	...	...	...	...	2-87	2-111	2-121
Farm products (raw materials)	...	...	...	...	2-87	2-111	2-121
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3B Merchant Wholesalers--Credit Sales, Receivables, Bad-Debt Losses: 1954-Standard Metropolitan Areas of 500,000 Inhabitants or More by Kind of Business 3-6

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Kind of business	Albany-Schenectady-Troy	Atlanta	Baltimore	Birmingham	Boston	Buffalo	Chicago	Cincinnati	Cleveland	Columbus, Ohio	Dallas	Denver	Detroit	Houston	Indianapolis	Kansas City	Los Angeles-Long Beach	Louisville	Milwaukee	Minneapolis-St. Paul	New Orleans	New York-Northeastern New Jersey	Philadelphia	Pittsburgh	Portland, Ore.	Providence	St. Louis	San Antonio	San Diego	San Francisco-Oakland	Seattle	Washington, D. C.	Youngstown,
	Standard metropolitan areas																																
Grocery, confectionery, meat wholesalers	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x
General-line grocery wholesalers	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x
Confectionery wholesalers	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x
Fish, sea food distributors	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x
Meat, meat products wholesalers		x	x		x	x	x	x	x	x	x	x	x	x	x	x	x		x	x	x	x	x	x	x	x				x	x	x	
Specialty-line grocery wholesalers	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x
Farm products (edible) distributors	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x
Poultry, poultry products distributors	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x
Fresh fruit, vegetable wholesalers	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x
Beer, wine, distilled spirits wholesalers	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x
Beer, ale distributors	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x
Wine, distilled spirits wholesalers		x	x		x	x	x	x	x		x	x	x	x	x	x	x		x	x	x	x	x	x	x	x				x	x	x	
Tobacco distributors	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x
Drugs, chemicals, allied products wholesalers	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x
General-line drug wholesalers	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x
Specialty-line drug, toiletries wholesalers		x	x		x	x	x	x	x		x	x	x	x	x	x	x		x	x	x	x	x	x	x	x				x	x	x	
Industrial chemicals, explosives distributors	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x
Paint, varnish wholesalers		x	x		x	x	x	x	x		x	x	x	x	x	x	x		x	x	x	x	x	x	x	x				x	x	x	
Dry goods, apparel wholesalers	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x
Clothing, furnishings, footwear wholesalers	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x
General-line dry goods wholesalers	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x
Specialty-line dry goods wholesalers		x	x		x	x	x	x	x		x	x	x	x	x	x	x		x	x	x	x	x	x	x	x				x	x	x	
Piece goods converters		x	x		x	x	x	x	x		x	x	x	x	x	x	x		x	x	x	x	x	x	x	x				x	x	x	
Furniture, home furnishings wholesalers	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x
Furniture (household, office) wholesalers		x	x		x	x	x	x	x		x	x	x	x	x	x	x		x	x	x	x	x	x	x	x				x	x	x	
Home furnishings, floor coverings wholesalers		x	x		x	x	x	x	x		x	x	x	x	x	x	x		x	x	x	x	x	x	x	x				x	x	x	
Paper, allied products wholesalers	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x
Coarse paper and products wholesalers		x	x		x	x	x	x	x		x	x	x	x	x	x	x		x	x	x		x	x	x	x				x	x	x	
Printing and fine paper distributors		x	x		x	x	x	x	x		x	x	x	x	x	x	x		x	x	x		x	x	x	x				x	x	x	
Stationery, office supplies wholesalers		x	x		x	x	x	x	x		x	x	x	x	x	x	x		x	x	x		x	x	x	x				x	x	x	
Wallpaper wholesalers		x	x		x	x	x	x	x		x	x	x	x	x	x	x		x	x	x		x	x	x	x				x	x	x	
Farm products (raw materials) merchants	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x
Automotive wholesalers	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x
Motor vehicle distributors		x	x		x	x	x	x	x		x	x	x	x	x	x	x		x	x	x	x	x	x	x	x				x	x	x	
Automotive equipment, tire-tube wholesalers		x	x		x	x	x	x	x		x	x	x	x	x	x	x		x	x	x	x	x	x	x	x				x	x	x	
Electrical, electronics, appliance distributors	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x
Electrical apparatus, supplies distributors		x	x		x	x	x	x	x		x	x	x	x	x	x	x		x	x	x	x	x	x	x	x				x	x	x	
Electrical appliance, radio, TV set wholesalers		x	x		x	x	x	x	x		x	x	x	x	x	x	x		x	x	x	x	x	x	x	x				x	x	x	
Electronic parts, equipment distributors		x	x		x	x	x	x	x		x	x	x	x	x	x	x		x	x	x	x	x	x	x	x				x	x	x	
Hardware, plumbing-heating goods wholesalers	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x
Hardware wholesalers	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x
Plumbing, heating equipment, supplies distributors	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x
Lumber, construction materials distributors	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x
Lumber, millwork wholesalers	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x
Construction materials distributors	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x
Machinery, equipment, supplies distributors	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x
Air conditioning, comm. refrigeration equip., distrs		x	x		x	x	x	x	x		x	x	x	x	x	x	x		x	x	x	x	x	x	x	x				x	x	x	
Commercial machines, equipment distributors	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x
Construction machinery, equipment dealers		x	x		x	x	x	x	x		x	x	x	x	x	x	x		x	x	x	x	x	x	x	x				x	x	x	
Farm-garden machinery, equipment wholesalers		x	x		x	x	x	x	x		x	x	x	x	x	x	x		x	x	x	x	x	x	x	x				x	x	x	
Industrial machinery, equipment distributors	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x
Industrial materials, supplies distributors	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x
Professional equipment, supplies distributors	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x
Service establishment supply houses	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x
Transportation equipment distributors		x	x		x	x	x	x	x		x	x	x	x	x	x	x		x	x	x	x	x	x	x	x				x	x	x	
Metals, metalwork (except scrap) distributors	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x
Iron, steel and products distributors		x	x		x	x	x	x	x		x	x	x	x	x	x	x		x	x	x	x	x	x	x	x				x	x	x	
Nonferrous metals distributors		x	x		x	x	x	x	x		x	x	x	x	x	x	x		x	x	x	x	x	x	x	x				x	x	x	
Scrap, waste materials dealers	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x
Iron, steel scrap dealers		x	x		x	x	x	x	x		x	x	x	x	x	x	x		x	x	x	x	x	x	x	x				x	x	x	
Waste materials dealers		x	x		x	x	x	x	x		x	x	x	x	x	x	x		x	x	x	x	x	x	x	x				x	x	x	
Other merchant wholesalers	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x
Amusement, sporting goods distributors	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x
Book, magazine, newspaper wholesalers		x	x		x	x	x	x	x		x	x	x	x	x	x	x		x	x	x	x	x	x	x	x				x	x	x	
Coal wholesalers		x	x		x	x	x	x	x		x	x	x	x	x	x	x		x	x	x	x	x	x	x	x				x	x	x	
Farm supplies wholesalers		x	x		x	x	x	x	x		x	x	x	x	x	x	x		x	x	x	x	x	x	x	x				x	x	x	
Jewelry wholesalers	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x
Petroleum products distributors		x	x		x	x	x	x	x		x	x	x	x	x	x	x		x	x	x	x	x	x	x	x				x	x	x	
Gift, art goods, greeting card wholesalers		x	x		x	x	x	x	x		x	x	x	x	x	x	x		x	x	x	x	x	x	x	x				x	x	x	
Flower, bulb, plant wholesalers		x	x		x	x	x	x	x		x	x	x	x	x	x	x		x	x	x	x	x	x	x	x				x	x	x	
Miscellaneous products merchant wholesalers		x	x		x	x	x	x	x		x	x	x	x	x	x	x		x	x	x	x	x	x	x	x				x	x	x	

Table 3A. MERCHANT WHOLESALERS. 1954—CREDIT, RECEIVABLES, BAD DEBT LOSSES—UNITED STATES, BY KIND OF BUSINESS

Establishments, Sales, and Credit Ratios

Kind of business	All establishments		Establishments reporting credit sales					Establishments reporting cash sales only		Establishments not reporting cash-credit data	
	Number	Sales, cash and credit ($1,000)	Number	Sales, cash and credit ($1,000)	Credit sales as percent of sales	End-of-year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales ($1,000)	Number	Sales ($1,000)
Merchant wholesalers, total	165,153	101,100,941	118,008	74,147,085	88.3	8.4	0.14	13,715	7,315,865	33,430	19,637,991
Grocery, confectionery, meat wholesalers:											
General-line grocery wholesalers	3,320	7,353,560	2,390	5,463,091	84.7	3.8	0.06	259	435,201	671	1,455,268
Voluntary group grocery wholesalers	574	2,463,756	471	1,909,691	81.8	3.2	0.06	27	173,532	76	380,533
Retailer cooperative food wholesalers	193	1,298,175	127	914,208	91.8	3.0	(Z)	28	129,299	38	254,668
Cash-carry food depots	291	139,950	56	44,140	15.6	0.5	(Z)	143	58,398	92	37,412
Other general-line grocery wholesalers	2,262	3,451,679	1,736	2,595,052	84.8	4.6	0.09	61	73,972	465	782,655
Confectionery wholesalers	1,909	527,446	1,227	366,370	66.3	5.0	0.09	227	29,317	455	131,759
Fish, seafood distributors	1,808	653,698	1,127	494,575	86.9	5.8	0.14	236	30,623	445	128,500
Meat, meat products wholesalers	4,357	2,866,193	3,063	2,200,073	87.0	4.3	0.11	394	67,908	900	598,212
Specialty-line grocery wholesalers	9,221	5,919,993	5,568	4,218,673	85.3	4.9	0.07	1,062	226,401	2,591	1,474,919
Bakery, restaurant, hotel supply houses	438	215,414	319	160,885	87.0	8.1	0.21	31	2,698	88	51,831
Bread, bakery goods distributors	800	160,478	337	91,892	66.4	5.8	0.07	165	21,048	298	47,538
Canned food wholesalers	928	621,222	718	481,705	87.3	6.1	0.09	60	15,318	150	124,199
Coffee, tea, spice wholesalers	488	1,606,380	376	1,118,917	92.9	3.9	(Z)	27	64,162	85	423,301
Dairy products distributors	2,281	1,340,279	1,187	911,815	84.8	4.4	0.07	208	48,544	886	379,920
Flour distributors	170	108,303	125	89,488	93.9	8.1	0.22	6	391	39	18,424
Frosted, frozen food distributors	610	455,882	481	386,910	76.4	4.9	0.08	22	3,715	107	65,257
Soft drink distributors	1,142	165,965	475	96,769	58.7	5.9	0.10	311	21,340	356	47,856
Other grocery specialty wholesalers	2,364	1,246,070	1,550	880,292	82.8	5.0	0.08	232	49,185	582	316,593
Farm products (edible) distributors:											
Poultry, poultry products distributors	2,660	1,475,195	1,543	1,100,510	85.3	3.6	0.06	390	105,398	727	269,287
Fresh fruit, vegetable wholesalers	6,520	3,261,739	4,493	2,469,235	82.8	4.0	0.11	776	138,896	1,251	653,608
Beer, wine, distilled spirits wholesalers:											
Beer, ale distributors	5,791	2,311,181	2,245	1,147,000	52.5	4.7	0.10	2,623	876,141	923	288,040
Wine, distilled spirits wholesalers	1,518	3,375,753	1,032	2,512,511	89.8	9.8	0.09	308	369,593	178	493,649
Tobacco distributors	2,858	3,208,929	2,306	2,709,581	70.8	4.0	0.07	204	98,579	348	400,769
Drugs, chemicals, allied products wholesalers:											
General-line drug wholesalers	392	1,273,114	336	1,098,018	95.1	9.5	0.09	3	4,917	53	170,179
Specialty-line drug, toiletries wholesalers	2,409	900,618	1,650	645,392	90.0	7.5	0.08	140	28,350	619	226,876
Industrial chemicals, explosives distributors	1,878	923,242	1,350	682,514	96.3	8.7	0.11	48	34,922	480	205,806
Paint, varnish wholesalers	1,158	272,891	933	218,700	91.8	11.1	0.25	13	698	212	53,493
Paint wholesalers (with glass, wallpaper)	503	120,447	398	88,423	86.9	12.1	0.27	4	300	101	31,724
Paint wholesalers (without glass, wallpaper)	655	152,444	535	130,277	95.1	10.5	0.23	9	398	111	21,769
Dry goods, apparel wholesalers:											
Clothing, furnishings, footwear wholesalers	4,252	1,826,611	3,441	1,440,002	96.9	12.8	0.19	87	9,109	724	377,500
General-line clothing, furnishings wholesalers	797	296,157	614	239,540	93.6	11.8	0.17	37	4,161	146	52,456
Men's, boys' clothing, furnishings wholesalers	761	384,769	614	302,968	96.7	13.2	0.13	12	656	135	81,145
Women's, children's clothing, furnishings wholesalers	1,299	566,298	1,048	438,865	98.1	10.8	0.15	14	1,166	237	126,267
Furs (dressed), fur clothing wholesalers	324	94,317	256	80,576	94.8	20.6	0.35	5	144	63	13,597
Millinery, millinery supplies distributors	353	81,953	309	68,999	97.6	11.7	0.41	1	(D)	43	(D)
Shoe, footwear wholesalers	583	353,979	490	273,809	98.5	14.8	0.24	16	2,908	77	77,262
Work clothing wholesalers	135	49,138	110	35,245	96.6	10.9	0.14	2	(D)	23	(D)
General-line dry goods wholesalers	132	393,580	94	291,392	97.7	13.4	0.10	2	(D)	36	(D)
Specialty-line dry goods wholesalers	4,188	1,965,499	3,384	1,557,535	96.3	11.0	0.14	100	10,477	704	397,487
Hosiery wholesalers	471	260,192	379	210,449	95.1	9.4	0.10	21	2,929	71	46,814
Underwear wholesalers	164	71,420	126	52,750	97.4	9.5	0.13	10	458	28	18,212
Notions wholesalers	770	198,449	637	160,051	96.8	10.1	0.16	16	1,272	117	37,126
Piece goods wholesalers	1,663	975,319	1,371	800,117	96.8	11.8	0.15	23	3,676	269	171,526
Other specialty-line dry goods wholesalers	1,120	460,119	871	334,168	95.8	10.8	0.14	30	2,142	219	123,809
Piece goods converters	817	1,503,962	659	1,198,293	98.1	9.2	0.10	2	(D)	156	(D)
Furniture, home furnishings wholesalers:											
Furniture (household, office) wholesalers	1,976	697,825	1,493	569,638	92.2	10.5	0.19	72	11,622	411	116,565
Household furniture wholesalers	1,058	463,630	778	370,402	90.7	10.0	0.22	51	9,009	229	84,219
Office furniture distributors	918	234,195	715	199,236	95.2	11.5	0.13	21	2,613	182	32,346
Home furnishings, floor coverings wholesalers	2,839	1,384,650	2,207	1,109,493	96.1	11.8	0.20	93	13,615	539	261,542
China, glassware, crockery wholesalers	538	172,206	440	126,253	93.2	10.8	0.20	23	4,945	75	41,008
Curtain, drapery wholesalers	161	68,874	131	52,853	94.7	10.5	0.13	4	113	26	15,908
Domestics wholesalers	237	126,769	186	107,605	96.5	10.9	0.14	3	78	48	19,086
Floor coverings wholesalers	773	600,763	656	535,510	97.6	12.5	0.26	21	2,178	96	63,075
Other home furnishings, specialties wholesalers	1,130	416,038	794	287,272	94.9	11.4	0.17	42	6,301	294	122,465
Paper, allied products wholesalers:											
Coarse paper and products wholesalers	2,435	1,297,650	2,027	1,149,530	95.3	9.2	0.16	49	4,357	359	143,763
Printing and fine paper distributors	865	1,248,002	703	1,040,570	97.2	9.9	0.09	6	1,437	156	205,995
Stationery, office supplies wholesalers	1,564	369,772	1,119	262,896	92.3	10.8	0.19	33	2,980	412	103,896
Wallpaper wholesalers	193	45,625	156	36,646	93.8	14.8	0.20	14	1,005	23	7,974
Farm products (raw materials) merchants:											
Cotton merchants	581	2,610,108	167	604,955	49.4	3.8	(Z)	270	1,433,394	144	571,759
Grain merchants	975	3,989,704	305	1,228,974	55.5	2.7	(Z)	310	1,772,986	360	987,744
Hide, skin, raw fur wholesalers	577	428,489	352	294,834	70.5	9.2	0.19	127	56,251	98	77,404
Livestock (except horses, mules) distributors	669	888,292	151	203,840	64.9	1.5	(Z)	292	473,170	226	211,282
Leaf tobacco dealers	234	304,224	98	143,061	82.7	9.9	(Z)	54	71,772	82	89,391
Raw wool, wool tops, mohair dealers	282	481,524	195	379,924	97.3	5.3	(Z)	43	35,007	44	66,593
Other farm products (raw materials) distributors	535	529,600	340	370,542	86.0	5.2	(Z)	89	71,918	106	87,140

D Withheld to avoid disclosing figures for individual companies. Z Less than 0.01 percent. ... Represents zero.

Table 3A. MERCHANT WHOLESALERS. 1954–CREDIT, RECEIVABLES, BAD DEBT LOSSES–UNITED STATES, BY KIND OF BUSINESS–Con.
Establishments, Sales, and Credit Ratios

Kind of business	All establishments		Establishments reporting credit sales					Establishments reporting cash sales only		Establishments not reporting cash-credit data	
	Number	Sales, cash and credit ($1,000)	Number	Sales, cash and credit ($1,000)	Credit sales as percent of sales	End-of-year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales ($1,000)	Number	Sales ($1,000)
Automotive wholesalers:											
Motor vehicle distributors	1,563	757,335	1,000	501,982	75.4	7.8	0.15	108	60,684	455	194,669
New, used automobile distributors	897	491,732	514	288,671	71.3	6.7	0.08	89	58,719	294	144,342
Truck and tractor (road type) dealers	666	265,603	486	213,311	81.0	9.2	0.23	19	1,965	161	50,327
Automotive equipment, tire-tube wholesalers	13,977	3,220,178	11,760	2,726,450	84.7	10.5	0.26	385	24,060	1,832	469,668
Automotive parts, accessories jobbers	12,563	2,834,453	10,607	2,401,777	84.4	10.2	0.25	351	21,403	1,605	411,273
Garage equipment, tools distributors	207	55,731	178	45,641	93.2	11.6	0.20	5	208	24	9,882
Tire, tube wholesalers	1,207	329,994	975	279,032	86.1	13.4	0.36	29	2,449	203	48,513
Electrical, electronics, appliance distributors:											
Electrical apparatus, supplies distributors	3,159	2,910,458	2,728	2,646,649	95.6	11.4	0.19	43	4,824	388	258,985
General-line electrical goods distributors	559	1,567,994	526	1,476,186	97.7	11.1	0.15	1	(D)	32	(D)
Wiring supplies distributors	1,989	1,105,922	1,764	985,318	92.4	12.2	0.26	22	3,550	203	117,054
Electrical apparatus, equipment distributors	611	236,542	438	185,145	95.4	10.1	0.12	20	(D)	153	(D)
Electrical appliance, radio, TV set wholesalers	2,065	2,814,584	1,625	2,368,288	90.7	10.6	0.22	56	14,051	384	432,245
Electronic parts, equipment distributors	1,899	612,676	1,537	501,665	77.5	10.1	0.37	52	4,058	310	106,953
Hardware, plumbing-heating goods wholesalers:											
Hardware wholesalers	2,137	2,067,923	1,724	1,531,976	94.8	11.0	0.16	31	3,288	382	532,659
General-line hardware wholesalers	606	1,623,987	482	1,178,067	95.3	10.9	0.14	5	396	119	445,524
Specialty-line hardware wholesalers	1,531	443,936	1,242	353,909	93.1	11.3	0.22	26	2,892	263	87,135
Plumbing, heating equipment, supplies distributors	4,046	2,329,788	3,424	2,005,826	93.8	11.7	0.33	59	11,555	563	312,407
General-line plumbing-heating goods distributors	1,703	1,112,178	1,447	963,699	94.5	12.2	0.33	32	7,411	224	141,068
Heating equipment distributors	905	301,516	732	251,056	94.7	13.0	0.29	9	595	164	49,865
Plumbing fixture, supplies distributors	1,438	916,094	1,245	791,071	92.7	10.6	0.33	18	549	175	121,474
Lumber, construction materials distributors:											
Lumber, millwork wholesalers	4,304	3,805,942	3,087	3,073,577	96.9	9.4	0.12	178	47,075	1,039	685,290
Lumber wholesalers (without yards)	1,678	1,621,685	1,104	1,336,853	96.7	7.9	0.08	83	21,296	491	263,536
Lumber distributors (with yards)	1,124	1,094,408	903	872,877	97.3	10.7	0.14	29	7,702	192	213,829
Millwork, plywood distributors	1,502	1,089,849	1,080	863,847	96.8	10.3	0.17	66	18,077	356	207,925
Construction materials distributors	6,010	2,780,265	4,405	2,122,696	95.5	10.6	0.23	132	16,084	1,473	641,485
Brick, tile distributors	492	242,766	394	201,058	94.9	10.4	0.19	5	1,035	93	40,673
Cement, lime, plaster wholesalers	183	75,985	152	60,017	93.1	11.1	0.25	3	89	28	15,879
Glass (building) distributors	574	251,273	477	200,166	95.4	12.8	0.23	4	149	93	50,958
Ready-mixed concrete distributors	1,996	998,370	1,473	739,891	95.7	10.4	0.23	33	7,400	490	251,079
Roofing, siding, insulation material distributors	697	447,723	615	397,615	97.0	9.4	0.25	7	932	75	49,176
Sand, gravel, crushed stone distributors	597	105,039	332	68,216	95.8	11.5	0.13	29	1,466	236	35,357
Other construction materials distributors	1,471	659,109	962	455,733	94.4	11.0	0.19	51	5,013	458	198,363
Machinery, equipment, supplies distributors:											
Air conditioning, commercial refrigeration equipment distributors	1,860	484,070	1,476	388,265	88.9	11.9	0.29	61	10,709	323	85,096
Commercial machines, equipment distributors	3,219	660,125	2,335	499,482	88.9	14.4	0.28	143	12,593	741	148,050
Office machines, equipment distributors	1,421	186,631	1,002	136,629	94.4	13.0	0.14	26	2,541	393	47,461
Restaurant, hotel supply houses (principally nonfood)	571	159,253	455	118,002	87.7	14.8	0.36	19	1,189	97	40,062
Store machines, fixtures distributors	1,087	276,953	774	219,942	85.7	15.0	0.32	91	8,650	222	48,361
Other commercial machines, equipment distributors	140	37,288	104	24,909	91.7	15.6	0.40	7	213	29	12,166
Construction machinery, equipment dealers	1,640	1,401,359	1,373	1,188,540	94.0	15.2	0.29	29	3,124	238	209,695
Farm-garden machinery, equipment wholesalers	1,112	534,379	855	432,949	79.1	7.9	0.18	42	4,811	215	96,619
Garden machinery, equipment wholesalers	233	78,736	171	63,153	79.4	6.8	0.25	6	378	56	15,205
Farm, dairy machinery equipment (including tractors) wholesalers	879	455,643	684	369,796	79.0	8.0	0.16	36	4,433	159	81,414
Industrial machinery, equipment distributors	5,746	2,618,986	4,402	2,055,866	95.7	12.3	0.14	225	59,030	1,119	504,090
Food processing machinery, equipment distributors	367	163,405	292	113,775	95.7	10.5	0.26	15	1,854	60	47,776
General-purpose industrial machinery equipment distributors	1,379	498,625	972	341,471	94.8	9.9	0.17	41	9,038	366	148,116
Metalworking machinery, equipment dealers	914	484,490	757	402,750	93.9	8.2	0.09	44	28,582	113	53,158
Oil well supply houses	1,208	914,479	1,035	813,241	98.4	15.9	0.11	16	1,104	157	100,134
Printing machinery, equipment distributors	210	64,820	158	46,162	94.3	15.5	0.18	6	538	46	18,120
Used machinery dealers	245	31,272	158	22,183	73.8	10.2	0.16	47	2,695	40	6,394
Other industrial machinery, equipment distributors	1,423	461,895	1,030	316,284	93.4	11.0	0.20	56	15,219	337	130,392
Industrial materials, supplies distributors	4,393	2,009,740	3,531	1,662,614	96.6	9.2	0.16	93	7,906	769	339,220
Abrasives, abrasive materials distributors	141	77,400	123	62,506	97.6	8.7	0.13	1	(D)	17	(D)
Mechanical power transmission equipment distributors	335	113,349	292	97,538	97.3	8.8	0.16	3	370	40	15,441
Mechanical rubber goods distributors	280	100,031	249	89,756	97.7	8.9	0.12	...	...	31	10,275
Rope, cordage distributors	117	94,120	96	79,203	94.5	10.0	0.18	3	436	18	14,481
Valves, fittings (except plumbing) distributors	214	139,320	190	113,475	98.9	9.5	0.13	3	(D)	21	(D)
Reconditioned drum, barrel distributors	372	65,360	278	54,017	96.9	6.4	0.11	41	2,398	53	8,945
Other industrial materials, supplies distributors	2,934	1,420,160	2,303	1,166,119	96.3	9.3	0.16	42	4,487	589	249,554
Professional equipment, supplies distributors	2,912	853,153	2,309	723,888	95.3	13.2	0.14	57	4,443	546	124,822
Dental supply houses	502	124,125	443	113,216	96.8	14.9	0.27	4	167	55	10,742
Religious supply houses	134	31,582	107	24,596	91.7	13.0	0.08	1	(D)	26	(D)
School supply houses	255	96,321	204	86,154	91.7	13.1	0.12	7	933	44	9,234
Surgical, medical, hospital supply houses	800	321,489	672	285,451	95.0	14.2	0.10	20	1,016	108	35,022
Optical goods wholesalers	742	126,966	537	87,706	96.1	10.5	0.22	18	2,060	187	37,200
Other professional supplies distributors	479	152,670	346	126,765	97.3	11.6	0.12	7	(D)	126	(D)
Service establishment supply houses	5,264	1,101,992	4,325	885,402	91.7	12.3	0.27	112	7,026	827	209,564
Beauty, barber supply houses	898	140,561	719	116,086	83.4	14.5	0.24	42	1,936	137	22,539
Janitors' supply houses	843	126,780	697	108,922	94.0	9.3	0.20	10	348	136	17,510
Laundry, dry cleaning supply houses	441	146,607	361	106,808	93.4	15.9	0.35	11	1,696	69	38,103
Shoe service wholesalers	485	101,579	427	85,912	91.9	14.3	0.25	6	451	52	15,216
Undertakers' supply houses	137	14,443	89	10,491	94.1	18.8	0.11	5	(D)	43	(D)
Upholsterers' supply houses	262	92,670	242	77,815	89.1	11.4	0.36	1	(D)	19	(D)
Welders' supply houses	1,000	198,100	873	170,812	92.0	10.6	0.31	10	452	117	26,836
Other service establishment supply houses	1,198	281,252	917	208,556	94.9	11.6	0.22	27	1,726	254	70,970

D Withheld to avoid disclosing figures for individual companies. Z Less than 0.01 percent. ... Represents zero.

Table 3A. MERCHANT WHOLESALERS. CREDIT, RECEIVABLES, BAD DEBT LOSSES–UNITED STATES, BY KIND OF BUSINESS–Con.
Establishments, Sales, and Credit Ratios

Kind of business	All establishments		Establishments reporting credit sales					Establishments reporting cash sales only		Establishments not reporting cash-credit data	
	Number	Sales, cash and credit ($1,000)	Number	Sales, cash and credit ($1,000)	Credit sales as percent of sales	End-of-year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales ($1,000)	Number	Sales ($1,000)
Machinery, equipment, supplies distributors—Con:											
Transportation equipment distributors	1,004	376,048	761	275,052	89.7	9.6	0.15	40	6,217	203	94,779
Aircraft, aeronautical equipment, parts distributors	450	169,782	358	114,752	89.4	10.5	0.15	14	2,509	78	52,521
Marine machinery, equipment distributors	400	126,573	295	99,316	86.1	8.9	0.22	13	2,380	92	24,877
Railroad equipment distributors	84	60,046	55	46,507	98.1	9.0	(Z)	9	334	20	13,205
Other transportation equipment distributors	70	19,647	53	14,477	89.5	9.1	0.06	4	994	13	4,176
Metals, metalwork (except scrap) distributors:											
Iron, steel and products distributors	2,693	2,174,276	2,158	1,765,205	95.0	9.7	0.17	84	13,904	451	395,167
Nonferrous metals distributors	542	1,188,309	404	861,406	92.3	8.0	0.06	34	67,301	104	259,602
Scrap, waste materials dealers:											
Iron, steel scrap dealers	3,719	1,213,140	1,774	968,203	94.6	8.6	0.07	1,176	80,011	769	164,926
Iron, steel scrap dealers (with processing, preparation equipment)	2,202	801,352	1,308	661,283	93.7	8.0	0.08	543	52,449	351	87,620
Iron, steel scrap dealers (without processing, preparation equipment)	1,517	411,788	466	306,920	96.4	9.7	0.05	633	27,562	418	77,306
Waste materials dealers	4,470	1,192,450	2,505	921,448	94.9	6.8	0.09	1,152	96,217	813	174,785
Nonferrous metallic scrap dealers	1,518	500,822	791	389,004	92.6	5.1	0.09	492	56,962	235	54,856
Waste paper dealers	1,124	218,239	622	169,729	98.2	7.2	0.06	328	16,471	174	32,039
Wiping cloth dealers	229	48,395	159	33,492	98.1	9.8	0.12	7	258	63	14,645
Rags, textile waste dealers	784	250,528	575	208,603	96.5	7.8	0.10	120	9,567	89	32,358
Other waste materials dealers	815	174,466	358	120,620	94.2	8.9	0.09	205	12,959	252	40,887
Other merchant wholesalers:											
Amusement, sporting goods distributors	2,514	952,711	1,944	761,647	90.8	12.7	0.22	80	10,040	490	181,024
Cameras, photographic supplies distributors	484	233,116	371	168,527	91.8	14.3	0.16	8	1,335	105	63,254
Sporting goods wholesalers	579	233,998	455	200,391	92.0	11.8	0.24	16	4,494	108	29,113
Toys, games, fireworks wholesalers	805	277,626	641	227,813	91.0	12.9	0.26	30	2,040	134	47,773
Other recreational goods wholesalers	646	207,971	477	164,916	87.8	11.6	0.19	26	2,171	143	40,884
Book, magazine, newspaper wholesalers	1,919	697,206	1,241	519,834	95.8	7.4	0.08	212	29,752	466	147,620
Coal wholesalers	700	794,189	500	467,078	96.7	11.6	(Z)	38	10,842	162	316,269
Farm supplies wholesalers	2,347	1,574,642	1,605	1,065,429	81.6	5.3	0.10	173	163,690	569	345,523
Feed wholesalers	1,067	766,302	671	493,136	79.7	5.0	0.08	88	108,675	308	164,491
Fertilizer, agricultural chemical distributors	507	280,597	334	171,053	84.6	5.1	0.13	34	40,140	139	69,404
Seed wholesalers	641	474,148	517	363,388	81.7	5.9	0.12	37	14,384	87	96,376
Other farm supplies wholesalers	132	53,595	83	37,852	92.8	4.9	(Z)	14	491	35	15,252
Jewelry wholesalers	2,741	825,459	2,217	663,022	92.1	18.9	0.27	90	11,966	434	150,471
General-line jewelry wholesalers	234	143,549	189	114,017	87.2	23.7	0.41	6	1,633	39	27,899
Clocks, watches wholesalers	355	124,380	293	101,577	92.1	16.4	0.24	8	764	54	22,039
Costume jewelry wholesalers	513	132,621	431	107,559	95.7	13.5	0.24	14	997	68	24,065
Precious stones distributors	498	202,608	414	162,751	94.2	20.3	0.22	23	6,048	61	33,809
Watch materials, jewelers' tools distributors	172	30,719	146	26,088	88.7	17.9	0.39	3	45	23	4,586
Other jewelry wholesalers	969	191,582	744	151,030	91.5	19.4	0.25	36	2,479	189	38,073
Petroleum products distributors	2,260	1,416,388	938	813,997	93.6	7.3	0.07	54	10,771	1,268	591,620
Gift, art goods, greeting card wholesalers	983	190,307	682	142,983	87.0	11.5	0.22	58	7,449	243	39,875
Gift, art goods wholesalers	735	140,213	524	111,687	93.7	12.1	0.22	34	2,037	177	26,489
Greeting card distributors	248	50,094	158	31,296	63.1	9.3	0.25	24	5,412	66	13,386
Flower, bulb, plant wholesalers	966	222,942	712	180,303	85.7	12.8	0.30	44	4,158	210	38,481
Flower (cut), potted plant wholesalers	851	193,270	628	155,325	84.8	12.4	0.26	37	3,852	186	34,093
Bulb, plant distributors	115	29,672	84	24,978	91.6	15.5	0.52	7	306	24	4,388
Miscellaneous products merchant wholesalers	4,076	3,031,252	2,517	2,216,995	85.1	7.2	0.08	348	86,937	1,211	727,320
Forest products (except lumber) distributors	669	290,871	245	180,904	93.7	6.7	0.08	140	22,834	284	87,133
General merchandise distributors	594	814,291	351	587,965	85.1	8.5	0.08	34	8,104	209	218,222
Leather goods wholesalers	454	135,579	349	97,817	95.7	11.6	0.17	17	2,151	88	35,611
Musical instrument, sheet music wholesalers	509	192,142	376	142,233	93.9	13.3	0.24	16	1,293	117	48,616
Industrial yarns wholesalers	222	191,250	164	142,981	97.4	9.0	0.08	5	1,077	53	47,192
Bags, bagging, burlap (textiles) distributors	659	239,072	488	180,629	93.8	7.6	0.14	64	5,326	107	53,117
Food, beverage basic materials distributors	325	530,630	191	439,522	84.8	3.3	(Z)	35	34,532	99	56,576
All other merchant wholesalers	644	637,417	353	444,944	69.2	6.2	(Z)	37	11,620	254	180,853

D Withheld to avoid disclosing figures for individual companies. Z Less than 0.01 percent. ... Represents zero.

Table 3B. MERCHANT WHOLESALERS. 1954–CREDIT, RECEIVABLES, BAD DEBT LOSSES–STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS

Establishments, Sales, and Credit Ratios

Standard metropolitan area kind of business	All establishments		Establishments reporting credit sales					Establishments reporting cash sales only		Establishments not reporting cash-credit data	
	Number	Sales, cash and credit ($1,000)	Number	Sales, cash and credit ($1,000)	Credit sales as percent of sales	End-of-year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales ($1,000)	Number	Sales ($1,000)
ALBANY-SCHENECTADY-TROY, NEW YORK											
Total	609	384,926	502	340,600	91.1	7.9	0.10	28	17,739	79	26,587
Grocery, confectionery, meat wholesalers	80	54,312	61	48,689	81.4	4.7	0.06	7	1,726	12	3,897
General-line grocery wholesalers	17	28,797	14	26,352	75.0	3.6	0.02	...	...	3	2,445
Confectionery wholesalers	11	3,644	10	(D)	71.5	5.8	0.04	1	(D)	...	...
Meat, fish, wholesalers	17	6,891	11	(D)	88.8	7.7	0.25	2	(D)	4	849
Specialty-line grocery wholesalers	35	14,980	26	14,195	92.0	5.2	0.06	4	182	5	603
Farm products (edible) distributors	41	17,948	32	16,411	84.1	2.6	0.05	3	289	6	1,248
Poultry, poultry products distributors	7	3,221	5	2,910	90.8	3.8	(Z)	1	(D)	1	(D)
Fresh fruit, vegetable wholesalers	34	14,727	27	13,501	82.7	2.3	0.07	2	(D)	5	(D)
Beer, wine, distilled spirits wholesalers	23	43,507	22	(D)	92.2	4.4	0.11	...	...	1	(D)
Tobacco distributors	12	20,604	10	(D)	87.7	3.4	0.01	2	(D)	...	...
Drugs, chemicals, allied products wholesalers	21	17,968	18	17,477	99.3	11.0	0.03	...	...	3	491
General- and specialty-line drug wholesalers	10	13,302	9	(D)	99.2	10.5	0.03	...	...	1	(D)
Industrial chemicals, paint wholesalers	11	4,666	9	(D)	99.9	12.4	0.02	...	...	2	(D)
Dry goods, apparel wholesalers	11	4,248	9	(D)	99.8	11.5	(Z)	1	(D)	1	(D)
Clothing, furnishings, footwear wholesalers	4	1,983	3	(V)	(V)	(V)	(V)	...	...	1	(V)
General- and specialty-line dry goods wholesalers	7	2,265	6	(D)	100.0	7.5	(Z)	1	(D)	...	...
Furniture, home furnishings wholesalers	22	11,855	19	10,498	98.4	14.3	0.08	...	...	3	1,357
Paper, allied products wholesalers	24	11,100	22	(D)	97.4	10.7	0.04	...	...	2	(D)
Farm products (raw materials) merchants	3	(D)	2	(D)	(D)	(D)	(D)	1	(D)	...	...
Automotive wholesalers	47	21,993	41	18,160	91.2	6.1	0.06	1	(D)	5	(D)
Electrical, electronics, appliance distributors	46	44,332	44	(D)	94.6	8.7	0.15	1	(D)	1	(D)
Hardware, plumbing-heating goods wholesalers	34	24,558	30	20,247	94.4	11.6	0.22	...	...	4	4,311
Hardware wholesalers	7	8,687	5	(D)	93.7	8.8	0.01	...	...	2	(D)
Plumbing, heating equipment, supplies distributors	27	15,871	25	(D)	94.8	13.2	0.33	...	...	2	(D)
Lumber, construction materials distributors	38	22,479	31	20,690	96.1	13.3	0.23	1	(D)	6	(D)
Lumber, millwork wholesalers	15	12,390	13	12,143	96.9	14.4	0.13	1	(D)	1	(D)
Construction materials distributors	23	10,089	18	8,547	95.0	11.7	0.36	...	...	5	1,542
Machinery, equipment, supplies distributors	103	28,598	84	26,950	94.0	12.1	0.25	4	216	15	1,432
Commercial machines, equipment distributors	18	3,756	14	3,348	92.5	12.7	0.42	1	(D)	3	(D)
Industrial machinery, equipment distributors	9	1,965	8	(D)	97.7	7.4	0.62	...	...	1	(D)
Industrial materials, supplies distributors	11	5,579	7	5,345	95.0	9.0	0.24	1	(D)	3	(D)
Professional equipment, supplies distributors	16	2,373	14	(D)	95.4	13.2	(Z)	...	...	2	(D)
Service establishment supply houses	27	3,624	21	3,061	93.2	16.1	0.26	2	(D)	4	(D)
Other machinery, equipment, supplies distributors	22	11,301	20	(D)	93.4	12.8	0.18	...	...	2	(D)
Metals, metalwork (except scrap) distributors	8	(D)	8	(D)	96.1	8.0	0.14	...	...	...	...
Scrap, waste materials dealers	43	21,951	28	17,005	97.9	9.5	0.01	5	211	10	4,735
Other merchant wholesalers	53	18,885	41	17,040	84.1	7.9	0.04	2	(D)	10	(D)
Amusement, sporting goods distributors	3	551	3	551	76.6	7.3	0.18	...	...	...	...
Jewelry wholesalers	9	896	6	802	96.4	45.4	0.12	...	...	3	94
Merchant wholesalers, n.e.c.	41	17,438	32	15,687	83.7	6.1	0.03	2	(D)	7	(D)
ATLANTA, GEORGIA											
Total	981	859,976	701	610,013	88.0	8.0	0.19	82	54,745	198	195,218
Grocery, confectionery, meat wholesalers	75	76,833	44	(V)	(V)	(V)	(V)	12	(V)	19	(V)
General-line grocery wholesalers	17	48,448	11	(V)	(V)	(V)	(V)	1	(V)	5	(V)
Confectionery wholesalers	8	(D)	6	(D)	88.5	3.4	0.08	2	(D)	...	(D)
Fish, seafood distributors	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
Meat, meat products wholesalers	15	6,131	9	4,245	83.7	3.8	0.28	1	(D)	5	(D)
Specialty-line grocery wholesalers	33	18,381	16	(V)	(V)	(V)	(V)	8	(V)	9	(V)
Farm products (edible) distributors	69	36,478	45	29,685	70.9	2.7	0.21	13	2,869	11	3,924
Poultry, poultry products distributors	11	5,941	7	3,771	81.7	1.1	0.03	2	(D)	2	(D)
Fresh fruit, vegetable wholesalers	58	30,537	38	25,914	69.3	2.9	0.23	11	(D)	9	(D)
Beer, wine, distilled spirits wholesalers	15	37,691	5	16,742	7.2	0.6	0.01	7	19,658	3	1,291
Beer, ale distributors	6	5,899	2	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Wine, distilled spirits wholesalers	9	31,792	3	(D)	7.3	0.6	0.01	5	(D)	1	(D)
Tobacco distributors	13	21,682	7	15,613	69.4	1.6	0.08	3	355	3	5,714
Drugs, chemicals, allied products wholesalers	43	24,366	34	21,397	97.1	8.9	0.17	...	...	9	2,969
General-line drug wholesalers	5	14,935	5	14,935	99.4	8.5	0.07	...	...	...	...
Specialty-line drug, toiletries wholesalers	20	2,843	17	2,806	81.3	8.1	0.21	...	...	3	37
Industrial chemicals, explosives distributors	13	6,081	9	(V)	(V)	(V)	(V)	...	...	4	(V)
Paint, varnish wholesalers	5	507	3	(V)	(V)	(V)	(V)	...	...	2	(V)
Dry goods, apparel wholesalers	56	42,867	48	39,198	97.4	8.2	0.15	2	(D)	6	(D)
Clothing, furnishings, footwear wholesalers	30	31,314	27	28,477	98.7	9.2	0.18	...	...	3	2,837
General-line dry goods wholesalers	...	...	...	...	...	...	...	...	...	...	...
Specialty-line dry goods wholesalers	26	11,553	21	10,721	93.7	5.6	0.08	2	(D)	3	(D)
Piece goods converters	...	...	...	...	...	...	...	...	...	...	...

... Represents zero. D Withheld to avoid disclosure. V Insufficient cash-credit analysis to show separately. Z Less than 0.01 percent.

Table 3B. MERCHANT WHOLESALERS. 1954—CREDIT, RECEIVABLES, BAD DEBT LOSSES—STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS—Con.

Establishments, Sales, and Credit Ratios

Standard metropolitan area kind of business	All establishments		Establishments reporting credit sales					Establishments reporting cash sales only		Establishments not reporting cash-credit data	
	Number	Sales, cash and credit ($1,000)	Number	Sales, cash and credit ($1,000)	Credit sales as percent of sales	End-of-year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales ($1,000)	Number	Sales ($1,000)
ATLANTA, GEORGIA—Continued											
Furniture, home furnishings wholesalers	26	29,184	18	20,841	94.6	4.5	0.11	...	...	8	8,343
Furniture (household, office) wholesalers	10	4,255	9	4,206	76.2	7.4	0.07	...	...	1	49
Home furnishings, floor coverings wholesalers	16	24,929	9	(V)	(V)	(V)	(V)	...	...	7	(V)
Paper, allied products wholesalers	36	(D)	26	18,492	96.2	9.1	0.16	1	(D)	9	(D)
Coarse paper and products wholesalers	13	9,786	10	8,854	96.0	9.0	0.17	1	(D)	2	(D)
Printing and fine paper distributors	5	(D)	4	(D)	99.5	8.1	0.07	...	...	1	(D)
Stationery, office supplies wholesalers	17	5,120	11	3,809	91.7	10.7	0.26	...	...	6	1,311
Wallpaper wholesalers	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	(D)
Farm products (raw materials) merchants	14	(D)	6	(V)	(V)	(V)	(V)	6	(V)	2	(V)
Automotive wholesalers	102	76,620	64	69,650	95.0	10.8	0.14	7	600	31	6,370
Motor vehicle distributors	9	3,264	4	2,490	90.3	6.0	(Z)	2	369	3	405
Automotive equipment, tire-tube wholesalers	93	73,356	60	67,160	95.1	11.0	0.14	5	231	28	5,965
Electrical, electronics, appliance distributors	54	86,270	49	85,464	90.5	9.6	0.24	1	(D)	4	(D)
Electrical apparatus, supplies distributors	25	27,046	22	26,880	96.8	12.3	0.26	1	(D)	2	(D)
Electrical appliance, radio, TV set wholesalers	21	54,758	21	54,758	88.1	8.6	0.19	...	...	...	...
Electronic parts, equipment distributors	8	4,466	6	(D)	80.0	4.4	0.68	...	...	2	(D)
Hardware, plumbing-heating goods wholesalers	47	55,073	38	(V)	(V)	(V)	(V)	...	...	9	(V)
Hardware wholesalers	14	19,024	10	(V)	(V)	(V)	(V)	...	...	4	(V)
Plumbing, heating equipment, supplies distributors	33	36,049	28	32,006	94.5	10.8	0.39	...	...	5	4,043
Lumber, construction materials distributors	48	26,196	33	(V)	(V)	(V)	(V)	3	(V)	12	(V)
Lumber, millwork wholesalers	19	15,966	14	11,241	97.1	10.1	0.34	2	(D)	3	4,698
Construction materials distributors	29	10,230	19	(V)	(V)	(V)	(V)	1	(V)	9	(V)
Machinery equipment supplies distributors	212	94,261	169	83,394	87.9	10.4	0.24	8	2,161	35	8,706
Air conditioning, commercial refrigeration equipment distributors	14	4,447	11	3,718	89.7	6.7	0.30	...	...	3	729
Commercial machines, equipment distributors	20	3,464	14	2,638	93.1	16.5	0.34	1	(D)	5	(D)
Construction machinery, equipment dealers	14	18,491	13	(D)	94.4	8.3	0.24	1	(D)	...	...
Farm-garden machinery, equipment wholesalers	10	8,784	8	(D)	42.6	2.7	0.07	...	...	2	(D)
Industrial machinery, equipment distributors	39	13,068	27	8,606	77.4	12.3	0.16	1	(D)	11	(D)
Industrial materials, supplies distributors	29	13,269	22	11,275	98.2	9.6	0.17	...	...	7	1,994
Professional equipment, supplies distributors	23	14,666	20	13,838	99.1	16.2	0.21	2	(D)	1	(D)
Service establishment supply houses	59	16,684	51	15,123	95.8	12.3	0.45	2	(D)	6	(D)
Transportation equipment distributors	4	1,388	3	(D)	43.5	1.0	0.07	1	(D)	...	...
Metals, metalwork (except scrap) distributors	24	(D)	13	(V)	(V)	(V)	(V)	1	(V)	10	(V)
Iron, steel and products distributors	21	(D)	10	(V)	(V)	(V)	(V)	1	(V)	10	(V)
Nonferrous metals distributors	3	(D)	3	(V)	98.9	10.2	0.07	...	...	...	...
Scrap, waste materials dealers	45	29,157	26	20,292	92.4	4.3	0.10	12	4,243	7	4,622
Iron, steel scrap dealers	10	3,051	4	1,886	99.7	6.5	0.11	4	(D)	2	(D)
Waste materials dealers	35	26,106	22	18,406	91.7	4.1	0.10	8	(D)	5	(D)
Other merchant wholesalers	102	76,163	76	63,086	88.9	7.6	0.19	6	6,937	20	6,140
Amusement, sporting goods distributors	18	8,177	17	(D)	93.1	13.6	0.40	...	...	1	(D)
Book, magazine, newspaper wholesalers	10	4,429	8	(D)	72.0	7.8	0.14	...	...	2	(D)
Coal wholesalers	3	(D)	1	(D)	(D)	(D)	(D)	...	...	2	(D)
Farm supplies wholesalers	18	38,835	13	31,053	87.6	2.6	0.09	3	(D)	2	(D)
Jewelry wholesalers	15	(D)	11	5,566	89.9	20.7	0.50	...	...	4	975
Petroleum products distributors	10	2,285	7	(V)	(V)	(V)	(V)	...	...	3	(V)
Gift, art goods, greeting card wholesalers	6	2,418	4	(V)	(V)	(V)	(V)	...	...	2	(V)
Flower, bulb, plant wholesalers	4	1,342	3	(D)	94.1	8.0	(Z)	...	...	1	(D)
Miscellaneous products merchant wholesalers	18	11,380	12	10,352	95.0	10.0	0.20	3	136	3	892
BALTIMORE, MARYLAND											
Total	1,542	898,655	1,237	752,305	87.4	8.9	0.14	75	22,110	230	124,240
Grocery, confectionery, meat wholesalers	192	135,781	146	120,398	70.7	4.3	0.07	20	1,990	26	13,393
General-line grocery wholesalers	18	59,957	16	(D)	54.9	3.2	0.06	...	...	2	(D)
Confectionery wholesalers	19	6,543	13	(D)	84.2	6.1	0.12	2	(D)	4	(D)
Fish, seafood distributors	38	12,046	31	10,747	84.3	4.1	0.15	1	(D)	6	(D)
Meat, meat products wholesalers	34	20,195	23	18,026	91.6	5.0	0.07	6	1,088	5	1,081
Specialty-line grocery wholesalers	83	37,040	63	32,346	79.3	5.7	0.07	11	669	9	4,025
Farm products (edible) distributors	101	45,864	67	38,015	84.4	3.9	0.05	8	1,072	26	6,777
Poultry, poultry products distributors	19	11,588	12	8,883	81.8	4.5	0.05	1	(D)	6	(D)
Fresh fruit, vegetable wholesalers	82	34,276	55	29,132	85.2	3.8	0.05	7	(D)	20	(D)
Beer, wine, distilled spirits wholesalers	28	67,557	24	58,837	80.7	8.9	0.03	1	(D)	3	(D)
Beer, ale distributors	12	6,660	11	(D)	32.8	4.4	0.02	...	...	1	(D)
Wine, distilled spirits wholesalers	16	60,897	13	(D)	85.4	9.3	0.03	1	(D)	2	(D)
Tobacco distributors	28	50,225	24	(V)	(V)	(V)	(V)	1	(V)	3	(V)
Drugs, chemicals, allied products wholesalers	67	36,222	57	34,430	94.9	9.8	0.12	3	259	7	1,533
General-line drug wholesalers	5	15,491	5	15,491	95.0	7.0	0.11	...	...	...	...
Specialty-line drug, toiletries wholesalers	20	(D)	16	2,489	81.0	9.2	0.08	1	(D)	3	(D)
Industrial chemicals, explosives distributors	17	(D)	13	7,882	98.1	12.0	0.13	2	(D)	2	(D)
Paint, varnish wholesalers	25	8,636	23	(D)	95.8	13.2	0.16	...	...	2	(D)

... Represents zero. D Withheld to avoid disclosure. V Insufficient cash-credit analysis to show separately. Z Less than 0.01 percent.

Table 3B. MERCHANT WHOLESALERS. 1954–CREDIT, RECEIVABLES, BAD DEBT LOSSES–STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS–Con.

Establishments, Sales, and Credit Ratios

Standard metropolitan area kind of business	All establishments		Establishments reporting credit sales					Establishments reporting cash sales only		Establishments not reporting cash-credit data	
	Number	Sales, cash and credit ($1,000)	Number	Sales, cash and credit ($1,000)	Credit sales as percent of sales	End-of-year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales ($1,000)	Number	Sales ($1,000)
BALTIMORE, MARYLAND--Con.											
Dry goods, apparel wholesalers	114	42,268	105	39,528	97.8	13.6	0.38	...	...	9	2,740
Clothing, furnishings, footwear wholesalers	61	(D)	57	(D)	98.2	15.5	0.49	...	...	4	(D)
General-line dry goods wholesalers	...	...	...	...	...	...	...	...	...	...	...
Specialty-line dry goods wholesalers	52	(D)	47	(D)	97.3	1.2	0.25	...	...	5	(D)
Piece goods converters	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
Furniture, home furnishings wholesalers	53	25,394	41	20,744	92.6	9.5	0.41	2	(D)	10	(D)
Furniture (household, office) wholesalers	22	(D)	17	(D)	94.1	6.3	0.10	...	...	5	(D)
Home furnishings, floor coverings wholesalers	31	(D)	24	(D)	91.1	12.9	0.75	2	(D)	5	(D)
Paper, allied products wholesalers	71	32,876	58	29,697	97.1	8.3	0.15	2	(D)	11	(D)
Coarse paper and products wholesalers	40	13,958	38	(D)	94.5	10.7	0.16	...	...	2	(D)
Printing and fine paper distributors	15	15,739	11	14,689	99.3	6.0	0.14	...	...	4	1,050
Stationery, office supplies wholesalers	13	2,855	6	(V)	(V)	(V)	(V)	2	(V)	5	(V)
Wallpaper wholesalers	3	324	3	324	99.4	13.9	0.31	...	...	...	...
Farm products (raw materials) merchants	16	19,245	6	(V)	(V)	(V)	(V)	5	(V)	5	(V)
Automotive wholesalers	104	36,112	88	30,988	87.0	9.7	0.22	3	190	13	4,934
Motor vehicle distributors	14	7,376	12	7,063	86.9	11.8	0.23	1	(D)	1	(D)
Automotive equipment, tire-tube wholesalers	90	28,736	76	23,925	87.0	9.1	0.22	2	(D)	12	(D)
Electrical, electronics, appliance distributors	73	80,008	62	73,735	93.3	9.1	0.16	...	...	11	6,273
Electrical apparatus, supplies distributors	26	28,424	25	(D)	97.2	12.1	0.11	...	...	1	(D)
Electrical appliance, radio, TV set wholesalers	29	46,473	23	41,698	92.3	6.8	0.20	...	...	6	4,775
Electronic parts, equipment distributors	18	5,111	14	(D)	75.1	10.8	0.16	...	...	4	(D)
Hardware, plumbing-heating goods wholesalers	68	36,279	59	34,443	94.3	13.1	0.26	1	(D)	8	(D)
Hardware wholesalers	17	9,068	14	8,658	94.1	10.2	0.13	...	...	3	410
Plumbing, heating equipment, supplies distributors	51	27,211	45	25,785	94.4	14.0	0.31	1	(D)	5	(D)
Lumber, construction materials distributors	88	57,800	69	43,225	96.6	9.1	0.16	3	1,103	16	13,472
Lumber, millwork wholesalers	43	38,203	29	(V)	(V)	(V)	(V)	2	(V)	12	(V)
Construction materials distributors	45	19,597	40	18,726	94.0	9.7	0.14	1	(D)	4	(D)
Machinery, equipment, supplies distributors	276	106,540	237	86,816	93.9	13.3	0.13	4	932	35	18,792
Air conditioning, commercial refrigeration equipment, distributors	17	4,770	13	(V)	(V)	(V)	(V)	...	...	4	(V)
Commercial machines, equipment distributors	35	9,922	30	8,928	91.8	12.3	0.30	1	(D)	4	(D)
Construction machinery, equipment dealers	18	21,986	17	(D)	95.5	20.6	0.13	...	...	1	(D)
Farm-garden machinery, equipment wholesalers	4	1,335	4	1,335	89.7	8.8	0.07	...	...	...	...
Industrial machinery, equipment distributors	33	12,728	27	11,109	94.7	10.0	0.12	...	...	6	1,619
Industrial materials, supplies distributors	52	17,814	46	16,878	97.7	8.8	0.02	2	(D)	4	(D)
Professional equipment, supplies distributors	20	8,090	18	(D)	98.2	12.5	0.04	...	...	2	(D)
Service establishment supply houses	81	25,528	69	(V)	(V)	(V)	(V)	...	...	12	(V)
Transportation equipment distributors	16	4,367	13	4,137	83.9	10.9	0.07	1	(D)	2	(D)
Metals, metalwork (except scrap) distributors	30	24,234	27	21,017	97.1	8.8	0.10	...	...	3	3,217
Iron, steel and products distributors	21	17,840	18	15,126	96.3	8.5	0.07	...	...	3	2,714
Nonferrous metals distributors	9	6,394	9	5,891	98.9	9.4	0.17	...	...	...	503
Scrap, waste materials dealers	76	31,378	55	27,126	88.2	6.6	0.03	13	774	8	3,478
Iron, steel scrap dealers	19	11,078	15	8,574	93.5	8.7	0.02	3	(D)	1	(D)
Waste materials dealers	57	20,300	40	18,552	85.8	5.6	0.03	10	(D)	7	(D)
Other merchant wholesalers	157	70,872	112	55,276	90.1	12.1	0.13	9	792	36	14,804
Amusement, sporting goods distributors	34	10,359	26	9,071	84.5	10.6	0.12	4	529	4	759
Book, magazine, newspaper wholesalers	10	4,311	7	3,982	93.3	7.7	0.03	...	...	3	329
Coal wholesalers	11	5,238	5	(V)	(V)	(V)	(V)	1	(V)	5	(V)
Farm supplies wholesalers	15	11,393	10	(V)	(V)	(V)	(V)	...	...	5	(V)
Jewelry wholesalers	17	4,159	17	4,066	79.8	28.3	0.71	...	...	...	93
Petroleum products distributors	20	7,371	9	(D)	93.2	18.8	0.08	1	(D)	10	2,003
Gift, art goods, greeting card wholesalers	8	(D)	7	(D)	76.9	11.8	0.54	1	(D)	...	...
Flower, bulb, plant wholesalers	13	(D)	11	(D)	84.5	11.2	0.03	...	...	2	(D)
Miscellaneous products merchant wholesalers	29	22,816	20	21,950	94.5	10.4	0.02	2	(D)	7	(D)
BIRMINGHAM, ALABAMA											
Total	511	385,534	370	294,576	89.4	8.8	0.18	34	11,952	107	79,006
Grocery, confectionery, meat wholesalers	42	42,103	27	(V)	(V)	(V)	(V)	4	(V)	11	(V)
General-line grocery wholesalers	9	18,814	6	(V)	(V)	(V)	(V)	1	(V)	2	(V)
Confectionery wholesalers	3	554	3	520	34.8	5.0	(Z)	...	...	...	34
Meat, fish wholesalers	8	8,196	6	(D)	83.6	2.5	0.06	...	...	2	(D)
Speciality-line grocery wholesalers	22	14,539	12	10,293	66.7	3.4	0.06	3	(V)	7	3,569
Farm products (edible) distributors	28	18,730	16	(D)	83.5	3.1	0.15	5	(D)	7	1,682
Poultry, poultry products distributors	8	3,419	6	(D)	87.2	3.2	0.12	...	...	2	(D)
Fresh fruit, vegetable wholesalers	20	15,311	10	13,095	82.5	3.1	0.16	5	(D)	5	(D)
Beer, wine, distilled spirits wholesalers	10	8,921	2	(D)	(D)	(D)	(D)	6	5,159	2	(D)
Tobacco distributors	10	23,506	7	16,863	61.7	3.5	0.08	1	(D)	2	(D)
Drugs, chemicals, allied products wholesalers	18	13,139	12	12,691	94.9	10.9	0.02	...	...	6	448
General- and specialty-line drug wholesalers	12	11,739	8	(D)	95.1	11.1	0.01	...	...	4	(D)
Industrial chemicals, paint wholesalers	6	1,400	4	(D)	92.9	8.9	0.09	...	...	2	(D)

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Table 3B. MERCHANT WHOLESALERS. 1954–CREDIT, RECEIVABLES, BAD DEBT LOSSES–STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS–Con.

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Standard metropolitan area kind of business	All establishments		Establishments reporting credit sales					Establishments reporting cash sales only		Establishments not reporting cash-credit data	
	Number	Sales, cash and credit ($1,000)	Number	Sales, cash and credit ($1,000)	Credit sales as percent of sales	End-of-year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales ($1,000)	Number	Sales ($1,000)
BIRMINGHAM, ALABAMA—Continued											
Dry goods, apparel wholesalers	22	8,673	18	6,437	92.3	14.7	0.56	1	(D)	3	(D)
Clothing, furnishings, footwear wholesalers	11	5,510	10	(D)	97.3	15.8	0.66	...	...	1	(D)
General- and specialty-line dry goods wholesalers	11	3,163	8	(V)	(V)	(V)	(V)	1	(V)	2	(V)
Furniture, home furnishings wholesalers	17	6,004	14	5,755	81.9	11.9	0.36	1	(D)	2	(D)
Paper, allied products wholesalers	19	7,138	14	6,533	93.2	12.3	0.20	...	...	5	605
Farm products (raw materials) merchants	4	1,281	3	(D)	90.3	3.1	(Z)	1	(D)	...	(D)
Automotive wholesalers	54	22,583	41	17,943	86.6	11.7	0.25	2	(D)	11	(D)
Electrical, electronics, appliance distributors	32	44,807	28	40,168	92.4	7.6	0.28	...	...	4	4,639
Hardware, plumbing-heating goods wholesalers	16	45,887	14	(V)	(V)	(V)	(V)	...	...	2	(V)
Hardware wholesalers	10	40,192	8	(V)	(V)	(V)	(V)	...	...	2	(V)
Plumbing, heating equipment, supplies distributors	6	5,695	6	5,695	95.2	10.0	0.49	...	...	...	...
Lumber, construction materials distributors	31	36,295	24	(D)	97.4	10.2	0.03	1	(D)	6	4,495
Lumber, millwork wholesalers	17	30,268	12	25,290	98.2	11.2	0.02	1	(D)	4	(D)
Construction materials distributors	14	6,027	12	(D)	93.0	4.6	0.07	...	...	2	(D)
Machinery, equipment, supplies distributors	117	59,820	91	48,539	96.1	10.1	0.18	2	(D)	24	(D)
Commercial machines, equipment distributors	10	1,484	8	(D)	84.6	10.9	(Z)	...	...	2	(D)
Industrial machinery, equipment distributors	28	13,772	23	(V)	(V)	(V)	(V)	1	(V)	4	(V)
Industrial materials, supplies distributors	16	13,167	9	10,296	98.8	8.4	0.13	1	(D)	6	(D)
Professional equipment, supplies distributors	12	5,819	10	(D)	96.4	11.2	0.40	...	...	2	(D)
Service establishment supply houses	26	5,774	19	4,479	93.3	13.6	0.27	...	...	7	1,295
Other machinery, equipment, supplies distributors	25	19,804	22	18,854	96.7	9.7	0.10	...	...	3	(D)
Metals, metalwork (except scrap) distributors	15	14,369	13	(D)	98.7	12.4	0.26	...	...	2	(D)
Scrap, waste materials dealers	27	20,711	16	20,119	95.9	7.0	0.16	6	269	5	323
Other merchant wholesalers	49	11,567	30	8,333	87.5	11.5	0.20	4	130	15	3,104
Amusement, sporting goods distributors	9	1,592	8	(D)	80.8	11.1	0.14	...	...	1	(D)
Jewelry wholesalers	8	1,617	5	(V)	(V)	(V)	(V)	...	...	3	(V)
Merchant wholesalers, n.e.c.	32	8,358	17	5,793	89.6	7.2	0.16	4	130	11	2,435
BOSTON, MASSACHUSETTS											
Total	3,891	2,397,223	3,034	1,933,216	94.2	10.0	0.14	166	35,703	691	428,304
Grocery, confectionery, meat wholesalers	488	377,205	372	272,621	91.4	6.1	0.12	19	4,109	97	100,475
General-line grocery wholesalers	42	89,083	30	(V)	(V)	(V)	(V)	1	(V)	11	(V)
Confectionery wholesalers	38	9,316	25	(V)	(V)	(V)	(V)	...	...	13	(V)
Fish, seafood distributors	80	45,697	61	(V)	(V)	(V)	(V)	4	(V)	15	(V)
Meat, meat products wholesalers	154	152,394	132	127,843	97.9	4.7	0.10	2	(D)	20	(D)
Specialty-line grocery wholesalers	174	80,715	124	67,747	86.2	9.0	0.19	12	1,652	38	11,316
Farm products (edible) distributors	215	103,182	170	87,310	86.6	4.3	0.10	16	1,245	29	14,627
Poultry, poultry products distributors	45	32,449	35	30,127	91.4	3.6	0.06	2	(D)	8	(D)
Fresh fruit, vegetable wholesalers	170	70,733	135	57,183	84.2	4.7	0.12	14	(D)	21	(D)
Beer, wine distilled spirits wholesalers	46	124,412	39	119,701	97.0	17.2	0.18	1	(D)	6	(D)
Beer, ale distributors	23	56,301	19	54,039	96.8	14.4	0.23	1	(D)	3	(D)
Wine, distilled spirits wholesalers	23	68,111	20	65,662	97.2	19.5	0.15	...	...	3	2,449
Tobacco distributors	61	67,949	53	64,541	88.5	5.9	0.06	2	(D)	6	(D)
Drugs, chemicals, allied products wholesalers	139	67,088	96	59,822	96.9	9.6	0.11	10	300	33	6,966
General-line drug wholesalers	7	24,699	6	(D)	96.1	11.6	0.13	...	...	1	(D)
Specialty-line drug, toiletries wholesalers	47	8,595	28	(D)	95.6	6.3	0.12	5	(D)	14	1,074
Industrial chemicals, explosives distributors	57	27,635	38	22,545	98.5	8.6	0.09	4	76	15	5,014
Paint, varnish wholesalers	28	6,159	24	5,648	95.8	9.9	0.11	1	(D)	3	(D)
Dry goods, apparel wholesalers	351	173,817	300	129,546	97.3	14.9	0.18	...	...	51	44,271
Clothing, furnishings, footwear wholesalers	229	112,065	197	82,773	97.6	15.6	0.18	...	...	32	29,287
General-line dry goods wholesalers	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
Specialty-line dry goods wholesalers	108	52,918	90	(D)	96.0	13.4	0.20	...	...	18	(D)
Piece goods converters	12	(D)	11	(D)	99.8	15.1	0.09	...	...	1	(D)
Furniture, home furnishings wholesalers	137	52,708	102	41,896	90.6	11.3	0.26	6	626	29	10,186
Furniture (household, office) wholesalers	46	12,909	34	10,422	75.1	8.3	0.17	3	377	9	2,110
Home furnishings, floor coverings wholesalers	91	39,799	68	31,474	95.7	12.3	0.29	3	249	20	8,076
Paper, allied products wholesalers	194	79,194	152	67,629	97.1	10.1	0.15	4	112	38	11,453
Coarse paper and products wholesalers	96	47,561	78	42,123	96.8	9.5	0.14	4	112	14	5,326
Printing and fine paper distributors	27	16,573	24	15,679	99.0	10.2	0.09	...	...	3	894
Stationery, office supplies wholesalers	56	11,950	35	(V)	(V)	(V)	(V)	...	...	21	(V)
Wallpaper wholesalers	15	3,110	15	3,110	93.6	15.2	0.51	...	...	...	...
Farm products (raw materials) merchants	155	306,266	119	268,373	95.6	5.7	0.02	16	21,751	20	16,142
Automotive wholesalers	187	58,372	162	50,549	89.2	11.8	0.21	3	138	22	7,685
Motor vehicle distributors	18	5,545	9	(V)	(V)	(V)	(V)	2	(V)	7	(V)
Automotive equipment, tire-tube wholesalers	169	52,827	153	47,362	88.8	12.0	0.22	1	(D)	15	(D)
Electrical, electronics, appliance distributors	147	137,093	123	126,195	93.1	12.4	0.16	...	...	24	10,898
Electrical apparatus, supplies distributors	81	50,914	70	47,282	94.9	13.4	0.18	...	...	11	3,632
Electrical appliance, radio, TV set wholesalers	38	74,540	29	68,357	94.2	11.9	0.14	...	...	9	6,183
Electronic parts, equipment distributors	28	11,639	24	10,556	77.7	10.3	0.20	...	...	4	1,083

... Represents zero. D Withheld to avoid disclosure. V Insufficient cash-credit analysis to show separately. Z Less than 0.01 percent.

Table 3B. MERCHANT WHOLESALERS. 1954–CREDIT, RECEIVABLES, BAD DEBT LOSSES–STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS–Con.

Establishments, Sales, and Credit Ratios

Standard metropolitan area kind of business	All establishments		Establishments reporting credit sales					Establishments reporting cash sales only		Establishments not reporting cash-credit data	
	Number	Sales, cash and credit ($1,000)	Number	Sales, cash and credit ($1,000)	Credit sales as percent of sales	End-of-year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales ($1,000)	Number	Sales ($1,000)
BOSTON, MASSACHUSETTS—Continued											
Hardware, plumbing-heating goods wholesalers	211	94,300	175	78,116	94.9	12.4	0.22	2	(D)	34	(D)
Hardware wholesalers	62	32,213	48	24,807	95.0	13.0	0.23	...	...	14	7,406
Plumbing, heating equipment, supplies distributors	149	62,087	127	53,309	94.9	12.1	0.22	2	(D)	20	(D)
Lumber, construction materials distributors	147	114,088	110	94,436	98.1	11.3	0.21	2	(D)	35	(D)
Lumber, millwork wholesalers	72	71,270	56	63,494	99.2	12.0	0.15	...	...	16	7,776
Construction materials distributors	75	42,818	54	30,942	96.0	9.9	0.32	2	(D)	19	(D)
Machinery, equipment, supplies distributors	613	220,666	482	167,906	95.9	11.6	0.16	27	1,809	104	50,951
Air conditioning, commercial refrigeration equipment, distributors	36	11,866	33	11,531	92.1	15.2	0.36	...	...	3	335
Commercial machines, equipment distributors	53	13,086	38	11,047	93.3	14.7	0.28	5	228	10	1,811
Construction machinery, equipment dealers	34	22,613	28	20,391	93.6	11.6	0.19	1	(D)	5	(D)
Farm-garden machinery, equipment wholesalers	7	3,621	4	(V)	(V)	(V)	(V)	1	(V)	2	(V)
Industrial machinery, equipment wholesalers	124	54,675	95	(V)	(V)	(V)	(V)	8	(V)	21	(V)
Industrial materials, supplies distributors	118	39,597	91	31,024	98.8	8.6	0.13	3	73	24	8,500
Professional equipment, supplies distributors	69	20,728	52	18,998	97.2	13.8	0.13	3	100	14	1,630
Service establishment supply house	155	45,156	130	31,523	94.5	12.9	0.17	6	200	19	13,433
Transportation equipment distributors	17	9,324	11	8,236	93.4	5.4	0.02	...	...	6	1,088
Metals, metalwork (except scrap) distributors	76	61,926	64	59,439	97.9	11.7	0.22	3	251	9	2,236
Iron, steel and products distributors	62	45,500	51	(D)	97.8	10.8	0.22	3	251	8	(D)
Nonferrous metals distributors	14	16,426	13	(D)	98.2	14.1	0.22	...	...	1	(D)
Scrap, waste materials dealers	279	97,800	179	66,604	97.2	7.9	0.11	50	4,034	50	27,162
Iron, steel scrap dealers	55	9,354	24	5,858	95.0	9.9	0.03	19	1,297	12	2,199
Waste materials dealers	224	88,446	155	60,746	97.4	7.7	0.11	31	2,737	38	24,963
Other merchant wholesalers	445	261,157	336	(V)	(V)	(V)	(V)	5	(V)	104	(V)
Amusement, sporting goods distributors	80	37,910	66	26,553	90.7	16.3	0.15	...	...	14	11,357
Book, magazine, newspaper wholesalers	31	16,413	18	14,829	97.6	7.4	0.01	2	(D)	11	(D)
Coal wholesalers	14	64,219	12	(V)	(V)	(V)	(V)	...	...	2	(V)
Farm supplies wholesalers	11	16,348	10	(D)	70.4	8.1	0.01	...	...	1	(D)
Jewelry wholesalers	86	23,657	70	(V)	(V)	(V)	(V)	1	(V)	15	(V)
Petroleum products distributors	37	19,169	16	(V)	(V)	(V)	(V)	...	...	21	(V)
Gift, art goods, greeting card wholesalers	22	4,985	14	3,840	82.9	16.5	0.29	...	...	8	1,145
Flower, bulb, plant wholesalers	25	4,998	23	(D)	86.6	14.0	0.24	...	...	2	(D)
Miscellaneous products merchant wholesalers	139	73,458	107	50,782	98.5	9.6	0.20	2	(D)	30	(D)
BUFFALO, NEW YORK											
Total	1,271	8,524,484	953	577,607	82.9	7.9	0.10	97	138,299	221	136,578
Grocery, confectionery, meat wholesalers	137	90,572	84	(V)	(V)	(V)	(V)	14	(V)	39	(V)
General-line grocery wholesalers	14	43,916	9	(V)	(V)	(V)	(V)	1	(V)	4	(V)
Confectionery wholesalers	13	3,203	10	2,625	64.0	4.4	0.08	...	...	3	578
Fish, seafood distributors	4	1,928	4	1,928	98.2	4.6	0.16	...	...	...	...
Meat, meat products wholesalers	30	14,026	26	12,422	80.2	4.3	0.02	2	(D)	2	(D)
Specialty-line grocery wholesalers	76	27,499	35	(V)	(V)	(V)	(V)	11	(V)	30	(V)
Farm products (edible) distributors	65	45,587	51	39,142	76.0	2.3	0.02	5	553	9	5,892
Poultry, poultry products distributors	9	10,774	8	(D)	85.8	3.6	0.02	...	...	1	(D)
Fresh fruit, vegetable wholesalers	56	34,813	43	(D)	72.3	1.9	0.01	5	553	8	(D)
Beer, wine, distilled spirits wholesalers	53	60,989	46	49,464	72.9	7.4	0.04	1	(D)	6	(D)
Beer, ale distributors	43	27,333	38	(D)	64.0	6.2	0.02	1	(D)	4	1,382
Wine, distilled spirits wholesalers	10	33,656	8	(D)	82.4	8.6	0.07	...	...	2	(D)
Tobacco distributors	24	28,022	20	22,430	76.0	5.3	0.02	2	(D)	2	(D)
Drugs, chemicals, allied products wholesalers	44	28,682	38	24,225	63.5	5.8	0.03	1	(D)	5	(D)
General-line drug wholesalers	3	17,272	2	(D)	(D)	(D)	(D)	...	...	1	(D)
Specialty-line drug, toiletries wholesalers	21	2,634	16	(D)	92.9	16.7	0.17	1	(D)	4	783
Industrial chemicals, explosives distributors	9	5,535	9	5,535	98.9	5.2	0.02	...	...	...	...
Paint, varnish wholesalers	11	3,241	11	3,241	95.4	10.0	0.06	...	...	...	...
Dry goods, apparel wholesalers	34	9,089	28	8,148	92.3	11.0	0.15	...	...	6	941
Clothing, furnishings, footwear wholesalers	16	(D)	12	2,720	95.4	13.5	0.11	...	...	4	(D)
General-line dry goods wholesalers	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
Specialty-line dry goods wholesalers	17	4,743	15	(D)	89.8	9.3	0.20	...	...	2	(D)
Piece goods converters	...	...	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers	37	16,735	31	15,096	93.9	9.1	0.07	2	(D)	4	(D)
Furniture (household, office) wholesalers	13	3,108	10	2,696	97.7	10.1	(Z)	...	...	3	412
Home furnishings, floor coverings wholesalers	24	13,627	21	12,400	93.1	8.8	0.08	2	(D)	1	(D)
Paper, allied products wholesalers	43	23,492	34	21,087	96.4	11.5	0.11	2	(D)	7	1,569
Coarse paper and products wholesalers	20	12,167	17	11,285	94.7	9.3	0.15	...	...	3	882
Printing and fine paper distributors	9	(D)	6	7,401	98.6	14.3	0.07	1	(D)	2	(D)
Stationery, office supplies wholesalers	12	(D)	9	(D)	98.0	10.2	(Z)	1	(D)	2	(D)
Wallpaper wholesalers	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
Farm products (raw material) merchants	19	130,840	4	21,088	32.0	2.8	(Z)	10	94,922	5	14,830
Automotive wholesalers	73	24,720	60	20,752	76.8	8.7	0.13	2	(D)	11	(D)
Motor vehicle distributors	10	6,699	5	(V)	(V)	(V)	(V)	...	...	5	(V)
Automotive equipment, tire-tube wholesalers	63	18,021	55	16,306	86.9	10.4	0.14	2	(D)	6	(D)

... Represents zero. D Withheld to avoid disclosure. V Insufficient cash-credit analysis to show separately.

Table 3B. MERCHANT WHOLESALERS. 1954–CREDIT, RECEIVABLES, BAD DEBT LOSSES–STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS–Con.

Establishments, Sales, and Credit Ratios

Standard metropolitan area kind of business	All establishments		Establishments reporting credit sales					Establishments reporting cash sales only		Establishments not reporting cash-credit data	
	Number	Sales, cash and credit ($1,000)	Number	Sales, cash and credit ($1,000)	Credit sales as percent of sales	End-of-year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales ($1,000)	Number	Sales ($1,000)
BUFFALO, NEW YORK—Continued											
Electrical, electronics, appliance distributors	63	50,097	57	47,242	89.7	12.0	0.18	1	(D)	5	(D)
Electrical apparatus, supplies distributors.	21	18,818	19	(D)	95.4	11.9	0.20	...	...	2	(D)
Electrical appliance, radio, TV set wholesalers	24	28,330	21	25,699	88.1	12.2	0.13	...	...	3	2,631
Electronic parts, equipment distributors	18	2,949	17	(D)	67.5	9.9	0.55	1	(D)	...	...
Hardware, plumbing-heating goods wholesalers	43	28,945	34	(V)	(V)	(V)	(V)	...	...	9	(V)
Hardware wholesalers	12	11,465	10	(V)	(V)	(V)	(V)	...	...	2	(V)
Plumbing, heating equipment, supplies distributors	31	17,480	24	(V)	(V)	(V)	(V)	...	...	7	(V)
Lumber, construction materials distributors	85	60,220	75	52,928	96.0	9.7	0.22	2	(D)	8	(D)
Lumber, millwork wholesalers	35	29,414	31	26,490	98.5	9.3	0.06	2	(D)	2	(D)
Construction materials distributors	50	30,806	44	26,438	93.4	10.2	0.38	...	...	6	4,368
Machinery, equipment, supplies distributors	254	87,015	200	74,416	94.9	9.9	0.12	6	539	48	12,060
Air conditioning, commercial refrigeration equipment, distributors	15	2,944	14	(D)	85.3	15.6	0.15	...	...	1	(D)
Commercial machines, equipment distributors.	31	5,487	26	5,055	89.7	14.1	0.18	...	...	5	432
Construction machinery, equipment dealers	12	9,199	8	(V)	(V)	(V)	(V)	...	...	4	(V)
Farm-garden machinery, equipment wholesalers	6	2,327	4	1,660	96.2	8.9	(Z)	1	(D)	1	(D)
Industrial machinery, equipment distributors	53	21,489	39	18,819	98.2	7.0	0.04	3	269	11	2,401
Industrial materials, supplies distributors.	57	28,235	47	25,891	95.9	7.2	0.10	1	(D)	9	(D)
Professional equipment, supplies distributors	21	5,849	17	5,347	91.8	13.6	0.13	...	...	4	502
Service establishment supply houses	54	10,558	41	9,070	91.5	15.5	0.30	1	(D)	12	(D)
Transportation equipment distributors	5	927	4	(V)	(V)	(V)	(V)	...	...	1	(V)
Metals, metalwork (except scrap) distributors	26	32,760	23	30,677	98.8	7.1	0.14	...	...	3	2,083
Iron, steel and products distributors	23	(D)	21	(D)	98.9	6.6	0.13	...	...	2	(D)
Nonferrous metals distributors	3	(D)	2	(D)	(D)	(D)	(D)	...	...	1	(D)
Scrap, waste materials dealers	108	35,215	53	27,373	95.7	11.1	0.02	33	1,841	22	6,001
Iron, steel scrap dealers	42	18,656	30	17,245	97.0	13.3	0.01	7	362	5	1,049
Waste materials dealers	66	16,559	23	10,128	93.6	7.4	0.05	26	1,479	17	4,952
Other merchant wholesalers	163	99,504	115	56,851	76.8	7.3	0.07	16	32,897	32	9,756
Amusement, sporting goods distributors	22	5,339	22	5,339	85.0	13.1	0.17	...	...	...	...
Book, magazine, newspaper wholesalers	29	5,523	11	4,108	95.8	6.5	0.07	10	874	8	541
Coal wholesalers	12	6,767	10	(V)	(V)	(V)	(V)	1	(V)	1	(V)
Farm supplies wholesalers	19	62,393	14	28,936	63.9	2.7	0.01	3	(D)	2	(D)
Jewelry wholesalers	31	4,495	25	3,668	91.7	35.5	0.49	...	...	6	827
Petroleum products distributors	16	7,401	11	5,969	96.0	6.0	0.03	...	...	5	1,432
Gift, art goods, greeting card wholesalers	10	1,060	4	(V)	(V)	(V)	(V)	1	(V)	5	(V)
Flower, bulb, plant wholesalers	4	1,215	2	(V)	(V)	(V)	(V)	1	(V)	1	(V)
Miscellaneous products merchant wholesalers.	20	5,311	16	4,203	90.6	7.1	0.05	...	...	4	1,108
CHICAGO, ILLINOIS											
Total	7,725	6,349,386	5,528	4,492,953	89.2	7.8	0.11	632	418,049	1,565	1,438,384
Grocery, confectionery, meat wholesalers	906	1,078,506	607	716,887	86.3	4.2	0.07	100	54,478	199	307,141
General-line grocery wholesalers	53	281,467	38	185,358	74.0	3.4	0.04	6	38,567	9	57,542
Confectionery wholesalers	73	51,978	46	(V)	(V)	(V)	(V)	10	(V)	17	(V)
Fish, seafood distributors	47	58,047	31	(V)	(V)	(V)	(V)	...	...	16	(V)
Meat, meat products wholesalers	305	313,557	220	217,894	90.9	4.4	0.09	26	4,833	59	90,830
Specialty-line grocery wholesalers	428	373,457	272	259,273	90.4	4.6	0.06	58	9,532	98	104,652
Farm products (edible) distributors	452	357,457	307	287,004	89.0	2.9	0.07	45	9,067	100	61,386
Poultry, poultry products distributors	141	125,343	97	108,472	88.9	2.9	0.07	13	1,954	31	14,917
Fresh fruit, vegetable wholesalers	311	232,114	210	178,532	89.0	3.0	0.07	32	7,113	69	46,469
Beer, wine, distilled spirits wholesalers	288	408,810	115	283,380	75.2	7.7	0.08	132	70,633	41	54,797
Beer, ale distributors	199	113,830	38	31,883	4.9	1.0	0.02	131	(D)	30	(D)
Wine, distilled spirits wholesalers	89	294,980	77	251,497	84.1	8.6	0.09	1	(D)	11	(D)
Tobacco distributors	95	164,823	80	151,577	74.8	3.8	0.06	3	1,276	12	11,970
Drugs, chemicals, allied products wholesalers	385	329,514	263	272,283	95.8	6.7	0.07	21	2,012	101	55,219
General-line drug wholesalers	8	56,347	7	(D)	90.2	9.5	0.09	...	...	1	(D)
Specialty-line drug, toiletries wholesalers.	177	184,208	117	155,281	97.6	5.7	0.04	15	1,752	45	27,175
Industrial chemicals, explosives distributors	112	63,349	77	49,149	96.5	7.2	0.12	6	260	29	13,940
Paint, varnish wholesalers	88	25,610	62	(D)	93.5	7.1	0.15	...	...	26	(D)
Dry goods, apparel wholesalers	424	184,731	334	153,398	95.6	10.9	0.18	12	1,376	78	29,957
Clothing, furnishings, footwear wholesalers.	250	97,359	196	77,607	96.0	12.0	0.20	5	803	49	18,949
General-line dry goods wholesalers	5	5,423	4	(D)	94.9	10.5	0.09	...	...	1	(D)
Specialty-line dry goods wholesalers	153	66,202	123	59,276	94.6	9.4	0.16	7	573	23	6,353
Piece goods converters	16	15,747	11	(D)	98.4	11.6	0.19	...	...	5	(D)
Furniture, home furnishings wholesalers	317	196,416	253	164,057	95.6	10.9	0.17	9	1,438	55	30,921
Furniture (household, office) wholesalers	139	75,884	112	66,043	94.4	9.2	0.13	4	1,061	23	8,780
Home furnishings, floor coverings wholesalers	178	120,532	141	98,014	96.5	12.0	0.20	5	377	32	22,141
Paper, allied products wholesalers	343	268,056	272	220,268	96.1	8.9	0.10	9	689	62	47,099
Coarse paper and products wholesalers	152	88,207	129	179,484	93.1	6.9	0.16	7	435	16	8,288
Printing and fine paper distributors	71	(D)	59	18,523	99.3	9.8	0.05	...	...	12	(D)
Stationery, office supplies wholesalers	106	(D)	70	(V)	(V)	(V)	(V)	2	(V)	34	(V)
Wallpaper wholesalers	14	6,540	14	6,540	97.7	17.3	0.20	...	...	...	...

... Represents zero. D Withheld to avoid disclosure. V Insufficient cash-credit analysis to show separately. Z Less than 0.01 percent.

Table 3B. MERCHANT WHOLESALERS. 1954–CREDIT, RECEIVABLES, BAD DEBT LOSSES–STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS–Con.

Establishments, Sales, and Credit Ratios

Standard metropolitan area kind of business	All establishments		Establishments reporting credit sales					Establishments reporting cash sales only		Establishments not reporting cash-credit data	
	Number	Sales, cash and credit ($1,000)	Number	Sales, cash and credit ($1,000)	Credit sales as percent of sales	End-of-year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales ($1,000)	Number	Sales ($1,000)
CHICAGO, ILLINOIS—Continued											
Farm products (raw materials) merchants	124	514,232	55	133,030	61.3	3.4	0.02	39	235,977	30	145,225
Automotive wholesalers	513	154,068	405	114,786	82.5	9.7	0.19	34	6,447	74	32,835
Motor vehicle distributors	49	19,971	23	10,634	80.8	11.2	0.23	9	3,899	17	5,438
Automotive equipment, tire-tube wholesalers	464	134,097	382	104,152	82.7	9.6	0.19	25	2,548	57	27,397
Electrical, electronics, appliance distributors	323	378,831	230	312,893	86.0	10.0	0.16	10	1,158	83	64,780
Electrical apparatus, supplies distributors	138	156,334	106	143,605	93.5	11.8	0.15	1	(D)	31	(D)
Electrical appliance, radio, TV set wholesalers	101	179,639	66	131,293	84.1	9.1	0.14	5	697	30	47,649
Electronic parts, equipment distributors	84	42,858	58	37,995	64.2	6.6	0.26	4	(D)	22	(D)
Hardware, plumbing-heating goods wholesalers	287	190,130	238	138,109	94.6	9.6	0.15	2	(D)	47	(D)
Hardware wholesalers	118	90,953	96	(V)	(V)	(V)	(V)	1	(V)	21	(V)
Plumbing, heating equipment, supplies distributors	169	99,177	142	85,237	92.2	10.0	0.18	1	(D)	26	(D)
Lumber, construction material distributors	405	356,719	315	252,658	96.8	9.7	0.14	4	1,994	86	102,067
Lumber, millwork wholesalers	173	179,851	139	146,898	99.0	10.2	0.12	1	(D)	33	(D)
Construction materials distributors	232	176,868	176	(V)	(V)	(V)	(V)	3	(V)	53	(V)
Machinery, equipment, supplies distributors	1,313	563,915	1,002	439,502	94.4	9.9	0.15	43	6,772	268	117,641
Air conditioning, commercial refrigeration equipment, distributors	58	17,558	46	15,205	88.8	14.3	0.25	2	(D)	10	(D)
Commercial machines, equipment distributors	149	47,689	105	(V)	(V)	(V)	(V)	2	(V)	42	(V)
Construction machinery, equipment dealers	46	35,895	39	30,159	96.3	16.1	0.20	1	(D)	6	(D)
Farm-garden machinery, equipment wholesalers	37	15,682	24	12,118	91.0	5.9	0.12	3	198	10	3,366
Industrial machinery, equipment distributors	272	140,785	201	99,011	91.0	7.2	0.10	10	3,130	61	38,644
Industrial materials, supplies distributors	277	137,338	219	114,438	99.0	7.7	0.12	8	904	50	21,996
Professional equipment, supplies distributors	164	64,643	129	60,488	97.2	11.9	0.14	7	416	28	3,739
Service establishment supply houses	267	73,248	208	51,430	92.0	11.6	0.26	8	568	51	21,250
Transportation equipment distributors	43	31,077	31	28,167	96.2	10.8	(Z)	2	(D)	10	(D)
Metals, metalwork (except scrap) distributors	261	354,171	206	268,661	98.9	8.0	0.08	8	839	47	84,671
Iron, steel and products distributors	226	(D)	178	231,938	99.0	7.7	0.08	4	(D)	44	81,961
Nonferrous metals distributors	35	(D)	28	36,723	98.2	10.2	0.11	4	(D)	3	(D)
Scrap, waste materials dealers	427	217,512	238	173,395	96.4	8.5	0.07	124	13,979	65	30,138
Iron, steel scrap dealers	178	145,357	101	115,809	95.5	9.0	0.08	50	5,683	27	23,865
Waste materials dealers	249	72,155	137	57,586	98.3	7.5	0.07	74	8,296	38	6,273
Other merchants wholesalers	862	631,495	608	411,065	88.7	11.5	0.16	37	9,399	217	211,031
Amusement, sporting goods distributors	157	72,245	115	60,061	83.1	10.3	0.15	5	972	37	11,212
Book, magazine, newspaper wholesalers	79	76,767	54	(V)	(V)	(V)	(V)	4	(V)	21	(V)
Coal wholesalers	47	66,524	39	(V)	(V)	(V)	(V)	1	(V)	7	(V)
Farm supplies wholesalers	49	36,077	33	(V)	(V)	(V)	(V)	4	(V)	12	(V)
Jewelry wholesalers	161	(D)	133	54,873	87.7	21.4	0.38	2	(D)	26	(D)
Petroleum products distributors	84	106,363	43	(V)	(V)	(V)	(V)	2	(V)	39	(V)
Gift, art goods, greeting card wholesalers	65	21,785	47	18,140	82.0	10.1	0.15	5	1,220	13	2,425
Flower, bulb, plant wholesalers	48	(D)	26	13,595	85.1	7.9	0.49	3	(D)	19	5,959
Miscellaneous product merchant wholesalers	172	165,732	118	(V)	(V)	(V)	(V)	11	(V)	43	(V)
CINCINNATI, OHIO											
Total	1,188	745,499	905	596,803	89.4	8.1	0.10	88	39,798	195	108,898
Grocery, confectionery, meat wholesalers	134	94,056	90	70,697	72.0	4.1	0.04	16	12,119	28	11,240
General-line grocery wholesalers	16	46,439	10	29,157	76.1	2.4	0.02	2	(D)	4	(D)
Confectionery wholesalers	17	4,034	12	(D)	48.1	2.8	(Z)	3	429	2	(D)
Fish, seafood distributors	4	1,896	3	(D)	61.8	4.6	(Z)	...	...	1	(D)
Meat, meat products wholesalers	28	17,461	23	15,335	70.0	2.7	0.10	1	(D)	4	(D)
Specialty-line grocery wholesalers	69	24,226	42	21,181	72.3	7.5	0.03	10	475	17	2,570
Farm products (edible) distributors	78	46,869	50	35,226	83.6	2.3	0.22	9	935	19	10,708
Poultry, poultry products distributors	13	4,498	9	(V)	(V)	(V)	(V)	1	(V)	3	(V)
Fresh fruit, vegetable wholesalers	65	42,371	41	32,471	84.4	2.2	0.24	8	684	16	9,216
Beer, wine, distilled spirits wholesalers	34	35,254	14	11,473	40.5	3.9	(Z)	15	13,314	5	10,467
Beer, ale distributors	16	8,942	6	(V)	(V)	(V)	(V)	8	(V)	2	(V)
Wine, distilled spirits wholesalers	18	26,312	8	7,509	60.0	5.7	(Z)	7	11,015	3	7,788
Tobacco distributors	15	22,118	12	21,481	54.7	2.6	0.01	2	(D)	1	(D)
Drugs, chemicals, allied products wholesalers	36	24,062	25	23,111	95.9	9.9	0.05	1	(D)	10	(D)
General-line drug wholesalers	3	16,395	3	16,395	98.0	10.4	0.01	...	...	...	...
Specialty-line drug, toiletries wholesalers	16	2,472	9	(D)	76.3	6.8	0.21	1	(D)	6	559
Industrial chemicals, explosives distributors	9	4,309	8	(D)	97.8	9.8	0.15	...	...	1	(D)
Paint, varnish wholesalers	8	886	5	746	88.5	6.4	(Z)	...	...	3	140
Dry goods, apparel wholesalers	64	36,615	53	(V)	(V)	(V)	(V)	1	(D)	10	(V)
Clothing, furnishings, footwear wholesalers	39	(D)	35	15,296	97.7	12.4	0.16	1	(D)	3	(D)
General-line dry goods wholesalers	...	...	...	...	...	...	...	...	...	...	...
Specialty-line dry goods wholesalers	23	19,896	16	(V)	(V)	(V)	(V)	...	...	7	(V)
Piece goods converters	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
Furniture, home furnishings wholesalers	33	14,756	24	13,232	96.6	14.7	0.23	3	143	6	1,381
Furniture (household, office) wholesalers	14	4,508	8	3,476	96.5	15.1	0.20	1	(D)	5	(D)
Home furnishings, floor coverings wholesalers	19	10,248	16	9,756	96.7	14.6	0.25	2	(D)	1	(D)

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Table 3B. MERCHANT WHOLESALERS. 1954—CREDIT, RECEIVABLES, BAD DEBT LOSSES—STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS—Con.

Establishments, Sales, and Credit Ratios

Standard metropolitan area kind of business	All establishments		Establishments reporting credit sales					Establishments reporting cash sales only		Establishments not reporting cash-credit data	
	Number	Sales, cash and credit ($1,000)	Number	Sales, cash and credit ($1,000)	Credit sales as percent of sales	End-of-year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales ($1,000)	Number	Sales ($1,000)
CINCINNATI, OHIO—Continued											
Paper, allied products wholesalers	61	60,887	51	58,761	97.4	7.0	0.03	4	591	6	1,535
Coarse paper and products wholesalers	34	20,029	28	19,066	93.1	4.3	0.04	3	(D)	3	(D)
Printing and fine paper distributors	10	37,261	9	(D)	99.8	8.1	0.02	...	...	1	(D)
Stationery, office supplies wholesalers	14	3,176	12	(D)	96.2	10.9	0.10	...	...	2	(D)
Wallpaper wholesalers	3	421	2	(D)	(D)	(D)	(D)	1	(D)	...	...
Farm products (raw materials) merchants	11	8,317	6	(V)	(V)	(V)	(V)	3	(V)	2	(V)
Automotive wholesalers	90	28,015	80	25,063	89.6	10.3	0.20	1	(D)	9	(D)
Motor vehicle distributors	8	1,399	4	(V)	(V)	(V)	(V)	...	...	4	(V)
Automotive equipment, tire-tube wholesalers	82	26,616	76	24,323	89.8	10.3	0.20	1	(D)	5	(D)
Electrical, electronics, appliance distributors	51	58,268	47	57,807	93.7	9.9	0.15	3	(D)	1	(D)
Electrical apparatus, supplies distributors	24	29,978	22	(D)	96.0	10.1	0.08	1	(D)	1	(D)
Electrical appliance, radio, TV set wholesalers	13	24,611	13	24,611	92.7	9.9	0.19	...	...	...	...
Electronic parts, equipment distributors	14	3,679	12	(D)	80.5	9.5	0.48	2	(D)	...	...
Hardware, plumbing-heating goods wholesalers	44	23,053	41	(V)	(V)	(V)	(V)	...	...	3	(V)
Hardware wholesalers	6	6,849	5	(V)	(V)	(V)	(V)	...	...	1	(V)
Plumbing, heating equipment, supplies distributors	38	16,204	36	(D)	94.9	11.2	0.17	...	...	2	(D)
Lumber, construction materials distributors	85	67,481	73	60,570	97.8	9.0	0.05	1	(D)	11	(D)
Lumber, millwork wholesalers	41	43,736	34	39,517	97.7	8.8	0.02	1	(D)	6	(D)
Construction materials distributors	44	23,745	39	21,053	97.8	9.4	0.10	...	...	5	2,692
Machinery, equipment, supplies distributors	241	91,527	184	67,808	92.0	10.7	0.13	12	6,565	45	17,154
Air conditioning, commercial refrigeration equipment, distributors	13	4,198	10	3,708	88.9	9.9	0.19	1	(D)	2	(D)
Commercial machines, equipment distributors	35	10,110	23	7,029	57.8	7.8	0.14	2	(D)	10	(D)
Construction machinery, equipment dealers	9	9,728	8	(V)	(V)	(V)	(V)	1	(V)	...	(V)
Farm-garden machinery, equipment wholesalers	4	(D)	4	(D)	89.1	6.3	0.07	...	...	...	(D)
Industrial machinery, equipment distributors	42	24,703	31	16,153	95.5	10.6	0.07	6	5,861	5	2,689
Industrial materials, supplies distributors	50	16,733	39	13,182	98.3	8.7	0.11	...	...	11	3,551
Professional equipment, supplies distributors	33	8,813	26	8,044	96.8	13.1	0.05	...	...	7	769
Service establishment supply houses	54	13,113	43	11,136	96.1	11.2	0.22	2	(D)	9	(D)
Transportation equipment distributors	1	(D)	...	...	...	...	...	...	...	1	(V)
Metals, metalwork (except scrap) distributors	28	33,160	25	32,733	99.3	6.8	0.06	...	...	3	427
Iron, steel and products distributors	23	27,016	22	(D)	99.4	6.6	0.05	...	...	1	(D)
Nonferrous metals distributors	5	6,144	3	(D)	98.9	7.8	0.10	...	...	2	(D)
Scrap, waste materials dealers	69	40,670	40	32,889	99.3	7.0	0.11	17	1,903	12	5,878
Iron, steel scrap dealers	33	26,850	20	25,349	99.6	6.3	0.14	7	1,186	6	315
Waste materials dealers	36	13,820	20	(V)	(V)	(V)	(V)	10	(V)	6	(V)
Other merchant wholesalers	114	60,391	90	47,182	93.6	11.8	0.10	...	...	24	13,209
Amusement, sporting goods distributors	19	8,081	16	6,729	93.7	14.7	0.22	...	...	3	1,352
Book, magazine, newspaper wholesalers	6	3,271	3	2,638	97.3	4.7	0.11	...	...	3	633
Coal wholesalers	14	10,017	12	(D)	98.4	14.7	0.06	...	...	2	(D)
Farm supplies wholesalers	4	4,397	3	(D)	92.4	3.6	(Z)	...	...	1	(D)
Jewelry wholesalers	21	12,155	19	(V)	(V)	(V)	(V)	...	...	2	(D)
Petroleum products distributors	13	10,014	9	8,839	98.5	6.9	(Z)	...	...	4	1,175
Gift, art goods, greeting card wholesalers	4	1,264	4	1,264	100.0	14.5	0.08	...	...	...	...
Flower, bulb, plant wholesalers	3	911	2	(D)	(D)	(D)	(D)	...	...	1	(D)
Miscellaneous products merchant wholesalers	30	10,281	22	(V)	(V)	(V)	(V)	...	...	8	(V)
CLEVELAND, OHIO											
Total	2,049	1,444,523	1,545	1,027,644	90.7	9.0	0.12	134	42,840	370	374,039
Grocery, confectionery, meat wholesalers	165	129,837	115	101,594	75.7	4.2	0.06	13	4,915	37	23,328
General-line grocery wholesalers	17	49,259	12	36,445	58.5	2.0	0.05	1	(D)	4	(D)
Confectionery wholesalers	16	3,279	6	(V)	(V)	(V)	(V)	2	(V)	8	(V)
Fish, seafood distributors	13	8,063	9	7,716	92.3	4.7	0.06	...	...	4	347
Meat, meat products wholesalers	51	29,970	38	25,257	85.7	5.3	0.06	7	1,704	6	3,009
Specialty-line grocery wholesalers	68	39,266	50	30,772	84.8	5.9	0.09	3	382	15	8,112
Farm products (edible) distributors	96	138,992	68	(V)	(V)	(V)	(V)	5	(V)	23	(V)
Poultry, poultry products distributors	22	15,431	13	11,107	88.0	1.8	0.10	1	(D)	8	(D)
Fresh fruit, vegetable wholesalers	74	123,561	55	(V)	(V)	(V)	(V)	4	(V)	15	(V)
Beer, wine, distilled spirits wholesalers	39	38,329	10	11,423	36.4	4.8	(Z)	25	25,485	4	1,421
Beer, ale distributors	15	14,400	3	6,873	3.1	0.4	(Z)	10	(D)	2	(D)
Wine, distilled spirits wholesalers	24	23,929	7	4,550	86.7	11.5	(Z)	15	(D)	2	(D)
Tobacco distributors	29	43,349	24	41,274	72.4	3.4	0.03	1	(D)	4	(D)
Drugs, chemicals, allied products wholesalers	115	44,272	76	32,438	91.2	8.7	0.14	5	434	34	11,400
General-line drug wholesalers	5	17,837	5	17,837	92.9	7.5	0.06	...	...	...	...
Specialty-line drug, toiletries wholesalers	38	7,056	21	(V)	(V)	(V)	(V)	3	(V)	14	(V)
Industrial chemicals, explosives distributors	34	7,476	22	(V)	(V)	(V)	(V)	1	(V)	11	(V)
Paint, varnish wholesalers	38	11,903	28	(V)	(V)	(V)	(V)	4	(V)	9	(V)
Dry goods, apparel wholesalers	81	33,633	66	28,279	93.9	11.9	0.14	1	(D)	14	(D)
Clothing, furnishings, footwear wholesalers	50	21,722	40	17,873	94.3	12.1	0.15	1	(D)	9	(D)
General-line dry goods wholesalers	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
Specialty-line dry goods wholesalers	29	(D)	24	(D)	92.5	10.6	0.15	...	...	5	(D)
Piece goods converters	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...

... Represents zero. D Withheld to avoid disclosure. V Insufficient cash-credit analysis to show separately. Z Less than 0.01 percent.

Table 3B. MERCHANT WHOLESALERS. 1954–CREDIT, RECEIVABLES, BAD DEBT LOSSES–STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS—Con.

Establishments, Sales, and Credit Ratios

Standard metropolitan area kind of business	All establishments		Establishments reporting credit sales					Establishments reporting cash sales only		Establishments not reporting cash-credit data	
	Number	Sales, cash and credit ($1,000)	Number	Sales, cash and credit ($1,000)	Credit sales as percent of sales	End-of-year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales ($1,000)	Number	Sales ($1,000)
CLEVELAND, OHIO—Continued											
Furniture, home furnishings wholesalers	76	31,339	59	26,400	92.9	13.7	0.26	2	(D)	15	(D)
Furniture (household, office) wholesalers	26	10,055	19	7,098	87.5	7.6	0.08	1	(D)	6	(D)
Home furnishings, floor coverings wholesalers	50	21,284	40	19,302	94.9	15.9	0.32	1	(D)	9	(D)
Paper, allied products wholesalers	61	46,368	47	40,156	98.6	9.7	0.17	...	...	14	6,212
Coarse paper and products wholesalers	25	16,296	21	13,204	95.4	8.5	0.13	...	...	4	3,092
Printing and fine paper distributors	12	27,529	10	(D)	97.3	10.0	0.20	...	...	2	(D)
Stationery, office supplies wholesalers	20	1,978	13	1,472	99.3	13.4	0.07	...	...	7	506
Wallpaper wholesalers	4	565	3	(D)	99.8	15.9	0.40	...	...	1	(D)
Farm products (raw materials) merchants	7	3,378	6	(D)	67.0	3.1	0.04	1	(D)	...	...
Automotive wholesalers	192	53,952	158	46,864	87.0	9.4	0.13	11	1,569	23	5,519
Motor vehicle distributors	17	8,183	10	5,603	76.0	5.4	0.04	2	(D)	5	(D)
Automotive equipment, tire-tube wholesalers	175	45,769	148	41,261	88.5	10.0	0.15	9	(D)	18	(D)
Electrical, electronics, appliance distributors	88	110,795	73	100,859	94.2	10.7	0.19	2	(D)	13	(D)
Electrical apparatus, supplies distributors	39	49,858	32	47,957	96.8	10.9	0.09	2	(D)	5	(D)
Electrical appliance, radio, TV set wholesalers	28	52,783	23	45,722	94.4	11.1	0.28	...	...	5	7,061
Electronic parts, equipment distributors	21	8,154	18	7,180	74.6	6.9	0.26	...	...	3	974
Hardware, plumbing-heating goods wholesalers	99	92,378	81	64,292	93.7	10.2	0.12	2	(D)	16	(D)
Hardware wholesalers	26	57,414	20	(V)	(V)	(V)	(V)	...	...	6	(V)
Plumbing, heating equipment, supplies distributors	73	34,964	61	31,751	89.4	10.8	0.19	2	(D)	10	(D)
Lumber, construction materials distributors	112	91,491	84	70,543	95.5	9.7	0.21	1	(D)	27	(D)
Lumber, millwork wholesalers	30	33,492	20	(V)	(V)	(V)	(V)	...	...	10	(V)
Construction materials distributors	82	57,999	64	49,316	94.7	9.0	0.20	1	(D)	17	(D)
Machinery, equipment, supplies distributors	444	170,217	354	145,320	94.9	9.5	0.11	12	1,085	78	23,812
Air conditioning, commercial refrigeration equipment, distributors	23	8,349	18	(D)	87.0	9.8	0.24	1	(D)	4	965
Commercial machines, equipment distributors	42	12,075	28	8,924	89.6	11.3	0.15	1	(D)	13	(D)
Construction machinery, equipment dealers	20	16,085	17	14,492	93.7	8.8	0.21	...	...	3	1,593
Farm-garden machinery, equipment wholesalers	7	1,474	3	1,149	89.8	7.7	0.09	...	...	4	325
Industrial machinery, equipment distributors	111	39,638	88	27,687	95.3	9.0	0.11	7	721	16	11,230
Industrial materials, supplies distributors	115	58,133	93	54,045	96.8	8.3	0.07	2	(D)	20	(D)
Professional equipment, supplies distributors	32	14,539	23	13,027	97.3	12.2	0.08	...	...	9	1,512
Service establishment supply houses	87	17,867	79	16,678	93.9	12.4	0.13	1	(D)	7	(D)
Transportation equipment distributors	7	2,057	5	(D)	93.0	5.1	(Z)	...	...	2	(D)
Metals, metalwork (except scrap) distributors	106	81,440	91	76,942	98.9	8.0	0.16	6	1,742	9	2,756
Iron, steel and products distributors	93	60,864	82	58,860	98.7	7.8	0.17	4	(D)	7	(D)
Nonferrous metals distributors	13	20,576	9	18,082	99.5	8.7	0.15	2	(D)	2	(D)
Scrap, waste materials dealers	136	111,336	77	105,246	99.7	10.7	(Z)	37	3,528	22	2,562
Iron, steel scrap dealers	80	91,474	41	87,550	99.9	10.8	(Z)	25	2,368	14	1,556
Waste materials dealers	56	19,862	36	17,696	98.8	10.1	0.01	12	1,160	8	1,006
Other merchant wholesalers	203	223,417	156	(V)	(V)	(V)	(V)	10	(V)	37	(V)
Amusement, sporting goods distributors	25	7,679	23	(D)	88.5	14.6	0.14	..	...	2	(D)
Book, magazine, newspaper wholesalers	16	6,029	10	5,311	91.5	5.9	0.02	1	(D)	5	(D)
Coal wholesalers	21	111,075	17	(V)	(V)	(V)	(V)	1	(V)	3	(V)
Farm supplies wholesalers	13	2,501	11	(D)	74.2	4.9	0.04	1	(D)	1	(D)
Jewelry wholesalers	39	12,820	35	9,679	90.6	27.0	0.34	...	...	4	3,141
Petroleum products distributors	22	7,916	9	(V)	(V)	(V)	(V)	...	...	13	(V)
Gift, art goods, greeting card wholesalers	18	2,902	12	2,440	87.6	12.8	0.25	4	(D)	2	(D)
Flower, bulb, plant wholesalers	9	2,492	7	(D)	68.7	14.0	(Z)	...	...	2	(D)
Miscellaneous products merchant wholesalers	40	70,003	32	(V)	(V)	(V)	(V)	3	(V)	5	(V)
COLUMBUS, OHIO											
Total	605	522,150	463	388,725	85.9	7.4	0.10	39	39,800	103	93,625
Grocery, confectionery, meat wholesalers	52	47,387	34	38,480	86.3	2.9	0.05	3	77	15	8,830
General-line grocery wholesalers	7	30,170	7	30,170	93.3	2.3	0.05	...	...	...	...
Confectionery wholesalers	8	3,477	6	(V)	(V)	(V)	(V)	...	...	2	(V)
Meat, fish, wholesalers	17	6,580	13	(V)	(V)	(V)	(V)	...	...	4	(V)
Specialty-line grocery wholesalers	20	7,160	8	(V)	(V)	(V)	(V)	3	(V)	9	(V)
Farm products (edible) distributors	29	13,447	21	12,485	87.5	3.8	0.08	3	178	5	784
Poultry, poultry products distributors	6	989	4	(D)	60.5	14.4	(Z)	...	...	2	(D)
Fresh fruit, vegetable wholesalers	23	12,458	17	(D)	89.6	3.0	0.09	3	178	3	(D)
Beer, wine, distilled spirits wholesalers	18	19,392	5	6,738	2.0	0.2	(Z)	9	9,368	4	3,286
Tobacco distributors	11	17,401	10	(D)	75.3	3.1	0.05	1	(D)	...	(D)
Drugs, chemicals, allied products wholesalers	27	16,070	22	10,167	89.0	7.9	0.17	1	(D)	4	(D)
General- and specialty-line drug wholesalers	15	14,081	10	8,178	92.2	7.9	0.18	1	(D)	4	(D)
Industrial chemicals, paint wholesalers	12	1,989	12	1,989	76.0	8.0	0.10	...	...	...	...
Dry goods, apparel wholesalers	8	13,940	7	(V)	(V)	(V)	(V)	...	...	1	(V)
Clothing, furnishings, footwear wholesalers	3	9,682	2	(V)	(V)	(V)	(V)	...	...	1	(V)
General- and specialty-line dry goods wholesalers	5	4,258	5	4,258	93.5	8.8	0.02	...	...	...	...
Furniture, home furnishings wholesalers	20	10,478	17	9,926	87.1	10.6	0.22	1	(D)	2	(D)
Paper, allied products wholesalers	14	20,060	11	18,533	96.5	8.8	0.02	1	(D)	2	(D)
Farm products (raw materials) merchants	12	55,551	6	31,940	62.1	3.9	(Z)	5	(D)	1	(D)
Automotive wholesalers	54	19,831	43	14,357	87.8	8.2	0.09	3	469	8	5,005

... Represents zero. D Withheld to avoid disclosure. V Insufficient cash-credit analysis to show separately. Z Less than 0.01 percent.

Table 3B. MERCHANT WHOLESALERS. 1954–CREDIT, RECEIVABLES. BAD DEBT LOSSES–STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS–Con.

Establishments, Sales, and Credit Ratios

Standard metropolitan area kind of business	All establishments		Establishments reporting credit sales					Establishments reporting cash sales only		Establishments not reporting cash-credit data	
	Number	Sales, cash and credit ($1,000)	Number	Sales, cash and credit ($1,000)	Credit sales as percent of sales	End-of-year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales ($1,000)	Number	Sales ($1,000)
COLUMBUS, OHIO—Continued											
Electrical, electronic, appliance distributors.	33	44,821	26	38,338	94.7	10.6	0.15	2	(D)	5	(D)
Hardware, plumbing-heating goods wholesalers...	34	29,071	29	28,195	95.7	7.7	0.10	...	...	5	876
Hardware wholesalers.....	13	11,748	10	(D)	94.5	9.3	0.08	...	...	3	(D)
Plumbing, heating equipment, supplies distributors.....	21	17,323	19	(D)	96.4	6.6	0.12	...	...	2	(D)
Lumber, construction materials distributors....	33	36,477	27	34,340	97.1	7.1	0.10	...	...	6	2,137
Lumber, millwork wholesalers.....	14	15,012	12	(D)	99.2	7.7	0.06	...	...	2	(D)
Construction materials distributors.....	19	21,465	15	(D)	95.7	6.8	0.12	...	...	4	(D)
Machinery, equipment, supplies distributors....	139	70,985	121	67,736	81.8	7.7	0.16	...	...	18	3,249
Commercial machines, equipment distributors.	20	5,872	15	5,349	90.6	10.4	0.11	...	...	5	523
Industrial machines, equipment distributors.	25	6,084	20	5,117	97.7	5.4	0.16	...	...	5	967
Industrial materials, supplies distributors.	21	10,062	18	9,954	98.4	7.5	0.07	...	...	3	108
Professional equipment, supplies distributors.....	12	3,881	11	(D)	95.3	7.9	0.22	...	...	1	(D)
Service establishment supply houses.....	23	4,495	20	(D)	90.3	11.2	0.08	...	...	3	(D)
Other machinery, equipment supplies distributors.....	38	40,591	37	(D)	72.6	7.3	0.19	...	...	1	(D)
Metals, metalwork (except scrap) distributors..	11	25,004	7	(V)	(V)	(V)	(V)	1	(V)	3	(V)
Scrap, waste, materials dealers.....	33	10,852	21	10,226	99.0	9.5	0.13	6	355	6	271
Other merchant wholesalers.....	77	71,383	56	(V)	(V)	(V)	(V)	3	(V)	18	(V)
Amusement, sporting goods distributors.....	17	2,948	11	2,441	90.5	15.9	0.20	1	(D)	5	(D)
Jewelry wholesalers.....	11	2,257	9	(D)	88.8	29.9	0.59	...	...	2	(D)
Merchant wholesalers, n.e.c.....	49	66,178	36	(V)	(V)	(V)	(V)	2	(V)	11	(V)
DALLAS, TEXAS											
Total.....	1,246	1,217,260	890	692,647	86.1	8.6	0.16	109	324,264	247	200,349
Grocery, confectionery, meat wholesalers.....	82	116,045	54	87,977	91.0	3.4	0.05	8	5,172	20	22,896
General-line grocery wholesalers.....	10	58,450	6	42,215	96.8	2.7	0.06	1	(D)	3	(D)
Confectionery wholesalers.....	6	(D)	4	(D)	60.9	4.6	0.04	1	(D)	1	(D)
Fish, seafood distributors.....	3	(D)	3	(D)	77.6	6.0	0.15	...	...	...	...
Meat, meat products wholesalers.....	29	30,621	25	29,732	90.1	3.6	0.02	1	(D)	3	(D)
Specialty-line grocery wholesalers.....	34	21,462	16	(V)	(V)	(V)	(V)	5	(V)	13	(V)
Farm products (edible) distributors.....	46	27,576	31	21,360	68.3	4.1	0.12	9	2,343	6	3,873
Poultry, poultry products distributors.....	13	5,822	8	2,528	67.8	3.1	0.12	2	(D)	3	(D)
Fresh fruit, vegetable wholesalers.....	33	21,754	23	18,832	68.3	4.3	0.12	7	(D)	3	(D)
Beer, wine, distilled spirits wholesalers.....	21	49,451	12	33,981	79.3	7.1	0.08	7	(D)	2	(D)
Beer, ale distributors.....	10	15,267	3	(D)	0.2	0.1	(Z)	6	8,742	1	(D)
Wine, distilled spirits wholesalers.....	11	34,184	9	(D)	97.0	8.6	0.09	1	(D)	1	(D)
Tobacco distributors.....	9	17,279	6	10,438	57.1	3.5	0.06	2	(D)	1	(D)
Drugs, chemicals, allied products wholesalers..	44	27,991	34	24,747	90.0	9.4	0.11	1	(D)	9	(D)
General-line drug wholesalers.....	3	12,775	2	(D)	98.0	11.9	0.08	...	...	1	(D)
Specialty-line drug, toiletries wholesalers.	16	6,278	10	5,263	63.2	5.1	0.13	1	(D)	5	(D)
Industrial chemicals, explosives distributors.....	14	7,396	13	(D)	96.2	7.4	0.11	...	...	1	(D)
Paint, varnish wholesalers.....	11	1,542	9	(D)	97.7	18.0	0.17	...	...	2	(D)
Dry goods, apparel wholesalers.....	66	41,453	57	29,974	97.0	11.5	0.18	1	(D)	8	(D)
Clothing, furnishings, footwear wholesalers.	39	14,492	37	(D)	95.7	12.6	0.22	...	...	2	(D)
General-line dry goods wholesalers.....	3	(D)	1	(V)	(V)	(V)	(V)	...	...	2	(V)
Specialty-line dry goods wholesalers.....	22	9,828	17	8,057	97.3	6.6	0.21	1	(D)	4	(D)
Piece goods converters.....	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
Furniture, home furnishings wholesalers.....	50	33,742	34	(V)	(V)	(V)	(V)	3	(V)	13	(V)
Furniture (household, office) wholesalers...	19	4,780	13	(V)	(V)	(V)	(V)	2	(V)	4	(V)
Home furnishings, floor coverings wholesalers.....	31	28,962	21	(V)	(V)	(V)	(V)	1	(V)	9	(V)
Paper, allied products wholesalers.....	36	15,305	26	14,167	96.2	11.9	0.28	...	...	10	1,138
Coarse paper and products wholesalers.....	9	2,540	5	2,124	94.4	10.3	0.38	...	...	4	416
Printing and fine paper distributors.....	9	10,573	8	(D)	96.5	11.8	0.25	...	...	1	(D)
Stationery, office supplies wholesalers.....	14	1,908	9	(V)	(V)	(V)	(V)	...	...	5	(V)
Wallpaper wholesalers.....	4	284	4	244	98.8	5.3	(Z)	...	...	...	40
Farm products (raw material) merchants.....	48	409,384	10	(D)	56.4	4.1	0.01	36	294,008	2	(D)
Automotive wholesalers.....	113	49,808	91	41,891	79.8	9.6	0.19	6	272	16	7,645
Motor vehicle distributors.....	12	13,269	6	(V)	(V)	(V)	(V)	1	(V)	5	(V)
Automotive equipment, tire-tube wholesalers.	101	36,539	85	33,809	90.3	11.6	0.20	5	142	11	2,588
Electrical, electronics, appliance distributors	63	71,918	51	67,232	89.7	9.9	0.33	1	(D)	11	(D)
Electrical apparatus, supplies distributors.	31	38,108	26	34,909	94.5	11.6	0.34	...	...	5	3,199
Electrical appliance, radio, TV set wholesalers.....	18	29,281	14	28,127	84.6	7.7	0.28	1	(D)	3	(D)
Electronic parts, equipment distributors....	14	4,529	11	4,196	84.2	10.6	0.52	...	...	3	333
Hardware, plumbing-heating goods wholesalers..	59	37,931	47	33,546	92.8	9.6	0.25	1	(D)	11	(D)
Hardware wholesalers.....	18	14,527	18	14,527	95.5	9.0	0.12	...	...	...	...
Plumbing, heating equipment, supplies distributors.....	41	23,404	29	19,019	90.7	10.2	0.35	1	(D)	11	(D)
Lumber, construction materials distributors....	81	66,965	53	48,816	97.0	8.9	0.17	6	1,029	22	17,120
Lumber, millwork wholesalers.....	32	35,100	21	28,570	97.7	9.0	0.12	4	898	7	5,632
Construction materials distributors.....	49	31,865	32	(V)	(V)	(V)	(V)	2	(V)	15	(V)

... Represents zero. D Withheld to avoid disclosure. V Insufficient cash-credit analysis to show separately. Z Less than 0.01 percent.

Table 3B. MERCHANT WHOLESALERS. 1954–CREDIT, RECEIVABLES, BAD DEBT LOSSES–STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS—Con.

Establishments, Sales, and Credit Ratios

Standard metropolitan area kind of business	All establishments		Establishments reporting credit sales					Establishments reporting cash sales only		Establishments not reporting cash-credit data	
	Number	Sales, cash and credit ($1,000)	Number	Sales, cash and credit ($1,000)	Credit sales as percent of sales	End-of-year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales ($1,000)	Number	Sales ($1,000)
DALLAS, TEXAS—Continued											
Machinery, equipment, supplies distributors	316	136,656	251	103,238	93.7	13.2	0.24	8	1,211	57	32,207
Air conditioning, commercial refrigeration equipment, distributors	31	12,358	22	10,196	93.2	11.5	0.33	2	(D)	7	(D)
Commercial machines, equipment distributors	40	13,333	26	9,315	92.1	16.1	0.17	2	(D)	12	(D)
Construction machinery, equipment dealers	22	23,629	22	23,499	96.1	21.7	0.24	...	...	...	130
Farm-garden machinery, equipment wholesalers	12	7,152	10	(D)	73.1	5.5	0.18	...	...	2	(D)
Industrial machinery, equipment distributors	49	18,832	41	(V)	(V)	(V)	(V)	2	(V)	6	(V)
Industrial materials, supplies distributors	39	21,742	29	(V)	(V)	(V)	(V)	2	(V)	8	(V)
Professional equipment, supplies distributors	36	16,210	27	(V)	(V)	(V)	(V)	...	...	9	(V)
Service establishment supply houses	66	18,122	55	16,036	93.4	8.8	0.32	...	...	11	2,086
Transportation equipment distributors	21	5,278	19	(D)	88.4	11.6	0.43	...	...	2	(D)
Metals, metalwork (except scrap) distributors	27	27,288	21	21,367	98.2	10.7	0.15	...	...	6	5,921
Iron, steel and products distributors	21	20,577	15	14,656	98.8	11.6	0.16	...	...	6	5,921
Nonferrous metals distributors	6	6,711	6	6,711	97.0	8.8	0.15	...	...	...	...
Scrap, waste materials dealers	36	15,891	17	13,324	83.9	5.0	0.14	10	735	9	1,832
Iron, steel scrap dealers	14	3,435	7	2,433	91.2	3.2	0.49	2	(D)	5	(D)
Waste materials dealers	22	12,456	10	10,891	82.2	5.4	0.06	8	(D)	4	(D)
Other merchant wholesalers	149	72,577	95	48,987	89.5	12.3	0.20	10	6,795	44	16,795
Amusement, sporting goods distributors	26	14,966	22	13,586	91.6	13.4	0.20	...	...	4	1,380
Book, magazine, newspaper wholesalers	10	3,503	8	(D)	90.7	8.8	0.11	...	...	2	(D)
Coal wholesalers	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
Farm supplies wholesalers	18	11,077	12	4,354	53.6	2.5	0.16	2	(D)	4	(D)
Jewelry wholesalers	23	10,347	18	8,516	92.9	21.5	0.32	3	(D)	2	(D)
Petroleum products distributors	29	14,743	10	(V)	(V)	(V)	(V)	...	...	19	(V)
Gift, art goods, greeting card wholesalers	7	2,686	3	(V)	(V)	(V)	(V)	1	(V)	3	(V)
Flower, bulb, plant wholesalers	8	(D)	5	(D)	91.0	13.6	0.42	...	...	3	(D)
Miscellaneous products merchant wholesalers	26	12,871	15	11,373	95.2	9.1	0.16	4	282	7	1,216
DENVER, COLORADO											
Total	958	638,133	735	527,596	90.4	8.5	0.16	54	35,103	169	75.434
Grocery, confectionery, meat wholesalers	80	90,710	51	77,520	90.8	3.7	0.05	6	2,568	23	10,622
General-line grocery wholesalers	8	54,635	6	54,165	90.5	2.9	0.03	1	(D)	1	(D)
Confectionery wholesalers	5	1,107	5	1,056	60.8	1.8	0.09	...	...	...	51
Fish, seafood distributors	5	4,006	5	4,006	88.9	3.2	0.05	...	...	...	...
Meat, meat products wholesalers	24	13,553	14	(V)	(V)	(V)	(V)	2	(V)	8	(V)
Specialty-line grocery wholesalers	38	17,409	21	10,078	94.9	8.0	0.12	3	2.009	14	5,322
Farm products (edible) distributors	55	34,309	44	30.736	89.5	3.9	0.15	4	449	7	3,124
Poultry, poultry products distributors	14	13,794	9	13,437	90.6	3.0	(Z)	3	(D)	2	(D)
Fresh fruit, vegetable wholesalers	41	20,515	35	17,299	88.6	4.7	0.27	1	(D)	5	(D)
Beer, wine, distilled spirits wholesalers	15	32,276	13	(D)	96.0	12.1	0.12	...	...	2	(D)
Beer, ale distributors	7	4,111	5	(D)	75.6	4.1	0.09	...	...	2	(D)
Wine, distilled spirits wholesalers	8	28,165	8	28,165	98.4	13.0	0.12	...	...	...	...
Tobacco distributors	10	12,135	8	11,596	74.4	5.4	0.20	1	(D)	1	(D)
Drugs, chemicals, allied products wholesalers	42	26,728	31	23,418	95.9	9.5	0.18	3	229	8	3,081
General-line drug wholesalers	4	(D)	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Specialty-line drug, toiletries wholesalers	16	(D)	10	(D)	90.4	8.9	0.27	2	(D)	4	1,347
Industrial chemicals, explosives distributors	9	4,966	9	4,966	97.7	13.1	0.06	...	...	...	...
Paint, varnish wholesalers	13	2,088	10	1,579	90.9	13.1	0.44	1	(D)	2	(D)
Dry goods, apparel wholesalers	31	(D)	27	16,891	98.7	11.8	0.12	...	...	4	(D)
Clothing, furnishings, footwear wholesalers	24	(D)	22	(D)	98.5	10.3	0.15	...	...	2	(D)
General-line dry goods wholesalers	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
Specialty-line dry goods, wholesalers	6	(D)	4	(D)	99.8	11.7	0.05	...	...	2	(D)
Piece goods converters	...	...	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers	32	12,512	25	9,865	94.4	9.1	0.12	1	(D)	6	(D)
Furniture (household, office) wholesalers	16	3,287	13	(V)	(V)	(V)	(V)	...	...	3	(V)
Home furnishings, floor coverings wholesalers	16	9,225	12	7,689	97.7	8.6	0.09	1	(D)	3	(D)
Paper, allied products wholesalers	25	16,666	18	14,466	97.1	9.4	0.20	2	(D)	5	(D)
Coarse paper and products wholesalers	9	6,338	8	(D)	95.3	9.5	0.22	...	...	1	(D)
Printing and fine paper distributors	4	(D)	3	(D)	99.1	9.0	0.20	1	(D)	...	(D)
Stationery, office supplies wholesalers	12	(D)	7	535	84.9	13.1	(Z)	1	(D)	4	(D)
Wallpaper, wholesalers	...	(D)	...	...	...	...	...	...	...	...	(V)
Farm products (raw materials) merchants	37	61,895	13	30,358	57.0	2.7	0.10	17	28,209	7	3,328
Automotive wholesalers	90	26,372	78	25,354	83.3	9.7	0.23	2	(D)	10	(D)
Motor vehicle distributors	11	3,411	9	(D)	75.9	8.8	0.34	...	...	2	(D)
Automotive equipment, tire-tube wholesalers	79	22,961	69	(D)	84.3	9.8	0.22	2	(D)	8	661
Electrical, electronics, appliance distributors	58	52,573	49	48,117	93.2	11.6	0.33	...	...	9	4,456
Electrical apparatus, supplies distributors	20	18,808	17	(D)	96.8	12.3	0.21	...	...	3	(D)
Electrical appliance, radio, TV set wholesalers	24	28,768	19	27,673	92.2	11.4	0.40	...	...	5	1,095
Electronic parts, equipment distributors	14	4,997	13	(V)	(V)	(V)	(V)	...	...	1	(V)
Hardware, plumbing-heating goods wholesalers	36	23,993	30	20,622	94.7	11.0	0.30	...	...	6	3,371
Hardware wholesalers	8	7,621	6	(V)	(V)	(V)	(V)	...	...	2	(V)
Plumbing, heating equipment, supplies distributors	28	16,372	24	(D)	94.6	10.6	0.37	...	...	4	(D)

... Represents zero. D Withheld to avoid disclosure. V Insufficient cash-credit analysis to show separately. Z Less than 0.01 percent.

Table 3B. MERCHANT WHOLESALERS. 1954—CREDIT, RECEIVABLES, BAD DEBT LOSSES—STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS—Con.

Establishments, Sales, and Credit Ratios

Standard metropolitan area kind of business	All establishments		Establishments reporting credit sales					Establishments reporting cash sales only		Establishments not reporting cash-credit data	
	Number	Sales, cash and credit ($1,000)	Number	Sales, cash and credit ($1,000)	Credit sales as percent of sales	End-of-year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales ($1,000)	Number	Sales ($1,000)
DENVER, COLORADO—Continued											
Lumber, construction materials distributors	62	67,013	49	51,201	98.0	8.7	0.08	1	(D)	12	(D)
Lumber, millwork wholesalers	23	43,853	18	34,046	97.8	7.6	0.04	1	(D)	4	(D)
Construction materials distributors	39	23,160	31	17,155	98.3	10.8	0.16	...	...	8	6,005
Machinery equipment, supplies distributors	219	97,820	178	81,007	92.7	12.4	0.18	2	(D)	39	(D)
Air conditioning, commercial refrigeration equipment, distributors	15	4,291	12	3,129	94.0	10.0	0.10	...	...	3	1,162
Commercial machines, equipment distributors	29	7,581	26	7,460	86.0	12.4	0.21	1	(D)	2	(D)
Construction machinery, equipment dealers	18	16,114	14	14,728	92.5	18.2	0.18	...	...	4	1,386
Farm-garden machinery, equipment wholesalers	11	6,108	11	5,531	93.2	5.2	0.11	...	...	...	577
Industrial machinery, equipment distributors	48	24,132	34	18,424	93.5	12.1	0.12	1	(D)	13	(D)
Industrial materials, supplies distributors	33	15,856	26	13,537	95.4	10.5	0.14	...	...	7	2,319
Professional equipment, supplies distributors	19	9,370	15	(V)	(V)	(V)	(V)	...	...	4	(V)
Service establishment supply houses	42	12,087	36	11,313	92.1	12.3	0.36	...	...	6	774
Transportation equipment distributors	4	2,281	4	2,281	83.8	5.9	0.09	...	...	...	...
Metals, metalwork (except scrap) distributors	25	13,252	20	11,110	98.6	6.5	0.23	1	(D)	4	(D)
Iron, steel and products distributors	23	(D)	18	(D)	98.5	5.8	0.18	1	(D)	4	(D)
Nonferrous metals distributors	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
Scrap, waste materials dealers	24	(D)	15	5,155	95.1	5.4	0.10	7	(D)	2	(D)
Iron, steel scrap dealers	11	(D)	7	2,182	89.1	5.9	0.23	3	(D)	1	(D)
Waste materials dealers	13	3,299	8	2,973	99.4	5.0	(Z)	4	(D)	1	(D)
Other merchant wholesalers	117	45,930	86	38,663	87.8	9.0	0.23	7	486	24	6,781
Amusement, sporting goods distributors	30	8,551	25	7,935	91.5	10.9	0.37	1	(D)	4	(D)
Book, magazine, newspaper wholesalers	2	(D)	1	(V)	(V)	(V)	(V)	...	...	1	(V)
Coal wholesalers	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
Farm supplies wholesalers	11	5,068	9	(V)	(V)	(V)	(V)	...	...	2	(V)
Jewelry wholesalers	21	2,905	15	2,378	95.8	15.6	0.29	3	142	3	385
Petroleum products distributors	9	3,116	2	(V)	(V)	(V)	(V)	...	...	7	(V)
Gift, art goods, greeting card wholesalers	7	1,866	6	(D)	94.0	9.7	0.32	...	...	1	(D)
Flower, bulb, plant wholesalers	8	(D)	7	(D)	94.1	11.5	0.18	...	...	1	(D)
Miscellaneous products merchant wholesalers	27	15,397	19	13,993	81.2	3.9	0.11	3	341	5	1,063
DETROIT, MICHIGAN											
Total	3,174	2,252,046	2,166	1,673,366	87.2	8.0	0.14	359	219,285	649	359,395
Grocery, confectionery, meat wholesalers	383	355,161	219	281,095	78.9	3.4	0.06	58	14,560	106	59,506
General-line grocery wholesalers	47	163,738	26	138,882	81.1	3.0	0.04	9	5,135	12	19,721
Confectionery wholesalers	14	4,776	7	3,643	46.5	3.1	0.03	2	(D)	5	(D)
Fish, seafood distributors	24	17,674	19	16,283	87.9	4.7	0.19	1	(D)	4	(D)
Meat, meat products wholesalers	135	86,058	83	67,270	81.9	3.8	0.08	23	4,252	29	14,536
Specialty-line grocery wholesalers	163	82,915	84	55,017	69.4	3.9	0.04	23	4,339	56	23,559
Farm products (edible) distributors	181	132,844	108	101,576	78.7	2.9	0.06	37	5,184	36	26,084
Poultry, poultry products distributors	64	52,361	37	37,781	80.9	3.3	0.09	9	1,104	18	13,476
Fresh fruit, vegetable wholesalers	117	80,483	71	63,795	77.4	2.6	0.04	28	4,080	18	12,608
Beer, wine, distilled spirits wholesalers	94	176,390	13	12,475	33.1	1.0	0.01	73	144,722	8	19,193
Beer, ale distributors	60	(D)	10	11,439	28.8	0.5	0.01	46	43,314	4	(D)
Wine, distilled spirits wholesalers	34	(D)	3	1,036	80.5	6.8	(Z)	27	101,408	4	(D)
Tobacco distributors	53	98,200	35	82,620	72.6	2.7	0.05	13	9,631	5	5,949
Drugs, chemicals, allied products wholesalers	115	68,222	84	58,051	77.3	7.1	0.07	4	74	27	10,097
General-line drug wholesalers	5	30,181	4	(D)	81.7	7.6	0.03	...	...	1	(D)
Specialty-line drug, toiletries wholesalers	59	16,044	43	14,335	49.9	6.4	0.09	4	74	12	1,635
Industrial chemicals, explosive distributors	23	10,066	14	8,598	98.6	7.2	0.09	...	...	9	1,468
Paint, varnish wholesalers	28	11,931	23	(D)	88.0	6.4	0.12	...	...	5	(D)
Dry goods, apparel wholesalers	79	(D)	64	27,725	91.4	10.8	0.13	4	(D)	11	3,824
Clothing, furnishings, footwear wholesalers	48	16,606	42	15,409	95.7	12.5	0.16	...	...	6	1,197
General-line dry goods wholesalers	2	(D)	1	(V)	(V)	(V)	(V)	...	...	1	(V)
Specialty-line dry goods wholesalers	28	11,558	20	10,417	86.3	9.4	0.10	4	463	4	678
Piece goods converters	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
Furniture, home furnishings wholesalers	90	43,996	60	34,747	92.6	10.4	0.20	11	2,103	19	7,146
Furniture (household, office) wholesalers	38	15,242	24	11,022	94.3	11.2	0.12	7	1,604	7	2,616
Home furnishings, floor coverings wholesalers	52	28,754	36	23,725	91.9	10.0	0.24	4	499	12	4,530
Paper, allied products wholesalers	92	72,924	66	67,262	92.7	10.4	0.13	3	378	23	5,284
Coarse paper and products wholesalers	35	21,969	28	19,159	88.9	6.3	0.29	2	(D)	5	(D)
Printing and fine paper distributors	13	37,857	11	36,724	98.2	11.7	0.05	...	...	2	1,133
Stationery, office supplies wholesalers	41	(D)	25	11,230	81.4	13.3	0.11	...	...	16	(D)
Wallpaper wholesalers	3	(D)	2	(D)	(D)	(D)	(D)	1	(D)	...	...
Farm products (raw material) merchants	15	(D)	10	8,374	73.8	3.2	0.01	4	(D)	1	(D)
Automotive wholesalers	327	116,355	236	91,125	82.6	11.4	0.16	16	4,993	75	20,237
Motor vehicle distributors	32	26,558	17	18,437	83.7	12.1	0.15	5	3,819	10	4,302
Automotive equipment, tire-tube wholesalers	295	89,797	219	72,688	82.3	8.4	0.16	11	1,174	65	15,935
Electrical, electronics, appliance distributors	133	169,400	111	150,248	92.7	10.5	0.18	4	217	18	18,935
Electrical apparatus, supplies distributors	59	84,962	50	74,628	97.3	10.2	0.18	...	...	9	10,334
Electrical appliance, radio, TV set wholesalers	43	76,267	37	67,926	90.9	11.4	0.18	1	(D)	5	(D)
Electronic parts, equipment distributors	31	8,171	24	7,694	64.9	6.7	0.26	3	(D)	4	(D)

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Table 3B. MERCHANT WHOLESALERS. 1954–CREDIT, RECEIVABLES, BAD DEBT LOSSES–STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS–Con.

Establishments, Sales, and Credit Ratios

Standard metropolitan area kind of business	All establishments		Establishments reporting credit sales					Establishments reporting cash sales only		Establishments not reporting cash-credit data	
	Number	Sales, cash and credit ($1,000)	Number	Sales, cash and credit ($1,000)	Credit sales as percent of sales	End-of-year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales ($1,000)	Number	Sales ($1,000)
DETROIT, MICHIGAN--Con.											
Hardware, plumbing-heating goods wholesalers...	130	113,417	110	94,432	91.6	11.7	0.36	...	...	20	18,895
Hardware wholesalers	49	50,459	40	39,444	92.3	11.9	0.20	...	...	9	11,015
Plumbing, heating equipment supplies distributors	81	62,958	70	54,988	91.1	11.5	0.47	...	...	11	7,970
Lumber, construction materials distributors....	212	209,894	160	159,718	96.9	10.9	0.14	2	(D)	50	(D)
Lumber, millwork wholesalers	67	101,862	47	(V)	(V)	(V)	(V)	...	...	20	(V)
Construction materials distributors	145	108,032	113	96,142	95.6	11.1	0.16	2	(D)	30	(D)
Machinery, equipment, supplies distributors....	644	306,227	482	211,237	92.1	9.9	0.15	29	23,842	133	71,148
Air conditioning commercial refrigeration equipment distributors	36	12,508	28	5,924	91.4	8.0	0.34	4	6,404	4	180
Commercial machines, equipment distributors.	59	14,815	36	(V)	(V)	(V)	(V)	5	(V)	18	(V)
Construction machinery, equipment dealers...	19	26,277	13	(V)	(V)	(V)	(V)	1	(V)	5	(V)
Farm-garden machinery equipment wholesalers.	11	9,108	10	(D)	31.7	17.2	0.07	...	...	1	(D)
Industrial machinery, equipment distributors	198	98,244	142	61,568	95.2	8.1	0.16	14	16,593	42	20,083
Industrial materials, equipment distributors	143	94,226	110	66,533	97.5	9.5	0.11	1	(D)	32	(D)
Professional equipment supplies distributors	46	14,510	38	13,211	95.7	13.1	0.09	...	...	8	1,299
Service establishment supply houses	115	32,584	93	27,299	89.4	10.9	0.19	2	(D)	20	(D)
Transportation equipment distributors	17	3,955	12	2,724	89.0	9.3	0.18	2	(D)	3	(D)
Metals, metalwork (except scrap) distributors..	127	139,582	102	120,453	98.6	9.9	0.22	1	(D)	24	(D)
Iron, steel and products distributors	104	116,657	86	101,592	98.5	10.4	0.24	...	...	18	15,065
Nonferrous metals distributors	23	22,925	16	18,861	98.9	7.3	0.14	1	(D)	6	(D)
Scrap, waste materials dealers	240	102,003	123	88,798	98.1	7.0	0.13	80	6,856	37	6,349
Iron, steel scrap dealers	130	66,954	69	60,945	98.0	6.0	0.14	48	4,622	13	1,387
Waste materials dealers	110	35,049	54	27,853	98.2	9.2	0.09	32	2,234	24	4,962
Other merchant wholesalers	259	105,760	183	83,430	79.2	7.9	0.13	20	4,596	56	17,734
Amusement, sporting goods distributors	64	21,116	51	19,277	83.6	10.7	0.18	3	260	10	1,579
Book, magazine, newspaper wholesalers	17	10,085	12	8,244	87.5	6.2	0.25	2	(D)	3	(D)
Coal wholesalers	14	15,107	13	(D)	99.7	10.0	0.03	...	...	1	(D)
Farm supplies wholesalers	19	15,233	14	13,904	74.8	3.0	0.03	2	(D)	3	(D)
Jewelry wholesalers	35	11,597	26	7,596	78.2	15.2	0.28	3	974	6	3,027
Petroleum products distributors	19	8,489	9	6,606	63.6	3.2	(Z)	1	(D)	9	(D)
Gift, art goods, greeting cards wholesalers.	17	2,739	12	2,045	65.4	8.2	0.10	2	(D)	3	(D)
Flower, bulb, plant wholesalers	20	5,119	13	3,144	75.4	11.0	0.41	2	(D)	5	(D)
Miscellaneous products merchant wholesalers.	54	16,275	33	11,105	68.2	4.9	0.07	5	1,046	16	4,124
HOUSTON, TEXAS											
Total	1,340	1,385,323	954	841,148	87.0	9.4	0.19	87	268,389	299	275,786
Grocery, confectionery, meat wholesalers	125	144,910	68	120,451	87.2	5.2	0.23	16	5,470	41	18,989
General-line grocery wholesalers	15	91,885	11	82,892	94.6	5.8	0.27	2	(D)	2	(D)
Confectionery wholesalers	5	1,524	4	(D)	40.9	2.2	(Z)	1	(D)	...	...
Fish, seafood distributors	5	1,958	1	(V)	(V)	(V)	(V)	1	(V)	3	(V)
Meat, meat products wholesalers	42	18,008	23	13,594	76.2	3.5	0.22	5	925	14	4,489
Specialty-line grocery wholesalers	58	30,535	29	21,567	70.5	4.3	0.12	7	1,725	22	7,243
Farm products (edible) distributors	56	27,968	38	25,712	69.7	3.4	0.14	8	1,041	10	1,215
Poultry, poultry products distributors	17	5,727	11	4,812	63.2	4.7	0.04	1	(D)	5	(D)
Fresh fruit, vegetable wholesalers	39	22,241	27	20,900	71.2	3.1	0.17	7	(D)	5	(D)
Beer, wine, distilled spirits wholesalers	24	60,028	9	38,349	90.6	10.1	0.17	7	12,382	8	9,297
Beer, ale distributors	15	20,546	2	(V)	(V)	(V)	(V)	7	(V)	6	(V)
Wine, distilled spirits wholesalers	9	39,482	7	(D)	92.7	10.4	0.17	...	...	2	(D)
Tobacco distributors	9	25,149	5	(V)	(V)	(V)	(V)	2	(V)	2	(V)
Drugs, chemicals, allied products wholesalers..	55	38,152	42	34,852	96.1	12.8	0.20	1	(D)	12	(D)
General-line drug wholesalers	3	(D)	3	(D)	96.7	13.7	0.08	...	...	...	...
Specialty-line drug, toiletries wholesalers.	17	5,918	14	4,530	90.3	14.1	0.13	1	(D)	2	(D)
Industrial chemicals, explosives distributors	27	14,623	17	12,711	97.5	11.8	0.32	...	...	10	1,912
Paint, varnish wholesalers	8	(D)	8	(D)	96.5	10.9	0.26	...	...	...	...
Dry goods, apparel wholesalers	15	9,478	14	(D)	87.4	6.3	0.18	...	...	1	(D)
Clothing, furnishings, footwear wholesalers.	5	2,214	5	2,214	94.4	1.12	0.14	...	...	...	...
General-line dry goods wholesalers	3	4,465	2	(V)	(V)	(V)	(V)	...	...	1	(V)
Specialty-line dry goods wholesalers	7	2,799	7	2,799	73.6	2.7	0.11	...	...	...	...
Piece goods converters	...	...	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers	33	18,913	27	13,789	92.6	12.0	0.31	1	(D)	5	(D)
Furniture (household, office) wholesalers...	13	5,524	8	(V)	(V)	(V)	(V)	1	(V)	4	(V)
Home furnishings, floor coverings wholesalers	20	13,389	19	(D)	93.2	13.1	0.29	...	...	1	(D)
Paper, allied products wholesalers	32	17,211	22	(V)	(V)	(V)	(V)	...	...	10	(V)
Coarse paper and products wholesalers	7	(D)	6	(D)	86.8	7.5	0.07	...	...	1	(D)
Printing and fine paper distributors	8	8,750	6	(D)	99.0	9.7	0.12	...	...	2	(D)
Stationery, office supplies wholesalers	15	4,112	8	(V)	(V)	(V)	(V)	...	...	7	(V)
Wallpaper wholesalers	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	(D)
Farm products (raw material) merchants	24	298,904	6	39,493	6.5	0.9	0.01	11	243,103	7	16,308
Automotive wholesalers	134	44,557	101	38,691	84.3	8.4	0.24	6	142	27	5,724
Motor vehicle distributors	10	5,557	5	(V)	(V)	(V)	(V)	...	...	5	(V)
Automotive equipment, tire-tube wholesalers.	124	39,000	96	35,296	85.7	8.8	0.25	6	142	22	3,562

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Establishments, Sales, and Credit Ratios

Standard metropolitan area kind of business	All establishments		Establishments reporting credit sales					Establishments reporting cash sales only		Establishments not reporting cash-credit data	
	Number	Sales, cash and credit ($1,000)	Number	Sales, cash and credit ($1,000)	Credit sales as percent of sales	End-of-year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales ($1,000)	Number	Sales ($1,000)
HOUSTON, TEXAS—Continued											
Electrical, electronics. appliance distributors	68	81,694	57	76,963	88.2	10.7	0.23	2	(D)	9	(D)
Electrical apparatus, supplies distributors.	34	40,361	28	39,554	95.8	10.0	0.22	1	(D)	5	(D)
Electrical applisnce, radio, TV set wholesalers	15	34,738	12	(D)	79.0	11.1	0.17	1	(D)	2	(D)
Electronic parts, equipment distributors	19	6,595	17	(D)	86.0	12.7	0.64	...	...	2	(D)
Hardware, plumbing-heating goods wholesalers	54	64,220	44	(V)	(V)	(V)	(V)	1	(V)	9	(V)
Hardware wholesalers	18	40,744	16	(V)	(V)	(V)	(V)	...	...	2	(V)
Plumbing, heating equipment, supplies distributors	36	23,476	28	19,992	90.5	10.4	0.54	1	(D)	7	2,927
Lumber, construction materials distributors	98	97,930	72	69,296	97.2	10.5	0.19	...	...	26	28,634
Lumber, millwork wholesalers	44	52,857	33	37,074	97.3	10.5	0.16	...	...	11	15,783
Construction materials distributors	54	45,073	39	32,222	97.2	10.5	0.22	...	...	15	12,851
Machinery, equipment, supplies distributors	374	225,782	302	192,990	97.8	13.5	0.17	8	1,063	64	31,729
Air conditioning, commercial refrigeration equipment, distributors	27	12,534	25	(D)	94.5	11.8	0.36	...	...	2	(D)
Commercial machines, equipment distributors.	32	7,088	23	5,192	91.9	21.9	0.31	2	(D)	7	(D)
Construction machinery, equipment dealers	20	19,574	19	(D)	98.7	17.9	0.30	...	...	1	(D)
Farm-garden machinery, equipment wholesalers	11	5,680	10	(D)	93.5	14.6	0.21	...	...	1	(D)
Industrial machinery, equipment distributors	104	94,954	79	77,738	99.1	14.7	0.10	4	823	21	16,393
Industrial materials, supplies distributors.	79	50,902	66	45,945	99.0	8.3	0.17	1	(D)	12	(D)
Professional equipment, supplies distributors	35	16,177	30	15,491	97.8	13.9	0.17	...	...	5	686
Service establishment supply houses	55	16,535	44	11,452	92.8	15.4	0.18	1	(D)	10	(D)
Transportation equipment distributors	11	2,338	6	(V)	(V)	(V)	(V)	...	...	5	(V)
Metals, metalwork (except scrap) distributors	68	82,745	54	71,286	95.7	10.1	0.16	2	(D)	12	(D)
Iron, steel and products distributors	65	(D)	51	(D)	98.1	10.6	0.16	2	(D)	12	(D)
Nonferrous metals distributors	3	(D)	3	(D)	75.7	5.8	0.09	...	...	...	...
Scrap, waste materials dealers	44	29,332	19	21,737	97.5	5.6	0.16	14	1,074	11	6,521
Iron, steel scrap dealers	26	20,378	8	(V)	(V)	(V)	(V)	10	(V)	8	(V)
Waste materials dealers	18	8,954	11	8,623	94.7	3.1	0.08	4	197	3	134
Other merchant wholesalers	127	118,350	74	(V)	(V)	(V)	(V)	8	(V)	45	(V)
Amusement, sporting goods distributors	17	5,788	15	(D)	93.2	11.8	0.26	...	...	2	(D)
Book, magazine, newspaper wholesalers	7	2,069	4	811	99.6	11.6	0.12	1	(D)	2	(D)
Coal wholesalers	...	...	...	...	...	...	...	...	...	...	...
Farm supplies wholesalers	10	4,259	8	(V)	(V)	(V)	(V)	...	...	2	(V)
Jewelry wholesalers	12	2,786	10	(D)	75.1	16.5	0.29	1	(D)	1	(D)
Petroleum products distributors	34	88,795	11	(V)	(V)	(V)	(V)	1	(V)	22	(V)
Gift, art goods, greeting card wholesalers	5	667	3	(V)	(V)	(V)	(V)	1	(V)	1	(V)
Flower, bulb, plant wholesalers	8	1,888	5	1,575	87.8	13.3	0.32	...	...	3	313
Miscellaneous products merchant wholesalers.	34	12,098	18	9,082	79.8	7.4	0.10	4	292	12	2,724
INDIANAPOLIS, INDIANA											
Total	790	734,638	594	594,115	86.0	6.8	0.12	50	39,037	146	101,486
Grocery, confectionery, meat wholesalers	66	61,670	43	37,150	79.3	4.5	0.05	4	9,485	19	15,035
General-line grocery wholesalers	11	34,695	5	(V)	(V)	(V)	(V)	1	(V)	5	(V)
Confectionery wholesalers	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
Fish, seafood distributors	3	1,277	1	(D)	100.0	6.0	0.20	...	...	2	(D)
Meat, meat products wholesalers	17	4,423	13	3,562	63.3	6.9	0.06	...	...	4	861
Specialty-line grocery wholesalers	33	20,065	22	18,159	84.9	5.0	0.03	3	(D)	8	(D)
Farm products (edible) distributors	47	31,550	26	(V)	(V)	(V)	(V)	5	(V)	16	(V)
Poultry, poultry products distributors	9	5,289	4	4,010	80.2	2.6	(Z)	1	(D)	4	(D)
Fresh fruit, vegetable wholesalers	38	26,261	22	(V)	(V)	(V)	(V)	4	(V)	12	(V)
Beer, wine, distilled spirits wholesalers	24	43,884	12	32,474	77.3	4.2	0.11	11	(D)	1	(D)
Beer, ale distributors	18	16,607	6	5,197	0.4	0.2	(Z)	11	(D)	1	(D)
Wine, distilled spirits wholesalers	6	27,277	6	27,277	91.9	4.9	0.13	...	...	...	...
Tobacco distributors	9	17,140	8	(D)	70.6	3.4	0.07	1	(D)	...	...
Drugs, chemicals, allied products wholesalers	40	34,349	30	(V)	(V)	(V)	(V)	2	(V)	8	(V)
General-line drug wholesalers	2	(D)	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Specialty-line drug, toiletries wholesalers.	13	5,331	11	(D)	70.5	2.4	(Z)	1	(D)	1	(D)
Industrial chemicals, explosives distributors	13	6,175	9	4,968	97.6	8.1	0.14	...	...	4	1,207
Paint, varnish wholesalers	12	(D)	9	1,692	82.3	8.2	0.18	1	(D)	2	(D)
Dry goods, apparel wholesalers	9	17,018	8	16,427	97.2	9.3	0.04	...	...	1	(D)
Clothing, furnishings, footwear wholesalers.	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	(D)
General-line dry goods wholesalers	...	(D)	...	5,358	96.0	11.0	0.06	...	...	...	...
Specialty-line dry goods wholesalers	7	(D)	6	(D)	98.9	6.1	0.04	...	...	1	(D)
Piece goods converters	...	...	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers	34	13,293	27	12,313	93.6	9.7	0.16	1	(D)	6	(D)
Furniture (household, office) wholesalers	18	4,119	14	3,906	86.6	8.7	0.18	...	...	4	213
Home furnishings, floor coverings wholesalers	16	9,174	13	8,407	96.9	10.2	0.15	1	(D)	2	(D)
Paper, allied products wholesalers	33	26,248	23	21,964	97.4	10.0	0.34	3	243	7	4,041
Coarse paper and products wholesalers	17	17,029	12	15,549	96.6	10.1	0.48	1	(D)	4	(D)
Printing and fine paper distributors	7	7,846	5	(D)	99.8	9.2	(Z)	1	(D)	1	(D)
Stationery, office supplies wholesalers	7	(D)	5	(V)	(V)	(V)	(V)	...	...	2	(V)
Wallpaper wholesalers	2	(D)	1	(D)	(D)	(D)	(D)	1	(D)	...	...

... Represents zero. D Withheld to avoid disclosure. V Insufficient cash-credit analysis to show separately. Z Less than 0.01 percent.

Table 3B. MERCHANT WHOLESALERS. 1954–CREDIT, RECEIVABLES, BAD DEBT LOSSES–STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS–Con.

Establishments, Sales, and Credit Ratios

Standard metropolitan area kind of business	All establishments		Establishments reporting credit sales					Establishments reporting cash sales only		Establishments not reporting cash-credit data	
	Number	Sales, cash and credit ($1,000)	Number	Sales, cash and credit ($1,000)	Credit sales as percent of sales	End-of-year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales ($1,000)	Number	Sales ($1,000)
INDIANAPOLIS, INDIANA--Con.											
Farm products (raw materials) merchants	14	129,196	6	103,841	79.0	2.2	0.01	5	14,390	3	10,965
Automotive wholesalers	65	31,730	54	29,251	68.9	6.3	0.08	3	531	8	1,948
Motor vehicle distributors	9	10,067	7	(D)	35.3	1.7	0.01	...	...	2	(D)
Automotive equipment, tire-tube wholesalers	56	21,663	47	(D)	85.0	8.5	0.12	3	531	6	(D)
Electrical, electronics, appliance distributors	43	69,469	35	66,691	84.9	10.3	0.15	...	...	8	2,778
Electrical apparatus, supplies distributors	20	27,073	16	25,278	95.1	11.3	0.13	...	...	4	1,795
Electrical appliance, radio, TV set wholesalers	19	39,822	15	38,839	78.9	9.7	0.17	...	...	4	983
Electronic parts, equipment distributors	4	2,574	4	2,574	74.0	10.0	0.23	...	...	...	...
Hardware, plumbing-heating goods wholesalers	39	43,965	33	43,298	91.3	9.1	0.32	2	(D)	4	(D)
Hardware wholesalers	16	25,283	14	(D)	90.0	8.6	0.17	...	...	2	(D)
Plumbing, heating equipment, supplies distributors	23	18,682	19	(D)	93.1	9.9	0.52	2	(D)	2	(D)
Lumber, construction materials distributors	54	46,040	48	38,461	92.0	8.0	0.16	...	...	6	7,579
Lumber, millwork wholesalers	22	23,898	19	22,348	88.9	7.4	0.11	...	...	3	1,550
Construction materials distributors	32	22,142	29	16,113	96.3	8.7	0.24	...	...	3	6,029
Machinery, equipment, supplies distributors	187	94,805	156	78,790	95.6	9.0	0.22	4	160	27	15,855
Air conditioning, commercial refrigeration equipment, distributors	17	(D)	14	5,363	87.7	10.1	0.11	...	...	3	373
Commercial machines, equipment distributors	22	6,865	17	6,351	84.5	9.3	0.08	...	...	5	514
Construction machinery, equipment dealers	13	16,362	12	(D)	97.8	11.5	0.49	...	...	1	(D)
Farm-garden machinery, equipment wholesalers	5	9,739	2	(V)	(V)	(V)	(V)	...	...	3	(V)
Industrial machinery, equipment distributors	34	21,082	32	(D)	97.4	7.0	0.07	...	...	2	(D)
Industrial materials, supplies distributors	36	20,497	34	(D)	98.3	6.8	0.31	1	(D)	1	(D)
Professional equipment, supplies distributors	17	5,852	14	5,198	98.0	8.3	(Z)	...	...	3	654
Service establishment supply houses	42	8,595	31	7,826	92.9	15.3	0.20	2	(D)	9	(D)
Transportation equipment distributors	1	(D)	...	...	...	...	...	1	(D)	...	...
Metals, metalwork (except scrap) distributors	24	20,712	20	18,625	98.6	7.4	0.08	1	(D)	3	(D)
Iron, steel and products distributors	18	(D)	16	(D)	98.6	7.2	0.08	...	...	2	(D)
Nonferrous metals distributors	6	(D)	4	(D)	98.5	8.0	0.07	1	(D)	1	(D)
Scrap, waste materials dealers	29	11,747	21	10,854	96.9	9.2	0.02	5	769	3	124
Iron, steel scrap dealers	15	6,673	13	(D)	95.4	9.9	0.03	2	(D)	...	...
Waste materials dealers	14	5,074	8	(D)	99.2	8.0	(Z)	3	(D)	3	124
Other merchant wholesalers	73	41,822	44	29,287	93.8	8.0	0.05	3	326	26	12,209
Amusement, sporting goods distributors	12	5,062	8	4,644	85.1	10.6	0.19	1	(D)	3	(D)
Book, magazine, newspaper wholesalers	12	3,299	4	(V)	(V)	(V)	(V)	...	...	8	(V)
Coal wholesalers	4	3,499	3	(V)	(V)	(V)	(V)	...	...	1	(V)
Farm supplies wholesalers	9	19,220	5	15,896	98.1	3.5	(Z)	...	...	4	3,324
Jewelry wholesalers	7	2,536	7	2,536	87.8	27.8	0.20	...	...	...	...
Petroleum products distributors	10	4,108	3	(V)	(V)	(V)	(V)	...	...	7	(V)
Gift, art goods, greeting card wholesalers	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
Flower, bulb, plant wholesalers	7	(D)	5	(D)	88.7	9.2	0.07	...	...	2	(D)
Miscellaneous products merchant wholesalers	10	2,439	7	1,945	97.9	10.2	(Z)	2	(D)	1	(D)
KANSAS CITY, MISSOURI											
Total	1,304	1,270,680	986	837,365	83.0	7.7	0.14	99	216,009	219	217,306
Grocery, confectionery, meat wholesalers	96	107,152	71	89,691	86.0	3.8	0.09	9	2,090	16	15,371
General-line grocery wholesalers	11	50,013	5	38,337	91.1	3.8	0.14	1	(D)	5	(D)
Confectionery wholesalers	6	(D)	1	(V)	(V)	(V)	(V)	1	(V)	4	(V)
Fish, seafood distributors	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
Meat, meat products wholesalers	30	22,443	26	20,370	79.4	4.0	0.05	2	(D)	2	(D)
Specialty-line grocery wholesalers	47	30,953	37	27,767	86.8	3.8	0.06	5	790	5	2,396
Farm products (edible) distributors	82	54,270	50	38,689	83.7	3.5	0.06	8	2,072	24	13,509
Poultry, poultry products distributors	21	6,253	11	4,113	81.3	5.4	0.39	2	(D)	8	(D)
Fresh fruit, vegetable wholesalers	61	48,017	39	34,576	83.9	3.3	0.03	6	(D)	16	(D)
Beer, wine, distilled spirits wholesalers	50	45,906	35	(D)	81.2	8.8	0.11	10	4,849	5	(D)
Beer, ale distributors	30	16,921	16	9,849	59.5	2.5	0.12	9	(D)	5	(D)
Wine, distilled spirits wholesalers	20	28,985	19	(D)	89.0	11.1	0.11	1	(D)	...	...
Tobacco distributors	13	33,767	11	(V)	(V)	(V)	(V)	1	(V)	1	(V)
Drugs, chemicals, allied products wholesalers	57	33,992	43	30,740	86.4	8.0	0.12	2	(D)	12	(D)
General-line drug wholesalers	3	(D)	3	(D)	79.6	8.6	0.10	...	...	...	...
Specialty-line drug, toiletries wholesalers	28	7,773	19	(V)	(V)	(V)	(V)	1	(V)	8	(V)
Industrial chemicals, explosives distributors	17	10,454	12	10,245	96.6	5.3	0.08	1	(D)	4	(D)
Paint, varnish wholesalers	9	(D)	9	(D)	84.3	9.9	0.38	...	...	...	...
Dry goods, apparel wholesalers	41	31,278	36	25,532	96.6	11.2	0.10	1	27	4	5,719
Clothing, furnishings, footwear wholesalers	27	16,912	24	15,058	98.6	12.4	0.10	1	(D)	2	(D)
General-line dry goods wholesalers	3	(D)	2	(V)	(V)	(V)	(V)	...	...	1	(V)
Specialty-line dry goods wholesalers	10	3,620	9	(D)	97.5	14.0	0.26	...	...	1	(D)
Piece goods converters	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
Furniture, home furnishings wholesalers	49	(D)	37	25,753	96.1	11.4	0.10	1	(D)	11	(D)
Furniture (household, office) wholesalers	24	(D)	17	5,771	93.1	10.6	0.24	1	(D)	6	(D)
Home furnishings, floor coverings wholesalers	25	23,942	20	19,982	96.9	11.7	0.07	...	...	5	3,960

... Represents zero. D Withheld to avoid disclosure. V Insufficient cash-credit analysis to show separately. Z Less than 0.01 percent.

Table 3B. MERCHANT WHOLESALERS. 1954—CREDIT, RECEIVABLES, BAD DEBT LOSSES—STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS—Con.

Establishments, Sales, and Credit Ratios

Standard metropolitan area kind of business	All establishments		Establishments reporting credit sales					Establishments reporting cash sales only		Establishments not reporting cash-credit data	
	Number	Sales, cash and credit ($1,000)	Number	Sales, cash and credit ($1,000)	Credit sales as percent of sales	End-of-year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales ($1,000)	Number	Sales ($1,000)
KANSAS CITY, MISSOURI--Con.											
Paper, allied products wholesalers	41	42,383	35	38,780	82.5	6.2	0.10	...	...	6	3,603
Coarse paper and products wholesalers	12	(D)	11	(D)	97.7	4.6	0.06	...	...	1	(D)
Printing and fine paper distributors	14	25,229	13	(D)	73.2	6.1	0.09	...	...	1	(D)
Stationery, office supplies wholesalers	14	3,223	10	2,680	97.6	12.2	0.41	...	...	4	543
Wallpaper wholesalers	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
Farm products (raw materials) merchants	58	327,647	14	72,290	16.6	1.3	0.02	33	189,271	11	66,086
Automotive wholesalers	125	48,274	105	35,294	87.3	8.8	0.17	1	(D)	19	(D)
Motor vehicle distributors	11	11,102	6	(V)	(V)	(V)	(V)	...	...	5	(V)
Automotive equipment, tire-tube wholesalers	114	37,172	99	32,512	88.9	8.8	0.18	1	(D)	14	(D)
Electrical, electronics, appliance distributors	58	82,830	52	81,361	85.1	9.3	0.14	...	...	6	1,469
Electrical apparatus, supplies distributors	25	35,325	24	(D)	96.3	10.1	0.10	...	...	1	(D)
Electrical appliance, radio, TV set wholesalers	20	40,878	17	39,877	83.5	9.5	0.18	...	...	3	1,001
Electronic parts, equipment distributors	13	6,627	11	(D)	32.2	3.9	0.06	...	...	2	(D)
Hardware, plumbing-heating goods wholesalers	57	51,993	51	50,235	93.0	10.9	0.25	1	(D)	5	(D)
Hardware wholesalers	19	27,286	15	25,703	93.0	11.3	0.18	1	(D)	3	(D)
Plumbing, heating equipment, supplies distributors	38	24,707	36	(D)	92.9	10.5	0.33	...	...	2	(D)
Lumber, construction materials distributors	84	85,883	70	67,600	97.6	10.2	0.20	1	(D)	13	(D)
Lumber, millwork wholesalers	37	56,760	30	41,144	98.7	9.0	0.17	1	(D)	6	(D)
Construction materials distributors	47	29,123	40	26,456	95.9	12.0	0.25	...	...	7	2,667
Machinery, equipment, supplies distributors	276	126,161	228	103,721	95.2	9.9	0.19	6	592	42	21,848
Air conditioning, commercial refrigeration equipment, distributors	18	7,422	14	7,107	91.0	12.8	0.18	1	(D)	3	(D)
Commercial machines, equipment distributors	29	(D)	24	4,581	93.9	10.8	0.55	1	(D)	4	(D)
Construction machinery, equipment dealers	17	23,930	14	18,368	99.0	11.5	0.15	...	...	3	5,562
Farm-garden machinery, equipment wholesalers	16	13,348	13	11,913	97.3	5.9	0.36	...	...	3	1,435
Industrial machinery, equipment distributors	49	25,119	42	(V)	(V)	(V)	(V)	...	...	7	(V)
Industrial materials, supplies distributors	40	20,228	33	17,278	98.2	7.2	0.10	1	(D)	6	(D)
Professional equipment, supplies distributors	39	13,541	31	12,551	97.5	12.5	0.07	1	(D)	7	(D)
Service establishment supply houses	59	13,940	51	12,276	90.0	12.1	0.26	...	...	8	1,664
Transportation equipment distributors	9	(D)	6	2,111	75.2	9.5	0.19	2	(D)	1	(D)
Metals, metalwork (except scrap) distributors	27	29,117	20	23,866	97.6	14.8	0.16	...	...	7	5,251
Iron, steel and products distributors	22	(D)	18	21,983	97.4	15.4	0.16	...	...	4	(D)
Nonferrous metals distributors	5	(D)	2	(V)	(V)	(V)	(V)	...	...	3	(V)
Scrap, waste materials dealers	50	(D)	27	9,314	92.9	8.4	0.16	14	(D)	9	(D)
Iron, steel scrap dealers	27	7,726	14	6,473	92.8	9.4	0.14	7	225	6	1,028
Waste materials dealers	23	(D)	13	2,841	93.0	6.3	0.21	7	(D)	3	(D)
Other merchant wholesalers	140	127,805	101	85,750	92.4	7.1	0.21	11	15,262	28	26,793
Amusement, sporting goods distributors	23	7,131	16	5,541	94.6	10.6	0.11	2	(D)	5	(D)
Book, magazine, newspaper wholesalers	3	(D)	3	(D)	100.0	10.0	0.08	...	...	...	(D)
Coal wholesalers	6	5,286	6	5,286	99.7	13.3	0.32	...	...	...	...
Farm supplies wholesalers	21	37,941	12	(V)	(V)	(V)	(V)	6	(V)	3	(V)
Jewelry wholesalers	27	10,480	23	9,384	94.6	22.2	0.63	1	(D)	3	(D)
Petroleum products distributors	15	11,798	9	(V)	(V)	(V)	(V)	...	...	6	(V)
Gift, art goods, greeting card wholesalers	9	1,812	6	1,676	38.2	6.1	0.12	...	...	3	136
Flower, bulb, plant wholesalers	4	(D)	4	(D)	94.6	12.9	0.90	...	...	...	...
Miscellaneous products merchant wholesalers	32	49,198	22	45,994	94.1	3.2	0.11	2	(D)	8	(D)
LOS ANGELES-LONG BEACH, CALIFORNIA											
Total	6,921	4,179,404	5,194	3,297,798	92.5	9.2	0.18	310	115,357	1,417	766,249
Grocery, confectionery, meat wholesalers	667	780,116	464	564,925	94.1	4.9	0.08	38	50,658	165	164,533
General-line grocery wholesalers	90	316,787	30	230,284	98.4	4.6	0.01	2	(D)	58	(D)
Confectionery wholesalers	29	14,623	25	13,213	83.2	4.0	0.05	1	(D)	3	(D)
Fish, seafood distributors	43	23,314	37	20,154	95.6	6.8	0.12	...	...	6	3,160
Meat, meat products wholesalers	221	141,870	171	120,100	90.4	5.1	0.15	14	3,007	36	18,763
Specialty-line grocery wholesalers	284	283,522	201	181,174	91.8	5.0	0.10	21	(V)	62	98,763
Farm products (edible) distributors	402	213,889	321	181,609	87.4	3.8	0.12	23	3,483	58	28,797
Poultry, poultry products distributors	97	52,502	74	47,295	87.4	4.7	0.15	7	1,575	16	3,632
Fresh fruit, vegetable wholesalers	305	161,387	247	134,314	87.4	3.5	0.11	16	1,908	42	25,165
Beer, wine, distilled spirits wholesalers	110	217,699	94	202,583	87.2	10.4	0.15	3	456	13	14,660
Beer, ale distributors	65	67,130	56	64,215	69.8	5.4	0.15	2	(D)	7	(D)
Wine, distilled spirits wholesalers	45	150,569	38	138,368	95.3	12.8	0.15	1	(D)	6	(D)
Tobacco distributors	42	71,556	34	64,824	85.3	5.6	0.09	1	(D)	7	(D)
Drugs, chemicals, allied products wholesalers	271	162,715	164	104,646	94.2	8.8	0.09	8	12,810	99	45,259
General-line drug wholesalers	5	(D)	4	(D)	98.4	8.5	0.01	...	...	1	(D)
Specialty-line drug, toiletries wholesalers	126	55,738	75	(V)	(V)	(V)	(V)	6	(V)	45	(V)
Industrial chemicals, explosives distributors	88	51,039	49	(V)	(V)	(V)	(V)	2	(V)	37	(V)
Paint, varnish wholesalers	52	(D)	36	13,816	96.1	9.1	0.23	...	...	16	(D)
Dry goods, apparel wholesalers	409	212,170	329	171,027	95.9	11.6	0.23	3	310	77	40,833
Clothing, furnishings, footwear wholesalers	193	82,288	155	65,931	94.8	13.3	0.29	3	310	35	16,047
General-line dry goods wholesalers	3	(D)	2	(D)	(V)	(V)	(V)	...	...	1	(D)
Specialty-line dry goods wholesalers	190	84,114	154	67,177	95.1	10.9	0.24	...	...	36	16,937
Piece goods converters	23	(D)	18	(D)	99.7	9.2	0.11	...	...	5	(D)

... Represents zero. D Withheld to avoid disclosure. V Insufficient cash-credit analysis to show separately.

Table 3B. MERCHANT WHOLESALERS. 1954–CREDIT, RECEIVABLES, BAD DEBT LOSSES–STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS–Con.

Establishments, Sales, and Credit Ratios

Standard metropolitan area kind of business	All establishments		Establishments reporting credit sales					Establishments reporting cash sales only		Establishments not reporting cash-credit data	
	Number	Sales, cash and credit ($1,000)	Number	Sales, cash and credit ($1,000)	Credit sales as percent of sales	End-of-year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales ($1,000)	Number	Sales ($1,000)
LOS ANGELES-LONG BEACH, CALIFORNIA—Continued											
Furniture, home furnishings wholesalers	290	127,280	223	103,998	92.6	11.2	0.32	9	2,819	58	20,463
Furniture (household, office) wholesalers	118	42,022	89	35,302	84.8	9.6	0.25	4	662	25	6,058
Home furnishings, floor coverings wholesalers	172	85,258	134	68,696	96.6	12.0	0.35	5	2,157	33	14,405
Paper, allied products wholesalers	163	114,793	110	98,739	97.1	9.5	0.14	...	...	53	16,054
Coarse paper and products wholesalers	77	39,572	55	34,486	96.8	9.0	0.23	...	...	22	5,086
Printing and fine paper distributors	25	56,806	16	49,426	97.4	11.2	0.08	...	...	9	7,380
Stationery, office supplies wholesalers	50	16,106	31	13,223	97.3	4.2	0.09	...	...	19	2,883
Wallpaper wholesalers	11	2,309	8	(V)	(V)	(V)	(V)	...	...	3	(V)
Farm products (raw materials) merchants	54	107,528	35	(V)	(V)	(V)	(V)	12	(V)	7	(V)
Automotive wholesalers	682	185,614	557	155,069	81.8	10.0	0.23	25	3,104	100	27,441
Motor vehicle distributors	48	27,617	32	17,993	80.5	10.8	0.22	2	(D)	14	(D)
Automotive equipment, tire-tube wholesalers	634	157,997	525	137,076	82.0	9.9	0.23	23	(D)	86	(D)
Electrical, electronics, appliance distributors	319	292,847	261	234,925	94.1	11.1	0.21	9	1,629	49	56,293
Electrical apparatus, supplies distributors	142	152,801	116	121,421	97.3	11.9	0.21	2	(D)	24	(D)
Electrical appliance, radio, TV set wholesalers	72	107,820	54	85,671	93.4	10.7	0.19	4	897	14	21,252
Electronic parts, equipment distributors	105	32,226	91	27,833	82.9	8.7	0.33	3	(D)	11	(D)
Hardware, plumbing-heating goods wholesalers	283	219,486	230	185,656	96.2	11.8	0.27	7	407	46	33,423
Hardware wholesalers	115	94,261	97	79,889	97.5	11.7	0.17	3	269	15	14,103
Plumbing, heating equipment, supplies distributors	168	125,225	133	105,767	95.3	11.8	0.35	4	138	31	19,320
Lumber, construction materials distributors	404	282,145	314	222,674	97.0	10.7	0.26	5	1,292	85	58,179
Lumber, millwork wholesalers	182	166,821	146	135,729	97.5	9.3	0.26	1	(D)	35	(D)
Construction materials distributors	222	115,324	168	86,945	96.2	12.8	0.26	4	(D)	50	(D)
Machinery, equipment, supplies distributors	1,472	572,513	1,148	473,130	93.9	12.2	0.23	32	2,300	292	97,083
Air conditioning, commercial refrigeration equipment, distributors	73	24,640	56	20,197	77.1	13.2	0.36	2	(D)	15	(D)
Commercial machines, equipment distributors	163	45,464	124	37,053	89.6	12.6	0.31	4	417	35	7,994
Construction machinery, equipment dealers	48	28,687	38	26,681	97.0	18.6	0.48	...	...	10	2,006
Farm-garden machinery, equipment wholesalers	31	16,300	28	15,693	94.8	6.9	0.40	...	...	3	607
Industrial machinery, equipment distributors	340	152,546	252	120,930	96.1	11.4	0.16	13	935	75	30,681
Industrial materials, supplies distributors	244	142,500	183	118,070	97.8	11.8	0.17	4	166	57	24,264
Professional equipment, supplies distributors	145	39,712	114	34,112	97.7	14.4	0.27	1	(D)	30	(D)
Service establishment supply houses	245	61,753	205	55,233	91.1	12.6	0.30	4	215	36	6,305
Transportation equipment distributors	183	60,911	148	45,161	87.5	9.8	0.15	4	445	31	15,305
Metals, metalwork (except scrap) distributors	187	171,324	157	146,093	98.9	11.0	0.21	6	382	24	24,849
Iron, steel and products distributors	160	151,357	134	127,442	98.9	11.0	0.21	6	382	20	23,533
Nonferrous metals distributors	27	19,967	23	18,651	98.8	10.8	0.20	...	...	4	1,316
Scrap, waste materials dealers	274	81,274	136	61,707	94.0	6.6	0.18	89	8,719	49	10,848
Iron, steel scrap dealers	96	23,287	33	(V)	(V)	(V)	(V)	37	(V)	26	(V)
Waste materials dealers	178	57,987	103	50,054	94.6	7.4	0.18	52	4,146	23	3,787
Other merchant wholesalers	892	366,455	617	273,403	91.0	9.8	0.22	40	7,068	235	85,984
Amusement, sporting goods distributors	180	73,021	147	64,751	94.6	12.5	0.26	4	40	29	8,230
Book, magazine, newspaper wholesalers	100	27,501	49	23,266	98.2	9.8	0.05	12	574	39	3,661
Coal wholesalers	2	(D)	1	(V)	(V)	(V)	(V)	...	...	1	(V)
Farm supplies wholesalers	62	58,383	46	46,878	85.4	6.3	0.16	1	(D)	15	(D)
Jewelry wholesalers	132	32,829	111	23,072	93.4	20.3	0.47	2	(D)	19	(D)
Petroleum products distributors	90	69,839	27	(V)	(V)	(V)	(V)	2	(V)	61	(V)
Gift, art goods, greeting card wholesalers	104	14,753	75	11,687	95.5	12.2	0.33	3	725	26	2,341
Flower, bulb, plant wholesalers	47	(D)	43	11,250	76.5	13.9	0.52	2	(D)	2	(D)
Miscellaneous products merchant wholesalers	175	78,074	118	64,228	91.3	7.7	0.19	14	1,957	43	11,889
LOUISVILLE, KENTUCKY											
Total	682	533,443	509	414,681	86.7	9.7	0.16	46	29,006	127	89,756
Grocery, confectionery, meat wholesalers	59	53,774	41	(V)	(V)	(V)	(V)	4	(V)	14	(V)
General-line grocery wholesalers	7	33,847	2	(V)	(V)	(V)	(V)	1	(V)	4	(V)
Confectionery wholesalers	9	2,176	8	(D)	59.9	4.0	(Z)	...	...	1	(D)
Meat, fish wholesalers	16	8,238	12	(V)	(V)	(V)	(V)	...	...	4	(V)
Specialty-line grocery wholesalers	27	9,513	19	7,423	81.8	6.9	0.07	3	239	5	1,851
Farm products (edible) distributors	55	23,233	40	16,529	62.2	2.3	0.07	3	206	12	6,498
Poultry, poultry products dirtibutors	9	5,587	5	(V)	(V)	(V)	(V)	...	...	4	(V)
Fresh fruit, vegetable wholesalers	46	17,646	35	13,925	69.3	2.6	0.09	3	206	8	3,515
Beer, wine, distilled spirits wholesalers	26	36,188	13	17,967	13.2	1.5	0.02	11	(D)	2	(D)
Tobacco distributors	13	17,125	10	15,379	44.1	5.7	0.62	1	(D)	2	(D)
Drugs, chemicals, allied products wholesalers	30	12,216	25	(V)	(V)	(V)	(V)	...	...	5	(V)
General- and specialty-line drug wholesalers	13	9,419	10	(V)	(V)	(V)	(V)	...	...	3	(V)
Industrial chemicals, paint wholesalers	17	2,797	15	(D)	93.3	11.4	0.20	...	...	2	(D)
Dry goods, apparel wholesalers	20	11,926	16	11,248	98.8	8.7	0.10	1	(D)	3	(D)
Clothing, furnishings, footwear wholesalers	13	5,789	11	5,164	98.8	6.2	0.17	...	...	2	(D)
General- and specialty-line dry goods wholesalers	7	6,137	5	6,084	98.9	10.8	0.03	1	(D)	1	(D)
Furniture, home furnishings wholesalers	12	(D)	7	2,604	81.4	7.8	0.15	...	...	5	(D)
Paper, allied products wholesalers	27	12,600	23	12,187	89.9	7.8	0.11	2	(D)	2	(D)

... Represents zero. D Withheld to avoid disclosure. V Insufficient cash-credit analysis to show separately. Z Less than 0.01 percent.

Table 3B. MERCHANT WHOLESALERS. 1954–CREDIT, RECEIVABLES, BAD DEBT LOSSES–STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS–Con.

Establishments, Sales, and Credit Ratios

Standard metropolitan area kind of business	All establishments		Establishments reporting credit sales					Establishments reporting cash sales only		Establishments not reporting cash-credit data	
	Number	Sales, cash and credit ($1,000)	Number	Sales, cash and credit ($1,000)	Credit sales as percent of sales	End-of-year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales ($1,000)	Number	Sales ($1,000)
LOUISVILLE, KENTUCKY—Continued											
Farm products (raw material) merchants	19	51,402	9	(V)	(V)	(V)	(V)	7	(V)	3	(V)
Automotive wholesalers	63	14,405	51	12,488	81.9	10.0	0.27	1	(D)	11	(D)
Electrical, electronics, appliance distributors	42	55,212	35	52,753	95.2	9.8	0.12	...	...	7	2,459
Hardware, plumbing-heating goods wholesalers	25	(D)	24	(D)	99.1	16.1	0.27	...	...	1	(D)
Hardware wholesalers	8	(D)	8	(D)	99.5	16.2	0.20	...	...	...	(D)
Plumbing, heating equipment, supplies distributors	17	(D)	16	(D)	96.1	15.3	0.78	...	...	1	(D)
Lumber, construction materials distributors	51	34,802	37	27,163	98.6	10.4	0.20	1	(D)	13	(D)
Lumber, millwork wholesalers	23	22,881	17	18,068	99.4	11.0	0.20	...	...	6	4,813
Construction materials distributors	28	11,921	20	9,095	97.2	9.1	0.20	1	(D)	7	(D)
Machinery, equipment, supplies distributors	132	57,560	106	51,251	88.2	13.5	0.12	4	171	22	6,138
Commercial machines, equipment distributors	18	7,376	14	6,525	83.4	11.0	0.28	1	(D)	3	(D)
Industrial machinery, equipment distributors	13	1,977	10	1,595	93.7	6.5	0.25	...	...	3	382
Industrial materials, supplies distributors	24	11,265	21	10,223	97.9	7.8	0.07	...	...	3	1,042
Professional equipment, supplies distributors	22	5,059	14	4,494	96.4	14.5	0.09	1	(D)	7	(D)
Service establishment supply houses	34	4,876	29	4,499	92.2	13.0	0.09	1	(D)	4	(D)
Other machinery, equipment, supplies distributors	21	27,007	18	23,915	82.7	16.9	0.10	1	(D)	2	(D)
Metals, metalwork (except scrap) distributors	9	12,704	8	(D)	95.0	8.8	0.08	...	...	1	(D)
Scrap, waste materials dealers	28	8,633	15	7,416	95.6	5.4	0.04	8	374	5	843
Other merchant wholesalers	71	50,622	49	40,883	91.0	8.3	0.19	3	326	19	9,413
Amusement, sporting goods distributors	12	9,460	10	(D)	87.8	15.9	0.56	1	(D)	1	(D)
Jewelry wholesalers	7	1,704	6	(D)	79.7	26.1	0.32	...	...	1	(D)
Merchant wholesalers, n.s.c.	52	39,458	33	29,939	92.6	5.1	0.06	2	(D)	17	(D)
MILWAUKEE, WISCONSIN											
Total	1,203	715,700	903	521,319	88.3	9.3	0.14	71	31,398	229	162,983
Grocery, confectionery, meat wholesalers	103	93,536	72	(V)	(V)	(V)	(V)	4	(V)	27	(V)
General-line grocery wholesalers	8	48,539	4	(V)	(V)	(V)	(V)	1	(V)	3	(V)
Confectionery wholesalers	14	5,182	10	(V)	(V)	(V)	(V)	1	(V)	3	(V)
Fish, seafood distributors	6	2,580	5	(D)	58.6	6.3	0.09	...	...	1	(D)
Meat, meat products wholesalers	31	15,611	22	(V)	(V)	(V)	(V)	1	(V)	8	(V)
Specialty-line grocery wholesalers	44	21,624	31	(V)	(V)	(V)	(V)	1	(V)	12	(V)
Farm products (edible) distributors	59	27,538	35	(V)	(V)	(V)	(V)	6	(V)	18	(V)
Poultry, poultry products distributors	17	5,655	12	4,298	77.2	5.0	0.05	...	...	5	1,357
Fresh fruit, vegetable wholesalers	42	21,883	23	(V)	(V)	(V)	(V)	6	(V)	13	(V)
Beer, wine, distilled spirits wholesalers	35	36,924	33	(D)	78.8	11.4	0.06	...	...	2	(D)
Beer, ale distributors	17	5,823	16	(D)	56.5	3.8	0.11	...	...	1	(D)
Wine, distilled spirits wholesalers	18	31,101	17	(D)	82.8	12.7	0.06	...	...	1	(D)
Tobacco distributors	15	31,571	12	28,295	82.7	5.2	0.03	3	534	...	2,742
Drugs, chemicals, allied products wholesalers	45	28,281	34	27,081	93.9	8.6	0.03	3	2.22	8	978
General-line drug wholesalers	5	18,482	5	(D)	95.6	9.2	0.01	...	...	...	...
Specialty-line drug, toiletries wholesalers	10	1,787	6	1,162	46.6	4.3	(Z)	2	(D)	2	(D)
Industrial chemicals, explosives distributors	17	6,368	11	5,857	99.5	7.3	0.05	1	(D)	5	(D)
Paint, varnish wholesalers	13	1,644	12	(D)	87.9	9.9	0.19	...	...	1	(D)
Dry goods, apparel wholesalers	39	9,539	32	6,760	90.4	11.2	0.07	1	(D)	6	(D)
Clothing, furnishings, footwear wholesalers	33	7,685	27	5,380	89.2	11.7	0.07	1	(D)	5	(D)
General-line dry goods wholesalers	...	...	...	...	...	...	...	...	...	...	...
Specialty-line dry goods wholesalers	6	1,854	5	(D)	95.0	9.1	0.07	...	...	1	(D)
Piece goods converters	...	...	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers	43	10,175	32	9,040	91.7	9.7	0.09	2	(D)	9	(D)
Furniture (household, office) wholesalers	17	3,583	11	3,053	87.0	7.0	(Z)	1	(D)	5	(D)
Home furnishings, floor coverings wholesalers	26	6,592	21	5,987	94.1	11.1	0.13	1	(D)	4	(D)
Paper, allied products wholesalers	47	23,557	38	20,628	97.1	8.0	0.13	...	...	9	2,929
Coarse paper and products wholesalers	22	9,212	18	7,388	95.5	7.7	0.08	...	...	4	1,824
Printing and fine paper distributors	11	11,019	10	10,924	99.5	8.4	0.16	...	...	1	(D)
Stationery, office supplies wholesalers	14	(D)	10	(D)	90.7	7.0	0.09	...	...	4	(D)
Wallpaper wholesalers	...	(D)	...	...	...	...	...	...	...	...	(V)
Farm products (raw materials) merchants	22	31,105	8	3,082	91.7	2.7	0.06	10	20,786	4	7,237
Automotive wholesalers	79	17,990	66	13,098	76.9	10.5	0.13	2	(D)	11	(D)
Motor vehicles distributors	10	3,027	7	(V)	(V)	(V)	(V)	...	...	3	(V)
Automotive equipment, tire-tube wholesalers	69	14,963	59	11,295	75.9	10.7	0.15	2	(D)	8	(D)
Electrical, electronics, appliance distributors	71	80,809	59	76,406	91.6	11.6	0.25	...	...	12	4,403
Electrical apparatus, supplies distributors	27	29,678	25	(D)	96.2	19.3	0.22	...	...	2	(D)
Electrical appliance, radio, TV set wholesalers	25	46,500	20	44,352	90.0	6.7	0.27	...	...	5	2,148
Electronic parts, equipment distributors	19	4,631	14	(V)	(V)	(V)	(V)	...	...	5	(V)
Hardware, plumbing-heating goods wholesalers	47	44,167	37	(V)	(V)	(V)	(V)	...	...	10	(V)
Hardware wholesalers	14	(D)	10	(V)	(V)	(V)	(V)	...	...	4	(V)
Plumbing, heating equipment, supplies distributors	33	(D)	27	21,324	94.4	13.5	0.41	...	...	6	2,708

... Represents zero. D Withheld to avoid disclosure. V Insufficient cash-credit analysis to show separately. Z Less than 0.01 percent.

Table 3B. MERCHANT WHOLESALERS. 1954—CREDIT, RECEIVABLES, BAD DEBT LOSSES—STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS—Con.

Establishments, Sales, and Credit Ratios

Standard metropolitan area kind of business	All establishments		Establishments reporting credit sales					Establishments reporting cash sales only		Establishments not reporting cash-credit data	
	Number	Sales, cash and credit ($1,000)	Number	Sales, cash and credit ($1,000)	Credit sales as percent of sales	End-of-year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales ($1,000)	Number	Sales ($1,000)
MILWAUKEE, WISCONSIN—Continued											
Lumber, construction materials distributors	84	51,503	67	37,765	96.8	9.0	0.29	...	...	17	13,738
Lumber, millwork wholesalers	26	22,532	20	16,603	96.3	9.7	0.37	...	...	6	5,929
Construction materials distributors	58	28,971	47	21,162	97.3	8.5	0.23	...	...	11	7,809
Machinery, equipment, supplies distributors	275	99,118	207	83,657	93.7	10.3	0.14	9	680	59	14,781
Air conditioning, commercial refrigeration equipment, distributors	14	4,172	12	(D)	92.3	13.6	0.56	...	...	2	(D)
Commercial machines, equipment distributors	27	6,685	20	5,895	92.8	17.1	0.22	2	(D)	5	(D)
Construction machinery, equipment dealers	16	18,218	16	18,218	94.4	12.1	0.22	...	...	...	...
Farm-garden machinery, equipment wholesalers	3	5,520	3	5,520	87.3	6.6	0.02	...	...	...	...
Industrial machinery, equipment distributors	58	19,106	33	(V)	(V)	(V)	(V)	4	(V)	21	(V)
Industrial materials, supplies distributors	68	24,657	50	20,543	97.3	7.6	0.07	2	(D)	16	(D)
Professional equipment, supplies distributors	26	7,501	24	(D)	98.5	14.9	0.06	...	...	2	(D)
Service establishment supply houses	57	11,888	44	10,474	92.0	8.7	0.13	1	(D)	12	(D)
Transportation equipment distributors	6	1,371	5	(D)	85.6	8.9	0.08	...	...	1	(D)
Metals, metalwork (except scrap) distributors	32	25,566	29	25,342	99.3	8.4	0.02	...	...	3	224
Iron, steel and products distributors	26	(D)	23	21,958	99.5	8.2	0.02	...	...	3	224
Nonferrous metals distributors	6	(D)	6	3,384	97.9	9.7	0.03	...	...	...	...
Scrap, waste materials dealers	95	25,149	55	22,280	98.2	6.5	0.09	24	1,325	16	1,544
Iron, steel scrap dealers	40	14,823	24	13,322	98.5	7.6	0.04	9	348	7	1,153
Waste materials dealers	55	10,326	31	8,958	97.7	4.8	0.17	15	977	9	391
Other merchant wholesalers	112	79,172	87	58,635	75.2	8.7	0.08	7	4,028	18	16,509
Amusement, sporting goods distributors	27	15,336	19	(V)	(V)	(V)	(V)	1	(V)	7	(V)
Book, magazine, newspaper wholesalers	5	3,723	5	3,704	99.5	6.5	0.03	...	...	...	19
Coal wholesalers	6	16,465	5	(V)	(V)	(V)	(V)	...	...	1	(V)
Farm supplies wholesalers	11	10,988	9	(D)	87.8	5.7	0.01	2	(D)	...	...
Jewelry wholesalers	20	5,090	16	4,890	95.7	17.9	0.08	2	(D)	2	(D)
Petroleum products distributors	10	4,359	6	3,519	99.8	2.0	(Z)	1	(D)	3	(D)
Gift, art goods, greeting card wholesalers	5	583	4	(D)	29.2	3.3	(Z)	...	...	1	(D)
Flower, bulb, plant wholesalers	6	3,856	5	(D)	95.7	11.4	0.03	1	(D)	...	419
Miscellaneous products merchant wholesalers	22	18,772	18	17,249	47.8	5.6	0.08	...	...	4	1,523
MINNEAPOLIS-ST. PAUL, MINNESOTA											
Total	1,614	1,692,718	1,217	1,159,329	91.3	7.0	0.11	117	248,723	280	284,666
Grocery, confectionery, meat wholesalers	132	207,593	86	132,526	88.6	3.8	0.08	21	55,497	25	19,570
General-line grocery wholesalers	24	152,649	8	85,064	87.5	2.8	0.03	13	54,360	3	13,225
Confectionery wholesalers	11	2,437	6	(D)	68.4	2.1	0.06	2	(D)	3	(D)
Fish, seafood distributors	8	3,615	7	(D)	98.7	6.3	0.11	...	...	1	(D)
Meat, meat products wholesalers	28	15,285	22	13,196	91.8	5.1	0.20	3	(D)	3	(D)
Specialty-line grocery wholesalers	61	33,607	43	29,651	90.5	6.0	0.18	3	688	15	3,268
Farm products (edible) distributors	65	34,696	57	30,594	80.7	3.4	0.05	4	502	4	3,600
Poultry, poultry products distributors	14	3,042	13	2,938	83.8	2.7	0.03	1	(D)	...	72
Fresh fruit, vegetable distributors	51	31,654	44	27,656	80.4	3.5	0.05	3	470	4	3,528
Beer, wine, distilled spirits wholesalers	39	91,035	21	(V)	(V)	(V)	(V)	14	(V)	4	(V)
Beer, ale distributors	31	11,721	14	6,295	35.5	1.2	0.06	14	4,246	3	1,180
Wine, distilled spirits wholesalers	8	79,314	7	(V)	(V)	(V)	(V)	...	...	1	(V)
Tobacco distributors	22	29,740	17	21,976	82.8	3.5	0.04	...	...	5	7,764
Drugs, chemicals, allied products wholesalers	75	45,104	57	41,796	95.2	7.0	0.11	2	(D)	16	(D)
General-line drug wholesalers	6	26,059	6	(D)	96.0	5.4	0.07	...	...	...	...
Specialty-line drug, toiletries wholesalers	33	7,319	21	5,918	90.3	8.7	0.10	2	(D)	10	(D)
Industrial chemicals, explosives distributors	18	8,454	14	7,482	98.7	10.2	0.12	...	...	4	972
Paint, varnish wholesalers	18	3,272	16	(D)	87.2	10.0	0.56	...	...	2	(D)
Dry goods, apparel wholesalers	83	36,610	75	33,654	97.0	8.1	0.08	2	(D)	6	2,547
Clothing, furnishing, footwear wholesalers	54	21,739	46	18,783	97.5	8.3	0.11	2	(D)	6	2,547
General-line dry goods wholesalers	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
Specialty-line dry goods wholesalers	26	13,250	26	13,250	96.3	8.2	0.05	...	...	...	...
Piece goods converters	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
Furniture, home furnishings wholesalers	46	26,981	31	(V)	(V)	(V)	(V)	1	(V)	14	(V)
Furniture (household, office) wholesalers	15	8,376	11	6,923	85.6	11.8	0.07	1	(D)	3	(D)
Home furnishings, floor coverings wholesalers	31	18,605	20	(V)	(V)	(V)	(V)	...	...	11	(V)
Paper, allied products wholesalers	63	37,623	54	34,761	97.5	8.4	0.21	...	...	9	2,862
Coarse paper and products wholesalers	26	11,670	23	10,726	93.9	5.2	0.12	...	...	3	944
Printing and fine paper distributors	12	17,696	11	(D)	99.6	9.2	0.27	...	...	1	(D)
Stationery, office supplies wholesalers	23	(D)	18	(D)	97.6	12.0	0.23	...	...	5	(D)
Wallpaper wholesalers	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	(D)
Farm products (raw materials) merchants	65	251,441	9	36,937	96.2	1.2	(Z)	45	177,872	11	36,632
Automotive wholesalers	120	59,940	100	45,103	87.6	10.9	0.24	1	(D)	19	(D)
Motor vehicle distributors	8	11,303	2	(V)	(V)	(V)	(V)	...	...	6	(V)
Automotive equipment, tire-tube wholesalers	112	48,637	98	43,643	89.0	10.9	0.25	1	(D)	13	(D)
Electrical, electronics, appliance distributors	95	106,155	71	77,707	92.0	9.5	0.13	6	517	18	27,931
Electrical apparatus, supplies distributors	44	42,250	36	40,671	97.8	9.5	0.06	1	(D)	7	(D)
Electrical appliance, radio, TV set wholesalers	25	52,612	18	(V)	(V)	(V)	(V)	...	...	7	(V)
Electronic parts, equipment distributors	26	11,293	17	(V)	(V)	(V)	(V)	5	(V)	4	(V)

... Represents zero. D Withheld to avoid disclosure. V Insufficient cash-credit analysis to show separately. Z Less than 0.01 percent.

Table 3B. MERCHANT WHOLESALERS. 1954—CREDIT, RECEIVABLES, BAD DEBT LOSSES—STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS—Con.

Establishments, Sales, and Credit Ratios

Standard metropolitan area kind of business	All establishments		Establishments reporting credit sales					Establishments reporting cash sales only		Establishments not reporting cash-credit data	
	Number	Sales, cash and credit ($1,000)	Number	Sales, cash and credit ($1,000)	Credit sales as percent of sales	End-of-year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales ($1,000)	Number	Sales ($1,000)
MINNEAPOLIS-ST. PAUL, MINNESOTA—Continued											
Hardware, plumbing-heating goods wholesalers	70	128,372	63	124,116	97.6	8.3	0.16	...	...	7	4,256
Hardware wholesalers	29	97,421	23	(D)	98.0	8.3	0.13	...	...	6	(D)
Plumbing, heating equipment supplies distributors	41	30,951	40	(D)	96.0	8.2	0.25	...	...	1	(D)
Lumber, construction materials distributors	109	185,036	85	161,401	91.6	4.6	0.04	...	...	24	23,635
Lumber, millwork wholesalers	51	137,375	40	119,644	90.0	3.3	0.02	...	...	11	17,731
Construction materials distributors	58	47,661	45	41,757	96.5	8.5	0.11	...	...	13	5,904
Machinery, equipment, supplies distributors	349	164,411	292	137,909	89.6	10.5	0.19	3	238	54	26,264
Air conditioning, commercial refrigeration equipment, distributors	18	4,755	16	(D)	74.8	11.3	0.44	...	...	2	(D)
Commercial machines, equipment distributors	39	14,046	31	11,290	96.3	11.4	0.17	2	(D)	6	(D)
Construction machinery, equipment dealers	26	26,739	21	21,453	76.0	13.6	0.22	...	...	5	5,286
Farm-garden machinery, equipment wholesalers	25	28,621	21	24,439	95.2	10.0	0.23	...	...	4	4,182
Industrial machinery, equipment distributors	57	29,618	44	25,994	95.3	7.1	0.16	1	(D)	12	(D)
Industrial materials, supplies distributors	55	21,428	47	17,714	81.9	6.5	0.12	...	...	8	3,714
Professional equipment, supplies distributors	45	20,560	40	18,510	97.4	14.4	0.17	...	...	5	2,050
Service establishment supply houses	74	15,199	63	11,539	89.7	12.7	0.24	...	...	11	3,660
Transportation equipment distributors	10	3,445	9	(D)	86.7	9.2	0.12	...	...	1	(D)
Metals, metalwork (except scrap) distributors	34	30,312	27	23,470	95.0	9.3	0.24	...	...	7	6,842
Iron, steel and products distributors	27	23,831	22	(D)	93.7	9.0	0.13	...	...	5	(D)
Nonferrous metals distributors	7	6,481	5	(D)	98.9	10.1	0.53	...	...	2	(D)
Scrap, waste materials dealers	54	16,331	31	12,640	96.7	5.9	0.04	13	2,135	10	1,556
Iron, steel scrap dealers	27	9,017	16	7,636	97.4	4.8	0.07	6	198	5	1,183
Waste materials dealers	27	7,314	15	5,004	95.8	7.5	(Z)	7	1,937	5	373
Other merchant wholesalers	193	241,338	141	175,156	91.3	6.4	0.08	5	6,792	47	59,390
Amusement, sporting goods distributors	31	13,992	25	13,100	93.2	9.0	0.31	2	(D)	4	(D)
Book, magazine, newspaper wholesalers	7	(D)	3	(D)	98.8	9.7	0.08	...	...	4	(D)
Coal wholesalers	11	30,381	5	(V)	(V)	(V)	(V)	...	...	6	(V)
Farm supplies wholesalers	26	49,086	19	(V)	(V)	(V)	(V)	2	(V)	5	(V)
Jewelry wholesalers	34	(D)	30	(D)	89.0	20.4	0.34	...	...	4	(D)
Petroleum products distributors	23	98,658	12	93,122	100.0	5.8	0.01	...	...	11	5,536
Gift, art goods, greeting card wholesalers	14	2,592	13	(D)	65.2	10.2	0.47	...	...	1	(D)
Flower, bulb, plant wholesalers	9	2,954	9	2,954	92.2	12.2	0.17	...	...	...	...
Miscellaneous products merchant wholesalers	38	34,786	25	29,003	86.5	5.3	0.03	1	(D)	12	(D)
NEW ORLEANS, LOUISIANA											
Total	1,013	921,526	729	626,671	84.9	8.6	0.11	86	87,521	198	207,334
Grocery, confectionery, meat wholesalers	164	210,797	87	155,061	89.3	5.4	0.03	28	9,043	49	46,693
General-line grocery wholesalers	19	33,892	8	(V)	(V)	(V)	(V)	1	(V)	10	(V)
Confectionery wholesalers	11	3,878	8	3,488	73.0	3.7	(Z)	1	(D)	2	(D)
Fish, seafood distributors	39	7,646	15	4,662	63.6	5.0	0.15	13	1,542	11	1,442
Meat, meat products wholesalers	22	9,837	15	(V)	(V)	(V)	(V)	3	(V)	4	(V)
Specialty-line grocery wholesalers	73	155,544	41	123,609	95.4	5.6	0.03	10	3,612	22	28,323
Farm products (edible) distributors	75	78,472	52	(V)	(V)	(V)	(V)	13	(V)	10	(V)
Poultry, poultry products distributors	13	8,011	7	4,884	84.5	1.2	0.18	2	(D)	4	(D)
Fresh fruit, vegetable wholesalers	62	70,461	45	(V)	(V)	(V)	(V)	11	(V)	6	(V)
Beer, wine, distilled spirits wholesalers	24	41,746	18	38,809	72.7	5.5	0.15	6	(D)	...	(D)
Beer, ale distributors	12	20,988	7	(D)	68.6	3.7	0.19	5	(D)	...	(D)
Wine, distilled spirits wholesalers	12	20,758	11	(D)	76.2	7.1	0.11	1	(D)	...	...
Tobacco distributors	21	23,877	18	22,231	54.2	4.6	0.08	1	(D)	2	(D)
Drugs, chemicals, allied products wholesalers	41	24,514	31	18,942	92.8	9.5	0.12	3	333	7	5,239
General-line drug wholesalers	3	13,207	2	(D)	(D)	(D)	(D)	...	...	1	(D)
Specialty-line drug, toiletries wholesalers	19	3,427	11	2,482	71.5	5.2	0.04	3	333	5	612
Industrial chemicals, explosives distributors	7	5,320	6	(D)	96.1	7.5	0.02	...	...	1	(D)
Paint, varnish wholesalers	12	2,560	12	2,560	95.5	12.1	0.35	...	...	...	...
Dry goods, apparel wholesalers	35	24,396	27	(V)	(V)	(V)	(V)	1	(V)	7	(V)
Clothing, furnishings, footwear wholesalers	21	9,005	18	8,689	98.9	14.5	0.25	...	...	3	316
General-line dry goods wholesalers	3	(D)	2	(V)	(V)	(V)	(V)	...	...	1	(V)
Specialty-line dry goods wholesalers	10	5,176	7	(V)	(V)	(V)	(V)	1	(V)	2	(V)
Piece goods converters	1	(D)	...	...	...	...	...	...	...	1	(V)
Furniture, home furnishings wholesalers	27	14,101	25	(D)	97.9	10.8	0.15	...	...	2	(D)
Furniture (household, office) wholesalers	15	4,291	14	(D)	99.6	9.9	0.20	...	...	1	(D)
Home furnishings, floor coverings wholesalers	12	9,810	11	(D)	97.2	11.1	0.12	...	...	1	(D)
Paper, allied products wholesalers	34	17,901	25	12,995	91.4	9.7	0.06	...	...	9	4,906
Coarse paper and products wholesalers	14	7,627	10	5,899	84.0	7.7	0.05	...	...	4	1,728
Printing and fine paper distributors	9	5,248	8	(D)	98.5	10.3	0.08	...	...	1	(D)
Stationery, office supplies wholesalers	11	(D)	7	(V)	(V)	(V)	(V)	...	...	4	(V)
Wallpaper wholesalers	...	(D)	...	...	...	...	...	...	...	...	(V)
Farm products (raw materials) merchants	24	135,407	8	39,970	20.3	6.7	0.01	13	68,208	3	27,229
Automotive wholesalers	71	25,913	56	21,480	89.9	11.8	0.11	2	(D)	13	(D)
Motor vehicle distributors	4	740	2	(V)	(V)	(V)	(V)	...	...	2	(V)
Automotive equipment, tire-tube wholesalers	67	25,173	54	(D)	90.4	11.6	0.11	2	(D)	11	(D)

... Represents zero. D Withheld to avoid disclosure. V Insufficient cash-credit analysis to show separately. Z Less than 0.01 percent.

Table 3B. MERCHANT WHOLESALERS. 1954–CREDIT, RECEIVABLES, BAD DEBT LOSSES–STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS–Con.

Establishments, Sales, and Credit Ratios

Standard metropolitan area kind of business	All establishments		Establishments reporting credit sales					Establishments reporting cash sales only		Establishments not reporting cash-credit data	
	Number	Sales, cash and credit ($1,000)	Number	Sales, cash and credit ($1,000)	Credit sales as percent of sales	End-of-year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales ($1,000)	Number	Sales ($1,000)
NEW ORLEANS, LOUISIANA—Continued											
Electrical, electronics, appliance distributors	53	60,231	43	(V)	(V)	(V)	(V)	...	...	10	(V)
Electrical apparatus, supplies distributors.	23	21,377	20	20,928	96.4	11.1	0.06	...	...	3	449
Electrical appliance, radio, TV set wholesalers	14	34,751	8	(V)	(V)	(V)	(V)	...	...	6	(V)
Electronic parts, equipment distributors	16	4,103	15	(D)	78.4	13.0	0.72	...	...	1	(D)
Hardware, plumbing-heating goods wholesalers	32	16,927	29	16,413	93.5	11.6	0.17	1	(D)	2	(D)
Hardware, wholesalers	15	8,816	14	(D)	93.6	10.6	0.18	...	...	1	(D)
Plumbing-heating equipment, supplies distributors	17	8,111	15	(D)	93.4	12.7	0.16	1	(D)	1	(D)
Lumber, construction materials distributors	56	32,409	45	26,901	97.0	12.1	0.27	3	403	8	5,105
Lumber, millwork wholesalers	30	20,079	22	15,253	97.5	12.5	0.26	3	403	5	4,423
Construction material distributors	26	12,330	23	11,648	96.5	11.4	0.28	...	...	3	682
Machinery, equipment, supplies distributors	220	139,532	175	126,961	96.7	11.9	0.14	7	1,933	38	10,638
Air conditioning, commercial refrigeration equipment distributors	22	6,429	22	6,429	91.8	17.3	0.22	...	...	...	...
Commercial machines, equipment distributors.	20	6,270	14	3,934	87.2	16.1	0.25	2	(D)	4	(D)
Construction machinery, equipment dealers	12	5,763	8	5,408	99.3	12.5	0.09	...	...	4	355
Farm-garden machinery, equipment wholesalers	6	5,193	4	5,027	97.3	3.7	0.04	1	(D)	1	(D)
Industrial machinery, equipment distributors	39	49,422	32	46,279	99.3	12.9	0.09	...	...	7	3,143
Industrial materials, supplies distributors.	29	37,423	23	34,034	97.2	9.7	0.11	1	(D)	5	(D)
Professional equipment, supplies distributors	27	7,644	21	7,050	97.5	15.9	0.21	2	(D)	4	(D)
Service establishment supply houses	33	9,483	26	8,062	89.8	13.6	0.20	...	...	7	1,421
Transportation equipment distributors	32	11,905	25	10,738	93.1	9.1	0.33	1	(D)	6	(D)
Metals, metalwork (except scrap) distributors	23	16,053	18	13,567	97.5	8.5	0.12	...	...	5	2,486
Iron, steel and products distributors	18	(D)	16	(D)	97.2	8.7	0.09	...	...	2	(D)
Nonferrous metal distributors	5	(D)	2	(D)	(D)	(D)	(D)	...	...	3	(D)
Scrap, waste materials dealers	24	14,725	16	11,417	91.8	11.4	0.07	5	(D)	3	(D)
Iron, steel scrap dealers	9	10,743	5	7,671	95.7	8.7	0.09	1	(D)	3	(D)
Waste materials dealers	15	3,982	11	3,746	83.9	16.9	0.03	4	236	...	...
Other merchant wholesalers	89	44,525	56	23,346	76.3	11.3	0.15	3	71	30	21,108
Amusement, sporting goods distributors	15	3,225	13	(D)	93.3	18.7	0.32	...	...	2	(D)
Book, magazine, newspaper wholesalers	7	3,155	4	2,994	100.0	11.8	0.03	...	...	3	161
Coal wholesalers	...	(D)	...	...	...	...	...	...	...	...	(V)
Farm supplies wholesalers	8	9,208	7	(V)	(V)	(V)	(V)	...	...	1	(V)
Jewelry wholesalers	10	2,632	6	2,452	88.8	16.3	0.41	2	(D)	2	(D)
Petroleum products distributors	10	9,682	5	(V)	(V)	(V)	(V)	...	...	5	(V)
Gift, art goods, greeting card wholesalers	3	(D)	1	(V)	(V)	(V)	(V)	1	(V)	1	(V)
Flower, bulb, plant wholesalers	5	1,092	5	1,092	92.6	19.2	0.18	...	...	...	...
Miscellaneous products merchant wholesalers.	31	15,214	15	(V)	(V)	(V)	(V)	...	...	16	(V)
NEW YORK—NORTHEASTERN NEW JERSEY											
Total	29,089	21,691,360	22,123	16,407,893	91.7	8.9	0.11	1,338	772,925	5,628	4,510,542
Grocery, confectionery, meat wholesalers	3,129	3,648,176	2,241	2,632,614	90.3	4.8	0.07	246	97,088	642	918,474
General-line grocery wholesalers	139	385,754	93	(V)	(V)	((V)	(V)	2	(V)	44	(V)
Confectionery wholesalers	194	63,963	151	53,753	85.0	7.9	0.11	9	974	34	9,236
Fish, seafood distributors	208	120,037	167	100,816	92.7	6.8	0.12	6	1,487	35	17,734
Meat, meat products wholesalers	796	796,750	626	616,998	94.1	4.3	0.10	35	7,736	135	172,016
Specialty-line grocery wholesalers	1,792	2,281,672	1,204	1,679,357	89.3	4.6	0.06	194	85,179	394	517,136
Farm products (edible) distributors	1,140	667,185	901	566,801	90.1	4.4	0.10	70	9,274	169	91,110
Poultry, poultry products distributors	330	316,288	281	284,419	95.6	4.3	0.06	5	871	44	30,998
Fresh fruit, vegetable wholesalers	810	350,897	620	282,382	84.6	4.5	0.14	65	8,403	125	60,112
Beer, wine, distilled spirits wholesalers	345	807,038	255	663,944	95.9	9.4	0.04	19	2,314	71	140,780
Beer, ale distributors	178	80,562	114	69,840	87.2	6.3	0.08	19	2,314	45	8,408
Wine, distilled spirits wholesalers	167	726,476	141	594,104	96.9	9.8	0.03	...	...	26	132,372
Tobacco distributors	248	398,969	199	344,155	85.4	4.2	0.05	11	4,553	38	50,261
Drugs, chemicals, allied products wholesalers	1,311	820,416	914	552,407	95.2	9.5	0.10	33	30,561	364	237,448
General-line drug wholesalers	34	137,009	23	(V)	(V)	(V)	(V)	...	...	11	(V)
Speciality-line drug, toiletries wholesalers	585	270,186	390	(V)	(V)	(V)	(V)	15	(V)	180	(V)
Industrial chemicals, explosives distributors	512	354,197	362	264,924	94.8	8.3	0.09	16	27,938	134	61,335
Paint, varnish wholesalers	180	59,024	139	44,850	92.0	12.5	0.15	2	(D)	39	(D)
Dry goods, apparel wholesalers	5,357	3,730,798	4,334	2,948,873	97.8	10.6	0.12	77	10,844	946	771,081
Clothing, furnishings, footwear wholesalers.	1,944	(D)	1,538	660,416	97.6	12.6	0.16	42	(D)	364	213,110
General-line dry goods wholesalers	9	(D)	7	66,058	100.0	8.4	0.10	...	...	2	1,998
Specialty-line dry goods wholesalers	2,683	1,391,200	2,209	1,099,422	97.6	11.3	0.13	34	6,065	440	285,713
Piece goods converters	721	1,394,146	580	1,122,977	98.1	9.0	0.10	1	(D)	140	(D)
Furniture, home furnishings wholesalers	1,446	648,299	1,144	522,152	96.8	11.9	0.17	40	6,316	262	119,831
Furniture (household, office) wholesalers	414	166,901	318	132,468	95.0	10.6	0.23	17	3,274	79	31,159
Home furnishings, floor coverings wholesalers	1,032	481,398	826	389,684	97.4	12.3	0.15	23	3,042	183	88,672
Paper, allied products wholesalers	1,285	858,481	974	654,710	97.4	10.8	0.13	21	1,372	290	202,399
Coarse paper and products wholesalers	603	284,805	461	239,030	98.3	11.8	0.16	11	694	131	45,081
Printing and fine paper distributors	259	444,121	203	323,336	97.2	10.0	0.10	...	...	56	120,785
Stationery, office supplies wholesalers	387	113,698	281	80,076	95.6	11.0	0.18	10	678	96	32,944
Wallpaper wholesalers	36	15,857	29	12,268	94.9	13.8	0.08	...	...	7	3,589

... Represents zero. D Withheld to avoid disclosure. V Insufficient cash-credit analysis to show separately.

Table 3B. MERCHANT WHOLESALERS. 1954–CREDIT, RECEIVABLES, BAD DEBT LOSSES–STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS–Con.

Establishments, Sales, and Credit Ratios

Standard metropolitan area kind of business	All establishments		Establishments reporting credit sales					Establishments reporting cash sales only		Establishments not reporting cash-credit data	
	Number	Sales, cash and credit ($1,000)	Number	Sales, cash and credit ($1,000)	Credit sales as percent of sales	End-of-year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales ($1,000)	Number	Sales ($1,000)
NEW YORK-NORTHEASTERN NEW JERSEY—Continued											
Farm products (raw materials) merchants	506	1,532,727	404	873,023	64.6	5.7	0.07	36	350,314	66	309,390
Automotive wholesalers	1,084	367,861	844	267,620	85.9	10.8	0.16	56	23,192	184	77,049
Motor vehicle distributors	133	94,026	72	47,661	86.3	5.4	0.07	22	20,700	39	25,665
Automotive equipment, tire-tube wholesalers	951	273,835	772	219,959	85.9	11.9	0.18	34	2,492	145	51,384
Electrical, electronics, appliance distributors	1,131	820,151	850	674,133	90.9	12.1	0.23	44	6,867	237	139,151
Electrical apparatus, supplies distributors	532	350,348	435	291,297	93.1	12.9	0.24	10	2,148	87	56,903
Electrical appliance, radio, TV set wholesalers	234	341,381	162	290,146	92.9	12.4	0.25	11	3,118	61	48,117
Electronic parts, equipment distributors	365	128,422	253	92,690	77.8	9.1	0.16	23	1,601	89	34,131
Hardware, plumbing-heating goods wholesalers	1,086	494,506	914	428,511	95.5	11.9	0.22	8	759	164	65,236
Hardware wholesalers	468	199,502	385	168,469	97.2	11.2	0.16	5	256	78	30,777
Plumbing, heating equipment, supplies distributors	618	295,004	529	260,042	94.4	12.4	0.25	3	503	86	34,459
Lumber, construction materials distributors	974	697,915	755	592,360	97.0	10.9	0.16	14	694	205	104,861
Lumber, millwork wholesalers	441	371,172	352	325,798	97.6	10.5	0.11	7	406	82	44,968
Construction materials distributors	533	326,743	403	266,562	96.3	11.4	0.23	7	288	123	59,893
Machinery, equipment, supplies distributors	3,743	1,308,209	2,901	1,005,635	93.3	11.5	0.15	147	26,879	695	275,695
Air conditioning, commercial refrigeration equipment, distributors	192	63,310	151	47,922	94.2	10.7	0.16	8	420	33	14,968
Commercial machines, equipment distributors	388	106,558	282	77,858	92.5	15.8	0.21	19	3,083	87	25,617
Construction machinery, equipment dealers	110	98,073	79	76,139	90.6	12.1	0.25	6	331	25	21,603
Farm-garden machinery, equipment wholesalers	41	20,690	28	(V)	(V)	(V)	(V)	1	(V)	12	(V)
Industrial machinery, equipment distributors	853	324,160	630	252,529	92.2	11.1	0.14	57	15,150	166	56,481
Industrial materials, supplies distributors	660	254,381	525	196,195	95.3	9.6	0.12	20	3,217	115	54,969
Professional equipment, supplies distributors	587	176,596	476	145,328	94.6	12.4	0.10	9	524	102	30,744
Service establishment supply houses	717	180,970	592	140,433	94.8	13.0	0.19	15	630	110	39,907
Transportation equipment distributors	195	83,471	138	60,012	91.1	9.1	0.10	12	3,328	45	20,131
Metals, metalwork (except scrap) distributors	681	1,255,965	501	873,410	89.2	8.3	0.06	40	69,929	140	312,626
Iron, steel and products distributors	487	401,517	360	303,695	88.2	10.6	0.13	25	8,557	102	89,265
Nonferrous metals distributors	194	854,448	141	569,715	89.7	7.2	0.02	15	61,372	38	223,361
Scrap, waste materials dealers	1,236	376,042	757	306,247	97.4	8.1	0.09	303	27,145	176	42,650
Iron, steel scrap dealers	261	102,549	130	87,544	97.3	11.2	0.05	84	7,740	47	7,265
Waste materials dealers	975	273,493	627	218,703	97.4	6.8	0.11	219	19,405	129	35,385
Other merchant wholesalers	4,387	3,258,622	3,235	2,501,298	90.8	9.6	0.09	173	104,824	979	652,500
Amusement, sporting goods distributors	597	281,653	463	210,803	95.8	13.1	0.18	14	4,056	120	66,794
Book, magazine, newspaper wholesalers	271	183,616	190	140,910	97.8	7.0	0.08	16	2,331	65	40,375
Coal wholesalers	88	164,269	64	119,997	97.0	10.6	0.02	5	7,110	19	37,162
Farm supplies wholesalers	116	120,561	80	57,552	94.3	5.5	0.10	10	37,445	26	25,564
Jewelry wholesalers	1,352	451,583	1,098	361,766	95.3	17.4	0.19	47	8,486	207	81,331
Petroleum products distributors	210	341,403	106	282,253	99.1	7.8	0.03	5	821	99	58,329
Gift, art goods, greeting card wholesalers	327	82,075	232	61,744	89.8	12.0	0.17	15	704	80	19,627
Flower, bulb, plant wholesalers	151	40,281	113	32,028	89.9	18.2	0.38	7	404	31	7,849
Miscellaneous products, merchant wholesalers	1,275	1,593,181	889	1,234,245	85.2	7.2	0.05	54	43,467	332	315,469
PHILADELPHIA, PENNSYLVANIA											
Total	5,009	2,853,834	3,478	2,112,906	91.1	7.9	0.12	513	100,344	1,018	640,584
Grocery, confectionery, meat wholesalers	549	465,987	367	360,021	86.9	3.8	0.07	63	12,731	119	93,235
General-line grocery wholesalers	41	139,560	34	123,713	89.0	2.5	0.02	...	...	7	15,847
Confectionery wholesalers	36	12,389	25	(V)	(V)	(V)	(V)	3	(V)	8	(V)
Fish, seafood distributors	43	22,714	32	20,142	91.0	4.3	0.29	1	(D)	10	(D)
Meat, meat products wholesalers	175	118,956	117	86,483	90.7	4.3	0.06	23	3,863	35	28,610
Specialty-line grocery wholesalers	254	172,368	159	121,576	82.8	4.7	0.10	36	7,564	59	43,228
Farm products (edible) distributors	236	142,207	157	120,756	89.4	3.1	0.12	23	2,586	56	18,865
Poultry, poultry products distributors	62	45,535	40	40,003	90.8	4.0	0.05	4	676	18	4,856
Fresh fruit, vegetable wholesalers	174	96,672	117	80,753	88.7	2.6	0.15	19	1,910	38	14,009
Beer, wine, distilled spirits wholesalers	277	141,384	42	(V)	(V)	(V)	(V)	152	(V)	83	(V)
Beer, ale distributors	245	75,642	23	10,158	84.7	5.1	0.04	144	45,626	78	19,858
Wine, distilled spirits wholesalers	32	65,742	19	(V)	(V)	(V)	(V)	8	(V)	5	(V)
Tobacco distributors	100	94,951	73	68,466	82.1	4.2	0.07	8	4,867	19	21,618
Drugs, chemicals, allied products wholesalers	164	84,814	124	68,567	94.4	7.1	0.06	2	(D)	38	(D)
General-line drug wholesalers	6	38,829	6	38,829	96.4	6.7	0.02	...	...	...	...
Specialty-line drug, toiletries wholesalers	67	21,257	43	(V)	(V)	(V)	(V)	1	(V)	23	(V)
Industrial chemicals, explosives distributors	47	18,829	37	16,705	99.1	7.3	0.08	...	...	10	2,124
Paint, varnish wholesalers	44	5,899	38	4,644	82.8	11.0	0.39	1	(D)	5	(D)
Dry goods, apparel wholesalers	344	126,821	290	106,722	93.3	12.6	0.20	8	260	46	19,839
Clothing, furnishings, footwear wholesalers	171	54,913	147	50,821	93.8	13.7	0.25	2	(D)	22	(D)
General-line dry goods wholesalers	3	(D)	2	(V)	(V)	(V)	(V)	...	...	1	(V)
Specialty-line dry goods wholesalers	159	60,825	130	48,833	92.1	11.2	0.16	6	208	23	1,784
Piece goods converters	11	(D)	11	(D)	97.7	15.8	0.22	...	...	...	...
Furniture, home furnishings wholesalers	185	74,180	146	59,792	93.4	12.4	0.34	14	1,073	25	13,315
Furniture (household, office) wholesalers	75	23,057	62	18,916	92.3	9.5	0.32	4	144	9	3,997
Home furnishings, floor coverings wholesalers	110	51,123	84	40,876	93.9	13.8	0.35	10	929	16	9,318

... Represents zero. D Withheld to avoid disclosure. V Insufficient cash-credit analysis to show separately.

Table 3B. MERCHANT WHOLESALERS. 1954–CREDIT, RECEIVABLES, BAD DEBT LOSSES–STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS–Con.

Establishments, Sales, and Credit Ratios

Standard metropolitan area kind of business	All establishments		Establishments reporting credit sales					Establishments reporting cash sales only		Establishments not reporting cash-credit data	
	Number	Sales, cash and credit ($1,000)	Number	Sales, cash and credit ($1,000)	Credit sales as percent of sales	End-of-year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales ($1,000)	Number	Sales ($1,000)
PHILADELPHIA, PENNSYLVANIA--Con.											
Paper, allied products wholesalers	210	101,301	167	86,840	96.0	8.8	0.10	7	235	36	14,226
Coarse paper and products wholesalers	111	51,345	91	44,268	96.4	7.9	0.13	5	(D)	15	(D)
Printing and fine paper distributors	37	37,923	29	31,971	97.9	9.3	0.04	...	...	8	5,952
Stationery, office supplies wholesalers	42	8,531	30	7,592	91.5	9.4	0.16	2	(D)	10	(D)
Wallpaper wholesalers	20	3,502	17	3,009	80.5	13.8	0.20	...	...	3	493
Farm products (raw materials) merchants	82	190,374	58	116,448	91.2	4.0	0.01	9	7,614	15	66,312
Automotive wholesalers	319	87,263	257	72,802	84.8	8.9	0.14	12	465	50	13,996
Motor vehicle distributors	36	22,834	21	(V)	(V)	(V)	(V)	...	...	15	(V)
Automotive equipment, tire-tube wholesalers	283	64,429	236	57,602	87.8	10.1	0.18	12	465	35	6,362
Electrical, electronics, appliance distributors	201	234,134	163	180,950	93.4	11.9	0.17	3	308	35	52,876
Electrical apparatus, supplies distributors	104	84,361	91	69,804	94.0	11.0	0.12	1	(D)	12	(D)
Electrical appliance, radio, TV set wholesalers	42	113,911	32	96,506	94.9	12.9	0.20	1	(D)	9	(D)
Electronic parts, equipment distributors	55	35,862	40	(V)	(V)	(V)	(V)	1	(V)	14	(V)
Hardware, plumbing-heating goods wholesalers	264	127,443	207	90,006	91.8	11.5	0.24	11	1,912	46	35,525
Hardware wholesalers	68	40,596	48	(V)	(V)	(V)	(V)	1	(V)	19	(V)
Plumbing, heating equipment, supplies distributors	196	86,847	159	73,061	92.0	12.0	0.26	10	1,852	27	11,934
Lumber, construction materials distributors	234	215,156	189	170,235	97.5	10.2	0.10	5	396	40	44,525
Lumber, millwork wholesalers	103	119,681	86	112,127	98.7	10.7	0.07	1	(D)	16	(D)
Construction materials distributors	131	95,475	103	(V)	(V)	(V)	(V)	4	(V)	24	(V)
Machinery equipment supplies distributors	774	275,214	569	214,647	94.0	9.2	0.15	33	2,299	172	58,268
Air conditioning, commercial refrigeration equipment, distributors	46	13,615	30	(V)	(V)	(V)	(V)	6	(V)	10	(V)
Commercial machines, equipment distributors	93	18,148	59	(V)	(V)	(V)	(V)	6	(V)	28	(V)
Construction machinery, equipment dealers	36	26,451	27	22,647	97.1	10.3	0.31	2	(D)	7	(D)
Farm-garden machinery, equipment wholesalers	18	11,879	15	11,106	91.2	7.7	0.08	...	...	3	773
Industrial machinery, equipment distributors	179	72,045	124	53,325	95.5	7.4	0.08	6	623	49	18,097
Industrial materials, supplies distributors	139	62,433	108	52,722	98.3	8.6	0.07	6	267	25	9,444
Professional equipment, supplies distributors	104	23,864	76	19,500	90.9	11.4	0.16	4	134	24	4,230
Service establishment supply houses	141	41,687	118	31,571	92.2	10.3	0.25	2	(D)	21	(D)
Transportation equipment distributors	18	5,092	12	4,785	76.7	5.2	0.13	1	(D)	5	(D)
Metals, metalwork (except scrap) distributors	121	122,630	99	97,523	81.9	8.8	0.23	2	(D)	20	(D)
Iron, steel and products distributors	97	103,412	80	82,401	79.1	8.3	0.25	2	(D)	15	(D)
Nonferrous metals distributors	24	19,218	19	15,122	97.5	11.7	0.12	...	...	5	4,096
Scrap, waste materials dealers	407	111,320	195	84,623	97.1	6.7	0.04	136	8,912	76	17,785
Iron, steel scrap dealers	120	50,479	51	37,934	96.6	8.6	0.05	43	3,028	26	9,517
Waste materials dealers	287	60,841	144	46,689	97.5	5.2	0.03	93	5,884	50	8,268
Other merchant wholesalers	542	258,655	375	(V)	(V)	(V)	(V)	25	(V)	142	(V)
Amusement, sporting goods distributors	67	33,819	52	29,999	91.1	12.9	0.15	1	(D)	14	(D)
Book, magazine, newspaper wholesalers	45	13,595	25	11,564	95.9	7.7	0.10	6	469	14	1,562
Coal wholesalers	36	36,154	25	(V)	(V)	(V)	(V)	1	(V)	10	(V)
Farm supplies wholesalers	44	51,026	31	(V)	(V)	(V)	(V)	3	(V)	10	(V)
Jewelry wholesalers	101	27,619	78	24,229	73.8	14.7	0.23	1	(D)	22	(D)
Petroleum products distributors	36	16,043	15	(V)	(V)	(V)	(V)	2	(V)	19	(V)
Gift, art goods, greeting card wholesalers	33	5,768	23	4,867	93.6	13.3	(Z)	2	(D)	8	(D)
Flower, bulb, plant wholesalers	31	5,230	21	4,513	81.3	10.4	0.07	2	(D)	8	(D)
Miscellaneous products merchant wholesalers	149	69,401	105	(V)	(V)	(V)	(V)	7	(V)	37	(V)
PITTSBURGH, PENNSYLVANIA											
Total	2,238	1,238,788	1,465	927,149	90.6	8.9	0.14	340	88,189	433	223,450
Grocery, confectionery, meat wholesalers	236	152,209	150	121,520	82.0	5.9	0.07	34	10,121	52	20,568
General-line grocery wholesalers	55	66,260	32	51,194	86.1	5.9	0.06	19	9,004	4	6,062
Confectionery wholesalers	35	7,518	26	6,118	65.2	4.5	0.10	...	...	9	1,400
Fish, seafood distributors	8	6,340	6	(D)	89.2	7.3	0.19	1	(D)	1	(D)
Meat, meat products wholesalers	36	13,123	20	(V)	(V)	(V)	(V)	4	(V)	12	(V)
Specialty-line grocery wholesalers	102	58,968	66	50,227	78.2	5.6	0.07	10	509	26	8,232
Farm products (edible) distributors	131	73,174	94	60,095	84.6	3.6	0.09	11	1,114	26	11,965
Poultry, poultry products distributors	23	9,376	15	7,653	93.2	3.6	0.10	2	(D)	6	(D)
Fresh fruit, vegetable wholesalers	108	63,798	79	52,442	83.3	3.6	0.09	9	(D)	20	(D)
Beer, wine distilled spirits wholesalers	288	77,238	12	2,331	54.3	8.5	0.04	229	67,486	47	7,421
Beer, ale distributors	268	67,043	11	(D)	41.8	10.3	0.05	211	57,860	46	(D)
Wine, distilled spirits wholesalers	20	10,195	1	(D)	(D)	(D)	(D)	18	9,626	1	(D)
Tobacco distributors	46	38,172	39	33,633	83.7	6.6	0.07	2	(D)	5	(D)
Drugs, chemicals, allied products wholesalers	63	46,148	46	(V)	(V)	(V)	(V)	2	(V)	15	(V)
General-line drug wholesalers	5	27,840	4	(V)	(V)	(V)	(V)	...	...	1	(V)
Specialty-line drug, toiletries wholesalers	20	6,164	15	5,933	94.3	4.7	0.05	1	(D)	4	(D)
Industrial chemicals, explosives distributors	22	6,208	15	5,078	99.4	4.7	0.08	1	(D)	6	(D)
Paint, varnish wholesalers	16	5,936	12	(V)	(V)	(V)	(V)	...	...	4	(V)
Dry goods, apparel wholesalers	86	29,707	72	24,710	92.7	12.9	0.17	2	(D)	12	(D)
Clothing, furnishings, footwear wholesalers	66	22,419	56	19,813	94.1	13.2	0.17	1	(D)	9	(D)
General-line dry goods wholesalers	1	(D)	...	...	...	...	...	...	...	1	(V)
Specialty-line dry goods wholesalers	19	(D)	16	4,897	87.0	11.7	0.16	1	(D)	2	(D)
Piece goods converters	...	...	...	...	...	...	...	...	...	...	...

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Table 3B. MERCHANT WHOLESALERS. 1954—CREDIT, RECEIVABLES, BAD DEBT LOSSES—STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS—Con.

Establishments, Sales, and Credit Ratios

Standard metropolitan area kind of business	All establishments		Establishments reporting credit sales					Establishments reporting cash sales only		Establishments not reporting cash-credit data	
	Number	Sales, cash and credit ($1,000)	Number	Sales, cash and credit ($1,000)	Credit sales as percent of sales	End-of-year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales ($1,000)	Number	Sales ($1,000)
PITTSBURGH, PENNSYLVANIA—Continued											
Furniture, home furnishings wholesalers	72	32,294	53	26,748	93.1	10.2	0.22	3	122	16	5,424
Furniture (household, office) wholesalers	30	15,745	21	12,518	88.0	9.9	0.16	...	...	9	3,227
Home furnishings, floor coverings wholesalers	42	16,549	32	14,230	97.6	10.5	D.27	3	122	7	2,197
Paper, allied products wholesalers	57	46,239	47	37,825	92.1	7.8	0.10	...	...	10	8,414
Coarse paper and products wholesalers	21	14,599	20	14,513	96.5	4.5	0.13	...	...	1	(D)
Printing and fine paper distributors	12	24,028	10	17,587	87.1	10.5	0.07	...	...	2	(D)
Stationery, office supplies wholesalers	22	(D)	15	(D)	96.6	7.9	0.11	...	...	7	(D)
Wallpaper wholesalers	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
Farm products (raw materials) merchants	6	1,806	3	(V)	(V)	(V)	(V)	2	(V)	1	(V)
Automotive wholesalers	183	44,730	150	35,393	79.4	10.7	0.30	9	1,056	24	8,281
Motor vehicle distributors	15	5,188	11	3,721	82.1	3.8	0.05	1	(D)	3	(D)
Automotive equipment, tire-tube wholesalers	168	39,542	139	31,672	79.1	11.5	0.33	8	(D)	21	(D)
Electrical, electronics appliance distributors	97	107,312	78	90,337	89.4	11.1	0.22	1	(D)	18	(D)
Electrical apparatus, supplies distributors	50	40,993	44	38,375	93.8	11.4	0.30	...	...	6	2,618
Electrical appliance, radio, TV set wholesalers	28	59,583	18	45,599	89.0	11.0	D.12	1	(D)	9	(D)
Electronic parts, equipment distributors	19	6,736	16	6,363	65.2	9.9	0.49	...	...	3	373
Hardware, plumbing-heating goods wholesalers	80	72,134	67	49,972	93.9	11.8	0.28	...	...	13	22,162
Hardware wholesalers	26	39,142	22	(V)	(V)	(V)	(V)	...	...	4	(V)
Plumbing, heating equipment, supplies distributors	54	32,992	45	31,246	93.1	11.7	D.43	...	...	9	1,746
Lumber, construction materials distributors	141	124,665	107	97,240	94.5	9.6	0.14	1	(D)	33	(D)
Lumber, millwork wholesalers	59	64,761	50	60,436	93.2	8.7	0.07	1	(D)	8	(D)
Construction materials distributors	82	59,904	57	(V)	(V)	(V)	(V)	...	...	25	(V)
Machinery, equipment, supplies distributors	374	160,706	294	126,734	95.1	10.1	D.14	11	3,376	69	30,596
Air conditioning, commercial refrigeration equipment, distributors	22	7,407	14	(V)	(V)	(V)	(V)	1	(V)	7	(V)
Commercial machines, equipment distributors	39	7,958	28	6,258	86.4	20.9	0.50	2	(D)	9	(D)
Construction machinery, equipment dealers	28	25,166	23	22,854	96.5	10.9	0.15	1	(D)	4	(D)
Farm-garden machinery, equipment wholesalers	9	4,885	8	(D)	91.7	6.7	0.06	...	...	1	(D)
Industrial machinery, equipment distributors	67	31,273	48	24,120	97.0	10.0	0.06	4	3,138	15	4,015
Industrial materials, supplies distributors	87	48,051	73	39,644	98.2	7.2	D.08	2	(D)	12	(D)
Professional equipment, supplies distributors	35	14,249	25	11,260	92.2	12.7	D.15	...	...	10	2,989
Service establishment supply houses	82	16,106	71	13,840	91.0	12.1	0.23	1	(D)	10	(D)
Transportation equipment distributors	5	5,611	4	(V)	(V)	(V)	(V)	...	...	1	(V)
Metals, metalwork (except scrap) distributors	62	71,262	43	61,402	98.8	7.5	0.08	3	137	16	9,723
Iron, steel and products distributors	52	47,941	37	40,860	98.6	7.4	0.09	3	137	12	6,944
Nonferrous metals distributors	10	23,321	6	20,542	99.1	7.6	D.04	...	...	4	2,779
Scrap, waste materials dealers	135	78,491	83	66,400	97.2	7.9	0.01	23	1,583	29	10,508
Iron, steel scrap dealers	88	53,008	52	42,272	96.3	8.9	0.01	16	1,397	20	9,339
Waste materials dealers	47	25,483	31	24,128	98.8	6.1	0.01	7	186	9	1,169
Other merchant wholesalers	181	82,501	127	60,675	90.0	11.8	0.19	7	1,381	47	20,445
Amusement, sporting goods distributors	30	12,133	26	11,684	82.5	15.9	D.31	...	...	4	449
Book, magazine, newspaper wholesalers	18	5,460	10	4,547	84.4	6.9	0.07	1	(D)	7	(D)
Coal wholesalers	19	21,671	11	(V)	(V)	(V)	(V)	...	...	8	(V)
Farm supplies wholesalers	8	7,638	6	(D)	98.1	3.4	D.01	...	...	2	(D)
Jewelry wholesalers	38	10,765	33	8,983	87.9	24.2	0.47	1	(D)	4	(D)
Petroleum products distributors	15	6,212	6	(V)	(V)	(V)	(V)	...	...	9	(V)
Gift, art goods, greeting card wholesalers	9	2,010	8	(D)	92.5	12.7	0.20	1	(D)	...	...
Flower, bulb, plant wholesalers	9	3,544	6	3,261	91.0	13.4	0.15	...	...	3	283
Miscellaneous products merchant wholesalers	35	13,068	21	8,235	87.9	13.3	0.19	4	940	10	3,893
PORTLAND, OREGON											
Total	1,123	987,245	854	737,899	87.5	8.0	D.16	78	59,341	191	190,005
Grocery, confectionery, meat wholesalers	90	77,352	50	(V)	(V)	(V)	(V)	10	(V)	30	(V)
General-line grocery wholesalers	9	46,817	4	(V)	(V)	(V)	(V)	2	(V)	3	(V)
Confectionery wholesalers	10	3,130	5	(V)	(V)	(V)	(V)	1	(V)	4	(V)
Fish, seafood distributors	7	2,754	4	1,891	93.8	5.4	0.05	1	(D)	2	(D)
Meat, meat products wholesalers	19	9,180	10	6,483	78.8	7.5	0.08	3	546	6	2,151
Speciality-line grocery wholesalers	45	15,471	27	10,645	75.6	6.7	0.09	3	211	15	4,615
Farm products (edible) distributors	42	26,369	30	20,871	92.3	5.0	0.19	7	751	5	4,747
Poultry, poultry products distributors	8	2,155	7	(D)	83.1	8.7	(Z)	1	(D)	...	...
Fresh fruit, vegetable wholesalers	34	24,214	23	(D)	93.4	4.6	D.21	6	(D)	5	4,747
Beer, wine, distilled spirits wholesalers	29	12,584	7	6,389	3.6	0.3	(Z)	15	4,588	7	1,607
Beer, ale distributors	21	(D)	6	(D)	3.5	0.3	(Z)	9	(D)	6	(D)
Wine, distilled spirits wholesalers	8	(D)	1	(D)	(D)	(D)	(D)	6	(D)	1	(D)
Tobacco distributors	13	12,935	11	(D)	62.7	2.9	0.06	2	(D)	...	...
Drugs, chemicals, allied products wholesalers	40	30,416	28	24,840	91.9	7.5	D.12	3	691	9	4,885
General-line drug wholesalers	4	16,637	3	(D)	99.8	5.8	D.02	...	...	1	(D)
Speciality-line drug, toiletries wholesalers	14	4,308	9	3,514	51.3	8.9	0.03	2	(D)	3	(D)
Industrial chemicals, explosives distributors	13	8,502	8	7,333	97.1	8.2	D.27	1	(D)	4	(D)
Paint, varnish wholesalers	9	969	8	(D)	93.2	19.5	0.62	...	...	1	(D)

... Represents zero. D Withheld to avoid disclosure. V Insufficient cash-credit analysis to show separately. Z Less than 0.01 percent.

Table 3B. MERCHANT WHOLESALERS. 1954–CREDIT, RECEIVABLES, BAD DEBT LOSSES–STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS–Con.

Establishments, Sales, and Credit Ratios

Standard metropolitan area kind of business	All establishments		Establishments reporting credit sales					Establishments reporting cash sales only		Establishments not reporting cash-credit data	
	Number	Sales, cash and credit ($1,000)	Number	Sales, cash and credit ($1,000)	Credit sales as percent of sales	End-of-year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales ($1,000)	Number	Sales ($1,000)
PORTLAND, OREGON—Continued											
Dry goods, apparel wholesalers	23	(D)	19	7,779	87.7	9.7	0.17	...	...	4	(D)
Clothing, furnishings, footwear wholesalers	16	(D)	14	3,574	97.0	13.3	0.31	...	...	2	(D)
General-line dry goods wholesalers	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
Specialty-line dry goods wholesalers	5	(D)	3	(V)	(V)	(V)	(V)	...	...	2	(V)
Piece goods converters	...	...	...	...	...	...	(Z)	...	...	...	...
Furniture, home furnishings wholesalers	31	22,127	25	17,429	96.7	10.3	0.32	...	...	6	4,698
Furniture (household, office) wholesalers	13	(D)	10	(V)	(V)	(V)	(V)	...	...	3	(V)
Home furnishings, floor coverings wholesalers	18	(D)	15	12,133	96.8	12.2	0.40	...	...	3	(D)
Paper, allied products wholesalers	27	18,558	24	18,203	97.9	9.5	0.06	...	...	3	355
Coarse paper and products wholesalers	14	15,865	13	(D)	98.4	9.2	0.04	...	...	1	(D)
Printing and fine paper distributors	6	(D)	6	(D)	94.2	11.1	0.20	...	...	...	...
Stationery, office supplies wholesalers	7	(D)	5	(D)	98.5	11.0	0.16	...	...	2	(D)
Wallpaper wholesalers	...	(D)	...	...	...	...	...	...	...	...	(V)
Farm products (raw materials) merchants	16	172,882	8	128,043	69.0	2.4	(Z)	5	43,882	3	957
Automotive wholesalers	122	40,951	105	33,543	91.5	12.0	0.22	3	392	14	7,016
Motor vehicle distributors	14	8,429	10	5,569	98.7	14.3	0.05	2	(D)	2	(D)
Automotive equipment, tire-tube wholesalers	108	32,522	95	27,974	90.1	11.5	0.25	1	(D)	12	(D)
Electrical, electronics, appliance distributors	58	68,228	49	59,135	93.2	9.7	0.23	...	...	9	9,093
Electrical apparatus, supplies distributors	26	35,149	25	(D)	97.8	10.1	0.26	...	...	1	(D)
Electrical appliance, radio, TV set wholesalers	27	30,722	19	(D)	86.7	8.5	0.14	...	...	8	(D)
Electronic parts, equipment distributors	5	2,357	5	2,357	85.3	14.0	0.64	...	...	...	...
Hardware, plumbing-heating goods wholesalers	46	47,319	44	(D)	90.7	9.3	0.12	1	(D)	1	(D)
Hardware wholesalers	21	26,733	21	(D)	85.7	8.8	0.12	...	...	...	(D)
Plumbing, heating equipment, supplies distributors	25	20,586	23	(D)	97.3	9.9	0.13	1	(D)	1	(D)
Lumber, construction materials distributors	148	258,975	116	(V)	(V)	(V)	(V)	5	(V)	27	(V)
Lumber, millwork wholesalers	106	238,383	84	(V)	(V)	(V)	(V)	5	(V)	17	(V)
Construction materials distributors	42	20,592	32	18,028	95.5	12.0	0.34	...	...	10	2,564
Machinery, equipment supplies distributors	242	100,026	205	80,373	94.1	13.0	0.34	4	129	33	19,524
Air conditioning, commercial refrigeration equipment, distributors	13	2,925	11	(V)	(V)	(V)	(V)	...	...	2	(V)
Commercial machines, equipment distributors	25	7,065	21	5,694	94.2	21.2	1.04	1	(D)	3	(D)
Construction machinery, equipment dealers	25	24,177	24	(D)	92.4	14.9	0.42	...	...	1	(D)
Farm-garden machinery, equipment wholesalers	16	10,911	15	(V)	(V)	(V)	(V)	...	...	1	(V)
Industrial machinery, equipment distributors	49	13,899	38	10,898	95.7	10.3	0.23	2	(D)	9	(D)
Industrial materials, supplies distributors	53	23,680	43	17,073	94.3	11.5	0.23	1	(D)	9	(D)
Professional equipment, supplies distributors	18	6,508	16	(D)	96.7	16.3	0.05	...	...	2	(D)
Service establishment supply houses	35	7,751	31	6,539	93.0	12.1	0.29	...	...	4	1,212
Transportation equipment distributors	8	3,110	6	(V)	(V)	(V)	(V)	...	...	2	(V)
Metals, metalwork (except scrap) distributors	31	21,350	28	19,575	93.3	12.5	0.40	1	(D)	2	(D)
Iron, steel and products distributors	24	17,173	23	(D)	94.3	12.6	0.46	...	...	1	(D)
Nonferrous metals distributors	7	4,177	5	(D)	88.2	12.3	0.15	1	(D)	1	(D)
Scrap, waste materials dealers	32	(D)	16	8,145	93.1	7.6	0.31	10	(D)	6	(D)
Iron, steel scrap dealers	15	(D)	8	1,559	94.5	10.1	0.71	6	(D)	1	(D)
Waste materials dealers	17	7,127	8	6,586	92.8	7.0	0.21	4	269	5	272
Other merchant wholesalers	133	58,660	89	43,015	79.8	8.2	0.11	12	1,711	32	13,934
Amusement, sporting goods distributors	22	11,661	17	(V)	(V)	(V)	(V)	3	(V)	2	(V)
Book, magazine, newspaper wholesalers	31	7,377	20	6,935	98.8	1.4	0.07	5	223	6	219
Coal wholesalers	1	(D)	...	...	...	...	...	...	...	1	(V)
Farm supplies wholesalers	16	16,136	13	13,363	62.8	2.0	0.04	...	...	3	2,773
Jewelry wholesalers	8	(D)	7	(D)	99.6	27.5	0.23	...	...	1	(D)
Petroleum products distributors	14	6,750	4	(V)	(V)	(V)	(V)	...	...	10	(V)
Gift, art goods, greeting card wholesalers	9	1,229	6	1,113	80.8	10.4	0.36	1	(D)	2	(D)
Flower, bulb, plant wholesalers	11	2,593	10	(D)	96.0	16.8	0.20	...	...	1	(D)
Miscellaneous products merchant wholesalers	21	10,215	12	8,810	74.4	7.8	0.05	3	1,152	6	253
PROVIDENCE, RHODE ISLAND											
Total	1,043	479,413	765	386,163	89.1	10.6	0.16	72	13,306	206	79,944
Grocery, confectionery, meat wholesalers	128	72,187	87	59,474	81.5	4.4	0.04	13	1,165	28	11,548
General-line grocery wholesalers	13	25,216	9	22,312	76.4	3.1	(Z)	...	...	4	2,904
Confectionery wholesalers	6	(D)	4	(D)	86.2	12.2	(Z)	1	(D)	1	(D)
Fish, seafood distributors	21	4,009	10	(V)	(V)	(V)	(V)	4	(V)	7	(V)
Meat, meat products wholesalers	32	(D)	28	20,308	87.8	3.8	0.07	1	(D)	3	(D)
Specialty-line grocery wholesalers	56	16,567	36	11,311	80.1	4.9	0.08	7	417	13	4,839
Farm products (edible) distributors	48	18,603	28	13,790	81.8	3.5	0.01	8	894	12	3,919
Poultry, poultry products distributors	8	(D)	4	(V)	(V)	(V)	(V)	1	(V)	3	(V)
Fresh fruit, vegetable wholesalers	40	(D)	24	12,221	79.5	3.0	0.02	7	(D)	9	2,707
Beer, wine, distilled spirits wholesalers	30	(D)	28	(D)	93.6	13.3	0.14	...	...	2	(D)
Beer, ale distributors	20	(D)	20	(D)	97.4	11.8	0.18	...	...	...	(D)
Wine, distilled spirits wholesalers	10	(D)	8	(D)	88.9	15.0	0.10	...	...	2	(D)
Tobacco distributors	31	(D)	26	27,496	75.1	6.2	0.05	3	(D)	2	(D)

... Represents zero. D Withheld to avoid disclosure. V Insufficient cash-credit analysis to show separately. Z Less than 0.01 percent.

Table 3B. MERCHANT WHOLESALERS. 1954–CREDIT, RECEIVABLES, BAD DEBT LOSSES–STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS–Con.

Establishments, Sales, and Credit Ratios

Standard metropolitan area kind of business	All establishments		Establishments reporting credit sales					Establishments reporting cash sales only		Establishments not reporting cash-credit data	
	Number	Sales, cash and credit ($1,000)	Number	Sales, cash and credit ($1,000)	Credit sales as percent of sales	End-of-year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales ($1,000)	Number	Sales ($1,000)
PROVIDENCE, RHODE ISLAND—Continued											
Drugs, chemicals allied products wholesalers	50	31,386	39	27,449	96.7	9.6	0.20	...	...	11	3,937
General-line drug wholesalers	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
Specialty-line drug, toiletries wholesalers	5	(D)	4	(D)	71.3	6.3	0.10	...	...	1	(D)
Industrial chemicals, explosives distributors	34	18,497	25	14,892	97.5	9.7	0.33	...	...	9	3,605
Paint, varnish wholesalers	9	(D)	8	(D)	95.2	16.2	0.43	...	...	1	(D)
Dry goods, apparel wholesalers	59	19,975	45	15,414	92.3	16.0	0.10	...	...	14	4,561
Clothing, furnishings, footwear wholesalers	22	6,258	18	5,752	86.0	17.8	0.07	...	...	4	506
General-line dry goods wholesalers	3	2,912	3	2,912	91.6	16.9	0.21	...	...	...	...
Specialty-line dry goods wholesalers	34	10,805	24	(V)	(V)	(V)	(V)	...	...	10	(V)
Piece goods converters	...	...	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers	29	10,676	25	9,848	91.9	11.9	0.16	...	...	4	828
Furniture (household, office) wholesalers	11	1,703	8	1,487	89.8	8.9	0.07	...	...	3	216
Home furnishings, floor covering wholesalers	18	8,973	17	8,361	92.3	12.4	0.18	...	...	1	612
Paper allied products wholesalers	41	(D)	35	10,997	96.5	12.1	0.25	...	...	6	(D)
Coarse paper and products wholesalers	25	9,283	23	8,443	95.8	11.5	0.20	...	...	2	840
Printing and fine paper distributors	6	2,795	3	(V)	(V)	(V)	(V)	...	...	3	(V)
Stationery, office supplies wholesalers	8	(D)	7	(D)	98.4	15.3	0.51	...	...	1	(D)
Wallpaper wholesalers	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
Farm products (raw material) merchants	12	(D)	6	(D)	82.0	20.0	0.02	3	(D)	3	(D)
Automotive wholesalers	82	16,456	64	12,517	82.5	13.6	0.24	3	979	15	2,960
Motor vehicle distributors	11	(D)	3	(V)	(V)	(V)	(V)	1	(V)	7	(V)
Automotive equipment, tire-tube wholesalers	71	(D)	61	11,308	86.8	14.4	0.23	2	(D)	8	(D)
Electrical, electronics appliance distributors	49	(D)	40	30,825	95.1	12.7	0.18	1	(D)	8	(D)
Electrical apparatus, supplies distributors	23	(D)	21	(D)	95.7	15.3	0.28	1	(D)	1	(D)
Electrical appliance, radio, TV set wholesalers	17	15,510	14	15,254	96.9	11.1	0.10	...	...	3	256
Electronic parts, equipment distributors	9	(D)	5	2,647	81.5	9.3	0.23	...	...	4	(D)
Hardware, plumbing-heating goods wholesalers	40	(D)	32	10,556	94.9	15.0	0.31	...	...	8	(D)
Hardware wholesalers	6	1,551	5	(D)	97.0	14.6	0.07	...	...	1	(D)
Plumbing, heating equipment, supplies distributors	34	(D)	27	(D)	94.5	15.0	0.35	...	...	7	(D)
Lumber, construction materials distributors	44	22,783	31	19,572	96.2	13.1	0.30	...	...	13	3,211
Lumber, millwork wholesalers	12	(D)	8	7,192	98.7	8.9	0.13	...	...	4	(D)
Construction materials distributors	32	(D)	23	12,380	94.8	15.6	0.40	...	...	9	(D)
Machinery, equipment, supplies distributors	140	(D)	116	25,625	95.2	11.6	0.34	3	(D)	21	5,557
Air conditioning, commercial refrigeration equipment, distributors	7	(D)	6	(D)	93.2	12.0	0.51	...	...	1	(D)
Commercial machines, equipment distributors	11	2,762	9	2,641	95.2	17.6	0.57	...	...	2	121
Construction machinery, equipment dealers	6	1,710	6	1,710	93.6	6.5	0.06	...	...	...	...
Farm-garden machinery, equipment wholesalers	5	(D)	5	(D)	83.2	10.3	0.80	...	...	...	...
Industrial machinery, equipment distributors	29	(D)	22	(V)	(V)	(V)	(V)	...	...	7	(V)
Industrial materials, supplies distributors	42	(D)	35	8,825	99.2	10.0	0.25	2	(D)	5	(D)
Professional equipment, supplies distributors	10	(D)	6	(V)	(V)	(V)	(V)	1	(V)	3	(V)
Service establishment supply houses	29	4,636	26	3,713	92.5	16.6	0.57	...	...	3	923
Transportation equipment distributors	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
Metals, metalwork (except scrap) distributors	11	(D)	9	(D)	98.4	14.8	0.14	...	...	2	(D)
Iron, steel and products distributors	6	2,572	5	(V)	(V)	(V)	(V)	...	...	1	(V)
Nonferrous metals distributors	5	(D)	4	(D)	98.2	16.7	0.18	...	...	1	(D)
Scrap, waste materials dealers	76	24,747	47	22,153	86.1	5.4	0.24	19	1,686	10	908
Iron, steel scrap dealers	20	(D)	11	7,093	59.0	5.5	0.01	5	210	4	(D)
Waste materials dealers	56	(D)	36	15,060	98.8	5.4	0.35	14	1,476	6	(D)
Other merchant wholesalers	173	(D)	107	(V)	(V)	(V)	(V)	19	(V)	47	(V)
Amusement, sporting goods distributors	18	2,964	14	2,488	84.9	17.6	0.32	1	100	3	376
Book, magazine, newspaper wholesalers	17	5,301	6	3,866	97.3	6.7	0.03	6	1,103	5	332
Coal wholesalers	1	(D)	...	...	...	...	...	...	...	1	(V)
Farm supplies wholesalers	4	(D)	2	(V)	(V)	(V)	(V)	...	...	2	(V)
Jewelry wholesalers	80	16,153	54	12,375	96.0	14.1	0.29	10	168	16	3,610
Petroleum products distributors	12	(D)	3	3,061	92.0	11.0	0.78	...	...	9	(D)
Gift, art goods, greeting card wholesalers	3	(D)	2	(D)	(D)	(D)	(D)	...	...	1	(D)
Flower, bulb, plant wholesalers	3	(D)	2	(D)	(D)	(D)	(D)	...	...	1	(D)
Miscellaneous products merchant wholesalers	35	22,208	24	(V)	(V)	(V)	(V)	2	(V)	9	(V)
ST. LOUIS, MISSOURI											
Total	2,168	1,743,070	1,606	1,287,822	90.2	8.8	0.10	159	173,807	403	281,441
Grocery, confectionery, meat wholesalers	205	235,080	142	169,204	83.9	3.9	0.04	15	1,688	48	64,188
General-line grocery wholesalers	23	121,125	14	(V)	(V)	(V)	(V)	...	...	9	(V)
Confectionery wholesalers	17	5,526	12	4,292	50.8	3.8	(Z)	3	(D)	2	(D)
Fish, seafood distributors	6	3,783	5	(D)	52.6	3.0	(Z)	...	...	1	(D)
Meat, meat products wholesalers	51	29,554	36	23,861	48.9	2.7	0.13	4	(D)	11	(D)
Specialty-line grocery wholesalers	108	75,092	75	70,576	88.5	6.0	0.06	8	878	25	3,638
Farm products (edible) distributors	144	78,271	98	67,063	88.4	3.4	0.16	13	1,572	33	9,636
Poultry, poultry products distributors	38	27,117	28	25,386	91.1	3.0	0.02	2	(D)	8	(D)
Fresh fruit, vegetable wholesalers	106	51,154	70	41,677	86.7	3.6	0.24	11	(D)	25	(D)

... Represents zero. D Withheld to avoid disclosure. V Insufficient cash-credit analysis to show separately. Z Less than 0.01 percent.

Table 3B. MERCHANT WHOLESALERS. 1954–CREDIT, RECEIVABLES, BAD DEBT LOSSES–STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS–Con.

Establishments, Sales, and Credit Ratios

Standard metropolitan area kind of business	All establishments		Establishments reporting credit sales					Establishments reporting cash sales only		Establishments not reporting cash-credit data	
	Number	Sales, cash and credit ($1,000)	Number	Sales, cash and credit ($1,000)	Credit sales as percent of sales	End-of-year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales ($1,000)	Number	Sales ($1,000)
ST. LOUIS, MISSOURI—Continued											
Beer, wine, distilled spirits wholesalers	56	62,116	37	47,855	74.0	8.9	0.06	14	6,899	5	7,362
Beer, ale distributors	29	14,318	12	(D)	33.5	2.5	0.03	14	6,899	3	(D)
Wine, distilled spirits wholesalers	27	47,798	25	(D)	79.9	9.8	0.07	...	...	2	(D)
Tobacco distributors	32	44,911	20	29,928	55.2	2.4	0.04	6	2,400	6	12,583
Drugs, chemicals, allied products wholesalers	84	48,028	65	40,651	89.8	8.3	0.05	2	(D)	17	(D)
General-line drug wholesalers	5	24,219	4	(D)	90.6	8.7	0.04	...	...	1	(D)
Specialty-line drug, toiletries wholesalers	40	10,205	30	7,820	80.3	4.9	0.05	2	(D)	8	(D)
Industrial chemicals, explosives distributors	22	(D)	15	6,307	95.8	9.1	0.06	...	...	7	(D)
Paint, varnish wholesalers	17	(D)	16	(D)	94.0	11.8	0.10	...	...	1	(D)
Dry goods, apparel wholesalers	123	149,703	111	146,947	98.9	16.9	0.07	1	(D)	11	2,673
Clothing, furnishings, footwear wholesalers	89	43,543	81	42,563	99.1	13.4	0.14	...	...	8	980
General-line dry goods wholesalers	4	(D)	3	(D)	(V)	(V)	(V)	...	...	1	(D)
Specialty-line dry goods wholesalers	29	8,846	26	8,237	90.9	12.2	0.16	1	(D)	2	(D)
Piece goods converters	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
Furniture, home furnishings wholesalers	72	32,797	58	28,471	91.1	9.2	0.15	2	(D)	12	(D)
Furniture (household, office) wholesalers	34	(D)	27	9,421	93.4	9.0	0.17	1	(D)	6	(D)
Home furnishings, floor coverings wholesalers	38	(D)	31	19,050	89.9	9.3	0.14	1	(D)	6	(D)
Paper, allied products wholesalers	71	72,835	54	58,947	97.4	9.8	0.04	1	(D)	16	(D)
Coarse paper and products wholesalers	34	40,457	27	30,713	97.2	7.2	0.03	...	...	7	9,744
Printing and fine paper distributors	13	26,675	11	(D)	98.1	12.8	0.02	...	...	2	(D)
Stationery, office supplies wholesalers	23	(D)	16	(V)	(V)	(V)	(V)	...	...	7	(V)
Wallpaper wholesalers	1	(D)	...	...	...	...	...	1	(V)	...	...
Farm products (raw materials) merchants	53	197,023	22	50,829	78.3	2.0	0.05	25	143,512	6	2,682
Automotive wholesalers	177	80,788	145	67,610	86.4	7.0	0.11	11	6,756	21	6,422
Motor vehicle distributors	19	25,132	11	18,097	87.2	2.0	0.02	5	6,358	3	677
Automotive equipment, tire-tube wholesalers	158	55,656	134	49,513	86.2	8.8	0.14	6	398	18	5,745
Electrical, electronics, appliance distributors	86	122,071	71	90,716	91.5	10.5	0.19	1	(D)	14	(D)
Electrical apparatus, supplies distributors	35	47,614	32	47,145	97.6	11.8	0.21	...	...	3	469
Electrical appliance, radio, TV set wholesalers	28	69,035	19	(V)	(V)	(V)	(V)	...	...	9	(V)
Electronic parts, equipment distributors	23	5,422	20	4,704	60.9	7.2	0.28	1	(D)	2	(D)
Hardware, plumbing-heating goods wholesalers	71	73,899	59	66,459	95.3	11.4	0.11	1	(D)	11	(D)
Hardware wholesalers	26	42,854	22	39,081	98.4	13.5	0.06	...	...	4	3,773
Plumbing, heating equipment, supplies distributors	45	31,045	37	27,378	91.0	8.3	0.18	1	(D)	7	(D)
Lumber, construction materials distributors	140	104,840	123	85,394	94.7	9.7	0.11	...	...	17	19,446
Lumber, millwork wholesalers	48	55,461	42	42,140	93.0	7.8	0.11	...	...	6	13,321
Construction materials distributors	92	49,379	81	43,254	96.4	11.6	0.12	...	...	11	6,125
Machinery, equipment, supplies distributors	408	174,218	312	146,512	94.2	10.9	0.16	15	3,329	81	24,377
Air conditioning, commercial refrigeration equipment, distributors	29	9,841	21	6,847	83.2	8.4	0.28	2	(D)	6	(D)
Commercial machines, equipment distributors	47	11,090	34	8,684	87.4	20.0	0.15	6	1,367	7	1,039
Construction machinery, equipment dealers	20	20,383	11	16,943	96.4	14.2	0.49	3	742	6	2,698
Farm-garden machinery, equipment wholesalers	12	12,519	12	12,519	81.5	6.6	0.09	...	...	...	...
Industrial machinery, equipment distributors	68	31,367	53	21,395	97.9	9.1	0.07	2	(D)	13	(D)
Industrial materials, supplies distributors	82	40,500	64	35,399	98.6	7.2	0.06	2	(D)	16	(D)
Professional equipment, supplies distributors	38	24,867	25	23,236	98.9	16.4	0.06	...	...	13	1,631
Service eatablishment supply houses	101	20,235	85	18,297	88.5	10.2	0.28	...	...	16	1,938
Transportation equipment distributors	11	3,416	7	3,192	99.2	7.2	(Z)	...	...	4	224
Metals, metalwork (except scrap) distributors	57	55,825	45	46,047	97.9	7.3	0.11	2	(D)	10	(D)
Iron, steel and products distributors	47	40,980	38	36,375	98.1	8.0	0.12	1	(D)	8	(D)
Nonferrous metals distributors	10	14,845	7	(V)	(V)	(V)	(V)	1	(V)	2	(V)
Scrap, waste materials dealers	147	55,320	90	47,798	95.6	6.6	0.05	34	2,911	23	4,611
Iron, steel scrap dealers	69	37,047	43	34,659	95.2	6.4	0.06	14	956	12	1,432
Waste materials dealers	78	18,273	47	13,139	96.5	7.0	0.03	20	1,955	11	3,179
Other merchant wholesalers	242	155,345	154	(V)	(V)	(V)	(V)	16	(V)	72	(V)
Amusement, sporting goods distributors	45	31,083	38	30,079	91.4	10.5	0.11	2	(D)	5	(D)
Book, magazine, newspsper wholesalers	28	6,318	13	5,208	97.0	8.6	0.08	4	163	11	947
Coal wholesalers	16	6,017	11	(V)	(V)	(V)	(V)	...	...	5	(V)
Farm supplies wholesalers	17	14,953	9	(V)	(V)	(V)	(V)	3	(V)	5	(V)
Jewelry wholesalers	33	(D)	27	(V)	(V)	(V)	(V)	...	...	6	(V)
Petroleum products distributors	25	21,210	5	(V)	(V)	(V)	(V)	1	(V)	19	(V)
Gift, art goods, greeting card wholesalers	13	(D)	8	979	89.3	16.4	0.31	1	(D)	4	(D)
Flower, bulb, plant wholesalers	11	2,622	8	2,482	78.2	7.7	0.08	...	...	3	140
Miscellaneous products merchant wholesalers	54	61,402	35	(V)	(V)	(V)	(V)	5	(V)	14	(V)
SAN ANTONIO, TEXAS											
Total	628	371,120	457	302,791	87.2	9.2	0.19	56	18,137	115	50,192
Grocery, confectionery, meat wholesalers	69	73,646	50	60,260	79.9	3.8	0.08	5	4,929	14	8,457
General-line grocery wholesalers	11	44,184	8	34,106	83.2	4.6	0.02	1	(D)	2	(D)
Confectionery wholesalers	5	6,265	5	6,243	76.7	1.4	0.22	...	...	...	(D)
Meat, fish wholesalers	25	13,944	22	13,288	70.9	3.3	0.18	1	(D)	2	(D)
Specialty-line grocery wholesalers	28	9,253	15	6,623	84.5	2.9	0.05	3	153	10	2,477

... Represents zero. D Withheld to avoid disclosure. V Insufficient cash-credit analysis to show separately. Z Less than 0.01 percent.

Table 3B. MERCHANT WHOLESALERS. 1954–CREDIT, RECEIVABLES, BAD DEBT LOSSES–STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS—Con.

Establishments, Sales, and Credit Ratios

Standard metropolitan area kind of business	All establishments		Establishments reporting credit sales					Establishments reporting cash sales only		Establishments not reporting cash-credit data	
	Number	Sales, cash and credit ($1,000)	Number	Sales, cash and credit ($1,000)	Credit sales as percent of sales	End-of-year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales ($1,000)	Number	Sales ($1,000)
SAN ANTONIO, TEXAS—Continued											
Farm products (edible) distributors	56	25,301	31	15,747	74.3	3.4	0.16	17	4,520	8	5,034
Poultry, poultry products distributors	8	1,861	4	(V)	(V)	(V)	(V)	2	(V)	2	(V)
Fresh fruit, vegetable wholesalers	48	23,440	27	15,276	73.8	3.3	0.16	15	(D)	6	(D)
Beer, wine, distilled spirits wholesalers	14	32,661	10	25,794	84.6	8.6	0.13	3	(D)	1	(D)
Tobacco distributors	5	12,273	4	(D)	64.0	4.7	(Z)	1	(D)	...	...
Drugs, chemicals, allied products wholesalers	26	13,933	19	12,844	92.9	12.6	0.04	2	(D)	5	(D)
General- and specialty-line drug wholesalers	16	11,748	11	(D)	92.5	12.9	0.05	2	(D)	3	(D)
Industrial chemicals, paint wholesalers	10	2,185	8	(D)	95.3	10.8	(Z)	...	...	2	(D)
Dry goods, apparel wholesalers	21	8,178	18	7,730	90.8	15.0	0.36	...	...	3	448
Clothing, furnishings, footwear wholesalers	15	2,105	13	(D)	87.9	15.6	0.40	...	...	2	(D)
General- and specialty-line dry goods wholesalers	6	6,073	5	(D)	91.6	14.8	0.35	...	...	1	(D)
Furniture, home furnishings wholesalers	14	5,323	9	(V)	(V)	(V)	(V)	2	(V)	3	(V)
Paper, allied products wholesalers	15	8,375	12	7,935	96.9	9.4	0.19	1	(D)	2	(D)
Farm products (raw materials) merchants	12	6,905	4	(V)	(V)	(V)	(V)	2	(V)	6	(V)
Automotive wholesalers	68	13,002	57	11,839	83.3	10.4	0.33	2	(D)	9	(D)
Electrical, electronics, appliance distributors	44	46,149	40	44,220	93.0	11.4	0.25	1	(D)	3	(D)
Hardware, plumbing-heating goods wholesalers	20	10,570	17	10,295	94.5	8.9	0.46	...	...	3	275
Hardware wholesalers	12	6,992	11	(D)	94.1	8.4	0.16	...	...	1	(D)
Plumbing, heating equipment, supplies distributors	8	3,578	6	(D)	95.3	10.0	1.04	...	...	2	(D)
Lumber, construction materials distributors	46	38,272	30	33,294	97.5	8.4	0.12	2	(D)	14	(D)
Lumber, millwork wholesalers	15	24,892	10	21,610	98.6	6.9	0.07	...	...	5	3,282
Construction materials distributors	31	13,380	20	11,684	95.5	11.1	0.20	2	(D)	9	(D)
Machinery, equipment, supplies distributors	125	47,193	98	39,697	91.1	17.0	0.36	7	1,246	20	6,250
Commercial machines, equipment distributors	15	6,899	14	(D)	94.2	22.2	0.60	...	...	1	(D)
Industrial machinery, equipment distributors	19	4,971	12	4,457	95.5	12.5	0.18	2	(D)	5	(D)
Industrial materials, supplies distributors	6	789	6	789	71.9	11.3	0.38	...	...	...	...
Professional equipment, supplies distributors	18	2,627	13	1,777	94.6	16.3	0.23	1	(D)	4	(D)
Service establishment supply houses	29	4,206	24	3,431	88.1	11.1	0.23	2	(D)	3	(D)
Other machinery, equipment, supplies distributors	38	27,701	29	23,766	90.4	17.8	0.36	2	(D)	7	(D)
Metals, metalwork (except scrap) distributors	9	6,978	7	(V)	(V)	(V)	(V)	...	...	2	(V)
Scrap, waste materials dealers	17	3,751	7	(V)	(V)	(V)	(V)	6	(V)	4	(V)
Other merchant wholesalers	67	18,610	44	11,158	89.3	9.9	0.23	5	1,790	18	5,662
Amusement, sporting goods distributors	12	3,394	9	2,438	90.5	13.0	0.16	...	...	3	956
Jewelry wholesalers	3	1,208	3	1,108	93.6	26.4	0.36	...	...	...	100
Merchant wholesalers, n.e.c.	52	14,008	32	(V)	(V)	(V)	(V)	5	(V)	15	(V)
SAN DIEGO, CALIFORNIA											
Total	523	266,874	393	221,613	88.1	8.2	0.23	32	7,519	98	37,742
Grocery, confectionery, meat wholesalers	67	68,811	48	64,935	86.2	4.1	0.04	2	(D)	17	(D)
General-line grocery wholesalers	16	44,147	10	42,312	91.4	3.1	0.01	...	...	6	1,835
Confectionery wholesalers	8	3,510	5	3,342	97.2	7.3	0.06	1	(D)	2	(D)
Meat, fish wholesalers	21	13,515	16	12,127	83.3	6.2	0.10	1	(D)	4	(D)
Specialty-line grocery wholesalers	22	7,639	17	7,154	55.4	5.0	0.15	...	...	5	485
Farm products (edible) distributors	43	20,690	33	15,280	84.5	5.7	0.19	6	4,139	4	1,271
Poultry, poultry products distributors	10	3,327	7	3,207	82.0	6.6	0.12	1	(D)	2	(D)
Fresh fruit, vegetable wholesalers	33	17,363	26	12,073	85.2	5.5	0.21	5	(D)	2	(D)
Beer, wine, distilled spirits wholesalers	17	25,915	17	(D)	80.8	9.4	0.16	...	...	...	(D)
Tobacco distributors	10	6,543	3	4,927	75.2	5.4	0.06	7	1,616	...	...
Drugs, chemicals, allied products wholesalers	17	10,654	12	8,970	97.8	7.8	0.33	...	...	5	1,684
General- and specialty-line drug wholesalers	7	9,935	5	(D)	98.0	7.7	0.28	...	...	2	(D)
Industrial chemicals, paint wholesalers	10	719	7	(V)	(V)	(V)	(V)	...	...	3	(V)
Dry goods, apparel wholesalers	7	1,295	6	(D)	84.5	16.8	1.03	...	...	1	(D)
Clothing, furnishings, footwear wholesalers	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
General- and specialty-line dry goods wholesalers	5	(D)	4	(D)	83.0	17.7	1.14	...	...	1	(D)
Furniture, home furnishings wholesalers	11	2,077	9	(D)	98.7	10.2	0.11	...	...	2	(D)
Paper, allied products wholesalers	6	4,265	5	(D)	97.0	7.6	0.12	...	...	1	(D)
Farm products (raw materials) merchants	4	601	2	(V)	(V)	(V)	(V)	...	...	2	(V)
Automotive wholesalers	68	12,367	60	11,485	84.1	10.5	0.24	2	(D)	6	(D)
Electrical, electronics, appliance distributors	29	25,737	22	20,913	91.0	13.0	0.51	2	(D)	5	(D)
Hardware, plumbing-heating goods wholesalers	23	20,435	17	15,704	93.8	11.0	0.39	1	(D)	5	(D)
Hardware wholesalers	11	7,971	7	(D)	93.9	12.2	0.29	...	...	4	(D)
Plumbing, heating equipment, supplies distributors	12	12,464	10	(D)	93.8	10.3	0.45	1	(D)	1	(D)
Lumber, construction materials distributors	37	20,479	29	14,908	89.8	11.0	0.56	...	...	8	5,571
Lumber, millwork wholesalers	11	5,680	9	4,658	92.6	9.9	0.39	...	...	2	1,022
Construction materials distributors	26	14,799	20	(V)	(V)	(V)	(V)	...	...	6	(V)

... Represents zero. D Withheld to avoid disclosure. V Insufficient cash-credit analysis to show separately.

Table 3B. MERCHANT WHOLESALERS. 1954—CREDIT, RECEIVABLES, BAD DEBT LOSSES—STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS—Con.

Establishments, Sales, and Credit Ratios

Standard metropolitan area kind of business	All establishments		Establishments reporting credit sales					Establishments reporting cash sales only		Establishments not reporting cash-credit data	
	Number	Sales, cash and credit ($1,000)	Number	Sales, cash and credit ($1,000)	Credit sales as percent of sales	End-of-year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales ($1,000)	Number	Sales ($1,000)
SAN DIEGO, CALIFORNIA—Continued											
Machinery, equipment, supplies distributors	104	27,022	77	(V)	(V)	(V)	(V)	3	(V)	24	(V)
Commercial machines, equipment distributors	13	2,308	7	(V)	(V)	(V)	(V)	3	(V)	3	(V)
Industrial machinery, equipment distributors	12	2,942	10	(D)	93.0	10.3	0.11	...	...	2	(D)
Industrial materials, supplies distributors	13	5,410	11	(V)	(V)	(V)	(V)	...	...	2	(V)
Professional equipment, supplies distributors	15	2,206	14	(D)	93.8	13.0	0.33	...	...	1	(D)
Service establishment supply houses	22	5,826	12	(V)	(V)	(V)	(V)	...	...	10	(V)
Other machinery, equipment supplies distributors	29	8,330	23	6,549	95.4	12.7	0.44	...	...	6	1,781
Metals, metalwork (except scrap) distributors	5	3,824	4	(D)	91.1	9.6	0.10	...	...	1	(D)
Scrap, waste materials dealers	12	2,690	4	1,208	97.4	8.0	0.25	6	(D)	2	(D)
Other merchant wholesalers	63	13,469	45	10,417	90.1	9.8	0.30	3	217	15	2,835
Amusement, sporting goods distributors	15	3,277	12	(D)	87.7	10.1	0.83	...	...	3	(D)
Jewelry wholesalers	5	1,305	4	(D)	92.4	9.2	(Z)	...	...	1	(D)
Merchant wholesalers, n.e.c.	43	8,887	29	6,022	90.8	9.8	0.08	3	217	11	2,648
SAN FRANCISCO-OAKLAND, CALIFORNIA											
Total	3,143	2,387,238	2,425	1,848,262	91.6	8.7	0.15	103	48,497	615	490,479
Grocery, confectionery, meat wholesalers	378	612,865	280	458,171	93.0	5.5	0.06	16	6,271	82	148,423
General-line grocery wholesalers	33	117,081	23	110,885	94.3	5.0	0.06	2	(D)	8	(D)
Confectionery wholesalers	24	13,546	19	13,111	92.2	3.4	0.05	2	(D)	3	(D)
Fish, seafood distributors	40	18,542	32	15,984	93.6	8.2	0.15	1	(D)	7	(D)
Meat, meat products wholesalers	70	70,096	53	48,674	92.3	5.8	0.17	2	(D)	15	(D)
Specialty-line grocery wholesalers	211	393,600	153	269,517	92.6	5.6	0.04	9	4,656	49	119,427
Farm products (edible) distributors	157	103,831	124	89,071	83.2	6.3	0.18	5	403	28	14,357
Poultry, poultry products distributors	29	24,117	22	19,485	88.9	5.3	0.05	...	...	7	4,632
Fresh fruit, vegetable wholesalers	128	79,714	102	69,586	81.6	6.5	0.22	5	403	21	9,725
Beer, wine, distilled spirits wholesalers	119	166,013	101	158,397	87.5	10.8	0.13	1	(D)	17	(D)
Beer, ale distributors	57	37,718	50	35,107	54.6	5.9	0.10	1	(D)	6	(D)
Wine, distilled spirits wholesalers	62	128,295	51	123,290	96.9	12.2	0.14	...	...	11	5,005
Tobacco distributors	37	52,883	29	46,624	83.6	6.6	0.10	...	...	8	6,259
Drugs, chemicals allied products wholesalers	122	92,795	101	68,624	97.1	8.6	0.09	1	(D)	20	(D)
General-line drug wholesalers	5	20,583	4	(D)	98.6	7.9	0.05	1	(D)	...	...
Specialty-line drug, toiletries wholesalers	60	36,382	51	31,936	96.4	9.4	0.09	...	...	9	4,446
Industrial chemicals, explosives distributors	34	31,165	25	(V)	(V)	(V)	(V)	...	...	9	(V)
Paint, varnish wholesalers	23	4,665	21	(D)	95.2	9.0	0.19	...	...	2	(D)
Dry goods, apparel wholesalers	131	68,605	104	(V)	(V)	(V)	(V)	1	(D)	26	(V)
Clothing, furnishing, footwear wholesalers	89	40,694	73	33,770	96.0	14.1	0.23	1	(D)	15	(D)
General-line dry goods wholesalers	2	(D)	...	(V)	(V)	(V)	(V)	...	...	2	(V)
Specialty-line dry goods wholesalers	39	8,311	30	7,317	95.9	11.4	0.21	...	...	9	994
Piece goods converters	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
Furniture, home furnishings wholesalers	124	64,881	94	54,872	98.0	12.2	0.30	1	(D)	29	(D)
Furniture (household, office) wholesalers	48	23,539	35	18,434	97.7	9.6	0.23	...	...	13	5,105
Home-furnishings, floor coverings wholesalers	76	41,342	59	36,438	98.1	13.5	0.33	1	(D)	16	(D)
Paper, allied products wholesalers	93	63,675	68	50,578	97.4	10.5	0.07	1	(D)	24	(D)
Coarse paper and products wholesalers	39	16,587	30	14,471	97.8	11.2	0.12	...	...	9	2,116
Printing and fine paper distributors	15	39,855	12	31,234	97.1	9.9	0.03	...	...	3	8,621
Stationery, office supplies wholesalers	29	(D)	18	(V)	(V)	(V)	(V)	...	...	11	(V)
Wallpaper wholesalers	10	(D)	8	(D)	97.3	15.4	0.28	1	(D)	1	(D)
Farm products (raw materials) merchants	33	53,905	19	21,855	81.3	5.0	0.05	11	28,087	3	3,963
Automotive wholesalers	286	80,856	244	70,763	79.4	9.1	0.19	6	1,101	36	8,992
Motor vehicle distributors	20	14,179	16	10,392	58.9	5.9	0.07	1	(D)	3	(D)
Automotive equipment, tire-tube wholesalers	266	66,677	228	60,371	82.9	9.7	0.21	5	(D)	33	(D)
Electrical, electronics, appliance distributors	137	128,719	114	117,819	92.0	9.2	0.19	2	(D)	21	(D)
Electrical apparatus, supplies distributors	56	66,577	46	61,835	98.5	9.0	0.11	1	(D)	9	(D)
Electrical appliance, radio, TV set wholesalers	34	41,801	25	36,809	88.9	9.3	0.21	1	(D)	8	(D)
Electronic parts, equipment distributors	47	20,341	43	19,175	77.0	9.6	0.37	...	...	4	1,166
Hardware, plumbing-heating goods wholesalers	117	124,726	91	(V)	(V)	(V)	(V)	1	(V)	25	(V)
Hardware wholesalers	44	58,833	36	(V)	(V)	(V)	(V)	...	...	8	(V)
Plumbing, heating equipment, supplies distributors	73	65,893	55	(V)	(V)	(V)	(V)	1	(V)	17	(V)
Lumber, construction materials distributors	212	178,734	155	137,184	93.5	9.5	0.15	5	1,523	52	40,027
Lumber, millwork wholesalers	103	125,607	76	96,425	92.0	9.3	0.12	5	1,523	22	27,659
Construction materials distributors	109	53,127	79	40,759	97.1	9.9	0.23	...	...	30	12,368
Machinery, equipment, supplies distributors	653	239,549	520	187,016	94.8	10.9	0.23	16	1,778	117	50,755
Air conditioning, commercial refrigeration equipment, distributors	35	10,597	24	(V)	(V)	(V)	(V)	...	...	11	(V)
Commercial machines, equipment distributors	74	18,412	58	13,422	94.5	11.3	0.48	2	(D)	14	(D)
Construction machinery, equipment dealers	47	33,848	36	(V)	(V)	(V)	(V)	...	...	11	(V)
Farm-garden machinery, equipment wholesalers	23	11,296	19	9,813	93.3	8.4	0.05	1	(D)	3	(D)
Industrial materials, equipment distributors	131	42,314	97	33,246	90.1	8.3	0.17	5	1,027	29	8,041
Industrial equipment, supplies distributors	131	68,660	105	55,060	98.8	10.6	0.21	4	411	22	13,189
Professional equipment, supplies distributors	65	20,625	59	18,852	96.2	15.3	0.24	...	...	6	1,773
Service establishment supply houses	112	24,706	95	22,763	92.2	13.4	0.22	2	(D)	15	(D)
Transportation equipment distributors	35	9,091	27	8,063	89.7	8.5	0.12	2	(D)	6	(D)

... Represents zero. D Withheld to avoid disclosure. V Insufficient cash-credit analysis to show separately.

Table 3B. MERCHANT WHOLESALERS. 1954—CREDIT, RECEIVABLES, BAD DEBT LOSSES—STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS—Con.

Establishments, Sales, and Credit Ratios

Standard metropolitan area kind of business	All establishments		Establishments reporting credit sales					Establishments reporting cash sales only		Establishments not reporting cash-credit data	
	Number	Sales, cash and credit ($1,000)	Number	Sales, cash and credit ($1,000)	Credit sales as percent of sales	End-of-year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales ($1,000)	Number	Sales ($1,000)
SAN FRANCISCO-OAKLAND, CALIFORNIA--Continued											
Metals, metalwork (except scrap) distributors..	83	62,830	66	51,576	96.1	12.2	0.29	3	1,897	14	9,357
Iron, steel and products distributors.....	67	52,841	56	44,016	95.7	12.1	0.31	1	(D)	10	(D)
Nonferrous metals distributors.....	16	9,989	10	7,560	98.5	12.8	0.17	2	(D)	4	(D)
Scrap, waste materials dealers.....	95	27,968	41	21,965	95.4	5.7	0.13	25	2,190	29	3,813
Iron, steel scrap dealers.....	49	17,197	17	12,901	97.5	4.3	0.04	17	1,823	15	2,473
Waste materials dealers.....	46	10,771	24	9,064	92.4	7.7	0.25	8	367	14	1,340
Other merchant wholesalers.....	366	264,403	274	195,032	89.2	9.3	0.14	8	4,417	84	64,954
Amusement, sporting goods distributors.....	70	25,811	55	22,452	94.3	13.9	0.28	...	...	15	3,359
Book, magazine, newspaper wholesalers.....	22	11,259	15	9,762	96.8	10.5	0.06	...	...	7	1,497
Coal wholesalers.....	2	(D)	1	(V)	(V)	(V)	(V)	...	...	1	(V)
Farm supplies wholesalers.....	30	49,385	24	41,245	92.5	8.2	0.08	2	(D)	4	(D)
Jewelry wholesalers.....	46	15,621	43	15,301	95.5	22.3	0.39	...	...	3	320
Petroleum products distributors.....	20	15,388	8	(V)	(V)	(V)	(V)	1	(V)	11	(V)
Gift, art goods, greeting card wholesalers..	32	(D)	26	2,613	95.6	14.3	0.42	1	(D)	5	(D)
Flower, bulb, plant wholesalers.....	37	11,339	34	10,793	90.7	12.1	0.33	1	(D)	2	(D)
Miscellaneous products merchant wholesalers.	107	132,134	68	(V)	(V)	(V)	(V)	3	(V)	36	(V)
SEATTLE, WASHINGTON											
Total.....	1,296	867,025	987	669,922	89.8	9.5	0.17	61	20,492	248	176,611
Grocery, confectionery, meat wholesalers.....	120	168,915	82	(V)	(V)	(V)	(V)	10	(V)	28	(V)
General-line grocery wholesalers.....	13	77,399	10	71,301	87.7	5.2	0.04	1	(D)	2	(D)
Confectionery wholesalers.....	16	5,053	12	4,826	73.2	5.7	0.08	1	(D)	3	(D)
Fish, seafood distributors.....	21	10,339	15	9,155	87.0	7.4	0.05	1	(D)	5	(D)
Meat, meat products wholesalers.....	12	8,549	7	(V)	(V)	(V)	(V)	1	(V)	4	(V)
Specialty-line grocery wholesalers.....	58	67,575	38	(V)	(V)	(V)	(V)	6	(V)	14	(V)
Farm products (edible) distributors.....	45	34,053	37	26,074	88.4	4.4	0.04	2	(D)	6	(D)
Poultry, poultry products distributors.....	15	7,212	11	(V)	(V)	(V)	(V)	1	(V)	3	(V)
Fresh fruit, vegetable wholesalers.....	30	26,841	26	22,965	90.2	4.5	0.04	1	(D)	3	(D)
Beer, wine, distilled spirits wholesalers.....	26	33,557	11	13,619	60.9	12.3	0.37	11	12,834	4	7,104
Beer, ale distributors.....	17	16,365	5	7,034	27.3	3.8	0.24	10	(D)	2	(D)
Wine, distilled spirits wholesalers.....	9	17,192	6	(V)	(V)	(V)	(V)	1	(V)	2	(V)
Tobacco distributors.....	9	12,798	6	8,663	63.0	5.0	0.09	1	(D)	2	(D)
Drugs, chemicals, allied products wholesalers..	44	35,739	34	32,950	93.8	6.6	0.10	...	...	10	2,789
General-line drug wholesalers.....	4	(D)	4	(D)	95.4	6.5	0.03	...	...	...	...
Specialty-line drug, toiletries wholesalers.	14	5,323	12	(D)	80.2	2.9	0.02	...	...	2	(D)
Industrial chemicals, explosives distributors.....	12	13,012	7	11,647	96.3	7.4	0.24	...	...	5	1,365
Paint, varnish wholesalers.....	14	(D)	11	1,946	98.5	12.3	0.05	...	...	3	(D)
Dry goods, apparel wholesalers.....	35	10,672	21	(V)	(V)	(V)	(V)	2	(V)	12	(V)
Clothing, furnishings, footwear wholesalers.	20	5,965	14	5,097	96.8	13.4	0.16	1	(D)	5	(D)
General-line dry goods wholesalers.....	1	(D)	...	...	...	...	...	...	...	1	(V)
Speciality-line dry goods wholesalers.....	14	(D)	7	(V)	(V)	(V)	(V)	1	(V)	6	(V)
Piece goods converters.....	...	...	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers.....	52	28,488	39	23,350	98.1	15.3	0.20	1	(D)	12	(D)
Furniture (household, office) wholesalers...	23	6,565	16	5,117	98.0	17.1	0.23	1	(D)	6	(D)
Home furnishings, floor coverings wholesalers.....	29	21,923	23	18,233	98.1	14.8	0.19	...	...	6	3,690
Paper, allied products wholesalers.....	30	20,810	23	19,851	97.3	10.0	0.09	...	...	7	959
Coarse paper and products wholesalers.....	13	17,094	10	16,410	97.1	9.8	0.05	...	...	3	684
Printing and fine paper distributors.....	3	(D)	3	(D)	98.7	12.2	0.42	...	...	...	...
Stationery, office supplies wholesalers.....	14	(D)	10	(D)	98.3	10.3	0.20	...	...	4	(D)
Wallpaper wholesalers.....	...	...	...	...	...	...	...	...	...	...	...
Farm products (raw materials) merchants.....	18	21,307	11	16,967	28.9	1.1	(Z)	4	1,333	3	3,007
Automotive wholesalers.....	132	39,882	111	34,258	90.6	12.2	0.25	3	517	18	5,107
Motor vehicle distributors.....	22	10,420	14	7,426	93.7	16.2	0.27	1	(D)	7	(D)
Automotive equipment, tire-tube wholesalers.	110	29,462	97	26,832	89.8	11.1	0.24	2	(D)	11	(D)
Electrical, electronics, appliance distributors	78	82,783	65	68,742	96.9	11.7	0.23	2	(D)	11	(D)
Electrical apparatus, supplies distributors.	32	35,292	27	34,681	98.1	13.5	0.22	...	...	5	611
Electrical appliance, radio, TV set wholesalers.....	29	42,314	25	30,911	96.6	9.8	0.19	2	(D)	2	(D)
Electronic parts, equipment distributors....	17	5,177	13	(V)	(V)	(V)	(V)	...	...	4	(V)
Hardware, plumbing-heating goods wholesalers...	64	36,530	51	33,313	90.9	11.3	0.23	1	(D)	12	(D)
Hardware wholesalers.....	24	17,999	18	16,812	90.4	12.6	0.17	...	...	6	1,187
Plumbing, heating equipment, supplies distributors.....	40	18,531	33	16,501	91.5	10.0	0.29	1	(D)	6	(D)
Lumber, construction materials distributors....	129	118,860	98	93,609	94.1	10.5	0.21	4	1,441	27	23,810
Lumber, millwork wholesalers.....	83	94,241	65	75,314	93.7	8.5	0.20	2	(D)	16	(D)
Construction materials distributors.....	46	24,619	33	18,295	95.9	18.7	0.24	2	(D)	11	(D)
Machinery, equipment, supplies distributors....	294	125,085	237	91,882	91.7	11.7	0.24	7	1,217	50	31,986
Air conditioning, commercial refrigeration equipment, distributors.....	17	5,463	14	4,658	93.4	24.5	0.56	...	...	3	805
Commercial machines, equipment distributors.	31	11,828	24	(V)	(V)	(V)	(V)	...	...	7	(V)
Construction machinery, equipment dealers...	20	15,416	15	(V)	(V)	(V)	(V)	1	(V)	4	(V)
Farm-garden machinery, equipment wholesalers	8	3,047	8	3,047	96.5	7.9	0.03	...	...	...	...
Industrial machinery, equipment distributors	56	24,872	39	(V)	(V)	(V)	(V)	3	(V)	14	(V)
Industrial materials, supplies distributors.	68	27,041	55	24,331	85.1	8.7	0.16	1	(D)	12	(D)
Professional equipment, supplies distributors.....	24	11,473	19	8,959	97.0	15.5	0.19	1	(D)	4	(D)
Service establishment supply houses.....	46	9,194	41	8,446	95.5	16.4	0.38	1	(D)	4	(D)
Transportation equipment distributors.....	24	16,751	22	(D)	92.0	9.9	0.26	...	...	2	(D)

... Represents zero. D Withheld to avoid disclosure. V Insufficient cash-credit analysis to show separately. Z Less than 0.01 percent.

Table 3B. MERCHANT WHOLESALERS. 1954–CREDIT, RECEIVABLES, BAD DEBT LOSSES–STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS–Con.

Establishments, Sales, and Credit Ratios

Standard metropolitan area kind of business	All establishments		Establishments reporting credit sales					Establishments reporting cash sales only		Establishments not reporting cash-credit data	
	Number	Sales, cash and credit ($1,000)	Number	Sales, cash and credit ($1,000)	Credit sales as percent of sales	End-of-year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales ($1,000)	Number	Sales ($1,000)
SEATTLE, WASHINGTON—Continued											
Metals, metalwork (except scrap) distributors..	29	22,820	26	22,196	98.5	10.9	0.17	...	...	3	624
Iron, steel and products distributors.....	24	(D)	21	(D)	98.9	10.8	0.11	...	...	3	(D)
Nonferrous metals distributors.....	5	(D)	5	(D)	97.5	11.1	0.35	...	...	...	...
Scrap, waste materials dealers.....	39	13,642	24	12,853	90.1	9.6	0.40	9	300	6	489
Iron, steel scrap dealers.....	16	7,800	10	7,580	96.9	7.8	0.53	4	(D)	2	(D)
Waste materials dealers.....	23	5,842	14	5,273	80.2	12.2	0.23	5	(D)	4	(D)
Other merchant wholesalers.....	152	61,084	111	50,435	93.9	10.0	0.15	4	670	37	9,979
Amusement, sporting goods distributors.....	32	11,203	28	10,900	91.9	17.3	0.34	...	...	4	303
Book, magazine, newspaper wholesalers.....	7	4,617	6	(D)	99.2	10.1	0.07	...	...	1	(D)
Coal wholesalers.....	5	1,755	2	(V)	(V)	(V)	(V)	...	...	3	(V)
Farm supplies wholesalers.....	14	13,626	9	13,093	93.6	2.8	0.02	...	...	5	533
Jewelry wholesalers.....	24	6,920	19	5,531	96.5	16.2	0.13	1	(D)	4	(D)
Petroleum products distributors.....	11	1,910	5	(V)	(V)	(V)	(V)	1	(V)	5	(V)
Gift, art goods, greeting card wholesalers..	14	2,231	10	1,828	92.8	8.3	0.49	...	...	4	403
Flower, bulb, plant wholesalers.....	11	2,771	10	(D)	92.0	11.0	0.42	...	...	1	(D)
Miscellaneous products merchant wholesalers.	34	16,051	22	10,883	95.4	7.8	0.06	2	(D)	10	(D)
WASHINGTON, DISTRICT OF COLUMBIA											
Total.....	1,001	670,216	771	559,926	86.1	9.4	0.17	64	8,136	166	102,154
Grocery, confectionery, meat wholesalers.....	123	119,007	99	101,350	71.1	4.8	0.09	3	153	21	17,504
General-line grocery wholesalers.....	11	(D)	7	32,631	64.1	3.4	0.05	...	...	4	(D)
Confectionery wholesalers.....	13	3,814	8	2,696	74.7	6.1	0.04	1	(D)	4	(D)
Fish, seafood distributors.....	11	(D)	8	3,169	75.9	4.6	0.09	1	(D)	2	(D)
Meat, meat products wholesalers.....	34	(D)	27	32,354	76.8	4.8	0.13	1	(D)	6	(D)
Specialty-line grocery wholesalers.....	54	30,641	49	30,500	71.9	6.3	0.10	...	...	5	141
Farm products (edible) distributors.....	75	52,318	53	40,213	87.7	5.0	0.06	7	(D)	15	(D)
Poultry, poultry products distributors.....	22	(D)	18	17,258	90.1	6.4	0.07	...	...	4	(D)
Fresh fruit, vegetable wholesalers.....	53	(D)	35	22,955	85.9	4.0	0.05	7	(D)	11	(D)
Beer, wine, distilled spirits wholesalers.....	36	78,286	31	69,564	80.3	12.9	0.06	3	(D)	2	(D)
Beer, ale distributors.....	24	19,607	20	(D)	42.0	3.7	0.07	3	(D)	1	(D)
Wine, distilled spirits wholesalers.....	12	58,679	11	(D)	92.0	15.7	0.05	...	...	1	(D)
Tobacco distributors.....	10	31,232	8	23,037	75.1	6.3	0.08	1	(D)	1	(D)
Drugs, chemicals, allied products wholesalers..	45	27,816	38	26,378	93.4	10.2	0.11	1	(D)	6	(D)
General-line drug wholesalers.....	5	(D)	5	(D)	94.7	9.5	0.03	...	...	...	...
Specialty-line drug, toiletries wholesalers.	20	3,149	18	(D)	81.8	11.6	0.07	1	(D)	1	(D)
Industrial chemicals, explosives distributors.....	5	(D)	4	(D)	97.7	13.0	(Z)	...	...	1	(D)
Paint, varnish wholesalers.....	15	5,116	11	4,187	94.8	12.2	0.50	...	...	4	929
Dry goods, apparel wholesalers.....	11	(D)	8	2,999	93.5	7.4	0.20	...	...	3	(D)
Clothing, furnishings, footwear wholesalers.	3	(D)	2	(D)	(D)	(D)	(D)	...	...	1	(D)
General-line dry goods wholesalers.....	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
Specialty-line dry goods wholesalers.....	7	(D)	5	(V)	(V)	(V)	(V)	...	...	2	(V)
Piece goods converters.....	...	...	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers.....	28	(D)	19	(V)	(V)	(V)	(V)	1	(V)	8	(V)
Furniture (household, office) wholesalers...	15	(D)	9	(V)	(V)	(V)	(V)	1	(V)	5	(V)
Home furnishings, floor coverings wholesalers.....	13	(D)	10	(D)	90.6	14.7	0.55	...	...	3	(D)
Paper, allied products wholesalers.....	55	33,653	47	31,853	92.2	10.6	0.15	2	(D)	6	(D)
Coarse paper and products wholesalers.....	27	9,947	24	9,851	85.4	8.8	0.22	2	(D)	1	(D)
Printing and fine paper distributors.....	8	18,249	7	(D)	95.6	10.6	0.14	...	...	1	(D)
Stationery, office supplies wholesalers.....	17	(D)	13	4,714	95.6	13.7	0.06	...	...	4	(D)
Wallpaper wholesalers.....	3	(D)	3	(D)	69.2	15.3	(Z)	...	...	...	...
Farm products (raw materials) merchants.....	4	(D)	...	(V)	(V)	(V)	(V)	2	(V)	2	(V)
Automotive wholesalers.....	76	25,225	65	21,595	83.1	9.3	0.25	3	788	8	2,842
Motor vehicle distributors.....	11	(D)	7	3,919	97.0	8.8	0.18	2	(D)	2	(D)
Automotive equipment, tire-tube wholesalers.	65	(D)	58	17,676	80.0	9.4	0.27	1	(D)	6	(D)
Electrical, electronics, appliance distributors	74	68,984	60	(V)	(V)	(V)	(V)	2	(V)	12	(V)
Electrical apparatus, supplies distributors.	27	27,741	21	(V)	(V)	(V)	(V)	1	(V)	5	(V)
Electrical appliance, radio, TV set wholesalers.....	20	32,737	15	25,267	94.3	10.2	0.40	...	...	5	7,470
Electronic parts, equipment distributors....	27	8,506	24	7,759	87.4	8.8	0.21	1	(D)	2	(D)
Hardware, plumbing-heating goods wholesalers...	46	52,696	37	46,797	95.2	10.4	0.21	...	...	9	5,899
Hardware wholesalers.....	15	14,493	10	10,652	94.5	11.7	0.11	...	...	5	3,841
Plumbing, heating equipment, supplies distributors.....	31	38,203	27	36,145	95.4	10.0	0.24	...	...	4	2,058
Lumber, construction materials distributors....	71	63,527	61	59,689	95.5	10.2	0.29	...	...	10	3,838
Lumber, millwork wholesalers.....	24	25,814	22	(D)	97.1	12.3	0.23	...	...	2	(D)
Construction materials distributors.....	47	37,713	39	(D)	94.4	8.7	0.33	...	...	8	(D)
Machinery, equipment, supplies distributors....	186	47,211	147	39,090	92.1	14.1	0.25	6	588	33	7,533
Air conditioning, commercial refrigeration equipment, distributors.....	12	(D)	10	(D)	91.7	11.7	0.58	...	...	2	(D)
Commercial machines, equipment distributors.	28	(D)	22	3,534	91.4	14.7	0.17	1	(D)	5	1,161
Construction machinery, equipment dealers...	8	3,133	8	2,892	92.5	7.8	0.21	...	...	...	241
Farm-garden machinery, equipment wholesalers	6	1,351	5	(D)	75.3	5.0	0.16	...	...	1	(D)
Industrial machinery, equipment distributors	22	(D)	13	3,206	94.0	12.0	0.25	2	(D)	7	1,464
Industrial materials, supplies distributors.	9	(D)	7	(D)	91.4	9.8	(D)	...	...	2	(D)
Professional equipment, supplies distributors.....	28	11,861	23	10,518	96.0	15.9	0.19	...	...	5	1,343
Service establishment supply houses.....	50	10,703	40	8,505	85.5	14.0	0.40	3	306	7	1,892
Transportation equipment distributors.....	23	6,074	19	5,323	98.5	19.5	0.13	...	...	4	751

... Represents zero. D Withheld to avoid disclosure. V Insufficient cash-credit analysis to show separately. Z Less than 0.01 percent.

Table 3B. MERCHANT WHOLESALERS. 1954–CREDIT, RECEIVABLES, BAD DEBT LOSSES–STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS–Con.

Establishments, Sales, and Credit Ratios

Standard metropolitan area kind of business	All establishments		Establishments reporting credit sales					Establishments reporting cash sales only		Establishments not reporting cash-credit data	
	Number	Sales, cash and credit ($1,000)	Number	Sales, cash and credit ($1,000)	Credit sales as percent of sales	End-of-year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales ($1,000)	Number	Sales ($1,000)
WASHINGTON, D. C.—Continued											
Metals, metalwork (except scrap) distributors..	8	(D)	6	(D)	97.9	9.2	0.26	...	...	2	(D)
Iron, steel and products distributors.....	7	(D)	5	(D)	97.9	9.3	0.26	...	...	2	(D)
Nonferrous metals distributors.....	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
Scrap, waste materials dealers.....	50	8,993	28	7,215	87.5	9.1	0.06	18	1,015	4	763
Iron, steel scrap dealers.....	16	2,506	8	1,745	64.5	7.0	(Z)	6	(D)	2	(D)
Waste materials dealers.....	34	6,487	20	5,470	94.8	9.7	0.07	12	(D)	2	(D)
Other merchant wholesalers.....	103	39,940	64	33,442	92.6	10.7	0.16	15	633	24	5,865
Amusement, sporting goods distributors.....	15	5,686	12	4,579	87.6	10.5	0.13	...	...	3	1,107
Book, magazine, newspaper wholesalers.....	37	9,854	13	(V)	(V)	(V)	(V)	12	(V)	12	(V)
Coal wholesalers.....	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
Farm supplies wholesalers.....	5	2,057	3	1,968	75.1	8.1	0.36	1	(D)	1	(D)
Jewelry wholesalers.....	12	2,962	10	2,815	81.8	11.6	0.82	1	(D)	1	(D)
Petroleum products distributors.....	8	504	4	(V)	(V)	(V)	(V)	1	(V)	3	(V)
Gift, art goods, greeting card wholesalers..	6	1,635	5	(V)	(V)	(V)	(V)	...	...	1	(V)
Flower, bulb, plant wholesalers.....	5	(D)	5	(D)	83.4	18.5	0.42	...	...	...	(D)
Miscellaneous products merchant wholesalers.	13	(D)	10	(D)	98.9	14.3	(Z)	...	...	3	(D)
YOUNGSTOWN, OHIO											
Total.....	433	216,296	309	160,412	88.8	8.1	0.13	39	16,703	85	39,181
Grocery, confectionery, meat wholesalers.....	56	47,063	39	41,678	90.5	5.1	0.04	5	1,166	12	4,219
General-line grocery wholesalers.....	9	28,012	8	(D)	96.6	5.3	0.01	1	(D)	...	...
Confectionery wholesalers.....	9	2,677	7	(D)	77.2	4.7	0.04	1	(D)	1	(D)
Meat, fish wholesalers.....	15	5,026	8	3,417	73.8	5.4	0.12	3	(D)	4	(D)
Specialty-line grocery wholesalers.....	23	11,348	16	8,415	81.2	4.5	0.08	...	...	7	2,933
Farm products (edible) distributors.....	22	9,798	14	(V)	(V)	(V)	(V)	1	(V)	7	(V)
Poultry, poultry products distributors.....	3	775	1	(D)	(D)	(D)	(D)	...	...	2	(D)
Fresh fruit, vegetable wholesalers.....	19	9,023	13	(V)	(V)	(V)	(V)	1	(V)	5	(V)
Beer, wine, distilled spirits wholesalers.....	25	17,122	1	(D)	(D)	(D)	(D)	21	12,831	3	(D)
Tobacco distributors.....	6	9,289	5	(D)	71.0	4.1	0.11	1	(D)	...	...
Drugs, chemicals, allied products wholesalers..	13	6,261	10	(V)	(V)	(V)	(V)	...	...	3	(V)
General- and specialty-line drug wholesalers	7	4,914	4	(V)	(V)	(V)	(V)	...	...	3	(V)
Industrial chemicals, paint wholesalers.....	6	1,347	6	1,347	95.4	17.5	0.07	...	...	...	...
Dry goods, apparel wholesalers.....	6	1,996	5	(V)	(V)	(V)	(V)	...	...	1	(V)
Clothing, furnishings, footwear wholesalers.	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
General- and specialty-line dry goods wholesalers.....	4	(D)	3	(V)	(V)	(V)	(V)	...	...	1	(V)
Furniture, home furnishing wholesalers.....	13	(D)	11	(D)	95.0	6.5	0.18	...	...	2	(D)
Paper, allied products wholesalers.....	6	4,799	6	4,799	93.0	6.8	0.10	...	...	...	...
Farm products (raw materials) merchants.....	1	(D)	...	...	...	...	...	...	...	1	(V)
Automotive wholesalers.....	44	11,463	34	(V)	(V)	(V)	(V)	2	(V)	8	(V)
Electrical, electronics, appliance distributors.....	30	27,136	22	23,708	94.2	11.5	0.25	1	(D)	7	(D)
Hardware, plumbing-heating goods wholesalers...	21	9,144	15	7,170	87.3	8.5	0.21	...	...	6	1,974
Hardware wholesalers.....	5	3,358	4	(D)	79.4	4.5	0.19	...	...	1	(D)
Plumbing, heating equipment, supplies distributors.....	16	5,786	11	(D)	93.4	11.6	0.22	...	...	5	(D)
Lumber, construction materials distributors....	25	15,157	20	(V)	(V)	(V)	(V)	...	...	5	(V)
Lumber, millwork wholesalers.....	6	6,585	5	(V)	(V)	(V)	(V)	...	...	1	(V)
Construction materials distributors.....	19	8,572	15	7,338	92.6	11.2	0.30	...	...	4	1,234
Machinery, equipment, supplies distributors....	74	21,438	64	17,801	93.9	9.6	0.16	...	...	10	3,637
Commercial machines, equipment distributors.	12	1,446	11	(D)	94.1	21.2	0.29	...	...	1	(D)
Industrial machinery, equipment distributors	8	2,785	6	(V)	(V)	(V)	(V)	...	...	2	(V)
Industrial materials, supplies distributors.	12	5,682	11	(D)	98.2	8.8	0.13	...	...	1	(D)
Professional equipment, supplies distributors.....	8	1,425	8	1,425	95.4	8.8	0.14	...	...	...	...
Service establishment supply houses.....	16	2,043	15	(D)	96.0	13.3	0.30	...	...	1	(D)
Other machinery, equipment supplies distributors.....	18	8,057	13	6,166	88.4	6.1	0.16	...	...	5	1,891
Metals, metalwork (except scrap) distributors..	21	13,090	16	9,828	95.8	10.1	0.07	...	...	5	3,262
Scrap, waste materials dealers.....	35	11,838	18	(V)	(V)	(V)	(V)	8	(V)	9	(V)
Other merchant wholesalers.....	35	8,939	29	8,125	92.5	7.9	0.20	...	...	6	814
Amusement, sporting goods distributors.....	4	1,877	4	1,877	94.9	10.7	0.11	...	...	...	...
Jewelry wholesalers.....	3	417	3	417	89.2	28.1	1.68	...	...	...	...
Merchant wholesalers, n.e.c.....	28	6,645	22	5,831	92.0	5.6	0.12	...	...	6	814

... Represents zero. D Withheld to avoid disclosure. V Insufficient cash-credit analysis to show separately. Z Less than 0.01 percent.

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Table 4A. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS

Establishments, Sales, and Percentage Distribution of Sales

Type of operation and kind of business	Total		Sales of establishments reporting class of customer						
				Percentage distribution					
	Establishments (Number)	Sales ($1,000)	Total ($1,000)	To industrial, commercial, etc., users (Percent)	To consumers and farmers[1] (Percent)	To Federal Government (Percent)	To retailers (Percent)	To wholesale organizations (Percent)	For export (Percent)
Merchant wholesalers, total	165,153	101,100,941	87,235,929	30.7	2.8	1.3	45.2	15.1	4.9
Grocery, confectionery, meat wholesalers:									
General-line grocery wholesalers	3,320	7,353,560	6,471,119	6.9	0.2	0.4	89.2	2.9	0.4
Voluntary group grocery wholesalers	574	2,463,756	2,314,355	4.7	0.1	0.3	92.4	2.3	0.2
Retailer cooperative food wholesalers	193	1,298,175	1,163,173	0.3	(Z)	(Z)	99.1	0.5	0.1
Cash-carry food depots	291	139,950	139,539	0.7	...	(Z)	99.1	0.2	...
Other general-line grocery wholesalers	2,262	3,451,679	2,854,052	11.6	0.3	0.7	82.0	4.6	0.7
Confectionery wholesalers	1,909	527,446	430,087	7.2	0.5	2.4	73.9	14.0	2.0
Fish, sea food distributors	1,808	653,698	487,279	19.0	1.8	1.2	38.9	38.8	0.3
Meat, meat products wholesalers	4,357	2,866,193	2,332,298	22.6	1.6	1.3	53.9	19.1	1.5
Specialty-line grocery wholesalers	9,221	5,919,993	4,743,008	24.3	1.2	2.5	34.5	34.2	3.2
Bakery, restaurant, hotel supply houses	438	215,414	165,673	61.0	0.5	0.7	25.4	12.1	0.3
Bread, bakery goods distributors	800	160,478	120,715	15.8	0.5	0.6	65.5	17.5	(Z)
Canned food wholesalers	928	621,222	527,900	17.5	0.4	1.9	45.7	29.8	4.7
Coffee, tea, spice wholesalers	488	1,606,380	1,359,991	30.6	(Z)	1.9	6.2	59.2	2.0
Dairy products distributors	2,281	1,340,279	1,002,102	14.1	2.6	5.8	47.7	29.6	0.2
Flour distributors	170	108,303	92,466	37.6	0.4	0.2	41.7	10.1	10.0
Frosted, frozen food distributors	610	455,882	419,347	19.2	0.9	3.7	58.4	17.6	0.3
Soft drink distributors	1,142	165,965	124,136	14.7	3.1	0.2	70.2	10.8	1.1
Other grocery specialty wholesalers	2,364	1,246,070	930,678	26.4	2.3	0.7	36.9	24.4	9.4
Farm products (edible) distributors:									
Poultry, poultry products distributors	2,660	1,475,195	1,173,670	13.4	1.7	2.5	52.6	29.1	0.7
Fresh fruit, vegetable wholesalers	6,520	3,261,739	2,771,516	8.6	3.0	1.4	54.3	31.4	1.2
Beer, wine, distilled spirits wholesalers:									
Beer, ale distributors	5,791	2,311,181	2,139,306	2.6	1.6	0.9	88.8	6.0	0.1
Wine, distilled spirits wholesalers	1,518	3,375,753	3,210,925	1.7	0.6	0.2	82.6	14.7	0.1
Tobacco distributors	2,858	3,208,929	3,024,299	1.6	0.7	0.8	86.5	10.1	0.2
Drugs, chemicals, allied products wholesalers:									
General-line drug wholesalers	392	1,273,114	1,188,280	4.4	0.6	0.9	90.5	1.9	1.6
Specialty-line drug, toiletries wholesalers	2,409	900,618	746,068	9.0	0.4	2.7	54.2	27.5	6.2
Industrial chemicals, explosives distributors	1,878	923,242	811,469	67.1	0.3	1.6	7.3	11.5	12.2
Paint, varnish wholesalers	1,158	272,891	199,402	39.6	5.9	0.6	32.8	19.0	2.1
Dry goods, apparel wholesalers:									
Clothing, furnishings, footwear wholesalers	4,252	1,826,611	1,538,357	10.5	0.7	0.9	71.2	12.9	3.8
General-line clothing, furnishings wholesalers	797	296,157	259,202	8.9	0.7	1.2	68.3	12.4	8.4
Men's, boys' clothing, furnishings wholesalers	761	384,769	313,778	6.9	0.7	1.4	77.9	9.8	3.4
Women's, children's clothing, furnishings wholesalers	1,299	566,298	475,048	11.1	0.6	0.4	68.9	15.9	3.2
Furs (dressed), fur clothing wholesalers	324	94,317	81,067	7.3	2.6	0.2	58.7	27.4	3.7
Millinery, millinery supplies distributors	353	81,953	70,005	31.0	0.9	(Z)	45.5	21.5	1.0
Shoe, footwear wholesalers	583	353,979	304,520	8.2	0.5	1.2	81.1	6.9	2.1
Work clothing wholesalers	135	49,138	34,737	32.6	0.1	0.5	58.2	5.7	2.9
General-line dry goods wholesalers	132	393,580	371,927	1.6	0.3	1.6	95.2	0.6	0.7
Specialty-line dry goods wholesalers	4,188	1,965,499	1,687,057	27.4	0.4	0.5	39.5	23.9	8.2
Hosiery wholesalers	471	260,192	239,742	1.6	0.4	0.6	83.3	10.4	3.7
Underwear wholesalers	164	71,420	57,299	7.7	0.3	0.7	85.1	3.7	2.5
Notions wholesalers	770	198,449	163,526	40.4	0.2	0.1	33.9	23.3	2.2
Piece goods wholesalers	1,663	975,319	859,023	30.9	0.4	0.2	27.5	27.7	13.2
Other specialty-line dry goods wholesalers	1,120	460,119	367,467	33.3	0.4	1.3	34.4	27.4	3.1
Piece goods converters	817	1,503,962	1,229,575	41.7	(Z)	0.5	14.0	39.8	3.9
Furniture, home furnishings wholesalers:									
Furniture (household, office) wholesalers	1,976	697,825	564,233	34.5	2.5	1.6	52.1	8.3	1.0
Household furniture wholesalers	1,058	463,630	383,164	15.8	3.0	1.7	68.0	10.4	1.0
Office furniture distributors	918	234,195	181,069	74.2	1.3	1.2	18.6	3.8	1.0
Home furnishings, floor coverings wholesalers	2,839	1,384,650	1,264,153	10.1	1.3	1.2	76.0	10.6	0.8
China, glassware, crockery wholesalers	538	172,206	146,349	19.6	1.3	6.0	57.3	14.1	1.7
Curtain, drapery wholesalers	161	68,874	53,438	29.8	1.6	(Z)	45.7	22.6	0.2
Domestics wholesalers	237	126,769	111,639	21.2	0.6	0.1	67.6	8.2	2.3
Floor coverings wholesalers	773	600,763	581,563	4.6	1.3	0.2	87.7	6.0	0.1
Other home furnishings, specialties wholesalers	1,130	416,038	371,164	8.7	1.4	1.2	72.0	15.5	1.2
Paper, allied products wholesalers:									
Coarse paper and products wholesalers	2,435	1,297,650	1,152,358	46.1	0.4	1.3	35.2	15.9	1.1
Printing and fine paper distributors	865	1,248,002	1,152,950	66.7	0.2	2.4	15.9	10.8	4.1
Stationery, office supplies wholesalers	1,564	369,772	267,778	52.4	1.2	2.7	26.3	15.9	1.5
Wallpaper wholesalers	193	45,625	31,692	16.1	5.1	...	65.0	11.2	2.4
Farm products (raw materials) merchants:									
Cotton merchants	581	2,610,108	2,545,580	60.6	0.2	0.4	2.0	7.5	29.3
Grain merchants	975	3,989,704	3,418,554	43.8	1.3	1.0	2.5	25.9	25.5
Hide, skin, raw fur wholesalers	577	428,489	390,306	50.6	0.4	0.1	4.7	31.9	12.3
Livestock (except horses, mules) distributors	669	888,292	813,589	42.8	22.3	...	6.9	27.8	0.2
Leaf tobacco dealers	234	304,224	291,397	52.2	0.2	0.2	2.1	8.5	37.0
Raw wool, wool tops, mohair dealers	282	481,524	446,085	82.3	0.4	0.5	3.5	12.0	1.4
Other farm products (raw materials) distributors	535	529,600	482,814	53.1	1.7	3.1	8.0	21.5	12.6
Automotive wholesalers:									
Motor vehicle distributors	1,563	757,335	448,062	(V)	(V)	(V)	(V)	(V)	(V)
New, used automobile distributors	897	491,732	274,177	(V)	(V)	(V)	(V)	(V)	(V)
Truck and tractor (road type) dealers	666	265,603	173,885	69.1	5.0	1.2	[2]14.8	7.8	1.9
Automotive equipment, tire-tube wholesalers	13,977	3,220,178	2,664,859	16.0	3.5	0.9	[3]55.1	20.5	4.0
Automotive parts, accessories jobbers	12,563	2,834,453	2,373,705	14.9	2.8	1.0	[4]57.1	19.8	4.3
Garage equipment, tools distributors	207	55,731	46,062	24.3	1.1	1.8	[5]31.5	38.9	2.3
Tire-tube wholesalers	1,207	329,994	245,092	24.7	10.7	0.2	[6]40.1	23.5	0.8

See footnotes at end of table.

Table 4A WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS--Continued

Establishments, Sales, and Percentage Distribution of Sales

Type of operation and kind of business	Total		Sales of establishments reporting class of customer						
				Percentage distribution					
	Establishments	Sales	Total	To industrial, commercial, etc., users	To consumers and farmers[1]	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	($1,000)	($1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
Merchant wholesalers—Continued									
Electrical, electronics, appliance distributors:									
Electrical apparatus, supplies distributors	3,159	2,910,458	2,750,650	52.2	0.8	1.3	[7]38.9	5.2	1.6
General-line electrical goods distributors	559	1,567,994	1,536,468	47.7	0.5	0.8	[8]49.0	1.8	0.1
Wiring supplies distributors	1,989	1,105,922	1,010,104	56.5	1.2	1.9	[9]29.1	8.6	2.6
Electrical apparatus, equipment distributors	611	236,542	204,078	63.6	1.2	1.5	[10]12.5	14.1	7.1
Electrical appliance, radio, TV set wholesalers	2,065	2,814,584	2,513,801	6.1	1.6	0.6	[11]82.0	8.8	0.9
Electronic parts, equipment distributors	1,899	612,676	520,201	22.3	1.7	3.0	[12]55.1	8.7	9.2
Hardware, plumbing-heating goods wholesalers:									
Hardware wholesalers	2,137	2,067,923	1,837,678	22.2	2.0	3.3	64.0	7.8	0.7
General-line hardware wholesalers	606	1,623,987	1,479,512	18.1	1.3	3.8	69.8	6.5	0.5
Specialty-line hardware wholesalers	1,531	443,936	358,166	39.0	4.9	1.3	40.1	13.4	1.2
Plumbing, heating equipment, supplies distributors	4,046	2,329,788	2,089,715	37.0	1.4	1.4	46.4	13.1	0.7
General-line plumbing-heating goods distributors	1,703	1,112,178	991,872	38.2	1.8	1.2	47.2	11.2	0.4
Heating equipment distributors	905	301,516	256,014	23.6	1.4	0.5	55.5	17.9	1.0
Plumbing fixtures, supplies distributors	1,438	916,094	841,829	39.5	0.9	2.0	42.8	13.9	0.8
Lumber, construction materials distributors:									
Lumber, millwork wholesalers	4,304	3,805,942	3,347,646	16.9	[13]9.1	0.9	52.2	19.4	1.6
Lumber wholesalers (without yards)	1,678	1,621,685	1,421,436	14.8	[13]5.2	1.1	54.1	22.2	2.6
Lumber distributors (with yards)	1,124	1,094,408	971,765	17.0	[13]12.3	1.1	47.4	20.8	1.4
Millwork, plywood distributors	1,502	1,089,849	954,445	19.5	[13]11.7	0.4	54.3	13.9	0.3
Construction materials distributors	6,010	2,780,265	2,136,316	15.8	[13]49.7	0.6	23.9	9.8	0.3
Brick, tile distributors	492	242,766	209,880	17.2	[13]52.2	0.7	19.1	10.4	0.4
Cement, lime, plaster wholesalers	183	75,985	64,729	11.1	[13]72.0	0.5	9.1	7.3	0.1
Glass (building) distributors	574	251,273	184,052	30.2	[13]25.3	0.5	24.7	18.6	0.8
Ready-mixed concrete distributors	1,996	998,370	768,194	12.7	[13]78.5	0.5	6.1	2.2	(Z)
Roofing, siding, insulation materials distributors	697	447,723	400,384	7.1	[13]24.7	0.3	51.9	15.8	0.1
Sand, gravel, crushed stone distributors	597	105,039	60,208	(V)	(V)	(V)	(V)	(V)	(V)
Other construction materials distributors	1,471	659,109	448,869	21.4	[13]28.6	0.5	34.7	14.1	0.6
Machinery, equipment, supplies distributors:									
Air conditioning, commercial refrigeration equipment distributors	1,860	484,070	420,881	50.9	(14)	1.2	33.1	11.4	3.3
Commercial machines, equipment distributors	3,219	660,125	500,574	69.2	(14)	1.6	17.2	10.4	1.6
Office machines, equipment distributors	1,421	186,631	106,459	(V)	(V)	(V)	(V)	(V)	(V)
Restaurant, hotel supply houses (principally nonfood)	571	159,253	136,221	77.0	(14)	2.3	15.1	5.1	0.5
Store machines, fixtures distributors	1,087	276,953	228,270	67.9	(14)	1.1	18.6	11.4	1.1
Other commercial machines, equipment distributors	140	37,288	29,624	61.5	(14)	0.4	6.5	28.5	3.1
Construction machinery, equipment dealers	1,640	1,401,359	1,264,223	89.8	(14)	1.3	4.0	2.1	2.8
Farm-garden machinery, equipment wholesalers	1,112	534,379	456,682	19.1	(14)	0.9	67.4	10.4	2.3
Garden machinery, equipment wholesalers	233	78,736	65,578	19.7	(14)	2.2	59.6	15.1	3.5
Farm, dairy machinery, equipment (including tractors) wholesalers	879	455,643	391,104	19.0	(14)	0.6	68.7	9.6	2.1
Industrial machinery, equipment distributors	5,746	2,618,986	2,314,895	79.5	(14)	2.0	7.6	6.2	4.7
Food processing machinery, equipment distributors	367	163,405	151,889	76.9	(14)	0.3	13.1	6.6	3.1
General purpose industrial machinery, equipment distributors	1,379	498,625	415,950	73.4	(14)	2.8	10.7	8.4	4.8
Metal working machinery, equipment dealers	914	484,490	454,775	81.9	(14)	5.4	5.1	4.3	3.4
Oil well supply houses	1,208	914,479	852,059	90.8	(14)	0.2	3.1	2.3	3.6
Printing machinery, equipment distributors	210	64,820	47,599	65.8	(14)	0.3	15.7	8.9	9.3
Used machinery dealers	245	31,272	24,995	73.3	(14)	0.9	13.5	8.8	3.4
Other industrial machinery, equipment distributors	1,423	461,895	367,628	61.1	(14)	1.9	13.5	14.4	9.1
Industrial materials, supplies distributors	4,393	2,009,740	1,753,809	74.4	(14)	2.1	9.4	11.4	2.8
Abrasives, abrasive materials distributors	141	77,400	64,680	80.1	(14)	1.8	7.8	5.8	4.5
Mechanical power transmission equipment distributors	335	113,349	99,181	72.6	(14)	2.3	12.2	11.8	1.0
Mechanical rubber goods distributors	280	100,031	94,319	77.8	(14)	1.1	7.4	13.1	0.5
Rope, cordage distributors	117	94,120	82,653	34.3	(14)	0.3	16.3	29.2	19.8
Valves, fittings (except plumbing) distributors	214	139,320	132,685	77.9	(14)	0.9	8.8	10.4	2.1
Reconditioned drum, barrel distributors	372	65,360	51,523	79.8	(14)	0.2	7.0	11.6	1.3
Other industrial materials, supplies distributors	2,934	1,420,160	1,228,768	76.0	(14)	2.4	9.2	10.4	2.0
Professional equipment, supplies distributors	2,912	853,153	713,190	70.8	(14)	2.5	18.4	5.3	3.1
Dental supply houses	502	124,125	112,894	70.6	(14)	1.3	20.9	3.1	4.1
Religious supply houses	134	31,582	20,957	51.8	(14)	0.1	32.5	14.0	1.5
School supply houses	255	96,321	82,495	79.0	(14)	2.4	13.4	4.8	0.3
Surgical, medical, hospital supply houses	800	321,489	286,007	85.5	(14)	2.0	5.7	4.2	2.6
Optical goods wholesalers	742	126,966	86,623	16.0	(14)	0.5	68.0	12.0	3.4
Other professional supplies distributors	479	152,670	124,214	73.0	(14)	6.5	11.5	4.0	5.0
Service establishment supply houses	5,264	1,101,992	918,695	68.5	(14)	1.2	18.5	10.3	1.5
Beauty, barber supply houses	898	140,561	118,920	67.6	(14)	0.6	23.6	8.0	0.1
Janitors' supply houses	843	126,780	109,045	72.3	(14)	2.1	13.3	11.2	1.2
Laundry, dry cleaning supply houses	441	146,607	124,711	78.7	(14)	0.9	13.8	5.4	1.2
Shoe service wholesalers	485	101,579	84,819	49.0	(14)	0.5	35.6	10.1	4.8
Undertakers' supply houses	137	14,443	10,148	28.0	(14)	(Z)	54.7	13.1	4.1
Upholsterers' supply houses	262	92,670	79,338	40.1	(14)	0.4	36.3	22.8	0.4
Welders' supply houses	1,000	198,100	165,323	81.4	(14)	1.8	9.2	7.1	0.5
Other service establishment supply houses	1,198	281,252	226,391	71.1	(14)	1.3	13.5	11.6	2.5
Transportation equipment distributors	1,004	376,048	304,810	50.5	(14)	3.5	14.5	10.9	20.6
Aircraft, aeronautical equipment, parts distributors	450	169,782	129,433	45.2	(14)	3.0	8.8	14.1	28.7
Marine machinery, equipment distributors	400	126,573	101,787	49.9	(14)	5.5	28.6	11.0	5.1
Railroad equipment distributors	84	60,046	56,702	60.9	(14)	0.8	2.8	3.7	31.7
Other transportation equipment distributors	70	19,647	16,888	60.0	(14)	4.2	12.7	9.9	13.3
Metals, metalwork (except scrap) distributors:									
Iron, steel and products distributors	2,693	2,174,276	1,949,739	65.6	(14)	1.3	15.5	12.2	5.5
Nonferrous metals distributors	542	1,188,309	965,294	59.8	(14)	7.1	3.4	14.5	15.2
Scrap, waste materials dealers:									
Iron, steel scrap dealers	3,719	1,213,140	1,[illegible]78,567	69.7	(14)	0.1	(15)	26.3	3.9
Iron, steel scrap dealers (with processing, preparation equipment)	2,202	801,352	711,289	63.9	(14)	0.1	(15)	31.2	4.8
Iron, steel scrap dealers (without processing, preparation equipment)	1,517	411,78[illegible]	366,678	81.0	(14)	0.1	(15)	16.8	2.0

See footnotes at end of table.

Table 4A WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER- UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS--Continued

Establishments, Sales, and Percentage Distribution of Sales

Type of operation and kind of business	Total		Sales of establishments reporting class of customer						
				Percentage distribution					
	Establishments (Number)	Sales ($1,000)	Total ($1,000)	To industrial, commercial, etc., users (Percent)	To consumers and farmers[1] (Percent)	To Federal Government (Percent)	To retailers (Percent)	To wholesale organizations (Percent)	For export (Percent)
Merchant wholesalers—Continued									
Scrap, waste materials dealers—Continued									
Waste materials dealers	4,470	1,192,450	1,061,164	60.8	(14)	0.4	(15)	31.6	7.2
Nonferrous metallic scrap dealers	1,518	500,822	462,594	55.5	(14)	0.3	(15)	35.1	9.0
Waste paper dealers	1,124	218,239	198,380	71.4	(14)	0.4	(15)	27.2	1.1
Wiping cloth dealers	229	48,395	33,001	54.2	(14)	3.2	(15)	40.2	2.4
Rags, textile waste dealers	784	250,528	227,352	59.9	(14)	0.3	(15)	31.2	8.7
Other waste materials dealers	815	174,466	139,837	65.9	(14)	(Z)	(15)	25.0	9.0
Other merchant wholesalers:									
Amusement, sporting goods distributors	2,514	952,711	791,036	13.4	1.6	0.8	66.1	15.5	2.6
Cameras, photographic supplies distributors	484	233,116	157,230	31.7	1.8	1.9	53.4	9.7	1.3
Sporting goods wholesalers	579	233,998	203,306	9.8	2.3	0.4	69.5	17.4	0.7
Toys, games, fireworks wholesalers	805	277,626	241,709	5.8	1.1	0.6	67.8	21.4	3.4
Other recreation goods wholesalers	646	207,971	188,791	11.8	1.2	0.5	70.8	11.0	4.7
Book, magazine, newspaper wholesalers	1,919	697,206	602,003	10.2	1.2	0.8	77.5	9.2	1.0
Coal wholesalers	700	794,189	653,389	52.9	(14)	1.8	22.0	9.9	13.4
Coal wholesalers (without yard or dock stocks)	496	568,163	447,833	44.9	(14)	2.3	22.9	11.1	18.7
Coal wholesalers (with coal yard)	204	226,026	205,556	70.0	(14)	0.6	20.1	7.4	1.9
Farm supplies wholesalers	2,347	1,574,642	1,286,663	19.2	5.9	0.6	40.7	29.2	4.3
Feed wholesalers	1,067	766,302	626,003	22.0	8.6	0.2	33.9	33.5	1.7
Fertilizer, agricultural chemical distributors	507	280,597	213,908	30.6	3.0	1.1	33.1	15.8	16.5
Seed wholesalers	641	474,148	409,534	9.1	3.5	0.8	54.5	29.8	2.3
Other farm supplies wholesalers	132	53,595	37,218	20.1	3.6	0.4	48.3	27.5	0.2
Jewelry wholesalers	2,741	825,459	708,649	6.9	2.0	1.8	61.0	26.4	1.9
General-line jewelry wholesalers	234	143,549	123,567	3.6	4.6	2.6	79.4	8.2	1.6
Clocks, watches wholesalers	355	124,380	107,528	2.6	1.5	1.9	57.8	31.4	4.7
Costume jewelry wholesalers	513	132,621	109,488	3.3	0.7	0.7	81.0	13.3	1.1
Precious stones distributors	498	202,608	189,025	8.8	1.0	0.3	43.8	44.3	1.7
Watch materials, jewelers' tools distributors	172	30,719	25,728	14.2	0.2	0.6	67.8	17.1	0.1
Other jewelry wholesalers	969	191,582	153,313	11.5	2.5	4.1	54.3	26.3	1.4
Petroleum products distributors	2,260	1,416,388	902,738	18.3	3.2	0.7	33.6	30.3	13.9
Gift, art goods, greeting cards wholesalers	983	190,307	153,973	8.5	1.4	1.2	60.3	27.9	0.8
Gift, art goods wholesalers	735	140,213	113,271	10.4	1.6	1.6	57.3	28.2	0.9
Greeting card distributors	248	50,094	40,702	2.8	0.8	0.2	68.5	27.2	0.6
Flower, bulb, plant wholesalers	966	222,942	186,748	3.2	1.0	(Z)	78.3	17.1	0.3
Flower (cut), potted plant wholesalers	851	193,270	159,514	3.2	1.1	(Z)	83.7	11.8	0.2
Bulb, plant distributors	115	29,672	27,234	3.3	0.2	0.1	47.0	48.2	1.2
Miscellaneous products merchant wholesalers	4,076	3,031,252	2,562,148	44.8	0.6	2.6	23.4	15.6	13.1
Forest products (except lumber) distributors	669	290,871	232,341	64.3	1.4	1.2	13.6	9.5	10.0
General merchandise distributors	594	814,291	688,720	11.4	0.8	1.8	51.6	14.2	20.2
Leather goods wholesalers	454	135,579	100,497	48.1	0.4	0.7	25.5	19.1	6.2
Musical instrument, sheet music wholesalers	509	192,142	135,262	10.9	1.2	0.4	68.9	15.4	3.3
Industrial yarns wholesalers	222	191,250	169,368	80.7	0.1	0.2	4.0	9.6	5.5
Bags, bagging, burlap (textiles) distributors	659	239,072	206,233	60.4	0.1	0.7	7.6	26.1	5.1
Food, beverage basic material distributors	325	530,630	507,112	62.8	0.4	2.1	3.8	24.7	6.2
All other merchant wholesalers	644	637,417	522,615	52.6	0.6	7.3	9.9	8.4	21.2
Manufacturers' sales branches, sales offices:									
Food and kindred products	4,488	11,746,914	Not analyzed by class of customer						
Textile mill products	431	1,809,931	1,561,690	48.0	0.1	0.9	22.3	26.8	1.9
Sales branches (with stocks)	231	837,801	687,616	38.5	(Z)	0.8	26.1	32.6	1.9
Sales offices (without stocks)	200	972,130	874,074	55.4	0.1	1.0	19.3	22.3	1.9
Cotton, rayon, broad woven fabrics sales branches, sales offices	86	475,325	303,106	46.3	0.1	1.7	5.5	44.8	1.6
Knitting mill products sales branches, sales offices	31	88,419	82,141	5.1	1.1	0.1	61.7	31.6	0.5
Carpets and rugs sales branches, sales offices	131	424,336	415,631	20.9	...	(Z)	41.5	37.6	(Z)
Other textile mill products sales branches, sales offices	183	821,851	760,812	68.1	(Z)	1.2	14.2	13.3	3.1
Apparel and related products	283	735,931	645,856	3.5	(Z)	0.3	71.3	23.4	1.4
Sales branches (with stocks)	157	333,235	280,150	2.0	(Z)	0.2	77.5	19.1	1.2
Sales offices (without stocks)	126	402,696	365,706	4.7	(Z)	0.4	66.5	26.7	1.6
Men's and boys' clothing and furnishings sales branches, sales offices	103	307,979	262,746	1.2	(Z)	0.3	72.1	26.0	0.4
Women's and children's outerwear and under garments sales branches, sales offices	107	279,228	242,277	4.5	(Z)	0.2	92.3	0.5	2.6
Outer apparel and related products sales branches, sales offices	73	148,724	140,833	6.4	...	0.6	33.6	58.1	1.4
Furniture and fixtures	286	266,271	221,423	37.0	0.4	4.4	56.3	1.5	0.3
Sales branches (with stocks)	229	197,438	156,394	32.5	0.6	2.7	63.8	0.4	0.1
Sales offices (without stocks)	57	68,833	65,029	47.9	0.2	8.4	38.3	4.4	0.9
Household furniture sales branches, sales offices	115	136,980	127,236	9.5	0.7	1.4	87.0	1.2	0.2
Office furniture sales branches, sales offices	112	58,815	54,406	72.4	...	7.7	17.5	1.9	0.5
Other furniture, fixtures sales branches, sales offices	59	70,476	39,781	(V)	(V)	(V)	(V)	(V)	(V)
Paper and allied products	455	2,097,564	1,752,728	62.6	0.1	0.6	4.4	31.0	1.4
Sales branches (with stocks)	98	377,093	369,899	51.6	0.1	1.4	6.2	39.8	0.8
Sales offices (without stocks)	357	1,720,471	1,382,829	65.7	(Z)	0.4	3.8	28.5	1.5
Pulp, paper and paperboard sales branches, sales offices	112	885,797	820,017	63.2	0.1	0.6	0.7	33.8	1.6
Paperboard containers and boxes sales branches, sales offices	93	246,251	244,353	75.6	...	0.1	2.7	20.1	1.5
Other paper and allied products sales branches, sales offices	250	965,516	688,358	57.2	0.1	0.8	9.3	31.7	0.9
Chemicals and allied products	2,190	8,889,311	8,467,672	60.6	0.4	2.0	17.2	15.6	4.2
Sales branches (with stocks)	1,482	4,548,221	4,370,564	53.7	0.7	2.2	21.6	18.5	3.2
Sales offices (without stocks)	708	4,341,090	4,097,108	67.9	0.2	1.8	12.4	12.5	5.3
Industrial inorganic and organic chemicals:									
Sales branches (with stocks)	196	1,937,291	1,915,247	80.4	0.5	3.4	1.4	10.5	3.7
Sales offices (without stocks)	257	2,934,526	2,746,872	85.0	(Z)	1.9	0.4	7.1	5.6

See footnotes at end of table.

Table 4A WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—UNITED STATES, BY TYPE OPERATION AND KIND OF BUSINESS--Continued

Establishments, Sales, and Percentage Distribution of Sales

Type of operation and kind of business	Total		Sales of establishments reporting class of customer						
				Percentage distribution					
	Establishments	Sales	Total	To industrial, commercial, etc., users	To consumers and farmers	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	($1,000)	($1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
Manufacturers' sales branches, sales offices—Continued									
Chemicals and allied products—Continued									
Drugs and medicines sales branches, sales offices	325	883,323	800,802	21.6	0.1	1.0	46.0	21.3	10.0
Soap and related products sales branches, sales offices	207	1,211,087	1,200,857	17.5	0.1	1.6	46.8	33.2	0.8
Paints and allied products sales branches, sales offices	646	589,840	572,862	49.4	2.9	1.4	24.8	19.7	1.8
Other chemicals and allied products sales branches, sales offices	559	1,333,244	1,231,032	47.9	0.6	1.6	27.7	19.6	2.6
Rubber products	525	1,602,956	1,5[illegible]5,406	14.9	(Z)	0.8	56.5	24.3	3.4
Sales branches (with stocks)	452	1,385,078	1,330,997	12.5	(Z)	0.9	58.8	26.0	1.8
Sales offices (without stocks)	73	217,878	214,409	30.2	0.1	0.5	42.3	13.8	13.2
Tires and inner tubes sales branches, sales offices	292	1,138,548	1,135,272	7.2	(Z)	0.6	67.8	20.6	3.8
Rubber footwear sales branches, sales offices	34	119,966	119,966	10.6	...	0.7	65.0	23.0	0.7
Reclaimed rubber and other rubber industries sales branches, sales offices	199	344,442	290,168	47.0	...	1.6	9.1	39.6	2.7
Leather and leather products	101	412,553	396,018	27.9	3.8	...	63.2	3.1	1.9
Sales branches (with stocks)	71	368,759	356,836	23.6	4.3	...	69.5	1.0	1.5
Sales offices (without stocks)	30	43,794	39,182	67.0	...	(Z)	5.4	22.6	5.0
Stone, clay and glass products	942	2,606,649	2,427,635	57.6	0.5	1.1	16.0	23.8	1.0
Sales branches (with stocks)	380	659,159	647,851	58.7	1.3	0.3	14.9	24.3	0.3
Sales offices (without stocks)	562	1,947,490	1,779,784	57.2	0.2	1.4	16.4	23.6	1.2
Glass and glass products sales branches, sales offices	430	1,088,202	1,078,167	67.2	0.8	1.5	7.6	21.6	1.3
Cement, hydraulic sales branches, sales offices	110	450,056	441,075	45.6	(Z)	1.9	44.3	8.1	0.1
Structural clay products sales branches, sales offices	106	125,425	102,482	54.8	0.4	0.[illegible]	19.4	22.9	2.3
Concrete, and plaster products sales branches, sales offices	114	403,232	271,586	29.7	(Z)	(Z)	26.4	42.8	1.1
Other stone, clay and glass products sales branches, sales offices	182	539,734	534,325	63.1	0.5	0.3	3.7	31.8	0.7
Primary metal products	1,164	10,989,279	9,781,001	80.9	(14)	2.2	0.4	12.3	4.2
Sales branches (with stocks)	216	1,351,608	1,328,465	78.2	(14)	3.7	0.8	8.1	9.2
Sales offices (without stocks)	948	9,637,671	8,452,536	81.3	(14)	2.0	0.3	12.9	3.5
Blast furnace, steel works, and rolling mill products sales branches, sales offices	561	17,634,088	6,533,905	80.2	(14)	1.1	...	14.4	4.2
Other primary metals industry products sales branches, sales offices	603	3,355,191	3,247,096	82.2	(14)	4.6	1.1	7.9	4.3
Fabricated metal products	1,057	2,855,046	2,661,364	67.2	0.4	3.5	5.1	22.2	1.6
Sales branches (with stocks)	602	602,631	504,443	27.8	0.5	1.0	22.4	45.7	2.6
Sales offices (without stocks)	455	2,252,415	2,156,921	76.4	0.4	4.1	1.0	16.7	1.4
Cutlery, hand tools, hardware sales branches, sales offices	124	129,104	111,613	16.4	1.1	4.5	12.8	63.1	2.2
Heating and plumbing equipment sales branches, sales offices	283	409,731	405,698	6.6	...	0.8	22.2	69.9	0.6
Structural metal products sales branches, sales offices	261	874,144	771,206	68.8	0.1	8.6	2.3	16.3	3.9
Fabricated wire products sales branches, sales offices	126	108,662	99,914	55.0	0.2	5.6	1.5	36.6	1.1
Other fabricated metal products sales branches, sales offices	263	1,333,405	1,272,933	90.9	0.7	1.0	0.9	5.8	0.6
Machinery (except electrical)	5,327	5,998,901	5,760,243	45.2	0.3	2.9	28.4	17.8	5.4
Sales branches (with stocks)	3,992	4,408,254	4,240,165	43.5	0.4	2.9	35.1	13.2	4.8
Sales offices (without stocks)	1,335	1,590,647	1,520,078	49.9	0.1	3.0	9.5	30.7	6.8
Tractors and farm machinery sales branches, sales offices	299	1,292,917	1,257,915	3.5	0.6	0.1	89.6	1.8	4.4
Construction and mining machinery sales branches, sales offices	249	332,596	325,864	47.0	...	0.6	8.7	30.5	13.2
Metalworking machinery sales branches, sales offices	294	409,715	389,046	66.6	(Z)	4.1	5.9	18.5	4.9
Special-industry machinery (except metalworking):									
Sales branches (with stocks)	291	211,420	192,481	78.8	5.1	6.5	3.3	7.7	3.6
Sales offices (without stocks)	69	108,498	103,175	71.3	...	1.8	2.3	1.9	22.7
General industrial machinery:									
Sales branches (with stocks)	558	622,533	589,428	69.1	0.4	3.4	7.8	15.9	3.4
Sales offices (without stocks)	539	445,150	430,818	81.1	0.1	2.0	3.3	10.2	3.2
Office and store machines and devices:									
Sales branches (with stocks)	1,778	1,[illegible]16,290	995,313	74.1	0.2	6.6	14.7	4.2	0.2
Sales offices (without stocks)	281	61,475	58,454	73.3	0.7	21.1	1.7	3.2	...
Service-industry and household machines sales branches, sales offices	492	761,338	717,774	12.8	0.9	0.6	16.2	64.6	5.0
Other machinery (except electrical) sales branches, sales offices	477	736,969	699,975	41.7	(Z)	3.4	17.5	24.5	12.8
Electrical machinery	1,509	5,021,744	4,921,091	62.9	0.2	10.0	4.1	20.9	1.9
Sales branches (with stocks)	796	3,615,929	3,563,437	67.4	0.2	8.8	5.0	16.3	2.4
Sales offices (without stocks)	713	1,405,815	1,357,654	51.5	0.1	13.4	1.7	32.9	0.5
Electrical industrial apparatus:									
Sales branches (with stocks)	431	1,701,161	1,675,447	68.7	0.4	12.8	2.4	12.6	3.2
Sales offices (without stocks)	515	816,509	775,934	63.9	0.2	12.6	2.4	20.2	0.8
Electrical appliances sales branches, sales offices	34	129,735	128,335	12.2	...	...	2.4	85.1	0.3
Communication equipment sales branches, sales offices	292	1,739,390	1,725,708	70.4	0.1	8.4	6.8	13.7	0.5
Other electrical machinery sales branches, sales offices	237	634,949	615,667	36.1	...	6.1	3.5	50.8	3.5
Transportation equipment	963	9,247,560	1,710,638	10.3	0.8	8.0	74.6	2.7	3.7
Sales branches (with stocks)	861	7,566,[illegible]	7,065,562	8.4	1.0	5.3	77.5	3.3	4.4
Sales offices (without stocks)	102	1,680,677	1,645,076	18.1	(Z)	19.6	61.8	0.2	0.2
Motor vehicles and equipment sales branches, sales offices	906	8,299,953	7,769,372	8.3	1.6	0.5	83.6	3.0	3.8
Other transportation equipment sales branches, sales offices	57	947,6[illegible]7	941,2[illegible]	26.3	...	70.4	0.1	0.4	2.8
Instruments and related products	1,047	1,[illegible]25,652	7[illegible]3,546	62.7	0.7	3.2	14.4	14.8	4.1
Sales branches (with stocks)	895	783,936	521,232	64.4	1.6	1.2	14.[illegible]	14.5	4.1
Sales offices (without stocks)	152	242,[illegible]	232,308	59.1	0.1	7.6	13.6	15.4	4.1
Scientific and controlling instruments sales branches, sales offices	326	[illegible]	414,478	76.4	0.1	4.[illegible]	3.3	8.9	4.7
Photographic and optical goods; watches and clocks sales branches, sales offices	[illegible]	[illegible]	[illegible]	(V)	(V)	(V)	(V)	(V)	(V)
Medical instruments and supplies sales branches, sales offices	[illegible]	[illegible]	[illegible]	43.[illegible]	...	0.7	19.4	31.8	4.3
Ophthalmic goods sales branches, sales offices	42[illegible]	[illegible]	87,042	[illegible]	[illegible]	[illegible].2	46.4	39.5	[illegible]

See footnotes at end of table.

Table 4A. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS--Continued

Establishments, Sales, and Percentage Distribution of Sales

Type of operation and kind of business	Total		Sales of establishments reporting class of customer						
				Percentage distribution					
	Establishments (Number)	Sales ($1,000)	Total ($1,000)	To industrial, commercial, etc., users (Percent)	To consumers and farmers (Percent)	To Federal Government (Percent)	To retailers (Percent)	To wholesale organizations (Percent)	For export (Percent)
Manufacturers' sales branches, sales offices—Continued									
Other manufacturers' products	1,822	4,227,222			Not analyzed by class of customer				
Coal, coke sales branches, sales offices	121	563,379	455,416	61.6	0.8	1.2	19.9	9.2	7.3
Tobacco manufactures sales branches, sales offices	181	1,621,214			Not analyzed by class of customer				
Lumber, wood products sales branches, sales offices	248	464,567	402,746	29.7	0.7	1.7	39.0	28.4	0.5
Products of printing and publishing sales branches, sales offices	544	427,835	330,164	64.8	0.8	2.0	20.1	11.7	0.6
Toys, sporting and athletic goods sales branches, sales offices	102	160,326	128,382	20.3	1.7	1.6	39.5	35.5	1.4
Miscellaneous manufacturing industries sales branches, sales offices	626	989,901	863,736	35.3	0.1	8.5	22.7	26.6	6.6
Merchandise agents, brokers, total	22,131	39,250,509	33,729,858	42.6	2.1	1.1	13.8	37.1	3.4
Groceries, confectionery, meats	2,949	7,621,093	6,909,531	19.9	0.1	0.4	11.2	66.0	2.5
Groceries (combination of food lines)	277	677,324	559,411	16.2	(Z)	0.7	10.8	65.9	6.4
Canned foods	1,168	2,179,398	2,073,752	6.3	(Z)	0.8	15.5	76.9	0.5
Coffee, tea, spices	129	992,494	878,583	25.4	(Z)	0.4	1.4	72.0	0.8
Confectionery	174	192,992	181,521	19.8	...	(Z)	20.3	59.0	0.9
Flour	65	168,455	159,371	23.0	...	...	2.2	70.5	4.4
Meats, provisions (except canned)	97	520,605	504,423	22.8	(Z)	0.2	7.9	67.7	1.4
Sugar	215	1,514,950	1,314,369	37.9	0.1	0.1	5.7	50.7	5.5
Miscellaneous grocery products	824	1,374,875	1,238,101	19.2	0.2	0.1	18.3	59.5	2.6
Farm products (edible)	1,107	2,107,445	1,856,733	11.6	0.1	1.1	17.0	67.0	3.2
Dairy, poultry products	214	516,210	417,324	29.7	0.4	3.3	29.2	34.2	3.3
Fruits, vegetables	893	1,591,235	1,439,409	6.3	(Z)	0.5	13.4	76.5	3.2
Drugs, chemicals, paints	516	522,701	478,712	56.0	0.2	1.1	7.5	26.5	8.6
Drugs, proprietaries, toiletries	172	143,150	122,111	6.9	0.3	3.8	24.3	58.2	6.3
Chemicals, explosives	262	317,332	299,286	72.5	0.1	0.3	1.1	16.0	10.0
Paints, varnishes, lacquers, enamels	82	62,219	57,315	74.6	0.9	(Z)	4.7	13.9	5.9
Apparel (including footwear)	1,205	2,076,128	1,804,531	6.1	0.1	0.5	78.0	13.9	1.3
Clothing, furnishings (men's, women's)	226	658,415	553,052	3.6	0.1	0.4	82.4	12.6	0.9
Men's, boys' clothing, furnishings	162	248,213	196,175	7.5	(Z)	0.6	75.7	14.9	1.3
Women's, children's clothing, accessories	573	921,217	838,331	5.2	0.1	0.7	80.0	12.8	1.2
Furs (dressed), fur clothing	48	59,941	57,785	16.3	(Z)	...	39.7	39.1	4.9
Handbags	35	24,058	21,081	12.6	...	(Z)	82.5	4.9	...
Millinery, millinery supplies	67	59,368	50,139	10.9	...	...	68.5	20.4	0.2
Shoes, other footwear	80	89,865	72,917	15.3	...	0.6	69.7	10.7	3.7
Work clothing	14	15,051	15,051	28.6	...	...	43.9	26.1	1.4
Dry goods, piece goods	818	3,233,165	2,461,538	47.1	(Z)	0.9	13.9	34.7	3.4
Hosiery	111	224,021	218,380	6.9	...	(Z)	39.3	52.8	0.9
Dry goods	159	488,027	419,446	43.3	...	0.3	29.6	24.9	1.9
Piece goods	548	2,521,117	1,823,712	52.8	(Z)	1.2	7.3	34.7	4.0
Furniture, home furnishings	837	571,713	520,774	8.0	0.6	0.9	66.9	23.2	0.4
Furniture	375	269,516	247,046	9.6	0.7	0.9	79.7	8.8	0.2
Home furnishings	462	302,197	273,728	6.6	0.5	0.8	55.4	36.2	0.5
Paper, allied products	403	469,942	414,289	55.7	0.1	1.1	9.4	31.6	2.0
Paper	283	410,731	359,648	60.5	0.1	0.3	5.3	32.1	1.7
Stationery, office supplies	120	59,211	54,641	24.5	0.2	6.2	36.9	28.4	3.9
Farm products (raw materials)	3,566	11,495,721	9,555,206	57.6	7.0	0.3	3.9	29.0	2.2
Cotton	254	1,020,618	871,697	78.8	0.2	(Z)	2.8	14.4	3.8
Grain	230	1,129,086	947,404	53.3	(Z)	0.5	4.2	32.8	9.2
Hides, skins, raw furs	137	258,403	246,927	63.4	0.1	(Z)	0.4	31.1	4.9
Livestock	2,223	7,558,447	6,226,250	53.0	10.6	0.2	4.0	31.7	0.5
Tobacco (leaf)	552	1,045,530	801,448	67.7	0.7	1.1	3.8	23.1	3.6
Wool, mohair	118	315,643	302,683	66.4	0.1	0.3	7.6	24.4	1.1
Miscellaneous inedible farm products	52	167,994	158,797	71.8	0.2	...	2.2	18.6	7.1
Automotive	648	925,266	861,435	60.1	0.5	0.4	14.3	21.3	3.3
Electrical-electronic apparatus, equipment, appliances	1,527	1,383,138	1,266,635	51.6	0.1	4.0	4.9	37.4	2.0
Electrical apparatus, supplies	859	695,667	643,395	47.6	0.2	2.7	3.0	45.0	1.3
Appliances, radios, TV sets	167	134,053	124,285	17.8	0.4	1.3	25.9	52.5	2.2
Electronic parts, equipment	501	553,418	498,955	65.1	(Z)	6.2	2.2	23.7	2.9
Hardware, plumbing-heating goods	1,049	606,339	559,005	24.0	0.2	0.9	9.5	64.2	1.3
Hardware	347	239,745	220,897	21.2	(Z)	0.4	8.9	67.9	1.6
Plumbing, heating goods	702	366,594	338,108	25.8	0.3	1.2	9.9	61.7	1.1
Lumber, construction materials	903	855,451	732,294	36.4	0.4	0.7	28.3	31.3	3.0
Lumber, millwork	526	657,518	551,408	26.2	0.4	0.6	34.5	35.0	3.3
Construction materials (except lumber)	377	197,933	180,886	67.3	0.5	1.0	9.1	20.2	2.0
Machinery, equipment, supplies	3,174	2,169,550	1,969,620	77.7	0.1	3.2	3.9	8.9	6.2
Air conditioning, commercial refrigeration equipment	203	197,197	183,184	70.6	(Z)	0.2	6.5	20.3	2.3
Commercial machines, equipment	202	68,347	61,129	65.7	(Z)	7.4	9.5	10.4	7.0
Construction machinery, equipment	84	75,609	59,041	67.1	...	7.2	1.6	10.5	13.6
Farm-garden machinery, equipment	54	32,671	30,940	27.4	1.8	0.3	23.7	20.8	26.0
Industrial machinery, equipment, supplies	2,124	1,356,474	1,234,642	79.6	0.1	3.8	2.6	7.5	6.5
Professional equipment, supplies	85	26,008	23,608	67.1	(Z)	0.6	3.8	20.9	7.6
Service establishment equipment, supplies	247	174,247	158,210	73.6	(Z)	2.8	7.4	12.7	3.6
Transportation (except automotive) equipment, supplies	175	238,997	218,866	90.8	0.2	1.0	2.8	1.0	4.1
Metals, metalwork (except scrap)	661	940,802	802,418	73.4	0.1	6.3	2.6	14.3	3.3
Iron, steel and products	513	631,918	527,763	83.4	0.1	0.9	3.8	9.7	2.0
Nonferrous metals, metalwork	148	308,884	274,655	54.2	(Z)	16.6	0.3	23.1	5.8
Other merchandise agents, brokers	2,708	4,[illegible]72,055	3,537,137	49.6	0.6	1.6	13.6	25.5	8.9
Scrap iron and steel	48	85,783	79,248	73.2	...	(Z)	9.2	0.4	17.2
Amusements, sporting goods, toys	271	245,501	219,964	6.0	0.2	0.1	35.4	57.2	0.[illegible]
Books, magazines, newspapers	89	77,292	61,201	34.1	1.0	6.6	16.8	32.7	8.6
Coal, coke	242	584,703	518,519	61.2	0.1	1.5	15.4	13.6	8.[illegible]
Farm supplies	169	330,258	267,621	38.0	1.0	(Z)	10.9	45.6	4.4

See footnotes at end of table.

Table 4A WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Type of operation and kind of business	Total		Sales of establishments reporting class of customer						
				Percentage distribution					
	Establishments (Number)	Sales ($1,000)	Total ($1,000)	To industrial, commercial, etc., users (Percent)	To consumers and farmers (Percent)	To Federal Government (Percent)	To retailers (Percent)	To wholesale organizations (Percent)	For export (Percent)
Merchandise agents, brokers—Continued									
Other merchandise agents, brokers—Continued									
Jewelry	109	68,311	53,689	8.6	0.1	0.9	51.0	36.7	2.8
Yarns	131	263,250	233,371	92.7	...	(Z)	2.0	4.5	0.8
Petroleum and products	192	566,617	262,055	(V)	(V)	(V)	(V)	(V)	(V)
General merchandise	460	595,989	506,920	16.1	1.3	3.9	16.8	26.1	35.8
Miscellaneous products agents, brokers, n.e.c.	1,087	1,454,246	1,334,549	61.6	0.1	1.9	8.2	24.3	3.9
Assemblers of farm products, total	13,255	9,050,816	6,488,377	43.4	10.9	1.7	6.8	34.6	2.5
Farm products (edible)	4,080	2,680,036	1,822,697	21.1	2.5	4.3	16.0	55.0	1.1
Dairy, poultry products	2,087	1,392,362	965,511	32.0	2.5	7.2	16.4	41.6	0.4
Fresh fruits, vegetables	1,993	1,287,674	857,186	8.8	2.6	1.0	15.6	70.2	1.9
Farm products (raw materials)	8,669	6,171,994	4,501,638	53.5	13.4	0.7	3.0	26.9	2.5
Cotton	281	623,751	529,081	76.3	1.2	(Z)	0.9	21.4	0.2
Grain	6,613	3,225,985	2,102,676	43.6	21.3	0.8	3.0	27.6	3.7
Hides, skins, raw furs	95	32,849	27,848	57.4	1.1	(Z)	19.3	21.4	0.8
Livestock (except horses, mules)	1,090	1,771,355	1,439,831	62.4	9.1	0.1	3.4	23.3	1.7
Other inedible farm products	590	518,054	402,202	43.7	4.7	3.6	2.6	43.2	2.2
Farm supplies	495	194,713	160,116	13.7	35.2	0.8	11.8	21.0	17.5
Feed	372	147,422	126,149	12.9	38.7	0.9	10.1	15.8	21.7
Seed	123	47,281	33,967	17.0	21.9	0.7	18.1	40.4	1.9
Other farm products assemblers	11	4,073	3,926	67.7	0.5	...	6.2	25.6	...

... Represents zero. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. [1]Including sales by construction material distributors to contractors and builders. [2]Includes 3.1 to repair shops, 11.7 to retailers. [3]Includes 27.6 to repair shops, 27.5 to retailers. [4]Includes 29.9 to repair shops, 27.2 to retailers. [5]Includes 14.6 to repair shops, 16.9 to retailers. [6]Includes 7.3 to repair shops, 32.8 to retailers. [7]Includes 2.2 to repair shops, 36.7 to retailers. [8]Includes 1.8 to repair shops, 47.2 to retailers. [9]Includes 2.7 to repair shops, 26.4 to retailers. [10]Includes 3.5 to repair shops, 9.0 to retailers. [11]Includes 2.7 to repair shops, 79.3 to retailers. [12]Includes 30.1 to repair shops, 25.0 to retailers. [13]Including sales to contractors and builders. [14]Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc., users. [15]Sales, if any, to retailers combined with sales to wholesalers.

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
				Percentage distribution					
	Establishments	Sales	Total	To industrial, commercial, etc., users	To consumers and farmers[1]	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	($1,000)	($1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
ALBANY-SCHENECTADY-TROY									
Merchant wholesalers:									
Grocery, confectionery, meat wholesalers	80	54,312	45,205	13.8	1.4	(Z)	77.9	6.9	...
General-line grocery wholesalers	17	28,797	24,908	0.6	...	...	95.2	4.2	...
Confectionery wholesalers	11	3,644	2,822	2.0	...	...	96.3	1.7	...
Meat, fish wholesalers	17	6,891	3,952	(V)	(V)	(V)	(V)	(V)	(V)
Specialty-line grocery wholesalers	35	14,980	13,523	40.4	0.3	0.1	50.8	8.4	...
Farm products (edible) distributors	41	17,948	14,584	4.8	0.9	0.1	51.9	42.3	...
Poultry, poultry products distributors	7	3,221	1,934	(V)	(V)	(V)	(V)	(V)	(V)
Fresh fruit, vegetable wholesalers	34	14,727	12,650	4.0	0.2	0.2	47.4	48.3	...
Beer, wine, distilled spirits wholesalers	23	43,507	43,405	1.8	0.2	...	82.4	15.6	...
Tobacco distributors	12	20,604	20,604	...	(Z)	(Z)	97.5	2.5	...
Drugs, chemicals, allied products wholesalers	21	17,968	16,713	18.8	1.3	0.2	76.9	1.4	1.4
General- and specialty-line drug wholesalers	10	13,302	13,255	3.0	0.4	0.2	94.7	1.7	...
Industrial chemicals, paint wholesalers	11	4,666	3,458	79.6	4.8	...	8.6	0.1	6.9
Dry goods, apparel wholesalers	11	4,248	4,248	13.3	0.2	...	86.0	0.4	0.1
Clothing, furnishings, footwear wholesalers	4	1,983	1,983	...	...	...	98.8	0.9	0.3
General- and specialty-line dry goods wholesalers	7	2,265	2,265	25.0	0.3	...	74.7	...	...
Furniture, home furnishings wholesalers	22	11,855	10,224	18.9	(Z)	(Z)	81.0	...	...
Paper, allied products wholesalers	24	11,100	10,653	56.9	0.2	0.4	15.0	27.5	...
Farm products (raw materials) merchants	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	47	21,993	13,866	(V)	(V)	(V)	(V)	(V)	(V)
Electrical, electronics, appliance distributors	46	44,332	44,263	15.1	1.1	0.2	[2]81.2	2.4	...
Hardware, plumbing-heating goods wholesalers	34	24,558	22,166	22.6	1.2	0.5	60.0	15.7	...
Hardware wholesalers	7	8,687	7,488	20.5	3.0	0.1	64.8	11.7	...
Plumbing, heating equipment, supplies distributors	27	15,871	14,678	23.7	0.3	0.7	57.5	17.8	...
Lumber, construction materials distributors	38	22,479	20,712	3.6	[3]29.2	(Z)	45.9	21.2	...
Lumber, millwork wholesalers	15	12,390	11,554	3.5	[3]20.5	...	54.5	21.5	...
Construction materials distributors	23	10,089	9,158	3.7	[3]40.1	0.1	35.2	20.9	...
Machinery, equipment, supplies distributors	103	28,598	24,697	87.8	(4)	0.9	9.6	1.3	0.4
Commercial machines, equipment distributors	18	3,756	3,493	90.4	(4)	0.9	2.3	3.7	2.8
Industrial machinery, equipment distributors	9	1,965	833	(V)	(V)	(V)	(V)	(V)	(V)
Industrial materials, supplies distributors	11	5,579	5,413	93.8	(4)	2.4	3.8	...	(Z)
Professional equipment, supplies distributors	16	2,373	1,917	91.6	(4)	0.5	7.8	0.1	...
Service establishment supply houses	27	3,624	3,545	89.2	(4)	0.5	9.3	1.0	...
Other machinery, equipment, supplies distributors	22	11,301	9,496	86.0	(4)	0.5	12.0	1.5	...
Metals, metalwork (except scrap) distributors	8	(D)	(D)	74.1	(4)	0.4	19.6	5.7	0.1
Scrap, waste materials dealers	43	21,951	16,315	85.3	(4)	...	(5)	14.7	...
Other merchant wholesalers	53	18,885	14,330	27.5	0.8	...	69.2	2.6	...
Amusement, sporting goods distributors	3	551	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Jewelry wholesalers	9	896	795	0.1	...	...	99.9	...	...
Merchant wholesalers, n.e.c.	41	17,438	13,083	28.5	0.1	...	68.6	2.8	...
Manufacturers' sales branches, sales offices	130	174,378			Not analyzed by class of customer				
Merchandise agents, brokers	53	46,835	45,441	21.9	0.4	(Z)	19.2	58.5	(Z)
Assemblers of farm products	4	1,817	(D)	(V)	(V)	(V)	(V)	(V)	(V)
ATLANTA									
Merchant wholesalers:									
Grocery, confectionery, meat wholesalers	75	76,833	65,378	19.9	0.2	0.8	66.4	12.6	0.2
General-line grocery wholesalers	17	48,448	40,736	16.3	0.1	0.3	76.8	6.3	0.2
Confectionery wholesalers	8	(D)	(D)	6.9	0.1	1.2	78.0	13.5	0.3
Fish, sea food distributors	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Meat, meat products wholesalers	15	6,131	5,486	39.7	1.3	...	53.6	5.5	...
Specialty-line grocery wholesalers	33	18,381	15,343	26.0	0.3	2.4	39.2	32.0	...
Farm products (edible) distributors	69	36,478	34,807	8.1	0.3	0.4	32.4	58.9	(Z)
Poultry, poultry products distributors	11	5,941	5,791	0.8	0.3	0.5	74.2	24.2	...
Fresh fruit, vegetable wholesalers	58	30,537	29,016	9.5	0.3	0.3	24.0	65.8	(Z)
Beer, wine, distilled spirits wholesalers	15	37,691	29,103	...	...	(Z)	99.6	0.4	...
Beer, ale distributors	6	5,899	2,863	(V)	(V)	(V)	(V)	(V)	(V)
Wine, distilled spirits wholesalers	9	31,792	26,240	...	...	(Z)	99.6	0.4	...
Tobacco distributors	13	21,682	20,513	8.6	...	1.4	80.6	9.5	...
Drugs, chemicals, allied products wholesalers	43	24,366	22,603	22.7	0.3	0.8	54.5	21.5	0.3
General-line drug wholesalers	5	14,935	14,935	5.8	...	0.4	73.2	20.2	0.4
Specialty-line drug, toiletries wholesalers	20	2,843	2,207	35.9	1.4	2.3	56.7	3.5	0.1
Industrial chemicals, explosives distributors	13	6,081	5,196	64.0	...	1.2	1.0	33.8	...
Paint, varnish wholesalers	5	507	265	(V)	(V)	(V)	(V)	(V)	(V)
Dry goods, apparel wholesalers	56	42,367	41,578	8.5	(Z)	0.4	76.1	14.7	0.3
Clothing, furnishings, footwear wholesalers	30	31,314	30,965	6.6	(Z)	...	79.4	13.7	0.4
General-line dry goods wholesalers	...	...	...	...	...	...	...	...	...
Specialty-line dry goods wholesalers	26	11,553	10,613	14.0	...	1.7	66.5	17.9	...
Piece goods converters	...	...	...	...	...	...	...	...	...

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. [1]Including sales by construction material distributors to contractors and builders. [2]Includes 3.6 to repair shops, 77.6 to retailers. [3]Including sales to contractors and builders. [4]Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc., users. [5]Sales, if any, to retailers combined with sales to wholesalers.

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
				Percentage distribution					
	Establishments (Number)	Sales ($1,000)	Total ($1,000)	To industrial, commercial, etc., users (Percent)	To consumers and farmers[1] (Percent)	To Federal Government (Percent)	To retailers (Percent)	To wholesale organizations (Percent)	For export (Percent)
ATLANTA—Continued									
Merchant wholesalers—Continued									
Furniture, home furnishings wholesalers	26	29,184	26,442	7.1	0.3	0.1	64.0	28.2	0.2
Furniture (household, office) wholesalers	10	4,255	3,714	13.2	...	0.4	86.4	...	...
Home furnishings, floor coverings wholesalers	16	24,929	22,728	6.1	0.4	0.1	60.4	32.8	0.3
Paper, allied products wholesalers	36	(D)	16,912	54.6	...	3.0	26.2	16.1	...
Coarse paper and products wholesalers	13	9,786	9,387	52.8	(Z)	4.7	17.2	25.3	...
Printing and fine paper distributors	5	(D)	(D)	(V)	(V)	(V)	(V)	(V)	(V)
Stationery, office supplies wholesalers	17	5,120	3,493	(V)	(V)	(V)	(V)	(V)	(V)
Wallpaper wholesalers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	14	(D)	(D)	96.6	...	...	...	0.1	3.3
Automotive wholesalers	102	76,620	38,291	(V)	(V)	(V)	(V)	(V)	(V)
Motor vehicle distributors	9	3,264	653	(V)	(V)	(V)	(V)	(V)	(V)
Automotive equipment, tire-tube wholesalers	93	73,356	37,638	(V)	(V)	(V)	(V)	(V)	(V)
Electrical, electronics, appliance distributors	54	86,270	85,476	19.9	0.4	0.8	[2]75.3	3.5	(Z)
Electrical apparatus, supplies distributors	25	27,046	26,892	52.4	0.9	1.4	[3]34.4	10.9	(Z)
Electrical appliance, radio, TV set wholesalers	21	54,758	54,758	4.4	0.2	0.3	[4]94.9	0.2	...
Electronic parts, equipment distributors	8	4,466	3,826	14.0	0.2	3.1	[5]82.7	...	...
Hardware, plumbing-heating goods wholesalers	47	55,073	51,631	18.8	0.3	1.4	77.5	2.0	...
Hardware wholesalers	14	19,024	16,674	19.2	0.4	2.2	74.3	3.9	...
Plumbing, heating equipment, supplies distributors	33	36,049	34,957	18.6	0.2	1.1	79.0	1.1	...
Lumber, construction materials distributors	48	26,196	21,817	21.9	[6]19.2	0.1	46.6	12.2	...
Lumber, millwork wholesalers	19	15,966	12,982	22.[illegible]	[6]3.3	0.1	62.9	11.2	...
Construction materials distributors	29	10,230	8,835	20.9	[6]42.5	(Z)	22.8	13.7	...
Machinery, equipment, supplies distributors	212	94,261	73,987	66.9	(7)	1.8	26.4	4.6	0.2
Air conditioning, commercial refrigeration equipment distributors	14	4,447	4,229	38.3	(7)	2.2	32.4	27.1	...
Commercial machines, equipment distributors	20	3,464	2,683	95.0	(7)	2.6	1.8	0.6	...
Construction machinery, equipment dealers	14	18,491	10,602	(V)	(V)	(V)	(V)	(V)	(V)
Farm-garden machinery, equipment wholesalers	10	8,784	8,346	5.0	(7)	(Z)	90.1	4.9	...
Industrial machinery, equipment distributors	39	13,068	9,918	71.0	(7)	0.9	21.2	6.6	0.4
Industrial materials, supplies distributors	29	13,269	8,542	(V)	(V)	(V)	(V)	(V)	(V)
Professional equipment, supplies distributors	23	14,666	14,307	72.1	(7)	2.9	20.8	3.3	0.8
Service establishment supply houses	59	16,684	13,972	75.7	(7)	1.5	20.6	2.2	...
Transportation equipment distributors	4	1,388	1,388	6.5	(7)	...	92.4	0.1	1.0
Metals, metalwork (except scrap) distributors	24	(D)	25,160	82.5	(7)	1.2	10.5	5.3	0.5
Iron, steel and products distributors	21	(D)	(D)	67.3	(7)	0.6	21.4	9.7	1.0
Nonferrous metals distributors	3	(D)	(D)	96.0	(7)	1.7	0.8	1.5	...
Scrap, waste materials dealers	45	29,157	25,407	64.1	(7)	2.2	(8)	33.5	0.2
Iron, steel scrap dealers	10	3,051	2,923	63.2	(7)	...	(8)	36.8	...
Waste materials dealers	35	26,106	22,484	64.2	(7)	2.5	(8)	33.0	0.2
Other merchant wholesalers	102	76,163	68,359	29.8	0.7	0.1	41.5	27.6	0.3
Amusement, sporting goods distributors	18	8,177	7,877	6.0	1.2	0.2	91.8	0.7	...
Book, magazine, newspaper wholesalers	10	4,429	3,097	11.9	0.2	...	59.6	28.4	...
Coal wholesalers	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm supplies wholesalers	18	38,835	37,462	43.7	0.3	0.1	30.7	25.1	0.1
Jewelry wholesalers	15	(D)	5,616	...	4.1	0.4	92.8	2.7	...
Petroleum products distributors	10	2,285	1,520	(V)	(V)	(V)	(V)	(V)	(V)
Gift, art goods, greeting card wholesalers	6	2,418	1,314	(V)	(V)	(V)	(V)	(V)	(V)
Flower, bulb, plant wholesalers	4	1,342	(D)	...	...	...	100.0	...	...
Miscellaneous products merchant wholesalers	18	11,380	10,455	22.1	(Z)	0.3	8.5	67.0	2.0
Manufacturers' sales branches, sales offices:									
Food and kindred products	53	305,794			Not analyzed by class of customer				
Textile mill products	14	50,347	39,126	50.9	(Z)	(Z)	24.9	24.1	0.2
Apparel and related products	7	(D)	(D)	1.2	...	0.1	29.6	56.8	12.3
Furniture and fixtures	5	(D)	(D)	69.4	...	1.1	29.1	...	0.4
Paper and allied products	14	(D)	22,409	41.5	...	0.9	1.9	55.7	...
Chemicals and allied products	72	244,710	201,473	39.4	0.3	0.8	33.4	26.0	0.1
Rubber products	17	60,832	60,330	7.9	...	0.7	55.0	36.4	...
Leather and leather products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products	28	73,349	66,601	48.7	0.3	0.6	11.9	38.5	...
Primary metal products	29	107,212	107,212	68.0	(7)	2.1	0.7	29.3	(Z)
Fabricated metal products	31	(D)	61,274	57.3	2.7	7.8	2.3	29.9	...
Machinery (except electrical)	109	183,722	178,975	33.4	0.3	2.0	26.4	37.0	1.0
Electrical machinery	46	(D)	171,270	69.1	0.1	3.9	1.5	25.4	...
Transportation equipment	32	(D)	290,639	4.2	...	0.8	89.9	5.1	...
Instruments and related products	29	42,119	29,864	63.7	0.3	6.6	14.7	14.7	0.1
Other manufacturers' products*	42	71,972			Not analyzed by class of customer				
Merchandise agents, brokers:									
Groceries, confectionery, meats	35	67,980	61,709	23.4	...	0.1	11.2	65.3	(Z)
Farm products (edible)	9	20,012	18,094	39.8	...	(Z)	...	60.1	...
Dairy, poultry products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables	7	(D)	(D)	34.9	...	...	...	65.1	...
Drugs, chemicals, paints	5	2,649	2,649	51.6	...	...	25.9	22.5	...
Apparel (including footwear)	5	(D)	(D)	(V)	(V)	(V)	(V)	(V)	(V)
Dry goods, piece goods	1[illegible]	(D)	59,230	15.[illegible]	...	0.4	1[illegible]	21.2	0.4
Furniture, home furnishings	1[illegible]	10,3[illegible]	9,[illegible]3	10.6	...	...	40.0	49.3	...
Paper, allied products	[illegible]	(D)	(D)	...	...	...	3.3	96.7	...

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. *Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures. [1]Including sales by construction material distributors to contractors and builders. [2]Includes 5.6 to repair shops, 69.7 to retailers. [3]Includes 9.0 to repair shops, 25.4 to retailers. [4]Includes 1.[illegible] to repair shops, 93.9 to retailers. [5]Includes 46.[illegible] to repair shops, 35.[illegible] to retailers. [6]Including sales to contractors and builders. [7]Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc., users. [8]Sales, if any, to retailers combined with sales to wholesalers.

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
				Percentage distribution					
	Establishments	Sales	Total	To industrial, commercial, etc., users	To consumers and farmers[1]	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	($1,000)	($1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
ATLANTA—Continued									
Merchandise agents, brokers—Continued									
Farm products (raw materials)	12	71,840	68,065	86.9	...	...	...	13.1	...
Cotton	7	19,502	16,802	57.4	...	...	...	42.6	...
Grain	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs	...	...	...	...	...	...	...	...	...
Livestock	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Tobacco (leaf)	...	...	...	...	...	...	...	...	...
Wool, mohair	...	...	...	...	...	...	...	...	...
Miscellaneous inedible farm products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Automotive	16	(D)	8,047	1.9	...	2.1	32.6	63.4	...
Electrical-electronic apparatus, equipment, appliances	45	(D)	41,972	12.0	...	0.3	1.0	86.7	...
Hardware, plumbing, heating goods	14	10,888	8,647	11.7	...	(Z)	8.8	79.5	...
Lumber, construction materials	9	5,861	4,703	88.3	1.6	1.1	3.9	5.2	...
Machinery, equipment, supplies	58	47,739	42,023	61.5	(Z)	17.4	7.6	13.4	(Z)
Metals, metalwork (except scrap)	5	3,160	3,160	36.0	...	1.8	19.1	43.1	...
Other merchandise agents, brokers	28	31,765	27,810	23.0	...	0.1	43.4	33.5	(Z)
Assemblers of farm products	7	(D)	64,246	98.0	...	...	...	2.0	...
BALTIMORE									
Merchant wholesalers:									
Grocery, confectionery, meat wholesalers	192	135,781	110,690	18.2	0.4	2.1	64.9	14.1	0.3
General-line grocery wholesalers	18	59,957	53,430	6.6	0.1	1.1	78.2	13.9	0.1
Confectionery wholesalers	19	6,543	4,848	12.5	...	...	84.6	2.9	...
Fish, sea food distributors	38	12,046	8,120	(V)	(V)	(V)	(V)	(V)	(V)
Meat, meat products wholesalers	34	20,195	15,008	27.6	1.4	8.4	54.0	8.6	...
Specialty-line grocery wholesalers	83	37,040	29,284	32.7	0.3	1.4	49.6	15.5	0.5
Farm products (edible) distributors	101	45,864	37,044	11.0	0.5	2.0	59.0	27.5	...
Poultry, poultry products distributors	19	11,588	6,795	(V)	(V)	(V)	(V)	(V)	(V)
Fresh fruit, vegetable wholesalers	82	34,276	30,249	8.8	...	0.5	66.6	24.2	...
Beer, wine, distilled spirits wholesalers	28	67,557	67,236	0.2	...	0.2	98.3	1.3	...
Beer, ale distributors	12	6,660	6,660	1.4	...	...	97.9	0.7	...
Wine, distilled spirits wholesalers	16	60,897	60,576	0.1	...	0.2	98.4	1.3	...
Tobacco distributors	28	50,225	38,786	2.1	0.4	1.2	83.8	12.6	...
Drugs, chemicals, allied products wholesalers	67	36,222	34,630	27.0	1.2	0.9	50.9	18.9	1.1
General-line drug wholesalers	5	15,491	15,491	1.1	...	0.9	87.2	10.7	0.1
Specialty-line drug, toiletries wholesalers	20	(D)	2,294	15.1	9.7	...	58.8	10.0	6.5
Industrial chemicals, explosives distributors	17	(D)	8,332	76.3	0.1	1.1	7.6	12.3	2.6
Paint, varnish wholesalers	25	8,636	8,513	29.4	2.2	0.9	24.9	42.6	...
Dry goods, apparel wholesalers	114	42,268	40,870	9.7	0.8	0.2	82.6	5.2	1.5
Clothing, furnishings, footwear wholesalers	61	(D)	23,343	1.0	0.2	0.1	96.4	1.1	1.3
General-line dry goods wholesalers	...	...	...	...	...	...	...	...	...
Specialty-line dry goods wholesalers	52	(D)	(D)	21.6	1.6	0.3	65.1	9.6	1.9
Piece goods converters	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	53	25,394	22,084	11.9	0.5	0.1	87.3	0.2	...
Furniture (household, office) wholesalers	22	(D)	10,260	24.9	0.2	0.1	74.6	0.1	...
Home furnishings, floor coverings wholesalers	31	(D)	11,824	0.7	0.7	0.1	98.3	0.2	...
Paper, allied products wholesalers	71	32,876	30,753	42.9	0.3	7.2	34.9	11.6	3.1
Coarse paper and products wholesalers	40	13,958	12,681	44.8	0.5	1.4	25.7	27.6	0.1
Printing and fine paper distributors	15	15,739	15,668	37.1	...	12.5	44.0	0.4	6.1
Stationery, office supplies wholesalers	13	2,855	2,080	82.3	1.5	3.2	12.8	0.2	...
Wallpaper wholesalers	3	324	324	...	0.6	...	99.4	...	...
Farm products (raw materials) merchants	16	19,245	14,739	40.8	3.4	1.0	9.1	20.6	25.1
Automotive wholesalers	104	36,112	29,181	29.9	5.4	0.7	[2]54.9	9.0	0.1
Motor vehicle distributors	14	7,376	6,276	71.6	3.7	0.1	[3]24.5	...	...
Automotive equipment, tire-tube wholesalers	90	28,736	22,905	18.5	5.8	0.9	[4]63.3	11.4	0.1
Electrical, electronics, appliance distributors	73	80,008	74,193	27.8	0.8	1.5	[5]69.1	0.8	(Z)
Electrical apparatus, supplies distributors	26	28,424	26,013	56.3	0.8	2.5	[6]39.4	1.0	...
Electrical appliance, radio, TV set wholesalers	29	46,473	43,902	8.7	0.8	0.6	[7]89.4	0.4	0.1
Electronic parts, equipment distributors	18	5,111	4,278	49.7	0.8	5.1	[8]41.5	2.9	...
Hardware, plumbing-heating goods wholesalers	68	36,279	33,617	39.0	1.9	1.2	51.5	6.2	0.2
Hardware wholesalers	17	9,068	8,134	36.4	1.5	1.4	59.8	0.8	...
Plumbing, heating equipment, supplies distributors	51	27,211	25,483	39.9	2.0	1.1	48.8	8.0	0.3
Lumber, construction materials distributors	88	57,800	46,058	13.4	[9]41.0	0.7	40.8	4.1	(Z)
Lumber, millwork wholesalers	43	38,203	27,697	17.1	[9]17.5	0.7	62.5	2.1	(Z)
Construction materials distributors	45	19,597	18,361	7.7	[9]76.3	0.6	8.1	7.2	...
Machinery, equipment, supplies distributors	276	106,540	99,261	79.3	([10])	2.9	13.1	4.6	0.2
Air conditioning, commercial refrigeration equipment distributors	17	4,770	3,937	64.9	([10])	2.7	22.6	9.1	0.6
Commercial machines, equipment distributors	35	9,922	8,622	58.8	([10])	0.3	38.9	2.0	(Z)
Construction machinery, equipment dealers	18	21,986	21,160	95.6	([10])	1.0	2.9	0.4	(Z)
Farm-garden machinery, equipment wholesaler	4	1,335	1,241	54.9	([10])	1.6	8.2	35.3	...
Industrial machinery, equipment distributors	33	12,728	11,614	84.7	([10])	4.8	6.8	3.2	0.5
Industrial materials, supplies distributors	52	17,814	17,369	77.4	([10])	3.2	12.5	6.3	0.6
Professional equipment, supplies distributors	20	8,090	6,938	76.1	([10])	9.4	13.4	1.0	...
Service establishment supply houses	81	25,528	24,071	82.6	([10])	1.6	10.6	5.2	...
Transportation equipment distributors	16	4,367	4,309	40.6	([10])	7.3	35.8	16.2	0.1

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. [1]Including sales by construction material distributors to contractors and builders. [2]Includes 14.8 to repair shops, 40.1 to retailers. [3]Includes 0.7 to repair shops, 23.[illegible] to retailers. [4]Includes 18.7 to repair shops, 44.6 to retailers. [5]Includes 2.5 to repair shops, 66.6 to retailers. [6]Includes 1.6 to repair shops, 37.[illegible] to retailers. [7]Includes 0.4 to repair shops, 89.0 to retailers. [8]Includes 30.7 to repair shops, 10.8 to retailers. [9]Including sales to contractors and builders. [10]Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc. users.

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
				Percentage distribution					
	Establishments	Sales	Total	To industrial, commercial, etc., users	To consumers and farmers	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	($1,000)	($1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
BALTIMORE—Continued									
Merchant wholesalers—Continued									
Metals, metalwork (except scrap) distributors	30	24,234	21,651	79.6	(1)	2.8	12.2	4.6	0.8
Iron, steel and products distributors	21	17,840	15,257	86.0	(1)	2.6	8.6	1.6	1.1
Nonferrous metals distributors	9	6,394	6,394	64.2	(1)	3.3	20.8	11.5	0.1
Scrap, waste materials dealers	76	31,378	23,892	50.8	(1)	0.3	(2)	35.2	13.7
Iron, steel scrap dealers	19	11,078	4,836	(V)	(V)	(V)	(V)	(V)	(V)
Waste materials dealers	57	20,300	19,056	52.3	(1)	0.2	(2)	33.7	13.9
Other merchant wholesalers	157	70,872	60,750	17.5	1.0	3.7	67.2	9.4	1.2
Amusement, sporting goods distributors	34	10,359	8,666	9.8	2.4	0.7	71.4	8.1	7.6
Book, magazine, newspaper wholesalers	10	4,311	4,022	3.3	0.5	(Z)	96.1	0.1	...
Coal wholesalers	11	5,238	1,752	(V)	(V)	(V)	(V)	(V)	(V)
Farm supplies wholesalers	15	11,393	9,415	5.3	1.1	1.5	59.8	32.2	0.1
Jewelry wholesalers	17	4,159	3,823	8.1	4.5	...	82.3	5.2	...
Petroleum products distributors	20	7,371	5,455	52.2	1.2	36.2	8.6	1.8	...
Gift, art goods, greeting card wholesalers	8	(D)	(D)	25.9	...	...	31.4	42.7	...
Flower, bulb, plant wholesalers	13	(D)	(D)	...	...	...	96.8	3.2	...
Miscellaneous products merchant wholesalers	29	22,816	22,482	20.8	0.1	...	78.5	0.5	0.2
Manufacturers' sales branches, sales offices:									
Food and kindred products	43	138,051			Not analyzed by class of customer				
Textile mill products	5	16,929	16,929	48.6	(Z)	(Z)	12.7	38.2	0.5
Apparel and related products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture and fixtures	5	(D)	(D)	16.4	...	0.8	82.7	...	0.1
Paper and allied products	7	(D)	3,124	(V)	(V)	(V)	(V)	(V)	(V)
Chemicals and allied products	25	71,420	71,180	26.3	0.1	2.8	48.4	22.4	(Z)
Rubber products	8	(D)	(D)	3.9	...	1.1	59.5	35.5	...
Leather and leather products	...	...	...	...	...	...	...	...	...
Stone, clay, and glass products	15	(D)	26,902	51.4	...	1.4	17.6	29.6	...
Primary metal products	12	158,700	158,700	80.6	(1)	2.0	0.2	17.0	0.2
Fabricated metal products	16	(D)	69,955	77.7	...	2.9	3.5	15.9	...
Machinery (except electrical)	53	46,525	45,700	46.8	0.9	6.3	39.2	5.8	1.0
Electrical machinery	20	30,688	30,688	56.5	...	4.8	9.8	28.9	...
Transportation equipment	9	(D)	(D)	10.9	0.3	3.2	83.9	1.7	...
Instruments and related products	10	(D)	(D)	82.1	1.4	0.7	8.4	7.5	...
Other manufacturers' products*	23	(D)			Not analyzed by class of customer				
Merchandise agents, brokers:									
Groceries, confectionery, meats	43	71,835	67,191	34.0	...	(Z)	13.3	52.7	...
Farm products (edible)	29	(D)	(D)	(V)	(V)	(V)	(V)	(V)	(V)
Dairy, poultry products	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables	26	31,186	26,063	4.8	0.4	(Z)	15.1	79.7	...
Drugs, chemicals, paints	6	(D)	1,889	85.8	...	...	...	14.2	...
Apparel (including footwear)	11	7,683	7,500	...	...	...	97.6	2.4	...
Dry goods, piece goods	6	8,723	3,298	(V)	(V)	(V)	(V)	(V)	(V)
Furniture, home furnishings	6	(D)	2,511	...	...	...	98.5	1.5	...
Paper, allied products	4	7,842	(D)	(V)	(V)	(V)	(V)	(V)	(V)
Farm products (raw materials)	13	43,814	43,755	35.6	7.7	...	10.6	46.1	...
Cotton	...	...	...	...	...	...	...	...	...
Grain	5	(D)	(D)	11.7	...	...	...	88.3	...
Hides, skins, raw furs	...	...	...	...	...	...	...	...	...
Livestock	7	40,682	40,682	37.5	8.2	...	11.4	42.9	...
Tobacco (leaf)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wool, mohair	...	...	...	...	...	...	...	...	...
Miscellaneous inedible farm products	...	...	...	...	...	...	...	...	...
Automotive	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Electrical-electronic apparatus, equipment, appliances	19	11,168	7,282	(V)	(V)	(V)	(V)	(V)	(V)
Hardware, plumbing, heating goods	20	15,736	13,859	15.0	...	0.1	0.6	82.4	2.0
Lumber, construction materials	10	8,018	6,922	20.0	0.1	(Z)	67.4	12.5	...
Machinery, equipment, supplies	32	8,780	7,244	81.4	0.7	2.6	2.5	5.0	7.8
Metals, metalwork (except scrap)	4	(D)	881	(V)	(V)	(V)	(V)	(V)	(V)
Other merchandise agents, brokers	23	21,963	21,454	41.3	0.3	3.5	33.9	18.9	2.0
Assemblers of farm products	18	(D)	18,944	8.2	0.3	3.1	44.6	43.7	...
BIRMINGHAM									
Merchant wholesalers:									
Grocery, confectionery, meat wholesalers	42	42,103	36,702	11.2	1.2	0.1	81.0	6.6	...
General-line grocery wholesalers	9	18,814	18,814	2.6	2.3	0.1	94.0	1.1	...
Confectionery wholesalers	3	554	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Meat, fish wholesalers	8	8,196	7,173	30.3	...	0.2	59.8	9.8	...
Specialty-line grocery wholesalers	22	14,539	10,634	13.5	...	...	72.3	14.2	...
Farm products (edible) distributors	28	18,730	16,850	6.0	(Z)	(Z)	66.8	27.2	...
Poultry, poultry products distributors	2	3,4[illegible]	2,436	28.3	...	...	69.7	2.0	...
Fresh fruit, vegetable wholesalers	20	15,311	14,414	2.2	(Z)	(Z)	66.4	31.3	...
Beer, wine, distilled spirits wholesalers	10	8,921	7,300	...	...	0.7	99.3	...	...
Tobacco distributors	10	23,506	18,636	4.5	...	...	69.4	26.1	...
Drugs, chemicals, allied products wholesalers	18	13,139	10,938	24.3	0.3	0.2	75.2	0.2	...
General- and specialty-line drug wholesalers	12	11,739	9,206	15.3	0.2	0.1	84.3	0.2	...
Industrial chemicals, paint wholesalers	6	1,44[illegible]	1,132	8.3	0.4	1.2	...	...	...

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. *Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures. [1]Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc. users. [2]Sales, if any, to retailers combined with sales to wholesalers.

Table 4B WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
				Percentage distribution					
	Establishments (Number)	Sales ($1,000)	Total ($1,000)	To industrial, commercial, etc., users (Percent)	To consumers and farmers[1] (Percent)	To Federal Government (Percent)	To retailers (Percent)	To wholesale organizations (Percent)	For export (Percent)
BIRMINGHAM—Continued									
Merchant wholesalers—Continued									
Dry goods, apparel wholesalers	22	8,673	7,193	...	0.3	...	94.3	5.2	...
Clothing, furnishings, footwear wholesalers	11	5,510	4,055	0.1	0.1	0.1	99.7	(Z)	...
General- and specialty-line dry goods wholesalers	11	3,163	3,138	...	0.6	...	87.4	12.0	...
Furniture, home furnishings wholesalers	17	6,004	5,737	28.0	...	6.0	53.5	12.5	...
Paper, allied products wholesalers	19	7,138	6,659	37.7	(Z)	4.7	51.4	6.1	...
Farm products (raw materials) merchants	4	1,281	1,281	52.1	...	...	7.3	40.6	...
Automotive wholesalers	54	22,583	17,144	14.0	1.3	2.5	[2]33.7	48.5	(Z)
Electrical, electronics, appliance distributors	32	44,807	40,109	18.9	0.3	0.7	[3]78.3	1.8	(Z)
Hardware, plumbing-heating goods wholesalers	16	45,887	45,887	19.5	1.7	2.3	73.2	3.3	...
Hardware wholesalers	10	40,192	40,192	19.4	1.9	2.4	74.3	2.0	...
Plumbing, heating equipment, supplies distributors	6	5,695	5,695	20.2	...	1.8	65.8	12.2	...
Lumber, construction materials distributors	31	36,295	33,827	14.8	[4]3.6	1.4	76.4	3.8	...
Lumber, millwork wholesalers	17	30,268	29,285	6.0	[4]1.2	1.6	87.5	3.7	...
Construction materials distributors	14	6,027	4,542	71.7	[4]19.5	0.2	4.2	4.4	...
Machinery, equipment, supplies distributors	117	59,820	50,633	80.9	([5])	4.9	11.0	3.3	...
Commercial machines, equipment distributors	10	1,484	1,162	81.2	([5])	1.5	14.9	2.4	...
Industrial machinery, equipment distributors	28	13,772	13,681	66.3	([5])	14.6	16.0	3.1	...
Industrial materials, supplies distributors	16	13,167	12,945	84.2	([5])	1.1	10.2	4.5	...
Professional equipment, supplies distributors	12	5,819	4,388	89.3	([5])	4.4	4.9	1.2	0.3
Service establishment supply houses	26	5,774	5,381	79.4	([5])	1.6	17.3	1.6	0.1
Other machinery, equipment, supplies distributors	25	19,804	13,076	(V)	(V)	(V)	(V)	(V)	(V)
Metals, metalwork (except scrap) distributors	15	14,369	13,633	61.4	([5])	0.2	30.1	8.3	...
Scrap, waste materials dealers	27	20,711	20,328	86.6	([5])	0.3	([6])	12.6	0.5
Other merchant wholesalers	49	11,567	9,414	29.2	0.2	10.1	44.4	16.1	...
Amusement, sporting goods distributors	9	1,592	1,318	32.3	0.1	0.7	29.9	37.0	...
Jewelry wholesalers	8	1,617	650	(V)	(V)	(V)	(V)	(V)	(V)
Merchant wholesalers, n.e.c.	32	8,358	7,446	30.8	(Z)	12.5	42.9	13.8	...
Manufacturers' sales branches, sales offices	158	626,216			Not analyzed by class of customer				
Merchandise agents, brokers	114	123,766	110,563	45.4	0.1	0.7	11.3	42.5	(Z)
Assemblers of farm products	3	1,181	1,181	...	29.0	...	...	9.0	62.1
BOSTON									
Merchant wholesalers:									
Grocery, confectionery, meat wholesalers	488	377,205	306,429	24.1	0.8	5.3	55.4	13.3	1.2
General-line grocery wholesalers	42	89,083	60,091	(V)	(V)	(V)	(V)	(V)	(V)
Confectionery wholesalers	38	9,316	6,826	5.4	0.8	...	79.9	13.9	(Z)
Fish, sea food distributors	80	45,697	29,143	(V)	(V)	(V)	(V)	(V)	(V)
Meat, meat products wholesalers	154	152,394	139,337	28.1	0.9	10.4	46.8	11.1	2.7
Specialty-line grocery wholesalers	174	80,715	71,032	27.8	1.2	1.8	49.3	19.9	(Z)
Farm products (edible) distributors	215	103,182	85,137	11.0	0.6	2.4	64.9	21.1	...
Poultry, poultry products distributors	45	32,449	28,941	7.0	1.3	3.1	74.5	14.1	...
Fresh fruit, vegetable wholesalers	170	70,733	56,196	13.1	0.3	2.0	60.0	24.7	...
Beer, wine, distilled spirits wholesalers	46	124,412	123,745	16.2	0.1	0.9	78.0	4.1	0.7
Beer, ale distributors	23	56,301	55,819	22.1	(Z)	1.1	67.3	7.9	1.6
Wine, distilled spirits wholesalers	23	68,111	67,926	11.3	0.1	0.7	86.9	0.9	...
Tobacco distributors	61	67,949	64,403	0.6	0.2	0.4	83.7	15.1	...
Drugs, chemicals, allied products wholesalers	139	67,088	61,335	41.1	0.4	0.3	52.3	3.6	2.3
General-line drug wholesalers	7	24,699	24,319	5.3	0.2	...	94.2	0.4	(Z)
Specialty-line drug, toiletries wholesalers	47	8,595	7,408	7.0	0.9	0.1	87.1	4.9	(Z)
Industrial chemicals, explosives distributors	57	27,635	24,674	89.7	(Z)	0.5	2.8	3.3	3.9
Paint, varnish wholesalers	28	6,159	4,934	25.5	2.5	1.5	41.9	19.8	8.9
Dry goods, apparel wholesalers	351	173,817	150,375	21.6	0.4	0.3	64.1	12.0	1.5
Clothing, furnishings, footwear wholesalers	229	112,065	95,203	7.8	0.3	0.5	77.1	12.2	2.1
General-line dry goods wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers	108	52,918	46,438	45.0	0.7	0.1	47.2	6.6	0.5
Piece goods converters	12	(D)	(D)	43.7	...	...	11.9	43.3	1.1
Furniture, home furnishings wholesalers	137	52,708	47,406	23.2	1.6	0.1	71.5	3.3	0.2
Furniture (household, office) wholesalers	46	12,909	10,551	33.3	3.1	0.1	56.9	6.4	0.1
Home furnishings, floor coverings wholesalers	91	39,799	36,855	20.3	1.1	0.1	75.7	2.5	0.3
Paper, allied products wholesalers	194	79,194	69,673	55.9	0.4	1.9	26.5	13.4	1.9
Coarse paper and products wholesalers	96	47,561	43,257	54.1	0.1	1.4	28.3	14.6	1.4
Printing and fine paper distributors	27	16,573	16,247	65.9	...	4.0	14.0	11.9	4.1
Stationery, office supplies wholesalers	56	11,950	7,320	(V)	(V)	(V)	(V)	(V)	(V)
Wallpaper wholesalers	15	3,110	2,849	10.2	7.0	...	73.1	9.6	...
Farm products (raw materials) merchants	155	306,266	289,287	83.1	0.5	0.2	3.3	11.9	1.0
Automotive wholesalers	187	58,372	48,298	28.1	1.7	0.8	[7]38.0	31.3	0.1
Motor vehicle distributors	18	5,545	2,196	(V)	(V)	(V)	(V)	(V)	(V)
Automotive equipment, tire-tube wholesalers	169	52,827	46,102	25.1	1.7	0.8	[8]39.4	32.8	0.2

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. [1]Including sales by construction material distributors to contractors and builders. [2]Includes 14.2 to repair shops, 19.5 to retailers. [3]Includes 4.3 to repair shops, 74.0 to retailers. [4]Including sales to contractors and builders. [5]Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc. users. [6]Sales, if any, to retailers combined with sales to wholesalers. [7]Includes 26.8 to repair shops, 11.2 to retailers. [8]Includes 28.0 to repair shops, 11.4 to retailers.

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
				Percentage distribution					
	Establishments (Number)	Sales ($1,000)	Total ($1,000)	To industrial, commercial, etc., users (Percent)	To consumers and farmers[1] (Percent)	To Federal Government (Percent)	To retailers (Percent)	To wholesale organizations (Percent)	For export (Percent)
BOSTON—Continued									
Merchant wholesalers—Continued									
Electrical, electronics, appliance distributors	147	137,093	129,868	30.1	1.4	0.6	[2]64.1	3.1	0.7
Electrical apparatus, supplies distributors	81	50,914	50,123	55.0	2.3	0.5	[3]36.3	4.8	1.1
Electrical appliance, radio, TV set wholesalers	38	74,540	68,773	7.2	0.7	0.4	[4]89.5	1.7	0.5
Electronic parts, equipment distributors	28	11,639	10,972	59.9	1.4	2.6	[5]32.1	4.0	...
Hardware, plumbing-heating goods wholesalers	211	94,300	82,825	34.7	0.9	0.5	45.4	18.4	0.2
Hardware wholesalers	62	32,213	27,677	25.8	1.5	0.7	68.5	3.2	0.3
Plumbing, heating equipment, supplies distributors	149	62,087	55,148	39.1	0.5	0.4	33.7	26.1	0.1
Lumber, construction materials distributors	147	114,088	100,865	25.3	[6]19.7	0.4	44.1	10.4	0.2
Lumber, millwork wholesalers	72	71,270	67,660	27.3	[6]15.0	0.3	45.5	11.6	0.3
Construction materials distributors	75	42,818	33,205	21.0	[6]29.2	0.4	41.3	7.9	0.2
Machinery, equipment, supplies distributors	613	220,666	189,659	78.5	(7)	3.5	10.2	5.8	2.0
Air conditioning, commercial refrigeration equipment distributors	36	11,866	11,626	50.4	(7)	2.4	37.4	9.8	(Z)
Commercial machines, equipment distributors	53	13,086	10,145	82.9	(7)	2.3	3.3	11.4	(Z)
Construction machinery, equipment dealers	34	22,613	21,435	97.1	(7)	1.0	0.6	1.0	0.3
Farm-garden machinery, equipment wholesalers	7	3,621	322	(V)	(V)	(V)	(V)	(V)	(V)
Industrial machinery, equipment distributors	124	54,675	49,346	86.4	(7)	3.1	5.5	2.5	2.6
Industrial materials, supplies distributors	118	39,597	32,712	87.2	(7)	1.4	4.5	6.7	0.2
Professional equipment, supplies distributors	69	20,728	17,762	69.8	(7)	0.6	28.7	0.1	0.7
Service establishment supply houses	155	45,156	39,337	80.0	(7)	0.2	7.9	8.4	3.5
Transportation equipment distributors	17	9,324	6,974	23.2	(7)	46.7	7.1	10.4	12.7
Metals, metalwork (except scrap) distributors	76	61,926	59,686	81.6	(7)	1.6	14.2	2.5	0.1
Iron, steel and products distributors	62	45,500	43,635	77.3	(7)	1.4	18.5	2.6	0.1
Nonferrous metals distributors	14	16,426	16,051	93.2	(7)	2.1	2.3	2.4	...
Scrap, waste materials dealers	279	97,800	89,954	62.2	(7)	0.1	(8)	30.3	7.4
Iron, steel scrap dealers	55	9,354	7,231	61.2	(7)	...	(8)	34.0	4.8
Waste materials dealers	224	88,446	82,723	62.2	(7)	0.1	(8)	30.1	7.7
Other merchant wholesalers	445	261,157	216,725	35.5	1.2	0.9	44.1	17.4	0.9
Amusement, sporting goods distributors	80	37,910	36,437	14.9	0.9	1.1	77.5	4.4	1.1
Book, magazine, newspaper wholesalers	31	16,413	13,434	26.9	2.9	6.3	63.8	0.1	...
Coal wholesalers	14	64,219	51,419	54.4	(7)	0.8	36.2	8.4	0.3
Farm supplies wholesalers	11	16,348	16,348	17.9	0.5	(Z)	27.0	54.5	...
Jewelry wholesalers	86	23,657	18,260	4.2	7.0	1.5	78.4	9.0	...
Petroleum products distributors	37	19,169	18,601	11.1	1.3	...	24.3	63.3	...
Gift, art goods, greeting card wholesalers	22	4,985	3,690	10.1	3.0	...	79.0	8.0	...
Flower, bulb, plant wholesalers	25	4,998	4,946	0.1	0.5	...	84.2	14.2	1.0
Miscellaneous products merchant wholesalers	139	73,458	53,590	67.1	0.1	0.1	17.8	12.1	2.7
Manufacturers' sales branches, sales offices:									
Food and kindred products	69	365,569			Not analyzed by class of customer				
Textile mill products	21	42,595	40,123	54.9	(Z)	0.4	19.7	24.6	0.4
Apparel and related products	10	(D)	15,205	0.5	...	...	62.9	36.6	...
Furniture and fixtures	9	5,915	5,808	78.3	...	11.9	9.8	...	(Z)
Paper and allied products	25	(D)	47,427	(V)	(V)	(V)	(V)	(V)	(V)
Chemicals and allied products	76	245,764	217,220	54.5	0.3	0.4	30.5	14.2	0.1
Rubber products	23	(D)	(D)	22.1	...	1.2	50.3	19.7	6.6
Leather and leather products	15	(D)	72,578	93.3	...	...	1.5	1.4	3.8
Stone, clay, and glass products	33	73,676	65,699	60.3	0.1	1.5	17.0	21.2	...
Primary metal products	39	194,121	178,461	81.4	(7)	1.0	0.6	17.0	(Z)
Fabricated metal products	35	(D)	70,358	45.0	1.0	2.2	2.6	49.0	0.2
Machinery (except electrical)	112	125,477	121,809	56.5	0.1	2.4	12.4	20.3	8.3
Electrical machinery	60	348,089	335,817	37.7	(Z)	36.4	2.3	22.3	1.3
Transportation equipment	26	(D)	(D)	4.7	0.1	0.1	92.8	2.3	...
Instruments and related products	30	20,595	20,595	69.2	1.2	1.7	17.9	10.0	...
Other manufacturers' products*	64	106,221			Not analyzed by class of customer				
Merchandise agents, brokers:									
Groceries, confectionery, meats	101	297,779	277,428	9.9	...	(Z)	19.2	70.8	0.1
Groceries (combination of food lines)	11	(D)	(D)	2.5	...	0.1	36.3	61.1	...
Canned foods	34	(D)	80,863	6.0	...	...	27.9	66.1	...
Coffee, tea, spices	7	23,526	23,526	61.0	...	...	3.5	35.5	...
Confectionery	5	(D)	(D)	35.6	...	...	10.5	53.9	...
Flour	3	1,774	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Meats, provisions (except canned)	7	78,376	77,660	...	...	...	9.2	90.8	...
Sugar	...	...	...	...	...	...	...	...	...
Miscellaneous grocery products	34	65,477	64,067	3.9	...	...	20.2	75.2	0.6
Farm products (edible)	40	75,695	65,146	4.6	...	1.4	32.5	59.7	1.7
Dairy, poultry products	9	(D)	(D)	27.5	...	6.2	39.7	26.7	...
Fruits, vegetables	31	(D)	(D)	6.1	...	0.4	31.1	66.2	2.1
Drugs, chemicals, paints	28	16,646	14,650	65.4	...	...	18.8	15.8	...
Drugs, proprietaries, toiletries	9	(D)	(D)	...	...	...	61.5	38.5	...
Chemicals, explosives	13	6,391	5,421	99.3	...	...	0.2	0.6	...
Paints, varnishes, lacquers, enamels	6	(D)	(D)	86.1	...	...	1.4	12.5	...
Apparel (including footwear)	50	41,275	31,448	19.5	...	2.1	63.4	9.8	5.2
Clothing, furnishings (men's, women's)	7	(D)	5,753	68.2	...	...	31.5	...	0.3
Men's, boys' clothing, furnishings	5	5,364	3,814	...	...	17.0	83.0	...	...
Women's, children's clothing, accessories	22	(D)	10,502	0.7	...	...	97.4	1.9	...
Furs (dressed), fur clothing	3	(D)	(D)	...	...	...	100.0	...	...
Handbags	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Millinery, millinery supplies	...	...	...	...	...	...	...	...	...
Shoes, other footwear	11	(D)	9,487	22.6	...	...	32.8	27.5	17.1
Work clothing	...	...	...	...	...	...	...	...	...

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. *Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures. [1]Including sales by construction material distributors to contractors and builders. [2]Includes 2.1 to repair shops, 62.0 to retailers. [3]Includes 1.4 to repair shops, 34.9 to retailers. [4]Includes 0.9 to repair shops, 88.6 to retailers. [5]Includes 12.8 to repair shops, 19.3 to retailers. [6]Including sales to contractors and builders. [7]Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc. users. [8]Sales, if any, to retailers combined with sales to wholesalers.

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
				Percentage distribution					
	Establishments	Sales	Total	To industrial, commercial, etc., users	To consumers and farmers	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	($1,000)	($1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
BOSTON—Continued									
Merchandise agents, brokers—Continued									
Dry goods, piece goods	30	69,170	53,836	54.9	...	2.9	14.5	27.5	0.2
Hosiery	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods	3	(D)	(D)	28.6	...	...	45.9	25.5	...
Piece goods	25	(D)	42,136	62.4	...	3.7	5.6	28.0	0.3
Furniture, home furnishings	32	15,750	14,283	8.2	0.2	(Z)	67.8	23.7	...
Furniture	16	8,237	7,356	15.9	0.5	(Z)	81.3	2.2	...
Home furnishings	16	7,513	6,927	0.1	...	(Z)	53.4	46.6	...
Paper, allied products	19	(D)	7,173	(V)	(V)	(V)	(V)	(V)	(V)
Paper	16	(D)	(D)	52.2	...	0.3	6.2	41.3	...
Stationery, office supplies	3	(D)	(D)	...	8.4	...	83.9	7.8	...
Farm products (raw materials)	94	342,503	323,431	63.9	...	...	6.9	25.2	3.9
Cotton	7	31,497	28,279	59.9	...	...	...	22.4	17.7
Grain	8	(D)	45,095	57.3	...	...	...	42.7	...
Hides, skins, raw furs	19	(D)	34,420	86.1	...	...	...	10.3	3.6
Livestock	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Tobacco (leaf)	...	...	...	...	...	...	...	...	...
Wool, mohair	56	(D)	210,118	64.0	...	...	10.2	24.7	1.1
Miscellaneous inedible farm products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Automotive	12	(D)	4,553	(V)	(V)	(V)	(V)	(V)	(V)
Electrical-electronic apparatus, equipment, appliances	74	69,625	63,215	52.3	(Z)	0.4	3.8	43.4	...
Electrical apparatus, supplies	39	(D)	33,868	40.7	...	0.4	7.1	51.8	...
Appliances, radios, TV sets	7	(D)	4,399	...	...	...	0.6	99.4	...
Electronic parts, equipment	28	(D)	24,948	77.3	...	0.5	...	22.2	...
Hardware, plumbing-heating goods	45	18,265	14,567	30.3	0.1	6.2	7.9	55.6	(Z)
Hardware	13	(D)	4,348	30.2	...	...	10.7	59.1	...
Plumbing, heating goods	32	(D)	10,219	30.4	0.1	8.8	6.6	54.1	0.1
Lumber, construction materials	21	10,646	10,472	33.2	0.1	...	32.8	34.0	...
Lumber, millwork	6	6,074	6,074	5.8	...	...	45.9	48.3	...
Construction materials (except lumber)	15	4,572	4,398	71.0	0.3	...	14.6	14.1	...
Machinery, equipment, supplies	82	60,907	54,278	89.1	...	1.3	2.4	6.8	0.5
Air conditioning, commercial refrigeration equipment	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Commercial machines, equipment	6	1,931	1,674	11.6	...	0.1	37.8	50.4	...
Construction machinery, equipment	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm-garden machinery, equipment	...	...	...	...	...	...	...	...	...
Industrial machinery, equipment, supplies	55	22,323	15,984	82.3	...	4.0	0.5	13.1	...
Professional equipment, supplies	3	(D)	(D)	98.8	...	1.2	...	...	...
Service establishment equipment, supplies	14	34,042	34,009	97.8	...	(Z)	1.7	0.4	0.1
Transportation (except automotive) equipment, supplies	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Metals, metalwork (except scrap)	21	18,680	16,842	86.8	...	...	1.0	6.4	5.8
Iron, steel and products	15	15,593	15,048	86.6	...	...	1.1	5.9	6.5
Nonferrous metals, metalwork	6	3,087	1,794	(V)	(V)	(V)	(V)	(V)	(V)
Other merchandise agents, brokers	78	80,108	63,495	59.5	0.1	(Z)	8.3	31.9	0.2
Scrap iron and steel	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Amusements, sporting goods, toys	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Books, magazines, newspapers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Coal, coke	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm supplies	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Jewelry	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Yarns	7	(D)	11,596	89.1	...	...	...	10.5	0.4
Petroleum and products	...	...	...	...	...	...	...	...	...
General merchandise	8	4,422	4,008	26.1	0.1	...	5.5	66.8	1.5
Miscellaneous products, agents, brokers, n.e.c.	52	50,384	44,185	54.8	...	(Z)	9.9	35.2	(Z)
Assemblers of farm products	36	68,138	46,620	(V)	(V)	(V)	(V)	(V)	(V)
BUFFALO									
Merchant wholesalers:									
Grocery, confectionery, meat wholesalers	137	90,572	70,909	26.6	0.6	0.1	64.8	7.8	...
General-line grocery wholesalers	14	43,916	39,153	16.3	...	...	83.5	0.2	...
Confectionery wholesalers	13	3,203	2,580	18.2	...	...	73.1	8.7	...
Fish, sea food distributors	4	1,928	1,473	...	...	...	74.3	25.7	...
Meat, meat products wholesalers	30	14,026	12,473	76.9	2.7	0.6	15.5	4.3	...
Specialty-line grocery wholesalers	76	27,499	15,230	(V)	(V)	(V)	(V)	(V)	(V)
Farm products (edible distributors)	65	45,587	37,656	3.2	0.3	3.5	56.1	36.9	(Z)
Poultry, poultry products distributors	9	10,774	9,896	1.0	0.3	0.1	38.6	60.1	...
Fresh fruit, vegetable wholesalers	56	34,813	27,760	4.0	0.2	4.7	62.4	28.7	0.1
Beer, wine, distilled spirits wholesalers	53	60,989	59,004	0.5	0.2	2.1	89.2	8.0	...
Beer, ale distributors	43	27,333	26,835	1.1	0.5	4.5	76.3	17.5	...
Wine, distilled spirits wholesalers	10	33,656	32,169	...	...	...	99.9	0.1	...
Tobacco distributors	24	28,022	28,022	(Z)	0.1	0.1	81.1	18.7	...
Drugs, chemicals, allied products wholesalers	44	28,682	23,356	30.3	0.2	1.1	63.8	3.3	1.3
General-line drug wholesalers	3	17,272	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line drug, toiletries wholesalers	21	2,634	(D)	39.9	...	...	26.0	17.9	16.2
Industrial chemicals, explosives distributors	9	5,535	5,530	98.5	0.2	0.2	0.7	0.5	...
Paint, varnish wholesalers	11	3,741	2,268	24.5	0.4	10.0	53.2	11.9	...

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding.

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
				Percentage distribution					
	Establishments	Sales	Total	To industrial, commercial, etc., users	To consumers and farmers[1]	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	($1,000)	($1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
BUFFALO—Continued									
Merchant wholesalers—Continued									
Dry goods, apparel wholesalers	34	9,089	8,450	7.5	0.1	...	85.2	7.2	...
Clothing, furnishings, footwear wholesalers	16	(D)	(D)	4.7	...	...	95.3	...	...
General-line dry goods wholesalers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers	17	4,743	4,571	10.1	0.3	...	76.4	13.2	...
Piece goods converters	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers	37	16,735	14,562	4.4	0.1	...	85.2	10.3	(Z)
Furniture (household, office) wholesalers	13	3,108	935	(V)	(V)	(V)	(V)	(V)	(V)
Home furnishings, floor coverings wholesalers	24	13,627	13,627	1.6	(Z)	...	87.8	10.5	(Z)
Paper, allied products wholesalers	43	23,492	21,007	74.9	0.1	(Z)	20.0	5.0	(Z)
Course paper and products wholesalers	20	12,167	11,710	66.2	...	(Z)	25.4	8.3	(Z)
Printing and fine paper distributors	9	(D)	(D)	98.1	0.2	...	1.7	...	...
Stationery, office supplies wholesalers	12	(D)	1,332	(V)	(V)	(V)	(V)	(V)	(V)
Wallpaper wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	19	130,840	129,845	44.8	...	2.3	2.6	47.8	2.5
Automotive wholesalers	73	24,720	20,516	18.8	2.0	0.1	[2]52.9	26.2	0.1
Motor vehicle distributors	10	6,699	4,348	(V)	(V)	(V)	(V)	(V)	(V)
Automotive equipment, tire-tube wholesalers	63	18,021	16,168	17.3	2.6	(Z)	[3]58.5	21.4	0.1
Electrical, electronics, appliance distributors	63	50,097	42,582	28.9	1.3	0.2	[4]57.8	11.7	0.1
Electrical apparatus, supplies distributors	21	18,818	17,829	53.3	2.0	0.2	[5]44.1	0.5	...
Electrical appliance, radio, TV set wholesalers	24	28,330	21,808	10.3	0.8	...	[6]68.7	20.0	0.2
Electronic parts, equipment distributors	18	2,949	2,945	18.4	0.9	1.6	[7]60.0	18.5	0.4
Hardware, plumbing-heating goods wholesalers	43	28,945	26,377	25.6	5.7	0.4	42.1	26.1	0.2
Hardware wholesalers	12	11,465	10,681	31.0	13.6	...	42.9	12.4	...
Plumbing, heating equipment, supplies distributors	31	17,480	15,696	21.9	0.2	0.6	41.5	35.4	0.3
Lumber, construction materials distributors	85	60,220	53,282	13.4	[8]38.1	0.3	41.3	5.8	1.2
Lumber, millwork wholesalers	35	29,414	28,389	13.7	[8]9.6	0.4	65.8	9.0	1.6
Construction materials distributors	50	30,806	24,893	13.2	[8]70.5	0.2	13.4	2.1	0.7
Machinery, equipment, supplies distributors	254	87,015	77,004	80.8	([9])	0.4	11.0	4.6	3.2
Air conditioning, commercial refrigeration equipment distributors	15	2,944	2,298	55.0	([9])	0.7	24.2	17.6	2.6
Commercial machines, equipment distributors	31	5,487	4,620	84.7	([9])	0.2	13.1	0.2	1.8
Construction machinery, equipment dealers	12	9,199	7,289	99.6	([9])	(Z)	0.1	0.3	...
Farm-garden machinery, equipment wholesalers	6	2,327	2,262	28.9	([9])	...	59.3	11.7	0.1
Industrial machinery, equipment distributors	53	21,489	18,181	91.1	([9])	0.2	2.8	2.4	3.3
Industrial materials, supplies distributors	57	28,235	26,077	82.6	([9])	0.1	9.9	1.6	5.8
Professional equipment, supplies distributors	21	5,849	5,379	74.5	([9])	1.5	20.9	2.7	0.4
Service establishment supply houses	54	10,558	10,066	62.2	([9])	0.3	26.5	9.4	1.5
Transportation equipment distributors	5	927	832	82.6	([9])	7.8	...	0.6	9.0
Metals, metalwork (except scrap) distributors	26	32,760	32,485	78.5	([9])	0.5	19.1	1.9	(Z)
Iron, steel and products distributors	23	(D)	(D)	75.5	([9])	0.6	22.5	1.3	...
Nonferrous metals distributors	3	(D)	(D)	94.7	([9])	...	0.2	5.1	...
Scrap, waste materials dealers	108	35,215	29,675	70.3	([9])	(Z)	([10])	27.5	2.2
Iron, steel scrap dealers	42	18,656	17,540	72.5	([9])	...	([10])	23.8	3.7
Waste materials dealers	66	16,559	12,135	67.1	([9])	...	([10])	32.8	(Z)
Other merchant wholesalers	163	99,504	89,239	27.2	1.8	(Z)	52.0	18.5	0.4
Amusement, sporting goods distributors	22	5,339	5,079	5.1	5.5	0.6	73.8	14.5	0.5
Book, magazine, newspaper wholesalers	29	5,523	4,934	2.6	1.4	...	93.6	2.4	...
Coal wholesalers	12	6,767	4,086	(V)	(V)	(V)	(V)	(V)	(V)
Farm supplies wholesalers	19	62,393	60,720	30.8	1.0	...	46.6	21.3	0.4
Jewelry wholesalers	31	4,495	3,511	(Z)	1.3	0.3	94.8	3.6	...
Petroleum products distributors	16	7,401	6,066	61.5	10.6	(Z)	23.0	4.8	0.1
Gift, art goods, greeting card wholesalers	10	1,060	464	(V)	(V)	(V)	(V)	(V)	(V)
Flower, bulb, plant wholesalers	4	1,215	1,195	11.5	...	...	83.8	1.4	3.3
Miscellaneous products merchant wholesalers	20	5,311	3,184	(V)	(V)	(V)	(V)	(V)	(V)
Manufacturers' sales branches, sales offices:									
Food and kindred products	35	135,379	Not analyzed by class of customer						
Textile mill products	5	(D)	(D)	6.4	...	...	43.7	49.8	...
Apparel and related products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture and fixtures	4	1,243	960	23.5	1.9	...	74.6	...	...
Paper and allied products	5	(D)	(D)	65.9	...	...	...	34.1	...
Chemicals and allied products	21	65,187	51,897	44.8	0.4	1.1	31.9	19.2	2.6
Rubber products	10	20,836	20,836	6.5	...	0.3	75.4	17.7	0.1
Leather and leather products	...	...	...	...	...	...	...	...	...
Stone, clay, and glass products	18	55,526	52,947	64.6	0.2	0.1	11.1	23.0	1.0
Primary metal products	24	(D)	153,047	83.1	([9])	1.0	0.1	13.8	2.1
Fabricated metal products	13	(D)	20,302	48.5	...	...	4.9	46.2	0.3
Machinery (except electrical)	67	55,727	54,548	58.4	0.2	4.4	21.0	12.1	4.0
Electrical machinery	27	54,083	54,055	74.6	...	3.1	4.3	18.0	(Z)
Transportation equipment	18	175,907	174,003	3.1	...	...	94.9	1.9	(Z)
Instruments and related products	8	4,609	4,609	75.8	...	0.2	12.0	12.0	...
Other manufacturers' products*	26	40,566	Not analyzed by class of customer						
Merchandise agents, brokers:									
Groceries, confectionery, meats	41	69,560	59,489	9.1	...	...	30.2	60.5	0.1
Farm products (edible)	7	7,540	7,041	(Z)	...	...	4.2	95.8	...
Dairy, poultry products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables	6	(D)	(D)	...	...	...	1.1	98.9	...

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. *Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures. [1]Including sales by construction material distributors to contractors and builders. [2]Includes 24.7 to repair shops, 28.2 to retailers. [3]Includes 31.3 to repair shops, 27.2 to retailers. [4]Includes 4.7 to repair shops, 53.1 to retailers. [5]Includes 2.3 to repair shops, 41.8 to retailers. [6]Includes 1.0 to repair shops, 67.7 to retailers. [7]Includes 47.2 to repair shops, 12.8 to retailers. [8]Including sales to contractors and builders. [9]Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc. users. [10]Sales, if any, to retailers combined with sales to wholesalers.

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
				Percentage distribution					
	Establishments	Sales	Total	To industrial, commercial, etc., users	To consumers and farmers[1]	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	($1,000)	($1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
BUFFALO—Continued									
Merchandise agents, brokers—Continued									
Drugs, chemicals, paints	4	1,165	477	(V)	(V)	(V)	(V)	(V)	(V)
Apparel (including footwear)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings	7	2,957	2,957	49.7	...	...	40.2	10.0	...
Paper, allied products	3	(D)	(D)	...	...	...	80.2	19.8	...
Farm products (raw materials)	7	12,093	11,052	0.7	0.2	...	...	99.0	...
Cotton	...	...	...	...	...	...	...	...	...
Grain	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs	...	...	...	...	...	...	...	...	...
Livestock	5	(D)	(D)	...	0.2	...	...	99.8	...
Tobacco (leaf)	...	...	...	...	...	...	...	...	...
Wool, mohair	...	...	...	...	...	...	...	...	...
Miscellaneous inedible farm products	...	...	...	...	...	...	...	...	...
Automotive	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Electrical-electronic apparatus, equipment, appliances	15	18,094	16,588	75.1	...	0.1	1.0	23.9	...
Hardware, plumbing, heating goods	11	(D)	2,906	37.2	9.1	3.5	24.8	25.3	...
Lumber, construction materials	7	(D)	2,105	23.9	...	...	76.1	...	...
Machinery, equipment, supplies	48	(D)	22,596	90.6	...	...	3.5	5.2	0.7
Metals, metalwork (except scrap)	11	(D)	10,170	92.6	1.4	...	...	5.9	...
Other merchandise agents, brokers	19	11,326	8,551	...	48.9	...	31.3	19.7	0.1
Assemblers of farm products	11	4,433	2,537	(V)	(V)	(V)	(V)	(V)	(V)
CHICAGO									
Merchant wholesalers:									
Grocery, confectionery, meat wholesalers	906	1,078,506	837,152	17.0	2.0	2.7	54.7	22.4	1.3
General-line grocery wholesalers	53	281,467	226,684	11.3	0.1	0.7	87.0	0.8	...
Confectionery wholesalers	73	51,978	45,549	3.4	0.3	0.2	86.3	9.7	0.1
Fish, sea food distributors	45	38,047	19,456	(V)	(V)	(V)	(V)	(V)	(V)
Meat, meat products wholesalers	305	313,557	224,976	25.2	1.4	1.2	42.9	26.2	3.1
Specialty-line grocery wholesalers	430	393,457	320,487	16.8	4.0	5.5	37.6	34.8	1.3
Farm products (edible) distributors	452	357,457	287,680	14.3	0.6	2.1	32.0	51.0	(Z)
Poultry, poultry products distributors	141	125,343	94,501	24.5	1.6	5.2	20.6	48.0	0.1
Fresh fruit, vegetable wholesalers	311	232,114	193,179	9.4	0.1	0.5	37.5	52.5	(Z)
Beer, wine, distilled spirits wholesalers	288	408,810	349,073	5.8	0.1	0.1	79.9	14.1	...
Beer, ale distributors	199	113,830	107,760	0.6	0.3	0.2	94.1	4.9	...
Wine, distilled spirits wholesalers	89	294,980	241,313	8.2	0.1	...	73.6	18.2	...
Tobacco distributors	95	164,823	151,992	2.2	0.9	0.2	86.8	9.4	0.5
Drugs, chemicals, allied products wholesalers	385	329,514	297,157	17.7	0.4	2.2	40.0	37.3	2.5
General-line drug wholesalers	8	56,347	47,871	0.3	0.2	...	99.2	0.3	...
Specialty-line drug, toiletries wholesalers	177	184,208	162,152	5.0	0.3	3.6	35.9	51.9	3.3
Industrial chemicals, explosives distributors	112	63,349	67,804	60.4	(Z)	0.8	10.3	27.0	1.4
Paint, varnish wholesalers	88	25,610	19,330	17.6	2.6	0.1	32.2	42.3	5.2
Dry goods, apparel wholesalers	424	184,731	163,678	10.0	0.7	0.7	76.3	11.5	0.8
Clothing, furnishings, footwear wholesalers	250	97,359	86,972	2.5	1.2	1.0	89.5	4.7	1.1
General-line dry goods wholesalers	5	5,423	4,659	1.9	...	(Z)	98.1	(Z)	...
Specialty-line dry goods wholesalers	153	66,202	56,511	22.2	0.2	0.5	64.2	12.7	0.1
Piece goods converters	16	15,747	15,536	9.8	...	...	39.4	48.6	2.1
Furniture, home furnishings wholesalers	317	196,416	172,990	21.4	1.3	0.2	68.1	8.5	0.5
Furniture (household, office) wholesalers	139	75,884	69,371	32.8	0.7	0.2	59.4	5.8	1.1
Home furnishings, floor coverings wholesalers	178	120,532	103,619	13.8	1.7	0.2	73.9	10.2	0.1
Paper, allied products wholesalers	343	268,056	230,500	57.9	0.6	0.3	23.5	13.8	4.0
Coarse paper and products wholesalers	152	88,207	78,329	50.8	0.1	0.1	24.0	24.9	0.1
Printing and fine paper distributors	71	(D)	130,427	63.2	...	0.2	21.7	7.7	7.1
Stationery, office supplies wholesalers	106	(D)	17,324	(V)	(V)	(V)	(V)	(V)	(V)
Wallpaper wholesalers	14	6,540	4,420	(V)	(V)	(V)	(V)	(V)	(V)
Farm products (raw materials) merchants	124	514,232	459,450	50.9	10.1	(Z)	2.0	31.6	5.3
Automotive wholesalers	513	154,068	114,561	25.4	2.9	0.4	[2]38.1	29.9	3.2
Motor vehicle distributors	49	19,971	13,683	(V)	(V)	(V)	(V)	(V)	(V)
Automotive equipment, tire-tube wholesalers	464	134,097	100,878	22.7	2.4	0.4	[3]41.5	29.4	3.6
Electrical, electronics, appliance distributors	323	378,831	317,969	30.6	1.7	1.1	[4]52.3	11.4	2.8
Electrical apparatus, supplies distributors	138	156,334	140,100	51.9	0.9	1.3	[5]34.6	6.1	5.2
Electrical appliance, radio, TV set wholesalers	101	179,639	139,356	7.9	2.9	1.0	[6]72.5	15.0	0.6
Electronic parts, equipment distributors	84	42,858	38,513	35.5	0.2	1.1	[7]43.2	17.9	2.1
Hardware, plumbing-heating goods wholesalers	287	190,130	180,359	36.2	1.9	15.0	34.7	12.0	0.1
Hardware wholesalers	118	90,953	87,084	27.1	1.8	30.9	34.9	5.3	...
Plumbing, heating equipment, supplies distributors	169	99,177	93,275	44.8	2.1	0.2	34.6	18.2	0.2
Lumber, construction materials distributors	405	356,719	315,661	36.7	[8]22.0	0.4	29.8	11.0	0.1
Lumber, millwork wholesalers	173	179,851	166,837	36.4	[8]10.0	0.8	40.0	12.7	0.1
Construction materials distributors	232	176,868	148,824	37.1	[8]35.3	0.1	18.3	9.2	...
Machinery, equipment, supplies distributors	1,313	563,915	484,455	69.9	([9])	1.7	12.5	12.5	3.4
Air conditioning, commercial refrigeration equipment distributors	58	17,558	15,323	54.5	([9])	0.6	23.8	16.8	4.3
Commercial machines, equipment distributors	149	47,689	34,747	57.9	([9])	0.5	15.9	23.5	2.3
Construction machinery, equipment dealers	46	35,895	35,663	76.1	([9])	1.6	5.0	3.3	14.0
Farm-garden machinery, equipment wholesalers	37	15,682	13,364	24.9	([9])	1.6	48.6	7.0	17.9

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. [1]Including sales by construction material distributors to contractors and builders. [2]Includes 17.7 to repair shops, 20.4 to retailers. [3]Includes 20.1 to repair shops, 21.4 to retailers. [4]Includes 5.7 to repair shops, 46.6 to retailers. [5]Includes 2.7 to repair shops, 31.9 to retailers. [6]Includes 3.7 to repair shops, 68.8 to retailers. [7]Includes 23.2 to repair shops, 20.0 to retailers. [8]Including sales to contractors and builders. [9]Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc., users.

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan sres, type of operstion, and kind of business	Totsl		Sales of estsblishments reporting class of customer						
				Percentage distribution					
	Establishments (Number)	Sales ($1,000)	Totsl ($1,000)	To industrial, commercial, etc., users (Percent)	To consumers and farmers (Percent)	To Federal Government (Percent)	To retsilers (Percent)	To wholesale organizations (Percent)	For export (Percent)
CHICAGO—Coetioued									
Merchant wholesalers—Coetioued									
Machioery, equipmeot, supplies distributors—Coetioued									
Industrial machioery, equipmeot distributors	272	140,785	123,164	76.1	(1)	1.2	9.7	11.0	2.0
Industrial materials, supplies distributors	277	137,338	115,710	73.5	(1)	1.3	7.7	15.1	2.4
Professional equipmeot, supplies distributors	164	64,643	60,241	73.6	(1)	4.0	14.7	6.4	1.3
Service establishmeot supply houses	267	73,248	56,904	55.3	(1)	2.7	21.0	20.9	0.2
Transportation equipmeot distributors	43	31,077	29,339	86.4	(1)	0.7	4.5	3.0	5.4
Metals, metalwork (except scrap) distributors	261	354,171	323,059	73.2	(1)	0.9	14.5	11.0	0.4
Iroo, steel and products distributors	226	(D)	284,836	70.6	(1)	1.0	16.0	11.8	0.5
Nonferrous metals distributors	35	(D)	38,223	91.9	(1)	0.3	3.0	4.8	...
Scrap, waste materials dealers	427	217,512	175,349	74.3	(1)	0.8	(2)	24.6	0.2
Iroo, steel scrap dealers	178	145,357	108,374	78.3	(1)	0.1	(2)	21.5	(Z)
Waste materials dealers	249	72,155	66,975	68.1	(1)	1.8	(2)	29.5	0.6
Otber merchant wholesalers	862	631,495	475,502	20.6	2.0	1.2	54.4	20.9	1.1
Amusemeot, sporting goods distributors	157	72,245	57,643	16.6	1.4	0.6	62.5	17.7	1.3
Book, magazine, oewspaper wholesalers	79	76,767	50,973	(V)	(V)	(V)	(V)	(V)	(V)
Coal wholesalers	47	66,524	31,043	(V)	(V)	(V)	(V)	(V)	(V)
Farm supplies wholesalers	49	36,077	21,813	(V)	(V)	(V)	(V)	(V)	(V)
Jewelry wholesalers	161	(D)	57,602	2.7	3.5	6.2	63.7	23.9	0.1
Petroleum products distributors	84	106,363	79,331	23.1	3.4	0.3	28.6	44.0	0.5
Gift, art goods, greeting card wholesalers	65	21,785	20,687	12.0	0.5	0.1	52.2	35.0	0.1
Flower, buib, plant wholesalers	48	(D)	16,225	0.7	0.1	...	66.9	32.4	...
Miscellaneous products merchant wholesalers	172	165,732	140,185	22.2	0.7	0.6	64.5	10.7	1.3
Manufacturers' sales branches, sales offices:									
Food and kindred products	169	1,002,136	Not analyzed by clsss of customer						
Textile mill products	50	150,699	130,116	32.5	(Z)	0.1	37.3	29.3	0.8
Apparel and related products	30	(D)	67,947	3.2	...	0.1	70.2	26.5	...
Furniture and fixtures	16	16,650	15,682	44.9	(Z)	1.6	53.2	0.2	0.1
Paper and allied products	59	379,554	308,109	62.2	(Z)	0.2	3.8	33.6	0.2
Chemicals and allied products	146	867,506	724,496	64.8	0.2	0.7	16.6	17.7	0.1
Rubber products	31	(D)	106,946	33.1	...	0.2	32.5	34.2	...
Leather and leather products	5	(D)	1,091	(V)	(V)	(V)	(V)	(V)	(V)
Stoos, clay, and glass products	58	278,812	240,070	59.4	0.3	0.9	14.2	24.9	0.3
Primary metal products	89	1,349,689	1,256,822	88.2	(1)	0.3	0.2	11.0	0.3
Fabricated metal products	87	277,092	266,804	69.3	0.7	3.3	2.9	23.6	0.3
Machinery (except electrical)	230	501,044	482,959	56.8	0.1	3.5	10.9	21.8	6.9
Electrical machinery	102	500,950	493,883	66.1	0.1	4.4	5.7	23.5	0.3
Transportation equipmeot	47	622,816	621,349	19.7	1.2	0.3	73.9	3.8	1.1
Instrumeots and related products	59	163,559	98,397	(V)	(V)	(V)	(V)	(V)	(V)
Dther manufacturers' products*	131	357,343	Not analyzed by class of customer						
Merchandise ageots, brokers:									
Groceries, confectioonery, meats	159	674,017	586,671	27.2	...	(Z)	14.7	57.9	0.2
Groceries (combinatioo of food lines)	12	15,145	10,563	(V)	(V)	(V)	(V)	(V)	(V)
Canned foods	50	169,207	148,751	6.1	...	...	29.3	63.9	0.7
Coffee, tea, spices	7	(D)	(D)	(V)	(V)	(V)	(V)	(V)	(V)
Confectioonery	11	25,855	25,797	14.3	...	...	30.6	55.2	...
Flour	8	14,563	14,513	37.5	...	...	4.8	57.8	...
Meats, provisioos (except canned)	22	(D)	210,215	46.8	...	...	1.6	51.6	...
Sugar	10	(D)	(D)	35.2	...	...	3.6	61.2	...
Miscellaneous grocery products	39	104,621	76,742	17.2	...	...	34.5	48.1	0.1
Farm products (edible)	62	156,763	151,754	9.0	...	3.2	15.4	72.0	0.3
Dairy, poultry products	16	(D)	28,794	9.4	...	16.3	5.8	68.6	...
Fruits, vegetables	46	(D)	122,960	9.0	...	0.1	17.7	72.8	0.4
Drugs, chemicals, paints	40	(D)	(D)	46.7	...	1.5	11.6	38.6	1.5
Drugs, proprietaries, toiletries	19	16,648	15,648	5.8	...	4.1	31.6	54.5	4.0
Chemicals, explosives	13	(D)	(D)	66.6	...	...	...	33.4	...
Paints, varnishes, lacquers, enamels	8	6,508	5,330	86.7	...	(Z)	...	13.2	...
Apparel (including footwear)	115	113,069	102,933	5.9	(Z)	0.4	87.7	5.9	...
Clothing, furnishings (men's, womeo's)	23	53,674	50,903	(Z)	...	0.6	98.0	1.4	...
Mea's, boys' cl.thing, furnishings	10	9,069	8,919	(Z)	...	...	60.2	39.8	...
Womea's, childrea's clothing, accessories	60	33,104	27,489	5.7	(Z)	...	88.9	5.4	...
Furs (dressed), fur clothing	4	(D)	(D)	3.8	...	...	96.2	...	...
Handbags	7	5,587	5,587	14.3	...	(Z)	85.7	...	...
Millioery, millioery supplies	4	(D)	(D)	...	...	...	65.4	34.6	...
Shoes, other footwear	6	8,599	7,099	45.2	...	1.7	53.0	0.1	...
Work clothing	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods	62	(D)	118,205	54.1	...	0.5	21.3	23.8	0.2
Hosiery	3	4,217	4,217	17.5	...	...	70.3	12.1	...
Dry goods	23	38,063	30,776	37.0	...	1.3	33.7	28.0	...
Piece goods	36	(D)	83,212	62.3	...	0.2	14.3	22.9	0.3
Furniture, home furnishings	99	93,550	78,991	7.1	(Z)	0.8	71.9	19.8	0.4
Furniture	42	(D)	39,628	9.0	...	1.5	82.2	6.5	0.8
Home furnishings	57	(D)	39,363	5.2	...	...	61.6	33.1	...
Paper, allied products	48	(D)	76,896	55.6	...	...	8.3	36.1	...
Paper	38	(D)	(D)	58.8	...	...	3.7	37.4	...
Stationery, office supplies	10	(D)	(D)	14.7	...	0.1	64.7	20.4	...

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. *Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures. [1]Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc. users. [2]Sales, if any, to retailers combined with sales to wholesalers.

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
				Percentage distribution					
	Establishments	Sales	Total	To industrial, commercial, etc., users	To consumers and farmers	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	($1,000)	($1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
CHICAGO—Continued									
Merchandise agents, brokers—Continued									
Farm products (raw materials)	89	783,393	660,344	77.0	3.6	...	1.7	17.5	0.1
Cotton	...	...	...	...	...	...	...	...	...
Grain	22	(D)	(D)	(V)	(V)	(V)	(V)	(V)	(V)
Hides, skins, raw furs	12	36,265	36,265	90.0	...	...	(Z)	8.6	1.4
Livestock	49	634,087	546,819	77.1	4.4	...	1.6	16.9	...
Tobacco (leaf)	...	...	...	...	...	...	...	...	...
Wool, mohair	...	...	...	...	...	...	...	...	...
Miscellaneous inedible farm products	6	(D)	(D)	19.4	...	...	4.5	76.1	...
Automotive	40	34,405	29,704	29.7	...	1.0	21.2	41.6	6.6
Electrical-electronic apparatus, equipment, appliances	150	(D)	145,085	64.6	0.7	1.6	6.3	25.1	1.7
Electrical apparatus, supplies	70	(D)	60,935	62.4	1.7	0.1	5.8	30.0	0.1
Appliances, radios, TV sets	19	19,410	19,070	21.4	(Z)	0.4	24.5	45.8	7.9
Electronic parts, equipment	61	(D)	65,080	79.4	...	3.4	1.4	14.4	1.4
Hardware, plumbing-heating goods	65	51,630	47,614	25.9	(Z)	0.1	15.5	58.3	0.2
Hardware	36	(D)	(D)	26.1	...	...	23.0	50.6	0.3
Plumbing, heating goods	29	(D)	(D)	25.7	...	0.2	3.5	70.6	...
Lumber, construction materials	49	59,097	53,635	36.5	...	(Z)	19.2	44.1	0.1
Lumber, millwork	32	52,543	47,361	29.7	...	...	20.8	49.4	0.1
Construction materials (except lumber)	17	6,554	6,274	88.3	...	0.2	7.5	3.9	...
Machinery, equipment, supplies	245	201,124	182,375	86.0	(Z)	0.9	5.4	5.5	2.1
Air conditioning, commercial refrigeration equipment	12	45,161	44,608	96.1	...	(Z)	0.3	3.6	...
Commercial machines, equipment	8	(D)	5,539	83.2	...	...	1.4	15.5	...
Construction machinery, equipment	6	(D)	4,531	70.2	...	...	3.0	...	26.8
Farm-garden machinery, equipment	7	(D)	6,361	38.6	...	0.1	0.4	50.2	10.7
Industrial machinery, equipment, supplies	158	108,018	98,151	86.1	(Z)	1.8	6.3	4.1	1.7
Professional equipment, supplies	11	3,434	2,701	70.5	(Z)	0.2	5.0	7.3	16.9
Service establishment equipment, supplies	18	(D)	5,980	93.1	...	...	2.0	4.7	0.1
Transportation (except automotive) equipment, supplies	25	18,909	16,584	81.6	0.3	...	18.1	...	(Z)
Metals, metalwork (except scrap)	65	150,261	110,896	94.4	(Z)	0.2	3.8	1.4	0.2
Iron, steel and products	49	131,050	99,483	93.8	0.1	0.3	4.2	1.5	0.2
Nonferrous metals, metalwork	16	19,211	11,413	(V)	(V)	(V)	(V)	(V)	(V)
Other merchandise agents, brokers	201	502,623	446,566	72.4	(Z)	1.2	6.9	17.5	2.0
Scrap iron and steel	5	13,703	13,703	89.1	...	...	10.9	...	...
Amusements, sporting goods, toys	21	20,664	19,088	...	...	...	35.0	65.0	...
Books, magazines, newspapers	6	3,609	2,619	83.5	5.1	...	...	11.4	...
Coal, coke	9	(D)	45,703	81.3	...	3.6	6.7	8.4	...
Farm supplies	11	35,717	33,838	61.6	...	...	...	36.7	1.7
Jewelry	13	(D)	9,286	2.9	0.1	...	47.3	49.7	...
Yarns	8	(D)	14,085	96.3	...	0.1	1.7	2.0	...
Petroleum and products	10	(D)	5,966	(V)	(V)	(V)	(V)	(V)	(V)
General merchandise	27	(D)	17,293	35.0	...	21.5	25.7	16.8	1.1
Miscellaneous products, agents, brokers, n.e.c.	91	309,860	302,290	81.3	...	(Z)	2.3	13.6	2.8
Assemblers of farm products	77	282,563	247,385	34.2	4.0	15.5	13.4	30.7	2.2
CINCINNATI									
Merchant wholesalers:									
Grocery, confectionery, meat wholesalers	134	94,056	80,693	19.6	0.6	...	75.3	4.5	...
General-line grocery wholesalers	16	46,439	41,263	12.8	(Z)	(Z)	87.0	0.2	...
Confectionery wholesalers	17	4,034	(D)	...	...	...	93.1	6.9	...
Fish, sea food distributors	4	1,896	(D)	33.7	0.1	0.9	65.1	0.2	...
Meat, meat products wholesalers	28	17,461	15,297	19.0	2.0	...	76.1	2.9	...
Specialty-line grocery wholesalers	69	24,226	19,502	36.3	0.7	(Z)	48.3	14.6	...
Farm products (edible) distributors	78	46,869	46,332	6.1	0.5	0.4	39.6	53.4	...
Poultry, poultry products distributors	13	4,498	3,961	22.6	2.3	0.5	62.9	11.7	...
Fresh fruit, vegetable wholesalers	65	42,371	42,371	4.8	0.4	0.3	37.7	56.8	...
Beer, wine, distilled spirits wholesalers	34	35,254	32,342	15.4	4.4	...	65.3	14.9	...
Beer, ale distributors	16	8,942	6,081	(V)	(V)	(V)	(V)	(V)	(V)
Wine, distilled spirits wholesalers	18	26,312	26,261	19.0	5.4	...	57.5	18.2	...
Tobacco distributors	15	22,118	21,072	0.2	2.0	(Z)	92.5	5.2	...
Drugs, chemicals, allied products wholesalers	36	24,062	22,852	22.3	0.4	0.4	74.5	2.4	...
General-line drug wholesalers	3	16,395	16,395	2.9	0.1	(Z)	95.9	1.0	...
Specialty-line drug, toiletries wholesalers	16	2,472	1,913	46.1	0.4	0.1	50.0	3.5	...
Industrial chemicals, explosives distributors	9	4,309	4,074	87.0	(Z)	2.2	3.1	7.7	...
Paint, varnish wholesalers	8	886	470	(V)	(V)	(V)	(V)	(V)	(V)
Dry goods, apparel wholesalers	64	36,615	34,319	8.0	0.3	0.1	89.2	2.4	...
Clothing, furnishings, footwear wholesalers	39	(D)	(D)	0.3	0.5	...	97.2	2.0	...
General-line dry goods wholesalers	...	...	...	...	...	...	...	...	...
Specialty-line dry goods wholesalers	23	19,896	17,738	12.4	0.1	0.2	84.5	2.9	...
Piece goods converters	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	33	14,756	13,525	46.7	1.1	(Z)	49.3	2.9	...
Furniture (household, office) wholesalers	14	4,508	3,678	74.2	3.3	...	21.9	0.7	(Z)
Home furnishings, floor coverings wholesalers	19	10,248	9,847	36.4	0.3	(Z)	59.5	3.8	...
Paper, allied products wholesalers	61	60,887	57,513	59.5	0.1	0.6	28.8	9.1	1.9
Coarse paper and products wholesalers	34	20,029	17,966	37.9	...	0.2	40.6	15.4	6.0
Printing and fine paper distributors	10	37,261	36,421	72.7	(Z)	0.4	21.7	5.1	0.1
Stationery, office supplies wholesalers	14	3,176	(D)	34.0	...	5.2	38.2	22.6	...
Wallpaper wholesalers	3	421	(D)	(D)	(D)	(D)	(D)	(D)	(D)

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding.

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
				Percentage distribution					
	Establishments (Number)	Sales ($1,000)	Total ($1,000)	To industrial, commercial, etc., users (Percent)	To consumers and farmers[1] (Percent)	To Federal Government (Percent)	To retailers (Percent)	To wholesale organizations (Percent)	For export (Percent)
CINCINNATI—Continued									
Merchant wholesalers—Continued									
Farm products (raw materials) merchants	11	8,317	7,874	24.9	8.1	...	0.1	66.8	...
Automotive wholesalers	90	28,015	22,891	11.9	4.0	0.2	[2]67.0	16.3	0.8
Motor vehicle distributors	8	1,399	759	(V)	(V)	(V)	(V)	(V)	(V)
Automotive equipment, tire-tube wholesalers	82	26,616	22,132	10.3	3.3	0.2	[3]69.1	16.4	0.9
Electrical, electronics, appliance distributors	51	58,268	57,449	33.7	2.3	1.6	[4]53.4	7.1	1.8
Electrical apparatus, supplies distributors	24	29,978	29,159	59.3	1.3	2.1	[5]33.8	3.5	(Z)
Electrical appliance, radio, TV set wholesalers	13	24,611	24,611	4.1	3.7	...	[6]75.8	12.3	4.1
Electronic parts, equipment distributors	14	3,679	3,679	28.9	1.3	9.0	[7]59.3	1.0	0.6
Hardware, plumbing-heating goods wholesalers	44	23,053	19,505	27.5	1.9	...	61.0	9.6	...
Hardware wholesalers	6	6,849	6,849	19.6	0.5	...	80.0	...	...
Plumbing, heating equipment, supplies distributors	38	16,204	12,656	31.8	2.7	...	50.6	14.8	...
Lumber, construction materials distributors	85	67,481	57,354	24.3	[8]18.6	(Z)	47.6	9.5	(Z)
Lumber, millwork wholesalers	41	43,736	37,536	29.7	[8]7.0	(Z)	61.8	1.5	0.1
Construction materials distributors	44	23,745	19,818	14.2	[8]40.5	(Z)	20.6	24.8	...
Machinery, equipment, supplies distributors	241	91,527	76,328	78.9	([9])	1.1	12.7	7.0	0.4
Air conditioning, commercial refrigeration equipment distributors	13	4,198	4,093	76.4	([9])	0.2	15.2	8.1	...
Commercial machines, equipment distributors	35	10,110	6,086	(V)	(V)	(V)	(V)	(V)	(V)
Construction machinery, equipment dealers	9	9,728	9,728	95.2	([9])	...	4.5	0.2	...
Farm-garden machinery, equipment wholesalers	4	(D)	(D)	17.5	([9])	...	34.2	46.0	2.3
Industrial machinery, equipment distributors	42	24,703	23,705	83.0	([9])	2.8	9.7	3.9	0.6
Industrial materials, supplies distributors	50	16,733	12,155	87.5	([9])	1.0	0.8	10.5	0.1
Professional equipment, supplies distributors	33	8,813	6,280	71.5	([9])	0.6	27.5	0.2	0.2
Service establishment supply houses	54	13,113	11,272	70.0	([9])	0.1	17.9	11.9	0.1
Transportation equipment distributors	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Metals, metalwork (except scrap) distributors	28	33,160	32,113	63.0	([9])	0.9	31.1	4.9	...
Iron, steel and products distributors	23	27,016	(D)	55.8	([9])	1.1	37.6	5.5	...
Nonferrous metals distributors	5	6,144	(D)	96.0	([9])	0.2	1.7	2.1	...
Scrap, waste materials dealers	69	40,670	36,192	84.3	([9])	...	([10])	15.5	0.2
Iron, steel scrap dealers	33	26,850	26,539	85.7	([9])	...	([10])	14.3	...
Waste materials dealers	36	13,820	9,653	(V)	(V)	(V)	(V)	(V)	(V)
Other merchant wholesalers	114	60,391	44,648	25.7	1.1	0.1	60.1	8.7	4.5
Amusement, sporting goods distributors	19	8,081	5,606	(V)	(V)	(V)	(V)	(V)	(V)
Book, magazine, newspaper wholesalers	6	3,271	2,440	...	...	...	100.0	...	...
Coal wholesalers	14	10,017	7,982	55.0	([9])	0.2	22.9	21.3	0.6
Farm supplies wholesalers	4	4,397	(D)	0.3	0.2	(Z)	89.8	9.7	...
Jewelry wholesalers	21	12,155	9,188	0.6	3.9	0.1	90.8	4.6	...
Petroleum products distributors	13	10,014	7,675	45.8	0.7	0.3	40.8	1.8	10.7
Gift, art goods, greeting card wholesalers	4	1,264	(D)	(V)	(V)	(V)	(V)	(V)	(V)
Flower, bulb, plant wholesalers	3	911	911	...	...	...	100.0	...	...
Miscellaneous products merchant wholesalers	30	10,281	6,243	(V)	(V)	(V)	(V)	(V)	(V)
Manufacturers' sales branches, sales offices:									
Food and kindred products	26	147,104	Not analyzed by class of customer						
Textile mill products	9	(D)	(D)	48.2	...	...	21.5	30.3	...
Apparel and related products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture and fixtures	6	10,339	10,339	42.2	...	2.0	51.2	4.5	(Z)
Paper and allied products	10	36,566	34,044	68.2	...	0.1	0.1	30.0	1.6
Chemicals and allied products	38	195,579	184,790	61.1	0.2	0.6	23.3	14.9	(Z)
Rubber products	12	32,801	32,801	5.5	...	0.4	56.9	37.1	...
Leather and leather products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products	16	34,277	32,505	51.1	0.2	1.1	25.3	22.3	...
Primary metal products	35	289,619	227,568	88.6	([9])	1.1	0.4	9.9	(Z)
Fabricated metal products	26	83,307	79,342	72.6	...	11.3	5.2	10.8	0.1
Machinery (except electrical)	82	109,389	107,501	56.5	0.5	6.8	12.0	21.0	3.1
Electrical machinery	36	115,795	113,544	45.8	0.1	30.6	1.3	22.1	(Z)
Transportation equipment	20	(D)	(D)	2.4	...	54.3	43.0	0.2	...
Instruments and related products	17	12,587	12,587	73.3	2.0	9.8	2.8	12.0	...
Other manufacturers' products*	38	100,224	Not analyzed by class of customer						
Merchandise agents, brokers:									
Groceries, confectionery, meats	38	76,679	75,629	25.7	...	...	11.9	62.4	...
Farm products (edible)	10	26,461	24,623	2.1	...	...	26.1	71.8	...
Dairy, poultry products	...	...	...	...	...	...	...	...	...
Fruits, vegetables	10	26,461	24,623	2.1	...	...	26.1	71.8	...
Drugs, chemicals, paints	5	1,997	1,997	43.0	...	...	...	57.0	...
Apparel (including footwear)	9	3,959	3,269	4.8	...	...	57.6	32.6	5.0
Dry goods, piece goods	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings	10	5,260	5,260	1.1	0.1	...	33.0	65.8	...
Paper, allied products	5	3,433	(D)	84.7	...	...	15.2	...	0.1
Farm products (raw materials)	18	96,857	95,193	53.0	...	0.3	11.3	35.5	...
Cotton	...	...	...	...	...	...	...	...	...
Grain	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs	4	6,435	6,435	100.0	...	...	...	...	...
Livestock	11	69,884	69,649	36.1	(Z)	...	15.4	48.5	...
Tobacco (leaf)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wool, mohair	...	...	...	...	...	...	...	...	...
Miscellaneous inedible farm products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. *Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures. [1]Includes sales by construction material distributors to contractors and builders. [2]Includes 29.0 to repair shops, 38.0 to retailers. [3]Includes 29.8 to repair shops, 39.3 to retailers. [4]Includes 3.4 to repair shops, 50.0 to retailers. [5]Includes 0.8 to repair shops, 33.0 to retailers. [6]Includes 1.5 to repair shops, 74.3 to retailers. [7]Includes 36.8 to repair shops, 22.5 to retailers. [8]Including sales to contractors and builders. [9]Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc. users. [10]Sales, if any, to retailers combined with sales to wholesalers.

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
				Percentage distribution					
	Establishments	Sales	Total	To industrial, commercial, etc., users	To consumers and farmers[1]	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	($1,000)	($1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
CINCINNATI—Continued									
Merchandise agents, brokers—Continued									
Automotive	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Electrical-electronic apparatus, equipment, appliances	21	24,154	23,945	36.1	...	22.4	...	41.4	...
Hardware, plumbing, heating goods	17	7,112	7,112	26.9	...	0.1	10.1	62.9	...
Lumber, construction materials	8	5,656	4,858	20.4	0.5	...	9.8	69.3	...
Machinery, equipment, supplies	66	32,286	30,214	93.7	...	0.9	0.7	4.5	0.2
Metals, metalwork (except scrap)	14	12,678	11,770	98.8	...	...	...	0.9	0.3
Other merchandise agents, brokers	50	164,740	149,892	64.9	0.1	0.5	17.3	12.1	5.0
Assemblers of farm products	12	8,506	8,128	69.1	1.1	...	6.4	20.3	3.1
CLEVELAND									
Merchant wholesalers:									
Grocery, confectionery, meat wholesalers	165	129,837	113,303	21.1	0.8	0.1	68.9	9.1	...
General-line grocery wholesalers	17	49,259	45,358	5.6	...	0.2	94.3	...	...
Confectionery wholesalers	16	3,279	1,844	(V)	(V)	(V)	(V)	(V)	(V)
Fish, sea food distributors	13	8,063	7,683	27.7	2.5	0.1	27.5	42.2	...
Meat, meat products wholesalers	51	29,970	23,916	38.0	2.7	(Z)	53.3	6.1	...
Specialty-line grocery wholesalers	68	39,266	34,502	29.1	0.1	(Z)	54.4	16.3	...
Farm products (edible) distributors	96	138,992	137,199	8.7	52.3	0.4	26.5	12.0	...
Poultry, poultry products distributors	22	15,431	15,092	25.2	0.6	1.2	41.4	31.7	...
Fresh fruit, vegetable wholesalers	74	123,561	122,107	6.7	58.7	0.3	24.7	9.6	...
Beer, wine, distilled spirits wholesalers	39	38,329	37,546	1.0	0.4	1.6	88.0	9.0	...
Beer, ale distributors	15	14,400	14,348	1.4	1.1	...	97.5	...	...
Wine, distilled spirits wholesalers	24	23,929	23,198	0.6	...	2.6	82.2	14.5	...
Tobacco distributors	29	43,349	38,800	1.0	...	0.1	77.8	21.1	...
Drugs, chemicals, allied products wholesalers	115	44,272	37,350	36.0	2.6	0.2	53.1	7.9	0.1
General-line drug wholesalers	5	17,837	17,837	16.0	0.1	(Z)	83.5	0.4	...
Specialty-line drug, toiletries wholesalers	38	7,056	5,409	5.2	0.2	...	68.0	26.6	...
Industrial chemicals, explosives distributors	34	7,476	6,012	92.3	0.1	0.9	1.3	5.3	0.1
Paint, varnish wholesalers	38	11,903	8,092	(V)	(V)	(V)	(V)	(V)	(V)
Dry goods, apparel wholesalers	81	33,633	29,406	8.5	1.0	1.2	79.1	9.5	0.7
Clothing, furnishings, footwear wholesalers	50	21,722	19,635	(Z)	1.1	1.8	92.9	4.1	0.1
General-line dry goods wholesalers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers	29	(D)	(D)	27.8	0.6	0.1	46.0	23.4	2.2
Piece goods converters	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	76	31,339	27,614	19.1	0.2	(Z)	72.3	8.4	...
Furniture (household, office) wholesalers	26	10,055	8,170	48.6	0.4	0.1	40.2	10.6	...
Home furnishings, floor coverings wholesalers	50	21,284	19,444	6.8	0.1	...	85.8	7.4	...
Paper, allied products wholesalers	61	46,368	43,142	78.8	(Z)	0.2	13.7	7.3	(Z)
Coarse paper and products wholesalers	25	16,296	13,796	64.5	(Z)	0.4	16.6	18.4	...
Printing and fine paper distributors	12	27,529	27,529	87.5	...	0.1	10.4	2.1	(Z)
Stationery, office supplies wholesalers	20	1,978	1,252	(V)	(V)	(V)	(V)	(V)	(V)
Wallpaper wholesalers	4	565	565	...	...	...	95.6	4.4	...
Farm products (raw materials) merchants	7	3,378	3,378	64.9	...	(Z)	34.1	0.9	...
Automotive wholesalers	192	53,952	45,569	24.4	5.1	0.1	[2]46.3	20.6	3.5
Motor vehicle distributors	17	8,183	6,122	60.6	11.6	...	[3]22.3	5.5	...
Automotive equipment, tire-tube wholesalers	175	45,769	39,447	18.8	4.1	0.1	[4]50.0	23.0	4.0
Electrical, electronics, appliance distributors	88	110,795	95,093	34.4	0.6	0.1	[5]61.3	3.5	0.1
Electrical apparatus, supplies distributors	39	49,858	48,202	59.5	0.6	0.2	[6]38.3	1.3	0.1
Electrical appliance, radio, TV set wholesalers	28	52,783	39,737	7.1	0.6	(Z)	[7]88.5	3.7	(Z)
Electronic parts, equipment distributors	21	8,154	7,154	16.2	1.1	0.2	[8]65.6	17.0	...
Hardware, plumbing-heating goods wholesalers	99	92,378	89,783	30.6	0.4	0.1	61.1	7.7	0.2
Hardware wholesalers	26	57,414	55,548	22.8	...	0.3	74.8	1.8	0.2
Plumbing, heating equipment, supplies distributors	73	34,964	34,235	43.0	1.0	0.1	38.7	17.2	(Z)
Lumber, construction materials distributors	112	91,491	76,958	15.2	[9]43.4	0.1	35.1	6.1	(Z)
Lumber, millwork wholesalers	30	33,492	27,858	11.9	[9]24.0	...	56.5	7.5	...
Construction materials distributors	82	57,999	49,100	17.1	[9]54.4	0.2	23.0	5.3	(Z)
Machinery, equipment, supplies distributors	444	170,217	153,418	83.7	([10])	0.8	6.9	8.3	0.4
Air conditioning, commercial refrigeration equipment distributors	23	8,349	7,628	72.5	([10])	0.2	11.8	15.5	...
Commercial machines, equipment distributors	42	12,075	9,028	46.9	([10])	(Z)	30.4	22.6	...
Construction machinery, equipment dealers	20	16,085	15,838	95.1	([10])	0.9	1.2	2.4	0.5
Farm-garden machinery, equipment wholesalers	7	1,474	513	(V)	(V)	(V)	(V)	(V)	(V)
Industrial machinery, equipment distributors	111	39,638	36,873	91.6	([10])	0.3	4.2	3.7	0.1
Industrial materials, supplies distributors	115	58,133	54,227	85.5	([10])	1.3	0.7	12.2	0.3
Professional equipment, supplies distributors	32	14,539	12,942	82.1	([10])	1.1	13.7	0.7	2.4
Service establishment supply houses	87	17,867	14,979	75.3	([10])	0.7	16.7	7.2	...
Transportation equipment distributors	7	2,057	1,390	(V)	(V)	(V)	(V)	(V)	(V)
Metals, metalwork (except scrap) distributors	106	81,440	78,023	77.1	([10])	0.3	16.0	6.2	0.4
Iron, steel and products distributors	93	60,864	57,687	77.4	([10])	0.4	18.0	3.9	0.3
Nonferrous metals distributors	13	20,576	20,336	76.1	([10])	0.2	10.4	12.8	0.6
Scrap, waste materials dealers	136	111,336	106,811	89.1	([10])	0.1	([11])	10.7	(Z)
Iron, steel scrap dealers	80	91,474	89,616	90.6	([10])	...	([11])	9.4	...
Waste materials dealers	56	19,862	17,195	81.7	([10])	0.6	([11])	17.5	0.2

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. [1]Including sales by construction material distributors to contractors and builders. [2]Includes 15.4 to repair shops, 30.9 to retailers. [3]Includes 0.8 to repair shops, 21.5 to retailers. [4]Includes 17.7 to repair shops, 32.3 to retailers. [5]Includes 3.7 to repair shops, 57.6 to retailers. [6]Includes 0.9 to repair shops, 37.4 to retailers. [7]Includes 1.6 to repair shops, 86.9 to retailers. [8]Includes 34.9 to repair shops, 30.7 to retailers. [9]Including sales to contractors and builders. [10]Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc. users. [11]Sales, if any, to retailers combined with sales to wholesalers.

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
				Percentage distribution					
	Establishments (Number)	Sales ($1,000)	Total ($1,000)	To industrial, commercial, etc., users (Percent)	To consumers and farmers (Percent)	To Federal Government (Percent)	To retailers (Percent)	To wholesale organizations (Percent)	For export (Percent)
CLEVELAND—Continued									
Merchant wholesalers—Continued									
Other merchant wholesalers	203	223,417	187,340	75.1	0.2	...	18.6	3.8	2.2
Amusement, sporting goods distributors	25	7,679	6,793	24.1	0.8	(Z)	72.6	2.4	...
Book, magazine, newspaper wholesalers	16	6,029	5,822	0.3	...	...	95.9	3.9	...
Coal wholesalers	21	111,075	86,542	86.7	(1)	...	3.8	4.8	4.7
Farm supplies wholesalers	13	2,501	2,423	8.0	(Z)	...	84.4	7.6	...
Jewelry wholesalers	39	12,820	9,590	1.5	1.7	(Z)	93.7	3.1	...
Petroleum products distributors	22	7,916	2,769	(V)	(V)	(V)	(V)	(V)	(V)
Gift, art goods, greeting card wholesalers	18	2,902	2,678	10.1	0.3	...	68.7	20.8	...
Flower, bulb, plant wholesalers	9	2,492	1,892	...	...	...	97.9	2.1	...
Miscellaneous products merchant wholesalers	40	70,003	68,831	89.2	0.3	(Z)	8.3	2.1	0.1
Manufacturers' sales branches, sales offices:									
Food and kindred products	40	240,335	Not analyzed by class of customer						
Textile mill products	13	26,042	21,871	43.4	...	0.1	26.3	29.8	0.3
Apparel and related products	6	(D)	6,499	...	...	...	99.0	1.0	...
Furniture and fixtures	12	(D)	9,380	53.3	0.1	6.3	36.4	2.0	1.9
Paper and allied products	12	20,999	17,951	60.7	...	0.1	0.9	38.3	...
Chemicals and allied products	56	237,654	193,054	62.2	0.2	0.4	23.8	13.2	0.3
Rubber products	13	28,318	28,255	22.7	...	0.2	52.5	24.5	...
Leather and leather products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products	31	93,411	86,353	54.8	0.4	1.0	8.4	35.3	...
Primary metal products	60	642,459	515,452	91.3	(1)	0.3	0.1	7.6	0.6
Fabricated metal products	37	75,357	70,130	68.0	1.7	2.3	4.9	22.9	0.2
Machinery (except electrical)	113	185,280	180,510	53.6	0.1	1.4	6.4	34.8	3.7
Electrical machinery	53	177,505	177,475	75.5	0.1	0.4	1.2	22.7	(Z)
Transportation equipment	27	233,821	233,821	8.6	0.1	0.2	88.9	2.2	(Z)
Instruments and related products	27	27,244	26,924	77.1	1.4	0.3	11.2	9.4	0.7
Other manufacturers' products*	54	112,358	Not analyzed by class of customer						
Merchandise agents, brokers:									
Groceries, confectionery, meats	54	106,981	99,193	14.5	1.0	(Z)	20.2	64.3	...
Farm products (edible)	12	31,717	27,857	(Z)	...	...	15.4	81.9	2.8
Dairy, poultry products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables	10	(D)	(D)	...	...	...	15.8	84.2	...
Drugs, chemicals, paints	21	23,732	21,893	81.9	2.2	(Z)	9.5	6.3	0.1
Apparel (including footwear)	7	5,363	4,419	...	...	...	100.0	...	...
Dry goods, piece goods	10	30,019	22,531	47.1	...	...	34.1	18.4	0.3
Furniture, home furnishings	6	2,632	2,611	...	...	...	82.2	17.8	...
Paper, allied products	5	2,916	2,916	87.9	...	...	1.7	10.4	...
Farm products (raw materials)	8	43,301	41,852	32.3	9.1	...	...	58.5	0.1
Cotton	...	...	...	...	...	...	...	...	...
Grain	...	...	...	...	...	...	...	...	...
Hides, skins, raw furs	...	...	...	...	...	...	...	...	...
Livestock	5	40,347	40,347	30.2	9.5	...	...	60.3	...
Tobacco (leaf)	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wool, mohair	...	...	...	...	...	...	...	...	...
Miscellaneous inedible farm products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Automotive	11	15,691	12,782	33.3	...	...	15.2	51.1	0.5
Electrical-electronic apparatus, equipment, appliances	45	36,384	33,969	46.9	(Z)	2.9	1.2	48.9	0.1
Hardware, plumbing, heating goods	31	25,762	24,761	37.9	0.9	5.6	1.9	53.8	(Z)
Lumber, construction materials	18	8,212	6,800	70.8	...	0.2	15.8	11.7	1.5
Machinery, equipment, supplies	139	78,649	71,313	90.2	(Z)	0.8	1.0	3.6	4.4
Metals, metalwork (except scrap)	42	31,840	27,728	82.7	...	(Z)	3.3	12.1	1.8
Other merchandise agents, brokers	44	57,527	55,057	88.5	...	0.4	2.9	7.8	0.4
Assemblers of farm products	17	37,818	30,089	60.1	(Z)	...	27.4	12.5	...
COLUMBUS									
Merchant wholesalers:									
Grocery, confectionery, meat wholesalers	52	47,387	41,437	17.5	0.2	0.1	79.6	2.5	...
General-line grocery wholesalers	7	30,170	30,170	9.3	...	0.1	90.3	0.3	...
Confectionery wholesalers	8	3,477	2,921	2.8	...	...	95.8	1.4	...
Meat, fish wholesalers	17	6,580	3,258	(V)	(V)	(V)	(V)	(V)	(V)
Specialty-line grocery wholesalers	20	7,160	5,088	51.7	0.4	0.1	40.0	7.7	...
Farm products (edible) distributors	29	13,447	12,134	10.0	0.2	0.4	79.5	9.9	...
Poultry, poultry products distributors	6	989	791	5.6	...	...	73.8	20.6	...
Fresh fruit, vegetable wholesalers	23	12,458	11,343	10.3	0.2	0.4	79.9	9.2	...
Beer, wine, distilled spirits wholesalers	18	19,392	18,288	0.3	0.2	0.2	99.2	0.1	...
Tobacco distributors	11	17,401	16,123	(Z)	2.2	...	91.0	6.9	...
Drugs, chemicals, allied products wholesalers	27	16,070	14,031	21.3	0.8	...	75.6	2.2	...
General- and specialty-line drug wholesalers	15	14,081	12,224	17.1	0.3	(Z)	82.2	0.3	...
Industrial chemicals, paint wholesalers	12	1,989	1,807	49.7	4.0	0.2	30.6	15.5	...
Dry goods, apparel wholesalers	8	13,940	5,125	(V)	(V)	(V)	(V)	(V)	(V)
Clothing, furnishings, footwear wholesalers	3	9,682	1,318	(V)	(V)	(V)	(V)	(V)	(V)
General- and specialty-line dry goods wholesalers	5	4,258	3,807	8.7	...	0.3	91.0	...	...
Furniture, home furnishings wholesalers	20	10,748	9,470	17.9	2.4	0.1	76.3	3.2	...
Paper, allied products wholesalers	14	20,060	19,417	69.5	(Z)	1.4	21.5	7.6	...

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. *Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures. [1]Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc. users.

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
				Percentage distribution					
	Establishments	Sales	Total	To industrial, commercial, etc., users	To consumers and farmers[1]	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	($1,000)	($1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
COLUMBUS—Continued									
Merchant wholesalers—Continued									
Farm products (raw materials) merchants	12	55,551	53,225	43.3	0.1	...	4.8	49.8	2.0
Automotive wholesalers	54	19,831	12,524	(V)	(V)	(V)	(V)	(V)	(V)
Electrical, electronics, appliance distributors	33	44,821	36,774	30.1	0.4	0.4	[2]68.4	0.7	...
Hardware, plumbing-heating goods wholesalers	34	29,071	28,418	18.5	0.7	1.4	74.8	4.7	...
Hardware wholesalers	13	11,748	11,408	26.4	0.3	2.9	67.7	2.8	...
Plumbing, heating equipment, supplies distributors	21	17,323	17,010	13.2	0.9	0.4	79.5	6.0	...
Lumber, construction materials distributors	33	36,477	30,597	19.7	[3]29.3	0.1	45.5	5.5	...
Lumber, millwork wholesalers	14	15,012	12,997	26.8	[3]6.2	...	54.3	12.7	...
Construction materials distributors	19	21,465	17,600	14.4	[3]46.4	0.2	38.9	0.1	...
Machinery, equipment, supplies distributors	139	70,985	66,845	65.7	([4])	1.6	30.1	2.6	0.1
Commercial machines, equipment distributors	20	5,872	3,067	(V)	(V)	(V)	(V)	(V)	(V)
Industrial machinery, equipment distributors	25	6,084	5,642	74.6	([4])	1.4	12.4	11.6	...
Industrial materials, supplies distributors	21	10,062	9,970	84.8	([4])	3.4	9.7	2.1	(Z)
Professional equipment, supplies distributors	12	3,881	3,861	68.5	([4])	...	31.6	...	...
Service establishment supply houses	23	4,495	4,142	86.7	([4])	0.5	12.6	0.2	...
Other machinery, equipment, supplies distributors	38	40,591	40,163	56.8	([4])	1.5	40.7	0.8	0.2
Metals, metalwork (except scrap) distributors	11	25,004	14,856	(V)	(V)	(V)	(V)	(V)	(V)
Scrap, waste materials dealers	33	10,852	9,207	73.8	([4])	0.7	([5])	25.5	...
Other merchant wholesalers	77	71,383	66,653	27.6	0.3	0.9	25.7	39.3	6.2
Amusement, sporting goods distributors	17	2,948	2,535	25.5	1.3	0.2	40.7	32.3	...
Jewelry wholesalers	11	2,257	972	(V)	(V)	(V)	(V)	(V)	(V)
Merchant wholesalers, n.e.c.	49	66,178	63,146	28.1	0.3	0.8	24.1	40.0	6.7
Manufacturers' sales branches, sales offices	118	219,417	Not analyzed by class of customer						
Merchandise agents, brokers	86	154,572	152,252	22.8	6.2	0.2	8.4	61.7	0.7
Assemblers of farm products	17	39,589	29,337	46.1	16.7	...	19.5	17.7	...
DALLAS									
Merchant wholesalers:									
Grocery, confectionery, meat wholesalers	82	116,045	98,617	19.6	1.0	1.0	64.9	13.3	0.1
General-line grocery wholesalers	10	58,450	45,640	12.9	...	0.4	86.4	...	0.2
Confectionery wholesalers	6	(D)	(D)	0.5	...	0.4	99.1	...	...
Fish, sea food distributors	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Meat, meat products wholesalers	29	30,621	29,582	11.1	0.2	2.4	61.4	24.9	...
Specialty-line grocery wholesalers	34	21,462	19,200	52.9	5.0	0.4	19.4	22.2	0.1
Farm products (edible) distributors	46	27,576	26,457	10.6	(Z)	1.5	47.8	40.0	...
Poultry, poultry products distributors	13	5,822	5,455	12.7	0.1	2.4	30.7	54.0	...
Fresh fruit, vegetable wholesalers	33	21,754	21,002	10.1	...	1.3	52.2	36.4	...
Beer, wine, distilled spirits wholesalers	21	49,451	48,891	...	...	(Z)	93.8	6.2	...
Beer, ale distributors	10	15,267	14,939	...	...	0.1	99.9	...	...
Wine, distilled spirits wholesalers	11	34,184	33,952	...	...	(Z)	91.1	8.9	...
Tobacco distributors	9	17,279	17,279	3.0	...	0.6	84.7	11.7	...
Drugs, chemicals, allied products wholesalers	44	27,991	24,830	17.3	0.3	0.5	70.8	11.0	...
General-line drug wholesalers	3	12,775	12,775	1.0	0.4	(Z)	98.3	0.3	...
Specialty-line drug, toiletries wholesalers	16	6,278	5,605	1.0	...	(Z)	59.8	39.2	...
Industrial chemicals, explosives distributors	14	7,396	5,089	(V)	(V)	(V)	(V)	(V)	(V)
Paint, varnish wholesalers	11	1,542	1,361	45.5	1.8	0.2	38.0	14.5	...
Dry goods, apparel wholesalers	66	41,453	40,644	6.5	(Z)	(Z)	73.3	19.4	0.8
Clothing, furnishings, footwear wholesalers	39	14,492	13,781	9.1	(Z)	(Z)	83.6	7.3	...
General-line dry goods wholesalers	3	(D)	(D)	...	...	...	100.0	...	...
Specialty-line dry goods wholesalers	22	9,828	9,730	14.2	(Z)	...	77.7	8.0	0.1
Piece goods converters	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	50	33,742	32,300	7.4	0.1	(Z)	84.8	6.9	0.7
Furniture (household, office) wholesalers	19	4,780	3,350	22.7	0.6	0.1	70.8	3.3	2.6
Home furnishings, floor coverings wholesalers	31	28,962	28,950	5.7	(Z)	(Z)	86.4	7.4	0.5
Paper, allied products wholesalers	36	15,305	14,533	59.7	2.0	0.7	28.8	8.5	0.3
Coarse paper and products wholesalers	9	2,540	2,172	51.7	0.4	0.4	33.8	11.6	2.2
Printing and fine paper distributors	9	10,573	10,569	57.6	2.6	0.9	29.6	9.2	...
Stationery, office supplies wholesalers	14	1,908	1,508	95.2	0.1	...	4.8	...	...
Wallpaper wholesalers	4	284	284	10.6	0.4	...	84.5	4.6	...
Farm products (raw materials) merchants	48	409,384	329,961	31.6	...	0.1	(Z)	0.9	67.4
Automotive wholesalers	113	49,808	37,144	21.1	1.6	0.6	[6]48.6	28.2	(Z)
Motor vehicle distributors	12	13,269	8,968	(V)	(V)	(V)	(V)	(V)	(V)
Automotive equipment, tire-tube wholesalers	101	36,539	28,176	14.1	1.1	0.7	[7]50.8	33.3	(Z)
Electrical, electronics, appliance distributors	63	71,918	64,137	33.9	0.6	0.5	[8]64.1	0.9	...
Electrical apparatus, supplies distributors	31	38,108	34,991	56.8	0.4	0.3	[9]41.9	0.5	...
Electrical appliance, radio, TV set wholesalers	18	29,281	25,022	4.4	0.3	0.4	[10]93.7	1.0	...
Electronic parts, equipment distributors	14	4,529	4,124	18.5	2.9	2.9	[11]71.8	3.9	...

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. [1]Includes sales by construction material distributors to contractors and builders. [2]Includes 5.1 to repair shops, 63.3 to retailers. [3]Including sales to contractors and builders. [4]Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc. users. [5]Sales, if any, to retailers combined with sales to wholesalers. [6]Includes 15.7 to repair shops, 32.9 to retailers. [7]Includes 20.4 to repair shops, 30.4 to retailers. [8]Includes 3.8 to repair shops, 60.3 to retailers. [9]Includes 1.4 to repair shops, 40.5 to retailers. [10]Includes 1.7 to repair shops, 92.0 to retailers. [11]Includes 36.6 to repair shops, 35.2 to retailers.

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
				Percentage distribution					
	Establishments (Number)	Sales ($1,000)	Total ($1,000)	To industrial, commercial, etc., users (Percent)	To consumers and farmers[1] (Percent)	To Federal Government (Percent)	To retailers (Percent)	To wholesale organizations (Percent)	For export (Percent)
DALLAS—Continued									
Merchant wholesalers—Continued									
Hardware, plumbing-heating goods wholesalers	59	37,931	33,865	21.7	0.2	1.1	63.4	13.6	(Z)
Hardware wholesalers	18	14,527	14,169	16.9	...	1.1	81.9	0.1	...
Plumbing, heating equipment, supplies distributors	41	23,404	19,696	25.1	0.4	1.1	50.1	23.3	(Z)
Lumber, construction materials distributors	81	66,965	55,788	7.7	[2]51.2	0.2	30.9	10.0	(Z)
Lumber, millwork wholesalers	32	35,100	32,020	2.9	[2]48.1	0.2	35.2	13.6	(Z)
Construction materials distributors	49	31,865	23,768	14.2	[2]55.3	0.2	25.2	5.1	...
Machinery, equipment, supplies distributors	316	136,656	114,610	74.3	(3)	0.9	18.2	6.4	0.2
Air conditioning, commercial refrigeration equipment distributors	31	12,358	11,236	69.9	(3)	0.1	27.6	2.4	...
Commercial machines, equipment distributors	40	13,333	11,849	82.8	(3)	0.1	15.2	1.6	0.2
Construction machinery, equipment dealers	22	23,629	23,629	97.6	(3)	0.4	1.4	0.4	0.1
Farm-garden machinery, equipment wholesalers	12	7,152	7,152	4.7	(3)	...	75.9	19.5	...
Industrial machinery, equipment distributors	49	18,832	13,544	79.1	(3)	1.7	14.8	3.9	0.4
Industrial materials, supplies distributors	39	21,742	16,007	55.5	(3)	1.2	18.3	25.0	...
Professional equipment, supplies distributors	36	16,210	10,958	(V)	(V)	(V)	(V)	(V)	(V)
Service establishment supply houses	66	18,122	16,243	81.6	(3)	0.4	15.7	2.3	...
Transportation equipment distributors	21	5,278	3,992	57.0	...	2.4	31.4	8.9	0.2
Metals, metalwork (except scrap) distributors	27	27,288	22,776	88.3	(3)	1.7	3.5	5.7	0.7
Iron, steel and products distributors	21	20,577	16,289	90.6	(3)	0.4	4.7	3.2	1.0
Nonferrous metals distributors	6	6,711	6,487	82.7	(3)	4.9	0.5	11.8	...
Scrap, waste materials dealers	36	15,891	13,562	69.1	(3)	1.3	(4)	19.2	10.4
Iron, steel scrap dealers	14	3,435	2,546	65.7	(3)	...	(4)	34.3	...
Waste materials dealers	22	12,456	11,016	70.0	(3)	1.5	(4)	15.7	12.7
Other merchant wholesalers	149	72,577	59,007	16.2	2.4	0.8	66.2	14.1	0.3
Amusement, sporting goods distributors	26	14,966	14,533	9.6	6.0	(Z)	76.6	7.7	...
Book, magazine, newspaper wholesalers	10	3,503	3,424	6.8	...	...	74.8	18.4	...
Coal wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm supplies wholesalers	18	11,077	9,992	34.6	(3)	...	39.7	25.5	0.1
Jewelry wholesalers	23	10,347	7,754	9.4	2.6	0.3	86.7	1.1	...
Petroleum products distributors	29	14,743	7,216	(V)	(V)	(V)	(V)	(V)	(V)
Gift, art goods, greeting card wholesalers	7	2,686	2,607	5.9	0.5	...	93.6	...	...
Flower, bulb, plant wholesalers	8	(D)	(D)	...	...	...	99.6	0.4	...
Miscellaneous products merchant wholesalers	26	12,871	11,649	7.6	2.1	3.5	81.5	5.0	0.3
Manufacturers' sales branches, sales offices:									
Food and kindred products	44	204,535	Not analyzed by class of customer						
Textile mill products	15	(D)	29,217	37.4	...	...	32.9	29.6	0.2
Apparel and related products	11	11,347	10,661	...	...	0.1	62.4	37.5	...
Furniture and fixtures	3	(D)	(D)	2.6	...	0.5	96.8	...	0.2
Paper and allied products	12	(D)	(D)	41.4	...	0.1	2.0	56.6	...
Chemicals and allied products	49	117,308	113,163	23.4	0.5	2.0	34.2	39.9	...
Rubber products	16	51,306	50,281	3.6	(Z)	0.3	55.2	40.8	(Z)
Leather and leather products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products	16	40,521	31,352	36.9	0.6	0.5	11.8	50.2	...
Primary metal products	23	85,041	72,239	70.1	(3)	0.2	1.6	28.0	...
Fabricated metal products	22	31,256	27,123	52.0	0.2	0.9	10.1	36.8	...
Machinery (except electrical)	91	139,675	131,353	38.8	0.5	1.1	38.9	20.0	0.6
Electrical machinery	34	105,870	105,837	65.0	0.2	1.4	5.1	28.3	...
Transportation equipment	27	301,836	300,618	5.4	0.1	0.1	90.4	3.6	0.5
Instruments and related products	29	43,474	21,740	(V)	(V)	(V)	(V)	(V)	(V)
Other manufacturers' products*	40	56,906	Not analyzed by class of customer						
Merchandise agents, brokers:									
Groceries, confectionery, meats	36	84,201	81,862	13.1	...	(Z)	15.3	71.5	...
Farm products (edible)	6	14,347	13,436	...	...	2.7	19.0	78.3	...
Dairy, poultry products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables	5	(D)	(D)	...	...	...	21.4	78.6	...
Drugs, chemicals, paints	9	6,794	6,037	...	...	...	27.4	72.6	...
Apparel (including footwear)	35	(D)	22,253	4.7	...	0.4	82.3	12.6	...
Dry goods, piece goods	21	(D)	21,004	(V)	(V)	(V)	(V)	(V)	(V)
Furniture, home furnishings	36	20,014	18,347	1.1	(Z)	...	68.3	30.6	(Z)
Paper, allied products	4	1,934	1,934	9.6	...	...	33.4	57.1	...
Farm products (raw materials)	16	55,060	40,195	52.6	...	0.5	1.4	36.4	9.1
Cotton	13	52,362	38,443	55.0	...	0.5	...	35.0	9.5
Grain	...	...	...	...	...	...	...	...	...
Hides, skins, raw furs	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Livestock	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Tobacco (leaf)	...	...	...	...	...	...	...	...	...
Wool, mohair	...	...	...	...	...	...	...	...	...
Miscellaneous inedible farm products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Automotive	25	24,030	23,590	11.1	...	(Z)	5.1	83.8	...
Electrical-electronic apparatus, equipment, appliances	52	59,806	50,938	34.9	...	2.6	3.2	59.2	...
Hardware, plumbing, heating goods	24	17,383	16,344	7.8	...	0.2	2.4	89.6	(Z)
Lumber, construction materials	15	13,295	11,755	26.8	...	(Z)	29.8	43.4	(Z)
Machinery, equipment, supplies	48	43,509	33,076	66.4	(Z)	0.4	16.4	16.7	...
Metals, metalwork (except scrap)	6	2,756	2,526	32.0	...	...	0.4	67.6	...
Other merchandise agents, brokers	30	41,944	11,200	(V)	(V)	(V)	(V)	(V)	(V)
Assemblers of farm products	15	18,529	18,529	74.5	2.7	(Z)	...	18.6	4.1

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. *Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures. [1]Including sales by construction material distributors to contractors and builders. [2]Including sales to contractors and builders. [3]Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc. users. [4]Sales, if any, to retailers combined with sales to wholesalers.

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
				Percentage distribution					
	Establishments	Sales	Total	To industrial, commercial, etc., users	To consumers and farmers[1]	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	($1,000)	($1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
DENVER									
Merchant wholesalers:									
Grocery, confectionery, meat wholesalers	80	90,710	79,534	16.5	0.3	1.2	69.5	12.6	(Z)
General-line grocery wholesalers	8	54,635	54,495	10.7	(Z)	1.2	88.0	(Z)	...
Confectionery wholesalers	5	1,107	(D)	6.2	...	...	64.5	29.3	...
Fish, sea food distributors	4	2,684	(D)	50.3	3.6	3.9	3.9	38.4	...
Meat, meat products wholesalers	24	13,553	8,657	(V)	(V)	(V)	(V)	(V)	(V)
Specialty-line grocery wholesalers	39	18,731	12,808	(V)	(V)	(V)	(V)	(V)	(V)
Farm products (edible) distributors	55	34,309	24,145	10.3	0.5	9.7	40.1	39.4	...
Poultry, poultry products distributors	14	13,794	8,500	(V)	(V)	(V)	(V)	(V)	(V)
Fresh fruit, vegetable wholesalers	41	20,515	15,645	7.6	0.5	3.8	41.5	46.6	...
Beer, wine, distilled spirits wholesalers	15	32,276	31,723	1.9	...	0.1	98.0	0.1	...
Beer, ale distributors	7	4,111	3,558	16.5	...	1.1	81.8	0.6	...
Wine, distilled spirits wholesalers	8	28,165	28,165	...	...	...	100.0	...	...
Tobacco distributors	10	12,135	10,718	0.8	...	1.1	97.8	0.3	...
Drugs, chemicals, allied products wholesalers	42	26,728	25,499	23.4	1.1	0.3	69.5	5.8	...
General-line drug wholesalers	4	(D)	(D)	1.6	0.6	0.2	97.7	0.1	...
Specialty-line drug, toiletries wholesalers	16	(D)	(D)	18.3	1.8	...	59.6	20.3	...
Industrial chemicals, explosives distributors	9	4,966	4,966	87.6	...	1.2	3.5	7.8	...
Paint, varnish wholesalers	13	2,088	1,097	(V)	(V)	(V)	(V)	(V)	(V)
Dry goods, apparel wholesalers	31	(D)	17,617	0.7	0.2	0.3	94.4	4.4	0.1
Clothing, furnishings, footwear wholesalers	24	(D)	9,039	0.5	0.3	0.6	98.0	0.6	0.1
General-line dry goods wholesalers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers	6	(D)	(D)	1.5	...	...	84.7	13.7	...
Piece goods converters	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers	32	12,512	11,355	9.9	0.5	2.3	85.4	2.0	(Z)
Furniture (household, office) wholesalers	16	3,287	2,217	(V)	(V)	(V)	(V)	(V)	(V)
Home furnishings, floor coverings wholesalers	16	9,225	9,138	2.6	0.1	(Z)	95.0	2.3	...
Paper, allied products wholesalers	25	16,666	16,080	52.8	(Z)	1.9	36.2	9.1	...
Coarse paper and products wholesalers	9	6,338	6,094	57.4	(Z)	1.7	37.0	3.9	...
Printing and fine paper distributors	4	(D)	(D)	49.1	...	1.4	36.6	12.9	...
Stationery, office supplies wholesalers	12	(D)	428	(V)	(V)	(V)	(V)	(V)	(V)
Wallpaper wholesalers	...	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	37	61,895	48,289	64.5	16.8	...	8.0	10.3	0.4
Automotive wholesalers	90	26,372	22,790	20.0	5.7	0.6	[2]52.1	21.5	0.2
Motor vehicle distributors	11	3,411	1,315	(V)	(V)	(V)	(V)	(V)	(V)
Automotive equipment, tire-tube wholesalers	79	22,961	21,475	20.2	2.6	0.6	[3]53.7	22.7	0.2
Electrical, electronics, appliance distributors	58	52,573	47,939	27.2	0.9	0.8	[4]69.0	2.1	...
Electrical apparatus, supplies distributors	20	18,808	17,594	67.6	0.1	0.9	[5]28.2	3.2	...
Electrical appliance, radio, TV set wholesalers	24	28,768	28,207	3.5	1.4	0.3	[6]93.8	1.0	...
Electronic parts, equipment distributors	14	4,997	2,138	(V)	(V)	(V)	(V)	(V)	(V)
Hardware, plumbing-heating goods wholesalers	36	23,993	22,522	28.3	0.5	3.2	55.5	12.5	...
Hardware wholesalers	8	7,621	7,441	4.7	1.4	2.3	74.8	16.7	...
Plumbing, heating equipment, supplies distributors	28	16,372	15,081	36.5	0.2	3.5	48.8	11.0	...
Lumber, construction materials distributors	62	67,013	60,933	8.5	[7]15.8	0.3	66.0	9.2	0.1
Lumber, millwork wholesalers	23	43,853	43,173	6.6	[7]11.4	0.4	71.2	10.2	0.1
Construction materials distributors	39	23,160	17,760	13.0	[7]26.4	0.1	53.4	7.0	...
Machinery, equipment, supplies distributors	219	97,820	85,885	63.5	([8])	2.1	25.0	8.0	1.2
Air conditioning, commercial refrigeration equipment distributors	15	4,291	3,850	58.8	([8])	0.5	38.4	2.4	...
Commercial machines, equipment distributors	29	7,581	6,169	75.3	([8])	3.7	15.9	5.0	(Z)
Construction machinery, equipment dealers	18	16,114	14,743	94.1	([8])	1.4	3.5	0.9	0.2
Farm-garden machinery, equipment wholesalers	11	6,108	6,108	12.0	([8])	0.1	81.7	6.2	...
Industrial machinery, equipment distributors	48	24,132	19,326	56.6	([8])	2.4	30.6	5.9	4.5
Industrial materials, supplies distributors	33	15,856	14,709	53.5	([8])	3.0	27.5	15.9	(Z)
Professional equipment, supplies distributors	19	9,370	8,871	70.5	([8])	3.6	10.0	14.5	1.5
Service establishment supply houses	42	12,087	9,828	68.6	([8])	0.6	21.7	8.9	0.1
Transportation equipment distributors	4	2,281	2,281	57.0	([8])	2.9	24.0	15.4	0.7
Metals, metalwork (except scrap) distributors	25	13,252	11,673	65.8	([8])	4.1	15.1	14.8	0.2
Iron, steel and products distributors	23	(D)	(D)	63.3	([8])	2.8	17.0	16.7	0.2
Nonferrous metals distributors	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	24	(D)	5,330	70.1	([8])	...	([9])	29.9	...
Iron, steel scrap dealers	11	(D)	2,071	54.1	([8])	...	([9])	45.9	...
Waste materials dealers	13	3,299	3,259	80.3	([8])	...	([9])	19.7	...
Other merchant wholesalers	117	45,930	36,482	6.8	2.0	0.8	79.0	10.3	1.1
Amusement, sporting goods distributors	30	8,551	6,196	6.9	0.9	1.5	89.2	1.5	...
Book, magazine, newspaper wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Coal wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm supplies wholesalers	11	5,068	3,311	(V)	(V)	(V)	(V)	(V)	(V)
Jewelry wholesalers	21	2,905	1,946	(V)	(V)	(V)	(V)	(V)	(V)
Petroleum products distributors	9	3,116	1,388	(V)	(V)	(V)	(V)	(V)	(V)
Gift, art goods, greeting card wholesalers	7	1,866	1,796	...	...	...	100.0	...	...
Flower, bulb, plant wholesalers	8	(D)	5,297	1.3	0.1	...	67.4	31.2	...
Miscellaneous products merchant wholesalers	27	15,397	14,870	6.7	0.7	(Z)	82.4	7.6	2.6
Manufacturers' sales branches, sales offices:									
Food and kindred products	29	63,922			Not analyzed by class of customers				
Textile mill products	5	(D)	(D)	...	...	...	38.9	61.1	...
Apparel and related products	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture and fixtures	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

...Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. [1]Including sales by construction material distributors to contractors and builders. [2]Includes 14.7 to repair shops, 37.4 to retailers. [3]Includes 15.4 to repair shops, 38.3 to retailers. [4]Includes 4.4 to repair shops, 64.6 to retailers. [5]Includes 0.8 to repair shops, 27.4 to retailers. [6]Includes 2.0 to repair shops, 91.8 to retailers. [7]Including sales to contractors and builders. [8]Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc., users.

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
				Percentage distribution					
	Establishments	Sales	Total	To industrial, commercial, etc., users	To consumers and farmers	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	($1,000)	($1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
DENVER—Continued									
Manufacturers' sales branches, sales offices—Continued									
Paper and allied products	7	17,680	14,606	56.5	...	0.2	...	43.3	...
Chemicals and allied products	33	(D)	50,333	27.7	0.3	1.9	31.4	38.7	...
Rubber products	14	60,837	59,834	22.2	...	0.7	30.4	37.9	8.7
Leather and leather products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products	11	(D)	25,448	45.5	0.1	9.7	25.1	19.6	...
Primary metal products	20	(D)	23,404	(V)	(V)	(V)	(V)	(V)	(V)
Fabricated metal products	20	(D)	19,927	58.9	...	1.0	12.1	27.7	0.2
Machinery (except electrical)	56	49,167	46,582	42.8	0.2	3.1	39.7	10.4	3.7
Electrical machinery	17	(D)	(D)	78.8	...	2.6	4.0	14.6	...
Transportation equipment	21	124,852	124,852	9.5	0.4	0.1	86.8	3.2	(Z)
Instruments and related products	8	5,152	5,152	68.6	2.8	3.1	9.6	15.8	...
Other manufacturers' products*	19	(D)			Not analyzed by class of customer				
Merchandise agents, brokers:									
Groceries, confectionery, meats	31	(D)	57,561	1.2	...	...	12.0	86.8	...
Farm products (edible)	8	12,464	10,995	...	...	0.8	5.3	93.9	...
Dairy, poultry products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables	7	(D)	(D)	...	...	...	5.3	94.7	...
Drugs, chemicals, paints	7	(D)	2,825	31.3	...	...	9.7	59.0	...
Apparel (including footwear)	4	(D)	(D)	(V)	(V)	(V)	(V)	(V)	(V)
Dry goods, piece goods	3	2,149	2,149	...	...	...	37.0	63.0	...
Furniture, home furnishings	18	9,434	8,944	24.3	...	...	63.9	11.8	...
Paper, allied products	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	15	181,250	138,946	76.4	0.7	0.1	...	22.9	...
Cotton	...	...	...	...	...	...	...	...	...
Grain	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs	...	...	...	...	...	...	...	...	...
Livestock	14	(D)	(D)	76.4	0.7	...	...	22.9	...
Tobacco (leaf)	...	...	...	...	...	...	...	...	...
Wool, mohair	...	...	...	...	...	...	...	...	...
Miscellaneous inedible farm products	...	...	...	...	...	...	...	...	...
Automotive	14	33,561	33,197	1.4	...	...	89.9	8.7	...
Electrical-electronic apparatus, equipment, appliances	34	(D)	15,010	19.5	...	5.7	7.4	67.5	...
Hardware, plumbing, heating goods	24	10,180	7,978	11.3	...	...	2.6	86.1	...
Lumber, construction materials	8	7,877	7,812	16.8	0.4	(Z)	10.4	72.4	...
Machinery, equipment, supplies	42	(D)	16,111	62.1	...	2.1	6.3	19.1	10.3
Metals, metalwork (except scrap)	4	2,586	(D)	19.5	...	...	...	80.5	...
Other merchandise agents, brokers	23	28,659	26,441	30.3	...	0.3	7.7	61.7	...
Assemblers of farm products	44	38,024	35,704	35.4	11.2	1.2	3.9	47.7	0.5
DETROIT									
Merchant wholesalers	3,174	2,252,046	1,946,483	33.0	3.9	0.4	50.2	11.2	1.3
Grocery, confectionery, meat wholesalers	383	355,161	296,181	13.4	0.8	0.1	74.4	11.3	(Z)
General-line grocery wholesalers	47	163,738	143,756	8.1	0.1	0.1	91.1	0.6	0.1
Confectionery wholesalers	14	4,776	3,762	1.4	0.1	...	94.1	4.3	...
Fish, sea food distributors	24	17,674	14,238	11.4	3.1	(Z)	48.5	36.9	0.1
Meat, meat products wholesalers	135	86,058	78,273	24.6	1.6	0.1	54.0	19.7	...
Specialty-line grocery wholesalers	163	82,915	56,152	(V)	(V)	(V)	(V)	(V)	(V)
Farm products (edible) distributors	181	132,844	107,469	5.4	0.5	0.1	70.7	22.0	1.3
Poultry, poultry products distributors	64	52,361	40,061	6.4	1.4	(Z)	83.6	8.6	...
Fresh fruit, vegetable wholesalers	117	80,483	66,808	4.8	(Z)	0.1	62.9	30.1	2.1
Beer, wine, distilled spirits wholesalers	94	176,390	174,067	0.7	2.2	(Z)	94.1	3.0	...
Beer, ale distributors	60	(D)	(D)	...	0.3	0.1	92.4	7.2	...
Wine, distilled spirits wholesalers	34	(D)	(D)	1.0	3.0	...	94.8	1.2	...
Tobacco distributors	53	98,200	85,476	0.6	0.2	0.2	67.4	31.6	...
Drugs, chemicals, allied products wholesalers	115	68,222	62,453	28.2	1.0	0.1	65.6	5.1	(Z)
General-line drug wholesalers	5	30,181	29,768	4.1	0.1	(Z)	95.5	0.2	...
Specialty-line drug, toiletries wholesalers	59	16,044	13,834	11.5	0.1	0.1	70.0	18.4	...
Industrial chemicals, explosives distributors	23	10,066	8,802	87.0	0.8	0.3	6.4	5.4	(Z)
Paint, varnish wholesalers	28	11,931	10,049	71.0	5.1	(Z)	22.8	1.1	(Z)
Dry goods, apparel wholesalers	79	(D)	26,813	22.1	0.9	...	74.8	2.2	...
Clothing, furnishings, footwear wholesalers	48	16,606	14,231	5.5	0.9	...	93.1	0.4	0.1
General-line dry goods wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers	28	11,553	11,288	34.1	0.9	...	60.3	4.7	(Z)
Piece goods converters	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	90	43,996	38,980	22.7	4.1	(Z)	71.7	1.4	(Z)
Furniture (household, office) wholesalers	38	15,242	11,736	50.3	5.7	(Z)	43.7	0.3	...
Home furnishings, floor coverings wholesalers	52	28,754	27,244	10.8	3.4	(Z)	83.8	1.9	(Z)
Paper, allied products wholesalers	92	72,924	69,504	64.3	4.3	0.6	20.7	12.1	0.1
Coarse paper and products wholesalers	35	21,969	20,000	47.4	(Z)	0.4	25.2	26.7	0.3
Printing and fine paper distributors	13	37,857	37,748	80.0	4.2	0.8	12.4	2.7	...
Stationery, office supplies wholesalers	41	(D)	(D)	41.9	0.1	0.3	40.0	17.7	...
Wallpaper wholesalers	3	(D)	(D)	63.4	3.8	...	32.8	...	...
Farm products (raw materials) merchants	12	(D)	(D)	33.9	0.[illegible]	0.1	26.3	39.0	0.5
Automotive wholesalers	327	116,355	85,588	21.7	0.8	0.1	[1]34.9	24.4	13.[illegible]
Motor vehicle distributors	32	26,[illegible]58	10,810	(V)	(V)	(V)	(V)	(V)	(V)
Automotive equipment, tire-tube wholesalers	295	39,797	74,778	22.5	9.[illegible]	0.1	[2]31.8	25.0	15.1

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. *Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures. [1]Includes 12.[illegible] to repair shops, [illegible] to retailers. [2]Includes 14.0 to repair shops, 17.8 to retailers.

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
				Percentage distribution					
	Establishments	Sales	Total	To industrial, commercial, etc., users	To consumers and farmers[1]	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	($1,000)	($1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
DETROIT—Continued									
Merchant wholesalers—Continued									
Electrical, electronics, appliance distributors	133	169,400	152,615	34.5	1.8	0.5	[2]53.3	9.7	(Z)
Electrical apparatus, supplies distributors	59	84,962	74,027	66.1	1.7	0.9	[3]28.4	2.8	...
Electrical appliance, radio, TV set wholesalers	43	76,267	70,547	2.6	2.0	(Z)	[4]77.7	17.5	0.1
Electronic parts, equipment distributors	31	8,171	8,041	24.4	1.6	1.0	[5]68.0	5.0	(Z)
Hardware, plumbing-heating goods wholesalers	130	113,417	100,843	33.3	2.4	0.6	51.7	12.0	0.1
Hardware wholesalers	49	50,459	41,208	23.6	3.5	0.9	62.9	9.1	0.1
Plumbing, heating equipment, supplies distributors	81	62,958	59,635	40.1	1.6	0.3	43.9	14.0	(Z)
Lumber, construction materials distributors	212	209,894	176,563	19.6	[6]28.7	0.6	35.2	15.7	0.2
Lumber, millwork wholesalers	67	101,862	83,650	21.8	[6]10.0	0.1	49.7	18.2	0.2
Construction materials distributors	145	108,032	92,913	17.6	[6]45.5	1.0	22.1	13.5	0.2
Machinery, equipment, supplies distributors	644	306,227	253,771	81.8	(7)	1.2	10.4	3.6	3.0
Air conditioning, commercial refrigeration equipment distributors	36	12,508	11,944	19.0	(7)	0.6	26.3	2.3	51.8
Commercial machines, equipment distributors	59	14,815	9,644	(V)	(V)	(V)	(V)	(V)	(V)
Construction machinery, equipment dealers	19	26,277	18,498	97.6	(7)	0.1	1.8	0.5	(Z)
Farm-garden machinery, equipment wholesalers	11	9,108	8,283	10.4	(7)	7.1	72.3	0.1	10.1
Industrial machinery, equipment distributors	198	98,244	89,815	91.0	(7)	0.2	4.8	3.5	0.4
Industrial materials, supplies distributors	143	94,226	72,354	87.1	(7)	2.3	7.0	3.5	0.1
Professional equipment, supplies distributors	46	14,510	13,104	90.8	(7)	0.8	5.1	2.7	0.5
Service establishment supply houses	115	32,584	27,212	74.7	(7)	0.4	18.8	6.0	(Z)
Transportation equipment distributors	17	3,955	2,917	52.7	(7)	1.9	20.0	25.4	0.1
Metals, metalwork (except scrap) distributors	127	139,582	125,502	66.0	(7)	0.6	18.5	14.7	0.3
Iron, steel and products distributors	104	116,657	106,778	67.1	(7)	0.7	18.5	13.5	0.3
Nonferrous metals distributors	23	22,925	18,724	60.1	(7)	0.1	18.2	21.5	0.1
Scrap, waste materials dealers	240	102,003	95,613	70.3	(7)	(Z)	(8)	26.9	2.8
Iron, steel scrap dealers	130	66,954	64,827	68.7	(7)	...	(8)	30.7	0.6
Waste materials dealers	110	35,049	30,786	73.7	(7)	(Z)	(8)	18.7	7.6
Other merchant wholesalers	259	105,760	91,607	24.2	4.2	0.1	59.6	10.3	1.6
Amusement, sporting goods distributors	64	21,116	16,888	12.1	1.4	0.1	80.3	5.8	0.4
Book, magazine, newspaper wholesalers	17	10,085	9,988	10.7	0.4	...	88.7	0.2	...
Coal wholesalers	14	15,107	14,215	65.8	(7)	(Z)	16.6	12.5	5.0
Farm supplies wholesalers	19	15,233	14,520	37.2	5.6	...	43.1	14.0	...
Jewelry wholesalers	35	11,597	9,182	5.1	1.1	...	75.3	11.1	7.5
Petroleum products distributors	19	8,489	7,179	29.1	4.3	0.2	54.1	12.4	...
Gift, art goods, greeting card wholesalers	17	2,739	2,226	6.2	(Z)	...	88.6	5.1	...
Flower, bulb, plant wholesalers	20	5,119	4,416	3.1	0.6	...	95.4	0.8	(Z)
Miscellaneous products merchant wholesalers	54	16,275	12,993	11.3	17.7	0.5	50.5	19.9	(Z)
Manufacturers' sales branches, sales offices:									
Food and kindred products	59	343,531			Not analyzed by class of customer				
Textile mill products	8	(D)	27,560	56.6	...	...	22.7	20.7	...
Apparel and related products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture and fixtures	15	(D)	13,378	49.1	0.4	3.8	45.4	1.3	0.1
Paper and allied products	11	(D)	46,429	65.4	...	9.0	1.1	24.5	...
Chemicals and allied products	52	240,862	216,766	63.6	0.2	0.5	16.9	17.8	1.0
Rubber products	17	(D)	58,442	37.6	...	0.1	39.9	22.5	...
Leather and leather products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products	29	215,763	203,931	85.9	...	0.3	4.6	9.1	...
Primary metal products	61	1,014,768	874,906	89.2	(7)	0.7	0.1	9.8	0.1
Fabricated metal products	40	93,834	87,972	72.7	(Z)	1.7	6.3	19.2	0.1
Machinery (except electrical)	120	194,537	188,557	78.4	0.2	1.6	9.4	8.7	1.7
Electrical machinery	48	233,804	233,163	81.0	(Z)	1.1	1.4	16.4	0.1
Transportation equipment	31	894,290	715,950	29.5	1.4	0.7	66.5	1.2	0.7
Instruments and related products	24	37,380	35,480	84.2	0.3	0.1	2.3	11.4	1.7
Other manufacturers' products*	56	116,892			Not analyzed by class of customer				
Merchandise agents, brokers:									
Groceries, confectionery, meats	53	148,503	137,196	14.5	(Z)	...	20.3	65.2	...
Farm products (edible)	15	117,513	115,713	66.7	(Z)	...	5.1	26.4	1.8
Dairy, poultry products	5	(D)	(D)	95.0	...	...	3.5	1.6	...
Fruits, vegetables	10	(D)	(D)	3.9	0.1	...	8.6	81.6	5.8
Drugs, chemicals, paints	12	9,990	9,076	94.5	...	(Z)	3.8	1.6	0.1
Apparel (including footwear)	13	8,144	6,445	...	...	...	98.1	1.9	...
Dry goods, piece goods	6	(D)	14,883	86.0	...	...	7.9	6.0	0.2
Furniture, home furnishings	4	(D)	(D)	8.0	...	...	88.5	3.5	...
Paper, allied products	18	14,797	12,097	73.9	...	...	4.9	21.2	(Z)
Farm products (raw materials)	8	69,067	69,067	31.6	...	...	...	68.4	...
Cotton	...	...	...	...	...	...	...	...	...
Grain	...	...	...	...	...	...	...	...	...
Hides, skins, raw furs	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Livestock	5	49,907	49,907	6.2	...	...	...	93.8	...
Tobacco (leaf)	...	...	...	...	...	...	...	...	...
Wool, mohair	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Miscellaneous inedible farm products	...	...	...	...	...	...	...	...	...
Automotive	174	459,635	429,034	97.4	...	0.2	0.4	1.8	0.2
Electrical-electronic apparatus, equipment, appliances	65	62,055	57,145	49.8	0.1	0.9	7.9	41.3	...
Hardware, plumbing, heating goods	42	21,735	19,976	39.9	(Z)	0.4	16.6	43.0	(Z)
Lumber, construction materials	30	20,135	17,847	17.7	(Z)	(Z)	57.0	25.2	...
Machinery, equipment, supplies	178	157,391	142,906	84.7	...	9.9	0.3	4.9	0.1
Metals, metalwork (except scrap)	51	90,033	84,976	94.9	...	0.5	3.0	1.6	(Z)
Other merchandise agents, brokers	60	81,624	70,965	66.6	...	3.2	10.1	14.8	5.2
Assemblers of farm products	11	6,007	4,589	16.3	10.9	...	35.1	37.7	...

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. *Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures. [1]Including sales by construction material distributors to contractors and builders. [2]Includes 4.4 to repair shops, 48.9 to retailers. [3]Includes 1.6 to repair shops, 26.8 to retailers. [4]Includes 2.1 to repair shops, 75.6 to retailers. [5]Includes 50.8 to repair shops, 17.2 to retailers. [6]Including sales to contractors and builders. [7]Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc. users. [8]Sales, if any, to retailers combined with sales to wholesalers.

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
				Percentage distribution					
	Establishments (Number)	Sales ($1,000)	Total ($1,000)	To industrial, commercial, etc., users (Percent)	To consumers and farmers[1] (Percent)	To Federal Government (Percent)	To retailers (Percent)	To wholesale organizations (Percent)	For export (Percent)
HOUSTON									
Merchant wholesalers:									
Grocery, confectionery, meat wholesalers	125	144,910	129,145	12.2	0.4	0.4	79.4	7.5	(Z)
General-line grocery wholesalers	15	91,885	85,091	7.8	...	(Z)	88.5	3.6	...
Confectionery wholesalers	5	1,524	(D)	0.3	0.1	1.6	83.1	14.5	0.4
Fish, sea food distributors	5	1,958	(D)	20.1	2.7	0.3	76.1	0.8	...
Meat, meat products wholesalers	42	19,008	15,808	20.2	2.4	...	68.3	9.0	...
Specialty-line grocery wholesalers	58	30,535	24,890	22.4	0.6	1.9	55.1	20.0	...
Farm products (edible) distributors	56	27,968	23,779	8.4	(Z)	0.4	57.4	33.8	...
Poultry, poultry products distributors	17	5,727	5,099	8.6	0.2	...	50.2	41.0	...
Fresh fruit, vegetable wholesalers	39	22,241	18,680	8.4	...	0.5	59.3	31.8	...
Beer, wine, distilled spirits wholesalers	24	60,028	57,835	1.3	1.6	0.1	96.3	0.9	...
Beer, ale distributors	15	20,546	18,873	3.9	4.8	...	91.3	...	...
Wine, distilled spirits wholesalers	9	39,482	38,962	...	...	0.1	98.6	1.3	...
Tobacco distributors	9	25,149	24,042	...	...	...	100.0	...	...
Drugs, chemicals, allied products wholesalers	55	38,152	33,359	15.8	0.1	0.4	55.0	28.5	0.2
General-line drug wholesalers	3	(D)	(D)	1.8	...	...	98.0	0.1	...
Specialty-line drug, toiletries wholesalers	17	5,918	5,029	2.8	0.1	...	74.2	22.8	(Z)
Industrial chemicals, explosives distributors	27	14,623	13,405	32.5	0.2	1.1	4.3	61.9	0.1
Paint, varnish wholesalers	8	(D)	(D)	65.6	0.5	...	25.6	7.1	1.3
Dry goods, apparel wholesalers	15	9,478	5,819	(V)	(V)	(V)	(V)	(V)	(V)
Clothing, furnishings, footwear wholesalers	5	2,214	(D)	13.8	3.7	...	82.5	...	...
General-line dry goods wholesalers	3	4,465	(D)	(V)	(V)	(V)	(V)	(V)	(V)
Specialty-line dry goods wholesalers	7	2,799	2,799	...	...	...	87.7	12.3	...
Piece goods converters	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers	33	18,913	15,513	10.6	3.4	(Z)	85.9	0.1	...
Furniture (household, office) wholesalers	13	5,524	2,238	(V)	(V)	(V)	(V)	(V)	(V)
Home furnishings, floor coverings wholesalers	20	13,389	13,275	0.3	3.8	...	95.9	0.1	...
Paper, allied products wholesalers	32	17,211	13,922	43.0	0.2	0.3	44.7	11.1	0.6
Coarse paper and products wholesalers	7	(D)	(D)	24.7	0.6	...	70.4	4.3	...
Printing and fine paper distributors	8	8,750	8,123	46.1	...	0.3	36.8	16.8	...
Stationery, office supplies wholesalers	15	4,112	1,450	(V)	(V)	(V)	(V)	(V)	(V)
Wallpaper wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	24	298,904	290,878	33.3	...	...	(Z)	7.1	59.6
Automotive wholesalers	134	44,557	34,094	22.0	2.5	0.1	[2]52.2	23.1	0.1
Motor vehicle distributors	10	5,557	1,770	(V)	(V)	(V)	(V)	(V)	(V)
Automotive equipment, tire-tube wholesalers	124	39,000	32,324	20.7	1.4	0.1	[3]53.2	24.4	0.1
Electrical, electronics, appliance distributors	68	81,694	78,847	37.2	1.1	1.1	[4]56.7	3.9	0.1
Electrical apparatus, supplies distributors	34	40,361	37,843	62.6	0.2	0.3	[5]29.5	7.2	0.2
Electrical appliance, radio, TV set wholesalers	15	34,738	34,679	7.9	1.9	1.0	[6]88.2	0.9	...
Electronic parts, equipment distributors	19	6,595	6,325	45.1	1.8	6.1	[7]46.4	0.4	0.2
Hardware, plumbing-heating goods wholesalers	54	64,220	58,400	57.6	1.2	(Z)	34.9	6.3	(Z)
Hardware wholesalers	18	40,744	37,379	60.5	1.8	(Z)	36.8	1.0	...
Plumbing, heating equipment, supplies distributors	36	23,476	21,021	52.4	0.1	...	31.8	15.6	0.1
Lumber, construction materials distributors	98	97,930	64,235	(V)	(V)	(V)	(V)	(V)	(V)
Lumber, millwork wholesalers	44	52,857	36,086	(V)	(V)	(V)	(V)	(V)	(V)
Construction materials distributors	54	45,073	28,149	(V)	(V)	(V)	(V)	(V)	(V)
Machinery, equipment, supplies distributors	374	225,782	197,012	82.8	([8])	0.4	10.5	5.0	1.3
Air conditioning, commercial refrigeration equipment distributors	27	12,534	11,391	52.0	([8])	0.7	25.2	22.1	...
Commercial machines, equipment distributors	32	7,088	6,035	94.4	([8])	(Z)	3.5	2.1	...
Construction machinery, equipment dealers	20	19,574	19,532	78.6	([8])	0.1	21.1	0.1	...
Farm-garden machinery, equipment wholesalers	11	5,680	5,609	47.1	([8])	(Z)	52.6	0.3	...
Industrial machinery, equipment distributors	104	94,954	81,967	88.6	([8])	0.5	4.8	3.3	2.7
Industrial materials, supplies distributors	79	50,902	44,215	81.9	([8])	0.4	8.2	9.2	0.3
Professional equipment, supplies distributors	35	16,177	15,462	86.2	([8])	0.4	11.6	0.2	1.7
Service establishment supply houses	55	16,535	11,799	89.9	([8])	0.3	7.6	1.9	0.3
Transportation equipment distributors	11	2,338	1,002	(V)	(V)	(V)	(V)	(V)	(V)
Metals, metalwork (except scrap) distributors	68	82,745	66,044	71.8	([8])	1.8	13.9	10.9	1.5
Iron, steel and products distributors	65	(D)	(D)	70.7	([8])	1.4	15.7	12.2	0.1
Nonferrous metals distributors	3	(D)	(D)	80.8	([8])	5.1	0.2	1.4	12.5
Scrap, waste materials dealers	44	29,332	28,543	84.6	([8])	...	([9])	4.8	10.7
Iron, steel scrap dealers	26	20,378	19,771	96.0	([8])	...	([9])	4.0	...
Waste materials dealers	18	8,954	8,772	58.9	([8])	...	([9])	6.4	34.8
Other merchant wholesalers	127	118,350	35,246	(V)	(V)	(V)	(V)	(V)	(V)
Amusement, sporting goods distributors	17	5,788	5,042	23.4	...	...	64.3	12.3	...
Book, magazine, newspaper wholesalers	7	2,069	2,028	...	1.9	...	98.1	...	...
Coal wholesalers	...	...	...	...	...	...	...	...	...
Farm supplies wholesalers	10	4,259	3,463	27.2	...	...	65.9	6.8	0.1
Jewelry wholesalers	12	2,786	2,605	11.7	28.6	0.1	38.4	21.2	...
Petroleum products distributors	34	88,795	10,469	(V)	(V)	(V)	(V)	(V)	(V)
Gift, art goods, greeting card wholesalers	5	667	(D)	(V)	(V)	(V)	(V)	(V)	(V)
Flower, bulb, plant wholesalers	8	1,888	(D)	...	...	...	99.0	1.0	...
Miscellaneous products merchant wholesalers	34	12,098	9,925	36.4	5.2	0.1	36.6	20.9	0.7
Manufacturers' sales branches, sales offices:									
Food and kindred products	27	89,083	Not analyzed by class of customer						
Textile mill products	3	(D)	(D)	12.8	...	1.6	58.7	25.3	1.6
Apparel and related products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture and fixtures	3	(D)	(D)	3.0	...	0.5	95.4	0.8	0.3

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. [1]Including sales by construction material distributors to contractors and builders. [2]Includes 14.9 to repair shops, 37.3 to retailers. [3]Includes 15.5 to repair shops, 37.7 to retailers. [4]Includes 5.8 to repair shops, 50.9 to retailers. [5]Includes 1.1 to repair shops, 28.4 to retailers. [6]Includes 5.2 to repair shops, 83.0 to retailers. [7]Includes 37.4 to repair shops, 9.0 to retailers. [8]Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc., users. [9]Sales, if any, to retailers combined with sales to wholesalers.

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
				Percentage distribution					
	Establishments	Sales	Total	To industrial, commercial, etc., users	To consumers and farmers	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	($1,000)	($1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
HOUSTON—Continued									
Manufacturers' sales branches, sales offices—Continued									
Paper and allied products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Chemicals and allied products	40	124,609	104,723	62.6	0.4	1.4	16.6	18.4	0.7
Rubber products	13	24,381	20,632	20.7	...	0.4	68.7	10.1	(Z)
Leather and leather products	...	...	...	...	...	...	...	...	...
Stone, clay, and glass products	18	43,139	35,944	55.0	1.6	0.3	14.8	25.8	2.5
Primary metal products	34	295,055	215,977	(V)	(V)	(V)	(V)	(V)	(V)
Fabricated metal products	25	49,464	54,058	71.5	(V)	1.6	4.7	21.8	0.5
Machinery (except electrical)	80	117,560	106,190	59.7	0.2	0.6	10.0	28.0	1.5
Electrical machinery	25	59,931	59,920	66.9	(Z)	0.3	5.5	26.5	0.8
Transportation equipment	12	99,909	99,909	8.8	0.2	(Z)	90.8	0.2	(Z)
Instruments and related products	20	13,661	11,787	81.9	...	0.7	6.8	10.0	0.6
Other manufacturers' products*	27	34,823	Not analyzed by class of customer						
Merchandise agents, brokers:									
Groceries, confectionery, meats	31	54,707	52,808	4.4	...	...	12.8	73.3	2.1
Farm products (edible)	7	7,489	4,915	(V)	(V)	(V)	(V)	(V)	
Dairy, poultry products	...	...	...	...	...	...	...	...	
Fruits, vegetables	7	7,489	4,915	(V)	(V)	(V)	(V)	(V)	
Drugs, chemicals, paints	7	3,444	3,444	39.2	...	...	0.1	60.7	...
Apparel (including footwear)	...	...	...	...	...	...	...	...	...
Dry goods, piece goods	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings	4	3,081	(D)	...	0.5	...	99.5	...	...
Paper, allied products	...	...	...	...	...	...	...	...	...
Farm products (raw materials)	16	62,676	58,642	77.5	2.3		7.5	12.5	0.2
Cotton	7	41,033	39,124	86.2	...	...	11.2	2.6	...
Grain	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs	...	...	...	...	...	...	...	...	...
Livestock	6	18,218	17,829	65.9	7.5	...	...	26.6	...
Tobacco (leaf)	...	...	...	...	...	...	...	...	...
Wool, mohair	...	...	...	...	...	...	...	...	...
Miscellaneous inedible farm products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Automotive	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Electrical-electronic apparatus, equipment, appliances	11	6,740	5,038	55.5	...	...	0.7	43.7	...
Hardware, plumbing, heating goods	9	5,296	5,178	10.7	...		3.7	85.0	0.1
Lumber, construction materials	11	11,470	9,672	24.8	...		19.3	55.9	...
Machinery, equipment, supplies	68	66,881	63,385	93.0	0.8		1.8	3.3	0.9
Metals, metalwork (except scrap)	9	7,644	6,466	92.1	...		...	7.9	...
Other merchandise agents, brokers	16	15,151	6,673	(V)	(V)		(V)	(V)	(V)
Assemblers of farm products	5	(D)	29,932	94.9	0.5	..	...	4.6	...
INDIANAPOLIS									
Merchant wholesalers:									
Grocery, confectionery, meat wholesalers	66	61,670	56,673	17.4	0.6	[illegible]	70.3	10.6	0.2
General-line grocery wholesalers	11	34,695	33,495	12.1	...	[illegible]	[illegible]	0.5	0.3
Confectionery wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fish, sea food distributors	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Meat, meat products wholesalers	17	4,423	3,954	38.2	5.7	[illegible]	51.9	4.2	...
Specialty-line grocery wholesalers	34	21,065	17,737	23.4	0.5	[illegible]	41.9	31.8	...
Farm products (edible) distributors	47	31,550	26,313	4.7	0.3	[illegible]	48.5	46.5	...
Poultry, poultry products distributors	9	5,289	3,958	...	1.5	[illegible]	74.0	24.5	
Fresh fruit, vegetable wholesalers	38	26,261	22,355	5.5	(Z)		42.2	57.2	..
Beer, wine, distilled spirits wholesalers	24	43,884	43,643	...	0.2		98.0	1.8	.
Beer, ale distributors	18	16,607	16,366	...	0.5	(Z)	99.5	...	...
Wine, distilled spirits wholesalers	6	27,277	27,277	...	...	...	97.1	2.9	..
Tobacco distributors	9	17,140	15,364	2.5	6.4	0.5	82.8	7.7	
Drugs, chemicals, allied products wholesalers	40	34,349	32,622	14.7	0.9	0.1	77.7	4.0	2.6
General-line drug wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line drug, toiletries wholesalers	13	5,331	5,245	5.0	2.2	0.1	70.4	5.9	16.2
Industrial chemicals, explosives distributors	13	6,175	4,968	75.2	0.2	0.5	5.1	18.9	(Z)
Paint, varnish wholesalers	12	(D)	(D)	33.4	8.2	...	57.0	1.4	...
Dry goods, apparel wholesalers	9	17,018	16,486	4.7	7.8	0.1	83.4	4.0	(V)
Clothing, furnishings, footwear wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
General-line dry goods wholesalers	...	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers	7	(D)	(D)	6.0	0.1	0.1	86.9	6.9	...
Piece goods converters	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers	34	13,293	12,812	11.9	0.1	...	85.7	2.3	...
Furniture (household, office) wholesalers	18	4,119	3,988	35.3	0.3	...	57.1	7.2	...
Home furnishings, floor coverings wholesalers	16	9,174	8,824	1.4	...	...	98.6	(Z)	...
Paper, allied products wholesalers	33	26,248	22,614	36.7	...	0.1	47.5	15.7	(V)
Coarse paper and products wholesalers	17	17,029	15,601	15.4	...	0.1	64.7	19.8	...
Printing and fine paper distributors	7	7,846	5,781	84.7	0.1	(V)	7.5	7.7	(V)
Stationery, office supplies wholesalers	7	(D)	(D)	90.9	...	0.2	6.7	2.2	...
Wallpaper wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	14	129,196	125,019	76.3	1.7	...	0.9	20.3	0.8
Automotive wholesalers	65	31,730	29,252	9.1	1.0	(Z)	[1]40.0	45.7	4.1
Motor vehicle distributors	9	10,067	9,225	5.8	(Z)	...	[2]49.2	44.9	0.1
Automotive equipment, tire-tube wholesalers	56	21,663	20,027	10.7	1.5	(Z)	[3]35.7	46.1	5.9

... represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. *Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures. [1]Includes 11.7 to repair shops, 28.3 to retailers. [2]Includes 2.7 to repair shops, 46.5 to retailers. [3]Includes 15.8 to repair shops, 19.9 to retailers.

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
				Percentage distribution					
	Establishments	Sales	Total	To industrial, commercial, etc., users	To consumers and farmers[1]	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	($1,000)	($1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
INDIANAPOLIS—Continued									
Merchant wholesalers—Continued									
Electrical, electronics, appliance distributors	43	69,469	67,972	21.8	1.0	0.4	[2]74.0	2.9	...
Electrical apparatus, supplies distributors	20	27,073	25,966	47.9	1.0	0.5	[3]44.1	6.6	...
Electrical appliance, radio, TV set wholesalers	19	39,822	39,432	4.3	1.0	(Z)	[4]94.6	0.2	...
Electronic parts, equipment distributors	4	2,574	2,574	25.6	0.5	5.8	[5]60.8	7.3	...
Hardware, plumbing-heating goods wholesalers	39	43,965	42,321	24.6	6.5	0.4	57.2	11.3	...
Hardware wholesalers	16	25,283	25,146	34.6	10.1	0.2	54.0	1.0	...
Plumbing, heating equipment, supplies distributors	23	18,682	17,175	9.9	1.3	0.6	61.8	26.3	...
Lumber, construction materials distributors	54	46,040	38,766	13.5	[6]22.0	0.2	51.3	13.1	...
Lumber, millwork wholesalers	22	23,898	23,195	13.0	[6]9.8	0.2	74.9	2.1	...
Construction materials distributors	32	22,142	15,571	14.2	[6]40.0	0.2	16.2	29.4	...
Machinery, equipment, supplies distributors	187	94,805	85,324	78.9	(7)	0.5	14.1	5.8	0.7
Air conditioning, commercial refrigeration equipment distributors	17	(D)	5,644	55.7	(7)	0.6	42.7	0.6	0.4
Commercial machines, equipment distributors	22	6,865	5,291	74.4	(7)	0.1	25.3	0.3	...
Construction machinery, equipment dealers	13	16,362	13,959	97.0	(7)	0.7	1.0	1.3	...
Farm-garden machinery, equipment wholesalers	5	9,739	(D)	...	(7)	...	89.9	10.1	...
Industrial machinery, equipment distributors	34	21,082	20,120	91.8	(7)	0.2	2.0	5.9	...
Industrial materials, supplies distributors	36	20,497	18,659	79.3	(7)	1.0	9.0	8.0	2.7
Professional equipment, supplies distributors	17	5,852	5,399	82.4	(7)	...	17.0	0.6	...
Service establishment supply houses	42	8,595	7,712	59.2	(7)	0.1	29.7	10.9	...
Transportation equipment distributors	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Metals, metalwork (except scrap) distributors	24	20,712	18,840	82.6	(7)	0.3	4.3	12.9	...
Iron, steel and products distributors	18	(D)	(D)	81.6	(7)	0.2	4.9	13.2	...
Nonferrous metals distributors	6	(D)	(D)	87.9	(7)	0.3	0.9	10.9	...
Scrap, waste materials dealers	29	11,747	11,700	57.4	(7)	...	(8)	42.6	...
Iron, steel scrap dealers	15	6,673	6,673	51.9	(7)	...	(8)	48.1	...
Waste materials dealers	14	5,074	5,027	64.7	(7)	...	(8)	35.3	...
Other merchant wholesalers	73	41,822	38,559	15.2	0.2	0.1	67.9	16.0	0.5
Amusement, sporting goods distributors	12	5,062	4,802	28.0	...	0.9	68.4	2.7	...
Book, magazine, newspaper wholesalers	12	3,299	2,336	10.4	...	0.1	89.5	...	...
Coal wholesalers	4	3,499	3,499	82.7	(7)	...	3.5	10.7	3.2
Farm supplies wholesalers	9	19,220	18,268	1.2	0.1	...	84.2	14.5	...
Jewelry wholesalers	7	2,536	2,480	10.2	...	...	89.8	...	...
Petroleum products distributors	10	4,108	3,366	21.0	1.3	...	40.9	36.8	...
Gift, art goods, greeting card wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Flower, bulb, plant wholesalers	7	(D)	(D)	3.0	...	...	97.0	...	...
Miscellaneous products merchant wholesalers	10	2,439	2,239	6.9	1.4	0.3	8.5	79.6	3.3
Manufacturers' sales branches, sales offices:									
Food and kindred products	27	63,590	Not analyzed by class of customer						
Textile mill products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Apparel and related products	...	...	...	...	...	...	...	...	...
Furniture and fixtures	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper and allied products	...	...	...	...	...	...	...	...	...
Chemicals and allied products	18	65,748	50,522	3.4	0.2	0.1	38.4	13.8	44.1
Rubber products	7	(D)	(D)	3.6	...	0.4	80.6	15.3	...
Leather and leather products	...	...	...	...	...	...	...	...	...
Stone, clay, and glass products	12	27,907	23,782	68.7	1.3	0.3	17.3	12.3	...
Primary metal products	25	135,257	118,674	92.9	(7)	0.1	D.5	6.4	...
Fabricated metal products	8	29,669	25,569	92.5	...	(Z)	...	7.5	...
Machinery (except electrical)	54	85,114	82,199	43.4	0.3	1.7	47.1	5.4	2.2
Electrical machinery	23	56,475	56,084	84.1	0.1	0.9	3.2	11.6	(Z)
Transportation equipment	10	67,540	67,540	10.6	0.5	0.5	80.1	8.3	...
Instruments and related products	5	3,528	3,528	82.9	...	0.3	6.6	10.3	...
Other manufacturers' products*	22	24,887	Not analyzed by class of customer				(V)	(V)	(V)
Merchandise agents, brokers:									
Groceries, confectionery, meats	32	56,707	54,797	23.5	...	...	11.2	65.3	...
Farm products (edible)	5	17,808	6,024	(V)	(V)	(V)	(V)	(V)	(V)
Dairy, poultry products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables	4	(D)	(D)	...	...	...	12.5	87.5	...
Drugs, chemicals, paints	3	875	545	(V)	(V)	(V)	(V)	(V)	(V)
Apparel (including footwear)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings	5	3,057	3,057	...	...	...	41.3	58.7	...
Paper, allied products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	16	202,268	164,997	50.9	4.5	...	2.9	41.4	0.3
Cotton	...	...	...	...	...	...	...	...	...
Grain	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Livestock	13	194,401	157,130	48.8	4.8	...	3.0	43.4	...
Tobacco (leaf)	...	...	...	...	...	...	...	...	...
Wool, mohair	...	...	...	...	...	...	...	...	...
Miscellaneous inedible farm products	...	...	...	...	...	...	...	...	...
Automotive	10	7,367	7,170	34.7	40.2	...	7.2	18.0	...
Electrical-electronic apparatus, equipment, appliances	17	23,162	20,221	69.7	...	0.2	...	30.1	...
Hardware, plumbing, heating goods	18	5,939	5,584	47.8	...	0.4	12.6	39.2	...
Lumber, construction materials	11	9,574	7,874	35.7	0.3	...	21.2	42.1	0.7
Machinery, equipment, supplies	43	31,834	29,373	89.3	...	1.6	4.2	4.9	(Z)
Metals, metalwork (except scrap)	13	14,210	13,486	97.5	...	...	...	2.5	...
Other merchandise agents, brokers	18	10,261	10,261	43.9	...	...	15.4	40.7	...
Assemblers of farm products	18	97,253	91,361	90.1	0.9	...	8.5	0.6	...

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. *Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures. [1]Including sales by construction material distributors to contractors and builders. [2]Includes 2.7 to repair shops, 71.3 to retailers. [3]Includes 1.7 to repair shops, 42.4 to retailers. [4]Includes 1.3 to repair shops, 93.3 to retailers. [5]Includes 35.4 to repair shops, 25.4 to retailers. [6]Including sales to contractors and builders. [7]Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc. users. [8]Sales, if any, to retailers combined with sales to wholesalers.

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
				Percentage distribution					
	Establishments (Number)	Sales ($1,000)	Total ($1,000)	To industrial, commercial, etc., users (Percent)	To consumers and farmers[1] (Percent)	To Federal Government (Percent)	To retailers (Percent)	To wholesale organizations (Percent)	For export (Percent)
KANSAS CITY									
Merchant wholesalers:									
Grocery, confectionery, meat wholesalers	96	107,152	90,637	28.1	0.3	1.2	55.3	15.0	(Z)
General-line grocery wholesalers	11	50,013	39,713	7.1	...	(Z)	85.3	7.6	...
Confectionery wholesalers	6	(D)	(D)	(V)	(V)	(V)	(V)	(V)	(V)
Fish, sea food distributors	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Meat, meat products wholesalers	30	22,443	18,975	52.1	0.8	4.0	27.9	15.2	...
Specialty-line grocery wholesalers	47	30,953	28,638	37.7	0.3	0.8	35.0	26.2	(Z)
Farm products (edible) distributors	82	54,270	46,654	6.0	...	0.8	42.4	50.7	...
Poultry, poultry products distributors	21	6,253	4,680	2.8	0.4	...	29.9	66.8	...
Fresh fruit, vegetable wholesalers	61	48,017	41,974	6.4	(Z)	0.9	43.8	48.9	...
Beer, wine, distilled spirits wholesalers	50	45,906	41,436	0.1	(Z)	(Z)	96.2	3.8	...
Beer, ale distributors	30	16,921	13,025	...	...	0.1	95.3	4.6	...
Wine, distilled spirits wholesalers	20	28,985	28,411	0.1	(Z)	...	96.5	3.4	...
Tobacco distributors	13	33,767	33,424	1.0	0.2	0.9	96.6	1.3	...
Drugs, chemicals, allied products wholesalers	37	33,992	31,504	31.2	0.8	4.0	54.4	9.3	0.3
General-line drug wholesalers	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line drug, toiletries wholesalers	28	7,773	6,491	8.6	1.0	0.9	62.0	27.4	(Z)
Industrial chemicals, explosives distributors	17	10,454	10,187	80.2	(Z)	2.3	13.3	3.9	0.3
Paint, varnish wholesalers	9	(D)	(D)	35.0	12.6	0.3	43.1	...	9.1
Dry goods, apparel wholesalers	41	31,278	29,074	4.2	0.2	0.1	93.2	2.0	0.2
Clothing, furnishings, footwear wholesalers	27	16,912	15,435	4.2	0.3	...	92.5	3.0	...
General-line dry goods wholesalers	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers	10	3,620	3,459	10.2	0.4	0.1	85.5	3.8	...
Piece goods converters	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	49	(D)	28,830	16.9	1.2	[illegible]	79.2	2.4	...
Furniture (household, office) wholesalers	24	(D)	5,974	29.6	4.5	[illegible]	63.6	0.9	...
Home furnishings, floor coverings wholesalers	25	23,942	22,856	13.6	0.4	0.1	83.2	2.8	...
Paper, allied products wholesalers	41	42,383	40,633	30.3	(Z)	0.6	18.7	50.5	...
Coarse paper and products wholesalers	12	(D)	(D)	24.8	...	0.7	13.2	61.3	...
Printing and fine paper distributors	14	25,229	23,787	27.9	(Z)	0.3	22.4	49.4	...
Stationery, office supplies wholesalers	14	3,223	2,915	76.3	...	2.5	10.8	10.3	...
Wallpaper wholesalers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	58	327,647	269,791	49.7	13.1	1.1	4.0	24.7	7.4
Automotive wholesalers	125	48,274	32,982	(V)	(V)	(V)	(V)	(V)	(V)
Motor vehicle distributors	11	11,102	1,866	(V)	(V)	(V)	(V)	(V)	(V)
Automotive equipment, tire-tube wholesalers	114	37,172	31,116	17.4	2.5	0.3	[2]59.8	19.9	0.2
Electrical, electronics, appliance distributors	58	82,830	74,709	19.6	2.0	0.6	[3]60.7	16.8	0.3
Electrical apparatus, supplies distributors	25	35,325	27,828	45.3	0.3	0.5	[4]48.4	5.2	0.4
Electrical appliance, radio, TV set wholesalers	20	40,878	40,602	2.0	1.4	0.2	[5]70.6	25.5	0.2
Electronic parts, equipment distributors	13	6,627	6,279	20.0	14.2	3.0	[6]50.9	11.3	0.6
Hardware, plumbing-heating goods wholesalers	57	51,993	49,675	27.0	0.1	0.7	64.9	7.2	(Z)
Hardware wholesalers	19	27,286	25,868	21.4	...	0.6	76.6	1.3	...
Plumbing, heating equipment, supplies distributors	38	24,707	23,807	33.2	0.2	0.8	52.3	13.6	...
Lumber, construction materials distributors	84	85,883	65,908	13.0	[7]28.4	0.7	47.0	10.8	...
Lumber, millwork wholesalers	37	56,760	38,983	(V)	(V)	(V)	(V)	(V)	(V)
Construction materials distributors	47	29,123	26,925	7.4	[7]58.7	0.4	21.3	12.1	...
Machinery, equipment, supplies distributors	276	126,161	107,871	61.0	([8])	1.3	29.8	7.1	0.8
Air conditioning, commercial refrigeration equipment distributors	18	7,422	7,322	25.9	([8])	0.9	70.1	3.1	...
Commercial machines, equipment distributors	29	(D)	3,520	91.7	([8])	0.2	3.7	4.0	0.3
Construction machinery, equipment dealers	17	23,930	19,802	79.7	([8])	1.2	14.7	4.5	...
Farm-garden machinery, equipment wholesalers	16	13,348	12,778	22.4	([8])	(Z)	73.7	3.8	0.1
Industrial machinery, equipment distributors	49	25,119	18,117	69.8	([8])	0.9	11.6	15.5	2.1
Industrial materials, supplies distributors	40	20,228	18,830	56.4	([8])	3.1	26.7	12.2	1.5
Professional equipment, supplies distributors	39	13,541	12,041	64.3	([8])	0.7	32.1	2.9	...
Service establishment supply houses	59	13,940	13,132	72.9	([8])	1.9	21.9	2.4	1.0
Transportation equipment distributors	9	(D)	2,329	65.0	([8])	0.4	27.3	7.2	...
Metals, metalwork (except scrap) distributors	27	29,117	28,360	77.3	([8])	1.9	7.0	10.9	2.9
Iron, steel and products distributors	22	(D)	(D)	74.3	([8])	1.4	8.1	12.8	3.5
Nonferrous metals distributors	5	(D)	(D)	94.4	([8])	4.7	0.8	0.1	...
Scrap, waste materials dealers	50	(D)	10,665	42.7	([8])	0.1	([9])	57.3	...
Iron, steel scrap dealers	27	7,726	7,583	26.9	([8])	...	([9])	73.1	...
Waste materials dealers	23	(D)	3,082	81.7	([8])	0.3	([9])	18.1	...
Other merchant wholesalers	140	127,805	117,089	12.5	0.8	0.6	69.7	15.7	0.7
Amusement, sporting goods distributors	23	7,131	2,864	(V)	(V)	(V)	(V)	(V)	(V)
Book, magazine, newspaper wholesalers	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Coal wholesalers	6	5,286	5,284	59.7	([8])	4.4	26.2	9.6	...
Farm supplies wholesalers	21	37,941	36,398	19.9	1.7	...	51.0	27.3	0.1
Jewelry wholesalers	27	10,480	10,356	0.6	1.9	...	94.6	2.8	...
Petroleum products distributors	15	11,798	8,653	24.3	0.2	1.9	52.1	15.7	5.9
Gift, art goods, greeting card wholesalers	9	1,812	1,804	12.3	0.8	...	36.4	50.6	...
Flower, bulb, plant wholesalers	4	(D)	(D)	0.1	...	...	97.0	2.8	...
Miscellaneous products merchant wholesalers	32	49,198	47,586	3.7	0.2	0.7	84.4	10.5	0.6
Manufacturers' sales branches, sales offices:									
Food and kindred products	32	141,863			Not analyzed by class of customer				
Textile mill products	5	8,622	8,622	16.4	...	...	33.1	50.5	...
Apparel and related products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture and fixtures	...	...	...	...	...	...	...	...	...

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. [1]Including sales by construction material distributors to contractors and builders. [2]Includes 22.6 to repair shops, 37.2 to retailers. [3]Includes 5.3 to repair shops, 55.4 to retailers. [4]Includes 2.1 to repair shops, 46.3 to retailers. [5]Includes 3.1 to repair shops, 67.5 to retailers. [6]Includes 33.2 to repair shops, 17.7 to retailers. [7]Including sales to contractors and builders. [8]Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc., users. [9]Sales, if any, to retailers combined with sales to wholesalers.

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
				Percentage distribution					
	Establishments	Sales	Total	To industrial, commercial, etc., users	To consumers and farmers	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	($1,000)	($1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
KANSAS CITY—Continued									
Manufacturers' sales branches, sales offices—Continued									
Paper and allied products	9	16,534	13,172	45.2	...	...	...	54.8	...
Chemicals and allied products	48	(D)	145,577	25.3	0.1	1.2	37.2	36.2	0.1
Rubber products	10	(D)	33,613	12.5	...	0.2	65.5	22.0	...
Leather and leather products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products	16	(D)	45,520	45.8	...	4.8	25.0	24.4	...
Primary metal products	22	(D)	74,008	82.7	(1)	2.0	0.7	12.3	2.3
Fabricated metal products	23	53,710	52,257	52.3	0.7	1.2	7.1	30.6	8.1
Machinery (except electrical)	81	144,241	143,197	24.5	0.1	1.2	60.8	12.9	0.5
Electrical machinery	33	(D)	95,367	71.0	...	0.5	3.5	25.0	...
Transportation equipment	28	204,441	173,095	5.0	0.3	0.8	89.8	4.0	(Z)
Instruments and related products	19	9,886	9,835	76.0	0.2	1.0	5.2	17.6	...
Other manufacturers' products*	27	(D)			Not analyzed by class of customer				
Merchandise agents, brokers:									
Groceries, confectionery, meats	42	(D)	99,313	14.0	...	...	8.8	73.3	3.8
Farm products (edible)	12	32,982	32,621	10.3	...	...	39.9	49.8	...
Dairy, poultry products	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables	9	(D)	(D)	2.1	...	...	3.0	94.8	...
Drugs, chemicals, paints	3	10,304	10,304	80.7	...	1.1	9.8	6.5	1.9
Apparel (including footwear)	8	(D)	2,435	4.1	...	...	95.9	...	...
Dry goods, piece goods	3	(D)	(D)	100.0	...	...	...	...	...
Furniture, home furnishings	11	9,752	7,691	0.2	0.3	...	36.5	63.0	...
Paper, allied products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	51	393,135	367,367	52.1	9.1	...	0.2	38.4	0.1
Cotton	...	...	...	...	...	...	...	...	...
Grain	11	(D)	70,414	53.4	...	...	...	45.8	0.7
Hides, skins, raw furs	...	...	...	...	...	...	...	...	...
Livestock	38	295,118	294,723	51.7	11.4	...	0.1	36.8	...
Tobacco (leaf)	...	...	...	...	...	...	...	...	...
Wool, mohair	...	...	...	...	...	...	...	...	...
Miscellaneous inedible farm products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Automotive	19	21,533	21,533	2.0	...	...	18.1	79.9	...
Electrical-electronic apparatus, equipment, appliances	46	41,636	38,256	33.4	0.1	0.1	17.0	49.4	...
Hardware, plumbing, heating goods	18	(D)	10,260	19.4	1.4	0.2	6.2	72.8	...
Lumber, construction materials	18	11,953	11,421	11.3	...	0.1	63.9	24.7	...
Machinery, equipment, supplies	40	(D)	14,351	90.5	0.1	1.2	0.6	7.0	0.6
Metals, metalwork (except scrap)	6	(D)	1,392	(V)	(V)	(V)	(V)	(V)	(V)
Other merchandise agents, brokers	38	41,929	39,709	54.1	0.1	2.2	20.8	22.8	(Z)
Assemblers of farm products	30	80,084	59,677	37.6	3.6	0.4	0.1	9.4	48.9
LOS ANGELES-LONG BEACH									
Merchant wholesalers:									
Grocery, confectionery, meat wholesalers	667	780,116	650,824	15.1	0.7	1.2	67.0	15.6	0.5
General-line grocery wholesalers	90	316,787	307,362	2.8	0.1	0.5	96.5	0.1	(Z)
Confectionery wholesalers	29	14,623	10,839	3.5	0.1	16.4	35.4	33.1	11.4
Fish, sea food distributors	43	23,314	21,448	35.7	1.2	0.9	30.0	32.3	...
Meat, meat products wholesalers	221	141,870	124,140	27.6	2.6	1.4	42.4	25.9	0.2
Specialty-line grocery wholesalers	284	283,522	187,035	(V)	(V)	(V)	(V)	(V)	(V)
Farm products (edible) distributors	402	213,889	177,142	10.2	0.3	1.3	50.1	37.7	0.2
Poultry, poultry products distributors	97	52,502	47,306	11.5	1.0	2.2	72.2	12.8	0.3
Fresh fruit, vegetable wholesalers	305	161,387	129,836	10.1	(Z)	0.9	42.0	46.7	0.2
Beer, wine, distilled spirits wholesalers	110	217,699	185,388	1.5	0.1	0.2	91.7	6.3	0.2
Beer, ale distributors	65	67,130	64,706	3.0	0.1	0.4	92.4	4.1	...
Wine, distilled spirits wholesalers	45	150,569	120,682	0.6	0.1	0.1	91.3	7.5	0.4
Tobacco distributors	42	71,556	70,396	0.8	1.7	0.3	84.9	10.7	0.4
Drugs, chemicals, allied products wholesalers	271	162,715	123,639	25.4	1.0	0.3	52.0	19.3	1.9
General-line drug wholesalers	5	(D)	(D)	2.6	0.1	0.1	91.4	5.8	...
Specialty-line drug, toiletries wholesalers	126	55,738	35,727	(V)	(V)	(V)	(V)	(V)	(V)
Industrial chemicals, explosives distributors	88	51,039	34,722	(V)	(V)	(V)	(V)	(V)	(V)
Paint, varnish wholesalers	52	(D)	(D)	28.4	4.1	0.2	26.2	40.8	0.3
Dry goods, apparel wholesalers	409	212,170	171,578	19.0	1.6	0.6	55.5	21.9	1.2
Clothing, furnishings, footwear wholesalers	193	82,288	65,664	4.9	2.7	1.4	82.2	6.3	2.5
General-line dry goods wholesalers	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers	190	84,114	72,495	16.7	1.4	0.2	49.9	31.6	0.2
Piece goods converters	23	(D)	(D)	52.0	...	...	15.2	31.7	1.1
Furniture, home furnishings wholesalers	290	127,280	111,794	11.0	1.6	0.5	78.0	8.7	0.2
Furniture (household, office) wholesalers	118	42,022	35,588	25.9	3.9	0.5	62.4	7.0	0.[illegible]
Home furnishings, floor coverings wholesalers		85,258	76,206	4.0	0.5	0.9	85.3	9.5	0.1
Paper, allied products wholesalers	163	114,793	96,870	51.5	0.2	0.6	35.6	12.0	0.1
Coarse paper and products wholesalers	77	39,572	30,985	40.0	(Z)	1.0	49.0	9.9	0.1
Printing and fine paper distributors	25	56,806	54,906	64.6	...	0.5	31.2	3.6	0.[illegible]
Stationery, office supplies wholesalers	50	16,106	9,931	(V)	(V)	(V)	(V)	(V)	(V)
Wallpaper wholesalers	11	2,309	1,048	(V)	(V)	(V)	(V)	(V)	(V)
Farm products (raw materials) merchants	54	107,528	104,404	34.5	2.5	(Z)	4.8	23.4	37.0
Automotive wholesalers	682	185,614	153,921	17.1	3.5	0.8	[2]48.4	29.0	1.2
Motor vehicle distributors	48	27,617	19,212	(V)	(V)	(V)	(V)	(V)	(V)
Automotive equipment, tire-tube wholesalers	634	157,997	134,709	14.4	3.8	0.9	[3]49.4	30.2	1.4

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. *Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures. [1]Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc. users. [2]Includes 17.0 to repair shops, 31.4 to retailers. [3]Includes 19.4 to repair shops, 30.0 to retailers.

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
				Percentage distribution					
	Establishments	Sales	Total	To industrial, commercial, etc., users	To consumers and farmers[1]	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	($1,000)	($1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
LOS ANGELES-LONG BEACH—Continued									
Merchant wholesalers—Continued									
Electrical, electronics, appliance distributors	319	292,847	237,318	36.4	1.2	1.6	[2]51.3	9.3	0.2
Electrical apparatus, supplies distributors	142	152,801	120,514	55.6	1.D	0.7	[3]34.4	8.1	0.3
Electrical appliance, radio, TV set wholesalers	72	107,82D	89,720	3.8	0.7	1.8	[4]79.8	11.9	(Z)
Electronic parts, equipment distributors	105	32,226	27,084	53.3	3.4	4.9	[5]31.8	6.1	0.5
Hardware, plumbing-heating goods wholesalers	283	219,486	181,799	37.1	1.2	0.5	39.1	21.3	0.9
Hardware wholesalers	115	94,261	72,697	46.4	0.1	0.8	38.3	13.4	0.9
Plumbing, heating equipment, supplies distributors	168	125,225	109,102	30.9	1.8	0.3	39.6	26.5	0.8
Lumber, construction materials distributors	404	282,145	229,912	15.8	[6]33.7	1.6	26.5	22.2	0.3
Lumber, millwork wholesalers	182	166,821	142,341	20.9	[6]18.0	2.4	32.3	26.2	0.1
Construction materials distributors	222	115,324	87,571	7.3	[6]59.0	0.3	17.1	15.8	0.5
Machinery, equipment, supplies distributors	1,472	572,513	490,090	65.8	(7)	1.4	16.5	14.4	2.0
Air conditioning, commercial refrigeration equipment distributors	73	24,640	22,571	52.4	(7)	0.8	37.1	7.7	2.1
Commercial machines, equipment distributors	163	45,464	39,849	52.6	(7)	1.9	20.5	23.6	1.3
Construction machinery, equipment dealers	48	28,687	27,736	70.7	(7)	1.1	12.2	7.4	8.6
Farm-garden machinery, equipment wholesalers	31	16,300	15,778	8.9	(7)	0.1	47.2	38.1	5.7
Industrial machinery, equipment distributors	340	152,546	132,345	72.2	(7)	1.7	11.6	13.6	0.9
Industrial materials, supplies distributors	244	142,500	116,648	79.4	(7)	1.2	8.1	10.2	1.1
Professional equipment, supplies distributors	145	39,712	35,564	68.5	(7)	0.9	21.9	8.0	0.8
Service establishment supply houses	245	61,753	53,937	59.9	(7)	0.8	28.0	10.8	0.5
Transportation equipment distributors	183	60,911	45,662	51.8	(7)	2.6	12.5	27.9	5.1
Metals, metalwork (except scrap) distributors	187	171,324	163,494	63.8	(7)	0.5	15.5	19.8	0.4
Iron, steel and products distributors	160	151,357	144,599	66.2	(7)	0.5	12.9	19.8	0.5
Nonferrous metals distributors	27	19,967	18,895	45.2	(7)	0.4	35.0	19.4	0.0
Scrap, waste materials dealers	274	81,274	73,165	50.3	(7)	0.6	(8)	40.9	8.1
Iron, steel scrap dealers	96	23,287	19,997	50.7	(7)	0.3	(8)	41.3	7.9
Waste materials dealers	178	57,987	53,168	50.1	(7)	0.8	(8)	40.9	8.2
Other merchant wholesalers	892	366,455	287,916	13.5	1.0	0.8	56.5	26.9	1.2
Amusement, sporting goods distributors	180	73,021	64,258	6.6	1.0	0.8	74.1	17.1	0.5
Book, magazine, newspaper wholesalers	100	27,501	24,582	22.5	0.3	2.1	71.7	0.2	3.3
Coal wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm supplies wholesalers	62	58,383	50,259	14.6	0.4	...	9.1	75.8	0.1
Jewelry wholesalers	132	32,829	28,275	2.4	3.0	1.1	81.7	9.3	2.6
Petroleum products distributors	90	69,839	42,066	(V)	(V)	(V)	(V)	(V)	(V)
Gift, art goods, greeting card wholesalers	104	14,753	10,375	7.4	2.2	0.2	72.7	17.5	...
Flower, bulb, plant wholesalers	47	(D)	(D)	2.3	1.0	...	69.8	26.7	0.3
Miscellaneous products merchant wholesalers	175	78,074	57,569	26.7	1.5	1.0	46.5	21.8	2.4
Manufacturers' sales branches, sales offices:									
Food and kindred products	99	494,235	Not analyzed by class of customer						
Textile mill products	27	60,496	57,696	26.8	(Z)	(Z)	52.4	20.5	0.2
Apparel and related products	26	31,585	30,599	5.5	...	...	74.6	19.9	...
Furniture and fixture	7	(D)	(D)	45.1	...	1.2	53.8	...	...
Paper and allied products	17	102,731	95,420	48.6	0.6	0.4	4.6	45.1	0.7
Chemicals and allied products	157	327,759	298,427	43.1	0.9	2.3	30.9	20.4	2.4
Rubber products	23	67,832	66,933	11.0	0.2	0.9	58.5	29.5	...
Leather and leather products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products	39	141,935	121,267	37.7	0.3	0.3	19.7	41.6	0.4
Primary metal products	49	382,850	304,223	75.6	(7)	0.2	0.6	23.5	0.1
Fabricated metal products	50	175,155	170,108	72.5	...	1.4	4.4	20.0	1.7
Machinery (except electrical)	173	201,018	189,957	52.9	0.3	2.9	18.5	22.1	3.2
Electrical machinery	63	257,345	257,005	61.2	0.5	8.1	6.3	23.4	0.5
Transportation equipment	38	408,267	405,408	13.0	1.8	0.3	76.5	8.3	(Z)
Instruments and related products	51	69,306	49,045	70.1	0.1	0.9	14.8	13.2	0.9
Other manufacturers' products*	84	173,728	Not analyzed by class of customer						
Sales branches (with stocks)	53	74,865	42,577	25.5	0.3	1.0	40.3	31.4	1.5
Sales offices (without stocks)	31	98,863	30,681	44.9	0.1	5.2	16.7	29.6	3.5
Merchandise agents, brokers:									
Groceries, confectionery, meats	10[illegible]	238,268	200,126	11.7	...	0.6	26.7	60.7	0.4
Groceries (combination of food lines)	11	63,384	50,796	2.9	(Z)	...	39.8	56.0	1.4
Canned foods	47	95,084	84,648	3.7	...	0.7	30.6	65.0	(Z)
Coffee, tea, spices	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Confectionery	9	(D)	(D)	0.1	...	0.1	33.2	66.7	...
Flour	...	...	...	...	...	...	...	...	...
Meats, provisions (except canned)	4	11,574	2,074	(V)	(V)	(V)	(V)	(V)	(V)
Sugar	3	(D)	(D)	57.5	...	...	18.3	24.2	...
Miscellaneous grocery products	28	40,468	34,850	23.2	...	0.1	5.7	71.1	(Z)
Farm products (edible)	76	213,254	211,285	1.2	(Z)	1.8	27.8	52.7	16.5
Dairy, poultry products	11	46,052	46,052	2.5	(Z)	0.7	74.5	22.3	..
Fruits, vegetables	65	167,202	165,233	0.8	...	2.2	14.8	61.2	21.0
Drugs, chemicals, paints	34	49,254	40,152	25.9	(Z)	0.3	13.5	57.4	2.9
Drugs, proprietaries, toiletries	16	25,633	17,813	(V)	(V)	(V)	(V)	(V)	(V)
Chemicals, explosives	13	18,684	17,824	37.6	(Z)	0.5	0.2	60.1	1.6
Paints, varnishes, lacquers, enamels	5	4,937	4,515	74.6	...	...	...	5.8	19.5
Apparel (including footwear)	124	140,160	119,562	7.1	0.2	0.1	88.5	4.0	(Z)
Clothing, furnishings (men's, women's)	18	58,242	49,892	1.4	...	...	93.6	5.0	...
Men's, boys' clothing, furnishings	13	12,826	11,162	...	0.1	...	99.3	0.6	...
Women's, children's clothing, accessories	79	57,950	47,932	11.9	0.4	0.4	84.0	3.2	0.1
Furs (dressed), fur clothing	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Handbags	5	2,440	2,034	...	...	...	100.0	...	...
Millinery, millinery supplies	...	...	...	...	...	...	...	...	...
Shoes, other footwear	6	(D)	(D)	...	...	...	99.9	...	0.1
Work clothing	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. *Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures. [1]Including sales by construction material distributors to contractors and builders. [2]Includes 2.9 to repair shops, 48.4 to retailers. [3]Includes 1.2 to repair shops, 33.2 to retailers. [4]Includes 1.3 to repair shops, 78.5 to retailers. [5]Includes 15.4 to repair shops, 16.4 to retailers. [6]Including sales to contractors and builders. [7]Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc., users. [8]Sales, if any, to retailers combined with sales to wholesalers.

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
				Percentage distribution					
	Establishments	Sales	Total	To industrial, commercial, etc., users	To consumers and farmers	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	($1,000)	($1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
LOS ANGELES-LONG BEACH—Continued									
Merchandise agents, brokers—Continued									
Dry goods, piece goods	50	66,022	49,678	57.6	1.0	...	15.6	25.6	0.2
Hosiery	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods	11	(D)	3,863	(V)	(V)	(V)	(V)	(V)	(V)
Piece goods	38	56,009	45,545	57.1	1.1	...	13.7	27.9	0.3
Furniture, home furnishings	70	33,987	28,264	2.9	1.9	(Z)	66.4	28.7	...
Furniture	20	11,057	9,568	8.5	4.3	(Z)	76.8	10.3	...
Home furnishings	50	22,930	18,696	0.1	0.7	...	61.1	38.1	...
Paper, allied products	24	(D)	(D)	26.4	...	...	26.7	46.3	0.6
Paper	14	5,691	4,114	47.6	...	...	...	52.4	...
Stationery, office supplies	10	(D)	(D)	13.1	...	...	43.5	42.5	0.9
Farm products (raw materials)	27	105,501	73,175	(V)	(V)	(V)	(V)	(V)	(V)
Cotton	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Grain	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs	4	3,522	3,295	96.8	...	...	...	3.2	...
Livestock	16	82,570	64,884	18.2	0.3	...	0.4	81.0	...
Tobacco (leaf)	...	...	...	...	...	...	...	...	...
Wool, mohair	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Miscellaneous inedible farm products	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Automotive	33	48,834	44,950	9.3	0.1	0.1	50.4	40.0	0.1
Electrical-electronic apparatus, equipment, appliances	112	132,689	123,881	63.9	0.2	3.1	4.0	25.8	3.0
Electrical apparatus, supplies	50	49,493	47,581	63.5	0.2	1.8	1.4	31.1	2.1
Appliances, radios, TV sets	8	7,695	5,598	11.9	(Z)	1.8	30.7	56.1	...
Electronic parts, equipment	54	75,501	70,702	68.3	(Z)	4.1	3.7	19.9	4.0
Hardware, plumbing-heating goods	75	53,725	51,018	15.9	(Z)	0.4	4.9	78.3	0.5
Hardware	36	24,598	23,343	29.2	...	0.7	4.7	65.3	(Z)
Plumbing, heating goods	39	29,127	27,675	4.7	0.1	0.1	5.1	89.3	0.8
Lumber, construction materials	28	34,694	24,103	(V)	(V)	(V)	(V)	(V)	(V)
Lumber, millwork	17	30,356	19,900	(V)	(V)	(V)	(V)	(V)	(V)
Construction materials (except lumber)	11	4,338	4,203	45.4	...	3.4	11.8	26.4	13.0
Machinery, equipment, supplies	142	183,879	168,737	89.5	0.1	0.3	1.9	7.2	0.9
Air conditioning, commercial refrigeration equipment	11	7,042	5,392	12.1	...	0.4	1.3	86.3	...
Commercial machines, equipment	7	2,316	2,242	85.5	...	0.4	7.3	6.8	...
Construction machinery, equipment	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm-garden machinery, equipment	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Industrial machinery, equipment, supplies	84	150,190	143,567	93.4	0.1	0.3	1.5	3.7	1.0
Professional equipment, supplies	7	1,707	1,472	52.0	...	2.0	...	46.0	...
Service establishment equipment, supplies	13	4,695	3,322	48.8	...	0.2	17.6	30.6	2.9
Transportation (except automotive) equipment, supplies	17	15,384	10,197	(V)	(V)	(V)	(V)	(V)	(V)
Metals, metalwork (except scrap)	25	23,823	21,236	54.0	...	0.1	4.4	41.6	...
Iron, steel and products	17	15,264	13,576	42.1	...	...	4.5	53.4	...
Nonferrous metals, metalwork	8	8,559	7,660	74.9	...	0.1	4.2	20.8	...
Other merchandise agents, brokers	143	119,919	101,442	49.0	1.6	0.2	13.2	33.0	2.9
Scrap iron and steel	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Amusements, sporting goods, toys	20	14,477	13,655	15.3	3.7	...	15.7	64.3	1.1
Books, magazines, newspapers	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Coal, coke	...	...	...	...	...	...	...	...	...
Farm supplies	8	17,084	16,829	67.4	(Z)	...	...	32.6	...
Jewelry	14	8,346	5,428	(V)	(V)	(V)	(V)	(V)	(V)
Yarns	...	...	...	...	...	...	...	...	...
Petroleum and products	10	13,352	9,044	(V)	(V)	(V)	(V)	(V)	(V)
General merchandise	18	18,543	16,516	35.7	6.5	(Z)	2.2	40.5	15.1
Miscellaneous products, agents, brokers, n.e.c.	66	44,151	38,817	67.4	0.1	0.6	12.1	19.7	(Z)
Assemblers of farm products	123	171,701	114,596	(V)	(V)	(V)	(V)	(V)	(V)
LOUISVILLE									
Merchant wholesalers:									
Grocery, confectionery, meat wholesalers	59	53,774	47,825	13.2	0.5	1.9	80.8	3.6	...
General-line grocery wholesalers	7	33,847	33,607	7.4	...	...	92.7	...	...
Confectionery wholesalers	9	2,176	2,170	0.2	1.8	...	84.7	13.3	...
Meat, fish wholesalers	16	8,238	3,980	(V)	(V)	(V)	(V)	(V)	(V)
Specialty-line grocery wholesalers	27	9,513	8,068	41.7	...	0.8	39.5	18.0	...
Farm products (edible) distributors	55	23,233	20,067	11.3	1.2	0.1	57.6	29.8	...
Poultry, poultry products distributors	9	5,587	4,637	41.6	1.3	...	47.7	9.4	...
Fresh fruit, vegetable wholesalers	46	17,646	15,430	2.2	1.2	0.1	60.6	36.0	...
Beer, wine, distilled spirits wholesalers	26	36,188	31,727	1.1	0.1	10.4	84.7	3.7	...
Tobacco distributors	13	17,125	15,019	...	1.0	...	82.7	16.3	...
Drugs, chemicals, allied products wholesalers	30	12,216	9,055	29.2	0.1	1.5	67.0	2.2	...
General- and specialty-line drug wholesalers	13	9,419	6,470	(V)	(V)	(V)	(V)	(V)	(V)
Industrial chemicals, paint wholesalers	17	2,797	2,585	72.2	...	2.4	23.8	1.7	...
Dry goods, apparel wholesalers	20	11,926	11,370	1.5	0.2	...	98.3	...	...
Clothing, furnishings, footwear wholesalers	13	5,789	5,233	0.9	(Z)	...	99.1	...	...
General- and specialty-line dry goods wholesalers	7	6,137	6,137	1.9	0.3	...	97.7	...	...

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding.

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
				Percentage distribution					
	Establishments	Sales	Total	To industrial, commercial, etc., users	To consumers and farmers[1]	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	($1,000)	($1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
LOUISVILLE—Continued									
Merchant wholesalers—Continued									
Furniture, home furnishings wholesalers	12	(D)	(D)	7.1	0.4	1.5	89.9	1.2	...
Paper, allied products wholesalers	27	12,600	10,760	59.1	0.1	0.9	29.6	10.3	...
Farm products (raw materials) merchants	19	51,402	51,184	41.2	2.8	(Z)	2.6	42.5	10.9
Automotive wholesalers	63	14,405	12,219	20.8	0.2	0.6	[2]57.0	21.5	(Z)
Electrical, electronics, appliance distributors	42	55,212	50,824	21.0	0.1	1.4	[3]75.1	2.2	0.1
Hardware, plumbing-heating goods wholesalers	25	(D)	(D)	9.1	0.8	0.7	89.0	0.5	...
Hardware wholesalers	8	(D)	(D)	0.8	0.6	0.6	97.8	0.3	...
Plumbing, heating equipment, supplies distributors	17	(D)	(D)	68.9	2.4	1.5	25.4	1.8	...
Lumber, construction materials distributors	51	34,802	32,184	15.3	[4]22.9	(Z)	46.6	15.0	0.2
Lumber, millwork wholesalers	23	22,881	22,589	21.3	[4]9.6	0.1	48.1	20.6	0.3
Construction materials distributors	28	11,921	9,595	0.9	[4]54.1	(Z)	43.1	1.9	...
Machinery, equipment, supplies distributors	132	57,560	52,872	71.5	([5])	0.9	23.3	4.1	0.2
Commercial machines, equipment distributors	18	7,376	5,090	(V)	(V)	(V)	(V)	(V)	(V)
Industrial machinery, equipment distributors	13	1,977	1,556	68.2	([5])	...	8.9	22.9	...
Industrial materials, supplies distributors	24	11,265	10,836	74.3	([5])	2.8	10.1	12.1	0.7
Professional equipment, supplies distributors	22	5,059	4,302	92.7	([5])	0.3	7.0	(Z)	...
Service establishment supply houses	34	4,876	4,081	85.6	([5])	1.7	10.2	2.5	...
Other machinery, equipment, supplies distributors	21	27,007	27,007	63.3	([5])	0.3	35.2	1.2	...
Metals, metalwork (except scrap) distributors	9	12,704	10,218	51.1	([5])	1.1	9.1	38.8	...
Scrap, waste materials dealers	28	8,633	7,301	91.1	([5])	...	([6])	8.9	...
Other merchant wholesalers	71	50,622	43,626	15.5	4.4	3.0	74.6	2.5	(Z)
Amusement, sporting goods distributors	12	9,460	8,618	11.8	15.0	0.3	72.9	...	...
Jewelry wholesalers	7	1,704	1,704	4.9	3.9	1.7	71.4	18.1	...
Merchant wholesalers, n.e.c.	52	39,458	33,304	17.1	1.8	3.8	75.2	2.4	(Z)
Manufacturers' sales branches, sales offices	114	396,088	Not analyzed by class of customer						
Merchandise agents, brokers	89	135,732	121,129	30.9	1.2	0.1	7.4	60.4	(Z)
Assemblers of farm products	22	38,973	25,610	(V)	(V)	(V)	(V)	(V)	(V)
MILWAUKEE									
Merchant wholesalers:									
Grocery, confectionery, meat wholesalers	103	93,536	66,600	24.6	1.4	0.1	70.3	3.6	...
General-line grocery wholesalers	8	48,539	30,988	(V)	(V)	(V)	(V)	(V)	(V)
Confectionery wholesalers	14	5,182	5,023	41.6	0.1	...	54.5	3.8	...
Fish, sea food distributors	6	2,580	2,441	59.6	10.0	...	8.2	22.1	...
Meat, meat products wholesalers	31	15,611	8,939	(V)	(V)	(V)	(V)	(V)	(V)
Specialty-line grocery wholesalers	44	21,624	19,209	31.4	1.4	0.2	59.3	7.7	...
Farm products (edible) distributors	59	27,538	22,370	4.4	0.3	3.5	73.6	18.2	...
Poultry, poultry products distributors	17	5,655	4,076	12.8	1.6	0.1	58.5	27.0	...
Fresh fruit, vegetable wholesalers	42	21,883	18,294	2.5	(Z)	4.3	77.0	16.2	...
Beer, wine, distilled spirits wholesalers	35	36,924	36,130	1.8	0.9	...	89.9	7.4	...
Beer, ale distributors	17	5,823	5,603	9.7	2.7	...	82.4	5.1	...
Wine, distilled spirits wholesalers	18	31,101	30,527	0.4	0.6	...	91.3	7.8	...
Tobacco distributors	15	31,571	28,051	0.5	0.8	(Z)	78.5	20.2	...
Drugs, chemicals, allied products wholesalers	45	28,281	27,726	27.9	0.8	0.1	68.8	2.5	...
General-line drug wholesalers	5	18,482	18,482	6.0	0.5	(Z)	93.3	0.2	...
Specialty-line drug, toiletries wholesalers	10	1,787	1,714	27.0	0.8	...	57.1	15.1	...
Industrial chemicals, explosives distributors	17	6,368	6,259	95.0	(Z)	0.4	3.8	0.9	...
Paint, varnish wholesalers	13	1,644	1,271	16.5	8.0	...	48.6	26.9	...
Dry goods, apparel wholesalers	39	9,539	8,671	4.2	1.0	2.4	87.6	4.7	...
Clothing, furnishings, footwear wholesalers	33	7,685	7,177	4.8	1.2	3.0	85.6	5.4	...
General-line dry goods wholesalers	...	...	...	...	...	...	...	...	...
Specialty-line dry goods wholesalers	6	1,854	1,494	1.5	...	...	97.2	1.3	...
Piece goods converters	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers	43	10,175	8,273	27.2	1.1	...	68.0	3.8	...
Furniture (household, office) wholesalers	17	3,583	2,933	70.2	0.7	...	26.8	2.3	...
Home furnishings, floor coverings wholesalers	26	6,592	5,340	3.6	1.2	...	90.6	4.6	...
Paper, allied products wholesalers	47	23,557	19,648	81.3	...	2.6	11.4	4.7	...
Coarse paper and products wholesalers	22	9,212	8,367	64.1	...	1.6	23.5	10.9	...
Printing and fine paper distributors	11	11,019	9,119	99.7	(Z)	(Z)	0.2	0.1	...
Stationery, office supplies wholesalers	14	(D)	(D)	70.8	...	17.7	11.5	...	...
Wallpaper wholesalers	...	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	22	31,105	26,696	68.0	1.1	(Z)	18.0	8.4	4.5
Automotive wholesalers	79	17,990	13,737	31.5	1.5	3.8	[7]45.6	16.6	1.1
Motor vehicle distributors	10	3,027	1,430	(V)	(V)	(V)	(V)	(V)	(V)
Automotive equipment, tire-tube wholesalers	69	14,963	12,307	25.8	1.7	4.2	[8]48.6	18.5	1.3
Electrical, electronics, appliance distributors	71	80,809	75,689	22.4	0.3	(Z)	[9]76.0	1.2	(Z)
Electrical apparatus, supplies distributors	27	29,678	29,627	51.8	0.4	0.1	[10]45.0	2.7	(Z)
Electrical appliance, radio, TV set wholesalers	25	46,500	41,637	2.1	0.3	...	[11]97.5	0.2	...
Electronic parts, equipment distributors	19	4,631	4,425	16.5	0.4	...	[12]82.6	0.6	...

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. [1]Including sales by construction material distributors to contractors and builders. [2]Includes 33.6 to repair shops, 23.4 to retailers. [3]Includes 3.3 to repair shops, 71.8 to retailers. [4]Including sales to contractors and builders. [5]Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc. users. [6]Sales, if any, to retailers combined with sales to wholesalers. [7]Includes 33.6 to repair shops, 12.0 to retailers. [8]Includes 37.5 to repair shops, 11.1 to retailers. [9]Includes 3.8 to repair shops, 72.2 to retailers. [10]Includes 1.3 to repair shops, 43.7 to retailers. [11]Includes 1.3 to repair shops, 96.2 to retailers. [12]Includes 44.9 to repair shops, 37.7 to retailers.

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
				Percentage distribution					
	Establishments (Number)	Sales ($1,000)	Total ($1,000)	To industrial, commercial, etc., users (Percent)	To consumers and farmers[1] (Percent)	To Federal Government (Percent)	To retailers (Percent)	To wholesale organizations (Percent)	For export (Percent)
MILWAUKEE—Continued									
Merchant wholesalers—Continued									
Hardware, plumbing-heating goods wholesalers	47	44,167	42,865	36.7	0.2	...	57.0	6.0	...
Hardware wholesalers	14	(D)	19,764	17.6	0.4	...	81.9	0.1	...
Plumbing, heating equipment, supplies distributors	33	(D)	23,101	53.1	...	...	35.7	11.2	...
Lumber, construction materials distributors	84	51,503	41,259	30.0	[2]22.9	0.8	34.4	11.9	...
Lumber, millwork wholesalers	26	22,532	20,166	33.8	[2]5.4	0.2	51.0	9.6	...
Construction materials distributors	58	28,971	21,093	26.4	[2]39.5	1.4	18.5	14.1	...
Machinery, equipment, supplies distributors	275	99,118	89,497	82.0	([3])	1.0	15.2	1.6	0.4
Air conditioning, commercial refrigeration equipment distributors	14	4,172	3,562	65.9	([3])	0.1	16.5	17.5	...
Commercial machines, equipment distributors	27	6,685	6,397	73.0	([3])	1.3	25.5	0.1	0.2
Construction machinery, equipment dealers	16	18,218	18,218	98.3	([3])	...	1.5	0.2	...
Farm-garden machinery, equipment wholesalers	3	5,520	5,520	3.6	([3])	...	96.4	...	...
Industrial machinery, equipment distributors	58	19,106	15,953	84.7	([3])	5.0	9.3	0.8	0.1
Industrial materials, supplies distributors	68	24,657	21,755	93.7	([3])	0.2	3.3	2.7	(Z)
Professional equipment, supplies distributors	26	7,501	5,952	82.1	([3])	0.1	16.8	0.9	0.1
Service establishment supply houses	57	11,888	10,914	82.6	([3])	0.1	17.3	0.1	...
Transportation equipment distributors	6	1,371	1,226	40.3	([3])	...	57.4	...	2.3
Metals, metalwork (except scrap) distributors	32	25,566	25,028	57.6	([3])	0.1	37.4	4.9	...
Iron, steel and products distributors	26	(D)	(D)	73.7	([3])	0.1	1.8	24.3	...
Nonferrous metals distributors	6	(D)	(D)	86.6	([3])	0.2	3.7	9.4	...
Scrap, waste materials dealers	95	25,149	23,030	71.0	([3])	...	([4])	27.3	1.7
Iron, steel scrap dealers	40	14,823	12,991	75.8	([3])	...	([4])	21.2	3.0
Waste materials dealers	55	10,326	10,039	65.0	([3])	...	([4])	35.1	...
Other merchant wholesalers	112	79,172	73,160	38.5	0.7	(Z)	55.6	4.2	1.0
Amusement, sporting goods distributors	27	15,336	10,804	19.2	1.0	0.1	75.3	4.3	...
Book, magazine, newspaper wholesalers	5	3,723	3,719	29.0	...	...	71.0	...	...
Coal wholesalers	6	16,465	16,465	76.7	([3])	...	22.5	0.8	...
Farm supplies wholesalers	11	10,988	10,748	55.6	2.5	...	29.9	11.7	0.2
Jewelry wholesalers	20	5,090	5,027	7.9	1.5	...	90.2	0.4	...
Petroleum products distributors	10	4,359	3,735	81.0	(Z)	...	1.0	18.0	...
Gift, art goods, greeting card wholesalers	5	583	350	(V)	(V)	(V)	(V)	(V)	(V)
Flower, bulb, plant wholesalers	6	3,856	3,856	...	...	0.3	98.8	0.8	0.1
Miscellaneous products merchant wholesalers	22	18,772	18,456	15.6	0.4	...	77.5	2.5	4.0
Manufacturers' sales branches, sales offices:									
Food and kindred products	27	82,111	Not analyzed by class of customer						
Textile mill products	4	2,328	2,328	20.6	...	...	79.4	...	...
Apparel and related products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture and fixtures	3	(D)	(D)	1.5	...	0.3	98.1	...	0.1
Paper and allied products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Chemicals and allied products	19	26,130	25,675	33.4	0.3	0.5	40.0	21.3	4.5
Rubber products	7	18,645	18,645	24.4	...	0.2	70.6	4.8	...
Leather and leather products	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products	14	31,427	28,423	40.3	0.1	0.2	8.5	50.8	...
Primary metal products	25	(D)	(D)	82.7	([3])	0.1	0.3	11.9	5.1
Fabricated metal products	17	80,960	80,668	76.7	...	2.5	4.7	16.1	(Z)
Machinery (except electrical)	55	44,209	42,668	76.1	0.3	2.4	9.6	9.8	1.7
Electrical machinery	32	(D)	(D)	79.1	0.1	0.2	9.0	11.6	...
Transportation equipment	14	(D)	(D)	5.3	0.6	0.4	92.7	0.4	0.7
Instruments and related products	11	8,016	8,016	78.8	2.3	0.2	10.1	8.6	...
Other manufacturers' products*	25	(D)	Not analyzed by class of customer						
Merchandise agents, brokers:									
Groceries, confectionery, meats	35	86,787	86,787	21.3	...	0.6	9.2	68.9	...
Farm products (edible)	7	11,909	7,859	(V)	(V)	(V)	(V)	(V)	(V)
Dairy, poultry products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables	6	(D)	(D)	(V)	(V)	(V)	(V)	(V)	(V)
Drugs, chemicals, paints	6	(D)	(D)	74.2	...	...	...	25.8	...
Apparel (including footwear)	3	1,625	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings	...	...	...	...	...	...	...	...	...
Paper, allied products	6	6,872	6,872	65.9	2.5	...	0.1	31.4	...
Farm products (raw materials)	16	66,820	57,149	58.4	...	...	...	38.0	3.6
Cotton	...	...	...	...	...	...	...	...	...
Grain	3	5,471	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs	5	10,451	10,001	79.7	...	...	...	...	20.3
Livestock	8	50,898	44,771	54.8	...	...	...	45.2	...
Tobacco (leaf)	...	...	...	...	...	...	...	...	...
Wool, mohair	...	...	...	...	...	...	...	...	...
Miscellaneous inedible farm products	...	...	...	...	...	...	...	...	...
Automotive	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Electrical-electronic apparatus, equipment, appliances	13	(D)	(D)	54.8	...	...	18.3	26.9	...
Hardware, plumbing, heating goods	15	6,782	7,382	74.2	(Z)	2.6	0.3	16.9	...
Lumber, construction materials	9	7,032	7,047	59.2	(Z)	0.2	40.1	0.4	...
Machinery, equipment, supplies	56	26,218	24,700	87.3	...	0.2	2.9	7.1	3.7
Metals, metalwork (except scrap)	13	(D)	(D)	99.3	...	...	0.1	0.6	...
Other merchandise agents, brokers	16	12,940	12,940	49.9	...	0.4	18.[illegible]	29.3	2.9
Assemblers of farm products	12	4,287	3,761	26.7	1.4	(Z)	42.[illegible]	30.[illegible]	...

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. *Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures. [1]Including sales by construction material distributors to contractors and builders. [2]Including sales to contractors and builders. [3]Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc. users. [4]Sales, if any, to retailers combined with sales to wholesalers.

Table 4B WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
				Percentage distribution					
	Establishments (Number)	Sales ($1,000)	Total ($1,000)	To industrial, commercial, etc., users (Percent)	To consumers and farmers[1] (Percent)	To Federal Government (Percent)	To retailers (Percent)	To wholesale organizations (Percent)	For export (Percent)
MINNEAPOLIS-ST. PAUL									
Merchant wholesalers:									
Grocery, confectionery, meat wholesalers	132	207,593	194,015	10.7	0.2	3.1	78.1	7.9	0.1
General-line grocery wholesalers	24	152,649	146,680	4.9	...	(Z)	93.1	2.0	...
Confectionery wholesalers	11	2,437	1,322	(V)	(V)	(V)	(V)	(V)	(V)
Fish, sea food distributors	6	1,622	896	(V)	(V)	(V)	(V)	(V)	(V)
Meat, meat products wholesalers	28	15,285	13,794	41.0	2.6	0.2	31.9	24.1	0.2
Specialty-line grocery wholesalers	63	35,600	31,323	22.0	(Z)	19.3	30.2	28.1	0.4
Farm products (edible) distributors	65	34,696	29,619	8.9	0.3	0.1	77.3	13.4	0.1
Poultry, poultry products distributors	14	3,042	2,983	4.6	1.9	...	86.7	6.7	...
Fresh fruit, vegetable wholesalers	51	31,654	26,636	9.4	0.1	0.1	76.2	14.1	0.1
Beer, wine, distilled spirits wholesalers	39	91,035	89,206	0.5	...	0.1	82.6	16.8	...
Beer, ale distributors	31	11,721	9,892	4.7	0.1	0.3	94.8	0.2	...
Wine, distilled spirits wholesalers	8	79,314	79,314	...	...	...	81.1	18.9	...
Tobacco distributors	22	29,740	24,218	0.9	0.3	0.1	87.0	11.7	...
Drugs, chemicals, allied products wholesalers	75	45,104	41,364	22.4	1.1	0.2	70.0	5.8	0.5
General-line drug wholesalers	6	26,059	26,059	1.0	0.2	(Z)	98.8	(Z)	...
Specialty-line drug, toiletries wholesalers	33	7,319	5,755	26.8	1.7	...	43.2	24.8	3.6
Industrial chemicals, explosives distributors	18	8,454	7,623	87.0	0.7	0.9	5.9	5.4	(Z)
Paint, varnish wholesalers	18	3,272	1,927	(V)	(V)	(V)	(V)	(V)	(V)
Dry goods, apparel wholesalers	83	36,610	30,179	5.7	1.4	3.6	88.9	0.4	...
Clothing, furnishings, footwear wholesalers	54	21,739	16,156	0.7	2.1	6.7	90.3	0.1	...
General-line dry goods wholesalers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers	26	13,250	12,778	10.2	0.6	(Z)	88.4	0.8	...
Piece goods converters	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	46	26,981	26,113	14.7	12.0	0.1	66.7	6.5	...
Furniture (household, office) wholesalers	15	8,376	8,296	20.4	20.0	0.4	40.6	18.5	...
Home furnishings, floor coverings wholesalers	31	18,605	17,817	12.0	8.2	(Z)	78.9	0.9	...
Paper, allied products wholesalers	63	37,623	32,996	46.8	(Z)	3.3	36.1	13.8	(Z)
Coarse paper and products wholesalers	26	11,670	10,487	28.1	(Z)	0.1	35.5	36.3	...
Printing and fine paper distributors	12	17,696	15,566	56.7	...	6.8	32.7	3.8	...
Stationery, office supplies wholesalers	23	(D)	(D)	42.2	0.1	0.2	54.6	2.8	0.2
Wallpaper wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	65	251,441	248,142	72.2	0.7	1.9	4.9	16.3	4.1
Automotive wholesalers	120	59,940	49,705	22.0	1.8	1.4	[2]51.0	17.8	6.1
Motor vehicle distributors	8	11,303	4,292	(V)	(V)	(V)	(V)	(V)	(V)
Automotive equipment, tire-tube wholesalers	112	48,637	45,413	15.6	1.2	1.5	[3]55.7	19.4	6.5
Electrical, electronics, appliance distributors	95	106,155	98,294	24.7	0.7	0.1	[4]63.1	11.3	(Z)
Electrical apparatus, supplies distributors	44	42,250	40,333	54.0	0.4	0.2	[5]40.9	4.5	(Z)
Electrical appliance, radio, TV set wholesalers	25	52,612	46,746	4.0	1.0	...	[6]79.1	15.9	...
Electronic parts, equipment distributors	26	11,293	11,215	5.4	0.6	0.1	[7]77.1	16.8	...
Hardware, plumbing-heating goods wholesalers	70	128,372	123,152	12.7	0.2	0.5	84.0	2.4	0.2
Hardware wholesalers	29	97,421	95,158	8.3	0.2	0.1	91.0	0.1	0.2
Plumbing, heating equipment, supplies distributors	41	30,951	27,994	27.5	0.1	1.8	60.5	10.0	(Z)
Lumber, construction materials distributors	109	185,036	169,873	11.2	[8]10.0	(Z)	66.1	12.6	0.1
Lumber, millwork wholesalers	51	137,375	131,896	13.1	[8]2.3	(Z)	68.9	15.6	(Z)
Construction materials distributors	58	47,661	37,977	4.8	[8]36.8	(Z)	56.3	1.9	0.2
Machinery, equipment, supplies distributors	349	164,411	134,886	59.4	([9])	0.5	28.7	11.1	0.3
Air conditioning, commercial refrigeration equipment distributors	18	4,755	4,644	54.8	([9])	0.2	28.1	16.9	...
Commercial machines, equipment distributors	39	14,046	11,125	56.7	([9])	0.2	33.5	9.5	0.1
Construction machinery, equipment dealers	26	26,739	20,243	99.6	([9])	0.1	(Z)	(Z)	0.3
Farm-garden machinery, equipment wholesalers	25	28,621	24,511	3.1	([9])	(Z)	91.2	5.6	0.1
Industrial machinery, equipment distributors	57	29,618	28,361	79.0	([9])	0.5	2.8	17.3	0.4
Industrial materials, supplies distributors	55	21,428	17,371	54.1	([9])	1.4	17.4	26.9	0.2
Professional equipment, supplies distributors	45	20,560	13,535	(V)	(V)	(V)	(V)	(V)	(V)
Service establishment supply houses	74	15,199	13,135	56.4	([9])	1.9	32.4	9.3	(Z)
Transportation equipment distributors	10	3,445	1,961	(V)	(V)	(V)	(V)	(V)	(V)
Metals, metalwork (except scrap) distributors	34	30,312	30,244	79.0	([9])	0.2	5.4	14.7	0.9
Iron, steel and products distributors	27	23,831	23,763	79.5	([9])	0.1	3.0	16.3	1.1
Nonferrous metals distributors	7	6,481	6,481	76.7	([9])	0.4	14.1	8.7	...
Scrap, waste materials dealers	54	16,331	14,843	83.2	([9])	...	([10])	16.6	0.2
Iron, steel scrap dealers	27	9,017	8,398	85.7	([9])	...	([10])	14.3	...
Waste materials dealers	27	7,314	6,445	79.9	([9])	...	([10])	19.8	0.4
Other merchant wholesalers	193	241,338	214,498	13.6	0.9	0.4	66.4	18.1	0.5
Amusement, sporting goods distributors	31	13,992	12,814	4.5	...	0.3	79.8	15.3	(Z)
Book, magazine, newspaper wholesalers	7	(D)	2,511	...	...	...	100.0	...	...
Coal wholesalers	11	30,381	25,994	55.5	([9])	...	29.4	15.0	...
Farm supplies wholesalers	26	49,086	41,181	19.9	0.3	0.5	48.6	28.5	2.2
Jewelry wholesalers	34	(D)	5,865	5.9	1.7	...	84.2	8.2	...
Petroleum products distributors	23	98,658	95,002	4.5	1.4	0.6	72.5	21.0	(Z)
Gift, art goods, greeting card wholesalers	14	2,592	881	(V)	(V)	(V)	(V)	(V)	(V)
Flower, bulb, plant wholesalers	9	2,954	2,954	...	0.1	...	99.4	0.4	...
Miscellaneous products merchant wholesalers	38	34,786	27,296	4.3	1.5	0.3	91.6	2.1	0.3
Manufacturers' sales branches, sales offices:									
Food and kindred products	52	239,494	Not analyzed by class of customer						
Textile mill products	8	(D)	(D)	18.8	...	...	36.4	44.8	...
Apparel and related products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture and fixtures	7	(D)	(D)	25.1	0.1	0.3	72.7	1.7	0.1

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. [1]Including sales by construction material distributors to contractors and builders. [2]Includes 10.5 to repair shops, 40.5 to retailers. [3]Includes 11.4 to repair shops, 44.3 to retailers. [4]Includes 12.6 to repair shops, 50.5 to retailers. [5]Includes 3.6 to repair shops, 37.3 to retailers. [6]Includes 23.5 to repair shops, 55.6 to retailers. [7]Includes 35.1 to repair shops, 42.0 to retailers. [8]Including sales to contractors and builders. [9]Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc. users. [10]Sales, if any, to retailers combined with sales to wholesalers.

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
				Percentage distribution					
	Establishments	Sales	Total	To industrial, commercial, etc., users	To consumers and farmers	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	($1,000)	($1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
MINNEAPOLIS-ST. PAUL—Continued									
Manufacturers' sales branches, sales offices—Continued									
Paper and allied products	11	43,454	40,092	50.3	(Z)	(Z)	0.2	49.1	0.3
Chemicals and allied products	37	79,199	78,984	36.0	(Z)	0.4	36.3	27.2	0.1
Rubber products	11	30,925	30,925	5.5	...	0.2	70.3	23.9	...
Leather and leather products	...	...	...	...	...	...	...	...	...
Stone, clay, and glass products	16	(D)	36,042	46.3	0.3	6.3	23.6	23.5	...
Primary metal products	23	104,256	101,150	77.9	(1)	2.3	0.6	18.2	1.0
Fabricated metal products	22	63,910	61,945	63.8	0.2	3.8	9.8	22.4	0.1
Machinery (except electrical)	89	172,531	162,176	19.7	0.1	0.7	67.6	6.5	5.3
Electrical machinery	32	(D)	76,695	69.5	0.1	0.8	3.5	25.8	0.4
Transportation equipment	25	202,757	202,757	5.8	0.2	1.6	88.6	3.8	(Z)
Instruments and related products	16	(D)	9,185	60.6	1.2	0.6	10.5	27.1	...
Other manufacturers' products*	35	58,769	Not analyzed by class of customer						
Merchandise agents, brokers:									
Groceries, confectionery, meats	51	155,902	118,653	21.2	2.2	...	1.9	73.0	1.6
Farm products (edible)	15	28,960	25,149	(Z)	...	...	2.5	97.5	...
Dairy, poultry products	...	...	...	...	...	...	...	...	...
Fruits, vegetables	15	28,960	25,149	(Z)	...	...	2.5	97.5	...
Drugs, chemicals, paints	7	(D)	2,384	81.4	...	...	15.1	3.4	...
Apparel (including footwear)	12	8,165	3,365	(V)	(V)	(V)	(V)	(V)	(V)
Dry goods, piece goods	9	7,997	7,018	49.5	...	1.3	17.6	27.3	4.3
Furniture, home furnishings	13	(D)	3,994	(V)	(V)	(V)	(V)	(V)	...
Paper, allied products	11	(D)	4,927	(V)	(V)	(V)	(V)	(V)	(V)
Farm products (raw materials)	54	745,301	545,145	45.7	3.6	...	9.6	41.2	...
Cotton	...	...	...	...	...	...	...	...	...
Grain	16	332,997	276,296	49.4	(Z)	...	10.9	39.7	...
Hides, skins, raw furs	...	...	...	...	...	...	...	...	...
Livestock	38	412,304	268,849	(V)	(V)	(V)	(V)	(V)	(V)
Tobacco (leaf)	...	...	...	...	...	...	...	...	...
Wool, mohair	...	...	...	...	...	...	...	...	...
Miscellaneous inedible farm products	...	...	...	...	...	...	...	...	...
Automotive	9	(D)	3,872	(V)	(V)	(V)	(V)	(V)	(V)
Electrical-electronic apparatus, equipment, appliances	36	30,026	27,621	49.4	...	(Z)	5.1	44.5	0.9
Hardware, plumbing, heating goods	30	19,607	17,682	24.8	0.2	0.1	1.5	73.4	0.1
Lumber, construction materials	12	14,769	7,060	(V)	(V)	(V)	(V)	(V)	(V)
Machinery, equipment, supplies	54	20,913	19,829	80.7	(Z)	1.1	8.8	9.3	(Z)
Metals, metalwork (except scrap)	10	12,080	11,919	94.6	...	...	...	5.4	...
Other merchandise agents, brokers	25	34,233	31,422	33.2	0.2	...	14.7	51.8	0.1
Assemblers of farm products	40	71,259	40,049	(V)	(V)	(V)	(V)	(V)	(V)
NEW ORLEANS									
Merchant wholesalers:									
Grocery, confectionery, meat wholesalers	164	210,797	189,816	19.0	0.1	1.6	27.0	47.5	4.9
General-line grocery wholesalers	19	33,892	27,609	1.0	0.1	0.3	74.7	1.8	22.1
Confectionery wholesalers	11	3,878	3,567	0.3	0.6	0.1	81.6	17.5	...
Fish, sea food distributors	39	7,646	5,730	18.5	1.8	10.7	19.9	44.8	4.4
Meat, meat products wholesalers	22	9,837	8,575	7.8	0.7	0.2	88.7	2.6	(Z)
Specialty-line grocery wholesalers	73	155,544	144,335	23.4	(Z)	1.6	13.2	59.7	2.0
Farm products (edible) distributors	75	78,472	36,796	(V)	(V)	(V)	(V)	(V)	(V)
Poultry, poultry products distributors	13	8,011	6,081	1.5	...	...	82.2	...	16.4
Fresh fruit, vegetable wholesalers	62	70,461	30,715	(V)	(V)	(V)	(V)	(V)	(V)
Beer, wine, distilled spirits wholesalers	24	41,746	41,746	0.1	...	...	98.1	1.3	0.4
Beer, ale distributors	12	20,988	20,988	(Z)	...	...	99.7	0.3	...
Wine, distilled spirits wholesalers	12	20,758	20,758	0.3	...	...	96.5	2.4	0.8
Tobacco distributors	21	23,877	22,851	3.5	3.8	0.8	89.3	1.1	1.6
Drugs, chemicals, allied products wholesalers	41	24,514	19,857	22.0	0.2	0.2	74.7	2.9	0.1
General-line drug wholesalers	3	13,207	13,207	1.1	...	0.1	97.9	0.8	0.1
Specialty-line drug, toiletries wholesalers	19	3,427	1,307	(V)	(V)	(V)	(V)	(V)	(V)
Industrial chemicals, explosives distributors	7	5,320	3,997	90.4	...	0.6	1.7	7.2	0.1
Paint, varnish wholesalers	12	2,560	1,346	(V)	(V)	(V)	(V)	(V)	(V)
Dry goods, apparel wholesalers	35	24,396	18,888	1.9	0.6	0.8	96.0	...	0.9
Clothing, furnishings, footwear wholesalers	21	9,005	8,624	...	0.7	...	98.7	...	0.6
General-line dry goods wholesalers	3	(D)	(D)	6.9	0.9	...	90.8	...	1.4
Specialty-line dry goods wholesalers	10	5,176	5,176	0.1	...	3.0	96.7	...	0.2
Piece goods converters	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	27	14,101	12,858	28.3	0.2	0.4	59.9	10.8	0.4
Furniture (household, office) wholesalers	15	4,291	3,494	65.0	0.3	0.1	33.1	1.4	0.1
Home furnishings, floor coverings wholesalers	12	9,810	9,364	14.6	0.2	0.5	69.9	14.4	0.4
Paper, allied products wholesalers	34	17,901	15,570	37.9	(Z)	3.1	43.3	15.4	0.4
Coarse paper and products wholesalers	14	7,627	7,205	33.4	(Z)	5.6	47.6	12.9	0.5
Printing and fine paper distributors	9	5,248	5,185	54.6	...	1.4	16.1	27.5	0.4
Stationery, office supplies wholesalers	11	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
Wallpaper wholesalers	...	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	24	135,407	107,992	23.8	(Z)	0.5	0.1	10.6	65.1
Automotive wholesalers	71	25,913	23,666	21.4	2.0	0.2	[2]52.6	22.5	1.4
Motor vehicle distributors	4	740	587	20.6	...	1.5	[3]46.4	4.3	27.3
Automotive equipment, tire-tube wholesalers	67	25,173	23,079	21.3	2.0	0.2	[4]52.8	23.0	0.7

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. *Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufacturers. [1]Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc. users. [2]Includes 19.5 to repair shops, 33.1 to retailers. [3]Includes 8.2 to repair shops, 38.2 to retailers. [4]Includes 19.8 to repair shops, 33.0 to retailers.

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
				Percentage distribution					
	Establishments (Number)	Sales ($1,000)	Total ($1,000)	To industrial, commercial, etc., users (Percent)	To consumers and farmers[1] (Percent)	To Federal Government (Percent)	To retailers (Percent)	To wholesale organizations (Percent)	For export (Percent)
NEW ORLEANS—Continued									
Merchant wholesalers—Continued									
Electrical, electronics, appliance distributors	53	60,231	58,927	19.1	0.7	0.5	[2]78.4	1.4	0.1
Electrical apparatus, supplies distributors	23	21,377	20,974	40.4	1.6	1.0	[3]54.3	2.7	0.1
Electrical appliance, radio, TV set wholesalers	14	34,751	34,407	6.0	0.2	0.1	[4]93.7	0.1	...
Electronic parts, equipment distributors	16	4,103	3,546	20.5	(Z)	1.0	[5]72.4	5.6	0.3
Hardware, plumbing-heating goods wholesalers	32	16,927	15,776	12.3	1.7	26.3	50.0	9.7	0.1
Hardware wholesalers	15	8,816	8,401	28.7	3.0	8.9	49.1	10.2	0.1
Plumbing, heating equipment, supplies distributors	17	8,111	7,375	5.1	0.[illegible]	0.5	85.1	9.0	...
Lumber, construction materials distributors	56	32,409	24,062	14.1	[6]29.4	0.8	26.7	17.5	11.6
Lumber, millwork wholesalers	30	20,079	15,768	15.4	[6]17.9	1.1	27.4	22.0	16.2
Construction materials distributors	26	12,330	8,294	(V)	(V)	(V)	(V)	(V)	(V)
Machinery, equipment, supplies distributors	220	139,532	129,795	71.5	(7)	1.4	18.4	7.3	1.4
Air conditioning, commercial refrigeration equipment distributors	22	6,429	5,733	77.3	(7)	2.4	8.5	9.6	2.1
Commercial machines, equipment distributors	20	6,270	5,914	55.1	(7)	0.1	42.1	2.4	0.2
Construction machinery, equipment dealers	12	5,763	3,721	(V)	(V)	(V)	(V)	(V)	(V)
Farm-garden machinery, equipment wholesalers	6	5,193	5,193	15.6	(7)	0.7	80.3	0.3	3.2
Industrial machinery, equipment distributors	39	49,422	47,376	90.7	(7)	1.5	3.8	3.2	0.8
Industrial materials, supplies distributors	29	37,423	36,606	52.2	(7)	2.1	30.1	12.9	2.7
Professional equipment, supplies distributors	27	7,644	7,191	85.8	(7)	0.8	11.7	1.5	0.2
Service establishment supply houses	33	9,483	8,414	85.8	(7)	0.5	11.3	2.2	0.1
Transportation equipment distributors	32	11,905	9,647	65.1	(7)	0.5	19.2	14.8	0.4
Metals, metalwork (except scrap) distributors	23	16,053	15,806	52.5	(7)	1.2	23.8	9.2	13.3
Iron, steel and products distributors	18	(D)	(D)	48.5	(7)	0.3	25.0	10.8	15.4
Nonferrous metals distributors	5	(D)	(D)	72.1	(7)	5.1	18.3	1.6	3.0
Scrap, waste materials dealers	24	14,725	11,386	55.0	(7)	...	(8)	21.4	23.5
Iron, steel scrap dealers	9	10,743	7,722	40.7	(7)	...	(8)	24.7	34.6
Waste materials dealers	15	3,982	3,664	85.3	(7)	...	(8)	14.8	...
Other merchant wholesalers	89	44,525	26,939	(V)	(V)	(V)	(V)	(V)	(V)
Amusement, sporting goods distributors	15	3,225	3,131	17.4	0.3	...	64.7	17.6	...
Book, magazine, newspaper wholesalers	7	3,155	3,029	20.3	0.2	...	79.5	...	...
Coal wholesalers	...	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm supplies wholesalers	8	9,208	3,376	(V)	(V)	(V)	(V)	(V)	(V)
Jewelry wholesalers	10	2,632	2,367	16.0	...	...	82.9	...	1.1
Petroleum products distributors	10	9,682	2,287	(V)	(V)	(V)	(V)	(V)	(V)
Gift, art goods, greeting card wholesalers	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Flower, bulb, plant wholesalers	5	1,092	1,092	8.2	0.9	...	86.8	4.0	...
Miscellaneous products merchant wholesalers	31	15,214	11,545	26.7	4.5	...	8.9	31.3	28.6
Manufacturers' sales branches, sales offices:									
Food and kindred products	31	118,514	Not analyzed by class of customer						
Textile mill products	3	(D)	(D)	20.0	...	0.4	1.0	78.1	0.4
Apparel and related products	...	...	...	...	...	...	...	...	...
Furniture and fixtures	3	(D)	(D)	4.0	0.5	...	60.3	35.1	...
Paper and allied products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Chemicals and allied products	26	81,318	81,318	42.3	0.1	1.6	21.8	33.8	0.4
Rubber products	8	(D)	(D)	4.5	...	0.7	74.8	20.0	...
Leather and leather products	...	..	...	...	...	...	...	...	...
Stone, clay, and glass products	13	(D)	(D)	79.9	0.1	0.5	9.0	10.6	...
Primary metal products	14	51,613	46,083	52.2	(7)	0.1	1.4	45.6	0.8
Fabricated metal products	20	(D)	(D)	76.1	0.1	0.6	4.3	18.9	0.1
Machinery (except electrical)	52	48,151	48,090	42.1	0.1	2.9	33.1	19.9	1.8
Electrical machinery	19	30,856	30,799	84.2	(Z)	0.4	1.9	13.5	...
Transportation equipment	9	83,013	83,013	5.9	0.2	...	89.9	3.9	(Z)
Instruments and related products	7	3,093	3,093	65.2	8.0	6.9	10.7	9.2	...
Other manufacturers' products*	14	12,803	Not analyzed by class of customer						
Merchandise agents, brokers:									
Groceries, confectionery, meats	42	127,759	110,429	29.0	0.1	2.2	3.6	64.7	0.4
Farm products (edible)	9	13,305	13,272	...	...	...	...	100.0	...
Dairy, poultry products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables	8	(D)	(D)	...	...	...	...	100.0	...
Drugs, chemicals, paints	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Apparel (including footwear)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods	3	3,496	3,271	37.2	...	...	38.8	23.1	0.9
Furniture, home furnishings	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper, allied products	5	4,118	4,118	16.0	...	...	15.1	68.9	...
Farm products (raw materials)	12	18,596	16,797	63.2	8.8	...	6.1	21.7	...
Cotton	5	(D)	2,860	(V)	(V)	(V)	(V)	(V)	(V)
Grain	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Livestock	5	9,582	9,582	72.2	0.4	...	7.5	19.8	...
Tobacco (leaf)	...	...	...	...	...	...	...	...	...
Wool, mohair	...	...	...	...	...	...	...	...	...
Miscellaneous inedible farm products	...	...	...	...	...	...	...	...	...
Automotive	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Electrical-electronic apparatus, equipment, appliances	20	(D)	9,130	36.0	...	0.8	...	63.2	...
Hardware, plumbing, heating goods	10	(D)	(D)	3.9	...	0.4	2.1	93.5	(Z)
Lumber, construction materials	9	2,312	2,192	26.4	...	...	35.0	35.4	3.2
Machinery, equipment, supplies	33	17,125	15,401	72.0	0.8	0.3	4.2	8.1	14.7
Metals, metalwork (except scrap)	5	(D)	1,252	(V)	(V)	(V)	(V)	(V)	(V)
Other merchandise agents, brokers	12	8,181	6,201	47.6	...	(Z)	5.7	46.7	...
Assemblers of farm products	8	2,313	2,152	41.5	...	1.2	22.8	34.5	...

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. *Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures. [1]Including sales by construction material distributors to contractors and builders. [2]Includes 5.0 to repair shops, 73.4 to retailers. [3]Includes 4.2 to repair shops, 50.1 to retailers. [4]Includes 1.5 to repair shops, 92.2 to retailers. [5]Includes 43.4 to repair shops, 29.0 to retailers. [6]Including sales to contractors and builders. [7]Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc. users. [8]Sales, if any, to retailers combined with sales to wholesalers.

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
				Percentage distribution					
	Establishments (Number)	Sales ($1,000)	Total ($1,000)	To industrial, commercial, etc., users (Percent)	To consumers and farmers[1] (Percent)	To Federal Government (Percent)	To retailers (Percent)	To wholesale organizations (Percent)	For export (Percent)
NEW YORK-NORTHEASTERN NEW JERSEY									
Merchant wholesalers	29,089	21,691,360	17,352,555	30.1	1.4	1.7	29.7	23.1	13.9
Grocery, confectionery, meat wholesalers	3,129	3,648,176	2,755,948	20.6	0.4	1.6	35.6	37.0	4.8
General-line grocery wholesalers	139	385,754	281,997	14.9	0.1	1.1	76.2	6.2	1.3
Confectionery wholesalers	194	63,963	52,691	15.6	0.2	0.1	56.2	22.2	5.8
Fish, sea food distributors	208	120,037	102,400	14.8	0.5	0.1	54.8	29.0	0.8
Meat, meat products wholesalers	796	796,750	665,037	16.9	0.7	0.3	57.1	21.8	3.2
Specialty-line grocery wholesalers	1,792	2,281,672	1,890,681	26.7	0.3	2.1	20.1	45.2	5.6
Farm products (edible) distributors	1,140	667,185	569,973	12.5	0.5	0.6	56.6	27.2	2.5
Poultry, poultry products distributors	330	316,288	284,963	12.8	0.7	0.2	61.6	23.1	1.6
Fresh fruit, vegetable wholesalers	810	350,897	285,010	12.2	0.3	1.0	51.7	31.3	3.5
Beer, wine, distilled spirits wholesalers	345	807,038	650,311	2.5	0.3	...	66.1	31.0	0.1
Beer, ale distributors	178	80,562	68,927	2.7	2.9	(Z)	80.0	14.4	...
Wine, distilled spirits wholesalers	167	726,476	581,384	2.5	(Z)	(Z)	64.4	32.9	0.1
Tobacco distributors	248	398,969	361,717	2.2	0.3	0.4	83.7	12.4	1.0
Drugs, chemicals, allied products wholesalers	1,311	820,416	696,233	33.3	0.3	1.2	31.7	15.3	18.2
General-line drug wholesalers	34	137,009	106,429	6.5	0.1	0.1	72.7	3.5	17.1
Specialty-line drug, toiletries wholesalers	585	270,186	222,887	7.8	0.2	0.4	50.7	29.5	11.4
Industrial chemicals, explosives distributors	512	354,197	321,665	57.1	0.1	2.2	4.8	10.4	25.4
Paint, varnish wholesalers	180	59,024	45,252	52.4	2.3	0.2	33.1	8.1	3.8
Dry goods, apparel wholesalers	5,357	3,730,798	3,010,244	30.9	0.2	0.6	29.7	30.9	7.7
Clothing, furnishings, footwear wholesalers	1,944	(D)	685,210	17.2	0.4	0.9	53.4	20.6	7.5
General-line dry goods wholesalers	9	(D)	63,033	...	...	...	99.7	...	0.3
Specialty-line dry goods wholesalers	2,683	1,391,200	1,155,067	30.1	0.2	0.5	28.5	28.8	11.8
Piece goods converters	721	1,394,146	1,106,934	42.0	(Z)	0.5	12.3	41.2	4.0
Furniture, home furnishings wholesalers	1,446	648,299	548,198	15.7	1.4	1.7	65.5	13.4	2.3
Furniture (household, office) wholesalers	414	166,901	134,884	28.8	2.4	4.2	50.3	11.4	2.8
Home furnishings, floor coverings wholesalers	1,032	481,398	413,314	11.4	1.1	0.9	70.4	14.1	2.2
Paper, allied products wholesalers	1,285	858,481	743,370	62.8	0.2	1.6	13.9	15.4	6.0
Coarse paper and products wholesalers	603	284,805	247,074	55.2	0.1	0.5	18.5	22.5	3.3
Printing and fine paper distributors	259	444,121	400,633	73.7	(Z)	2.2	6.8	9.3	8.0
Stationery, office supplies wholesalers	387	113,698	87,401	40.0	1.1	1.7	29.3	23.5	4.4
Wallpaper wholesalers	36	15,857	8,262	(V)	(V)	(V)	(V)	(V)	(V)
Farm products (raw materials) merchants	506	1,532,727	1,255,418	28.8	0.1	1.5	0.8	11.5	57.4
Automotive wholesalers	1,084	367,861	306,989	19.8	2.4	0.5	[2]42.1	14.4	20.8
Motor vehicle distributors	133	94,026	60,597	(V)	(V)	(V)	(V)	(V)	(V)
Automotive equipment, tire-tube wholesalers	951	273,835	246,392	15.2	2.2	0.5	[3]42.7	15.9	23.3
Electrical, electronics, appliance distributors	1,131	820,151	692,660	27.6	2.7	1.8	[4]38.0	17.1	12.8
Electrical apparatus, supplies distributors	532	350,348	301,973	51.6	1.5	2.4	[5]21.7	13.7	9.1
Electrical appliance, radio, TV set wholesalers	234	341,381	285,408	4.3	4.2	0.1	[6]61.7	22.9	6.9
Electronic parts, equipment distributors	365	128,422	105,279	21.8	2.0	4.8	[7]20.9	11.2	39.2
Hardware, plumbing-heating goods wholesalers	1,086	494,506	423,383	50.9	1.1	1.1	24.9	18.4	3.8
Hardware wholesalers	468	199,502	171,678	42.5	1.1	1.4	30.4	20.4	4.3
Plumbing, heating equipment, supplies distributors	618	295,004	251,705	56.4	1.0	0.9	21.1	17.0	3.4
Lumber, construction materials distributors	974	697,915	564,383	16.0	[8]28.2	0.5	42.5	11.8	0.9
Lumber, millwork wholesalers	441	371,172	317,717	12.7	[8]7.9	0.6	63.5	14.4	0.9
Construction materials distributors	533	326,743	246,666	20.4	[8]54.4	0.5	15.5	8.4	0.9
Machinery, equipment, supplies distributors	3,743	1,308,209	1,094,897	54.5	([9])	2.9	12.7	14.0	15.9
Air conditioning, commercial refrigeration equipment distributors	192	63,310	52,713	52.2	([9])	0.7	28.6	8.8	9.6
Commercial machines, equipment distributors	388	106,558	81,321	56.1	([9])	0.9	19.8	17.2	6.1
Construction machinery, equipment dealers	110	98,073	91,754	77.3	([9])	1.3	2.1	0.9	18.4
Farm-garden machinery, equipment wholesalers	41	20,690	10,737	(V)	(V)	(V)	(V)	(V)	(V)
Industrial machinery, equipment distributors	853	324,160	284,393	52.8	([9])	3.6	6.7	10.4	26.6
Industrial materials, supplies distributors	660	254,381	214,674	55.8	([9])	4.6	7.9	24.7	7.1
Professional equipment, supplies distributors	587	176,596	148,141	56.6	([9])	3.9	17.1	12.8	9.4
Service establishment supply houses	717	180,970	140,685	51.5	([9])	0.7	21.1	19.8	6.9
Transportation equipment distributors	195	83,471	70,479	35.0	([9])	2.9	14.4	6.3	41.4
Metals, metalwork (except scrap) distributors	681	1,255,965	997,144	49.4	([9])	7.5	2.9	17.0	23.3
Iron, steel and products distributors	487	401,517	347,557	46.0	([9])	2.9	6.5	18.4	26.1
Nonferrous metals distributors	194	854,448	649,587	51.2	([9])	9.9	0.9	16.2	21.8
Scrap, waste materials dealers	1,236	376,042	339,792	55.2	([9])	0.1	([10])	27.7	17.1
Iron, steel scrap dealers	261	102,549	92,825	52.1	([9])	(Z)	([10])	25.5	22.5
Waste materials dealers	975	273,493	246,967	56.3	([9])	0.2	([10])	28.5	15.1
Other merchant wholesalers	4,387	3,258,622	2,827,982	33.3	0.4	2.4	22.6	22.7	18.6
Amusement, sporting goods distributors	597	281,653	227,549	13.7	0.5	0.6	52.0	25.7	7.5
Book, magazine, newspaper wholesalers	271	183,616	159,459	7.6	0.6	0.7	68.5	19.9	2.8
Coal wholesalers	88	164,269	154,684	30.2	([9])	1.6	12.2	7.1	48.9
Farm supplies wholesalers	116	120,561	109,881	19.5	0.9	0.6	16.4	26.3	36.1
Jewelry wholesalers	1,352	451,583	394,163	8.4	1.0	1.4	47.8	38.4	3.0
Petroleum products distributors	210	341,403	284,894	16.1	0.6	0.4	5.5	36.1	41.3
Gift, art goods, greeting card wholesalers	327	82,075	68,877	6.7	1.3	1.3	50.8	38.2	1.7
Flower, bulb, plant wholesalers	151	40,281	33,714	0.9	(Z)	0.1	75.3	23.3	0.4
Miscellaneous products merchant wholesalers	1,275	1,593,181	1,394,761	53.5	0.1	3.9	7.9	16.0	18.5
Manufacturers' sales branches, sales offices:									
Food and kindred products	256	2,241,308			Not reported by class of customer				
Textile mill products	122	1,089,667	922,540	50.3	0.1	1.5	18.3	27.1	2.8
Apparel and related products	120	425,603	372,553	3.4	(Z)	0.4	69.5	24.6	2.1
Furniture and fixtures	30	52,728	48,000	38.5	(Z)	4.8	53.9	2.1	0.7

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. [1]Including sales by construction material distributors to contractors and builders. [2]Includes 14.9 to repair shops, 27.2 to retailers. [3]Includes 18.3 to repair shops, 24.4 to retailers. [4]Includes 3.1 to repair shops, 34.9 to retailers. [5]Includes 2.4 to repair shops, 19.3 to retailers. [6]Includes 0.7 to repair shops, 61.0 to retailers. [7]Includes 12.2 to repair shops, 8.7 to retailers. [8]Including sales to contractors and builders. [9]Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc., users. [10]Sales, if any, to retailers combined with sales to wholesalers.

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
				Percentage distribution					
	Establishments (Number)	Sales ($1,000)	Total ($1,000)	To industrial, commercial, etc., users (Percent)	To consumers and farmers (Percent)	To Federal Government (Percent)	To retailers (Percent)	To wholesale organizations (Percent)	For export (Percent)
NEW YORK-NORTHEASTERN NEW JERSEY—Continued									
Manufacturers' sales branches, sales offices—Continued									
Paper and allied products	87	730,489	533,613	70.7	(Z)	0.7	4.5	20.9	3.3
Chemicals and allied products	192	2,795,038	2,562,536	73.4	(Z)	2.9	7.2	9.2	7.2
Rubber products	38	150,426	116,616	10.7	...	0.5	41.2	35.1	12.6
Leather and leather products	17	18,213	16,050	22.9	(Z)	(Z)	61.1	11.1	4.8
Stone, clay, and glass products	62	321,504	269,313	63.3	0.2	1.6	10.8	18.6	5.6
Primary metal products	97	2,269,155	2,178,995	73.0	(1)	3.1	0.2	7.6	16.2
Fabricated metal products	108	542,316	514,352	69.3	0.4	5.5	2.2	17.7	4.9
Machinery (except electrical)	353	755,448	713,124	53.2	0.2	2.1	7.5	21.1	15.9
Electrical machinery	127	812,802	794,640	55.4	0.1	11.5	3.6	19.4	9.9
Transportation equipment	70	1,205,683	1,020,632	6.3	1.3	0.2	58.8	3.7	29.7
Instruments and related products	64	175,784	107,780	(V)	(V)	(V)	(V)	(V)	(V)
Other manufacturers' products*	212	1,195,334			Not analyzed by class of customer				
Merchandise agents, brokers:									
Groceries, confectionery, meats	420	2,318,876	2,018,209	30.0	(Z)	0.5	6.5	55.6	7.3
Groceries (combination of food lines)	37	120,224	98,690	27.1	(Z)	3.6	2.5	35.0	31.8
Canned foods	89	190,790	185,848	4.0	...	2.6	26.9	65.5	1.0
Coffee, tea, spices	73	(D)	688,862	25.4	...	...	1.2	72.3	1.0
Confectionery	24	23,337	21,840	44.2	...	...	18.5	37.3	...
Flour	16	(D)	30,871	47.5	...	...	5.6	46.8	0.2
Meats, provisions (except canned)	22	(D)	146,649	4.5	...	0.1	8.3	82.4	4.7
Sugar	39	709,226	554,226	51.9	...	0.2	2.7	32.2	12.9
Miscellaneous grocery products	120	336,052	291,223	26.7	...	...	13.2	50.2	9.9
Farm products (edible)	145	389,771	346,003	6.1	...	0.2	14.7	74.9	4.1
Dairy, poultry products	33	82,974	71,257	7.7	...	0.8	23.0	50.7	17.8
Fruits, vegetables	112	306,797	274,746	5.7	...	0.1	12.5	81.2	0.5
Drugs, chemicals, paints	147	207,207	192,171	57.3	(Z)	0.4	3.9	19.6	18.9
Drugs, proprietaries, toiletries	56	48,301	42,472	9.0	(Z)	0.7	10.4	64.5	15.4
Chemicals, explosives	76	(D)	134,080	71.4	...	0.3	0.7	7.1	20.5
Paints, varnishes, lacquers, enamels	15	(D)	15,619	67.3	...	...	13.7	4.9	14.1
Apparel (including footwear)	658	(D)	1,398,672	4.7	0.1	0.2	77.9	15.7	1.4
Clothing, furnishings (men's, women's)	119	(D)	402,090	1.7	0.1	0.3	81.9	15.0	1.0
Men's, boys' clothing, furnishings	91	(D)	146,007	9.4	...	0.3	73.9	14.6	1.8
Women's, children's clothing, accessories	299	(D)	701,811	4.5	0.1	0.2	79.8	14.1	1.4
Furs (dressed), fur clothing	36	52,424	50,429	9.5	(Z)	...	40.1	44.8	5.6
Handbags	17	(D)	10,157	18.3	...	...	74.2	7.5	...
Millinery, millinery supplies	61	56,878	49,203	11.1	...	...	68.6	20.1	0.3
Shoes, other footwear	30	(D)	34,277	2.9	...	0.9	85.3	10.5	0.3
Work clothing	5	(D)	(D)	16.1	...	...	37.5	42.0	4.4
Dry goods, piece goods	466	2,553,497	1,948,048	45.4	...	1.0	12.3	37.2	4.1
Hosiery	77	(D)	192,033	5.8	...	...	37.4	55.7	1.1
Dry goods	75	314,256	299,568	46.5	...	0.2	25.1	25.6	2.6
Piece goods	314	(D)	1,456,447	50.4	...	1.3	6.3	37.1	4.9
Furniture, home furnishings	249	200,896	182,033	10.3	0.7	0.7	68.3	19.2	0.8
Furniture	91	72,282	66,643	9.7	0.5	(Z)	81.3	8.1	0.4
Home furnishings	158	128,614	115,390	10.6	0.8	1.1	60.8	25.6	1.1
Paper, allied products	106	147,011	138,865	51.4	...	0.7	8.0	34.4	5.4
Paper	73	(D)	118,327	55.2	...	0.8	4.7	34.7	4.7
Stationery, office supplies	33	(D)	20,538	29.7	...	...	27.3	33.0	10.0
Farm products (raw materials)	130	358,259	307,356	40.5	0.1	...	0.7	37.3	21.4
Cotton	14	56,404	34,074	(V)	(V)	(V)	(V)	(V)	(V)
Grain	16	112,550	97,430	23.6	...	...	...	24.5	51.9
Hides, skins, raw furs	58	(D)	106,046	34.4	0.3	...	1.0	57.7	6.6
Livestock	3	5,445	5,445	36.2	...	...	3.3	60.4	...
Tobacco (leaf)	7	11,717	11,717	70.3	...	...	...	13.0	16.7
Wool, mohair	22	37,298	36,999	61.5	...	...	2.3	34.5	1.7
Miscellaneous inedible farm products	10	(D)	15,645	42.1	...	...	...	56.0	2.9
Automotive	79	(D)	76,273	40.3	0.4	0.7	22.5	13.0	23.0
Electrical-electronic apparatus, equipment, appliances	223	228,108	213,728	52.6	(Z)	6.3	5.6	27.3	8.1
Electrical apparatus, supplies	106	77,996	74,602	46.9	(Z)	1.3	1.9	41.9	8.1
Appliances, radios, TV sets	28	(D)	23,287	13.5	0.4	0.5	43.3	37.0	5.3
Electronic parts, equipment	89	(D)	115,839	64.2	...	10.8	0.5	15.9	8.7
Hardware, plumbing-heating goods	120	76,899	65,377	28.1	0.1	0.5	15.8	49.2	6.3
Hardware	55	36,197	31,060	30.9	...	1.0	9.5	53.6	5.1
Plumbing, heating goods	65	40,702	34,317	25.5	0.3	0.1	21.5	45.2	7.4
Lumber, construction materials	85	104,271	81,185	43.1	...	0.1	9.1	40.8	6.8
Lumber, millwork	43	(D)	52,436	31.3	...	...	10.1	48.7	9.8
Construction materials (except lumber)	42	(D)	28,749	64.5	...	0.4	7.4	26.3	1.4
Machinery, equipment, supplies	439	390,980	333,976	58.0	(Z)	3.6	1.8	9.9	26.7
Air conditioning, commercial refrigeration equipment	16	31,606	31,606	63.4	0.1	0.3	2.7	30.9	2.5
Commercial machines, equipment	33	12,411	9,511	38.0	0.1	3.1	8.9	11.5	38.5
Construction machinery, equipment	18	(D)	8,808	(V)	(V)	(V)	(V)	(V)	(V)
Farm -garden machinery, equipment	10	(D)	7,063	6.7	...	...	...	2.4	90.9
Industrial machinery, equipment, supplies	267	205,245	182,328	52.2	...	3.9	1.6	6.2	36.1
Professional equipment, supplies	19	5,702	4,861	29.5	...	0.7	4.4	51.9	13.5
Service establishment equipment, supplies	35	27,179	23,384	36.9	...	14.6	2.1	29.8	16.7
Transportation (except automotive) equipment, supplies	41	(D)	66,415	89.4	...	1.3	1.2	1.3	6.7

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. *Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.
[1]Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc., users.

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
				Percentage distribution					
	Establishments	Sales	Total	To industrial, commercial, etc., users	To consumers and farmers[1]	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	($1,000)	($1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
NEW YORK-NORTHEASTERN NEW JERSEY—Continued									
Merchandise agents, brokers—Continued									
Metals, metalwork (except scrap)	112	268,988	214,118	49.7	...	19.3	0.4	20.5	9.9
Iron, steel and products	73	(D)	64,821	64.8	...	3.3	1.5	22.0	8.4
Nonferrous metals, metalwork	39	(D)	149,297	43.2	...	26.3	...	19.9	10.6
Other merchandise agents, brokers	819	1,717,728	1,334,046	38.8	(Z)	1.5	12.9	29.2	17.5
Scrap iron and steel	7	(D)	(D)	26.3	...	...	1.8	...	71.9
Amusements, sporting goods, toys	115	(D)	94,795	3.8	...	0.1	44.8	49.4	1.9
Books, magazines, newspapers	24	(D)	40,550	29.4	0.2	0.4	10.1	46.6	13.3
Coal, coke	20	55,083	46,892	37.8	...	0.1	1.8	23.1	37.2
Farm supplies	15	45,857	45,612	51.9	0.1	...	1.2	29.4	17.4
Jewelry	51	(D)	(D)	12.4	...	...	45.1	37.3	5.2
Yarns	43	(D)	75,421	82.9	...	...	4.9	10.7	1.5
Petroleum and products	33	(D)	134,146	49.8	...	...	13.1	36.7	0.5
General merchandise	183	(D)	327,397	10.7	...	0.3	18.2	23.9	46.9
Miscellaneous products, agents, brokers, n.e.c.	328	612,253	530,192	54.6	(Z)	3.6	6.1	29.2	6.4
Assemblers of farm products	114	125,170	83,761	(V)	(V)	(V)	(V)	(V)	(V)
PHILADELPHIA									
Merchant wholesalers:									
Grocery, confectionery, meat wholesalers	549	465,987	327,500	23.4	0.7	1.2	52.1	22.5	0.1
General-line grocery wholesalers	41	139,560	79,390	(V)	(V)	(V)	(V)	(V)	(V)
Confectionery wholesalers	36	12,389	8,469	(V)	(V)	(V)	(V)	(V)	(V)
Fish, sea food distributors	43	22,714	20,394	26.4	0.5	...	60.3	12.8	...
Meat, meat products wholesalers	175	118,956	86,037	31.0	1.6	0.8	36.8	29.6	0.1
Specialty-line grocery wholesalers	254	172,368	133,210	26.3	0.7	2.3	38.1	32.6	(Z)
Farm products (edible) distributors	236	142,207	128,748	5.3	0.5	2.3	71.8	20.0	0.2
Poultry, poultry products distributors	62	45,535	38,572	3.8	0.5	6.7	67.9	21.2	...
Fresh fruit, vegetable wholesalers	174	96,672	90,176	5.9	0.5	0.4	73.5	19.4	0.3
Beer, wine, distilled spirits wholesalers	277	141,384	97,643	(V)	(V)	(V)	(V)	(V)	(V)
Beer, ale distributors	245	75,642	63,987	3.7	11.5	0.7	57.1	26.9	...
Wine, distilled spirits wholesalers	32	65,742	33,656	(V)	(V)	(V)	(V)	(V)	(V)
Tobacco distributors	100	94,951	91,980	0.8	1.0	0.7	80.1	17.4	...
Drugs, chemicals, allied products wholesalers	164	84,814	79,359	26.1	1.1	0.9	58.5	4.3	9.0
General-line drug wholesalers	6	38,829	38,829	4.4	0.2	...	95.4	...	...
Specialty-line drug, toiletries wholesalers	67	21,257	17,925	6.7	2.1	0.3	38.5	13.1	39.2
Industrial chemicals, explosives distributors	47	18,829	17,897	89.0	0.1	3.6	2.9	3.7	0.7
Paint, varnish wholesalers	44	5,899	4,708	40.6	9.1	0.1	41.8	8.4	...
Dry goods, apparel wholesalers	344	126,821	107,987	19.2	0.6	0.3	71.2	7.9	0.7
Clothing, furnishings, footwear wholesalers	171	54,913	49,290	8.5	0.3	0.3	88.0	2.7	0.2
General-line dry goods wholesalers	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers	159	60,825	52,137	24.3	0.9	0.4	64.0	9.3	1.1
Piece goods converters	11	(D)	(D)	82.4	...	...	4.0	11.1	2.5
Furniture, home furnishings wholesalers	185	74,180	61,290	14.5	2.1	(Z)	75.1	7.8	0.5
Furniture (household, office) wholesalers	75	23,057	17,946	23.2	1.5	0.1	58.1	15.4	1.6
Home furnishings, floor coverings wholesalers	110	51,123	43,344	10.8	2.4	(Z)	82.1	4.6	(Z)
Paper, allied products wholesalers	210	101,301	93,509	54.8	0.5	1.7	16.6	26.3	(Z)
Coarse paper and products wholesalers	111	51,345	45,185	58.7	0.3	0.2	24.2	16.6	(Z)
Printing and fine paper distributors	37	37,923	37,772	51.3	0.1	3.7	3.3	41.6	(Z)
Stationery, office supplies wholesalers	42	8,531	7,441	65.0	0.7	0.7	27.9	5.7	...
Wallpaper wholesalers	20	3,502	3,111	16.0	8.5	...	42.7	32.9	...
Farm products (raw materials) merchants	82	190,374	167,253	47.3	0.2	1.1	6.4	27.5	17.5
Automotive wholesalers	319	87,263	60,386	(V)	(V)	(V)	(V)	(V)	(V)
Motor vehicle distributors	36	22,834	8,858	(V)	(V)	(V)	(V)	(V)	(V)
Automotive equipment, tire-tube wholesalers	283	64,429	51,528	18.4	2.8	1.1	[2]59.9	15.8	2.0
Electrical, electronics, appliance distributors	201	234,134	166,646	28.2	1.8	1.9	[3]66.0	1.8	0.2
Electrical apparatus, supplies distributors	104	84,361	67,443	58.4	1.6	2.1	[4]34.4	3.4	0.1
Electrical appliance, radio, TV set wholesalers	42	113,911	84,763	4.4	2.2	0.7	[5]92.5	0.3	...
Electronic parts, equipment distributors	55	35,862	14,440	(V)	(V)	(V)	(V)	(V)	(V)
Hardware, plumbing-heating goods wholesalers	264	127,443	103,803	43.5	2.1	1.6	36.7	15.6	0.4
Hardware wholesalers	68	40,596	33,986	18.6	1.6	1.5	66.8	11.6	...
Plumbing, heating equipment, supplies distributors	196	86,847	69,817	55.7	2.4	1.6	22.1	17.5	0.7
Lumber, construction materials distributors	234	215,156	167,026	16.8	[6]23.6	0.4	48.2	10.8	0.2
Lumber, millwork wholesalers	103	119,681	104,708	15.3	[6]10.7	0.1	62.4	11.3	0.2
Construction materials distributors	131	95,475	62,318	(V)	(V)	(V)	(V)	(V)	(V)
Machinery, equipment, supplies distributors	774	275,214	236,439	72.0	(7)	4.2	13.3	9.3	1.2
Air conditioning, commercial refrigeration equipment distributors	46	13,615	12,742	61.3	(7)	0.7	23.0	14.9	...
Commercial machines, equipment distributors	93	18,148	13,636	77.7	(7)	0.4	14.0	5.1	2.8
Construction machinery, equipment dealers	36	26,451	22,422	93.7	(7)	0.5	0.5	4.5	0.9
Farm-garden machinery, equipment wholesalers	18	11,879	11,396	33.5	(7)	0.8	63.2	2.0	0.5
Industrial machinery, equipment distributors	179	72,045	58,594	73.2	(7)	12.8	6.1	7.4	0.5
Industrial materials, supplies distributors	139	62,433	55,836	75.6	(7)	1.8	6.8	15.7	0.2
Professional equipment, supplies distributors	104	23,864	19,184	64.2	(7)	2.7	21.4	4.1	7.5
Service establishment supply houses	141	41,687	37,851	75.6	(7)	0.7	15.4	8.2	0.1
Transportation equipment distributors	18	5,092	4,778	21.0	(7)	7.7	41.1	23.9	6.2
Metals, metalwork (except scrap) distributors	121	122,630	97,292	68.7	(7)	1.4	14.1	14.8	1.0
Iron, steel and products distributors	97	103,412	80,552	69.3	(7)	1.4	16.7	11.5	1.1
Nonferrous metals distributors	24	19,218	16,740	65.9	(7)	1.2	1.8	30.7	0.4

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. [1]Including sales by construction material distributors to contractors and builders. [2]Includes 25.9 to repair shops, 34.0 to retailers. [3]Includes 3.3 to repair shops, 62.7 to retailers. [4]Includes 3.5 to repair shops, 30.9 to retailers. [5]Includes 1.8 to repair shops, 90.7 to retailers. [6]Including sales to contractors and builders. [7]Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc., users.

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
				Percentage distribution					
	Establishments	Sales	Total	To industrial, commercial, etc., users	To consumers and farmers	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	($1,000)	($1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
PHILADELPHIA—Continued									
Merchant wholesalers—Continued									
Scrap, waste materials dealers	407	111,320	97,248	64.8	(1)	(Z)	(2)	29.5	5.7
Iron, steel scrap dealers	120	50,479	41,922	81.3	(1)	...	(2)	14.2	4.5
Waste materials dealers	287	60,841	55,326	52.2	(1)	(Z)	(2)	41.1	6.6
Other merchant wholesalers	542	258,655	184,359	31.5	1.8	1.3	51.4	12.4	1.6
Amusement, sporting goods distributors	67	33,819	30,349	11.1	2.0	2.1	74.8	9.8	0.2
Book, magazine, newspaper wholesalers	45	13,595	11,881	9.0	2.3	(Z)	85.5	3.2	...
Coal wholesalers	36	36,154	25,517	55.9	(1)	0.2	27.0	10.0	6.9
Farm supplies wholesalers	44	51,026	28,068	(V)	(V)	(V)	(V)	(V)	(V)
Jewelry wholesalers	101	27,619	23,939	5.5	5.2	4.2	61.2	23.8	(Z)
Petroleum products distributors	36	16,043	9,730	(V)	(V)	(V)	(V)	(V)	(V)
Gift, art goods, greeting card wholesalers	33	5,768	4,851	5.0	0.5	...	93.2	1.1	0.1
Flower, bulb, plant wholesalers	31	5,230	4,761	2.9	...	...	91.2	5.9	0.1
Miscellaneous products merchant wholesalers	149	69,401	45,263	(V)	(V)	(V)	(V)	(V)	(V)
Manufacturers' sales branches, sales offices:									
Food and kindred products	79	519,050			Not analyzed by class of customer				
Textile mill products	22	47,846	41,164	60.3	(Z)	0.7	8.6	25.9	4.5
Apparel and related products	7	21,205	21,205	...	...	2.9	95.0	1.7	0.4
Furniture and fixtures	14	12,746	11,047	59.4	0.1	0.6	37.9	1.9	0.1
Paper and allied products	16	34,173	32,173	52.6	...	0.1	1.3	46.0	(Z)
Chemicals and allied products	77	395,729	321,275	64.2	(Z)	0.8	19.1	13.9	2.0
Rubber products	25	61,964	61,104	17.2	...	0.9	53.7	27.8	0.4
Leather and leather products	6	(D)	(D)	64.3	...	...	20.4	8.3	7.0
Stone, clay, and glass products	41	154,279	138,471	65.2	0.4	1.3	7.0	25.7	0.4
Primary metal products	55	(D)	477,849	81.5	(1)	1.6	0.3	16.2	0.3
Fabricated metal products	48	127,078	120,282	67.9	1.2	1.9	3.3	24.2	1.5
Machinery (except electrical)	141	284,140	279,661	42.3	0.1	3.1	8.0	41.2	5.4
Electrical machinery	62	287,863	287,845	59.4	0.1	14.2	3.8	22.3	0.2
Transportation equipment	28	(D)	307,105	4.5	0.3	0.5	91.7	3.0	(D)
Instruments and related products	35	61,141	60,629	84.3	0.3	1.3	7.0	5.9	1.2
Other manufacturers' products*	75	190,245			Not analyzed by class of customer				
Merchandise agents, brokers:									
Groceries, confectionery, meats	93	204,248	187,381	22.7	...	...	14.1	63.3	...
Groceries (combination of food lines)	5	12,010	10,362	30.1	...	...	...	69.9	...
Canned foods	32	55,200	51,700	10.0	...	...	12.1	77.8	...
Coffee, tea, spices	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Confectionery	5	5,111	5,111	54.8	...	...	10.2	35.1	...
Flour	4	(D)	(D)	22.3	...	...	...	77.7	...
Meats, provisions (except canned)	7	23,587	23,587	12.6	...	...	1.5	85.9	...
Sugar	10	57,331	56,316	45.3	...	...	13.0	41.6	...
Miscellaneous grocery products	27	44,558	33,883	5.5	...	...	32.7	61.9	...
Farm products (edible)	72	130,781	123,617	2.6	(Z)	1.0	38.0	58.4	...
Dairy, poultry products	12	55,969	52,579	0.9	...	2.4	46.7	50.1	...
Fruits, vegetables	60	74,812	71,038	3.9	...	(Z)	31.5	64.5	...
Drugs, chemicals, paints	19	15,800	12,024	47.1	...	...	4.9	47.2	0.9
Drugs, proprietaries, toiletries	6	(D)	5,013	27.4	...	...	2.7	69.9	...
Chemicals, explosives	9	8,027	6,497	59.7	...	...	6.9	33.4	...
Paints, varnishes, lacquers, enamels	4	(D)	514	(V)	(V)	(V)	(V)	(V)	(V)
Apparel (including footwear)	11	(D)	6,665	...	...	...	74.0	26.0	...
Clothing, furnishings (men's, women's)	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Men's, boys' clothing, furnishings	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Women's, children's clothing, accessories	3	1,300	1,300	...	...	...	100.0	...	...
Furs (dressed), fur clothing	...	...	...	...	...	...	...	...	...
Handbags	...	...	...	...	...	...	...	...	...
Millinery, millinery supplies	...	...	...	...	...	...	...	...	...
Shoes, other footwear	3	(D)	(D)	...	...	...	100.0	...	...
Work clothing	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods	22	(D)	41,844	56.1	...	0.6	21.9	20.8	0.7
Hosiery	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods	5	(D)	(D)	28.1	...	...	49.7	22.2	...
Piece goods	15	(D)	28,645	69.0	...	0.8	9.1	20.1	1.0
Furniture, home furnishings	28	16,413	14,623	1.9	1.5	...	57.7	38.8	0.2
Furniture	16	(D)	6,651	4.3	0.2	...	82.0	13.5	...
Home furnishings	12	(D)	7,772	...	2.5	...	37.3	59.8	0.3
Paper, allied products	14	10,690	8,902	26.1	...	...	9.2	64.7	...
Paper	11	(D)	(D)	21.0	...	...	0.8	78.2	...
Stationery, office supplies	3	(D)	(D)	39.0	...	...	30.6	30.4	...
Farm products (raw materials)	28	48,025	45,820	61.5	0.7	4.6	1.9	26.7	4.6
Cotton	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Grain	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs	4	(D)	(D)	99.6	...	...	...	...	0.4
Livestock	8	11,711	11,711	48.6	2.7	...	0.5	48.2	...
Tobacco (leaf)	...	...	...	...	...	...	...	...	...
Wool, mohair	8	15,574	14,749	72.6	...	...	...	27.4	...
Miscellaneous inedible farm products	3	(D)	(D)	22.3	...	...	77.2	0.5	...
Automotive	21	12,966	12,492	18.3	...	4.8	24.1	52.4	0.4
Electrical-electronic apparatus, equipment, appliances	83	89,782	73,052	65.6	...	6.9	0.4	27.0	0.1
Electrical apparatus, supplies	46	(D)	(D)	51.4	...	2.5	0.6	45.3	0.1
Appliances, radios, TV sets	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Electronic parts, equipment	35	45,649	38,967	78.1	...	10.9	0.1	11.0	...

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. *Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures. [1]Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc., users. [2]Sales, if any, to retailers combined with sales to wholesalers.

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
				Percentage distribution					
	Establishments (Number)	Sales ($1,000)	Total ($1,000)	To industrial, commercial, etc., users (Percent)	To consumers and farmers (Percent)	To Federal Government (Percent)	To retailers (Percent)	To wholesale organizations (Percent)	For export (Percent)
PHILADELPHIA—Continued									
Merchandise agents, brokers—Continued									
Hardware, plumbing-heating goods	47	29,282	26,864	47.6	D.1	0.9	16.2	35.2	(Z)
Hardware	12	(D)	5,570	54.1	0.1	1.3	16.9	27.6	...
Plumbing, heating goods	35	(D)	21,294	45.8	0.1	D.7	16.D	37.2	...
Lumber, construction materials	22	13,432	12,246	69.3	0.1	0.3	2D.2	10.1	...
Lumber, millwork	6	3,838	2,876	43.8	0.6	...	38.6	17.0	...
Construction materials (except lumber)	16	9,594	9,370	77.1	...	0.4	14.5	8.0	...
Machinery, equipment, supplies	152	93,189	73,823	65.8	0.1	4.7	3.7	25.2	0.5
Air conditioning, commercial refrigeration equipment	14	(D)	4,D99	48.2	0.1	0.7	18.2	32.8	...
Commercial machines, equipment	8	5,539	5,339	37.9	...	39.9	20.6	(Z)	1.6
Construction machinery, equipment	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm-garden machinery, equipment	3	2,054	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Industrial machinery, equipment, supplies	108	70,864	56,446	68.4	0.1	2.3	1.1	27.5	0.6
Professional equipment, supplies	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Service establishment equipment, supplies	11	5,524	4,957	85.2	...	...	...	14.8	...
Transportation (except automotive) equipment, supplies	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Metals, metalwork (except scrap)	30	25,485	22,627	77.3	...	2.D	10.9	9.7	...
Iron, steel and products	28	(D)	(D)	75.2	...	2.2	12.5	10.1	...
Nonferrous metals, metalwork	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other merchandise agents, brokers	76	87,499	74,613	70.3	(Z)	1.3	13.D	8.5	6.8
Scrap iron and steel	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Amusements, sporting goods, toys	4	2,618	(D)	(V)	(V)	(V)	(V)	(V)	(V)
Books, magazines, newspapers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Coal, coke	9	23,399	17,433	57.6	...	...	19.8	11.9	10.6
Farm supplies	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Jewelry	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Yarns	17	34,275	31,408	97.9	...	D.1	1.2	...	0.8
Petroleum and products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
General merchandise	1D	7,467	7,246	34.0	...	...	9.9	14.8	41.3
Miscellaneous products, agents, brokers, n.e.c.	31	16,206	14,329	47.5	...	6.7	27.8	18.1	...
Assemblers of farm products	42	32,334	12,547	(V)	(V)	(V)	(V)	(V)	(V)
PITTSBURG									
Merchant wholesalers:									
Grocery, confectionery, meat wholesalers	236	152,209	122,730	16.7	0.3	0.3	67.3	15.2	0.1
General-line grocery wholesalers	55	66,260	52,212	11.5	0.1	D.2	88.1	...	0.2
Confectionery wholesalers	35	7,518	6,416	2.D	0.8	1.2	76.4	19.4	D.2
Fish, sea food distributors	8	6,340	4,263	(V)	(V)	(V)	(V)	(V)	(V)
Meat, meat products wholesalers	36	13,123	9,414	33.9	D.2	D.8	35.6	29.4	...
Specialty-line grocery wholesalers	102	58,968	50,425	22.0	0.4	D.1	53.8	23.6	0.1
Farm products (edible) distributors	131	73,174	61,132	3.4	0.5	D.2	54.1	41.8	...
Poultry, poultry products distributors	23	9,376	7,757	11.9	...	D.9	39.7	47.4	...
Fresh fruit, vegetable wholesalers	108	63,798	53,375	2.2	0.6	0.1	56.2	41.0	...
Beer, wine, distilled spirits wholesalers	288	77,238	64,727	4.1	14.4	0.8	49.0	30.9	0.7
Beer, ale distributors	268	67,043	6D,212	4.4	12.4	0.9	48.3	33.3	0.7
Wine, distilled spirits wholesalers	2D	10,195	4,515	(V)	(V)	(V)	(V)	(V)	(V)
Tobacco distributors	46	38,172	36,559	2.1	D.4	...	80.4	16.4	0.7
Drugs, chemicals, allied products wholesalers	63	46,148	39,786	18.3	0.3	0.1	72.6	8.7	...
General-line drug wholesalers	5	27,840	27,840	3.D	0.1	...	96.8	...	...
Specialty-line drug, toiletries wholesalers	2D	6,164	3,066	(V)	(V)	(V)	(V)	(V)	(V)
Industrial chemicals, explosives distributors	22	6,208	4,84D	81.7	D.7	D.9	10.4	6.4	...
Paint, varnish wholesalers	16	5,936	4,040	(V)	(V)	(V)	(V)	(V)	(V)
Dry goods, apparel wholesalers	86	29,707	22,185	16.4	0.8	D.4	80.1	2.4	...
Clothing, furnishings, footwear wholesalers	66	22,419	18,8D2	17.9	0.9	D.4	79.9	0.9	...
General-line dry goods wholesalers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers	19	(D)	(D)	(V)	(V)	(V)	(V)	(V)	(V)
Piece goods converters	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers	72	32,294	24,100	20.5	4.9	0.9	71.6	2.1	...
Furniture (household, office) wholesalers	3D	15,745	9,440	(V)	(V)	(V)	(V)	(V)	(V)
Home furnishings, floor coverings wholesalers	42	16,549	14,66D	6.7	0.5	1.5	88.6	2.7	...
Paper, allied products wholesalers	57	46,239	29,740	(V)	(V)	(V)	(V)	(V)	(V)
Coarse paper and products wholesalers	21	14,599	8,395	(V)	(V)	(V)	(V)	(V)	(V)
Printing and fine paper distributors	12	24,D28	17,643	84.5	...	...	13.2	2.3	...
Stationery, office supplies wholesalers	22	(D)	(D)	(V)	(V)	(V)	(V)	(V)	(V)
Wallpaper wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	6	1,806	1,649	15.3	2.1	...	53.1	29.5	...
Automotive wholesalers	183	44,730	3D,925	(V)	(V)	(V)	(V)	(V)	(V)
Motor vehicle distributors	15	5,188	2,7D4	(V)	(V)	(V)	(V)	(V)	(V)
Automotive equipment, tire-tube wholesalers	168	39,542	28,221	2D.6	3.7	0.3	[1]51.9	22.4	1.1
Electrical, electronics, appliance distributors	97	107,312	89,003	32.2	1.0	0.2	[2]62.7	3.8	0.1
Electrical apparatus, supplies distributors	5D	4D,993	36,972	63.2	1.D	0.3	[3]33.D	2.4	0.2
Electrical appliance, radio, TV set wholesalers	28	59,583	46,024	9.2	1.2	D.1	[4]84.3	5.1	...
Electronic parts, equipment distributors	19	6,736	6,007	17.4	...	0.2	[5]80.2	1.7	0.4
Hardware, plumbing-heating goods wholesalers	80	72,134	46,377	(V)	(V)	(V)	(V)	(V)	(V)
Hardware wholesalers	26	39,142	19,4D2	(V)	(V)	(V)	(V)	(V)	(V)
Plumbing, heating equipment, supplies distributors	54	32,992	26,975	31.3	D.8	(Z)	59.D	8.6	0.2

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than D.1 percent. Note: Percentages may not add to 100.0 because of rounding. [1]Includes 30.3 to repair shops, 21.6 to retailers. [2]Includes 4.4 to repair shops, 58.3 to retailers. [3]Includes 1.9 to repair shops, 31.1 to retailers. [4]Includes 1.1 to repair shops, 83.2 to retailers. [5]Includes 45.D to repair shops, 35.2 to retailers.

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
				Percentage distribution					
	Establishments	Sales	Total	To industrial, commercial, etc., users	To consumers and farmers[1]	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	($1,000)	($1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
PITTSBURGH—Continued									
Merchant wholesalers—Continued									
Lumber, construction materials distributors	141	124,665	91,786	29.4	[2]14.0	1.1	34.5	20.9	(Z)
Lumber, millwork wholesalers	59	64,761	55,301	34.7	[2]7.0	1.7	47.3	9.3	(Z)
Construction materials distributors	82	59,904	36,485	(V)	(V)	(V)	(V)	(V)	(V)
Machinery, equipment, supplies distributors	374	160,706	132,599	74.2	([3])	1.1	14.8	9.0	0.9
Air conditioning, commercial refrigeration equipment distributors	22	7,407	1,714	(V)	(V)	(V)	(V)	(V)	(V)
Commercial machines, equipment distributors	39	7,958	5,907	36.8	([3])	11.5	35.4	16.3	...
Construction machinery, equipment dealers	28	25,166	22,898	96.5	([3])	0.1	0.5	2.6	0.3
Farm-garden machinery, equipment wholesalers	9	4,885	4,759	10.4	([3])	0.1	89.1	...	0.1
Industrial machinery, equipment distributors	67	31,273	26,346	81.3	([3])	0.6	9.0	7.3	1.8
Industrial materials, supplies distributors	87	48,051	42,141	71.1	([3])	0.7	9.9	17.2	1.1
Professional equipment, supplies distributors	35	14,249	12,564	69.8	([3])	2.8	25.1	0.4	2.0
Service establishment supply houses	82	16,106	14,976	77.6	([3])	0.2	18.9	3.4	(Z)
Transportation equipment distributors	5	5,611	1,294	(V)	(V)	(V)	(V)	(V)	(V)
Metals, metalwork (except scrap) distributors	62	71,262	62,008	74.0	([3])	0.3	12.8	12.6	0.3
Iron, steel and products distributors	52	47,941	40,383	63.5	([3])	0.4	17.4	18.5	0.2
Nonferrous metals distributors	10	23,321	21,625	93.7	([3])	(Z)	4.3	1.7	0.3
Scrap, waste materials dealers	135	78,491	68,672	79.9	([3])	0.5	([4])	19.0	0.6
Iron, steel scrap dealers	88	53,008	44,435	79.0	([3])	0.6	([4])	20.4	0.1
Waste materials dealers	47	25,483	24,237	81.7	([3])	0.2	([4])	16.6	1.4
Other merchant wholesalers	181	82,501	69,120	23.1	1.5	0.1	60.3	14.6	0.5
Amusement, sporting goods distributors	30	12,133	11,673	4.4	3.1	0.2	66.7	25.4	0.1
Book, magazine, newspaper wholesalers	18	5,460	4,682	7.1	5.5	...	87.3	...	0.2
Coal wholesalers	19	21,671	18,239	50.9	([3])	0.1	40.3	8.7	0.1
Farm supplies wholesalers	8	7,638	7,255	25.1	(Z)	(Z)	71.6	3.3	...
Jewelry wholesalers	38	10,765	8,324	9.3	2.5	0.2	84.6	3.5	...
Petroleum products distributors	15	6,212	2,266	(V)	(V)	(V)	(V)	(V)	(V)
Gift, art goods, greeting card wholesalers	9	2,010	2,010	30.2	0.5	...	27.6	41.6	...
Flower, bulb, plant wholesalers	9	3,544	3,261	0.3	0.2	...	94.3	5.2	...
Miscellaneous products merchant wholesalers	35	13,068	11,410	13.4	2.0	(Z)	56.7	28.0	...
Manufacturers' sales branches, sales offices:									
Food and kindred products	57	227,603		Not analyzed by class of customer					
Textile mill products	7	10,997	10,997	22.8	0.7	0.1	40.8	35.6	...
Apparel and related products	...	...	...	...	...	...	...	...	...
Furniture and fixtures	10	5,289	5,030	48.1	0.7	1.2	49.9	...	0.1
Paper and allied products	5	6,406	6,406	44.4	...	...	0.1	55.5	...
Chemicals and allied products	51	110,221	105,770	55.6	0.5	0.9	24.3	18.2	0.4
Rubber products	14	35,434	35,434	13.2	...	0.2	60.0	26.6	(Z)
Leather and leather products	...	...	...	...	...	...	...	...	...
Stone, clay, and glass products	32	82,819	74,158	69.7	1.0	1.0	11.1	17.3	...
Primary metal products	44	641,388	617,024	83.2	([3])	4.1	0.1	12.3	0.3
Fabricated metal products	29	110,782	107,966	76.5	...	7.7	3.3	12.3	0.2
Machinery (except electrical)	93	118,670	102,287	66.9	0.3	1.0	13.6	17.7	0.6
Electrical machinery	44	127,518	127,389	72.7	(Z)	0.6	6.3	20.3	(Z)
Transportation equipment	23	186,692	185,849	5.5	0.2	0.4	90.8	3.1	...
Instruments and related products	25	24,285	24,181	69.9	1.1	18.6	2.2	6.0	2.3
Other manufacturers' products*	37	104,830		Not analyzed by class of customer					
Merchandise agents, brokers:									
Groceries, confectionery, meats	43	76,964	71,806	14.9	(Z)	5.5	25.2	54.3	...
Farm products (edible)	17	37,798	33,143	0.2	...	...	11.8	88.0	...
Dairy, poultry products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables	15	(D)	(D)	0.3	...	...	13.0	86.7	...
Drugs, chemicals, paints	9	6,309	6,128	57.8	...	...	7.2	28.7	6.4
Apparel (including footwear)	9	3,698	3,302	...	...	...	100.0	...	...
Dry goods, piece goods	...	...	...	...	...	...	...	...	...
Furniture, home furnishings	3	(D)	(D)	...	...	...	96.0	4.0	...
Paper, allied products	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	10	18,955	18,955	56.1	12.6	...	2.2	29.1	...
Cotton	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Grain	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs	...	...	...	...	...	...	...	...	...
Livestock	7	16,825	16,825	50.6	14.2	...	2.5	32.7	...
Tobacco (leaf)	...	...	...	...	...	...	...	...	...
Wool, mohair	...	...	...	...	...	...	...	...	...
Miscellaneous inedible farm products	...	...	...	...	...	...	...	...	...
Automotive	4	1,877	1,617	...	...	...	...	43.9	56.1
Electrical-electronic apparatus, equipment, appliances	35	25,552	21,660	53.5	...	1.7	4.0	40.7	0.1
Hardware, plumbing, heating goods	18	7,429	7,225	33.8	...	0.3	8.1	57.8	...
Lumber, construction materials	17	13,762	12,892	51.9	0.1	(Z)	25.5	22.5	...
Machinery, equipment, supplies	85	50,149	45,182	92.7	(Z)	(Z)	3.1	3.1	1.0
Metals, metalwork (except scrap)	29	22,610	19,243	97.3	...	...	...	2.7	...
Other merchandise agents, brokers	40	39,831	28,558	60.9	...	0.2	9.7	20.8	8.3
Assemblers of farm products	18	47,547	45,984	81.9	3.6	...	4.4	10.1	...

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. *Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.
[1]Including sales by construction material distributors to contractors and builders. [2]Including sales to contractors and builders. [3]Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc., users. [4]Sales, if any, to retailers combined with sales to wholesalers.

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
				Percentage distribution					
	Establishments (Number)	Sales ($1,000)	Total ($1,000)	To industrial, commercial, etc., users (Percent)	To consumers and farmers[1] (Percent)	To Federal Government (Percent)	To retailers (Percent)	To wholesale organizations (Percent)	For export (Percent)
PORTLAND OREGON									
Merchant wholesalers:									
Grocery, confectionery, meat wholesalers	90	77,352	72,025	12.5	0.2	0.4	78.5	5.9	2.5
General-line grocery wholesalers	9	46,817	46,817	4.2	...	0.1	94.1	1.3	0.2
Confectionery wholesalers	10	3,130	1,977	(V)	(V)	(V)	(V)	(V)	(V)
Fish, sea food distributors	7	2,754	2,754	35.7	1.5	6.2	54.8	1.8	...
Meat, meat products wholesalers	19	9,180	7,080	51.1	1.2	...	41.6	4.3	1.9
Specialty-line grocery wholesalers	45	15,471	13,397	17.5	0.1	0.2	59.2	11.6	11.5
Farm products (edible) distributors	42	26,369	20,639	2.7	...	0.9	58.9	36.1	1.4
Poultry, poultry products distributors	8	2,155	2,119	21.7	...	6.7	40.9	27.6	3.1
Fresh fruit, vegetable wholesalers	34	24,214	18,520	0.5	...	0.3	60.9	37.1	1.2
Beer, wine, distilled spirits wholesalers	29	12,584	11,427	...	2.9	...	93.9	3.2	...
Beer, ale distributors	21	(D)	8,237	...	0.5	...	96.0	3.5	...
Wine, distilled spirits wholesalers	8	(D)	3,190	...	9.2	...	88.5	2.3	...
Tobacco distributors	13	12,935	12,935	1.3	0.5	...	95.6	2.6	...
Drugs, chemicals, allied products wholesalers	40	30,416	25,559	29.0	0.4	0.3	62.4	8.0	...
General-line drug wholesalers	4	16,637	(D)	3.2	0.3	0.1	96.4	(Z)	...
Specialty-line drug, toiletries wholesalers	14	4,308	3,885	4.1	...	0.1	75.8	20.0	...
Industrial chemicals, explosives distributors	13	8,502	8,031	82.6	...	0.7	2.9	13.7	...
Paint, varnish wholesalers	9	969	(D)	(V)	(V)	(V)	(V)	(V)	(V)
Dry goods, apparel wholesalers	23	(D)	7,569	7.7	0.2	0.2	91.9	0.1	...
Clothing, furnishings, footwear wholesalers	16	(D)	3,364	3.6	...	0.1	96.3	0.1	...
General-line dry goods wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers	5	(D)	(D)	(V)	(V)	(V)	(V)	(V)	(V)
Piece goods converters	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers	31	22,127	18,489	26.4	0.1	1.0	69.8	2.8	...
Furniture (household, office) wholesalers	13	(D)	5,334	(V)	(V)	(V)	(V)	(V)	(V)
Home furnishings, floor coverings wholesalers	18	(D)	13,155	4.7	...	1.3	90.1	3.9	...
Paper, allied products wholesalers	27	18,558	17,529	75.6	0.2	1.3	20.4	2.4	...
Coarse paper and products wholesalers	14	15,865	15,607	75.3	0.2	1.3	20.5	2.7	...
Printing and fine paper distributors	6	(D)	1,596	86.5	0.1	1.8	11.2	0.5	...
Stationery, office supplies wholesalers	7	(D)	(D)	(V)	(V)	(V)	(V)	(V)	(V)
Wallpaper wholesalers	...	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	16	172,882	171,940	18.9	...	0.7	0.4	35.2	44.8
Automotive wholesalers	122	40,951	33,526	30.9	1.9	0.6	[2]38.0	28.6	0.1
Motor vehicle distributors	14	8,429	4,323	(V)	(V)	(V)	(V)	(V)	(V)
Automotive equipment, tire-tube wholesalers	108	32,522	29,203	21.3	2.1	0.7	[3]43.0	32.8	0.1
Electrical, electronics, appliance distributors	58	68,228	53,172	21.3	0.7	2.0	[4]65.1	8.9	2.0
Electrical apparatus, supplies distributors	26	35,149	32,257	34.0	0.2	3.3	[5]45.0	14.1	3.3
Electrical appliance, radio, TV set wholesalers	27	30,722	18,558	(V)	(V)	(V)	(V)	(V)	(V)
Electronic parts, equipment distributors	5	2,357	2,357	6.3	...	0.4	[6]91.0	2.3	...
Hardware, plumbing-heating goods wholesalers	46	47,319	44,451	29.0	0.2	0.3	65.0	5.4	0.1
Hardware wholesalers	21	26,733	26,123	24.3	0.2	0.2	74.7	0.6	0.1
Plumbing, heating equipment, supplies distributors	25	20,586	18,328	35.7	0.2	0.6	51.1	12.3	...
Lumber, construction materials distributors	148	258,975	242,383	9.7	[7]5.5	0.9	27.0	52.3	4.5
Lumber, millwork wholesalers	106	238,383	224,478	10.2	[7]1.3	1.0	27.0	55.7	4.8
Construction materials distributors	42	20,592	17,905	4.2	[7]58.0	0.5	26.6	9.7	1.0
Machinery, equipment, supplies distributors	242	100,026	83,884	68.8	([8])	0.9	19.4	8.8	1.9
Air conditioning, commercial refrigeration equipment distributors	13	2,925	1,341	(V)	(V)	(V)	(V)	(V)	(V)
Commercial machines, equipment distributors	25	7,065	5,451	86.1	([8])	0.3	8.9	4.4	0.3
Construction machinery, equipment dealers	25	24,177	24,168	84.4	([8])	0.6	0.9	9.8	4.2
Farm-garden machinery, equipment wholesalers	16	10,911	10,429	7.3	([8])	0.1	89.9	2.2	0.5
Industrial machinery, equipment distributors	49	13,899	10,345	75.0	([8])	2.1	5.8	15.0	2.0
Industrial materials, supplies distributors	53	23,680	17,573	71.4	([8])	1.0	12.4	13.3	1.9
Professional equipment, supplies distributors	18	6,508	5,879	82.4	([8])	0.6	16.4	0.6	...
Service establishment supply houses	35	7,751	6,477	64.6	([8])	1.7	29.5	4.3	...
Transportation equipment distributors	8	3,110	2,221	83.6	([8])	0.2	12.5	3.6	...
Metals, metalwork (except scrap) distributors	31	21,350	21,237	68.0	([8])	0.9	11.6	15.6	3.9
Iron, steel and products distributors	24	17,173	17,126	79.3	([8])	0.9	13.2	6.2	0.5
Nonferrous metals distributors	7	4,177	4,111	21.5	([8])	1.0	4.5	55.0	18.1
Scrap, waste materials dealers	32	(D)	8,354	70.6	([8])	...	([9])	28.3	1.1
Iron, steel scrap dealers	15	(D)	1,776	40.5	([8])	...	([9])	54.1	5.3
Waste materials dealers	17	7,127	6,578	78.8	([8])	...	([9])	21.3	...
Other merchant wholesalers	133	58,660	49,945	21.6	1.2	1.0	59.2	14.2	2.7
Amusement, sporting goods distributors	22	11,661	11,645	33.2	0.2	0.1	61.0	5.6	(Z)
Book, magazine, newspaper wholesalers	31	7,377	6,854	58.4	0.1	0.8	40.6	...	...
Coal wholesalers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm supplies wholesalers	16	16,136	14,386	1.6	0.2	0.3	58.6	33.9	5.3
Jewelry wholesalers	8	(D)	(D)	...	...	...	100.0	...	...
Petroleum products distributors	14	6,750	1,057	(V)	(V)	(V)	(V)	(V)	(V)
Gift, art goods, greeting card wholesalers	9	1,229	1,002	10.6	5.2	...	75.3	8.9	...
Flower, bulb, plant wholesalers	11	2,593	2,498	0.1	0.3	...	84.3	14.6	0.6
Miscellaneous products merchant wholesalers	21	10,215	9,804	25.2	1.8	3.7	52.1	11.2	6.0
Manufacturers' sales branches, sales offices:									
Food and kindred products	33	95,072		Not analyzed by class of customer					
Textile mill products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Apparel and related products	...	...	...	...	...	...	...	...	...
Furniture and fixtures	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. [1]Including sales by construction material distributors to contractors and builders. [2]Includes 19.7 to repair shops, 18.3 to retailers. [3]Includes 22.5 to repair shops, 20.5 to retailers. [4]Includes 3.1 to repair shops, 62.0 to retailers. [5]Includes 1.6 to repair shops, 43.4 to retailers. [6]Includes 31.0 to repair shops, 60.0 to retailers. [7]Including sales to contractors and builders. [8]Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc. users. [9]Sales, if any, to retailers combined with sales to wholesalers.

Table 4B WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
				Percentage distribution					
	Establishments	Sales	Total	To industrial, commercial, etc., users	To consumers and farmers	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	($1,000)	($1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
PORTLAND, OREGON—Continued									
Manufacturers' sales branches, sales offices—Continued									
Paper and allied products	3	(D)	(D)	29.3	...	...	D.8	69.9	...
Chemicals and allied products	26	31,869	31,556	32.8	1.1	2.1	38.5	24.4	1.2
Rubber products	9	21,523	21,239	12.9	...	D.6	61.3	25.3	...
Leather and leather products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products	7	7,601	5,099	(V)	(V)	(V)	(V)	(V)	(V)
Primary metal products	10	23,265	23,265	54.9	(1)	18.3	D.5	26.3	...
Fabricated metal products	17	32,338	31,274	81.1	...	D.4	2.6	16.0	(Z)
Machinery (except electrical)	48	48,716	48,716	27.4	D.1	1.2	61.4	9.1	D.9
Electrical machinery	16	39,104	39,033	53.7	...	29.9	7.1	9.3	(Z)
Transportation equipment	15	123,048	121,409	5.7	D.3	0.1	93.2	0.7	...
Instruments and related products	13	8,100	8,06D	54.5	2.5	1.4	23.4	7.2	11.0
Other manufacturers' products*	17	(D)		Not analyzed by class of customer					
Merchandise agents, brokers:									
Groceries, confectionery, meats	29	62,767	51,854	17.2	...	0.3	18.0	63.4	1.1
Farm products (edible)	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dairy, poultry products	...	...	...	...	...	...	...	...	...
Fruits, vegetables	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, paints	5	(D)	(D)	38.3	...	0.1	8.3	53.2	...
Apparel (including footwear)	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods	5	5,997	(D)	(V)	(V)	(V)	(V)	(V)	(V)
Furniture, home furnishings	5	(D)	(D)	4.1	...	...	29.1	66.9	...
Paper, allied products	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	12	29,823	23,782	71.2	6.8	...	1.0	21.D	...
Cotton	...	...	...	...	...	...	...	...	...
Grain	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs	...	...	...	...	...	...	...	...	...
Livestock	7	27,262	22,837	72.7	7.1	...	D.6	19.7	...
Tobacco (leaf)	...	...	...	...	...	...	...	...	...
Wool, mohair	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Miscellaneous inedible farm products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Automotive	9	4,159	3,481	5D.4	...	...	6.7	42.9	...
Electrical-electronic apparatus, equipment, appliances	18	9,725	8,745	26.8	...	2.1	...	71.1	...
Hardware, plumbing, heating goods	19	(D)	8,2D5	10.2	...	0.7	16.9	63.8	8.5
Lumber, construction materials	14	(D)	87,078	31.5	...	...	42.4	12.3	13.8
Machinery, equipment, supplies	15	(D)	5,091	80.D	...	0.1	3.3	16.6	...
Metals, metalwork (except scrap)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other merchandise agents, brokers	13	2D,209	19,132	17.0	2.6	...	3.2	71.4	5.8
Assemblers of farm products	25	26,948	15,0D5	(V)	(V)	(V)	(V)	(V)	(V)
PROVIDENCE									
Merchant wholesalers:									
Grocery, confectionery, meat wholesalers	128	72,187	6D,768	14.6	0.7	0.6	74.7	9.4	...
General-line grocery wholesalers	13	25,216	22,324	1D.D	...	D.1	89.5	0.3	...
Confectionery wholesalers	6	(D)	3,486	D.1	...	D.3	73.7	25.8	...
Fish, sea food distributors	21	4,009	2,861	14.6	5.6	...	48.8	31.0	...
Meat, meat products wholesalers	32	(D)	19,988	7.7	1.3	D.1	87.3	3.6	...
Specialty-line grocery wholesalers	56	16,567	12,1D9	38.7	...	2.3	33.0	25.9	...
Farm products (edible) distributors	48	18,603	16,083	5.2	...	1.1	84.3	9.4	...
Poultry, poultry products distributors	8	(D)	754	(V)	(V)	(V)	(V)	(V)	(V)
Fresh fruit, vegetable wholesalers	40	(D)	15,329	5.4	...	1.1	83.6	9.9	...
Beer, wine, distilled spirits wholesalers	30	(D)	(D)	...	0.1	...	99.9	...	...
Beer, ale distributors	20	(D)	(D)	...	0.2	...	99.8	...	...
Wine, distilled spirits wholesalers	10	(D)	(D)	...	...	...	99.9	D.1	...
Tobacco distributors	31	(D)	27,908	1.9	0.1	...	76.2	21.8	...
Drugs, chemicals, allied products wholesalers	50	31,386	29,739	42.1	1.2	...	42.9	13.6	0.2
General-line drug wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line drug, toiletries wholesalers	5	(D)	(D)	1.2	...	...	98.6	...	0.2
Industrial chemicals, explosives distributors	34	18,497	16,948	69.2	1.2	...	5.6	23.7	0.3
Paint, varnish wholesalers	9	(D)	1,363	37.8	11.2	0.1	5D.8	...	...
Dry goods, apparel wholesalers	59	19,975	16,415	12.1	1.D	...	57.2	27.6	2.1
Clothing, furnishings, footwear wholesalers	22	6,258	6,015	7.2	1.4	...	66.6	24.8	...
General-line dry goods wholesalers	3	2,912	2,912	12.D	...	...	88.0	...	...
Specialty-line dry goods wholesalers	34	1D,805	7,488	(V)	(V)	(V)	(V)	(V)	(V)
Piece goods converters	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers	29	10,676	10,247	14.0	1.4	0.4	76.5	7.6	D.1
Furniture (household, office) wholesalers	11	1,703	1,487	59.3	D.7	0.2	38.3	1.4	...
Home furnishings, floor coverings wholesalers	18	8,973	8,760	6.3	1.5	0.4	83.0	8.6	0.1
Paper, allied products wholesalers	41	(D)	11,540	61.6	D.1	D.9	35.6	1.8	...
Coarse paper and products wholesalers	25	9,283	8,812	67.5	0.2	1.1	29.0	2.3	...
Printing and fine paper distributors	6	2,795	1,469	(V)	(V)	(V)	(V)	(V)	(V)
Stationery, office supplies wholesalers	8	(D)	(D)	98.8	...	...	0.8	0.4	...
Wallpaper wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	12	(D)	35,D32	(V)	(V)	(V)	(V)	(V)	(V)
Automotive wholesalers	82	16,456	11,947	20.6	8.D	D.9	2 57.2	12.1	1.3
Motor vehicle distributors	11	(D)	1,662	(V)	(V)	(V)	(V)	(V)	(V)
Automotive equipment, tire-tube wholesalers	71	(D)	10,285	22.9	8.8	1.0	3 59.0	8.2	D.1

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than D.1 percent. Note: Percentages may not add to 100.0 because of rounding. *Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures. [1]Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc. users. [2]Includes 21.6 to repair shops, 35.6 to retailers. [3]Includes 24.8 to repair shops, 34.2 to retailers.

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
				Percentage distribution					
	Establishments (Number)	Sales ($1,000)	Total ($1,000)	To industrial, commercial, etc., users (Percent)	To consumers and farmers[1] (Percent)	To Federal Government (Percent)	To retailers (Percent)	To wholesale organizations (Percent)	For export (Percent)
PROVIDENCE—Continued									
Merchant wholesalers—Continued									
Electrical, electronics, appliance distributors	49	(D)	30,902	22.4	0.5	0.7	[2]70.2	6.3	...
Electrical apparatus, supplies distributors	23	(D)	13,001	49.9	1.2	1.2	[3]46.7	1.1	...
Electrical appliance, radio, TV set wholesalers	17	15,510	15,254	0.2	...	...	[4]88.0	11.8	...
Electronic parts, equipment distributors	9	(D)	2,647	14.5	...	2.1	[5]83.4	...	...
Hardware, plumbing-heating goods wholesalers	40	(D)	10,952	45.8	2.6	0.4	44.2	7.0	...
Hardware wholesalers	6	1,551	760	(V)	(V)	(V)	(V)	(V)	(V)
Plumbing, heating equipment, supplies distributors	34	(D)	10,192	46.6	2.7	0.1	47.3	3.3	...
Lumber, construction materials distributors	44	22,783	18,824	4.4	[6]26.4	0.3	61.8	7.1	...
Lumber, millwork wholesalers	12	(D)	6,575	7.3	[6]3.4	0.5	73.8	15.0	...
Construction materials distributors	32	(D)	12,249	2.8	[6]38.7	0.1	55.5	2.8	...
Machinery, equipment, supplies distributors	140	(D)	25,418	79.3	(7)	0.6	9.6	9.6	0.8
Air conditioning, commercial refrigeration equipment distributors	7	(D)	1,578	70.6	(7)	0.3	26.0	3.1	...
Commercial machines, equipment distributors	11	2,762	2,734	77.5	(7)	1.1	2.7	18.0	0.7
Construction machinery, equipment dealers	6	1,710	1,197	99.2	(7)	0.7	0.2	...	...
Farm-garden machinery, equipment wholesalers	5	(D)	(D)	58.5	(7)	1.1	39.1	1.3	...
Industrial machinery, equipment distributors	29	(D)	3,160	(V)	(V)	(V)	(V)	(V)	(V)
Industrial materials, supplies distributors	42	(D)	10,063	86.4	(7)	0.4	6.6	6.3	0.2
Professional equipment, supplies distributors	10	(D)	1,598	(V)	(V)	(V)	(V)	(V)	(V)
Service establishment supply houses	29	4,636	3,916	66.5	(7)	0.7	18.5	13.0	1.3
Transportation equipment distributors	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Metals, metalwork (except scrap) distributors	11	(D)	6,372	85.5	(7)	0.1	0.5	14.0	...
Iron, steel and products distributors	6	2,572	1,380	(V)	(V)	(V)	(V)	(V)	(V)
Nonferrous metals distributors	5	(D)	4,992	86.7	(7)	...	0.6	12.7	...
Scrap, waste materials dealers	76	24,747	23,499	52.1	(7)	...	(8)	47.7	0.2
Iron, steel scrap dealers	20	(D)	6,828	30.9	(7)	...	(8)	69.1	...
Waste materials dealers	56	(D)	16,671	60.7	(7)	...	(8)	38.9	0.3
Other merchant wholesalers	173	(D)	45,960	52.5	1.3	0.3	30.0	15.1	0.8
Amusement, sporting goods distributors	18	2,964	2,705	6.1	5.2	0.3	74.5	13.6	0.2
Book, magazine, newspaper wholesalers	17	5,301	5,193	...	...	...	93.2	6.8	...
Coal wholesalers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm supplies wholesalers	4	(D)	(D)	(V)	(V)	(V)	(V)	(V)	(V)
Jewelry wholesalers	80	16,153	12,924	34.9	(Z)	0.6	33.7	30.3	0.6
Petroleum products distributors	12	(D)	3,267	12.6	6.2	1.0	56.3	23.8	...
Gift, art goods, greeting card wholesalers	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Flower, bulb, plant wholesalers	3	(D)	(D)	7.1	21.9	...	66.1	4.9	...
Miscellaneous products merchant wholesalers	35	22,208	21,516	87.9	0.9	...	2.8	7.1	1.3
Manufacturers' sales branches, sales offices:									
Food and kindred products	18	(D)		Not analyzed by class of customer					
Textile mill products	...	...	...	...	...	...	...	...	...
Apparel and related products	...	...	...	...	...	...	...	...	...
Furniture and fixtures	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper and allied products	4	885	885	99.5	...	...	0.2	0.2	...
Chemicals and allied products	14	110,770	110,770	97.8	0.6	(Z)	0.4	0.5	0.8
Rubber products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Leather and leather products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products	2	(D)	(D)	(B)	(D)	(D)	(D)	(D)	(D)
Primary metal products	8	26,004	26,004	85.0	(7)	(Z)	...	14.9	...
Fabricated metal products	...	...	...	...	...	...	...	...	...
Machinery (except electrical)	24	11,617	11,279	55.1	0.4	3.3	14.9	23.9	2.4
Electrical machinery	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Transportation equipment	3	(D)	(D)	74.8	3.2	...	21.5	0.5	...
Instruments and related products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other manufacturers' products*	11	(D)		Not analyzed by class of customer					
Merchandise agents, brokers:									
Groceries, confectionery, meats	9	10,147	8,672	5.8	...	...	11.3	83.0	...
Farm products (edible)	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dairy, poultry products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, paints	...	...	...	...	...	...	...	...	...
Apparel (including footwear)	...	...	...	...	...	...	...	...	...
Dry goods, piece goods	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings	...	...	...	...	...	...	...	...	...
Paper, allied products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Cotton	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Grain	...	...	...	...	...	...	...	...	...
Hides, skins, raw furs	...	...	...	...	...	...	...	...	...
Livestock	...	...	...	...	...	...	...	...	...
Tobacco (leaf)	...	...	...	...	...	...	...	...	...
Wool, mohair	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Miscellaneous inedible farm products	...	...	...	...	...	...	...	...	...
Automotive	...	...	...	...	...	...	...	...	...
Electrical-electronic apparatus, equipment, appliances	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Hardware, plumbing, heating goods	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Machinery, equipment, supplies	15	(D)	(D)	92.6	0.1	0.6	4.6	2.2	...
Metals, metalwork (except scrap)	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other merchandise agents, brokers	19	(D)	17,149	83.1	...	...	8.9	7.8	0.1
Assemblers of farm products	4	(D)	(D)	(V)	(V)	(V)	(V)	(V)	(V)

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. *Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures. [1]Including sales by construction material distributors to contractors and builders. [2]Includes 2.3 to repair shops, 67.9 to retailers. [3]Includes 1.8 to repair shops, 44.9 to retailers. [4]Includes 0.4 to repair shops, 87.6 to retailers. [5]Includes 15.4 to repair shops, 68.0 to retailers. [6]Including sales to contractors and builders. [7]Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc. users. [8]Sales, if any, to retailers combined with sales to wholesalers.

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
				Percentage distribution					
	Establishments (Number)	Sales ($1,000)	Total ($1,000)	To industrial, commercial, etc., users (Percent)	To consumers and farmers[1] (Percent)	To Federal Government (Percent)	To retailers (Percent)	To wholesale organizations (Percent)	For export (Percent)
ST. LOUIS									
Merchant wholesalers:									
Grocery, confectionery, meat wholesalers	205	235,080	213,341	26.6	0.6	0.5	62.3	9.1	0.8
General-line grocery wholesalers	23	121,125	109,709	9.2	0.5	0.7	86.7	1.6	1.4
Confectionery wholesalers	17	5,526	5,384	1.4	0.2	...	80.3	18.1	...
Fish, sea food distributors	6	3,783	3,583	5.0	1.1	1.7	60.1	32.1	...
Meat, meat products wholesalers	51	29,554	25,254	67.4	0.9	...	24.7	6.9	...
Specialty-line grocery wholesalers	108	75,092	69,411	42.5	0.6	0.5	36.4	19.9	0.2
Farm products (edible) distributors	144	78,271	63,117	9.2	0.6	1.2	57.1	31.8	0.1
Poultry, poultry products distributors	38	27,117	24,329	12.5	1.0	2.5	63.6	20.4	...
Fresh fruit, vegetable wholesalers	106	51,154	38,788	7.1	0.3	0.4	53.1	38.9	0.2
Beer, wine, distilled spirits wholesalers	56	62,116	55,567	0.6	0.1	0.1	92.4	6.7	...
Beer, ale distributors	29	14,318	13,434	...	0.4	0.2	99.3	...	...
Wine, distilled spirits wholesalers	27	47,798	42,133	0.8	...	(Z)	90.2	8.9	...
Tobacco distributors	32	44,911	42,708	0.5	1.9	...	90.3	7.2	...
Drugs, chemicals, allied products wholesalers	84	48,028	41,697	17.5	0.4	0.7	66.8	14.3	0.2
General-line drug wholesalers	5	24,219	24,219	4.0	0.1	0.1	95.6	0.2	...
Specialty-line drug, toiletries wholesalers	40	10,205	7,783	20.2	0.4	0.3	32.4	46.6	0.1
Industrial chemicals, explosives distributors	22	(D)	6,682	56.2	0.3	3.8	5.9	32.8	1.0
Paint, varnish wholesalers	17	(D)	3,013	31.8	3.6	0.2	59.7	4.1	0.4
Dry goods, apparel wholesalers	123	149,703	147,298	1.5	0.3	0.8	94.3	2.0	1.1
Clothing, furnishings, footwear wholesalers	89	43,543	41,256	0.8	0.3	...	95.8	2.7	0.3
General-line dry goods wholesalers	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers	29	8,846	8,728	9.1	0.4	...	69.0	21.5	(Z)
Piece goods converters	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	72	32,797	30,119	11.5	3.3	0.7	73.2	10.5	0.7
Furniture (household, office) wholesalers	34	(D)	10,327	26.6	1.1	0.4	43.6	26.2	2.1
Home furnishings, floor coverings wholesalers	38	(D)	19,792	3.5	4.5	0.9	88.7	2.4	...
Paper, allied products wholesalers	71	72,835	71,429	53.4	...	1.0	30.6	14.9	...
Coarse paper and products wholesalers	34	40,457	40,063	43.5	...	1.4	35.6	19.5	...
Printing and fine paper distributors	13	26,675	26,559	65.5	(Z)	0.4	24.8	9.2	...
Stationery, office supplies wholesalers	23	(D)	(D)	70.6	0.5	1.3	18.7	8.9	...
Wallpaper wholesalers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	53	197,023	189,053	39.0	0.3	(Z)	2.8	53.3	4.6
Automotive wholesalers	177	80,788	70,555	12.2	2.6	0.5	[2]57.2	26.3	1.3
Motor vehicle distributors	19	25,132	24,084	7.5	0.1	...	[3]74.5	17.9	...
Automotive equipment, tire-tube wholesalers	158	55,656	46,471	14.6	3.9	0.7	[4]48.2	30.6	2.0
Electrical, electronics, appliance distributors	86	122,071	103,609	29.7	1.4	0.5	[5]67.0	1.4	(Z)
Electrical apparatus, supplies distributors	35	47,614	47,069	53.2	0.5	0.9	[6]43.2	2.3	(Z)
Electrical appliance, radio, TV set wholesalers	28	69,035	51,541	5.7	1.6	(Z)	[7]92.0	0.6	...
Electronic parts, equipment distributors	23	5,422	4,999	57.0	7.5	1.7	[8]33.6	0.2	(Z)
Hardware, plumbing-heating goods wholesalers	71	73,899	59,457	23.4	1.8	1.1	69.0	4.6	(Z)
Hardware wholesalers	26	42,854	32,711	8.0	1.5	1.5	88.5	0.5	(Z)
Plumbing, heating equipment, supplies distributors	45	31,045	26,746	42.3	2.2	0.7	45.2	9.6	(Z)
Lumber, construction materials distributors	140	104,840	85,035	21.5	[9]29.6	0.2	33.2	15.1	0.4
Lumber, millwork wholesalers	48	55,461	40,520	34.0	[9]8.6	0.3	36.2	20.2	0.8
Construction materials distributors	92	49,379	43,556	9.4	[9]49.8	0.1	29.9	10.7	(Z)
Machinery, equipment, supplies distributors	408	174,218	153,424	66.9	([10])	1.7	15.9	12.0	3.3
Air conditioning, commercial refrigeration equipment distributors	29	9,841	8,982	68.4	([10])	1.3	23.1	2.5	4.5
Commercial machines, equipment distributors	47	11,090	10,162	72.6	([10])	1.2	10.6	15.4	0.4
Construction machinery, equipment dealers	20	20,383	18,148	91.8	([10])	2.2	1.6	1.2	3.2
Farm-garden machinery, equipment wholesalers	12	12,519	12,519	6.8	([10])	...	86.8	6.4	...
Industrial machinery, equipment distributors	68	31,367	25,050	71.4	([10])	3.6	7.7	5.3	12.0
Industrial materials, supplies distributors	82	40,500	37,297	60.2	([10])	1.7	6.3	31.3	0.5
Professional equipment, supplies distributors	38	24,867	23,370	83.9	([10])	1.1	10.0	3.0	2.0
Service establishment supply houses	101	20,235	16,915	65.8	([10])	0.9	19.2	11.4	2.8
Transportation equipment distributors	11	3,416	981	(V)	(V)	(V)	(V)	(V)	(V)
Metals, metalwork (except scrap) distributors	57	55,825	51,562	74.2	([10])	1.8	19.0	4.6	0.3
Iron, steel and products distributors	47	40,980	36,937	67.1	([10])	1.5	25.5	5.4	0.5
Nonferrous metals distributors	10	14,845	14,625	92.4	([10])	2.6	2.4	2.6	...
Scrap, waste materials dealers	147	55,320	52,849	78.5	([10])	(Z)	([11])	20.8	0.7
Iron, steel scrap dealers	69	37,047	36,072	85.0	([10])	...	([11])	15.0	...
Waste materials dealers	78	18,273	16,777	64.5	([10])	(Z)	([11])	33.4	2.1
Other merchant wholesalers	242	155,345	129,389	29.9	1.4	0.3	56.1	11.6	0.7
Amusement, sporting goods distributors	45	31,083	29,645	7.2	1.2	0.3	85.4	5.3	0.6
Book, magazine, newspaper wholesalers	28	6,318	4,911	19.7	1.2	...	78.8	0.2	0.2
Coal wholesalers	16	6,017	5,427	60.1	([10])	...	31.1	7.7	1.0
Farm supplies wholesalers	17	14,953	9,569	(V)	(V)	(V)	(V)	(V)	(V)
Jewelry wholesalers	33	(D)	(D)	1.5	1.4	...	86.1	10.9	...
Petroleum products distributors	25	21,210	9,293	(V)	(V)	(V)	(V)	(V)	(V)
Gift, art goods, greeting card wholesalers	13	(D)	(D)	2.8	...	...	93.2	4.0	...
Flower, bulb, plant wholesalers	11	2,622	2,482	...	...	...	97.4	2.6	...
Miscellaneous products merchant wholesalers	54	61,402	59,097	48.6	0.7	0.4	41.8	8.2	0.2
Manufacturers' sales branches, sales offices:									
Food and kindred products	45	135,355		Not analyzed by class of customer					
Textile mill products	15	29,700	29,676	55.0	(Z)	(Z)	23.0	21.9	0.1
Apparel and related products	7	12,657	12,657	19.0	...	...	48.9	32.1	...
Furniture and fixtures	10	5,964	5,266	23.6	...	0.2	76.0	...	0.1

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. [1]Including sales by construction material distributors to contractors and builders. [2]Includes 12.0 to repair shops, 45.2 to retailers. [3]Includes 0.1 to repair shops, 74.4 to retailers. [4]Includes 18.1 to repair shops, 30.1 to retailers. [5]Includes 2.9 to repair shops, 64.1 to retailers. [6]Includes 2.6 to repair shops, [illegible] to retailers. [7]Includes 1.0 to repair shops, 91.0 to retailers. [8]Includes 25.7 to repair shops, 7.9 to retailers. [9]Including sales to contractors and builders. [10]Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc. users. [11]Sales, if any, to retailers combined with sales to wholesalers.

Table 4B WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
				Percentage distribution					
	Establishments	Sales	Total	To industrial, commercial, etc., users	To consumers and farmers[1]	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	($1,000)	($1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
ST. LOUIS—Continued									
Manufacturers' sales branches, sales offices—Continued									
Paper and allied products	10	24,222	24,222	49.9	...	(Z)	0.3	49.7	...
Chemicals and allied products	61	197,747	170,652	45.4	0.1	0.6	34.5	19.2	0.2
Rubber products	13	35,888	35,145	11.5	(Z)	0.2	66.4	21.9	...
Leather and leather products	18	(D)	(D)	4.3	0.1	...	94.1	0.4	1.0
Stone, clay, and glass products	29	74,569	65,204	56.7	0.5	2.0	14.4	26.4	...
Primary metal products	44	370,755	349,253	86.6	(2)	2.4	0.9	9.9	0.2
Fabricated metal products	35	91,199	89,531	73.3	...	0.7	10.4	15.5	0.1
Machinery (except electrical)	93	171,016	165,910	35.8	0.1	0.9	36.4	26.2	0.7
Electrical machinery	41	144,938	136,147	69.0	...	5.0	4.4	21.6	(Z)
Transportation equipment	20	(D)	(D)	4.6	0.2	1.1	92.0	2.1	...
Instruments and related products	22	13,362	13,332	81.6	0.6	3.1	5.4	8.4	0.9
Other manufacturers' products*	43	61,318	Not analyzed by class of customer						
Merchandise agents, brokers:									
Groceries, confectionery, meats	52	115,830	102,005	4.4	...	...	3.0	92.6	...
Farm products (edible)	19	(D)	25,239	14.7	...	...	1.9	83.3	...
Dairy, poultry products	7	(D)	7,061	48.4	...	...	1.2	50.4	...
Fruits, vegetables	12	21,752	18,178	1.7	...	...	2.2	96.1	...
Drugs chemicals, paints	8	(D)	4,989	80.0	...	...	2.8	17.2	...
Apparel (including footwear)	15	12,876	12,203	20.2	...	...	64.0	7.6	8.2
Dry goods, piece goods	16	47,970	33,732	57.4	...	0.6	19.3	22.2	0.5
Furniture, home furnishings	9	(D)	2,393	36.7	...	...	38.2	25.0	...
Paper, allied products	13	(D)	(D)	93.6	...	...	4.1	2.3	...
Farm products (raw materials)	55	326,244	201,962	(V)	(V)	(V)	(V)	(V)	(V)
Cotton									
Grain	11	33,653	19,834	(V)	(V)	(V)	(V)	(V)	(V)
Hides, skins, raw furs	6	8,599	8,599	76.8	...	...	...	23.2	...
Livestock	38	283,992	173,529	(V)	(V)	(V)	(V)	(V)	(V)
Tobacco (leaf)									
Wool, mohair									
Miscellaneous inedible farm products									
Automotive	5	(D)	(D)	...	...	...	6.3	66.5	27.3
Electrical-electronic apparatus, equipment, appliances	33	(D)	18,666	59.9	...	0.1	4.7	35.3	...
Hardware, plumbing, heating goods	25	14,529	12,187	15.5	...	0.1	15.9	68.5	...
Lumber, construction materials	22	12,996	9,830	40.8	0.1	(Z)	48.8	10.2	...
Machinery, equipment, supplies	87	57,743	50,778	88.4	(Z)	1.2	2.6	7.8	(Z)
Metals, metalwork (except scrap)	18	(D)	(D)	94.7	0.1	1.0	0.1	2.9	1.1
Other merchandise agents, brokers	65	66,817	54,594	38.8	(Z)	0.6	14.5	42.0	4.1
Assemblers of farm products	59	103,926	86,646	43.6	13.2	...	4.9	38.3	...
SAN ANTONIO									
Merchant wholesalers:									
Grocery, confectionery, meat wholesalers	69	73,646	59,753	10.2	0.3	1.5	69.6	18.2	0.2
General-line grocery wholesalers	11	44,184	32,919	2.7	...	0.7	96.5	0.1	...
Confectionery wholesalers	5	6,265	6,265	2.6	0.5	...	83.7	13.2	...
Meat, fish wholesalers	25	13,944	12,307	22.8	0.8	4.1	49.1	22.5	0.8
Specialty-line grocery wholesalers	28	9,253	6,895	27.3	0.7	2.3	27.5	42.2	(Z)
Farm products (edible) distributors	56	25,301	19,478	12.1	0.9	2.5	37.9	46.3	0.4
Poultry, poultry products distributors	8	1,861	1,400	15.6	8.9	...	48.5	26.9	...
Fresh fruit, vegetable wholesalers	48	23,440	18,078	11.8	0.2	2.7	37.1	47.8	0.5
Beer, wine, distilled spirits wholesalers	14	32,661	32,661	0.2	0.9	0.7	88.5	9.8	...
Tobacco distributors	5	12,273	12,273	...	...	11.3	79.4	9.3	...
Drugs, chemicals, allied products wholesalers	26	13,933	12,074	10.0	0.5	2.7	80.3	5.2	1.4
General- and specialty-line drug wholesalers	16	11,748	10,858	5.2	0.5	2.2	87.6	3.0	1.5
Industrial chemicals, paint wholesalers	10	2,185	1,216	(V)	(V)	(V)	(V)	(V)	(V)
Dry goods, apparel wholesalers	21	8,178	8,045	1.4	0.9	0.8	95.9	...	1.0
Clothing, furnishings, footwear wholesalers	15	2,105	1,972	...	0.9	...	99.1	...	...
General- and specialty-line dry goods wholesalers	6	6,073	6,073	1.8	0.9	1.2	94.9	...	1.3
Furniture, home furnishings wholesalers	14	5,323	5,176	2.1	5.5	0.4	90.0	2.0	...
Paper, allied products wholesalers	15	8,375	7,816	17.4	0.4	1.5	66.1	14.5	0.1
Farm products (raw materials) merchants	12	6,905	5,124	16.3	3.9	0.4	13.3	63.3	2.8
Automotive wholesalers	68	13,002	9,609	19.9	1.4	1.0	[3]38.2	38.5	1.0
Electrical, electronics, appliance distributors	44	46,149	45,554	20.1	1.3	2.4	[4]75.4	0.6	(Z)
Hardware, plumbing-heating goods wholesalers	20	10,570	10,320	24.6	1.6	2.5	68.4	2.8	0.1
Hardware wholesalers	12	6,992	6,843	14.1	2.4	2.0	80.6	0.8	0.1
Plumbing, heating equipment, supplies distributors	8	3,578	3,477	45.3	(Z)	3.6	44.4	6.7	...
Lumber, construction materials distributors	46	38,272	33,081	6.4	[5]18.4	0.6	68.4	6.2	...
Lumber, millwork wholesalers	15	24,892	23,614	3.8	[5]1.8	0.8	87.4	6.2	...
Construction materials distributors	31	13,380	9,467	13.0	[5]59.6	0.2	21.2	6.1	...
Machinery, equipment, supplies distributors	125	47,193	42,665	59.5	(2)	1.8	23.8	13.6	1.3
Commercial machines, equipment distributors	15	6,899	6,793	66.5	(2)	1.8	31.7	0.1	...
Industrial machinery, equipment distributors	19	4,971	4,379	71.7	(2)	1.5	22.6	0.8	3.2
Industrial materials, supplies distributors	6	789	789	57.6	(2)	18.6	6.7	17.1	...

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. *Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures. [1]Including sales by construction material distributors to contractors and builders. [2]Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc. users. [3]Includes 28.5 to repair shops, 9.7 to retailers. [4]Includes 4.4 to repair shops, 71.0 to retailers. [5]Including sales to contractors and builders.

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
				Percentage distribution					
	Establishments (Number)	Sales ($1,000)	Total ($1,000)	To industrial, commercial, etc., users (Percent)	To consumers and farmers[1] (Percent)	To Federal Government (Percent)	To retailers (Percent)	To wholesale organizations (Percent)	For export (Percent)
SAN ANTONIO—Continued									
Merchant wholesalers—Continued									
Machinery, equipment, supplies distributors—Continued									
Professional equipment, supplies distributors	18	2,627	1,734	(V)	(V)	(V)	(V)	(V)	(V)
Service establishment supply houses	29	4,206	3,175	69.3	(2)	8.3	21.8	0.7	...
Other machinery, equipment, supplies distributors	38	27,701	25,795	53.7	(2)	0.4	22.8	21.4	1.6
Metals, metalwork (except scrap) distributors	9	6,978	6.176	67.8	(2)	8.7	20.4	0.2	2.9
Scrap, waste materials dealers	17	3,751	3,633	44.1	(2)	...	(3)	53.0	2.9
Other merchant wholesalers	67	18,610	16,075	23.9	2.0	4.8	61.9	6.7	0.8
Amusement, sporting goods distributors	12	3,394	3,029	23.1	...	25.1	49.7	2.1	(Z)
Jewelry wholesalers	3	1,208	1,208	...	...	...	97.2	2.8	...
Merchant wholesalers, n.e.c.	52	14,008	11,838	26.5	2.7	0.1	61.5	8.2	1.1
Manufacturers' sales branches, sales offices	81	97,004	Not analyzed by class of customer						
Merchandise agents, brokers	55	94,563	88,141	38.3	0.6	0.5	10.5	49.8	0.3
Assemblers of farm products	14	14,756	14,746	62.9	3.1	2.4	17.4	14.2	...
SAN DIEGO									
Merchant wholesalers:									
Grocery, confectionery, meat wholesalers	67	68,811	66,349	12.4	0.2	3.9	75.0	7.5	1.0
General-line grocery wholesalers	16	44,147	43,554	5.7	...	0.8	91.6	0.3	1.5
Confectionery wholesalers	8	3,510	3,478	...	...	17.1	82.6	...	...
Meat, fish wholesalers	21	13,515	11,878	30.3	0.8	0.1	33.9	34.9	...
Specialty-line grocery wholesalers	22	7,639	7,439	28.8	0.6	7.5	53.7	9.2	0.1
Farm products (edible) distributors	43	20,690	17,576	5.3	0.1	13.6	57.3	22.3	1.4
Poultry, poultry products distributors	10	3,327	2,463	14.6	...	...	72.4	13.0	...
Fresh fruit, vegetable wholesalers	33	17,363	15,113	3.8	0.1	15.8	54.9	23.8	1.6
Beer, wine, distilled spirits wholesalers	17	25,915	25,915	...	0.1	2.2	97.4	0.3	...
Tobacco distributors	10	6,543	6,543	...	...	10.1	80.7	1.3	7.8
Drugs, chemicals, allied products wholesalers	17	10,654	9,143	5.0	1.2	2.2	85.4	2.2	4.0
General- and specialty-line drug wholesalers	7	9,935	8,585	2.1	0.2	2.0	90.1	1.4	4.3
Industrial chemicals, paint wholesalers	10	719	558	50.9	16.8	4.3	13.0	14.3	0.6
Dry goods, apparel wholesalers	7	1,295	1,295	...	0.6	12.7	57.9	0.4	28.3
Clothing, furnishings, footwear wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
General- and specialty-line dry goods wholesalers	5	(D)	(D)	...	0.5	13.9	54.8	...	30.9
Furniture, home furnishings wholesalers	11	2,077	1,066	(V)	(V)	(V)	(V)	(V)	(V)
Paper, allied products wholesalers	6	4,265	4,232	33.7	...	7.0	46.0	9.6	3.8
Farm products (raw materials) merchants	4	601	436	27.8	...	...	63.8	8.3	0.2
Automotive wholesalers	68	12,367	9,792	10.8	8.0	3.0	[4]52.0	24.1	2.0
Electrical, electronics, appliance distributors	29	25,737	24,791	25.1	1.8	1.0	[5]65.5	2.7	3.9
Hardware, plumbing-heating goods wholesalers	23	20,435	16,564	34.2	6.7	4.0	42.5	8.4	4.1
Hardware wholesalers	11	7,971	6,381	39.2	3.8	7.0	38.7	2.0	9.3
Plumbing, heating equipment, supplies distributors	12	12,464	10,183	31.1	8.6	2.2	44.9	12.4	0.9
Lumber, construction materials distributors	37	20,479	14,068	(V)	(V)	(V)	(V)	(V)	(V)
Lumber, millwork wholesalers	11	5,680	4,654	22.6	[6]30.6	1.6	44.6	0.6	...
Construction materials distributors	26	14,799	9,414	(V)	(V)	(V)	(V)	(V)	(V)
Machinery, equipment, supplies distributors	104	27,022	19,393	69.9	(2)	4.3	12.3	9.9	3.6
Commercial machines, equipment distributors	13	2,308	1,019	(V)	(V)	(V)	(V)	(V)	(V)
Industrial machinery, equipment distributors	12	2,942	2,878	72.2	(2)	3.9	13.7	5.2	5.0
Industrial materials, supplies distributors	13	5,410	4,877	75.5	(2)	6.0	9.4	8.1	1.0
Professional equipment, supplies distributors	15	2,206	1,957	60.6	(2)	1.4	29.2	6.0	2.8
Service establishment supply houses	22	5,826	2,675	(V)	(V)	(V)	(V)	(V)	(V)
Other machinery, equipment, supplies distributors	29	8,330	5,987	62.2	(2)	2.8	10.5	18.5	6.1
Metals, metalwork (except scrap) distributors	5	3,824	2,952	48.2	(2)	2.0	16.8	30.8	2.1
Scrap, waste materials dealers	12	2,690	2,690	3.8	(2)	0.9	...	[3]95.3	...
Other merchant wholesalers	63	13,469	9,393	4.7	6.5	4.7	71.8	11.1	1.3
Amusement, sporting goods distributors	15	3,277	2,410	3.2	3.0	0.2	74.6	18.7	0.3
Jewelry wholesalers	5	1,305	1,251	8.1	15.4	1.4	65.9	0.7	8.4
Merchant wholesalers, n.e.c.	43	8,887	5,732	(V)	(V)	(V)	(V)	(V)	(V)
Manufacturers' sales branches, sales offices	51	44,495	Not analyzed by class of customer						
Merchandise agents, brokers	24	22,469	20,083	23.9	6.3	0.3	24.1	42.4	2.8
Assemblers of farm products	22	13,780	4,710	(V)	(V)	(V)	(V)	(V)	(V)

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. [1]Including sales by construction material distributors to contractors and builders. [2]Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc. users. [3]Sales, if any, to retailers combined with sales to wholesalers. [4]Includes 26.9 to repair shops, 25.1 to retailers. [5]Includes 3.9 to repair shops, 61.6 to retailers. [6]Including sales to contractors and builders.

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
				Percentage distribution					
	Establishments	Sales	Total	To industrial, commercial, etc., users	To consumers and farmers[1]	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	($1,000)	($1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
SAN FRANCISCO-OAKLAND									
Merchant wholesalers:									
Grocery, confectionery, meat wholesalers	378	612,865	480,193	18.6	0.5	4.7	35.7	31.7	8.8
General-line grocery wholesalers	33	117,081	113,017	12.2	(Z)	2.6	73.0	5.2	6.9
Confectionery wholesalers	24	13,546	13,532	2.7	...	28.0	38.2	4.4	26.8
Fish, sea food distributors	40	18,542	14,278	9.5	0.2	3.0	47.5	39.7	...
Meat, meat products wholesalers	70	70,096	40,324	34.3	2.2	3.0	38.7	21.7	0.2
Specialty-line grocery wholesalers	211	393,600	299,042	20.2	0.4	4.8	20.5	44.0	10.2
Farm products (edible) distributors	157	103,831	83,296	9.4	0.4	5.0	51.1	23.6	10.5
Poultry, poultry products distributors	29	24,117	18,598	7.2	1.1	4.0	55.9	31.8	...
Fresh fruit, vegetable wholesalers	128	79,714	64,698	10.1	0.2	5.2	49.7	21.3	13.5
Beer, wine, distilled spirits wholesalers	119	166,013	163,520	0.1	0.1	0.6	74.4	23.1	1.6
Beer, ale distributors	57	37,718	36,366	...	(Z)	1.3	92.9	3.6	2.1
Wine, distilled spirits wholesalers	62	128,295	127,154	0.1	0.1	0.4	69.2	28.7	1.5
Tobacco distributors	37	52,883	51,866	0.1	0.2	1.7	91.1	6.8	0.1
Drugs, chemicals, allied products wholesalers	122	92,795	82,433	25.1	0.3	1.4	53.0	12.5	7.7
General-line drug wholesalers	5	20,583	20,583	3.9	0.1	0.3	95.1	0.3	0.3
Specialty-line drug, toiletries wholesalers	60	36,382	31,342	6.0	0.1	1.4	73.4	14.9	4.2
Industrial chemicals, explosives distributors	34	31,165	25,957	62.4	0.1	2.4	0.9	14.9	19.3
Paint, varnish wholesalers	23	4,665	4,551	41.0	3.1	0.4	18.2	37.4	...
Dry goods, apparel wholesalers	131	68,605	62,342	5.0	1.5	0.9	87.9	3.3	1.4
Clothing, furnishings, footwear wholesalers	89	40,694	35,032	2.3	2.3	0.5	88.6	4.1	2.1
General-line dry goods wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers	39	8,311	7,710	25.3	1.2	2.5	63.5	7.6	...
Piece goods converters	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers	124	64,881	58,899	21.9	1.4	1.9	67.4	7.3	0.1
Furniture (household, office) wholesalers	48	23,539	18,535	52.6	3.2	1.1	35.7	7.2	0.2
Home furnishings, floor coverings wholesalers	76	41,342	40,364	7.8	0.5	2.4	81.9	7.4	(Z)
Paper, allied products wholesalers	93	63,675	51,320	59.3	0.6	2.2	25.0	6.7	6.1
Coarse paper and products wholesalers	39	16,587	14,510	38.3	1.9	3.7	26.5	14.3	15.3
Printing and fine paper distributors	15	39,855	32,265	71.8	...	1.0	21.9	2.5	2.8
Stationery, office supplies wholesalers	29	(D)	(D)	(V)	(V)	(V)	(V)	(V)	(V)
Wallpaper wholesalers	10	(D)	(D)	3.3	3.1	...	83.9	9.7	...
Farm products (raw materials) merchants	33	53,905	45,258	32.8	0.5	(Z)	2.4	37.0	27.3
Automotive wholesalers	286	80,856	67,418	14.1	4.9	1.7	[2]50.6	21.5	7.2
Motor vehicle distributors	20	14,179	9,541	(V)	(V)	(V)	(V)	(V)	(V)
Automotive equipment, tire-tube wholesalers	266	66,677	57,877	12.4	3.9	1.9	[3]51.6	21.8	8.4
Electrical, electronics, appliance distributors	137	128,719	124,783	30.2	0.6	1.8	[4]53.1	10.4	3.9
Electrical apparatus, supplies distributors	56	66,577	65,079	51.4	0.4	1.6	[5]40.0	5.7	1.0
Electrical appliance, radio, TV set wholesalers	34	41,801	39,966	4.3	0.4	1.8	[6]80.9	12.2	0.3
Electronic parts, equipment distributors	47	20,341	19,738	13.1	1.8	2.0	[7]39.8	22.4	21.0
Hardware, plumbing-heating goods wholesalers	117	124,726	84,709	(V)	(V)	(V)	(V)	(V)	(V)
Hardware wholesalers	44	58,833	35,286	(V)	(V)	(V)	(V)	(V)	(V)
Plumbing, heating equipment, supplies distributors	73	65,893	49,423	59.6	(Z)	2.6	22.9	14.4	0.3
Lumber, construction materials distributors	212	178,734	142,949	10.6	[8]26.3	1.7	33.4	21.6	6.3
Lumber, millwork wholesalers	103	125,607	101,099	10.2	[8]9.5	2.1	42.1	27.3	8.8
Construction materials distributors	109	53,127	41,850	11.8	[8]66.9	0.8	12.3	7.8	0.4
Machinery, equipment, supplies distributors	653	239,549	208,520	57.8	([9])	4.3	15.8	9.1	13.0
Air conditioning, commercial refrigeration equipment distributors	35	10,597	4,690	(V)	(V)	(V)	(V)	(V)	(V)
Commercial machines, equipment distributors	74	18,412	15,464	81.5	([9])	2.1	9.4	5.9	1.1
Construction machinery, equipment dealers	47	33,848	33,511	65.4	([9])	7.2	11.3	2.4	13.6
Farm-garden machinery, equipment wholesalers	23	11,296	9,805	7.6	([9])	0.9	70.7	15.0	5.7
Industrial machinery, equipment distributors	131	42,314	36,866	60.9	([9])	6.5	16.4	7.1	9.3
Industrial materials, supplies distributors	131	68,660	59,773	47.5	([9])	3.3	7.1	13.3	28.9
Professional equipment, supplies distributors	65	20,625	18,068	72.5	([9])	2.1	19.4	4.9	1.1
Service establishment supply houses	112	24,706	22,986	64.5	([9])	3.8	17.1	13.6	1.0
Transportation equipment distributors	35	9,091	7,357	49.7	([9])	5.2	22.3	14.1	8.7
Metals, metalwork (except scrap) distributors	83	62,830	59,992	48.7	([9])	1.9	21.0	22.7	5.7
Iron, steel and products distributors	67	52,841	50,128	49.0	([9])	1.9	22.0	21.6	5.5
Nonferrous metals distributors	16	9,989	9,864	46.9	([9])	2.2	15.9	28.3	6.6
Scrap, waste materials dealers	95	27,968	25,535	60.3	([9])	0.5	([10])	23.3	15.9
Iron, steel scrap dealers	49	17,197	15,461	68.0	([9])	...	([10])	14.4	17.7
Waste materials dealers	46	10,771	10,074	48.6	([9])	1.2	([10])	37.0	13.3
Other merchant wholesalers	366	264,403	232,799	12.0	1.0	3.5	32.3	26.0	25.3
Amusement, sporting goods distributors	70	25,811	22,683	8.5	1.9	1.7	67.8	18.4	1.6
Book, magazine, newspaper wholesalers	22	11,259	10,270	16.7	(Z)	0.8	74.1	8.3	...
Coal wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm supplies wholesalers	30	49,385	46,301	22.8	0.6	2.4	6.1	66.4	1.9
Jewelry wholesalers	46	15,621	15,074	1.5	4.3	11.1	75.2	7.9	(Z)
Petroleum products distributors	20	15,388	3,950	(V)	(V)	(V)	(V)	(V)	(V)
Gift, art goods, greeting card wholesalers	32	(D)	(D)	12.3	5.0	3.7	69.1	9.6	0.2
Flower, bulb, plant wholesalers	37	11,339	9,076	5.4	0.4	...	53.2	40.0	1.0
Miscellaneous products merchant wholesalers	107	132,134	122,644	9.9	0.6	3.8	24.3	15.8	45.7
Manufacturers' sales branches, sales offices:									
Food and kindred products	91	479,025	Not reported by class of customer						
Textile mill products	25	(D)	(D)	13.2	...	0.3	46.2	39.8	0.5
Apparel and related products	10	30,860	30,860	60.3	0.1	0.4	31.4	7.7	0.1
Furniture and fixtures	7	4,791	4,791	38.8	...	13.6	47.5	...	...

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. [1]Including sales by construction material distributors to contractors and builders. [2]Includes 17.8 to repair shops, 32.8 to retailers. [3]Includes 20.7 to repair shops, 30.9 to retailers. [4]Includes 2.9 to repair shops, 50.2 to retailers. [5]Includes 1.6 to repair shops, 38.4 to retailers. [6]Includes 2.0 to repair shops, 78.9 to retailers. [7]Includes 9.0 to repair shops, 30.8 to retailers. [8]Including sales to contractors and builders. [9]Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc. users. [10]Sales, if any, to retailers combined with sales to wholesalers.

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
				Percentage distribution					
	Establishments (Number)	Sales ($1,000)	Total ($1,000)	To industrial, commercial, etc., users (Percent)	To consumers and farmers (Percent)	To Federal Government (Percent)	To retailers (Percent)	To wholesale organizations (Percent)	For export (Percent)
SAN FRANCISCO-OAKLAND—Continued									
Manufacturers' sales branches, sales offices—Continued									
Paper and allied products	33	140,266	128,737	61.5	...	0.3	1.4	34.9	1.9
Chemicals and allied products	98	282,566	246,195	41.1	4.2	3.0	19.8	28.4	3.6
Rubber products	20	(D)	(D)	14.8	(Z)	3.2	55.4	26.6	(Z)
Leather and leather products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products	27	84,754	73,350	75.6	0.5	0.8	3.7	19.1	0.4
Primary metal products	45	312,756	304,151	74.8	(1)	1.4	0.4	21.9	1.5
Fabricated metal products	43	166,315	159,603	73.9	0.9	1.3	1.4	21.0	1.5
Machinery (except electrical)	152	186,506	175,482	52.9	0.2	3.4	24.8	17.3	1.3
Electrical machinery	58	158,873	158,807	59.9	0.2	1.5	5.5	32.6	0.3
Transportation equipment	31	264,299	257,737	7.6	3.6	1.1	84.7	2.9	0.1
Instruments and related products	35	40,258	17,044	(V)	(V)	(V)	(V)	(V)	(V)
Other manufacturers' products*	67	112,111	Not analyzed by class of customer						
Merchandise agents, brokers:									
Groceries, confectionery, meats	122	358,976	327,513	17.8	...	1.3	6.4	72.2	2.2
Farm products (edible)	24	60,307	56,955	1.4	...	0.2	21.4	76.8	0.1
Dairy, poultry products	4	(D)	(D)	4.6	...	...	87.1	8.1	0.2
Fruits, vegetables	20	(D)	(D)	0.8	...	0.2	9.4	89.4	0.1
Drugs, chemicals, paints	31	31,873	22,429	47.3	...	3.6	8.7	40.0	0.4
Apparel (including footwear)	23	(D)	11,462	...	0.1	43.1	52.7	4.2	...
Dry goods, piece goods	11	(D)	10,676	39.4	...	...	37.7	22.9	...
Furniture, home furnishings	56	33,181	25,843	4.3	0.2	3.5	72.3	19.7	(Z)
Paper, allied products	21	24,705	6,193	(V)	(V)	(V)	(V)	(V)	(V)
Farm products (raw materials)	16	30,966	24,823	24.2	0.5	0.8	0.8	69.9	3.9
Cotton	...	...	...	...	...	...	...	...	...
Grain	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs	4	(D)	(D)	53.0	...	...	...	3.1	43.9
Livestock	6	14,347	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Tobacco (leaf)	...	...	...	...	...	...	...	...	...
Wool, mohair	3	4,587	4,587	30.5	...	4.2	4.4	61.0	...
Miscellaneous inedible farm products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Automotive	17	10,083	9,201	42.5	5.3	0.1	7.5	41.8	2.8
Electrical-electronic apparatus, equipment, appliances	57	(D)	32,133	29.3	0.3	14.2	5.6	50.2	0.5
Hardware, plumbing, heating goods	44	(D)	20,887	4.1	(Z)	0.5	5.9	89.2	0.3
Lumber, construction materials	22	26,818	21,316	18.1	...	0.2	23.8	54.4	3.5
Machinery, equipment, supplies	87	44,002	42,122	55.8	(Z)	1.0	14.9	19.4	8.9
Metals, metalwork (except scrap)	21	11,697	9,363	53.4	1.6	0.8	0.1	35.3	8.8
Other merchandise agents, brokers	92	118,706	96,550	47.0	0.3	0.6	11.2	25.2	15.7
Assemblers of farm products	41	63,130	39,676	(V)	(V)	(V)	(V)	(V)	(V)
SEATTLE									
Merchant wholesalers:									
Grocery, confectionery, meat wholesalers	120	168,915	122,322	8.8	0.6	2.0	69.6	17.4	1.6
General-line grocery wholesalers	13	77,399	76,172	2.5	(Z)	0.9	89.3	7.4	(Z)
Confectionery wholesalers	16	5,053	4,565	0.7	0.1	22.3	50.6	26.1	0.2
Fish, sea food distributors	21	10,339	6,295	(V)	(V)	(V)	(V)	(V)	(V)
Meat, meat products wholesalers	12	8,549	3,337	(V)	(V)	(V)	(V)	(V)	(V)
Specialty-line grocery wholesalers	58	67,575	31,953	(V)	(V)	(V)	(V)	(V)	(V)
Farm products (edible) distributors	45	34,053	30,903	2.8	0.1	5.3	70.2	20.0	1.6
Poultry, poultry products distributors	15	7,212	6,814	6.1	0.5	6.2	83.6	3.6	...
Fresh fruit, vegetable wholesalers	30	26,841	24,089	1.8	...	5.0	66.4	24.7	2.0
Beer, wine, distilled spirits wholesalers	26	33,557	30,237	...	0.1	0.5	88.7	10.7	...
Beer, ale distributors	17	16,365	15,663	...	0.2	0.3	98.1	1.4	...
Wine, distilled spirits wholesalers	9	17,192	14,574	...	...	0.7	78.7	20.6	...
Tobacco distributors	9	12,798	10,970	0.1	...	...	87.9	12.0	...
Drugs, chemicals, allied products wholesalers	44	35,739	31,563	34.2	0.6	0.7	59.0	5.1	0.4
General-line drug wholesalers	4	(D)	(D)	4.3	0.3	0.3	95.1	0.1	...
Specialty-line drug, toiletries wholesalers	14	5,323	4,291	3.4	0.3	...	95.7	0.6	...
Industrial chemicals, explosives distributors	12	13,012	11,496	82.4	0.9	1.2	0.9	13.6	1.1
Paint, varnish wholesalers	14	(D)	(D)	(V)	(V)	(V)	(V)	(V)	(V)
Dry goods, apparel wholesalers	35	10,672	7,830	6.3	2.7	1.7	88.8	0.5	(Z)
Clothing, furnishings, footwear wholesalers	20	5,965	5,577	0.1	1.2	1.1	97.4	0.1	(Z)
General-line dry goods wholesalers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers	14	(D)	(D)	(V)	(V)	(V)	(V)	(V)	(V)
Piece goods converters	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers	52	28,488	25,620	18.9	0.9	0.7	70.0	8.8	0.6
Furniture (household, office) wholesalers	23	6,565	5,298	55.9	3.9	1.5	29.3	8.4	0.9
Home furnishings, floor coverings wholesalers	29	21,923	20,322	9.3	0.2	0.5	80.6	8.9	0.5
Paper, allied products wholesalers	30	20,810	19,579	58.9	(Z)	4.6	25.3	11.2	0.1
Coarse paper and products wholesalers	13	17,094	16,116	57.4	...	4.8	25.1	12.7	0.1
Printing and fine paper distributors	3	(D)	(D)	83.0	...	1.0	7.8	8.2	...
Stationery, office supplies wholesalers	14	(D)	(D)	53.8	...	5.8	38.8	1.5	...
Wallpaper wholesalers	...	...	...	...	...	...	...	...	...
Farm products (raw materials) merchants	18	21,307	18,692	67.6	0.4	(Z)	9.5	15.0	7.5
Automotive wholesalers	132	39,882	32,583	30.4	1.7	3.1	[2]46.1	18.1	0.6
Motor vehicle distributors	22	10,420	8,526	43.0	0.1	6.2	[3]35.8	13.6	1.3
Automotive equipment, tire-tube wholesalers	110	29,462	24,057	25.9	2.2	2.1	[4]49.7	19.7	0.4

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. *Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures. [1]Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc. users. [2]Includes 16.3 to repair shops, 29.8 to retailers. [3]Includes 0.1 to repair shops, 35.7 to retailers. [4]Includes 22.0 to repair shops, 27.7 to retailers.

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
				Percentage distribution					
	Establishments	Sales	Total	To industrial, commercial, etc., users	To consumers and farmers[1]	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	($1,000)	($1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
SEATTLE—Continued									
Merchant wholesalers—Continued									
Electrical, electronics, appliance distributors	78	82,783	72,014	24.1	2.7	2.4	[2]67.4	3.3	0.3
Electrical apparatus, supplies distributors	32	35,292	31,666	40.5	1.9	3.0	[3]52.6	2.1	(Z)
Electrical appliance, radio, TV set wholesalers	29	42,314	35,855	9.6	2.2	1.5	[4]82.1	4.1	0.5
Electronic parts, equipment distributors	17	5,177	4,493	23.8	11.9	4.8	[5]54.3	5.3	...
Hardware, plumbing-heating goods wholesalers	64	36,530	28,811	37.4	2.2	1.7	40.4	14.7	3.6
Hardware wholesalers	24	17,999	14,533	21.1	2.1	1.5	57.6	13.4	4.4
Plumbing, heating equipment, supplies distributors	40	18,531	14,278	54.1	2.3	2.0	23.0	15.9	2.7
Lumber, construction materials distributors	129	118,860	95,113	15.7	[6]11.4	3.1	29.0	30.7	10.1
Lumber, millwork wholesalers	83	94,241	79,875	14.8	[6]5.0	3.1	32.4	32.8	11.9
Construction materials distributors	46	24,619	15,238	(V)	(V)	(V)	(V)	(V)	(V)
Machinery, equipment, supplies distributors	294	125,085	91,163	63.0	(7)	5.6	18.2	10.7	2.6
Air conditioning, commercial refrigeration equipment distributors	17	5,463	4,743	37.1	(7)	1.2	41.7	19.2	0.8
Commercial machines, equipment distributors	31	11,828	7,075	(V)	(V)	(V)	(V)	(V)	(V)
Construction machinery, equipment dealers	20	15,416	11,003	73.2	(7)	2.9	12.5	10.3	1.2
Farm-garden machinery, equipment wholesalers	8	3,047	2,657	10.1	(7)	0.8	79.5	9.4	0.2
Industrial machinery, equipment distributors	56	24,872	18,626	59.4	(7)	16.0	12.2	10.1	2.3
Industrial materials, supplies distributors	68	27,041	23,661	62.1	(7)	3.5	11.2	17.1	6.0
Professional equipment, supplies distributors	24	11,473	9,338	62.1	(7)	5.9	25.7	4.3	2.0
Service establishment supply houses	46	9,194	6,191	(V)	(V)	(V)	(V)	(V)	(V)
Transportation equipment distributors	24	16,751	12,928	77.8	(7)	3.2	13.9	3.3	1.8
Metals, metalwork (except scrap) distributors	29	22,820	22,372	40.7	(7)	3.6	30.0	22.1	3.6
Iron, steel and products distributors	24	(D)	(D)	39.0	(7)	4.5	28.0	23.5	5.0
Nonferrous metals distributors	5	(D)	(D)	45.4	(7)	1.0	35.3	18.3	...
Scrap, waste materials dealers	39	13,642	12,181	28.0	(7)	1.6	(8)	48.7	21.6
Iron, steel scrap dealers	16	7,800	7,477	34.7	(7)	...	(8)	36.0	29.4
Waste materials dealers	23	5,842	4,704	17.4	(7)	4.2	(8)	69.1	9.3
Other merchant wholesalers	152	61,084	49,539	17.0	2.1	3.0	53.2	22.9	1.7
Amusement, sporting goods distributors	32	11,203	9,094	26.3	...	2.8	65.9	4.6	0.3
Book, magazine, newspaper wholesalers	7	4,617	4,591	...	1.2	...	93.7	5.1	...
Coal wholesalers	5	1,755	559	(V)	(V)	(V)	(V)	(V)	(V)
Farm supplies wholesalers	14	13,626	13,438	25.2	0.6	0.2	23.4	50.3	0.4
Jewelry wholesalers	24	6,920	5,487	...	3.2	1.5	93.4	1.6	0.3
Petroleum products distributors	11	1,910	835	(V)	(V)	(V)	(V)	(V)	(V)
Gift, art goods, greeting card wholesalers	14	2,231	1,736	...	0.1	0.1	81.7	17.5	0.6
Flower, bulb, plant wholesalers	11	2,771	2,023	24.1	(Z)	...	67.0	8.8	...
Miscellaneous products merchant wholesalers	34	16,051	11,776	14.2	1.5	8.7	41.0	28.4	6.1
Manufacturers' sales branches, sales offices:									
Food and kindred products	40	144,022	Not analyzed by class of customer						
Textile mill products	6	5,080	5,080	10.8	...	(Z)	63.0	26.2	...
Apparel and related products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture and fixtures	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper and allied products	8	(D)	(D)	47.7	...	0.3	0.2	51.8	...
Chemicals and allied products	38	72,448	67,824	36.7	0.5	1.8	26.8	34.1	0.1
Rubber products	12	(D)	(D)	4.3	...	1.9	73.0	20.7	0.1
Leather and leather products	...	...	...	...	...	...	...	...	...
Stone, clay, and glass products	14	(D)	25,144	67.3	0.1	0.7	2.7	29.2	0.1
Primary metal products	19	78,973	77,366	66.7	(7)	1.6	1.0	29.0	1.6
Fabricated metal products	18	(D)	25,772	63.4	...	1.0	0.3	35.1	0.2
Machinery (except electrical)	65	48,345	47,200	57.0	0.3	3.8	20.7	14.2	4.0
Electrical machinery	33	70,524	70,518	56.3	0.1	13.6	2.9	25.9	1.1
Transportation equipment	13	75,963	52,810	57.2	0.5	1.3	31.7	9.3	(Z)
Instruments and related products	18	7,465	7,429	71.5	2.4	2.3	7.8	15.7	0.3
Other manufacturers' products*	26	39,982	Not analyzed by class of customer						
Merchandise agents, brokers:									
Groceries, confectionery, meats	62	116,799	100,092	14.5	...	0.9	6.4	74.2	4.0
Farm products (edible)	9	33,703	33,703	12.3	...	2.6	5.2	78.9	0.9
Dairy, poultry products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables	8	(D)	(D)	12.9	...	0.7	5.5	79.9	1.0
Drugs, chemicals, paints	10	5,295	5,156	7.8	...	27.6	14.1	50.5	...
Apparel (including footwear)	6	5,241	4,602	41.4	...	...	26.0	32.6	...
Dry goods, piece goods	3	2,146	2,002	66.1	...	...	28.1	4.6	1.1
Furniture, home furnishings	11	(D)	3,019	...	...	...	68.5	31.4	...
Paper, allied products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	5	12,361	9,702	18.8	0.1	2.6	0.1	75.2	3.2
Cotton	...	...	...	...	...	...	...	...	...
Grain	...	...	...	...	...	...	...	...	...
Hides, skins, raw furs	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Livestock	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Tobacco (leaf)	...	...	...	...	...	...	...	...	...
Wool, mohair	...	...	...	...	...	...	...	...	...
Miscellaneous inedible farm products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Automotive	6	(D)	(D)	...	...	...	...	100.0	...
Electrical-electronic apparatus, equipment, appliances	37	(D)	29,221	25.2	...	1.9	1.8	70.9	0.2
Hardware, plumbing, heating goods	32	11,758	10,138	15.6	...	1.3	6.5	75.5	1.0
Lumber, construction materials	16	27,638	26,588	7.8	...	0.1	4.3	87.7	(Z)
Machinery, equipment, supplies	41	14,118	12,097	52.1	(Z)	12.7	8.8	24.0	2.4
Metals, metalwork (except scrap)	5	(D)	(D)	47.9	...	1.2	...	49.7	1.3
Other merchandise agents, brokers	27	27,166	23,456	13.5	0.3	1.3	25.8	21.2	37.8
Assemblers of farm products	8	7,922	276	(V)	(V)	(V)	(V)	(V)	(V)

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. *Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures. [1]Including sales by construction material distributors to contractors and builders. [2]Includes 3.1 to repair shops, 64.3 to retailers. [3]Includes 1.5 to repair shops, 51.1 to retailers. [4]Includes 1.3 to repair shops, 80.8 to retailers. [5]Includes 28.2 to repair shops, 26.1 to retailers. [6]Including sales to contractors and builders. [7]Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc. users. [8]Sales, if any, to retailers combined with sales to wholesalers.

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
				Percentage distribution					
	Establishments	Sales	Total	To industrial, commercial, etc., users	To consumers and farmers[1]	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	($1,000)	($1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
WASHINGTON, D. C.									
Merchant wholesalers:									
Grocery, confectionery, meat wholesalers	123	119,007	111,723	21.5	0.3	2.6	69.9	5.5	0.1
General-line grocery wholesalers	11	(D)	39,575	0.2	...	0.3	93.7	5.8	...
Confectionery wholesalers	13	3,814	2,078	1.5	...	7.9	78.5	12.1	...
Fish, sea food distributors	11	(D)	3,070	77.3	1.0	3.6	18.0	0.1	...
Meat, meat products wholesalers	34	(D)	37,077	35.1	0.4	0.4	59.8	4.4	...
Specialty-line grocery wholesalers	54	30,641	29,923	28.6	0.5	8.0	55.9	6.4	0.5
Farm products (edible) distributors	75	52,318	42,478	19.9	0.4	3.3	64.7	11.7	...
Poultry, poultry products distributors	22	(D)	21,633	24.6	0.6	3.4	68.5	3.1	...
Fresh fruit, vegetable wholesalers	53	(D)	20,845	15.1	0.2	3.2	61.0	20.5	...
Beer, wine, distilled spirits wholesalers	36	78,286	77,441	2.1	0.2	0.1	97.5	(Z)	...
Beer, ale distributors	24	19,607	18,762	5.5	(Z)	0.6	93.8	0.1	...
Wine, distilled spirits wholesalers	12	58,679	58,679	1.1	0.3	...	98.7	...	...
Tobacco distributors	10	31,232	26,101	...	0.3	0.4	85.1	14.2	...
Drugs, chemicals, allied products wholesalers	45	27,816	26,676	10.0	0.7	4.8	80.1	4.3	0.1
General-line drug wholesalers	5	(D)	(D)	2.3	0.1	4.1	93.5	...	...
Specialty-line drug, toiletries wholesalers	20	3,149	2,761	19.9	0.1	4.4	72.5	3.1	...
Industrial chemicals, explosives distributors	5	(D)	(D)	17.7	...	45.9	36.4	...	...
Paint, varnish wholesalers	15	5,116	4,476	35.2	3.6	2.4	34.6	23.5	0.7
Dry goods, apparel wholesalers	11	(D)	(D)	11.9	0.1	27.5	58.1	2.4	...
Clothing, furnishings, footwear wholesalers	3	(D)	(D)	...	...	85.8	14.2	...	...
General-line dry goods wholesalers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers	7	(D)	(D)	...	0.3	0.1	91.3	8.2	...
Piece goods converters	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers	28	(D)	(D)	(V)	(V)	(V)	(V)	(V)	(V)
Furniture (household, office) wholesalers	15	(D)	(D)	(V)	(V)	(V)	(V)	(V)	(V)
Home furnishings, floor coverings wholesalers	13	(D)	(D)	30.7	...	2.5	62.7	3.9	0.2
Paper, allied products wholesalers	55	33,653	29,090	28.0	0.2	42.1	24.9	4.8	(Z)
Coarse paper and products wholesalers	27	9,947	5,486	(V)	(V)	(V)	(V)	(V)	(V)
Printing and fine paper distributors	8	18,249	18,249	16.9	...	54.2	23.2	5.7	...
Stationery, office supplies wholesalers	17	(D)	(D)	44.1	0.1	41.1	13.0	1.6	...
Wallpaper wholesalers	3	(D)	(D)	16.5	9.0	...	61.7	12.9	...
Farm products (raw materials) merchants	4	(D)	(D)	98.1	...	...	1.8	0.1	...
Automotive wholesalers	76	25,225	20,188	19.0	2.1	12.3	[2]59.3	5.1	2.4
Motor vehicle distributors	11	(D)	(D)	36.5	2.4	41.7	[3]16.3	3.2	...
Automotive equipment, tire-tube wholesalers	65	(D)	15,214	13.2	1.9	2.7	[4]73.4	5.7	3.2
Electrical, electronics, appliance distributors	74	68,984	62,387	23.4	2.2	4.1	[5]63.5	6.2	0.7
Electrical apparatus, supplies distributors	27	27,741	26,265	45.7	2.4	3.1	[6]43.5	5.1	0.2
Electrical appliance, radio, TV set wholesalers	20	32,737	28,549	4.1	1.5	0.7	[7]89.1	4.6	...
Electronic parts, equipment distributors	27	8,506	7,573	18.7	4.1	20.1	[8]35.9	16.1	5.1
Hardware, plumbing-heating goods wholesalers	46	52,696	44,419	24.7	0.7	6.3	62.8	5.5	(Z)
Hardware wholesalers	15	14,493	10,492	23.4	1.7	6.1	67.4	1.4	...
Plumbing, heating equipment, supplies distributors	31	38,203	33,927	25.1	0.3	6.3	61.4	6.8	(Z)
Lumber, construction materials distributors	71	63,527	58,613	17.8	[9]34.7	1.1	41.7	4.6	...
Lumber, millwork wholesalers	24	25,814	23,945	5.5	[9]8.9	1.5	73.1	11.1	...
Construction materials distributors	47	37,713	34,668	26.5	[9]52.5	0.9	20.0	0.1	...
Machinery, equipment, supplies distributors	186	47,211	35,743	63.3	([10])	13.0	15.9	2.4	5.5
Air conditioning, commercial refrigeration equipment distributors	12	(D)	2,173	29.4	([10])	14.4	50.6	5.7	...
Commercial machines, equipment distributors	28	(D)	2,699	(V)	(V)	(V)	(V)	(V)	(V)
Construction machinery, equipment dealers	8	3,133	2,307	97.6	([10])	2.0	0.1	0.3	...
Farm-garden machinery, equipment wholesalers	6	1,351	1,351	57.0	([10])	22.3	18.7	0.6	1.4
Industrial machinery, equipment distributors	22	(D)	3,523	40.6	([10])	27.7	26.7	1.2	3.8
Industrial materials, supplies distributors	9	(D)	1,350	(V)	(V)	(V)	(V)	(V)	(V)
Professional equipment, supplies distributors	28	11,861	10,364	75.2	([10])	13.2	7.9	1.0	2.6
Service establishment supply houses	50	10,703	8,877	70.5	([10])	4.2	23.8	1.4	0.1
Transportation equipment distributors	23	6,074	3,099	(V)	(V)	(V)	(V)	(V)	(V)
Metals, metalwork (except scrap) distributors	8	(D)	(D)	90.0	([10])	4.3	2.4	0.4	2.9
Iron, steel and products distributors	7	(D)	(D)	91.7	([10])	4.4	0.6	0.4	3.0
Nonferrous metals distributors	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers	50	8,993	8,322	49.3	([10])	0.4	([11])	46.0	4.3
Iron, steel scrap dealers	16	2,506	1,987	64.0	([10])	1.2	([11])	34.9	...
Waste materials dealers	34	6,487	6,335	44.7	([10])	0.1	([11])	49.5	5.7
Other merchant wholesalers	103	39,940	35,762	20.9	4.5	0.7	62.0	4.3	7.6
Amusement, sporting goods distributors	15	5,686	3,806	(V)	(V)	(V)	(V)	(V)	(V)
Book, magazine, newspaper wholesalers	37	9,854	9,013	3.0	0.6	0.4	95.5	...	0.5
Coal wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm supplies wholesalers	5	2,057	1,842	8.0	41.4	4.0	43.4	3.1	...
Jewelry wholesalers	12	2,962	2,597	2.0	7.4	(Z)	88.7	1.9	...
Petroleum products distributors	8	504	181	(V)	(V)	(V)	(V)	(V)	(V)
Gift, art goods, greeting card wholesalers	6	1,635	1,126	(V)	(V)	(V)	(V)	(V)	(V)
Flower, bulb, plant wholesalers	5	(D)	(D)	...	15.9	0.2	77.9	6.0	...
Miscellaneous products merchant wholesalers	13	(D)	(D)	52.5	0.9	...	23.7	0.3	22.6
Manufacturers' sales branches, sales offices:									
Food and kindred products	31	89,084		Not analyzed by class of customer					
Textile mill products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Apparel and related products	...	...	...	...	...	...	...	...	...
Furniture and fixtures	8	7,562	7,175	25.2	...	55.1	19.5	...	0.2

... Not applicable. (D) Withheld to avoid disclosure. (V) Insufficient class-of-customer analysis to show separately. (Z) Less than 0.1 percent. Note: Percentages may not add to 100 because of rounding. [1] Including sales by construction material distributors to contractors and builders. [2] Includes 29.4 to repair shops, 29.9 to retailers. [3] Includes [illegible] to repair shops, [illegible] to retailers. [4] Includes 39.0 to repair shops, 34.4 to retailers. [5] Includes 5.9 to repair shops, 57.6 to retailers. [6] Includes 3.4 to repair shops, 40.1 to retailers. [7] Includes 1.9 to repair shops, 87.[illegible] to retailers. [8] Includes 19.4 to repair shops, 6.5 to retailers. [9] Including sales to contractors and builders. [10] Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc., users. [11] Sales, if any, to retailers combined with sales to wholesalers.

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
				Percentage distribution					
	Establishments	Sales	Total	To industrial, commercial, etc., users	To consumers and farmers[1]	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	($1,000)	($1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
WASHINGTON, D. C.—Continued									
Manufacturers' sales branches, sales offices—Continued									
Paper and allied products	4	(D)	(D)	45.0	...	0.3	7.1	47.6	...
Chemicals and allied products	7	(D)	(D)	37.5	4.0	7.6	50.4	0.5	...
Rubber products	3	(D)	(D)	9.7	...	0.9	70.1	19.3	...
Leather and leather products	...	...	...	...	...	...	...	...	...
Stone, clay, and glass products	10	(D)	(D)	43.0	0.1	0.9	34.7	21.3	...
Primary metal products	10	41,724	39,681	36.4	(2)	51.2	1.7	10.5	(Z)
Fabricated metal products	16	23,310	21,398	29.6	(Z)	8.1	3.2	58.9	0.1
Machinery (except electrical)	55	(D)	74,275	39.4	0.2	30.1	9.0	3.8	17.4
Electrical machinery	20	(D)	(D)	71.3	...	19.6	2.4	6.7	...
Transportation equipment	19	(D)	(D)	6.5	0.2	43.6	48.8	0.9	...
Instruments and related products	13	(D)	(D)	64.1	3.9	18.5	7.1	6.5	...
Other manufacturers' products*	19	(D)		Not analyzed by class of customer					
Merchandise agents, brokers:									
Groceries, confectionery, meats	20	27,714	26,120	1.1	...	1.7	18.0	77.6	1.6
Farm products (edible)	6	43,950	8,551	(V)	(V)	(V)	(V)	(V)	(V)
Dairy, poultry products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables	5	(D)	(D)	6.4	...	6.0	27.9	59.7	...
Drugs, chemicals, paints	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Apparel (including footwear)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods	...	...	...	...	...	...	...	...	...
Furniture, home furnishings	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper, allied products	6	(D)	(D)	12.8	...	87.2	...	...	...
Farm products (raw materials)	3	9,671	5,375	(V)	(V)	(V)	(V)	(V)	(V)
Cotton	...	...	...	...	...	...	...	...	...
Grain	...	...	...	...	...	...	...	...	...
Hides, skins, raw furs	...	...	...	...	...	...	...	...	...
Livestock	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Tobacco (leaf)	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wool, mohair	...	...	...	...	...	...	...	...	...
Miscellaneous inedible farm products	...	...	...	...	...	...	...	...	...
Automotive	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Electrical-electronic apparatus, equipment, appliances	24	21,388	19,553	27.5	...	35.5	3.2	33.7	...
Hardware, plumbing, heating goods	15	3,742	3,334	28.1	0.1	4.6	2.6	62.8	1.6
Lumber, construction materials	9	(D)	(D)	56.4	...	6.5	26.8	10.2	...
Machinery, equipment, supplies	43	51,307	49,187	63.0	...	24.2	2.1	6.7	4.0
Metals, metalwork (except scrap)	5	(D)	(D)	37.7	...	47.3	...	...	15.0
Other merchandise agents, brokers	21	25,142	23,159	8.1	(Z)	58.5	12.1	9.0	12.3
Assemblers of farm products	11	11,147	6,969	(V)	(V)	(V)	(V)	(V)	(V)
YOUNGSTOWN									
Merchant wholesalers:									
Grocery, confectionery, meat wholesalers	56	47,063	44,039	6.9	0.3	0.1	90.3	2.4	...
General-line grocery wholesalers	9	28,012	28,012	3.1	...	(Z)	96.8	...	...
Confectionery wholesalers	9	2,677	2,584	0.1	0.6	...	99.2	0.1	...
Meat, fish wholesalers	15	5,026	4,765	40.9	2.2	0.4	47.0	9.5	...
Specialty-line grocery wholesalers	23	11,348	8,678	2.6	0.1	...	90.6	6.7	...
Farm products (edible) distributors	22	9,798	8,759	11.7	(Z)	...	84.8	3.5	...
Poultry, poultry products distributors	3	775	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fresh fruit, vegetable wholesalers	19	9,023	8,219	5.9	(Z)	...	90.3	3.8	...
Beer, wine, distilled spirits wholesalers	25	17,122	16,610	5.9	7.1	0.4	85.9	0.8	...
Tobacco distributors	6	9,289	6,529	0.7	1.8	...	95.8	1.7	...
Drugs, chemicals, allied products wholesalers	13	6,261	5,020	13.0	0.8	...	82.7	3.5	...
General- and specialty-line drug wholesalers	7	4,914	4,425	3.3	...	...	92.6	4.0	...
Industrial chemicals, paint wholesalers	6	1,347	595	(V)	(V)	(V)	(V)	(V)	(V)
Dry goods, apparel wholesalers	6	1,996	1,996	...	0.5	...	55.3	44.0	...
Clothing, furnishings, footwear wholesalers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
General- and specialty-line dry goods wholesalers	4	(D)	(D)	...	0.4	...	37.1	62.5	...
Furniture, home furnishings wholesalers	13	(D)	1,135	(V)	(V)	(V)	(V)	(V)	(V)
Paper, allied products wholesalers	6	4,799	4,799	29.1	0.1	(Z)	68.5	2.3	...
Farm products (raw materials) merchants	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers	44	11,463	7,225	(V)	(V)	(V)	(V)	(V)	(V)
Electrical, electronics, appliance distributors	30	27,136	23,685	27.1	0.2	(Z)	[3]71.5	1.1	...
Hardware, plumbing-heating goods wholesalers	21	9,144	4,435	(V)	(V)	(V)	(V)	(V)	(V)
Hardware wholesalers	5	3,358	421	(V)	(V)	(V)	(V)	(V)	(V)
Plumbing, heating equipment, supplies distributors	16	5,786	4,014	(V)	(V)	(V)	(V)	(V)	(V)
Lumber, construction materials distributors	25	15,157	10,186	(V)	(V)	(V)	(V)	(V)	(V)
Lumber, millwork wholesalers	6	6,585	2,848	(V)	(V)	(V)	(V)	(V)	(V)
Construction materials distributors	19	8,572	7,338	8.4	[4]51.1	0.1	29.0	11.5	...
Machinery, equipment, supplies distributors	74	21,438	16,854	67.6	(2)	0.5	23.7	8.0	0.2
Commercial machines, equipment distributors	12	1,446	1,138	95.6	(2)	...	4.[illegible]	0.1	...
Industrial machinery, equipment distributors	8	2,785	1,372	(V)	(V)	(V)	(V)	(V)	(V)
Industrial materials, supplies distributors	12	5,682	4,406	91.8	(2)	1.2	3.9	3.0	...

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. *Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures. [1]Including sales by construction material distributors to contractors and builders. [2]Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc., users. [3]Includes 1.5 to repair shops, 70.0 to retailers. [4]Including sales to contractors and builders.

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
				Percentage distribution					
	Establishments	Sales	Total	To industrial, commercial, etc., users	To consumers and farmers	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	($1,000)	($1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
YOUNGSTOWN—Continued									
Merchant wholesalers—Continued									
Machinery, equipment, supplies distributors—Continued									
Professional equipment, supplies distributors	8	1,425	1,020	62.7	(1)	...	37.4	...	...
Service establishment supply houses	16	2,043	1,684	88.1	(1)	...	11.8	0.1	...
Other machinery, equipment, supplies distributors	18	8,057	7,234	52.8	(1)	0.4	43.1	3.3	0.5
Metals, metalwork (except scrap) distributors	21	13,090	13,024	83.1	(1)	0.1	8.7	8.2	...
Scrap, waste materials dealers	35	11,838	8,129	(V)	(V)	(V)	(V)	(V)	(V)
Other merchant wholesalers	35	8,939	8,008	25.6	5.3	0.3	48.0	20.8	(Z)
Amusement, sporting goods distributors	4	1,877	1,840	...	0.3	1.5	75.0	23.1	0.1
Jewelry wholesalers	3	417	417	...	2.4	...	84.4	13.2	...
Merchant wholesalers, n.e.c.	28	6,645	5,751	35.6	7.2	...	36.7	20.6	...
Manufacturers' sales branches, sales offices	60	182,650		Not analyzed by class of customer					
Merchandise agents, brokers	26	(D)	17,517	43.8	1.3	...	30.6	24.3	...
Assemblers of farm products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. [1]Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc., users.

WAREHOUSE AND COLD STORAGE SPACE

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Table 5A WHOLESALE TRADE: 1954—WAREHOUSE FLOOR SPACE—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS

Establishments, Sales, Inventories, and Occupiable Space

Type of operation and kind of business	All establishments			Establishments reporting floor space of 500 square feet or more							Establishments not reporting floor space or reporting less than 500 square feet		
							Occupiable warehouse floor space, end of year						
	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Total (1,000 sq. ft.)	In single story buildings (1,000 sq. ft.)	In multiple story buildings (1,000 sq. ft.)	Type of building not reported (1,000 sq. ft.)	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)
UNITED STATES													
Merchant wholesalers	165,153	101,100,941	9,524,871	95,992	61,152,387	6,884,350	1,015,965	544,124	440,593	31,248	69,161	39,948,554	2,640,521
Manufacturers' sales branches (with stocks)	14,759	36,811,238	2,152,720	10,105	23,929,532	1,662,251	136,411	76,951	56,308	3,152	4,654	12,881,706	490,469
Merchandise agents, brokers	22,131	39,250,509	103,232	3,785	4,820,463	34,371	67,673	(NA)	(NA)	67,673	18,346	34,430,046	68,861
Assemblers of farm products	13,255	9,050,816	385,348	6,371	3,998,747	204,269	73,076	49,986	20,500	2,590	6,884	5,052,069	181,079
Merchant Wholesalers													
Grocery, confectionery, meat wholesalers:													
General-line grocery wholesalers	3,320	7,353,560	560,337	2,535	6,166,521	507,919	68,851	35,241	31,738	1,872	785	1,187,039	52,418
Voluntary group grocery wholesalers	574	2,463,756	181,332	513	2,243,962	175,281	23,303	10,967	11,958	378	61	219,794	6,051
Retailer cooperative food wholesalers	193	1,298,175	87,248	160	1,143,069	80,717	8,711	5,228	3,256	227	33	155,106	6,531
Cash-carry food depots	291	139,950	8,052	210	115,508	7,442	1,209	870	303	36	81	24,442	610
Other general-line grocery wholesalers, n.e.c.	2,262	3,451,679	283,705	1,652	2,663,982	244,479	35,628	18,176	16,221	1,231	610	787,697	39,226
Confectionery wholesalers	1,909	527,446	35,722	1,193	342,654	28,238	5,752	3,845	1,772	135	716	184,792	7,484
Fish, seafood distributors	1,808	653,698	33,765	776	272,651	14,903	3,738	2,408	1,287	43	1,032	381,047	18,862
Meat, meat products wholesalers	4,357	2,866,193	68,959	1,901	1,480,464	31,205	9,983	6,697	3,056	230	2,456	1,385,729	37,754
Specialty-line grocery wholesalers	9,221	5,919,993	282,633	4,193	2,430,725	169,310	35,286	20,399	13,834	1,053	5,028	3,489,268	113,323
Bakery, restaurant, hotel supply houses	438	215,414	16,338	262	150,353	13,864	2,925	1,398	1,492	35	176	65,061	2,474
Bread, bakery goods distributors	800	160,478	5,490	245	73,656	2,821	1,229	808	253	168	555	86,822	2,669
Canned food wholesalers	928	621,222	51,660	635	416,129	40,378	7,446	3,778	3,583	85	293	205,093	11,282
Coffee, tea, spice wholesalers	488	1,606,380	58,405	244	176,539	16,460	1,973	651	1,296	26	244	1,429,841	41,945
Dairy products distributors	2,281	1,340,279	33,167	687	615,572	18,477	3,878	2,087	1,662	129	1,594	724,707	14,690
Flour distributors	170	108,303	3,562	83	62,025	2,499	1,938	1,583	263	92	87	46,278	1,063
Frosted, frozen food distributors	610	455,882	25,209	270	230,876	15,520	2,078	1,288	782	8	340	225,006	9,689
Soft drink distributors	1,142	165,965	6,206	515	88,015	3,873	2,519	2,028	472	19	627	77,950	2,333
Other grocery specialty wholesalers	2,364	1,246,070	82,596	1,252	617,560	55,418	11,300	6,778	4,031	491	1,112	628,510	27,178
Farm products (edible) distributors:													
Poultry, poultry products distributors	2,660	1,475,195	29,482	1,356	840,507	16,309	6,583	4,255	2,073	255	1,304	634,688	13,173
Fresh fruit, vegetable wholesalers	6,520	3,261,739	70,627	3,692	2,116,522	48,456	29,015	17,615	10,368	1,032	2,828	1,145,217	22,171
Beer, wine distilled spirits wholesalers:													
Beer, ale distributors	5,791	2,311,181	104,592	4,793	2,011,175	93,034	30,402	24,978	4,898	526	998	300,006	11,558
Wine, distilled spirits wholesalers	1,513	3,375,753	406,114	1,172	2,779,955	356,833	16,230	9,083	6,234	913	346	595,798	49,281
Tobacco distributors	2,858	3,208,929	145,504	2,318	2,734,324	125,786	16,665	9,149	6,926	590	540	474,605	19,718
Drugs, chemicals, allied products wholesalers:													
General-line drug wholesalers	392	1,273,114	175,713	321	1,105,217	158,191	13,198	2,710	10,189	299	71	167,897	17,522
Specialty-line drug, toiletries wholesalers	2,409	900,618	80,397	1,276	580,009	55,994	8,588	4,426	3,626	536	1,133	320,609	24,403
Industrial chemicals, explosives distributors	1,878	923,242	62,697	897	475,887	40,348	9,489	6,076	3,288	125	981	447,355	22,349
Paint, varnish wholesalers	1,158	272,891	27,379	641	151,058	21,028	4,858	2,159	2,610	89	517	121,833	6,351
Paint wholesalers (with glass, wallpaper)	503	120,447	14,268	274	59,889	11,384	2,400	895	1,451	54	229	60,558	2,884
Paint wholesalers (without glass, wallpaper)	655	152,444	13,111	367	91,169	9,644	2,458	1,264	1,159	35	288	61,275	3,467
Dry goods, apparel wholesalers:													
Clothing, furnishings, footwear wholesalers	4,252	1,826,611	199,013	2,500	1,179,538	149,576	16,218	4,228	11,602	388	1,752	647,073	49,437
General-line clothing, furnishings wholesalers	797	296,157	34,544	519	203,601	28,097	3,996	1,314	2,603	79	278	92,556	6,447
Men's, boys' clothing, furnishings wholesalers	761	384,769	37,411	435	219,645	29,499	2,892	963	1,866	63	326	165,124	7,912
Women's, children's clothing, furnishing wholesalers	1,299	566,298	54,951	722	345,491	35,442	3,765	844	2,825	96	577	220,807	19,509
Fur (dressed), fur clothing wholesalers	324	94,317	12,226	140	52,165	7,006	731	78	642	11	184	42,152	5,220
Millinery, millinery supplies distributors	353	81,953	9,540	193	54,303	7,187	709	145	554	10	160	27,650	2,353
Shoe, footwear wholesalers	583	353,979	43,985	410	275,032	37,603	3,643	757	2,768	118	173	78,947	6,382
Work clothing wholesalers	135	49,138	6,356	81	29,301	4,742	482	127	344	11	54	19,837	1,614
General-line dry goods wholesalers	132	393,580	54,512	94	166,815	23,658	3,578	500	2,876	202	38	226,765	30,854
Specialty-line dry goods wholesalers	4,188	1,965,499	227,858	2,334	1,176,816	160,286	11,850	3,602	7,821	427	1,854	788,683	67,572
Hosiery wholesalers	471	260,192	23,483	271	175,878	18,381	1,401	494	843	64	200	84,314	5,102
Underwear wholesalers	164	71,420	6,140	92	48,660	5,133	387	52	312	23	72	22,760	1,007
Notion wholesalers	770	198,449	21,622	412	132,020	16,634	1,712	546	1,123	43	358	66,429	4,988
Piece goods wholesalers	1,663	975,319	124,583	947	568,215	85,850	5,127	1,401	3,571	155	716	407,104	38,733
Other specialty dry goods wholesalers	1,120	460,119	52,030	612	252,043	34,288	3,223	1,109	1,972	142	508	208,076	17,742
Piece goods converters	817	1,503,962	236,407	435	630,030	106,253	2,562	538	1,958	66	382	873,932	130,154

NA Not available. ... Represents zero. *Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

Table 5A WHOLESALE TRADE 1954—WAREHOUSE FLOOR SPACE—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, and Occupiable Space

Type of operation and kind of business	All establishments			Establishments reporting floor space of 500 square feet or more							Establishments not reporting floor space or reporting less than 500 square feet		
							Occupiable warehouse floor space, end of year						
	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Total (1,000 sq. ft.)	In single story buildings (1,000 sq. ft.)	In multiple story buildings (1,000 sq. ft.)	Type of building not reported (1,000 sq. ft.)	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)
Merchant Wholesalers—Continued													
Furniture, home furnishings wholesalers:													
Furniture (household, office) wholesalers	1,976	697,825	68,620	1,070	443,186	56,743	16,841	5,047	10,978	816	906	254,639	11,877
Household furniture wholesalers	1,058	463,630	42,713	589	279,390	34,263	10,533	3,376	6,746	411	469	184,240	8,450
Office furniture distributors	918	234,195	25,907	481	163,796	22,480	6,308	1,671	4,232	405	437	70,399	3,427
Home furnishings, floor coverings wholesalers	2,839	1,384,650	179,422	1,837	1,019,333	144,216	20,284	7,358	12,176	750	1,002	365,317	35,206
China, glassware, crockery wholesalers	538	172,206	21,987	384	124,262	18,397	3,213	1,012	2,168	33	154	47,944	3,590
Curtain, drapery wholesalers	161	68,874	8,471	86	33,566	5,066	511	154	351	6	75	35,308	3,405
Domestics wholesalers	237	126,769	17,501	142	89,353	12,388	796	217	576	3	95	37,416	5,113
Floor coverings wholesalers	773	600,763	84,837	560	466,608	69,391	9,690	3,761	5,696	233	213	134,155	15,446
Other home furnishings, specialties wholesalers	1,130	416,038	46,626	665	305,544	38,974	6,074	2,214	3,385	475	465	110,494	7,652
Paper, allied products wholesalers:													
Coarse paper and products wholesalers	2,435	1,297,650	121,209	1,797	1,014,095	109,194	31,109	11,079	18,542	1,488	638	283,555	12,015
Printing and fine paper distributors	865	1,248,002	89,880	603	811,833	81,064	16,406	4,251	11,162	993	262	436,169	8,816
Stationery, office supplies wholesalers	1,564	369,772	36,524	694	203,726	27,642	4,066	1,436	2,508	122	870	166,046	8,882
Wallpaper wholesalers	193	45,625	7,576	120	25,902	5,762	1,349	242	1,009	98	73	19,723	1,814
Farm products (raw materials) merchants:													
Cotton merchants	581	2,610,108	420,180	144	417,487	43,764	2,694	2,002	274	418	437	2,192,621	376,416
Grain merchants	975	3,989,704	165,725	263	403,002	22,165	8,575	6,935	1,519	121	712	3,586,702	143,560
Hide, skin, raw fur wholesalers	577	428,489	45,230	341	268,750	29,366	3,280	1,395	1,811	74	236	159,739	15,864
Livestock (except horses, mules) distributors	669	888,292	12,194	103	83,880	1,194	1,337	1,239	97	1	566	804,412	11,000
Leaf tobacco dealers	234	304,224	214,925	81	193,695	23,835	5,411	2,533	2,034	844	153	110,529	191,090
Raw wool, wool tops, mohair dealers	282	481,524	71,235	88	128,692	16,273	3,641	466	1,324	1,851	194	352,832	54,962
Other farm products (raw materials) distributors	535	529,600	46,565	263	142,112	19,635	3,975	2,288	1,466	221	272	387,488	26,930
Automotive wholesalers:													
Motor vehicle distributors	1,563	757,335	42,614	556	292,047	28,378	4,999	4,282	639	78	1,007	465,288	14,236
New, used automobile distributors	897	491,732	20,116	241	149,938	11,455	2,378	2,046	315	17	656	341,794	8,661
Truck and tractor (road type) dealers	666	265,603	22,498	315	142,109	16,923	2,621	2,236	324	61	351	123,494	5,575
Automotive equipment, tire-tube wholesalers	13,977	3,220,178	555,025	9,806	2,434,105	476,425	68,335	44,444	22,257	1,634	4,171	786,073	78,600
Automotive part, accessories jobbers	12,563	2,834,453	510,972	8,952	2,164,117	440,284	62,153	40,583	19,990	1,580	3,611	670,336	70,688
Garage equipment, tools distributors	207	55,731	7,867	149	42,100	6,586	797	508	271	18	58	13,631	1,281
Tire, tube wholesalers	1,207	329,994	36,186	705	227,888	29,555	5,385	3,353	1,996	36	502	102,106	6,631
Electrical, electronics, appliance distributors:													
Electrical apparatus, supplies distributors	3,159	2,910,458	336,653	2,524	2,676,310	317,025	34,268	15,482	18,433	353	635	234,148	19,628
General-line electrical goods distributors	559	1,567,994	177,827	529	1,548,997	175,706	14,652	6,422	8,201	29	30	18,997	2,121
Wiring supplies distributors	1,989	1,105,922	137,266	1,649	979,521	125,080	16,756	7,369	9,077	310	340	126,401	12,186
Electrical apparatus equipment distributors	611	236,542	21,560	346	147,792	16,239	2,860	1,691	1,155	14	265	88,750	5,321
Electrical appliance, radio, TV set wholesalers	2,065	2,814,584	304,214	1,426	2,299,094	260,029	24,409	11,304	12,720	385	639	515,490	44,185
Electronic parts, equipment distributors	1,899	612,676	84,904	1,363	477,955	74,371	8,312	4,238	3,890	184	536	134,721	10,533
Hardware, plumbing-heating goods wholesalers:													
Hardware wholesalers	2,137	2,067,923	376,946	1,559	1,677,461	331,583	48,887	13,262	34,236	1,389	578	390,462	45,363
General-line hardware wholesalers	606	1,623,987	303,950	505	1,362,985	271,220	39,071	8,957	29,031	1,083	101	261,002	32,730
Specialty-line hardware wholesalers	1,531	443,936	72,996	1,054	314,476	60,363	9,816	4,305	5,205	306	477	129,460	12,633
Plumbing, heating equipment, supplies distributors	4,046	2,329,788	349,545	3,149	2,008,378	315,931	47,804	23,356	22,910	1,538	897	321,410	33,614
General-line plumbing-heating goods distributors	1,703	1,112,178	171,300	1,371	974,750	158,121	24,665	11,787	12,096	782	332	137,428	13,179
Heating equipment distributors	905	301,516	37,582	591	228,086	30,232	5,335	2,486	2,562	287	314	73,430	7,350
Plumbing fixtures, supplies distributors	1,438	916,094	140,663	1,187	805,542	127,578	17,804	9,083	8,252	469	251	110,552	13,085
Lumber, construction materials distributors:													
Lumber, millwork wholesalers	4,304	3,805,942	253,485	1,650	1,511,507	189,615	37,468	25,520	10,907	1,041	2,654	2,294,435	63,870
Construction materials distributors	6,010	2,780,265	169,737	2,769	1,485,265	122,646	30,375	21,037	8,801	537	3,241	1,295,000	47,091
Brick, tile distributors	492	242,766	15,947	264	135,371	11,534	2,476	1,808	575	93	228	107,395	4,413
Cement, lime, plaster wholesalers	183	75,985	4,075	123	48,180	2,798	1,052	877	175	...	60	27,805	1,277
Glass (building) distributors	574	251,273	25,545	397	181,159	22,578	6,333	3,391	2,889	53	177	70,114	2,967
Ready-mixed concrete distributors	1,996	998,370	32,497	682	415,197	12,109	3,939	3,172	624	143	1,314	583,173	20,388
Roofing, siding, insulation materials distributors	697	447,723	38,442	557	361,253	36,170	8,665	5,973	2,546	146	140	86,470	2,272
Sand, gravel, crushed stone distributors	597	105,039	2,548	44	18,786	677	323	298	25	...	553	86,253	1,871
Other construction materials distributors	1,471	659,10	50,683	702	325,319	36,780	7,587	5,518	1,967	102	769	333,790	13,903

NA Not available. ... Represents zero. *Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

Table 5A. WHOLESALE TRADE: 1954—WAREHOUSE FLOOR SPACE—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, and Occupiable Space

Type of operation and kind of business	All establishments			Establishments reporting floor space of 500 square feet or more							Establishments not reporting floor space or reporting less than 500 square feet		
							Occupiable warehouse floor space, end of year						
	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Total (1,000 sq. ft.)	In single story buildings (1,000 sq. ft.)	In multiple story buildings (1,000 sq. ft.)	Type of building not reported (1,000 sq. ft.)	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)
Merchant Wholesalers—Continued													
Machinery, equipment, supplies distributors:													
Air conditioning, commercial refrigeration equipment distributors	1,860	484,070	58,964	1,235	356,455	49,548	6,916	4,357	2,357	202	625	127,615	9,416
Commercial machines, equipment distributors	3,219	660,125	76,802	1,635	414,634	60,720	12,447	5,628	6,408	411	1,584	245,491	16,082
Office machines, equipment distributors	1,421	186,631	19,935	459	79,327	13,962	2,587	1,773	777	37	962	107,304	5,973
Restaurant, hotel supply houses (principally nonfood)	571	159,253	24,062	424	123,005	19,987	4,129	1,569	2,427	133	147	36,248	4,075
Store machines, fixtures distributors	1,087	276,953	28,930	671	191,720	24,357	5,229	2,090	2,951	188	416	85,233	4,573
Other commercial machines, equipment distributors	140	37,288	3,875	81	20,582	2,414	502	196	253	53	59	16,706	1,461
Construction machinery, equipment dealers	1,640	1,401,359	275,743	1,232	1,128,439	237,601	13,493	11,067	2,230	196	408	272,920	38,142
Farm-garden machinery, equipment wholesalers	1,112	534,379	76,190	711	388,663	67,321	7,464	4,796	2,478	190	401	145,716	8,869
Garden machinery, equipment wholesalers	233	78,736	10,285	138	49,213	7,818	1,069	669	386	14	95	29,523	2,467
Farm, dairy machinery, equipment (including tractors)	879	455,643	65,905	573	339,450	59,503	6,395	4,127	2,092	176	306	116,193	6,402
Industrial machinery, equipment distributors	5,746	2,618,986	282,858	3,670	1,790,890	237,297	26,504	16,744	8,991	769	2,076	828,096	45,561
Food processing machinery, equipment distributors	367	163,405	11,582	243	138,178	10,707	1,969	947	985	37	124	25,227	875
General purpose industrial machinery equipment distributors	1,379	498,625	52,044	825	322,708	41,513	5,879	3,656	2,067	156	554	175,917	10,531
Metalworking machinery, equipment dealers	914	484,490	38,136	609	268,953	32,008	4,327	3,015	1,176	136	305	215,537	6,128
Oil well supply houses	1,208	914,479	118,370	962	747,001	108,785	5,808	4,963	482	363	246	167,478	9,585
Printing machinery, equipment distributors	210	64,820	7,413	134	42,068	6,090	772	339	419	14	76	22,752	1,323
Used machinery dealers	245	31,272	6,354	162	21,600	4,439	1,463	921	533	9	83	9,672	1,915
Other industrial machinery distributors	1,423	461,895	48,959	735	250,382	33,755	6,286	2,903	3,329	54	688	211,513	15,204
Industrial materials, supplies distributors	4,393	2,009,740	261,084	2,830	1,476,598	215,465	29,103	14,819	13,564	720	1,563	533,142	45,619
Abrasives, abrasive materials distributors	141	77,400	7,411	92	50,221	6,792	680	302	258	120	49	27,179	619
Mechanical power transmission equipment distributors	335	113,349	20,086	254	92,221	17,351	1,171	679	485	7	81	21,128	2,735
Mechanical rubber goods distributors	280	100,031	10,450	208	82,038	8,977	1,389	599	732	58	72	17,993	1,473
Rope, cordage distributors	117	94,120	6,145	68	37,340	3,429	632	188	444	...	49	56,780	2,716
Valves, fittings (except plumbing) distributors	214	139,320	20,824	166	117,477	18,016	2,544	1,654	876	14	48	21,843	2,808
Reconditioned drum, barrel distributors	372	65,360	2,925	219	41,692	2,067	3,370	2,344	974	52	153	23,668	858
Other industrial materials and supplies distributors	2,934	1,420,160	193,243	1,823	1,055,609	158,833	19,317	9,053	9,795	469	1,111	364,551	34,410
Professional equipment, supplies distributors	2,912	853,153	123,181	1,478	596,263	96,874	8,723	4,035	4,583	105	1,434	256,890	26,307
Dental supply houses	502	124,125	23,123	287	92,870	18,076	755	259	465	31	215	31,255	5,047
Religious supply houses	134	31,582	3,995	72	16,291	2,826	346	92	247	7	62	15,291	1,169
School supply houses	255	96,321	12,101	161	69,754	10,211	1,460	722	726	12	94	26,567	1,890
Surgical, medical, hospital supply houses	800	321,489	44,558	533	266,426	38,973	3,353	1,515	1,808	30	267	55,063	5,585
Optical goods wholesalers	742	126,966	15,451	204	41,261	6,042	487	173	302	12	538	85,705	9,409
Other professional supplies distributors	479	152,670	23,953	221	109,661	20,746	2,322	1,274	1.035	13	258	43,009	3,207
Service establishment supply houses	5,264	1,101,992	128,343	3,458	743,284	99,054	19,014	9,612	8,803	599	1,806	358,708	29,289
Beauty, barber supply houses	898	140,561	20,262	610	110,144	16,415	2,750	1,217	1,389	144	288	30,417	3,847
Janitors' supply houses	843	126,780	12,875	580	89,044	10,451	3,120	1,610	1,392	118	263	37,736	2,424
Laundry, dry cleaning supply houses	441	146,607	13,655	304	98,104	11,673	3,021	1,622	1,359	40	137	48,503	1,982
Shoe service wholesalers	485	101,579	16,051	330	66,066	12,344	1,800	512	1,206	82	155	35,513	3,707
Undertakers' supply houses	137	14,443	1,495	61	8,590	1,155	584	205	378	1	76	5,853	340
Upholsterers' supply houses	262	92,670	15,367	208	73,324	12,144	1,540	486	1,014	40	54	19,346	3,223
Welders' supply houses	1,000	198,100	22,636	746	141,421	18,195	2,842	2,330	460	52	254	56,679	4,441
Other service establishment supply houses	1,198	281,252	26,002	619	156,591	16,677	3,357	1,630	1,605	122	579	124,661	9,325
Transportation equipment distributors	1,004	376,048	47,835	587	217,877	38,832	4,916	3,306	1,541	69	417	158,171	9,003
Aircraft, aeronautical equipment, parts distributors	450	169,782	22,393	280	86,650	17,940	2,336	1,932	392	12	170	83,132	4,453
Marine machinery, equipment distributors	400	126,573	19,071	234	90,210	16,134	2,095	1,034	1,004	57	166	36,363	2,937
Railroad equipment distributors	84	60,046	4,494	31	30,069	3,227	240	174	66	...	53	29,977	1,267
Other transportation equipment distributors	70	19,647	1,877	42	10,948	1,531	245	166	79	...	28	8,699	346

NA Not available. ... Represents zero. *Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

Table 5A. WHOLESALE TRADE: 1954—WAREHOUSE FLOOR SPACE—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, and Occupiable Space

Type of operation and kind of business	All establishments			Establishments reporting floor space of 500 square feet or more							Establishments not reporting floor space or reporting less than 500 square feet		
							Occupiable warehouse floor space, end of year						
	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Total (1,000 sq. ft.)	In single story buildings (1,000 sq. ft.)	In multiple story buildings (1,000 sq. ft.)	Type of building not reported (1,000 sq. ft.)	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)
Merchant Wholesalers—Continued													
Metals, metalwork (except scrap) distributors:													
Iron, steel and products distributors	2,693	2,174,276	391,727	1,792	1,660,215	354,293	41,618	35,128	5,532	958	901	514,061	37,434
Nonferrous metals distributors	542	1,188,309	83,185	327	371,254	46,676	5,521	4,054	1,416	51	215	817,055	36,509
Scrap, waste materials dealers:													
Iron, steel scrap dealers	3,719	1,213,140	101,824	1,799	571,427	62,832	14,808	11,434	3,062	312	1,920	641,713	38,992
Iron, steel scrap dealers (with processing, preparation equipment)	2,202	801,352	84,355	1,332	494,641	57,533	12,170	9,199	2,676	295	870	306,711	26,822
Iron, steel scrap dealers (without processing, preparation equipment)	1,517	411,788	17,469	467	76,786	5,299	2,638	2,235	386	17	1,050	335,002	12,170
Waste materials dealers	4,470	1,192,450	78,859	2,841	859,881	61,384	31,614	15,219	15,564	831	1,629	332,569	17,475
Nonferrous metallic scrap dealers	1,518	500,822	35,266	1,036	394,762	29,749	9,011	6,014	2,880	117	482	106,060	5,517
Waste paper dealers	1,124	218,239	7,243	783	184,344	6,600	9,702	4,763	4,804	135	341	33,895	643
Wiping cloth dealers	229	48,395	4,065	144	32,048	3,067	2,047	896	1,133	18	85	16,347	998
Rags, textile waste dealers	784	250,528	22,054	561	180,173	16,853	8,225	2,331	5,470	424	223	70,355	5,201
Other waste materials dealers	815	174,466	10,231	317	68,554	5,115	2,629	1,215	1,277	137	498	105,912	5,116
Other merchant wholesalers:													
Amusement, sporting goods distributors	2,514	952,711	112,964	1,553	707,923	95,198	15,166	5,046	9,308	812	961	244,788	17,766
Cameras, photographic supplies distributors	484	233,116	25,292	259	148,162	17,677	1,680	701	750	229	225	84,954	7,615
Sporting goods wholesalers	579	233,998	32,592	351	182,267	28,522	3,095	944	2,045	106	228	51,731	4,070
Toys, games, fireworks wholesalers	805	277,626	26,331	540	213,279	23,540	5,628	1,893	3,573	162	265	64,347	2,791
Other recreation goods wholesalers	646	207,971	28,749	403	164,215	25,459	4,763	1,508	2,940	315	243	43,756	3,290
Books, magazine, newspaper wholesalers	1,919	697,206	47,909	738	397,448	28,570	4,894	2,690	2,149	55	1,181	299,758	19,339
Coal wholesalers	700	794,189	36,786	72	29,479	1,442	630	503	127	...	628	764,710	35,344
Farm supplies wholesalers	2,347	1,574,642	148,207	1,354	805,831	106,959	24,364	13,669	10,029	666	993	768,811	41,248
Feed wholesalers	1,067	766,302	34,478	568	297,244	16,178	6,499	4,764	1,596	139	499	469,058	18,300
Fertilizer, agricultural chemical distributors	507	280,597	15,851	231	91,714	9,108	3,352	2,162	1,057	133	276	188,883	6,743
Seed wholesalers	641	474,148	92,665	488	386,408	77,074	13,483	6,057	7,100	326	153	87,740	15,591
Other farm supplies wholesalers	132	53,595	5,213	67	30,465	4,599	1,030	686	276	68	65	23,130	614
Jewelry wholesalers	2,741	825,459	146,168	984	399,625	70,572	3,988	965	2,935	88	1,757	425,834	75,596
General-line jewelry wholesalers	234	143,549	25,552	127	85,515	16,671	743	155	575	13	107	58,034	8,881
Clocks, watches wholesalers	355	124,380	17,608	129	71,444	9,416	432	102	317	13	226	52,936	8,192
Costume jewelry wholesalers	513	132,621	13,796	250	79,469	9,045	764	159	601	4	263	53,152	4,751
Precious stones distributors	498	202,608	42,262	91	47,063	10,542	670	34	615	21	407	155,545	31,720
Watch materials, jewelers' distributors	172	30,719	7,077	77	19,188	4,596	316	130	186	...	95	11,531	2,481
Other jewelry wholesalers	969	191,582	39,873	310	96,946	20,302	1,063	385	641	37	659	94,636	19,571
Petroleum products distributors	2,260	1,416,388	44,167	413	283,397	16,003	3,436	2,704	728	4	1,847	1,132,991	28,164
Gift, art goods, greeting cards wholesalers	983	190,307	21,052	487	119,193	16,002	2,565	1,213	1,329	23	496	71,114	5,050
Gift, art goods wholesalers	735	140,213	14,994	351	87,602	11,579	1,763	884	860	19	384	52,611	3,415
Greeting card distributors	248	50,094	6,058	136	31,591	4,423	802	329	469	4	112	18,503	1,635
Flower, bulk plant wholesalers	966	222,942	12,563	482	137,848	8,503	4,165	2,548	1,449	168	484	85,094	4,060
Flower (cut), potted plant wholesalers	851	193,270	10,204	422	115,715	6,272	3,487	2,215	1,104	168	429	77,555	3,932
Bulb, plant distributors	115	29,672	2,359	60	22,133	2,231	678	333	345	...	55	7,539	128
Miscellaneous products merchant wholesalers	4,076	3,031,252	214,341	1,681	1,037,080	109,021	17,945	7,482	10,161	302	2,395	1,994,172	105,320
Forest products (except lumber) distributors	669	290,871	12,733	92	71,701	4,495	1,385	840	540	5	577	219,170	8,238
General merchandise distributors	594	814,291	64,104	241	377,880	36,501	5,983	2,072	3,851	60	353	436,411	27,603
Leather goods wholesalers	454	135,579	15,119	253	77,809	9,815	1,517	389	1,080	48	201	57,770	5,304
Musical instrument, sheet music wholesalers	509	192,142	19,297	278	113,743	15,340	1,342	536	713	93	231	78,399	3,957
Industrial yarn wholesalers	222	191,250	14,194	109	91,998	9,060	696	292	389	15	113	99,252	5,134
Bags, bagging, burlap (textiles) distributors	659	239,072	22,058	421	144,614	16,491	4,607	1,893	2,650	64	238	94,458	5,567
Food, beverage basic material distributors	325	530,630	27,813	103	64,774	7,715	833	592	238	3	222	465,856	20,098
All other merchant wholesalers	644	637,417	39,023	184	94,561	9,604	1,582	868	700	14	460	542,856	29,419
Manufacturers' Sales Branches (with stocks)													
Food and kindred products	3,398	7,954,675	242,253	2,308	4,966,458	144,740	20,512	11,704	8,299	509	1,090	2,988,217	97,513
Textile mill products	231	837,801	53,152	167	629,527	36,584	3,263	1,140	1,966	157	64	208,274	16,568
Apparel and related products	157	333,235	29,508	89	206,569	21,359	1,305	571	683	51	68	126,666	8,149
Furniture and fixtures	229	197,438	18,449	166	146,752	11,248	3,997	2,126	1,871	...	63	50,686	7,201
Paper and allied products	98	377,093	15,886	70	295,098	9,249	1,794	1,072	665	57	28	81,995	6,637
Chemicals and allied products	1,482	4,548,221	173,746	1,045	2,086,230	109,482	12,091	6,545	5,256	290	437	2,461,991	64,264
Rubber products	452	1,385,078	122,207	386	1,191,502	104,697	8,743	3,879	4,547	317	66	193,576	17,510
Leather and leather products	71	358,759	53,033	43	144,831	26,779	1,242	107	1,125	10	28	213,928	26,254
Stone, clay, and glass products	380	659,159	49,583	332	616,994	47,855	6,591	4,606	1,955	30	48	42,165	1,728
Primary metal products	216	1,351,608	78,798	116	348,352	32,327	1,825	1,228	597	...	100	1,003,256	46,471
Fabricated metal products	602	602,631	77,230	493	512,693	70,242	8,277	5,285	2,891	101	109	89,938	6,988
Machinery (except electrical)	3,992	4,408,254	458,293	2,588	3,608,123	401,849	28,145	13,806	13,386	953	1,404	800,131	56,444

NA Not available. ... Represents zero. *Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

Table 5A. WHOLESALE TRADE: 1954—WAREHOUSE FLOOR SPACE—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, and Occupiable Space

Type of operation and kind of business	All establishments			Establishments reporting floor space of 500 square feet or more							Establishments not reporting floor space or reporting less than 500 square feet		
							Occupiable warehouse floor space, end of year						
	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Total (1,000 sq. ft.)	In single story buildings (1,000 sq. ft.)	In multiple story buildings (1,000 sq. ft.)	Type of building not reported (1,000 sq. ft.)	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)
Manufacturers' Sales Branches (with stocks)—Continued													
Electrical machinery	796	3,615,929	181,420	542	3,043,125	149,270	10,241	4,574	5,494	173	254	572,804	32,150
Transportation equipment	861	7,566,883	396,179	710	4,774,681	362,076	17,501	14,781	2,616	104	151	2,792,202	34,103
Instruments and related products	895	783,936	52,535	514	657,726	47,892	2,352	764	1,531	57	381	126,210	4,643
Other manufacturers' products*	899	1,830,538	150,448	536	700,871	86,602	8,532	4,763	3,426	343	363	1,129,667	63,846
Merchandise Agents, Brokers													
Grocery, confectionery, meats	2,949	7,621,093	10,587	348	689,647	2,435	3,792	(NA)	(NA)	3,792	2,601	6,931,446	8,152
Farm products (edible)	1,107	2,107,445	4,061	224	335,581	1,222	1,899	(NA)	(NA)	1,899	883	1,771,864	2,839
Dairy, poultry products	214	516,210	2,138	48	48,208	248	265	(NA)	(NA)	265	166	468,002	1,890
Fruits, vegetables	893	1,591,235	1,923	176	287,373	974	1,634	(NA)	(NA)	1,634	717	1,303,862	949
Drugs, chemicals, paints	516	522,701	1,720	82	101,966	855	512	(NA)	(NA)	512	434	420,735	865
Apparel (including footwear)	1,205	2,076,128	1,913	114	143,967	892	1,553	(NA)	(NA)	1,553	1,091	1,932,161	1,021
Dry goods, piece goods	818	3,233,165	5,620	78	200,124	679	2,001	(NA)	(NA)	2,001	740	3,033,041	4,941
Furniture, home furnishings	837	571,713	1,634	143	87,086	912	1,256	(NA)	(NA)	1,256	694	484,627	722
Paper, allied products	403	469,942	1,020	56	41,436	814	337	(NA)	(NA)	337	347	428,506	206
Farm products (raw materials)	3,566	11,495,721	29,708	905	1,736,116	5,180	43,495	(NA)	(NA)	43,495	2,661	9,759,605	24,528
Cotton	254	1,020,618	10,053	28	70,343	1,351	141	(NA)	(NA)	141	226	950,275	8,702
Grain	230	1,129,086	1,150	13	17,920	219	38	(NA)	(NA)	38	217	1,111,166	931
Hides, skins, raw furs	137	258,403	1,495	33	95,917	894	267	(NA)	(NA)	267	104	162,486	601
Livestock	2,223	7,558,447	7,335	391	728,991	819	7,075	(NA)	(NA)	7,075	1,832	6,829,456	6,516
Tobacco (leaf)	552	1,045,530	7,762	403	733,222	1,488	35,168	(NA)	(NA)	35,168	149	312,308	6,274
Wool, mohair	118	315,643	1,882	29	84,423	395	778	(NA)	(NA)	778	89	231,220	1,487
Miscellaneous inedible farm products	52	167,994	31	8	5,300	14	28	(NA)	(NA)	28	44	162,694	17
Automotive	648	925,266	2,093	118	142,671	1,208	570	(NA)	(NA)	570	530	782,595	885
Electrical-electronic apparatus, equipment, appliances	1,527	1,383,138	5,727	360	345,784	2,910	2,225	(NA)	(NA)	2,225	1,167	1,037,354	2,817
Hardware, plumbing, heating goods	1,049	606,339	2,595	212	142,470	2,032	1,088	(NA)	(NA)	1,088	837	463,869	563
Lumber, construction materials	903	855,451	1,709	109	60,301	1,024	713	(NA)	(NA)	713	794	795,150	685
Machinery, equipment, supplies	3,174	2,169,550	11,917	592	459,960	7,753	4,853	(NA)	(NA)	4,853	2,582	1,709,590	4,164
Metals, metalwork (except scrap)	661	940,802	9,551	58	46,878	947	340	(NA)	(NA)	340	603	893,924	8,604
Other merchandise agents, brokers	2,768	4,272,055	13,377	386	286,476	5,508	3,039	(NA)	(NA)	3,039	2,382	3,985,579	7,869
Assemblers of Farm Products													
Dairy, poultry products	2,087	1,392,362	21,177	1,140	725,710	14,209	6,636	4,122	2,216	298	947	666,652	6,968
Fresh fruits, vegetables	1,993	1,287,674	49,459	1,283	707,904	31,970	25,141	15,167	8,724	1,250	710	579,770	17,489
Farm products (raw materials)	8,669	6,171,994	293,455	3,582	2,443,008	146,492	37,961	28,375	8,623	963	5,087	3,728,986	146,963
Farm supplies	495	194,713	20,657	359	118,465	10,998	3,174	2,244	851	79	136	76,248	9,659
Other farm products assemblers	11	4,073	600	7	3,660	600	164	78	86	...	4	413	...

NA Not available. ... Represents zero. *Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

Table 5B. WHOLESALE TRADE: 1954—WAREHOUSE FLOOR SPACE—STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS

Establishments, Sales, Inventories, and Occupiable Space

State, type of operation, and kind of business	All establishments			Establishments reporting floor space of 500 square feet or more							Establishments not reporting floor space or reporting less than 500 square feet		
							Occupiable warehouse floor space, end of year						
	Number	Sales ($1,000)	Inventories, end of year at cost ($1,000)	Number	Sales ($1,000)	Inventories, end of year at cost ($1,000)	Total (1,000 sq.ft.)	In single story buildings (1,000 sq.ft.)	In multiple story buildings (1,000 sq.ft.)	Type of building not reported (1,000 sq.ft.)	Number	Sales ($1,000)	Inventories, end of year at cost ($1,000)
ALABAMA													
Merchant wholesalers	1,814	1,020,901	102,849	1,069	634,659	71,966	12,978	8,513	4,009	456	745	386,242	30,883
Manufacturers' sales branches (with stocks)	185	308,502	17,073	127	258,041	14,937	1,438	784	602	52	58	50,461	2,136
Merchandise agents, brokers	245	268,395	576	57	59,035	394	670	(NA)	(NA)	670	188	209,060	182
Assemblers of farm products	72	58,179	2,381	44	45,189	2,074	1,015	968	47	...	28	12,990	307
Merchant wholesalers	1,814	1,020,901	102,849	1,069	634,659	71,966	12,978	8,513	4,009	456	745	386,242	30,883
Grocery, confectionery, meat wholesalers	298	190,946	14,768	173	138,723	13,217	1,830	1,408	386	36	105	52,223	1,551
Farm products (edible) distributors	125	51,980	614	75	40,583	562	484	321	147	16	50	11,397	52
Beer, wine, distilled spirits wholesalers	61	26,749	1,477	54	24,765	1,398	435	401	34	...	7	1,984	78
Tobacco distributors	35	51,382	1,561	28	37,282	1,374	235	189	46	...	7	14,100	187
Drugs, chemicals, allied products wholesalers	49	25,508	2,939	30	17,679	2,812	304	112	184	8	19	7,829	127
Dry goods, apparel wholesalers	49	17,613	3,178	39	14,513	2,587	307	71	210	26	10	3,100	591
Furniture, home furnishings wholesalers	29	8,939	1,454	20	7,291	1,353	369	171	181	17	9	1,648	101
Paper, allied products wholesalers	50	15,733	2,393	37	14,302	2,279	504	254	250	...	13	1,431	114
Farm products (raw materials) merchants	71	126,927	19,813	31	38,042	2,811	512	354	137	21	40	88,885	17,002
Automotive wholesalers	245	50,466	7,921	163	37,911	6,970	1,447	1,111	213	123	82	12,555	951
Electrical, electronics, appliance distributors	69	61,225	5,748	51	56,294	4,968	662	385	259	18	18	4,931	780
Hardware, plumbing-heating goods wholesalers	51	35,971	14,511	43	57,399	10,773	1,932	651	1,185	96	8	28,572	3,738
Lumber, construction materials distributors	156	92,150	2,353	38	17,094	1,867	625	491	103	31	118	75,056	486
Machinery, equipment, supplies distributors	248	98,512	15,862	161	71,125	12,881	1,382	953	425	4	87	27,387	2,981
Metals, metalwork (except scrap) distributors	21	16,123	1,714	13	14,310	1,543	223	223	...	...	8	1,813	171
Scrap, waste materials dealers	74	32,849	1,839	42	16,072	1,316	478	444	33	1	32	16,777	523
Other merchant wholesalers	203	67,828	4,705	71	31,274	3,255	1,249	974	216	59	132	36,554	1,450
ARIZONA													
Merchant wholesalers	848	418,788	40,852	516	285,732	31,380	4,332	3,637	622	73	332	133,056	9,472
Manufacturers' sales branches (with stocks)	59	54,939	3,875	45	49,986	3,551	394	264	93	37	14	4,953	324
Merchandise agents, brokers	90	109,940	1,200	10	9,809	824	56	(NA)	(NA)	56	80	100,131	376
Assemblers of farm products	49	47,388	2,882	24	22,223	1,406	564	564	...	...	25	25,165	1,416
Merchant wholesalers	848	418,788	40,852	516	285,732	31,380	4,332	3,637	622	73	332	133,056	9,472
Grocery, confectionery, meat wholesalers	118	74,755	5,680	63	54,319	4,722	534	472	62	...	55	20,436	958
Farm products (edible) distributors	56	34,333	610	38	23,236	443	529	453	61	15	18	11,097	167
Beer, wine, distilled spirits wholesalers	50	36,867	2,842	43	33,132	2,657	501	463	38	...	7	3,735	185
Tobacco distributors	12	10,865	395	10	(D)	(D)	58	32	26	...	2	(D)	(D)
Drugs, chemicals, allied products wholesalers	29	12,150	1,810	20	11,518	1,791	140	122	18	...	9	632	19
Dry goods, apparel wholesalers	17	3,941	604	12	3,261	592	47	31	16	...	5	680	12
Furniture, home furnishings wholesalers	14	3,043	326	11	3,001	326	85	85	...	...	3	42	...
Paper, allied products wholesalers	18	5,723	791	16	(D)	(D)	95	72	23	...	2	(D)	(D)
Farm products (raw materials) merchants	17	32,381	4,680	2	(D)	(D)	(D)	(D)	(D)	(D)	15	(D)	(D)
Automotive wholesalers	130	33,450	5,240	81	23,990	4,425	485	417	58	10	49	9,460	815
Electrical, electronics, appliance distributors	47	29,944	2,891	30	24,235	2,661	274	252	21	1	17	5,709	230
Hardware, plumbing-heating goods wholesalers	30	28,062	4,207	26	27,465	4,124	448	203	199	46	4	597	83
Lumber, construction materials distributors	51	27,669	1,762	24	15,424	1,653	233	185	48	...	27	12,245	109
Machinery, equipment, supplies distributors	163	54,296	5,896	92	31,079	4,393	501	463	37	1	71	23,217	1,503
Metals, metalwork (except scrap) distributors	14	5,290	769	9	3,392	614	74	59	15	...	5	1,898	155
Scrap, waste materials dealers	18	4,413	288	8	(D)	(D)	(D)	(D)	(D)	(D)	10	(D)	(D)
Other merchant wholesalers	64	21,606	2,061	31	14,012	1,582	283	283	...	...	33	7,594	479
ARKANSAS													
Merchant wholesalers	1,140	507,379	54,299	708	366,555	46,218	8,063	5,082	2,516	465	432	140,824	8,081
Manufacturers' sales branches (with stocks)	64	59,649	4,355	44	49,813	4,009	509	204	302	3	20	9,836	346
Merchandise agents, brokers	124	160,566	645	22	22,925	51	449	(NA)	(NA)	449	102	137,641	597
Assemblers of farm products	108	75,142	2,066	45	32,893	1,243	341	277	11	53	63	42,249	823
Merchant wholesalers	1,140	507,379	54,299	708	366,555	46,218	8,063	5,082	2,516	465	432	140,824	8,081
Grocery, confectionery, meat wholesalers	210	149,404	11,020	137	109,253	10,073	2,166	1,275	630	261	73	40,151	947
Farm products (edible) distributors	87	32,589	444	40	17,535	296	308	243	50	15	47	15,054	148
Beer, wine, distilled spirits wholesalers	54	33,940	4,313	48	32,664	4,206	440	280	160	...	6	1,276	107
Tobacco distributors	22	17,366	901	19	16,469	871	94	86	8	...	3	897	30
Drugs, chemicals, allied products wholesalers	29	16,074	1,780	19	10,969	1,610	202	44	158	...	10	5,105	170
Dry goods, apparel wholesalers	19	8,188	1,341	12	7,595	1,188	164	29	135	...	7	593	153
Furniture, home furnishings wholesalers	13	9,253	1,462	10	8,760	1,462	215	96	119	...	3	493	...
Paper, allied products wholesalers	11	5,259	721	9	(D)	(D)	228	34	54	140	2	(D)	(D)
Farm products (raw materials) merchants	28	21,726	3,333	12	6,654	450	85	55	30	...	16	15,072	2,883
Automotive wholesalers	175	25,102	5,455	133	19,049	4,727	575	499	65	11	42	6,053	728
Electrical, electronics, appliance distributors	43	29,511	3,961	33	28,231	3,810	399	240	149	10	10	1,280	151
Hardware, plumbing-heating goods wholesalers	35	29,567	5,473	27	25,230	5,205	994	376	618	...	8	4,337	268
Lumber, construction materials distributors	93	31,319	2,434	27	11,474	1,468	631	559	72	...	66	19,845	966
Machinery, equipment, supplies distributors	139	47,037	7,500	96	39,341	6,779	618	442	172	4	43	7,696	721
Metals, metalwork (except scrap) distributors	9	3,563	451	5	(D)	(D)	45	40	5	...	4	(D)	(D)
Scrap, waste materials dealers	42	6,859	751	28	3,794	569	408	390	18	...	14	3,065	182
Other merchant wholesalers	131	40,622	2,959	53	21,690	2,379	491	394	73	24	78	18,932	580
CALIFORNIA													
Merchant wholesalers	13,931	8,413,460	791,396	8,110	5,588,727	623,852	78,736	56,110	20,998	1,628	5,721	2,824,733	167,544
Manufacturers' sales branches (with stocks)	1,463	3,329,628	239,158	1,052	2,327,255	196,311	14,643	9,616	4,692	335	411	1,002,373	42,847
Merchandise agents, brokers	1,914	2,522,327	7,950	459	519,087	4,094	3,988	(NA)	(NA)	3,888	1,455	2,003,240	3,856
Assemblers of farm products	687	849,731	34,532	405	364,901	24,482	10,404	6,953	2,738	713	282	484,830	12,050
Merchant wholesalers	13,931	8,413,460	791,396	8,110	5,588,727	623,852	78,736	56,110	20,998	1,628	5,721	2,824,733	167,544
Grocery, confectionery, meat wholesalers	1,585	1,827,399	85,200	806	1,147,050	69,409	9,357	6,556	2,771	30	779	680,349	15,791
Farm products (edible) distributors	882	477,617	8,824	486	306,534	6,326	3,676	2,949	549	178	396	171,083	2,498
Beer, wine, distilled spirits wholesalers	482	555,349	58,503	398	505,951	53,828	4,245	3,388	642	215	84	49,398	4,675
Tobacco distributors	137	176,122	7,245	117	161,822	7,302	61	484	131	3	20	14,294	343
Drugs, chemicals, allied products wholesalers	406	304,024	29,574	256	194,178	23,145	2,388	1,410	972	6	240	109,846	6,429
Dry goods, apparel wholesalers	560	290,331	37,475	374	205,952	27,887	2,532	821	1,667	44	186	84,379	9,588
Furniture, home furnishings wholesalers	468	207,243	26,787	285	157,542	22,650	3,386	1,637	1,534	215	183	49,701	4,137

See footnotes at end of table.

Table 5B. WHOLESALE TRADE: 1954–WAREHOUSE FLOOR SPACE–STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS–Continued

Establishments, Sales, Inventories, and Occupiable Space

State, type of operatioo, and kind of business	All establishments			Establishments reporting floor space of 500 square feet or more							Establishments not reporting floor space or reporting less than 500 square feet		
							Occupiable warehouse floor space, end of year						
	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Total (1,000 sq.ft.)	In single story buildings (1,000 sq.ft.)	In multiple story buildings (1,000 sq.ft.)	Type of building not reported (1,000 sq.ft.)	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)
CALIFORNIA—Continued													
Merchant wholesalers—Continued													
Paper, allied products wholesalers	314	219,506	22,539	191	177,099	20,320	3,444	1,964	1,504	76	123	42,407	2,219
Farm products (raw materials) merchants	157	308,350	40,877	51	59,166	2,933	868	425	352	91	106	249,184	37,944
Automotive wholesalers	1,507	371.370	53,758	981	262,571	46,170	6,417	5,173	1,145	99	526	108,799	7,588
Electrical, electronics, appliance distributors	614	520.653	56,911	483	468,362	52,873	4,730	3,222	1,480	28	131	52,291	4,038
Hardware, plumbing-heating goods wholesalers	507	422,795	65,010	386	329,795	56,868	5,499	3,505	1,860	134	121	93,000	8,142
Lumber, construction materials distributors	956	632,551	40,428	417	300,058	29,016	5,436	4,680	642	114	539	332,493	11,412
Machinery, equipment, supplies distributors	2,734	961,200	135,172	1,724	694,506	110,175	12,674	9,731	2,775	168	1,010	266,694	24,997
Metals, metalwork (except scrap) distributors	316	262,115	50,257	224	211,685	47,052	4,772	4,038	676	58	92	50,430	3,205
Scrap, waste materials dealers	465	122,209	12,113	210	82,501	9,879	2,706	1,872	832	2	255	39,708	2,234
Other merchant wholesalers	1,651	754,626	60,323	721	323,949	38,019	5,988	4,355	1,466	167	930	430,677	22,304
Manufacturers' sales branches (with stocks)	1,463	3,329,628	239,158	1,052	2,327,255	196,311	14,643	9,616	4,692	335	411	1,002,373	42,847
Food and kindred products	234	843,715	41,608	140	481,301	22,947	1,790	1,290	500	...	94	362,414	18,661
Textile mill products	34	78,140	6,140	28	72,116	5,523	439	78	361	...	6	6,024	617
Apparel and related products	28	(D)	(D)	21	47,584	3,151	286	120	144	22	7	(D)	(D)
Furniture and fixtures	14	(D)	(D)	10	13,928	1,645	292	184	108	...	4	(D)	(D)
Paper and allied products	20	(D)	(D)	14	36,768	1,762	236	155	81	...	6	(D)	(D)
Chemicals and allied products	235	396,750	24,504	199	236,546	19,678	2,362	1,355	932	75	36	160,204	4,826
Rubber products	39	(D)	(D)	31	91,706	9,589	690	352	273	65	8	(D)	(D)
Leather and leather products	4	(D)	(D)	3	(D)	(D)	66	6	60	...	1	(D)	(D)
Stone, clay, and glass products	37	79,462	4,984	34	(D)	(D)	394	337	57	...	3	(D)	(D)
Primary metal products	30	95,399	6,892	14	34,332	3,939	260	225	35	...	16	61,067	2,953
Fabricated metal products	60	61,835	11,985	49	52,418	10,450	780	654	116	10	11	9,417	1,535
Machinery (except electrical)	375	363,983	40,209	254	313,785	36,511	2,505	1,401	1,000	104	121	50,198	3,698
Electrical machinery	85	346,420	23,652	74	323,668	22,632	1,292	762	490	40	11	22,752	1,020
Transportation equipment	65	618,563	36,674	51	372,482	33,444	1,637	1,553	84	...	14	246,081	3,230
Instruments and related products	96	(D)	(D)	61	91,503	8,527	389	137	245	7	35	(D)	(D)
Other manufacturers' products	107	119,257	13,345	69	78,234	11,148	1,225	1,007	206	12	38	41,023	2,197
COLORADO													
Merchant wholesalers	1,545	834,571	76,916	984	633,701	68,668	10,526	6,465	3,797	264	561	200,870	8,248
Manufacturers' sales branches (with stocks)	208	404,516	31,950	141	301,209	28,882	1,990	1,322	654	14	67	103,307	3,068
Merchandise agents, brokers	279	456,267	380	48	56,985	246	222	(NA)	(NA)	222	231	399,282	134
Assemblers of farm products	270	134,539	5,735	123	66,668	2,913	1,423	1,283	138	2	147	67,871	2,822
Merchant wholesalers	1,545	834,571	76,916	984	633,701	68.668	10,526	6,465	3,797	264	561	200,870	8,248
Grocery, confectionery, meat wholesalers	187	142,827	9,973	94	114,778	8,469	1,504	990	514	...	93	28,049	1,504
Farm products (edible) distributors	110	49,535	800	71	35,553	739	567	325	231	11	39	13,982	61
Beer, wine, distilled spirits wholesalers	54	44,538	3,938	50	43,496	3,926	582	458	124	...	4	1,042	12
Tobacco distributors	35	29,454	1,186	31	27,321	1,179	157	109	18	30	4	2,133	7
Drugs, chemicals, allied products wholesalers	50	31,622	3,804	30	29,017	3,626	346	104	231	11	20	2,605	178
Dry goods, apparel wholesalers	33	18,463	2,081	26	17,673	1,989	212	89	122	1	7	790	92
Furniture, home furnishings wholesalers	39	13,173	1,783	26	10,708	1,594	304	121	183	...	13	2,465	189
Paper, allied products wholesalers	34	19,267	2,371	22	17,416	2,309	368	155	213	...	12	1,851	62
Farm products (raw materials) merchants	56	68,131	1,394	22	17,446	956	192	128	63	1	34	50,685	438
Automotive wholesalers	178	42,783	6,182	131	35,587	5,569	849	526	299	24	47	7,196	613
Electrical, electronics, appliance distributors	71	59,006	7,441	59	55,032	7,094	635	488	145	2	12	3,974	347
Hardware, plumbing-heating goods wholesalers	45	32,877	5,988	40	29,821	5,404	687	415	228	44	5	3,056	584
Lumber, construction materials distributors	98	75,655	3,100	35	42,605	2,843	470	328	115	27	63	33,050	257
Machinery, equipment, supplies distributors	294	116,438	18,136	199	96,271	16,149	1,862	904	861	97	95	20,167	1,987
Metals, metalwork (except scrap) distributors	30	15,763	2,899	19	11,000	2,534	340	229	111	...	11	4,763	365
Scrap, waste materials dealers	54	12,955	492	32	6,532	441	198	131	64	3	22	6,423	51
Other merchant wholesalers	177	62,084	5,348	97	43,445	3,847	1,253	965	275	13	80	18,639	1,501
CONNECTICUT													
Merchant wholesalers	2,260	1,132,164	106,350	1,374	788,308	83,937	11,965	5,640	5,851	474	886	343,856	22,413
Manufacturers' sales branches (with stocks)	213	295,365	25,939	145	225,075	13,067	1,440	693	435	312	68	70,290	12,872
Merchandise agents, brokers	188	152,157	231	23	15,549	187	72	(NA)	(NA)	72	165	136,608	44
Assemblers of farm products	39	26,876	1,542	28	23,766	1,409	451	101	305	45	11	3,110	133
Merchant wholesalers	2,260	1,132,164	106,350	1,374	788,308	83,937	11,965	5,640	5,851	474	886	343,856	22,413
Grocery, confectionery, meat wholesalers	285	170,249	8,413	147	97,607	6,289	1,206	599	607	...	138	72,642	2,124
Farm products (edible) distributors	158	59,615	1,822	97	39,204	1,087	347	308	39	...	61	20,411	735
Beer, wine, distilled spirits wholesalers	73	140,786	12,641	64	128,849	11,491	617	434	168	15	9	11,937	1,150
Tobacco distributors	49	60,945	2,812	39	41,229	1,990	252	58	132	62	10	19,716	822
Drugs, chemicals, allied products wholesalers	78	42,439	4,137	39	31,935	3,565	461	89	292	80	39	10,504	572
Dry goods, apparel wholesalers	61	22,256	2,766	39	12,750	1,805	233	41	191	1	22	9,506	961
Furniture, home furnishings wholesalers	58	19,872	2,047	39	14,190	1,901	386	113	272	1	19	5,682	146
Paper, allied products wholesalers	88	35,654	3,563	59	26,586	3,164	715	226	474	15	29	9,068	399
Farm products (raw materials) merchants	18	12,240	7,069	10	8,652	3,503	288	9	269	10	8	3,588	3,566
Automotive wholesalers	198	51,127	5,991	131	28,418	5,343	795	436	270	89	67	22,709	648
Electrical, electronics, appliance distributors	123	87,412	10,008	100	77,707	9,573	894	400	467	27	23	9,705	435
Hardware, plumbing-heating goods wholesalers	140	62.332	10,739	107	52,963	8,887	1,554	547	1,001	6	33	9,369	1,852
Lumber, construction materials distributors	130	72,036	7,160	53	32,848	2,943	612	451	161	...	77	39,188	4,217
Machinery, equipment, supplies distributors	398	151,431	15,046	237	95,551	12,797	1,614	850	621	143	161	55,880	2,249
Metals, metalwork (except scrap) distributors	53	30,775	4,947	35	24,649	4,136	519	397	122	...	18	6,126	811
Scrap, waste materials dealers	151	45,469	2,593	86	34,689	2,299	768	414	329	25	65	10,780	294
Other merchant wholesalers	199	67,526	4,596	92	40,481	3,164	704	268	436	...	107	27,045	1,432
DELAWARE													
Merchant wholesalers	284	143,362	15,392	167	105,408	12,636	1,523	821	702	...	117	37,954	2,756
Manufacturers' sales branches (with stocks)	36	(D)	(D)	23	46,561	6,888	586	508	40	38	13	(D)	(D)
Merchandise agents, brokers	18	22,951	13	3	7,895	4	7	(NA)	(NA)	7	15	15,056	9
Assemblers of farm products	18	30,464	1,298	10	10,648	960	62	59	3	...	8	19,816	338

See footnotes at end of table.

Table 5B. WHOLESALE TRADE: 1954—WAREHOUSE FLOOR SPACE—STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, and Occupiable Space

State, type of operation, and kind of business	All establishments			Establishments reporting floor space of 500 square feet or more							Establishments not reporting floor space or reporting less than 500 square feet		
							Occupiable warehouse floor space, end of year						
	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Total (1,000 sq.ft.)	In single story buildings (1,000 sq.ft.)	In multiple story buildings (1,000 sq.ft.)	Type of building not reported (1,000 sq.ft.)	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)
DELAWARE—Continued													
Merchant wholesalers	284	143,362	15,392	167	105,408	12,636	1,523	821	702	...	117	37,954	2,756
Grocery, confectionery, meat wholesalers	36	17,059	1,715	18	12,710	1,261	167	142	25	...	18	4,349	454
Farm products (edible) distributors	17	5,344	25	5	601	4	13	5	8	...	12	4,743	21
Beer, wine, distilled spirits wholesalers	16	24,455	2,354	14	(D)	(D)	156	129	27	...	2	(D)	(D)
Tobacco distributors	9	9,505	556	7	(D)	(D)	49	14	35	...	2	(D)	(D)
Drugs, chemicals, allied products wholesalers	12	2,477	362	7	1,832	313	54	21	33	...	5	645	49
Dry goods, apparel wholesalers	3	(D)	(D)	2	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)	(D)
Furniture, home furnishings wholesalers	8	(D)	(D)	3	905	162	20	1	19	...	5	(D)	(D)
Paper, allied products wholesalers	10	2,119	189	6	1,064	163	47	40	7	...	4	1,055	26
Farm products (raw materials) merchants	3	3,455	561	1	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)	(D)
Automotive wholesalers	28	8,188	1,363	17	4,126	846	129	88	41	...	11	4,062	517
Electrical, electronics, appliance distributors	12	12,993	1,589	9	11,647	1,403	172	47	125	...	3	1,346	186
Hardware, plumbing-heating goods wholesalers	15	7,431	1,452	15	7,431	1,452	191	20	171	...	...	...	...
Lumber, construction materials distributors	26	14,034	1,228	14	9,031	1,069	154	101	53	...	12	5,003	159
Machinery, equipment, supplies distributors	38	12,333	1,921	22	9,138	1,820	167	66	101	...	16	3,195	101
Metals, metalwork (except scrap) distributors	8	6,178	686	4	2,107	312	40	40	...	...	4	4,071	374
Scrap, waste materials dealers	20	1,622	147	10	716	96	49	24	25	...	10	906	51
Other merchant wholesalers	23	6,948	567	13	5,094	386	88	72	16	...	10	1,854	181
DISTRICT OF COLUMBIA													
Merchant wholesalers	761	583,831	52,604	477	459,977	47,516	5,470	2,125	3,256	89	284	123,854	5,088
Manufacturers' sales branches (with stocks)	108	283,375	9,301	75	185,560	8,407	1,202	341	832	29	33	97,815	894
Merchandise agents, brokers	126	185,850	79	16	29,297	49	62	(NA)	(NA)	62	110	156,553	30
Assemblers of farm products	6	6,035	223	4	(D)	(D)	88	4	84	...	2	(D)	(D)
Merchant wholesalers	761	583,831	52,604	477	459,977	47,516	5,470	2,125	3,256	89	284	123,854	5,088
Grocery, confectionery, meat wholesalers	95	108,366	5,294	55	91,730	4,616	510	237	273	...	40	16,636	678
Farm products (edible) distributors	69	50,391	732	34	23,793	487	171	94	71	6	35	26,598	245
Beer, wine, distilled spirits wholesalers	20	68,794	8,448	19	(D)	(D)	253	176	77	...	1	(D)	(D)
Tobacco distributors	10	31,232	1,136	9	(D)	(D)	149	85	64	...	1	(D)	(D)
Drugs, chemicals, allied products wholesalers	32	21,831	2,680	25	20,830	2,501	373	83	290	...	7	1,001	179
Dry goods, apparel wholesalers	10	(D)	(D)	5	(D)	(D)	(D)	(D)	(D)	...	5	(D)	(D)
Furniture, home furnishings wholesalers	26	11,554	1,685	17	5,894	871	190	45	145	...	9	5,660	814
Paper, allied products wholesalers	48	31,162	2,097	31	21,738	1,969	392	82	305	5	17	9,424	128
Farm products (raw materials) merchants	2	(D)	(D)	...	...	...	...	...	...	...	2	(D)	(D)
Automotive wholesalers	52	20,792	2,291	32	13,253	2,039	279	76	202	1	20	7,539	252
Electrical, electronics, appliance distributors	61	65,106	7,592	40	56,219	7,099	716	200	516	...	21	8,887	493
Hardware, plumbing-heating goods wholesalers	32	44,889	7,821	29	43,827	7,815	972	484	488	...	3	1,062	6
Lumber, construction materials distributors	36	46,601	3,790	23	28,797	2,627	426	240	161	25	13	17,804	1,163
Machinery, equipment, supplies distributors	144	36,684	4,014	89	25,465	3,495	532	175	305	52	55	11,219	519
Metals, metalwork (except scrap) distributors	4	(D)	(D)	3	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)	(D)
Scrap, waste materials dealers	37	6,616	157	23	5,132	124	93	44	49	...	14	1,484	33
Other merchant wholesalers	83	35,780	4,202	43	26,523	3,930	360	87	273	...	40	9,257	272
FLORIDA													
Merchant wholesalers	3,699	1,735,809	161,001	2,198	1,187,163	135,809	17,881	13,723	4,039	119	1,501	548,646	25,192
Manufacturers' sales branches (with stocks)	307	424,185	24,169	212	357,274	19,529	2,137	1,485	611	41	95	66,911	4,640
Merchandise agents, brokers	379	392,413	1,858	78	79,990	202	1,283	(NA)	(NA)	1,283	301	312,423	1,656
Assemblers of farm products	263	205,773	5,173	144	113,873	2,532	2,429	1,960	428	41	119	91,900	2,641
Merchant wholesalers	3,699	1,735,809	161,001	2,198	1,187,163	135,809	17,881	13,723	4,039	119	1,501	548,646	25,192
Grocery, confectionery, meat wholesalers	572	324,693	18,434	313	220,660	14,550	2,191	1,678	508	5	259	104,033	3,884
Farm products (edible) distributors	288	144,336	2,192	140	66,215	1,371	781	669	52	60	148	78,121	821
Beer, wine, distilled spirits wholesalers	147	186,087	17,431	127	152,605	16,202	1,200	1,085	115	...	20	33,482	1,229
Tobacco distributors	56	87,985	3,991	45	82,413	3,671	330	255	75	...	11	5,572	320
Drugs, chemicals, allied products wholesalers	148	60,471	7,509	89	48,182	7,132	778	477	300	1	59	12,289	377
Dry goods, apparel wholesalers	85	23,084	3,122	58	17,650	2,775	280	152	128	...	27	5,434	347
Furniture, home furnishings wholesalers	107	38,490	5,337	69	27,327	4,946	897	467	426	4	38	11,163	391
Paper, allied products wholesalers	86	30,892	4,088	51	25,024	3,622	1,031	705	326	...	35	5,868	466
Farm products (raw materials) merchants	34	15,038	713	15	5,804	348	159	142	17	...	19	9,234	365
Automotive wholesalers	437	100,761	15,544	278	62,023	12,204	1,500	1,172	326	2	159	38,738	3,340
Electrical, electronics, appliance distributors	208	159,015	21,615	167	142,242	19,746	1,561	1,189	372	...	41	16,773	1,869
Hardware, plumbing-heating goods wholesalers	139	99,941	15,878	109	83,855	15,082	1,554	1,046	490	18	30	16,086	796
Lumber, construction materials distributors	284	140,926	9,696	133	73,041	7,432	1,465	1,278	187	...	151	67,885	2,264
Machinery, equipment, supplies distributors	607	181,021	23,639	391	125,231	19,546	2,634	2,147	468	19	216	55,790	4,093
Metals, metalwork (except scrap) distributors	53	22,813	3,317	33	13,640	2,685	478	412	66	...	20	9,173	632
Scrap, waste materials dealers	81	15,828	1,667	41	9,975	1,022	279	222	53	4	40	5,853	645
Other merchant wholesalers	367	104,428	6,828	139	31,276	3,475	763	627	130	6	228	73,152	3,353
Manufacturers' sales branches (with stocks)	307	424,185	24,169	212	357,274	19,529	2,137	1,485	611	41	95	66,911	4,640
Food and kindred products	108	179,434	5,605	83	151,632	4,808	820	438	381	1	25	27,802	797
Textile mill products	...	...	...	...	...	...	...	...	...	...	...	...	...
Apparel and related products	1	(D)	(D)	1	(D)	(D)	(D)	(D)	(D)	(D)	...	(D)	(D)
Furniture and fixtures	6	2,298	213	4	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)	(D)
Paper and allied products	...	...	...	...	...	...	...	...	...	...	...	...	...
Chemicals and allied products	24	34,447	3,436	9	6,550	455	58	52	6	...	15	27,897	2,981
Rubber products	8	24,539	1,583	8	24,539	1,583	143	88	43	12	...	...	...
Leather and leather products	...	...	...	...	...	...	...	...	...	...	...	...	...
Stone, clay, and glass products	10	6,905	1,260	10	6,905	1,260	174	141	33	...	...	...	...
Primary metal products	3	(D)	(D)	3	744	98	14	14	...	...	...	...	...
Fabricated metal products	13	3,969	556	8	(D)	(D)	69	61	...	8	5	(D)	(D)
Machinery (except electrical)	74	32,894	3,229	45	29,254	2,917	207	121	66	20	29	3,640	312
Electrical machinery	14	35,497	2,297	11	31,957	2,028	103	79	24	...	3	3,540	269
Transportation equipment	11	(D)	(D)	11	(D)	(D)	346	309	37	...	...	...	...
Instruments and related products	17	3,161	295	11	2,435	253	19	...	19	...	6	726	42
Other manufacturers' products	18	10,660	1,113	8	7,902	964	128	127	1	...	10	2,758	149

See footnotes at end of table.

Table 5B WHOLESALE TRADE: 1954–WAREHOUSE FLOOR SPACE–STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS–Continued

Establishments, Sales, Inventories, and Occupiable Space

State, type of operation, and kind of business	All establishments			Establishments reporting floor space of 500 square feet or more							Establishments not reporting floor space or reporting less than 500 square feet		
							Occupiable warehouse floor space, end of year						
	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Total (1,000 sq.ft.)	In single story buildings (1,000 sq.ft.)	In multiple story buildings (1,000 sq.ft.)	Type of building not reported (1,000 sq.ft.)	Number	Sales ($1,000)	Inventories end of year, at cost ($1,000)
GEORGIA													
Merchant wholesalers	2,658	1,598,873	160,543	1,588	1,055,356	118,828	18,649	11,014	6,698	937	1,070	543,517	41,715
Manufacturers' sales branches (with stocks)	445	1,127,340	66,890	310	758,936	59,225	4,537	3,331	1,133	73	135	368,404	7,665
Merchandise agents, brokers	482	679,040	940	160	192,535	563	4,700	(NA)	(NA)	4,700	322	486,505	377
Assemblers of farm products	117	134,210	5,158	69	48,603	3,465	1,182	963	184	35	48	85,607	1,693
Merchant wholesalers	2,658	1,598,873	160,543	1,588	1,055,356	118,828	18,649	11,014	6,698	937	1,070	543,517	41,715
Grocery, confectionery, meat wholesalers	404	271,226	18,205	229	200,992	15,330	3,000	1,882	788	330	175	70,234	2,875
Farm products (edible) distributors	189	73,915	1,265	104	52,252	973	568	456	106	6	85	21,663	292
Beer, wine, distilled spirits wholesalers	75	80,998	9,919	69	75,418	8,678	492	460	32	...	6	5,580	1,241
Tobacco distributors	50	55,796	2,427	40	50,438	2,301	275	183	92	...	10	5,358	126
Drugs, chemicals, allied products wholesalers	87	56,987	5,360	51	36,723	5,030	623	338	270	15	36	20,264	330
Dry goods, apparel wholesalers	105	68,080	6,438	90	54,694	6,258	791	257	523	11	15	13,386	180
Furniture, home furnishings wholesalers	51	33,852	3,118	24	15,840	2,228	403	131	242	30	27	18,012	890
Paper, allied products wholesalers	59	31,950	3,883	41	28,206	3,526	779	225	551	3	18	3,744	357
Farm products (raw materials) merchants	109	180,380	24,147	54	38,935	4,877	1,045	814	125	106	55	141,445	19,270
Automotive wholesalers	317	113,954	15,477	202	61,103	11,002	1,615	1,033	576	6	115	52,851	4,475
Electrical, electronics, appliance distributors	104	117,803	13,923	90	109,171	12,315	1,244	727	496	21	14	8,632	1,608
Hardware, plumbing-heating goods wholesalers	94	86,399	13,599	74	79,098	12,500	1,922	879	1,005	38	20	7,301	1,099
Lumber, construction materials distributors	193	75,386	5,333	60	32,932	3,789	957	700	254	3	133	42,454	1,544
Machinery, equipment, supplies distributors	398	153,415	22,015	260	113,327	17,595	2,409	1,315	994	100	138	40,088	4,420
Metals, metalwork (except scrap) distributors	26	28,275	4,312	21	26,439	4,163	440	285	144	11	5	1,836	149
Scrap, waste materials dealers	116	44,708	2,103	59	23,682	987	717	499	128	90	57	21,026	1,116
Other merchant wholesalers	281	125,749	9,019	120	56,106	7,276	1,369	830	372	167	161	69,643	1,743
IDAHO													
Merchant wholesalers	527	187,756	21,154	332	136,635	17,389	2,982	1,910	1,003	69	195	51,121	3,765
Manufacturers' sales branches (with stocks)	33	12,889	1,489	20	10,738	1,297	198	69	129	...	13	2,151	192
Merchandise agents, brokers	33	67,048	267	3	6,488	34	68	(NA)	(NA)	68	30	60,560	233
Assemblers of farm products	263	109,545	6,120	134	60,488	3,469	2,586	1,723	821	42	129	49,057	2,651
Merchant wholesalers	527	187,756	21,154	332	136,635	17,389	2,982	1,910	1,003	69	195	51,121	3,765
Grocery, confectionery, meat wholesalers	64	39,191	2,674	29	32,936	2,298	397	139	256	2	35	6,255	376
Farm products (edible) distributors	40	16,663	613	21	10,565	224	255	173	62	20	19	6,098	389
Beer, wine, distilled spirits wholesalers	46	9,106	278	37	7,750	248	168	158	10	...	9	1,356	30
Tobacco distributors	12	6,131	369	11	(D)	(D)	52	42	10	...	1	(D)	(D)
Drugs, chemicals, allied products wholesalers	6	2,264	318	4	2,072	(D)	57	17	40	...	2	(D)	(D)
Dry goods, apparel wholesalers	2	(D)	(D)	2	(D)	(D)	(D)	(D)	(D)	(D)	...	...	...
Furniture, home furnishings wholesalers	6	(D)	(D)	5	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)	(D)
Paper, allied products wholesalers	12	2,802	447	10	(D)	(D)	76	38	38	...	2	(D)	(D)
Farm products (raw materials) merchants	18	12,452	1,516	9	5,898	1,300	282	180	74	28	9	6,554	216
Automotive wholesalers	81	12,750	2,291	66	9,405	1,994	267	226	33	8	15	3,345	297
Electrical, electronics, appliance distributors	15	9,170	1,112	11	8,312	1,083	103	73	30	...	4	858	29
Hardware, plumbing-heating goods wholesalers	17	11,919	2,741	14	8,383	2,014	342	202	140	...	3	3,536	727
Lumber, construction materials distributors	46	15,748	1,349	23	10,504	1,173	224	164	60	...	23	5,244	176
Machinery, equipment, supplies distributors	76	23,908	3,858	45	14,920	2,901	248	202	46	...	31	8,988	957
Metals, metalwork (except scrap) distributors	4	(D)	(D)	4	1,503	263	48	31	17	...	...	...	...
Scrap, waste materials dealers	14	1,509	57	5	333	45	26	16	10	...	9	1,176	12
Other merchant wholesalers	68	19,864	2,974	36	13,308	2,485	393	224	158	11	32	6,556	489
ILLINOIS													
Merchant wholesalers	10,452	7,627,236	620,156	5,768	4,490,821	477,329	73,075	39,683	31,120	2,272	4,684	3,136,415	142,827
Manufacturers' sales branches (with stocks)	969	3,356,610	173,508	679	2,285,352	141,546	11,733	6,068	5,274	391	290	1,071,258	31,962
Merchandise agents, brokers	1,695	3,903,068	4,131	193	286,744	2,637	1,334	(NA)	(NA)	1,334	1,502	3,616,324	1,494
Assemblers of farm products	1,071	1,096,259	28,969	468	380,702	15,373	4,435	2,841	1,368	226	603	715,557	13,596
Merchant wholesalers	10,452	7,627,236	620,156	5,768	4,490,821	477,329	73,075	39,683	31,120	2,272	4,684	3,136,415	142,827
Grocery, confectionery, meat wholesalers	1,297	1,241,239	61,831	549	610,187	35,530	7,679	3,895	3,737	47	748	631,052	26,301
Farm products (edible) distributors	620	417,868	7,070	298	199,062	3,332	1,819	820	875	124	322	218,806	3,738
Beer, wine, distilled spirits wholesalers	518	505,763	56,213	427	448,505	48,781	4,148	2,607	1,416	125	91	57,258	7,432
Tobacco distributors	162	220,864	8,930	128	187,483	7,865	976	611	321	44	34	33,381	1,065
Drugs, chemicals, allied products wholesalers	466	359,405	29,117	236	301,529	25,578	2,472	781	1,452	239	230	57,876	3,539
Dry goods, apparel wholesalers	436	191,839	22,636	243	128,440	17,019	1,650	514	1,041	95	193	63,399	5,617
Furniture, home furnishings wholesalers	348	194,278	19,802	196	137,794	16,056	2,706	907	1,626	173	152	61,484	3,746
Paper, allied products wholesalers	405	291,133	22,171	257	202,522	18,103	4,169	1,052	2,745	372	148	88,611	4,068
Farm products (raw materials) merchants	260	853,598	26,044	62	113,761	5,754	5,296	4,217	1,016	63	198	739,837	20,290
Automotive wholesalers	854	206,738	34,519	524	133,876	29,167	3,257	2,148	972	137	330	72,862	5,352
Electrical, electronics, appliance distributors	430	450,190	50,034	302	378,153	45,606	4,513	2,007	2,441	65	128	72,037	4,428
Hardware, plumbing-heating goods wholesalers	366	236,374	33,218	267	167,013	25,250	4,[illegible]	2,032	2,694	151	99	69,361	7,968
Lumber, construction materials distributors	608	435,027	31,978	285	209,753	20,782	5,488	3,393	1,927	168	323	225,274	11,196
Machinery, equipment, supplies distributors	1,707	680,220	75,228	992	450,685	61,543	7,349	4,063	3,012	274	715	229,535	13,[illegible]
Metals, metalwork (except scrap) distributors	279	357,266	66,729	185	302,235	63,263	7,163	6,810	353	...	94	55,031	3,466
Scrap, waste materials dealers	578	256,652	14,722	321	146,575	9,459	3,875	2,052	1,675	148	257	110,077	5,323
Other merchant wholesalers	1,118	723,782	59,854	496	373,246	44,241	5,638	1,774	3,817	47	622	350,534	15,613
Manufacturers' sales branches (with stocks)	969	3,356,610	173,508	679	2,285,352	141,546	11,733	6,068	5,274	391	290	1,071,258	31,962
Food and kindred products	197	683,132	14,724	135	406,325	7,164	1,262	712	505	45	62	276,807	7,560
Textile mill products	25	80,605	5,091	16	63,844	4,096	368	299	69	...	9	16,761	995
Apparel and related products	20	45,211	6,007	13	36,980	5,040	206	80	126	...	7	8,231	967
Furniture and fixtures	15	(D)	(D)	11	(D)	(D)	(D)	(D)	(D)	...	4	(D)	(D)
Paper and allied products	14	66,825	1,041	10	57,154	748	219	126	36	57	4	9,671	293
Chemicals and allied products	110	477,556	16,689	78	276,758	12,311	1,271	490	755	26	32	200,798	4,378
Rubber products	27	93,539	8,089	22	77,626	7,406	653	421	232	...	5	15,913	683
Leather and leather products	3	(D)	(D)	1	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)	(D)
Stone, clay, and glass products	27	81,619	2,850	23	77,936	2,747	423	332	91	...	4	3,683	103
Primary metal products	27	128,896	5,498	14	35,156	2,936	242	176	66	...	13	93,740	2,562
Fabricated metal products	54	66,451	7,155	45	56,596	6,342	1,011	525	482	4	9	9,855	813
Machinery (except electrical)	207	422,659	29,724	142	340,343	26,470	1,820	659	1,117	44	65	82,316	2,254

See footnotes at end of table.

Table 5B. WHOLESALE TRADE: 1954—WAREHOUSE FLOOR SPACE—STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, and Occupiable Space

State, type of operation, and kind of business	All establishments			Establishments reporting floor space of 500 square feet or more							Establishments not reporting floor space or reporting less than 500 square feet		
							Occupiable warehouse floor space, end of year						
	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Total (1,000 sq. ft.)	In single story buildings (1,000 sq. ft.)	In multiple story buildings (1,000 sq. ft.)	Type of building not reported (1,000 sq. ft.)	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)
ILLINOIS—Continued													
Manufacturers' sales branches (with stocks)—Con.													
Electrical machinery	67	381,468	20,860	49	319,392	15,232	1,213	547	645	21	18	62,076	5,628
Transportation equipment	46	536,826	31,073	37	303,256	28,921	1,285	1,086	195	4	9	233,570	2,152
Instruments and related products	53	119,274	5,607	30	106,487	5,206	226	51	169	6	23	12,787	401
Other manufacturers' products	77	177,331	18,974	53	114,272	15,903	1,211	452	575	184	24	63,059	3,071
INDIANA													
Merchant wholesalers	3,399	1,831,646	182,583	2,093	1,303,646	154,214	23,080	12,685	9,725	670	1,306	528,000	28,369
Manufacturers' sales branches (with stocks)	295	446,333	35,587	206	350,427	32,722	2,394	1,590	751	53	89	95,906	2,865
Merchandise agents, brokers	387	699,974	595	60	110,275	395	1,228	(NA)	(NA)	1,228	327	589,699	200
Assemblers of farm products	464	414,700	13,909	257	169,852	7,614	2,283	1,522	657	104	207	244,847	6,295
Merchant wholesalers	3,399	1,831,646	182,583	2,093	1,303,646	154,214	23,080	12,685	9,725	670	1,306	528,000	28,369
Grocery, confectionery, meat wholesalers	354	273,645	19,552	179	215,605	17,274	2,595	1,353	1,185	57	175	58,040	2,278
Farm products (edible) distributors	230	97,223	1,870	107	59,841	1,167	563	403	156	4	123	37,382	703
Beer, wine, distilled spirits wholesalers	217	139,236	13,320	201	133,971	12,716	1,327	1,046	250	31	16	5,265	604
Tobacco distributors	83	87,185	4,484	74	86,331	4,338	849	354	385	110	9	854	146
Drugs, chemicals, allied products wholesalers	120	63,434	9,334	70	55,089	8,295	917	426	425	66	50	8,345	1,039
Dry goods, apparel wholesalers	25	26,203	3,919	14	18,715	2,921	243	45	198	...	11	7,488	998
Furniture, home furnishings wholesalers	73	29,957	3,784	49	23,817	3,208	626	222	363	41	24	6,140	576
Paper, allied products wholesalers	91	41,948	3,905	57	34,304	3,083	719	345	308	66	34	7,644	822
Farm products (raw materials) merchants	87	182,428	3,840	32	21,795	548	186	87	83	16	55	160,633	3,292
Automotive wholesalers	400	101,228	16,827	267	73,933	13,937	2,112	1,205	859	48	133	27,295	2,890
Electrical, electronics, appliance distributors	173	152,038	18,950	138	137,785	16,717	1,789	819	960	10	35	14,253	2,233
Hardware, plumbing-heating goods wholesalers	118	98,819	17,444	96	97,417	17,156	2,691	908	1,748	35	22	1,402	288
Lumber, construction materials distributors	306	138,859	11,485	147	78,733	8,759	1,930	1,379	474	77	159	60,126	2,726
Machinery, equipment, supplies distributors	534	179,561	26,942	341	129,220	23,383	2,801	1,595	1,147	59	193	50,341	3,559
Metals, metalwork (except scrap) distributors	60	44,218	6,821	47	36,951	6,425	991	843	148	...	13	7,267	396
Scrap, waste materials dealers	216	53,313	4,659	137	35,516	3,379	1,348	857	488	3	79	17,797	1,280
Other merchant wholesalers	312	122,351	15,447	137	64,623	10,908	1,393	798	548	47	175	57,728	4,539
Manufacturers' sales branches (with stocks)	295	446,333	35,587	206	350,427	32,722	2,394	1,590	751	53	89	95,906	2,865
Food and kindred products	83	90,429	1,971	56	67,069	1,583	333	231	90	12	27	23,360	388
Textile mill products	...	...	...	...	...	...	...	...	...	...	...	...	...
Apparel and related products	2	(D)	(D)	2	(D)	(D)	(D)	(D)	(D)	...	...	...	...
Furniture and fixtures	3	(D)	(D)	3	2,438	136	37	...	37	...	...	...	...
Paper and allied products	...	...	...	...	...	...	...	...	...	...	...	...	...
Chemicals and allied products	20	31,507	919	11	13,573	411	62	42	20	...	9	17,934	508
Rubber products	7	(D)	(D)	7	19,261	1,199	114	92	...	22	...	...	...
Leather and leather products	...	...	...	...	...	...	...	...	...	...	...	...	...
Stone, clay, and glass products	11	8,856	1,219	10	(D)	(D)	203	203	...	...	1	(D)	(D)
Primary metal products	2	(D)	(D)	2	(D)	(D)	(D)	(D)	(D)	...	...	...	...
Fabricated metal products	10	(D)	(D)	9	(D)	(D)	(D)	(D)	(D)	...	1	(D)	(D)
Machinery (except electrical)	96	125,592	15,616	66	109,702	15,197	973	543	411	19	30	15,890	419
Electrical machinery	13	36,661	2,069	6	16,363	756	74	12	62	...	7	20,298	1,313
Transportation equipment	20	89,757	5,125	19	(D)	(D)	172	172	...	...	1	(D)	(D)
Instruments and related products	13	(D)	(D)	7	4,445	158	7	4	3	...	6	(D)	(D)
Other manufacturers' products	15	6,024	667	8	4,904	605	97	41	56	...	7	1,120	62
IOWA													
Merchant wholesalers	2,184	1,294,696	108,895	1,359	868,446	90,940	17,565	7,798	9,220	547	825	426,250	17,955
Manufacturers' sales branches (with stocks)	260	284,115	20,743	170	252,038	19,117	1,815	1,071	729	15	90	32,077	1,626
Merchandise agents, brokers	331	841,454	806	45	61,581	565	501	(NA)	(NA)	501	286	779,873	241
Assemblers of farm products	1,121	815,172	16,411	598	313,861	11,149	3,040	2,436	436	168	523	501,311	5,262
Merchant wholesalers	2,184	1,294,696	108,895	1,359	868,446	90,940	17,565	7,798	9,220	547	825	426,250	17,955
Grocery, confectionery, meat wholesalers	210	229,367	13,767	119	201,334	13,522	1,893	588	1,241	64	91	28,033	245
Farm products (edible) distributors	139	94,122	3,460	81	55,305	1,290	709	362	312	35	58	38,817	2,170
Beer, wine, distilled spirits wholesalers	142	42,390	1,808	126	37,607	1,637	726	578	138	10	16	4,783	171
Tobacco distributors	55	54,153	2,899	48	45,105	2,412	385	269	112	4	7	9,048	487
Drugs, chemicals, allied products wholesalers	73	39,395	5,478	49	30,619	4,661	744	185	512	47	24	8,776	817
Dry goods, apparel wholesalers	31	10,232	1,358	15	6,728	872	145	64	81	...	16	3,504	486
Furniture, home furnishings wholesalers	28	10,505	783	18	9,589	742	754	81	670	3	10	916	41
Paper, allied products wholesalers	57	32,079	3,383	41	26,340	2,810	1,026	160	838	28	16	5,739	573
Farm products (raw materials) merchants	120	215,235	7,422	29	23,434	1,821	529	415	104	10	91	191,801	5,601
Automotive wholesalers	273	67,144	11,705	205	52,516	10,916	1,358	773	533	52	68	14,628	789
Electrical, electronics, appliance distributors	97	95,575	12,377	74	82,020	11,362	1,228	372	839	17	23	13,555	1,015
Hardware, plumbing-heating goods wholesalers	67	59,622	10,080	57	52,782	9,729	1,859	575	1,263	21	10	6,840	351
Lumber, construction materials distributors	167	90,919	5,676	74	49,050	4,653	1,101	694	277	130	93	41,869	1,023
Machinery, equipment, supplies distributors	294	93,369	12,870	189	72,461	11,559	1,412	784	599	29	105	20,908	1,311
Metals, metalwork (except scrap) distributors	17	7,884	1,373	14	6,684	1,316	206	159	47	...	3	1,200	57
Scrap, waste materials dealers	134	17,147	2,217	77	12,637	1,812	605	422	174	9	57	4,510	405
Other merchant wholesalers	280	135,558	12,239	143	104,235	9,826	2,885	1,317	1,480	88	137	31,323	2,413
Manufacturers' sales branches (with stocks)	260	284,115	20,743	170	252,038	19,117	1,815	1,071	729	15	90	32,077	1,626
Food and kindred products	84	83,399	3,576	48	67,100	2,519	336	235	101	...	36	16,299	1,057
Textile mill products	...	...	...	...	...	...	...	...	...	...	...	...	...
Apparel and related products	...	...	...	...	...	...	...	...	...	...	...	...	...
Furniture and fixtures	1	(D)	(D)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper and allied products	1	(D)	(D)	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Chemicals and allied products	30	15,671	942	26	8,335	799	77	70	7	...	4	7,336	143
Rubber products	3	(D)	(D)	3	(D)	(D)	76	...	76	...	...	...	...
Leather and leather products	...	...	...	...	...	...	...	...	...	...	...	...	...
Stone, clay, and glass products	8	3,803	719	8	3,803	719	182	182	...	...	...	...	...
Primary metal products	...	...	...	...	...	...	...	...	...	...	...	...	...
Fabricated metal products	3	(D)	(D)	2	858	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Machinery (except electrical)	74	80,320	9,516	47	77,136	9,292	745	279	454	12	27	3,184	224
Electrical machinery	10	8,228	256	5	4,881	171	25	22	...	3	5	3,347	85
Transportation equipment	14	(D)	(D)	12	61,493	3,184	199	157	42	...	2	(D)	(D)

See footnotes at end of table.

Table 5B WHOLESALE TRADE: 1954–WAREHOUSE FLOOR SPACE–STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS–Continued

Establishments, Sales, Inventories, and Occupiable Space

State, type of operation, and kind of business	All establishments			Establishments reporting floor space of 500 square feet or more							Establishments not reporting floor space or reporting less than 500 square feet		
							Occupiable warehouse floor space, end of year						
	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Total (1,000 sq.ft.)	In single story buildings (1,000 sq.ft.)	In multiple story buildings (1,000 sq.ft.)	Type of building not reported (1,000 sq.ft.)	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)
IOWA—Continued													
Manufacturers' sales branches (with stocks)—Con.													
Instruments and related products	23	7,389	547	13	6,138	471	22	9	13	...	10	1,251	76
Other manufacturers' products	9	5,026	745	4	4,943	738	105	72	33	...	5	83	7
KANSAS													
Merchant wholesalers	1,702	953,439	90,913	1,077	661,774	77,023	10,982	6,329	4,364	289	625	291,665	13,890
Manufacturers' sales branches (with stocks)	116	168,070	22,276	85	157,210	21,529	1,406	1,055	344	7	31	10,860	747
Merchandise agents, brokers	210	361,848	670	29	64,034	168	303	(NA)	(NA)	303	181	297,814	502
Assemblers of farm products	944	285,374	14,781	395	121,040	6,940	2,421	1,898	516	7	549	164,334	7,841
Merchant wholesalers	1,702	953,439	90,913	1,077	661,774	77,023	10,982	6,329	4,364	289	625	291,665	13,890
Grocery, confectionery, meat wholesalers	178	178,299	14,183	102	157,763	13,924	1,666	726	854	86	76	20,536	259
Farm products (edible) distributors	89	34,173	963	55	29,987	843	414	225	148	41	34	4,186	120
Beer, wine, distilled spirits wholesalers	117	53,546	5,946	105	47,022	5,403	599	465	132	2	12	6,524	543
Tobacco distributors	47	33,549	1,314	42	27,087	1,302	176	118	44	14	5	6,462	12
Drugs, chemicals, allied products wholesalers	35	19,635	2,574	21	17,123	2,501	282	150	132	...	14	2,512	73
Dry goods, apparel wholesalers	9	3,690	397	6	2,076	397	30	13	12	5	3	1,614	...
Furniture, home furnishings wholesalers	26	8,038	1,126	14	7,148	1,017	194	91	103	...	12	890	109
Paper, allied products wholesalers	30	10,987	1,456	23	10,064	1,372	505	61	426	18	7	923	84
Farm products (raw materials) merchants	109	217,440	10,130	40	46,019	1,698	736	669	47	20	69	171,421	8,432
Automotive wholesalers	242	43,024	9,655	168	34,065	8,694	1,194	725	441	28	74	8,959	961
Electrical, electronics, appliance distributors	55	61,701	7,128	47	58,219	6,881	771	395	376	...	8	3,482	247
Hardware, plumbing-heating goods wholesalers	46	35,090	6,721	32	31,782	6,230	940	262	656	22	14	3,308	491
Lumber, construction materials distributors	118	58,176	4,527	50	35,797	3,948	662	459	203	...	68	22,379	579
Machinery, equipment, supplies distributors	325	120,606	18,336	232	101,512	17,715	1,243	961	266	16	93	19,094	621
Metals, metalwork (except scrap) distributors	16	6,389	1,032	8	5,061	914	122	74	48	...	8	1,328	118
Scrap, waste materials dealers	105	14,477	1,341	53	10,567	941	329	290	38	1	52	3,910	400
Other merchant wholesalers	155	54,619	4,084	79	40,482	3,243	1,119	645	438	36	76	14,137	841
KENTUCKY													
Merchant wholesalers	1,721	964,714	234,143	1,049	710,146	91,981	16,446	6,416	9,438	592	672	254,568	142,162
Manufacturers' sales branches (with stocks)	108	219,629	12,816	73	176,278	11,119	942	598	337	7	35	43,351	1,697
Merchandise agents, brokers	322	468,495	483	159	226,608	346	10,179	(NA)	(NA)	10,179	163	241,887	137
Assemblers of farm products	97	69,295	5,178	50	28,815	2,619	1,103	879	223	1	47	40,480	2,559
Merchant wholesalers	1,721	964,714	234,143	1,049	710,146	91,981	16,446	6,416	9,438	592	672	254,568	142,162
Grocery, confectionery, meat wholesalers	276	200,741	12,647	165	169,577	12,295	2,498	988	1,411	99	111	31,164	352
Farm products (edible) distributors	121	35,390	484	60	21,800	345	671	278	391	2	61	13,590	139
Beer, wine, distilled spirits wholesalers	112	74,920	9,187	89	67,709	8,230	545	370	175	...	23	7,211	957
Tobacco distributors	39	35,594	2,253	30	31,287	1,278	198	157	41	...	9	4,307	975
Drugs, chemicals, allied products wholesalers	49	20,391	3,105	33	15,965	2,589	463	124	339	...	16	4,426	516
Dry goods, apparel wholesalers	41	19,184	2,708	28	16,543	2,498	342	50	241	51	13	2,641	210
Furniture, home furnishings wholesalers	21	4,786	741	11	3,986	693	418	21	97	300	10	800	48
Paper, allied products wholesalers	37	14,676	2,323	26	13,456	2,184	513	138	369	6	11	1,220	139
Farm products (raw materials) merchants	44	97,911	132,643	16	20,091	5,396	1,036	604	432	...	28	77,820	127,247
Automotive wholesalers	215	36,651	7,411	143	26,768	6,097	961	612	334	15	72	9,883	1,314
Electrical, electronics, appliance distributors	77	71,389	9,069	60	56,962	6,760	779	397	377	5	17	14,427	2,309
Hardware, plumbing-heating goods wholesalers	50	91,877	16,617	36	87,538	15,837	2,742	421	2,321	...	14	4,339	780
Lumber, construction materials distributors	107	50,598	5,118	48	27,566	3,861	745	501	232	12	59	23,032	1,257
Machinery, equipment, supplies distributors	252	100,297	17,983	168	75,437	12,910	1,721	915	780	26	84	24,860	5,073
Metals, metalwork (except scrap) distributors	19	15,392	2,155	14	12,493	1,885	656	254	402	...	5	2,899	270
Scrap, waste materials dealers	82	15,074	1,483	42	13,187	1,289	446	136	252	58	40	1,887	194
Other merchant wholesalers	179	79,843	8,216	80	49,781	7,834	1,712	450	1,244	18	99	30,062	382
LOUISIANA													
Merchant wholesalers	2,442	1,666,544	156,909	1,455	1,000,361	116,449	17,281	11,523	5,052	706	987	666,183	40,460
Manufacturers' sales branches (with stocks)	263	442,801	24,891	176	365,109	21,638	1,916	1,141	707	68	87	77,692	3,253
Merchandise agents, brokers	263	318,268	797	46	37,761	253	391	(NA)	(NA)	391	217	280,507	544
Assemblers of farm products	108	38,618	2,321	73	28,441	1,754	826	739	87	...	35	10,177	567
Merchant wholesalers	2,442	1,666,544	156,909	1,455	1,000,361	116,449	17,281	11,523	5,052	706	987	666,183	40,460
Grocery, confectionery, meat wholesalers	458	382,782	19,248	228	193,567	13,572	3,054	2,467	438	149	230	189,215	5,676
Farm products (edible) distributors	130	94,968	915	60	29,422	629	441	368	73	...	70	65,546	286
Beer, wine, distilled spirits wholesalers	107	109,411	13,251	88	99,175	12,744	799	696	103	...	19	10,236	507
Tobacco distributors	64	52,133	1,704	52	45,960	1,614	239	160	79	...	12	6,173	90
Drugs, chemicals, allied products wholesalers	102	54,247	6,871	61	42,980	6,012	821	580	211	30	41	11,267	859
Dry goods, apparel wholesalers	51	32,624	5,633	37	24,718	3,968	558	135	414	9	14	7,906	1,665
Furniture, home furnishings wholesalers	44	18,845	2,180	27	15,093	2,068	422	111	308	3	17	3,752	112
Paper, allied products wholesalers	62	28,811	3,624	45	24,048	3,577	612	191	421	...	17	4,763	47
Farm products (raw materials) merchants	46	155,456	19,956	15	4,944	496	438	396	41	1	31	150,512	19,460
Automotive wholesalers	228	61,056	10,330	154	38,392	9,017	931	672	233	26	74	22,664	1,313
Electrical, electronics, appliance distributors	113	102,817	12,287	91	98,060	11,894	1,235	727	496	12	22	4,757	393
Hardware, plumbing-heating goods wholesalers	70	38,107	6,345	53	32,068	5,782	822	397	332	93	17	6,039	563
Lumber, construction materials distributors	168	82,811	6,917	72	43,615	5,390	1,032	922	110	...	96	39,196	1,527
Machinery, equipment, supplies distributors	493	311,864	34,883	337	251,826	31,402	4,228	2,572	1,289	367	156	60,038	3,481
Metals, metalwork (except scrap) distributors	39	23,836	5,232	22	15,644	4,492	645	493	152	...	17	8,192	740
Scrap, waste materials dealers	63	21,879	2,290	35	10,442	1,391	370	212	158	...	28	11,437	899
Other merchant wholesalers	204	94,897	5,243	78	30,407	2,401	634	424	194	16	126	64,490	2,842
MAINE													
Merchant wholesalers	922	358,934	41,182	507	248,849	29,857	5,597	2,201	3,150	246	415	110,085	11,325
Manufacturers' sales branches (with stocks)	80	56,552	2,939	59	47,155	2,183	265	121	141	3	21	9,397	756
Merchandise agents, brokers	42	22,522	135	2	(D)	(D)	(D)	(D)	(D)	(D)	40	(D)	(D)
Assemblers of farm products	85	21,615	1,559	48	11,444	1,219	615	324	277	14	37	10,171	340

See footnotes at end of table.

Table 5B WHOLESALE TRADE 1954 WAREHOUSE FLOOR SPACE—STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, and Occupiable Space

State, type of operation, and kind of business	All establishments			Establishments reporting floor space of 500 square feet or more							Establishments not reporting floor space or reporting less than 500 square feet		
							Occupiable warehouse floor space, end of year						
	Number	Sales	Inventories, end of year, at cost	Number	Sales	Inventories, end of year, at cost	Total	In single story buildings	In multiple story buildings	Type of building not reported	Number	Sales	Inventories, end of year, at cost
		($1,000)	($1,000)		($1,000)	($1,000)	(1,000 sq.ft.)	(1,000 sq.ft.)	(1,000 sq.ft.)	(1,000 sq.ft.)		($1,000)	($1,000)
MAINE—Continued													
Merchant wholesalers	922	358,934	41,182	507	248,849	29,857	5,597	2,201	3,150	246	415	110,085	11,325
Grocery, confectionery, meat wholesalers	241	111,451	7,441	127	80,321	5,857	1,285	510	667	108	114	31,130	1,584
Farm products (edible) distributors	58	15,928	528	32	7,923	396	348	128	204	16	26	8,005	132
Beer, wine, distilled spirits wholesalers	42	18,973	1,129	34	14,817	915	324	262	54	8	8	4,156	214
Tobacco distributors	33	25,493	1,325	22	19,709	1,153	98	42	56	...	11	5,784	172
Drugs, chemicals, allied products wholesalers	18	9,174	906	8	5,474	809	124	53	67	4	10	3,700	97
Dry goods, apparel wholesalers	20	12,946	5,535	14	4,349	522	80	6	67	7	6	8,597	5,013
Furniture, home furnishings wholesalers	10	1,009	215	5	566	195	14	4	10	...	5	443	20
Paper, allied products wholesalers	21	8,411	1,147	10	6,469	800	322	37	285	...	11	1,942	347
Farm products (raw materials) merchants	7	742	82	3	(D)	(D)	24	19	5	...	4	413	34
Automotive wholesalers	79	21,195	4,052	50	15,201	3,188	493	156	322	15	29	5,994	864
Electrical, electronics, appliance distributors	39	34,019	4,313	34	33,435	4,214	454	219	233	2	5	584	99
Hardware, plumbing-heating goods wholesalers	35	28,370	5,912	31	25,393	5,743	934	200	650	84	4	2,977	169
Lumber, construction materials distributors	83	21,358	1,790	25	8,587	1,158	245	166	79	...	58	12,771	632
Machinery, equipment, supplies distributors	105	27,265	4,682	64	18,374	3,858	402	213	188	1	41	8,891	824
Metals, metalwork (except scrap) distributors	5	1,236	268	3	(D)	(D)	53	11	42	...	2	(D)	(D)
Scrap, waste materials dealers	43	5,931	940	25	3,912	495	326	146	179	1	18	2,019	445
Other merchant wholesalers	83	15,433	917	20	2,837	269	71	29	42	...	63	12,596	648
MARYLAND													
Merchant wholesalers	2,209	1,104,793	106,264	1,406	826,026	86,905	15,898	6,895	8,385	618	803	278,767	19,359
Manufacturers' sales branches (with stocks)	195	396,769	28,716	132	292,529	22,043	1,805	994	793	18	63	104,240	6,673
Merchandise agents, brokers	289	343,809	590	55	74,558	357	651	(NA)	(NA)	651	234	269,251	233
Assemblers of farm products	63	43,157	670	36	18,463	563	429	319	110	...	27	24,694	107
Merchant wholesalers	2,209	1,104,793	106,264	1,406	826,026	86,905	15,898	6,895	8,385	618	803	278,767	19,359
Grocery, confectionery, meat wholesalers	348	185,702	11,073	200	140,642	9,402	1,993	1,029	810	154	148	45,060	1,671
Farm products (edible) distributors	135	54,725	724	66	35,725	460	450	154	293	3	69	19,000	264
Beer, wine, distilled spirits wholesalers	96	86,980	7,565	81	74,080	6,528	499	336	163	...	15	12,900	1,037
Tobacco distributors	43	63,324	2,925	34	43,810	1,532	194	77	108	9	9	19,514	1,393
Drugs, chemicals, allied products wholesalers	82	39,558	3,597	53	30,107	3,326	515	280	230	5	29	9,451	271
Dry goods, apparel wholesalers	118	42,881	5,600	89	37,346	4,876	659	113	546	...	29	5,535	724
Furniture, home furnishings wholesalers	58	25,958	3,023	40	19,340	2,756	1,261	518	642	101	18	6,618	267
Paper, allied products wholesalers	82	35,968	3,244	69	34,013	3,188	920	169	670	81	13	1,955	56
Farm products (raw materials) merchants	30	28,172	698	7	6,044	70	63	51	8	4	23	22,128	628
Automotive wholesalers	181	49,371	7,699	117	35,725	6,141	834	341	493	...	64	13,646	1,558
Electrical, electronics, appliance distributors	95	90,276	11,357	78	84,691	10,200	921	198	709	14	17	5,585	1,157
Hardware, plumbing-heating goods wholesalers	92	52,399	8,939	83	49,119	8,657	1,350	557	727	66	9	3,280	282
Lumber, construction materials distributors	141	75,247	7,831	60	43,954	5,750	1,094	519	535	40	81	31,293	2,081
Machinery, equipment, supplies distributors	332	122,938	14,249	227	93,655	12,036	1,942	1,096	712	134	105	29,283	2,213
Metals, metalwork (except scrap) distributors	37	26,785	5,292	29	21,869	4,431	556	480	76	...	8	4,916	861
Scrap, waste materials dealers	112	38,929	4,138	72	31,815	3,044	1,288	672	616	...	40	7,114	1,094
Other merchant wholesales	227	85,580	8,310	101	44,091	4,508	1,359	305	1,047	7	126	41,489	3,802
MASSACHUSETTS													
Merchant wholesalers	6,041	3,321,567	313,378	3,484	2,101,359	229,362	38,583	14,686	21,583	2,314	2,557	1,220,208	84,016
Manufacturers' sales branches (with stocks)	513	1,388,294	82,852	361	979,230	58,013	5,039	1,843	3,133	63	152	409,064	24,839
Merchandise agents, brokers	812	1,206,266	2,422	113	187,163	1,649	815	(NA)	(NA)	815	699	1,019,103	773
Assemblers of farm products	50	77,158	2,341	21	39,737	595	882	112	764	6	29	37,421	1,746
Merchant wholesalers	6,041	3,321,567	313,378	3,484	2,101,359	229,362	38,583	14,686	21,583	2,314	2,557	1,220,208	84,016
Grocery, confectionery, meat wholesalers	826	585,683	32,704	399	368,853	24,120	4,290	1,581	2,582	127	427	216,830	8,584
Farm products (edible) distributors	356	139,521	1,892	207	74,666	1,070	1,096	596	477	23	149	64,855	822
Beer, wine, distilled spirits wholesalers	106	206,213	15,541	89	151,449	12,795	1,287	642	641	4	17	54,764	2,746
Tobacco distributors	124	130,747	5,307	93	106,889	4,675	730	263	451	16	31	23,858	632
Drugs, chemicals, allied products wholesalers	203	101,809	10,147	105	79,924	8,789	1,309	490	730	89	98	21,885	1,358
Dry goods, apparel wholesalers	428	227,434	26,369	261	165,533	21,291	1,828	320	1,487	21	167	61,901	5,078
Furniture, home furnishings wholesalers	196	67,902	8,651	129	56,983	7,707	1,456	389	1,029	38	67	10,919	944
Paper, allied products wholesalers	304	113,566	9,617	179	78,544	8,276	2,384	610	1,687	87	125	35,022	1,341
Farm products (raw materials) merchants	177	322,477	42,747	27	78,972	10,064	1,889	72	434	1,383	150	243,505	32,683
Automotive wholesalers	364	97,213	15,062	253	75,139	13,123	1,907	1,038	865	4	111	22,074	1,939
Electrical, electronics, appliance distributors	254	185,029	21,779	191	164,723	20,405	2,569	1,170	1,367	32	63	20,306	1,374
Hardware, plumbing-heating goods wholesalers	316	148,800	23,455	228	123,320	20,834	4,151	1,132	2,868	151	88	25,480	2,621
Lumber, construction materials distributors	261	182,880	14,349	105	83,954	10,790	2,235	1,562	653	20	156	98,926	3,559
Machinery, equipment, supplies distributors	904	279,964	31,808	531	190,817	24,894	4,090	1,525	2,432	133	373	89,147	6,914
Metals, metalwork (except scrap) distributors	106	81,026	17,704	79	72,122	15,740	1,723	1,310	412	1	27	8,904	1,964
Scrap, waste materials dealers	473	133,249	11,866	297	86,906	8,870	3,374	1,335	1,904	135	176	46,343	2,996
Other merchant wholesalers	643	318,054	24,380	311	142,565	15,919	2,265	651	1,564	50	332	175,489	8,461
Manufacturers' sales branches (with stocks)	513	1,388,294	82,852	361	979,230	58,013	5,039	1,843	3,133	63	152	409,064	24,839
Food and kindred products	113	329,092	9,129	87	247,253	6,655	767	308	459	...	26	81,839	2,474
Textile mill products	20	(D)	(D)	14	27,075	1,143	439	50	389	...	6	4,346	161
Apparel and related products	5	(D)	(D)	2	(D)	(D)	(D)	(D)	(D)	(D)	3	(D)	(D)
Furniture and fixtures	5	3,724	250	5	3,724	250	61	...	61	...	...	...	...
Paper and allied products	5	32,657	680	2	(D)	(D)	(D)	(D)	(D)	(D)	3	1,766	77
Chemicals and allied products	48	115,187	4,988	30	56,884	3,382	321	116	205	...	18	58,303	1,606
Rubber products	22	(D)	(D)	19	48,169	3,231	463	69	371	23	3	31,843	7,842
Leather and leather products	11	75,348	9,609	8	49,221	8,740	234	1	225	8	3	26,127	869
Stone, clay, and glass products	11	21,901	1,471	10	(D)	(D)	190	104	86	...	1	(D)	(D)
Primary metal products	7	18,374	3,459	5	(D)	(D)	64	19	45	...	2	(D)	(D)
Fabricated metal products	19	25,648	1,400	18	(D)	(D)	201	122	79	...	1	(D)	(D)
Machinery (except electrical)	114	96,839	7,671	74	75,335	6,995	487	118	342	27	40	21,504	676
Electrical machinery	33	224,203	9,695	24	199,564	8,396	749	251	495	3	9	24,639	1,299
Transportation equipment	27	(D)	(D)	22	138,767	9,255	607	460	147	...	5	115,902	509
Instruments and related products	34	17,121	1,238	17	12,274	1,095	69	13	56	...	17	4,847	143
Other manufacturers' products	39	58,119	8,979	24	32,127	2,599	350	189	159	2	15	25,992	6,380

See footnotes at end of table.

Table 5B WHOLESALE TRADE: 1954—WAREHOUSE FLOOR SPACE—STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, and Occupiable Space

State, type of operation, and kind of business	All establishments			Establishments reporting floor space of 500 square feet or more							Establishments not reporting floor space or reporting less than 500 square feet		
							Occupiable warehouse floor space, end of year						
	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Total (1,000 sq.ft.)	In single story buildings (1,000 sq.ft.)	In multiple story buildings (1,000 sq.ft.)	Type of building not reported (1,000 sq.ft.)	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)
MICHIGAN													
Merchant wholesalers	6,174	3,665,185	290,904	3,636	2,526,174	238,999	37,646	22,266	13,765	1,615	2,538	1,139,011	51,905
Manufacturers' sales branches (with stocks)	547	1,742,756	120,874	346	1,092,124	96,107	5,666	3,444	2,033	189	201	650,632	24,767
Merchandise agents, brokers	960	1,558,531	5,877	127	183,704	1,872	1,326	(NA)	(NA)	1,326	833	1,374,827	4,005
Assemblers of farm products	286	139,914	10,438	183	93,888	7,301	1,880	1,241	523	116	103	46,026	3,137
Merchant wholesalers	6,174	3,665,185	290,904	3,636	2,526,174	238,999	37,646	22,266	13,765	1,615	2,538	1,139,011	51,905
Grocery, confectionery, meat wholesalers	797	611,342	29,104	377	339,682	23,468	3,614	2,155	1,330	129	420	272,160	5,636
Farm products (edible) distributors	345	199,859	3,560	182	130,500	2,107	1,164	828	331	5	163	69,359	1,453
Beer, wine, distilled spirits wholesalers	388	319,378	18,357	351	287,506	16,823	2,294	1,500	314	480	37	31,872	1,534
Tobacco distributors	119	166,238	5,542	101	143,657	4,938	753	424	287	42	18	22,581	604
Drugs, chemicals, allied products wholesalers	169	94,720	9,595	101	77,901	8,528	1,244	347	896	1	68	16,819	1,067
Dry goods, apparel wholesalers	94	35,577	4,176	61	27,562	3,495	439	172	210	57	33	8,015	681
Furniture, home furnishings wholesalers	144	66,822	5,731	78	40,026	4,794	1,102	307	788	7	66	26,796	937
Paper, allied products wholesalers	157	108,722	8,303	93	87,246	7,637	1,921	695	1,036	190	64	21,476	666
Farm products (raw materials) merchants	80	88,311	2,795	33	50,143	1,497	303	236	55	12	47	38,168	1,298
Automotive wholesalers	650	194,218	22,682	402	111,640	18,449	2,683	1,483	1,137	63	248	82,578	4,233
Electrical, electronics, appliance distributors	265	279,254	26,693	207	240,710	24,096	2,573	1,280	1,265	28	58	38,544	2,597
Hardware, plumbing-heating goods wholesalers	242	162,734	26,711	187	158,826	24,003	3,570	1,431	1,994	145	55	23,908	2,708
Lumber, construction materials distributors	464	355,041	22,970	212	204,002	16,407	2,955	2,181	767	7	252	151,039	6,563
Machinery, equipment, supplies distributors	1,129	463,270	49,252	657	278,478	39,736	4,739	2,738	1,857	144	472	184,792	9,516
Metals, metalwork (except scrap) distributors	171	168,231	28,354	119	137,669	25,840	3,721	3,521	196	4	52	30,562	2,514
Scrap, waste materials dealers	428	139,580	11,852	225	102,433	7,025	2,074	1,448	562	64	203	37,147	4,827
Other merchant wholesalers	532	191,388	15,227	250	108,193	10,156	2,497	1,520	740	237	282	83,195	5,071
Manufacturers' sales branches (with stocks)	547	1,742,756	120,874	346	1,092,124	96,107	5,666	3,444	2,033	189	201	650,632	24,767
Food and kindred products	140	273,711	7,017	79	153,029	3,772	576	360	159	57	61	120,682	3,245
Textile mill products	4	(D)	(D)	3	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)	(D)
Apparel and related products	...	...	...	...	...	...	...	...	...	...	...	...	...
Furniture and fixtures	13	(D)	(D)	8	8,473	593	98	42	56	...	5	2,843	155
Paper and allied products	3	(D)	(D)	3	(D)	(D)	34	34	...	...	...	(D)	(D)
Chemicals and allied products	38	103,322	3,846	21	47,120	3,019	293	172	83	38	17	56,202	827
Rubber products	15	46,744	3,760	13	45,359	3,721	299	60	213	26	2	(D)	(D)
Leather and leather products	2	(D)	(D)	1	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)	(D)
Stone, clay, and glass products	22	32,592	3,343	21	(D)	(D)	421	249	172	...	1	(D)	(D)
Primary metal products	11	48,127	3,714	8	43,656	3,471	192	130	62	...	3	4,471	243
Fabricated metal products	19	22,310	1,940	16	16,998	1,761	240	121	119	...	3	5,312	179
Machinery (except electrical)	152	164,875	13,664	92	128,908	12,193	698	297	370	31	60	35,967	1,471
Electrical machinery	38	202,765	6,751	18	159,098	4,238	296	39	254	3	20	43,667	2,513
Transportation equipment	38	(D)	(D)	31	385,946	55,120	2,091	1,769	322	...	7	326,158	11,562
Instruments and related products	23	19,288	935	12	14,186	828	70	54	16	...	11	5,102	107
Other manufacturers' products	29	42,619	3,627	20	22,504	1,758	269	103	132	34	9	20,115	1,869
MINNESOTA													
Merchant wholesalers	2,833	2,252,713	212,879	1,709	1,400,301	166,134	21,657	8,875	12,289	493	1,124	852,412	46,745
Manufacturers' sales branches (with stocks)	340	769,478	52,151	229	536,058	44,770	4,047	1,865	2,131	51	111	233,420	7,381
Merchandise agents, brokers	422	1,178,470	1,407	56	58,368	443	247	(NA)	(NA)	247	366	1,120,102	964
Assemblers of farm products	933	502,199	18,926	472	259,919	10,875	2,952	2,241	667	44	461	242,280	8,051
Merchant wholesalers	2,833	2,252,713	212,879	1,709	1,400,301	166,134	21,657	8,875	12,289	493	1,124	852,412	46,745
Grocery, confectionery, meat wholesalers	293	301,978	20,811	166	256,945	19,266	2,708	1,136	1,296	276	127	45,033	1,545
Farm products (edible) distributors	177	100,604	4,130	112	75,879	3,614	1,107	400	587	120	65	[illegible]	516
Beer, wine, distilled spirits wholesalers	209	127,497	17,629	176	120,455	17,396	1,127	728	395	4	33	[illegible]	233
Tobacco distributors	72	64,306	3,657	60	53,781	3,058	356	221	135	...	12	[illegible]	599
Drugs, chemicals, allied products wholesalers	93	52,343	6,263	59	47,915	6,065	703	177	526	...	34	[illegible]	198
Dry goods, apparel wholesalers	96	41,795	4,144	71	34,541	3,603	389	126	254	9	25	[illegible]	591
Furniture, home furnishings wholesalers	55	28,456	3,913	35	20,071	3,254	563	183	351	29	20	[illegible]	659
Paper, allied products wholesalers	81	42,981	4,767	51	37,859	4,418	720	202	516	2	8	[illegible]	349
Farm products (raw materials) merchants	136	358,971	18,284	40	23,660	1,309	454	416	38	...	96	[illegible]	16,975
Automotive wholesalers	262	93,327	16,461	196	68,769	14,550	1,810	1,163	632	15	67	[illegible]	1,911
Electrical, electronics, appliance distributors	127	127,726	13,914	82	92,027	10,548	1,013	284	728	1	45	[illegible]	3,366
Hardware, plumbing-heating goods wholesalers	89	154,363	25,358	71	151,703	25,013	3,800	560	3,240	...	[illegible]	[illegible]	[illegible]
Lumber, construction materials distributors	190	204,548	6,916	68	64,583	5,674	1,632	720	[illegible]	...	15	[illegible]	
Machinery, equipment, supplies distributors	487	200,182	24,781	297	151,029	20,950	2,096	1,040	[illegible]	29	[illegible]	[illegible]	
Metals, metalwork (except scrap) distributors	42	36,177	6,058	36	34,827	5,[illegible]	727	[illegible]	[illegible]	...		1,[illegible]	
Scrap, waste materials dealers	111	33,392	4,349	57	19,812	2,918	399	7	[illegible]	1	[illegible]	13,[illegible]	
Other merchant wholesalers	313	284,067	31,394	132	146,445	18,662	2,053	[illegible]	1,[illegible]	[illegible]	18	137,[illegible]	[illegible]
Manufacturers' sales branches (with stocks)	340	769,478	52,151	229	536,058	44,770	4,047	1,[illegible]	2,131	[illegible]	111	[illegible]	[illegible]
Food and kindred products	[illegible]	199,302	5,961	50	104,485	4,362	[illegible]	27[illegible]	[illegible]	...	13	[illegible]	1,[illegible]
Textile mill products	4	(D)	(D)	2	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)	(D)
Apparel and related products	1	(D)	(D)	...	...	...	...	...	...	...	1	(D)	(D)
Furniture and fixtures	6	(D)	(D)	4	2,913	306	43	33	10	...	2	(D)	(D)
Paper and allied products	2	(D)	(D)	2	(D)	(D)	(D)	(D)	(D)	(D)	...	...	...
Chemicals and allied products	36	49,055	2,242	30	30,081	2,015	241	136	105	...	6	18,974	227
Rubber products	11	30,925	2,763	11	30,925	2,763	271	17	230	24	...	...	...
Leather and leather products	...	...	...	...	...	...	...	...	...	...	...	...	...
Stone, clay, and glass products	5	5,432	902	5	5,432	902	211	18	193	...	...	...	...
Primary metal products	2	(D)	(D)	1	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)	(D)
Fabricated metal products	10	12,303	1,495	8	(D)	(D)	257	14	243	...	2	(D)	(D)
Machinery (except electrical)	93	159,800	20,510	55	137,286	17,198	1,517	639	856	22	38	22,574	3,312
Electrical machinery	22	65,625	3,582	16	57,247	3,063	294	110	181	3	6	8,378	519
Transportation equipment	27	(D)	(D)	23	116,591	9,[illegible]83	469	409	60	...	4	74,813	258
Instruments and related products	18	(D)	(D)	12	8,049	580	[illegible]	10	16	2	6	2,580	209
Other manufacturers' products	20	15,252	2,782	10	11,077	1,768	218	178	40	...	10	4,175	1,014

See footnotes at end of table.

Table 5B. WHOLESALE TRADE: 1954—WAREHOUSE FLOOR SPACE—STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, and Occupiable Space

State, type of operation, and kind of business	All establishments			Establishments reporting floor space of 500 square feet or more							Establishments not reporting floor space or reporting less than 500 square feet		
							Occupiable warehouse floor space, end of year						
	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Total (1,000 sq.ft.)	In single story buildings (1,000 sq.ft.)	In multiple story buildings (1,000 sq.ft.)	Type of building not reported (1,000 sq.ft.)	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)
MISSISSIPPI													
Merchant wholesalers	1,095	543,830	53,739	662	373,035	43,778	6,771	4,923	1,645	203	433	170,795	9,961
Manufacturers' sales branches (with stocks)	63	45,214	2,296	39	39,045	1,769	171	93	77	1	24	6,169	527
Merchandise agents, brokers	147	230,635	849	31	45,935	312	413	(NA)	(NA)	413	116	184,700	537
Assemblers of farm products	91	172,658	5,079	31	83,809	682	130	111	18	1	60	88,849	4,397
Merchant wholesalers	1,095	543,830	53,739	662	373,035	43,778	6,771	4,923	1,645	203	433	170,795	9,961
Grocery, confectionery, meat wholesalers	222	158,838	12,716	134	124,064	11,394	1,985	1,415	426	144	88	34,774	1,322
Farm products (edible) distributors	49	13,677	1,774	26	9,492	1,620	132	121	11	...	23	4,185	154
Beer, wine, distilled spirits wholesalers	51	30,172	1,529	39	25,036	1,225	276	272	1	3	12	5,136	304
Tobacco distributors	26	25,038	1,203	24	(D)	(D)	149	119	30	...	2	(D)	(D)
Drugs, chemicals, allied products wholesalers	26	11,642	1,297	16	7,526	987	156	30	126	...	10	4,116	310
Dry goods, apparel wholesalers	31	7,270	1,217	26	6,632	1,178	139	89	50	...	5	638	39
Furniture, home furnishings wholesalers	8	866	66	4	341	39	8	8	...	...	4	525	27
Paper, allied products wholesalers	21	6,835	1,147	19	(D)	(D)	141	91	50	...	2	(D)	(D)
Farm products (raw materials) merchants	39	72,295	4,755	13	26,352	2,932	339	311	13	15	26	45,943	1,823
Automotive wholesalers	167	31,989	5,248	127	20,742	4,364	1,005	723	251	31	40	11,247	884
Electrical, electronics, appliance distributors	35	23,173	2,951	24	17,853	2,437	339	170	169	...	11	5,320	514
Hardware, plumbing-heating goods wholesalers	29	22,058	4,440	26	20,386	4,164	671	352	319	...	3	1,672	276
Lumber, construction materials distributors	100	39,928	2,245	29	15,380	1,435	314	274	40	...	71	24,548	810
Machinery, equipment, supplies distributors	139	52,444	9,607	91	43,219	7,853	508	438	66	4	48	9,225	1,754
Metals, metalwork (except scrap) distributors	7	3,850	698	4	2,921	418	98	36	62	...	3	929	280
Scrap, waste materials dealers	40	3,669	377	24	3,001	322	86	75	11	...	16	668	55
Other merchant wholesalers	105	40,086	2,469	36	19,977	1,280	425	399	20	6	69	20,109	1,189
MISSOURI													
Merchant wholesalers	4,377	3,248,245	297,413	2,683	1,993,277	229,603	35,871	15,252	19,782	837	1,694	1,254,968	67,810
Manufacturers' sales branches (with stocks)	580	1,645,692	108,115	377	945,610	71,468	6,053	3,163	2,811	79	203	700,082	36,647
Merchandise agents, brokers	827	1,595,275	1,282	116	93,744	701	885	(NA)	(NA)	885	711	1,501,5[illegible]	581
Assemblers of farm products	347	244,807	8,974	205	99,216	6,115	1,932	1,094	806	32	142	145,[illegible]	2,859
Merchant wholesalers	4,377	3,248,245	297,413	2,683	1,993,277	229,603	35,871	15,252	19,782	837	1,694	1,254,968	67,810
Grocery, confectionery, meat wholesalers	455	444,869	31,083	266	342,245	26,674	4,234	2,132	2,071	31	189	102,624	4,409
Farm products (edible) distributors	295	154,685	2,966	147	93,573	2,055	1,019	698	317	4	148	61,112	911
Beer, wine, distilled spirits wholesalers	188	136,713	18,349	150	117,583	14,934	1,374	874	365	135	38	19,130	3,415
Tobacco distributors	61	91,978	3,587	52	77,451	3,056	357	125	232	...	9	14,527	531
Drugs, chemicals, allied products wholesalers	149	87,854	9,858	88	68,859	8,451	1,354	256	1,005	93	61	18,995	1,407
Dry goods, apparel wholesalers	178	194,449	30,003	126	72,849	8,479	1,288	193	1,071	24	52	121,600	21,524
Furniture, home furnishings wholesalers	123	61,716	8,389	75	46,145	7,144	1,956	411	1,511	34	48	15,571	1,245
Paper, allied products wholesalers	118	109,540	10,351	76	97,299	9,257	1,923	457	1,458	8	42	12,241	1,094
Farm products (raw materials) merchants	138	477,135	8,410	40	43,506	3,487	1,029	233	761	35	98	433,629	4,923
Automotive wholesalers	485	154,452	23,243	328	98,415	19,899	2,514	1,561	918	35	157	56,037	3,344
Electrical, electronics, appliance distributors	173	211,286	22,699	132	184,863	20,590	1,790	778	1,012	...	41	26,423	2,109
Hardware, plumbing-heating goods wholesalers	155	150,526	27,171	117	134,702	25,626	3,894	894	2,967	33	38	15,824	1,545
Lumber, construction materials distributors	265	182,795	11,221	130	82,666	9,391	2,302	1,544	750	8	135	100,129	1,830
Machinery, equipment, supplies distributors	781	328,445	42,258	521	248,128	36,688	4,406	2,104	1,980	322	260	80,317	5,570
Metals, metalwork (except scrap) distributors	85	81,599	13,931	65	65,103	13,038	1,704	1,361	311	32	20	16,496	893
Scrap, waste materials dealers	231	60,618	3,309	136	32,050	2,336	1,596	922	669	5	95	28,568	973
Other merchant wholesalers	497	319,585	30,585	234	187,840	18,498	3,131	909	2,184	[illegible]	263	131,745	12,087
Manufacturers' sales branches (with stocks)	580	1,645,692	108,115	377	945,610	71,468	6,053	3,163	2,811	79	203	700,082	36,647
Food and kindred products	89	206,936	5,066	46	67,760	1,901	334	261	73	...	43	139,176	3,165
Textile mill products	11	22,787	901	8	20,523	57	82	46	[illegible]	...	3	2,264	[illegible]
Apparel and related products	8	(D)	(D)	8	(D)	(D)	126	63	[illegible]	...	...	...	...
Furniture and fixtures	10	(D)	(D)	6	4,710	327	87	27	60	...	4	(D)	(D)
Paper and allied products	4	(D)	(D)	2	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)	(D)
Chemicals and allied products	72	196,713	9,238	53	110,145	8,307	598	279	319	...	19	86,568	2,931
Rubber products	21	(D)	(D)	19	62,325	5,564	580	317	239	24	2	(D)	(D)
Leather and leather products	19	(D)	(D)	5	(D)	(D)	(D)	(D)	(D)	(D)	14	(D)	(D)
Stone, clay, and glass products	14	29,380	2,069	11	28,163	1,943	274	265	9	...	3	1,217	126
Primary metal products	10	(D)	(D)	7	14,91[illegible]	1,369	35	[illegible]	15	...	3	(D)	(D)
Fabricated metal products	36	42,460	3,403	28	32,452	2,534	534	293	241	...	8	10,008	869
Machinery (except electrical)	133	232,039	24,052	87	186,997	22,848	1,818	770	1,003	45	46	45,042	1,204
Electrical machinery	43	205,465	9,684	29	150,575	8,181	535	186	343	6	14	54,890	1,503
Transportation equipment	38	(D)	(D)	29	182,672	11,101	493	466	27	...	9	(D)	(D)
Instruments and related products	39	(D)	(D)	18	14,455	1,337	70	26	40	4	21	(D)	(D)
Other manufacturers' products	33	20,015	1,888	21	14,033	1,280	166	90	76	...	12	5,982	608
MONTANA													
Merchant wholesalers	558	266,694	33,166	384	189,058	28,224	3,567	1,870	1,494	203	174	77,636	4,942
Manufacturers' sales branches (with stocks)	58	37,928	5,258	43	33,169	4,972	457	295	155	7	15	4,759	286
Merchandise agents, brokers	44	103,702	369	6	7,463	245	136	(NA)	(NA)	136	38	96,239	124
Assemblers of farm products	348	193,910	6,085	123	71,659	2,374	421	318	89	14	225	122,251	3,711
Merchant wholesalers	558	266,694	33,166	384	189,058	28,224	3,567	1,870	1,494	203	174	77,636	4,942
Grocery, confectionery, meat wholesalers	61	51,625	4,091	38	39,121	3,308	433	155	278	...	23	12,504	783
Farm products (edible) distributors	23	12,445	675	18	11,920	672	184	149	35	...	5	525	3
Beer, wine, distilled spirits wholesalers	36	10,158	545	34	(D)	(D)	417	136	161	120	2	(D)	(D)
Tobacco distributors	12	9,053	523	10	(D)	(D)	(D)	(D)	(D)	...	2	(D)	(D)
Drugs, chemicals, allied products wholesalers	16	10,408	1,415	14	(D)	(D)	128	37	91	...	2	(D)	(D)
Dry goods, apparel wholesalers	2	(D)	(D)	...	...	...	...	...	...	...	2	(D)	(D)
Furniture, home furnishings wholesalers	7	2,713	383	5	(D)	(D)	51	23	28	...	2	(D)	(D)
Paper, allied products wholesalers	13	(D)	(D)	12	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)	(D)
Farm products (raw materials) merchants	15	9,754	248	5	490	95	28	7	21	...	10	9,264	153
Automotive wholesalers	96	29,027	4,426	72	17,195	3,964	418	278	138	2	24	11,832	462
Electrical, electronics, appliance distributors	28	18,587	2,709	24	17,675	2,568	202	139	63	...	4	912	141
Hardware, plumbing-heating goods wholesalers	17	17,788	3,922	13	15,505	3,409	426	186	240	...	4	2,283	513
Lumber, construction materials distributors	43	22,245	1,927	16	8,694	1,703	280	153	57	70	27	13,551	224
Machinery, equipment, supplies distributors	112	45,310	8,941	74	35,798	7,554	508	384	115	9	38	9,512	1,387
Metals, metalwork (except scrap) distributors	8	(D)	(D)	6	2,207	322	45	23	22	...	2	(D)	(D)

See footnotes at end of table.

Table 5B. WHOLESALE TRADE: 1954—WAREHOUSE FLOOR SPACE—STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, and Occupiable Space

State, type of operation, and kind of business	All establishments			Establishments reporting floor space of 500 square feet or more							Establishments not reporting floor space or reporting less than 500 square feet		
							Occupiable warehouse floor space, end of year						
	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Total (1,000 sq.ft.)	In single story buildings (1,000 sq.ft.)	In multiple story buildings (1,000 sq.ft.)	Type of building not reported (1,000 sq.ft.)	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)
MONTANA—Continued													
Merchant wholesalers—Continued													
Scrap, waste materials dealers	17	2,695	375	14	2,471	368	97	55	42	...	3	224	7
Other merchant wholesalers	52	16,625	1,655	29	5,369	817	176	62	112	2	23	11,256	838
NEBRASKA													
Merchant wholesalers	1,253	803,392	81,696	783	489,780	67,151	9,878	5,190	4,424	264	470	313,612	14,545
Manufacturers' sales branches (with stocks)	143	302,809	23,360	107	208,525	22,657	1,916	540	1,345	31	36	94,284	703
Merchandise agents, brokers	228	981,284	731	22	31,249	151	120	(NA)	(NA)	120	206	950,035	580
Assemblers of farm products	629	318,924	10,884	268	116,445	4,562	1,673	1,397	273	3	361	202,479	6,322
Merchant wholesalers	1,253	803,392	81,696	783	489,780	67,151	9,878	5,190	4,424	264	470	313,612	14,545
Grocery, confectionery, meat wholesalers	106	109,388	12,803	69	91,180	12,537	1,311	740	525	46	37	18,208	266
Farm products (edible) distributors	84	36,430	906	46	22,997	561	295	246	49	...	38	13,433	345
Beer, wine, distilled spirits wholesalers	82	41,623	3,595	76	40,178	3,536	328	263	65	...	6	1,445	59
Tobacco distributors	39	27,675	2,796	33	25,638	2,497	180	123	57	...	6	2,037	299
Drugs, chemicals, allied products wholesalers	30	16,785	2,218	20	15,177	2,117	505	66	439	...	10	1,608	101
Dry goods, apparel wholesalers	8	5,257	917	7	(D)	(D)	134	47	87	...	1	(D)	(D)
Furniture, home furnishings wholesalers	19	13,078	2,829	13	6,016	1,276	427	270	157	...	6	7,062	1,553
Paper, allied products wholesalers	25	14,545	1,883	17	13,395	1,714	669	499	158	12	8	1,150	169
Farm products (raw materials) merchants	96	189,585	6,264	17	21,135	630	279	236	42	1	79	168,450	5,634
Automotive wholesalers	180	40,696	7,285	132	31,713	6,843	928	668	260	...	48	8,983	442
Electrical, electronics, appliance distributors	46	51,240	6,126	42	50,143	6,027	623	204	354	65	4	1,097	99
Hardware, plumbing-heating goods wholesalers	40	40,481	7,686	34	39,033	7,646	1,271	280	969	22	6	1,448	40
Lumber, construction materials distributors	73	51,449	3,216	30	22,903	2,556	618	339	279	...	43	28,546	660
Machinery, equipment, supplies distributors	211	90,341	15,082	135	68,470	12,990	1,270	649	613	8	76	21,871	2,092
Metals, metalwork (except scrap) distributors	6	2,369	436	4	(D)	(D)	45	32	13	...	2	(D)	(D)
Scrap, waste materials dealers	63	13,650	1,300	39	4,826	369	170	121	24	25	24	8,824	931
Other merchant wholesalers	145	58,800	6,354	69	29,661	4,554	825	407	333	85	76	29,139	1,800
NEVADA													
Merchant wholesalers	231	109,150	9,844	138	79,214	8,657	1,045	818	227	...	93	29,936	1,187
Manufacturers' sales branches (with stocks)	9	(D)	(D)	6	2,750	225	33	14	17	2	3	495	24
Merchandise agents, brokers	7	5,723	2	1	(D)	(D)	(D)	(D)	(D)	(D)	6	(D)	(D)
Assemblers of farm products	2	(D)	(D)	...	...	...	...	...	...	...	2	(D)	(D)
Merchant wholesalers	231	109,150	9,844	138	79,214	8,657	1,045	818	227	...	93	29,936	1,187
Grocery, confectionery, meat wholesalers	38	23,728	1,212	23	16,778	1,120	196	155	41	...	15	6,950	92
Farm products (edible) distributors	6	4,045	150	3	2,708	36	35	35	...	...	3	1,337	114
Beer, wine, distilled spirits wholesalers	23	21,051	1,903	18	18,905	1,899	205	187	18	...	5	2,146	4
Tobacco distributors	5	5,239	165	4	(D)	(D)	12	12	...	...	1	(D)	(D)
Drugs, chemicals, allied products wholesalers	7	1,998	59	5	(D)	(D)	15	6	9	...	2	(D)	(D)
Dry goods, apparel wholesalers	1	(D)	(D)	...	...	...	...	...	...	...	1	(D)	(D)
Furniture, home furnishings wholesalers	5	1,483	75	2	(D)	(D)	(D)	(D)	(D)	...	3	(D)	(D)
Paper, allied products wholesalers	4	1,181	139	2	(D)	(D)	(D)	(D)	(D)	...	2	(D)	(D)
Farm products (raw materials) merchants	1	(D)	(D)	1	(D)	(D)	(D)	(D)	(D)	...	...	...	...
Automotive wholesalers	30	9,714	1,359	21	6,029	1,116	106	90	16	...	9	3,685	243
Electrical, electronics, appliance distributors	12	8,331	1,346	11	(D)	(D)	95	41	54	...	1	(D)	(D)
Hardware, plumbing-heating goods wholesalers	10	5,932	861	7	5,686	842	83	83	...	...	3	246	19
Lumber, construction materials distributors	29	14,702	1,197	12	6,634	887	107	66	41	...	17	8,068	310
Machinery, equipment, supplies distributors	36	7,920	1,175	23	5,197	916	123	111	12	...	13	2,723	259
Metals, metalwork (except scrap) distributors	...	...	...	...	...	...	...	...	...	...	...	...	...
Scrap, waste materials dealers	5	(D)	(D)	...	...	...	...	...	...	...	5	(D)	(D)
Other merchant wholesalers	19	2,911	147	6	1,506	101	19	19	...	...	13	1,405	46
NEW HAMPSHIRE													
Merchant wholesalers	451	178,497	16,670	249	107,548	11,535	2,503	986	1,393	124	202	70,949	5,135
Manufacturers' sales branches (with stocks)	44	38,376	4,832	33	35,291	4,703	306	94	212	...	11	3,085	129
Merchandise agents, brokers	14	(D)	(D)	2	(D)	(D)	(D)	(D)	(D)	(D)	12	(D)	(D)
Assemblers of farm products	13	(D)	(D)	6	6,873	427	132	52	80	...	7	(D)	(D)
Merchant wholesalers	451	178,497	16,670	249	107,548	11,535	2,503	986	1,393	124	202	70,949	5,135
Grocery, confectionery, meat wholesalers	78	49,115	3,384	38	29,642	2,089	538	175	349	14	40	19,473	1,295
Farm products (edible) distributors	32	10,460	216	14	4,357	66	99	27	72	...	18	6,103	150
Beer, wine, distilled spirits wholesalers	17	10,890	412	14	9,852	380	135	59	76	...	3	1,038	32
Tobacco distributors	13	14,561	981	10	13,487	963	144	66	78	...	3	1,074	18
Drugs, chemicals, allied products wholesalers	12	3,582	569	7	1,165	140	15	9	6	...	5	2,417	429
Dry goods, apparel wholesalers	11	11,362	1,042	4	3,020	241	24	...	24	...	7	8,342	801
Furniture, home furnishings wholesalers	5	(D)	(D)	1	(D)	(D)	(D)	(D)	(D)	...	4	(D)	(D)
Paper, allied products wholesalers	14	3,227	335	12	(D)	(D)	221	39	182	...	2	(D)	(D)
Farm products (raw materials) merchants	2	(D)	(D)	1	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)	(D)
Automotive wholesalers	49	9,931	1,907	35	5,988	1,431	215	114	87	14	14	3,943	476
Electrical, electronics, appliance distributors	17	10,123	1,225	14	9,723	1,213	107	32	75	...	3	400	12
Hardware, plumbing-heating goods wholesalers	18	10,233	2,004	13	8,290	1,766	338	136	112	90	5	1,943	238
Lumber, construction materials distributors	37	8,874	633	12	4,514	356	107	82	25	...	25	4,360	277
Machinery, equipment, supplies distributors	59	11,359	2,025	33	7,063	1,587	225	121	98	6	26	4,296	438
Metals, metalwork (except scrap) distributors	2	(D)	(D)	2	(D)	(D)	(D)	(D)	(D)	...	...	...	...
Scrap, waste materials dealers	45	10,620	847	23	1,397	120	99	67	32	...	22	9,223	727
Other merchant wholesalers	40	5,765	507	16	2,968	298	192	28	164	...	24	2,797	209
NEW JERSEY													
Merchant wholesalers	5,697	3,040,115	261,790	3,297	1,978,089	210,358	32,199	21,301	10,105	793	2,400	1,062,026	51,432
Manufacturers' sales branches (with stocks)	357	1,130,543	71,282	252	723,034	50,976	3,653	2,430	1,212	11	105	407,509	20,306
Merchandise agents, brokers	343	305,636	672	35	20,147	387	180	(NA)	(NA)	180	308	285,489	285
Assemblers of farm products	86	61,245	1,761	44	44,416	1,648	711	473	237	1	42	16,829	113
Merchant wholesalers	5,697	3,040,115	261,790	3,297	1,978,089	210,358	32,199	21,301	10,105	793	2,400	1,062,026	51,432
Grocery, confectionery, meat wholesalers	773	473,447	25,646	389	278,143	15,945	3,216	2,320	877	19	384	195,304	9,701

See footnotes at end of table.

Table 5B WHOLESALE TRADE: 1954 - WAREHOUSE FLOOR SPACE–STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS–Continued

Establishments, Sales, Inventories, and Occupiable Space

State, type of operation, and kind of business	All establishments			Establishments reporting floor space of 500 square feet or more							Establishments not reporting floor space or reporting less than 500 square feet		
							Occupiable warehouse floor space, end of year						
	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Total (1,000 sq.ft.)	In single story buildings (1,000 sq.ft.)	In multiple story buildings (1,000 sq.ft.)	Type of building not reported (1,000 sq.ft.)	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)
NEW JERSEY—Continued													
Merchant wholesalers—Continued													
Farm products (edible) distributors	337	146,067	2,220	182	85,997	1,631	1,023	766	233	24	155	60,070	589
Beer, wine, distilled spirits wholesalers	163	303,684	24,887	124	207,325	20,559	1,668	1,401	267	...	39	96,359	4,328
Tobacco distributors	118	140,815	5,140	84	106,985	4,276	412	271	133	8	34	33,830	864
Drugs, chemicals, allied products wholesalers	267	170,419	14,764	141	127,760	12,742	1,492	911	579	2	126	42,659	2,022
Dry goods, apparel wholesalers	219	130,451	10,402	111	50,624	7,130	519	275	232	12	108	79,827	3,272
Furniture, home furnishings wholesalers	131	52,203	5,276	69	34,122	4,104	657	329	328	...	62	18,081	1,172
Paper, allied products wholesalers	203	101,192	6,497	133	60,436	5,614	1,216	700	431	85	70	40,756	883
Farm products (raw materials) merchants	40	14,717	976	17	7,302	500	219	118	101	...	23	7,415	476
Automotive wholesalers	423	108,578	15,489	290	74,932	10,829	1,998	1,418	546	34	133	33,646	4,660
Electrical, electronics, appliance distributors	284	222,949	27,503	202	179,915	25,539	1,937	955	954	28	82	43,034	1,964
Hardware, plumbing-heating goods wholesalers	354	147,035	22,472	271	115,606	19,000	3,328	1,867	1,371	90	83	31,429	3,472
Lumber, construction materials distributors	398	290,666	19,838	196	141,622	14,899	3,515	1,880	1,622	13	202	149,044	4,939
Machinery, equipment, supplies distributors	909	248,651	33,765	520	176,635	28,158	4,118	2,919	1,180	19	389	72,016	5,607
Metals, metalwork (except scrap) distributors	129	134,195	23,741	87	108,936	22,718	2,521	2,043	122	356	42	25,259	1,023
Scrap, waste materials dealers	414	107,518	7,588	251	70,887	5,871	2,336	1,806	486	44	163	36,631	1,717
Other merchant wholesalers	535	247,528	15,586	230	150,862	10,843	2,024	1,322	643	59	305	96,666	4,743
Manufacturers' sales branches (with stocks)	357	1,130,543	71,282	252	723,034	50,976	3,653	2,430	1,212	11	105	407,509	20,306
Food and kindred products	93	300,225	5,156	69	231,906	4,239	647	300	347	...	24	68,319	917
Textile mill products	3	(D)	(D)	2	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)	(D)
Apparel and related products	5	(D)	(D)	2	(D)	(D)	(D)	(D)	(D)	(D)	3	(D)	(D)
Furniture and fixtures	6	(D)	(D)	3	1,629	162	23	14	9	...	3	(D)	(D)
Paper and allied products	4	34,523	1,009	4	34,523	1,009	101	83	18	...	...	...	...
Chemicals and allied products	28	86,760	5,715	21	57,619	5,143	512	233	279	...	7	29,141	572
Rubber products	11	(D)	(D)	9	27,566	2,231	194	132	62	...	2	(D)	(D)
Leather and leather products	...	...	...	...	...	...	...	...	...	...	...	...	...
Stone, clay, and glass products	6	7,327	1,051	6	7,327	1,051	143	64	79	...	...	...	...
Primary metal products	8	45,877	3,382	5	39,950	3,091	83	58	25	...	3	5,927	291
Fabricated metal products	13	9,424	1,325	11	(D)	(D)	140	92	48	...	2	(D)	(D)
Machinery (except electrical)	92	87,230	6,046	56	68,747	4,598	303	140	155	8	36	18,483	1,448
Electrical machinery	23	139,827	11,151	15	111,708	9,988	461	369	89	3	8	28,119	1,163
Transportation equipment	28	(D)	(D)	21	92,531	14,286	714	698	16	...	7	(D)	(D)
Instruments and related products	15	(D)	(D)	13	14,823	835	69	44	25	...	2	(D)	(D)
Other manufacturers' products	22	36,815	5,606	15	17,558	1,340	155	95	60	...	7	19,257	4,266
NEW MEXICO													
Merchant wholesalers	630	281,472	30,070	392	199,725	26,185	2,990	2,490	436	64	238	81,747	3,885
Manufacturers' sales branches (with stocks)	49	20,907	1,638	27	14,035	1,391	113	89	14	10	22	6,872	247
Merchandise agents, brokers	25	44,015	2	...	...	...	...	...	...	...	25	44,015	2
Assemblers of farm products	27	12,424	651	15	6,193	325	136	132	4	...	12	6,231	326
Merchant wholesalers	630	281,472	30,070	392	199,725	26,185	2,990	2,490	436	64	238	81,747	3,885
Grocery, confectionery, meat wholesalers	88	53,717	4,615	43	33,302	4,142	606	451	155	...	45	20,415	473
Farm products (edible) distributors	40	15,009	343	23	11,877	326	113	107	...	6	17	3,132	17
Beer, wine, distilled spirits wholesalers	41	28,882	4,156	31	25,384	3,667	272	250	22	...	10	3,498	489
Tobacco distributors	16	9,571	358	14	(D)	(D)	46	44	2	...	2	(D)	(D)
Drugs, chemicals, allied products wholesalers	29	11,734	1,492	19	10,642	1,402	148	138	10	...	10	1,092	90
Dry goods, apparel wholesalers	3	1,141	71	2	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)	(D)
Furniture, home furnishings wholesalers	12	2,022	252	5	1,145	218	37	29	8	...	7	877	34
Paper, allied products wholesalers	8	2,899	471	6	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)	(D)
Farm products (raw materials) merchants	15	16,038	601	8	9,418	109	221	170	11	40	7	6,620	492
Automotive wholesalers	96	19,083	3,215	68	13,847	2,739	304	263	33	8	28	5,236	476
Electrical, electronics, appliance distributors	20	10,595	1,310	15	8,392	1,230	123	88	35	...	5	2,203	80
Hardware, plumbing-heating goods wholesalers	16	13,224	1,942	13	11,901	1,865	310	220	90	...	3	1,323	77
Lumber, construction materials distributors	48	23,106	1,446	17	7,092	820	132	92	35	5	31	16,014	626
Machinery, equipment, supplies distributors	116	51,320	7,552	92	45,911	7,191	442	426	16	...	24	5,409	361
Metals, metalwork (except scrap) distributors	8	4,272	771	7	(D)	(D)	52	50	2	...	1	(D)	(D)
Scrap, waste materials dealers	15	1,717	185	8	896	121	21	21	...	...	7	821	64
Other merchant wholesalers	59	17,142	1,290	21	3,515	703	61	56	5	...	38	13,627	587
NEW YORK													
Merchant wholesalers	29,990	21,877,266	1,834,931	15,133	9,573,220	1,059,688	128,911	52,332	72,903	3,676	14,857	12,304,046	775,243
Manufacturers' sales branches (with stocks)	1,397	7,711,527	314,976	921	3,560,646	176,096	12,267	4,969	6,798	500	476	4,150,881	138,880
Merchandise agents, brokers	4,434	10,820,270	36,320	419	678,429	5,045	4,315	(NA)	(NA)	4,315	4,015	10,141,841	31,275
Assemblers of farm products	290	265,182	11,982	142	102,047	5,345	1,554	921	543	90	148	163,135	6,637
Merchant wholesalers	29,990	21,877,266	1,834,931	15,133	9,573,220	1,059,688	128,911	52,332	72,903	3,676	14,857	12,304,046	775,243
Grocery, confectionery, meat wholesalers	3,274	3,683,604	158,730	1,402	1,343,455	73,925	12,523	6,209	6,139	175	1,872	2,340,149	84,805
Farm products (edible) distributors	1,203	700,172	11,261	668	459,186	7,678	4,447	2,479	1,756	212	535	240,986	3,583
Beer, wine, distilled spirits wholesalers	536	814,097	76,027	386	613,163	61,431	4,435	2,361	2,058	16	150	200,934	14,596
Tobacco distributors	295	422,945	19,173	205	338,492	14,608	1,517	709	762	46	90	84,453	4,565
Drugs, chemicals, allied products wholesalers	1,245	754,618	56,477	505	309,695	32,069	5,109	2,362	2,599	148	740	444,923	24,408
Dry goods, apparel wholesalers	5,278	3,649,848	461,258	2,687	1,768,042	255,837	12,852	2,652	9,804	396	2,591	1,881,806	205,421
Furniture, home furnishings wholesalers	1,467	661,225	77,073	858	423,970	57,224	7,645	2,115	5,437	93	609	237,255	19,849
Paper, allied products wholesalers	1,301	852,690	49,673	708	396,454	40,689	9,649	2,260	6,829	560	593	456,236	8,984
Farm products (raw materials) merchants	560	1,688,125	132,503	224	206,908	24,983	2,117	561	1,035	521	336	1,481,217	107,520
Automotive wholesalers	1,197	409,752	44,877	723	248,730	35,466	6,661	4,390	2,177	94	474	161,022	9,411
Electrical, electronics, appliance distributors	1,186	836,831	83,646	727	647,644	70,597	8,004	2,361	5,450	193	459	189,187	13,049
Hardware, plumbing-heating goods wholesalers	1,072	527,508	73,729	748	393,185	61,156	10,019	3,719	5,858	442	324	134,323	12,573
Lumber, construction materials distributors	1,034	628,237	49,861	501	303,880	34,420	6,992	4,036	2,676	280	533	324,357	15,441
Machinery, equipment, supplies distributors	3,846	1,342,524	162,780	2,033	771,454	120,320	13,236	5,607	7,480	149	1,813	571,070	42,460
Metals, metalwork (except scrap) distributors	644	1,179,544	87,017	306	259,547	47,809	4,670	3,465	1,131	74	338	919,997	39,208
Scrap, waste materials dealers	1,290	390,754	27,128	755	186,960	15,905	6,692	3,355	3,288	49	535	203,794	11,223
Other merchant wholesalers	4,562	3,334,792	263,718	1,697	902,455	105,571	12,343	3,691	8,424	228	2,865	2,432,337	158,147
Manufacturers' sales branches (with stocks)	1,397	7,711,527	314,976	921	3,560,646	176,096	12,267	4,969	6,798	500	476	4,150,881	138,880
Food and kindred products	305	1,494,458	37,009	220	676,761	14,218	2,178	912	1,171	95	85	817,697	22,791
Textile mill products	52	428,839	25,471	40	282,713	12,630	756	108	502	146	12	146,126	12,841

See footnotes at end of table.

Table 5B WHOLESALE TRADE: 1954—WAREHOUSE FLOOR SPACE—STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, and Occupiable Space

State, type of operation, and kind of business	All establishments			Establishments reporting floor space of 500 square feet or more							Establishments not reporting floor space or reporting less than 500 square feet		
							Occupiable warehouse floor space, end of year						
	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Total (1,000 sq.ft.)	In single story buildings (1,000 sq.ft.)	In multiple story buildings (1,000 sq.ft.)	Type of building not reported (1,000 sq.ft.)	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)
NEW YORK—Continued													
Manufacturers' sales branches (with stocks)—Con.													
Apparel and related products	47	(D)	(D)	17	31,500	3,428	227	58	169	...	30	(D)	(D)
Furniture and fixtures	29	30,509	1,899	21	27,037	1,605	263	90	173	...	8	3,472	294
Paper and allied products	19	53,574	1,053	11	31,724	560	246	36	210	...	8	21,850	493
Chemicals and allied products	104	1,627,204	36,122	60	582,191	9,545	1,066	399	629	38	44	1,045,013	26,577
Rubber products	39	139,890	12,790	32	86,971	8,916	760	249	507	4	7	52,919	3,874
Leather and leather products	14	(D)	(D)	9	28,964	5,731	332	60	272	...	5	(D)	(D)
Stone, clay, and glass products	19	58,335	3,072	18	(D)	(D)	392	240	152	...	1	(D)	(D)
Primary metal products	15	732,743	27,709	7	(D)	(D)	105	48	57	...	8	(D)	(D)
Fabricated metal products	56	61,880	5,382	44	47,168	4,546	613	364	238	11	12	14,712	836
Machinery (except electrical)	350	482,364	33,897	218	359,334	26,641	1,503	712	711	80	132	123,030	7,256
Electrical machinery	63	560,388	22,664	38	484,978	17,701	1,157	353	769	35	25	75,410	4,963
Transportation equipment	80	(D)	(D)	63	522,967	39,245	1,085	826	259	...	17	(D)	(D)
Instruments and related products	74	192,959	11,222	42	175,601	10,470	418	43	373	2	32	17,358	752
Other manufacturers' products	131	892,051	41,658	81	138,166	16,701	1,166	471	606	89	50	753,885	24,957
NORTH CAROLINA													
Merchant wholesalers	2,957	1,516,983	138,740	1,789	1,039,439	110,344	19,301	12,307	6,462	532	1,168	477,544	28,396
Manufacturers' sales branches (with stocks)	266	496,871	25,381	198	381,065	22,802	2,061	1,568	473	20	68	115,806	2,579
Merchandise agents, brokers	533	967,298	7,308	217	417,840	740	12,480	(NA)	(NA)	12,480	316	549,458	6,568
Assemblers of farm products	155	178,737	10,138	80	67,320	4,157	1,631	1,439	161	31	75	111,417	5,981
Merchant wholesalers	2,957	1,516,983	138,740	1,789	1,039,439	110,344	19,301	12,307	6,462	532	1,168	477,544	28,396
Grocery, confectionery, meat wholesalers	509	308,473	20,226	319	239,083	18,055	3,509	2,348	1,010	151	190	69,390	2,171
Farm products (edible) distributors	143	81,445	2,693	78	41,716	1,458	754	428	317	9	65	39,729	1,235
Beer, wine, distilled spirits wholesalers	97	32,928	1,939	79	28,193	1,746	400	388	12	...	18	4,735	193
Tobacco distributors	63	48,392	2,942	50	42,352	2,567	507	261	246	...	13	6,040	375
Drugs, chemicals, allied products wholesalers	90	50,301	5,378	59	42,601	4,863	521	294	186	41	31	7,700	515
Dry goods, apparel wholesalers	101	35,756	3,440	59	21,443	2,617	376	159	205	12	42	14,313	823
Furniture, home furnishings wholesalers	61	19,493	1,730	32	14,186	1,181	296	195	101	...	29	5,307	549
Paper, allied products wholesalers	63	35,606	4,494	42	25,968	3,268	819	262	557	...	21	9,638	1,226
Farm products (raw materials) merchants	169	211,885	17,169	57	94,725	7,582	1,744	1,284	391	69	112	117,160	9,587
Automotive wholesalers	396	98,872	15,419	269	73,518	13,000	2,009	1,332	633	44	127	25,354	2,419
Electrical, electronics, appliance distributors	117	117,864	14,141	100	104,004	12,633	1,364	951	338	75	17	13,860	1,508
Hardware, plumbing-heating goods wholesalers	101	78,689	11,923	89	77,041	11,858	1,735	719	996	20	12	1,648	65
Lumber, construction materials distributors	214	111,011	5,146	75	44,057	4,193	962	829	83	50	139	66,954	953
Machinery, equipment, supplies distributors	424	155,663	22,386	283	116,281	17,950	2,268	1,407	818	43	141	39,382	4,436
Metals, metalwork (except scrap) distributors	20	12,991	1,791	16	9,323	1,280	153	142	11	...	4	3,668	511
Scrap, waste materials dealers	126	35,419	2,558	75	29,275	2,088	817	534	282	1	51	6,144	470
Other merchant wholesalers	263	82,195	5,365	107	35,673	4,005	1,067	774	276	17	156	46,522	1,360
NORTH DAKOTA													
Merchant wholesalers	416	258,238	27,545	284	188,092	24,693	3,572	1,618	1,887	67	132	70,146	2,852
Manufacturers' sales branches (with stocks)	55	103,817	9,772	40	100,766	9,211	637	275	362	...	15	3,051	561
Merchandise agents, brokers	33	96,974	27	5	5,042	4	90	(NA)	(NA)	90	28	91,932	23
Assemblers of farm products	847	254,731	26,975	201	84,221	8,556	807	575	122	110	646	170,510	18,419
Merchant wholesalers	416	258,238	27,545	284	188,092	24,693	3,572	1,618	1,887	67	132	70,146	2,852
Grocery, confectionery, meat wholesalers	45	70,414	5,132	33	60,685	4,302	865	207	658	...	12	9,729	830
Farm products (edible) distributors	13	9,191	753	11	(D)	(D)	145	65	80	...	2	(D)	(D)
Beer, wine, distilled spirits wholesalers	39	22,742	2,259	35	21,374	2,241	243	157	86	...	4	1,368	18
Tobacco distributors	5	2,649	142	4	(D)	(D)	9	9	...	...	1	(D)	(D)
Drugs, chemicals, allied products wholesalers	12	5,490	796	10	(D)	(D)	83	51	32	...	2	(D)	(D)
Dry goods, apparel wholesalers	3	(D)	(D)	1	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)	(D)
Furniture, home furnishings wholesalers	3	1,601	290	3	1,601	290	29	6	23	...	...	...	...
Paper, allied products wholesalers	6	1,784	338	5	(D)	(D)	46	8	38	...	1	(D)	(D)
Farm products (raw materials) merchants	34	26,063	1,100	12	4,176	532	214	179	19	16	22	21,887	568
Automotive wholesalers	63	19,398	5,026	55	17,778	4,886	479	296	170	13	8	1,620	140
Electrical, electronics, appliance distributors	20	20,316	2,092	7	9,190	1,553	206	47	159	...	13	11,126	539
Hardware, plumbing-heating goods wholesalers	10	3,940	713	8	(D)	(D)	77	34	23	20	2	(D)	(D)
Lumber, construction materials distributors	29	16,146	1,058	13	8,058	835	224	142	82	...	16	8,088	223
Machinery, equipment, supplies distributors	79	37,642	4,623	54	27,056	4,524	336	223	95	18	25	10,586	99
Metals, metalwork (except scrap) distributors	2	(D)	(D)	2	(D)	(D)	(D)	(D)	(D)	(D)	...	...	...
Scrap, waste materials dealers	14	3,416	320	8	3,060	300	35	33	2	...	6	356	20
Other merchant wholesalers	39	14,474	2,636	23	11,248	2,438	537	158	379	...	16	3,226	198
OHIO													
Merchant wholesalers	7,833	4,607,247	397,821	4,799	3,118,473	334,362	56,558	26,654	28,254	1,650	3,034	1,488,774	63,459
Manufacturers' sales branches (with stocks)	902	2,437,609	114,614	590	1,671,405	86,084	8,531	5,106	3,319	106	312	766,204	28,530
Merchandise agents, brokers	1,147	1,571,312	2,360	164	207,328	1,507	1,498	(NA)	(NA)	1,498	983	1,363,984	853
Assemblers of farm products	520	470,004	19,269	309	230,349	11,504	2,729	1,894	782	53	211	239,655	7,765
Merchant wholesalers	7,833	4,607,247	397,821	4,799	3,118,473	334,362	56,558	26,654	28,254	1,650	3,034	1,488,774	63,459
Grocery, confectionery, meat wholesalers	862	586,037	40,353	482	440,106	35,276	6,119	2,586	3,499	34	380	145,931	5,077
Farm products (edible) distributors	414	203,425	4,627	233	139,587	2,769	1,433	811	532	90	181	63,838	1,858
Beer, wine, distilled spirits wholesalers	278	205,376	9,793	232	146,908	7,030	2,032	1,322	530	180	46	58,468	2,763
Tobacco distributors	150	188,888	7,813	126	162,162	7,211	1,009	601	368	40	24	26,726	602
Drugs, chemicals, allied products wholesalers	284	133,259	15,602	143	93,893	12,399	2,271	764	1,499	8	141	39,366	3,203
Dry goods, apparel wholesalers	190	99,164	9,536	132	77,534	8,232	1,242	496	727	19	58	21,630	1,304
Furniture, home furnishings wholesalers	201	80,292	9,415	124	61,043	8,314	1,590	470	999	121	77	19,249	1,101
Paper, allied products wholesalers	231	166,673	14,566	163	142,425	13,542	4,010	814	2,917	279	68	24,248	1,024
Farm products (raw materials) merchants	105	220,204	7,022	53	70,318	1,789	576	295	280	1	52	149,886	5,233
Automotive wholesalers	859	220,375	28,587	559	152,679	24,691	4,233	2,747	1,428	58	300	67,696	3,896
Electrical, electronics, appliance distributors	353	383,067	42,123	275	347,911	39,372	4,320	1,377	2,926	17	78	35,156	2,751
Hardware, plumbing-heating goods wholesalers	315	231,679	37,658	236	203,480	35,702	5,152	1,457	3,515	180	79	28,199	1,956
Lumber, construction materials distributors	535	372,315	22,240	256	186,227	17,611	4,131	2,661	1,438	32	279	186,088	4,629
Machinery, equipment, supplies distributors	1,476	524,830	64,885	925	388,997	55,545	7,471	3,643	3,689	139	551	135,833	9,340
Metals, metalwork (except scrap) distributors	235	183,458	37,623	165	158,544	34,404	3,913	3,257	492	164	70	24,914	3,219

See footnotes at end of table.

Table 5B. WHOLESALE TRADE: 1954—WAREHOUSE FLOOR SPACE—STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, and Occupiable Space

State, type of operation, and kind of business	All establishments			Establishments reporting floor space of 500 square feet or more							Establishments not reporting floor space or reporting less than 500 square feet		
							Occupiable warehouse floor space, end of year						
	Number	Sales	Inventories, end of year, at cost	Number	Sales	Inventories end of year, at cost	Total	In single story buildings	In multiple story buildings	Type of building not reported	Number	Sales	Inventories, end of year, at cost
		($1,000)	($1,000)		($1,000)	($1,000)	(1,000 sq.ft.)	(1,000 sq.ft.)	(1,000 sq.ft.)	(1,000 sq.ft.)		($1,000)	($1,000)
OHIO—Continued													
Merchant wholesalers—Continued													
Scrap, waste materials dealers	582	266,570	14,676	341	129,804	9,769	3,697	1,983	1,564	150	241	136,766	4,907
Other merchant wholesalers	762	470,083	31,302	353	145,303	20,706	3,319	1,349	1,832	138	409	324,780	10,596
Manufacturers' sales branches (with stocks)	902	2,437,609	114,614	590	1,671,405	86,084	8,531	5,106	3,319	106	312	766,204	28,530
Food and kindred products	147	325,219	10,272	90	184,130	5,747	828	562	266	...	57	141,089	4,525
Textile mill products	11	36,362	2,217	6	32,801	2,196	225	165	60	...	5	3,561	21
Apparel and related products	4	(D)	(D)	1	(D)	(D)	(D)	(D)	(D)	(D)	3	(D)	(D)
Furniture and fixtures	21	33,988	5,817	14	9,023	689	879	783	96	...	7	24,965	5,128
Paper and allied products	6	(D)	(D)	6	(D)	(D)	(D)	(D)	(D)	(D)	...	...	...
Chemicals and allied products	96	260,529	10,988	62	93,758	4,339	481	297	156	28	34	166,771	6,649
Rubber products	32	119,908	7,021	28	79,189	4,366	466	109	357	...	4	40,719	2,655
Leather and leather products	...	...	...	...	...	...	...	...	...	...	...	...	...
Stone, clay, and glass products	28	71,431	3,816	23	67,296	3,733	552	340	212	...	5	4,135	83
Primary metal products	19	50,265	2,781	13	33,827	1,699	121	53	68	...	6	16,438	1,082
Fabricated metal products	51	60,333	10,209	47	55,099	10,040	1,086	614	472	...	4	5,234	169
Machinery (except electrical)	259	254,703	22,428	157	196,475	20,547	1,446	562	832	52	102	58,228	1,881
Electrical machinery	56	246,727	7,408	34	200,381	5,320	418	162	250	6	22	46,346	2,088
Transportation equipment	60	(D)	(D)	53	618,621	16,258	905	821	84	...	7	(D)	(D)
Instruments and related products	47	34,497	1,444	20	22,329	1,168	75	19	36	20	27	12,168	276
Other manufacturers' products	65	103,143	11,547	36	52,384	7,933	716	340	376	...	29	50,759	3,614
OKLAHOMA													
Merchant wholesalers	2,093	988,588	101,458	1,347	694,464	85,585	11,027	7,921	2,711	395	746	294,124	15,873
Manufacturers' sales branches (with stocks)	194	313,193	18,995	138	234,554	17,741	1,540	916	589	35	56	78,639	1,254
Merchandise agents, brokers	238	370,441	1,350	34	14,233	1,216	218	(NA)	(NA)	218	204	356,208	134
Assemblers of farm products	272	107,085	8,670	118	39,124	1,736	701	640	41	20	154	67,961	6,934
Merchant wholesalers	2,093	988,588	101,458	1,347	694,464	85,585	11,027	7,921	2,711	395	746	294,124	15,873
Grocery, confectionery, meat wholesalers	205	146,314	10,824	117	124,867	9,917	1,541	962	466	113	88	21,447	907
Farm products (edible) distributors	96	28,767	349	58	21,703	316	307	235	69	3	38	7,064	33
Beer, wine, distilled spirits wholesalers	78	28,818	1,246	65	22,506	1,036	473	415	58	...	13	6,312	210
Tobacco distributors	61	41,011	1,905	58	39,301	1,757	241	212	20	9	3	1,710	148
Drugs, chemicals, allied products wholesalers	76	36,212	3,811	50	29,442	3,515	439	226	168	45	26	6,770	296
Dry goods, apparel wholesalers	15	5,462	689	10	4,720	663	39	26	4	9	5	742	26
Furniture, home furnishings wholesalers	32	19,924	1,720	20	18,032	1,496	350	248	102	...	12	1,892	224
Paper, allied products wholesalers	35	20,870	3,175	23	17,158	2,698	299	167	132	...	12	3,712	477
Farm products (raw materials) merchants	68	79,727	2,793	28	17,408	1,947	337	217	68	52	40	62,319	846
Automotive wholesalers	283	64,264	9,645	211	49,933	8,608	1,116	918	170	28	72	14,331	1,037
Electrical, electronics, appliance distributors	63	58,333	7,558	56	53,449	7,178	719	385	320	14	7	4,884	380
Hardware, plumbing-heating goods wholesalers	51	37,694	6,732	43	35,270	6,424	762	329	432	1	8	2,424	308
Lumber, construction materials distributors	142	52,291	4,597	60	29,872	3,233	788	650	113	25	82	22,419	1,364
Machinery, equipment, supplies distributors	532	242,687	36,237	355	163,814	28,579	2,318	1,876	403	39	177	78,873	7,658
Metals, metalwork (except scrap) distributors	67	37,750	3,971	43	20,612	2,733	383	367	14	2	24	17,138	1,238
Scrap, waste materials dealers	90	10,025	630	55	8,200	478	248	202	41	5	35	1,825	152
Other merchant wholesalers	199	78,439	5,576	95	38,177	5,007	667	486	131	50	104	40,262	569
OREGON													
Merchant wholesalers	1,935	1,281,400	104,631	1,129	629,441	78,787	13,064	7,709	4,913	442	806	651,959	25,844
Manufacturers' sales branches (with stocks)	204	343,917	29,946	142	239,023	26,869	2,711	1,531	1,165	15	62	104,894	3,077
Merchandise agents, brokers	198	342,636	1,318	42	21,355	1,000	215	(NA)	(NA)	215	156	321,281	318
Assemblers of farm products	141	77,497	10,399	90	45,063	5,934	2,020	1,255	673	92	51	32,434	4,465
Merchant wholesalers	1,935	1,281,400	104,631	1,129	629,441	78,787	13,064	7,709	4,913	442	806	651,959	25,844
Grocery, confectionery, meat wholesalers	204	127,329	8,152	110	100,177	6,375	1,224	704	520	...	94	27,152	1,777
Farm products (edible) distributors	79	45,510	5,094	49	28,550	1,316	448	325	121	2	30	16,960	3,778
Beer, wine, distilled spirits wholesalers	73	24,269	1,009	63	21,779	867	553	378	175	...	10	2,490	142
Tobacco distributors	36	26,080	713	35	(D)	(D)	270	141	74	55	1	(D)	(D)
Drugs, chemicals, allied products wholesalers	48	30,842	3,662	31	19,595	2,481	323	98	208	17	17	11,247	1,181
Dry goods, apparel wholesalers	24	9,633	825	17	(D)	(D)	127	38	89	...	7	(D)	(D)
Furniture, home furnishings wholesalers	34	22,235	2,906	22	14,662	2,108	479	215	84	180	12	7,573	798
Paper, allied products wholesalers	38	21,289	2,414	26	20,121	2,368	466	184	282	...	12	1,168	46
Farm products (raw materials) merchants	26	175,596	5,234	7	4,156	656	132	46	86	...	19	171,440	4,578
Automotive wholesalers	252	65,713	10,536	180	43,801	8,399	1,099	757	329	13	72	21,912	2,137
Electrical, electronics, appliance distributors	78	77,024	8,156	65	63,814	6,856	744	395	299	50	13	13,210	1,300
Hardware, plumbing-heating goods wholesalers	60	52,012	8,891	54	50,854	8,854	1,156	458	698	...	6	1,158	37
Lumber, construction materials distributors	264	330,374	6,538	61	46,834	3,832	1,042	717	313	12	203	283,540	2,706
Machinery, equipment, supplies distributors	386	149,176	21,926	257	99,354	16,845	2,324	1,496	722	106	129	49,822	5,081
Metals, metalwork (except scrap) distributors	49	28,077	6,580	40	26,833	6,534	1,026	778	248	...	9	1,244	46
Scrap, waste materials dealers	51	9,983	1,268	23	7,462	931	420	187	233	...	28	2,121	337
Other merchant wholesalers	233	86,658	10,727	89	47,701	8,909	1,231	792	432	7	144	38,957	1,818
PENNSYLVANIA													
Merchant wholesalers	11,279	5,558,094	535,615	6,813	3,672,059	424,680	72,572	32,311	38,724	1,537	4,466	1,886,035	110,935
Manufacturers' sales branches (with stocks)	999	2,441,313	126,933	673	1,657,256	102,005	9,282	4,257	4,869	156	326	784,057	24,928
Merchandise agents, brokers	1,258	1,374,130	3,907	209	172,484	1,750	2,196	(NA)	(NA)	2,196	1,049	1,201,646	2,157
Assemblers of farm products	173	169,556	2,728	85	80,962	2,143	1,173	321	850	2	88	88,594	585
Merchant wholesalers	11,279	5,558,094	535,615	6,813	3,672,059	424,680	72,572	32,311	38,724	1,537	4,466	1,886,035	110,935
Grocery, confectionery, meat wholesalers	1,345	904,802	59,720	758	672,330	56,027	8,570	4,038	4,407	125	587	232,472	3,693
Farm products (edible) distributors	571	287,468	5,075	318	160,870	2,815	2,516	1,063	1,372	81	253	126,598	2,260
Beer, wine, distilled spirits wholesalers	1,306	312,354	12,703	784	210,423	8,403	3,723	2,944	721	58	322	101,931	4,300
Tobacco distributors	264	212,164	12,849	219	197,339	11,965	2,317	905	1,377	35	45	14,825	884
Drugs, chemicals, allied products wholesalers	326	169,273	23,013	174	127,387	14,922	2,176	718	1,452	6	152	41,886	8,091
Dry goods, apparel wholesalers	512	184,823	23,341	334	135,136	18,230	2,292	639	1,576	77	178	49,687	5,111
Furniture, home furnishings wholesalers	350	132,576	16,212	226	101,242	14,730	3,124	601	2,392	131	124	31,334	1,482
Paper, allied products wholesalers	359	180,025	17,964	257	143,621	15,144	3,815	934	2,728	153	102	36,404	2,820
Farm products (raw materials) merchants	140	241,473	27,874	57	86,959	14,594	1,020	226	794	...	83	154,514	13,280

See footnotes at end of table.

Table 5B WHOLESALE TRADE: 1954–WAREHOUSE FLOOR SPACE–STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS–Continued

Establishments, Sales, Inventories, and Occupiable Space

State, type of operation, and kind of business	All establishments			Establishments reporting floor space of 500 square feet or more							Establishments not reporting floor space or reporting less than 500 square feet		
							Occupiable warehouse floor space, end of year						
	Number	Sales	Inventories, end of year, at cost	Number	Sales	Inventories, end of year, at cost	Total	In single story buildings	In multiple story buildings	Type of building not reported	Number	Sales	Inventories, end of year, at cost
		($1,000)	($1,000)		($1,000)	($1,000)	(1,000 sq.ft.)	(1,000 sq.ft.)	(1,000 sq.ft.)	(1,000 sq.ft.)		($1,000)	($1,000)
PENNSYLVANIA—Continued													
Merchant wholesalers—Continued													
Automotive wholesalers	983	240,724	37,952	644	162,097	30,767	4,930	2,818	1,976	136	339	78,627	7,185
Electrical, electronics, appliance distributors	467	477,514	55,204	355	382,694	45,294	5,173	1,676	3,454	43	112	94,820	9,910
Hardware, plumbing-heating goods wholesalers	458	283,012	50,452	333	209,426	40,237	6,090	2,143	3,723	224	125	73,586	10,215
Lumber, construction materials distributors	597	417,476	27,238	266	187,476	21,342	4,677	2,820	1,765	92	331	230,000	5,896
Machinery, equipment, supplies distributors	1,672	573,947	80,193	1,014	395,494	65,795	9,011	3,515	5,309	187	658	178,453	14,398
Metals, metalwork (except scrap) distributors	240	224,113	33,566	171	178,633	31,645	3,665	2,816	849	...	69	45,480	1,921
Scrap, waste materials dealers	816	243,673	18,600	454	136,690	12,611	4,443	2,363	1,926	154	362	106,983	5,989
Other merchant wholesalers	1,073	472,677	33,659	449	184,242	20,159	5,030	2,092	2,903	35	624	288,435	13,500
Manufacturers' sales branches (with stocks)	999	2,441,313	126,933	673	1,657,256	102,005	9,282	4,257	4,869	156	326	784,057	24,928
Food and kindred products	211	509,174	12,139	140	337,333	8,161	1,527	748	777	2	71	171,841	3,978
Textile mill products	19	(D)	(D)	14	37,158	2,900	270	32	238	...	5	(D)	(D)
Apparel and related products	9	(D)	(D)	5	19,342	1,711	107	94	13	...	4	(D)	(D)
Furniture and fixtures	24	(D)	(D)	16	14,268	1,104	281	82	199	...	8	(D)	(D)
Paper and allied products	5	18,168	713	3	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)	(D)
Chemicals and allied products	93	251,841	10,658	60	139,471	8,810	782	433	300	49	33	112,370	1,848
Rubber products	42	(D)	(D)	33	85,608	7,208	690	178	499	13	9	(D)	(D)
Leather and leather products	6	(D)	(D)	5	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)	(D)
Stone, clay, and glass products	34	87,789	4,293	30	81,621	4,208	759	328	431	...	4	6,168	85
Primary metal products	17	35,676	3,748	8	21,308	1,958	129	30	99	...	9	14,368	1,790
Fabricated metal products	49	46,229	4,607	38	36,376	4,281	648	449	185	14	11	9,853	326
Machinery (except electrical)	248	335,279	23,340	153	212,748	17,249	1,134	428	639	67	95	122,531	6,091
Electrical machinery	59	332,344	16,981	41	297,285	14,359	1,040	258	776	6	18	350,059	2,622
Transportation equipment	66	(D)	(D)	50	250,845	16,871	870	772	98	...	16	(D)	(D)
Instruments and related products	55	(D)	(D)	36	43,284	4,580	137	27	105	5	19	(D)	(D)
Other manufacturers' products	62	121,830	11,891	41	58,597	6,516	656	281	375	...	21	63,233	5,375
RHODE ISLAND													
Merchant wholesalers	1,053	478,259	45,819	672	326,730	31,966	6,756	3,063	3,231	462	381	151,529	13,853
Manufacturers' sales branches (with stocks)	64	107,616	8,895	48	96,708	6,415	464	266	194	4	16	10,908	2,480
Merchandise agents, brokers	62	(D)	(D)	12	8,616	52	166	(NA)	(NA)	166	50	(D)	(D)
Assemblers of farm products	4	(D)	(D)	1	(D)	(D)	(D)	(D)	(D)	(D)	3	(D)	(D)
Merchant wholesalers	1,053	478,259	45,819	672	326,730	31,966	6,756	3,063	3,231	462	381	151,529	13,853
Grocery, confectionery, meat wholesalers	140	74,576	3,172	81	52,956	2,925	632	401	231	...	59	21,620	247
Farm products (edible) distributors	51	21,629	195	26	15,214	106	192	32	136	24	25	6,415	89
Beer, wine, distilled spirits wholesalers	29	32,058	2,421	27	(D)	(D)	210	136	74	...	2	(D)	(D)
Tobacco distributors	32	32,487	1,464	27	32,026	1,451	299	193	106	...	5	461	13
Drugs, chemicals, allied products wholesalers	50	31,386	3,060	28	24,510	2,700	352	115	228	9	22	6,876	360
Dry goods, apparel wholesalers	56	17,321	1,944	32	11,615	1,475	262	44	214	4	24	5,706	469
Furniture, home furnishings wholesalers	29	10,676	1,576	23	9,361	1,502	312	54	258	...	6	1,315	74
Paper, allied products wholesalers	40	12,540	1,436	33	10,679	1,299	628	110	278	240	7	1,861	137
Farm products (raw materials) merchants	10	47,798	9,231	5	(D)	(D)	22	13	9	...	5	46,833	9,105
Automotive wholesalers	79	16,083	1,887	58	11,104	1,592	324	254	70	...	21	4,979	295
Electrical, electronics, appliance distributors	49	31,690	3,836	39	29,031	3,365	497	192	295	10	10	2,659	471
Hardware, plumbing-heating goods wholesalers	41	13,759	2,467	31	9,352	1,760	323	79	203	41	10	4,407	707
Lumber, construction materials distributors	47	21,957	2,336	28	17,897	2,166	546	350	189	7	19	4,060	170
Machinery, equipment, supplies distributors	140	30,826	3,978	99	22,836	3,155	739	307	421	11	41	7,990	823
Metals, metalwork (except scrap) distributors	12	7,745	1,317	8	6,212	1,166	140	140	...	...	4	1,533	151
Scrap, waste materials dealers	73	22,757	1,666	54	18,491	1,590	654	344	215	95	19	4,266	76
Other merchant wholesalers	175	52,971	3,833	73	22,779	3,181	624	299	304	21	102	30,192	652
SOUTH CAROLINA													
Merchant wholesalers	1,256	634,373	56,797	709	424,056	42,836	7,256	5,009	2,166	81	547	210,317	13,961
Manufacturers' sales branches (with stocks)	118	(D)	(D)	82	73,275	3,997	519	382	120	17	36	(D)	(D)
Merchandise agents, brokers	174	293,217	862	68	123,570	535	2,364	(NA)	(NA)	2,364	106	169,647	327
Assemblers of farm products	61	43,217	1,843	38	31,651	1,259	790	762	28	...	23	11,566	584
Merchant wholesalers	1,256	634,373	56,797	709	424,056	42,836	7,256	5,009	2,166	81	547	210,317	13,961
Grocery, confectionery, meat wholesalers	236	151,005	9,369	124	100,960	7,090	1,363	1,038	318	7	112	50,045	2,279
Farm products (edible) distributors	55	28,931	560	28	21,538	537	186	140	46	...	27	7,393	23
Beer, wine, distilled spirits wholesalers	46	48,167	3,932	38	44,561	3,743	295	283	12	...	8	3,606	189
Tobacco distributors	30	18,053	1,027	23	15,508	935	155	115	40	...	7	2,545	92
Drugs, chemicals, allied products wholesalers	31	20,593	2,824	20	10,005	1,485	119	63	50	6	11	10,588	1,339
Dry goods, apparel wholesalers	27	13,316	1,667	18	11,737	1,438	197	126	71	...	9	1,579	229
Furniture, home furnishings wholesalers	24	(D)	(D)	10	(D)	(D)	91	65	26	...	14	(D)	(D)
Paper, allied products wholesalers	19	10,375	1,261	14	8,361	1,098	468	123	345	...	5	2,014	163
Farm products (raw materials) merchants	67	96,411	8,323	23	36,864	2,664	513	490	19	4	44	59,547	5,659
Automotive wholesalers	178	29,983	3,981	110	22,314	3,545	692	414	263	15	68	7,669	436
Electrical, electronics, appliance distributors	60	39,731	3,797	47	33,740	3,177	449	352	85	12	13	5,991	620
Hardware, plumbing-heating goods wholesalers	48	35,619	6,351	40	34,479	6,252	841	510	331	...	8	1,140	99
Lumber, construction materials distributors	90	33,489	1,952	27	14,688	1,775	385	282	93	10	63	18,801	177
Machinery, equipment, supplies distributors	166	52,011	7,896	109	44,680	6,676	803	507	292	4	57	7,331	1,220
Metals, metalwork (except scrap) distributors	6	(D)	(D)	5	(D)	(D)	106	100	6	...	1	(D)	(D)
Scrap, waste materials dealers	55	10,751	819	25	7,143	418	176	124	30	22	30	3,608	401
Other merchant wholesalers	118	39,880	2,225	48	13,235	1,349	417	277	139	1	70	26,645	876
SOUTH DAKOTA													
Merchant wholesalers	440	204,201	21,151	285	151,894	17,985	2,602	1,484	1,055	63	155	52,307	3,166
Manufacturers' sales branches (with stocks)	39	39,160	9,301	29	36,180	5,665	471	274	196	1	10	2,980	3,636
Merchandise agents, brokers	80	272,879	313	15	19,204	227	148	(NA)	(NA)	148	65	253,675	86
Assemblers of farm products	520	157,141	11,628	213	70,305	4,751	831	659	155	17	307	86,836	6,877
Merchant wholesalers	440	204,201	21,151	285	151,894	17,985	2,602	1,484	1,055	63	155	52,307	3,166
Grocery, confectionery, meat wholesalers	52	46,597	2,966	30	34,911	2,279	346	70	276	...	22	11,686	287
Farm products (edible) distributors	26	17,290	133	15	10,116	116	104	74	30	...	11	7,174	17
Beer, wine, distilled spirits wholesalers	49	23,431	2,031	41	21,771	1,958	199	167	32	...	8	1,660	73

See footnotes at end of table.

Table 5B WHOLESALE TRADE: 1954—WAREHOUSE FLOOR SPACE—STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, and Occupiable Space

State, type of operation, and kind of business	All establishments			Establishments reporting floor space of 500 square feet or more							Establishments not reporting floor space or reporting less than 500 square feet		
							Occupiable warehouse floor space, end of year						
	Number	Sales	Inventories, end of year, at cost	Number	Sales	Inventories, end of year, at cost	Total	In single story buildings	In multiple story buildings	Type of building not reported	Number	Sales	Inventories, end of year, at cost
		($1,000)	($1,000)		($1,000)	($1,000)	(1,000 sq.ft.)	(1,000 sq.ft.)	(1,000 sq.ft.)	(1,000 sq.ft.)		($1,000)	($1,000)
SOUTH DAKOTA—Continued													
Merchant wholesalers—Continued													
Tobacco distributors	9	6,193	323	9	6,068	323	46	31	15	...	...	125	...
Drugs, chemicals, allied products wholesalers	15	7,642	950	11	4,606	785	84	50	34	...	4	3,036	165
Dry goods, apparel wholesalers	1	(D)	(D)	...	...	...	...	...	...	...	1	(D)	(D)
Furniture, home furnishings wholesalers	6	418	86	3	209	58	11	11	...	...	3	209	28
Paper, allied products wholesalers	6	1,794	333	4	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)	(D)
Farm products (raw materials) merchants	20	9,643	474	7	3,194	205	87	57	30	...	13	6,449	269
Automotive wholesalers	67	17,923	3,843	52	15,811	3,628	444	296	138	10	15	2,112	215
Electrical, electronics, appliance distributors	18	15,508	1,990	12	8,486	1,212	146	53	93	...	6	7,022	778
Hardware, plumbing-heating goods wholesalers	17	8,975	1,972	14	7,339	1,544	220	88	80	52	3	1,636	428
Lumber, construction materials distributors	33	11,560	1,427	16	7,464	1,337	277	150	127	...	17	4,096	90
Machinery, equipment, supplies distributors	58	17,488	2,998	40	14,800	2,778	381	291	90	...	18	2,688	220
Metals, metalwork (except scrap) distributors	2	(D)	(D)	2	(D)	(D)	(D)	(D)	(D)	(D)	...	(D)	(D)
Scrap, waste materials dealers	19	1,656	187	10	1,444	157	60	55	5	...	9	212	30
Other merchant wholesalers	42	17,154	1,634	19	13,420	1,172	126	77	48	1	23	3,734	462
TENNESSEE													
Merchant wholesalers	2,531	2,243,621	266,250	1,521	1,245,978	140,466	21,108	11,890	8,349	869	1,010	997,643	125,784
Manufacturers' sales branches (with stocks)	274	600,875	35,955	195	344,904	29,950	2,491	1,569	904	18	79	255,971	6,005
Merchandise agents, brokers	491	996,742	4,636	132	152,946	852	6,275	(NA)	(NA)	6,275	359	843,796	3,784
Assemblers of farm products	90	137,493	14,057	59	71,798	1,205	1,367	1,175	181	11	31	65,695	12,852
Merchant wholesalers	2,531	2,243,621	266,250	1,521	1,245,978	140,466	21,108	11,890	8,349	869	1,010	997,643	125,784
Grocery, confectionery, meat wholesalers	275	311,410	20,677	155	252,302	18,081	2,845	1,554	1,257	34	120	59,108	2,596
Farm products (edible) distributors	178	68,495	1,082	116	53,576	891	695	484	194	17	62	14,919	191
Beer, wine, distilled spirits wholesalers	95	67,124	6,566	80	59,754	6,239	567	440	120	7	15	7,370	327
Tobacco distributors	33	47,298	1,905	29	44,761	1,839	224	120	84	20	4	2,537	66
Drugs, chemicals, allied products wholesalers	97	53,352	7,313	66	45,595	6,688	907	280	611	16	31	7,757	625
Dry goods, apparel wholesalers	103	56,606	7,847	68	38,359	5,415	934	234	686	14	35	18,247	2,432
Furniture, home furnishings wholesalers	70	19,157	2,511	37	11,089	1,913	476	136	340	...	33	8,068	598
Paper, allied products wholesalers	59	41,770	5,099	39	37,922	4,937	1,143	502	574	67	20	3,848	162
Farm products (raw materials) merchants	146	811,886	119,198	43	173,393	15,021	1,179	744	353	82	103	638,493	104,177
Automotive wholesalers	339	92,727	14,310	219	72,290	12,355	1,871	1,270	388	213	120	20,437	1,955
Electrical, electronics, appliance distributors	124	141,889	17,355	106	133,257	16,578	1,825	786	1,039	...	18	8,632	777
Hardware, plumbing-heating goods wholesalers	66	101,842	17,272	51	77,061	13,800	2,051	1,270	681	100	15	24,781	3,472
Lumber, construction materials distributors	180	82,350	6,728	77	52,787	5,635	1,524	1,060	436	28	103	29,563	1,093
Machinery, equipment, supplies distributors	399	158,056	25,079	256	119,613	20,669	2,727	1,626	883	218	143	38,443	4,410
Metals, metalwork (except scrap) distributors	25	23,475	5,331	21	22,333	5,320	638	622	16	...	4	1,142	11
Scrap, waste materials dealers	70	15,817	1,491	47	11,873	1,003	397	206	169	22	23	3,944	488
Other merchant wholesalers	272	150,367	6,486	111	40,013	4,082	1,105	556	518	31	161	110,354	2,404
TEXAS													
Merchant wholesalers	8,738	5,695,496	659,412	5,270	3,502,520	435,205	52,031	37,952	13,241	838	3,468	2,192,976	224,207
Manufacturers' sales branches (with stocks)	986	1,723,841	113,316	664	1,268,732	98,361	7,826	5,256	2,391	179	322	455,109	14,955
Merchandise agents, brokers	1,025	1,411,810	3,451	213	191,382	1,513	2,500	(NA)	(NA)	2,500	812	1,220,428	1,938
Assemblers of farm products	623	386,866	16,710	309	206,349	9,599	3,991	3,437	515	39	314	180,517	7,111
Merchant wholesalers	8,738	5,695,496	659,412	5,270	3,502,520	435,205	52,031	37,952	13,241	838	3,468	2,192,976	224,207
Grocery, confectionery, meat wholesalers	1,039	828,836	53,042	517	603,361	46,249	6,098	4,605	1,439	54	522	225,475	6,793
Farm products (edible) distributors	467	216,900	7,001	250	153,034	3,902	1,450	1,054	328	68	217	63,866	3,099
Beer, wine, distilled spirits wholesalers	414	293,799	27,603	344	273,512	26,199	2,136	1,907	209	20	70	20,287	1,404
Tobacco distributors	136	164,831	6,446	111	134,532	5,267	488	410	78	...	25	30,299	1,179
Drugs, chemicals, allied products wholesalers	305	156,026	23,117	198	133,741	21,482	2,628	1,675	916	37	107	22,285	1,635
Dry goods, apparel wholesalers	145	70,463	10,939	101	54,432	9,116	936	523	402	11	44	16,031	1,823
Furniture, home furnishings wholesalers	159	74,343	9,314	105	64,643	8,582	1,786	1,004	774	8	54	9,700	732
Paper, allied products wholesalers	173	98,714	9,867	117	65,557	9,692	1,821	1,181	523	117	56	33,157	175
Farm products (raw materials) merchants	320	1,140,153	187,839	74	110,020	20,158	1,665	1,181	414	70	246	1,030,133	167,681
Automotive wholesalers	1,019	232,743	37,500	708	174,283	34,637	4,253	3,351	846	56	311	58,460	2,863
Electrical, electronics, appliance distributors	351	327,066	41,799	287	307,884	40,115	3,738	2,518	1,211	9	64	19,182	1,684
Hardware, plumbing-heating goods wholesalers	288	230,593	40,914	231	218,535	40,531	5,467	2,587	2,652	228	57	12,058	383
Lumber, construction materials distributors	586	355,215	26,724	248	195,020	21,839	3,971	3,412	462	97	338	160,195	4,885
Machinery, equipment, supplies distributors	1,963	881,409	117,176	1,375	700,435	104,950	8,452	6,648	1,746	58	588	180,974	12,226
Metals, metalwork (except scrap) distributors	210	189,661	30,659	124	125,992	22,315	2,131	1,947	184	...	86	63,669	8,344
Scrap, waste materials dealers	270	78,780	5,364	135	51,271	3,854	1,000	809	191	...	135	27,509	1,510
Other merchant wholesalers	893	355,964	24,108	345	136,268	16,317	4,011	3,140	866	5	548	219,696	7,791
Manufacturers' sales branches (with stocks)	986	1,723,841	113,316	664	1,268,732	98,361	7,826	5,256	2,391	179	322	455,109	14,955
Food and kindred products	211	349,414	9,304	126	234,981	6,494	1,155	711	438	6	85	114,433	2,810
Textile mill products	12	(D)	(D)	9	21,284	1,980	171	96	64	11	3	(D)	(D)
Apparel and related products	10	15,138	1,612	7	12,903	1,603	99	28	71	...	3	2,235	9
Furniture and fixtures	9	(D)	(D)	7	4,372	407	106	54	52	...	2	(D)	(D)
Paper and allied products	2	(D)	(D)	2	(D)	(D)	(D)	(D)	(D)	(D)	...	(D)	(D)
Chemicals and allied products	80	138,483	6,484	53	56,253	4,370	438	357	50	31	27	82,230	2,114
Rubber products	33	(D)	(D)	27	73,763	6,399	486	261	211	14	6	(D)	(D)
Leather and leather products	1	(D)	(D)	1	(D)	(D)	(D)	(D)	(D)	(D)	...	(D)	(D)
Stone, clay, and glass products	27	26,774	3,211	22	23,442	2,986	463	395	68	...	5	3,332	225
Primary metal products	11	25,044	4,318	5	12,157	1,764	65	65	...	...	6	12,887	2,554
Fabricated metal products	45	29,008	5,255	39	25,545	4,977	443	412	31	...	6	3,463	278
Machinery (except electrical)	318	341,295	36,356	216	291,230	33,250	2,172	1,484	598	90	102	50,065	3,106
Electrical machinery	49	144,164	8,204	32	126,688	6,845	468	194	271	3	17	17,476	1,359
Transportation equipment	58	(D)	(D)	52	300,732	20,637	981	898	83	...	6	(D)	(D)
Instruments and related products	68	53,651	3,426	35	45,153	3,017	204	65	137	2	33	8,498	409
Other manufacturers' products	52	45,046	4,535	31	30,898	3,499	560	221	317	22	21	14,148	1,036
UTAH													
Merchant wholesalers	703	367,473	39,656	454	269,713	29,728	4,945	2,715	2,159	71	249	97,760	9,928
Manufacturers' sales branches (with stocks)	105	125,090	11,122	75	111,336	9,462	870	529	327	14	28	13,754	1,660

See footnotes at end of table.

Table 5B. WHOLESALE TRADE: 1954—WAREHOUSE FLOOR SPACE—STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, and Occupiable Space

State, type of operation, and kind of business	All establishments			Establishments reporting floor space of 500 square feet or more							Establishments not reporting floor space or reporting less than 500 square feet		
							Occupiable warehouse floor space, end of year						
	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Total (1,000 sq.ft.)	In single story buildings (1,000 sq.ft.)	In multiple story buildings (1,000 sq.ft.)	Type of building not reported (1,000 sq.ft.)	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)
UTAH—Continued													
Merchandise agents, brokers	84	141,370	182	13	3,922	48	31	(NA)	(NA)	31	71	137,448	134
Assemblers of farm products	60	78,257	2,431	39	45,479	1,260	383	263	120	...	21	32,778	1,171
Merchant wholesalers	703	367,473	39,656	454	269,713	29,728	4,945	2,715	2,159	71	249	97,760	9,928
Grocery, confectionery, meat wholesalers	81	56,625	2,882	44	45,110	2,458	621	250	371	...	37	11,515	424
Farm products (edible) distributors	58	26,124	412	36	21,256	326	240	100	140	...	22	4,868	86
Beer, wine, distilled spirits wholesalers	16	6,001	287	15	(D)	(D)	107	63	44	...	1	(D)	(D)
Tobacco distributors	8	9,016	407	6	(D)	(D)	18	17	1	...	2	(D)	(D)
Drugs, chemicals, allied products wholesalers	27	14,463	1,839	14	9,488	1,508	192	95	97	...	13	4,975	331
Dry goods, apparel wholesalers	4	2,484	455	3	(D)	(D)	69	6	63	...	1	(D)	(D)
Furniture, home furnishings wholesalers	17	11,312	1,632	13	7,974	1,179	197	90	107	...	4	3,338	453
Paper, allied products wholesalers	17	14,223	1,995	13	13,933	1,977	274	76	196	2	4	290	18
Farm products (raw materials) merchants	14	22,529	1,849	7	9,962	503	233	180	53	...	7	12,567	1,346
Automotive wholesalers	85	21,659	3,465	53	15,443	2,893	353	240	113	...	32	6,216	572
Electrical, electronics, appliance distributors	42	37,291	3,758	36	35,663	3,746	387	251	136	...	6	1,628	12
Hardware, plumbing-heating goods wholesalers	41	47,656	8,851	31	28,737	5,385	680	148	520	12	10	18,919	3,466
Lumber, construction materials distributors	51	24,261	2,164	22	14,638	1,765	313	227	43	43	29	9,623	399
Machinery, equipment, supplies distributors	144	46,347	7,034	107	37,248	5,379	745	570	170	5	37	9,099	1,655
Metals, metalwork (except scrap) distributors	9	2,817	526	8	(D)	(D)	52	48	4	...	1	(D)	(D)
Scrap, waste materials dealers	18	3,109	149	13	2,143	109	175	120	46	9	5	966	40
Other merchant wholesalers	71	21,556	1,951	33	11,433	1,154	289	234	55	...	38	10,123	797
VERMONT													
Merchant wholesalers	279	96,140	11,291	148	67,968	9,766	1,384	483	739	162	131	28,172	1,525
Manufacturers' sales branches (with stocks)	28	14,797	586	16	12,994	506	68	39	29	...	12	1,803	80
Merchandise agents, brokers	10	6,845	78	5	3,781	67	37	(NA)	(NA)	37	5	3,064	11
Assemblers of farm products	23	11,608	171	4	1,370	11	10	6	4	...	19	10,238	160
Merchant wholesalers	279	96,140	11,291	148	67,968	9,766	1,384	483	739	162	131	28,172	1,525
Grocery, confectionery, meat wholesalers	40	21,624	1,899	18	15,661	1,659	303	80	73	150	22	5,963	240
Farm products (edible) distributors	14	3,485	102	8	1,371	6	47	9	38	...	6	2,114	96
Beer, wine, distilled spirits wholesalers	21	9,214	498	17	8,059	448	138	61	77	...	4	1,155	50
Tobacco distributors	7	5,662	220	4	2,358	155	13	...	12	1	3	3,304	65
Drugs, chemicals, allied products wholesalers	4	2,168	225	2	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)	(D)
Dry goods, apparel wholesalers	7	3,326	467	5	(D)	(D)	60	2	58	...	2	(D)	(D)
Furniture, home furnishings wholesalers	6	(D)	(D)	2	(D)	(D)	(D)	(D)	(D)	(D)	4	(D)	(D)
Paper, allied products wholesalers	8	3,052	371	6	(D)	(D)	50	22	28	...	2	(D)	(D)
Farm products (raw materials) merchants	8	(D)	(D)	2	(D)	(D)	(D)	(D)	(D)	(D)	6	(D)	(D)
Automotive wholesalers	29	6,813	1,310	18	5,635	1,132	112	32	71	9	11	1,178	178
Electrical, electronics, appliance distributors	14	13,835	2,208	11	12,830	2,098	228	132	96	...	3	1,055	110
Hardware, plumbing-heating goods wholesalers	8	4,226	1,043	7	(D)	(D)	118	5	113	...	1	(D)	(D)
Lumber, construction materials distributors	25	4,952	151	4	528	71	15	15	...	...	21	4,424	80
Machinery, equipment, supplies distributors	42	8,876	1,764	27	6,573	1,662	116	64	52	...	15	2,303	102
Metals, metalwork (except scrap) distributors	3	(D)	(D)	1	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)	(D)
Scrap, waste materials dealers	19	1,159	181	9	624	151	66	18	48	...	10	535	30
Other merchant wholesalers	24	3,698	592	7	2,204	527	84	18	66	...	17	1,494	65
VIRGINIA													
Merchant wholesalers	2,213	1,223,291	169,380	1,353	885,774	105,762	18,591	8,538	8,827	1,226	860	337,517	63,618
Manufacturers' sales branches (with stocks)	217	284,436	19,770	158	224,222	16,931	1,595	1,136	448	11	59	60,214	2,839
Merchandise agents, brokers	339	413,708	1,361	110	181,087	1,153	3,652	(NA)	(NA)	3,652	229	232,621	208
Assemblers of farm products	100	68,148	7,514	48	46,823	6,319	1,016	720	291	5	52	21,925	1,195
Merchant wholesalers	2,213	1,223,291	169,380	1,353	885,774	105,762	18,591	8,538	8,827	1,226	860	337,517	63,618
Grocery, confectionery, meat wholesalers	432	249,377	16,706	244	168,766	13,618	2,702	1,394	1,257	51	188	80,611	3,088
Farm products (edible) distributors	118	46,409	776	75	32,018	579	729	478	232	19	43	14,391	197
Beer, wine, distilled spirits wholesalers	114	52,671	3,476	100	47,931	3,328	733	490	241	2	14	4,740	148
Tobacco distributors	33	42,995	2,607	29	41,573	2,510	266	79	152	35	4	1,422	97
Drugs, chemicals, allied products wholesalers	59	49,539	5,389	30	35,882	4,153	587	167	403	17	29	13,657	1,236
Dry goods, apparel wholesalers	57	27,540	3,573	38	19,988	2,887	562	62	500	...	19	7,552	686
Furniture, home furnishings wholesalers	44	11,155	1,447	30	9,924	1,406	348	135	205	8	14	1,231	41
Paper, allied products wholesalers	54	32,413	3,679	32	24,954	3,266	1,027	225	802	...	22	7,459	413
Farm products (raw materials) merchants	59	190,800	57,997	21	104,700	9,094	1,810	532	444	834	38	86,100	48,903
Automotive wholesalers	227	56,432	10,132	151	42,579	8,321	1,520	861	646	13	76	13,853	1,811
Electrical, electronics, appliance distributors	114	97,173	13,136	92	85,487	12,061	1,101	570	465	66	22	11,686	1,075
Hardware, plumbing-heating goods wholesalers	89	78,383	15,858	76	75,405	15,275	2,071	730	1,295	46	13	2,978	583
Lumber, construction materials distributors	173	78,195	6,482	69	46,025	4,849	868	669	184	15	104	32,170	1,633
Machinery, equipment, supplies distributors	316	110,239	18,120	214	95,207	16,958	2,130	991	1,125	14	102	15,032	1,162
Metals, metalwork (except scrap) distributors	22	8,941	2,153	18	8,057	2,083	264	168	89	7	4	884	70
Scrap, waste materials dealers	87	15,985	1,800	47	12,122	1,479	805	326	472	7	40	3,863	321
Other merchant wholesalers	215	75,044	6,049	87	35,156	3,895	1,068	661	315	92	128	39,888	2,154
WASHINGTON													
Merchant wholesalers	2,796	1,725,063	156,541	1,599	991,389	124,255	18,897	10,915	7,527	455	1,197	733,674	32,286
Manufacturers' sales branches (with stocks)	349	475,756	43,418	244	368,953	31,478	2,908	1,685	1,166	57	105	106,803	11,940
Merchandise agents, brokers	355	388,685	2,399	85	67,303	968	437	(NA)	(NA)	437	270	321,382	1,431
Assemblers of farm products	309	204,704	15,901	139	93,939	9,803	5,875	1,708	3,727	440	170	110,765	6,098
Merchant wholesalers	2,796	1,725,063	156,541	1,599	991,389	124,255	18,897	10,915	7,527	455	1,197	733,674	32,286
Grocery, confectionery, meat wholesalers	328	311,294	19,094	151	204,184	12,939	1,810	1,306	473	31	177	106,410	6,155
Farm products (edible) distributors	130	89,928	4,053	80	60,268	3,924	1,252	770	482	...	50	29,660	129
Beer, wine, distilled spirits wholesalers	106	65,391	5,976	85	50,723	3,744	691	576	115	...	21	14,668	2,232
Tobacco distributors	27	33,695	1,675	23	31,809	1,550	166	62	104	...	4	1,886	125
Drugs, chemicals, allied products wholesalers	89	55,308	6,386	47	28,784	4,006	374	127	247	...	42	26,524	2,380
Dry goods, apparel wholesalers	46	14,304	2,323	30	11,860	1,918	268	55	210	3	16	2,444	405
Furniture, home furnishings wholesalers	75	39,712	5,863	44	23,719	3,535	534	78	431	25	31	15,993	2,328
Paper, allied products wholesalers	58	33,326	3,468	40	30,074	3,104	852	436	384	32	18	3,252	364
Farm products (raw materials) merchants	65	67,782	1,789	25	19,146	1,545	579	402	167	10	40	48,636	244

See footnotes at end of table.

Table 5B WHOLESALE TRADE: 1954—WAREHOUSE FLOOR SPACE—STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, and Occupiable Space

State, type of operation, and kind of business	All establishments			Establishments reporting floor space of 500 square feet or more							Establishments not reporting floor space or reporting less than 500 square feet		
							Occupiable warehouse floor space, end of year						
	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Total (1,000 sq.ft.)	In single story buildings (1,000 sq.ft.)	In multiple story buildings (1,000 sq.ft.)	Type of building not reported (1,000 sq.ft.)	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)
WASHINGTON—Continued													
Merchant wholesalers—Continued													
Automotive wholesalers	345	82,746	13,334	239	56,779	11,167	1,734	1,342	376	16	106	25,967	2,167
Electrical, electronics, appliance distributors	136	131,578	16,032	108	110,704	14,187	1,580	715	864	1	28	20,874	1,845
Hardware, plumbing-heating goods wholesalers	117	90,189	18,781	88	84,216	18,236	2,199	891	1,195	113	29	5,973	545
Lumber, construction materials distributors	310	361,600	8,830	106	62,582	5,011	1,369	1,119	211	39	204	299,018	3,819
Machinery, equipment, supplies distributors	506	174,190	25,552	307	114,557	20,590	2,674	1,406	1,226	42	199	59,633	4,962
Metals, metalwork (except scrap) distributors	42	27,640	7,464	35	26,086	7,380	810	712	98	...	7	1,554	84
Scrap, waste materials dealers	77	16,847	2,927	41	12,662	2,651	684	357	323	4	36	4,185	276
Other merchant wholesalers	339	129,533	12,994	150	62,536	8,768	1,321	561	621	139	189	66,997	4,226
WEST VIRGINIA													
Merchant wholesalers	1,339	547,821	64,296	857	396,518	54,558	10,603	3,559	6,607	437	482	151,303	9,738
Manufacturers' sales branches (with stocks)	127	105,910	6,509	86	93,509	5,864	675	446	222	7	41	12,401	645
Merchandise agents, brokers	121	189,932	176	28	37,962	70	535	(NA)	(NA)	535	93	151,970	106
Assemblers of farm products	33	7,057	188	14	4,602	188	52	25	27	...	19	2,455	...
Merchant wholesalers	1,339	547,821	64,296	857	396,518	54,558	10,603	3,559	6,607	437	482	151,303	9,738
Grocery, confectionery, meat wholesalers	173	121,919	8,839	109	89,576	8,255	1,564	377	1,074	113	64	32,343	584
Farm products (edible) distributors	101	36,983	952	62	25,623	731	497	283	214	...	39	11,360	221
Beer, wine, distilled spirits wholesalers	107	21,335	966	87	19,192	928	494	389	102	3	20	2,143	38
Tobacco distributors	33	34,602	1,983	28	21,083	1,490	151	67	78	6	5	13,519	493
Drugs, chemicals, allied products wholesalers	27	14,294	2,424	16	7,427	1,243	254	194	60	...	11	6,867	1,181
Dry goods, apparel wholesalers	16	20,081	3,265	15	(D)	(D)	552	31	376	145	1	(D)	(D)
Furniture, home furnishings wholesalers	31	9,989	2,091	22	9,298	2,003	425	36	389	...	9	691	88
Paper, allied products wholesalers	22	8,072	1,467	18	7,592	1,407	336	83	253	...	4	480	60
Farm products (raw materials) merchants	5	(D)	(D)	3	(D)	(D)	13	2	11	...	2	(D)	(D)
Automotive wholesalers	185	28,813	5,338	122	19,687	4,792	700	323	341	36	63	9,126	546
Electrical, electronics, appliance distributors	62	47,279	6,833	45	39,245	5,778	968	254	672	42	17	8,034	1,055
Hardware, plumbing-heating goods wholesalers	51	39,340	8,603	41	28,992	6,782	1,396	163	1,195	38	10	10,348	1,821
Lumber, construction materials distributors	94	29,207	2,444	39	13,026	1,953	669	233	394	42	55	16,181	491
Machinery, equipment, supplies distributors	216	87,478	15,565	159	73,639	13,167	1,807	657	1,144	6	57	13,839	2,398
Metals, metalwork (except scrap) distributors	17	(D)	(D)	9	3,950	764	158	80	78	...	8	(D)	(D)
Scrap, waste materials dealers	59	8,402	745	39	7,374	721	281	183	94	4	20	1,028	24
Other merchant wholesalers	140	34,887	1,848	43	11,151	1,399	338	204	132	2	97	23,736	449
WISCONSIN													
Merchant wholesalers	3,288	1,610,629	153,737	1,997	1,111,595	118,811	19,966	9,726	9,384	856	1,291	499,034	34,926
Manufacturers' sales branches (with stocks)	303	502,803	30,706	197	333,746	26,610	2,622	1,571	993	58	106	169,057	4,096
Merchandise agents, brokers	284	321,758	962	32	18,025	335	157	(NA)	(NA)	157	252	303,733	627
Assemblers of farm products	348	226,134	5,401	133	78,765	3,467	1,329	959	360	10	215	147,369	1,934
Merchant wholesalers	3,288	1,610,629	153,737	1,997	1,111,595	118,811	19,966	9,726	9,384	856	1,291	499,034	34,926
Grocery, confectionery, meat wholesalers	410	318,783	19,172	211	218,145	15,178	2,121	1,052	988	81	199	100,638	3,994
Farm products (edible) distributors	165	77,045	1,921	98	49,871	1,527	685	279	378	28	67	27,174	394
Beer, wine, distilled spirits wholesalers	341	139,834	13,341	288	127,225	13,154	1,672	1,422	249	1	53	12,609	187
Tobacco distributors	71	72,468	3,519	55	56,942	2,943	375	180	194	1	16	15,526	576
Drugs, chemicals, allied products wholesalers	86	39,495	4,865	53	33,874	4,284	490	140	350	...	33	5,621	581
Dry goods, apparel wholesalers	58	16,035	1,578	39	10,904	1,427	299	96	188	15	19	5,131	151
Furniture, home furnishings wholesalers	71	14,482	1,879	45	10,206	1,600	442	147	291	4	26	4,276	279
Paper, allied products wholesalers	101	44,383	4,636	73	37,685	4,233	1,284	334	893	57	28	6,698	403
Farm products (raw materials) merchants	80	124,184	5,531	20	10,601	597	129	61	56	12	60	113,583	4,934
Automotive wholesalers	289	56,571	8,615	189	41,163	7,428	1,225	788	379	58	100	15,408	1,187
Electrical, electronics, appliance distributors	155	124,169	15,346	99	107,148	13,485	1,098	500	594	4	56	17,021	1,861
Hardware, plumbing-heating goods wholesalers	111	85,770	15,362	79	73,776	13,284	2,153	453	1,675	25	32	11,994	2,078
Lumber, construction materials distributors	217	98,911	7,105	108	50,833	5,035	1,314	1,035	223	56	109	48,078	2,070
Machinery, equipment, supplies distributors	551	164,938	21,415	333	135,732	19,420	2,490	1,398	1,039	53	218	29,206	1,995
Metals, metalwork (except scrap) distributors	47	29,561	3,779	38	29,237	3,747	898	515	83	300	9	324	32
Scrap, waste materials dealers	214	44,413	3,876	124	30,152	2,758	1,155	675	480	...	90	14,261	1,118
Other merchant wholesalers	321	159,587	21,797	145	88,101	8,711	2,136	651	1,324	161	176	71,486	13,086
Manufacturers' sales branches (with stocks)	303	50,803	30,706	197	333,746	26,610	2,622	1,571	993	58	106	169,057	4,096
Food and kindred products	101	111,776	3,272	64	72,677	1,889	451	203	248	...	37	39,099	1,383
Textile mill products	2	(D)	(D)	1	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)	(D)
Apparel and related products	1	(D)	(D)	1	(D)	(D)	(D)	(D)	(D)	(D)	...	(D)	(D)
Furniture and fixtures	4	4,402	194	1	(D)	(D)	(D)	(D)	(D)	(D)	3	(D)	(D)
Paper and allied products	...	...	...	...	...	...	...	...	...	...	...	...	...
Chemicals and allied products	22	27,969	1,051	18	14,018	806	208	177	31	...	4	13,951	245
Rubber products	5	(D)	(D)	5	(D)	(D)	82	75	...	7	...	...	...
Leather and leather products	1	(D)	(D)	1	(D)	(D)	(D)	(D)	(D)	(D)	...	...	...
Stone, clay, and glass products	12	7,960	1,111	7	5,419	942	122	97	25	...	5	2,541	169
Primary metal products	4	(D)	(D)	3	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)	(D)
Fabricated metal products	11	(D)	(D)	10	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)	(D)
Machinery (except electrical)	73	70,553	7,029	46	62,903	6,732	454	192	241	21	27	7,650	297
Electrical machinery	19	57,733	2,606	12	35,823	1,732	177	130	44	3	7	21,910	874
Transportation equipment	15	(D)	(D)	10	80,000	7,514	560	515	45	...	5	(D)	(D)
Instruments and related products	21	(D)	(D)	13	8,738	1,494	34	9	25	...	8	(D)	(D)
Other manufacturers' products	12	6,942	669	5	5,003	620	62	49	13	...	7	1,939	49
WYOMING													
Merchant wholesalers	276	97,002	13,850	179	73,214	11,990	1,082	711	366	5	97	23,788	1,860
Manufacturers' sales branches (with stocks)	24	(D)	(D)	15	14,841	1,153	69	51	4	14	9	(D)	(D)
Merchandise agents, brokers	19	28,340	155	5	5,083	137	162	(NA)	(NA)	162	14	23,257	18
Assemblers of farm products	29	(D)	(D)	26	9,561	653	268	240	26	2	3	(D)	(D)
Merchant wholesalers	276	97,002	13,850	179	73,214	11,990	1,082	711	366	5	97	23,788	1,860
Grocery, confectionery, meat wholesalers	32	18,300	1,574	17	13,271	1,297	198	60	138	...	15	5,029	277
Farm products (edible) distributors	10	2,668	283	8	(D)	(D)	50	33	17	...	2	(D)	(D)

See footnotes at end of table.

Table 5B WHOLESALE TRADE: 1954—WAREHOUSE FLOOR SPACE—STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, and Occupiable Space

State, type of operation, and kind of business	All establishments			Establishments reporting floor space of 500 square feet or more							Establishments not reporting floor space or reporting less than 500 square feet		
							Occupiable warehouse floor space, end of year						
	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Total (1,000 sq.ft.)	In single story buildings (1,000 sq.ft.)	In multiple story buildings (1,000 sq.ft.)	Type of building not reported (1,000 sq.ft.)	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)
WYOMING—Continued													
Merchant wholesalers—Continued													
Beer, wine, distilled spirits wholesalers	31	12,176	1,168	23	11,033	1,105	92	58	34	...	8	1,143	63
Tobacco distributors	7	5,201	319	6	(D)	(D)	17	13	4	...	1	(D)	(D)
Drugs, chemicals, allied products wholesalers	4	1,224	123	2	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)	(D)
Dry goods, apparel wholesalers	...	...	...	...	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers	3	(D)	(D)	3	(D)	(D)	19	2	17	...	...	...	...
Paper, allied products wholesalers	3	(D)	(D)	...	...	...	...	...	...	...	3	(D)	(D)
Farm products (raw materials) merchants	3	(D)	(D)	2	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)	(D)
Automotive wholesalers	43	10,544	1,794	35	8,207	1,743	193	109	84	...	8	2,337	51
Electrical, electronics, appliance distributors	7	1,374	200	6	(D)	(D)	23	11	12	...	1	(D)	(D)
Hardware, plumbing-heating goods wholesalers	4	810	202	3	(D)	(D)	29	14	15	...	1	(D)	(D)
Lumber, construction materials distributors	18	3,356	288	8	1,973	260	49	47	2	...	10	1,383	28
Machinery, equipment, supplies distributors	70	29,924	6,915	49	24,207	5,994	256	230	25	1	21	5,717	921
Metals, metalwork (except scrap) distributors	9	4,790	427	6	2,141	279	31	22	9	...	3	2,649	148
Scrap, waste materials dealers	12	779	146	5	280	96	21	14	5	2	7	499	50
Other merchant wholesalers	20	4,062	171	6	966	61	20	16	4	...	14	3,096	110

(D) Withheld to avoid disclosure. (NA) Not available. ... Represents zero.

Table 5C WHOLESALE TRADE: 1954 WAREHOUSE FLOOR SPACE—STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE—BY TYPE OF OPERATION AND KIND OF BUSINESS

Establishments, Sales, Inventories, and Occupiable Space

Standard metropolitan area, type of operation and kind of business	All establishments			Establishments reporting floor space of 500 square feet or more							Establishments not reporting floor space or reporting less than 500 square feet		
							Occupiable warehouse floor space, end of year						
	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Total (1,000 sq.ft.)	In single story buildings (1,000 sq.ft.)	In multiple story buildings (1,000 sq.ft.)	Type of building not reported (1,000 sq.ft.)	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)
ALBANY, SCHENECTADY, TROY, N.Y.													
Merchant wholesalers	609	384,926	38,291	395	280,932	30,401	4,320	1,923	2,345	52	214	103,994	7,890
Manufacturers' sales branches, (with stocks)	93	109,670	6,188	67	96,247	5,533	585	416	156	13	26	13,423	655
Merchandise agents, brokers	53	46,835	148	11	6,646	128	65	(NA)	(NA)	65	42	40,189	20
Assemblers of farm products	4	1,817	...	2	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)	(D)
Merchant wholesalers	609	384,926	38,291	395	280,932	30,401	4,320	1,923	2,345	52	214	103,994	7,890
Grocery, confectionery, meat wholesalers	80	54,312	3,906	50	34,630	2,679	383	208	173	2	30	19,682	1,227
Farm products (edible) distributors	41	17,948	250	27	14,032	236	155	92	63	...	14	3,916	14
Beer, wine, distilled spirits wholesalers	23	43,507	4,167	23	43,507	4,167	409	156	253	...	...	...	...
Tobacco distributors	12	20,604	872	10	(D)	(D)	95	82	13	...	2	(D)	(D)
Drugs, chemicals, allied products wholesalers	21	17,968	2,148	11	13,644	1,868	193	9	184	...	10	4,324	280
Dry goods, apparel wholesalers	11	4,248	481	6	1,950	385	33	8	25	...	5	2,298	96
Furniture, home furnishings wholesalers	22	11,855	1,632	17	9,777	1,520	250	52	198	...	5	2,078	112
Paper, allied products wholesalers	24	11,100	1,218	19	10,531	1,162	251	148	103	...	5	569	56
Farm products (raw materials) merchants	3	(D)	(D)	1	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)	(D)
Automotive wholesalers	47	21,993	1,992	25	8,255	1,402	165	84	80	1	22	13,738	590
Electrical, electronics, appliance distributors	46	44,332	4,904	39	43,607	4,588	478	173	269	36	7	725	316
Hardware, plumbing-heating goods wholesalers	34	24,558	4,405	23	17,699	3,209	611	203	408	...	11	6,859	1,196
Lumber, construction materials distributors	38	22,479	2,835	25	17,759	2,802	496	273	223	...	13	4,720	33
Machinery, equipment, supplies distributors	103	28,598	4,319	67	22,990	3,843	364	187	170	7	36	5,608	476
Metals, metalwork (except scrap) distributors	8	(D)	(D)	7	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)	(D)
Scrap, waste materials dealers	43	21,951	2,257	21	8,825	370	182	83	99	...	22	13,126	1,887
Other merchant wholesalers	53	18,885	1,368	24	11,285	800	162	87	69	6	29	7,600	568
ATLANTA, GA.													
Merchant wholesalers	981	859,976	90,184	638	566,463	63,473	8,938	4,402	4,059	477	343	293,513	26,711
Manufacturers' sales branches, (with stocks)	332	1,062,298	62,790	232	708,440	55,939	4,064	2,977	1,027	60	100	353,858	6,851
Merchandise agents, brokers	282	407,037	543	63	87,816	306	534	(NA)	(NA)	534	219	319,221	237
Assemblers of farm products	7	(D)	(D)	3	2,022	23	9	9	...	...	4	(D)	(D)
Merchant wholesalers	981	859,976	90,184	638	566,463	63,473	8,938	4,402	4,059	477	343	293,513	26,711
Grocery, confectionery, meat wholesalers	75	76,833	4,709	48	64,652	4,248	737	471	106	160	27	12,181	461
Farm products (edible) distributors	69	36,478	396	44	28,847	375	191	130	55	6	25	7,631	21
Beer, wine, distilled spirits wholesalers	15	37,691	4,533	12	36,400	4,367	172	169	3	...	3	1,291	166
Tobacco distributors	13	21,682	561	10	20,393	486	56	49	7	...	3	1,289	75
Drugs, chemicals, allied products wholesalers	43	24,366	2,501	24	19,434	2,414	368	204	149	15	19	4,932	87
Dry goods, apparel wholesalers	56	42,867	2,985	49	32,672	2,928	370	150	213	7	7	10,195	57
Furniture, home furnishings wholesalers	26	29,184	2,434	14	12,724	1,697	302	56	216	30	12	16,460	737
Paper, allied products wholesalers	36	(D)	(D)	22	18,866	2,277	518	79	436	3	14	(D)	(D)
Farm products (raw materials) merchants	14	(D)	(D)	7	6,516	962	86	63	18	5	7	(D)	(D)
Automotive wholesalers	102	76,620	9,852	58	34,100	6,211	848	461	385	2	44	42,520	3,641
Electrical, electronics, appliance distributors	54	86,270	9,636	47	79,385	8,386	843	456	377	10	7	6,885	1,250
Hardware, plumbing-heating goods wholesalers	47	55,073	8,212	36	50,230	7,394	1,124	347	774	3	11	4,845	818
Lumber, construction materials distributors	48	26,196	2,751	27	17,395	2,163	482	321	158	3	21	8,801	588
Machinery, equipment, supplies distributors	212	94,261	11,982	144	69,036	9,185	1,349	762	574	13	68	25,225	2,797
Metals, metalwork (except scrap) distributors	24	(D)	(D)	19	25,358	4,032	421	266	144	11	5	(D)	(D)
Scrap, waste materials dealers	45	29,157	901	23	14,900	555	381	165	126	90	22	14,257	346
Other merchant wholesalers	102	76,163	6,584	54	35,555	5,793	690	253	318	119	48	40,608	791
BALTIMORE, MD.													
Merchant wholesalers	1,542	898,655	86,055	1,031	681,824	72,123	13,072	5,247	7,239	586	511	216,831	13,932
Manufacturers' sales branches, (with stocks)	157	367,047	26,348	108	273,630	20,756	1,621	862	741	18	49	93,417	5,592
Merchandise agents, brokers	228	(D)	(D)	38	36,877	114	367	(NA)	(NA)	367	190	(D)	(D)
Assemblers of farm products	18	(D)	(D)	10	3,814	67	42	25	17	...	8	(D)	(D)
Merchant wholesalers	1,542	898,655	86,055	1,031	681,824	72,123	13,072	5,247	7,239	586	511	216,831	13,932
Grocery, confectionery, meat wholesalers	192	135,781	7,629	112	102,680	6,836	1,337	630	558	149	80	33,101	793
Farm products (edible) distributors	101	45,864	481	52	30,050	328	329	110	216	3	49	15,814	153
Beer, wine, distilled spirits wholesalers	28	67,557	6,685	22	57,892	5,736	268	164	104	...	6	9,665	949
Tobacco distributors	28	50,225	2,193	23	33,947	1,085	142	40	93	9	5	16,278	1,108
Drugs, chemicals, allied products wholesalers	67	36,222	3,427	44	27,732	3,240	482	252	225	5	23	8,490	187
Dry goods, apparel wholesalers	114	42,268	5,484	87	37,160	4,852	654	111	543	...	27	5,108	632
Furniture, home furnishings wholesalers	53	25,394	3,001	38	18,902	2,736	1,255	512	642	101	15	6,492	265
Paper, allied products wholesalers	71	32,876	2,893	59	30,970	2,842	851	136	634	81	12	1,906	51
Farm products (raw materials) merchants	16	19,245	558	4	1,892	28	12	6	6	...	12	17,353	530
Automotive wholesalers	104	36,112	5,238	66	26,405	4,157	533	182	351	...	38	9,707	1,081
Electrical, electronics, appliance distributors	73	80,008	9,946	57	74,945	8,819	758	147	597	14	16	5,063	1,127
Hardware, plumbing-heating goods wholesalers	68	36,279	5,742	60	33,971	5,491	897	339	515	43	8	2,308	251
Lumber, construction materials distributors	88	57,800	6,719	43	37,255	4,877	962	430	492	40	45	20,545	1,842
Machinery, equipment, supplies distributors	276	106,540	11,935	198	82,928	10,171	1,735	952	649	134	78	23,612	1,764
Metals, metalwork (except scrap) distributors	30	24,234	4,332	26	19,533	4,162	469	393	76	...	4	4,701	170
Scrap, waste materials dealers	76	31,378	3,407	56	26,311	2,575	1,154	592	562	...	20	5,067	832
Other merchant wholesalers	157	70,872	6,385	84	39,251	4,188	1,234	251	976	7	73	31,621	2,197
BIRMINGHAM, ALA.													
Merchant wholesalers	511	385,534	36,252	334	250,108	28,287	4,788	2,800	1,964	24	177	135,426	7,965
Manufacturers' sales branches, (with stocks)	103	246,367	13,913	72	204,728	12,129	1,082	567	498	17	31	41,639	1,784
Merchandise agents, brokers	114	123,766	303	24	25,232	241	180	(NA)	(NA)	180	90	98,534	62
Assemblers of farm products	3	1,181	...	1	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)	(D)
Merchant wholesalers	511	385,534	36,252	334	250,108	28,287	4,788	2,800	1,964	24	177	135,426	7,965
Grocery, confectionery, meat wholesalers	42	42,103	2,257	27	25,242	1,819	241	159	82	...	15	16,861	438
Farm products (edible) distributors	28	18,730	194	16	15,031	178	184	63	121	...	12	3,699	16
Beer, wine, distilled spirits wholesalers	10	8,921	432	10	8,921	432	185	175	10	...	...	...	...
Tobacco distributors	10	23,506	421	7	11,807	251	60	48	12	...	3	11,699	170
Drugs, chemicals, allied products wholesalers	18	13,139	1,317	10	7,834	1,261	111	40	71	...	8	5,305	56
Dry goods, apparel wholesalers	22	8,673	1,422	19	8,103	1,394	174	13	160	1	3	570	28
Furniture, home furnishings wholesalers	17	6,004	1,039	13	5,251	965	275	120	138	17	4	753	74

See footnotes at end of table.

Table 5C. WHOLESALE TRADE: 1954–WAREHOUSE FLOOR SPACE–STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE: BY TYPE OF OPERATION AND KIND OF BUSINESS–Continued

Establishments, Sales, Inventories, and Occupiable Space

Standard metropolitan area, type of operation and kind of business	All establishments			Establishments reporting floor space of 500 square feet or more							Establishments not reporting floor space or reporting less than 500 square feet		
							Occupiable warehouse floor space, end of year						
	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Total (1,000 sq.ft.)	In single story buildings (1,000 sq.ft.)	In multiple story buildings (1,000 sq.ft.)	Type of building not reported (1,000 sq.ft.)	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)
BIRMINGHAM, ALA.—Continued													
Merchant wholesalers—Continued													
Paper, allied products wholesalers	19	7,138	953	13	6,446	953	197	33	164	...	6	692	...
Farm products (raw materials) merchants	4	1,281	111	3	(D)	(D)	21	5	16	...	1	(D)	(D)
Automotive wholesalers	54	22,583	3,186	39	17,985	2,957	612	532	80	...	15	4,598	229
Electrical, electronics, appliance distributors	32	44,807	3,736	25	42,563	3,072	479	261	218	...	7	2,244	664
Hardware, plumbing-heating goods wholesalers	16	45,887	8,043	14	(D)	(D)	890	183	707	...	2	(D)	(D)
Lumber, construction materials distributors	31	36,295	706	13	6,031	678	139	139	...	...	18	30,264	28
Machinery, equipment, supplies distributors	117	59,820	8,747	83	44,776	7,222	671	510	157	4	34	15,044	1,525
Metals, metalwork (except scrap) distributors	15	14,369	1,612	10	13,238	1,485	195	195	...	...	5	1,131	127
Scrap, waste materials dealers	27	20,711	875	13	10,067	491	273	266	7	...	14	10,644	384
Other merchant wholesalers	49	11,567	1,201	19	4,145	729	81	58	21	2	30	7,422	472
BOSTON, MASS.													
Merchant wholesalers	3,891	2,397,223	226,609	2,174	1,455,955	157,625	23,852	9,252	12,651	1,949	1,717	941,268	68,984
Manufacturers' sales branches, (with stocks)	362	1,171,732	69,352	257	808,381	46,178	3,892	1,601	2,236	55	105	363,351	23,174
Merchandise agents, brokers	727	1,135,691	1,701	95	176,179	1,038	697	(NA)	(NA)	697	632	959,512	663
Assemblers of farm products	36	68,138	1,735	14	35,239	197	697	23	668	6	22	32,899	1,538
Merchant wholesalers	3,891	2,397,223	226,609	2,174	1,455,955	157,625	23,852	9,252	12,651	1,949	1,717	941,268	68,984
Grocery, confectionery, meat wholesalers	488	377,205	21,561	229	222,090	15,749	2,161	921	1,115	125	259	155,115	5,812
Farm products (edible) distributors	215	103,182	1,416	113	47,639	721	682	324	346	12	102	55,543	695
Beer, wine, distilled spirits wholesalers	46	124,412	8,281	37	86,093	6,995	674	289	385	...	9	38,319	1,286
Tobacco distributors	61	67,949	2,723	43	54,611	2,370	344	144	184	16	18	13,338	353
Drugs, chemicals, allied products wholesalers	139	67,088	6,326	62	53,387	5,391	764	308	449	7	77	13,701	935
Dry goods, apparel wholesalers	351	173,817	19,780	218	133,623	15,859	1,422	221	1,180	21	133	40,194	3,921
Furniture, home furnishings wholesalers	137	52,708	7,230	99	46,344	6,512	1,160	231	903	26	38	6,364	718
Paper, allied products wholesalers	194	79,194	6,263	110	58,414	5,482	1,588	360	1,147	81	84	20,780	781
Farm products (raw materials) merchants	155	306,266	41,875	20	76,329	10,006	1,828	43	422	1,363	135	229,937	31,869
Automotive wholesalers	187	58,372	8,286	131	43,444	6,933	1,005	611	390	4	56	14,928	1,353
Electrical, electronics, appliance distributors	147	137,093	14,817	115	123,011	14,078	1,852	858	962	32	32	14,082	739
Hardware, plumbing-heating goods wholesalers	211	94,300	14,283	144	75,275	12,376	1,870	697	1,146	27	67	19,025	1,907
Lumber, construction materials distributors	147	114,088	10,120	68	62,780	7,868	1,719	1,232	467	20	79	51,308	2,252
Machinery, equipment, supplies distributors	613	220,666	23,065	356	149,075	17,946	2,265	1,008	1,143	114	257	71,591	5,119
Metals, metalwork (except scrap) distributors	76	61,926	12,639	57	53,021	10,939	1,180	975	205	...	19	8,905	1,700
Scrap, waste materials dealers	279	97,800	8,026	158	60,171	5,478	1,888	689	1,124	75	121	37,629	2,548
Other merchant wholesalers	445	261,157	19,918	214	110,648	12,922	1,450	341	1,083	26	231	150,509	6,996
Manufacturers' sales branches (with stocks)	362	1,171,732	69,352	257	808,381	46,178	3,892	1,601	2,236	55	105	363,351	23,174
Food and kindred products	48	234,550	7,098	34	161,418	4,705	464	204	260	...	14	73,132	2,393
Textile mill products	14	25,257	832	10	21,575	763	127	47	80	...	4	3,682	69
Apparel and related products	4	(D)	(D)	2	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)	(D)
Furniture and fixtures	4	(D)	(D)	4	(D)	(D)	50	...	50	...	...	...	...
Paper and allied products	3	(D)	(D)	1	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)	(D)
Chemicals and allied products	42	93,981	4,250	26	56,394	3,307	310	105	205	...	16	37,587	943
Rubber products	22	(D)	(D)	19	48,169	5,231	463	69	371	23	3	(D)	(D)
Leather and leather products	9	(D)	(D)	6	27,856	2,586	36	1	27	8	3	(D)	(D)
Stone, clay, and glass products	8	(D)	(D)	7	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)	(D)
Primary metal products	6	(D)	(D)	4	6,856	684	62	17	45	...	2	(D)	(D)
Fabricated metal products	19	25,648	1,400	18	(D)	(D)	201	122	79	...	1	(D)	(D)
Machinery (except electrical)	72	80,358	6,310	51	65,721	5,800	404	92	293	19	21	14,637	510
Electrical machinery	31	(D)	(D)	24	199,564	8,396	749	251	495	3	7	(D)	(D)
Transportation equipment	25	(D)	(D)	20	137,105	8,998	578	459	119	...	5	(D)	(D)
Instruments and related products	24	(D)	(D)	12	11,379	1,048	64	13	51	...	12	(D)	(D)
Other manufacturers' products	31	41,344	7,821	19	19,285	1,932	225	154	69	2	12	22,059	5,889
BUFFALO, N. Y.													
Merchant wholesalers	1,271	852,484	78,485	770	491,106	57,714	9,866	4,759	4,955	152	501	361,378	20,771
Manufacturers' sales branches, (with stocks)	171	422,068	18,693	113	246,521	13,686	1,264	710	541	13	58	175,547	5,007
Merchandise agents, brokers	184	165,982	309	26	15,642	245	211	(NA)	(NA)	211	158	150,340	64
Assemblers of farm products	11	4,433	50	6	1,976	47	31	7	24	...	5	2,457	3
Merchant wholesalers	1,271	852,484	78,485	770	491,106	57,714	9,866	4,759	4,955	152	501	361,378	20,771
Grocery, confectionery, meat wholesalers	137	90,572	5,121	63	55,137	3,705	760	401	359	...	74	35,435	1,416
Farm products (edible) distributors	65	45,587	1,613	32	21,050	1,326	187	87	100	...	33	24,537	287
Beer, wine, distilled spirits wholesalers	53	60,989	4,500	45	47,936	4,202	531	197	327	7	8	13,053	298
Tobacco distributors	24	28,022	1,046	21	22,284	890	59	47	12	...	3	5,738	156
Drugs, chemicals, allied products wholesalers	44	28,682	2,893	28	25,246	2,382	989	793	186	10	16	3,436	11
Dry goods, apparel wholesalers	34	9,089	1,078	24	7,671	1,039	146	27	101	18	10	1,418	39
Furniture, home furnishings wholesalers	37	16,735	1,557	26	11,122	1,423	326	168	154	4	11	5,613	134
Paper, allied products wholesalers	43	23,492	2,671	28	20,932	2,482	691	233	451	7	15	2,560	189
Farm products (raw materials) merchants	19	130,840	8,228	2	(D)	(D)	(D)	(D)	(D)	(D)	17	(D)	(D)
Automotive wholesalers	73	24,720	3,544	53	19,241	3,373	407	270	136	1	20	5,479	171
Electrical, electronics, appliance distributors	63	50,097	6,435	47	44,331	6,102	627	219	407	1	16	5,766	333
Hardware, plumbing-heating goods wholesalers	43	28,945	3,182	32	19,514	1,834	610	168	442	...	11	9,431	1,348
Lumber, construction materials distributors	85	60,220	5,723	51	42,661	5,013	1,184	539	615	30	34	17,559	710
Machinery, equipment, supplies distributors	254	87,015	12,294	162	59,648	10,242	1,246	520	716	10	92	27,367	2,052
Metals, metalwork (except scrap) distributors	26	32,760	5,983	22	(D)	(D)	(D)	(D)	(D)	(D)	4	(D)	(D)
Scrap, waste materials dealers	108	35,215	2,706	60	18,146	1,506	630	330	293	7	48	17,069	1,200
Other merchant wholesalers	163	99,504	9,911	74	43,405	5,671	948	263	628	57	89	56,099	4,240
CHICAGO, ILL.													
Merchant wholesalers	7,725	6,349,386	511,799	4,166	3,814,938	395,847	53,905	28,054	24,205	1,646	3,559	2,534,448	115,952
Manufacturers' sales branches, (with stocks)	754	3,123,512	155,816	517	2,099,319	128,906	10,372	5,542	4,461	369	237	1,024,193	26,910
Merchandise agents, brokers	1,489	3,249,558	3,957	166	235,600	2,560	1,130	(NA)	(NA)	1,130	1,323	3,013,958	1,397
Assemblers of farm products	77	282,563	3,853	32	102,383	2,912	416	188	228	...	45	180,180	941

See footnotes at end of table.

Table 5C. WHOLESALE TRADE: 1954—WAREHOUSE FLOOR SPACE, STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE: BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, and Occupiable Space

Standard metropolitan area, type of operation and kind of business	All establishments			Establishments reporting floor space of 500 square feet or more							Establishments not reporting floor space or reporting less than 500 square feet		
							Occupiable warehouse floor space, end of year						
	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Total (1,000 sq.ft.)	In single story buildings (1,000 sq.ft.)	In multiple story buildings (1,000 sq.ft.)	Type of building not reported (1,000 sq.ft.)	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)
CHICAGO, ILL.—Continued													
Merchant wholesalers	7,725	6,349,386	511,799	4,166	3,814,938	395,847	53,905	28,054	24,205	1,646	3,559	2,534,448	115,952
Grocery, confectionery, meat wholesalers	906	1,078,506	48,489	361	517,061	27,313	5,647	3,168	2,458	21	545	561,445	21,176
Farm products (edible) distributors	452	357,457	5,288	200	166,227	2,132	1,256	432	718	106	252	191,230	3,156
Beer, wine, distilled spirits wholesalers	288	408,810	45,640	216	358,748	39,038	2,683	1,599	978	106	72	50,062	6,602
Tobacco distributors	95	164,823	5,893	75	140,938	5,146	540	350	190	...	20	23,885	747
Drugs, chemicals, allied products wholesalers	385	329,514	25,281	186	274,803	21,944	1,861	542	1,086	233	199	54,711	3,337
Dry goods, apparel wholesalers	424	184,731	21,336	234	122,093	15,877	1,481	452	934	95	190	62,638	5,459
Furniture, home furnishings wholesalers	317	196,416	19,204	181	136,232	15,673	2,570	884	1,513	173	136	60,184	3,531
Paper, allied products wholesalers	343	268,056	18,171	212	183,566	15,196	3,496	882	2,383	231	131	84,490	2,975
Farm products (raw materials) merchants	124	514,232	18,798	35	72,264	3,192	469	134	272	63	89	441,968	15,606
Automotive wholesalers	513	154,068	24,550	308	99,566	21,354	2,098	1,323	717	58	205	54,502	3,196
Electrical, electronics, appliance distributors	323	378,831	40,763	217	317,224	37,414	3,569	1,508	2,021	40	106	61,607	3,349
Hardware, plumbing-heating goods wholesalers	287	190,130	24,887	202	131,504	18,913	3,095	1,512	1,537	46	85	58,626	5,974
Lumber, construction materials distributors	405	356,719	26,598	205	169,765	16,592	4,290	2,532	1,632	126	200	186,954	10,006
Machinery, equipment, supplies distributors	1,313	563,915	57,827	753	368,674	47,235	6,104	3,213	2,670	221	560	195,241	10,592
Metals, metalwork (except scrap) distributors	261	354,171	66,260	170	301,618	62,979	7,043	6,705	338	...	91	52,553	3,281
Scrap, waste materials dealers	427	217,512	10,103	220	115,637	6,009	2,951	1,537	1,331	83	207	101,875	4,094
Other merchant wholesalers	862	631,495	52,711	391	339,018	39,840	4,752	1,281	3,427	44	471	292,477	12,871
Manufacturers' sales branches (with stocks)	754	3,123,512	155,816	517	2,099,319	128,906	10,372	5,542	4,461	369	237	1,024,193	26,910
Food and kindred products	116	605,606	12,511	71	345,063	5,462	1,150	695	413	42	45	260,543	7,049
Textile mill products	25	80,605	5,091	16	63,844	4,096	368	299	69	...	9	16,761	995
Apparel and related products	19	(D)	(D)	12	37,121	4,913	172	56	116	...	7	(D)	(D)
Furniture and fixtures	11	11,839	782	8	(D)	(D)	(D)	(D)	(D)	(D)	3	(D)	(D)
Paper and allied products	14	66,825	1,041	10	57,154	748	219	126	36	57	4	9,671	293
Chemicals and allied products	94	(D)	(D)	64	275,080	12,111	1,220	445	749	26	30	(D)	(D)
Rubber products	25	(D)	(D)	20	71,380	7,070	624	421	203	...	5	(D)	(D)
Leather and leather products	3	(D)	(D)	1	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)	(D)
Stone, clay, and glass products	22	(D)	(D)	18	75,784	2,232	362	290	72	...	4	(D)	(D)
Primary metal products	26	(D)	(D)	14	51,315	7,980	362	296	66	...	12	(D)	(D)
Fabricated metal products	44	58,506	6,019	36	50,106	5,376	883	422	457	4	8	8,400	643
Machinery (except electrical)	145	308,947	17,130	97	235,142	15,248	1,047	471	548	28	48	73,805	1,882
Electrical machinery	60	373,781	18,028	47	319,023	15,292	1,211	551	642	18	13	54,758	2,736
Transportation equipment	38	529,295	30,069	30	295,831	27,929	1,223	1,031	188	4	8	233,464	2,140
Instruments and related products	40	(D)	(D)	23	102,478	5,079	219	48	165	6	17	(D)	(D)
Other manufacturers' products	72	172,017	17,669	50	108,991	14,601	1,091	381	526	184	22	63,026	3,068
CINCINNATI, OHIO													
Merchant wholesalers	1,188	745,499	67,124	726	516,044	55,386	10,561	3,620	6,652	289	462	229,455	11,738
Manufacturers' sales branches, (with stocks)	220	1,162,765	35,800	144	770,927	22,940	1,993	1,005	949	39	76	391,838	12,860
Merchandise agents, brokers	274	463,406	619	36	36,579	349	298	NA)	NA)	298	238	426,827	270
Assemblers of farm products	12	8,506	1,804	4	1,174	26	23	23	...	...	8	7,332	1,778
Merchant wholesalers	1,188	745,499	67,124	726	516,044	55,386	10,561	3,620	6,652	289	462	229,455	11,738
Grocery, confectionery, meat wholesalers	134	94,056	5,971	71	68,933	5,885	1,443	287	1,136	20	63	25,123	86
Farm products (edible) distributors	78	46,869	290	44	30,401	237	341	171	170	...	34	16,468	53
Beer, wine, distilled spirits wholesalers	34	35,254	3,904	21	14,655	1,064	135	109	26	...	13	20,599	2,840
Tobacco distributors	15	22,118	661	10	20,078	618	50	33	17	...	5	2,040	43
Drugs, chemicals, allied products wholesalers	36	24,062	3,387	15	21,836	3,178	379	109	270	...	21	2,226	209
Dry goods, apparel wholesalers	64	36,615	2,580	39	30,467	2,341	331	116	196	19	25	6,148	239
Furniture, home furnishings wholesalers	33	14,756	2,153	23	11,496	1,655	402	52	304	46	10	3,260	498
Paper, allied products wholesalers	61	60,887	3,794	48	53,340	3,768	1,144	112	960	72	13	7,547	26
Farm products (raw materials) merchants	11	8,317	144	7	1,626	100	81	29	52	...	4	6,691	44
Automotive wholesalers	90	28,015	4,192	58	21,789	3,714	521	273	239	9	32	6,226	478
Electrical, electronics, appliance distributors	51	58,268	6,883	43	56,428	6,678	1,002	340	661	1	8	1,840	205
Hardware, plumbing-heating goods wholesalers	44	23,053	3,947	38	18,209	3,139	520	89	430	1	6	4,844	808
Lumber, construction materials distributors	85	67,481	4,395	48	39,012	3,812	879	544	335	...	37	28,469	583
Machinery, equipment, supplies distributors	241	91,527	10,232	149	58,907	8,087	1,222	483	720	19	92	32,620	2,145
Metals, metalwork (except scrap) distributors	28	33,160	7,667	21	30,553	7,267	761	605	96	60	7	2,607	400
Scrap, waste materials dealers	69	40,670	1,842	37	12,081	600	472	170	296	6	32	28,589	1,242
Other merchant wholesalers	114	60,391	5,082	54	26,233	3,243	878	98	744	36	60	34,158	1,839
CLEVELAND, OHIO													
Merchant wholesalers	2,049	1,444,523	121,425	1,254	965,272	105,864	15,023	7,047	7,721	255	795	479,251	15,561
Manufacturers' sales branches, (with stocks)	272	816,190	38,346	172	560,675	32,505	2,722	1,344	1,357	21	100	255,515	5,841
Merchandise agents, brokers	453	500,726	701	61	94,795	423	522	(NA)	NA)	522	392	405,931	278
Assemblers of farm products	17	37,818	136	12	18,476	136	66	35	31	...	5	19,342	...
Merchant wholesalers	2,049	1,444,523	121,425	1,254	965,272	105,864	15,023	7,047	7,721	255	795	479,251	15,561
Grocery, confectionery, meat wholesalers	165	129,837	9,186	95	90,434	7,740	1,209	682	526	1	70	39,403	1,446
Farm products (edible) distributors	95	67,440	2,013	51	55,317	1,754	280	202	78	...	44	12,123	259
Beer, wine, distilled spirits wholesalers	39	38,329	1,460	28	19,918	1,436	256	165	68	23	11	18,411	24
Tobacco distributors	29	43,349	1,672	25	(D)	(D)	238	166	72	...	4	(D)	(D)
Drugs, chemicals, allied products wholesalers	115	44,272	4,084	45	28,502	3,599	571	160	410	1	70	15,770	485
Dry goods, apparel wholesalers	81	33,633	3,861	61	29,836	3,120	408	98	310	...	20	3,797	741
Furniture, home furnishings wholesalers	76	31,339	3,147	41	19,151	2,451	512	158	297	57	35	12,188	696
Paper, allied products wholesalers	61	46,368	4,158	39	37,473	3,855	879	129	750	...	22	8,895	303
Farm products (raw materials) merchants	7	3,378	206	5	(D)	(D)	79	32	47	...	2	(D)	(D)
Automotive wholesalers	142	53,952	6,669	126	37,244	5,678	983	586	388	9	66	16,708	991
Electrical, electronics, appliance distributors	88	110,795	12,128	64	100,195	11,288	958	297	659	2	24	10,600	840
Hardware, plumbing-heating goods wholesalers	99	92,378	16,254	78	86,946	15,921	1,876	428	1,443	5	21	5,432	333
Lumber, construction materials distributors	112	91,491	4,874	62	52,847	4,066	929	718	211	...	50	38,644	808
Machinery, equipment, supplies distributors	422	170,217	18,730	289	128,786	16,989	2,562	1,127	1,378	57	155	41,431	1,741
Metals, metalwork (except scrap) distributors	106	81,440	17,108	75	74,951	16,673	1,679	1,441	230	8	31	6,489	435
Scrap, waste materials dealers	136	111,336	4,765	67	49,394	3,476	697	257	440	...	69	61,942	1,289
Other merchant wholesalers	203	223,417	11,110	102	39,551	5,983	867	380	395	92	101	183,866	5,127

See footnotes at end of table.

Table 5C. WHOLESALE TRADE: 1954—WAREHOUSE FLOOR SPACE—STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE: BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, and Occupiable Space

Standard metropolitan area, type of operation and kind of business	All establishments			Establishments reporting floor space of 500 square feet or more							Establishments not reporting floor space or reporting less than 500 square feet		
							Occupiable warehouse floor space, end of year						
	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Total (1,000 sq.ft.)	In single story buildings (1,000 sq.ft.)	In multiple story buildings (1,000 sq.ft.)	Type of building not reported (1,000 sq.ft.)	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)
COLUMBUS, OHIO													
Merchant wholesalers	605	522,150	46,726	387	340,657	38,392	5,263	2,745	2,489	29	218	181,493	8,334
Manufacturers' sales branches, (with stocks)	80	120,056	11,904	56	104,426	11,474	948	566	368	14	24	15,630	430
Merchandise agents, brokers	86	154,572	241	15	7,930	181	113	(NA)	(NA)	113	71	146,642	60
Assemblers of farm products	17	39,589	1,596	13	7,633	180	167	159	8	...	4	31,956	1,416
Merchant wholesalers	605	522,150	46,726	387	340,657	38,392	5,263	2,745	2,489	29	218	181,493	8,334
Grocery, confectionery, meat wholesalers	52	47,387	3,357	28	35,815	2,905	377	188	186	3	24	11,572	452
Farm products (edible) distributors	29	13,447	162	17	9,461	153	120	86	34	...	12	3,986	9
Beer, wine, distilled spirits wholesalers	18	19,392	661	15	15,063	608	198	66	132	...	3	4,329	53
Tobacco distributors	11	17,401	632	9	(D)	(D)	39	22	17	...	2	(D)	(D)
Drugs, chemicals, allied products wholesalers	27	16,070	2,331	15	13,622	1,993	213	43	163	7	12	2,448	338
Dry goods, apparel wholesalers	8	13,940	523	7	(D)	(D)	75	5	70	...	1	(D)	(D)
Furniture, home furnishings wholesalers	20	10,478	1,786	15	7,991	1,431	207	53	154	...	5	2,487	355
Paper, allied products wholesalers	14	20,060	1,646	11	18,533	1,620	418	117	298	3	3	1,527	26
Farm products (raw materials) merchants	12	55,551	3,266	6	15,213	365	58	21	37	...	6	40,338	2,901
Automotive wholesalers	54	19,831	2,105	37	13,041	1,916	321	259	55	7	17	6,790	189
Electrical, electronics, appliance distributors	33	44,821	4,386	25	41,577	4,373	411	100	308	3	8	3,244	13
Hardware, plumbing-heating goods wholesalers	34	29,071	3,650	24	26,414	3,602	508	122	386	...	10	2,657	48
Lumber, construction materials distributors	33	36,477	3,320	20	25,807	2,612	566	457	109	...	13	10,670	708
Machinery, equipment, supplies distributors	139	70,985	10,890	91	57,525	9,760	904	600	298	6	48	13,460	1,130
Metals, metalwork (except scrap) distributors	11	25,004	3,944	7	14,978	2,656	218	188	30	...	4	10,026	1,288
Scrap, waste materials dealers	33	10,852	758	26	10,344	698	363	282	81	...	7	508	60
Other merchant wholesalers	77	71,383	3,309	34	15,126	2,592	267	136	131	...	43	56,257	717
DALLAS, TEX.													
Merchant wholesalers	1,246	1,217,260	164,596	770	661,311	87,074	9,016	5,993	2,982	41	476	555,949	77,522
Manufacturers' sales branches, (with stocks)	288	842,592	53,232	207	572,317	48,022	3,318	2,125	1,162	31	31	270,275	5,210
Merchandise agents, brokers	363	450,365	735	84	86,749	604	596	(NA)	(NA)	596	279	363,616	131
Assemblers of farm products	15	18,529	672	9	2,034	228	64	64	...	...	6	16,495	444
Merchant wholesalers	1,246	1,217,260	164,596	770	661,311	87,074	9,016	5,993	2,982	41	476	555,949	77,522
Grocery, confectionery, meat wholesalers	82	116,045	5,589	36	66,003	3,514	405	260	145	...	46	50,042	2,075
Farm products (edible) distributors	46	27,576	523	26	21,010	504	214	170	44	...	20	6,566	19
Beer, wine, distilled spirits wholesalers	21	49,451	5,825	19	(D)	(D)	218	210	8	...	2	(D)	(D)
Tobacco distributors	9	17,279	398	8	(D)	(D)	37	37	...	...	1	(D)	(D)
Drugs, chemicals, allied products wholesalers	44	27,991	3,325	38	24,224	3,052	654	553	98	3	11	3,767	273
Dry goods, apparel wholesalers	66	41,453	5,700	48	29,060	4,621	328	217	100	11	18	12,393	1,079
Furniture, home furnishings wholesalers	50	33,742	4,305	36	31,217	4,131	813	367	446	...	14	2,525	174
Paper, allied products wholesalers	36	15,305	2,012	22	13,982	1,928	401	185	216	...	14	1,323	84
Farm products (raw materials) merchants	48	409,384	82,008	7	61,939	14,198	17	3	14	...	41	347,445	67,810
Automotive wholesalers	113	49,808	6,553	85	38,314	6,341	868	594	274	...	28	11,494	212
Electrical, electronics, appliance distributors	63	71,918	7,948	48	64,991	7,748	654	404	246	4	15	6,927	200
Hardware, plumbing-heating goods wholesalers	59	37,931	5,649	43	32,774	5,241	691	279	412	...	16	5,157	408
Lumber, construction materials distributors	81	66,965	4,921	34	36,592	4,226	688	572	110	6	47	30,373	695
Machinery, equipment, supplies distributors	316	136,656	18,230	217	104,867	16,318	1,524	1,126	383	15	99	31,789	1,912
Metals, metalwork (except scrap) distributors	27	27,288	4,491	21	21,781	3,339	532	514	18	...	6	5,507	1,152
Scrap, waste materials dealers	36	15,891	757	17	12,756	683	200	110	90	...	19	3,135	74
Other merchant wholesalers	149	72,577	6,362	70	39,501	5,024	772	392	378	2	79	33,076	1,338
DENVER, COLO.													
Merchant wholesalers	958	638,133	60,350	622	480,972	54,416	7,243	4,078	2,945	220	336	157,161	5,934
Manufacturers' sales branches, (with stocks)	181	390,074	30,505	125	288,281	27,554	1,846	1,197	636	13	56	101,793	2,951
Merchandise agents, brokers	238	389,357	278	44	41,209	212	206	(NA)	(NA)	206	194	348,148	66
Assemblers of farm products	44	38,024	649	24	19,859	405	225	204	21	...	20	18,165	244
Merchant wholesalers	958	638,133	60,350	622	480,972	54,416	7,243	4,078	2,945	220	336	157,161	5,934
Grocery, confectionery, meat wholesalers	80	90,710	6,831	37	72,922	5,971	958	593	365	...	43	17,788	860
Farm products (edible) distributors	55	34,309	419	38	24,652	414	208	132	76	...	17	9,657	5
Beer, wine, distilled spirits wholesalers	15	32,276	3,399	14	(D)	(D)	288	232	56	...	1	(D)	(D)
Tobacco distributors	10	12,135	457	8	(D)	(D)	27	22	5	...	2	(D)	(D)
Drugs, chemicals, allied products wholesalers	42	26,728	3,077	25	24,219	2,899	245	97	137	11	17	2,509	178
Dry goods, apparel wholesalers	31	(D)	(D)	25	17,393	1,913	206	83	122	1	6	(D)	(D)
Furniture, home furnishings wholesalers	32	12,512	1,694	22	10,149	1,505	290	114	176	...	10	2,363	189
Paper, allied products wholesalers	25	16,666	2,020	15	14,929	1,992	305	127	178	...	10	1,737	28
Farm products (raw materials) merchants	37	61,895	1,129	12	12,954	763	120	74	45	1	25	48,941	366
Automotive wholesalers	90	26,372	3,683	63	22,372	3,194	476	257	195	24	27	4,000	489
Electrical, electronics, appliance distributors	58	52,573	6,636	51	49,203	6,343	580	444	134	2	7	3,370	293
Hardware, plumbing-heating goods wholesalers	36	23,993	4,372	33	23,616	4,324	530	258	228	44	3	377	48
Lumber, construction materials distributors	62	67,013	2,794	22	38,191	2,566	379	258	94	27	40	28,822	228
Machinery, equipment, supplies distributors	219	97,820	15,071	154	80,452	13,568	1,685	771	817	97	65	17,368	1,503
Metals, metalwork (except scrap) distributors	25	13,252	2,441	15	8,929	2,076	252	206	46	...	10	4,323	365
Scrap, waste materials dealers	24	(D)	(D)	18	5,370	229	125	86	39	...	6	(D)	(D)
Other merchant wholesalers	117	45,930	4,070	70	31,795	2,808	569	324	232	13	47	14,135	1,262
DETROIT, MICH.													
Merchant wholesalers	3,174	2,252,046	162,170	1,818	1,496,907	132,159	19,857	12,247	6,656	954	1,356	755,139	30,011
Manufacturers' sales branches, (with stocks)	311	1,505,411	80,182	202	925,608	69,479	3,884	2,284	1,418	182	109	579,803	10,703
Merchandise agents, brokers	729	1,278,194	1,762	79	124,662	1,319	531	(NA)	(NA)	531	650	1,153,532	443
Assemblers of farm products	11	6,007	285	5	2,616	149	31	25	6	...	6	3,391	136
Merchant wholesalers	3,174	2,252,046	162,170	1,818	1,496,907	132,159	19,857	12,247	6,656	954	1,356	755,139	30,011
Grocery, confectionery, meat wholesalers	383	355,161	10,623	170	163,394	8,291	1,404	872	494	38	213	191,767	2,332
Farm products (edible) distributors	181	132,844	1,567	91	84,610	960	488	323	164	1	90	48,234	607
Beer, wine, distilled spirits wholesalers	94	176,390	8,805	84	154,611	8,664	608	335	65	208	10	21,779	141
Tobacco distributors	53	98,200	2,372	42	83,101	2,075	322	159	123	40	11	15,099	297
Drugs, chemicals, allied products wholesalers	115	68,222	5,972	70	55,490	5,495	881	191	689	1	45	12,732	477
Dry goods, apparel wholesalers	79	(D)	(D)	51	24,835	3,015	374	160	189	25	28	(D)	(D)
Furniture, home furnishings wholesalers	90	43,996	3,803	49	28,355	2,974	551	245	303	3	41	15,641	829

See footnotes at end of table.

Table 5C. WHOLESALE TRADE: 1954—WAREHOUSE FLOOR SPACE—STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE: BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, and Occupiable Space

Standard metropolitan area, type of operation and kind of business	All establishments			Establishments reporting floor space of 500 square feet or more							Establishments not reporting floor space or reporting less than 500 square feet		
							Occupiable warehouse floor space, end of year						
	Number	Sales	Inventories, end of year, at cost	Number	Sales	Inventories, end of year, at cost	Total	In single story buildings	In multiple story buildings	Type of building not reported	Number	Sales	Inventories, end of year, at cost
		($1,000)	($1,000)		($1,000)	($1,000)	(1,000 sq.ft.)	(1,000 sq.ft.)	(1,000 sq.ft.)	(1,000 sq.ft.)		($1,000)	($1,000)
DETROIT, MICH.—Continued													
Merchant wholesalers—Continued													
Paper, allied products wholesalers	92	72,924	4,808	48	55,247	4,318	969	379	430	160	44	17,677	490
Farm products (raw materials) merchants	15	(D)	(D)	10	8,208	416	75	36	29	10	5	(D)	(D)
Automotive wholesalers	327	116,355	11,687	191	56,530	9,163	1,196	716	445	35	136	59,825	2,524
Electrical, electronics, appliance distributors	133	169,400	13,780	104	153,385	12,551	1,395	584	792	19	29	16,015	1,229
Hardware, plumbing-heating goods wholesalers	130	113,417	13,862	95	96,189	12,360	1,626	756	761	109	35	17,228	1,502
Lumber, construction materials distributors	212	209,894	12,819	103	111,338	7,530	1,289	991	298	...	109	98,556	5,289
Machinery, equipment, supplies distributors	644	306,227	27,517	389	176,001	22,034	2,778	1,622	1,085	71	255	130,226	5,483
Metals, metalwork (except scrap) distributors	127	139,582	23,861	86	115,987	22,189	3,299	3,132	167	...	41	23,595	1,672
Scrap, waste materials dealers	240	102,003	7,960	104	69,819	3,840	1,053	739	282	32	136	32,184	4,120
Other merchant wholesalers	259	105,760	8,652	131	59,807	6,284	1,549	1,007	340	202	128	45,953	2,368
HOUSTON, TEX.													
Merchant wholesalers	1,340	1,385,323	173,203	812	774,512	96,508	10,227	7,293	2,813	121	528	610,811	76,695
Manufacturers' sales branches, (with stocks)	209	422,853	26,315	139	334,003	22,313	1,675	1,109	519	47	70	88,850	4,002
Merchandise agents, brokers	192	(D)	(D)	39	28,334	527	489	(NA)	(NA)	489	153	(D)	(D)
Assemblers of farm products	5	(D)	(D)	3	29,419	140	19	19	...	...	2	(D)	(D)
Merchant wholesalers	1,340	1,385,323	173,203	812	774,512	96,508	10,227	7,293	2,813	121	528	610,811	76,695
Grocery, confectionery, meat wholesalers	125	144,910	8,168	51	113,148	6,667	1,000	538	461	1	74	31,762	1,501
Farm products (edible) distributors	56	27,968	417	32	22,482	386	164	132	22	10	24	5,486	31
Beer, wine, distilled spirits wholesalers	24	60,028	6,990	19	57,335	6,808	289	251	38	...	5	2,693	182
Tobacco distributors	9	25,149	561	5	13,984	370	25	22	3	...	4	11,165	191
Drugs, chemicals, allied products wholesalers	55	38,152	4,757	33	31,683	4,553	406	306	100	...	22	6,469	204
Dry goods, apparel wholesalers	15	9,478	1,328	12	8,924	1,300	181	61	120	...	3	554	28
Furniture, home furnishings wholesalers	33	18,913	2,329	23	14,886	1,991	472	315	157	...	10	4,027	338
Paper, allied products wholesalers	32	17,211	1,837	19	13,368	1,741	281	219	62	...	13	3,843	96
Farm products (raw materials) merchants	24	298,904	64,105	5	3,466	717	82	82	...	...	19	295,438	63,388
Automotive wholesalers	134	44,557	6,240	87	35,631	6,138	675	442	221	12	47	8,926	102
Electrical, electronics, appliance distributors	68	81,694	10,114	56	79,966	9,820	924	650	272	2	12	1,728	294
Hardware, plumbing-heating goods wholesalers	54	64,220	10,205	44	62,010	10,086	1,386	569	742	75	10	2,210	119
Lumber, construction materials distributors	98	97,930	5,575	43	42,854	4,637	750	572	160	18	55	55,076	938
Machinery, equipment, supplies distributors	374	225,782	27,735	256	170,124	24,312	1,904	1,526	378	...	118	55,658	3,423
Metals, metalwork (except scrap) distributors	68	82,745	15,262	46	64,334	13,418	1,057	1,036	21	...	22	18,411	1,844
Scrap, waste materials dealers	44	29,332	1,661	27	16,081	1,024	230	227	3	...	17	13,251	637
Other merchant wholesalers	127	118,350	5,919	54	24,236	2,540	401	345	53	3	73	94,114	3,379
INDIANAPOLIS, IND.													
Merchant wholesalers	790	734,638	66,335	510	495,712	57,571	7,889	3,713	3,933	243	280	238,926	8,764
Manufacturers' sales branches, (with stocks)	121	265,951	16,101	84	211,803	13,918	1,099	661	397	41	37	54,148	2,183
Merchandise agents, brokers	195	384,985	235	22	28,911	166	450	(NA)	(NA)	450	173	356,074	69
Assemblers of farm products	18	97,253	829	7	9,123	81	43	42	...	1	11	88,130	748
Merchant wholesalers	790	734,638	66,335	510	495,712	57,571	7,889	3,713	3,933	243	280	238,926	8,764
Grocery, confectionery, meat wholesalers	66	61,670	4,502	37	51,376	4,186	608	292	301	15	29	10,294	316
Farm products (edible) distributors	47	31,550	630	27	23,231	246	146	105	41	...	20	8,319	384
Beer, wine, distilled spirits wholesalers	24	43,884	4,330	23	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)	(D)
Tobacco distributors	9	17,140	745	8	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)	(D)
Drugs, chemicals, allied products wholesalers	40	34,349	4,423	23	30,449	3,794	268	93	144	31	17	3,900	629
Dry goods, apparel wholesalers	9	17,018	1,322	6	10,459	1,313	54	23	31	...	3	6,559	9
Furniture, home furnishings wholesalers	34	13,293	1,977	24	10,586	1,604	325	116	170	39	10	2,707	373
Paper, allied products wholesalers	33	26,248	2,084	20	22,977	1,823	379	213	146	20	13	3,271	261
Farm products (raw materials) merchants	14	129,196	2,508	1	(D)	(D)	(D)	(D)	(D)	(D)	13	(D)	(D)
Automotive wholesalers	65	31,730	3,838	42	26,449	3,139	463	201	262	...	23	5,281	699
Electrical, electronics, appliance distributors	43	69,469	7,899	32	63,189	6,998	587	275	304	8	11	6,280	901
Hardware, plumbing-heating goods wholesalers	39	43,965	8,021	31	42,986	7,970	1,231	300	931	...	8	979	51
Lumber, construction materials distributors	54	46,040	3,753	34	26,216	2,954	631	385	246	...	20	19,824	799
Machinery, equipment, supplies distributors	187	94,805	13,504	130	70,107	12,502	1,447	804	643	...	57	24,698	1,002
Metals, metalwork (except scrap) distributors	24	20,712	3,325	19	18,763	3,126	54	365	89	...	5	1,949	199
Scrap, waste materials dealers	29	11,747	825	21	9,696	738	473	174	299	...	8	2,051	87
Other merchant wholesalers	73	41,822	2,649	32	18,994	2,050	365	131	229	5	41	22,828	599
KANSAS CITY, MO.													
Merchant wholesalers	1,304	1,270,680	102,088	799	645,239	74,036	10,741	4,628	6,023	90	505	625,441	28,052
Manufacturers' sales branches, (with stocks)	237	716,751	47,045	161	413,023	40,184	3,158	1,965	1,165	28	76	303,728	6,861
Merchandise agents, brokers	316	770,383	473	38	25,915	193	252	(NA)	(NA)	252	278	744,468	280
Assemblers of farm products	30	80,084	299	9	6,372	220	211	39	172	...	21	73,712	79
Merchant wholesalers	1,304	1,270,680	102,088	799	645,239	74,036	10,741	4,628	6,023	90	505	625,441	28,052
Grocery, confectionery, meat wholesalers	96	107,152	6,846	46	63,097	4,538	570	436	134	...	50	44,055	2,308
Farm products (edible) distributors	82	54,270	445	33	24,100	281	196	131	64	1	49	30,170	164
Beer, wine, distilled spirits wholesalers	50	45,906	6,892	44	(D)	(D)	411	281	130	...	6	(D)	(D)
Tobacco distributors	13	33,767	850	11	(D)	(D)	106	19	75	12	2	(D)	(D)
Drugs, chemicals, allied products wholesalers	57	33,992	2,894	32	28,420	2,689	581	111	458	12	25	5,572	205
Dry goods, apparel wholesalers	41	31,278	4,232	27	11,734	1,412	359	40	319	...	14	19,544	2,820
Furniture, home furnishings wholesalers	49	(D)	(D)	34	21,913	3,395	979	287	674	18	15	(D)	(D)
Paper, allied products wholesalers	40	35,725	3,364	27	33,030	3,305	642	170	448	24	13	2,695	59
Farm products (raw materials) merchants	59	334,305	8,112	6	11,323	722	393	4	389	...	53	322,982	7,390
Automotive wholesalers	125	48,274	8,159	89	32,883	6,679	832	566	257	9	36	15,391	1,480
Electrical, electronics, appliance distributors	58	82,830	8,789	47	79,928	8,432	758	270	488	...	11	2,902	357
Hardware, plumbing-heating goods wholesalers	57	51,993	8,601	47	46,420	8,038	1,310	239	1,071	...	10	5,573	563
Lumber, construction materials distributors	84	85,882	4,389	42	37,084	3,934	737	574	163	...	42	48,799	455
Machinery, equipment, supplies distributors	276	126,161	16,482	196	96,608	15,042	1,468	698	762	8	80	29,553	1,440
Metals, metalwork (except scrap) distributors	27	29,117	4,595	19	18,548	4,458	479	443	36	...	8	10,569	137
Scrap, waste materials dealers	50	(D)	(D)	31	8,383	457	317	183	134	...	19	(D)	(D)
Other merchant wholesalers	140	127,805	12,433	68	68,857	4,795	603	176	421	6	72	58,948	7,638

See footnotes at end of table.

Table 5C. WHOLESALE TRADE: 1954—WAREHOUSE FLOOR SPACE—STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE—BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, and Occupiable Space

Standard metropolitan area, type of operation and kind of business	All establishments			Establishments reporting floor space of 500 square feet or more							Establishments not reporting floor space or reporting less than 500 square feet		
							Occupiable warehouse floor space, end of year						
	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Total (1,000 sq.ft.)	In single story buildings (1,000 sq.ft.)	In multiple story buildings (1,000 sq.ft.)	Type of building not reported (1,000 sq.ft.)	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)
LOS ANGELES, CALIF.													
Merchant wholesalers	6,921	4,179,404	383,299	3,962	2,921,903	322,804	36,823	28,392	7,919	512	2,959	1,257,501	60,495
Manufacturers' sales branches, (with stocks)	644	1,759,617	115,459	473	1,260,877	95,983	7,144	5,226	1,774	144	171	498,740	19,476
Merchandise agents, brokers	1,067	1,456,714	3,906	262	384,817	2,464	2,517	(NA)	(NA)	2,517	805	1,071,897	1,442
Assemblers of farm products	123	171,701	7,396	65	99,007	6,373	2,078	1,330	734	14	58	72,694	1,023
Merchant wholesalers	6,921	4,179,404	383,299	3,962	2,921,903	322,804	36,823	28,392	7,919	512	2,959	1,257,501	60,495
Grocery, confectionery, meat wholesalers	667	780,116	29,904	307	519,618	24,606	2,771	2,254	516	1	360	260,493	5,298
Farm products (edible) distributors	402	213,889	3,627	203	140,234	2,595	1,359	1,052	181	126	199	73,655	1,032
Beer, wine, distilled spirits wholesalers	110	217,699	23,417	98	205,898	22,821	1,294	1,079	150	65	12	11,801	596
Tobacco distributors	42	71,556	2,476	35	64,162	2,267	213	166	44	3	7	7,394	209
Drugs, chemicals, allied products wholesalers	271	162,715	13,244	118	97,411	10,233	1,001	516	484	1	153	65,304	3,011
Dry goods, apparel wholesalers	409	212,170	24,650	271	150,229	19,959	1,793	706	1,054	33	138	61,941	4,691
Furniture, home furnishings wholesalers	290	127,280	15,904	181	101,267	14,375	1,897	1,079	793	25	109	26,013	1,529
Paper, allied products wholesalers	163	114,793	10,766	85	84,919	9,950	1,389	997	386	6	78	29,874	816
Farm products (raw materials) merchants	54	107,528	6,283	15	15,069	860	211	78	133	...	39	92,459	5,423
Automotive wholesalers	682	185,614	24,037	447	134,148	21,178	3,002	2,578	389	35	235	51,466	2,859
Electrical, electronics, appliance distributors	319	292,847	31,893	245	254,980	29,321	2,442	1,762	667	13	74	37,867	2,572
Hardware, plumbing-heating goods wholesalers	283	219,486	29,508	214	189,272	27,489	2,690	1,905	778	7	69	30,214	2,019
Lumber, construction materials distributors	404	282,145	19,382	194	171,067	15,048	2,499	2,267	177	55	210	111,078	4,334
Machinery, equipment, supplies distributors	1,472	572,513	77,671	911	420,532	63,190	7,068	6,080	948	40	561	151,981	14,481
Metals, metalwork (except scrap) distributors	187	171,324	32,721	139	144,465	31,678	2,577	2,482	45	50	48	26,859	1,043
Scrap, waste materials dealers	274	81,274	8,511	124	56,771	7,451	1,763	1,271	490	2	150	24,503	1,060
Other merchant wholesalers	892	366,455	29,305	375	171,861	19,783	2,854	2,120	684	50	517	194,594	9,522
Manufacturers' sales branches (with stocks)	644	1,759,617	115,459	473	1,260,877	95,983	7,144	5,226	1,774	144	171	498,740	19,476
Food and kindred products	74	368,826	15,685	43	232,433	7,232	614	452	162	...	31	136,393	8,453
Textile mill products	17	47,920	2,709	15	(D)	(D)	192	39	153	...	2	(D)	(D)
Apparel and related products	20	24,038	2,341	16	22,714	2,287	131	38	71	22	4	1,324	54
Furniture and fixtures	6	10,730	1,241	5	(D)	(D)	201	122	79	...	1	(D)	(D)
Paper and allied products	8	24,014	3,113	4	14,134	823	89	69	20	...	4	9,880	2,290
Chemicals and allied products	116	194,963	11,146	97	123,018	9,614	1,165	837	295	33	19	71,945	1,532
Rubber products	19	(D)	(D)	14	52,042	5,198	356	225	131	...	5	(D)	(D)
Leather and leather products	1	(D)	(D)	...	...	...	...	...	...	...	1	(D)	(D)
Stone, clay, and glass products	20	54,284	3,890	18	(D)	(D)	274	223	51	...	2	(D)	(D)
Primary metal products	16	60,002	3,081	7	10,556	1,949	119	94	25	...	9	49,446	1,132
Fabricated metal products	34	30,791	4,723	28	27,415	4,309	475	462	3	10	6	3,376	414
Machinery (except electrical)	145	168,553	17,192	102	144,468	15,763	921	597	283	41	43	24,085	1,429
Electrical machinery	42	213,725	12,375	38	201,073	11,823	787	500	261	26	4	12,652	552
Transportation equipment	31	(D)	(D)	24	227,802	17,860	944	922	22	...	7	(D)	(D)
Instruments and related products	42	62,477	5,148	28	49,894	4,826	209	75	129	5	14	12,583	322
Other manufacturers' products	53	74,865	8,158	34	44,782	6,602	667	571	89	7	19	30,083	1,556
LOUISVILLE, KY.													
Merchant wholesalers	682	533,443	63,319	446	398,999	53,383	9,497	2,849	6,170	478	236	134,444	9,936
Manufacturers' sales branches, (with stocks)	70	179,195	8,578	48	140,819	7,303	622	386	231	5	22	38,376	1,275
Merchandise agents, brokers	89	135,732	125	14	17,618	64	256	NA)	(NA)	256	75	118,114	61
Assemblers of farm products	22	38,973	3,591	9	8,387	2,072	249	59	189	1	13	30,586	1,519
Merchant wholesalers	682	533,443	63,319	446	398,999	53,383	9,497	2,849	6,170	478	236	134,444	9,936
Grocery, confectionery, meat wholesalers	59	53,774	2,865	34	44,344	2,683	857	176	623	58	25	9,430	182
Farm products (edible) distributors	55	23,233	265	26	13,195	182	100	72	28	...	29	10,038	83
Beer, wine, distilled spirits wholesalers	26	36,188	6,076	25	(D)	(D)	195	91	97	7	1	(D)	(D)
Tobacco distributors	13	17,125	567	11	(D)	(D)	110	84	26	...	2	(D)	(D)
Drugs, chemicals, allied products wholesalers	30	12,216	1,717	19	8,676	1,265	290	62	228	...	11	3,540	452
Dry goods, apparel wholesalers	20	11,926	1,946	16	11,132	1,822	241	32	169	40	4	794	124
Furniture, home furnishings wholesalers	12	(D)	(D)	7	2,777	367	390	10	80	300	5	(D)	(D)
Paper, allied products wholesalers	27	12,600	2,126	17	11,090	1,983	454	120	328	6	10	1,510	143
Farm products (raw materials) merchants	19	51,402	3,225	3	5,106	1,077	130	31	99	...	16	46,296	2,148
Automotive wholesalers	63	14,405	2,282	49	12,088	2,161	489	286	203	...	14	2,317	121
Electrical, electronics, appliance distributors	42	55,212	6,849	31	42,228	4,605	557	258	299	...	11	12,984	2,244
Hardware, plumbing-heating goods wholesalers	25	(D)	(D)	21	75,981	13,545	2,383	321	2,062	...	4	(D)	(D)
Lumber, construction materials distributors	51	34,902	3,355	24	18,519	2,700	484	311	173	...	27	16,283	655
Machinery, equipment, supplies distributors	132	57,560	9,306	97	45,335	6,741	913	470	428	15	35	12,225	2,565
Metals, metalwork (except scrap) distributors	9	12,704	1,883	8	(D)	(D)	608	231	377	...	1	(D)	(D)
Scrap, waste materials dealers	28	8,633	886	19	8,169	850	335	58	225	52	9	464	36
Other merchant wholesalers	71	50,622	5,871	39	37,392	5,644	961	234	725	...	32	13,230	227
MILWAUKEE, WIS.													
Merchant wholesalers	1,203	715,700	71,838	735	505,926	57,386	8,818	3,744	4,829	245	468	209,774	14,452
Manufacturers' sales branches, (with stocks)	142	378,244	20,795	92	236,789	18,537	1,776	1,139	585	52	50	141,455	2,258
Merchandise agents, brokers	198	255,467	784	20	14,748	215	87	(NA)	(NA)	87	178	240,719	569
Assemblers of farm products	12	4,187	39	6	3,321	36	84	37	47	...	6	866	3
Merchant wholesalers	1,203	715,700	71,838	735	505,926	57,386	8,818	3,744	4,829	245	468	209,774	14,452
Grocery, confectionery, meat wholesalers	103	93,536	6,280	62	55,810	4,218	561	311	240	10	41	37,726	2,062
Farm products (edible) distributors	59	27,538	526	29	14,126	314	165	59	85	21	30	13,412	212
Beer, wine, distilled spirits wholesalers	35	36,924	4,200	27	31,358	4,093	174	162	12	...	8	5,566	107
Tobacco distributors	15	31,571	1,275	8	20,672	927	131	53	78	...	7	10,909	348
Drugs, chemicals, allied products wholesalers	45	29,281	3,261	28	26,889	3,227	298	80	218	...	17	1,392	34
Dry goods, apparel wholesalers	39	9,539	972	26	7,606	843	202	75	115	12	13	1,933	129
Furniture, home furnishings wholesalers	43	10,175	1,465	31	8,167	1,249	396	120	274	2	12	2,008	216
Paper, allied products wholesalers	47	23,557	2,091	35	20,463	2,064	479	98	344	37	12	2,594	27
Farm products (raw materials) merchants	22	31,105	538	8	5,109	181	50	9	29	12	14	25,996	357
Automotive wholesalers	79	17,690	2,391	51	11,721	1,959	290	179	109	2	28	6,269	432
Electrical, electronics, appliance distributors	71	86,909	9,392	49	76,351	8,661	598	291	307	...	22	9,958	691
Hardware, plumbing-heating goods wholesalers	47	44,167	8,551	31	40,200	7,805	1,104	147	932	25	16	3,967	746
Lumber, construction materials distributors	84	51,503	3,252	43	26,838	2,277	448	327	114	7	37	24,665	975
Machinery, equipment, supplies distributors	275	99,118	12,644	174	78,465	10,756	1,523	863	652	8	102	20,653	1,893

See footnotes at end of table.

Table 5C. WHOLESALE TRADE: 1954 WAREHOUSE FLOOR SPACE—STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE: BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, and Occupiable Space

Standard metropolitan area, type of operation and kind of business	All establishments			Establishments reporting floor space of 500 square feet or more							Establishments not reporting floor space or reporting less than 500 square feet		
							Occupiable warehouse floor space, end of year						
	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Total (1,000 sq.ft.)	In single story buildings (1,000 sq.ft.)	In multiple story buildings (1,000 sq.ft.)	Type of building not reported (1,000 sq.ft.)	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)
MILWAUKEE, WIS.—Continued													
Merchant wholesalers—Continued													
Metals, metalwork (except scrap) distributors	32	25,566	3,360	26	25,360	3,328	472	435	37	...	6	206	32
Scrap, waste materials dealers	95	25,149	1,503	48	16,849	1,009	657	294	363	...	47	8,300	494
Other merchant wholesalers	112	79,172	10,152	56	44,952	4,475	1,270	241	920	109	56	34,220	5,677
MINNEAPOLIS—ST. PAUL, MINN.													
Merchant wholesalers	1,614	1,692,718	162,297	978	1,054,531	128,100	15,691	5,826	9,453	412	636	638,187	34,197
Manufacturers' sales branches, (with stocks)	255	708,177	44,427	177	481,549	37,971	3,601	1,590	1,961	50	78	226,628	6,456
Merchandise agents, brokers	348	1,099,832	804	37	48,639	191	166	(NA)	(NA)	166	311	1,051,193	613
Assemblers of farm products	40	71,259	1,479	15	40,926	713	726	490	235	1	25	30,333	766
Merchant wholesalers	1,614	1,692,718	162,297	978	1,054,531	128,100	15,691	5,826	9,453	412	636	638,187	34,197
Grocery, confectionery, meat wholesalers	132	207,593	14,431	75	190,481	13,287	1,655	785	653	217	57	17,112	1,144
Farm products (edible) distributors	65	34,696	882	42	27,207	670	487	80	297	110	23	7,489	212
Beer, wine, distilled spirits wholesalers	39	91,035	15,301	34	88,599	15,242	527	202	325	...	5	2,436	59
Tobacco distributors	22	29,740	1,614	17	26,226	1,479	147	77	70	...	5	3,514	135
Drugs, chemicals, allied products wholesalers	75	45,104	5,243	48	41,405	5,046	644	153	491	...	27	3,699	197
Dry goods, apparel wholesalers	83	36,610	3,713	63	31,437	3,250	347	106	235	6	20	5,173	463
Furniture, home furnishings wholesalers	46	26,981	3,793	31	19,349	3,157	552	183	340	29	15	7,632	636
Paper, allied products wholesalers	63	37,623	4,102	41	33,513	3,906	647	190	455	2	22	4,110	196
Farm products (raw materials) merchants	65	251,441	12,061	11	5,394	324	302	274	28	...	54	246,047	11,737
Automotive wholesalers	120	59,940	10,644	86	49,050	9,438	1,195	699	483	13	34	10,890	1,206
Electrical, electronics, appliance distributors	95	106,155	10,992	60	73,148	8,125	810	222	588	...	35	33,007	2,867
Hardware, plumbing-heating goods wholesalers	70	128,372	20,728	57	126,636	20,477	2,679	425	2,254	...	13	1,736	251
Lumber, construction materials distributors	109	185,036	5,938	50	56,913	5,002	1,430	617	813	...	59	128,123	936
Machinery, equipment, supplies distributors	349	164,411	20,317	221	123,457	17,237	1,707	742	936	29	128	40,954	3,080
Metals, metalwork (except scrap) distributors	34	30,312	4,520	29	29,257	4,517	635	604	31	...	5	1,055	3
Scrap, waste materials dealers	54	16,331	1,567	24	10,887	1,281	254	135	119	...	30	5,444	286
Other merchant wholesalers	193	241,338	26,451	89	121,572	15,662	1,673	332	1,335	6	104	119,766	10,789
NEW ORLEANS, LA.													
Merchant wholesalers	1,013	921,526	87,799	604	475,626	55,862	7,862	4,201	3,501	160	409	445,900	31,937
Manufacturers' sales branches, (with stocks)	145	339,320	18,214	99	275,691	16,038	1,321	711	574	36	46	63,629	2,176
Merchandise agents, brokers	166	221,165	502	26	23,393	124	298	(NA)	(NA)	298	140	197,772	378
Assemblers of farm products	8	2,313	65	5	1,647	43	77	51	26	...	3	666	22
Merchant wholesalers	1,013	921,526	87,799	604	475,626	55,862	7,862	4,201	3,501	160	409	445,900	31,937
Grocery, confectionery, meat wholesalers	164	210,797	8,917	65	62,580	3,851	630	408	216	6	99	148,217	5,066
Farm products (edible) distributors	75	78,472	568	37	18,839	316	143	80	63	...	38	59,633	252
Beer, wine, distilled spirits wholesalers	24	41,746	5,476	19	(D)	(D)	323	266	57	...	5	(D)	(D)
Tobacco distributors	21	23,877	572	19	(D)	(D)	107	38	69	...	2	(D)	(D)
Drugs, chemicals, allied products wholesalers	41	24,514	2,777	25	20,994	2,654	262	156	106	...	16	3,520	123
Dry goods, apparel wholesalers	35	24,396	4,376	27	18,029	2,964	426	40	377	9	8	6,367	1,412
Furniture, home furnishings wholesalers	27	14,101	1,879	19	12,817	1,768	333	65	265	3	8	1,284	111
Paper, allied products wholesalers	34	17,901	2,088	24	14,293	2,087	373	58	315	...	10	3,608	1
Farm products (raw materials) merchants	24	135,407	19,330	6	1,043	140	53	16	37	...	18	134,364	19,190
Automotive wholesalers	71	25,913	3,853	52	20,222	3,414	419	284	132	3	19	5,691	439
Electrical, electronics, appliance distributors	53	60,231	6,886	43	58,736	6,736	718	443	275	...	10	1,495	150
Hardware, plumbing-heating goods wholesalers	32	16,927	2,769	24	15,506	2,498	370	168	109	93	8	1,421	271
Lumber, construction materials distributors	56	32,409	3,305	28	21,182	2,770	592	549	43	...	28	11,227	535
Machinery, equipment, supplies distributors	220	139,532	15,568	149	113,508	14,379	2,126	976	1,106	44	71	26,024	1,189
Metals, metalwork (except scrap) distributors	23	16,053	4,484	18	12,888	4,186	552	430	122	...	5	3,165	298
Scrap, waste materials dealers	24	14,725	1,422	12	5,583	797	136	87	49	...	12	9,142	625
Other merchant wholesalers	89	44,525	3,529	37	15,942	1,279	299	137	160	2	52	28,583	2,250
NEW YORK—NORTHEASTERN NEW JERSEY													
Merchant wholesalers	29,089	21,691,360	1,763,427	14,402	9,362,999	1,014,373	116,028	50,728	61,689	3,611	14,687	12,328,361	749,054
Manufacturers' sales branches, (with stocks)	1,065	7,729,234	319,409	709	3,480,597	170,907	10,974	4,588	5,965	421	356	4,248,637	148,502
Merchandise agents, brokers	4,198	10,660,769	34,225	338	616,086	4,167	3,022	(NA)	(NA)	3,022	3,860	10,044,683	30,058
Assemblers of farm products	114	125,170	7,412	62	44,932	1,706	567	443	122	2	52	80,238	5,706
Merchant wholesalers	29,089	21,691,360	1,763,427	14,402	9,362,999	1,014,373	116,028	50,728	61,689	3,611	14,687	12,328,361	749,054
Grocery, confectionery, meat wholesalers	3,129	3,648,176	152,224	1,311	1,300,955	64,943	10,426	5,482	4,775	169	1,818	2,347,221	87,281
Farm products (edible) distributors	1,140	667,185	9,792	616	429,456	6,086	3,855	2,158	1,550	147	524	237,729	3,706
Beer, wine, distilled spirits wholesalers	345	807,038	72,184	209	547,426	57,474	2,528	1,398	1,125	5	136	259,612	14,710
Tobacco distributors	248	398,969	15,939	159	297,161	10,686	892	507	385	...	89	101,808	5,253
Drugs, chemicals, allied products wholesalers	1,311	820,416	57,731	521	353,316	33,777	4,367	1,914	2,317	136	790	467,100	23,954
Dry goods, apparel wholesalers	5,357	3,730,798	465,177	2,715	1,784,774	258,229	12,607	2,709	9,505	393	2,642	1,946,024	206,948
Furniture, home furnishings wholesalers	1,446	648,299	74,397	828	404,953	55,084	7,149	1,990	5,070	89	618	243,346	19,313
Paper, allied products wholesalers	1,285	858,481	43,943	694	381,264	36,187	8,111	2,131	5,377	603	591	477,217	7,756
Farm products (raw materials) merchants	506	1,532,727	122,082	212	202,969	23,923	1,756	466	844	446	294	1,329,758	98,159
Automotive wholesalers	1,084	367,861	37,464	657	220,982	28,856	6,125	4,265	1,777	83	427	146,879	8,608
Electrical, electronics, appliance distributors	1,131	820,151	80,416	663	620,512	68,887	6,703	2,272	4,284	147	468	199,639	11,529
Hardware, plumbing-heating goods wholesalers	1,086	494,506	64,035	767	376,592	55,430	8,851	3,922	4,548	381	319	117,914	8,605
Lumber, construction materials distributors	974	697,915	49,583	472	315,813	32,457	6,761	3,849	2,652	260	502	382,102	17,126
Machinery, equipment, supplies distributors	3,743	1,308,209	152,937	1,931	740,818	111,940	13,101	6,363	6,607	131	1,812	567,391	40,997
Metals, metalwork (except scrap) distributors	681	1,255,965	99,902	320	317,340	60,385	6,031	4,520	1,118	393	361	938,625	39,517
Scrap, waste materials dealers	1,236	376,042	20,226	730	183,074	12,135	6,124	3,346	2,703	75	506	192,968	8,091
Other merchant wholesalers	4,387	3,258,622	245,395	1,597	885,594	97,894	10,641	3,436	7,052	153	2,790	2,373,028	147,501
Manufacturers' sales branches (with stocks)	1,065	7,729,234	319,409	709	3,480,597	170,907	10,974	4,588	5,965	421	356	4,248,637	148,502
Food and kindred products	181	1,422,278	32,602	132	614,171	10,965	1,759	672	992	95	49	808,107	21,637
Textile mill products	49	(D)	(D)	37	278,633	13,087	718	102	470	146	12	(D)	(D)
Apparel and related products	48	(D)	(D)	17	32,893	3,025	207	78	129	...	31	(D)	(D)
Furniture and fixtures	22	(D)	(D)	14	23,384	1,459	219	69	150	...	8	(D)	(D)
Paper and allied products	21	(D)	(D)	13	61,091	1,415	311	83	228	...	8	(D)	(D)
Chemicals and allied products	99	(D)	(D)	59	608,068	12,805	1,321	475	808	38	40	(D)	(D)
Rubber products	26	(D)	(D)	20	74,285	6,779	543	229	314	...	6	(D)	(D)

See footnotes at end of table.

Table 5C. WHOLESALE TRADE: 1954—WAREHOUSE FLOOR SPACE—STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE: BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, and Occupiable Space

Standard metropolitan area, type of operation and kind of business	All establishments			Establishments reporting floor space of 500 square feet or more							Establishments not reporting floor space or reporting less than 500 square feet		
							Occupiable warehouse floor space, end of year						
	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Total (1,000 sq.ft.)	In single story buildings (1,000 sq.ft.)	In multiple story buildings (1,000 sq.ft.)	Type of building not reported (1,000 sq.ft.)	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)
NEW YORK—NORTHEASTERN NEW JERSEY—Continued													
Manufacturers' sales branches (with stocks) Con.													
Leather and leather products	9	(D)	(D)	5	(D)	(D)	112	3	109	...	4	(D)	(D)
Stone, clay, and glass products	12	48,777	2,275	11	(D)	(D)	273	132	141	...	1	(D)	(D)
Primary metal products	19	758,500	30,704	10	54,929	4,038	173	92	81	...	9	703,571	26,666
Fabricated metal products	53	(D)	(D)	42	46,203	4,713	565	317	237	11	11	(D)	(D)
Machinery (except electrical)	242	433,252	24,450	157	320,838	18,329	873	352	460	61	85	112,414	6,121
Electrical machinery	61	(D)	(D)	41	536,369	24,556	1,316	442	842	32	20	(D)	(D)
Transportation equipment	60	(D)	(D)	48	511,398	44,921	1,378	1,137	241	...	12	(D)	(D)
Instruments and related products	52	142,552	6,850	33	127,643	6,115	260	75	183	2	19	14,909	735
Other manufacturers' products	111	892,952	43,587	70	132,345	14,843	946	330	580	36	41	760,607	28,744
PHILADELPHIA, PA.													
Merchant wholesalers	5,009	2,853,834	257,750	2,951	1,843,540	199,246	32,024	13,091	18,211	722	2,058	1,010,294	58,504
Manufacturers' sales branches, (with stocks)	393	1,422,925	69,760	262	930,414	53,956	4,626	1,680	2,865	81	131	492,511	15,804
Merchandise agents, brokers	718	828,045	2,754	123	89,155	1,371	855	(NA)	(NA)	855	595	738,890	1,383
Assemblers of farm products	42	32,334	508	23	19,987	166	197	70	125	2	19	12,347	342
Merchant wholesalers	5,009	2,853,834	257,750	2,951	1,843,540	199,246	32,024	13,091	18,211	722	2,058	1,010,294	58,504
Grocery, confectionery, meat wholesalers	549	465,987	27,045	288	330,268	24,243	3,093	1,404	1,634	55	261	135,719	2,802
Farm products (edible) distributors	236	142,207	1,874	124	82,963	1,118	904	382	473	49	112	59,244	756
Beer, wine, distilled spirits wholesalers	277	141,384	6,243	162	81,487	4,714	998	792	188	18	115	59,897	1,529
Tobacco distributors	100	94,951	3,856	79	86,792	3,674	634	204	418	12	21	8,159	182
Drugs, chemicals, allied products wholesalers	164	84,814	14,063	89	67,470	7,070	1,096	417	677	2	75	17,344	6,993
Dry goods, apparel wholesalers	344	126,821	16,384	237	96,701	13,466	1,631	431	1,142	58	107	30,120	2,918
Furniture, home furnishings wholesalers	185	74,180	7,577	121	56,337	6,857	1,593	244	1,244	105	64	17,843	720
Paper, allied products wholesalers	210	101,301	9,387	154	88,640	8,581	2,312	460	1,703	149	56	12,661	806
Farm products (raw materials) merchants	82	190,374	20,984	36	74,563	11,783	613	101	512	...	46	115,811	9,201
Automotive wholesalers	319	87,263	9,650	194	59,976	7,482	1,450	839	607	4	125	27,287	2,168
Electrical, electronics, appliance distributors	201	234,134	24,142	145	171,572	19,898	1,916	580	1,320	16	56	62,562	4,244
Hardware, plumbing-heating goods wholesalers	264	127,443	20,481	183	83,410	14,570	2,303	888	1,349	66	81	44,033	5,911
Lumber, construction materials distributors	234	215,156	15,882	108	92,601	11,603	2,419	1,611	808	...	126	122,555	4,279
Machinery, equipment, supplies distributors	774	275,214	33,529	461	186,434	28,499	4,085	1,454	2,528	103	313	88,780	5,030
Metals, metalwork (except scrap) distributors	121	122,630	17,143	92	88,176	15,914	1,956	1,517	439	...	29	34,454	1,229
Scrap, waste materials dealers	407	111,320	8,322	218	59,345	4,393	2,238	901	1,279	58	189	51,975	3,929
Other merchant wholesalers	542	258,655	21,188	260	136,805	15,381	2,783	866	1,890	27	282	121,850	5,807
Manufacturers' sales branches (with stocks)	393	1,422,925	69,760	262	930,414	53,956	4,626	1,680	2,865	81	131	492,511	15,804
Food and kindred products	46	230,800	5,507	23	124,507	2,659	391	108	283	...	23	106,293	2,848
Textile mill products	15	(D)	(D)	11	29,951	2,132	230	12	218	...	4	(D)	(D)
Apparel and related products	5	(D)	(D)	4	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)	(D)
Furniture and fixtures	11	(D)	(D)	6	7,952	617	173	40	133	...	5	(D)	(D)
Paper and allied products	4	(D)	(D)	2	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)	(D)
Chemicals and allied products	44	157,014	7,385	26	89,354	6,044	503	230	224	49	18	67,660	1,341
Rubber products	20	(D)	(D)	15	42,813	4,132	398	100	298	...	5	(D)	(D)
Leather and leather products	5	(D)	(D)	4	2,020	738	41	...	41	...	1	(D)	(D)
Stone, clay, and glass products	16	60,739	2,056	13	55,315	2,002	230	105	125	...	3	5,424	54
Primary metal products	8	(D)	(D)	5	13,909	939	68	30	38	...	3	(D)	(D)
Fabricated metal products	23	24,816	1,862	17	20,574	1,714	275	181	94	...	6	4,242	148
Machinery (except electrical)	83	209,188	12,011	56	102,542	6,772	455	126	300	29	27	106,646	5,239
Electrical machinery	29	220,275	10,129	24	202,400	8,957	801	181	617	3	5	17,875	1,172
Transportation equipment	26	(D)	(D)	20	145,132	9,261	472	409	63	...	6	(D)	(D)
Instruments and related products	23	24,486	1,729	14	19,945	1,630	62	9	53	...	9	4,541	99
Other manufacturers' products	35	63,952	7,971	22	42,280	4,603	374	75	299	...	13	21,672	3,368
PITTSBURGH, PA.													
Merchant wholesalers	2,238	1,238,788	119,295	1,331	796,680	95,266	15,082	7,042	7,845	195	907	442,108	24,029
Manufacturers' sales branches, (with stocks)	269	703,466	34,045	178	468,041	27,149	2,642	1,272	1,331	39	91	235,425	6,896
Merchandise agents, brokers	322	306,893	543	41	38,341	198	968	(NA)	(NA)	968	281	268,552	345
Assemblers of farm products	18	47,547	249	8	5,454	246	98	8	90	...	10	42,093	3
Merchant wholesalers	2,238	1,238,788	119,295	1,331	796,680	95,266	15,082	7,042	7,845	195	907	442,108	24,029
Grocery, confectionery, meat wholesalers	236	152,209	10,323	140	104,075	8,552	1,398	769	580	49	96	48,134	1,771
Farm products (edible) distributors	131	73,174	1,788	68	31,975	951	535	370	160	5	63	41,199	837
Beer, wine, distilled spirits wholesalers	288	77,238	3,005	208	57,663	1,873	956	799	157	...	80	19,575	1,132
Tobacco distributors	46	38,172	2,731	35	28,253	2,244	252	143	109	...	11	9,919	487
Drugs, chemicals, allied products wholesalers	63	46,148	4,920	27	(D)	(D)	(D)	(D)	(D)	(D)	36	(D)	(D)
Dry goods, apparel wholesalers	86	29,707	3,209	43	18,585	1,837	238	79	158	1	43	11,122	1,372
Furniture, home furnishings wholesalers	72	32,294	4,330	45	23,435	3,944	663	69	594	...	27	8,859	386
Paper, allied products wholesalers	57	46,239	4,609	38	30,337	3,255	630	202	427	1	19	15,902	1,354
Farm products (raw materials) merchants	6	1,806	29	2	(D)	(D)	(D)	(D)	(D)	(D)	4	(D)	(D)
Automotive wholesalers	183	44,730	8,320	128	27,793	6,264	952	477	450	25	55	16,937	2,056
Electrical, electronics, appliance distributors	97	107,312	12,703	67	82,249	10,366	1,069	234	828	7	30	25,063	2,337
Hardware, plumbing-heating goods wholesalers	80	72,134	12,724	59	52,472	10,314	1,326	570	756	...	21	19,662	2,410
Lumber, construction materials distributors	141	124,665	5,090	67	55,131	4,377	1,056	474	582	...	74	69,534	713
Machinery, equipment, supplies distributors	374	160,706	21,609	228	119,335	18,110	2,447	653	1,777	17	146	41,371	3,499
Metals, metalwork (except scrap) distributors	62	71,262	11,816	36	62,201	11,457	1,154	873	281	...	26	9,061	359
Scrap, waste materials dealers	135	78,491	4,921	65	37,077	3,608	727	512	132	83	70	41,414	1,313
Other merchant wholesalers	181	82,501	7,168	75	32,237	3,574	1,191	755	433	3	106	50,264	3,594
PORTLAND, OREGON													
Merchant wholesalers	1,123	987,245	76,380	682	468,423	60,259	9,567	5,088	4,217	362	441	518,822	16,121
Manufacturers' sales branches, (with stocks)	164	333,198	29,387	119	232,947	26,430	2,288	1,120	1,153	15	45	100,251	2,957
Merchandise agents, brokers	152	253,369	1,100	37	16,229	927	172	(NA)	(NA)	172	115	237,140	173
Assemblers of farm products	25	26,948	2,342	15	10,497	1,161	460	274	186	...	10	16,451	1,181

See footnotes at end of table.

Table 5C. WHOLESALE TRADE: 1954 WAREHOUSE FLOOR SPACE—STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE: BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, and Occupiable Space

Standard metropolitan area, type of operation and kind of business	All establishments			Establishments reporting floor space of 500 square feet or more							Establishments not reporting floor space or reporting less than 500 square feet		
							Occupiable warehouse floor space, end of year						
	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Total (1,000 sq.ft.)	In single story buildings (1,000 sq.ft.)	In multiple story buildings (1,000 sq.ft.)	Type of building not reported (1,000 sq.ft.)	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)
PORTLAND, OREG.—Continued													
Merchant wholesalers	1,123	987,245	76,380	682	468,423	60,259	9,667	5,088	4,217	362	441	518,822	16,121
Grocery, confectionery, meat wholesalers	90	77,352	4,663	52	64,521	3,852	741	337	404	...	38	12,831	811
Farm products (edible) distributors	42	26,369	632	24	17,497	613	200	94	104	2	18	8,872	19
Beer, wine, distilled spirits wholesalers	29	12,584	492	27	(D)	(D)	338	198	140	...	2	(D)	(D)
Tobacco distributors	13	12,935	479	11	(D)	(D)	82	39	43	...	2	(D)	(D)
Drugs, chemicals, allied products wholesalers	40	30,416	3,912	25	19,049	2,440	293	94	194	5	15	11,367	1,472
Dry goods, apparel wholesalers	23	(D)	(D)	16	7,875	738	125	38	87	...	7	(D)	(D)
Furniture, home furnishings wholesalers	31	22,127	2,924	23	14,782	2,126	489	215	94	180	8	7,345	798
Paper, allied products wholesalers	27	18,558	2,225	17	17,559	2,193	434	168	266	...	10	999	32
Farm products (raw materials) merchants	16	172,882	4,812	4	3,671	301	88	23	65	...	12	169,211	4,511
Automotive wholesalers	122	40,951	5,993	92	29,758	5,183	738	520	218	...	30	11,193	810
Electrical, electronics, appliance distributors	58	68,228	7,092	48	55,324	5,819	645	318	277	50	10	12,904	1,273
Hardware, plumbing-heating goods wholesalers	46	47,319	7,824	40	46,141	7,786	1,048	396	652	...	6	1,178	38
Lumber, construction materials distributors	148	258,975	4,829	38	31,893	2,737	710	421	277	12	110	227,082	2,092
Machinery, equipment, supplies distributors	242	100,026	15,090	171	73,009	12,775	1,741	1,035	600	106	71	27,017	2,315
Metals, metalwork (except scrap) distributors	31	21,350	5,190	24	20,373	5,180	824	576	248	...	7	977	10
Scrap, waste materials dealers	32	(D)	(D)	15	7,132	916	362	147	215	...	17	(D)	(D)
Other merchant wholesalers	133	58,660	8,172	55	35,243	6,796	809	469	333	7	78	23,417	1,376
PROVIDENCE, R.I.													
Merchant wholesalers	1,043	479,413	46,787	674	323,351	32,314	6,638	3,009	3,174	455	369	156,062	14,473
Manufacturers' sales branches, (with stocks)	62	(D)	(D)	47	96,580	6,413	463	266	193	4	15	(D)	(D)
Merchandise agents, brokers	59	50,123	76	13	9,306	55	185	(NA)	(NA)	185	46	40,817	21
Assemblers of farm products	4	(D)	(D)	1	(D)	(D)	(D)	(D)	(D)	(D)	3	(D)	(D)
Merchant wholesalers	1,043	479,413	46,787	674	323,351	32,314	6,638	3,009	3,174	455	369	156,062	14,473
Grocery, confectionery, meat wholesalers	128	72,187	3,201	78	52,048	2,901	589	373	216	...	50	20,139	300
Farm products (edible) distributors	48	18,603	189	26	14,432	102	192	32	136	24	22	4,171	87
Beer, wine, distilled spirits wholesalers	30	(D)	(D)	29	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)	(D)
Tobacco distributors	31	(D)	(D)	26	27,524	1,167	280	187	93	...	5	(D)	(D)
Drugs, chemicals, allied products wholesalers	50	31,386	3,060	28	24,510	2,700	352	115	228	9	22	6,876	360
Dry goods, apparel wholesalers	59	19,975	1,944	32	11,615	1,475	262	44	214	4	27	8,360	469
Furniture, home furnishings wholesalers	29	10,676	1,537	23	9,361	1,502	312	54	258	...	6	1,315	35
Paper, allied products wholesalers	41	(D)	(D)	34	11,500	1,384	637	119	278	240	7	(D)	(D)
Farm products (raw materials) merchants	12	(D)	(D)	5	(D)	(D)	(D)	(D)	(D)	(D)	7	(D)	(D)
Automotive wholesalers	82	16,456	1,901	61	11,301	1,586	331	257	74	...	21	5,155	315
Electrical, electronics, appliance distributors	49	(D)	(D)	38	28,894	3,351	495	192	293	10	11	(D)	(D)
Hardware, plumbing-heating goods wholesalers	40	(D)	(D)	33	10,340	1,920	345	88	216	41	7	(D)	(D)
Lumber, construction materials distributors	44	22,783	2,362	27	17,670	2,162	539	350	189	...	17	5,113	200
Machinery, equipment, supplies distributors	140	(D)	(D)	98	22,193	3,133	730	309	410	11	42	(D)	(D)
Metals, metalwork (except scrap) distributors	11	(D)	(D)	8	6,212	1,166	140	140	...	...	3	(D)	(D)
Scrap, waste materials dealers	76	24,747	2,128	56	20,475	2,052	725	408	222	95	20	4,272	76
Other merchant wholesalers	173	(D)	(D)	72	21,952	3,145	464	179	264	21	101	(D)	(D)
ST. LOUIS, MO.													
Merchant wholesalers	2,168	1,743,070	160,779	1,342	1,098,762	122,185	18,754	7,502	10,606	646	826	644,308	38,594
Manufacturers' sales branches, (with stocks)	298	1,010,116	74,953	199	582,699	44,427	3,561	1,830	1,682	49	99	427,417	30,526
Merchandise agents, brokers	442	790,728	743	67	84,732	527	355	(NA)	(NA)	355	375	705,996	216
Assemblers of farm products	59	103,926	1,389	30	14,102	409	369	306	55	8	29	89,824	980
Merchant wholesalers	2,168	1,743,070	160,779	1,342	1,098,762	122,185	18,754	7,502	10,606	646	826	644,308	38,594
Grocery, confectionery, meat wholesalers	205	235,080	15,140	115	176,509	12,689	1,956	716	1,229	11	90	58,571	2,451
Farm products (edible) distributors	144	78,271	1,872	84	57,382	1,454	529	346	173	10	60	20,889	418
Beer, wine, distilled spirits wholesalers	56	62,116	7,835	50	60,541	7,777	448	282	166	...	6	1,575	58
Tobacco distributors	32	44,911	1,863	23	38,896	1,429	123	54	69	...	9	6,015	434
Drugs, chemicals, allied products wholesalers	84	48,028	5,587	50	38,017	4,921	744	167	497	80	34	10,011	666
Dry goods, apparel wholesalers	123	149,703	23,799	91	48,657	5,242	703	103	598	2	32	101,046	18,557
Furniture, home furnishings wholesalers	72	32,797	4,175	43	26,548	3,992	1,027	142	869	16	29	6,249	183
Paper, allied products wholesalers	71	72,835	7,264	46	62,221	5,577	1,185	271	898	16	25	10,614	1,687
Farm products (raw materials) merchants	53	197,023	3,135	19	24,394	1,905	439	48	356	35	34	172,629	1,230
Automotive wholesalers	177	80,788	9,349	120	50,049	8,472	1,082	596	466	20	57	30,739	877
Electrical, electronics, appliance distributors	86	122,071	13,280	64	101,504	11,717	917	474	443	...	22	20,567	1,563
Hardware, plumbing-heating goods wholesalers	71	73,899	12,421	49	64,480	11,862	1,354	371	970	13	22	9,419	559
Lumber, construction materials distributors	140	104,840	6,542	76	53,120	5,347	1,295	956	332	7	64	51,720	1,195
Machinery, equipment, supplies distributors	408	174,218	21,793	269	133,993	19,236	2,579	1,137	1,133	309	139	40,225	2,557
Metals, metalwork (except scrap) distributors	57	55,825	9,117	43	45,069	8,342	1,247	947	268	32	14	10,756	775
Scrap, waste materials dealers	147	55,320	3,275	90	26,123	1,886	1,307	517	727	63	57	29,197	1,389
Other merchant wholesalers	242	155,345	14,332	110	91,259	10,337	1,819	375	1,412	32	132	64,086	3,995
SAN ANTONIO, TEX.													
Merchant wholesalers	628	371,120	39,322	384	277,927	34,853	4,599	3,098	1,480	21	244	93,193	4,469
Manufacturers' sales branches, (with stocks)	64	75,872	7,435	47	58,403	5,391	470	342	126	2	17	17,469	2,044
Merchandise agents, brokers	55	94,563	40	5	5,345	27	11	(NA)	(NA)	11	50	89,218	13
Assemblers of farm products	14	14,756	366	7	6,212	353	44	30	14	...	7	8,544	13
Merchant wholesalers	628	371,120	39,322	384	277,927	34,853	4,599	3,098	1,480	21	244	93,193	4,469
Grocery, confectionery, meat wholesalers	69	73,646	4,295	41	57,342	4,078	601	521	80	...	28	16,304	217
Farm products (edible) distributors	56	25,301	263	29	15,828	169	143	95	48	...	27	9,473	94
Beer, wine, distilled spirits wholesalers	14	32,661	3,648	11	(D)	(D)	108	108	...	...	3	(D)	(D)
Tobacco distributors	5	12,273	462	4	(D)	(D)	34	34	...	...	1	(D)	(D)
Drugs, chemicals, allied products wholesalers	26	13,933	1,949	14	12,422	1,909	198	98	100	...	12	1,511	40
Dry goods, apparel wholesalers	21	8,178	1,747	16	7,849	1,474	197	155	42	...	5	329	273
Furniture, home furnishings wholesalers	14	5,323	532	9	4,555	376	130	115	15	...	5	768	156
Paper, allied products wholesalers	15	8,375	1,154	9	7,653	1,115	135	69	58	8	6	722	39
Farm products (raw materials) merchants	12	6,905	654	6	2,667	514	52	46	6	...	6	4,238	140
Automotive wholesalers	68	13,002	2,475	46	9,904	2,043	232	188	44	...	22	3,098	432
Electrical, electronics, appliance distributors	44	46,149	7,435	34	44,316	7,222	731	389	339	3	10	1,833	213
Hardware, plumbing-heating goods wholesalers	20	10,570	1,926	16	10,083	1,898	497	169	328	...	4	487	28

See footnotes at end of table.

Table 5C. WHOLESALE TRADE: 1954–WAREHOUSE FLOOR SPACE–STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE: BY TYPE OF OPERATION AND KIND OF BUSINESS–Continued

Establishments, Sales, Inventories, and Occupiable Space

Standard metropolitan area, type of operation and kind of business	All establishments			Establishments reporting floor space of 500 square feet or more							Establishments not reporting floor space or reporting less than 500 square feet		
							Occupiable warehouse floor space, end of year						
	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Total (1,000 sq.ft.)	In single story buildings 1,000 sq.ft.)	In multiple story buildings (1,000 sq.ft.)	Type of building not reported (1,000 sq.ft.)	Number	Sales ($1,000)	Inventories, end of year, at cost ($1,000)
SAN ANTONIO, TEX.—Continued													
Merchant wholesalers—Continued													
Lumber, construction materials distributors	46	38,272	2,935	21	22,872	2,614	495	457	37	1	25	15,400	321
Machinery, equipment, supplies distributors	125	47,193	5,747	85	27,265	4,743	540	407	124	9	40	19,928	1,004
Metals, metalwork (except scrap) distributors	9	6,978	1,519	5	4,719	1,471	146	38	108	...	4	2,259	48
Scrap, waste materials dealers	17	3,751	410	9	2,596	292	72	43	29	...	8	1,155	118
Other merchant wholesalers	67	18,610	2,171	29	10,737	1,696	288	166	122	...	38	7,873	475
SAN DIEGO, CALIF.													
Merchant wholesalers	523	266,874	24,138	321	197,469	19,860	2,537	2,020	505	12	202	69,405	4,278
Manufacturers' sales branches, (with stocks)	40	28,978	2,735	31	25,152	2,274	326	214	110	2	9	3,826	461
Merchandise agents, brokers	24	22,469	113	4	2,052	3	7	(NA)	(NA)	7	20	20,417	110
Assemblers of farm products	22	13,780	1,160	14	7,572	1,119	515	314	201	...	8	6,208	41
Merchant wholesalers	523	266,874	24,138	321	197,469	19,860	2,537	2,020	505	12	202	69,405	4,278
Grocery, confectionery, meat wholesalers	67	68,811	3,875	44	58,500	3,363	541	450	91	...	23	10,311	512
Farm products (edible) distributors	43	20,690	285	27	12,973	250	222	197	25	...	16	7,717	35
Beer, wine, distilled spirits wholesalers	17	25,915	1,841	16	(D)	(D)	181	181	...	...	1	(D)	(D)
Tobacco distributors	10	6,543	337	10	6,543	337	40	36	4	...	...	...	...
Drugs, chemicals, allied products wholesalers	17	10,654	1,115	12	9,329	1,094	97	47	49	1	5	1,325	21
Dry goods, apparel wholesalers	7	1,295	226	6	(D)	(D)	13	10	3	...	1	(D)	(D)
Furniture, home furnishings wholesalers	11	2,077	219	4	1,057	167	34	33	1	...	7	1,020	52
Paper, allied products wholesalers	6	4,265	232	5	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)	(D)
Farm products (raw materials) merchants	4	601	43	1	(D)	(D)	(D)	(D)	(D)	(D)	3	(D)	(D)
Automotive wholesalers	68	12,367	1,930	50	9,197	1,675	216	203	13	...	18	3,170	255
Electrical, electronics, appliance distributors	29	25,737	3,415	22	23,456	2,990	214	153	61	...	7	2,281	425
Hardware, plumbing-heating goods wholesalers	23	20,435	3,366	15	13,306	2,269	221	124	97	...	8	7,129	1,097
Lumber, construction materials distributors	37	20,479	1,844	17	8,241	1,549	239	221	18	...	20	12,238	295
Machinery, equipment, supplies distributors	104	27,022	3,733	51	16,945	2,863	218	133	74	11	53	10,077	870
Metals, metalwork (except scrap) distributors	5	3,824	378	3	(D)	(D)	30	30	...	...	2	(D)	(D)
Scrap, waste materials dealers	12	2,690	197	9	1,887	157	70	67	3	...	3	803	40
Other merchant wholesalers	63	13,469	1,102	29	7,573	886	136	86	50	...	34	5,896	216
SAN FRANCISCO—OAKLAND, CALIF.													
Merchant wholesalers	3,143	2,387,238	210,719	1,934	1,426,642	168,046	22,982	11,889	10,402	691	1,209	960,596	42,673
Manufacturers' sales branches, (with stocks)	499	1,349,199	96,067	355	888,839	80,559	5,381	2,798	2,442	141	144	460,360	15,508
Merchandise agents, brokers	644	840,228	3,056	151	109,502	1,378	1,064	(NA)	(NA)	1,064	493	730,726	1,678
Assemblers of farm products	41	63,130	2,183	22	22,592	640	378	243	119	16	19	40,538	1,543
Merchant wholesalers	3,143	2,387,238	210,719	1,934	1,426,642	168,046	22,982	11,889	10,402	691	1,209	960,596	42,673
Grocery, confectionery, meat wholesalers	378	612,865	26,237	201	273,587	18,720	2,890	1,334	1,542	14	177	339,278	7,517
Farm products (edible) distributors	157	103,831	2,069	95	67,248	1,430	636	409	186	41	62	36,583	639
Beer, wine, distilled spirits wholesalers	119	166,013	16,512	94	149,438	15,313	1,116	711	405	...	25	16,575	1,199
Tobacco distributors	37	52,883	2,698	33	51,761	2,668	203	125	78	...	4	1,122	30
Drugs, chemicals, allied products wholesalers	122	92,795	9,826	69	54,117	6,583	808	396	409	3	53	38,678	3,243
Dry goods, apparel wholesalers	131	68,605	10,309	90	51,947	7,156	655	91	556	8	41	16,658	3,153
Furniture, home furnishings wholesalers	124	64,881	8,740	77	47,549	6,940	1,247	362	695	190	47	17,332	1,800
Paper, allied products wholesalers	93	63,675	6,555	59	53,972	5,915	1,163	288	805	70	34	9,703	640
Farm products (raw materials) merchants	33	53,905	2,114	11	17,337	669	303	84	219	...	22	36,568	1,445
Automotive wholesalers	286	80,856	11,474	188	60,870	10,247	1,647	1,029	575	43	98	19,986	1,227
Electrical, electronics, appliance distributors	137	128,719	12,739	112	123,280	12,322	1,305	656	641	8	25	5,439	417
Hardware, plumbing-heating goods wholesalers	117	124,726	19,931	91	82,086	17,315	1,725	716	882	127	26	42,640	2,616
Lumber, construction materials distributors	212	178,734	11,113	97	62,790	7,447	1,567	1,184	343	40	115	115,944	3,666
Machinery, equipment, supplies distributors	653	239,549	34,478	436	174,101	30,724	3,780	2,140	1,578	62	217	65,448	3,754
Metals, metalwork (except scrap) distributors	83	62,830	12,248	56	45,950	11,551	1,760	1,123	629	8	27	16,880	697
Scrap, waste materials dealers	95	27,968	2,224	46	18,098	1,481	585	308	277	...	49	9,870	743
Other merchant wholesalers	366	264,403	21,452	179	92,511	11,565	1,592	933	582	77	187	171,892	9,887
SEATTLE, WASH.													
Merchant wholesalers	1,296	867,025	84,731	754	525,738	66,163	9,479	5,004	4,318	157	542	341,287	18,568
Manufacturers' sales branches, (with stocks)	218	383,491	34,068	157	296,748	23,357	1,876	1,096	735	45	61	86,743	10,711
Merchandise agents, brokers	272	297,893	1,656	70	50,717	591	366	(NA)	(NA)	366	202	247,176	1,065
Assemblers of farm products	8	7,922	269	1	(D)	(D)	(D)	(D)	(D)	(D)	7	(D)	(D)
Merchant wholesalers	1,296	867,025	84,731	754	525,738	66,163	9,479	5,004	4,318	157	542	341,287	18,568
Grocery, confectionery, meat wholesalers	120	168,915	9,380	47	89,799	4,820	518	420	78	20	73	79,116	4,560
Farm products (edible) distributors	45	34,053	628	28	25,185	604	409	219	190	...	17	8,868	24
Beer, wine, distilled spirits wholesalers	26	33,557	3,750	18	23,697	1,821	242	237	5	...	8	9,860	1,929
Tobacco distributors	9	12,798	628	8	(D)	(D)	42	17	25	...	1	(D)	(D)
Drugs, chemicals, allied products wholesalers	44	35,739	3,749	23	18,795	2,439	234	63	171	...	21	16,944	1,310
Dry goods, apparel wholesalers	35	10,672	1,687	25	8,679	1,327	169	53	113	3	10	1,993	360
Furniture, home furnishing wholesalers	52	28,488	3,797	31	21,007	3,114	446	53	368	25	21	7,481	683
Paper, allied products wholesalers	30	20,810	1,667	17	18,682	1,466	463	263	168	32	13	2,128	201
Farm products (raw materials) merchants	18	21,307	281	8	7,612	255	195	115	80	...	10	13,695	26
Automotive wholesalers	132	39,882	5,461	89	26,614	4,879	748	572	168	8	43	13,268	582
Electrical, electronics, appliance distributors	78	82,783	9,551	60	68,896	8,799	936	268	668	...	18	13,887	752
Hardware, plumbing-heating goods wholesalers	64	36,530	7,621	48	34,104	7,275	865	331	531	3	16	2,426	346
Lumber, construction materials distributors	129	118,860	3,904	48	28,685	2,276	640	482	139	19	81	90,175	1,628
Machinery, equipment, supplies distributors	294	125,085	16,893	185	79,342	13,280	1,884	898	964	22	109	45,743	3,613
Metals, metalwork (except scrap) distributors	29	22,820	6,299	22	(D)	(D)	584	552	32	...	7	(D)	(D)
Scrap, waste materials dealers	39	13,642	2,398	21	10,209	2,230	491	271	216	4	18	3,433	168
Other merchant wholesalers	152	61,084	7,037	76	30,424	4,735	613	190	402	21	76	30,660	2,302
WASHINGTON, D. C.													
Merchant wholesalers	1,001	670,216	60,340	611	518,886	53,985	6,642	2,997	3,554	91	390	151,330	6,355
Manufacturers' sales branches, (with stocks)	122	297,851	10,966	84	197,945	9,932	1,299	437	833	29	38	99,906	1,034
Merchandise agents, brokers	158	209,684	116	26	43,040	70	198	(NA)	(NA)	198	132	166,644	46
Assemblers of farm products	11	11,147	344	6	9,050	284	186	102	84	...	5	2,097	60

See footnotes at end of table.

Table 5C. WHOLESALE TRADE: 1954—WAREHOUSE FLOOR SPACE—STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE: BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, and Occupiable Space

Standard metropolitan area, type of operation and kind of business	All establishments			Establishments reporting floor space of 500 square feet or more							Establishments not reporting floor space or reporting less than 500 square feet		
							Occupiable warehouse floor space, end of year						
	Number	Sales	Inventories, end of year, at cost	Number	Sales	Inventories, end of year, at cost	Total	In single story buildings	In multiple story buildings	Type of building not reported	Number	Sales	Inventories, end of year, at cost
		($1,000)	($1,000)		($1,000)	($1,000)	(1,000 sq.ft.)	(1,000 sq.ft.)	(1,000 sq.ft.)	(1,000 sq.ft.)		($1,000)	($1,000)
WASHINGTON, D. C.—Continued													
Merchant wholesalers	1,001	670,216	60,340	611	518,886	53,985	6,642	2,997	3,554	91	390	151,330	6,355
Grocery, confectionery, meat wholesalers	123	119,007	5,830	68	98,047	4,954	580	285	295	...	55	20,960	876
Farm products (edible) distributors	75	52,318	848	38	24,515	495	213	136	71	6	37	27,803	353
Beer, wine, distilled spirits wholesalers	36	78,286	8,682	32	71,482	8,596	349	217	130	2	4	6,804	86
Tobacco distributors	10	31,232	1,026	9	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)	(D)
Drugs, chemicals, allied products wholesalers	45	27,816	3,166	32	26,185	2,938	571	202	369	...	13	1,631	228
Dry goods, apparel wholesalers	11	(D)	(D)	6	2,782	481	37	7	30	...	5	(D)	(D)
Furniture, home furnishings wholesalers	28	(D)	(D)	18	6,217	872	192	47	145	...	10	(D)	(D)
Paper, allied products wholesalers	55	33,653	2,220	37	23,049	2,092	429	117	307	5	18	10,604	128
Farm products (raw materials) merchants	4	(D)	(D)	1	(D)	(D)	(D)	(D)	(D)	(D)	3	(D)	(D)
Automotive wholesalers	76	25,225	3,048	46	16,068	2,664	369	104	264	1	30	9,157	384
Electrical, electronics, appliance distributors	74	68,984	8,046	50	59,388	7,558	754	228	526	...	24	9,596	488
Hardware, plumbing-heating goods wholesalers	46	52,696	8,796	39	50,084	8,652	1,069	539	530	...	7	2,612	144
Lumber, construction materials distributors	71	63,527	5,110	40	40,455	3,747	606	404	177	25	31	23,072	1,363
Machinery, equipment, supplies distributors	186	47,211	6,143	117	33,120	5,345	674	305	317	52	69	14,091	798
Metals, metalwork (except scrap) distributors	8	(D)	(D)	5	2,670	311	103	96	7	...	3	(D)	(D)
Scrap, waste materials dealers	50	8,993	404	29	6,438	324	139	90	49	...	21	2,555	80
Other merchant wholesalers	103	39,940	4,433	44	26,544	3,931	363	90	273	...	59	13,396	502
YOUNGSTOWN, OHIO													
Merchant wholesalers	433	216,296	19,936	266	149,322	16,045	2,504	1,640	663	201	167	66,974	3,891
Manufacturers' sales branches, (with stocks)	43	44,932	2,653	29	41,257	2,495	326	204	116	6	14	3,675	158
Merchandise agents, brokers	26	(D)	(D)	4	1,969	12	26	(NA)	(NA)	26	22	(D)	(D)
Assemblers of farm products	2	(D)	(D)	1	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)	(D)
Merchant wholesalers	433	216,296	19,936	266	149,322	16,045	2,504	1,640	663	201	167	66,974	3,891
Grocery, confectionery, meat wholesalers	56	47,063	3,584	35	39,700	3,164	408	242	166	...	21	7,363	420
Farm products (edible) distributors	22	9,798	103	9	6,765	91	28	28	...	...	13	3,033	12
Beer, wine, distilled spirits wholesalers	25	17,122	631	17	11,395	566	196	84	12	100	8	5,727	65
Tobacco distributors	6	9,289	372	6	9,289	372	42	32	4	6	...	...	...
Drugs, chemicals, allied products wholesalers	13	6,261	313	6	(D)	(D)	26	9	17	...	7	(D)	(D)
Dry goods, apparel wholesalers	6	1,996	503	5	(D)	(D)	48	36	12	...	1	(D)	(D)
Furniture, home furnishings wholesalers	13	(D)	(D)	7	918	79	31	21	10	...	6	(D)	(D)
Paper, allied products wholesalers	6	4,799	533	6	4,799	533	90	58	30	2	...	...	...
Farm products (raw materials) merchants	1	(D)	(D)	...	...	...	...	...	...	...	1	(D)	(D)
Automotive wholesalers	44	11,463	1,637	31	7,304	1,510	194	132	62	...	13	4,159	127
Electrical, electronics, appliance distributors	30	27,136	3,116	19	16,348	1,943	208	132	76	...	11	10,788	1,173
Hardware, plumbing-heating goods wholesalers	21	9,144	1,164	10	3,761	591	107	44	63	...	11	5,383	573
Lumber, construction materials distributors	25	15,157	1,136	21	10,136	880	311	136	102	73	4	5,021	256
Machinery, equipment, supplies distributors	74	21,438	2,786	50	16,441	2,562	269	189	80	...	24	4,997	224
Metals, metalwork (except scrap) distributors	21	13,090	2,488	13	11,786	2,392	308	298	10	...	8	1,304	96
Scrap, waste materials dealers	35	11,838	811	14	2,922	309	119	92	7	20	21	8,916	502
Other merchant wholesalers	35	8,939	676	17	4,931	437	119	107	12	...	18	4,008	239

... Represents zero. (NA) Not available. (D) Withheld to avoid disclosure.

Table 5D. FOOD AND RELATED WHOLESALE TRADES: 1954. COLD STORAGE SPACE—UNITED STATES AND STATES

Establishments, Sales, and Cold Storage Space

(Limited to establishments reporting 500 cubic feet or more of cold storage space)

State, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Cold storage space, end of year: Total (1,000 cu. ft.)	Cooler space (1,000 cu. ft.)	Freezer space (1,000 cu. ft.)	Type of space not reported (1,000 cu. ft.)
UNITED STATES						
Merchant wholesalers, food and related products, total	7,976	8,574,859	96,239	64,045	9,821	22,373
Grocery, confectionery, meat wholesalers:						
General-line grocery wholesalers	800	3,234,855	12,215	7,437	551	4,227
Confectionery wholesalers	92	36,828	720	635	30	55
Fish, sea food distributors	555	244,971	5,524	1,968	376	3,180
Meat, meat products wholesalers	2,038	1,600,776	23,504	18,104	1,086	4,314
Specialty-line grocery wholesalers	1,541	1,335,510	18,570	8,621	1,806	8,143
Farm products (edible) distributors:						
Poultry, poultry products distributors	719	610,428	5,550	3,370	1,333	847
Fresh fruit, vegetable wholesalers	2,231	1,511,491	30,156	23,910	4,639	1,607
Manufacturers' sales branches, food and kindred products, total	1,609	3,848,714	35,547	29,919	600	5,028
Meat products sales branches	625	2,506,135	24,137	21,762	379	1,996
Dairy products sales branches	668	862,698	8,432	5,721	128	2,583
Canned, preserved and frozen foods sales branches	19	32,352	215	202	...	13
Malt liquors sales branches	86	198,390	898	862	...	36
Other food, kindred products sales branches	211	249,139	1,865	1,372	93	400
Merchandise agents and brokers, food and related products, total	112	201,821	1,138	(NA)	(NA)	(NA)
Groceries, confectionery, meats	35	89,184	246	(NA)	(NA)	(NA)
Farm products (edible):						
Dairy, poultry products	20	29,423	308	(NA)	(NA)	(NA)
Fresh fruits, vegetables	57	83,214	584	(NA)	(NA)	(NA)
Assemblers of edible farm products, total	780	715,128	38,000	(NA)	(NA)	(NA)
Dairy, poultry products	422	439,588	5,732	(NA)	(NA)	(NA)
Fresh fruits, vegetables	358	275,540	32,268	(NA)	(NA)	(NA)
NEW ENGLAND						
Maine:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers	38	47,023	536	317	62	157
Farm products (edible) distributors	16	4,407	102	59	31	12
Manufacturers' sales branches, food and kindred products	25	34,937	414	370	...	44
Merchandise agents, brokers, food and related products	...	...	...	...	...	(NA)
Assemblers of (edible) farm products	10	3,237	275	(NA)	(NA)	(NA)
New Hampshire:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers	15	9,554	241	110	...	131
Farm products (edible) distributors	8	2,130	20	16	3	1
Manufacturers' sales branches, food and kindred products	17	16,668	167	124	...	43
Merchandise agents, brokers, food and related products	...	...	...	...	...	...
Assemblers of (edible) farm products	1	(D)	(D)	(D)	(D)	(D)
Vermont:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers	5	8,442	61	25	1	35
Farm products (edible) distributors	4	794	18	16	2	...
Manufacturers' sales branches, food and kindred products	13	10,397	160	116	...	44
Merchandise agents, brokers, food and related products	...	...	...	...	...	...
Assemblers of (edible) farm products	1	(D)	(D)	(D)	(D)	(D)
Massachusetts:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers	200	239,564	2,352	1,862	88	402
Farm products (edible) distributors	107	47,659	576	507	30	39
Manufacturers' sales branches, food and kindred products	70	213,173	1,910	1,569	37	304
Merchandise agents, brokers, food and related products	5	6,750	95	(NA)	(NA)	(NA)
Assemblers of (edible) farm products	8	3,132	27	(NA)	(NA)	(NA)
Rhode Island:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers	33	29,519	356	213	35	108
Farm products (edible) distributors	13	12,392	86	28	36	22
Manufacturers' sales branches, food and kindred products	10	33,985	499	447	...	52
Merchandise agents, brokers, food and related products	1	(D)	(D)	(D)	(D)	(D)
Assemblers of (edible) farm products	...	...	...	...	...	...
Connecticut:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers	76	55,761	628	408	50	170
Farm products (edible) distributors	66	32,144	393	345	44	4
Manufacturers' sales branches, food and kindred products	47	98,716	964	805	14	145
Merchandise agents, brokers, food and related products	...	...	...	...	...	...
Assemblers of (edible) farm products	7	4,979	70	(NA)	(NA)	(NA)
MIDDLE ATLANTIC						
New York:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers	696	903,960	8,732	6,629	197	1,906
Farm products (edible) distributors	357	325,501	3,497	2,877	284	336
Manufacturers' sales branches, food and kindred products	181	533,122	5,098	4,306	271	521
Merchandise agents, brokers, food and related products	24	82,878	172	(NA)	(NA)	(NA)
Assemblers of (edible) farm products	29	20,376	600	(NA)	(NA)	(NA)
New Jersey:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers	199	161,555	1,751	1,024	112	615
Farm products (edible) distributors	78	49,441	538	446	48	44
Manufacturers' sales branches, food and kindred products	59	164,166	1,336	1,052	45	239
Merchandise agents, brokers, food and related products	...	...	...	...	...	...
Assemblers of (edible) farm products	9	11,674	89	(NA)	(NA)	(NA)
Pennsylvania:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers	361	446,064	4,343	2,788	251	1,304
Farm products (edible) distributors	170	88,261	1,798	1,431	244	123
Manufacturers' sales branches, food and kindred products	108	269,280	2,770	2,261	8	501
Merchandise agents, brokers, food and related products	9	7,126	16	(NA)	(NA)	(NA)
Assemblers of (edible) farm products	17	22,237	301	(NA)	(NA)	(NA)

(D) Withheld to avoid disclosure. (NA) Not available. ... Represents zero.

Table 5D. FOOD AND RELATED WHOLESALE TRADES: 1954—COLD STORAGE SPACE—UNITED STATES AND STATES—Continued

Establishments, Sales, and Cold Storage Space

(Limited to establishments reporting 500 cubic feet or more of cold storage space)

State, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Cold storage space, end of year: Total (1,000 cu. ft.)	Cooler space (1,000 cu. ft.)	Freezer space (1,000 cu. ft.)	Type of space not reported (1,000 cu. ft.)
EAST NORTH CENTRAL						
Ohio:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers	229	267,441	2,482	1,435	71	976
Farm products (edible) distributors	140	165,562	981	837	94	50
Manufacturers' sales branches, food and kindred products	55	127,962	862	731	2	129
Merchandise agents, brokers, food and related products	4	6,187	29	(NA)	(NA)	(NA)
Assemblers of (edible) farm products	35	46,158	177	(NA)	(NA)	(NA)
Indiana:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers	87	133,528	970	546	16	408
Farm products (edible) distributors	55	41,788	500	480	12	8
Manufacturers' sales branches, food and kindred products	22	35,572	530	435	2	93
Merchandise agents, brokers, food and related products	2	(D)	(D)	(D)	(D)	(D)
Assemblers of (edible) farm products	5	5,686	68	(NA)	(NA)	(NA)
Illinois:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers	276	386,001	2,914	1,999	248	667
Farm products (edible) distributors	142	100,743	1,191	956	131	104
Manufacturers' sales branches, food and kindred products	96	320,562	2,382	2,233	59	90
Merchandise agents, brokers, food and related products	7	19,576	56	(NA)	(NA)	(NA)
Assemblers of (edible) farm products	22	92,029	770	(NA)	(NA)	(NA)
Michigan:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers	190	223,142	1,996	1,255	64	677
Farm products (edible) distributors	98	81,831	2,290	1,615	628	47
Manufacturers' sales branches, food and kindred products	48	118,065	895	768	1	126
Merchandise agents, brokers, food and related products	2	(D)	(D)	(D)	(D)	(D)
Assemblers of (edible) farm products	13	11,677	1,019	(NA)	(NA)	(NA)
Wisconsin:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers	127	160,555	1,678	1,254	174	250
Farm products (edible) distributors	46	32,570	369	308	46	15
Manufacturers' sales branches, food and kindred products	31	56,771	584	570	...	14
Merchandise agents, brokers, food and related products	...	...	...	...	...	...
Assemblers of (edible) farm products	44	44,366	530	(NA)	(NA)	(NA)
WEST NORTH CENTRAL						
Minnesota:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers	81	225,765	1,051	556	32	463
Farm products (edible) distributors	61	61,253	1,497	1,017	329	151
Manufacturers' sales branches, food and kindred products	22	59,859	475	454	1	20
Merchandise agents, brokers, food and related products	2	(D)	(D)	(D)	(D)	(D)
Assemblers of (edible) farm products	65	54,946	2,050	(NA)	(NA)	(NA)
Iowa:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers	68	150,399	839	624	91	124
Farm products (edible) distributors	35	29,927	580	481	17	82
Manufacturers' sales branches, food and kindred products	34	31,176	280	165	16	99
Merchandise agents, brokers, food and related products	2	(D)	(D)	(D)	(D)	(D)
Assemblers of (edible) farm products	74	66,674	678	(NA)	(NA)	(NA)
Missouri:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers	101	193,411	1,419	883	16	520
Farm products (edible) distributors	93	75,621	994	925	21	48
Manufacturers' sales branches, food and kindred products	28	59,210	463	418	6	39
Merchandise agents, brokers, food and related products	...	...	...	...	...	...
Assemblers of (edible) farm products	11	5,070	44	(NA)	(NA)	(NA)
North Dakota:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers	23	56,213	439	388	...	51
Farm products (edible) distributors	8	8,039	173	171	2	...
Manufacturers' sales branches, food and kindred products	7	15,061	121	115	...	6
Merchandise agents, brokers, food and related products	...	...	...	...	...	...
Assemblers of (edible) farm products	7	2,953	33	(NA)	(NA)	(NA)
South Dakota:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers	19	28,764	257	176	8	73
Farm products (edible) distributors	9	9,383	227	220	6	1
Manufacturers' sales branches, food and kindred products	4	3,886	44	43	...	1
Merchandise agents, brokers, food and related products	1	(D)	(D)	(D)	(D)	(D)
Assemblers of (edible) farm products	24	9,924	312	(NA)	(NA)	(NA)
Nebraska:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers	36	57,982	474	388	14	72
Farm products (edible) distributors	27	18,695	482	120	354	8
Manufacturers' sales branches, food and kindred products	13	8,390	100	48	...	52
Merchandise agents, brokers, food and related products	1	(D)	(D)	(D)	(D)	(D)
Assemblers of (edible) farm products	30	1[illegible],781	374	(NA)	(NA)	(NA)
Kansas:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers	52	134,294	750	488	11	251
Farm products (edible) distributors	37	26,956	759	645	82	32
Manufacturers' sales branches, food and kindred products	8	10,678	130	114	...	16
Merchandise agents, brokers, food and related products	1	(D)	(D)	(D)	(D)	(D)
Assemblers of (edible) farm products	22	8,082	202	(NA)	(NA)	(NA)

(D) Withheld to avoid disclosure. (NA) Not available. ... Represents zero.

Table 5D. FOOD AND RELATED WHOLESALE TRADES: 1954—COLD STORAGE SPACE—UNITED STATES AND STATES—Continued

Establishments, Sales, and Cold Storage Space

(Limited to establishments reporting 500 cubic feet or more of cold storage space)

State, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Cold storage space, end of year: Total (1,000 cu. ft.)	Cooler space (1,000 cu. ft.)	Freezer space (1,000 cu. ft.)	Type of space not reported (1,000 cu. ft.)
SOUTH ATLANTIC						
Delaware:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers	12	6,904	87	61	...	26
Farm products (edible) distributors	3	510	5	5	...	...
Manufacturers' sales branches, food and kindred products	6	9,552	75	47	...	28
Merchandise agents, brokers, food and related products	...	...	...	...	...	...
Assemblers of (edible) farm products	1	(D)	(D)	(D)	(D)	(D)
Maryland:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers	78	84,678	644	325	21	298
Farm products (edible) distributors	41	25,959	525	344	32	149
Manufacturers' sales branches, food and kindred products	20	65,168	742	673	...	69
Merchandise agents, brokers, food and related products	4	1,511	6	(NA)	(NA)	(NA)
Assemblers of (edible) farm products	3	1,700	81	(NA)	(NA)	(NA)
District of Columbia:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers	41	80,180	1,213	321	209	683
Farm products (edible) distributors	23	23,573	372	345	10	17
Manufacturers' sales branches, food and kindred products	11	53,891	367	317	...	50
Merchandise agents, brokers, food and related products	2	(D)	(D)	(D)	(D)	(D)
Assemblers of (edible) farm products	2	(D)	(D)	(D)	(D)	(D)
Virginia:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers	79	63,379	929	682	101	146
Farm products (edible) distributors	39	20,660	405	270	134	1
Manufacturers' sales branches, food and kindred products	35	69,123	451	385	1	65
Merchandise agents, brokers, food and related products	2	(D)	(D)	(D)	(D)	(D)
Assemblers of (edible) farm products	8	2,771	19	(NA)	(NA)	(NA)
West Virginia:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers	36	28,334	265	152	75	38
Farm products (edible) distributors	42	18,420	449	410	21	18
Manufacturers' sales branches, food and kindred products	26	37,210	640	577	1	62
Merchandise agents, brokers, food and related products	1	(D)	(D)	(D)	(D)	(D)
Assemblers of (edible) farm products	3	299	6	(NA)	(NA)	(NA)
North Carolina:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers	93	84,072	877	483	73	321
Farm products (edible) distributors	55	38,497	940	684	75	181
Manufacturers' sales branches, food and kindred products	57	99,055	813	635	1	177
Merchandise agents, brokers, food and related products	...	...	...	...	...	...
Assemblers of (edible) farm products	4	783	13	(NA)	(NA)	(NA)
South Carolina:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers	40	31,478	476	335	59	82
Farm products (edible) distributors	18	15,399	440	427	1	12
Manufacturers' sales branches, food and kindred products	29	39,287	500	443	4	53
Merchandise agents, brokers, food and related products	...	...	...	...	...	...
Assemblers of (edible) farm products	1	(D)	(D)	(D)	(D)	(D)
Georgia:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers	89	91,549	724	429	51	244
Farm products (edible) distributors	73	39,222	607	578	16	13
Manufacturers' sales branches, food and kindred products	40	93,702	767	654	...	113
Merchandise agents, brokers, food and related products	6	9,206	81	(NA)	(NA)	(NA)
Assemblers of (edible) farm products	6	4,550	41	(NA)	(NA)	(NA)
Florida:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers	152	106,699	1,989	802	53	1,134
Farm products (edible) distributors	97	60,049	745	577	92	76
Manufacturers' sales branches, food and kindred products	65	144,605	1,910	1,647	38	225
Merchandise agents, brokers, food and related products	8	9,026	33	(NA)	(NA)	(NA)
Assemblers of (edible) farm products	19	17,598	240	(NA)	(NA)	(NA)
EAST SOUTH CENTRAL						
Kentucky:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers	63	99,846	759	208	29	522
Farm products (edible) distributors	30	13,606	204	186	17	1
Manufacturers' sales branches, food and kindred products	10	24,909	179	147	1	31
Merchandise agents, brokers, food and related products	1	(D)	(D)	(D)	(D)	(D)
Assemblers of (edible) farm products	4	1,169	8	(NA)	(NA)	(NA)
Tennessee:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers	65	143,558	697	460	...	237
Farm products (edible) distributors	73	43,359	797	735	25	37
Manufacturers' sales branches, food and kindred products	25	64,680	539	486	...	53
Merchandise agents, brokers, food and related products	2	(D)	(D)	(D)	(D)	(D)
Assemblers of (edible) farm products	7	3,308	90	(NA)	(NA)	(NA)
Alabama:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers	45	29,274	379	271	11	97
Farm products (edible) distributors	55	32,415	495	358	132	5
Manufacturers' sales branches, food and kindred products	32	81,248	804	689	...	115
Merchandise agents, brokers, food and related products	3	4,080	193	(NA)	(NA)	(NA)
Assemblers of (edible) farm products	2	(D)	(D)	(D)	(D)	(D)

(D) Withheld to avoid disclosure. (NA) Not available. ... Represents zero.

Table 5D. FOOD AND RELATED WHOLESALE TRADES: 1954—COLD STORAGE SPACE—UNITED STATES AND STATES—Continued
Establishments, Sales, and Cold Storage Space

(Limited to establishments reporting 500 cubic feet or more of cold storage space)

State, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Cold storage space, end of year: Total (1,000 cu. ft.)	Cooler space (1,000 cu. ft.)	Freezer space (1,000 cu. ft.)	Type of space not reported (1,000 cu. ft.)
EAST SOUTH CENTRAL—Continued						
Mississippi:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers	64	77,166	757	561	4	192
Farm products (edible) distributors	20	8,067	231	196	24	11
Manufacturers' sales branches, food and kindred products	21	30,044	227	203	...	24
Merchandise agents, brokers, food and related products	...	...	...	...	...	...
Assemblers of (edible) farm products	4	1,781	10	(NA)	(NA)	(NA)
WEST SOUTH CENTRAL						
Arkansas:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers	54	42,417	575	429	75	71
Farm products (edible) distributors	26	12,037	240	229	8	3
Manufacturers' sales branches, food and kindred products	16	28,457	377	345	...	32
Merchandise agents, brokers, food and related products	...	...	...	...	...	(NA)
Assemblers of (edible) farm products	4	774	12	(NA)	(NA)	(NA)
Louisiana:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers	83	60,313	814	381	90	343
Farm products (edible) distributors	50	27,236	794	748	18	28
Manufacturers' sales branches, food and kindred products	31	105,394	930	821	...	109
Merchandise agents, brokers, food and related products	1	(D)	(D)	(D)	(D)	(D)
Assemblers of (edible) farm products	4	2,090	23	(NA)	(NA)	(NA)
Oklahoma:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers	57	82,525	716	395	172	149
Farm products (edible) distributors	40	18,101	409	348	45	16
Manufacturers' sales branches, food and kindred products	14	23,205	267	214	2	51
Merchandise agents, brokers, food and related products	...	...	...	...	...	...
Assemblers of (edible) farm products	7	3,255	90	(NA)	(NA)	(NA)
Texas:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers	300	370,455	3,177	2,009	72	1,096
Farm products (edible) distributors	188	119,286	2,818	2,355	169	294
Manufacturers' sales branches, food and kindred products	78	187,292	1,758	1,541	32	185
Merchandise agents, brokers, food and related products	3	549	9	(NA)	(NA)	(NA)
Assemblers of (edible) farm products	25	19,715	170	(NA)	(NA)	(NA)
MOUNTAIN						
Montana:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers	23	26,132	224	164	...	60
Farm products (edible) distributors	15	8,895	164	151	1	12
Manufacturers' sales branches, food and kindred products	5	7,044	49	49	...	...
Merchandise agents, brokers, food and related products	...	...	...	...	...	...
Assemblers of (edible) farm products	1	(D)	(D)	(D)	(D)	(D)
Idaho:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers	17	21,230	182	91	1	90
Farm products (edible) distributors	9	6,398	140	119	...	21
Manufacturers' sales branches, food and kindred products	4	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers, food and related products	...	...	...	...	...	...
Assemblers of (edible) farm products	11	3,849	736	(NA)	(NA)	(NA)
Wyoming:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers	9	7,860	61	34	4	23
Farm products (edible) distributors	3	1,930	74	74	...	...
Manufacturers' sales branches, food and kindred products	...	...	...	...	...	...
Merchandise agents, brokers, food and related products	...	...	...	...	...	...
Assemblers of (edible) farm products	...	...	...	...	...	...
Colorado:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers	58	66,302	1,038	306	27	705
Farm products (edible) distributors	46	28,462	521	340	174	7
Manufacturers' sales branches, food and kindred products	7	15,203	100	98	1	1
Merchandise agents, brokers, food and related products	2	(D)	(D)	(D)	(D)	(D)
Assemblers of (edible) farm products	18	7,242	322	(NA)	(NA)	(NA)
New Mexico:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers	21	21,105	183	117	23	43
Farm products (edible) distributors	20	10,286	143	125	3	15
Manufacturers' sales branches, food and kindred products	4	4,596	38	26	...	12
Merchandise agents, brokers, food and related products	...	...	...	...	...	...
Assemblers of (edible) farm products	...	...	...	...	...	...
Arizona:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers	36	40,533	502	206	1	295
Farm products (edible) distributors	29	18,486	464	341	44	79
Manufacturers' sales branches, food and kindred products	9	22,551	162	132	...	30
Merchandise agents, brokers, food and related products	1	(D)	(D)	(D)	(D)	(D)
Assemblers of (edible) farm products	3	2,487	11	(NA)	(NA)	(NA)
Utah:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers	18	21,758	197	100	...	97
Farm products (edible) distributors	27	17,145	358	329	14	15
Manufacturers' sales branches, food and kindred products	5	4,886	57	43	...	14
Merchandise agents, brokers, food and related products	...	...	...	...	...	...
Assemblers of (edible) farm products	6	9,543	112	(NA)	(NA)	(NA)

(D) Withheld to avoid disclosure. (NA) Not available. ... Represents zero.

Table 5D FOOD AND RELATED WHOLESALE TRADES 1954–COLD STORAGE SPACE–UNITED STATES AND STATES–Continued
Establishments, Sales, and Cold Storage Space

(Limited to establishments reporting 500 cubic feet or more of cold storage space)

State, type of operation, and kind of business	Establishments (Number)	Sales ($1,000)	Cold storage space, end of year: Total (1,000 cu. ft.)	Cooler space (1,000 cu. ft.)	Freezer space (1,000 cu. ft.)	Type of space not reported (1,000 cu. ft.)
MOUNTAIN—Continued						
Nevada:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers	9	5,630	62	51	...	11
Farm products (edible) distributors	3	1,630	26	26	...	...
Manufacturers' sales branches, food and kindred products	2	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers, food and related products	...	...	...	...	...	...
Assemblers of (edible) farm products	...	...	...	...	...	...
PACIFIC						
Washington:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers	91	128,128	1,290	670	248	372
Farm products (edible) distributors	57	60,817	2,532	892	1,610	30
Manufacturers' sales branches, food and kindred products	29	68,240	813	498	8	307
Merchandise agents, brokers, food and related products	1	(D)	(D)	(D)	(D)	(D)
Assemblers of (edible) farm products	81	71,083	20,972	(NA)	(NA)	(NA)
Oregon:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers	62	56,799	583	330	31	222
Farm products (edible) distributors	40	30,412	599	536	57	6
Manufacturers' sales branches, food and kindred products	18	20,070	174	101	21	52
Merchandise agents, brokers, food and related products	2	(D)	(D)	(D)	(D)	(D)
Assemblers of (edible) farm products	14	9,514	1,923	(NA)	(NA)	(NA)
California:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers	419	655,699	6,864	3,024	878	2,962
Farm products (edible) distributors	258	205,965	3,138	2,052	806	280
Manufacturers' sales branches, food and kindred products	112	323,314	2,587	1,973	28	586
Merchandise agents, brokers, food and related products	12	14,209	240	(NA)	(NA)	(NA)
Assemblers of (edible) farm products	108	116,083	5,426	(NA)	(NA)	(NA)

(D) Withheld to avoid disclosure. (NA) Not available. ... Represents zero.

COMMODITY LINE SALES

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Table 6A.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—UNITED STATES, BY KIND OF BUSINESS

Commodity line code	Kind of business and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution[1] (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col.1 as percent of Col.4 (5)
	FARM PRODUCTS (RAW MATERIALS) MERCHANTS					
	All establishments (number)...3,853					
	Total sales ($1,000).....$9,231,941					
	Sales reported by commodity line, total	8,780,390	100.0	3.341	xxx	xxx
080	Peanuts	69,644	0.8	142	162,755	42.8
	Unshelled	6,146		44	34,441	17.8
	Shelled	40,225		77	131,141	30.7
	Not reported in detail	23,273		55	26,413	88.1
570	Industrial equipment, supplies	12,665	0.1	37	286,637	4.4
821	Cotton (raw), including linters	2,462,810	28.0	548	3,036,124	81.1
822	Grains	3,560,413	40.5	833	3,914,068	91.0
823	Hides, skins, pelts	344,661	3.9	523	403,605	85.4
830	Livestock	841,707	9.6	616	902,820	93.2
	Cattle, calves	432,043		280	515,937	83.7
	Sheep, lambs	18,987		62	126,568	15.0
	Hogs	149,349		145	293,198	50.9
	Other livestock	7,981		58	34,798	22.9
	Not reported in detail	233,347		236	273,352	85.4
831	Tobacco (leaf)	290,329	3.3	209	295,161	98.4
840	Wool, mohair (raw, tops, noils)	461,350	5.3	320	549,768	83.9
	Raw wool	219,466		189	379,377	57.8
	Wool tops, noils	137,694		92	238,844	57.7
	Not reported in detail	104,190		110	127,295	81.8
841	Other inedible farm products	273,197	3.1	231	748,375	36.5
851	Hay, straw, alfalfa	30,426	0.3	148	73,868	41.2
860	Feeds, including pet foods	61,584	0.7	311	470,629	13.1
	Poultry feeds mixed at this establishment	5,959		58	78,673	7.6
	Other poultry feeds	3,709		73	168,711	2.2
	Livestock feeds mixed at this establishment	3,737		65	71,521	5.2
	Other livestock feeds	18,379		98	183,756	10.0
	Other feeds	3,746		55	49,947	7.5
	Not reported in detail	26,054		152	191,566	13.6
880	Seeds (field and vegetable)	15,373	0.2	191	203,059	7.6
881	Oil seeds, oil nuts, oil kernels	65,370	0.7	62	398,380	16.4
882	Fertilizer, fertilizer materials	18,726	0.2	198	500,084	3.7
	Commodities, n.e.c.	224,508	2.6	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	47,627	0.5	351	1,499,913	3.2
	GENERAL-LINE GROCERY WHOLESALERS					
	All establishments (number)....3,320					
	Total sales ($1,000).....$7,353,560					
	Sales reported by commodity line, total	5 421,215	100.0	2,147	xxx	xxx
000	Canned, bottled foods	1,763,059	32.5	2,147	5,421,215	32.5
	Canned baby foods	51,982		1,104	3,210.674	1.6
	Canned fruits, fruit juices	319,891		1,531	3,831,407	8.3
	Canned vegetables, vegetable juices	442,487		1,532	3,844,567	11.5
	Canned fish, seafood	110,455		1,487	3,778,511	2.9
	Canned meats	87,571		1,485	3,744,886	2.3
	Canned milk	121,341		1,484	3,784,806	3.2
	Other canned, bottled foods	156,336		1,171	3,186,671	4.9
	Not reported in detail	472,996		484	1,303,800	36.3
010	Coffee (green, roasted)	323.213	6.0	1,932	5,003,575	6.5
	Green coffee	6,993		73	218,010	3.2
	Roasted coffee	227,444		1,489	2,712,951	8.4
	Not reported in detail	88,776		404	1,164,022	7.6
020	Confectionery	127,062	2.3	1,646	4,374,610	2.9
	Candy, including chocolates	60,634		1,257	3,287,702	1.8
	Chewing gum	16,146		1,153	2,942,239	0.5
	Fountain fruits, syrups, potato chips, etc.	9,883		471	1,391,846	0.7
	Not reported in detail	40,399		324	986,156	4.1
030	Frozen foods	169,665	3.1	458	2,236.941	7.6
	Frozen fruits, juices	29,256		250	1,305,189	2.2
	Frozen vegetables	33,624		251	1,317,720	2.6
	Frozen fish, seafood	13,070		241	1,295,170	1.0
	Other frozen food	16,714		217	1,214.556	1.4
	Not reported in detail	77,001		189	967.765	8.0
040	Groceries (except as specified)	1,376,355	25.4	2,147	5,421,215	25.4
	Flour, related products	208,539		1,517	3,787,525	5.5
	Sugar (refined)	240,751		1,533	3,809,231	6.3
	Oleomargarine, butter substitutes	39,036		1,027	2,961,711	1.3
	Cooking oils, vegetable shortening	75,179		1,426	3,582,148	2.1
	Bakery products	19,820		605	1,380,468	1.4
	Tea	34,197		1,429	3,641,597	0.9
	Dried fruits	29,631		1,295	3,512,842	0.8
	Other groceries: pickles, jams, breakfast cereals, sauces, etc.	310,916		1,425	3,506,764	8.9
	Not reported in detail	418,286		450	1,308,393	32.0
	GENERAL-LINE GROCERY WHOLESALERS—Con.					
050	Dairy products, ice cream, ices	117,793	2.2	828	2,592,018	4.5
	Butter	18,455		146	730,204	2.5
	Cheese	33,459		704	2,001,623	1.7
	Ice cream, ices	1,848		37	201,600	0.9
	Milk, cream (fluid)	4,727		41	161,665	2.9
	Other dairy products	1,686		88	281,749	0.6
	Not reported in detail	57,618		96	515,727	11.2
052	Eggs (fresh, storage)	18,643	0.3	126	539,479	3.5
060	Poultry	11,889	0.2	96	517,540	2.3
	Live poultry	444		4	34,216	1.3
	Dressed poultry	8,412		66	354,206	2.4
	Not reported in detail	3,033		28	90,003	3.4
070	Fresh fruits, vegetables, berries	172,394	3.2	425	1,565,078	11.0
	Fresh fruits, berries	52,629		245	794,897	6.6
	Fresh vegetables	58,858		288	877,851	6.7
	Not reported in detail	60,907		122	657,278	9.3
080	Peanuts	8,045	0.1	453	1,410,555	0.6
	Unshelled	2,681		284	886,069	0.3
	Shelled	1,924		309	1,069,243	0.2
	Not reported in detail	3,440		48	141,370	2.4
090	Meats, provisions	127,694	2.4	602	1,657,038	7.7
	Fresh meats (except sausages)	27,718		89	418,069	6.6
	Cured, boiled, smoked meats	15,971		240	639,382	2.5
	Sausages	4,650		116	359,081	1.3
	Lard	12,714		431	941,519	1.4
	Other meat (including game)	3,394		74	310,677	1.1
	Not reported in detail	63,247		103	529,918	11.9
100	Food, beverage basic materials	16,109	0.3	428	1,304,517	1.2
101	Miscellaneous food products	66,159	1.2	296	868,398	7.6
102	Beer, fermented malt liquors	19,091	0.4	96	406,478	4.7
103	Soft drinks	7,695	0.1	430	1,471,651	0.5
104	Spirits	10,048	0.2	16	101,786	9.9
110	Cigarettes, cigars, tobacco	415,792	7.7	1,511	4,036,736	10.3
	Cigarettes	261,710		1,058	2,764,642	9.5
	Cigars	12,970		894	2,218,538	0.6
	Other tobacco	25.750		976	2,420,613	1.1
	Not reported in detail	115,362		403	1,227,939	9.4
111	Smokers' supplies and pipes	11,140	0.2	97	340,289	3.3
150	Drugs, druggist sundries	40,187	0.7	981	2,600,827	1.5
160	Soaps, detergents	283,326	5.2	1,681	4,240,320	6.7
	Toilet soaps	34,030		1,229	3,070,337	1.1
	Laundry soaps, chips, powders	81,501		1,229	3,057,272	2.7
	Household detergents	87,348		1,152	2,842,622	3.1
	Not reported in detail	80,447		406	1,104,398	7.3
165	Wrapping paper and paper products	90,206	1.7	1,318	3,200,005	2.8
302	Kitchen utensils, miscellaneous homewares	9,665	0.2	223	708,899	1.4
450	Hardware	35,448	0.7	594	1,210,916	2.9
645	School equipment, supplies	7.705	0.1	752	1,613,438	0.5
860	Feeds, including pet foods	64,679	1.2	846	1,878,723	3.4
	Poultry feeds, mixed at this establishment	1,813		62	74,105	2.4
	Other poultry feeds	8,755		328	467,926	1.9
	Livestock feeds mixed at this establishment	1,621		38	57,693	2.8
	Other livestock feeds	14,304		327	450,036	3.2
	Other feeds	22,908		478	1,221,375	1.9
	Not reported in detail	15,278		198	454,204	3.4
	Commodities, n.e.c., including labor, service and rental receipts	128,153	2.4	(NA)	(NA)	(NA)
	CONFECTIONERY WHOLESALERS					
	All establishments (number)...1,909					
	Total sales ($1,000).....$527,446					
	Sales reported by commodity line, total	375,478	100.0	1,429	xxx	xxx
000	Canned, bottled foods	4,579	1.2	100	37,520	12.2
	Canned baby foods	11		5	1,752	0.6
	Canned fruits, fruit juices	727		38	20,844	3.5
	Canned vegetables, vegetable juices	323		23	6,384	5.1
	Canned fish, seafood	141		24	5,340	2.6
	Canned meats	1,400		40	20,719	6.8
	Canned milk	18		7	2,359	0.8
	Other canned, bottled foods	1,140		31	10,614	10.7
	Not reported in detail	819		15	3,272	25.0
010	Coffee (green, roasted)	516	0.1	30	10,920	4.7

D Withheld to avoid disclosure. NA Not available. n.e.c. Not elsewhere classified. xxx Not applicable. Z Less than $500. ... Represents zero.

Table 6A.—MERCHANT WHOLESALERS: 1954—COMMODITY-LINE SALES—UNITED STATES, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution[1] (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col.1 as percent of Col.4 (5)
	CONFECTIONERY WHOLESALERS—Con.					
020	Confectionery	281,762	75.0	1,429	375,478	75.0
	Candy, including chocolates	131,677		833	229,469	57.4
	Chewing gum	13,385		591	152,016	8.8
	Fountain fruits, syrups, potato chips, etc.	66,160		660	175,565	37.7
	Not reported in detail	70,540		348	88,929	79.3
030	Frozen foods	1,991	0.5	18	7,491	26.6
040	Groceries (except as specified)	9,125	2.4	220	54,929	16.6
	Flour, related products	600		9	6,489	9.2
	Sugar (refined)	190		9	3,633	5.2
	Oleomargarine, butter substitutes	1,644		53	17,688	9.3
	Cooking oils, vegetable shortening	420		26	7,356	5.7
	Bakery products	3,360		111	25,758	13.0
	Tea	101		18	5,137	2.0
	Dried fruits	59		7	1,636	3.6
	Other groceries: pickles, jams, breakfast cereals, sauces, etc.	2,035		82	24,438	8.3
	Not reported in detail	716		11	2,879	24.9
050	Dairy products, ice cream, ices	1,302	0.3	65	18,691	7.0
	Butter	35		7	2,311	1.5
	Cheese	702		44	12,845	5.5
	Ice cream, ices	249		15	5,510	4.5
	Milk, cream (fluid)	17		5	1,415	1.2
	Other dairy products	76		7	1,903	4.0
	Not reported in detail	223		4	521	42.8
080	Peanuts	3,932	1.0	211	48,737	8.1
	Unshelled	721		80	24,622	2.9
	Shelled	2,341		156	37,318	6.3
	Not reported in detail	870		30	5,937	14.7
100	Food, beverage basic materials	572	0.2	32	8,641	6.6
	Malt, malt extract	34		4	1,259	2.7
	Yeast (brewers, bakers)	42		8	1,929	2.2
	Other food, beverage basic materials	369		(NA)	(NA)	(NA)
	Not reported in detail	127		7	1,116	11.4
101	Miscellaneous food products	4,315	1.1	57	14,121	30.6
103	Soft drinks	1,173	0.3	23	6,754	17.4
110	Cigarettes, cigars, tobacco	36,402	9.7	270	112,571	32.3
	Cigarettes	19,372		113	61,483	31.5
	Cigars	4,433		187	77,354	5.7
	Other tobacco	1,106		77	35,485	3.1
	Not reported in detail	11,491		62	29,729	38.7
111	Smokers' supplies and pipes	742	0.2	38	25,791	2.9
150	Drugs, druggist sundries	8,145	2.2	171	66,794	12.2
165	Wrapping paper and paper products	4,219	1.1	130	47,982	8.8
230	Piece goods and domestics	471	0.1	20	7,135	6.6
240	Dry goods, notions	455	0.1	44	10,678	4.3
645	School equipment, supplies	2,029	0.5	148	41,503	4.9
860	Feeds, including pet foods	522	0.1	10	5,590	9.3
900	Toys, games, athletic goods	1,337	0.4	71	23,400	5.7
	Commodities, n.e.c., including labor, service and rental receipts	11,889	3.2	(NA)	(NA)	(NA)
	FISH, SEA FOOD DISTRIBUTORS					
	All establishments (number)...1,808					
	Total sales ($1,000).....$653,698					
	Sales reported by commodity line, total	508,668	100.0	1,332	xxx	xxx
000	Canned, bottled foods	9,401	1.8	86	40,394	23.3
	Canned fruits, fruit juices	174		10	6,808	2.6
	Canned vegetables, vegetable juices	126		8	2,466	5.1
	Canned fish, seafood	8,539		72	31,504	27.1
	Canned meats	16		7	2,157	0.7
	Other canned, bottled foods	42		(NA)	(NA)	(NA)
	Not reported in detail	504		6	4,439	11.4
030	Frozen foods	207,479	40.8	551	309,563	67.0
	Frozen fruits, juices	2,895		41	24,515	11.8
	Frozen vegetables	10,152		52	33,624	30.2
	Frozen fish, seafood	184,041		504	286,109	64.3
	Other frozen foods	3,896		35	18,355	21.2
	Not reported in detail	6,495		38	12,318	52.7
060	Poultry	880	0.2	34	8,237	10.7
062	Fish, seafood (fresh)	282,295	55.5	1,118	366,194	77.1
070	Fresh fruits, vegetables, berries	1,212	0.2	10	5,153	23.5
090	Meats, provisions	1,199	0.2	21	10,176	11.8
	Fresh meats (except sausages)	145		6	2,466	5.9
	Cured, boiled, smoked meats	718		8	3,763	19.1
	Sausages	23		6	1,359	1.7
	Other meats, provisions	86		(NA)	(NA)	(NA)
	Not reported in detail	227		10	3,029	7.5
	FISH, SEA FOOD DISTRIBUTORS—Con.					
101	Miscellaneous food products	528	0.1	14	3,388	15.6
	Commodities, n.e.c.	5,041	1.0	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	633	0.1	22	10,006	6.3
	MEAT, MEAT PRODUCTS WHOLESALERS					
	All establishments (number)...4,357					
	Total sales ($1,000).....$2,866,193					
	Sales reported by commodity line, total	2,406,624	100.0	3,384	xxx	xxx
000	Canned, bottled foods	25,947	1.1	494	395,699	6.6
	Canned baby foods	159		14	9,727	1.6
	Canned fruits, fruit juices	356		43	33,224	1.1
	Canned vegetables, vegetable juices	846		44	34,012	2.5
	Canned fish, seafood	1,293		45	45,667	2.8
	Canned meats	20,058		389	311,882	6.4
	Canned milk	238		30	21,876	1.1
	Other canned, bottled foods	408		41	26,426	1.5
	Not reported in detail	2,589		53	42,685	6.1
030	Frozen foods	24,620	1.0	342	246,152	10.0
	Frozen fruits, juices	1,041		84	55,993	1.9
	Frozen vegetables	1,630		102	61,067	2.7
	Frozen fish, seafood	2,436		200	136,056	1.8
	Other frozen foods	15,314		133	111,317	13.8
	Not reported in detail	4,199		39	23,400	17.9
040	Groceries (except as specified)	11,697	0.5	455	337,971	3.5
	Flour, related products	491		24	15,421	3.2
	Sugar (refined)	241		29	17,128	1.4
	Oleomargarine, butter substitutes	3,608		309	251,311	1.4
	Cooking oils, vegetable shortening	3,197		198	180,735	1.8
	Bakery products	958		34	37,467	2.6
	Tea	35		15	10,193	0.3
	Dried fruits	25		9	6,526	0.4
	Other groceries: pickles, jams, breakfast cereals, sauces, etc.	618		59	25,146	2.5
	Not reported in detail	2,524		47	21,714	11.6
050	Dairy products, ice cream, ices	18,578	0.8	690	498,891	3.7
	Butter	6,266		421	329,248	1.9
	Cheese	9,763		568	417,735	2.3
	Ice cream, ices	115		26	12,746	0.9
	Milk, cream (fluid)	295		33	14,124	2.1
	Other dairy products	109		16	14,281	0.8
	Not reported in detail	2,030		52	29,669	6.8
052	Eggs (fresh, storage)	8,592	0.4	407	290,744	3.0
060	Poultry	49,468	2.1	847	640,492	7.7
	Live poultry	1,592		42	29,360	5.4
	Dressed poultry	40,879		740	547,837	7.5
	Not reported in detail	6,997		69	58,314	12.0
062	Fish, seafood (fresh)	2,963	0.1	87	44,629	6.6
070	Fresh fruits, vegetables, berries	4,770	0.2	44	27,393	17.4
090	Meats, provisions	2,234,136	92.8	3,384	2,406,624	92.8
	Fresh meats, (except sausages)	1,357,073		2,215	1,675,658	81.0
	Cured, boiled, smoked meats	171,932		1,527	996,447	17.3
	Sausages	73,151		1,086	700,523	10.4
	Lard	25,328		817	569,670	4.4
	Other meat (including game)	43,113		396	266,397	16.2
	Not reported in detail	563,539		848	606,919	92.9
100	Food, beverage basic materials	2,751	0.1	41	25,987	10.6
101	Miscellaneous food products	2,681	0.1	51	43,138	6.2
110	Cigarettes, cigars, tobacco	4,241	0.2	16	9,085	46.7
	Commodities, n.e.c., including labor, service and rental receipts	16,180	0.7	(NA)	(NA)	(NA)
	SPECIALTY-LINE GROCERY WHOLESALERS					
	All establishments (number)...9,221					
	Total sales ($1,000).....$5,919,993					
	Sales reported by commodity line, total	4,973,566	100.0	6,572	xxx	xxx
000	Canned, bottled foods	531,126	10.7	1,582	1,137,818	46.7
	Canned baby foods	5,687		156	125,774	4.5
	Canned fruits, fruit juices	62,844		734	455,274	13.8
	Canned vegetables, vegetable juices	95,119		708	406,989	23.4
	Canned fish, seafood	50,769		715	402,035	12.6
	Canned meats	97,518		549	330,222	29.5
	Canned milk	13,647		453	275,379	5.0
	Other canned, bottled foods	41,665		527	292,794	14.2
	Not reported in detail	163,877		357	339,238	48.3
010	Coffee (green, roasted)	1,355,459	27.3	979	1,871,380	72.4
	Green coffee	927,690		119	986,421	94.0
	Roasted coffee	89,578		653	401,061	22.3
	Not reported in detail	338,191		231	615,006	55.0

D Withheld to avoid disclosure. NA Not available. n.e.c. Not elsewhere classified. xxx Not applicable. Z Less than $500. ... Represents zero.

Table 6A.—MERCHANT WHOLESALERS: 1954—COMMODITY-LINE SALES—UNITED STATES, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution[1] (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col.1 as percent of Col.4 (5)
	SPECIALTY-LINE GROCERIES WHOLESALERS—Con.					
020	Confectionery	25,598	0.5	767	372,940	6.9
	Candy, including chocolates	10,469		474	211,794	4.9
	Chewing gum	1,660		185	94,621	1.8
	Fountain fruits, syrups, potato chips, etc.	9,905		298	156,607	6.3
	Not reported in detail	3,564		108	67,674	5.3
030	Frozen foods	401,627	8.1	785	737,805	54.4
	Frozen fruits, juices	100,789		435	476,259	21.2
	Frozen vegetables	99,774		361	360,107	27.7
	Frozen fish, seafood	46,513		384	416,869	11.2
	Other frozen foods	67,851		412	441,237	15.4
	Not reported in detail	86,700		196	163,821	52.9
040	Groceries (except as specified)	999,796	20.1	3,026	2,927,840	34.1
	Flour, related products	121,027		762	519,214	23.3
	Sugar (refined)	146,891		627	522,563	28.1
	Oleomargarine, butter substitutes	30,974		612	494,498	6.3
	Cooking oils, vegetable shortening	33,933		725	465,959	7.3
	Bakery products	138,623		855	319,721	43.4
	Tea	64,939		599	550,273	11.8
	Dried fruits	19,951		372	261,432	7.6
	Other groceries: pickles, jams, breakfast cereals, sauces, etc.	199,717		1,185	1,657,798	12.0
	Not reported in detail	243,741		500	376,103	64.8
050	Dairy products, ice cream, ices	983,374	19.8	2,014	1,387,949	70.9
	Butter	245,317		562	568,909	43.1
	Cheese	238,003		1,010	827,115	28.8
	Ice cream, ices	78,294		343	140,881	55.6
	Milk, cream (fluid)	214,533		561	304,826	70.4
	Other dairy products	93,664		382	370,745	25.3
	Not reported in detail	113,563		273	171,280	66.3
052	Eggs (fresh, storage)	63,043	1.3	289	343,733	18.3
060	Poultry	11,003	0.2	112	96,715	11.4
	Live poultry	319		16	5,015	6.4
	Dressed poultry	5,193		72	75,330	6.9
	Not reported in detail	5,491		29	19,661	27.9
062	Fish, seafood (fresh)	6,097	0.1	52	30,107	20.3
	Fresh fruits, vegetables, berries	21,229	0.4	145	116,205	18.3
080	Peanuts	11,170	0.2	240	134,214	8.3
	Unshelled	3,527		95	54,888	6.4
	Shelled	6,171		156	86,898	7.1
	Not reported in detail	1,472		29	16,443	9.0
090	Meats, provisions	25,895	0.5	353	217,609	11.9
	Fresh meats (except sausages)	6,735		60	25,396	26.5
	Cured, boiled, smoked meats	5,434		162	88,536	6.1
	Sausages	1,288		74	34,174	3.8
	Lard	3,242		110	77,553	4.2
	Other meat (including game)	1,359		39	30,909	4.4
	Not reported in detail	7,837		60	47,749	16.4
100	Food, beverage basic materials	33,740	0.7	241	346,836	9.7
	Malt, malt extract	299		40	23,526	1.3
	Raw sugar, industrial molasses	2,191		18	18,041	12.1
	Sausage casings	293		9	2,741	10.7
	Yeast (brewers, bakers)	1,330		79	47,016	2.8
	Other basic food products	14,984		107	54,443	27.5
	Not reported in detail	14,643		28	102,251	14.3
101	Miscellaneous food products	145,925	2.9	524	452,553	32.2
102	Beer, fermented malt liquors	8,761	0.2	97	56,010	15.6
103	Soft drinks	117,519	2.4	909	175,690	66.9
104	Spirits	13,202	0.3	13	138,121	9.6
110	Cigarettes, cigars, tobacco	16,848	0.3	238	235,596	7.2
	Cigarettes	8,979		141	72,062	12.5
	Cigars	815		93	58,425	1.4
	Other tobacco	804		86	51,840	1.6
	Not reported in detail	6,250		83	157,187	4.0
150	Drugs, druggist sundries	5,217	0.1	147	154,558	3.4
160	Soaps, detergents	20,575	0.4	525	321,739	6.4
	Toilet soaps	1,847		231	171,594	1.1
	Laundry soaps, chips, powders	4,455		310	189,577	2.3
	Household detergents	4,475		248	157,648	2.8
	Not reported in detail	9,798		150	101,900	9.6
165	Wrapping paper and paper products	16,716	0.3	377	357,272	4.7
841	Other inedible farm products	6,935	0.1	9	59,855	11.6
860	Feeds, including pet foods	10,435	0.2	230	265,976	3.9
	Poultry feeds mixed at this establishment	357		12	7,614	4.7
	Other poultry feeds	1,099		65	41,671	2.6
	Feeds, including pet foods—Con.					
	Livestock feeds mixed at this establishment	155		11	5,899	2.6
	Other livestock feeds	1,317		62	42,916	3.1
	Other feeds	2,432		102	97,086	2.5
	Not reported in detail	5,075		72	126,062	4.0
	Commodities, n.e.c., including labor, service and rental receipts	142,276	2.9	(NA)	(NA)	(NA)
	POULTRY, POULTRY PRODUCTS DISTRIBUTORS					
	All establishments (number)...2,660					
	Total sales ($1,000).....$1,475,195					
	Sales reported by commodity line, total	1,170,346	100.0	1,873	xxx	xxx
000	Canned, bottled foods	2,004	0.2	42	40,665	4.9
	Canned fruits, fruit juices	154		7	4,586	3.4
	Canned vegetables, vegetable juices	212		7	3,841	5.5
	Canned fish, seafood	144		8	5,323	2.7
	Canned meats	1,139		24	20,954	5.4
	Other canned, bottled foods	307		(NA)	(NA)	(NA)
	Not reported in detail	48		5	645	7.4
030	Frozen foods	4,149	0.4	68	58,472	7.1
	Frozen fruits, juices	555		14	8,082	6.9
	Frozen vegetables	520		14	8,463	6.1
	Frozen fish, seafood	277		16	10,216	2.7
	Other frozen foods	1,918		37	38,610	5.0
	Not reported in detail	879		11	11,114	7.9
040	Groceries (except as specified)	2,843	0.2	100	60,534	4.7
	Flour, related products	34		7	1,993	1.7
	Sugar (refined)	207		9	3,700	5.6
	Oleomargarine, butter substitutes	1,400		68	42,139	3.3
	Cooking oils, vegetable shortening	605		7	27,471	2.2
	Bakery products	21		6	2,462	0.9
	Tea	23		4	729	3.2
	Other groceries (except as specified)	329		(NA)	(NA)	(NA)
	Not reported in detail	224		8	2,162	10.4
041	Other groceries: food specialties	982	0.1	13	9,125	10.8
050	Dairy products, ice cream, ices	28,807	2.5	371	192,260	15.0
	Butter	18,576		275	157,575	11.8
	Cheese	4,993		177	101,821	4.9
	Ice cream, ices	51		6	2,385	2.1
	Milk, cream (fluid)	1,631		69	27,771	5.9
	Other dairy products	491		32	12,903	3.8
	Not reported in detail	3,065		28	9,724	31.5
052	Eggs (fresh, storage)	517,563	44.2	1,441	754,340	68.6
060	Poultry	578,616	49.4	1,055	815,067	71.0
	Live poultry	107,230		463	215,081	49.9
	Dressed poultry	321,510		504	437,652	73.5
	Not reported in detail	149,876		223	215,098	69.7
062	Fish, seafood (fresh)	3,161	0.3	30	12,682	24.9
070	Fresh fruits, vegetables, berries	1,763	0.2	25	10,682	16.5
	Fresh fruits, berries	675		9	5,978	11.3
	Fresh vegetables	442		7	3,436	12.9
	Not reported in detail	646		12	3,392	19.0
090	Meats, provisions	13,786	1.2	93	81,703	16.9
	Fresh meats (except sausages)	8,770		22	26,153	33.5
	Cured, boiled, smoked meats	1,802		51	38,962	4.6
	Sausages	358		13	9,261	3.9
	Lard	157		5	8,560	1.8
	Other meats (including game)	158		9	13,597	1.2
	Not reported in detail	2,541		15	13,075	19.4
841	Other inedible farm products	2,459	0.2	6	6,103	40.3
860	Feeds, including pet foods	8,532	0.7	156	83,975	10.2
	Poultry feeds mixed at this establishment	873		12	6,968	12.5
	Other poultry feeds	2,454		70	54,989	4.5
	Livestock feeds	1,089		(NA)	(NA)	(NA)
	Other feeds	649		25	10,150	6.4
	Not reported in detail	3,467		56	18,520	18.7
	Commodities, n.e.c., including labor, service and rental receipts	5,681	0.5	(NA)	(NA)	(NA)
	FRESH FRUIT, VEGETABLE WHOLESALERS					
	All establishments (number)...6,520					
	Total sales ($1,000).....$3,261,739					
	Sales reported by commodity line, total	2,772,839	100.0	5,298	xxx	xxx

D Withheld to avoid disclosure. NA Not available. n.e.c. Not elsewhere classified. xxx Not applicable. Z Less than $500. ... Represents zero.

Table 6A.—MERCHANT WHOLESALERS: 1954—COMMODITY-LINE SALES—UNITED STATES, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution[1] (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col.1 as percent of Col.4 (5)
	FRESH FRUIT, VEGETABLE WHOLESALERS—Con.					
000	Canned, bottled foods	33,240	1.2	211	208,061	16.0
	Canned baby foods	263		11	27,685	0.9
	Canned fruits, fruit juices	7,108		113	128,837	5.5
	Canned vegetables, vegetable juices	6,875		99	109,973	6.3
	Canned fish, seafood	1,532		74	87,616	1.7
	Canned meats	828		70	82,622	1.0
	Canned milk	1,004		74	84,758	1.2
	Other canned. bottled foods	1,473		66	81.366	1.8
	Not reported in detail	14,157		61	57,588	24.6
010	Coffee (green, roasted)	2,837	0.1	85	101,892	2.8
030	Frozen foods	31,471	1.1	290	230,439	13.7
	Frozen fruits, juices	7,102		170	161,190	4.4
	Frozen vegetables	10,958		175	161,917	6.8
	Frozen fish, seafoods	4,107		133	143,308	2.9
	Other frozen foods	2,684		88	101,743	2.6
	Not reported in detail	6,620		71	40,236	16.5
040	Groceries (except as specified)	23,361	0.8	301	305,240	7.7
	Flour, related products	1,769		75	76,160	2.3
	Sugar (refined)	8,420		117	134,703	6.3
	Oleomargarine, butter substitutes	2,111		114	124,246	1.7
	Cooking oils, vegetable shortening	641		68	83,924	0.8
	Bakery products	490		13	11,573	4.2
	Tea	140		33	42,316	0.3
	Dried fruits	1,118		98	118,813	0.9
	Other groceries: pickles, jams, breakfast cereals, sauces, etc.	3,305		90	109,886	3.0
	Not reported in detail	5,367		45	28,874	18.6
052	Eggs (fresh, storage)	4,330	0.2	135	73,830	5.9
062	Fish, seafood (fresh)	2,807	0.1	47	23,566	11.9
070	Fresh fruits, vegetables, berries	2,616,152	94.3	5,298	2,772,839	94.3
	Fresh fruits, berries	854,945		2,665	1,549,295	55.2
	Fresh vegetables	928,662		2,894	1,554,345	59.7
	Not reported in detail	832,545		1,838	874,863	95.2
080	Peanuts	9,505	0.3	185	189,000	5.0
101	Miscellaneous food products	4,926	0.2	46	37,615	13.1
102	Beer, fermented malt liquors	8,853	0.3	41	39,737	22.3
	Commodities, n.e.c., including labor, service and rental receipts	35,357	1.3	(NA)	(NA)	(NA)
	BEER, ALE DISTRIBUTORS					
	All establishments (number)...5,791					
	Total sales ($1,000).....$2,311,181					
	Sales reported by commodity line, total	2,177,922	100.0	5,249	xxx	xxx
000	Canned, bottled foods	6,651	0.3	29	41,555	16.0
	Canned baby foods	211		4	13,477	1.6
	Canned fruits, fruit juices	1,224		16	31,626	3.9
	Canned vegetables, vegetable juices	1,959		13	27,382	7.2
	Canned fish, seafood	412		9	25,540	1.6
	Canned meats	449		11	25,892	1.7
	Canned milk	529		12	28,802	1.8
	Other canned, bottled foods	1,008		9	13,186	7.6
	Not reported in detail	859		5	4,906	17.5
020	Confectionery	2,686	0.1	37	42,756	6.3
040	Groceries (except as specified)	13,354	0.6	34	64,211	20.8
070	Fresh fruits, vegetables, berries	3,745	0.2	21	18,971	19.7
	Fresh fruits, berries	1,203		9	11,574	10.4
	Fresh vegetables	1,700		12	12,993	13.1
	Not reported in detail	842		9	5,978	14.1
102	Beer, fermented malt liquors	2,040,259	93.7	5,249	2,177,922	93.7
103	Soft drinks	21,507	1.0	1,110	329,425	6.5
104	Spirits	33,241	1.5	124	119,254	27.9
105	Wines	32,105	1.5	687	420,674	7.6
110	Cigarettes, cigars, tobacco	8,490	0.4	33	62,832	13.5
	Cigarettes	4,766		19	33,626	14.2
	Cigars	625		17	30,909	2.0
	Other tobacco	279		13	22,075	1.3
	Not reported in detail	2,820		12	27,621	10.2
	Commodities, n.e.c., including labor, service and rental receipts	15,884	0.7	(NA)	(NA)	(NA)
	WINE, DISTILLED SPIRITS WHOLESALERS					
	All establishments (number)...1,518					
	Total sales ($1,000).....$3,375,753					
	Sales reported by commodity line, total	3,219,167	100.0	1,407	xxx	xxx
	WINE, DISTILLED SPIRITS WHOLESALERS—Con.					
070	Fresh fruits, vegetables, berries	5,135	0.2	10	15,539	33.0
102	Beer, fermented malt liquors	78,865	2.4	362	607,046	13.0
104	Spirits	2,658,694	82.6	1,111	2,966,685	89.6
105	Wines	447,132	13.9	1,008	2,329,484	19.2
110	Cigarettes, cigars, tobacco	7,405	0.2	18	37,495	19.7
	Cigarettes	2,783		8	13,125	21.2
	Cigars	1,656		9	25,006	6.6
	Other tobacco	179		4	10,275	1.7
	Not reported in detail	2,787		6	9,419	29.6
	Commodities, n.e.c., including labor, service and rental receipts	21,936	0.7	(NA)	(NA)	(NA)
	TOBACCO DISTRIBUTORS					
	All establishments (number)...2,858					
	Total sales ($1,000).....$3,208,929					
	Sales reported by commodity line, total	3,069,644	100.0	2,633	xxx	xxx
000	Canned, bottled foods	16,568	0.5	199	244,987	6.8
	Canned baby foods	566		41	53,631	1.1
	Canned fruits, fruit juices	2,308		117	148,008	1.6
	Canned vegetables, vegetable juices	6,841		116	142,388	4.8
	Canned fish, seafood	968		78	84,323	1.1
	Canned meats	1,172		95	114,526	1.0
	Canned milk	1,957		80	83,908	2.3
	Other canned, bottled foods	1,048		73	82,328	1.3
	Not reported in detail	1,708		30	34,127	5.0
010	Coffee (green, roasted)	5,427	0.2	152	164,317	3.3
	Green coffee	1,034		11	17,460	5.9
	Roasted coffee	3,228		127	135,918	2.4
	Not reported in detail	1,165		17	20,522	5.7
020	Confectionery	324,050	10.6	2,056	2,435,700	13.3
	Candy, including chocolates	182,926		1,602	1,830,769	10.0
	Chewing gum	34,375		1,478	1,659,999	2.1
	Fountain fruits, syrups, potato chips, etc	19,953		857	1,068,061	1.9
	Not reported in detail	86,796		424	560,393	15.5
040	Groceries (except as specified)	13,909	0.5	197	196,261	7.1
	Flour, related products	3,739		61	75,176	5.0
	Sugar (refined)	3,327		75	82,005	4.1
	Oleomargarine, butter substitutes	636		45	41,202	1.5
	Cooking oils, vegetable shortening	773		71	81,709	0.9
	Bakery products	659		36	29,259	2.3
	Tea	480		71	74,237	0.6
	Dried fruits	249		32	47,546	0.5
	Other groceries: pickles, jams, breakfast cereals, sauces, etc.	2,478		119	125,608	2.0
	Not reported in detail	1,568		21	19,408	8.1
090	Meats, provisions	8,902	0.3	36	36,356	24.5
102	Beer, fermented malt liquors	12,646	0.4	76	81,148	15.6
104	Spirits	10,103	0.3	29	70,667	14.3
105	Wines	3,395	0.1	41	74,583	4.6
110	Cigarettes, cigars, tobacco	2,442,151	79.6	2,556	3,052,355	80.0
	Cigarettes	1,467,984		1,910	2,271,674	64.6
	Cigars	276,422		1,888	2,256,301	12.3
	Other tobacco	130,925		1,699	2,040,518	6.4
	Not reported in detail	566,820		559	688,796	82.3
111	Smokers' supplies and pipes	57,793	1.9	787	1,144,830	5.0
150	Drugs, druggist sundries	50,215	1.6	906	1,147,740	4.4
160	Soaps, detergents	4,191	0.1	161	177,165	2.4
	Toilet soaps	584		90	104,050	0.6
	Laundry soaps, chips, powders	1,155		82	79,057	1.5
	Household detergents	1,267		77	77,968	1.6
	Not reported in detail	1,185		39	47,719	2.5
165	Wrapping paper and paper products	14,683	0.5	620	636,954	2.3
645	School equipment, supplies	6,506	0.2	537	616,784	1.1
860	Feeds, including pet foods	10,252	0.3	55	94,366	10.9
	Poultry feeds mixed at this establishment	771		4	8,140	9.5
	Other poultry feeds	1,916		13	18,316	10.5
	Livestock feeds	2,574		(NA)	(NA)	(NA)
	Other feeds	355		25	28,722	1.2
	Not reported in detail	4,636		22	59,103	7.8
900	Toys, games, athletic goods	6,300	0.2	224	352,825	1.8
	Commodities, n.e.c., including labor service and rental receipts	82,553	2.7	(NA)	(NA)	(NA)

D Withheld to avoid disclosure. NA Not available. n.e.c. Not elsewhere classified. xxx Not applicable. Z Less than $500. ... Represents zero.

Table 6A.—MERCHANT WHOLESALERS: 1954—COMMODITY-LINE SALES—UNITED STATES, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution[1] (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col.1 as percent of Col.4 (5)
	GENERAL-LINE DRUG WHOLESALERS					
	All establishments (number).....392					
	Total sales ($1,000).....$1,273,114					
	Sales reported by commodity line, total.....	1,221,264	100.0	368	xxx	xxx
020	Confectionery.....	3,815	0.3	58	231,085	1.7
104	Spirits.....	3,259	0.3	9	31,961	10.2
105	Wines.....	3,167	0.3	4	24,005	13.2
110	Cigarettes, cigars, tobacco.....	12,712	1.0	21	108,627	11.7
	Cigarettes.....	4,721		9	34,205	13.8
	Cigars.....	2,984		9	44,892	6.6
	Other tobacco.....	288		7	33,229	0.9
	Not reported in detail.....	4,719		8	54,845	8.6
150	Drugs, druggist sundries.....	1,146,703	93.9	368	1,221,264	93.9
	Drugs, pharmaceuticals, biologicals	470,408		286	998,712	47.1
	Proprietary medicines.....	231,934		259	943,586	24.6
	Toiletries, cosmetics.....	106,614		249	910,038	11.7
	Druggist sundries.....	144,490		246	902,605	16.0
	Not reported in detail.....	193,257		82	222,552	86.8
300	Furniture and fixtures.....	2,054	0.2	72	311,506	0.7
410	Electrical appliances, radio and television sets.....	3,018	0.2	49	202,220	1.5
630	Photographic goods.....	17,534	1.4	152	605,889	2.9
633	Surgical, medical, hospital equipment, supplies.....	4,042	0.3	54	200,713	2.0
645	School equipment, supplies.....	1,666	0.1	56	205,658	0.8
900	Toys, games, athletic goods.....	3,170	0.3	54	165,895	1.9
902	Luggage, saddlery, harness.....	3,659	0.3	38	174,600	2.1
	Commodities, n.e.c., including labor, service and rental receipts.....	16,465	1.3	(NA)	(NA)	(NA)
	SPECIALTY-LINE DRUG, TOILETRIES WHOLESALERS					
	All establishments (number)...2,409					
	Total sales ($1,000).....$900,618					
	Sales reported by commodity line, total.....	765,959	100.0	1,936	xxx	xxx
020	Confectionery.....	2,488	0.3	72	22,629	11.0
101	Miscellaneous food products.....	1,118	0.1	22	9,816	11.4
110	Cigarettes, cigars, tobacco.....	3,646	0.5	52	27,186	13.4
150	Drugs, druggist sundries.....	676,525	88.3	1,763	744,890	90.8
	Drugs, pharmaceuticals, biologicals	85,897		461	127,533	67.4
	Proprietary medicines.....	41,557		371	114,267	36.4
	Toiletries, cosmetics.....	191,877		602	279,425	68.7
	Druggist sundries.....	179,460		404	274,178	65.5
	Not reported in detail.....	177,734		556	215,266	82.6
154	Industrial chemicals, acids, gases, etc.....	5,499	0.7	43	21,400	25.7
160	Soaps, detergents.....	17,149	2.2	263	86,471	19.8
161	Fountain pens, mechanical pencils.....	2,975	0.4	161	74,050	4.0
162	Stationers', office supplies, artists' materials.....	1,677	0.2	47	23,541	7.1
164	Writing and printing paper.....	1,486	0.2	91	36,607	4.1
165	Wrapping paper and paper products.....	4,646	0.6	103	30,716	15.1
200	Men's, boys' clothing, furnishings (exc. shoes).....	1,309	0.2	83	22,839	5.7
210	Women's, children's clothing, accessories (exc. shoes).....	1,458	0.2	96	32,293	4.5
240	Dry goods, notions.....	2,814	0.4	115	35,055	8.0
302	Kitchen utensils, miscellaneous homewares.....	6,358	0.8	75	38,904	16.3
410	Electrical appliances, radio and television sets.....	1,613	0.2	42	31,867	5.1
450	Hardware.....	1,129	0.1	51	27,944	4.0
621	Janitors' supplies.....	947	0.1	43	8,188	11.6
630	Photographic goods.....	687	0.1	88	45,767	1.5
633	Surgical, medical, hospital equipment, supplies.....	3,346	0.4	69	19,728	17.0
645	School equipment, supplies.....	4,183	0.5	162	55,054	7.6
890	Jewelry, silverware, trophies.....	2,903	0.4	63	41,938	6.9
900	Toys, games, athletic goods.....	4,202	0.5	142	64,056	6.6
	Commodities, n.e.c., including labor, service and rental receipts.....	17,801	2.3	(NA)	(NA)	(NA)
	INDUSTRIAL CHEMICALS, EXPLOSIVES DISTRIBUTORS					
	All establishments (number)...1,878					
	Total sales ($1,000).....$923,242					
	Sales reported by commodity line, total.....	826,009	100.0	1,493	xxx	xxx
	INDUSTRIAL CHEMICALS, EXPLOSIVES DISTRIBUTORS—Con.					
101	Miscellaneous food products.....	1,846	0.2	10	27.533	6.7
150	Drugs, druggist sundries.....	7,977	1.0	51	31,077	25.7
151	Paints, varnishes.....	3,935	0.5	55	29,649	13.3
153	Agricultural chemicals (exc. fertilizer).....	25,755	3.1	89	108,965	23.6
154	Industrial chemicals, acids, gases, etc.....	699,205	84.6	1,406	790,488	88.5
160	Soaps, detergents.....	3,270	0.4	79	43,829	7.5
165	Wrapping paper and paper products.....	2,306	0.3	9	18,910	12.2
560	Special industry machinery, equipment.	1,726	0.2	18	6,962	24.8
570	Industrial equipment, supplies.....	3,391	0.4	62	22,628	15.0
611	Laundry, dry cleaning equipment, supplies.....	9,544	1.2	53	58,299	16.4
621	Janitors' supplies.....	662	0.1	36	8,098	8.2
641	Scientific instruments, laboratory equipment.....	8,870	1.1	12	25,966	34.2
823	Hides, skins, pelts.....	1,149	0.1	4	3,946	29.1
884	Petroleum and products.....	11,749	1.4	29	29,374	40.0
	Commodities, n.e.c.....	43,631	5.3	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	993	0.1	53	15,624	6.4
	PAINT, VARNISH WHOLESALERS					
	All establishments (number)...1,158					
	Total sales ($1,000).....$272,891					
	Sales reported by commodity line, total.....	207,008	100.0	879	xxx	xxx
150	Drugs, druggist sundries.....	1,253	0.6	11	10,276	12.2
151	Paints, varnishes.....	165,198	79.8	879	207,008	79.8
154	Industrial chemicals, acids, gases, etc.....	2,457	1.2	26	12,459	19.7
160	Soaps, detergents.....	328	0.2	17	3,328	9.9
162	Stationers', office supplies, artists' materials.....	252	0.1	13	2,348	10.7
163	Wallpaper.....	11,538	5.6	253	55,043	21.0
302	Kitchen utensils, miscellaneous homewares.....	230	0.1	11	2,135	10.8
310	Floor coverings.....	843	0.4	10	9,505	8.9
360	Automotive parts, supplies, etc.....	2,428	1.2	61	16.364	14.8
450	Hardware.....	2,140	1.0	62	25,320	8.5
501	Garden machinery and equipment.....	670	0.3	7	5,841	11.5
570	Industrial equipment, supplies.....	1,053	0.5	33	12,630	8.3
621	Janitors' supplies.....	707	0.3	17	5,011	14.1
631	Other service business equipment, supplies.....	544	0.3	4	1,571	34.6
730	Iron and steel wire, wire products....	371	0.2	13	7,845	4.7
884	Petroleum and products.....	1,784	0.9	14	5,882	30.3
900	Toys, games, athletic goods.....	381	0.2	11	4,247	9.0
944	Glass (sheet, containers, and brick)..	2,787	1.3	55	21,599	12.9
953	Building materials (exc. lumber).....	366	0.2	4	4,954	7.4
	Commodities, n.e.c.....	10,953	5.3	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	725	0.4	30	12,939	5.6
	CLOTHING, FURNISHINGS, FOOTWEAR WHOLESALERS					
	All establishments (number)...4,252					
	Total sales ($1,000).....$1,826,611					
	Sales reported by commodity line, total.....	1,602,245	100.0	3,697	xxx	xxx
200	Men's, boys' clothing, furnishings (except shoes).....	439,877	27.5	1,368	622,706	70.6
	Hosiery.....	26,964		393	170,800	15.8
	Underwear, nightwear.....	33,538		375	212,848	15.8
	Suits, coats, overcoats.....	31,766		189	72,768	43.7
	Work clothing, work gloves.....	44,552		399	140,633	31.7
	Sportswear.....	58,425		399	236,298	24.7
	Other men's, boys' clothing, furnishings (except shoes).....	125,886		442	253,244	49.7
	Not reported in detail.....	118,746		438	189,221	62.8
210	Women's, children's clothing, accessories (except shoes).....	736,708	46.0	2,348	926,389	79.5
	Dresses, skirts, blouses.....	184,377		607	305,490	60.4
	Suits, coats, (except furs).....	43,812		246	112,823	38.8
	Dressed furs, fur clothing.....	79,251		280	89,892	88.2
	Hosiery.....	15,812		318	132,722	11.9
	Underwear, nightwear.....	18,876		315	141,280	13.4
	Corsets, allied garments.....	5,415		84	65,896	8.2
	Millinery and materials.....	70,507		368	108,310	65.1
	Children's, infants' wear.....	78,254		453	219,010	35.7
	Other apparel, accessories (except shoes).....	17,504		(NA)	(NA)	(NA)
	Not reported in detail.....	222,900		739	300,712	74.1
220	Shoes, other footwear.....	333,213	20.8	732	432,367	77.1
	Men's, boys' shoes.....	55,294		273	154,659	35.8
	Women's, misses' shoes.....	124,141		305	218,251	56.9
	Children's, infants' shoes.....	33,268		239	163,062	20.4

D Withheld to avoid disclosure. NA Not available. n.e.c. Not elsewhere classified. xxx Not applicable. Z Less than $500. ... Represents zero.

Table 6A.—MERCHANT WHOLESALERS: 1954—COMMODITY-LINE SALES—UNITED STATES, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution[1] (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col.1 as percent of Col.4 (5)
	CLOTHING, FURNISHINGS, FOOTWEAR WHOLESALERS—Con.					
	Shoes, other footwear—Con.					
	Other footwear	20,193		173	117,279	17.2
	Not reported in detail	100,317		232	137,366	73.0
230	Piece goods and domestics	28,232	1.8	293	174,512	16.2
	Yard goods	6,517		108	75,686	8.6
	Curtains, draperies	833		58	38,542	2.2
	Bedspreads, comfortables, blankets	2,390		116	60,948	3.9
	Table linens	919		57	36,669	2.5
	Sheets and pillow cases	3,456		144	64,746	5.3
	Other piece goods and domestics	2,202		71	45,139	4.9
	Not reported in detail	11,915		93	58,228	20.5
240	Dry goods, notions	8,801	0.5	175	79,642	11.1
	Knit fabrics, lace fabrics	1,131		32	14,375	7.9
	Notions, thread, buttons, etc	3,349		107	47,138	7.1
	Yarns (except industrial)	536		14	14,233	3.8
	Other dry goods	1,023		50	24,496	4.2
	Not reported in detail	2,762		45	25,882	10.7
241	Other textile products	4,025	0.3	32	49,892	8.1
300	Furniture and fixtures	2,277	0.1	14	25,062	9.1
310	Floor coverings	2,837	0.2	24	25,489	11.1
	Carpets, rugs	1,808		14	20,282	8.9
	Other floor coverings	1,024		(NA)	(NA)	(NA)
	Not reported in detail	5		2	(D)	(D)
885	Books, magazines, printed materials	1,803	0.1	15	31,106	5.8
890	Jewelry, silverware, trophies	2,646	0.2	54	42,238	6.3
	Costume jewelry	338		12	5,484	6.2
	Other jewelry, silverware, trophies	1,324		(NA)	(NA)	(NA)
	Not reported in detail	984		39	19,925	4.9
900	Toys, games, athletic goods	2,271	0.1	80	45,584	5.0
	Commodities, n.e.c., including labor, service and rental receipts	39,555	2.5	(NA)	(NA)	(NA)
	GENERAL-LINE DRY GOODS WHOLESALERS (Not analyzed by commodity line)					
	SPECIALTY-LINE DRY GOODS WHOLESALERS					
	All establishments (number)...4,188					
	Total sales ($1,000).....$1,965,499					
	Sales reported by commodity line, total	1,704,545	100.0	3,639	xxx	xxx
150	Drugs, druggist sundries	3,406	0.2	65	16,950	20.1
200	Men's, boys' clothing, furnishings (except shoes)	103,026	6.0	442	247,618	41.6
	Hosiery	63,548		320	180,885	35.1
	Underwear, nightwear	18,136		174	73,194	24.8
	Suits, coats, overcoats	1,475		22	7,616	19.4
	Work clothing, work gloves	3,390		90	32,406	10.5
	Sportswear	2,840		74	39,918	7.1
	Other men's, boys' clothing, furnishings (except shoes)	3,104		65	60,042	5.2
	Not reported in detail	10,533		70	41,518	25.4
210	Women's, children's clothing, accessories (except shoes)	231,060	13.6	681	349,668	66.1
	Dresses, skirts, blouses	4,562		85	37,738	12.1
	Suits, coats, (except furs)	510		12	7,883	6.5
	Dressed furs, fur clothing	652		4	1,153	56.5
	Hosiery	153,718		444	248,510	61.9
	Underwear, nightwear	33,672		230	119,887	28.1
	Corsets, allied garments	13,708		86	44,310	30.9
	Millinery and materials	81		14	4,960	1.6
	Children's, infants' wear	8,130		117	63,914	12.7
	Other apparel, accessories (except shoes)	570		(NA)	(NA)	(NA)
	Not reported in detail	15,457		84	44,819	34.5
220	Shoes, other footwear	3,201	0.2	39	21,319	15.0
	Men's, boys' shoes	1,709		16	5,398	31.7
	Women's, misses' shoes	76		8	2,448	3.1
	Other shoes, footwear	210		(NA)	(NA)	(NA)
	Not reported in detail	1,206		16	11,139	10.8
230	Piece goods and domestics	944,637	55.4	1,900	1,025,636	92.1
	Yard goods	540,529		1,102	600,657	90.0
	Curtains, draperies	10,345		141	65,604	15.8
	Bedspreads, comfortables, blankets	10,628		169	85,453	12.4
	Table linens	6,208		113	57,652	10.8
	Sheets and pillow cases	11,410		197	94,064	12.1
	Other piece goods and domestics	128,537		369	195,451	65.8
	Not reported in detail	236,980		463	268,579	88.2
240	Dry goods, notions	348,348	20.4	1,289	431,838	80.7

Commodity line code	Kind of business and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution[1] (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col.1 as percent of Col.4 (5)
	SPECIALTY-LINE DRY GOODS WHOLESALERS—Con.					
	Dry goods, notions—Con.					
	Knit fabrics, lace fabrics	80,830		173	102,262	79.0
	Notions, thread, buttons, etc	125,665		667	223,586	56.2
	Yarns (except industrial)	11,850		44	17,943	66.0
	Other dry goods	40,100		207	65,696	61.0
	Not reported in detail	89,903		306	118,842	75.6
241	Other textile products	18,505	1.1	80	41,717	44.4
310	Floor coverings	2,772	0.2	43	42,127	6.6
	Carpets, rugs	2,223		28	37,175	6.0
	Linoleum, other hard surface	389		5	6,195	6.3
	Other floor coverings	79		7	1,736	4.6
	Not reported in detail	81		8	3,179	2.5
900	Toys, games, athletic goods	3,776	0.2	71	29,868	12.6
903	Industrial yarns	8,559	0.5	32	45,204	18.9
	Commodities, n.e.c	36,073	2.1	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	1,182	0.1	15	4,362	27.1
	PIECE GOODS CONVERTERS (Not analyzed by commodity line)					
	FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS					
	All establishments (number)...1,976					
	Total sales ($1,000).....$697,825					
	Sales reported by commodity line, total	590,236	100.0	1,519	xxx	xxx
162	Stationers'. office supplies, artists' materials	10,605	1.8	154	40,836	26.0
230	Piece goods and domestics	5,097	0.9	52	33,934	15.0
	Curtains, draperies	1,039		26	19,590	5.3
	Bedspreads, comfortables, blankets	262		16	13,985	1.9
	Table linens	236		6	7,306	3.2
	Sheets and pillow cases	452		11	10,981	4.1
	Other piece goods and domestics	990		(NA)	(NA)	(NA)
	Not reported in detail	2,118		17	10,119	20.9
300	Furniture and fixtures	508,710	86.2	1,519	590,236	86.2
	Household furniture	195,467		459	236,893	82.5
	Mattresses, bedsprings	18,696		196	103,081	18.1
	Office furniture (wooden, metal)	118,755		555	165,525	71.7
	Public-building furniture	25,322		85	47,952	52.8
	Store and restaurant furniture	4,692		47	19,957	23.5
	Professional furniture	4,814		32	12,800	37.6
	Other furniture	28,360		139	67,680	41.9
	Not reported in detail	112,604		327	138,725	81.2
301	China, glassware, crockery	1,208	0.2	24	15,770	7.7
302	Kitchen utensils, miscellaneous homewares	3,336	0.6	32	18,766	17.8
310	Floor coverings	12,171	2.1	129	81,992	14.8
	Carpets, rugs	6,021		82	58,180	10.3
	Linoleum, other hard surface	3,306		41	29,853	11.1
	Other floor coverings	1,026		7	4,898	20.9
	Not reported in detail	1,818		27	15,539	11.7
410	Electrical appliances, radio and television sets	14,479	2.5	96	76,481	18.9
	Radio sets	329		16	20,840	1.6
	Television sets	5,854		24	25,637	22.8
	Electric kitchen equipment	4,182		50	38,623	10.8
	Electric home laundry equipment	1,114		31	30,136	3.7
	Electrical housewares	593		21	22,045	2.7
	Other electrical appliances	355		15	11,829	3.0
	Not reported in detail	2,052		27	20,037	10.2
450	Hardware	1,083	0.2	16	8,945	12.1
460	Plumbing, heating equipment, supplies	1,146	0.2	18	10,809	10.6
470	Air-conditioning equipment	1,092	0.2	28	24,216	4.5
650	Office machines	2,454	0.4	115	25,430	9.7
	Adding, accounting, statistical machines	453		44	8,150	5.6
	Duplicating machines	268		31	6,990	3.8
	Addressing, mailing machines	10		5	814	1.2
	Typewriters	586		41	7,454	7.9
	Other office machines	141		23	4,217	3.3
	Not reported in detail	996		58	15,176	6.6
680	Store, restaurant fixtures and equipment, not elsewhere classified	908	0.2	17	6,813	13.3
	Cooking, food warming equipment, coffee urns, (except electric)	33		6	2,214	1.5
	Other store, restaurant fixtures and equipment	576		10	4,102	14.0
	Not reported in detail	299		7	2,711	11.0

D Withheld to avoid disclosure. NA Not available. n.e.c. Not elsewhere classified. xxx Not applicable. Z Less than $500. ... Represents zero.

Table 6A.—MERCHANT WHOLESALERS: 1954—COMMODITY-LINE SALES—UNITED STATES, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution[1] (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col.1 as percent of Col.4 (5)
	FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS—Con.					
812	Second-hand merchandise	1,393	0.2	48	11,030	12.6
885	Books, magazines, printed materials	1,155	0.2	17	11,789	9.8
890	Jewelry, silverware, trophies	686	0.1	15	14,062	4.9
900	Toys, games, athletic goods	2,342	0.4	33	23,579	9.9
	Commodities, n.e.c.	20,816	3.5	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	1,555	0.3	85	24,317	6.4
	HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS					
	All establishments (number)...2,839					
	Total sales ($1,000).....$1,384,650					
	Sales reported by commodity line, total	1,301,078	100.0	2,394	xxx	xxx
150	Drugs, druggist sundries	9,351	0.7	44	57,939	16.1
210	Women's, children's clothing, accessories (except shoes)	1,744	0.1	35	25,447	6.9
	Dresses, skirts, blouses	181		3	1,880	9.6
	Hosiery	905		3	1,962	46.1
	Underwear, nightwear	24		3	1,962	1.2
	Corsets, allied garments	202		1	915	22.1
	Children's, infants' wear	383		5	2,270	16.9
	Other women's, children's, clothing, accessories (except shoes)	15		(NA)	(NA)	(NA)
	Not reported in detail	34		21	1,772	1.9
230	Piece goods and domestics	175,980	13.5	400	268,161	65.6
	Yard goods	5,862		22	35,345	16.6
	Curtains, draperies	55,082		177	100,142	55.0
	Bedspreads, comfortables, blankets	25,298		123	106,664	23.7
	Table linens	32,628		132	71,024	45.9
	Sheets and pillow cases	18,617		95	54,694	34.0
	Other piece goods and domestics	8,289		95	59,773	13.9
	Not reported in detail	30,204		62	57,020	53.0
240	Dry goods, notions	1,336	0.1	31	16,798	8.0
241	Other textile products	4,213	0.3	25	17,101	24.6
300	Furniture and fixtures	27,372	2.1	159	127,545	21.5
	Household furniture	18,707		68	75,962	24.6
	Mattresses, bedsprings	1,378		37	57,756	2.4
	Office furniture (wooden, metal)	342		5	1,408	24.3
	Store and restaurant furniture	543		26	8,636	6.3
	Other furniture and fixtures	861		(NA)	(NA)	(NA)
	Not reported in detail	5,541		47	33,122	16.7
301	China, glassware, crockery	133,739	10.3	606	223,850	59.7
302	Kitchen utensils, miscellaneous housewares	288,137	22.1	877	453,413	63.5
310	Floor coverings	537,139	41.3	739	611,403	87.9
	Carpets, rugs	284,248		451	470,194	60.5
	Linoleum, other hard surface	177,665		420	427,542	41.6
	Other floor coverings	26,631		177	172,494	15.4
	Not reported in detail	48,595		107	60,728	80.0
410	Electrical appliances, radio and television sets	16,016	1.2	172	161,225	9.9
	Radio sets	400		13	24,938	1.6
	Television sets	1,516		16	22,464	6.7
	Electric kitchen equipment	624		26	19,566	3.2
	Electric home laundry equipment	871		17	23,527	3.7
	Electrical housewares	10,058		113	137,189	7.3
	Other electrical appliances	1,031		25	18,782	5.5
	Not reported in detail	1,516		30	15,808	9.6
450	Hardware	7,918	0.6	107	75,200	10.5
460	Plumbing, heating equipment, supplies	1,790	0.1	29	23,207	7.7
	Heating, cooking stoves (except electric)	256		4	2,995	8.5
	Plumbing pipe, fittings and valves	516		9	7,263	7.1
	Other plumbing, heating equipment, supplies	461		(NA)	(NA)	(NA)
	Not reported in detail	557		14	10,334	5.4
570	Industrial equipment supplies	1,568	0.1	12	13,045	12.0
680	Store, restaurant fixtures and equipment, not elsewhere classified	3,713	0.3	61	21,578	17.2
812	Second-hand merchandise	2,664	0.2	30	12,472	21.4
890	Jewelry, silverware, trophies	7,713	0.6	80	41,899	18.4
900	Toys, games, athletic goods	9,859	0.8	108	63,369	15.6
	Commodities, n.e.c., including labor, service and rental receipts	70,826	5.4	(NA)	(NA)	(NA)
	COARSE PAPER AND PRODUCTS WHOLESALERS					
	All establishments (number)...2,435					
	Total sales ($1,000).....$1,297,650					
	Sales reported by commodity line, total	1,226,236	100.0	2,208	xxx	xxx
020	Confectionery	2,438	0.2	39	15,910	15.3
110	Cigarettes, cigars, tobacco	1,422	0.1	10	7,299	19.5
150	Drugs, druggist sundries	5,816	0.5	144	64,641	9.0
	Drugs, pharmaceuticals, biologicals	472		14	8,479	5.6
	Proprietary medicines	346		23	9,109	3.8
	Toiletries, cosmetics	767		54	23,163	3.3
	Druggist sundries	1,547		43	22,925	6.7
	Not reported in detail	2,684		57	25,262	10.6
160	Soaps, detergents	3,517	0.3	185	80,729	4.4
161	Fountain pens, mechanical pencils	1,998	0.2	169	124,552	1.6
162	Stationers', office supplies, artists' materials	5,941	0.5	126	84,940	7.0
163	Wallpaper	1,270	0.1	9	8,906	14.3
164	Writing and printing paper	102,747	8.4	402	377,352	27.2
165	Wrapping paper and paper products	1,020,107	83.2	2,208	1,226,236	83.2
166	Wallboard	7,028	0.6	10	12,917	54.4
240	Dry goods, notions	2,372	0.2	63	36,679	6.5
300	Furniture and fixtures	1,417	0.1	31	19,443	7.3
302	Kitchen utensils, miscellaneous housewares	3,771	0.3	74	69,240	5.4
310	Floor coverings	3,167	0.3	20	25,587	12.4
410	Electrical appliances, radio and television sets	3,605	0.3	42	31,462	11.5
450	Hardware	2,225	0.2	54	34,061	6.5
570	Industrial equipment, supplies	1,667	0.1	34	20,893	8.0
611	Laundry, dry cleaning equipment, supplies	1,735	0.1	56	30,058	5.8
621	Janitors' supplies	9,045	0.7	298	135,214	6.7
645	School equipment, supplies	5,459	0.4	189	100,063	5.5
900	Toys, games, athletic goods	3,630	0.3	77	77,256	4.7
	Commodities, n.e.c.	33,900	2.8	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	1,959	0.2	19	13,654	14.3
	PRINTING AND FINE PAPER DISTRIBUTORS					
	All establishments (number).....865					
	Total sales ($1,000).....$1,248,002					
	Sales reported by commodity line, total	1,200,658	100.0	798	xxx	xxx
161	Fountain pens, mechanical pencils	1,519	0.1	29	88,091	1.7
162	Stationers', office supplies, artists' materials	10,952	0.9	58	136,498	8.0
163	Wallpaper	5,308	0.4	8	7,769	68.3
164	Writing and printing paper	1,033,964	86.1	798	1,200,658	86.1
165	Wrapping paper and paper products	136,079	11.3	225	551,801	24.7
310	Floor coverings	1,695	0.1	4	17,183	9.9
645	School equipment, supplies	2,604	0.2	20	54,832	4.7
900	Toys, games, athletic goods	2,838	0.2	15	66,047	4.3
	Commodities, n.e.c., including labor, service and rental receipts	5,699	0.5	(NA)	(NA)	(NA)
	STATIONERY, OFFICE SUPPLIES WHOLESALERS					
	All establishments (number)...1,564					
	Total sales ($1,000).....$369,772					
	Sales reported by commodity line, total	284,167	100.0	1,117	xxx	xxx
150	Drugs, druggist sundries	502	0.1	15	2,325	21.6
161	Fountain pens, mechanical pencils	33,216	11.7	258	93,700	35.4
162	Stationers', office supplies, artists' materials	189,298	66.6	995	234,238	80.8
164	Writing and printing paper	9,723	3.4	129	44,586	21.8
165	Wrapping paper and paper products	2,577	0.9	38	13,122	19.6
300	Furniture and fixtures	11,827	4.2	178	48,294	24.5
	Office furniture (wooden, metal)	7,470		110	26,345	28.4
	Public-building furniture	27		5	550	4.9
	Other furniture and fixtures	203		(NA)	(NA)	(NA)
	Not reported in detail	4,127		65	20,994	19.7
630	Photographic goods	385	0.1	15	4,305	8.9
	Cameras, parts, accessories, mounts	89		5	2,012	4.4
	Projection apparatus	27		4	1,472	1.8
	Sensitized, unexposed photographic film	57		4	1,588	3.6
	Other photographic goods	42		(NA)	(NA)	(NA)
	Not reported in detail	170		9	2,095	8.1
645	School equipment, supplies	4,645	1.6	74	26,138	17.8
650	Office machines	8,419	3.0	249	57,474	14.6
	Adding, accounting, statistical machines	652		68	11,031	5.9

D Withheld to avoid disclosure. NA Not available. n.e.c. Not elsewhere classified. xxx Not applicable. Z Less than $500. ... Represents zero.

Table 6A.—MERCHANT WHOLESALERS: 1954—COMMODITY-LINE SALES—UNITED STATES, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution[1] (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col.1 as percent of Col.4 (5)
	STATIONERY, OFFICE SUPPLIES WHOLESALERS—Con.					
	Office machines—Con.					
	Duplicating machines	2,488		92	21,591	11.5
	Addressing, mailing machines	103		12	3,567	2.9
	Typewriters	624		71	12,253	5.1
	Other office machines	641		53	13,359	4.8
	Not reported in detail	3,911		111	30,500	12.8
885	Books, magazines, printed materials	1,719	0.6	59	13,538	12.7
890	Jewelry, silverware, trophies	305	0.1	23	6,371	4.8
	Clocks, watches	122		9	3,447	3.5
	Costume jewelry	33		4	684	4.8
	Silverware, plated ware	35		4	2,068	1.7
	Other jewelry items	19		4	991	1.9
	Not reported in detail	96		9	2,447	3.9
900	Toys, games, athletic goods	1,169	0.4	32	9,177	12.7
	Commodities, n.e.c.	18,761	6.6	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	1,621	0.6	87	19,962	8.1
	WALLPAPER WHOLESALERS (Not analyzed by commodity line)					
	MOTOR VEHICLE DISTRIBUTORS (Not analyzed by commodity line)					
	AUTOMOTIVE EQUIPMENT, TIRE-TUBE WHOLESALERS					
	All establishments (number)..13,977					
	Total sales ($1,000).....$3,220,178					
	Sales reported by commodity line, total	2,826,092	100.0	11,931	xxx	xxx
151	Paints, varnishes	4,038	0.1	199	133,940	3.0
350	Motor vehicles	16,909	0.6	278	68,811	24.6
	Passenger cars (new)	1,548		23	6,995	22.1
	Passenger cars (used)	2,303		107	20,128	11.4
	Trucks, truck-tractors, truck-trailers	10,373		146	41,452	25.0
	Motorcycles, motor scooters	137		4	856	16.0
	Other motor vehicles	706		23	6,924	10.2
	Not reported in detail	1,842		29	7,409	24.9
360	Automotive parts, supplies, etc.	2,557,414	90.5	11,931	2,826,092	90.5
	Automotive parts and accessories	1,282,178		7,382	1,802,482	71.1
	Tires and tubes	258,023		2,697	796,928	32.4
	Automotive tools and shop equipment	100,239		4,031	979,972	10.2
	Other automotive supplies	157,556		4,416	1,060,278	14.9
	Not reported in detail	759,418		3,217	826,421	91.9
400	Electrical wiring supplies, construction materials	3,195	0.1	96	106,225	3.0
410	Electrical appliances, radio and television sets	32,334	1.1	407	259,991	12.4
450	Hardware	12,741	0.5	162	126,382	10.1
	Builders' hardware	508		23	85,293	0.6
	Heavy hardware	729		12	4,908	14.9
	Shelf, light hardware	5,384		93	105,044	5.1
	Other hardware	4,019		(NA)	(NA)	(NA)
	Not reported in detail	2,101		41	14,746	14.2
470	Air-conditioning equipment	3,841	0.1	134	134,045	2.9
501	Garden machinery and equipment	7,919	0.3	370	199,708	4.0
510	Farm, dairy machinery	4,640	0.2	128	45,562	10.2
	Tractors and equipment (farm)	1,391		52	14,573	9.5
	Harvesting machinery and equipment	122		14	5,006	2.4
	Land preparation, planting, cultivating machinery and parts	339		22	6,339	5.3
	Miscellaneous farm machinery, equipment	1.274		45	17,896	7.1
	Other farm, dairy machinery	126		(NA)	(NA)	(NA)
	Not reported in detail	1,388		24	13,209	10.5
530	General purpose industrial machinery, equipment	4,707	0.2	177	61,217	7.7
	Compressors, pumps	590		93	29,880	2.0
	Conveyors, conveying equipment	8		5	1,146	0.7
	Cranes, derricks, hoists, winches	293		5	864	33.9
	Industrial trucks, tractors, trailers, stackers	1,242		16	7,581	16.4
	Fans, blowers (industrial equipment)	67		11	5,514	1.2
	Mechanical power transmission equipment (nonelectric)	1,068		47	17,562	6.1
	AUTOMOTIVE EQUIPMENT, TIRE-TUBE WHOLESALERS—Con.					
	General purpose industrial machinery, equipment—Con.					
	Other general purpose industrial machinery, equipment	715		(NA)	(NA)	(NA)
	Not reported in detail	724		21	10,514	6.9
570	Industrial equipment, supplies	13,775	0.5	339	115,088	12.0
	Abrasives, abrasive materials	1,354		167	49,401	2.7
	Industrial diamonds, natural, crude	10		6	2,283	0.4
	Industrial leather, belting, packing	17		9	3,668	0.5
	Mechanical rubber goods	629		59	23,805	2.6
	Rope, cordage, twine	103		18	10,583	1.0
	Valves and fittings (except plumbing)	396		35	12,214	3.2
	Industrial storage batteries	53		15	5,384	1.0
	Miscellaneous industrial equipment supplies	7,050		150	50,816	13.9
	Not reported in detail	4,163		47	26,659	15.6
812	Second-hand merchandise	11,772	0.4	246	30,851	38.2
900	Toys, games, athletic goods	21,769	0.8	153	142,457	15.3
	Commodities, n.e.c.	68,966	2.4	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	62,072	2.2	3,600	888,578	7.0
	ELECTRICAL APPARATUS, SUPPLIES DISTRIBUTORS					
	All establishments (number)...3,159					
	Total sales ($1,000).....$2,910,458					
	Sales reported by commodity line, total	2,791,401	100.0	2,895	xxx	xxx
350	Motor vehicles	2,104	0.1	6	20,651	10.2
360	Automotive parts, supplies, etc.	2,616	0.1	41	52,019	5.0
400	Electrical wiring supplies, construction materials	1,501,074	53.8	2,484	2,644,166	56.8
	Interior wiring, construction materials	718,435		1,739	2,286,352	31.4
	Outside construction materials	218,670		1,348	2,013,397	10.9
	Lighting fixtures	230,038		1,835	2,296,161	10.0
	Electric lamps	142,296		1,719	2,263,783	6.3
	Not reported in detail	191,635		404	229,100	83.6
401	Generation, transmission, other apparatus and equipment	273,549	9.8	1,116	1,780,022	15.4
402	Telephone and signal equipment	55,759	2.0	448	1,006,709	5.5
410	Electrical appliances, radio and television sets	765,460	27.4	1,237	2,077,817	36.8
	Radio sets	32,731		582	1,541,587	2.1
	Television sets	147,130		546	1,451,639	10.1
	Electric kitchen equipment	286,324		728	1,639,007	17.5
	Electric home laundry equipment	97,769		537	1,467,265	6.7
	Electrical housewares	139,657		1,024	1,932,433	7.2
	Other electrical appliances	45,631		693	1,544,669	3.0
	Not reported in detail	16,218		81	79,189	20.5
420	Electrical commercial equipment, except commercial refrigeration	5,102	0.2	194	526,642	1.0
	Cooking, food service equipment	2,414		146	488,353	0.5
	Other electric commercial equipment	641		32	22,023	2.9
	Not reported in detail	2,047		19	19,642	10.4
430	Electronic tubes, parts and accessories	26,099	0.9	519	1,464,958	1.8
	Electronic tubes	12,519		424	1,379,178	0.9
	Electronic replacement parts (except tubes)	2,529		152	512,187	0.5
	Accessories (including testing equipment)	4,115		206	723,570	0.6
	Intercommunication and sound equipment	4,628		175	449,675	1.0
	Not reported in detail	2,308		39	32,603	7.1
450	Hardware	15,145	0.5	368	908,528	1.7
460	Plumbing, heating equipment, supplies	17,872	0.6	151	107,819	16.6
470	Air-conditioning equipment	40,749	1.5	841	1,749,924	2.3
	Room air conditioners, under 2hp	31,974		767	1,632,923	2.0
	Self-contained air conditioners, 2hp and over	1,741		48	97,999	1.8
	Other air-conditioning equipment	1,942		46	93,067	2.1
	Not reported in detail	5,092		58	83,404	6.1
530	General purpose industrial machinery, equipment	4,799	0.2	36	38,912	12.3
	Compressors, pumps	689		14	18,693	3.7

D Withheld to avoid disclosure. NA Not available. n.e.c. Not elsewhere classified. xxx Not applicable. Z Less than $500. ... Represents zero.

Table 6A.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—UNITED STATES, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution[1] (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col.1 as percent of Col.4 (5)
	ELECTRICAL APPARATUS, SUPPLIES DISTRIBUTORS—Con.					
	General purpose industrial machinery, equipment—Con.					
	Crushing, pulverizing, screening machinery and equipment	145		4	8,598	1.7
	Conveyors, conveying equipment	419		9	15,765	2.7
	Cranes, derricks, hoists, winches	210		7	13.416	1.6
	Fans, blowers (industrial equipment)	74		10	14,807	0.5
	Mechanical power transmission equipment (nonelectric)	535		11	11,667	4.6
	Other general purpose industrial machinery, equipment	429		(NA)	(NA)	(NA)
	Not reported in detail	2,298		12	18,016	12.8
570	Industrial equipment, supplies	7,769	0.3	36	52,280	14.9
	Abrasives, abrasive materials	536		17	26,372	2.0
	Industrial leather, belting, packing	49		5	9,118	0.5
	Mechanical rubber goods	721		17	27,383	2.6
	Rope, cordage, twine	154		16	21,402	0.7
	Valves and fittings (except plumbing)	520		12	18,655	2.8
	Other industrial equipment, supplies	4,941		(NA)	(NA)	(NA)
	Not reported in detail	848		4	5,928	14.3
590	Commercial refrigeration equipment	10,104	0.4	430	1,338,164	0.8
	Beverage coolers	1,173		132	480,059	0.2
	Display cases	471		17	65,349	0.7
	Mechanical drinking water coolers	4,940		412	1,312,141	0.4
	Ice making machines	22		7	28,396	0.1
	Reach-in and walk-in refrigerators	261		42	175,045	0.1
	Other commercial refrigeration equipment	2,609		(NA)	(NA)	(NA)
	Not reported in detail	628		8	7,508	8.4
591	Parts, supplies, accessories for air conditioning, refrigeration equipment	16,596	0.6	358	1,204,083	1.4
	Commodities, n.e.c.	29,458	1.1	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	17,146	0.6	344	820,396	2.1
	ELECTRICAL APPLIANCE, RADIO, TV SET WHOLESALERS					
	All establishments (number)...2,065 Total sales ($1,000).....$2,814,584 Sales reported by commodity line, total	2,630,524	100.0	1,755	xxx	xxx
300	Furniture and fixtures	25,328	1.0	209	440,454	5.8
303	Musical instruments, phonographs, records	43,394	1.6	148	469,321	9.2
310	Floor coverings	23,486	0.9	71	188,301	12.5
360	Automotive parts, supplies, etc.	23,350	0.9	105	199,016	11.7
400	Electrical wiring supplies, construction materials	43,554	1.7	135	268,804	16.2
	Interior wiring, construction materials	15,310		53	101,927	15.0
	Outside construction materials	7,550		32	77,796	9.7
	Lighting fixtures	5,259		56	102,780	5.1
	Electric lamps	3,944		67	157,773	2.5
	Not reported in detail	11,491		51	83,794	13.7
401	Generation, transmission, other apparatus equipment	4,618	0.2	22	90,540	5.1
410	Electrical appliances, radio and television sets	2,011,052	76.5	1,755	2,630,524	76.5
	Radio sets	111,186		771	1,539,943	7.2
	Television sets	640,540		856	1,606,896	39.9
	Electric kitchen equipment	577,006		863	1,909,340	30.2
	Electric home laundry equipment	277,254		772	1,793,175	15.5
	Electrical housewares	86,656		430	863,174	10.0
	Other electrical appliances	63,455		456	1,056,531	6.0
	Not reported in detail	254,955		408	374,294	68.1
420	Electrical commercial equipment, except commercial refrigeration	9,979	0.4	49	74,277	13.4
430	Electronic tubes, parts and accessories	73,425	2.8	599	1,294,970	5.7
	Electronic tubes	21,813		412	916,700	2.4
	Electronic replacement parts (exc. tubes)	19,160		328	740,133	2.6
	Accessories (including testing equipment)	9,828		173	392,060	2.5
	Intercommunication and sound equipment	1,372		54	124,995	1.1
	Not reported in detail	21,252		149	324,441	6.6
	ELECTRICAL APPLIANCE, RADIO, TV SET WHOLESALERS—Con.					
450	Hardware	13,278	0.5	83	179,694	7.4
	Builders' hardware	789		16	52,116	1.5
	Heavy hardware	2,066		8	25,311	8.2
	Shelf, light hardware	515		9	31,206	1.7
	Other hardware	2,693		(NA)	(NA)	(NA)
	Not reported in detail	7,215		52	103,739	7.0
460	Plumbing, heating equipment, supplies	29,033	1.1	207	420,114	6.9
470	Air-conditioning equipment	123,801	4.7	738	1,805,534	6.9
	Room air conditioners, under 2hp	84,528		583	1,538,949	5.5
	Self-contained air conditioners, 2hp and over	18,827		99	462,340	4.1
	Other air-conditioning equipment	3,750		64	201,578	1.9
	Not reported in detail	16,696		140	243,990	6.8
590	Commercial refrigeration equipment	31,097	1.2	133	527,209	5.9
	Beverage coolers	621		32	140,818	0.4
	Display cases	2,186		55	327,555	0.7
	Mechanical drinking water coolers	2,444		77	421,216	0.6
	Heat exchange equipment	161		5	27,226	0.6
	Ice cream cabinets	8,108		39	306,477	2.6
	Ice making machines	4,367		55	331,006	1.3
	Reach-in and walk-in refrigerators	1,621		29	296,010	0.5
	Other refrigeration equipment	6,943		54	336,539	2.1
	Not reported in detail	4,646		35	76,424	6.1
591	Parts, supplies, accessories for air conditioning, refrigeration equipment	19,269	0.7	195	763,965	2.5
	Commodities, n.e.c.	138,456	5.3	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	17,404	0.7	434	1,146,688	1.5
	ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS					
	All establishments (number)...1,899 Total sales ($1,000).....$612,676 Sales reported by commodity line, total	584,072	100.0	1,724	xxx	xxx
300	Furniture and fixtures	364	0.1	5	6,404	5.7
303	Musical instruments, phonographs, records	6,878	1.2	107	79,841	8.6
360	Automotive parts, supplies, etc.	1,421	0.2	14	11,987	11.9
400	Electrical wiring supplies, construction materials	2,732	0.5	65	29,214	9.4
	Interior wiring, construction materials	620		26	11,980	5.2
	Outside construction materials	566		13	6,763	8.4
	Lighting fixtures	116		8	6,016	1.9
	Electric lamps	524		27	10,968	4.8
	Not reported in detail	906		14	4,619	19.6
401	Generation, transmission, other apparatus and equipment	2,359	0.4	23	42,841	5.5
410	Electrical appliances, radio and television sets	23,877	4.1	295	160,221	14.9
	Radio sets	4,015		216	121,031	3.3
	Television sets	13,189		175	108,901	12.1
	Electric kitchen equipment	1,234		10	35,131	3.5
	Electric home laundry equipment	276		4	31,739	0.9
	Electrical housewares	961		35	49,644	1.9
	Other electrical appliances	512		30	44,686	1.1
	Not reported in detail	3,690		31	20,180	18.3
420	Electrical commercial equipment, except commercial refrigeration	467	0.1	11	4,752	9.8
	Other electric commercial equipment	346		d	2,775	12.5
	Not reported in detail	121		3	1,977	6.1
430	Electronic tubes, parts and accessories	528,123	90.4	1,724	584,072	90.4
	Electronic tubes	137,073		1,082	406,592	33.7
	Electronic replacement parts (except tubes)	155,476		1,065	392,250	39.6
	Accessories (including testing equipment)	61,660		944	371,841	16.6
	Intercommunication and sound equipment	46,068		886	343,919	13.4
	Not reported in detail	127,846		429	142,376	89.8
450	Hardware	690	0.1	24	12,467	5.5
460	Plumbing, heating equipment, supplies	547	0.1	7	6,892	7.9
470	Air-conditioning equipment	1,503	0.3	30	45,264	3.3
	Room air conditioners, under 2 hp	698		20	37,574	1.9
	Self-contained air conditioners, 2 hp and over	82		6	3,214	2.6

D Withheld to avoid disclosure. NA Not available. n.e.c. Not elsewhere classified. xxx Not applicable. Z Less than $500. ... Represents zero.

Table 6A.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—UNITED STATES, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution[1] (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col.1 as percent of Col.4 (5)
	ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS—Con.					
	Air-conditioning equipment—Con.					
	Other air-conditioning equipment...	40		4	1,047	3.8
	Not reported in detail.....	683		7	6,805	10.0
580	Aircraft, parts and accessories.....	373	0.1	4	1,534	24.3
590	Commercial refrigeration equipment....	468	0.1	9	6,390	7.3
591	Parts, supplies, accessories for air conditioning, refrigeration equipment	477	0.1	9	5,786	8.2
	Commodities, n.e.c.....	11,204	1.9	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	2,589	0.4	147	53,206	4.9
	HARDWARE WHOLESALERS					
	All establishments (number)...2,137					
	Total sales ($1,000).....$2,067,923					
	Sales reported by commodity line, total.....	1,868,815	100.0	1,768	xxx	xxx
151	Paints, varnishes.....	42,561	2.3	446	977,040	4.4
300	Furniture and fixtures.....	20,346	1.1	92	464,277	4.4
301	China, glassware, crockery.....	13,162	0.7	168	588,655	2.2
302	Kitchen utensils, miscellaneous homewares.....	87,996	4.7	379	1,046,176	8.4
310	Floor coverings.....	28,475	1.5	126	588,907	4.8
360	Automotive parts, supplies, etc.....	25,954	1.4	181	657,252	3.9
	Automotive parts and accessories...	8,466		74	282,016	3.0
	Tires and tubes.....	3,397		70	399,750	0.8
	Automotive tools and shop equipment	2,995		61	172,994	1.7
	Other automotive supplies.....	3,313		65	231,771	1.4
	Not reported in detail.....	7,784		37	113,516	6.9
400	Electrical wiring supplies, construction materials.....	48,090	2.6	389	889,666	5.4
	Interior wiring, construction materials.....	16,498		246	570,794	2.9
	Outside construction materials.....	3,909		103	307,536	1.3
	Lighting fixtures.....	4,455		123	407,347	1.1
	Electric lamps.....	6,864		238	602,907	1.1
	Not reported in detail.....	16,364		89	235,704	6.9
401	Generation, transmission, apparatus and equipment.....	2,230	0.1	21	79,780	2.8
410	Electrical appliances, radio and television sets.....	114,060	6.1	356	1,044,061	10.9
	Radio sets.....	2,732		103	408,888	0.7
	Television sets.....	20,965		85	353,313	5.9
	Electric kitchen equipment.....	19,305		148	508,702	3.8
	Electric home laundry equipment....	10,423		104	441,073	2.4
	Electrical housewares.....	26,151		233	703,991	3.7
	Other electrical appliances.....	12,055		132	436,691	2.8
	Not reported in detail.....	22,429		68	209,522	10.7
430	Electronic tubes, parts, and accessories.....	3,995	0.2	41	240,473	1.7
450	Hardware.....	969,428	51.9	1,768	1,868,815	51.9
	Builders' hardware.....	164,029		707	1,218,728	13.5
	Heavy hardware.....	88,286		421	827,136	10.7
	Shelf, light hardware.....	123,346		575	898,112	13.7
	Wire screening.....	14,333		373	744,277	1.9
	All other hardware.....	207,857		715	998,887	20.8
	Not reported in detail.....	371,577		595	550,801	67.5
460	Plumbing, heating equipment, supplies.	87,890	4.7	442	1,036,383	8.5
	Furnaces (warm air).....	3,975		65	222.441	1.8
	Heating, cooking stoves (except electric).....	7,968		153	467,871	1.7
	Other gas appliances, specialties..	1,661		66	247,865	0.7
	Fans, blowers.....	1,273		80	204,663	0.6
	Plumbing fixtures, equipment.....	22,041		163	556,050	4.0
	Plumbing pipe, fittings, and valves	18,349		242	551,522	3.3
	Other plumbing, heating equipment, supplies.....	3,261		(NA)	(NA)	(NA)
	Not reported in detail.....	29,362		126	254,096	11.6
470	Air-conditioning equipment.....	6,547	0.4	106	406,498	1.6
	Room air conditioners, under 2 hp..	2,850		49	281,538	1.0
	Self-contained air-conditioners, 2 hp and over.....	1,022		15	87,733	1.2
	Other air-conditioning equipment...	1,472		16	86,574	1.7
	Not reported in detail.....	1,203		18	61,245	2.0
501	Garden machinery and equipment.....	27,109	1.5	289	771,371	3.5
510	Farm, dairy machinery.....	11,622	0.6	128	329,567	3.5
	Tractors and equipment (farm).....	642		15	91,477	0.7
	Harvesting machinery and equipment.	646		13	72,767	0.9
	Land preparation, planting, cultivating machinery and parts.....	3,039		56	168,726	1.8
	Dairy farm equipment.....	382		18	45,961	0.8
	HARDWARE WHOLESALERS—Con.					
	Farm, dairy machinery—Con.					
	Irrigation equipment.....	734		23	57,484	1.3
	Miscellaneous farm machinery, equipment.....	4,514		58	178,941	2.5
	Not reported in detail.....	1,665		20	54,145	3.1
530	General purpose industrial machinery, equipment.....	8,168	0.4	72	163,706	5.0
540	Metalworking machinery, equipment (except welding).....	3,046	0.2	68	138,563	2.2
560	Special industry machinery, equipment.	2,730	0.1	39	57,139	4.8
570	Industrial equipment, supplies.....	50,333	2.7	298	646,998	7.8
	Abrasives, abrasive materials.....	8,507		181	455,856	1.9
	Industrial diamonds, natural, crude	26		10	7,991	0.3
	Industrial leather, belting, packing.....	750		65	228,296	0.3
	Mechanical rubber goods.....	2,733		96	283,743	1.0
	Rope, cordage, twine.....	3,558		197	402,472	0.9
	Valves and fittings (except plumbing).....	5,720		75	200,330	2.9
	Other industrial equipment, supplies.....	20,195		(NA)	(NA)	(NA)
	Not reported in detail.....	8,844		35	60,542	14.6
720	Iron and steel products (flat).....	13,843	0.7	212	486,900	2.8
730	Iron and steel wire, wire products....	55,266	3.0	492	858,515	6.4
	Plain wire.....	2,639		199	542,739	0.5
	Galvanized and other coated wire...	2,727		225	580,168	0.5
	Nails and staples.....	22,984		385	782,337	2.9
	Barb and twisted wire.....	3,726		227	636,632	0.3
	Woven and welded wire fence, fence posts.....	9,366		268	704,416	1.3
	Wire rope and strand.....	2,754		169	473,671	0.6
	Bale ties.....	1,162		98	338,931	0.3
	Reinforcement mesh.....	2,976		88	279,210	1.1
	Not reported in detail.....	6,932		71	97,129	7.1
740	Iron and steel finished products except flat, wire, etc.....	15,324	0.8	128	270,015	5.7
750	Iron and steel pipe, tubes.....	16,170	0.9	217	540,585	3.0
780	Nonferrous metals, shapes, forms, etc.	3,106	0.2	94	189,670	1.6
900	Toys, games, athletic goods.....	119,112	6.4	329	1,100,923	10.8
921	Lumber (rough, dressed, finished).....	5,219	0.3	22	126,473	4.1
953	Building materials (except lumber)....	14,979	0.8	146	328,947	4.6
	Commodities, n.e.c.....	69,697	3.7	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	2,357	0.1	76	159,285	1.5
	PLUMBING, HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS					
	All establishments (number)...4,046					
	Total sales ($1,000).....$2,329,788					
	Sales reported by commodity line, total.....	2,152,310	100.0	3,572	xxx	xxx
151	Paints, varnishes.....	3,153	0.1	111	100,693	3.1
302	Kitchen utensils, miscellaneous homewares.....	1,380	0.1	44	35,025	3.9
310	Floor coverings.....	2,503	0.1	41	53,158	4.7
400	Electrical wiring supplies, construction materials.....	39,165	1.8	243	271,652	14.4
401	Generation, transmission, other apparatus and equipment.....	3,979	0.2	28	29,652	13.4
410	Electrical appliances, radio and television sets.....	29,664	1.4	402	384,589	7.7
	Radio sets.....	768		18	34,251	2.2
	Television sets.....	3,420		35	48,731	7.0
	Electric kitchen equipment.....	13,287		304	287,131	4.6
	Electric home laundry equipment....	2,013		85	104,407	1.9
	Electrical housewares.....	847		54	69,510	1.2
	Other electrical appliances.....	639		33	22,918	2.8
	Not reported in detail.....	8,690		56	69,342	12.5
450	Hardware.....	25,052	1.2	235	211,678	11.8
	Builders' hardware.....	3,526		77	80,945	4.4
	Heavy hardware.....	2,805		56	65,385	4.3
	Shelf, light hardware.....	2,505		77	75,640	3.3
	Wire screening.....	428		43	47,528	0.9
	All other hardware.....	4,786		112	122,645	3.9
	Not reported in detail.....	11,002		72	61,366	17.9
460	Plumbing, heating equipment, supplies.	1,785,803	83.0	3,572	2,152,310	83.0
	Boilers, radiators, convectors.....	144,128		1,465	1,002,978	14.4
	Furnaces (warm air).....	110,862		1,266	827,607	13.4
	Oil burners.....	29,677		1,042	685,521	4.3
	Heating, cooking stoves, (except electric).....	21,731		355	292,929	7.4
	Other gas appliances, specialties..	52,068		773	541,781	9.6
	Fans, blowers.....	13,959		616	499,413	2.8

D Withheld to avoid disclosure. NA Not available. n.e.c. Not elsewhere classified. xxx Not applicable. Z Less than $500. ... Represents zero.

Table 6A.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—UNITED STATES, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution[1] (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col.1 as percent of Col.4 (5)
	PLUMBING, HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS—Con.					
	Plumbing, heating equipment supplies—Con.					
	Plumbing fixtures, equipment	467,631		1,763	1,183,505	39.5
	Plumbing pipe, fittings, and valves	420,118		1,849	1,222,055	34.4
	Not reported in detail	525,629		1,037	652,527	80.6
470	Air-conditioning equipment	26,284	1.2	567	541,484	4.9
	Room air conditioners, under 2 hp.	5,730		343	367,090	1.6
	Self-contained air conditioners, 2 hp and over	7,065		222	198,708	3.6
	Other air-conditioning equipment	6,386		174	172,929	3.7
	Not reported in detail	7,103		86	81,866	8.8
510	Farm, dairy machinery	2,133	0.1	46	41,073	5.2
	Irrigation equipment	1,042		25	26,774	3.9
	Other farm, dairy machinery	981		(NA)	(NA)	(NA)
	Not reported in detail	110		4	2,861	3.8
530	General purpose industrial machinery, equipment	2,994	0.1	48	54,682	5.5
570	Industrial equipment, supplies	62,827	3.0	365	420,573	14.9
	Abrasives, abrasive materials	1,338		52	70,308	1.9
	Industrial diamonds, natural, crude	44		7	14,612	0.3
	Industrial leather, belting, packing	306		39	50,448	6.0
	Mechanical rubber goods	868		60	67,333	1.3
	Rope, cordage, twine	718		34	47,038	1.5
	Valves and fittings (except plumbing)	23,694		242	276,516	8.6
	Other industrial equip., supplies	13,705		(NA)	(NA)	(NA)
	Not reported in detail	22,154		72	107,026	20.7
590	Commercial refrigeration equipment	7,390	0.3	163	218,284	3.4
	Beverage coolers	118		8	10,264	1.1
	Display cases	100		11	11,348	0.9
	Mechanical drinking water coolers	760		107	153,271	0.5
	Ice making machines	473		30	32,689	1.4
	Other refrigeration equipment	3,633		(NA)	(NA)	(NA)
	Not reported in detail	2,306		35	51,142	4.5
591	Parts, supplies, accessories for air-conditioning, refrigeration equipment.	3,184	0.1	66	66,310	4.8
720	Iron and steel products (flat)	15,713	0.7	233	233,393	6.7
730	Iron and steel wire, wire products	5,914	0.3	130	127,296	4.6
	Galvanized and other coated wire	111		33	32,792	0.3
	Nails and staples	1,534		81	69,400	2.2
	Woven and welded wire fence, fence posts	498		31	34,632	1.4
	Wire rope and strand	406		41	47,736	0.9
	Bale ties	39		6	11,471	0.3
	Reinforcement mesh	915		13	13,350	6.9
	Other iron and steel wire, wire products	330		(NA)	(NA)	(NA)
	Not reported in detail	2,081		23	32,358	6.4
740	Iron and steel finished products except flat, wire, etc.	4,032	0.2	63	52,437	7.7
750	Iron and steel pipe, tubes	60,040	2.8	577	508,078	11.8
780	Nonferrous metals, shapes, forms, etc.	14,825	0.7	268	252,773	5.9
953	Building materials (except lumber)	11,953	0.6	97	95,452	12.5
	Commodities, n.e.c.	41,470	1.9	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	2,852	0.1	137	83,408	3.4
	LUMBER, MILLWORK WHOLESALERS					
	All establishments (number)...4,304 Total sales ($1,000).....$3,805,942 Sales reported by commodity line, total	3,261,416	100.0	3,261	xxx	xxx
151	Paints, varnishes	5,356	0.2	230	233,308	2.3
166	Wallboard	30,385	0.9	552	647,474	4.7
450	Hardware	11,339	0.3	331	350,594	3.2
460	Plumbing, heating equipment, supplies.	3,133	0.1	48	27,997	11.2
621	Janitors' supplies	1,807	0.1	5	8,165	22.1
731	Wire, wire fence, etc	3,205	0.1	86	106,537	3.0
752	Iron, steel plates, structural shapes, etc	3,151	0.1	93	106,502	3.0
911	Logs, piles, poles, posts, etc	32,467	1.0	185	363,059	8.9
921	Lumber (rough, dressed, finished)	2,032,474	62.3	2,226	2,524,796	80.5
930	Plywood	427,497	13.1	1,192	1,639,978	26.1
	Hardwood	87,363		487	523,653	16.7
	Softwood	228,816		778	1,152,992	19.8
	Non-wood face	2,222		49	68,053	3.3
	Not reported in detail	109,096		294	407,810	26.8
931	Wood shingles	40,349	1.2	417	819,314	4.9
941	Veneer, other wood products	58,732	1.8	271	301,239	19.5
	LUMBER, MILLWORK WHOLESALERS—Con.					
942	Brick, blocks, tile, etc	3,013	0.1	106	80,512	3.7
943	Cement, lime, plaster, stucco	3,600	0.1	141	120,478	3.0
944	Glass (sheet, containers, and brick)	7,456	0.2	180	195,970	3.8
947	Wood millwork	406,100	12.5	862	1,206,201	33.7
948	Metal millwork	22,616	0.7	183	184,403	12.3
949	Insulation and insulation boards	39,827	1.2	527	824,251	4.8
950	Roofing (exc. wood shingles)	41,048	1.3	405	478,242	8.6
	Asphalt shingles, roofing and tarred felts	27,411		321	390,112	7.0
	Asbestos cement roofing shingles	3,176		99	153,803	2.1
	Galvanized iron and steel sheets	2,950		81	130,787	2.3
	Aluminum sheets	514		38	69,355	0.7
	All other types (exc. wood shingles)	1,585		17	21,263	7.5
	Not reported in detail	5,412		76	79,115	6.8
951	Prefabricated structural assemblies	4,638	0.1	34	199,227	2.3
952	Other building materials	29,808	0.9	267	369,869	8.1
	Commodities, n.e.c.	48,954	1.5	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	4,461	0.1	96	97,827	4.6
	CONSTRUCTION MATERIALS DISTRIBUTORS					
	All establishments (number)...6,010 Total sales ($1,000).....$2,780,265 Sales reported by commodity line, total	2,187,972	100.0	4,044	xxx	xxx
151	Paints, varnishes	13,550	0.6	322	212,333	6.4
166	Wallboard	46,918	2.1	503	360,266	13.0
450	Hardware	15,988	0.7	331	230,348	6.9
460	Plumbing, heating equipment, supplies.	10,587	0.5	99	76,071	13.9
470	Air-conditioning equipment	2,685	0.1	29	22,382	12.0
731	Wire, wire fence, etc	5,780	0.3	140	121,688	4.7
752	Iron, steelplates, structural shapes, etc	12,697	0.6	288	203,797	6.2
921	Lumber (rough, dressed, finished)	15,409	0.7	143	96,411	16.0
930	Plywood	18,537	0.8	221	179,052	10.4
	Soft wood	13,312		152	126,194	10.5
	Other plywood	1,409		(NA)	(NA)	(NA)
	Not reported in detail	3,816		54	42,281	9.0
931	Wood shingles	7,335	0.3	160	142,164	5.2
941	Veneer, other wood products	2,556	0.1	31	32,246	7.9
942	Brick, blocks, tile, etc	210,687	9.6	826	497,861	42.3
943	Cement, lime, plaster, stucco	90,651	4.1	800	557,961	16.2
944	Glass (sheet, containers, and brick)	174,566	8.0	551	293,687	59.4
945	Sand, gravel, crushed stone	110,794	5.1	1,097	614,961	18.0
946	Ready or transit-mixed concrete	702,385	32.1	1,666	885,321	79.3
947	Wood millwork	15,640	0.7	144	110,749	14.1
948	Metal millwork	4,626	0.2	86	60,786	7.6
949	Insulation and insulation boards	70,451	3.2	606	418,803	16.8
950	Roofing (exc. wood shingles)	203,259	9.3	748	516,110	39.4
	Asphalt shingles, roofing and tarred felts	104,227		508	333,458	31.3
	Asbestos cement roofing shingles	15,721		238	207,106	7.6
	Galvanized iron and steel sheets	8,959		153	119,292	7.5
	Aluminum sheets	4,374		83	50,282	8.7
	All other types (exc. wood shingles)	6,867		73	41,069	16.7
	Not reported in detail	63,111		170	123,930	50.9
951	Prefabricated structural assemblies	39,875	1.8	133	85,579	46.6
952	Other building materials	284,729	13.0	1,229	689,460	41.3
	Commodities, n.e.c.	108,199	4.9	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	20,068	0.9	396	224,297	8.9
	AIR CONDITIONING, COMMERCIAL REFRIGERATION EQUIPMENT DISTRIBUTORS					
	All establishments (number)...1,860 Total sales ($1,000).....$484,070 Sales reported by commodity line, total	436,028	100.0	1,612	xxx	xxx
300	Furniture and fixtures	966	0.2	27	9,498	10.2
400	Electrical wiring supplies, construction materials	3,167	0.7	33	17,213	18.4
401	Generation, transmission, other apparatus and equipment	702	0.2	7	6,819	10.3
410	Electrical appliances, radio and television sets	11,233	2.6	152	61,799	18.2
420	Electrical commercial equipment, except commercial refrigeration	1,418	0.3	66	15,689	9.0
	Cooking, food service equipment	535		38	9,043	5.9
	Other electrical commercial equipment	454		29	7,001	6.5
	Not reported in detail	429		17	4,616	9.3

D Withheld to avoid disclosure. NA Not available. n.e.c. Not elsewhere classified. xxx Not applicable. Z Less than $500. ... Represents zero.

Table 6A.—MERCHANT WHOLESALERS: 1954—COMMODITY-LINE SALES—UNITED STATES, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution[1] (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col.1 as percent of Col.4 (5)
	AIR CONDITIONING, COMMERICAL REFRIGERATION EQUIPMENT DISTRIBUTORS—Con.					
450	Hardware	2,124	0.5	49	25,086	8.5
460	Plumbing, heating equipment, supplies.	17,651	4.0	248	106,016	16.6
470	Air-conditioning equipment	138,537	31.8	863	283,360	48.9
	Room air conditioners, under 2hp	21,324		409	111,077	19.2
	Self-contained air conditioners, 2hp and over	31,523		433	136,161	23.2
	Other air-conditioning equipment	47,260		449	159,713	29.6
	Not reported in detail	38,430		208	64,370	59.7
530	General purpose industrial machinery, equipment	961	0.2	23	7,974	12.1
560	Special industry machinery, equipment.	530	0.1	21	5,215	10.2
	Food processing machinery	164		5	1,243	13.2
	Dairy, milk products machinery, equipment	237		8	2,703	8.8
	Other special industry machinery, equipment	61		(NA)	(NA)	(NA)
	Not reported in detail	68		5	898	7.6
570	Industrial equipment, supplies	979	0.2	29	11,791	8.3
	Mechanical rubber goods	32		5	2,782	1.2
	Other industrial equipment, supplies	495		(NA)	(NA)	(NA)
	Not reported in detail	452		7	2,062	21.9
590	Commercial refrigeration equipment	159,368	36.5	1,146	282,667	56.4
	Beverage coolers	7,317		350	85,804	8.5
	Display cases	34,466		474	108,534	31.8
	Mechanical drinking water coolers	1,990		189	71,692	2.8
	Heat exchange equipment	2,780		134	53,413	5.2
	Ice cream cabinets	9,144		172	47,804	19.1
	Ice making machines	5,891		334	87,469	6.7
	Reach-in and walk-in refrigerators.	14,279		501	127,860	11.2
	Other commercial refrigerating equipment	36.655		474	133,090	27.5
	Not reported in detail	46,846		306	60.973	76.8
591	Parts, supplies, accessories for air conditioning, refrigeration equipment	61,351	14.1	714	188,317	32.6
720	Iron and steel products (flat)	769	0.2	13	8,824	8.7
	Plates	234		4	4,857	4.8
	Strip (hot, cold-rolled)	329		4	4,857	6.8
	Not reported in detail	206		9	3,967	5.2
740	Iron and steel finished products except flat, wire, etc	4,946	1.1	11	12,159	40.7
780	Nonferrous metals, shapes, forms, etc.	2,817	0.6	12	11,040	25.5
884	Petroleum and products	881	0.2	4	7,044	12.5
	Commodities, n.e.c	18,724	4.3	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	8,904	2.0	268	70,051	12.7
	COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS					
	All establishments (number)...3,219					
	Total sales ($1,000).....$660,125					
	Sales reported by commodity line, total	526,510	100.0	2,401	xxx	xxx
162	Stationers' office supplies, artists' materials	6,999	1.3	201	25,978	26.9
164	Writing and printing paper	726	0.1	29	6,675	10.9
165	Wrapping paper and paper products	1,487	0.3	44	12,094	12.3
300	Furniture and fixtures	9,240	1.8	214	57,509	16.1
	Mattresses, bedsprings	335		4	2,831	11.8
	Office furniture (wooden, metal)	2,590		97	15,340	16.9
	Store and restaurant furniture	3,661		92	36,121	10.1
	Other furniture	398		(NA)	(NA)	(NA)
	Not reported in detail	2,256		27	6,556	34.4
301	China, glassware, crockery	4,933	0.9	99	34,324	14.4
302	Kitchen utensils, miscellaneous home-wares	2,964	0.6	76	28,537	10.4
360	Automotive parts, supplies, etc	574	0.1	7	4,803	12.0
401	Generation, transmission, other apparatus and equipment	946	0.2	6	3,348	28.3
410	Electrical appliances, radio and television sets	888	0.2	37	8,894	10.0
420	Electrical commercial equipment, except commercial refrigeration	39,017	7.4	311	96,112	40.6
	Cooking, food service equipment	8,957		179	60,764	14.7
	Other electric commercial equipment	17,811		147	48,530	36.7
	Not reported in detail	12,249		57	17,374	70.5
470	Air-conditioning equipment	984	0.2	71	20,811	4.7
	Room air conditioners, under 2 hp	203		36	11,773	1.7
	COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS—Con.					
	Air-conditioning equipment—Con.					
	Self-contained air conditioners, 2 hp and over	240		27	9,180	2.6
	Other air-conditioning equipment	235		21	5,232	4.5
	Not reported in detail	306		11	2,589	11.8
520	Construction, mining, excavating machinery equipment	895	0.2	6	3,366	26.6
530	General purpose industrial machinery, equipment	1,807	0.3	20	5,440	33.2
560	Special industry machinery, equipment.	985	0.2	22	9,653	10.2
590	Commercial refrigeration equipment	8,429	1.6	243	74,738	11.3
	Beverage coolers	916		144	46,248	2.0
	Display cases	941		94	26,428	3.6
	Mechanical drinking water coolers	180		67	29,879	0.6
	Ice cream cabinets	371		55	26,087	1.4
	Ice making machines	648		100	40,076	1.6
	Reach-in and walk-in refrigerators.	2,307		182	59,365	3.9
	Other refrigeration equipment	843		(NA)	(NA)	(NA)
	Not reported in detail	2,223		36	11,948	18.6
591	Parts, supplies, accessories for air conditioning, refrigeration equipment	1,167	0.2	31	8,849	13.2
621	Janitors' supplies	1,111	0.2	75	22,706	4.9
631	Other service business equipment, supplies	1,290	0.2	37	7,330	17.6
645	School equipment, supplies	947	0.2	50	9,604	9.9
650	Office machines	95,457	18.1	894	121,441	78.6
	Adding, accounting, statistical machines	23,580		325	46,867	50.3
	Duplicating machines	9,827		176	26,653	36.9
	Addressing, mailing machines	837		45	4,940	16.9
	Typewriters	9,758		263	33,887	28.8
	Other office machines	15,874		235	34,586	45.9
	Not reported in detail	35,581		360	41,502	85.7
660	Store, service shop machines	114,423	21.7	434	137,449	83.2
	Cash registers	8,608		143	25,893	33.2
	Coin-operated machines	58,983		145	63,734	92.5
	Other store and service machines	1,987		42	6,306	31.5
	Not reported in detail	44,845		132	47,905	93.6
670	Scales, balances (except scientific)	5,017	1.0	173	28,561	17.6
	Store scales	1,423		111	18,604	7.6
	All other	1,649		53	8,523	19.3
	Not reported in detail	1,945		40	5,936	32.8
680	Store, restaurant fixtures and equipment, n.e.c	196,202	37.3	962	241,805	81.1
	Cooking, food warming equipment, coffee urns, (except electric)	29,234		343	102,699	28.5
	Other store, restaurant fixtures and equipment	73,801		494	125,102	59.0
	Not reported in detail	93,167		421	101,367	91.9
812	Second-hand merchandise	1,068	0.2	80	14,024	7.6
	Commodities, n.e.c	21,616	4.1	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	7,338	1.4	364	64,052	11.5
	CONSTRUCTION MACHINERY, EQUIPMENT DEALERS					
	All establishments (number)...1,640					
	Total sales ($1,000).....$1,401,359					
	Sales reported by commodity line, total	1,311,648	100.0	1,508	xxx	xxx
350	Motor vehicles	7,458	0.6	82	71,743	10.4
	Passenger cars (new)	66		4	3,603	1.8
	Passenger cars (used)	40		7	977	4.1
	Trucks, truck-tractors, truck-trailers	6,751		70	63,923	10.6
	Other motor vehicles	363		(NA)	(NA)	(NA)
	Not reported in detail	238		3	1,146	20.8
360	Automotive parts, supplies, etc	3,131	0.2	62	33,129	9.5
	Automotive parts and accessories	2,736		46	29,957	9.1
	Tires and tubes	67		14	8,616	0.8
	Automotive tools and shop equipment	130		10	3,138	4.1
	Other automotive supplies	59		7	2,830	2.1
	Not reported in detail	139		7	602	23.1
501	Garden machinery and equipment	2,513	0.2	50	40,027	6.3
510	Farm, dairy machinery	19,586	1.5	175	236,511	8.3
	Tractors and equipment (farm)	11,873		105	161,849	7.3
	Harvesting machinery and equipment.	636		27	53,258	1.2
	Land preparation, planting, cultivating machinery and parts	2,908		65	94,222	3.1
	Irrigation equipment	1,084		31	44,526	2.4

D Withheld to avoid disclosure. NA Not available. n.e.c. Not elsewhere classified. xxx Not applicable. Z Less than $500. ... Represents zero.

Table 6A.—MERCHANT WHOLESALERS: 1954—COMMODITY-LINE SALES—UNITED STATES, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution[1] (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col.1 as percent of Col.4 (5)
	CONSTRUCTION MACHINERY, EQUIPMENT DEALERS—Con.					
	Farm, dairy machinery—Con.					
	Other farm, dairy machinery	2,007		(NA)	(NA)	(NA)
	Not reported in detail	1,078		12	9,659	11.2
520	Construction, mining, excavating machinery equipment	1,136,761	86.7	1,508	1,311,648	86.7
	Tractors and tractor mounted equipment	314,104		669	864,770	36.3
	Cranes and shovels	125,673		680	856,825	14.7
	Motor graders and off highway equipment	102,974		621	849,374	12.1
	Concrete and bituminous processing equipment	59,231		498	567,188	10.4
	Miscellaneous equipment and spare parts	372,856		1,037	1,036,173	36.0
	Not reported in detail	161,923		304	180,219	89.8
530	General purpose industrial machinery, equipment	66,242	5.1	568	588,930	11.2
	Compressors, pumps	20,298		429	473,324	4.3
	Crushing, pulverizing, screening machinery and equipment	13,668		208	260,409	5.2
	Conveyors, conveying equipment	4,239		174	212,020	2.0
	Cranes, derricks, hoists, winches	4,290		140	158,878	2.7
	Industrial trucks, tractors, trailers, stackers	6,965		132	169,375	4.1
	Fans, blowers (industrial equipment)	68		15	11,604	0.6
	Mechanical power transmission equipment (nonelectric)	1,216		31	25,359	4.8
	Other general purpose industrial machinery, equipment	10,044		(NA)	(NA)	(NA)
	Not reported in detail	5,454		37	18,399	29.6
540	Metalworking machinery, equipment (except welding)	1,652	0.1	31	17,686	9.3
	Portable metalworking machinery (power driven)	450		13	12,130	3.7
	Other metalworking machinery equipment (except welding)	951		(NA)	(NA)	(NA)
	Not reported in detail	251		10	3,711	6.8
560	Special industry machinery, equipment	3,399	0.3	51	31,210	10.9
	Food processing machinery	626		4	4,112	15.2
	Dairy, milk products machinery, equipment	457		4	3,906	11.7
	Woodworking machinery	787		28	14,326	5.5
	Oil well, oil refining machinery, equipment	208		4	2,063	10.1
	Other special industry machinery, equipment	1,249		(NA)	(NA)	(NA)
	Not reported in detail	72		6	1,379	5.2
570	Industrial equipment, supplies	10,812	0.8	146	106,889	10.1
	Abrasives, abrasive materials	543		35	28,633	1.9
	Industrial diamonds, natural, crude	12		4	2,629	0.5
	Mechanical rubber goods	910		44	36,882	2.5
	Rope, cordage, twine	115		21	15,024	0.8
	Valves and fittings (except plumbing)	327		20	18,514	1.8
	Other industrial equipment, supplies	4,702		(NA)	(NA)	(NA)
	Not reported in detail	4,203		34	20,377	20.6
730	Iron and steel wire, wire products	4,073	0.3	126	126,245	3.2
740	Iron and steel finished products except flat, wire, etc.	4,305	0.3	36	31,916	13.5
	Rails, tie plates, rail joints, etc.	106		4	1,948	5.4
	Concrete reinforcement bars	1,942		9	14,059	13.8
	Structural shapes (except bar-size shapes)	206		5	6,528	3.2
	Other iron & steel finished products except flat, wire, etc.	1,706		(NA)	(NA)	(NA)
	Not reported in detail	345		16	10,322	3.3
750	Iron and steel pipe, tubes	1,721	0.1	22	20,049	8.6
812	Second-hand merchandise	6,431	0.5	38	49,350	13.0
	Commodities, n.e.c.	18,403	1.4	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	25,161	1.9	286	349,851	7.2
	FARM-GARDEN MACHINERY, EQUIPMENT WHOLESALERS					
	All establishments (number)...1,112					
	Total sales ($1,000).....$534,379					
	Sales reported by commodity line, total	455,219	100.0	910	xxx	xxx
151	Paints, varnishes	537	0.1	19	17,927	3.0
302	Kitchen utensils, miscellaneous homewares	1,056	0.2	10	13,319	7.9
	FARM-GARDEN MACHINERY, EQUIPMENT WHOLESALERS—Con.					
350	Motor vehicles	1,566	0.3	27	10,346	15.1
	Passenger cars (used)	86		4	1,427	6.0
	Trucks, truck-tractors, truck trailers	1,187		23	9,566	12.4
	Other motor vehicles	263		(NA)	(NA)	(NA)
	Not reported in detail	30		2	(D)	(D)
360	Automotive parts, supplies, etc.	2,135	0.5	51	22,752	9.4
	Automotive parts and accessories	1,450		10	15,422	9.4
	Tires and tubes	108		14	12,872	0.8
	Automotive tools and shop equipment	57		5	7,753	0.7
	Other automotive parts, supplies, etc.	125		6	9,183	1.4
	Not reported in detail	395		13	3,541	11.2
410	Electrical appliances, radio and television sets	3,198	0.7	29	23,666	13.5
	Electric kitchen equipment	248		5	2,037	12.2
	Electrical housewares	518		5	9,214	5.6
	Other electrical appliances, radio and television sets	554		(NA)	(NA)	(NA)
	Not reported in detail	1,878		18	12,335	15.2
450	Hardware	4,687	1.0	41	38,381	12.2
460	Plumbing, heating equipment, supplies	4,838	1.1	27	21,966	22.0
501	Garden machinery and equipment	55,143	12.1	254	109,624	50.3
510	Farm, dairy machinery	341,610	75.0	726	389,353	87.7
	Tractors and equipment (farm)	105,964		168	182,263	58.1
	Harvesting machinery and equipment	25,541		151	163,594	15.6
	Land preparation, planting, cultivating machinery and parts	44,775		168	157,746	28.4
	Dairy farm equipment	14,352		97	40,272	35.6
	Irrigation equipment	26,529		138	52,519	50.5
	Miscellaneous farm, dairy machinery	58,034		305	168,439	34.5
	Not reported in detail	66,415		165	75,168	88.4
520	Construction, mining, excavating machinery equipment	8,071	1.8	59	44,237	18.2
	Tractors and tractor mounted equipment	3,870		27	34,830	11.1
	Cranes and shovels	1,236		6	6,453	19.2
	Motor graders and off highway equipment	283		5	4,616	6.1
	Concrete and bituminous processing equipment	517		6	3,345	15.5
	Miscellaneous equipment and spare parts	1,774		31	16,440	10.8
	Not reported in detail	391		9	2,548	15.3
530	General purpose industrial machinery, equipment	1,819	0.4	41	17,506	10.4
	Compressors, pumps	516		9	4,941	10.4
	Conveyors, conveying equipment	114		5	2,712	4.2
	Mechanical power transmission equipment (nonelectric)	89		6	4,409	2.0
	Other general purpose industrial machinery equipment	824		(NA)	(NA)	(NA)
	Not reported in detail	276		5	1,261	21.9
540	Metalworking machinery, equipment (except welding)	808	0.2	7	4,693	17.2
560	Special industry machinery, equipment	2,853	0.6	32	13,557	21.0
	Dairy, milk products machinery, equipment	1,497		11	4,069	36.8
	Woodworking machinery	129		5	2,705	4.8
	Oil well, oil refining machinery, equipment	345		7	1,901	18.1
	Other special industry machinery, equipment	859		(NA)	(NA)	(NA)
	Not reported in detail	23		2	(D)	(D)
570	Industrial equipment, supplies	3,647	0.8	44	33,194	11.0
	Abrasives, abrasive materials	43		6	9,131	0.5
	Rope, cordage, twine	1,670		14	20,429	8.2
	Valves and fittings (except plumbing)	64		7	4,136	1.5
	Other industrial equipment, supplies	1,675		(NA)	(NA)	(NA)
	Not reported in detail	195		8	5,007	3.9
730	Iron and steel wire, wire products	865	0.2	19	22,530	3.8
	Nails and staples	131		7	7,245	1.8
	Woven and welded wire fence, fence posts	187		6	8,311	2.3
	Other iron and steel wire, wire products	215		(NA)	(NA)	(NA)
	Not reported in detail	332		9	12,120	2.7
740	Iron and steel finished products except flat, wire, etc.	491	0.1	11	11,534	4.3

D Withheld to avoid disclosure. NA Not available. n.e.c. Not elsewhere classified. xxx Not applicable. Z Less than $500. ... Represents zero.

Table 6A.—MERCHANT WHOLESALERS: 1954—COMMODITY-LINE SALES—UNITED STATES, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution[1] (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col.1 as percent of Col.4 (5)
	FARM-GARDEN MACHINERY, EQUIPMENT WHOLESALERS—Con.					
750	Iron and steel pipe, tubes	895	0.2	19	18,292	4.9
	Commodities, n.e.c.	18,377	4.0	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	2,623	0.6	102	41,492	6.3
	INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS					
	All establishments (number)...5,746					
	Total sales ($1,000).....$2,618,986					
	Sales reported by commodity line, total	2,286,600	100.0	4,869	xxx	xxx
154	Industrial chemicals, acids, gases, etc.	2,749	0.1	98	111,334	2.5
165	Wrapping paper and paper products	2,303	0.1	15	10,969	21.0
350	Motor vehicles	2,358	0.1	50	24,671	9.6
	Passenger cars (new)	43		6	3,519	1.2
	Passenger cars (used)	14		7	1,039	1.3
	Trucks, truck-tractors, truck-trailers	2,115		34	19,432	10.9
	Other motor vehicles	48		(NA)	(NA)	(NA)
	Not reported in detail	138		9	3,818	3.6
360	Automotive parts, supplies, etc.	7,639	0.3	88	47,687	16.0
	Automotive parts and accessories	2,216		36	21,512	10.3
	Tires and tubes	58		4	8,097	0.7
	Automotive tools and shop equipment	805		25	13,384	6.0
	Other automotive supplies	940		11	11,032	8.5
	Not reported in detail	3,620		29	18,522	19.5
400	Electrical wiring supplies, construction materials	6,710	0.3	110	106,809	6.3
401	Generation, transmission, other apparatus and equipment	7,102	0.3	143	182,912	3.9
450	Hardware	9,325	0.4	291	377,499	2.5
460	Plumbing, heating equipment, supplies	5,514	0.2	71	38,137	14.5
510	Farm, dairy machinery	6,539	0.3	118	57,977	11.3
	Tractors and equipment (farm)	920		15	5,913	15.6
	Harvesting machinery and equipment	305		11	2,368	12.9
	Land preparation, planting, cultivating machinery and parts	208		14	6,265	3.3
	Dairy farm equipment	752		16	10,042	7.5
	Irrigation equipment	1,670		47	28,437	5.9
	Miscellaneous farm machinery, equipment	1,489		35	9,718	15.3
	Not reported in detail	1,195		11	4,790	24.9
520	Construction, mining, excavating machinery equipment	23,707	1.0	173	109,061	21.7
	Tractors and tractor mounted equipment	1,113		25	16,664	6.7
	Cranes and shovels	1,955		31	26,360	7.4
	Motor graders and off highway equipment	380		17	9,788	3.9
	Concrete and bituminous processing equipment	778		21	20,384	3.8
	Miscellaneous equipment and spare parts	10,299		103	70,691	14.6
	Not reported in detail	9,182		45	25,899	35.5
530	General purpose industrial machinery, equipment	354,454	15.5	1,466	717,598	49.4
	Compressors, pumps	53,594		470	211,833	25.3
	Crushing, pulverizing, screening machinery and equipment	5,660		64	29,634	19.1
	Conveyors, conveying equipment	21,577		237	121,148	17.8
	Cranes, derricks, hoists, winches	16,394		223	153,410	10.7
	Industrial trucks, tractors, trailers, stackers	48,306		234	104,214	46.4
	Fans, blowers (industrial equipment)	4,473		129	80,039	5.6
	Mechanical power transmission equipment (nonelectric)	25,230		259	249,451	10.1
	Other general purpose industrial machinery	67,602		393	209,662	32.2
	Not reported in detail	111,618		407	140,399	79.5
540	Metalworking machinery, equipment (except welding)	424,961	18.6	981	569,512	74.6
	Machine tools, equipment	330.774		717	452,448	73.1
	Portable metalworking machinery (power driven)	8,122		184	113,862	7.1
	Miscellaneous metalworking machinery	20,857		210	111,111	18.8
	Not reported in detail	65,208		192	83,817	77.8
550	Welding machinery, equipment, supplies	6,344	0.3	156	108,921	5.8
	Gas welding supplies and equipment (including gases)	1,804		62	57,471	3.1
	Arc welding supplies and equipment	2,144		87	67,755	3.2
	INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS—Con.					
	Welding machinery, equipment, supplies—Con.					
	Resistance welding supplies, equipment	771		32	26,913	2.9
	Not reported in detail	1,625		34	12,172	13.4
560	Special industry machinery, equipment	925,548	40.5	2,627	1,427,236	64.8
	Food processing machinery	21,909		135	54,888	39.9
	Dairy, milk products machinery, equipment	91,327		192	105,588	86.5
	Textile machinery	37,836		157	44,743	84.6
	Printing trades machinery	42,807		159	49,322	86.8
	Woodworking machinery	26,008		228	75,842	34.3
	Shoe, shoe repair machinery	13,937		41	25,059	55.6
	Oil well, oil refining machinery, equipment	488,031		1,025	876,293	55.7
	Miscellaneous special purpose machinery, equipment	102,911		471	185,353	55.5
	Not reported in detail	100,782		357	132,935	75.8
570	Industrial equipment, supplies	93,782	4.1	850	734,982	12.8
	Abrasives, abrasive materials	11,126		195	190,027	5.9
	Industrial diamonds, natural, crude	232		21	22,616	1.0
	Industrial leather, belting, packing	624		57	72,015	0.9
	Mechanical rubber goods	7,632		484	527,300	1.4
	Rope, cordage, twine	3,298		337	400,925	0.8
	Valves and fittings (except plumbing)	28,870		435	479,462	6.0
	Industrial storage batteries	2,574		25	14,339	18.0
	Miscellaneous industrial equipment supplies	32,830		257	205,156	16.0
	Not reported in detail	6,596		42	18,191	36.3
720	Iron and steel products (flat)	3,229	0.1	66	83,730	3.9
730	Iron and steel wire, wire products	12,192	0.5	444	490,788	2.5
740	Iron and steel finished products except flat, wire, etc.	5,358	0.2	97	97,361	5.5
750	Iron and steel pipe, tubes	268,875	11.8	658	721,492	37.3
812	Second-hand merchandise	34,620	1.5	424	271,661	12.7
884	Petroleum and products	7,063	0.3	28	26,928	26.2
	Commodities, n.e.c.	59,003	2.6	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	17,225	0.8	518	174,274	9.9
	INDUSTRIAL MATERIALS, SUPPLIES DISTRIBUTORS					
	All establishments (number)...4,393					
	Total sales ($1,000).....$2,009,740					
	Sales reported by commodity line, total	1,736,788	100.0	3,746	xxx	xxx
151	Paints, varnishes	5,411	0.3	194	180,135	3.0
154	Industrial chemicals, acids, gases, etc.	4,417	0.3	86	101,211	4.4
360	Automotive parts, supplies, etc.	15,933	0.9	177	138,414	11.5
	Automotive parts and accessories	5,769		89	70,179	8.2
	Tires and tubes	834		27	62,137	1.3
	Automotive tools and shop equipment	1,905		38	42,194	4.5
	Other automotive supplies	3,596		54	53,968	6.7
	Not reported in detail	3,829		21	10,224	37.5
400	Electrical wiring supplies, construction materials	11,844	0.7	146	170,126	7.0
	Interior wiring, construction materials	4,819		63	93,593	5.1
	Outside construction materials	1,799		37	81,081	2.2
	Lighting fixtures	1,128		52	84,159	1.3
	Electric lamps	1,898		94	142,690	1.3
	Not reported in detail	2,200		26	15,632	14.1
401	Generation, transmission, other apparatus and equipment	3,924	0.2	96	91,771	4.3
410	Electrical appliances, radio and television sets	4,750	0.3	43	68,524	6.9
450	Hardware	16,946	1.0	161	171,380	9.9
460	Plumbing, heating equipment, supplies	30,881	1.8	204	229,638	13.4
470	Air-conditioning equipment	2,054	0.1	54	104,707	2.0
	Room air conditioners, under 2hp	840		34	80,047	1.0
	Self-contained air conditioners, 2hp and over	163		7	10,993	1.5
	Other air-conditioning equipment	480		16	29,720	1.6
	Not reported in detail	571		10	13,706	4.2
520	Construction, mining, excavating machinery equipment	4,949	0.3	98	91,006	5.4
	Tractors and tractor mounted equipment	421		11	7,865	5.4
	Cranes and shovels	847		15	25,793	3.3

D Withheld to avoid disclosure. NA Not available. n.e.c. Not elsewhere classified. xxx Not applicable. Z Less than $500. ... Represents zero.

Table 6A.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—UNITED STATES, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution[1] (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col.1 as percent of Col.4 (5)
	INDUSTRIAL MATERIALS, SUPPLIES DISTRIBUTORS—Con.					
	Construction, mining, excavating machinery equipment—Con.					
	Motor graders and off highway equipment	43		4	2,470	1.7
	Concrete and bituminous processing equipment	703		18	34,583	2.0
	Miscellaneous equipment and spare parts	1,593		65	55,234	2.9
	Not reported in detail	1,342		20	26,727	5.0
530	General purpose industrial machinery equipment	121,443	7.0	671	463,325	26.2
	Compressors, pumps	6,314		214	228,119	2.8
	Crushing, pulverizing, screening machinery and equipment	789		33	48,181	1.6
	Conveyors, conveying equipment	4,291		139	128,592	3.3
	Cranes, derricks, hoists, winches	5,397		142	204,595	2.6
	Industrial trucks, tractors, trailers, stackers	1,293		58	57,016	2.3
	Fans, blowers (industrial equipment)	1,052		85	111,443	0.9
	Mechanical power transmission equipment (nonelectric)	85,115		399	282,005	30.2
	Other general purpose industrial machinery	11,490		139	136,163	8.4
	Not reported in detail	5,702		72	60,695	9.4
540	Metalworking machinery, equipment (except welding)	39,066	2.2	338	375,576	10.4
	Machine tools, equipment	24,280		220	252,398	9.6
	Portable metalworking machinery (power driven)	4,512		157	179,629	2.5
	Miscellaneous metalworking machinery	3,748		104	120,048	3.1
	Not reported in detail	6,526		66	67,437	9.7
550	Welding machinery, equipment, supplies	6,881	0.4	190	249,694	2.8
	Gas welding supplies and equipment (including gases)	1,538		105	137,107	1.1
	Arc welding supplies and equipment	2,928		97	122,672	2.4
	Resistance welding supplies, equipment	760		19	27,086	2.8
	Not reported in detail	1,655		55	79,588	2.1
560	Special industry machinery, equipment	17,549	1.0	259	235,302	7.5
	Food processing machinery	354		9	2,898	12.2
	Dairy, milk products machinery, equipment	212		13	6,017	3.5
	Textile machinery	353		14	4,747	7.4
	Printing trades machinery	754		17	6,898	10.9
	Woodworking machinery	2,645		106	126,059	2.1
	Oil well, oil refining machinery, equipment	5,799		52	50,438	11.5
	Miscellaneous special purpose machinery, equipment	3,770		51	48,783	7.7
	Not reported in detail	3,662		37	32,817	11.2
570	Industrial equipment, supplies	1,234,190	71.1	3,111	1,571,006	78.6
	Abrasives, abrasive materials	72,384		660	543,092	13.3
	Industrial diamonds, natural, crude	19,187		101	84,121	22.8
	Industrial leather, belting, packing	10,167		360	308,225	3.3
	Mechanical rubber goods	82,082		723	516,264	15.9
	Rope, cordage, twine	67,710		402	417,856	16.2
	Valves and fittings (except plumbing)	129,479		645	526,703	24.6
	Industrial storage batteries	6,739		35	21,597	31.2
	Miscellaneous industrial equipment supplies	535,439		1,814	941,219	56.9
	Not reported in detail	311,003		763	359,702	86.5
572	Marine propulsion machinery, equipment, parts	2,387	0.1	34	19,680	12.1
631	Other service business equipment, supplies	1,937	0.1	24	6,263	30.9
710	Iron and steel products (semi-finished)	2,697	0.2	45	38,404	7.0
720	Iron and steel products (flat)	4,943	0.3	112	145,629	3.4
730	Iron and steel wire, wire products	11,743	0.7	298	312,887	3.8
740	Iron and steel finished products except flat, wire, etc.	15,387	0.9	185	227,895	6.8
	Rails, tie plates, rail joints, etc.	444		18	51,095	0.9
	Bar (except reinforcement bars) bar-size shapes, hot-rolled	2,873		66	119,912	2.4
	Bars, bar-size shapes, cold-finished	1,488		64	117,252	1.3
	Concrete reinforcement bars	444		23	64,319	0.7
	Tool steel bars	494		57	96,810	0.5
	Structural shapes (except bar-size shapes)	1,249		41	63,097	2.0
	INDUSTRIAL MATERIALS, SUPPLIES DISTRIBUTORS—Con.					
	Construction, mining, excavating machinery equipment—Con.					
	Steel containers	1,129		16	21,057	5.3
	Other iron and steel finished products except, flat, wire, etc.	3,639		(NA)	(NA)	(NA)
	Not reported in detail	3,631		67	61,070	5.9
750	Iron and steel pipe, tubes	42,471	2.4	293	383,322	11.1
760	Alloy steel	1,777	0.1	32	41,850	4.2
780	Nonferrous metals, shapes, forms, etc.	4,048	0.2	95	139,591	2.9
809	Metal reconditioned drums and barrels	35,466	2.0	237	41,322	85.8
812	Second-hand merchandise	3,402	0.2	63	15,841	21.5
	Commodities, n.e.c.	84,708	4.9	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	5,584	0.3	241	112,436	5.0
	PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS					
	All establishments (number)...2,912					
	Total sales ($1,000).....$853,153					
	Sales reported by commodity line, total	764,780	100.0	2,519	xxx	xxx
150	Drugs, druggist sundries	6,325	0.8	76	33,591	18.8
154	Industrial chemicals, acids, gases, etc.	2,238	0.3	31	24,094	9.3
160	Soaps, detergents	1,078	0.1	25	17,379	6.2
162	Stationers', office supplies, artists' materials	3,555	0.5	63	27,698	12.8
164	Writing and printing paper	1,024	0.1	34	13,776	7.4
300	Furniture and fixtures	5,447	0.7	62	40,870	13.3
	Mattresses, bedsprings	181		6	6,429	2.8
	Office furniture (wooden, metal)	675		24	16,703	4.0
	Public-building furniture	982		7	6,813	14.4
	Professional furniture	655		23	16,525	4.0
	Other furniture and fixtures	520		(NA)	(NA)	(NA)
	Not reported in detail	2,434		17	10,829	22.5
360	Automotive parts, supplies, etc.	1,165	0.2	11	7,767	15.0
520	Construction, mining, excavating machinery equipment	963	0.1	6	5,611	17.2
570	Industrial equipment, supplies	872	0.1	11	3,591	24.3
630	Photographic goods	1,702	0.2	33	15,513	11.0
	Projection apparatus	72		6	4,403	1.6
	Developing, printing, dark room apparatus	140		8	3,476	4.0
	Sensitized, unexposed photographic film	639		15	5,025	12.7
	Other photographic goods	452		(NA)	(NA)	(NA)
	Not reported in detail	399		9	4,181	9.5
633	Surgical, medical, hospital equipment, supplies	273,118	35.7	757	319,838	85.4
640	Ophthalmic products	98,022	12.8	606	105,196	93.2
	Prescription sales	40,428		365	59,832	67.6
	Merchandise sales	30,490		374	68,609	44.4
	Not reported in detail	27,104		168	28,991	93.5
641	Scientific instruments, laboratory equipment	78,266	10.2	181	151,445	51.7
642	Scientific optical and ophthalmic instruments	10,999	1.4	144	37,657	29.2
644	Other scientific, professional equipment, supplies	65,862	8.6	268	108,040	61.0
645	School equipment, supplies	67,524	8.8	235	89,978	75.0
646	Church equipment, supplies	19,466	2.5	141	39,575	49.2
650	Office machines	1,014	0.1	34	18,571	5.5
	Adding, accounting, statistical machines	195		12	5,842	3.3
	Duplicating machines	243		23	12,616	1.9
	Typewriters	277		12	6,682	4.1
	Other office machines	221		(NA)	(NA)	(NA)
	Not reported in detail	78		8	5,119	1.5
651	Indicating, recording, controlling instruments, accessories	6,242	0.8	50	10,124	61.7
690	Dental equipment, supplies	95,238	12.5	453	103,458	92.1
	Teeth	9,671		259	67,408	14.3
	Dental gold	7,046		258	69,453	10.1
	Equipment	22,058		260	73,835	29.9
	Sundry merchandise	38,144		313	73,351	52.0
	Not reported in detail	18,319		96	19,687	93.1
885	Books, magazines, printed materials	1,434	0.2	32	14,716	9.7
890	Jewelry, silverware, trophies	786	0.1	14	3,540	22.2
900	Toys, games, athletic goods	979	0.1	28	7,754	12.6
	Commodities, n.e.c.	18,032	2.4	(NA)	(NA)	(NA)

D Withheld to avoid disclosure. NA Not available n.e.c. Not elsewhere classified. xxx Not applicable. Z Less than $500. ... Represents zero.

Table 6A.—MERCHANT WHOLESALERS: 1954—COMMODITY-LINE SALES—UNITED STATES, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution[1] (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col.1 as percent of Col.4 (5)
	PROFESSIONAL EQUIPMENT SUPPLIES DISTRIBUTORS—Con.					
975	Labor, service and rental receipts....	3,429	0.4	105	31,669	10.8
	SERVICE ESTABLISHMENT SUPPLY HOUSES					
	All establishments (number)...5,264					
	Total sales ($1,000).....$1,101,992					
	Sales reported by commodity line, total.....	950,832	100.0	4,477	xxx	xxx
151	Paints, varnishes.....	1,095	0.1	72	14,961	7.3
154	Industrial chemicals, acids, gases, etc.....	3,276	0.3	78	18,122	18.1
160	Soaps, detergents.....	7,303	0.8	212	41,575	17.6
165	Wrapping paper and paper products.....	3,631	0.4	85	19,445	18.7
230	Piece goods and domestica.....	6,088	0.6	26	9,041	67.3
300	Furniture and fixtures.....	1,098	0.1	46	9,218	11.9
	Household furniture.....	12		4	662	1.8
	Office furniture (wooden, metal)...	275		4	1,054	26.1
	Public-building furniture.....	29		5	637	4.6
	Store and restaurant furniture.....	43		10	713	6.0
	Professional furniture.....	61		6	756	8.1
	Other furniture and fixtures.....	171		(NA)	(NA)	(NA)
	Not reported in detail.....	507		13	3,992	12.7
360	Automotive parts, supplies, etc.....	3,003	0.3	71	15,911	18.9
401	Generation, transmission, other apparatus and equipment.....	1,816	0.2	45	26,706	6.8
450	Hardware.....	1,380	0.1	33	10,416	13.2
530	General purpose industrial machinery, equipment.....	1,262	0.1	51	17,677	7.1
540	Metalworking machinery, equipment (except welding).....	2,520	0.3	41	19,659	12.8
550	Welding machinery, equipment, supplies	160,098	16.8	895	173,231	92.4
	Gas welding supplies and equipment (including gases).....	67,810		593	112,849	60.1
	Arc welding supplies and equipment.	40,387		556	116,795	34.6
	Resistance welding supplies, equipment.....	8,765		119	39,873	22.0
	Not reported in detail.....	43,136		264	45,236	95.4
560	Special industry machinery, equipment.	4,019	0.4	66	17,907	22.4
	Food processing machinery.....	246		5	571	43.1
	Dairy, milk products machinery, equipment.....	68		4	385	17.7
	Woodworking machinery.....	467		9	3,533	13.2
	Shoe, shoe repair machinery.....	132		16	2,948	4.5
	Oil well, oil refining machinery, equipment.....	1,898		4	3,907	48.6
	Miscellaneous special purpose machinery, equipment.....	1,155		(NA)	(NA)	(NA)
	Not reported in detail.....	53		3	286	18.5
570	Industrial equipment, supplies.....	8,761	0.9	140	45,984	19.1
	Abrasives, abrasive materials.....	907		70	21,155	4.3
	Industrial diamonds, natural, crude	23		5	2,768	0.8
	Industrial leather, belting, packing.....	132		8	3,642	3.6
	Mechanical rubber goods.....	371		5	9,408	3.9
	Rope, cordage, twine.....	2,503		14	7,003	35.7
	Valves and fittings (except plumbing).....	91		13	3,131	2.9
	Miscellaneous industrial equipment supplies.....	2,252		51	14,502	15.5
	Not reported in detail.....	2,482		22	7,179	34.6
600	Shoe repair and resole materials.....	98,957	10.4	436	106,075	93.3
	Leather, sole and heel.....	10,132		158	28,553	35.5
	Rubber and other soles and heels...	11,246		150	25,428	44.2
	Findings used in shoe repair.....	6,033		149	24,737	24.4
	Findings and merchandise for resale	5,494		129	21,467	25.6
	Not reported in detail.....	66,052		248	70,443	93.8
610	Beauty, barber shop equipment, supplies.....	120,033	12.6	777	121,228	99.0
	Equipment (furniture, hydraulic chairs, dryers, etc.....	15,215		453	76,365	19.9
	Supplies.....	69,740		514	84,477	82.6
	Not reported in detail.....	35,078		252	35,488	98.8
611	Laundry, dry cleaning equipment, supplies.....	123,786	13.0	421	139,787	88.6
612	Tailors' supplies.....	7,346	0.8	77	15,441	47.6
620	Upholsterers' supplies.....	72,103	7.6	209	79,018	91.2
621	Janitors' supplies.....	97,975	10.3	749	142,603	68.7
630	Photographic goods.....	36,893	3.9	82	45,021	81.9
	Projection apparatus.....	754		10	2,584	29.2
	SERVICE ESTABLISHMENT SUPPLY HOUSES—Con.					
	Photographic goods—Con.					
	Motion picture studio, theater equipment.....	29,201		56	32,736	89.2
	Developing, printing, darkroom apparatus.....	521		4	1,403	37.1
	Sensitized, unexposed photographic film.....	166		5	1,656	10.0
	Other photographic goods.....	75		(NA)	(NA)	(NA)
	Not reported in detail.....	6,176		11	7,690	80.3
631	Other service business equipment, supplies.....	127,769	13.4	757	145,013	88.1
633	Surgical, medical, hospital equipment, supplies.....	1,096	0.1	37	9,985	11.0
643	Morticians' goods, undertakers' supplies.....	9,974	1.0	88	10,514	94.9
680	Store, restaurant fixtures and equipment, n.e.c.....	1,550	0.2	37	6,600	23.5
750	Iron and steel pipe, tubes.....	1,112	0.1	9	4,933	22.5
812	Second-hand merchandise.....	1,183	0.1	35	7,541	15.7
901	Leather.....	2,667	0.3	51	14,615	18.2
902	Luggage, saddlery, harness.....	1,071	0.1	53	12,682	8.4
	Commodities, n.e.c.....	37,974	4.0	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	3,993	0.4	227	38,840	10.3
	TRANSPORTATION EQUIPMENT DISTRIBUTORS					
	All establishments (number)...1,004					
	Total sales ($1,000).....$376,048					
	Sales reported by commodity line, total.....	321,885	100.0	828	xxx	xxx
151	Paints, varnishes.....	1,218	0.4	35	21,220	5.7
350	Motor vehicles.....	413	0.1	7	2,553	16.2
360	Automotive parts, supplies, etc.....	2,373	0.7	26	15,124	15.7
	Automotive parts and accessories...	1,441		17	11,374	12.7
	Other automotive parts, supplies, etc.....	101		(NA)	(NA)	(NA)
	Not reported in detail.....	831		6	3,134	26.5
400	Electrical wiring supplies, construction materials.....	466	0.1	17	17,950	2.6
	Electric lamps.....	94		8	6,651	1.4
	Other electrical wiring supplies, construction materials.....	318		(NA)	(NA)	(NA)
	Not reported in detail.....	54		7	10,235	0.5
401	Generation, transmission, other apparatus and equipment.....	831	0.3	20	9,767	8.5
450	Hardware.....	2,200	0.7	23	12,716	17.3
460	Plumbing, heating equipment, supplies.	882	0.3	14	14,650	6.0
510	Farm, dairy machinery.....	1,207	0.4	13	5,457	22.1
520	Construction, mining, excavating machinery and equipment.....	2,711	0.8	22	21,495	12.6
	Cranes and shovels.....	384		4	4,122	9.3
	Other construction, mining, excavating machinery and equipment....	2,214		(NA)	(NA)	(NA)
	Not reported in detail.....	113		3	1,234	9.2
530	General purpose industrial machinery, equipment.....	3,113	1.0	33	25,115	12.4
	Cranes, derricks, hoists, winches..	150		5	6,655	2.3
	Industrial trucks, tractors, trailers, stackers.....	25		4	1,052	2.4
	Mechanical power transmission equipment (nonelectric).....	168		4	4,828	3.5
	Other general purpose industrial machinery.....	1,849		(NA)	(NA)	(NA)
	Not reported in detail.....	921		8	9,298	9.9
540	Metalworking machinery, equipment (except welding).....	378	0.1	13	8,693	4.3
	Machine tools, equipment.....	289		8	7,283	4.0
	Other metalworking machinery, equipment (except welding).....	28		(NA)	(NA)	(NA)
	Not reported in detail.....	61		3	755	8.1
560	Special industry machinery, equipment.	1,954	0.6	13	23,339	8.4
570	Industrial equipment, supplies.....	5,812	1.8	59	36,067	16.1
	Abrasives, abrasive materials.....	96		8	5,709	1.7
	Mechanical rubber goods.....	132		9	5,986	2.2
	Rope, cordage, twine.....	987		25	15,575	6.3
	Valves and fittings (except plumbing).....	909		14	16,645	5.5
	Other industrial equipment, supplies.....	1,664		(NA)	(NA)	(NA)
	Not reported in detail.....	2,024		12	5,893	34.3
571	Railroad transportation equipment.....	45,378	14.1	78	53,104	85.5

D Withheld to avoid disclosure. NA Not available. n.e.c. Not elsewhere classified. xxx Not applicable. Z Less than $500. ... Represents zero.

Table 6A.—MERCHANT WHOLESALERS: 1954—COMMODITY-LINE SALES—UNITED STATES, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution[1] (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col.1 as percent of Col.4 (5)
	TRANSPORTATION EQUIPMENT DISTRIBUTORS—Con.					
572	Marine propulsion machinery, equipment, parts	77,515	24.1	296	108,340	71.5
580	Aircraft, parts and accessories	132,571	41.2	374	150,218	88.3
	Aircraft and airframes	17,727		56	25,037	70.8
	Aircraft parts, supplies, etc.	53,585		250	79,843	67.1
	Not reported in detail	61,259		113	65,394	93.7
581	Miscellaneous transportation equipment (except automotive)	18,120	5.6	66	24,225	74.8
631	Other service business equipment, supplies	622	0.2	5	1,441	43.2
710	Iron and steel products (semi-finished)	638	0.2	11	7,316	8.7
730	Iron and steel wire, wire products	1,036	0.3	25	15,405	6.7
740	Iron and steel finished products except flat, wire, etc.	382	0.1	10	4,406	8.7
750	Iron and steel pipe, tubes	487	0.2	6	8,623	5.6
812	Second-hand merchandise	2,350	0.7	15	10,193	23.1
900	Toys, games, atbletic goods	984	0.3	10	6,728	14.6
	Commodities, n.e.c.	13,791	4.3	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	4,453	1.4	85	44,044	10.1
	IRON, STEEL AND PRODUCTS DISTRIBUTORS					
	All establishments (number)...2,693					
	Total sales ($1,000).....$2,174,276					
	Sales reported by commodity line, total	1,909,538	100.0	2,352	xxx	xxx
450	Hardware	14,171	0.7	135	181,034	7.8
460	Plumbing, heating equipment, supplies.	18,010	0.9	125	122,916	14.7
510	Farm, dairy machinery	2,449	0.1	30	19,684	12.4
	Land preparation, planting, cultivating machinery and parts	171		4	3,796	4.5
	Irrigation equipment	346		11	6,736	5.1
	Other farm, dairy machinery	1,502		(NA)	(NA)	(NA)
	Not reported in detail	430		8	4,262	10.1
530	General purpose industrial machinery, equipment	5,090	0.3	100	95,849	5.3
	Compressors, pumps	621		36	21,275	2.9
	Crushing, pulverizing, screening machinery and equipment	15		6	4,044	0.4
	Conveyors, conveying equipment	480		18	14,708	3.3
	Cranes, derricks, hoists, winches	275		19	12,487	2.2
	Industrial trucks, tractors, trailers, stokers	84		7	4,398	1.9
	Mechanical power transmission equipment (nonelectric)	416		20	13,586	3.1
	Other general purpose industrial machinery, equipment	837		(NA)	(NA)	(NA)
	Not reported in detail	2,362		42	59,008	4.0
550	Welding machinery equipment, supplies (including gases)	2,675	0.1	87	166,526	1.6
560	Special industry machinery, equipment.	13,261	0.7	75	67,002	19.8
	Oil well, oil refining machinery, equipment	11,483		45	41,948	27.4
	Other special industry machinery, equipment	722		(NA)	(NA)	(NA)
	Not reported in detail	1,056		15	20,726	5.1
570	Industrial equipment, supplies	27,400	1.4	212	274,650	10.0
	Abrasives, abrasive materials	2,126		53	117,925	1.8
	Industrial leather, belting, packing	95		13	21,749	0.4
	Mechanical rubber goods	2,907		58	97,124	3.0
	Rope, cordage, twine	1,923		53	55,165	3.5
	Valves and fittings (except plumbing)	9,841		105	163,138	6.0
	Industrial storage batteries	292		6	4,452	6.6
	Other industrial equipment, supplies	7,397		(NA)	(NA)	(NA)
	Not reported in detail	2,819		22	21,937	12.9
704	Metallic ores, concentrates	4,137	0.2	6	21,943	18.9
710	Iron and steel products (semi-finished)	80,222	4.2	324	388,241	20.7
	Wire rods	2,829		34	148,681	1.9
	Rough castings, foundry products	1,842		20	9,197	20.0
	Forgings	1,990		25	48,858	4.1
	Pig iron, ferro alloys	4,804		12	25,159	19.1
	Other iron and steel products (semi-finished)	4,277		(NA)	(NA)	(NA)
	Not reported in detail	64,480		216	134,672	47.9
720	Iron and steel products (flat)	489,043	25.6	996	1,183,699	41.3
	Plates	69,342		362	671,967	10.3
	IRON, STEEL AND PRODUCTS DISTRIBUTORS—Con.					
	Iron and steel products (flat)--Con.					
	Strip (hot, cold-rolled)	46,418		328	610,382	7.6
	Sheets (cold-rolled)	69,392		418	736,033	9.4
	Sheets (hot-rolled)	53,151		452	736,444	7.2
	Black plate	11,486		72	118,756	9.7
	Sheets (galvanized, otherwise coated)	60,110		370	702,589	8.6
	Tin plate, terneplate	33,103		112	213,035	15.5
	Fabricated and structural plate products	29,701		107	238,846	12.4
	Other iron and steel products (flat)	6,270		(NA)	(NA)	(NA)
	Not reported in detail	110,070		301	203,389	54.1
730	Iron and steel wire, wire products	92,115	4.8	568	694,616	13.3
	Plain wire	8,038		130	212,512	3.8
	Galvanized and other coated wire	4,061		103	164,057	2.5
	Nails and staples	18,245		149	187,906	9.7
	Barb and twisted wire	3,352		67	107,639	3.1
	Woven and welded wire fence, fence posts	10,434		97	118,176	8.8
	Wire rope and strand	17,091		117	125,593	13.6
	Bale ties	1,619		48	65,416	2.5
	Reinforcement mesh	8,607		163	370,759	2.3
	Not reported in detail	20,668		166	103,903	19.9
740	Iron and steel finished products except flat, wire, etc.	415,441	21.8	920	1,038,141	40.0
	Rails, tie plates, rail joints, etc.	9,707		66	142,919	6.8
	Bars (except reinforcement bars), bar-size shapes, hot-rolled	85,467		415	704,725	12.1
	Bars, bar-size shapes, cold finished	58,235		311	656,818	8.9
	Concrete reinforcement bars	63,713		281	530,414	12.0
	Tool steel bars	14,299		154	238,872	6.0
	Structural shapes (except bar-size shapes)	97,092		378	651,194	14.9
	Piling, bearing piles	4,243		31	55,532	7.6
	Steel containers	6,220		36	36,638	17.0
	Other iron and steel finished products except flat, wire, etc	9,315		(NA)	(NA)	(NA)
	Not reported in detail	67,150		251	125,099	53.7
750	Iron and steel pipe, tubes	184,110	9.6	526	813,851	22.6
751	Other carbon steel products	46,379	2.4	173	413,769	11.2
760	Alloy steel	121,891	6.4	349	646,899	18.8
	Bars, hot-rolled	21,169		170	450,116	4.7
	Bars, cold-finished	14,110		146	395,239	3.6
	Tool steel bars	16,012		103	268,324	6.0
	Pipe and tubes	26,282		40	99,899	26.3
	Sheet and strip	3,529		50	199,281	1.8
	Other alloy steel	8,065		88	310,894	2.6
	Not reported in detail	32,724		65	55,125	59.4
770	Stainless steel	151,367	7.9	301	657,572	23.0
	Strip	8,356		66	200,484	4.2
	Sheets	59,941		162	503,564	11.9
	Bars and bar-size shapes	26,748		138	443,359	6.0
	Other stainless steel	38,942		120	414,870	9.4
	Not reported in detail	17,380		47	35,426	49.1
780	Nonferrous metals, shapes, forms, etc.	63,333	3.3	321	616,847	10.3
	Copper	5,608		114	195,565	2.9
	Aluminum	27,448		129	304,410	9.0
	Tin and tin base	1,321		18	53,959	2.4
	Precious metals	1,005		10	32,040	3.1
	Other nonferrous metals	12,242		88	283,948	4.3
	Not reported in detail	15,709		105	67,633	23.2
781	Building metalwork not elsewhere classified	24,573	1.3	83	107,760	22.8
801	Prepared iron and steel scrap	17,441	0.9	155	215,228	8.1
802	Unprepared iron and steel scrap	2,511	0.1	102	111,777	2.2
812	Second-hand merchandise	5,559	0.3	74	25,602	21.7
884	Petroleum and products	2,229	0.1	28	18,501	12.0
	Commodities, n.e.c.	107,396	5.6	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	18,735	1.0	268	402,374	4.7
	NONFERROUS METALS DISTRIBUTORS					
	All establishments (number).....542					
	Total sales ($1,000).....$1,188,309					
	Sales reported by commodity line, total	988,790	100.0	492	xxx	xxx
450	Hardware	2,378	0.2	20	73,693	3.2
460	Plumbing, heating equipment, supplies.	3,042	0.3	19	16,575	18.4
	Plumbing fixtures, equipment	926		9	4,026	23.0

D Withheld to avoid disclosure. NA Not available. n.e.c. Not elsewhere classified. xxx Not applicable. Z Less than $500. ... Represents zero.

Table 6A.—MERCHANT WHOLESALERS: 1954—COMMODITY-LINE SALES—UNITED STATES, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution[1] (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col.1 as percent of Col.4 (5)
	NONFERROUS METALS DISTRIBUTORS—Con.					
	Plumbing, heating equipment, supplies—Con.					
	Other plumbing, heating equipment, supplies	985		(NA)	(NA)	(NA)
	Not reported in detail	1,131		8	10,517	10.8
530	General purpose industrial machinery, equipment	1,702	0.2	13	139,126	1.2
550	Welding machinery equipment, supplies	5,358	0.5	21	149,852	3.6
570	Industrial equipment, supplies	10,554	1.1	46	275,518	3.8
	Abrasives, abrasive materials	288		6	63,429	0.5
	Mechanical rubber goods	137		4	13,514	1.0
	Valves and fittings (except plumbing)	3,704		24	106,783	3.5
	Other industrial equipment, supplies	5,747		(NA)	(NA)	(NA)
	Not reported in detail	678		7	10,012	6.8
704	Metallic ores, concentrates	66,497	6.7	7	203,231	32.7
710	Iron and steel products (semi-finished)	3,806	0.4	16	29,478	12.9
720	Iron and steel products (flat)	13,054	1.3	57	251,148	5.2
730	Iron and steel wire, wire products	1,465	0.1	16	69,289	2.1
	Plain wire	508		5	48,827	1.0
	Galvanized and other coated wire	730		6	33,622	2.2
	Other iron and steel wire, wire products	128		(NA)	(NA)	(NA)
	Not reported in detail	99		2	(D)	(D)
740	Iron and steel finished products except flat, wire, etc.	11,462	1.2	41	246,881	4.6
750	Iron and steel pipe, tubes	6,357	0.6	22	82,865	7.7
751	Other carbon steel products	1,848	0.2	8	37,750	4.9
760	Alloy steel	3,495	0.4	25	105,476	3.3
	Bars, hot-rolled	354		6	37,554	0.9
	Bars, cold-finished	388		13	57,077	0.7
	Tool steel bars	257		5	42,703	0.6
	Sheet and strip	593		10	26,798	2.2
	Other alloy steel	1,897		(NA)	(NA)	(NA)
	Not reported in detail	6		1	(D)	(D)
770	Stainless steel	18,894	1.9	73	312,057	6.1
780	Nonferrous metals, shapes, forms, etc.	805,422	81.5	492	988,790	81.5
	Copper	188,270		171	543,734	34.6
	Aluminum	177,548		230	443,315	40.1
	Tin and tin base	88,622		54	244,648	36.2
	Precious metals	24,880		34	174,917	14.2
	Other nonferrous metals	211,341		156	535,813	39.4
	Not reported in detail	114,761		156	148,911	77.1
801	Prepared iron and steel scrap	1,290	0.1	19	11,162	11.6
	Commodities, n.e.c., including labor, service and rental receipts	32,166	3.3	(NA)	(NA)	(NA)
	IRON, STEEL SCRAP DEALERS (Not analyzed by commodity line)					
	WASTE MATERIALS DEALERS (Not analyzed by commodity line)					
	AMUSEMENT, SPORTING GOODS DISTRIBUTORS					
	All establishments (number)...2,514					
	Total sales ($1,000).....$952,711					
	Sales reported by commodity line, total	788,768	100.0	1,926	xxx	xxx
150	Drugs, druggist sundries	3,370	0.4	80	30,119	11.2
151	Paints, varnishes	759	0.1	24	20,880	3.6
161	Fountain pens, mechanical pencils	1,826	0.2	124	57,308	3.2
162	Stationers', office supplies, artists' materials	4,888	0.6	101	36,632	13.3
164	Writing and printing paper	1,600	0.2	70	25,908	6.2
165	Wrapping paper and paper products	2,079	0.3	58	20,502	10.1
200	Men's, boys' clothing, furnishings (exc. shoes)	3,252	0.4	61	38,914	8.4
210	Women's, children's, clothing, accessories (exc. shoes)	2,946	0.4	46	36,554	8.1
230	Piece goods and domestics	1,103	0.1	18	14,868	7.4
241	Dry goods, notions	4,703	0.6	73	43,264	10.9
300	Furniture and fixtures	3,164	0.4	30	24,450	12.9
301	China, glassware, crockery	5,688	0.7	61	58,609	9.7
302	Kitchen utensils, miscellaneous homewares	11,076	1.4	118	86,118	12.9
310	Floor coverings	973	0.1	9	17,879	5.4
360	Automotive parts, supplies, etc.	3,565	0.5	33	30,985	11.5
	Automotive parts and accessories	1,621		9	11,970	13.5
	AMUSEMENT, SPORTING GOODS DISTRIBUTORS—Con.					
	Automotive parts, supplies, etc.—Con.					
	Tires and tubes	1,088		9	15,813	6.9
	Automotive tools and shop equipment	34		5	2,329	1.5
	Other automotive supplies	190		8	10,712	1.8
	Not reported in detail	632		19	7,727	8.2
400	Electrical wiring supplies, construction materials	1,315	0.2	28	19,856	6.6
410	Electrical appliances, radio and television sets	7,266	0.9	65	66,998	10.8
450	Hardware	7,790	1.0	86	80,748	9.6
460	Plumbing, heating equipment, supplies	782	0.1	14	16,786	4.7
470	Air-conditioning equipment	672	0.1	16	16,784	4.0
501	Garden machinery and equipment	2,208	0.3	30	51,071	4.3
570	Industrial equipment, supplies	3,383	0.4	21	15,837	21.4
	Abrasives, abrasive materials	247		7	9,532	2.6
	Mechanical rubber goods	161		4	4,806	3.3
	Rope, cordage, twine	149		6	4,608	3.2
	Other industrial equipment, supplies	2,277		(NA)	(NA)	(NA)
	Not reported in detail	549		8	2,864	19.2
630	Photographic goods	157,259	19.9	357	193,488	81.3
631	Other service business equipment, supplies	4,246	0.5	25	11,607	36.6
642	Scientific optical and ophthalmic instruments	1,137	0.1	6	9,104	12.5
644	Other scientific, professional equipment, supplies	2,591	0.3	5	13,275	19.5
645	School equipment, supplies	3,106	0.4	48	18,803	16.5
720	Iron and steel products (flat)	836	0.1	5	8,432	9.9
730	Iron and steel wire, wire products	715	0.1	13	19,510	3.7
780	Nonferrous metals, shapes, forms, etc.	1,068	0.1	4	7,545	14.2
812	Second-hand merchandise	1,489	0.2	6	1,711	87.0
860	Feeds, including pet foods	929	0.1	6	3,324	27.9
885	Books, magazines, printed materials	529	0.1	43	16,804	3.1
890	Jewelry, silverware, trophies	4,340	0.6	109	55,948	7.8
	Clock, watches	1,099		38	29,151	3.8
	Costume jewelry	877		47	24,796	3.5
	Silverware, plated ware	249		7	11,120	2.2
	Other jewelry, silverware, trophies	468		(NA)	(NA)	(NA)
	Not reported in detail	1,647		28	13,891	11.9
900	Toys, games, athletic goods	487,996	61.9	1,509	602,845	80.9
	Small arms, ammunition	17,954		93	66,399	27.0
	Toys, games	184,644		646	265,079	69.7
	Bicycles	39,882		157	116,813	34.1
	Children's vehicles (except bicycles)	5,858		118	96,608	6.1
	Athletic goods	94,306		382	181,626	51.9
	Not reported in detail	145,352		365	207,273	70.1
902	Luggage, saddlery, harness	888	0.1	28	24,013	3.7
	Commodities, n.e.c.	46,226	5.9	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	1,005	0.1	68	30,438	3.3
	BOOK, MAGAZINE, NEWSPAPER WHOLESALERS					
	All establishments (number)...1,919					
	Total sales ($1,000).....$697,206					
	Sales reported by commodity line, total	599,228	100.0	1,500	xxx	xxx
150	Drugs, druggist sundries	2,929	0.5	6	21,554	13.6
161	Fountain pens, mechanical pencils	868	0.1	29	26,773	3.2
162	Stationers', office supplies, artists' materials	5,608	0.9	36	43,466	12.9
164	Writing and printing paper (including envelopes, fine paper, newsprint, groundwood, etc.)	2,553	0.4	35	29,308	8.7
165	Wrapping paper and paper products (including paper bags, boxes, containers, closures, etc.)	679	0.1	10	3,152	21.5
302	Kitchen utensils, kitchen tools, miscellaneous homewares	2,073	0.3	6	20,711	10.0
885	Books, magazines, printed materials	557,605	93.1	1,500	599,228	93.1
900	Toys, games, athletic goods	5,705	1.0	33	28,132	20.3
	Commodities, n.e.c.	20,038	3.3	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	1,170	0.2	26	30,552	3.8
	COAL WHOLESALERS (Not analyzed by commodity line)					
	FARM SUPPLIES WHOLESALERS					
	All establishments (number)...2,347					
	Total sales ($1,000).....$1,574,642					

D Withheld to avoid disclosure. NA Not available. n.e.c. Not elsewhere classified. xxx Not applicable. Z Less than $500. ... Represents zero.

Table 6A.—MERCHANT WHOLESALERS: 1954—COMMODITY-LINE SALES—UNITED STATES, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution[1] (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col.1 as percent of Col.4 (5)
	FARMS SUPPLIES WHOLESALERS—Con.					
	Sales reported by commodity line, total	1,334,973	100.0	1,812	xxx	xxx
000	Canned, bottled foods	5,147	0.4	29	35,189	14.6
030	Frozen foods	9,055	0.7	8	44,380	20.4
040	Groceries (except as specified)	4,977	0.4	59	32,347	15.4
050	Dairy products, ice cream, ices	3,488	0.3	36	14,751	23.6
052	Eggs (fresh, storage)	3,319	0.2	67	26,714	12.4
060	Poultry	3,066	0.2	68	25,268	12.1
070	Fresh fruits, vegetables, berries	1,737	0.1	27	10,588	16.4
101	Miscellaneous food products	1,796	0.1	18	10,698	16.8
151	Paints, varnishes	2,012	0.2	48	107,860	1.9
153	Agricultural chemicals (exc. fertilizer)	41,844	3.1	375	153,188	27.3
154	Industrial chemicals, acids, gases, etc.	7,822	0.6	28	42,218	18.5
360	Automotive parts, supplies, etc.	2,640	0.2	30	72,163	3.7
410	Electrical appliances, radio and television sets	2,403	0.2	26	65,446	3.7
450	Hardware	5,694	0.4	91	83,129	6.8
501	Garden machinery and equipment	2,700	0.2	63	57,899	4.7
510	Farm, dairy machinery	10,987	0.8	130	128,144	8.6
560	Special industry machinery, equipment	1,511	0.1	14	62,247	2.4
570	Industrial equipment, supplies	2,351	0.2	57	35,581	6.6
701	Bituminous coal	4,049	0.3	36	34,668	11.7
702	Anthracite coal	1,761	0.1	16	12,736	13.8
730	Iron and steel wire, wire products	8,698	0.7	80	117,260	7.4
812	Second-hand merchandise	1,941	0.1	23	6,245	31.1
821	Cotton (raw), including linters	1,457	0.1	10	7,605	19.2
822	Grains	36,681	2.7	254	175,637	20.9
841	Other inedible farm products	3,306	0.2	48	30,858	10.7
851	Hay, straw, alfalfa	7,170	0.5	113	56,796	12.6
860	Feeds, including pet foods	482,720	36.2	888	681,935	70.8
	Poultry feeds mixed at this establishment	10,514		143	90,344	11.6
	Other poultry feeds	77,376		294	246,689	31.4
	Livestock feeds mixed at this establishment	13,018		135	89,746	14.5
	Other livestock feeds	84,179		325	250,892	33.6
	Other feeds	94,180		280	245,385	38.4
	Not reported in detail	203,453		378	257,810	78.9
870	Flower, bulbs, florists' supplies	6,222	0.5	119	66,316	9.4
880	Seeds (field and vegetable)	403,993	30.3	806	608,410	66.4
	Field seeds	288,248		563	480,315	60.0
	Vegetable seeds	39,820		227	167,702	23.7
	Not reported in detail	75,725		204	118,782	63.8
882	Fertilizer, fertilizer materials	196,082	14.7	668	503,764	38.9
883	Vegetable oils (cottonseed, linseed)	838	0.1	56	15,124	5.5
884	Petroleum and products	9,677	0.7	29	47,459	20.4
	Commodities, n.e.c.	53,416	4.0	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	4,413	0.3	145	107,671	4.1
	JEWELRY WHOLESALERS					
	All establishments (number)...2,741					
	Total sales ($1,000).....$825,459					
	Sales reported by commodity line, total	710,993	100.0	2,295	xxx	xxx
161	Fountain pens, mechanical pencils	884	0.1	50	34,558	2.6
162	Stationers', office supplies, artists' materials	1,091	0.2	4	4,783	22.8
240	Dry goods, notions	823	0.1	9	4,596	17.9
301	China, glassware, crockery	1,183	0.2	26	17,654	6.7
302	Kitchen utensils, miscellaneous housewares	3,007	0.4	32	26,786	11.2
410	Electrical appliances, radio and television sets	11,077	1.6	91	60,118	18.4
570	Industrial equipment, supplies	7,073	1.0	13	17,189	41.1
890	Jewelry, silverware, trophies	661,701	93.1	2,295	710,993	93.1
	Clocks, watches	105,475		638	237,016	44.5
	Watch parts	23,389		248	86,893	26.9
	Costume jewelry	113,905		735	233,816	48.7
	Precious stones (cut)	181,651		678	272,213	66.7
	Silverware, plated ware	25,966		289	119,228	21.8
	Jewelers' findings	8,518		153	47,687	17.9
	Other jewelry items	103,630		716	233,114	44.5
	Not reported in detail	99,167		407	109,120	90.9
900	Toys, games, athletic goods	2,748	0.4	41	18,195	15.1
	Small arms, ammunition	285		5	2,619	10.9
	Toys, games	1,149		23	10,140	11.3
	Bicycles	113		6	3,279	3.4
	Athletic goods	515		10	7,298	7.1
	Not reported in detail	686		12	4,223	16.2
901	Leather	1,746	0.2	40	18,403	9.5
902	Luggage, saddlery, harness	1,443	0.2	61	34,583	4.2

Commodity line code	Kind of business and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution[1] (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col.1 as percent of Col.4 (5)
	JEWELRY WHOLESALERS—Con.					
	Commodities, n.e.c.	17,498	2.5	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	719	0.1	34	11,559	6.2
	PETROLEUM PRODUCTS DISTRIBUTORS (Not analyzed by commodity line)					
	GIFT, ART GOODS, GREETING CARD WHOLESALERS (Not analyzed by commodity line)					
	FLOWER, BULB, PLANT WHOLESALERS					
	All establishments (number).....966					
	Total sales ($1,000).....$222,942					
	Sales reported by commodity line, total	195,032	100.0	766	xxx	xxx
301	China, glassware, crockery	460	0.2	5	2,230	20.6
860	Feeds, including pet foods	387	0.2	6	2,874	13.5
870	Flower, bulbs, florists' supplies	186,315	95.5	766	195,032	95.5
	Cut flowers, potted plants	94,876		408	113,716	83.4
	Bulbs, seeds	15,644		73	24,654	63.5
	Nursery stock	7,651		64	15,298	50.0
	Florists' supplies	25,615		295	97,183	26.4
	Not reported in detail	42,529		184	44,120	96.4
880	Seeds (field and vegetable)	3,446	1.8	23	15,517	22.2
882	Fertilizer, fertilizer materials	498	0.3	13	8,952	5.6
	Commodities, n.e.c.	3,596	1.8	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	330	0.2	10	2,781	11.9
	MISCELLANEOUS PRODUCTS MERCHANT WHOLESALERS					
	All establishments (number)...4,076					
	Total sales ($1,000).....$3,031,252					
	Sales reported by commodity line, total	2,401,380	100.0	2,671	xxx	xxx
000	Canned, bottled foods	4,104	0.2	45	214,611	1.9
010	Coffee (green, roasted)	111,723	4.7	13	347,074	32.2
040	Groceries (except as specified)	44,463	1.9	36	198,676	22.4
090	Meats, provisions	13,132	0.5	12	130,514	10.1
100	Food, beverage basic materials	424,311	17.6	202	609,768	69.6
	Malt, malt extract	7,227		11	7,510	96.2
	Raw sugar, industrial molasses	132,982		10	172,942	76.9
	Sausage casings	7,997		17	12,951	61.7
	Yeast (brewers, bakers)	904		6	5,549	16.3
	Other basic food products	133,638		45	134,702	99.2
	Not reported in detail	141,563		117	390,222	36.3
101	Miscellaneous food products	11,409	0.5	42	132,957	8.6
150	Drugs, druggist sundries	13,890	0.6	86	252,681	5.5
151	Paints, varnishes	4,212	0.2	58	339,723	1.2
154	Industrial chemicals, acids, gases, etc.	10,932	0.5	44	257,071	4.3
162	Stationers', office supplies, artists' materials	8,686	0.4	75	333,328	2.6
164	Writing and printing paper	7,594	0.3	43	148,798	5.1
165	Wrapping paper and paper products	16,597	0.7	93	205,135	8.1
200	Men's, boys' clothing, furnishings (exc. shoes)	11,468	0.5	88	222,522	5.2
210	Women's, children's clothing, accessories (exc. shoes)	20,263	0.8	88	271,408	7.5
230	Piece goods and domestics	16,127	0.7	108	217,901	7.4
240	Dry goods, notions	19,769	0.8	108	209,532	9.4
241	Other textile products	157,698	6.6	484	296,890	53.1
300	Furniture and fixtures	12,540	0.5	68	288,970	4.3
301	China, glassware, crockery	9,012	0.4	94	223,170	4.0
302	Kitchen utensils, miscellaneous housewares	24,824	1.0	119	335,390	7.4
303	Musical instruments, phonographs, records	123,046	5.1	385	250,746	49.1
310	Floor coverings	2,602	0.1	33	89,884	2.9
360	Automotive parts, supplies, etc.	16,982	0.7	55	291,550	5.8
400	Electrical wiring supplies, construction materials	4,365	0.2	46	247,788	1.8
410	Electrical appliances, radio and television sets	22,887	1.0	124	428,570	5.3
450	Hardware	11,305	0.5	116	361,839	3.1
501	Garden machinery and equipment	3,591	0.1	35	161,903	2.2
510	Farm, dairy machinery	3,224	0.1	31	243,333	1.3
560	Special industry machinery, equipment	3,606	0.2	20	174,659	2.1
570	Industrial equipment, supplies	4,540	0.2	34	211,431	2.1
645	School equipment, supplies	2,522	0.1	20	28,961	8.7
704	Metallic ores, concentrates	183,409	7.6	59	259,953	70.6
780	Nonferrous metals, shapes, forms, etc.	26,501	1.1	13	169,290	15.7
804	Scrap metals (nonferrous)	2,509	0.1	7	32,699	7.7
812	Second-hand merchandise	19,029	0.8	104	27,415	69.4
821	Cotton (raw), including linters	3,012	0.1	6	203,265	1.5

D Withheld to avoid disclosure. NA Not available. n.e.c. Not elsewhere classified. xxx Not applicable. Z Less than $500. ... Represents zero.

Table 6A.—MERCHANT WHOLESALERS: 1954—COMMODITY-LINE SALES—UNITED STATES, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution[1] (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col.1 as percent of Col.4 (5)
	MISCELLANEOUS PRODUCTS MERCHANT WHOLESALERS--Con.					
841	Other inedible farm products	26,178	1.1	16	329,110	8.0
860	Feeds, including pet foods	9,165	0.4	24	233,921	3.9
882	Fertilizer, fertilizer materials	6,692	0.3	16	212,880	3.1
883	Vegetable oils (cottonseed, linseed)	54,513	2.3	19	175,349	31.1
884	Petroleum and products	45,594	1.9	31	188,192	24.2
885	Books, magazines, printed materials	3,226	0.1	37	102,756	3.1
890	Jewelry, silverware, trophies	11,935	0.5	96	176,448	6.8
900	Toys, games, athletic goods	42,807	1.8	142	346,762	12.3
	Small arms, ammunition	483		21	79,621	0.6
	Toys, games	19,695		83	149,819	13.1
	Bicycles	2,534		44	132,537	1.9
	Children's vehicles (except bicycles)	635		26	86,509	0.7
	MISCELLANEOUS PRODUCTS MERCHANT WHOLESALERS--Con.					
	Toys, games, athletic goods--Con.					
	Athletic goods	5,584		57	226,157	2.5
	Not reported in detail	8,965		34	55,412	16.2
901	Leather	84,061	3.5	320	206,111	40.8
902	Luggage, saddlery, harness	14,768	0.6	97	76,037	19.4
903	Industrial yarns	189,667	7.9	202	207,125	91.6
911	Logs, piles, poles, posts, etc.	170,871	7.1	374	301,557	56.7
921	Lumber (rough, dressed, finished)	12,747	0.5	55	141,076	9.0
941	Veneer, other wood products	2,831	0.1	13	17,459	16.2
	Commodities, n.e.c.	347,701	14.3	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	2,740	0.1	76	139,145	2.0

D Withheld to avoid disclosure. NA Not available. n.e.c. Not elsewhere classified. xxx Not applicable. Z Less than $500. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	FARM PRODUCTS (RAW MATERIALS) MERCHANTS					
	New England Division					
	All establishments (number).....222					
	Total sales ($1,000).....$384,835					
	Sales reported by commodity line, total.....	372,915	100.0	210	xxx	xxx
080	Peanuts.....	524	0.1	7	917	57.1
821	Cotton (raw) including linters.....	53,594	14.4	12	53,621	99.9
822	Grains.....	7,944	2.1	6	10,365	76.6
823	Hides, skins, pelts.....	3,172	0.9	11	4,610	68.8
830	Livestock.....	1,770	0.5	18	3,299	53.7
	Cattle, calves.....	1,274		8	1,529	83.3
	Other livestock.....	167		(NA)	(NA)	(NA)
	Not reported in detail.....	329		8	1,709	19.3
831	Tobacco (leaf).....	9,501	2.5	10	9,817	96.8
840	Wool, mohair (raw, tops, noils).....	287,085	77.0	140	288,238	99.6
	Raw wool.....	111,511		81	195,988	56.9
	Wool tops, noils.....	121,331		61	180,977	67.0
	Not reported in detail.....	54,243		44	54,515	99.5
841	Other inedible farm products.....	2,793	0.7	6	5,042	55.4
851	Hay, straw, alfalfa.....	2,077	0.6	7	3,062	67.8
860	Feeds, including pet foods.....	752	0.2	4	6,649	11.3
	Commodities, n.e.c., including labor, service and rental receipts.....	3,703	1.0	(NA)	(NA)	(NA)
	Middle Atlantic Division					
	All establishments (number).....740					
	Total sales ($1,000).....$1,944,315					
	Sales reported by commodity line, total.....	1,900,172	100.0	657	xxx	xxx
000	Canned, bottled foods.....	1,752	0.1	4	12,557	14.0
080	Peanuts.....	10,861	0.6	18	93,378	11.6
570	Industrial equipment, supplies.....	12,418	0.7	7	250,155	5.0
812	Second-hand merchandise.....	4,870	0.3	5	243,994	2.0
821	Cotton (raw), including linters.....	34,361	1.8	27	522,935	6.6
822	Grains.....	1,048,228	55.2	71	1,238,621	84.6
823	Hides, skins, pelts.....	171,772	9.0	290	190,038	90.4
830	Livestock.....	15,250	0.8	50	16,800	90.8
831	Tobacco (leaf).....	38,380	2.0	37	40,213	95.4
840	Wool, mohair (raw, tops, noils).....	145,425	7.7	94	196,890	73.9
	Raw wool.....	95,678		56	142,123	67.3
	Wool tops, noils.....	15,019		29	56,039	26.8
	Not reported in detail.....	34,728		30	42,340	82.0
841	Other inedible farm products.....	204,104	10.7	85	944,801	21.6
851	Hay, straw, alfalfa.....	3,836	0.2	26	7,409	51.8
860	Feeds, including pet foods.....	18,932	1.0	11	129,319	14.6
881	Oil seeds, oil nuts, oil kernels.....	32,651	1.7	8	330,358	9.9
882	Fertilizer, fertilizer materials.....	4,032	0.2	8	248,991	1.6
	Commodities, n.e.c.....	146,117	7.7	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	7,183	0.4	28	528,820	1.4
	East North Central Division					
	All establishments (number).....612					
	Total sales ($1,000).....$1,468,725					
	Sales reported by commodity line, total.....	1,386,783	100.0	492	xxx	xxx
000	Canned, bottled foods.....	1,570	0.1	6	8,331	18.8
060	Poultry.....	3,158	0.2	4	25,390	12.4
080	Peanuts.....	13,675	1.0	16	15,353	89.1
821	Cotton (raw) including linters.....	5,400	0.4	6	6,011	89.8
822	Grains.....	915,450	66.0	201	953,348	96.0
823	Hides, skins, pelts.....	102,113	7.4	72	113,581	89.9
830	Livestock.....	259,323	18.7	147	288,774	89.8
	Cattle, calves.....	146,631		66	170,529	86.0
	Sheep, lamb.....	10,289		19	74,007	13.9
	Hogs.....	66,326		42	116,511	56.9
	Other livestock.....	3,692		11	6,808	54.2
	Not reported in detail.....	32,385		55	75,044	43.2
831	Tobacco (leaf).....	1,983	0.1	10	1,983	100.0
840	Wool, mohair (raw, tops, noils).....	4,507	0.3	21	14,537	31.0
841	Other inedible farm products.....	27,774	2.0	44	76,230	36.4
851	Hay, straw, alfalfa.....	2,306	0.2	22	13,295	17.3
860	Feeds, including pet foods	9,089	0.7	72	99,968	9.1
880	Seeds (field and vegetable).....	4,726	0.3	52	72,755	6.5
882	Fertilizer, fertilizer materials.....	2,007	0.1	54	68,636	2.9
	Commodities, n.e.c.....	27,445	2.0	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	6,257	0.5	54	380,180	1.6
	FARM PRODUCTS (RAW MATERIALS) MERCHANTS—Con.					
	West North Central Division					
	All establishments (number).....652					
	Total sales ($1,000).....$1,487,414					
	Sales reported by commodity line, total.....	1,427,875	100.0	575	xxx	xxx
080	Peanuts.....	2,463	0.2	10	3,437	71.7
821	Cotton (raw) including linters.....	2,735	0.2	5	3,482	78.5
822	Grains.....	988,855	69.3	290	1,035,647	95.5
823	Hides, skins, pelts.....	16,308	1.1	44	25,084	65.0
830	Livestock.....	339,120	23.7	208	349,769	97.0
	Cattle, calves.....	180,032		106	209,893	85.8
	Sheep, lamb.....	1,721		18	10,336	16.7
	Hogs.....	59,709		58	114,826	52.0
	Other livestock.....	1,465		10	9,175	16.0
	Not reported in detail.....	96,193		68	99,939	96.3
840	Wool, mohair (raw, tops, noils).....	7,454	0.5	27	21,038	35.4
841	Other inedible farm products.....	18,901	1.3	30	41,207	45.9
851	Hay, straw, alfalfa.....	2,220	0.2	21	8,969	24.8
860	Feeds, including pet foods.....	19,161	1.3	106	114,591	16.7
	Poultry feeds mixed at this establishment.....	5,288		20	35,956	14.7
	Other poultry feeds.....	511		24	18,023	2.8
	Livestock feeds mixed at this establishment.....	1,099		20	19,496	5.6
	Other livestock feeds.....	2,369		29	39,224	6.0
	Other feeds.....	1,426		13	15,007	9.5
	Not reported in detail.....	8,468		59	50,811	16.7
880	Seeds (field and vegetable).....	2,110	0.1	67	48,172	4.4
882	Fertilizer, fertilizer materials.....	2,964	0.2	66	66,206	4.5
	Commodities, n.e.c.....	7,281	0.5	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	18,303	1.3	94	430,568	4.3
	South Atlantic Division					
	All establishments (number).....478					
	Total sales ($1,000).....$726,502					
	Sales reported by commodity line, total.....	691,449	100.0	394	xxx	xxx
080	Peanuts.....	26,875	3.9	43	29,257	91.9
821	Cotton (raw) including linters.....	370,768	53.6	121	376,999	98.3
822	Grains.....	61,743	8.9	28	69,454	88.9
823	Hides, skins, pelts.....	5,765	0.8	18	6,817	84.6
830	Livestock.....	37,698	5.5	55	39,293	95.9
831	Tobacco (leaf).....	170,900	24.7	115	199,781	85.5
841	Other inedible farm products.....	1,160	0.2	12	1,703	68.1
851	Hay, straw, alfalfa.....	2,438	0.4	14	6,840	35.6
860	Feeds, including pet foods.....	2,199	0.3	20	17,623	12.5
880	Seeds (field and vegetable).....	966	0.1	14	17,070	5.7
882	Fertilizer, fertilizer materials.....	1,743	0.3	22	23,397	7.4
	Commodities, n.e.c.....	7,922	1.1	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	1,272	0.2	24	64,075	2.0
	East South Central Division					
	All establishments (number).....300					
	Total sales ($1,000).....$1,109,019					
	Sales reported by commodity line, total.....	1,073,541	100.0	283	xxx	xxx
080	Peanuts.....	4,329	0.4	13	5,422	79.8
821	Cotton (raw) including linters.....	806,984	75.2	163	872,574	92.5
822	Grains.....	114,556	10.7	30	120,403	95.1
823	Hides, skins, pelts.....	4,119	0.4	10	5,432	75.8
830	Livestock.....	57,980	5.4	33	62,120	93.3
	Cattle, calves.....	20,294		14	33,918	59.8
	Hogs.....	9,714		10	26,924	36.1
	Other livestock.....	2,466		(NA)	(NA)	(NA)
	Not reported in detail.....	25,506		15	26,015	98.0
831	Tobacco (leaf).....	67,328	6.3	34	68,878	97.7
860	Feeds, including pet foods.....	1,976	0.2	15	22,160	8.9
880	Seeds (field and vegetable).....	2,263	0.2	9	21,070	10.7
882	Fertilizer, fertilizer materials.....	5,478	0.5	11	19,236	28.5
	Commodities, n.e.c.....	6,452	0.6	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	2,076	0.2	21	45,961	4.5
	West South Central Division					
	All establishments (number).....462					
	Total sales ($1,000).....$1,397,062					
	Sales reported by commodity line, total.....	1,293,192	100.0	394	xxx	xxx
041	Other groceries, food specialties.....	2,349	0.2	9	10,834	21.7

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	FARM PRODUCTS (RAW MATERIALS) MERCHANTS—Con.					
	West South Central Division—Con.					
070	Fresh fruits, vegetables, berries.....	2,375	0.2	5	7,357	32.3
080	Peanuts.....	8,957	0.7	20	10,017	89.4
821	Cotton (raw) including linters.....	997,754	77.2	180	1,006,121	99.2
822	Grains.....	147,531	11.4	93	187,006	78.9
823	Hides, skins, pelts.....	10,151	0.8	24	12,389	81.9
830	Livestock.....	63,430	4.9	44	64,436	98.4
	Cattle, calves.....	31,261		22	35,295	88.6
	Hogs.....	3,386		6	11,755	28.8
	Other livestock.....	1,797		(NA)	(NA)	(NA)
	Not reported in detail.....	26,986		20	27,991	96.4
840	Wool, mohair (raw, tops, noils).....	2,640	0.2	10	8,463	31.2
841	Other inedible farm products.....	10,018	0.8	20	56,858	17.6
851	Hay, straw, alfalfa.....	2,624	0.2	11	6,172	42.5
860	Feeds, including pet foods.....	3,619	0.3	38	27,166	13.3
881	Oil seeds, oil nuts, oil kernels.....	27,668	2.1	33	48,176	57.4
882	Fertilizer, fertilizer materials.....	1,440	0.1	18	55,664	2.6
	Commodities, n.e.c.....	7,014	0.5	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	5,622	0.4	72	99,101	5.7
	Mountain Division					
	All establishments (number).....139					
	Total sales ($1,000).....$162,341					
	Sales reported by commodity line, total.....	157,169	100.0	117	xxx	xxx
080	Peanuts.....	738	0.5	4	2,898	25.5
821	Cotton (raw) including linters.....	39,347	25.0	9	39,347	100.0
822	Grains.....	29,423	18.7	30	33,644	87.5
823	Hides, skins, pelts.....	6,581	4.2	22	15,821	41.6
830	Livestock.....	57,251	36.4	35	57,811	99.0
	Cattle, calves.....	39,523		20	40,033	98.7
	Other livestock.....	3,368		(NA)	(NA)	(NA)
	Not reported in detail.....	14,360		11	14,635	98.0
840	Wool, mohair (raw, tops, noils).....	8,752	5.6	10	14,310	61.2
841	Other inedible farm products.....	2,188	1.4	9	7,011	31.2
851	Hay, straw, alfalfa.....	2,551	1.6	11	3,295	77.4
860	Feeds, including pet foods.....	1,623	1.0	18	19,433	8.4
	Poultry feeds.....	147		(NA)	(NA)	(NA)
	Livestock feeds mixed at this establishment.....	236		4	5,094	4.6
	Other livestock feeds.....	457		7	8,437	5.4
	Other feeds.....	173		4	5,619	3.1
	Not reported in detail.....	610		9	8,330	7.3
880	Seeds (field and vegetable).....	954	0.6	12	12,552	7.6
882	Fertilizer, fertilizer materials.....	284	0.2	10	7,625	3.7
	Commodities, n.e.c.....	5,987	3.8	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	1,490	0.9	16	14,580	10.2
	Pacific Division					
	All establishments (number).....248					
	Total sales ($1,000).....$551,728					
	Sales reported by commodity line, total.....	477,294	100.0	219	xxx	xxx
041	Other groceries, food specialties.....	1,875	0.4	4	3,252	57.7
080	Peanuts.....	1,222	0.3	11	2,076	58.9
821	Cotton (raw) including linters.....	151,867	31.8	25	155,034	98.0
822	Grains.....	246,683	51.7	84	265,580	92.9
823	Hides, skins, pelts.....	24,680	5.2	32	28,833	85.6
830	Livestock.....	9,885	2.1	26	11,521	85.8
	Cattle, calves.....	4,844		9	6,468	74.9
	Sheep, lambs.....	322		4	2,660	12.1
	Other livestock.....	707		(NA)	(NA)	(NA)
	Not reported in detail.....	4,012		10	4,353	92.2
840	Wool, mohair (raw, tops, noils).....	5,098	1.1	10	8,668	58.8
841	Other inedible farm products.....	5,603	1.2	20	14,156	39.6
851	Hay, straw, alfalfa.....	12,260	2.6	30	20,278	60.5
860	Feeds, including pet foods.....	4,233	0.9	27	33,720	12.6
880	Seeds (field and vegetable).....	625	0.1	15	13,029	4.8
882	Fertilizer, fertilizer materials.....	777	0.2	8	10,241	7.6
	Commodities, n.e.c.....	7,379	1.5	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	5,107	1.1	38	80,502	6.3
	GENERAL-LINE GROCERY WHOLESALERS					
	New England Division (Not analyzed by commodity lines)					
	Middle Atlantic Division					
	All establishments (number).....460					
	Total sales ($1,000).....$982,744					
	GENERAL-LINE GROCERY WHOLESALERS—Con.					
	Middle Atlantic Division—Con.					
	Sales reported by commodity line, total.....	690,921	100.0	273	xxx	xxx
000	Canned, bottled foods.....	243,950	35.3	273	690,921	35.3
	Canned baby foods.....	5,521		114	366,751	1.5
	Canned fruits, fruit juices.....	46,716		164	463,740	10.1
	Canned vegetables, vegetable juices	58,141		163	427,265	13.6
	Canned fish, seafood.....	18,227		159	450,916	4.0
	Canned meats.....	10,091		155	450,045	2.2
	Canned milk.....	13,825		158	459,531	3.0
	Other canned, bottled foods.....	28,415		132	420,097	6.8
	Not reported in detail.....	63,014		89	163,672	38.5
010	Coffee (green, roasted).....	53,863	7.8	249	616,609	8.7
020	Confectionery.....	13,789	2.0	193	511,654	2.7
	Candy, including chocolates.....	6,811		117	375,549	1.8
	Chewing gum.....	1,527		74	281,455	0.5
	Fountain fruits, syrups, potato chips, etc.....	1,127		33	145,730	0.8
	Not reported in detail.....	4,324		65	125,589	3.4
030	Frozen foods.....	23,907	3.5	82	297,306	8.0
	Frozen fruits, juices.....	3,993		25	138,731	2.9
	Frozen vegetables.....	5,570		24	137,671	4.0
	Frozen fish, seafood.....	1,116		20	111,823	1.0
	Other frozen foods.....	1,901		21	129,794	1.5
	Not reported in detail.....	11,327		53	142,756	7.9
040	Groceries (except as specified).....	187,220	27.1	273	690,921	27.1
	Flour, related products.....	19,031		157	456,496	4.2
	Sugar (refined).....	31,358		164	470,861	6.7
	Oleomargarine, butter substitutes..	4,385		83	274,517	1.6
	Cooking oils, vegetable shortening.	10,176		152	415,767	2.4
	Bakery products.....	3,144		53	22,443	14.0
	Tea.....	5,739		148	429,770	1.3
	Dried fruits.....	4,234		133	405,094	1.0
	Other groceries: pickles, jams, breakfast cereals, sauces, etc....	45,574		150	449,351	10.1
	Not reported in detail.....	63,579		88	184,382	34.5
050	Dairy products, ice cream, ices.....	23,466	3.4	96	327,899	7.2
	Butter.....	8,128		39	180,137	4.5
	Cheese.....	6,413		72	240,376	2.7
	Milk, cream (fluid).....	2,232		4	11,677	19.1
	Other dairy products, ice cream, ices.....	417		(NA)	(NA)	(NA)
	Not reported in detail.....	6,276		18	69,487	9.0
052	Eggs (fresh, storage).....	3,317	0.5	15	67,830	4.9
060	Poultry.....	1,277	0.2	10	30,107	4.2
070	Fresh fruits, vegetables, berries.....	12,198	1.8	32	148,673	8.2
090	Meats, provisions.....	9,753	1.4	49	175,350	5.6
	Fresh meats (except sausages).....	1,793		6	17,368	10.3
	Cured, boiled, smoked meats.....	1,247		16	27,620	4.5
	Sausages.....	516		8	10,316	5.0
	Lard.....	1,037		20	91,049	1.1
	Other meat (including game).....	251		4	21,595	1.2
	Not reported in detail.....	4,909		13	52,370	9.4
100	Food, beverage basic materials.....	1,158	0.2	29	64,564	1.8
	Malt, malt extract.....	711		5	15,060	4.7
	Yeast (brewers, bakers).....	10		4	6,355	0.2
	Other food, beverage basic materials.....	117		(NA)	(NA)	(NA)
	Not reported in detail.....	320		4	5,869	5.5
101	Miscellaneous food products.....	3,783	0.5	17	57,019	6.6
102	Beer, fermented malt liquors.....	1,096	0.2	5	11,140	9.8
103	Soft drinks.....	804	0.1	46	170,425	0.5
110	Cigarettes, cigars, tobacco.....	30,434	4.4	129	395,196	7.7
150	Drugs, druggist sundries.....	2,621	0.4	85	214,310	1.2
160	Soaps, detergents.....	40,728	5.9	199	572,324	7.1
	Toilet soaps.....	4,338		119	331,910	1.3
	Laundry soaps, chips, powders.....	9,515		123	347,361	2.7
	Household detergents.....	8,428		116	313,613	2.7
	Not reported in detail.....	18,447		71	219,360	8.4
165	Wrapping paper and paper products.....	5,136	0.7	115	216,908	2.4
860	Feeds, including pet foods.....	3,450	0.5	59	153,060	2.3
	Commodities, n.e.c., including labor, service and rental receipts.....	28,971	4.2	(NA)	(NA)	(NA)
	East North Central Division					
	All establishments (number).....493					
	Total sales ($1,000).....$1,327,713					
	Sales reported by commodity line, total.....	1,055,245	100.0	323	xxx	xxx

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	GENERAL-LINE GROCERY WHOLESALERS—Con.					
	East North Central Division—Con.					
000	Canned, bottled foods	320,563	30.4	323	1,055,245	30.4
	Canned baby foods	9,103		147	513,495	1.8
	Canned fruits, fruit juices	61,857		197	634,915	9.7
	Canned vegetables, vegetable juices	75,193		199	647,259	11.6
	Canned fish seafood	17,067		182	614,743	2.8
	Canned meats	10,230		187	589,028	1.7
	Canned milk	13,583		180	613,866	2.2
	Other canned, bottled foods	28,440		164	541,039	5.3
	Not reported in detail	105,090		105	351,097	29.9
010	Coffee (green, roasted)	84,123	8.0	297	978,810	8.6
	Green coffee	547		5	49,387	1.1
	Roasted coffee	58,012		207	670,779	8.6
	Not reported in detail	25,564		84	283,709	9.0
020	Confectionery	28,015	2.7	237	773,958	3.6
	Candy, including chocolates	13,335		158	567,360	2.4
	Chewing gum	2,130		132	376,415	0.6
	Fountain fruits, syrups, potato chips, etc	1,977		52	207,417	1.0
	Not reported in detail	10,573		72	189,683	5.6
030	Frozen foods	64,082	6.1	66	484,344	13.2
	Frozen fruits, juices	14,620		40	329,265	4.4
	Frozen vegetables	14,626		40	339,969	4.3
	Frozen fish, seafood	5,193		38	324,361	1.6
	Other frozen food	7,333		34	321,545	2.3
	Not reported in detail	22,310		23	139,235	16.0
040	Groceries (except as specified)	279,070	26.4	323	1,055,245	26.4
	Flour, related products	34,173		195	642,157	5.3
	Sugar (refined)	38,485		191	601,927	6.4
	Oleomargarine, butter substitutes	8,479		131	571,207	1.5
	Cooking oils, vegetable shortening	11,310		171	590,139	1.9
	Bakery products	1,954		51	132,959	1.5
	Tea	4,612		171	597,076	0.8
	Dried fruits	5,235		154	594,834	0.9
	Other groceries: pickles, jams, breakfast cereals, sauces, etc	61,114		196	650,590	9.4
	Not reported in detail	113,708		85	302,842	37.5
050	Dairy products, ice cream, ices	30,508	2.9	103	518,260	5.9
	Butter	6,584		35	225,002	2.9
	Cheese	12,922		86	417,589	3.1
	Ice cream, ices	574		7	37,198	1.5
	Milk, cream (fluid)	348		8	24,744	1.4
	Other dairy products	593		6	28,089	2.1
	Not reported in detail	9,487		15	95,988	9.9
060	Poultry	2,149	0.2	16	136,570	1.6
070	Fresh fruits, vegetables, berries	24,338	2.3	56	226,372	10.8
080	Peanuts	1,415	0.1	78	273,252	0.5
090	Meats, provisions	13,283	1.3	36	185,460	7.2
100	Food, beverage basic materials	4,190	0.4	36	161,025	2.6
101	Miscellaneous food products	23,431	2.2	32	162,871	14.4
102	Beer, fermented malt liquors	1,289	0.1	4	7,703	16.7
110	Cigarettes, cigars, tobacco	68,636	6.5	214	675,555	10.2
	Cigarettes	39,078		108	428,722	9.1
	Cigars	1,822		93	308,420	0.6
	Other tobacco	2,636		100	307,176	0.9
	Not reported in detail	25,100		95	237,325	10.6
150	Drugs, druggist sundries	5,611	0.5	105	410,444	1.4
160	Soaps, detergents	52,894	5.0	241	732,947	7.2
	Toilet soaps	5,873		134	505,822	1.2
	Laundry soaps, chips, powders	18,943		137	509,861	3.7
	Household detergents	13,009		126	403,562	3.2
	Not reported in detail	15,069		103	213,466	7.1
165	Wrapping paper and paper products	20,236	1.9	183	593,543	3.4
302	Kitchen utensils, miscellaneous homewares	3,386	0.3	21	120,055	2.8
450	Hardware	1,937	0.2	43	142,102	1.4
645	School equipment, supplies	1,202	0.1	90	253,596	0.5
860	Feeds, including pet foods	3,893	0.4	65	197,508	2.0
	Commodities, n.e.c., including labor, service and rental receipts	20,994	2.0	(NA)	(NA)	(NA)
	West North Central Division					
	All establishments (number).....294 Total sales ($1,000).....$946,826 Sales reported by commodity line, total	824,827	100.0	234	xxx	xxx
000	Canned, bottled foods	264,889	32.1	234	824,827	32.1
	Canned baby foods	5,336		159	484,681	1.1
	Canned fruits, fruit juices	52,635		182	534,455	9.8
	Canned vegetables, vegetable juices	65,456		182	535,282	12.2
	Canned fish, seafood	12,274		181	533,744	2.3
	GENERAL-LINE GROCERY WHOLESALERS—Con.					
	West North Central Division—Con.					
	Canned, bottled foods—Con.					
	Canned meats	8,683		177	545,739	1.6
	Canned milk	8,364		179	542,532	1.5
	Other canned, bottled foods	13,924		157	492,240	2.8
	Not reported in detail	98,217		44	249,561	39.4
010	Coffee (green, roasted)	39,698	4.8	217	765,713	5.2
020	Confectionery	17,361	2.1	195	699,301	2.5
	Candy, including chocolates	9,248		162	471,158	2.0
	Chewing gum	2,085		156	460,054	0.5
	Fountain fruits, syrups, potato chips, etc	824		95	271,189	0.3
	Not reported in detail	5,204		31	219,172	2.4
030	Frozen foods	15,599	1.9	98	570,879	2.7
040	Groceries (except as specified)	186,195	22.6	234	824,827	22.6
	Flour, related products	22,104		177	503,179	4.4
	Sugar (refined)	34,689		185	532,609	6.5
	Oleomargarine, butter substitutes	5,721		123	433,440	1.3
	Cooking oils, vegetable shortening	5,213		167	467,154	1.1
	Bakery products	4,426		93	264,593	1.7
	Tea	3,087		172	477,499	0.6
	Dried fruits	4,390		160	502,758	0.9
	Other groceries: pickles, jams, breakfast cereals, sauces, etc	39,767		171	472,358	8.4
	Not reported in detail	66,798		45	286,366	23.3
050	Dairy products, ice cream, ices	39,988	4.8	128	594,169	6.7
052	Eggs (fresh, storage)	5,990	0.7	8	119,605	5.0
060	Poultry	2,820	0.3	11	135,097	2.1
062	Fish, seafood (fresh)	961	0.1	4	54,580	1.8
070	Fresh fruits, vegetables, berries	70,528	8.6	105	536,648	13.1
	Fresh fruits, berries	24,222		71	276,375	8.8
	Fresh vegetables	24,022		81	287,216	8.4
	Not reported in detail	22,284		24	249,432	8.9
080	Peanuts	4,067	0.5	113	389,651	1.0
090	Meats, provisions	40,809	4.9	39	315,625	12.9
	Fresh meats (except sausages)	12,288		10	122,274	10.0
	Cured, boiled, smoked meats	5,410		14	125,877	4.3
	Sausages	1,967		10	118,051	1.7
	Lard	1,341		22	134,999	1.0
	Other meat (including game)	1,438		10	118,722	1.2
	Not reported in detail	18,365		14	173,193	10.6
100	Food, beverage basic materials	5,078	0.6	78	345,490	1.5
101	Miscellaneous food products	8,084	1.0	64	223,832	3.6
102	Beer, fermented malt liquors	1,547	0.2	12	36,934	4.2
103	Soft drinks	1,794	0.2	96	344,806	0.5
110	Cigarettes, cigars, tobacco	46,140	5.6	184	654,024	7.1
	Cigarettes	31,109		144	467,989	6.6
	Cigars	1,168		125	375,160	0.3
	Other tobacco	2,029		130	407,932	0.5
	Not reported in detail	11,834		33	170,367	6.9
111	Smokers' supplies and pipes	9,431	1.1	24	109,521	8.6
150	Drugs, druggist sundries	3,057	0.4	106	352,087	0.9
160	Soaps, detergents	33,485	4.1	191	581,229	5.8
	Toilet soaps	4,689		160	478,506	1.0
	Laundry soaps, chips, powders	10,896		157	475,622	2.3
	Household detergents	11,697		157	476,776	2.5
	Not reported in detail	6,203		28	100,865	6.1
165	Wrapping paper and paper products	12,549	1.5	162	485,661	2.6
302	Kitchen utensils, miscellaneous homewares	1,458	0.2	48	144,717	1.0
450	Hardware	1,103	0.1	63	169,376	0.7
860	Feeds (mixed and other) including pet foods	1,860	0.2	51	173,212	1.1
	Commodities, n.e.c	9,475	1.1	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	861	0.1	8	83,061	1.0
	South Atlantic Division (Not analyzed by commodity line)					
	East South Central Division					
	All establishments (number).....352 Total sales ($1,000).....$632,577 Sales reported by commodity line, total	514,496	100.0	246	xxx	xxx
000	Canned, bottled foods	164,005	31.9	246	514,496	31.9
	Canned baby foods	1,524		97	221,613	0.7
	Canned fruits, fruit juices	18,674		176	309,705	6.0
	Canned vegetables, vegetable juices	36,063		176	309,705	11.6

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	GENERAL-LINE GROCERY WHOLESALERS—Con.					
	East South Central Division—Con.					
	Canned, bottled foods—Con.					
	Canned fish, seafood	7,698		173	306,895	2.5
	Canned meats	8,263		176	310,061	2.7
	Canned milk	11,715		174	309,291	3.8
	Other canned, bottled foods	7,634		124	247,665	3.1
	Not reported in detail	72,434		61	199,843	36.2
010	Coffee (green, roasted)	32,633	6.3	224	491,322	6.6
	Green coffee	1,188		26	60,730	2.0
	Roasted coffee	17,577		167	303,399	5.8
	Not reported in detail	13,868		53	179,381	7.7
020	Confectionery	11,869	2.3	206	454,432	2.6
030	Frozen foods	8,928	1.7	32	153,280	5.8
040	Groceries (except as specified)	116,988	22.7	246	514,496	22.7
	Flour, related products	23,921		187	319,667	7.5
	Sugar (refined)	22,394		186	324,043	6.9
	Oleomargarine, butter substitutes	2,182		142	253,606	0.9
	Cooking oils, vegetable shortening	5,070		168	298,435	1.7
	Bakery products	1,389		107	165,277	0.8
	Tea	2,831		173	311,767	0.9
	Dried fruits	1,786		158	291,374	0.6
	Other groceries: pickles, jams, breakfast cereals, sauces, etc.	14,519		168	303,613	4.8
	Not reported in detail	42,896		47	181,372	23.7
050	Dairy products, ice cream, ices	4,403	0.9	135	287,207	1.5
052	Eggs (fresh, storage)	617	0.1	16	76,094	0.8
060	Poultry	537	0.1	11	28,633	1.9
070	Fresh fruits, vegetables, berries	10,775	2.1	72	173,713	6.2
090	Meats, provisions	16,419	3.2	157	331,345	5.0
	Fresh meats (except sausages)	1,901		13	24,728	7.7
	Cured, boiled, smoked meats	1,946		75	137,303	1.4
	Sausages	496		39	60,928	0.8
	Lard	5,120		124	232,402	2.2
	Other meat (including game)	733		23	44,303	1.7
	Not reported in detail	6,223		24	83,859	7.4
100	Food, beverage basic materials	2,415	0.5	59	147,259	1.6
101	Miscellaneous food products	7,675	1.5	33	83,955	9.1
110	Cigarettes, cigars, tobacco	50,430	9.8	202	450,553	11.2
	Cigarettes	27,074		146	264,027	10.3
	Cigars	1,035		130	223,724	0.5
	Other tobacco	4,528		141	257,998	1.8
	Not reported in detail	17,793		55	185,896	9.6
150	Drugs, druggist sundries	5,700	1.1	136	299,455	1.9
160	Soaps, detergents	24,808	4.8	204	417,740	5.9
	Toilet soaps	2,632		149	253,960	1.0
	Laundry soaps, chips, powders	5,842		147	247,786	2.4
	Household detergents	7,291		126	233,206	3.1
	Not reported in detail	9,043		52	162,670	5.6
165	Wrapping paper and paper products	4,837	0.9	155	280,888	1.7
240	Dry goods, notions	1,257	0.2	48	114,028	1.1
450	Hardware	11,142	2.2	143	272,177	4.1
645	School equipment, supplies	1,345	0.3	144	263,154	0.5
860	Feeds, including pet foods	13,921	2.7	162	286,975	4.9
	Poultry feeds mixed at this establishment	434		25	28,046	1.5
	Other poultry feeds	2,216		98	145,631	1.5
	Livestock feeds mixed at this establishment	607		13	20,550	3.0
	Other livestock feeds	4,883		100	145,260	3.4
	Other feeds	1,742		76	151,650	1.1
	Not reported in detail	4,039		41	84,808	4.8
	Commodities, n.e.c.	23,792	4.6	(NA)	(NA)	(NA)
	West South Central Division					
	All establishments (number).....468					
	Total sales ($1,000).....$893,547					
	Sales reported by commodity line, total	646,807	100.0	301	xxx	xxx
000	Canned, bottled foods	208,282	32.2	301	646,807	32.2
	Canned baby foods	5,167		175	447,640	1.2
	Canned fruits, fruit juices	39,472		235	519,762	7.6
	Canned vegetables, vegetable juices	68,780		235	519,103	13.2
	Canned fish, seafood	11,928		229	506,849	2.4
	Canned meats	13,617		232	517,737	2.6
	Canned milk	21,183		237	523,310	4.0
	Other canned, bottled foods	13,446		156	346,909	3.9
	Not reported in detail	34,689		54	93,091	37.3
	GENERAL-LINE GROCERY WHOLESALERS—Con.					
	West South Central Division—Con.					
010	Coffee (green, roasted)	32,042	5.0	269	587,040	5.5
	Green coffee	422		19	24,219	1.7
	Roasted coffee	25,135		219	496,367	5.1
	Not reported in detail	6,485		44	79,744	8.1
020	Confectionery	10,544	1.6	249	563,761	1.9
	Candy, including chocolates	5,222		206	459,022	1.1
	Chewing gum	2,204		208	458,773	0.5
	Fountain fruits, syrups, potato chips, etc.	886		65	179,256	0.5
	Not reported in detail	2,232		31	85,797	2.6
030	Frozen foods	11,947	1.8	37	222,146	5.4
	Frozen fruits, juices	1,694		20	143,292	1.2
	Frozen vegetables	1,659		21	145,280	1.1
	Frozen fish, seafood	871		20	144,478	0.6
	Other frozen foods	2,179		18	140,182	1.6
	Not reported in detail	5,544		15	75,528	7.3
040	Groceries (except as specified)	176,660	27.3	301	646,807	27.3
	Flour, related products	38,460		238	528,585	7.3
	Sugar (refined)	37,250		240	531,754	7.0
	Oleomargarine, butter substitutes	4,271		167	424,921	1.0
	Cooking oils, vegetable shortening	17,894		228	512,277	3.5
	Bakery products	1,631		100	210,125	0.8
	Tea	6,264		223	497,138	1.3
	Dried fruits	4,246		219	489,826	0.9
	Other groceries: pickles, jams, breakfast cereals, sauces, etc.	31,459		226	462,224	6.8
	Not reported in detail	35,185		43	91,614	38.4
050	Dairy products, ice cream, ices	4,360	0.7	79	200,035	2.2
	Butter	350		8	35,348	1.0
	Cheese	2,459		72	181,537	1.4
	Ice cream, ices	145		5	26,384	0.5
	Milk, cream (fluid)	225		4	25,166	0.9
	Other dairy products	125		18	51,599	0.2
	Not reported in detail	1,056		4	15,852	6.7
052	Eggs (fresh, storage)	1,257	0.2	17	56,443	2.2
070	Fresh fruits, vegetables, berries	17,330	2.7	63	188,688	9.2
	Fresh fruits, berries	7,366		43	147,628	5.0
	Fresh vegetables	9,242		52	166,927	5.5
	Not reported in detail	722		6	16,364	4.4
090	Meats, provisions	8,366	1.3	98	217,003	3.9
100	Food, beverage basic materials	1,043	0.2	70	180,006	0.6
101	Miscellaneous food products	9,597	1.5	43	78,360	12.2
110	Cigarettes, cigars, tobacco	51,047	7.9	255	558,904	9.1
	Cigarettes	31,883		192	443,015	7.2
	Cigars	1,939		165	347,758	0.6
	Tobacco	4,578		191	433,832	1.1
	Not reported in detail	12,647		49	100,599	12.6
150	Drugs, druggist sundries	8,138	1.3	200	444,531	1.8
160	Soaps, detergents	44,142	6.8	268	568,410	7.8
	Toilet soaps	4,595		208	420,844	1.1
	Laundry soaps, chips, powders	13,241		215	434,742	3.0
	Household detergents	13,823		194	386,559	3.6
	Not reported in detail	12,483		49	130,195	9.6
165	Wrapping paper and paper products	12,317	1.9	223	452,107	2.7
301	China, glassware, crockery	700	0.1	39	108,259	0.6
302	Kitchen utensils, miscellaneous homewares	1,102	0.2	41	108,324	1.0
450	Hardware	8,454	1.3	133	259,836	3.3
645	School equipment, supplies	1,661	0.3	154	317,173	0.5
860	Feeds, including pet foods	14,562	2.3	184	323,463	4.5
	Poultry feeds mixed at this establishment	602		13	18,641	3.2
	Other poultry feeds	3,548		111	156,202	2.3
	Livestock feeds mixed at this establishment	440		10	13,320	3.3
	Other livestock feeds	5,415		108	150,622	3.6
	Other feeds	2,925		115	215,395	1.4
	Not reported in detail	1,632		24	40,868	4.0
	Commodities, n.e.c., including labor, service and rental receipts	23,256	3.6	(NA)	(NA)	(NA)
	Mountain Division					
	All establishments (number).....142					
	Total sales ($1,000).....$299,619					
	Sales reported by commodity line, total	265,513	100.0	110	xxx	xxx

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	GENERAL-LINE GROCERY WHOLESALERS—Con.					
	Mountain Division—Con.					
000	Canned, bottled foods	88,239	33.2	110	265,513	33.2
	Canned baby foods	4,140		81	241,800	1.7
	Canned fruits, fruit juices	17,945		89	249,132	7.2
	Canned vegetables, vegetable juices	26,707		94	254,763	10.5
	Canned fish, seafood	6,098		89	252,329	2.4
	Canned meats	5,991		93	254,126	2.4
	Canned milk	8,824		89	249,132	3.5
	Other canned, bottled foods	13,559		78	230,270	5.9
	Not reported in detail	4,975		14	8,444	58.9
010	Coffee (green, roasted)	8,882	3.3	98	257,663	3.4
	Green coffee	742		5	32,987	2.2
	Roasted coffee	6,793		75	201,515	3.4
	Not reported in detail	1,347		19	32,770	4.1
020	Confectionery	8,800	3.3	102	265,243	3.3
	Candy, including chocolates	4,991		88	248,349	2.0
	Chewing gum	1,365		85	232,176	0.6
	Fountain fruits, syrups, potato chips, etc.	2,066		53	162,327	1.3
	Not reported in detail	378		11	12,456	3.0
030	Frozen foods	6,661	2.5	38	122,158	5.5
	Frozen fruits, juices	1,372		26	71,055	1.9
	Frozen vegetables	1,777		24	69,787	2.5
	Frozen fish, seafood	712		24	69,787	1.0
	Other frozen foods	719		24	69,787	1.0
	Not reported in detail	2,081		12	51,103	4.1
040	Groceries (except as specified)	56,033	21.1	110	265,513	21.1
	Flour, related products	9,976		89	148,986	6.7
	Sugar (refined)	13,741		91	253,424	5.4
	Oleomargarine, butter substitutes	2,135		73	170,632	1.3
	Cooking oils, vegetable shortening	5,472		90	250,878	2.2
	Bakery products	1,050		37	97,355	1.1
	Tea	1,623		86	248,037	0.7
	Dried fruits	2,122		85	248,044	0.9
	Other groceries: pickles, jams, breakfast cereals, sauces, etc.	17,814		80	185,882	9.6
	Not reported in detail	2,100		11	9,789	21.5
050	Dairy products, ice cream, ices	1,991	0.7	40	94,936	2.1
	Butter	23		7	6,298	0.4
	Cheese	496		31	77,675	0.6
	Ice cream, ices	380		6	3,270	11.6
	Milk, cream (fluid)	710		6	3,270	21.7
	Other dairy products	194		4	9,098	2.1
	Not reported in detail	188		7	12,460	1.5
060	Poultry	316	0.1	11	27,399	1.2
070	Fresh fruits, vegetables, berries	6,613	2.5	20	47,231	14.0
	Fresh fruits, berries	2,417		13	36,090	6.7
	Fresh vegetables	2,281		15	38,305	6.0
	Not reported in detail	1,915		5	8,926	21.5
080	Peanuts	769	0.3	44	144,892	0.5
	Unshelled	381		34	127,974	0.3
	Shelled	239		29	116,491	0.2
	Not reported in detail	149		9	16,389	0.9
090	Meats, provisions	14,699	5.5	29	84,838	17.3
100	Food, beverage basic materials	481	0.2	27	81,387	0.6
101	Miscellaneous food products	1,563	0.6	22	45,830	3.4
102	Beer, fermented malt liquors	1,160	0.4	16	50,513	2.3
103	Soft drinks	1,716	0.6	65	210,987	0.8
104	Spirits	436	0.2	4	9,549	4.6
110	Cigarettes, cigars, tobacco	22,467	8.5	91	251,991	8.9
	Cigarettes	18,425		81	204,798	9.0
	Cigars	469		42	97,314	0.5
	Tobacco	1,309		64	164,514	0.8
	Not reported in detail	2,264		9	45,632	5.0
150	Drugs, druggist sundries	3,446	1.3	59	146,692	2.3
160	Soaps, detergents	17,807	6.7	94	256,546	6.9
	Toilet soaps	3,314		84	242,975	1.4
	Laundry soaps, chips, powders	4,271		83	227,069	1.9
	Household detergents	9,304		83	227,069	4.1
	Not reported in detail	918		9	12,794	7.2
165	Wrapping paper and paper products	9,536	3.6	93	257,925	3.7
200	Men's, boys' clothing, furnishings (exc. shoes)	337	0.1	8	39,344	0.9
301	China, glassware, crockery	511	0.2	29	102,416	0.5
302	Kitchen utensils, miscellaneous homewares	1,304	0.5	33	108,989	1.2
450	Hardware	5,038	1.9	31	73,582	6.8
645	School equipment, supplies	630	0.2	58	138,721	0.5
860	Feeds, including pet foods	1,398	0.5	35	81,568	1.7
	GENERAL-LINE GROCERY WHOLESALERS—Con.					
	Mountain Division—Con.					
964	Miscellaneous lines of merchandise	3,201	1.2	29	97,130	3.3
	Commodities, n.e.c.	1,479	0.6	(NA)	(NA)	(NA)
	Pacific Division (Not analyzed by commodity line)					
	CONFECTIONERY WHOLESALERS					
	New England Division (Not analyzed by commodity line)					
	Middle Atlantic Division					
	All establishments (number).....475					
	Total sales ($1,000).....$130,642					
	Sales reported by commodity line, total	105,136	100.0	370	xxx	xxx
000	Canned, bottled foods	415	0.4	18	5,225	7.9
	Canned fruits, fruit juices	47		6	3,170	1.5
	Canned fish, seafood	29		7	2,283	1.3
	Canned meats	67		8	2,969	2.3
	Other canned, bottled foods	227		(NA)	(NA)	(NA)
	Not reported in detail	45		4	778	5.8
010	Coffee (green, roasted)	257	0.2	12	5,104	5.0
020	Confectionery	83,331	79.3	370	105,136	79.3
	Candy, including chocolates	40,530		229	62,814	64.5
	Chewing gum	3,434		122	34,001	10.1
	Fountain fruits, syrups; potato chips; etc.	22,152		173	45,981	48.2
	Not reported in detail	17,215		72	22,216	77.5
040	Groceries (except as specified)	2,372	2.3	47	15,721	15.1
	Flour, related products	472		4	5,336	8.8
	Oleomargarine, butter substitutes	227		11	3,219	7.1
	Bakery products	1,136		28	11,040	10.3
	Tea	31		5	1,495	2.1
	Other groceries (except as specified)	506		(NA)	(NA)	(NA)
050	Dairy products, ice cream, ices	585	0.6	19	6,892	8.5
	Cheese	331		12	3,816	8.7
	Ice cream, ices	198		7	3,873	5.1
	Other dairy products, ice cream, ices	43		(NA)	(NA)	(NA)
	Not reported in detail	13		2	(D)	(D)
080	Peanuts	555	0.5	32	8,540	6.5
	Unshelled	180		15	6,548	2.7
	Shelled	320		24	7,459	4.3
	Not reported in detail	55		5	804	6.8
100	Food, beverage basic materials	282	0.3	7	1,949	14.5
101	Miscellaneous food products	989	0.9	14	3,645	27.1
103	Soft drinks	454	0.4	9	3,978	11.4
110	Cigarettes, cigars, tobacco	10,171	9.7	62	23,581	43.1
	Cigarettes	6,124		32	14,002	43.7
	Cigars	1,123		45	17,524	6.4
	Other tobacco	206		25	10,562	2.0
	Not reported in detail	2,718		16	5,782	47.0
111	Smokers' supplies and pipes	262	0.2	5	1,384	18.9
150	Drugs, druggist sundries	781	0.7	23	10,719	7.3
165	Wrapping paper and paper products	852	0.8	20	6,211	13.7
900	Toys, games, athletic goods, bicycles	366	0.3	8	2,316	15.8
	Commodities, n.e.c., including labor, service and rental receipts	3,464	3.3	(NA)	(NA)	(NA)
	East North Central Division (Not analyzed by commodity line)					
	West North Central Division					
	All establishments (number).....121					
	Total sales ($1,000).....$27,896					
	Sales reported by commodity line, total	22,100	100.0	97	xxx	xxx
000	Canned, bottled foods	157	0.7	9	2,019	7.8
020	Confectionery	16,106	72.9	97	22,100	72.9
	Candy, including chocolates	6,773		49	12,226	55.4
	Chewing gum	617		42	10,920	5.7
	Fountain fruits, syrups, potato chips, etc.	3,088		49	8,625	35.8
	Not reported in detail	5,628		27	7,755	72.6

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS, 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	CONFECTIONERY WHOLESALERS—Con.					
	West North Central Division—Con.					
040	Groceries (except as specified)	743	3.4	23	4,200	17.7
	Oleomargarine, butter substitute	447		14	3,317	13.5
	Bakery products	121		10	749	16.2
	Other groceries (except as specified)	172		(NA)	(NA)	(NA)
	Not reported in detail	3		1	(n)	(D)
050	Dairy products, ice cream, ices	145	0.7	9	2,623	5.5
080	Peanuts	190	0.9	19	5,622	3.4
	Unshelled	27		7	3,474	0.8
	Shelled	87		15	4,024	2.2
	Not reported in detail	76		2	(D)	(D)
090	Meats, provisions	23	0.1	4	589	3.9
101	Miscellaneous food products	225	1.0	4	787	28.6
110	Cigarettes, cigars, tobacco	2,628	11.9	23	9,262	28.4
	Cigarettes	1,102		7	4,125	26.7
	Cigars	221		12	4,944	4.5
	Other tobacco	41		7	3,579	1.1
	Not reported in detail	1,264		7	3,109	40.7
150	Drugs, druggist sundries	225	1.0	14	4,219	5.3
165	Wrapping paper and paper products	170	0.8	8	4,125	4.1
645	School equipment, supplies	183	0.8	12	4,260	4.3
900	Toys, games, athletic goods	60	0.3	10	3,847	1.6
	Commodities, n.e.c., including labor, service and rental receipts	1,245	5.6	(NA)	(NA)	(NA)
	South Atlantic Division (Not analyzed by commodity line)					
	East South Central Division					
	All establishments (number) 142; Total sales ($1,000) $28,575; Sales reported by commodity line, total	23,890	100.0	111	xxx	xxx
000	Canned, bottled foods	233	1.0	10	1,993	11.7
020	Confectionery	18,326	76.7	111	23,890	76.7
	Candy, including chocolates	7,309		66	14,865	49.2
	Chewing gum	1,089		59	12,922	8.4
	Fountain fruits, syrups; potato chips; etc.	3,271		39	8,687	37.7
	Not reported in detail	6,657		36	7,901	84.3
040	Groceries (except as specified)	633	2.6	22	4,530	14.0
	Bakery products	520		17	3,369	15.4
	Other groceries (except as specified)	79		(NA)	(NA)	(NA)
	Not reported in detail	34		1	225	15.1
080	Peanuts	239	1.0	12	1,615	14.8
	Unshelled	93		6	828	11.2
	Shelled	134		9	1,417	9.5
	Not reported in detail	12		1	(D)	(D)
110	Cigarettes, cigars, tobacco	2,247	9.4	17	6,202	36.2
	Cigars	224		10	4,087	5.5
	Other cigarettes, cigars, tobacco	1,169		(NA)	(NA)	(NA)
	Not reported in detail	854		4	1,931	44.2
150	Drugs, druggist sundries	737	3.1	21	4,870	15.1
165	Wrapping paper and paper products	229	1.0	11	3,230	7.1
200	Men's, boys' clothing, furnishings (except shoes)	52	0.2	10	1,563	3.3
210	Women's, children's clothing, accessories (except shoes)	25	0.1	8	631	4.0
240	Dry goods, notions	191	0.8	10	1,815	10.5
450	Hardware	24	0.1	5	1,130	2.1
645	School equipment, supplies	227	1.0	17	4,064	5.6
900	Toys, games, athletic goods	24	0.1	4	1,293	1.9
	Commodities, n.e.c.	703	2.9	(NA)	(NA)	(NA)
	West South Central Division					
	All establishments (number) 152; Total sales ($1,000) $38,912; Sales reported by commodity line, total	35,163	100.0	113	xxx	xxx
020	Confectionery	22,517	64.0	113	35,163	64.0
	Candy, including chocolates	9,341		71	20,148	46.4
	Chewing gum	1,097		52	11,498	9.5
	Fountain fruits, syrups; potato chips; etc.	4,864		46	12,222	39.8
	Not reported in detail	7,215		23	10,145	71.1
040	Groceries (except as specified)	396	1.1	12	2,104	18.8
	CONFECTIONERY WHOLESALERS—Con.					
	West South Central Division—Con.					
080	Peanuts	932	2.7	22	6,128	15.2
	Unshelled	28		6	1,649	1.7
	Shelled	719		18	5,198	13.8
	Not reported in detail	185		2	(D)	(D)
110	Cigarettes, cigars, tobacco	5,704	16.2	23	13,586	42.0
	Cigarettes	3,522		5	6,687	52.7
	Cigars	962		16	10,361	9.3
	Other tobacco	65		4	1,887	3.4
	Not reported in detail	1,155		7	3,225	35.8
111	Smokers' supplies and pipes	92	0.3	4	7,323	1.3
150	Drugs, druggist sundries	1,258	3.6	15	10,851	11.6
165	Wrapping paper and paper products	384	1.1	8	2,120	18.1
240	Dry goods, notions	51	0.1	4	2,258	2.3
645	School equipment, supplies	649	1.8	21	11,034	5.9
900	Toys, games, athletic goods	45	0.1	5	3,040	1.5
	Commodities, n.e.c., including labor, service and rental receipts	3,135	8.9	(NA)	(NA)	(NA)
	Mountain Division (Not analyzed by commodity line)					
	Pacific Division					
	All establishments (number) 140; Total sales ($1,000) $57,327; Sales reported by commodity line, total	46,046	100.0	102	xxx	xxx
000	Canned, bottled foods	1,841	4.0	12	12,540	14.7
	Canned fruits, fruit juices	1,564		7	11,793	4.8
	Canned meats	1,099		4	10,945	10.0
	Other canned, bottled foods	104		(NA)	(NA)	(NA)
	Not reported in detail	74		1	(D)	(D)
020	Confectionery	32,345	70.2	102	46,046	70.2
	Candy, including chocolates	17,565		60	33,517	52.4
	Chewing gum	934		24	13,738	6.8
	Fountain fruits, syrups; potato chips; etc.	7,220		43	26,334	27.4
	Not reported in detail	6,626		28	8,017	82.6
040	Groceries (except as specified)	877	1.9	21	4,936	17.8
	Oleomargarine, butter substitutes	293		11	2,290	12.8
	Cooking oils, vegetable shortening	144		5	1,841	7.8
	Bakery products	122		4	867	14.1
	Other groceries (except as specified)	294		11	2,083	14.1
	Not reported in detail	24		4	282	8.5
050	Dairy products, ice cream, ices	135	0.3	10	1,447	9.3
080	Peanuts	406	0.9	21	4,653	8.7
	Unshelled	221		9	2,175	10.2
	Shelled	120		14	3,310	3.6
	Not reported in detail	65		4	516	12.6
100	Food, beverage basic materials	50	0.1	6	971	5.1
101	Miscellaneous food products	276	0.6	7	1,005	27.5
110	Cigarettes, cigars, tobacco	4,898	10.6	20	22,005	22.3
	Cigarettes	1,918		11	14,001	13.7
	Cigars	623		11	14,131	4.4
	Other tobacco	44		4	2,119	2.1
	Not reported in detail	2,313		8	7,802	29.6
150	Drugs, druggist sundries	2,806	6.1	7	13,114	21.4
160	Soaps, detergents	60	0.1	6	888	6.8
165	Wrapping paper and paper products	1,271	2.8	9	11,567	11.0
450	Hardware	51	0.1	4	885	5.8
	Commodities, n.e.c.	1,030	2.2	(NA)	(NA)	(NA)
	FISH, SEAFOOD DISTRIBUTORS					
	New England Division					
	All establishments (number) 314; Total sales ($1,000) $109,011; Sales reported by commodity line, total	78,980	100.0	244	xxx	xxx
000	Canned, bottled foods	1,733	2.2	8	5,854	29.6
030	Frozen foods	15,627	19.8	66	29,339	53.3
	Frozen fish, seafood	11,264		58	22,471	50.1
	Other frozen foods	2,001		(NA)	(NA)	(NA)
	Not reported in detail	2,362		6	3,568	66.2
062	Fish, seafood (fresh)	60,467	76.6	220	67,041	90.2

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	FISH, SEAFOOD DISTRIBUTORS—Con.					
	New England Division—Con.					
884	Petroleum and products	142	0.2	7	3,689	3.8
900	Toys, games, athletic goods	100	0.1	5	760	13.2
	Commodities, n.e.c., including labor, service and rental receipts	911	1.2	(NA)	(NA)	(NA)
	Middle Atlantic Division					
	All establishments (number).....336					
	Total sales ($1,000).....$167,118					
	Sales reported by commodity line, total	136,025	100.0	257	xxx	xxx
000	Canned, bottled foods	666	0.5	13	4,896	13.6
	Canned fish, seafood	492		9	4,129	11.9
	Other canned, bottled foods	169		(NA)	(NA)	(NA)
	Not reported in detail	5		1	(D)	(D)
030	Frozen foods	54,859	40.3	119	86,955	63.1
	Frozen vegetables	990		4	3,815	26.0
	Frozen fish, seafood	50,661		113	82,299	61.6
	Other frozen foods	1,846		(NA)	(NA)	(NA)
	Not reported in detail	1,362		5	2,150	63.3
062	Fish, seafood (fresh)	77,835	57.2	207	101,008	77.1
090	Meats, provisions	787	0.6	5	3,823	20.6
	Commodities, n.e.c., including labor, service and rental receipts	1,878	1.4	(NA)	(NA)	(NA)
	East North Central Division					
	All establishments (number).....180					
	Total sales ($1,000).....$103,894					
	Sales reported by commodity line, total	79,847	100.0	123	xxx	xxx
000	Canned, bottled foods	163	0.2	16	5,385	3.0
030	Frozen foods	50,859	63.7	79	63,331	80.3
	Frozen fruits, juices	855		11	5,750	14.9
	Frozen vegetables	2,428		11	6,931	35.0
	Frozen fish, seafood	46,544		75	61,021	76.3
	Other frozen foods	993		6	3,002	33.1
	Not reported in detail	39		3	626	6.2
040	Groceries (except as specified)	118	0.1	8	1,696	7.0
050	Dairy products, ice cream, ices	62	0.1	4	881	7.0
052	Eggs (fresh, storage)	67	0.1	5	579	11.6
060	Poultry	107	0.1	7	1,245	8.6
062	Fish, seafood (fresh)	27,740	34.7	95	41,951	66.1
	Commodities, n.e.c., including labor, service and rental receipts	731	0.9	(NA)	(NA)	(NA)
	West North Central Division					
	All establishments (number).....47					
	Total sales ($1,000).....$18,819					
	Sales reported by commodity line, total	15,260	100.0	33	xxx	xxx
000	Canned, bottled foods	11	0.1	5	1,031	1.1
030	Frozen foods	12,290	80.5	24	14,012	87.7
	Frozen vegetables	2,726		8	6,857	39.8
	Frozen fish, seafood	8,508		21	10,992	77.4
	Other frozen foods	311		(NA)	(NA)	(NA)
	Not reported in detail	745		3	745	100.0
062	Fish, seafood (fresh)	2,804	18.4	23	9,682	29.0
	Commodities, n.e.c., including labor, service and rental receipts	155	1.0	(NA)	(NA)	(NA)
	South Atlantic Division					
	All establishments (number).....473					
	Total sales ($1,000).....$108,141					
	Sales reported by commodity line, total	86,230	100.0	347	xxx	xxx
000	Canned, bottled foods	1,701	2.0	15	3,943	43.1
	Canned fruits, fruit juices	8		4	1,207	0.7
	Canned fish, seafood	1,316		12	2,867	45.9
	Canned meats	7		4	897	0.8
	Other canned, bottled foods	23		(NA)	(NA)	(NA)
	Not reported in detail	347		3	1,076	34.0
030	Frozen foods	17,195	19.9	93	36,949	46.5
	Frozen fruits, juices	156		4	2,851	5.5
	Frozen vegetables	269		6	2,978	9.0
	Frozen fish, seafood	16,057		79	34,063	47.1
	Other frozen foods	61		5	1,830	3.3
	Not reported in detail	652		13	2,831	23.0
	FISH, SEAFOOD DISTRIBUTORS—Con.					
	South Atlantic Division—Con.					
040	Groceries (except as specified)	104	0.1	10	1,727	6.0
060	Poultry	298	0.3	14	3,324	9.0
062	Fish, seafood (fresh)	64,546	74.9	312	73,798	87.5
070	Fresh fruits, vegetables, berries	432	0.5	4	1,212	35.6
090	Meats, provisions	158	0.2	5	1,588	9.9
	Commodities, n.e.c.	1,313	1.5	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	483	0.6	11	7,435	6.5
	East South Central Division (Not analyzed by commodity line)					
	West South Central Division					
	All establishments (number).....183					
	Total sales ($1,000).....$46,787					
	Sales reported by commodity line, total	39,758	100.0	137	xxx	xxx
000	Canned, bottled foods	169	0.4	6	2,432	6.9
030	Frozen foods	18,523	46.6	55	24,294	76.2
	Frozen fruits, juices	956		9	5,510	17.4
	Frozen vegetables	1,308		9	5,510	23.7
	Frozen fish, seafood	14,252		51	22,679	62.8
	Other frozen foods	1,084		7	4,902	22.1
	Not reported in detail	923		3	975	94.7
062	Fish, seafood (fresh)	20,248	50.9	111	24,556	82.5
	Commodities, n.e.c., including labor, service and rental receipts	818	2.1	(NA)	(NA)	(NA)
	Mountain Division					
	All establishments (number).....20					
	Total sales ($1,000).....$9,963					
	Sales reported by commodity line, total	9,292	100.0	15	xxx	xxx
030	Frozen foods	8,961	96.4	15	9,270	96.7
	Frozen fruits, juices	276		5	2,189	12.6
	Frozen vegetables	99		5	2,189	4.5
	Frozen fish, seafood	8,403		15	9,270	90.6
	Other frozen foods	183		5	2,189	8.4
	Commodities, n.e.c.	331	3.6	(NA)	(NA)	(NA)
	Pacific Division					
	All establishments (number).....200					
	Total sales ($1,000).....$77,274					
	Sales reported by commodity line, total	55,226	100.0	138	xxx	xxx
000	Canned, bottled foods	4,773	8.6	22	16,423	29.1
	Canned fish, seafood	4,494		18	10,149	44.3
	Other canned, bottled foods	140		(NA)	(NA)	(NA)
	Not reported in detail	139		1	(D)	(D)
030	Frozen foods	25,976	47.0	84	39,947	65.0
	Frozen vegetables	190		4	1,403	13.5
	Frozen fish, seafood	25,365		76	37,848	67.0
	Other frozen foods	9		(NA)	(NA)	(NA)
	Not reported in detail	412		6	1,423	29.0
062	Fish, seafood (fresh)	23,908	43.3	115	38,316	62.4
	Commodities, n.e.c., including labor, service, and rental receipts	569	1.0	(NA)	(NA)	(NA)
	MEAT, MEAT PRODUCTS WHOLESALERS					
	New England Division					
	All establishments (number).....390					
	Total sales ($1,000).....$311,726					
	Sales reported by commodity line, total	273,605	100.0	308	xxx	xxx
000	Canned, bottled foods	3,781	1.4	77	52,801	7.2
	Canned fruits, fruit juices	35		5	3,887	0.9
	Canned vegetables, vegetable juices	187		7	7,674	2.4
	Canned fish, seafood	31		6	5,131	0.6
	Canned meats	2,896		58	40,895	7.1
	Canned milk	92		11	7,675	1.2
	Other canned, bottled foods	204		(NA)	(NA)	(NA)
	Not reported in detail	336		11	4,807	7.0
030	Frozen foods	7,269	2.7	36	36,522	19.9
	Frozen fruits, juices	148		17	12,427	1.2
	Frozen vegetables	234		21	14,526	1.6
	Frozen fish, seafood	234		18	13,963	1.7
	Other frozen foods	4,603		15	21,688	21.2
	Not reported in detail	2,050		3	4,528	45.3

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	MEAT, MEAT PRODUCTS WHOLESALERS—Con.					
	New England Division—Con.					
040	Groceries (except as specified)	1,183	0.4	72	55,570	2.1
	Oleomargarine, butter substitutes	511		54	48,309	1.1
	Cooking oils, vegetable shortening	291		37	25,295	1.2
	Other groceries (except as specified)	82		(NA)	(NA)	(NA)
	Not reported in detail	299		6	2,226	13.4
050	Dairy products, ice cream, ices	3,643	1.3	119	81,016	4.5
	Butter	2,495		102	74,694	3.3
	Cheese	736		89	62,401	1.2
	Other dairy products, ice cream, ices	25		(NA)	(NA)	(NA)
	Not reported in detail	387		11	4,882	7.9
052	Eggs (fresh, storage)	1,633	0.6	87	62,681	2.6
060	Poultry	7,969	2.9	130	117,811	6.8
	Live poultry	134		8	3,447	3.9
	Dressed poultry	6,157		103	89,367	6.9
	Not reported in detail	1,678		16	15,662	10.7
062	Fish, seafood (fresh)	291	0.1	7	3,804	7.6
090	Meats, provisions	246,856	90.2	308	273,605	90.2
	Fresh meats (except sausages)	167,876		219	208,993	80.3
	Cured, boiled, smoked meats	17,061		160	127,984	13.3
	Sausages	4,506		97	62,583	7.2
	Lard	559		68	54,360	1.0
	Other meat (including game)	2,328		40	30,477	7.6
	Not reported in detail	54,526		73	61,154	89.2
	Commodities, n.e.c., including labor, service and rental receipts	980	0.4	(NA)	(NA)	(NA)
	Middle Atlantic Division					
	All establishments (number)...1,276					
	Total sales ($1,000).....$1,047,563					
	Sales reported by commodity line, total	930,489	100.0	1,060	xxx	xxx
000	Canned, bottled foods	10,098	1.1	128	115,473	8.7
	Canned fruits, fruit juices	48		9	7,658	0.6
	Canned vegetables, vegetable juices	168		7	4,990	3.4
	Canned fish, seafood	1,030		11	26,407	3.9
	Canned meats	7,468		95	81,793	9.1
	Other canned, bottled foods	152		(NA)	(NA)	(NA)
	Not reported in detail	1,232		17	17,280	7.1
030	Frozen foods	4,986	0.5	72	49,714	10.0
	Frozen fruits, juices	299		18	14,403	2.1
	Frozen vegetables	316		22	15,264	2.1
	Frozen fish, seafood	281		30	17,479	1.6
	Other frozen foods	3,418		43	34,553	9.9
	Not reported in detail	672		6	3,348	20.1
040	Groceries (except as specified)	2,596	0.3	77	63,601	4.1
	Flour, related products	89		5	3,346	2.7
	Sugar (refined)	52		8	3,535	1.5
	Oleomargarine, butter substitutes	675		40	45,843	1.5
	Cooking oils, vegetable shortening	302		30	33,183	0.9
	Bakery products	266		8	16,896	1.6
	Tea	17		6	5,685	0.3
	Other groceries (except as specified)	206		(NA)	(NA)	(NA)
	Not reported in detail	989		8	6,318	15.7
050	Dairy products, ice cream, ices	4,989	0.5	154	116,942	4.3
	Butter	1,887		113	88,222	2.1
	Cheese	2,144		118	80,010	2.7
	Milk, cream (fluid)	144		8	4,652	3.1
	Other dairy products, ice cream, ices	94		(NA)	(NA)	(NA)
	Not reported in detail	720		12	10,182	7.1
052	Eggs (fresh, storage)	1,782	0.2	89	57,120	3.1
060	Poultry	22,358	2.4	245	206,777	10.8
	Live poultry	658		10	6,387	10.3
	Dressed poultry	18,790		218	180,647	10.4
	Not reported in detail	2,910		19	20,041	14.5
090	Meats, provisions	873,987	93.9	1,060	930,489	93.9
	Fresh meats (except sausages)	551,675		690	658,651	83.8
	Cured, boiled, smoked meats	76,278		424	316,295	24.1
	Sausages	19,843		225	167,360	11.9
	Lard	11,394		159	144,498	7.9
	Other meat (including game)	16,205		113	91,188	17.8
	Not reported in detail	198,592		231	220,660	90.0

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	MEAT, MEAT PRODUCTS WHOLESALERS—Con.					
	Middle Atlantic Division—Con.					
100	Food, beverage basic materials	2,196	0.2	14	11,679	18.8
	Commodities, n.e.c., including labor, service and rental receipts	7,497	0.8	(NA)	(NA)	(NA)
	East North Central Division					
	All establishments (number).....884					
	Total sales ($1,000).....$569,904					
	Sales reported by commodity line, total	450,843	100.0	658	xxx	xxx
000	Canned, bottled foods	2,432	0.5	92	94,261	2.6
	Canned baby foods	17		5	3,118	0.5
	Canned fruits, fruit juices	108		10	9,253	1.2
	Canned vegetables, vegetable juices	126		9	5,595	2.3
	Canned fish, seafood	30		7	3,466	0.9
	Canned meats	1,970		75	75,459	2.6
	Canned milk	22		5	3,273	0.7
	Other canned, bottled foods	71		11	7,750	0.9
	Not reported in detail	88		8	12,880	0.7
030	Frozen foods	6,689	1.5	80	61,760	10.8
	Frozen fruits, juices	111		21	12,992	0.9
	Frozen vegetables	258		21	12,505	2.1
	Frozen fish, seafood	904		55	46,982	1.9
	Other frozen food	4,976		27	14,066	35.4
	Not reported in detail	440		9	6,094	7.2
040	Groceries (except as specified)	1,785	0.4	72	48,757	3.7
	Flour, related products	37		7	3,465	1.1
	Sugar (refined)	98		7	4,947	2.0
	Oleomargarine, butter substitutes	246		38	30,872	0.8
	Cooking oils, vegetable shortening	462		37	27,656	1.7
	Bakery products	78		7	1,814	4.3
	Other groceries (except as specified)	107		(NA)	(NA)	(NA)
	Not reported in detail	757		11	6,304	12.0
050	Dairy products, ice cream, ices	1,332	0.3	105	92,594	1.4
	Butter	368		59	47,714	0.8
	Cheese	831		85	81,217	1.0
	Milk, cream (fluid)	31		6	1,288	2.4
	Other dairy products, ice cream, ices	14		(NA)	(NA)	(NA)
	Not reported in detail	88		10	6,525	1.3
060	Poultry	6,913	1.5	144	113,813	6.1
	Live poultry	101		4	1,693	6.0
	Dressed poultry	4,913		128	100,748	4.9
	Not reported in detail	1,899		14	11,425	16.6
062	Fish, seafood (fresh)	1,505	0.3	19	9,063	16.6
070	Fresh fruits, vegetables, berries	1,957	0.4	11	4,024	48.6
090	Meats, provisions	421,821	93.6	658	450,843	93.6
	Fresh meats (except sausages)	269,651		441	309,221	87.2
	Cured, boiled, smoked meats	19,300		283	180,202	10.7
	Sausages	13,424		226	153,413	8.8
	Lard	5,098		161	105,453	4.8
	Other meat, (including game)	5,859		71	46,163	12.7
	Not reported in detail	108,489		156	112,843	96.1
101	Miscellaneous food products	428	0.1	7	8,668	4.9
	Commodities, n.e.c., including labor, service and rental receipts,	5,981	1.3	(NA)	(NA)	(NA)
	West North Central Division					
	All establishments (number).....268					
	Total sales ($1,000).....$120,452					
	Sales reported by commodity line, total	101,372	100.0	207	xxx	xxx
000	Canned, bottled foods	4,187	4.1	29	21,798	19.2
	Canned fish, seafood	14		4	780	1.8
	Canned meats	4,124		25	20,999	19.6
	Other canned, bottled foods	16		(NA)	(NA)	(NA)
	Not reported in detail	33		1	(D)	(D)
030	Frozen foods	699	0.7	35	13,425	5.2
	Frozen fruits, juices	26		8	3,063	0.8
	Frozen vegetables	49		11	3,175	1.5
	Frozen fish, seafood	262		21	10,465	2.5
	Other frozen foods	134		9	2,391	5.6
	Not reported in detail	228		5	1,308	17.4
040	Groceries (except as specified)	1,359	1.3	38	33,509	4.1
	Oleomargarine, butter substitutes	268		25	18,937	1.4
	Cooking oils, vegetable shortening	215		14	12,621	1.7
	Bakery products	432		4	12,881	3.4

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	MEAT, MEAT PRODUCTS WHOLESALERS—Con.					
	West North Central Division—Con.					
	Groceries (except as specified)—Con.					
	Other groceries (except as specified)	332		(NA)	(NA)	(NA)
	Not reported in detail	112		5	1,053	10.6
050	Dairy products, ice cream, ices	719	0.7	47	29,742	2.4
	Cheese	619		41	26,247	2.4
	Other dairy products, ice cream, ices	81		(NA)	(NA)	(NA)
	Not reported in detail	19		3	581	3.3
052	Eggs (fresh, storage)	372	0.4	18	12,090	3.1
060	Poultry	855	0.8	57	30,077	2.8
090	Meats, provisions	91,354	90.1	207	101,372	90.1
	Fresh meats (except sausages)	53,366		124	66,644	80.1
	Cured, boiled, smoked meats	6,697		103	48,107	13.9
	Sausages	4,732		91	44,678	10.6
	Lard	971		88	41,872	2.3
	Other meat (including game)	3,842		25	14,869	25.8
	Not reported in detail	21,746		54	22,971	94.7
101	Miscellaneous food products	270	0.3	5	3,704	7.3
	Commodities, n.e.c.	1,320	1.3	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	237	0.2	10	1,829	13.0
	South Atlantic Division					
	All establishments (number).....365					
	Total sales ($1,000).....$190,288					
	Sales reported by commodity line, total	152,973	100.0	281	xxx	xxx
000	Canned, bottled foods	1,466	1.0	56	36,776	4.0
	Canned fruits, fruit juices	68		5	4,045	1.7
	Canned vegetables, vegetable juices	89		7	4,375	2.0
	Canned fish, seafood	54		6	4,438	1.2
	Canned meats	1,016		47	31,513	3.2
	Other canned, bottled foods	92		(NA)	(NA)	(NA)
	Not reported in detail	147		5	2,563	5.7
020	Confectionery	213	0.1	5	2,882	7.4
030	Frozen foods	2,477	1.6	40	36,055	6.9
	Frozen fruits, juices	360		9	8,779	4.1
	Frozen vegetables	622		10	8,985	6.9
	Frozen fish, seafood	420		26	17,037	2.5
	Other frozen foods	666		16	20,616	3.2
	Not reported in detail	409		4	3,351	12.2
040	Groceries (except as specified)	1,726	1.1	75	60,623	2.8
	Oleomargarine, butter substitutes	698		58	47,621	1.5
	Cooking oils, vegetable shortening	463		32	39,407	1.2
	Bakery products	122		6	2,022	6.0
	Other groceries (except as specified)	227		(NA)	(NA)	(NA)
	Not reported in detail	216		7	3,877	5.6
050	Dairy products, ice cream, ices	2,702	1.8	87	67,350	4.0
	Butter	955		65	52,319	1.8
	Cheese	1,256		78	61,394	2.0
	Other dairy products, ice cream, ices	35		(NA)	(NA)	(NA)
	Not reported in detail	456		5	4,941	9.2
052	Eggs (fresh, storage)	1,709	1.1	64	55,763	3.1
060	Poultry	3,169	2.1	74	54,424	5.8
	Live poultry	288		8	4,945	5.8
	Dressed poultry	2,824		68	48,677	5.8
	Not reported in detail	57		3	3,110	1.8
062	Fish, seafood (fresh)	183	0.1	8	5,099	3.6
090	Meats, provisions	137,727	90.0	281	152,973	90.0
	Fresh meats (except sausages)	67,668		158	103,779	65.2
	Cured, boiled, smoked meats	15,552		124	89,343	17.4
	Sausages	8,156		103	72,737	11.2
	Lard	2,644		85	66,726	4.0
	Other meat (including game)	2,206		38	22,949	9.6
	Not reported in detail	41,501		94	44,882	92.5
101	Miscellaneous food products	181	0.1	5	1,750	10.3
	Commodities, n.e.c., including labor, service and rental receipts	1,420	0.9	(NA)	(NA)	(NA)
	East South Central Division					
	All establishments (number).....132					
	Total sales ($1,000).....$59,890					
	MEAT, MEAT PRODUCTS WHOLESALERS—Con.					
	East South Central Division—Con.					
	Sales reported by commodity line, total	48,205	100.0	99	xxx	xxx
000	Canned, bottled foods	495	1.0	21	14,748	3.4
	Canned fruits, fruit juices	13		4	3,797	0.3
	Canned vegetables, vegetable juices	133		4	6,637	2.0
	Canned meats	235		17	11,213	2.1
	Other canned, bottled foods	54		(NA)	(NA)	(NA)
	Not reported in detail	60		3	651	9.2
030	Frozen foods	470	1.0	20	10,401	4.5
040	Groceries (except as specified)	241	0.5	23	13,450	1.8
	Oleomargarine, butter substitutes	209		22	13,428	1.6
	Cooking oils, vegetable shortening	18		6	3,731	0.5
	Other groceries (except as specified)	14		(NA)	(NA)	(NA)
050	Dairy products, ice cream, ices	1,122	2.3	32	19,713	5.7
	Cheese	910		27	18,701	4.9
	Other dairy products, ice cream, ices	141		(NA)	(NA)	(NA)
	Not reported in detail	71		3	578	12.3
052	Eggs (fresh, storage)	874	1.8	21	15,711	5.6
060	Poultry	3,088	6.4	35	18,481	16.7
	Dressed poultry	2,985		31	17,804	16.8
	Not reported in detail	103		4	677	15.2
090	Meats, provisions	41,460	86.0	99	48,205	86.0
	Fresh meats (except sausages)	14,383		59	30,553	47.1
	Cured, boiled, smoked meats	4,319		50	27,064	16.0
	Sausages	4,900		54	26,621	18.4
	Lard	1,256		39	22,142	5.7
	Other meat (including game)	947		18	7,276	13.0
	Not reported in detail	15,655		32	16,059	97.5
101	Miscellaneous food products	162	0.3	4	2,664	6.1
	Commodities, n.e.c., including labor, service and rental receipts	293	0.6	(NA)	(NA)	(NA)
	West South Central Division					
	All establishments (number).....396					
	Total sales ($1,000).....$174,949					
	Sales reported by commodity line, total	147,191	100.0	298	xxx	xxx
000	Canned, bottled foods	1,321	0.9	43	27,111	4.9
040	Groceries (except as specified)	1,955	1.3	66	39,589	4.9
	Oleomargarine, butter substitutes	928		53	36,061	2.6
	Cooking oils, vegetable shortening	859		27	21,798	3.9
	Other groceries (except as specified)	36		(NA)	(NA)	(NA)
	Not reported in detail	132		7	1,562	8.5
050	Dairy products, ice cream, ices	2,166	1.5	80	46,072	4.7
	Butter	261		36	31,294	0.8
	Cheese	1,767		73	44,833	3.9
	Milk, cream (fluid)	21		6	2,713	0.8
	Other dairy products, ice cream, ices	7		(NA)	(NA)	(NA)
	Not reported in detail	110		3	519	21.2
052	Eggs (fresh, storage)	1,260	0.9	39	18,726	6.7
060	Poultry	2,368	1.6	67	40,885	5.8
	Live poultry	184		5	5,190	3.5
	Dressed poultry	2,106		58	32,828	6.4
	Not reported in detail	78		4	2,867	2.7
090	Meats, provisions	136,440	92.7	298	147,191	92.7
	Fresh meats (except sausages)	66,271		206	101,099	65.6
	Cured, boiled, smoked meats	12,121		156	77,588	15.6
	Sausages	6,435		121	67,475	9.5
	Lard	1,508		83	52,251	2.9
	Other meat (including game)	6,102		31	19,584	31.2
	Not reported in detail	44,003		83	44,405	99.1
101	Miscellaneous food products	363	0.2	5	2,978	12.2
	Commodities, n.e.c.	1,213	0.8	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	105	0.1	11	3,916	2.7
	Mountain Division					
	All establishments (number).....125					
	Total sales ($1,000).....$48,007					
	Sales reported by commodity line, total	34,930	100.0	89	xxx	xxx

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	MEAT, MEAT PRODUCTS WHOLESALERS—Con.					
	Mountain Division—Con.					
000	Canned, bottled foods	327	0.9	12	6,512	5.0
	Canned fish, seafood	92		4	3,053	3.0
	Canned meats	136		8	4,747	2.9
	Other canned, bottled foods	34		(NA)	(NA)	(NA)
	Not reported in detail	65		3	290	22.4
030	Frozen foods	468	1.3	13	5,585	8.4
	Frozen vegetables	27		4	1,377	2.0
	Frozen fish, seafood	37		6	3,201	1.2
	Other frozen foods	190		(NA)	(NA)	(NA)
	Not reported in detail	214		4	1,923	11.1
040	Groceries (except as specified)	234	0.7	16	8,115	2.9
	Oleomargarine, butter substitutes	52		14	7,753	0.7
	Cooking oils, vegetable shortening	77		7	4,612	1.7
	Other groceries (except as specified)	105		(NA)	(NA)	(NA)
050	Dairy products, ice cream, ices	520	1.5	26	13,773	3.8
	Butter	53		10	4,977	1.1
	Cheese	226		22	12,688	1.8
	Ice cream, ices	43		5	2,008	2.1
	Milk, cream (fluid)	50		5	1,836	2.7
	Other dairy products	9		4	1,466	0.6
	Not reported in detail	139		3	590	23.6
052	Eggs (fresh, storage)	91	0.3	12	5,962	1.5
060	Poultry	459	1.3	23	12,964	3.5
090	Meats, provisions	32,650	93.5	89	34,930	93.5
	Fresh meats (except sausages)	21,830		61	28,841	75.7
	Cured, boiled, smoked meats	3,533		49	23,990	14.7
	Sausages	2,172		32	19,608	11.1
	Lard	475		34	19,296	2.5
	Other meat (including game)	167		16	4,371	3.8
	Not reported in detail	4,473		26	5,036	88.8
	Commodities, n.e.c.	123	0.4	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	58	0.2	5	1,322	4.4
	Pacific Division					
	All establishments (number).....521					
	Total sales ($1,000).....$343,414					
	Sales reported by commodity line, total	267,016	100.0	384	xxx	xxx
000	Canned, bottled foods	1,840	0.7	36	26,219	7.0
	Canned fruits, fruit juices	51		5	2,420	2.1
	Canned vegetables, vegetable juices	71		6	2,846	2.5
	Canned meats	1,249		27	20,419	6.1
	Other canned, bottled foods	95		(NA)	(NA)	(NA)
	Not reported in detail	374		3	2,566	14.6
030	Frozen foods	1,424	0.5	31	22,661	6.3
	Frozen fruits, juices	62		5	1,688	3.7
	Frozen vegetables	108		9	3,307	3.3
	Frozen fish, seafood	142		19	12,401	1.1
	Other frozen foods	1,102		13	11,315	9.7
	Not reported in detail	10		3	330	3.0
040	Groceries (except as specified)	618	0.2	16	14,757	4.2
	Sugar (refined)	21		4	1,788	1.2
	Oleomargarine, butter substitutes	21		5	2,487	0.8
	Cooking oils, vegetable shortening	510		8	12,432	4.1
	Other groceries (except as specified)	47		(NA)	(NA)	(NA)
	Not reported in detail	19		3	374	5.1
050	Dairy products, ice cream, ices	1,385	0.5	40	31,689	4.4
	Butter	34		8	5,431	0.6
	Cheese	1,274		35	30,244	4.2
	Other dairy products, ice cream, ices	37		(NA)	(NA)	(NA)
	Not reported in detail	40		3	871	4.6
052	Eggs (fresh, storage)	519	0.2	25	21,499	2.4
060	Poultry	2,289	0.9	72	45,260	5.1
	Live poultry	217		4	6,552	3.3
	Dressed poultry	1,943		64	36,694	5.3
	Not reported in detail	129		4	2,777	4.6
062	Fish, seafood (fresh)	293	0.1	16	9,426	3.1
070	Fresh fruit, vegetables, berries	393	0.1	4	4,773	8.2
090	Meats, provisions	251,841	94.3	384	267,016	94.3
	Fresh meats (except sausages)	144,353		257	167,877	86.0
	Cured, boiled, smoked meats	17,071		178	105,874	16.1
	Sausages	8,983		137	86,048	10.4
	Lard	1,423		100	63,072	2.3
	MEAT, MEAT PRODUCTS WHOLESALERS—Con.					
	Pacific Division—Con.					
	Meats, provisions—Con.					
	Other meat (including game)	5,457		44	29,520	18.5
	Not reported in detail	74,554		99	78,909	94.5
101	Miscellaneous food products	481	0.2	4	7,049	6.8
	Commodities, n.e.c., including labor, service and rental receipts	5,933	2.2	(NA)	(NA)	(NA)
	SPECIALTY LINE GROCERY WHOLESALERS					
	New England Division					
	All establishments (number).....602					
	Total sales ($1,000).....$186,965					
	Sales reported by commodity line, total	151,265	100.0	419	xxx	xxx
000	Canned, bottled foods	23,588	15.6	107	44,865	52.6
	Canned baby foods	429		15	9,572	4.5
	Canned fruits, fruit juices	4,646		53	27,472	16.9
	Canned vegetables, vegetable juices	7,135		55	26,510	26.9
	Canned fish, seafood	2,513		57	24,334	10.3
	Canned meats	1,191		42	20,824	5.7
	Canned milk	497		37	19,043	2.6
	Other canned, bottled foods	2,200		39	16,967	13.0
	Not reported in detail	4,977		22	10,691	46.6
010	Coffee	5,092	3.4	67	29,860	17.1
020	Confectionery	951	0.6	62	19,114	5.0
	Candy, including chocolates	476		38	10,168	4.7
	Chewing gum	14		7	2,995	0.5
	Fountain fruits, syrups, potato chips, etc.	369		22	8,290	4.5
	Not reported in detail	92		8	2,956	3.1
030	Frozen foods	18,974	12.5	54	32,317	58.7
	Frozen fruits, juices	4,119		29	16,792	24.5
	Frozen vegetables	3,731		23	15,289	24.4
	Frozen fish, seafood	1,464		22	14,731	9.9
	Other frozen foods	3,127		25	14,545	21.5
	Not reported in detail	6,533		13	9,924	65.8
040	Groceries (except as specified)	56,148	37.1	243	88,830	63.2
	Flour, related products	19,667		61	39,358	50.0
	Sugar (refined)	3,008		50	29,578	10.2
	Oleomargarine, butter substitutes	2,532		68	31,082	8.1
	Cooking oils, vegetable shortening	2,716		63	35,164	7.7
	Bakery products	7,862		67	14,924	52.7
	Tea	9,065		42	29,255	31.0
	Dried fruits	181		25	13,105	1.4
	Other groceries: pickles, jams, breakfast cereals, sauces, etc.	9,178		107	39,673	23.1
	Not reported in detail	1,939		21	2,907	66.7
050	Dairy products, ice cream, ices	14,699	9.7	108	37,739	38.9
	Butter	2,541		14	8,407	30.2
	Cheese	4,509		68	24,985	18.0
	Ice cream, ices	1,704		14	2,233	76.3
	Milk, cream (fluid)	536		7	911	58.8
	Other dairy products	1,244		28	11,029	11.3
	Not reported in detail	4,165		15	5,645	73.8
052	Eggs (fresh, storage)	1,063	0.7	10	5,774	18.4
070	Fresh fruits, vegetables, berries	1,123	0.7	8	4,401	25.5
090	Meats, provisions	2,012	1.3	19	8,067	24.9
100	Food, beverage basic materials	480	0.3	11	4,625	10.4
101	Miscellaneous food products	4,056	2.7	33	9,823	41.3
102	Beer, fermented malt liquors	637	0.4	5	8,182	7.8
103	Soft drinks	15,911	10.5	66	20,610	77.2
110	Cigarettes, cigars, tobacco	266	0.2	7	2,414	11.0
160	Soaps, detergents	648	0.4	33	15,947	4.1
	Toilet soaps	132		18	10,905	1.2
	Laundry soaps, chips, powders	284		22	12,782	2.2
	Household detergents	199		21	10,790	1.8
	Not reported in detail	33		8	2,620	1.3
165	Wrapping paper and paper products	1,497	1.0	19	10,041	14.9
860	Feeds, including pet foods	517	0.3	8	4,661	11.1
	Commodities, n.e.c., including labor, service and rental receipts	3,603	2.4	(NA)	(NA)	(NA)
	Middle Atlantic Division					
	All establishments (number)...2,845					
	Total sales ($1,000).....$2,733,786					
	Sales reported by commodity line, total	2,395,614	100.0	2,151	xxx	xxx

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	SPECIALTY LINE GROCERY WHOLESALERS—Con.					
	Middle Atlantic Division—Con.					
000	Canned, bottled foods	204,957	8.6	504	374,271	54.8
	Canned baby foods	1,045		38	25,104	4.2
	Canned fruits, fruit juices	15,309		227	119,796	12.8
	Canned vegetables, vegetable juices	25,862		223	105,163	24.6
	Canned fish, seafood	18,978		232	114,690	16.5
	Canned meats	75,784		180	179,928	42.1
	Canned milk	2,550		122	65,704	3.9
	Other canned, bottled foods	15,314		163	80,227	19.1
	Not reported in detail	50,115		96	83,394	60.1
010	Coffee (green, roasted)	944,847	39.4	313	1,158,331	81.6
	Green coffee	652,447		55	683,571	95.4
	Roasted coffee	46,904		201	131,040	35.8
	Not reported in detail	245,496		66	453,116	54.2
020	Confectionery	8,637	0.4	166	92,650	9.3
	Candy, including chocolates	2,686		111	53,600	5.0
	Chewing gum	588		26	9,354	6.3
	Fountain fruits, syrups, potato chips, etc	4,522		71	50,205	9.0
	Not reported in detail	841		17	7,457	11.3
030	Frozen foods	114,949	4.8	219	204,597	56.2
	Frozen fruits, juices	28,092		115	139,240	20.2
	Frozen vegetables	24,433		87	106,524	22.9
	Frozen fish, seafood	11,251		93	107,535	10.5
	Other frozen foods	21,008		121	128,364	16.4
	Not reported in detail	30,165		55	44,121	68.4
040	Groceries (except as specified)	416,103	17.4	951	1,793,041	23.2
	Flour, related products	49,901		235	143,780	34.7
	Sugar (refined)	66,774		185	189,418	35.3
	Oleomargarine, butter substitutes	8,631		151	197,479	4.4
	Cooking oils, vegetable shortening	15,887		247	164,208	9.7
	Bakery products	44,062		229	105,473	41.8
	Tea	34,507		204	250,232	13.8
	Dried fruits	7,363		133	89,214	8.3
	Other groceries: pickles, jams, breakfast cereals, sauces, etc	100,624		361	1,214,390	8.3
	Not reported in detail	88,354		150	131,965	67.0
050	Dairy products, ice cream, ices	414,194	17.3	634	510,919	81.1
	Butter	125,967		219	230,956	54.5
	Cheese	83,913		348	256,358	32.7
	Ice cream, ices	43,780		76	79,764	54.9
	Milk, cream (fluid)	72,221		135	89,401	80.8
	Other dairy products	31,543		102	108,299	29.1
	Not reported in detail	56,770		67	70,465	80.6
052	Eggs (fresh, storage)	24,606	1.0	119	139,305	17.7
060	Poultry	5,161	0.2	33	56,432	9.1
070	Fresh fruits, vegetables, berries	9,431	0.4	39	37,636	25.1
090	Meats, provisions	9,079	0.4	126	86,687	10.5
	Fresh meats (except sausages)	1,880		19	7,142	26.3
	Cured, boiled, smoked meats	3,401		74	43,603	7.8
	Sausages	500		25	11,322	4.4
	Lard	2,035		34	27,355	7.4
	Other meat (including game)	746		12	8,493	8.8
	Not reported in detail	517		15	14,753	3.5
100	Food, beverage basis materials	28,837	1.2	68	235,304	12.3
101	Miscellaneous food products	79,309	3.3	166	272,332	29.1
102	Beer, fermented malt liquors	2,882	0.1	34	4,983	57.8
103	Soft drinks	31,564	1.3	345	47,718	66.1
150	Drugs, druggist sundries	2,894	0.1	25	75,205	3.8
160	Soaps, detergents	5,615	0.2	130	78,761	7.1
860	Feeds, including pet foods	2,415	0.1	38	111,184	2.2
	Commodities, n.e.c., including labor, service and rental receipts	90,134	3.8	(NA)	(NA)	(NA)
	East North Central Division					
	All establishments (number)...1,790					
	Total sales ($1,000).....$907,097					
	Sales reported by commodity line, total	764,205	100.0	1,241	xxx	xxx
000	Canned, bottled foods	87,607	11.5	272	179,469	48.8
	Canned baby foods	1,273		31	19,639	6.5
	Canned fruits, fruit juices	11,127		129	72,771	15.3
	Canned vegetables, vegetable juices	13,348		105	58,449	22.8
	Canned fish, seafood	4,872		107	49,165	9.9
	Canned meats	6,855		105	59,865	11.5
	Canned milk	4,365		60	39,611	11.0
	Other canned, bottled foods	8,696		96	55,013	15.8
	Not reported in detail	37,071		55	57,316	64.7
010	Coffee (green, roasted)	48,008	6.3	152	133.402	36.0
	SPECIALTY LINE GROCERY WHOLESALERS—Con.					
	East North Central Division—Con.					
	Coffee (green, roasted)—Con.					
	Green coffee	31,529		7	32,548	96.9
	Roasted coffee	9,004		114	78,596	11.5
	Not reported in detail	7,475		32	22,993	32.5
020	Confectionery	2,955	0.4	124	55,013	5.4
	Candy, including chocolates	1,508		84	34,590	4.4
	Chewing gum	178		24	14,400	1.2
	Fountain fruits, syrups, potato chips, etc	787		44	19,201	4.1
	Not reported in detail	482		15	12,620	3.8
030	Frozen foods	84,487	11.1	144	201,078	42.0
	Frozen fruits, juices	18,210		72	130,615	13.9
	Frozen vegetables	18,111		60	67,967	26.6
	Frozen fish, seafood	10,474		65	70,006	15.0
	Other frozen foods	15,650		71	127,160	12.3
	Not reported in detail	22,042		42	54,330	40.6
040	Groceries (except as specified)	147,690	19.3	524	292,875	50.4
	Flour, related products	14,353		124	67,861	21.2
	Sugar (refined)	35,950		118	101,564	35.4
	Oleomargarine, butter substitutes	5,162		125	71,200	7.3
	Cooking oils, vegetable shortening	5,273		120	74,781	7.1
	Bakery products	29,164		158	54,114	53.9
	Tea	6,729		88	47,493	14.2
	Dried fruits	2,225		51	40,022	5.6
	Other groceries: pickles, jams, breakfast cereals, sauces, etc	15,939		192	82,484	19.3
	Not reported in detail	32,895		75	69,352	47.4
050	Dairy products, ice cream, ices	322,790	42.2	486	402,866	80.1
	Butter	70,928		139	146,393	48.5
	Cheese	115,946		251	276,939	41.9
	Ice cream, ices	8,712		69	22,987	37.9
	Milk, cream (fluid)	63,414		147	136,882	46.3
	Other dairy products	41,725		101	128,954	32.4
	Not reported in detail	22,065		61	31,562	69.9
052	Eggs (fresh, storage)	11,330	1.5	58	84,185	13.5
060	Poultry	2,322	0.3	23	16,190	14.3
	Live poultry	207		5	2,955	7.0
	Dressed poultry	1,186		16	12,973	9.1
	Not reported in detail	929		4	1,892	49.1
070	Fresh fruits, vegetables, berries	2,379	0.3	18	11,560	20.6
080	Peanuts	872	0.1	53	27,732	3.1
	Unshelled	338		23	10,382	3.3
	Shelled	321		28	10,753	3.0
	Not reported in detail	213		10	8,653	2.5
090	Meats, provisions	4,727	0.6	47	29,769	15.9
	Fresh meats (except sausages)	3,006		14	8,434	35.6
	Cured, boiled, smoked meats	768		21	13,452	5.7
	Sausages	302		15	8,946	3.4
	Lard	220		14	12,173	1.8
	Other meat (including game)	304		11	7,686	4.0
	Not reported in detail	127		2	(D)	(D)
100	Food, beverage basic materials	1,277	0.2	50	35,735	3.6
	Malt, malt extract	222		5	2,513	8.8
	Raw sugar, industrial molasses	182		4	1,697	10.7
	Sausage casings	534		26	22,433	2.4
	Other food, beverage basic materials	258		(NA)	(NA)	(NA)
	Not reported in detail	81		6	1,711	4.7
101	Miscellaneous food products	10,866	1.4	92	37,534	28.9
102	Beer, fermented malt liquors	1,752	0.2	16	3,076	57.0
103	Soft drinks	13,089	1.7	171	28,961	45.2
110	Cigarettes, cigars, tobacco	1,713	0.2	27	20,782	8.2
	Cigarettes	759		15	9,885	7.7
	Cigars	88		8	4,855	1.8
	Other tobacco	121		10	6,001	2.0
	Not reported in detail	745		11	10,671	7.0
160	Soaps, detergents	2,616	0.3	75	46,516	5.6
	Toilet soaps	262		28	21,631	1.2
	Laundry soaps, chips, powders	669		42	22,825	2.9
	Household detergents	561		34	22,013	2.5
	Not reported in detail	1,124		24	17,855	6.3
165	Wrapping paper and paper products	4,424	0.6	65	58,440	7.6
860	Feeds, including pet foods	1,161	0.2	44	34,659	3.3

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	SPECIALTY LINE GROCERY WHOLESALERS—Con.					
	East North Central Division—Con.					
	Feeds, including pet foods—Con.					
	Poultry feeds	144		8	6,067	2.4
	Livestock feeds	95		6	2,305	4.1
	Other feeds, including pet foods	636		(NA)	(NA)	(NA)
	Not reported in detail	286		12	7,919	3.6
	Commodities, n.e.c., including labor, service and rental receipts	12,140	1.6	(NA)	(NA)	(NA)
	West North Central Division					
	All establishments (number).....609					
	Total sales ($1,000).....$266,919					
	Sales reported by commodity line, total	213,215	100.0	410	xxx	xxx
000	Canned, bottled foods	24,544	11.5	91	54,197	45.3
	Canned baby foods	560		13	6,258	8.9
	Canned fruits, fruit juices	4,095		48	28,758	14.2
	Canned vegetables, vegetable juices	8,373		45	27,343	30.6
	Canned fish, seafood	1,409		42	19,021	7.4
	Canned meats	375		34	17,847	2.1
	Canned milk	767		31	20,119	3.8
	Other canned, bottled foods	3,821		34	20,877	18.3
	Not reported in detail	5,144		19	7,822	65.8
010	Coffee (green, roasted)	11,687	5.5	60	27,825	42.0
	Green coffee	1,593		6	7,374	21.6
	Roasted coffee	10,067		55	27,025	37.3
	Not reported in detail	27		2	(D)	(D)
020	Confectionery	1,606	0.8	46	14,957	10.7
	Candy, including chocolates	748		28	10,307	7.3
	Chewing gum	41		10	2,431	1.7
	Fountain fruits, syrups, potato chips, etc	695		22	6,956	10.0
	Not reported in detail	122		5	998	12.2
030	Frozen foods	29,771	14.0	48	54,217	54.9
	Frozen fruits, juices	7,878		22	23,779	33.1
	Frozen vegetables	8,747		20	21,735	40.2
	Frozen fish, seafood	5,098		21	24,247	21.0
	Other frozen foods	5,537		19	24,068	23.0
	Not reported in detail	2,511		12	18,071	13.9
040	Groceries (except as specified)	59,093	27.7	185	100,554	58.8
	Flour, related products	6,992		42	24,879	28.1
	Sugar (refined)	4,282		35	20,216	21.2
	Oleomargarine, butter substitutes	1,269		32	11,973	10.6
	Cooking oils, vegetable shortening	1,221		39	24,715	4.9
	Bakery products	7,341		54	14,201	51.7
	Tea	448		40	17,401	2.6
	Dried fruits	125		24	10,197	1.2
	Other groceries: pickles, jams, breakfast cereals, sauces, etc	13,680		74	47,872	28.6
	Not reported in detail	23,735		30	32,170	73.8
050	Dairy products, ice cream, ices	33,954	15.9	126	63,373	53.6
	Butter	3,887		45	15,333	25.4
	Cheese	2,965		50	17,431	17.0
	Ice cream, ices	4,291		28	15,375	27.9
	Milk, cream (fluid)	9,083		43	13,670	66.4
	Other dairy products	7,918		28	18,112	43.7
	Not reported in detail	5,810		21	20,657	28.1
052	Eggs (fresh, storage)	7,000	3.3	26	30,873	22.7
060	Poultry	680	0.3	11	6,531	10.4
062	Fish, seafood (fresh)	512	0.2	4	5,116	10.0
070	Fresh fruits, vegetables, berries	1,949	0.9	9	17,398	11.2
080	Peanuts	819	0.4	26	13,041	6.3
	Unshelled	461		9	6,683	6.9
	Shelled	356		19	9,059	3.9
	Not reported in detail	2		2	(D)	(D)
090	Meats, provisions	4,246	2.0	17	23,013	18.5
100	Food, beverage basic materials	362	0.2	15	3,944	9.2
101	Miscellaneous food products	10,063	4.7	28	20,916	48.1
102	Beer, fermented malt liquors	637	0.3	12	1,646	38.7
103	Soft drinks	14,356	6.7	58	16,756	85.7
110	Cigarettes, cigars, tobacco	747	0.4	14	4,316	17.3
	Cigarettes	588		9	3,003	19.6
	Cigars	65		6	2,680	2.4
	Other tobacco	18		5	2,290	0.8
	Not reported in detail	76		2	(D)	(D)
160	Soaps, detergents	1,452	0.7	37	19,309	7.5
	Toilet soaps	75		15	6,354	1.2

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	SPECIALTY LINE GROCERY WHOLESALERS—Con.					
	West North Central Division—Con.					
	Soaps, detergents—Con.					
	Laundry soaps, chips, powders	220		19	10,449	2.1
	Household detergents	715		20	7,226	9.9
	Not reported in detail	442		10	6,674	6.6
165	Wrapping paper and paper products	1,580	0.7	30	15,077	10.5
860	Feeds, including pet foods	803	0.4	19	5,086	15.8
	Commodities, n.e.c., including labor, service and rental receipts	7,354	3.4	(NA)	(NA)	(NA)
	South Atlantic Division					
	All establishments (number).....981					
	Total sales ($1,000).....$370,267					
	Sales reported by commodity line, total	280,575	100.0	687	xxx	xxx
000	Canned, bottled foods	59,940	21.4	241	128,534	46.6
	Canned baby foods	486		27	17,803	2.7
	Canned fruits, fruit juices	7,696		118	55,070	14.0
	Canned vegetables, vegetable juices	12,423		122	56,261	22.1
	Canned fish, seafood	7,998		127	57,582	13.9
	Canned meats	2,803		119	57,501	4.9
	Canned milk	1,924		97	43,194	4.5
	Other canned, bottled foods	3,330		80	36,629	9.1
	Not reported in detail	23,280		56	47,249	49.3
010	Coffee (green, roasted)	7,102	2.5	147	67,510	10.5
	Green coffee	401		6	1,462	27.4
	Roasted coffee	5,455		116	51,956	10.5
	Not reported in detail	1,246		26	14,509	8.6
020	Confectionery	3,165	1.1	125	64,652	4.9
	Candy, including chocolates	1,225		83	34,386	3.6
	Chewing gum	365		46	21,962	1.7
	Fountain fruits, syrups, potato chips, etc	701		36	16,155	4.3
	Not reported in detail	874		23	19,658	4.4
030	Frozen foods	42,152	15.0	79	64,015	65.8
	Frozen fruits, juices	10,122		52	52,635	19.2
	Frozen vegetables	16,450		50	51,931	31.7
	Frozen fish, seafood	4,620		50	46,967	9.8
	Other frozen foods	6,829		55	49,381	13.8
	Not reported in detail	4,131		14	8,393	49.2
040	Groceries (except as specified)	73,956	26.4	369	158,941	46.5
	Flour, related products	6,584		136	60,481	10.9
	Sugar (refined)	5,299		113	53,230	10.0
	Oleomargarine, butter substitutes	3,883		82	46,510	8.3
	Cooking oils, vegetable shortening	2,729		111	52,637	5.2
	Bakery products	14,826		113	35,435	41.8
	Tea	2,261		102	45,254	5.0
	Dried fruits	970		55	30,237	3.2
	Other groceries: pickles, jams, breakfast cereals, sauces, etc	14,969		171	71,488	20.9
	Not reported in detail	22,435		70	43,386	51.7
050	Dairy products, ice cream, ices	37,928	13.5	180	90,573	41.9
	Butter	2,210		28	13,961	15.8
	Cheese	6,127		92	54,737	11.2
	Ice cream, ices	8,215		39	11,293	72.7
	Milk, cream (fluid)	9,257		42	15,205	60.9
	Other dairy products	5,653		32	19,736	28.6
	Not reported in detail	6,466		21	13,897	46.5
052	Eggs (fresh, storage)	3,490	1.2	16	11,195	31.2
060	Poultry	291	0.1	8	2,753	10.6
062	Fish, seafood (fresh)	3,064	1.1	11	8,064	38.0
070	Fresh fruits, vegetables, berries	1,747	0.6	16	9,334	18.7
080	Peanuts	6,100	2.2	34	22,260	27.4
090	Meats, provisions	1,779	0.6	61	30,822	5.8
	Fresh meats (except sausages)	116		5	2,454	4.7
	Cured, boiled, smoked meats	482		25	12,032	4.0
	Sausages	310		15	5,778	5.4
	Lard	418		26	16,049	2.6
	Other meat (including game)	78		5	1,190	6.6
	Not reported in detail	375		7	3,521	10.7
100	Food, beverage basic materials	963	0.3	37	21,873	4.4
101	Miscellaneous food products	7,733	2.8	60	20,628	37.5
102	Beer, fermented malt liquors	894	0.3	5	3,884	23.0
103	Soft drinks	9,351	3.3	76	16,892	55.4
110	Cigarettes, cigars, tobacco	5,308	1.9	73	38,159	13.9
	Cigarettes	2,967		45	23,918	12.4
	Cigars	324		38	23,142	1.4

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	SPECIALTY LINE GROCERY WHOLESALERS—Con.					
	South Atlantic Division—Con.					
	Cigarettes, cigars, tobacco—Con.					
	Other tobacco	365		36	21,122	1.7
	Not reported in detail	1,652		21	11,716	14.1
150	Drugs, druggist sundries	499	0.2	39	24,035	2.1
160	Soaps, detergents	3,391	1.2	106	56,146	6.0
	Toilet soaps	516		53	49,975	1.0
	Laundry soaps, chips, powders	742		63	33,413	2.2
	Household detergents	679		57	29,905	2.3
	Not reported in detail	1,454		31	20,022	7.3
165	Wrapping paper and paper products	948	0.3	71	49,439	1.9
450	Hardware	684	0.2	21	16,030	4.3
645	School equipment, supplies	184	0.1	32	22,022	0.8
860	Feeds, including pet foods	2,912	1.0	58	42,150	6.9
	Poultry feeds mixed at this establishment	120		4	2,935	4.1
	Other poultry feeds	425		26	16,694	2.5
	Livestock feeds mixed at this establishment	84		5	3,242	2.6
	Other livestock feeds	464		23	15,808	2.9
	Other feeds	703		25	19,038	3.7
	Not reported in detail	1,116		17	12,948	8.6
	Commodities, n.e.c.	6,630	2.4	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	364	0.1	18	9,795	3.7
	East South Central Division					
	All establishments (number).....370 Total sales ($1,000).....$128,202					
	Sales reported by commodity line, total	97,074	100.0	252	xxx	xxx
000	Canned, bottled foods	9,994	10.3	55	26,814	37.3
	Canned baby foods	98		6	4,984	2.0
	Canned fruits, fruit juices	1,110		26	15,005	7.4
	Canned vegetables, vegetable juices	2,695		31	16,409	16.4
	Canned fish, seafood	1,480		30	16,867	8.8
	Canned meats	1,199		30	16,198	7.4
	Canned milk	907		26	13,970	6.5
	Other canned, bottled foods	473		24	11,923	4.0
	Not reported in detail	2,032		12	6,345	32.0
010	Coffee (green, roasted)	9,091	9.4	51	33,864	26.8
	Green coffee	4,017		8	6,562	61.2
	Roasted coffee	2,953		36	22,909	12.9
	Not reported in detail	2,121		12	10,564	20.1
020	Confectionery	1,357	1.4	46	29,087	4.7
	Candy, including chocolates	813		33	19,209	4.2
	Chewing gum	145		26	13,469	1.1
	Fountain fruits, syrups, potato chips, etc	120		8	5,011	2.4
	Not reported in detail	279		8	6,149	4.5
030	Frozen foods	10,061	10.4	27	13,830	72.7
	Frozen fruits, juices	1,370		14	7,772	17.6
	Frozen vegetables	2,089		13	7,692	27.2
	Frozen fish, seafood	1,521		16	8,909	17.1
	Other frozen foods	1,165		12	6,842	17.0
	Not reported in detail	3,916		10	4,512	86.8
040	Groceries (except as specified)	25,844	26.6	118	49,684	52.0
	Flour, related products	2,263		27	15,025	15.1
	Sugar (refined)	1,386		24	13,389	10.4
	Oleomargarine, butter substitutes	1,276		35	16,283	7.8
	Cooking oils, vegetable shortening	307		28	17,721	1.7
	Bakery products	9,541		47	21,349	44.7
	Tea	710		31	15,293	4.6
	Dried fruits	51		15	9,663	0.5
	Other groceries: pickles, jams, breakfast cereals, sauces, etc	3,894		46	21,155	18.4
	Not reported in detail	6,416		25	10,629	60.4
050	Dairy products, ice cream, ices	14,727	15.2	88	33,384	44.1
	Butter	120		12	4,961	2.4
	Cheese	857		37	19,096	4.5
	Ice cream, ices	1,992		13	5,573	35.7
	Milk, cream (fluid)	9,587		38	11,221	85.4
	Other dairy products	368		16	5,793	6.4
	Not reported in detail	1,803		9	4,580	39.4
070	Fresh fruits, vegetables, berries	559	0.6	12	7,169	7.8
080	Peanuts	114	0.1	10	2,847	4.0
090	Meats, provisions	934	1.0	20	12,654	7.4
100	Food, beverage basic materials	148	0.2	12	9,310	1.6
101	Miscellaneous food products	3,123	3.2	16	6,098	51.2
103	Soft drinks	10,606	10.9	36	11,186	94.8
	SPECIALTY LINE GROCERY WHOLESALERS—Con.					
	East South Central Division—Con.					
110	Cigarettes, cigars, tobacco	1,387	1.4	20	12,564	11.0
	Cigarettes	917		14	9,209	10.0
	Cigars	72		12	7,446	1.0
	Other tobacco	116		9	6,544	1.8
	Not reported in detail	282		5	3,256	8.7
150	Drugs, druggist sundries	299	0.3	18	12,068	2.5
160	Soaps, detergents	986	1.0	28	15,981	6.2
	Toilet soaps	105		17	9,910	1.1
	Laundry soaps, chips, powders	295		18	10,268	2.9
	Household detergents	293		13	8,547	3.4
	Not reported in detail	293		9	5,146	5.7
165	Wrapping paper and paper products	1,147	1.2	27	16,232	7.1
200	Men's, boys' clothing, furnishings (exc. shoes)	123	0.1	6	3,105	4.0
210	Women's, children's clothing, accessories (exc. shoes)	109	0.1	6	2,655	4.1
240	Dry goods, notions	227	0.2	10	6,104	3.7
302	Kitchen utensils, miscellaneous homewares	103	0.1	4	2,603	4.0
450	Hardware	204	0.2	11	7,704	2.6
645	School equipment, supplies	117	0.1	20	12,065	1.0
860	Feeds, including pet foods	1,058	1.1	20	12,452	8.5
	Commodities, n.e.c., including labor, service and rental receipts	4,756	4.9	(NA)	(NA)	(NA)
	West South Central Division					
	All establishments (number).....713 Total sales ($1,000).....$353,141					
	Sales reported by commodity line, total	306,000	100.0	473	xxx	xxx
000	Canned, bottled foods	34,869	11.4	91	51,428	67.8
010	Coffee (green, roasted)	111,053	36.3	64	125,824	88.3
	Green coffee	106,979		12	107,010	100.0
	Roasted coffee	1,596		32	10,674	15.0
	Not reported in detail	2,478		21	8,158	30.4
020	Confectionery	1,077	0.4	59	16,181	6.7
	Candy, including chocolates	610		39	10,024	6.1
	Chewing gum	62		19	5,278	1.2
	Fountain fruits, syrups, potato chips, etc	189		15	4,995	3.8
	Not reported in detail	216		9	4,042	5.3
030	Frozen foods	23,084	7.5	44	24,563	94.0
	Frozen fruits, juices	5,659		29	18,820	30.1
	Frozen vegetables	6,771		27	17,621	38.4
	Frozen fish, seafood	2,659		25	17,321	15.4
	Other frozen foods	2,553		23	16,410	15.6
	Not reported in detail	5,442		14	5,590	97.4
040	Groceries (except as specified)	50,625	16.5	194	81,638	62.0
	Flour, related products	4,414		47	19,077	23.1
	Sugar (refined)	2,601		34	13,924	18.7
	Oleomargarine, butter substitutes	1,219		34	13,233	9.2
	Cooking oils, vegetable shortening	787		40	18,534	4.2
	Bakery products	11,339		53	22,290	50.9
	Tea	212		37	18,763	1.1
	Dried fruits	265		19	13,058	2.0
	Other groceries: pickles, jams, breakfast cereals, sauces, etc	8,319		75	22,254	37.4
	Not reported in detail	21,469		47	30,067	71.4
050	Dairy products, ice cream, ices	47,728	15.6	147	64,684	73.8
	Butter	10,484		36	28,773	36.4
	Cheese	7,007		46	35,921	19.5
	Ice cream, ices	2,273		23	9,242	24.6
	Milk, cream (fluid)	19,008		67	24,076	78.9
	Other dairy products	2,876		26	21,086	13.6
	Not reported in detail	6,080		32	7,992	76.1
052	Eggs (fresh, storage)	1,524	0.5	8	12,830	11.9
060	Poultry	1,404	0.5	11	3,002	46.8
090	Meats, provisions	726	0.2	13	3,846	18.9
101	Miscellaneous food products	11,804	3.9	46	22,865	51.6
102	Beer, fermented malt liquors	430	0.1	5	1,706	25.2
103	Soft drinks	3,748	1.2	53	5,950	63.0
110	Cigarettes, cigars, tobacco	3,799	1.2	39	28,204	13.5
150	Drugs, druggist sundries	787	0.3	22	19,877	4.0
160	Soaps, detergents	4,325	1.4	54	37,761	11.5
165	Wrapping paper and paper products	328	0.1	31	15,617	2.1
450	Hardware	415	0.1	13	13,503	3.1
860	Feeds, including pet foods	450	0.1	22	8,571	5.3
	Commodities, n.e.c., including labor, service and rental receipts	7,824	2.6	(NA)	(NA)	(NA)

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	SPECIALTY LINE GROCERY WHOLESALERS—Con.					
	Mountain Division					
	All establishments (number).....324					
	Total sales ($1,000).....$90.543					
	Sales reported by commodity line, total.....	69,432	100.0	208	xxx	xxx
000	Canned, bottled foods.....	8,560	12.3	39	17,057	50.2
	Canned fruits, fruit juices.....	2,318		20	12,181	19.0
	Canned vegetables, vegetable juices	3,142		17	10,528	29.8
	Canned fish, seafood.....	490		17	10,535	4.7
	Canned meats.....	331		17	9,217	3.6
	Canned milk.....	266		12	9,013	3.0
	Other canned, bottled foods.....	827		(NA)	(NA)	(NA)
	Not reported in detail.....	1,186		10	1,970	60.2
010	Coffee (green, roasted).....	4,388	6.3	29	12,811	34.3
020	Confectionery.....	893	1.3	36	12,126	7.4
	Candy, including chocolates.....	290		15	6,941	4.2
	Chewing gum.....	68		6	3,934	1.7
	Fountain fruits, syrups, potato chips, etc.....	292		24	5,608	5.2
	Not reported in detail.....	243		5	1,415	17.2
030	Frozen foods.....	8,167	11.8	44	17,050	47.9
	Frozen fruits, juices.....	2,190		28	12,017	18.2
	Frozen vegetables.....	1,393		21	9,269	15.0
	Frozen fish, seafood.....	1,818		24	11,562	15.7
	Other frozen foods.....	855		21	11,247	7.6
	Not reported in detail.....	1,911		11	3,223	59.3
040	Groceries (except as specified).....	15,034	21.7	108	34,576	43.5
	Flour, related products.....	1,184		17	10,262	11.5
	Sugar (refined).....	1,209		18	8,988	13.5
	Oleomargarine, butter substitutes..	1,336		28	14,482	9.2
	Cooking oils, vegetable shortening.	319		17	10,802	3.0
	Bakery products.....	3,605		47	10,215	35.3
	Tea.....	48		10	7,460	0.6
	Dried fruits.....	543		12	9,674	5.6
	Other groceries: pickles, jams, breakfast cereals, sauces, etc....	1,756		28	14,383	12.2
	Not reported in detail.....	5,034		17	6,763	74.4
050	Dairy products, ice cream, ices.....	20,192	29.1	73	30,342	66.5
	Butter.....	668		27	12,728	5.2
	Cheese.....	2,994		32	15,696	19.1
	Ice cream, ices.....	1,629		32	11,651	14.0
	Milk, cream (fluid).....	7,577		29	13,460	56.3
	Other dairy products.....	502		16	11,821	4.2
	Not reported in detail.....	6,822		16	7,830	87.1
052	Eggs (fresh, storage).....	489	0.7	22	7,286	6.7
060	Poultry.....	402	0.6	8	2,491	16.1
070	Fresh fruits, vegetables, berries.....	572	0.8	9	3,553	16.1
080	Peanuts.....	286	0.4	12	4,635	6.2
090	Meats, provisions.....	312	0.4	12	3,303	9.4
	Fresh meats (except sausages).....	135		5	869	15.5
	Cured, boiled, smoked meats.....	15		4	951	1.6
	Other meats, provisions.....	47		(NA)	(NA)	(NA)
	Not reported in detail.....	115		4	784	14.7
101	Miscellaneous food products.....	5,825	8.4	16	9,361	62.2
102	Beer, fermented malt liquors.....	402	0.6	5	1,419	28.3
103	Soft drinks.....	1,089	1.6	24	3,896	28.0
110	Cigarettes, cigars, tobacco.....	870	1.3	10	4,005	21.7
160	Soaps, detergents.....	354	0.5	14	8,492	4.2
	Toilet soaps.....	119		6	5,436	2.2
	Laundry soaps, chips, powders.....	80		8	6,248	1.3
	Household detergents.....	147		5	4,292	3.4
	Not reported in detail.....	8		4	1,103	0.7
165	Wrapping paper and paper products.....	210	0.3	14	4,831	4.3
	Commodities, n.e.c.....	1,075	1.5	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	312	0.4	11	9,187	3.4
	Pacific Division					
	All establishments (number).....987					
	Total sales ($1,000).....$883,073					
	Sales reported by commodity line, total.....	696,186	100.0	731	xxx	xxx
000	Canned, bottled foods.....	77,067	11.1	182	261,283	29.5
	Canned baby foods.....	1,220		8	14,432	8.5
	Canned fruits, fruit juices.....	14,149		77	108,154	13.1
	Canned vegetables, vegetable juices	18,402		74	88,744	20.7
	Canned fish, seafood.....	9,720		71	95,118	10.2
	Canned meats.....	4,560		44	68,860	6.6
	Canned milk.....	1,496		40	54,296	2.8
	SPECIALTY LINE GROCERY WHOLESALERS—Con.					
	Pacific Division—Con.					
	Canned, bottled foods—Con.					
	Other canned, bottled foods.....	5,866		48	49,855	11.8
	Not reported in detail.....	21,654		48	98,443	22.0
010	Coffee (green, roasted).....	214,271	30.8	96	281,958	76.0
	Green coffee.....	130,380		22	146,167	89.2
	Roasted coffee.....	9,018		30	39,210	23.0
	Not reported in detail.....	74,873		47	102,976	72.7
020	Confectionery.....	4,957	0.7	103	69,160	7.2
	Candy, including chocolates.....	2,113		43	32,569	6.5
	Chewing gum.....	199		21	20,798	1.0
	Fountain fruits, syrups, potato chips, etc.....	2,230		56	36,683	6.1
	Not reported in detail.....	415		18	12,379	3.4
030	Frozen foods.....	69,982	10.1	126	136,138	51.4
	Frozen fruits, juices.....	23,149		74	74,589	31.0
	Frozen vegetables.....	18,049		60	62,079	29.1
	Frozen fish, seafood.....	7,608		68	98,200	7.7
	Other frozen foods.....	11,127		65	69,220	16.1
	Not reported in detail.....	10,049		25	15,657	64.2
040	Groceries (except as specified).....	155,303	22.3	334	327,701	47.4
	Flour, related products.....	15,669		73	138,491	11.3
	Sugar (refined).....	26,382		50	92,256	28.6
	Oleomargarine, butter substitutes..	5,666		57	53,570	10.6
	Cooking oils, vegetable shortening.	4,694		60	67,397	7.0
	Bakery products.....	10,883		87	41,720	26.1
	Tea.....	10,959		45	119,122	9.2
	Dried fruits.....	8,228		38	46,262	17.8
	Other groceries: pickles, jams, breakfast cereals, sauces, etc....	31,358		131	144,099	21.8
	Not reported in detail.....	41,464		65	48,864	84.9
050	Dairy products, ice cream, ices.....	77,162	11.1	172	154,069	50.1
	Butter.....	28,512		42	81,995	34.8
	Cheese.....	13,685		86	125,952	10.9
	Ice cream, ices.....	5,698		49	42,763	13.3
	Milk, cream (fluid).....	23,850		53	52,408	45.5
	Other dairy products.....	1,835		33	45,915	4.0
	Not reported in detail.....	3,582		31	8,652	41.4
052	Eggs (fresh, storage).....	13,524	1.9	27	51,919	26.0
070	Fresh fruits, vegetables, berries.....	3,201	0.5	28	23,367	13.7
080	Peanuts.....	1,339	0.2	24	17,035	7.9
090	Meats, provisions.....	2,080	0.3	38	19,448	10.7
	Fresh meats (except sausages).....	988		10	3,496	28.3
	Cured, boiled, smoked meats.....	365		13	6,771	5.4
	Sausages.....	100		7	4,761	2.1
	Lard.....	111		9	7,743	1.4
	Other meat (including game).....	30		4	3,794	0.8
	Not reported in detail.....	486		11	4,226	11.5
100	Food, beverage basic materials.....	1,491	0.2	27	27,749	5.4
101	Miscellaneous food products.....	13,146	1.9	67	52,996	24.8
102	Beer, fermented malt liquors.....	1,112	0.2	14	31,014	3.6
103	Soft drinks.....	17,805	2.6	80	23,721	75.1
104	Spirits.....	12,050	1.7	5	43,535	27.7
105	Wines.....	883	0.1	9	44,066	2.0
110	Cigarettes, cigars, tobacco.....	1,118	0.2	24	14,033	8.0
	Cigarettes.....	908		13	11,641	7.8
	Cigars.....	125		16	12,172	1.0
	Other tobacco.....	8		4	6,998	0.1
	Not reported in detail.....	77		6	979	7.9
160	Soaps, detergents.....	1,188	0.2	48	42,826	2.8
	Toilet soaps.....	67		13	24,262	0.3
	Laundry soaps, chips, powders.....	576		26	33,969	1.7
	Household detergents.....	370		15	25,778	1.4
	Not reported in detail.....	175		15	4,251	4.1
165	Wrapping paper and paper products.....	4,645	0.7	56	64,892	7.2
860	Feeds, including pet food.....	1,053	0.2	15	44,586	2.4
	Commodities, n.e.c.....	21,691	3.1	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	1.118	0.2	34	50,240	2.2
	POULTRY, POULTRY PRODUCTS DISTRIBUTORS					
	New England Division					
	All establishments (number).....124					
	Total sales ($1,000).....$68,658					
	Sales reported by commodity line, total.....	50,034	100.0	82	xxx	xxx
050	Dairy products, ice cream, ices.....	1,121	2.2	19	6,962	16.1

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	POULTRY, POULTRY PRODUCTS DISTRIBUTORS—Con.					
	New England Division—Con.					
052	Eggs (fresh, storage)	13,804	27.6	53	22,729	60.7
060	Poultry	34,601	69.2	52	37,658	91.9
	Live poultry	5,472		21	8,052	68.0
	Dressed poultry	25,883		23	29,497	87.7
	Not reported in detail	3,246		12	3,648	89.0
090	Meats, provisions	246	0.5	8	2,220	11.1
	Commodities, n.e.c., including labor, service and rental receipts	262	0.5	(NA)	(NA)	(NA)
	Middle Atlantic Division					
	All establishments (number).....564					
	Total sales ($1,000).....$451,090					
	Sales reported by commodity line, total	397,946	100.0	472	xxx	xxx
000	Canned, bottled foods	1,197	0.3	17	13,350	9.0
030	Frozen foods	1,761	0.4	21	20,520	8.6
040	Groceries (except as specified)	1,178	0.3	34	19,335	6.1
	Oleomargarine, butter substitutes	487		25	10,786	4.5
	Cooking oils, vegetable shortening	270		8	8,865	3.0
	Other groceries (except as specified)	251		(NA)	(NA)	(NA)
	Not reported in detail	170		3	826	20.6
050	Dairy products, ice cream, ices	15,026	3.8	161	81,629	18.4
	Butter	11,837		150	78,243	15.1
	Cheese	2,531		98	52,891	4.8
	Milk, cream (fluid)	114		5	1,700	6.7
	Other dairy products, ice cream, ices	75		12	2,962	2.5
	Not reported in detail	469		5	962	48.8
052	Eggs (fresh, storage)	160,776	40.4	335	219,733	73.2
[illegible]	Poultry	209,488	52.6	179	258,904	80.9
	Live poultry	29,701		64	34,797	85.4
	Dressed poultry	140,450		94	166,826	84.2
	Not reported in detail	39,337		32	62,578	62.9
062	Fish, seafood (fresh)	1,698	0.4	5	4,411	38.5
070	Fresh fruits, vegetables, berries	657	0.2	4	4,456	14.7
090	Meats, provisions	4,065	1.0	33	27,918	14.6
	Fresh meats (except sausages)	2,107		7	8,364	25.2
	Cured, boiled, smoked meats	774		19	14,161	5.5
	Other meats, provisions	80		(NA)	(NA)	(NA)
	Not reported in detail	1,104		6	5,697	19.4
	Commodities, n.e.c., including labor, service rental receipts	2,100	0.5	(NA)	(NA)	(NA)
	East North Central Division					
	All establishments (number).....638					
	Total sales ($1,000).....$329,364					
	Sales reported by commodity line, total	231,105	100.0	420	xxx	xxx
000	Canned, bottled foods	348	0.2	11	13,714	2.5
	Canned meats	138		6	6,144	2.2
	Other canned, bottled foods	210		(NA)	(NA)	(NA)
030	Frozen foods	784	0.3	12	11,867	6.6
040	Groceries (except as specified)	610	0.3	21	10,231	6.0
	Sugar (refined)	179		4	1,538	11.6
	Oleomargarine, butter substitutes	259		11	7,152	3.6
	Cooking oils, vegetable shortening	116		5	3,461	3.4
	Other groceries (except as specified)	53		(NA)	(NA)	(NA)
	Not reported in detail	3		1	(D)	(D)
050	Dairy products, ice cream, ices	4,972	2.2	82	41,489	12.0
	Butter	3,289		61	33,340	9.9
	Cheese	659		34	16,367	4.0
	Milk, cream (fluid)	500		15	9,149	5.5
	Other dairy products, ice cream, ices	70		(NA)	(NA)	(NA)
	Not reported in detail	454		10	1,835	24.7
052	Eggs (fresh, storage)	112,845	48.8	334	181,845	62.1
	POULTRY, POULTRY PRODUCTS DISTRIBUTORS—Con.					
	East North Central Division—Con.					
060	Poultry	102,563	44.4	236	167,906	61.1
	Live poultry	21,127		114	63,294	33.4
	Dressed poultry	53,104		114	75,698	70.2
	Not reported in detail	28,332		58	50,020	56.6
070	Fresh fruits, vegetables, berries	627	0.3	8	2,064	30.4
090	Meats, provisions	5,561	2.4	21	20,062	27.7
	Fresh meats (except sausages)	4,306		5	17,007	25.3
	Cured, boiled, smoked meats	408		8	7,989	5.1
	Sausages	216		5	5,848	3.7
	Other meats, provisions	64		(NA)	(NA)	(NA)
	Not reported in detail	567		4	1,636	34.7
860	Feeds, including pet foods	852	0.4	27	24,351	3.5
	Poultry feeds mixed at this establishment	118		4	1,768	6.7
	Other poultry feeds	362		17	21,332	1.7
	Livestock feeds	94		(NA)	(NA)	(NA)
	Other feeds	53		4	2,778	1.9
	Not reported in detail	225		6	1,889	11.9
	Commodities, n.e.c., including labor, service and rental receipts	1,943	0.8	(NA)	(NA)	(NA)
	West North Central Division					
	All establishments (number).....380					
	Total sales ($1,000).....$189,576					
	Sales reported by commodity line, total	138,760	100.0	260	xxx	xxx
030	Frozen foods	174	0.1	6	2,391	7.3
041	Other groceries: Food specialties	249	0.2	11	4,288	5.8
050	Dairy products, ice cream, ices	1,402	1.0	40	15,005	9.3
	Butter	212		5	2,079	10.2
	Milk, cream (fluid)	484		31	11,633	4.2
	Other dairy products, ice cream, ices	156		(NA)	(NA)	(NA)
	Not reported in detail	550		3	1,669	33.0
052	Eggs (fresh, storage)	71,135	51.3	227	102,467	69.4
060	Poultry	60,758	43.8	204	121,530	50.0
	Live poultry	7,742		117	49,007	15.8
	Dressed poultry	31,876		61	53,147	60.0
	Not reported in detail	21,140		55	32,289	65.5
860	Feeds, including pet foods	3,670	2.6	85	39,914	9.2
	Poultry feeds	1,283		(NA)	(NA)	(NA)
	Other livestock feeds	645		38	14,847	4.3
	Other feeds	408		14	5,945	6.9
	Not reported in detail	1,334		33	8,509	15.7
	Commodities, n.e.c., including labor, service and rental receipts	1,372	1.0	(NA)	(NA)	(NA)
	South Atlantic Division					
	All establishments (number).....252					
	Total sales ($1,000).....$144,924					
	Sales reported by commodity line, total	123,176	100.0	170	xxx	xxx
030	Frozen foods	810	0.7	12	13,620	5.9
	Frozen fruits, juices	75		4	3,420	2.2
	Frozen vegetables	136		5	3,705	3.7
	Frozen fish, seafood	181		6	5,962	3.0
	Other frozen foods	377		7	10,501	3.6
	Not reported in detail	41		3	1,970	2.1
040	Groceries (except as specified)	567	0.5	18	16,603	3.4
	Oleomargarine, butter substitutes	456		14	15,447	3.0
	Cooking oils, vegetable shortening	90		6	7,715	1.2
	Other groceries (except as specified)	21		(NA)	(NA)	(NA)
050	Dairy products, ice cream, ices	3,740	3.0	27	28,623	13.1
	Butter	2,116		24	24,453	8.7
	Cheese	784		17	16,726	4.7
	Other dairy products, ice cream, ices	239		4	3,271	7.3
	Not reported in detail	601		3	4,170	14.4
052	Eggs (fresh, storage)	35,518	28.8	102	62,969	56.4
060	Poultry	77,434	62.9	121	94,834	81.7
	Live poultry	22,037		48	26,975	81.7
	Dressed poultry	35,254		65	47,189	74.7
	Not reported in detail	20,143		22	25,974	77.6

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	POULTRY, POULTRY PRODUCTS DISTRIBUTORS—Con.					
	South Atlantic Division—Con.					
062	Fish, seafood (fresh)	574	0.5	7	4,579	12.5
090	Meat, provisions	323	0.3	9	9,291	3.5
860	Feeds, including pet foods	1,342	1.1	10	5,383	24.9
	Commodities, n.e.c., including labor, service and rental receipts	2,868	2.3	(NA)	(NA)	(NA)
	East South Central Division					
	All establishments (number).....133					
	Total sales ($1,000).....$37,695					
	Sales reported by commodity line, total	28,393	100.0	87	xxx	xxx
050	Dairy products. ice cream, ices	296	1.0	5	763	38.8
052	Eggs (fresh, storage)	13,084	46.1	76	25,217	51.9
060	Poultry	14,186	50.0	66	22,926	61.9
	Live poultry	4,394		28	8,300	52.9
	Dressed poultry	5,996		32	11,457	52.3
	Not reported in detail	3,796		13	4,932	77.0
860	Feeds, including pet foods	369	1.3	10	2,884	12.8
	Commodities, n.e.c	458	1.6	(NA)	(NA)	(NA)
	West South Central Division					
	All establishments (number).....249					
	Total sales ($1,000).....$103,469					
	Sales reported by commodity line, total	78,444	100.0	156	xxx	xxx
040	Groceries (except as specified)	158	0.2	6	4,292	3.7
050	Dairy products, ice cream, ices	884	1.1	20	7,840	11.3
	Butter	279		6	4,255	6.6
	Cheese	339		6	4,462	7.6
	Milk, cream (fluid)	203		11	3,583	5.7
	Other dairy products, ice cream, ices	24		(NA)	(NA)	(NA)
	Not reported in detail	39		3	776	5.0
052	Egga (fresh, storage)	25,320	32.3	131	39,837	63.6
060	Poultry	48,354	61.6	95	61,679	78.4
	Live poultry	10,414		37	16,601	62.7
	Dressed poultry	9,734		58	18,857	51.6
	Not reported in detail	28,206		14	28,631	98.5
090	Meats. provisions	971	1.2	5	6,278	15.5
101	Miscellaneous food products	210	0.3	5	1,943	10.8
860	Feeds, including pet foods	1,721	2.2	18	7,243	23.8
	Commodities, n.e.c	724	0.9	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	102	0.1	4	2,873	3.6
	Mountain Division					
	All establishments (number).....78					
	Total sales ($1,000).....$33,461					
	Sales reported by commodity line, total	24,195	100.0	54	xxx	xxx
050	Dairy products, ice cream, ices	39	0.2	6	1,320	3.0
052	Eggs (fresh, storage)	11,956	49.4	47	17,807	67.1
060	Poultry	9,492	39.2	26	18,970	50.0
	Live poultry	75		4	383	19.6
	Dressed poultry	9,119		20	18,389	49.6
	Not reported in detail	298		4	369	80.8
	Commodities, n.e.c., including labor, service and rental receipts	2,708	11.2	(NA)	(NA)	(NA)
	Pacific Division					
	All establishments (number).....242					
	Total sales ($1,000).....$116,958					
	Sales reported by commodity line, total	98,293	100.0	172	xxx	xxx
030	Frozen foods	391	0.4	8	7,254	5.4
040	Groceries (except as specified)	180	0.2	8	6,792	2.7
050	Dairy products, ice cream, ices	1,327	1.4	11	8,629	15.4
	Butter	463		8	7,192	6.4
	Cheese	533		8	7,192	7.4
	Not reported in detail	331		3	1,437	23.0
	POULTRY, POULTRY PRODUCTS DISTRIBUTORS—Con.					
	Pacific Division—Con.					
052	Eggs (fresh, storage)	73,125	74.4	136	81,736	89.5
060	Poultry	21,740	22.1	76	30,660	70.9
	Live poultry	6,268		30	7,672	81.7
	Dressed poultry	10,094		37	16,592	60.8
	Not reported in detail	5,378		13	6,657	80.8
090	Meats, provisions	536	0.5	8	7,434	7.2
860	Feeds, including pet foods	329	0.3	5	1,685	19.5
	Commodities, n.e.c., including labor, service and rental receipts	665	0.7	(NA)	(NA)	NA
	FRESH FRUIT, VEGETABLE WHOLESALERS					
	New England Division					
	All establishments (number).....545					
	Total sales ($1,000).....$181,980					
	Sales reported by commodity line, total	157,370	100.0	442	xxx	xxx
030	Frozen foods	527	0.3	11	3,343	15.8
	Frozen fruits, juices	135		7	2,253	6.0
	Frozen vegetables	123		7	2,209	5.6
	Frozen fish, seafood	39		4	1,465	2.7
	Other frozen foods	181		4	1,315	13.8
	Not reported in detail	49		3	545	9.0
070	Fresh fruits, vegetables, berries	152,452	96.9	442	157,370	96.9
	Fresh fruits, berries	54,839		247	89,383	61.4
	Fresh vegetables	55,659		272	87,552	63.6
	Not reported in detail	41,954		123	42,973	97.6
080	Peanuts	443	0.3	6	1,760	25.2
102	Beer, fermented malt liquors	549	0.3	6	2,629	20.9
103	Soft drinks	357	0.2	7	2,085	17.1
	Commodities, n.e.c., including labor, service and rental receipts	3,042	1.9	(NA)	(NA)	(NA)
	Middle Atlantic Division					
	All establishments (number)...1,547					
	Total sales ($1,000).....$682,617					
	Sales reported by commodity line, total	596,754	100.0	1,283	xxx	xxx
010	Coffee (green, roasted)	874	0.1	8	10,619	8.2
030	Frozen foods	9,415	1.6	74	51,002	18.5
	Frozen fruits, juices	1,641		39	27,664	5.9
	Frozen vegetables	4,424		47	33,202	13.3
	Frozen fish, seafood	1,229		29	24,456	5.0
	Other frozen foods	399		15	10,707	3.7
	Not reported in detail	1,722		13	8,233	20.9
040	Groceries (except as specified)	1,700	0.3	31	21,704	7.8
052	Eggs (fresh, storage)	803	0.1	23	14,026	5.7
062	Fish, seafood (fresh)	760	0.1	13	8,235	9.2
070	Fresh fruits, vegetables, berries	576,657	96.6	1,283	596,754	96.6
	Fresh fruits, berries	175,846		649	293,755	59.9
	Fresh vegetables	210,474		668	322,604	65.2
	Not reported in detail	190,337		442	195,907	97.2
080	Peanuts	1,480	0.2	13	4,296	34.5
	Commodities, n.e.c., including labor, service and rental receipts	5,065	0.8	(NA)	(NA)	(NA)
	East North Central Division					
	All establishments (number)...1,137					
	Total sales ($1,000).....$737,608					
	Sales reported by commodity line, total	585,652	100.0	911	xxx	xxx
000	Canned, bottled foods	8,170	1.4	43	48,289	16.9
	Canned baby foods	194		7	13,093	1.5
	Canned fruits, fruit juices	2,699		28	41,971	6.4
	Canned vegetables, vegetable juices	2,413		25	33,059	7.3
	Canned fish, seafood	672		17	28,426	2.4
	Canned meats	346		15	26,556	1.3
	Canned milk	471		17	27,690	1.7
	Other canned, bottled foods	573		13	19,581	2.9
	Not reported in detail	802		5	2,577	31.1
010	Coffee (green, roasted)	1,268	0.2	19	28,095	4.5

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS, 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	FRESH FRUIT, VEGETABLE WHOLESALERS—Con.					
	East North Central Division—Con.					
D20	Confectionery	946	0.2	18	26,135	3.6
	Candy, including chocolates	541		13	20,674	2.6
	Other confectionery	393		(NA)	(NA)	(NA)
	Not reported in detail	12		1	(D)	(D)
030	Frozen foods	3,690	0.6	48	34,918	10.6
	Frozen fruits, juices	1,453		33	30,308	4.8
	Frozen vegetables	1,290		31	26,680	4.8
	Frozen fish, seafood	399		23	20,784	1.9
	Other frozen foods	278		16	19,637	1.4
	Not reported in detail	270		7	2,521	10.7
040	Groceries (except as specified)	6,284	1.1	54	53,348	11.8
	Flour, related products	662		14	19,119	3.5
	Sugar (refined)	1,736		23	29,157	6.0
	Oleomargarine, butter substitutes	289		19	24,184	1.2
	Cooking oils, vegetable shortening	299		15	23,702	1.3
	Tea	82		9	18,641	0.4
	Dried fruits	516		17	28,012	1.8
	Other groceries (except as specified)	1,153		(NA)	(NA)	(NA)
	Not reported in detail	1,547		13	7,110	21.8
050	Dairy products, ice cream, ices	581	0.1	22	21,294	2.7
	Butter	39		4	2,280	1.7
	Cheese	476		16	20,031	2.4
	Milk, cream (fluid)	24		5	3,051	0.8
	Other dairy products, ice cream, ices	4		(NA)	(NA)	(NA)
	Not reported in detail	38		3	937	4.1
070	Fresh fruits, vegetables, berries	552,238	94.3	911	585,652	94.3
	Fresh fruits, berries	164,761		461	318,511	51.7
	Fresh vegetables	198,540		510	337,039	58.9
	Not reported in detail	188,937		326	195,115	96.8
080	Peanuts	3,686	0.6	22	27,450	13.4
101	Miscellaneous food products	657	0.1	11	7,143	9.2
102	Beer, fermented malt liquors	949	0.2	11	6,077	15.6
110	Cigarettes, cigars, tobacco	781	0.1	8	12,518	6.2
160	Soaps, detergents	1,233	0.2	11	20,558	6.0
	Toilet soaps	141		6	12,216	1.2
	Laundry soaps, chips, powder	413		7	12,744	3.2
	Household detergents	433		6	17,555	2.5
	Not reported in detail	246		3	2,145	11.5
	Commodities, n.e.c., including labor, service and rental receipts	5,169	0.9	(NA)	(NA)	(NA)
	West North Central Division					
	All establishments (number).....443					
	Total sales ($1,000).....$256,919					
	Sales reported by commodity line, total	215,512	100.0	347	xxx	xxx
000	Canned, bottled foods	6,447	3.0	42	46,597	13.8
	Canned baby foods	67		13	14,268	0.5
	Canned fruits, fruit juices	1,916		34	37,455	5.1
	Canned vegetables, vegetable juices	2,558		35	41,218	6.2
	Canned fish, seafood	532		30	32,782	1.6
	Canned meats	171		25	25,314	0.7
	Canned milk	292		30	32,616	0.9
	Other canned, bottled foods	599		28	36,714	1.6
	Not reported in detail	312		3	929	33.6
010	Coffee (green, roasted)	363	0.2	35	37,292	1.0
020	Confectionery	274	0.1	28	32,662	0.8
	Candy, including chocolates	115		25	30,529	0.4
	Chewing gum	10		4	4,427	0.2
	Fountain fruits, syrups, potato chips, etc	34		14	14,108	0.2
	Not reported in detail	115		3	2,133	5.4
030	Frozen foods	3,629	1.7	39	32,156	11.3
	Frozen fruits, juices	1,040		25	23,138	4.5
	Frozen vegetables	1,041		23	20,977	5.0
	Frozen fish, seafood	588		19	18,805	3.1
	Other frozen foods	170		13	12,532	1.4
	Not reported in detail	790		11	7,672	10.3
040	Groceries (except as specified)	6,802	3.2	58	59,463	11.4
	Flour, related products	795		33	31,508	2.5
	Sugar (refined)	3,572		32	35,116	10.2
	Oleomargarine, butter substitutes	435		30	33,220	1.3
	Cooking oils, vegetable shortening	139		25	28,017	0.5
	Tea	35		14	14,678	0.2
	FRESH FRUIT, VEGETABLE WHOLESALERS—Con.					
	West North Central Division—Con.					
	Groceries (except as specified)—Con.					
	Dried fruits	178		32	36,331	0.5
	Other groceries: pickles, jams, breakfast cereals, sauces, etc	1,552		36	38,224	4.1
	Not reported in detail	96		4	1,175	8.2
050	Dairy products, ice cream, ices	430	0.2	35	37,778	1.1
	Cheese	350		32	36,730	1.0
	Other dairy products, ice cream, ices	79		(NA)	(NA)	(NA)
	Not reported in detail	1		1	(D)	(D)
070	Fresh fruits, vegetables, berries	192,401	89.3	347	215,512	89.3
	Fresh fruits, berries	60,868		191	143,575	42.4
	Fresh vegetables	71,310		207	144,833	49.2
	Not reported in detail	60,223		118	62,277	96.7
080	Peanuts	296	0.1	40	45,218	0.7
110	Cigarettes, cigars, tobacco	669	0.3	6	5,959	11.2
160	Soaps, detergents	330	0.2	11	12,503	2.6
	Toilet soaps	31		7	7,183	0.4
	Laundry soaps, chips, powder	204		8	8,882	2.3
	Household detergents	71		8	11,706	0.6
	Not reported in detail	24		1	(D)	(D)
165	Wrapping paper and paper products	580	0.3	32	32,714	1.8
	Commodities, n.e.c., including labor, service and rental receipts	3,291	1.5	(NA)	(NA)	(NA)
	South Atlantic Division					
	All establishments (number).....863					
	Total sales ($1,000).....$377,555					
	Sales reported by commodity line, total	311,312	100.0	689	xxx	xxx
000	Canned, bottled foods	3,124	1.0	27	28,664	10.9
	Canned fruits, fruit juices	1,642		21	25,480	6.4
	Canned vegetables, vegetable juices	1,002		14	20,035	5.0
	Canned fish, seafood	103		9	15,845	0.7
	Canned meats	142		11	16,380	0.9
	Canned milk	77		8	13,714	0.6
	Other canned, bottled foods	66		10	15,220	0.4
	Not reported in detail	92		1	(D)	(D)
030	Frozen foods	5,690	1.8	40	37,163	15.3
	Frozen fruits, juices	756		18	20,478	3.7
	Frozen vegetables	1,375		19	20,900	6.6
	Frozen fish, seafood	529		22	25,386	2.1
	Other frozen foods	573		13	15,934	3.6
	Not reported in detail	2,457		14	9,509	25.8
040	Groceries (except as specified)	1,631	0.5	35	40,530	4.0
	Flour, related products	138		6	12,927	1.1
	Sugar (refined)	52		6	11,291	0.5
	Oleomargarine, butter substitutes	440		20	25,462	1.7
	Cooking oils, vegetable shortening	99		10	17,102	0.6
	Bakery products	8		4	4,722	0.2
	Dried fruits	145		17	28,573	0.5
	Other groceries (except as specified)	211		(NA)	(NA)	(NA)
	Not reported in detail	538		4	2,520	21.3
050	Dairy products, ice cream, ices	874	0.3	21	24,070	3.6
	Cheese	704		18	23,912	2.9
	Other dairy products, ice cream, ices	159		(NA)	(NA)	(NA)
	Not reported in detail	11		3	106	10.4
052	Eggs (fresh, storage)	1,404	0.5	36	25,491	5.5
062	Fish, seafood (fresh)	403	0.1	10	3,129	12.9
070	Fresh fruits, vegetables, berries	292,189	93.9	689	311,312	93.9
	Fresh fruits, berries	98,320		348	187,758	52.4
	Fresh vegetables	112,039		392	181,857	61.6
	Not reported in detail	81,830		219	86,446	94.7
080	Peanuts	557	0.2	43	38,117	1.5
	Unshelled	458		38	33,947	1.3
	Shelled	6		4	4,636	0.1
	Not reported in detail	93		3	2,223	4.2
101	Miscellaneous food products	476	0.2	9	9,890	4.8
102	Beer, fermented malt liquors	1,480	0.5	4	6,006	24.6
	Commodities, n.e.c., including labor, service and rental receipts	3,484	1.1	(NA)	(NA)	(NA)

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	FRESH FRUIT, VEGETABLE WHOLESALERS—Con.					
	East South Central Division					
	All establishments (number).....340					
	Total sales ($1,000).....$131,847					
	Sales reported by commodity line, total.....	126,535	100.0	277	xxx	xxx
000	Canned, bottled foods.....	602	0.5	7	9,504	6.3
030	Frozen foods.....	825	0.7	9	10,701	7.7
040	Groceries (except as specified).....	526	0.4	21	19,068	2.8
	Oleomargarine, butter substitutes..	215		12	13,194	1.6
	Dried fruits.....	55		6	6,317	0.9
	Other groceries (except as specified).....	228		(NA)	(NA)	(NA)
	Not reported in detail.....	28		3	549	5.1
060	Poultry.....	181	0.1	5	1,349	13.4
070	Fresh fruits, vegetables, berries.....	121,434	96.0	277	126,535	96.0
	Fresh fruits, berries.....	31,904		127	73,656	43.3
	Fresh vegetables.....	46,637		147	77,620	60.1
	Not reported in detail.....	42,893		116	44,500	96.4
080	Peanuts.....	190	0.2	16	19,295	1.0
090	Meats, provisions.....	188	0.1	6	3,246	5.8
101	Miscellaneous food products.....	580	0.5	6	7,156	8.1
	Commodities, n.e.c., including labor, service and rental receipts.....	2,009	1.6	(NA)	(NA)	(NA)
	West South Central Division					
	All establishments (number).....531					
	Total sales ($1,000).....$269,755					
	Sales reported by commodity line, total.....	239,149	100.0	428	xxx	xxx
000	Canned, bottled foods.....	291	0.1	7	5,668	5.1
020	Confectionery.....	475	0.2	14	21,515	2.2
	Candy, including chocolates.....	11		4	1,393	0.8
	Chewing gum.....	8		4	2,523	0.3
	Fountain fruits, syrups, potato chips, etc.....	401		6	17,122	2.3
	Not reported in detail.....	55		3	1,355	4.1
030	Frozen foods.....	4,806	2.0	29	37,249	12.9
	Frozen fruits, juices.....	1,430		23	34,746	4.1
	Frozen vegetables.....	1,355		22	34,392	3.9
	Frozen fish, seafood.....	830		20	31,471	2.6
	Other frozen foods.....	726		18	30,708	2.4
	Not reported in detail.....	465		5	2,116	22.0
040	Groceries (except as specified).....	1,103	0.5	29	36,500	3.0
	Flour, related products.....	29		5	3,458	0.8
	Oleomargarine, butter substitutes..	476		18	16,035	3.0
	Other groceries (except as specified).....	249		(NA)	(NA)	(NA)
	Not reported in detail.....	349		3	949	36.8
052	Eggs (fresh, storage).....	624	0.3	17	8,407	7.4
060	Poultry.....	284	0.1	5	2,868	9.9
070	Fresh fruits, vegetables, berries.....	225,071	94.1	428	239,149	94.1
	Fresh fruits, berries.....	105,646		219	168,897	62.6
	Fresh vegetables.....	63,686		232	125,350	50.8
	Not reported in detail.....	55,739		150	57,251	97.4
080	Peanuts.....	701	0.3	20	27,173	2.6
102	Beer, fermented malt liquors.....	3,888	1.6	8	14,837	26.2
	Commodities, n.e.c., including labor, service and rental receipts.....	1,906	0.8	(NA)	(NA)	(NA)
	Mountain Division					
	All establishments (number).....265					
	Total sales ($1,000).....$127,361					
	Sales reported by commodity line, total.....	108,993	100.0	215	xxx	xxx
000	Canned, bottled foods.....	3,070	2.8	24	17,425	17.6
040	Groceries (except as specified).....	2,616	2.4	23	18,973	13.8
041	Other groceries: Food specialties.....	1,029	0.9	5	2,496	41.2
052	Eggs (fresh, storage).....	538	0.5	15	5,568	9.7
070	Fresh fruits, vegetables, berries.....	98,664	90.5	215	108,993	90.5
	Fresh fruits, berries.....	26,538		100	56,404	47.0
	Fresh vegetables.....	37,839		127	66,840	56.6
	Not reported in detail.....	34,287		81	38,634	88.7
822	Grains.....	235	0.2	5	4,509	5.2
	FRESH FRUIT, VEGETABLE WHOLESALERS—Con.					
	Mountain Division—Con.					
	Commodities, n.e.c., including labor, service and rental receipts.....	2,841	2.6	(NA)	(NA)	(NA)
	Pacific Division					
	All establishments (number).....849					
	Total sales ($1,000).....$496,097					
	Sales reported by commodity line, total.....	431,562	100.0	706	xxx	xxx
000	Canned, bottled foods.....	11,062	2.6	36	43,358	25.5
030	Frozen foods.....	2,786	0.6	34	21,001	13.3
	Frozen fruits, juices.....	504		19	13,896	3.6
	Frozen vegetables.....	1,221		20	14,850	8.2
	Frozen fish, seafood.....	253		8	11,760	2.2
	Other frozen foods.....	304		5	7,071	4.3
	Not reported in detail.....	504		12	5,214	9.7
040	Groceries (except as specified).....	2,611	0.6	42	53,244	4.9
	Sugar (refined).....	1,800		28	35,762	5.0
	Dried fruits.....	36		6	6,353	0.6
	Other groceries (except as specified).....	340		(NA)	(NA)	(NA)
	Not reported in detail.....	435		5	7,210	6.0
070	Fresh fruits, vegetables, berries.....	405,046	93.9	706	431,562	93.9
	Fresh fruits, berries.....	136,223		323	217,356	62.7
	Fresh vegetables.....	132,478		339	210,650	62.9
	Not reported in detail.....	136,345		263	151,760	89.8
080	Peanuts.....	2,118	0.5	14	16,303	13.0
	Commodities, n.e.c., including labor, service and rental receipts.....	7,939	1.8	(NA)	(NA)	(NA)
	BEER, ALE DISTRIBUTORS					
	New England Division					
	All establishments (number).....197					
	Total sales ($1,000) .....4$173,810					
	Sales reported by commodity line, total.....	162,041	100.0	180	xxx	xxx
030	Frozen foods.....	510	0.3	4	6,672	7.6
040	Groceries (except as specified).....	7,610	4.7	6	26,532	28.7
070	Fresh fruits, vegetables, berries.....	1,511	0.9	6	7,962	19.0
102	Beer, fermented malt liquors.....	137,709	85.0	180	162,041	85.0
103	Soft drinks.....	1,709	1.1	45	25,582	6.7
104	Spirits.....	4,564	2.8	12	14,771	30.9
105	Wines.....	2,664	1.6	45	35,056	7.6
110	Cigarettes, cigars, tobacco.....	1,867	1.2	4	21,877	8.5
	Commodities, n.e.c., including labor, service and rental receipts.....	3,897	2.4	(NA)	(NA)	(NA)
	Middle Atlantic Division					
	All establishments (number)...1,489					
	Total sales ($1,000).....$469,919					
	Sales reported by commodity line, total.....	432,758	100.0	1,278	xxx	xxx
102	Beer, fermented malt liquors.....	414,743	95.8	1,278	432,758	95.8
103	Soft drinks.....	9,519	2.2	621	157,534	6.0
104	Spirits.....	4,167	1.0	7	11,385	36.6
	Commodities, n.e.c., including labor, service and rental receipts.....	4,329	1.0	(NA)	(NA)	(NA)
	East North Central Division					
	All establishments (number)...1,340					
	Total sales ($1,000).....$578,378					
	Sales reported by commodity line, total.....	560,133	100.0	1,262	xxx	xxx
070	Fresh fruits, vegetables, berries.....	1,233	0.2	4	3,866	31.9
102	Beer, fermented malt liquors.....	529,142	94.5	1,262	560,133	94.5
103	Soft drinks.....	3,693	0.7	173	64,905	5.7
104	Spirits.....	10,626	1.9	48	38,372	27.7
105	Wines.....	12,533	2.2	275	158,329	7.9
110	Cigarettes, cigars, tobacco.....	685	0.1	6	5,809	11.8
	Commodities, n.e.c., including labor, service and rental receipts.....	2,221	0.4	(NA)	(NA)	(NA)
	West North Central Division					
	All establishments (number).....704					
	Total sales ($1,000).....$185,130					
	Sales reported by commodity line, total.....	170,388	100.0	659	xxx	xxx
102	Beer, fermented malt liquors.....	165,927	97.4	659	170,388	97.4

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	BEER, ALE DISTRIBUTORS—Con.					
	West North Central Division—Con.					
103	Soft drinks	1,919	1.1	103	19,934	9.6
104	Spirits	662	0.4	4	2,860	23.1
	Commodities, n.e.c., including labor, service and rental receipts	1,880	1.1	(NA)	(NA)	(NA)
	South Atlantic Division					
	All establishments (number).....581					
	Total sales ($1,000).....$243,651					
	Sales reported by commodity line, total	230,413	100.0	536	xxx	xxx
000	Canned, bottled foods	1,645	0.7	4	9,281	17.7
020	Confectionery	700	0.3	7	10,594	6.6
040	Groceries (except as specified)	844	0.4	4	9,504	8.9
102	Beer, fermented malt liquors	219,432	95.2	536	230,413	95.2
103	Soft drinks	767	0.3	17	6,726	11.4
105	Wines	3,856	1.7	94	38,980	9.9
110	Cigarettes, cigars, tobacco	2,393	1.0	7	10,301	23.2
	Cigarettes	1,809		5	9,474	19.1
	Cigars	346		5	9,474	3.7
	Other tobacco	66		4	3,275	2.0
	Not reported in detail	172		2	(D)	(D)
	Commodities, n.e.c., including labor, service and rental receipts	776	0.3	(NA)	(NA)	(NA)
	East South Central Division					
	All establishments (number).....242					
	Total sales ($1,000).....$94,194					
	Sales reported by commodity line, total	85,314	100.0	214	xxx	xxx
102	Beer, fermented malt liquors	83,795	98.2	214	85,314	98.2
	Commodities, n.e.c., including labor, service and rental receipts	1,519	1.8	(NA)	(NA)	(NA)
	West South Central Division					
	All establishments (number).....558					
	Total sales ($1,000).....$236,359					
	Sales reported by commodity line, total	220,825	100.0	502	xxx	xxx
102	Beer, fermented malt liquors	212,742	96.3	502	220,825	96.3
103	Soft drinks	429	0.2	12	8,165	5.3
104	Spirits	4,041	1.8	6	12,263	33.0
105	Wines	1,810	0.8	25	34,701	5.2
	Commodities, n.e.c., including labor, service and rental receipts	1,803	0.8	(NA)	(NA)	(NA)
	Mountain Division					
	All establishments (number).....230					
	Total sales ($1,000).....$81,637					
	Sales reported by commodity line, total	78,127	100.0	209	xxx	xxx
020	Confectionery	347	0.4	5	4,783	7.3
102	Beer, fermented malt liquors	65,958	84.4	209	78,127	84.4
103	Soft drinks	1,307	1.7	53	18,286	7.1
104	Spirits	6,635	8.5	31	25,058	26.5
105	Wines	1,940	2.5	38	30,339	6.4
	Commodities, n.e.c., including labor, service and rental receipts	1,940	2.5	(NA)	(NA)	(NA)
	Pacific Division					
	All establishments (number).....450					
	Total sales ($1,000).....$248,103					
	Sales reported by commodity line, total	237,923	100.0	409	xxx	xxx
000	Canned, bottled foods	3,634	1.5	5	16,754	21.7
	Canned fruits, fruit juices	736		4	15,992	4.6
	Canned vegetables, vegetable juices	803		4	15,992	5.0
	Canned fish, seafood	341		4	15,992	2.1
	Canned meats	301		4	15,992	1.9
	Canned milk	376		5	16,754	2.2
	Other canned, bottled foods	1,077		(NA)	(NA)	(NA)
010	Coffee (green, roasted)	852	0.4	4	15,992	5.3
020	Confectionery	787	0.3	14	19,578	4.0
	Candy, including chocolates	407		7	16,[illegible]53	2.5
	Chewing gum	78		7	16,[illegible]	0.5
	Fountain fruits, syrups; potato chips, etc.	132		11	7,389	1.8
	Not reported in detail	176		1	(D)	(D)
040	Groceries (except as specified)	3,438	1.4	10	17,570	19.6
	Flour, related products	798		5	16,754	4.8
	Sugar (refined)	706		4	15,992	4.4
	Oleomargarine, butter substitutes	169		7	15,451	1.1
	Cooking oils, vegetable shortening	492		5	16,754	2.9
	Tea	57		4	15,992	0.4
	Other groceries (except as specified)	1,216		(NA)	(NA)	(NA)
101	Miscellaneous food products	251	0.1	4	5,431	4.6
102	Beer, fermented malt liquors	210,811	88.6	409	237,923	88.6
103	Soft drinks	2,161	0.9	85	28,141	7.7
104	Spirits	2,546	1.1	16	14,545	17.5
105	Wines	7,742	3.3	201	109,435	7.1
110	Cigarettes, cigars, tobacco	2,446	1.0	7	18,174	13.5
160	Soaps, detergents	779	0.3	5	16,754	4.6
165	Wrapping paper and paper products	490	0.2	8	16,472	3.0
	Commodities, n.e.c., including labor, service and rental receipts	1,986	0.8	(NA)	(NA)	(NA)
	WINE, DISTILLED SPIRITS WHOLESALERS					
	New England Division					
	All establishments (number).....91					
	Total sales ($1,000).....$244,324					
	Sales reported by commodity line, total	235,130	100.0	88	xxx	xxx
102	Beer, fermented malt liquors	12,695	5.4	44	71,525	17.7
103	Soft drinks	260	0.1	9	9,599	2.7
104	Spirits	192,819	82.0	73	221,999	86.9
105	Wines	26,355	11.2	74	160,810	16.4
	Commodities, n.e.c.	3,001	1.3	(NA)	(NA)	(NA)
	Middle Atlantic Division					
	All establishments (number).....316					
	Total sales ($1,000).....$960,216					
	Sales reported by commodity line, total	913,377	100.0	284	xxx	xxx
070	Fresh fruits, vegetables, berries	1,304	0.1	4	5,758	22.6
102	Beer, fermented malt liquor	1,467	0.2	10	53,215	2.8
104	Spirits	760,673	83.3	192	820,445	92.7
105	Wines	148,050	16.2	193	672,647	22.0
	Commodities, n.e.c., including labor, service and rental receipts	1,883	0.2	(NA)	(NA)	(NA)
	East North Central Division					
	All establishments (number).....402					
	Total sales ($1,000).....$731,209					
	Sales reported by commodity line, total	686,221	100.0	385	xxx	xxx
020	Confectionery	1,306	0.2	7	14,646	8.9
102	Beer, fermented malt liquors	15,566	2.3	74	77,075	20.2
103	Soft drinks	984	0.1	21	24,812	4.0
104	Spirits	590,654	86.1	320	655,354	90.1
105	Wines	72,554	10.6	199	355,501	20.4
110	Cigarettes, cigars, tobacco	4,278	0.6	7	15,512	27.6
	Commodities, n.e.c., including labor, service and rental receipts	879	0.1	(NA)	(NA)	(NA)
	West North Central Division					
	All establishments (number).....122					
	Total sales ($1,000).....$262,812					
	Sales reported by commodity line, total	244,119	100.0	110	xxx	xxx
102	Beer, fermented malt liquors	1,960	0.8	20	38,839	5.0
104	Spirits	209,579	85.9	95	233,417	89.8
105	Wines	28,474	11.7	83	183,282	15.5
	Commodities, n.e.c.	4,106	1.7	(NA)	(NA)	(NA)
	South Atlantic Division					
	All establishments (number).....137					
	Total sales ($1,000).....$358,764					
	Sales reported by commodity line, total	353,234	100.0	129	xxx	xxx
102	Beer, fermented malt liquors	9,850	2.8	38	97,433	10.1
104	Spirits	293,250	83.0	101	322,063	91.1
105	Wines	49,227	13.9	113	299,155	16.5
	Commodities, n.e.c.	907	0.3	(NA)	(NA)	(NA)
	East South Central Division					
	All establishments (number).....77					
	Total sales ($1,000).....$104,771					

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	WINE, DISTILLED SPIRITS WHOLESALERS—Con.					
	East South Central Division—Con.					
	Sales reported by commodity line, total	99,296	100.0	68	xxx	xxx
104	Spirits	88,481	89.1	58	93,495	94.6
105	Wines	9,637	9.7	51	77,014	12.5
	Commodities, n.e.c.	1,178	1.2	(NA)	(NA)	(NA)
	West South Central Division					
	All establishments (number).....95					
	Total sales ($1,000).....$229,609					
	Sales reported by commodity line, total	229,068	100.0	92	xxx	xxx
102	Beer, fermented malt liquors	9,062	4.0	37	81,610	11.1
104	Spirits	191,709	83.7	84	221,051	86.7
105	Wines	24,415	10.7	79	194,983	12.5
	Commodities, n.e.c., including labor, service and rental receipts	3,882	1.7	(NA)	(NA)	(NA)
	Mountain Division					
	All establishments (number).....67					
	Total sales ($1,000).....$87,142					
	Sales reported by commodity line, total	81,592	100.0	60	xxx	xxx
102	Beer, fermented malt liquors	7,328	9.0	45	39,067	18.8
103	Soft drinks	900	1.1	10	10,744	8.4
104	Spirits	57,639	70.6	56	72,827	79.1
105	Wines	15,405	18.9	52	74,275	20.7
631	Other service business equipment, supplies	200	0.2	4	3,967	5.0
	Commodities, n.e.c., including labor, service and rental receipts	120	0.1	(NA)	(NA)	(NA)
	Pacific Division					
	All establishments (number).....211					
	Total sales ($1,000).....$396,906					
	Sales reported by commodity line, total	377,130	100.0	191	xxx	xxx
040	Groceries (except as specified)	632	0.2	5	39,474	1.6
102	Beer, fermented malt liquors	20,039	5.3	92	145,747	13.7
103	Soft drinks	718	0.2	25	28,721	2.5
104	Spirits	273,890	72.6	132	326,036	84.0
105	Wines	73,015	19.4	164	311,817	23.4
110	Cigarettes, cigars, tobacco	2,506	0.7	5	17,505	14.3
	Commodities, n.e.c., including labor, service and rental receipts	6,330	1.7	(NA)	(NA)	(NA)
	TOBACCO DISTRIBUTORS					
	New England Division					
	All establishments (number).....258					
	Total sales ($1,000).....$269,895					
	Sales reported by commodity line, total	266,669	100.0	242	xxx	xxx
000	Canned, bottled foods	986	0.4	10	8,782	11.2
010	Coffee (green, roasted)	521	0.2	10	11,284	4.6
020	Confectionery	24,502	9.2	173	201,942	12.1
	Candy, including chocolates	13,585		121	138,316	9.8
	Chewing gum	1,835		103	109,144	1.7
	Fountain fruits, syrups, potato chips, etc.	1,390		55	81,336	1.7
	Not reported in detail	7,692		51	62,672	12.3
040	Groceries (except as specified)	850	0.3	10	8,487	10.0
102	Beer, fermented malt liquors	2,260	0.8	6	11,981	18.9
110	Cigarettes, cigars, tobacco	218,262	81.8	239	265,506	82.2
	Cigarettes	123,075		160	178,303	69.0
	Cigars	20,535		158	174,781	11.7
	Other tobacco	22,047		149	177,806	12.4
	Not reported in detail	52,605		67	69,612	75.6
111	Smokers' supplies and pipes	5,355	2.0	68	95,172	5.6
150	Drugs, druggist sundries	4,570	1.7	70	92,339	4.9
165	Wrapping paper and paper products	1,056	0.4	32	34,855	3.0
900	Toys, games, athletic goods,	488	0.2	17	20,432	2.4
	Commodities, n.e.c., including labor, service and rental receipts	7,819	2.9	(NA)	(NA)	(NA)
	TOBACCO DISTRIBUTORS—Con.					
	Middle Atlantic Division					
	All establishments (number).....677					
	Total sales ($1,000).....$775,924					
	Sales reported by commodity line, total	737,108	100.0	617	xxx	xxx
010	Coffee (green, roasted)	1,005	0.1	10	8,646	11.6
	Green coffee	765		4	4,450	17.2
	Roasted coffee	237		7	5,637	4.2
	Not reported in detail	3		1	(0)	(D)
020	Confectionery	70,960	9.6	457	526,542	13.5
	Candy, including chocolates	40,947		343	392,242	10.4
	Chewing gum	6,400		307	341,295	1.9
	Fountain fruits, syrups, potato chips, etc.	4,030		195	244,967	1.6
	Not reported in detail	19,583		106	122,021	16.0
110	Cigarettes, cigars, tobacco	620,418	84.2	592	735,476	84.4
	Cigarettes	318,698		404	477,125	66.8
	Cigars	59,321		412	470,073	12.6
	Other tobacco	24,618		353	420,490	5.9
	Not reported in detail	217,781		153	241,383	90.2
111	Smokers' supplies and pipes	11,301	1.5	134	172,310	6.6
150	Drugs, druggist sundries	10,539	1.4	143	170,998	6.2
165	Wrapping paper and paper products	2,214	0.3	117	95,714	2.3
301	China, glassware, crockery	754	0.1	9	12,127	6.2
645	School equipment, supplies	1,056	0.1	76	73,574	1.4
900	Toys, games, athletic goods	1,257	0.2	51	66,893	1.9
	Commodities, n.e.c., including labor, service and rental receipts	17,604	2.4	(NA)	(NA)	(NA)
	East North Central Division					
	All establishments (number).....585					
	Total sales ($1,000).....$735,643					
	Sales reported by commodity line, total	713,093	100.0	544	xxx	xxx
000	Canned, bottled foods	1,596	0.2	38	58,440	2.7
	Canned baby foods	218		7	10,982	2.0
	Canned fruits, fruit juices	185		16	16,935	1.1
	Canned vegetables, vegetable juices	499		24	31,773	1.6
	Canned fish, seafood	57		10	14,666	0.4
	Canned meats	89		12	16,464	0.5
	Canned milk	145		15	15,060	1.0
	Other canned, bottled foods	247		16	21,183	1.2
	Not reported in detail	156		4	13,876	1.1
010	Coffee (green, roasted)	1,530	0.2	24	27,289	5.6
020	Confectionery	81,332	11.4	438	582,828	14.0
	Candy, including chocolates	47,325		354	474,201	10.0
	Chewing gum	9,030		328	431,880	2.1
	Fountain fruits, syrups, potato chips, etc.	6,030		202	292,207	2.1
	Not reported in detail	18,947		77	103,698	18.3
030	Frozen foods	1,222	0.2	15	21,159	5.8
040	Groceries (except as specified)	3,320	0.4	39	54,355	6.1
	Flour, related products	1,828		11	18,191	10.0
	Sugar (refined)	288		10	12,457	2.3
	Oleomargarine, butter substitutes	55		5	3,962	1.4
	Cooking oils, vegetable shortening	52		12	13,074	0.4
	Bakery products	42		4	1,831	2.3
	Tea	146		11	12,967	1.1
	Dried fruits	39		6	15,250	0.3
	Other groceries: pickles, jams, breakfast cereals, sauces, etc.	345		23	27,219	1.3
	Not reported in detail	525		5	8,459	6.2
102	Beer, fermented malt liquors	2,105	0.3	12	10,126	20.8
104	Spirits	2,971	0.4	9	27,929	10.6
105	Wines	757	0.1	11	19,422	3.9
110	Cigarettes, cigars, tobacco	555,161	77.9	530	708,569	78.3
	Cigarettes	372,003		424	574,375	64.8
	Cigars	61,277		410	566,137	10.8
	Other tobacco	24,746		369	504,173	4.9
	Not reported in detail	97,135		94	122,322	79.4
111	Smokers' supplies and pipes	12,444	1.7	184	300,411	4.1
150	Drugs, druggist sundries	10,678	1.5	194	299,485	3.6
160	Soaps, detergents	1,119	0.2	32	33,277	3.4
	Toilet soaps	47		16	21,496	0.2
	Laundry soaps, chips, powders	187		14	18,725	1.0
	Household detergents	344		13	17,365	2.0
	Not reported in detail	541		12	6,979	7.8

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	TOBACCO DISTRIBUTORS—Con					
	East North Central Division—Con.					
165	Wrapping paper and paper products	4,261	0.6	151	202,384	2.1
302	Kitchen utensils, miscellaneous homewares	810	0.1	12	29,430	2.8
645	School equipment, supplies	2,422	0.3	129	201,688	1.2
860	Feeds, including pet foods	4,378	0.6	10	16,128	27.1
900	Toys, games, athletic goods	1,990	0.3	60	112,072	1.8
	Commodities, n.e.c., including labor, service and rental receipts	24,997	3.5	(NA)	(NA)	(NA)
	West North Central Division					
	All establishments (number).....288					
	Total sales ($1,000).....$280,503					
	Sales reported by commodity line, total	262,561	100.0	270	xxx	xxx
000	Canned, bottled foods	531	0.2	29	26,306	2.0
	Canned fruits, fruit juices	87		12	12,630	0.7
	Canned vegetables, vegetable juices	66		13	12,378	0.5
	Canned fish, seafood	135		6	3,534	3.8
	Canned meats	36		4	3,068	1.2
	Canned milk	88		3	2,401	3.7
	Other canned, bottled foods	72		(NA)	(NA)	(NA)
	Not reported in detail	47		10	9,495	0.5
010	Coffee (green, roasted)	319	0.1	29	24,091	1.3
020	Confectionery	31,655	12.1	230	222,430	14.2
	Candy, including chocolates	19,268		187	166,422	11.6
	Chewing gum	3,701		177	166,041	2.2
	Fountain fruits, syrups, potato chips, etc	2,159		123	110,791	1.9
	Not reported in detail	6,527		39	39,131	16.7
030	Frozen foods	286	0.1	9	6,372	4.5
040	Groceries (except as specified)	792	0.3	31	22,484	3.5
	Flour, related products	39		4	2,618	1.5
	Sugar (refined)	108		6	3,837	2.8
	Oleomargarine, butter substitutes	92		12	9,070	1.0
	Cooking oils, vegetable shortening	19		6	6,856	0.3
	Tea	17		6	5,196	0.3
	Other groceries (except as specified)	434		(NA)	(NA)	(NA)
	Not reported in detail	83		3	1,066	7.8
080	Peanuts	288	0.1	47	36,261	0.8
	Unshelled	34		16	16,405	0.2
	Shelled	242		40	28,066	0.9
	Not reported in detail	12		3	2,277	0.5
102	Beer, fermented malt liquors	1,191	0.4	17	15,556	7.7
103	Soft drinks	164	0.1	17	11,043	1.5
110	Cigarettes, cigars, tobacco	209,223	79.7	262	261,931	79.9
	Cigarettes	126,014		204	193,437	65.1
	Cigars	31,849		201	194,382	16.4
	Other tobacco	9,734		185	174,989	5.6
	Not reported in detail	41,626		52	49,283	84.5
111	Smokers' supplies and pipes	3,099	1.2	82	85,307	3.6
150	Drugs, druggist sundries	2,791	1.1	85	86,290	3.2
160	Soaps, detergents	145	0.1	15	11,360	1.3
165	Wrapping paper and paper products	1,955	0.7	75	67,800	2.9
645	School equipment, supplies	351	0.1	50	44,868	0.8
900	Toys, games, athletic goods	595	0.2	19	24,644	2.4
	Commodities, n.e.c., including labor, service and rental receipts	9,176	3.5	(NA)	(NA)	(NA)
	South Atlantic Division					
	All establishments (number).....327					
	Total sales ($1,000).....$391,884					
	Sales reported by commodity line, total	378,166	100.0	312	xxx	xxx
000	Canned, bottled foods	7,355	1.9	70	89,004	8.3
	Canned baby foods	114		15	18,801	0.6
	Canned fruits, fruit juices	1,300		53	80,386	1.6
	Canned vegetables, vegetable juices	2,763		50	66,834	4.1
	Canned fish, seafood	532		38	46,371	1.1
	Canned meats	792		53	66,236	1.2
	Canned milk	1,033		36	38,907	2.7
	Other canned, bottled foods	337		24	34,185	1.0
	Not reported in detail	484		5	2,061	23.5
010	Coffee (green, roasted)	1,286	0.3	50	61,904	2.1
020	Confectionery	35,581	9.4	256	317,153	11.2

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	TOBACCO DISTRIBUTORS—Con.					
	South Atlantic Division—Con.					
	Confectionery—Con.					
	Candy, including chocolates	20,085		203	260,307	7.7
	Chewing gum	4,890		194	243,327	2.0
	Fountain fruits, syrups, potato chips, etc	2,671		109	153,715	1.7
	Not reported in detail	7,935		48	53,472	14.8
040	Groceries (except as specified)	4,573	1.2	64	71,229	6.4
	Flour, related products	987		24	29,527	3.3
	Sugar (refined)	1,562		31	36,882	4.2
	Oleomargarine, butter substitutes	260		13	15,497	1.7
	Cooking oils, vegetable shortening	285		29	35,541	0.8
	Bakery products	375		14	12,328	3.0
	Tea	220		35	40,228	0.5
	Dried fruits	39		11	15,294	0.3
	Other groceries: pickles, jams, breakfast cereals, sauces, etc	674		45	51,589	1.3
	Not reported in detail	171		4	4,042	4.2
110	Cigarettes, cigars, tobacco	288,654	76.3	304	376,141	76.7
	Cigarettes	178,573		233	304,961	58.6
	Cigars	40,478		231	316,955	12.8
	Other tobacco	22,619		210	292,312	7.7
	Not reported in detail	46,984		66	56,598	83.0
111	Smokers' supplies and pipes	7,338	1.9	95	193,318	3.8
150	Drugs, druggist sundries	8,121	2.1	153	198,810	4.1
160	Soaps, detergents	1,352	0.4	47	51,234	2.6
	Toilet soaps	258		28	29,818	0.9
	Laundry soaps, chips, powders	504		31	30,673	1.6
	Household detergents	529		28	28,739	1.8
	Not reported in detail	61		10	12,104	0.5
165	Wrapping paper and paper products	2,633	0.7	115	122,777	2.1
240	Dry goods, notions	822	0.2	42	48,441	1.7
302	Kitchen utensils, miscellaneous homewares	777	0.2	14	29,567	2.6
450	Hardware	510	0.1	26	39,672	1.3
645	School equipment, supplies	852	0.2	105	109,879	0.8
860	Feeds, including pet foods	4,416	1.2	21	43,718	10.1
900	Toys, games, athletic goods	933	0.2	33	68,761	1.4
	Commodities, n.e.c., including labor, service and rental receipts	12,963	3.4	(NA)	(NA)	(NA)
	East South Central Division					
	All establishments (number).....133					
	Total sales ($1,000).....$159,312					
	Sales reported by commodity line, total	147,534	100.0	113	xxx	xxx
000	Canned, bottled foods	1,020	0.7	10	15,527	6.6
010	Coffee (green, roasted)	239	0.2	10	11,807	2.0
020	Confectionery	11,781	8.0	73	107,129	11.0
	Candy, including chocolates	6,221		56	71,229	8.7
	Chewing gum	1,558		52	63,192	2.5
	Fountain fruits, syrups, potato chips, etc	947		22	37,856	2.5
	Not reported in detail	3,055		17	35,900	8.5
040	Groceries (except as specified)	577	0.4	6	6,066	9.5
110	Cigarettes, cigars, tobacco	119,179	80.8	112	146,908	81.1
	Cigarettes	72,149		79	110,064	65.6
	Cigars	10,286		76	107,018	9.6
	Other tobacco	7,339		70	99,462	7.4
	Not reported in detail	29,405		32	36,048	81.6
111	Smokers' supplies and pipes	2,064	1.4	34	63,432	3.3
150	Drugs, druggist sundries	2,663	1.8	50	65,491	4.1
160	Soaps, detergents	190	0.1	8	9,257	2.1
165	Wrapping paper and paper products	1,052	0.7	27	27,884	3.8
240	Dry goods, notions	708	0.5	15	12,760	5.5
645	School equipment, supplies	415	0.3	36	46,112	0.9
900	Toys, games, athletic goods	473	0.3	14	22,370	2.1
	Commodities, n.e.c., including labor, service and rental receipts	7,173	4.9	(NA)	(NA)	(NA)
	West South Central Division					
	All establishments (number).....283					
	Total sales ($1,000).....$275,341					
	Sales reported by commodity line, total	266,145	100.0	260	xxx	xxx
000	Canned, bottled foods	3,306	1.2	17	28,057	11.8

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	TOBACCO DISTRIBUTORS—Con.					
	West South Central Division—Con.					
	Canned, bottled foods—Con.					
	Canned fruits, fruit juices	129		10	15,226	0.8
	Canned vegetables, vegetable juices	2,264		6	11,911	19.0
	Canned fish, seafood	59		5	3,754	1.6
	Canned meats	61		5	3,754	1.6
	Canned milk	340		5	10,842	3.1
	Other canned, bottled foods	201		(NA)	(NA)	(NA)
	Not reported in detail	252		3	2,280	11.1
020	Confectionery	22,059	8.3	189	205,291	10.7
	Candy, including chocolates	14,163		162	166,974	8.5
	Chewing gum	3,148		151	156,171	2.0
	Fountain fruits, syrups, potato chips, etc.	791		64	66,813	1.2
	Not reported in detail	3,957		24	34,617	11.4
040	Groceries (except as specified)	1,768	0.7	10	13,036	13.6
102	Beer, fermented malt liquors	583	0.2	4	2,845	20.5
110	Cigarettes, cigars, tobacco	212,352	79.8	254	263,186	80.7
	Cigarettes	146,479		195	212,402	69.0
	Cigars	22,506		197	209,807	10.7
	Other tobacco	11,881		174	177,434	6.7
	Not reported in detail	31,486		46	44,644	70.5
111	Smokers' supplies and pipes	5,378	2.0	80	97,074	5.5
150	Drugs, druggist sundries	7,853	3.0	128	139,062	5.6
160	Soaps, detergents	484	0.2	12	17,556	2.8
165	Wrapping paper and paper products	522	0.2	57	45,682	1.1
645	School equipment, supplies	982	0.4	90	90,255	1.1
860	Feeds, including pet foods	1,130	0.4	7	16,327	6.9
	Commodities, n.e.c., including labor, service and rental receipts	9,728	3.7	(NA)	(NA)	(NA)
	Mountain Division					
	All establishments (number).....107					
	Total sales ($1,000).....$84,530					
	Sales reported by commodity line, total	72,370	100.0	91	xxx	xxx
000	Canned, bottled foods	141	0.2	6	4,977	2.8
020	Confectionery	11,503	15.9	83	63,992	18.0
	Candy, including chocolates	6,542		66	47,727	13.7
	Chewing gum	1,325		66	47,916	2.8
	Fountain fruits, syrups, potato chips, etc.	663		40	28,144	2.4
	Not reported in detail	2,973		16	15,933	18.7
040	Groceries (except as specified)	214	0.3	7	4,140	5.2
050	Dairy products, ice cream, ices	330	0.5	6	4,049	8.2
102	Beer, fermented malt liquors	556	0.8	6	4,138	13.4
103	Soft drinks	98	0.1	6	3,084	3.2
110	Cigarettes, cigars, tobacco	54,117	74.8	90	73,025	74.1
	Cigarettes	34,865		69	54,621	63.8
	Cigars	6,998		66	55,909	12.5
	Other tobacco	1,818		65	48,997	3.7
	Not reported in detail	10,436		18	12,961	80.5
111	Smokers' supplies and pipes	3,095	4.3	28	28,487	10.9
150	Drugs, druggist sundries	642	0.9	28	27,688	2.3
165	Wrapping paper and paper products	271	0.4	19	12,937	2.1
645	School equipment, supplies	106	0.1	17	15,557	0.7
900	Toys, games, athletic goods	293	0.4	7	6,291	4.7
	Commodities, n.e.c.	1,004	1.4	(NA)	(NA)	(NA)
	Pacific Division					
	All establishments (number).....200					
	Total sales ($1,000).....$235,897					
	Sales reported by commodity line, total	225,998	100.0	184	xxx	xxx
000	Canned, bottled foods	1,121	0.5	10	7,666	14.6
	Canned baby foods	46		8	5,038	0.9
	Canned fruits, fruit juices	209		10	7,666	2.7
	Canned vegetables, vegetable juices	442		8	5,038	8.8
	Canned fish, seafood	70		8	5,038	1.4
	Canned meats	81		8	5,038	1.6
	Canned milk	159		8	5,038	3.2
	Other canned, bottled foods	114		9	5,889	1.9
010	Coffee (green, roasted)	305	0.1	11	6,688	4.6
020	Confectionery	34,677	15.3	157	208,393	16.6
	Candy, including chocolates	14,790		110	113,351	13.0
	Chewing gum	2,488		100	101,033	2.5
	TOBACCO DISTRIBUTORS—Con.					
	Pacific Division—Con.					
	Confectionery—Con.					
	Fountain fruits, syrups, potato chips, etc.	1,272		47	52,232	2.4
	Not reported in detail	16,127		46	92,949	17.4
040	Groceries (except as specified)	1,326	0.6	14	6,679	19.9
	Flour, related products	242		8	5,038	4.8
	Sugar (refined)	324		9	5,098	6.4
	Oleomargarine, butter substitutes	154		5	5,120	3.0
	Cooking oils, vegetable shortening	182		9	5,264	3.5
	Tea	28		8	5,102	0.5
	Other groceries (except as specified)	395		(NA)	(NA)	(NA)
	Not reported in detail	1		1	(D)	(D)
101	Miscellaneous food products	535	0.2	6	3,759	14.2
102	Beer, fermented malt liquors	5,289	2.3	24	31,645	16.7
104	Spirits	736	0.3	8	13,357	5.5
105	Wines	2,095	0.9	20	29,328	7.1
110	Cigarettes, cigars, tobacco	164,785	72.9	174	222,104	74.2
	Cigarettes	96,128		142	166,386	57.8
	Cigars	23,172		137	161,239	14.4
	Other tobacco	6,123		124	144,855	4.2
	Not reported in detail	39,362		31	55,718	70.6
111	Smokers' supplies and pipes	7,719	3.4	82	109,319	7.1
150	Drugs, druggist sundries	2,358	1.0	55	67,577	3.5
160	Soaps, detergents	260	0.1	10	6,421	4.0
165	Wrapping paper and paper products	719	0.3	27	26,921	2.7
240	Dry goods, notions	372	0.2	4	6,064	6.1
	Commodities, n.e.c.	3,095	1.4	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	606	0.3	5	6,038	10.0
	GENERAL-LINE DRUG WHOLESALERS					
	New England Division					
	All establishments (number).....30					
	Total sales ($1,000).....$77,353					
	Sales reported by commodity line, total	77,353	100.0	30	xxx	xxx
020	Confectionery	499	0.6	6	25,107	2.0
150	Drugs, druggist sundries	68,535	88.6	30	77,353	88.6
	Drugs, pharmaceuticals, biologicals	28,865		20	63,768	45.3
	Proprietary medicines	13,938		18	61,073	22.8
	Toiletries, cosmetics	5,939		19	61,675	9.6
	Druggist sundries	7,404		18	62,108	12.0
	Not reported in detail	12,389		10	13,585	91.2
160	Soaps, detergents	95	0.1	8	24,963	0.4
161	Fountain pens, mechanical pencils	110	0.1	6	28,446	0.4
165	Wrapping paper and paper products	146	0.2	5	16,701	0.9
630	Photographic goods	1,240	1.6	13	53,541	2.3
	Commodities, n.e.c.	6,728	8.7	(NA)	(NA)	(NA)
	Middle Atlantic Division					
	All establishments (number).....69					
	Total sales ($1,000).....$274,899					
	Sales reported by commodity line, total	253,317	100.0	67	xxx	xxx
020	Confectionery	1,240	0.5	4	25,353	4.9
110	Cigarettes, cigars, tobacco	7,112	2.8	4	27,875	25.5
150	Drugs, druggist sundries	240,852	95.1	67	253,317	95.1
	Drugs, pharmaceuticals, biologicals	101,584		47	185,650	54.7
	Proprietary medicines	45,346		34	152,077	29.8
	Toiletries, cosmetics	17,777		32	143,576	12.4
	Druggist sundries	16,722		31	131,874	12.7
	Not reported in detail	59,423		20	67,667	87.8
630	Photographic goods	1,502	0.6	17	76,556	2.0
633	Surgical, medical, hospital equipment, supplies	682	0.3	6	19,190	3.6
	Commodities, n.e.c., including labor, service and rental receipts	1,929	0.8	(NA)	(NA)	(NA)
	East North Central Division					
	All establishments (number).....57					
	Total sales ($1,000).....$244,043					
	Sales reported by commodity line, total	244,043	100.0	57	xxx	xxx
110	Cigarettes, cigars, tobacco	2,211	0.9	6	51,605	4.3
150	Drugs, druggist sundries	223,932	91.8	57	244,043	91.8

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	GENERAL-LINE DRUG WHOLESALERS—Con.					
	East North Central Division—Con.					
	Drugs, druggist sundries—Con.					
	Drugs, pharmaceuticals, biologicals	93,710		47	200,444	46.8
	Proprietary medicines	48,860		43	190,230	25.7
	Toiletries, cosmetics	23,856		41	180,859	13.2
	Druggist sundries	26,697		40	180,994	14.8
	Not reported in detail	30,809		10	43,599	70.7
160	Soaps, detergents	243	0.1	18	95,276	0.3
	Toilet soaps	177		16	90,650	0.2
	Other soaps, detergents	61		(NA)	(NA)	(NA)
	Not reported in detail	5		2	(D)	(D)
161	Fountain pens, mechanical pencils	253	0.1	13	59,022	0.4
300	Furniture and fixtures	560	0.2	10	64,705	0.9
410	Electrical appliances, radio and television sets	2,206	0.9	11	78,721	2.8
630	Photographic goods	3,556	1.5	24	128,832	2.8
633	Surgical, medical, hospital equipment, supplies	1,202	0.5	14	61,012	2.0
	Commodities, n.e.c.	9,880	4.0	(NA)	(NA)	(NA)
	West North Central Division					
	All establishments (number).....40					
	Total sales ($1,000).....$129,768					
	Sales reported by commodity line, total	124,664	100.0	36	xxx	xxx
020	Confectionery	588	0.5	7	34,285	1.7
150	Drugs, druggist sundries	114,296	91.7	36	124,664	91.7
	Drugs, pharmaceuticals, biologicals	46,881		29	110,258	42.5
	Proprietary medicines	24,009		29	110,258	21.8
	Toiletries, cosmetics	13,916		29	110,023	12.6
	Druggist sundries	19,508		27	107,086	18.2
	Not reported in detail	9,982		7	14,406	69.3
300	Furniture and fixtures	290	0.2	11	48,106	0.6
302	Kitchen utensils, miscellaneous homewares	453	0.4	4	12,933	3.5
410	Electrical appliances, radio and television sets	234	0.2	5	20,474	1.1
630	Photographic goods	2,627	2.1	16	72,086	3.6
633	Surgical, medical, hospital equipment, supplies	608	0.5	5	23,364	2.6
645	School equipment, supplies	901	0.7	9	43,943	2.1
900	Toys, games, athletic goods	384	0.3	8	36,553	1.1
	Commodities, n.e.c.	4,283	3.4	(NA)	(NA)	(NA)
	South Atlantic Division					
	All establishments (number).....72					
	Total sales ($1,000).....$178,324					
	Sales reported by commodity line, total	167,595	100.0	65	xxx	xxx
020	Confectionery	616	0.4	14	39,854	1.5
111	Smokers' supplies and pipes	207	0.1	7	20,336	1.0
150	Drugs, druggist sundries	160,041	95.5	65	167,595	95.5
	Drugs, pharmaceuticals, biologicals	64,252		48	135,039	47.6
	Proprietary medicines	27,794		46	132,435	21.0
	Toiletries, cosmetics	13,493		42	123,696	10.9
	Druggist sundries	22,122		47	134,436	16.5
	Not reported in detail	32,380		17	32,556	99.5
161	Fountain pens, mechanical pencils	243	0.1	19	62,030	0.4
164	Writing ar printing paper	235	0.1	12	41,359	0.6
300	Furniture fixtures	176	0.1	10	29,321	0.6
630	Photographic goods	2,569	1.5	26	80,050	3.2
633	Surgical, medical, hospital equipment, supplies	242	0.1	10	36,349	0.7
645	School equipment, supplies	191	0.1	15	44,239	0.4
900	Toys, games, athletic goods	637	0.4	14	34,397	1.9
	Commodities, n.e.c.	2,438	1.5	(NA)	(NA)	(NA)
	East South Central Division					
	All establishments (number).....25					
	Total sales ($1,000).....$65,454					
	Sales reported by commodity line, total	61,475	100.0	22	xxx	xxx
020	Confectionery	128	0.2	6	17,268	0.7
150	Drugs, druggist sundries	59,578	96.9	22	61,475	96.9
	Drugs, pharmaceuticals, biologicals	26,551		20	56,398	47.1
	Proprietary medicines	13,500		19	56,332	24.0
	Toiletries, cosmetics	5,270		18	52,853	10.0
	Druggist sundries	9,146		19	55,567	16.5
	Not reported in detail	5,111		2	(D)	(D)
	GENERAL-LINE DRUG WHOLESALERS—Con.					
	East South Central Division—Con.					
161	Fountain pens, mechanical pencils	68	0.1	6	14,321	0.5
300	Furniture and fixtures	154	0.3	7	27,018	0.6
630	Photographic goods	1,018	1.7	12	33,522	3.0
633	Surgical, medical, hospital equipment, supplies	154	0.3	4	10,550	1.5
	Commodities, n.e.c.	375	0.6	(NA)	(NA)	(NA)
	West South Central Division					
	All establishments (number).....49					
	Total sales ($1,000).....$126,765					
	Sales reported by commodity line, total	123,653	100.0	45	xxx	xxx
020	Confectionery	332	0.3	8	18,604	1.8
110	Cigarettes, cigars, tobacco	612	0.5	4	5,806	10.5
150	Drugs, druggists sundries	115,909	93.7	45	123,653	93.7
	Drugs, pharmaceuticals, biologicals	47,174		39	108,905	43.3
	Proprietary medicines	23,709		38	107,435	22.1
	Toiletries, cosmetics	9,982		38	107,435	9.3
	Druggist sundries	20,606		34	101,263	20.3
	Not reported in detail	14,438		6	14,748	97.9
300	Furniture and fixtures	436	0.4	12	37,717	1.2
410	Electrical appliances, radio and television sets	366	0.3	11	28,432	1.3
630	Photographic goods	1,739	1.4	24	66,446	2.6
633	Surgical, medical, hospital equipment, supplies	260	0.2	6	10,398	2.5
645	School equipment, supplies	197	0.2	10	22,922	0.9
900	Toys, games, athletic goods	1,831	1.5	11	26,966	6.8
	Commodities, n.e.c.	1,971	1.6	(NA)	(NA)	(NA)
	Mountain Division					
	All establishments (number).....20					
	Total sales ($1,000).....$47,627					
	Sales reported by commodity line, total	45,840	100.0	18	xxx	xxx
150	Drugs, druggist sundries	43,280	94.4	18	45,840	94.4
	Drugs, pharmaceuticals, biologicals	13,800		14	30,519	45.2
	Proprietary medicines	8,008		12	28,615	28.0
	Toiletries, cosmetics	3,112		12	28,615	10.9
	Druggist sundries	4,689		11	27,399	17.1
	Not reported in detail	13,671		4	15,321	89.2
161	Fountain pens, mechanical pencils	94	0.2	4	17,167	0.5
630	Photographic goods	1,449	3.2	9	30,589	4.7
645	School equipment, supplies	145	0.3	4	17,167	0.8
890	Jewelry, silverware, trophies	87	0.2	4	17,167	0.5
	Commodities, n.e.c.	785	1.7	(NA)	(NA)	(NA)
	Pacific Division					
	All establishments (number).....30					
	Total sales ($1,000).....$128,881					
	Sales reported by commodity lines, total	123,324	100.0	28	xxx	xxx
150	Drugs, druggist sundries	120,280	97.5	28	123,324	97.5
	Drugs, pharmaceuticals, biologicals	47,591		22	107,731	44.2
	Proprietary medicines	26,770		20	105,131	25.5
	Toiletries, cosmetics	13,269		18	101,306	13.1
	Druggist sundries	17,596		19	101,878	17.3
	Not reported in detail	15,054		6	15,593	96.5
630	Photographic goods	1,834	1.5	11	64,267	2.9
	Commodities, n.e.c.	1,210	1.0	(NA)	(NA)	(NA)
	SPECIALTY-LINE DRUG, TOILETRIES WHOLESALERS					
	New England Division					
	All establishments (number).....112					
	Total sales ($1,000).....$26,936					
	Sales reported by commodity lines, total	22,883	100.0	93	xxx	xxx
020	Confectionery	287	1.2	5	1,586	18.1
110	Cigarettes, cigars, tobacco	378	1.7	6	3,051	12.4
150	Drugs, druggist sundries	18,866	82.4	81	20,829	90.6
	Drugs, pharmaceuticals, biologicals	2,670		22	4,828	55.3
	Proprietary medicines	3,832		22	6,719	57.0
	Toiletries, cosmetics	8,306		35	13,905	59.7
	Druggist sundries	1,752		23	6,991	25.1
	Not reported in detail	2,306		17	3,255	70.8
160	Soaps, detergents	1,917	8.4	14	4,204	45.6

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	SPECIALTY-LINE DRUG, TOILETRIES WHOLESALERS—Con.					
	New England Division—Con.					
	Soaps, detergents—Con.					
	Toilet soaps	1,179		7	3,755	31.4
	Other soaps, detergents	581		(NA)	(NA)	(NA)
	Not reported in detail	157		3	172	91.3
161	Fountain pens, mechanical pencils	105	0.5	10	4,753	2.2
164	Writing and printing paper	36	0.2	5	1,732	2.1
210	Women's, children's clothing, accessories (exc. shoes)	260	1.1	4	2,380	10.9
630	Photographic goods	35	0.2	6	2,972	1.2
900	Toys, games, athletic goods	198	0.9	8	2,934	6.7
	Commodities, n.e.c., including labor, service and rental receipts	801	3.5	(NA)	(NA)	(NA)
	Middle Atlantic Division					
	All establishments (number).....773					
	Total sales ($1,000).....$316,908					
	Sales reported by commodity line, total	268,162	100.0	631	xxx	xxx
101	Miscellaneous food products	801	0.3	5	5,651	14.2
110	Cigarettes, cigars, tobacco	460	0.2	4	1,928	23.9
150	Drugs, druggist sundries	248,410	92.6	585	261,868	94.9
	Drugs, pharmaceuticals, biologicals	38,425		172	62,892	61.1
	Proprietary medicines	14,522		117	44,353	32.7
	Toiletries, cosmetics	95,594		222	121,052	79.0
	Druggist sundries	26,062		134	59,629	43.7
	Not reported in detail	73,807		140	81,208	90.9
154	Industrial chemicals, acids, gases, etc.	2,282	0.9	14	11,926	19.1
160	Soaps, detergents	4,674	1.7	69	15,790	29.6
161	Fountain pens, mechanical pencils	401	0.1	22	9,198	4.4
162	Stationers', office supplies, artists' materials	385	0.1	11	3,098	12.4
165	Wrapping paper and paper products	1,676	0.6	15	3,984	42.1
240	Dry goods, notions	283	0.1	9	2,661	10.6
410	Electrical appliances, radio and television sets	1,044	0.4	11	8,073	12.9
633	Surgical, medical, hospital equipment, supplies	1,562	0.6	22	7,988	19.6
645	School equipment, supplies	622	0.2	16	3,708	16.8
900	Toys, games, athletic goods	675	0.3	18	7,095	9.5
	Commodities, n.e.c.	4,562	1.7	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	325	0.1	11	5,799	5.6
	East North Central Division					
	All establishments (number).....465					
	Total sales ($1,000).....$246,878					
	Sales reported by commodity line, total	230,931	100.0	379	xxx	xxx
150	Drugs, druggist sundries	216,973	94.0	332	225,378	96.3
	Drugs, pharmaceuticals, biologicals	13,845		80	19,868	69.7
	Proprietary medicines	8,381		73	18,296	45.8
	Toiletries, cosmetics	45,588		106	58,786	77.5
	Druggist sundries	125,103		75	139,030	90.0
	Not reported in detail	24,056		106	27,093	88.8
160	Soaps, detergents	3,641	1.6	66	29,731	12.2
165	Wrapping paper and paper products	921	0.4	20	6,168	14.9
240	Dry goods, notions	526	0.2	13	5,074	10.4
633	Surgical, medical, hospital equipment, supplies	802	0.3	16	4,655	17.2
645	School equipment, supplies	850	0.4	31	9,977	8.5
890	Jewelry, silverware, trophies	317	0.1	14	5,355	5.9
900	Toys, games, athletic goods	1,214	0.5	33	11,226	10.8
	Commodities, n.e.c.	5,433	2.4	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	254	0.1	4	1,388	18.3
	West North Central Division					
	All establishments (number).....176					
	Total sales ($1,000).....$39,607					
	Sales reported by commodity line, total	31,192	100.0	139	xxx	xxx
020	Confectionery	256	0.8	6	1,567	16.3
150	Drugs, druggist sundries	27,088	86.8	124	30,121	89.9
	Drugs, pharmaceuticals, biologicals	7,411		30	8,450	87.7
	Proprietary medicines	1,674		24	5,831	28.7
	Toiletries, cosmetics	5,771		40	10,501	55.0
	Druggist sundries	2,614		27	7,501	34.8
	Not reported in detail	9,618		44	11,084	86.8
	SPECIALTY-LINE DRUG, TOILETRIES WHOLESALERS—Con.					
	West North Central Division—Con.					
154	Industrial chemicals, acids, gases, etc.	222	0.7	4	568	39.1
160	Soaps, detergents	643	2.1	17	2,536	25.4
161	Fountain pens, mechanical pencils	176	0.6	13	4,798	3.7
164	Writing and printing paper	82	0.3	4	1,366	6.0
165	Wrapping paper and paper products	200	0.6	7	1,878	10.6
200	Men's, boys' clothing, furnishings (exc. shoes)	32	0.1	5	1,437	2.2
240	Dry goods, notions	270	0.9	6	2,326	11.6
302	Kitchen utensils, miscellaneous homewares	136	0.4	6	3,136	4.3
633	Surgical, medical, hospital equipment, supplies	530	1.7	8	2,292	23.1
645	School equipment, supplies	123	0.4	10	2,494	4.9
900	Toys, games, athletic goods	209	0.7	6	2,084	10.0
	Commodities, n.e.c., including labor, service and rental receipts	1,225	3.9	(NA)	(NA)	(NA)
	South Atlantic Division					
	All establishments (number).....233					
	Total sales ($1,000).....$50,867					
	Sales reported by commodity line, total	47,990	100.0	190	xxx	xxx
000	Canned, bottled foods	61	0.1	4	1,392	4.4
020	Confectionery	432	0.9	16	5,399	8.0
110	Cigarettes, cigars, tobacco	202	0.4	12	2,808	7.2
150	Drugs, druggist sundries	33,483	69.8	163	44,574	75.1
	Drugs, pharmaceuticals, biologicals	6,144		50	8,152	75.4
	Proprietary medicines	2,461		37	7,709	31.9
	Toiletries, cosmetics	7,155		45	13,615	52.6
	Druggist sundries	1,904		29	7,121	26.7
	Not reported in details	15,819		61	24,881	63.6
151	Paints, varnishes	57	0.1	4	1,282	4.4
153	Agricultural chemicals, (exc. fertilizer)	59	0.1	5	1,725	3.4
154	Industrial chemicals, acids, gases, etc.	184	0.4	6	1,842	10.0
160	Soaps, detergents	2,425	5.1	39	7,263	33.4
161	Fountain pens, mechanical pencils	67	0.1	17	5,618	1.2
162	Stationers', office supplies, artists' materials	931	1.9	10	12,139	7.7
164	Writing and printing paper	90	0.2	10	3,201	2.8
165	Wrapping paper and paper products	482	1.0	20	4,622	10.4
200	Men's, boys' clothing, furnishings (exc. shoes)	323	0.7	21	4,573	7.1
	Hosiery	49		8	1,088	4.5
	Underwear, nightwear	26		5	701	3.7
	Suits, coats, overcoats	51		5	781	6.5
	Sportswear	52		7	947	5.5
	Other men's, boys' clothing, furnishings (exc. shoes)	6		(NA)	(NA)	(NA)
	Not reported in detail	139		12	3,421	4.1
210	Women's, children's clothing, accessories (exc. shoes)	238	0.5	20	4,565	5.2
240	Dry goods, notions	592	1.2	29	6,387	9.3
302	Kitchen utensils, miscellaneous homewares	139	0.3	8	1,931	7.2
360	Automotive parts, supplies, etc.	117	0.2	9	2,401	4.9
410	Electrical appliances, radio and television sets	106	0.2	7	13,025	0.8
450	Hardware	132	0.3	8	2,201	6.0
621	Janitor's supplies	364	0.8	11	1,924	18.9
630	Photographic goods	61	0.1	7	3,405	1.8
633	Surgical, medical, hospital equipment, supplies	82	0.2	4	829	9.9
645	School equipment, supplies	330	0.7	22	5,963	5.5
890	Jewelry, silverware, trophies	800	1.7	9	13,088	6.1
900	Toys, games, athletic goods	177	0.4	15	3,514	5.0
	Commodities, n.e.c., including labor, service and rental receipts	6,056	12.6	(NA)	(NA)	(NA)
	East South Central Division					
	All establishments (number).....106					
	Total sales ($1,000).....$23,868					
	Sales reported by commodity line, total	19,198	100.0	84	xxx	xxx
020	Confectionery	218	1.1	6	1,523	14.3
101	Miscellaneous food products	66	0.3	4	819	8.1
150	Drugs, druggist sundries	15,457	80.5	76	18,185	85.0
160	Soaps, detergents	810	4.2	17	3,171	25.5
161	Fountain pens, mechanical pencils	25	0.1	10	3,124	0.8
164	Writing and printing paper	74	0.4	7	2,657	2.8

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	SPECIALTY-LINE DRUG, TOILETRIES WHOLESALERS—Con.					
	East South Central Division—Con.					
165	Wrapping paper and paper products	346	1.8	10	2,928	11.8
200	Men's, boys' clothing, furnishings (exc. shoes)	97	0.5	9	1,608	6.0
210	Women's, children's clothing, accessories (exc. shoes)	144	0.8	9	2,607	5.5
240	Dry goods, notions	295	1.5	16	4,054	7.3
302	Kitchens utensils, miscellaneous homewares	88	0.5	6	1,643	5.4
633	Surgical, medical, hospital equipment, supplies	68	0.4	4	979	6.9
645	School equipment, supplies	102	0.5	10	2,479	4.1
890	Jewelry, silverware, trophies	68	0.4	9	2,335	2.9
900	Toys, games, athletic goods	173	0.9	11	3,656	4.7
	Commodities, n.e.c.	1,167	6.1	(NA)	(NA)	(NA)
	West South Central Division					
	All establishments (number).....208 Total sales ($1,000).....$57,639 Sales reported by commodity line, total	47,782	100.0	162	xxx	xxx
020	Confectionery	798	1.7	17	4,554	17.5
110	Cigarettes, cigars, tobacco	856	1.8	13	3,688	23.2
150	Drugs, druggist sundries	36,189	75.7	158	47,722	75.8
	Drugs, pharmaceuticals, biologicals	2,937		31	6,171	47.6
	Proprietary medicines	3,575		41	12,233	29.2
	Toiletries, cosmetics	7,086		60	20,983	33.8
	Druggist sundries	4,534		46	15,432	29.4
	Not reported in detail	18,057		69	23,546	76.7
160	Soaps, detergents	444	0.9	19	4,798	9.3
	Toilet soaps	103		14	4,139	2.5
	Other soaps, detergents	194		(NA)	(NA)	(NA)
	Not reported in detail	147		4	286	51.4
161	Fountain pens, mechanical pencils	274	0.6	34	14,458	1.9
162	Stationers', office supplies, artists' materials	157	0.3	8	3,670	4.3
164	Writing and printing paper	385	0.8	16	4,893	7.9
165	Wrapping paper and paper products	441	0.9	21	6,886	6.4
200	Men's, boys' clothing, furnishings (exc. shoes)	484	1.0	27	8,396	5.8
210	Women's, children's clothing, accessories (exc. shoes)	278	0.6	29	8,956	3.1
240	Dry goods, notions	637	1.3	28	10,225	6.2
302	Kitchen utensils, miscellaneous homewares	2,061	4.3	23	13,774	15.0
360	Automotive parts, supplies, etc.	109	0.2	10	2,627	4.1
410	Electrical appliances, radio and television sets	326	0.7	12	5,760	5.7
450	Hardware	258	0.5	16	8,169	3.2
630	Photographic goods	115	0.2	15	8,384	1.4
633	Surgical, medical, hospital equipment, supplies	127	0.3	6	1,205	10.5
645	School equipment, supplies	1,244	2.6	47	17,866	7.0
890	Jewelry, silverware, trophies	389	0.8	13	5,952	6.5
900	Toys, games, athletic goods	1,057	2.2	28	16,912	6.3
	Commodities, n.e.c., including labor, service and rental receipts	1,153	2.4	(NA)	(NA)	(NA)
	Mountain Division (Not analyzed by commodity line)					
	Pacific Division					
	All establishments (number).....283 Total sales ($1,000).....$122,743 Sales reported by commodity line, total	87,667	100.0	215	xxx	xxx
000	Canned, bottled foods	257	0.3	7	9,195	2.8
110	Cigarettes, cigars, tobacco	1,574	1.8	7	13,165	12.0
111	Smokers' supplies and pipes	307	0.4	5	11,470	2.7
150	Drugs, druggist sundries	72,360	82.5	206	86,425	83.7
	Drugs, pharmaceuticals, biologicals	11,507		47	12,538	91.8
	Proprietary medicines	6,095		40	14,609	41.7
	Toiletries, cosmetics	16,742		58	30,925	54.1
	Druggist sundries	14,751		45	31,006	47.6
	Not reported in detail	23,265		74	31,348	74.2
154	Industrial chemicals, acids, gases, etc.	642	0.7	5	2,477	25.9
160	Soaps, detergents	2,166	2.5	18	18,471	11.7
161	Fountain pens, mechanical pencils	1,727	2.0	24	20,150	8.6
	SPECIALTY-LINE DRUG, TOILETRIES WHOLESALERS—Con.					
	Pacific Division—Con.					
164	Writing and printing paper	468	0.5	20	14,648	3.2
165	Wrapping paper and paper products	212	0.2	5	2,243	9.5
240	Dry goods, notions	120	0.1	10	2,837	4.2
302	Kitchen utensils, miscellaneous homewares	2,783	3.2	12	11,201	24.8
450	Hardware	439	0.5	8	9,896	4.4
630	Photographic goods	109	0.1	15	12,865	0.8
633	Surgical, medical, hospital equipment, supplies	152	0.2	7	1,438	10.6
645	School equipment, supplies	593	0.7	16	8,267	7.2
890	Jewelry, silverware, trophies	1,299	1.5	10	12,811	10.1
900	Toys, games, athletic goods	464	0.5	21	15,583	3.0
	Commodities, n.e.c., including labor, service and rental receipts	1,995	2.3	(NA)	(NA)	(NA)
	INDUSTRIAL CHEMICALS, EXPLOSIVES DISTRIBUTORS					
	New England Division					
	All establishments (number).....152 Total sales ($1,000).....$71,724 Sales reported by commodity line, total	63,479	100.0	122	xxx	xxx
150	Drugs, druggist sundries	262	0.4	5	1,142	22.9
151	Paints, varnishes	1,173	1.8	7	7,164	16.4
154	Industrial chemicals, acids, gases, etc.	59,292	93.4	116	61,681	96.1
160	Soaps, detergents	215	0.3	8	6,429	3.3
570	Industrial equipment, supplies	208	0.3	4	3,187	6.5
	Commodities, n.e.c., including labor, service and rental receipts	2,329	3.7	(NA)	(NA)	(NA)
	Middle Atlantic Division					
	All establishments (number).....663 Total sales ($1,000).....$413,910 Sales reported by commodity line, total	377,991	100.0	546	xxx	xxx
101	Miscellaneous food products	1,550	0.4	5	23,971	6.5
150	Drugs, druggist sundries	4,993	1.3	33	22,135	22.6
151	Paints, varnishes	1,396	0.4	11	12,751	10.9
153	Agricultural chemicals (exc. fertilizer)	3,557	0.9	18	16,484	21.6
154	Industrial chemicals, acids, gases, etc.	337,200	89.2	521	377,979	89.2
160	Soaps, detergents	461	0.1	20	8,464	5.4
360	Automotive parts, supplies, etc.	537	0.1	9	5,961	9.0
410	Electrical appliances, radio and television sets	630	0.2	7	4,785	13.2
570	Industrial equipment, supplies	960	0.3	16	8,673	11.1
884	Petroleum and products	3,158	0.8	16	15,442	20.5
	Commodities, n.e.c.	23,044	6.1	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	505	0.1	17	8,652	5.8
	East North Central Division					
	All establishments (number).....320 Total sales ($1,000).....$128,740 Sales reported by commodity line, total	117,821	100.0	246	xxx	xxx
150	Drugs, druggist sundries	1,769	1.5	5	5,374	32.9
151	Paints, varnishes	456	0.4	9	4,900	9.3
153	Agricultural chemicals (exc. fertilizer)	8,337	7.1	11	35,718	23.3
154	Industrial chemicals, acids, gases, etc.	97,740	83.0	231	107,437	91.0
160	Soaps, detergents	1,106	0.9	18	14,218	7.8
570	Industrial equipment, supplies	404	0.3	8	2,022	20.0
611	Laundry, dry cleaning equipment supplies	2,157	1.8	9	11,771	18.3
884	Petroleum and products	995	0.8	6	4,177	23.8
	Commodities, n.e.c., including labor, service and rental receipts	4,857	4.1	(NA)	(NA)	(NA)
	West North Central Division					
	All establishments (number).....109 Total sales ($1,000).....$41,646 Sales reported by commodity line, total	37,133	100.0	85	xxx	xxx
151	Paints, varnishes	53	0.1	4	256	20.7
153	Agricultural chemicals (exc. fertilizer)	2,435	6.6	9	9,197	26.5
154	Industrial chemicals, acids, gases, etc.	29,697	80.0	83	36,950	80.4
160	Soaps, detergents	459	1.2	10	3,561	12.9
450	Hardware	95	0.3	4	798	11.9

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	INDUSTRIAL CHEMICALS, EXPLOSIVES DISTRIBUTORS—Con.					
	West North Central Division—Con.					
570	Industrial equipment, supplies	286	0.8	5	954	30.0
611	Laundry, dry cleaning equipment supplies	1,693	4.6	11	7,790	21.7
621	Janitors' supplies	27	0.1	4	581	4.6
	Commodities, n.e.c., including labor, service and rental receipts	2,388	6.4	(NA)	(NA)	(NA)
	South Atlantic Division					
	All establishments (number).....126					
	Total sales ($1,000).....$55,068					
	Sales reported by commodity line, total	46,703	100.0	93	xxx	xxx
151	Paints, varnishes	93	0.2	7	1,345	6.9
153	Agricultural chemicals (exc. fertilizer)	846	1.8	5	2,632	32.1
154	Industrial chemicals, acids, gases, etc.	36,968	79.2	84	41,309	89.5
160	Soaps, detergents	622	1.3	11	2,054	30.3
570	Industrial equipment, supplies	144	0.3	7	993	14.5
611	Laundry, dry cleaning equipment, supplies	1,904	4.1	6	7,346	25.9
621	Janitors' supplies	221	0.5	4	1,054	21.0
	Commodities, n.e.c.	5,905	12.6	(NA)	(NA)	(NA)
	East South Central Division					
	All establishments (number).....59					
	Total sales ($1,000).....$17,195					
	Sales reported by commodity line, total	14,407	100.0	46	xxx	xxx
153	Agricultural chemicals (exc. fertilizer)	3,382	23.5	7	8,147	41.5
154	Industrial chemicals, acids, gases, etc.	8,709	60.4	42	11,102	78.4
570	Industrial equipment, supplies	455	3.2	4	1,656	27.5
611	Laundry, dry cleaning equipment, supplies	928	6.4	4	2,948	31.5
	Commodities, n.e.c., including labor, service and rental receipts	933	6.5	(NA)	(NA)	(NA)
	West South Central Division					
	All establishments (number).....192					
	Total sales ($1,000).....$65,436					
	Sales reported by commodity line, total	56,191	100.0	155	xxx	xxx
151	Paints, varnishes	73	0.1	8	1,665	4.4
153	Agricultural chemicals (exc. fertilizer)	1,458	2.6	19	13,712	10.6
154	Industrial chemicals, acids, gases, etc.	44,166	78.6	148	47,720	92.6
160	Soaps, detergents	124	0.2	5	864	14.4
560	Special industry machinery, equipment	431	0.8	7	1,907	22.6
570	Industrial equipment, supplies	130	0.2	4	814	16.0
611	Laundry, dry cleaning equipment, supplies	630	1.1	7	4,421	14.3
621	Janitors' supplies	103	0.2	7	1,756	5.9
	Commodities, n.e.c.	8,936	15.9	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	140	0.2	4	1,894	7.4
	Mountain Division					
	All establishments (number).....61					
	Total sales ($1,000).....$18,198					
	Sales reported by commodity line, total	16,330	100.0	52	xxx	xxx
154	Industrial chemicals, acids, gases, etc.	12,511	76.6	47	14,009	89.3
	Commodities, n.e.c.	3,709	22.7	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	110	0.7	8	928	11.9
	Pacific Division					
	All establishments (number).....196					
	Total sales ($1,000).....$111,325					
	Sales reported by commodity line, total	95,954	100.0	148	xxx	xxx
151	Paints, varnishes	421	0.4	4	1,028	41.0
153	Agricultural chemicals (exc. fertilizer)	3,438	3.6	15	25,016	13.7
154	Industrial chemicals, acids, gases, etc.	72,922	76.0	134	92,301	79.0
160	Soaps, detergents	117	0.1	4	6,510	1.8
570	Industrial equipment, supplies	801	0.8	13	4,366	18.3
611	Laundry, dry cleaning equipment, supplies	1,739	1.8	5	18,277	9.5
	INDUSTRIAL CHEMICALS, EXPLOSIVES DISTRIBUTORS—Con.					
	Pacific Division—Con.					
	Commodities, n.e.c., including labor, service and rental receipts	16,516	17.2	(NA)	(NA)	(NA)
	PAINT, VARNISH WHOLESALERS					
	New England Division (Not analyzed by commodity line)					
	Middle Atlantic Division					
	All establishments (number).....333					
	Total sales ($1,000).....$88,593					
	Sales reported by commodity line, total	66,477	100.0	251	xxx	xxx
150	Drugs, druggist sundries	671	1.0	5	6,948	9.7
151	Paints, varnishes	53,896	81.1	251	66,477	81.1
154	Industrial chemicals, acids, gases, etc.	249	0.4	7	1,157	21.5
163	Wallpaper	2,735	4.1	69	16,993	16.1
310	Floor coverings	333	0.5	4	6,966	4.8
360	Automotive parts, supplies, etc.	282	0.4	11	1,840	15.3
450	Hardware	847	1.3	23	6,995	12.1
570	Industrial equipment, supplies	316	0.5	6	3,776	8.4
621	Janitors' supplies	79	0.1	5	1,047	7.5
944	Glass (sheet, containers, and brick)	1,186	1.8	13	9,672	12.3
	Commodities, n.e.c.	5,473	8.2	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	410	0.6	6	2,264	18.1
	East North Central Division					
	All establishments (number).....283					
	Total sales ($1,000).....$70,652					
	Sales reported by commodity line, total	56,150	100.0	218	xxx	xxx
151	Paints, varnishes	43,861	78.1	218	56,150	78.1
154	Industrial chemicals, acids, gases, etc.	170	0.3	5	3,943	4.3
160	Soaps, detergents	161	0.3	5	1,593	10.1
163	Wallpaper	3,989	7.1	78	15,702	25.4
302	Kitchen utensils, miscellaneous homewares	100	0.2	6	801	12.5
360	Automotive parts, supplies, etc.	1,335	2.4	16	8,603	15.5
450	Hardware	719	1.3	23	13,409	5.4
570	Industrial equipment, supplies	219	0.4	10	3,891	5.6
621	Janitors' supplies	431	0.8	4	3,057	14.1
730	Iron and steel wire, wire products	61	0.1	5	1,430	4.3
884	Petroleum and products	1,583	2.8	7	4,262	37.1
900	Toys, games, athletic goods	286	0.5	4	3,389	8.4
944	Glass (sheet, containers, and brick)	674	1.2	21	6,453	10.4
	Commodities, n.e.c., including labor, service and rental receipts	2,561	4.6	(NA)	(NA)	(NA)
	West North Central Division					
	All establishments (number).....82					
	Total sales ($1,000).....$18,123					
	Sales reported by commodity line, total	12,712	100.0	61	xxx	xxx
151	Paints, varnishes	9,991	78.6	61	12,712	78.6
163	Wallpaper	997	7.8	31	6,567	15.2
360	Automotive parts, supplies, etc.	161	1.3	7	1,677	9.6
944	Glass (sheet, containers, and brick)	499	3.9	15	3,845	13.0
	Commodities, n.e.c.	1,039	8.2	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	25	0.2	4	1,964	1.3
	South Atlantic Division					
	All establishments (number).....137					
	Total sales ($1,000).....$31,792					
	Sales reported by commodity line, total	24,942	100.0	109	xxx	xxx
151	Paints, varnishes	20,253	81.2	109	24,942	81.2
154	Industrial chemicals, acids, gases, etc.	179	0.7	5	1,343	13.3
160	Soaps, detergents	130	0.5	6	771	16.9
163	Wallpaper	916	3.7	15	3,180	28.8
360	Automotive parts, supplies, etc.	108	0.4	6	1,538	7.0
450	Hardware	88	0.4	4	966	9.1
570	Industrial equipment, supplies	177	0.7	5	1,965	9.0
621	Janitors' supplies	151	0.6	4	511	29.5
	Commodities, n.e.c.	2,843	11.4	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	97	0.4	5	637	15.2
	East South Central Division					
	All establishments (number).....31					
	Total sales ($1,000).....$4,376					

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	PAINT, VARNISH WHOLESALERS—Con.					
	East South Central Division—Con.					
	Sales reported by commodity line, total	3,864	100.0	26	xxx	xxx
151	Paints, varnishes	2,538	65.7	26	3,864	65.7
	Commodities, n.e.c., including labor, service and rental receipts	1,326	34.3	(NA)	(NA)	(NA)
	West South Central Division (Not analyzed by commodity line)					
	Mountain Division (Not analyzed by commodity line)					
	Pacific Division					
	All establishments (number).....124					
	Total sales ($1,000).....$27,225					
	Sales reported by commodity line, total	22,063	100.0	94	xxx	xxx
151	Paints, varnishes	18,456	83.7	94	22,063	83.7
154	Industrial chemicals, acids, gases, etc.	1,602	7.3	6	4,709	34.0
163	Wallpaper	265	1.2	21	3,117	8.5
360	Automotive parts, supplies, etc.	91	0.4	6	484	18.8
570	Industrial equipment, supplies	157	0.7	4	634	24.8
	Commodities, n.e.c.	1,412	6.4	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	80	0.4	5	664	12.0
	CLOTHING, FURNISHINGS, FOOTWEAR WHOLESALERS					
	New England Division					
	All establishments (number).....354					
	Total sales ($1,000).....$177,224					
	Sales reported by commodity line, total	161,608	100.0	309	xxx	xxx
200	Men's, boys' clothing, furnishings (exc. shoes)	20,454	12.7	98	33,336	61.4
	Hosiery	1,296		34	11,898	10.9
	Underwear, nightwear	1,571		31	11,270	13.9
	Suits, coats, overcoats	1,561		17	4,461	35.0
	Work clothing, work gloves	3,047		32	10,687	28.5
	Sportswear	2,981		35	12,369	24.1
	Other men's, boys' clothing, furnishings (exc. shoes)	3,106		33	7,682	40.4
	Not reported in detail	6,892		27	14,245	48.4
210	Women's, children's clothing, accessories (exc. shoes)	40,907	25.3	128	50,672	80.7
	Dresses, skirts, blouses	12,649		40	19,105	66.2
	Suits, coats (exc. furs)	2,309		19	5,488	42.1
	Dressed furs, fur clothing	1,966		15	1,974	99.6
	Hosiery	1,856		17	8,802	21.1
	Underwear, nightwear	687		17	7,275	9.4
	Corsets, allied garments	43		4	1,604	2.7
	Millinery and materials	1,396		11	1,835	76.1
	Children's, infants' wear	4,656		25	12,071	38.6
	Other apparel, accessories (exc. shoes)	424		(NA)	(NA)	(NA)
	Not reported in detail	14,921		36	19,518	76.4
220	Shoes, other footwear	96,321	59.6	131	100,628	95.7
	Men's, boys' shoes	11,364		49	24,156	47.0
	Women's, misses' shoes	41,645		70	53,570	77.7
	Children's, infants' shoes	4,510		32	33,009	13.7
	Other footwear	4,993		27	23,886	20.9
	Not reported in detail	33,809		28	36,056	93.8
230	Piece goods and domestics	374	0.2	8	3,479	10.8
240	Dry goods, notions	339	0.2	6	3,008	11.3
	Commodities, n.e.c., including labor, service and rental receipts	3,213	2.0	(NA)	(NA)	(NA)
	Middle Atlantic Division					
	All establishments (number)...2,318					
	Total sales ($1,000).....$1,002,769					
	Sales reported by commodity line, total	850,714	100.0	2,017	xxx	xxx
200	Men's, boys' clothing, furnishings (exc. shoes)	218,832	25.7	652	309,104	70.8
	Hosiery	13,039		123	50,480	25.8
	Underwear, nightwear	17,649		122	71,255	24.8
	Suits, coats, overcoats	19,265		78	30,035	64.1
	Work clothing, work gloves	15,414		125	43,183	35.7
	Sportswear	23,949		135	86,330	27.7
	Other men's, boys' clothing, furnishings (exc. shoes)	64,014		203	115,075	55.6
	Not reported in detail	65,502		225	99,240	66.0
	CLOTHING, FURNISHINGS, FOOTWEAR WHOLESALERS—Con.					
	Middle Atlantic Division—Con.					
210	Women's, children's clothing, accessories (exc. shoes)	477,413	56.1	1,360	560,986	85.1
	Dresses, skirts, blouses	115,066		288	150,947	76.2
	Suits, coats (exc. furs)	27,418		112	46,657	58.8
	Dressed furs, fur clothing	57,827		170	61,382	94.2
	Hosiery	5,175		98	33,577	15.4
	Underwear, nightwear	11,187		112	50,660	22.1
	Corsets, allied garments	4,012		33	31,614	12.7
	Millinery and materials	53,694		236	67,089	80.0
	Children's, infants' wear	45,785		191	99,530	46.0
	Other apparel, accessories (exc. shoes)	11,022		(NA)	(NA)	(NA)
	Not reported in detail	146,227		453	189,008	77.4
220	Shoes, other footwear	107,544	12.6	272	135,513	79.4
	Men's, boys' shoes	19,687		97	40,563	48.5
	Women's, misses' shoes	37,447		105	56,056	66.8
	Children's, infants' shoes	7,538		79	30,061	25.1
	Other footwear	6,123		53	21,412	28.6
	Not reported in detail	36,749		83	54,742	67.1
230	Piece goods and domestics	11,121	1.3	103	81,116	13.7
240	Dry goods, notions	2,768	0.3	57	22,421	12.3
	Knit fabrics, lace fabrics	614		10	3,694	16.6
	Notions, thread, buttons, etc.	687		27	7,462	9.2
	Yarns (except industrial)	43		4	979	4.4
	Other dry goods	262		12	3,556	7.4
	Not reported in detail	1,162		19	11,403	10.2
241	Other textile products	2,865	0.3	13	19,565	14.6
890	Jewelry, silverware, trophies	1,074	0.1	21	13,215	8.1
900	Toys, games, athletic goods	1,018	0.1	31	18,598	5.5
	Commodities, n.e.c., including labor, service and rental receipts	28,079	3.3	(NA)	(NA)	(NA)
	East North Central Division					
	All establishments (number).....483					
	Total sales ($1,000).....$193,902					
	Sales reported by commodity line, total	175,502	100.0	414	xxx	xxx
200	Men's, boys' clothing, furnishings (exc. shoes)	63,169	36.0	170	80,654	78.3
	Hosiery	5,203		56	34,219	15.2
	Underwear, nightwear	4,018		53	33,106	12.1
	Suits, coats, overcoats	2,856		27	7,977	35.8
	Work clothing, work gloves	9,377		58	19,236	48.7
	Sportswear	11,819		57	39,697	29.8
	Other men's, boys' clothing, furnishings (exc. shoes)	19,195		51	35,220	54.5
	Not reported in detail	10,701		47	17,708	60.4
210	Women's, children's clothing, accessories (exc. shoes)	74,813	42.6	257	92,921	80.5
	Dresses, skirts, blouses	14,379		59	28,433	50.6
	Suits, coats (exc. furs)	3,933		31	12,039	32.7
	Dressed furs, fur clothing	9,873		53	11,980	82.4
	Hosiery	2,976		39	16,990	17.5
	Underwear, nightwear	1,874		36	15,168	12.4
	Corsets, allied garments	402		9	6,949	5.8
	Millinery and materials	7,051		40	13,302	53.0
	Children's, infants' wear	11,548		52	25,195	45.8
	Other apparel, accessories (exc. shoes)	1,334		(NA)	(NA)	(NA)
	Not reported in detail	21,443		70	27,385	78.3
220	Shoes, other footwear	28,874	16.5	76	38,847	74.3
	Men's, boys' shoes	4,993		23	12,759	39.1
	Women's, misses' shoes	6,366		22	15,739	40.4
	Children's, infants' shoes	4,314		25	17,017	25.4
	Other footwear	2,620		21	8,640	30.3
	Not reported in detail	10,581		34	15,164	69.8
230	Piece goods and domestics	1,816	1.0	27	11,987	15.1
240	Dry goods, notions	208	0.1	8	2,644	7.9
310	Floor coverings	1,259	0.7	4	5,541	22.7
890	Jewelry, silverware, trophies	585	0.3	7	8,345	7.0
900	Toys, games, athletic goods	269	0.2	8	2,022	13.3
	Commodities, n.e.c., including labor, service and rental receipts	4,509	2.6	(NA)	(NA)	(NA)
	West North Central Division					
	All establishments (number).....221					
	Total sales ($1,000).....$103,430					
	Sales reported by commodity line, total	93,191	100.0	189	xxx	xxx

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	CLOTHING, FURNISHINGS, FOOTWEAR WHOLESALERS—Con.					
	West North Central Division—Con.					
200	Men's, boys' clothing, furnishings (exc. shoes)	30,982	33.2	76	41,037	75.5
	Hosiery	1,352		28	14,417	9.4
	Underwear, nightwear	2,395		19	20,968	11.4
	Suits, coats, overcoats	3,418		14	11,058	30.9
	Work clothing, work gloves	3,783		23	13,538	27.9
	Sportswear	4,822		26	21,792	22.1
	Other men's, boys' clothing, furnishings (exc. shoes)	10,560		25	22,494	46.9
	Not reported in detail	4,652		23	8,833	52.7
210	Women's, children's clothing, accessories (exc. shoes)	33,862	36.3	109	46,083	73.5
	Dresses, skirts, blouses	16,409		38	24,462	67.1
	Suits, coats (exc. furs)	1,728		13	5,480	31.5
	Dressed furs, fur clothing	956		8	956	100.0
	Hosiery	850		22	10,469	8.1
	Underwear, nightwear	538		15	5,253	10.2
	Corsets, allied garments	258		6	2,220	11.6
	Millinery and materials	2,687		22	3,421	78.5
	Children's, infants' wear	4,117		27	12,334	33.4
	Other apparel, accessories (exc. shoes)	1,546		(NA)	(NA)	(NA)
	Not reported in detail	4,773		28	9,425	50.6
220	Shoes, other footwear	25,216	27.1	56	37,480	67.3
	Men's, boys' shoes	3,395		19	11,833	28.7
	Women's, misses' shoes	10,349		29	22,221	46.6
	Children's, infants' shoes	6,893		26	20,825	33.1
	Other footwear	1,057		14	14,204	7.4
	Not reported in detail	3,522		19	7,632	46.1
230	Piece goods and domestics	1,514	1.6	16	9.116	16.6
240	Dry goods, notions	510	0.5	6	1,730	29.5
	Commodities, n.e.c.	1,107	1.2	(NA)	(NA)	(NA)
	South Atlantic Division					
	All establishments (number).....261					
	Total sales ($1,000).....$118,063					
	Sales reported by commodity line, total	107,539	100.0	231	xxx	xxx
150	Drugs, druggist sundries	356	0.3	14	9,010	4.0
200	Men's, boys' clothing, furnishings (exc. shoes)	33,821	31.4	125	55,821	60.6
	Hosiery	1,763		55	20,396	8.6
	Underwear, nightwear	2,409		56	29,417	8.2
	Suits, coats, overcoats	920		21	8,000	11.5
	Work clothing, work gloves	4,240		63	20,541	20.6
	Sportswear	5,610		57	29,460	19.0
	Other men's, boys' clothing, furnishings (exc. shoes)	10,866		47	28,794	37.7
	Not reported in detail	8,013		37	16,305	49.1
210	Women's, children's clothing, accessories (exc. shoes)	32,713	30.4	143	60,859	53.8
	Dresses, skirts, blouses	7,479		63	29,616	25.3
	Suits, coats (exc. furs)	2,371		22	14,760	16.1
	Hosiery	1,759		54	22,926	7.7
	Underwear, nightwear	1,397		50	20,041	7.0
	Corsets, allied garments	13		7	4,302	0.3
	Millinery and materials	890		11	5,773	15.4
	Children's, infants' wear	3,355		52	21,429	15.7
	Other apparel, accessories (exc. shoes)	610		(NA)	(NA)	(NA)
	Not reported in detail	14,839		49	24,161	61.4
220	Shoes, other footwear	29,500	27.4	69	42,998	68.6
	Men's, boys' shoes	5,717		29	18,652	30.7
	Women's, misses' shoes	9,822		30	21,005	46.8
	Children's, infants' shoes	6,054		31	20,819	29.1
	Other footwear	2,488		22	17,204	14.5
	Not reported in detail	5,419		21	10,747	50.4
230	Piece goods and domestics	5,746	5.3	56	29,390	19.6
	Yard goods	2,208		33	17,660	12.5
	Curtains, draperies	362		20	12,850	2.8
	Bedspreads, comfortables, blankets	503		27	16,528	3.0
	Table linens	67		10	6,315	1.1
	Sheets and pillow cases	591		34	15,363	3.8
	Other piece goods and domestics	368		16	7,557	4.9
	Not reported in detail	1,647		14	9,997	16.5
240	Dry goods, notions	2,427	2.3	46	24,749	9.8
	Knit fabrics, lace fabrics	420		9	5,575	7.5
	Notions, thread, buttons, etc	891		34	17,543	5.1
	Other dry goods, notions	664		(NA)	(NA)	(NA)
	Not reported in detail	452		9	6,994	6.5
	CLOTHING, FURNISHINGS, FOOTWEAR WHOLESALERS—Con.					
	South Atlantic Division—Con.					
301	China, glassware, crockery	178	0.2	4	3,921	4.5
310	Floor coverings	674	0.6	9	8,994	7.5
890	Jewelry, silverware, trophies	270	0.3	8	6,011	4.5
900	Toys, games, athletic goods	359	0.3	14	9,212	3.9
	Commodities, n.e.c., including labor, service and rental receipts	1,495	1.4	(NA)	(NA)	(NA)
	East South Central Division					
	All establishments (number).....113					
	Total sales ($1,000).....$42,148					
	Sales reported by commodity line, total	39,416	100.0	99	xxx	xxx
150	Drugs, druggist sundries	234	0.6	10	8,708	2.7
200	Men's, boys' clothing, furnishings (exc. shoes)	11,080	28.1	62	19,801	56.0
	Hosiery	786		36	10,541	7.5
	Underwear, nightwear	644		35	10,672	6.0
	Suits, coats, overcoats	75		9	3,049	2.5
	Work clothing, work gloves	2,065		36	10,551	19.6
	Sportswear	775		28	8,225	9.4
	Other men's, boys' clothing, furnishings (exc. shoes)	1,875		21	9,098	20.6
	Not reported in detail	4,860		16	6,395	76.0
210	Women's, children's clothing, accessories (exc. shoes)	10,701	27.1	69	25,723	41.6
	Dresses, skirts, blouses	2,677		36	19,485	13.7
	Suits, coats (exc. furs)	1,055		14	11,738	9.0
	Hosiery	1,030		36	18,540	5.6
	Underwear, nightwear	1,321		37	18,442	7.2
	Corsets, allied garments	278		13	12,661	2.2
	Millinery and materials	439		11	10,249	4.3
	Children's, infants' wear	1,606		34	18,645	8.6
	Other apparel, accessories (exc. shoes)	517		(NA)	(NA)	(NA)
	Not reported in detail	1,778		15	3,842	46.3
220	Shoes, other footwear	10,445	26.5	38	28,249	37.0
	Men's, boys' shoes	2,336		18	22,147	10.5
	Women's, misses' shoes	4,722		19	23,775	19.9
	Children's, infants' shoes	1,084		17	22,901	4.7
	Other footwear	889		12	17,780	5.0
	Not reported in detail	1,414		13	2,773	51.0
230	Piece goods and domestics	3,286	8.3	36	18,170	18.1
	Yard goods	1,206		24	15,234	7.9
	Curtains, draperies	210		16	12,755	1.6
	Bedspreads, comfortables, blankets	516		24	15,684	3.3
	Table linens	122		8	10,138	1.2
	Sheets and pillow cases	584		26	15,973	3.7
	Other piece goods and domestics	375		15	10,586	3.5
	Not reported in detail	273		8	1,987	13.7
240	Dry goods, notions	922	2.3	29	15,050	6.1
	Knit fabrics, lace fabrics	33		7	1,834	1.8
	Notions, thread, buttons, etc	422		22	11,980	3.5
	Other dry goods, notions	252		(NA)	(NA)	(NA)
	Not reported in detail	215		4	1,446	14.9
241	Other textile products	65	0.2	5	8,330	0.8
450	Hardware	63	0.2	6	7,678	0.8
900	Toys, games, athletic goods	412	1.0	13	10,641	3.9
	Commodities, n.e.c.	2,208	5.6	(NA)	(NA)	(NA)
	West South Central Division					
	All establishments (number).....128					
	Total sales ($1,000).....$37,222					
	Sales reported by commodity line, total	35,043	100.0	110	xxx	xxx
200	Men's, boys' clothing, furnishings (exc. shoes)	7,018	20.0	44	12,594	55.7
	Hosiery	406		19	6,414	6.3
	Underwear, nightwear	839		19	6,609	12.7
	Suits, coats, overcoats	53		4	1,538	3.4
	Work clothing, work gloves	1,577		19	7,091	22.2
	Sportswear	1,008		16	6,284	16.0
	Other men's, boys' clothing, furnishings (exc. shoes)	1,884		17	5,116	36.8
	Not reported in detail	1,251		12	2,563	48.8
210	Women's, children's clothing, accessories (exc. shoes)	14,057	40.1	77	20,549	68.4
	Dresses, skirts, blouses	3,584		30	9,584	37.4
	Suits, coats (exc. furs)	1,237		17	7,394	16.7

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS: 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	CLOTHING, FURNISHINGS, FOOTWEAR WHOLESALERS—Con.					
	West South Central Division—Con.					
	Women's, children's clothing accessories (exc. shoes)—Con.					
	Dressed furs, fur clothing	720		4	1,029	70.0
	Hosiery	657		24	7,819	8.4
	Underwear, nightwear	752		25	8,750	8.6
	Corsets, allied garments	114		6	2,086	5.5
	Millinery and materials	1,855		15	2,373	78.2
	Children's, infants' wear	1,059		25	8,712	12.2
	Other apparel, accessories (exc. shoes)	163		(NA)	(NA)	(NA)
	Not reported in detail	3,916		20	5,056	77.5
220	Shoes, other footwear	11,876	33.9	34	15,765	75.3
	Men's, boys' shoes	1,570		13	8,817	17.8
	Women's, misses' shoes	3,288		12	8,358	39.3
	Children's, infants' shoes	1,324		12	9,229	14.3
	Other footwear	679		7	7,626	8.9
	Not reported in detail	5,015		20	5,695	88.1
230	Piece goods and domestics	1,757	5.0	24	8,268	21.3
	Yard goods	549		12	5,070	10.8
	Curtains, draperies	23		5	3,161	0.7
	Bedspreads, comfortables, blankets	158		12	4,886	3.2
	Table linens	62		6	2,970	2.1
	Sheets and pillow cases	322		14	5,312	6.1
	Other piece goods and domestics	359		5	3,178	11.3
	Not reported in detail	284		6	1,448	19.6
240	Dry goods, notions	181	0.5	9	3,812	4.7
	Commodities, n.e.c.	154	0.4	(NA)	(NA)	(NA)
	Mountain Division					
	All establishments (number).....38					
	Total sales ($1,000).....$12,949					
	Sales reported by commodity line, total	11,639	100.0	32	xxx	xxx
200	Men's, boys' clothing, furnishings (exc. shoes)	3,995	34.3	17	5,650	70.7
	Hosiery	363		5	2,502	14.5
	Underwear, nightwear	372		5	2,502	14.9
	Work clothing, work gloves	393		5	2,502	15.7
	Sportswear	723		6	2,612	27.7
	Other men's, boys' clothing, furnishings (exc. shoes)	372		(NA)	(NA)	(NA)
	Not reported in detail	1,772		9	2,695	65.8
210	Women's, children's clothing, accessories (exc. shoes)	5,807	49.9	22	8,643	67.2
	Dresses, skirts, blouses	2,025		7	4,345	46.6
	Suits, coats (exc. furs)	1,073		5	4,193	25.6
	Hosiery	329		7	5,314	6.2
	Underwear, nightwear	336		5	4,449	7.6
	Millinery and materials	338		4	783	43.2
	Children's, infants' wear	299		5	4,164	7.2
	Other apparel, accessories (except shoes)	413		(NA)	(NA)	(NA)
	Not reported in detail	994		8	2,331	42.6
220	Shoes, other footwear	1,193	10.3	5	2,823	42.3
230	Piece goods and domestics	167	1.4	6	2,276	7.3
	Commodities, n.e.c.	477	4.1	(NA)	(NA)	(NA)
	Pacific Division					
	All establishments (number).....336					
	Total sales ($1,000).....$138,904					
	Sales reported by commodity line, total	127,593	100.0	296	xxx	xxx
200	Men's, boys' clothing, furnishings (exc. shoes)	50,526	39.6	124	64,709	78.1
	Hosiery	2,756		37	19,933	13.8
	Underwear, nightwear	3,641		35	27,049	13.5
	Suits, coats, overcoats	3,590		18	7,147	50.2
	Work clothing, work gloves	4,656		38	13,304	35.0
	Sportswear	6,738		39	29,529	22.8
	Other men's, boys' clothing, furnishings (exc. shoes)	14,042		41	28,588	49.1
	Not reported in detail	15,103		42	21,237	71.1
210	Women's, children's clothing, accessories (exc. shoes)	46,435	36.4	183	59,953	77.5
	Dresses, skirts, blouses	10,109		46	19,513	51.8
	Suits, coats (exc. furs)	2,688		13	5,074	53.0
	Dressed furs, fur clothing	7,651		25	7,804	98.0
	Hosiery	1,180		21	8,285	14.2
	Underwear, nightwear	784		18	10,030	7.8
	Corsets, allied garments	109		4	1,679	6.5
	Millinery and materials	2,157		18	3,485	61.9
	CLOTHING, FURNISHINGS, FOOTWEAR WHOLESALERS—Con.					
	Pacific Division—Con.					
	Women's, children's clothing, accessories (exc. shoes)—Con.					
	Children's, infants' wear	5,829		42	16,930	34.4
	Other apparel, accessories (except shoes)	1,943		(NA)	(NA)	(NA)
	Not reported in detail	13,985		60	19,986	70.0
220	Shoes, other footwear	22,244	17.4	51	30,064	74.0
	Men's, boys' shoes	5,520		23	14,119	39.1
	Women's, misses' shoes	10,419		17	16,701	62.4
	Children's, infants' shoes	1,369		15	7,588	18.0
	Other footwear	1,274		16	6,028	21.1
	Not reported in detail	3,662		12	3,846	95.2
230	Piece goods and domestics	2,452	1.9	17	10,710	22.9
	Yard goods	390		6	3,893	10.0
	Bedspreads, comfortables, blankets	395		8	3,794	10.4
	Table linens	296		6	2,942	10.1
	Sheets and pillow cases	579		8	4,103	14.1
	Other piece goods and domestics	442		(NA)	(NA)	(NA)
	Not reported in detail	350		1	(D)	(D)
240	Dry goods, notions	1,390	1.1	14	5,948	23.4
	Notions, thread, buttons, etc.	804		8	3,066	26.2
	Other dry goods, notions	204		(NA)	(NA)	(NA)
	Not reported in detail	382		3	2,485	15.4
241	Other textile products	131	0.1	4	5,998	2.2
410	Electrical appliances, radio and television sets	376	0.3	5	2,784	13.5
890	Jewelry, silverware, trophies	286	0.2	4	4,294	6.7
902	Luggage, saddlery, harness	160	0.1	6	3,361	4.8
	Commodities, n.e.c., including labor, service and rental receipts	3,593	2.8	(NA)	(NA)	(NA)
	GENERAL-LINE DRY GOODS WHOLESALERS					
	All Divisions (Not analyzed by commodity line)					
	SPECIALTY-LINE DRY GOODS WHOLESALERS					
	New England Division					
	All establishments (number).....200					
	Total sales ($1,000).....$81,261					
	Sales reported by commodity line, total	74,988	100.0	173	xxx	xxx
200	Men's, boys' clothing, furnishings (exc. shoes)	6,478	8.6	26	10,782	60.1
	Hosiery	2,180		14	6,086	35.8
	Underwear, nightwear	1,107		9	3,259	34.0
	Work clothing, work gloves	102		6	2,053	5.0
	Sportswear	141		4	1,404	10.0
	Other men's, boys' clothing, furnishings (exc. shoes)	836		(NA)	(NA)	(NA)
	Not reported in detail	2,112		6	2,546	83.0
210	Women's, children's clothing, accessories (exc. shoes)	12,695	16.9	23	16,952	74.9
	Hosiery	10,811		16	15,224	71.0
	Underwear, nightwear	1,034		7	8,027	12.9
	Corsets, allied garments	395		4	1,377	28.7
	Other apparel, accessories (except shoes)	247		(NA)	(NA)	(NA)
	Not reported in detail	208		2	(D)	(D)
230	Piece goods and domestics	35,324	47.1	95	37,821	93.4
	Yard goods	16,843		54	20,405	82.5
	Curtains, draperies	77		6	4,032	1.9
	Bedspreads, comfortables, blankets	1,130		10	3,773	29.9
	Table linens	183		4	2,600	7.0
	Sheets and pillow cases	824		15	8,670	9.5
	Other piece goods and domestics	7,649		26	14,159	54.0
	Not reported in detail	8,618		27	9,283	92.8
240	Dry goods, notions	13,342	17.8	57	15,867	84.1
	Knit fabrics, lace fabrics	786		6	1,556	50.5
	Notions, thread, buttons, etc.	5,986		27	7,614	78.6
	Other dry goods, notions	779		(NA)	(NA)	(NA)
	Not reported in detail	5,791		21	6,645	87.1
241	Other textile products	5,096	6.8	8	6,225	81.9
	Commodities, n.e.c.	2,053	2.7	(NA)	(NA)	(NA)
	Middle Atlantic Division					
	All establishments (number)...2,931					
	Total sales ($1,000).....$1,477,745					
	Sales reported by commodity line, total	1,274,729	100.0	2,595	xxx	xxx

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ...Represents zero.

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	SPECIALTY-LINE DRY GOODS WHOLESALERS—Con.					
	Middle Atlantic Division—Con.					
200	Men's, boys' clothing, furnishings (exc. shoes)	59,000	4.6	209	146,134	40.4
	Hosiery	40,060		140	106,953	37.5
	Underwear, nightwear	9,074		72	28,.29	32.3
	Suits, coats, overcoats	613		6	2,543	24.1
	Work clothing, work gloves	1,015		24	8,995	11.3
	Sportswear	1,449		26	12,497	11.6
	Other men's, boys' clothing, furnishings (exc. shoes)	2,217		27	37,336	5.9
	Not reported in detail	4,572		35	25,333	18.0
210	Women's, children's clothing, accessories (exc. shoes)	140,412	11.0	399	201,622	69.6
	Dresses, skirts, blouses	1,736		32	13,262	13.1
	Suits, coats (exc. furs)	275		6	2,447	11.2
	Hosiery	90,006		235	127,280	70.7
	Underwear, nightwear	28,389		130	68,494	41.4
	Corsets, allied garments	7,454		41	21,565	34.6
	Millinery and materials	58		6	3,023	1.9
	Children's, infants' wear	1,894		52	18,572	10.2
	Other apparel, accessories (except shoes)	1,031		(NA)	(NA)	(NA)
	Not reported in detail	9,569		50	27,598	34.7
220	Shoes, other footwear	1,614	0.1	14	4,444	36.3
	Men's, boys' shoes	1,488		4	2,130	69.9
	Other shoes, other footwear	43		(NA)	(NA)	(NA)
	Not reported in detail	83		8	2,081	4.0
230	Piece goods and domestics	762,568	59.8	1,405	810,665	94.1
	Yard goods	449,738		850	480,346	93.6
	Curtains, draperies	6,576		70	29,065	22.6
	Bedspreads, comfortables, blankets	6,331		78	44,700	14.2
	Table linens	4,281		64	30,689	13.9
	Sheets and pillow cases	6,336		88	45,937	13.8
	Other piece goods and domestics	99,694		237	137,762	72.4
	Not reported in detail	189,612		323	208,999	90.7
240	Dry goods, notions	265,649	20.8	876	302,840	87.7
	Knit fabrics, lace fabrics	76,018		137	86,871	87.5
	Notions, thread, buttons, etc	94,940		454	108,536	87.5
	Yarns (except industrial)	10,729		27	12,513	85.7
	Other dry goods	32,216		131	42,120	76.5
	Not reported in detail	51,746		163	64,754	79.9
241	Other textile products	10,624	0.8	45	20,752	51.2
310	Floor coverings	1,940	0.2	18	28,075	6.9
	Carpets, rugs	1,719		10	23,555	7.3
	Other floor coverings	69		(NA)	(NA)	(NA)
	Not reported in detail	152		4	3,007	5.1
903	Industrial yarns	5,315	0.4	19	40,564	13.1
	Commodities, n.e.c., including labor, service and rental receipts	27,607	2.2	(NA)	(NA)	(NA)
	East North Central Division					
	All establishments (number).....284					
	Total sales ($1,000).....$131,551					
	Sales reported by commodity line, total	110,574	100.0	237	xxx	xxx
150	Drugs, druggist sundries	513	0.5	10	2,741	18.7
165	Wrapping paper and paper products	906	0.8	6	4,362	20.8
200	Men's, boys' clothing, furnishings (exc. shoes)	10,881	9.8	44	21,899	49.7
	Hosiery	6,315		40	20,016	31.5
	Underwear, nightwear	3,562		20	11,287	31.6
	Work clothing, work gloves	296		10	2,394	12.4
	Other men's, boys' clothing, furnishings (exc. shoes)	334		(NA)	(NA)	(NA)
	Not reported in detail	374		4	1,883	19.9
210	Women's, children's clothing, accessories (exc. shoes)	29,423	26.6	66	40,620	72.4
	Dresses, skirts, blouses	436		11	2,693	16.2
	Hosiery	20,550		45	32,547	63.1
	Underwear, nightwear	1,277		20	9,645	13.2
	Corsets, allied garments	4,114		13	7,491	54.9
	Children's, infants' wear	922		15	10,179	9.1
	Other apparel, accessories (except shoes	17		(NA)	(NA)	(NA)
	Not reported in detail	2,107		8	4,721	44.6
230	Piece goods and domestics	36,671	33.2	98	43,365	84.6
	Yard goods	16,861		44	22,030	76.5
	Curtains, draperies	1,170		12	5,067	23.1
	Bedspreads, comfortables, blankets	437		17	5,654	7.7
	Table linens	316		12	4,266	7.4
	Sheets and pillow cases	903		21	6,071	14.9
	Other piece goods and domestics	6,951		28	10,599	65.6
	Not reported in detail	10,033		30	12,919	77.7
240	Dry goods, notions	25,498	23.1	90	32,597	78.2
	Knit fabrics, lace fabrics	3,365		9	4,151	81.1
	Notions, thread, buttons, etc	8,096		43	11,555	70.1
	Other dry goods, notions	2,803		(NA)	(NA)	(NA)
	Not reported in detail	11,234		33	13,106	85.7
241	Other textile products	1,709	1.5	9	4,410	38.8
302	Kitchen utensils, miscellaneous homewares	414	0.4	7	2,919	14.2
450	Hardware	387	0.3	4	1,570	24.6
890	Jewelry, silverware, trophies	169	0.2	5	1,488	11.4
900	Toys, games, athletic goods	1,718	1.6	10	3,976	43.2
	Commodities, n.e.c., including labor, service and rental receipts	2,285	2.1	(NA)	(NA)	(NA)
	West North Central Division					
	All establishments (number).....84					
	Total sales ($1,000).....$34,212					
	Sales reported by commodity line, total	32,431	100.0	73	xxx	xxx
150	Drugs, druggist sundries	1,137	3.5	4	3,189	35.7
200	Men's, boys' clothing, furnishings (exc. shoes)	3,737	11.5	18	7,737	48.3
	Hosiery	1,483		14	5,723	25.9
	Underwear, nightwear	1,458		7	5,072	28.7
	Work clothing, work gloves	466		5	4,548	10.2
	Other men's, boys' clothing, furnishings (exc. shoes)	328		(NA)	(NA)	(NA)
	Not reported in detail	2		1	(D)	(D)
210	Women's, children's clothing, accessories (exc. shoes)	4,327	13.3	10	7,473	57.9
	Hosiery	3,635		15	7,231	50.3
	Underwear, nightwear	165		4	1,239	13.3
	Other apparel, accessories (except shoes)	453		(NA)	(NA)	(NA)
	Not reported in detail	74		2	(D)	(D)
230	Piece goods and domestics	15,567	48.0	29	19,052	81.7
240	Dry goods, notions	6,194	19.1	34	12,566	49.3
	Commodities, n.e.c., including labor, services and rental receipts	1,469	4.5	(NA)	(NA)	(NA)
	South Atlantic Division					
	All establishments (number).....238					
	Total sales ($1,000).....$86,241					
	Sales reported by commodity line, total	77,404	100.0	195	xxx	xxx
150	Drugs, druggist sundries	270	0.3	20	2,626	10.3
165	Wrapping paper and paper products	96	0.1	4	1,093	8.8
200	Men's, boys' clothing, furnishings (exc. shoes)	9,954	12.9	60	18,516	53.8
	Hosiery	6,103		47	15,121	40.4
	Underwear, nightwear	1,680		31	9,908	17.0
	Suits, coats, overcoats	38		5	1,633	2.3
	Work clothing, work gloves	980		25	7,211	13.6
	Sportswear	334		16	4,935	6.8
	Other men's, boys' clothing, furnishings (exc. shoes)	138		8	2,921	4.7
	Not reported in detail	681		12	2,502	27.2
210	Women's, children's clothing, accessories (exc. shoes)	19,618	25.3	75	31,583	62.1
	Dresses, skirts, blouses	738		17	5,125	14.4
	Hosiery	14,140		60	29,243	48.4
	Underwear, nightwear	595		26	7,096	8.4
	Corsets, allied garments	118		10	2,462	4.8
	Children's, infants' wear	3,358		20	14,876	22.6
	Other apparel, accessories (except shoes)	98		(NA)	(NA)	(NA)
	Not reported in detail	571		9	1,675	34.1
220	Shoes, other footwear	241	0.3	9	2,402	10.0

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	SPECIALTY-LINE DRY GOODS WHOLESALERS—Con.					
	South Atlantic Division—Con.					
230	Piece goods and domestics	32,879	42.5	94	40,153	81.9
	Yards goods	18,840		42	24,624	76.5
	Curtains, draperies	1,153		21	7,856	14.7
	Bedspreads, comfortables, blankets	1,000		26	10,387	9.6
	Table linens	145		12	4,621	3.1
	Sheets and pillow cases	1,398		33	11,338	12.3
	Other piece goods and domestics	3,822		24	8,329	45.9
	Not reported in detail	6,521		26	7,842	83.2
240	Dry goods, notions	10,580	13.7	79	18,306	57.8
	Knit fabrics, lace fabrics	128		9	2,123	6.0
	Notions, thread, buttons, etc	4,141		42	8,701	47.6
	Yarns (except industrial)	304		6	1,248	24.4
	Other dry goods	2,062		24	4,492	45.9
	Not reported in detail	3,945		25	6,747	58.5
241	Other textile products	100	0.1	4	735	13.6
300	Furniture and fixtures	86	0.1	4	1,154	7.5
310	Floor coverings	133	0.2	9	2,353	5.7
450	Hardware	438	0.6	9	2,279	19.2
900	Toys, games, athletic goods	145	0.2	9	1,715	8.5
903	Industrial yarns	1,983	2.6	4	2,485	79.8
	Commodities, n.e.c.	881	1.1	(NA)	(NA)	(NA)
	East South Central Division (Not analyzed by commodity line)					
	West South Central Division					
	All establishments (number).....79					
	Total sales ($1,000).....$28,178					
	Sales reported by commodity line, total	26,333	100.0	65	xxx	xxx
150	Drugs, druggist sundries	98	0.4	4	566	17.3
162	Stationers', office supplies, artists' materials	121	0.5	4	2,521	4.8
200	Men's, boys' clothing, furnishings (exc. shoes)	4,960	18.8	23	13,844	35.8
	Hosiery	2,823		17	10,090	28.0
	Underwear, nightwear	461		12	6,820	6.8
	Work clothing, work gloves	281		8	4,763	5.9
	Sportswear	198		6	4,433	4.5
	Other men's, boys' clothing, furnishings (exc. shoes)	280		(NA)	(NA)	(NA)
	Not reported in detail	917		4	3,393	27.0
210	Women's, children's clothing, accessories (exc. shoes)	3,990	15.2	26	13,689	29.1
	Dresses, skirts, blouses	423		7	4,866	8.7
	Hosiery	2,029		21	10,249	19.8
	Underwear, nightwear	353		11	7,307	4.8
	Corsets, allied garments	159		6	4,532	3.5
	Children's, infants' wear	162		7	4,208	3.8
	Other apparel, accessories (except shoes)	7		(NA)	(NA)	(NA)
	Not reported in detail	857		3	1,137	75.4
220	Shoes, other footwear	130	0.5	6	5,939	2.2
230	Piece goods and domestics	10,115	38.4	35	16,505	61.3
	Yard goods	6,095		22	11,038	55.2
	Curtains, draperies	185		8	6,454	2.9
	Bedspreads, comfortables, blankets	447		11	8,128	5.5
	Table linens	66		7	5,325	1.2
	Sheets and pillow cases	513		14	12,975	4.0
	Other piece goods and domestics	953		15	6,128	15.6
	Not reported in detail	1,856		7	4,330	42.9
240	Dry goods, notions	5,722	21.7	33	13,773	41.5
241	Other textile products	114	0.4	4	5,576	2.0
301	China, glassware, crockery	97	0.4	5	5,741	1.7
890	Jewelry, silverware, trophies	45	0.2	6	2,764	1.6
900	Toys, games, athletic goods	225	0.9	6	2,383	9.4
	Commodities, n.e.c.	716	2.7	(NA)	(NA)	(NA)
	Mountain Division					
	All establishments (number).....21					
	Total sales ($1,000).....$10,452					
	Sales reported by commodity line, total	8,291	100.0	15	xxx	xxx
200	Men's, boys' clothing, furnishings (exc. shoes)	394	4.8	6	3,130	12.6
210	Women's, children's clothing, accessories (exc. shoes)	4,067	49.1	7	7,330	55.5
230	Piece goods and domestics	2,004	24.2	7	3,146	63.7
	SPECIALTY-LINE DRY GOODS WHOLESALERS—Con.					
	Mountain Division—Con.					
240	Dry goods, notions	1,047	12.6	10	5,849	17.9
	Commodities, n.e.c.	779	9.4	(NA)	(NA)	(NA)
	Pacific Division					
	All establishments (number).....258					
	Total sales ($1,000).....$98,502					
	Sales reported by commodity line, total	88,141	100.0	225	xxx	xxx
200	Men's, boys' clothing, furnishings (exc. shoes)	4,734	5.4	24	18,953	25.0
	Hosiery	2,628		20	10,451	25.1
	Underwear, nightwear	555		9	5,579	9.9
	Other men's, boys' clothing, furnishings (exc. shoes)	133		(NA)	(NA)	(NA)
	Not reported in detail	1,418		1	(D)	(D)
210	Women's, children's clothing, accessories (exc. shoes)	14,457	16.4	37	24,854	58.2
	Hosiery	10,112		27	16,998	59.5
	Underwear, nightwear	984		12	9,497	10.4
	Corsets, allied garments	1,398		5	5,005	27.9
	Children's, infants' wear	180		5	4,418	4.1
	Other apparel, accessories (except shoes)	108		(NA)	(NA)	(NA)
	Not reported in detail	1,675		4	5,645	29.7
230	Piece goods and domestics	47,382	53.8	115	49,866	95.0
	Yard goods	28,120		65	33,038	85.1
	Curtains, draperies	1,072		12	8,690	12.3
	Bedspreads, comfortables, blankets	821		9	6,753	12.2
	Table linens	292		7	5,684	5.1
	Sheets and pillow cases	1,044		10	7,746	13.5
	Other piece goods and domestics	5,971		20	11,639	51.3
	Not reported in detail	10,062		32	11,088	90.7
240	Dry goods, notions	17,824	20.2	83	24,931	71.5
	Knit fabrics, lace fabrics	486		4	1,321	36.8
	Notions, thread, buttons, etc	7,755		46	9,911	78.2
	Other dry goods, notions	1,480		(NA)	(NA)	(NA)
	Not reported in detail	8,103		24	12,898	62.8
241	Other textile products	825	0.9	6	3,171	26.0
310	Floor coverings	459	0.5	4	4,775	9.6
	Commodities, n.e.c.	2,460	2.8	(NA)	(NA)	(NA)
	PIECE GOODS CONVERTERS					
	All Divisions (Not analyzed by commodity line)					
	FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS					
	New England Division					
	All establishments (number).....129					
	Total sales ($1,000).....$34,521					
	Sales reported by commodity line, total	31,378	100.0	104	xxx	xxx
162	Stationers', office supplies, artists' materials	784	2.5	11	2,913	26.9
300	Furniture and fixtures	29,259	93.2	104	31,378	93.2
	Household furniture	7,854		31	8,810	89.1
	Mattresses, bedsprings	2,011		19	6,687	30.1
	Office furniture (wooden, metal)	6,034		39	7,819	77.2
	Public-building furniture	1,706		11	2,795	61.0
	Other furniture and fixtures	1,387		(NA)	(NA)	(NA)
	Not reported in detail	10,267		22	10,936	93.9
310	Floor coverings	178	0.6	7	2,470	7.2
650	Office machines	93	0.3	6	1,737	5.4
	Commodities, n.e.c.	834	2.7	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	230	0.7	6	1,085	21.2
	Middle Atlantic Division					
	All establishments (number).....622					
	Total sales ($1,000).....$229,337					
	Sales reported by commodity line, total	188,010	100.0	511	xxx	xxx
162	Stationers', office supplies, artists' materials	1,266	0.7	23	5,857	21.6
300	Furniture and fixtures	172,691	91.9	511	188,010	91.9

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS—Con.					
	Middle Atlantic Division—Con.					
	Furniture and fixtures—Con.					
	Household furniture	69,291		173	79,009	87.7
	Mattresses, bedsprings	3,020		43	13,918	21.7
	Office furniture (wooden, metal)	45,631		183	54,735	83.4
	Public-building furniture	9,144		28	18,558	49.3
	Store and restaurant furniture	2,263		18	5,321	42.5
	Professional furniture	1,998		14	4,168	47.9
	Other furniture	9,590		53	18,176	52.8
	Not reported in detail	31,754		95	35,662	89.0
302	Kitchen utensils, miscellaneous homewares	2,353	1.3	13	9,123	25.8
310	Floor coverings	1,159	0.6	16	7,315	15.8
410	Electrical appliances, radio and television sets	1,647	0.9	14	13,906	11.8
470	Air-conditioning equipment	230	0.1	4	4,575	5.0
650	Office machines	496	0.3	21	4,743	10.5
812	Second-hand merchandise	492	0.3	13	3,965	12.4
900	Toys, games, athletic goods	673	0.4	12	5,885	11.4
	Commodities, n.e.c.	5,600	3.5	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	403	0.2	23	7,187	5.6
	East North Central Division					
	All establishments (number).....375					
	Total sales ($1,000).....$148,872					
	Sales reported by commodity line, total	131,969	100.0	292	xxx	xxx
162	Stationers', office supplies, artists' materials	1,674	1.3	32	6,133	27.3
230	Piece goods and domestics	3,458	2.6	12	17,391	19.9
	Curtains, draperies	612		4	7,739	7.9
	Bedspreads, comfortables, blankets	194		4	7,783	2.5
	Sheets and pillow cases	408		4	7,783	5.2
	Other piece goods and domestics	535		(NA)	(NA)	(NA)
	Not reported in detail	1,709		5	8,182	20.9
300	Furniture and fixtures	112,956	85.6	292	131,969	85.6
	Household furniture	45,185		92	55,380	81.6
	Mattresses, bedsprings	4,404		35	24,149	18.2
	Office furniture (wooden, metal)	22,694		96	36,683	61.9
	Public-building furniture	10,051		16	18,457	54.5
	Store and restaurant furniture	1,414		10	11,971	11.8
	Professional furniture	695		7	4,185	16.6
	Other furniture	6,082		24	18,235	33.4
	Not reported in detail	22,431		69	26,731	83.9
301	China, glassware, crockery	806	0.6	6	10,371	7.8
302	Kitchen utensils, miscellaneous homewares	203	0.2	6	4,459	4.6
310	Floor coverings	4,328	3.3	22	22,294	19.4
	Carpets, rugs	2,439		18	19,189	12.7
	Other floor coverings	1,456		(NA)	(NA)	(NA)
	Not reported in detail	433		3	2,095	20.7
410	Electrical appliances, radio and television sets	2,069	1.6	17	14,909	13.9
650	Office machines	563	0.4	22	4,463	12.6
	Adding, accounting, statistical machines	144		9	2,106	6.8
	Duplicating machines	39		4	1,179	3.3
	Typewriters	175		8	1,854	9.4
	Other office machines	9		(NA)	(NA)	(NA)
	Not reported in detail	196		13	2,357	8.3
680	Store, restaurant fixtures and equipment not elsewhere classified	485	0.4	5	3,748	12.9
890	Jewelry, silverware, trophies	611	0.5	5	9,954	6.1
	Commodities, n.e.c.	4,578	3.5	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	238	0.2	16	4,994	4.8
	West North Central Division					
	All establishments (number).....130					
	Total sales ($1,000).....$41,700					
	Sales reported by commodity line, total	37,477	100.0	100	xxx	xxx
162	Stationers', office supplies, artists' materials	2,284	6.1	16	6,697	34.1
230	Piece goods and domestics	48	0.1	4	1,577	3.0
300	Furniture and fixtures	30,384	81.1	100	37,477	81.1
	Household furniture	15,814		29	17,633	89.7
	FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS—Con.					
	West North Central Division—Con.					
	Furniture and fixtures—Con.					
	Mattresses, bedsprings	1,853		19	8,654	21.4
	Office furniture (wooden, metal)	5,925		44	13,410	44.2
	Public-building furniture	255		8	1,021	25.0
	Store and restaurant furniture	267		5	589	45.3
	Other furniture and fixtures	2,617		(NA)	(NA)	(NA)
	Not reported in detail	3,653		15	6,477	56.4
310	Floor coverings	860	2.3	7	3,844	22.4
410	Electrical appliances, radios and television sets	1,659	4.4	9	8,674	19.1
470	Air-conditioning equipment	88	0.2	6	2,822	3.1
650	Office machines	180	0.5	13	5,073	3.5
	Duplicating machines	45		4	1,329	3.4
	Typewriters	30		4	360	8.3
	Other office machines	23		(NA)	(NA)	(NA)
	Not reported in detail	82		7	3,707	2.2
812	Second-hand merchandise	41	0.1	7	1,648	2.5
900	Toys, games, athletic goods	296	0.8	5	5,377	5.5
	Commodities, n.e.c.	1,567	4.2	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	70	0.2	11	5,321	1.3
	South Atlantic Division					
	All establishments (number).....206					
	Total sales ($1,000).....$73,503					
	Sales reported by commodity line, total	60,810	100.0	141	xxx	xxx
162	Stationers', office supplies, artists' materials	1,678	2.8	17	6,157	27.3
230	Piece goods and domestics	138	0.2	8	2,309	6.0
300	Furniture and fixtures	48,170	79.2	141	60,810	79.2
	Household furniture	22,922		39	28,049	81.7
	Mattresses, bedsprings	3,480		34	21,466	16.2
	Office furniture (wooden, metal)	8,119		44	12,879	63.0
	Public-building furniture	1,436		5	1,668	86.1
	Store and restaurant furniture	253		5	996	25.4
	Other furniture	2,287		18	7,010	32.6
	Not reported in detail	9,673		32	14,924	64.8
310	Floor coverings	2,653	4.4	33	20,977	12.6
	Carpets, rugs	770		16	13,671	5.6
	Linoleum, other hard surface	1,234		17	8,289	14.9
	Not reported in detail	649		(NA)	(NA)	(NA)
410	Electrical appliances, radio and television sets	2,781	4.6	20	21,088	13.2
	Television sets	575		5	5,406	10.6
	Electric kitchen equipment	1,260		12	12,400	10.2
	Electric home laundry equipment	193		8	10,805	1.8
	Electrical housewares	110		6	7,173	1.5
	Other electrical appliances, radio and television sets	193		(NA)	(NA)	(NA)
	Not reported in detail	450		4	6.519	6.9
470	Air-conditioning equipment	507	0.8	5	4,825	10.5
650	Office machines	354	0.6	14	2,813	12.6
	Adding, accounting, statistical machines	38		6	1,093	3.5
	Typewriters	52		5	978	5.3
	Other office machines	99		(NA)	(NA)	(NA)
	Not reported in detail	165		6	1,577	10.5
812	Second-hand merchandise	462	0.8	12	2,015	22.9
	Commodities, n.e.c.	3,805	6.3	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	262	0.4	7	1,785	14.7
	East South Central Division					
	All establishments (number).....82					
	Total sales ($1,000).....$20,873					
	Sales reported by commodity line, total	16,313	100.0	49	xxx	xxx
162	Stationers', office supplies, artists' materials	568	3.5	10	2,162	26.3
300	Furniture and fixtures	13,336	81.8	49	16,313	81.8
310	Floor covering	468	2.9	6	1,505	31.1
650	Office machines	71	0.4	6	1.236	5.7
	Commodities, n.e.c.	1,846	11.3	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	24	0.1	4	589	4.1

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS—Con.					
	West South Central Division					
	All establishments (number).....133					
	Total sales ($1,000).....$43,846					
	Sales reported by commodity line, total.....	32,935	100.0	90	xxx	xxx
162	Stationers', office supplies, artists' materials.....	1,193	3.6	15	3,891	30.7
230	Piece goods and domestics.....	692	2.1	4	1,576	43.9
300	Furniture and fixtures.....	22,621	68.7	90	32,935	68.7
	Household furniture.....	7,516		17	12,629	59.5
	Mattresses, bedsprings.....	2,567		17	13,462	19.1
	Office furniture (wooden, metal)...	5,619		33	7,533	74.6
	Public-building furniture.....	1,024		5	1,185	86.4
	Other furniture and fixtures.....	1,385		(NA)	(NA)	(NA)
	Not reported in detail.....	4,510		23	6,399	70.5
310	Floor coverings.....	918	2.8	11	6,380	14.4
	Carpets, rugs.....	721		7	4,344	16.6
	Other floor coverings.....	128		(NA)	(NA)	(NA)
	Not reported in detail.....	69		3	1,465	4.7
410	Electrical appliances, radio and television sets.....	4,614	14.0	15	10,707	43.1
	Television sets.....	3,170		7	7,801	40.6
	Electric kitchen equipment.....	560		8	7,125	7.9
	Electric home laundry equipment....	536		5	7,321	7.3
	Electrical housewares.....	169		5	8,015	2.1
	Other electrical appliances, radio and television sets.....	147		(NA)	(NA)	(NA)
	Not reported in detail.....	32		2	(D)	(D)
470	Air-conditioning equipment.....	195	0.6	6	7,974	2.4
650	Office machines.....	111	0.3	7	1,364	8.1
	Commodities, n.e.c.....	2,453	7.4	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	138	0.4	4	1,424	9.7
	Mountain Division					
	(Not analyzed by commodity line)					
	Pacific Division					
	All establishments (number).....250					
	Total sales ($1,000).....$93,231					
	Sales reported by commodity line, total.....	84,621	100.0	199	xxx	xxx
162	Stationers', office supplies, artists' materials.....	528	0.6	19	3,144	16.8
230	Piece goods and domestics.....	366	0.4	11	7,120	5.1
	Curtains, draperies.....	296		10	7,079	4.2
	Bedspreads, comfortables, blankets.	29		5	2,935	1.0
	Other piece goods and domestics....	21		(NA)	(NA)	(NA)
	Not reported in detail.....	20		1	(D)	(D)
300	Furniture and fixtures.....	74,151	87.6	199	84,621	87.6
	Household furniture.....	23,329		61	30,744	75.9
	Mattresses, bedsprings.....	1,041		17	11,256	9.2
	Office furniture (wooden, metal)...	21,681		84	25,903	83.7
	Public-building furniture.....	383		5	1,149	33.3
	Store and restaurant furniture.....	87		4	483	18.0
	Professional furniture.....	1,854		5	3,031	61.2
	Other furniture.....	4,697		16	9,652	48.7
	Not reported in detail.....	21,079		47	26,987	8.1
310	Floor coverings.....	1,132	1.3	22	15,763	7.2
	Carpets, rugs.....	689		15	10,914	6.3
	Other floor coverings.....	158		(NA)	(NA)	(NA)
	Not reported in detail.....	285		6	4,714	6.0
410	Electrical appliances, radio and television sets.....	1,256	1.5	12	4,573	27.5
	Electric kitchen equipment.....	843		6	3,213	26.2
	Electric home laundry equipment...	179		5	3,167	5.7
	Other electrical appliances, radio and television sets.....	147		(NA)	(NA)	(NA)
	Not reported in detail.....	87		5	886	9.8
650	Office machines.....	477	0.6	21	3,257	14.6
	Adding, accounting, statistical machines.....	152		10	1,483	10.2
	Duplicating machines.....	9		5	511	1.8
	Typewriters.....	104		8	1,315	7.9
	Other office machines.....	45		(NA)	(NA)	(NA)
	Not reported in detail.....	167		10	1,684	9.9
	FURNITURE (HOUSEHOLD, OFFICE) WHOLESALERS—Con.					
	Pacific Division—Con.					
900	Toys, games, athletic goods.....	336	0.4	5	2,768	12.1
	Commodities. n.e.c.....	6,220	7.4	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	155	0.2	11	1,465	10.6
	HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS					
	New England Division					
	All establishments (number).....175					
	Total sales ($1,000).....$70,515					
	Sales reported by commodity line, total.....	67,373	100.0	151	xxx	xxx
150	Drugs, druggist sundries.....	1,001	1.5	4	4,615	21.7
230	Piece goods and domestics.....	4,677	6.9	17	5,295	88.3
	Curtains, draperies.....	3,885		13	4,635	83.8
	Bedspreads, comfortables, blankets.	162		6	1,218	13.3
	Sheets and pillow cases.....	165		6	1,218	13.5
	Other piece goods and domestics....	416		(NA)	(NA)	(NA)
	Not reported in detail.....	49		2	(D)	(D)
300	Furniture and fixtures.....	623	0.9	11	4,747	13.1
	Store and restaurant furniture.....	116		5	1,833	6.3
	Other furniture and fixtures.....	321		(NA)	(NA)	(NA)
	Not reported in detail.....	185		2	(D)	(D)
301	China, glassware, crockery.....	3,834	5.7	27	7,818	49.0
302	Kitchen utensils, miscellaneous homewares.....	16,132	23.9	63	25,540	63.2
310	Floor coverings.....	33,486	49.7	55	37,832	88.5
	Carpets, rugs.....	11,962		37	31,842	37.6
	Linoleum, other hard surface.....	16,609		39	32,078	51.8
	Other floor coverings.....	2,875		19	23,559	12.2
	Not reported in detail.....	2,040		4	2,971	68.7
410	Electrical appliances, radio and television sets.....	1,733	2.6	9	6,579	26.3
450	Hardware.....	179	0.3	6	2,139	8.4
680	Store, restaurant fixtures and equipment, n.e.c.....	622	0.9	10	2,382	26.1
890	Jewelry, silverware, trophies.....	352	0.5	12	3,937	8.9
900	Toys, games, athletic goods.....	272	0.4	8	1,980	13.7
	Commodities, n.e.c.....	4,370	6.5	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	92	0.1	4	3,139	2.9
	Middle Atlantic Division					
	All establishments (number)...1,326					
	Total sales ($1,000).....$616,667					
	Sales reported by commodity line, total.....	575,179	100.0	1,157	xxx	xxx
150	Drugs, druggist sundries.....	1,671	0.3	9	11,040	15.1
210	Women's, children's clothing, accessories (except shoes).....	980	0.2	15	7,616	12.9
230	Piece goods and domestics.....	120,257	20.9	222	135,056	89.0
	Yard goods.....	2,824		18	16,682	16.9
	Curtains, draperies.....	38,110		81	53,178	71.7
	Bedspreads, comfortables, blankets.	19,851		61	47,347	41.9
	Table linens.....	30,068		92	48,784	61.6
	Sheets and pillow cases.....	11,060		50	32,342	34.2
	Other piece goods and domestics....	4,793		44	29,220	16.4
	Not reported in detail.....	13,551		31	18,508	73.2
241	Other textile products.....	2,318	0.4	9	8,854	26.2
300	Furniture and fixtures.....	4,003	0.7	47	12,689	31.5
	Household furniture.....	1,587		16	3,712	42.8
	Store and restaurant furniture.....	103		4	1,124	9.2
	Other furniture and fixtures.....	1,199		(NA)	(NA)	(NA)
	Not reported in detail.....	1,114		16	5,051	22.1
301	China, glassware, crockery.....	85,409	14.8	303	114,093	74.9
302	Kitchen utensils, miscellaneous homewares.....	120,075	20.9	370	157,349	76.3
310	Floor coverings.....	198,443	34.5	299	210,103	94.5
	Carpets, rugs.....	114,217		199	158,561	72.0
	Linoleum, other hard surface.....	57,182		136	112,749	50.7
	Other floor coverings.....	11,101		68	66,714	16.6
	Not reported in detail.....	15,943		30	17,447	91.4
400	Electrical wiring supplies, construction materials.....	594	0.1	22	11,999	5.0

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS—Con.					
	Middle Atlantic Division—Con.					
410	Electrical appliances, radio and television sets	4,369	0.8	43	27,229	16.0
	Electric kitchen equipment	125		6	1,253	10.0
	Electrical housewares	3,708		24	22,221	16.7
	Other electrical appliances, radio and television sets	377		(NA)	(NA)	(NA)
	Not reported in detail	252		7	3,911	6.4
450	Hardware	2,573	0.4	44	22,729	11.3
460	Plumbing, heating equipment, supplies	675	0.1	8	5,761	11.7
812	Second-hand merchandise	1,428	0.2	18	4,323	33.0
890	Jewelry, silverware, trophies	2,579	0.4	21	13,524	19.1
900	Toys, games, athletic goods	4,825	0.8	33	21.316	22.6
	Commodities, n.e.c., including labor, service and rental receipts	24,980	4.3	(NA)	(NA)	(NA)
	East North Central Division					
	All establishments (number).....462					
	Total sales ($1,000).....$241,959					
	Sales reported by commodity line, total	232,971	100.0	378	xxx	xxx
150	Drugs, druggist sundries	2,024	0.9	7	14,581	13.9
200	Men's, boys' clothing, furnishings (exc. shoes)	267	0.1	6	7,034	3.8
210	Women's, children's clothing, accessories (exc. shoes)	362	0.2	8	8,235	4.4
230	Piece goods and domestics	15,141	6.5	43	22,529	67.2
	Yard goods	796		9	8,021	9.9
	Curtains, draperies	4,391		25	13,956	31.5
	Bedspreads, comfortables, blankets	2,427		13	10,123	24.0
	Table linens	1,444		15	10,721	13.5
	Sheets and pillow cases	2,693		13	9,075	29.7
	Other piece goods and domestics	1,049		15	9,172	11.4
	Not reported in detail	2,387		9	7,214	33.1
240	Dry goods, notions	432	0.2	6	3,837	11.3
241	Other textile products	1,280	0.5	5	5,766	22.2
300	Furniture and fixtures	1,651	0.7	19	12,843	12.9
	Household furniture	451		7	6,406	7.0
	Store and restaurant furniture	163		6	2,595	6.3
	Other furniture and fixtures	313		(NA)	(NA)	(NA)
	Not reported in detail	739		4	3,750	19.7
301	China, glassware, crockery	19,148	8.2	105	35,352	54.2
302	Kitchen utensils, miscellaneous homewares	65,266	28.0	149	82,973	78.7
310	Floor coverings	104,083	44.7	118	112,000	92.9
	Carpets, rugs	57,102		60	82,591	69.1
	Linoleum, other hard surface	34,282		76	88,790	38.6
	Other floor coverings	3,476		27	38,329	9.1
	Not reported in detail	9,223		26	13,272	69.5
410	Electrical appliances, radio and television sets	3,169	1.4	34	24,889	12.7
	Television sets	17		4	1,451	1.2
	Electric kitchen equipment	100		7	3,723	2.7
	Electric home laundry equipment	66		4	2,575	2.6
	Electrical housewares	1,627		13	14,949	10.9
	Other electrical appliances, radio and television sets	143		(NA)	(NA)	(NA)
	Not reported in detail	1,278		13	6,773	18.9
450	Hardware	1,108	0.5	14	8,747	12.7
460	Plumbing, heating equipment, supplies	512	0.2	7	3,767	13.6
680	Store, restaurant fixtures and equipment, n.e.c.	953	0.4	19	8,495	11.2
890	Jewelry, silverware, trophies	938	0.4	14	5,219	18.0
900	Toys, games, athletic goods	1,210	0.5	24	13,339	9.1
	Commodities, n.e.c.	15,126	6.5	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	301	0.1	13	5,345	5.6
	West North Central Division					
	All establishments (number).....130					
	Total sales ($1,000).....$82,112					
	Sales reported by commodity line, total	77,831	100.0	102	xxx	xxx
230	Piece goods and domestics	5,764	7.4	16	19,904	29.0
	Yard goods	714		5	4,789	14.9
	Curtains, draperies	1,962		12	10,238	19.2
	HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS—Con.					
	West North Central Division—Con.					
	Piece goods and domestics—Con.					
	Bedspreads, comfortables, blankets	363		4	4,727	7.7
	Other piece goods and domestics	2,725		(NA)	(NA)	(NA)
300	Furniture and fixtures	6,940	8.9	10	18,838	36.8
301	China, glassware, crockery	3,589	4.6	25	5,936	60.5
302	Kitchen utensils, misc. homewares	15,449	19.8	43	29,308	52.7
310	Floor coverings	39,251	50.4	38	48,566	80.8
	Carpets, rugs	16,125		19	33,697	47.9
	Linoleum, other hard surface	13,426		24	38,043	35.3
	Other floor coverings	1,274		8	6,533	19.5
	Not reported in detail	8,426		11	9,810	85.9
410	Electrical appliances, radio and television sets	268	0.3	13	13,931	1.9
	Electrical housewares	184		10	13,703	1.3
	Other electrical appliances, radio and television sets	79		(NA)	(NA)	(NA)
	Not reported in detail	5		2	(D)	(D)
450	Hardware	293	0.4	8	5,015	5.8
900	Toys, games, athletic goods	584	0.8	11	3,977	14.7
	Commodities, n.e.c., including labor, service and rental receipts	5,693	7.3	(NA)	(NA)	(NA)
	South Atlantic Division					
	All establishments (number).....204					
	Total sales ($1,000).....$82,740					
	Sales reported by commodity line, total	75,418	100.0	164	xxx	xxx
150	Drugs, druggist sundries	1,000	1.3	5	5,354	18.7
200	Men's, boys' clothing, furnishings (exc. shoes)	86	0.1	4	1,363	6.3
230	Piece goods and domestics	4,175	5.5	22	6,132	68.1
	Yard goods	192		5	1,300	14.8
	Curtains, draperies	711		10	3,690	19.3
	Bedspreads, comfortables, blankets	1,238		12	4,084	30.3
	Table linens	69		4	1,483	4.7
	Sheets and pillow cases	936		8	2,253	41.5
	Other piece goods and domestics	368		11	2,708	13.6
	Not reported in detail	661		6	1,625	40.7
240	Dry goods, notions	140	0.2	4	1,768	7.9
300	Furniture and fixtures	1,769	2.3	14	5,687	31.1
	Household furniture	876		4	2,326	37.7
	Other furniture and fixtures	184		(NA)	(NA)	(NA)
	Not reported in detail	735		7	5,474	13.4
301	China, glassware, crockery	3,094	4.1	39	8,553	36.2
302	Kitchen utensils, miscellaneous homewares	14,066	18.7	58	21,467	65.5
310	Floor coverings	45,072	59.8	71	48,910	92.2
	Carpets, rugs	21,494		32	31,536	68.2
	Linoleum, other hard surface	14,759		48	29,742	49.6
	Other floor coverings	3,593		27	15,108	23.8
	Not reported in detail	5,226		9	6,424	81.4
410	Electrical appliances, radio and television sets	205	0.3	10	2,782	7.4
	Electrical housewares	104		5	1,419	7.3
	Other electrical appliances, radio and television sets	75		(NA)	(NA)	(NA)
	Not reported in detail	54		3	3,937	1.4
450	Hardware	87	0.1	7	2,544	3.4
680	Store, restaurant fixtures and equipment, n.e.c.	851	1.1	7	2,960	28.8
890	Jewelry, silverware, trophies	587	0.8	9	3,277	17.9
900	Toys, games, athletic goods	494	0.7	7	2,773	17.8
	Commodities, n.e.c., including labor, service and rental receipts	3,792	5.0	(NA)	(NA)	(NA)
	East South Central Division					
	All establishments (number).....46					
	Total sales ($1,000).....$12,875					
	Sales reported by commodity line, total	10,704	100.0	38	xxx	xxx
150	Drugs, druggist sundries	97	0.9	4	686	14.1

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS—Con.					
	East South Central Division—Con.					
301	China, glassware, crockery	1,130	10.6	11	1,432	78.9
302	Kitchen utensils, miscellaneous home-wares	3,169	29.6	15	4,167	76.0
310	Floor coverings	3,991	37.3	12	4,305	92.7
	Carpets, rugs	2,039		8	4,009	50.9
	Linoleum, other hard surface	1,623		8	3,782	42.9
	Other floor coverings	229		5	1,623	14.1
	Not reported in detail	100		1	(D)	(D)
	Commodities, n.e.c., including labor, service and rental receipts	2,317	21.6	(NA)	(NA)	(NA)
	West South Central Division					
	All establishments (number).....115					
	Total sales ($1,000).....$78,519					
	Sales reported by commodity line, total	74,147	100.0	94	xxx	xxx
150	Drugs, druggist sundries	255	0.3	5	2,292	11.1
230	Piece goods and domestics	1,537	2.1	12	10,275	15.0
300	Furniture and fixtures	5,460	7.4	24	30,758	17.8
	Household furniture	2,841		12	13,414	21.2
	Mattresses, bedsprings	131		10	12,935	1.0
	Other furniture and fixtures	133		(NA)	(NA)	(NA)
	Not reported in detail	2,355		9	16,989	13.9
301	China, glassware, crockery	6,634	8.9	24	24,400	27.2
302	Kitchen utensils, miscellaneous home-wares	14,962	20.2	58	46,919	31.9
310	Floor coverings	25,567	34.5	38	42,106	60.7
	Linoleum, other hard surface	12,297		31	39,509	31.1
	Other floor coverings	12,251		(NA)	(NA)	(NA)
	Not reported in detail	1,019		3	1,105	92.2
410	Electrical appliances, radio and television sets	3,641	4.9	22	32,840	11.1
	Radio sets	183		5	14,068	1.3
	Television sets	796		5	14,068	5.7
	Electric home laundry equipment	705		7	15,221	4.6
	Electrical housewares	1,861		22	32,840	5.7
	Other electrical appliances, radio and television sets	96		(NA)	(NA)	(NA)
450	Hardware	1,962	2.6	14	20,206	9.7
460	Plumbing, heating equipment, supplies	179	0.2	4	3,478	5.1
470	Air-conditioning equipment	345	0.5	9	17,674	2.0
680	Store, restaurant fixtures and equip-ment, n.e.c.	625	0.8	4	2,926	21.4
890	Jewelry, silverware, trophies	236	0.3	4	981	24.1
900	Toys, games, athletic goods	107	0.1	8	3,614	3.0
	Commodities, n.e.c., including labor, service and rental receipts	12,637	17.0	(NA)	(NA)	(NA)
	Mountain Division					
	All establishments (number).....54					
	Total sales ($1,000).....$23,304					
	Sales reported by commodity line, total	22,275	100.0	46	xxx	xxx
230	Piece goods and domestics	1,139	5.1	6	11,242	10.1
300	Furniture and fixtures	2,676	12.0	10	9,014	29.7
301	China, glassware, crockery	572	2.6	11	1,704	33.6
302	Kitchen utensils, miscellaneous home-wares	2,717	12.2	27	11,827	23.0
310	Floor coverings	13,777	61.8	21	17,965	76.7
	Linoleum, other hard surfaces	6,161		14	15,740	39.1
	Other floor coverings	6,075		(NA)	(NA)	(NA)
	Not reported in detail	1,541		5	1,613	95.5
410	Electrical appliances, radio and television sets	363	1.6	13	9,473	3.8
450	Hardware	188	0.8	4	1,810	10.4
900	Toys, games, athletic goods	52	0.2	5	1,230	4.2
	Commodities, n.e.c., including labor, service and rental receipts	791	3.6	(NA)	(NA)	(NA)
	Pacific Division					
	All establishments (number).....327					
	Total sales ($1,000).....$475,959					
	Sales reported by commodity line, total	165,180	100.0	204	xxx	xxx
	HOME FURNISHINGS, FLOOR COVERINGS WHOLESALERS—Con.					
	Pacific Division—Con.					
150	Drugs, druggist sundries	2,248	1.4	5	13,556	16.6
230	Piece goods and domestics	22,018	13.3	59	56,296	39.1
	Yard goods	1,322		12	4,026	32.8
	Curtains, draperies	4,833		31	9,085	53.2
	Bedspreads, comfortables, blankets	783		16	23,911	3.3
	Table linens	605		13	4,306	14.1
	Sheets and pillow cases	1,796		12	4,624	38.8
	Other piece goods and domestics	819		12	4,387	18.7
	Not reported in detail	11,860		12	25,767	46.0
300	Furniture and fixtures	4,150	2.5	22	32,455	12.8
	Household furniture	3,476		12	23,051	15.1
	Other furniture and fixtures	341		(NA)	(NA)	(NA)
	Not reported in detail	333		7	4,076	8.2
301	China, glassware, crockery	10,329	6.3	61	24,562	42.1
302	Kitchen utensils, miscellaneous home-wares	36,301	22.0	94	73,854	49.2
310	Floor coverings	73,469	44.5	87	89,616	82.0
	Carpets, rugs	44,564		56	77,523	57.5
	Linoleum, other hard surface	21,326		45	70,599	30.2
	Other floor coverings	2,502		18	17,108	14.6
	Not reported in detail	5,077		18	7,967	63.7
410	Electrical appliances, radio and television sets	2,235	1.4	26	42,080	5.3
	Electric kitchen equipment	39		4	1,306	3.0
	Electrical housewares	1,996		21	40,490	4.9
	Other electrical appliances, radio and television sets	123		(NA)	(NA)	(NA)
	Not reported in detail	77		2	(D)	(D)
450	Hardware	1,527	0.9	9	11,356	13.4
680	Store, restaurant fixtures and equip-ment, n.e.c.	346	0.2	4	2,513	13.8
890	Jewelry, silverware, trophies	2,651	1.6	13	12,842	20.6
900	Toys, games, athletic goods	2,182	1.3	11	14,486	15.1
	Commodities, n.e.c., including labor, service and rental receipts	7,724	4.7	(NA)	(NA)	(NA)
	COARSE PAPER AND PRODUCTS WHOLESALERS					
	New England Division					
	All establishments (number).....257					
	Total sales ($1,000).....$106,415					
	Sales reported by commodity line, total	99,378	100.0	237	xxx	xxx
150	Drugs, druggist sundries	364	0.4	15	4,339	8.4
	Proprietary medicines	158		6	1,762	9.0
	Toiletries, cosmetics	126		7	2,152	5.9
	Other drugs, druggist sundries	55		(NA)	(NA)	(NA)
	Not reported in detail	25		4	736	3.4
160	Soaps, detergents	100	0.1	18	5,095	2.0
	Toilet soaps	41		6	2,530	1.6
	Laundry soaps, chips, powders	25		6	1,529	1.6
	Not reported in detail	34		7	1,294	2.6
161	Fountain pens, mechanical pencils	118	0.1	18	8,633	1.4
162	Stationers', office supplies, artists' materials	362	0.4	11	5,649	6.4
164	Writing and printing paper	6,832	6.9	43	23,282	29.3
165	Wrapping paper and paper products	86,941	87.5	237	99,378	87.5
302	Kitchen utensils, miscellaneous home-wares	471	0.5	6	2,662	17.7
450	Hardware	709	0.7	5	2,935	24.2
570	Industrial equipment, supplies	155	0.2	6	1,029	15.1
611	Laundry, dry cleaning equipment, supplies	190	0.2	5	1,928	9.9
621	Janitors' supplies	643	0.6	27	10,197	6.3
645	School equipment, supplies	286	0.3	20	6,462	4.4
	Commodities, n.e.c.	2,207	2.2	(NA)	(NA)	(NA)
	Middle Atlantic Division					
	All establishments (number).....911					
	Total sales ($1,000).....$421,964					
	Sales reported by commodity line, total	393,452	100.0	823	xxx	xxx
101	Miscellaneous food products	511	0.1	11	3,708	13.8
150	Drugs, druggist sundries	1,418	0.4	42	16,429	8.6
160	Soaps, detergents	1,117	0.3	55	19,614	5.7
162	Stationers', office supplies, artists' materials	697	0.2	29	7,686	9.1

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	COARSE PAPER AND PRODUCTS WHOLESALERS—Con.					
	Middle Atlantic Division—Con.					
164	Writing and printing paper	6,253	1.6	65	31,042	20.1
165	Wrapping paper and paper products	364,959	92.8	823	393,452	92.8
240	Dry goods, notions	537	0.1	12	6,803	7.9
302	Kitchen utensils, miscellaneous homewares	955	0.2	28	8,886	10.7
310	Floor coverings	991	0.3	5	11,944	8.3
410	Electrical appliances, radio and television sets	987	0.3	9	5,750	17.2
570	Industrial equipment, supplies	439	0.1	7	3,108	14.1
621	Janitors' supplies	1,679	0.4	63	24,100	7.0
645	School equipment, supplies	579	0.1	34	15,840	3.7
900	Toys, games, athletic goods	1,427	0.4	18	12,291	11.6
	Commodities, n.e.c., including labor, service and rental receipts	10,903	2.8	(NA)	(NA)	(NA)
	East North Central Division					
	All establishments (number).....455					
	Total sales ($1,000).....$260,341					
	Sales reported by commodity line, total	247,506	100.0	415	xxx	xxx
020	Confectionery	638	0.3	6	3,700	17.2
150	Drugs, druggist sundries	1,060	0.4	23	12,150	8.7
154	Industrial chemicals, acids, gases, etc.	280	0.1	6	1,660	16.9
160	Soaps, detergents	526	0.2	29	17,517	3.0
161	Fountain pens, mechanical pencils	252	0.1	38	21,152	1.2
162	Stationers', office supplies, artists' materials	1,031	0.4	26	22,145	4.7
164	Writing and printing paper	10,969	4.4	67	53,397	20.5
165	Wrapping paper and paper products	203,419	82.2	415	247,506	82.2
166	Wallboard	4,781	1.9	4	9,785	48.9
200	Men's, boys' clothing, furnishings (exc. shoes)	369	0.1	16	6,638	5.6
210	Women's, children's clothing, accessories (exc. shoes)	276	0.1	12	5,569	5.0
240	Dry goods, notions	1,097	0.4	20	13,077	8.4
300	Furniture and fixtures	395	0.2	10	7,580	5.2
302	Kitchen utensils, miscellaneous homewares	929	0.4	12	8,723	10.7
310	Floor coverings	947	0.4	4	3,680	25.7
410	Electrical appliances, radio and television sets	1,537	0.6	14	13,609	11.3
450	Hardware	776	0.3	9	8,527	9.1
570	Industrial equipment, supplies	312	0.1	5	4,328	7.2
621	Janitors' supplies	1,383	0.6	58	26,379	5.2
645	School equipment, supplies	1,084	0.4	48	25,212	4.3
900	Toys, games, athletic goods	524	0.2	17	8,322	6.3
	Commodities, n.e.c.	13,450	5.4	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	1,471	0.6	10	8,291	17.7
	West North Central Division					
	All establishments (number).....128					
	Total sales ($1,000).....$102,640					
	Sales reported by commodity line, total	101,632	100.0	118	xxx	xxx
150	Drugs, druggist sundries	601	0.6	16	8,664	6.9
160	Soaps, detergents	455	0.4	8	8,593	5.3
161	Fountain pens, mechanical pencils	338	0.3	12	9,407	3.6
162	Stationers', office supplies, artists' materials	1,321	1.3	14	12,555	10.5
164	Writing and printing paper	16,449	16.2	34	50,437	32.6
165	Wrapping paper and paper products	74,470	73.3	118	101,632	73.3
240	Dry goods, notions	356	0.4	10	10,152	3.5
310	Floor coverings	906	0.9	5	4,794	18.9
621	Janitors' supplies	667	0.7	20	11,804	5.7
645	School equipment, supplies	403	0.4	13	7,560	5.3
900	Toys, games, athletic goods	552	0.5	9	5,398	10.2
	Commodities, n.e.c., including labor, service and rental receipts	5,114	5.0	(NA)	(NA)	(NA)
	South Atlantic Division					
	All establishments (number).....230					
	Total sales ($1,000).....$128,588					
	Sales reported by commodity line, total	121,936	100.0	216	xxx	xxx
020	Confectionery	759	0.6	9	4,301	17.6
150	Drugs, druggist sundries	1,066	0.9	16	8,916	12.0
160	Soaps, detergents	272	0.2	18	6,544	4.2
161	Fountain pens, mechanical pencils	396	0.3	16	11,420	3.5
162	Stationers', office supplies, artists' materials	316	0.3	8	3,384	9.3
164	Writing and printing paper	18,470	15.1	50	54,089	34.1
165	Wrapping paper and paper products	94,634	77.6	216	121,936	77.6
	COARSE PAPER AND PRODUCTS WHOLESALERS—Con.					
	South Atlantic Division—Con.					
410	Electrical appliances, radio and television sets	593	0.5	5	3,476	17.1
611	Laundry, dry cleaning equipment, supplies	374	0.3	9	5,873	6.4
621	Janitors' supplies	664	0.5	37	17,499	3.8
645	School equipment, supplies	733	0.6	23	15,127	4.8
	Commodities, n.e.c., including labor, service and rental receipts	3,659	3.0	(NA)	(NA)	(NA)
	East South Central Division					
	All establishments (number).....91					
	Total sales ($1,000).....$48,070					
	Sales reported by commodity line, total	46,761	100.0	88	xxx	xxx
150	Drugs, druggist sundries	610	1.3	18	7,989	7.6
	Toiletries, cosmetics	58		5	1,125	5.2
	Other drugs, druggist sundries	273		(NA)	(NA)	(NA)
	Not reported in detail	279		8	3,898	7.2
151	Paints, varnishes	69	0.1	6	4,663	1.5
160	Soaps, detergents	210	0.4	14	7,007	3.0
	Laundry soaps, chips, powders	122		7	5,015	2.4
	Other soaps, detergents	21		(NA)	(NA)	(NA)
	Not reported in detail	67		5	987	6.8
161	Fountain pens, mechanical pencils	211	0.5	18	12,453	1.7
162	Stationers', office supplies, artists' materials	395	0.8	12	11,737	3.4
164	Writing and printing paper	6,903	14.8	35	30,648	22.5
165	Wrapping paper and paper products	34,040	72.8	88	46,761	72.8
240	Dry goods, notions	174	0.4	9	2,011	8.7
302	Kitchen utensils, miscellaneous homewares	178	0.4	7	6,016	3.0
410	Electrical appliances, radio and television sets	289	0.6	6	5,534	5.2
450	Hardware	91	0.2	7	5,668	1.6
611	Laundry, dry cleaning equipment, supplies	422	0.9	10	6,475	6.5
621	Janitors' supplies	463	1.0	25	16,350	2.8
645	School equipment, supplies	1,563	3.3	27	18,116	8.6
900	Toys, games, athletic goods	155	0.3	6	5,260	2.9
	Commodities, n.e.c.	988	2.1	(NA)	(NA)	(NA)
	West South Central Division					
	All establishments (number).....100					
	Total sales ($1,000).....$56,953					
	Sales reported by commodity line, total	53,841	100.0	89	xxx	xxx
150	Drugs, druggist sundries	182	0.3	6	1,439	12.6
160	Soaps, detergents	57	0.1	8	2,093	2.7
161	Fountain pens, mechanical pencils	140	0.3	7	2,468	5.7
162	Stationers', office supplies, artists' materials	930	1.7	5	7,201	12.9
164	Writing and printing paper	6,690	12.4	25	23,608	28.3
165	Wrapping paper and paper products	42,858	79.6	89	53,841	79.6
302	Kitchen utensils, miscellaneous homewares	254	0.5	5	1,310	19.4
621	Janitors' supplies	1,136	2.1	19	10,915	10.4
645	School equipment, supplies	184	0.3	7	2,578	7.1
900	Toys, games, athletic goods	608	1.1	10	5,900	10.3
	Commodities, n.e.c.	802	1.5	(NA)	(NA)	(NA)
	Mountain Division					
	All establishments (number).....50					
	Total sales ($1,000).....$33,876					
	Sales reported by commodity line, total	33,876	100.0	50	xxx	xxx
160	Soaps, detergents	137	0.4	10	5,169	2.7
162	Stationers', office supplies, artists' materials	463	1.4	11	10,531	4.4
164	Writing and printing paper	6,862	20.3	30	29,067	23.6
165	Wrapping paper and paper products	24,036	71.0	50	33,876	71.0
621	Janitors' supplies	263	0.8	8	4,361	6.0
	Commodities, n.e.c., including labor, service and rental receipts	2,115	6.2	(NA)	(NA)	(NA)
	Pacific Division					
	All establishments (number).....213					
	Total sales ($1,000).....$138,803					
	Sales reported by commodity line, total	127,854	100.0	172	xxx	xxx
150	Drugs, druggist sundries	426	0.3	6	4,192	10.2

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	COARSE PAPER AND PRODUCTS WHOLESALERS—Con.					
	Pacific Division—Con.					
151	Paints, varnishes	212	0.2	10	3,254	6.5
154	Industrial chemicals, acids, gases, etc.	172	0.1	6	1,779	9.7
160	Soaps, detergents	643	0.5	25	9,097	7.1
161	Fountain pens, mechanical pencils	278	0.2	17	36,923	0.8
162	Stationers', office supplies, artists' materials	426	0.3	10	4,052	10.5
164	Writing and printing paper	23,319	18.2	53	81,782	28.5
165	Wrapping paper and paper products	94,752	74.1	172	127,854	74.1
302	Kitchen utensils, miscellaneous home-wares	752	0.6	7	32,952	2.3
450	Hardware	345	0.3	13	7,893	4.4
570	Industrial equipment, supplies	205	0.2	7	2,347	8.7
621	Janitors' supplies	2,147	1.7	41	13,609	15.8
645	School equipment, supplies	480	0.4	15	6,535	7.3
900	Toys, games, athletic goods	230	0.2	8	33,773	0.7
	Commodities, n.e.c., including labor, service and rental receipts	3,467	2.7	(NA)	(NA)	(NA)
	PRINTING AND FINE PAPER DISTRIBUTORS					
	New England Division					
	All establishments (number).....74 Total sales ($1,000).....$37,917 Sales reported by commodity line, total	35,642	100.0	65	xxx	xxx
164	Writing and printing paper	32,315	90.7	65	35,642	90.7
165	Wrapping paper and paper products	2,946	8.3	13	9,229	31.9
	Commodities, n.e.c.	381	1.1	(NA)	(NA)	(NA)
	Middle Atlantic Division					
	All establishments (number).....358 Total sales ($1,000).....$550,212 Sales reported by commodity line, total	525,867	100.0	325	xxx	xxx
150	Drugs, druggist sundries	564	0.1	5	1,778	31.7
161	Fountain pens, mechanical pencils	966	0.2	9	3,355	28.8
162	Stationers', office supplies, artists' materials	663	0.1	17	41,704	1.6
163	Wallpaper	1,042	0.2	4	3,414	30.5
164	Writing and printing paper	492,648	93.7	325	525,867	93.7
165	Wrapping paper and paper products	24,603	4.7	54	142,052	17.3
645	School equipment, supplies	687	0.1	6	8,480	8.1
	Commodities, n.e.c., including labor, service and rental receipts	4,694	0.9	(NA)	(NA)	(NA)
	East North Central Division					
	All establishments (number).....167 Total sales ($1,000).....$308,900 Sales reported by commodity line, total	298,846	100.0	152	xxx	xxx
162	Stationers', office supplies, artists' materials	5,393	1.8	13	44,767	12.0
164	Writing and printing paper	247,124	82.7	152	298,846	82.7
165	Wrapping paper and paper products	42,411	14.2	52	160,331	26.5
645	School equipment, supplies	1,228	0.4	8	34,990	3.5
	Commodities, n.e.c., including labor, service and rental receipts	2,690	0.9	(NA)	(NA)	(NA)
	West North Central Division					
	All establishments (number).....63 Total sales ($1,000).....$87,310 Sales reported by commodity line, total	78,843	100.0	60	xxx	xxx
162	Stationers', office supplies, artists' materials	2,289	2.9	6	22,731	10.1
164	Writing and printing paper	61,885	78.5	60	78,843	78.5
165	Wrapping paper and paper products	9,732	12.3	27	52,341	18.6
	Commodities, n.e.c.	4,937	6.3	(NA)	(NA)	(NA)
	South Atlantic Division					
	All establishments (number).....65 Total sales ($1,000).....$62,480 Sales reported by commodity line, total	62,480	100.0	65	xxx	xxx
161	Fountain pens, mechanical pencils	131	0.2	4	1,711	7.7
164	Writing and printing paper	56,902	91.1	65	62,480	91.1
165	Wrapping paper and paper products	5,052	8.1	19	16,574	30.5
	Commodities, n.e.c.	395	0.6	(NA)	(NA)	(NA)

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	PRINTING AND FINE PAPER DISTRIBUTORS—Con.					
	East South Central Division					
	All establishments (number).....22 Total sales ($1,000).....$22,559 Sales reported by commodity line, total	22,439	100.0	20	xxx	xxx
164	Writing and printing paper	18,730	83.5	20	22,439	83.5
165	Wrapping paper and paper products	3,636	16.2	10	17,500	20.8
	Commodities, n.e.c.	73	0.3	(NA)	(NA)	(NA)
	West South Central Division					
	All establishments (number).....53 Total sales ($1,000).....$66,678 Sales reported by commodity line, total	66,678	100.0	53	xxx	xxx
162	Stationers', office supplies, artists' materials	1,986	3.0	9	16,354	12.1
164	Writing and printing paper	49,756	74.6	53	66,678	74.6
165	Wrapping paper and paper products	14,361	21.5	25	54,358	26.4
900	Toys, games, athletic goods	434	0.7	4	2,755	15.8
	Commodities, n.e.c.	141	0.2	(NA)	(NA)	(NA)
	Mountain Division					
	All establishments (number).....13 Total sales ($1,000).....$11,589 Sales reported by commodity line, total	10,513	100.0	11	xxx	xxx
164	Writing and printing paper	7,035	66.9	11	10,513	66.9
165	Wrapping paper and paper products	2,951	28.1	5	9,190	32.1
	Commodities, n.e.c.	527	5.0	(NA)	(NA)	(NA)
	Pacific Division					
	All establishments (number).....50 Total sales ($1,000).....$100,357 Sales reported by commodity line, total	99,350	100.0	47	xxx	xxx
162	Stationers', office supplies, artists' materials	305	0.3	6	5,063	6.0
164	Writing and printing paper	67,569	68.0	47	99,350	68.0
165	Wrapping paper and paper products	30,387	30.6	20	90,226	33.7
	Commodities, n.e.c.	1,089	1.1	(NA)	(NA)	(NA)
	STATIONERY, OFFICE SUPPLIES WHOLESALERS					
	New England Division (Not analyzed by commodity line)					
	Middle Atlantic Division					
	All establishments (number).....518 Total sales ($1,000).....$140,367 Sales reported by commodity line, total	117,853	100.0	384	xxx	xxx
161	Fountain pens, mechanical pencils	17,528	14.9	93	40,219	43.6
162	Stationers', office supplies, artists' materials	84,400	71.6	332	95,473	88.4
164	Writing and printing paper	3,949	3.4	48	15,732	25.1
165	Wrapping paper and paper products	202	0.2	14	2,572	7.9
300	Furniture and fixtures	1,613	1.4	31	8,206	19.7
630	Photographic goods	146	0.1	6	2,128	6.9
645	School equipment, supplies	2,370	2.0	25	8,225	28.8
650	Office machines	1,595	1.4	51	14,252	11.2
	Adding, accounting, statistical machines	95		10	1,894	5.0
	Duplicating machines	689		22	5,766	11.9
	Typewriters	109		13	2,491	4.4
	Other office machines	240		(NA)	(NA)	(NA)
	Not reported in detail	462		22	8,022	5.8
885	Books, magazines, printed materials	483	0.4	16	4,443	10.9
900	Toys, games, athletic goods	466	0.4	15	2,077	22.4
	Commodities, n.e.c.	4,820	4.1	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	281	0.2	15	2,992	9.4
	East North Central Division					
	All establishments (number).....331 Total sales ($1,000).....$74,155 Sales reported by commodity line, total	52,045	100.0	228	xxx	xxx
150	Drugs, druggist sundries	143	0.3	4	768	18.6
161	Fountain pens, mechanical pencils	1,539	3.0	31	8,403	18.3
162	Stationers', office supplies, artists' materials	39,214	75.3	214	47,842	82.0

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	STATIONERY, OFFICE SUPPLIES WHOLESALERS—Con.					
	East North Central Division—Con.					
164	Writing and printing paper	1,303	2.5	23	7,254	18.0
165	Wrapping paper and paper products	382	0.7	9	3,264	11.7
300	Furniture and fixtures	3,020	5.8	36	9,383	32.2
645	School equipment, supplies	890	1.7	11	4,152	21.4
650	Office machines	1,700	3.3	53	13,207	12.9
	Adding, accounting, statistical machines	114		15	2,618	4.4
	Duplicating machines	597		19	5,032	11.9
	Typewriters	155		16	3,266	4.7
	Other office machines	120		(NA)	(NA)	(NA)
	Not reported in detail	714		24	6,658	10.7
885	Books, magazines, printed materials	127	0.2	12	3,048	4.2
890	Jewelry, silverware, trophies	138	0.3	8	2,764	5.0
900	Toys, games, athletic goods	246	0.5	7	2,678	9.2
	Commodities, n.e.c.	2,892	5.6	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	451	0.9	22	4,653	9.7
	West North Central Division					
	All establishments (number).....121					
	Total sales ($1,000).....$27,911					
	Sales reported by commodity line, total	20,199	100.0	92	xxx	xxx
161	Fountain pens, mechanical pencils	511	2.5	19	3,593	14.2
162	Stationers', office supplies, artists' materials	10,999	54.5	79	15,215	72.3
164	Writing and printing paper	1,039	5.1	11	4,565	22.8
300	Furniture and fixtures	845	4.2	16	3,526	24.0
302	Kitchen utensils, miscellaneous home-wares	106	0.5	5	559	19.0
645	School equipment, supplies	189	0.9	10	1,531	12.3
650	Office machines	611	3.0	24	4,334	14.1
	Adding, accounting, statistical machines	133		5	740	18.0
	Duplicating machines	182		7	1,556	11.7
	Typewriters	33		5	633	5.2
	Other office machines	81		7	1,650	4.9
	Not reported in detail	182		13	2,213	8.2
885	Books, magazines, printed materials	338	1.7	5	1,245	27.1
	Commodities, n.e.c.	5,412	26.8	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	149	0.7	7	1,462	10.2
	South Atlantic Division					
	All establishments (number).....136					
	Total sales ($1,000).....$26,322					
	Sales reported by commodity line, total	21,577	100.0	100	xxx	xxx
161	Fountain pens, mechanical pencils	1,527	7.1	31	9,694	15.8
162	Stationers', office supplies, artists' materials	14,905	69.1	93	20,678	72.1
164	Writing and printing paper	1,613	7.5	12	5,777	27.9
300	Furniture and fixtures	1,242	5.8	19	5,071	24.5
645	School equipment, supplies	106	0.5	8	4,209	2.5
650	Office machines	714	3.3	31	5,385	13.3
	Adding, accounting, statistical machines	90		11	1,560	5.8
	Duplicating machines	369		12	2,975	12.4
	Typewriters	41		8	882	4.6
	Other office machines	70		(NA)	(NA)	(NA)
	Not reported in detail	144		11	1,552	9.3
885	Books, magazines, printed materials	415	1.9	9	1,977	21.0
	Commodities, n.e.c.	895	4.1	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	160	0.7	12	2,821	5.7
	East South Central Division (Not analyzed by commodity line)					
	West South Central Division (Not analyzed by commodity line)					
	Mountain Division (Not analyzed by commodity line)					
	Pacific Division					
	All establishments (number).....126					
	Total sales ($1,000).....$31,086					
	Sales reported by commodity line, total	24,711	100.0	81	xxx	xxx
161	Fountain pens, mechanical pencils	9,351	37.8	17	12,517	74.7
162	Stationers', office supplies, artists' materials	10,870	44.0	72	14,851	73.2
	STATIONERY, OFFICE SUPPLIES WHOLESALERS—Con.					
	Pacific Division—Con.					
164	Writing and printing paper	75	0.3	5	1,158	6.5
300	Furniture and fixtures	1,047	4.2	9	4,078	25.7
645	School equipment, supplies	157	0.6	4	1,323	11.9
650	Office machines	1,079	4.4	19	4,940	21.8
	Commodities, n.e.c.	1,865	7.5	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	267	1.1	12	3,632	7.4
	WALLPAPER WHOLESALERS					
	All Divisions (Not analyzed by commodity line)					
	MOTOR VEHICLE DISTRIBUTORS					
	All Divisions (Not analyzed by commodity line)					
	AUTOMOTIVE EQUIPMENT, TIRE, TUBE WHOLESALERS					
	New England Division					
	All establishments (number).....709					
	Total sales ($1,000).....$167,116					
	Sales reported by commodity line, total	152,007	100.0	616	xxx	xxx
151	Paints, varnishes	378	0.2	12	6,907	5.5
350	Motor vehicles	472	0.3	16	2,533	18.6
	Passenger cars (used)	36		6	674	5.3
	Trucks, truck-tractors, truck-trailers	316		6	1,383	22.8
	Not reported in detail	120		4	476	25.2
360	Automotive parts, supplies, etc.	136,916	90.1	616	152,007	90.1
	Automotive parts and accessories	67,548		400	100,986	66.9
	Tires and tubes	18,956		181	54,592	34.7
	Automotive tools and shop equipment	6,277		205	55,830	11.2
	Other automotive supplies	11,829		237	60,011	19.7
	Not reported in detail	32,306		144	35,068	92.1
410	Electrical appliances, radio and television sets	2,176	1.4	37	16,002	13.6
450	Hardware	1,170	0.8	23	9,675	12.1
	Shelf, light hardware	475		19	8,349	5.7
	Other hardware	552		(NA)	(NA)	(NA)
	Not reported in detail	143		1	(D)	(D)
501	Garden machinery and equipment	329	0.2	24	13,924	2.4
530	General purpose industrial machinery, equipment	423	0.3	10	4,273	9.9
570	Industrial equipment, supplies	903	0.6	21	6,689	13.5
	Abrasives, abrasive materials	41		9	2,311	1.8
	Valves and fittings (exc. plumbing)	66		4	1,296	5.1
	Miscellaneous industrial equipment supplies	744		9	4,079	18.2
	Not reported in detail	52		1	(D)	(D)
812	Second-hand merchandise	477	0.3	13	1,746	27.3
900	Toys, games, athletic goods	1,412	0.9	19	11,641	12.1
	Commodities, n.e.c.	3,836	2.5	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	3,515	2.3	201	51,083	6.9
	Middle Atlantic Division					
	All establishments (number)...2,273					
	Total sales ($1,000).....$578,313					
	Sales reported by commodity line, total	503,441	100.0	1,966	xxx	xxx
350	Motor vehicles	3,268	0.6	51	18,118	18.0
	Passenger cars (new)	219		6	1,555	14.1
	Passenger cars (used)	383		15	4,687	8.2
	Trucks, truck-tractors, truck-trailers	2,206		30	9,045	24.4
	Other motor vehicles	140		4	1,975	7.1
	Not reported in detail	320		5	3,266	9.8
360	Automotive parts, supplies, etc.	459,416	91.3	1,966	503,441	91.3
	Automotive parts and accessories	230,187		1,194	319,548	72.0
	Tires and tubes	61,787		442	139,351	44.3
	Automotive tools and shop equipment	15,055		574	133,068	11.3
	Other automotive supplies	27,055		644	147,659	18.3
	Not reported in detail	125,332		538	139,944	89.6

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS, 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	AUTOMOTIVE EQUIPMENT, TIRE, TUBE WHOLESALERS—Con.					
	Middle Atlantic Division—Con.					
410	Electric appliances, radio and television sets	8,310	1.7	59	42,534	19.5
450	Hardware	893	0.2	28	13,038	6.8
	Shelf, light hardware	400		17	9,512	4.2
	Other hardware	194		(NA)	(NA)	(NA)
	Not reported in detail	299		8	3,261	9.2
470	Air-conditioning equipment	752	0.1	12	16,762	4.5
501	Garden machinery and equipment	794	0.2	45	20,646	3.8
570	Industrial equipment, supplies	3,326	0.7	41	19,366	17.2
812	Second-hand merchandise	1,373	0.3	38	3,426	40.1
900	Toys, games, athletic goods	3,444	0.7	32	21,495	16.0
	Commodities, n.e.c.	11,807	2.3	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	10,058	2.0	514	141,861	7.1
	East North Central Division					
	All establishments (number)...2,699					
	Total sales ($1,000).....$630,288					
	Sales reported by commodity line, total	537,130	100.0	2,298	xxx	xxx
151	Paints, varnishes	857	0.2	47	19,752	4.3
350	Motor vehicles	3,910	0.7	60	12,143	32.2
	Passenger cars (new)	499		4	1,601	31.2
	Passenger cars (used)	1,302		35	6,088	21.4
	Trucks, truck-tractors, truck-trailers	1,439		21	5,844	24.6
	Other motor vehicles	488		(NA)	(NA)	(NA)
	Not reported in detail	182		5	392	46.4
360	Automotive parts, supplies, etc.	494,402	92.0	2,298	537,130	92.0
	Automotive parts and accessories	234,551		1,238	319,026	73.5
	Tires and tubes	43,937		401	123,922	35.5
	Automotive tools and shop equipment	18,650		680	171,087	10.9
	Other automotive supplies	29,297		773	181,590	16.1
	Not reported in detail	167,967		859	182,025	92.3
410	Electrical appliances, radio and television sets	4,706	0.9	51	33,675	14.0
450	Hardware	1,571	0.3	30	13,978	11.2
	Shelf, light hardware	659		8	9,549	6.9
	Other hardware	529		(NA)	(NA)	(NA)
	Not reported in detail	383		12	2,009	19.1
501	Garden machinery and equipment	1,121	0.2	70	29,225	3.8
510	Farm, dairy machinery	720	0.1	27	8,295	8.7
570	Industrial equipment, supplies	2,053	0.4	66	18,423	11.1
	Abrasives, abrasive materials	490		41	9,343	5.2
	Industrial leather, belting, packing	4		4	1,521	0.3
	Mechanical rubber goods	233		9	3,826	6.1
	Other industrial equipment, supplies	77		(NA)	(NA)	(NA)
	Miscellaneous industrial equipment, supplies	1,121		26	8,882	12.6
	Not reported in detail	128		10	2,404	5.3
812	Second-hand merchandise	2,664	0.5	60	6,572	40.5
900	Toys, games, athletic goods	2,552	0.5	25	17,596	14.5
	Commodities, n.e.c.	10,129	1.9	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	12,445	2.3	829	188,492	6.6
	West North Central Division					
	All establishments (number)...1,450					
	Total sales ($1,000).....$356,674					
	Sales reported by commodity lines, total	328,056	100.0	1,262	xxx	xxx
151	Paints, varnishes	625	0.2	36	28,837	2.2
350	Motor vehicles	1,235	0.4	24	5,110	24.2
	Passenger cars (used)	63		7	771	8.2
	Trucks, truck-tractors, truck-trailers	1,128		13	4,016	28.1
	Other motor vehicles	41		(NA)	(NA)	(NA)
	Not reported in detail	3		1	(D)	(D)
360	Automotive parts, supplies, etc.	289,814	88.3	1,262	328,056	88.3
	Automotive parts and accessories	146,084		828	220,505	66.2
	Tires and tubes	28,832		381	127,706	22.6
	Automotive tools and shop equipment	13,137		539	141,117	9.3
	Other automotive supplies	16,610		553	154,455	10.8
	Not reported in detail	85,151		28	93,395	91.2
	AUTOMOTIVE EQUIPMENT, TIRE, TUBE WHOLESALERS—Con.					
	West North Central Division—Con.					
400	Electrical wiring supplies, construction materials	637	0.2	17	20,028	3.2
410	Electrical appliances, radio and television sets	3,425	1.0	90	47,155	7.3
450	Hardware	3,042	0.9	33	29,647	10.3
	Builders' hardware	109		5	18,965	0.6
	Heavy hardware	192		6	909	21.1
	Shelf, light hardware	1,197		17	24,059	5.0
	All other hardware	921		9	19,866	4.6
	Not reported in detail	623		9	4,549	13.7
470	Air-conditioning equipment	968	0.3	45	31,299	3.1
501	Garden machinery and equipment	1,518	0.5	86	42,219	3.6
510	Farm, dairy machinery	1,736	0.5	30	15,724	11.0
	Tractors and equipment (farm)	700		9	4,293	16.3
	Harvesting machinery and equipment	110		7	3,894	2.8
	Land preparation, planting, cultivating machinery and parts	11		4	1,225	0.9
	Irrigation equipment	28		5	1,294	2.2
	Other farm, dairy machinery	357		(NA)	(NA)	(NA)
	Not reporting in detail	530		8	6,218	8.5
520	Construction, mining, excavating machinery equipment	536	0.2	6	3,968	13.5
530	General purpose industrial machinery, equipment	949	0.3	28	12,861	7.4
	Compressors, pumps	76		16	7,557	1.0
	Cranes, derricks, hoists, winches	95		9	4,216	2.3
	Mechanical power transmission equipment (nonelectric)	426		14	7,537	5.7
	Other general purpose industrial machinery, equipment	183		(NA)	(NA)	(NA)
	Not reported in detail	169		3	3,055	5.5
570	Industrial equipment, supplies	1,447	0.4	41	19,701	7.3
	Abrasives, abrasive materials	145		16	8,417	1.7
	Mechanical rubber goods	60		9	4,723	1.3
	Rope, cordage, twine	53		7	4,186	1.3
	Miscellaneous industrial equipment, supplies	535		14	5,489	9.7
	Other industrial equipment, supplies	15		(NA)	(NA)	(NA)
	Not reported in detail	639		10	6,062	10.5
812	Second-hand merchandise	890	0.3	28	2,321	38.3
900	Toys, games, athletic goods	3,613	1.1	20	23,216	15.6
	Commodities, n.e.c.	11,059	3.4	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	6,562	2.0	380	86,034	7.6
	South Atlantic Division					
	All establishments (number)...1,799					
	Total sales ($1,000).....$415,918					
	Sales reported by commodity line, total	363,922	100.0	1,484	xxx	xxx
151	Paints, varnishes	759	0.2	26	31,806	2.4
350	Motor vehicles	2,086	0.6	46	8,266	25.2
	Passenger cars (used)	179		19	3,293	5.4
	Trucks, truck-tractors, truck-trailers	1,234		26	4,932	25.0
	Other motor vehicles	286		(NA)	(NA)	(NA)
	Not reported in detail	387		4	506	76.5
360	Automotive parts, supplies, etc.	322,900	88.7	1,484	363,922	88.7
	Automotive parts and accessories	140,114		890	219,589	63.8
	Tires and tubes	34,888		364	121,525	28.7
	Automotive tools and shop equipment	14,820		498	147,119	10.1
	Other automotive supplies	23,013		584	157,459	14.6
	Not reported in detail	110,065		448	115,658	95.2
400	Electrical wiring supplies, construction materials	385	0.1	10	26,352	1.5
410	Electrical appliances, radio and television sets	4,567	1.3	59	48,798	9.4
450	Hardware	2,661	0.7	15	29,078	9.2
	Builders' hardware	127		6	25,256	0.5
	Shelf, light hardware	1,349		10	26,161	5.2
	Other hardware	1,185		(NA)	(NA)	(NA)
470	Air-conditioning equipment	673	0.2	19	31,132	2.2
501	Garden machinery and equipment	2,111	0.6	55	45,515	4.6

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	AUTOMOTIVE EQUIPMENT, TIRE, TUBE WHOLESALERS—Con.					
	South Atlantic Division—Con.					
530	General purpose industrial machinery, equipment	893	0.2	22	7,683	11.6
	Compressors, pumps	63		9	4,231	1.5
	Cranes, derricks, hoists, winches	6		4	2,843	0.2
	Mechanical power transmission equipment (nonelectric)	235		4	2,796	8.4
	Other general purpose industrial machinery, equipment	372		(NA)	(NA)	(NA)
	Not reported in detail	217		5	1,686	12.9
570	Industrial equipment, supplies	779	0.2	34	12,479	6.2
	Abrasives, abrasive materials	194		17	6,438	3.0
	Mechanical rubber goods	66		8	3,627	1.8
	Other industrial equipment, supplies	280		(NA)	(NA)	(NA)
	Not reported in detail	239		7	2,945	8.1
812	Second-hand merchandise	1,183	0.3	17	3,791	31.2
900	Toys, games, athletic goods	5,414	1.5	21	32,532	16.6
	Commodities, n.e.c.	11,357	3.1	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	8,154	2.2	443	113,348	7.2
	East South Central Division					
	All establishments (number).....878					
	Total sales ($1,000).....$171,946					
	Sales reported by commodity line, total	150,699	100.0	762	xxx	xxx
151	Paints, varnishes	164	0.1	11	9,248	1.8
300	Furniture and fixtures	199	0.1	11	7,949	2.5
350	Motor vehicles	348	0.2	13	1,833	19.0
	Passenger cars (used)	22		6	290	7.6
	Trucks, truck-tractors, truck-trailers	237		7	1,298	18.3
	Other motor vehicles	89		(NA)	(NA)	(NA)
360	Automotive parts, supplies, etc.	136,179	90.4	762	150,699	90.4
	Automotive parts and accessories	75,098		521	99,877	75.2
	Tires and tubes	10,339		193	46,434	22.3
	Automotive tools and shop equipment	4,735		301	62,415	7.6
	Other automotive supplies	8,392		309	64,850	12.9
	Not reported in detail	37,615		193	41,746	90.1
400	Electrical wiring supplies, construction material	297	0.2	8	9,756	3.0
410	Electrical appliances, radio and television sets	1,808	1.2	12	14,417	12.5
470	Air-conditioning equipment	330	0.2	8	10,202	3.2
501	Garden machinery and equipment	434	0.3	18	10,119	4.3
510	Farm, dairy machinery,	278	0.2	8	1,581	17.6
570	Industrial equipment, supplies	892	0.6	15	4,790	18.6
812	Second-band merchandise	329	0.2	12	1,410	23.3
900	Toys, games, athletic goods	1,000	0.7	6	7,003	14.3
	Commodities, n.e.c.	4.542	3.0	(NA)	(NA)	(NA)
975	Labor, service and rentala receipts	3,899	2.6	199	56,295	6.9
	West South Central Division					
	All establishments (number)...1,574					
	Total sales ($1,000).....$324,635					
	Sales reported by commodity line, total	282,950	100.0	1,336	xxx	xxx
151	Paints, varnishes	425	0.2	20	19,193	2.2
350	Motor vehicles	2,650	0.9	26	7,921	33.5
	Passenger cars (used)	200		8	2,121	9.4
	Trucks, truck-tractors, truck-trailers	1,408		18	4,812	29.3
	Other motor vehicles	563		(NA)	(NA)	(NA)
	Not reported in detail	479		1	(D)	(0)
360	Automotive parts, supplies, etc.	253,890	89.7	1,336	282,950	89.7
	Automotive parts and accessories	141,668		864	192,197	73.7
	Tires and tubes	19,163		290	73,892	25.9
	Automotive tools and shop equipment	8,508		501	112,709	7.5
	Other automotive supplies	16,999		557	125,724	13.5
	Not reported in detail	67,552		376	75,474	89.5
410	Electrical appliances, radio and television sets	2,520	0.9	37	25,833	9.8
450	Hardware	2,162	0.8	19	19,670	11.0
	Builders' hardware	90		4	16,038	0.6
	Shelf, light hardware	809		12	17,550	4.6
	Other hardware	833		(NA)	(NA)	(NA)
	Not reported in detail	430		6	1,675	25.7
	AUTOMOTIVE EQUIPMENT, TIRE, TUBE WHOLESALERS—Con.					
	West South Central Division—Con.					
470	Air-conditioning equipment	691	0.2	21	21,408	3.2
501	Garden machinery and equipment	957	0.3	35	22,639	4.2
510	Farm, dairy machinery	438	0.2	20	3,449	12.7
	Tractors and equipment (farm)	199		12	2,204	9.0
	Land preparation, planting, cultivating machinery and parts	90		4	663	13.6
	Other farm, dairy machinery	9		(NA)	(NA)	(NA)
	Not reported in detail	140		2	(D)	(D)
530	General purpose industrial machinery, equipment	472	0.2	15	4,554	10.4
	Compressors, pumps	20		8	2,310	0.9
	Fans, blowers (industrial equipment)	6		4	885	0.7
	Other general purpose industrial machinery, equipment	435		(NA)	(NA)	(NA)
	Not reported in detail	11		1	(D)	(D)
570	Industrial equipment, supplies	394	0.1	29	6,360	6.2
	Abrasives, abrasive materials	98		18	4,490	2.2
	Mechanical rubber goods	11		5	1,295	0.8
	Valves and fittings (except plumbing)	7		4	493	1.4
	Other industrial equipment, supplies	161		(NA)	(NA)	(NA)
	Not reported in detail	117		5	1,005	11.6
812	Second-hand merchandise	1,394	0.5	30	2,868	48.6
900	Toys, games, athletic goods	2,578	0.9	10	17,583	14.7
	Commodities, n.e.c.	9,238	3.3	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	5,141	1.8	308	75,907	6.8
	Mountain Division					
	All establishments (number).....676					
	Total sales ($1,000).....$151,567					
	Sales reported by commodity line, total,	130,625	100.0	583	xxx	xxx
350	Motor vehicles	1,191	0.9	14	5,286	22.5
	Trucks, truck-tractors, truck-trailers	1,018		9	4,386	23.2
	Other motor vehicles	50		(NA)	(NA)	(NA)
	Not reported in detail	123		3	765	16.1
360	Automotive parts, supplies, etc.	115,759	88.6	583	130,625	88.6
	Automotive parts and accessories	64,566		399	94,377	68.4
	Tires and tubes	12,183		175	42,668	28.6
	Automotive tools and shop equipment	6,063		253	53,970	11.2
	Other automotive supplies	7,447		251	53,677	13.9
	Not reported in detail	25,500		146	28,773	88.6
400	Electrical wiring supplies, construction materials	753	0.6	21	5,522	13.6
401	Generation, transmission, other apparatus and equipment	285	0.2	8	1,677	17.0
410	Electrical appliances, radio and television sets	1,311	1.0	41	13,374	9.8
450	Hardware	285	0.2	7	2,580	11.0
501	Garden machinery and equipment	305	0.2	20	6,834	4.5
510	Farm, dairy machinery	373	0.3	16	4,756	7.8
	Tractors and equipment (farm)	65		7	1,887	3.4
	Other farm, dairy machinery	239		(NA)	(NA)	(NA)
	Not reported in detail	69		3	1,321	5.2
520	Construction, mining, excavating machinery equipment	730	0.6	11	6,587	11.1
	Miscellaneous equipment and spare parts	511		6	4,038	12.7
	Not reported in detail	219		5	2,549	8.6
530	General purpose industrial machinery, equipment	201	0.2	13	4,220	4.8
	Compressors, pumps	49		5	748	6.6
	Mechanical power transmission equipment (nonelectric)	73		7	2,162	3.4
	Other general purpose industrial machinery	71		(NA)	(NA)	(NA)
	Not reported in detail	8		1	(0)	(D)
570	Industrial equipment, supplies	1,526	1.2	42	12,588	12.1
	Abrasives, abrasive materials	51		12	3,501	1.5
	Mechanical rubber goods	28		7	1,727	1.6
	Other industrial equipment, supplies	1,172		(NA)	(NA)	(NA)
	Not reported in detail	275		3	2,135	12.9
812	Second-hand merchandise	564	0.4	8	1,206	46.8

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	AUTOMOTIVE EQUIPMENT, TIRE, TUBE WHOLESALERS—Con.					
	Mountain Division—Con.					
900	Toys, games, athletic goods	284	0.2	7	2,007	14.2
	Commodities, n.e.c.	3,563	2.7	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	3,495	2.7	162	48,913	7.1
	Pacific Division					
	All establishments (number)...1,919					
	Total sales ($1,000).....$423,721					
	Sales reported by commodity line, total	377,262	100.0	1,624	xxx	xxx
350	Motor vehicles	1,749	0.5	28	7,601	23.0
	Passenger cars (used)	89		8	2,057	4.3
	Trucks, truck-tractors, truck-trailers	1,387		16	5,736	24.2
	Other motor vehicles	46		(NA)	(NA)	(NA)
	Not reported in detail	227		5	731	31.1
360	Automotive parts, supplies, etc.	348,138	92.3	1,624	377,262	92.3
	Automotive parts and accessories	182,362		988	236,377	77.1
	Tires and tubes	27,938		270	66,838	41.8
	Automotive tools and shop equipment	12,994		480	102,657	12.7
	Other automotive supplies	16,914		508	114,853	14.7
	Not reported in detail	107,930		485	112,338	96.1
410	Electrical appliances, radio and television sets	3,511	0.9	21	18,203	19.3
450	Hardware	404	0.1	6	2,281	17.7
510	Farm, dairy machinery	559	0.1	12	6,046	9.2
520	Construction, mining, excavating machinery equipment	525	0.1	12	4,655	11.3
530	General purpose industrial machinery, equipment	834	0.2	32	8,315	10.0
	Compressors, pumps	127		17	4,326	2.9
	Mechanical power transmission equipment (nonelectric)	278		15	3,714	7.5
	Other general purpose industrial machinery	345		(NA)	(NA)	(NA)
	Not reported in detail	84		3	821	10.2
570	Industrial equipment, supplies	2,455	0.7	50	14,692	16.7
	Abrasives, abrasive materials	107		25	6,858	1.6
	Mechanical rubber goods	116		14	4,904	2.4
	Miscellaneous industrial equipment supplies	2,180		32	11,901	18.3
	Other industrial equipment, supplies	49		(NA)	(NA)	(NA)
	Not reported in detail	3		3	448	0.7
812	Second-hand merchandise	2,898	0.8	40	7,511	38.6
900	Toys, games, athletic goods	1,472	0.4	13	9,384	15.7
	Commodities, n.e.c.	5,914	1.6	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	8,803	2.3	564	126,645	7.0
	ELECTRICAL APPARATUS, SUPPLIES DISTRIBUTORS					
	New England Division					
	All establishments (number).....243					
	Total sales ($1,000).....$154,844					
	Sales reported by commodity line, total	149,982	100.0	229	xxx	xxx
400	Electrical wiring supplies, construction materials	85,814	57.2	197	145,212	59.1
	Interior wiring, construction materials	38,664		149	125,057	30.9
	Outside construction materials	12,653		116	113,315	11.2
	Lighting fixtures	13,107		148	124,706	10.5
	Electric lamps	7,822		145	122,812	6.4
	Not reported in detail	13,568		32	17,737	76.5
401	Generation, transmission, other apparatus and equipment	12,807	8.5	88	98,075	13.1
402	Telephone and signal equipment	2,278	1.5	48	64,036	3.6
410	Electrical appliances, radio and television sets	40,861	27.2	112	115,984	35.2
	Radio sets	2,814		53	83,191	3.4
	Television sets	9,344		50	76,409	12.2
	Electric kitchen equipment	13,397		71	89,570	15.0
	Electric home laundry equipment	4,078		57	79,035	5.2
	Electrical housewares	6,917		91	107,624	6.4
	Other electrical appliances	2,343		61	91,407	2.6
	Not reported in detail	1,968		13	7,995	25.9
	ELECTRICAL APPARATUS, SUPPLIES DISTRIBUTORS—Con.					
	New England Division—Con.					
420	Electrical commercial equipment, except commercial refrigeration	874	0.6	19	35,126	2.5
	Cooking, food service equipment	352		10	29,791	1.2
	Other electric commercial equipment	184		6	3,144	5.9
	Not reported in detail	338		3	2,191	15.4
430	Electronic tubes, parts and accessories	2,070	1.4	50	63,127	2.5
	Electronic tubes	582		37	75,973	0.8
	Electronic replacement parts (except tubes)	132		14	26,284	0.5
	Accessories (including testing equipment)	363		20	32,123	1.1
	Intercommunication and sound equipment	307		19	22,416	1.4
	Not reported in detail	686		5	2,390	28.7
450	Hardware	1,138	0.8	29	53,962	2.1
460	Plumbing, heating equipment, supplies	237	0.2	6	3,130	7.6
470	Air-conditioning equipment	1,004	0.7	64	95,124	1.1
	Room air conditioners, under 2 hp.	639		59	91,974	0.7
	Other air-conditioning equipment	270		(NA)	(NA)	(NA)
	Not reported in detail	95		4	2,885	3.3
590	Commercial refrigeration equipment	335	0.2	34	79,250	0.4
	Beverage coolers	50		10	27,914	0.2
	Mechanical drinking water coolers	184		33	78,382	0.2
	Reach-in and walk-in refrigerators	10		5	18,549	0.1
	Other refrigeration equipment	89		(NA)	(NA)	(NA)
	Not reported in detail	2		1	(D)	(D)
591	Parts, supplies, accessories for air conditioning, refrigeration equipment	653	0.4	24	63,272	1.0
	Commodities, n.e.c.	1,033	0.7	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	878	0.6	28	48,146	1.8
	Middle Atlantic Division					
	All establishments (number).....909					
	Total sales ($1,000).....$656,310					
	Sales reported by commodity line, total	605,573	100.0	820	xxx	xxx
360	Automotive parts, supplies, etc.	631	0.1	16	7,855	8.0
400	Electrical wiring supplies, construction materials	357,359	59.0	681	566,823	63.0
	Interior wiring, construction materials	155,406		431	448,949	34.6
	Outside construction materials	38,997		296	361,389	10.8
	Lighting fixtures	61,021		453	442,153	13.8
	Electric lamps	46,126		425	436,411	10.6
	Not reported in detail	55,809		138	69,132	80.7
401	Generation, transmission, other apparatus and equipment	71,482	11.8	254	329,078	21.7
402	Telephone and signal equipment	11,334	1.9	79	163,184	6.9
410	Electrical appliances, radio and television sets	131,622	21.7	268	381,049	34.5
	Radio sets	9,225		107	255,868	3.6
	Television sets	19,124		97	222,405	8.6
	Electric kitchen equipment	43,940		128	257,924	17.0
	Electric home laundry equipment	13,555		98	242,337	5.6
	Electrical housewares	31,038		206	343,530	9.0
	Other electrical appliances	11,132		136	256,384	4.3
	Not reported in detail	3,608		23	22,712	15.9
420	Electrical commercial equipment, except commercial refrigeration	1,241	0.2	28	77,334	1.6
430	Electronic tubes, parts, and accessories	8,039	1.3	94	253,083	3.2
	Electronic tubes	4,042		62	223,930	1.8
	Electronic replacement parts (except tubes)	644		22	89,047	0.7
	Accessories (including testing equipment)	1,424		27	124,718	1.1
	Intercommunication and sound equipment	922		24	62,161	1.5
	Not reported in detail	1,007		21	21,006	4.8
450	Hardware	2,640	0.4	62	140,434	1.9
460	Plumbing, heating equipment, supplies	2,043	0.3	20	11,868	17.2

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS, 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	ELECTRICAL APPARATUS, SUPPLIES DISTRIBUTORS—Con.					
	Middle Atlantic Division—Con.					
470	Air-conditioning equipment	5,010	0.8	155	288,238	1.7
	Room air conditioners, under 2 hp.	3,301		140	270,193	1.2
	Self-contained air conditioners, 2 hp and over	637		17	36,575	1.7
	Other air-conditioning equipment	401		12	21,872	1.8
	Not reported in detail	671		13	17,208	3.9
530	General purpose industrial machinery, equipment	2,453	0.4	14	18,240	13.4
570	Industrial equipment, supplies	1,331	0.2	10	10,057	13.2
590	Commercial refrigeration equipment	2,016	0.3	65	213,458	0.9
	Beverage coolers	213		21	74,621	0.3
	Mechanical drinking water coolers	991		63	211,837	0.5
	Reach-in and walk-in refrigerators	50		12	60,237	0.1
	Other refrigeration equipment	460		27	85,279	0.5
	Not reported in detail	302		1	(D)	(D)
591	Parts, supplies, accessories for air conditioning, refrigeration equipment	2,138	0.4	47	160,379	1.3
	Commodities, n.e.c.	3,649	0.6	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	2,585	0.4	59	136,570	1.9
	East North Central Division					
	All establishments (number).....601 Total sales ($1,000).....$658,282 Sales reported by commodity line, total	632,029	100.0	538	xxx	xxx
300	Furniture and fixtures	715	0.1	5	7,308	9.8
360	Automotive parts, supplies, etc.	959	0.2	7	5,269	18.2
400	Electrical wiring supplies, construction materials	351,157	55.6	459	588,212	59.7
	Interior wiring, construction materials	166,103		325	494,092	33.6
	Outside construction materials	40,058		249	415,292	9.6
	Lighting fixtures	52,883		345	506,005	10.5
	Electric lamps	33,123		327	491,331	6.7
	Not reported in detail	58,990		72	67,916	86.9
401	Generation, transmission, other apparatus and equipment	53,112	8.4	212	375,085	14.2
402	Telephone and signal equipment	15,360	2.4	84	220,797	7.0
410	Electrical appliances, radio and television sets	168,754	26.7	243	474,083	35.6
	Radio sets	6,394		102	334,269	1.9
	Television sets	28,559		93	320,871	8.9
	Electric kitchen equipment	57,968		123	343,062	16.9
	Electric home laundry equipment	22,407		95	316,076	7.1
	Electrical housewares	38,398		210	441,182	8.7
	Other electrical appliances	9,627		128	331,262	2.9
	Not reported in detail	5,401		19	24,040	22.5
420	Electrical commercial equipment, except commercial refrigeration	1,289	0.2	31	90,058	1.4
	Cooking, food service equipment	490		21	82,660	0.6
	Other electric commercial equipment	184		5	2,520	7.3
	Not reported in detail	615		5	4,878	12.6
430	Electronic tubes, parts and accessories	4,620	0.7	96	310,015	1.5
450	Hardware	3,869	0.6	73	193,209	2.0
460	Plumbing, heating equipment, supplies	3,465	0.5	27	23,311	14.9
470	Air-conditioning equipment	8,318	1.3	167	398,090	2.1
	Room air conditioners, under 2 hp.	6,687		151	361,900	1.8
	Self-contained air conditioners, 2 hp and over	181		7	7,729	2.3
	Other air-conditioning equipment	139		7	18,042	0.8
	Not reported in detail	1,311		12	31,058	4.2
530	General purpose industrial machinery, equipment	318	0.1	6	2,676	11.9
570	Industrial equipment, supplies	758	0.1	7	4,804	15.8
590	Commercial refrigeration equipment	1,940	0.3	78	292,374	0.7
	Beverage coolers	281		20	89,602	0.3
	Display cases	33		6	24,024	0.1
	Mechanical drinking water coolers	1,077		77	291,986	0.4
	Reach-in and walk-in refrigerators	30		5	13,396	0.2
	Other refrigeration equipment	519		(NA)	(NA)	(NA)
	ELECTRICAL APPARATUS, SUPPLIES DISTRIBUTORS—Con.					
	East North Central Division—Con.					
591	Parts, supplies, accessories for air conditioning, refrigeration equipment	4,378	0.7	65	263,107	1.7
	Commodities, n.e.c.	7,457	1.2	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	5,560	0.9	74	193,040	2.9
	West North Central Division					
	All establishments (number).....232 Total sales ($1,000).....$251,726 Sales reported by commodity line, total	239,352	100.0	209	xxx	xxx
400	Electrical wiring supplies, construction materials	116,504	48.7	178	231,159	50.4
	Interior wiring, construction materials	57,136		129	200,879	28.4
	Outside construction materials	19,238		116	192,965	10.0
	Lighting fixtures	18,617		141	205,190	9.1
	Electric lamps	10,326		127	206,193	5.0
	Not reported in detail	11,187		26	13,975	80.1
401	Generation, transmission, other apparatus and equipment	21,180	8.8	87	156,707	13.5
402	Telephone and signal equipment	5,326	2.2	35	94,233	5.7
410	Electrical appliances, radio and television sets	78,393	32.8	103	200,762	39.0
	Radio sets	2,656		63	159,218	1.7
	Television sets	18,540		51	147,659	12.6
	Electric kitchen equipment	29,502		63	163,008	18.1
	Electric home laundry equipment	8,540		47	143,169	6.0
	Electrical housewares	12,838		93	191,201	6.7
	Other electrical appliances	4,881		60	155,435	3.1
	Not reported in detail	1,436		4	4,291	33.5
430	Electronic tubes, parts and accessories	1,494	0.6	48	140,013	1.1
450	Hardware	915	0.4	28	85,916	1.1
460	Plumbing, heating equipment, supplies	1,705	0.7	14	9,132	18.7
470	Air-conditioning equipment	6,593	2.8	75	169,383	3.9
	Room air conditioners, under 2 hp.	6,231		70	167,849	3.7
	Other air-conditioning equipment	119		(NA)	(NA)	(NA)
	Not reported in detail	243		5	1,534	15.8
590	Commercial refrigeration equipment	1,058	0.4	41	132,111	0.8
	Beverage coolers	126		15	48,753	0.3
	Mechanical drinking water coolers	482		36	121,612	0.4
	Other refrigeration equipment	214		(NA)	(NA)	(NA)
	Not reported in detail	236		3	3,246	7.3
591	Parts, supplies, accessories for air conditioning, refrigeration equipment	1,644	0.7	37	125,559	1.3
	Commodities, n.e.c.	3,062	1.3	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	1,478	0.6	31	78,401	1.9
	South Atlantic Division					
	All establishments (number).....355 Total sales ($1,000).....$336,565 Sales reported by commodity line, total	334,631	100.0	344	xxx	xxx
360	Automotive parts, supplies, etc.	306	0.1	6	14,254	2.1
400	Electrical wiring supplies, construction materials	161,023	48.1	319	329,793	48.8
	Interior wiring, construction materials	82,363		248	304,946	27.0
	Outside construction materials	28,394		186	280,710	10.1
	Lighting fixtures	23,110		257	305,916	7.6
	Electric lamps	12,796		242	302,351	4.2
	Not reported in detail	14,360		40	17,748	80.9
401	Generation, transmission, other apparatus and equipment	29,544	8.8	145	253,930	11.6
402	Telephone and signal equipment	8,685	2.6	58	124,594	7.0
410	Electrical appliances, radio and television sets	108,963	32.6	168	273,036	40.0
	Radio sets	3,750		81	213,056	1.8
	Television sets	24,873		78	204,330	12.2
	Electric kitchen equipment	47,162		118	242,777	19.4
	Electric home laundry equipment	12,094		76	207,909	5.8
	Electrical housewares	13,396		133	251,778	5.3
	Other electrical appliances	6,004		101	225,446	2.7
	Not reported in detail	1,684		9	10,334	16.3

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B —MERCHANT WHOLESALERS: 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	ELECTRICAL APPARATUS, SUPPLIES DISTRIBUTORS—Con.					
	South Atlantic Division—Con.					
420	Electrical commercial equipment, except commercial refrigeration	945	0.3	44	120,073	0.8
430	Electronic tubes, parts and accessories	2,531	0.8	81	216,095	1.2
	Electronic tubes	932		70	206,845	0.5
	Electronic replacement parts (except tubes)	389		25	77,128	0.5
	Accessories (including testing equipment)	328		27	74,825	0.4
	Intercommunication and sound equipment	784		29	57,311	1.4
	Not reported in detail	98		3	2,523	3.9
450	Hardware	1,603	0.5	54	128,451	1.2
460	Plumbing, heating equipment, supplies	3,098	0.9	28	25,411	12.2
	Plumbing fixtures, equipment	1,114		5	6,719	16.6
	Plumbing pipe fittings, and valves	229		6	6,796	3.4
	Other plumbing, heating equipment and supplies	267		(NA)	(NA)	(NA)
	Not reported in detail	1,488		21	18,465	8.1
470	Air-conditioning equipment	4,869	1.5	111	237,678	2.0
	Room air conditioners, under 2 hp	4,063		103	228,167	1.8
	Self-contained air conditioners, 2 hp and over	277		6	19,656	1.4
	Other air-conditioning equipment	39		7	16,264	0.2
	Not reported in detail	490		6	6,214	7.9
501	Garden machinery and equipment	756	0.2	5	7,403	10.2
530	General purpose industrial machinery, equipment	595	0.2	4	4,841	12.3
570	Industrial equipment, supplies	724	0.2	5	7,403	9.8
590	Commercial refrigeration equipment	2,215	0.7	71	210,806	1.1
	Beverage coolers	237		29	105,628	0.2
	Display cases	414		5	16,511	2.5
	Mechanical drinking water coolers	812		69	208,368	0.4
	Ice making machines	11		4	23,479	0.0
	Reach-in and walk-in refrigerators	136		9	37,774	0.4
	Other refrigeration equipment	528		(NA)	(NA)	(NA)
	Not reported in detail	77		1	(D)	(D)
591	Parts, supplies, accessories for air conditioning, refrigeration equipment	2,078	0.6	58	185,272	1.1
730	Iron and steel wire, wire products	219	0.1	5	7,403	3.0
740	Iron and steel finished products except flat, wire, etc	516	0.2	4	7,253	7.1
750	Iron and steel pipe, tubes	241	0.1	4	7,253	3.3
	Commodities, n.e.c	3,117	0.9	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	2,603	0.8	46	126,620	2.1
	East South Central Division					
	All establishments (number).....114					
	Total sales ($1,000).....$125,356					
	Sales reported by commodity line, total	123,058	100.0	109	xxx	xxx
400	Electrical wiring supplies, construction materials	62,998	51.2	100	119,498	52.7
	Interior wiring, construction materials	29,738		74	107,125	27.8
	Outside construction materials	13,350		65	104,138	12.8
	Lighting fixtures	7,912		82	109,129	7.3
	Electric lamps	3,812		75	102,293	3.7
	Not reported in detail	8,186		15	9,581	85.4
401	Generation, transmission, other apparatus and equipment	12,032	9.8	52	83,558	14.4
402	Telephone and signal equipment	1,825	1.5	21	43,549	4.2
410	Electrical appliances, radio and television sets	34,083	27.7	60	98,756	34.5
	Radio sets	1,316		29	76,696	1.7
	Television sets	7,133		33	75,834	9.4
	Electric kitchen equipment	16,096		38	81,399	19.8
	Electric home laundry equipment	4,172		28	72,209	5.8
	Electrical housewares	2,881		47	88,444	3.3
	Other electrical appliances	2,424		40	75,144	3.2
	Not reported in detail	61		1	(D)	(D)
420	Electrical commercial equipment, except commercial refrigeration	238	0.2	13	33,638	0.7
	ELECTRICAL APPARATUS, SUPPLIES DISTRIBUTORS—Con.					
	East South Central Division—Con.					
430	Electronic tubes, parts, and accessories	1,301	1.1	24	66,887	1.9
450	Hardware	860	0.7	24	55,216	1.6
460	Plumbing, heating equipment, supplies	1,899	1.5	14	9,667	19.6
470	Air-conditioning equipment	4,730	3.8	64	101,997	4.6
590	Commercial refrigeration equipment	483	0.4	27	64,066	0.8
	Beverage coolers	49		6	15,370	0.3
	Mechanical drinking water coolers	261		25	58,032	0.4
	Reach-in and walk-in refrigerators	6		4	10,691	0.1
	Other refrigeration equipment	167		(NA)	(NA)	(NA)
591	Parts, supplies, accessories for air conditioning, refrigeration equipment	822	0.7	22	63,143	1.3
	Commodities, n.e.c	1,636	1.3	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	151	0.1	11	25,762	0.6
	West South Central Division					
	All establishments (number).....250					
	Total sales ($1,000).....$248,894					
	Sales reported by commodity line, total	243,366	100.0	229	xxx	xxx
400	Electrical wiring supplies, construction materials	120,375	49.5	201	232,635	51.7
	Interior wiring, construction materials	61,679		146	211,956	29.1
	Outside construction materials	24,092		128	199,645	12.1
	Lighting fixtures	15,970		156	215,685	7.4
	Electric lamps	7,964		147	213,560	3.7
	Not reported in detail	10,670		29	12,327	86.6
401	Generation, transmission, other apparatus and equipment	25,488	10.5	115	178,443	14.3
402	Telephone and signal equipment	2,287	0.9	52	109,528	2.1
410	Electrical appliances, radio and television sets	72,167	29.7	118	190,889	37.8
	Radio sets	2,197		63	149,000	1.5
	Television sets	17,104		60	143,441	11.9
	Electric kitchen equipment	28,230		68	149,067	18.9
	Electric home laundry equipment	9,770		57	140,583	6.9
	Electrical housewares	10,437		106	181,423	5.8
	Other electrical appliances	4,175		77	153,508	2.7
	Not reported in detail	254		5	4,024	6.3
420	Electrical commercial equipment, except commercial refrigeration	251	0.1	21	48,229	0.5
430	Electronic tubes, parts and accessories	1,440	0.6	54	135,224	1.1
	Electronic tubes	634		47	127,590	0.5
	Electronic replacement parts (except tubes)	225		17	57,215	0.4
	Accessories (including testing equipment)	326		24	71,956	0.5
	Intercommunication and sound equipment	240		21	38,948	0.6
	Not reported in detail	15		1	(D)	(D)
450	Hardware	1,349	0.6	38	82,313	1.6
460	Plumbing, heating equipment, supplies	3,418	1.4	19	12,846	26.6
470	Air-conditioning equipment	8,570	3.5	105	176,510	4.9
	Room air conditioners, under 2 hp	7,432		95	154,190	4.8
	Self-contained air conditioners, 2 hp and over	37		4	4,163	0.9
	Other air-conditioning equipment	716		4	15,993	4.5
	Not reported in detail	385		6	7,051	5.5
530	General purpose industrial machinery, equipment	573	0.2	4	6,184	9.3
570	Industrial equipment, supplies	965	0.4	4	6,246	15.4
590	Commercial refrigeration equipment	1,186	0.5	55	131,293	0.9
	Beverage coolers	129		16	49,541	0.3
	Mechanical drinking water coolers	729		55	131,293	0.6
	Other refrigeration equipment	328		(NA)	(NA)	(NA)
591	Parts, supplies, accessories for air conditioning, refrigeration equipment	1,647	0.7	49	127,651	1.3
750	Iron and steel pipe, tubes	206	0.1	5	6,340	3.2
	Commodities, n.e.c	1,888	0.8	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	1,556	0.6	37	82,890	1.9

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	ELECTRICAL APPARATUS, SUPPLIES DISTRIBUTORS—Con.					
	Mountain Division					
	All establishments (number).....95					
	Total sales ($1,000).....$90,703					
	Sales reported by commodity line, total.....	84,074	100.0	87	xxx	xxx
400	Electrical wiring supplies, construction materials.....	44,684	53.1	80	82,497	54.2
	Interior wiring, construction materials.....	22,934		57	76,462	30.0
	Outside construction materials.....	8,163		51	72,825	11.2
	Lighting fixtures.....	6,876		62	75,682	9.1
	Electric lamps.....	3,297		53	74,823	4.4
	Not reported in detail.....	3,414		10	3,482	98.0
401	Generation, transmission, other apparatus and equipment.....	10,220	12.2	43	69,337	14.7
402	Telephone and signal equipment.....	412	0.5	20	43,491	0.9
410	Electrical appliances, radio and television sets.....	22,025	26.2	42	63,102	34.9
	Radio sets.....	667		23	51,594	1.3
	Television sets.....	5,472		27	53,954	10.1
	Electric kitchen equipment.....	8,911		31	58,624	15.2
	Electric home laundry equipment....	3,123		22	51,693	6.0
	Electrical housewares.....	2,968		35	56,922	5.2
	Other electrical appliances.....	782		26	52,316	1.5
	Not reported in detail.....	102		2	(D)	(D)
430	Electronic tubes, parts and accessories.....	702	0.8	21	53,734	1.3
	Electronic tubes.....	310		18	48,859	0.6
	Electronic replacement parts (except tubes).....	69		8	21,462	0.3
	Accessories (including testing equipment).....	258		11	30,063	0.9
	Intercommunication and sound equipment.....	65		7	16,657	0.4
450	Hardware.....	774	0.9	20	40,629	1.9
460	Plumbing, heating equipment, supplies.	564	0.7	4	1,952	28.9
470	Air-conditioning equipment.....	403	0.5	29	56,106	0.7
590	Commercial refrigeration equipment....	369	0.4	21	50,420	0.7
	Beverage coolers.....	21		5	16,640	0.1
	Mechanical drinking water coolers..	95		18	47,255	0.2
	Other refrigeration equipment.....	253		(NA)	(NA)	(NA)
591	Parts, supplies, accessories for air conditioning, refrigeration equipment	540	0.6	20	49,764	1.1
	Commodities, n.e.c.....	3,035	3.6	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	346	0.4	16	26,837	1.3
	Pacific Division					
	All establishments (number).....360					
	Total sales ($1,000).....$387,778					
	Sales reported by commodity line, total.....	379,336	100.0	330	xxx	xxx
302	Kitchen utensils, miscellaneous bomewares.....	261	0.1	4	1,430	18.3
360	Automotive parts, supplies, etc.....	286	0.1	5	21,339	1.3
400	Electrical wiring supplies, construction materials.....	201,160	53.0	269	348,337	57.7
	Interior wiring, construction materials.....	104,412		180	316,886	32.9
	Outside construction materials.....	33,725		141	273,118	12.3
	Ligbting fixtures.....	30,542		191	311,695	9.8
	Electric lamps.....	17,030		178	314,009	5.4
	Not reported in detail.....	15,451		42	17,202	89.8
401	Generation, transmission, other apparatus and equipment.....	37,684	10.0	120	235,799	16.0
402	Telepbone and signal equipment.....	8,252	2.2	51	143,297	5.8
410	Electrical appliances, radio and television sets.....	108,592	28.6	123	285,804	38.0
	Radio sets.....	3,712		61	218,695	1.7
	Television sets.....	16,981		57	206,736	8.2
	Electric kitchen equipment.....	41,118		88	253,576	16.2
	Electric home laundry equipment....	20,030		57	214,254	9.3
	Electrical housewares.....	20,784		103	270,329	7.7
	Other electrical appliances.....	4,263		64	203,767	2.1
	Not reported in detail.....	1,704		5	4,829	35.3
430	Electronic tubes, parts and accessories.....	3,902	1.0	51	206,780	1.9

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	ELECTRICAL APPARATUS, SUPPLIES DISTRIBUTORS—Con.					
	Pacific Division—Con.					
	Electronic tubes, parts and accessories—Con.					
	Electronic tubes.....	1,449		45	202,607	0.7
	Electronic replacement parts (except tubes).....	563		16	73,478	0.8
	Accessories (including testing equipment).....	664		25	131,490	0.5
	Intercommunication and sound equipment.....	1,207		19	87,707	1.4
	Not reported in detail.....	19		1	(D)	(D)
450	Hardware.....	1,997	0.5	40	128,398	1.6
460	Plumbing, heating equipment, supplies.	1,443	0.4	19	10,502	13.7
470	Air-conditioning equipment.....	1,252	0.3	71	226,798	0.6
	Room air conditioners, under 2 hp..	997		64	209,136	0.5
	Self-contained air conditioners, 2 hp and over.....	11		5	12,779	0.1
	Other air-conditioning equipment...	118		4	3,025	3.9
	Not reported in detail.....	126		3	6,155	2.0
570	Industrial equipment, supplies.....	2,479	0.7	5	15,622	15.9
590	Commercial refrigeration equipment....	502	0.1	38	164,386	0.3
	Beverage coolers.....	67		10	51,990	0.1
	Mechanical drinking water coolers..	309		36	163,376	0.2
	Other refrigeration equipment.....	115		(NA)	(NA)	(NA)
	Not reported in detail.....	11		2	(D)	(D)
591	Parts, supplies, accessories for air conditioning, refrigeration equipment	2,696	0.7	36	165,936	1.6
	Commodities, n.e.c.....	6,841	1.8	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	1,989	0.5	42	102,130	1.9
	ELECTRICAL APPLIANCE, RADIO, TV SET WHOLESALERS					
	New England Diviaion					
	All establishments (number).....139					
	Total aales ($1,000).....$172,815					
	Sales reported by commodity line, total.....	167,729	100.0	124	xxx	xxx
300	Furniture and fixturea.....	449	0.3	14	15,211	3.0
303	Musical instruments, phonographs, records.....	4,215	2.5	15	39,712	10.6
360	Automotive parts, supplies, etc.....	1,436	0.9	6	8,281	17.3
400	Electrical wiring supplies, construction materials.....	5,754	3.4	12	22,253	25.9
	Interior wiring, construction materials.....	2,383		6	12,038	19.8
	Lighting fixtures.....	452		6	9,410	4.8
	Other electrical wiring supplies, construction materials.....	531		(NA)	(NA)	(NA)
	Not reported in detail.....	2,388		5	9,977	23.9
410	Electrical appliances, radio and television sets.....	135,472	80.8	124	167,729	80.8
	Radio sets.....	12,243		68	107,442	11.4
	Television sets.....	41,774		77	109,856	38.0
	Electric kitchen equipment.....	38,487		68	125,939	30.6
	Electric home laundry equipment....	19,460		62	118,750	16.4
	Electrical housewarea.....	6,397		37	59,361	10.8
	Other electrical appliances.....	2,439		31	56,828	4.3
	Not reported in detail.....	14,672		17	19,990	73.4
430	Electronic tubea, parts and accessories.....	6,073	3.6	42	75,959	8.0
	Electronic tubes.....	1,193		36	55,052	2.2
	Electronic replacement parts (except tubes).....	1,585		30	44,231	3.6
	Accessoriea (including testing equipment).....	741		18	27,508	2.7
	Intercommunication and sound equipment.....	75		6	4,057	1.8
	Not reported in detail.....	2,479		4	19,700	12.6
460	Plumbing, heating equipment, supplies.	2,318	1.4	17	19,116	12.1
470	Air-conditioning equipment.....	2,903	1.7	48	106,331	2.7
	Room air conditioners, under 2 hp..	1,711		33	81,200	2.1
	Other air-conditioning equipment...	442		(NA)	(NA)	(NA)
	Not reported in detail.....	750		13	24,224	3.1

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B—MERCHANT WHOLESALERS, 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	ELECTRICAL APPLIANCE, RADIO, TV SET WHOLESALERS—Con.					
	New England Division—Con.					
590	Commercial refrigeration equipment....	1,234	0.7	9	33,031	3.7
591	Parts, supplies, accessories for air-conditioning, refrigeration equipment	783	0.5	9	38,986	2.0
	Commodities, n.e.c.....	6,406	3.8	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	686	0.4	24	59,805	1.1
	Middle Atlantic Division					
	All establishments (number).....451					
	Total sales ($1,000).....$677,307					
	Sales reported by commodity line, total.....	620,370	100.0	380	xxx	xxx
300	Furniture and fixtures.....	3,160	0.5	35	105,414	3.0
303	Musical instruments, phonographs, records.....	12,605	2.0	32	106,886	11.8
310	Floor coverings.....	1,798	0.3	7	25,995	6.9
360	Automotive parts, supplies, etc.....	2,987	0.5	13	41,900	7.1
400	Electrical wiring supplies, construction materials.....	5,748	0.9	26	38,419	15.0
	Lighting fixtures.....	933		10	17,534	5.3
	Electric lamps.....	1,225		16	32,998	3.7
	Other electrical wiring supplies, construction materials.....	2,911		(NA)	(NA)	(NA)
	Not reported in detail.....	679		8	2,729	24.9
401	Generation, transmission, other apparatus and equipment.....	718	0.1	7	47,456	1.5
410	Electrical appliances, radio and television sets.....	486,823	78.5	380	620,370	78.5
	Radio sets.....	27,688		141	350,994	7.9
	Television sets.....	135,998		153	361,231	37.6
	Electric kitchen equipment.....	139,324		148	430,344	32.4
	Electric home laundry equipment....	65,588		135	392,765	16.7
	Electrical housewares.....	35,397		107	201,003	17.6
	Other electrical appliances.....	19,377		114	264,285	7.3
	Not reported in detail.....	63,451		107	85,553	74.2
420	Electrical commercial equipment, except commercial refrigeration.....	1,278	0.2	10	8,131	15.7
430	Electronic tubes, parts and accessories.....	17,996	2.9	103	286,715	6.3
	Electronic tubes.....	4,915		64	194,225	2.5
	Electronic replacement parts (except tubes).....	4,128		46	152,383	2.7
	Accessories (including testing equipment).....	3,734		29	68,641	5.4
	Intercommunication and sound equipment.....	289		12	31,285	0.9
	Not reported in detail.....	4,930		28	72,115	6.8
450	Hardware.....	2,186	0.4	17	41,325	5.3
460	Plumbing, heating equipment, supplies.	5,117	0.8	27	77,012	6.6
470	Air-conditioning equipment.....	28,202	4.5	126	411,902	6.8
	Room air conditioners, under 2 hp..	20,543		96	358,065	5.7
	Self contained air conditioners, 2 hp and over.....	3,887		16	101,569	3.8
	Other air-conditioning equipment...	576		5	33,166	1.7
	Not reported in detail.....	3,196		25	46,336	6.9
590	Commercial refrigeration equipment....	5,146	0.8	23	122,108	4.2
	Beverage coolers.....	355		9	58,237	0.6
	Display cases.....	248		10	65,783	0.4
	Mechanical drinking water coolers..	329		11	78,585	0.4
	Ice cream cabinets.....	974		6	60,264	1.6
	Ice making machines.....	1,046		10	82,013	1.3
	Reach-in and walk-in refrigerators.	285		7	58,508	0.5
	Other refrigeration equipment.....	872		8	62,956	1.4
	Not reported in detail.....	1,037		8	24,250	4.3
591	Parts, supplies, accessories for air-conditioning, refrigeration equipment	2,491	0.4	24	166,079	1.5
900	Toys, games, athletic goods.....	3,770	0.6	13	28,481	13.2
	Commodities, n.e.c.....	34,901	5.6	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	5,444	0.9	78	268,538	2.0
	East North Central Division					
	All establishments (number).....408					
	Total sales ($1,000).....$600,031					
	Sales reported by commodity line, total.....	570,129	100.0	348	xxx	xxx
300	Furniture and fixtures.....	8,172	1.4	60	123,316	6.6
	ELECTRICAL APPLIANCE, RADIO, TV SET WHOLESALERS—Con.					
	East North Central Division—Con.					
303	Musical instruments, phonographs, records.....	10,010	1.8	29	103,505	9.7
310	Floor coverings.....	5,467	1.0	12	34,792	15.7
360	Automotive parts, supplies, etc.....	3,667	0.6	18	20,163	18.2
	Automotive parts and accessories...	1,558		8	10,158	15.3
	Tires and tubes.....	216		8	10,158	2.1
	Automotive tools and shop equipment	72		5	7,434	1.0
	Other automotive supplies.....	219		6	7,528	2.9
	Not reported in detail.....	1,602		10	10,005	16.0
400	Electrical wiring supplies, construction materials.....	8,410	1.5	32	70,624	11.9
	Lighting fixtures.....	1,034		13	25,630	4.0
	Electric lamps.....	575		14	45,206	1.3
	Other electrical wiring supplies, construction materials.....	4,405		(NA)	(NA)	(NA)
	Not reported in detail.....	2,396		16	18,802	12.7
410	Electrical appliances, radio and television sets.....	440,127	77.2	348	570,129	77.2
	Radio sets.....	24,833		132	320,774	7.7
	Television sets.....	138,199		145	332,310	41.6
	Electric kitchen equipment.....	118,417		175	395,807	29.9
	Electric home laundry equipment....	69,550		156	379,760	18.3
	Electrical housewares.....	13,364		69	171,663	7.8
	Other electrical appliances.....	16,655		97	265,488	6.3
	Not reported in detail.....	59,109		78	91,809	64.4
420	Electrical commercial equipment, except commercial refrigeration.....	4,323	0.8	7	13,222	32.7
430	Electronic tubes, parts and accessories.....	12,693	2.2	109	278,675	4.6
	Electronic tubes.....	4,743		78	225,014	2.1
	Electronic replacement parts (except tubes).....	2,809		52	159,702	1.8
	Accessories (including testing equipment).....	1,116		24	77,301	1.4
	Intercommunication and sound equipment.....	601		8	34,619	1.7
	Not reported in detail.....	3,424		29	50,627	6.8
450	Hardware.....	1,025	0.2	8	13,536	7.6
460	Plumbing, heating equipment, supplies.	4,666	0.8	36	78,387	6.0
470	Air-conditioning equipment.....	22,767	4.0	142	400,835	5.7
	Room air conditioners, under 2 hp..	14,706		119	363,493	4.0
	Self-contained air conditioners, 2 hp and over.....	5,829		23	125,581	4.6
	Other air-conditioning equipment...	110		8	19,766	0.6
	Not reported in detail.....	2,122		22	37,280	5.7
590	Commercial refrigeration equipment....	6,523	1.1	22	108,922	6.0
	Display cases.....	328		8	64,985	0.5
	Mechanical drinking water coolers..	655		13	99,731	0.7
	Ice cream cabinets.....	2,021		6	64,768	3.1
	Ice making machines.....	998		10	68,412	1.5
	Reach-in and walk-in refrigerators.	431		10	97,254	0.4
	Other commercial refrigeration equipment.....	1,588		(NA)	(NA)	(NA)
	Not reported in detail.....	502		7	8,454	5.9
591	Parts, supplies, accessories for air-conditioning, refrigeration equipment	6,673	1.2	36	165,921	4.0
	Commodities, n.e.c.....	30,908	5.4	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	4,698	0.8	92	274,443	1.7
	West North Central Division					
	All establishments (number).....178					
	Total sales ($1,000).....$289,839					
	Sales reported by commodity line, total.....	281,000	100.0	148	xxx	xxx
300	Furniture and fixtures.....	1,970	0.7	15	38,725	5.1
303	Musical instruments, phonographs, records.....	4,301	1.5	13	61,261	7.0
310	Floor coverings.....	4,587	1.6	12	31,046	14.8
360	Automotive parts, supplies, etc.....	1,305	0.5	10	12,612	11.9
400	Electrical wiring supplies, construction materials.....	3,473	1.2	7	9,125	38.1
410	Electrical appliances, radio and television sets.....	213,762	76.1	148	281,000	76.1
	Radio sets.....	9,985		69	187,537	5.3
	Television sets.....	89,033		75	197,403	45.1
	Electric kitchen equipment.....	54,320		73	210,189	25.8

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	ELECTRICAL APPLIANCE, RADIO, TV SET WHOLESALERS—Con.					
	West North Central Division—Con.					
	Electrical appliances, radio and television sets—Con.					
	Electric home laundry equipment	18,130		67	194,399	9.3
	Electrical housewares	7,358		40	127,026	5.8
	Other electrical appliances	7,167		44	127,593	5.6
	Not reported in detail	27,769		40	37,940	73.2
420	Electrical commercial equipment, except commercial refrigeration	933	0.3	5	7,335	12.7
430	Electronic tubes, parts, and accessories	11,476	4.1	68	177,098	6.5
	Electronic tubes	3,238		50	133,032	2.4
	Electronic replacement parts (except tubes)	3,963		39	114,892	3.4
	Accessories (including testing equipment)	1,252		23	71,547	1.7
	Intercommunication and sound equipment	127		4	17,843	0.7
	Not reported in detail	2,896		15	35,825	8.1
450	Hardware	154	0.1	7	14,606	1.1
460	Plumbing, heating equipment, supplies	2,325	0.8	13	42,913	5.4
470	Air-conditioning equipment	19,173	6.8	68	209,307	9.2
	Room air conditioners, under 2 hp.	15,957		59	189,373	8.4
	Self-contained air conditioners, 2 hp and over	2,077		8	43,279	4.8
	Other air-conditioning equipment	551		11	47,021	1.2
	Not reported in detail	588		9	19,934	2.9
590	Commercial refrigeration equipment	2,712	1.0	11	45,583	5.9
	Display cases	267		6	38,631	0.7
	Mechanical drinking water coolers	278		7	43,704	0.6
	Ice cream cabinets	688		5	32,258	2.1
	Ice making machines	421		6	33,224	1.3
	Reach-in and walk-in refrigerators	215		7	38,946	0.6
	Other commercial refrigeration equipment	805		(NA)	(NA)	(NA)
	Not reported in detail	38		3	913	4.2
591	Parts, supplies, accessories for air-conditioning, refrigeration equipment	1,743	0.6	23	100,035	1.7
	Commodities, n.e.c.	11,528	4.1	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	1,358	0.5	36	124,662	1.1
	South Atlantic Division					
	All establishments (number).....278					
	Total sales ($1,000).....$352,197					
	Sales reported by commodity line, total	327,889	100.0	234	xxx	xxx
300	Furniture and fixtures	1,518	0.5	25	42,194	3.6
303	Musical instruments, phonographs, records	3,541	1.1	13	44,618	7.9
310	Floor coverings	3,186	1.0	13	31,399	10.2
360	Automotive parts, supplies, etc.	2,661	0.8	18	28,785	9.2
400	Electrical wiring supplies, construction materials	4,265	1.3	25	46,214	9.2
	Interior wiring, construction materials	1,419		7	12,083	11.7
	Outside construction materials	201		6	9,954	2.0
	Lighting fixtures	673		12	13,241	5.1
	Electric lamps	486		9	20,450	2.4
	Not reported in detail	1,486		10	20,181	7.4
410	Electrical appliances, radio and television sets	256,627	78.3	234	327,889	78.3
	Radio sets	14,679		114	170,765	8.6
	Television sets	70,596		121	177,980	39.7
	Electric kitchen equipment	81,685		140	247,875	33.0
	Electric home laundry equipment	30,338		128	234,834	12.9
	Electrical housewares	7,963		63	104,898	7.6
	Other electrical appliances	4,691		55	122,718	3.8
	Not reported in detail	46,675		52	63,371	73.7
420	Electrical commercial equipment, except commercial refrigeration	460	0.1	9	11,702	3.9
430	Electronic tubes, parts and accessories	7,524	2.3	82	145,354	5.2
	Electronic tubes	2,181		58	102,072	2.1
	Electronic replacement parts (except tubes)	2,125		50	92,004	2.3
	ELECTRICAL APPLIANCE, RADIO, TV SET WHOLESALERS—Con.					
	South Atlantic Division—Con.					
	Electronic tubes, parts and accessories—Con.					
	Accessories (including testing equipment)	796		29	59,374	1.3
	Intercommunication and sound equipment	72		7	14,376	0.5
	Not reported in detail	2,350		20	37,047	6.3
450	Hardware	2,957	0.9	15	29,580	10.0
460	Plumbing, heating equipment, supplies.	5,274	1.6	43	68,291	7.7
470	Air-conditioning equipment	15,049	4.6	120	227,548	6.6
	Room air conditioners, under 2 hp.	11,126		104	200,032	5.6
	Self-contained air conditioners, 2 hp and over	1,876		16	55,604	3.4
	Other air-conditioning equipment	567		9	26,080	2.2
	Not reported in detail	1,480		15	26,924	5.5
590	Commercial refrigeration equipment	6,918	2.1	28	88,950	7.8
	Beverage coolers	132		8	13,627	1.0
	Display cases	173		12	50,347	0.3
	Mechanical drinking water coolers	420		16	67,772	0.6
	Ice cream cabinets	1,837		6	41,751	4.4
	Ice making machines	445		9	42,514	1.0
	Reach-in and walk-in refrigerators.	231		14	49,315	0.5
	Other refrigeration equipment	970		13	62,961	1.5
	Not reported in detail	2,710		9	21,423	12.6
591	Parts, supplies, accessories for air-conditioning, refrigeration equipment	2,584	0.8	41	98,074	2.6
	Commodities, n.e.c.	13,705	4.2	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	1,620	0.5	69	137,233	1.2
	East South Central Division					
	All establishments (number).....114					
	Total sales ($1,000).....$155,969					
	Sales reported by commodity line, total	136,582	100.0	99	xxx	xxx
300	Furniture and fixtures	4,374	3.2	17	41,341	10.6
303	Musical instruments, phonographs, records	1,116	0.8	8	30,170	3.7
310	Floor coverings	3,873	2.8	14	34,850	11.1
	Linoleum, other hard surface	1,862		6	22,337	8.3
	Other floor coverings	1,764		(NA)	(NA)	(NA)
	Not reported in detail	247		8	12,513	2.0
360	Automotive parts, supplies, etc.	1,817	1.3	8	24,783	7.3
400	Electrical wiring supplies, construction materials	2,561	1.9	9	26,025	9.8
410	Electrical appliances, radio and television sets	91,858	67.3	99	136,582	67.3
	Radio sets	3,669		48	93,685	3.9
	Television sets	30,331		57	102,712	29.5
	Electric kitchen equipment	34,897		57	110,566	31.6
	Electric home laundry equipment	8,697		56	112,677	7.7
	Electrical housewares	2,356		38	71,704	3.3
	Other electrical appliances	1,461		25	40,939	3.6
	Not reported in detail	10,447		23	14,768	70.7
420	Electrical commercial equipment, except commercial refrigeration	292	0.2	4	6,937	4.2
430	Electronic tubes, parts, and accessories	3,225	2.4	40	74,487	4.3
	Electronic tubes	793		25	41,472	1.9
	Electronic replacement parts (except tubes)	559		19	31,577	1.8
	Accessories (including testing equipment)	643		6	10,613	6.1
	Not reported in detail	1,230		10	27,226	4.5
450	Hardware	1,575	1.2	8	25,732	6.1
460	Plumbing, heating equipment, supplies.	3,481	2.5	20	39,390	8.8
470	Air-conditioning equipment	9,672	7.1	58	109,234	8.9
	Room air conditioners, under 2 hp.	6,232		47	74,561	8.4
	Self-contained air conditioners, 2 hp and over	1,951		9	32,577	6.0
	Other air-conditioning equipment	564		5	19,448	2.9
	Not reported in detail	925		9	22,791	4.1

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	ELECTRICAL APPLIANCE, RADIO, TV SET WHOLESALERS—Con.					
	East South Central Division—Con.					
590	Commercial refrigeration equipment....	1,415	1.0	10	34,431	4.1
591	Parts, supplies, accessories for air-conditioning, refrigeration equipment	1,273	0.9	17	49,463	2.6
	Commodities, n.e.c.	9,591	7.0	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	459	0.3	31	50,884	0.9
	West South Central Division					
	All establishments (number).....174					
	Total sales ($1,000).....$229,332					
	Sales reported by commodity line, total	219,917	100.0	150	xxx	xxx
300	Furniture and fixtures	2,381	1.1	16	28,153	8.5
303	Musical instruments, phonographs, records	2,435	1.1	15	32,617	7.5
310	Floor coverings	3,560	1.6	6	18,496	19.2
360	Automotive parts, supplies, etc.	5,428	2.5	23	42,635	12.7
	Automotive parts and accessories	483		5	2,740	17.6
	Tires and tubes	3,079		17	28,618	10.8
	Other automotive parts, supplies, etc.	766		(NA)	(NA)	(NA)
	Not reported in detail	1,100		5	13,058	8.4
400	Electrical wiring supplies, construction materials	5,506	2.5	10	21,157	26.0
410	Electrical appliances, radio and television sets	143,648	65.3	150	219,917	65.3
	Radio sets	8,365		74	128,106	6.5
	Television sets	52,037		82	131,339	39.6
	Electric kitchen equipment	41,070		83	164,225	25.0
	Electric home laundry equipment	21,964		63	146,523	15.0
	Electrical housewares	3,269		27	50,414	6.5
	Other electrical appliances	3,667		33	80,459	4.6
	Not reported in detail	13,276		38	37,083	35.8
420	Electrical commercial equipment, except commercial refrigeration	2,075	0.9	4	13,014	15.9
430	Electronic tubes, parts, and accessories	5,004	2.3	54	95,626	5.2
	Electronic tubes	1,747		42	72,329	2.4
	Electronic replacement parts (except tubes)	1,290		34	57,897	2.2
	Accessories (including testing equipment)	669		14	34,166	2.0
	Intercommunication and sound equipment	110		7	14,322	0.8
	Not reported in detail	1,188		12	23,297	5.1
450	Hardware	1,693	0.8	18	30,821	5.5
460	Plumbing, heating equipment, supplies	3,323	1.5	23	40,575	8.2
470	Air-conditioning equipment	21,388	9.7	84	162,573	13.2
	Room air conditioners, under 2 hp.	11,708		59	122,696	9.5
	Self-contained air conditioners, 2 hp and over	1,712		9	33,309	5.1
	Other air-conditioning equipment	1,128		12	34,604	3.3
	Not reported in detail	6,840		25	39,877	17.2
590	Commercial refrigeration equipment....	2,185	1.0	12	37,698	5.8
	Display cases	154		5	24,368	0.6
	Mechanical drinking water coolers	210		7	31,612	0.7
	Ice cream cabinets	923		4	24,150	3.8
	Ice cream machines	291		5	26,621	1.1
	Reach-in and walk-in refrigerators.	134		5	22,077	0.6
	Other commercial refrigeration equipment	473		(NA)	(NA)	(NA)
591	Parts, supplies, accessories for air-conditioning, refrigeration equipment	1,860	0.8	24	67,771	2.7
	Commodities, n.e.c.	17,628	8.0	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	1,803	0.8	39	87,978	2.0
	Mountain Division					
	All establishments (number).....86					
	Total sales ($1,000).....$70,454					
	Sales reported by commodity line, total	69,375	100.0	75	xxx	xxx
300	Furniture and fixtures	1,369	2.0	10	12,317	11.1
303	Musical instruments, phonographs, records	939	1.4	10	14,843	6.3
310	Floor coverings	848	1.2	5	7,693	11.0
	ELECTRICAL APPLIANCE, RADIO, TV SET WHOLESALERS—Con.					
	Mountain Division—Con.					
400	Electrical wiring supplies, construction materials	270	0.4	5	5,612	4.8
410	Electrical appliances, radio and television sets	52,773	76.1	75	69,375	76.1
	Radio sets	2,233		39	43,795	5.1
	Television sets	14,968		44	46,075	32.5
	Electric kitchen equipment	15,115		40	52,611	28.7
	Electric home laundry equipment	8,554		36	50,583	16.9
	Electrical housewares	1,780		21	22,375	8.0
	Other electrical appliances	1,826		20	21,875	8.3
	Not reported in detail	8,297		13	12,404	66.9
430	Electronic tubes, parts, and accessories	2,490	3.6	27	35,816	7.0
	Electronic tubes	519		13	13,137	4.0
	Electronic replacement parts (except tubes)	571		15	15,621	3.7
	Other electronic tubes, parts, and accessories	150		(NA)	(NA)	(NA)
	Not reported in detail	1,250		11	20,195	6.2
460	Plumbing, heating equipment, supplies.	1,345	1.9	14	25,582	5.3
470	Air-conditioning equipment	1,562	2.3	27	38,878	4.0
	Room air conditioners, under 2 hp.	493		16	22,141	2.2
	Self-contained air conditioners, 2 hp and over	434		6	13,661	3.2
	Other air-conditioning equipment	64		5	9,233	0.7
	Not reported in detail	571		9	15,544	3.7
590	Commercial refrigeration equipment....	899	1.3	7	19,001	4.7
591	Parts, supplies, accessories for air-conditioning, refrigeration equipment	503	0.7	10	20,223	2.5
	Commodities, n.e.c.	6,219	9.0	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	158	0.2	15	16,662	0.9
	Pacific Division					
	All establishments (number).....237					
	Total sales ($1,000).....$266,640					
	Sales reported by commodity line, total	237,533	100.0	197	xxx	xxx
300	Furniture and fixtures	1,935	0.8	17	33,783	5.7
303	Musical instruments, phonographs, records	4,232	1.8	13	35,709	11.9
360	Automotive parts, supplies, etc.	3,616	1.5	5	18,317	19.7
400	Electrical wiring supplies, construction materials	7,567	3.2	9	29,375	25.8
410	Electrical appliances, radio and television sets	189,962	80.0	197	237,533	80.0
	Radio sets	7,491		86	136,845	5.5
	Television sets	67,605		102	147,990	45.7
	Electric kitchen equipment	53,690		79	171,784	31.3
	Electric home laundry equipment	34,973		69	162,884	21.5
	Electrical housewares	8,772		28	54,730	16.0
	Other electrical appliances	5,757		37	76,346	7.5
	Not reported in detail	11,674		42	14,139	82.6
420	Electrical commercial equipment, except commercial refrigeration	345	0.1	7	8,047	4.3
430	Electronic tubes, parts and accessories	6,944	2.9	74	125,240	5.5
	Electronic tubes	2,484		46	80,367	3.1
	Electronic replacement parts (except tubes)	2,130		43	71,826	3.0
	Accessories (including testing equipment)	779		26	36,296	2.1
	Intercommunication and sound equipment	46		7	4,506	1.0
	Not reported in detail	1,505		20	39,581	3.8
450	Hardware	1,982	0.8	5	15,945	12.4
460	Plumbing, heating equipment, supplies.	1,184	0.5	14	28,848	4.1
470	Air-conditioning equipment	3,083	1.3	65	138,926	2.2
	Room air conditioners, under 2 hp.	2,050		50	127,388	1.6
	Self-contained air conditioners, 2 hp and over	764		9	40,178	1.9
	Other air-conditioning equipment	45		6	10,455	0.4
	Not reported in detail	224		11	8,414	2.7
590	Commercial refrigeration equipment....	4,065	1.7	11	37,485	10.8
	Display cases	749		7	34,721	2.2
	Mechanical drinking water coolers.	152		7	36,595	0.4
	Ice cream cabinets	512		6	34,692	1.5

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	ELECTRICAL APPLIANCE, RADIO, TV SET WHOLESALERS—Con.					
	Pacific Division—Con.					
	Commercial refrigeration equipment—Con.					
	Ice making machines	660		7	34,721	1.9
	Reach-in and walk-in refrigerators	170		6	29,759	0.6
	Other commercial refrigeration equipment	1,778		(NA)	(NA)	(NA)
	Not reported in detail	44		2	(D)	(D)
591	Parts, supplies, accessories for air-conditioning, refrigeration equipment	1,359	0.6	11	57,413	2.4
	Commodities, n.e.c.	10,081	4.2	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	1,178	0.5	50	126,483	0.9
	ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS					
	New England Division					
	All establishments (number).....114					
	Total sales ($1,000).....$34,499					
	Sales reported by commodity line, total	33,021	100.0	101	xxx	xxx
303	Musical instruments, phonographs, records	351	1.1	10	5,977	5.9
410	Electrical appliances, radio and television sets	1,997	6.0	35	15,586	12.8
	Radio sets	251		24	9,499	2.6
	Television sets	1,450		26	13,575	10.7
	Other electrical appliances, radio and television sets	185		(NA)	(NA)	(NA)
	Not reported in detail	111		2	(D)	(D)
430	Electronic tubes, parts, and accessories	29,831	90.3	101	33,021	90.3
	Electronic tubes	8,334		73	25,877	32.2
	Electronic replacement parts (except tubes)	11,150		70	25,679	43.4
	Accessories (including, testing equipment)	2,509		66	24,913	10.1
	Intercommunication and sound equipment	2,161		62	23,712	9.1
	Not reported in detail	5,677		23	6,069	93.5
	Commodities, n.e.c.	812	2.5	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	30	0.1	4	1,295	2.3
	Middle Atlantic Division					
	All establishments (number).....577					
	Total sales ($1,000).....$203,677					
	Sales reported by commodity line, total	199,518	100.0	523	xxx	xxx
303	Musical instruments, phonographs, records	2,642	1.3	17	31,417	8.4
400	Electrical wiring supplies, construction materials	1,112	0.6	29	11,835	9.4
	Interior wiring, construction materials	99		8	4,824	2.1
	Outside construction materials	237		6	2,392	9.9
	Lighting fixtures	15		4	1,288	1.2
	Electric lamps	278		12	3,973	7.0
	Not reported in detail	483		8	2,489	19.4
401	Generation, transmission, other apparatus and equipment	1,221	0.6	8	31,101	3.9
410	Electrical appliances, radio and television sets	8,064	4.0	84	55,994	14.4
	Radio sets	2,102		63	48,797	4.3
	Television sets	3,983		50	43,608	9.1
	Electric kitchen equipment	841		4	29,212	2.9
	Electrical housewares	64		13	31,598	0.2
	Other electrical appliances	448		13	33,608	1.3
	Not reported in detail	626		8	4,090	15.3
430	Electronic tubes, parts, and accessories	179,160	89.8	523	199,518	89.8
	Electronic tubes	48,162		305	121,082	39.8
	Electronic replacement parts (except tubes)	38,137		299	113,054	33.7
	Accessories (including testing equipment)	17,442		253	106,114	16.4
	Intercommunication and sound equipment	18,873		209	94,627	19.9
	Not reported in detail	56,546		136	61,906	91.3
	ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS—Con.					
	Middle Atlantic Division—Con.					
470	Air-conditioning equipment	1,110	0.6	22	36,904	3.0
590	Commercial refrigeration equipment	441	0.2	8	5,911	7.5
591	Parts, supplies, accessories for air-conditioning, refrigeration equipment	231	0.1	5	3,838	6.0
	Commodities, n.e.c.	4,917	2.5	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	620	0.3	24	31,716	2.0
	East North Central Division					
	All establishments (number).....367					
	Total sales ($1,000).....$130,405					
	Sales reported by commodity line, total	123,116	100.0	334	xxx	xxx
303	Musical instruments, phonographs, records	985	0.8	21	9,953	9.9
400	Electrical wiring supplies, construction materials	520	0.4	11	3,535	14.7
	Interior wiring, construction materials	125		4	1,153	10.8
	Other electrical wiring supplies, construction materials	143		(NA)	(NA)	(NA)
	Not reported in detail	252		2	(D)	(D)
410	Electrical appliances, radio and television sets	2,898	2.4	46	16,503	17.6
	Radio sets	241		32	10,242	2.4
	Television sets	1,528		27	10,418	14.7
	Other electrical appliances, radio and television sets	50		(NA)	(NA)	(NA)
	Not reported in detail	1,079		9	3,908	27.6
430	Electronic tubes, parts, and accessories	115,025	93.4	334	123,116	93.4
	Electronic tubes	30,000		203	85,518	35.1
	Electronic replacement parts (except tubes)	35,012		202	84,019	41.7
	Accessories (including testing equipment)	14,496		174	77,438	18.7
	Intercommunication and sound equipment	7,795		161	68,972	11.3
	Not reported in detail	27,722		96	30,021	92.3
450	Hardware	215	0.2	6	1,545	13.9
	Commodities, n.e.c.	3,146	2.6	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	327	0.3	33	6,807	4.8
	West North Central Division					
	All establishments (number).....126					
	Total sales ($1,000).....$41,787					
	Sales reported by commodity line, total	39,358	100.0	117	xxx	xxx
303	Musical instruments, phonographs, records	322	0.8	5	7,440	4.3
410	Electrical appliances, radio and television sets	4,545	11.5	26	18,512	24.6
	Radio sets	369		15	10,197	3.6
	Television sets	2,335		17	12,349	13.9
	Other electrical appliances, radio and television sets	416		(NA)	(NA)	(NA)
	Not reported in detail	1,425		4	5,254	27.1
430	Electronic tubes, parts, and accessories	33,075	84.0	117	39,358	84.0
	Electronic tubes	8,970		75	30,012	29.9
	Electronic replacement parts (except tubes)	10,135		77	27,762	36.5
	Accessories (including testing equipment)	4,881		66	25,061	19.5
	Intercommunication and sound equipment	2,389		70	24,871	9.6
	Not reported in detail	6,700		26	8,359	80.2
	Commodities, n.e.c.	1,256	3.2	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	160	0.4	11	955	16.8
	South Atlantic Division					
	All establishments (number).....200					
	Total sales ($1,000).....$58,478					
	Sales reported by commodity line, total	54,126	100.0	178	xxx	xxx
303	Musical instruments, phonographs, records	849	1.6	23	9,577	8.9

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS—Con.					
	South Atlantic Division—Con.					
410	Electrical appliances, radio and television sets	1,595	2.9	35	13,687	11.7
	Radio sets	208		27	12,104	1.7
	Television sets	1,074		14	5,801	18.5
	Electrical housewares	20		5	1,950	1.0
	Other electrical appliances	73		4	2,267	3.2
	Not reported in detail	220		5	1,245	17.7
430	Electronic tubes, parts, and accessories	49,969	92.3	178	54,126	92.3
	Electronic tubes	11,524		116	43,412	26.5
	Electronic replacement parts (except tubes)	18,624		117	43,273	43.0
	Accessories (including testing equipment)	7,796		109	42,991	18.1
	Intercommunication and sound equipment	3,725		115	42,529	8.8
	Not reported in detail	8,300		40	9,210	90.1
	Commodities, n.e.c.	1,472	2.7	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	241	0.4	18	2,680	9.0
	East South Central Division					
	All establishments (number).....77					
	Total sales ($1,000).....$16,351					
	Sales reported by commodity line, total	15,248	100.0	70	xxx	xxx
410	Electrical appliances, radio and television sets	166	1.1	8	2,865	5.8
	Radio sets	19		6	2,497	0.8
	Television sets	147		6	1,605	9.2
430	Electronic tubes, parts, and accessories	14,847	97.4	70	15,248	97.4
	Electronic tubes	3,626		46	10,704	33.9
	Electronic replacement parts (except tubes)	5,026		42	10,879	46.2
	Accessories (including testing equipment)	1,093		37	9,477	11.5
	Intercommunication and sound equipment	1,519		34	9,883	15.4
	Not reported in detail	3,583		19	3,657	98.0
	Commodities, n.e.c.	189	1.2	(NA)	(NA)	(NA)
975	Labor, service, and rental receipts	46	0.3	5	209	22.0
	West South Central Division					
	All establishments (number).....146					
	Total sales ($1,000).....$39,501					
	Sales reported by commodity line, total	38,076	100.0	134	xxx	xxx
303	Musical instruments, phonographs, records	540	1.4	9	5,662	9.5
400	Electrical wiring supplies, construction materials	122	0.3	5	1,670	7.3
410	Electrical appliances, radio and television sets	671	1.8	13	9,194	7.3
430	Electronic tubes, parts, and accessories	34,772	91.3	134	38,076	91.3
	Electronic tubes	9,139		98	32,176	28.4
	Electronic replacement parts (except tubes)	12,594		97	32,077	39.3
	Accessories (including testing equipment)	5,911		91	30,630	19.3
	Intercommunication and sound equipment	2,869		83	27,933	10.3
	Not reported in detail	4,259		21	4,346	98.0
	Commodities, n.e.c.	1,644	4.3	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	327	0.9	14	1,408	23.2
	Mountain Division					
	All establishments (number).....61					
	Total sales ($1,000).....$13,141					
	Sales reported by commodity line, total	10,401	100.0	56	xxx	xxx
303	Musical instruments, phonographs, records	475	4.6	6	3,203	14.8
	ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS—Con.					
	Mountain Division—Con.					
410	Electrical appliances, radio and television sets	535	5.1	11	2,955	18.1
	Radio sets	62		9	2,476	2.5
	Television sets	230		6	2,176	10.6
	Other electrical appliances, radio and television sets	243		(NA)	(NA)	(NA)
430	Electronic tubes, parts, and accessories	8,724	83.9	56	10,401	83.9
	Electronic tubes	2,371		33	6,928	34.2
	Electronic replacement parts (except tubes)	2,346		30	6,542	35.9
	Accessories (including testing equipment)	540		29	6,590	8.2
	Intercommunication and sound equipment	995		31	6,708	14.8
	Not reported in detail	2,472		19	3,063	80.7
	Commodities, n.e.c.	542	5.2	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	125	1.2	12	2,110	5.9
	Pacific Division					
	All establishments (number).....231					
	Total sales ($1,000).....$74,837					
	Sales reported by commodity line, total	71,208	100.0	211	xxx	xxx
303	Musical instruments, phonographs, records	614	0.9	13	5,513	11.1
400	Electrical wiring supplies, construction materials	323	0.5	9	5,055	6.4
401	Generation, transmission, other apparatus and equipment	558	0.8	6	7,837	7.1
410	Electrical appliances, radio and television sets	3,406	4.8	37	24,925	13.7
	Radio sets	495		28	16,585	3.0
	Television sets	2,065		21	13,864	14.9
	Electric kitchen equipment	266		4	4,145	6.4
	Electrical housewares	261		5	6,677	3.9
	Other electrical appliances, radio and television sets	90		(NA)	(NA)	(NA)
	Not reported in detail	229		3	5,334	4.3
430	Electronic tubes, parts and accessories	62,720	88.1	211	71,208	88.1
	Electronic tubes	14,947		133	50,883	29.4
	Electronic replacement parts (except tubes)	22,452		131	48,965	45.9
	Accessories (including testing equipment)	6,992		119	48,627	14.4
	Intercommunication and sound equipment	5,742		121	44,684	12.9
	Not reported in detail	12,587		49	15,745	79.9
	Commodities, n.e.c.	2,874	4.0	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	713	1.0	26	6,026	11.8
	HARDWARE WHOLESALERS					
	New England Division					
	All establishments (number).....137					
	Total sales ($1,000).....$76,824					
	Sales reported by commodity line, total	70,436	100.0	106	xxx	xxx
151	Paints, varnishes	2,014	2.9	32	31,839	6.3
302	Kitchen utensils, miscellaneous homewares	3,989	5.7	29	38,869	10.3
310	Floor coverings	858	1.2	7	17,214	5.0
360	Automotive parts, supplies, etc.	1,262	1.8	7	12,015	10.5
400	Electrical wiring supplies, construction materials	635	0.9	14	12,710	5.0
410	Electrical appliances, radio and television sets	2,832	4.0	16	31,582	9.0
	Electric kitchen equipment	725		6	10,740	6.8
	Electric home laundry equipment	71		4	4,099	1.7
	Electric housewares	393		10	15,274	2.6
	Other electrical appliances, radio and television sets	795		(NA)	(NA)	(NA)
	Not reported in detail	848		4	9,667	8.8
450	Hardware	43,448	61.7	106	70,436	61.7
	Builders' hardware	4,941		37	29,395	16.8
	Heavy hardware	3,917		21	18,208	21.5

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS: 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	HARDWARE WHOLESALERS—Con.					
	New England Division—Con.					
	Hardware—Con.					
	Shelf, light hardware	4,041		27	22,670	17.8
	Wire screening	530		23	23,499	2.3
	All other hardware	9,214		44	30,720	30.0
	Not reported in detail	20,805		44	33,150	62.8
460	Plumbing, heating equipment, supplies	2,096	3.0	11	17,607	11.9
501	Garden machinery and equipment	1,305	1.9	12	22,138	5.9
540	Metalworking machinery, equipment, (except welding)	114	0.2	5	4,804	2.4
570	Industrial equipment, supplies	1,964	2.8	17	12,469	15.8
	Abrasives, abrasive materials	678		11	8,458	8.0
	Rope, cordage, twine	290		14	11,102	2.6
	Other industrial equipment, supplies	662		(NA)	(NA)	(NA)
	Not reported in detail	334		1	(D)	(D)
720	Iron and steel products (flat)	441	0.6	9	8,120	5.4
730	Iron and steel wire, wire products	1,486	2.1	30	25,910	5.7
	Plain wire	27		8	7,011	0.4
	Galvanized and other coated wire	31		8	4,884	0.6
	Nails and staples	968		24	22,480	4.3
	Barb and twisted wire	29		8	12,107	0.2
	Woven and welded wire fence, fence posts	286		12	14,246	2.0
	Wire rope and strand	33		7	7,219	0.5
	Other iron and steel wire, wire products	39		(NA)	(NA)	(NA)
	Not reported in detail	73		3	1,634	4.5
740	Iron and steel finished products, except flat, wire, etc.	587	0.8	8	4,346	13.5
780	Nonferrous metals, shapes, forms, etc.	336	0.5	10	5,968	5.6
900	Toys, games, athletic goods	2,299	3.3	15	29,301	7.8
953	Building material (exc. lumber)	1,453	2.1	10	7,666	19.0
	Commodities, n.e.c., including labor, service and rental receipts	3,317	4.7	(NA)	(NA)	(NA)
	Middle Atlantic Division					
	All establishments (number).....674					
	Total sales ($1,000).....$360,504					
	Sales reported by commodity line, total	317,332	100.0	561	xxx	xxx
151	Paints, varnishes	5,941	1.9	84	97,359	6.1
300	Furniture and fixtures	1,753	0.6	11	19,451	9.0
301	China, glassware, crockery	529	0.2	28	22,879	2.3
302	Kitchen utensils, miscellaneous homewares	9,842	3.1	61	124,028	7.9
310	Floor coverings	1,073	0.3	8	22,294	4.8
360	Automotive parts, supplies, etc.	1,530	0.5	26	54,571	2.8
	Automotive parts and accessories	595		7	38,907	1.5
	Tires and tubes	110		6	41,686	0.3
	Automotive tools and shop equipment	346		14	18,603	1.9
	Other automotive supplies	237		10	28,202	0.8
	Not reported in detail	242		5	2,201	11.0
400	Electrical wiring supplies, construction materials	2,931	0.9	71	86,096	3.4
	Interior wiring, construction materials	838		44	51,431	1.6
	Outside construction materials	117		7	19,279	0.6
	Lighting fixtures	220		20	34,204	0.6
	Electric lamps	781		47	69,825	1.1
	Not reported in detail	975		16	12,380	7.9
410	Electrical appliances, radio and television sets	10,913	3.4	51	95,523	11.4
	Radio sets	448		5	14,724	3.0
	Television sets	1,675		5	20,016	8.4
	Electric kitchen equipment	1,350		18	36,864	3.7
	Electric home laundry equipment	2,128		11	22,588	9.4
	Electric housewares	1,895		22	52,442	3.6
	Other electrical appliances	654		13	19,408	3.4
	Not reported in detail	2,763		12	26,657	10.4
450	Hardware	206,594	65.1	561	317,332	65.1
	Builders' hardware	32,232		195	134,414	24.0
	Heavy hardware	17,177		113	90,281	19.0
	Shelf, light hardware	31,421		180	138,435	22.7
	Wire screening	5,499		95	93,105	5.9
	All other hardware	49,845		228	143,636	34.7
	Not reported in detail	70,420		169	98,016	71.8

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	HARDWARE WHOLESALERS—Con.					
	Middle Atlantic Division—Con.					
460	Plumbing, heating equipment, supplies	12,694	4.0	85	108,615	11.7
	Boilers, radiators, convectors	515		9	8,465	6.1
	Furnaces (warm air)	699		9	22,535	3.1
	Oil burners	96		6	11,895	0.8
	Heating, cooking stoves, (except electric)	491		15	33,810	1.5
	Other gas appliances, specialties	254		6	22,130	1.1
	Fans, blowers	171		13	27,303	0.6
	Plumbing fixtures, equipment	1,249		23	36,725	3.4
	Plumbing pipe, fittings, and valves	2,969		42	32,153	9.2
	Not reported in detail	6,250		31	36,252	17.3
470	Air-conditioning equipment	419	0.1	11	24,194	1.7
501	Garden machinery and equipment	4,853	1.5	50	85,382	5.7
510	Farm, dairy machinery	1,607	0.5	12	34,810	4.6
	Land preparation, planting, cultivating machinery and parts	323		4	18,011	1.8
	Dairy farm equipment	155		5	21,978	0.7
	Other farm, dairy machinery	1,094		(NA)	(NA)	(NA)
	Not reported in detail	35		1	(D)	(D)
530	General purpose industrial machinery, equipment	984	0.3	15	24,472	4.0
540	Metalworking machinery, equipment (except welding)	1,419	0.4	22	25,794	5.5
570	Industrial equipment, supplies	8,097	2.6	66	87,620	9.2
	Abrasives, abrasive materials	979		37	53,751	1.8
	Industrial diamonds, natural, crude	13		5	1,933	0.7
	Industrial leather, belting, packing	76		15	25,655	0.3
	Mechanical rubber goods	258		17	29,712	0.9
	Rope, cordage, twine	165		35	32,292	0.5
	Valves and fittings (except plumbing)	161		11	10,265	1.6
	Other industrial equipment, supplies	3,069		(NA)	(NA)	(NA)
	Not reported in detail	3,376		11	14,328	23.6
720	Iron and steel products (flat)	723	0.2	36	24,647	2.9
730	Iron and steel wire, wire products	8,664	2.7	122	114,769	7.5
	Plain wire	329		42	48,582	0.7
	Galvanized and other coated wire	438		45	56,277	0.8
	Nails and staples	3,363		93	98,864	3.4
	Barb and twisted wire	255		26	41,413	0.6
	Woven and welded wire fence, fence posts	1,394		48	82,083	1.7
	Wire rope and strand	340		32	19,938	1.7
	Bale ties	340		7	13,874	2.5
	Reinforcement mesh	1,552		13	30,184	5.1
	Not reported in detail	653		17	8,381	7.8
740	Iron and steel finished products except flat, wire, etc.	2,722	0.9	27	19,529	13.9
750	Iron and steel pipe, tubes	1,013	0.3	30	30,174	3.4
780	Nonferrous metals, shapes, forms, etc.	362	0.1	22	13,885	2.6
900	Toys, games, athletic goods	14,362	4.5	43	96,128	14.9
921	Lumber (rough, dressed, finished)	464	0.1	4	16,370	2.8
953	Building materials (except lumber)	2,468	0.8	30	36,166	6.8
	Commodities, n.e.c.	14,906	4.7	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	469	0.1	22	17,435	2.7
	East North Central Division					
	All establishments (number).....375					
	Total sales ($1,000).....$401,184					
	Sales reported by commodity line, total	381,161	100.0	303	xxx	xxx
151	Paints, varnishes	9,457	2.5	59	207,880	4.5
300	Furniture and fixtures	5,902	1.5	12	80,729	7.3
301	China, glassware, crockery	2,084	0.5	25	142,823	1.5
302	Kitchen utensils, miscellaneous homewares	13,854	3.6	54	174,287	7.9
310	Floor coverings	9,056	2.4	13	92,127	9.8
360	Automotive parts, supplies, etc.	3,287	0.9	25	103,888	3.2
400	Electrical wiring supplies, construction materials	14,072	3.7	72	221,814	6.3
	Interior wiring, construction materials	4,332		50	139,601	3.1
	Outside construction materials	1,048		22	82,651	1.3
	Lighting fixtures	1,438		29	106,123	1.4
	Electric lamps	1,642		41	141,196	1.2
	Not reported in detail	5,612		13	71,726	7.8

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	HARDWARE WHOLESALERS—Con.					
	East North Central Division—Con.					
410	Electrical appliances, radio and television sets	29,142	7.6	59	212,507	13.7
	Radio sets	811		24	113,796	0.7
	Television sets	7,747		23	125,437	6.2
	Electric kitchen equipment	5,466		32	137,633	4.0
	Electric home laundry equipment	4,700		31	141,292	3.3
	Electrical housewares	6,916		43	178,130	3.9
	Other electrical appliances, radio and television sets	1,271		22	84,264	1.5
	Not reported in detail	2,231		8	25,457	8.8
430	Electronic tubes, parts, and accessories	881	0.2	10	55,833	1.6
450	Hardware	192,851	50.6	303	381,161	50.6
	Builders' hardware	30,645		110	218,401	14.0
	Heavy hardware	14,996		52	185,295	8.1
	Shelf, light hardware	16,294		79	138,911	11.7
	Wire screening	1,336		48	138,842	1.0
	All other hardware	37,646		106	177,474	21.2
	Not reported in detail	91,934		118	128,524	71.5
460	Plumbing, heating equipment, supplies	15,117	4.0	62	212,743	7.1
	Boilers, radiators, convectors	347		9	40,956	0.8
	Furnaces (warm air)	929		11	42,109	2.2
	Oil burners	420		9	48,097	0.9
	Heating, cooking stoves, (except electric)	653		19	74,661	0.9
	Other gas appliances, specialties	253		8	49,032	0.5
	Fans, blowers	217		12	37,182	0.6
	Plumbing fixtures, equipment	4,444		34	128,662	3.5
	Plumbing pipe, fittings, and valves	4,501		44	144,204	3.1
	Not reported in detail	3,353		13	47,639	7.0
501	Garden machinery and equipment	7,996	2.1	52	196,161	4.1
510	Farm, dairy machinery	1,685	0.4	15	42,822	3.9
530	General purpose industrial machinery, equipment	4,368	1.1	10	23,617	18.5
570	Industrial equipment, supplies	17,138	4.5	45	160,562	10.7
	Abrasives, abrasive materials	3,453		29	102,642	3.4
	Industrial leather, belting, packing	71		15	67,936	0.1
	Mechanical rubber goods	450		20	73,737	0.6
	Rope, cordage, twine	391		22	63,834	0.6
	Valves and fittings (except plumbing)	375		11	40,024	0.9
	Other industrial equipment, supplies	10,351		(NA)	(NA)	(NA)
	Not reported in detail	2,047		5	13,925	14.7
720	Iron and steel products (flat)	3,157	0.8	21	69,319	4.6
730	Iron and steel wire, wire products	8,249	2.2	65	164,794	5.0
	Plain wire	344		31	99,823	0.3
	Galvanized and other coated wire	568		36	102,664	0.6
	Nails and staples	3,592		53	145,599	2.5
	Barb and twisted wire	543		33	127,962	0.4
	Woven and welded wire fence, fence posts	1,041		35	128,774	0.8
	Wire rope and strand	413		28	109,875	0.4
	Bale ties	70		10	39,566	0.2
	Reinforcement mesh	298		15	63,709	0.5
	Not reported in detail	1,380		7	18,410	7.5
740	Iron and steel finished products except flat, wire, etc.	1,958	0.5	20	33,912	5.8
750	Iron and steel pipe, tubes	1,254	0.3	25	85,625	1.5
780	Nonferrous metals, shapes, forms, etc.	554	0.1	8	36,590	1.5
900	Toys, games, athletic goods	22,145	5.8	44	208,033	10.6
921	Lumber (rough, dressed, finished)	664	0.2	7	21,266	3.1
953	Building materials (except lumber)	1,244	0.3	16	57,376	2.2
	Commodities, n.e.c.	14,300	3.8	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	746	0.2	25	48,234	1.5
	West North Central Division					
	All establishments (number).....144					
	Total sales ($1,000).....$267,789					
	Sales reported by commodity line, total	256,099	100.0	119	xxx	xxx
151	Paints, varnishes	8,224	3.2	38	184,461	4.5
300	Furniture and fixtures	3,325	1.3	10	85,511	3.9
301	China, glassware, crockery	3,771	1.5	19	97,450	3.9
302	Kitchen utensils, miscellaneous housewares	19,976	7.8	39	174,283	11.5
310	Floor coverings	5,051	2.0	17	132,652	3.8
	HARDWARE WHOLESALERS—Con.					
	West North Central Division—Con.					
360	Automotive parts, supplies, accessories, tools and shop equipment	8,530	3.3	23	112,381	7.6
	Automotive parts and accessories	3,763		7	45,350	8.3
	Tires and tubes	1,020		9	69,710	1.5
	Automotive tools and shop equipment	948		6	29,053	3.3
	Other automotive supplies	1,063		10	57,673	1.8
	Not reported in detail	1,736		6	24,436	7.1
400	Electrical wiring supplies, construction materials	11,160	4.4	37	168,311	6.6
	Interior wiring, construction materials	2,983		22	98,277	3.0
	Outside construction materials	409		14	31,560	1.3
	Lighting fixtures	851		12	84,237	1.0
	Electric lamps	1,599		17	88,838	1.8
	Not reported in detail	5,318		13	69,573	7.6
410	Electrical appliances, radio and television sets	14,726	5.8	35	156,676	9.4
	Radio sets	218		12	77,075	0.3
	Television sets	400		4	10,104	4.0
	Electric kitchen equipment	665		12	77,779	0.9
	Electric home laundry equipment	290		9	74,464	0.4
	Electrical housewares	6,340		21	96,378	6.6
	Other electrical appliances	385		12	58,363	0.7
	Not reported in detail	6,428		11	57,415	11.2
450	Hardware	117,922	46.0	119	256,099	46.0
	Builders' hardware	16,528		52	168,182	9.8
	Heavy hardware	12,031		30	114,383	10.5
	Shelf, light hardware	20,022		45	149,640	13.4
	Wire screening	1,150		26	85,932	1.3
	All other hardware	20,853		48	137,515	15.2
	Not reported in detail	47,338		44	77,421	61.1
460	Plumbing, heating equipment, supplies	16,316	6.4	37	170,931	9.5
	Furnaces (warm air)	509		8	48,680	1.0
	Oil burners	562		4	32,839	1.7
	Heating, cooking stoves (except electric)	1,348		12	97,855	1.4
	Fans, blowers	192		7	18,210	1.1
	Plumbing fixtures, equipment	4,131		12	92,439	4.5
	Plumbing pipe, fittings, and valves	1,450		16	76,011	1.9
	Other plumbing, heating equipment, supplies	204		(NA)	(NA)	(NA)
	Not reported in detail	7,920		13	59,099	13.4
470	Air-conditioning equipment	931	0.4	14	75,303	1.2
	Room air conditioners under 2 hp	338		8	46,756	0.7
	Other air-conditioning equipment	386		(NA)	(NA)	(NA)
	Not reported in detail	207		4	20,408	1.0
501	Garden machinery and equipment	4,296	1.7	23	103,290	4.2
510	Farm, dairy machinery	2,382	0.9	11	52,497	4.5
530	General purpose industry machinery, equipment	492	0.2	8	8,721	5.6
570	Industrial equipment, supplies	3,118	1.2	21	58,356	5.3
	Abrasives, abrasive materials	704		9	31,125	2.3
	Mechanical rubber goods	10		5	6,493	0.2
	Rope, cordage, twine	110		12	12,633	0.9
	Other industrial equipment, supplies	1,388		(NA)	(NA)	(NA)
	Not reported in detail	906		3	12,461	7.3
720	Iron and steel products (flat)	503	0.2	12	46,760	1.1
730	Iron and steel wire, wire products	7,589	3.0	37	124,579	6.1
	Plain wire	169		17	81,431	0.2
	Galvanized and other coated wire	394		19	84,254	0.5
	Nails and staples	3,146		27	101,011	3.1
	Barb and twisted wire	515		17	85,417	0.6
	Woven and welded wire fence, fence posts	1,260		18	89,385	1.4
	Wire rope and strand	153		15	78,245	0.2
	Bale ties	175		11	51,102	0.3
	Reinforcement mesh	69		5	3,300	2.1
	Not reported in detail	1,708		8	22,993	7.4
750	Iron and steel pipe, tubes	576	0.2	13	43,598	1.3
890	Jewelry, silverware, trophies	649	0.3	7	31,276	2.1
900	Toys, games, athletic goods	21,070	8.2	37	188,069	11.2
	Commodities, n.e.c., including labor, service and rental receipts	5,492	2.1	(NA)	(NA)	(NA)
	South Atlantic Division					
	All establishments (number).....239					
	Total sales ($1,000).....$221,475					
	Sales reported by commodity line, total	211,741	100.0	204	xxx	xxx

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	HARDWARE WHOLESALERS—Con.					
	South Atlantic Division—Con.					
151	Paints, varnishes	6,465	3.1	84	133,413	4.8
166	Wallboard	597	0.3	13	21,283	2.8
300	Furniture and fixtures	1,652	0.8	20	49,437	3.3
301	China, glassware, crockery	956	0.5	30	60,363	1.6
302	Kitchen utensils, miscellaneous homewares	5,193	2.5	72	119,262	4.4
310	Floor coverings	5,062	2.4	30	65,384	7.7
360	Automotive parts, supplies, etc	1,264	0.6	21	43,818	2.9
	Automotive parts and accessories	288		8	7,203	4.0
	Tires and tubes	146		7	15,594	0.9
	Automotive tools and shop equipment	145		7	9,168	1.6
	Other automotive supplies	271		10	23,052	1.2
	Not reported in detail	414		2	(D)	(D)
400	Electrical wiring supplies, construction materials	4,756	2.2	61	94,966	5.0
	Interior wiring, construction materials	1,878		42	68,493	2.7
	Outside construction materials	522		21	32,822	1.6
	Lighting fixtures	634		20	43,460	1.5
	Electric lamps	693		43	74,894	0.9
	Not reported in detail	1,029		9	13,506	7.6
410	Electrical appliances, radio and television sets	11,421	5.4	80	127,629	8.9
	Radio sets	465		21	43,503	1.1
	Television sets	2,339		17	40,890	5.7
	Electric kitchen equipment	3,289		37	72,644	4.5
	Electric home laundry equipment	581		19	48,411	1.2
	Electrical housewares	2,835		62	106,761	2.7
	Other electrical appliances	560		32	54,867	1.0
	Not reported in detail	1,352		11	15,297	8.8
450	Hardware	117,021	55.3	204	211,741	55.3
	Builders' hardware	11,789		100	136,507	8.6
	Heavy hardware	11,594		72	113,747	10.2
	Shelf, light hardware	19,327		85	130,001	14.9
	Wire screening	2,631		77	125,417	2.1
	All other hardware	24,017		98	127,825	18.8
	Not reported in detail	47,663		69	67,011	71.1
460	Plumbing, heating equipment and supplies	10,926	5.2	82	119,867	9.1
	Boilers, radiators, convectors	408		7	21,690	1.9
	Furnaces (warm air)	553		16	43,784	1.3
	Oil burners	146		6	19,514	0.7
	Heating, cooking stoves (except electric)	2,254		48	82,086	2.7
	Other gas appliances, specialties	165		17	45,677	0.4
	Fans, blowers	314		25	47,424	0.7
	Plumbing fixtures, equipment	1,829		26	47,320	3.9
	Plumbing pipe, fittings and valves	1,798		43	73,086	2.5
	Not reported in detail	3,459		18	20,054	17.2
470	Air-conditioning equipment	604	0.3	17	41,239	1.5
501	Garden machinery and equipment	2,612	1.2	66	113,416	2.3
510	Farm, dairy machinery	1,367	0.6	35	60,268	2.3
	Tractors and equipment (farm)	52		5	7,591	0.7
	Land preparation, planting, cultivating machinery and parts	767		21	45,725	1.7
	Irrigation equipment	205		5	18,228	1.1
	Other farm, dairy machinery	305		(NA)	(NA)	(NA)
	Not reported in detail	38		3	1,669	2.3
530	General purpose industrial machinery, equipment	1,339	0.6	10	27,236	4.9
560	Special industry machinery, equipment	242	0.1	5	15,466	1.6
570	Industrial equipment, supplies	3,594	1.7	42	72,828	4.9
	Abrasives, abrasive materials	479		31	60,249	0.8
	Industrial leather, belting, packing	264		12	23,212	1.1
	Mechanical rubber goods	107		15	32,257	0.3
	Rope, cordage, twine	382		33	53,336	0.7
	Valves and fittings (except plumbing)	157		15	32,577	0.5
	Other industrial equipment, supplies	1,194		(NA)	(NA)	(NA)
	Not reported in detail	1,011		2	(D)	(D)
720	Iron and steel products (flat)	1,125	0.5	39	69,292	1.6
730	Iron and steel wire, wire products	8,387	4.0	88	135,090	6.2
	Plain wire	182		35	76,071	0.2
	Galvanized and other coated wire	308		47	83,687	0.4
	Nails and staples	3,665		75	117,456	3.1
	HARDWARE WHOLESALERS—Con.					
	South Atlantic Division—Con.					
	Iron and steel wire, wire products—Con.					
	Barb and twisted wire	648		63	109,890	0.6
	Woven and welded wire fence, fence posts	1,979		69	116,952	1.7
	Wire rope and strand	326		30	63,229	0.5
	Bale ties	124		28	57,884	0.2
	Reinforcement mesh	300		21	43,044	0.7
	Not reported in detail	855		10	12,959	6.6
740	Iron and steel finished products except flat, wire, etc	1,930	0.9	16	27,130	7.1
750	Iron and steel pipe, tubes	1,964	0.9	49	94,301	2.1
780	Nonferrous metals, shapes, forms, etc.	319	0.2	19	32,386	1.0
900	Toys, games, athletic goods	9,156	4.3	77	133,265	6.9
953	Building materials (except lumber)	3,099	1.5	29	44,820	6.9
	Commodities, n.e.c., including labor, service and rental receipts	10,690	5.0	(NA)	(NA)	(NA)
	East South Central Division					
	All establishments (number).....89					
	Total sales ($1,000).....$224,224					
	Sales reported by commodity line, total	182,420	100.0	73	xxx	xxx
151	Paints, varnishes	2,660	1.5	30	90,263	2.9
165	Wrapping paper and paper products	628	0.3	10	53,655	1.2
166	Wallboard	500	0.3	10	34,532	1.4
300	Furniture and fixtures	5,139	2.8	17	135,510	3.8
301	China, glassware, crockery	2,993	1.6	22	134,719	2.2
302	Kitchen utensils, miscellaneous homewares	11,504	6.3	29	153,604	7.5
310	Floor coverings	3,110	1.7	19	137,894	2.3
360	Automotive parts, supplies, etc	2,515	1.4	22	143,532	1.8
	Automotive parts and accessories	460		10	65,472	0.7
	Tires and tubes	1,042		11	125,039	0.8
	Automotive tools and shop equipment	204		5	34,925	0.6
	Other automotive supplies	74		5	35,845	0.2
	Not reported in detail	735		5	15,756	4.7
400	Electrical wiring supplies, construction materials	6,955	3.8	35	96,760	7.2
	Interior wiring, construction materials	3,532		22	74,547	4.7
	Outside construction materials	1,241		11	68,423	1.8
	Lighting fixtures	830		13	69,363	1.2
	Electric lights	735		20	73,500	1.0
	Not reported in detail	617		10	20,926	2.9
410	Electrical appliances, radio and television sets	23,106	12.7	36	166,746	13.9
	Radio sets	397		13	73,037	0.5
	Television sets	5,438		12	79,101	6.9
	Electric kitchen equipment	4,706		13	75,933	6.2
	Electric home laundry equipment	1,379		12	75,126	1.8
	Electrical housewares	1,638		23	82,997	2.0
	Other electrical appliances	6,931		16	109,011	6.4
	Not reported in detail	2,617		7	21,896	12.0
430	Electronic tubes, parts and accessories	365	0.2	6	64,245	0.6
450	Hardware	58,033	31.8	73	182,420	31.8
	Builders' hardware	15,125		32	133,235	11.4
	Heavy hardware	3,324		27	78,583	4.2
	Shelf, light hardware	3,548		27	79,838	4.4
	Wire screening	551		25	78,277	0.7
	All other hardware	6,815		29	104,098	6.5
	Not reported in detail	28,670		30	50,101	57.2
460	Plumbing, heating equipment, supplies	12,417	6.8	34	152,819	8.1
	Furnaces (warm air)	125		7	25,130	0.5
	Heating, cooking stoves (except electric)	1,203		14	70,083	1.7
	Fans, blowers	74		7	38,325	0.2
	Plumbing fixtures, equipment	6,583		19	127,178	5.2
	Plumbing pipe, fittings and valves	2,420		16	66.958	3.6
	Other plumbing, heating equipment, supplies	319		(NA)	(NA)	(NA)
	Not reported in detail	1,693		10	24,219	7.0
470	Air-conditioning equipment	1,662	0.9	19	81,702	2.0
	Room air conditioners, under 2 hp.	1,252		14	72,533	1.7
	Other air-conditioning equipment	238		(NA)	(NA)	(NA)
	Not reported in detail	172		5	9,169	1.9
501	Garden machinery and equipment	2,100	1.2	21	75,369	2.8

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	HARDWARE WHOLESALERS—Con.					
	East South Central Division—Con.					
510	Farm, dairy machinery	2,798	1.5	19	63,178	4.4
	Tractors and equipment (farm)	457		5	46,450	1.0
	Harvesting machinery and equipment	295		4	46,375	0.6
	Land preparation, planting, cultivating machinery, and parts	1,181		10	54,796	2.2
	Other farm, dairy machinery	717		(NA)	(NA)	(NA)
	Not reported in detail	148		3	5,633	2.6
530	General purpose industrial machinery, equipment	453	0.2	6	31,396	1.4
540	Metalworking machinery, equipment (except welding)	555	0.3	6	33,794	1.6
570	Industrial equipment, supplies	3,724	2.0	24	74,261	5.0
	Abrasives, abrasive materials	634		14	63,643	1.0
	Industrial leather, belting, packing	95		6	53,943	0.2
	Mechanical rubber goods	674		8	52,249	1.3
	Rope, cordage, twine	289		15	64,997	0.4
	Valves and fittings (except plumbing)	788		9	40,841	1.9
	Miscellaneous industrial equipment supplies	466		7	30,053	1.6
	Not reported in detail	778		5	7,933	9.8
720	Iron and steel products (flat)	1,460	0.8	25	83,817	1.7
730	Iron and steel wire, wire products	4,709	2.6	31	89,125	5.3
	Plain wire	80		14	58,297	0.1
	Galvanized and other coated wire	292		18	73,812	0.4
	Nails and staples	1,508		24	76,439	2.0
	Barb and twisted wire	477		22	75,473	0.6
	Woven and welded wire fence, fence posts	976		23	75,930	1.3
	Wire rope and strand	270		11	52,163	0.5
	Bale ties	203		15	71,253	0.3
	Reinforcement mesh	28		8	37,017	0.1
	Not reported in detail	875		7	12,686	6.9
750	Iron and steel pipe, tubes	3,266	1.8	22	83,203	3.9
900	Toys, games, athletic goods	18,370	10.1	24	146,647	12.5
953	Building materials (except lumber)	4,585	2.5	23	80,777	5.7
	Commodities, n.e.c.	8,366	4.6	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	447	0.2	6	56,297	0.8
	West South Central Division					
	All establishments (number).....160					
	Total sales ($1,000).....$176,653					
	Sales reported by commodity line, total	162,168	100.0	131	xxx	xxx
151	Paints, varnishes	2,286	1.4	49	105,720	2.2
166	Wallboard	170	0.1	4	6,560	2.6
300	Furniture and fixtures	1,551	1.0	12	33,089	4.7
301	China, glassware, crockery	540	0.3	15	37,022	1.5
302	Kitchen utensils, miscellaneous homewares	7,850	4.8	42	108,689	7.2
310	Floor coverings	2,646	1.6	19	48,704	5.4
360	Automotive parts, supplies, etc.	2,722	1.7	17	69,541	3.9
	Automotive parts and accessories	1,916		8	22,615	8.5
	Tires and tubes	310		13	55,589	0.6
	Automotive tools and shop equipment	199		5	17,081	1.2
	Other automotive supplies	148		4	10,798	1.4
	Not reported in detail	149		2	(D)	(D)
400	Electrical wiring supplies, construction materials	1,881	1.2	46	82,847	2.3
	Interior wiring, construction materials	798		27	47,679	1.7
	Outside construction materials	221		12	27,329	0.8
	Lighting fixtures	198		9	19,134	1.0
	Electric lamps	486		30	61,649	0.8
	Not reported in detail	178		10	17,869	1.0
410	Electrical appliances, radio and television sets	7,464	4.6	34	101,579	7.3
	Radio sets	223		13	36,436	0.6
	Television sets	1,446		8	31,609	4.6
	Electric kitchen equipment	1,639		12	37,152	4.4
	Electric home laundry equipment	610		8	31,380	1.9
	Electrical housewares	1,885		27	78,565	2.4
	Other electrical appliances	1,311		16	37,607	3.5
	Not reported in detail	350		2	(D)	(D)
430	Electronic tubes, parts, and accessories	1,409	0.9	5	46,778	3.0
	HARDWARE WHOLESALERS—Con.					
	West South Central Division—Con.					
450	Hardware	85,047	52.4	131	162,168	52.4
	Builders' hardware	11,900		65	121,489	9.8
	Heavy hardware	11,307		48	102,942	11.0
	Shelf, light hardware	11,755		54	101,180	11.6
	Wire screening	1,037		35	87,285	1.2
	All other hardware	24,410		57	103,897	23.5
	Not reported in detail	24,638		38	31,347	78.6
460	Plumbing, heating equipment, supplies	7,074	4.4	56	95,527	7.4
	Heating, cooking stoves (except electric)	1,569		28	60,314	2.6
	Other gas appliances, specialties	394		9	29,710	1.3
	Fans, blowers	221		9	19,353	1.1
	Plumbing fixtures, equipment	1,319		19	42,456	3.1
	Plumbing pipe, fittings and valves	1,206		28	41,169	2.9
	Other plumbing, heating equipment, supplies	319		(NA)	(NA)	(NA)
	Not reported in detail	2,046		13	21,078	9.7
470	Air-conditioning equipment	1,776	1.1	21	77,097	2.3
	Room air conditioners under 2 hp.	595		17	40,355	1.5
	Other air-conditioning equipment	932		(NA)	(NA)	(NA)
	Not reported in detail	249		2	(D)	(D)
501	Garden machinery and equipment	1,707	1.1	30	79,524	2.1
510	Farm, dairy machinery	890	0.5	16	34,827	2.6
	Land preparation, planting, cultivating machinery and parts	411		13	31,884	1.3
	Irrigation equipment	152		4	9,998	1.5
	Other farm dairy machinery	327		5	11,521	2.8
570	Industrial equipment, supplies	6,758	4.2	27	73,353	9.2
	Abrasives, abrasive materials	581		15	61,382	0.9
	Mechanical rubber goods	571		9	42,204	1.4
	Rope, cordage, twine	1,091		25	72,004	1.5
	Valves and fittings (except plumbing)	3,465		8	38,005	9.1
	Other industrial equipment, supplies	1,030		(NA)	(NA)	(NA)
	Not reported in detail	20		1	(D)	(D)
720	Iron and steel products (flat)	2,257	1.4	29	58,350	3.9
730	Iron and steel wire, wire products	6,248	3.9	42	99,147	6.3
	Plain wire	74		16	62,911	0.1
	Galvanized and other coated wire	147		21	70,824	0.2
	Nails and staples	2,338		32	87,364	2.7
	Barb and twisted wire	701		25	79,375	0.9
	Woven and welded wire fence, fence posts	1,225		27	82,908	1.5
	Wire rope and strand	217		8	45,643	0.5
	Bale ties	153		13	58,045	0.3
	Reinforcement mesh	491		8	43,945	1.1
	Not reported in detail	902		7	10,792	8.4
740	Iron and steel finished products except flat, wire, etc.	3,830	2.4	12	47,679	8.0
750	Iron and steel pipe, tubes	5,265	3.2	39	95,528	5.5
900	Toys, games, athletic goods	6,543	4.0	33	114,145	5.7
953	Building materials (except lumber)	349	0.2	11	16,098	2.2
	Commodities, n.e.c.	5,713	3.5	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	192	0.1	5	11,861	1.6
	Mountain Division					
	All establishments (number).....53					
	Total sales ($1,000).....$73,647					
	Sales reported by commodity line, total	70,269	100.0	46	xxx	xxx
151	Paints, varnishes	827	1.2	20	29,295	2.8
240	Dry goods, notions	350	0.5	4	18,392	1.9
301	China, glassware, crockery	1,017	1.4	12	29,220	3.5
302	Kitchen utensils, miscellaneous homewares	1,697	2.4	16	31,769	5.3
310	Floor coverings	755	1.1	5	21,186	3.6
360	Automotive parts, supplies, etc.	1,829	2.6	11	22,005	8.3
400	Electrical wiring supplies, construction materials	282	0.4	11	13,001	2.2
410	Electrical appliances, radio and television sets	5,791	8.2	17	44,856	12.9
430	Electronic tubes, parts, and accessories	465	0.7	6	27,080	1.7
450	Hardware	34,654	49.3	46	70,269	49.3
460	Plumbing, heating equipment, supplies	2,479	3.5	21	33,910	7.3
	Boilers, radiators, convectors	20		4	7,879	0.3
	Furnaces (warm air)	517		7	12,537	4.1
	Heating, cooking stoves (except electric)	141		8	17,270	0.8

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	HARDWARE WHOLESALERS—Con.					
	Mountain Division—Con.					
	Plumbing, heating equipment, supplies—Con.					
	Other gas appliances, specialties..	56		5	11,515	0.5
	Plumbing fixtures, equipment.....	715		6	9,404	7.6
	Plumbing pipe, fittings and valves.	410		13	19,573	2.1
	Other plumbing, heating equipment, supplies.....	6		(NA)	(NA)	(NA)
	Not reported in detail.....	614		6	10,764	5.7
501	Garden machinery and equipment.....	333	0.5	11	14,059	2.4
510	Farm, dairy machinery.....	228	0.3	7	7,730	2.9
530	General purpose industrial machinery, equipment.....	239	0.3	7	11,443	2.1
540	Metalworking machinery, equipment, (except welding).....	103	0.1	5	11,957	0.9
550	Welding machinery, equipment, supplies	211	0.3	9	11,671	1.8
570	Industrial equipment, supplies.....	1,705	2.4	14	21,527	7.9
	Abrasives, abrasive materials.....	137		8	13,533	1.0
	Mechanical rubber goods.....	284		7	16,019	1.8
	Rope, cordage, twine.....	82		10	14,125	0.6
	Valves and fittings (except plumbing).....	169		4	7,491	2.3
	Other industrial equipment, supplies.....	209		(NA)	(NA)	(NA)
	Not reported in detail.....	24		1	(D)	(D)
720	Iron and steel products (flat).....	944	1.3	13	22,024	4.3
730	Iron and steel wire, wire products....	1,757	2.5	20	25,229	7.0
	Plain wire.....	90		14	23,241	0.4
	Galvanized and other coated wire...	71		10	21,212	0.3
	Nails and staples.....	880		15	23,124	3.8
	Barb and twisted wire.....	92		14	20,657	0.4
	Woven and welded wire fence, fence posts.....	170		14	21,177	0.8
	Bale ties.....	61		8	12,872	0.5
	Reinforcement mesh.....	377		(NA)	(NA)	(NA)
	Not reported in detail.....	16		2	(D)	(D)
740	Iron and steel finished products except flat, wire, etc.....	857	1.2	11	18,228	4.7
750	Iron and steel pipe, tubes.....	582	0.8	13	16,910	3.4
770	Stainless steel.....	97	0.1	4	7,489	1.3
780	Nonferrous metals, shapes, forms, etc.	187	0.3	7	16,220	1.2
884	Petroleum and products.....	299	0.4	4	4,200	7.1
900	Toys, games, athletic goods.....	5,218	7.4	16	43,050	12.1
953	Building materials (except lumber)....	297	0.4	8	16,079	1.8
	Commodities, n.e.c., including labor, service and rental receipts.....	7,066	10.1	(NA)	(NA)	(NA)
	Pacific Division					
	All establishments (number).....266					
	Total sales ($1,000).....$265,623					
	Sales reported by commodity line, total.....	217,189	100.0	225	xxx	xxx
151	Paints, varnishes.....	4,687	2.2	50	96,810	4.8
300	Furniture and fixtures.....	541	0.2	8	47,987	1.1
301	China, glassware, crockery.....	1,238	0.6	14	60,087	2.1
302	Kitchen utensils, miscellaneous homewares.....	14,091	6.5	37	121,385	11.6
310	Floor coverings.....	864	0.4	8	51,452	1.7
360	Automotive parts, supplies, etc.....	3,015	1.4	29	95,501	3.2
	Automotive parts and accessories...	332		18	51,848	0.6
	Tires and tubes.....	399		10	45,375	0.9
	Automotive tools and shop equipment.....	503		9	26,443	1.9
	Other automotive supplies.....	840		7	12,457	6.7
	Not reported in detail.....	941		6	22,328	4.2
400	Electrical wiring supplies, construction materials.....	5,418	2.5	44	113,161	4.8
	Interior wiring, construction materials.....	1,975		27	80,803	2.4
	Outside construction materials.....	335		13	41,477	0.8
	Lighting fixtures.....	212		15	45,993	0.5
	Electric lamps.....	823		23	72,765	1.1
	Not reported in detail.....	2,073		12	24,970	8.3
410	Electrical appliances, radio and television sets.....	8,665	4.0	28	106,963	8.1
	Radio sets.....	130		8	38,098	0.3
	Television sets.....	741		5	24,514	3.0
	Electric kitchen equipment.....	1,056		13	48,550	2.2
	Electric home laundry equipment....	417		7	36,307	1.1
	Electrical housewares.....	3,763		17	77,686	4.8
	Other electrical appliances.....	846		12	60,760	1.4
	Not reported in detail.....	1,712		8	25,033	6.8
	HARDWARE WHOLESALERS—Con.					
	Pacific Division—Con.					
450	Hardware.....	113,858	52.4	225	217,189	52.4
	Builders' hardware.....	38,362		95	175,861	21.8
	Heavy hardware.....	11,810		43	104,924	11.3
	Shelf, light hardware.....	15,354		61	118,772	12.9
	Wire screening.....	1,513		31	93,211	1.6
	All other hardware.....	32,419		91	152,409	21.3
	Not reported in detail.....	14,400		62	19,781	72.8
460	Plumbing, heating equipment, supplies.	8,771	4.0	54	124,369	7.1
	Heating, cooking stoves (except electric).....	250		7	25,048	1.0
	Plumbing fixtures, equipment.....	1,636		23	70,488	2.3
	Plumbing pipe, fittings and valves.	3,387		37	96,534	3.5
	Other plumbing, heating equipment, supplies.....	629		(NA)	(NA)	(NA)
	Not reported in detail.....	2,869		15	24,834	11.6
501	Garden machinery and equipment.....	1,907	0.9	24	82,032	2.3
510	Farm, dairy machinery, parts.....	565	0.3	11	29,198	1.9
540	Metalworking machinery, equipment (except welding).....	285	0.1	6	25,899	1.1
560	Special industry machinery, equipment.	606	0.3	7	8,473	7.2
570	Industrial equipment, supplies.....	4,235	1.9	42	86,022	4.9
	Abrasives, abrasive materials.....	862		27	61,073	1.4
	Industrial leather, belting, packing.....	54		6	12,280	0.4
	Mechanical rubber goods.....	316		12	27,106	1.2
	Rope, cordage, twine.....	758		31	78,149	1.0
	Valves and fittings (except plumbing).....	392		12	26,017	1.5
	Miscellaneous industrial equipment, supplies.....	1,505		16	40,052	3.8
	Not reported in detail.....	348		6	2,757	12.6
720	Iron and steel products (flat).....	3,233	1.5	28	97,571	3.3
730	Iron and steel wire, wire products....	8,177	3.8	56	120,243	6.8
	Plain wire.....	1,344		22	85,372	1.6
	Galvanized and other coated wire...	478		21	82,554	0.6
	Nails and staples.....	3,524		42	110,000	3.2
	Barb and twisted wire.....	466		19	84,338	0.6
	Woven and welded wire fence, fence posts.....	1,035		22	92,961	1.1
	Wire rope and strand.....	642		26	83,262	0.8
	Other iron and steel wire, wire products.....	205		(NA)	(NA)	(NA)
	Not reported in detail.....	483		10	8,436	5.7
740	Iron and steel finished products except flat, wire, etc.....	3,112	1.4	19	79,722	3.9
750	Iron and steel pipe, tubes.....	2,247	1.0	23	89,415	2.5
770	Stainless steel.....	465	0.2	9	35,092	1.3
780	Nonferrous metals, shapes, forms, etc.	1,173	0.5	16	57,218	2.1
882	Fertilizer, fertilizer materials.....	400	0.2	1	3,493	11.5
884	Petroleum and products.....	916	0.4	6	11,900	7.7
900	Toys, games, athletic goods.....	19,949	9.2	40	142,285	14.0
953	Building materials (except lumber)....	1,216	0.6	12	50,854	2.4
	Commodities, n.e.c., including labor, service and rental receipts.....	7,555	3.5	(NA)	(NA)	(NA)
	PLUMBING, HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS					
	New England Division					
	All establishments (number).....421					
	Total sales ($1,000).....$190,896					
	Sales reported by commodity line, total.....	179,228	100.0	384	xxx	xxx
151	Paints, varnishes.....	569	0.3	15	11,459	5.0
166	Wallboard.....	405	0.2	5	8,754	4.6
400	Electrical wiring supplies, construction materials.....	1,695	0.9	23	22,475	7.5
401	Generation, transmission, other apparatus and equipment.....	433	0.2	5	4,033	10.7
410	Electrical appliances, radio and television sets.....	1,944	1.1	49	37,382	5.2
	Electric kitchen equipment.....	1,173		39	27,352	4.3
	Electric home laundry equipment....	74		11	7,469	1.0
	Electrical housewares.....	25		5	3,773	0.7
	Other electrical appliances, radio and television sets.....	221		(NA)	(NA)	(NA)
	Not reported in detail.....	451		6	8,158	5.5
450	Hardware.....	2,885	1.6	28	23,846	12.1
460	Plumbing, heating equipment, supplies.	156,327	87.2	384	179,228	87.2

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	PLUMBING, HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS—Con.					
	New England Division—Con.					
	Plumbing, heating equipment, supplies—Con.					
	Boilers, radiators, convectors	30,781		227	108,987	28.2
	Furnaces (warm air)	6,768		148	69,492	9.7
	Oil burners	6,057		179	90,608	6.7
	Heating, cooking stoves (except electric)	3,884		20	12,047	32.2
	Other gas appliances, specialties	3,789		72	40,212	9.4
	Fans, blowers	858		64	38,574	2.2
	Plumbing fixtures, equipment	33,090		204	101,611	32.6
	Plumbing pipe, fittings, and valves	29,774		220	105,514	28.2
	Not reported in detail	41,326		93	50,502	81.8
470	Air-conditioning equipment	798	0.4	28	15,606	5.1
	Room air conditioners, under 2 hp	59		13	8,150	0.7
	Self-contained air conditioners, 2 hp and over	91		11	6,140	1.5
	Other air-conditioning equipment	250		9	6,168	4.1
	Not reported in detail	398		4	2,233	17.8
570	Industrial equipment, supplies	3,303	1.8	42	27,862	11.9
	Abrasives, abrasive materials	153		7	5,535	2.8
	Industrial leather, belting, packing	34		4	3,657	0.9
	Mechanical rubber goods	42		7	4,019	1.0
	Valves and fittings (except plumbing)	1,927		34	24,578	7.8
	Other industrial equipment, supplies	942		(NA)	(NA)	(NA)
	Not reported in detail	205		3	840	24.4
591	Parts, supplies, accessories for air-conditioning, refrigeration equipment	320	0.2	5	5,081	6.3
720	Iron and steel products (flat)	729	0.4	15	13,789	5.3
730	Iron and steel wire, wire products	246	0.1	15	14,891	1.7
	Galvanized and other coated wire	7		5	4,679	0.1
	Nails and staples	126		7	6,854	1.8
	Wire rope and strand	9		5	4,109	0.2
	Other iron and steel wire products	71		(NA)	(NA)	(NA)
	Not reported in detail	33		3	4,750	0.7
740	Iron and steel finished products except flat, wire, etc	687	0.4	10	9,054	7.6
750	Iron and steel pipe, tubes	2,474	1.4	52	31,294	7.9
780	Nonferrous metals, shapes, forms, etc.	1,834	1.0	41	22,443	8.2
953	Building materials (except lumber)	2,244	1.3	12	12,374	18.1
	Commodities, n.e.c	1,995	1.1	(NA)	(NA)	(NA)
975	Labor, service, and rental receipts	340	0.2	12	6,584	5.2
	Middle Atlantic Division					
	All establishments (number)...1,210					
	Total sales ($1,000).....$597,051					
	Sales reported by commodity line, total	553,391	100.0	1,060	xxx	xxx
3D2	Kitchen utensils, miscellaneous homewares	572	0.1	14	7,606	7.5
310	Floor coverings	1,119	0.2	20	23,795	4.7
400	Electrical wiring supplies, construction materials	6,057	1.1	51	56,952	10.6
410	Electrical appliances, radio and television sets	7,651	1.4	87	70,888	10.8
450	Hardware	5,992	1.1	69	54,072	11.1
460	Plumbing, heating equipment, supplies	480,465	86.8	1,060	553,391	86.8
	Boilers, radiators, convectors	59,074		493	283,793	20.8
	Furnaces (warm air)	22,881		340	192,767	11.9
	Oil burners	13,141		386	213,065	6.2
	Heating, cooking stoves, (except electric)	6,457		135	82,507	7.8
	Other gas appliances, specialties	6,611		217	119,174	5.5
	Fans, blowers	2,835		159	112,884	2.5
	Plumbing fixtures, equipment	117,165		506	309,710	3[illegible].8
	Plumbing pipe, fittings, and valves	110,569		539	308,567	35.[illegible]
	Not reported in detail	141,732		332	168,644	84.0
470	Air-conditioning equipment	3,867	0.7	102	88,251	4.4
	Room air conditioners, under 2 hp	489		48	49,889	1.0
	Self-contained air conditioners, 2 hp and over	1,390		34	21,786	6.4
	Other air-conditioning equipment	1,054		29	28,294	3.7
	Not reported in detail	934		16	18,944	4.9
530	General purpose industrial machinery, equipment	824	0.1	15	19,201	4.3
	PLUMBING, HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS—Con.					
	Middle Atlantic Division—Con.					
570	Industrial equipment, supplies	18,155	3.3	91	97,873	18.5
	Abrasives, abrasive materials	200		10	17,373	1.2
	Industrial leather, belting, packing	25		9	13,458	0.2
	Mechanical rubber goods	210		14	16,891	1.2
	Rope, cordage, twine	41		7	7,804	0.5
	Valves and fittings (except plumbing)	5,764		57	53,482	10.8
	Other industrial equipment, supplies	4,163		(NA)	(NA)	(NA)
	Not reported in detail	7,752		27	39,603	19.6
590	Commercial refrigeration equipment	1,020	0.2	33	39,415	2.6
591	Parts, supplies, accessories for air-conditioning, refrigeration equipment	786	0.1	10	4,992	15.7
720	Iron and steel products (flat)	1,909	0.3	42	47,100	4.1
730	Iron and steel wire, wire products	839	0.2	30	24,682	3.4
	Plain wire	32		9	8,310	0.4
	Nails and staples	269		21	12,857	2.1
	Woven and welded wire fence, fence posts	139		9	9,171	1.5
	Wire rope and strand	77		9	11,781	0.7
	Other iron and steel wire products	33		(NA)	(NA)	(NA)
	Not reported in detail	289		4	4,773	6.1
740	Iron and steel finished products except flat, wire, etc	553	0.1	11	8,511	6.5
750	Iron and steel pipe, tubes	10,229	1.8	133	106,279	9.6
780	Nonferrous metals, shapes, forms, etc.	4,100	0.7	60	50,901	8.1
953	Building materials (except lumber)	1,150	0.2	21	13,576	8.5
	Commodities, n.e.c	7,406	1.3	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	697	0.1	30	14,267	4.9
	East North Central Division					
	All establishments (number).....777					
	Total sales ($1,000).....$434,192					
	Sales reported by commodity line, total	401,385	100.0	681	xxx	xxx
151	Paints, varnishes	595	0.1	31	35,958	1.7
400	Electrical wiring supplies, construction materials	2,423	0.6	51	37,317	6.5
	Interior wiring, construction materials	1,404		39	27,903	5.0
	Outside construction materials	127		14	8,833	1.4
	Lighting fixtures	148		25	21,519	0.7
	Electric lamps	227		26	22,964	1.0
	Not reported in detail	517		11	8,107	6.4
410	Electrical appliances, radio and television sets	2,507	0.6	68	60,459	4.1
	Television sets	290		5	3,572	8.1
	Electric kitchen equipment	1,709		50	46,162	3.7
	Electric home laundry equipment	70		9	16,170	0.4
	Electrical housewares	38		10	15,862	0.2
	Other electrical appliances, radio and television sets	108		(NA)	(NA)	(NA)
	Not reported in detail	292		7	4,877	6.0
450	Hardware	2,250	0.6	46	37,394	6.0
	Builders' hardware	329		13	15,427	2.1
	Heavy hardware	379		12	14,195	2.7
	Shelf, light hardware	259		10	13,494	1.9
	Wire screening	27		6	3,621	0.7
	All other hardware	689		22	25,510	2.7
	Not reported in detail	567		17	8,488	6.7
460	Plumbing, heating equipment supplies	343,616	85.6	681	401,385	85.6
	Boilers, radiators, convectors	24,712		300	219,210	11.3
	Furnaces (warm air)	35,906		242	161,783	22.2
	Oil burners	5,273		218	160,875	3.3
	Heating, cooking stoves, except electric	1,238		48	45,697	2.7
	Other gas appliances, specialties	9,818		139	100,289	9.8
	Fans, blowers	2,933		137	97,805	3.0
	Plumbing fixtures, equipment	94,841		334	230,494	41.1
	Plumbing pipe, fittings, and valves	76,888		351	243,406	31.6
	Not reported in detail	92,007		194	103,533	88.9
470	Air-conditioning equipment	4,239	1.1	108	100,291	4.2
	Room air conditioners, under 2 hp	1,105		89	90,380	1.2
	Self-contained air conditioners, 2 hp and over	1,760		53	42,110	4.2
	Other air-conditioning equipment	534		28	29,663	1.8
	Not reported in detail	840		6	3,003	28.0
530	General purpose industrial machinery, equipment	790	0.2	8	9,632	8.2

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS, 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	PLUMBING, HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS—Con.					
	East North Central Division—Con.					
570	Industrial equipment, supplies	11,984	3.0	63	83,360	14.4
	Abrasives, abrasive materials	453		14	21,053	2.2
	Industrial leather, belting, packing	35		9	15,060	0.2
	Mechanical rubber goods	209		17	23,491	0.9
	Rope, cordage, twine	509		9	15,518	3.3
	Valves and fittings (except plumbing)	4,972		48	68,202	7.3
	Other industrial equipment, supplies	4,912		(NA)	(NA)	(NA)
	Not reported in detail	894		3	4,195	21.3
590	Commercial refrigeration equipment	1,525	0.4	23	30,381	5.0
	Mechanical drinking water coolers	111		17	24,608	0.5
	Ice making machines	27		5	7,043	0.4
	Other commercial refrigeration equipment	1,079		(NA)	(NA)	(NA)
	Not reported in detail	308		2	(D)	(D)
591	Parts, supplies, accessories for air-conditioning, refrigeration equipment	556	0.1	15	12,971	4.3
720	Iron and steel products (flat)	3,229	0.8	58	31,155	10.4
730	Iron and steel wire, wire products	1,077	0.3	34	27,938	3.9
740	Iron and steel finished products except flat, wire, etc	482	0.1	11	9,058	5.3
750	Iron and steel pipe, tubes	13,849	3.5	134	104,438	13.3
780	Nonferrous metals, shapes, forms, etc.	2,573	0.6	61	50,735	5.1
953	Building materials (except lumber)	1,588	0.4	25	15,637	10.2
	Commodities, n.e.c	7,394	1.8	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	708	0.2	27	21,483	3.3
	West North Central Division					
	All establishments (number).....280					
	Total sales ($1,000).....$185,208					
	Sales reported by commodity line, total	159,626	100.0	240	xxx	xxx
300	Furniture and fixtures	167	0.1	5	2,063	8.1
400	Electrical wiring supplies, construction materials	3,022	1.9	17	18,253	16.6
410	Electrical appliances, radio and television sets	1,809	1.1	36	39,378	4.6
	Electric kitchen equipment	598		28	30,150	2.0
	Electric home laundry equipment	401		11	5,250	7.6
	Electrical housewares	54		8	5,794	0.9
	Other electrical appliances, radio and television sets	210		(NA)	(NA)	(NA)
	Not reported in detail	546		3	6,897	7.9
450	Hardware	2,293	1.4	19	17,935	12.8
460	Plumbing, heating equipment supplies	129,680	81.2	240	159,626	81.2
	Boilers, radiators, convectors	6,886		87	83,476	8.2
	Furnaces (warm air)	12,072		105	81,016	14.9
	Oil burners	1,570		70	64,388	2.4
	Heating, cooking stoves, (except electric)	1,468		22	21,405	6.9
	Other gas appliances, specialties	4,132		58	55,852	7.4
	Fans, blowers	1,143		57	54,206	2.1
	Plumbing fixtures, equipment	35,758		107	92,539	38.6
	Plumbing pipe, fittings, and valves	37,552		107	93,836	40.0
	Not reported in detail	29,099		63	36,707	79.3
470	Air-conditioning equipment	4,355	2.7	79	73,982	5.9
	Room air conditioners, under 2 hp	769		46	49,302	1.6
	Self-contained air conditioners, 2 hp and over	1,038		37	48,304	2.1
	Other air-conditioning equipment	1,186		27	29,588	4.0
	Not reported in detail	1,362		13	8,703	15.6
510	Farm, dairy machinery	406	0.3	7	3,846	10.6
530	General purpose industrial machinery, equipment	321	0.2	4	4,268	7.5
570	Industrial equipment, supplies	3,748	2.3	26	33,265	11.3
	Mechanical rubber goods	69		5	3,091	2.2
	Valves and fittings (except plumbing)	2,946		20	30,802	9.6
	Other industrial equipment, supplies	435		(NA)	(NA)	(NA)
	Not reported in detail	298		3	721	41.3
590	Commercial refrigeration equipment	924	0.6	23	30,207	3.1
	Mechanical drinking water coolers	113		18	27,088	0.4
	Heat exchange equipment	112		5	7,868	1.4
	Ice making machines	93		4	7,074	1.3
	Other commercial refrigeration equipment	484		(NA)	(NA)	(NA)
	Not reported in detail	122		2	(D)	(D)
	PLUMBING, HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS—Con.					
	West North Central Division—Con.					
591	Parts, supplies, accessories for air-conditioning, refrigeration equipment	424	0.3	8	6,572	6.5
720	Iron and steel products (flat)	492	0.3	31	22,519	2.2
730	Iron and steel wire, wire products	357	0.2	12	8,388	4.3
740	Iron and steel finished products except flat, wire, etc	201	0.1	8	2,803	7.2
750	Iron and steel pipe, tubes	6,426	4.0	34	39,198	16.4
780	Nonferrous metals, shapes, forms, etc.	653	0.4	17	16,836	3.9
900	Toys, games, athletic goods	351	0.2	5	4,939	7.1
	Commodities, n.e.c	3,799	2.4	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	198	0.1	15	5,801	3.4
	South Atlantic Division					
	All establishments (number).....422					
	Total sales ($1,000).....$301,615					
	Sales reported by commodity line, total	290,725	100.0	386	xxx	xxx
151	Paints, varnishes	568	0.2	12	10,040	5.7
400	Electrical wiring supplies, construction materials	17,198	5.9	46	79,140	21.7
410	Electrical appliances, radio and television sets	5,025	1.7	68	72,664	6.9
	Television sets	126		9	9,224	1.4
	Electric kitchen equipment	3,374		57	64,570	5.2
	Electric home laundry equipment	667		19	31,948	2.1
	Electrical housewares	270		11	14,911	1.8
	Other electrical appliances, radio and television sets	205		(NA)	(NA)	(NA)
	Not reported in detail	383		5	5,216	7.3
450	Hardware	2,868	1.0	21	13,515	21.2
	Builders' hardware	534		11	8,987	5.9
	Heavy hardware	325		8	7,936	4.1
	Shelf, light hardware	462		11	9,089	5.1
	Wire screening	125		7	7,180	1.7
	All other hardware	1,102		13	9,127	12.1
	Not reported in detail	320		3	1,987	16.1
460	Plumbing, heating equipment, supplies	215,784	74.2	386	290,725	74.2
	Boilers, radiators, convectors	9,363		150	115,467	8.1
	Furnaces (warm air)	10,885		141	99,262	11.0
	Oil burners	2,179		112	91,900	2.4
	Heating, cooking stoves, except electric	2,504		51	56,969	4.4
	Other gas appliances, specialties	4,830		87	82,178	5.9
	Fans, blowers	745		72	76,625	1.0
	Plumbing fixtures, equipment	52,534		200	136,364	38.5
	Plumbing pipe, fittings, and valves	36,746		198	138,892	26.5
	Not reported in detail	95,998		127	131,725	72.9
470	Air-conditioning equipment	4,467	1.5	95	110,967	4.0
	Room air conditioners, under 2 hp	953		57	58,058	1.6
	Self-contained air conditioners, 2 hp and over	1,129		30	29,072	3.9
	Other air-conditioning equipment	1,041		31	25,998	4.0
	Not reported in detail	1,344		14	31,586	4.3
501	Garden machinery and equipment	348	0.1	10	9,673	3.6
510	Farm, dairy machinery	560	0.2	11	12,211	4.6
	Irrigation equipment	402		7	7,764	5.2
	Other farm, dairy machinery	96		(NA)	(NA)	(NA)
	Not reported in detail	62		2	(D)	(D)
570	Industrial equipment, supplies	12,864	4.4	65	82,875	15.5
590	Commercial refrigeration equipment	1,017	0.3	35	63,255	1.6
591	Parts, supplies, accessories for air-conditioning, refrigeration equipment	897	0.3	15	29,324	3.1
720	Iron and steel products (flat)	3,047	1.0	36	53,383	5.7
730	Iron and steel wire, wire products	1,550	0.5	20	22,969	6.7
	Galvanized and other coated wire	20		11	14,467	0.1
	Nails and staples	597		16	18,384	3.2
	Barb and twisted wire	107		9	11,617	0.9
	Woven and welded wire fence, fence posts	192		10	12,560	1.5
	Wire rope and strand	193		7	6,469	3.0
	Other iron and steel wire, wire products	429		(NA)	(NA)	(NA)
	Not reported in detail	12		1	(D)	(D)
740	Iron and steel finished products, except flat, wire, etc	727	0.3	9	11,120	6.5
750	Iron and steel pipe, tubes	8,353	2.9	87	85,608	9.8
770	Stainless steel	447	0.2	15	30,348	1.5
780	Nonferrous metals, shapes, forms, etc.	3,052	1.0	37	47,176	6.5

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	PLUMBING, HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS—Con.					
	South Atlantic Division—Con.					
953	Building materials (except lumber)....	4,971	1.7	19	33,697	14.8
	Commodities, n.e.c., including labor, service and rental receipts.....	6,982	2.4	(NA)	(NA)	(NA)
	East South Central Division					
	All establishments (number).....107					
	Total sales ($1,000).....$77,524					
	Sales reported by commodity line, total.....	73,521	100.0	97	xxx	xxx
151	Paints, varnishes.....	374	0.5	5	3,584	10.4
400	Electrical wiring supplies, construction materials.....	4,539	6.2	19	23,399	19.4
410	Electrical appliances, radio and television sets.....	828	1.1	17	11,422	7.2
	Electric kitchen equipment.....	437		15	9,501	4.6
	Electric home laundry equipment....	30		5	2,729	1.1
	Other electrical appliances, radio and television sets.....	120		(NA)	(NA)	(NA)
	Not reported in detail.....	241		1	(D)	(D)
450	Hardware.....	510	0.7	8	6,303	8.1
460	Plumbing, heating equipment and supplies.....	52,607	71.6	97	73,521	71.6
	Boilers, radiators, convectors.....	1,807		36	36,182	5.0
	Furnaces (warm air).....	2,706		40	31,921	8.5
	Oil burners.....	169		18	17,472	1.0
	Heating, cooking stoves, (except electric).....	1,141		17	12,169	9.4
	Other gas appliances, specialties..	1,313		33	26,145	5.0
	Fans, blowers.....	487		25	26,987	1.8
	Plumbing fixtures, equipment.....	16,277		48	42,655	38.2
	Plumbing pipe, fittings, and valves	9,221		51	41,436	22.3
	Not reported in detail.....	19,486		34	27,580	70.7
470	Air-conditioning equipment.....	1,108	1.5	30	26,373	4.2
	Room air conditioners, under 2 hp..	618		19	17,642	3.5
	Self-contained air conditioners, 2 hp and over.....	258		9	5,642	4.6
	Other air-conditioning equipment...	77		10	8,113	0.9
	Not reported in detail.....	155		4	3,067	5.1
510	Farm, dairy machinery.....	108	0.1	6	3,600	3.0
570	Industrial equipment, supplies.....	4,241	5.8	16	18,775	22.6
590	Commercial refrigeration equipment....	390	0.5	8	6,807	5.7
591	Parts, supplies, accessories for air-conditioning, refrigeration equipment	115	0.2	4	1,892	6.1
720	Iron and steel products (flat).....	89	0.1	8	4,749	1.9
730	Iron and steel wire, wire products....	253	0.3	4	5,911	4.3
750	Iron and steel pipe, tubes.....	2,441	3.3	25	25,249	9.7
780	Nonferrous metals, shapes, forms, etc.	645	0.9	8	8,836	7.3
953	Building materials (except lumber)....	758	1.0	5	8,233	9.2
	Commodities, n.e.c.....	4,270	5.8	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	245	0.3	5	1,411	17.4
	West South Central Division					
	All establishments (number).....284					
	Total sales ($1,000).....$159,308					
	Sales reported by commodity line, total.....	146,663	100.0	247	xxx	xxx
51	Paints, varnishes.....	357	0.2	8	7,329	4.9
400	Electrical wiring supplies, construction materials.....	1,853	1.3	17	16,960	10.9
	Interior wiring, construction materials.....	1,107		14	14,466	7.7
	Outside construction materials.....	47		5	2,835	1.7
	Lighting fixtures.....	204		7	8,657	2.4
	Electric lamps.....	19		5	4,449	0.4
	Not reported in detail.....	476		3	2,494	19.1
410	Electrical appliances, radio and television sets.....	2,136	1.5	25	29,192	7.3
	Television sets.....	684		6	14,997	4.6
	Electric kitchen equipment.....	857		22	23,284	3.7
	Electric home laundry equipment....	185		10	14,297	1.3
	Electrical housewares.....	54		7	11,297	0.5
	Other electrical appliances, radio and television sets.....	199		(NA)	(NA)	(NA)
	Not reported in detail.....	157		1	(D)	(D)
450	Hardware.....	3,085	2.1	20	21,634	14.3
	Builders' hardware.....	790		8	11,890	6.6
	PLUMBING, HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS—Con.					
	West South Central Division—Con.					
	Hardware—Con.					
	Heavy hardware.....	714		4	9,876	7.2
	Shelf, light hardware.....	570		7	10,492	5.4
	Other hardware.....	302		(NA)	(NA)	(NA)
	Not reported in detail.....	709		5	5,072	14.0
460	Plumbing, heating equipment and supplies.....	124,208	84.7	247	146,663	84.7
	Boilers, radiators, convectors.....	1,874		52	39,394	4.8
	Furnaces (warm air).....	5,984		96	64,626	9.3
	Oil burners.....	93		13	10,867	0.9
	Heating, cooking stoves, (except electric).....	1,529		26	21,164	7.2
	Other gas appliances, specialties..	8,247		66	43,115	19.1
	Fans, blowers.....	1,693		39	30,667	5.5
	Plumbing fixtures, equipment.....	46,929		156	103,027	45.6
	Plumbing pipe, fittings, and valves	38,501		156	100,782	38.2
	Not reported in detail.....	19,358		54	25,731	75.2
470	Air-conditioning equipment.....	2,906	2.0	61	69,543	4.2
	Room air conditioners, under 2 hp..	765		35	55,225	1.4
	Self-contained air conditioners, 2 hp and over.....	582		26	16,855	3.5
	Other air-conditioning equipment...	664		21	18,280	3.6
	Not reported in detail.....	895		12	6,310	14.2
501	Garden machinery and equipment.....	330	0.2	5	11,492	2.9
510	Farm, dairy machinery.....	341	0.2	6	3,865	8.8
570	Industrial equipment, supplies.....	1,338	0.9	17	16,058	8.3
	Valves and fittings (except plumbing).....	909		11	13,558	6.7
	Other industrial equipment, supplies.....	409		(NA)	(NA)	(NA)
	Not reported in detail.....	20		1	(D)	(D)
590	Commercial refrigeration equipment....	2,120	1.4	21	19,026	11.1
	Mechanical drinking water coolers..	75		19	16,959	0.4
	Ice making machines.....	99		8	7,235	1.4
	Other commercial refrigeration equipment.....	1,385		(NA)	(NA)	(NA)
	Not reported in detail.....	561		2	(D)	(D)
720	Iron and steel products (flat).....	195	0.1	17	12,566	1.6
730	Iron and steel wire, wire products....	279	0.2	6	5,370	5.2
750	Iron and steel pipe, tubes.....	3,204	2.2	53	33,351	9.6
780	Nonferrous metals, shapes, forms, etc.	948	0.6	20	11,368	8.3
	Commodities, n.e.c.....	3,130	2.1	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	233	0.2	9	4,686	5.0
	Mountain Division					
	All establishments (number).....127					
	Total sales ($1,000).....$84,621					
	Sales reported by commodity line, total.....	83,045	100.0	115	xxx	xxx
360	Automotive parts, supplies, etc.....	146	0.2	3	7,090	2.1
400	Electrical wiring supplies, construction materials.....	835	1.0	6	10,419	8.0
401	Generation, transmission, other apparatus equipment.....	198	0.2	4	3,567	5.6
410	Electrical appliances, radio and television sets.....	1,104	1.3	12	13,526	8.2
	Television sets.....	300		4	4,208	7.1
	Electric kitchen equipment.....	322		7	7,688	4.2
	Other electrical appliances, radio and television sets.....	79		(NA)	(NA)	(NA)
	Not reported in detail.....	403		3	5,028	8.0
450	Hardware.....	3,551	4.3	11	20,565	17.3
	Builders' hardware.....	738		7	14,082	5.2
	Heavy hardware.....	544		5	10,561	5.2
	Shelf, light hardware.....	228		4	6,894	3.3
	Wire screening.....	55		4	6,894	0.8
	All other hardware.....	876		7	14,045	6.2
	Not reported in detail.....	1,110		3	4,712	23.6
460	Plumbing, heating equipment, supplies.	58,806	70.8	115	83,045	70.8
	Boilers, radiators, convectors.....	2,075		40	27,367	7.6
	Furnaces (warm air).....	3,880		48	25,072	15.5
	Oil burners.....	137		19	11,850	1.2
	Heating, cooking stoves (except electric).....	678		20	16,067	4.2
	Other gas appliances, specialties..	1,903		36	20,881	9.1
	Fans, blowers.....	629		24	13,948	4.5
	Plumbing fixtures, equipment.....	14,277		55	34,664	41.2
	Plumbing pipe, fittings, and valves	14,776		60	39,732	37.2
	Not reported in detail.....	20,451		32	33,751	60.6

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	PLUMBING, HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS—Con.					
	Mountain Division—Con.					
470	Air-conditioning equipment	1,052	1.3	29	16,232	6.5
501	Garden machinery and equipment	115	0.1	4	6,894	1.7
510	Farm, dairy machinery	266	0.3	4	5,012	5.3
570	Industrial equipment, supplies	1,390	1.7	17	17,252	8.1
	Valves and fittings (except plumbing)	905		13	13,670	6.6
	Other industrial equip., supplies	469		(NA)	(NA)	(NA)
	Not reported in detail	16		1	(D)	(D)
720	Iron and steel products (flat)	4,271	5.1	15	20,625	20.7
730	Iron and steel wire, wire products	1,304	1.6	7	16,688	7.8
740	Iron and steel finished products except flat, wire, etc	184	0.2	5	5,166	3.6
750	Iron and steel pipe, tubes	3,450	4.2	14	22,085	15.6
780	Nonferrous metals, shapes, forms, etc.	275	0.3	9	16,045	1.7
952	Building materials (except lumber)	1,033	1.2	6	8,267	12.5
	Commodities, n.e.c.	4,969	6.0	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	96	0.1	5	1,423	6.7
	Pacific Division					
	All establishments (number).....418					
	Total sales ($1,000).....$299,373					
	Sales reported by commodity line, total	264,726	100.0	362	xxx	xxx
400	Electrical wiring supplies construction materials	1,543	0.6	13	6,737	22.9
410	Electrical appliances, radio and television sets	6,660	2.5	40	49,678	13.4
	Electric kitchen equipment	3,794		36	48,519	7.8
	Other electrical appliances, radio and television sets	2,863		(NA)	(NA)	(NA)
	Not reported in detail	3		2	(D)	(D)
450	Hardware	1,618	0.6	13	16,414	9.9
460	Plumbing, heating equipment and supplies	224,310	84.7	362	264,726	84.7
	Boilers, radiators, convectors	7,556		80	89,102	8.5
	Furnaces (warm air)	9,780		106	101,668	9.6
	Oil burners	1,058		27	24,496	4.3
	Heating, cooking stoves except electric	2,832		16	24,904	11.4
	Other gas appliances, specialties	11,425		65	53,935	21.2
	Fans, blowers	2,636		39	47,717	5.5
	Plumbing fixtures, equipment	56,760		153	132,441	42.9
	Plumbing pipe, fittings, and valves	66,091		167	149,890	44.1
	Not reported in detail	66,172		108	74,354	89.0
470	Air-conditioning equipment	3,492	1.3	35	40,239	8.7
	Room air conditioners under 2 hp	739		23	31,996	2.3
	Self-contained air conditioners, 2 hp and over	732		10	18,883	3.9
	Other air-conditioning equipment	1,221		7	17,010	7.2
	Not reported in detail	800		10	5,506	14.5
530	General purpose industrial machinery, equipment	692	0.3	6	3,391	20.4
570	Industrial equipment, supplies	5,804	2.2	28	43,253	13.4
	Valves and fittings (except plumbing)	4,095		22	38,646	10.6
	Other industrial equipment, supplies	1,520		(NA)	(NA)	(NA)
	Not reported in detail	189		3	1,894	10.0
720	Iron and steel products (flat)	1,752	0.7	11	27,507	6.4
740	Iron and steel finished products except flat, wire, etc	1,055	0.4	6	5,105	20.7
750	Iron and steel pipe, tubes	9,614	3.6	45	60,576	15.9
780	Nonferrous metals, shapes, forms, etc.	745	0.3	15	28,433	2.6
	Commodities, n.e.c., including labor, service and rental receipts	7,441	2.8	(NA)	(NA)	(NA)
	LUMBER, MILLWORK WHOLESALERS					
	New England Division					
	All establishments (number).....265					
	Total sales ($1,000).....$187,697					
	Sales reported by commodity line, total	173,916	100.0	206	xxx	xxx
166	Wallboard	2,402	1.4	40	38,881	6.2
450	Hardware	365	0.2	14	8,261	4.4
911	Logs, piles, poles, posts, etc	585	0.3	10	12,786	4.6
921	Lumber (rough, dressed, finished)	107,799	62.0	139	141,570	76.1
	LUMBER, MILLWORK WHOLESALERS—Con.					
	New England Division—Con.					
930	Plywood	16,671	9.6	66	88,385	18.9
931	Wood shingles	5,008	2.9	49	76,359	6.6
941	Veneer, other wood products	2,237	1.3	18	8,775	25.5
942	Brick, blocks, tile, etc	433	0.2	13	4,398	9.8
943	Cement, lime, plaster, stucco	104	0.1	9	3,397	3.1
947	Wood millwork	31,638	18.2	67	75,144	42.1
948	Metal millwork	334	0.2	7	3,449	9.7
949	Insulation and insulation boards	1,251	0.7	32	34,117	3.7
950	Roofing (except wood shingles)	1,214	0.7	21	20,780	5.8
952	Other building materials	2,077	1.2	11	21,377	9.7
	Commodities, n.e.c., including labor, service and rental receipts	1,798	1.0	(NA)	(NA)	(NA)
	Middle Atlantic Division					
	All establishments (number).....847					
	Total sales ($1,000).....$689,316					
	Sales reported by commodity line, total	614,015	100.0	661	xxx	xxx
151	Paints, varnishes	688	0.1	34	50,141	1.4
166	Wallboard	5,941	1.0	107	139,849	4.2
450	Hardware	1,615	0.3	55	55,364	2.9
911	Logs, piles, poles, posts, etc	1,272	0.2	21	60,762	2.1
921	Lumber (rough, dressed, finished)	379,191	61.8	412	465,539	81.5
930	Plywood	81,748	13.3	240	308,867	26.5
	Hardwood	17,923		97	84,710	21.2
	Softwood	39,032		148	197,753	19.7
	Non-wood face	754		16	13,500	5.6
	Not reported in detail	24,039		61	89,458	26.9
931	Wood shingles	8,701	1.4	88	170,934	5.1
941	Veneer, other wood products	12,097	2.0	64	86,112	14.0
942	Brick, blocks, tile, etc	355	0.1	15	9,251	3.8
943	Cement, lime, plaster, stucco	764	0.1	20	12,423	6.1
944	Glass (sheet, containers, and brick)	814	0.1	26	26,598	3.1
945	Sand, gravel, crushed stone	352	0.1	12	9,509	3.7
947	Wood millwork	87,111	14.2	165	220,454	39.5
948	Metal millwork	6,019	1.0	44	33,835	17.8
949	Insulation and insulation boards	6,440	1.0	92	167,300	3.8
950	Roofing (except wood shingles)	5,102	0.8	61	70,592	7.2
	Asphalt shingles, roofing and tarred felts	3,050		45	56,466	5.4
	Asbestos cement roofing shingles	138		9	29,029	0.5
	Aluminum sheets	53		4	18,215	0.3
	Other roofing (except wood shingles)	180		(NA)	(NA)	(NA)
	Not reported in detail	1,681		16	14,126	11.9
952	Other building materials	4,837	0.8	36	56,410	8.6
	Commodities, n.e.c.	10,616	1.7	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	352	0.1	19	16,390	2.1
	East North Central Division					
	All establishments (number).....741					
	Total sales ($1,000).....$682,602					
	Sales reported by commodity line, total	595,047	100.0	576	xxx	xxx
151	Paints, varnishes	440	0.1	27	30,332	1.5
166	Wallboard	5,659	1.0	102	118,902	4.8
450	Hardware	2,368	0.4	57	68,878	3.4
731	Wire, wire fence, etc	431	0.1	12	12,781	3.4
911	Logs, piles, poles, posts, etc	5,224	0.9	36	42,642	12.3
921	Lumber (rough, dressed, finished)	309,624	52.0	373	408,996	75.7
930	Plywood	113,863	19.1	239	317,218	35.9
	Hardwood	24,978		93	98,912	25.3
	Softwood	47,609		159	199,767	23.8
	Non-wood face	214		8	13,254	1.6
	Not reported in detail	41,062		59	99,832	41.1
931	Wood shingles	3,183	0.5	78	103,858	3.1
941	Veneer, other wood products	9,794	1.6	50	47,758	20.5
942	Brick, blocks, tile, etc	543	0.1	13	17,406	3.1
943	Cement, lime, plaster, stucco	379	0.1	17	18,755	2.0
944	Glass (sheet, containers, and brick)	686	0.1	20	16,589	4.1
947	Wood millwork	94,154	15.8	193	228,185	41.3
948	Metal millwork	4,091	0.7	38	37,483	10.9
949	Insulation and insulation boards	13,799	2.3	122	161,852	8.5
950	Roofing (except wood shingles)	9,384	1.6	94	111,877	8.4
	Asphalt shingles, roofing and tarred felts	7,626		79	99,740	7.6
	Asbestos cement roofing shingles	307		19	21,111	1.5
	Aluminum sheets	152		13	16,257	0.9
	Other roofing (except wood shingles)	763		(NA)	(NA)	(NA)
	Not reported in detail	536		13	8,639	6.2

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	LUMBER, MILLWORK WHOLESALERS—Con.					
	East North Central Division—Con.					
951	Prefabricated structural assemblies...	1,734	0.3	8	15,628	11.1
952	Other building materials.....	5,013	0.8	49	69,063	7.3
	Commodities, n.e.c.....	13,711	2.3	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	967		24	21,455	4.5
	West North Central Division					
	All establishments (number).....301					
	Total sales ($1,000).....$373,259					
	Sales reported by commodity line, total.....	308,087	100.0	226	xxx	xxx
151	Paints, varnishes.....	1,057	0.3	23	17,748	6.0
166	Wallboard.....	1,654	0.5	47	50,180	3.3
450	Hardware.....	1,032	0.3	33	28,969	3.6
731	Wire, wire fence, etc.....	1,592	0.5	13	17,379	9.2
752	Iron, steel plates, structural shapes, etc.....	761	0.2	11	17,063	4.5
911	Logs, piles, poles, posts, etc.....	7,761	2.5	30	122,093	6.4
921	Lumber (rough, dressed, finished).....	201,509	65.4	157	263,770	76.4
930	Plywood.....	32,707	10.6	103	200,329	16.3
931	Wood shingles.....	4,416	1.4	46	140,725	3.1
941	Veneer, other wood products.....	2,997	1.0	19	85,305	3.5
943	Cement, lime, plaster, stucco.....	161	0.1	11	11,924	1.4
944	Glass (sheet, containers, and brick)..	403	0.1	10	12,681	3.2
947	Wood millwork.....	33,596	10.9	76	160,815	20.9
948	Metal millwork.....	2,045	0.7	16	11,819	17.3
949	Insulation and insulation boards.....	3,672	1.2	48	127,165	2.9
950	Roofing (except wood shingles).....	3,662	1.2	43	43,199	8.5
	Asphalt shingles, roofing and tarred felts.....	2,213		35	32,700	6.8
	Galvanized iron and steel sheets...	692		12	16,192	4.3
	Other roofing (except wood shingles).....	267		(NA)	(NA)	(NA)
	Not reported in detail.....	490		6	8,983	5.5
951	Prefabricated structural assemblies...	410	0.1	7	81,170	0.5
952	Other building materials.....	1,650	0.5	17	19,358	8.5
	Commodities, n.e.c.....	6,236	2.0	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	766	0.2	4	3,423	22.4
	South Atlantic Division					
	All establishments (number).....590					
	Total sales ($1,000).....$342,494					
	Sales reported by commodity line, totsl.....	287,097	100.0	430	xxx	xxx
151	Paints, varnishes.....	1,003	0.3	29	17,665	5.7
166	Wallboard.....	2,891	1.0	70	72,374	4.0
450	Hardware.....	819	0.3	40	26,042	3.1
460	Plumbing, heating equipment, supplies.	643	0.2	12	5,688	11.3
752	Iron, steelplates, structural shapes, etc.....	185	0.1	12	7,735	2.4
911	Logs, piles, poles, posts, etc.....	1,620	0.6	16	6,328	25.6
921	Lumber (rough, dressed, finished).....	164,976	57.5	305	209,170	78.9
930	Plywood.....	35,234	12.3	148	149,720	23.5
	Hardwood.....	12,226		63	56,515	21.6
	Softwood.....	13,161		86	94,597	13.9
	Non-wood face.....	368		4	7,034	5.2
	Not reported in detail.....	9,479		39	43,396	21.8
931	Wood shingles.....	2,725	0.9	25	47,245	5.8
941	Veneer, other wood products.....	12,276	4.3	44	20,553	59.7
942	Brick, blocks, tile, etc.....	568	0.2	27	14,767	3.8
943	Cement, lime, plaster, stucco.....	770	0.3	26	16,469	4.7
944	Glass (sheet, containers, and brick)..	1,459	0.5	35	28,887	5.1
947	Wood millwork.....	47,073	16.4	99	104,274	45.1
948	Metal millwork.....	1,861	0.6	20	25,223	7.4
949	Insulation and insulation boards.....	2,828	1.0	56	68,100	4.2
950	Roofing (except wood shingles).....	2,094	0.7	43	41,840	5.0
	Asphalt shingles, roofing and tarred felts.....	1,307		29	28,218	4.6
	Galvanized iron and steel sheets...	72		11	7,535	1.0
	Other roofing (except wood shingles).....	278		(NA)	(NA)	(NA)
	Not reported in detail.....	437		14	13,622	3.2
952	Other building materials.....	3,102	1.1	29	26,377	11.8
	Commodities, n.e.c.....	4,117	1.4	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	853	0.3	13	15,476	5.5
	East South Central Division					
	All establishments (number).....296					
	Total sales ($1,000).....$160,908					
	Sales reported by commodity line, total.....	141,639	100.0	207	xxx	xxx
	LUMBER, MILLWORK WHOLESALERS—Con.					
	East South Central Division—Con.					
166	Wallboard.....	1,473	1.0	28	30,095	4.9
450	Hardware.....	462	0.3	18	18,271	2.5
460	Plumbing, heating equipment, supplies.	1,144	0.8	4	4,168	27.4
911	Logs, piles, poles, posts, etc.....	8,259	5.8	8	12,585	65.6
921	Lumber (rough, dressed, finished).....	78,223	55.2	140	92,810	84.3
930	Plywood.....	21,337	15.1	69	76,435	27.9
	Hardwood.....	5,830		27	21,086	27.6
	Softwood.....	10,689		40	59,742	17.9
	Non-wood face.....	230		4	5,658	4.1
	Not reported in detail.....	4,588		18	11,034	41.6
931	Wood shingles.....	596	0.4	13	30,129	2.0
941	Veneer, other wood products.....	6,112	4.3	16	9,009	67.8
942	Brick, blocks, tile, etc.....	142	0.1	5	4,275	3.3
943	Cement, lime, plaster, stucco.....	122	0.1	9	8,348	1.5
944	Glass (sheet, containers, and brick)..	844	0.6	16	16,980	5.0
947	Wood millwork.....	17,160	12.1	35	40,775	42.1
948	Metal millwork.....	1,321	0.9	11	11,725	11.3
949	Insulation and insulation boards.....	1,409	1.0	25	24,870	5.7
950	Roofing (except wood shingles).....	936	0.7	18	17,879	5.2
	Asphalt shingles, roofing and tarred felts.....	763		15	15,799	4.8
	Galvanized iron and steel sheets...	30		4	2,228	1.3
	Other roofing (except wood shingles).....	88		(NA)	(NA)	(NA)
	Not reported in detail.....	55		3	2,080	2.6
951	Prefabricated structural assemblies...	121	0.1	4	3,329	3.6
952	Other building materials.....	516	0.4	11	7,381	7.0
	Commodities, n.e.c.....	1,358	1.0	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	104	0.1	7	4,913	2.1
	West South Central Division					
	All establishments (number).....409					
	Total sales ($1,000).....$275,247					
	Sales reported by commodity line, total.....	224,454	100.0	266	xxx	xxx
151	Paints, varnishes.....	1,187	0.5	59	71,679	1.7
166	Wallboard.....	5,055	2.3	77	94,452	5.4
450	Hardware.....	1,223	0.5	64	67,181	1.8
460	Plumbing, heating equipment, supplies.	650	0.3	7	5,207	12.5
731	Wire, wire fence, etc.....	679	0.3	31	43,819	1.5
752	Iron, steel plates, structural shapes, etc.....	1,418	0.6	30	43,753	3.2
911	Logs, piles, poles, posts, etc.....	2,001	0.9	21	16,634	12.0
921	Lumber (rough, dressed, finished).....	99,644	44.4	170	142,742	69.8
930	Plywood.....	20,493	9.1	112	125,667	16.3
931	Wood shingles.....	2,903	1.3	31	52,382	5.5
941	Veneer, other wood products.....	5,234	2.3	21	16,282	32.1
942	Brick, blocks, tile, etc.....	733	0.3	12	12,915	5.7
943	Cement, lime, plaster, stucco.....	617	0.3	17	21,561	2.9
944	Glass (sheet, containers, and brick)..	2,105	0.9	53	62,219	3.4
947	Wood millwork.....	46,462	20.7	97	113,991	40.8
948	Metal millwork.....	5,269	2.3	25	34,520	15.3
949	Insulation and insulation boards.....	3,922	1.7	67	90,787	4.3
950	Roofing (except wood shingles).....	11,782	5.2	66	87,908	13.4
	Asphalt shingles, roofing and tarred felts.....	7,125		60	79,671	8.9
	Asbestos cement roofing shingles...	1,762		37	53,016	3.3
	Galvanized iron and steel sheets...	961		31	46,249	2.1
	Other roofing (except wood shingles).....	1,228		(NA)	(NA)	(NA)
	Not reported in detail.....	706		6	8,237	8.6
	Commodities, n.e.c.....	12,889	5.7	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	188	0.1	6	7,011	2.7
	Mountain Division					
	All establishments (number).....126					
	Total sales ($1,000).....$119,684					
	Sales reported by commodity line, total.....	107,330	100.0	97	xxx	xxx
151	Paints, varnishes.....	458	0.4	26	21,771	2.1
166	Wallboard.....	1,949	1.8	25	36,683	5.3
450	Hardware.....	2,548	2.4	24	40,301	6.3
460	Plumbing, heating equipment, supplies.	60	0.1	4	761	7.9
731	Wire, wire fence, etc.....	327	0.3	16	22,710	1.4
911	Logs, piles, poles, posts, etc.....	1,096	1.0	10	19,648	5.6
921	Lumber (rough, dressed, finished).....	60,993	56.8	80	91,520	66.6
930	Plywood.....	8,710	8.1	38	67,037	13.0
931	Wood shingles.....	834	0.8	25	51,704	1.6
941	Veneer, other wood products.....	208	0.2	5	2,306	9.0
943	Cement, lime, plaster, stucco.....	485	0.5	17	19,436	2.5

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	LUMBER, MILLWORK WHOLESALERS—Con.					
	Mountain Division—Con.					
944	Glass (sheet, containers, and brick)..	797	0.7	12	25,351	3.1
947	Wood millwork.....	16,484	15.4	37	65,190	25.3
948	Metal millwork.....	327	0.3	10	16,291	2.0
949	Insulation and insulation boards.....	3,570	3.3	30	52,735	6.8
950	Roofing (except wood shingles).....	3,938	3.7	28	51,752	7.6
	Asphalt shingles, roofing and tarred felts.....	2,161		18	32,524	6.6
	Asbestos cement roofing shingles...	81		9	14,663	0.6
	Galvanized iron and steel sheets...	173		8	13,885	1.2
	Other roofing (except wood shingles).....	136		(NA)	(NA)	(NA)
	Not reported in detail.....	1,387		10	19,228	7.2
952	Other building materials.....	1,518	1.4	19	33,773	4.5
	Commodities, n.e.c., including labor, service and rental receipts.....	3,028	2.8	(NA)	(NA)	(NA)
	Pacific Division					
	All establishments (number).....729					
	Total sales ($1,000).....$974,735					
	Sales reported by commodity line, total.....	809,831	100.0	592	xxx	xxx
151	Paints, varnishes.....	431	0.1	16	13,239	3.3
166	Wallboard.....	3,361	0.4	56	66,058	5.1
450	Hardware.....	907	0.1	26	37,327	2.4
752	Iron, steel plates, structural shapes, etc.....	501	0.1	7	8,271	6.1
911	Logs, piles, poles, posts, etc.....	4,649	0.6	33	69,581	6.7
921	Lumber (rough, dressed, finished).....	630,515	77.9	450	708,678	89.0
930	Plywood.....	96,734	11.9	177	306,319	31.6
	Hardwood.....	14,767		71	93,321	15.8
	Softwood.....	67,840		123	218,697	31.0
	Non-wood face.....	416		8	11,420	3.6
	Not reported in detail.....	13,711		41	81,394	16.8
931	Wood shingles.....	11,983	1.5	62	145,978	8.2
941	Veneer, other wood products.....	7,777	1.0	34	25,139	30.9
947	Wood millwork.....	32,422	4.0	93	197,373	16.4
948	Metal millwork.....	1,349	0.2	12	10,058	13.4
949	Insulation and insulation boards.....	2,936	0.4	55	97,325	3.0
950	Roofing (except wood shingles).....	2,936	0.4	31	32,415	9.1
	Asphalt shingles, roofing and tarred felts.....	2,079		24	26,720	7.8
	Galvanized iron and steel sheets...	224		5	5,316	4.2
	Other roofing (except wood shingles).....	578		(NA)	(NA)	(NA)
	Not reported in detail.....	55		5	3,128	1.8
952	Other building materials.....	4,196	0.5	35	51,302	8.2
	Commodities, n.e.c.....	7,914	1.0	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	1,220	0.2	17	28,179	4.3
	CONSTRUCTION MATERIALS DISTRIBUTORS					
	New England Division					
	All establishments (number).....318					
	Total sales ($1,000).....$124,360					
	Sales reported by commodity line, total.....	112,557	100.0	241	xxx	xxx
151	Paints, varnishes.....	953	0.8	17	14,221	6.7
166	Wallboard.....	5,031	4.5	41	30,057	16.7
450	Hardware.....	1,449	1.3	29	19,911	7.3
460	Plumbing, heating equipment, supplies.	194	0.2	4	4,983	3.9
731	Wire, wire fence, gates, posts, barbed wire, etc.....	362	0.3	8	6,468	5.6
752	Iron, steel plates, structural shapes, etc.....	774	0.7	13	9,862	7.8
921	Lumber (rough, dressed, finished).....	451	0.4	6	2,567	17.6
930	Plywood.....	1,119	1.0	16	12,002	9.3
931	Wood shingles.....	1,444	1.3	25	17,649	8.2
942	Brick, blocks, tile, etc.....	16,797	14.9	37	25,933	64.8
943	Cement, lime, plaster, stucco.....	4,084	3.6	42	29,392	13.9
944	Glass (sheet, containers, and brick)..	8,046	7.1	34	12,129	66.3
945	Sand, gravel, crushed stone.....	3,949	3.5	52	22,917	17.2
946	Ready- or transit-mixed concrete.....	29,713	26.4	76	35,051	84.8
947	Wood millwork.....	192	0.2	6	3,875	5.0
949	Insulation and insulation boards.....	3,760	3.3	36	30,170	12.5
950	Roofing (except wood shingles).....	12,072	10.7	47	35,324	34.2
	Asphalt shingles, roofing and tarred felts.....	8,664		39	31,296	27.7
	Asbestos cement roofing shingles...	276		10	10,264	2.7
	Galvanized iron and steel sheets...	902		12	10,017	9.0
	CONSTRUCTION MATERIALS DISTRIBUTORS—Con.					
	New England Division—Con.					
	Roofing (except wood shingles) Con.					
	Aluminum sheets.....	221		9	8,485	2.6
	All other types (exc. wood shingles).....	250		8	4,662	5.4
	Not reported in detail.....	1,759		8	4,028	43.7
951	Prefabricated structural assemblies...	576	0.5	8	816	70.6
952	Other building materials.....	14,734	13.1	67	37,238	39.6
	Commodities, n.e.c.....	6,091	5.4	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	766	0.7	21	8,207	9.3
	Middle Atlantic Division					
	All establishments (number)...1,182					
	Total sales ($1,000).....$647,063					
	Sales reported by commodity line, total.....	503,929	100.0	919	xxx	xxx
151	Paints, varnishes.....	1,596	0.3	61	32,194	5.0
166	Wallboard.....	12,131	2.4	121	62,961	19.3
450	Hardware.....	2,611	0.5	50	27,930	9.3
460	Plumbing, heating equipment, supplies.	6,098	1.2	26	28,075	21.7
752	Iron, steel plates, structural shapes, etc.....	1,174	0.2	32	23,726	4.9
921	Lumber (rough, dressed, finished).....	2,445	0.5	20	16,083	15.2
930	Plywood.....	5,477	1.1	28	32,249	17.0
942	Brick, blocks, tile, etc.....	64,280	12.8	205	112,514	57.1
943	Cement, lime, plaster, stucco.....	21,688	4.3	150	95,135	22.8
944	Glass (sheet, containers, and brick)..	52,018	10.3	119	67,688	76.8
945	Sand, gravel, crushed stone.....	30,191	6.0	180	112,165	26.9
946	Ready- or transit-mixed concrete.....	132,495	26.3	219	156,988	84.4
947	Wood millwork.....	2,532	0.5	20	14,703	17.2
949	Insulation and insulation boards.....	18,746	3.7	153	87,302	21.5
950	Roofing (except wood shingles).....	44,409	8.8	190	107,935	41.1
	Asphalt shingles, roofing and tarred felts.....	19,638		123	77,196	25.4
	Asbestos cement roofing shingles...	5,642		53	41,045	13.7
	Galvanized iron and steel sheets...	804		33	19,411	4.1
	Aluminum sheets.....	788		35	24,967	3.2
	All other types (except wood shingles).....	1,953		19	9,460	20.6
	Not reported in detail.....	15,584		57	27,646	56.4
951	Prefabricated structural assemblies...	6,972	1.4	29	19,735	35.3
952	Other building materials.....	73,418	14.6	269	135,366	54.2
	Commodities, n.e.c.....	21,332	4.2	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	4,316	0.9	56	37,014	11.7
	East North Central Division					
	All establishments (number)...1,389					
	Total sales ($1,000).....$717,551					
	Sales reported by commodity line, total.....	573,109	100.0	1,048	xxx	xxx
151	Paints, varnishes.....	4,456	0.8	79	60,705	7.3
166	Wallboard.....	9,356	1.6	92	70,018	13.4
450	Hardware.....	3,056	0.5	73	56,555	5.4
460	Plumbing, heating equipment, supplies.	1,400	0.2	17	12,670	11.0
731	Wire, wire fence, etc.....	1,526	0.3	32	29,061	5.3
752	Iron, steel plates, structural shapes, etc.....	2,470	0.4	58	44,151	5.6
921	Lumber (rough, dressed, finished).....	3,476	0.6	27	24,431	14.2
930	Plywood.....	2,686	0.5	35	28,328	9.5
	Hardwood.....	129		8	13,341	1.0
	Softwood.....	1,641		24	22,591	7.3
	Not reported in detail.....	916		10	5,167	17.7
931	Wood shingles.....	752	0.1	33	33,651	2.2
941	Veneer, other wood products.....	1,846	0.3	6	13,578	13.6
942	Brick, blocks, tile, etc.....	63,562	11.1	217	135,980	46.7
943	Cement, lime, plaster, stucco.....	28,124	4.9	171	149,671	18.8
944	Glass (sheet, containers, and brick)..	46,558	8.1	126	83,679	55.6
945	Sand, gravel, crushed stone.....	33,349	5.8	250	177,550	18.8
946	Ready- or transit-mixed concrete.....	170,688	29.8	381	235,201	72.6
947	Wood millwork.....	1,959	0.3	26	15,832	12.4
948	Metal millwork.....	1,754	0.3	18	11,869	14.8
949	Insulation and insulation boards.....	21,408	3.7	145	97,864	21.9
950	Roofing (except wood shingles).....	42,751	7.5	186	116,460	36.7
	Asphalt shingles, roofing and tarred felts.....	28,084		139	88,359	31.8
	Asbestos cement roofing shingles...	3,515		51	42,676	8.2
	Galvanized iron and steel sheets...	797		29	24,211	3.3
	Aluminum sheets.....	940		19	18,252	5.2
	All other types (except wood shingles).....	2,399		18	8,934	26.9
	Not reported in detail.....	7,016		37	21,358	32.8

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS, 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	CONSTRUCTION MATERIALS DISTRIBUTORS—Con.					
	East North Central Division—Con.					
951	Prefabricated structural assemblies...	17,888	3.1	44	37,204	48.1
952	Other building materials.....	72,845	12.7	298	180,464	40.4
	Commodities, n.e.c.....	34,546	6.0	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	6,653	1.2	90	52,743	12.6
	West North Central Division					
	All establishments (number).....574					
	Total sales ($1,000).....$242,334					
	Sales reported by commodity line, total.....	195,629	100.0	411	xxx	xxx
151	Paints, varnishes.....	1,239	0.6	28	17,045	7.3
166	Wallboard.....	4,157	2.1	47	38,809	10.7
450	Hardware.....	1,166	0.6	33	22,111	5.3
460	Plumbing, heating equipment, supplies.	1,112	0.6	7	5,421	20.5
731	Wire, wire fence, etc.....	1,201	0.6	29	24,018	5.0
752	Iron, steel plates, structural shapes, etc.....	1,417	0.7	43	26,461	5.4
921	Lumber (rough, dressed, finished).....	1,699	0.9	19	13,867	12.3
930	Plywood.....	2,488	1.3	29	22,855	10.9
	Softwood.....	1,716		23	16,200	10.6
	Other plywood.....	288		(NA)	(NA)	(NA)
	Not reported in detail.....	484		5	5,851	8.3
931	Wood shingles.....	490	0.3	20	14,699	3.3
941	Veneer, other wood products.....	233	0.1	6	5,969	3.9
942	Brick, blocks, tile, etc.....	14,320	7.3	55	45,187	31.7
943	Cement, lime, plaster, stucco.....	6,403	3.3	68	47,987	13.3
944	Glass (sheet, containers, and brick)..	13,402	6.9	53	32,180	41.6
945	Sand, gravel, crushed stone.....	3,493	1.8	77	39,899	8.8
946	Ready- or transit-mixed concrete.....	62,668	32.0	189	76,828	81.6
947	Wood millwork.....	2,928	1.5	15	15,450	19.0
948	Metal millwork.....	250	0.1	15	8,723	2.9
949	Insulation and insulation boards.....	6,722	3.4	58	46,214	14.5
950	Roofing (except wood shingles).....	38,355	19.6	71	64,416	59.5
951	Prefabricated structural assemblies...	3,956	2.0	8	5,482	72.2
952	Other building materials.....	17,490	8.9	108	59,988	29.2
	Commodities, n.e.c.....	9,667	4.9	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	773	0.4	37	16,234	4.8
	South Atlantic Division					
	All establishments (number).....661					
	Total sales ($1,000).....$261,602					
	Sales reported by commodity line, total.....	196,925	100.0	474	xxx	xxx
151	Paints, varnishes.....	1,643	0.8	41	22,419	7.3
166	Wallboard.....	2,496	1.3	52	34,916	7.1
450	Hardware.....	2,971	1.5	53	29,226	10.2
460	Plumbing, heating equipment, supplies.	1,344	0.7	24	14,218	9.5
470	Air-conditioning equipment.....	1,966	1.0	6	7,863	25.0
752	Iron, steel plates, structural shapes, etc.....	479	0.2	26	15,252	3.1
921	Lumber (rough, dressed, finished).....	813	0.4	17	6,973	11.7
930	Plywood.....	1,050	0.5	29	16,756	6.3
	Hardwood.....	31		5	2,619	1.2
	Softwood.....	790		18	11,538	6.8
	Not reported in detail.....	229		7	2,950	7.8
942	Bricks, blocks, tile, etc.....	25,399	12.9	112	57,468	44.2
943	Cement, lime, plaster, stucco.....	11,136	5.7	87	53,110	21.
944	Glass (sheet, containers, and brick)..	13,625	6.9	56	27,251	50.0
945	Sand, gravel, crushed stone.....	9,338	4.7	115	44,309	21.1
946	Ready- or transit-mixed concrete.....	62,19[illegible]	31.6	151	73,014	85.2
947	Wood millwork.....	2,554	1.3	21	15,328	17.1
948	Metal millwork.....	393	.2	7	3,905	1.[illegible]
949	Insulation and insulation boards.....	2,718	1.4	59	38,588	7.[illegible]
950	Roofing (except wood shingles).....	15,322	7.8	78	49,363	31.
	Asphalt shingles, roofing and tarred felts.....	7,886		58	36,113	21.8
	Asbestos cement roofing shingles...	1,192		30	23,869	[illegible]
	Galvanized iron and steel sheets...	[illegible],705		27	18,827	9.1
	Aluminum sheets.....	184		20	11,795	1.6
	All other types (except wood shingles).....	381		8	9,272	[illegible]
	Not reported in detail.....	3,974		[illegible]	13,250	30.[illegible]
951	Prefabricated structural assemblies...	1,384	[illegible]	1[illegible]	[illegible]	[illegible]
952	Other building materials.....	28,4[illegible]	14.[illegible]	15[illegible]	[illegible]	4[illegible]
	Commodities, n.e.c.....	1,8[illegible]	[illegible]	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	8[illegible]1	.4	2[illegible]	[illegible]	[illegible]
	CONSTRUCTION MATERIALS DISTRIBUTORS—Con.					
	East South Central Division (Not analyzed by commodity line)					
	West South Central Division					
	All establishments (number).....580					
	Total sales ($1,000).....$246,389					
	Sales reported by commodity line, total.....	172,867	100.0	386	xxx	xxx
151	Paints, varnishes.....	826	0.5	26	17,294	4.8
166	Wallboard.....	1,762	1.0	32	22,453	7.8
450	Hardware.....	1,056	0.6	32	29,368	3.6
731	Wire, wire fence, etc.....	1,063	0.6	18	19,888	5.3
752	Iron, steel plates, structural shapes, etc.....	3,925	2.3	34	28,679	13.7
921	Lumber (rough, dressed, finished).....	2,912	1.7	17	11,569	25.2
930	Plywood.....	1,512	0.9	23	15,920	9.5
	Hardwood.....	115		6	6,018	1.9
	Softwood.....	1,086		14	10,255	10.6
	Not reported in detail.....	311		8	5,050	6.2
942	Brick, blocks, tile, etc.....	11,295	6.5	58	31,398	36.0
943	Cement, lime, plaster, stucco.....	3,679	2.1	75	47,102	7.8
944	Glass (sheet, containers, and brick)..	8,842	5.1	47	17,344	51.0
945	Sand, gravel, crushed stone.....	6,450	3.7	108	56,748	11.4
946	Ready- or transit-mixed concrete.....	72,699	42.1	170	83,341	87.2
947	Wood millwork.....	2,460	1.4	21	13,177	18.7
948	Metal millwork.....	544	0.3	10	5,502	10.0
949	Insulation and insulation boards.....	4,167	2.4	35	23,528	17.7
950	Roofing (exc. wood shingles).....	14,669	8.5	47	38,848	37.8
	Asphalt shingles, roofing and tarred felts.....	6,435		39	33,971	18.9
	Asbestos cement roofing shingles...	1,093		19	24,224	4.5
	Galvanized iron and steel sheets...	3,637		18	20,965	17.3
	Other roofing (except wood shingles).....	2,216		(NA)	(NA)	(NA)
	Not reported in detail.....	1,288		7	3,997	32.2
951	Prefabricated structural assemblies...	921	0.5	8	3,009	30.6
952	Other building materials.....	24,932	14.4	97	66,211	37.7
	Commodities, n.e.c.....	8,106	4.7	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	1,047	0.6	30	19,324	5.4
	Mountain Division					
	All establishments (number).....258					
	Total sales ($1,000).....$87,058					
	Sales reported by commodity line, total.....	71,381	100.0	189	xxx	xxx
151	Paints, varnishes.....	518	0.7	18	9,479	5.5
166	Wallboard.....	514	0.7	11	9,859	5.2
450	Hardware.....	1,093	1.5	14	10,812	10.1
460	Plumbing, heating equipment, supplies.	141	0.2	8	4,873	2.9
731	Wire, wire fence, gates, posts, barbed wire, etc.....	91	0.1	4	2,935	3.1
752	Iron, steel plates, structural shapes, etc.....	493	0.7	10	7,756	6.4
921	Lumber (rough, dressed, finished).....	1,211	1.7	7	4,585	26.4
930	Plywood.....	781	1.1	10	9,281	8.4
942	Brick, blocks, tile, etc.....	2,564	3.6	15	7,026	36.5
943	Cement, lime, plaster, stucco.....	1,788	2.5	30	18,353	9.7
944	Glass (sheet, containers, and brick)..	2,881	4.0	20	8,278	34.8
945	Sand, gravel, crushed stone.....	3,733	5.2	67	25,164	14.8
946	Ready- or transit-mixed concrete.....	32,033	44.9	101	37,584	85.2
947	Wood millwork.....	1,424	2.0	9	8,788	16.2
948	Metal millwork.....	431	0.6	6	5,286	8.2
949	Insulation and insulation boards.....	1,056	1.5	12	12,100	8.7
950	Roofing (except wood shingles).....	3,826	5.4	13	10,593	36.1
	Asphalt shingles, roofing and tarred felt	1,932		10	9,061	21.3
	Asbestos cement roofing shingles...	386		5	5,333	7.2
	Other roofing (except wood shingles).....	67		(NA)	(NA)	(NA)
	Not reported in detail.....	1,441		3	1,532	94.1
951	Prefabricated structural assemblies...	1,289	1.8	5	4,683	27.5
952	Other building materials.....	10,710	15.0	41	25,473	42.0
	Commodities, n.e.c.....	4,193	5.9	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	611	0.9	32	12,921	4.7
	Pacific Division					
	All establishments (number).....801					
	Total sales ($1,000).....$349,790					
	Sales reported by commodity line, total.....	290,805	100.0	603	xxx	xxx

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6A.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—UNITED STATES, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution[1] (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col.1 as percent of Col.4 (5)
	CONSTRUCTION MATERIALS DISTRIBUTORS—Con.					
	Pacific Division—Con.					
151	Paints, varnishes	1,681	0.6	34	23,094	7.3
166	Wallboard	9,144	3.1	82	70,279	13.0
450	Hardware	1,826	0.6	32	21,378	8.5
731	Wire, wire fence, etc	964	0.3	27	19,495	4.9
752	Iron, steel plates, structural shapes, etc	1,668	0.6	55	32,694	5.1
921	Lumber (rough, dressed, finished)	2,203	0.8	21	13,734	16.0
930	Plywood	2,776	1.0	33	23,463	11.8
	Softwood	2,351		28	21,039	11.2
	Other plywood	82		(NA)	(NA)	(NA)
	Not reported in detail	343		5	2,424	14.2
931	Wood shingles	1,983	0.7	18	17,099	11.6
942	Brick, blocks, tile, etc	9,542	3.3	93	62,793	15.2
943	Cement, lime, plaster, stucco	11,892	4.1	138	91,452	13.0
944	Glass (sheet, containers, and brick)	24,030	8.3	68	30,631	78.4
945	Sand, gravel, crushed stone	15,474	5.3	207	110,478	14.0
946	Ready- or transit-mixed concrete	113,711	39.1	289	149,329	76.1
947	Wood millwork	1,166	0.4	17	12,304	9.5
948	Metal millwork	666	0.2	8	10,027	6.6
949	Insulation and insulation boards	10,353	3.6	85	65,089	15.9
950	Roofing (except wood shingles)	27,684	9.5	93	73,682	37.6
	Asphalt shingles, roofing and tarred felts	18,545		67	52,951	35.0
	Asbestos cement roofing shingles	763		24	21,356	3.6
	Galvanized iron and steel sheets	164		7	5,993	2.7
	Aluminum sheets	115		9	6,327	1.8
	All other types (except wood shingles)	1,099		9	5,706	19.3
	Not reported in detail	6,998		21	20,257	34.5
951	Prefabricated structural assemblies	6,566	2.3	15	9,240	71.1
952	Other building materials	34,049	11.7	156	90,651	37.6
	Commodities, n.e.c	8,961	3.1	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	4,466	1.5	87	52,570	8.5
	AIR-CONDITIONING, COMMERCIAL REFRIGERATION EQUIPMENT DISTRIBUTORS					
	New England Division					
	All establishments (number).....97					
	Total sales ($1,000).....$24,311					
	Sales reported by commodity line, total	20,861	100.0	80	xxx	xxx
410	Electrical appliances, radio and television sets	425	2.0	13	4,477	9.5
420	Electrical commercial equipment, except commercial refrigeration	113	0.5	4	1,105	10.2
460	Plumbing, heating equipment, supplies	184	0.9	7	2,642	7.0
470	Air-conditioning equipment	6,193	29.7	42	13,243	46.8
	Room air conditioners, under 2 hp	389		26	9,193	4.2
	Self-contained air conditioners, 2 hp and over	1,672		21	8,117	20.6
	Other air-conditioning equipment	1,623		25	7,894	20.6
	Not reported in detail	2,509		9	3,048	82.3
570	Industrial equipment, supplies	195	0.9	5	2,348	8.3
590	Commercial refrigeration equipment	8,594	41.2	59	15,446	55.6
	Beverage coolers	956		21	4,106	23.3
	Display cases	1,321		28	5,862	22.5
	Mechanical drinking water coolers	97		14	4,361	2.2
	Heat exchange equipment	194		5	4,169	4.7
	Ice cream cabinets	115		12	2,258	5.1
	Ice making machines	226		20	7,250	3.1
	Reach-in and walk-in refrigerators	1,070		34	7,258	14.7
	Other commercial refrigeration equipment	2,419		28	5,731	42.2
	Not reported in detail	2,196		12	2,949	74.5
591	Parts, supplies, accessories for air-conditioning, refrigeration equipment	3,386	16.2	38	9,603	35.3
	Commodities, n.e.c	1,498	7.2	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	273	1.3	13	3,110	8.8
	Middle Atlantic Division					
	All establishments (number).....370					
	Total sales ($1,000).....$101,366					
	Sales reported by commodity line, total	90,460	100.0	335	xxx	xxx
300	Furniture and fixtures	97	0.1	5	963	10.1
	AIR-CONDITIONING, COMMERCIAL REFRIGERATION EQUIPMENT DISTRIBUTORS—Con.					
	Middle Atlantic Division—Con.					
410	Electrical appliances, radio and television sets	2,750	3.0	23	15,998	17.2
	Television sets	544		4	8,431	6.5
	Electric kitchen equipment	563		8	11,383	4.9
	Electric home laundry equipment	117		4	2,610	4.5
	Electric housewares	938		4	7,538	12.4
	Other electrical appliances, radio and television sets	228		(NA)	(NA)	(NA)
	Not reported in detail	360		14	2,727	13.2
420	Electrical commercial equipment, except commercial refrigeration	160	0.2	10	1,480	10.8
450	Hardware	528	0.6	8	2,164	24.4
460	Plumbing, heating equipment, supplies	2,052	2.3	31	15,512	13.2
	Boilers, radiators, convectors	727		7	8,655	8.4
	Other plumbing, heating equipment, supplies	774		(NA)	(NA)	(NA)
	Not reported in detail	551		18	3,850	14.3
470	Air-conditioning equipment	27,074	29.9	165	58,679	46.1
	Room air conditioners, under 2 hp	6,632		80	35,572	18.6
	Self-contained air conditioners, 2 hp and over	4,253		88	31,519	13.5
	Other air-conditioning equipment	10,522		84	33,850	31.1
	Not reported in detail	5,667		36	9,466	59.9
590	Commercial refrigeration equipment	35,085	38.8	249	65,427	53.6
	Beverage coolers	1,526		69	20,366	7.5
	Display cases	4,860		97	20,287	24.0
	Mechanical drinking water coolers	956		40	18,938	5.0
	Heat exchange equipment	917		41	22,310	4.1
	Ice cream cabinets	1,002		30	10,727	9.3
	Ice making machines	1,521		61	20,104	7.6
	Reach-in and walk-in refrigerators	2,821		101	27,825	10.1
	Other commercial refrigeration equipment	13,321		110	37,928	35.1
	Not reported in detail	8,161		66	10,838	75.3
591	Parts, supplies, accessories for air-conditioning, refrigeration equipment	13,238	14.6	127	32,846	40.3
	Commodities, n.e.c	6,754	7.5	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	2,722	3.0	49	17,620	15.4
	East North Central Division					
	All establishments (number).....381					
	Total sales ($1,000).....$89,988					
	Sales reported by commodity line, total	85,767	100.0	330	xxx	xxx
300	Furniture and fixtures	209	0.2	7	3,854	5.4
400	Electrical wiring supplies, construction materials	179	0.2	6	2,521	7.1
410	Electrical appliances, radio and television sets	2,747	3.2	40	12,597	21.8
420	Electrical commercial equipment, except commercial refrigeration	311	0.4	14	3,451	9.0
	Cooking, food service equipment	133		8	2,278	5.8
	Other electrical commerical equipment, except commercial refrigeration	164		8	2,538	6.5
	Not reported in detail	14		2	(D)	(D)
430	Electronic tubes, parts, and accessories	102	0.1	4	599	17.0
450	Hardware	217	0.3	6	6,551	3.3
460	Plumbing, heating equipment, supplies	5,444	6.3	57	21,725	25.1
470	Air-conditioning equipment	21,095	24.6	179	50,217	42.0
	Room air conditioners, under 2 hp	2,588		99	32,002	8.1
	Self-contained air conditioners, 2 hp and over	6,222		99	31,841	19.5
	Other air-conditioning equipment	8,559		96	34,211	25.0
	Not reported in detail	3,726		38	6,647	56.1
590	Commercial refrigeration equipment	33,649	39.2	250	61,136	55.0
	Beverage coolers	1,622		79	16,279	10.0
	Display cases	6,355		104	23,591	26.9
	Mechanical drinking water coolers	281		38	14,655	1.9
	Heat exchange equipment	254		20	5,398	4.7
	Ice cream cabinets	1,365		41	11,031	12.4
	Ice making machines	1,320		85	22,669	5.8
	Reach-in and walk-in refrigerators	1,961		108	29,465	6.7
	Other commercial refrigeration equipment	5,297		101	27,146	19.5
	Not reported in detail	15,194		82	18,935	80.2

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	AIR-CONDITIONING, COMMERCIAL REFRIGERATION EQUIPMENT DISTRIBUTORS—Con.					
	East North Central Division—Con.					
591	Parts, supplies, accessories for air conditioning, refrigeration equipment	10,912	12.7	154	40,716	26.8
	Commodities, n.e.c.	8,664	10.1	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	2,238	2.6	67	17,946	12.5
	West North Central Division					
	All establishments (number).....160					
	Total sales ($1,000).....$36,992					
	Sales reported by commodity line, total	35,171	100.0	150	xxx	xxx
300	Furniture and fixtures	428	1.2	4	2,888	14.8
400	Electrical wiring supplies, construction materials	39	0.1	7	1,436	2.7
410	Electrical appliances, radio and television sets	750	2.1	23	7,623	9.8
420	Electrical commercial equipment except commercial refrigeration	264	0.8	6	1,660	15.9
450	Hardware	37	0.1	6	2,001	1.8
460	Plumbing, heating equipment, supplies	2,807	8.0	37	16,550	17.0
470	Air-conditioning equipment	11,051	31.4	94	27,357	40.4
	Room air conditioners, under 2 hp	1,749		63	20,631	8.5
	Self-contained air conditioners, 2 hp and over	4,415		59	17,393	25.4
	Other air-conditioning equipment	3,961		59	19,486	20.3
	Not reported in detail	926		15	3,386	27.3
570	Industrial equipment, supplies	57	0.2	4	1,070	5.3
590	Commercial refrigeration equipment	11,803	33.6	110	23,696	49.8
	Beverage coolers	1,056		38	9,990	10.6
	Display cases	2,934		38	9,831	29.8
	Mechanical drinking water coolers	49		20	7,188	0.7
	Heat exchange equipment	246		13	4,801	5.1
	Ice cream cabinets	1,012		21	3,939	25.7
	Ice making machines	597		40	10,364	5.8
	Reach-in and walk-in refrigerators	1,192		52	13,544	8.8
	Other commercial refrigeration equipment	2,875		46	10,942	26.3
	Not reported in detail	1,842		21	2,588	71.2
591	Parts, supplies, accessories for air conditioning, refrigeration equipment	6,177	17.6	81	20,478	30.2
	Commodities, n.e.c.	959	2.7	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	799	2.3	27	5,552	14.4
	South Atlantic Division					
	All establishments (number).....231					
	Total sales ($1,000).....$54,212					
	Sales reported by commodity line, total	48,085	100.0	200	xxx	xxx
410	Electrical appliances, radio and television sets	197	0.4	14	3,334	5.9
420	Electrical commercial equipment, except commercial refrigeration	345	0.7	11	2,465	14.0
	Cooking, food service equipment	145		7	1,672	8.7
	Other electrical commercial equipment, except commercial refrigeration	161		7	1,796	9.0
	Not reported in detail	39		3	398	9.8
450	Hardware	69	0.1	4	996	6.9
460	Plumbing, heating equipment, supplies	2,794	5.8	42	15,327	18.2
470	Air-conditioning equipment	15,810	32.9	102	29,027	54.5
	Room air conditioners, under 2 hp	1,562		50	12,391	12.6
	Self-contained air conditioners, 2 hp and over	5,055		52	13,996	36.1
	Other air-conditioning equipment	7,288		50	17,552	41.5
	Not reported in detail	1,905		22	4,599	41.4
590	Commercial refrigeration equipment	15,151	31.5	138	28,658	52.9
	Beverage coolers	603		43	8,172	7.4
	Display cases	3,355		63	10,768	31.2
	Mechanical drinking water coolers	82		16	5,279	1.6
	Heat exchange equipment	266		15	4,400	6.0
	Ice cream cabinets	59		12	3,043	1.9
	Ice making machines	907		40	8,769	10.3
	Reach-in and walk-in refrigerators	1,396		57	12,107	11.5
	Other commercial refrigeration equipment	2,449		43	10,740	22.8
	Not reported in detail	6,034		42	8,689	69.4
591	Parts, supplies and accessories for air-conditioning and refrigeration equipment	9,829	20.4	92	24,165	40.7
	Commodities, n.e.c.	3,395	7.1	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	495	1.0	22	6,169	8.0
	East South Central Division					
	All establishments (number).....89					
	Total sales ($1,000).....$18,664					
	Sales reported by commodity line, total	15,617	100.0	75	xxx	xxx
400	Electrical wiring supplies, construction materials	42	0.3	4	804	5.2
410	Electrical appliances, radio and television sets	641	4.1	7	1,964	32.6
460	Plumbing, heating equipment, supplies	785	5.0	13	6,007	13.1
470	Air-conditioning equipment	6,555	42.0	40	12,136	54.0
	Room air conditioners, under 2 hp	626		20	5,293	11.8
	Self-contained air conditioners, 2 hp and over	2,887		19	6,592	43.8
	Other air-conditioning equipment	1,489		22	7,493	19.9
	Not reported in detail	1,553		8	2,129	72.9
590	Commercial refrigeration equipment	4,420	28.3	56	9,289	47.6
	Beverage coolers	103		21	3,611	2.9
	Display cases	2,163		26	5,000	43.3
	Mechanical drinking water coolers	43		9	2,810	1.5
	Heat exchange equipment	37		7	1,666	2.2
	Ice cream cabinets	28		9	1,579	1.8
	Ice making machines	142		15	4,105	3.5
	Reach-in and walk-in refrigerators	418		28	6,641	6.3
	Other refrigeration equipment	768		18	2,941	26.1
	Not reported in detail	718		16	862	83.3
591	Parts, supplies, accessories for air-conditioning, refrigeration equipment	2,565	16.4	34	10,621	24.2
	Commodities, n.e.c.	461	3.0	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	148	0.9	10	3,000	4.9
	West South Central Division					
	All establishments (number).....233					
	Total sales ($1,000).....$80,271					
	Sales reported by commodity line, total	71,585	100.0	194	xxx	xxx
300	Furniture and fixtures	193	0.3	8	1,319	14.6
400	Electrical wiring supplies, construction materials	2,226	3.1	8	8,375	26.6
410	Electrical appliances, radio and television sets	2,972	4.2	16	11,260	26.4
420	Electrical commercial equipment, except commercial refrigeration	92	0.1	10	3,637	2.5
450	Hardware	235	0.3	12	8,271	2.8
460	Plumbing, heating equipment, supplies	2,590	3.6	46	22,458	11.5
470	Air-conditioning equipment	31,619	44.2	134	61,698	51.2
	Room air conditioners, under 2 hp	6,843		55	26,123	26.2
	Self-contained air conditioners, 2 hp and over	4,453		54	16,977	26.2
	Other air-conditioning equipment	9,880		66	25,809	38.3
	Not reported in detail	10,443		40	20,730	50.4
570	Industrial equipment, supplies	275	0.4	6	2,623	10.5
590	Commercial refrigeration equipment	19,390	27.1	116	36,518	53.1
	Beverage coolers	615		40	16,812	3.7
	Display cases	7,992		48	19,181	41.7
	Mechanical drinking water coolers	303		30	10,925	2.8
	Heat exchange equipment	405		13	5,387	7.5
	Ice cream cabinets	665		22	4,939	13.5
	Ice making machines	479		29	6,309	7.6
	Reach-in and walk-in refrigerators	2,192		45	17,826	12.3
	Other commercial refrigeration equipment	3,742		51	21,175	17.7
	Not reported in detail	2,997		27	4,408	68.0
591	Parts, supplies, accessories for air-conditioning, refrigeration equipment	5,828	8.1	84	29,798	19.6
720	Iron and steel products (flat)	563	0.8	4	4,857	11.6
740	Iron and steel finished products, except flat, wire, etc.	475	0.7	5	4,863	9.8
780	Nonferrous metals, shapes, forms, etc.	1,445	2.0	4	4,857	29.8
	Commodities, n.e.c.	2,486	3.5	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	1,196	1.7	36	10,479	11.4
	Mountain Division					
	All establishments (number).....76					
	Total sales ($1,000).....$20,396					

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6A.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—UNITED STATES, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution[1] (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col.1 as percent of Col.4 (5)
	AIR-CONDITIONING, COMMERCIAL REFRIGERATION EQUIPMENT DISTRIBUTORS—Con.					
	Mountain Division—Con.					
	Sales reported by commodity line, total	19,195	100.0	65	xxx	xxx
460	Plumbing, heating equipment, supplies	457	2.4	5	2,665	17.1
470	Air-conditioning equipment	10,412	54.2	34	13,586	76.6
590	Commercial refrigeration equipment	4,549	23.7	39	7,729	58.9
	Beverage coolers	72		9	1,086	6.6
	Display cases	755		16	2,238	33.7
	Mechanical drinking water coolers	65		6	1,910	3.4
	Ice making machines	29		6	824	3.5
	Reach-in and walk-in refrigerators	1,350		21	3,966	34.0
	Other commercial refrigeration equipment	1,392		(NA)	(NA)	(NA)
	Not reported in detail	886		7	1,500	59.1
591	Parts, supplies, accessories for air-conditioning, refrigeration equipment	1,552	8.1	25	4,802	32.3
	Commodities, n.e.c.	2,027	10.6	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	198	1.0	11	1,262	15.7
	Pacific Division					
	All establishments (number).....223					
	Total sales ($1,000).....$57,870					
	Sales reported by commodity line, total	49,287	100.0	183	xxx	xxx
151	Paints, varnishes	147	0.3	4	1,918	7.7
410	Electrical appliances, radio and television sets	701	1.4	14	4,304	16.3
420	Electrical commercial equipment, except commercial refrigeration	123	0.2	8	1,707	7.2
450	Hardware	731	1.5	10	4,290	17.0
460	Plumbing, heating equipment, supplies	538	1.1	10	3,130	17.2
470	Air-conditioning equipment	8,728	17.7	73	17,417	50.1
530	General purpose industrial machinery, equipment	197	0.4	6	956	20.6
570	Industrial equipment, supplies	88	0.2	5	1,934	4.6
590	Commercial refrigeration equipment	26,727	54.2	129	34,768	76.9
	Beverage coolers	764		30	5,382	14.2
	Display cases	4,731		54	11,776	40.2
	Mechanical drinking water coolers	114		16	5,626	2.0
	Heat exchange equipment	397		17	4,421	9.0
	Ice cream cabinets	4,671		24	10,061	46.4
	Ice making machines	670		38	7,075	9.5
	Reach-in and walk-in refrigerators	1,879		55	9,228	20.4
	Other refrigeration equipment	4,683		57	12,895	36.3
	Not reported in detail	8,818		33	10,204	86.4
591	Parts, supplies, accessories for air-conditioning, refrigeration equipment	7,864	16.0	79	15,288	51.4
	Commodities, n.e.c.	2,608	5.3	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	835	1.7	33	4,913	17.0
	COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS					
	New England Division					
	All establishments (number).....180					
	Total sales ($1,000).....$34,097					
	Sales reported by commodity line, total	28,934	100.0	146	xxx	xxx
162	Stationers', office supplies, artists' materials	319	1.1	6	939	34.0
300	Furniture and fixtures	491	1.7	12	3,478	14.1
	Store and restaurant furniture	289		7	2,842	10.2
	Other furniture and fixtures	20		(NA)	(NA)	(NA)
	Not reported in detail	182		1	(D)	(D)
420	Electrical commercial equipment, except commercial refrigeration	668	2.3	20	3,725	17.9
	Cooking, food service equipment	368		14	3,459	10.6
	Other electric commercial equipment	192		7	831	23.1
	Not reported in detail	108		3	110	98.2
530	General purpose industrial machinery, equipment	402	1.4	4	1,543	26.1
590	Commercial refrigeration equipment	295	1.0	14	3,707	8.0
	Beverage coolers	35		7	2,301	1.5
	Display cases	34		5	2,048	1.7
	Ice cream cabinets	27		5	2,125	1.3
	Ice making machines	27		4	1,769	1.5
	Reach-in and walk-in refrigerators	112		10	3,430	3.3
	COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS—Con.					
	New England Division—Con.					
	Commercial refrigeration equipment—Con.					
	Other commercial refrigeration equipment	32		(NA)	(NA)	(NA)
	Not reported in detail	28		3	241	11.6
650	Office machines	5,987	20.7	46	7,286	82.2
	Adding, accounting, statistical machines	456		13	1,007	45.3
	Duplicating machines	580		9	1,231	47.1
	Typewriters	174		12	782	22.3
	Other office machines	2,806		(NA)	(NA)	(NA)
	Not reported in detail	1,971		23	2,544	77.5
660	Store, service shop machines	5,812	20.1	28	7,190	80.8
	Cash registers	266		14	1,550	17.2
	Coin-operated machines	4,708		9	4,762	98.9
	Other store and service machines	28		5	417	6.7
	Not reported in detail	810		5	915	88.5
670	Scales, balances (except scientific)	180	0.6	11	1,211	14.9
	Store scales	59		9	1,067	5.5
	All other	80		4	413	19.4
	Not reported in detail	41		1	(D)	(D)
680	Store, restaurant fixtures and equipment, n.e.c.	12,545	43.4	74	15,159	82.8
	Cooking, food warming equipment, coffee urns (except electric)	3,380		29	6,975	48.5
	Other store, restaurant fixtures and equipment	3,913		31	6,939	56.4
	Not reported in detail	5,252		36	6,012	87.4
	Commodities, n.e.c.	1,968	6.8	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	267	0.9	14	1,564	17.1
	Middle Atlantic Division					
	All establishments (number).....753					
	Total sales ($1,000).....$165,866					
	Sales reported by commodity line, total	128,900	100.0	591	xxx	xxx
162	Stationers', office supplies, artists' materials	475	0.4	24	3,919	12.1
165	Wrapping paper and paper products	426	0.3	15	3,853	11.1
300	Furniture and fixtures	1,335	1.0	33	9,308	14.3
	Office furniture (wooden, metal)	248		9	3,489	7.1
	Store and restaurant furniture	856		18	6,119	14.0
	Other furniture and fixtures	70		(NA)	(NA)	(NA)
	Not reported in detail	161		7	646	24.9
301	China, glassware, crockery	1,288	1.0	25	6,429	20.0
302	Kitchen utensils, miscellaneous homewares	983	0.8	24	6,334	15.5
420	Electrical commercial equipment, except commercial refrigeration	14,313	11.1	78	22,645	63.2
	Cooking, food service equipment	3,047		36	10,998	27.7
	Other electric commercial equipment	7,750		36	12,390	62.6
	Not reported in detail	3,516		17	3,833	91.7
470	Air-conditioning equipment	136	0.1	15	3,528	3.9
	Room air conditioners, under 2 hp	19		8	1,630	1.2
	Self-contained air conditioners, 2 hp and over	46		6	2,351	2.0
	Other air-conditioning equipment	42		7	1,240	3.4
	Not reported in detail	29		2	(D)	(D)
560	Special industry machinery, equipment	202	0.2	4	2,107	9.6
570	Industrial equipment, supplies	307	0.2	5	3,414	9.0
590	Commercial refrigeration equipment	1,839	1.4	45	12,638	14.6
	Beverage coolers	206		28	9,734	2.1
	Display cases	258		20	6,955	3.7
	Mechanical drinking water coolers	48		6	2,085	2.3
	Ice cream cabinets	73		11	5,806	1.3
	Ice making machines	122		21	7,890	1.5
	Reach-in and walk-in refrigerators	485		34	11,204	4.3
	Other refrigeration equipment	319		(NA)	(NA)	(NA)
	Not reported in detail	328		6	2,450	13.4
621	Janitors' supplies	277	0.2	18	4,850	5.7
631	Other service business equipment, supplies	238	0.2	9	2,734	8.7
650	Office machines	36,339	28.2	197	41,818	86.9

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS—Con.					
	Middle Atlantic Division—Con.					
	Office machines—Con.					
	Adding, accounting, statistical machines	11,766		58	17,047	69.0
	Duplicating machines	3,595		25	6,282	57.2
	Addressing, mailing machines	175		8	498	35.1
	Typewriters	4,950		49	12,464	39.7
	Other office machines	2,658		44	7,069	37.6
	Not reported in detail	13,195		89	14,140	93.3
660	Store, service shop machines	20,065	15.6	88	23,870	84.1
	Cash registers	1,852		32	4,406	42.0
	Coin-operated machines	10,641		25	11,930	89.2
	Other store and service machines	326		10	1,821	17.9
	Not reported in detail	7,246		27	7,428	97.5
670	Scales, balance (except scientific)	757	0.6	35	6,474	11.7
	Store scales	199		19	3,595	5.5
	All other	360		10	2,130	16.9
	Not reported in detail	198		11	2,190	9.0
680	Store, restaurant fixtures and equipment, n.e.c.	44,312	34.4	258	52,150	85.0
	Cooking, food warming equipment, coffee urns (except electric)	7,008		85	20,159	34.8
	Other store, restaurant fixtures and equipment	16,196		130	23,466	69.0
	Not reported in detail	21,108		109	23,377	90.3
	Commodities, n.e.c.	4,470	3.5	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	1,138	0.9	60	11,754	9.7
	East North Central Division					
	All establishments (number).....625					
	Total sales ($1,000).....$138,080					
	Sales reported by commodity line, total	111,064	100.0	459	xxx	xxx
160	Soaps, detergents	120	0.1	15	4,912	2.4
161	Fountain pens, mechanical pencils	417	0.4	13	2,557	16.3
162	Stationers', office supplies, artists' materials	2,986	2.7	46	7,832	38.1
164	Writing and printing paper	248	0.2	8	1,921	12.9
165	Wrapping paper and paper products	226	0.2	12	3,777	6.0
300	Furniture and fixtures	1,812	1.6	48	9,041	20.0
	Office furniture (wooden, metal)	919		30	5,424	16.9
	Store and restaurant furniture	362		14	2,925	12.4
	Not reported in detail	531		6	1,667	31.9
301	China, glassware, crockery	1,059	1.0	18	5,362	19.8
302	Kitchen utensils, miscellaneous homewares	495	0.4	12	4,087	12.1
410	Electrical appliances, radio and television sets	287	0.3	12	2,657	10.8
420	Electrical commercial equipment, except commercial refrigeration	12,454	11.2	56	20,428	61.0
	Cooking, food service equipment	1,410		34	9,457	14.9
	Other electric commercial equipment	5,836		30	10,340	56.4
	Not reported in detail	5,208		7	5,270	98.8
470	Air-conditioning equipment	298	0.3	20	3,585	8.3
	Room air conditioners, under 2 hp.	21		8	1,644	1.3
	Self-contained air conditioners, 2 hp and over	86		9	2,261	3.8
	Other air-conditioning equipment	128		4	671	19.1
	Not reported in detail	63		5	632	10.0
560	Special industry machinery, equipment.	303	0.3	6	3,629	8.3
590	Commercial refrigeration equipment	1,574	1.4	49	10,523	15.0
	Beverage coolers	168		29	7,567	2.2
	Display cases	181		20	4,159	4.4
	Mechanical drinking water coolers	35		14	5,321	0.7
	Heat exchange equipment	15		5	834	1.8
	Ice cream cabinets	21		6	2,423	0.9
	Ice making machines	170		20	4,756	3.6
	Reach-in and walk-in refrigerators.	393		36	8,823	4.5
	Other refrigeration equipment	129		14	3,353	3.8
	Not reported in detail	462		7	1,123	41.1
591	Parts, supplies, accessories, for air-conditioning, refrigeration equipment	1,097	1.0	9	3,498	31.4
621	Janitors' supplies	338	0.3	18	2,964	11.4
645	School equipment, supplies	194	0.2	16	3,489	5.6
646	Church equipment, supplies	129	0.1	11	2,293	5.5

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS—Con.					
	East North Central Division—Con.					
650	Office machines	17,125	15.4	168	23,265	73.6
	Adding, accounting, statistical machines	2,401		58	7,227	33.2
	Duplicating machines	2,060		33	6,453	31.9
	Addressing, mailing machines	102		9	1,144	8.9
	Typewriters	1,368		49	5,805	23.6
	Other office machines	3,140		47	7,255	43.3
	Not reported in detail	8,054		66	9,232	87.2
651	Indicating, recording, controlling instruments, accessories	210	0.2	7	1,111	18.9
660	Store, service shop machines	26,147	23.5	87	30,278	86.4
	Cash registers	3,359		23	6,877	48.8
	Coin-operated machines	14,259		33	14,764	96.6
	Other store and service machines	387		7	651	59.4
	Not reported in detail	8,142		28	8,314	97.9
670	Scales, balances (except scientific)	810	0.7	21	3,031	26.7
	Store scales	187		13	1,445	12.9
	All other	274		6	336	81.5
	Not reported in detail	349		6	1,522	22.9
680	Store, restaurant fixtures and equipment, n.e.c.	38,260	34.4	173	44,774	85.5
	Cooking, food warming equipment, coffee urns (except electric)	6,330		63	19,863	31.9
	Other store, restaurant fixtures and equipment	16,897		94	25,516	66.2
	Not reported in detail	15,033		75	16,536	90.9
812	Second-hand merchandise	161	0.1	14	1,511	10.7
	Commodities, n.e.c.	2,671	2.4	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	1,647	1.5	81	16,212	10.2
	West North Central Division					
	All establishments (number).....255					
	Total sales ($1,000).....$51,441					
	Sales reported by commodity line, total	39,820	100.0	179	xxx	xxx
162	Stationers', office supplies, artists' materials	535	1.3	20	2,178	24.6
300	Furniture and fixtures	786	2.0	14	3,043	25.8
301	China, glassware, crockery	231	0.6	4	1,349	17.1
420	Electrical commercial equipment, except commercial refrigeration	1,595	4.0	20	5,368	29.7
	Cooking, food service equipment	395		13	3,028	13.0
	Other electric commercial equipment	819		6	1,693	48.4
	Not reported in detail	381		5	1,646	23.1
470	Air-conditioning equipment	121	0.3	4	1,024	11.8
590	Commercial refrigeration equipment	586	1.5	17	4,065	14.4
	Beverage coolers	62		10	2,474	2.5
	Display cases	98		5	1,411	6.9
	Mechanical drinking water coolers	12		8	2,189	0.5
	Ice cream cabinets	153		5	1,697	9.0
	Ice making machines	27		7	1,789	1.5
	Reach-in and walk-in refrigerators.	206		15	3,722	5.5
	Other commercial refrigeration equipment	12		(NA)	(NA)	(NA)
	Not reported in detail	16		1	(D)	(D).
645	School equipment, supplies	102	0.4	6	1,028	15.8
646	Church equipment, supplies	85	0.2	6	989	8.6
650	Office machines	5,663	14.2	73	8,288	68.3
	Adding, accounting, statistical machines	1,109		33	3,306	33.5
	Duplicating machines	705		22	3,216	21.9
	Addressing, mailing machines	115		5	701	16.4
	Typewriters	763		28	2,875	26.5
	Other office machines	994		24	2,971	33.5
	Not reported in detail	1,977		25	2,975	66.5
660	Store, service shop machines	12,638	31.7	40	14,045	90.0
	Coin-operated machines	5,413		15	6,026	89.8
	Other store, service shop machines.	962		(NA)	(NA)	(NA)
	Not reported in detail	6,263		11	6,860	91.3
670	Scales, balances (except scientific)	151	0.4	10	717	21.1
680	Store, restaurant fixtures and equipment, n.e.c.	14,082	35.4	63	16,445	85.6
	Cooking, food warming equipment, coffee urns (except electric)	1,303		22	7,105	18.3

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B—MERCHANT WHOLESALERS 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS—Con.					
	West North Central Division—Con.					
	Store, restaurant fixtures and equipment, n.e.c.—Con.					
	Other store, restaurant fixtures and equipment	8,173		36	10,988	74.4
	Not reported in detail	4,606		25	5,061	91.0
812	Second-hand merchandise	68	0.2	6	813	8.4
	Commodities, n.e.c.	2,321	5.8	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	796	2.0	27	5,319	15.0
	South Atlantic Division					
	All establishments (number).....388					
	Total sales ($1,000).....$62,480					
	Sales reported by commodity line, total	48,424	100.0	286	xxx	xxx
160	Soaps, detergents	90	0.2	5	1,587	5.7
162	Stationers', office supplies, artists' materials	814	1.7	24	3,228	25.2
164	Writing and printing paper	134	0.3	4	676	19.8
300	Furniture and fixtures	1,519	3.1	30	9,184	16.5
	Office furniture (wooden, metal)	663		14	2,163	30.7
	Store and restaurant furniture	365		12	4,718	7.7
	Other furniture and fixtures	79		(NA)	(NA)	(NA)
	Not reported in detail	412		4	1,896	21.7
301	China, glassware, crockery	262	0.5	11	2,998	8.7
302	Kitchen utensils, miscellaneous homewares	209	0.4	7	2,076	10.1
420	Electrical commercial equipment, except commercial refrigeration	2,854	5.9	49	10,535	27.1
	Cooking, food service equipment	1,753		30	9,093	19.3
	Other electric commercial equipment	751		25	6,231	12.1
	Not reported in detail	350		10	433	80.8
470	Air-conditioning equipment	88	0.2	9	2,829	3.1
590	Commercial refrigeration equipment	900	1.9	36	9,375	9.6
	Beverage coolers	166		24	7,086	2.3
	Display cases	108		15	4,050	2.7
	Mechanical drinking water coolers	22		12	3,466	0.6
	Ice cream cabinets	9		7	2,800	0.3
	Ice making machines	46		11	3,490	1.3
	Reach-in and walk-in refrigerators	339		29	7,743	4.4
	Other commercial refrigeration equipment	104		(NA)	(NA)	(NA)
	Not reported in detail	106		4	1,349	7.9
631	Other service business equipment, supplies	348	0.7	9	1,595	21.8
645	School equipment, supplies	89	0.2	5	681	13.1
650	Office machines	6,777	14.0	108	9,144	74.1
	Adding, accounting, statistical machines	1,225		41	4,011	30.5
	Duplicating machines	983		21	3,279	30.0
	Typewriters	797		32	3,108	25.6
	Other office machines	820		(NA)	(NA)	(NA)
	Not reported in detail	2,952		47	3,294	89.6
651	Indicating, recording, controlling instruments, accessories	108	0.2	7	325	33.2
660	Store, service shop machines	11,444	23.6	50	13,350	85.7
	Coin-operated machines	5,560		24	6,427	86.5
	Other store, service shop machines	382		(NA)	(NA)	(NA)
	Not reported in detail	5,502		12	5,569	98.8
670	Scales, balances (except scientific)	486	1.0	28	4,309	11.3
	Store scales	195		18	3,064	6.4
	All other	85		5	769	11.1
	Not reported in detail	206		8	607	33.9
680	Store, restaurant fixtures and equipment, n.e.c.	17,821	36.8	110	22,538	79.1
	Cooking, food warming equipment, coffee urns (except electric)	2,944		46	10,929	26.9
	Other store, restaurant fixtures and equipment	7,532		57	12,455	60.5
	Not reported in detail	7,345		47	8,385	87.6
812	Second-hand merchandise	58	0.1	11	1,507	3.8
	Commodities, n.e.c.	3,789	7.8	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	634	1.3	47	6,737	9.4

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS—Con.					
	East South Central Division					
	All establishments (number).....137					
	Total sales ($1,000).....$26,220					
	Sales reported by commodity line, total	20,203	100.0	103	xxx	xxx
162	Stationers', office supplies, artists' materials	140	0.7	8	586	23.9
300	Furniture and fixtures	417	2.1	10	2,348	17.8
420	Electrical commercial equipment, except commercial refrigeration	616	3.0	11	3,088	19.9
	Cooking, food service equipment	263		9	2,766	9.5
	Other electric commercial equipment	335		4	1,143	29.3
	Not reported in detail	18		1	(D)	(D)
470	Air-conditioning equipment	183	0.9	7	2,792	6.6
590	Commercial refrigeration equipment	525	2.6	17	5,810	9.0
	Beverage coolers	39		8	2,398	1.6
	Display cases	51		4	812	6.3
	Ice making machines	30		5	1,933	1.6
	Reach-in and walk-in refrigerators	151		10	3,366	4.5
	Other commercial refrigeration equipment	65		(NA)	(NA)	(NA)
	Not reported in detail	189		6	2,352	8.0
645	School equipment, supplies	163	0.8	5	804	20.3
650	Office machines	1,561	7.7	37	2,049	76.2
	Adding, accounting, statistical machines	254		17	804	31.6
	Duplicating machines	463		12	991	46.7
	Typewriters	184		13	689	26.7
	Other office machines	237		(NA)	(NA)	(NA)
	Not reported in detail	423		11	486	87.0
660	Stores, service shop machines	4,155	20.5	18	5,059	82.1
	Coin-operated machines	2,344		6	2,879	81.4
	Other store, service shop machines	31		(NA)	(NA)	(NA)
	Not reported in detail	1,780		8	1,939	91.8
670	Scales, balances (except scientific)	378	1.9	7	1,641	23.0
680	Store, restaurant fixtures and equipment, n.e.c.	8,505	42.0	46	10,687	79.6
	Commodities, n.e.c.	3,169	15.6	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	451	2.2	16	3,120	14.5
	West South Central Division					
	All establishments (number).....303					
	Total sales ($1,000).....$58,478					
	Sales reported by commodity line, total	51,197	100.0	217	xxx	xxx
160	Soaps, detergents	132	0.3	8	5,959	2.2
162	Stationers', office supplies, artists' materials	797	1.6	28	2,882	27.7
300	Furniture and fixtures	1,051	2.1	21	8,292	12.7
	Office furniture (wooden, metal)	133		8	704	18.9
	Store and restaurant furniture	723		13	7,208	10.0
	Other furniture and fixtures	195		(NA)	(NA)	(NA)
301	China, glassware, crockery	808	1.6	11	5,617	14.4
302	Kitchen utensils, miscellaneous homewares	439	0.9	9	5,651	7.8
420	Electrical commercial equipment, except commercial refrigeration	2,276	4.4	25	10,924	20.8
590	Commercial refrigeration equipment	1,873	3.7	27	11,210	16.7
621	Janitors' supplies	83	0.2	9	3,844	2.2
645	School equipment, supplies	231	0.5	6	1,497	15.4
646	Church equipment, supplies	52	0.1	4	1,223	4.3
650	Office machines	6,526	12.7	100	9,658	67.6
	Adding, accounting, statistical machines	1,463		38	4,513	32.4
	Duplicating machines	500		20	2,272	22.0
	Addressing, mailing machines	184		5	586	31.4
	Typewriters	496		30	2,403	20.6
	Other office machines	1,853		26	3,257	56.9
	Not reported in detail	2,030		43	2,330	87.1
660	Store, service shop machines	12,929	25.3	40	16,604	77.9
	Cash registers	1,779		18	5,187	34.3
	Other store, service shop machines	5,290		(NA)	(NA)	(NA)
	Not reported in detail	5,860		13	6,636	88.3
670	Scales, balances (except scientific)	850	1.7	19	5,009	17.0
	Store scales	328		11	3,160	10.4
	All other	113		9	2,839	4.0
	Not reported in detail	409		4	633	64.6

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS—Con.					
	West South Central Division—Con.					
680	Store, restaurant fixtures and equipment, n.e.c.	19,353	37.8	79	27,210	71.1
812	Second-hand merchandise	175	0.3	11	4,904	3.6
	Commodities, n.e.c.	2,934	5.7	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	688	1.3	39	6,525	10.5
	Mountain Division					
	All establishments (number).....141					
	Total sales ($1,000).....$24,191					
	Sales reported by commodity line, total	19,347	100.0	96	xxx	xxx
160	Soap, detergents	65	0.3	4	1,669	3.9
162	Stationers', office supplies, artists' materials	396	2.0	13	1,429	27.7
300	Furniture and fixtures	277	1.4	15	2,550	10.9
	Office furniture (wooden, metal)	85		7	597	14.2
	Store and restaurant furniture	152		7	1,777	8.6
	Other furniture and fixtures	20		(NA)	(NA)	(NA)
	Not reported in detail	20		1	(D)	(D)
301	China, glassware, crockery	328	1.7	8	2,123	15.4
302	Kitchen utensils, miscellaneous homewares	137	0.7	5	1,415	9.7
420	Electrical commercial equipment, except commercial refrigeration	934	4.8	16	3,312	28.2
	Cooking, food service equipment	391		10	2,371	16.5
	Other electric commercial equipment	390		7	1,825	21.4
	Not reported in detail	153		3	644	23.8
590	Commercial refrigeration equipment	245	1.3	13	3,043	8.1
	Beverage coolers	48		8	2,422	2.0
	Mechanical drinking water coolers	15		6	2,403	0.6
	Ice cream cabinets	21		5	2,021	1.0
	Ice making machines	20		5	1,552	1.3
	Reach-in and walk-in refrigerators	116		12	3,013	3.8
	Other commercial refrigeration equipment	23		(NA)	(NA)	(NA)
	Not reported in detail	2		1	(D)	(D)
621	Janitors' supplies	90	0.5	9	1,612	5.6
650	Office machines	2,138	11.1	28	3,181	67.2
	Adding, accounting, statistical machines	710		12	1,367	51.9
	Duplicating machines	152		8	923	16.5
	Typewriters	201		9	805	25.0
	Other office machines	135		(NA)	(NA)	(NA)
	Not reported in detail	940		12	1,402	67.0
651	Indicating, recording, controlling instruments, accessories	50	0.3	4	400	12.5
660	Store, service shop machines	5,746	29.7	21	7,478	76.8
670	Scales, balances (except scientific)	502	2.6	9	1,791	28.0
680	Store, restaurant fixtures and equipment, n.e.c.	7,204	37.2	36	9,412	76.5
812	Second-hand merchandise	77	0.4	6	382	20.2
	Commodities, n.e.c.	961	5.0	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	197	1.0	18	3,419	5.8
	Pacific Division					
	All establishments (number).....437					
	Total sales ($1,000).....$99,272					
	Sales reported by commodity line, total	78,561	100.0	324	xxx	xxx
162	Stationers', office supplies, artists' materials	537	0.7	32	2,985	18.0
300	Furniture and fixtures	1,552	2.0	31	10,265	15.1
	Office furniture (wooden, metal)	336		15	1,655	20.3
	Store and restaurant furniture	675		13	7,765	8.7
	Other furniture and fixtures	343		(NA)	(NA)	(NA)
	Not reported in detail	198		2	(D)	(D)
301	China, glassware, crockery	682	0.9	16	8,666	7.9
302	Kitchen utensils, miscellaneous homewares	340	0.4	12	7,045	4.8
400	Electrical wiring supplies, construction materials	98	0.1	4	1,255	7.8
420	Electrical commercial equipment, except commercial refrigeration	3,307	4.2	36	16,087	20.6
	Cooking, food service equipment	740		17	11,011	6.7
	Other electric commercial equipment	1,618		24	10,175	15.9
	Not reported in detail	949		5	3,211	29.6
	COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS—Con.					
	Pacific Division—Con.					
590	Commercial refrigeration equipment	592	0.8	25	14,367	4.1
	Beverage coolers	28		12	5,414	0.5
	Display cases	22		7	1,939	1.1
	Mechanical drinking water coolers	12		8	8,017	0.1
	Ice cream cabinets	22		7	4,477	0.5
	Ice making machines	56		11	10,110	0.6
	Reach-in and walk-in refrigerators	156		17	10,487	1.5
	Other refrigeration equipment	185		11	7,943	2.3
	Not reported in detail	111		3	524	21.2
621	Janitors' supplies	217	0.3	8	6,344	3.4
631	Other service business equipment, supplies	94	0.1	5	852	11.0
650	Office machines	13,374	17.0	137	16,752	79.8
	Adding, accounting, statistical machines	4,196		55	7,585	55.3
	Duplicating machines	789		26	2,006	39.3
	Addressing, mailing machines	182		11	935	19.5
	Typewriters	825		41	4,956	16.6
	Other office machines	3,343		49	6,534	51.2
	Not reported in detail	4,039		44	5,099	79.2
660	Store, service shop machines	15,487	19.7	62	19,575	79.1
	Cash registers	787		24	3,434	22.9
	Coin-operated machines	9,149		15	9,895	92.5
	Other store and service machines	319		12	1,220	26.1
	Not reported in detail	5,232		16	5,629	92.9
670	Scales, balances (except scientific)	903	1.1	33	4,378	20.6
	Store scales	314		24	3,040	10.3
	All other	494		12	1,300	38.0
	Not reported in detail	95		3	243	39.1
680	Store, restaurant fixtures and equipment, n.e.c.	34,120	43.4	123	43,430	78.6
812	Second-hand merchandise	239	0.3	18	2,897	8.2
	Commodities, n.e.c.	5,499	7.0	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	1,520	1.9	62	9,402	16.2
	CONSTRUCTION MACHINERY, EQUIPMENT DEALERS					
	New England Division					
	All establishments (number).....146					
	Total sales ($1,000).....$67,187					
	Sales reported by commodity line, total	64,970	100.0	108	xxx	xxx
350	Motor vehicles	421	0.6	7	2,263	18.6
360	Automotive parts, supplies, etc.	151	0.2	5	1,788	8.4
501	Garden machinery and equipment	120	0.2	4	1,509	8.0
510	Farm, dairy machinery	112	0.2	4	1,787	6.3
520	Construction, mining, excavating machinery equipment	58,485	90.1	108	64,970	90.1
	Tractors and tractor mounted equipment	14,861		39	36,376	40.9
	Cranes and shovels	8,951		53	40,821	21.9
	Motor graders and off highway equipment	3,774		30	33,868	11.1
	Concrete and bituminous processing equipment	2,964		40	24,985	11.9
	Miscellaneous equipment and spare parts	16,797		74	48,032	35.0
	Not reported in detail	11,138		23	11,785	94.5
530	General purpose industrial machinery, equipment	3,617	5.6	41	21,336	17.0
570	Industrial equipment, supplies	526	0.8	18	5,268	10.0
730	Iron and steel wire, wire products	86	0.1	4	2,178	3.9
	Commodities, n.e.c.	804	1.2	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	648	1.0	10	5,988	10.8
	Middle Atlantic Division					
	All establishments (number).....287					
	Total sales ($1,000).....$234,172					
	Sales reported by commodity line, total	224,742	100.0	272	xxx	xxx
350	Motor vehicles	2,675	1.2	17	18,703	14.3
	Trucks, truck-tractors, truck-trailers	2,266		11	13,702	16.5
	Other motor vehicles	172		(NA)	(NA)	(NA)
	Not reported in detail	237		3	1,146	20.7
360	Automotive parts, supplies, etc.	1,531	0.7	12	14,977	10.2

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	CONSTRUCTION MACHINERY, EQUIPMENT DEALERS—Con.					
	Middle Atlantic Division—Con.					
	Automotive parts, supplies, etc.—Con.					
	Automotive parts and accessories...	1,299		10	14,284	9.1
	Other automotive parts, supplies, etc.	118		(NA)	(NA)	(NA)
	Not reported in detail	114		1	(D)	(D)
401	Generation, transmission, other apparatus and equipment	237	0.1	11	20,060	1.2
501	Garden machinery and equipment	805	0.4	15	11,070	7.3
510	Farm, dairy machinery	534	0.2	13	20,403	2.6
520	Construction, mining, excavating machinery equipment	198,360	88.3	272	224,742	88.3
	Tractors and tractor mounted equipment	50,676		92	134,163	37.8
	Cranes and shovels	32,484		103	150,073	21.6
	Motor graders and off highway equipment	12,474		80	132,466	9.4
	Concrete and bituminous processing equipment	9,084		59	88,324	10.3
	Miscellaneous equipment and parts..	57,490		169	175,102	32.8
	Not reported in detail	36,152		78	41,692	86.7
530	General purpose industrial machinery, equipment	7,090	3.2	72	71,928	9.9
	Compressors, pumps	2,266		50	59,413	3.8
	Crushing, pulverizing, screening machinery and equipment	983		14	20,643	4.8
	Conveyors, conveying equipment	827		17	26,289	3.1
	Cranes, derricks, hoists, winches..	190		17	14,918	1.3
	Industrial trucks, tractors, trailers, stackers	1,568		16	25,253	6.2
	Mechanical power transmission equipment (nonelectric)	29		4	1,925	1.5
	Other general purpose industrial machinery, equipment	895		(NA)	(NA)	(NA)
	Not reported in detail	332		7	2,061	16.1
560	Special industry machinery, equipment.	1,274	0.6	9	13,401	9.5
570	Industrial equipment, supplies	3,387	1.5	22	16,309	20.8
	Commodities, n.e.c.	3,980	1.8	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	4,869	2.2	34	44,253	11.0
	East North Central Division					
	All establishments (number).....264					
	Total sales ($1,000).....$226,292					
	Sales reported by commodity line, total	203,314	100.0	244	xxx	xxx
401	Generation, transmission, other apparatus and equipment	209	0.1	7	12,712	1.6
510	Farm, dairy machinery	1,129	0.6	20	30,858	3.7
	Tractors and equipment (farm)	766		12	15,557	4.9
	Land preparation, planting, cultivating machinery and parts	176		8	16,545	1.1
	Other farm, dairy machinery	184		(NA)	(NA)	(NA)
	Not reported in detail	3		1	(D)	(D)
520	Construction, mining, excavating machinery equipment	179,068	88.1	244	203,314	88.1
	Tractors and tractor mounted equipment	45,387		116	134,935	33.6
	Cranes and shovels	21,969		121	144,977	15.2
	Motor graders and off highway equipment	19,303		108	139,934	13.8
	Concrete and bituminous processing equipment	12,384		95	101,906	12.2
	Miscellaneous equipment and spare parts	64,355		184	180,126	35.7
	Not reported in detail	15,670		39	18,333	85.5
530	General purpose industrial machinery, equipment	9,738	4.8	100	103,540	9.4
	Compressors, pumps	3,636		75	86,367	4.2
	Crushing, pulverizing, screening machinery and equipment	2,193		41	46,046	4.8
	Conveyors, conveying equipment	1,047		28	32,054	3.3
	Cranes, derricks, hoists, winches..	472		19	23,683	2.0
	Industrial trucks, tractors, trailers, stackers	1,221		29	28,679	4.3
	Fans, blowers (industrial equipment)	7		4	2,136	0.3
	Other general purpose industrial machinery, equipment	948		(NA)	(NA)	(NA)
	Not reported in detail	214		6	2,466	8.7
540	Metalworking machinery, equipment (except welding)	294	0.1	6	2,368	12.4
	CONSTRUCTION MACHINERY, EQUIPMENT DEALERS—Con.					
	East North Central Division—Con.					
570	Industrial equipment, supplies	2,395	1.2	17	14,820	16.2
	Abrasives, abrasive materials	70		4	5,032	1.4
	Mechanical rubber goods	126		7	7,323	1.7
	Rope, cordage, twine	12		4	4,427	0.3
	Other industrial equipment supplies	1,498		(NA)	(NA)	(NA)
	Not reported in detail	689		4	2,942	23.4
730	Iron and steel wire, wire products...	647	0.3	21	20,413	3.2
740	Iron and steel finished products except flat, wire, etc.	347	0.2	8	6,874	5.0
750	Iron and steel pipe, tubes	1,289	0.6	6	5,285	24.4
812	Second-hand merchandise	450	0.2	5	3,125	14.4
	Commodities, n.e.c.	3,219	1.6	(NA)	(NA)	(NA)
975	Labor, service and rental receipts...	4,529	2.2	58	69,974	6.5
	West North Central Division					
	All establishments (number).....181					
	Total sales ($1,000).....$179,876					
	Sales reported by commodity line, total	170,191	100.0	164	xxx	xxx
350	Motor vehicles	463	0.3	6	4,163	11.1
510	Farm, dairy machinery	3,541	2.1	19	27,612	12.8
	Tractors and equipment (farm)	3,272		17	25,869	12.6
	Land preparation, planting, cultivating machinery and parts	29		4	3,030	1.0
	Other farm, dairy machinery	209		(NA)	(NA)	(NA)
	Not reported in detail	31		1	(D)	(D)
520	Construction, mining, excavating machinery equipment	146,821	86.3	164	170,191	86.3
	Tractors and tractor mounted equipment	37,443		82	118,627	31.6
	Cranes and shovels	12,056		71	114,242	10.6
	Motor graders and off highway equipment	20,269		82	132,588	15.3
	Concrete and bituminous processing equipment	7,246		51	83,594	8.7
	Miscellaneous equipment and spare parts	57,453		123	151,386	38.0
	Not reported in detail	12,354		29	13,424	92.0
530	General purpose industrial machinery, equipment	10,459	6.1	74	106,465	9.8
	Compressors, pumps	2,259		53	78,853	2.9
	Crushing, pulverizing, screening machinery and equipment	2,987		25	53,903	5.5
	Conveyors, conveying equipment	424		20	32,977	1.3
	Cranes, derricks, hoists, winches..	771		18	25,819	3.0
	Industrial trucks, tractors, trailers, stackers	1,687		22	52,032	3.2
	Other general purpose industrial machinery, equipment	1,960		(NA)	(NA)	(NA)
	Not reported in detail	371		6	3,444	10.8
570	Industrial equipment, supplies	673	0.4	21	18,419	3.7
730	Iron and steel wire, wire products	856	0.5	21	22,233	3.9
812	Second-hand merchandise	1,755	1.0	10	12,039	14.6
	Commodities, n.e.c.	2,888	1.7	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	2,735	1.6	36	53,380	5.1
	South Atlantic Division					
	All establishments (number).....198					
	Total sales ($1,000).....$191,082					
	Sales reported by commodity line, total	176,635	100.0	184	xxx	xxx
350	Motor vehicles	1,661	0.9	13	15,817	10.5
	Trucks, truck-tractors, truck trailers	1,460		11	14,977	9.7
	Other motor vehicles	201		(NA)	(NA)	(NA)
401	Generation, transmission, other apparatus and equipment	258	0.1	9	10,534	2.4
510	Farm, dairy machinery	995	0.6	15	16,568	6.0
	Tractors and equipment (farm)	755		6	6,787	11.1
	Land preparation, planting, cultivating machinery and parts	141		5	5,105	2.8
	Other farm, dairy machinery	97		(NA)	(NA)	(NA)
	Not reported in detail	2		1	(D)	(D)
520	Construction, mining, excavating machinery equipment	156,895	88.8	184	176,635	88.8
	Tractors and tractor mounted equipment	42,222		84	114,837	36.8
	Cranes and shovels	15,648		91	113,261	13.8

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS, 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	CONSTRUCTION MACHINERY, EQUIPMENT DEALERS—Con.					
	South Atlantic Division—Con.					
	Construction, mining, excavating machinery equipment—Con.					
	Motor graders and off highway equipment	9,608		83	104,559	9.2
	Concrete and bituminous processing equipment	9,858		73	82,622	11.9
	Miscellaneous equipment and spare parts	47,814		121	124,801	38.3
	Not reported in detail	31,745		41	34,293	92.6
530	General purpose industrial machinery, equipment	8,804	5.0	68	75,629	11.6
	Compressors, pumps	3,015		51	52,440	5.7
	Crushing, pulverizing, screening machinery and equipment	1,177		20	31,817	3.7
	Conveyors, conveying equipment	562		20	28,480	2.0
	Cranes, derricks, hoists, winches	297		16	18,405	1.6
	Industrial trucks, tractors, trailers, stackers	500		9	14,261	3.5
	Fans, blowers (industrial equipment)	25		4	5,468	0.5
	Mechanical power transmission equipment (nonelectric)	356		5	6,065	5.9
	Other general purpose industrial machinery	2,122		17	17,741	12.0
	Not reported in detail	750		5	2,715	27.6
540	Metalworking machinery, equipment (except welding)	587	0.3	6	5,345	11.0
560	Special industry machinery, equipment	340	0.2	5	990	34.3
570	Industrial equipment, supplies	1,085	0.6	21	21,247	5.1
	Abrasives, abrasive materials	47		5	5,542	0.8
	Mechanical rubber goods	251		6	6,090	4.1
	Valves and fittings (except plumbing)	91		4	5,955	1.5
	Other industrial equipment, supplies	695		(NA)	(NA)	(NA)
	Not reported in detail	1		1	(D)	(D)
730	Iron and steel wire, wire products	537	0.3	20	23,459	2.3
740	Iron and steel finished products except flat, wire, etc	817	0.5	4	4,451	18.4
	Commodities, n.e.c	2,224	1.3	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	2,432	1.4	31	37,991	6.4
	East South Central Division					
	All establishments (number).....105					
	Total sales ($1,000).....$117,181					
	Sales reported by commodity line, total	111,564	100.0	97	xxx	xxx
350	Motor vehicles	186	0.2	4	1,290	14.4
360	Automotive parts, supplies, etc	232	0.2	4	1,685	13.8
501	Garden machinery and equipment	242	0.2	4	3,362	7.2
510	Farm, dairy machinery	2,277	2.0	17	27,870	8.2
	Land preparation, planting, cultivating machinery and parts	899		9	15,573	5.8
	Irrigation equipment	465		7	14,099	3.3
	Other farm, dairy machinery	115		(NA)	(NA)	(NA)
	Not reported in detail	798		2	(D)	(D)
520	Construction, mining, excavating machinery equipment	94,866	85.0	97	111,564	85.0
	Tractors and tractor mounted equipment	28,182		50	81,537	34.6
	Cranes and shovels	7,864		54	86,236	9.1
	Motor graders and off highway equipment	8,716		48	80,043	10.9
	Concrete and bituminous processing equipment	2,139		32	47,748	4.5
	Miscellaneous equipment and spare parts	32,827		66	90,291	36.4
	Not reported in detail	15,138		21	17,377	87.1
530	General purpose industrial machinery, equipment	4,829	4.3	36	52,087	9.3
	Compressors, pumps	1,083		32	50,730	2.1
	Crushing, pulverizing, screening machinery and equipment	1,395		15	25,488	5.5
	Conveyors, conveying equipment	563		18	26,012	2.2
	Cranes, derricks, hoists, winches	278		12	17,564	1.6
	Industrial trucks, tractors, trailers, stackers	407		9	10,215	4.0
	Other general purpose industrial machinery, equipment	844		(NA)	(NA)	(NA)
	Not reported in detail	259		2	(D)	(D)
	CONSTRUCTION MACHINERY, EQUIPMENT DEALERS—Con.					
	East South Central Division—Con.					
570	Industrial equipment, supplies	1,395	1.3	8	12,672	11.0
730	Iron and steel wire, wire products	413	0.4	8	12,060	3.4
740	Iron and steel finished products except flat, wire, etc	2,466	2.2	4	8,382	29.4
812	Second-hand merchandise	963	0.9	4	9,499	10.1
	Commodities, n.e.c	1,412	1.3	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	2,283	2.0	22	31,878	7.2
	West South Central Division					
	All establishments (number).....168					
	Total sales ($1,000).....$141,321					
	Sales reported by commodity line, total	139,035	100.0	157	xxx	xxx
510	Farm, dairy machinery	2,893	2.1	29	33,670	8.6
	Tractors and equipment (farm)	1,046		15	16,062	6.5
	Harvesting machinery and equipment	127		4	6,712	1.9
	Land preparation, planting, cultivating machinery and parts	943		13	16,884	5.6
	Irrigation equipment	357		13	19,085	1.9
	Other farm, dairy machinery	414		(NA)	(NA)	(NA)
	Not reported in detail	6		2	(D)	(D)
520	Construction, mining, excavating machinery equipment	119,574	86.0	157	139,035	86.0
	Tractors and tractor mounted equipment	43,863		80	103,931	42.2
	Cranes and shovels	11,423		74	86,362	13.2
	Motor graders and off highway equipment	10,568		79	88,694	11.9
	Concrete and bituminous processing equipment	4,354		49	52,436	8.3
	Miscellaneous equipment and spare parts	40,913		115	110,034	37.2
	Not reported in detail	8,453		25	9,220	91.7
530	General purpose industrial machinery, equipment	7,058	5.1	67	65,164	10.8
560	Special industry machinery, equipment	328	0.2	8	4,705	7.0
570	Industrial equipment, supplies	493	0.4	15	9,826	5.0
	Abrasives, abrasive materials	121		4	2,366	5.1
	Mechanical rubber goods	150		6	5,725	2.6
	Valves and fittings (except plumbing)	41		4	1,662	2.5
	Other industrial equipment, supplies	179		(NA)	(NA)	(NA)
	Not reported in detail	2		1	(D)	(D)
730	Iron and steel wire, wire products	500	0.4	18	17,839	2.8
812	Second-hand merchandise	2,094	1.5	7	14,924	14.0
	Commodities, n.e.c	3,075	2.2	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	3,020	2.2	41	49,879	6.1
	Mountain Division					
	All establishments (number).....123					
	Total sales ($1,000).....$100,504					
	Sales reported by commodity line, total	82,860	100.0	106	xxx	xxx
350	Motor vehicles	472	0.6	8	5,780	8.2
360	Automotive parts, supplies, etc	259	0.3	6	2,661	9.7
401	Generation, transmission, other apparatus and equipment	204	0.2	4	2,629	7.8
510	Farm, dairy machinery	5,605	6.8	29	33,871	16.5
	Tractors and equipment (farm)	4,110		24	31,112	13.2
	Harvesting machinery and equipment	283		7	9,070	3.1
	Land preparation, planting, cultivating machinery and parts	502		12	11,713	4.3
	Miscellaneous farm machinery, equipment	710		11	12,628	5.6
520	Construction, mining, excavating machinery equipment	64,447	77.8	106	82,860	77.8
	Tractors and tractor mounted equipment	15,118		54	59,282	25.5
	Cranes and shovels	4,045		53	53,164	7.6
	Motor graders and off highway equipment	7,871		55	60,367	13.0
	Concrete and bituminous processing equipment	3,046		52	43,078	7.1
	Miscellaneous equipment and spare parts	27,777		86	72,351	38.4
	Not reported in detail	6,590		11	6,892	95.6

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	CONSTRUCTION MACHINERY, EQUIPMENT DEALERS—Con.					
	Mountain Division—Con.					
530	General purpose industrial machinery, equipment	7,752	9.4	56	47,848	16.2
	Compressors, pumps	1,431		41	33,987	4.2
	Crushing, pulverizing, screening machinery and equipment	1,739		31	25,786	6.7
	Conveyors, conveying equipment	244		23	20,075	1.2
	Cranes, derricks, hoists, winches	556		15	10,283	5.4
	Industrial trucks, tractors, trailers, stackers	556		15	11,821	4.7
	Mechanical power transmission equipment (nonelectric)	508		6	5,365	9.5
	Other general purpose industrial machinery, equipment	1,845		(NA)	(NA)	(NA)
	Not reported in detail	873		3	1,416	61.7
540	Metal working machinery, equipment (except welding)	93	0.1	6	2,414	3.9
560	Special industry machinery, equipment	194	0.2	8	3,729	5.2
570	Industrial equipment, supplies	595	0.7	12	5,774	10.3
730	Iron and steel wire, wire products	418	0.5	19	10,333	4.0
812	Second-hand merchandise	348	0.4	5	2,816	12.4
	Commodities, n.e.c.	922	1.1	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	1,551	1.9	24	25,852	6.0
	Pacific Division					
	All establishments (number).....198					
	Total sales ($1,000).....$143,744					
	Sales reported by commodity line, total	138,337	100.0	176	xxx	xxx
350	Motor vehicles	1,389	1.0	13	14,611	9.5
	Trucks, truck-tractors, truck trailers	1,371		16	14,611	9.4
	Other motor vehicles	18		(NA)	(NA)	(NA)
360	Automotive parts, supplies, etc.	712	0.5	17	7,816	9.1
	Automotive parts and accessories	633		11	7,180	8.8
	Other automotive parts, supplies	63		(NA)	(NA)	(NA)
	Not reported in detail	16		4	237	6.8
460	Plumbing, heating equipment, supplies	222	0.2	4	3,419	6.5
501	Garden machinery and equipment	684	0.5	8	10,109	6.8
510	Farm, dairy machinery	2,500	1.8	29	43,872	5.7
	Tractors and equipment (farm)	1,475		18	39,974	3.7
	Harvesting machinery and equipment	137		5	26,393	0.5
	Land preparation, planting, cultivating machinery and parts	164		10	24,176	0.7
	Other farm, dairy machinery	551		(NA)	(NA)	(NA)
	Not reported in detail	173		3	1,365	12.7
520	Construction, mining, excavating machinery equipment	118,245	85.5	176	138,337	85.5
	Tractors and tractor mounted equipment	36,352		72	81,082	44.8
	Cranes and shovels	11,233		60	67,689	16.6
	Motor graders and off highway equipment	10,391		56	76,855	13.5
	Concrete and bituminous processing equipment	8,156		47	42,495	19.2
	Miscellaneous equipment and spare parts	27,430		99	84,050	32.6
	Not reported in detail	24,683		37	27,203	90.7
530	General purpose industrial machinery, equipment	6,895	5.0	54	44,933	15.3
	Compressors, pumps	3,220		38	39,626	8.1
	Crushing, pulverizing, screening machinery and equipment	1,477		25	24,316	6.1
	Conveyors, conveying equipment	205		13	10,313	2.0
	Cranes, derricks, hoists, winches	444		13	10,603	4.2
	Industrial trucks, tractors, trailers, stackers	321		11	7,231	4.4
	Mechanical power transmission equipment (nonelectric)	131		5	2,874	4.6
	Other general purpose industrial machinery, equipment	868		(NA)	(NA)	(NA)
	Not reported in detail	229		1	(D)	(D)
570	Industrial equipment, supplies	263	0.2	12	2,554	10.3
710	Iron and steel products (semi-finished)	230	0.2	5	2,765	8.3
730	Iron and steel wire, wire products	433	0.3	7	9,598	4.5
	Commodities, n.e.c.	3,670	2.7	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	3,094	2.2	30	30,656	10.1

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	FARM-GARDEN MACHINERY, EQUIPMENT WHOLESALERS					
	New England Division (Not analyzed by commodity line)					
	Middle Atlantic Division					
	All establishments (number).....133					
	Total sales ($1,000).....$62,657					
	Sales reported by commodity line, total	52,312	100.0	105	xxx	xxx
360	Automotive parts, supplies, etc.	156	0.3	5	1,466	10.6
401	Generation, transmission, other apparatus and equipment	208	0.4	4	1,300	16.0
450	Hardware	992	1.9	6	3,220	30.8
501	Garden machinery and equipment	10,032	19.2	48	17,522	57.3
510	Farm, dairy machinery	34,189	65.4	70	38,737	88.3
	Tractors and equipment (farm)	13,745		25	23,262	59.1
	Harvesting machinery and equipment	2,541		24	21,645	11.7
	Land preparation, planting, cultivating machinery and parts	5,310		28	26,531	20.0
	Dairy farm equipment	1,491		17	7,545	19.8
	Irrigation equipment	978		6	2,115	46.2
	Miscellaneous farm machinery, equipment	6,991		40	22,864	30.6
	Not reported in detail	3,133		10	3,720	84.2
520	Construction, mining, excavating machinery equipment	1,457	2.8	6	5,555	26.2
560	Special industry machinery, equipment	936	1.8	10	5,950	15.7
730	Iron and steel wire, wire products	102	0.2	4	2,616	3.9
	Commodities, n.e.c.	3,961	7.6	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	279	0.5	13	12,115	2.3
	East North Central Division					
	All establishments (number).....228					
	Total sales ($1,000).....$112,046					
	Sales reported by commodity line, total	99,699	100.0	192	xxx	xxx
350	Motor vehicles	632	0.6	8	5,455	11.6
360	Automotive parts, supplies, etc.	328	0.3	8	2,170	15.1
410	Electrical appliances, radio and television sets	157	0.2	5	2,214	7.1
450	Hardware	876	0.9	9	10,990	8.0
460	Plumbing, heating equipment, supplies	464	0.5	6	6,564	7.1
501	Garden machinery and equipment	21,466	21.5	66	36,788	58.4
510	Farm, dairy machinery	67,940	68.1	141	76,122	89.3
	Tractors and equipment (farm)	17,240		29	36,628	47.1
	Harvesting machinery and equipment	4,139		27	32,075	12.9
	Land preparation, planting, cultivating machinery and parts	10,581		33	34,747	30.5
	Dairy farm equipment	2,431		21	9,958	24.4
	Irrigation equipment	1,542		11	5,045	30.6
	Miscellaneous farm machinery, equipment	14,322		64	36,044	39.7
	Not reported in detail	17,685		40	19,814	89.3
520	Construction, mining, excavating machinery equipment	1,300	1.3	10	7,034	18.5
530	General purpose industrial machinery, equipment	189	0.2	4	924	20.5
570	Industrial equipment, supplies	1,738	1.7	11	7,495	23.2
730	Iron and steel wire, wire products	134	0.1	5	1,879	7.1
	Commodities, n.e.c.	3,591	3.6	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	884	0.9	24	12,621	7.0
	West North Central Division					
	All establishments (number).....195					
	Total sales ($1,000).....$111,027					
	Sales reported by commodity line, total	92,853	100.0	161	xxx	xxx
151	Paints, varnishes	234	0.3	4	8,539	2.7
360	Automotive parts, supplies, etc.	215	0.2	16	10,398	2.1
410	Electrical appliances, radio and television sets	632	0.7	7	2,753	23.0
450	Hardware	459	0.5	7	8,897	5.2
501	Garden machinery and equipment	4,135	4.5	30	17,097	24.2
510	Farm, dairy machinery	78,783	84.8	144	90,523	87.0
	Tractors and equipment (farm)	22,603		31	30,662	73.7
	Harvesting machinery and equipment	5,983		30	27,590	21.7
	Land preparation, planting, cultivating machinery and parts	7,838		34	23,827	32.9
	Dairy farm equipment	4,254		14	5,340	79.7
	Irrigation equipment	3,799		18	11,396	33.3
	Miscellaneous farm machinery, equipment	17,846		72	46,229	38.6
	Not reported in detail	16,460		31	17,141	96.0

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B —MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	FARM-GARDEN MACHINERY, EQUIPMENT WHOLESALERS—Con.					
	West North Central Division—Con.					
520	Construction, mining, excavating machinery equipment	500	0.5	8	7,376	6.8
540	Metalworking machinery, equipment (except welding)	395	0.4	4	4,239	9.3
570	Industrial equipment, supplies	745	0.8	9	12,331	6.0
740	Iron and steel finished products except flat, wire, etc	349	0.4	4	7,885	4.4
	Commodities, n.e.c	6,053	6.5	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	353	0.4	11	2,084	16.9
	South Atlantic Division					
	All establishments (number).....114					
	Total sales ($1,000).....$66,718					
	Sales reported by commodity line, total	53,821	100.0	98	xxx	xxx
151	Paints, varnishes	226	0.4	4	5,563	4.1
350	Motor vehicles	138	0.3	5	1,235	11.2
450	Hardware	1,666	3.1	7	7,726	21.6
460	Plumbing, heating equipment, supplies	106	0.2	7	4,496	2.4
501	Garden machinery and equipment	3,319	6.2	29	12,689	26.2
510	Farm, dairy machinery	44,321	82.3	78	51,109	86.7
	Tractors and equipment (farm)	14,418		18	26,917	53.6
	Harvesting machinery and equipment	5,003		12	26,228	19.1
	Land preparation, planting, cultivating machinery and parts	4,741		11	19,073	24.9
	Dairy farm equipment	2,533		9	6,245	40.6
	Irrigation equipment	2,425		15	3,150	77.0
	Miscellaneous farm machinery, equipment	6,076		29	21,262	28.6
	Not reported in detail	9,125		21	10,157	89.8
520	Construction, mining, excavating machinery equipment	702	1.3	8	10,492	6.7
530	General purpose industrial machinery, equipment	61	0.1	4	1,141	5.3
730	Iron and steel wire, wire products	342	0.6	4	5,566	6.1
750	Iron and steel pipe, tubes	172	0.3	5	2,559	6.7
	Commodities, n.e.c	2,699	5.0	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	69	0.1	5	1,814	3.8
	East South Central Division					
	All establishments (number).....51					
	Total sales ($1,000).....$33,256					
	Sales reported by commodity line, total	26,739	100.0	37	xxx	xxx
360	Automotive parts, supplies, etc	757	2.8	4	2,502	30.3
501	Garden machinery and equipment	1,955	7.3	13	3,489	56.0
510	Farm, dairy machinery	22,704	84.9	28	24,912	91.1
	Tractors and equipment (farm)	10,131		13	18,165	55.8
	Harvesting machinery and equipment	1,140		8	16,012	7.1
	Land preparation, planting, cultivating machinery and parts	6,133		9	15,959	38.4
	Dairy farm equipment	1		1	129	0.8
	Irrigation equipment	2,128		4	4,608	46.2
	Miscellaneous farm machinery, equipment	903		10	3,788	23.8
	Not reported in detail	2,268		6	2,410	94.1
530	General purpose induatrial machinery, equipment	503	1.9	5	3,895	12.9
	Commodities, n.e.c	563	2.1	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	257	1.0	5	3,959	6.5
	West South Central Division					
	All establishments (number).....119					
	Total sales ($1,000).....$39,738					
	Sales reported by commodity line, total	35,846	100.0	88	xxx	xxx
501	Garden machinery and equipment	2,791	7.8	18	3,934	70.9
510	Farm, dairy machinery	26,672	74.4	72	29,826	89.4
	Tractors and equipment (farm)	7,078		14	9,684	73.1
	Harvesting machinery and equipment	363		10	3,451	10.5
	Land preparation, planting, cultivating machinery and parts	1,582		11	6,797	23.3
	Dairy farm equipment	699		6	889	78.6
	Irrigation equipment	5,468		21	6,327	86.4
	Miscellaneous farm machinery, equipment	1,824		18	5,722	31.9
	Not reported in detail	9,658		20	10,501	92.0
	FARM-GARDEN MACHINERY, EQUIPMENT WHOLESALERS—Con.					
	West South Central Division—Con.					
520	Construction, mining, excavating machinery equipment	2,994	8.4	9	6,902	43.4
530	General purpose industrial machinery, equipment	183	0.5	7	2,414	7.6
560	Special industry machinery, equipment	708	2.0	7	1,965	36.0
	Commodities, n.e.c	2,357	6.6	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	141	0.4	14	1,611	8.8
	Mountain Division					
	All establishments (number).....75					
	Total sales ($1,000).....$30,488					
	Sales reported by commodity line, total	28,177	100.0	65	xxx	xxx
360	Automotive parts, supplies, etc	189	0.7	4	990	19.1
410	Electrical appliances, radio and television sets	1,796	6.4	6	6,151	29.2
510	Farm, dairy machinery	23,412	83.1	63	28,089	83.3
	Tractors and equipment (farm)	7,532		18	18,150	41.5
	Harvesting machinery and equipment	3,057		20	16,950	18.0
	Land preparation, planting, cultivating machinery and parts	4,341		20	11,944	36.3
	Dairy farm equipment	705		6	1,227	57.5
	Irrigation equipment	4,647		19	6,934	67.0
	Miscellaneous farm machinery, equipment	1,719		28	10,167	16.9
	Not reported in detail	1,411		9	2,502	56.4
520	Construction, mining, excavating machinery equipment	858	3.0	7	4,842	17.7
530	General purpose industrial machinery, equipment	212	0.8	4	4,432	4.8
	Commodities, n.e.c	1,369	4.9	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	341	1.2	13	3,261	10.5
	Pacific Division					
	All establishments (number).....157					
	Total sales ($1,000).....$62,679					
	Sales reported by commodity line, total	55,719	100.0	133	xxx	xxx
360	Automotive parts, supplies, etc	264	0.5	8	3,446	7.7
450	Hardware	260	0.5	4	2,225	11.7
501	Garden machinery and equipment	6,648	11.9	35	11,614	57.2
510	Farm, dairy machinery	39,391	70.7	107	44,660	88.2
	Tractors and equipment (farm)	12,897		15	17,737	72.7
	Harvesting machinery and equipment	2,956		13	18,372	16.1
	Land preparation, planting, cultivating machinery and parts	3,998		18	17,851	22.4
	Dairy farm equipment	1,220		16	7,022	17.4
	Irrigation equipment	5,529		42	12,687	43.6
	Miscellaneous farm machinery, equipment	7,279		32	19,895	36.6
	Not reported in detail	5,512		20	6,910	79.8
520	Construction, mining, excavating machinery equipment	237	0.4	9	2,854	8.3
530	General purpose industrial machinery, equipment	516	0.9	10	2,318	22.3
560	Special industry machinery, equipment	632	1.1	4	1,616	39.1
570	Industrial equipment, supplies	850	1.5	6	4,200	20.2
	Commodities, n.e.c	6,633	11.9	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	288	0.5	16	3,871	7.4
	INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS					
	New England Division					
	All establishments (number).....324					
	Total sales ($1,000).....$119,428					
	Sales reported by commodity line, total	108,917	100.0	275	xxx	xxx
350	Motor vehicles	115	0.1	5	1,698	6.8
360	Automotive parts, supplies, etc	121	0.1	7	1,370	8.8
460	Plumbing, heating equipment, supplies	180	0.2	5	2,387	7.5
501	Garden machinery and equipment	778	0.7	4	1,835	42.4
520	Construction, mining, excavating machinery equipment	5,054	4.6	6	16,522	30.6
530	General purpose industrial machinery, equipment	26,838	24.6	76	42,018	63.9
	Compressors, pumps	8[illegible]		19	2,547	35.1
	Conveyors, conveying equipment	1,591		[illegible]	3,940	40.4
	Cranes, derricks, hoists, winches	1,525		10	3,754	40.6

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS—Con.					
	New England Division—Con.					
	General purpose industrial machinery, equipment—Con.					
	Industrial trucks, tractors, trailers, stackers	8,943		13	11,246	79.5
	Fans, blowers (industrial equipment)	58		5	911	6.4
	Mechanical power transmission equipment (nonelectric)	1,464		10	2,149	68.1
	Other general purpose industrial machinery, equipment	4,565		(NA)	(NA)	(NA)
	Not reported in detail	7,797		23	8,399	92.8
540	Metal working machinery, equipment (except welding)	29,761	27.3	72	31,820	93.5
550	Welding machinery, equipment, supplies	1,027	0.9	5	1,967	52.2
560	Special industry machinery, equipment	36,410	33.4	116	45,751	79.6
	Food processing machinery	1,624		10	15,696	10.3
	Dairy, milk products machinery, equipment	6,671		8	6,919	96.4
	Textile machinery	9,372		24	9,578	97.8
	Printing trades machinery	1,132		8	1,161	97.5
	Woodworking machinery	850		9	1,540	55.2
	Shoe, shoe repair machinery	672		5	672	100.0
	Other special industry machinery, equipment	13,636		(NA)	(NA)	(NA)
	Not reported in detail	2,453		16	2,540	96.6
570	Industrial equipment, supplies	831	0.8	16	4,399	18.9
	Abrasives, abrasive materials	135		5	1,062	12.7
	Mechanical rubber goods	29		4	936	3.1
	Other industrial equipment, supplies	546		(NA)	(NA)	(NA)
	Not reported in detail	121		2	(D)	(D)
812	Second-hand merchandise	2,836	2.6	25	3,590	79.0
	Commodities, n.e.c.	4,291	3.9	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	675	0.6	25	5,521	12.2
	Middle Atlantic Division					
	All establishments (number)...1,335					
	Total sales ($1,000).....$509,201					
	Sales reported by commodity line, total	439,492	100.0	1,137	xxx	xxx
154	Industrial chemicals, acids, gases, etc.	540	0.1	19	33,743	1.6
300	Furniture and fixtures	528	0.1	5	3,188	16.6
360	Automotive parts, supplies, etc.	828	0.2	15	7,069	11.7
400	Electrical wiring supplies, construction materials	600	0.1	19	11,766	5.1
	Outside construction materials	108		7	5,353	2.0
	Electric lamps	58		10	5,953	1.0
	Other electrical wiring supplies, construction materials	241		(NA)	(NA)	(NA)
	Not reported in detail	193		5	3,607	5.4
401	Generation, transmission, other apparatus and equipment	648	0.1	22	32,755	2.0
410	Electrical appliances, radio and television sets	609	0.1	6	12,518	4.9
450	Hardware	1,817	0.4	24	34,835	5.2
510	Farm, dairy machinery	650	0.1	11	4,488	14.5
	Tractors and equipment (farm)	218		4	1,594	13.7
	Other farm, dairy machinery	419		(NA)	(NA)	(NA)
	Not reported in detail	13		2	(D)	(D)
520	Construction, mining, excavating machinery equipment	1,239	0.3	23	6,531	19.0
530	General purpose industrial machinery, equipment	91,694	20.9	346	145,012	63.2
	Compressors, pumps	24,030		102	38,395	62.6
	Crushing, pulverizing, screening machinery and equipment	308		12	1,997	15.4
	Conveyors, conveying equipment	6,427		43	18,310	35.1
	Cranes, derricks, hoists, winches	5,867		50	18,500	31.7
	Industrial trucks, tractors, trailers, stackers	9,603		50	19,030	50.5
	Fans, blowers (industrial equipment)	1,039		29	5,410	19.2
	Mechanical power transmission equipment (nonelectric)	3,879		31	37,209	10.4
	Other general purpose industrial machinery	17,433		92	36,045	48.4
	Not reported in detail	23,108		101	26,731	86.4
	INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS—Con.					
	Middle Atlantic Division—Con.					
540	Metalworking machinery, equipment (except welding)	130,268	29.6	279	165,900	78.5
	Machine tools, equipment	104,626		197	122,763	85.2
	Portable metalworking machinery (power driven)	1,981		41	16,130	12.3
	Miscellaneous metalworking machinery	7,577		55	32,916	23.0
	Not reported in detail	16,084		58	22,630	71.1
550	Welding machinery, equipment, supplies	885	0.2	24	18,629	4.8
	Arc welding supplies and equipment	108		11	6,885	1.6
	Other welding machinery, equipment, supplies	505		(NA)	(NA)	(NA)
	Not reported in detail	272		7	1,212	22.4
560	Special industry machinery, equipment	155,256	35.3	512	213,967	72.6
	Food processing machinery	6,609		44	9,687	68.2
	Dairy, milk products machinery, equipment	13,092		34	15,024	87.1
	Textile machinery	16,856		78	20,926	80.6
	Printing trades machinery	14,488		62	15,699	92.3
	Woodworking machinery	4,148		45	7,821	53.0
	Shoe, shoe repair machinery	7,465		13	7,918	94.3
	Oil well, oil refining machinery, equipment	27,292		38	70,172	38.9
	Miscellaneous special purpose machinery, equipment	35,211		129	42,648	82.6
	Not reported in detail	30,095		102	40,524	74.3
570	Industrial equipment, supplies	11,518	2.6	92	88,855	13.0
	Abrasives, abrasive materials	3,380		34	41,095	8.2
	Industrial diamonds, natural, crude	76		4	7,658	1.0
	Industrial leather, belting, packing	65		10	3,787	1.7
	Mechanical rubber goods	561		29	41,550	1.4
	Rope, cordage, twine	68		15	8,549	0.8
	Valves and fittings (except plumbing)	2,439		32	46,689	5.2
	Other industrial equipment, supplies	4,434		(NA)	(NA)	(NA)
	Not reported in detail	495		7	2,327	21.3
631	Other service business equipment, supplies	1,295	0.3	8	3,760	34.4
730	Iron and steel wire, wire products	527	0.1	17	34,537	1.5
740	Iron and steel finished products, except flat, wire, etc.	452	0.1	11	7,411	6.1
750	Iron and steel pipe, tubes	11,665	2.7	25	43,453	26.8
812	Second-hand merchandise	10,008	2.3	90	38,953	25.7
	Commodities, n.e.c.	14,286	3.3	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	4,179	1.0	82	29,987	13.9
	East North Central Division					
	All establishments (number)...1,093					
	Total sales ($1,000).....$473,289					
	Sales reported by commodity line, total	422,839	100.0	930	xxx	xxx
360	Automotive parts, supplies, etc.	2,379	0.6	14	8,015	29.7
401	Generation, transmission, other apparatus and equipment	1,925	0.5	18	16,089	12.0
450	Hardware	1,057	0.2	28	22,829	4.6
460	Plumbing, heating equipment, supplies	1,990	0.5	14	8,909	22.3
470	Air-conditioning equipment	433	0.1	6	5,718	7.6
501	Garden machinery and equipment	570	0.1	7	3,005	19.0
510	Farm, dairy machinery	1,466	0.3	22	5,952	24.6
	Dairy farm equipment	149		6	2,143	7.0
	Other farm, dairy machinery	1,292		(NA)	(NA)	(NA)
	Not reported in detail	25		3	496	5.0
520	Construction, mining, excavating machinery and equipment	7,527	1.8	25	19,728	38.2
530	General purpose industrial machinery, equipment	78,317	18.5	305	125,034	62.6
	Compressors, pumps	7,037		80	34,325	20.5
	Crushing, pulverizing, screening machinery and equipment	158		6	3,307	4.8
	Conveyors, conveying equipment	3,933		51	19,246	20.4
	Cranes, derricks, hoists, winches	3,316		43	26,240	12.6
	Industrial trucks, tractors, trailers, stackers	9,990		51	22,717	44.0
	Fans, blowers (industrial equip.)	1,494		20	12,000	12.5
	Mechanical power transmission equipment (nonelectric)	3,439		38	22,802	15.1

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS—Con.					
	East North Central Division—Con.					
	General purpose industrial machinery, equipment—Con.					
	Other general purpose industrial machinery, equipment	17,028		64	32,823	51.9
	Not reported in detail	31,922		114	41,418	77.1
540	Metalworking machinery, equipment (except welding)	148,663	35.2	291	172,915	86.0
	Machine tools, equipment	123,252		208	147,717	83.4
	Portable metalworking machinery (power driven)	1,904		43	24,219	7.9
	Miscellaneous metalworking machinery	9,876		55	30,316	32.6
	Not reported in detail	13,631		60	15,935	85.5
550	Welding machinery, equipment, supplies	651	0.2	25	15,142	4.3
	Gas welding supplies and equipment (including gases)	229		7	4,342	5.3
	Arc welding supplies and equipment	231		16	12,434	1.9
	Resistance welding supplies, equipment	171		9	5,923	2.9
	Not reported in detail	20		4	937	2.1
560	Special industry machinery, equipment	125,006	29.6	380	167,682	74.5
	Food processing machinery	2,046		23	3,190	64.1
	Dairy, milk products machinery, equipment	36,435		53	38,284	95.2
	Textile machinery	1,977		7	3,368	58.7
	Printing trades machinery	12,017		35	12,345	97.3
	Woodworking machinery	1,926		36	10,256	18.8
	Shoe, shoe repair machinery	1,353		5	5,591	24.2
	Oil well, oil refining machinery, equipment	27,360		74	52,451	52.2
	Miscellaneous special purpose machinery, equipment	22,713		94	32,652	69.6
	Not reported in detail	19,179		71	20,898	91.8
570	Industrial equipment, supplies	15,834	3.7	128	79,024	20.0
	Abrasives, abrasive materials	3,919		45	37,272	10.5
	Industrial leather, belting, packing	144		12	16,068	0.9
	Mechanical rubber goods	1,200		53	43,864	2.7
	Rope, cordage, twine	1,510		34	33,207	4.5
	Valves and fittings (except plumbing)	2,765		54	34,065	8.1
	Industrial storage batteries	148		5	2,596	5.7
	Other industrial equipment, supplies	6,040		(NA)	(NA)	(NA)
	Not reported in detail	108		2	(D)	(D)
644	Other scientific, professional equipment, supplies	492	0.1	7	5,682	8.7
730	Iron and steel wire, wire products	1,005	0.2	41	34,175	2.9
740	Iron and steel finished products, except flat, wire, etc	1,664	0.4	16	8,741	19.0
750	Iron and steel pipe, tubes	14,721	3.5	58	41,063	35.8
812	Second-hand merchandise	6,003	1.4	66	21,079	28.5
	Commodities, n.e.c	10,306	2.4	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	2,830	0.7	100	33,383	8.5
	West North Central Division					
	All establishments (number).....381					
	Total sales ($1,000).....$191,852					
	Sales reported by commodity line, total	162,511	100.0	322	xxx	xxx
360	Automotive parts, supplies, etc	172	0.1	6	1,810	9.5
450	Hardware	224	0.1	23	27,062	0.8
460	Plumbing, heating equipment, supplies	201	0.1	6	2,935	6.8
470	Air-conditioning equipment	423	0.3	4	1,955	21.6
510	Farm, dairy machinery, parts	807	0.5	10	5,144	15.7
520	Construction, mining excavating machinery, equipment	1,432	0.9	10	8,189	17.5
530	General purpose industrial machinery, equipment	19,871	12.2	85	48,046	41.4
	Compressors, pumps	2,105		30	14,636	14.4
	Conveyors, conveying equipment	1,383		13	8,239	16.8
	Cranes, derricks, hoists, winches	1,214		20	13,377	9.1
	Industrial trucks, tractors, trailers, stackers	1,807		15	6,950	26.0
	Fans, blowers (industrial equipment)	334		8	2,254	14.8
	Mechanical power transmissions equipment (nonelectric)	882		17	19,092	4.6
	Other general purpose industrial machinery, equipment	3,654		(NA)	(NA)	(NA)
	Not reported in detail	8,492		22	11,060	76.8

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS—Con.					
	West North Central Division—Con.					
540	Metalworking machinery, equipment (except welding)	28,664	17.6	60	36,889	77.7
	Machine tools, equipment	22,358		45	31,837	70.2
	Portable metalworking machinery (power driven)	1,320		14	16,269	8.1
	Miscellaneous metal working machinery	639		14	11,865	5.4
	Not reported in detail	4,347		14	5,010	86.8
550	Welding machinery, equipment, supplies	1,016	0.6	13	8,940	11.4
	Gas welding supplies and equipment (including gases)	208		8	6,917	3.0
	Arc welding supplies and equipment	702		8	6,960	10.1
	Resistance welding supplies, equipment	64		7	5,869	1.1
	Not reported in detail	42		1	(D)	(D)
560	Special industry machinery, equipment	73,673	45.3	197	112,479	65.5
	Food processing machinery	5,350		14	12,004	44.6
	Dairy, milk products machinery, equipment	13,827		21	16,102	85.9
	Printing trades machinery	4,387		13	6,762	64.9
	Woodworking machinery	912		14	7,157	12.7
	Oil well, oil refining machinery, equipment	38,795		87	64,086	60.5
	Other special industry machinery, equipment	6,127		(NA)	(NA)	(NA)
	Not reported in detail	4,275		22	6,106	70.0
570	Industrial equipment, supplies	10,031	6.2	75	62,497	16.1
	Abrasives, abrasive materials	924		19	16,088	5.7
	Mechanical rubber goods	390		42	39,236	1.0
	Rope, cordage, twine	77		30	31,449	0.2
	Valves and fittings (except plumbing)	2,595		39	41,550	6.2
	Other industrial equipment supplies	5,691		(NA)	(NA)	(NA)
	Not reported in detail	354		4	1,365	25.9
621	Janitors' supplies	297	0.2	4	1,130	26.3
720	Iron and steel products (flat)	423	0.3	4	1,439	29.4
730	Iron and steel wire, wire products	592	0.4	38	37,466	1.6
750	Iron and steel pipe, tubes	18,350	11.3	58	53,702	34.2
801	Prepared iron and steel scrap	202	0.1	5	2,157	9.4
812	Second-hand merchandise	1,171	0.7	25	17,262	6.8
	Commodities, n.e.c	3,137	1.9	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	1,825	1.1	35	13,211	13.8
	South Atlantic Division					
	All establishments (number).....360					
	Total sales ($1,000).....$116,809					
	Sales reported by commodity line, total	101,167	100.0	304	xxx	xxx
154	Industrial chemicals, acids, gases, etc	511	0.5	6	7,186	7.1
360	Automotive parts, supplies, etc	314	0.3	6	940	33.4
401	Generation, transmission, other apparatus and equipment	1,408	1.4	11	18,118	7.8
460	Plumbing, heating equipment, supplies	849	0.8	5	3,677	23.1
510	Farm, dairy machinery	314	0.3	11	5,536	5.7
520	Construction, mining, excavating machinery equipment	1,060	1.0	18	15,131	7.0
530	General purpose industrial machinery, equipment	19,281	19.1	112	42,066	45.8
	Compressors, pumps	3,571		34	25,914	13.8
	Crushing, pulverizing, screening machinery and equipment	64		4	2,101	3.0
	Conveyors, conveying equipment	1,091		18	6,652	16.4
	Cranes, derricks, hoists, winches	247		21	19,780	1.2
	Industrial trucks, tractors, trailers, stackers	3,362		17	5,487	61.3
	Fans, blowers (industrial equipment)	178		12	3,891	4.6
	Mechanical power transmission equipment (nonelectric)	1,413		18	5,639	25.1
	Other general purpose industrial machinery	2,475		39	18,952	13.1
	Not reported in detail	6,880		32	8,791	78.3
540	Metalworking machinery, equipment (except welding)	4,161	4.1	35	24,448	17.0
	Machine tools, equipment	3,112		27	22,634	13.7
	Portable metalworking machinery (power driven)	137		7	13,639	1.0
	Miscellaneous metalworking machinery	471		12	5,571	8.5
	Not reported in detail	441		6	595	74.1

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS—Con.					
	South Atlantic Division—Con.					
550	Welding machinery, equipment, supplies	479	0.5	11	14,082	3.4
560	Special industry machinery, equipment.	46,056	45.5	176	69,489	66.3
	Food processing machinery	2,580		9	4,670	55.2
	Dairy, milk products machinery, equipment	7,010		16	9,538	73.5
	Textile machinery	7,714		37	8,288	93.1
	Printing trades machinery	1,659		9	2,605	63.7
	Woodworking machinery	2,348		21	7,585	31.0
	Oil well, oil refining machinery, equipment	4,824		27	17,259	28.0
	Other special industry machinery, equipment	8,034		(NA)	(NA)	(NA)
	Not reported in detail	11,887		30	13,503	88.0
570	Industrial equipment, supplies	9,268	9.2	38	29,491	31.4
	Abrasives, abrasive materials	610		14	20,413	3.0
	Industrial leather, belting, packing	46		11	15,649	0.3
	Mechanical rubber goods	670		18	17,527	3.8
	Rope, cordage, twine	49		9	14,074	0.3
	Valves and fittings (except plumbing)	2,402		16	20,285	11.8
	Other industrial equipment, supplies	5,238		(NA)	(NA)	(NA)
	Not reported in detail	253		5	414	61.1
590	Commercial refrigeration equipment	686	0.7	4	3,690	18.6
720	Iron and steel products (flat)	128	0.1	6	12,142	1.1
730	Iron and steel wire, wire products	401	0.4	14	15,683	2.6
740	Iron and steel finished products (except flat, wire, etc.)	220	0.2	8	14,932	1.5
750	Iron and steel pipe, tubes	6,275	6.2	18	18,197	34.5
812	Second-hand merchandise	4,519	4.5	26	8,569	52.7
	Commodities, n.e.c.	4,147	4.1	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	1,090	1.1	42	22,123	4.9
	East South Central Division					
	All establishments (number).....175					
	Total sales ($1,000).....$65,878					
	Sales reported by commodity line, total	61,347	100.0	149	xxx	xxx
151	Paints, varnishes	104	0.2	18	13,011	0.8
154	Industrial chemicals, acids, gases, etc.	512	0.8	7	7,321	7.0
350	Motor vehicles	376	0.6	5	1,005	37.4
400	Electrical wiring supplies, construction materials	3,912	6.4	7	10,375	37.7
401	Generation, transmission, other apparatus and equipment	1,249	2.0	9	8,904	14.0
450	Hardware	211	0.3	13	13,521	1.6
460	Plumbing, heating equipment, supplies.	637	1.0	6	5,944	10.7
510	Farm, dairy machinery	249	0.4	7	4,103	6.1
520	Construction, mining, excavating machinery equipment	1,438	2.3	10	7,231	19.9
530	General purpose industrial machinery, equipment	12,059	19.7	61	26,100	46.2
	Compressors, pumps	1,446		20	7,388	19.6
	Conveyors, conveying equipment	1,234		13	6,032	20.5
	Cranes, derricks, hoists, winches	302		7	2,386	12.7
	Industrial trucks, tractors, trailers, stackers	1,704		15	4,119	41.4
	Fans, blowers (industrial equipment)	47		7	2,697	1.7
	Mechanical power transmission equipment (nonelectric)	841		13	8,474	9.9
	Other general purpose industrial machinery, equipment	2,523		(NA)	(NA)	(NA)
	Not reported in detail	3,962		12	8,702	45.5
540	Metalworking machinery, equipment, supplies	4,841	7.9	26	14,046	34.5
550	Welding machinery, equipment, supplies	603	1.0	8	8,294	7.3
	Gas welding supplies and equipment (including gases)	129		5	2,728	4.7
	Arc welding supplies and equipment.	379		4	2,602	14.6
	Not reported in detail	95		2	(D)	(D)
560	Special industry machinery, equipment.	20,733	33.8	77	37,245	55.7
	Dairy, milk products machinery, equipment	2,854		9	3,506	81.4
	Woodworking machinery	1,689		13	4,063	41.6
	Oil well, oil refining machinery, equipment	10,443		29	17,077	61.2
	Other special industry machinery, equipment	4,121		(NA)	(NA)	(NA)
	Not reported in detail	1,626		14	6,538	24.9
	INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS—Con.					
	East South Central Division—Con.					
570	Industrial equipment, supplies	3,742	6.1	43	29,213	12.8
	Abrasives, abrasive materials	603		12	9,682	6.2
	Industrial diamonds, natural, crude	38		4	4,043	0.9
	Industrial leather, belting, packing	102		4	6,561	1.6
	Mechanical rubber goods	405		20	17,098	2.4
	Rope, cordage, twine	242		19	19,175	1.3
	Valves and fittings (except plumbing)	1,313		24	24,040	5.5
	Miscellaneous industrial equipment, supplies	943		14	9,601	9.8
	Not reported in detail	96		6	1,835	5.2
710	Iron and steel products (semi-finished)	239	0.4	5	4,878	4.9
720	Iron and steel products (flat)	471	0.8	9	10,934	4.3
730	Iron and steel wire, wire products	808	1.3	24	17,127	4.7
740	Iron and steel finished products, except flat, wire, etc.	307	0.5	8	9,313	3.3
750	Iron and steel pipe, tubes	4,805	7.8	30	22,490	21.4
812	Second-hand merchandise	786	1.3	17	8,175	9.6
	Commodities, n.e.c.	2,568	4.2	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	697	1.1	23	8,285	8.4
	West South Central Division					
	All establishments (number)...1,074					
	Total sales ($1,000).....$738,794					
	Sales reported by commodity line, total	643,657	100.0	925	xxx	xxx
151	Paints, varnishes	848	0.1	133	160,465	0.5
154	Industrial chemicals, acids, gases, etc.	801	0.1	21	25,865	3.1
350	Motor vehicles	1,185	0.2	8	13,274	8.9
360	Automotive parts, supplies, etc.	1,704	0.3	19	13,088	13.0
401	Generation, transmission, other apparatus and equipment	971	0.2	42	75,536	1.3
450	Hardware	2,256	0.4	138	208,945	1.1
510	Farm, dairy machinery	1,917	0.3	26	19,831	9.7
	Irrigation equipment	1,027		20	17,892	5.7
	Other farm, dairy machinery	63		(NA)	(NA)	NA)
	Not reported in detail	827		4	1,404	58.9
520	Construction, mining, excavating machinery, equipment	1,894	0.3	29	11,813	16.0
	Cranes and shovels	469		4	4,626	10.1
	Motor graders and off highway equipment	104		4	2,741	3.8
	Other construction, mining, excavating machinery, equipment	1,304		(NA)	(NA)	(NA)
	Not reported in detail	17		3	277	6.1
530	General purpose industrial machinery, equipment	33,206	5.2	195	150,503	22.1
	Compressors, pumps	5,151		81	42,043	12.3
	Crushing, pulverizing, screening machinery and equipment	1,151		11	9,055	12.7
	Conveyors, conveying equipment	1,985		37	30,417	6.5
	Cranes, derricks, hoists. winches	1,426		35	39,754	3.6
	Industrial trucks, tractors, trailers, stackers	6,070		26	15,198	39.9
	Fans, blowers (industrial equipment	167		19	21,674	0.8
	Mechanical power transmission equipment (nonelectric)	5,892		73	102,891	5.7
	Other general purpose industrial machinery, equipment	4,281		66	36,442	11.7
	Not reported in detail	7,083		31	9,682	73.2
540	Metalworking machinery, equipment (except welding)	11,671	1.8	58	34,837	33.5
	Machine tools, equipment	9,176		48	32,217	28.5
	Portable metalworking machinery (power driven)	178		17	21,142	0.8
	Miscellaneous metalworking machinery	986		12	6,049	16.3
	Not reported in detail	1,331		10	2,620	50.8
560	Special industry machinery, equipment.	338,323	52.6	734	583,594	58.0
	Food processing machinery	605		8	765	79.1
	Dairy, milk products machinery, equipment	2,218		9	3,243	68.4
	Woodworking machinery	3,265		29	10,918	29.9
	Shoe, shoe repair machinery	2,304		6	2,366	97.4
	Oil well, oil refining machinery, equipment	311,773		601	539,948	57.7

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS—Con.					
	West South Central Division—Con.					
	Special industry machinery, equipment—Con.					
	Other special industry machinery, equipment	3,419		(NA)	(NA)	(NA)
	Not reported in detail	14,739		50	20,250	72.8
570	Industrial equipment, supplies	32,611	5.1	308	338,219	9.6
	Abrasives, abrasive materials	799		27	36,286	2.2
	Industrial diamonds, natural, crude	51		4	2,837	1.8
	Industrial leather, belting, packing	164		9	18,778	0.9
	Mechanical rubber goods	2,812		238	294,252	1.0
	Rope, cordage, twine	1,104		184	239,610	0.5
	Valves and fittings (except plumbing)	14,014		208	254,800	5.5
	Industrial storage batteries	1,502		7	4,749	31.6
	Miscellaneous industrial equipment, supplies	7,389		60	61,025	12.1
	Not reported in detail	4,776		7	7,251	65.9
730	Iron and steel wire, wire products	6,938	1.1	230	287,616	2.4
740	Iron and steel finished products except flat wire, etc	1,580	0.2	26	40,205	3.9
	Bars (exc. reinforcement bars), bar-size shapes, hot rolled	47		11	17,248	0.3
	Bars, bar-size shapes, cold-finished	76		12	20,004	0.4
	Concrete reinforcement bars	424		11	18,844	2.3
	Structural shapes (except bar-size shapes)	99		9	16,649	0.6
	Steel containers	209		6	14,447	1.4
	Other iron and steel finished products except flat, wire, etc	371		(NA)	(NA)	(NA)
	Not reported in detail	354		10	5,558	6.4
750	Iron and steel pipe, tubes	182,032	28.3	372	450,043	40.4
812	Second-hand merchandise	5,439	0.8	113	139,890	3.9
884	Petroleum and products	6,682	1.0	10	16,047	41.6
	Commodities, n.e.c	10,286	1.6	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	3,313	0.5	98	33,659	9.8
	Mountain Division					
	All establishments (number).....229					
	Total sales ($1,000).....$104,150					
	Sales reported by commodity line, total	89,210	100.0	193	xxx	xxx
151	Paints, varnishes	87	0.1	27	20,697	0.4
154	Industrial chemicals, acids, gases, etc	126	0.1	7	7,179	1.8
360	Automotive parts, supplies, etc	1,183	1.3	4	7,908	15.0
400	Electrical wiring supplies, construction, materials	1,609	1.8	8	13,723	11.7
401	Generation, transmission, other apparatus and equipment	469	0.5	12	14,326	3.3
450	Hardware	381	0.4	33	37,185	1.0
510	Farm, dairy machinery	295	0.3	7	5,289	5.6
520	Construction, mining, excavating machinery, equipment	1,273	1.4	9	6,698	19.0
530	General purpose industrial machinery, equipment	11,900	13.3	55	37,362	31.9
	Compressors, pumps	1,297		17	14,469	9.0
	Crushing, pulverizing, screening machinery and equipment	737		7	2,236	33.0
	Conveyors, conveying equipment	865		11	14,903	5.8
	Cranes, derricks, hoists, winches	685		11	13,163	5.2
	Industrial trucks, tractors, trailers, stackers	678		5	2,538	26.7
	Fans, blowers (industrial equipment)	146		5	11,097	1.3
	Mechanical power transmission equipment (nonelectric)	592		14	16,249	3.6
	Other general purpose industrial machinery, equipment	2,542		12	12,537	20.3
	Not reported in detail	4,358		16	5,966	73.0
540	Metalworking machinery equipment (except welding)	1,390	1.6	13	4,170	33.3
	Machine tools, equipment	1,196		10	3,706	32.3
	Portable metalworking machinery (power driven)	54		5	2,933	1.8
	Miscellaneous metalworking machinery	134		5	2,762	4.9
	Not reported in detail	6		1	(D)	(D)
550	Welding machinery, equipment, supplies	256	0.3	9	4,046	6.3
	INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS—Con.					
	Mountain Division—Con.					
	Welding machinery, equipment, supplies—Con.					
	Gas welding supplies and equipment (including gases)	77		4	2,930	2.6
	Other welding machinery, equipment, supplies	68		(NA)	(NA)	(NA)
	Not reported in detail	111		3	450	24.7
560	Special industry machinery, equipment	42,869	48.1	135	66,386	64.6
	Food processing machinery	423		4	1,988	21.3
	Dairy, milk products machinery, equipment	915		8	1,742	52.5
	Printing trades machinery	1,135		5	1,654	68.6
	Woodworking machinery	623		6	3,159	19.7
	Oil well, oil refining machinery	33,223		89	55,242	60.1
	Miscellaneous special purpose, machinery, equipment	2,678		20	4,446	60.2
	Not reported in detail	3,872		10	4,286	90.3
570	Industrial equipment, supplies	5,580	6.3	60	51,461	10.8
	Abrasives, abrasive materials	218		9	11,536	1.9
	Mechanical rubber goods	835		46	44,125	1.9
	Rope, cordage, twine	141		29	37,132	0.4
	Valves and fittings (exc. plumbing)	2,110		38	40,728	5.2
	Miscellaneous industrial equipment, supplies	2,220		(NA)	(NA)	(NA)
	Not reported in detail	56		1	(D)	(D)
590	Commercial refrigeration equipment	129	0.1	4	1,700	7.6
730	Iron and steel wire, wire products	751	0.8	47	36,698	2.0
750	Iron and steel pipe, tubes	15,838	17.8	55	52,506	30.2
812	Second-hand merchandise	569	0.6	11	12,547	4.5
	Commodities, n.e.c	4,265	4.8	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	240	0.3	22	5,536	4.3
	Pacific Division					
	All establishments (number).....775					
	Total sales ($1,000).....$299,585					
	Sales reported by commodity line, total	257,460	100.0	634	xxx	xxx
360	Automotive parts, supplies, etc	766	0.3	14	6,587	11.6
	Automotive parts and accessories	156		7	1,648	9.5
	Automotive tools & shop equipment	234		6	996	23.5
	Other automotive parts, supplies, etc	60		(NA)	(NA)	(NA)
	Not reported in detail	316		3	4,108	7.7
401	Generation, transmission, other apparatus and equipment	397	0.2	24	15,133	2.6
450	Hardware	1,037	0.4	26	27,843	3.7
460	Plumbing, heating equipment and supplies	390	0.2	11	4,653	8.4
470	Air-conditioning equipment	302	0.1	9	2,473	12.2
510	Farm, dairy machinery	817	0.3	20	6,032	13.5
520	Construction, mining, excavating machinery, equipment	2,790	1.1	43	17,218	16.2
	Tractors and tractor mounted equipment	230		10	7,699	3.0
	Cranes and shovels	642		11	9,635	6.7
	Motor graders and off highway equipment	99		6	2,582	3.8
	Concrete and bituminous processing equipment	186		6	8,629	2.2
	Miscellaneous equipment and spare parts	1,449		27	13,724	10.6
	Not reported in detail	184		7	1,361	13.5
530	General purpose industrial machinery, equipment	61,288	23.8	231	101,457	60.4
	Compressors, pumps	8,062		87	32,115	25.1
	Crushing, pulverizing, screening machinery and equipment	1,043		19	6,660	15.7
	Conveyors, conveying equipment	3,068		42	13,409	22.9
	Cranes, derricks, hoists, winches	1,812		26	16,456	11.0
	Industrial trucks, tractors, trailers, stackers	6,149		42	16,929	36.3
	Fans, blowers (industrial equipment)	1,010		24	20,105	5.0
	Mechanical power transmission equipment (nonelectric)	6,828		45	34,946	19.5
	Other general purpose industrial machinery	15,300		58	36,592	41.8
	Not reported in detail	18,016		56	19,650	91.7
540	Metalworking machinery, equipment (exc. welding)	65,542	25.5	147	84,487	77.6
	Machine tools equipment	43,984		111	61,763	71.2
	Portable metalworking machinery (power driven)	2,239		43	13,347	16.8

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS—Con.					
	Pacific Division—Con.					
	Metalworking machinery, equipment (exc. welding)—Con.					
	Miscellaneous metalworking machinery	3,268		34	12,997	25.1
	Not reported in detail	16,051		24	18,406	87.2
550	Welding machinery, equipment and supplies (inc. gases)	1,071	0.4	33	9,831	10.9
560	Special industry machinery, equipment.	87,222	33.9	300	130,643	66.8
	Food processing machinery	2,194		22	5,075	43.2
	Dairy, milk products machinery, equipment	8,305		34	11,230	74.0
	Textile machinery	994		7	1,568	63.4
	Printing trades machinery	6,060		20	6,876	88.1
	Woodworking machinery	10,247		55	23,343	43.9
	Shoe, shoe repair machinery	1,611		4	6,813	23.6
	Oil well, oil refining machinery, equipment	33,856		77	59,572	56.8
	Miscellaneous special purpose industry machinery, equipment	11,299		66	19,503	57.9
	Not reported in detail	12,656		42	18,290	69.2
570	Industrial equipment, supplies	4,367	1.7	90	51,823	8.4
	Abrasives, abrasive materials	538		30	16,593	3.2
	Industrial leather, belting, packing	53		4	1,266	4.2
	Mechanical rubber goods	730		34	28,912	2.5
	Rope, cordage, twine	107		17	17,729	0.6
	Valves and fittings (except plumbing)	1,206		22	16,327	7.4
	Industrial storage batteries	37		4	814	4.5
	Miscellaneous industrial equipment, supplies	1,359		38	16,100	8.4
	Not reported in detail	337		8	2,949	11.4
590	Commercial refrigeration equipment	258	0.1	4	1,691	15.3
720	Iron and steel products (flat)	615	0.2	9	7,347	8.4
730	Iron and steel wire, wire products	1,093	0.4	28	25,993	4.2
740	Iron and steel finished products, exc. flat wire, pipe and tubes	987	0.4	17	9,398	10.5
750	Iron and steel pipe, tubes	15,154	5.9	39	38,727	39.1
780	Nonferrous metals, shapes, forms, etc.	307	0.1	10	8,614	3.6
812	Second-hand merchandise	3,289	1.3	51	21,596	15.2
	Commodities, n.e.c.	7,392	2.9	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	2,376	0.9	91	22,569	10.5
	INDUSTRIAL MATERIALS, SUPPLIES DISTRIBUTORS					
	New England Division					
	All establishments (number).....342					
	Total sales ($1,000).....$104,049					
	Sales reported by commodity line, total	79,664	100.0	291	xxx	xxx
151	Paints, varnishes	203	0.3	14	6,830	3.0
154	Industrial chemicals, acids, gases, etc.	91	0.1	5	1,782	5.1
401	Generation, transmission, distribution, other apparatus and equipment	162	0.2	6	2,834	5.7
450	Hardware	1,711	2.1	13	7,422	23.1
	Builders' hardware	343		4	3,417	10.0
	Heavy hardware	76		4	3,417	2.2
	Shelf, light hardware	61		4	3,417	1.8
	Wire screening	11		4	3,417	0.3
	All other hardware	436		5	3,480	12.5
	Not reported in detail	784		8	3,942	19.9
460	Plumbing, heating equipment, supplies.	935	1.2	14	7,658	12.2
	Boilers, radiators, convectors	167		7	6,070	2.8
	Plumbing fixtures, equipment	124		6	5,647	2.2
	Plumbing pipe, fittings, and valves	541		8	6,018	9.0
	Other plumbing, heating equipment, supplies	44		(NA)	(NA)	(NA)
	Not reported in detail	59		4	766	7.7
501	Garden machinery and equipment	125	0.2	6	4,398	2.8
530	General purpose industrial machinery, equipment	7,274	9.1	48	19,494	37.3
	Compressors, pumps	238		13	6,652	3.6
	Conveyors, conveying equipment	62		10	2,882	2.2
	Cranes, derricks, hoists, winches	72		6	4,083	1.8
	Industrial trucks, tractors, trailers, stackers	78		7	2,337	3.3
	Fans, blowers (industrial equipment)	80		6	1,236	6.5

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	INDUSTRIAL MATERIALS, SUPPLIES DISTRIBUTORS—Con.					
	New England Division—Con.					
	General purpose industrial machinery, equipment—Con.					
	Mechanical power transmission equipment (nonelectric)	5,907		29	11,643	50.7
	Other general purpose industrial machinery, equipment	181		(NA)	(NA)	(NA)
	Not reported in detail	656		8	4,648	14.1
540	Metalworking machinery, equipment (except welding)	961	1.2	24	13,707	7.0
	Machine tools, equipment	227		14	8,746	2.6
	Portable metalworking machinery (power driven)	212		12	7,879	2.7
	Miscellaneous metalworking machinery	100		6	5,514	1.8
	Not reported in detail	422		8	3,933	10.7
560	Special industry machinery, equipment.	252	0.3	14	7,595	3.3
570	Industrial equipment supplies	63,097	79.2	236	74,380	84.8
	Abrasives, abrasive materials	4,949		61	25,801	19.2
	Industrial diamonds, natural, crude	288		11	5,886	4.9
	Industrial leather, belting, packing	713		44	21,337	3.3
	Mechanical rubber goods	4,472		60	25,888	17.3
	Rope, cordage, twine	2,568		32	19,820	13.0
	Valves and fittings (exc. plumbing)	4,553		40	12,806	35.6
	Other industrial equipment supplies	29,762		(NA)	(NA)	(NA)
	Not reported in detail	15,792		46	17,318	91.2
730	Iron and steel wire, wire products	419	0.5	17	10,413	4.0
740	Iron and steel finished products, exc. flat, wire, etc.	986	1.2	9	5,828	16.9
750	Iron and steel pipe, tubes	673	0.8	8	6,984	9.6
809	Metal reconditioned drums and barrels.	500	0.6	18	1,274	39.2
812	Second-hand merchandise	348	0.4	6	376	92.6
	Commodities, n.e.c.	1,769	2.2	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	158	0.2	17	3,737	4.2
	Middle Atlantic Division					
	All establishments (number)...1,123					
	Total sales ($1,000).....$451,145					
	Sales reported by commodity line, total	407,223	100.0	975	xxx	xxx
151	Paints, varnishes	924	0.2	30	23,502	3.9
154	Industrial chemicals, acids, gases, etc.	729	0.2	15	16,134	4.5
310	Floor coverings	992	0.2	5	5,091	19.5
360	Automotive parts, supplies, etc.	3,247	0.8	34	28,155	11.5
	Automotive parts and accessories	1,249		21	12,719	9.8
	Tires and tubes	30		6	13,195	0.2
	Automotive tools and shop equipment	418		9	8,922	4.7
	Other automotive supplies	448		10	12,136	3.7
	Not reported in detail	1,102		4	3,025	36.4
400	Electrical wiring supplies, construction materials	629	0.2	22	14,968	4.2
	Interior wiring, construction materials	154		8	3,756	4.1
	Electric lamps	94		10	11,252	0.8
	Other electrical wiring supplies, construction materials	86		(NA)	(NA)	(NA)
	Not reported in detail	295		9	2,152	13.7
401	Generation, transmission, other apparatus and equipment	739	0.2	18	7,803	9.5
450	Hardware	1,799	0.4	30	16,280	11.1
	Builders' hardware	141		8	5,698	2.5
	Heavy hardware	238		8	5,698	4.2
	Shelf, light hardware	135		10	6,070	2.2
	Wire screening	158		8	4,240	3.7
	All other hardware	612		10	6,901	8.9
	Not reported in detail	515		14	7,970	6.5
460	Plumbing, heating equipment, supplies.	2,982	0.7	38	24,900	12.0
520	Construction, mining, excavating machinery equipment	1,270	0.3	15	7,796	16.3
530	General purpose industrial machinery, equipment	23,341	5.7	128	83,823	27.8
	Compressors, pumps	1,143		38	35,692	3.2
	Crushing, pulverizing, screening machinery and equipment	178		6	5,749	3.1
	Conveyors, conveying equipment	744		26	23,449	3.2
	Cranes, derricks, hoists, winches	933		31	42,062	2.2

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	INDUSTRIAL MATERIALS, SUPPLIES DISTRIBUTORS—Con.					
	Middle Atlantic Division—Con.					
	General purpose industrial machinery, equipment—Con.					
	Industrial trucks, tractors, trailers, stackers	443		14	14,528	3.0
	Fans, blowers (industrial equipment)	151		15	20,592	0.7
	Mechanical power transmission equipment (nonelectric)	17,705		75	50,513	35.1
	Other general purpose industrial machinery	973		23	17,471	5.6
	Not reported in detail	1,071		16	9,143	11.7
540	Metalworking machinery, equipment (except welding)	8,981	2.2	72	69,014	13.0
	Machine tools, equipment	3,146		45	41,963	7.5
	Portable metalworking machinery (power driven)	2,113		32	34,973	6.0
	Miscellaneous metalworking machinery	427		15	8,408	5.1
	Not reported in detail	3,295		18	15,220	21.6
560	Special industry machinery, equipment	3,974	1.0	45	28,817	13.8
	Textile machinery	89		5	633	14.1
	Printing trades machinery	195		6	2,844	6.9
	Woodworking machinery	201		14	16,669	1.2
	Other special industry machinery, equipment	1,578		(NA)	(NA)	(NA)
	Not reported in detail	1,911		11	3,624	52.7
570	Industrial equipment, supplies	307,388	75.5	802	366,727	83.8
	Abrasives, abrasive materials	18,437		135	98,020	18.8
	Industrial diamonds, natural, crude	16,154		30	26,843	60.2
	Industrial leather, belting, packing	2,737		74	52,029	5.3
	Mechanical rubber goods	22,209		140	83,729	26.5
	Rope, cordage, twine	22,925		82	69,500	33.0
	Valves and fittings (exc. plumbing)	24,698		124	77,824	31.7
	Industrial storage batteries	1,135		6	1,711	66.3
	Miscellaneous industrial equipment supplies	110,405		419	179,112	61.6
	Not reported in detail	88,688		221	99,615	89.0
620	Upholsterers' supplies	797	0.2	5	6,229	12.8
650	Office machines	707	0.2	4	2,493	28.4
730	Iron and steel wire, wire products	1,601	0.4	40	29,556	5.4
740	Iron and steel finished products except flat, wire, etc.	3,096	0.8	26	23,416	13.2
	Bars (exc. reinforcement bars), bar-size shapes, hot-rolled	159		7	15,530	1.0
	Bars, bar-size shapes, cold-finished	25		5	12,732	0.2
	Tool steel bars	44		10	15,331	0.3
	Other iron and steel finished products except flat, wire, etc.	2,561		(NA)	(NA)	(NA)
	Not reported in detail	307		14	6,420	4.8
750	Iron and steel pipe, tubes	5,893	1.4	40	43,548	13.5
780	Nonferrous metal, shapes, forms, etc.	1,018	0.2	26	27,771	3.7
809	Metal reconditioned drums and barrels	14,158	3.5	80	15,633	90.6
812	Second-hand merchandise	991	0.2	13	1,610	61.6
890	Jewelry, silverware, trophies	1,479	0.4	7	10,541	14.0
	Commodities, n.e.c.	19,073	4.7	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	1,415	0.3	55	27,863	5.1
	East North Central Division					
	All establishments (number)...1,081					
	Total sales ($1,000).....$526,585					
	Sales reported by commodity line, total	456,286	100.0	917	xxx	xxx
151	Paints, varnishes	1,281	0.3	37	36,880	3.5
154	Industrial chemicals, acids, gases, etc.	1,174	0.3	12	8,155	14.4
302	Kitchen utensils, miscellaneous homewares	1,231	0.3	9	8,368	14.7
360	Automotive parts, supplies, etc.	8,714	1.9	76	57,826	15.1
	Automotive parts and accessories	2,677		35	37,543	7.1
	Tires and tubes	533		12	15,236	3.5
	Automotive tools and shop equipment	1,170		15	27,771	4.2
	Other automotive supplies	2,618		28	30,125	8.7
	Not reported in detail	1,716		8	4,119	41.7
400	Electrical wiring supplies, construction materials	3,268	0.7	27	35,598	9.2
	Interior wiring, construction materials	1,621		15	22,539	7.2
	Outside construction materials	528		6	16,610	3.2
	Lighting fixtures	184		8	12,709	1.4
	INDUSTRIAL MATERIALS, SUPPLIES DISTRIBUTORS—Con.					
	East North Central Division—Con.					
	Electrical wiring supplies, construction materials—Con.					
	Electric lamps	594		18	32,882	1.8
	Not reported in detail	341		3	1,564	21.8
410	Electrical appliances, radio and television sets	1,409	0.3	10	21,256	6.6
450	Hardware	2,699	0.6	32	35,679	7.6
	Builders' hardware	1,209		14	18,614	6.5
	Heavy hardware	24		6	10,770	0.2
	Shelf, light hardware	641		10	14,771	4.3
	Wire screening	25		7	13,846	0.2
	All other hardware	73		6	12,510	0.6
	Not reported in detail	727		17	16,368	4.4
460	Plumbing, heating equipment, supplies	11,450	2.5	44	62,130	18.4
	Boilers, radiators, convectors	622		10	23,405	2.7
	Furnaces (warm air)	304		5	18,069	1.7
	Oil burners	34		4	9,936	0.3
	Fans, blowers	71		4	8,153	0.9
	Plumbing fixtures, equipment	3,033		14	27,879	10.9
	Plumbing pipe, fittings, and valves	1,761		14	26,888	6.5
	Other plumbing, heating equipment, supplies	263		(NA)	(NA)	(NA)
	Not reported in detail	5,362		27	33,060	16.2
520	Construction, mining, excavating machinery and equipment	615	0.1	21	22,306	2.8
530	General purpose industrial machinery, equipment	34,144	7.5	152	127,658	26.7
	Compressors, pumps	1,016		47	69,924	1.5
	Conveyors, conveying equipment	973		26	17,584	5.5
	Cranes, derricks, hoists, winches	2,220		33	61,549	3.6
	Industrial trucks, tractors, trailers, stackers	239		9	7,495	3.2
	Fans, blowers (industrial equipment)	194		16	22,617	0.9
	Mechanical power transmission equipment (nonelectric)	23,166		85	74,938	30.9
	Other general purpose industrial machinery, equipment	5,935		(NA)	(NA)	(NA)
	Not reported in detail	401		10	12,489	3.2
540	Metalworking machinery equipment (except welding)	10,068	2.2	78	94,956	10.6
	Machine tools, equipment	7,817		49	61,642	12.7
	Portable metalworking machinery (power driven)	601		41	32,834	1.8
	Miscellaneous metalworking machinery	672		16	17,889	3.8
	Not reported in detail	978		15	23,572	4.1
550	Welding machinery, equipment, supplies	2,067	0.5	48	61,368	3.4
	Gas welding supplies and equipment (including gases)	503		25	26,505	1.9
	Arc welding supplies and equipment	520		22	14,919	3.5
	Resistance welding supplies, equipment	682		5	6,153	11.1
	Not reported in detail	362		16	28,425	1.3
560	Special industry machinery, equipment	1,187	0.3	41	28,134	4.2
	Dairy, milk products machinery, equipment	44		4	955	4.6
	Printing trades machinery	157		5	2,017	7.8
	Woodworking machinery	428		19	18,283	2.3
	Other special industry machinery, equipment	531		(NA)	(NA)	(NA)
	Not reported in detail	27		3	2,221	1.2
570	Industrial equipment, supplies	325,351	71.3	751	399,132	81.5
	Abrasives, abrasive materials	30,239		191	171,777	17.6
	Industrial diamonds, natural, crude	1,721		27	18,824	9.1
	Industrial leather, belting, packing	2,470		82	90,166	2.7
	Mechanical rubber goods	28,517		174	142,382	20.0
	Rope, cordage, twine	11,288		72	98,513	11.5
	Valves and fittings (exc. plumbing)	27,788		127	133,938	20.7
	Industrial storage batteries	479		4	2,992	16.0
	Miscellaneous industrial equipment supplies	160,439		459	265,806	60.4
	Not reported in detail	62,410		169	71,069	87.8
571	Railroad transportation equipment	775	0.2	7	3,517	22.0
720	Iron and steel products (flat)	647	0.1	18	25,377	2.5
730	Iron and steel wire, wire products	2,296	0.5	53	71,394	3.2
740	Iron and steel finished products, exc. flat, wire, etc.	2,273	0.5	34	45,264	5.0

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B—MERCHANT WHOLESALERS, 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	INDUSTRIAL MATERIALS, SUPPLIES DISTRIBUTORS—Con.					
	East North Central Division—Con.					
750	Iron and steel pipe, tubes	9,856	2.2	50	91,069	10.8
780	Nonferrous metals, shapes, forms, etc.	1,118	0.2	19	25,169	4.4
809	Metal reconditioned drums and barrels.	8,135	1.8	57	9,177	88.6
812	Second-hand merchandise	950	0.2	13	1,517	62.6
	Commodities, n.e.c.	23,833	5.2	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	1,745	0.4	48	29,333	5.9
	West North Central Division					
	All establishments (number).....298					
	Total sales ($1,000).....$124,161					
	Sales reported by commodity line, total	109,123	100.0	255	xxx	xxx
154	Industrial chemicals, acids, gases, etc.	433	0.4	7	6,315	6.9
360	Automotive parts, supplies, etc.	708	0.6	13	6,168	11.5
400	Electrical wiring supplies, construction materials	330	0.3	9	6,000	5.5
460	Plumbing, heating equipment, supplies.	1,735	1.6	16	13,377	13.0
470	Air-conditioning equipment	271	0.2	7	3,094	8.8
520	Construction, mining, excavating machinery equipment	767	0.7	13	9,356	8.2
530	General purpose industrial machinery, equipment	8,283	7.6	50	24,244	34.2
	Compressors, pumps	541		14	11,305	4.8
	Conveyors, conveying equipment	707		10	9,840	7.2
	Cranes, derricks, hoists, winches	147		6	6,390	2.3
	Fans, blowers (industrial equipment)	11		4	2,132	0.5
	Mechanical power transmission equipment (nonelectric)	5,635		30	14,717	38.3
	Other general purpose industrial machinery, equipment	802		(NA)	(NA)	(NA)
	Not reported in detail	440		5	1,301	33.8
540	Metalworking machinery equipment (exc. welding)	2,852	2.6	20	11,191	25.5
	Machine tools, equipment	1,630		14	8,445	19.3
	Portable metalworking machinery (power driven)	229		7	4,614	5.0
	Miscellaneous metalworking machinery	202		9	4,563	4.4
	Not reported in detail	791		3	2,470	32.0
550	Welding machinery, equipment, supplies	738	0.7	13	16,799	4.4
560	Special industry machinery, equipment.	898	0.8	15	10,470	8.6
570	Industrial equipment, supplies	74,752	68.5	210	97,287	76.8
	Abrasives, abrasive materials	3,759		34	26,240	14.3
	Industrial diamonds, natural, crude	234		6	9,634	2.4
	Industrial leather, belting, packing	225		17	14,378	1.6
	Mechanical rubber goods	4,327		46	21,640	20.0
	Rope, cordage, twine	4,266		19	16,862	25.3
	Valves and fittings (exc. plumbing)	9,010		39	25,710	35.0
	Industrial storage batteries	2,228		4	6,318	35.3
	Miscellaneous industrial equipment supplies	27,085		120	49,585	54.6
	Not reported in detail	23,618		55	25,956	91.0
591	Parts, supplies, accessories for air conditioning, refrigeration equipment	409	0.4	6	3,730	11.0
710	Iron and steel products (semi-finished)	959	0.9	5	2,806	34.2
730	Iron and steel wire, wire products	239	0.2	15	7,695	3.1
740	Iron and steel finished products exc. flat, wire, etc.	322	0.3	9	5,447	5.9
750	Iron and steel pipe, tubes	2,729	2.5	19	14,231	19.2
780	Nonferrous metals, shapes, forms, etc.	143	0.1	5	1,702	8.4
809	Metal reconditioned drums and barrels.	3,469	3.2	15	3,830	90.6
812	Second-hand merchandise	107	0.1	4	320	33.4
	Commodities, n.e.c.	8,661	7.9	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	318	0.3	14	5,248	6.1
	South Atlantic Division					
	All establishments (number).....325					
	Total sales ($1,000).....$176,077					
	Sales reported by commodity line, total	163,151	100.0	280	xxx	xxx
151	Paints, varnishes	618	0.4	33	39,226	1.6
360	Automotive parts, supplies, etc.	1,033	0.6	11	9,269	11.1
	Automotive parts and accessories	312		8	7,794	4.0
	Other automotive parts, supplies, etc.	249		(NA)	(NA)	(NA)
	Not reported in detail	472		1	(D)	(D)
	INDUSTRIAL MATERIALS, SUPPLIES DISTRIBUTORS—Con.					
	South Atlantic Division—Con.					
400	Electrical wiring supplies, construction materials	3,157	1.9	32	37,491	8.4
	Interior wiring, construction materials	657		17	22,378	2.9
	Outside construction materials	356		13	20,578	1.7
	Lighting fixtures	403		17	25,112	1.6
	Electric lamps	662		23	28,531	2.3
	Not reported in detail	1,079		4	7,968	13.5
401	Generation, transmission, other apparatus and equipment	1,130	0.7	17	21,269	5.3
410	Electrical appliances, radio and television sets	1,563	1.0	8	14,845	10.5
450	Hardware	5,002	3.1	30	39,570	12.6
460	Plumbing, heating equipment, supplies.	2,457	1.5	29	39,750	6.2
520	Construction, mining, excavating machinery and equipment	608	0.4	11	9,959	6.1
530	General purpose industrial machinery, equipment	10,429	6.4	84	69,614	15.0
	Compressors, pumps	723		39	35,274	2.0
	Crushing, pulverizing, screening machinery and equipment	95		8	5,453	1.7
	Conveyors, conveying equipment	670		28	26,120	2.6
	Cranes, derricks, hoists, winches	330		19	24,323	1.4
	Industrial trucks, tractors, trailers, stackers	65		10	10,252	0.6
	Fans, blowers (industrial equipment)	120		20	14,685	0.8
	Mechanical power transmission equipment (nonelectric)	6,868		57	41,670	16.5
	Other general purpose industrial machinery	980		19	19,740	5.0
	Not reported in detail	578		9	19,262	3.0
540	Metalworking machinery, equipment (exc. welding)	5,061	3.1	61	64,801	7.8
	Machine tools, equipment	3,291		39	36,444	9.0
	Portable metalworking machinery (power driven)	491		31	33,868	1.4
	Miscellaneous metalworking machinery	983		30	32,617	3.0
	Not reported in detail	296		8	12,629	2.3
550	Welding machinery, equipment, supplies	517	0.3	39	52,196	1.0
	Gas welding supplies and equipment (including gases)	216		26	26,960	0.8
	Arc welding supplies and equipment.	197		22	27,982	0.7
	Resistance welding supplies, equipment	20		5	9,642	0.2
	Not reported in detail	84		9	19,114	0.4
560	Special industry machinery, equipment.	1,549	0.9	42	40,003	3.9
570	Industrial equipment, supplies	107,364	65.8	241	156,330	68.7
	Abrasives, abrasive materials	3,801		83	69,049	5.5
	Industrial leather, belting, packing	609		48	39,387	1.5
	Mechanical rubber goods	5,876		84	70,582	8.3
	Rope, cordage, twine	4,496		64	57,986	7.8
	Valves and fittings (exc. plumbing)	8,528		79	62,827	13.6
	Other industrial equipment, supplies	51,755		(NA)	(NA)	(NA)
	Not reported in detail	32,299		60	44,594	72.4
572	Marine propulsion machinery, equipment, parts	679	0.4	5	3,374	20.1
631	Other service business equipment, supplies	388	0.2	4	1,421	27.3
710	Iron and steel products (semi-finished)	377	0.2	8	5,589	6.7
720	Iron and steel products (flat)	905	0.6	28	34,679	2.6
730	Iron and steel wire, wire products	2,793	1.7	59	64,543	4.3
740	Iron and steel finished products exc. flat, wire, etc.	3,095	1.9	46	52,124	5.9
	Rails, tie plates, rail joints, etc.	341		4	5,660	6.0
	Bars (exc. reinforcement bars), bar-size shapes, hot-rolled	873		29	33,649	2.6
	Bars, bar-size shapes, cold-finished	517		25	31,302	1.7
	Concrete reinforcement bars	89		7	10,362	0.9
	Tool steel bars	30		11	12,742	0.2
	Structural shapes (exc. bar-size shapes)	405		16	22,763	1.8
	Steel containers	17		4	1,751	1.0
	Other iron and steel finished products exc. flat, wire, etc.	160		(NA)	(NA)	(NA)
	Not reported in detail	663		12	13,838	4.8

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	INDUSTRIAL MATERIALS, SUPPLIES DISTRIBUTORS—Con.					
	South Atlantic Division—Con.					
750	Iron and steel pipe, tubes	4,455	2.7	50	60,028	7.4
809	Metal reconditioned drums and barrels.	2,145	1.3	13	2,271	94.5
	Commodities, n.e.c.	7,579	4.6	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	247	0.2	17	7,937	3.1
	East South Central Division					
	All establishments (number).....122					
	Total sales ($1,000).....$70,083					
	Sales reported by commodity line, total	68,754	100.0	107	xxx	xxx
151	Paints, varnishes	835	1.2	15	18,308	4.6
360	Automotive parts, supplies, etc.	963	1.4	6	4,843	19.9
400	Electrical wiring supplies, construction materials	1,099	1.6	20	25,253	4.4
	Interior wiring, construction materials	392		6	5,469	7.2
	Outside construction materials	75		4	4,842	1.5
	Lighting fixtures	258		9	13,293	1.9
	Electric lamps	169		14	20,784	0.8
	Not reported in detail	205		3	2,212	9.3
401	Generation, transmission, other apparatus and equipment	328	0.5	7	10,752	3.1
410	Electrical appliances, radio and television sets	410	0.6	5	6,333	6.5
450	Hardware	1,380	2.0	11	11,896	11.6
460	Plumbing, heating equipment, supplies.	3,687	5.4	15	20,839	17.7
470	Air-conditioning equipment	564	0.8	12	20,695	2.7
501	Garden machinery and equipment	76	0.1	7	10,365	0.7
520	Construction, mining, excavating machinery equipment	167	0.2	5	9,536	1.8
530	General purpose industrial machinery, equipment	5,286	7.7	34	31,336	16.9
	Compressors, pumps	411		11	14,760	2.8
	Cranes, derricks, hoists, winches	107		6	7,954	1.3
	Fans, blowers (industrial equipment)	49		5	9,160	0.5
	Mechanical power transmission equipment (nonelectric)	4,309		18	13,752	31.3
	Other general purpose industrial machinery, equipment	68		(NA)	(NA)	(NA)
	Not reported in detail	342		5	7,984	4.3
540	Metalworking machinery, equipment (exc. welding)	1,569	2.3	14	21,256	7.4
	Machine tools, equipment	1,181		8	10,694	11.0
	Portable metalworking machinery (power driven)	42		5	2,440	1.7
	Miscellaneous metalworking machinery	219		4	9,323	2.3
	Not reported in detail	127		3	6,002	2.1
550	Welding machinery, equipment, supplies	317	0.5	15	23,143	1.4
	Gas welding supplies and equipment.	158		10	15,532	1.0
	Other welding machinery, equipment, supplies	64		(NA)	(NA)	(NA)
	Not reported in detail	95		4	7,374	1.3
560	Special industry machinery, equipment.	964	1.4	11	17,198	5.6
570	Industrial equipment, supplies	42,825	62.3	90	62,852	68.1
	Abrasives, abrasive materials	1,308		27	29,662	4.4
	Industrial leather, belting, packing	1,383		23	29,646	4.7
	Mechanical rubber goods	2,738		38	35,324	7.8
	Rope, cordage, twine	390		28	31,378	1.2
	Valves and fittings (exc. plumbing)	3,209		31	33,516	9.6
	Other industrial equipment, supplies	22,644		(NA)	(NA)	(NA)
	Not reported in detail	11,153		30	15,326	72.8
590	Commercial refrigeration equipment	559	0.8	4	9,329	6.0
720	Iron and steel products (flat)	489	0.7	10	18,408	2.7
730	Iron and steel wire, wire products	928	1.3	23	28,191	3.3
740	Iron and steel finished products exc. flat, wire, etc.	803	1.2	13	18,156	4.4
	Rails, tie plates, rail joints, etc.	30		4	7,881	0.4
	Bars (exc. reinforcement bars), bar-size shapes, hot-rolled	337		5	8,611	3.9
	Bars, bar-size shapes, cold finished	43		4	7,286	0.6
	Other iron and steel finished products exc. flat, wire, etc.	310		(NA)	(NA)	(NA)
	Not reported in detail	83		4	4,798	1.7

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	INDUSTRIAL MATERIALS, SUPPLIES DISTRIBUTORS—Con.					
	East South Central Division—Con.					
750	Iron and steel pipe, tubes	1,816	2.6	19	27,227	6.7
780	Nonferrous metals, shapes, forms, etc.	142	0.2	7	15,091	0.9
809	Metal reconditioned drums and barrels.	957	1.4	6	958	99.9
	Commodities, n.e.c., including labor, service and rental receipts	2,590	3.8	(NA)	(NA)	(NA)
	West South Central Division					
	All establishments (number).....365					
	Total sales ($1,000).....$219,459					
	Sales reported by commodity line, total	194,741	100.0	306	xxx	xxx
151	Paints, varnishes	1,094	0.6	24	43,576	2.5
154	Industrial chemicals, acids, gases, etc.	964	0.5	21	43,855	2.2
165	Wrapping paper and paper products	270	0.1	4	3,828	7.1
360	Automotive parts, supplies, etc.	205	0.1	8	22,194	0.9
400	Electrical wiring supplies, construction materials	2,565	1.3	13	30,447	8.4
	Interior wiring, construction materials	1,552		5	23,034	6.7
	Outside construction materials	577		6	23,642	2.4
	Lighting fixtures	145		4	17,790	0.8
	Electric lamps	215		12	30,231	0.7
	Not reported in detail	76		1	(D)	(D)
401	Generation, transmission, other apparatus and equipment	601	0.3	14	27,850	2.2
450	Hardware	2,684	1.4	18	39,664	6.8
460	Plumbing, heating equipment supplies	5,319	2.7	19	44,762	11.9
470	Air-conditioning equipment	498	0.3	11	35,506	1.4
501	Garden machinery and equipment	291	0.1	9	24,744	1.2
520	Construction, mining, excavating machinery equipment	565	0.3	9	21,411	2.6
530	General purpose industrial machinery, equipment	13,936	7.2	66	64,084	21.7
	Compressors, pumps	1,883		29	41,389	4.5
	Crushing, pulverizing, screening machinery and equipment	119		6	18,970	0.6
	Conveyors, conveying equipment	562		16	34,848	1.6
	Cranes, derricks, hoists, winches	1,246		24	45,844	2.7
	Industrial trucks, tractors, trailers, stackers	132		9	11,751	1.1
	Fans, blowers (industrial equipment)	393		11	32,482	1.2
	Mechanical power transmission equipment (nonelectric)	7,968		39	46,882	17.0
	Other general purpose industrial machinery	1,033		24	40,401	2.6
	Not reported in detail	600		4	3,298	18.2
540	Metalworking machinery, equipment (except welding)	7,802	4.0	39	60,953	12.8
	Machine tools, equipment	6,179		36	59,883	10.3
	Portable metalworking machinery (power driven)	541		21	39,257	1.4
	Miscellaneous metalworking machinery	1,081		21	36,099	3.0
	Not reported in detail	1		1	(D)	(D)
550	Welding machinery, equipment, supplies	2,030	1.0	23	42,486	4.8
	Gas welding supplies and equipment (including gases)	184		14	30,818	0.6
	Arc welding supplies and equipment.	1,578		13	31,794	5.0
	Resistance welding supplies, equipment	44		5	7,070	0.6
	Not reported in detail	224		5	8,035	2.8
560	Special industry machinery, equipment.	5,629	2.9	49	69,172	8.1
	Woodworking machinery	593		16	33,972	1.7
	Oil well, oil refining machinery, equipment	3,705		26	28,123	13.2
	Other special industry machinery, equipment	850		(NA)	(NA)	(NA)
	Not reported in detail	481		6	7,188	6.7
570	Industrial equipment, supplies	121,821	62.6	267	181,380	67.2
	Abrasives, abrasive materials	2,179		48	65,951	3.3
	Industrial diamonds, natural, crude	21		5	6,034	0.3
	Industrial leather, belting, packing	723		34	44,624	1.6
	Mechanical rubber goods	5,514		77	71,459	7.7
	Rope, cordage, twine	4,337		51	58,455	7.4
	Valves and fittings (exc. plumbing)	29,447		96	103,299	28.5
	Industrial storage batteries	1,196		8	5,241	22.8
	Miscellaneous industrial equipment supplies	53,484		155	122,978	43.5
	Not reported in detail	24,920		60	29,388	84.8

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	INDUSTRIAL MATERIALS, SUPPLIES DISTRIBUTORS—Con.					
	West South Central Division—Con.					
571	Railroad transportation equipment.....	443	0.2	5	17,898	2.5
572	Marine propulsion machinery, equipment, parts.....	372	0.2	5	2,830	13.1
590	Commercial refrigeration equipment....	225	0.1	4	20,872	1.1
720	Iron and steel products (flat).....	716	0.4	15	29,464	2.4
730	Iron and steel wire, wire products....	1,255	0.6	38	51,508	2.4
740	Iron and steel finished products exc. flat, wire, etc.....	3,275	1.7	26	49,370	6.6
	Rails, tie plates, rail joints, etc.....	27		4	17,939	0.2
	Bars (exc. reinforcement bars), bar-size shapes, hot-rolled.....	409		8	26,881	1.5
	Bars, bar-size shapes, cold-finished.....	407		12	34,038	1.2
	Concrete reinforcement bars.....	206		5	19,474	1.1
	Tool steel bars.....	722		14	31,705	2.3
	Structural shapes (exc. bar-size shapes).....	87		8	6,605	1.3
	Steel containers.....	763		5	17,354	4.4
	Not reported in detail.....	654		7	11,296	5.8
750	Iron and steel pipe, tubes.....	9,604	4.9	63	83,469	11.5
780	Nonferrous metals, shapes, forms, etc.	314	0.2	7	24,761	1.3
809	Metal reconditioned drums and barrels.	2,130	1.1	12	2,179	97.8
812	Second-hand merchandise.....	232	0.1	7	1,387	16.7
	Commodities, n.e.c.....	9,241	4.7	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	660	0.3	28	14,703	4.5
	Mountain Division					
	All establishments (number).....93					
	Total sales ($1,000).....$34,149					
	Sales reported by commodity line, total.....	23,414	100.0	78	xxx	xxx
151	Paints, varnishes.....	42	0.2	6	1,320	3.2
400	Electrical wiring supplies, construction materials.....	570	2.4	4	6,505	8.8
510	Farm, dairy machinery.....	334	1.4	6	2,714	12.3
520	Construction, mining, excavating machinery equipment.....	431	1.8	8	3,176	13.6
530	General purpose industrial machinery, equipment.....	2,580	11.0	20	13,867	18.6
	Compressors, pumps.....	182		9	8,865	2.1
	Conveyors, conveying equipment.....	130		6	8,632	1.5
	Cranes, derricks, hoists, winches..	56		5	8,095	0.7
	Mechanical power transmission equipment (nonelectric).....	1,628		11	3,885	41.9
	Other general purpose industrial machinery, equipment.....	453		7	8,930	5.1
	Not reported in detail.....	131		1	(D)	(D)
540	Metalworking machinery, equipment (except welding).....	338	1.4	6	7,085	4.8
560	Special industry machinery, equipment.	43	0.2	4	947	4.5
570	Industrial equipment, supplies.....	14,937	63.8	71	23,347	64.0
	Abrasives, abrasive materials.....	331		10	7,707	4.3
	Industrial diamonds, natural, crude	104		4	6,680	1.6
	Industrial leather, belting, packing.....	12		5	1,695	0.7
	Mechanical rubber goods.....	717		18	10,687	6.7
	Rope, cordage, twine.....	26		4	8,128	0.3
	Valves and fittings (exc. plumbing)	1,249		17	10,699	11.7
	Other industrial equipment supplies.....	9,357		(NA)	(NA)	(NA)
	Not reported in detail.....	3,141		13	3,402	92.3
730	Iron and steel wire, wire products....	464	2.0	6	7,996	5.8
750	Iron and steel pipe, tubes.....	1,087	4.6	9	8,158	13.3
812	Second-hand merchandise.....	145	0.6	5	626	23.2
	Commodities, n.e.c.....	2,238	9.6	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	205	0.9	11	2,477	8.3
	Pacific Division					
	All establishments (number).....644					
	Total sales ($1,000).....$304,032					
	Sales reported by commodity line, total.....	234,432	100.0	537	xxx	xxx
151	Paints, varnishes.....	329	0.1	22	6,189	5.3
154	Industrial chemicals, acids, gases, etc.....	499	0.2	13	6,103	8.2
360	Automotive parts, supplies, etc.....	925	0.4	24	6,090	15.2
	Automotive parts and accessories...	621		9	3,982	15.6
	INDUSTRIAL MATERIALS, SUPPLIES DISTRIBUTORS—Con.					
	Pacific Division—Con.					
	Automotive parts, supplies, etc.—Con.					
	Automotive tools and shop equipment	24		5	959	2.5
	Other automotive parts supplies, etc.....	227		(NA)	(NA)	(NA)
	Not reported in detail.....	53		4	203	26.1
401	Generation, transmission, other apparatus and equipment.....	421	0.2	14	7,307	5.8
450	Hardware.....	1,627	0.7	21	18,708	8.7
460	Plumbing, heating equipment, supplies.	2,185	0.9	22	14,421	15.2
510	Farm, dairy machinery.....	351	0.1	17	7,559	4.6
	Tractors and equipment (farm).....	162		4	1,157	14.0
	Other farm dairy machinery.....	158		(NA)	(NA)	(NA)
	Not reported in detail.....	31		3	606	5.1
520	Construction, mining, excavating machinery equipment.....	526	0.2	14	6,866	7.7
530	General purpose industrial machinery, equipment.....	16,170	6.9	90	31,423	51.5
	Compressors, pumps.....	177		14	4,258	4.2
	Conveyors, conveying equipment.....	429		14	4,591	9.3
	Cranes, derricks, hoists, winches..	286		12	4,295	6.7
	Fans, blowers (industrial equipment).....	49		5	1,971	2.5
	Mechanical power transmission equipment (nonelectric).....	11,929		55	24,005	49.7
	Other general purpose industrial machinery, equipment.....	1,817		(NA)	(NA)	(NA)
	Not reported in detail.....	1,483		14	2,276	65.2
540	Metalworking machinery, equipment (except welding).....	1,434	0.6	23	32,613	4.4
	Machine tools, equipment.....	565		12	17,974	3.1
	Other metalworking machinery, equipment (except welding).....	313		(NA)	(NA)	(NA)
	Not reported in detail.....	556		8	2,833	19.6
550	Welding machinery, equipment, supplies	818	0.3	24	18,122	4.5
560	Special industry machinery, equipment.	3,053	1.3	38	32,966	9.3
	Woodworking machinery.....	516		10	11,516	4.5
	Oil well, oil refining machinery, equipment.....	1,816		16	16,820	10.8
	Other special industry machinery, equipment.....	355		(NA)	(NA)	(NA)
	Not reported in detail.....	366		3	3,095	11.8
570	Industrial equipment, supplies.....	76,655	75.4	443	209,571	84.3
	Abrasives, abrasive materials.....	7,380		71	48,885	15.1
	Industrial diamonds, natural, crude	625		12	7,805	8.0
	Industrial leather, belting, packing.....	1,295		33	14,963	8.7
	Mechanical rubber goods.....	7,712		86	54,576	14.1
	Rope, cordage, twine.....	17,415		50	57,214	30.4
	Valves and fittings (exc. plumbing)	20,996		92	66,084	31.8
	Industrial storage batteries.....	1,256		7	2,209	56.9
	Miscellaneous industrial equipment supplies.....	70,994		268	123,822	57.3
	Not reported in detail.....	48,982		109	53,034	92.4
572	Marine propulsion machinery, equipment parts.....	696	0.3	14	6,923	10.1
720	Iron and steel products (flat).....	1,623	0.7	13	13,893	11.7
730	Iron and steel wire, wire products....	1,748	0.7	47	41,591	4.2
740	Iron and steel finished products exc. flat, wire, etc.....	1,405	0.6	19	21,949	6.4
	Rails, tie plates, rail joints, etc.....	24		5	13,437	0.2
	Bars (exc. reinforcement bars), bar-size shapes, hot-rolled.....	438		8	18,581	2.4
	Bars, bar-size shapes, cold-finished.....	23		4	13,284	0.2
	Concrete reinforcement bars.....	18		4	13,000	0.1
	Structural shapes (exc. bar-size shapes).....	358		6	6,630	5.4
	Other iron and steel finished products exc. flat, wire, etc.....	203		(NA)	(NA)	(NA)
	Not reported in detail.....	341		7	2,540	13.4
750	Iron and steel pipe, tubes.....	3,358	2.7	35	48,608	13.1
760	Alloy steel.....	812	0.3	10	9,654	8.4
780	Nonferrous metals, shapes, forms, etc.	1,127	0.5	14	26,268	4.3
809	Metal reconditioned drums and barrels.	3,921	1.7	30	4,652	84.3
812	Second-hand merchandise.....	541	0.2	9	5,536	9.8
	Commodities, n.e.c.....	10,477	4.5	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	731	0.3	49	17,430	4.2

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS					
	New England Division					
	All establishments (number).....159					
	Total sales ($1,000).....$37,267					
	Sales reported by commodity line, total.....	35,227	100.0	141	xxx	xxx
150	Drugs, druggist sundries.....	214	0.6	4	1,025	20.9
300	Furniture and fixtures.....	393	1.1	5	4,278	9.2
470	Air-conditioning equipment.....	45	0.1	4	1,242	3.6
630	Photographic goods.....	87	0.2	4	892	9.8
633	Surgical, medical, hospital equipment, supplies.....	14,501	41.2	54	18,866	76.9
640	Ophthalmic products.....	2,800	7.9	27	3,522	79.5
	Prescription sales.....	1,110		15	1,394	79.6
	Merchandise sales.....	1,059		15	1,887	56.1
	Not reported in detail.....	631		7	1,117	56.5
641	Scientific instruments, laboratory equipment.....	2,119	6.0	18	7,435	28.5
642	Scientific optical and ophthalmic instruments.....	602	1.7	9	2,606	23.1
644	Other scientific, professional equipment, supplies.....	3,167	9.0	14	3,696	85.7
645	School equipment, supplies.....	3,624	10.3	11	4,223	85.8
646	Church equipment, supplies.....	1,388	3.9	7	1,390	99.9
690	Dental equipment, supplies.....	4,815	13.7	25	5,741	83.9
	Teeth.....	541		17	4,413	12.3
	Dental gold.....	264		15	4,356	6.1
	Equipment.....	1,350		17	4,755	28.4
	Sundry merchandise.....	1,923		20	4,539	42.4
	Not reported in detail.....	737		3	737	100.0
	Commodities, n.e.c.....	1,396	4.0	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	76	0.2	4	940	8.1
	Middle Atlantic Division					
	All establishments (number).....922					
	Total sales ($1,000).....$255,298					
	Sales reported by commodity line, total.....	231,192	100.0	809	xxx	xxx
150	Drugs, druggist sundries.....	1,512	0.7	24	6,912	21.9
154	Industrial chemicals, acids, gases, etc.....	535	0.2	7	4,150	12.9
160	Soaps, detergents.....	1,011	0.4	6	4,524	22.3
161	Fountain pens, mechanical pencils.....	398	0.2	20	4,289	9.3
162	Stationers', office supplies, artists' materials.....	496	0.2	16	5,111	9.7
164	Writing and printing paper.....	234	0.1	12	3,276	7.1
165	Wrapping paper and paper products.....	272	0.1	9	2,590	10.5
300	Furniture and fixtures.....	391	0.2	8	3,876	10.1
450	Hardware.....	675	0.3	7	4,268	15.8
630	Photographic goods.....	487	0.2	7	3,566	13.7
631	Other service business equipment, supplies.....	590	0.3	8	2,289	25.8
633	Surgical, medical, hospital equipment, supplies.....	80,240	34.7	262	92,893	86.4
640	Ophthalmic products.....	28,878	12.5	170	31,499	91.7
	Prescription sales.....	6,753		85	10,909	61.9
	Merchandise sales.....	10,869		97	18,010	60.3
	Not reported in detail.....	11,256		57	12,277	91.7
641	Scientific instruments, laboratory equipment.....	39,432	17.1	56	55,386	71.2
642	Scientific optical and ophthalmic instruments.....	4,265	1.8	50	8,724	48.9
644	Other scientific, professional equipment, supplies.....	18,157	7.9	77	29,186	62.2
645	School equipment, supplies.....	12,085	5.2	62	15,726	76.8
646	Church equipment, supplies.....	7,754	3.4	60	8,738	88.7
651	Indicating, recording, controlling instruments, accessories.....	3,267	1.4	14	3,311	98.7
690	Dental equipment, supplies.....	22,344	9.7	138	24,748	90.3
	Teeth.....	1,690		48	9,556	17.7
	Dental gold.....	1,711		54	11,831	14.5
	Equipment.....	3,946		61	12,425	31.8
	Sundry merchandise.....	8,877		82	13,724	64.7
	Not reported in detail.....	6,120		38	7,120	86.0
900	Toys, games, athletic goods.....	731	0.3	17	5,206	14.0
	Commodities, n.e.c.....	7,145	3.1	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	293	0.1	18	5,228	5.6
	East North Central Division					
	All establishments (number).....560					
	PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS—Con.					
	East North Central Division—Con.					
	Total sales ($1,000).....$166,086					
	Sales reported by commodity line, total.....	148,961	100.0	494	xxx	xxx
150	Drugs, druggist sundries.....	1,016	0.7	12	5,626	18.1
154	Industrial chemicals, acids, gases, etc.....	1,094	0.7	6	9,052	12.1
162	Stationers', office supplies, artists' materials.....	435	0.3	13	4,842	9.0
164	Writing and printing paper.....	218	0.1	9	4,407	4.9
300	Furniture and fixtures.....	957	0.6	10	7,024	13.6
470	Air-conditioning equipment.....	207	0.1	4	1,854	11.2
621	Janitors' supplies.....	407	0.3	5	3,756	10.8
633	Surgical, medical, hospital equipment, supplies.....	44,840	30.1	109	53,611	83.6
640	Ophthalmic products.....	22,596	15.2	147	24,261	93.1
	Prescription sales.....	11,492		93	15,449	74.4
	Merchandise sales.....	4,439		78	15,170	29.3
	Not reported in detail.....	6,665		46	6,884	96.8
641	Scientific instruments, laboratory equipment.....	10,368	7.0	29	22,357	46.4
642	Scientific optical and ophthalmic instruments.....	2,059	1.4	25	10,475	19.7
644	Other scientific, professional equipment, supplies.....	18,055	12.1	50	28,818	62.7
645	School equipment, supplies.....	19,765	13.3	55	24,938	79.3
646	Church equipment, supplies.....	2,707	1.8	31	4,383	61.8
650	Office machines.....	159	0.1	9	4,556	3.5
	Adding, accounting, statistical machines.....	13		4	1,109	1.2
	Duplicating machines.....	63		6	1,227	5.1
	Other office machines.....	38		(NA)	(NA)	(NA)
	Not reported in detail.....	45		3	3,329	1.4
651	Indicating, recording, controlling instruments, accessories.....	1,167	0.8	11	1,245	93.7
690	Dental equipment, supplies.....	17,960	12.1	87	18,947	94.8
	Teeth.....	1,524		44	10,349	14.7
	Dental gold.....	896		43	10,356	8.7
	Equipment.....	2,764		38	10,736	25.7
	Sundry merchandise.....	5,612		48	10,563	53.1
	Not reported in detail.....	7,164		32	7,170	99.9
885	Books, magazines, printed materials...	304	0.2	11	4,573	6.6
	Commodities, n.e.c.....	4,308	2.9	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	339	0.2	21	3,922	8.6
	West North Central Division					
	All establishments (number).....246					
	Total sales ($1,000).....$86,799					
	Sales reported by commodity line, total.....	77,736	100.0	209	xxx	xxx
162	Stationers', office supplies, artists' materials.....	244	0.3	4	4,872	5.0
300	Furniture and fixtures.....	1,088	1.4	5	5,115	21.3
630	Photographic goods.....	572	0.7	5	2,259	25.3
633	Surgical, medical, hospital equipment, supplies.....	29,587	38.1	55	36,876	80.2
640	Ophthalmic products.....	11,105	14.3	67	11,629	95.5
	Prescription sales.....	6,991		48	8,806	79.4
	Merchandise sales.....	1,834		46	6,967	26.3
	Not reported in detail.....	2,280		14	2,280	100.0
641	Scientific instruments, laboratory equipment.....	6,826	8.8	11	19,999	34.1
642	Scientific optical and ophthalmic instruments.....	100	0.1	5	639	15.6
644	Other scientific, professional equipment, supplies.....	3,398	4.4	22	6,843	49.7
645	School equipment, supplies.....	8,418	10.8	20	11,925	70.6
646	Church equipment, supplies.....	2,346	3.0	11	5,368	43.7
651	Indicating, recording, controlling instruments, accessories.....	287	0.4	5	314	91.4
690	Dental equipment, supplies.....	10,568	13.6	43	11,871	89.0
	Teeth.....	1,312		30	9,073	14.5
	Dental gold.....	788		28	9,086	8.7
	Equipment.....	3,215		32	10,869	29.6
	Sundry merchandise.....	4,460		30	9,154	48.7
	Not reported in detail.....	793		7	839	94.5
885	Books, magazines, printed materials...	564	0.7	4	2,423	23.3
	Commodities, n.e.c.....	2,633	3.4	(NA)	(NA)	(NA)

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS—Con.					
	South Atlantic Division					
	All establishments (number).....277					
	Total sales ($1,000).....$85,809					
	Sales reported by commodity line, total.....	77,870	100.0	236	xxx	xxx
150	Drugs, druggist sundries.....	834	1.1	15	7,259	11.5
162	Stationers', office supplies, artists' materials.....	109	0.1	8	1,584	6.9
300	Furniture and fixtures.....	431	0.6	10	8,834	4.9
	Office furniture (wooden, metal)...	145		7	6,602	2.2
	Professional furniture.....	155		8	7,592	2.0
	Other furniture and fixtures.....	131		(NA)	(NA)	(NA)
633	Surgical, medical, hospital equipment, supplies.....	27,071	34.8	71	33,384	81.1
640	Ophthalmic products.....	7,613	9.8	47	8,900	85.5
	Prescription sales.....	2,358		25	5,320	44.3
	Merchandise sales.....	3,257		31	6,720	48.5
	Not reported in detail.....	1,998		14	2,002	99.8
641	Scientific instruments, laboratory equipment.....	5,728	7.4	21	17,752	32.3
642	Scientific optical and ophthalmic instruments.....	927	1.2	24	8,104	11.4
644	Other scientific, professional equipment, supplies.....	7,883	10.1	33	14,752	53.4
645	School equipment, supplies.....	8,036	10.3	34	9,767	82.3
646	Church equipment, supplies.....	3,387	4.3	8	7,401	45.8
690	Dental equipment, supplies.....	12,069	15.5	47	12,814	94.2
	Teeth.....	1,266		37	10,206	12.4
	Dental gold.....	1,050		37	10,071	10.4
	Equipment.....	2,781		36	10,443	26.6
	Sundry merchandise.....	5,278		39	10,327	51.1
	Not reported in detail.....	1,694		6	1,957	86.6
	Commodities, n.e.c.....	3,159	4.1	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	623	0.8	15	6,731	9.3
	East South Central Division					
	All establishments (number).....104					
	Total sales ($1,000).....$32,311					
	Sales reported by commodity line, total.....	30,536	100.0	90	*xxx	xxx
150	Drugs, druggist sundries.....	1,120	3.7	6	5,242	21.4
633	Surgical, medical, hospital equipment, supplies.....	11,828	38.7	28	13,689	86.4
640	Ophthalmic products.....	3,970	13.0	23	4,186	94.8
	Prescription sales.....	2,426		17	3,701	65.5
	Merchandise sales.....	1,216		16	3,632	33.5
	Not reported in detail.....	328		6	485	67.6
641	Scientific instruments, laboratory equipment.....	715	2.3	5	2,320	30.8
642	Scientific optical and ophthalmic instruments.....	140	0.5	4	438	32.0
644	Other scientific, professional equipment, supplies.....	747	2.4	7	929	80.4
645	School equipment, supplies.....	5,781	18.9	11	6,645	87.D
646	Church equipment, supplies.....	811	2.7	7	4,322	18.8
690	Dental equipment, supplies.....	4,793	15.7	16	4,952	96.8
	Teeth.....	697		14	4,630	15.1
	Dental gold.....	439		12	4,517	9.7
	Equipment.....	1,082		13	4,674	23.1
	Sundry merchandise.....	2,412		14	4,630	52.1
	Not reported in detail.....	163		1	(D)	(D)
	Commodities, n.e.c.....	591	1.9	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	40	0.1	4	855	4.7
	West South Central Division					
	All establishments (number).....239					
	Total sales ($1,000).....$71,197					
	Sales reported by commodity line, total.....	61,956	100.0	198	xxx	xxx
150	Drugs, druggist sundries.....	126	0.2	6	1,068	11.8
154	Industrial chemicals, acids, gases, etc.....	213	0.3	7	4,098	5.2
162	Stationers', office supplies, artists' materials.....	919	1.5	6	2,796	32.9
300	Furniture and fixtures.....	1,036	1.7	6	3,189	32.5
633	Surgical, medical, hospital equipment, supplies.....	20,592	33.2	64	23,329	88.3
	PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS—Con.					
	West South Central Division—Con.					
640	Ophthalmic products.....	6,577	10.6	36	6,594	99.7
	Prescription sales.....	3,203		27	5,269	60.8
	Merchandise sales.....	2,966		29	6,080	48.8
	Not reported in detail.....	408		5	408	100.0
641	Scientific instruments, laboratory equipment.....	9,526	15.4	20	14,867	64.1
642	Scientific optical and ophthalmic instruments.....	356	0.6	8	1,383	25.7
644	Other scientific, professional equipment, supplies.....	8,066	13.0	34	12,306	65.5
645	School equipment, supplies.....	2,290	3.7	14	4,926	46.5
646	Church equipment, supplies.....	553	0.9	8	2,932	18.9
651	Indicating, recording, controlling instruments, accessories.....	296	0.5	5	1,192	24.8
680	Store, restaurant fixtures and equipment, n.e.c.....	61	0.1	4	491	12.4
690	Dental equipment, supplies.....	8,184	13.2	36	8,401	97.4
	Teeth.....	1,067		33	7,636	14.0
	Dental gold.....	838		31	7,511	11.2
	Equipment.....	1,985		24	6,780	29.3
	Sundry merchandise.....	3,574		34	7,682	46.5
	Not reported in detail.....	720		2	(D)	(D)
	Commodities, n.e.c.....	1,641	2.6	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	1,520	2.5	14	6,457	23.5
	Mountain Division					
	All establishments (number).....85					
	Total sales ($1,000).....$26,704					
	Sales reported by commodity line, total.....	25,263	100.0	76	xxx	xxx
162	Stationers', office supplies, artists' materials.....	898	3.6	9	6,603	13.6
300	Furniture and fixtures.....	553	2.2	6	3,539	15.6
633	Surgical, medical, hospital equipment, supplies.....	9,300	36.8	23	10,358	89.8
640	Ophthalmic products.....	2,039	8.1	19	2,039	100.0
	Prescription sales.....	1,309		15	1,702	76.9
	Merchandise sales.....	465		16	1,770	26.3
	Not reported in detail.....	265		3	265	100.0
645	School equipment, supplies.....	5,538	21.9	12	8,595	64.4
646	Church equipment, supplies.....	184	0.7	5	4,427	4.2
650	Office machines.....	594	2.4	7	6,722	8.8
	Adding, accounting, statistical machines.....	151		4	3,300	4.6
	Duplicating machines.....	100		6	6,015	1.7
	Typewriters.....	226		4	3,300	6.8
	Other office machines.....	107		(NA)	(NA)	(NA)
	Not reported in detail.....	10		1	(D)	(D)
690	Dental equipment, supplies.....	3,429	13.6	16	4,049	84.7
	Teeth.....	405		12	2,956	13.7
	Dental gold.....	281		11	2,949	9.5
	Equipment.....	885		10	2,881	30.7
	Sundry merchandise.....	1,423		14	3,614	39.4
	Not reported in detail.....	435		2	(D)	(D)
	Commodities, n.e.c.....	2,673	1D.6	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	55	D.2	4	947	5.8
	Pacific Division					
	All establishments (number).....320					
	Total sales ($1,000).....$91,682					
	Sales reported by commodity line, total.....	76,039	100.0	266	xxx	xxx
162	Stationers', office supplies, artists' materials.....	400	D.5	4	1,908	21.0
164	Writing and printing paper.....	134	0.2	4	1,659	8.1
300	Furniture and fixtures.....	468	0.6	9	3,826	12.2
630	Photographic goods.....	88	0.1	7	1,854	4.7
633	Surgical, medical, hospital equipment, supplies.....	35,159	46.2	91	36,832	95.5
640	Ophthalmic products.....	12,444	16.4	70	12,566	99.0
	Prescription sales.....	4,786		40	7,282	65.7
	Merchandise sales.....	4,385		46	8,373	52.4
	Not reported in detail.....	3,273		16	3,273	100.0
641	Scientific instruments, laboratory equipment.....	3,511	4.6	18	10,006	35.1

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS—Con.					
	Pacific Division—Con.					
642	Scientific optical and ophthalmic instruments	2,380	3.1	16	5,118	46.5
644	Other scientific, professional equipment, supplies	6,273	8.2	29	11,294	55.5
645	School equipment, supplies	1,987	2.6	16	3,233	61.5
646	Church equipment, supplies	336	0.4	4	614	54.7
651	Indicating, recording, controlling instruments, accessories	282	0.4	4	316	89.2
690	Dental equipment, supplies	11,076	14.6	45	11,935	92.8
	Teeth	1,169		24	8,589	13.6
	Dental gold	779		27	8,776	8.9
	Equipment	4,050		29	10,272	39.4
	Sundry merchandise	4,585		32	9,118	50.3
	Not reported in detail	493		5	546	90.3
	Commodities, n.e.c.	1,087	1.4	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	414	0.5	17	5,177	8.0
	SERVICE ESTABLISHMENT SUPPLY HOUSES					
	New England Division					
	All establishments (number).....348 Total sales ($1,000).....$72,742 Sales reported by commodity line, total	61,940	100.0	307	xxx	xxx
160	Soaps, detergents	164	0.3	9	2,706	6.1
300	Furniture and fixtures	108	0.2	5	749	14.4
550	Welding machinery, equipment, supplies	7,954	12.8	57	8,386	94.8
	Gas welding supplies and equipment (including gases)	3,738		31	5,633	66.4
	Arc welding supplies and equipment	1,851		29	5,493	33.7
	Resistance welding supplies and equipment	40		4	789	5.1
	Not reported in detail	2,325		24	2,620	88.7
570	Industrial equipment, supplies	935	1.5	6	1,693	55.2
600	Shoe repair and resole materials	22,903	37.0	73	23,937	95.7
610	Beauty, barber shop equipment, supplies	6,224	10.0	46	6,328	98.4
	Equipment (furniture, hydraulic chairs, driers, etc.)	794		20	3,570	22.2
	Supplies	2,967		24	3,859	76.9
	Not reported in detail	2,463		22	2,469	99.8
611	Laundry, dry cleaning equipment, supplies	6,559	10.6	23	6,897	95.1
612	Tailors' supplies	278	0.4	6	1,069	26.0
620	Upholsterers' supplies	3,134	5.1	5	3;134	100.0
621	Janitors' supplies	2,404	3.9	38	3,749	64.1
631	Other service business equipment, supplies	4,998	8.1	44	5,418	92.2
643	Morticians' goods, undertakers' supplies	1,049	1.7	7	1,049	100.0
740	Iron and steel finished products except flat, wire, etc.	179	0.3	5	571	31.3
901	Leather	476	0.8	4	2,710	17.6
	Commodities, n.e.c.	4,447	7.2	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	128	0.2	13	1,697	7.5
	Middle Atlantic Division					
	All establishments (number)...1,260 Total sales ($1,000).....$281,991 Sales reported by commodity line, total	245,480	100.0	1,069	xxx	xxx
150	Drugs, druggist sundries	348	0.1	4	926	37.6
154	Industrial chemicals, acids, gases, etc.	986	0.4	11	5,278	18.7
160	Soaps, detergents	1,547	0.6	47	9,989	15.5
165	Wrapping paper and paper products	1,489	0.6	24	8,085	18.4
230	Piece goods and domestics	3,652	1.5	8	4,270	85.5
300	Furniture and fixtures	256	0.1	14	3,049	8.4
302	Kitchen utensils, miscellaneous homewares	290	0.1	7	1,478	19.6
360	Automotive parts, supplies, etc.	1,112	0.5	14	4,265	26.1
401	Generation, transmission, other apparatus and equipment	463	0.2	12	6,369	7.3
450	Hardware	668	0.3	13	3,632	18.4
550	Welding machinery, equipment, supplies	25,402	10.3	144	27,921	91.0
	Gas welding supplies and equipment (including gases)	10,827		91	18,814	57.5
	Arc welding supplies and equipment	7,837		95	20,501	38.2
	SERVICE ESTABLISHMENT SUPPLY HOUSES—Con.					
	Middle Atlantic Division—Con.					
	Welding machinery, equipment, supplies—Con.					
	Resistance welding supplies, equipment	497		18	5,443	9.1
	Not reported in detail	6,241		37	6,390	97.7
570	Industrial equipment, supplies	3,601	1.5	24	11,127	32.4
590	Commercial refrigeration equipment	759	0.3	8	2,447	31.0
600	Shoe repair and resole materials	23,852	9.7	26	25,348	94.1
610	Beauty, barber shop equipment, supplies	26,295	10.7	180	26,725	98.4
	Equipment (furniture, hydraulic chairs, driers, etc.)	3,091		91	13,787	22.4
	Supplies	14,450		117	17,451	82.8
	Not reported in detail	8,754		58	8,814	99.3
611	Laundry, dry cleaning equipment, supplies	30,058	12.2	90	36,755	81.8
612	Tailors' supplies	4,153	1.7	30	4,995	83.1
620	Upholsterers' supplies	25,102	10.2	69	25,329	99.1
621	Janitors' supplies	22,556	9.2	145	31,803	70.9
630	Photographic goods	9,888	4.0	19	12,087	81.8
	Motion picture studio, theater equipment	8,844		13	9,655	91.6
	Other photographic goods	234		(NA)	(NA)	(NA)
	Not reported in detail	810		3	1,237	65.5
631	Other service business equipment, supplies	46,943	19.1	218	52,569	89.3
633	Surgical, medical, hospital equipment, supplies	507	0.2	6	2,788	18.2
643	Morticians' goods, undertakers' supplies	3,488	1.4	32	3,509	99.4
680	Store, restaurant fixtures and equipment, not elsewhere classified	766	0.3	10	1,891	40.5
812	Second-hand merchandise	637	0.3	9	1,520	41.9
901	Leather	530	0.2	12	2,143	24.7
	Commodities, n.e.c.	8,723	3.6	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	1,409	0.6	36	7,598	18.5
	East North Central Division					
	All establishments (number)...1,052 Total sales ($1,000).....$227,728 Sales reported by commodity line, total	187,357	100.0	885	xxx	xxx
151	Paints, varnishes	301	0.2	13	2,297	13.1
154	Industrial chemicals, acids, gases, etc.	756	0.4	17	2,978	25.4
160	Soaps, detergents	1,194	0.6	39	6,246	19.1
165	Wrapping paper and paper products	246	0.1	14	1,832	13.4
230	Piece goods and domestics	617	0.3	4	936	65.9
300	Furniture and fixtures	235	0.1	8	962	24.4
360	Automotive parts, supplies, etc.	371	0.2	10	2,480	15.0
401	Generation, transmission, other apparatus and equipment	357	0.2	10	4,748	7.5
510	Farm, dairy machinery	210	0.1	5	1,368	15.4
540	Metalworking machinery, equipment (except welding)	1,507	0.8	7	8,774	17.2
550	Welding machinery, equipment, supplies	43,195	23.1	199	46,417	93.1
	Gas welding supplies and equipment (including gases)	18,515		137	29,122	63.6
	Arc welding supplies and equipment	11,107		133	35,606	31.2
	Resistance welding supplies, equipment	7,037		33	16,443	42.8
	Not reported in detail	6,536		49	6,638	98.5
560	Special industry machinery, equipment	574	0.3	8	1,790	32.1
570	Industrial equipment, supplies	1,357	0.7	30	7,267	18.7
600	Shoe repair and resole materials	13,288	7.1	68	13,765	96.5
610	Beauty, barber shop equipment, supplies	24,303	13.0	148	24,470	99.3
	Equipment (furniture, hydraulic chairs, driers, etc.)	3,409		92	17,734	19.2
	Supplies	15,313		101	18,371	83.4
	Not reported in detail	5,581		44	5,686	98.2
611	Laundry, dry cleaning equipment, supplies	24,299	13.0	85	26,272	92.5
612	Tailors' supplies	1,166	0.6	13	1,784	65.4
620	Upholsterers' supplies	15,791	8.4	42	17,487	90.3
	Upholsterers' fabrics	6,675		17	9,229	72.3
	Other upholsterers' supplies	3,149		19	8,549	36.8
	Not reported in detail	5,967		18	7,391	80.7

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	SERVICE ESTABLISHMENT SUPPLY HOUSES—Con.					
	East North Central Division—Con.					
621	Janitors' supplies	16,430	8.8	154	22,534	72.9
630	Photographic goods	5,761	3.1	19	7,691	74.9
631	Other service business equipment, supplies	20,454	10.9	138	24,326	84.1
643	Morticians' goods, undertakers' supplies	2,080	1.1	14	2,326	89.4
812	Second-hand merchandise	398	0.2	7	1,063	37.4
	Commodities, n.e.c.	11,780	6.3	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	687	0.4	61	9,130	7.5
	West North Central Division					
	All establishments (number).....480					
	Total sales ($1,000).....$92,529					
	Sales reported by commodity line, total	85,517	100.0	419	xxx	xxx
151	Paints, varnishes	292	0.3	5	2,663	11.0
154	Industrial chemicals, acids, gases, etc.	104	0.1	8	1,086	9.6
160	Soaps, detergents	1,658	1.9	15	6,512	25.5
360	Automotive parts, supplies, etc.	347	0.4	10	1,857	18.7
401	Generation, transmission, other apparatus and equipment	179	0.2	6	2,933	6.1
420	Electrical commercial equipment, except commercial refrigeration	144	0.2	10	3,939	3.7
510	Farm, dairy machinery	185	0.2	6	1,019	18.2
530	General purpose, industrial machinery, equipment	99	0.1	6	1,781	5.6
550	Welding machinery, equipment, supplies	18,130	21.2	106	19,070	95.1
	Gas welding supplies and equipment (including gases)	6,315		72	11,517	54.8
	Arc welding supplies and equipment.	4,707		68	11,637	40.4
	Resistance welding supplies, equipment	325		11	3,354	9.7
	Not reported in detail	6,783		33	6,911	98.1
570	Industrial equipment, supplies	175	0.2	11	2,283	7.7
	Abrasives, abrasive materials	68		5	1,059	6.4
	Mechanical rubber goods	11		5	978	1.1
	Valves and fittings (exc. plumbing)	32		4	784	4.1
	Miscellaneous industrial equipment, supplies	45		4	1,016	4.4
	Not reported in detail	19		2	(D)	(D)
600	Shoe repair and resole materials	6,444	7.5	44	7,268	88.7
610	Beauty, barber shop equipment, supplies	11,468	13.4	67	11,593	98.9
	Equipment (furniture, hydraulic chairs, driers, etc.)	991		41	7,187	13.8
	Supplies	6,401		44	7,457	85.8
	Not reported in detail	4,076		22	4,087	99.7
611	Laundry, dry cleaning equipment, supplies	8,299	9.7	36	9,634	86.1
612	Tailors' supplies	274	0.3	4	1,330	20.6
620	Upholsterers' supplies	3,817	4.5	14	4,344	87.9
	Upholsterers' fabric	1,759		8	2,976	59.1
	Other upholsterers' supplies	817		7	2,863	28.5
	Not reported in detail	1,241		6	1,368	90.7
621	Janitors' supplies	18,326	21.4	79	24,328	75.3
630	Photographic goods	3,680	4.3	9	4,137	89.0
631	Other service business equipment, supplies	7,717	9.0	65	8,699	88.7
643	Morticians' goods, undertakers' supplies	1,004	1.2	10	1,164	86.3
740	Iron and steel finished products except flat, wire, etc.	90	0.1	4	636	14.2
901	Leather	131	0.2	11	1,579	8.3
902	Luggage, saddlery, harness	104	0.1	8	1,312	7.9
	Commodities, n.e.c.	2,563	3.0	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	287	0.3	23	2,408	11.9
	South Atlantic Division					
	All establishments (number).....597					
	Total sales ($1,000).....$122,048					
	Sales reported by commodity line, total	105,805	100.0	504	xxx	xxx
154	Industrial chemicals, acids, gases, etc.	310	0.3	10	1,655	18.7
160	Soaps, detergents	728	0.7	22	3,207	22.7
165	Wrapping paper and paper products	593	0.6	9	2,563	23.1
300	Furniture and fixtures	108	0.1	5	1,270	8.5
360	Automotive parts, supplies, etc.	338	0.3	7	1,121	30.2
	SERVICE ESTABLISHMENT SUPPLY HOUSES—Con.					
	South Atlantic Division—Con.					
401	Generation, transmission, other apparatus and equipment	170	0.2	4	2,989	5.7
550	Welding machinery, equipment, supplies	10,631	10.0	82	10,973	96.9
	Gas welding supplies and equipment (including gases)	5,653		69	8,719	64.8
	Arc welding supplies and equipment.	2,633		59	7,885	33.4
	Resistance welding supplies, equipment	263		12	2,826	9.3
	Not reported in detail	2,082		13	2,254	92.4
560	Special industry machinery, equipment.	309	0.3	8	1,179	26.2
570	Industrial equipment, supplies	298	0.3	11	2,331	12.8
600	Shoe repair and resole materials	16,153	15.3	44	16,503	97.9
610	Beauty, barber shop equipment, supplies	13,522	12.8	101	13,597	99.4
	Equipment (furniture, hydraulic chairs, driers, etc.)	1,714		65	10,055	17.0
	Supplies	8,434		70	10,147	83.1
	Not reported in detail	3,374		30	3,398	99.3
611	Laundry, dry cleaning equipment, supplies	18,408	17.4	59	20,028	91.9
612	Tailors' supplies	240	0.2	6	2,469	9.7
620	Upholsterers' supplies	7,434	7.0	27	8,516	87.3
	Upholsterers' fabric	1,394		10	3,012	46.3
	Other upholsterers' supplies	1,265		10	3,075	41.1
	Not reported in detail	4,775		15	5,167	92.4
621	Janitors' supplies	11,451	10.8	91	16,711	68.5
630	Photographic goods	6,194	5.9	13	7,058	87.8
631	Other service business equipment, supplies	13,968	13.2	81	15,272	91.5
643	Morticians' goods, undertakers' supplies	597	0.6	8	604	98.8
902	Luggage, saddlery, harness	113	0.1	8	2,101	5.4
	Commodities, n.e.c.	3,963	3.7	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	277	0.3	21	3,990	6.9
	East South Central Division					
	All establishments (number).....234					
	Total sales ($1,000).....$39,508					
	Sales reported by commodity line, total	36,109	100.0	203	xxx	xxx
160	Soaps, detergents	348	1.0	11	1,229	28.3
550	Welding machinery, equipment, supplies	6,988	19.4	48	7,133	98.0
	Gas welding supplies and equipment (including gases)	3,117		30	5,318	58.6
	Arc welding supplies and equipment.	2,025		28	5,324	38.0
	Resistance welding supplies, equipment	67		4	1,289	5.2
	Not reported in detail	1,779		18	1,815	98.0
600	Shoe repair and resole materials	3,254	9.0	16	3,792	85.8
610	Beauty, barber shop equipment, supplies	5,511	15.3	40	5,613	98.2
	Equipment (furniture, hydraulic chairs, driers, etc.)	532		22	3,305	16.1
	Supplies	2,798		25	3,349	83.5
	Not reported in detail	2,181		15	2,264	96.3
611	Laundry, dry cleaning equipment, supplies	6,994	19.4	24	7,013	99.7
620	Upholsterers' supplies	2,271	6.3	8	2,297	98.9
621	Janitors' supplies	2,668	7.4	41	4,249	62.8
631	Other service business equipment, supplies	3,247	9.0	18	4,466	72.7
643	Morticians' goods, undertakers' supplies	819	2.3	6	923	88.7
	Commodities, n.e.c.	3,683	10.2	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	326	0.9	10	2,659	12.3
	West South Central Division					
	All establishments (number).....525					
	Total sales ($1,000).....$103,397					
	Sales reported by commodity line, total	90,226	100.0	449	xxx	xxx
154	Industrial chemicals, acids, gases, etc.	517	0.6	10	3,124	16.5
160	Soaps, detergents	503	0.6	20	3,150	16.0
165	Wrapping paper and paper products	243	0.3	6	962	25.3
360	Automotive parts, supplies, etc.	406	0.4	10	2,382	17.0

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS, 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	SERVICE ESTABLISHMENT SUPPLY HOUSES—Con.					
	West South Central Division—Con.					
401	Generation, transmission, other apparatus and equipment	222	0.2	4	2,063	10.8
530	General purpose industrial machinery, equipment	361	0.4	11	7,602	4.7
	Compressors, pumps	319		9	7,256	4.4
	Other general purpose industrial machinery, equipment	18		(NA)	(NA)	(NA)
	Not reported in detail	24		2	(D)	(D)
540	Metalworking machinery, equipment (except welding)	294	0.3	5	1,392	21.1
550	Welding machinery, equipment and supplies	24,790	27.5	126	26,139	94.8
	Gas welding supplies and equipment (including gases)	9,493		82	13,847	68.6
	Arc welding supplies and equipment	4,187		71	12,274	34.1
	Resistance welding supplies, equipment	79		11	2,012	3.9
	Not reported in detail	11,031		41	11,421	96.6
560	Special industry machinery, equipment	367	0.4	8	2,401	15.3
570	Industrial equipment, supplies	248	0.3	13	1,974	12.6
600	Shoe repair and resole materials	4,421	4.9	20	4,536	97.5
610	Beauty, barber shop equipment, supplies	10,800	12.0	83	10,826	99.8
	Equipment (furniture, hydraulic chairs, driers, etc.)	1,838		56	8,525	21.6
	Supplies	6,812		60	8,676	78.5
	Not reported in detail	2,150		23	2,150	100.0
611	Laundry, dry cleaning equipment, supplies	14,174	15.7	44	16,111	88.0
612	Tailors' supplies	252	0.3	5	1,105	22.8
620	Upholsterers' supplies	2,474	2.7	12	2,885	85.8
621	Janitors' supplies	9,260	10.3	86	15,689	59.0
630	Photographic goods	4,307	4.8	9	5,738	75.1
631	Other service business equipment, supplies	12,310	13.6	70	14,544	84.6
633	Surgical, medical, hospital equipment, supplies	155	0.2	7	833	18.6
	Commodities, n.e.c.	3,768	4.2	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	354	0.4	18	2,830	12.5
	Mountain Division					
	All establishments (number).....175					
	Total sales ($1,000).....$31,409					
	Sales reported by commodity line, total	30,284	100.0	142	xxx	xxx
151	Paints, varnishes	104	0.3	7	2,883	3.6
154	Industrial chemicals, acids, gases, etc.	371	1.2	4	1,374	26.9
160	Soaps, detergents	269	0.9	12	2,458	10.9
165	Wrapping paper and paper products	88	0.3	5	876	10.0
420	Electrical commercial equipment, except commercial refrigeration	203	0.7	5	2,433	8.3
[illegible]	General purpose industrial machinery, equipment	301	1.0	7	3,417	8.8
54[illegible]	Metalworking machinery, equipment (except welding)	32[illegible]	1.1	4	2,517	12.8
55[illegible]	Welding machinery, equipment, supplies	5,71[illegible]	18.9	42	8,313	68.7
	Gas welding supplies and equipment (including gases)	2,792		25	6,162	45.3
	Arc welding supplies and equipment	1,462		20	5,155	28.4
	Resistance welding supplies, equipment	246		8	2,289	10.7
	Not reported in detail	1,21[illegible]		5	1,613	75.6
560	Special industry machinery, equipment	2,2[illegible]	7.3	7	5,271	42.0
570	Industrial equipment, supplies	75[illegible]	2.5	12	7,888	9.6
600	Shoe repair and resole materials	1,744	5.8	[illegible]	2,3[illegible]	74.8
610	Beauty, barber shop equipment, supplies	4,[illegible]	13.6	20	4,146	99.[illegible]
	Equipment (furniture, hydraulic chairs, driers, etc.)	338		12	2,873	12.[illegible]
	Supplies	2,[illegible]		12	2,443	90.3
	Not reported in detail	1,6[illegible]		7	[illegible]	[illegible]
611	Laundry, dry cleaning equipment, supplies	3,[illegible]	1[illegible].6	14	4,[illegible]	[illegible]
620	Upholsterers' supplies	1,[illegible]	4.[illegible]	[illegible]	[illegible]	8[illegible].3
621	Janitors' supplies	4,2[illegible]	14.[illegible]	34	[illegible]	97.1
631	Other service business equipment, supplies	1,[illegible]	[illegible]	[illegible]	[illegible]	87.3
	SERVICE ESTABLISHMENT SUPPLY HOUSES—Con.					
	Mountain Division—Con.					
730	Iron and steel wire, wire products	114	0.4	6	5,237	2.2
	Commodities, n.e.c.	3,514	11.6	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	222	0.7	16	3,476	6.4
	Pacific Division					
	All establishments (number).....593					
	Total sales ($1,000).....$130,640					
	Sales reported by commodity line, total	108,114	100.0	499	xxx	xxx
151	Paints, varnishes	108	0.1	18	3,564	3.0
154	Industrial chemicals, acids, gases, etc.	210	0.2	15	2,420	8.7
160	Soaps, detergents	892	0.8	37	6,078	14.7
165	Wrapping paper and paper products	733	0.7	19	3,171	23.1
230	Piece goods and domestics	1,160	1.1	4	1,572	73.8
300	Furniture and fixtures	293	0.3	6	1,649	17.8
310	Floor coverings	313	0.3	5	4,419	7.1
360	Automotive parts, supplies, etc.	343	0.3	11	1,808	19.0
400	Electrical wiring supplies, construction materials	279	0.3	18	5,779	4.8
401	Generation, transmission, other apparatus and equipment	215	0.2	4	3,604	6.0
530	General purpose industrial machinery, equipment	175	0.2	6	1,180	14.8
540	Metalworking machinery, equipment (except welding)	241	0.2	10	2,629	9.2
550	Welding machinery, equipment, supplies	17,298	16.0	91	18,879	91.6
	Gas welding supplies and equipment (including gases)	7,360		55	13,191	55.8
	Arc welding supplies and equipment	4,578		53	12,920	35.4
	Resistance welding supplies, equipment	211		18	5,428	3.9
	Not reported in detail	5,149		34	5,574	92.4
560	Special industry machinery, equipment	266	0.2	12	2,431	10.9
570	Industrial equipment, supplies	829	0.8	30	9,507	8.7
600	Shoe repair and resole materials	6,898	6.4	36	8,596	80.2
	Leather, sole and heel	812		18	5,44[illegible]	14.9
	Other than leather soles and heels	1,913		16	5,031	38.0
	Findings used in shoe repair	569		15	4,890	11.6
	Findings and merchandise for resale	728		13	4,249	17.1
	Not reported in detail	2,876		17	3,133	91.8
610	Beauty, barber shop equipment, supplies	17,806	16.5	92	17,930	99.3
	Equipment (furniture, hydraulic chairs, driers, etc.)	2,608		54	10,329	25.2
	Supplies	10,360		60	12,724	81.4
	Not reported in detail	4,838		31	4,917	98.4
611	Laundry, dry cleaning equipment, supplies	11,491	10.6	46	12,426	92.5
612	Tailors' supplies	960	0.9	11	2,261	42.5
620	Upholsterers' supplies	10,862	10.0	26	13,582	80.0
	Upholsterers' fabric	4,699		13	9,926	47.3
	Other upholsterers' supplies	3,638		10	7,520	48.4
	Not reported in detail	2,525		10	2,690	93.9
621	Janitors' supplies	1[illegible],653	9.9	81	16,141	66.0
630	Photographic goods	3,396	3.1	6	4,122	82.4
631	Other service business equipment, supplies	16,833	15.6	107	18,231	92.3
633	Surgical, medical, hospital equipment, supplies	231	0.2	6	2,609	8.9
643	Mortuarians' goods, undertakers' supplies	455	0.4	7	457	99.6
680	Store, restaurant fixtures and equipment, not elsewhere classified	[illegible]2	0.2	8	1,146	17.6
901	Leather	760	0.7	10	5,031	15.1
902	Luggage, saddlery, harness	347	0.3	5	2,890	12.0
	Commodities, n.e.c.	3,562	3.3	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	303	0.3	29	5,052	6.0
	TRANSPORTATION EQUIPMENT DISTRIBUTORS					
	New England Division					
	All establishments (number).....42					
	Total sales ($1,000).....$34,870					
	Sales reported by commodity line, total	33,020	100.0	30	xxx	xxx
570	Industrial equipment, supplies	[illegible]37	0.7	5	2,876	8.2

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	TRANSPORTATION EQUIPMENT DISTRIBUTORS—Con.					
	New England Division—Con.					
572	Marine propulsion machinery, equipment, parts	4,530	13.7	18	5,709	79.3
580	Aircraft, parts and accessories	21,600	65.4	8	21,791	99.1
730	Iron and steel wire, wire products	47	0.1	4	2,791	1.7
	Commodities, n.e.c.	6,509	19.7	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	97	0.3	4	5,613	1.7
	Middle Atlantic Division					
	All establishments (number).....244					
	Total sales ($1,000).....$103,426					
	Sales reported by commodity line, total	94,387	100.0	213	xxx	xxx
151	Paints, varnishes	117	0.1	10	5,992	2.0
360	Automotive parts, supplies, etc.	1,719	1.8	10	6,415	26.8
450	Hardware	997	1.1	11	3,080	32.4
460	Plumbing, heating equipment, supplies	643	0.7	7	5,959	10.8
510	Farm, dairy machinery	472	0.5	5	1,639	28.8
520	Construction, mining, excavating machinery equipment	1,413	1.5	8	5,918	23.9
530	General purpose industrial machinery, equipment	1,486	1.6	9	6,720	22.1
540	Metalworking machinery, equipment (except welding)	225	0.2	5	4,867	4.6
570	Industrial equipment, supplies	1,510	1.6	15	6,948	21.7
	Rope, cordage, twine	171		8	1,785	9.6
	Other industrial equipment, supplies	1,292		(NA)	(NA)	(NA)
	Not reported in detail	47		3	937	5.0
571	Railroad transportation equipment	21,467	22.7	30	25,114	85.5
572	Marine propulsion machinery, equipment, parts	21,957	23.3	85	26,776	82.0
580	Aircraft, parts and accessories	31,169	33.0	77	32,974	94.5
	Aircraft and airframes	1,347		4	1,507	89.4
	Aircraft parts, supplies, etc.	15,202		43	15,904	95.6
	Not reported in detail	14,620		30	15,563	93.9
581	Miscellaneous transportation equipment (except automotive)	3,866	4.1	21	6,427	60.2
730	Iron and steel wire, wire products	434	0.5	7	5,108	8.5
812	Second-hand merchandise	1,171	1.2	5	3,171	36.9
	Commodities, n.e.c.	5,260	5.6	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	481	0.5	11	5,554	8.7
	East North Central Division					
	All establishments (number).....113					
	Total sales ($1,000).....$52,725					
	Sales reported by commodity line, total	45,801	100.0	92	xxx	xxx
360	Automotive parts, supplies, etc.	234	0.5	5	1,290	18.1
530	General purpose industrial machinery, equipment	367	0.8	4	2,400	15.3
570	Industrial equipment, supplies	604	1.3	4	2,011	30.0
571	Railroad transportation equipment	17,134	37.4	27	19,885	86.2
572	Marine propulsion machinery, equipment, parts	4.300	9.4	25	18,418	23.3
580	Aircraft, parts and accessories	7,872	17.2	20	18,497	42.6
	Aircraft and airframes	880		6	1,106	79.6
	Aircraft parts, supplies, etc.	4,883		16	16,374	29.8
	Not reported in detail	2,109		4	2,123	99.3
581	Miscellaneous transportation equipment (except automotive)	11,397	24.9	20	12,921	88.2
	Commodities, n.e.c.	3,544	7.7	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	349	0.8	14	3,793	9.2
	West North Central Division (Not analyzed by commodity line)					
	South Atlantic Division					
	All establishments (number).....151					
	Total sales ($1,000).....$36,547					
	Sales reported by commodity line, total	31,979	100.0	124	xxx	xxx
151	Paints, varnishes	232	0.7	8	3,236	7.2
401	Generation, transmission, other apparatus and equipment	133	0.4	5	2,638	5.0
430	Electronic tubes, parts, and accessories	211	0.7	4	1,644	12.8
520	Construction, mining, excavating machinery, equipment	211	0.7	4	1,909	11.1
	TRANSPORTATION EQUIPMENT DISTRIBUTORS—Con.					
	South Atlantic Division—Con.					
530	General purpose industrial machinery, equipment	303	0.9	5	2,479	12.2
570	Industrial equipment, supplies	456	1.4	8	4,025	11.3
571	Railroad, transportation equipment	184	0.6	4	194	94.8
572	Marine propulsion machinery, equipment, parts	11,221	35.1	47	13,110	85.6
580	Aircraft, parts and accessories	13,183	41.2	63	15,008	87.8
	Aircraft and airframes	2,459		12	4,905	50.1
	Aircraft parts, supplies, etc.	6,382		43	9,610	66.4
	Not reported in detail	4,342		19	5,372	80.8
581	Miscellaneous transportation equipment (except automotive)	708	2.2	6	848	83.5
	Commodities, n.e.c.	3,643	11.4	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	1,494	4.7	15	9,571	15.6
	East South Central Division					
	All establishments (number).....21					
	Total sales ($1,000).....$6,208					
	Sales reported by commodity line, total	5,059	100.0	18	xxx	xxx
572	Marine propulsion machinery, equipment, parts	2,750	54.4	9	3,008	91.4
580	Aircraft, parts and accessories	759	15.0	5	1,000	75.9
	Commodities, n.e.c.	1,519	30.0	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	31	0.6	4	839	3.7
	West South Central Division					
	All establishments (number).....101					
	Total sales ($1,000).....$30,342					
	Sales reported by commodity line, total	27,781	100.0	86	xxx	xxx
570	Industrial equipment, supplies	1,528	5.5	7	5,393	28.3
571	Railroad transportation equipment	550	2.0	5	1,562	35.2
572	Marine propulsion machinery, equipment, parts	11,601	41.8	40	15,847	73.2
580	Aircraft, parts and accessories	8,482	30.5	34	8,667	97.9
	Aircraft and airframes	765		9	1,609	47.5
	Aircraft parts, supplies, etc.	6,758		26	7,494	90.2
	Not reported in detail	959		6	982	97.7
	Commodities, n.e.c.	5,454	19.6	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	166	0.6	6	2,792	5.9
	Mountain Division					
	All establishments (number).....14					
	Total sales ($1,000).....$3,472					
	Sales reported by commodity line, total	3,362	100.0	12	xxx	xxx
572	Marine propulsion machinery, equipment, parts	668	19.9	4	712	93.8
580	Aircraft, parts and accessories	2,014	59.9	7	2,521	79.9
	Commodities, n.e.c., including labor, service and rental receipts	680	20.2	(NA)	(NA)	(NA)
	Pacific Division					
	All establishments (number).....279					
	Total sales ($1,000).....$95,062					
	Sales reported by commodity line, total	72,662	100.0	225	xxx	xxx
151	Paints, varnishes	330	0.5	7	6,425	5.1
360	Automotive parts, supplies, etc.	107	0.1	5	5,204	2.1
400	Electrical wiring supplies, construction materials	258	0.4	6	10,764	2.4
401	Generation, transmission, other apparatus and equipment	265	0.4	7	2,611	10.1
430	Electronic tubes, parts and accessories	209	0.3	4	1,148	18.2
450	Hardware	664	0.9	4	4,672	14.2
460	Plumbing, heating equipment, supplies	196	0.3	5	6,093	3.2
520	Construction, mining, excavating machinery, and equipment	127	0.2	6	1,641	7.7
530	General purpose industrial machinery, equipment	238	0.3	8	6,537	3.6
560	Special industry machinery, equipment	530	0.7	4	5,619	9.4
570	Industrial equipment, supplies	1,020	1.4	17	13,718	7.4
571	Railroad transportation equipment	600	0.8	4	846	70.9
572	Marine propulsion machinery, equipment, parts	18,052	24.8	59	22,261	81.1

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	TRANSPORTATION EQUIPMENT DISTRIBUTORS—Con.					
	Pacific Division—Con.					
580	Aircraft, parts and accessories	43,556	59.9	149	45,744	95.2
	Aircraft and airframes	10,363		17	12,613	82.2
	Aircraft parts, supplies, etc.	16,155		101	23,767	68.0
	Not reported in detail	17,038		45	18,880	90.2
581	Miscellaneous transportation equipment (except automotive)	448	0.6	7	1,364	32.8
730	Iron and steel wire, wire products	162	0.2	6	2,108	7.7
740	Iron and steel finished products except flat, wire, etc.	81	0.1	4	1,159	7.0
	Commodities, n.e.c.	4,329	6.0	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	1,490	2.1	23	12,695	11.7
	IRON, STEEL AND PRODUCTS DISTRIBUTORS					
	New England Division					
	All establishments (number).....141					
	Total sales ($1,000).....$90,729					
	Sales reported by commodity line, total	78,702	100.0	124	xxx	xxx
450	Hardware	521	0.7	4	7,484	7.0
460	Plumbing, heating equipment, supplies	175	0.2	5	1,483	11.8
540	Metalworking machinery, equipment (except welding)	2,895	3.7	4	20,440	14.2
550	Welding machinery, equipment, supplies	433	0.6	8	19,772	2.2
570	Industrial equipment, supplies	1,024	1.3	11	14,779	6.9
710	Iron and steel products (semi-finished)	5,175	6.6	21	24,092	21.5
720	Iron and steel products (flat)	19,177	24.4	48	53,564	35.8
	Plates	3,631		19	27,653	13.1
	Strip (hot-cold-rolled)	5,231		21	30,982	16.9
	Sheets (cold-rolled)	3,165		23	44,039	7.2
	Sheets (hot-rolled)	1,722		27	45,250	3.8
	Black plate	187		4	3,997	4.7
	Sheets (galvanized, otherwise coated)	1,719		25	41,326	4.2
	Tin plate, terneplate	83		5	10,357	0.8
	Fabricated and structural plate products	789		6	8,217	9.6
	Other flat iron, steel products	222		(NA)	(NA)	(NA)
	Not reported in detail	2,428		14	5,341	45.5
730	Iron and steel wire, wire products	2,526	3.2	25	27,885	9.1
	Plain wire	230		8	8,521	2.7
	Other iron and steel wire, wire products	417		6	2,874	14.5
	Wire rope and strand	925		8	9,047	10.2
	Reinforcement mesh	269		9	18,042	1.5
	Not reported in detail	685		4	2,309	29.7
740	Iron and steel finished products except flat, wire, etc.	18,951	24.1	52	54,923	34.5
	Bars (except reinforcement bars), bar-size shapes, hot-rolled	4,338		28	43,477	10.0
	Bars, bar-size shapes, cold finished	4,003		23	41,751	9.6
	Concrete reinforcement bars	2,995		15	23,169	12.9
	Structural shapes (except bar-size shapes)	3,605		21	27,134	13.3
	Other iron and steel finished products, except flat, wire, etc.	1,081		(NA)	(NA)	(NA)
	Not reported in detail	2,929		10	4,767	61.4
750	Iron and steel pipe, tubes	1,590	2.0	20	28,734	5.5
751	Other carbon steel products	1,822	2.3	11	28,091	6.5
760	Alloy steel	6,889	8.8	29	36,938	18.7
	Bars, hot-rolled	862		13	24,608	3.5
	Bars, cold-finished	798		10	17,762	4.5
	Tool steel bars	2,663		13	19,026	14.0
	Other alloy steel	325		(NA)	(NA)	(NA)
	Not reported in detail	2,241		6	2,550	87.9
770	Stainless steel	7,720	9.8	20	34,202	22.6
	Strip	154		4	8,245	1.9
	Sheets	2,600		12	31,600	8.2
	Bars and bar-size shapes	2,297		15	32,364	7.1
	Other stainless steel	1,748		8	22,809	7.7
	Not reported in detail	921		3	962	95.7
780	Nonferrous metals, shapes, forms, etc.	4,610	5.9	28	38,213	12.1
	Copper	913		12	22,209	4.1
	Aluminum	2,569		12	22,500	11.4
	Other nonferrous metals, shapes, forms, etc.	643		(NA)	(NA)	(NA)
	Not reported in detail	485		10	5,088	9.5
	IRON, STEEL AND PRODUCTS DISTRIBUTORS—Con.					
	New England Division—Con.					
781	Building metal work not elsewhere classified	1,206	1.5	7	11,533	10.5
801	Prepared iron and steel scrap	245	0.3	9	9,848	2.5
	Commodities, n.e.c.	3,471	4.4	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	272	0.3	18	20,636	1.3
	Middle Atlantic Division					
	All establishments (number).....768					
	Total sales ($1,000).....$622,428					
	Sales reported by commodity line, total	560,786	100.0	677	xxx	xxx
165	Wrapping paper and paper products	759	0.1	8	7,489	10.1
450	Hardware	2,056	0.4	32	31,270	6.6
460	Plumbing, heating equipment, supplies	1,475	0.3	16	14,083	10.5
	Boilers, radiators, convectors	271		4	1,834	14.8
	Furnaces (warm air)	51		4	1,672	3.1
	Other plumbing, heating equipment, supplies	738		(NA)	(NA)	(NA)
	Not reported in detail	415		9	10,974	3.8
530	General purpose industrial machinery, equipment	520	0.1	24	23,630	2.2
540	Metalworking machinery, equipment, (except welding)	3,762	0.7	21	67,620	5.6
560	Special industry machinery, equipment	494	0.1	12	6,715	7.4
570	Industrial equipment, supplies	4,867	0.9	40	59,419	8.2
	Abrasives, abrasive materials	382		9	22,912	1.7
	Mechanical rubber goods	497		11	24,138	2.1
	Rope, cordage, twine	253		9	5,055	5.0
	Valves and fittings (exc. plumbing)	1,941		17	20,396	9.5
	Other industrial equipment supplies	1,064		(NA)	(NA)	(NA)
	Not reported in detail	730		7	12,230	6.0
704	Metallic ores, concentrates	4,081	0.7	4	21,441	19.0
710	Iron and steel products (semi-finished)	34,811	6.2	111	93,373	37.3
720	Iron and steel products (flat)	147,830	26.4	291	339,277	43.6
	Plates	15,210		85	163,264	9.3
	Strips (hot, cold-rolled)	11,616		76	140,868	8.2
	Sheets (cold-rolled)	20,645		103	195,635	10.6
	Sheets (hot-rolled)	9,196		101	167,075	5.5
	Black plate	6,320		25	27,369	23.1
	Sheets (galvanized, otherwise coated)	14,309		95	194,627	7.4
	Tin plate, terneplate	26,068		47	74,303	35.1
	Fabricated and structural plate products	8,636		24	50,083	17.2
	Other flat iron and steel products (flat)	1,777		(NA)	(NA)	(NA)
	Not reported in detail	34,053		92	56,797	60.0
730	Iron and steel wire, wire products	24,682	4.4	147	170,573	14.5
	Plain wire	3,560		36	46,964	7.6
	Galvanized and other coated wire	1,737		31	48,506	3.6
	Nails and staples	5,565		35	47,383	11.7
	Barb and twisted wire	1,563		15	32,328	4.8
	Woven and welded wire fence, fence posts	1,228		17	27,007	4.5
	Wire rope and strand	3,113		29	30,188	10.3
	Bale ties	331		8	14,188	2.3
	Reinforcement mesh	1,725		30	79,064	2.2
	Not reported in detail	5,860		40	21,284	27.5
740	Iron and steel finished products except flat, wire, etc.	123,405	22.0	244	280,539	44.0
	Rails, tie plates, rail joints, etc.	4,353		17	35,195	12.4
	Bars (exc. reinforcement bars), bar-size shapes, hot-rolled	19,134		97	170,651	11.2
	Bars, bar-size shapes, cold-finished	18,492		71	162,880	11.4
	Concrete reinforcement bars	20,522		66	123,206	16.7
	Tool steel bars	3,963		43	64,238	6.2
	Structural shapes (exc. bar-size shapes)	28,592		100	175,572	16.3
	Piling, bearing piles	1,776		11	30,461	5.8
	Steel containers	566		8	17,167	3.3
	Other finished products	4,662		(NA)	(NA)	(NA)
	Not reported in detail	21,345		62	30,748	69.4
750	Iron and steel pipe, tubes	45,667	8.1	100	183,868	24.8
751	Other carbon steel products	9,592	1.7	39	94,774	10.1

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS, 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	IRON, STEEL AND PRODUCTS DISTRIBUTORS—Con.					
	Middle Atlantic Division—Con.					
760	Alloy steel	34,837	6.2	88	157,420	22.1
	Bars, hot-rolled	4,989		38	95,299	5.2
	Bars, cold-finished	2,960		30	81,083	3.7
	Tool steel bars	4,081		24	69,154	5.9
	Pipe and tubes	12,327		12	34,650	35.6
	Sheet and strip	1,401		17	55,503	2.5
	Other alloy steel	2,110		22	60,274	3.5
	Not reported in detail	6,969		21	15,374	45.3
770	Stainless steel	61,356	10.9	104	217,243	28.2
	Strip	2,171		18	62,153	3.5
	Sheets	23,332		47	151,457	15.4
	Bars and bar-size shapes	9,110		39	121,249	7.5
	Other stainless steel	14,322		38	132,486	10.8
	Not reported in detail	12,421		25	24,810	50.1
780	Nonferrous metals, shapes, forms, etc.	18,024	3.2	96	169,259	10.6
	Copper	1,968		30	61,914	3.2
	Aluminum	10,986		34	99,313	11.1
	Other nonferrous metals, shapes, forms, etc.	1,888		(NA)	(NA)	(NA)
	Not reported in detail	3,182		35	17,388	18.3
781	Building metalwork not elsewhere classified	2,394	0.4	17	32,261	7.4
801	Prepared iron and steel scrap	11,989	2.1	38	55,504	21.6
802	Unprepared iron and steel scrap	1,240	0.2	19	17,968	6.9
812	Second-hand merchandise	1,386	0.2	15	5,4-1	25.5
	Commodities, n.e.c.	22,198	4.0	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	3,361	0.6	49	68,022	4.9
	East North Central Division					
	All establishments (number).....683					
	Total sales ($1,000).....$670,842					
	Sales reported by commodity line, total	583,652	100.0	608	xxx	xxx
151	Paints, varnishes	778	0.1	14	34,101	2.3
450	Hardware	2,265	0.4	22	46,440	4.9
460	Plumbing, heating equipment, supplies	9,663	1.7	30	55,723	17.3
501	Garden machinery and equipment	760	0.1	4	16,412	4.6
510	Farm, dairy machinery	625	0.1	4	5,135	12.2
540	Metalworking machinery, equipment (except welding)	3,134	0.5	23	126,976	2.5
560	Special industry machinery, equipment	1,532	0.3	8	4,936	31.0
570	Industrial equipment, supplies	4,226	0.7	25	58,145	7.3
	Abrasives, abrasive materials	1,104		11	41,030	2.7
	Industrial leather, belting, packing	18		4	12,496	0.1
	Mechanical rubber goods	965		11	32,472	3.0
	Rope, cordage, twine	538		6	14,894	3.6
	Valves, fittings (exc. plumbing)	680		14	51,478	1.3
	Miscellaneous industrial equipment, supplies	921		16	42,254	2.2
710	Iron and steel products (semi-finished)	16,771	2.9	76	145,653	11.5
720	Iron and steel products (flat)	197,204	33.8	303	427,227	46.2
	Plates	26,783		104	265,078	10.1
	Strip (hot, cold-rolled)	25,319		108	264,212	9.6
	Sheets (cold-rolled)	33,083		162	279,379	11.8
	Sheets (hot-rolled)	26,969		160	287,362	9.4
	Black plate	2,481		19	56,605	4.4
	Sheets (galvanized, otherwise coated)	21,390		100	245,336	8.7
	Tin plate, terneplate	2,440		33	84,054	2.9
	Fabricated and structural plate products	8,673		34	105,378	8.2
	Other flat iron, steel products	3,450		(NA)	(NA)	(NA)
	Not reported in detail	46,616		79	64,698	72.1
730	Iron and steel wire, wire products	20,735	3.6	112	224,344	9.2
	Plain wire	2,062		28	57,240	3.6
	Galvanized and other coated wire	1,132		14	35,781	3.2
	Nails and staples	4,350		31	46,135	9.4
	Barb and twisted wire	189		9	11,404	1.7
	Woven and welded wire fence, fence posts	2,952		12	12,715	23.2
	Wire rope and strand	4,530		27	36,281	12.5
	Bale ties	442		9	10,341	4.3
	Reinforcement mesh	2,187		31	143,067	1.5
	Not reported in detail	2,891		27	16,412	17.6
740	Iron and steel finished products, except flat, wire, etc.	127,536	21.9	230	330,171	38.6
	IRON, STEEL AND PRODUCTS DISTRIBUTORS—Con.					
	East North Central Division—Con.					
	Iron and steel finished products, except flat, wire, etc.—Con.					
	Rails, tie plates, rail joints, etc.	1,734		14	52,996	3.3
	Bars (except reinforcement bars), bar-size shapes, hot-rolled	29,234		105	250,397	11.7
	Bars, bar-size shapes, cold-finished	23,411		92	247,870	9.4
	Concrete reinforcement bars	15,262		52	174,498	8.7
	Tool steel bars	7,432		54	82,516	9.0
	Structural shapes (except bar-size shapes)	32,645		85	224,609	14.5
	Piling, bearing piles	942		6	5,116	18.4
	Steel containers	1,114		7	4,170	26.7
	Other finished products	369		(NA)	(NA)	(NA)
	Not reported in detail	15,393		66	31,538	48.8
742	Iron, steel finished products (rails, bars, structural shapes, etc.)	2,625	0.4	18	6,455	40.7
750	Iron and steel pipe, tubes	29,351	5.0	77	231,086	12.7
751	Other carbon steel products	15,116	2.6	39	164,818	9.2
760	Alloy steel	41,734	7.2	113	251,729	16.6
	Bars, hot-rolled	8,942		62	207,894	4.3
	Bars, cold-finished	5,633		52	181,380	3.1
	Tool steel bars	5,899		31	104,383	5.7
	Pipe and tubes	551		9	6,552	8.4
	Sheet and strip	1,253		11	76,835	1.6
	Other alloy steel	4,149		31	150,133	2.8
	Not reported in detail	15,307		16	17,347	88.2
770	Stainless steel	47,122	8.1	81	245,832	19.2
	Strip	4,369		18	74,787	5.8
	Sheets	20,137		41	191,561	10.5
	Bars and bar-size shapes	9,668		38	180,602	5.4
	Other stainless steel	11,080		31	170,089	6.5
	Not reported in detail	1,868		10	4,284	43.6
780	Nonferrous metals, shapes, forms, etc.	16,332	2.8	60	210,801	7.7
	Copper	791		22	61,290	1.3
	Aluminum	5,696		29	85,907	6.6
	Tin and tin base	43		4	3,752	1.1
	Precious metals	732		6	22,465	3.3
	Other nonferrous metals, shapes, forms, etc.	7,698		21	129,849	5.9
	Not reported in detail	1,372		12	13,708	10.0
781	Building metalwork not elsewhere classified	13,272	2.3	23	35,517	37.4
801	Prepared iron and steel scrap	3,180	0.5	52	97,165	3.3
802	Unprepared iron and steel scrap	854	0.1	41	67,761	1.3
812	Second-hand merchandise	1,219	0.2	10	5,061	24.1
884	Petroleum and products	866	0.1	7	6,389	13.6
	Commodities, n.e.c.	18,480	3.2	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	8,272	1.4	92	185,816	4.5
	West North Central Division					
	All establishments (number) 145					
	Total sales ($1,000).....$109,116					
	Sales reported by commodity line, total	99,440	100.0	125	xxx	xxx
450	Hardware	298	0.3	7	6,242	4.8
460	Plumbing, heating equipment, supplies	1,162	1.2	12	6,185	18.8
510	Farm, dairy machinery	1,093	1.1	6	3,698	29.6
530	General purpose industrial machinery equipment	1,162	1.2	11	9,605	12.1
540	Metalworking machinery, equipment (except welding)	371	0.4	6	18,424	2.0
550	Welding machinery, equipment, supplies	331	0.3	7	12,550	2.6
570	Industrial equipment, supplies	1,137	1.1	18	19,946	5.7
	Abrasives, abrasive materials	209		5	8,246	2.5
	Mechanical rubber goods	289		7	6,112	4.7
	Valves and fittings (except plumbing)	283		9	14,915	1.9
	Other industrial equipment, supplies	294		(NA)	(NA)	(NA)
	Not reported in detail	62		1	(D)	(D)
710	Iron and steel products (semi-finished)	3,090	3.1	16	9,396	32.9
720	Iron and steel products (flat)	17,182	17.3	47	52,895	32.5
	Plates	3,520		18	35,252	10.0
	Strip hot, cold-rolled	798		20	35,294	2.3
	Sheets (cold-rolled)	2,997		26	42,182	7.1
	Black plate	2,501		26	38,392	6.5

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	IRON, STEEL AND PRODUCTS DISTRIBUTORS—Con.					
	West North Central Division—Con.					
	Iron and steel products (flat)—Con.					
	Sheets (galvanized, otherwise coated)	2,841		27	38,047	7.5
	Fabricated and structural plate products	2,377		8	16,402	14.5
	Other iron and steel products (flat)	860		(NA)	(NA)	(NA)
	Not reported in detail	1,288		8	7,593	17.0
730	Iron and steel wire, wire products	4,153	4.2	34	46,899	8.9
	Plain wire	362		10	14,729	2.5
	Galvanized and other coated wire	108		6	11,040	1.0
	Nails and staples	298		9	9,140	3.3
	Barb and twisted wire	32		5	2,550	1.3
	Woven and welded wire fence, fence posts	301		7	7,215	4.2
	Wire rope and strand	352		5	7,993	4.4
	Bale ties	78		3	2,293	3.4
	Reinforcement mesh	593		16	34,370	1.7
	Not reported in detail	2,029		8	6,157	33.0
740	Iron and steel finished products except flat, wire, etc.	26,052	26.2	71	62,157	41.9
	Rails, tie plates, rail joints, etc.	517		5	10,052	5.1
	Bars (except reinforcement bars), bar-size shapes, hot-rolled	5,080		28	38,982	13.0
	Bars, bar-size shapes, cold-finished	2,554		18	36,635	7.0
	Concrete reinforcement bars	4,675		21	36,634	12.8
	Tool steel bars	72		6	13,876	0.5
	Structural shapes (except bar-size shapes)	5,363		24	36,993	14.5
	Other iron and steel finished products except flat, wire, etc.	2,414		(NA)	(NA)	(NA)
	Not reported in detail	5,377		19	8,983	59.9
750	Iron and steel pipe, tubes	4,748	4.8	32	43,863	10.8
751	Other carbon steel products	7,490	7.5	15	30,034	24.9
760	Alloy steel	3,536	3.6	15	26,987	13.1
770	Stainless steel	4,266	4.3	14	28,162	15.1
	Strip	166		5	14,388	1.2
	Sheets	1,958		12	26,704	7.3
	Bars and bar-size shapes	589		7	21,746	2.7
	Other stainless steel	1,553		7	23,766	6.5
780	Nonferrous metals, shapes, forms, etc.	11,105	11.2	21	33,895	32.8
781	Building metalwork not elsewhere classified	695	0.7	7	3,188	21.8
801	Prepared iron and steel scrap	160	0.2	8	10,937	1.5
812	Second-hand merchandise	386	0.4	8	3,543	10.9
	Commodities, n.e.c.	9,818	9.9	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	1,205	1.2	15	17,029	7.1
	South Atlantic Division					
	All establishments (number).....167					
	Total sales ($1,000).....$88,120					
	Sales reported by commodity line, total	74,499	100.0	127	xxx	xxx
151	Paints, varnishes	199	0.3	11	8,928	2.2
450	Hardware	2,144	2.9	15	12,064	17.8
460	Plumbing, heating equipment, supplies	1,057	1.4	17	8,389	12.6
530	General purpose industrial machinery, equipment	377	0.5	7	8,469	4.5
540	Metalworking machinery, equipment (except welding)	246	0.3	10	8,622	2.9
550	Welding machinery, equipment, supplies	142	0.2	7	8,458	1.7
570	Industrial equipment, supplies	2,053	2.8	15	13,712	15.0
710	Iron and steel products (semi-finished)	3,357	4.5	19	14,149	23.7
720	Iron and steel products (flat)	13,610	18.3	58	44,675	30.5
	Plates	1,862		21	19,799	9.4
	Strip (hot, cold-rolled)	251		16	11,947	2.1
	Sheets (cold-rolled)	1,526		16	21,071	7.2
	Sheets (hot-rolled)	700		18	14,194	4.9
	Black plate	182		4	1,864	9.8
	Sheets (galvanized, otherwise coated)	3,034		23	24,375	12.4
	Tin plate, terneplate	410		9	10,506	3.9
	Fabricated and structural plate products	1,930		11	6,828	28.3
	Other flat iron, steel products	63		(NA)	(NA)	(NA)
	Not reported in detail	3,652		22	14,239	25.6
730	Iron and steel wire, wire products	4,627	6.2	43	28,462	16.3

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	IRON, STEEL AND PRODUCTS DISTRIBUTORS—Con.					
	South Atlantic Division—Con.					
	Iron and steel wire, wire products—Con.					
	Galvanized and other coated wire	144		8	5,092	2.8
	Nails and staples	1,477		13	8,648	17.1
	Barb and twisted wire	309		7	3,122	9.9
	Woven and welded wire fence, fence posts	839		10	4,104	20.4
	Wire rope and strand	488		7	3,247	15.0
	Reinforcement mesh	389		18	8,379	4.6
	Other iron and steel wire products	196		(NA)	(NA)	(NA)
	Not reported in detail	785		6	6,011	13.1
740	Iron and steel finished products except flat, wire, pipe and tubes	23,910	32.1	65	50,178	47.7
	Bars (exc. reinforcement bars), bar-size shapes, hot-rolled	4,285		30	27,269	15.7
	Bars, bar-size shapes, cold-finished	1,506		16	18,914	8.0
	Concrete reinforcement bars	7,598		28	24,793	30.6
	Tool steel bars	319		7	9,225	3.5
	Structural shapes (exc. bar-size shapes)	3,294		27	24,442	13.5
	Other iron and steel finished products except flat, wire, etc.	3,880		(NA)	(NA)	(NA)
	Not reported in detail	3,028		17	5,306	57.1
750	Iron and steel pipe, tubes	1,624	2.2	29	23,042	7.0
751	Other carbon steel products	2,982	4.0	10	6,491	45.9
760	Alloy steel	1,464	2.0	12	13,706	10.7
	Bars, hot-rolled	175		5	5,399	3.2
	Bars, cold-finished	190		7	7,138	2.7
	Tool steel bars	355		7	8,587	4.1
	Other alloy steel	87		(NA)	(NA)	(NA)
	Not reported in detail	657		1	(D)	(D)
770	Stainless steel	5,114	6.9	19	20,011	25.6
	Strip	75		6	7,998	0.9
	Sheets	2,752		13	17,196	16.0
	Bars and bar-size shapes	756		10	12,299	6.1
	Other stainless steel	1,194		7	9,506	12.6
	Not reported in detail	337		2	(D)	(D)
780	Nonferrous metals, shapes, forms, etc.	2,220	3.0	24	19,583	11.3
	Copper	528		7	9,824	5.4
	Aluminum	1,362		9	13,192	10.3
	Other nonferrous metals, shapes, forms, etc.	48		(NA)	(NA)	(NA)
	Not reported in detail	282		10	2,490	11.3
781	Building metalwork not elsewhere classified	2,345	3.1	12	8,300	28.3
801	Prepared iron and steel scrap	453	0.6	10	4,217	10.7
812	Second-hand merchandise	118	0.2	8	802	14.7
	Commodities, n.e.c.	5,489	7.4	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	968	1.3	8	11,174	8.7
	East South Central Division					
	All establishments (number).....66					
	Total sales ($1,000).....$54,884					
	Sales reported by commodity line, total	45,227	100.0	60	xxx	xxx
151	Paints, varnishes	93	0.2	4	3,160	2.9
450	Hardware	712	1.6	6	7,842	9.1
460	Plumbing, heating equipment, supplies	740	1.6	12	8,105	9.1
530	General purpose industrial machinery, equipment	331	0.7	6	2,559	12.9
540	Metalworking machinery, equipment (except welding)	82	0.2	6	4,225	1.9
550	Welding machinery, equipment, supplies	98	0.2	8	6,616	1.5
560	Special industry machinery, equipment	361	0.8	5	1,748	20.7
570	Industrial equipment, supplies	1,129	2.5	11	8,830	12.8
	Abrasives, abrasive materials	116		5	3,627	3.2
	Mechanical rubber goods	91		4	4,667	1.9
	Rope, cordage, twine	127		6	3,948	3.2
	Valves and fittings (exc. plumbing)	253		8	7,726	3.3
	Other industrial equipment, supplies	434		(NA)	(NA)	(NA)
	Not reported in detail	108		1	(D)	(D)
710	Iron and steel products (semi-finished)	357	0.8	4	4,641	7.7
720	Iron and steel products (flat)	10,257	22.7	36	31,209	32.9
	Plates	2,049		12	15,972	12.8

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	IRON, STEEL AND PRODUCTS DISTRIBUTORS—Con.					
	East South Central Division—Con.					
	Iron and steel products (flat)—Con.					
	Strip (hot, cold-rolled)	461		13	17,604	2.6
	Sheets (cold-rolled)	614		10	14,958	4.1
	Sheets (hot-rolled)	847		13	18,217	4.6
	Sheets (galvanized, otherwise coated)	1,066		12	16,767	6.4
	Other iron and steel products (flat)	510		(NA)	(NA)	(NA)
	Not reported in detail	4,710		20	12,297	38.3
730	Iron and steel wire, wire products	3,179	7.0	21	22,710	14.0
	Galvanized and other coated wire	61		5	10,013	0.6
	Nails and staples	926		8	11,823	7.8
	Barb and twisted wire	418		5	10,013	4.2
	Woven and welded wire fence, fence posts	492		6	1,054	46.7
	Wire rope and strand	529		5	6,624	8.0
	Reinforcement mesh	143		6	12,069	1.2
	Other iron and steel wire, wire products	47		(NA)	(NA)	(NA)
	Not reported in detail	563		8	4,982	11.3
740	Iron and steel finished products except flat, wire, etc.	13,864	30.7	31	26,953	51.4
	Rails, tie plates, rail joints, etc.	532		5	2,980	17.9
	Bars (exc. reinforcement bars), bar-size shapes, hot-rolled	5,619		19	23,570	23.8
	Bars, bar-size shapes, cold-finished	926		9	16,303	5.7
	Concrete reinforcement bars	1,208		13	15,075	8.0
	Tool steel bars	207		4	9,086	2.3
	Structural shapes (exc. bar-size shapes)	3,675		16	22,362	16.4
	Other finished products	823		(NA)	(NA)	(NA)
	Not reported in detail	874		8	2,926	29.9
750	Iron and steel pipe, tubes	2,740	6.1	22	24,172	11.3
751	Other carbon steel products	113	0.2	4	2,920	3.9
760	Alloy steel	170	0.4	7	7,530	2.3
770	Stainless steel	923	2.0	4	4,939	18.7
780	Nonferrous metals, shapes, forms, etc.	310	0.7	9	7,265	4.3
	Commodities, n.e.c.	9,625	21.3	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	143	0.3	5	7,109	2.0
	West South Central Division					
	All establishments (number).....302					
	Total sales ($1,000).....$230,622					
	Sales reported by commodity line, total	183,814	100.0	255	xxx	xxx
450	Hardware	1,404	0.8	14	26,174	5.4
460	Plumbing, heating equipment, supplies	2,189	1.2	11	10,302	21.2
530	General purpose industrial machinery, equipment	305	0.2	10	7,722	3.9
	Compressors, pumps	124		6	6,010	2.1
	Other general purpose industrial machinery, equipment	117		(NA)	(NA)	(NA)
	Not reported in detail	64		4	1,712	3.7
560	Special industry machinery, equipment	6,903	3.8	25	24,418	28.3
570	Industrial equipment, supplies	4,989	2.7	31	27,207	18.3
	Mechanical rubber goods	351		6	6,122	5.7
	Rope, cordage, twine	91		6	6,358	1.4
	Valves and fittings (exc. plumbing)	3,116		19	17,096	18.2
	Other miscellaneous industrial equipment, supplies	1,289		(NA)	(NA)	(NA)
	Not reported in detail	143		1	(D)	(D)
710	Iron and steel products (semi-finished)	9,046	4.9	26	38,394	23.6
720	Iron and steel products (flat)	24,952	13.6	71	71,001	35.1
	Plates	5,182		37	36,592	14.2
	Strip (hot, cold-rolled)	459		17	17,028	2.7
	Sheets (cold-rolled)	1,113		16	31,349	3.6
	Sheets (hot-rolled)	2,392		36	46,718	5.1
	Black plate	218		5	12,530	1.7
	Sheets (galvanized, otherwise coated)	6,748		23	37,387	18.0
	Other iron and steel products (flat)	2,873		(NA)	(NA)	(NA)
	Not reported in detail	5,787		23	18,639	31.0
730	Iron and steel wire, wire products	10,558	5.7	71	71,106	14.8
	Plain wire	333		16	26,332	1.3
	Galvanized and other coated wire	183		11	19,011	1.0
	IRON, STEEL AND PRODUCTS DISTRIBUTORS—Con.					
	West South Central Division—Con.					
	Iron and steel wire, wire products—Con.					
	Nails and staples	1,701		17	25,855	6.6
	Barb and twisted wire	378		10	18,359	2.1
	Woven and welded wire fence, fence posts	1,641		18	22,709	7.2
	Wire rope and strand	3,436		15	16,790	20.5
	Bale ties	42		7	12,731	0.3
	Reinforcement mesh	924		21	24,056	3.8
	Not reported in detail	1,920		24	23,053	8.3
740	Iron and steel finished products except flat, wire, etc.	28,830	15.7	78	83,301	34.6
	Rails, tie plates, rail joints, etc.	898		5	10,947	8.2
	Bars (exc. reinforcement bars), bar-size shapes, hot-rolled	5,293		35	38,569	13.7
	Bars, bar-size shapes, cold-finished	1,461		25	33,697	4.3
	Concrete reinforcement bars	3,248		29	34,885	9.3
	Tool steel bars	91		5	10,071	0.9
	Structural shapes (exc. bar-size shapes)	5,592		34	33,351	16.8
	Piling, bearing piles	551		4	8,827	6.2
	Steel containers	725		4	2,454	29.5
	Other iron and steel finished products, except flat, wire, etc.	65		(NA)	(NA)	(NA)
	Not reported in detail	10,906		26	36,420	29.9
750	Iron and steel pipe, tubes	57,840	31.5	133	126,577	45.7
751	Other carbon steel products	4,266	2.3	20	21,324	20.0
760	Alloy steel	8,461	4.6	24	31,118	27.2
	Bars, hot-rolled	1,244		12	18,206	6.8
	Bars, cold-finished	832		10	12,891	6.5
	Tool steel bars	198		4	8,897	2.2
	Pipe and tubes	2,641		8	12,536	21.1
	Other alloy steel	320		(NA)	(NA)	(NA)
	Not reported in detail	3,226		5	7,817	41.3
770	Stainless steel	3,362	1.8	12	15,324	21.9
	Strip	294		5	10,147	2.9
	Sheets	932		9	13,086	7.1
	Bars and bar-size shapes	912		8	12,340	7.4
	Other stainless steel	1,213		6	5,300	22.9
	Not reported in detail	11		1	(D)	(D)
780	Nonferrous metals, shapes, forms, etc.	4,692	2.6	31	40,926	11.5
	Copper	806		14	12,230	6.6
	Aluminum	855		10	11,228	7.6
	Tin and tin base	978		4	15,303	6.4
	Other nonferrous metals	546		8	14,163	3.9
	Not reported in detail	1,507		12	6,324	23.8
781	Building metalwork not elsewhere classified	1,402	0.8	4	9,135	15.3
801	Prepared iron and steel scrap	835	0.5	15	10,336	8.1
812	Second-hand merchandise	815	0.4	12	2,724	29.9
	Commodities, n.e.c.	11,995	6.5	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	970	0.5	16	15,688	6.2
	Mountain Division					
	All establishments (number).....75					
	Total sales ($1,000).....$34,968					
	Sales reported by commodity line, total	27,499	100.0	62	xxx	xxx
460	Plumbing, heating equipment, supplies	50	0.2	4	847	5.9
530	General purpose industrial machinery, equipment	215	0.8	5	2,038	10.5
550	Welding machinery, equipment, supplies	115	0.4	4	1,279	9.0
560	Special industry machinery, equipment	730	2.7	7	4,595	15.9
570	Industrial equipment, supplies	1,393	5.1	10	6,969	20.0
710	Iron and steel products (semi-finished)	1,230	4.5	5	3,600	34.2
720	Iron and steel products (flat)	3,018	11.0	17	10,114	29.8
	Plates	501		8	6,006	8.3
	Strip (hot, cold-rolled)	75		7	4,466	1.7
	Sheets (hot-rolled)	291		7	4,925	5.9
	Sheets (galvanized, otherwise coated)	429		8	5,945	7.2
	Fabricated and structural plate products	660		4	3,379	19.5
	Other iron and steel products (flat)	137		(NA)	(NA)	(NA)
	Not reported in detail	925		8	4,088	22.6

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS: 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	IRON, STEEL AND PRODUCTS DISTRIBUTORS—Con.					
	Mountain Division—Con.					
730	Iron and steel wire, wire products....	3,314	12.0	20	10,849	30.5
	Plain wire.....	78		7	5,930	1.3
	Galvanized and other coated wire...	43		4	2,632	1.6
	Nails and staples.....	466		7	4,940	9.4
	Barb and twisted wire.....	85		5	4,453	1.9
	Woven and welded wire fence, fence posts.....	1,440		12	6,199	23.2
	Wire rope and strand.....	809		6	3,018	26.8
	Bale ties.....	52		4	2,632	2.0
	Reinforcement mesh.....	139		8	7,470	1.9
	Not reported in detail.....	202		4	1,728	11.7
740	Iron and steel finished products except flat, wire, etc.....	4,014	14.6	19	9,787	41.0
	Rails, tie plates, rail joints, etc.....	22		3	2,613	0.8
	Bars (exc. reinforcement bars), bar-size shapes, hot-rolled.....	755		11	7,087	10.7
	Bars, bar-size shapes, cold-finished.....	634		7	5,276	12.0
	Concrete reinforcement bars.....	501		9	6,507	7.7
	Structural shapes (exc. bar-size shapes)...	1,182		10	7,071	16.7
	Other iron and steel finished products except flat, wire, etc.....	395		(NA)	(NA)	(NA)
	Not reported in detail.....	525		5	2,039	25.7
750	Iron and steel pipe, tubes.....	8,276	30.1	27	20,329	40.7
751	Other carbon steel products.....	158	0.6	5	1,389	11.4
760	Alloy steel.....	42	0.2	3	3,757	1.1
770	Stainless steel.....	260	0.9	4	2,196	11.8
	Commodities, n.e.c.....	4,526	16.4	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	158	0.6	11	4,307	3.7
	Pacific Division					
	All establishments (number).....346					
	Total sales ($1,000).....$272,567					
	Sales reported by commodity line, total.....	255,919	100.0	314	xxx	xxx
450	Hardware.....	4,407	1.7	33	41,685	10.6
460	Plumbing, heating equipment, supplies.	1,499	0.6	18	17,799	8.4
530	General purpose industrial machinery, equipment.....	1,654	0.6	23	16,759	9.9
540	Metalworking machinery, equipment (except welding).....	581	0.2	19	35,574	1.6
550	Welding machinery, equipment, supplies	668	0.3	17	23,518	2.8
560	Special industry machinery, equipment.	3,173	1.2	15	23,807	13.3
	Oil well, oil refining machinery, equipment.....	2,474		8	9,478	26.1
	Other special industry machinery, equipment.....	452		(NA)	(NA)	(NA)
	Not reported in detail.....	247		1	(D)	(D)
570	Industrial equipment, supplies.....	6,582	2.6	51	65,643	10.0
	Abrasives, abrasive materials.....	168		10	24,033	0.7
	Industrial leather, belting, packing.....	16		4	6,804	0.2
	Mechanical rubber goods.....	367		11	14,352	2.6
	Rope, cordage, twine.....	251		14	14,425	1.7
	Valves and fittings (exc. plumbing)	2,572		22	32,842	7.8
	Other industrial equipment, supplies.....	1,483		(NA)	(NA)	(NA)
	Not reported in detail.....	1,725		8	6,747	25.6
710	Iron and steel products (semi-finished).....	6,385	2.5	46	54,943	11.6
720	Iron and steel products (flat).....	55,813	21.8	125	155,696	35.8
	Plates.....	10,604		58	102,351	10.4
	Strip (hot, cold-rolled).....	2,208		50	87,981	2.5
	Sheets (cold-rolled).....	6,141		57	103,712	5.9
	Sheets (hot-rolled).....	8,533		64	114,311	7.5
	Black plate.....	1,440		11	11,075	13.0
	Sheets (galvanized, otherwise coated).....	8,574		57	98,779	8.7
	Tin plate, terneplate.....	4,012		9	19,831	20.2
	Fabricated and structural plate products.....	3,289		14	38,460	8.6
	Other flat iron, steel products....	581		(NA)	(NA)	(NA)
	Not reported in detail.....	10,431		35	21,656	48.2
730	Iron and steel wire, wire products....	18,344	[illegible].2	95	93,152	19.7
	Plain wire.....	1,260		17	36,661	3.4
	Galvanized and other coated wire...	532		21	29,502	1.8
	Nails and staples.....	3,372		23	32,472	10.4
	Barb and twisted wi...	378		11	25,410	1.5
	IRON, STEEL AND PRODUCTS DISTRIBUTORS—Con.					
	Pacific Division—Con.					
	Iron and steel wire, wire products—Con.					
	Woven and welded wire fence, fence posts.....	1,410		12	27,134	5.2
	Wire rope and strand.....	2,909		15	12,405	23.5
	Bale ties.....	512		9	15,526	3.3
	Reinforcement mesh.....	2,278		25	46,276	4.9
	Not reported in detail.....	5,693		44	19,933	28.6
740	Iron and steel finished products except flat, wire, etc.....	48,880	19.1	130	140,132	34.9
	Rails, tie plates, rail joints, etc.....	1,543		15	24,307	6.3
	Bars (exc. reinforcement bars), bar-size shapes, hot-rolled.....	11,729		62	104,723	11.2
	Bars, bar-size shapes, cold-finished.....	5,249		50	93,492	5.6
	Concrete reinforcement bars.....	7,704		48	87,653	8.8
	Tool steel bars.....	1,336		16	35,143	3.8
	Structural shapes (exc. bar-size shapes).....	13,144		61	99,660	13.2
	Piling, bearing piles.....	293		8	7,606	3.9
	Steel containers.....	454		7	2,246	20.2
	Other finished products.....	618		(NA)	(NA)	(NA)
	Not reported in detail.....	6,810		39	13,892	49.0
750	Iron and steel pipe, tubes.....	32,274	12.6	86	132,180	24.4
751	Other carbon steel products.....	4,840	1.9	30	64,128	7.5
760	Alloy steel.....	24,758	9.7	59	117,915	21.0
	Bars, hot-rolled.....	4,405		32	78,443	5.6
	Bars, cold-finished.....	3,356		27	68,569	4.9
	Tool steel bars.....	2,217		18	48,509	4.6
	Pipe and tubes.....	10,621		8	44,601	23.8
	Sheet and strip.....	579		11	34,732	1.7
	Other alloy steel.....	1,094		14	46,649	2.3
	Not reported in detail.....	2,486		10	5,778	43.0
770	Stainless steel.....	21,244	8.3	43	89,663	23.7
	Strip.....	1,115		8	19,242	5.8
	Sheets.....	7,322		21	64,870	11.3
	Bars and bar-size shapes.....	3,412		20	60,775	5.6
	Other stainless steel.....	7,618		21	47,390	16.1
	Not reported in detail.....	1,777		5	3,816	46.6
780	Nonferrous metals, shapes, forms, etc.	5,724	2.2	49	95,234	6.0
	Copper.....	368		13	14,119	2.6
	Aluminum.....	4,391		22	57,116	7.7
	Other nonferrous metals, shapes, forms, etc.....	595		(NA)	(NA)	(NA)
	Not reported in detail.....	370		14	6,251	5.9
781	Building metalwork not elsewhere classified.....	2,457	1.0	10	6,915	35.5
801	Prepared iron and steel scrap.....	473	0.2	18	22,974	2.1
802	Unprepared iron and steel scrap.....	263	0.1	12	8,247	3.2
812	Second-hand merchandise.....	1,295	0.5	14	6,495	19.9
	Commodities, n.e.c.....	11,219	4.4	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	3,386	1.3	54	72,593	4.7
	NONFERROUS METALS DISTRIBUTORS					
	New England Division					
	All establishments (number).....40					
	Total sales ($1,000).....$33,293					
	Sales reported by commodity line, total.....	32,196	100.0	37	xxx	xxx
720	Iron and steel products (flat).....	728	2.3	4	8,141	8.9
770	Stainless steel.....	952	3.0	5	13,229	7.2
780	Nonferrous metals, shapes, forms, etc.	27,957	86.8	37	32,196	86.8
	Copper.....	7,034		14	20,938	33.6
	Aluminum.....	7,591		20	20,214	37.6
	Tin and tin base.....	1,168		5	3,829	30.5
	Other nonferrous metals, shapes, forms, etc.....	5,511		(NA)	(NA)	(NA)
	Not reported in detail.....	6,653		11	8,543	77.9
801	Prepared iron and steel scrap.....	51	0.2	5	3,498	1.5
	Commodities, n.e.c, including labor, service and rental receipts.....	2,508	7.8	(NA)	(NA)	(NA)
	Middle Atlantic Division					
	All establishments (number).....245					
	Total sales ($1,000).....$915,424					

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	NONFERROUS METALS DISTRIBUTORS—Con.					
	Middle Atlantic Division—Con.					
	Sales reported by commodity line, total	728,118	100.0	224	xxx	xxx
450	Hardware	907	0.1	8	39,986	2.3
550	Welding machinery, equipment, supplies	3,038	0.4	6	55,762	5.4
570	Industrial equipment, supplies	2,842	0.4	15	178,236	1.6
	Valves and fittings (except plumbing)	1,648		7	55,882	2.9
	Other industrial equipment, supplies	1,160		(NA)	(NA)	(NA)
	Not reported in detail	34		3	1,025	3.3
704	Metallic ores, concentrates	66,092	9.1	4	201,039	32.9
720	Iron and steel products (flat)	2,657	0.4	14	136,221	2.0
	Plates	177		4	2,001	8.8
	Strip (hot, cold-rolled)	410		5	8,347	4.9
	Sheets (cold-rolled)	543		5	28,678	1.9
	Sheets (hot-rolled)	278		4	8,238	3.4
	Sheets (galvanized, otherwise coated)	455		5	9,870	4.6
	Other iron and steel products (flat)	303		(NA)	(NA)	(NA)
	Not reported in detail	491		2	(D)	(D)
740	Iron and steel finished products except flat, wire, etc	2,382	0.3	10	158,576	1.5
760	Alloy steel	1,028	0.1	5	33,832	3.0
770	Stainless steel	5,416	0.7	17	176,556	3.1
	Strip	483		4	19,292	2.5
	Sheets	2,516		11	55,345	4.5
	Bars and bar-size shapes	726		9	44,853	1.6
	Other stainless steel	1,610		11	68,942	2.3
	Not reported in detail	81		1	(D)	(D)
780	Nonferrous metals, shapes, forms, etc.	617,081	84.8	224	728,118	84.8
	Copper	153,837		84	369,264	41.7
	Aluminum	122,947		91	255,742	48.1
	Tin and tin base	86,403		26	203,161	42.5
	Precious metals	22,399		15	95,227	23.5
	Other nonferrous metals	160,230		75	383,055	41.8
	Not reported in detail	71,265		67	82,316	86.6
	Commodities, n.e.c., including labor, service and rental receipts	26,675	3.7	(NA)	(NA)	(NA)
	East North Central Division					
	All establishments (number).....109					
	Total sales ($1,000).....$111,892					
	Sales reported by commodity line, total	108,917	100.0	100	xxx	xxx
450	Hardware	1,000	0.9	7	22,029	4.5
460	Plumbing, heating equipment, supplies	878	0.8	5	3,650	24.1
550	Welding machinery, equipment, supplies	1,535	1.4	8	66,655	2.3
570	Industrial equipment, supplies	2,129	2.0	10	55,673	3.8
720	Iron and steel products (flat)	6,253	5.7	15	69,087	9.1
730	Iron and steel wire, wire products	1,287	1.2	7	51,772	2.5
740	Iron and steel finished products except flat, wire, etc	6,707	6.2	9	53,979	12.4
750	Iron and steel pipe, tubes	3,950	3.6	10	62,456	6.3
751	Other carbon steel products	1,470	1.3	5	35,285	4.2
760	Alloy steel	819	0.8	7	42,551	1.9
770	Stainless steel	3,825	3.5	17	69,567	5.5
780	Nonferrous metals, shapes, forms, etc.	75,284	69.1	100	108,917	69.1
	Copper	11,690		31	90,210	13.0
	Aluminum	22,532		50	98,285	22.9
	Tin and tin base	622		9	10,684	5.8
	Precious metals	2,009		9	53,631	3.7
	Other nonferrous metals	26,147		31	84,618	30.9
	Not reported in detail	12,284		34	21,593	56.9
801	Prepared iron and steel scrap	534	0.5	5	2,457	21.7
802	Unprepared iron and steel scrap	531	0.5	9	41,578	1.3
808	Other waste materials	163	0.1	4	5,765	2.8
	Commodities, n.e.c	2,350	2.2	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	202	0.2	8	26,681	0.8
	West North Central Division					
	All establishments (number).....25					
	Total sales ($1,000).....$27,488					
	Sales reported by commodity line, total	26,780	100.0	22	xxx	xxx
460	Plumbing, heating equipment, supplies	276	1.0	4	2,204	12.5
	NONFERROUS METALS DISTRIBUTORS—Con.					
	West North Central Division—Con.					
720	Iron and steel products (flat)	501	1.9	4	6,647	7.5
770	Stainless steel	2,572	9.6	6	12,940	19.9
780	Nonferrous metals, shapes, forms, etc.	19,279	72.0	22	26,780	72.0
	Copper	5,032		7	16,968	29.7
	Aluminum	5,698		10	18,073	31.5
	Other nonferrous metals, shapes, forms, etc	2,409		(NA)	(NA)	(NA)
	Not reported in detail	6,140		11	7,908	77.6
	Commodities, n.e.c., including labor, service and rental receipts	4,152	15.5	(NA)	(NA)	(NA)
	South Atlantic Division					
	All establishments (number).....26					
	Total sales ($1,000).....$24,915					
	Sales reported by commodity line, total	24,915	100.0	26	xxx	xxx
570	Industrial equipment, supplies	3,343	13.4	6	16,378	20.4
740	Iron and steel finished products except flat, wire, etc	762	3.1	4	13,791	5.5
780	Nonferrous metals, shapes, forms, etc.	16,380	65.7	26	24,915	65.7
	Copper	4,874		9	8,499	57.3
	Aluminum	2,272		14	4,380	51.9
	Other nonferrous metals, shapes, forms, etc	2,183		(NA)	(NA)	(NA)
	Not reported in detail	7,051		5	14,809	47.6
	Commodities, n.e.c	4,403	17.7	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	27	0.1	4	275	9.8
	East South Central Division					
	(Not analyzed by commodity line)					
	West South Central Division					
	All establishments (number).....23					
	Total sales ($1,000).....$24,188					
	Sales reported by commodity line, total	24,188	100.0	23	xxx	xxx
720	Iron and steel products (flat)	609	2.5	4	4,804	12.7
750	Iron and steel pipe, tubes	482	2.0	4	4,530	10.6
760	Alloy steel	930	3.8	6	18,263	5.1
770	Stainless steel	3,617	15.0	7	20,714	17.5
780	Nonferrous metals, shapes, forms, etc.	15,442	63.8	23	24,188	63.8
	Copper	1,814		8	20,966	8.7
	Aluminum	4,980		13	21,678	23.0
	Tin and tin base	141		5	14,123	1.0
	Precious metals	218		5	14,029	1.6
	Other nonferrous metals	7,207		8	20,576	35.0
	Not reported in detail	1,082		5	1,258	86.0
	Commodities, n.e.c	3,108	12.8	(NA)	(NA)	(NA)
	Mountain Division					
	(Not analyzed by commodity line)					
	Pacific Division					
	All establishments (number).....61					
	Total sales ($1,000).....$45,265					
	Sales reported by commodity line, total	40,885	100.0	52	xxx	xxx
570	Industrial equipment, supplies	151	0.4	4	1,889	8.0
720	Iron and steel products (flat)	1,050	2.6	12	12,496	8.4
	Sheets (galvanized, otherwise coated)	555		5	6,631	8.4
	Other iron and steel products (flat)	111		(NA)	(NA)	(NA)
	Not reported in detail	384		5	5,647	6.8
740	Iron and steel finished products except flat, wire, etc	289	0.7	8	5,832	5.0
770	Stainless steel	2,258	5.5	15	15,157	14.9
	Sheets	896		8	8,622	10.4
	Bars and bar-size shapes	155		5	6,276	2.5
	Other stainless steel	657		(NA)	(NA)	(NA)
	Not reported in detail	550		6	6,187	8.9
780	Nonferrous metals, shapes, forms, etc.	31,580	77.2	52	40,885	77.2
	Copper	3,643		13	14,003	26.0
	Aluminum	10,749		25	21,894	49.1
	Other nonferrous metals, shapes, forms, etc	7,022		(NA)	(NA)	(NA)
	Not reported in detail	10,166		20	12,301	82.6

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	NONFERROUS METALS DISTRIBUTORS—Con.					
	Pacific Division—Con.					
	Commodities, n.e.c., including labor, service and rental receipts	5,557	13.6	(NA)	(NA)	(NA)
	IRON, STEEL SCRAP DEALERS All Divisions (Not analyzed by commodity line)					
	WASTE MATERIALS DEALERS All Divisions (Not analyzed by commodity line)					
	AMUSEMENT, SPORTING GOODS DISTRIBUTORS					
	New England Division					
	All establishments (number).....185					
	Total sales ($1,000).....$64,575					
	Sales reported by commodity line, total	58,815	100.0	152	xxx	xxx
150	Drugs, druggist sundries	272	0.5	10	3,569	7.6
161	Fountain pens, mechanical pencils	191	0.3	13	4,972	3.8
162	Stationers', office supplies, artists' materials	323	0.5	14	5,320	6.1
164	Writing and printing paper	108	0.2	8	2,380	4.5
165	Wrapping paper and paper products	1,150	2.0	11	3,460	33.2
200	Men's, boy's clothing, furnishings (exc. shoes)	229	0.4	5	2,373	9.7
240	Dry goods, notions	175	0.3	6	2,181	8.0
301	China, glassware, crockery	140	0.2	7	2,972	4.7
302	Kitchen utensils, miscellaneous home-wares	434	0.7	13	6,227	7.0
410	Electrical appliances, radio and television sets	688	1.2	4	3,131	22.0
450	Hardware	186	0.3	7	3,441	5.4
630	Photographic goods	18,251	31.0	21	20,398	89.5
645	School equipment, supplies	73	0.1	6	1,829	4.0
890	Jewelry, silverware, trophies	164	0.3	8	4,053	4.0
900	Toys, games, athletic goods	30,036	51.1	126	36,448	82.4
	Small arms, ammunition	989		7	2,337	42.3
	Toys, games	13,043		54	18,380	71.0
	Bicycles	2,804		17	8,865	31.6
	Children's vehicles (except bicycles)	488		17	9,809	5.0
	Athletic goods	3,871		32	10,675	36.3
	Not reported in detail	8,841		36	12,200	72.5
	Commodities, n.e.c., including labor, service and rental receipts	6,395	10.9	(NA)	(NA)	(NA)
	Middle Atlantic Division					
	All establishments (number).....812					
	Total sales ($1,000).....$378,830					
	Sales reported by commodity line, total	302,475	100.0	641	xxx	xxx
150	Drugs, druggist sundries	838	0.3	23	7,780	10.8
161	Fountain pens, mechanical pencils	836	0.3	55	20,699	4.0
162	Stationers', office supplies, artists' materials	2,397	0.8	42	13,913	17.2
164	Writing and printing paper	592	0.2	35	12,991	4.6
165	Wrapping paper and paper products	489	0.2	23	5,936	8.2
200	Men's, boys' clothing, furnishings (exc. shoes)	2,164	0.7	17	14,962	14.5
210	Women's, children's clothing, accessories (exc. shoes)	1,910	0.6	17	20,068	9.5
230	Piece goods and domestics	1,038	0.3	9	8,699	11.9
240	Dry goods, notions	1,839	0.6	19	14,467	12.7
300	Furniture and fixtures	1,976	0.7	10	8,214	24.1
301	China, glassware, crockery	4,459	1.5	18	32,505	13.7
302	Kitchen utensils, miscellaneous home-wares	3,024	1.0	21	24,709	12.2
310	Floor coverings	823	0.3	4	14,887	5.5
410	Electrical appliances, radio and television sets	1,185	0.4	16	17,063	6.9
420	Electrical commercial equipment, except commercial refrigeration	347	0.1	4	2,066	16.8
450	Hardware	1,672	0.6	14	22,690	7.4
501	Garden machinery and equipment	489	0.2	4	11,022	4.4
630	Photographic goods	62,891	20.8	123	76,283	82.4
631	Other service business equipment, supplies	2,390	0.8	8	5,358	44.6
644	Other scientific, professional equipment, supplies	2,504	0.8	4	12,278	20.4
645	School equipment supplies	2,238	0.7	20	9,710	23.0
	AMUSEMENT, SPORTING GOODS DISTRIBUTORS—Con.					
	Middle Atlantic Division—Con.					
890	Jewelry, silverware, trophies	1,715	0.6	30	20,384	8.4
	Clocks, watches	290		14	13,582	2.1
	Costume jewelry	255		13	2,831	9.0
	Other jewelry, silverware, trophies	252		(NA)	(NA)	(NA)
	Not reported in detail	918		8	4,701	19.5
900	Toys, games, athletic goods	186,174	61.6	495	226,953	82.0
	Small arms, ammunition	4,424		27	18,887	23.4
	Toys, games	82,819		254	111,714	74.1
	Bicycles	23,461		52	45,849	51.2
	Children's vehicles (except bicycles)	1,790		30	30,625	5.8
	Athletic goods	27,014		108	52,944	51.0
	Not reported in detail	46,666		27	64,238	72.6
	Commodities, n.e.c., including labor, service and rental receipts	18,485	6.1	(NA)	(NA)	(NA)
	East North Central Division					
	All establishments (number).....464					
	Total sales ($1,000).....$163,033					
	Sales reported by commodity line, total	128,166	100.0	342	xxx	xxx
150	Drugs, druggist sundries	965	0.8	16	5,156	18.7
151	Paints, varnishes	183	0.1	9	5,304	3.5
161	Fountain pens, mechanical pencils	429	0.3	22	15,123	2.8
162	Stationers', office supplies, artists' materials	488	0.4	12	3,728	13.1
164	Writing and printing paper	390	0.3	9	4,187	9.3
165	Wrapping paper and paper products	117	0.1	7	2,151	5.4
200	Men's, boys' clothing, furnishings (exc. shoes)	385	0.3	18	12,098	3.2
210	Women's, children's clothing, accessories (exc. shoes)	171	0.1	11	4,344	3.9
240	Dry goods, notions	490	0.4	18	10,159	4.8
300	Furniture and fixtures	820	0.6	7	11,515	7.1
301	China, glassware, crockery	236	0.2	13	9,160	2.6
302	Kitchen utensils, miscellaneous home-wares	2,520	2.0	28	20,101	12.5
360	Automotive parts, supplies, accessories, tools and shop equipment	445	0.3	9	9,637	4.6
400	Electrical wiring supplies, construction materials	245	0.2	4	2,423	10.1
410	Electrical appliances, radio and television sets	2,290	1.8	17	18,565	12.3
450	Hardware	1,287	1.0	22	20,295	6.3
	Shelf, light hardware	559		4	4,340	12.9
	Other hardware	240		(NA)	(NA)	(NA)
	Not reported in detail	488		18	15,955	3.1
501	Garden machinery and equipment	683	0.5	8	13,573	5.0
630	Photographic goods	28,670	22.4	69	41,098	69.8
631	Other service business equipment, supplies	1,198	0.9	5	3,601	33.3
645	School equipment, supplies	275	0.2	7	1,734	15.9
885	Books, magazines, printed materials	222	0.2	8	3,092	7.2
890	Jewelry, silverware, trophies	1,781	1.4	35	18,109	9.8
	Clocks, watches	687		11	11,872	5.8
	Costume jewelry	193		13	12,242	1.6
	Silverware, plated ware	240		5	10,215	2.3
	Other jewelry, silverware, trophies	80		(NA)	(NA)	(NA)
	Not reported in detail	581		15	4,750	12.2
900	Toys, games, athletic goods	73,847	57.6	268	93,623	78.9
	Small arms, ammunition	952		15	12,223	7.8
	Toys, games	24,204		83	39,605	61.1
	Bicycles	3,481		28	21,381	16.3
	Children's vehicles (except bicycles)	465		22	18,697	2.5
	Athletic goods	14,227		68	31,066	45.8
	Not reported in detail	30,518		131	39,585	77.1
902	Luggage, saddlery, harness	517	0.4	15	11,567	4.5
	Commodities, n.e.c.	9,164	7.2	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	348	0.3	19	4,784	7.3
	West North Central Division					
	All establishments (number).....179					
	Total sales ($1,000).....$72,150					
	Sales reported by commodity line, total	51,580	100.0	133	xxx	xxx
150	Drugs, druggist sundries	245	0.4	5	3,212	7.6

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS, 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	AMUSEMENT, SPORTING GOODS DISTRIBUTORS—Con.					
	West North Central Division—Con.					
162	Stationers', office supplies, artists' materials	435	0.7	4	3,163	13.8
165	Wrapping paper and paper products	84	0.1	5	4,163	2.0
200	Men's, boys' clothing, furnishings (exc. shoes)	188	0.3	6	3,610	5.2
210	Women's, children's clothing, accessories (exc. shoes)	478	0.8	6	3,658	13.1
240	Dry goods, notions	266	0.4	4	3,059	8.7
301	China, glassware, crockery	179	0.3	6	4,732	3.8
302	Kitchen utensils, miscellaneous homewares	421	0.7	11	5,379	7.8
400	Electrical wiring supplies, construction materials	79	0.1	3	3,828	2.1
410	Electrical appliances, radio and television sets	743	1.2	4	7,409	10.0
450	Hardware	1,634	2.7	5	9,837	16.6
630	Photographic goods	4,393	7.1	12	5,144	85.4
890	Jewelry, silverware, trophies	109	0.2	10	3,891	2.8
900	Toys, games, athletic goods	46,001	74.7	120	55,555	82.8
	Small arms, ammunition	1,171		9	2,228	52.6
	Toys, games	10,549		44	14,222	74.2
	Bicycles	719		8	3,939	18.3
	Children's vehicles (except bicycles)	1,197		5	5,162	23.2
	Athletic goods	14,134		30	16,604	85.1
	Not reported in detail	18,231		40	25,415	71.7
901	Leather	133	0.2	4	1,244	10.7
	Commodities, n.e.c., including labor, service and rental receipts	6,192	10.1	(NA)	(NA)	(NA)
	South Atlantic Division					
	All establishments (number).....192					
	Total sales ($1,000).....$52,597					
	Sales reported by commodity line, total	44,396	100.0	137	xxx	xxx
150	Drugs, druggist sundries	367	0.8	6	2,547	14.4
162	Stationers', office supplies, artists' materials	434	1.0	8	2,760	15.7
240	Dry goods, notions	328	0.7	4	1,800	18.2
302	Kitchen utensils, miscellaneous homewares	657	1.5	7	3,033	21.7
450	Hardware	135	0.3	6	2,478	5.4
630	Photographic goods	7,332	16.5	32	7,682	95.4
900	Toys, games, athletic goods	31,584	71.1	100	34,925	90.4
	Small arms, ammunition	2,177		8	4,213	51.7
	Toys, games	9,946		44	14,609	68.1
	Bicycles	1,992		14	7,168	27.8
	Children's vehicles (except bicycles)	185		10	4,763	3.9
	Athletic goods	5,782		27	10,879	53.1
	Not reported in detail	11,502		21	14,052	81.9
	Commodities, n.e.c., including labor, service and rental receipts	3,559	8.0	(NA)	(NA)	(NA)
	East South Central Division					
	All establishments (number).....78					
	Total sales ($1,000).....$20,346					
	Sales reported by commodity line, total	15,886	100.0	52	xxx	xxx
150	Drugs, druggist sundries	196	1.2	5	1,406	13.9
164	Writing and printing paper	250	1.6	4	1,032	24.2
630	Photographic goods	2,214	13.9	9	7,591	29.2
900	Toys, games, athletic goods	10,721	67.5	41	13,671	78.4
	Toys, games	2,405		14	8,013	30.0
	Other toys, games, athletic goods	7,024		(NA)	(NA)	(NA)
	Not reported in detail	1,292		14	2,267	57.0
	Commodities, n.e.c., including labor, service and rental receipts	2,505	15.8	(NA)	(NA)	(NA)
	West South Central Division					
	All establishments (number).....156					
	Total sales ($1,000).....$45,266					
	Sales reported by commodity line, total	39,878	100.0	122	xxx	xxx
150	Drugs, druggist sundries	189	0.5	6	2,190	8.6
161	Fountain pens, mechanical pencils	90	0.2	5	1,367	6.6
162	Stationers', office supplies, artists' materials	40	0.1	5	878	4.6
	AMUSEMENT, SPORTING GOODS DISTRIBUTORS—Con.					
	West South Central Division—Con.					
240	Dry goods, notions	563	1.4	8	4,190	13.4
302	Kitchen utensils, miscellaneous homewares	1,317	3.3	11	9,422	14.0
410	Electrical appliances, radio and television sets	580	1.5	6	4,116	14.1
450	Hardware	352	0.9	11	5,943	5.9
470	Air-conditioning equipment	372	0.9	5	3,285	11.3
501	Garden machinery and equipment	97	0.2	5	4,425	2.2
630	Photographic goods	6,835	17.1	21	7,146	95.6
890	Jewelry, silverware, trophies	146	0.4	7	1,495	9.8
900	Toys, games, athletic goods	24,838	62.3	96	34,223	72.6
	Small arms, ammunition	1,616		10	8,282	19.5
	Toys, games	8,194		48	14,550	56.3
	Bicycles	1,193		12	8,226	14.5
	Children's vehicles (except bicycles)	332		11	8,632	3.8
	Athletic goods	7,643		23	12,587	60.7
	Not reported in detail	5,860		6	11,747	49.9
	Commodities, n.e.c.	4,340	10.9	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	119	0.3	5	1,014	11.7
	Mountain Division					
	All establishments (number).....75					
	Total sales ($1,000).....$16,204					
	Sales reported by commodity line, total	14,322	100.0	56	xxx	xxx
161	Fountain pens, mechanical pencils	66	0.5	5	1,397	4.7
302	Kitchen utensils, miscellaneous homewares	224	1.6	9	3,297	6.8
360	Automotive parts, supplies, etc.	112	0.8	4	1,217	9.2
400	Electrical wiring supplies, construction materials	57	0.4	4	1,592	3.6
410	Electrical appliances, radio and television sets	195	1.4	6	2,334	8.4
450	Hardware	194	1.4	5	1,701	11.4
630	Photographic goods	3,485	24.3	11	3,614	96.4
890	Jewelry, silverware, trophies	122	0.9	5	1,176	10.4
900	Toys, games, athletic goods	8,186	57.2	42	10,442	78.4
	Small arms, ammunition	1,061		4	1,401	75.7
	Toys, games	2,103		13	2,891	72.7
	Bicycles	387		7	2,197	17.6
	Children's vehicles (except bicycles)	57		7	2,297	2.5
	Athletic goods	2,719		16	5,489	49.5
	Not reported in detail	1,859		17	3,291	56.5
	Commodities, n.e.c.	1,647	11.5	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	34	0.2	5	611	5.6
	Pacific Division					
	All establishments (number).....373					
	Total sales ($1,000).....$139,710					
	Sales reported by commodity line, total	123,250	100.0	291	xxx	xxx
150	Drugs, druggist sundries	249	0.2	7	3,743	6.7
161	Fountain pens, mechanical pencils	143	0.1	9	4,181	3.4
162	Stationers', office supplies, artists' materials	622	0.5	11	5,474	11.4
210	Women's, children's clothing, accessories (exc. shoes)	285	0.2	9	7,801	3.7
240	Dry goods, notions	887	0.7	8	5,887	15.1
301	China, glassware, crockery	201	0.2	4	3,381	5.9
302	Kitchen utensils, miscellaneous homewares	2,445	2.0	15	13,213	18.5
360	Automotive parts, supplies, etc.	571	0.5	6	6,436	8.9
400	Electrical wiring supplies, construction materials	489	0.4	6	7,561	6.5
410	Electrical appliances, radio and television sets	829	0.7	9	8,406	9.9
450	Hardware	2,260	1.8	13	13,442	16.8
460	Plumbing, heating equipment, supplies	440	0.4	7	8,607	5.1
501	Garden machinery and equipment	744	0.6	7	10,013	7.4
570	Industrial equipment, supplies	2,969	2.4	12	11,776	25.2
630	Photographic goods	23,188	18.8	59	24,532	94.5
631	Other service business equipment, supplies	476	0.4	6	2,313	20.6
645	School supplies, equipment	75	0.1	5	911	8.2
651	Indicating, recording, controlling instruments, accessories	333	0.3	4	5,774	5.8
730	Iron and steel wire, wire products	244	0.2	4	3,977	6.1
890	Jewelry, silverware, trophies	235	0.2	7	5,820	4.[illegible]

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	AMUSEMENT, SPORTING GOODS DISTRIBUTORS—Con.					
	Pacific Division—Con.					
900	Toys, games, athletic goods	76,607	62.2	221	97,005	79.0
	Small arms, ammunition	3,972		10	10,467	37.9
	Toys, games	31,381		92	41,096	76.4
	Bicycles	5,123		17	17,531	29.2
	Children's vehicles (except bicycles)	621		14	14,966	4.1
	Athletic goods	14,929		65	33,541	44.5
	Not reported in detail	20,581		73	34,478	59.7
	Commodities, n.e.c.	8,824	7.2	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	134	0.1	10	7,347	1.8
	BOOKS, MAGAZINE, NEWSPAPER WHOLESALERS					
	New England Division					
	All establishments (number)....152 Total sales ($1,000).....$58,505 Sales reported by commodity line, total	50,166	100.0	120	xxx	xxx
162	Stationers', office supplies, artists' materials	79	0.2	7	1,760	4.5
165	Wrapping paper and paper products	94	0.2	4	724	13.0
885	Books, magazines, printed materials	48,932	97.5	120	50,166	97.5
900	Toys, games, athletic goods	397	0.8	11	3,381	11.7
	Commodities, n.e.c.	471	0.9	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	193	0.4	5	2,743	7.0
	Middle Atlantic Division					
	All establishments (number)....508 Total sales ($1,000).....$254,364 Sales reported by commodity line, total	233,193	100.0	400	xxx	xxx
162	Stationers', office supplies, artists' materials	4,211	1.8	13	16,093	26.2
164	Writing and printing paper	314	0.1	9	2,632	11.9
885	Books, magazines, printed materials	226,144	97.0	400	233,193	97.0
	Commodities, n.e.c., including labor, service and rental receipts	2,524	1.1	(NA)	(NA)	(NA)
	East North Central Division					
	All establishments (number)...390 Total sales ($1,000).....$159,764 Sales reported by commodity line, total	120,074	100.0	305	xxx	xxx
161	Fountain pens, mechanical pencils	676	0.6	8	21,262	3.2
162	Stationers', office supplies, artists' materials	926	0.8	9	20,738	4.5
164	Writing and printing paper	1,592	1.3	10	21,047	7.6
300	Furniture and fixtures	173	0.1	5	20,357	0.8
645	School equipment, supplies	509	0.4	4	20,550	2.5
885	Books, magazines, printed materials	101,193	84.3	305	120,074	84.3
890	Jewelry, silverware, trophies	2,655	2.2	4	22,770	11.7
900	Toys, games, athletic goods	4,627	3.9	6	20,474	22.6
	Commodities, n.e.c., including labor, service and rental receipts	7,723	6.4	(NA)	(NA)	(NA)
	West North Central Division					
	All establishments (number).....147 Total sales ($1,000).....$30,510 Sales reported by commodity line, total	27,771	100.0	113	xxx	xxx
885	Books, magazines, printed materials	27,551	99.2	113	27,771	99.2
	Commodities, n.e.c., including labor, service and rental receipts	220	0.8	(NA)	(NA)	(NA)
	South Atlantic Division					
	All establishments (number)....199 Total sales ($1,000).....$58,095 Sales reported by commodity line, total	50,858	100.0	158	xxx	xxx
164	Writing and printing paper	466	0.9	5	3,272	14.2
885	Books, magazines, printed materials	39,713	78.1	158	50,858	78.1
900	Toys, games, athletic goods	208	0.4	7	1,379	15.1
	Commodities, n.e.c.	9,796	19.3	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	675	1.3	5	10,568	6.4
	East South Central Division					
	All establishments (number).....57 Total sales ($1,000).....$18,926 Sales reported by commodity line, total	1[illegible],318	1[illegible].0	51	xxx	xxx
	BOOKS, MAGAZINE, NEWSPAPER WHOLESALERS—Con.					
	East South Central Division—Con.					
885	Books, magazines, printed materials	17,371	94.8	51	18,318	94.8
	Commodities, n.e.c., including labor, service and rental receipts	947	5.2	(NA)	(NA)	(NA)
	West South Central Division					
	All establishments (number).....131 Total sales ($1,000).....$30,408 Sales reported by commodity line, total	28,875	100.0	103	xxx	xxx
885	Books, magazines, printed materials	28,595	99.0	103	28,875	99.0
	Commodities, [illegible]	280	1.0	(NA)	(NA)	(NA)
	Mountain Division					
	All establishments (number).....71 Total sales ($1,000).....$16,108 Sales reported by commodity line, total	12,820	100.0	60	xxx	xxx
885	Books, magazines, printed materials	12,5[illegible]	97.8	60	12,820	97.8
	Commodities, n.e.c., including labor, service and rental receipts	280	2.2	(NA)	(NA)	(NA)
	Pacific Division					
	All establishments (number).....264 Total sales ($1,000).....$70,526 Sales reported by commodity line, total	57,153	100.0	190	xxx	xxx
885	Books, magazines, printed materials	55,566	97.2	190	57,153	97.2
	Commodities, n.e.c.	1,530	2.7	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	57	0.1		3,105	1.8
	COAL WHOLESALERS All Divisions (Not analyzed by commodity line)					
	FARM SUPPLIES WHOLESALERS					
	New England Division					
	All establishments (number).....44 Total sales ($1,000).....$27,793 Sales reported by commodity line, total	23,927	100.0	32	xxx	xxx
153	Agricultural chemicals (except fertilizer)	975	4.1	4	1,802	54.1
822	Grains	3,546	14.8	6	12,595	28.2
860	Feeds, including pet foods	12,605	52.7	14	14,877	84.7
	Livestock feeds	1,128		7	5,560	20.3
	Other feeds, including pet foods	6,131		(NA)	(NA)	(NA)
	Not reported in detail	5,346		5	6,815	78.4
870	Flower, bulbs, florists' supplies	189	0.8	8	2,488	7.6
880	Seeds (field and vegetable)	5,406	22.6	14	6,610	81.8
	Field seeds	1,164		7	3,962	29.4
	Vegetable seeds	3,650		10	5,459	66.9
	Not reported in detail	592		3	933	63.5
882	Fertilizer, fertilizer materials	448	1.9	11	2,872	15.6
	Commodities, n.e.c., including labor, service and rental receipts	758	3.2	(NA)	(NA)	(NA)
	Middle Atlantic Division					
	All establishments (number).....300 Total sales ($1,000).....$329,476 Sales reported by commodity line, total	265,017	100.0	232	xxx	xxx
151	Paints, varnishes	720	0.3	11	42,398	1.7
153	Agricultural chemicals (exc. fertilizer)	7,891	3.0	31	36,908	21.4
360	Automotive parts, supplies, etc.	1,226	0.5	10	37,376	3.3
410	Electrical appliances, radio and television sets	1,208	0.5	8	34,939	3.5
501	Garden machinery and equipment	542	0.2	14	35,235	1.5
510	Farm, dairy machinery	2,708	1.0	20	46,943	5.8
560	Special industry machinery, equipment	685	0.3	10	44,922	1.5
570	Industrial equipment, supplies	1,321	0.5	14	15,074	8.8
730	Iron and steel wire, wire products	3,414	1.3	13	37,799	9.0
812	Second-hand merchandise	1,450	0.5	10	1,981	73.2
822	Grains	5,852	2.2	20	25,990	22.5
841	Other inedible farm products	705	0.3	5	3,011	23.4
851	Hay, straw, alfalfa	419	0.2	11	4,969	8.4
860	Feeds, including pet foods	115,521	43.6	99	145,254	79.5

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS, 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	FARM SUPPLIES WHOLESALERS—Con.					
	Middle Atlantic Division—Con.					
870	Flower, bulbs, florists' supplies.....	1,173	0.4	12	4,588	25.6
880	Seeds (field and vegetable).....	41,233	15.6	76	77,431	53.3
	Field seeds.....	34,793		58	68,216	51.0
	Vegetable seeds.....	1,054		16	3,421	30.8
	Not reported in detail.....	5,386		13	8,849	60.9
882	Fertilizer, fertilizer materials.....	52,916	20.0	64	91,274	58.0
	Commodities, n.e.c., including labor, service and rental receipts.....	26,033	9.8	(NA)	(NA)	(NA)
	East North Central Division					
	All establishments (number).....429					
	Total sales ($1,000).....$272,436					
	Sales reported by commodity line, total.....	226,618	100.0	320	xxx	xxx
040	Groceries (except as specified).....	2,358	1.0	16	9,007	26.2
041	Other groceries: Food Specialties....	292	0.1	6	1,872	15.6
153	Agricultural chemicals (except fertilizer).....	5,251	2.3	61	48,498	10.8
154	Industrial chemicals, acids, gases, etc.....	1,122	0.5	5	2,819	39.8
450	Hardware.....	1,986	0.9	17	15,858	12.5
510	Farm, dairy machinery.....	1,214	0.5	21	9,897	12.3
570	Industrial equipment, supplies.....	287	0.1	20	10,823	2.7
701	Bituminous coal.....	333	0.1	14	19,718	1.7
730	Iron and steel wire, wire products....	1,739	0.8	32	37,819	4.6
822	Grains.....	4,510	2.0	57	28,131	16.0
823	Hides, skins, pelts.....	549	0.2	4	2,449	22.4
830	Livestock.....	252	0.1	7	1,706	14.8
840	Wool, mohair (raw, tops, noils).....	174	0.1	4	1,144	15.2
841	Other inedible farm products.....	251	0.1	7	4,811	5.2
851	Hay, straw, alfalfa.....	592	0.3	17	6,960	8.5
860	Feeds, including pet foods.....	79,585	35.1	168	116,069	68.6
	Poultry feeds mixed at this establishment.....	2,125		47	27,092	7.8
	Other poultry feeds.....	13,261		61	51,213	25.9
	Livestock feeds mixed at this establishment.....	2,383		44	25,260	9.4
	Other livestock feeds.....	19,775		71	62,247	31.8
	Other feeds.....	19,476		65	52,084	37.4
	Not reported in detail.....	22,565		64	33,295	67.8
870	Flower, bulbs, florists' supplies.....	1,200	0.5	23	16,563	7.2
	Bulbs, seeds.....	1,007		15	13,680	7.4
	Other flower, bulbs, florists' supplies.....	37		(NA)	(NA)	(NA)
	Not reported in detail.....	156		7	2,272	6.9
880	Seeds (field and vegetable).....	89,712	39.6	158	137,412	65.3
	Field seeds.....	72,029		112	122,636	58.7
	Vegetable seeds.....	9,674		39	40,354	24.0
	Not reported in detail.....	8,009		35	12,845	62.4
882	Fertilizer, fertilizer materials.....	28,872	12.7	131	93,383	30.9
884	Petroleum and products.....	784	0.3	9	6,723	11.7
900	Toys, games, athletic goods.....	329	0.1	4	841	39.1
	Commodities, n.e.c.....	4,475	2.0	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	751	0.3	33	25,258	3.0
	West North Central Division					
	All establishments (number).....420					
	Total sales ($1,000).....$275,840					
	Sales reported by commodity line, total.....	256,710	100.0	340	xxx	xxx
040	Groceries (except as specified).....	652	0.3	9	8,647	7.5
041	Other groceries: Food Specialties....	479	0.2	4	3,318	14.4
050	Dairy products, ice cream, ices.....	649	0.3	20	8,585	7.6
052	Eggs (fresh, storage).....	1,496	0.6	32	9,871	15.2
060	Poultry.....	648	0.3	31	9,248	7.0
153	Agricultural chemicals (exc. fertilizer).....	10,096	3.9	91	70,477	14.3
154	Industrial chemicals, acids, gases, etc.....	1,836	0.7	10	9,231	19.9
450	Hardware.....	392	0.2	16	12,390	3.2
501	Garden machinery and equipment.....	831	0.3	5	3,762	22.1
510	Farm, dairy machinery.....	3,195	1.2	34	19,929	16.0
611	Laundry, dry cleaning equipment, supplies.....	599	0.2	5	5,139	11.7
730	Iron and steel wire, wire products....	259	0.1	11	7,234	3.6
822	Grains.....	6,123	2.4	51	30,271	20.2
830	Livestock.....	244	0.1	6	875	27.9
851	Hay, straw, alfalfa.....	2,775	1.1	18	9,104	30.5
	FARM SUPPLIES WHOLESALERS—Con.					
	West North Central Division—Con.					
860	Feeds, including pet foods.....	89,659	34.9	192	127,176	70.5
	Poultry feeds mixed at this establishment.....	1,953		30	24,256	8.1
	Other poultry feeds.....	7,010		72	32,387	21.6
	Livestock feeds mixed at this establishment.....	3,803		37	31,719	12.0
	Other livestock feeds.....	15,601		82	43,595	35.8
	Other feeds.....	28,889		56	54,829	52.7
	Not reported in detail.....	32,403		82	45,825	70.7
870	Flower, bulbs, florists' supplies.....	599	0.2	13	6,166	9.7
880	Seeds (field and vegetable).....	100,756	39.2	160	137,818	73.1
	Field seeds.....	73,266		124	103,609	70.7
	Vegetable seeds.....	7,176		30	30,248	23.7
	Not reported in detail.....	20,314		35	34,209	59.4
882	Fertilizer, fertilizer materials.....	18,838	7.3	133	93,623	20.1
884	Petroleum and products.....	785	0.3	7	5,474	14.3
	Commodities, n.e.c.....	15,388	6.0	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	411	0.2	29	34,527	1.2
	South Atlantic Division					
	All establishments (number).....301					
	Total sales ($1,000).....$162,534					
	Sales reported by commodity line, total.....	138,342	100.0	219	xxx	xxx
000	Canned, bottled foods.....	726	0.5	13	5,144	14.1
010	Coffee (green, roasted).....	201	0.1	8	4,540	4.4
040	Groceries (except as specified).....	866	0.6	13	5,849	14.8
052	Eggs (fresh, storage).....	872	0.6	5	3,339	26.1
060	Poultry.....	1,236	0.9	5	4,103	30.1
110	Cigarettes, cigars, tobacco.....	516	0.4	6	4,242	12.2
150	Drugs, druggist sundries.....	295	0.2	5	4,189	7.0
151	Paints, varnishes.....	678	0.5	9	13,857	4.9
153	Agricultural chemicals (exc. fertilizer).....	5,290	3.8	40	39,357	13.4
154	Industrial chemicals, acids, gases, fats, oils, explosives.....	494	0.4	3	14,571	3.4
160	Soaps, detergents.....	453	0.3	6	4,242	10.7
165	Wrapping paper and paper products.....	236	0.2	7	16,692	1.4
360	Automotive parts, supplies, etc.....	575	0.4	5	12,859	4.5
410	Electrical appliances, radio and television sets.....	778	0.6	6	13,024	6.0
450	Hardware.....	1,234	0.9	18	20,746	5.9
510	Farm, dairy machinery.....	2,060	1.5	16	20,457	10.1
730	Iron and steel wire, wire products....	1,963	1.4	9	14,146	13.9
821	Cotton (raw), including linters.....	310	0.2	4	1,246	24.9
822	Grains.....	2,287	1.7	27	14,498	15.8
841	Other inedible farm products.....	197	0.1	6	4,287	4.6
851	Hay, straw, alfalfa.....	286	0.2	15	6,158	4.6
860	Feeds, including pet foods.....	37,622	27.2	121	59,894	62.8
870	Flower, bulbs, florists' supplies.....	1,330	1.0	18	12,708	10.5
880	Seeds (field and vegetable).....	28,641	20.7	91	50,820	56.4
	Field seeds.....	16,589		62	37,198	44.6
	Vegetable seeds.....	4,232		34	26,717	15.8
	Not reported in detail.....	7,820		29	13,622	57.4
882	Fertilizer, fertilizer materials.....	38,049	27.5	77	63,231	60.2
	Commodities, n.e.c.....	9,511	6.9	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	1,636	1.2	11	4,879	33.5
	East South Central Division					
	All establishments (number).....160					
	Total sales ($1,000).....$101,707					
	Sales reported by commodity line, total.....	89,951	100.0	124	xxx	xxx
040	Groceries (except as specified).....	161	0.2	7	3,965	4.1
052	Eggs (fresh, storage).....	165	0.2	6	3,837	4.3
060	Poultry.....	611	0.7	6	2,346	26.0
151	Paints, varnishes.....	207	0.2	6	7,743	2.7
153	Agricultural chemicals (except fertilizer).....	1,978	2.2	21	15,367	12.9
450	Hardware.....	1,117	1.2	13	14,781	7.6
510	Farm, dairy machinery.....	632	0.7	10	12,243	5.2
730	Iron and steel wire, wire products....	1,125	1.3	9	11,540	9.7
822	Grains.....	1,504	1.7	17	12,386	12.1
830	Livestock.....	105	0.1	4	2,783	3.8
841	Other inedible farm products.....	845	0.9	4	4,070	20.8
860	Feeds, including pet foods.....	21,056	23.4	57	34,487	61.1
	Poultry feeds mixed at this establishment.....	1,151		9	7,784	14.8
	Other poultry feeds.....	4,072		22	18,192	22.4
	Livestock feeds mixed at this establishment.....	170		9	7,787	2.2

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	FARM SUPPLIES WHOLESALERS—Con.					
	East South Central Division—Con.					
	Feeds, including pet foods—Con.					
	Other livestock feeds	4,696		23	18,166	25.9
	Other feeds	5,942		19	17,224	34.5
	Not reported in detail	5,025		28	9,202	54.6
870	Flower, bulbs, florists' supplies	187	0.2	6	3,318	5.6
880	Seeds (field and vegetable)	41,696	46.4	66	59,650	69.9
882	Fertilizer, fertilizer materials	15,707	17.5	43	33,901	46.3
	Commodities, n.e.c., including labor, service and rental receipts	2,855	3.2	(NA)	(NA)	(NA)
	West South Central Division					
	All establishments (number).....264					
	Total sales ($1,000).....$130,141					
	Sales reported by commodity line, total	112,387	100.0	205	xxx	xxx
040	Groceries (except as specified)	753	0.7	9	3,605	20.9
052	Eggs (fresh, storage)	560	0.5	11	5,980	9.4
060	Poultry	247	0.2	9	3,294	7.5
070	Fresh fruits, vegetables, berries	888	0.8	5	3,831	23.2
153	Agricultural chemical (except fertilizer)	3,646	3.2	40	17,814	20.5
510	Farm dairy machinery	165	0.1	10	2,824	5.8
822	Grains	6,050	5.4	44	24,170	25.0
841	Other inedible farm products	276	0.2	7	1,877	14.7
851	Hay, straw, alfalfa	710	0.6	21	14,849	4.8
860	Feeds, including pet foods	46,845	41.7	120	63,643	73.6
	Poultry feeds mixed at this establishment	1,042		21	10,353	10.1
	Other poultry feeds	4,791		44	20,279	23.6
	Livestock feeds mixed at this establishment	2,727		20	11,244	24.3
	Other livestock feeds	16,207		48	30,528	53.1
	Other feeds	4,980		35	12,834	38.8
	Not reported in detail	17,098		43	21,845	78.3
870	Flower, bulbs, florists' supplies	180	0.2	10	3,300	5.5
880	Seeds (field and vegetable)	28,288	25.2	86	42,462	66.6
	Field seeds	20,933		59	33,829	61.9
	Vegetable seeds	2,649		28	17,574	15.1
	Not reported in detail	4,706		24	8,326	56.5
881	Oil seeds, oil nuts, oil kernels	843	0.8	4	4,848	17.4
882	Fertilizer, fertilizer materials	11,016	9.8	73	36,114	30.5
884	Petroleum and products	162	0.1	4	1,406	11.5
	Commodities, n.e.c.	11,613	10.3	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	145	0.1	9	2,931	4.9
	Mountain Division					
	All establishments (number).....123					
	Total sales ($1,000).....$52,943					
	Sales reported by commodity line, total	43,405	100.0	100	xxx	xxx
153	Agricultural chemicals (except fertilizer)	780	1.8	25	7,666	10.2
360	Automotive parts, supplies, etc.	53	0.1	4	1,504	3.5
501	Garden machinery and equipment	289	0.7	5	2,434	11.9
510	Farm, dairy machinery	177	0.4	7	2,082	8.5
822	Grains	1,907	4.4	13	7,587	25.1
851	Hay, straw, alfalfa	174	0.4	6	943	18.5
860	Feeds, including pet foods	13,604	31.3	41	18,879	72.1
870	Flower, bulbs, florists' supplies	102	0.2	7	2,997	3.4
880	Seeds (field and vegetable)	22,880	52.7	63	26,889	85.1
	Field seeds	13,805		35	18,418	75.0
	Vegetable seeds	3,191		21	9,631	33.1
	Not reported in detail	5,884		25	6,473	90.9
882	Fertilizer, fertilizer materials	1,091	4.4	36	10,775	17.6
	Commodities, n.e.c.	1,051	2.4	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	487	1.1	20	11,586	4.2
	Pacific Division					
	All establishments (number).....306					
	Total sales ($1,000).....$221,772					
	Sales reported by commodity line, total	178,616	100.0	240	xxx	xxx
030	Frozen foods	6,575	3.7	4	35,693	18.4
153	Agricultural chemicals (except fertilizer)	5,937	3.3	62	38,339	15.5
360	Automotive parts, supplies, etc.	493	0.3	3	8,715	5.7
450	Hardware	678	0.4	7	10,701	6.3
	FARM SUPPLIES WHOLESALERS—Con.					
	Pacific Division—Con.					
501	Garden machinery, and equipment	602	0.3	8	4,964	12.1
510	Farm, dairy machinery	771	0.4	10	13,231	5.8
822	Grains	4,902	2.7	19	20,009	24.5
841	Other inedible farm products	752	0.4	9	5,196	14.5
851	Hay, straw, alfalfa	1,944	1.1	15	8,381	23.2
860	Feeds, including pet foods	66,213	37.1	77	101,961	64.9
	Poultry feeds mixed at this establishment	660		6	3,804	17.4
	Other poultry feeds	20,495		12	53,538	38.3
	Livestock feeds mixed at this establishment	1,607		8	6,048	26.6
	Other livestock feeds	8,418		19	26,356	31.9
	Other feeds	10,625		22	46,249	23.0
	Not reported in detail	24,408		32	31,108	78.5
870	Flower, bulbs, florists' supplies	1,262	0.7	22	14,188	8.9
880	Seeds (field and vegetable)	45,382	25.4	92	69,318	65.5
	Field seeds	29,618		54	52,491	56.4
	Vegetable seeds	6,410		29	16,353	39.2
	Not reported in detail	9,354		28	14,115	66.3
882	Fertilizer, fertilizer materials	28,335	15.9	100	78,591	36.1
	Commodities, n.e.c.	13,998	7.8	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	772	0.4	27	19,420	4.0
	JEWELRY WHOLESALERS					
	New England Division					
	All establishments (number).....197					
	Total sales ($1,000).....$43,335					
	Sales reported by commodity line, total	34,449	100.0	167	xxx	xxx
890	Jewelry, silverware, trophies	31,885	92.6	167	34,449	92.6
	Clocks, watches	1,953		33	9,911	19.7
	Watch parts	1,274		17	6,012	21.2
	Costume jewelry	9,662		69	16,241	59.5
	Precious stones (cut)	4,289		36	10,886	39.4
	Silverware, plated ware	1,096		22	8,710	12.6
	Jewelers' findings	1,103		15	2,506	44.0
	Other jewelry items	8,487		61	17,768	47.8
	Not reported in detail	4,021		27	4,531	88.7
	Commodities, n.e.c.	2,479	7.2	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	85	0.2	5	4,293	2.0
	Middle Atlantic Division					
	All establishments (number)...1,577					
	Total sales ($1,000).....$506,510					
	Sales reported by commodity line, total	437,257	100.0	1,339	xxx	xxx
301	China, glassware, crockery	805	0.2	9	13,189	6.1
302	Kitchen utensils, miscellaneous homewares	1,767	0.4	10	14,326	12.3
410	Electrical appliances, radio and television sets	1,828	0.4	20	17,521	10.4
570	Industrial equipment, supplies	6,923	1.6	11	15,576	44.4
890	Jewelry, silverware, trophies	414,706	94.8	1,339	437,257	94.8
	Clocks, watches	81,674		348	124,501	65.6
	Watch parts	10,093		111	35,937	28.1
	Costume jewelry	56,883		336	101,136	56.2
	Precious stones (cut)	144,814		417	171,440	84.5
	Silverware, plated ware	12,495		132	44,829	27.9
	Jewelers' findings	3,428		58	12,804	26.8
	Other jewelry items	71,623		386	124,676	57.4
	Not reported in detail	33,696		159	34,856	96.7
900	Toys, games, athletic goods	797	0.2	9	3,279	24.3
901	Leather	529	0.1	10	4,888	10.8
902	Luggage, saddlery, harness	664	0.2	13	15,578	4.3
	Commodities, n.e.c., including labor, service and rental receipts	9,238	2.1	(NA)	(NA)	(NA)
	East North Central Division					
	All establishments (number).....330					
	Total sales ($1,000).....$119,163					
	Sales reported by commodity line, total	101,180	100.0	282	xxx	xxx
161	Fountain pens, mechanical pencils	255	0.3	12	4,420	5.8
302	Kitchen utensils, miscellaneous homewares	480	0.5	7	5,310	9.0
410	Electrical appliances, radio and television sets	3,477	3.4	33	19,829	17.5

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	JEWELRY WHOLESALERS—Con.					
	East North Central Division—Con.					
630	Photographic goods	101	0.1	9	5,465	1.8
890	Jewelry, silverware, trophies	88,693	87.7	282	101,180	87.7
	Clocks, watches	7,269		64	28,804	25.2
	Watch parts	4,186		33	13,427	31.2
	Costume jewelry	13,704		79	32,161	42.6
	Precious stones (cut)	10,851		65	27,231	39.8
	Silverware, plated ware	2,948		32	17,002	17.3
	Jewelers' findings	1,474		15	6,675	22.1
	Other jewelry items	5,893		59	21,241	27.7
	Not reported in detail	42,368		130	48,584	87.2
900	Toys, games, athletic goods	1,199	1.2	15	9,592	12.5
901	Leather	251	0.2	8	5,156	4.9
902	Luggage, saddlery, harness	430	0.4	20	9,304	4.6
	Commodities, n.e.c.	6,014	5.9	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	280	0.3	9	2,828	9.9
	West North Central Division					
	All establishments (number).....123					
	Total sales ($1,000).....$29,973					
	Sales reported by commodity line, total	28,771	100.0	101	xxx	xxx
410	Electrical appliances, radio and television sets	719	2.5	6	3,186	22.6
890	Jewelry, silverware, trophies	27,296	94.9	101	28,771	94.9
	Clocks, watches	3,176		51	16,551	19.2
	Watch parts	1,496		19	5,556	26.9
	Costume jewelry	9,031		54	19,015	47.5
	Precious stones (cut)	4,657		39	15,091	30.9
	Silverware, plated ware	2,084		25	8,017	26.0
	Jewelers' findings	1,356		17	6,983	19.4
	Other jewelry items	3,013		54	16,785	18.0
	Not reported in detail	2,483		14	2,619	94.8
901	Leather	89	0.3	4	566	15.7
	Commodities, n.e.c., including labor, service and rental receipts	667	2.3	(NA)	(NA)	(NA)
	South Atlantic Division					
	All establishments (number).....124					
	Total sales ($1,000).....$26,705					
	Sales reported by commodity line, total	23,394	100.0	98	xxx	xxx
161	Fountain pens, mechanical pencils	56	0.2	6	1,980	2.8
410	Electrical appliances, radio and television sets	277	1.2	4	1,650	16.8
890	Jewelry, silverware, trophies	21,333	91.2	98	23,394	91.2
	Clocks, watches	2,409		39	15,124	15.9
	Watch parts	2,260		26	8,884	25.4
	Costume jewelry	3,690		56	15,454	23.9
	Precious stones (cut)	2,350		26	11,903	19.7
	Silverware, plated ware	2,518		28	13,416	18.8
	Jewelers' findings	200		15	3,671	5.4
	Other jewelry items	3,771		36	13,736	27.5
	Not reported in detail	4,135		23	5,045	82.0
900	Toys, games, athletic goods	151	0.6	4	537	28.1
902	Luggage, saddlery, harness	170	0.7	8	4,085	4.2
	Commodities, n.e.c.	1 '07	6.0	(NA)	(NA)	(NA)
	East South Central Division					
	All establishments (number).....40					
	Total sales ($1,000).....$8,061					
	Sales reported by commodity line, total	6,798	100.0	32	xxx	xxx
410	Electrical appliances, radio and television sets	350	5.1	6	1,891	18.5
890	Jewelry, silverware, trophies	6,067	89.2	32	6,798	89.2
	Clocks, watches	570		17	3,610	15.8
	Watch parts	465		6	915	50.8
	Costume jewelry	1,374		16	3,712	37.0
	Precious stones (cut)	675		12	2,710	24.9
	Silverware, plated ware	182		10	2,654	6.9
	Other jewelry, silverware, trophies	1,192		(NA)	(NA)	(NA)
	Not reported in detail	1,609		9	1,898	84.8
	Commodities, n.e.c.	381	5.6	(NA)	(NA)	(NA)
	West South Central Division					
	All establishments (number).....77					
	Total sales ($1,000).....$22,733					
	Sales reported by commodity line, total	18,846	100.0	60	xxx	xxx
410	Electrical appliances, radio and television sets	436	2.3	4	1,679	26.0
890	Jewelry, silverware, trophies	17,872	94.8	60	18,846	94.8
	Clocks, watches	959		25	10,285	9.3
	Watch parts	1,360		11	3,440	39.5
	Costume jewelry	5,340		28	11,325	47.2
	Precious stones (cut)	4,312		19	7,574	56.9
	Silverware, plated ware	1,460		14	6,102	23.9
	Jewelers' findings	209		7	2,514	8.3
	Other jewelry items	2,148		25	9,934	21.6
	Not reported in detail	2,084		12	2,428	85.8
902	Luggage, saddlery, harness	54	0.3	7	1,623	3.3
	Commodities, n.e.c.	484	2.6	(NA)	(NA)	(NA)
	Mountain Division					
	All establishments (number).....45					
	Total sales ($1,000).....$7,669					
	Sales reported by commodity line, total	6,608	100.0	37	xxx	xxx
410	Electrical appliances, radio and television sets	158	2.4	4	848	18.6
890	Jewelry, silverware, trophies	6,126	92.7	37	6,608	92.7
	Clocks, watches	683		13	3,298	20.7
	Watch parts	249		6	1,581	15.7
	Costume jewelry	1,173		17	3,737	31.4
	Precious stones (cut)	1,292		12	3,897	33.2
	Silverware, plated ware	443		7	2,483	17.8
	Jewelers' findings	18		4	734	2.5
	Other jewelry items	955		15	3,167	30.2
	Not reported in detail	1,313		10	1,436	91.4
	Commodities, n.e.c., including labor, service and rental receipts	324	4.9	(NA)	(NA)	(NA)
	Pacific Division					
	All establishments (number).....228					
	Total sales ($1,000).....$61,310					
	Sales reported by commodity line, total	53,690	100.0	179	xxx	xxx
161	Fountain pens, mechanical pencils	74	0.1	7	8,767	0.8
200	Men's, boys' clothing, furnishings (exc. shoes)	199	0.4	4	3,786	5.3
301	China, glassware, crockery	69	0.1	5	853	8.1
410	Electrical appliances, radio and television sets	3,783	7.0	12	13,193	28.7
630	Photographic goods	110	0.2	4	3,857	2.9
631	Other service business equipment, supplies	117	0.2	4	666	17.6
890	Jewelry, silverware, trophies	47,723	88.9	179	53,690	88.9
	Clocks, watches	6,782		48	24,932	27.2
	Watch parts	2,006		19	11,141	18.0
	Costume jewelry	13,048		80	31,035	42.0
	Precious stones (cut)	8,411		52	21,781	38.6
	Silverware, plated ware	2,740		19	16,015	17.1
	Jewelers' findings	622		19	11,192	5.6
	Other jewelry items	6,656		6	22,624	29.4
	Not reported in detail	7,458		23	7,723	96.6
900	Toys, games, athletic goods	215	0.4	5	2,821	7.6
901	Leather	277	0.5	7	3,951	7.0
	Commodities, n.e.c., including labor, service and rental receipts	1,123	2.1	(NA)	(NA)	(NA)
	PETROLEUM PRODUCTS DISTRIBUTORS					
	New England Division					
	All establishments (number).....121					
	Total sales ($1,000).....$51,791					
	Sales reported by commodity line, total	50,520	100.0	71	xxx	xxx
360	Automotive parts, supplies, etc.	424	0.8	10	8,090	5.2
460	Plumbing, heating equipment, supplies	84	0.2	5	2,789	3.0
701	Bituminous coal	2,363	4.7	54	14,849	15.9
884	Petroleum and products	46,003	91.1	71	50,520	91.1
	Commodities, n.e.c.	1,337	2.6	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	309	0.6	7	15,190	2.0

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	PETROLEUM PRODUCTS DISTRIBUTORS—Con.					
	Middle Atlantic Division (Not analyzed by commodity line)					
	East North Central Division					
	All establishments (number).....357					
	Total sales ($1,000).....$226,755					
	Sales reported by commodity line, total.....	170,051	100.0	215	xxx	xxx
360	Automotive parts, supplies, etc.....	3,532	2.1	23	19,059	18.5
701	Bituminous coal.....	2,500	1.5	4	11,606	21.5
884	Petroleum and products.....	157,396	92.6	215	170,051	92.6
	Commodities, n.e.c.....	6,104	3.5	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	519	0.3	16	19,815	2.6
	West North Central Division					
	All establishments (number).....216					
	Total sales ($1,000).....$192,136					
	Sales reported by commodity line, total.....	158,455	100.0	118	xxx	xxx
151	Paints, varnishes.....	510	0.3	4	68,377	0.7
360	Automotive parts, supplies, etc.....	6,349	4.0	21	86,580	7.3
460	Plumbing, heating equipment, supplies.	204	0.1	4	49,973	0.4
860	Feeds, including pet foods.....	3,145	2.0	4	47,065	6.7
882	Fertilizer, fertilizer materials.....	11,341	7.2	5	74,468	15.2
884	Petroleum and products.....	129,766	81.9	118	158,455	81.9
	Commodities, n.e.c., including labor, service and rental receipts.....	7,140	4.5	(NA)	(NA)	(NA)
	South Atlantic Division (Not analyzed by commodity line)					
	East South Central Division					
	All establishments (number).....122					
	Total sales ($1,000).....$47,121					
	Sales reported by commodity line, total.....	33,550	100.0	79	xxx	xxx
884	Petroleum and products.....	31,664	94.4	79	33,550	94.4
	Commodities, n.e.c., including labor, service and rental receipts.....	1,886	5.6	(NA)	(NA)	(NA)
	West South Central Division (Not analyzed by commodity line)					
	Mountain Division (Not analyzed by commodity line)					
	Pacific Division					
	All establishments (number).....235					
	Total sales ($1,000).....$138,685					
	Sales reported by commodity line, total.....	102,256	100.0	156	xxx	xxx
360	Automotive parts, supplies, etc.....	916	0.9	19	12,542	7.3
884	Petroleum and products.....	99,971	97.8	156	102,256	97.8
	Commodities, n.e.c.....	1,267	1.2	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	102	0.1	9	6,237	1.6
	GIFT, ART GOODS, GREETING CARD WHOLESALERS All Divisions (Not analyzed by commodity line)					
	FLOWER, BULB, PLANT WHOLESALERS					
	New England Division					
	All establishments (number).....61					
	Total sales ($1,000).....$8,513					
	Sales reported by commodity line, total.....	7,623	100.0	54	xxx	xxx
870	Flower, bulbs, florists' supplies.....	7,542	98.9	54	7,623	98.9
	Cut flowers, potted plants.....	4,716		35	5,810	81.2
	Other flower, bulbs, florists' supplies.....	1,374		(NA)	(NA)	(NA)
	Not reported in detail.....	1,452		10	1,496	97.1
	Commodities, n.e.c.....	81	1.1	(NA)	(NA)	(NA)
	Middle Atlantic Division					
	All establishments (number).....252					
	Total sales ($1,000).....$59,540					
	Sales reported by commodity line, total.....	55,746	100.0	205	xxx	xxx
870	Flower, bulbs, florists' supplies.....	54,196	97.2	205	55,746	97.2
	Cut flowers, potted plants.....	26,241		106	31,095	84.4
	FLOWER, BULK, PLANT WHOLESALERS—Con.					
	Middle Atlantic Division—Con.					
	Flower, bulbs, florists' supplies—Con.					
	Bulbs, seeds.....	7,736		33	11,753	65.8
	Nursery stock.....	2,366		12	5,173	45.7
	Florists' supplies.....	7,102		60	21,716	32.7
	Not reported in detail.....	10,751		43	11,564	93.0
880	Seeds (field and vegetable).....	445	0.8	6	5,463	8.1
882	Fertilizer, fertilizer materials.....	92	0.2	4	2,380	3.9
	Commodities, n.e.c., including labor, service and rental receipts.....	1,013	1.8	(NA)	(NA)	(NA)
	East North Central Division					
	All establishments (number).....181					
	Total sales ($1,000).....$50,653					
	Sales reported by commodity line, total.....	42,144	100.0	135	xxx	xxx
870	Flower, bulbs, florists' supplies.....	39,362	93.4	135	42,144	93.4
	Cut flowers, potted plants.....	15,684		57	18,791	83.5
	Bulbs, seeds.....	3,793		7	4,929	77.0
	Nursery stock.....	926		13	1,868	49.6
	Florists' supplies.....	6,912		61	24,432	28.3
	Not reported in detail.....	12,047		40	12,333	97.7
880	Seeds (field and vegetable).....	391	0.9	5	6,430	6.1
882	Fertilizer, fertilizer materials.....	170	0.4	4	5,071	3.4
	Commodities, n.e.c., including labor, service and rental receipts.....	2,221	5.3	(NA)	(NA)	(NA)
	West North Central Division					
	All establishments (number).....52					
	Total sales ($1,000).....$10,174					
	Sales reported by commodity line, total.....	9,391	100.0	39	xxx	xxx
870	Flower, bulbs, florists' supplies.....	8,951	95.3	39	9,391	95.3
	Cut flowers, potted plants.....	4,600		22	6,115	75.2
	Other flower, bulbs, florists' supplies.....	2,108		(NA)	(NA)	(NA)
	Not reported in detail.....	2,243		10	2,310	97.1
	Commodities, n.e.c.....	440	4.7	(NA)	(NA)	(NA)
	South Atlantic Division					
	All establishments (number).....106					
	Total sales ($1,000).....$23,520					
	Sales reported by commodity line, total.....	19,768	100.0	90	xxx	xxx
870	Flower, bulbs, florists' supplies.....	18,512	93.6	90	19,768	93.6
	Cut flowers, potted plants.....	11,818		57	14,137	83.6
	Florists' supplies.....	2,691		38	10,923	24.6
	Other flower, bulbs, florists' supplies.....	163		(NA)	(NA)	(NA)
	Not reported in detail.....	3,840		21	3,848	99.8
	Commodities, n.e.c.....	1,256	6.4	(NA)	(NA)	(NA)
	East South Central Division					
	All establishments (number).....45					
	Total sales ($1,000).....$10,093					
	Sales reported by commodity line, total.....	8,966	100.0	33	xxx	xxx
870	Flower, bulbs, florists' supplies.....	8,904	99.3	33	8,966	99.3
	Cut flowers, potted plants.....	5,048		20	6,118	82.5
	Florists' supplies.....	1,008		16	4,798	21.0
	Not reported in detail.....	2,848		13	2,848	100.0
	Commodities, n.e.c., including labor, service and rental receipts.....	62	0.7	(NA)	(NA)	(NA)
	West South Central Division					
	All establishments (number).....91					
	Total sales ($1,000).....$14,281					
	Sales reported by commodity line, total.....	11,391	100.0	66	xxx	xxx
870	Flower, bulbs, florists' supplies.....	11,167	98.0	66	11,391	98.0
	Cut flowers, potted plants.....	6,272		43	7,797	80.4
	Bulbs, seeds.....	207		5	564	36.7
	Nursery stock.....	66		4	326	20.2
	Florists' supplies.....	1,496		35	6,653	22.5
	Not reported in detail.....	3,126		19	3,126	100.0
	Commodities, n.e.c.....	224	2.0	(NA)	(NA)	(NA)

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	FLOWER, BULK, PLANT WHOLESALERS—Con.					
	Mountain Division					
	All establishments (number).....14					
	Total sales ($1,000).....$7,674					
	Sales reported by commodity line, total.....	6,494	100.0	11	xxx	xxx
870	Flower, bulbs, florists' supplies.....	6,472	99.7	11	6,494	99.7
	Cut flowers, potted plants.....	4,983		8	5,698	87.5
	Other flowers, bulbs, florists' supplies.....	1,385		(NA)	(NA)	(NA)
	Not reported in detail.....	104		1	(D)	(D)
	Commodities, n.e.c., including labor, service and rental receipts.....	22	0.3	(NA)	(NA)	(NA)
	Pacific Division					
	All establishments (number).....164					
	Total sales ($1,000).....$38,494					
	Sales reported by commodity line, total.....	33,509	100.0	133	xxx	xxx
070	Fresh fruits, vegetables, berries.....	84	0.3	4	439	19.1
870	Flower, bulbs, florists' supplies.....	31,149	93.0	133	33,509	93.0
	Cut flowers, potted plants.....	15,514		60	18,155	85.5
	Bulbs, seeds.....	3,470		19	5,930	58.5
	Nursery stock.....	3,922		29	7,363	53.3
	Florists' supplies.....	2,185		34	12,325	17.7
	Not reported in detail.....	6,058		26	6,405	94.6
880	Seeds (field and vegetable).....	1,668	5.0	6	1,872	89.1
	Commodities, n.e.c., including labor, service and rental receipts.....	608	1.8	(NA)	(NA)	(NA)
	MISCELLANEOUS PRODUCTS MERCHANT WHOLESALERS					
	New England Division					
	All establishments (number).....318					
	Total sales ($1,000).....$126,337					
	Sales reported by commodity line, total.....	103,352	100.0	222	xxx	xxx
100	Food, beverage basic materials.....	6,092	5.9	11	6,715	90.7
165	Wrapping paper and paper products.....	1,151	1.1	6	3,178	36.2
241	Other textile products.....	22,950	22.2	60	25,954	88.4
303	Musical instruments, phonographs, records.....	3,656	3.5	13	3,748	97.5
812	Second-hand merchandise.....	5,116	5.0	9	5,123	99.9
901	Leather.....	25,244	24.4	52	25,805	97.8
902	Luggage, saddlery, harness.....	1,448	1.4	9	1,602	90.4
903	Industrial yarns.....	22,181	21.5	24	22,336	99.3
911	Logs, piles, poles, posts, etc.....	2,091	2.0	23	2,115	98.9
	Commodities, n.e.c.....	12,970	12.5	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	453	0.4	5	2,839	16.0
	Middle Atlantic Division					
	All establishments (number)...1,632					
	Total sales ($1,000).....$1,711,664					
	Sales reported by commodity line, total.....	1,383,830	100.0	1,124	xxx	xxx
000	Canned, bottled foods.....	1,846	0.1	19	91,988	2.0
010	Coffee (green, roasted).....	96,226	7.0	5	289,661	33.2
040	Groceries (except as specified).....	36,649	2.6	14	71,789	51.1
090	Meats, provisions.....	11,742	0.8	5	102,307	11.5
100	Food, beverage basic materials.....	339,532	24.5	86	488,423	69.5
	Malt, malt extract.....	1,905		5	1,908	99.8
	Raw sugar, industrial molasses.....	130,354		5	166,031	78.5
	Sausage casings.....	2,846		9	2,899	98.2
	Other food, beverage basic materials.....	98,579		(NA)	(NA)	(NA)
	Not reported in detail.....	105,848		45	318,371	33.2
101	Miscellaneous food products.....	9,529	0.7	26	101,746	9.4
154	Industrial chemicals, acids, gases, etc.....	9,755	0.7	22	140,668	6.9
164	Writing and printing paper.....	5,719	0.4	13	41,427	13.8
165	Wrapping paper and paper products.....	6,877	0.5	27	52,914	13.0
230	Piece goods and domestics.....	4,064	0.3	43	47,966	8.5
240	Dry goods, notions.....	3,846	0.3	37	20,450	18.8
241	Other textile products.....	82,919	6.0	210	170,962	48.5
301	China, glassware, crockery.....	1,956	0.1	28	31,792	6.2
302	Kitchen utensils, miscellaneous home-wares.....	2,813	0.2	36	28,561	9.8
303	Musical instruments, phonographs, records.....	52,614	3.8	138	147,842	35.6
350	Motor vehicles.....	1,578	0.1	9	25,669	6.1

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	MISCELLANEOUS PRODUCTS MERCHANT WHOLESALERS—Con.					
	Middle Atlantic Division—Con.					
360	Automotive parts, supplies, etc.....	1,743	0.1	23	107,961	1.6
401	Generation, transmission, other apparatus and equipment.....	1,734	0.1	11	103,669	1.7
410	Electrical appliances, radio and television sets.....	3,148	0.2	39	118,754	2.7
450	Hardware.....	1,419	0.1	32	33,740	4.2
520	Construction, mining, excavating machinery equipment.....	1,805	0.1	4	92,888	1.9
560	Special industry machinery, equipment.	3,404	0.2	9	89,074	3.8
570	Industrial equipment, supplies.....	3,487	0.3	16	97,718	3.6
650	Office machines.....	1,643	0.1	7	84,628	1.9
704	Metallic ores, concentrates.....	127,291	9.2	40	202,938	62.7
780	Nonferrous metals, shapes, forms, etc.	26,345	1.9	9	167,708	15.7
804	Scrap metals (nonferrous).....	1,656	0.1	4	29,274	5.7
812	Second-hand merchandise.....	4,186	0.3	37	11,232	37.3
841	Other inedible farm products.....	24,386	1.8	10	296,829	8.2
883	Vegetable oils (cottonseed, linseed)..	52,608	3.8	15	169,553	31.0
890	Jewelry, silverware, trophies.....	1,578	0.1	38	16,733	9.4
	Clocks, watches.....	591		16	6,781	8.7
	Costume jewelry.....	443		18	8,616	5.1
	Silverware, plated ware.....	178		10	4,083	4.4
	Other jewelry, silverware, trophies	106		(NA)	(NA)	(NA)
	Not reported in detail.....	260		12	6,089	4.3
900	Toys, games, athletic goods.....	3,058	0.2	44	34,216	8.9
	Small arms, ammunition.....	38		4	14,349	0.3
	Toys, games.....	1,938		25	13,553	14.3
	Bicycles.....	73		10	4,629	1.6
	Children's vehicles (except bicycles).....	14		5	2,219	0.6
	Athletic goods.....	343		11	7,113	4.8
	Not reported in detail.....	652		9	3,254	20.0
901	Leather.....	43,853	3.2	181	141,918	30.9
902	Luggage, saddlery, harness.....	8,912	0.6	32	12,963	68.7
903	Industrial yarns.....	147,469	10.7	145	156,787	94.1
911	Logs, piles, poles, posts, etc.....	51,996	3.8	63	65,379	79.5
921	Lumber (rough, dressed, finished).....	1,436	0.1	8	3,599	39.9
	Commodities, n.e.c., including labor, service and rental receipts.....	203,008	14.7	(NA)	(NA)	(NA)
	East North Central Division					
	All establishments (number).....531					
	Total sales ($1,000).....$345,227					
	Sales reported by commodity line, total.....	292,823	100.0	352	xxx	xxx
000	Canned, bottled foods.....	1,184	0.4	6	8,077	14.7
040	Groceries (except as specified).....	844	0.3	5	8,316	10.1
100	Food, beverage basic materials.....	12,738	4.4	30	20,839	61.1
	Sausage casings.....	3,695		4	8,490	43.5
	Other food, beverage basic materials.....	6,531		(NA)	(NA)	(NA)
	Not reported in detail.....	2,512		16	10,341	24.3
110	Cigarettes, cigars, tobacco.....	514	0.2	4	7,977	6.4
150	Drugs, druggist sundries.....	4,350	1.5	14	63,251	6.9
151	Paints, varnishes.....	999	0.3	8	47,648	2.1
160	Soaps, detergents.....	274	0.1	6	57,187	0.5
161	Fountain pens, mechanical pencils.....	637	0.2	19	85,361	0.7
162	Stationers' office supplies, artists' materials.....	2,392	0.8	15	77,133	3.1
164	Writing and printing paper.....	416	0.1	4	29,897	1.4
165	Wrapping paper and paper products.....	4,311	1.5	18	69,040	6.2
200	Men's, boys' clothing, furnishings (exc. shoes).....	3,598	1.2	16	86,467	4.2
210	Women's, children's clothing, accessories (exc. shoes).....	6,406	2.2	14	82,946	7.7
230	Piece goods and domestics.....	3,857	1.3	13	59,831	6.4
240	Dry goods, notions.....	5,310	1.8	20	96,000	5.5
241	Other textile products.....	16,886	5.8	51	21,964	76.9
300	Furniture and fixtures.....	6,877	2.3	18	105,702	6.5
301	China, glassware, crockery.....	2,533	0.9	17	71,669	3.5
302	Kitchen utensils, miscellaneous home-wares.....	9,799	3.3	26	103,473	9.5
303	Musical instruments, phonographs, records.....	29,299	10.0	74	43,738	67.0
310	Floor coverings.....	513	0.2	12	45,035	1.1
360	Automotive parts, supplies, etc.....	3,741	1.3	9	58,595	6.4
400	Electrical wiring supplies, construction materials.....	949	0.3	7	48,355	2.0
410	Electrical appliances, radio and television sets.....	11,370	3.9	28	112,889	10.1

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	MISCELLANEOUS PRODUCTS MERCHANT WHOLESALERS—Con.					
	East North Central Division—Con.					
450	Hardware	2,946	1.0	20	67,528	4.4
460	Plumbing, heating equipment, supplies	702	0.2	8	30,590	2.3
501	Garden machinery and equipment	953	0.3	10	59,290	1.6
630	Photographic goods	1,500	0.5	8	62,132	2.4
704	Metallic ores, concentrates	54,262	18.5	10	54,473	99.6
812	Second-hand merchandise	620	0.2	8	718	86.4
885	Books, magazines, printed materials	699	0.2	7	47,521	1.5
890	Jewelry, silverware, trophies	7,945	2.7	22	86,191	9.2
900	Toys, games, athletic goods	18,004	6.1	33	112,460	16.0
	Small arms, ammunition	264		5	50,446	0.5
	Toys, games	8,274		16	59,832	13.8
	Bicycles	850		11	37,433	2.3
	Childrens' vehicles (except bicycles)	365		7	56,247	0.6
	Athletic goods	2,005		14	67,728	3.0
	Not reported in detail	6,246		13	43,323	14.4
901	Leather	3,770	1.3	27	22,774	16.6
902	Luggage, saddlery, harness	2,704	0.9	26	47,956	5.6
903	Industrial yarns	5,181	1.8	5	5,385	96.2
911	Logs, piles, poles, posts, etc	11,012	3.8	46	12,636	87.1
941	Veneer, other wood products	814	0.3	4	2,142	38.0
	Commodities, n.e.c., including labor, service and rental receipts	51,914	17.7	(NA)	(NA)	(NA)
	West North Central Division					
	All establishments (number).....228					
	Total sales ($1,000).....$217,218					
	Sales reported by commodity line, total	157,387	100.0	144	xxx	xxx
000	Canned, bottled foods	362	0.2	6	74,276	0.5
020	Confectionery	351	0.2	4	15,028	2.3
040	Groceries (except as specified)	3,095	2.0	7	77,222	4.0
100	Food, beverage basic materials	4,065	2.6	13	5,237	77.6
150	Drugs, druggists sundries	1,957	1.2	13	95,495	2.0
151	Paints, varnishes	1,577	1.0	11	102,089	1.5
153	Agricultural chemicals (exc. fertilizer)	527	0.3	4	73,296	0.7
154	Industrial chemicals, acids, gases, etc	132	0.1	5	73,379	0.2
161	Fountain pens, mechanical pencils	144	0.1	15	23,584	0.6
162	Stationers', office supplies, artists' materials	1,043	0.7	12	94,747	1.1
164	Writing and printing paper	254	0.2	8	20,852	1.2
165	Wrapping paper and paper products	749	0.5	9	15,392	4.9
200	Men's, boys' clothing, furnishings (exc. shoes)	2,629	1.7	9	37,443	7.0
210	Women's, children's clothing, accessories (exc. shoes)	3,949	2.5	10	25,862	15.3
230	Piece goods and domestics	1,486	0.9	10	26,538	5.6
240	Dry goods, notions	2,085	1.3	8	21,526	9.7
241	Other textile products	7,158	4.5	33	7,711	92.8
300	Furniture and fixtures	1,924	1.2	9	33,257	5.8
301	China, glassware, crockery	983	0.6	17	39,165	2.5
302	Kitchen utensils, miscellaneous homewares	2,905	1.8	21	112,133	2.6
303	Musical instruments, phonographs, records	5,892	3.7	27	12,666	46.5
310	Floor coverings	195	0.1	5	19,959	1.0
360	Automotive parts, supplies, etc	6,259	4.0	8	93,101	6.7
400	Electrical wiring supplies, construction materials	981	0.6	8	32,580	3.0
410	Electrical appliances, radio and television sets	3,657	2.3	19	107,633	3.4
430	Electronic tubes, parts, and accessories	249	0.2	4	15,474	1.6
450	Hardware	2,084	1.3	19	111,890	1.9
460	Plumbing, heating equipment, supplies	809	0.5	8	93,101	0.9
470	Air-conditioning equipment	209	0.1	5	6,000	3.5
501	Garden machinery and equipment	896	0.6	9	33,083	2.7
510	Farm, dairy machinery	1,645	1.0	8	89,313	1.8
560	Special industry machinery, equipment	166	0.1	5	73,597	0.2
570	Industrial equipment, supplies	600	0.4	5	73,597	0.8
630	Photographic goods	309	0.2	4	5,874	5.3
680	Store, restaurant fixtures and equipment, not elsewhere classified	315	0.2	4	16,078	2.0
730	Iron and steel wire, wire products	545	0.3	6	74,549	0.7
812	Second-hand merchandise	1,256	0.8	6	1,256	100.0
860	Feeds, including pet foods	5,443	3.5	7	85,408	6.4
882	Fertilizer, fertilizer materials	4,294	2.7	5	73,694	5.8
884	Petroleum and products	33,932	21.5	5	78,036	43.5
885	Books, magazines, printed materials	476	0.3	4	13,178	3.6
890	Jewelry, silverware, trophies	980	0.6	11	21,152	4.6
	MISCELLANEOUS PRODUCTS MERCHANT WHOLESALERS—Con.					
	West North Central Division—Con.					
	Jewelry, silverware, trophies—Con.					
	Clocks, watches	334		8	18,783	1.8
	Costume jewelry	129		7	18,589	0.7
	Silverware, plated ware	60		4	5,733	1.0
	Other jewelry, silverware, trophies	445		5	18,037	2.5
	Not reported in detail	12		1	(D)	(D)
900	Toys, games, athletic goods	6,407	4.1	22	112,871	5.7
	Small arms, ammunition	62		6	18,065	0.3
	Toys, games	3,704		15	38,221	9.7
	Bicycles	589		8	33,109	1.8
	Childrens' vehicles (except bicycles)	44		4	13,233	0.3
	Athletic goods	1,535		15	109,080	1.4
	Not reported in detail	473		2	(D)	(D)
901	Leather	3,267	2.1	11	4,206	77.7
902	Luggage, saddlery, harness	435	0.3	10	7,989	5.4
911	Logs, piles, poles, posts, etc	7,344	4.7	27	81,137	9.1
921	Lumber (rough, dressed, finished)	1,834	1.2	9	77,107	2.4
950	Roofing (except wood shingles)	226	0.1	5	73,904	0.3
952	Other building materials	348	0.2	7	88,361	0.4
	Commodities, n.e.c	28,736	18.3	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	223	0.1	7	74,065	0.3
	South Atlantic Division					
	All establishments (number).....380					
	Total sales ($1,000).....$138,423					
	Sales reported by commodity line, total	107,433	100.0	231	xxx	xxx
100	Food, beverage basic materials	11,444	10.7	13	11,922	96.0
150	Drugs, druggists sundries	1,263	1.2	7	12,860	9.8
151	Paints, varnishes	138	0.1	5	12,277	1.1
164	Writing and printing paper	312	0.3	4	11,924	2.6
165	Wrapping paper and paper products	789	0.7	6	19,645	4.0
200	Men's, boys' clothing, furnishings (exc. shoes)	1,165	1.1	8	14,738	7.9
210	Women's, children's clothing, accessories (exc. shoes)	3,951	3.7	6	14,318	27.6
220	Shoes, other footwear	282	0.3	5	14,097	2.0
230	Piece goods and domestics	3,037	2.8	10	23,163	13.1
240	Dry goods, notions	1,405	1.3	7	14,877	9.4
241	Other textile products	8,958	8.3	38	15,015	59.7
300	Furniture and fixtures	376	0.3	5	12,210	3.1
301	China, glassware, crockery	589	0.5	6	11,956	4.9
303	Musical instruments, phonographs, records	7,567	7.0	31	7,826	96.7
410	Electrical appliances, radio and television sets	191	0.2	4	12,498	1.5
450	Hardware	725	0.7	7	13,857	5.2
501	Garden machinery and equipment	876	0.8	4	13,332	6.6
812	Second-hand merchandise	2,100	2.0	11	2,190	95.9
900	Toys, games, athletic goods	815	0.8	8	4,190	19.5
901	Leather	1,153	1.1	12	1,501	76.8
903	Industrial yarns	8,873	8.3	15	14,845	59.8
911	Logs, piles, poles, posts, etc	28,038	26.1	66	31,591	88.8
921	Lumber (rough, dressed, finished)	2,386	2.2	12	7,915	30.1
	Commodities, n.e.c., including labor, service and rental receipts	21,000	19.5	(NA)	(NA)	(NA)
	East South Central Division					
	All establishments (number).....174					
	Total sales ($1,000).....$87,347					
	Sales reported by commodity line, total	67,767	100.0	101	xxx	xxx
020	Confectionery	73	0.1	4	1,389	5.3
100	Food, beverage basic materials	33,507	49.4	5	33,579	99.8
150	Drugs, druggist sundries	689	1.0	5	1,691	40.7
165	Wrapping paper and paper products	120	0.2	7	1,190	10.1
240	Dry goods, notions	204	0.3	4	815	25.0
241	Other textile products	2,515	3.7	9	3,932	64.0
303	Musical instruments, phonographs, records	895	1.3	9	1,151	77.8
901	Leather	393	0.6	4	694	56.6
903	Industrial yarns	3,157	4.7	5	4,155	76.0
911	Logs, piles, poles, posts, etc	17,978	26.5	46	18,650	96.4
921	Lumber (rough, dressed, finished)	309	0.5	5	2,936	10.5
	Commodities, n.e.c., including labor, service and rental receipts	7,927	11.7	(NA)	(NA)	(NA)
	West South Central Division (Not analyzed by commodity lines)					

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS, 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	MISCELLANEOUS PRODUCTS MERCHANT WHOLESALERS—Con.					
	Mountain Division (Not analyzed by commodity lines)					
	Pacific Division					
	All establishments (number).....464 Total sales ($1,000).....$275,615 Sales reported by commodity line, total.....	202,508	100.0	290	xxx	xxx
000	Canned, bottled foods.....	529	0.3	5	26,192	2.0
020	Confectionery.....	494	0.2	5	19,779	2.5
100	Food, beverage basic materials.....	5,872	2.9	18	30,507	19.2
101	Miscellaneous food products.....	385	0.2	7	28,130	1.4
150	Drugs, druggist sundries.....	3,676	1.8	12	41,776	8.8
151	Paints, varnishes.....	545	0.3	10	45,398	1.2
154	Industrial chemicals, acids, gases, etc.....	633	0.3	6	27,317	2.3
161	Fountain pens, mechanical pencils.....	308	0.2	17	43,981	0.7
162	Stationers', office supplies, artists' materials.....	2,794	1.4	10	40,429	6.9
164	Writing and printing paper.....	734	0.4	8	36,087	2.0
165	Wrapping paper and paper products.....	2,080	1.0	11	34,603	6.0
200	Men's, boys' clothing, furnishings (exc. shoes).....	2,542	1.3	17	49,103	5.2
210	Women's, children's clothing, accessories (exc. shoes).....	3,920	1.9	10	37,402	10.5
230	Piece goods and domestics.....	1,956	1.0	20	46,853	4.2
240	Dry goods, notions.....	5,277	2.6	17	43,699	12.1
241	Other textile products.....	9,449	4.7	47	41,970	22.5
300	Furniture and fixtures.....	1,964	1.0	9	34,925	5.6
301	China, glassware, crockery.....	2,148	1.1	15	49,651	4.3
302	Kitchen utensils, miscellaneous homewares.....	5,906	2.9	15	47,091	12.5
303	Musical instruments, phonographs, records.....	17,304	8.5	63	27,605	62.7
360	Automotive parts, supplies, etc.....	3,157	1.6	7	12,820	24.6

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines (4)	Col.1 as percent of Col.4 (5)
	MISCELLANEOUS PRODUCTS MERCHANT WHOLESALERS—Con.					
	Pacific Division—Con.					
400	Electrical wiring supplies, construction materials.....	1,223	0.6	11	46,085	2.7
410	Electrical appliances, radio and television sets.....	2,600	1.3	17	49,197	5.3
430	Electronic tubes, parts, and accessories.....	235	0.1	5	14,122	1.7
450	Hardware.....	2,465	1.2	18	75,261	3.3
501	Garden machinery and equipment.....	528	0.3	6	38,669	1.4
570	Industrial equipment supplies.....	256	0.1	5	27,515	0.9
704	Metallic ores, concentrates.....	1,315	0.6	5	1,732	75.9
812	Second-hand merchandise.....	2,722	1.3	19	2,991	91.0
870	Flower, bulbs, florists' supplies.....	1,521	0.8	4	55,695	2.7
884	Petroleum and products.....	287	0.1	5	5,053	5.7
885	Books, magazines, printed materials...	1,026	0.5	6	22,282	4.6
890	Jewelry, silverware, trophies.....	1,091	0.5	15	40,690	2.7
900	Toys, games, athletic goods.....	10,561	5.2	18	52,951	19.9
	Toys, games.....	8,554		15	49,921	17.1
	Bicycles.....	709		9	40,866	1.7
	Children's vehicles (except bicycles).....	245		6	35,465	0.7
	Other toys, games, athletic goods, bicycles.....	803		(NA)	(NA)	(NA)
	Not reported in detail.....	250		3	3,030	8.3
901	Leather.....	1,897	0.9	15	4,663	40.7
902	Luggage, saddlery, harness.....	428	0.2	10	4,000	10.7
903	Industrial yarns.....	2,615	1.3	6	3,340	78.3
911	Logs, piles, poles, posts, etc.....	44,064	21.8	65	70,842	62.2
921	Lumber (rough, dressed, finished).....	5,229	2.6	7	38,256	13.7
952	Other building materials.....	494	0.2	4	11,296	4.4
	Commodities, n.e.c.....	49,184	24.3	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	1,094	0.5	10	25,758	4.2

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6C. MANUFACTURERS' SALES BRANCHES AND SALES OFFICES 1954–SALES BY PRODUCT CLASS–UNITED STATES, BY KIND OF BUSINESS

Commodity line code	Kind of business and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution[1] (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col.1 as percent of Col.4 (5)
	MEAT PRODUCTS SALES BRANCHES, SALES OFFICES					
	All establishments (number)...665 Total sales ($1,000)...$2,702,901 Sales reported by product line, total	2,693,917	100.0	653	xxx	xxx
20111	Beef	825,748	30.7	615	2,608,367	31.7
20112	Veal	102,718	3.8	581	2,444,420	4.2
20113	Lamb and mutton	117,036	4.3	585	2,478,996	4.7
20114	Pork	262,798	9.8	622	2,664,978	9.9
20115	Lard	69,810	2.6	606	2,570,069	2.7
20131	Pork, processed and cured	355,077	13.2	599	2,538,661	14.0
20132	Sausage and other prepared meats, not canned	206,461	7.7	628	2,618,607	7.9
20133	Canned meats (except dog and cat food)	155,549	5.8	614	2,607,470	6.0
20134	Dried beef and other cured meats	5,684	0.2	306	1,504,206	0.4
20151, 20152, 20153	Hens, chickens, turkeys	123,640	4.6	(NA)	(NA)	(NA)
20154	Other poultry and small game	93,632	3.5	296	1,307,696	7.2
20210	Butter	64,136	2.4	582	2,438,968	2.6
20220, 20252	Cheese, natural and processed	40,721	1.5	(NA)	(NA)	(NA)
20231	Dried milk, dried buttermilk, etc.	2,821	0.1	232	1,180,559	0.2
20232	Canned milk	6,352	0.2	196	920,230	0.7
20339	Canned vegetables and specialties	7,591	0.3	4	22,456	33.8
20423	Dog and cat food	16,918	0.6	531	2,102,168	0.8
20920	Shortening and cooking oils	72,648	2.7	578	2,463,413	2.9
20930	Margarine	31,527	1.2	576	2,379,479	1.3
20994	Eggs (liquid, frozen and dried)	12,648	0.5	362	1,811,712	0.7
28419	Soap and glycerin	27,577	1.0	530	2,092,789	1.3
40051	Shell eggs	41,676	1.5	515	2,267,230	1.8
	Products, n.e.c.	51,149	1.9	(NA)	(NA)	(NA)
	DAIRY PRODUCTS SALES BRANCHES, SALES OFFICES					
	All establishments (number)...961 Total sales ($1,000)...$1,509,806 Sales reported by product line, total	1,434,867	100.0	899	xxx	xxx
20151, 20152, 20153	Hens, chickens, turkeys	7,946	0.6	(NA)	(NA)	(NA)
20154	Other poultry and small game	1,577	0.1	19	48,258	3.3
20210	Butter	107,458	7.5	243	407,285	26.4
20220, 20252	Cheese, natural and processed	345,526	24.1	(NA)	(NA)	(NA)
20231	Dried milk, dried buttermilk, etc.	54,052	3.8	85	375,988	14.4
20232	Canned milk	203,879	14.2	73	353,580	57.7
20233	Bulk evaporated and condensed milk	6,504	0.5	51	118,927	5.5
20234	Ice cream mix and ice milk mix	5,361	0.4	142	188,244	2.8
20240	Ice cream and ices	170,661	11.9	593	293,146	58.2
20251	Special dairy products (malted milk powder, etc.)	28,645	2.0	286	809,941	3.5
20271	Bulk fluid milk and cream	40,277	2.8	97	160,257	25.1
20272	Bottled fluid milk and cream	198,767	13.9	252	348,037	57.1
20338	Jams, jellies and preserves	1,710	0.1	83	406,474	0.4
20353	Mustard and other meat sauces	3,527	0.2	93	460,890	0.8
20354	Salad dressings, including mayonnaise	99,373	6.9	115	456,932	21.7
20371	Frozen fruits and juices	1,978	0.1	38	31,695	6.2
20423	Dog and cat food	6,057	0.4	25	57,891	10.5
20520	Biscuits, crackers and pretzels	29,964	2.1	98	460,718	6.5
20716	Other candy and confectionery n.e.c.	3,637	0.3	53	191,254	1.9
20920	Shortening and cooking oils	7,720	0.5	96	425,420	1.8
20930	Margarine	34,771	2.4	179	537,094	6.5
20980	Macaroni and noodle products	5,130	0.4	86	420,285	1.2
20994	Eggs (liquid, frozen and dried)	3,020	0.2	33	59,514	5.1
40051	Shell eggs	12,015	0.8	120	208,281	5.8
	Products, n.e.c.	45,672	3.2	(NA)	(NA)	(NA)
40915	Receipts from services rendered customers	9,640	0.7	56	68,242	14.1
	CANNED, PRESERVED, AND FROZEN FOOD SALES BRANCHES, SALES OFFICES					
	All establishments (number)...291 Total sales ($1,000).....$913,969 Sales reported by product line, total	856,804	100.0	266	xxx	xxx
20133	Canned meats (except dog and cat food)	30,329	3.5	109	329,030	9.2
20151, 20152, 20153	Hens, chickens, turkeys	27,583	3.2	(NA)	(NA)	(NA)
	CANNED, PRESERVED, AND FROZEN FOOD SALES BRANCHES, SALES OFFICES--Con.					
20220, 20252	Cheese, natural and processed	3,021	0.4	(NA)	(NA)	(NA)
20310	Canned fish and other seafood	61,049	7.1	89	430,100	14.2
20331	Canned fruits	87,168	10.2	128	437,636	19.9
20334	Canned fruit juices	17,110	2.0	125	409,347	4.2
20335	Canned vegetable juices	18,215	2.1	126	417,212	4.4
20336	Canned baby foods	108,758	12.7	130	390,347	27.9
20337	Canned soups and poultry products	28,877	3.4	84	192,209	15.0
20338	Jams, jellies and preserves	2,505	0.3	73	151,259	1.7
20339	Canned vegetables and specialties	136,448	15.9	151	515,441	26.5
20340	Dried and dehydrated fruits, vegetables	18,625	2.2	120	264,427	7.0
20351	Catsup and other tomato sauces	42,506	5.0	138	461,297	9.2
20352	Pickles and other pickle products	25,245	2.9	149	457,692	5.5
20353	Mustard and other meat sauces	15,393	1.8	108	185,408	8.3
20354	Salad dressings, including mayonnaise	20,726	2.4	92	179,641	11.5
20361	Frozen seafood	12,211	1.4	23	117,856	10.4
20371	Frozen fruits and juices	65,833	7.7	57	319,539	20.6
20372	Frozen vegetables	75,566	8.8	50	289,974	26.1
20430	Cereal breakfast foods	5,549	0.6	99	209,867	2.6
20930	Margarine	8,249	1.0	30	66,818	12.3
20951	Flavoring extracts, emulsions	2,085	0.2	29	50,348	4.1
20991	Desserts, ready-to-mix	927	0.1	20	26,974	3.4
20994	Eggs (liquid, frozen and dried)	1,487	0.2	11	45,619	3.3
20995	Roasted coffee	3,940	0.5	26	95,305	4.1
	Products, n.e.c.	37,399	4.4	(NA)	(NA)	(NA)
	GRAIN MILL PRODUCTS SALES BRANCHES, SALES OFFICES					
	All establishments (number)...334 Total sales ($1,000)...$1,331,409 Sales reported by product line, total	1,323,413	100.0	328	xxx	xxx
20411	Wheat flour	352,290	26.6	136	564,928	62.4
20412	Wheat bran, shorts and middlings	20,057	1.5	128	374,185	5.4
20413	Dry corn milling products	16,537	1.2	76	256,335	6.5
20414	Other grain-mill products, includes rye flour, etc.	7,643	0.6	76	368,831	2.1
20421	Poultry feeds	146,911	11.1	136	413,899	35.5
20422	Livestock feeds	86,196	6.5	133	415,706	20.7
20423	Dog and cat food	39,521	3.0	156	595,461	6.6
20424	All other prepared animal feed	22,076	1.7	79	283,438	7.8
20430	Cereal breakfast foods	211,965	16.0	94	626,152	33.9
20440	Milled rice and byproducts	28,552	2.2	8	109,232	26.1
20450	Blended and prepared flour	219,708	16.6	151	804,855	27.3
20911	Baking powder	1,594	0.1	11	70,231	2.3
20980	Macaroni and noodle products	2,923	0.2	31	162,087	1.8
20993	Sweetening sirup and molasses, blended	4,344	0.3	11	85,865	5.1
20995	Roasted coffee	6,253	0.5	4	26,837	23.3
	Products, n.e.c.	156,843	11.9	(NA)	(NA)	(NA)
	BAKERY PRODUCTS SALES BRANCHES, SALES OFFICES					
	All establishments (number)...905 Total sales ($1,000).....$631,699 Sales reported by commodity line, total	558,930	100.0	587	xxx	xxx
20423	Dog and cat food	10,095	1.8	231	303,648	3.3
20430	Cereal breakfast foods	12,259	2.2	230	303,925	4.0
20519	Bread, bread type rolls, cakes, pies, cookies	60,610	10.8	90	62,543	96.9
20520	Biscuits, crackers and pretzels	470,312	84.1	526	504,549	93.2
	Products, n.e.c.	5,654	1.0	(NA)	(NA)	(NA)
	CONFECTIONERY AND RELATED PRODUCTS SALES BRANCHES, SALES OFFICES					
	All establishments (number)...132 Total sales ($1,000).....$332,619 Sales reported by commodity line, total	307,705	100.0	119	xxx	xxx
20711	Bar goods	20,695	6.7	24	69,235	29.9
20712	5¢ and 10¢ specialties	5,964	1.9	17	50,782	11.7
20713	Packaged goods to retail	9,947	3.2	10	27,655	36.0
20715	Salted, roasted and blanched nuts	13,930	4.5	23	68,727	20.3
20716	Other candy and confectionery, n.e.c.	19,778	6.4	20	51,138	38.7
20721	Chocolate coatings	18,499	6.0	85	164,014	11.3
20722	Other chocolate and cocoa products	144,030	46.8	83	163,156	88.3
20730	Chewing gum and chewing gum base	65,675	21.3	22	115,098	57.1
	Products, n.e.c.	9,187	3.0	(NA)	(NA)	(NA)

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6C MANUFACTURERS' SALES BRANCHES AND SALES OFFICES 1954–SALES BY PRODUCT CLASS–UNITED STATES, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution[1] (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col.1 as percent of Col.4 (5)
	MALT LIQUORS SALES BRANCHES, SALES OFFICES					
	All establishments (number)...113					
	Total sales ($1,000).....$212,910					
	Sales reported by commodity line, total.....	209,848	100.0	110	xxx	xxx
20821	Beer, ale and other malt liquors....	207,773	99.0	110	209,848	99.0
	Products, n.e.c.....	2,075	1.0	(NA)	(NA)	(NA)
	WINES AND DISTILLED SPIRITS SALES BRANCHES, SALES OFFICES					
	(Not analyzed by product)					
	OTHER FOOD, KINDRED PRODUCTS SALES BRANCHES, SALES OFFICES					
	All establishments (number)...943					
	Total sales ($1,000)...$2,168,595					
	Sales reported by commodity line, total.....	1,908,325	100.0	897	xxx	xxx
20231	Dried milk, dried buttermilk, etc...	1,937	0.1	6	23,370	8.3
20234	Ice cream mix and ice milk mix.....	3,178	0.2	9	71,048	4.5
20354	Salad dressings, including mayonnaise.....	1,254	0.1	209	218,992	0.6
20371	Frozen fruits and juices.....	2,561	0.1	145	169,361	1.5
20423	Dog and cat food.....	12,253	0.6	16	192,237	6.4
20424	All other prepared animal feed.....	2,454	0.1	16	17,113	14.3
20440	Milled rice and byproducts	9,212	0.5	17	209,402	4.4
20621	Refined cane sugar.....	157,885	8.3	9	258,462	61.1
20715	Salted, roasted and blanched nuts...	2,391	0.1	80	13,583	17.6
20722	Other chocolate and cocoa products..	61,204	3.2	151	539,869	11.3
20810	Bottled soft drinks and carbonated waters.....	14,093	0.7	71	19,363	72.8
20831	Malt.....	19,096	1.0	156	157,270	12.1
20832	Malt byproducts.....	1,436	0.1	43	54,906	2.6
20911	Baking powder.....	7,928	0.4	384	485,498	1.6
20912	Yeast.....	57,124	3.0	477	299,365	19.1
20920	Shortening and cooking oils.....	70,883	3.7	217	416,388	17.0
20930	Margarine.....	36,262	1.9	259	284,422	12.7
20941	Corn sirup, corn sugar and starches.	172,998	9.1	141	281,742	61.4
20943	Dextrin.....	9,050	0.5	31	220,245	4.1
20945	Wet process corn byproducts.....	48,284	2.5	19	190,036	25.4
20951	Flavoring extracts, emulsions.....	11,350	0.6	69	125,296	9.1
20952	Beverage bases.....	10,223	0.5	22	28,327	36.1
20953	Flavoring sirups for use by soft drink bottlers.....	36,050	1.9	4	41,024	87.9
20970	Manufactured ice.....	2,755	0.1	30	2,915	94.5
20980	Macaroni and noodle products.....	1,731	0.1	32	9,080	19.1
20991	Desserts, ready-to-mix.....	70,004	3.7	246	463,964	15.1
20992	Potato chips.....	6,053	0.3	76	8,363	72.4
20993	Sweetening sirup and molasses, blended.....	39,690	2.1	85	403,973	9.8
20994	Eggs (liquid, frozen and dried).....	30,127	1.6	371	251,673	12.0
20995	Roasted coffee.....	664,514	34.8	313	932,129	71.3
20996	Vinegar and cider.....	2,430	0.1	6	15,531	15.6
28942	Gelatin, except ready-to-mix desserts.....	2,329	0.1	135	278,057	0.8
40040	Tea.....	71,612	3.8	275	584,288	12.3
	Products, n.e.c.....	267,974	14.0	(NA)	(NA)	(NA)
	COTTON, RAYON, BROAD WOVEN FABRICS SALES BRANCHES, SALES OFFICES (Not analyzed by product)					
	KNITTING MILL PRODUCTS SALES BRANCHES, SALES OFFICES (Not analyzed by product)					
	CARPETS AND RUGS SALES BRANCHES, SALES OFFICES					
	All establishments (number)...131					
	Total sales ($1,000).....$424,336					
	Sales reported by product line, total.....	419,246	100.0	128	xxx	xxx
22711	Carpets and rugs containing wool....	196,797	46.9	107	226,123	87.0
22731	Tufted carpets and rugs.....	28,531	6.8	62	182,608	15.6
22733	All other carpets and rugs made from other fibers.....	7,592	1.8	5	10,025	75.7
22741	Linoleum.....	39,940	9.5	20	180,426	22.1
	Products, n.e.c.....	146,386	34.9	(NA)	(NA)	(NA)
	OTHER TEXTILE MILL PRODUCTS SALES BRANCHES, SALES OFFICES					
	All establishments (number)...183					
	Total sales ($1,000).....$821,851					
	Sales reported by product line, total.....	780,146	100.0	173	xxx	xxx
	OTHER TEXTILE MILL PRODUCTS SALES BRANCHES, SALES OFFICES--Con.					
22120	Yarns spun on woolen and worsted systems.....	15,536	2.0	5	55,793	27.8
22131	Woolen and worsted apparel fabrics..	85,296	10.9	17	126,561	67.4
22132	Woolen and worsted non-apparel fabrics.....	6,944	0.9	8	28,873	24.1
22220	Thrown yarns.....	28,656	3.7	4	46,860	61.2
22231	Thread for use in the home.....	15,442	2.0	11	37,220	41.5
22232	Thread for industrial use.....	39,685	5.1	48	76,077	52.2
22242	Yarns spun on cotton system.....	21,677	2.8	12	342,291	6.3
22342	100% filament rayon and/or acetate fabrics.....	14,331	1.8	4	253,702	5.6
22343	100% spun rayon and/or acetate fabrics.....	4,894	0.6	4	253,702	1.9
22344	Combination filament and spun fiber fabrics.....	3,191	0.4	4	253,702	1.3
22345	Mixtures and blends of rayon and/or acetate with other fibers.....	5,623	0.7	4	253,702	2.2
22346	Nylon and chiefly nylon fabrics.....	11,766	1.5	4	253,702	4.6
22347	Silk and synthetic fabrics, except rayon, acetate and nylon.....	8,448	1.1	6	256,841	3.3
22413	Woven narrow fabrics.....	16,530	2.1	19	253,272	6.5
22562	Circular knit fabrics.....	6,997	0.9	7	24,527	28.5
22611	Bleached, dyed, printed cotton woven fabrics.....	109,491	14.0	14	361,387	30.3
22612	Bleached, dyed, printed synthetic and silk woven fabrics.....	143,780	18.4	21	346,095	41.5
22910	Felt goods.....	23,067	3.0	14	23,067	100.0
22940	Processed textile waste and recovered fibers.....	5,462	0.7	12	29,417	18.6
22971	Jute goods.....	7,235	0.9	10	20,387	35.5
22981	Hard fiber cordage and twine.....	17,444	2.2	30	29,555	59.0
22982	Soft fiber cordage and twine.....	5,207	0.7	26	40,366	12.9
22983	Cotton cordage and twine.....	4,659	0.6	10	20,206	23.1
22992	Other textile goods, not elsewhere classified.....	8,214	1.1	12	21,729	37.8
	Products, n.e.c.....	170,571	21.9	(NA)	(NA)	(NA)
	MEN'S AND BOYS' CLOTHING AND FURNISHINGS SALES BRANCHES, SALES OFFICES (Not analyzed by product)					
	WOMEN'S AND CHILDREN'S OUTERWEAR AND UNDERGARMENTS SALES BRANCHES, SALES OFFICES (Not analyzed by product)					
	OUTER APPAREL AND RELATED PRODUCTS SALES BRANCHES, SALES OFFICES (Not analyzed by product)					
	HOUSEHOLD FURNITURE SALES BRANCHES, SALES OFFICES					
	All establishments (number)...115					
	Total sales ($1,000).... $136,980					
	Sales reported by product line, total.....	130,772	100.0	104	xxx	xxx
25112	Other wood livingroom, library, sunroom and hall furniture.....	1,825	1.4	8	7,071	25.8
25113	Wood dining, junior dining room, and dinette furniture.....	654	0.5	9	2,938	22.3
25115	Wood bedroom furniture including beadboards.....	3,684	2.8	77	89,070	4.1
25121	Upholstered wood household furniture	726	0.6	41	53,019	1.4
25122	Convertible sofas.....	17,388	13.3	67	83,472	20.8
25123	Jack knife sofa beds.....	5,897	4.5	67	83,432	7.1
25124	Studio couches.....	2,409	1.8	66	80,618	3.0
25125	Chair beds.....	766	0.6	65	77,728	1.0
25144	Metal beds and cots.....	2,606	2.0	65	78,804	3.3
25151	Mattresses.....	32,063	24.5	71	86,309	37.1
25152	Bed springs.....	20,156	15.4	71	88,945	22.7
25193	Other household furniture not elsewhere classified.....	3,954	3.0	36	71,298	5.5
25620	Window shades and accessories.....	13,686	10.5	13	18,669	73.3
	Products, n.e.c.....	24,958	19.1	(NA)	(NA)	(NA)
	OFFICE FURNITURE SALES BRANCHES, SALES OFFICES					
	All establishments (number)...112					
	Total sales ($1,000).....$58,815					
	Sales reported by product line, total.....	58,815	100.0	112	xxx	xxx
25212	Wood office desks.....	75	0.1	5	3,886	1.9
25213	Wood office cabinets and cases.....	269	0.5	5	3,886	6.9
25214	Other wood office furniture (includes table, stands).....	947	1.6	26	10,502	9.0

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Table 6C MANUFACTURERS' SALES BRANCHES AND SALES OFFICES 1954—SALES BY PRODUCT CLASS—UNITED STATES, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution[1] (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col.1 as percent of Col.4 (5)
	OFFICE FURNITURE SALES BRANCHES, SALES OFFICES--Con.					
25221	Metal office chairs, stools, couches, etc. (including) upholstered	5,968	10.1	60	43,413	13.7
25222	Metal office desks	14,902	25.3	68	49,180	30.3
25223	Metal office cabinets and cases	16,125	27.4	89	52,694	30.6
25224	Other metal office furniture (includes tables, stands)	4,989	8.5	69	43,082	11.6
25411	Partitions, shelving and lockers	1,577	2.7	29	29,989	5.3
25412	Cases, cabinets, counters and other fixtures	308	0.5	13	13,976	2.2
26911	Die-cut office supplies, except stationery, tablets and envelopes	1,568	2.7	38	13,331	11.8
27510	Letterpress and gravure printing	3,034	5.2	38	15,398	19.7
	Products, n.e.c.	7,536	12.8	(NA)	(NA)	(NA)
40915	Receipts from services rendered customers	1,517	2.6	38	15,473	9.8
	OTHER FURNITURE, FIXTURES SALES BRANCHES, SALES OFFICES					
	(Not anaylzed by product)					
	PULP, PAPER, AND PAPERBOARD SALES BRANCHES, SALES OFFICES					
	(Not anaylzed by product)					
	PAPERBOARD CONTAINERS AND BOXES SALES BRANCHES, SALES OFFICES					
	(Not analyzed by product)					
	OTHER PAPER AND ALLIED PRODUCTS SALES BRANCHES, SALES OFFICES					
	(Not analyzed by product)					
	INDUSTRIAL INORGANIC AND ORGANIC SALES BRANCHES, SALES OFFICES					
	All establishments (number)...453 Total sales ($1,000)...$4,871,817 Sales reported by product line, total	4,755,496	100.0	444	xxx	xxx
28110	Sulfuric acid	86,275	1.8	81	1,420,464	6.1
28121	Chlorine	40,514	0.9	57	614,273	6.6
28122	Alkalies	95,703	2.0	59	758,035	12.6
28123	Sodium hydroxide caustic soda	84,229	1.8	74	959,881	8.8
28124	Other alkalies	7,334	0.2	30	287,215	2.6
28191	Synthetic ammonia, nitric acid and ammonium compounds	121,840	2.6	112	1,721,147	7.1
28192	Chlorine bleaching compounds	7,139	0.2	28	149,971	4.8
28193	Inorganic acids, except nitric and sulfuric	51,259	1.1	77	2,234,362	2.3
28194	Aluminum compounds	25,001	0.5	75	1,459,156	1.7
28195	Potassium and sodium compounds	139,407	2.9	161	2,382;100	5.9
28196	Reagent and high purity grades of inorganic chemicals	102,086	2.1	21	904,614	11.3
28197	Other inorganic chemicals, n.e.c.	168,587	3.5	147	2,756,968	6.1
28210	Cyclic (coal-tar) crudes	30,663	0.6	16	691,748	4.4
28221	Cyclic (coal-tar) intermediates	127,602	2.7	86	2,298,297	5.6
28222	Cyclic (coal-tar) dyes	78,743	1.7	66	1,470,018	5.4
28223	Synthetic organic pigments, lakes and toners	23,085	0.5	41	961,975	2.4
28239	Cellulose and other plastic materials including cellophane	740,897	15.6	(NA)	(NA)	(NA)
28240	Synthetic (chemical) rubber	66,790	1.4	22	661,177	10.1
28251	Acetate yarn	50,991	1.1	8	1,149,325	4.4
28252	Rayon yarn, viscose and cuprammonium processes	185,060	3.9	12	1,201,224	15.4
28253	Noncellulosic synthetic fibers, other than glass fibers	448,306	9.4	21	1,949,641	23.0
28260	Explosives	154,608	3.3	58	1,006,780	15.4
28291	Ethyl alcohol	55,558	1.2	36	225,625	24.6
28292	Miscellaneous cyclic (coal-tar) chemical products	31,163	0.7	78	2,266,726	1.4
28293	Miscellaneous acyclic chemicals and chemical products	861,797	18.1	172	2,768,753	31.1
28294	Synthetic organic chemicals, not elsewhere classified	103,841	2.2	119	2,842,785	3.7
28295	Pesticides and other organic agricultural chemicals (basic materials only)	35,506	0.7	76	1,805,002	2.0
28296	Other industrial organic chemicals, n.e.c.	12,971	0.3	26	524,693	2.5
28332	Inorganic and organic medicinals (bulk type) antibiotics, alkaloids, bulk vitamins	30,426	0.6	43	1,464,484	2.1
28341	Pharmaceutical preparations for veterinary use	2,556	0.1	21	171,983	1.5
	INDUSTRIAL INORGANIC AND ORGANIC SALES BRANCHES, SALES OFFICES—Con.					
28342	Antibiotic preparations for human use	9,776	0.2	11	102,770	9.5
28346	All other pharmaceutical preparations for human use	5,305	0.1	27	239,231	2.2
28422	Synthetic organic detergents, bulk	12,263	0.3	47	719,182	1.7
28425	Alkaline detergents	26,936	0.6	19	223,949	12.0
28519	Paints, varnishes, lacquers, enamels, japans, dopes and thinners	23,124	0.5	38	862,440	2.7
28521	White opaque pigments	12,297	0.3	6	553,969	2.2
28522	Chrome colors	4,065	0.1	6	562,641	0.7
28620	Softwood distillation products	7,968	0.2	21	67,303	11.8
28711	Mixed fertilizers, complete and incomplete	30,623	0.6	18	112,752	27.2
28713	Superphosphate	10,938	0.2	13	213,953	5.1
28941	Glue and adhesives	4,441	0.1	19	837,513	0.5
28961	Elemental gases	24,436	0.5	6	700,847	3.5
28964	Other compressed and liquefied gases	9,652	0.2	12	743,351	1.3
28970	Insecticides and fungicides	26,938	0.6	72	1,640,503	1.6
28992	Weed killers (herbicidal preparations)	15,179	0.3	44	1,303,453	1.2
28993	Chemical specialties	55,010	1.2	77	2,183,073	2.5
39711	Molded plastics products	16,405	0.3	7	339,164	4.8
	Products, n.e.c.	476,672	10.0	(NA)	(NA)	(NA)
40915	Receipts from services rendered to customers	13,531	0.3	29	1,529,901	0.9
	DRUG AND MEDICINES SALES BRANCHES, SALES OFFICES					
	All establishments (number)...325 Total sales ($1,000).....$883,323 Sales reported by product line, total	849,125	100.0	315	xxx	xxx
20429	Prepared animal feeds, except dog and cat food	5,876	0.7	8	63,001	9.3
20951	Flavoring extracts, emulsions	2,148	0.3	5	59,656	3.6
28196	Reagent and high purity grades of inorganic chemicals	590	0.1	4	76,216	0.8
28197	Other inorganic chemicals, n.e.c.	7,352	0.9	12	151,014	4.9
28293	Miscellaneous acyclic chemicals and chemical products	4,681	0.6	5	95,543	4.9
28294	Synthetic organic chemicals, n.e.c.	1,268	0.1	7	59,146	2.1
28310	Biological products	32,114	3.8	170	333,153	9.6
28320	Botanical products	8,246	1.0	8	28,434	29.0
28332	Inorganic and organic medicinals (bulk type) antibiotics, alkaloids, bulk vitamins	79,726	9.4	63	266,960	29.9
28431	Pharmaceutical preparations for veterinary use	35,854	4.2	189	551,462	6.5
28342	Antibiotic preparations for human use	144,[illegible]	17.0	130	661,805	[illegible]
28343	Cough and cold products for human use	13,122	1.5	64	291,148	4.5
28344	Laxatives, cathartics, antacids, stomach and ulcer products for human use	38,551	4.5	99	432,417	8.9
28345	Vitamins for human use	73,893	8.7	133	565,402	13.1
28346	All other pharmaceutical preparations for human use	284,576	33.5	174	752,798	37.8
28413	Specialty soaps	809	0.1	30	105,678	0.8
28423	Specialty detergents	1,218	0.1	6	44,494	2.7
28424	Polishing preparations and related products	441	0.1	5	36,111	1.2
28713	Superphosphate	431	0.1	4	18,221	2.4
28931	Perfumes, toilet waters and colognes	10,231	1.2	7	93,016	11.0
28932	Hair preparations	8,460	1.0	10	82,453	10.3
28933	Dentifrices	1,504	0.2	23	114,689	1.3
28934	Other cosmetics and toilet preparations	7,395	0.9	24	147,076	5.0
28991	Household insecticides and repellents	717	0.1	5	61,782	1.2
28993	Chemical specialties	3,065	0.4	13	126,810	2.4
38410	Surgical and orthopedic appliances and supplies	4,857	0.6	63	71,787	6.8
	Products, n.e.c.	77,255	9.1	(NA)	(NA)	(NA)
	SOAP AND RELATED PRODUCTS SALES BRANCHES, SALES OFFICES					
	All establishments (number)...207 Total sales ($1,000)...$1,211,087 Sales reported by product line, total	1,188,250	100.0	204	xxx	xxx
20920	Shortening and cooking oils	231,150	19.5	58	880,751	26.2
28123	Sodium hydroxide caustic soda	1,899	0.2	8	19,650	9.7
28192	Chlorine bleaching compounds	1,792	0.2	12	15,490	11.6

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6C. MANUFACTURERS' SALES BRANCHES AND SALES OFFICES: 1954—SALES BY PRODUCT CLASS—UNITED STATES, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution[1] (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col.1 as percent of Col.4 (5)
	SOAP AND RELATED PRODUCTS SALES BRANCHES, SALES OFFICES—Con.					
28292	Miscellaneous cyclic (coal-tar) chemical products	866	0.1	5	13,344	6.5
28293	Miscellaneous acyclic chemicals, and chemical products	4,869	0.4	4	12,401	39.3
28411	Soaps, packaged	219,193	18.4	100	1,059,665	20.7
28412	Soaps, bulk	14,491	1.2	64	793,432	1.8
28413	Specialty soaps	7,758	0.7	68	836,635	0.9
28414	Glycerin	30,525	2.6	40	717,436	4.3
28421	Synthetic organic detergents, packaged	446,624	37.6	128	1,072,910	41.6
28422	Synthetic organic detergents, bulk	22,336	1.9	98	812,570	2.7
28423	Specialty detergents	21,854	1.8	64	736,325	3.0
28424	Polishing preparations and related products	55,293	4.7	31	66,973	82.6
28425	Alkaline detergents	35,188	3.0	60	72,166	48.8
28430	Sulfonated oils and assistants	1,040	0.1	35	634,480	0.2
28932	Hair preparations	20,865	1.8	47	824,313	2.5
28933	Dentifrices	33,796	2.8	44	782,260	4.3
28934	Other cosmetics and toilet preparations	2,335	0.2	19	150,419	1.6
28993	Chemical specialties	5,451	0.5	77	175,011	3.1
	Products, n.e.c.	30,925	2.6	(NA)	(NA)	(NA)
	PAINTS AND ALLIED PRODUCTS SALES BRANCHES, SALES OFFICES					
	All establishments (number)...646					
	Total sales ($1,000).....$589,840					
	Sales reported by product line, total	581,010	100.0	613	xxx	xxx
28223	Synthetic organic pigments, lakes, and toners	5,548	1.0	11	41,819	13.3
28519	Paints, varnishes, lacquers, enamels, japans, dopes and thinners	432,571	74.5	569	523,345	82.7
28521	White, opaque pigments	44,503	7.7	77	169,247	26.3
28522	Chrome colors	3,556	0.6	15	47,653	7.5
28523	Other inorganic pigments	24,157	4.2	40	115,773	20.9
28530	Whiting, putty, wood fillers and allied paint products	9,164	1.6	227	88,806	10.3
28820	Linseed oil mill products	4,941	0.9	55	71,223	6.9
	Products, n.e.c.	56,570	9.7	(NA)	(NA)	(NA)
	OTHER CHEMICAL AND ALLIED PRODUCTS SALES BRANCHES, SALES OFFICES					
	All establishments (number)...559					
	Total sales ($1,000)...$1,333,244					
	Sales reported by product line, total	1,290,483	100.0	504	xxx	xxx
20951	Flavoring extracts, emulsions	833	0.1	19	32,341	2.6
20952	Beverage bases	893	0.1	6	8,073	11.1
28191	Synthetic ammonia, nitric acid and ammonium compounds	10,698	0.8	32	88,530	12.1
28195	Potassium and sodium compounds	2,225	0.2	32	93,839	2.4
28197	Other inorganic chemicals, n.e.c.	12,923	1.0	50	301,837	4.3
28239	Cellulose and other plastic materials including cellophane	8,288	0.6	(NA)	(NA)	(NA)
28292	Miscellaneous cyclic (coal-tar) chemical products	5,555	0.4	15	61,493	9.0
28293	Miscellaneous acyclic chemicals and chemical products	6,239	0.5	15	70,411	8.9
28294	Synthetic organic chemicals, n.e.c.	1,435	0.1	10	25,374	5.7
28295	Pesticides and other organic agricultural chemicals (basic materials only)	1,725	0.1	4	8,397	20.5
28344	Laxatives, cathartics, antacids, stomach and ulcer products for human use	4,945	0.4	14	38,655	12.8
28346	All other pharmaceutical preparations for human use	7,321	0.6	15	77,055	9.5
28411	Soaps, packaged	3,741	0.3	7	42,844	8.7
28412	Soaps, bulk	1,205	0.1	13	26,193	4.6
28413	Specialty soaps	11,583	0.9	50	252,361	4.6
28421	Synthetic organic detergents, packaged	6,320	0.5	6	88,375	7.2
28422	Synthetic organic detergents, bulk	777	0.1	7	35,622	2.2
28519	Paints, varnishes, lacquers, enamels, japans, dopes and thinners	2,190	0.2	19	35,003	6.3
28523	Other inorganic pigments	1,365	0.1	11	20,052	6.8
28620	Softwood distillation products	20,254	1.6	11	33,122	61.1
28651	Natural dyeing materials	23,615	1.8	6	23,615	100.0
28711	Mixed fertilizers, complete and incomplete	91,435	7.1	54	130,526	70.1
28713	Superphosphate	13,208	1.0	60	137,323	9.6
28820	Linseed oil mill products	52,629	4.1	11	54,829	96.0
28830	Soybean oil mill products	27,256	2.1	6	93,494	29.2
28840	Vegetable oil mill products, other than specified above	19,516	1.5	9	92,017	21.2
	OTHER CHEMICAL AND ALLIED PRODUCTS SALES BRANCHES, SALES OFFICES--Con.					
28870	Fatty acids	6,611	0.5	14	96,913	6.8
28910	Printing ink	53,809	4.2	71	58,082	92.6
28920	Essential oils	969	0.1	14	1,980	48.9
28931	Perfumes, toilet waters, and colognes	29,479	2.3	45	99,062	29.8
28932	Hair preparations	56,454	4.4	63	265,197	21.3
28933	Dentifrices	60,729	4.7	49	228,738	26.5
28934	Other cosmetics and toilet preparations	89,313	6.9	72	267,869	33.3
28941	Glue and adhesive	45,683	3.5	10	65,630	69.6
28951	Carbon black	23,151	1.8	14	29,857	77.5
28961	Elemental gases	77,643	6.0	80	270,855	28.7
28962	Acetylene	25,622	2.0	56	257,018	10.0
28963	Carbon dioxide	20,871	1.6	37	27,808	75.1
28964	Other compressed and liquefied gases	8,736	0.7	66	97,798	8.9
28970	Insecticides and fungicides	40,049	3.1	53	117,059	34.2
28980	Salt	74,857	5.8	46	74,857	100.0
28991	Household insecticides and repellents	844	0.1	41	70,473	1.2
28992	Weed killers (herbicidal preparations)	3,818	0.3	28	75,325	5.1
28993	Chemical specialties	49,486	3.8	60	333,345	14.8
29522	Asphalt and tar coatings, cements and pitches	2,018	0.2	8	56,445	3.6
38410	Surgical and orthopedic appliances and supplies	849	0.1	18	10,530	8.1
39711	Molded plastics products	816	0.1	6	6,485	12.6
	Products, n.e.c.	271,079	21.0	(NA)	(NA)	(NA)
40915	Receipts from services rendered customers	9,423	0.7	51	291,740	3.2
	TIRES AND INNER TUBES SALES BRANCHES, SALES OFFICES					
	All establishments (number)...292					
	Total sales ($1,000)...$1,138,548					
	Sales reported by product line, total	1,138,548	100.0	292	xxx	xxx
23850	Raincoats and other waterproof outer garments	4,204	0.4	19	200,441	2.1
30110	Tires and inner tubes (new)	759,711	66.7	292	1,138,548	66.7
30991	Camelback and tire repair materials	58,234	5.1	261	1,107,938	5.3
30993	Mechanical rubber or plastic goods	76,649	6.7	63	446,442	17.2
30994	Druggist and medical sundries	5,352	0.5	19	227,107	2.4
30995	Other rubber products	10,626	0.9	59	298,942	3.6
32922	Asbestos friction materials	1,279	0.1	48	256,917	0.5
37175	Parts and accessories for motor vehicles	22,430	2.0	117	457,037	4.9
	Products, n.e.c.	200,063	17.6	(NA)	(NA)	(NA)
	RUBBER FOOTWEAR SALES BRANCHES, SALES OFFICES					
	(Not analyzed by product)					
	RECLAIMED RUBBER AND OTHER RUBBER INDUSTRIES SALES BRANCHES, SALES OFFICES					
	All establishments (number)...199					
	Total sales ($1,000).....$344,442					
	Sales reported by product line, total	344,442	100.0	199	xxx	xxx
30110	Tires and inner tubes (new)	13,194	3.8	33	81,340	16.2
30310	Reclaimed rubber	32,364	9.4	6	69,421	46.6
30991	Camelback and tire repair materials	7,099	2.1	38	83,196	8.5
30993	Mechanical rubber or plastic goods	258,299	75.0	192	312,825	82.6
30995	Other rubber products	7,422	2.2	22	95,844	7.7
37175	Parts and accessories for motor vehicles	1,037	0.3	18	9,410	11.0
	Products, n.e.c.	25,027	7.3	(NA)	(NA)	(NA)
	LEATHER AND LEATHER PRODUCTS SALES BRANCHES, AND SALES OFFICES					
	(Not analyzed by product)					
	GLASS AND GLASS PRODUCTS, SALES BRANCHES, SALES OFFICES					
	All establishments (number)...430					
	Total sales ($1,000)...$1,088,202					
	Sales reported by product line, total	1,088,202	100.0	430	xxx	xxx
32111	Sheet (window) glass	58,998	5.4	195	388,791	15.2
32112	Plate glass	42,059	3.9	196	385,962	10.9
32113	Other flat glass	44,238	4.1	198	390,960	11.3

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6C. MANUFACTURERS' SALES BRANCHES AND SALES OFFICES 1954—SALES BY PRODUCT CLASS—UNITED STATES, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution[1] (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col.1 as percent of Col.4 (5)
	GLASS AND GLASS PRODUCTS, SALES BRANCHES, SALES OFFICES--Con.					
32210	Glass containers	437,065	40.2	127	495,331	88.2
32290	Pressed and blown glass and glassware	92,164	8.5	286	601,233	15.3
32311	Laminated glass	140,726	12.9	205	408,280	34.5
32312	Mirrors	6,284	0.6	187	367,510	1.9
32313	Other glass products	62,799	5.8	241	513,499	12.2
34635	Metal commercial closures, including milk bottles	12,124	1.1	19	73,009	16.6
	Products, n.e.c.	191,145	17.6	(NA)	(NA)	(NA)
	CEMENT, HYDRAULIC SALES BRANCHES, SALES OFFICES					
	All establishments (number)...110					
	Total sales ($1,000).....$450,056					
	Sales reported by product line, total	442,892	100.0	107	xxx	xxx
32410	Hydraulic cement	432,811	97.7	107	442,892	97.7
32740	Lime	2,347	0.5	4	27,144	8.6
32813	Cut limestone and limestone products	631	0.1	5	19,657	3.2
	Products, n.e.c.	7,103	1.6	(NA)	(NA)	(NA)
	STRUCTURAL CLAY PRODUCTS SALES BRANCHES, SALES OFFICES					
	All establishments (number)...106					
	Total sales ($1,000).....$125,425					
	Sales reported by product line, total	121,276	100.0	102	xxx	xxx
32510	Clay brick and hollow tile	8,453	7.0	19	46,975	18.0
32530	Clay floor and wall tile, except quarry tile	32,765	27.0	42	52,692	62.2
32540	Clay sewer pipe	15,398	12.7	17	37,293	41.3
32550	Clay refractories	15,378	12.7	23	42,980	35.8
32590	Structural clay products, n.e.c.	43,332	35.7	40	56,961	76.1
32970	Nonclay refractories	3,361	2.8	16	13,570	24.8
	Products, n.e.c.	2,589	2.1	(NA)	(NA)	(NA)
	CONCRETE, AND PLASTER PRODUCTS SALES BRANCHES, SALES OFFICES					
	All establishments (number)...114					
	Total sales ($1,000).....$403,232					
	Sales reported by product line, total	403,232	100.0	114	xxx	xxx
26132	Hardboard and insulating board	23,132	5.7	75	351,039	6.6
32712	Concrete pipe	4,432	1.1	9	5,328	83.2
32713	Other precast concrete products	10,323	2.6	16	27,640	37.3
32720	Gypsum products	212,217	52.6	74	343,381	61.8
32740	Lime	32,301	8.0	72	318,936	10.1
32750	Mineral wool	30,201	7.5	79	349,981	8.6
32924	Asbestos-cement shingles and clapboard	9,543	2.4	69	313,511	3.0
	Products, n.e.c.	81,083	20.1	(NA)	(NA)	(NA)
	OTHER STONE, CLAY AND GLASS PRODUCTS SALES BRANCHES, SALES OFFICES					
	All establishments (number)...182					
	Total sales ($1,000).....$539,734					
	Sales reported by product line, total	538,400	100.0	175	xxx	xxx
30993	Mechanical rubber or plastic goods	11,773	2.2	17	77,025	15.3
32550	Clay refractories	24,276	4.6	24	86,812	28.0
32610	Vitreous and semivitreous plumbing fixtures	3,203	0.6	6	3,227	99.3
32750	Mineral wool	12,859	2.4	16	191,869	6.7
32911	Nonmetallic abrasives	71,945	13.5	42	78,452	91.7
32921	Asbestos textiles	4,037	0.8	22	210,958	1.9
32922	Asbestos friction materials	21,373	4.0	21	213,739	10.0
32923	Asphalt floor tile	40,092	7.5	21	225,570	17.8
32924	Asbestos-cement shingles and clapboard	41,130	7.7	27	237,870	17.3
32925	Asbestos-cement flat and corrugated sheets and wallboard	12,487	2.3	22	212,838	5.9
32926	Other asbestos-cement products	48,559	9.1	21	209,691	23.2
32931	Asbestos insulations	25,359	4.8	22	214,406	11.8
32932	Gaskets, all types	4,877	0.9	15	193,781	2.5
32933	Packing (except leather, rubber, and metal)	6,982	1.3	28	234,364	3.0
32952	Minerals and earths, ground or otherwise treated	27,439	5.2	54	275,174	10.0
32970	Nonclay refractories	63,360	11.9	53	283,368	22.4
	Products, n.e.c.	94,333	17.7	(NA)	(NA)	(NA)
40915	Receipts from services rendered customers	18,316	3.4	18	155,690	11.8

Commodity line code	Kind of business and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution[1] (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col.1 as percent of Col.4 (5)
	BLAST FURNACE, STEEL WORKS, AND ROLLING MILL PRODUCTS SALES BRANCHES, SALES OFFICES (See Table 6D)					
	OTHER PRIMARY METAL INDUSTRY PRODUCTS SALES BRANCHES, SALES OFFFICES					
	All establishments (number)...603					
	Total sales ($1,000)...$3,355,191					
	Sales reported by product line, total	3,248,310	100.0	582	xxx	xxx
33124	Hot-rolled sheet and strip	4,855	0.1	50	221,344	2.2
33127	Hot-rolled bars and bar shapes	7,222	0.2	38	170,454	4.2
33129	Other steel mill shapes and forms	55,219	1.7	47	162,183	34.0
33210	Gray-iron castings	162,838	5.0	68	241,053	67.6
33230	Steel castings	23,515	0.7	19	58,984	39.9
33312	Refined unalloyed copper	254,590	7.8	6	809,619	31.4
33322	Refined unalloyed lead	186,472	5.7	13	549,915	33.9
33332	Refined unalloyed zinc smelter products	159,402	4.9	15	950,955	16.8
33340	Refined unalloyed aluminum	20,447	0.6	50	860,209	2.4
33392	Precious metals	113,696	3.5	9	795,955	14.3
33393	Other nonferrous metals, smelted or refined	57,840	1.8	19	942,434	6.1
33411	Aluminum alloys	162,093	5.0	129	1,102,930	14.7
33412	Copper alloys	39,115	1.2	35	556,644	7.0
33413	Lead alloys	80,454	2.5	29	602,982	13.3
33414	Zinc alloys	20,104	0.6	21	214,728	9.4
33415	Other alloys	4,218	0.1	12	133,526	3.2
33510	Copper and copper-base alloy mill products	369,224	11.4	137	792,700	46.6
33521	Aluminum plate, sheet and strip	325,726	10.0	146	1,104,965	29.5
33522	All other aluminum mill products	171,297	5.3	162	1,148,798	14.9
33592	All other rolled, drawn and extruded nonferrous metal mill products	23,897	0.7	25	199,500	12.0
33610	Nonferrous castings, including die	64,696	2.0	112	655,427	9.9
33911	Drop, upset, and press steel forgings	38,311	1.2	23	78,084	49.1
33912	Open die or smith forgings	6,839	0.2	6	20,791	32.9
33921	Steel wire	15,537	0.5	23	98,119	15.8
33922	Aluminum and aluminum base alloy wire	47,465	1.5	155	1,115,018	4.3
33923	Copper wire and cable	158,827	4.9	111	477,758	33.2
33930	Welded and heavy-riveted pipe	69,897	2.2	27	247,405	28.3
33991	Cold-rolled steel sheet and strip	50,715	1.6	41	88,304	57.4
33992	Cold-finished steel bars and bar shapes	32,544	1.0	35	61,608	52.8
33994	Nonferrous forgings	38,250	1.2	110	868,500	4.4
33995	Metal powders	11,383	0.4	78	681,311	1.7
34312	Plumbing fixture fittings and trim (brass goods)	5,857	0.2	60	325,727	1.8
34434	Gas cylinders, smoke stacks, and other steel plate boiler shop products	5,929	0.2	5	35,912	16.5
34638	Other stamped or pressed metal end products, including perforated	20,118	0.6	139	985,215	2.0
34892	Noninsulated wire rope, cable and strand, except copper	29,794	0.9	58	498,822	6.0
34941	Bolts, nuts, screws, washers, rivets, and other industrial fasteners	4,261	0.1	91	683,007	0.6
34950	Screw-machine products	3,639	0.1	61	520,410	0.7
34970	Metal foil and leaf	74,321	2.3	118	979,925	7.6
	Products, n.e.c.	327,703	10.1	(NA)	(NA)	(NA)
	CUTLERY, HAND TOOLS, HARDWARE SALES BRANCHES, SALES OFFICES					
	(Not analyzed by product)					
	HEATING AND PLUMBING EQUIPMENT SALES BRANCHES, SALES OFFICES					
	All establishments (number)...283					
	Total sales ($1,000).....$409,731					
	Sales reported by product line, total	408,550	100.0	278	xxx	xxx
33210	Gray-iron castings	5,706	1.4	76	80,183	7.1
33930	Welded and heavy-riveted pipe	10,144	2.5	77	83,322	12.2
34311	Metal plumbing fixtures	99,800	24.4	150	302,440	33.0
34312	Plumbing fixture fittings and trim (brass goods)	46,769	11.4	135	287,775	16.3
34320	Oil burners	8,019	2.0	139	263,358	3.0
34391	Warm-air furnaces	16,205	4.0	132	124,071	13.1
34392	Cast iron heating boilers, radiators, and convectors	68,174	16.7	184	337,869	20.2
34393	Steel and nonferrous convectors	6,056	1.5	67	195,692	3.1
34394	Water heaters, except electric	11,613	2.8	146	248,427	4.7
34396	Domestic cooking stoves, ranges and appliances except electric	11,743	2.9	18	16,725	70.2
34398	Steel heating boilers	8,300	2.0	59	47,144	17.6

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6C. MANUFACTURERS' SALES BRANCHES AND SALES OFFICES 1954—SALES BY PRODUCT CLASS—UNITED STATES, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution[1] (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col.1 as percent of Col.4 (5)
	HEATING AND PLUMBING EQUIPMENT SALES BRANCHES, SALES OFFICES--Con.					
34399	Other heating equipment and parts for warm-air furnaces, cast iron boilers and parts for other heating and cooking apparatus	19,047	4.7	121	225,863	8.4
36212	Household water heaters	6,103	1.5	12	28,053	21.8
	Products, n.e.c.	90,871	22.2	(NA)	(NA)	(NA)
	STRUCTURAL METAL PRODUCTS SALES BRANCHES, SALES OFFICES					
	All establishments (number)...261					
	Total sales ($1,000).....$874,144					
	Sales reported by product line, total	874,144	100.0	261	xxx	xxx
33124	Hot-rolled sheet and strip	11,646	1.3	29	91,541	12.7
33991	Cold-rolled steel sheet and strip	1,745	0.2	9	26,244	6.6
34411	Fabricated structural iron and steel	253,521	29.0	74	340,101	74.5
34413	Prefabricated and portable metal buildings and parts	20,997	2.4	41	93,017	22.6
34414	Miscellaneous metal building materials (metal plaster bases, fabricated bar joists, and concrete reinforcing bars)	74,528	8.5	125	231,466	32.2
34421	Metal doors and frames	22,719	2.6	93	149,958	15.2
34422	Metal window sash and frames	56,459	6.4	104	149,471	37.8
34424	Metal storm sash and combination screen and storm sash and doors	2,456	0.3	67	107,708	2.3
34431	Metal tanks	72,949	8.3	52	239,295	30.5
34432	Fabricated steel plate	5,919	0.7	18	74,601	7.9
34433	Power boilers, parts, and attachments	237,651	27.2	43	268,541	88.5
34440	Sheet-metal products	81,397	9.3	96	194,349	41.9
34810	Nails, spikes, brads, and tacks	1,542	0.2	25	78,088	2.0
34894	Wire cloth and woven wire products	3,189	0.4	57	84,556	3.8
34895	Other wire products	4,997	0.6	66	93,110	5.4
	Products, n.e.c.	9,076	1.0	(NA)	(NA)	(NA)
40915	Receipts from services rendered customers	13,353	1.5	52	230,987	5.8
	FABRICATED WIRE PRODUCTS SALES BRANCHES, SALES OFFICES					
	All establishments (number)...126					
	Total sales ($1,000).....$108,662					
	Sales reported by product line, total	108,662	100.0	126	xxx	xxx
33122	Semifinished steel shapes and forms	2,674	2.5	6	25,928	10.3
33510	Copper and copper-base alloy mill products	824	0.8	7	30,952	2.7
33921	Steel wire	8,056	7.4	23	46,211	17.4
33923	Copper wire and cable	684	0.6	6	9,754	7.0
34810	Nails, spikes, brads, and tacks	2,687	2.5	10	37,801	7.1
34892	Noninsulated wire rope, cable, and strand, except copper	25,210	23.2	82	53,087	47.5
34893	Fencing and fence gates	42,746	39.3	53	84,994	50.3
34894	Wire cloth and woven wire products	12,229	11.2	34	88,773	13.8
34895	Other wire products	7,034	6.5	34	95,562	7.4
	Products, n.e.c., and receipts from services rendered customers	6,518	6.0	(NA)	(NA)	(NA)
	OTHER FABRICATED METAL PRODUCTS SALES BRANCHES, SALES OFFICES					
	All establishments (number)...263					
	Total sales ($1,000)...$1,333,405					
	Sales reported by product line, total	1,310,737	100.0	241	xxx	xxx
34111	Metal cans	916,632	69.9	59	987,775	92.8
34113	Other tinware	5,178	0.4	8	103,620	5.0
34632	Stamped and spun hospital utensils, and cooking and kitchen household utensils	20,388	1.6	16	31,857	64.0
34635	Metal commercial closures, including milk bottles	5,025	0.4	12	21,574	23.3
34636	Crowns	29,710	2.3	20	34,105	87.1
34637	Stampings-automotive	2,531	0.2	4	16,034	15.8
34638	Other stamped or pressed metal end products, including perforated	11,951	0.9	22	27,870	42.9
34711	Complete incandescent lighting fixtures	2,387	0.2	8	15,057	15.9
34716	All other specialized incandescent lighting equipment and parts for incandescent lighting equipment	2,968	0.2	7	14,798	20.1
34717	Fluorescent lighting equipment and parts	6,820	0.5	8	15,422	44.2
34911	Steel shipping packages, kegs, and pails	9,734	0.7	16	83,250	11.7
	OTHER FABRICATED METAL PRODUCTS SALES BRANCHES, SALES OFFICES--Con.					
34912	Steel shipping barrels and drums	34,157	2.6	10	51,211	66.7
34941	Bolts, nuts, screws, washers, rivets, and other industrial fasteners	38,715	3.0	60	66,765	58.0
34942	Special products, other than standard type fasteners	29,167	2.2	33	62,843	46.4
34950	Screw-machine products	2,545	0.2	20	27,360	9.3
34970	Metal foil and leaf	15,113	1.2	17	41,072	36.8
	Products, n.e.c.	176,889	13.5	(NA)	(NA)	(NA)
40915	Receipts from services rendered customers	827	0.1	14	61,358	1.3
	TRACTORS AND FARM MACHINERY SALES BRANCHES, SALES OFFICES					
	All establishments (number)...299					
	Total sales ($1,000)...$1,292,917					
	Sales reported by product line, total	1,292,917	100.0	299	xxx	xxx
35194	Parts and accessories for internal combustion engines	1,775	0.1	18	39,493	4.5
35211	Wheel tractors	374,727	29.0	218	1,110,552	33.7
35214	Track-laying tractors	22,846	1.8	98	726,461	3.1
35215	Parts and attachments for wheel tractors	65,947	5.1	181	943,358	7.0
35218	Parts and attachments for track-laying tractors	10,192	0.8	89	683,823	1.5
35221	Plows and listers, including parts and attachments	37,258	2.9	167	867,411	4.3
35222	Harrows, rollers, pulverizers, and stalk cutters	42,321	3.3	196	988,927	4.3
35223	Planting, seeding, and fertilizing machinery	70,065	5.4	207	1,035,877	6.8
35224	Sprayers and dusters	6,139	0.5	21	80,564	7.6
35225	Harvesting machinery	200,548	15.5	218	1,040,551	19.3
35226	Haying machinery	130,844	10.1	212	1,036,563	12.6
35228	Farm, dairy machines, and equipment	3,996	0.3	69	352,543	1.1
35229	All other farm machines and equipment	110,140	8.5	233	1,008,877	10.9
35852	Home and farm freezers	23,482	1.8	77	392,770	6.0
358571	Room air conditioners under 2 hp	8,354	0.6	74	386,518	2.2
	Products, n.e.c.	169,780	13.1	(NA)	(NA)	(NA)
40915	Receipts from services rendered customers	14,503	1.1	69	351,430	4.1
	CONSTRUCTION AND MINING MACHINERY SALES BRANCHES, SALES OFFICES					
	All establishments (number)...249					
	Total sales ($1,000).....$332,596					
	Sales reported by product line, total	329,748	100.0	245	xxx	xxx
35311	Cranes	35,043	10.6	13	48,092	72.9
35312	Power cranes, draglines, and shovels, including front-end attachments and parts	19,919	6.0	17	24,500	81.3
35314	Specialized mining machinery and equipment	30,356	9.2	17	47,309	64.2
35318	Other construction, mining, and similar machinery and parts and attachments	25,398	7.7	35	97,125	26.1
35321	Oil-and gas-field drilling equipment	139,329	42.3	60	145,238	95.9
35322	Other oil and gas field machinery and tools, including water-well drilling equipment and portable drilling rigs	37,254	11.3	132	93,859	39.7
40906	Rental receipts from customers	4,428	1.3	61	23,270	19.0
	Products, n.e.c.	36,806	11.2	(NA)	(NA)	(NA)
40915	Receipts from services rendered customers	1,215	0.4	27	48,743	2.5
	METALWORKING MACHINERY SALES BRANCHES, SALES OFFICES					
	All establishments (number)...294					
	Total sales ($1,000).....$409,715					
	Sales reported by product line, total	409,715	100.0	294	xxx	xxx
35318	Other construction, mining, and similar machinery and parts and attachments	3,828	0.9	48	45,301	8.5
35411	Boring machines	23,303	5.7	28	80,913	28.8
35412	Drilling machines	3,884	0.9	29	131,100	3.0
35414	Grinding and polishing machines	32,592	8.0	61	174,241	18.7
35415	Lathes	24,067	5.9	48	161,199	14.9
35416	Milling machines	59,263	14.5	31	134,743	44.0
35417	Other machine tools and parts	39,788	9.7	70	195,112	20.4

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6C MANUFACTURERS' SALES BRANCHES AND SALES OFFICES 1954—SALES BY PRODUCT CLASS—UNITED STATES, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution[1] (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col.1 as percent of Col.4 (5)
	METALWORKING MACHINERY SALES BRANCHES, SALES OFFICES--Con.					
35419	Rebuilt machine tools	678	0.2	23	123,405	0.5
35422	Metalworking presses, including forging presses	34,554	8.4	13	45,874	75.3
35426	Power-driven hand tools	62,269	15.2	115	83,016	75.0
35427	Acetylene welding and cutting apparatus	3,275	0.8	12	3,467	94.5
35440	Special dies and tools, die sets, jigs, and fixtures	7,516	1.8	22	34,033	22.1
35451	Small cutting tools for machine tools and metal-working machinery	36,282	8.9	66	78,529	46.2
35452	Precision measuring tools	6,466	1.6	21	33,798	19.1
35453	Other attachments and accessories for machine tools and metalworking machinery	5,995	1.5	52	63,523	9.4
35616	Parts and attachments for pumps, compressors and pumping equipment	2,437	0.6	28	33,510	7.3
35891	Automotive maintenance equipment	225	0.1	17	9,061	2.5
	Products, n.e.c.	62,925	15.4	(NA)	(NA)	(NA)
40915	Receipts from services rendered customers	368	0.1	22	31,624	1.2
	SPECIAL-INDUSTRY MACHINERY (EXCEPT METALWORKING) SALES BRANCHES, SALES OFFICES					
	All establishments (number)...360 Total sales ($1,000).....$319,918 Sales reported by product line, total	262,733	100.0	304	xxx	xxx
35511	Dairy and milk products plant machinery and equipment	25,472	9.7	23	28,541	89.2
35512	Bakery machinery and equipment	2,184	0.8	4	2,184	100.0
35515	Commercial food products machinery, n.e.c., including parts and attachments	6,302	2.4	28	12,599	50.0
35521	Textile machinery	12,553	4.8	9	19,213	65.3
35522	Parts and attachments for textile machinery	18,428	7.0	7	29,624	62.2
35531	Woodworking machinery	12,785	4.9	31	29,109	43.9
35550	Printing-trades machinery and equipment	62,417	23.8	107	63,439	98.4
35591	Chemical manufacturing industries machinery and equipment	8,112	3.1	12	14,028	57.8
35597	Other special-industry machinery and equipment	40,462	15.4	96	77,136	52.5
35760	Scales and balances	276	0.1	5	1,667	16.6
40906	Rental receipts from customers	360	0.1	26	19,131	1.9
	Products, n.e.c.	71,879	27.4	(NA)	(NA)	(NA)
40915	Receipts from services rendered customers	1,503	0.6	48	45,698	3.3
	GENERAL INDUSTRIAL MACHINERY SALES BRANCHES, SALES OFFICES					
	All establishments (number)..1,097 Total sales ($1,000)...$1,067,683 Sales reported by product line, total	965,163	100.0	1,027	xxx	xxx
35111	Steam and hydraulic turbines, steam engines	5,225	0.5	23	81,722	6.4
35112	Steam and hydraulic turbine generator-set units	2,712	0.3	16	67,568	4.0
35192	Diesel engines	7,076	0.7	24	95,605	7.4
35194	Parts and accessories for internal combustion engines	2,476	0.3	11	38,842	6.4
35311	Cranes	4,092	0.4	13	30,110	13.6
35313	Mixers, pavers, and related equipment	1,858	0.2	22	78,182	2.4
35314	Specialized mining machinery and equipment	3,533	0.4	25	25,836	13.7
35318	Other construction, mining, and similar machinery and parts and attachments	11,057	1.1	58	196,633	5.6
35426	Power-driven hand tools	19,671	2.0	34	115,320	17.1
35597	Other special-industry machinery and equipment	1,310	0.1	13	14,412	9.1
35611	Industrial pumps	88,405	9.2	119	291,079	30.4
35612	Domestic water systems and pumps	15,395	1.6	26	53,757	28.6
35613	Air and gas compressors	69,003	7.1	58	199,151	34.6
35614	Industrial spraying equipment	7,957	0.8	11	11,525	69.0
35615	Pumps and compressors, n.e.c.	22,219	2.3	33	27,919	79.6
35616	Parts and attachments for pumps, compressors and pumping equipment	3,593	0.4	31	46,597	7.7
35620	Elevators and moving stairways	155,593	16.1	329	159,630	97.5
35631	Overhead traveling cranes and monorail systems	20,967	2.2	24	36,419	57.6
35633	Conveyors and conveying equipment	57,229	6.0	100	126,108	45.4
	GENERAL INDUSTRIAL MACHINERY SALES BRANCHES, SALES OFFICES--Con.					
35634	Parts, attachments, and accessories for conveyors and conveying systems	24,120	2.5	78	127,611	18.9
35640	Industrial fans and blowers	36,687	3.8	124	69,740	52.6
35650	Industrial trucks, tractors, trailers and stackers	31,260	3.2	27	35,067	89.1
35661	Plain bearings	52,328	5.4	90	71,524	73.2
35662	Speed changers, gears and industrial high speed drives	26,455	2.7	82	177,453	14.9
35663	Other mechanical power-transmission equipment	57,467	6.0	158	250,575	22.9
35672	Fuel-fired industrial furnaces and ovens	25,970	2.7	13	27,810	93.4
35673	Parts and attachments for industrial furnaces and ovens	1,435	0.1	11	22,207	65
35691	Heat exchangers and steam condensers	22,955	2.4	70	219,147	10.5
35692	Filters and strainers for internal combustion engines and for industries uses	1,477	0.2	5	1,695	87.1
35693	General industrial machinery, n.e.c.	49,613	5.1	147	239,394	20.7
35760	Scales and balances	5,306	0.5	11	41,477	12.8
358572	Self-contained air conditioners 2 hp and over	2,300	0.2	21	75,217	3.1
358579	Other refrigeration machinery and air-conditioning equipment	8,256	0.9	105	123,255	6.7
35911	Valves and fittings for piping systems	3,201	0.3	13	31,317	10.2
35912	Plumbing and heating valves and specialties	1,262	0.1	7	18,308	6.9
35931	Ball bearings	1,378	0.1	102	91,928	1.5
35932	Roller bearings	4,513	0.5	110	99,652	4.5
35933	Mounted bearings	10,657	1.1	59	111,757	9.5
36142	Integral horsepower motors and generators	17,222	1.8	96	96,803	17.8
36146	Parts and supplies for motors, generators and motor-generator sets	736	0.1	14	47,237	1.6
36161	Switchgear and switchboard apparatus	1,879	0.2	16	34,304	5.5
36162	Industrial electrical control equipment	1,665	0.2	53	56,242	3.0
36193	Other electrical equipment for industrial use	1,107	0.1	52	16,547	6.7
36693	Other signal and alarm systems, electric	1,139	0.1	10	17,250	6.6
40906	Rental receipts from customers	4,206	0.4	7	12,967	32.4
	Products, n.e.c.	63,545	6.6	(NA)	(NA)	(NA)
40915	Receipts from services rendered customers	7,653	0.8	72	122,863	6.2
	OFFICE AND STORE MACHINES AND DEVICES SALES BRANCHES, SALES OFFICES					
	All establishments (number)..2,059 Total sales ($1,000)...$1,077,765 Sales reported by product line, total	1,070,903	100.0	2,052	xxx	xxx
35710	Computing machines and cash registers	591,206	55.2	1,360	881,347	67.1
35720	Typewriters	147,660	13.8	637	622,402	23.7
35751	Automatic merchandising machines	597	0.1	18	4,067	14.7
35752	Coin-operated amusement machines and mechanisms	984	0.1	4	1,318	74.7
35760	Scales and balances	20,269	1.9	285	57,983	35.0
35790	Office and store machines, n.e.c.	97,704	9.1	767	546,803	17.9
40906	Rental receipts from customers	30,745	2.9	767	351,804	8.7
	Products, n.e.c.	82,922	7.7	(NA)	(NA)	(NA)
40915	Receipts from services rendered customers	98,816	9.2	1,541	595,435	16.6
	SERVICE-INDUSTRY AND HOUSEHOLD MACHINES SALES BRANCHES, SALES OFFICES					
	All establishments (number)...492 Total sales ($1,000).....$761,338 Sales reported by product line, total	757,682	100.0	482	xxx	xxx
35811	Household mechanical washing machines	64,304	8.5	50	449,839	14.3
35812	Other household laundry equipment	20,109	2.7	51	438,585	4.6
35813	Parts, accessories, and attachments for household laundry equipment	982	0.1	18	343,318	0.3
35820	Commercial laundry, dry-cleaning, and pressing machinery	35,904	4.7	34	40,003	89.8
35832	Industrial sewing machines	16,296	2.2	62	34,944	46.6
35833	Parts and attachments for sewing machines	14,800	2.0	55	33,253	44.5

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Table 6C MANUFACTURERS' SALES BRANCHES AND SALES OFFICES 1954—SALES BY PRODUCT CLASS—UNITED STATES, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution[1] (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col.1 as percent of Col.4 (5)
	SERVICE-INDUSTRY AND HOUSEHOLD MACHINES SALES BRANCHES, SALES OFFICES--Con.					
35841	Household vacuum cleaners	42,923	5.7	216	273,878	15.7
358512	Household refrigerators, electric	199,521	26.3	39	513,763	38.8
35852	Home and farm freezers	28,722	3.8	41	523,240	5.5
35853	Unitary commercial refrigeration equipment	28,911	3.8	26	106,471	27.2
35854	Compressors and compressor units	2,019	0.3	39	170,374	1.2
35855	Condensing units	1,771	0.2	51	220,522	0.8
358571	Room air conditioners under 2 hp	44,538	5.9	43	525,113	8.5
358572	Self-contained air conditioners 2 hp and over	23,719	3.1	29	139,364	17.0
358579	Other refrigeration machinery and air-conditioning equipment	29,928	3.9	47	195,439	15.3
35860	Measuring and dispensing pumps	6,586	0.9	23	7,173	91.8
35891	Automotive maintenance equipment	16,832	2.2	23	17,396	96.8
35892	Other service-industry and household machines	18,225	2.4	44	367,386	5.0
36211	Electric fans	13,450	1.8	7	233,034	5.8
36212	Household water heaters	8,913	1.2	37	423,527	2.1
36213	Small household electric appliances and soldering irons	20,763	2.7	7	233,034	8.9
36214	Household ranges	60,303	8.0	37	481,589	12.5
36216	Parts and accessories for electric appliances	3,927	0.5	30	258,414	1.5
36613	Televisions receivers (including combinations)	6,493	0.9	15	53,143	12.2
40906	Rental receipts from customers	845	0.1	15	2,116	39.9
	Products, n.e.c.	43,560	5.7	(NA)	(NA)	(NA)
40915	Receipts from services rendered customers	3,338	0.4	154	68,950	4.8
	OTHER MACHINERY (EXCEPT ELECTRICAL) SALES BRANCHES, SALES OFFICES					
	All establishments (number)...477					
	Total sales ($1,000).....$736,969					
	Sales reported by product line, total	680,374	100.0	451	xxx	xxx
35111	Steam and hydraulic turbines, steam engines	15,632	2.3	24	104,250	15.0
35112	Steam and hydraulic turbine generator-set units	49,092	7.2	21	91,425	53.7
35191	Gasoline engines (except outboard, aircraft, automobile, truck and bus)	2,453	0.4	25	20,780	11.8
35192	Diesel engines	5,933	0.9	44	34,118	17.4
35193	Gas engines	2,267	0.3	6	27,344	8.3
35194	Parts and accessories for internal combustion engines	49,299	7.2	79	92,053	53.6
35318	Other construction, mining, and similar machinery and parts and attachments	3,112	0.5	17	18,350	17.0
35611	Industrial pumps	2,443	0.4	22	27,840	8.8
35612	Domestic water systems and pumps	3,104	0.5	9	19,824	15.7
35616	Parts and attachments for pumps, compressors, and pumping equipment	915	0.1	16	35,581	2.6
35650	Industrial trucks, tractors, trailers, and stackers	1,091	0.2	6	7,063	15.4
35691	Heat exchangers and steam condensers	2,074	0.3	20	20,938	9.9
35911	Valves and fittings for piping systems	188,495	27.7	259	401,798	46.9
35912	Plumbing and heating valves and specialties	44,365	6.5	154	243,359	18.2
35913	Other valves and fittings	101,906	15.0	168	234,353	43.5
35920	Fabricated pipe and fittings	34,713	5.1	146	226,001	15.4
35931	Ball bearings	41,642	6.1	46	69,187	60.2
35932	Roller bearings	29,625	4.4	36	51,122	57.9
35933	Mounted bearings	11,403	1.7	47	65,035	17.5
36141	Fractional horsepower motors	391	0.1	9	55,676	0.7
36142	Integral horsepower motors and generators	8,098	1.2	24	101,689	8.0
36144	Motor-generator sets and other rotating equipment	1,256	0.2	22	86,605	1.5
36146	Parts and supplies for motors, generators and motor-generator sets	834	0.1	23	91,762	0.9
36161	Switchgear and switchboard apparatus	4,566	0.7	8	72,413	6.3
36162	Industrial electrical control equipment	2,168	0.3	9	75,706	2.9
37175	Parts and accessories for motor vehicles	2,401	0.4	23	23,298	10.3
	Products, n.e.c.	66,337	9.8	(NA)	(NA)	(NA)
40915	Receipts from services rendered customers	4,759	0.7	63	127,050	3.7
	ELECTRICAL INDUSTRIAL APPARATUS SALES BRANCHES, SALES OFFICES					
	All establishments (number)...946					
	Total sales ($1,000)...$2,517,670					
	Sales reported by product line, total	2,357,260	100.0	869	xxx	xxx
32640	Porcelain and steatite electrical supplies	1,948	0.1	41	259,279	0.8
35111	Steam and hydraulic turbines, steam engines	65,076	2.8	114	1,374,047	4.7
35112	Steam and hydraulic turbine generator-set units	177,528	7.5	140	1,120,170	15.8
35192	Diesel engines	1,923	0.1	6	40,940	4.7
35193	Gas engines	2,085	0.1	5	139,735	1.5
35194	Parts and accessories for internal combustion engines	1,797	0.1	24	499,674	0.4
35640	Industrial fans and blowers	5,193	0.2	21	343,392	1.5
35671	Electric industrial furnaces and ovens	5,984	0.3	62	903,812	0.7
35691	Heat exchangers and steam condensers	5,158	0.2	15	252,112	2.0
358571	Room air conditioners under 2 hp	1,539	0.1	5	117,309	1.3
358579	Other refrigeration machinery and air-conditioning equipment	2,485	0.1	29	53,293	4.7
36111	Current-carrying wiring devices	101,851	4.3	192	548,119	18.6
36112	Non-current-carrying wiring devices and supplies	43,583	1.8	68	77,492	56.2
36113	Pole line and transmission hardware	13,890	0.6	54	182,395	7.6
36120	Carbon and graphite products	10,577	0.4	121	876,412	1.2
36131	Integrating instruments, electrical	30,833	1.3	155	1,306,322	2.4
36133	Other electrical measuring instruments	32,364	1.4	178	1,505,507	2.1
36141	Fractional horsepower motors	150,710	6.4	282	1,685,958	8.9
36142	Integral horsepower motors and generators	206,773	8.8	314	1,624,803	12.7
36143	Prime mover generator sets	9,146	0.4	7	207,797	4.4
36144	Motor-generator sets and other rotating equipment	76,648	3.3	220	1,491,211	5.1
36145	Motors, generators, and control apparatus (and parts) for land transportation equipment	80,754	3.4	162	1,413,561	5.7
36146	Parts and supplies for motors, generators, and motor-generator sets	30,953	1.3	231	1,562,828	2.0
36151	Specialty transformers	41,140	1.7	191	1,359,502	3.0
36152	Power and distribution transformers	229,376	9.7	219	1,634,894	14.0
36153	Transformer parts and supplies	23,380	1.0	158	1,522,151	1.5
36161	Switchgear and switchboard apparatus	311,380	13.2	385	1,801,407	17.3
36162	Industrial electrical control equipment	193,775	8.2	406	1,855,500	10.4
36163	Fuses and fuse equipment, under 2,300 volts	3,624	0.2	59	202,168	1.8
36171	Arc welding machines, components, and accessories	24,341	1.0	66	661,473	3.7
36172	Arc welding electrodes, metal	26,133	1.1	59	539,173	4.8
36173	Resistance welders, parts, components, accessories and electrodes	6,291	0.3	18	262,084	2.4
36191	High frequency induction and dielectric heating apparatus	2,365	0.1	32	847,551	0.3
36192	Capacitors for industrial use	28,167	1.2	192	1,330,784	2.1
36193	Other electrical equipment for industrial use	99,088	4.2	256	1,733,037	5.7
36211	Electric fans	3,276	0.1	8	104,621	3.1
36213	Small household electric appliances and soldering irons	5,956	0.3	39	348,645	1.7
36216	Parts and accessories for electric appliances	3,542	0.2	79	840,164	0.4
36312	Other insulated wire and cable	14,207	0.6	64	326,356	4.4
36614	Commercial radio, television, communications	7,912	0.3	17	361,262	2.2
36615	Electronic type components for communications	4,987	0.2	54	568,960	0.9
36991	Lamp components	13,928	0.6	137	1,020,346	1.4
36993	Appliance wire and cord sets	2,375	0.1	39	29,912	7.9
36994	Electrical products, n.e.c.	7,641	0.3	39	279,815	2.7
37221	Aircraft engines	24,048	1.0	16	388,513	6.2
	Products, n.e.c.	187,441	8.0	(NA)	(NA)	(NA)
40915	Receipts from services rendered customers	34,089	1.4	169	1,450,512	2.4
	ELECTRICAL APPLIANCES SALES BRANCHES, SALES OFFICES					
	(Not analyzed by product)					
	COMMUNICATION EQUIPMENT SALES BRANCHES, SALES OFFICES					
	All establishments (number)...292					

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6C. MANUFACTURERS' SALES BRANCHES AND SALES OFFICES 1954—SALES BY PRODUCT CLASS—UNITED STATES, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution[1] (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col.1 as percent of Col.4 (5)
	COMMUNICATION EQUIPMENT SALES BRANCHES, SALES OFFICES--Con.					
	Total sales ($1,000)...$1,739,390					
	Sales reported by product line, total	1,698,935	100.0	277	xxx	xxx
358512	Household refrigerators, electric	9,766	0.6	14	58,199	16.8
358571	Room air conditioners under 2 hp	2,416	0.1	15	60,029	4.0
36311	Communications wire and cable	144,859	8.5	56	1,090,195	13.3
36612	Household radio receivers, and phonographs	29,431	1.7	96	195,291	15.1
36613	Television receivers (including combinations)	128,332	7.6	52	170,792	75.1
36614	Commercial radio, television communications	99,593	5.9	40	127,812	78.0
36615	Electronic type components for communications	12,107	0.7	27	36,367	33.3
36616	Recorders, amplifiers, audio equipment, etc.	11,093	0.7	11	48,595	22.8
36617	Radio and television equipment and electronic detection apparatus	7,121	0.4	16	43,536	16.4
36621	Cathode ray tubes (television picture type)	38,773	2.3	28	182,620	21.2
36623	Radio receiving-type tubes	114,716	6.8	23	186,950	61.4
36624	Transmitting and industrial type tubes	45,110	2.7	21	113,106	39.9
36631	Phonograph records	43,015	2.5	53	50,740	84.8
36640	Telephone and telegraph equipment	591,719	34.8	51	1,084,528	54.6
36691	Intercommunication equipment	3,015	0.2	38	66,031	4.6
36693	Other signal and alarm systems, electric	5,719	0.3	18	67,005	8.5
	Products, n.e.c.	275,037	16.2	(NA)	(NA)	(NA)
40915	Receipts from services rendered customers	137,113	8.1	66	1,224,829	11.2
	OTHER ELECTRICAL MACHINERY SALES BRANCHES, SALES OFFICES					
	All establishments (number)...237					
	Total sales ($1,000).....$634,949					
	Sales reported by product line, total	634,949	100.0	237	xxx	xxx
36111	Current-carrying wiring devices	9,853	1.6	19	52,673	18.7
36112	Non-current-carrying wiring devices and supplies	8,376	1.3	23	64,673	13.0
36311	Communications wire and cable	38,317	6.0	37	149,954	25.6
36312	Other insulated wire and cable	155,688	24.5	76	259,909	59.9
36510	Electric lamps (bulbs)	230,350	36.3	44	245,978	93.6
36911	Storage batteries, SLI type	23,479	3.7	30	36,000	65.2
36912	Other storage batteries	25,887	4.1	27	42,905	60.3
36931	X-ray equipment and X-ray tubes	50,426	7.9	67	77,627	65.0
36993	Appliance wire and cord sets	2,102	0.3	33	164,663	1.3
	Products, n.e.c.	87,608	13.8	(NA)	(NA)	(NA)
40915	Receipts from services rendered customers	2,863	0.5	48	121,450	2.4
	MOTOR VEHICLES AND EQUIPMENT SALES BRANCHES, SALES OFFICES					
	All establishments (number)...906					
	Total sales ($1,000).. $8,299,953					
	Sales reported by product line, total	8,292,119	100.0	898	xxx	xxx
37131	Bodies (truck and bus)	7,710	0.1	123	311,585	2.5
37132	Vehicles (except passenger cars) produced on purchased chassis	4,243	0.1	6	14,863	28.5
7150	Truck trailers and chassis	149,241	1.8	138	177,793	83.9
37171	Passenger cars	5,180,011	62.5	215	6,511,242	79.6
37172	Truck-tractors, truck chassis, and trucks	1,296,352	15.6	416	4,160,152	31.2
37173	Motor coaches (except trolley buses)	7,562	0.1	7	465,168	1.6
37175	Parts and accessories for motor vehicles	1,482,246	17.9	629	6,401,587	23.2
37176	Fire department vehicles	17,920	0.2	43	170,894	10.5
	Products, n.e.c.	88,490	1.1	(NA)	(NA)	(NA)
40915	Receipts from services rendered customers	58,344	0.7	443	1,990,409	2.9
	OTHER TRANSPORTATION EQUIPMENT SALES BRANCHES, SALES OFFICES					
	(Not analyzed by product)					
	SCIENTIFIC AND CONTROLLING INSTRUMENTS SALES BRANCHES, SALES OFFICES					
	All establishments (number)...320					
	Total sales ($1,000).....$425,897					
	Sales reported by product line, total	422,483	100.0	317	xxx	xxx
38111	Aircraft flight instruments and automatic pilots	14,123	3.3	7	44,373	31.8
	SCIENTIFIC AND CONTROLLING INSTRUMENTS SALES BRANCHES, SALES OFFICES--Con.					
38112	Surveying and drafting instruments	1,019	0.2	12	20,505	5.0
38113	Laboratory and scientific instruments	7,812	1.8	48	45,204	17.3
38211	Aircraft and nautical instruments	4,512	1.1	8	35,140	12.8
38212	Integrating meters, nonelectrical type	55,419	13.1	40	75,966	73.0
38213	Industrial process instruments	113,554	26.9	177	271,386	41.8
38214	Motor vehicle instruments	7,173	1.7	5	35,747	20.1
38215	Automatic temperature controls	170,048	40.2	151	223,819	76.0
38216	Other mechanical measuring instruments	4,391	1.0	26	19,505	22.5
	Products, n.e.c.	39,781	9.4	(NA)	(NA)	(NA)
40915	Receipts from services rendered customers	4,651	1.1	66	61,156	7.6
	PHOTOGRAPHIC AND OPTICAL GOODS, WATCHES AND CLOCKS SALES BRANCHES, SALES OFFICES					
	All establishments (number)...208					
	Total sales ($1,000).....$400,957					
	Sales reported by product line, total	399,812	100.0	178	xxx	xxx
38112	Surveying and drafting instruments	6,133	1.5	29	28,089	21.8
38310	Optical instruments and precision lenses	727	0.2	9	244,927	0.3
38611	Still picture equipment	33,760	8.4	11	251,874	13.4
38612	Photocopying, microfilming, blueprinting, vandyke and whiteprinting equipment	12,947	3.2	79	309,792	4.2
38613	8 mm and 16 mm motion picture equipment	13,784	3.4	9	251,060	5.5
38615	Photographic sensitized film and plate	222,147	55.6	106	386,937	57.4
38616	Sensitized photographic paper and cloth	39,694	9.9	43	277,214	14.3
38617	Sensitized paper and cloth other than silver halide type	13,752	3.4	36	40,453	34.0
38618	Prepared photographic chemicals	9,722	2.4	35	262,825	3.7
38711	Clocks	11,668	2.9	34	14,163	82.4
39540	Artists' materials	996	0.2	22	22,745	4.4
	Products, n.e.c.	17,444	4.4	(NA)	(NA)	(NA)
40915	Receipts from services rendered customers	17,038	4.3	112	338,530	5.0
	MEDICAL INSTRUMENTS AND SUPPLIES SALES BRANCHES, SALES OFFICES					
	(Not analyzed by product)					
	OPHTHALMIC GOODS SALES BRANCHES, SALES OFFICES					
	All establishments (number)...429					
	Total sales ($1,000).....$90,515					
	Sales reported by product line, total	88,848	100.0	426	xxx	xxx
38310	Optical instruments and precision lenses	6,225	7.0	390	78,927	7.9
385101	Ophthalmic frames, mountings and parts	25,789	29.0	418	87,721	29.4
385103	Ophthalmic focus lenses	36,998	41.6	417	86,494	42.8
385104	Other ophthalmic goods	19,599	22.1	419	85,997	22.8
	Products, n.e.c.	237	0.3	(NA)	(NA)	(NA)
	COAL, COKE SALES BRANCHES, SALES OFFICES					
	All establishments (number)...121					
	Total sales ($1,000).....$563,379					
	Sales reported by product line, total	560,827	100.0	118	xxx	xxx
29321	Coke, screenings and breeze	49,130	8.8	22	157,748	31.1
39550	Carbon paper and inked ribbons	5,807	1.0	33	31,058	18.7
40700	Coal, type not specified	43,629	7.8	10	85,202	51.2
40701	Bituminous coal	331,008	59.0	84	418,698	79.1
40702	Anthracite coal	93,004	16.6	30	196,410	47.4
	Products, n.e.c.	34,030	6.1	(NA)	(NA)	(NA)
40915	Receipts from services rendered customers	4,219	0.8	6	21,585	19.5
	TOBACCO MANUFACTURERS' SALES BRANCHES, SALES OFFICES					
	All establishments (number)...181					
	Total sales ($1,000)...$1,621,214					
	Sales reported by product line, total	1,621,214	100.0	181	xxx	xxx
21110	Cigarettes	1,274,242	78.6	124	1,335,341	95.4

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6C. MANUFACTURERS' SALES BRANCHES AND SALES OFFICES 1954—SALES BY PRODUCT CLASS—UNITED STATES, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution[1] (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col.1 as percent of Col.4 (5)
	TOBACCO MANUFACTURES SALES BRANCHES, SALES OFFICES--Con.					
21210	Cigars	277,001	17.1	51	824,446	33.6
21[illegible]	Chewing and smoking tobacco and snuff	63,680	3.9	126	1,340,254	4.8
	Products, n.e.c.	6,291	0.4	(NA)	(NA)	(NA)
	LUMBER, WOOD PRODUCTS SALES BRANCHES, SALES OFFICES					
	All establishments (number)...248					
	Total sales ($1,000).....$464,567					
	Sales reported by product line, total	437,734	100.0	233	xxx	xxx
24110	Logs, bolts, pulpwood, etc.	17,800	4.1	25	46,234	38.5
24211	Rough lumber and sawed ties	33,231	7.6	52	134,185	24.8
24212	Dressed lumber, except flooring	81,028	18.5	97	243,362	33.3
24213	Hardwood flooring	1,631	0.4	5	18,152	9.0
24214	Softwood flooring	6,636	1.5	20	70,809	9.4
24216	Hardwood dimension, other than furniture	2,684	0.6	7	19,534	13.7
24217	Softwood cut stock, including glue laminated stock	4,181	1.0	5	5,094	82.1
24230	Shingles and shakes	7,620	1.7	18	59,500	12.8
24311	Wood windows, including window units, sash combination	4,777	1.1	11	29,938	16.0
24312	Window and door frames, wood	1,400	0.3	15	25,216	5.6
24313	Doors, wood, includes combination	22,071	5.0	100	196,211	11.2
24314	Cabinet work (to be built-in)	3,112	0.7	7	14,356	21.7
24315	Finished wood moulding	7,719	1.8	66	157,925	4.9
24321	Hardwood plywood	37,269	8.5	94	186,990	19.9
24322	Softwood plywood, interior type	79,648	18.2	136	269,899	29.5
24323	Softwood plywood, exterior type	39,946	9.1	112	232,156	17.2
24324	Nonwood face plywood and other plywood type products	8,632	2.0	72	158,125	5.5
24331	Prefabricated structural wood laminates	10,095	2.3	8	34,158	29.6
24333	Ready-cut wood buildings and panels or sections for prefabricated buildings	1,357	0.3	4	14,984	9.1
24410	Fruit and vegetable baskets	333	0.1	4	663	50.2
24441	Nailed or lock-corner boxes from lumber	4,595	1.0	4	10,446	44.0
24444	Wirebound boxes from veneer and plywood	1,843	0.4	5	5,792	31.8
24446	Box shook: fruit, vegetable, industrial, etc.	5,122	1.2	5	11,038	46.4
24452	Tight cooperage	1,509	0.3	4	1,510	99.9
24994	Other wood products including woodenware	5,413	1.2	7	9,825	55.1
26132	Hardboard and insulating board	6,127	1.4	56	138,417	4.4
	Products, n.e.c.	34,968	8.0	(NA)	(NA)	(NA)
40915	Receipts from services rendered customers	6,987	1.6	20	37,959	18.4
	PRODUCTS OF PRINTING AND PUBLISHING SALES BRANCHES, SALES OFFICES					
	All establishments (number)...544					
	Total sales ($1,000).....$427,835					
	Sales reported by product line, total	338,169	100.0	518	xxx	xxx
27219	Periodicals	31,527	9.3	90	42,678	73.9
27310	Books and pamphlets	72,938	21.6	96	88,865	82.1
27410	Miscellaneous publishing	8,571	2.5	6	8,578	99.9
27510	Letterpress and gravure printing	108,001	31.9	334	145,656	74.1
27610	Lithographing	56,300	16.6	143	73,227	76.9
27711	Greeting cards	18,146	5.4	18	20,991	86.4
27820	Blankbooks and paper ruling	3,228	1.0	5	7,819	41.3
27830	Library and loose-leaf binders and devices	9,704	2.9	41	17,650	55.0
27920	Engraving and plate printing	5,554	1.6	11	11,886	46.7
39550	Carbon paper and inked ribbons	442	0.1	21	21,187	2.1
	Products, n.e.c.	22,207	6.6	(NA)	(NA)	(NA)
40915	Receipts from services rendered customers	1,551	0.5	5	11,741	13.2

Commodity line code	Kind of business and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution[1] (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col.1 as percent of Col.4 (5)
	TOY, SPORTING AND ATHLETIC GOODS SALES BRANCHES, SALES OFFICES					
	(Not analyzed by product)					
	MISCELLANEOUS MANUFACTURING INDUSTRIES SALES BRANCHES, SALES OFFICES					
	All establishments (number)...626					
	Total sales ($1,000).....$989,901					
	Sales reported by product line, total	844,184	100.0	582	xxx	xxx
26131	Construction paper	1,269	0.2	11	89,878	1.4
26132	Hardboard and insulating board	3,137	0.4	12	78,171	4.0
28294	Synthetic organic chemicals, n.e.c.	1,200	0.1	10	17,831	6.7
28424	Polishing preparations and related products (including blackings, stains, dressings, polishing cloths, etc.)	4,396	0.5	18	69,782	6.3
28425	Alkaline detergents (mixtures containing sodium and/or phosphated compounds)	782	0.1	17	52,748	1.5
28933	Dentifrices (including mouthwashes, gargles, and rinses)	514	0.1	17	58,567	0.9
28993	Chemical specialties	9,179	1.1	32	87,333	10.5
29111	Gasoline	68,030	8.1	14	91,799	74.1
29112	Kerosene	541	0.1	7	42,634	1.3
29113	Distillate fuel oil	8,986	1.1	9	110,298	8.1
29116	Liquified gases	740	0.1	4	39,133	1.9
29117	Asphalt	11,478	1.4	19	38,747	29.6
29118	Unfinished oils and lubricating oil base stocks	886	0.1	10	25,519	3.5
29119	Other finished petroleum products	19,644	2.3	21	115,316	17.0
29510	Paving mixtures and blocks	13,842	1.6	20	78,397	17.7
29521	Asphalt and tar roofing, sidings and felts	97,311	11.5	52	227,584	42.8
29522	Asphalt and tar coatings, cements, and pitches	21,440	2.5	35	167,850	12.8
29523	Other asphalt and tar roofing and siding products	1,690	0.2	10	39,363	4.3
29921	Lubricating oils	66,296	7.9	28	127,022	52.2
29922	Lubricating greases	4,503	0.5	24	119,124	3.8
32750	Mineral wool (from rock, slag, and glass)	6,604	0.8	31	196,294	3.4
32924	Asbestos-cement shingles and clapboard	28,015	3.3	69	294,129	9.5
39510	Pens, mechanical pencils, and pen points	4,610	0.5	9	7,475	61.7
39550	Carbon paper and inked ribbon	28,045	3.3	190	29,375	95.5
39610	Costume jewelry and costume novelties, except precious metal	21,112	2.5	9	21,314	99.1
39630	Buttons and parts	3,819	0.5	6	4,298	88.9
39640	Needles, pins, fasteners, hooks and eyes and similar notions	10,174	1.2	17	12,024	84.6
39711	Molded plastics products	16,726	2.0	21	44,869	37.3
39712	Laminated plastics sheets, rods, tubes	10,435	1.2	49	29,725	35.1
39714	Fabricated plastics products, n.e.c.	11,596	1.4	27	39,914	29.1
39813	Other brushes	25,894	3.1	19	62,193	41.6
39820	Cork products	7,165	0.8	17	20,325	35.3
39830	Matches	36,554	4.3	9	36,554	100.0
39881	Wood caskets and coffins	10,638	1.3	40	20,885	50.9
39882	Metal caskets and coffins	6,697	0.8	41	21,537	31.1
39883	Other caskets, boxes, vaults, and morticians' supplies	6,810	0.8	43	37,924	18.0
39931	Luminous tubing and bulb signs	1,383	0.2	16	2,747	50.3
39933	Advertising novelties	4,990	0.6	21	7,547	66.1
39991	Hand fire extinguishers and parts	1,958	0.2	6	2,437	80.3
39993	Miscellaneous fabricated products, n.e.c.	1,163	0.1	12	3,945	29.5
	Products, n.e.c.	249,149	29.5	(NA)	(NA)	(NA)
40915	Receipts from services rendered customers	14,783	1.8	59	131,109	11.3

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6D. TRADE SALES OF COMPANIES OPERATING STEEL WORKS AND ROLLING

(Includes only locations

	Product	Code	United States			New England		
			Establishments (Number)	Sales: Quantity (Short tons)	Sales: Value ($1,000)	Establishments (Number)	Sales: Quantity (Short tons)	Sales: Value ($1,000)
1	Steel mill products, total		593	xxx	9,100,428	39	xxx	193,056
	CARBON STEEL							
	Ingots	3312111	21	56,356	3,452	1	(D)	(D)
	Semifinished shapes and forms:							
3	Blooms, billets, slabs, sheet bars, and tin-plate bars	3312211	145	2,584,915	204,384	4	(D)	(D)
4	Tube rounds	3312215	20	118,791	12,825	...	...	...
5	Skelp	3312217	16	671,253	56,755	1	(D)	(D)
6	Wire rods	3312219	116	878,604	99,005	6	56,648	7,542
	Finished shapes and forms:							
	Plates:							
7	Floor plates	3312311	73	177,806	19,631	4	1,410	152
8	Plates, other than floor plates	3312315	251	5,347,230	510,957	12	65,700	6,667
	Sheets and strip:							
	Sheets:							
9	Hot rolled	3312411	251	5,993,587	582,721	14	88,038	8,771
10	Cold rolled	3399111	193	8,575,295	956,724	8	86,114	9,870
11	Galvanized	3312414	138	1,999,277	290,455	6	28,005	4,079
12	Electrical (includes electrical strip)	3312412-19	41	68,580	12,145	2	(D)	(D)
13	Enameling	3312413	60	193,279	33,927	2	(D)	(D)
14	Long ternes	3312415	59	140,954	22,346	3	(D)	(D)
	Strip:							
15	Hot rolled	3312417	183	1,597,422	172,550	8	48,199	5,995
16	Cold rolled	3399115	156	613,384	107,208	11	73,553	13,383
17	Galvanized	3312418	25	45,711	8,129	1	(D)	(D)
	Tin mill products:							
18	Black plate (including chemically treated black plate)	3312521-22	116	757,094	87,631	5	(D)	(D)
	Tin plate:							
19	Hot dipped	3312524	101	1,259,765	218,169	5	2,504	328
20	Electrolytic	3312525	122	3,481,571	549,938	7	8,741	1,168
21	Terne plate (short ternes)	3312527	37	37,286	5,591	2	(D)	(D)
22	Structural shapes and piling	3312611-13-15	147	4,368,030	460,294	5	(D)	(D)
	Bars:							
	Hot rolled bars, except concrete reinforcing:							
23	Hollow drill steel	3312711	39	35,694	5,066	3	(D)	(D)
24	All other	3312715	269	4,507,070	492,480	14	107,448	12,832
	Concrete reinforcing bars:							
25	Rolled from new billets	3312721	152	1,454,891	148,477	3	(D)	(D)
26	Rolled from old materials (rails, axles, etc.)	3312725	22	213,439	24,136	...	...	...
27	Cold finished bars	3399211	153	501,806	85,997	10	20,509	3,594
28	Tool steel bars	3312727	100	8,005	4,918	11	683	464
	Rails, wheels and track accessories:							
	Rails:							
29	Standard tee (over 60 lb. per yard)	3312911	52	1,051,002	99,215	2	(D)	(D)
30	Light tee (60 lb. per yd. and under)	3312912	58	47,027	5,164	2	(D)	(D)
31	All other (girder, guard, etc.)	3312913	24	22,473	3,201	...	...	...
32	Rail joints and tie plates	3312914	77	341,023	36,619	2	(D)	(D)
33	Wheels, rolled (including tires and rims)	3312915	62	214,153	41,108	2	(D)	(D)
	Pipe and tubes:							
34	Standard pipe	3393011	180	2,132,828	307,869	11	47,320	7,103
35	Line pipe	3393012	147	2,108,398	282,546	8	6,183	806
36	Oil country goods	3393013	119	1,662,428	261,072	3	(D)	(D)
37	Pressure tubing	3393014	81	109,152	26,516	6	1,490	391
38	Mechanical tubing	3393015	140	328,502	75,133	6	5,697	1,433
39	Miscellaneous	3393019	83	129,843	27,330	5	2,892	728
	Wire:							
40	Plain wire	3392111	189	1,389,508	219,941	7	60,164	10,053
41	Galvanized wire	3392115	113	152,782	30,151	5	(D)	(D)
42	Other coated wire	3392119	31	16,371	4,374	1	(D)	(D)
	Wire products:							
	Steel wire nails, spikes, and brads:							
43	Bright	3481011	135	380,964	62,256	5	14,110	2,248
44	Galvanized	3481013	100	67,537	15,483	4	5,183	1,171
45	Cement-coated	3481017	86	58,984	10,033	4	1,981	333
46	Other	3481019	46	8,268	1,680	1	(D)	(D)
47	Steel wire staples and tacks	3481021	87	14,017	2,446	3	(D)	(D)
48	Steel cut nails, spikes and brads (including horseshoe nails)	3481031	86	56,900	9,259	2	(D)	(D)
49	Wire bale ties	3489521	89	65,745	11,205	2	(D)	(D)
50	Iron and steel wire strand (including guard rail cable)	3489231	62	35,948	11,330	2	(D)	(D)
51	Iron and steel wire rope and cable	3489211	71	51,590	32,355	4	[illegible]	705
52	Composite strand rope and cable (including wire strand of different metals, except ACSR)	3489221	17	5,780	3,934	...	...	...
53	Barbed and twisted wire	3489511	108	131,288	18,451	2	(D)	(D)
54	Woven wire netting (poultry, fur farm, stucco, etc.)	3489411	69	49,099	10,833	1	(D)	(D)

See footnotes at end of table.

MILLS. 1954–SALES BY PRODUCT–UNITED STATES AND GEOGRAPHIC DIVISIONS

engaged in selling)

Middle Atlantic			East North Central			West North Central			
Establishments (Number)	Sales: Quantity (Short tons)	Sales: Value ($1,000)	Establishments (Number)	Sales: Quantity (Short tons)	Sales: Value ($1,000)	Establishments (Number)	Sales: Quantity (Short tons)	Sales: Value ($1,000)	
153	xxx	2,834,217	172	xxx	3,723,768	51	xxx	408,914	1
10	10,678	826	5	1,819	148	...	...	...	2
45	1,317,238	101,999	52	1,058,830	82,400	8	37,485	3,675	3
5	(D)	(D)	15	51,419	4,785	...	...	...	4
8	(D)	(D)	6	(D)	(D)	...	...	...	5
30	171,502	19,005	34	448,489	51,009	12	51,189	5,833	6
17	45,521	5,131	18	90,888	9,855	9	13,024	1,455	7
59	1,410,693	140,223	64	2,117,259	191,791	30	256,680	24,618	8
59	1,380,745	135,576	79	3,362,540	323,801	25	272,208	26,216	9
43	1,378,490	154,281	67	6,282,836	696,575	23	202,617	23,572	10
29	313,207	45,382	46	750,881	107,693	18	287,111	40,685	11
12	13,281	2,620	17	46,308	7,561	7	4,468	690	12
14	(D)	(D)	24	138,670	26,873	9	18,131	2,325	13
13	15,276	2,079	23	108,194	15,527	6	(D)	(D)	14
45	515,656	53,584	65	874,207	94,181	19	61,649	7,263	15
46	123,037	22,559	55	350,408	61,126	9	33,688	4,875	16
10	(D)	(D)	12	(D)	(D)	2	(D)	(D)	17
30	(D)	(D)	37	(D)	(D)	12	(D)	(D)	18
32	719,822	124,279	30	99,859	15,607	8	3,357	448	19
31	2,177,527	319,893	37	442,538	73,173	16	62,966	8,653	20
14	23,617	3,640	13	9,429	1,380	3	(D)	(D)	21
24	1,750,564	167,822	28	1,010,096	132,677	22	252,052	26,162	22
11	2,087	657	8	(D)	(D)	3	(D)	(D)	23
54	943,418	103,623	77	2,628,213	284,801	35	234,578	25,705	24
24	169,185	17,908	39	326,212	30,992	23	185,817	20,724	25
3	(D)	(D)	5	(D)	(D)	8	(D)	(D)	26
35	76,845	14,955	46	328,746	55,688	13	30,951	4,604	27
28	3,783	2,091	37	2,924	2,013	4	122	91	28
12	(D)	(D)	13	212,152	22,709	6	(D)	(D)	29
11	24,974	2,799	10	(D)	(D)	5	(D)	(D)	30
6	10,107	1,123	4	(D)	(D)	...	...	...	31
16	71,121	9,380	20	87,019	7,748	9	28,478	2,970	32
18	114,232	23,201	15	69,041	12,322	6	7,556	1,476	33
45	694,629	104,027	42	417,849	57,172	13	139,437	19,966	34
35	450,069	61,594	33	498,673	68,055	13	199,335	24,292	35
36	547,892	81,672	29	121,410	21,418	11	20,321	2,934	36
24	72,935	17,262	18	18,516	4,444	2	(D)	(D)	37
34	81,963	18,119	43	187,154	43,397	12	17,780	3,809	38
20	34,776	6,713	21	48,191	11,992	7	(D)	(D)	39
36	332,785	55,323	48	683,969	105,429	24	106,378	17,413	40
24	58,851	12,329	33	38,083	6,854	6	(D)	(D)	41
7	(D)	(D)	6	(D)	(D)	2	(D)	(D)	42
27	65,375	10,282	28	104,058	15,413	17	37,601	6,401	43
24	14,040	3,228	21	15,944	3,620	7	(D)	(D)	44
21	10,026	1,709	17	23,584	3,838	5	(D)	(D)	45
10	(D)	(D)	7	(D)	(D)	3	(D)	(D)	46
21	1,408	344	16	5,233	846	6	(D)	(D)	47
18	25,347	4,186	16	(D)	(D)	13	5,051	800	48
10	(D)	(D)	12	24,649	4,066	15	5,210	908	49
11	(D)	(D)	9	(D)	(D)	6	(D)	(D)	50
18	18,527	11,219	15	12,817	9,083	5	2,903	2,038	51
2	(D)	(D)	...	...	...	...	...	...	52
20	10,444	1,519	20	45,418	6,994	14	19,908	2,681	53
12	3,701	920	14	22,255	4,741	6	1,237	314	54

Table 6D. TRADE SALES OF COMPANIES OPERATING STEEL WORKS AND ROLLING MILLS;

(Includes only locations

	Product	Code	United States			New England		
			Establishments	Sales		Establishments	Sales	
			(Number)	Quantity (Short tons)	Value ($1,000)	(Number)	Quantity (Short tons)	Value ($1,000)
	CARBON STEEL—Con.							
	Finished shapes and forms—Con.							
	Wire products—Con.							
	Welded steel wire fabric:							
1	Concrete reinforcing mesh	3489531	92	301,815	43,063	1	(D)	(D)
2	Other welded steel wire fabric	3489539	52	46,979	9,941	1	(D)	(D)
3	Field fence	3489351	97	197,476	32,427	3	(D)	(D)
4	Other rolled and drawn carbon steel products	3312919	122	252,989	37,403	6	11,620	1,403
	ALLOY STEEL (INCLUDING FULL ALLOY AND LOW-ALLOY-HIGH STRENGTH BUT EXCLUDING STAINLESS)							
5	Ingots	3312131	31	28,252	4,417	1	(D)	(D)
	Semifinished shapes and forms:							
6	Blooms, billets, slabs, and sheet bars	3312231	130	422,775	59,627	7	5,608	1,074
7	Tube rounds and skelp	3312235-37	11	108,096	18,806	...	...	...
8	Wire rods	3312239	11	14,568	3,008	2	(D)	(D)
	Finished shapes and forms:							
9	Plates	3312331	159	187,018	46,709	11	1,754	431
	Sheets and strip:							
	Sheets:							
10	Hot rolled	3312431	136	195,121	39,738	10	1,907	1,851
11	Cold rolled	3399131	89	50,238	8,680	4	1,022	590
12	Electrical	3312435	81	443,552	108,389	3	(D)	(D)
	Strip:							
13	Hot rolled	3312437	79	20,959	4,330	4	(D)	(D)
14	Cold rolled	3399135	69	10,789	8,668	7	1,207	1,282
15	Electrical	3312439	40	172,175	42,549	2	(D)	(D)
16	Structural shapes	3312631	43	31,733	3,709	2	(D)	(D)
	Bars:							
17	Hot rolled	3312731	196	1,410,716	222,048	15	19,268	3,708
18	Cold finished	3399231	152	173,163	41,242	15	10,617	2,180
	Tool steel bars:							
19	High speed	3312733	132	15,699	34,347	17	2,156	4,847
20	Other than high speed	3312735	118	40,792	40,443	12	2,547	3,007
	Pipe and tubes:							
21	Oil country goods	3393033	52	353,357	71,519	1	(D)	(D)
22	Pressure tubing	3393034	49	37,232	21,318	3	(D)	(D)
23	Mechanical tubing	3393035	41	113,433	41,685	2	(D)	(D)
24	Other, including standard and line	3393031-32-39	23	7,558	3,629	1	(D)	(D)
[illegible]	Wire	3392131-33-39	56	22,043	12,455	3	(D)	(D)
26	Other rolled and drawn alloy steel products	3312939	34	18,212	7,531	3	(D)	(D)
	STAINLESS STEEL							
27	Ingots	3312151	10	(D)	(D)	...	...	...
	Semifinished shapes and forms:							
28	Blooms, billets, slabs, and sheet bars	3312251	96	108,948	45,708	5	(D)	(D)
29	Tube rounds, skelp and wire rods	3312255-57-59	15	3,288	3,728	2	(D)	(D)
	Finished shapes and forms:							
30	Plates	3312351	122	32,956	31,383	8	832	702
	Sheets and strip:							
	Sheets:							
31	Hot rolled	3312451	77	25,454	29,890	6	90	115
32	Cold rolled	3399151	108	81,100	81,527	8	7,387	6,934
	Strip:							
33	Hot rolled	3312455	23	19,209	10,199	1	(D)	(D)
34	Cold rolled	3399155	145	166,905	144,274	13	4,303	3,662
	Bars:							
35	Hot rolled	3312751	146	31,715	30,816	13	1,580	1,319
36	Cold finished	3399251	133	36,652	40,833	13	2,836	3,349
	Pipe and tubes:							
37	Pressure tubing	3393051	56	5,308	11,786	4	(D)	(D)
38	Mechanical tubing	3393055	35	5,343	12,630	2	(D)	(D)
39	Wire	3392151	107	17,245	19,327	8	986	1,287
40	Other rolled and drawn stainless steel products	3312959	40	2,631	2,677	2	(D)	(D)
	NONFERROUS METALS							
41	Copper wire and cable	33923	22	xxx	4,936	1	xxx	(D)
	FOUNDRY PRODUCTS							
42	Gray iron castings	33210	17	xxx	9,780	1	xxx	(D)
43	Malleable iron castings	33220	...	xxx	...	...	xxx	...
44	Steel castings (carbon, alloy, and stainless)	33230	83	xxx	22,945	7	xxx	3,077
45	Nonferrous castings, including die	33610	4	xxx	(D)	...	xxx	...

See footnotes at end of table.

1954–SALES BY PRODUCT–UNITED STATES AND GEOGRAPHIC DIVISIONS–Continued

engaged in selling)

Middle Atlantic			East North Central			West North Central			
Establishments (Number)	Sales: Quantity (Short tons)	Sales: Value ($1,000)	Establishments (Number)	Sales: Quantity (Short tons)	Sales: Value ($1,000)	Establishments (Number)	Sales: Quantity (Short tons)	Sales: Value ($1,000)	
10	75,532	11,587	17	88,304	12,622	14	60,228	7,273	1
11	28,527	6,548	10	(D)	(D)	5	(D)	(D)	2
16	11,537	2,385	16	86,632	13,408	13	(D)	(D)	3
31	102,856	14,974	28	76,019	12,531	20	26,062	2,795	4
16	15,855	2,640	11	10,376	1,597	...	...	...	5
41	98,860	15,442	48	289,098	38,798	6	669	72	6
3	(D)	(D)	8	(D)	(D)	...	...	...	7
5	(D)	(D)	3	(D)	(D)	...	...	...	8
42	52,095	11,289	50	81,460	18,418	13	5,164	951	9
35	36,885	8,716	45	127,226	22,868	10	6,022	1,078	10
23	9,903	1,879	37	35,987	5,548	8	2,071	361	11
19	(D)	(D)	30	225,378	52,403	12	(D)	(D)	12
24	7,328	1,809	32	5,987	1,153	4	(D)	(D)	13
27	7,083	5,678	27	1,863	1,300	...	...	...	14
10	(D)	(D)	15	(D)	(D)	3	(D)	(D)	15
10	(D)	(D)	12	5,728	728	4	(D)	(D)	16
45	203,728	34,846	63	1,068,360	163,160	20	16,140	2,614	17
44	33,495	8,174	55	112,817	26,985	7	3,212	751	18
40	6,329	11,553	45	6,629	16,313	6	120	419	19
38	17,195	16,821	42	17,966	17,537	4	715	627	20
22	190,967	39,942	12	112,847	19,982	2	(D)	(D)	21
17	25,325	14,198	11	8,094	4,763	2	(D)	(D)	22
13	(D)	(D)	12	74,061	26,626	1	(D)	(D)	23
8	(D)	(D)	6	(D)	(D)	...	...	...	24
14	(D)	(D)	14	(D)	(D)	4	(D)	(D)	25
12	8,724	4,992	10	5,229	970	3	(D)	(D)	26
7	(D)	(D)	2	(D)	(D)	...	...	...	27
36	27,665	11,019	35	79,471	33,628	3	(D)	(D)	28
7	(D)	(D)	4	(D)	(D)	...	...	...	29
33	20,895	20,702	38	6,099	5,223	8	843	760	30
21	2,223	2,505	24	15,589	18,358	7	96	111	31
25	32,249	32,111	35	23,523	24,125	9	4,853	4,707	32
12	12,561	6,337	8	(D)	(D)	...	...	...	33
41	50,445	44,912	48	102,570	87,189	10	2,088	1,586	34
38	15,821	17,408	47	10,671	9,139	10	544	437	35
35	16,028	19,362	45	12,550	13,275	11	732	661	36
16	3,240	7,010	16	866	2,309	2	(D)	(D)	37
10	(D)	(D)	11	2,166	4,997	...	...	...	38
28	7,555	8,763	31	6,564	[illegible],775	9	344	405	39
14	2,249	2,232	15	(D)	(D)	2	(D)	(D)	40
4	xxx	(D)	4	xxx	(D)	1	xxx	(D)	41
8	xxx	(D)	5	xxx	158	...	xxx	...	42
...	xxx	...	...	xxx	...	...	xxx	...	43
29	xxx	9,432	23	xxx	5,151	4	xxx	(D)	44
2	xxx	(D)	1	xxx	(D)	...	xxx	...	45

Table 6D. TRADE SALES OF COMPANIES OPERATING STEEL WORKS AND ROLLING MILLS;

(Includes only locations

	Product	Code	United States			New England		
			Establishments	Sales		Establishments	Sales	
				Quantity	Value		Quantity	Value
			(Number)	(Short tons)	($1,000)	(Number)	(Short tons)	($1,000)
	FORGE SHOP PRODUCTS							
1	Drop, upset, and press steel forgings (closed die)	33911	38	xxx	12,566	2	xxx	(D)
2	Open die or smith forgings (open frame hammer or press)	33912	75	xxx	77,927	6	xxx	1,085
	FABRICATED STRUCTURAL METAL PRODUCTS							
3	Fabricated structural iron and steel	34411	68	xxx	139,021	3	xxx	(D)
4	Ornamental and structural metalwork-including stairs, railings, fire escapes, steel gratings, etc	34412	47	xxx	2,229	1	xxx	(D)
5	Prefabricated and portable metal buildings and parts	34413	...	xxx	...	...	xxx	...
6	Miscellaneous metal building materials	34414	29	xxx	51,620	1	xxx	(D)
	CHEMICALS							
7	Ammonium sulphate	28191	38	xxx	24,064	1	xxx	(D)
	CONTAINERS							
8	Metal barrels, drums and pails	3491-2-3	14	xxx	(D)	1	xxx	(D)
	SPECIAL INDUSTRY MACHINERY							
9	Oil field machinery and tools	3532	20	xxx	1,223	1	xxx	(D)
	OTHER PRODUCTS							
10	Electrometallurgical products (including ferroalloys and other additives)	33130	34	xxx	43,508	1	xxx	(D)
11	Pig iron	33111	75	xxx	198,683	3	xxx	(D)
12	Bolts, nuts, washers, and rivets	34949	90	xxx	48,275	2	xxx	(D)
13	Ores	40704	6	xxx	340	...	xxx	...
14	Coal	40700	5	xxx	4,751	...	xxx	...
15	Coke	29321	15	xxx	10,641	...	xxx	...
16	Scrap iron, steel	40802	62	xxx	8,025	2	xxx	(D)
17	Secondhand merchandise	40812	11	xxx	(D)	...	xxx	...
18	Other products not elsewhere classified		(NA)	xxx	169,236	(NA)	xxx	4,356
	SERVICE AND LABOR RECEIPTS							
19	Conversion receipts	40907	75	xxx	12,248	7	xxx	236
20	Other receipts	40909	47	xxx	28,231	2	xxx	(D)

See footnotes at end of table.

1954–SALES BY PRODUCT–UNITED STATES AND GEOGRAPHIC DIVISIONS–Continued

engaged in selling)

Middle Atlantic			East North Central			West North Central			
Establishments	Sales		Establishments	Sales		Establishments	Sales		
	Quantity	Value		Quantity	Value		Quantity	Value	
(Number)	(Short tons)	($1,000)	(Number)	(Short tons)	($1,000)	(Number)	(Short tons)	($1,000)	
12	xxx	(D)	12	xxx	(D)	3	xxx	(D)	1
22	xxx	57,903	19	xxx	11,952	3	xxx	(D)	2
16	xxx	68,754	13	xxx	31,665	11	xxx	3,316	3
6	xxx	366	2	xxx	(D)	3	xxx	(D)	4
...	xxx	...	...	xxx	...	...	xxx	...	5
6	xxx	(D)	4	xxx	(D)	5	xxx	(D)	6
14	xxx	8,341	11	xxx	8,052	1	xxx	(D)	7
5	xxx	1,478	3	xxx	416	1	xxx	(D)	8
7	xxx	886	4	xxx	25	1	xxx	(D)	9
11	xxx	14,337	14	xxx	18,336	2	xxx	(D)	10
22	xxx	45,899	20	xxx	108,336	6	xxx	199	11
11	xxx	(D)	17	xxx	13,190	14	xxx	6,180	12
2	xxx	(D)	2	xxx	(D)	...	xxx	...	13
...	xxx	...	4	xxx	4,749	...	xxx	...	14
3	xxx	(D)	5	xxx	2,331	...	xxx	...	15
23	xxx	5,274	20	xxx	600	8	xxx	(D)	16
			...	xxx	...	3	xxx	(D)	17
(NA)	xxx	61,614	(NA)	xxx	62,910	(NA)	xxx	8,543	18
37	xxx	8,935	22	xxx	1,879	1	xxx	(D)	19
16	xxx	(D)	13	xxx	9,372	2	xxx	(D)	20

Table 6D. TRADE SALES OF COMPANIES OPERATING STEEL WORKS AND ROLLING MILLS,

(Includes only locations

	Product	Code	South Atlantic			East South Central		
			Establishments (Number)	Sales		Establishments (Number)	Sales	
				Quantity (Short tons)	Value ($1,000)		Quantity (Short tons)	Value ($1,000)
1	Steel mill products, total		27	xxx	412,007	17	xxx	325,892
	GARBON STEEL							
2	Ingots	3312111	...	...	...	3	(D)	(D)
	Semifinished shapes and forms:							
3	Blooms, billets, slabs, sheet bars, and tin-plate bars	3312211	5	3,029	260	3	(D)	(D)
4	Tube rounds	3312215	...	...	...	...	...	...
5	Skelp	3312217	...	...	...	...	...	...
6	Wire rods	3312219	5	(D)	(D)	2	(D)	(D)
	Finished shapes and forms:							
	Plates:							
7	Floor plates	3312311	6	6,136	782	4	(D)	(D)
8	Plates, other than floor plates	3312315	17	276,544	30,389	8	(D)	(D)
	Sheets and strip:							
	Sheets:							
9	Hot rolled	3312411	16	331,848	32,129	8	123,458	13,122
10	Cold rolled	3399111	11	240,781	26,841	7	(D)	(D)
11	Galvanized	3312414	10	156,738	23,615	5	177,172	25,592
12	Electrical (includes electrical strip)	3312412	2	(D)	(D)		(D)	(D)
13	Enameling	3312413	1	(D)	(D)	2	(D)	(D)
14	Long ternes	3312415	7	11,993	3,921	2	(D)	(D)
	Strip:							
15	Hot rolled	3312417	7	19,921	2,040	6	36,155	4,532
16	Cold rolled	3399115	6	(D)	(D)	5	2,743	532
17	Galvanized	3312418	...	...	...	...	...	...
	Tin mill products:							
18	Black plate (including chemically treated black plate)	3312521-22	9	(D)	(D)	2	(D)	(D)
	Tin plate:							
19	Hot dipped	3312524	7	(D)	(D)	1	(D)	(D)
20	Electrolytic	3312525	7	241,402	36,609	3	(D)	(D)
21	Terne plate (short ternes)	3312527	3	(D)	(D)	1	(D)	(D)
22	Structural shapes and piling	3312611-13-15	10	326,360	31,816	4	187,911	17,936
	Bars:							
	Hot rolled bars, except concrete reinforcing:							
23	Hollow drill steel	3312711	4	(D)	(D)	...	...	...
24	All other	3312715	14	87,408	9,252	6	173,641	16,936
	Concrete reinforcing bars:							
25	Rolled from new billets	3312721	8	89,924	8,702	5	117,302	9,916
26	Rolled from old materials (rails, axles, etc.)	3312725	1	(D)	(D)	1	(D)	(D)
27	Cold finished bars	3399211	11	8,311	1,308	6	6,860	899
28	Tool steel bars	3312727	3	(D)	(D)	4	133	34
	Rails, wheels and track accessories:							
	Rails:							
29	Standard tee (over 60 lb. per yard)	3312911	5	(D)	(D)	2	(D)	(D)
30	Light tee (60 lb. per yd. and under)	3312912	4	(D)	(D)	2	(D)	(D)
31	All other (girder, guard, etc.)	3312913	4	(D)	(D)	2	(D)	(D)
32	Rail joints and tie plates	3312914	7	(D)	(D)	2	(D)	(D)
33	Wheels, rolled (including tires and rims)	3312915	6	8,620	1,539	1	(D)	(D)
	Pipe and tubes:							
34	Standard pipe	3393011	13	274,907	39,523	3	(D)	(D)
35	Line pipe	3393012	10	79,195	10,367	4	83,038	9,497
36	Oil country goods	3393013	6	(D)	(D)	1	(D)	(D)
37	Pressure tubing	3393014	4	1,180	289	1	(D)	(D)
38	Mechanical tubing	3393015	7	4,184	1,068	2	(D)	(D)
39	Miscellaneous	3393019	5	6,426	1,545	...	...	...
	Wire:							
40	Plain wire	3392111	9	64,424	9,292	7	38,098	5,481
41	Galvanized wire	3392115	7	11,502	2,225	3	(D)	(D)
42	Other coated wire	3392119	2	(D)	(D)	2	(D)	(D)
	Wire products:							
	Steel wire nails, spikes, and brads:							
43	Bright	3481011	6	34,224	5,432	6	(D)	(D)
44	Galvanized	3481013	6	4,869	1,125	4	(D)	(D)
45	Cement-coated	3481017	5	3,779	649	3	(D)	(D)
46	Other	3481019	4	1,146	254	...	...	...
47	Steel wire staples and tacks	3481021	4	587	113	4	(D)	(D)
48	Steel cut nails, spikes and brads (including horseshoe nails)	3481031	4	(D)	(D)	...	...	...
49	Wire bale ties	3489521	5	3,535	600	3	(D)	(D)
50	Iron and steel wire strand (including guard rail cable)	3489231	4	(D)	(D)	2	(D)	(D)
51	Iron and steel wire rope and cable	3489211	6	3,419	2,082	4	(D)	(D)
52	Composite strand rope and cable (including wire strand of different metals, except ACSR)	3489221	...	...	...	...	...	...
53	Barbed and twisted wire	3489511	5	6,165	973	5	(D)	(D)
54	Woven wire netting (poultry, fur farm, stucco, etc.)	3489411	3	(D)	(D)	4	(D)	(D)

See footnotes at end of table.

1954—SALES BY PRODUCT—UNITED STATES AND GEOGRAPHIC DIVISIONS—Continued

engaged in selling)

West South Central			Mountain			Pacific			
Establishments (Number)	Sales: Quantity (Short tons)	Sales: Value ($1,000)	Establishments (Number)	Sales: Quantity (Short tons)	Sales: Value ($1,000)	Establishments (Number)	Sales: Quantity (Short tons)	Sales: Value ($1,000)	
53	xxx	498,896	21	xxx	132,909	60	xxx	570,769	1
...	...	...	...	...	...	2	(D)	(D)	2
9	29,544	1,951	3	(D)	(D)	16	31,929	3,245	3
...	...	...	...	...	...	...	...	...	4
1	(D)	(D)	...	...	...	...	...	...	5
13	(D)	(D)	7	(D)	(D)	7	(D)	(D)	6
7	11,231	1,229	2	(D)	(D)	6	(D)	(D)	7
27	366,367	36,134	15	(D)	(D)	19	431,721	42,749	8
20	80,703	7,994	5	(D)	(D)	25	335,760	33,287	9
15	47,322	5,253	4	2,737	298	15	228,184	27,252	10
9	95,150	14,787	3	(D)	(D)	12	172,818	25,890	11
1	(D)	(D)	...	(D)	(D)	...	...	...	12
4	(D)	(D)	...	...	...	4	(D)	(D)	13
1	(D)	(D)	...	...	...	4	(D)	(D)	14
9	(D)	(D)	11	(D)	(D)	13	(D)	(D)	15
8	3,724	483	2	(D)	(D)	14	(D)	(D)	16
...	...	...	...	...	...	...	...	...	17
4	(D)	(D)	1	(D)	(D)	16	20,908	2,533	18
2	(D)	(D)	...	...	...	16	236,773	42,618	19
4	(D)	(D)	1	(D)	(D)	16	313,640	71,707	20
...	...	...	...	...	...	1	(D)	(D)	21
22	300,728	29,141	14	(D)	(D)	18	362,235	37,293	22
1	(D)	(D)	1	(D)	(D)	8	(D)	(D)	23
27	120,928	13,270	16	33,764	3,896	26	177,672	22,165	24
21	154,525	16,101	13	(D)	(D)	16	344,721	37,129	25
3	(D)	(D)	1	(D)	(D)	...	...	...	26
13	7,357	1,150	5	4,836	410	14	(D)	(D)	27
4	70	19	...	...	...	9	204	147	28
4	(D)	(D)	2	(D)	(D)	6	(D)	(D)	29
8	(D)	(D)	10	(D)	(D)	6	(D)	(D)	30
3	(D)	(D)	1	(D)	(D)	4	(D)	(D)	31
5	(D)	(D)	9	(D)	(D)	7	(D)	(D)	32
5	1,485	276	1	(D)	(D)	8	9,574	1,605	33
20	219,668	31,593	6	39,309	5,516	27	230,329	35,442	34
18	668,993	90,732	5	24,753	3,277	21	98,159	13,926	35
22	773,971	124,169	5	123,789	19,498	6	45,016	7,236	36
11	6,832	2,036	3	(D)	(D)	12	5,472	1,455	37
17	13,339	3,056	4	684	208	15	16,847	3,835	38
10	(D)	(D)	3	(D)	(D)	12	11,746	2,326	39
25	27,822	4,207	16	(D)	(D)	17	(D)	(D)	40
11	(D)	(D)	10	(D)	(D)	14	17,270	3,424	41
2	(D)	(D)	3	(D)	(D)	6	(D)	(D)	42
18	42,346	7,246	15	22,522	3,663	13	28,681	4,887	43
11	(D)	(D)	11	(D)	(D)	12	8,245	1,931	44
9	(D)	(D)	11	(D)	(D)	11	7,466	1,416	45
5	(D)	(D)	9	(D)	(D)	7	(D)	(D)	46
11	(D)	(D)	11	(D)	(D)	11	649	127	47
14	(D)	(D)	11	(D)	(D)	8	1,350	233	48
19	(D)	(D)	15	(D)	(D)	8	(D)	(D)	49
10	1,376	423	11	(D)	(D)	7	(D)	(D)	50
7	6,064	3,244	3	(D)	(D)	9	4,923	2,725	51
7	(D)	(D)	8	(D)	(D)	...	...	...	52
19	22,386	2,636	14	(D)	(D)	9	2,779	394	53
11	2,964	560	11	(D)	(D)	9	(D)	(D)	54

Table 6D. TRADE SALES OF COMPANIES OPERATING STEEL WORKS AND ROLLING MILLS;

(Includes only locations

	Product	Code	South Atlantic			East South Central		
			Establishments (Number)	Sales Quantity (Short tons)	Sales Value ($1,000)	Establishments (Number)	Sales Quantity (Short tons)	Sales Value ($1,000)
	CARBON STEEL—Con.							
	Finished shapes and forms—Con.							
	Wire products—Con.							
	Welded steel wire fabric:							
1	Concrete reinforcing mesh	3489531	4	(D)	(D)	2	(D)	(D)
2	Other welded steel wire fabric	3489539	2	(D)	(D)	2	(D)	(D)
3	Field fence	3489351	7	19,568	3,089	3	(D)	(D)
4	Other rolled and drawn carbon steel products	3312919	4	4,484	675	1	(D)	(D)
	ALLOY STEEL (INCLUDING FULL ALLOY AND LOW-ALLOY-HIGH STRENGTH BUT EXCLUDING STAINLESS)							
5	Ingots	3312131	...	...	...	1	(D)	(D)
	Semifinished shapes and forms:							
6	Blooms, billets, slabs, and sheet bars	3312231	2	(D)	(D)	3	(D)	(D)
7	Tube rounds and skelp	3312235-37	...	...	...	...	...	...
8	Wire rods	3312239	...	...	...	...	...	...
	Finished shapes and forms:							
9	Plates	3312331	10	(D)	(D)	4	(D)	(D)
	Sheets and strip:							
	Sheets:							
10	Hot rolled	3312431	8	6,389	1,290	6	(D)	(D)
11	Cold rolled	3399131	4	299	48	3	(D)	(D)
12	Electrical	3312435	2	(D)	(D)	4	(D)	(D)
	Strip:							
13	Hot rolled	3312437	2	(D)	(D)	1	(D)	(D)
14	Cold rolled	3399135	1	(D)	(D)	1	(D)	(D)
15	Electrical	3312439	...	...	...	2	(D)	(D)
16	Structural shapes	3312631	3	(D)	(D)	3	(D)	(D)
	Bars:							
17	Hot rolled	3312731	10	1,497	568	4	(D)	(D)
18	Cold finished	3399231	5	1,208	298	3	(D)	(D)
	Tool steel bars:							
19	High speed	3312733	3	(D)	(D)	3	(D)	(D)
20	Other than high speed	3312735	3	404	290	3	(D)	(D)
	Pipe and tubes:							
21	Oil country goods	3393033	2	(D)	(D)	...	...	...
22	Pressure tubing	3393034	1	(D)	(D)	...	...	...
23	Mechanical tubing	3393035	1	(D)	(D)	...	...	...
24	Other, including standard and line	3393031-32-39	...	...	...	...	...	...
25	Wire	3392131-33-39	...	...	...	1	(D)	(D)
26	Other rolled and drawn alloy steel products	3312939	1	(D)	(D)	1	(D)	(D)
	STAINLESS STEEL							
27	Ingots	3312151	1	(D)	(D)	...	...	...
	Semifinished shapes and forms:							
28	Blooms, billets, slabs, and sheet bars	3312251	...	...	...	2	(D)	(D)
29	Tube rounds, skelp and wire rods	3312255-57-59	1	(D)	(D)	1	(D)	(D)
	Finished shapes and forms:							
30	Plates	3312351	7	611	613	4	1,423	1,343
	Sheets and strip:							
	Sheets:							
31	Hot rolled	3312451	5	(D)	(D)	2	(D)	(D)
32	Cold rolled	3399151	5	1,516	1,473	4	1,197	1,069
	Strip:							
33	Hot rolled	3312455	1	(D)	(D)	...	...	...
34	Cold rolled	3399155	4	(D)	(D)	4	(D)	(D)
	Bars:							
35	Hot rolled	3312751	8	282	222	5	171	146
36	Cold finished	3399251	3	(D)	(D)	4	178	151
	Pipe and tubes:							
37	Pressure tubing	3393051	1	(D)	(D)	3	(D)	(D)
38	Mechanical tubing	3393055	...	...	...	2	(D)	(D)
39	Wire	3392151	5	(D)	(D)	3	(D)	(D)
40	Other rolled and drawn stainless steel products	3312959	...	...	...	2	(D)	(D)
	NONFERROUS METALS							
41	Copper wire and cable	33923	2	xxx	(D)	2	xxx	(D)
	FOUNDRY PRODUCTS							
42	Gray iron castings	33210	...	xxx	...	...	xxx	...
43	Malleable iron castings	33220	...	xxx	...	...	xxx	...
44	Steel castings (carbon, alloy, and stainless)	32230	4	xxx	97	3	xxx	(D)
45	Nonferrous castings, including die	33610	...	xxx	...	1	xxx	(D)

See footnotes at end of table.

1954–SALES BY PRODUCT–UNITED STATES AND GEOGRAPHIC DIVISIONS–Continued

engaged in selling)

West South Central			Mountain			Pacific			
Establishments	Sales		Establishments	Sales		Establishments	Sales		
	Quantity	Value		Quantity	Value		Quantity	Value	
(Number)	(Short tons)	($1,000)	(Number)	(Short tons)	($1,000)	(Number)	(Short tons)	$1,000)	
21	40,214	5,915	15	(D)	(D)	8	3,781	499	1
8	(D)	(D)	8	(D)	(D)	5	(D)	(D)	2
17	10,795	1,886	14	(D)	(D)	8	(D)	(D)	3
16	(D)	(D)	7	(D)	(D)	9	18,891	2,602	4
...	...	...	...	...	...	2	(D)	(D)	5
5	15,404	2,252	2	(D)	(D)	16	7,329	1,139	6
...	...	...	...	...	...	...	...	...	7
...	...	...	...	...	...	1	(D)	(D)	8
10	1,261	223	3	(D)	(D)	16	11,588	1,968	9
6	1,192	174	3	(D)	(D)	13	6,437	1,209	10
2	(D)	(D)	2	(D)	(D)	6	(D)	(D)	11
4	(D)	(D)	1	(D)	(D)	6	(D)	(D)	12
4	(D)	(D)	1	(D)	(D)	7	430	88	13
...	...	...	...	...	...	6	621	392	14
2	(D)	(D)	1	(D)	(D)	5	(D)	(D)	15
2	(D)	(D)	1	(D)	(D)	6	(D)	(D)	16
13	54,313	9,542	4	1,830	435	22	44,184	6,985	17
4	(D)	(D)	2	(D)	(D)	17	7,104	1,894	18
3	(D)	(D)	1	(D)	(D)	14	295	907	19
3	(D)	(D)	1	(D)	(D)	12	1,522	1,696	20
9	42,588	8,843	1	(D)	(D)	3	(D)	(D)	21
8	(D)	(D)	1	(D)	(D)	6	(D)	(D)	22
7	(D)	(D)	1	(D)	(D)	4	1,109	421	23
3	(D)	(D)	1	(D)	(D)	4	(D)	(D)	24
6	110	50	8	258	83	6	(D)	(D)	25
...	...	...	...	...	...	4	(D)	(D)	26
...	...	...	...	...	...	...	...	...	27
4	135	86	...	...	...	11	463	273	28
...	...	...	...	...	...	...	...	...	29
7	519	458	3	(D)	(D)	14	1,611	1,467	30
3	(D)	(D)	2	(D)	(D)	7	264	308	31
7	1,871	1,951	3	(D)	(D)	12	8,129	8,833	32
...	...	...	...	...	...	1	(D)	(D)	33
6	932	748	3	(D)	(D)	16	4,236	3,788	34
6	527	369	3	(D)	(D)	16	2,067	1,731	35
4	503	421	2	(D)	(D)	16	3,431	3,217	36
5	(D)	(D)	2	(D)	(D)	7	473	699	37
4	(D)	(D)	1	(D)	(D)	5	943	2,129	38
8	236	249	4	5	8	13	975	1,216	39
3	(D)	(D)	1	(D)	(D)	1	(D)	(D)	40
3		(D)	2	xxx	(D)	3	xxx	(D)	41
1		(D)	...	xxx	...	2	xxx	(D)	42
...		...	...	xxx	...	...	xxx	...	43
1		(D)	1	xxx	(D)	11	xxx	2,887	44
...		...	...	xxx	...	...	xxx	...	45

Table 6D TRADE SALES OF COMPANIES OPERATING STEEL WORKS AND ROLLING MILLS;

(Includes only locations

	Product	Code	South Atlantic			East South Central		
			Establishments (Number)	Sales		Establishments (Number)	Sales	
				Quantity (Short tons)	Value ($1,000)		Quantity (Short tons)	Value ($1,000)
	FORGE SHOP PRODUCTS							
1	Drop, upset, and press steel forgings (closed die)	33911	4	xxx	(D)	...	xxx	...
2	Open die or smith forgings (open frame hammer or press)	33912	5	xxx	(D)	2	xxx	(D)
	FABRICATED STRUCTURAL METAL PRODUCTS							
3	Fabricated structural iron and steel	34411	4	xxx	7,314	1	xxx	(D)
4	Ornamental and structural metalwork-including stairs, railings, fire escapes, steel gratings, etc.	34412	4	xxx	(D)	2	xxx	(D)
5	Prefabricated and portable metal buildings and parts	34413	...	xxx	...	...	xxx	...
6	Miscellaneous metal building materials	34414	2	xxx	(D)	2	xxx	(D)
	CHEMICALS							
7	Ammonium sulphate	28191	6	xxx	3,949	2	xxx	(D)
	CONTAINERS							
8	Metal barrels, drums and pails	3491-2-3	2	xxx	(D)	...	xxx	...
	SPECIAL INDUSTRY MACHINERY							
9	Oil field machinery and tools	3532	2	xxx	(D)	...	xxx	...
	OTHER PRODUCTS							
10	Electrometallurgical products (including ferroalloys and other additives)	33130	...	xxx	...	1	xxx	(D)
11	Pig iron	33111	2	xxx	(D)	4	xxx	(D)
12	Bolts, nuts, washers, and rivets	34949	4	xxx	(D)	1	xxx	(D)
13	Ores	40704	...	xxx	...	...	xxx	...
14	Coal	40700	...	xxx	...	...	xxx	...
15	Coke	29321	2	xxx	(D)	...	xxx	...
16	Scrap iron, steel	40802	2	xxx	(D)	1	xxx	(D)
17	Secondhand merchandise	40812	...	xxx	...	...	xxx	...
18	Other products not elsewhere classified		(NA)	xxx	12,394	(NA)	xxx	1,544
	SERVICE AND LABOR RECEIPTS							
19	Conversion receipts	40907	3	xxx	(D)	...	xxx	...
20	Other receipts	40909	3	xxx	(D)	1	xxx	(D)

(D) Withheld to avoid disclosure. (NA) Not available. xxx Not applicable. ... Represents zero.

1954—SALES BY PRODUCT—UNITED STATES AND GEOGRAPHIC DIVISIONS—Continued

engaged in selling)

West South Central			Mountain			Pacific			
Establishments (Number)	Sales: Quantity (Short tons)	Sales: Value ($1,000)	Establishments (Number)	Sales: Quantity (Short tons)	Sales: Value ($1,000)	Establishments (Number)	Sales: Quantity (Short tons)	Sales: Value ($1,000)	
2	xxx	(D)	...	xxx	...	3	xxx	(D)	1
3	xxx	(D)	2	xxx	(D)	13	xxx	3,846	2
10	xxx	(D)	4	xxx	(D)	6	xxx	(D)	3
9	xxx	(D)	10	xxx	(D)	10	xxx	(D)	4
...	xxx	...	...	xxx	...	...	xxx	...	5
2	xxx	(D)	...	xxx	...	7	xxx	(D)	6
...	xxx	...	...	xxx	...	3	xxx	(D)	7
1	xxx	(D)	...	xxx	...	1	xxx	xxx	8
1	xxx	(D)	...	xxx	...	4	xxx	14	9
...	xxx	...	...	xxx	...	5	xxx	730	10
5	xxx	(D)	7	xxx	(D)	6	xxx	(D)	
19	xxx	3,407	14	xxx	1,330	8	xxx	(D)	12
...	xxx	...	...	xxx	...	2	xxx	(D)	13
...	xxx	...	...	xxx	(D)	...	xxx	...	14
...	xxx	...	1	xxx	(D)	4	xxx	(D)	15
2	xxx	(D)	...	xxx	...	4	xxx	(D)	16
1	xxx	(D)	7	xxx	(D)	...	xxx	...	17
				xxx			xxx		
(NA)	xxx	3,812	(NA)	xxx	7,945	(NA)	xxx	6,118	18
1	xxx	(D)	2	xxx	(D)	2	xxx	(D)	19
2	xxx	(D)	...	xxx	...	8	xxx	1,454	20

Table 6E.—PETROLEUM BULK PLANTS AND TERMINALS 1954—COMMODITY-LINE SALES DOLLARS—UNITED STATES, PAD (PETROLEUM ADMINISTRATION FOR DEFENSE) DISTRICTS, AND STATES

Establishments and Sales by Commodity Lines

(Excludes wholesale liquefied petroleum gas facilities)

State and type of establishment	All establishments		Sales of establishments reporting commodity line (excl. tax)						
	Number	Sales (excluding tax) ($1,000)	Sales coverage[1] (Percent)	Petroleum products (excluding LP gas) ($1,000)	Liquefied petroleum gas ($1,000)	Tires, batteries, accessories ($1,000)	Heating equipment ($1,000)	Other merchandise ($1,000)	Service receipts ($1,000)
United States, total	28,319	13,041,447	95.3	11,889,339	37,681	309,910	24,462	122,111	44,967
Bulk plants	27,078	8,292,326	93.9	7,342,735	34,859	264,893	18,427	97,476	30,125
Bulk terminals	1,241	4,749,121	97.7	4,546,604	2,822	45,017	6,035	24,635	14,842
PAD District No. 1	5,259	5,328,663	96.6	4,962,755	9,688	99,133	17,552	37,495	18,839
Maine	153	119,399	95.4	107,344	563	2,318	464	2,737	455
Bulk plants	128	53,728	97.1	47,872	563	1,728	407	1,317	273
Bulk terminals	25	65,671	94.0	59,472	...	590	57	1,420	182
New Hampshire	80	48,449	99.5	45,881	217	668	121	893	407
Bulk plants	75	33,218	99.2	31,354	217	617	121	242	405
Bulk terminals	5	15,231	100.0	14,527	...	51	...	651	2
Vermont	72	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk plants	64	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Massachusetts	163	380,622	96.9	358,260	715	4,946	1,699	2,706	592
Bulk plants	129	107,276	91.6	91,683	302	4,148	926	839	392
Bulk terminals	34	273,346	99.0	266,577	413	798	773	1,867	200
Rhode Island	42	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk plants	25	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Connecticut	119	259,970	86.6	216,859	2,287	2,433	2,268	687	626
Bulk plants	80	52,988	86.6	43,222	486	820	869	259	229
Bulk terminals	39	206,982	86.6	173,637	1,801	1,613	1,399	428	397
New York	762	1,066,548	96.9	998,406	1,469	17,706	3,753	8,071	3,830
Bulk plants	588	393,376	94.4	351,688	1,452	10,727	2,933	2,864	1,770
Bulk terminals	174	673,172	98.3	646,718	17	6,979	820	5,207	2,060
New Jersey	256	705,262	96.9	664,120	1,094	9,914	2,779	1,776	3,811
Bulk plants	195	190,490	89.2	158,552	1,048	5,960	1,945	1,634	748
Bulk terminals	61	514,772	99.8	505,568	46	3,954	834	142	3,063
Pennsylvania	701	747,272	97.9	707,935	485	13,518	2,279	5,759	1,531
Bulk plants	595	389,169	97.9	362,766	464	9,685	1,547	5,087	1,287
Bulk terminals	106	358,103	97.9	345,169	21	3,833	732	672	244
Delaware	37	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk plants	27	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Maryland	164	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk plants	141	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals	23	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
District of Columbia	7	35,724	100.0	32,457	...	1,329	189	1,427	322
Bulk plants	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Virginia	406	282,907	98.3	267,185	120	6,850	814	1,159	1,959
Bulk plants	376	179,856	97.3	167,168	120	5,775	398	923	652
Bulk terminals	30	103,051	100.0	100,017	...	1,075	416	236	1,307
West Virginia	157	87,474	98.9	81,659	108	3,296	8	959	467
Bulk plants	136	51,399	98.1	46,988	108	2,446	8	532	340
Bulk terminals	21	36,075	100.0	34,671	...	850	...	427	127
North Carolina	697	420,134	95.9	389,919	821	7,630	904	2,340	1,265
Bulk plants	663	270,658	93.6	241,518	821	7,137	703	2,154	1,070
Bulk terminals	34	149,476	100.0	148,401	...	493	201	186	195
South Carolina	366	183,794	96.5	170,715	791	3,869	144	1,418	340
Bulk plants	347	133,075	95.1	120,421	791	3,469	144	1,406	327
Bulk terminals	19	50,719	100.0	50,294	...	400	...	12	13
Georgia	555	230,281	99.1	216,607	142	9,102	13	1,446	956
Bulk plants	521	181,755	98.9	168,525	142	9,025	13	1,300	735
Bulk terminals	34	48,526	100.0	48,082	...	77	...	146	221
Florida	522	317,330	99.2	303,921	252	9,020	78	667	922
Bulk plants	469	181,002	98.6	168,900	252	8,243	78	479	580
Bulk terminals	53	136,328	100.0	135,021	...	777	...	188	342
PAD District No. 2	14,718	4,539,393	93.9	4,046,447	9,477	127,116	4,877	59,803	15,270
Ohio	902	646,886	98.8	606,578	1,241	23,102	353	5,532	2,284
Bulk plants	838	354,008	97.8	325,714	1,241	14,130	321	3,352	1,454
Bulk terminals	64	292,878	100.0	280,864	...	8,972	32	2,180	830
Indiana	1,128	442,703	99.3	424,104	412	8,738	609	5,040	532
Bulk plants	1,101	319,996	99.0	301,880	160	8,594	608	4,958	528
Bulk terminals	27	122,707	100.0	122,224	252	144	1	82	4
Illinois	1,614	606,838	93.5	528,625	1,526	14,153	1,470	19,031	2,460
Bulk plants	1,582	485,243	93.0	414,961	1,526	13,024	1,255	18,832	1,819
Bulk terminals	32	121,595	95.3	113,664	...	1,129	215	199	641
Michigan	1,083	639,047	95.3	583,601	704	15,687	265	6,943	1,988
Bulk plants	1,033	406,787	93.8	359,195	653	15,422	265	4,853	1,219
Bulk terminals	50	232,260	98.0	224,406	51	265	...	2,090	769
Wisconsin	1,186	315,647	91.4	274,803	192	9,140	437	3,230	782
Bulk plants	1,159	252,066	89.6	212,344	192	9,103	437	3,188	611
Bulk terminals	27	63,581	98.6	62,459	...	37	...	42	171
Minnesota	1,381	300,471	82.1	236,081	279	6,971	103	2,778	609
Bulk plants	1,367	259,783	79.3	195,534	277	6,960	103	2,721	538
Bulk terminals	14	40,688	100.0	40,547	2	11	...	57	71
Iowa	1,624	282,823	95.9	258,513	1,047	6,292	514	3,851	910
Bulk plants	1,608	240,411	95.1	216,114	1,047	6,292	514	3,838	910
Bulk terminals	16	42,412	100.0	42,399	...	...	...	13	...

(D) Withheld to avoid disclosure. ... Represents zero. [1]Ratio of dollar sales: establishments reporting (commodity-line sales) to all establishments.

Table 6E.—PETROLEUM BULK PLANTS AND TERMINALS 1954—COMMODITY-LINE SALES DOLLARS—UNITED STATES, PAD (PETROLEUM ADMINISTRATION FOR DEFENSE) DISTRICTS, AND STATES—Continued

Establishments and Sales by Commodity Lines

(Excludes wholesale liquefied petroleum gas facilities)

State and type of establishment	All establishments		Sales of establishments reporting commodity line (excl. tax)						
	Number	Sales (excluding tax) ($1,000)	Sales coverage[1] (Percent)	Petroleum products (excluding LP gas) ($1,000)	Liquefied petroleum gas ($1,000)	Tires, batteries, accessories ($1,000)	Heating equipment ($1,000)	Other merchandise ($1,000)	Service receipts ($1,000)
PAD District No. 2—Continued									
Missouri	1,106	309,185	91.4	272,328	144	6,474	386	2,368	820
Bulk plants	1,089	260,909	93.3	234,547	144	6,245	386	1,484	716
Bulk terminals	17	48,276	80.8	37,781	...	229	...	884	104
North Dakota	702	82,938	83.3	63,812	629	2,562	149	1,314	587
Bulk plants	700	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
South Dakota	581	91,859	80.0	69,388	162	2,650	23	1,039	217
Bulk plants	579	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Nebraska	684	123,559	85.4	98,025	344	3,432	182	2,540	943
Bulk plants	680	110,715	83.7	86,117	344	2,645	182	2,394	940
Bulk terminals	4	12,844	100.0	11,908	...	787	...	146	3
Kansas	1,223	166,048	93.9	144,144	636	7,898	92	2,215	985
Bulk plants	1,216	143,901	93.0	122,115	636	7,894	92	2,101	985
Bulk terminals	7	22,147	100.0	22,029	...	4	...	114	...
Kentucky	403	171,566	97.0	156,784	591	7,246	122	1,136	583
Bulk plants	384	121,341	95.8	106,683	523	7,212	122	1,114	583
Bulk terminals	19	50,225	100.0	50,101	68	34	...	22	...
Tennessee	372	228,037	97.5	211,693	278	8,644	134	913	668
Bulk plants	344	150,103	96.2	134,598	200	8,021	134	775	668
Bulk terminals	28	77,934	100.0	77,095	78	623	...	138	...
Oklahoma	729	131,786	95.8	117,968	1,292	4,127	38	1,873	902
Bulk plants	724	126,192	95.6	112,374	1,292	4,127	38	1,873	902
Bulk terminals	5	5,594	100.0	5,594	...	...	...	...	...
PAD District No. 3	3,889	1,226,676	95.3	1,092,992	7,018	43,103	762	9,833	3,491
Alabama	410	181,979	91.4	157,358	590	6,816	105	818	564
Bulk plants	385	119,810	96.9	108,442	590	6,092	105	526	327
Bulk terminals	25	62,169	80.7	48,916	...	724	...	292	237
Mississippi	429	110,557	96.4	99,181	1,195	5,206	218	318	486
Bulk plants	413	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals	16	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Arkansas	472	99,743	96.6	90,101	610	4,640	87	769	136
Bulk plants	470	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Louisiana	434	178,480	95.0	161,592	348	5,886	93	906	672
Bulk plants	414	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals	20	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Texas	1,905	592,026	94.5	529,918	3,896	18,011	201	6,228	1,357
Bulk plants	1,857	467,955	95.3	421,618	3,894	14,413	201	4,813	1,214
Bulk terminals	48	124,071	91.4	108,300	2	3,598	...	1,415	143
New Mexico	239	63,891	92.2	54,842	379	2,544	58	794	276
Bulk plants	239	63,891	92.2	54,842	379	2,544	58	794	276
Bulk terminals	...	...	...	...	...	...	...	...	...
PAD District No. 4	1,716	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Montana	466	68,043	84.2	54,398	43	1,960	158	498	258
Bulk plants	461	62,361	82.8	48,716	43	1,960	158	498	258
Bulk terminals	5	5,682	100.0	5,682	...	...	...	...	...
Idaho	399	82,923	95.9	76,259	169	2,065	28	535	453
Bulk plants	391	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wyoming	195	32,598	92.5	28,403	37	1,145	12	379	171
Bulk plants	195	32,598	92.5	28,403	37	1,145	12	379	171
Bulk terminals	...	...	...	...	...	...	...	...	...
Colorado	478	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk plants	476	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Utah	178	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk plants	177	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PAD District No. 5	2,737	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Arizona	209	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk plants	209	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals	...	...	...	...	...	...	...	...	...
Nevada	79	30,165	99.3	29,142	225	542	11	21	10
Bulk plants	79	30,165	99.3	29,142	225	542	11	21	10
Bulk terminals	...	...	...	...	...	...	...	...	...
Washington	683	284,292	92.1	253,624	748	4,729	165	1,488	979
Bulk plants	651	180,776	92.1	159,879	748	4,226	165	931	590
Bulk terminals	32	103,516	92.0	93,745	...	503	...	557	389
Oregon	438	196,375	98.0	185,420	1,414	3,813	122	711	935
Bulk plants	419	132,957	97.0	122,634	1,414	3,575	122	690	562
Bulk terminals	19	63,418	100.0	62,786	...	238	...	21	373
California	1,328	981,120	98.2	927,687	8,002	17,614	251	5,645	3,698
Bulk plants	1,275	775,421	97.6	724,444	7,945	16,262	251	5,494	2,802
Bulk terminals	53	205,699	100.0	203,243	57	1,352	...	151	896

(D) Withheld to avoid disclosure. ... Represents zero. [1]Ratio of dollar sales: establishments reporting (commodity-line sales) to all establishments.

Table 6F. ASSEMBLERS OF FARM PRODUCTS 1954—COMMODITY LINE SALES—UNITED STATES, BY TYPE OF ASSEMBLER

Commodity line code	Type of assembler and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution[1] (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col.1 as percent of Col.4 (5)
	ASSEMBLERS (Except Grain Elevators)					
	All establishments (number)..6,675					
	Total sales ($1,000)....$5,960,911					
	Sales reported by commodity line, total	5,573,524	100.0	5,894	xxx	xxx
000	Canned, bottled foods	11,025	0.3	40	29,184	34.4
	Canned fruits, fruit juices	8,826		20	19,873	44.4
	Canned vegetables, vegetable juices	1,319		10	8,285	15.9
	Canned fish, seafood	21		5	4,200	0.5
	Canned meats	73		7	5,923	1.2
	Other canned, bottled foods	118		(NA)	(NA)	(NA)
	Not reported in detail	668		14	5,673	11.8
041	Other groceries, food specialties	10,930	0.2	114	67,463	16.2
050	Dairy products, ice cream, ices	727,128	13.0	950	855,716	85.0
	Butter	115,969		114	214,746	54.0
	Cheese	30,359		47	107,623	28.2
	Ice cream, ices	786		24	7,224	10.9
	Milk, cream (fluid)	203,780		558	282,067	72.2
	Other dairy products	17,119		84	96,906	17.7
	Not reported in detail	359,115		267	373,373	96.2
052	Eggs (fresh, storage)	300,630	5.4	1,131	498,114	60.3
060	Poultry	213,897	3.8	1,055	519,934	41.1
	Live poultry	71,136		785	235,945	30.1
	Dressed poultry	80,579		173	182,088	44.3
	Not reported in detail	62,182		202	149,089	41.7
070	Fresh fruits, vegetables, berries	1,124,147	20.2	1,758	1,201,821	93.5
	Fresh fruits, berries	332,112		536	414,574	80.1
	Fresh vegetables	337,235		774	412,998	81.7
	Not reported in detail	454,800		632	491,553	92.5
080	Peanuts	93,747	1.7	74	113,905	82.3
101	Miscellaneous food products	9,909	0.2	35	97,045	10.2
510	Farm, dairy machinery	5,928	0.1	173	254,093	2.3
821	Cotton (raw), including linters	564,379	10.1	307	611,609	92.3
822	Grains	218,333	3.9	568	430,723	50.7
823	Hides, skins, pelts	26,855	0.5	192	73,570	36.5
830	Livestock	1,648,224	29.6	1,072	1,793,614	91.9
	Cattle, calves	268,568		526	708,127	37.9
	Sheep, lambs	30,003		213	427,287	7.0
	Hogs	800,557		548	1,029,269	77.8
	Other livestock	16,294		81	80,281	20.3
	Not reported in detail	532,802		282	593,659	89.7
831	Tobacco (leaf)	132,334	2.4	110	135,966	97.3
840	Wool, mohair (raw, tops, noils)	89,042	1.6	173	131,466	67.7
	Raw wool	73,501		124	108,636	67.7
	Wool tops, noils	3,076		14	14,296	21.5
	Not reported in detail	12,465		47	21,056	59.2
841	Other inedible farm products	82,845	1.5	172	136,511	60.7
851	Hay, straw, alfalfa	9,877	0.2	123	82,726	11.9
860	Feeds, including pet foods	102,711	1.8	980	574,972	17.9
880	Seeds (field and vegetable)	34,162	0.6	497	343,476	9.9
	ASSEMBLERS—Continued (Except Grain Elevators)					
	Seeds (field and vegetable)—Con.					
	Field seeds	14,394		239	144,192	10.0
	Vegetable seeds	3,676		72	52,627	7.0
	Not reported in detail	16,092		223	180,459	8.9
881	Oil seeds, oil nuts, oil kernels	18,176	0.3	129	55,376	32.8
882	Fertilizer, fertilizer materials	35,900	0.6	667	582,650	6.2
964	Commodities, n.e.c.	68,483	1.2	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	44,862	0.8	551	491,687	9.1
	COUNTRY GRAIN ELEVATORS					
	All establishments (number)...6,580					
	Total sales ($1,000).....$3,089,905					
	Sales reported by commodity line, total	2,914,908	100.0	6,182	xxx	xxx
	Groceries, food specialties	7,161	0.2	253	117,677	6.1
050	Dairy products, ice cream, ices	10,537	0.4	75	36,721	28.7
052	Eggs (fresh, storage)	27,387	0.9	128	67,189	40.8
070	Fresh fruits, vegetables, berries	13,542	0.5	78	41,368	32.7
450	Hardware	3,506	0.1	293	151,295	2.3
510	Farm, dairy machinery	8,289	0.3	431	262,979	3.2
701	Bituminous coal	16,403	0.6	1,532	614,780	2.7
730	Iron and steel wire, wire products	2,987	0.1	392	205,289	1.5
821	Cotton (raw) including linters	13,457	0.5	39	26,979	49.9
822	Grains	2,225,388	76.3	5,912	2,768,184	80.4
830	Livestock	18,892	0.6	128	78,982	23.9
	Cattle, calves	4,130		61	38,057	10.9
	Sheep, lambs	127		4	1,080	11.8
	Hogs	9,055		72	39,308	23.0
	Other livestock	309		6	3,481	8.9
	Not reported in detail	5,271		18	15,747	33.5
840	Wool, mohair (raw, tops, noils)	7,839	0.3	48	35,095	22.3
841	Other inedible farm products	42,861	1.5	327	165,049	26.0
851	Hay, straw, alfalfa	5,670	0.2	150	89,882	6.3
860	Feeds, including pet foods	258,394	8.9	3,938	1,910,522	13.5
	Poultry feeds mixed at this establishment	19,592		690	344,106	5.7
	Other poultry feeds	19,957		1,346	580,792	3.4
	Liverstock feeds mixed at this establishment	28,302		680	350,937	8.1
	Other livestock feeds	41,074		1,522	650,898	6.3
	Other feeds	13,307		684	304,178	4.4
	Not reported in detail	136,162		1,907	1,038,280	13.1
870	Flower, bulbs, florists' supplies	6,655	0.2	62	34,686	19.2
880	Seeds (field and vegetable)	54,305	1.9	2,750	1,471,115	3.7
	Field seeds	28,954		1,643	745,052	3.9
	Vegetable seeds	539		46	26,876	2.0
	Not reported in detail	24,812		1,110	722,603	3.4
881	Oil seeds, oil nuts, oil kernels	8,867	0.3	76	42,199	21.0
882	Fertilizer, fertilizer materials	70,414	2.4	2,596	1,432,853	4.9
884	Petroleum and products	7,353	0.3	269	138,027	5.3
921	Lumber (rough, dressed, finished)	9,799	0.3	219	109,458	9.0
964	Commodities, n.e.c.	46,732	1.6	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	48,470	1.7	2,541	1,261,632	3.8

(NA) Not available. xxx Not applicable.

Table 6G – ASSEMBLERS OF FARM PRODUCTS 1954–COMMODITY LINE SALES–STATES, BY TYPE OF ASSEMBLER

Commodity line code	Type of assembler and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution[1] (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col.1 as percent of Col.4 (5)
	ALABAMA					
	Assemblers (Except Grain Elevators)					
	All establishments (number).....60					
	Total sales ($1,000).....$49,832					
	Sales reported by commodity line, total.....	46,077	100.0	53	xxx	xxx
070	Fresh fruits, vegetables, berries.....	1,737	3.8	10	5,158	33.7
080	Peanuts.....	2,430	5.3	8	8,330	29.2
821	Cotton (raw), including linters.....	16,905	36.7	21	25,838	65.4
822	Grains.....	1,255	2.7	4	4,801	26.1
830	Livestock.....	15,275	33.1	16	18,784	81.3
860	Feeds, including pet foods.....	3,304	7.2	13	12,875	25.7
880	Seeds (field and vegetable).....	285	0.6	11	14,209	2.0
881	Oil seeds, oil nuts, oil kernels.....	570	1.2	6	8,494	6.7
882	Fertilizer, fertilizer materials.....	1,010	2.2	6	10,065	10.0
	Commodities, n.e.c.....	2,780	6.0	(NA)	(NA)	(NA)
975	Labor, service, and rental receipts...	526	1.1	11	12,979	4.1
	Country Grain Elevators (Not analyzed by commodity lines)					
	ARIZONA					
	Assemblers (Except Grain Elevators)					
	All establishments (number).....40					
	Total sales ($1,000).....$39,291					
	Sales reported by commodity line, total.....	37,911	100.0	36	xxx	xxx
070	Fresh fruits, vegetables, berries.....	19,061	50.3	24	19,854	96.0
821	Cotton (raw), including linters.....	3,635	9.6	6	6,594	55.1
822	Grains.....	783	2.1	4	1,484	52.8
830	Livestock.....	9,091	24.0	5	11,496	79.1
851	Hay, straw, alfalfa.....	1,066	2.8	4	5,379	19.8
860	Feeds, including pet foods.....	579	1.5	4	7,682	7.5
	Commodities, n.e.c., including labor, service and rental receipts.....	3,696	9.7	(NA)	(NA)	(NA)
	Country Grain Elevators (Not analyzed by commodity lines)					
	ARKANSAS					
	Assemblers (Except Grain Elevators)					
	All establishments (number).....94					
	Total sales ($1,000).....$72,290					
	Sales reported by commodity line, total.....	69,471	100.0	80	xxx	xxx
050	Dairy products, ice cream, ices.....	4,913	7.1	11	5,532	88.8
052	Eggs (fresh, storage).....	849	1.2	13	1,964	43.2
060	Poultry.....	7,983	11.5	19	9,854	81.0
070	Fresh fruits, vegetables, berries.....	3,175	4.6	13	4,897	64.8
821	Cotton (raw), including linters.....	46,175	66.5	29	48,656	94.9
822	Grains.....	559	0.8	6	3,231	17.3
823	Hides, skins, pelts.....	129	0.2	7	1,185	10.9
841	Other inedible farm products.....	1,636	2.4	9	2,402	68.1
860	Feeds, including pet foods.....	829	1.2	6	3,477	23.8
881	Oil seed, oil nuts, oil kernels.....	1,014	1.5	19	3,111	32.6
882	Fertilizer, fertilizer materials.....	197	0.3	7	3,722	5.3
	Commodities, n.e.c.....	1,465	2.1	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	547	0.8	17	3,396	16.1
	Country Grain Elevators (Not analyzed by commodity lines)					
	CALIFORNIA					
	Assemblers (Except Grain Elevators)					
	All establishments (number).....647					
	Total sales ($1,000) $809,122					
	Sales reported by commodity line, total.....	792,395	100.	595	xxx	xxx
030	Frozen foods.....	1,605	0.2	4	2,187	73.4
	Groceries, food specialties.....	3,849	0.5	13	11,084	34.7
050	Dairy products, ice cream, ices.....	44,911	5.7	24	45,810	98.0
052	Eggs (fresh, storage).....	10,767	1.4	18	12,245	87.9
060	Poultry.....	7,915	1.0	22	8,866	89.3
070	Fresh fruits, vegetables, berries.....	486,050	61.3	453	497,830	97.6
080	Peanuts.....	29,986	3.9	6	30,148	99.5
101	Miscellaneous food products.....	3,912	0.5	6	7,920	49.4
	CALIFORNIA—Con.					
	Assemblers (Except Grain Elevators)—Continued					
821	Cotton (raw), including linters.....	64,377	8.1	18	69,987	92.0
822	Grains.....	28,406	3.6	24	47,407	59.9
830	Livestock.....	39,706	5.0	22	55,421	71.6
841	Other inedible farm products.....	28,430	3.6	18	33,131	85.8
851	Hay, straw, alfalfa.....	2,159	0.3	18	14,711	14.7
860	Feeds, including pet foods.....	4,309	0.5	13	26,594	16.2
880	Seeds (field and vegetable).....	6,241	0.8	26	47,059	13.3
881	Oil seeds, oil nuts, oil kernels.....	2,156	0.3	6	2,961	72.8
882	Fertilizer, fertilizer materials.....	2,576	0.3	95	97,324	2.6
	Commodities, n.e.c.....	8,690	1.1	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	16,350	2.1	41	53,169	30.8
	Country Grain Elevators					
	All establishments (number).....40					
	Total sales ($1,000).....$40,609					
	Sales reported by commodity line, total.....	36,701	100.0	37	xxx	xxx
822	Grains.....	23,222	63.3	22	27,205	85.4
860	Feeds, including pet foods.....	2,027	5.5	12	15,804	12.8
880	Seeds, (field and vegetable).....	980	2.7	10	18,600	5.3
882	Fertilizer, fertilizer materials.....	1,236	3.4	12	22,096	5.6
	Commodities, n.e.c.....	8,199	22.3	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	1,037	2.8	14	16,183	6.4
	COLORADO					
	Assemblers (Except Grain Elevators)					
	All establishments (number).....104					
	Total sales ($1,000).....$66,109					
	Sales reported by commodity line, total.....	62,852	100.0	87	xxx	xxx
050	Dairy products, ice cream, ices.....	3,443	5.5	10	4,402	78.2
052	Eggs (fresh, storage).....	188	0.3	4	539	34.9
060	Poultry.....	1,741	2.8	7	2,414	72.1
070	Fruit, vegetables, berries.....	19,324	30.7	51	20,665	93.5
	Fresh fruits, berries.....	1,937		4	2,507	77.3
	Fresh vegetables.....	10,859		30	11,496	94.5
	Not reported in detail.....	6,528		19	7,231	90.3
153	Agricultural chemicals (except fertilizer).....	165	0.3	5	5,036	3.3
510	Farm, dairy machinery.....	88	0.1	8	5,821	1.5
822	Grains.....	3,104	4.9	6	7,858	39.5
823	Hides, skins, pelts.....	5,016	8.0	4	5,016	100.0
830	Livestock.....	10,957	17.4	4	11,073	99.0
841	Other inedible farm products.....	13,862	22.1	11	16,161	85.8
860	Feeds, including pet foods.....	952	1.5	11	13,791	6.9
880	Seeds (field and vegetable).....	150	0.2	8	9,925	1.5
882	Fertilizer, fertilizer materials.....	489	0.8	20	15,473	3.2
	Commodities, n.e.c.....	3,029	4.8	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	344	0.5	9	7,342	4.7
	Country Grain Elevators					
	All establishments (number).....166					
	Total sales ($1,000).....$68,430					
	Sales reported by commodity line, total.....	63,524	100.0	161	xxx	xxx
	Groceries, food specialties.....	1,024	1.6	26	11,492	8.9
153	Agricultural chemicals (except fertilizer).....	90	0.1	11	5,987	1.5
570	Industrial equipment, supplies.....	66	0.1	10	4,997	1.3
822	Grains.....	46,919	73.9	153	61,167	76.7
830	Livestock.....	208	0.3	4	3,296	6.3
841	Other inedible farm products.....	2,648	4.2	28	13,712	19.3
860	Feeds, including pet foods.....	7,178	11.3	99	42,208	17.0
	Poultry feeds mixed at this establishment.....	162		15	8,343	1.9
	Other poultry feeds.....	693		2[illegible]	10,623	6.5
	Livestock feeds mixed at this establishment.....	665		18	7,818	8.5
	Other livestock feeds.....	1,681		36	15,840	10.6
	Other feeds.....	415		12	6,531	6.4
	Not reported in detail.....	3,562		56	24,194	14.7
880	Seeds (field and vegetable).....	1,575	2.5	54	31,801	5.0
	Field seeds.....	1,518		47	23,009	6.6
	Vegetable seeds.....	6		4	2,472	0.2
	Not reported in detail.....	51		7	8,792	0.6
882	Fertilizer, fertilizer materials.....	393	0.6	34	21,964	1.8
	Commodities, n.e.c.....	2,539	4.0	(NA)	(NA)	(NA)
975	Labor, service and rental receipts...	884	1.4	59	27,718	3.2

See footnotes at end of table.

Table 6G—ASSEMBLERS OF FARM PRODUCTS: 1954—COMMODITY LINE SALES—STATES, BY TYPE OF ASSEMBLER—Continued

Commodity line code	Type of assembler and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution[1] (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of Col. 4 (5)
	CONNECTICUT					
	Assemblers (Except Grain Elevators)					
	All establishments (number).....38					
	Total sales ($1,000).....$26,807					
	Sales reported by commodity line, total.....	26,459	100.0	34	xxx	xxx
060	Poultry.....	13,246	50.0	12	16,434	80.6
070	Fresh fruits, vegetables, berries.....	1,660	6.3	9	1,674	99.2
830	Livestock.....	313	1.2	4	2,033	15.4
831	Tobacco (leaf).....	5,682	21.5	7	5,682	100.0
	Commodities, n.e.c., including labor, service and rental receipts.....	5,558	21.0	(NA)	(NA)	(NA)
	Country Grain Elevators (Not analyzed by commodity lines)					
	DELAWARE					
	Assemblers (Except Grain Elevators)					
	All establishments (number).....12					
	Total sales ($1,000).....$27,667					
	Sales reported by commodity line, total.....	27,667	100.0	12	xxx	xxx
060	Poultry.....	22,079	79.8	5	22,079	100.0
	Commodities, n.e.c.....	5,588	20.2	(NA)	(NA)	(NA)
	Country Grain Elevators (Not analyzed by commodity lines)					
	DISTRICT OF COLUMBIA					
	Assemblers (Except Grain Elevators) (Not analyzed by commodity lines)					
	Country Grain Elevators (Not analyzed by commodity lines)					
	FLORIDA					
	Assemblers (Except Grain Elevators)					
	All establishments (number).....261					
	Total sales ($1,000).....$203,789					
	Sales reported by commodity line, total.....	190,495	100.0	235	xxx	xxx
050	Dairy products, ice cream, ices.....	2,350	1.2	5	4,527	51.9
052	Eggs (fresh, storage).....	2,431	1.3	7	3,267	74.4
070	Fresh fruits, vegetables, berries.....	166,850	87.6	215	176,963	94.3
	Fresh fruits, berries.....	77,291		116	84,161	91.8
	Fresh vegetables.....	41,968		60	47,687	88.0
	Not reported in detail.....	47,591		58	53,416	89.1
080	Peanuts.....	4,555	2.4	4	5,693	80.0
841	Other inedible farm products.....	2,101	1.1	5	2,312	90.9
860	Feeds, including pet foods.....	1,349	0.7	5	22,968	5.9
880	Seeds (field and vegetable).....	379	0.2	5	6,963	5.4
882	Fertilizer, fertilizer materials.....	3,353	1.8	24	31,443	10.7
	Commodities, n.e.c.....	4,417	2.3	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	2,710	1.4	22	18,993	14.3
	Country Grain Elevators (Not analyzed by commodity lines)					
	GEORGIA					
	Assemblers (Except Grain Elevators)					
	All establishments (number).....105					
	Total sales ($1,000).....$129,845					
	Sales reported by commodity line, total.....	125,679	100.0	91	xxx	xxx
050	Dairy products, ice creams, ices.....	5,911	4.7	6	8,350	70.8
052	Eggs (fresh, storage).....	384	0.3	4	508	75.6
060	Poultry.....	3,954	3.1	6	4,891	80.8
070	Fresh fruits, vegetables, berries.....	4,197	3.3	14	4,272	98.2
080	Peanuts.....	8,597	6.8	17	12,285	70.0
	GEORGIA—Con.					
	Assemblers (Except Grain Elevators)—Con.					
821	Cotton (raw), including linters.....	73,577	58.5	23	76,352	96.4
830	Livestock.....	14,062	11.2	10	14,724	95.5
831	Tobacco (leaf).....	2,069	1.6	5	2,559	80.9
841	Other inedible farm products.....	5,421	4.3	9	8,601	63.0
860	Feeds, including pet foods.....	1,457	1.2	14	10,070	14.5
	Poultry feed.....	950		4	3,949	23.1
	Livestock feed.....	232		6	5,384	3.4
	Not reported in detail.....	275		4	737	37.3
880	Seeds (field and vegetable).....	425	0.3	9	3,710	11.5
881	Oil seeds, oil nuts, oil kernels.....	2,448	1.9	10	7,394	33.1
882	Fertilizer, fertilizer materials.....	917	0.7	12	7,197	12.7
	Commodities, n.e.c.....	1,934	1.5	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	326	0.3	8	6,717	4.9
	Country Grain Elevators					
	All establishments (number).....12					
	Total sales ($1,000).....$4,365					
	Sales reported by commodity line, total.....	4,365	100.0	12	xxx	xxx
822	Grains.....	2,305	52.8	8	3,489	66.1
860	Feeds, including pet foods.....	774	17.7	5	2,114	36.6
860	Seeds (field and vegetable).....	219	5.0	4	2,349	9.3
	Commodities, n.e.c., including labor, service and rental receipts.....	1,067	24.4	(NA)	(NA)	(NA)
	IDAHO					
	Assemblers (Except Grain Elevators)					
	All establishments (number).....140					
	Total sales ($1,000).....$55,834					
	Sales reported by commodity line, total.....	51,074	100.0	125	xxx	xxx
052	Eggs (fresh, storage).....	1,093	2.1	4	2,329	46.9
060	Poultry.....	292	0.6	5	3,817	7.6
070	Fresh fruits, vegetables, berries.....	28,554	55.9	83	31,055	91.9
	Fresh fruits, berries.....	1,397		11	3,093	45.2
	Fresh vegetables.....	19,335		60	21,949	88.1
	Not reported in detail.....	7,822		19	8,068	97.0
153	Agricultural chemicals (except fertilizer).....	157	0.3	12	10,473	1.5
570	Industrial equipment, supplies.....	127	0.2	4	6,265	2.0
701	Bituminous coal.....	71	0.1	4	6,488	1.1
822	Grains.....	3,141	6.1	17	16,077	19.5
830	Livestock.....	1,658	3.2	9	4,804	34.5
841	Other inedible farm products.....	5,481	10.7	11	8,482	64.6
860	Feeds, including pet foods.....	1,506	2.9	10	7,774	19.4
	Poultry feeds mixed at this establishment.....	808		5	5,085	15.9
	Other poultry feeds.....	53		5	2,602	2.0
	Livestock feeds mixed at this establishment.....	237		6	6,228	3.8
	Other livestock feeds.....	340		6	4,789	7.1
	Other feeds.....	68		5	3,876	1.8
880	Seeds (field and vegetable).....	5,122	10.0	26	17,109	29.9
	Field seeds.....	2,780		12	11,235	24.7
	Vegetable seeds.....	1,576		10	4,320	36.5
	Not reported in detail.....	766		6	2,944	26.0
882	Fertilizer, fertilizer materials.....	1,141	2.2	25	19,721	5.8
	Commodities, n.e.c.....	2,537	5.0	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	194	0.4	12	10,334	1.9
	Country Grain Elevators					
	All establishments (number).....123					
	Total sales ($1,000).....$53,711					
	Sales reported by commodity line, total.....	51,200	100.0	115	xxx	xxx
	Groceries, food specialties.....	1,197	2.3	28	13,805	8.7
510	Farm, dairy machinery.....	53	0.1	4	2,921	1.8
701	Bituminous coal.....	681	1.3	34	14,719	4.6
822	Grains.....	36,292	70.9	107	47,864	75.8
841	Other inedible farm products.....	5,625	11.0	13	9,426	59.7
860	Feeds, including pet foods.....	2,133	4.2	53	27,455	7.8
880	Seeds (field and vegetable).....	2,320	4.5	37	18,257	12.7
882	Fertilizer, fertilizer materials.....	572	1.1	20	13,962	4.1
	Commodities, n.e.c.....	1,348	2.6	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	979	1.9	50	22,581	4.3

See footnotes at end of table.

Table 6G – ASSEMBLERS OF FARM PRODUCTS 1954–COMMODITY LINE SALES–STATES, BY TYPE OF ASSEMBLER –Continued

Commodity line code	Type of assembler and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution[1] (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col.1 as percent of Col.4 (5)
	ILLINOIS					
	Assemblers (Except Grain Elevators)					
	All establishments (number).....341					
	Total sales ($1,000).....$594,824					
	Sales reported by commodity line, total.....	542,025	100.0	289	xxx	xxx
050	Dairy products, ice cream, ices.....	100,508	18.5	48	121,832	82.5
	Butter.....	63,120		5	85,302	74.0
	Milk, cream (fluid).....	31,511		34	38,260	82.4
	Other dairy products.....	1,256		(NA)	(NA)	(NA)
	Not reported in detail.....	4,621		9	5,282	87.5
052	Eggs (fresh, storage).....	12,615	2.3	70	90,429	14.0
060	Poultry.....	16,880	3.1	65	88,189	19.1
	Live poultry.....	1,214		46	7,885	15.4
	Dressed poultry.....	13,607		15	77,329	17.6
	Not reported in detail.....	2,059		13	3,870	53.2
070	Fresh fruits, vegetables, berries.....	16,340	3.0	27	17,262	94.7
	Fresh fruits, berries.....	3,362		10	4,989	67.4
	Fresh vegetables.....	10,458		18	12,770	81.9
	Not reported in detail.....	2,520		6	3,029	83.2
822	Grains.....	27,031	5.0	50	39,722	68.1
823	Hides, skins, pelts.....	2,771	0.5	9	4,465	62.1
830	Livestock.....	342,512	63.2	107	350,957	97.6
840	Wool, mohair (raw, tops, noils).....	862	0.2	12	2,791	30.9
860	Feeds, including pet foods.....	4,339	0.8	49	29,348	14.8
880	Seeds (field and vegetable).....	948	0.2	22	12,213	7.8
882	Fertilizer, fertilizer materials.....	1,013	0.2	28	17,910	5.7
	Commodities, n.e.c.....	9,247	1.7	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	6,959	1.3	16	96,047	7.2
	Country Grain Elevators					
	All establishments (number).....730					
	Total sales ($1,000).....$501,435					
	Sales reported by commodity line, total.....	464,553	100.0	668	xxx	xxx
	Groceries, food specialties.....	958	0.2	6	5,519	17.4
450	Hardware.....	518	0.1	51	28,265	1.8
510	Farm, dairy machinery.....	1,159	0.2	48	36,158	3.2
701	Bituminous coal.....	2,290	0.5	185	105,567	2.2
702	Anthracite coal.....	475	0.1	30	20,320	2.3
730	Iron and steel wire, wire products....	760	0.2	76	48,044	1.6
822	Grains.....	369,156	79.5	648	440,662	83.8
830	Livestock.....	2,597	0.6	15	8,966	29.0
841	Other inedible farm products.....	464	0.1	10	4,130	11.2
860	Feeds, including pet foods.....	36,321	7.8	431	297,594	12.2
880	Seeds (field and vegetable).....	6,489	1.4	331	229,509	2.8
881	Oil seeds, oil nuts, oil kernels.....	793	0.2	4	2,021	39.2
882	Fertilizer, fertilizer materials.....	7,582	1.6	328	221,065	3.4
884	Petroleum and products.....	474	0.1	21	11,200	4.2
921	Lumber (rough, dressed, finished).....	2,976	0.6	54	33,925	8.8
	Commodities, n.e.c.....	27,466	5.9	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	4,075	0.9	247	184,789	2.2
	INDIANA					
	Assemblers (Except Grain Elevators)					
	All establishments (number).....143					
	Total sales ($1,000).....$206,156					
	Sales reported by commodity line, total.....	195,831	100.0	117	xxx	xxx
050	Dairy products, ice cream, ices.....	32,491	16.6	22	35,621	91.2
052	Eggs (fresh, storage).....	3,220	1.6	30	6,336	50.8
060	Poultry.....	4,349	2.2	36	7,362	59.1
	Live poultry.....	3,260		25	5,715	57.0
	Dressed poultry.....	645		12	2,561	25.2
	Not reported in detail.....	444		10	1,097	40.5
070	Fresh fruits, vegetables, berries.....	2,217	1.1	4	2,217	100.0
510	Farm, dairy machinery.....	1,449	0.7	4	15,895	9.1
822	Grains.....	10,546	5.4	22	13,114	80.4
830	Livestock.....	136,504	69.7	33	137,228	99.5
	Cattle, calves.....	11,846		11	35,619	33.3
	Hogs.....	116,266		25	126,544	91.9
	Other livestock.....	3,640		(NA)	(NA)	(NA)
	Not reported in detail.....	4,752		3	4,787	99.3
840	Wool, mohair (raw, tops, noils).....	1,102	0.6	4	2,405	45.8
	INDIANA--Con.					
	Assemblers (Except Grain Elevators)—Continued					
860	Feeds, including pet foods.....	847	0.4	11	6,848	12.4
	Poultry feeds mixed at this establishment.....	57		4	2,349	2.4
	Livestock feeds mixed at this establishment.....	146		4	2,653	5.5
	Other livestock feeds.....	205		4	1,789	11.5
	Other feeds.....	81		(NA)	(NA)	(NA)
	Not reported in detail.....	358		3	3,133	11.4
880	Seeds (field and vegetable).....	529	0.3	10	5,184	10.2
882	Fertilizer, fertilizer materials.....	297	0.2	10	5,148	5.8
	Commodities, n.e.c. including labor, service and rental receipts.....	2,280	1.2	(NA)	(NA)	(NA)
	Country Grain Elevators					
	All establishment (number).....321					
	Total sales ($1,000).....$208,544					
	Sales reported by commodity line, total.....	188,856	100.0	292	xxx	xxx
450	Hardware.....	349	0.2	32	19,656	1.8
510	Farm, dairy machinery.....	793	0.4	44	33,964	2.3
701	Bituminous coal.....	2,418	1.3	124	72,124	3.3
702	Anthracite coal.....	279	0.1	41	29,239	1.0
730	Iron and steel wire, wire products....	837	0.4	103	54,391	1.5
822	Grains.....	135,387	71.7	281	182,928	74.0
830	Livestock.....	1,097	0.6	26	17,555	6.2
841	Other inedible farm products.....	253	0.1	12	9,528	2.7
860	Feeds, including pet foods.....	22,922	12.1	239	141,937	16.1
	Poultry feeds mixed at this establishment.....	2,880		106	58,778	4.9
	Other poultry feeds.....	1,482		95	51,695	2.9
	Livestock feeds mixed at this establishment.....	4,367		101	57,640	7.6
	Other livestock feeds.....	3,991		99	53,092	7.5
	Other feeds.....	1,309		55	32,812	4.0
	Not reported in detail.....	8,893		89	60,628	14.7
880	Seeds (field and vegetable).....	2,444	1.3	195	128,351	1.9
	Field seeds.....	1,360		127	72,750	1.9
	Vegetable seeds.....	20		6	3,577	0.6
	Not reported in detail.....	1,064		67	55,299	1.9
881	Oil seeds, oil nuts, oil kernels.....	2,250	1.2	8	6,862	32.8
882	Fertilizer, fertilizer materials.....	9,674	5.1	229	146,347	6.6
884	Petroleum and products.....	883	0.5	16	12,818	6.9
921	Lumber (rough, dressed, finished).....	1,174	0.6	16	12,286	9.6
	Commodities, n.e.c.....	3,958	2.1	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	4,138	2.2	116	82,526	5.0
	IOWA					
	Assemblers (Except Grain Elevators)					
	All establishments (number).....665					
	Total sales ($1,000).....$584,889					
	Sales reported by commodity line, total.....	562,069	100.0	586	xxx	xxx
050	Dairy products, ice cream, ices.....	59,662	10.6	138	85,313	93.4
	Butter.....	32,327		31	51,618	62.6
	Cheese.....	75		4	34,971	0.2
	Ice cream, ices.....	7		4	1,428	0.5
	Milk, cream (fluid).....	9,664		88	26,503	36.5
	Other dairy products.....	5,380		17	38,109	66.6
	Not reported in detail.....	12,209		24	12,963	94.2
052	Eggs (fresh, storage).....	55,861	9.9	226	79,230	70.5
060	Poultry.....	7,753	1.4	220	69,526	11.2
	Live poultry.....	5,080		180	52,121	9.7
	Dressed poultry.....	1,233		19	8,519	14.5
	Not reported in detail.....	1,440		34	14,711	9.8
070	Fresh fruits, vegetables, berries.....	839	0.1	8	906	92.6
822	Grains.....	23,460	4.2	53	54,170	43.3
823	Hides, skins, pelts.....	670	0.1	17	8,707	7.7
830	Livestock.....	384,757	66.4	266	392,330	97.5
	Cattle, calves.....	20,642		89	136,584	15.1
	Sheep, lambs.....	2,504		39	72,446	3.5
	Hogs.....	287,197		191	308,354	93.4
	Other livestock.....	2,128		12	36,993	5.8
	Not reported in detail.....	72,286		59	76,740	94.2
840	Wool, mohair (raw, tops, noils).....	2,049	0.4	19	6,686	30.6
860	Feeds, including pet foods.....	17,715	3.0	209	118,663	14.9
880	Seeds (field and vegetable).....	2,445	0.4	49	36,864	6.6
882	Fertilizer, fertilizer materials.....	3,235	0.6	49	49,017	6.6
	Commodities, n.e.c. including labor, service and rental receipts.....	3,623	0.6	(NA)	(NA)	(NA)

See footnotes at end of table.

Table 6G—ASSEMBLERS OF FARM PRODUCTS 1954—COMMODITY LINE SALES—STATES, BY TYPE OF ASSEMBLER—Continued

Commodity line code	Type of assembler and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution[1] (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col.1 as percent of Col.4 (5)
	IOWA--Con.					
	Country Grain Elevators					
	All establishments (number).....456					
	Total sales ($1,000).....$230,283					
	Sales reported by commodity line, total.....	222,861	100.0	444	xxx	xxx
052	Eggs (fresh, storage).....	228	0.1	5	637	35.8
151	Paints, varnishes.....	233	0.1	15	7,169	3.3
450	Hardware.....	605	0.3	51	25,500	2.4
510	Farm, dairy machinery.....	842	0.4	32	23,334	3.6
701	Bituminous coal.....	1,758	0.8	147	70,514	2.5
702	Anthracite coal.....	330	0.1	28	15,397	2.1
730	Iron and steel wire, wire products....	269	0.1	31	17,314	1.6
822	Grains.....	156,039	70.0	427	217,375	71.8
830	Livestock.....	9,455	4.2	19	19,066	49.6
840	Wool, mohair (raw, tops, noils).....	265	0.1	4	1,509	17.6
841	Other inedible farm products.....	277	0.1	4	2,075	13.3
851	Hay, straw, alfalfa.....	294	0.1	5	4,390	6.7
860	Feeds, including pet foods.....	28,756	12.9	356	188,874	15.2
	Poultry feeds mixed at this establishment.....	903		48	26,795	3.4
	Other poultry feeds.....	1,968		131	62,769	3.1
	Livestock feeds mixed at this establishment.....	3,438		61	30,359	11.3
	Other livestock feeds.....	6,122		157	73,669	8.3
	Other feeds.....	650		48	22,405	2.9
	Not reported in detail.....	15,675		159	92,761	16.9
870	Flower, bulbs, florists supplies.....	390	0.2	5	2,337	16.7
880	Seeds (field and vegetable).....	6,194	2.8	277	158,257	3.9
881	Oil seeds, oil nuts, oil kernels.....	289	0.1	4	1,079	26.8
882	Fertilizer, fertilizer materials.....	6,996	3.1	272	160,518	4.4
884	Petroleum and products.....	551	0.2	17	9,352	5.9
921	Lumber (rough, dressed, finished).....	1,436	0.6	27	16,798	8.5
	Commodities, n.e.c.....	4,898	2.2	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	2,756	1.2	196	112,057	2.5
	KANSAS					
	Assemblers (Except Grain Elevators)					
	All establishments (number).....159					
	Total sales ($1,000).....$56,087					
	Sales reported by commodity line, total.....	47,218	100.0	136	xxx	xxx
050	Dairy products, ice cream, ices.....	13,030	27.6	59	17,545	74.3
052	Eggs (fresh, storage).....	9,134	19.3	89	14,783	61.8
060	Poultry.....	1,255	2.7	72	10,010	12.5
822	Grains.....	8,155	17.3	19	10,511	77.6
823	Hides, skins, pelts.....	722	1.5	16	2,683	26.9
830	Livestock.....	9,030	19.1	12	9,417	95.9
840	Wool, mohair (raw, tops, noils).....	220	0.5	6	890	24.7
860	Feeds, including pet foods.....	3,048	6.5	68	12,202	25.0
	Poultry feeds.....	786		(NA)	(NA)	(NA)
	Livestock feeds.....	706		(NA)	(NA)	(NA)
	Other feeds.....	151		10	1,879	8.0
	Not reported in detail.....	1,405		20	4,521	31.1
880	Seeds (field and vegetable).....	669	1.4	18	3,798	17.6
882	Fertilizer, fertilizer materials.....	160	0.3	16	3,661	4.4
	Commodities, n.e.c.....	1,404	3.0	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	391	0.8	6	2,150	18.2
	Country Grain Elevators					
	All establishments (number).....785					
	Total sales ($1,000).....$229,287					
	Sales reported by commodity line, total.....	187,904	100.0	655	xxx	xxx
	Groceries, food specialties.....	387	0.2	13	3,832	10.1
052	Eggs (fresh, storage).....	1,170	0.6	7	2,791	41.9
410	Electrical appliances, radio and television sets.....	143	0.1	9	6,361	3.0
450	Hardware.....	368	0.2	29	11,839	3.1
	KANSAS--Con.					
	Country Grain Elevators--Continued					
510	Farm, dairy machinery.....	430	0.2	26	10,367	4.1
	Tractors and equipment (farm).....	49		7	3,634	1.3
	Harvesting machinery and equipment.	42		7	3,634	1.2
	Land preparation, planting, cultivating machinery and parts.....	108		6	2,373	4.6
	Miscellaneous farm machinery, equipment.....	102		(NA)	(NA)	(NA)
	Not reported in detail.....	129		8	3,366	3.8
822	Grains.....	148,543	79.1	642	183,987	30.7
830	Livestock.....	484	0.3	18	6,376	7.6
860	Feeds, including pet foods.....	19,832	10.6	355	113,261	17.5
	Poultry feeds mixed at this establishment.....	1,539		88	32,703	4.7
	Other poultry feeds.....	1,790		149	51,652	3.5
	Livestock feeds mixed at this establishment.....	1,586		76	27,988	5.7
	Other livestock feeds.....	4,747		179	57,684	8.2
	Other feeds.....	1,047		69	26,376	4.0
	Not reported in detail.....	9,123		125	40,233	22.7
870	Flower, bulbs, florists' supplies.....	351	0.2	8	2,282	15.4
880	Seeds (field and vegetable).....	1,988	1.1	152	58,283	3.4
882	Fertilizer, fertilizer materials.....	4,261	2.3	211	73,316	5.8
884	Petroleum and products.....	1,959	1.0	76	27,977	7.0
	Commodities, n.e.c.....	4,109	2.2	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	3,829	2.0	200	74,718	5.1
	KENTUCKY					
	Assemblers (Except Grain Elevators)					
	All establishments (number).....84					
	Total sales ($1,000).....$51,760					
	Sales reported by commodity line, total.....	50,125	100.0	73	xxx	xxx
050	Dairy products, ice cream, ices.....	3,268	6.5	15	3,872	84.4
052	Eggs (fresh, storage).....	1,882	3.8	15	2,828	66.5
060	Poultry.....	870	1.7	15	2,828	30.8
070	Fresh fruits, vegetables, berries.....	1,644	3.3	6	1,737	94.6
822	Grains.....	459	0.9	5	1,601	28.7
823	Hides, skins, pelts.....	830	1.7	11	4,639	17.9
830	Livestock.....	22,018	43.9	15	22,405	98.3
831	Tobacco (leaf).....	14,419	28.8	15	14,629	98.6
840	Wool, mohair (raw, tops, noils).....	3,645	7.3	9	4,839	75.3
841	Other inedible farm products.....	272	0.5	4	709	38.4
860	Feeds, including pet foods.....	244	0.5	9	2,224	11.0
	Commodities, n.e.c., including labor, service and rental receipts.....	574	1.1	(NA)	(NA)	(NA)
	Country Grain Elevators					
	All establishments (number).....13					
	Total sales ($1,000).....$17,535					
	Sales reported by commodity line, total.....	17,535	100.0	13	xxx	xxx
822	Grains.....	15,499	88.4	13	17,535	88.4
860	Feeds, including pet foods.....	1,265	7.2	7	5,720	22.1
	Commodities, n.e.c., including labor, service and rental receipts.....	771	4.4	(NA)	(NA)	(NA)
	LOUISIANA					
	Assemblers (Except Grain Elevators)					
	All establishments (number).....104					
	Total sales ($1,000).....$37,967					
	Sales reported by commodity line, total.....	32,030	100.0	87	xxx	xxx
070	Fresh fruits, vegetables, berries.....	13,635	42.6	60	14,257	95.6
821	Cotton (raw), including linters.....	11,109	34.7	12	11,437	97.1
823	Skins, hides, pelts.....	413	1.3	5	965	42.8
882	Fertilizer, fertilizer materials.....	503	1.6	12	6,671	7.5
	Commodities, n.e.c.....	6,152	19.2	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	218	0.7	9	3,544	6.2
	Country Grain Elevators (Not analyzed by commodity lines)					

See footnotes at end of table.

Table 6G – ASSEMBLERS OF FARM PRODUCTS 1954–COMMODITY LINE SALES–STATES, BY TYPE OF ASSEMBLER – Continued

Commodity line code	Type of assembler and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution[1] (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col.1 as percent of Col.4 (5)
	MAINE					
	Assemblers (Except Grain Elevators)					
	All establishments (number).....77					
	Total sales ($1,000).....$19,787					
	Sales reported by commodity line, total.....	18,964	100.0	69	xxx	xxx
052	Eggs (fresh, storage).....	3,427	18.1	4	3,446	99.4
060	Poultry.....	889	4.7	6	946	94.0
070	Fresh fruits, vegetables, berries.....	11,320	59.7	49	11,870	95.4
830	Livestock.....	231	1.2	6	459	50.3
882	Fertilizer, fertilizer materials.....	259	1.4	6	1,434	18.1
	Commodities, n.e.c.....	2,565	13.5	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	273	1.4	9	5,027	5.4
	Country Grain Elevators (Not analyzed by commodity lines)					
	MARYLAND					
	Assemblers (Except Grain Elevators)					
	All establishments (number).....52					
	Total sales ($1,000).....$24,679					
	Sales reported by commodity line, total.....	20,639	100.0	42	xxx	xxx
050	Dairy products, ice cream, ices.....	2,571	12.5	5	3,535	72.7
052	Eggs (fresh, storage).....	1,791	8.7	6	2,224	80.5
060	Poultry.....	439	2.1	7	1,466	29.9
070	Fresh fruits, vegetables, berries.....	7,748	37.5	20	8,775	88.3
830	Livestock.....	2,437	11.8	5	2,566	95.0
	Commodities, n.e.c., including labor, service and rental receipts.....	5,653	27.4	(NA)	(NA)	(NA)
	Country Grain Elevators (Not analyzed by commodity lines)					
	MASSACHUSETTS					
	Assemblers (Except Grain Elevators)					
	All establishments (number).....45					
	Total sales ($1,000).....$69,591					
	Sales reported by commodity line, total.....	64,237	100.0	39	xxx	xxx
050	Dairy products, ice cream, ices.....	9,482	14.8	7	12,878	73.6
052	Eggs (fresh, storage).....	3,132	4.9	4	5,879	53.3
060	Poultry.....	5,531	8.6	7	8,450	65.5
070	Fresh fruits, vegetables, berries.....	6,755	10.5	16	6,864	98.4
840	Wool, mohair (raw, tops, noils).....	36,366	56.6	6	36,366	100.0
	Commodities, n.e.c.....	2,971	4.6	(NA)	(NA)	(NA)
	Country Grain Elevators (Not analyzed by commodity lines)					
	MICHIGAN					
	Assemblers (Except Grain Elevators)					
	All establishments (number).....106					
	Total sales ($1,000).....$45,723					
	Sales reported by commodity line, total.....	42,483	100.0	90	xxx	xxx
050	Dairy products, ice cream, ices.....	5,336	12.6	7	5,677	94.0
052	Eggs (fresh, storage).....	3,693	8.7	12	4,097	90.1
060	Poultry.....	1,410	3.3	10	1,594	88.5
070	Fresh fruits, vegetables, berries.....	17,988	42.3	47	19,491	92.3
153	Agricultural chemicals (except fertilizer).....	81	0.2	4	1,005	8.1
701	Bituminous coal.....	183	0.4	7	3,444	5.3
730	Iron and steel wire, wire products....	70	0.2	4	2,050	3.4
822	Grains.....	1,886	4.4	12	4,440	42.5
830	Livestock.....	6,678	15.7	7	6,755	98.9
851	Hay, straw, alfalfa.....	772	1.8	5	1,500	51.5
	MICHIGAN—Con.					
	Assemblers (Except Grain Elevators)—Con.					
860	Feeds, including pet foods.....	1,387	3.3	17	5,511	25.2
880	Seeds (field and vegetable).....	264	0.6	12	6,182	4.3
882	Fertilizer, fertilizer materials.....	496	1.2	17	7,239	6.9
	Commodities, n.e.c.....	2,070	4.9	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	169	0.4	10	6,217	2.7
	Country Grain Elevators					
	All establishments (number).....180					
	Total Sales ($1,000).....$94,191					
	Sales reported by commodity line, total.....	79,361	100.0	155	xxx	xxx
	Groceries, food specialties.....	381	0.5	4	2,254	16.9
151	Paints, varnishes.....	608	0.8	10	3,625	16.8
450	Hardware.....	80	0.1	16	5,946	1.3
510	Farm, dairy machinery.....	375	0.5	16	8,926	4.2
570	Industrial equipment supplies.....	93	0.1	41	20,440	0.5
701	Bituminous coal.....	2,487	3.1	92	49,880	5.0
730	Iron and steel wire, wire products....	110	0.1	27	13,098	0.8
822	Grains.....	38,115	48.0	143	71,446	53.3
841	Other inedible farm products.....	14,427	18.2	50	36,756	39.3
851	Hay, straw, alfalfa.....	146	0.2	7	4,509	3.2
860	Feeds, including pet foods.....	12,251	15.4	132	67,301	18.2
870	Flower, bulbs, florists' supplies.....	98	0.1	4	5,825	1.7
880	Seeds (field and vegetable).....	2,616	3.3	119	57,336	4.6
882	Fertilizer, fertilizer materials.....	3,867	4.9	120	57,510	6.7
884	Petroleum and products.....	215	0.3	7	3,228	6.7
921	Lumber (rough, dressed, finished).....	1,353	1.7	27	15,518	8.7
	Commodities, n.e.c.....	1,548	2.0	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	591	0.7	57	28,501	2.1
	MINNESOTA					
	Assemblers (Except Grain Elevators)					
	All establishments (number.....438					
	Total sales ($1,000).....$261,311					
	Sales reported by commodity line, total.....	254,948	100.0	380	xxx	xxx
000	Canned, bottled foods.....	419	0.2	4	926	45.2
050	Dairy products, ice cream, ices.....	34,016	13.3	83	43,778	77.7
052	Eggs (fresh, storage).....	51,373	20.2	174	68,615	74.9
060	Poultry..... Not reported in detail.....	28,990	11.4	154	61,571	47.1
070	Fresh fruits, vegetables, berries.....	2,418	0.9	15	2,735	88.4
822	Grains.....	8,080	3.2	36	24,600	32.8
823	Hides, skins, pelts.....	2,720	1.1	12	3,573	76.1
830	Livestock.....	103,016	40.4	109	109,933	93.7
840	Wool, mohair (raw, tops, noils).....	8,347	3.3	14	11,049	75.5
841	Other inedible farm products.....	503	0.2	7	9,587	5.2
851	Hay, straw, alfalfa.....	446	0.2	5	7,952	5.6
860	Feeds, including pet foods.....	6,197	2.4	115	48.530	12.8
880	Seeds (field and vegetable).....	1,326	0.5	34	19,472	6.8
882	Fertilizer, fertilizer materials.....	318	0.1	30	18,793	1.7
	Commodities, n.e.c., including labor, service and rental receipts.....	6,779	2.7	(NA)	(NA)	(NA)
	Country Grain Elevators					
	All establishments (number).....495					
	Total sales ($1,000).....$240,888					
	Sales reported by commodity line, total.....	240,828	100.0	491	xxx	xxx
052	Eggs (fresh, storage).....	796	0.3	5	1,139	69.9
153	Agricultural chemicals (except fertilizer).....	426	0.2	94	47,349	0.9
510	Farm, dairy machinery.....	497	0.2	84	41,087	1.2
570	Industrial equipment supplies.....	374	0.2	132	50,403	0.7
701	Bituminous coal.....	1,521	0.6	194	67,715	2.2
702	Anthracite coal.....	246	0.1	22	12,130	2.0
822	Grains.....	186,170	77.3	482	234,556	79.4
830	Livestock.....	1,006	0.4	5	3,201	31.4

See footnotes at end of table.

Table 6G.—ASSEMBLERS OF FARM PRODUCTS: 1954—COMMODITY LINE SALES—STATES, BY TYPE OF ASSEMBLER—Continued

Commodity line code	Type of assembler and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution[1] (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col.1 as percent of Col.4 (5)
	MINNESOTA--Con.					
	Country Grain Elevators--Con.					
851	Hay, straw, alfalfa	392	0.2	6	4,060	9.7
860	Feeds including pet foods	24,928	10.4	386	185,339	13.4
	Poultry feeds mixed at this establishment	3,969		76	44,161	9.0
	Other poultry feeds	2,332		122	61,542	3.8
	Livestock feeds mixed at this establishment	2,247		68	44,229	5.1
	Other livestock feeds	3,422		132	62,509	5.5
	Other feeds	805		64	31,671	2.5
	Not reported in detail	12,153		211	100,908	12.0
870	Flower, bulbs, florists' supplies	676	0.3	4	2,036	33.2
880	Seeds (field and vegetable)	5,759	2.4	321	169,548	3.4
881	Oil seeds, oil nuts, oil kernels	726	0.3	5	2,389	30.4
882	Fertilizer, fertilizer material	8,442	3.5	318	166,839	5.1
884	Petroleum and products	350	0.1	9	11,985	2.9
921	Lumber, (rough, dressed, finished)	466	0.2	10	3,723	12.5
	Commodities, n.e.c.	4,563	1.9	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	3,490	1.4	286	131,654	2.7
	MISSISSIPPI					
	Assemblers (Except Grain Elevators)					
	All establishments (number).....76					
	Total sales ($1,000).....$167,260					
	Sales reported by commodity line, total	135,402	100.0	59	xxx	xxx
050	Dairy products, ice cream, ices	2,008	1.5	6	2,033	98.8
070	Fresh fruits, vegetables, berries	1,788	1.3	7	1,960	91.2
153	Agricultural chemicals (except fertilizer)	136	0.1	9	61,273	0.2
821	Cotton (raw), including linters	108,810	80.4	31	111,195	97.9
822	Grains	655	0.5	5	1,655	39.6
830	Livestock	15,032	11.1	4	15,033	100.0
880	Seeds (field and vegetable)	398	0.3	6	2,240	17.8
881	Oil seeds, oil nuts, oil kernels	3,787	2.8	5	4,164	90.9
882	Fertilizer, fertilizer materials	1,732	1.3	13	63,404	2.7
	Commodities, n.e.c.	682	0.5	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	374	0.3	8	2,795	13.4
	Country Grain Elevators					
	All establishments (number).....15					
	Total sales ($1,000).....$5,398					
	Sales reported by commodity line, total	5,398	100.0	15	xxx	xxx
822	Grains	3,741	69.3	11	4,545	82.3
860	Feeds, including pet foods	520	9.6	4	2,381	21.8
880	Seeds (field and vegetable)	65	1.2	4	2,512	2.6
882	Fertilizer, fertilizer materials	58	1.1	4	2,169	2.7
	Commodities, n.e.c.	905	16.8	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	109	2.0	7	3,370	3.2
	MISSOURI					
	Assemblers (Except Grain Elevators)					
	All establishments (number)....161					
	Total sales ($1,000).....$128,639					
	Sales reported by commodity line, total	118,256	100.0	136	xxx	xxx
	Groceries, food specialties	295	0.2	8	2,858	10.3
050	Dairy products, ice cream, ices	7,346	6.2	32	14,369	51.1
052	Eggs (fresh, storage)	3,832	3.2	41	9,931	38.6
060	Poultry	3,858	3.3	45	30,196	12.8
070	Fresh fruits, vegetables, berries	3,472	2.9	18	4,608	75.3
510	Farm, dairy machinery	1,002	0.8	6	23,419	4.3
821	Cotton (raw), including linters	1,719	1.5	10	3,347	51.4
822	Grains	22,483	19.0	28	28,148	79.9
823	Hides, skins, pelts	1,262	1.1	18	7,551	16.7
830	Livestock	47,868	40.5	20	65,387	73.2
840	Wool, mohair (raw, tops, noils)	4,712	4.0	13	7,713	61.1
841	Other inedible farm products	260	0.2	5	915	28.4
860	Feeds, including pet foods	2,081	1.8	41	13,429	15.5
880	Seeds, (field and vegetable)	4,034	3.4	24	27,104	14.9
881	Oil seeds, oil nuts, oil kernels	1,168	1.0	13	4,954	23.6
882	Fertilizer, fertilizer materials	8,220	7.0	14	27,958	29.4
	Commodities, n.e.c.	4,071	3.4	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	573	0.5	17	9,831	5.8
	MISSOURI--Con.					
	Country Grain Elevators					
	All establishments (number).....186					
	Total sales ($1,000).....$116,168					
	Sales reported by commodity line, total	113,585	100.0	179	xxx	xxx
050	Dairy product, ice cream, ices	341	0.3	46	18,154	1.9
052	Eggs (fresh, storage)	1,268	1.1	58	24,743	5.1
060	Poultry	452	0.4	61	25,119	1.8
070	Fresh fruits, vegetables, berries	817	0.7	4	2,063	39.6
510	Farm, dairy machinery	196	0.2	11	6,169	3.2
701	Bituminous coal	238	0.2	22	10,346	2.3
702	Anthracite coal	118	0.1	6	4,062	2.9
730	Iron and steel wire, wire products	184	0.2	21	9,401	2.0
821	Cotton (raw), including linters	970	0.9	5	2,747	35.3
822	Grains	90,567	79.7	168	108,130	83.8
823	Hides, skins, pelts	289	0.3	18	6,799	4.3
841	Other inedible farm products	225	0.2	4	3,297	6.8
851	Hay, straw, alfalfa	376	0.3	23	12,180	3.1
860	Feeds, including pet foods	7,785	6.9	93	44,437	17.5
	Poultry feeds mixed at this establishment	1,267		24	10,185	12.4
	Other poultry feeds	584		33	12,159	4.8
	Livestock feeds mixed at this establishment	656		23	9,648	6.8
	Other livestock feeds	1,611		42	18,441	8.7
	Other feeds	754		21	8,589	8.8
	Not reported in detail	2,913		38	21,123	13.8
880	Seeds (field and vegetable)	2,073	1.8	72	37,066	5.6
881	Oil seeds, oil nuts, oil kernels	1,113	1.0	9	4,918	22.6
882	Fertilizer, fertilizer materials	2,735	2.4	87	42,363	6.5
	Commodities, n.e.c.	3,505	3.1	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	333	0.3	64	25,198	1.3
	MONTANA					
	Assemblers (Except Grain Elevators)					
	All establishment (number).....28					
	Total sales ($1,000).....$36,796					
	Sales reported by commodity line, total	34,406	100.0	24	xxx	xxx
830	Livestock	26,753	77.8	10	27,357	97.8
840	Wool, mohair (raw, tops, noils)	697	2.0	5	1,593	43.8
841	Other inedible farm products	5,467	15.9	6	5,753	95.0
860	Feeds, including pet foods	376	1.1	6	4,329	8.7
	Commodities, n.e.c., including labor, service and rental receipts	1,113	3 2	(NA)	(NA)	(NA)
	Country Grain Elevators					
	All establishments (number).....320					
	Total sales ($1,000).....$157,114					
	Sales reported by commodity line, total	150,903	100.0	314	xxx	xxx
	Groceries, food specialties	166	0.1	29	22,501	0.7
822	Grains	138,944	92.1	306	146,550	94.8
841	Other inedible farm products	352	0.2	22	8,655	4.1
860	Feeds, including pet foods	5,198	3.4	161	92,857	5.6
	Poultry feeds mixed at this establishment	169		10	5,259	3.2
	Other poultry feeds	513		75	45,001	1.1
	Livestock feeds mixed at this establishment	1,385		13	8,530	16.2
	Other livestock feeds	647		65	38,614	1.7
	Other feeds	134		21	14,889	0.9
	Not reported in detail	2,350		76	43,161	5.4
880	Seeds (field and vegetable)	1,377	0.9	55	39,569	3.5
882	Fertilizer, fertilizer materials	435	0.3	50	31,663	1.4
884	Petroleum and products	417	0.3	18	15,980	2.6
	Commodities, n.e.c.	3,144	2.1	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	869	0.6	116	61,110	1.4
	NEBRASKA					
	Assemblers (Except Grain Elevators)					
	All establishments (number).....200					
	Total sales ($1,000).....$123,588					
	Sales reported by commodity line, total	117,727	100.0	162	xxx	xxx

See footnotes at end of table.

Table 6G - ASSEMBLERS OF FARM PRODUCTS 1954-COMMODITY LINE SALES-STATES, BY TYPE OF ASSEMBLER - Continued

Commodity line code	Type of assembler and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution[1] (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col.1 as percent of Col.4 (5)
	NEBRASKA—Con.					
	Assemblers (Except Grain Elevators)—Con.					
050	Dairy products, ice cream, ices.....	16,767	14.2	65	24,823	67.5
		2,160		(NA)	(NA)	(NA)
052	Eggs (fresh, storage).....	14,220	12.1	81	20,504	69.4
060	Poultry.....	943	0.8	72	15,454	6.1
070	Fresh fruits, vegetables, berries.....	3,515	3.0	18	5,292	66.4
510	Farm, dairy machinery.....	217	0.2	13	6,989	3.1
812	Second-hand merchandise.....	223	0.2	7	1,455	15.3
822	Grains.....	9,427	8.0	25	12,542	75.2
823	Hides, skins, pelts.....	188	0.2	5	1,693	11.1
830	Livestock.....	64,227	54.6	28	66,274	96.9
841	Other inedible farm products.....	992	0.8	4	1,084	91.5
860	Feeds, including pet foods.....	2,624	2.2	81	26,268	10.0
880	Seeds (field and vegetable).....	426	0.4	14	4,042	10.5
882	Fertilizer, fertilizer material.....	1,010	0.9	20	10,003	10.1
964	Commodities, n.e.c.....	2,672	2.3	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	276	0.2	18	11,990	2.3
	Country Grain Elevators					
	All establishments (number).....429					
	Total sales ($1,000).....$195,336					
	Sales reported by commodity line, total.....	180,327	100.0	399	xxx	xxx
	Groceries, food specialties.....	287	0.2	6	5,645	5.1
510	Farm, dairy machinery.....	890	0.5	24	13,910	6.4
701	Bituminous coal.....	410	0.2	76	25,674	1.6
702	Anthracite coal.....	219	0.1	8	3,070	7.1
822	Grains.....	145,998	81.0	387	171,960	84.9
830	Livestock.....	2,943	1.6	14	9,012	32.7
841	Other inedible farm products.....	4,577	2.5	7	5,199	88.0
860	Feeds including pet foods.....	14,063	7.8	225	109,159	12.9
880	Seeds (field and vegetable).....	1,134	0.6	60	30,890	3.7
882	Fertilizer, fertilizer materials.....	4,548	2.5	109	58,845	7.7
884	Petroleum and products.....	324	0.2	10	3,179	10.2
921	Lumber (rough, dressed, finished).....	850	0.5	25	9,374	9.1
	Commodities, n.e.c.....	2,145	1.2	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	1,939	1.1	105	48,237	4.0
	NEVADA					
	Assemblers (Except Grain Elevators) (Not analyzed by commodity lines)					
	Country Grain Elevators (Not analyzed by commodity lines)					
	NEW HAMPSHIRE					
	Assemblers (Except Grain Elevators) (Not analyzed by commodity lines)					
	Country Grain Elevators (Not analyzed by commodity lines)					
	NEW JERSEY					
	Assemblers (Except Grain Elevators)					
	All establishments (number).....83					
	Total sales ($1,000).....$59,566					
	Sales reported by commodity line, total.....	58,132	100.0	79	xxx	xxx
050	Dairy products, ice cream, ices.....	3,046	5.2	5	3,209	94.9
052	Eggs (fresh, storage).....	22,848	39.3	16	24,094	9.4
060	Poultry.....	4,742	8.2	10	7,965	59.5
070	Fresh fruits, vegetables, berries.....	21,744	37.4	43	29,718	73.2
		7,061		18	10,771	65.6
822	Grains.....	135	0.2	5	5,518	2.4
830	Livestock.....	2,237	3.8	8	9,558	23.4
880	Seeds (field and vegetable).....	259	0.4	4	6,364	4.1
882	Fertilizer, fertilizer materials.....	1,859	3.2	7	8,549	21.7
	Commodities, n.e.c., including labor, service and rental receipts.....	1,262	1.5	(NA)	(NA)	(NA)
	NEW JERSEY—Con.					
	Country Grain Elevators (Not analyzed by commodity lines)					
	NEW MEXICO					
	Assemblers (Except Grain Elevators)					
	All establishments (number).....16					
	Total sales ($1,000).....$8,830					
	Sales reported by commodity line, total.....	8,830	100.0	16	xxx	xxx
821	Cotton (raw), including linters.....	4,834	54.7	6	6,283	76.9
	Commodities, n.e.c.....	3,424	38.8	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	572	6.5	5	2,308	24.8
	Country Grain Elevators					
	All establishments (number).....11					
	Total sales ($1,000).....$3,594					
	Sales reported by commodity line, total.....	3,594	100.0	11	xxx	xxx
822	Grains.....	1,805	50.2	11	3,594	50.2
860	Feeds, including pet foods.....	368	10.2	9	3,140	11.7
880	Seeds (field and vegetable).....	1,111	30.9	6	2,627	42.3
882	Fertilizer, fertilizer materials.....	87	2.4	5	1,384	6.3
	Commodities, n.e.c., including labor, service and rental receipts.....	223	6.2	(NA)	(NA)	(NA)
	NEW YORK					
	Assemblers (Except Grain Elevators)					
	All establishments (number).....243					
	Total sales ($1,000).....$242,747					
	Sales reported by commodity line, total.....	204,553	100.0	206	xxx	xxx
050	Dairy products, ice cream, ices.....	81,127	39.7	77	91,430	88.7
052	Eggs (fresh, storage).....	9,435	4.6	20	12,696	74.3
060	Poultry.....	11,913	5.8	15	19,089	62.4
070	Fresh fruits, vegetables, berries.....	53,063	25.9	76	56,571	93.8
153	Agricultural chemicals (except fertilizer).....	301	0.1	9	8,745	3.4
822	Grains.....	2,707	1.3	10	10,440	25.9
823	Hides, skins, pelts.....	2,211	1.1	8	2,345	94.3
830	Livestock.....	5,560	2.7	16	5,858	94.9
841	Other inedible farm products.....	2,203	1.1	4	3,351	65.7
860	Feeds, including pet foods.....	29,369	14.4	10	41,696	70.4
880	Seeds (field and vegetable).....	462	0.2	15	14,456	3.2
882	Fertilizer, fertilizer materials.....	492	0.2	13	16,533	3.0
	Commodities, n.e.c.....	5,025	2.5	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	685	0.3	10	10,812	6.3
	Country Grain Elevators					
	All establishments (number).....47					
	Total Sales ($1,000).....$22,435					
	Sales reported by commodity line, total.....	20,619	100.0	44	xxx	xxx
153	Agricultural chemicals (except fertilizer).....	83	0.4	12	4,313	1.9
570	Industrial equipment, supplies.....	66	0.3	8	2,353	2.8
702	Anthracite coal.....	234	1.1	13	4,002	5.8
822	Grains.....	8,565	39.2	34	13,468	63.6
841	Other inedible farm products.....	5,342	24.5	5	6,256	85.4
860	Feeds, including pet foods.....	1,937	8.9	18	7,870	24.6
880	Seeds (field and vegetables).....	772	3.5	28	10,684	7.2
		83		4	2,195	3.8
882	Fertilizer, fertilizer materials.....	1,520	7.0	31	12,750	11.9
	Commodities, n.e.c.....	1,892	14.2	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	208	1.0	8	3,912	5.3
	NORTH CAROLINA					
	Assemblers (Except Grain Elevators)					
	All establishments (number).....132					
	Total sales ($1,000).....$165,562					
	Sales reported by commodity line, total.....	162,902	100.0	119	xxx	xxx

See footnotes at end of table.

Table 6G—ASSEMBLERS OF FARM PRODUCTS 1954—COMMODITY LINE SALES—STATES, BY TYPE OF ASSEMBLER—Continued

Commodity line code	Type of assembler and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution[1] (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col.1 as percent of Col.4 (5)
	NORTH CAROLINA—Con.					
	Assemblers (Except Grain Elevators)—Con.					
052	Eggs (fresh, storage)	1,729	1.1	7	2,004	86.3
070	Fresh fruits, vegetables, berries	8,801	5.4	24	10,239	86.0
	Fresh fruits, berries	3,798		4	3,869	98.2
	Fresh vegetables	3,204		12	4,302	74.5
	Not reported in detail	1,799		8	2,068	87.0
080	Peanuts	6,886	4.2	11	7,920	86.9
	Unshelled	2,253		8	6,373	35.4
	Shelled	3,202		4	5,168	62.0
	Not reported in detail	1,431		3	1,547	92.5
821	Cotton (raw), including linters	34,620	21.3	18	37,864	91.4
822	Grains	1,542	0.9	11	4,763	32.4
823	Hides, skins, pelts	600	0.4	4	901	66.6
830	Livestock	26,037	16.0	31	28,964	89.9
	Hogs	17,193		17	18,292	94.0
	Other livestock	474		(NA)	(NA)	(NA)
	Not reported in detail	8,370		12	9,592	87.3
831	Tobacco (leaf)	77,297	47.4	27	77,824	99.3
841	Other inedible farm products	610	0.4	5	1,284	47.5
860	Feeds, including pet foods	398	0.2	14	5,660	7.0
882	Fertilizer, fertilizer materials	495	0.3	8	4,530	10.9
	Commodities, n.e.c., including labor, service and rental receipts	3,887	2.4	(NA)	(NA)	(NA)
	Country Grain Elevators					
	All establishments (number).....23					
	Total sales ($1,000).....$13,175					
	Sales reported by commodity line, total	12,135	100.0	20	xxx	xxx
822	Grains	9,969	82.2	16	11,622	85.8
860	Feeds, including pet foods	965	8.0	7	5,557	17.4
880	Seeds (field and vegetable)	470	3.9	4	2,783	16.9
	Commodities, n.e.c.	367	3.0	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	364	3.0	5	5,763	6.3
	NORTH DAKOTA					
	Assemblers (Except Grain Elevators)					
	All establishments (number).....96					
	Total sales ($1,000).....$37,683					
	Sales reported by commodity line, total	31,601	100.0	81	xxx	xxx
050	Dairy products, ice cream, ices	2,866	9.1	24	3,501	81.9
052	Eggs (fresh, storage)	806	2.6	15	2,387	33.8
060	Poultry	518	1.6	12	3,195	16.2
070	Fresh fruits, vegetables, berries	2,409	7.6	11	2,576	93.5
153	Agricultural chemicals (except fertilizer)	56	0.2	7	3,246	1.7
570	Industrial equipment, supplies	36	0.1	4	1,080	3.3
701	Bituminous coal	46	0.1	6	832	5.5
822	Grains	6,279	19.9	26	9,487	66.2
830	Livestock	15,553	49.2	17	15,606	99.7
860	Feeds, including pet foods	612	1.9	21	13,160	4.7
880	Seeds (field and vegetable)	351	1.1	14	6,227	5.6
882	Fertilizer, fertilizer materials	174	0.6	15	6,101	2.9
	Commodities, n.e.c.	1,779	5.6	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	116	0.4	16	5,475	2.1
	Country Grain Elevators					
	All establishments (number).....751					
	Total sales ($1,000).....$217,042					
	Sales reported by commodity line, total	209,387	100.0	727	xxx	xxx
	Groceries, food specialties	480	0.2	69	20,303	2.4
153	Agricultural chemicals (except fertilizer)	398	0.2	65	24,305	1.6
701	Bituminous coal	1,310	0.6	266	63,252	2.2
822	Grains	184,950	88.3	719	206,878	89.4
841	Other inedible farm products	697	0.3	46	13,871	5.0
860	Feeds, including pet foods	7,421	3.5	463	145,701	5.1
870	Flower, bulbs, florists' supplies	1,218	0.6	11	4,747	25.7
880	Seeds (field and vegetables)	2,782	1.3	393	136,121	2.0
882	Fertilizer, fertilizer materials	2,374	1.2	229	76,664	3.1
884	Petroleum and products	492	0.2	30	9,183	5.4
921	Lumber (rough, dressed, finished)	432	0.2	19	3,472	12.4
	Commodities, n.e.c.	2,581	1.2	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	4,252	2.0	395	117,794	3.6

Commodity line code	Type of assembler and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution[1] (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col.1 as percent of Col.4 (5)
	OHIO					
	Assemblers (Except Grain Elevators)					
	All establishments (number).....231					
	Total sales ($1,000).....$276,442					
	Sales reported by commodity line, total	253,521	99.9	194	xxx	xxx
050	Dairy products, ice cream, ices	48,564	19.2	38	56,858	85.4
052	Eggs (fresh, storage)	24,802	9.8	50	33,290	74.5
060	Poultry	9,430	3.7	36	23,258	40.5
070	Fresh fruits, vegetables, berries	18,651	7.4	32	19,042	97.9
822	Grains	8,176	3.2	21	18,998	43.0
830	Livestock	136,996	54.0	48	139,348	98.3
851	Hay, straw, alfalfa	816	0.3	11	1,720	47.4
860	Feeds, including pet foods	2,313	0.9	24	14,233	16.3
880	Seeds (field and vegetable)	620	0.2	16	11,535	5.4
882	Fertilizer, fertilizer materials	412	0.2	20	9,817	4.2
	Commodities, n.e.c.	2,365	0.9	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	376	0.1	9	10,382	3.6
	Country Grain Elevators					
	All establishments (number).....289					
	Total sales ($1,000).....$193,562					
	Sales reported by commodity line, total	189,315	99.8	280	xxx	xxx
450	Hardware	376	0.2	40	24,247	1.6
510	Farm, dairy machinery	1,552	0.8	41	39,198	4.0
701	Bituminous coal	1,600	0.8	106	54,565	2.9
702	Anthracite coal	350	0.2	40	22,773	1.5
730	Iron and steel wire, wire products	407	0.2	65	31,202	1.3
822	Grains	141,785	74.9	265	183,229	77.4
841	Other inedible farm products	514	0.3	6	4,880	10.5
860	Feeds, including pet foods	26,226	13.9	230	158,961	16.5
880	Seeds (field and vegetable)	2,993	1.6	208	155,427	1.9
882	Fertilizer, fertilizer materials	5,926	3.1	207	152,290	3.9
884	Petroleum and products	693	0.4	26	13,770	5.0
	Commodities, n.e.c.	5,231	2.8	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	1,662	0.9	111	101,678	1.6
	OKLAHOMA					
	Assemblers (Except Grain Elevators)					
	All establishments (number).....104					
	Total sales ($1,000).....$38,248					
	Sales reported by commodity line, total	36,061	100.0	84	xxx	xxx
050	Dairy products, ice cream, ices	1,403	3.9	22	5,036	27.9
052	Eggs (fresh, storage)	813	2.3	20	3,780	21.5
060	Poultry	703	1.9	24	5,417	13.0
070	Fresh fruits, vegetables, berries	609	1.7	4	712	85.5
821	Cotton (raw), including linters	8,090	22.4	25	11,972	67.6
822	Grains	1,509	4.2	29	5,810	26.0
823	Hides, skins, pelts	1,166	3.2	9	2,432	47.9
830	Livestock	14,908	41.3	5	18,870	79.0
841	Other inedible farm products	832	2.3	4	1,335	62.3
860	Feeds, including pet foods	1,523	4.2	44	8,536	17.8
880	Seeds (field and vegetable)	603	1.7	29	6,799	8.9
881	Oil seeds, oil nuts, oil kernels	737	2.0	16	1,728	42.7
882	Fertilizer, fertilizer materials	103	0.3	13	3,978	2.6
	Commodities, n.e.c.	2,496	6.9	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	566	1.6	21	3,981	14.2

See footnotes at end of table.

Table 6G.—ASSEMBLERS OF FARM PRODUCTS 1954—COMMODITY LINE SALES—STATES, BY TYPE OF ASSEMBLER—Continued

Commodity line code	Type of assembler and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution[1] (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col.1 as percent of Col.4 (5)
	OKLAHOMA—Con.					
	Country Grain Elevators					
	All establishments (number).....168					
	Total sales ($1,000).....$68,837					
	Sales reported by commodity line, total.....	63,610	100.0	157	xxx	xxx
050	Dairy products, ice cream, ices.....	156	0.2	4	676	23.1
052	Eggs (fresh, storage).....	211	0.3	6	1,221	17.3
060	Poultry.....	200	0.3	5	913	21.9
510	Farm, dairy machinery.....	106	0.2	6	1,583	6.7
701	Bituminous coal.....	117	0.2	10	3,464	3.4
822	Grains.....	54,341	85.4	149	61,988	87.7
851	Hay, straw, alfalfa.....	65	0.1	6	1,117	5.8
860	Feeds, including pet foods.....	4,558	7.2	69	25,444	17.9
880	Seeds (field and vegetable).....	518	0.8	33	13,699	3.8
882	Fertilizer, fertilizer materials.....	678	1.1	42	17,047	4.0
884	Petroleum and products.....	88	0.1	5	2,088	4.2
921	Lumber (rough, dressed, finished).....	194	0.3	4	551	35.2
	Commodities, n.e.c.....	1,151	1.8	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	1,227	1.9	56	18,022	6.8
	OREGON					
	Assemblers (Except Grain Elevators)					
	All establishments (number).....96					
	Total sales ($1,000).....$59,719					
	Sales reported by commodity line, total.....	56,207	100.0	87	xxx	xxx
050	Dairy products, ice cream, ices.....	3,811	6.8	4	3,901	97.7
052	Eggs (fresh, storage).....	988	1.8	5	1,432	69.0
060	Poultry.....	232	0.4	4	506	45.8
070	Fresh fruits, vegetables, berries.....	25,927	46.1	44	27,919	92.9
080	Peanuts.....	1,473	2.6	6	1,516	97.2
153	Agricultural chemicals (except fertilizer).....	127	0.2	5	2,364	5.4
822	Grains.....	5,888	10.5	8	7,530	78.2
823	Hides, skins, pelts.....	386	0.7	4	2,573	15.0
830	Livestock.....	5,563	9.9	4	5,563	100.0
840	Wool, mohair (raw, tops, noils).....	4,713	8.4	8	5,602	84.1
841	Other inedible farm products.....	2,397	4.3	11	5,698	42.1
860	Feeds, including pet foods.....	444	0.8	7	3,459	12.8
880	Seeds (field and vegetable).....	1,505	2.7	10	8,870	17.0
882	Fertilizer, fertilizer materials.....	1,380	2.5	25	23,759	5.8
	Commodities, n.e.c.....	815	1.4	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	558	1.0	17	7,788	7.2
	Country Grain Elevators					
	All establishments (number).....45					
	Total sales ($1,000).....$17,778					
	Sales reported by commodity line, total.....	17,778	100.0	45	xxx	xxx
153	Agricultural chemicals (except fertilizer).....	80	0.4	10	3,691	2.3
822	Grains.....	10,118	56.9	40	16,102	62.8
860	Feed, including pet foods.....	2,691	15.1	21	11,187	24.1
880	Seeds (field and vegetable).....	1,646	9.3	16	10,119	16.3
882	Fertilizer, fertilizer materials.....	1,018	5.7	21	11,189	9.1
	Commodities, n.e.c.....	740	4.2	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	1,485	8.4	26	10,037	14.8
	PENNSYLVANIA					
	Assemblers (Except Grain Elevators)					
	All establishments (number).....158					
	Total sales ($1,000).....$164,883					
	Sales reported by commodity line, total.....	157,692	100.0	135	xxx	xxx
050	Dairy products, ice cream, ices.....	83,520	53.0	37	83,795	99.7
052	Eggs (fresh, storage).....	23,019	14.6	29	29,982	76.8
060	Poultry.....	9,962	6.3	20	21,592	46.1
070	Fresh fruits, vegetables, berries.....	16,432	10.4	32	19,890	82.6
822	Grains.....	439	0.3	5	1,857	23.6
830	Livestock.....	11,256	7.1	17	11,342	99.2
				(NA)	(NA)	(NA)

Commodity line code	Type of assembler and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution[1] (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col.1 as percent of Col.4 (5)
	PENNSYLVANIA—Con.					
	Assemblers (Except Grain Elevators)—Continued					
831	Tobacco (leaf).....	5,135	3.3	8	5,219	98.4
851	Hay, straw, alfalfa.....	214	0.1	5	663	32.3
860	Feeds, including pet foods.....	650	0.4	7	5,472	11.9
880	Seeds (field and vegetable).....	165	0.1	5	4,686	3.5
882	Fertilizer, fertilizer materials.....	281	0.2	10	9,133	3.1
	Commodities, n.e.c.....	6,246	4.0	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	373	0.2	5	15,959	2.3
	Country Grain Elevators					
	All establishments (number).....15					
	Total sales ($1,000).....$4,673					
	Sales reported by commodity line, total.....	4,673	100.0	15	xxx	xxx
060	Poultry.....	350	7.5	4	3,525	9.9
450	Hardware.....	165	3.5	7	2,709	6.1
822	Grains.....	2,003	42.9	12	4,364	45.9
860	Feeds, including pet foods.....	1,708	36.5	12	3,893	43.9
880	Seeds (field and vegetable).....	152	3.3	8	3,015	5.0
882	Fertilizer, fertilizer materials.....	223	4.8	10	3,668	6.1
	Commodities, n.e.c., including labor, service and rental receipts.....	72	1.5	(NA)	(NA)	(NA)
	RHODE ISLAND					
	Assemblers (Except Grain Elevators) (Not analyzed by commodity lines)					
	Country Grain Elevators (Not analyzed by commodity lines)					
	SOUTH CAROLINA					
	Assemblers (Except Grain Elevators)					
	All establishments (number).....58					
	Total sales ($1,000).....$39,909					
	Sales reported by commodity line, total.....	31,935	100.0	48	xxx	xxx
070	Fresh fruits, vegetables, berries.....	2,689	8.4	11	4,505	59.7
821	Cotton (raw), including linters.....	16,732	52.4	21	17,943	93.3
822	Grains.....	735	2.3	6	2,302	31.9
830	Livestock.....	8,235	25.8	8	8,350	98.6
831	Tobacco (leaf).....	747	2.3	4	937	79.7
882	Fertilizer, fertilizer materials.....	672	2.1	7	5,080	13.2
	Commodities, n.e.c., including labor, service and rental receipts.....	2,125	6.7	(NA)	(NA)	(NA)
	Country Grain Elevators (Not analyzed by commodity lines)					
	SOUTH DAKOTA					
	Assemblers (Except Grain Elevators)					
	All establishments (number).....117					
	Total sales ($1,000).....$42,563					
	Sales reported by commodity line, total.....	37,325	100.0	101	xxx	xxx
	Groceries, food specialties.....	204	0.5	4	2,798	7.3
050	Dairy products, ice cream, ices.....	7,678	20.6	47	13,597	56.5
052	Eggs (fresh, storage).....	8,294	22.2	57	13,514	61.4
060	Poultry.....	1,380	3.7	58	13,376	10.3
062	Fish, seafood (fresh).....	93	0.2	5	327	28.4
153	Agricultural chemicals (except fertilizer).....	117	0.3	6	2,968	3.9
570	Industrial equipment, supplies.....	271	0.7	8	4,455	6.1
701	Bituminous coal.....	59	0.2	5	3,438	1.7
822	Grains.....	2,111	5.7	15	6,165	34.2
830	Livestock.....	12,971	34.8	14	13,761	94.3
	Cattle, calves.....	3,581		6	7,367	48.6
	Hogs.....	7,839		9	11,463	68.4
	Other livestock.....	149		(NA)	(NA)	(NA)
	Not reported in detail.....	1,402		2	(D)	(D)
860	Feeds, including pet foods.....	2,073	5.6	39	11,569	17.9
	Poultry feeds.....	604		(NA)	(NA)	(NA)
	Livestock feeds.....	428		(NA)	(NA)	(NA)
	Other feeds.....	55		4	365	15.1
	Not reported in detail.....	986		15	6,100	16.2

See footnotes at end of table.

Table 6G —ASSEMBLERS OF FARM PRODUCTS 1954—COMMODITY LINE SALES—STATES, BY TYPE OF ASSEMBLER —Continued

Commodity line code	Type of assembler and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution[1] (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col.1 as percent of Col.4 (5)
	SOUTH DAKOTA—Con.					
	Assemblers (Except Grain Elevators)—Con.					
880	Seeds (field and vegetable)	1,389	3.7	15	4,781	29.1
882	Fertilizer, fertilizer materials	75	0.2	9	4,071	1.8
	Commodities, n.e.c.	466	1.2	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	144	0.4	13	4,310	3.3
	Country Grain Elevators					
	All establishments (number)....403					
	Total sales ($1,000).....$114,578					
	Sales reported by commodity line, total	113,311	100.0	400	xxx	xxx
153	Agricultural chemicals (except fertilizer)	344	0.3	77	25,607	1.3
510	Farm, dairy machinery	167	0.1	22	7,696	2.2
570	Industrial equipment, supplies	190	0.2	72	16,301	1.2
701	Bituminous coal	991	0.9	175	40,934	2.4
822	Grains	95,272	84.1	394	112,684	83.8
841	Other inedible farm products	221	0.2	36	5,654	3.9
851	Hay, straw, alfalfa	153	0.1	4	798	19.2
860	Feeds, including pet foods	6,837	6.0	323	96,557	7.1
	Poultry feeds mixed at this establishment	261		24	6,737	3.9
	Other poultry feeds	763		123	35,050	2.2
	Livestock feeds mixed at this establishment	839		36	10,492	8.0
	Other livestock feeds	1,501		152	42,859	3.5
	Other feeds	139		38	8,195	1.7
	Not reported in detail	3,334		139	45,930	7.3
880	Seeds (field and vegetable)	2,187	1.9	238	78,466	2.8
882	Fertilizer, fertilizer materials	1,138	1.0	147	59,979	1.9
884	Petroleum and products	518	0.5	12	3,999	13.0
921	Lumber (rough, dressed, finished)	170	0.2	10	3,285	5.2
	Commodities, n.e.c.	3,310	2.9	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	1,813	1.6	249	72,986	2.5
	TENNESSEE					
	Assemblers (Except Grain Elevators)					
	All establishments (number).....81					
	Total sales ($1,000).....$129,758					
	Sales reported by commodity line, total	122,203	100.0	63	xxx	xxx
052	Eggs (fresh, storage)	2,066	1.7	7	10,491	19.7
060	Poultry	7,841	6.4	6	10,320	76.0
070	Fresh fruits, vegetables, berries	4,089	3.3	16	4,395	93.0
821	Cotton (raw), including linters	67,297	55.1	11	68,802	96.4
822	Grains	1,660	1.4	9	9,702	17.1
830	Livestock	22,672	10.4	12	23,672	95.8
831	Tobacco (leaf)	10,452	8.6	10	10,669	98.0
860	Feeds, including pet foods	356	0.3	9	11,332	3.1
880	Seeds (field and vegetable)	187	0.2	6	3,801	4.9
882	Fertilizer, fertilizer materials	287	0.2	7	4,237	6.8
	Commodities, n.e.c.	5,067	4.1	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	229	0.2	9	10,336	2.2
	Country Grain Elevators (Not analyzed by commodity line)					
	TEXAS					
	Assemblers (Except Grain Elevators)					
	All establishments (number)....362					
	Total sales ($1,000).....$285,191					
	Sales reported by commodity line, total	269,022	100.0	328	xxx	xxx
	ceries, food specialties	158	0.6	5	3,520	4.5
	ary products, ice cream, ices	31,730	11.8	15	33,915	93.6
	Eggs (fresh, storage)	2,711	1.0	28	7,438	36.4
060	Poultry	3,864	1.4	25	7,557	51.1
	Live poultry	2,529		17	5,276	47.9
	Dressed poultry	732		8	2,666	27.5
	Not reported in detail	603		5	1,376	43.8
070	Fresh fruits, vegetables, berries	42,413	15.8	103	44,149	96.1
	Fresh fruits, berries	7,123		21	9,314	76.5
	Fresh vegetables	27,584		66	29,535	93.4
	Not reported in detail	7,706		27	8,913	86.5
080	Peanuts	13,416	5.0	6	13,667	98.2
821	Cotton (raw), including linters	100,167	37.2	70	107,155	93.5
822	Grains	12,904	4.8	53	26,256	49.1
823	Hides, skins, pelts	5,386	2.0	18	13,018	41.4
	TEXAS—Con.					
	Assemblers (Except Grain Elevators)—Continued					
830	Livestock	20,448	7.6	28	22,697	90.1
	Cattle, calves	5,596		20	12,475	44.9
	Hogs	5,394		9	7,907	80.5
	Other livestock	3,263		(NA)	(NA)	(NA)
	Not reported in detail	5,195		5	5,370	96.7
840	Wool, mohair (raw, tops, noils)	15,878	5.9	23	22,583	70.3
	Raw wool	11,940		17	18,309	65.2
	Wool tops, noils	1,096		6	4,435	24.7
	Not reported in detail	2,842		6	4,274	66.5
841	Other inedible farm products	3,202	1.2	11	5,446	58.8
851	Hay, straw, alfalfa	1,213	0.5	13	8,975	13.5
860	Feeds, including pet foods	3,297	1.2	52	24,569	13.4
	Other poultry feeds	648		17	7,754	8.4
	Livestock feeds mixed at this establishment	544		12	6,298	8.6
	Other livestock feeds	948		27	16,282	5.8
	Other feeds	246		(NA)	(NA)	(NA)
	Not reported in detail	911		18	6,266	14.5
880	Seeds (field and vegetable)	1,394	0.5	49	21,684	6.4
881	Oil seeds, oil nuts, oil kernels	4,271	1.6	35	12,275	34.8
882	Fertilizer, fertilizer materials	536	0.2	28	14,303	3.7
	Commodities, n.e.c.	3,357	1.2	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	2,677	1.0	53	31,218	8.6
	Country Grain Elevators					
	All establishments (number).....261					
	Total sales ($1,000).....$101,657					
	Sales reported by commodity line, total	99,455	100.0	244	xxx	xxx
052	Eggs (fresh, storage)	145	0.1	6	2,524	5.7
821	Cotton (raw), including linters	6,585	6.6	11	9,554	68.9
822	Grains	76,738	77.2	234	92,960	82.5
851	Hay, straw, alfalfa	164	0.2	16	6,981	2.3
860	Feeds, including pet foods	6,301	6.3	96	39,960	15.8
	Poultry feeds mixed at this establishment	245		12	6,483	3.8
	Other poultry feeds	588		35	12,541	4.7
	Livestock feeds mixed at this establishment	869		14	7,413	11.7
	Other livestock feeds	971		44	15,180	6.4
	Other feeds	387		21	6,311	6.1
	Not reported in detail	3,241		36	18,761	17.3
880	Seeds (field and vegetable)	3,114	3.1	66	33,335	9.3
	Field seeds	2,557		48	21,203	12.1
	Vegetable seeds	6		4	2,271	0.3
	Not reported in detail	551		18	12,132	4.5
881	Oil seeds, oil nuts, oil kernels	1,242	1.2	7	6,557	18.9
882	Fertilizer, fertilizer material	985	1.0	31	22,713	4.3
	Commodities, n.e.c.	917	0.9	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	3,264	3.3	64	39,877	8.2
	UTAH					
	Assemblers (Except Grain Elevators)					
	All establishments (number).....40					
	Total sales ($1,000).....$66,101					
	Sales reported by commodity line, total	62,106	100.0	36	xxx	xxx
052	Eggs (fresh, storage)	2,147	3.5	4	3,823	56.2
070	Fresh fruits, vegetables, berries	1,654	2.7	9	3,943	41.9
	Fresh fruits, berries	797		4	3,083	25.9
	Fresh vegetables	220		4	3,113	7.1
	Not reported in detail	637		4	730	87.3
822	Grains	11,763	18.9	9	20,795	56.6
830	Livestock	12,674	20.4	6	13,036	97.2
840	Wool, mohair (raw, tops, noils)	270	0.4	4	907	29.8
860	Feeds, including pet foods	2,315	3.7	15	31,937	7.3
	Poultry feeds mixed at this establishment	446		4	13,116	3.4
	Livestock feeds mixed at this establishment	756		4	20,093	36.1
	Other feeds	259		(NA)	(NA)	(NA)
	Not reported in detail	855		5	7,679	11.1
	Commodities, n.e.c.	30,542	49.2	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	740	1.2	7	7,689	9.6

See footnotes at end of table.

Table 6G – ASSEMBLERS OF FARM PRODUCTS 1954–COMMODITY LINE SALES–STATES, BY TYPE OF ASSEMBLER – Continued

Commodity line code	Type of assembler and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution[1] (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col.1 as percent of Col.4 (5)
	UTAH—Con.					
	Country Grain Elevators (Not analyzed by commodity lines)					
	VERMONT					
	Assemblers (Except Grain Elevators)					
	All establishments (number).....23					
	Total sales ($1,000).....$11,608					
	Sales reported by commodity line, total.....	11,608	100.0	23	xxx	xxx
050	Dairy products, ice cream, ices.....	9,891	85.2	17	11,383	86.9
510	Farm, dairy machinery.....	99	0.9	9	6,683	1.5
830	Livestock.....	1,043	9.0	6	1,082	96.4
884	Petroleum products.....	145	1.2	7	4,764	3.0
	Commodities, n.e.c., including labor, service and rental receipts.....	430	3.7	(NA)	(NA)	(NA)
	Country Grain Elevators (Not analyzed by commodity lines)					
	VIRGINIA					
	Assemblers (Except Grain Elevators)					
	All establishments (number).....89					
	Total sales ($1,000).....$59,326					
	Sales reported by commodity line, total.....	53,760	100.0	73	xxx	xxx
050	Dairy products, ice cream, ices.....	3,689	6.9	5	3,689	100.0
052	Eggs (fresh, storage).....	1,785	3.3	11	2,400	74.4
060	Poultry.....	681	1.3	7	1,111	61.3
070	Fresh fruits, vegetables, berries.....	9,044	16.8	22	9,888	91.5
080	Peanuts.....	25,070	46.6	7	25,406	98.7
830	Livestock.....	4,468	8.3	9	4,567	97.8
831	Tobacco (leaf).....	5,682	10.6	14	6,334	89.7
841	Other inedible farm products.....	447	0.8	4	1,619	27.6
	Commodities, n.e.c., including labor, service and rental receipts.....	2,894	5.4	(NA)	(NA)	(NA)
	Country Grain Elevators (Not analyzed by commodity lines)					
	WASHINGTON					
	Assemblers (Except Grain Elevators)					
	All establishments (number).....188					
	Total sales ($1,000).....$176,223					
	Sales reported by commodity line, total.....	130,006	100.0	160	xxx	xxx
050	Dairy products, ice cream, ices.....	5,275	4.1	4	5,300	99.5
070	Fresh fruits, vegetables, berries.....	86,641	66.6	122	96,922	89.4
	Fresh fruits, berries.....	49,844		61	55,203	90.3
	Fresh vegetables.....	8,690		25	11,372	76.4
	Not reported in detail.....	28,107		44	33,086	85.0
101	Miscellaneous food products.....	657	0.5	5	2,592	25.3
153	Agricultural chemicals (except fertilizer).....	958	0.7	28	16,896	5.7
510	Farm, dairy machinery.....	160	0.1	10	7,935	2.0
	Tractors and equipment (farm).....	39		4	2,360	1.7
	Land preparation, planting, cultivating machinery and parts.....	30		5	2,898	1.0
	Irrigation equipment.....	38		4	2,360	1.6
	Miscellaneous farm machinery, equipment.....	13		(NA)	(NA)	(NA)
	Not reported in detail.....	40		4	4,251	0.9
822	Grains.....	8,659	6.7	9	14,472	59.8
830	Livestock.....	4,870	3.7	5	4,884	99.7
841	Other inedible food products.....	2,373	1.8	6	3,826	62.0
851	Hay, straw, alfalfa.....	186	0.1	5	1,405	13.2
860	Feeds, including pet foods.....	186	0.1	8	5,691	3.3
880	Seeds (field and vegetable).....	1,546	1.2	12	8,750	17.7
882	Fertilizer, fertilizer materials.....	894	0.7	57	43,386	2.1
	Commodities, n.e.c.....	11,723	9.0	(NA)	(NA)	(NA)
975	Labor, service and rental receipts.....	5,878	4.5	59	48,967	12.0
	WASHINGTON—Con.					
	Country Grain Elevators					
	All establishments (number).....121					
	Total sales ($1,000).....$53,917					
	Sales reported by commodity line, total.....	53,876	100.0	116	xxx	xxx
070	Fresh fruits, vegetables, berries.....	1,955	3.6	36	18,524	10.6
822	Grains.....	43,309	80.4	109	48,068	90.1
841	Other inedible farm products.....	898	1.7	40	23,653	3.8
860	Feeds, including pet foods.....	271	0.5	41	21,353	1.3
	Other poultry feeds.....	40		5	2,358	1.7
	Other livestock feeds.....	92		6	2,722	3.4
	Not reported in detail.....	139		35	18,631	0.7
882	Fertilizer, fertilizer materials.....	1,128	2.1	8	5,418	20.8
	Commodities, n.e.c.....	737	1.4	(NA)	(NA)	(NA)
975	Labor, service and rental receipts.....	5,578	10.4	62	32,005	17.4
	WEST VIRGINIA					
	Assemblers (Except Grain Elevators)					
	All establishments (number).....30					
	Total sales ($1,000).....$4,913					
	Sales reported by commodity line, total.....	4,396	100.0	13	xxx	xxx
050	Dairy products, ice cream, ices.....	130	3.0	5	331	39.3
060	Poultry.....	2,197	50.0	7	2,337	94.0
	Commodities, n.e.c.....	2,069	47.1	(NA)	(NA)	(NA)
	Country Grain Elevators (Not analyzed by commodity lines)					
	WISCONSIN					
	Assemblers (Except Grain Elevators)					
	All establishments (number).....312					
	Total sales ($1,000).....$207,477					
	Sales reported by commodity line, total.....	193,087	100.0	279	xxx	xxx
050	Dairy products, ice cream, ices.....	79,636	41.2	79	81,541	97.7
052	Eggs (fresh, storage).....	12,122	6.3	45	13,158	92.1
060	Poultry.....	5,429	2.8	23	10,018	54.2
070	Fresh fruits, vegetables, berries.....	5,438	2.8	19	6,342	85.7
510	Farm, dairy machinery.....	204	0.1	6	7,618	2.7
822	Grains.....	429	0.2	9	1,947	22.0
823	Hides, skins, pelts.....	445	0.2	8	1,730	25.7
830	Livestock.....	78,494	40.7	126	79,766	98.4
831	Tobacco (leaf).....	3,143	1.6	6	3,148	99.8
860	Feeds, including pet foods.....	3,310	1.7	18	10,229	32.4
880	Seeds (field and vegetable).....	597	0.3	9	6,698	8.9
882	Fertilizer, fertilizer materials.....	460	0.2	10	7,220	6.4
	Commodities, n.e.c., including labor, service and rental receipts.....	3,380	1.8	(NA)	(NA)	(NA)
	Country Grain Elevators (Not analyzed by commodity lines)					
	WYOMING					
	Assemblers (Except Grain Elevators)					
	All establishments (number).....12					
	Total sales ($1,000).....$4,695					
	Sales reported by commodity line, total.....	4,695	100.0	12	xxx	xxx
070	Fresh fruits, vegetables, berries.....	647	13.8	4	650	99.5
822	Grains.....	1,767	37.6	7	3,783	46.7
841	Other inedible farm products.....	659	14.0	4	1,195	55.1
860	Feeds, including pet foods.....	532	11.3	7	3,807	14.0
880	Seeds (field and vegetable).....	161	3.4	6	2,320	6.9
	Commodities, n.e.c.....	842	17.9	(NA)	(NA)	(NA)
975	Labor, service and rental receipts.....	87	1.9	6	2,486	3.5

See footnotes at end of table.

Table 6G—ASSEMBLERS OF FARM PRODUCTS 1954—COMMODITY LINE SALES—STATES, BY TYPE OF ASSEMBLER—Continued

Commodity line code	Type of assembler and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution[1] (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col.1 as percent of Col.4 (5)
	WYOMING--Con.					
	Country Grain Elevators					
	All establishments (number).....17					
	Total Sales ($1,000).....$7,956					
	Sales reported by commodity line, total.....	7,956	100.0	17	xxx	xxx
	Groceries, food specialties.....	109	1.4	4	799	13.6
510	Farm, dairy machinery.....	127	1.6	4	1,155	11.0
822	Grains.....	5,389	67.7	13	6,213	86.7
841	Other inedible farm products.....	1,242	15.6	5	1,906	65.2

Commodity line code	Type of assembler and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution[1] (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col.1 as percent of Col.4 (5)
	WYOMING—Con.					
	Country Grain Elevators--Con.					
860	Feeds, including pet foods.....	763	9.6	14	5,819	13.1
	Poultry feeds.....	235		(NA)	(NA)	(NA)
	Livestock feeds.....	423		(NA)	(NA)	(NA)
	Other feeds.....	26		4	1,155	2.3
	Not reported in detail.....	79		3	2,086	3.9
880	Seeds (field and vegetable).....	85	1.1	8	2,671	3.2
	Commodities, n.e.c.....	205	2.6	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	36	0.5	7	3,042	1.2

(D) Withheld to avoid disclosure. (NA) Not available. xxx Not applicable. [1]Percentages may not add to 1,000 due to rounding.

Table 6H. IRON AND STEEL SCRAP AND WASTE MATERIALS DEALERS: 1954—COMMODITY LINE SALES—UNITED STATES AND GEOGRAPHIC DIVISIONS

Commodity line code	Kind of dealer, geographic division, commodity line	Sales of specified commodity line: Quantity: Unit of measure (1)	Quantity: Total (1,000) (2)	Value: Amount ($1,000) (3)	Value: Percent distribution (4)	Establishments reporting commodity line sales: Number (5)	Establishments: Total sales, all commodity lines (6)	Column 3 as percent of Column 6 (7)
	IRON, STEEL SCRAP DEALERS							
	UNITED STATES TOTAL							
	All establishments (number).....3,719							
	Total sales ($1,000).....$1,213,140							
	Sales reported by commodity line, total.....	.....	xxx	1,083,510	xxx	2,926	xxx	xxx
801	Prepared iron and steel scrap (exc. alloy).....	Tons.....	23,515	597,706	55.2	1,981	807,473	74.0
802	Unprepared iron and steel scrap.....	....do.....	31,145	252,764	23.3	1,294	452,739	55.8
803	Alloy steel scrap (including the stainless series).....	Pounds.....	292,512	30,735	2.8	367	172,179	17.9
804	Scrap metals (nonferrous).....	....do.....	953,483	116,406	10.7	1,567	520,310	22.4
805	Waste rags, textile waste.....	....do.....	173,917	7,068	0.7	629	142,312	5.0
807	Waste paper.....	....do.....	765,436	9,095	0.8	470	99,232	9.2
808	Other waste materials.....	....do.....	378,484	4,200	0.4	212	53,004	7.9
823	Hides, skins, pelts.....	.....	xxx	1,858	0.2	120	26,356	7.0
360	Automotive parts, supplies, accessories, tools and shop equipment.....	.....	xxx	1,487	0.1	128	16,189	9.2
540	Metalworking machinery, equipment (exc. welding).....	.....	xxx	1,862	0.2	10	14,708	12.7
720	Iron and steel products (flat).....	.....	xxx	4,380	0.4	150	71,639	6.1
742	Iron, steel finished products (rails, bars, structural shapes, pipes, tubes, etc.).....	.....	xxx	5,864	0.5	183	85,962	6.8
780	Nonferrous metals, shapes, forms, etc.....	.....	xxx	5,543	0.5	51	33,157	16.7
812	Second-hand merchandise.....	.....	xxx	15,052	1.4	635	186,577	8.1
	Commodities, n.e.c.....	.....	xxx	26,914	2.5	(NA)	(NA)	(NA)
975	Labor, service and rental receipts.....	.....	xxx	2,576	0.2	220	120,817	2.1
	New England Division							
	All establishments (number).....237							
	Total sales ($1,000).....$39,160							
	Sales reported by commodity line, total.....	.....	xxx	30,785	xxx	173	xxx	xxx
801	Prepared iron and steel scrap (exc. alloy).....	Tons.....	733	16,211	52.7	115	26,615	61.0
802	Unprepared iron and steel scrap.....	....do.....	440	3,886	12.6	71	11,788	33.0
803	Alloy steel scrap (including the stainless series).....	Pounds.....	6,142	611	2.0	34	9,981	6.1
804	Scrap metals (nonferrous).....	....do.....	55,557	6,875	22.3	91	21,021	32.3
805	Waste rags, textile waste.....	....do.....	6,265	321	1.0	35	4,223	7.6
807	Waste paper.....	....do.....	33,839	390	1.3	36	4,584	8.5
808	Other waste materials.....	....do.....	28,550	336	1.1	15	5,015	6.7
742	Iron, steel finished products (rails, bars, structural shapes, pipes, tubes, etc.).....	.....	xxx	116	0.4	9	1,787	6.5
812	Second-hand merchandise.....	.....	xxx	217	0.7	31	3,516	6.2
	Commodities, n.e.c.....	.....	xxx	1,728	5.6	(NA)	(NA)	(NA)
975	Labor, service and rental receipts.....	.....	xxx	94	0.3	8	1,164	8.1
	Middle Atlantic Division							
	All establishments (number).....855							
	Total sales ($1,000).....$295,602							
	Sales reported by commodity line, total.....	.....	xxx	283,105	xxx	707	xxx	xxx
801	Prepared iron and steel scrap (exc. alloy).....	Tons.....	6,343	155,598	55.0	477	209,528	74.3
802	Unprepared iron and steel scrap.....	....do.....	7,673	67,863	24.0	291	95,916	70.8
803	Alloy steel scrap (including the stainless series).....	.....	85,058	9,214	3.3	97	36,564	25.2
804	Scrap metals (nonferrous).....	.....	245,411	26,530	9.4	354	117,879	22.5
805	Waste rags, textile waste.....	Pounds.....	52,849	2,398	0.8	167	33,889	7.1
806	Waste rubber.....	....do.....	21,757	554	0.2	58	14,094	3.9
807	Waste paper.....	....do.....	282,987	4,010	1.4	143	28,906	13.9
360	Automotive parts, supplies, accessories, tools and shop equipment.....	.....	xxx	684	0.2	21	4,539	15.1
460	Plumbing, heating equipment, supplies.....	.....	xxx	507	0.2	4	6,497	7.8
720	Iron and steel products (flat).....	.....	xxx	1,598	0.6	44	19,902	8.0
742	Iron, steel finished products (rails, bars, structural shapes, pipes, tubes, etc.).....	.....	xxx	1,535	0.5	50	24,269	6.3
780	Nonferrous metals, shapes, forms, etc.....	.....	xxx	2,659	0.9	11	10,340	25.7
812	Second-hand merchandise.....	.....	xxx	2,957	1.0	114	31,710	9.3
	Commodities, n.e.c.....	.....	xxx	6,106	2.2	(NA)	(NA)	(NA)
975	Labor, service and rental receipts.....	.....	xxx	892	0.3	44	30,404	2.9
	East North Central Division							
	All establishments (number).....1,122							
	Total sales ($1,000).....$529,667							
	Sales reported by commodity line, total.....	.....	xxx	480,156	xxx	908	xxx	xxx
801	Prepared iron and steel scrap (exc. alloy).....	Tons.....	10,789	283,155	59.6	640	352,386	80.4
802	Unprepared iron and steel scrap.....	....do.....	15,452	115,048	24.2	431	215,928	53.3
803	Alloy steel scrap (including the stainless series).....	Pounds.....	144,105	14,633	3.1	125	83,828	17.5
804	Scrap metals (nonferrous).....	....do.....	293,972	38,382	8.1	534	211,415	18.[illegible]
805	Waste rags, textile waste.....	....do.....	51,311	1,638	0.3	215	52,640	3.1
807	Waste paper.....	....do.....	351,172	3,666	0.8	205	45,636	8.0
808	Other waste materials.....	....do.....	86,793	1,104	0.2	80	16,816	6.6
540	Metalworking machinery, equipment (exc. welding).....	.....	xxx	1,862	0.4	4	12,762	14.6
720	Iron and steel products (flat).....	.....	xxx	903	0.2	36	15,317	5.9
742	Iron, steel finished products (rails, bars, structural shapes, pipes, tubes, etc.).....	.....	xxx	2,053	0.4	60	30,722	6.7
780	Nonferrous metals, shapes, forms, etc.....	.....	xxx	1,835	0.4	16	15,970	11.5
812	Second-hand merchandise.....	.....	xxx	4,247	0.9	177	70,307	6.0
	Commodities, n.e.c.....	.....	xxx	10,657	2.2	(NA)	(NA)	(NA)
975	Labor, service and rental receipts.....	.....	xxx	973	0.2	71	6,142	15.8

Table 6H IRON AND STEEL SCRAP AND WASTE MATERIALS DEALERS: 1954—COMMODITY LINE SALES—UNITED STATES AND GEOGRAPHIC DIVISIONS—Continued

Commodity line code	Kind of dealer, geographic division, commodity line	Sales of specified commodity line: Quantity: Unit of measure (1)	Quantity: Total (1,000) (2)	Value: Amount ($1,000) (3)	Value: Percent distribution (4)	Establishments reporting commodity line sales: Number (5)	Establishments: Total sales, all commodity lines (6)	Column 3 as percent of Column 6 (7)
	IRON, STEEL SCRAP DEALERS—Continued							
	West North Central Division							
	All establishments (number).....427							
	Total sales ($1,000).....$99,523							
	Sales reported by commodity line, total.....	.....	xxx	85,819	xxx	334	xxx	xxx
801	Prepared iron and steel scrap (exc. alloy).....	Tons.....	1,855	48,394	56.4	231	68,851	70.3
802	Unprepared iron and steel scrap.....	....do.....	2,015	16,386	19.1	154	39,291	41.7
803	Alloy steel scrap (including the stainless series).....	Pounds.....	27,829	2,900	3.4	37	14,288	20.3
804	Scrap metals (nonferrous).....	....do.....	99,709	10,081	11.7	187	47,301	21.3
805	Waste rags, textile waste.....	....do.....	22,101	847	1.0	69	14,697	5.8
813	Wiping cloths.....	....do.....	1,923	178	0.2	10	8,011	2.2
807	Waste paper.....	....do.....	27,465	263	0.3	28	7,074	3.7
808	Other waste materials.....	....do.....	15,505	195	0.2	16	1,910	10.2
823	Hides, skins, pelts.....	.....	xxx	985	1.1	34	10,041	9.8
360	Automotive parts, supplies, accessories, tools and shop equipment.....	.....	xxx	327	0.4	27	3,941	8.3
460	Plumbing, heating equipment, supplies.....	.....	xxx	198	0.2	6	815	24.3
720	Iron and steel products (flat).....	.....	xxx	378	0.4	20	10,303	3.7
742	Iron, steel finished products (rails, bars, structural shapes, pipes, tubes, etc.).....	.....	xxx	543	0.6	20	9,873	5.5
780	Nonferrous metals, shapes, forms, etc.....	.....	xxx	290	0.3	7	3,605	8.0
812	Second-hand merchandise.....	.....	xxx	1,184	1.4	104	24,660	4.8
840	Wool, mohair (raw, tops, noils).....	.....	xxx	332	0.4	4	1,621	20.5
	Commodities, n.e.c.....	.....	xxx	2,249	2.6	(NA)	(NA)	(NA)
975	Labor, service and rental receipts.....	.....	xxx	95	0.1	27	6,558	1.4
	South Atlantic Division							
	All establishments (number).....306							
	Total sales ($1,000).....$62,595							
	Sales reported by commodity line, total.....	.....	xxx	47,369	xxx	238	xxx	xxx
801	Prepared iron and steel scrap (exc. alloy).....	Tons.....	917	23,448	49.5	161	36,162	64.8
802	Unprepared iron and steel scrap.....	....do.....	686	7,021	14.8	95	17,116	41.0
803	Alloy steel scrap (including the stainless series).....	Pounds.....	6,093	629	1.3	25	8,492	7.4
804	Scrap metals (nonferrous).....	....do.....	75,102	9,491	20.0	139	33,285	28.5
805	Waste rags, textile waste.....	....do.....	9,164	373	1.6	60	12,126	3.1
807	Waste paper.....	....do.....	30,765	374	0.8	27	5,909	6.3
808	Other waste materials.....	....do.....	86,871	918	1.9	20	3,021	30.4
823	Hides, skins, pelts.....	.....	xxx	91	0.4	11	1,773	5.1
360	Automotive parts, supplies, accessories, tools and shop equipment.....	.....	xxx	158	0.3	11	1,544	10.2
460	Plumbing, heating equipment, supplies.....	.....	xxx	61	0.1	7	1,221	5.0
550	Welding machinery, equipment, supplies (including gases).	.....	xxx	102	0.2	4	561	18.2
720	Iron and steel products (flat).....	.....	xxx	68	0.1	9	2,283	3.0
742	Iron, steel finished products (rails, bars, structural shapes, pipes, tubes, etc.).....	.....	xxx	246	0.5	14	3,823	6.4
780	Nonferrous metals, shapes, forms, etc.....	.....	xxx	289	0.6	7	755	38.3
812	Second-hand merchandise.....	.....	xxx	953	2.0	61	8,973	10.6
	Commodities, n.e.c.....	.....	xxx	3,042	6.4	(NA)	(NA)	(NA)
975	Labor, service and rental receipts.....	.....	xxx	105	0.2	19	3,029	3.5
	East South Central Division							
	All establishments (number).....161							
	Total sales ($1,000).....$44,806							
	Sales reported by commodity line, total.....	.....	xxx	41,144	xxx	130	xxx	xxx
801	Prepared iron and steel scrap (exc. alloy).....	Tons.....	736	17,278	42.0	79	28,022	61.7
802	Unprepared iron and steel scrap.....	....do.....	1,213	12,310	29.9	56	22,068	55.8
803	Alloy steel scrap (including the stainless series).....	Pounds.....	16,325	1,728	4.2	6	6,488	26.6
804	Scrap metals (nonferrous).....	....do.....	45,472	6,256	15.2	61	23,042	27.2
805	Waste rags, textile waste.....	....do.....	8,746	275	0.7	31	11,434	2.4
813	Wiping cloths.....	....do.....	1,049	87	0.2	8	4,807	1.8
807	Waste paper.....	....do.....	11,313	120	0.3	11	2,163	5.5
808	Other waste materials.....	....do.....	33,981	361	0.9	13	4,356	8.3
823	Hides, skins, pelts.....	.....	xxx	425	1.0	12	2,357	18.0
360	Automotive parts, supplies, accessories, tools and shop equipment.....	.....	xxx	222	0.5	6	2,395	9.3
720	Iron and steel products (flat).....	.....	xxx	56	0.1	6	5,377	1.0
742	Iron, steel finished products (rails, bars, structural shapes, pipes, tubes, etc.).....	.....	xxx	441	1.1	4	6,139	7.2
812	Second-hand merchandise.....	.....	xxx	720	1.7	28	10,790	6.7
	Commodities, n.e.c.....	.....	xxx	733	1.8	(NA)	(NA)	(NA)
975	Labor, service and rental receipts.....	.....	xxx	132	0.3	10	5,704	2.3
	West South Central Division							
	All establishments (number).....263							
	Total sales ($1,000).....$63,619							
	Sales reported by commodity line, total.....	.....	xxx	53,401	xxx	191	xxx	xxx
801	Prepared iron and steel scrap (exc. alloy).....	Tons.....	1,050	27,873	52.2	136	43,507	64.1
802	Unprepared iron and steel scrap.....	....do.....	1,199	9,286	17.4	69	17,672	52.5
803	Alloy steel scrap (including the stainless series).....	Pounds.....	6,960	790	1.5	19	5,002	15.8
804	Scrap metal (nonferrous).....	....do.....	69,298	9,374	17.6	93	31,533	29.7
805	Waste rags, textile waste.....	....do.....	5,187	264	0.5	16	4,884	5.4
807	Waste paper.....	....do.....	14,675	142	0.3	8	1,836	7.7
808	Other waste materials.....	....do.....	106,423	1,082	2.0	12	9,578	11.3
823	Hides, skins, pelts.....	.....	xxx	141	0.3	4	3,306	4.3
550	Welding machinery, equipment, supplies (including gases).	.....	xxx	217	0.4	5	1,198	18.1

Table 6H. IRON AND STEEL SCRAP AND WASTE MATERIALS DEALERS: 1954—COMMODITY LINE SALES—UNITED STATES AND GEOGRAPHIC DIVISIONS—Continued

Commodity line code	Kind of dealer, geographic division, commodity line	Sales of specified commodity line: Quantity: Unit of measure (1)	Quantity: Total (1,000) (2)	Value: Amount ($1,000) (3)	Value: Percent distribution (4)	Establishments reporting commodity line sales: Number (5)	Establishments reporting commodity line sales: Total sales, all commodity lines (6)	Column 3 as percent of Column 6 (7)
	IRON, STEEL SCRAP DEALERS—Continued							
	West South Central Division—Continued							
720	Iron and steel products (flat)	.....	xxx	505	0.9	14	7,536	6.7
742	Iron, steel finished products (rails, bars, structural shapes, pipes, tubes, etc.)	.....	xxx	582	1.2	14	7,034	8.3
812	Second-hand merchandise	.....	xxx	1,170	2.2	51	12,404	9.4
	Commodities, n.e.c.	.....	xxx	1,877	3.5	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	.....	xxx	98	0.2	15	4,930	2.0
	Mountain Division							
	All establishments (number) 83							
	Total sales ($1,000) $18,237							
	Sales reported by commodity line, total	.....	xxx	13,995	xxx	66	xxx	xxx
801	Prepared iron and steel scrap (exc. alloy)	Tons	222	4,366	31.2	41	7,621	57.3
802	Unprepared iron and steel scrap	....do	833	6,720	48.0	35	8,838	76.0
804	Scrap metals (nonferrous)	Pounds	12,209	1,897	13.6	32	5,002	37.9
805	Waste rags, textile waste	....do	1,414	63	0.5	10	888	7.1
808	Other waste materials	....do	11,161	113	0.8	8	594	19.0
823	Hides, skins, pelts	.....	xxx	216	1.5	10	1,579	13.7
360	Automotive parts, supplies, accessories, tools and shop equipment	.....	xxx	34	0.2	4	193	17.6
742	Iron, steel finished products (rails, bars, structural shapes, pipes, tubes, etc.)	.....	xxx	30	0.2	6	188	16.0
812	Second-hand merchandise	.....	xxx	164	1.2	15	1,439	11.4
	Commodities, n.e.c.	.....	xxx	360	2.6	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	.....	xxx	32	0.2	7	1,578	2.0
	Pacific Division							
	All establishments (number) 265							
	Total sales ($1,000) $59,931							
	Sales reported by commodity line, total	.....	xxx	52,912	xxx	179	xxx	xxx
801	Prepared iron and steel scrap (exc. alloy)	Tons	870	21,383	40.4	101	34,781	61.5
802	Unprepared iron and steel scrap	....do	1,696	15,468	29.2	92	24,122	64.1
803	Alloy steel scrap (including the stainless series)	Pounds	2,677	230	0.4	24	7,536	3.1
804	Scrap metals (nonferrous)	....do	56,753	7,520	14.2	76	29,832	25.2
805	Waste rags, textile waste	....do	16,880	889	1.7	26	7,531	11.8
807	Waste paper	....do	13,220	130	0.2	10	2,965	4.4
808	Other waste materials	....do	9,200	91	0.2	11	3,782	2.4
360	Automotive parts, supplies, accessories, tools and shop equipment	.....	xxx	62	0.1	9	403	15.4
460	Plumbing, heating equipment, supplies	.....	xxx	95	0.2	5	1,301	7.3
520	Construction, mining, excavating machinery, equipment	.....	xxx	435	0.8	4	2,632	16.5
530	General purpose industrial machinery, equipment	.....	xxx	926	1.8	7	4,926	18.8
720	Iron and steel products (flat)	.....	xxx	872	1.6	13	10,011	8.7
742	Iron, steel finished products (rails, bars, structural shapes, pipes, tubes, etc.)	.....	xxx	318	0.6	6	2,127	15.0
780	Nonferrous metals, shapes, forms, etc.	.....	xxx	470	0.9	4	1,277	36.8
812	Second-hand merchandise	.....	xxx	3,440	6.5	54	22,778	15.1
	Commodities, n.e.c.	.....	xxx	428	0.8	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	.....	xxx	155	0.3	19	6,028	2.6
	WASTE MATERIALS DEALERS							
	UNITED STATES TOTAL							
	All establishments (number) 4,470							
	Total sales ($1,000) $1,192,450							
	Sales reported by commodity line, total	.....	xxx	1,071,293	xxx	3,843	xxx	xxx
801	Prepared iron and steel scrap (exc. alloy)	Tons	2,417	51,625	4.8	838	266,707	19.4
802	Unprepared iron and steel scrap	....do	1,581	11,149	1.0	744	139,247	8.0
803	Alloy steel scrap (including the stainless series)	Pounds	59,842	6,237	0.6	233	93,177	6.7
804	Scrap metals (nonferrous)	....do	2,787,122	376,353	35.1	1,791	537,479	70.0
805	Waste rags, textile waste	....do	3,291,175	216,448	20.2	1,635	385,488	56.1
813	Wiping cloths	....do	373,438	36,818	3.4	432	150,689	24.4
806	Waste rubber	....do	368,094	13,512	1.3	262	96,244	14.0
807	Waste paper	....do	16,008,036	196,114	18.3	1,529	1,004,068	19.5
808	Other waste materials	....do	7,370,492	91,344	8.5	751	187,826	48.6
823	Hides, skins, pelts	.....	xxx	2,230	0.2	100	22,168	10.1
720	Iron and steel products (flat)	.....	xxx	3,005	0.3	69	43,853	6.9
812	Second-hand merchandise	.....	xxx	8,100	0.8	355	78,294	10.3
	Commodities, n.e.c.	.....	xxx	56,002	5.2	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	.....	xxx	2,356	0.2	173	49,518	4.8
	New England Division							
	All establishments (number) 567							
	Total sales ($1,000) $180,025							
	Sales reported by commodity line, total	.....	xxx	157,904	xxx	511	xxx	xxx
801	Prepared iron and steel scrap (exc. alloy)	Tons	272	5,902	3.7	98	29,329	20.1
802	Unprepared iron and steel scrap	....do	78	654	0.4	83	18,013	3.6
803	Alloy steel scrap (including the stainless series)	Pounds	10,336	908	0.6	35	16,103	5.6
804	Scrap metals (nonferrous)	....do	422,997	55,090	34.9	209	70,491	78.2
805	Waste rags, textile waste	....do	773,386	57,933	36.7	279	74,535	77.7
813	Wiping cloths	....do	13,737	1,833	1.2	59	10,720	17.1
806	Waste rubber	....do	25,164	733	0.5	37	7,894	9.3
807	Waste paper	....do	1,683,877	18,780	11.9	203	32,783	57.3
808	Other waste materials	....do	1,138,677	13,490	8.5	125	23,271	58.0
812	Second-hand merchandise	.....	xxx	980	0.6	27	5,113	19.2
	Commodities, n.e.c.	.....	xxx	1,254	0.8	(NA)	(NA)	(NA)
975	Labor, service and rental receipts	.....	xxx	347	0.2	21	4,154	8.4

Table 6H. IRON AND STEEL SCRAP AND WASTE MATERIALS DEALERS: 1954—COMMODITY LINE SALES—UNITED STATES AND GEOGRAPHIC DIVISIONS—Continued

Commodity line code	Kind of dealer, geographic division, commodity line	Sales of specified commodity line: Quantity: Unit of measure (1)	Quantity: Total (1,000) (2)	Value: Amount ($1,000) (3)	Value: Percent distribution (4)	Establishments reporting commodity line sales: Number (5)	Establishments: Total sales, all commodity lines (6)	Column 3 as percent of Column 6 (7)
	WASTE MATERIALS DEALERS—Continued							
	Middle Atlantic Division							
	All establishments (number).....1,665							
	Total sales ($1,000).....$446,343							
	Sales reported by commodity line, total.....	.....	xxx	402,151	xxx	1,449	xxx	xxx
801	Prepared iron and steel scrap (exc. alloy).....	Tons.....	358	6,890	1.7	179	83,750	8.2
802	Unprepared iron and steel scrap.....	....do.....	506	3,614	0.9	223	31,657	11.4
803	Alloy steel scrap (including the stainless series).....	Pounds.....	16,051	1,672	0.4	57	15,617	10.7
804	Scrap metals (nonferrous).....	....do.....	928,090	125,456	31.2	528	157,690	79.6
805	Waste rags, textile waste.....	....do.....	1,140,722	75,376	18.7	638	122,671	61.4
813	Wiping cloths.....	....do.....	155,951	13,262	3.3	131	28,036	47.3
806	Waste rubber.....	....do.....	250,760	9,215	2.3	102	54,897	16.8
807	Waste paper.....	....do.....	7,132,050	85,622	21.3	621	116,292	73.6
808	Other waste materials.....	....do.....	4,476,738	43,067	10.7	254	93,065	46.3
530	General purpose industrial machinery, equipment.....	.....	xxx	1,310	0.3	4	10,712	12.2
780	Nonferrous metals, shapes, forms, etc.....	.....	xxx	3,664	0.9	9	20,155	18.2
812	Second-hand merchandise.....	.....	xxx	1,677	0.4	61	11,305	14.8
	Commodities, n.e.c.....	.....	xxx	30,485	7.6	(NA)	(NA)	(NA)
975	Labor, service and rental receipts.....	.....	xxx	841	0.2	61	16,937	5.0
	East North Central Division							
	All establishments (number).....896							
	Total sales ($1,000).....$230,861							
	Sales reported by commodity line, total.....	.....	xxx	213,111	xxx	787	xxx	xxx
801	Prepared iron and steel scrap (exc. alloy).....	Tons.....	559	12,175	5.7	209	55,802	21.8
802	Unprepared iron and steel scrap.....	....do.....	686	4,088	1.9	230	37,012	11.0
803	Alloy steel scrap (including the stainless series).....	Pounds.....	22,808	2,707	1.3	66	27,299	9.9
804	Scrap metals (nonferrous).....	....do.....	689,066	88,390	41.5	458	132,597	66.7
805	Waste rags, textile waste.....	....do.....	470,715	21,730	10.2	322	64,440	33.7
813	Wiping cloth.....	....do.....	88,620	11,064	5.2	102	80,266	13.8
806	Waste rubber.....	....do.....	85,553	3,384	1.6	67	17,358	19.5
807	Waste paper.....	....do.....	3,810,471	46,388	21.8	389	779,597	6.0
808	Other waste materials.....	....do.....	850,049	15,491	7.3	159	31,771	48.8
811	Wooden reconditioned drums and barrels.....	.....	xxx	270	0.1	5	1,558	17.3
302	Kitchen utensils, kitchen tools, miscellaneous homewares.	.....	xxx	796	0.4	4	1,123	70.9
360	Automotive parts, supplies, accessories, tools and shop equipment.....	.....	xxx	334	0.2	17	2,024	16.5
742	Iron, steel finished products (rails, bars, structural shapes, pipes, tubes, etc.).....	.....	xxx	268	0.1	21	4,555	5.9
780	Nonferrous metals, shapes, forms, etc.....	.....	xxx	1,269	0.6	8	5,611	22.6
812	Second-hand merchandise.....	.....	xxx	683	0.3	70	13,479	5.1
	Commodities, n.e.c.....	.....	xxx	3,294	1.5	(NA)	(NA)	(NA)
975	Labor, service and rental receipts.....	.....	xxx	780	0.4	48	20,619	3.8
	West North Central Division							
	All establishments (number).....250							
	Total sales ($1,000).....$44,833							
	Sales reported by commodity line, total.....	.....	xxx	39,974	xxx	203	xxx	xxx
801	Prepared iron and steel scrap (exc. alloy).....	Tons.....	188	4,163	10.4	84	15,109	27.6
802	Unprepared iron and steel scrap.....	....do.....	70	614	1.5	46	7,428	8.3
803	Alloy steel scrap (including the stainless series).....	Pounds.....	2,496	224	0.6	13	2,489	9.0
804	Scrap metals (nonferrous).....	....do.....	127,754	17,455	43.7	132	31,105	56.1
805	Waste rags, textile waste.....	....do.....	46,772	2,395	6.0	65	11,622	20.6
813	Wiping cloths.....	....do.....	7,362	1,135	2.8	23	3,021	37.6
806	Waste rubber.....	....do.....	1,988	42	0.1	11	1,951	2.2
807	Waste paper.....	....do.....	483,556	8,666	21.7	58	12,386	70.0
808	Other waste materials.....	....do.....	148,292	1,700	4.3	32	3,452	49.2
823	Hides, skins, pelts.....	.....	xxx	577	1.4	18	5,642	10.2
360	Automotive parts, supplies, accessories, tools and shop equipment.....	.....	xxx	175	0.4	6	1,550	11.3
720	Iron and steel products (flat).....	.....	xxx	171	0.4	8	3,048	5.6
742	Iron, steel finished products (rails, bars, structural shapes, pipes, tubes, etc.).....	.....	xxx	117	0.3	9	2,438	4.8
812	Second-hand merchandise.....	.....	xxx	466	1.2	45	5,656	8.2
	Commodities, n.e.c., including labor, service and rental receipts.....	.....	xxx	2,074	5.2	(NA)	(NA)	(NA)
	South Atlantic Division							
	All establishments (number).....387							
	Total sales ($1,000).....$115,665							
	Sales reported by commodity line, total.....	.....	xxx	108,028	xxx	327	xxx	xxx
801	Prepared iron and steel scrap (exc. alloy).....	Tons.....	346	7,507	6.9	91	25,931	28.9
802	Unprepared iron and steel scrap.....	....do.....	110	1,122	1.0	56	8,923	12.6
803	Alloy steel scrap (including the stainless series).....	Pounds.....	1,917	161	0.1	12	9,635	1.7
804	Scrap metals (nonferrous).....	....do.....	208,703	27,086	25.1	155	42,871	63.2
805	Waste rags, textile waste.....	....do.....	611,802	43,821	40.6	167	61,366	71.4
813	Wiping cloths.....	....do.....	28,231	2,949	2.7	36	7,585	38.9
807	Waste paper.....	....do.....	865,433	11,321	10.5	109	22,583	50.1
808	Other waste materials.....	....do.....	542,471	9,720	9.0	57	15,515	62.6
823	Hides, skins, pelts.....	.....	xxx	646	0.6	12	5,016	12.9
720	Iron and steel products (flat).....	.....	xxx	277	0.3	8	4,038	6.9
742	Iron, steel finished products (rails, bars, structural shapes, pipes, tubes, etc.).....	.....	xxx	391	0.4	10	4,722	8.3
812	Second-hand merchandise.....	.....	xxx	1,205	1.1	49	9,253	13.0
	Commodities, n.e.c., including labor, service and rental receipts.....	.....	xxx	1,822	1.7	(NA)	(NA)	(NA)

Table 6H. IRON AND STEEL SCRAP AND WASTE MATERIALS DEALERS: 1954—COMMODITY LINE SALES—UNITED STATES AND GEOGRAPHIC DIVISIONS—Continued

Commodity line code	Kind of dealer, geographic division, commodity line	Sales of specified commodity line: Quantity: Unit of measure (1)	Quantity: Total (1,000) (2)	Value: Amount ($1,000) (3)	Value: Percent distribution (4)	Establishments reporting commodity line sales: Number (5)	Establishments reporting commodity line sales: Total sales, all commodity lines (6)	Column 3 as percent of Column 6 (7)
	WASTE MATERIALS DEALERS—Continued							
	East South Central Division							
	All establishments (number).....105							
	Total sales ($1,000).....$22,603							
	Sales reported by commodity line, total.....	.....	xxx	19,151	xxx	89	xxx	xxx
801	Prepared iron and steel scrap (exc. alloy).....	Tons.....	92	2,414	12.6	31	10,295	23.4
802	Unprepared iron and steel scrap.....	....do.....	35	214	1.1	14	1,833	11.7
804	Scrap metals (nonferrous).....	Pounds.....	38,998	6,208	32.4	46	14,090	44.1
805	Waste rags, textile waste.....	....do.....	43,543	3,516	18.4	25	6,649	52.9
813	Wiping cloths.....	....do.....	11,913	1,051	5.5	14	2,520	41.7
807	Waste paper.....	....do.....	208,730	2,121	11.1	26	4,298	49.3
808	Other waste materials.....	....do.....	168,276	2,159	11.3	25	4,283	50.4
823	Hides, skins, pelts.....	.....	xxx	312	1.6	10	2,877	10.8
812	Second-hand merchandise.....	.....	xxx	162	0.8	10	2,008	8.1
	Commodities, n.e.c., including labor, service and rental receipts.....	.....	xxx	994	5.2	(NA)	(NA)	(NA)
	West South Central Division							
	All establishments (number).....202							
	Total sales ($1,000).....$53,924							
	Sales reported by commodity line, total.....	.....	xxx	44,298	xxx	152	xxx	xxx
801	Prepared iron and steel scrap (exc. alloy).....	Tons.....	298	6,155	13.9	56	21,075	29.2
802	Unprepared iron and steel scrap.....	....do.....	20	165	0.4	19	12,973	1.3
803	Alloy steel scrap (including the stainless series).....	....do.....	1,452	144	0.3	15	7,015	2.1
804	Scrap metals (nonferrous).....	....do.....	138,600	21,708	49.0	88	33,054	65.7
805	Waste rags, textile waste.....	....do.....	20,077	933	2.1	34	7,207	12.9
813	Wiping cloths.....	....do.....	7,780	1,171	2.6	23	4,475	26.2
806	Waste rubber.....	....do.....	4,629	138	0.3	7	2,042	6.8
807	Waste paper.....	....do.....	619,431	9,010	20.3	45	10,635	84.7
808	Other waste materials.....	....do.....	127,506	1,6,4	3.6	28	3,364	48.0
720	Iron and steel products (flat).....	.....	xxx	1,034	2.3	13	17,710	5.8
742	Iron, steel finished products (rails, bars, structural shapes, pipes, tubes, etc.....	.....	xxx	99	0.2	5	1,396	7.1
812	Second-hand merchandise.....	.....	xxx	1,113	2.5	30	22,317	5.0
	Commodities, n.e.c., including labor, service and rental receipts.....	.....	xxx	1,014	2.3	(NA)	(NA)	(NA)
	Mountain Division							
	All establishments (number).....70							
	Total sales ($1,000).....$9,488							
	Sales reported by commodity line, total.....	.....	xxx	8,639	xxx	59	xxx	xxx
801	Prepared iron and steel scrap (exc. alloy).....	Tons.....	47	869	10.1	33	4,714	18.4
802	Unprepared iron and steel scrap.....	....do.....	8	71	0.8	10	891	8.0
803	Alloy steel scrap (including the stainless series).....	Pounds.....	347	36	0.4	5	2,059	1.7
804	Scrap metals (nonferrous).....	....do.....	26,194	3,052	35.3	43	6,445	47.4
805	Waste rags, textile waste.....	....do.....	11,828	557	6.4	14	3,053	18.2
813	Wiping cloths.....	....do.....	3,041	293	3.4	5	833	35.2
807	Waste paper.....	....do.....	100,885	1,166	13.5	6	1,610	72.4
808	Other waste materials.....	....do.....	47,682	491	5.7	10	1,244	39.5
823	Hides, skins, pelts.....	.....	xxx	695	8.0	19	2,646	26.3
720	Iron and steel products (flat).....	.....	xxx	877	10.2	8	1,745	50.3
812	Second-hand merchandise.....	.....	xxx	220	2.5	15	1,701	12.9
	Commodities, n.e.c., including labor, service and rental receipts.....	.....	xxx	312	3.6	(NA)	(NA)	(NA)
	Pacific Division							
	All establishments (number).....328							
	Total sales ($1,000).....$88,708							
	Sales reported by commodity line, total.....	.....	xxx	78,037	xxx	266	xxx	xxx
801	Prepared iron and steel scrap (exc. alloy).....	Tons.....	257	5,550	7.1	57	20,702	26.8
802	Unprepared iron and steel scrap.....	....do.....	68	607	0.8	63	20,517	3.0
803	Alloy steel scrap (including the stainless series).....	Pounds.....	4,435	385	0.5	28	9,719	4.0
804	Scrap metals (nonferrous).....	....do.....	206,720	31,908	40.9	132	49,136	64.9
805	Waste rags, textile waste.....	....do.....	172,330	10,187	13.1	91	33,945	30.0
813	Wiping cloths.....	....do.....	35,794	4,000	5.2	39	13,233	30.7
807	Waste paper.....	....do.....	1,103,603	13,040	16.7	72	23,884	54.6
808	Other waste materials.....	....do.....	333,401	3,612	4.6	61	11,861	30.5
720	Iron and steel products (flat).....	.....	xxx	646	0.8	7	6,092	10.6
742	Iron, steel finished products (rails, bars, structural shapes, pipes, tubes, etc.).....	.....	xxx	652	0.8	9	6,276	10.4
780	Nonferrous metals, shapes, forms, etc.....	.....	xxx	3,274	4.2	7	7,894	41.5
812	Second-hand merchandise.....	.....	xxx	1,594	2.0	48	7,462	21.4
	Commodities, n.e.c.....	.....	xxx	2,134	2.7	(NA)	(NA)	(NA)
975	Labor, service and rental receipts.....	.....	xxx	388	0.5	17	3,750	10.3

COMMODITY LINE CLASSIFICATIONS—MERCHANT WHOLESALERS AND FARM PRODUCTS ASSEMBLERS (TABLES 6A, 6B, 6F, 6G, AND 6H)

Below is the list of commodity lines which appeared on the census forms used in enumerating merchant wholesalers and farm products assemblers in connection with the 1954 Census of Business. Absence of a commodity line under a kind of business or geographic division indicates that it is not usually sold by establishments in the classification and that the amount, if any, was too small to be recorded separately. Sales, if any, of commodity lines not shown separately are combined in the classification "Commodities, n.e.c." Space permitted more complete description of some classifications here than in the tables.

Commodity code	Commodity description
	FOOD, BEVERAGE, TOBACCO
000	Canned, bottled foods
	Canned baby foods
	Canned fruits, fruit juices
	Canned vegetables, vegetable juices
	Canned fish, seafood
	Canned meats
	Canned milk
	Other canned, bottled foods
010	Coffee (green, roasted)
	Green coffee
	Roasted coffee
020	Confectionery
	Candy, including chocolates
	Chewing gum
	Fountain fruits, syrups, potato chips, other confections
030	Frozen foods
	Frozen fruits, juices
	Frozen vegetables
	Frozen fish, seafood
	Other frozen foods
040	Groceries (exc. as specified)
	Flour, related products
	Sugar (refined)
	Oleomargarine, butter substitutes
	Cooking oils (including vegetable shortening)
	Bakery products
	Tea
	Dried fruits
	Other groceries: pickles, jams, breakfast cereals, sauces, etc.
041	Other groceries, food specialties
050	Dairy products, ice cream, ices
	Butter
	Cheese
	Ice cream, ices
	Milk, cream (fluid)
	Other dairy products
052	Eggs (fresh, storage)
060	Poultry
	Live poultry
	Dressed poultry
	Number of birds killed: Hens and chickens, commercial broilers, turkeys, other poultry
062	Fish, seafood (fresh)
070	Fresh fruits, vegetables, berries
	Fresh fruits, berries
	Fresh vegetables
080	Peanuts
	Unshelled
	Shelled
090	Meats, provisions
	Fresh meats (exc. sausages)
	Cured, boiled, smoke meats
	Sausages (loaves)
	Lard (from hogs)
	Other meat (including game)
100	Food, beverage basic materials
	Malt, malt extract
	Raw sugar, industrial molasses
	Sausage casings
	Yeast (brewers, bakers)
	Other basic food products (fruit peel, chocolate coatings, hop extract, ice, brown rice, beverage base, etc.)
101	Miscellaneous food products
102	Beer, fermented malt liquors
103	Soft drinks
104	Spirits (including neutral spirits and ethyl alcohol used in blending)
105	Wines
110	Cigarettes, cigars, tobacco
	Cigarettes
	Cigars
	Other tobacco
111	Smokers' supplies and pipes
	DRUGS, SOAPS, CHEMICALS
150	Drugs, druggist sundries
	Drugs, pharmaceuticals, biologicals
	Proprietary medicines
	Toiletries, cosmetics
	Druggist sundries
151	Paints, varnishes, lacquers, enamels
152	Printing inks
153	Agricultural chemicals (exc. fertilizer)
154	Industrial chemicals, acids, gases, fats, oils, explosives
160	Soaps, detergents
	Toilet soaps
	Laundry soaps, chips, powders
	Household detergents
	PAPER, STATIONERY, OFFICE SUPPLIES
161	Fountain pens, mechanical pencils
162	Stationers', office supplies, artists' materials
163	Wallpaper
164	Writing and printing paper (including envelopes, fine paper, newsprint, groundwood, etc.)
165	Wrapping paper and paper products (including paper bags, boxes, containers, closures, etc.)
166	Wallboard
	APPAREL, DRY GOODS, TEXTILES
200	Men's, boys' clothing, furnishings (exc. shoes)
	Hosiery
	Underwear, nightwear
	Suits, coats, trousers, overcoats
	Work clothing, work gloves
	Sportswear
	Other men's, boys' clothing, furnishings (exc. shoes)
210	Women's, misses', children's, infants' clothing, accessories (exc. shoes)
	Dresses, skirts, blouses
	Suits, coats, (exc. furs)
	Dressed furs, fur clothing
	Hosiery
	Underwear, nightwear
	Corsets, allied garments
	Millinery and materials
	Children's, infants' wear (exc. footwear)
	Other apparel, accessories (exc. shoes)
220	Shoes, other footwear
	Men's, boys' shoes
	Women's, misses' shoes
	Children's, infants' shoes
	Other footwear
230	Piece goods and domestics (including yard goods, sheets, pillowcases, towels, toweling, blankets, etc.)
	Yard goods
	Curtains, draperies
	Bedspreads, comfortables, blankets
	Table linens
	Sheets and pillow cases
	Other piece goods and domestics
240	Dry goods, notions (exc. woven piece goods and homefurnishings)
	Knit fabrics, lace fabrics
	Notions, thread, buttons, etc.
	Yarns (exc. industrial)
	Other dry goods
241	Other textile products (burlap, asbestos, textiles, felt, textile bags, canvas products, etc.)
	FURNITURE, HOME FURNISHINGS, FLOOR COVERINGS
300	Furniture and fixtures
	Household furniture
	Mattresses, bedsprings
	Office furniture (wooden, metal)
	Public-building furniture
	Store and restaurant furniture
	Professional furniture
	Other furniture
301	China, glassware, crockery
302	Kitchen utensils, kitchen tools, miscellaneous homewares
303	Musical instruments, phonographs, records
310	Floor coverings
	Carpets, rugs
	Linoleum, other hard surface
	Other floor coverings
	AUTOMOTIVE, ELECTRIC, HARDWARE, PLUMBING, HEATING
350	Motor vehicles
	Passenger cars (new)
	Passenger cars (used)
	Trucks, truck tractors, truck trailers
	Motorcycles, motor scooters
	Other motor vehicles
360	Automotive parts, supplies, accessories, tools and shop equipment
	Automotive parts and accessories (including automotive batteries electrical parts, etc.)
	Tires and tubes
	Automotive tools and shop equip.
	Other automotive supplies (including automotive chemicals, automotive paints, etc.)
400	Electrical wiring supplies, construction materials
	Interior wiring, construction materials
	Outside construction materials
	Lighting fixtures
	Electric lamps
401	Generation, transmission, distribution and other electrical apparatus and equipment
402	Telephone and signal equipment
410	Electrical appliances, radio and television sets
	Radio sets
	Television sets
	Electric kitchen equipment (including refrigerators, freezers, ranges, water heaters, dishwashers, garbage disposers, etc.)
	Electric home laundry equipment (including washing machines, clothes driers, ironers, etc.)
	Electrical housewares (including toasters, waffle irons, percolators, etc.)
	Other electrical appliances
420	Electrical commercial equipment (exc. commercial refrigeration)
	Cooking, food service equipment
	Other electric commercial equipment
430	Electronic tubes, parts, and accessories
	Electronic tubes (including radio, television, transmitting and industrial)
	Electronic replacement parts (exc. tubes)
	Accessories (including testing equipment)
	Intercommunication and sound equipment
450	Hardware
	Builders' hardware
	Heavy hardware
	Shelf, light hardware
	Wire screening
	All other hardware
460	Plumbing, heating equipment, supplies
	Boilers, radiators, convectors
	Furnaces (warm air)
	Oil burners
	Heating, cooking stoves, (exc. electric)
	Other gas appliances, specialties
	Fan, blowers
	Plumbing fixtures, equipment
	Plumbing pipe, fittings, and valves
	COMMERCIAL, PROFESSIONAL, FARM, INDUSTRIAL, TRANSPORTATION, ETC., MACHINERY AND EQUIPMENT
470	Air-conditioning equipment
	Room air conditioners, under 2 HP
	Self-contained air conditioners, 2 HP and over
	Other air conditioning equipment (including condensing units, compressors, etc.)
501	Garden machinery and equipment (including tractors, power mowers, etc.)
510	Farm, dairy machinery, parts, equipment (including tractors)
	Tractors and equipment (farm)
	Harvesting machinery and equipment
	Land preparation, planting, cultivating machinery and parts
	Dairy farm equipment
	Irrigation equipment (sprinkler and other)
	Miscellaneous farm machinery equipment
520	Construction, mining, excavating machinery, equipment
	Tractors and tractor mounted equipment
	Cranes and shovels
	Motor graders and off highway equipment
	Concrete and bituminous processing equipment
	Miscellaneous equipment and spare parts
530	General purpose industrial machinery, equipment
	Compressors, pumps
	Crushing, pulverizing, screening machinery and equipment
	Conveyors, conveying equipment
	Cranes, derricks, hoists, winches
	Industrial trucks, tractors, trailers, stackers
	Fans, blowers (industrial equipment)
	Mechanical power transmission equipment including bearings (nonelectric)
	Other general purpose industrial machinery
540	Metalworking machinery, equipment (exc. welding)
	Machine tools, equipment
	Portable metalworking machinery (power driven)
	Miscellaneous metalworking machinery
550	Welding machinery, equipment, supplies (including gases)
	Gas welding supplies and equipment (including gases)
	Arc welding supplies and equipment
	Resistance welding supplies, equipment
560	Special industry machinery, equipment
	Food processing machinery (exc. dairy)
	Dairy, milk products machinery, equipment
	Textile industry machinery
	Printing trades machinery
	Woodworking machinery
	Shoe, shoe repair machinery
	Oil well, oil refining machinery, equipment
	Miscellaneous special purpose machinery, equipment
570	Industrial equipment, supplies
	Abrasives, abrasive materials
	Industrial diamonds natural, crude
	Industrial leather, leather belting and packing
	Mechanical rubber goods
	Rope, cordage, twine
	Valve and fittings (exc. plumbing)
	Industrial storage batteries
	Miscellaneous industrial equipment, supplies
571	Railroad transportation equipment
572	Ship, boat, marine propulsion machinery equipment, and parts
575	Rope, cordage, twine
580	Aircraft, parts and accessories
	Aircraft and airframes
	Aircraft parts, supplies equipment and accessories
581	Miscellaneous transportation equipment (exc. automotive)

COMMODITY LINE CLASSIFICATIONS—MERCHANT WHOLESALERS AND FARM PRODUCTS ASSEMBLERS
(TABLES 6A, 6B, 6F, 6G, AND 6H)—Continued

Commodity code	Commodity description
590	Commercial refrigeration equipment
	Beverage coolers
	Display cases
	Mechanical drinking water coolers
	Heat exchange equipment
	Ice cream cabinets
	Ice making machines
	Reach-in and walk-in refrigerators
	Other refrigeration equipment
591	Parts, supplies, accessories for air conditioning, refrigeration equipment
600	Shoe repair and resole materials
	Leather, sole and heel
	Rubber and "other than leather" soles and heels
	Findings used in shoe repair
	Findings and merchandise for resale
610	Beauty, barber shop equipment, supplies
	Equipment (furniture, hydraulic chairs, driers, etc.)
	Supplies (shampoos, wave solutions, hair preparations, manicuring supplies, etc.)
611	Laundry, dry cleaning equipment, supplies
612	Tailors' supplies
620	Upholsterers' supplies
	Upholsterers' fabric
	Other upholsterers' supplies
621	Janitors' supplies
630	Photographic goods (exc. processed motion picture films)
	Cameras, parts, accessories mounts
	Projection apparatus
	Motion picture studio, theater equipment
	Developing, printing, darkroom apparatus
	Sensitized, unexposed photographic film
	Other photographic goods
631	Other service business equipment, supplies
633	Surgical, medical, hospital equipment, supplies; orthopedic appliances
640	Ophthalmic products
	Prescription sales
	Merchandise sales
641	Scientific instruments (exc. optical and ophthalmic) laboratory equipment
642	Scientific optical and ophthalmic instruments
643	Morticians' goods, undertakers' supplies
644	Other scientific, professional equipment, supplies
645	School equipment, supplies
646	Church equipment, supplies
650	Office machines
	Adding, accounting, statistical machines
	Duplicating machines
	Addressing, mailing machines
	Typewriters
	Other office machines
651	Indicating, recording, controlling instruments, accessories
660	Store, service shop machines (exc. barber, beauty shop)
	Cash registers
	Coin-operated machines
	Other store and service machines
670	Scales, balances (exc. scientific)
	Store scales
	All other
680	Store, restaurant fixtures and equipment, n.e.c.
	Cooking, food warming equipment, coffee urns, (exc. electric)
	Other store, restaurant fixtures and equipment
690	Dental equipment, supplies
	Teeth
	Dental gold
	Equipment (chairs, X-rays, cabinets, engines, etc.)
	Sundry merchandise
	METALS, MINERALS (EXCEPT SCRAP)
701	Bituminous coal
702	Anthracite coal
703	Coke
704	Metallic ores, concentrates unrefined-products
710	Iron and steel products (semi-finished)
	Sheet bars, tin plate bars
	Wire rods
	Rough castings, foundry products
	Forgings
	Pig iron, ferro alloys
	Other semi-finished iron, steel products
720	Iron and steel products (flat)
	Plates
	Strip (hot, cold rolled)
	Sheets (cold rolled)
	Sheets (hot rolled)
	Black plate
	Sheets (galvanized, otherwise coated)
	Tin plate, terneplate
	Fabricated and structural plate products
	Other flat iron, steel products
730	Iron and steel wire, wire products
	Plain wire
	Galvanized and other coated wire
	Nails and staples (including tacks and brads)
	Barbed and twisted wire
	Woven and welded wire fence, fence posts, fittings, and accessories
	Wire rope and strand (including galvanized)
	Bale ties
	Reinforcement mesh (welded and woven)
731	Wire, wire fence, gates, posts, barbed wire, etc.
732	Wire rope, cable (exc. insulated)
740	Iron and steel finished products exc. flat, wire, pipe and tubes
	Rails, tie plates, rail joints, track spikes, axles, wheels
	Bars (exc. reinforcement bars), bar-size shapes, hot rolled
	Bars, bar-size shapes, cold finished
	Concrete reinforcement bars
	Tool steel bars
	Structural shapes (exc. bar-size shapes)
	Piling, bearing piles
	Steel containers
	Other finished products
742	Iron, steel finished products (rails, bars, structural shapes, pipes, tubes, etc.)
750	Iron and steel pipe, tubes
	Cast iron soil and pressure pipe
	Steel pipe, tubing (exc. seamless)
751	Other carbon steel products
752	Iron, steelplates, structural shapes, reinforcing bars, pipe (exc. plumbing), etc.
760	Alloy steel
	Bars, hot rolled
	Bars, cold finished
	Tool steel bars
	Pipe and tubes
	Sheet and strip
	Other alloy steel
770	Stainless steel
	Strip
	Sheets
	Bars and bar-size shapes
	Other stainless steel
780	Nonferrous metals, shapes, forms, etc.
	Copper
	Aluminum
	Tin and tin base
	Precious metals
	Other nonferrous metals
781	Building metalwork, n.e.c.
	SCRAP, WASTE MATERIALS
801	Prepared iron and steel scrap (exc. alloy) Quantity (tons)
802	Unprepared iron and steel scrap Quantity (tons)
803	Alloy steel scrap (including the stainless series) Quantity (lbs.)
804	Scrap metals (nonferrous) Quantity (lbs.)
805	Waste rags, textile waste Quantity (lbs.)
806	Waste rubber Quantity (lbs.)
807	Waste paper Quantity (lbs.)
808	Other waste materials Quantity (lbs.)
809	Metal reconditioned drums and barrels
811	Wooden reconditioned drums and barrels
812	Second-hand merchandise
813	Wiping cloths Quantity (lbs.)
	FARM PRODUCTS, SUPPLIES
821	Cotton (raw), including linters
822	Grains
823	Hides, skins, pelts
830	Livestock
	Cattle, calves
	Sheep, lambs
	Hogs
	Other livestock
831	Tobacco (leaf)
840	Wool, mohair (raw, tops, noils)
	Raw wool
	Wool tops, noils
841	Other inedible farm products
851	Hay, straw, alfalfa
860	Feeds (mixed and other), including pet foods
	Poultry feeds mixed at this establishment
	Other poultry feeds
	Livestock feeds mixed at this establishment
	Other livestock feeds
	Other feeds
870	Flower, flower seeds, bulbs, florists' supplies
	Cut flowers, potted plants
	Bulbs, seeds
	Nursery stock
	Florists' supplies
880	Seeds (field and vegetable)
	Field seeds
	vegetable seeds
881	Oil seeds, oil nuts, oil kernels (cotton, linseed, etc.)
882	Fertilizer, fertilizer materials
	MISCELLANEOUS COMMODITY LINES
883	Vegetable oils (cottonseed, linseed)
884	Petroleum and products
885	Books, magazines, printed materials
890	Jewelry, silverware, trophies
	Clocks, watches
	Watch parts
	Costume jewelry
	Precious stones (cut)
	Silverware, plated ware
	Jewelers' findings
	Other jewelry items
900	Toys, games, athletic goods, bicycles
	Small arms, ammunition
	Toys, games
	Bicycles
	Children's vehicles (exc. bicycles)
	Athletic goods
901	Leather (exc. boot, shoe cut stock, clothing and leather belting)
902	Luggage, saddlery, harness
903	Industrial yarns
911	Logs, piles, poles, posts, etc.
921	Lumber (rough, dressed, finished)
930	Plywood
	Hardwood
	Softwood
	Nonwood face
931	Wood shingles
940	Millwork
941	Veneer, other wood products
942	Brick, blocks, tile, clay sewer pipe, flue linings
943	Cement, lime, plaster, stucco
944	Glass (sheet, containers, and brick)
945	Sand, gravel, crushed stone
946	Ready-or transit-mixed concrete
947	Wood millwork
948	Metal millwork
949	Insulation and insulation boards
950	Roofing (exc. wood shingles)
	Asphalt shingles, roofing and tarred felts
	Asbestos cement roofing shingles
	Galvanized iron and steel sheets
	Aluminum sheets
	All other types (exc. wood shingles)
951	Prefabricated structural assemblies
952	Other building materials
953	Building materials (exc. lumber)
964	Miscellaneous lines of merchandise
975	Labor, service and rental receipts

PRODUCT CLASSES–MANUFACTURERS' SALES BRANCHES AND SALES OFFICES–(TABLE 6C)

Below is a complete list of product classes (code and description) that appear in Table 6C. Space permitted more complete description of some of the classifications here than in the table.

Code	Description
	Food, Tobacco, and Kindred Products
	Meats and Poultry
20111	Beef (include fresh and frozen carcasses and cuts, also fresh variety meats)
20112	Veal (include fresh and frozen carcasses and cuts, also fresh variety meats)
20113	Lamb and mutton (include fresh and frozen carcasses and cuts, also fresh variety meats)
20114	Pork (include fresh and frozen carcasses and cuts, also fresh variety meats)
20115	Lard
20131	Pork, processed and cured
20132	Sausage and other prepared meat products, not canned
20133	Canned meats (except dog and cat food packed in tin or glass)
20134	Dried beef and other cured meats
20151, 20152, 20153	Hens, chickens, turkeys
20154	Other poultry and small game
	Products of Dairies
20210	Butter
20220	Cheese, natural, processed
20231	Dried milk, dried buttermilk, etc.
20232	Canned milk
20233	Bulk evaporated and condensed milk (whole milk, skim milk, buttermilk and whey)
20234	Ice cream mix and ice milk mix
20240	Ice cream and ices
20251	Special dairy products (malted milk powder, etc.)
20271	Bulk fluid milk and cream
20272	Bottled fluid milk and cream
	Canned and Preserved Products
20310	Canned fish and other seafood
20331	Canned fruits
20334	Canned fruit juices
20335	Canned vegetable juices
20336	Canned baby foods (include canned cereals)
20337	Canned soups and poultry products
20338	Jams, jellies, and preserves
20339	Canned vegetables and specialties
20340	Dried and dehydrated fruits, vegetables, and soup mix
20351	Catsup and other tomato sauces
20352	Pickles and other pickle products
20353	Mustard and other meat sauces, except tomato
20354	Salad dressings, including mayonnaise
	Fresh and Frozen Packaged Fish and Seafood
20361	Frozen seafood (fish, shrimp, oysters, etc.)
	Frozen Foods
20371	Frozen fruits and juices
20372	Frozen vegetables
	Grain Mill Products
20411	Wheat flour, except blended or prepared
20412	Wheat bran, shorts, and middlings
20413	Dry corn milling products
20414	Other grain-mill products, include rye flour, etc.
20421	Poultry feeds
20422	Livestock feeds
20423	Dog and cat food
20424	All other prepared animal feed, including alfalfa meal and mineral mixtures
20429	Prepared animal feeds, except dog and cat food
20430	Cereal breakfast foods
20440	Milled rice and byproducts
20450	Blended and prepared flour
	Bread and Other Bakery Products
20519	Bread, bread type rolls, cakes, pies, cookies (hand-made) and pastries
20520	Biscuits, crackers, and pretzels
	Sugar and Related Products
20621	Refined cane sugar
	Confectionery Products
20711	Bar goods (except solid chocolate bars)
20712	5¢ and 10¢ specialties (other than bars and cough drops)
20713	Packaged goods to retail
20715	Salted, roasted, and blanched nuts
20716	Other candy and confectionery, not elsewhere classified
20721	Chocolate coatings
20722	Other chocolate and cocoa products
20730	Chewing gum and chewing gum base
	Beverages and Related Products
20810	Bottled soft drinks and carbonated waters
20821	Beer, ale, and other malt liquors
20831	Malt
20832	Malt byproducts
	Miscellaneous Food and Related Products
20911	Baking powder
20912	Yeast
20920	Shortening and cooking oils
20930	Margarine
20941	Corn sirup, corn sugar and starches
20943	Dextrin
20945	Wet process corn byproducts
20951	Flavoring extracts, emulsions, and other liquid flavors
20952	Beverage bases
20953	Flavoring sirups for use by soft drink bottlers
20970	Manufactured ice
20980	Macaroni and noodle products (not canned)
20991	Desserts, ready-to-mix (except ice cream mix)
20992	Potato chips
20993	Sweetening sirup and molasses, mixed or blended
20994	Eggs (liquid, frozen, and dried)
20995	Roasted coffee
20996	Vinegar and cider
	Tobacco Products
21110	Cigarettes
21210	Cigars
21310	Chewing and smoking tobacco and snuff
	Textile Mill Products and Fabricated Textile Products
22120	Yarns spun on woolen and worsted systems, except carpet
22131	Woolen and worsted apparel fabrics
22132	Woolen and worsted non-apparel fabrics
22220	Thrown yarns
22231	Thread for use in the home
22232	Thread for industrial use
22242	Yarns spun on cotton system
	Broad Woven Fabrics (Over 12 Inches in Width)
22342	100% filament rayon and/or acetate fabrics
22243	100% spun rayon and/or acetate fabrics
22344	Combination filament and spun fiber fabrics (100% rayon and/or acetate)
22345	Mixtures and blends of rayons and/or acetate with other fibers except pile upholstery and tie fabrics
22346	Nylon and chiefly nylon fabrics
22347	Silk and synthetic fabrics, except rayon, acetate and nylon
	Narrow Fabrics (Braided Fabrics and Fabrics Woven 12 Inches in Width and Under)
22413	Woven narrow fabrics, except elastic
	Knitting Mill Products
22562	Circular knit fabrics
	Other Broad Woven Fabrics
22611	Bleached, dyed, printed (finished) cotton woven fabrics
22612	Bleached, dyed, printed (finished) synthetic and silk woven fabrics
	Carpets, Rugs, and Other Floor Coverings
22711	Carpets and rugs, containing wool
22731	Tufted carpets and rugs
22733	Carpets and rugs made from fibers other than wool (braided, hooked, rag, jute, flax, straw, etc.)
22741	Linoleum
	Other Textile Goods
22910	Felt goods, not elsewhere classified, except woven felts and hats
22940	Processed textile waste and recovered fibers
22971	Jute goods
22981	Hard fiber cordage and twine
22982	Soft fiber cordage and twine, except cotton
22983	Cotton cordage and twine
	Miscellaneous Apparel and Accessories
23850	Raincoats, and other waterproof outer garments
	Lumber and Wood Products (Except Furniture)
	Lumber and Timber Basic Products
24110	Logs, bolts, pulpwood, etc.
24211	Rough lumber and sawed ties
24212	Dressed lumber, except flooring
24213	Hardwood flooring
24214	Softwood flooring
24216	Hardwood dimension, other than furniture
24217	Softwood cut stock, including glue laminated stock
24230	Shingles and shakes
	Millwork, Plywood, and Prefabricated Structural Wood Products
24311	Wood windows—including window units, sash combination screen and storm sash—except window screens
24312	Window and door frames, wood
24313	Doors, wood—include combination screen and storm doors—exclude screen doors
24314	Cabinet work (to be built-in) panels, drawers, etc.
24315	Finished wood moulding (including window and door trim—exclude picture frames)
24321	Hardwood plywood
24322	Softwood plywood, interior type
24323	Softwood plywood, exterior type
24324	Nonwood face plywood and other plywood type products
24331	Prefabricated structural wood laminates
24333	Ready-cut wood buildings and panels or sections for prefabricated buildings
	Wooden Containers
24410	Fruit and vegetable baskets
24441	Nailed or lock-corner boxes from lumber
24444	Wirebound boxes from veneer and plywood
24446	Box shook: fruit, vegetable, industrial, etc.
24452	Tight cooperage (barrels, kegs, etc.)
	Furniture and Fixtures
	Household Furniture and Bedding Products
25112	Wood living room, library, sun room and hall furniture including sewing machine cabinets, etc.
25113	Wood dining, junior dining room, and dinette furniture
25115	Wood bedroom furniture including headboards
25121	Upholstered wood household furniture except dual purpose
25122	Convertible sofas
25123	Jackknife sofa beds
25124	Studio couches
25125	Chair beds
25144	Metal beds and cots
25151	Mattresses, including pads for cribs and infants' baskets
25152	Bed springs, including box, coil, flat, hospital, etc.
	Wood Office Furniture
25121	Desks
25213	Cabinets and cases
	Metal Office Furniture
25221	Chairs, stools, couches, etc., including upholstered
25222	Desks
25223	Cabinets and cases
25224	Other metal office furniture (include tables and stands, etc.)
	Public-Building and Professional Furniture
25411	Partitions, shelving, and lockers
25412	Cases, cabinets, counters, and other fixtures, include bank fixtures
	Window Shades and Venetian Blinds
25620	Window shades and accessories

PRODUCT CLASSES–MANUFACTURERS' SALES BRANCHES AND SALES OFFICES–(TABLE 6C)–Continued

Code	Description
	Paper and Allied Products, Including Printing
	Building Paper and Building Board
26131	Construction paper
26132	Hardboard and insulating board
	Die-Cut Paper
26911	Die-cut office supplies, except stationery, tablets, and envelopes
	Printed Products
27219	Periodicals
27310	Books and pamphlets
27410	Miscellaneous publishing
27510	Letterpress and gravure printing
27610	Lithographing
27711	Greeting cards
27820	Blankbook and paper ruling
27830	Library and loose-leaf binders and devices
27920	Engraving and plate printing
	Chemicals and Allied Products
	Industrial Inorganic Chemicals
	(The product classes for this section relate to basic chemicals, such as inorganic acids, inorganic metallic and nonmetallic salts, alkalies, etc. Gases, other than chlorine, and insecticide preparations are listed under Miscellaneous Chemical Products; medicinal grades of inorganic chemicals under Drugs and Medicines; and inorganic paint pigments under Paint and Allied Products. Alkaline detergents are listed under Soap and Related Products.)
28110	Sulfuric acid
28121	Chlorine
28122	Alkalies
28123	Sodium hydroxide caustic soda
28124	Other alkalies
28191	Synthetic ammonia, nitric acid, and ammonium compounds
28192	Chlorine bleaching compounds
28193	Inorganic acids, except nitric and sulfuric
28194	Aluminum compounds
28195	Potassium and sodium compounds (except bleaches, alkalies and alums)
28196	Reagent and high purity grades of inorganic chemicals refined from purchased technical grade
28197	Other inorganic chemicals, not elsewhere classified
	Industrial Organic Chemicals, Synthetic Fibers, Explosives and Pyrotechnics
28210	Cyclic (coal-tar) crudes
28221	Cyclic (coal-tar) intermediates
28222	Cyclic (coal-tar) dyes
28223	Synthetic organic pigments, lakes, and toners
28239	Cellulose and other plastic materials including cellophane
28240	Synthetic (chemical) rubber
28251	Acetate yarn
28252	Rayon yarn, viscose and cuprammonium processes
28253	Noncellulosic synthetic fibers, other than glass fibers
28260	Explosives
28291	Ethyl alcohol
28292	Miscellaneous cyclic (coal-tar) chemical products
28293	Miscellaneous acyclic chemicals and chemical products
28294	Synthetic organic chemicals, not elsewhere classified
28295	Pesticides and other organic agricultural chemicals (basic materials only, not formulations or preparations)
28296	Other industrial organic chemicals (nonsynthetic), not elsewhere classified (exclude hardwood distillation products, softwood distillation products, essential oils, or fatty acids)
	Drugs and Medicines
28310	Biological products
28320	Botanical products (derived from grading, grinding, and milling botanical drugs and herbs) (exclude preparations)
28332	Inorganic and organic medicinals (bulk type) antibiotics, alkaloids, bulk vitamins
28341	Pharmaceutical preparations for veterinary use
28342	Antibiotic preparations for human use
28343	Cough and cold products (exclude analgesics and antihistamines) for human use.
28344	Laxatives, cathartics, antacids, stomach and ulcer products for human use
28345	Vitamins for human use
28346	All other pharmaceutical preparations for human use
	Soap, Glycerin, Cleaning, Polishing, and Related Products
28411	Soaps, except specialty soaps, packaged (include cleansers containing abrasives and washing powder)
28412	Soaps, except specialty soaps, bulk (packaged in containers of 25 lbs. or more, or if liquid, in containers of 1 gallon or more) (include cleansers containing abrasives and washing powder)
28413	Specialty soaps (include mechanics' hand soaps, medicated soaps, shaving soaps)
28414	Glycerin
28419	Soap and glycerin (codes 28411-4)
28421	Synthetic organic detergents, packaged (include combinations of synthetic organic detergents with soap or with alkaline detergents)
28422	Synthetic organic detergents, bulk (packaged in containers of 25 lbs. or more, or if liquid, in containers of 1 gallon or more) (include combinations of synthetic organic detergents with soap or with alkaline detergents)
28423	Specialty detergents (include cleaners for paint, window glass, wallpaper, window shades, etc.)
28424	Polishing preparations and related products (include blackings, stains, dressings, polishing cloths, etc.)
28425	Alkaline detergents (mixtures containing sodium and/or phosphated compounds)
28430	Sulfonated oils and assistants
	Paints, Varnishes, Pigments, and Allied Products
28519	Paints, varnishes, lacquers, enamels, japans, dopes, and thinners
28521	White opaque pigments
28522	Chrome colors
28523	Other inorganic pigments, including white extender pigments
28530	Whiting, putty, wood fillers, and allied paint products
	Gum and Wood Chemicals
28620	Softwood distillation products
28651	Natural dyeing materials
	Vegetable and Animal Oils and Fertilizers
	(These product classes excludes sales of fertilizer materials such as muriate and sulfate of potash, ammonium nitrate, etc. For product classes covering these products, see Inorganic Chemicals section.)
28711	Mixed fertilizers, complete and incomplete
28713	Superphosphate
28820	Linseed oil mill products
28830	Soybean oil mill products
28840	Vegetable oil mill products, other than specified above (include peanut, coconut, castor, and hydrogenated vegetable oils)
28870	Fatty acids
	Miscellaneous Chemical Products
28910	Printing ink
28920	Essential oils
28931	Perfumes, toilet waters, and colognes (include compound perfume bases and concretes)
28932	Hair preparations (include shampoos, tonics, permanent-wave solutions and kits)
28933	Dentifrices (include mouthwashes, gargles, and rinses)
28934	Other cosmetics and toilet preparations
28941	Glue and adhesives
28942	Gelatin, except ready-to-mix desserts
28951	Carbon black (channel and furnace process only)
28961	Elemental gases (argon, hydrogen, nitrogen, oxygen, etc.)
28962	Acetylene
28963	Carbon dioxide
28964	Other compressed and liquefied gases
28970	Insecticides and fungicides (preparations for agricultural use)
28980	Salt
28991	Household insecticides and repellents
28992	Weed killers (herbicidal preparations)
28993	Chemical specialties, automotive chemicals, nonpersonal deodorants, disinfectants, chemical foundry supplies, metal treating compounds, rosin and other sizes, frit, etc.
	Products of Petroleum and Coal
	Petroleum Products
29111	Gasoline
29112	Kerosene
29113	Distillate fuel oil
29116	Liquefied gases
29117	Asphalt
29118	Unfinished oils and lubricating oil base stocks
29119	Other finished petroleum products—petroleum naphtha solvents, petroleum coke, road oil, and still gas
	Coke, and Products
29321	Coke, screenings and breeze
	Miscellaneous Products of Petroleum and Coal
29510	Paving mixtures and blocks
29521	Asphalt and tar roofing, sidings, and felts
29522	Asphalt and tar coatings, cements, and pitches
29523	Other asphalt and tar roofing and siding products
29921	Lubricating oils
29922	Lubricating greases
	Rubber
	Rubber Products
30110	Tires and inner tubes (New)
30310	Reclaimed rubber
30991	Camelback and tire repair materials
30993	Mechanical rubber or plastic goods (belts and belting, rubber battery boxes, rubber floor tiles, packing, hose, tubing, jar rings, rubber and friction tape, insulation products, molded and extruded industrial goods, tiring of less than 2 inches, rolls and platens, flooring mats and matting, sponge rubber)
30994	Druggist and medical sundries (water bottles, ice bags and caps, nipples and pacifiers, baby pants (rubber or plastic), household and surgeons' rubber gloves)
30995	Rubber-coated fabric, workmen's gloves, bathing caps, aprons, bibs, rubber thread, rubber cement, unsupported rubber film, rubber balls, toys, factory rebuilt or retreaded tires, etc.
	Stone, Clay and Glass Products
	Glass and Glass Products
32111	Sheet (window) glass (including colored and bent sheet glass)
32112	Plate glass
32113	Other flat glass
32210	Glass containers
32290	Pressed and blown glass and glassware, except glass containers
32311	Laminated glass (include safety glass)
32312	Mirrors
32313	Other glass products
	Cement and Structural Clay Products
32410	Hydraulic cement
32510	Clay brick and hollow tile
32530	Clay floor and wall tile, except quarry tile
32540	Clay sewer pipe
32550	Clay refractories
32590	Structural clay products not elsewhere classified
	Pottery and Related Products
32610	Vitreous and semivitreous plumbing fixtures
32640	Porcelain and steatite electrical supplies
	Concrete, Gypsum, Cut Stone, and Plaster Products
32712	Concrete pipe
32713	Other precast concrete products
32720	Gypsum products
32740	Lime
32750	Mineral wool (from rock, slag, and glass)
32813	Cut-limestone and limestone products

PRODUCT CLASSES–MANUFACTURERS' SALES BRANCHES AND SALES OFFICES–(TABLE 6C)–Continued

Code	Description
	Abrasive, Asbestos, and Nonmetallic Mineral Products
32911	Nonmetallic abrasives
32921	Asbestos textiles
32922	Asbestos friction materials
32923	Asphalt floor tile
32924	Asbestos-cement shingles and clapboard
32925	Asbestos-cement flat and corrugated sheets and wallboard
32926	Other asbestos-cement products
32931	Asbestos insulations
32932	Gaskets, all types
32933	Packing (except leather, rubber, and metal)
32952	Minerals and earths, ground or otherwise treated
32970	Nonclay refractories
	Primary and Fabricated Metal Products
	Steel Mill Products
33122	Semifinished steel shapes and forms
33124	Hot-rolled sheet and strip
33127	Hot-rolled bars and bar shapes
	Foundry Products (Iron, Steel)
33210	Gray-iron castings
33230	Steel castings
	Nonferrous Metals
33312	Refined unalloyed copper
33322	Refined unalloyed lead
33332	Refined unalloyed zinc smelter products
33340	Refined unalloyed aluminum
33392	Precious metals
33393	Other nonferrous metals, smelted or refined
33411	Aluminum alloys (pig, ingot, shot, etc.)
33412	Copper alloys (pig, ingot, shot, etc.)
33413	Lead alloys (pig, ingot, shot, etc.)
33414	Zinc alloys (pig, ingot, shot, etc.)
33415	Other alloys (pig, ingot, shot, etc.)
	Rolled, Drawn and Cast Nonferrous Metals
33510	Rolled, drawn, and extruded copper and copper-base alloy mill products
33521	Aluminum plate, sheet, and strip
33522	All other rolled, drawn, and extruded aluminum mill products
33610	Nonferrous castings, including die
	Forge Shop Products
33911	Drop, upset, and press steel forgings (closed die)
33912	Open die or smith forgings (open frame hammer or press)
	Wire
33921	Steel wire
33922	Aluminum and aluminum base alloy wire
33923	Copper wire and cable
	Miscellaneous Primary Metal Products
33930	Welded and heavy-riveted pipe
33991	Cold-rolled steel sheet and strip
33992	Cold-finished steel bars and bar shapes
33994	Nonferrous forgings
33995	Metal powders
	Tin Cans and Other Tinware
34111	Metal cans
34113	Other tinware (except fluid milk containers)
	Heating Equipment (Except Electric) and Plumbers' Supplies
34311	Metal plumbing fixtures
34312	Plumbing fixture fittings and trim (brass goods)
34320	Oil burners
34391	Warm-air furnaces
34392	Cast-iron heating boilers, radiators, and convectors
34393	Steel and nonferrous convectors
34394	Water heaters, except electric
34396	Domestic cooking stoves, ranges, and appliances, complete (except electric)
34398	Steel heating boilers (15 psi and under or equivalent), complete
	Fabricated Structural Metal Products
34411	Fabricated structural iron and steel (except concrete reinforcing bars)
34413	Prefabricated and portable metal buildings and parts
34414	Miscellaneous metal building materials (metal plaster bases, fabricated bar joists, and concrete reinforcing bars)
34421	Metal doors and frames
34422	Metal window sash and frames
34424	Metal storm sash and combination screen and storm sash and doors
	Boiler Shop and Sheet Metal Products
34431	Metal tanks
34432	Fabricated steel plate
34433	Power boilers, parts, and attachments (over 15 psi steam working pressure)
34434	Gas cylinders, smoke stacks, and other steel plate boiler shop products
34440	Sheet-metal products (including cost of installation except where installation is done by a separate labor force)
	Stamped and Coated Products
34632	Stamped and spun hospital utensils, and cooking and kitchen household utensils
34635	Metal commercial closures, including milk bottles, except crowns
34636	Crowns
34637	Stampings—automotive
	Lighting Equipment
34711	Complete incandescent lighting fixtures, except specialties
34717	Fluorescent lighting equipment (fixtures and portable lamps) and parts
	Fabricated Wire Products
34810	Nails, spikes, brads, and tacks (including steel cut)
34892	Noninsulated wire rope, cable, and strand, except copper
34893	Fencing and fence gates
34894	Wire cloth and woven wire products
34895	Other wire products (except wire springs)
	Miscellaneous Fabricated Metal Products
34911	Steel shipping packages, kegs, and pails (1- to 12- gallon capacity)
34912	Steel shipping barrels and drums (over 12-gallon capacity), except beer barrels
34941	Bolts, nuts, screws, washers, rivets, and other industrial fasteners—standard type only
34942	Special products, other than standard type fasteners
34950	Screw-machine products
34970	Metal foil and leaf
	Machinery, Including Electrical
	Engines and Turbines
35111	Steam and hydraulic turbines and parts; steam engines and parts
35112	Steam and hydraulic turbine generator-set units, including parts
35191	Gasoline engines (except outboard, aircraft, automobile, truck, and bus)
35192	Diesel engines
35193	Gas engines
35194	Parts and accessories for internal combustion engines (except aircraft automobile, truck, and bus)
	Farm Machines and Tractors
35211	Wheel tractors (except contractors' off-highway and garden types)
35214	Track-laying tractors
35215	Parts and attachments for wheel tractors (except contractors' off-highway and garden types)
35218	Parts and attachments for track-laying tractors
35221	Plows and listers, including parts and attachments
35222	Harrows, rollers, pulverizers, and stalk cutters, including parts and attachments
35223	Planting, seeding, and fertilizing machinery, including parts and attachments
35224	Sprayers and dusters, including parts and attachments
35225	Harvesting machinery, including parts and attachments
35226	Haying machinery, including parts and attachments
35228	Farm, dairy machines and equipment, including parts and attachments
	Construction, Mining and Oil-Field Machinery
35311	Cranes (except construction power and overhead traveling cranes)
35312	Power cranes, draglines, and shovels, including front-end attachments (sold separately) and parts
35313	Mixers, pavers, and related equipment
35314	Specialized mining machinery and equipment
35321	Oil- and gas-field drilling equipment, except portable (other than pumps)
35322	Other oil and gas field machinery and tools, including water well drilling equipment and portable drilling rigs
	Metalworking Machinery
35411	Boring machines
35412	Drilling machines
35414	Grinding and polishing machines
35415	Lathes (except woodworking)
35416	Milling machines
35419	Rebuilt machine tools
35422	Metalworking presses, including including forging presses
35426	Power-driven hand tools, including parts and attachments
35427	Acetylene welding and cutting apparatus
35440	Special dies and tools, die sets, jigs and fixtures
35451	Small cutting tools for machine tools and metalworking machinery
35452	Precision measuring tools
	Special Industry Machinery
35511	Dairy and milk products plant machinery and equipment
35512	Bakery machinery and equipment
35515	Commercial food products machinery, not elsewhere classified, including parts and attachments
35521	Textile machinery
35522	Parts and attachments for textile machinery
35531	Woodworking machinery, except that designed primarily for home workshops, garages, and service shops
35550	Printing-trades machinery and equipment
35591	Chemical manufacturing industries machinery and equipment
	General Industrial Machinery
35611	Industrial pumps
35612	Domestic water systems and pumps, including pump jacks and cylinders
35613	Air and gas compressors, except refrigeration compressors
35614	Industrial spraying equipment
35615	Pumps and compressors, not elsewhere classified (include oil-well and oil-field pumps, but exclude refrigeration compressors)
35616	Parts and attachments for pumps, compressors, and pumping equipment
35620	Elevators and moving stairways
35631	Overhead traveling cranes and monorail systems
35633	Conveyors and conveying equipment (except hoists)
35634	Parts, attachments, and accessories for conveyors and conveying systems, sold separately
35640	Industrial fans and blowers
35650	Industrial trucks, tractors, trailers, and stackers
35661	Plain bearings
35662	Speed changers, gears and industrial high speed drives
35663	Other mechanical power-transmission equipment
35671	Electric industrial furnaces and ovens
35672	Fuel-fired industrial furnaces and ovens
35673	Parts and attachments for industrial furnaces and ovens
35691	Heat exchangers and steam condensers
35692	Filters and strainers for internal combustion engines and for industrial users
	Office and Store Machines and Service, Industry, and Household Machines
35710	Computing machines and cash registers
35720	Typewriters
35751	Automatic merchandising machines, except refrigerated
35752	Coin-operated amusement machines and other coin-operated mechanisms (sold separately)
35760	Scales and balances

PRODUCT CLASSES–MANUFACTURERS' SALES BRANCHES AND SALES OFFICES–(TABLE 6C)–Continued

Code	Description
	Office and Store Machines and Service, Industry, and Household Machines—Con.
35790	Office and store machines, not elsewhere classified
35811	Household mechanical washing machines
35812	Other household laundry equipment
35813	Parts, accessories, and attachments for household laundry equipment, sold separately
35820	Commercial laundry, dry-cleaning, and pressing machinery
35832	Industrial sewing machines (except cept shoe stitching machines)
35833	Parts and attachments for sewing machines, except cases and cabinets
35841	Household vacuum cleaners (include attachments and cleaning tools, and parts)
358512	Household refrigerators, electric
35852	Home and farm freezers
35853	Unitary commercial refrigeration equipment
35854	Compressors and compressor units
35855	Condensing units
358571	Room air-conditioners under 2 HP
358572	Self-contained air-conditioners 2 HP and over
358579	Other refrigeration machinery and air-conditioning equipment (except air conditioners)
35860	Measuring and dispensing pumps
35891	Automotive maintenance equipment
35892	Other service-industry and household machines
	Miscellaneous Machinery Parts and Fabricated Pipe
35911	Valves and fittings for piping systems, except plumbing and heating valves
35912	Plumbing and heating valves and specialties, except plumbers' brass goods and fittings
35913	Other valves and fittings, except plumbers' brass goods and fittings
35920	Fabricated pipe and fittings made from purchased pipe
35931	Ball bearings, complete
35932	Roller bearings, complete
35933	Mounted bearings
	Electrical Generating, Transmission, Distribution, and Industrial Apparatus
36111	Current-carrying wiring devices
36112	Non-current-carrying wiring devices and supplies
36113	Pole line and transmission hardware
36120	Carbon and graphite products
36131	Integrating instruments, electrical
36141	Fractional horsepower motors
36142	Integral horsepower motors and generators, other than for land transportation equipment
36143	Prime mover generator sets, other than steam or hydraulic turbine
36144	Motor-generator sets and other rotating equipment
36145	Motors, generators, and control apparatus (and parts) for land transportation equipment
36146	Parts and supplies for motors, generators, and motor-generator sets
36151	Specialty transformers
36152	Power and distribution transformers
36153	Transformer parts and supplies, power regulators, boosters, and reactors
36161	Switchgear and switchboard apparatus
36162	Industrial electrical control equipment, except railway and motor vehicle controllers
36163	Fuses and fuse equipment, under 2,300 volts
36171	Arc welding machines, components, and accessories, except electrodes
36172	Arc welding electrodes, metal
36173	Resistance welders, parts, components, accessories and electrodes
36191	High frequency induction and dielectric heating apparatus
36192	Capacitors for industrial use, except fixed and communications
36193	Other electrical equipment for industrial use, except soldering irons
	Electrical Appliances
36211	Electric fans, except industrial type
36212	Household water heaters
36213	Small household electric appliances and soldering irons (except fans)
35214	Household ranges
36216	Parts and accessories for electric appliances
	Insulated Wire and Cable
36311	Communications wire and cable
36312	Other insulated wire and cable
	Electrical Equipment
36510	Electric lamps (bulbs)
	Communication Equipment and Related Products
36612	Household radio receivers and radio-phonographs (complete sets) phonographs and record players (except radio-television, and radio-phonograph-television combinations)
36613	Television receivers (including radio and television and radio-phonograph-television combinations (complete sets)
36614	Commercial radio, television communications; radio and electronic navigation aids, etc.
36615	Electronic type components for communications
36616	Recorders, amplifiers, audio equipment, etc.
36617	Radio and television equipment and electronic detection apparatus, not elsewhere classified
36621	Cathode ray tubes (television picture type)
36623	Radio receiving-type tubes, except cathode ray
36624	Transmitting and industrial type tubes, except X-ray and cathode ray tubes (all types)
36631	Phonograph records
36640	Telephone and telegraph equipment
36691	Intercommunication equipment, except telephone and telegraph
	Other Electrical Machinery and Equipment
36911	Storage batteries, SLI type
36912	Storage batteries, other than SLI type
36931	X-ray equipment and X-ray tubes
36991	Lamp components
36993	Appliance wire and cord and flexible cord sets
36994	Electrical products, not elsewhere classified
	Transportation Equipment
	Motor Vehicles, Equipment, and Parts
37131	Bodies (truck and bus) for sale separately
37132	Vehicles (except passenger cars) produced on purchased chassis including value of chassis
37150	Truck trailers and chassis
37171	Passenger cars, knocked down or assembled and chassis for sale separately
37172	Truck-tractors, truck chassis, and trucks
37173	Motor coaches (except trolley buses)
37175	Parts and accessories for motor vehicles (except bodies and automobile or truck trailer chassis)
37176	Fire department vehicles
	Aircraft Parts
37221	Aircraft engines
	Instruments, Photographic and Optical Goods, Watches and Clocks
	Instruments
38111	Aircraft flight instruments and automatic pilots
38112	Surveying and drafting instruments
38113	Laboratory and scientific instruments--exclude surgical, medical, and dental
38211	Aircraft and nautical instruments, except flight instruments
38212	Integrating meters, nonelectrical type
38213	Industrial process instruments, including indicating, recording, and controlling instruments
38214	Motor vehicle instruments
38215	Automatic temperature controls
38216	Other mechanical measuring instruments
	Optical Goods
38310	Optical instruments and precision lenses
38410	Surgical and orthopedic appliances and supplies
	Ophthalmic Goods
385101	Ophthalmic frames, mountings and parts
385103	Ophthalmic focus lenses
385104	Other ophthalmic goods (industrial goggles, sun and glare glasses, sun glass frames, etc.)
	Photographic Equipment
38611	Still picture equipment (except photocopying, microfilming, blueprinting, etc.)
38612	Photocopying, microfilming, blueprinting, Vandyke and white-printing equipment
38613	8 mm. and 16 mm. motion picture equipment
38615	Photographic sensitized film and plate (silver halide type)
38616	Sensitized photographic paper and cloth (silver halide type)
38617	Sensitized paper and cloth other than silver halide type
38618	Prepared photographic chemicals
	Watches and Clocks
38711	Clocks
	Miscellaneous Manufactured Products
	Pens, Pencils, and Other Office and Artists' Supplies
39510	Pens, mechanical pencils, and pen points
39540	Artists' materials
39550	Carbon paper and inked ribbons
	Miscellaneous Manufactures
39610	Costume jewelry and costume novelties, except precious metal
39630	Buttons and parts
39640	Needles, pins, fasteners, hooks and eyes, and similar notions
39711	Molded plastics products
39712	Laminated plastics sheets, rods, tubes
39714	Fabricated plastics products, not elsewhere classified
39813	Brushes, other than paint
39820	Cork products
39830	Matches
39881	Wood caskets and coffins
39882	Metal caskets and coffins
39883	Other caskets, boxes, vaults, and morticians' supplies
39931	Luminous tubing and bulb signs
39933	Advertising novelties
39991	Hand fire extinguishers and parts
	Other Products
40040	Tea
40051	Shell eggs
40700	Coal, type not specified
40701	Bituminous coal
40702	Anthracite coal
40906	Rental receipts from customers
40915	Receipts from services rendered customers

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LEGAL FORM OF ORGANIZATION

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Missouri	7-27	Wyoming	7-38
Montana	7-28		

Table 7A. WHOLESALE TRADE: 1954—LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS

Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel

Type of operation, kind of business, and legal form of organization	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (including payroll) as percent of sales[1]	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest November 15 (Number)	Active proprietors of unincorporated businesses, November[2] (Number)
Wholesale trade, total	252,318	xxx	13,078,672	xxx	11,021,450	2,590,236	151,213
Individual proprietorships	70,363	xxx	850,143	xxx	883,923	287,064	62,453
Partnerships	38,923	xxx	1,157,493	xxx	914,408	282,924	72,513
Corporations	127,748	xxx	10,010,386	xxx	8,477,463	1,829,689	15,899
Cooperative associations	5,925	xxx	477,416	xxx	250,414	78,102	...
Other forms of organization (including not reported)	9,359	xxx	583,234	xxx	495,242	112,457	348
Merchant wholesalers, total	165,153	101,100,941	9,524,871	13.2	7,018,090	1,686,501	105,270
Individual proprietorships	53,370	10,840,590	740,319	14.2	686,943	223,190	47,897
Partnerships	30,291	13,901,651	1,051,150	11.8	752,018	220,987	57,149
Corporations	74,196	68,944,251	6,993,004	13.6	5,171,074	1,143,649	...
Cooperative associations	988	2,537,414	297,257	6.0	82,220	20,901	...
Other forms of organization (including not reported)	6,308	4,877,035	443,141	12.3	325,835	77,774	224
Manufacturers' sales branches, sale offices, total	22,590	69,533,784	2,152,720	7.7	2,605,047	515,876	110
Individual proprietorships	47	27,033	2,035	17.4	2,732	714	24
Partnerships	66	71,960	2,829	17.9	7,035	1,756	86
Corporations	20,899	65,930,927	2,032,910	7.7	2,467,295	489,594	...
Cooperative associations	58	250,876	3,776	5.5	5,586	1,194	...
Other forms of organization (including not reported)	1,520	3,252,988	111,170	7.4	122,399	22,618	...
Petroleum, bulk plants, terminals and LP gas facilities, total	29,189	16,038,372	912,501	10.0	539,643	132,554	22,206
Individual proprietorships	3,718	968,479	53,778	12.4	41,216	13,584	3,453
Partnerships	1,659	611,727	28,731	12.0	25,491	8,058	2,821
Corporations	21,884	13,867,273	792,523	9.7	437,250	101,026	15,899
Cooperative associations	1,641	436,442	32,672	13.1	28,220	7,912	...
Other forms of organization (including not reported)	287	154,451	4,797	11.0	7,466	1,974	33
Merchandise agents, brokers, total	22,131	39,250,509	103,232	3.1	530,707	131,308	17,287
Individual proprietorships	9,911	9,582,618	16,550	3.5	114,114	32,627	8,241
Partnerships	4,764	10,489,612	19,505	2.6	86,126	32,905	8,976
Corporations	6,565	16,217,576	60,579	3.4	295,810	57,638	...
Cooperative associations	294	1,758,334	4,556	2.0	17,400	4,673	...
Other forms of organization (including not reported)	597	1,202,369	2,042	2.9	17,257	3,465	70
Assemblers of farm products, total	13,255	9,050,816	385,348	8.1	327,963	123,997	6,340
Individual proprietorships	3,317	1,238,619	37,461	8.9	38,918	16,949	2,838
Partnerships	2,143	1,518,574	55,278	7.1	43,738	19,218	3,481
Corporations	4,204	2,687,133	131,370	8.3	106,034	37,782	...
Cooperative associations	2,944	3,125,495	139,155	7.8	116,988	43,422	...
Other forms of organization (including not reported)	647	480,995	22,084	9.2	22,285	6,626	21
MERCHANT WHOLESALERS							
Grocery, Confectionery, Meat Wholesalers							
General-line grocery wholesalers:							
Voluntary group grocery wholesalers, total	574	2,463,756	181,332	7.4	109,849	25,793	178
Individual proprietorships	14	16,773	2,016	7.6	788	244	14
Partnerships	67	180,799	12,962	6.4	6,715	1,967	164
Corporations	450	2,064,780	151,987	7.5	94,752	21,718	...
Cooperative associations	17	36,923	2,640	4.9	1,034	273	...
Other forms of organization (including not reported)	26	164,481	11,727	8.1	6,560	1,591	...
Retailer cooperative food wholesalers	193	1,298,175	87,248	4.4	35,432	8,440	13
Cash-carry food depots, total	291	139,950	8,052	4.2	3,380	897	7
Individual proprietorships	3	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships	10	(D)	(D)	(D)	(D)	(D)	(D)
Corporations	266	125,831	7,270	4.2	2,961	783	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reported)	12	3,721	222	5.0	100	26	...
Other general-line grocery wholesalers, total	2,262	3,451,679	283,705	8.9	176,412	47,677	1,340
Individual proprietorships	336	244,438	15,107	7.4	9,715	3,099	283
Partnerships	466	537,013	38,866	6.9	20,255	6,453	1,046
Corporations	1,332	2,448,725	216,290	9.5	137,247	35,580	...
Cooperative associations	32	69,460	3,386	6.0	2,054	708	...
Other forms of organization (including not reported)	96	152,043	10,056	9.1	7,141	1,837	11
Confectionery wholesalers, total	1,909	527,446	35,722	12.9	34,244	10,563	1,671
Individual proprietorships	1,061	166,513	12,741	12.4	10,216	3,762	980
Partnerships	382	115,143	8,362	11.7	6,235	2,082	690
Corporations	413	227,634	13,625	13.6	16,324	4,319	...
Cooperative associations	5	2,314	90	5.3	69	31	...
Other forms of organization (including not reported)	48	15,842	904	16.3	1,400	369	1
Fish, sea food distributors, total	1,808	653,698	33,765	16.4	49,172	17,842	1,534
Individual proprietorships	750	126,744	4,274	20.0	9,987	5,102	644
Partnerships	463	137,522	6,761	16.8	8,994	3,983	888
Corporations	526	354,830	21,275	15.4	28,279	8,108	...
Cooperative associations	15	10,590	272	5.9	307	136	...
Other forms of organization (including not reported)	54	24,012	1,183	14.0	1,605	513	2
Meat, meat products wholesalers, total	4,357	2,866,193	68,959	10.3	148,803	35,954	4,215
Individual proprietorships	2,112	669,742	9,573	10.7	31,287	9,391	1,933
Partnerships	1,067	691,946	11,343	9.6	30,979	8,374	2,272
Corporations	1,066	1,390,488	39,017	10.5	80,826	16,840	...
Cooperative associations	6	3,453	38	6.0	114	40	...
Other forms of organization (including not reported)	106	110,564	8,983	10.0	5,597	1,309	10
Specialty-line grocery wholesalers:							
Bakery, restaurant, hotel supply houses, total	438	215,414	16,338	15.4	17,220	3,973	362
Individual proprietorships	173	33,551	1,650	15.8	2,224	704	165
Partnerships	88	43,473	3,472	12.6	2,571	711	196
Corporations	157	114,438	9,245	17.3	10,968	2,245	...
Cooperative associations	6	7,549	606	6.6	283	65	...
Other forms of organization (including not reported)	14	16,403	1,365	13.3	1,174	248	1
Bread, bakery goods distributors, total	800	160,478	5,490	20.6	16,543	4,892	638
Individual proprietorships	507	66,382	2,025	18.3	5,603	1,869	456
Partnerships	102	20,371	455	17.0	1,827	562	179
Corporations	155	66,070	2,843	23.5	8,239	2,188	...
Cooperative associations	3	1,330	63	25.5	192	43	...
Other forms of organization (including not reported)	33	6,325	104	24.4	682	230	3

(D) Withheld to avoid disclosure. xxx Not applicable. ... Represents zero. [1]Entries for merchandise agents and brokers represents brokerage or commissions as percent of sales. [2]Entries for corporations represent operators of commission petroleum bulk plants.

Table 7A. WHOLESALE TRADE: 1954—LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel

Type of operation, kind of business, and legal form of organization	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (including payroll) as percent of sales[1]	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest November 15 (Number)	Active proprietors of unincorporated businesses, November[2] (Number)
MERCHANT WHOLESALERS—Continued							
Grocery, Confectionery, Meat Wholesalers—Continued							
Specialty-line grocery wholesalers—Continued							
Canned food wholesalers, total	928	621,222	51,660	10.5	32,478	8,572	735
Individual proprietorships	244	73,224	5,384	11.0	3,728	1,339	240
Partnerships	225	117,139	11,891	9.2	5,031	1,753	495
Corporations	424	406,863	32,304	10.7	22,156	5,101	...
Cooperative associations	13	7,215	212	8.2	307	111	...
Other forms of organization (including not reported)	22	16,781	1,869	12.0	1,256	268	...
Coffee, tea, spice wholesalers, total	488	1,606,380	58,405	3.0	22,892	4,775	252
Individual proprietorships	155	56,850	3,095	6.8	1,454	560	136
Partnerships	60	130,213	3,909	1.9	1,206	303	115
Corporations	260	1,375,864	50,644	3.0	19,445	3,769	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reported)	13	43,453	757	3.2	787	143	1
Dairy products distributors, total	2,281	1,340,279	33,167	11.6	77,367	19,835	1,325
Individual proprietorships	963	217,455	4,578	11.9	11,059	3,486	724
Partnerships	365	208,129	5,191	11.2	10,533	2,852	598
Corporations	797	767,400	18,606	11.5	46,885	11,026	...
Cooperative associations	30	77,631	1,136	5.5	1,653	399	...
Other forms of organization (including not reported)	126	69,664	3,656	19.4	7,237	2,072	3
Flour distributors, total	170	108,303	3,562	7.4	3,909	999	84
Individual proprietorships	61	27,756	725	6.2	743	233	45
Partnerships	23	13,054	366	5.7	355	118	39
Corporations	81	64,683	2,312	7.8	2,671	621	...
Cooperative associations	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported)	3	(D)	(D)	(D)	(D)	(D)	(D)
Frosted, frozen food distributors, total	610	455,882	25,209	13.9	32,453	8,222	297
Individual proprietorships	166	51,599	2,337	12.8	2,921	1,021	152
Partnerships	81	49,681	3,271	13.1	3,119	852	145
Corporations	317	294,556	14,969	15.0	23,215	5,496	...
Cooperative associations	3	2,873	199	10.7	87	31	...
Other forms of organization (including not reported)	43	57,173	4,433	9.6	3,111	822	...
Soft drink distributors, total	1,142	165,965	6,206	23.5	22,210	5,988	941
Individual proprietorships	660	44,432	1,230	23.0	4,865	1,641	575
Partnerships	185	27,621	876	19.6	2,418	707	360
Corporations	249	70,452	3,624	25.6	10,565	2,708	...
Cooperative associations	4	187	2	23.0	27	9	...
Other forms of organization (including not reported)	44	23,273	474	23.1	4,335	923	6
Other grocery specialty wholesalers, total	2,364	1,246,070	82,596	9.8	56,241	18,294	1,780
Individual proprietorships	960	181,636	10,772	12.4	9,615	4,334	862
Partnerships	448	215,243	12,930	8.5	7,838	3,224	915
Corporations	836	781,629	51,551	9.2	34,166	9,032	...
Cooperative associations	20	24,685	4,543	15.6	2,107	944	...
Other forms of organization (including not reported)	100	42,877	2,800	11.6	2,515	760	3
Farm Products (Edible) Distributors							
Poultry, poultry products distributors, total	2,660	1,475,195	29,482	8.7	57,514	20,886	2,524
Individual proprietorships	1,474	378,741	5,461	10.3	15,183	6,784	1,367
Partnerships	588	333,630	5,144	8.6	11,698	4,612	1,157
Corporations	494	679,649	16,264	7.9	26,471	8,184	...
Cooperative associations	28	29,265	314	7.3	1,654	387	...
Other forms of organization (including not reported)	76	53,910	2,299	9.5	2,508	919	...
Fresh fruit, vegetable wholesalers, total	6,520	3,261,739	70,627	13.2	207,520	59,238	6,614
Individual proprietorships	2,999	694,215	11,956	14.3	39,046	13,183	2,667
Partnerships	1,822	997,357	17,762	11.7	50,799	15,933	3,938
Corporations	1,494	1,374,514	30,209	14.4	107,184	27,043	...
Cooperative associations	63	51,733	5,672	14.7	4,742	1,430	...
Other forms of organization (including not reported)	142	143,920	5,028	7.5	5,749	1,649	9
Beer, Wine, Distilled Spirits Wholesalers							
Beer, ale distributors, total	5,791	2,311,181	104,592	16.3	176,619	42,039	4,595
Individual proprietorships	2,815	689,839	28,326	15.7	43,365	11,975	2,507
Partnerships	1,279	485,555	23,025	14.6	30,515	8,041	2,083
Corporations	1,561	1,077,348	50,891	17.4	98,125	20,878	...
Cooperative associations	6	1,123	47	20.0	102	29	...
Other forms of organization (including not reported)	130	57,316	2,303	15.8	4,512	1,116	5
Wine, distilled spirits wholesalers, total	1,518	3,375,753	406,114	9.1	165,763	31,199	507
Individual proprietorships	184	98,517	11,364	9.5	4,486	1,214	173
Partnerships	178	233,711	33,589	8.9	10,406	2,450	334
Corporations	924	2,653,672	328,787	9.5	138,411	24,912	...
Cooperative associations	8	18,171	2,284	22.9	1,002	264	...
Other forms of organization (including not reported)	224	371,682	30,090	5.4	11,458	2,359	...
Tobacco Distributors							
Tobacco distributors, total	2,858	3,208,929	145,504	5.9	103,779	28,382	2,466
Individual proprietorships	991	615,745	26,887	5.3	14,630	4,830	998
Partnerships	748	813,820	34,002	4.8	18,402	5,869	1,458
Corporations	1,036	1,677,118	79,682	6.5	66,326	16,592	...
Cooperative associations	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported)	82	(D)	(D)	(D)	(D)	(D)	(D)
Drugs, Chemicals, Allied Products Wholesalers							
General-line drug wholesalers, total	392	1,273,114	175,713	13.6	104,646	26,293	35
Individual proprietorships	14	18,745	1,416	10.6	1,187	337	8
Partnerships	14	19,504	2,233	12.0	1,336	382	27
Corporations	324	1,063,168	149,972	13.9	88,376	22,136	...
Cooperative associations	11	53,353	6,922	10.7	3,838	1,011	...
Other forms of organization (including not reported)	29	118,344	15,170	13.3	9,909	2,427	...

(D) Withheld to avoid disclosure. xxx Not applicable. ... Represents zero. [1]Entries for merchandise agents and brokers represent brokerage or commissions as percent of sales. [2]Entries for corporations represent operators of commission petroleum bulk plants.

Table 7A. WHOLESALE TRADE: 1954–LEGAL FORM OF ORGANIZATION–UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS–Continued

Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel

Type of operation, kind of business, and legal form of organization	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (including payroll) as percent of sales[1]	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest November 15 (Number)	Active proprietors of unincorporated businesses, November[2] (Number)
MERCHANT WHOLESALERS—Continued							
Drugs, Chemicals, Allied Products Wholesalers—Continued							
Specialty-line drug, toiletries wholesalers, total	2,409	900,618	80,397	16.9	74,881	19,858	1,391
Individual proprietorships	725	227,600	17,883	10.2	10,640	3,279	666
Partnerships	395	140,719	13,588	14.1	9,105	2,667	724
Corporations	1,195	485,528	46,721	20.9	51,151	13,053	...
Cooperative associations	12	22,267	421	2.7	351	71	...
Other forms of organization (including not reported)	82	24,504	1,784	28.5	3,634	788	1
Industrial chemicals, explosives distributors, total	1,878	923,242	62,697	15.9	69,802	14,355	630
Individual proprietorships	349	48,729	2,540	17.2	3,620	1,126	276
Partnerships	180	62,223	3,880	15.5	3,772	957	353
Corporations	1,238	722,044	49,657	16.1	55,509	11,068	...
Cooperative associations	3	731	18	19.2	103	22	...
Other forms of organization (including not reported)	108	89,515	6,602	13.4	6,798	1,182	1
Paint, varnish wholesalers:							
Paint wholesalers (with glass, wallpaper), total	503	120,447	14,268	24.6	16,311	4,141	238
Individual proprietorships	120	14,299	1,858	20.4	1,356	429	108
Partnerships	70	15,514	1,388	17.2	1,283	375	129
Corporations	288	83,212	10,409	26.7	12,738	3,040	...
Cooperative associations	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported)	23	(D)	(D)	(D)	(D)	(D)	(D)
Paint wholesalers (without glass, wallpaper), total	655	152,444	13,111	23.1	17,410	4,091	334
Individual proprietorships	192	22,748	2,338	18.9	1,966	577	168
Partnerships	90	18,106	1,995	18.4	1,387	384	165
Corporations	342	105,753	8,412	24.6	13,160	2,886	...
Cooperative associations	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported)	29	(D)	(D)	(D)	(D)	(D)	(D)
Dry Goods, Apparel Wholesalers							
Clothing, furnishings, footwear wholesalers:							
General-line clothing, furnishings wholesalers, total	797	296,157	34,544	14.8	22,676	5,700	639
Individual proprietorships	221	35,029	5,158	16.3	2,341	849	215
Partnerships	210	78,265	8,425	11.6	3,942	1,231	424
Corporations	341	173,724	20,308	16.2	15,792	3,493	...
Cooperative associations	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported)	24	(D)	(D)	(D)	(D)	(D)	(D)
Men's, boys' clothing, furnishings wholesalers, total	761	384,769	37,411	15.4	25,830	5,681	500
Individual proprietorships	210	31,813	4,090	16.1	1,898	593	194
Partnerships	165	74,253	6,525	15.2	3,635	960	305
Corporations	341	224,003	20,558	16.2	17,190	3,441	...
Cooperative associations	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported)	44	(D)	(D)	(D)	(D)	(D)	(D)
Women's, children's clothing, furnishings wholesalers, total	1,299	566,298	54,951	16.6	44,165	10,210	803
Individual proprietorships	315	55,744	4,407	16.2	3,756	1,130	303
Partnerships	250	90,375	8,171	16.3	5,758	1,743	500
Corporations	672	391,700	40,666	16.6	32,149	6,778	...
Cooperative associations	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported)	60	(D)	(D)	(D)	(D)	(D)	(D)
Furs (dressed), fur clothing wholesalers, total	324	94,317	12,226	12.4	5,524	1,145	215
Individual proprietorships	99	14,250	2,186	12.7	648	199	101
Partnerships	56	21,560	2,433	9.4	751	191	114
Corporations	162	55,142	7,445	13.9	4,050	731	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reported)	7	3,365	162	6.9	75	24	...
Millinery, millinery supplies distributors, total	353	81,953	9,540	20.8	8,522	2,125	266
Individual proprietorships	120	11,295	951	23.1	1,101	388	109
Partnerships	76	19,646	1,519	15.9	1,343	414	157
Corporations	143	48,395	6,737	22.2	5,822	1,258	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reported)	14	2,617	333	20.4	256	65	...
Shoe, footwear wholesalers, total	583	353,979	43,985	13.6	23,486	4,835	375
Individual proprietorships	126	30,111	3,596	13.7	1,547	443	120
Partnerships	123	55,009	7,896	11.4	2,721	731	255
Corporations	311	250,233	31,406	14.5	18,489	3,466	...
Cooperative associations	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported)	21	(D)	(D)	(D)	(D)	(D)	(D)
Work clothing wholesalers, total	135	49,138	6,356	13.8	3,307	916	115
Individual proprietorships	48	8,708	1,379	18.1	559	216	50
Partnerships	35	(D)	(D)	(D)	(D)	(D)	(D)
Corporations	50	26,101	2,824	12.8	1,714	393	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reported)	2	(D)	(D)	(D)	(D)	(D)	(D)
General-line dry goods wholesalers, total	132	393,580	54,512	14.4	33,168	7,761	62
Individual proprietorships	7	3,010	209	13.9	225	57	8
Partnerships	24	22,302	2,548	10.7	1,327	348	54
Corporations	94	352,057	48,750	15.0	30,911	7,137	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reported)	7	16,211	3,005	7.9	705	219	...
Specialty-line dry goods wholesalers:							
Hosiery wholesalers, total	471	260,192	23,483	13.4	16,400	3,656	318
Individual proprietorships	125	27,229	3,202	15.8	1,847	499	115
Partnerships	101	50,176	4,114	9.9	2,106	563	203
Corporations	231	178,726	15,743	14.0	12,206	2,526	...
Cooperative associations	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported)	13	(D)	(D)	(D)	(D)	(D)	(D)
Underwear wholesalers, total	164	71,420	6,140	14.8	5,515	1,187	98
Proprietorships	52	5,698	698	14.9	309	106	43
Partnerships	22	14,347	942	11.0	698	130	55
Corporations	82	44,658	3,495	16.2	3,968	866	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reported)	8	6,717	1,005	13.4	540	85	...

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Table 7A. WHOLESALE TRADE: 1954—LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel

Type of operation, kind of business, and legal form of organization	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (including payroll) as percent of sales[1]	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest November 15 (Number)	Active proprietors of unincorporated businesses, November[2] (Number)
MERCHANT WHOLESALERS—Continued							
Dry Goods Apparel Wholesalers—Continued							
Specialty-line dry goods wholesalers—Continued							
Notions wholesalers, total	770	198,449	21,622	18.7	18,887	4,972	576
Individual proprietorships	265	31,406	3,049	17.8	2,411	853	253
Partnerships	163	43,405	4,058	17.0	2,982	911	321
Corporations	320	117,086	13,856	19.4	12,725	3,011	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reported)	22	6,552	659	21.7	769	197	2
Piece goods wholesalers, total	1,663	975,319	124,583	12.7	57,505	10,804	890
Individual proprietorships	337	81,816	9,099	11.8	3,815	974	320
Partnerships	303	143,530	18,741	11.0	5,773	1,500	568
Corportions	949	704,943	91,369	12.9	45,121	7,816	...
Cooperative associations	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported)	72	(D)	(D)	(D)	(D)	(D)	(D)
Other specialty-line dry goods wholesalers, total	1,120	460,119	52,030	14.2	32,375	7,907	700
Individual proprietorships	311	49,554	6,201	13.8	3,029	889	292
Partnerships	217	92,145	9,221	11.9	4,929	1,451	407
Corporations	551	300,884	35,015	15.1	23,284	5,318	...
Cooperative associations	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported)	40	(D)	(D)	(D)	(D)	(D)	(D)
Piece goods convertors, total	817	1,503,962	236,407	9.7	69,686	11,074	281
Individual proprietorships	85	30,267	3,187	9.1	809	233	84
Partnerships	100	124,602	16,130	7.5	3,376	787	197
Corporations	595	1,251,535	213,218	10.2	62,222	9,607	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reported)	37	97,558	3,872	6.7	3,279	447	...
Furniture, Home Furnishings Wholesalers							
Furniture (household, office) wholesalers:							
Household furniture wholesalers, total	1,058	463,630	42,713	19.0	44,376	10,052	588
Individual proprietorships	253	39,544	2,894	17.7	3,113	931	216
Partnerships	190	55,323	5,171	15.8	3,837	1,125	370
Corporations	570	346,379	33,276	19.3	35,035	7,489	...
Cooperative associations	3	3,458	32	43.0	115	46	...
Other forms of organization (including not reported)	42	18,926	1,340	22.0	2,276	461	2
Office furniture distributors, total	918	234,195	25,907	25.3	32,347	7,443	610
Individual proprietorships	311	39,979	4,212	23.6	4,644	1,305	288
Partnerships	184	42,891	4,948	22.6	4,761	1,165	321
Corporations	386	141,479	15,743	26.5	21,466	4,612	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reported)	37	9,846	1,004	26.4	1,476	361	1
Home furnishings, floor coverings wholesalers:							
China, glassware, crockery wholesalers, total	538	172,206	21,987	23.7	19,778	4,478	376
Individual proprietorships	175	17,489	2,438	21.1	1,460	511	165
Partnerships	112	30,691	3,834	18.8	2,573	770	211
Corporations	234	119,987	15,107	25.5	15,308	3,073	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reported)	17	4,039	608	20.9	437	124	...
Curtain, drapery wholesalers, total	161	68,874	8,471	16.9	6,070	1,141	90
Individual proprietorships	39	4,824	593	18.9	503	160	35
Partnerships	26	7,223	624	10.9	330	116	55
Corporations	93	56,096	6,938	17.1	5,086	836	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reported)	3	731	316	45.3	151	29	...
Domestics wholesalers, total	237	126,769	17,501	12.9	8,244	1,640	161
Individual proprietorships	50	7,637	974	14.2	495	151	49
Partnerships	53	26,549	3,551	13.0	1,381	344	112
Corporations	122	88,780	12,149	12.9	6,181	1,102	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reported)	12	3,803	827	10.4	187	43	...
Floor coverings wholesalers, total	773	600,763	84,837	14.9	47,234	10,006	319
Individual proprietorships	147	35,616	4,003	16.0	2,630	657	120
Partnerships	117	68,698	9,331	11.2	3,603	907	199
Corporations	488	484,171	69,511	15.3	39,998	8,250	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reported)	21	12,278	1,992	16.4	1,003	192	...
Other home furnishings, specialties wholesalers, total	1,130	416,038	46,626	19.3	41,458	10,589	675
Individual proprietorships	321	38,880	4,632	18.1	2,991	951	289
Partnerships	193	57,892	6,430	15.1	4,031	1,284	386
Corporations	570	305,833	34,058	20.3	33,206	8,015	...
Cooperative associations	5	2,595	674	17.6	283	68	...
Other forms of organization (including not reported)	41	10,838	832	17.5	947	271	...
Paper, Allied Products Wholesalers							
Coarse paper and products wholesalers, total	2,435	1,297,650	121,209	16.5	123,277	27,413	1,368
Individual proprietorships	618	100,284	9,456	16.8	8,177	2,539	558
Partnerships	402	158,989	15,172	14.0	11,013	2,933	809
Corporations	1,322	954,102	91,185	17.3	98,882	20,849	...
Cooperative associations	5	3,856	38	3.8	96	28	...
Other forms of organization (including not reported)	88	80,419	5,358	11.4	5,109	1,064	1
Printing and fine paper distributors, total	865	1,248,002	89,880	11.4	85,194	16,324	288
Individual proprietorships	151	22,609	1,724	17.7	1,792	582	138
Partnerships	70	50,310	3,525	9.8	2,433	529	150
Corporations	582	1,004,588	75,299	12.0	73,021	13,588	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reported)	62	170,495	9,332	7.6	7,948	1,625	...
Stationery, office supplies wholesalers, total	1,564	369,772	36,524	26.1	52,051	13,144	961
Individual proprietorships	591	65,041	5,048	23.4	6,923	2,284	523
Partnerships	239	49,255	5,233	23.9	5,571	1,619	435
Corporations	667	239,759	24,608	27.4	37,176	8,623	...
Cooperative associations	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported)	65	(D)	(D)	(D)	(D)	(D)	(D)

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Table 7A. WHOLESALE TRADE: 1954—LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel

Type of operation, kind of business, and legal form of organization	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (including payroll) as percent of sales[1]	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest November 15 (Number)	Active proprietors of unincorporated businesses, November[2] (Number)
MERCHANT WHOLESALERS—Continued							
Paper, Allied Products Wholesalers—Continued							
Wallpaper wholesalers, total	193	45,625	7,576	29.9	6,882	1,560	65
Individual proprietorships	30	2,793	434	24.4	291	97	32
Partnerships	26	4,210	845	32.6	659	168	33
Corporations	127	36,265	6,060	30.7	5,712	1,241	...
Cooperative associations	...	327	...	6.7	11	4	...
Other forms or organization (including not reported)	10	2,030	237	20.2	209	50	...
Farm Products (Raw Materials) Merchants							
Cotton merchants, total	581	2,610,108	420,180	3.7	22,918	5,956	505
Individual proprietorships	168	334,990	37,975	1.9	1,603	610	145
Partnerships	191	613,318	69,615	2.9	4,110	1,281	358
Corporations	202	1,491,704	277,373	4.6	15,594	3,752	...
Cooperative associations	9	27,535	1,767	4.2	451	100	...
Other forms of organization (including not reported)	11	142,561	33,450	1.5	1,160	213	2
Grain merchants, total	975	3,989,704	165,725	3.1	55,325	12,666	347
Individual proprietorships	195	132,451	2,418	5.9	2,415	842	148
Partnerships	117	221,209	2,809	2.8	2,163	651	199
Corporations	424	3,089,752	137,523	2.8	39,739	8,555	...
Cooperative associations	177	404,805	16,625	4.5	8,400	1,903	...
Other forms of organization (including not reported)	62	141,487	6,350	3.9	2,608	715	...
Hide, skin, raw fur wholesalers, total	577	428,489	45,230	7.6	15,932	3,835	396
Individual proprietorships	175	48,328	3,619	10.4	1,917	703	153
Partnerships	124	111,715	8,930	5.6	2,417	753	243
Corporations	254	258,542	31,653	8.0	11,180	2,280	...
Cooperative associations	3	453	5	15.0	35	9	...
Other forms of organization (including not reported)	21	9,451	1,023	8.1	383	90	...
Livestock (except horses, mules) distributors, total	669	888,292	12,194	2.9	7,408	2,603	692
Individual proprietorships	350	295,305	3,202	3.4	2,399	999	296
Partnerships	223	423,156	2,659	2.2	2,550	937	396
Corporations	79	145,524	6,173	3.8	2,220	608	...
Cooperative associations	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported)	15	(D)	(D)	(D)	(D)	(D)	(D)
Leaf tobacco dealers, total	234	304,224	214,925	9.2	13,133	6,314	127
Individual proprietorships	82	8,578	454	9.3	379	289	60
Partnerships	43	24,763	1,595	8.9	1,014	517	67
Corporations	95	241,588	87,233	9.6	10,737	5,048	...
Cooperative associations	3	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported)	11	(D)	(D)	(D)	(D)	(D)	(D)
Raw wool, wool tops, mohair dealers, total	282	481,524	71,235	5.7	10,567	1,725	161
Individual proprietorships	68	46,823	3,152	5.1	777	206	68
Partnerships	45	69,806	7,118	4.1	864	220	93
Corporations	156	335,712	54,884	5.8	8,413	1,207	...
Cooperative associations	4	2,256	46	13.3	138	29	...
Other forms of organization (including not reported)	9	26,927	6,035	9.8	375	63	...
Other farm products (raw materials) distributors, total	535	529,600	46,565	6.7	15,318	5,574	416
Individual proprietorships	210	45,218	3,503	15.7	2,482	1,196	189
Partnerships	117	123,740	4,326	4.9	2,243	791	227
Corporations	195	350,513	37,290	6.2	10,209	3,429	...
Cooperative associations	3	2,587	71	16.3	135	100	...
Other forms of organization (including not reported)	10	7,542	1,375	5.8	249	58	...
Automotive Wholesalers							
Motor vehicle distributors:							
New, used automobile distributors, total	897	491,732	20,116	12.2	30,240	7,189	627
Individual proprietorships	368	106,634	4,370	11.7	5,544	1,602	319
Partnerships	159	79,911	2,565	10.0	3,480	976	308
Corporations	327	273,896	12,100	12.8	19,024	4,069	...
Cooperative associations	...	124	...	8.1	1	1	...
Other forms of organization (including not reported)	43	31,167	1,081	14.0	2,191	541	...
Truck and tractor (road type) dealers, total	666	265,603	22,498	20.7	31,355	7,199	356
Individual proprietorships	210	43,600	3,222	20.0	4,607	1,285	190
Partnerships	90	29,530	2,522	19.0	3,015	787	165
Corporations	337	180,496	16,033	21.2	22,413	4,823	...
Cooperative associations	...	21	...	9.5	1	1	...
Other forms of organization (including not reported)	29	11,956	721	19.2	1,319	303	1
Automotive equipment, tire-tube wholesalers:							
Automotive parts, accessories jobbers, total	12,563	2,834,453	510,972	24.7	415,629	108,394	8,084
Individual proprietorships	4,016	439,300	78,524	25.7	61,736	18,389	3,602
Partnerships	2,616	434,489	79,751	23.8	55,950	16,300	4,460
Corporations	5,476	1,816,562	334,286	25.1	282,361	69,434	...
Cooperative associations	26	18,638	1,779	6.4	680	190	...
Other forms of organization (including not reported)	429	125,464	16,632	19.9	14,902	4,081	22
Garage equipment, tools distributors, total	207	55,731	7,867	23.1	7,247	1,595	104
Individual proprietorships	75	9,800	1,499	22.4	1,112	310	63
Partnerships	26	4,211	592	23.1	403	104	41
Corporations	96	38,078	5,341	23.2	5,324	1,106	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reported)	10	3,642	435	23.0	408	75	...
Tire-tube wholesalers, total	1,207	329,994	36,186	22.3	39,341	10,096	888
Individual proprietorships	443	60,106	6,205	23.0	6,497	2,044	397
Partnerships	284	69,402	6,903	20.6	7,037	2,063	483
Corporations	436	179,204	21,911	23.9	24,369	5,625	...
Cooperative associations	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported)	42	(D)	(D)	(D)	(D)	(D)	(D)

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Type of operation, kind of business, and legal form of organization	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (including payroll) as percent of sales[1]	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest November 15 (Number)	Active proprietors of unincorporated businesses, November[2] (Number)
MERCHANT WHOLESALERS—Continued							
Electrical, Electronics, Appliance Distributors							
Electrical apparatus, supplies distributors:							
General-line electrical goods distributors, total	559	1,567,994	177,827	10.8	98,245	21,903	37
Individual proprietorships	14	9,030	1,050	10.8	561	163	14
Partnerships	14	17,823	1,739	14.7	1,333	289	23
Corporations	523	1,522,545	173,425	10.8	95,025	21,188	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reported)	8	18,596	1,613	11.7	1,326	263	...
Wiring supplies distributors, total	1,989	1,105,922	137,266	16.4	103,134	22,643	1,023
Individual proprietorships	426	102,199	13,876	16.2	7,557	2,134	414
Partnerships	311	145,151	16,865	13.8	10,085	2,563	609
Corporations	1,179	803,171	101,073	17.0	80,815	16,920	...
Cooperative associations	5	5,906	564	13.4	483	102	...
Other forms of organization (including not reported)	68	49,495	4,888	14.8	4,194	924	...
Electrical apparatus, equipment distributors, total	611	236,542	21,560	18.9	26,398	5,572	296
Individual proprietorships	170	25,226	1,913	17.6	2,115	611	153
Partnerships	83	23,614	2,195	22.9	2,872	800	143
Corporations	341	177,025	16,877	18.9	20,723	4,024	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reported)	17	10,677	575	13.1	688	137	...
Electrical appliance, radio, TV set wholesalers, total	2,065	2,814,584	304,214	13.1	198,955	41,830	713
Individual proprietorships	344	102,546	10,376	13.3	6,198	1,814	324
Partnerships	224	160,155	15,411	12.1	8,698	2,110	388
Corporations	1,386	2,418,625	266,417	13.1	174,684	35,861	...
Cooperative associations	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported)	110	(D)	(D)	(D)	(D)	(D)	(D)
Electronic parts, equipment distributors, total	1,899	612,676	84,904	20.4	67,868	16,290	992
Individual proprietorships	556	91,674	13,138	19.6	9,165	2,565	545
Partnerships	269	81,025	10,998	19.1	7,269	1,948	447
Corporations	1,009	424,869	59,451	20.9	49,836	11,357	...
Cooperative associations	4	1,000	94	11.4	57	32	...
Other forms of organization (including not reported)	61	14,108	1,223	19.9	1,541	388	...
Hardware, Plumbing-Heating Goods Wholesalers							
Hardware wholesalers:							
General-line hardware wholesalers, total	606	1,623,987	303,950	17.6	179,255	42,303	173
Individual proprietorships	43	22,679	2,725	13.7	1,519	393	38
Partnerships	60	78,286	12,400	14.6	6,315	1,531	135
Corporations	463	1,378,278	262,416	17.9	155,971	36,646	...
Cooperative associations	6	16,578	3,839	17.2	1,797	442	...
Other forms of organization (including not reported)	34	128,166	22,570	17.1	13,653	3,291	...
Specialty-line hardware wholesalers, total	1,531	443,936	72,996	20.8	47,891	11,942	937
Individual proprietorships	428	60,100	9,167	21.1	5,565	1,688	388
Partnerships	287	68,566	10,701	17.2	5,324	1,597	548
Corporations	756	292,867	49,459	21.8	34,925	8,125	...
Cooperative associations	8	6,030	917	12.2	436	107	...
Other forms of organization (including not reported)	52	16,373	2,752	21.3	1,641	425	1
Plumbing, heating equipment, supplies distributors:							
General-line plumbing-heating goods distributors, total	1,703	1,112,178	171,300	16.4	103,404	22,959	720
Individual proprietorships	306	67,513	8,422	15.7	4,960	1,397	277
Partnerships	241	111,695	15,225	14.0	7,747	1,955	438
Corporations	1,076	876,240	139,207	16.8	85,372	18,465	...
Cooperative associations	4	512	143	28.5	29	9	...
Other forms of organization (including not reported)	76	56,218	8,303	16.0	5,296	1,133	5
Heating equipment distributors, total	905	301,516	37,582	19.4	30,626	6,504	360
Individual proprietorships	194	31,382	3,413	19.3	2,809	726	175
Partnerships	109	32,862	3,509	15.0	2,164	613	182
Corporations	559	226,986	29,577	20.0	24,604	4,938	...
Cooperative associations	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported)	41	(D)	(D)	(D)	(D)	(D)	(D)
Plumbing fixtures, supplies distributors, total	1,438	916,094	140,663	15.1	76,147	17,300	662
Individual proprietorships	279	64,841	8,909	15.2	4,206	1,137	246
Partnerships	205	92,950	14,071	14.1	5,779	1,519	412
Corporations	895	707,600	110,369	15.4	62,195	13,693	...
Cooperative associations	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported)	58	(D)	(D)	(D)	(D)	(D)	(D)
Lumber, Construction Materials Distributors							
Lumber, millwork wholesalers:							
Lumber wholesalers (without yards), total	1,678	1,621,685	29,429	6.7	50,413	11,820	933
Individual proprietorships	534	191,184	3,535	8.4	6,346	2,792	425
Partnerships	304	288,114	3,168	5.9	6,106	1,782	497
Corporations	734	1,043,167	19,273	6.6	34,858	6,359	...
Cooperative associations	6	29,615	1,101	2.4	379	85	...
Other forms of organization (including not reported)	100	69,605	2,352	8.1	2,724	802	11
Lumber distributors (with yards), total	1,124	1,094,408	104,030	12.5	74,710	16,387	522
Individual proprietorships	221	82,412	5,312	11.8	4,517	1,478	198
Partnerships	170	131,074	8,748	11.1	6,344	1,795	320
Corporations	674	831,384	85,125	12.8	59,851	12,223	...
Cooperative associations	6	3,782	280	11.8	244	67	...
Other forms of organization (including not reported)	53	45,756	4,565	14.2	3,754	824	4
Millwork, plywood distributors, total	1,502	1,089,849	120,026	14.9	91,317	20,949	596
Individual proprietorships	333	73,001	4,108	12.4	4,302	1,385	263
Partnerships	189	101,735	6,996	11.3	5,663	1,592	332
Corporations	902	870,070	103,664	15.5	77,719	17,098	...
Cooperative associations	5	2,857	267	8.9	148	37	...
Other forms of organization (including not reported)	73	42,186	4,991	15.0	3,485	837	1

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Table 7A. WHOLESALE TRADE: 1954—LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel

Type of operation, kind of business, and legal form of organization	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (including payroll) as percent of sales[1]	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest November 15 (Number)	Active proprietors of unincorporated businesses, November[2] (Number)
MERCHANT WHOLESALERS—Continued							
Lumber, Construction Materials Distributions—Continued							
Construction materials distributors:							
Brick, tile distributors, total	492	242,766	15,947	17.7	21,042	4,529	222
Individual proprietorships	97	23,832	1,151	17.1	1,491	449	87
Partnerships	79	30,593	1,547	14.5	1,614	420	133
Corporations	295	180,023	12,609	18.2	17,100	3,471	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reported)	21	8,318	640	21.2	837	189	2
Cement, lime, plaster wholesalers, total	183	75,985	4,075	21.2	8,101	1,866	86
Individual proprietorships	41	5,418	467	21.5	544	166	38
Partnerships	23	9,802	347	20.7	976	279	48
Corporations	113	57,598	3,018	21.5	6,246	1,354	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reported)	6	3,167	243	18.2	335	67	...
Glass (building) distributors, total	574	251,273	25,545	24.6	37,799	8,591	365
Individual proprietorships	160	19,324	2,390	31.7	3,525	948	170
Partnerships	98	24,144	1,877	22.5	2,810	795	195
Corporations	294	176,494	20,111	26.9	29,760	6,407	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reported)	22	31,311	1,167	9.1	1,704	441	...
Ready-mixed concrete distributors, total	1,996	998,370	32,497	31.6	153,547	35,536	867
Individual proprietorships	360	75,227	1,485	32.0	10,276	2,920	301
Partnerships	355	98,006	2,525	32.3	14,001	3,975	564
Corporations	1,188	735,861	20,713	32.2	117,425	25,862	...
Cooperative associations	4	41,784	6,028	18.4	4,355	1,064	...
Other forms of organization (including not reported)	89	47,492	1,746	31.5	7,490	1,715	2
Roofing, siding, insulation materials distributors, total	697	447,723	38,442	12.6	30,289	6,588	243
Individual proprietorships	80	25,370	1,956	14.3	1,644	428	88
Partnerships	81	35,844	3,229	11.3	1,809	476	153
Corporations	502	361,387	30,828	12.8	25,459	5,393	...
Cooperative associations	9	9,338	823	5.5	267	61	...
Other forms of organization (including not reported)	25	15,784	1,606	13.3	1,110	230	2
Sand, gravel, crushed stone distributors, total	597	105,039	2,548	31.0	16,943	4,809	457
Individual proprietorships	295	17,203	263	35.2	2,914	996	248
Partnerships	125	18,035	170	30.4	2,769	816	209
Corporations	167	65,119	1,904	30.7	10,617	2,595	...
Cooperative associations	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported)	8	(D)	(D)	(D)	(D)	(D)	(D)
Other construction materials distributors, total	1,471	659,109	50,683	19.7	69,422	16,665	693
Individual proprietorships	377	71,298	4,095	19.3	6,379	1,822	332
Partnerships	197	77,925	5,338	17.1	6,882	1,931	360
Corporations	816	458,428	38,603	20.4	51,440	11,610	...
Cooperative associations	5	5,624	209	10.9	440	159	...
Other forms of organization (including not reported)	76	45,834	2,438	19.1	4,281	1,143	1
Machinery, Equipment, Supplies Distrubutors							
Air conditioning, commercial refrigeration equipment distributors, total	1,860	484,070	58,964	23.7	63,298	13,155	1,104
Individual proprietorships	651	79,184	7,689	25.1	9,433	2,401	613
Partnerships	252	65,679	6,507	18.3	5,980	1,382	491
Corporations	911	325,880	43,310	24.4	45,890	9,025	...
Cooperative associations	3	896	145	45.1	238	37	...
Other forms of organization (including not reported)	43	12,431	1,313	24.7	1,757	310	...
Commercial machines, equipment distrubtors:							
Office machines, equipment distributors, total	1,421	186,631	19,935	31.5	32,625	8,683	1,085
Individual proprietorships	724	49,991	4,625	32.7	8,608	2,584	681
Partnerships	244	24,708	2,995	31.3	3,904	1,212	401
Corporations	397	100,733	11,558	31.5	18,491	4,428	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reported)	56	11,159	757	26.2	1,622	459	3
Restuarant, hotel supply houses (principally nonfood), total	571	159,253	24,062	23.7	20,412	4,832	393
Individual proprietorships	191	20,397	3,717	23.7	2,117	658	200
Partnerships	94	23,257	3,333	21.2	2,319	694	191
Corporations	271	106,199	15,365	24.3	14,580	3,155	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reported)	15	9,400	1,647	23.6	1,396	325	2
Store machines, fixtures distributors, total	1,087	276,953	28,930	22.2	31,738	7,068	745
Individual proprietorships	402	41,286	4,568	23.2	4,404	1,295	378
Partnerships	194	43,198	4,480	20.2	3,737	1,033	366
Corporations	451	178,587	18,923	22.7	22,222	4,470	...
Cooperative associations	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported)	39	(D)	(D)	(D)	(D)	(D)	(D)
equipment distributors, total	140	37,288	3,875	24.6	4,462	882	78
Individual proprietorships	42	3,378	374	27.1	396	138	45
Partnerships	18	1,949	349	22.2	195	56	33
Corporations	76	31,067	3,137	24.7	3,786	673	...
Cooperative associations	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported)	3	(D)	(D)	(D)	(D)	(D)	(D)
Construction machinery, equipment dealers, total	1,640	1,401,359	275,743	19.2	150,469	28,574	533
Individual proprietorships	224	42,618	6,369	20.9	3,558	945	219
Partnerships	181	122,257	21,146	18.3	11,305	2,438	313
Corporations	1,169	1,169,811	236,307	19.5	130,007	24,098	...
Cooperative associations	3	310	104	25.8	46	16	...
Other forms of organization (including not reported)	63	66,363	11,817	14.4	5.553	1,077	1

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Table 7A. WHOLESALE TRADE: 1954—LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel

Type of operation, kind of business, and legal form of organization	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (including payroll) as percent of sales[1]	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest November 15 (Number)	Active proprietors of unincorporated businesses, November[2] (Number)
MERCHANT WHOLESALERS—Continued							
Machinery, Equipment, Supplies Distributors—Continued							
Farm-garden machinery, equipment wholesalers:							
Garden machinery, equipment wholesalers, total	233	78,736	10,285	19.9	8,416	1,876	143
Individual proprietorships	77	11,243	1,312	19.9	1,026	264	83
Partnerships	34	7,884	1,190	24.1	850	222	59
Corporations	115	46,293	6,005	21.5	5,604	1,235	...
Cooperative associations	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported)	5	(D)	(D)	(D)	(D)	(D)	(D)
Farm dairy machinery, equipment (including tractors) wholesalers, total	879	455,643	65,905	16.3	37,610	8,304	484
Individual proprietorships	245	39,145	4,408	19.2	3,259	893	206
Partnerships	163	55,030	6,983	14.0	3,618	973	278
Corporations	422	335,653	48,362	15.9	27,920	5,821	...
Cooperative associations	15	8,587	4,717	15.3	626	137	...
Other forms of organization (including not reported)	34	17,228	1,435	23.9	2,187	480	...
Industrial machinery, equipment distributors:							
Food processing machinery, equipment distrubutors, total	367	163,405	11,582	16.0	12,778	2,547	215
Individual proprietorships	101	14,808	1,164	19.1	979	275	98
Partnerships	59	14,869	1,140	17.1	995	248	117
Corporations	193	119,701	8,251	16.2	10,204	1,920	...
Cooperative associations	5	7,324	816	8.3	126	32	...
Other forms of organization (including not reported)	9	6,703	211	11.3	474	72	...
General purpose industrial machinery, equipment distributors, total	1,379	498,625	52,044	20.8	56,621	11,791	691
Individual proprietorships	359	56,974	5,496	20.4	5,789	1,477	324
Partnerships	193	64,596	5,949	18.2	5,787	1,318	366
Corporations	761	347,670	37,349	21.5	41,894	8,336	...
Cooperative associations	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported)	64	(D)	(D)	(D)	(D)	(D)	(D)
Metal working machinery, equipment dealers, total	914	484,490	38,136	15.0	39,150	6,755	514
Individual proprietorships	206	34,761	3,818	16.3	2,523	612	196
Partnerships	169	66,975	6,817	16.0	4,331	905	317
Corporations	503	363,967	25,704	14.7	30,713	4,916	...
Cooperative associations	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms or organization (including not reported)	34	(D)	(D)	(D)	(D)	(D)	(D)
Oil well supply houses, total	1,208	914,479	118,370	9.6	39,059	8,704	298
Individual proprietorships	157	32,930	2,657	20.4	2,805	769	133
Partnerships	120	53,201	4,274	10.4	2,338	673	165
Corporations	838	803,236	109,190	9.1	32,506	6,912	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reported)	93	25,112	2,249	10.3	1,410	350	...
Printing machinery, equipment distributors, total	210	64,820	7,413	27.2	8,921	1,661	97
Individual proprietorships	53	5,521	730	25.6	650	182	42
Partnerships	32	9,175	811	27.0	1,160	261	55
Corporations	119	48,089	5,735	27.6	6,892	1,182	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reported)	6	2,035	137	23.0	219	36	...
Used machinery dealers, total	245	31,272	6,354	31.3	4,309	1,032	215
Individual proprietorships	106	7,869	1,530	28.7	845	322	102
Partnerships	60	10,526	2,237	26.2	975	231	112
Corporations	75	12,500	2,523	37.1	2,423	455	...
Cooperative associations	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported)	3	(D)	(D)	(D)	(D)	(D)	(D)
Other industrial machinery, equipment distributors, total	1,423	461,895	48,959	20.6	48,999	10,747	769
Individual proprietorships	433	58,898	5,621	20.8	5,583	1,594	379
Partnerships	210	65,849	7,306	18.0	5,615	1,394	390
Corporations	688	287,018	31,647	21.4	32,410	6,565	...
Cooperative associations	4	643	78	14.5	41	12	...
Other forms of organization (including not reported)	88	49,487	4,307	18.6	5,350	1,182	...
Industrial materials, supplies distributors:							
Abrasives, abrasive materials distributors, total	141	77,400	7,411	19.2	8,377	1,521	64
Individual proprietorships	31	3,757	340	21.4	306	75	25
Partnerships	20	10,046	667	13.3	668	157	39
Corporations	84	60,462	5,950	20.2	7,052	1,236	...
Cooperative associations	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported)	5	(D)	(D)	(D)	(D)	(D)	(D)
Mechanical power transmission equipment distributors, total	335	113,349	20,086	23.7	15,053	3,149	96
Individual proprietorships	41	7,081	1,132	19.3	704	180	38
Partnerships	34	8,646	1,539	17.0	693	185	58
Corporations	242	93,115	16,931	24.7	13,150	2,677	...
Cooperative associations	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported)	17	(D)	(D)	(D)	(D)	(D)	(D)
Mechanical rubber goods distributors, total	280	100,031	10,450	23.8	13,467	2,576	130
Individual proprietorships	58	9,585	854	18.1	828	216	58
Partnerships	41	9,795	1,332	17.8	868	204	72
Corporations	163	72,268	7,242	24.9	10,393	1,927	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reported)	18	8,383	1,022	27.5	1,378	229	...
Rope, cordage distributors, total	117	94,120	6,145	10.1	5,110	1,064	39
Individual proprietorships	21	5,447	277	12.6	227	53	17
Partnerships	15	9,909	938	10.9	503	137	22
Corporations	73	75,473	4,546	9.8	4,193	826	...
Cooperative associations	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported)	7	(D)	(D)	(D)	(D)	(D)	(D)
Valves, fittings (except plumbing) distributors, total	214	139,320	20,824	19.5	15,473	2,971	104
Individual proprietorships	37	6,213	823	21.5	610	139	36
Partnership	34	14,946	2,293	20.6	1,653	376	68
Corporations	136	112,775	16,708	19.2	12,596	2,321	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reported)	7	5,386	1,000	22.0	614	135	...

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MERCHANT WHOLESALERS—Continued							
Machinery, Equipment, Supplies Distributors—Continued							
Industrial materials, supplies, distributors—Continued							
Reconditioned drum, barrel distributors, total	372	65,360	2,925	36.6	14,119	4,084	346
Individual proprietorships	187	16,320	568	32.2	2,992	977	154
Partnerships	87	14,317	655	37.7	2,878	928	191
Corporations	90	32,505	1,559	39.7	8,061	2,131	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reported)	8	2,218	143	16.7	188	48	1
Other industrial materials, supplies distributors, total	2,934	1,420,160	193,243	19.4	160,258	33,616	1,287
Individual proprietorships	678	97,131	10,124	21.0	9,594	2,423	584
Partnerships	382	123,393	15,759	15.9	8,982	2,337	702
Corporations	1,758	1,113,842	154,591	19.8	133,083	26,837	...
Cooperative associations	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported)	114	(D)	(D)	(D)	(D)	(D)	(D)
Professional equipment, supplies distribution:							
Dental supply houses, total	502	124,125	23,123	26.0	17,906	4,739	294
Individual proprietorships	150	13,818	2,408	23.7	1,562	510	155
Partnerships	73	14,752	2,450	21.8	1,731	471	139
Corporations	264	91,508	17,737	27.2	14,099	3,631	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reported)	15	4,047	528	22.4	514	127	...
Religious supply houses, total	134	31,582	3,995	31.5	4,616	1,365	89
Individual proprietorships	47	4,830	813	21.4	424	150	42
Partnerships	19	4,502	589	31.3	598	201	45
Corporations	63	21,360	2,391	34.5	3,516	990	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reported)	5	890	202	13.8	78	24	2
School supply houses, total	255	96,321	12,101	22.8	12,337	3,052	171
Individual proprietorships	75	9,285	1,010	18.4	790	238	67
Partnerships	46	13,256	1,858	18.8	1,179	317	103
Corporations	123	72,175	9,158	24.2	10,243	2,448	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reported)	11	1,605	75	16.1	125	49	1
Surgical, medical, hospital supply houses, total	800	321,489	44,558	22.3	40,880	8,997	365
Individual proprietorships	190	23,224	3,092	23.1	2,394	732	166
Partnerships	115	31,912	4,512	20.0	3,151	836	199
Corporations	463	251,157	34,187	22.8	33,622	7,096	...
Cooperative associations	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported)	30	(D)	(D)	(D)	(D)	(D)	(D)
Optical goods wholesalers, total	742	126,966	15,451	36.0	29,220	7,500	419
Individual proprietorships	194	19,113	2,383	32.0	3,600	1,121	175
Partnerships	131	22,520	2,418	32.4	4,243	1,235	244
Corporations	393	82,027	10,283	37.9	20,526	4,916	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reported)	24	3,306	367	37.2	851	228	...
Other professional supplies distributors, total	479	152,670	23,923	26.8	22,694	5,614	231
Individual proprietorships	136	13,357	1,154	24.2	1,435	407	130
Partnerships	55	11,291	1,617	24.4	1,317	366	99
Corporations	222	119,009	19,774	27.4	18,591	4,437	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reported)	66	9,013	1,378	24.4	1,351	404	2
Service establishment supply houses:							
Beauty, barber supply houses, total	898	140,561	20,262	29.3	22,139	5,910	703
Individual proprietorships	354	31,776	4,966	26.5	4,047	1,303	331
Partnerships	194	30,669	4,732	25.1	3,603	1,069	368
Corporations	319	71,255	9,576	32.2	13,218	3,254	...
Cooperative associations	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported)	30	(D)	(D)	(D)	(D)	(D)	(D)
Janitors' supply houses, total	843	126,780	12,875	29.2	20,841	5,036	569
Individual proprietorships	331	26,223	2,920	27.4	3,460	1,171	291
Partnerships	151	20,782	2,212	23.4	2,500	755	278
Corporations	336	74,359	7,160	31.6	13,945	2,895	...
Cooperative associations	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported)	24	(D)	(D)	(D)	(D)	(D)	(D)
Laundry, dry cleaning supply houses, total	441	146,607	13,655	22.1	16,732	3,516	254
Individual proprietorships	114	14,567	1,469	20.7	1,338	389	112
Partnerships	75	20,440	1,497	18.0	1,558	429	142
Corporations	243	108,745	10,315	23.1	13,489	2,616	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reported)	9	2,855	374	23.6	347	82	...
Shoe service wholesalers, total	485	101,579	16,051	18.1	9,548	2,439	354
Individual proprietorships	168	19,253	3,659	17.4	1,569	499	145
Partnerships	108	21,541	3,694	17.1	1,532	469	209
Corporations	199	59,339	8,351	18.6	6,296	1,425	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reported)	10	1,446	347	22.5	151	46	...
Undertakers' supply houses, total	137	14,443	1,495	25.3	1,798	522	83
Individual proprietorships	51	3,780	373	25.2	396	137	40
Partnerships	26	2,766	191	22.0	265	97	43
Corporations	52	6,840	877	27.5	1,038	261	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reported)	8	1,057	54	20.2	99	27	...
Upholsterers' supply houses, total	262	92,670	15,367	21.7	9,960	2,219	175
Individual proprietorships	73	11,378	1,899	16.7	786	249	73
Partnerships	51	12,668	2,192	17.4	983	277	102
Corporations	131	64,391	10,026	22.4	7,435	1,514	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reported)	7	4,233	1,250	36.7	756	179	...

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Table 7A. WHOLESALE TRADE: 1954—LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel

Type of operation, kind of business, and legal form of organization	Establishments (Number)	Sales ($1,000)	Inventories, end of year at cost ($1,000)	Operating expenses (including payroll) as percent of sales[1]	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest November 15 (Number)	Active proprietors of unincorporated businesses, November[2] (Number)
MERCHANT WHOLESALERS—Continued							
Machinery, Equipment, Supplies Distributors—Continued							
Service establishment supply houses—Continued							
Welders' supply houses, total	1,000	198,100	22,636	26.4	26,793	6,298	657
Individual proprietorships	345	39,575	4,273	27.0	4,829	1,397	324
Partnerships	197	34,483	3,531	22.5	3,611	970	333
Corporations	434	120,489	14,477	27.3	17,870	3,814	...
Cooperative associations	...	159	27	35.8	37	8	...
Other forms of organization (including not reported)	24	3,394	328	25.3	446	109	...
Other service establishment supply houses, total	1,198	281,252	26,002	19.0	26,731	6,509	805
Individual proprietorships	454	45,534	3,873	22.0	4,605	1,432	426
Partnerships	181	41,685	3,621	15.5	2,906	859	377
Corporations	502	180,692	17,338	18.5	17,601	3,795	...
Cooperative associations	4	731	74	11.1	40	12	...
Other forms of organization (including not reported)	57	12,610	1,096	26.8	1,579	411	2
Transportation equipment distributors:							
Aircraft, aeronautical equipment, parts distributors, total	450	169,782	22,393	26.6	22,901	4,882	211
Individual proprietorships	110	19,881	4,870	28.4	2,699	756	102
Partnerships	63	17,195	3,587	26.0	1,931	460	109
Corporations	260	116,591	12,810	22.5	13,685	2,786	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reported)	17	16,115	1,126	54.3	4,586	880	...
Marine machinery, equipment distributors, total	400	126,573	19,071	21.2	15,017	3,224	208
Individual proprietorships	93	12,740	1,967	19.5	1,138	343	81
Partnerships	72	18,760	2,791	18.4	1,816	484	127
Corporations	224	92,864	13,921	21.9	11,779	2,350	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reported)	11	2,209	392	26.6	284	47	...
Railroad equipment distributors, total	84	60,046	4,494	20.7	6,297	1,036	26
Individual proprietorships	14	1,871	100	21.8	165	36	15
Partnerships	7	1,225	112	24.7	115	23	11
Corporations	59	54,588	4,276	21.0	5,854	968	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reported)	4	2,362	6	11.8	163	9	...
Other transportation equipment distributors, total	70	19,647	1,877	27.6	2,745	534	32
Individual proprietorships	20	1,978	172	23.5	253	64	18
Partnerships	8	2,104	138	33.7	284	65	14
Corporations	39	15,053	1,529	27.0	2,115	370	...
Cooperative associations	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported)	2	(D)	(D)	(D)	(D)	(D)	(D)
Metals, Metalwork (Except Scrap) Distributors							
Iron, steel and products distributors, total	2,693	2,174,276	391,727	18.5	221,482	44,102	1,087
Individual proprietorships	463	100,665	9,922	18.1	7,796	2,173	411
Partnerships	342	174,130	24,992	16.7	13,459	3,182	672
Corporations	1,768	1,771,582	337,894	19.1	191,552	36,811	...
Cooperative associations	5	7,640	298	2.9	122	26	...
Other forms of organization (including not reported)	115	120,259	18,621	13.5	8,553	1,910	4
Nonferrous metals distributors, total	542	1,188,309	83,185	7.2	42,860	8,236	216
Individual proprietorships	90	42,980	1,695	6.4	1,085	291	82
Partnerships	65	38,526	3,846	12.4	2,115	538	133
Corporations	375	1,098,102	77,206	7.0	39,116	7,272	...
Cooperative associations	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported)	11	(D)	(D)	(D)	(D)	(D)	(D)
Scrap, Waste Materials Dealers							
Iron, steel scrap dealers:							
Iron, steel scrap dealers (with processing, preparation equipment), total	2,202	801,352	84,355	21.4	89,836	25,757	2,000
Individual proprietorships	815	75,457	8,401	26.6	9,646	3,874	708
Partnerships	632	154,645	17,104	22.0	16,561	5,862	1,287
Corporations	699	518,275	56,518	21.3	59,975	15,116	...
Cooperative associations	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported)	55	(D)	(D)	(D)	(D)	(D)	(D)
Iron, steel scrap dealers (without processing, preparation equipment), total	1,517	411,788	17,469	9.6	20,341	5,871	1,367
Individual proprietorships	929	66,214	3,016	15.7	5,111	2,267	799
Partnerships	316	44,551	2,861	17.6	3,440	1,326	561
Corporations	224	296,001	11,367	7.0	11,302	2,120	...
Cooperative associations	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported)	47	(D)	(D)	(D)	(D)	(D)	(D)
Waste materials dealers:							
Nonferrous metallic scrap dealers, total	1,518	500,822	35,266	13.9	34,749	10,699	1,588
Individual proprietorships	704	91,970	6,505	16.3	6,498	2,678	609
Partnerships	469	148,975	10,083	12.6	8,434	2,916	977
Corporations	327	251,773	18,215	13.9	19,235	4,932	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reported)	18	8,104	463	11.0	582	173	2
Waste paper dealers, total	1,124	218,239	7,243	27.4	33,394	10,656	1,103
Individual proprietorships	461	32,404	897	26.9	4,606	1,912	440
Partnerships	294	38,448	1,349	26.1	5,012	1,838	663
Corporations	332	142,353	4,838	27.6	22,770	6,565	...
Cooperative associations	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported)	35	(D)	(D)	(D)	(D)	(D)	(D)
Wiping cloth dealers, total	229	48,395	4,065	34.7	9,416	3,534	210
Individual proprietorships	63	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships	74	14,816	1,095	27.7	2,149	944	153
Corporations	90	26,957	2,620	40.6	6,409	2,183	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reported)	2	(D)	(D)	(D)	(D)	(D)	(D)

(D) Withheld to avoid disclosure. xxx Not applicable. ... Represents zero. [1]Entries for merchandise agents and brokers represent brokerage or commissions as percent of sales. [2]Entries for corporations represent operators of commission petroleum bulk plants.

Table 7A. WHOLESALE TRADE: 1954–LEGAL FORM OF ORGANIZATION–UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS–Continued

Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel

Type of operation, kind of business, and legal form of organization	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (including payroll) as percent of sales[1]	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest November 15 (Number)	Active proprietors of unincorporated businesses, November[2] (Number)
MERCHANT WHOLESALERS—Continued							
Other Merchant Wholesalers—Continued							
Jewelry wholesalers:							
General-line jewelry wholesalers, total	234	143,549	25,552	20.8	16,319	4,074	170
Individual proprietorships	42	11,561	1,490	15.5	854	250	46
Partnerships	61	31,018	6,053	15.0	2,094	568	124
Corporations	119	96,258	17,053	23.4	12,828	3,132	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reported)	12	4,712	956	20.3	543	124	...
Clocks, watches wholesalers, total	355	124,380	17,608	15.7	9,989	2,225	229
Individual proprietorships	91	13,777	2,136	14.6	914	258	82
Partnerships	77	23,595	3,263	14.5	1,427	379	147
Corporations	175	80,785	11,030	16.3	7,143	1,489	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reported)	12	6,223	1,179	14.5	505	99	...
Costume jewelry wholesalers, total	513	132,621	13,796	23.9	16,233	4,185	408
Individual proprietorships	179	25,513	2,912	20.7	2,263	741	182
Partnerships	118	28,698	2,675	23.1	3,107	895	226
Corporations	197	75,167	7,571	25.1	10,416	2,422	...
Cooperative associations	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported)	18	(D)	(D)	(D)	(D)	(D)	(D)
Precious stones distributors, total	498	202,608	42,262	10.3	9,950	1,670	395
Individual proprietorships	158	33,757	8,360	9.4	1,119	305	154
Partnerships	119	68,236	13,136	6.0	1,355	328	241
Corporations	203	96,115	19,101	13.4	7,142	976	...
Cooperative associations	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported)	17	(D)	(D)	(D)	(D)	(D)	(D)
Watch materials, jewelers' tools distributors, total	172	30,719	7,077	28.2	5,655	1,474	132
Individual proprietorships	65	4,731	1,045	22.7	580	200	64
Partnerships	34	6,094	1,208	24.5	772	253	68
Corporations	68	19,155	4,769	31.1	4,230	1,009	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reported)	5	739	55	18.1	73	12	...
Other jewelry wholesalers, total	969	191,582	39,873	18.5	18,078	4,555	699
Individual proprietorships	355	34,825	7,171	16.5	2,518	879	322
Partnerships	191	36,223	7,376	17.1	2,687	763	376
Corporations	389	114,008	24,378	19.6	12,340	2,755	...
Cooperative associations	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported)	33	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum products distributors, total	2,260	1,416,388	44,167	9.0	56,221	13,350	1,403
Individual proprietorships	1,007	215,343	5,089	11.2	8,663	2,830	881
Partnerships	307	128,297	3,401	10.7	4,863	1,447	520
Corporations	820	897,151	27,314	8.6	36,681	7,617	...
Cooperative associations	24	107,681	5,694	5.2	2,448	561	...
Other forms of organization (including not reported)	102	67,916	2,669	10.6	3,566	895	2
Gift, art goods, greeting card wholesalers:							
Gift, art goods wholesalers, total	735	140,213	14,994	22.8	14,428	4,172	551
Individual proprietorships	279	24,285	2,656	22.2	2,148	916	260
Partnerships	152	39,408	3,396	19.8	3,166	972	288
Corporations	272	69,541	8,229	24.7	8,383	2,081	...
Cooperative associations	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported)	31	(D)	(D)	(D)	(D)	(D)	(D)
Greeting card distributors, total	248	50,094	6,058	28.2	6,682	3,100	181
Individual proprietorship	88	7,781	765	22.5	610	348	73
Partnerships	67	10,773	847	28.4	1,365	733	106
Corporations	84	30,879	4,389	29.6	4,621	1,976	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reported)	9	661	57	30.3	86	43	2
Flower, bulb, plant wholesalers:							
Flower (cut), potted plant wholesalers, total	851	193,270	10,204	23.9	24,687	6,695	607
Individual proprietorships	317	32,401	2,040	22.4	3,415	1,188	298
Partnerships	168	37,566	1,837	21.6	4,014	1,384	309
Corporations	338	117,410	6,007	25.4	16,700	3,929	...
Cooperative associations	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported)	26	(D)	(D)	(D)	(D)	(D)	(D)
Bulb, plant distributors, total	115	29,672	2,359	25.1	3,918	1,071	57
Individual proprietorships	33	3,395	188	25.0	366	128	27
Partnerships	15	1,711	54	23.9	152	62	30
Corporations	57	23,418	2,075	25.2	3,249	837	...
Cooperative associations	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported)	8	(D)	(D)	(D)	(D)	(D)	(D)
Miscellaneous products merchant wholesalers:							
Forest products (except lumber) distributors, total	669	290,871	12,733	11.0	15,114	4,857	411
Individual proprietorships	343	48,064	991	13.3	2,799	1,389	242
Partnerships	110	41,784	1,382	12.1	1,944	1,079	165
Corporations	179	183,126	9,727	10.1	9,403	2,156	...
Cooperative associations	9	12,495	433	9.9	617	80	...
Other forms of organization (including not reported)	28	5,402	200	12.6	351	153	4
General merchandise distributors, total	594	814,291	64,104	11.2	49,622	13,524	328
Individual proprietorships	136	31,139	2,545	12.5	1,603	547	118
Partnerships	112	47,372	4,925	12.7	2,662	782	210
Corporations	294	527,631	46,390	12.4	37,264	10,500	...
Cooperative associations	16	95,098	3,043	6.9	2,914	636	...
Other forms of organization (including not reported)	36	113,051	7,201	8.1	5,179	1,059	...
Leather goods wholesalers, total	454	135,579	15,119	14.6	8,624	2,060	258
Individual proprietorships	144	20,747	1,927	14.7	1,216	416	124
Partnerships	70	17,974	1,894	13.3	938	304	133
Corporations	217	78,353	8,670	15.6	5,387	1,139	...
Cooperative associations	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported)	21	(D)	(D)	(D)	(D)	(D)	(D)

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MERCHANT WHOLESALERS—Continued							
Scrap, Waste Materials Dealers—Continued							
Waste materials dealers—Continued							
Rags, textile waste dealers, total	784	250,528	22,054	16.3	21,364	6,772	736
Individual proprietorships	297	27,717	1,936	21.1	2,730	1,215	267
Partnerships	210	54,149	4,204	18.5	4,987	1,912	468
Corporations	255	159,339	15,031	14.7	12,676	3,361	...
Cooperative associations	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported)	21	(D)	(D)	(D)	(D)	(D)	(D)
Other waste materials dealers, total	815	174,466	10,231	17.3	14,906	4,558	648
Individual Proprietorships	443	36,158	1,990	22.1	3,116	1,318	359
Partnerships	154	23,332	1,164	20.3	2,096	830	289
Corporations	189	108,098	6,343	14.8	9,036	2,175	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reported)	29	6,878	734	21.1	658	235	...
Other Merchant Wholesalers							
Amusement, sporting goods distributors:							
Cameras, phopographic supplies distributors, total	484	233,116	25,292	19.0	23,681	5,487	240
Individual proprietorships	111	16,705	1,770	19.4	1,455	494	102
Partnerships	73	25,424	2,727	19.3	2,372	643	136
Corporations	273	183,498	19,861	18.6	18,867	4,101	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reported)	27	7,489	934	25.7	987	249	2
Sporting goods wholesalers, total	579	233,998	32,592	16.7	19,820	5,073	340
Individual proprietorships	192	25,822	4,020	17.1	1,962	625	171
Partnerships	93	28,547	3,841	13.0	1,683	497	169
Corporations	271	167,580	22,439	17.2	15,203	3,708	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reported)	23	12,049	2,292	17.3	972	243	...
Toys, games, fireworks wholesalers, total	805	277,626	26,331	16.6	22,793	6,349	592
Individual proprietorships	273	42,011	4,869	16.9	3,042	1,111	264
Partnerships	159	57,997	6,089	14.2	3,566	1,193	328
Corporations	348	170,850	14,545	17.0	15,285	3,823	...
Cooperative associations	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported)	24	(D)	(D)	(D)	(D)	(D)	(D)
Other recreation goods wholesalers, total	646	207,971	28,749	19.2	21,041	5,292	479
Individual proprietorships	253	35,333	4,441	19.6	3,042	962	233
Partnerships	129	36,133	4,954	17.2	2,856	835	242
Corporations	249	131,944	19,100	19.7	14,699	3,402	...
Cooperative associations	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported)	13	(D)	(D)	(D)	(D)	(D)	(D)
Book, magazine, newspaper wholesalers, total	1,919	697,206	47,909	19.6	83,180	25,280	1,153
Individual proprietorships	862	122,879	6,170	18.8	11,304	4,905	769
Partnerships	232	91,743	4,214	16.8	8,584	2,898	364
Corporations	730	461,065	36,127	20.4	61,018	16,670	...
Cooperative associations	3	666	45	26.4	90	10	...
Other forms of organization (including not reported)	92	20,853	1,353	18.1	2,184	797	20
Coal wholesalers:							
Coal wholesalers (without yard or dock stocks), total	496	568,163	13,354	7.5	20,249	4,082	159
Individual proprietorships	109	30,872	578	10.5	1,248	408	96
Partnerships	48	23,782	239	6.6	679	187	61
Corporations	328	483,525	9,198	7.4	17,291	3,345	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reported)	11	29,984	3,339	6.3	1,031	142	2
Coal wholesalers (with coal yard), total	204	226,026	23,432	9.4	10,575	2,544	109
Individual proprietorships	53	6,110	187	20.4	504	199	42
Partnerships	31	8,001	530	23.3	696	234	66
Corporations	112	184,611	21,458	9.6	9,163	2,063	...
Cooperative associations	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported)	6	(D)	(D)	(D)	(D)	(D)	(D)
Farm supplies wholesalers:							
Feed wholesalers, total	1,067	766,302	34,478	7.6	27,506	7,731	774
Individual proprietorships	407	123,890	4,420	9.2	4,483	1,605	345
Partnerships	244	141,681	5,231	7.4	4,675	1,493	428
Corporations	320	399,679	18,674	7.1	14,201	3,478	...
Cooperative associations	44	83,168	5,446	7.0	3,051	814	...
Other forms of organization (including not reported)	52	17,884	707	11.2	1,096	341	1
Fertilizer, agricultural chemical distributors, total	507	280,597	15,851	10.9	13,627	3,360	204
Individual proprietorships	141	25,073	968	13.5	1,397	464	114
Partnerships	55	21,098	1,044	18.5	1,714	388	90
Corporations	271	198,571	10,795	10.0	9,156	2,096	...
Cooperative associations	22	28,284	2,270	8.0	882	246	...
Other forms of organization (including not reported)	18	7,571	774	14.5	478	166	...
Seed wholesalers, total	641	474,148	92,665	15.8	38,048	10,938	323
Individual proprietorships	122	33,981	5,525	12.5	1,521	611	109
Partnerships	118	80,126	12,893	13.3	5,311	1,408	212
Corporations	347	285,806	59,142	19.0	28,341	8,112	...
Cooperative associations	27	41,641	11,855	6.7	1,370	424	...
Other forms of organization (including not reported)	27	32,594	3,250	8.9	1,505	383	2
Other farm supplies wholesalers, total	132	53,595	5,213	13.6	3,638	1,067	98
Individual proprietorships	55	9,566	334	14.1	649	269	43
Partnerships	29	8,622	615	13.3	544	188	55
Corporations	26	12,899	992	17.3	1,133	295	...
Cooperative associations	14	17,650	3,108	12.1	1,071	247	...
Other forms of organization (including not reported)	8	4,858	164	9.3	241	68	...

(D) Withheld to avoid disclosure. xxx Not applicable. ... Represents zero. [1]Entries for merchandise agents and brokers represent brokerage or commissions as percent of sales. [2]Entries for corporations represent operators of commission petroleum bulk plants.

Table 7A. WHOLESALE TRADE: 1954–LEGAL FORM OF ORGANIZATION–UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS–Continued

Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel

Type of operation, kind of business, and legal form of organization	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (including payroll) as percent of sales[1]	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest November 15 (Number)	Active proprietors of unincorporated businesses, November[2] (Number)
MERCHANT WHOLESALERS—Continued							
Other Merchant Wholesalers—Continued							
Miscellaneous products merchant wholesalers—Continued							
Musical instrument, sheet music wholesalers, total	509	192,142	19,297	19.3	18,621	4,398	227
Individual proprietorships	122	18,320	1,493	21.0	1,632	545	99
Partnerships	79	20,716	2,167	16.2	1,480	416	128
Corporations	283	143,061	14,541	19.9	14,833	3,242	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reported)	25	10,045	1,096	13.9	676	195	...
Industrial yarns wholesalers, total	222	191,250	14,194	6.9	6,400	1,145	122
Individual proprietorships	43	17,672	1,191	7.3	453	120	39
Partnerships	40	51,389	3,168	4.1	985	233	82
Corporations	132	120,069	9,628	8.0	4,782	770	...
Cooperative associations	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported)	6	(D)	(D)	(D)	(D)	(D)	(D)
Bags, bagging, burlap (textiles) distributors, total	659	239,072	22,058	15.7	19,448	6,233	519
Individual proprietorships	239	32,776	2,477	18.6	3,101	1,385	218
Partnerships	154	60,587	4,453	14.7	4,095	1,604	301
Corporations	254	141,531	14,799	15.3	11,918	3,101	...
Cooperative associations	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported)	10	(D)	(D)	(D)	(D)	(D)	(D)
Food, beverage basic material distributors, total	325	530,630	27,813	4.7	10,817	2,197	131
Individual proprietorships	85	9,730	347	22.6	766	262	68
Partnerships	38	24,110	2,507	6.5	670	210	62
Corporations	181	479,864	23,746	4.1	8,630	1,632	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reported)	21	16,926	1,213	9.5	751	93	1
All other merchant wholesalers, total	644	637,417	39,023	5.8	18,173	4,051	295
Individual proprietorships	201	22,318	1,898	14.6	1,529	580	152
Partnerships	90	25,562	2,019	11.5	1,274	452	143
Corporations	313	564,069	32,212	4.9	14,095	2,559	...
Cooperative associations	3	670	...	7.0	24	11	...
Other forms of organization (including not reported)	37	24,798	2,894	12.4	1,251	449	...
MANUFACTURES' SALES BRANCHES, SALES OFFICES							
Food and kindred products, total	4,488	11,746,914	242,253	9.3	486,493	106,460	20
Individual proprietorships	11	5,956	125	15.6	519	174	7
Partnerships	12	23,253	216	13.4	1,604	276	13
Corporations	3,959	11,066,070	229,666	9.2	449,683	98,766	...
Cooperative associations	43	180,532	3,215	5.6	3,114	764	...
Other forms of organization (including not reported)	463	471,103	9,031	13.4	31,573	6,480	...
Textile mill products, total	431	1,809,931	53,152	5.8	60,405	9,523	2
Individual proprietorships	1	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships	2	(D)	(D)	(D)	(D)	(D)	(D)
Corporations	343	1,536,599	43,161	5.7	50,578	7,949	...
Cooperative associations	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported)	83	255,551	9,901	6.3	8,746	1,390	...
Apparel and related products, total	283	735,931	29,508	9.0	34,917	6,668	7
Individual proprietorships	2	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships	6	(D)	(D)	(D)	(D)	(D)	(D)
Corporations	250	639,343	26,894	9.0	29,449	5,656	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reported)	25	88,809	2,024	7.7	4,401	675	...
Furniture and fixtures, total	286	266,271	18,449	15.7	22,890	4,466	10
Individual proprietorships	...	...	...	...	...	...	...
Partnerships	8	(D)	(D)	(D)	(D)	(D)	(D)
Corporations	256	239,736	16,445	15.4	19,796	3,829	...
Cooperative associations	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported)	21	20,300	1,392	16.6	2,087	355	...
Paper and allied products, total	455	2,097,564	15,886	6.8	54,442	10,351	...
Individual proprietorships	...	...	...	...	...	...	...
Partnerships	...	...	...	...	...	...	...
Corporations	416	1,948,659	15,626	7.0	52,045	9,951	...
Cooperative associations	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported)	38	(D)	(D)	(D)	(D)	(D)	(D)
Chemicals and allied products, total	2,190	8,889,311	173,746	9.5	299,984	56,863	7
Individual proprietorships	10	1,080	100	37.0	212	66	3
Partnerships	5	(D)	(D)	(D)	(D)	(D)	(D)
Corporations	2,087	8,653,998	164,286	9.3	287,178	54,428	...
Cooperative associations	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported)	87	233,403	9,277	13.8	12,474	2,345	...
Rubber products, total	525	1,602,956	122,207	10.3	69,231	13,377	...
Individual proprietorships	...	...	...	...	...	...	...
Partnerships	...	...	...	...	...	...	...
Corporations	496	1,553,762	117,793	10.4	67,084	12,877	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reported)	29	49,194	4,414	9.1	2,147	500	...
Leather and leather products, total	101	412,553	53,033	11.5	19,970	4,176	...
Individual proprietorships	...	...	...	...	...	...	...
Partnerships	4	(D)	(D)	(D)	(D)	(D)	(D)
Corporations	80	381,633	48,491	11.6	18,446	3,867	...
Cooperative associations	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported)	16	(D)	(D)	(D)	(D)	(D)	(D)
Stone, clay and glass products, total	942	2,606,649	49,583	7.2	100,828	19,107	7
Individual proprietorships	...	...	...	...	...	...	...
Partnerships	3	(D)	(D)	(D)	(D)	(D)	(D)
Corporations	878	2,495,790	48,802	7.3	97,763	18,622	...
Cooperative associations	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported)	60	103,161	757	5.6	2,858	446	...

(D) Withheld to avoid disclosure. xxx Not applicable. ... Represents zero. [1]Entries for merchandise agents and brokers represent brokerage or commissions as percent of sales. [2]Entries for corporations represent operators of commission petroleum bulk plants.

Table 7A. WHOLESALE TRADE: 1954—LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel

Type of operation, kind of business, and legal form of organization	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (including payroll) as percent of sales[1]	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest November 15 (Number)	Active proprietors of unincorporated businesses, November[2] (Number)
MANUFACTURERS' SALES BRANCHES, SALES OFFICES—Continued							
Primary metal products, total	1,164	10,989,279	78,798	2.1	108,715	17,751	2
Individual proprietorships	...	...	...	...	...	...	...
Partnerships	...	549	30	34.4	101	10	2
Corporations	1,102	10,131,500	51,459	2.1	100,582	16,576	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reported)	62	857,230	27,309	1.9	8,032	1,165	...
Fabricated metal products, total	1,057	2,855,046	77,230	5.5	87,721	17,030	4
Individual proprietorships	3	(D)	(0)	(0)	(D)	(D)	(D)
Partnerships	...	...	...	...	...	...	...
Corporations	962	2,694,709	73,751	5.5	83,298	16,122	...
Cooperative associations	2	(0)	(0)	(D)	(0)	(0)	(D)
Other forms of organization (including not reported)	90	157,982	3,382	5.2	4,139	830	..
Machinery (except electrical), total	5,327	5,998,901	458,293	14.8	560,183	108,279	7
Individual proprietorships	3	8,057	...	1.7	35	9	2
Partnerships	3	2,319	206	45.3	495	117	5
Corporations	5,028	5,782,214	442,198	14.8	543,433	105,137	...
Cooperative associations	3	21,703	68	6.1	674	105	...
Other forms of organization (including not reported)	290	184,608	15,821	13.5	15,546	2,911	...
Electrical machinery, total	1,509	5,021,744	181,420	8.1	204,228	37,447	3
Individual proprietorships	3	122	...	48.4	34	8	3
Partnerships	...	...	...	...	...	...	...
Corporations	1,433	4,883,162	175,313	8.1	197,135	36,198	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reported)	73	138,460	6,107	8.0	7,059	1,241	...
Transportation equipment, total	963	9,247,560	396,179	4.8	230,661	47,717	1
Individual proprietorships	8	(0)	(0)	(0)	(0)	(0)	(0)
Partnerships	...	...	...	...	...	...	...
Corporations	937	9,071,506	389,531	4.8	225,383	46,612	...
Cooperative associations	1	(D)	(0)	(0)	(0)	(D)	(D)
Other forms of organization (including not reported)	17	167,824	5,024	4.0	3,728	745	...
Instruments and related products, total	1,047	1,025,952	52,535	15.2	93,640	20,460	10
Individual proprietorships	4	432	68	51.2	124	44	3
Partnerships	4	692	103	45.5	183	60	7
Corporations	994	1,003,627	51,498	15.2	91,456	19,942	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reported)	45	21,201	866	15.1	1,877	414	...
Other manufacturers' products,* total	1,822	4,227,222	150,448	8.6	170,739	36,201	30
Individual proprietorships	2	(D)	(0)	(0)	(D)	(D)	(0)
Partnerships	19	28,690	983	14.6	2,214	596	29
Corporations	1,678	3,848,619	137,996	8.5	153,986	33,062	...
Cooperative associations	2	(D)	(0)	(0)	(D)	(D)	(0)
Other forms of organization (including not reported)	121	332,767	11,356	9.0	14,256	2,483	...
PETROLEUM BULK PLANTS, TERMINALS AND LP GAS FACILITIES							
Gasoline, distillates, residuals:							
Bulk plants, total	27,078	10,027,135	434,829	10.9	332,956	86,977	21,911
Individual proprietorships	3,578	933,038	52,158	12.1	38,721	12,799	3,310
Partnerships	1,585	581,381	26,969	11.8	23,638	7,500	2,673
Corporations	20,070	8,031,492	326,160	10.5	238,050	57,608	15,895
Cooperative associations	1,586	343,970	25,376	14.9	25,941	7,289	...
Other forms of organization (including not reported)	259	137,254	4,166	11.0	6,606	1,781	33
Distributing terminals, total	1,241	5,781,703	463,190	7.9	179,463	38,672	27
Individual proprietorships	11	16,585	622	12.6	409	111	6
Partnerships	8	16,284	879	7.4	403	95	17
Corporations	1,199	5,649,281	454,569	7.9	176,541	37,922	4
Cooperative associations	18	88,306	6,748	5.9	1,843	498	...
Other forms of organization (including not reported)	5	11,247	372	6.2	267	46	...
Wholesale LP gas facilities, total	870	229,534	14,482	26.5	27,224	6,905	268
Individual proprietorships	129	18,856	998	27.8	2,086	674	137
Partnerships	66	14,062	883	25.6	1,450	463	131
Corporations	615	186,500	11,794	26.7	22,659	5,496	...
Cooperative associations	37	4,166	548	21.5	436	125	...
Other forms of organization (including not reported)	23	5,950	259	21.6	593	147	...
MERCHANDISE AGENTS, BROKERS							
Groceries, confectionery, meats, total	2,949	7,621,093	10,587	2.1	72,106	14,440	2,516
Individual proprietorships	1,308	2,095,501	1,040	2.2	16,893	4,116	1,089
Partnerships	720	2,143,366	2,201	2.2	13,309	3,264	1,420
Corporations	851	3,227,802	6,426	2.0	39,471	6,616	...
Cooperative associations	14	34,289	454	2.1	368	75	...
Other forms of organization (including not reported)	56	120,135	466	3.3	2,065	369	7
Farm products (edible):							
Dairy, poultry products, total	214	516,210	2,138	3.6	9,307	2,055	147
Individual proprietorships	88	69,387	202	2.6	635	228	71
Partnerships	35	51,519	83	2.7	418	121	75
Corporations	69	179,575	1,675	5.9	5,864	1,190	...
Cooperative associations	17	212,089	178	2.2	2,352	507	...
Other forms of organization (including not reported)	5	3,640	...	2.9	38	9	1
Fruits, vegetables, total	893	1,591,235	1,923	4.3	30,074	6,698	625
Individual proprietorships	296	256,893	281	3.8	3,463	882	238
Partnerships	213	255,269	461	4.4	4,757	1,227	386
Corporations	302	762,743	1,170	4.2	14,646	2,835	...
Cooperative associations	66	305,654	1	5.2	7,082	1,694	...
Other forms of organization (including not reported)	16	10,676	10	3.5	126	60	1

(D) Withheld to avoid disclosure. xxx Not applicable. ... Represents zero. *Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products and miscellaneous manufactures. [1]Entries for merchandise agents and brokers represent brokerage or commissions as percent of sales. [2]Entries for corporations represent operators of commission petroleum bulk plants.

Table 7A. WHOLESALE TRADE: 1954–LEGAL FORM OF ORGANIZATION–UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS–Continued

Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel

Type of operation, kind of business, and legal form of organization	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (including payroll) as percent of sales[1]	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest November 15 (Number)	Active proprietors of unincorporated businesses, November[2] (Number)
MERCHANDISE AGENTS, BROKERS—Continued							
Drugs, chemicals, paints, total	516	522,701	1,720	4.8	11,735	2,212	302
Individual proprietorships	210	134,573	227	5.7	2,073	472	166
Partnerships	69	83,510	303	3.6	929	219	134
Corporations	220	278,631	1,190	5.0	8,457	1,466	...
Cooperative associations	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported)	16	(D)	(D)	(D)	(D)	(D)	(D)
Apparel (including footwear), total	1,205	2,076,128	1,913	3.4	31,175	6,122	992
Individual proprietorships	622	527,691	247	3.9	5,727	1,359	511
Partnerships	231	494,417	118	3.3	4,737	1,062	472
Corporations	307	1,006,796	1,548	3.3	20,037	3,572	...
Cooperative associations	6	15,659	...	2.4	147	26	...
Other forms of organization (including not reported)	39	31,565	...	4.4	527	103	9
Dry goods, piece goods, total	818	3,233,165	5,620	3.3	49,567	7,339	484
Individual proprietorships	250	248,613	498	3.1	2,616	495	207
Partnerships	131	616,347	639	2.3	5,066	850	276
Corporations	394	2,059,765	4,041	3.7	36,841	5,308	...
Cooperative associations	4	2,947	...	9.9	107	7	...
Other forms of organization (including not reported)	39	305,493	442	2.8	4,937	679	1
Furniture, home furnishings, total	837	571,713	1,634	6.8	14,434	2,698	709
Individual proprietorships	468	249,472	770	6.3	4,267	1,015	418
Partnerships	145	131,448	211	6.6	2,671	573	287
Corporations	198	169,667	648	7.9	6,774	1,036	...
Cooperative associations	3	2,974	4	4.7	62	12	...
Other forms of organization (including not reported)	23	18,152	1	5.5	660	62	4
Paper, allied products, total	403	469,942	1,020	4.2	8,247	1,456	272
Individual proprietorships	196	148,047	233	3.8	1,899	434	165
Partnerships	58	52,626	151	4.1	833	180	106
Corporations	133	255,289	623	4.4	5,303	798	...
Cooperative associations	3	4,142	...	2.4	27	7	...
Other forms of organization (including not reported)	13	9,838	13	5.5	185	37	1
Farm products (raw materials):							
Cotton, total	254	1,020,618	10,053	0.8	3,035	812	202
Individual proprietorships	138	426,145	2,792	0.6	731	270	96
Partnerships	63	296,685	6,543	0.8	844	229	106
Corporations	45	237,192	718	1.0	1,263	276	...
Cooperative associations	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported)	6	(D)	(D)	(D)	(D)	(D)	(D)
Grain, total	230	1,129,086	1,150	1.0	5,544	1,089	123
Individual proprietorships	68	171,680	45	0.9	366	108	53
Partnerships	41	183,838	46	1.3	485	126	70
Corporations	96	681,213	782	1.0	4,280	770	...
Cooperative associations	8	57,812	248	0.7	217	47	...
Other forms of organization (including not reported)	17	34,543	29	1.2	196	38	...
Hides, skins, raw furs, total	137	258,403	1,495	3.5	4,327	707	70
Individual proprietorships	46	48,168	23	2.9	456	105	33
Partnerships	18	55,256	757	3.0	530	110	36
Corporations	66	147,400	599	4.0	3,197	478	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reported)	7	7,579	116	3.0	4	14	1
Livestock, total	2,223	7,558,447	7,335	1.3	46,247	30,373	2,221
Individual proprietorships	769	1,496,528	863	1.5	10,076	8,439	658
Partnerships	848	3,012,605	1,978	1.2	14,012	11,210	1,559
Corporations	467	1,942,969	1,062	1.4	15,837	8,431	...
Cooperative associations	105	948,250	3,410	0.9	5,412	1,875	...
Other forms of organization (including not reported)	34	158,095	22	1.2	910	418	4
Tobacco (leaf), total	552	1,045,530	7,762	4.2	14,343	12,976	633
Individual proprietorships	106	117,997	282	2.9	1,365	1,364	68
Partnerships	312	597,064	370	3.0	6,623	6,961	565
Corporations	110	296,454	7,109	7.1	5,744	4,101	...
Cooperative associations	14	20,206	1	2.9	292	199	...
Other forms of organization (including not reported)	10	13,809	...	4.0	319	351	...
Wool, mohair, total	118	315,643	1,882	1.9	3,155	512	73
Individual proprietorships	35	50,656	52	1.6	207	50	32
Partnerships	23	(D)	(D)	(D)	(D)	(D)	(D)
Corporations	51	174,257	1,585	2.2	2,490	349	...
Cooperative associations	5	6,208	10	2.4	104	27	...
Other forms of organization (including not reported)	4	(D)	(D)	(D)	(D)	(D)	(D)
Miscellaneous inedible farm products, total	52	167,994	31	1.4	778	245	41
Individual proprietorships	21	47,656	22	1.6	205	110	15
Partnerships	11	(D)	(D)	(D)	(D)	(D)	(D)
Corporations	18	44,080	7	2.1	388	89	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reported)	2	(D)	(D)	(D)	(D)	(D)	(D)
Automotive, total	648	925,266	2,093	4.1	14,991	2,633	523
Individual proprietorships	337	323,163	527	4.5	5,425	952	284
Partnerships	113	238,010	200	3.8	2,368	500	237
Corporations	182	319,710	1,189	4.1	6,542	1,028	...
Cooperative associations	3	4,137	...	9.9	32	11	...
Other forms of organization (including not reported)	13	40,246	177	3.6	824	142	2
Electrical-electronic apparatus, equipment, appliances, total	1,527	1,383,138	5,727	6.1	32,007	5,513	1,309
Individual proprietorships	821	659,969	2,764	5.9	13,068	2,403	706
Partnerships	302	362,454	800	6.0	5,695	1,118	602
Corporations	369	320,679	2,052	6.7	12,425	1,855	...
Cooperative associations	4	8,108	25	3.1	193	26	...
Other forms of organization (including not reported)	31	31,928	86	5.2	626	111	1
Hardware, plumbing-heating goods, total	1,049	606,339	2,595	7.2	17,581	1,366	869
Individual proprietorships	599	288,500	786	7.3	7,411	1,468	481
Partnerships	206	167,691	511	6.6	3,099	683	386
Corporations	231	132,402	1,237	8.1	6,725	1,155	...
Cooperative associations	4	630	...	14.3	31	7	...
Other forms of organization (including not reported)	19	17,116	71	5.4	315	53	2

(D) Withheld to avoid disclosure. xxx Not applicable. ... Represents zero. [1]Entries for merchandise agents and brokers represent brokerage or commissions as percent of sales. [2]Entries for corporations represent operators of commission petroleum bulk plants.

Table 7A. WHOLESALE TRADE: 1954—LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel

Type of operation, kind of business, and legal form of organization	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (including payroll) as percent of sales[1]	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest November 15 (Number)	Active proprietors of unincorporated businesses, November[2] (Number)
MERCHANDISE AGENTS, BROKERS—Continued							
Lumber, construction materials, total	903	855,451	1,709	4.7	17,727	3,473	645
Individual proprietorships	463	296,74[illegible]	464	4.5	4,497	1,049	382
Partnerships	160	147,533	341	4.7	2,461	499	257
Corporations	256	386,388	874	4.9	10,113	1,805	...
Cooperative associations	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported)	22	(D)	(D)	(D)	(D)	(D)	(D)
Machinery, equipment, supplies, total	3,174	2,169,550	11,917	6.9	64,606	11,355	2,348
Individual proprietorships	1,620	750,330	2,882	7.4	19,404	4,042	1,390
Partnerships	520	435,805	2,120	6.8	8,276	1,784	950
Corporations	925	923,010	6,539	6.6	34,776	3,137	...
Cooperative associations	10	7,878	118	5.2	110	20	...
Other forms of organization (including not reported)	99	52,437	258	8.0	2,040	372	8
Metals, metalwork (except scrap), total	661	940,802	9,551	3.4	13,576	2,302	471
Individual proprietorships	304	225,346	219	4.2	2,616	555	250
Partnerships	121	203,418	319	3.1	1,730	339	218
Corporations	210	459,225	9,008	3.1	8,678	1,320	...
Cooperative associations	6	31,885	5	2.2	182	28	...
Other forms of organization (including not reported)	20	20,928	...	4.3	370	60	3
Other merchandise agents, brokers, total	2,768	4,272,055	13,377	3.5	66,145	12,932	1,712
Individual proprietorships	1,146	949,556	1,331	3.7	10,914	2,711	929
Partnerships	424	837,172	1,222	2.7	6,820	1,737	766
Corporations	1,075	2,212,329	10,507	3.9	45,959	8,623	...
Cooperative associations	17	28,902	102	2.3	349	59	...
Other forms of organization (including not reported)	106	244,096	215	2.0	2,103	402	17
ASSEMBLERS OF FARM PRODUCTS							
Dairy, poultry products, total	2,087	1,392,362	21,177	8.0	52,205	18,266	1,493
Individual proprietorships	979	204,337	3,872	10.4	8,582	4,202	944
Partnerships	276	109,801	1,210	9.7	4,118	1,823	540
Corporations	318	249,404	5,398	9.4	11,511	4,020	...
Cooperative associations	444	701,403	8,050	7.3	25,531	7,527	...
Other forms of organization (including not reported)	70	127,417	2,647	4.3	2,463	694	9
Fresh fruits, vegetables, total	1,993	1,287,674	49,459	20.8	124,752	53,838	1,299
Individual proprietorships	511	144,982	4,143	23.9	15,248	5,859	433
Partnerships	463	231,792	5,203	20.5	21,340	10,534	866
Corporations	513	369,746	12,533	21.2	39,464	16,287	...
Cooperative associations	424	480,953	23,973	19.1	43,013	18,169	...
Other forms of organization (including not reported)	82	60,201	3,607	25.5	7,687	2,989	...
Farm products, (raw materials), total	8,669	6,171,994	293,455	5.3	140,680	48,400	3,237
Individual proprietorships	1,670	857,294	27,562	5.9	15,680	6,235	1,320
Partnerships	1,296	1,140,682	46,395	4.1	16,710	6,324	1,905
Corporations	3,214	1,972,133	100,391	5.6	40,468	15,813	...
Cooperative associations	2,011	1,911,605	103,545	5.2	46,862	17,153	...
Other forms of organization (including not reported)	478	290,280	15,562	7.9	11,960	2,875	12
Farm supplies, total	495	194,713	20,657	10.5	9,796	3,249	305
Individual proprietorships	154	31,000	1,660	10.0	1,260	551	138
Partnerships	106	(D)	(D)	(D)	(D)	(D)	(D)
Corporations	156	94,431	12,806	11.5	5,320	1,538	...
Cooperative associations	63	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported)	16	(D)	(D)	(D)	(D)	(D)	(D)
Other farm products assemblers, total	11	4,073	600	25.1	530	251	6
Individual proprietorships	3	1,006	224	40.4	148	102	3
Partnerships	2	(D)	(D)	(D)	(D)	(D)	(D)
Corporations	3	1,419	242	32.0	271	124	...
Cooperative associations	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported)	1	(D)	(D)	(D)	(D)	(D)	(D)

(D) Withheld to avoid disclosure. xxx Not applicable. ... Represents zero. [1]Entries for merchandise agents and brokers represent brokerage or commissions as percent of sales. [2]Entries for corporations represent operators of commission petroleum bulk plants.

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Table 7B. WHOLESALE TRADE: 1954–LEGAL FORM OF ORGANIZATION–STATES, BY TYPE OF OPERATION

Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel

State, type of operation, and legal form of organization	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (including payroll) as percent of sales[1]	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest November 15 (Number)	Active proprietors of unincorporated businesses, November[2] (Number)
ALABAMA							
Total	2,818	xxx	135,075	xxx	104,257	30,135	2,041
Individual proprietorships	886	xxx	15,210	xxx	10,611	4,437	774
Partnerships	567	xxx	25,782	xxx	13,430	5,145	1,004
Corporations	1,256	xxx	90,718	xxx	75,939	19,192	252
Cooperative associations	22	xxx	1,089	xxx	786	334	...
Other forms of organization (including not reporting)	87	xxx	2,276	xxx	3,491	1,027	11
Merchant wholesalers, total	1,814	1,020,901	102,849	12.8	68,790	20,693	1,395
Individual proprietorships	685	148,163	14,189	13.6	8,585	3,491	593
Partnerships	446	268,413	24,010	9.6	11,684	4,391	797
Corporations	615	563,672	62,126	14.1	45,821	11,970	...
Cooperative associations	6	8,908	753	4.5	196	89	...
Other forms of organization (including not reporting)	62	31,745	1,771	16.7	2,504	752	5
Manufacturers' sales branches, sales offices, total	264	740,013	17,073	6.5	22,921	5,106	1
Individual proprietorships	1	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships	...	...	...	...	...	...	...
Corporations	252	722,966	16,587	6.4	22,116	4,895	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reporting)	11	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities, total	423	240,040	12,196	8.9	7,098	2,194	364
Individual proprietorships	69	24,235	694	13.4	836	327	63
Partnerships	33	17,711	520	11.4	530	170	47
Corporations	313	196,345	10,921	8.1	5,634	1,664	252
Cooperative associations	3	748	35	13.0	43	14	...
Other forms of organization, (including not reporting)	5	1,001	26	8.8	55	19	2
Merchandise agents, brokers, total	245	268,095	576	3.6	3,886	1,413	210
Individual proprietorships	107	89,912	255	3.4	1,023	487	91
Partnerships	66	83,518	104	3.2	750	366	118
Corporations	60	72,494	214	4.2	1,854	441	...
Cooperative associations	7	15,448	...	2.6	145	83	...
Other forms of organization (including not reporting)	5	6,723	3	6.0	114	36	1
Assemblers of farm products, total	72	58,179	2,381	6.7	1,562	729	71
Individual proprietorships	24	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships	22	18,947	1,148	7.2	466	218	42
Corporations	16	15,264	870	6.6	514	222	...
Cooperative associations	6	9,163	301	8.8	402	148	...
Other forms of organization (including not reporting)	4	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA							
Total	1,285	xxx	53,129	xxx	44,361	12,270	802
Individual proprietorships	400	xxx	5,996	xxx	5,771	2,034	369
Partnerships	171	xxx	4,408	xxx	4,949	1,852	279
Corporations	645	xxx	37,911	xxx	30,425	7,268	153
Cooperative associations	15	xxx	2,317	xxx	1,229	607	...
Other forms of organization (including not reporting)	54	xxx	2,497	xxx	1,987	509	1
Merchant wholesalers, total	848	418,788	40,852	14.0	31,132	8,024	517
Individual proprietorships	216	64,494	3,930	14.3	4,088	1,241	293
Partnerships	129	47,960	3,953	15.3	3,785	1,242	223
Corporations	359	267,947	29,779	14.4	21,298	5,025	...
Cooperative associations	3	15,983	1,157	4.3	379	102	...
Other forms of organization (including not reporting)	41	22,404	2,033	13.1	1,582	414	1
Manufacturers' sales branches, sales offices, total	86	89,771	3,875	11.4	4,904	1,101	...
Individual proprietorships	...	...	...	...	...	...	...
Partnerships	...	...	...	...	...	...	...
Corporations	78	84,901	3,412	11.1	4,543	1,018	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reporting)	8	4,870	463	17.0	361	83	...
Petroleum bulk plants, terminals and LP gas facilities, total	212	110,368	4,320	10.7	3,480	734	195
Individual proprietorships	25	9,685	1,075	10.4	352	89	26
Partnerships	12	6,641	100	11.0	245	70	16
Corporations	171	93,066	3,112	10.7	2,848	566	153
Cooperative associations	3	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	1	(D)	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers, total	90	109,940	1,200	2.8	1,157	353	62
Individual proprietorships	47	52,581	817	2.4	444	176	38
Partnerships	19	18,088	338	4.0	157	74	24
Corporations	19	28,030	44	3.6	506	90	...
Cooperative associations	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	4	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products, total	49	47,388	2,882	16.7	3,688	2,058	28
Individual proprietorships	12	10,164	174	23.7	881	528	12
Partnerships	11	9,527	17	12.8	760	466	16
Corporations	18	14,060	1,564	18.6	1,230	569	...
Cooperative associations	8	13,637	1,127	12.1	817	495	...
Other forms of organization (including not reporting)	...	...	...	...	...	...	...
ARKANSAS							
Total	1,965	xxx	68,076	xxx	47,869	14,427	1,437
Individual proprietorships	608	xxx	6,731	xxx	6,465	2,806	546
Partnerships	346	xxx	8,947	xxx	5,466	2,309	574
Corporations	926	xxx	50,295	xxx	33,659	8,706	309
Cooperative associations	23	xxx	709	xxx	398	156	...
Other forms of organization (including not reporting)	62	xxx	1,724	xxx	1,881	450	8
Merchant wholesalers, total	1,140	507,379	54,299	12.7	34,888	10,270	835
Individual proprietorships	451	97,215	5,938	12.4	4,965	2,032	430
Partnerships	243	94,781	6,980	10.9	4,472	1,706	399
Corporations	411	295,967	39,661	13.4	24,415	6,188	...
Cooperative associations	3	2,646	238	10.7	141	61	...
Other forms of organization (including not reporting)	32	16,770	1,482	10.7	895	283	6

(D) Withheld to avoid disclosure. xxx Not applicable. ... Represents zero. [1]Entries for merchandise agents and brokers represent brokerage or commissions as percent of sales. [2]Entries for corporations represent operators of commission petroleum bulk plants.

Table 7B. WHOLESALE TRADE: 1954—LEGAL FORM OF ORGANIZATION—STATES, BY TYPE OF OPERATION—Continued

Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel

State, type of operation, and legal form of organization	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (including payroll) as percent of sales[1]	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest November 15 (Number)	Active proprietors of unincorporated businesses, November[2] (Number)
ARKANSAS—Continued							
Manufacturers' sales branches, sales offices, total	101	118,231	4,355	10.1	6,166	1,532	...
Individual proprietorships	...	...	...	...	...	...	...
Partnerships	...	...	...	...	...	...	...
Corporations	84	115,325	4,339	9.6	5,794	1,432	...
Cooperative associations	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	15	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities, total	492	137,531	6,708	12.5	3,871	1,194	399
Individual proprietorships	62	11,854	457	13.6	498	181	54
Partnerships	25	6,815	243	12.4	294	92	35
Corporations	392	115,631	5,832	12.5	2,913	866	309
Cooperative associations	8	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	5	(D)	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers, total	124	160,566	648	2.0	1,387	668	133
Individual proprietorships	63	78,868	108	1.7	460	296	41
Partnerships	52	62,851	395	1.9	355	309	91
Corporations	6	8,473	...	2.3	109	35	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reporting)	3	10,374	145	4.4	463	28	1
Assemblers of farm products, total	108	75,142	2,066	5.2	1,557	763	70
Individual proprietorships	32	9,495	228	15.7	542	297	21
Partnerships	26	47,057	929	1.5	345	202	49
Corporations	33	8,161	463	15.2	428	185	...
Cooperative associations	10	9,656	424	2.9	139	58	...
Other forms of organization (including not reporting)	7	773	22	23.7	103	21	...
CALIFORNIA							
Total	19,876	xxx	1,109,552	xxx	1,034,404	231,333	13,640
Individual proprietorships	6,568	xxx	85,565	xxx	109,464	29,929	6,044
Partnerships	3,599	xxx	122,811	xxx	115,220	29,881	6,594
Corporations	8,617	xxx	805,494	xxx	709,388	143,882	967
Cooperative associations	354	xxx	49,068	xxx	50,417	16,305	...
Other forms of organization (including not reporting)	738	xxx	46,614	xxx	49,915	11,346	35
Merchant wholesalers, total	13,831	8,413,460	791,396	14.5	646,549	145,408	10,402
Individual proprietorships	5,174	1,090,393	78,261	17.1	86,489	23,994	4,826
Partnerships	3,003	1,410,465	116,382	14.1	95,531	24,554	5,551
Corporations	5,073	5,146,566	538,943	14.6	417,588	85,902	...
Cooperative associations	81	419,605	24,044	5.7	13,754	3,247	...
Other forms of organization (including not reporting)	500	346,431	33,766	17.3	33,187	7,711	25
Manufacturers' sales branches, sales offices, total	2,066	5,599,783	239,158	9.0	240,687	46,511	13
Individual proprietorships	2	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships	8	(D)	(D)	(D)	(D)	(D)	(D)
Corporations	1,899	5,222,577	226,747	9.1	226,619	43,742	...
Cooperative associations	4	45,264	113	2.9	463	73	...
Other forms of organization (including not reporting)	153	324,449	11,041	7.7	12,139	2,318	...
Petroleum bulk plants, terminals and LP gas facilities, total	1,378	1,232,051	34,516	9.8	33,007	7,020	1,269
Individual proprietorships	191	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships	61	(D)	(D)	(D)	(D)	(D)	(D)
Corporations	1,108	1,105,629	31,209	9.7	28,233	5,812	967
Cooperative associations	8	2,470	84	7.1	89	22	...
Other forms of organization (including not reporting)	10	4,981	180	11.5	241	76	5
Merchandise agents, brokers, total	1,914	2,522,327	7,950	4.7	50,264	9,970	1,601
Individual proprietorships	1,061	879,521	2,093	4.6	14,323	3,220	901
Partnerships	393	537,142	1,217	4.6	8,311	1,853	695
Corporations	403	917,684	4,504	4.6	22,996	4,036	...
Cooperative associations	12	89,922	105	9.4	3,668	668	...
Other forms of organization (including not reporting)	45	98,058	31	2.2	966	193	5
Assemblers of farm products, total	687	849,731	36,532	14.8	63,897	22,424	355
Individual proprietorships	140	57,135	2,114	21.6	5,023	1,771	123
Partnerships	134	132,706	4,009	15.1	9,097	2,920	232
Corporations	134	118,414	4,091	21.2	13,952	4,390	...
Cooperative associations	249	484,615	24,722	12.8	32,443	12,295	...
Other forms of organization (including not reporting)	30	56,861	1,596	11.1	3,382	1,048	...
COLORADO							
Total	2,897	xxx	121,070	xxx	100,540	25,583	1,919
Individual proprietorships	793	xxx	8,045	xxx	10,034	3,340	716
Partnerships	498	xxx	9,185	xxx	10,737	3,402	907
Corporations	1,419	xxx	92,191	xxx	72,156	16,730	291
Cooperative associations	98	xxx	4,774	xxx	3,293	1,089	...
Other forms of organization (including not reporting)	89	xxx	6,875	xxx	4,320	1,022	5
Merchant wholesalers, total	1,545	834,571	76,916	13.5	59,935	15,493	1,123
Individual proprietorships	539	114,844	6,833	15.3	7,557	2,477	496
Partnerships	343	162,257	7,823	10.7	7,731	2,306	624
Corporations	597	464,338	54,074	15.1	40,379	9,718	...
Cooperative associations	13	49,328	2,426	4.4	1,204	290	...
Other forms of organization (including not reporting)	53	43,804	5,760	12.0	3,064	702	3
Manufacturers' sales branches, sales offices, total	303	646,058	31,950	9.0	25,956	5,391	...
Individual proprietorships	...	...	...	...	...	...	...
Partnerships	...	...	...	...	...	...	...
Corporations	281	633,086	30,986	9.0	25,232	5,207	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reporting)	22	12,972	964	10.3	724	184	...
Petroleum bulk plants, terminals and LP gas facilities, total	500	142,864	6,089	12.0	5,188	1,464	408
Individual proprietorships	64	14,124	562	13.9	633	198	54
Partnerships	32	15,259	552	12.7	770	224	62
Corporations	361	102,537	4,466	11.7	3,062	813	291
Cooperative associations	37	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	6	(D)	(D)	(D)	(D)	(D)	(D)

(D) Withheld to avoid disclosure. xxx Not applicable. ... Represents zero. [1]Entries for merchandise agents and brokers represent brokerage or commissions as percent of sales. [2]Entries for corporations represent operators of commission petroleum bulk plants.

Table 7B. WHOLESALE TRADE: 1954–LEGAL FORM OF ORGANIZATION–STATES, BY TYPE OF OPERATION–Continued

Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel

State, type of operation, and legal form of organization	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (including payroll) as percent of sales[1]	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest November 15 (Number)	Active proprietors of unincorporated businesses, November[2] (Number)
COLORADO—Continued							
Merchandise agents, brokers, total	279	456,267	380	2.5	4,228	1,448	289
Individual proprietorships	147	87,062	88	4.6	1,230	416	127
Partnerships	86	222,897	147	2.2	1,478	616	162
Corporations	41	100,103	145	2.3	1,218	361	...
Cooperative associations	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	4	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products, total	270	134,539	5,735	8.6	5,233	1,787	99
Individual proprietorships	43	18,997	562	8.4	614	249	39
Partnerships	37	21,017	663	8.1	758	256	59
Corporations	139	50,524	2,520	9.2	2,265	631	...
Cooperative associations	47	43,089	1,933	7.3	1,529	610	...
Other forms of organization (including not reporting)	4	912	57	43.4	67	41	1
CONNECTICUT							
Total	2,912	xxx	151,280	xxx	139,592	32,454	1,366
Individual proprietorships	694	xxx	6,873	xxx	7,806	2,407	637
Partnerships	368	xxx	11,135	xxx	8,641	2,470	707
Corporations	1,695	xxx	123,357	xxx	114,431	25,123	14
Cooperative associations	31	xxx	1,233	xxx	1,278	633	...
Other forms of organization (including not reporting)	124	xxx	8,682	xxx	7,436	1,821	8
Merchant wholesalers, total	2,260	1,132,164	106,350	15.1	93,754	22,471	1,209
Individual proprietorships	596	103,244	6,723	14.2	6,832	2,155	558
Partnerships	337	129,914	10,665	13.5	7,912	2,269	644
Corporations	1,217	830,140	82,343	15.4	73,033	16,746	...
Cooperative associations	16	16,170	1,103	8.2	503	140	...
Other forms of organization (including not reporting)	94	52,696	5,516	17.9	5,474	1,161	7
Manufacturers' sales branches, sales offices, total	303	507,986	25,939	10.1	27,764	5,755	2
Individual proprietorships	...	...	...	...	...	...	...
Partnerships	...	(D)	(D)	(D)	(D)	(D)	(D)
Corporations	288	493,873	23,369	9.9	26,452	5,447	...
Cooperative associations	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	14	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities, total	122	295,984	17,218	9.4	12,581	2,592	28
Individual proprietorships	11	3,962	107	10.8	177	60	6
Partnerships	5	2,523	65	10.6	120	38	8
Corporations	103	287,751	16,972	9.3	12,162	2,469	14
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reporting)	3	1,748	74	14.9	122	25	...
Merchandise agents, brokers, total	188	152,157	231	6.4	3,656	686	108
Individual proprietorships	76	52,052	21	5.1	706	166	64
Partnerships	22	13,658	38	7.4	183	47	43
Corporations	79	70,053	157	7.0	2,351	356	...
Cooperative associations	3	4,509	...	3.8	75	12	...
Other forms of organizations (including not reporting)	8	11,885	15	7.6	341	105	1
Assemblers of farm products, total	39	26,876	1,542	13.1	1,837	950	19
Individual proprietorships	11	2,308	22	11.0	91	26	9
Partnerships	4	(D)	(D)	(D)	(D)	(D)	(D)
Corporations	8	8,018	516	9.6	433	105	...
Cooperative associations	11	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	5	(D)	(D)	(D)	(D)	(D)	(D)
DELAWARE							
Total	417	xxx	26,381	xxx	35,900	7,025	193
Individual proprietorships	100	xxx	2,050	xxx	1,223	424	87
Partnerships	52	xxx	2,467	xxx	2,085	581	93
Corporations	237	xxx	20,306	xxx	31,623	5,618	13
Cooperative associations	7	xxx	868	xxx	414	265	...
Other forms of organization (including not reporting)	21	xxx	690	xxx	555	137	...
Merchant wholesalers, total	284	143,362	15,392	15.1	11,779	2,999	153
Individual proprietorships	81	13,570	1,762	14.1	1,013	347	68
Partnerships	47	28,419	2,168	13.2	1,858	508	85
Corporations	137	94,097	10,713	15.9	8,343	2,012	...
Cooperative associations	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	17	(D)	(D)	(D)	(D)	(D)	(D)
Manufacturers' sales branches, sales offices, total	59	569,575	7,569	9.0	21,644	3,229	...
Individual proprietorships	...	...	...	...	...	...	...
Partnerships	...	...	...	...	...	...	...
Corporations	57	(D)	(D)	(D)	(D)	(D)	(D)
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reporting)	2	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities, total	38	40,419	2,109	9.9	1,407	327	21
Individual proprietorships	4	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships	1	(D)	(D)	(D)	(D)	(D)	(D)
Corporations	29	37,181	1,966	9.8	1,277	286	13
Cooperative associations	3	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	1	(D)	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers, total	18	22,951	13	2.7	318	60	7
Individual proprietorships	6	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships	1	(D)	(D)	(D)	(D)	(D)	(D)
Corporations	10	18,863	12	2.3	253	44	...
Cooperative associations	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	...	...	...	...	...	...	...
Assemblers of farm products, total	18	30,464	1,298	5.8	752	410	12
Individual proprietorships	9	6,475	251	5.0	113	43	6
Partnerships	3	(D)	(D)	(D)	(D)	(D)	(D)
Corporations	4	(D)	(D)	(D)	(D)	(D)	(D)
Cooperative associations	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	1	(D)	(D)	(D)	(D)	(D)	(D)

(D) Withheld to avoid disclosure. xxx Not applicable. ... Represents zero. [1]Entries for merchandise agents and brokers represent brokerage or commissions as percent of sales. [2]Entries for corporations represent operators of commission petroleum bulk plants.

Table 7B. WHOLESALE TRADE: 1954—LEGAL FORM OF ORGANIZATION—STATES, BY TYPE OF OPERATION—Continued

Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel

State, type of operation, and legal form of organization	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (including payroll) as percent of sales[1]	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest November 15 (Number)	Active proprietors of unincorporated businesses, November[2] (Number)
DISTRICT OF COLUMBIA							
Total	1,090	xxx	63,029	xxx	76,748	16,733	459
Individual proprietorships	251	xxx	2,420	xxx	4,194	1,193	208
Partnerships	124	xxx	4,417	xxx	3,905	1,110	250
Corporations	670	xxx	53,151	xxx	66,403	13,862	...
Cooperative associations	12	xxx	2,812	xxx	1,637	430	...
Other forms of organization (including not reporting)	33	xxx	229	xxx	609	138	1
Merchant wholesalers, total	761	583,831	52,604	14.2	47,384	11,056	371
Individual proprietorships	199	43,898	2,380	14.9	3,365	1,035	167
Partnerships	101	61,989	4,386	10.4	3,332	967	203
Corporations	438	443,956	43,081	15.2	39,152	8,621	...
Cooperative associations	7	27,810	2,568	6.2	1,243	347	...
Other forms of organization (including not reporting)	16	6,178	189	8.4	292	86	1
Manufacturers' sales branches, sales offices, total	190	598,075	9,301	7.2	24,188	4,659	...
Individual proprietorships	...	...	...	...	...	...	...
Partnerships	...	...	...	...	...	...	...
Corporations	177	587,858	9,226	7.2	23,930	4,616	...
Cooperative associations	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	12	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities, total	7	46,278	822	10.8	1,648	385	1
Individual proprietorships	1	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships	...	...	...	...	...	...	...
Corporations	6	(D)	(D)	(D)	(D)	(D)	(D)
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reporting)	...	...	...	...	...	...	...
Merchandise agents, brokers, total	126	185,850	79	3.9	3,185	550	85
Individual proprietorships	48	35,372	18	5.3	690	124	38
Partnerships	23	28,466	31	5.0	573	143	47
Corporations	48	81,773	30	3.9	1,703	239	...
Cooperative associations	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	5	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products, total	6	6,035	223	10.3	343	83	2
Individual proprietorships	3	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships	...	...	...	...	...	...	...
Corporations	1	(D)	(D)	(D)	(D)	(D)	(D)
Cooperative associations	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	...	...	...	...	...	...	...
FLORIDA							
Total	5,309	xxx	220,746	xxx	207,427	64,857	2,983
Individual proprietorships	1,431	xxx	14,844	xxx	17,611	7,090	1,326
Partnerships	714	xxx	17,067	xxx	18,466	7,569	1,295
Corporations	2,892	xxx	175,478	xxx	150,050	42,327	352
Cooperative associations	68	xxx	4,063	xxx	10,427	4,458	...
Other forms of organization (including not reporting)	204	xxx	9,294	xxx	10,873	3,413	10
Merchant wholesalers, total	3,699	1,735,809	161,001	14.8	131,226	37,590	2,195
Individual proprietorships	1,171	199,316	14,116	17.4	14,309	5,572	1,096
Partnerships	595	212,342	16,378	14.1	13,838	4,917	1,092
Corporations	1,759	1,201,684	120,435	14.7	94,583	24,934	...
Cooperative associations	13	28,490	1,415	5.7	863	226	...
Other forms of organization (including not reporting)	161	93,977	8,657	15.1	7,633	1,941	7
Manufacturers' sales branches, sales offices, total	411	646,136	24,169	8.7	28,573	6,653	...
Individual proprietorships	...	...	...	...	...	...	...
Partnerships	1	(D)	(D)	(D)	(D)	(D)	(D)
Corporations	385	636,647	23,678	8.7	27,878	6,485	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reporting)	25	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities, total	557	421,910	28,545	8.7	14,258	3,654	412
Individual proprietorships	36	9,829	320	11.2	411	169	38
Partnerships	11	(D)	(D)	(D)	(D)	(D)	(D)
Corporations	508	406,352	28,027	8.5	13,426	3,546	352
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reporting)	2	(D)	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers, total	379	392,413	1,858	4.7	7,805	2,448	276
Individual proprietorships	171	116,737	236	4.4	1,638	541	152
Partnerships	66	74,931	87	3.9	1,234	458	122
Corporations	125	130,166	990	4.4	3,322	874	...
Cooperative associations	9	67,570	544	6.4	1,556	561	...
Other forms of organization (including not reporting)	8	3,009	1	8.8	55	14	2
Assemblers of farm products, total	263	205,773	5,173	29.8	25,565	14,312	99
Individual proprietorships	53	13,255	172	28.7	1,253	808	40
Partnerships	41	20,201	369	30.0	2,957	2,052	59
Corporations	115	95,666	2,346	23.0	10,841	6,488	...
Cooperative associations	46	66,133	2,104	37.3	8,008	3,671	...
Other forms of organization (including not reporting)	8	10,518	180	44.7	2,506	1,293	...
GEORGIA							
Total	4,496	xxx	252,614	xxx	200,798	54,247	2,724
Individual proprietorships	1,233	xxx	12,754	xxx	15,364	6,001	1,055
Partnerships	724	xxx	23,342	xxx	18,473	6,954	1,253
Corporations	2,342	xxx	204,827	xxx	157,924	38,436	409
Cooperative associations	34	xxx	2,646	xxx	1,247	601	...
Other forms of organization (including not reporting)	163	xxx	9,045	xxx	7,790	2,255	7
Merchant wholesalers, total	2,658	1,598,873	160,543	13.3	111,405	32,306	1,731
Individual proprietorships	910	196,746	10,397	12.2	10,996	4,511	767
Partnerships	545	279,539	21,942	12.2	15,623	5,168	960
Corporations	1,082	1,036,367	119,312	14.0	79,464	20,688	...
Cooperative associations	14	24,260	1,483	3.8	547	321	...
Other forms of organization (including not reporting)	107	59,961	7,409	13.9	4,775	1,618	4

(D) Withheld to avoid disclosure. xxx Not applicable. ... Represents zero. [1]Entries for merchandise agents and brokers represent brokerage or commissions as percent of sales. [2]Entries for corporations represent operators of commission petroleum bulk plants.

Table 7B. WHOLESALE TRADE: 1954–LEGAL FORM OF ORGANIZATION–STATES, BY TYPE OF OPERATION–Continued

Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel

State, type of operation, and legal form of organization	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (including payroll) as percent of sales[1]	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest November 15 (Number)	Active proprietors of unincorporated businesses, November[2] (Number)
GEORGIA—Continued							
Manufacturers' sales branches, sales offices, total	671	1,833,680	66,890	8.3	68,038	14,348	1
Individual proprietorships	1	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships	2	(D)	(D)	(D)	(D)	(D)	(D)
Corporations	630	1,750,436	65,197	8.4	65,461	13,821	...
Cooperative associations	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	37	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities, total	568	301,766	19,083	9.2	8,831	2,653	501
Individual proprietorships	47	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships	28	(D)	(D)	(D)	(D)	(D)	(D)
Corporations	489	277,041	17,244	9.0	7,902	2,294	409
Cooperative associations	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	3	(D)	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers, total	482	679,040	940	3.4	9,057	3,316	421
Individual proprietorships	230	206,834	420	4.2	3,143	987	206
Partnerships	127	214,358	168	2.6	1,665	1,211	212
Corporations	107	226,792	346	3.6	3,790	1,020	...
Cooperative associations	6	10,409	1	1.8	80	42	...
Other forms of organization (including not reporting)	12	20,647	5	3.5	379	56	3
Assemblers of farm products, total	117	134,210	5,158	6.3	3,467	1,624	70
Individual proprietorships	45	26,190	518	6.2	671	305	35
Partnerships	22	8,534	727	16.1	672	373	35
Corporations	34	27,798	2,728	11.4	1,307	613	...
Cooperative associations	12	67,548	1,091	2.7	577	225	...
Other forms of organization (including not reporting)	4	4,140	94	12.6	240	108	...
IDAHO							
Total	1,273	xxx	37,324	xxx	27,220	10,003	824
Individual proprietorships	297	xxx	3,194	xxx	4,325	1,825	260
Partnerships	157	xxx	2,862	xxx	3,167	1,723	254
Corporations	712	xxx	27,311	xxx	16,162	5,186	310
Cooperative associations	65	xxx	3,114	xxx	2,512	941	...
Other forms of organization (including not reporting)	42	xxx	843	xxx	1,053	328	...
Merchant wholesalers, total	527	187,756	21,154	15.9	15,229	4,844	300
Individual proprietorships	193	30,790	2,642	16.7	2,437	812	175
Partnerships	81	17,952	1,721	17.7	1,407	549	125
Corporations	222	116,483	14,631	16.3	10,140	3,118	...
Cooperative associations	10	15,906	1,410	9.2	706	173	...
Other forms of organization (including not reporting)	21	6,625	750	15.8	539	191	...
Manufacturers' sales branches, sales offices, total	51	19,613	1,489	15.2	1,552	358	2
Individual proprietorships	...	...	...	...	...	...	...
Partnerships	1	(D)	(D)	(D)	(D)	(D)	(D)
Corporations	43	(D)	(D)	(D)	(D)	(D)	(D)
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reporting)	7	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities, total	399	99,307	8,294	11.4	2,408	664	366
Individual proprietorships	41	10,545	209	12.5	363	106	43
Partnerships	9	1,714	83	8.8	43	13	13
Corporations	322	83,251	7,761	11.1	1,661	445	310
Cooperative associations	22	2,752	207	14.2	195	55	...
Other forms of organization (including not reporting)	5	1,045	34	19.4	146	45	...
Merchandise agents, brokers, total	33	67,048	267	2.3	668	580	24
Individual proprietorships	10	12,420	18	2.6	140	121	4
Partnerships	11	(D)	(D)	(D)	(D)	(D)	(D)
Corporations	11	(D)	(D)	(D)	(D)	(D)	(D)
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reporting)	1	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products, total	263	109,545	6,120	15.1	7,363	3,557	132
Individual proprietorships	53	16,394	325	21.3	1,385	785	38
Partnerships	55	25,593	1,023	15.5	1,520	938	94
Corporations	114	45,758	3,216	12.1	2,674	1,067	...
Cooperative associations	33	19,535	1,497	16.5	1,611	713	...
Other forms of organization (including not reporting)	8	2,265	59	15.4	173	54	...
ILLINOIS							
Total	16,493	xxx	869,166	xxx	890,165	186,178	10,117
Individual proprietorships	4,454	xxx	53,731	xxx	60,889	16,548	4,021
Partnerships	2,727	xxx	80,505	xxx	67,661	17,045	5,131
Corporations	8,293	xxx	669,289	xxx	700,996	139,579	942
Cooperative associations	375	xxx	26,085	xxx	20,200	4,956	...
Other forms of organization (including not reporting)	644	xxx	39,556	xxx	40,419	8,050	23
Merchant wholesalers, total	10,452	7,627,236	620,156	13.4	554,357	120,696	6,918
Individual proprietorships	3,222	859,034	47,965	11.9	47,280	13,059	2,957
Partnerships	2,052	1,026,868	65,887	11.2	54,492	13,963	3,946
Corporations	4,759	5,141,525	465,916	14.7	423,303	87,164	...
Cooperative associations	50	234,580	13,379	6.3	8,272	1,937	...
Other forms of organization (including not reporting)	369	365,229	27,009	10.4	21,010	4,573	15
Manufacturers' sales branches, sales offices, total	1,620	7,006,115	173,508	7.2	243,403	45,726	5
Individual proprietorships	2	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships	5	3,516	122	25.6	723	148	5
Corporations	1,473	6,372,913	165,056	7.4	226,198	42,769	...
Cooperative associations	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	138	579,118	8,212	5.4	16,232	2,755	...
Petroleum bulk plants, terminals and LP gas facilities, total	1,655	456,976	42,402	11.2	28,657	6,633	1,269
Individual proprietorships	166	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships	88	27,221	7,584	14.1	1,384	385	166
Corporations	1,286	606,995	27,363	10.5	19,729	4,299	942
Cooperative associations	92	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	23	13,571	313	15.7	882	200	1

(D) Withheld to avoid disclosure. xxx Not applicable. ... Represents zero. [1]Entries for merchandise agents and brokers represent brokerage or commissions as percent of sales. [2]Entries for corporations represent operators of commission petroleum bulk plants.

Table 7B. WHOLESALE TRADE: 1954—LEGAL FORM OF ORGANIZATION—STATES, BY TYPE OF OPERATION—Continued

Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel

State, type of operation, and legal form of organization	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (including payroll) as percent of sales[1]	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest November 15 (Number)	Active proprietors of unincorporated businesses, November[2] (Number)
ILLINOIS—Continued							
Merchandise agents, brokers, total	1,695	3,903,068	4,131	2.6	43,886	7,570	1,342
Individual proprietorships	800	1,003,707	671	2.8	9,303	2,043	671
Partnerships	352	1,377,620	1,029	1.8	7,619	1,622	665
Corporations	473	1,188,702	2,398	3.7	24,942	3,485	...
Cooperative associations	17	170,251	5	1.0	973	226	...
Other forms of organization (including not reporting)	53	162,788	28	1.5	1,049	194	6
Assemblers of farm products, total	1,071	1,096,259	28,969	4.1	19,862	5,553	583
Individual proprietorships	264	142,866	3,147	5.3	2,399	855	233
Partnerships	230	217,196	5,883	3.7	3,443	927	349
Corporations	302	287,377	8,556	4.9	6,824	1,862	...
Cooperative associations	214	335,424	7,389	3.6	5,950	1,581	...
Other forms of organization (including not reporting)	61	113,396	3,994	2.8	1,246	328	1
INDIANA							
Total	5,881	xxx	259,378	xxx	224,141	52,820	3,614
Individual proprietorships	1,527	xxx	17,937	xxx	19,225	6,003	1,321
Partnerships	831	xxx	24,198	xxx	18,502	5,587	1,538
Corporations	3,164	xxx	190,251	xxx	169,353	37,049	751
Cooperative associations	161	xxx	16,578	xxx	6,706	1,837	...
Other forms of organization (including not reporting)	198	xxx	10,414	xxx	10,355	2,344	4
Merchant wholesalers, total	3,399	1,831,646	182,583	15.0	150,497	35,785	2,081
Individual proprietorships	1,120	189,603	13,425	15.9	13,995	4,395	977
Partnerships	597	238,189	20,419	13.4	15,132	4,304	1,101
Corporations	1,544	1,217,763	129,416	16.1	112,413	24,993	...
Cooperative associations	18	104,376	10,647	3.7	1,858	434	...
Other forms of organization (including not reporting)	120	81,715	8,676	14.5	7,099	1,659	3
Manufacturers' sales branches, sales offices, total	475	852,908	35,587	8.8	39,836	8,006	6
Individual proprietorships	1	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships	2	(D)	(D)	(D)	(D)	(D)	(D)
Corporations	429	822,496	35,040	8.5	37,398	7,564	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reporting)	43	26,036	286	18.1	2,336	418	...
Petroleum bulk plants, terminals and LP gas facilities, total	1,156	584,153	26,704	8.6	16,157	3,804	920
Individual proprietorships	103	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships	35	(D)	(D)	(D)	(D)	(D)	(D)
Corporations	946	510,082	20,963	8.2	12,833	2,824	751
Cooperative associations	60	30,277	2,381	7.8	1,162	298	...
Other forms of organization (including not reporting)	12	3,092	153	17.7	309	88	...
Merchandise agents, brokers, total	387	699,974	595	2.6	7,399	2,044	331
Individual proprietorships	189	205,280	163	3.4	2,634	662	146
Partnerships	90	235,710	70	2.1	1,217	543	184
Corporations	85	106,248	360	4.2	2,646	566	...
Cooperative associations	18	149,210	2	0.9	730	252	...
Other forms of organization (including not reporting)	5	3,526	...	9.1	172	21	1
Assemblers of farm products, total	464	414,700	13,909	5.4	10,252	3,181	276
Individual proprietorships	114	53,223	1,712	6.7	1,364	551	98
Partnerships	107	132,587	2,878	2.6	1,430	517	178
Corporations	160	122,311	4,472	6.7	4,063	1,102	...
Cooperative associations	65	95,281	3,548	6.4	2,956	853	...
Other forms of organization (including not reporting)	18	11,298	1,299	8.2	439	158	...
IOWA							
Total	5,641	xxx	177,702	xxx	138,640	37,776	3,837
Individual proprietorships	1,555	xxx	18,000	xxx	16,470	6,042	1,360
Partnerships	843	xxx	16,794	xxx	16,760	5,861	1,452
Corporations	2,742	xxx	121,405	xxx	89,535	21,766	1,016
Cooperative associations	327	xxx	13,646	xxx	9,798	2,529	...
Other forms of organization (including not reporting)	174	xxx	7,857	xxx	6,077	1,578	9
Merchant wholesalers, total	2,184	1,294,696	108,895	12.4	84,343	21,961	1,437
Individual proprietorships	790	179,064	8,434	12.1	8,788	2,907	693
Partnerships	421	226,255	12,938	10.1	11,074	3,218	734
Corporations	851	722,113	75,694	14.2	57,735	14,077	...
Cooperative associations	31	95,031	4,986	5.4	2,529	659	3
Other forms of organization (including not reporting)	91	72,233	6,843	11.5	4,217	1,100	7
Manufacturers' sales branches, sales offices, total	342	444,819	20,743	9.7	21,162	4,663	1
Individual proprietorships	1	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships	...	...	...	...	...	...	...
Corporations	320	415,006	20,633	9.8	20,124	4,398	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reporting)	21	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities, total	1,663	245,514	30,847	12.3	12,475	3,194	1,366
Individual proprietorships	201	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships	90	20,165	929	12.9	846	305	165
Corporations	1,235	234,609	19,275	11.6	6,281	1,408	1,016
Cooperative associations	121	41,678	3,740	12.9	2,967	674	...
Other forms of organization (including not reporting)	16	(D)	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers, total	331	841,454	806	1.5	5,861	2,741	325
Individual proprietorships	136	192,596	49	2.1	1,688	849	115
Partnerships	117	408,356	134	1.3	2,208	1,220	210
Corporations	66	109,355	623	2.3	1,392	546	...
Cooperative associations	8	119,595	...	0.8	515	117	...
Other forms of organization (including not reporting)	4	11,552	...	1.4	58	9	...
Assemblers of farm products, total	1,121	815,172	16,411	4.3	14,799	5,217	708
Individual proprietorships	427	179,156	2,832	5.9	3,809	1,527	367
Partnerships	215	153,037	2,793	5.5	2,632	1,118	340
Corporations	270	271,635	5,180	2.8	4,003	1,337	...
Cooperative associations	167	174,756	4,920	4.3	3,787	1,079	...
Other forms of organization (including not reporting)	42	36,588	686	3.0	568	156	1

(D) Withheld to avoid disclosure. xxx Not applicable. ... Represents zero. [1]Entries for merchandise agents and brokers represent brokerage or commissions as percent of sales. [2]Entries for corporations represent operators of commission petroleum bulk plants.

Table 7B. WHOLESALE TRADE: 1954—LEGAL FORM OF ORGANIZATION—STATES, BY TYPE OF OPERATION—Continued

Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel

State, type of operation, and legal form of organization	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (including payroll) as percent of sales[1]	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest November 15 (Number)	Active proprietors of unincorporated businesses, November[2] (Number)
KANSAS							
Total	4,265	xxx	140,879	xxx	89,213	24,799	2,709
Individual proprietorships	1,167	xxx	12,881	xxx	11,263	4,422	1,026
Partnerships	592	xxx	10,105	xxx	7,630	3,171	932
Corporations	1,987	xxx	105,145	xxx	60,523	14,289	747
Cooperative associations	351	xxx	7,181	xxx	5,826	1,744	...
Other forms of organization (including not reporting)	168	xxx	5,567	xxx	4,171	1,173	4
Merchant wholesalers, total	1,702	953,439	90,913	11.6	58,306	15,054	1,078
Individual proprietorships	654	118,807	9,385	14.4	7,575	2,668	567
Partnerships	306	102,089	6,978	11.8	5,185	1,693	510
Corporations	632	591,416	68,610	12.0	40,687	9,400	...
Cooperative associations	45	79,474	2,341	5.7	1,789	426	...
Other forms of organization (including not reporting)	65	61,653	3,599	9.5	3,070	867	1
Manufacturers' sales branches, sales offices, total	158	238,320	22,276	10.2	12,223	2,619	3
Individual proprietorships	1	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships	1	(D)	(D)	(D)	(D)	(D)	(D)
Corporations	145	233,281	21,676	10.0	11,945	2,551	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reporting)	11	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities, total	1,251	201,829	12,239	12.0	6,896	2,049	1,026
Individual proprietorships	209	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships	54	(D)	(D)	(D)	(D)	(D)	(D)
Corporations	819	130,931	8,796	11.2	3,086	786	747
Cooperative associations	155	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	14	3,322	137	14.4	240	56	3
Merchandise agents, brokers, total	210	361,848	670	2.0	2,818	2,022	223
Individual proprietorships	98	111,463	56	2.3	872	685	81
Partnerships	70	155,929	409	1.6	865	907	142
Corporations	38	91,546	205	2.2	1,054	419	...
Cooperative associations	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	3	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products, total	944	285,374	14,781	7.4	8,970	3,055	379
Individual proprietorships	205	45,254	1,981	7.4	1,213	536	200
Partnerships	161	42,387	2,109	7.1	944	350	179
Corporations	353	96,859	5,858	8.3	3,551	1,133	...
Cooperative associations	150	83,126	3,602	6.0	2,652	853	...
Other forms of organization (including not reporting)	75	17,748	1,231	7.0	610	183	...
KENTUCKY							
Total	2,720	xxx	265,797	xxx	104,160	29,997	1,846
Individual proprietorships	727	xxx	9,401	xxx	9,066	3,386	602
Partnerships	553	xxx	15,261	xxx	11,652	5,062	960
Corporations	1,308	xxx	110,543	xxx	78,651	20,199	282
Cooperative associations	39	xxx	127,807	xxx	1,365	475	...
Other forms of organization (including not reporting)	93	xxx	2,785	xxx	3,426	875	2
Merchant wholesalers, total	1,721	964,714	234,143	13.5	72,792	19,449	1,169
Individual proprietorships	573	111,438	8,546	15.2	7,548	2,635	484
Partnerships	391	174,736	14,021	11.0	9,254	3,022	684
Corporations	684	603,949	82,555	14.6	52,890	12,954	...
Cooperative associations	9	47,098	126,940	3.3	698	175	...
Other forms of organization (including not reporting)	64	27,443	2,081	15.6	2,402	663	1
Manufacturers' sales branches, sales offices, total	167	450,458	12,816	7.3	15,741	3,451	...
Individual proprietorships	...	...	...	...	...	...	...
Partnerships	...	...	...	...	...	...	...
Corporations	156	442,858	12,199	7.1	15,209	3,311	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reporting)	11	7,600	617	10.1	532	140	...
Petroleum bulk plants, terminals and LP gas facilities, total	413	235,620	13,177	8.9	7,459	2,043	346
Individual proprietorships	26	8,537	284	12.3	306	130	24
Partnerships	28	12,853	457	10.7	511	162	42
Corporations	350	210,477	12,296	8.6	6,431	1,705	282
Cooperative associations	5	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	4	(D)	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers, total	322	468,495	483	3.0	6,305	4,351	255
Individual proprietorships	93	58,676	243	3.5	738	442	63
Partnerships	107	174,635	142	2.7	1,616	1,711	192
Corporations	98	209,062	98	3.1	3,434	2,031	...
Cooperative associations	12	12,517	...	2.8	188	119	...
Other forms of organization (including not reporting)	12	13,605	...	3.8	329	48	...
Assemblers of farm products, total	97	69,295	5,178	6.0	1,863	703	74
Individual proprietorships	35	11,498	328	8.8	474	179	31
Partnerships	27	13,051	641	8.3	271	167	42
Corporations	20	23,125	3,395	5.7	687	198	...
Cooperative associations	13	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	2	(D)	(D)	(D)	(D)	(D)	(D)
LOUISIANA							
Total	3,634	xxx	196,015	xxx	146,661	40,490	2,231
Individual proprietorships	1,155	xxx	11,792	xxx	16,120	6,164	989
Partnerships	585	xxx	27,003	xxx	14,290	5,142	1,020
Corporations	1,730	xxx	147,562	xxx	108,886	26,942	217
Cooperative associations	26	xxx	380	xxx	760	442	...
Other forms of organization (including not reporting)	138	xxx	9,278	xxx	6,605	1,800	5
Merchant wholesalers, total	2,442	1,666,544	156,909	12.2	103,345	28,689	1,578
Individual proprietorships	868	183,522	10,326	16.6	13,323	4,899	744
Partnerships	462	292,548	25,142	9.6	12,513	4,101	830
Corporations	1,006	1,110,814	112,949	12.1	71,769	18,228	...
Cooperative associations	11	6,821	228	9.2	350	92	...
Other forms of organization (including not reporting)	95	72,839	8,264	13.1	5,390	1,389	4

(D) Withheld to avoid disclosure. xxx Not applicable. ... Represents zero. [1]Entries for merchandise agents and brokers represent brokerage or commissions as percent of sales. [2]Entries for corporations represent operators of commission petroleum bulk plants.

Table 7B. WHOLESALE TRADE: 1954—LEGAL FORM OF ORGANIZATION—STATES, BY TYPE OF OPERATION—Continued

Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel

State, type of operation, and legal form of organization	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (including payroll) as percent of sales[1]	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest November 15 (Number)	Active proprietors of unincorporated businesses, November[2] (Number)
LOUISIANA—Continued							
Manufacturers' sales branches, sales offices, total	367	664,807	24,891	8.9	30,701	6,884	3
Individual proprietorships	3	136	2	43.4	28	10	3
Partnerships	...	...	...	...	...	...	...
Corporations	342	658,099	24,572	8.7	29,867	6,684	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reporting)	22	6,572	317	21.8	806	190	...
Petroleum bulk plants, terminals and LP gas facilities, total	454	233,328	11,097	9.8	6,937	2,000	345
Individual proprietorships	107	27,558	891	10.8	992	373	88
Partnerships	27	10,825	316	10.9	466	153	40
Corporations	314	190,336	9,713	9.8	5,383	1,443	217
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reporting)	6	4,609	177	5.5	96	31	...
Merchandise agents, brokers, total	263	318,268	797	3.1	3,845	1,418	201
Individual proprietorships	141	115,788	143	3.7	1,460	612	113
Partnerships	58	90,501	515	2.9	836	404	87
Corporations	53	102,316	135	2.6	1,426	380	...
Cooperative associations	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	10	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products, total	108	38,618	2,321	11.9	1,833	1,499	104
Individual proprietorships	36	10,629	430	9.9	317	290	41
Partnerships	38	14,512	1,030	10.9	475	484	63
Corporations	15	5,956	193	13.0	441	207	...
Cooperative associations	14	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	5	(D)	(D)	(D)	(D)	(D)	(D)
MAINE							
Total	1,314	xxx	58,511	xxx	41,231	12.039	573
Individual proprietorships	411	xxx	3,791	xxx	3,655	1,618	319
Partnerships	122	xxx	2,136	xxx	1,722	714	204
Corporations	721	xxx	50,294	xxx	34,109	9,114	48
Cooperative associations	15	xxx	760	xxx	496	121	...
Other forms of organization (including not reporting)	45	xxx	1,530	xxx	1,249	472	2
Merchant wholesalers, total	922	358,934	41,182	15.7	29,185	8,830	440
Individual proprietorships	332	43,598	3,218	16.9	2,945	1,298	259
Partnerships	104	25,392	2,070	14.1	1,505	613	179
Corporations	446	275,830	34,149	15.6	23,554	6,480	...
Cooperative associations	6	2,580	480	10.3	149	42	...
Other forms of organization (including not reporting)	34	11,534	1,265	17.9	1,032	397	2
Manufacturers' sales branches, sales offices, total	100	106,376	2,939	8.2	4,780	1,162	...
Individual proprietorships	...	...	...	...	...	...	...
Partnerships	...	...	...	...	...	...	...
Corporations	98	(D)	(D)	(D)	(D)	(D)	(D)
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reporting)	2	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities, total	165	144,715	12,696	9.6	5,306	1,347	72
Individual proprietorships	22	5,893	211	13.6	243	101	19
Partnerships	4	(D)	(D)	(D)	(D)	(D)	(D)
Corporations	138	136,869	12,417	9.5	4,985	1,219	48
Cooperative associations	...	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	1	(D)	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers, total	42	22,522	135	3.9	422	121	20
Individual proprietorships	19	4,307	25	5.4	78	39	12
Partnerships	4	(D)	(D)	(D)	(D)	(D)	(D)
Corporations	17	14,330	107	3.8	292	63	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reporting)	2	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products, total	85	21,615	1,559	18.7	1,538	579	41
Individual proprietorships	38	5,608	337	25.8	389	180	29
Partnerships	10	759	11	36.1	139	68	12
Corporations	22	(D)	(D)	(D)	(D)	(D)	(D)
Cooperative associations	9	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	6	1,184	212	19.3	115	49	...
MARYLAND							
Total	3,038	xxx	150,010	xxx	141,396	35,330	1,833
Individual proprietorships	931	xxx	8,611	xxx	11,835	4,274	812
Partnerships	496	xxx	12,702	xxx	11,540	3,929	968
Corporations	1,471	xxx	123,039	xxx	112,487	25,744	42
Cooperative associations	36	xxx	2,682	xxx	1,306	376	...
Other forms of organization (including not reporting)	104	xxx	2,976	xxx	4,228	1,007	12
Merchant wholesalers, total	2,209	1,104,793	106,264	14.9	92,158	24,361	1,487
Individual proprietorships	739	136,528	8,307	14.9	9,747	3,596	651
Partnerships	423	166,433	12,050	11.8	9,991	3,387	826
Corporations	967	751,924	81,022	15.7	68,685	16,464	...
Cooperative associations	9	14,429	2,192	6.8	619	175	...
Other forms of organization (including not reporting)	71	35,479	2,693	16.7	3,116	739	10
Manufacturers' sales branches, sales offices, total	311	784,441	28,716	7.4	31,921	6,422	...
Individual proprietorships	...	...	...	...	...	...	...
Partnerships	...	...	...	...	...	...	...
Corporations	286	759,959	28,478	7.4	30,997	6,211	...
Cooperative associations	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	23	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities, total	166	307,548	13,770	9.6	10,475	2,635	74
Individual proprietorships	21	5,900	130	13.7	305	113	21
Partnerships	6	(D)	(D)	(D)	(D)	(D)	(D)
Corporations	124	292,943	13,266	9.4	9,780	2,375	42
Cooperative associations	13	5,099	226	10.7	225	85	...
Other forms of organization (including not reporting)	2	(D)	(D)	(D)	(D)	(D)	(D)

(D) Withheld to avoid disclosure. xxx Not applicable. ... Represents zero. [1]Entries for merchandise agents and brokers represent brokerage or commissions as percent of sales. [2]Entries for corporations represent operators of commission petroleum bulk plants.

Table 7B. WHOLESALE TRADE: 1954–LEGAL FORM OF ORGANIZATION–STATES, BY TYPE OF OPERATION–Continued

Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel

State, type of operation, and legal form of organization	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (including payroll) as percent of sales[1]	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest November 15 (Number)	Active proprietors of unincorporated businesses, November[2] (Number)
MARYLAND—Continued							
Merchandise agents, brokers, total	289	343,809	590	3.8	5,449	1,383	220
Individual proprietorships	147	98,903	125	4.2	1,526	462	119
Partnerships	52	71,392	182	4.1	978	287	99
Corporations	79	137,292	190	3.8	2,977	569	...
Cooperative associations	5	31,690	93	1.5	260	47	...
Other forms of organization (including not reporting)	6	4,532	...	5.4	108	18	2
Assemblers of farm products, total	63	43,157	670	8.0	1,393	529	52
Individual proprietorships	24	5,671	49	15.0	257	103	21
Partnerships	15	(D)	(D)	(D)	(D)	(D)	(D)
Corporations	15	19,542	83	4.5	448	125	...
Cooperative associations	7	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	2	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS							
Total	7,934	xxx	425,691	xxx	385,839	87,481	3,313
Individual proprietorships	2,070	xxx	19,173	xxx	22,187	7,407	1,797
Partnerships	732	xxx	17,385	xxx	16,722	5,256	1,477
Corporations	4,739	xxx	361,499	xxx	323,655	69,843	22
Cooperative associations	52	xxx	3,173	xxx	3,480	824	...
Other forms of organization (including not reporting)	341	xxx	2,446	xxx	19,795	4,151	17
Merchant wholesalers, total	6,041	3,321,567	313,378	14.1	247,758	59,816	2,714
Individual proprietorships	1,683	287,592	18,542	15.1	18,404	6,475	1,466
Partnerships	603	253,660	16,732	12.3	14,036	4,420	1,238
Corporations	3,479	2,550,952	255,669	14.4	202,084	45,837	...
Cooperative associations	24	33,823	2,374	4.2	813	211	...
Other forms of organization (including not reporting)	252	195,540	20,061	12.7	12,421	2,873	10
Manufacturers' sales branches, sales offices, total	860	2,457,055	82,852	7.9	99,944	19,874	1
Individual proprietorships	2	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships	1	(D)	(D)	(D)	(D)	(D)	(D)
Corporations	802	2,344,560	78,881	7.8	94,246	18,895	...
Cooperative associations	4	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	51	102,741	3,682	9.1	5,274	862	...
Petroleum bulk plants, terminals and LP gas facilities, total	171	441,984	24,698	7.9	15,635	3,162	53
Individual proprietorships	17	3,339	71	11.1	163	48	15
Partnerships	10	3,155	127	11.1	128	44	16
Corporations	137	432,612	24,357	7.8	15,097	3,026	22
Cooperative associations	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	5	(D)	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers, total	812	1,206,266	2,422	3.4	18,617	3,542	528
Individual proprietorships	358	377,572	418	2.9	3,450	816	307
Partnerships	112	181,276	226	3.9	2,068	541	214
Corporations	301	547,283	1,602	3.6	11,345	1,878	...
Cooperative associations	11	22,261	...	2.6	373	66	...
Other forms of organization (including not reporting)	30	77,874	176	3.0	1,381	241	7
Assemblers of farm products, total	50	77,158	2,341	11.2	3,885	1,087	17
Individual proprietorships	10	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships	6	(D)	(D)	(D)	(D)	(D)	(D)
Corporations	20	22,382	990	7.9	883	207	...
Cooperative associations	11	42,811	595	10.2	1,999	468	...
Other forms of organization (including not reporting)	3	(D)	(D)	(D)	(D)	(D)	(D)
MICHIGAN							
Total	9,441	xxx	474,263	xxx	478,771	99,793	6,327
Individual proprietorships	2,999	xxx	29,217	xxx	46,506	12,685	2,704
Partnerships	1,588	xxx	39,207	xxx	44,465	10,863	3,000
Corporations	4,317	xxx	364,709	xxx	361,416	70,278	554
Cooperative associations	86	xxx	10,500	xxx	5,442	1,577	...
Other forms of organization (including not reporting)	451	xxx	30,630	xxx	20,942	4,390	9
Merchant wholesalers, total	6,174	3,665,185	290,904	14.7	291,253	62,382	4,506
Individual proprietorships	2,261	482,094	26,010	15.4	35,781	10,194	2,076
Partnerships	1,252	588,310	36,078	13.1	37,950	9,368	2,426
Corporations	2,309	2,209,172	197,908	16.2	202,434	39,437	...
Cooperative associations	28	67,619	4,333	7.5	2,069	502	...
Other forms of organization (including not reporting)	324	317,990	26,575	7.4	13,019	2,881	4
Manufacturers' sales branches, sales offices, total	915	3,969,618	120,874	6.4	130,417	24,675	2
Individual proprietorships	4	6,833	2	2.7	84	26	2
Partnerships	4	(D)	(D)	(D)	(D)	(D)	(D)
Corporations	832	3,849,656	117,736	6.2	123,410	23,426	...
Cooperative associations	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	74	103,591	2,929	11.1	6,538	1,171	...
Petroleum bulk plants, terminals and LP gas facilities, total	1,106	753,436	46,170	9.1	25,540	5,886	845
Individual proprietorships	141	45,609	2,206	12.4	1,887	569	133
Partnerships	85	(D)	(D)	(D)	(D)	(D)	(D)
Corporations	849	662,056	42,214	8.7	21,550	4,733	554
Cooperative associations	21	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	10	4,651	280	17.6	378	96	...
Merchandise agents, brokers, total	960	1,558,531	5,877	4.0	24,280	4,370	807
Individual proprietorships	512	540,311	396	4.3	7,868	1,570	414
Partnerships	190	400,494	344	3.6	3,722	736	388
Corporations	224	464,742	1,699	4.3	10,522	1,570	...
Cooperative associations	9	116,443	3,392	2.6	1,561	374	...
Other forms of organization (including not reporting)	25	36,541	46	3.8	607	120	5
Assemblers of farm products, total	286	139,914	10,438	12.3	7,281	2,480	167
Individual proprietorships	81	19,648	603	10.7	886	326	79
Partnerships	57	28,623	1,466	8.3	1,120	328	88
Corporations	103	61,350	5,152	14.9	3,500	1,112	...
Cooperative associations	27	22,242	2,417	12.4	1,375	592	...
Other forms of organization (including not reporting)	18	8,051	800	9.1	400	122	...

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Table 7B. WHOLESALE TRADE: 1954—LEGAL FORM OF ORGANIZATION—STATES, BY TYPE OF OPERATION—Continued

Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel

State, type of operation, and legal form of organization	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (including payroll) as percent of sales[1]	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest November 15 (Number)	Active proprietors of unincorporated businesses, November[2] (Number)
MINNESOTA							
Total	6,099	xxx	311,834	xxx	242,324	57,620	3,500
Individual proprietorships	1,514	xxx	15,148	xxx	14,419	5,082	1,368
Partnerships	742	xxx	15,368	xxx	12,512	3,964	1,341
Corporations	3,245	xxx	251,617	xxx	188,136	42,683	787
Cooperative associations	429	xxx	15,146	xxx	10,559	2,910	...
Other forms of organization (including not reporting)	169	xxx	14,555	xxx	16,698	2,981	4
Merchant wholesalers, total	2,833	2,252,713	212,879	12.2	151,300	36,719	1,683
Individual proprietorships	884	173,430	9,791	12.3	9,512	3,257	810
Partnerships	487	162,352	12,593	12.9	9,634	2,945	872
Corporations	1,330	1,694,322	172,214	12.5	120,257	27,763	...
Cooperative associations	38	92,003	6,647	5.9	2,469	609	...
Other forms of organization (including not reporting)	94	130,606	11,634	12.5	9,428	2,145	1
Manufacturers' sales branches, sales offices, total	497	1,215,668	52,151	7.6	49,393	10,254	3
Individual proprietorships	...	...	...	...	...	...	...
Partnerships	3	(D)	(D)	(D)	(D)	(D)	(D)
Corporations	467	1,185,522	50,217	7.5	47,267	9,848	...
Cooperative associations	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	25	27,116	1,821	12.4	1,949	364	...
Petroleum bulk plants, terminals and LP gas facilities, total	1,414	337,195	26,471	11.0	12,510	3,287	1,095
Individual proprietorships	182	31,144	2,296	12.2	1,368	499	172
Partnerships	86	(D)	(D)	(D)	(D)	(D)	(D)
Corporations	991	234,612	21,101	10.7	7,064	1,590	787
Cooperative associations	144	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	11	23,989	134	7.7	920	213	1
Merchandise agents, brokers, total	422	1,178,470	1,407	1.8	10,961	2,322	307
Individual proprietorships	187	162,580	335	3.4	1,836	464	157
Partnerships	76	136,042	142	2.3	984	301	150
Corporations	145	744,572	930	1.5	7,178	1,305	...
Cooperative associations	5	109,761	...	0.8	671	192	...
Other forms of organization (including not reporting)	9	25,515	...	2.2	292	60	...
Assemblers of farm products, total	933	502,199	18,926	7.2	18,160	5,038	412
Individual proprietorships	261	76,166	2,726	5.4	1,703	862	229
Partnerships	90	45,242	1,659	5.5	1,032	441	154
Corporations	312	211,072	7,155	6.4	6,370	2,177	...
Cooperative associations	240	147,885	6,420	7.0	4,946	1,359	27
Other forms of organization (including not reporting)	30	21,834	966	26.2	4,109	199	2
MISSISSIPPI							
Total	1,863	xxx	70,484	xxx	46,319	15,246	1,313
Individual proprietorships	527	xxx	6,722	xxx	5,562	2,366	441
Partnerships	383	xxx	13,967	xxx	7,188	3,012	631
Corporations	852	xxx	46,149	xxx	30,586	8,955	238
Cooperative associations	39	xxx	1,645	xxx	1,173	357	...
Other forms of organization (including not reporting)	62	xxx	2,001	xxx	1,810	556	3
Merchant wholesalers, total	1,095	543,830	53,739	11.8	33,757	11,007	746
Individual proprietorships	370	91,023	5,117	9.7	3,873	1,764	293
Partnerships	274	124,027	10,717	10.1	5,511	2,149	452
Corporations	395	285,054	34,914	13.9	22,637	6,596	...
Cooperative associations	6	22,984	1,086	3.1	232	54	...
Other forms of organization (including not reporting)	50	20,742	1,905	13.0	1,504	444	1
Manufacturers' sales branches, sales offices, total	88	86,426	2,296	10.4	4,248	1,063	2
Individual proprietorships	1	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships	1	(D)	(D)	(D)	(D)	(D)	(D)
Corporations	79	71,510	2,180	9.6	3,471	861	...
Cooperative associations	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	6	2,040	92	30.7	285	95	...
Petroleum bulk plants, terminals and LP gas facilities, total	442	150,282	8,521	10.3	4,584	1,469	383
Individual proprietorships	70	18,743	651	10.0	570	234	71
Partnerships	43	14,232	496	10.6	538	181	72
Corporations	323	115,740	7,326	10.4	3,423	1,036	238
Cooperative associations	4	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	2	(D)	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers, total	147	230,635	849	2.3	1,759	1,206	127
Individual proprietorships	67	81,905	424	1.9	500	318	57
Partnerships	44	85,491	402	1.5	558	501	70
Corporations	32	62,109	23	3.9	687	372	...
Cooperative associations	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	3	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products, total	91	172,658	5,079	2.6	1,971	501	55
Individual proprietorships	19	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships	21	(D)	(D)	(D)	(D)	(D)	(D)
Corporations	23	23,994	1,706	5.9	368	90	...
Cooperative associations	27	69,627	515	2.1	889	284	...
Other forms of organization (including not reporting)	1	(D)	(D)	(D)	(D)	(D)	(D)
MISSOURI							
Total	7,604	xxx	432,663	xxx	380,198	88,405	4,488
Individual proprietorships	1,964	xxx	21,742	xxx	21,497	7,178	1,777
Partnerships	1,124	xxx	27,704	xxx	23,037	7,482	2,072
Corporations	4,116	xxx	351,143	xxx	309,901	66,999	631
Cooperative associations	154	xxx	9,951	xxx	8,636	2,985	...
Other forms of organization (including not reporting)	246	xxx	22,123	xxx	17,127	3,761	8
Merchant wholesalers, total	4,377	3,248,245	297,413	13.0	233,146	55,997	2,731
Individual proprietorships	1,337	299,703	17,470	11.1	15,183	5,054	1,222
Partnerships	790	388,825	25,159	10.4	18,793	5,820	1,505
Corporations	2,088	2 289,459	237,836	14.1	184,470	41,727	...
Cooperative associations	26	111,228	5,035	6.5	4,199	1,057	...
Other forms of organization (including not reporting)	136	159,030	11,913	11.7	10,501	2,339	4

(D) Withheld to avoid disclosure. xxx Not applicable. ... Represents zero. [1]Entries for merchandise agents and brokers represent brokerage or commissions as percent of sales. [2]Entries for corporations represent operators of commission petroleum bulk plants.

Table 7B. WHOLESALE TRADE: 1954–LEGAL FORM OF ORGANIZATION–STATES, BY TYPE OF OPERATION–Continued

Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel

State, type of operation, and legal form of organization	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (including payroll) as percent of sales[1]	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest November 15 (Number)	Active proprietors of unincorporated businesses, November[2] (Number)
MISSOURI—Continued							
Manufacturers' sales branches, sales offices, total	918	2,752,205	108,115	8.2	110,706	22,067	2
Individual proprietorships	...	...	...	...	...	...	...
Partnerships	3	(D)	(D)	(D)	(D)	(D)	(D)
Corporations	850	2,595,855	98,198	8.0	104,032	20,677	...
Cooperative associations	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	63	131,919	9,782	12.3	5,836	1,237	...
Petroleum bulk plants, terminals and LP gas facilities, total	1,135	369,056	16,879	11.5	12,997	3,361	887
Individual proprietorships	149	40,543	2,630	12.0	1,665	578	132
Partnerships	82	(D)	(D)	(D)	(D)	(D)	(D)
Corporations	865	288,621	12,148	11.3	9,450	2,173	631
Cooperative associations	35	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	4	1,052	58	15.8	111	29	...
Merchandise agents, brokers, total	827	1,595,275	1,282	2.5	16,889	4,111	653
Individual proprietorships	379	423,317	319	2.8	3,812	1,113	329
Partnerships	180	439,268	190	1.9	2,474	1,021	322
Corporations	232	640,930	622	2.7	9,769	1,790	...
Cooperative associations	12	64,129	58	1.0	371	109	...
Other forms of organization (including not reporting)	24	27,631	93	3.4	463	78	2
Assemblers of farm products, total	347	244,807	8,974	6.1	6,460	2,869	215
Individual proprietorships	99	30,960	1,323	11.8	837	433	94
Partnerships	69	42,321	1,075	4.1	783	296	119
Corporations	81	80,953	2,339	5.3	2,180	632	...
Cooperative associations	79	83,098	3,960	5.9	2,444	1,430	...
Other forms of organization (including not reporting)	19	7,475	277	5.1	216	78	2
MONTANA							
Total	1,499	xxx	50,622	xxx	30,207	7,885	687
Individual proprietorships	203	xxx	2,544	xxx	2,329	724	189
Partnerships	110	xxx	2,714	xxx	2,109	718	172
Corporations	987	xxx	40,062	xxx	22,721	5,601	324
Cooperative associations	154	xxx	3,598	xxx	1,895	582	...
Other forms of organization (including not reporting)	45	xxx	1,704	xxx	1,153	260	2
Merchant wholesalers, total	558	266,694	33,166	14.4	20,357	5,256	265
Individual proprietorships	139	23,812	1,418	15.8	1,619	518	130
Partnerships	86	27,450	2,307	14.2	1,736	560	135
Corporations	284	186,116	26,799	15.3	15,710	3,874	...
Cooperative associations	12	11,451	1,008	5.2	311	82	...
Other forms of organization (including not reporting)	37	17,865	1,634	9.3	981	222	...
Manufacturers' sales branches, sales offices, total	74	49,119	5,258	12.7	3,128	676	1
Individual proprietorships	1	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships	...	...	...	...	...	...	...
Corporations	72	(D)	(D)	(D)	(D)	(D)	(D)
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reporting)	1	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities, total	475	85,170	5,744	10.8	2,559	665	385
Individual proprietorships	36	7,188	707	15.0	408	104	40
Partnerships	13	(D)	(D)	(D)	(D)	(D)	(D)
Corporations	357	66,144	3,826	9.6	1,264	286	324
Cooperative associations	66	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	3	162	19	14.2	13	5	...
Merchandise agents, brokers, total	44	103,702	369	2.3	1,298	500	16
Individual proprietorships	13	12,820	23	3.1	147	56	10
Partnerships	3	7,185	59	2.4	74	60	4
Corporations	23	(D)	(D)	(D)	(D)	(D)	(D)
Cooperative associations	3	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	2	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products, total	348	193,910	6,085	3.3	2,865	788	20
Individual proprietorships	14	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships	8	(D)	(D)	(D)	(D)	(D)	(D)
Corporations	251	126,779	3,969	3.2	1,796	461	...
Cooperative associations	73	56,481	1,571	3.2	854	262	...
Other forms of organization (including not reporting)	2	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA							
Total	3,006	xxx	125,671	xxx	85,439	23,932	1,904
Individual proprietorships	785	xxx	9,075	xxx	8,143	3,381	669
Partnerships	482	xxx	11,136	xxx	8,381	3,238	857
Corporations	1,312	xxx	89,722	xxx	59,957	14,573	371
Cooperative associations	309	xxx	10,945	xxx	5,159	1,622	...
Other forms of organization (including not reporting)	118	xxx	4,793	xxx	3,799	1,118	7
Merchant wholesalers, total	1,253	803,392	81,696	12.3	51,404	13,548	850
Individual proprietorships	412	89,900	5,905	11.9	4,632	1,512	357
Partnerships	271	161,735	8,546	8.5	5,610	1,788	492
Corporations	492	486,296	56,987	13.8	37,113	9,001	...
Cooperative associations	32	36,638	6,459	6.4	1,117	318	...
Other forms of organization (including not reporting)	46	28,823	3,799	16.1	2,932	839	1
Manufacturers' sales branches, sales offices, total	194	416,846	23,360	7.6	16,565	3,549	...
Individual proprietorships	1	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships	...	...	...	...	...	...	...
Corporations	182	412,978	23,319	7.5	16,192	3,458	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reporting)	11	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities, total	702	147,524	9,000	11.9	5,666	1,742	541
Individual proprietorships	107	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships	48	15,401	739	14.0	674	238	83
Corporations	418	86,956	4,883	10.2	2,242	555	371
Cooperative associations	117	20,687	1,574	13.1	1,406	453	...
Other forms of organization (including not reporting)	12	(D)	(D)	(D)	(D)	(D)	(D)

(D) Withheld to avoid disclosure. xxx Not applicable. ... Represents zero. [1]Entries for merchandise agents and brokers represent brokerage or commissions as percent of sales. [2]Entries for corporations represent operators of commission petroleum bulk plants.

Table 7B. WHOLESALE TRADE: 1954—LEGAL FORM OF ORGANIZATION—STATES, BY TYPE OF OPERATION—Continued

Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel

State, type of operation, and legal form of organization	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (including payroll) as percent of sales[1]	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest November 15 (Number)	Active proprietors of unincorporated businesses, November[2] (Number)
NEBRASKA—Continued							
Merchandise agents, brokers, total	228	981,284	731	1.1	4,877	2,435	232
Individual proprietorships	97	201,048	93	1.4	1,132	841	88
Partnerships	68	367,622	194	1.0	1,277	867	144
Corporations	55	324,236	305	1.2	2,043	639	...
Cooperative associations	5	87,975	129	0.8	417	85	...
Other forms of organization (including not reporting)	3	403	10	4.0	8	3	...
Assemblers of farm products, total	629	318,924	10,884	5.1	6,927	2,658	281
Individual proprietorships	168	68,073	1,360	4.8	1,124	563	138
Partnerships	95	43,867	1,657	5.6	820	345	138
Corporations	165	85,526	4,228	5.9	2,367	830	...
Cooperative associations	155	107,397	2,783	4.5	2,219	766	...
Other forms of organization (including not reporting)	46	14,061	856	5.9	397	154	5
NEVADA							
Total	335	xxx	11,130	xxx	9,226	2,074	248
Individual proprietorships	87	xxx	600	xxx	1,270	335	97
Partnerships	53	xxx	1,208	xxx	1,208	284	90
Corporations	188	xxx	8,860	xxx	6,474	1,417	61
Cooperative associations	...	xxx	...	...	...	...	...
Other forms of organization (including not reporting)	7	xxx	462	xxx	274	38	...
Merchant wholesalers, total	231	109,150	9,844	14.5	8,211	1,845	159
Individual proprietorships	72	13,185	501	21.2	1,174	306	80
Partnerships	47	17,429	1,123	13.8	1,101	261	79
Corporations	108	75,855	7,758	13.5	5,718	1,249	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reporting)	4	2,681	462	15.4	218	29	...
Manufacturers' sales branches, sales offices, total	13	3,730	249	22.7	409	75	...
Individual proprietorships	...	...	...	...	...	...	...
Partnerships	...	...	...	...	...	...	...
Corporations	12	(D)	(D)	(D)	(D)	(D)	(D)
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reporting)	1	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities, total	82	35,353	997	10.5	545	131	83
Individual proprietorships	13	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships	3	(D)	(D)	(D)	(D)	(D)	(D)
Corporations	66	30,805	853	9.5	376	89	61
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reporting)	...	...	...	...	...	...	...
Merchandise agents, brokers, total	7	(D)	(D)	(D)	(D)	(D)	(D)
Individual proprietorships	2	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships	2	(D)	(D)	(D)	(D)	(D)	(D)
Corporations	2	(D)	(D)	(D)	(D)	(D)	(D)
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reporting)	1	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products, total	2	(D)	(D)	(D)	(D)	(D)	(D)
Individual proprietorships	...	...	...	...	...	...	...
Partnerships	1	(D)	(D)	(D)	(D)	(D)	(D)
Corporations	...	...	...	...	...	...	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reporting)	1	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE							
Total	615	xxx	24,472	xxx	19,733	5,099	259
Individual proprietorships	200	xxx	1,350	xxx	1,698	682	153
Partnerships	52	xxx	1,403	xxx	1,265	403	94
Corporations	334	xxx	19,983	xxx	15,685	3,683	12
Cooperative associations	6	xxx	802	xxx	397	126	...
Other forms of organization (including not reporting)	23	xxx	934	xxx	688	205	...
Merchant wholesalers, total	451	178,497	16,670	14.8	12,660	3,573	216
Individual proprietorships	174	24,848	1,185	19.0	1,468	597	137
Partnerships	43	17,418	1,296	13.7	1,105	345	79
Corporations	208	(D)	(D)	(D)	(D)	(D)	(D)
Cooperative associations	3	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	23	7,415	934	16.9	688	205	...
Manufacturers' sales branches, sales offices, total	53	58,300	4,832	12.9	4,133	793	...
Individual proprietorships	2	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships	...	...	...	...	...	...	...
Corporations	51	(D)	(D)	(D)	(D)	(D)	(D)
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reporting)	...	...	...	...	...	...	...
Petroleum bulk plants, terminals and LP gas facilities, total	84	58,371	2,507	10.6	2,423	554	35
Individual proprietorships	14	3,128	129	15.2	148	50	10
Partnerships	7	3,002	106	15.8	152	55	13
Corporations	63	52,241	2,272	10.1	2,123	449	12
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reporting)	...	...	...	...	...	...	...
Merchandise agents, brokers, total	14	5,004	20	5.6	93	35	3
Individual proprietorships	5	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships	1	(D)	(D)	(D)	(D)	(D)	(D)
Corporations	8	4,178	20	4.9	77	28	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reporting)	...	...	...	...	...	...	...
Assemblers of farm products, total	13	8,198	443	11.3	424	144	5
Individual proprietorships	5	336	9	11.9	8	10	3
Partnerships	1	(D)	(D)	(D)	(D)	(D)	(D)
Corporations	4	3,786	428	16.7	247	74	...
Cooperative associations	3	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	...	...	...	...	...	...	...

(D) Withheld to avoid disclosure. xxx Not applicable. ... Represents zero. [1]Entries for merchandise agents and brokers represent brokerage or commissions as percent of sales. [2]Entries for corporations represent operators of commission petroleum bulk plants.

Table 7B. WHOLESALE TRADE: 1954—LEGAL FORM OF ORGANIZATION—STATES, BY TYPE OF OPERATION—Continued

Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel

State, type of operation, and legal form of organization	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (including payroll) as percent of sales[1]	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest November 15 (Number)	Active proprietors of unincorporated businesses, November[2] (Number)
NEW JERSEY							
Total	6,909	xxx	387,675	xxx	357,433	78,329	3,859
Individual proprietorships	1,807	xxx	21,373	xxx	20,813	6,335	1,650
Partnerships	1,077	xxx	26,441	xxx	24,430	7,250	2,161
Corporations	3,700	xxx	322,341	xxx	296,001	61,146	38
Cooperative associations	51	xxx	2,813	xxx	2,268	654	...
Other forms of organization (including not reporting)	274	xxx	14,707	xxx	13,921	2,944	10
Merchant wholesalers, total	5,697	3,040,115	261,790	15.1	236,498	53,842	3,464
Individual proprietorships	1,586	285,449	20,553	13.2	16,873	5,492	1,468
Partnerships	988	387,561	25,087	12.5	21,970	6,631	1,986
Corporations	2,880	2,222,300	202,655	15.9	186,964	39,390	...
Cooperative associations	21	30,173	2,632	6.8	1,191	270	...
Other forms of organization (including not reporting)	222	114,632	10,863	16.1	9,500	2,059	10
Manufacturers' sales branches, sales offices, total	516	1,709,060	71,282	9.7	84,561	17,011	9
Individual proprietorships	2	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships	4	(D)	(D)	(D)	(D)	(D)	(D)
Corporations	480	1,608,523	67,560	9.7	79,815	16,039	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reporting)	30	91,874	3,377	9.1	3,798	737	...
Petroleum bulk plants, terminals and LP gas facilities, total	267	801,532	52,170	8.5	26,400	5,236	105
Individual proprietorships	32	15,676	340	8.5	716	176	29
Partnerships	20	11,371	293	10.8	553	145	38
Corporations	199	752,068	51,011	8.6	24,559	4,780	38
Cooperative associations	7	2,174	59	16.0	144	41	...
Other forms of organization (including not reporting)	9	20,243	467	5.1	428	94	...
Merchandise agents, brokers, total	343	305,636	672	5.8	7,304	1,470	222
Individual proprietorships	155	136,154	94	5.7	2,476	513	128
Partnerships	51	52,534	47	5.3	755	140	94
Corporations	124	103,469	510	6.2	3,809	746	...
Cooperative associations	3	2,829	21	6.4	130	42	...
Other forms of organization (including not reporting)	10	10,650	...	4.4	134	29	...
Assemblers of farm products, total	86	61,245	1,761	11.0	2,670	770	59
Individual proprietorships	32	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships	14	(D)	(D)	(D)	(D)	(D)	(D)
Corporations	17	13,723	605	13.5	854	191	...
Cooperative associations	20	27,905	101	5.9	803	301	...
Other forms of organization (including not reporting)	3	1,308	...	15.4	61	25	...
NEW MEXICO							
Total	1,003	xxx	35,695	xxx	27,450	7,741	703
Individual proprietorships	319	xxx	4,251	xxx	3,892	1,369	321
Partnerships	162	xxx	5,550	xxx	3,623	1,304	254
Corporations	468	xxx	24,527	xxx	18,154	4,365	127
Cooperative associations	19	xxx	519	xxx	546	335	...
Other forms of organization (including not reporting)	35	xxx	848	xxx	1,235	368	1
Merchant wholesalers, total	630	281,472	30,070	15.4	21,211	5,820	412
Individual proprietorships	237	37,703	3,486	16.1	2,789	980	239
Partnerships	111	41,476	4,960	14.9	2,684	968	172
Corporations	254	184,552	20,822	15.5	14,582	3,519	...
Cooperative associations	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	27	(D)	(D)	(D)	(D)	(D)	(D)
Manufacturers' sales branches, sales offices, total	61	29,980	1,638	12.6	1,969	417	...
Individual proprietorships	1	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships	...	...	...	...	...	...	...
Corporations	52	28,735	1,572	12.3	1,859	391	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reporting)	8	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities, total	260	81,801	3,334	13.1	3,137	904	254
Individual proprietorships	65	19,437	701	13.3	914	327	66
Partnerships	38	16,578	577	13.4	640	178	61
Corporations	152	45,114	2,026	12.9	1,538	385	127
Cooperative associations	5	672	30	11.3	45	14	...
Other forms of organization (including not reporting)	...	...	...	...	...	...	...
Merchandise agents, brokers, total	25	44,015	2	2.1	431	213	24
Individual proprietorships	10	6,025	2	3.5	65	22	10
Partnerships	10	30,018	...	1.7	288	153	14
Corporations	5	7,972	...	2.4	78	38	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reporting)	...	...	...	...	...	...	...
Assemblers of farm products, total	27	12,424	651	11.7	702	387	13
Individual proprietorships	6	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships	3	1,783	13	4.0	11	5	7
Corporations	5	3,034	107	8.6	97	32	...
Cooperative associations	13	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	...	...	...	...	...	...	...
NEW YORK							
Total	38,003	xxx	2,283,807	xxx	1,929,846	385,121	20,248
Individual proprietorships	9,056	xxx	114,623	xxx	101,486	28,838	8,276
Partnerships	5,748	xxx	189,728	xxx	123,048	32,076	11,834
Corporations	21,524	xxx	1,851,200	xxx	1,596,793	302,908	119
Cooperative associations	262	xxx	15,424	xxx	10,908	2,971	...
Other forms of organization (including not reporting)	1,413	xxx	112,832	xxx	97,611	18,328	19
Merchant wholesalers, total	29,990	21,877,266	1,834,931	11.1	1,245,277	260,532	16,856
Individual proprietorships	7,328	1,399,546	109,915	13.3	80,061	24,112	6,757
Partnerships	4,882	2,358,095	182,032	10.3	102,373	27,800	10,086
Corporations	16,589	16,964,528	1,460,787	11.1	996,540	194,856	...
Cooperative associations	108	164,531	11,093	7.2	5,675	1,400	...
Other forms of organization (including not reporting)	1,083	990,566	71,104	11.4	60,628	12,364	13

(D) Withheld to avoid disclosure. xxx Not applicable. ... Represents zero. [1]Entries for merchandise agents and brokers represent brokerage or commissions as percent of sales. [2]Entries for corporations represent operators of commission petroleum bulk plants.

Table 7B. WHOLESALE TRADE: 1954—LEGAL FORM OF ORGANIZATION—STATES, BY TYPE OF OPERATION—Continued

Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel

State, type of operation, and legal form of organization	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (including payroll) as percent of sales[1]	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest November 15 (Number)	Active proprietors of unincorporated businesses, November[2] (Number)
NEW YORK—Continued							
Manufacturers' sales branches, sales offices, total	2,495	15,169,377	314,976	6.9	474,450	85,787	19
Individual proprietorships	5	4,118	167	17.0	299	55	4
Partnerships	12	8,642	252	14.0	813	134	15
Corporations	2,270	14,151,074	274,599	7.0	442,519	80,499	...
Cooperative associations	16	41,528	364	4.4	972	210	...
Other forms of organization (including not reporting)	192	964,015	39,594	5.8	29,847	4,889	...
Petroleum bulk plants, terminals and LP gas facilities, total	794	1,245,440	85,598	9.2	46,028	9,584	331
Individual proprietorships	109	34,992	1,573	11.1	1,431	431	105
Partnerships	61	22,643	988	10.3	1,025	293	106
Corporations	565	1,152,055	81,768	9.2	42,461	8,578	119
Cooperative associations	51	27,407	1,153	10.1	872	251	...
Other forms of organization (including not reporting)	8	8,343	116	6.1	239	31	1
Merchandise agents, brokers, total	4,434	10,820,270	36,320	3.0	154,857	26,363	2,903
Individual proprietorships	1,554	1,627,939	2,427	3.4	18,748	3,978	1,356
Partnerships	750	2,343,788	5,895	2.5	17,802	3,505	1,542
Corporations	1,978	6,360,333	26,708	3.1	110,638	17,604	...
Cooperative associations	42	149,525	95	2.2	1,531	389	...
Other forms of organization (including not reporting)	110	338,685	1,195	3.3	6,138	887	5
Assemblers of farm products, total	290	265,182	11,982	7.9	9,234	2,855	139
Individual proprietorships	60	15,366	541	18.5	947	262	54
Partnerships	43	20,924	561	10.3	1,035	344	85
Corporations	122	135,354	7,338	7.6	4,635	1,371	...
Cooperative associations	45	73,323	2,719	5.3	1,858	721	...
Other forms of organization (including not reporting)	20	20,215	823	9.1	759	157	...
NORTH CAROLINA							
Total	4,752	xxx	208,222	xxx	162,796	50,617	2,840
Individual proprietorships	1,318	xxx	13,746	xxx	15,855	6,602	1,064
Partnerships	874	xxx	18,131	xxx	18,654	9,267	1,552
Corporations	2,360	xxx	166,951	xxx	119,111	31,936	219
Cooperative associations	29	xxx	2,085	xxx	1,085	355	...
Other forms of organization (including not reporting)	171	xxx	7,309	xxx	8,091	2,457	5
Merchant wholesalers, total	2,957	1,516,983	138,740	12.9	103,018	31,199	1,739
Individual proprietorships	934	185,303	11,563	13.7	11,206	4,586	750
Partnerships	573	256,224	16,119	10.4	12,139	4,772	986
Corporations	1,312	998,314	102,702	13.1	72,266	19,660	...
Cooperative associations	15	10,932	1,612	6.5	380	110	...
Other forms of organization (including not reporting)	123	66,210	6,744	18.7	7,027	2,071	3
Manufacturers' sales branches, sales offices, total	379	999,416	25,381	6.2	28,064	6,276	...
Individual proprietorships	1	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships	...	...	...	...	...	...	...
Corporations	365	992,455	25,049	6.2	27,764	6,207	...
Cooperative associations	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	12	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities, total	728	521,238	26,655	9.3	15,035	4,321	464
Individual proprietorships	140	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships	74	30,373	881	11.7	1,417	487	114
Corporations	502	439,931	24,360	8.9	11,888	3,242	219
Cooperative associations	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	11	(D)	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers, total	533	967,298	7,308	3.3	13,376	7,037	550
Individual proprietorships	186	216,876	249	3.1	2,602	1,139	143
Partnerships	194	447,853	333	3.1	4,724	3,810	405
Corporations	135	274,010	6,724	3.8	5,616	1,910	...
Cooperative associations	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	17	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products, total	155	178,737	10,138	4.9	3,303	1,784	87
Individual proprietorships	57	22,529	575	7.6	481	324	40
Partnerships	33	19,899	798	6.3	374	198	47
Corporations	46	63,597	8,116	6.4	1,577	917	...
Cooperative associations	11	62,180	405	1.8	592	159	...
Other forms of organization (including not reporting)	8	10,532	244	6.6	279	186	...
NORTH DAKOTA							
Total	2,074	xxx	72,299	xxx	33,059	8,961	854
Individual proprietorships	258	xxx	4,088	xxx	2,190	852	200
Partnerships	144	xxx	6,541	xxx	2,736	945	222
Corporations	1,101	xxx	41,252	xxx	20,257	5,080	432
Cooperative associations	490	xxx	15,397	xxx	5,223	1,524	...
Other forms of organization (including not reporting)	81	xxx	5,021	xxx	2,653	560	...
Merchant wholesalers, total	416	258,238	27,545	13.0	17,577	4,426	221
Individual proprietorships	112	23,091	1,934	13.1	1,298	472	96
Partnerships	83	39,883	3,215	11.1	2,088	645	125
Corporations	171	197,788	18,263	14.0	11,915	2,826	...
Cooperative associations	19	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	31	(D)	(D)	(D)	(D)	(D)	(D)
Manufacturers' sales branches, sales offices, total	66	112,467	9,772	8.4	4,571	991	1
Individual proprietorships	...	...	...	...	...	...	...
Partnerships	1	(D)	(D)	(D)	(D)	(D)	(D)
Corporations	61	104,315	8,956	8.4	4,183	925	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reporting)	4	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities, total	712	93,972	7,980	12.4	3,382	930	489
Individual proprietorships	43	5,702	391	11.8	283	95	34
Partnerships	16	3,417	219	13.7	151	52	23
Corporations	500	58,779	4,185	11.0	841	218	432
Cooperative associations	148	25,586	3,111	15.7	2,063	549	...
Other forms of organization (including not reporting)	5	488	74	17.6	44	16	...

(D) Withheld to avoid disclosure. XXX Not applicable. ... Represents zero. [1]Entries for merchandise agents and brokers represent brokerage or commissions as percent of sales. [2]Entries for corporations represent operators of commission petroleum bulk plants.

Table 7B. WHOLESALE TRADE: 1954-LEGAL FORM OF ORGANIZATION-STATES, BY TYPE OF OPERATION-Continued

Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel

State, type of operation, and legal form of organization	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (including payroll) as percent of sales[1]	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest November 15 (Number)	Active proprietors of unincorporated businesses, November[2] (Number)
NORTH DAKOTA—Continued							
Merchandise agents, brokers, total	33	96,974	27	1.6	684	340	18
Individual proprietorships	12	13,224	4	1.7	65	62	11
Partnerships	4	(D)	(D)	(D)	(D)	(D)	(D)
Corporations	15	50,901	13	1.7	456	194	...
Cooperative associations	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	1	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products, total	847	254,731	26,975	6.3	6,845	2,274	125
Individual proprietorships	91	22,312	1,759	6.0	544	223	59
Partnerships	40	10,290	3,082	10.0	395	179	66
Corporations	354	96,980	9,835	6.9	2,862	917	...
Cooperative associations	322	115,222	10,517	5.1	2,786	870	...
Other forms of organization (including not reporting)	40	9,927	1,782	11.7	258	85	...
OHIO							
Total	11,973	xxx	566,274	xxx	621,405	135,967	6,198
Individual proprietorships	3,307	xxx	29,765	xxx	42,120	12,786	2,891
Partnerships	1,530	xxx	43,585	xxx	37,335	10,633	2,916
Corporations	6,400	xxx	458,362	xxx	503,685	103,655	366
Cooperative associations	253	xxx	12,303	xxx	10,438	3,006	...
Other forms of organization (including not reporting)	483	xxx	22,259	xxx	27,827	5,887	25
Merchant wholesalers, total	7,833	4,607,247	397,821	15.2	384,256	86,702	4,600
Individual proprietorships	2,518	438,522	26,813	16.1	33,381	10,265	2,237
Partnerships	1,215	473,356	37,962	14.2	32,162	9,087	2,346
Corporations	3,746	3,263,081	311,220	16.1	297,757	62,689	...
Cooperative associations	37	116,157	5,308	4.1	2,010	457	...
Other forms of organization (including not reporting)	317	316,131	16,518	10.8	18,946	4,204	17
Manufacturers' sales branches, sales offices, total	1,552	5,159,724	114,614	6.2	168,325	32,515	4
Individual proprietorships	1	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships	1	(D)	(D)	(D)	(D)	(D)	(D)
Corporations	1,455	4,879,458	109,661	6.3	160,478	31,154	...
Cooperative associations	4	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	91	266,131	4,795	5.0	6,617	1,125	...
Petroleum bulk plants, terminals and LP gas facilities, total	921	817,270	32,210	8.7	28,451	6,618	538
Individual proprietorships	95	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships	53	(D)	(D)	(D)	(D)	(D)	(D)
Corporations	716	765,565	30,088	8.4	25,737	5,826	366
Cooperative associations	49	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	8	2,407	52	7.0	85	24	1
Merchandise agents, brokers, total	1,147	1,571,312	2,360	3.7	26,102	5,751	764
Individual proprietorships	548	381,193	635	4.7	5,704	1,515	441
Partnerships	171	227,295	335	4.1	2,551	784	319
Corporations	361	719,578	1,312	3.8	15,583	2,814	...
Cooperative associations	30	194,562	...	0.9	1,234	457	...
Other forms of organization (including not reporting)	37	48,684	78	4.4	1,030	181	4
Assemblers of farm products, total	520	470,004	19,269	6.4	14,271	4,381	292
Individual proprietorships	145	72,700	1,480	5.8	1,787	625	130
Partnerships	90	80,539	4,627	5.3	1,685	505	159
Corporations	122	112,653	6,081	7.4	4,130	1,172	...
Cooperative associations	133	172,932	6,265	6.4	5,520	1,726	...
Other forms of organization (including not reporting)	30	31,180	816	6.8	1,149	353	3
OKLAHOMA							
Total	3,627	xxx	139,001	xxx	101,058	27,224	2,434
Individual proprietorships	1,082	xxx	11,127	xxx	11,542	4,422	939
Partnerships	627	xxx	12,774	xxx	11,947	4,221	1,029
Corporations	1,636	xxx	102,006	xxx	69,892	16,395	457
Cooperative associations	126	xxx	8,565	xxx	3,378	1,023	...
Other forms of organization (including not reporting)	156	xxx	4,529	xxx	4,299	1,163	9
Merchant wholesalers, total	2,093	988,588	101,458	13.6	67,429	18,054	1,448
Individual proprietorships	768	135,073	9,474	16.5	9,033	3,202	683
Partnerships	464	188,384	11,582	11.7	9,723	3,108	758
Corporations	736	597,203	74,929	13.8	44,574	10,639	...
Cooperative associations	22	29,676	1,565	5.8	927	254	...
Other forms of organization (including not reporting)	103	38,252	3,908	15.5	3,172	851	7
Manufacturers' sales branches, sales offices, total	272	626,227	18,995	6.1	20,405	4,421	...
Individual proprietorships	...	...	...	...	...	...	...
Partnerships	...	...	...	...	...	...	...
Corporations	252	619,444	18,572	5.9	19,562	4,237	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reporting)	20	6,783	423	25.5	843	184	...
Petroleum bulk plants, terminals and LP gas facilities, total	752	180,875	8,528	12.4	5,737	1,768	663
Individual proprietorships	137	28,107	965	13.3	1,205	472	118
Partnerships	50	13,810	632	13.6	570	207	87
Corporations	539	136,875	6,819	12.0	3,801	1,033	457
Cooperative associations	21	1,426	107	18.9	137	47	...
Other forms of organization (including not reporting)	5	657	5	12.2	24	9	1
Merchandise agents, brokers, total	238	370,441	1,350	2.5	3,612	1,685	235
Individual proprietorships	113	106,425	163	2.8	1,000	591	90
Partnerships	83	165,246	141	2.1	1,132	727	144
Corporations	32	67,542	1,022	3.1	1,209	278	...
Cooperative associations	4	22,547	...	1.0	147	28	...
Other forms of organization (including not reporting)	6	8,681	24	3.0	124	61	1
Assemblers of farm products, total	272	107,085	8,670	9.2	3,875	1,296	88
Individual proprietorships	64	12,532	525	7.1	304	157	48
Partnerships	30	12,584	419	9.8	522	179	40
Corporations	77	21,174	664	10.9	746	208	...
Cooperative associations	79	56,989	6,893	9.1	2,167	694	...
Other forms of organization (including not reporting)	22	3,806	169	6.1	136	58	...

(D) Withheld to avoid disclosure. xxx Not applicable. ... Represents zero. [1]Entries for merchandise agents and brokers represent brokerage or commissions as percent of sales. [2]Entries for corporations represent operators of commission petroleum bulk plants.

Table 7B. WHOLESALE TRADE: 1954—LEGAL FORM OF ORGANIZATION—STATES, BY TYPE OF OPERATION—Continued

Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel

State, type of operation, and legal form of organization	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (including payroll) as percent of sales[1]	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest November 15 (Number)	Active proprietors of unincorporated businesses, November[2] (Number)
OREGON							
Total	2,995	xxx	169,435	xxx	124,607	29,068	2,011
Individual proprietorships	773	xxx	7,205	xxx	10,066	2,862	708
Partnerships	567	xxx	16,083	xxx	14,252	3,664	969
Corporations	1,442	xxx	126,089	xxx	88,154	18,602	328
Cooperative associations	92	xxx	14,413	xxx	7,579	2,714	...
Other forms of organization (including not reporting)	121	xxx	5,645	xxx	4,556	1,226	6
Merchant wholesalers, total	1,935	1,281,400	104,631	11.9	82,634	19,033	1,415
Individual proprietorships	605	112,276	5,678	15.6	8,057	2,211	561
Partnerships	486	264,495	15,499	10.9	13,067	3,217	848
Corporations	742	823,616	72,653	11.7	55,302	11,747	...
Cooperative associations	18	30,684	6,088	12.7	2,764	956	...
Other forms of organization (including not reporting)	84	50,329	4,713	13.1	3,444	902	6
Manufacturers' sales branches, sales offices, total	266	493,227	29,946	9.3	21,854	4,509	2
Individual proprietorships	1	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships	...	...	...	...	...	...	...
Corporations	241	476,892	29,180	9.3	20,979	4,295	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reporting)	24	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities, total	455	237,582	23,141	10.5	8,295	1,798	413
Individual proprietorships	57	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships	16	4,134	146	15.4	205	52	27
Corporations	358	206,611	22,224	10.5	7,051	1,486	328
Cooperative associations	24	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	...	...	...	...	...	...	...
Merchandise agents, brokers, total	198	342,636	1,318	3.8	5,088	1,252	146
Individual proprietorships	89	79,660	831	4.0	1,008	281	73
Partnerships	49	61,526	157	3.3	655	254	73
Corporations	50	180,476	237	4.1	3,031	591	...
Cooperative associations	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	8	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products, total	141	77,497	10,399	18.7	6,736	2,476	35
Individual proprietorships	21	4,841	371	20.3	410	217	14
Partnerships	16	4,995	281	11.4	325	141	21
Corporations	51	24,575	1,793	15.6	1,791	483	...
Cooperative associations	48	40,665	7,799	21.8	4,087	1,602	...
Other forms of organization (including not reporting)	5	2,421	153	9.2	123	33	...
PENNSYLVANIA							
Total	15,073	xxx	706,319	xxx	706,305	165,698	10,826
Individual proprietorships	5,215	xxx	70,996	xxx	65,980	21,332	4,592
Partnerships	3,072	xxx	88,906	xxx	72,329	21,892	6,041
Corporations	6,093	xxx	496,867	xxx	527,512	112,686	172
Cooperative associations	131	xxx	17,995	xxx	13,776	3,554	...
Other forms of organization (including not reporting)	562	xxx	31,555	xxx	26,708	6,234	21
Merchant wholesalers, total	11,279	5,558,094	535,615	14.6	431,583	108,306	9,231
Individual proprietorships	4,418	891,852	67,203	14.3	57,154	18,762	3,914
Partnerships	2,700	1,059,813	86,641	12.9	64,845	19,731	5,304
Corporations	3,714	3,164,989	342,323	15.8	284,815	63,460	...
Cooperative associations	54	192,906	15,808	6.1	8,070	1,995	...
Other forms of organization (including not reporting)	393	248,534	23,640	12.8	16,699	4,358	13
Manufacturers' sales branches, sales offices, total	1,639	5,373,552	126,933	7.7	205,926	40,762	7
Individual proprietorships	4	2,200	4	12.6	178	70	1
Partnerships	8	5,394	571	35.0	993	350	6
Corporations	1,514	5,146,876	119,028	7.6	196,057	38,829	...
Cooperative associations	5	21,531	237	3.3	291	54	...
Other forms of organization (including not reporting)	108	197,551	7,093	8.1	8,407	1,459	...
Petroleum bulk plants, terminals and LP gas facilities, total	724	919,910	37,136	9.6	36,294	8,557	414
Individual proprietorships	107	37,407	1,970	11.9	1,534	480	110
Partnerships	71	30,131	1,069	10.0	1,142	379	129
Corporations	495	825,203	32,675	9.5	32,363	7,310	172
Cooperative associations	33	16,154	811	11.3	722	223	...
Other forms of organization (including not reporting)	18	11,015	611	11.5	533	165	3
Merchandise agents, brokers, total	1,258	1,374,130	3,907	4.3	25,262	5,841	1,049
Individual proprietorships	614	443,383	869	4.3	6,188	1,611	509
Partnerships	274	316,905	528	4.6	4,880	1,266	535
Corporations	327	506,945	2,415	4.5	13,088	2,728	...
Cooperative associations	10	62,420	4	1.1	366	84	...
Other forms of organization (including not reporting)	33	44,477	91	3.4	740	152	5
Assemblers of farm products, total	173	169,556	2,728	8.8	7,240	2,232	125
Individual proprietorships	72	24,257	950	11.5	926	409	58
Partnerships	19	10,143	97	9.4	469	166	67
Corporations	43	37,273	426	7.1	1,189	359	...
Cooperative associations	29	89,435	1,135	8.7	4,327	1,198	...
Other forms of organization (including not reporting)	10	8,448	120	8.6	329	100	...
RHODE ISLAND							
Total	1,256	xxx	70,509	xxx	49,206	12,554	582
Individual proprietorships	381	xxx	3,319	xxx	3,372	1,385	327
Partnerships	126	xxx	3,245	xxx	2,235	774	252
Corporations	694	xxx	61,967	xxx	41,444	9,796	2
Cooperative associations	9	xxx	1,108	xxx	1,107	296	...
Other forms of organization (including not reporting)	46	xxx	870	xxx	1,048	303	1
Merchant wholesalers, total	1,053	478,259	45,819	12.8	32,688	8,806	531
Individual proprietorships	341	46,693	3,158	15.7	2,974	1,275	292
Partnerships	120	37,709	3,200	12.4	2,122	736	239
Corporations	546	362,908	37,517	12.5	25,575	6,252	...
Cooperative associations	6	17,838	1,074	11.2	1,017	268	...
Other forms of organization (including not reporting)	40	13,111	870	14.0	1,000	275	...

(D) Withheld to avoid disclosure. xxx Not applicable. ... Represents zero. [1]Entries for merchandise agents and brokers represent brokerage or commissions as percent of sales. [2]Entries for corporations represent operators of commission petroleum bulk plants.

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Table 7B. WHOLESALE TRADE: 1954–LEGAL FORM OF ORGANIZATION–STATES, BY TYPE OF OPERATION–Continued

Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel

State, type of operation, and legal form of organization	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (including payroll) as percent of sales[1]	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest November 15 (Number)	Active proprietors of unincorporated businesses, November[2] (Number)
RHODE ISLAND—Continued							
Manufacturers' sales branches, sales offices, total	93	250,922	8,895	8.9	9,602	2,208	...
Individual proprietorships	...	...	...	...	...	...	...
Partnerships	...	...	...	...	...	...	...
Corporations	91	(D)	(D)	(D)	(D)	(D)	(D)
Cooperative associations	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	1	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities, total	44	143,442	15,620	9.0	5,895	1,264	18
Individual proprietorships	8	2,665	58	7.8	89	27	9
Partnerships	3	1,617	45	14.4	96	32	7
Corporations	33	139,160	15,517	8.7	5,710	1,205	2
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reporting)	...	...	...	...	...	...	...
Merchandise agents, brokers, total	62	51,529	85	5.1	921	227	32
Individual proprietorships	31	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships	3	1,740	...	7.4	17	6	6
Corporations	23	29,310	62	5.0	593	120	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reporting)	5	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products, total	4	1,008	90	18.1	100	49	1
Individual proprietorships	1	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships	...	...	...	...	...	...	...
Corporations	1	(D)	(D)	(D)	(D)	(D)	(D)
Cooperative associations	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	...	...	...	...	...	...	...
SOUTH CAROLINA							
Total	2,016	xxx	84,018	xxx	56,394	18,490	1,220
Individual proprietorships	609	xxx	14,204	xxx	6,767	2,765	500
Partnerships	326	xxx	6,775	xxx	5,656	2,547	572
Corporations	1,013	xxx	60,645	xxx	41,911	12,381	146
Cooperative associations	10	xxx	437	xxx	217	59	...
Other forms of organization (including not reporting)	58	xxx	1,957	xxx	1,843	738	2
Merchant wholesalers, total	1,256	634,373	56,797	11.8	37,966	11,860	754
Individual proprietorships	452	106,172	6,160	11.5	5,115	2,104	373
Partnerships	213	107,094	5,860	8.5	3,914	1,515	380
Corporations	539	396,053	42,672	12.7	27,228	7,594	...
Cooperative associations	3	3,651	375	6.8	126	31	...
Other forms of organization (including not reporting)	49	21,403	1,730	13.0	1,583	616	1
Manufacturers' sales branches, sales offices, total	146	139,726	4,474	11.7	7,746	2,085	...
Individual proprietorships	...	...	...	...	...	...	...
Partnerships	...	...	...	...	...	...	...
Corporations	145	(D)	(D)	(D)	(D)	(D)	(D)
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reporting)	1	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities, total	379	230,707	20,042	10.6	7,052	2,823	259
Individual proprietorships	68	17,813	7,232	12.3	761	261	62
Partnerships	26	8,400	183	13.5	320	130	50
Corporations	282	202,428	12,571	10.4	5,813	2,334	146
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reporting)	3	2,066	56	13.8	158	98	1
Merchandise agents, brokers, total	174	293,217	862	2.2	2,790	1,216	155
Individual proprietorships	66	72,842	222	2.3	706	287	46
Partnerships	66	148,615	484	2.0	1,153	666	109
Corporations	38	68,618	156	2.7	900	255	...
Cooperative associations	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	2	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products, total	61	43,217	1,843	5.9	840	506	52
Individual proprietorships	23	11,989	590	7.3	185	113	19
Partnerships	21	18,839	248	4.6	269	236	33
Corporations	9	(D)	(D)	(D)	(D)	(D)	(D)
Cooperative associations	5	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	3	779	70	14.4	42	13	...
SOUTH DAKOTA							
Total	1,693	xxx	50,642	xxx	27,782	8,350	902
Individual proprietorships	353	xxx	3,939	xxx	2,763	1,271	312
Partnerships	135	xxx	2,537	xxx	2,371	927	227
Corporations	879	xxx	35,245	xxx	17,323	4,609	361
Cooperative associations	279	xxx	7,616	xxx	3,713	1,186	...
Other forms of organization (including not reporting)	47	xxx	1,305	xxx	1,612	357	2
Merchant wholesalers, total	440	204,201	21,151	14.2	15,096	3,964	243
Individual proprietorships	152	22,055	1,676	15.7	1,362	522	134
Partnerships	66	(D)	(D)	(D)	(D)	(D)	(D)
Corporations	200	137,679	16,376	14.5	11,083	2,748	...
Cooperative associations	8	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	14	(D)	(D)	(D)	(D)	(D)	(D)
Manufacturers' sales branches, sales offices, total	57	47,003	9,301	11.2	2,873	695	...
Individual proprietorships	...	...	...	...	...	...	...
Partnerships	...	...	...	...	...	...	...
Corporations	52	44,284	8,999	9.9	2,320	572	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reporting)	5	2,719	302	31.7	553	123	...
Petroleum bulk plants, terminals and LP gas facilities, total	596	103,264	8,249	12.4	3,665	1,051	463
Individual proprietorships	78	11,566	1,130	12.9	436	166	70
Partnerships	19	5,989	247	16.4	159	54	32
Corporations	395	65,126	5,223	10.7	1,410	337	361
Cooperative associations	99	20,051	1,601	16.5	1,620	484	...
Other forms of organization (including not reporting)	5	532	48	15.4	40	10	...

(D) Withheld to avoid disclosure. xxx Not applicable. ... Represents zero. [1]Entries for merchandise agents and brokers represent brokerage or commissions as percent of sales. [2]Entries for corporations represent operators of commission petroleum bulk plants.

Table 7B. WHOLESALE TRADE: 1954—LEGAL FORM OF ORGANIZATION—STATES, BY TYPE OF OPERATION—Continued

Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel

State, type of operation, and legal form of organization	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (including payroll) as percent of sales[1]	Payroll entire year ($1,000)	Paid employees, workweek ended nearest November 15 (Number)	Active proprietors of unincorporated businesses, November[2] (Number)
SOUTH DAKOTA--Continued							
Merchandise agents, brokers, total	80	272,879	313	1.4	1,711	1,074	62
Individual proprietorships	32	86,896	53	1.2	440	335	26
Partnerships	22	(D)	(D)	(D)	(D)	(D)	(D)
Corporations	24	67,903	177	1.8	768	397	...
Cooperative association	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	1	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products, total	520	157,141	11,628	6.6	4,437	1,566	134
Individual proprietorships	91	23,688	1,080	6.9	525	248	82
Partnerships	28	11,319	423	5.3	207	82	52
Corporations	208	57,450	4,470	7.0	1,742	555	...
Cooperative associations	171	58,291	5,302	6.6	1,838	633	...
Other forms of organization (including not reporting)	22	6,393	353	4.3	125	48	...
TENNESSEE							
Total	3,877	xxx	336,130	xxx	166,179	47,011	2,584
Individual proprietorships	1,109	xxx	18,669	xxx	13,478	5,090	969
Partnerships	821	xxx	44,498	xxx	17,319	6,416	1,441
Corporations	1,770	xxx	230,315	xxx	125,272	32,659	169
Cooperative associations	47	xxx	13,350	xxx	2,151	610	...
Other forms of organization (including not reporting)	130	xxx	29,298	xxx	7,959	2,236	5
Merchandise wholesalers, total	2,531	2,243,621	266,250	9.8	113,325	31,829	1,713
Individual proprietorships	821	246,407	16,721	10.3	10,336	4,029	745
Partnerships	563	437,935	38,032	7.3	13,794	4,516	968
Corporations	1,049	1,380,336	180,315	10.8	81,731	21,296	...
Cooperative associations	14	41,001	2,580	5.1	1,322	359	...
Other forms of organization (including not reporting)	84	137,942	28,602	8.0	6,142	1,629	...
Manufacturers' sales branches, sales offices, total	386	887,857	35,955	8.1	35,761	8,938	1
Individual proprietorships	2	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships	2	(D)	(D)	(D)	(D)	(D)	(D)
Corporations	363	871,662	35,064	7.9	33,997	8,552	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reporting)	19	13,723	509	18.2	1,421	310	...
Petroleum bulk plants, terminals and LP gas facilities, total	379	298,283	15,232	8.3	7,313	2,089	304
Individual proprietorships	67	22,029	619	9.3	609	231	65
Partnerships	40	20,860	699	9.8	688	234	70
Corporations	259	252,633	13,723	8.0	5,806	1,555	169
Cooperative associations	10	979	57	10.4	60	20	...
Other forms of organization (including not reporting)	3	1,782	134	19.6	150	49	...
Merchandise agents, brokers, total	491	996,742	4,636	3.1	8,074	3,397	497
Individual proprietorships	199	253,009	818	2.3	2,034	684	141
Partnerships	184	368,333	3,115	2.1	2,389	1,442	351
Corporations	84	301,804	703	5.4	3,241	1,000	...
Cooperative associations	6	56,574	...	0.7	232	51	...
Other forms of organization (including not reporting)	18	17,022	...	3.2	178	220	5
Assemblers of farm products, total	90	137,493	14,057	3.0	1,706	758	69
Individual proprietorships	20	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships	32	(D)	(D)	(D)	(D)	(D)	(D)
Corporations	15	11,938	510	9.8	497	256	...
Cooperative associations	17	69,861	10,713	1.4	537	180	...
Other forms of organization (including not reporting)	6	2,509	53	4.7	68	28	...
TEXAS							
Total	13,745	xxx	827,121	xxx	516,987	136,084	9,159
Individual proprietorships	4,508	xxx	78,186	xxx	60,313	21,065	3,956
Partnerships	2,178	xxx	88,588	xxx	57,080	19,382	3,849
Corporations	6,345	xxx	609,367	xxx	372,033	87,701	1,331
Cooperative associations	181	xxx	5,644	xxx	5,389	1,939	...
Other forms of organization (including not reporting)	533	xxx	45,336	xxx	22,172	5,997	23
Merchant wholesalers, total	8,738	5,695,496	659,412	12.2	340,709	91,716	5,992
Individual proprietorships	3,493	839,159	69,909	13.2	47,210	16,268	3,082
Partnerships	1,627	878,015	79,062	12.1	46,284	14,443	2,898
Corporations	3,218	3,629,235	466,725	12.1	228,902	55,850	...
Cooperative associations	38	46,876	2,774	6.2	1,470	465	...
Other forms of organization (including not reporting)	362	302,211	40,942	10.4	16,843	4,690	12
Manufacturers' sales branches, sales offices, total	1,360	2,804,288	113,316	8.3	119,371	25,540	11
Individual proprietorships	5	1,701	70	14.2	203	45	3
Partnerships	4	(D)	(D)	(D)	(D)	(D)	(D)
Corporations	1,258	2,730,917	109,693	8.2	114,421	24,371	...
Cooperative associations	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	91	54,863	3,197	13.0	3,787	867	...
Petroleum bulk plants, terminals and LP gas facilities, total	1,999	751,132	34,232	12.6	24,674	6,812	1,781
Individual proprietorships	274	62,534	2,112	15.1	3,320	1,181	255
Partnerships	116	(D)	(D)	(D)	(D)	(D)	(D)
Corporations	1,567	623,926	29,595	12.4	18,495	4,715	1,331
Cooperative associations	24	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	18	4,718	213	11.0	211	79	4
Merchandise agents, brokers, total	1,025	1,411,810	3,451	3.3	17,435	5,736	954
Individual proprietorships	549	555,855	1,503	3.5	6,511	2,193	459
Partnerships	273	477,272	1,200	3.1	4,410	2,095	490
Corporations	162	312,694	667	3.4	5,542	1,142	...
Cooperative association	11	36,520	10	4.0	604	202	...
Other forms of organization (including not reporting)	30	29,469	71	3.0	368	104	5
Assemblers of farm products, total	623	386,866	16,710	10.4	14,798	6,280	421
Individual proprietorships	187	79,261	4,592	13.9	3,069	1,378	157
Partnerships	158	118,953	6,150	7.7	3,171	1,862	262
Corporations	140	58,779	2,687	19.2	4,673	1,623	...
Cooperative associations	106	99,698	2,368	6.3	2,922	1,160	...
Other forms of organization (including not reporting)	32	30,175	913	7.8	963	257	2

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Table 7B. WHOLESALE TRADE: 1954–LEGAL FORM OF ORGANIZATION–STATES, BY TYPE OF OPERATION–Continued

Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel

State, type of operation, and legal form of organization	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (including payroll) as percent of sales[1]	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest November 15 (Number)	Active proprietors of unincorporated businesses, November[2] (Number)
UTAH							
Total	1,174	xxx	55,900	xxx	48,180	12,250	746
Individual proprietorships	260	xxx	2,389	xxx	3,934	1,195	243
Partnerships	177	xxx	3,562	xxx	4,464	1,306	368
Corporations	645	xxx	43,854	xxx	35,159	8,494	134
Cooperative associations	40	xxx	2,795	xxx	2,223	653	...
Other forms of organization (including not reporting)	52	xxx	3,300	xxx	2,400	602	1
Merchant wholesalers, total	703	367,473	39,656	15.4	31,789	8,312	463
Individual proprietorships	198	34,261	2,106	20.4	3,145	911	185
Partnerships	132	49,822	3,390	15.0	3,713	1,006	277
Corporations	336	250,864	30,565	15.4	22,969	5,889	...
Cooperative associations	6	14,319	851	4.4	450	120	...
Other forms of organization (including not reporting)	31	18,207	2,744	15.9	1,512	386	1
Manufacturers' sales branches, sales offices, total	143	207,993	11,122	9.7	10,237	2,096	2
Individual proprietorships	...	...	...	...	...	...	...
Partnerships	1	(D)	(D)	(D)	(D)	(D)	(D)
Corporations	132	201,938	10,797	9.6	9,737	1,991	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reporting)	10	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities, total	184	82,854	2,509	13.0	2,519	672	168
Individual proprietorships	17	5,235	147	14.7	285	110	22
Partnerships	6	(D)	(D)	(D)	(D)	(D)	(D)
Corporations	153	73,372	2,184	12.8	1,949	472	134
Cooperative associations	6	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	2	(D)	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers, total	84	141,370	182	2.4	1,414	451	91
Individual proprietorships	34	34,967	31	2.4	360	128	27
Partnerships	32	56,113	22	2.5	459	190	64
Corporations	13	10,671	129	5.0	359	81	...
Cooperative associations	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	4	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products, total	60	78,257	2,431	6.3	2,221	719	22
Individual proprietorships	11	4,893	105	11.2	144	46	9
Partnerships	6	2,427	51	15.3	115	60	13
Corporations	11	7,082	179	3.9	145	61	...
Cooperative associations	27	60,568	1,874	5.7	1,664	500	...
Other forms of organization (including not reporting)	5	3,287	222	9.3	153	52	...
VERMONT							
Total	423	xxx	17,207	xxx	11,949	3,294	214
Individual proprietorships	133	xxx	1,062	xxx	1,458	423	112
Partnerships	47	xxx	1,485	xxx	1,207	397	82
Corporations	215	xxx	14,181	xxx	8,806	2,343	19
Cooperative associations	17	xxx	153	xxx	306	78	...
Other forms of organizations (including not reporting)	11	xxx	326	xxx	172	53	1
Merchant wholesalers, total	279	96,140	11,291	16.2	8,108	2,397	160
Individual proprietorships	106	11,583	944	19.4	892	343	89
Partnerships	41	12,084	1,468	17.3	1,134	354	70
Corporations	120	70,171	8,553	15.5	5,908	1,646	...
Cooperative associations	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	11	(D)	(D)	(D)	(D)	(D)	(D)
Manufacturers' sales branches, sales offices, total	34	20,790	586	13.0	1,398	348	...
Individual proprietorships	...	...	...	...	...	...	...
Partnerships	...	...	...	...	...	...	...
Corporations	34	20,790	586	13.0	1,398	348	...
Cooperative association	...	...	...	...	...	...	...
Other forms of organization (including not reporting)	...	...	...	...	...	...	...
Petroleum bulk plants, terminals and LP gas facilities, total	77	44,544	5,081	11.7	1,965	392	37
Individual proprietorships	13	4,108	85	19.4	504	51	12
Partnerships	3	(D)	(D)	(D)	(D)	(D)	(D)
Corporations	58	39,630	4,987	11.0	1,423	325	19
Cooperative associations	3	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	...	...	...	...	...	...	...
Merchandise agents, brokers, total	10	6,845	78	4.5	128	62	12
Individual proprietorships	5	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships	3	(D)	(D)	(D)	(D)	(D)	(D)
Corporations	2	(D)	(D)	(D)	(D)	(D)	(D)
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reporting)	...	...	...	...	...	...	...
Assemblers of farm products, total	23	11,608	171	7.5	350	95	5
Individual proprietorships	9	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships	...	...	...	...	...	...	...
Corporations	1	(D)	(D)	(D)	(D)	(D)	(D)
Cooperative association	13	10,039	149	5.9	297	73	...
Other forms of organization (including not reporting)	...	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA							
Total	3,362	xxx	218,505	xxx	134,216	41,047	1,821
Individual proprietorships	948	xxx	9,864	xxx	11,998	5,447	777
Partnerships	488	xxx	13,591	xxx	12,127	4,967	879
Corporations	1,762	xxx	184,148	xxx	103,431	28,416	158
Cooperative associations	57	xxx	4,698	xxx	2,103	808	...
Other forms of organization (including not reporting)	107	xxx	6,204	xxx	4,557	1,409	7
Merchant wholesalers, total	2,213	1,223,291	169,380	13.7	90,684	27,199	1,281
Individual proprietorships	721	132,936	9,112	16.2	9,627	4,317	604
Partnerships	374	160,316	12,879	12.8	10,217	3,791	670
Corporations	1,024	866,826	141,252	13.7	66,972	17,888	...
Cooperative associations	18	33,433	3,187	4.8	985	336	...
Other forms of organization (including not reporting)	76	29,780	2,950	16.7	2,883	867	7

(D) Withheld to avoid disclosure. xxx Not applicable. ... Represents zero. [1]Entries for merchandise agents and brokers represent brokerage or commissions as percent of sales. [2]Entries for corporations represent operators of commission petroleum bulk plants.

Table 7B. WHOLESALE TRADE: 1954—LEGAL FORM OF ORGANIZATION—STATES, BY TYPE OF OPERATION—Continued

Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel

State, type of operation, and legal form of organization	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (including payroll) as percent of sales[1]	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest November 15 (Number)	Active proprietors of unincorporated businesses, November[2] (Number)
VIRGINIA—Continued							
Manufacturers' sales branches, sales offices, total	296	504,376	19,770	8.8	22,354	5,135	...
Individual proprietorships	...	...	...	...	...	...	...
Partnerships	...	...	...	...	...	...	...
Corporations	282	483,538	17,037	8.8	21,278	4,885	...
Cooperative association	...	...	...	...	...	...	...
Other forms of organization (including not reporting)	14	20,838	2,733	9.1	1,076	250	...
Petroleum bulk plants, terminals and LP gas facilities, total	414	367,939	20,480	10.2	11,255	2,960	230
Individual proprietorships	40	11,721	316	10.4	507	162	34
Partnerships	21	11,718	272	11.5	389	144	38
Corporations	339	329,397	19,155	10.3	9,915	2,530	158
Cooperative associations	12	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	2	(D)	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers, total	339	413,708	1,361	3.3	6,484	3,706	253
Individual proprietorships	153	115,026	175	3.6	1,505	681	114
Partnerships	76	105,477	286	2.8	1,195	745	139
Corporations	96	170,381	900	3.5	3,472	2,060	...
Cooperative associations	5	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	9	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products, total	100	68,148	7,514	10.4	3,439	2,047	57
Individual proprietorships	34	9,191	261	9.4	359	287	25
Partnerships	17	8,332	154	14.0	326	287	32
Corporations	21	31,487	5,804	9.9	1,794	1,053	...
Cooperative associations	22	14,120	795	9.8	698	341	...
Other forms of organization (including not reporting)	6	5,018	500	10.8	262	79	...
WASHINGTON							
Total	4,658	xxx	246,922	xxx	200,962	48,617	2,615
Individual proprietorships	1,246	xxx	17,896	xxx	19,232	5,705	1,128
Partnerships	594	xxx	18,547	xxx	17,302	5,243	1,024
Corporations	2,380	xxx	184,650	xxx	143,394	31,031	461
Cooperative associations	242	xxx	16,381	xxx	12,714	4,636	...
Other forms of organization (including not reporting)	196	xxx	9,448	xxx	8,320	2,002	2
Merchant wholesalers, total	2,796	1,725,063	156,541	13.7	128,069	29,821	1,752
Individual proprietorships	985	228,365	15,748	15.0	15,853	4,561	901
Partnerships	477	200,172	17,201	15.3	13,902	3,718	850
Corporations	1,171	1,071,950	108,242	14.1	87,234	18,953	...
Cooperative associations	49	141,315	8,223	7.5	5,594	1,275	...
Other forms of organization (including not reporting)	114	83,261	7,127	12.6	5,486	1,314	1
Manufacturers' sales branches, sales offices, total	500	799,221	43,418	9.9	40,084	8,150	1
Individual proprietorships	2	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships	...	...	...	...	...	...	...
Corporations	444	764,372	41,277	9.7	37,894	7,639	...
Cooperative associations	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	52	23,751	712	13.0	1,554	318	...
Petroleum bulk plants, terminals and LP gas facilities, total	698	339,958	28,663	11.0	12,001	2,703	539
Individual proprietorships	48	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships	19	6,025	213	16.8	241	70	29
Corporations	540	296,241	26,325	10.8	9,908	2,181	461
Cooperative associations	87	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	4	1,275	198	12.5	41	7	1
Merchandise agents, brokers, total	355	388,685	2,399	3.9	6,200	1,454	244
Individual proprietorships	175	110,330	606	4.8	1,680	474	148
Partnerships	61	73,056	153	3.9	914	278	96
Corporations	108	190,257	1,619	3.5	3,375	647	...
Cooperative associations	8	12,352	15	2.3	197	47	...
Other forms of organization (including not reporting)	3	2,690	6	3.5	34	8	...
Assemblers of farm products, total	309	204,704	15,901	15.0	14,608	6,489	79
Individual proprietorships	36	12,588	1,050	17.9	893	456	30
Partnerships	37	24,917	980	18.2	2,245	1,177	49
Corporations	117	80,749	7,187	12.3	4,983	1,611	...
Cooperative associations	96	76,013	5,279	14.8	5,282	2,890	...
Other forms of organization (including not reporting)	23	10,437	1,405	27.0	1,205	355	...
WEST VIRGINIA							
Total	1,823	xxx	76,633	xxx	67,064	17,830	848
Individual proprietorships	506	xxx	4,695	xxx	5,024	1,962	435
Partnerships	201	xxx	3,114	xxx	2,947	1,190	359
Corporations	1,046	xxx	65,406	xxx	56,346	13,967	51
Cooperative associations	17	xxx	1,342	xxx	421	129	...
Other forms of organization (including not reporting)	53	xxx	2,076	xxx	2,326	582	3
Merchant wholesalers, total	1,339	547,821	64,296	16.4	49,189	13,397	705
Individual proprietorships	444	63,551	4,467	17.6	4,584	1,802	386
Partnerships	175	43,297	3,033	14.7	2,683	1,038	316
Corporations	665	407,729	53,425	16.7	39,313	9,897	...
Cooperative associations	11	11,357	1,301	6.4	377	108	...
Other forms of organization (including not reporting)	44	21,887	2,070	16.8	2,232	552	3
Manufacturers' sales branches, sales offices, total	173	208,880	6,509	9.7	10,744	2,349	...
Individual proprietorships	...	...	...	...	...	...	...
Partnerships	...	...	...	...	...	...	...
Corporations	172	(D)	(D)	(D)	(D)	(D)	(D)
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reporting)	1	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities, total	157	111,600	5,464	10.6	3,952	990	65
Individual proprietorships	12	2,484	104	8.9	84	31	6
Partnerships	7	2,570	67	12.8	120	40	8
Corporations	132	105,059	5,246	10.5	3,655	887	51
Cooperative associations	3	566	41	13.6	37	11	...
Other forms of organization (including not reporting)	3	921	6	12.5	56	21	...

(D) Withheld to avoid disclosure. xxx Not applicable. ... Represents zero. [1]Entries for merchandise agents and brokers represent brokerage or commissions as percent of sales. [2]Entries for corporations represent operators of commission petroleum bulk plants.

Table 7B. WHOLESALE TRADE: 1954–LEGAL FORM OF ORGANIZATION–STATES, BY TYPE OF OPERATION–Continued

Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel

State, type of operation, and legal form of organization	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (including payroll) as percent of sales[1]	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest November 15 (Number)	Active proprietors of unincorporated businesses, November[2] (Number)
WEST VIRGINIA—Continued							
Merchandise agents, brokers, total	121	189,932	176	3.7	2,918	962	60
Individual proprietorships	42	30,987	36	3.4	269	91	34
Partnerships	13	(D)	(D)	(D)	(D)	(D)	(D)
Corporations	60	139,710	137	3.8	2,507	767	...
Cooperative associations	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	4	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products, total	33	7,057	188	7.5	261	132	18
Individual proprietorships	8	2,187	88	9.5	87	38	9
Partnerships	6	(D)	(D)	(D)	(D)	(D)	(D)
Corporations	17	(D)	(D)	(D)	(D)	(D)	(D)
Cooperative associations	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	1	(D)	(D)	(D)	(D)	(D)	(D)
WISCONSIN							
Total	5,609	xxx	224,768	xxx	196,581	47,376	2,996
Individual proprietorships	1,502	xxx	11,668	xxx	15,352	5,123	1,261
Partnerships	626	xxx	11,841	xxx	11,428	3,426	1,161
Corporations	3,056	xxx	184,142	xxx	155,217	34,919	568
Cooperative associations	271	xxx	10,479	xxx	7,816	2,227	...
Other forms of organization (including not reporting)	154	xxx	6,638	xxx	6,768	1,681	6
Merchant wholesalers, total	3,288	1,610,629	153,737	14.8	128,250	31,609	1,851
Individual proprietorships	1,123	173,910	9,650	15.4	11,696	3,928	949
Partnerships	477	165,553	10,742	12.1	9,361	2,760	900
Corporations	1,569	1,159,836	122,800	15.4	100,377	23,189	...
Cooperative associations	22	57,323	4,648	9.0	2,027	501	...
Other forms of organization (including not reporting)	97	54,007	5,897	16.2	4,789	1,231	2
Manufacturers' sales branches, sales offices, total	471	1,043,519	30,706	7.7	42,421	8,867	5
Individual proprietorships	...	...	...	...	...	...	...
Partnerships	1	(D)	(D)	(D)	(D)	(D)	(D)
Corporations	442	982,448	29,720	7.8	40,394	8,388	...
Cooperative associations	4	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	24	49,223	344	5.0	1,259	271	...
Petroleum bulk plants, terminals and LP gas facilities, total	1,218	367,039	33,962	11.4	14,613	3,632	796
Individual proprietorships	135	27,593	1,119	14.0	1,323	418	127
Partnerships	59	(D)	(D)	(D)	(D)	(D)	(D)
Corporations	879	295,500	29,562	10.6	10,315	2,282	568
Cooperative associations	131	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	14	3,500	257	14.9	281	71	1
Merchandise agents, brokers, total	284	321,758	962	3.4	5,192	1,109	184
Individual proprietorships	128	80,583	231	4.7	1,443	366	92
Partnerships	47	54,579	81	3.5	580	146	89
Corporations	84	138,254	645	3.1	2,660	489	...
Cooperative associations	14	39,911	...	1.7	372	85	...
Other forms or organization (including not reporting)	11	8,431	5	3.2	137	23	3
Assemblers of farm products, total	348	226,134	5,401	5.9	6,105	2,159	160
Individual proprietorships	116	30,213	668	7.5	890	411	93
Partnerships	42	19,638	335	9.8	744	290	67
Corporations	82	73,244	1,415	3.7	1,471	571	...
Cooperative associations	100	97,465	2,848	5.9	2,698	802	...
Other forms of organization (including not reporting)	8	5,574	135	10.9	302	85	...
WYOMING							
Total	553	xxx	19,026	xxx	9,212	2,576	366
Individual proprietorships	136	xxx	1,681	xxx	1,286	462	125
Partnerships	68	xxx	1,152	xxx	735	370	113
Corporations	302	xxx	14,560	xxx	6,536	1,556	126
Cooperative associations	14	xxx	257	xxx	217	63	...
Other forms of organization (including not reporting)	33	xxx	1,376	xxx	438	125	2
Merchant wholesalers, total	276	97,002	13,850	12.6	5,834	1,555	150
Individual proprietorships	83	14,779	1,333	14.9	814	266	80
Partnerships	45	(D)	(D)	(D)	(D)	(D)	(D)
Corporations	123	60,244	10,256	13.6	4,226	1,047	...
Cooperative associations	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms or organization (including not reporting)	24	(D)	(D)	(D)	(D)	(D)	(D)
Manufacturers' sales branches, sales offices, total	28	20,041	1,900	12.9	1,228	174	...
Individual proprietorships	...	...	...	...	...	...	...
Partnerships	...	...	...	...	...	...	...
Corporations	24	18,937	1,894	13.0	1,176	164	...
Cooperative associations	...	...	...	...	...	...	...
Other forms of organization (including not reporting)	4	1,104	6	11.3	52	10	...
Petroleum bulk plants, terminals and LP gas facilities, total	201	41,418	2,396	14.2	1,382	407	184
Individual proprietorships	38	7,624	272	14.0	346	121	31
Partnerships	15	3,103	180	10.3	118	38	26
Corporations	138	29,483	1,888	14.5	811	218	126
Cooperative associations	7	629	49	16.4	54	16	...
Other forms of organization (including not reporting)	3	579	7	15.0	53	14	1
Merchandise agents, brokers, total	19	28,340	155	2.7	299	277	20
Individual proprietorships	7	7,903	7	3.1	74	52	6
Partnerships	6	12,696	19	2.4	104	154	14
Corporations	4	(D)	(D)	(D)	(D)	(D)	(D)
Cooperative associations	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	1	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products, total	29	12,651	725	7.1	469	163	12
Individual proprietorships	8	2,959	69	4.1	52	23	8
Partnerships	2	(D)	(D)	(D)	(D)	(D)	(D)
Corporations	13	(D)	(D)	(D)	(D)	(D)	(D)
Cooperative associations	5	2,878	208	5.4	88	27	...
Other forms of organization (including not reporting)	1	(D)	(D)	(0)	(D)	(D)	(0)

(D) Withheld to avoid disclosure. xxx Not applicable. ... Represents zero. [1]Entries for merchandise agents and brokers represent brokerage or commissions as percent of sales. [2]Entries for corporations represent operators of commission petroleum bulk plants.

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PETROLEUM BULK PLANTS AND TERMINALS

(Including Wholesale Liquefied Petroleum Gas Facilities)

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Table 8A.–PETROLEUM BULK PLANTS AND TERMINALS: 1954,–UNITED STATES, PAD (PETROLEUM ADMINISTRATION FOR DEFENSE) DISTRICTS, AND STATES

Establishments, Sales, Inventories, Payroll, and Personnel

(Excludes liquefied petroleum gas facilities)

PAD District, State, and type of establishment	Establishments (Number)	Sales (excluding tax) ($1,000)	Inventories, end of year, at cost ($1,000)	Payroll: Entire year ($1,000)	Payroll: Workweek ended nearest November 15 (Dollars)	Paid employees, workweek ended nearest—: March 15 (Number)	May 15 (Number)	August 15 (Number)	November 15 (Number)	Active proprietors of unincorporated businesses, November 15 (Number)
United States, total	28,319	13,041,447	898,019	512,419	10,096,212	121,483	119,925	121,355	125,649	21,938
Bulk plants	27,078	8,292,326	434,829	332,956	6,608,774	84,263	83,320	84,267	86,977	21,911
Bulk terminals	1,241	4,749,121	463,190	179,463	3,487,438	37,220	36,605	37,088	38,672	27
PAD District No. 1	5,259	5,328,663	386,784	220,066	4,336,833	49,827	48,635	49,080	51,988	3,088
Bulk plants	4,563	2,374,451	113,068	110,682	2,164,013	27,831	27,001	27,302	28,706	3,073
Bulk terminals	696	2,954,212	273,716	109,384	2,172,820	21,996	21,634	21,778	23,282	15
Maine	153	119,399	12,459	5,130	99,800	1,227	1,215	1,273	1,294	72
Bulk plants	128	53,728	2,418	2,787	49,507	732	723	760	772	72
Bulk terminals	25	65,671	10,041	2,343	50,293	495	492	513	522	...
New Hampshire	80	48,449	2,469	2,376	44,328	567	533	547	542	35
Bulk plants	75	33,218	1,255	1,958	36,642	458	446	465	460	35
Bulk terminals	5	15,231	1,214	418	7,686	109	87	82	82	...
Vermont	72	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk plants	64	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Massachusetts	163	380,622	24,566	15,387	301,247	3,188	3,068	2,974	3,111	53
Bulk plants	129	107,276	4,406	5,977	113,491	1,362	1,288	1,257	1,330	51
Bulk terminals	34	273,346	20,160	9,410	187,756	1,826	1,780	1,717	1,781	2
Rhode Island	42	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk plants	25	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Connecticut	119	25[illegible]	17,112	12,211	231,518	2,474	2,343	2,313	2,519	28
Bulk plants	80	[illegible]	3,299	3,395	67,904	781	734	728	801	28
Bulk terminals	39	20[illegible]	13,813	8,816	163,614	1,693	1,609	1,585	1,718	...
New York	762	1,066,548	85,210	45,509	892,953	9,279	9,027	9,113	9,450	329
Bulk plants	588	393,376	18,316	19,782	379,062	4,391	4,241	4,278	4,513	326
Bulk terminals	174	673,172	66,894	25,727	513,891	4,888	4,786	4,835	4,937	3
New Jersey	255	705,262	51,967	26,078	510,005	4,916	4,906	4,950	5,159	102
Bulk plants	195	190,490	8,537	8,728	167,365	1,793	1,724	1,746	1,927	102
Bulk terminals	61	514,772	43,430	17,350	342,640	3,123	3,182	3,204	3,232	...
Pennsylvania	701	747,272	36,882	35,411	701,280	8,174	7,837	7,995	8,364	411
Bulk plants	595	389,169	13,729	20,352	406,415	5,084	4,799	4,872	5,058	409
Bulk terminals	106	358,103	23,153	15,059	294,865	3,090	3,038	3,123	3,306	2
Delaware	37	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk plants	27	10,994	461	445	8,932	107	101	105	133	21
Bulk terminals	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Maryland	164	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk plants	141	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals	23	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
District of Columbia	7	35,724	822	1,648	32,907	419	368	358	385	1
Bulk plants	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Virginia	406	282,907	20,259	11,100	225,133	2,833	2,787	2,789	2,901	230
Bulk plants	376	179,856	8,485	7,314	145,874	1,985	1,946	1,952	2,031	223
Bulk terminals	30	103,051	11,774	3,786	79,259	848	841	837	870	7
West Virginia	157	87,474	5,464	3,952	87,194	957	966	980	990	65
Bulk plants	136	51,399	2,997	2,399	50,377	629	626	641	639	65
Bulk terminals	21	36,075	2,467	1,553	36,817	328	340	339	351	...
North Carolina	697	420,134	26,430	14,425	295,972	3,902	3,936	4,112	4,153	458
Bulk plants	663	270,658	12,060	11,695	243,074	3,331	3,349	3,517	3,550	458
Bulk terminals	34	149,476	14,370	2,730	52,898	571	587	595	603	...
South Carolina	366	183,794	19,930	6,703	127,860	1,828	1,770	1,863	2,726	254
Bulk plants	347	133,075	11,280	5,369	103,048	1,500	1,447	1,526	1,633	253
Bulk terminals	19	50,719	8,650	1,334	24,812	328	323	337	1,093	1
Georgia	555	230,281	18,831	8,158	157,631	2,382	2,334	2,359	2,438	496
Bulk plants	521	181,755	10,950	5,263	103,233	1,666	1,619	1,621	1,694	496
Bulk terminals	34	48,526	7,881	2,895	54,398	716	715	738	744	...
Florida	522	317,330	27,946	12,413	250,637	3,289	3,248	3,194	3,392	404
Bulk plants	469	181,002	9,689	6,563	130,132	1,885	1,836	1,813	1,923	404
Bulk terminals	53	136,328	18,257	5,850	120,505	1,404	1,412	1,381	1,469	...
PAD District No. 2	14,718	4,539,393	324,095	180,604	3,534,928	44,345	43,711	44,161	45,431	11,464
Bulk plants	14,404	3,400,555	191,224	140,230	2,775,632	35,453	35,065	35,291	36,373	11,459
Bulk terminals	314	1,138,838	132,871	40,374	759,296	8,892	8,646	8,870	9,058	5
Ohio	902	646,886	31,856	27,450	534,295	6,385	6,291	6,434	6,409	530
Bulk plants	838	354,008	12,383	14,644	289,039	3,548	3,494	3,519	3,564	530
Bulk terminals	64	292,878	19,473	12,806	245,256	2,837	2,797	2,915	2,845	...
Indiana	1,128	442,703	26,295	15,190	291,462	3,492	3,414	3,427	3,574	915
Bulk plants	1,101	319,996	13,885	11,876	234,120	2,807	2,759	2,738	2,847	914
Bulk terminals	27	122,707	12,410	3,314	57,342	685	655	689	727	1
Illinois	1,614	606,838	41,167	26,443	518,092	6,012	5,884	5,916	6,113	1,258
Bulk plants	1,582	485,243	29,273	22,107	429,551	5,064	4,971	4,967	5,143	1,258
Bulk terminals	32	121,595	11,894	4,336	88,541	948	913	949	970	...

(D) Withheld to avoid disclosure. ... Represents zero.

Table 8A.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—UNITED STATES, PAD (PETROLEUM ADMINISTRATION FOR DEFENSE) DISTRICTS, AND STATES—Continued

Establishments, Sales, Inventories, Payroll, and Personnel
(Excludes liquefied petroleum gas facilities)

PAD District, State, and type of establishment	Establishments	Sales (excluding tax)	Inventories, end of year, at cost	Payroll		Paid employees, workweek ended nearest—				Active proprietors of unincorporated businesses, November 15
				Entire year	Workweek ended nearest November 15	March 15	May 15	August 15	November 15	
	(Number)	($1,000)	($1,000)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)
PAD District No. 2—Continued										
Michigan	1,083	639,047	45,621	34,418	459,699	5,440	5,107	5,143	5,621	842
Bulk plants	1,033	406,787	19,291	16,891	331,363	3,872	3,712	3,746	3,984	842
Bulk terminals	50	232,260	26,330	7,527	128,336	1,568	1,395	1,397	1,637	...
Wisconsin	1,186	315,647	33,418	13,743	275,746	3,301	3,259	3,293	3,410	791
Bulk plants	1,159	252,066	15,183	12,351	249,392	3,004	2,967	2,992	3,108	791
Bulk terminals	27	63,581	18,235	1,392	26,354	297	292	301	302	...
Minnesota	1,381	300,471	25,947	11,642	238,704	2,990	2,974	3,020	3,103	1,092
Bulk plants	1,367	259,783	14,222	10,350	213,562	2,704	2,696	2,736	2,819	1,092
Bulk terminals	14	40,688	11,725	1,292	25,142	286	278	284	284	...
Iowa	1,624	282,823	30,129	11,531	226,436	2,873	2,869	2,873	2,958	1,359
Bulk plants	1,608	240,411	20,813	10,222	200,647	2,588	2,579	2,576	2,662	1,359
Bulk terminals	16	42,412	9,316	1,309	25,789	285	290	297	296	...
Missouri	1,106	309,185	16,586	12,363	230,039	3,121	3,100	3,157	3,178	883
Bulk plants	1,089	260,909	12,490	10,758	199,001	2,720	2,679	2,710	2,773	883
Bulk terminals	17	48,276	4,096	1,605	31,038	401	421	447	405	...
North Dakota	702	82,938	7,882	3,256	65,041	881	915	910	896	488
Bulk plants	700	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
South Dakota	581	91,859	7,956	3,442	68,852	948	967	978	993	462
Bulk plants	579	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Nebraska	684	123,559	8,782	5,292	118,686	1,590	1,557	1,548	1,626	531
Bulk plants	680	110,715	6,630	5,115	115,334	1,547	1,514	1,505	1,584	531
Bulk terminals	4	12,844	2,152	177	3,352	43	43	43	42	...
Kansas	1,223	166,048	11,798	6,474	125,540	1,830	1,875	1,936	1,942	1,015
Bulk plants	1,216	143,901	9,429	5,874	113,787	1,690	1,733	1,788	1,793	1,014
Bulk terminals	7	22,147	2,369	600	11,753	140	142	148	149	1
Kentucky	403	171,566	13,089	7,191	142,488	1,979	1,965	1,946	1,975	345
Bulk plants	384	121,341	8,712	4,284	85,314	1,301	1,284	1,266	1,298	342
Bulk terminals	19	50,225	4,377	2,907	57,174	678	681	680	677	3
Tennessee	372	228,037	15,153	7,093	138,813	1,911	1,923	1,953	2,019	303
Bulk plants	344	150,103	6,828	4,694	94,474	1,369	1,381	1,412	1,462	303
Bulk terminals	28	77,934	8,325	2,399	44,339	542	542	541	557	...
Oklahoma	729	131,786	8,416	5,076	101,035	1,592	1,611	1,627	1,614	650
Bulk plants	724	126,192	8,075	4,668	93,064	1,499	1,517	1,533	1,522	650
Bulk terminals	5	5,594	341	408	7,971	93	94	94	92	...
PAD District No. 3	3,889	1,226,676	72,314	44,370	859,696	12,544	12,661	12,812	12,947	3,418
Bulk plants	3,778	963,189	46,202	33,950	670,063	10,110	10,250	10,360	10,456	3,414
Bulk terminals	111	263,487	26,112	10,420	189,633	2,434	2,411	2,452	2,491	4
Alabama	410	181,979	11,980	6,743	123,319	1,993	2,020	2,008	2,067	358
Bulk plants	385	119,810	6,623	4,054	78,540	1,302	1,320	1,300	1,348	357
Bulk terminals	25	62,169	5,357	2,689	44,779	691	700	708	719	1
Mississippi	429	110,557	7,500	4,174	82,118	1,316	1,332	1,333	1,324	378
Bulk plants	413	98,688	5,207	3,583	70,942	1,169	1,185	1,185	1,179	378
Bulk terminals	16	11,869	2,293	591	11,176	147	147	148	145	...
Arkansas	472	99,743	6,439	3,256	62,638	976	990	996	1,013	379
Bulk plants	470	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Louisiana	434	178,480	10,700	6,277	120,060	1,769	1,732	1,745	1,791	337
Bulk plants	414	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals	20	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Texas	1,905	592,026	32,642	21,378	416,105	5,806	5,904	5,979	6,008	1,725
Bulk plants	1,857	467,955	19,651	16,339	324,932	4,750	4,842	4,886	4,909	1,724
Bulk terminals	48	124,071	12,991	5,039	91,173	1,056	1,062	1,093	1,099	1
New Mexico	239	63,891	3,053	2,542	55,456	684	683	751	744	241
Bulk plants	239	63,891	3,053	2,542	55,456	684	683	751	744	241
Bulk terminals	...	...	...	...	...	...	...	...	...	...
PAD District No. 4	1,716	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk plants	1,700	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals	16	19,951	1,230	463	9,820	93	92	93	105	1
Montana	466	68,043	5,636	2,352	45,446	585	608	620	615	384
Bulk plants	461	62,361	5,389	2,279	43,407	570	594	607	591	384
Bulk terminals	5	5,682	247	73	2,039	15	14	13	24	...
Idaho	399	82,923	8,294	2,408	55,581	632	640	616	664	366
Bulk plants	391	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wyoming	195	32,598	2,338	1,206	24,141	312	334	383	360	183
Bulk plants	195	32,598	2,338	1,206	24,141	312	334	383	360	183
Bulk terminals	...	...	...	...	...	...	...	...	...	...
Colorado	478	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk plants	476	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

(D) Withheld to avoid disclosure. ... Represents zero.

Table 8A.–PETROLEUM BULK PLANTS AND TERMINALS: 1954–UNITED STATES, PAD (PETROLEUM ADMINISTRATION FOR DEFENSE) DISTRICTS, AND STATES–Continued

Establishments, Sales, Inventories, Payroll, and Personnel

(Excludes liquefied petroleum gas facilities)

PAD District, State, and type of establishment	Establishments	Sales (excluding tax)	Inventories, end of year, at cost	Payroll		Paid employees, workweek ended nearest—				Active proprietors of unincorporated businesses, November 15
				Entire year	Workweek ended nearest November 15	March 15	May 15	August 15	November 15	
	(Number)	($1,000)	($1,000)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)
PAD District No. 4—Continued										
Utah	178	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk plants	177	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PAD District No. 5	2,737	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk plants	2,633	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals	104	372,633	29,261	18,822	355,869	3,805	3,822	3,895	3,736	2
Arizona	209	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk plants	209	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals	...	...	...	...	...	...	...	...	...	...
Nevada	79	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk plants	79	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals	...	...	...	...	...	...	...	...	...	...
Washington	683	284,292	28,493	11,647	237,328	2,455	2,432	2,573	2,616	537
Bulk plants	651	180,776	20,236	6,216	132,863	1,368	1,330	1,480	1,551	537
Bulk terminals	32	103,516	8,257	5,431	104,465	1,087	1,102	1,093	1,065	...
Oregon	438	196,375	22,996	8,143	158,906	1,766	1,778	1,794	1,752	408
Bulk plants	419	132,957	13,981	4,416	87,361	995	1,002	1,008	1,006	408
Bulk terminals	19	63,418	9,015	3,727	71,545	771	776	786	746	...
California	1,328	981,120	33,767	31,328	625,425	6,453	6,532	6,716	6,622	1,247
Bulk plants	1,275	775,421	21,778	21,664	445,566	4,506	4,588	4,700	4,697	1,245
Bulk terminals	53	205,699	11,989	9,664	179,859	1,947	1,944	2,016	1,925	2

(D) Withheld to avoid disclosure. ... Represents zero.

Table 8B.–PETROLEUM BULK PLANTS AND TERMINALS: 1954–TYPE OF PLANT–UNITED STATES, PAD (PETROLEUM ADMINISTRATION FOR DEFENSE) DISTRICTS, AND STATES

Establishments and Sales

(Excludes liquefied petroleum gas facilities)

PAD District and State	Bulk plants and terminals, total		Bulk Plants										Bulk terminals	
			Total		Independent bulk plants		Cooperative bulk plants		Multiunit bulk plant operations					
									Commission stations		Salary stations			
	Establishments (Number)	Sales (excl. tax) ($1,000)	Establishments (Number)	Sales (excl. tax) ($1,000)	Establishments (Number)	Sales (excl. tax) ($1,000)	Establishments (Number)	Sales (excl. tax) ($1,000)	Establishments (Number)	Sales (excl. tax) ($1,000)	Establishments (Number)	Sales (excl. tax) ($1,000)	Establishments (Number)	Sales (excl. tax) ($1,000)
United States, total	28,319	13,041,447	27,078	8,292,326	6,893	2,510,232	1,586	320,587	15,244	2,737,023	3,355	2,724,484	1,241	4,749,121
PAD District No. 1	5,259	5,328,663	4,563	2,374,451	1,825	870,613	123	36,264	1,683	532,961	932	934,613	696	2,954,212
Maine	153	119,399	128	53,728	47	17,923	...	(D)	48	14,821	33	(D)	25	65,671
New Hampshire	80	48,449	75	33,218	35	10,054	...	...	12	5,201	28	17,963	5	15,231
Vermont	72	(D)	64	(D)	23	(D)	3	(D)	17	(D)	21	(D)	8	(D)
Massachusetts	163	380,622	129	107,276	74	41,926	2	(D)	18	(D)	35	57,218	34	273,346
Rhode Island	42	(D)	25	(D)	20	(D)	...	...	1	(D)	4	(D)	17	(D)
Connecticut	119	259,970	80	52,988	55	33,484	...	...	8	4,504	17	15,000	39	206,982
New York	762	1,066,548	588	393,376	317	174,036	49	12,096	101	35,337	121	171,907	174	673,172
New Jersey	256	705,262	195	190,490	115	102,683	7	1,877	38	14,621	35	71,309	61	514,772
Pennsylvania	701	747,272	595	389,169	261	119,180	31	10,976	152	49,504	151	209,509	106	358,103
Delaware	37	(D)	27	10,994	9	3,787	3	1,406	11	4,131	4	1,670	10	(D)
Maryland	164	(D)	141	(D)	47	(D)	13	(D)	37	(D)	44	(D)	23	(D)
District of Columbia	7	35,724	4	(D)	1	(D)	...	...	...	...	3	(D)	3	(D)
Virginia	406	282,907	376	179,856	119	50,254	10	3,047	144	49,834	103	76,721	30	103,051
West Virginia	157	87,474	136	51,399	31	9,112	3	565	50	17,355	52	24,367	21	36,075
North Carolina	697	420,134	663	270,658	336	125,841	1	(D)	191	75,425	135	(D)	34	149,476
South Carolina	366	183,794	347	133,075	153	57,323	...	...	137	43,584	57	32,168	19	50,719
Georgia	555	230,281	521	181,755	103	37,522	1	(D)	392	105,065	25	(D)	34	48,526
Florida	522	317,330	469	181,002	79	38,536	...	...	326	84,933	64	57,533	53	136,328
PAD District No. 2	14,718	4,539,393	14,404	3,400,555	3,292	976,529	2,166	235,124	8,200	1,139,989	1,746	1,048,913	314	1,138,838
Ohio	902	646,886	838	354,008	229	95,227	48	8,541	342	95,246	219	154,994	64	292,878
Indiana	1,128	442,703	1,101	319,996	186	71,038	55	13,373	744	117,564	116	118,021	27	122,707
Illinois	1,614	606,838	1,582	485,243	333	119,654	89	48,207	944	139,824	216	177,558	32	121,595
Michigan	1,083	639,047	1,033	406,787	327	149,896	21	4,166	544	116,881	141	135,844	50	232,260
Wisconsin	1,186	315,647	1,159	252,066	274	67,361	127	24,398	543	78,918	215	81,389	27	63,581
Minnesota	1,381	300,471	1,367	259,783	325	85,104	141	25,200	759	77,281	142	72,198	14	40,688
Iowa	1,624	282,823	1,608	240,411	319	40,664	119	22,613	987	129,639	183	47,495	16	42,412
Missouri	1,106	309,185	1,089	260,909	284	97,400	31	2,709	616	66,551	158	94,249	17	48,276
North Dakota	702	82,938	700	(D)	75	(D)	142	(D)	461	(D)	22	(D)	2	(D)
South Dakota	581	91,859	579	(D)	109	(D)	91	(D)	336	(D)	43	(D)	2	(D)
Nebraska	684	123,559	680	110,715	167	25,683	115	18,360	354	29,217	44	37,535	4	12,844
Kansas	1,223	166,048	1,216	143,901	256	45,682	153	20,547	707	51,645	100	26,027	7	22,147
Kentucky	403	171,566	384	121,341	75	27,430	4	816	262	69,748	43	23,347	19	50,225
Tennessee	372	228,037	344	150,103	136	69,360	10	961	161	51,779	37	28,003	28	77,934
Oklahoma	729	131,786	724	126,192	197	43,552	20	1,364	440	47,085	67	34,191	5	5,594
PAD District No. 3	3,889	1,226,676	3,778	963,189	1,010	323,105	44	6,738	2,439	446,028	285	187,318	111	263,487
Alabama	410	181,979	385	119,810	134	46,746	3	692	231	59,965	17	12,407	25	62,169
Mississippi	429	110,557	413	98,688	121	33,346	4	1,013	257	50,324	31	14,005	16	11,869
Arkansas	472	99,743	470	(D)	100	(D)	8	(D)	306	(D)	56	(D)	2	(D)
Louisiana	434	178,480	414	(D)	160	(D)	...	(D)	205	(D)	49	(D)	20	(D)
Texas	1,905	592,026	1,857	467,955	391	139,093	24	2,937	1,322	225,049	120	100,876	48	124,071
New Mexico	239	63,891	239	63,891	104	35,899	5	484	118	20,294	12	7,214	...	...
PAD District No. 4	1,716	(D)	1,700	(D)	317	(D)	133	(D)	1,153	(D)	97	(D)	16	19,951
Montana	466	68,043	461	62,361	54	12,531	64	7,642	322	36,654	21	5,534	5	5,682
Idaho	399	82,923	391	(D)	47	(D)	21	(D)	303	(D)	20	(D)	8	(D)
Wyoming	195	32,598	195	32,598	62	11,904	7	627	120	16,653	6	3,414	...	...
Colorado	478	(D)	476	(D)	119	(D)	36	(D)	286	(D)	35	(D)	2	(D)
Utah	178	(D)	177	(D)	35	(D)	5	(D)	122	(D)	15	(D)	1	(D)
PAD District No. 5	2,737	(D)	2,633	(D)	449	(D)	120	(D)	1,769	(D)	295	(D)	104	372,633
Arizona	209	(D)	209	(D)	42	(D)	3	(D)	140	(D)	24	(D)	...	...
Nevada	79	(D)	79	(D)	14	(D)	...	(D)	57	(D)	8	(D)	...	...
Washington	683	284,292	651	180,776	82	34,323	86	17,000	435	88,050	48	41,403	32	103,516
Oregon	438	196,375	419	132,957	67	20,148	23	5,614	287	43,496	42	63,699	19	63,418
California	1,328	981,120	1,275	775,421	244	157,321	8	2,249	850	270,622	173	345,229	53	205,699

(D) Withheld to avoid disclosure. ... Represents zero.

Table 8C.–WHOLESALE LIQUEFIED PETROLEUM GAS FACILITIES: 1954–UNITED STATES, PAD (PETROLEUM ADMINISTRATION FOR DEFENSE) DISTRICTS, AND STATES

Establishments, Sales, Inventories, Payroll, and Personnel

PAD District and State	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Payroll: Entire year ($1,000)	Payroll: Workweek ended nearest November 15 (Dollars)	Paid employees, workweek ended nearest—: March 15 (Number)	May 15 (Number)	August 15 (Number)	November 15 (Number)	Active proprietors of unincorporated businesses, November 15 (Number)
United States, total	870	229,534	14,482	27,224	531,664	6,792	6,697	6,828	6,905	268
PAD District No. 1	203	58,181	2.910	6,374	122,897	1,598	1,574	1,579	1,648	32
Maine	12	3,375	237	176	3,361	50	50	53	53	...
New Hampshire	4	1,041	38	47	1,057	11	12	11	12	...
Vermont	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Massachusetts	8	2,586	132	248	4,342	53	51	63	51	...
Rhode Island	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Connecticut	3	1,711	106	370	6,198	76	74	81	73	...
New York	32	5,936	388	519	8,989	117	124	115	134	2
New Jersey	11	4,707	203	322	5,724	77	75	77	77	3
Pennsylvania	23	11,882	254	883	16,735	195	191	200	193	3
Delaware	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Maryland	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
District of Columbia	...	...	...	...	...	...	...	...	...	...
Virginia	8	1,427	221	155	2,954	46	48	53	59	...
West Virginia	...	...	...	...	...	...	...	...	...	...
North Carolina	31	6,200	275	610	12,482	152	153	152	168	6
South Carolina	13	1,852	112	349	6,735	100	100	101	97	5
Georgia	13	3,721	252	673	15,770	203	196	187	215	5
Florida	35	10,469	599	1,845	35,348	469	451	432	462	8
PAD District No. 2	355	89,209	5,955	10,914	212,127	2,623	2,606	2,681	2,656	86
Ohio	19	9,885	354	1,001	19,538	226	222	230	209	8
Indiana	28	8,053	409	967	19,036	229	234	237	230	5
Illinois	41	16,095	1,235	2,214	41,844	515	495	497	520	11
Michigan	23	8,084	549	1,122	23,527	248	254	273	265	3
Wisconsin	32	6,988	544	870	17,017	216	212	220	222	5
Minnesota	33	6,621	524	868	15,977	203	209	224	184	3
Iowa	39	8,541	718	944	17,812	232	235	249	236	7
Missouri	29	4,574	293	634	12,417	175	173	178	183	4
North Dakota	10	1,128	98	126	2,695	32	32	31	34	1
South Dakota	15	1,574	293	223	4,201	56	55	54	58	1
Nebraska	18	3,044	218	374	7,225	96	101	101	116	10
Kansas	28	3,746	441	422	7,953	105	108	108	107	11
Kentucky	10	1,553	88	268	5,674	71	67	66	68	3
Tennessee	7	1,389	79	220	4,358	64	63	65	70	1
Oklahoma	23	7,934	112	661	12,853	155	146	148	154	13
PAD District No. 3	181	50,933	3,774	5,931	113,884	1,625	1,591	1,623	1,626	108
Alabama	13	2,481	216	355	7,490	104	107	105	127	6
Mississippi	13	3,851	1,021	410	9,911	123	119	120	145	5
Arkansas	20	6,706	269	615	13,071	187	176	173	181	20
Louisiana	20	5,116	397	660	12,362	202	189	208	209	8
Texas	94	28,644	1,590	3,296	58,999	844	818	855	804	56
New Mexico	21	4,135	281	595	12,051	165	182	162	160	13
PAD District No. 4	43	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	11
Montana	9	1,399	108	207	3,959	47	50	50	50	1
Idaho	...	...	...	...	...	...	...	...	...	...
Wyoming	6	1,454	58	176	4,118	46	45	48	47	1
Colorado	22	3,835	293	547	10,985	151	142	149	162	7
Utah	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PAD District No. 5	88	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	31
Arizona	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Nevada	3	318	17	30	535	9	9	10	7	2
Washington	15	2,749	170	354	6,966	85	85	87	87	2
Oregon	17	1,823	145	152	3,009	43	43	43	46	5
California	50	14,244	749	1,679	37,233	383	370	371	398	22

(D) Withheld to avoid disclosure. ... Represents zero.

Table 8D.–PETROLEUM BULK PLANTS, TERMINALS, AND WHOLESALE LIQUEFIED PETROLEUM GAS FACILITIES: 1954–BULK STORAGE CAPACITY–UNITED STATES, PAD (PETROLEUM ADMINISTRATION FOR DEFENSE) DISTRICTS, AND STATES

Establishments, Sales, and Storage Capacity by Type of Product

PAD District, State, and type of establishment	Establishments	Sales (excluding tax)	Bulk storage capacity as of December 31, assigned to—						
			Aviation gasoline	Other gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)	Liquefied petroleum gases	
								In tanks of 125 lbs. working pressure or less	In tanks of more than 125 lbs. working pressure
	(Number)	($1,000)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
United States, total	29,189	13,270,981	486,461	4,880,060	1,995,322	4,031,934	1,103,142	29,902	135,588
Petroleum bulk plants, terminals	28,319	13,041,447	486,175	4,879,413	1,994,861	4,031,478	1,103,024	6,652	19,179
Bulk plants	27,078	8,292,326	26,987	1,086,522	499,850	601,667	57,728	5,840	5,094
Bulk terminals	1,241	4,749,121	459,188	3,792,891	1,495,011	3,429,811	1,045,296	812	14,085
Wholesale LP gas facilities	870	229,534	286	647	461	456	118	23,250	116,409
PAD District No. 1	5,462	5,386,844	178,336	2,099,064	940,528	2,765,290	738,695	3,594	12,490
Petroleum bulk plants, terminals	5,259	5,328,663	178,336	2,099,039	940,516	2,765,283	738,695	326	508
Bulk plants	4,563	2,374,451	6,566	247,693	101,884	196,784	15,401	274	289
Bulk terminals	696	2,954,212	171,770	1,851,346	838,632	2,568,499	723,294	52	219
Wholesale LP gas facilities	203	58,181	...	25	12	7	...	3,268	11,982
Maine	165	122,774	560	67,413	54,838	85,044	27,768	61	506
Petroleum bulk plants, terminals	153	119,399	560	67,413	54,838	85,044	27,768	1	36
Bulk plants	128	53,728	61	6,643	4,124	4,660	162	1	...
Bulk terminals	25	65,671	499	60,770	50,714	80,384	27,606	...	36
Wholesale LP gas facilities	12	3,375	...	...	...	...	...	60	470
New Hampshire	84	49,490	200	13,133	7,771	18,811	14,432	15	155
Petroleum bulk plants, terminals	80	48,449	200	13,133	7,771	18,811	14,432	15	8
Bulk plants	75	33,218	182	3,996	1,751	2,545	68	15	8
Bulk terminals	5	15,231	18	9,137	6,020	16,266	14,364	...	...
Wholesale LP gas facilities	4	1,041	...	...	...	...	...	...	147
Vermont	77	38,271	117	26,882	18,568	38,090	...	...	242
Petroleum bulk plants, terminals	72	(D)	117	26,882	18,568	38,090	...	...	45
Bulk plants	64	(D)	30	5,731	1,999	3,924	...	...	...
Bulk terminals	8	(D)	87	21,151	16,569	34,166	...	...	45
Wholesale LP gas facilities	5	(D)	...	...	...	...	...	...	197
Massachusetts	171	383,208	5,412	109,314	75,524	259,102	82,809	160	424
Petroleum bulk plants, terminals	163	380,622	5,412	109,314	75,524	259,102	82,809	...	100
Bulk plants	129	107,276	286	6,383	5,861	14,391	120	...	40
Bulk terminals	34	273,346	5,126	102,931	69,663	244,711	82,689	...	60
Wholesale LP gas facilities	8	2,586	...	...	...	...	...	160	324
Rhode Island	44	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals	42	(D)	1,132	58,161	44,542	101,396	43,648	...	...
Bulk plants	25	(D)	17	1,033	740	2,098	70	...	...
Bulk terminals	17	(D)	1,115	57,128	43,802	99,298	43,578	...	...
Wholesale LP gas facilities	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Connecticut	122	261,681	1,651	71,743	69,073	233,703	59,210	55	260
Petroleum bulk plants, terminals	119	259,970	1,651	71,743	69,073	233,703	59,210	55	60
Bulk plants	80	52,988	215	9,344	3,350	10,810	280	3	...
Bulk terminals	39	206,982	1,436	62,399	65,723	222,893	58,930	52	60
Wholesale LP gas facilities	3	1,711	...	...	...	...	...	...	200
New York	794	1,072,484	18,050	409,494	163,125	664,250	112,586	291	844
Petroleum bulk plants, terminals	762	1,066,548	18,050	409,481	163,121	664,243	112,586	225	45
Bulk plants	588	393,376	1,436	43,855	18,540	60,584	4,453	225	45
Bulk terminals	174	673,172	16,614	365,626	144,581	603,659	108,133	...	...
Wholesale LP gas facilities	32	5,936	...	13	4	7	...	66	799
New Jersey	267	709,969	56,408	225,505	86,845	583,077	169,748	2,095	356
Petroleum bulk plants, terminals	256	705,262	56,408	225,497	86,845	583,077	169,748	...	18
Bulk plants	195	190,490	340	10,585	4,531	23,049	4,779	...	...
Bulk terminals	61	514,772	56,068	214,912	82,314	560,028	164,969	...	18
Wholesale LP gas facilities	11	4,707	...	8	...	...	...	2,095	338
Pennsylvania	724	759,154	7,529	207,982	41,063	229,530	17,922	91	1,377
Petroleum bulk plants, terminals	701	747,272	7,529	207,981	41,055	229,530	17,922	...	...
Bulk plants	595	389,169	291	32,979	7,850	22,332	387	...	...
Bulk terminals	106	358,103	7,238	175,002	33,205	207,198	17,535	...	...
Wholesale LP gas facilities	23	11,882	...	1	8	...	...	91	1,377
Delaware	38	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals	37	(D)	34	17,905	8,860	11,770	6,202	...	1
Bulk plants	27	10,994	15	1,006	636	905	3,230	...	1
Bulk terminals	10	(D)	19	16,899	8,224	10,865	2,972	...	...
Wholesale LP gas facilities	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Maryland	166	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals	164	(D)	20,101	96,492	36,587	178,014	40,742	...	...
Bulk plants	141	(D)	28	12,353	4,534	8,008	90	...	...
Bulk terminals	23	(D)	20,073	84,139	32,053	170,006	40,652	...	...
Wholesale LP gas facilities	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
District of Columbia	7	35,724	50	5,845	1,371	8,802	1,957	...	...
Petroleum bulk plants, terminals	7	35,724	50	5,845	1,371	8,802	1,957	...	...
Bulk plants	4	(D)	...	183	172	574	...	...	...
Bulk terminals	3	(D)	50	5,662	1,199	8,228	1,957	...	...
Wholesale LP gas facilities	...	...	...	...	...	...	...	...	...
Virginia	414	284,334	5,559	141,660	58,926	96,058	31,343	223	195
Petroleum bulk plants, terminals	406	282,907	5,559	141,658	58,926	96,058	31,343	3	24
Bulk plants	376	179,856	136	20,536	7,011	10,422	956	3	24
Bulk terminals	30	103,051	5,423	121,122	51,915	85,636	30,387	...	...
Wholesale LP gas facilities	8	1,427	...	2	...	...	...	220	171

(D) Withheld to avoid disclosure. ... Represents zero.

Table 8D–PETROLEUM BULK PLANTS, TERMINALS, AND WHOLESALE LIQUEFIED PETROLEUM GAS FACILITIES: 1954–BULK STORAGE CAPACITY–UNITED STATES, PAD (PETROLEUM ADMINISTRATION FOR DEFENSE) DISTRICTS, AND STATES –Con

Establishments, Sales, and Storage Capacity by Type of Product

PAD District, State, and type of estsblishment	Establishments	Sales (excluding tax)	Bulk storage capacity as of December 31, assigned to—						
			Aviation gasoline	Other gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)	Liquefied petroleum gases: In tanks of 125 lbs. working pressure or less	Liquefied petroleum gases: In tanks of more than 125 lbs. working pressure
	(Number)	($1,000)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
PAD District No. 1—Continued									
West Virginia	157	87,474	648	46,658	3,501	5,703	8,079	...	...
Petroleum bulk plants, terminals	157	87,474	648	46,658	3,501	5,703	8,079	...	...
Bulk plants	136	51,399	129	13,094	1,502	2,584	15	...	...
Bulk terminsls	21	36,075	519	33,564	1,999	,119	8,064	...	...
Wholesale LP gas facilities	...	...	...	...	...	...	...	...	...
North Carolina	728	426,334	3,996	164,533	117,210	92,214	15,004	123	1,049
Petroleum bulk plants, terminals	697	420,134	3,996	164,532	117,210	92,214	15,004	...	30
Bulk plants	663	270,658	411	26,548	15,353	9,145	217	...	30
Bulk terminals	34	149,476	3,585	137,984	101,857	83,069	14,787	...	...
Wholesale LP gas ilities	31	6,200	...	1	...	...	...	123	1,019
South Carolina	379	185,646	5,632	87,921	48,414	38,345	23,168	16	628
Petroleum bulk plants, terminals	366	183,794	5,632	87,921	48,414	38,345	23,168	...	96
Bulk plants	347	133,075	298	12,151	6,725	5,108	180	...	96
Bulk terminsls	19	50,719	5,334	75,770	41,689	33,237	22,988	...	...
Wholesale LP gas facilities	13	1,852	...	...	...	...	...	16	532
Georgis	568	234,002	3,932	119,362	42,552	45,503	18,749	75	767
Petroleum bulk plants, terminals	555	230,281	3,932	119,362	42,552	45,503	18,749	17	30
Bulk plants	521	181,755	380	19,791	8,438	7,860	172	17	30
Bulk terminsle	34	48,526	3,552	99,571	34,114	37,643	18,577	...	...
Wholesale LP gas fscilities	13	3,721	...	...	...	...	...	58	737
Florida	557	327,799	47,325	229,061	61,758	75,878	65,328	389	5,548
Petroleum bulk plants, terminals	522	317,330	47,325	229,061	61,758	75,878	65,328	10	15
Bulk plants	469	181,002	2,311	21,482	8,767	7,785	222	10	15
Bulk terminsle	53	136,328	45,014	207,579	52,991	68,093	65,106	...	...
Wholesale LP gas facilities	35	10,469	...	...	...	...	...	379	5,533
PAD District No. 2	15,073	4,628,602	89,588	1,72B,739	786,306	826,009	140,360	6,859	46,541
Petroleum hulk plants, terminsls	14,718	4,539,393	89,513	1,728,383	786,147	825,938	140,360	4,272	14,940
Bulk plants	14,404	3,400,555	9,728	510,148	294,512	276,343	27,729	3,686	2,065
Bulk terminals	314	1,138,838	79,785	1,218,235	491,635	549,595	112,631	586	12,875
Wholesale LP gas facilities	355	89,209	75	356	159	71	...	2,587	31,601
Ohio	921	656,771	7,890	223,899	51,892	70,230	10,673	82	561
Petroleum bulk plants, terminals	902	646,886	7,890	223,857	51,884	70,230	10,673	44	...
Bulk plants	838	354,008	494	39,992	18,877	19,708	2,147	44	...
Bulk terminals	64	292,878	7,396	183,865	33,007	50,522	8,526	...	...
Wholesale LP gas facilities	19	9,885	...	42	8	...	...	38	561
Indiana	1,156	450,756	14,567	165,887	104,474	86,974	1,140	673	1,832
Petroleum bulk plants, terminals	1,128	442,703	14,567	165,844	104,451	86,959	1,140	643	494
Bulk plants	1,101	319,996	469	37,538	26,862	21,640	1,123	175	36
Bulk terminals	27	122,707	14,098	128,306	77,589	65,319	17	468	458
Wholessle LP gse facilities	28	8,053	...	43	23	15	...	30	1,338
Illinois	1,655	622,933	1,072	146,194	83,077	124,214	41,855	358	16,698
Petroleum bulk plants, terminals	1,614	606,838	1,042	146,157	83,063	124,204	41,855	177	12,558
Bulk plants	1,582	485,243	1,042	60,885	37,662	41,599	6,789	59	171
Bulk terminals	32	121,595	...	85,272	45,401	82,605	35,066	118	12,387
Wholessle LP gss fscilities	41	16,095	30	37	14	10	...	181	4,140
Michigan	1,106	647,131	10,423	320,711	127,301	115,550	45,489	534	2,871
Petroleum bulk plants, terminals	1,083	639,047	10,423	320,711	127,269	115,550	45,489	...	78
Bulk plants	1,033	406,787	866	42,537	33,100	24,904	802	...	78
Bulk terminals	50	232,260	9,557	278,174	94,169	90,646	44,687	...	...
Wholessle LP gse fscilities	23	8,084	...	...	32	...	...	534	2,793
Wisconsin	1,218		1,596	172,127	85,097	84,754	8,683	200	1,616
Petroleum bulk plants, tsrminals	1,186	315,647	1,596	171,994	85,080	84,754	8,683	150	90
Bulk plants	1,159	252,066	542	42,029	30,401	27,969	1,556	150	90
Bulk terminsls	27	63,581	1,054	129,965	54,679	56,785	7,127	...	...
Wholessle LP gas fscilities	32	6,988	...	133	17	...	...	50	1,526
Minnesota	1,414	307,092	12,264	119,437	78,890	85,334	15,593	394	1,499
Petroleum bulk plants, terminsls	1,381	300,471	12,264	119,413	78,878	85,310	15,593	265	138
Bulk plants	1,367	259,783	1,005	42,236	27,857	27,653	4,311	265	138
Bulk terminsls	14	40,688	11,259	77,177	51,021	57,657	11,282	...	...
Wholesale LP gas facilities	33	6,621	...	24	12	24	...	129	1,361
Iows	1,663	291,364	1,157	141,429	92,178	80,736	1,774	598	3,509
Petroleum bulk plants, terminsls	1,624	282,823	1,157	141,422	92,178	80,736	1,774	492	367
Bulk plants	1,608	240,411	679	49,966	34,505	30,346	1,774	492	367
Bulk terminals	16	42,412	478	91,456	57,673	50,390	...	...	...
Wholessle LP gss fscilities	39	8,541	...	7	...	...	...	106	3,142
Missouri	1,135	313,759	31,647	77,697	31,243	28,146	1,971	204	1,226
Petroleum bulk palnts, terminals	1,106	309,185	31,647	77,697	31,235	28,146	1,971	11	73
Bulk plants	1,089	260,909	435	36,469	20,461	17,276	1,618	11	73
Bulk terminsls	17	48,276	31,212	41,228	10,774	10,870	353	...	...
Wholessle LP gas facilities	29	4,574	...	...	8	...	...	193	1,153
North Dakots	712	84,066	597	29,169	12,874	14,396	2,479	2,125	437
Petroleum bulk plants, tsrminals	702	82,938	597	29,149	12,874	14,396	2,479	2,055	69
Bulk plants	700	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminsls	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wholessla LP gas facilities	10	1,128	...	20	...	...	...	70	368

(D) Withheld to avoid disclosure. ... Represents zero.

Table 8D—PETROLEUM BULK PLANTS, TERMINALS, AND WHOLESALE LIQUEFIED PETROLEUM GAS FACILITIES: 1954—BULK STORAGE CAPACITY—UNITED STATES, PAD (PETROLEUM ADMINISTRATION FOR DEFENSE) DISTRICTS, AND STATES—Con.

Establishments, Sales, and Storage Capacity by Type of Product

PAD District, State, and type of establishment	Establishments (Number)	Sales (excluding tax) ($1,000)	Bulk storage capacity as of December 31, assigned to— Aviation gasoline (1,000 gal.)	Other gasoline (1,000 gal.)	Kerosene, range oil, #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special) (1,000 gal.)	Liquefied petroleum gases: In tanks of 125 lbs. working pressure or less (1,000 gal.)	Liquefied petroleum gases: In tanks of more than 125 lbs. working pressure (1,000 gal.)
PAD District No. 2—Continued									
South Dakota	596	93,433	1,143	32,198	18,360	16,265	2,050	644	498
Petroleum bulk plants, terminals	581	91,859	1,143	32,198	18,360	16,265	2,050	159	144
Bulk plants	579	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wholesale LP gas facilities	15	1,574	...	...	...	...	...	485	354
Nebraska	702	126,603	847	33,088	15,390	16,447	1,359	246	1,083
Petroleum bulk plants, terminals	684	123,559	802	33,044	15,346	16,432	1,359	115	213
Bulk plants	680	110,715	751	22,167	12,581	12,740	1,233	115	213
Bulk terminals	4	12,844	51	10,877	2,765	3,692	126	...	...
Wholesale LP gas facilities	18	3,044	45	44	44	15	...	131	870
Kansas	1,251	169,794	1,483	68,818	29,745	36,308	1,334	441	13,347
Petroleum bulk plants, terminals	1,223	166,048	1,483	68,818	29,745	36,308	1,334	156	426
Bulk plants	1,216	143,901	1,023	36,641	13,706	13,410	1,334	156	426
Bulk terminals	7	22,147	460	32,177	16,039	22,898	...	...	...
Wholesale LP gas facilities	28	3,746	...	...	...	...	...	285	12,921
Kentucky	413	173,119	2,382	71,068	19,549	27,826	2,528	126	271
Petroleum bulk plants, terminals	403	171,566	2,382	71,068	19,549	27,826	2,528	...	60
Bulk plants	384	121,341	145	18,555	5,522	5,894	128	...	30
Bulk terminals	19	50,225	2,237	52,513	14,027	21,932	2,400	...	30
Wholesale LP gas facilities	10	1,553	...	...	...	...	...	126	211
Tennessee	379	229,426	2,085	95,378	27,695	31,354	3,072	105	332
Petroleum bulk plants, terminals	372	228,037	2,085	95,378	27,695	31,354	3,072	...	42
Bulk plants	344	150,103	189	13,937	6,767	5,178	763	...	42
Bulk terminals	28	77,934	1,896	81,441	20,928	26,176	2,309	...	...
Wholesale LP gas facilities	7	1,389	...	...	...	...	...	105	290
Oklahoma	752	139,720	435	31,639	8,541	7,475	360	129	761
Petroleum bulk plants, terminals	729	131,786	435	31,633	8,540	7,468	360	5	188
Bulk plants	724	126,192	348	21,719	5,810	4,303	360	5	188
Bulk terminals	5	5,594	87	9,914	2,730	3,165	...	...	...
Wholesale LP gas facilities	23	7,934	...	6	1	7	...	124	573
PAD District No. 3	4,070	1,277,609	171,346	502,367	92,187	163,953	36,819	17,667	71,436
Petroleum bulk plants, terminals	3,889	1,226,676	171,255	502,244	92,097	163,866	36,819	1,098	1,765
Bulk plants	3,778	963,189	4,091	136,268	43,057	38,869	4,534	1,098	1,765
Bulk terminals	111	263,487	167,164	365,976	49,040	124,997	32,285	...	...
Wholesale LP gas facilities	181	50,933	91	123	90	87	...	16,569	69,671
Alabama	423	184,460	9,671	84,872	21,127	27,191	2,509	304	1,444
Petroleum bulk plants, terminals	410	181,979	9,671	84,872	21,127	27,191	2,509	90	90
Bulk plants	385	119,810	264	17,085	6,286	6,051	392	90	90
Bulk terminals	25	62,169	9,407	67,787	14,841	21,140	2,117	...	...
Wholesale LP gas facilities	13	2,481	...	...	...	...	...	214	1,354
Mississippi	442	114,408	7,218	49,003	11,136	14,223	709	436	22,906
Petroleum bulk plants, terminals	429	110,557	7,218	49,003	11,136	14,223	709	250	330
Bulk plants	413	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals	16	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wholesale LP gas facilities	13	3,851	...	...	...	...	...	186	22,576
Arkansas	492	106,449	606	22,457	8,298	7,884	435	5,160	11,351
Petroleum bulk plants, terminals	472	99,743	606	22,454	8,298	7,881	435	505	220
Bulk plants	470	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wholesale LP gas facilities	20	6,706	...	3	...	3	...	4,655	11,131
Louisiana	454	183,596	16,458	77,673	17,126	32,667	10,932	7,249	7,771
Petroleum bulk plants, terminals	434	178,480	16,458	77,673	17,126	32,667	10,932	25	61
Bulk plants	414	(D)	1,073	16,018	4,302	6,754	705	25	61
Bulk terminals	20	(D)	15,385	61,655	12,824	25,913	10,227	...	...
Wholesale LP gas facilities	20	5,116	...	...	...	...	...	7,224	7,710
Texas	1,999	620,670	137,181	259,404	32,145	79,878	21,890	4,483	24,956
Petroleum bulk plants, terminals	1,905	592,026	137,180	259,314	32,100	79,824	21,890	215	884
Bulk plants	1,857	467,955	1,367	60,559	16,842	10,649	2,373	215	884
Bulk terminals	48	124,071	135,813	198,755	15,258	69,175	19,517	...	...
Wholesale LP gas facilities	94	28,644	1	90	45	54	...	4,268	24,072
New Mexico	260	68,026	212	8,958	2,355	2,110	344	35	3,008
Petroleum bulk plants, terminals	239	63,891	122	8,928	2,310	2,080	344	13	180
Bulk plants	239	63,891	122	8,928	2,310	2,080	344	13	180
Bulk terminals	...	...	...	...	...	...	...	...	...
Wholesale LP gas facilities	21	4,135	90	30	45	30	...	22	2,828
PAD District No. 4	1,759	373,475	8,479	94,112	28,543	42,680	1,548	595	2,274
Petroleum bulk plants, terminals	1,716	(D)	8,419	94,036	28,478	42,619	1,548	277	1,196
Bulk plants	1,700	(D)	1,677	59,246	18,959	25,145	1,548	103	205
Bulk terminals	16	19,951	6,742	34,790	9,519	17,474	...	174	991
Wholesale LP gas facilities	43	(D)	60	76	65	61	...	318	1,078
Montana	475	69,442	506	24,831	7,531	11,046	323	27	276
Petroleum bulk plants, terminals	466	68,043	506	24,793	7,501	11,017	323	27	36
Bulk plants	461	62,361	506	15,064	5,338	6,038	323	27	36
Bulk terminals	5	5,682	...	9,729	2,163	4,979	...	...	...
Wholesale LP gas facilities	9	1,399	...	38	30	29	...	...	240

(D) Withheld to avoid disclosure. ... Represents zero.

Table 8D.—PETROLEUM BULK PLANTS, TERMINALS, AND WHOLESALE LIQUEFIED PETROLEUM GAS FACILITIES: 1954—BULK STORAGE CAPACITY—UNITED STATES, PAD (PETROLEUM ADMINISTRATION FOR DEFENSE) DISTRICTS, AND STATES—Con.

Establishments, Sales, and Storage Capacity by Type of Product

PAD District, State, and type of establishment	Establishments (Number)	Sales (excluding tax) ($1,000)	Bulk storage capacity as of December 31, assigned to— Aviation gasoline (1,000 gal.)	Other gasoline (1,000 gal.)	Kerosene, range oil, #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special) (1,000 gal.)	Liquefied petroleum gases: In tanks of 125 lbs. working pressure or less (1,000 gal.)	Liquefied petroleum gases: In tanks of more than 125 lbs. working pressure (1,000 gal.)
PAD District No. 4—Continued									
Idaho	399	82,923	2,989	32,209	10,118	17,079	228	...	...
Petroleum bulk plants, terminals	399	82,923	2,989	32,209	10,118	17,079	228	...	...
Bulk plants	391	(D)	271	13,219	4,323	7,140	228	...	...
Bulk terminals	8	(D)	2,718	18,990	5,795	9,939	...	...	...
Wholesale LP gas facilities	...	...	...	...	...	...	...	...	...
Wyoming	201	34,052	342	6,226	2,226	2,547	111	18	121
Petroleum bulk plants, terminals	195	32,598	342	6,219	2,226	2,536	111	13	9
Bulk plants	195	32,598	342	6,219	2,226	2,536	111	13	9
Bulk terminals	...	...	...	...	...	...	...	...	...
Wholesale LP gas facilities	6	1,454	...	7	...	11	...	5	112
Colorado	500	117,573	4,423	23,680	6,820	6,847	409	450	1,786
Petroleum bulk plants, terminals	478	(D)	4,363	23,649	6,785	6,826	409	176	1,151
Bulk plants	476	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wholesale LP gas facilities	22	3,835	60	31	35	21	...	274	635
Utah	184	69,485	219	7,166	1,848	5,161	477	100	91
Petroleum bulk plants, terminals	178	(D)	219	7,166	1,848	5,161	477	61	...
Bulk plants	177	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wholesale LP gas facilities	6	(D)	...	...	...	...	...	39	91
PAD District No. 5	2,825	1,604,451	38,712	455,778	147,758	234,002	185,720	1,187	2,847
Petroleum bulk plants, terminals	2,737	(D)	38,652	455,711	147,623	233,772	185,602	679	770
Bulk plants	2,633	(D)	4,925	133,167	41,438	64,526	8,516	679	770
Bulk terminals	104	372,633	33,727	322,544	106,185	169,246	177,086	...	...
Wholesale LP gas facilities	88	(D)	60	67	135	230	118	508	2,077
Arizona	212	93,365	404	10,633	2,792	3,981	224	15	231
Petroleum bulk plants, terminals	209	(D)	404	10,633	2,792	3,981	224	4	30
Bulk plants	209	(D)	404	10,633	2,792	3,981	224	4	30
Bulk terminals	...	...	...	...	...	...	...	...	...
Wholesale LP gas facilities	3	(D)	...	...	...	...	...	11	201
Nevada	82	30,483	230	3,663	1,290	1,607	86	4	75
Petroleum bulk plants, terminals	79	(D)	230	3,663	1,290	1,607	86	4	19
Bulk plants	79	(D)	230	3,663	1,290	1,607	86	4	19
Bulk terminals	...	...	...	...	...	...	...	...	...
Wholesale LP gas facilities	3	318	...	...	...	...	...	...	56
Washington	698	287,041	14,062	147,038	72,008	109,135	82,370	136	342
Petroleum bulk plants, terminals	683	284,292	14,062	147,038	72,008	109,135	82,370	39	18
Bulk plants	651	180,776	498	31,556	12,376	16,357	3,165	39	18
Bulk terminals	32	103,516	13,564	115,482	59,632	92,778	79,205	...	...
Wholesale LP gas facilities	15	2,749	...	...	...	...	...	97	324
Oregon	455	198,198	4,952	91,478	35,997	52,891	57,344	161	433
Petroleum bulk plants, terminals	438	196,375	4,952	91,466	35,997	52,891	57,344	61	83
Bulk plants	419	132,957	381	15,662	5,276	8,387	261	61	83
Bulk terminals	19	63,418	4,571	75,804	30,721	44,504	57,083	...	...
Wholesale LP gas facilities	17	1,823	...	12	...	...	...	100	350
California	1,378	995,364	19,064	202,966	35,671	66,388	45,696	871	1,766
Petroleum bulk plants, terminals	1,328	981,120	19,004	202,911	35,536	66,158	45,578	571	620
Bulk plants	1,275	775,421	3,412	71,653	19,704	34,194	4,780	571	620
Bulk terminals	53	205,699	15,592	131,258	15,832	31,964	40,798	...	...
Wholesale LP gas facilities	50	14,244	60	55	135	230	118	300	1,146

(D) Withheld to avoid disclosure. ... Represents zero.

Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

State and county	Establishments	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)
	(Number)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
United States total	28,319	486,175	4,879,413	1,994,861	4,031,478	1,103,024
Alabama	410	9,671	84,872	21,127	27,191	2,509
Autauga	1	(D)	(D)	(D)	(D)	(D)
Baldwin	9	...	354	116	153	...
Barbour	8	...	303	137	139	...
Bibb	3	...	120	43	16	...
Blount	3	...	104	46	38	6
Bullock	3	...	115	40	39	...
Butler	5	...	207	85	79	...
Calhoun	12	21	2,466	616	579	12
Chambers	3	...	133	54	67	...
Cherokee	2	(D)	(D)	(D)	(D)	(D)
Chilton	7	15	260	101	78	...
Choctaw	4	...	156	46	94	15
Clarke	7	...	299	119	127	...
Clay	4	...	169	86	78	15
Cleburne	1	(D)	(D)	(D)	(D)	(D)
Coffee	6	...	240	100	61	...
Colbert	8	17	1,280	415	450	15
Conecuh	3	...	127	43	45	...
Coosa	2	(D)	(D)	(D)	(D)	(D)
Covington	10	...	514	181	125	...
Crenshaw	2	(D)	(D)	(D)	(D)	(D)
Cullman	8	...	303	174	132	23
Dale	5	...	268	81	99	6
Dallas	8	8	322	135	129	...
De Kalb	8	...	297	137	126	8
Elmore	3	...	120	47	54	...
Escambia	10	1	316	100	128	...
Etowah	10	9	512	157	184	10
Fayette	5	75	162	94	59	8
Franklin	3	...	201	50	79	10
Geneva	5	...	207	98	78	3[illegible]
Greene	3	...	100	36	54	...
Hale	5	...	1,390	288	430	...
Henry	3	...	123	48	55	...
Houston	11	21	570	269	141	55
Jackson	4	...	148	67	99	...
Jefferson	27	127	30,053	7,606	6,701	15
Lamar	3	...	105	51	51	...
Lauderdale	5	...	298	107	98	15
Lawrence	2	(D)	(D)	(D)	(D)	(D)
Lee	7	...	376	115	82	8
Limestone	4	...	180	100	85	...
Lowndes	1	(D)	(D)	(D)	(D)	(D)
Macon	4	...	135	53	41	...
Madison	8	...	326	309	169	73
Marengo	8	...	285	105	129	...
Marion	5	...	187	72	51	8
Marshall	9	...	1,491	883	1,987	...
Mobile	14	9,248	27,181	5,086	10,485	2,117
Monroe	7	...	271	87	99	12
Montgomery	12	81	6,180	879	1,397	...
Morgan	11	25	1,372	225	223	18
Perry	6	...	220	98	126	...
Pickens	7	...	225	81	109	...
Pike	10	...	347	163	141	10
Randolph	5	...	140	76	25	...
Russell	1	(D)	(D)	(D)	(D)	(D)
St. Clair	6	...	196	67	79	1
Shelby	3	...	169	57	60	6
Sumter	7	...	237	96	83	...
Talladega	10	...	445	170	154	2
Tallapoosa	8	...	263	110	117	...
Tuscaloosa	7	20	1,183	110	147	...
Walker	8	...	277	102	121	8
Washington	2	(D)	(D)	(D)	(D)	(D)
Wilcox	4	...	154	51	60	...
Winston	5	...	180	79	66	...
Arizona	209	404	10,633	2,792	3,981	224
Apache	2	(D)	(D)	(D)	(D)	(D)
Cochise	20	57	758	114	245	12
Coconino	13	8	788	193	304	...
Gila	10	...	421	160	146	15
Graham	6	19	218	64	90	16
Greenlee	4	(D)	(D)	(D)	(D)	(D)
Maricopa	62	110	4,118	970	1,428	112

(D) Withheld to avoid disclosure. ... Represents zero.

Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES —Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

State and county	Establishments	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)
	(Number)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
Arizona—Continued						
Mohave	7	13	305	75	140	...
Navajo	12	84	545	205	180	...
Pima	19	13	1,273	313	355	63
Pinal	18	22	592	218	343	6
Santa Cruz	4	26	164	57	49	...
Yavapai	16	52	561	168	297	...
Yuma	16	...	639	180	330	...
Arkansas	472	606	22,454	8,298	7,881	435
Arkansas	17	27	608	223	329	96
Ashley	6	...	200	83	81	15
Baxter	4	...	124	54	57	...
Benton	10	...	318	98	42	...
Boone	9	...	276	111	88	12
Bradley	8	...	185	49	58	...
Calhoun	...	...	...	...	...	...
Carroll	5	...	127	52	28	...
Chicot	9	...	4,944	967	885	...
Clark	8	...	242	78	40	...
Clay	7	...	211	120	95	13
Cleburne	3	...	102	44	32	9
Cleveland	1	(D)	(D)	(D)	(D)	(D)
Columbia	8	10	272	90	83	...
Conway	5	...	160	63	91	...
Craighead	9	...	422	266	250	9
Crawford	...	...	...	...	...	...
Crittenden	10	18	298	241	655	10
Cross	8	...	296	144	157	24
Dallas	4	...	127	63	9	...
Desha	5	27	157	113	62	8
Drew	4	...	124	31	60	...
Faulkner	10	...	288	160	122	4
Franklin	2	(D)	(D)	(D)	(D)	(D)
Fulton	1	(D)	(D)	(D)	(D)	(D)
Garland	9	42	400	144	50	8
Grant	2	(D)	(D)	(D)	(D)	(D)
Greene	5	...	208	103	66	...
Hempstead	8	...	435	112	92	...
Hot Spring	6	...	197	80	56	...
Howard	6	...	196	94	67	...
Independence	7	...	220	118	80	...
Izard	2	(D)	(D)	(D)	(D)	(D)
Jackson	9	15	335	163	135	...
Jefferson	13	24	525	155	250	15
Johnson	7	...	203	53	62	...
Lafayette	4	...	133	51	29	10
Lawrence	5	9	188	80	53	...
Lee	5	4	187	119	88	12
Lincoln	4	...	92	20	54	...
Little River	4	...	115	36	23	4
Logan	8	...	284	69	75	...
Lonoke	11	4	283	160	172	...
Madison	...	...	...	...	...	...
Marion	2	(D)	(D)	(D)	(D)	(D)
Miller	5	138	192	62	46	...
Mississippi	15	40	1,251	888	628	47
Monroe	8	10	259	164	116	...
Montgomery	2	(D)	(D)	(D)	(D)	(D)
Nevada	3	...	83	34	18	...
Newton	...	...	...	...	...	...
Ouachita	9	43	273	77	95	5
Perry	2	(D)	(D)	(D)	(D)	(D)
Phillips	10	15	350	203	235	...
Pike	2	(D)	(D)	(D)	(D)	(D)
Poinsett	9	...	292	213	189	36
Polk	6	...	180	80	71	...
Pope	10	15	400	84	136	1
Prairie	5	12	166	90	43	...
Pulaski	16	48	1,147	231	282	31
Randolph	6	...	179	96	138	15
St. Francis	10	...	388	218	185	15
Saline	6	...	284	62	129	...
Scott	4	...	109	45	40	...
Searcy	3	...	101	31	25	3
Sebastian	15	64	751	154	153	18
Sevier	7	...	265	111	84	...
Sharp	2	(D)	(D)	(D)	(D)	(D)
Stone	1	(D)	(D)	(D)	(D)	(D)
Union	13	18	492	175	127	...
Van Buren	3	...	86	25	24	...
Washington	14	23	557	161	104	...
White	8	...	312	118	109	12
Woodruff	6	...	190	118	79	3
Yell	2	(D)	(D)	(D)	(D)	(D)

(D) Withheld to avoid disclosure. ... Represents zero.

Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES —Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

State and county	Establishments	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)
	(Number)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
California	1,328	19,004	202,911	35,536	66,158	45,578
Alameda	30	105	17,354	2,883	4,807	987
Alpine	...	...	...	...	...	...
Amador	5	...	142	48	85	...
Butte	23	95	984	295	563	32
Calaveras	5	...	185	44	108	...
Colusa	12	42	2,685	800	1,016	...
Contra Costa	22	5,254	31,587	2,737	6,337	8,558
Del Norte	7	...	284	136	166	...
El Dorado	12	...	321	129	146	...
Fresno	60	208	3,058	1,057	1,392	107
Glenn	11	15	436	136	230	...
Humboldt	23	62	5,164	1,241	2,585	2,741
Imperial	23	49	945	422	1,594	1
Inyo	10	10	535	228	285	...
Kern	53	74	2,667	655	997	77
Kings	19	30	738	279	430	21
Lake	10	11	360	178	197	...
Lassen	12	9	479	179	156	98
Los Angeles	137	6,096	35,672	7,270	12,832	17,790
Madera	15	15	592	195	239	...
Marin	10	20	1,336	122	206	...
Mariposa	2	(D)	(D)	(D)	(D)	(D)
Mendocino	24	15	714	356	389	...
Merced	23	30	1,160	411	654	45
Modoc	8	81	296	226	218	...
Mono	2	(D)	(D)	(D)	(D)	(D)
Monterey	41	47	6,873	473	1,748	17
Napa	12	...	1,231	198	193	...
Nevada	13	70	404	193	202	...
Orange	30	51	1,384	335	525	51
Placer	18	17	704	160	418	10
Plumas	13	7	413	226	178	...
Riverside	49	26	2,917	1,231	2,855	290
Sacramento	22	35	4,878	869	2,133	889
San Benito	10	6	372	96	171	...
San Bernardino	57	9	2,333	1,114	1,146	5
San Diego	61	739	15,280	1,968	4,668	6,221
San Francisco	13	12	9,241	276	1,897	4,489
San Joaquin	38	184	11,032	1,601	3,141	38
San Luis Obispo	21	33	838	277	440	...
San Mateo	20	2,424	4,484	285	325	...
Santa Barbara	32	57	10,887	309	1,622	42
Santa Clara	27	64	1,414	604	561	61
Santa Cruz	18	18	678	237	253	712
Shasta	18	12	544	189	339	16
Sierra	1	(D)	(D)	(D)	(D)	(D)
Siskiyou	22	27	791	307	396	14
Solano	20	...	1,281	194	610	426
Sonoma	33	47	3,141	825	879	684
Stanislaus	32	69	1,323	550	624	70
Sutter	13	...	457	134	257	...
Tehama	13	34	443	126	242	21
Trinity	4	...	101	32	54	22
Tulare	46	60	1,680	816	1,016	46
Tuolumne	7	...	258	58	125	...
Ventura	34	111	4,456	355	1,123	...
Yolo	24	2,614	4,110	1,334	2,002	946
Yuba	8	10	1,034	104	278	12
Colorado	478	4,363	23,649	6,785	6,826	409
Adams	10	4,024	2,259	708	691	8
Alamosa	8	...	268	98	102	10
Arapahoe	4	...	108	34	45	...
Archulsta	1	(D)	(D)	(D)	(D)	(D)
Baca	11	26	372	69	92	...
Bent	5	...	131	45	45	...
Boulder	16	...	699	188	249	15
Chaffee	7	...	264	60	77	2
Cheyenne	4	...	113	65	46	...
Clear Creek	3	...	116	28	49	...
Conejos	2	(D)	(D)	(D)	(D)	(D)
Costilla	2	(D)	(D)	(D)	(D)	(D)
Crowley	3	...	113	76	54	...
Custer	1	(D)	(D)	(D)	(D)	(D)
Delta	8	...	281	90	80	...
Denver	25	140	2,227	415	904	25
Dolores	2	(D)	(D)	(D)	(D)	(D)
Douglas	2	(D)	(D)	(D)	(D)	(D)
Eagle	4	...	119	35	48	...
Elbert	7	12	163	50	98	32
El Paso	16	...	837	151	212	34
Fremont	5	2	190	83	73	4
Garfield	14	...	455	136	141	2
Gilpin	...	...	...	...	...	...

(D) Withheld to avoid disclosure. ... Represents zero.

Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES —Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

State and county	Establishments	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Havy special)
	(Number)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
Colorado—Continued						
Grand	6	...	194	53	62	...
Gunnison	5	13	141	40	75	...
Hinsdale	...	...	...	...	...	...
Huerfano	4	...	146	38	41	...
Jackson	3	...	111	43	31	...
Jefferson	7	...	154	66	64	...
Kiowa	7	...	239	61	60	12
Kit Carson	12	...	406	187	173	17
Lake	3	...	112	36	36	...
La Plata	8	6	373	50	66	...
Larimer	21	55	753	236	193	13
Las Animas	8	...	284	100	49	...
Lincoln	10	2	333	104	143	20
Logan	18	...	668	312	238	22
Mesa	13	...	564	218	174	4
Mineral	...	...	...	...	...	...
Moffat	7	...	277	74	94	...
Montezuma	6	...	324	57	75	...
Montrose	8	22	326	101	60	...
Morgan	13	...	514	202	193	15
Otero	21	6	4,093	856	547	15
Ouray	...	...	...	...	...	...
Park	3	...	81	35	27	...
Phillips	10	...	332	109	92	...
Pitkin	...	...	...	...	...	...
Prowers	14	4	489	131	115	31
Pueblo	17	...	827	189	179	43
Rio Blanco	5	...	101	51	51	...
Rio Grande	8	...	275	133	74	11
Routt	9	...	215	64	64	...
Saguache	2	(D)	(D)	(D)	(D)	(D)
San Juan	2	(D)	(D)	(D)	(D)	(D)
San Miguel	3	...	62	2	36	...
Sedgwick	5	4	156	54	80	...
Summit	1	(D)	(D)	(D)	(D)	(D)
Teller	3	...	50	25	17	...
Washington	8	...	293	73	62	10
Weld	32	24	1,040	392	380	20
Yuma	16	23	618	200	125	17
Connecticut	119	1,651	71,743	69,073	233,703	59,210
Fairfield	28	1,031	14,472	19,217	72,064	9,323
Hartford	23	541	23,463	14,265	40,183	22,310
Litchfield	10	...	438	585	786	...
Middlesex	6	...	2,830	2,954	8,722	...
New Haven	27	...	25,148	28,990	102,936	23,164
New London	16	79	5,131	2,939	8,744	4,413
Tolland	3	...	110	65	150	...
Windham	6	...	151	58	118	...
Delaware	37	34	17,905	8,860	11,770	6,202
Kent	11	15	345	217	232	...
New Castle	8	19	15,018	6,498	8,812	2,972
Sussex	18	...	2,542	2,145	2,726	3,230
District of Columbia	7	50	5,845	1,371	8,802	1,957
Florida	522	47,325	229,061	61,758	75,878	65,328
Alachua	16	5	620	295	265	...
Baker	3	...	65	28	25	...
Bay	12	3,354	16,320	3,395	3,998	1,214
Bradford	7	...	167	72	68	...
Brevard	13	8	504	146	155	...
Broward	12	20,724	48,028	4,903	11,017	...
Calhoun	4	...	113	43	35	...
Charlotte	5	...	150	46	62	...
Citrus	5	...	176	61	54	...
Clay	1	(D)	(D)	(D)	(D)	(D)
Collier	6	13	180	43	77	...
Columbia	9	...	299	140	118	...
Dade	24	1,856	5,833	1,070	738	86
De Soto	4	...	139	59	72	...
Dixie	2	(D)	(D)	(D)	(D)	(D)
Duval	21	13,052	51,029	17,914	22,153	27,745
Escambia	12	4,894	7,358	2,595	2,402	2,667
Flagler	2	(D)	(D)	(D)	(D)	(D)
Franklin	3	...	156	60	74	...
Gadsden	6	1	179	146	117	...
Gilchrist	2	(D)	(D)	(D)	(D)	(D)
Glades	1	(D)	(D)	(D)	(D)	(D)
Gulf	3	...	29,683	7,788	3,862	...

(D) Withheld to avoid disclosure. ... Represents zero.

Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES —Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

State and county	Establishments	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)
	(Number)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
Florida—Continued						
Hamilton	2	(D)	(D)	(D)	(D)	(D)
Hardee	5	...	173	74	81	...
Hendry	6	...	191	71	113	...
Hernando	5	...	165	85	41	...
Highlands	7	20	237	104	137	...
Hillsborough	29	3,035	48,342	15,985	22,186	29,761
Holmes	2	(D)	(D)	(D)	(D)	(D)
Indian River	7	...	162	53	35	...
Jackson	9	1	312	168	134	...
Jefferson	5	...	156	87	54	...
Lafayette	...	...	...	...	...	...
Lake	16	14	615	268	245	...
Lee	8	31	447	113	159	...
Leon	10	72	512	198	156	1,890
Levy	7	...	207	87	84	...
Liberty	1	(D)	(D)	(D)	(D)	(D)
Madison	5	...	126	76	53	...
Manatee	9	...	502	216	117	...
Marion	11	9	433	199	180	...
Martin	3	...	139	63	42	...
Monroe	5	21	1,078	63	1,725	1,210
Nassau	5	1	167	58	57	...
Okaloosa	5	...	2,272	499	200	...
Okeechobee	2	(D)	(D)	(D)	(D)	(D)
Orange	18	54	1,009	451	286	60
Osceola	6	...	218	77	76	...
Palm Beach	20	35	1,227	336	496	...
Pasco	4	...	146	76	78	13
Pinellas	14	10	1,235	243	200	...
Polk	34	2	1,453	602	511	24
Putnam	10	...	511	193	159	...
St. Johns	5	...	236	93	90	...
St. Lucie	9	41	630	223	248	...
Santa Rosa	3	...	62	48	33	...
Sarasota	6	20	422	88	130	...
Seminole	9	...	1,504	693	385	...
Sumter	3	...	75	26	30	...
Suwannee	6	...	180	162	118	...
Taylor	6	...	214	80	68	...
Union	1	(D)	(D)	(D)	(D)	(D)
Volusia	19	49	1,043	436	388	9
Wakulla	1	(D)	(D)	(D)	(D)	(D)
Walton	8	...	1,107	369	1,251	649
Washington	3	...	111	57	44	...
Georgia	555	3,932	119,362	42,552	45,503	18,749
Appling	4	...	166	78	39	...
Atkinson	...	...	...	...	...	...
Bacon	2	(D)	(D)	(D)	(D)	(D)
Baker	...	...	...	...	...	...
Baldwin	5	...	213	80	70	...
Banks	...	...	...	...	...	...
Barrow	4	...	114	63	69	...
Bartow	6	...	258	70	99	...
Ben Hill	6	...	235	101	97	...
Berrien	3	...	129	63	59	...
Bibb	9	73	5,295	2,368	2,978	...
Bleckley	2	(D)	(D)	(D)	(D)	(D)
Brantley	1	(D)	(D)	(D)	(D)	(D)
Brooks	7	...	183	105	43	...
Bryan	1	(D)	(D)	(D)	(D)	(D)
Bulloch	5	...	173	100	65	...
Burke	8	1	324	119	101	...
Butts	3	...	135	51	81	...
Calhoun	1	(D)	(D)	(D)	(D)	(D)
Camden	2	(D)	(D)	(D)	(D)	(D)
Candler	2	(D)	(D)	(D)	(D)	(D)
Carroll	7	...	328	107	78	...
Catoosa	...	...	...	...	...	...
Charlton	2	(D)	(D)	(D)	(D)	(D)
Chatham	12	3,205	29,286	12,079	13,963	18,553
Chattahoochee	...	...	...	...	...	...
Chattooga	1	(D)	(D)	(D)	(D)	(D)
Cherokee	3	...	112	59	64	...
Clarke	9	15	5,735	2,103	1,601	15
Clay	1	(D)	(D)	(D)	(D)	(D)
Clayton	1	(D)	(D)	(D)	(D)	(D)
Clinch	4	...	130	26	58	15
Cobb	7	...	304	153	109	...
Coffee	5	...	259	134	93	...
Colquitt	4	...	223	122	113	...
Columbia	1	(D)	(D)	(D)	(D)	(D)
Cook	3	...	74	25	33	...
Coweta	9	...	251	122	118	...
Crawford	1	(D)	(D)	(D)	(D)	(D)

(D) Withheld to avoid disclosure. ... Represents zero.

Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES —Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

State and county	Establishments	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)
	(Number)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
Georgia—Continued						
Grisp	8	...	264	116	76	11
Dade	1	(D)	(D)	(D)	(D)	(D)
Dawson	...	...	...	...	...	...
Decatur	6	...	5,147	1,666	706	...
De Kalb	11	198	14,639	3,518	6,088	...
Dodge	3	...	135	41	45	...
Dooly	4	...	163	74	55	15
Dougherty	9	20	4,909	2,207	2,232	26
Douglas	2	(D)	(D)	(D)	(D)	(D)
Early	3	...	159	56	40	...
Echols	...	...	...	...	...	...
Effingham	1	(D)	(D)	(D)	(D)	(D)
Elbert	7	...	251	101	99	...
Emanuel	6	...	185	79	49	...
Evans	3	...	95	45	55	...
Fannin	2	(D)	(D)	(D)	(D)	(D)
Fayette	...	...	...	...	...	...
Floyd	9	15	4,965	1,203	1,066	...
Forsyth	...	...	...	...	...	...
Franklin	2	(D)	(D)	(D)	(D)	(D)
Fulton	16	106	12,162	4,262	3,379	15
Gilmer	2	(D)	(D)	(D)	(D)	(D)
Glascock	...	...	...	...	...	...
Glynn	9	26	504	142	80	...
Gordon	3	...	105	50	72	9
Grady	2	(D)	(D)	(D)	(D)	(D)
Greene	3	...	114	45	59	...
Gwinnett	5	...	165	86	89	...
Habersham	5	...	165	58	87	...
Hall	8	...	365	137	142	...
Hancock	4	...	78	42	60	...
Haralson	1	(D)	(D)	(D)	(D)	(D)
Harris	...	(D)	(D)	(D)	(D)	(D)
Hart	2	(D)	(D)	(D)	(D)	(D)
Heard	...	...	...	...	...	...
Henry	1	(D)	(D)	(D)	(D)	(D)
Houston	3	...	98	57	39	...
Irwin	1	(D)	(D)	(D)	(D)	(D)
Jackson	3	...	105	59	56	...
Jasper	1	(D)	(D)	(D)	(D)	(D)
Jeff Davis	1	(D)	(D)	(D)	(D)	(D)
Jefferson	7	...	218	81	118	...
Jenkins	4	...	100	46	22	...
Johnson	4	...	80	34	37	9
Jones	1	(D)	(D)	(D)	(D)	(D)
Lamar	2	(D)	(D)	(D)	(D)	(D)
Lanier	1	(D)	(D)	(D)	(D)	(D)
Laurens	7	10	259	123	69	...
Lee	...	...	...	...	...	...
Liberty	3	...	52	28	32	...
Lincoln	...	...	...	...	...	...
Long	...	...	...	...	...	...
Lowndes	10	95	440	238	123	...
Lumpkin	...	...	...	...	...	...
McDuffie	4	...	170	54	45	...
McIntosh	2	(D)	(D)	(D)	(D)	(D)
Macon	2	(D)	(D)	(D)	(D)	(D)
Madison	...	...	...	...	...	...
Marion	2	(D)	(D)	(D)	(D)	(D)
Meriwether	5	...	148	66	96	...
Miller	1	(D)	(D)	(D)	(D)	(D)
Mitchell	7	...	231	106	94	...
Monroe	2	(D)	(D)	(D)	(D)	(D)
Montgomery	1	(D)	(D)	(D)	(D)	(D)
Morgan	2	(D)	(D)	(D)	(D)	(D)
Murray	...	...	...	...	...	...
Muscogee	9	38	3,440	994	1,870	9
Newton	5	...	234	113	122	9
Oconee	...	...	...	...	...	...
Oglethorpe	1	(D)	(D)	(D)	(D)	(D)
Paulding	2	(D)	(D)	(D)	(D)	(D)
Peach	5	...	186	70	91	...
Pickens	4	...	117	61	51	...
Pierce	1	(D)	(D)	(D)	(D)	(D)
Pike	1	(D)	(D)	(D)	(D)	(D)
Polk	4	...	174	79	57	...
Pulaski	5	...	157	58	58	...
Putnam	2	(D)	(D)	(D)	(D)	(D)
Quitman	...	...	...	...	...	...
Rabun	2	(D)	(D)	(D)	(D)	(D)
Randolph	5	...	161	61	101	...
Richmond	7	32	1,501	288	435	...
Rockdale	1	(D)	(D)	(D)	(D)	(D)
Schley	2	(D)	(D)	(D)	(D)	(D)

(D) Withheld to avoid disclosure. ... Represents zero.

Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES —Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

State and county	Establishments	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)
	(Number)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
Georgia—Continued						
Screven	5	60	160	82	59	...
Semicole	2	(D)	(D)	(D)	(D)	(D)
Spalding	9	...	3,349	1,072	733	5
Stephens	4	1	165	113	82	...
Stewart	3	...	90	50	48	...
Sumter	6	...	3,110	1,343	529	...
Talbot	2	(D)	(D)	(D)	(D)	(D)
Taliaferro	1	(D)	(D)	(D)	(D)	(D)
Tattnall	2	(D)	(D)	(D)	(D)	(D)
Taylor	2	(D)	(D)	(D)	(D)	(D)
Telfair	4	...	142	37	42	...
Terrell	2	(D)	(D)	(D)	(D)	(D)
Thomas	8	...	307	172	163	...
Tift	9	9	303	168	136	...
Toombs	7	1	217	103	57	...
Towns	...	...	...	...	...	...
Treutlen	2	(D)	(D)	(D)	(D)	(D)
Troup	9	12	314	138	145	...
Turner	3	...	122	52	28	...
Twiggs	1	(D)	(D)	(D)	(D)	(D)
Union	...	...	...	...	...	...
Upson	6	...	235	80	70	...
Walker	10	...	8,471	2,398	2,485	...
Walton	4	...	141	79	101	50
Ware	9	15	419	185	72	...
Warren	4	...	147	58	25	8
Washington	6	...	224	51	101	...
Wayne	4	...	130	47	52	...
Webster	...	...	...	...	...	...
Wheeler	2	(D)	(D)	(D)	(D)	(D)
White	...	...	...	...	...	...
Whitfield	8	...	277	127	92	...
Wilcox	1	(D)	(D)	(D)	(D)	(D)
Wilkes	5	...	190	81	96	...
Wilkinson	1	(D)	(D)	(D)	(D)	(D)
Worth	3	...	110	63	60	...
Idaho	399	2,989	32,209	10,118	17,079	228
Ada	22	2,742	10,204	4,027	5,495	...
Adams	4	...	105	56	54	...
Bannock	21	15	1,034	177	581	...
Bear Lake	8	...	245	59	152	16
Benewah	6	...	192	63	86	...
Bingham	18	...	483	149	377	2
Blaine	5	12	155	44	125	...
Boise	1	(D)	(D)	(D)	(D)	(D)
Bonner	12	9	381	151	107	...
Bonneville	13	38	590	150	388	...
Boundary	8	...	226	70	81	22
Butte	3	...	86	2	59	...
Camas	5	2	114	30	60	...
Canyon	20	8	816	301	322	162
Caribou	4	...	106	21	66	...
Cassia	16	21	8,386	1,378	4,345	...
Clark	2	(D)	(D)	(D)	(D)	(D)
Clearwater	5	...	169	52	80	...
Custer	7	5	213	65	134	...
Elmore	7	...	209	48	92	...
Franklin	7	...	187	55	137	...
Fremont	10	12	243	54	219	...
Gem	6	...	186	72	71	...
Gooding	11	19	319	100	161	...
Idaho	12	6	368	176	171	...
Jefferson	5	...	133	26	107	...
Jerome	7	...	223	56	115	...
Kootenai	17	39	480	139	182	...
Latah	21	...	722	263	316	...
Lemhi	6	6	135	65	81	...
Lewis	6	10	174	80	64	...
Lincoln	5	...	125	34	60	...
Madison	7	...	195	48	165	...
Minidoka	4	...	140	31	114	...
Nez Perce	12	2	527	219	332	...
Oneida	6	...	142	67	119	...
Owyhee	3	...	81	24	63	...
Payette	5	...	897	595	380	...
Power	5	...	187	72	128	14
Shoshone	16	15	427	212	190	...
Teton	5	...	123	45	92	...
Twin Falls	21	6	1,976	705	1,002	12
Valley	7	16	193	52	70	...
Washington	8	6	221	69	72	...
Yellowstone National Park	...	...	...	...	...	...

(D) Withheld to avoid disclosure. ... Represents zero.

Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES —Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

State and county	Establishments	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)
	(Number)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
Illinois	1,614	1,042	146,157	83,063	124,204	41,855
Adams	19	10	3,644	1,827	769	15
Alexander	6	...	793	392	902	...
Bond	8	...	273	174	85	...
Boone	7	...	239	151	153	...
Brown	5	...	124	82	32	...
Bureau	22	...	869	480	433	108
Calhoun	4	...	123	33	40	15
Carroll	13	...	399	233	229	...
Cass	11	...	333	277	151	...
Champaign	31	18	1,237	645	847	...
Christian	22	...	640	379	357	22
Clark	14	...	489	245	192	23
Clay	12	...	336	235	120	17
Clinton	10	...	294	162	155	15
Coles	21	19	664	377	692	1
Cook	153	379	32,098	26,104	60,966	34,818
Crawfod	6	27	1,320	371	34	...
Cumberland	3	...	77	61	51	...
De Kalb	22	4	820	475	598	50
De Witt	12	...	340	251	196	...
Douglas	20	...	605	326	245	20
Du Page	18	21	430	413	528	...
Edgar	14	2	536	276	246	47
Edwards	7	...	389	171	195	80
Effingham	16	12	1,908	510	308	45
Fayette	15	...	5,865	651	1,028	298
Ford	8	...	326	190	172	43
Franklin	18	...	644	373	254	39
Fulton	22	...	843	474	382	42
Gallatin	6	...	1,047	53	70	...
Greene	14	...	561	235	198	...
Grundy	12	...	397	250	256	25
Hamilton	4	...	110	75	60	...
Hancock	18	...	502	392	295	...
Hardin	2	(D)	(D)	(D)	(D)	(D)
Henderson	4	...	160	129	63	...
Henry	25	...	927	463	517	48
Iroquois	25	1	938	512	472	88
Jackson	15	74	593	290	240	45
Jasper	5	...	111	65	93	...
Jefferson	8	19	430	221	139	23
Jersey	5	...	157	93	83	...
Jo Daviess	17	...	731	395	358	117
Johnson	4	...	146	59	50	...
Kane	30	...	1,185	592	861	58
Kankakee	20	...	3,115	699	414	50
Kendall	8	...	255	150	151	23
Knox	17	18	776	394	616	...
Lake	33	...	1,333	2,012	3,321	164
La Salle	40	48	6,091	4,455	6,090	3,824
Lawrence	8	13	387	166	172	37
Lee	16	5	3,135	513	2,138	276
Livingston	26	18	1,033	519	491	68
Logan	21	22	620	336	281	...
McDonough	20	...	719	434	555	49
McHenry	22	...	753	462	652	40
McLean	28	15	1,047	633	721	...
Macon	19	26	3,083	908	1,372	...
Macoupin	19	...	609	326	328	46
Madison	21	30	5,817	2,214	2,120	59
Marion	17	39	600	350	327	46
Marshall	8	...	241	148	130	...
Mason	16	...	501	294	220	26
Massac	6	...	221	107	81	...
Menard	10	...	355	174	153	29
Mercer	13	...	458	283	249	27
Monroe	4	...	162	64	58	18
Montgomery	17	10	518	295	268	...
Morgan	14	29	511	325	231	25
Moultrie	10	...	233	118	140	28
Ogle	19	...	765	448	532	48
Peoria	20	30	13,139	7,316	7,329	18
Perry	8	...	224	150	118	...
Piatt	18	...	579	330	333	36
Pike	19	...	716	442	288	96
Pope	1	(D)	(D)	(D)	(D)	(D)
Pulaski	1	(D)	(D)	(D)	(D)	(D)
Putnam	3	...	92	42	28	...
Randolph	17	...	553	354	268	22
Richland	9	...	300	143	185	...
Rock Island	21	...	3,258	2,908	3,015	244
St. Clair	25	...	871	581	413	22
Saline	13	...	422	232	136	...
Sangamon	27	30	1,081	562	617	...

(D) Withheld to avoid disclosure. ... Represents zero.

Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES —Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

State and county	Establishments	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)
	(Number)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
Illinois—Continued						
Schuyler	5	...	206	112	86	35
Scott	4	...	92	128	65	...
Shelby	15	...	484	282	230	35
Stark	7	...	253	134	160	...
Stephenson	18	...	767	504	595	57
Tazewell	25	...	16,236	7,062	9,398	60
Union	8	...	214	138	111	...
Vermillion	34	28	1,375	781	643	...
Wabash	9	...	230	142	161	...
Warren	13	29	562	361	277	47
Washington	9	...	227	133	115	18
Wayne	7	...	230	135	109	18
White	12	...	308	188	143	...
Whiteside	17	5	641	491	549	...
Will	21	23	941	541	685	104
Williamson	14	26	375	217	200	...
Winnebago	17	...	3,288	1,302	1,718	58
Woodford	12	12	399	302	268	...
Indiana	1,128	14,567	165,844	104,451	86,959	1,140
Adams	11	1	354	185	141	10
Allen	30	32	1,440	850	1,496	193
Bartholomew	11	...	372	203	178	...
Benton	15	...	382	799	386	180
Blackford	7	...	176	115	67	...
Boone	13	...	354	262	191	14
Brown	1	(D)	(D)	(D)	(D)	(D)
Carroll	12	...	356	280	142	17
Cass	15	10	1,477	655	540	32
Clark	6	9	3,303	6,501	1,390	...
Clay	9	...	288	211	116	...
Clinton	16	...	568	372	275	18
Crawford	2	(D)	(D)	(D)	(D)	(D)
Daviess	9	10	287	172	137	...
Dearborn	10	...	1,430	2,318	1,249	14
Decatur	10	...	350	200	112	...
De Kalb	15	10	500	273	219	21
Delaware	16	18	5,777	2,309	5,732	...
Dubois	11	...	339	125	107	15
Elkhart	17	18	633	1,407	389	1
Fayette	7	...	227	172	139	15
Floyd	5	...	1,892	118	81	15
Fountain	15	...	477	312	182	...
Franklin	7	...	191	115	85	10
Fulton	14	...	408	265	216	10
Gibson	13	...	459	185	239	12
Grant	25	10	802	500	356	29
Greene	16	...	1,451	2,335	1,320	13
Hamilton	16	...	4,999	5,170	2,584	...
Hancock	8	...	223	158	87	14
Harrison	8	...	213	121	90	11
Hendricks	17	...	12,668	8,097	6,323	...
Henry	18	19	555	400	275	35
Howard	10	3	447	289	191	...
Huntington	13	6	373	334	189	...
Jackson	18	...	530	311	232	19
Jasper	14	...	441	278	168	11
Jay	10	...	372	202	107	...
Jefferson	8	...	398	424	226	...
Jennings	3	...	66	46	17	...
Johnson	11	...	346	437	392	...
Knox	13	34	516	222	199	...
Kosciusko	27	...	694	497	324	...
Lagrange	11	...	313	184	133	...
Lake	33	10,192	47,030	23,341	24,034	30
La Porte	22	10	775	674	410	45
Lawrence	11	...	442	197	116	12
Madison	23	24	771	576	508	...
Marion	30	1,719	27,936	17,242	16,498	51
Marshall	14	...	483	367	210	14
Martin	2	(D)	(D)	(D)	(D)	(D)
Miami	13	...	3,222	3,680	1,346	46
Monroe	12	...	359	235	182	7
Montgomery	17	15	533	326	287	...
Morgan	13	...	316	212	173	...
Newton	12	...	384	255	152	...
Noble	15	...	459	317	173	18
Ohio	...	...	...	...	...	...

(D) Withheld to avoid disclosure. ... Represents zero.

Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES —Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

State and county	Establishments	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Havy special)
	(Number)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
Indiana—Continued						
Orange	6	1	182	85	94	...
Owen	7	...	198	107	80	...
Parke	7	36	204	106	72	19
Perry	4	...	135	66	42	...
Pike	4	...	139	78	104	...
Porter	16	10	536	344	236	...
Posey	10	2,100	3,556	1,186	1,148	...
Pulaski	11	...	283	232	144	...
Putnam	16	...	378	208	196	...
Randolph	16	...	456	321	213	33
Ripley	11	...	250	193	101	11
Rush	13	...	359	299	241	20
St. Joseph	28	39	8,941	6,252	4,960	11
Scott	7	...	159	81	57	...
Shelby	18	45	668	1,200	995	15
Spencer	4	...	120	58	97	...
Starke	9	...	321	191	131	...
Steuben	10	8	339	239	145	...
Sullivan	12	...	390	218	206	32
Switzerland	2	(D)	(D)	(D)	(D)	(D)
Tippecanoe	17	46	762	473	367	...
Tipton	7	...	212	173	105	...
Union	4	...	110	49	36	...
Vanderburgh	15	91	9,071	1,939	1,865	17
Vermillion	6	...	168	84	69	...
Vigo	15	36	3,123	905	1,264	...
Wabash	18	...	550	323	262	20
Warren	7	...	172	121	89	...
Warrick	8	...	392	110	117	15
Washington	8	...	235	140	129	15
Wayne	15	5	591	546	605	...
Wells	11	...	297	197	156	...
White	17	1	1,867	1,712	1,227	...
Whitley	9	...	328	256	200	...
Iowa	1,624	1,157	141,422	92,178	80,736	1,774
Adair	11	...	347	201	198	32
Adams	4	1	98	114	56	...
Allamakee	10	...	297	271	181	21
Appanoose	14	...	407	285	183	...
Audubon	8	...	212	159	100	12
Benton	22	...	607	398	342	1
Black Hawk	27	86	1,042	802	873	13
Boone	13	8	357	346	196	12
Bremer	14	...	335	244	207	78
Buchanan	19	...	399	432	358	1
Buena Vista	19	...	581	330	363	10
Butler	17	...	437	379	271	...
Calhoun	15	...	412	376	218	...
Carroll	20	...	483	400	275	...
Cass	16	10	508	452	152	1
Cedar	15	...	479	343	216	...
Cerro Gordo	22	7	784	407	505	15
Cherokee	15	5	462	374	266	64
Chickasaw	11	...	422	281	204	58
Clarke	8	...	213	108	130	...
Clay	18	...	600	514	438	10
Clayton	14	14	365	319	239	...
Clinton	25	...	929	619	555	27
Crawford	24	10	718	408	358	46
Dallas	27	...	698	443	317	22
Davis	5	...	149	148	87	...
Decatur	10	...	214	208	141	...
Delaware	15	...	426	357	278	...
Des Moines	10	15	1,039	769	426	93
Dickinson	13	...	288	218	202	12
Dubuque	21	19	15,294	8,471	10,653	90
Emmet	9	...	265	180	142	...
Fayette	19	...	451	382	283	...
Floyd	17	10	472	378	312	12
Franklin	15	...	519	288	319	36
Fremont	8	...	226	152	120	...
Greene	19	...	523	297	251	12
Grundy	18	1	409	281	301	1
Guthrie	17	...	411	289	220	12
Hamilton	20	...	504	372	269	23
Hancock	12	12	398	200	208	33
Hardin	28	...	815	492	525	44
Harrison	29	...	706	486	397	15
Henry	14	...	439	234	176	...
Howard	10	...	422	199	474	22
Humboldt	14	...	309	211	229	...
Ida	15	...	435	231	293	35
Iowa	14	5	429	234	233	27

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Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES —Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

State and county	Establishments	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)
	(Number)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
Iowa—Continued						
Jackson	15	...	422	279	207	...
Jasper	21	...	655	460	302	...
Jefferson	10	...	273	177	171	...
Johnson	12	...	418	394	410	2
Jones	15	...	448	340	259	30
Keokuk	17	6	435	356	215	...
Kossuth	25	30	725	606	474	17
Lee	16	...	2,894	3,435	3,894	...
Linn	31	36	1,386	929	982	16
Louisa	8	...	209	163	100	24
Lucas	12	...	326	221	155	15
Lyon	16	...	10,689	2,573	2,522	38
Madison	14	...	455	405	224	24
Mahaska	12	6	336	410	272	15
Marion	18	36	429	329	282	2
Marshall	16	60	533	287	343	11
Mills	11	...	319	279	171	...
Mitchell	9	...	379	203	204	60
Monona	20	45	559	339	373	21
Monroe	7	...	178	123	66	...
Montgomery	14	...	478	317	213	40
Muscatine	15	...	408	335	239	...
O'Brien	21	...	819	372	626	69
Osceola	8	...	260	201	147	...
Page	16	3	507	372	291	1
Palo Alto	18	...	463	332	330	3
Plymouth	22	...	618	303	304	1
Pocahontas	20	...	607	369	474	15
Polk	33	71	7,329	7,571	5,061	60
Pottawattamie	33	...	27,859	18,200	11,828	...
Poweshiek	20	6	582	396	390	2
Ringgold	10	...	225	172	118	...
Sac	21	9	563	323	385	12
Scott	21	435	29,537	16,484	17,946	40
Shelby	18	...	472	335	215	16
Sioux	20	1	725	308	427	84
Story	20	11	597	419	393	...
Tama	23	3	625	428	370	12
Taylor	12	...	246	196	121	...
Union	11	...	410	240	149	...
Van Buren	8	...	206	186	92	...
Wapello	17	15	1,515	1,089	976	30
Warren	14	...	432	212	265	30
Washington	20	...	571	467	299	...
Wayne	6	1	177	153	58	...
Webster	23	77	1,052	630	839	87
Winnebago	12	60	302	233	206	14
Winneshiek	14	3	390	314	277	12
Woodbury	36	28	3,149	4,311	1,859	40
Worth	10	...	227	217	130	...
Wright	23	12	668	303	342	41
Kansas	1,223	1,483	68,818	29,745	36,308	1,334
Allen	11	28	1,883	539	547	12
Anderson	10	...	247	135	93	30
Atchison	10	2	303	197	183	15
Barber	14	...	424	129	144	17
Barton	26	56	848	289	263	9
Bourbon	13	1	331	135	98	...
Brown	12	...	369	278	165	10
Butler	15	1	372	145	133	...
Chase	3	1	106	30	70	1
Chautauqua	10	...	237	56	82	12
Cherokee	7	...	221	80	127	16
Cheyenne	8	...	296	82	101	9
Clark	7	...	259	80	86	13
Clay	11	...	310	125	96	...
Cloud	13	1	562	179	147	...
Coffey	11	...	271	164	106	3
Comanche	6	25	223	45	74	12
Cowley	24	12	721	183	228	22
Crawford	15	...	431	184	181	4
Decatur	9	...	251	126	113	...
Dickinson	26	67	786	290	262	1
Doniphan	5	...	133	100	72	...
Douglas	12	12	412	136	208	15
Edwards	10	...	315	110	96	...
Elk	4	...	152	52	42	...
Ellis	15	10	466	196	131	37
Ellsworth	9	...	322	119	59	...
Finney	7	20	220	93	118	...
Ford	19	...	671	191	206	72

(D) Withheld to avoid disclosure. ... Represents zero.

Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES —Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

State and county	Establishments	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)
	(Number)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
Kansas—Continued						
Franklin	13	...	444	226	159	6
Geary	9	...	229	64	40	...
Gove	8	...	240	129	74	...
Graham	7	9	211	113	60	13
Grant	3	...	100	26	73	...
Gray	11	...	344	103	139	12
Greeley	3	...	119	31	53	11
Greenwood	14	...	275	95	157	13
Hamilton	4	...	183	17	60	6
Harper	22	31	496	189	239	5
Harvey	11	...	300	95	115	...
Haskell	6	...	230	43	55	...
Hodgeman	4	...	139	55	83	...
Jackson	6	...	152	88	35	3
Jefferson	8	...	169	104	81	...
Jewell	9	1	266	149	105	1
Johnson	16	12	415	199	192	2
Kearny	4	...	151	29	67	9
Kingman	20	1	509	145	220	20
Kiowa	11	...	341	94	69	...
Labette	14	...	315	128	143	12
Lane	4	...	164	49	98	24
Leavenworth	9	...	339	193	259	...
Lincoln	10	69	283	105	116	8
Linn	10	...	265	141	147	15
Logan	13	2	326	98	153	7
Lyon	16	...	360	187	180	2
McPherson	26	3	635	210	171	26
Marion	13	...	341	114	108	...
Marshall	13	35	387	144	149	6
Meade	10	3	372	86	125	46
Miami	12	20	356	165	119	4
Mitchell	8	10	299	117	94	...
Montgomery	22	18	6,868	2,263	6,465	30
Morris	10	...	250	128	65	18
Morton	6	...	231	56	69	...
Nemaha	10	60	263	187	144	...
Neosho	9	28	233	88	79	27
Ness	14	...	441	169	161	34
Norton	11	5	348	113	120	12
Osage	7	...	203	97	92	...
Osborne	9	...	279	113	123	...
Ottawa	7	...	175	57	51	...
Pawnee	13	41	431	111	143	18
Phillips	9	2	265	90	103	14
Pottawatomie	10	...	283	131	97	1
Pratt	17	17	582	166	172	33
Rawlins	8	...	321	67	105	10
Reno	26	48	5,202	1,812	1,045	28
Republic	9	...	275	112	71	...
Rice	23	...	698	262	259	25
Riley	11	...	351	129	131	...
Rooks	10	...	290	146	145	...
Rush	12	...	390	107	126	37
Russell	16	9	428	202	195	3
Saline	15	...	551	94	126	1
Scott	2	(D)	(D)	(D)	(D)	(D)
Sedgwick	37	20	1,266	278	280	14
Seward	10	2	274	95	134	15
Shawnee	22	...	2,528	690	669	20
Sheridan	4	...	95	50	33	...
Sherman	14	6	398	151	138	...
Smith	11	134	279	120	97	2
Stafford	18	143	453	124	167	43
Stanton	2	(D)	(D)	(D)	(D)	(D)
Stevens	7	1	258	29	77	...
Sumner	25	8	617	208	275	9
Thomas	20	9	665	150	225	24
Trego	6	...	200	48	82	25
Wabaunsee	8	...	193	134	84	...
Wallace	6	...	212	57	52	...
Washington	19	...	466	180	107	10
Wichita	2	(D)	(D)	(D)	(D)	(D)
Wilson	10	29	247	75	93	...
Woodson	8	...	171	84	56	15
Wyandotte	19	461	19,009	12,329	15,404	305
Kentucky	403	2,382	71,068	19,549	27,826	2,528
Adair	3	...	78	34	35	...
Allen	3	...	141	37	41	...
Anderson	3	...	75	33	19	...
Ballard	1	(D)	(D)	(D)	(D)	(D)
Barren	6	...	290	79	113	...
Bath	...	...	...	...	...	...

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Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES —Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

State and county	Establishments	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)
	(Number)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
Kentucky—Continued						
Bell	7	10	363	55	83	...
Boone	1	(D)	(D)	(D)	(D)	(D)
Bourbon	3	...	71	27	14	...
Boyd	2	(D)	(D)	(D)	(D)	(D)
Boyle	4	...	228	58	83	...
Bracken	1	(D)	(D)	(D)	(D)	(D)
Breathitt	2	(D)	(D)	(D)	(D)	(D)
Breckinridge	5	...	140	56	42	...
Bullitt	1	(D)	(D)	(D)	(D)	(D)
Butler	1	(D)	(D)	(D)	(D)	(D)
Caldwell	5	...	166	68	67	...
Calloway	6	...	185	86	90	...
Campbell	3	...	119	38	32	...
Carlisle	5	...	166	99	50	...
Carroll	6	...	349	51	49	...
Carter	5	...	129	49	30	...
Casey	...	...	...	...	...	...
Christian	10	45	485	203	143	10
Clark	3	...	184	33	47	...
Clay	3	...	160	38	50	...
Clinton	...	...	...	...	...	...
Crittenden	3	...	98	44	66	15
Cumberland	3	...	31	12	13	...
Daviess	9	21	6,243	1,267	2,007	...
Edmonson	1	(D)	(D)	(D)	(D)	(D)
Elliott	...	...	...	...	...	...
Estill	3	...	94	34	16	...
Fayette	8	30	657	155	177	...
Fleming	1	(D)	(D)	(D)	(D)	(D)
Floyd	4	...	333	30	63	...
Franklin	5	3	1,303	62	43	...
Fulton	7	...	1,627	745	483	10
Gallatin	2	(D)	(D)	(D)	(D)	(D)
Garrard	3	...	107	49	35	...
Grant	4	...	159	74	31	...
Graves	5	...	223	106	78	...
Grayson	5	...	172	63	39	...
Green	2	(D)	(D)	(D)	(D)	(D)
Greenup	3	...	88	34	15	...
Hancock	3	...	91	25	26	...
Hardin	8	...	274	73	99	...
Harlan	5	9	282	62	71	...
Harrison	4	...	181	75	52	...
Hart	7	...	209	75	78	...
Henderson	5	...	231	88	99	...
Henry	4	...	63	40	13	...
Hickman	2	(D)	(D)	(D)	(D)	(D)
Hopkins	7	...	348	120	109	...
Jackson	...	...	...	...	...	...
Jefferson	13	2,191	28,734	5,990	10,469	2,400
Jessamine	2	(D)	(D)	(D)	(D)	(D)
Johnson	4	...	175	22	42	...
Kenton	3	22	4,329	2,335	5,447	...
Knott	...	...	...	...	...	...
Knox	4	...	275	59	57	...
Larue	...	...	...	...	...	...
Laurel	4	...	215	39	98	...
Lawrence	1	(D)	(D)	(D)	(D)	(D)
Lee	4	...	176	43	60	33
Leslie	...	...	...	...	...	...
Letcher	4	...	197	38	30	...
Lewis	1	(D)	(D)	(D)	(D)	(D)
Lincoln	3	...	102	47	34	...
Livingston	...	...	...	...	...	...
Logan	6	...	257	80	89	...
Lyon	...	...	...	...	...	...
McCracken	9	25	10,040	4,227	4,372	...
McCreary	1	(D)	(D)	(D)	(D)	(D)
McLean	2	(D)	(D)	(D)	(D)	(D)
Madison	7	...	384	95	136	...
Magoffin	...	...	...	...	...	...
Marion	3	...	132	43	49	...
Marshall	4	5	106	50	40	...
Martin	...	...	...	...	...	...
Mason	5	...	314	105	38	...
Meade	3	...	59	14	14	...
Menifee	...	...	...	...	...	...
Mercer	3	...	190	69	94	...
Metcalfe	1	(D)	(D)	(D)	(D)	(D)
Monroe	5	...	97	38	41	...
Montgomery	5	...	216	75	58	...

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Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES —Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

State and county or parish	Establishments	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)
	(Number)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
Kentucky—Continued						
Morgan	1	(D)	(D)	(D)	(D)	(D)
Muhlenberg	8	...	276	83	71	...
Nelson	4	...	133	32	51	...
Nicholas	2	(D)	(D)	(D)	(D)	(D)
Ohio	4	...	144	50	73	...
Oldham	2	(D)	(D)	(D)	(D)	(D)
Owen	2	(D)	(D)	(D)	(D)	(D)
Owsley	...	...	...	...	...	...
Pendleton	5	...	128	54	32	...
Perry	5	...	255	65	79	15
Pike	6	...	348	27	57	...
Powell	...	...	...	...	...	...
Pulaski	6	6	330	77	75	...
Robertson	...	...	...	...	...	...
Rockcastle	2	(D)	(D)	(D)	(D)	(D)
Rowan	3	...	114	26	21	...
Russell	1	(D)	(D)	(D)	(D)	(D)
Scott	2	(D)	(D)	(D)	(D)	(D)
Shelby	7	...	251	87	133	...
Simpson	2	(D)	(D)	(D)	(D)	(D)
Spencer	2	(D)	(D)	(D)	(D)	(D)
Taylor	6	3	187	64	74	...
Todd	3	...	34	18	6	...
Trigg	2	(D)	(D)	(D)	(D)	(D)
Trimble	...	...	...	...	...	...
Union	5	...	189	88	74	...
Warren	10	12	406	144	143	...
Washington	2	(D)	(D)	(D)	(D)	(D)
Wayne	2	(D)	(D)	(D)	(D)	(D)
Webster	4	...	103	44	40	...
Whitley	5	...	177	42	32	...
Wolfe	...	...	...	...	...	...
Woodford	1	(D)	(D)	(D)	(D)	...
Louisiana	434	16,458	77,673	17,126	32,667	10,932
Acadia	16	63	1,851	979	671	81
Allen	6	...	183	71	102	...
Ascension	5	...	167	36	93	...
Assumption	1	(D)	(D)	(D)	(D)	(D)
Avoyelles	10	12	331	90	129	...
Beauregard	4	...	74	51	51	...
Bienville	8	...	173	52	31	...
Bossier	9	7,627	1,315	600	133	...
Caddo	19	107	936	238	246	89
Calcasieu	15	29	3,918	441	1,113	9
Caldwell	...	...	...	...	...	...
Cameron	3	22	113	8	232	6
Catahoula	6	44	140	33	38	16
Claiborne	7	...	199	60	45	...
Concordia	3	...	95	27	69	...
De Soto	6	...	210	83	58	...
East Baton Rouge	9	364	7,603	1,099	1,432	16
East Carroll	4	8	104	45	87	...
East Feliciana	3	...	83	37	31	...
Evangeline	6	...	170	55	44	6
Franklin	6	...	224	60	50	...
Grant	3	30	79	33	15	15
Iberia	11	47	802	210	497	41
Iberville	7	30	175	79	117	15
Jackson	4	...	96	30	39	...
Jefferson	18	1,752	12,228	2,337	6,754	...
Jefferson Davis	14	32	270	73	186	11
Lafayette	11	6	314	117	113	11
Lafourche	10	5	1,476	147	1,045	...
La Salle	3	...	90	18	38	...
Lincoln	6	1	229	66	91	15
Livingston	...	...	...	...	...	...
Madison	2	(D)	(D)	(D)	(D)	(D)
Morehouse	6	...	170	55	87	9
Natchitoches	8	...	266	70	129	1
Orleans	11	115	121	88	124	...
Ouachita	9	44	492	67	126	...
Plaquemines	5	...	115	46	66	...
Pointe Coupee	3	...	96	43	43	...
Rapides	13	12	627	278	246	...
Red River	2	(D)	(D)	(D)	(D)	(D)
Richland	7	1	220	60	95	...
Sabine	5	45	102	66	41	...
St. Bernard	5	277	4,801	615	1,801	5,725
St. Charles	3	5,490	17,796	3,183	9,273	4,635
St. Helena	...	...	...	...	...	...
St. James	5	30	92	71	121	86
St. John the Baptist	3	...	77	51	40	...
St. Landry	16	1	2,640	634	683	37
St. Martin	5	30	131	39	56	16

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Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES —Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

State and county or parish	Establishments	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)
	(Number)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
Louisiana—Continued						
St. Mary	9	25	754	191	621	...
St. Tammany	9	30	267	56	107	7
Tangipahoa	10	30	367	123	107	15
Tensas	4	37	121	41	79	...
Terrebonne	9	19	1,519	327	688	15
Union	4	...	151	40	46	...
Vermilion	14	34	1,591	117	662	29
Vernon	5	...	133	35	42	...
Washington	7	57	268	104	110	17
Webster	9	...	4,956	82	98	...
West Baton Rouge	1	(D)	(D)	(D)	(D)	(D)
West Carroll	3	...	131	30	35	9
West Feliciane	2	(D)	(D)	(D)	(D)	(D)
Winn	7	...	215	30	68	...
Maine	153	560	67,413	54,838	85,044	27,768
Androscoggin	6	...	1,109	443	544	...
Aroostook	26	40	1,671	832	821	57
Cumberland	13	405	41,935	36,057	55,293	13,037
Franklin	3	2	198	139	264	...
Hancock	6	4	178	112	126	...
Kennebec	16	13	3,645	4,229	6,617	...
Knox	9	15	1,120	595	1,008	...
Lincoln	2	(D)	(D)	(D)	(D)	(D)
Oxford	11	...	441	288	244	...
Penobscot	18	40	11,391	8,165	11,560	250
Piscataquis	9	...	277	161	117	...
Sagadahoc	1	(D)	(D)	(D)	(D)	(D)
Somerset	8	...	156	161	100	...
Waldo	7	41	3,832	2,424	7,060	14,364
Washington	9	...	1,005	1,039	1,093	15
York	9	...	294	138	133	15
Maryland	164	20,101	96,492	36,587	178,014	40,742
Allegany	9	...	734	97	114	...
Anne Arundel	3	...	294	88	246	...
Baltimore City	26	20,073	73,126	27,769	156,840	39,113
Baltimore	4	...	7,771	3,250	14,012	1,554
Calvert	3	...	251	93	86	...
Caroline	4	...	396	199	137	...
Carroll	8	...	1,071	512	578	...
Cecil	4	...	107	66	105	...
Charles	5	...	148	93	107	...
Dorchester	5	...	369	175	338	...
Frederick	15	26	823	234	462	30
Garrett	3	...	170	34	41	...
Harford	11	...	736	207	457	15
Howard	1	(D)	(D)	(D)	(D)	(D)
Kent	6	...	856	466	612	...
Montgomery	5	...	1,382	105	175	...
Prince Georges	2	(D)	(D)	(D)	(D)	(D)
Queen Annes	3	...	271	76	154	...
St. Marys	3	...	174	71	96	...
Somerset	2	(D)	(D)	(D)	(D)	(D)
Talbot	7	...	1,045	365	415	...
Washington	13	...	647	190	439	...
Wicomico	12	...	4,764	1,995	2,008	30
Worcester	10	2	1,046	327	417	...
Massachusetts	163	5,412	109,314	75,524	259,102	82,809
Barnstable	12	97	1,741	642	2,267	30
Berkshire	8	...	723	313	782	...
Bristol	13	615	15,373	9,541	14,165	9,086
Dukes	2	(D)	(D)	(D)	(D)	(D)
Essex	15	23	949	1,454	5,071	1,078
Franklin	10	60	429	331	530	...
Hampden	15	62	3,953	2,545	12,093	40
Hampshire	3	(D)	(D)	(D)	(D)	(D)
Middlesex	26	20	8,989	9,994	54,294	...
Nantucket	...	...	...	...	...	...
Norfolk	8	1,260	19,196	12,673	42,873	14,576
Plymouth	7	...	195	114	297	...
Suffolk	20	3,260	51,236	32,847	115,452	57,929
Worcester	24	15	5,839	4,655	9,993	70

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Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES —Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

State and county	Establishments	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)
	(Number)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
Michigan	1,083	10,423	320,711	127,269	115,550	45,489
Alcona	1	(D)	(D)	(D)	(D)	(D)
Alger	5	...	118	80	56	...
Allegan	22	...	805	506	423	57
Alpena	9	...	1,171	293	205	30
Antrim	7	...	184	127	56	...
Arenac	7	...	221	252	210	...
Baraga	7	...	230	193	65	...
Barry	11	...	320	239	167	...
Bay	21	103	61,291	21,738	22,514	4,692
Benzie	4	...	144	130	87	...
Berrien	26	19	22,981	2,858	2,233	2,190
Branch	11	12	367	272	153	...
Calhoun	17	...	728	515	465	...
Cass	9	...	274	268	197	...
Charlevoix	5	...	294	118	131	60
Cheboygan	7	...	1,034	787	111	15
Chippewa	15	33	3,265	1,756	884	40
Clare	9	8	219	122	86	...
Clinton	12	...	292	253	197	...
Crawford	3	11	101	57	32	...
Delta	13	13	18,459	1,345	2,483	22
Dickinson	12	12	473	338	225	15
Eaton	19	32	581	396	337	30
Emmet	7	...	256	191	114	...
Genesee	32	22	1,648	1,878	2,166	30
Gladwin	6	...	152	72	46	...
Gogebic	12	9	423	292	231	...
Grand Traverse	6	...	226	124	82	...
Gratiot	12	...	294	183	115	...
Hillsdale	13	...	421	323	316	...
Houghton	15	41	4,323	2,345	2,228	30
Huron	22	8	697	541	410	64
Ingham	24	77	1,325	1,547	1,356	...
Ionia	20	...	597	416	261	10
Iosco	7	...	188	168	96	...
Iron	9	...	323	212	177	15
Isabella	15	...	513	220	132	...
Jackson	19	15	6,055	3,975	3,551	...
Kalamazoo	17	20	837	675	594	...
Kalkaska	3	...	67	51	27	...
Kent	28	100	1,465	2,204	2,010	1,050
Keweenaw	...	...	...	...	...	...
Lake	1	(D)	(D)	(D)	(D)	(D)
Lapeer	19	...	582	523	379	...
Leelanau	7	26	4,573	1,915	2,472	...
Lenawee	29	8	1,000	723	623	60
Livingston	9	...	273	181	190	...
Luce	4	5	144	114	71	...
Mackinac	4	12	173	122	101	...
Macomb	25	4	941	955	1,033	24
Manistee	8	...	277	203	121	...
Marquette	18	18	4,182	828	720	15
Mason	10	...	294	367	103	4
Mecosta	6	...	165	197	61	...
Menominee	9	9	323	195	188	...
Midland	8	...	218	168	103	...
Missaukee	4	2	178	116	49	...
Monroe	17	2	638	552	456	15
Montcalm	23	...	670	592	250	...
Montmorency	3	...	1,601	527	528	...
Muskegon	13	77	21,586	11,655	10,653	...
Newaygo	6	...	173	158	84	...
Oakland	38	11	1,315	1,682	1,289	30
Oceana	3	...	123	85	30	...
Ogemaw	6	60	161	86	55	....
Ontonagon	6	70	184	138	77	...
Osceola	8	12	806	217	55	...
Oscoda	1	(D)	(D)	(D)	(D)	(D)
Otsego	4	3	161	196	61	...
Ottawa	21	27	33,154	7,759	4,518	11
Presque Isle	4	...	133	85	78	...
Roscommon	2	(D)	(D)	(D)	(D)	(D)
Saginaw	29	...	1,191	876	953	90
St. Clair	22	12	2,180	3,047	1,198	15
St. Joseph	16	11	461	406	314	...
Sanilac	23	3	598	462	333	15
Schoolcraft	5	...	184	96	74	15
Shiawassee	19	5	530	378	308	45
Tuscola	29	...	679	488	341	...
Van Buren	19	...	543	434	265	...
Washtenaw	18	19	1,796	1,775	1,019	...
Wayne	59	9,492	104,576	40,606	40,957	36,785
Wexford	9	...	402	162	145	15

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Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES —Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

State and county	Establishments	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)
	(Number)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
Minnesota	1,381	12,264	119,413	78,878	85,310	15,593
Aitkin	11	25	228	200	134	11
Anoka	11	...	296	204	176	...
Becker	12	1	325	172	198	12
Beltrami	14	30	427	206	241	16
Benton	9	...	292	168	215	30
Big Stone	14	...	396	220	243	21
Blue Earth	26	9	928	496	689	70
Brown	20	...	645	423	376	56
Carlton	17	...	516	428	336	...
Carver	10	...	291	193	164	17
Cass	9	...	274	176	160	...
Chippewa	13	8	593	303	429	53
Chisago	13	...	314	276	214	...
Clay	22	34	10,380	6,938	6,341	51
Clearwater	5	45	109	94	66	...
Cook	2	(D)	(D)	(D)	(D)	(D)
Cottonwood	16	...	412	293	265	25
Crow Wing	16	30	519	248	313	...
Dakota	16	...	677	337	380	84
Dodge	9	...	243	191	169	...
Douglas	15	...	430	298	213	21
Faribault	24	...	670	439	390	...
Fillmore	27	...	4,727	3,632	2,162	101
Freeborn	19	...	676	429	338	27
Goodhue	25	...	663	508	418	43
Grant	11	...	335	191	201	27
Hennepin	48	2,720	3,616	8,920	14,122	2,268
Houston	10	...	260	156	171	12
Hubbard	9	...	255	206	148	15
Isanti	5	...	167	105	89	16
Itasca	23	15	599	372	327	10
Jackson	15	105	404	285	280	12
Kanabec	2	(D)	(D)	(D)	(D)	(D)
Kandiyohi	25	...	744	385	433	76
Kittson	10	15	276	182	171	...
Koochiching	12	2	305	246	131	...
Lac qui Parle	13	60	344	218	219	60
Lake	4	...	120	90	75	...
Lake of the Woods	5	8	154	118	75	...
Le Sueur	13	...	321	283	148	1
Lincoln	8	...	189	130	130	...
Lyon	17	7	723	322	450	102
McLeod	22	...	587	485	488	37
Mahnomen	5	...	158	104	79	13
Marshall	25	...	787	422	419	11
Martin	23	9	827	414	372	34
Meeker	15	...	342	297	219	11
Mille Lacs	14	1	404	302	221	...
Morrison	16	3	392	269	236	...
Mower	22	...	680	467	416	21
Murray	16	...	500	286	250	46
Nicollet	9	60	256	130	140	20
Nobles	20	60	557	361	364	28
Norman	16	...	392	286	233	12
Olmsted	13	...	543	302	297	15
Otter Tail	25	33	622	775	309	34
Pennington	9	...	322	137	160	17
Pine	11	27	345	233	219	...
Pipestone	17	...	570	332	314	31
Polk	33	...	977	611	589	85
Pope	12	17	287	207	263	20
Ramsey	27	8,654	59,904	30,075	38,843	11,339
Red Lake	10	13	299	155	178	16
Redwood	32	...	875	496	551	41
Renville	23	...	748	760	410	68
Rice	17	2	553	405	361	34
Rock	8	...	196	98	157	...
Roseau	13	4	399	206	233	74
St. Louis	55	110	2,224	1,272	1,364	58
Scott	12	12	269	136	176	30
Sherburne	4	...	114	71	65	...
Sibley	12	45	332	223	238	...
Steerns	[illegible]	24	2,553	2,220	1,735	30
Steele	[illegible]	3	349	283	163	...
Stevens	[illegible]	...	350	229	203	25
Swift	16	8	480	294	281	33
Todd	12	16	291	179	163	...
Traverse	9	12	270	179	203	...
Wabasha	13	...	339	269	281	24
Wadene	13	...	340	249	222	11
Waseca	14	...	486	233	220	30
Washington	11	...	279	293	204	13
Watonwan	20	7	498	267	307	48
Wilkin	10	...	236	146	183	...
Winona	19	...	2,318	3,722	399	12
Wright	30	30	697	519	523	17
Yellow Medicine	15	...	482	304	179	18

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Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES —Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

State and county	Establishments	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)
	(Number)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
Mississippi	429	7,218	49,003	11,136	14,223	709
Adams	8	10	353	119	123	...
Alcorn	9	...	364	162	114	...
Amite	1	(D)	(D)	(D)	(D)	(D)
Attala	8	...	269	118	130	...
Benton	1	(D)	(D)	(D)	(D)	(D)
Bolivar	13	15	443	202	217	12
Calhoun	4	...	154	51	89	...
Carroll	2	(D)	(D)	(D)	(D)	(D)
Chickasaw	5	...	179	93	58	...
Choctaw	4	...	130	71	45	...
Claiborne	4	...	111	32	42	...
Clarke	3	...	106	31	35	...
Clay	8	...	278	92	93	...
Coahoma	11	63	2,863	513	482	27
Copiah	8	...	283	119	115	...
Covington	4	...	3,982	1,025	682	...
De Soto	6	...	209	71	77	...
Forrest	8	10	321	92	122	...
Franklin	3	...	98	32	73	...
George	3	...	100	25	42	...
Greene	3	...	81	26	26	...
Grenada	7	...	249	84	111	...
Hancock	3	...	99	33	50	...
Harrison	8	33	1,772	220	691	...
Hinds	17	154	685	168	201	12
Holmes	9	...	327	120	142	14
Humphreys	5	11	177	77	78	15
Issaquena	...	...	...	...	...	...
Itawamba	...	...	...	...	...	...
Jackson	4	6	172	46	92	15
Jasper	3	...	86	40	55	...
Jefferson	...	...	...	...	...	...
Jefferson Davis	3	...	112	34	67	12
Jones	8	25	301	81	90	...
Kemper	...	...	...	...	...	...
Lafayette	2	(D)	(D)	(D)	(D)	(D)
Lamar	1	(D)	(D)	(D)	(D)	(D)
Lauderdale	13	39	9,970	2,132	2,672	...
Lawrence	...	...	...	...	...	...
Leake	3	...	97	42	49	...
Lee	9	8	421	187	165	9
Leflore	9	35	404	140	123	30
Lincoln	6	...	279	99	112	...
Lowndes	8	55	329	108	99	...
Madison	6	...	180	85	91	...
Marion	4	...	173	44	52	...
Marshall	9	...	320	143	151	...
Monroe	7	1	341	130	147	...
Montgomery	3	...	145	30	52	...
Neshoba	5	...	163	68	93	...
Newton	5	...	172	99	81	...
Noxubee	5	6	145	70	88	...
Oktibbeha	6	15	221	64	120	...
Panola	6	...	220	71	123	...
Pearl River	7	...	326	47	123	...
Perry	2	(D)	(D)	(D)	(D)	(D)
Pike	7	15	341	94	168	...
Pontotoc	3	...	123	21	23	...
Prentiss	5	...	162	77	70	...
Quitman	5	...	202	71	97	20
Rankin	2	(D)	(D)	(D)	(D)	(D)
Scott	4	...	158	60	63	...
Sharkey	5	12	141	41	100	...
Simpson	8	...	280	101	111	6
Smith	1	(D)	(D)	(D)	(D)	(D)
Stone	4	...	122	39	27	...
Sunflower	9	16	441	175	188	...
Tallahatchie	7	10	214	126	100	11
Tate	4	...	121	52	53	...
Tippah	3	...	137	26	41	...
Tishomingo	3	...	65	32	31	...
Tunica	4	10	170	51	82	...
Union	5	81	387	131	91	11
Walthall	3	...	93	33	50	...
Warren	7	438	5,500	810	1,604	...
Washington	18	6,082	10,780	1,292	2,158	482
Wayne	4	18	133	46	57	...
Webster	2	(D)	(D)	(D)	(D)	(D)
Wilkinson	2	(D)	(D)	(D)	(D)	(D)
Winston	5	...	169	43	58	...
Yalobusha	4	...	146	48	69	...
Yazoo	6	50	270	142	129	18

(D) Withheld to avoid disclosure. ... Represents zero.

Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES —Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

State and county	Establishments	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)
	(Number)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
Missouri	1,106	31,647	77,697	31,235	28,146	1,971
Adair	8	18	220	185	112	...
Andrew	6	...	135	109	70	...
Atchison	12	10	265	170	150	60
Audrain	16	4	2,059	1,099	522	...
Barry	12	...	368	176	147	19
Barton	12	...	340	187	123	12
Bates	16	...	475	241	203	23
Benton	6	...	150	131	62	8
Bollinger	3	...	69	70	9	...
Boone	16	22	1,900	1,445	640	15
Buchanan	20	...	790	431	741	137
Butler	10	...	363	198	95	...
Caldwell	10	...	268	216	123	13
Callaway	10	...	274	172	73	16
Camden	2	(D)	(D)	(D)	(D)	(D)
Cape Girardeau	18	31,173	10,279	4,709	4,264	353
Carroll	15	...	3,284	637	547	14
Carter	...	...	...	...	...	...
Cass	14	...	387	249	197	12
Cedar	3	...	77	45	34	...
Chariton	6	...	170	113	142	27
Christian	7	...	172	93	89	15
Clark	5	1	610	70	51	...
Clay	17	...	470	264	248	28
Clinton	8	...	227	142	94	2
Cole	10	20	316	151	282	47
Cooper	13	...	424	218	176	15
Crawford	6	...	128	86	36	...
Dade	7	...	186	141	94	7
Dallas	2	(D)	(D)	(D)	(D)	(D)
Daviess	6	...	124	135	83	...
De Kalb	12	...	254	280	142	...
Dent	6	...	216	109	81	...
Douglas	2	(D)	(D)	(D)	(D)	(D)
Dunklin	18	17	529	420	186	...
Franklin	18	7	550	351	319	...
Gasconade	9	...	238	165	96	...
Gentry	14	...	330	294	180	...
Greene	19	4	989	473	287	3
Grundy	8	...	212	142	101	12
Harrison	11	...	328	207	142	30
Henry	15	...	439	289	197	17
Hickory	1	(D)	(D)	(D)	(D)	(D)
Holt	8	...	252	165	136	...
Howard	6	...	133	96	59	...
Howell	7	...	276	167	123	...
Iron	6	...	171	108	76	...
Jackson	44	1	1,590	890	842	46
Jasper	24	11	1,064	439	323	26
Jefferson	17	46	2,608	929	849	...
Johnson	13	4	335	227	137	15
Knox	6	...	164	159	71	...
Laclede	9	...	276	114	89	...
Lafayette	18	...	461	250	311	39
Lawrence	10	...	262	131	123	...
Lewis	7	22	4,761	537	2,394	...
Lincoln	11	...	463	283	169	20
Linn	17	1	443	258	220	15
Livingston	8	10	489	199	181	60
McDonald	7	...	166	81	54	...
Macon	14	...	571	347	246	60
Madison	4	...	109	76	42	...
Maries	1	(D)	(D)	(D)	(D)	(D)
Marion	9	...	408	192	129	...
Mercer	6	...	170	99	34	...
Miller	8	18	224	111	96	7
Mississippi	9	...	287	169	111	...
Moniteau	8	...	187	145	99	...
Monroe	10	...	252	169	102	11
Montgomery	8	...	211	139	81	...
Morgan	6	...	142	81	62	13
New Madrid	12	...	2,816	1,182	201	...
Newton	10	...	367	160	100	...
Nodaway	21	...	479	400	278	...
Oregon	3	...	43	33	19	...
Osage	7	...	151	101	85	...
Ozark	1	(D)	(D)	(D)	(D)	(D)
Pemiscot	14	...	503	314	216	46
Perry	7	...	218	87	89	12
Pettis	15	55	476	317	199	27
Phelps	13	4	495	286	236	...
Pike	9	...	290	212	126	...
Platte	11	3	284	157	176	15
Polk	10	...	280	139	118	...
Pulaski	6	11	134	85	72	...

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Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES —Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

State and county	Establishments	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)
	(Number)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
Missouri—Continued						
Putnam	5	...	120	96	63	...
Ralls	4	...	89	72	57	...
Randolph	11	20	386	149	222	...
Ray	11	4	287	194	148	18
Reynolds	1	(D)	(D)	(D)	(D)	(D)
Ripley	3	...	103	79	62	...
St. Charles	9	...	293	164	138	...
St. Clair	4	...	151	56	43	15
St. Francois	12	10	408	237	140	...
St. Louis	22	...	3,705	444	2,050	...
St. Louis City	23	77	16,454	2,577	3,198	538
Ste. Genevieve	5	...	172	85	71	...
Saline	17	1	503	303	250	27
Schuyler	4	...	61	81	58	...
Scotland	7	...	162	90	92	...
Scott	15	47	506	327	200	20
Shannon	2	(D)	(D)	(D)	(D)	(D)
Shelby	7	...	178	163	83	...
Stoddard	8	12	208	123	104	...
Stone	3	...	72	70	21	...
Sullivan	7	1	175	161	111	24
Taney	4	...	165	73	57	...
Texas	7	3	243	107	75	...
Vernon	12	10	355	189	106	11
Warren	4	...	93	59	74	...
Washington	5	...	163	75	75	10
Wayne	4	...	115	64	39	...
Webster	5	...	147	74	60	...
Worth	4	...	105	101	73	...
Wright	12	...	344	179	99	11
Montana	466	506	24,793	7,501	11,017	323
Beaverhead	8	...	283	80	169	...
Big Horn	4	...	148	66	62	...
Blaine	10	...	268	113	111	12
Broadwater	3	...	77	42	51	...
Carbon	14	...	365	103	71	3
Carter	2	(D)	(D)	(D)	(D)	(D)
Cascade	20	135	683	261	274	12
Chouteau	10	...	269	157	99	10
Custer	8	23	392	121	124	...
Daniels	3	...	228	15	17	...
Dawson	10	11	358	132	119	...
Deer Lodge	3	...	132	24	30	...
Fallon	5	1	150	109	86	35
Fergus	18	10	603	214	273	13
Flathead	17	13	623	350	603	14
Gallatin	18	11	2,877	763	1,004	...
Garfield	2	(D)	(D)	(D)	(D)	(D)
Glacier	13	...	456	136	154	12
Golden Valley	...	...	...	...	...	...
Granite	6	...	129	63	51	...
Hill	15	12	514	218	250	...
Jefferson	5	...	114	28	35	...
Judith Basin	7	1	195	70	42	10
Lake	14	...	361	160	140	...
Lewis and Clark	14	69	5,705	849	2,859	18
Liberty	6	...	166	93	54	...
Lincoln	9	...	283	117	156	...
McCone	4	...	132	53	53	10
Madison	8	8	156	114	53	...
Meagher	2	(D)	(D)	(D)	(D)	(D)
Mineral	7	...	148	41	67	...
Missoula	12	39	2,327	991	1,479	...
Musselshell	5	...	178	45	71	...
Park	12	...	427	122	164	...
Petroleum	2	(D)	(D)	(D)	(D)	(D)
Phillips	11	...	356	129	190	12
Ponders	10	13	300	120	164	17
Powder River	4	2	61	14	16	...
Powell	5	...	166	50	66	...
Prairie	5	...	172	47	56	...
Ravalli	9	...	251	86	106	8
Richland	10	2	351	124	152	16
Roosevelt	14	14	575	177	193	31
Rosebud	4	1	110	42	48	...
Sanders	10	...	250	72	109	...
Sheridan	7	2	221	101	95	14
Silver Bow	9	...	658	93	111	...
Stillwater	7	...	166	52	21	...
Sweet Grass	3	...	91	38	28	...

(D) Withheld to avoid disclosure. ... Represents zero..

Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES —Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

State and county	Establishments	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)
	(Number)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
Montana—Continued						
Teton	11	11	327	137	124	33
Toole	12	25	405	119	261	16
Treasure	3	...	70	18	15	...
Valley	9	30	267	94	117	27
Wheatland	8	...	200	76	81	...
Wibaux	1	(D)	(D)	(D)	(D)	(D)
Yellowstone	18	73	832	181	255	...
Yellowstone National Park	...	...	...	...	...	...
Nebraska	684	802	33,044	15,346	16,432	1,359
Adams	6	18	281	124	140	30
Antelope	8	...	223	164	166	...
Arthur	...	...	...	...	...	...
Banner	...	...	...	...	...	...
Blaine	1	(D)	(D)	(D)	(D)	(D)
Boone	7	...	134	366	87	...
Box Butte	11	15	359	157	229	14
Boyd	3	...	43	38	60	...
Brown	4	16	92	102	132	...
Buffalo	18	3	597	308	274	18
Burt	14	...	1,100	202	175	12
Butler	9	1	218	167	120	...
Cass	11	13	327	184	163	14
Cedar	11	...	307	191	174	...
Chase	9	3	359	126	201	7
Cherry	8	7	239	155	131	...
Cheyenne	9	16	387	159	176	35
Clay	8	...	223	71	32	10
Colfax	7	...	321	151	124	15
Cuming	11	...	325	139	140	...
Custer	19	...	431	315	272	10
Dakota	3	...	63	62	44	...
Dawes	8	17	234	81	96	...
Dawson	11	68	344	274	169	28
Deuel	5	...	186	81	95	34
Dixon	3	...	71	42	42	...
Dodge	20	...	992	496	520	192
Douglas	25	110	4,971	2,095	3,074	114
Dundy	5	...	125	91	39	...
Fillmore	10	...	2,952	144	554	15
Franklin	6	...	139	150	70	...
Frontier	1	(D)	(D)	(D)	(D)	(D)
Furnas	7	31	184	132	85	12
Gage	11	8	301	177	189	...
Garden	7	1	148	50	89	2
Garfield	2	(D)	(D)	(D)	(D)	(D)
Gosper	2	(D)	(D)	(D)	(D)	(D)
Grant	1	(D)	(D)	(D)	(D)	(D)
Greeley	3	...	66	69	48	...
Hall	15	58	492	193	308	24
Hamilton	2	(D)	(D)	(D)	(D)	(D)
Harlan	1	(D)	(D)	(D)	(D)	(D)
Hayes	2	(D)	(D)	(D)	(D)	(D)
Hitchcock	5	39	156	77	86	11
Holt	11	...	291	204	228	15
Hooker	1	(D)	(D)	(D)	(D)	(D)
Howard	1	(D)	(D)	(D)	(D)	(D)
Jefferson	9	...	294	188	179	30
Johnson	5	...	140	89	101	...
Kearney	6	...	179	63	34	12
Keith	9	...	302	145	138	...
Keya Paha	...	...	...	...	...	...
Kimball	5	...	176	70	122	...
Knox	11	...	270	234	172	29
Lancaster	21	117	1,015	632	397	23
Lincoln	12	8	561	253	227	60
Logan	2	(D)	(D)	(D)	(D)	(D)
Loup	...	...	...	...	...	...
McPherson	...	...	...	...	...	...
Madison	15	1	410	240	247	20
Merrick	5	...	157	135	34	...
Morrill	9	...	588	418	120	...
Nance	4	...	97	66	69	...
Nemaha	9	...	259	139	135	15
Nuckolls	5	...	4,350	1,356	2,484	126
Otoe	13	...	270	220	175	33
Pawnee	6	...	109	92	65	10
Perkins	7	...	243	105	120	24
Phelps	9	10	304	123	126	...
Pierce	3	...	85	69	76	...
Platte	9	...	292	116	100	12
Polk	6	...	175	109	102	...

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Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES —Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

State and county	Establishments	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)
	(Number)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
Nebraska—Continued						
Red Willow	8	11	244	121	113	12
Richardson	12	...	392	163	196	30
Rock	2	(D)	(D)	(D)	(D)	(D)
Saline	15	...	430	294	224	27
Sarpy	2	(D)	(D)	(D)	(D)	(D)
Saunders	17	8	368	276	210	15
Scotts Bluff	17	76	612	274	325	44
Seward	12	...	388	220	217	44
Sheridan	12	45	320	227	124	...
Sherman	3	28	47	47	33	...
Sioux	2	(D)	(D)	(D)	(D)	(D)
Stanton	2	(D)	(D)	(D)	(D)	(D)
Thayer	10	9	350	176	205	60
Thomas	1	(D)	(D)	(D)	(D)	(D)
Thurston	4	...	99	67	77	21
Valley	5	13	148	91	97	14
Washington	13	...	263	167	165	22
Wayne	7	8	191	87	84	12
Webster	7	...	119	69	73	...
Wheeler	...	...	...	...	...	...
York	11	2	313	195	139	26
Nevada	79	230	3,663	1,290	1,607	86
Churchill	6	...	248	14	145	...
Clark	13	47	678	226	222	26
Douglas	2	(D)	(D)	(D)	(D)	(D)
Elko	10	19	337	126	186	41
Esmeralda	...	...	...	...	...	...
Eureka	1	(D)	(D)	(D)	(D)	(D)
Humboldt	6	...	258	51	161	...
Lander	3	...	114	52	47	...
Lincoln	2	(D)	(D)	(D)	(D)	(D)
Lyon	5	...	159	70	69	...
Mineral	2	(D)	(D)	(D)	(D)	(D)
Nye	6	20	321	108	110	15
Ormsby	3	8	108	45	53	...
Pershing	4	...	196	71	93	...
Storey	...	...	...	...	...	...
Washoe	10	103	741	137	217	...
White Pine	6	12	225	150	127	4
New Hampshire	80	200	13,133	7,771	18,811	14,432
Belknap	7	...	258	50	91	...
Carroll	4	...	217	93	85	...
Cheshire	11	...	627	278	422	68
Coos	10	...	453	159	307	...
Grafton	9	48	588	194	278	...
Hillsborough	14	74	984	475	487	...
Merrimack	7	13	394	247	582	...
Rockingham	10	18	8,888	5,798	16,064	14,364
Strafford	4	39	536	351	329	...
Sullivan	4	8	188	126	166	...
New Jersey	256	56,408	225,497	86,845	583,077	169,748
Atlantic	19	...	4,116	621	4,030	...
Bergen	20	59	8,848	3,932	29,181	6,990
Burlington	7	...	1,466	291	1,797	...
Camden	14	...	21,812	3,295	29,140	17,170
Cape May	7	20	383	897	374	...
Cumberland	17	4	2,963	1,008	2,828	122
Essex	18	22,942	23,655	16,308	77,796	1,856
Gloucester	10	45	19,770	6,071	63,508	500
Hudson	14	7,728	27,638	5,619	33,453	63,984
Hunterdon	13	4	435	214	1,372	...
Mercer	13	57	5,894	1,301	11,272	120
Middlesex	17	21,373	63,002	28,645	171,221	48,210
Monmouth	16	310	1,956	421	5,937	...
Morris	11	...	677	180	879	...
Ocean	10	...	348	207	235	...
Passaic	10	...	1,814	1,012	15,960	3,270
Salem	6	2	440	141	172	...
Somerset	3	...	129	39	333	16
Sussex	9	...	341	104	166	...
Union	13	3,864	39,364	16,397	133,112	25,510
Warren	9	...	446	142	311	...
New Mexico	239	122	8,928	2,310	2,080	344
Bernalillo	21	...	1,655	247	334	35
Catron	...	...	...	...	...	...
Chaves	12	...	441	52	102	...
Colfax	15	6	381	104	91	...
Curry	11	...	365	142	170	10

(D) Withheld to avoid disclosure. ... Represents zero.

Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES —Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

State and county	Establishments	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)
	(Number)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
New Mexico—Continued						
De Baca	4	...	108	30	8	...
Dona Ana	15	8	478	228	134	6
Eddy	15	12	427	94	67	...
Grant	7	6	198	63	83	...
Guadalupe	8	...	253	43	30	...
Harding	3	6	103	26	1	...
Hidalgo	5	...	229	67	88	15
Lea	17	5	439	174	102	250
Lincoln	4	...	95	28	36	...
Los Alamos	...	...	...	...	...	...
Luna	5	45	181	50	17	13
McKinley	9	10	325	99	122	...
Mora	2	(D)	(D)	(D)	(D)	(D)
Otero	6	13	197	49	45	...
Quay	10	...	357	96	88	...
Rio Arriba	4	...	129	56	18	...
Roosevelt	8	...	292	64	61	...
Sandoval	3	...	73	28	17	...
San Juan	6	...	169	48	124	...
San Miguel	8	...	252	97	67	...
Sante Fe	8	10	435	91	93	15
Sierra	3	1	69	27	14	...
Socorro	8	...	241	62	39	...
Taos	1	(D)	(D)	(D)	(D)	(D)
Torrance	6	...	181	53	44	...
Union	8	...	490	76	35	...
Valencia	7	...	269	71	34	...
New York	762	18,050	409,481	163,121	664,243	112,586
Albany	12	1,247	47,533	22,398	95,829	29,804
Allegany	8	...	309	117	144	15
Bronx	5	...	882	357	3,071	1,590
Broome	18	2,086	11,339	4,718	8,659	...
Cattaraugus	12	...	415	145	604	40
Cayuga	14	...	728	371	886	...
Chautauqua	19	...	1,084	313	402	...
Chemung	12	865	7,670	4,897	5,086	15
Chenango	11	15	380	169	349	15
Clinton	16	...	11,895	10,059	16,129	1,500
Columbia	8	...	2,729	1,923	5,441	...
Cortland	7	...	441	115	180	...
Delaware	14	...	443	271	401	...
Dutchess	14	...	3,075	1,933	8,652	3,300
Erie	36	4,976	40,140	11,399	49,461	234
Essex	7	21	2,342	1,720	3,369	...
Franklin	11	26	462	250	253	...
Fulton	7	89	237	237	294	20
Genesee	11	...	1,126	286	354	...
Greene	3	...	914	827	912	...
Hamilton	1	(D)	(D)	(D)	(D)	(D)
Herkimer	9	2	744	267	1,054	...
Jefferson	15	...	2,405	1,433	4,423	...
Kings	22	...	13,652	2,453	26,812	15,668
Lewis	7	...	306	84	123	...
Livingston	11	...	274	169	268	10
Madison	7	...	306	150	293	15
Monroe	29	124	35,313	11,345	56,732	5,008
Montgomery	13	...	2,290	1,056	4,581	15
Nassau	28	93	15,999	3,022	31,285	2,048
New York	8	...	252	1,192	13,622	755
Niagara	13	...	384	238	688	...
Oneida	23	29	27,903	9,937	25,861	16,103
Onondaga	26	1,080	37,957	12,139	44,418	13,556
Ontario	7	...	2,932	485	1,710	...
Orange	19	64	17,040	4,296	21,157	...
Orleans	5	10	234	86	162	10
Oswego	16	1	421	236	780	...
Otsego	8	58	239	151	193	...
Putnam	3	...	98	55	635	...
Queens	10	...	5,495	998	7,186	2,291
Rensselaer	14	483	36,392	16,686	55,719	...
Richmond	4	6,533	23,876	7,126	60,812	9,113
Rockland	8	...	1,952	1,467	3,164	1,391
St. Lawrence	20	...	8,709	9,976	22,873	1,333
Saratoga	11	...	2,460	321	418	...
Schenectady	9	...	4,412	1,912	15,994	...
Schoharie	5	...	87	110	234	18
Schuyler	2	(D)	(D)	(D)	(D)	(D)
Seneca	8	...	3,303	950	1,169	...
Steuben	15	15	968	344	1,244	...
Suffolk	30	64	5,132	2,937	13,932	3,696
Sullivan	12	...	620	122	312	...
Tioga	5	...	130	57	62	...
Tompkins	11	16	914	606	2,317	...
Ulster	13	45	4,514	1,815	6,031	30

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Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES —Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

State and county	Establishments	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)
	(Number)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
New York—Continued						
Warren	7	11	360	968	3,569	...
Washington	6	...	2,526	1,503	4,662	30
Wayne	15	8	446	266	1,211	...
Westchester	34	88	13,973	3,530	27,863	4,948
Wyoming	4	...	128	55	83	15
Yates	4	1	99	44	78	...
North Carolina	697	3,996	164,532	117,210	92,214	15,004
Alamance	10	...	469	254	211	...
Alexander	5	...	126	65	33	...
Alleghany	1	(D)	(D)	(D)	(D)	(D)
Anson	6	...	202	142	73	...
Ashe	3	...	112	34	47	...
Avery	1	(D)	(D)	(D)	(D)	(D)
Beaufort	11	...	825	325	173	...
Bertie	5	...	121	180	34	...
Bladen	6	...	174	109	35	...
Brunswick	...	...	...	...	...	...
Buncombe	10	19	972	277	222	...
Burke	7	...	196	88	58	...
Cabarrus	12	45	416	319	167	30
Caldwell	4	...	185	107	63	...
Camden	1	(D)	(D)	(D)	(D)	(D)
Carteret	7	3	5,586	4,975	1,996	5,148
Caswell	1	(D)	(D)	(D)	(D)	(D)
Catawba	14	...	698	223	210	...
Chatham	4	46	157	103	53	...
Cherokee	5	...	140	49	32	...
Chowan	3	...	206	75	10	...
Clay	...	...	...	...	...	...
Cleveland	7	...	579	156	125	...
Columbus	11	...	376	267	115	...
Craven	11	76	938	588	167	...
Cumberland	10	19	3,547	1,823	1,719	...
Currituck	1	(D)	(D)	(D)	(D)	(D)
Dare	3	...	185	44	39	...
Davidson	10	1	340	174	140	...
Davie	3	...	70	33	28	...
Duplin	9	...	229	207	68	...
Durham	12	...	726	767	525	...
Edgecombe	10	...	329	496	150	...
Forsyth	11	...	682	310	355	...
Franklin	5	...	89	74	57	...
Gaston	10	...	498	177	156	...
Gates	1	(D)	(D)	(D)	(D)	(D)
Graham	1	(D)	(D)	(D)	(D)	(D)
Granville	2	(D)	(D)	(D)	(D)	(D)
Greene	2	(D)	(D)	(D)	(D)	(D)
Guilford	27	47	42,991	34,699	33,710	20
Halifax	14	...	457	336	167	...
Harnett	13	...	506	283	138	...
Haywood	7	...	209	94	98	6
Henderson	7	15	397	94	103	...
Hertford	6	...	327	164	74	...
Hoke	1	(D)	(D)	(D)	(D)	(D)
Hyde	...	...	...	...	...	...
Iredell	9	...	381	162	110	...
Jackson	3	...	197	61	39	...
Johnston	10	...	220	184	105	...
Jones	1	(D)	(D)	(D)	(D)	(D)
Lee	10	...	304	194	111	...
Lenoir	17	...	628	316	166	...
Lincoln	4	53	108	73	41	...
McDowell	4	...	154	97	61	...
Macon	2	(D)	(D)	(D)	(D)	(D)
Madison	1	(D)	(D)	(D)	(D)	(D)
Martin	8	...	828	599	302	...
Mecklenburg	24	53	25,416	25,105	16,298	30
Mitchell	3	...	183	57	66	...
Montgomery	5	...	137	74	68	...
Moore	8	...	361	118	119	...
Nash	12	15	379	350	182	...
New Hanover	15	3,530	59,318	33,456	27,363	9,679
Northampton	4	...	120	85	45	...
Onslow	10	...	327	235	88	...
Orange	4	...	60	65	46	...
Pamlico	2	(D)	(D)	(D)	(D)	(D)
Pasquotank	7	3	750	298	124	...
Pender	2	(D)	(D)	(D)	(D)	(D)
Perquimans	3	...	148	59	43	...
Person	7	...	225	125	67	...
Pitt	13	...	441	331	114	...
Polk	1	(D)	(D)	(D)	(D)	(D)
Randolph	11	...	334	190	132	...

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Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES —Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

State and county	Establishments	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)
	(Number)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
North Carolina—Continued						
Richmond	7	18	219	110	67	...
Robeson	15	...	478	372	148	...
Rockingham	14	10	443	215	130	...
Rowan	16	35	2,829	2,778	2,857	...
Rutherford	7	...	200	103	92	...
Sampson	12	...	324	228	106	...
Scotland	6	...	306	87	62	...
Stanly	9	...	296	124	103	...
Stokes	1	(D)	(D)	(D)	(D)	(D)
Surry	15	...	545	348	184	8
Swain	2	(D)	(D)	(D)	(D)	(D)
Transylvania	1	(D)	(D)	(D)	(D)	(D)
Tyrrell	2	(D)	(D)	(D)	(D)	(D)
Union	9	...	216	127	90	23
Vance	9	2	511	401	188	...
Wake	24	5	868	530	370	15
Warren	2	(D)	(D)	(D)	(D)	(D)
Washington	3	1	113	59	34	...
Watauga	3	...	135	61	70	...
Wayne	13	...	490	489	128	...
Wilkes	6	...	295	88	91	15
Wilson	8	...	317	296	128	...
Yadkin	3	...	57	52	34	...
Yancey	...	...	...	...	...	...
North Dakota	702	597	29,149	12,874	14,396	2,479
Adams	7	...	311	104	128	31
Barnes	24	...	777	352	501	28
Benson	17	...	572	252	315	38
Billings	...	...	...	...	...	...
Bottineau	21	49	1,047	269	403	36
Bowman	8	10	360	97	149	32
Burke	12	...	338	155	207	35
Burleigh	14	44	711	263	333	46
Cass	38	60	1,349	583	794	180
Cavalier	18	6	574	230	324	11
Dickey	9	2	350	157	169	...
Divide	9	...	324	99	168	45
Dunn	5	(D)	(D)	(D)	(D)	(D)
Eddy	7	...	197	90	96	16
Emmons	11	...	385	222	148	...
Foster	7	9	245	123	216	...
Golden Valley	6	...	200	55	73	...
Grand Forks	24	39	848	357	549	20
Grant	5	...	145	81	85	...
Griggs	8	...	205	116	180	29
Hettinger	11	...	412	127	158	22
Kidder	11	30	288	145	186	15
La Moure	19	18	937	361	445	165
Logan	7	...	199	137	117	...
McHenry	20	...	614	218	280	13
McIntosh	9	...	257	184	118	...
McKenzie	8	...	272	106	145	17
McLean	23	...	858	307	411	32
Mercer	9	...	323	122	200	34
Morton	15	...	594	217	252	15
Mountrail	13	8	481	165	219	28
Nelson	16	...	523	243	253	43
Oliver	1	(D)	(D)	(D)	(D)	(D)
Pembina	27	...	855	410	564	38
Pierce	8	...	274	101	179	28
Ramsey	20	63	670	330	471	12
Ransom	10	...	435	156	218	16
Renville	7	...	174	97	131	...
Richland	24	8	1,110	417	528	180
Rolette	12	10	383	158	228	15
Sargent	12	1	403	167	200	5
Sheridan	7	...	231	98	97	...
Sioux	5	...	126	66	70	...
Slope	...	...	...	...	...	...
Stark	17	24	1,831	1,112	964	783
Steele	7	18	233	77	169	...
Stutsman	23	39	2,950	1,763	508	28
Towner	9	9	499	247	171	14
Traill	17	40	554	314	309	45
Walsh	23	...	774	318	398	25
Ward	21	49	942	384	603	85
Wells	19	1	882	359	459	159
Williams	22	60	889	280	394	115

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Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES —Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

State and county	Establishments	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)
	(Number)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
Ohio	902	7,890	223,857	51,884	70,230	10,673
Adams	5	...	270	143	75	10
Allen	13	2,668	26,431	5,624	7,600	...
Ashland	7	...	201	177	182	...
Ashtabula	15	3	766	308	462	45
Athens	11	...	396	144	151	...
Auglaize	10	...	282	275	193	...
Belmont	11	...	524	86	184	...
Brown	8	4	341	328	129	...
Butler	14	...	561	337	495	...
Carroll	2	(D)	(D)	(D)	(D)	(D)
Champaign	6	...	203	130	157	...
Clark	11	18	1,877	659	827	12
Clermont	8	...	293	188	155	...
Clinton	10	3	370	205	178	...
Columbiana	17	...	2,332	167	367	...
Coshocton	9	20	303	93	108	...
Crawford	10	16	346	169	231	...
Cuyahoga	40	267	52,987	3,130	11,623	6,622
Darke	15	...	524	377	205	24
Defiance	12	...	416	284	242	13
Delaware	10	...	338	251	223	...
Erie	8	...	500	247	246	...
Fairfield	8	...	317	143	121	...
Fayette	8	1	324	172	113	10
Franklin	16	2,445	10,927	2,517	2,692	50
Fulton	15	...	403	373	294	...
Gallia	3	(D)	(D)	(D)	(D)	(D)
Geauga	4	...	125	110	180	...
Greene	8	...	276	234	128	...
Guernsey	8	...	386	72	254	...
Hamilton	29	812	17,957	2,982	6,228	905
Hancock	9	19	578	287	307	...
Hardin	10	...	266	159	123	...
Harrison	3	...	136	56	149	...
Henry	15	...	390	285	234	...
Highland	11	...	469	261	171	15
Hocking	5	...	398	66	76	...
Holmes	5	...	169	72	67	...
Huron	11	16	461	297	240	...
Jackson	9	4	405	217	119	...
Jefferson	7	17	3,581	880	1,315	...
Knox	9	15	310	185	149	...
Lake	9	...	337	199	177	...
Lawrence	7	19	1,678	120	56	...
Licking	16	30	545	293	355	...
Logan	11	...	430	232	245	25
Lorain	14	18	546	378	396	...
Lucas	18	...	31,745	9,136	13,255	1,941
Madison	10	1	365	230	140	13
Mahoning	16	26	4,085	749	859	30
Marion	10	10	452	201	212	...
Medina	6	...	300	167	154	...
Meigs	6	...	1,440	121	149	...
Mercer	8	...	249	246	186	13
Miami	9	...	418	227	148	...
Monroe	3	...	89	22	22	...
Montgomery	17	1,079	10,855	3,498	1,990	15
Morgan	4	...	75	28	22	...
Morrow	4	...	118	119	57	...
Muskingum	8	70	397	121	183	...
Noble	3	...	88	35	85	...
Ottawa	10	...	353	263	174	...
Paulding	6	...	169	142	107	10
Perry	6	...	230	79	100	...
Pickaway	6	3	212	151	108	4
Pike	3	...	117	67	65	...
Portage	9	...	978	216	227	...
Preble	8	...	301	225	144	16
Putnam	10	...	277	182	170	...
Richland	17	...	1,038	378	470	8
Ross	9	60	605	200	275	...
Sandusky	8	4	398	112	126	26
Scioto	6	36	5,117	1,113	1,417	...
Seneca	14	5	2,549	1,103	1,262	10
Shelby	11	...	284	262	139	11
Stark	19	72	5,818	1,466	2,130	19
Summit	20	69	12,566	2,058	2,864	800
Trumbull	13	...	636	240	254	...
Tuscarawas	12	6	408	212	321	...
Union	12	...	449	289	247	...
Van Wert	14	30	447	483	242	11
Vinton	4	...	111	30	24	...
Warren	7	...	280	180	182	...
Washington	10	17	5,137	1,226	1,642	...

(D) Withheld to avoid disclosure. ... Represents zero.

Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES —Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

State and county	Establishments	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)
	(Number)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
Ohio—Continued						
Wayne	16	...	553	218	271	...
Williams	14	3	1,641	1,563	1,039	...
Wood	8	...	369	405	240	15
Wyandot	6	...	155	132	190	...
Oklahoma	729	435	31,633	8,540	7,468	360
Adair	5	...	115	39	28	...
Alfalfa	7	...	227	82	66	...
Atoka	5	...	150	32	19	4
Beaver	6	...	157	51	23	...
Beckham	15	1	375	127	78	...
Blaine	12	...	274	96	33	...
Bryan	9	...	367	103	62	...
Caddo	18	...	384	146	37	...
Canadian	12	1	302	116	67	9
Carter	18	52	2,933	998	1,032	1
Cherokee	3	...	98	32	24	...
Choctaw	8	...	261	90	66	24
Cimarron	5	1	132	29	47	...
Cleveland	6	...	141	25	32	12
Coal	1	(D)	(D)	(D)	(D)	(D)
Comanche	12	10	323	70	17	...
Cotton	6	...	165	43	3	...
Craig	9	...	204	72	21	24
Creek	10	...	299	101	56	9
Custer	18	1	529	119	98	15
Delaware	3	...	52	24	14	4
Dewey	8	...	145	69	43	5
Ellis	10	...	225	100	63	...
Garfield	16	18	490	109	68	2
Garvin	13	...	311	126	69	...
Grady	15	...	398	131	72	...
Grant	10	3	177	62	46	18
Greer	6	...	129	52	6	...
Harmon	5	...	118	48	30	...
Harper	6	...	125	52	50	...
Haskell	3	...	182	65	28	...
Hughes	10	...	300	81	45	...
Jackson	10	9	376	82	119	...
Jefferson	4	...	120	49	9	...
Johnston	2	(D)	(D)	(D)	(D)	(D)
Kay	25	45	618	172	113	13
Kingfisher	11	...	302	107	64	10
Kiowa	15	1	348	117	70	...
Latimer	2	(D)	(D)	(D)	(D)	(D)
Le Flore	12	...	330	61	67	28
Lincoln	8	...	186	46	48	...
Logan	13	...	326	96	98	...
Love	3	...	54	25	2	...
McClain	7	...	189	57	20	...
McCurtain	8	...	244	94	56	27
McIntosh	8	...	347	36	9	...
Major	8	...	199	72	24	...
Marshall	5	...	112	33	28	...
Mayes	8	...	209	80	44	...
Murray	7	...	137	42	19	...
Muskogee	15	...	701	148	145	34
Noble	9	...	241	66	60	...
Nowata	6	...	120	36	25	...
Okfuskee	5	...	93	26	16	...
Oklahoma	30	87	3,893	458	544	...
Okmulgee	11	...	321	79	52	...
Osage	11	...	309	51	92	3
Ottawa	9	...	287	114	83	...
Pawnee	3	...	60	32	8	...
Payne	18	3	407	133	101	3
Pittsburg	12	24	336	73	63	4
Pontotoc	10	...	354	95	99	...
Pottawatomie	14	...	2,456	911	896	14
Pushmataha	3	...	61	19	16	2
Roger Mills	6	...	128	62	37	...
Rogers	4	...	104	43	34	...
Seminole	12	...	366	114	79	10
Sequoyah	7	10	170	52	44	...
Stephens	16	14	416	93	114	43
Texas	11	...	372	99	86	...
Tillman	6	5	152	61	34	...
Tulsa	27	111	4,993	997	1,384	20
Wagoner	6	...	159	39	59	7
Washington	5	...	152	47	50	...
Washita	5	...	90	31	7	...
Woods	11	...	295	107	92	15
Woodward	11	39	299	64	74	...

(D) Withheld to avoid disclosure. ... Represents zero.

Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES —Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

State and county	Establishments	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)
	(Number)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
Oregon	438	4,952	91,466	35,997	52,891	57,344
Baker	13	...	999	725	486	...
Benton	6	...	237	130	124	...
Clackamas	15	...	485	189	258	10
Clatsop	16	84	3,444	2,529	2,177	4,757
Columbia	12	...	366	169	238	...
Coos	16	49	4,160	1,438	1,919	1,078
Crook	3	...	118	66	81	...
Curry	3	...	103	45	71	...
Deschutes	13	9	543	171	248	...
Douglas	21	...	953	308	549	30
Gilliam	8	...	281	94	142	...
Grant	6	...	149	40	107	...
Harney	6	...	176	59	48	...
Hood River	8	11	248	76	113	...
Jackson	13	89	784	167	504	12
Jefferson	6	4	240	63	151	...
Josephine	10	12	503	100	254	12
Klamath	20	26	895	248	397	...
Lake	7	...	269	73	135	...
Lane	21	34	1,351	378	666	...
Lincoln	13	...	313	142	171	...
Linn	21	31	627	247	297	3
Malheur	16	10	504	183	190	10
Marion	21	53	850	292	425	64
Morrow	6	...	179	62	63	...
Multnomah	24	4,263	66,744	24,622	39,784	51,293
Polk	9	...	320	132	171	...
Sherman	4	...	129	51	69	...
Tillamook	9	...	397	108	191	12
Umatilla	28	246	2,855	2,300	1,663	...
Union	10	8	392	149	169	...
Wallowa	8	2	263	88	118	...
Wasco	13	19	418	122	240	...
Washington	14	2	528	233	361	15
Wheeler	4	...	102	35	44	...
Yamhill	15	...	541	163	267	48
Pennsylvania	701	7,529	207,981	41,055	229,530	17,922
Adams	6	...	377	100	188	10
Allegheny	32	4,249	44,865	2,535	11,860	9,713
Armstrong	7	15	513	76	57	...
Beaver	9	1,382	5,054	606	2,432	40
Bedford	14	...	654	114	173	...
Berks	20	34	10,624	2,527	15,050	30
Blair	19	38	11,084	2,642	5,935	13
Bradford	13	...	1,263	188	241	...
Bucks	12	...	351	141	448	...
Butler	13	...	537	103	142	...
Cambria	14	15	4,005	707	1,222	...
Cameron	1	(D)	(D)	(D)	(D)	(D)
Carbon	3	...	106	28	45	...
Centre	9	15	261	82	227	...
Chester	20	...	5,697	4,531	56,548	...
Clarion	6	...	193	27	67	...
Clearfield	11	10	426	131	200	...
Clinton	6	13	155	63	91	...
Columbia	8	...	1,478	200	184	...
Crawford	19	...	1,743	216	180	...
Cumberland	10	13	5,983	2,626	14,953	...
Dauphin	12	56	5,743	3,197	12,135	...
Delaware	6	...	233	24	630	...
Elk	5	...	225	33	90	...
Erie	25	29	9,409	595	6,306	5,778
Fayette	11	9	507	76	166	1
Forest	...	...	...	...	...	...
Franklin	14	...	792	182	509	...
Fulton	1	(D)	(D)	(D)	(D)	(D)
Greene	2	(D)	(D)	(D)	(D)	(D)
Huntingdon	6	...	1,379	498	680	...
Indiana	8	...	318	2,793	508	1,796
Jefferson	8	...	266	68	45	12
Juniata	1	(D)	(D)	(D)	(D)	(D)
Lackawanna	12	...	738	98	361	1
Lancaster	25	...	3,503	1,419	5,413	75
Lawrence	11	15	636	101	119	...
Lebanon	10	...	1,012	423	2,929	15
Lehigh	13	34	14,504	2,856	17,894	13
Luzerne	31	73	19,129	2,131	11,144	15
Lycoming	11	...	2,094	404	3,821	12
McKean	8	...	384	75	117	80
Mercer	12	...	565	166	151	...
Mifflin	10	...	328	181	272	...
Monroe	12	...	460	148	344	...

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Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES —Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

State and county	Establishments	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)
	(Number)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
Pennsylvania—Continued						
Montgomery	18	15	1,582	141	1,904	...
Montour	...	...	...	...	...	...
Northampton	7	...	188	90	177	...
Northumberland	10	19	1,340	473	4,543	...
Perry	8	...	172	76	94	...
Philadelphia	25	1,228	30,867	4,645	41,884	318
Pike	1	(D)	(D)	(D)	(D)	(D)
Potter	4	...	102	57	12	...
Schuylkill	19	...	2,933	366	1,516	...
Snyder	2	(D)	(D)	(D)	(D)	(D)
Somerset	7	...	262	187	189	...
Sullivan	1	(D)	(D)	(D)	(D)	(D)
Susquehanna	5	4	147	91	137	...
Tioga	10	...	495	122	150	...
Union	4	...	119	57	74	...
Venango	7	32	248	34	474	...
Warren	4	...	80	63	23	...
Washington	16	...	3,136	216	463	...
Wayne	6	...	216	73	174	...
Westmoreland	19	202	6,738	790	2,502	...
Wyoming	5	...	159	55	85	...
York	17	29	1,395	338	1,097	...
Rhode Island	42	1,132	58,161	44,542	101,396	43,648
Bristol	...	...	...	...	...	...
Kent	2	(D)	(D)	(D)	(D)	(D)
Newport	7	(D)	(D)	(D)	(D)	(D)
Providence	33	1,115	57,638	35,006	71,269	42,073
Washington	...	...	...	...	...	...
South Carolina	366	5,632	87,921	48,414	38,345	23,168
Abbeville	4	...	99	60	60	...
Aiken	14	...	565	275	234	...
Allendale	3	...	107	41	41	...
Anderson	15	6	9,128	5,835	3,464	...
Bamberg	6	22	147	106	73	...
Barnwell	3	...	109	50	59	...
Beaufort	4	...	151	63	88	...
Berkeley	4	...	87	46	47	...
Calhoun	5	...	56	69	26	...
Charleston	19	5,314	42,478	20,455	13,687	22,988
Cherokee	7	...	383	99	268	...
Chester	4	...	121	46	47	8
Chesterfield	7	...	256	124	87	...
Clarendon	3	33	61	39	8	...
Colleton	7	...	258	104	87	...
Darlington	5	...	134	89	63	...
Dillon	5	1	111	85	41	...
Dorchester	5	...	182	70	79	...
Edgefield	3	...	93	53	59	...
Fairfield	4	...	105	48	56	...
Florence	18	28	615	326	247	...
Georgetown	8	...	267	126	97	...
Greenville	16	29	793	398	333	30
Greenwood	11	9	408	162	203	...
Hampton	5	...	178	71	68	...
Horry	12	...	333	244	97	...
Jasper	3	...	100	56	34	...
Kershaw	9	4	209	147	86	...
Lancaster	7	...	274	250	124	...
Laurens	7	...	368	91	89	...
Lee	4	...	168	73	73	30
Lexington	10	24	264	172	132	21
McCormick	2	(D)	(D)	(D)	(D)	(D)
Marion	11	25	305	198	86	...
Marlboro	6	...	196	95	68	...
Newberry	7	...	217	120	105	...
Oconee	6	...	174	97	70	...
Orangeburg	17	...	600	283	220	...
Pickens	5	...	159	101	64	...
Richland	16	27	793	379	394	16
Saluda	2	(D)	(D)	(D)	(D)	(D)
Spartanburg	22	20	25,639	16,483	16,671	...
Sumter	10	...	416	158	133	15
Union	5	...	170	121	74	...
Williamsburg	7	30	169	194	79	60
York	13	60	357	261	177	...
South Dakota	581	1,143	32,198	18,360	16,265	2,050
Aurora	5	10	150	88	74	...
Beadle	12	68	490	213	299	...
Bennett	2	(D)	(D)	(D)	(D)	(D)
Bon Homme	13	12	315	172	175	11

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Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES —Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

State and county	Establishments	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)
	(Number)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
South Dakota—Continued						
Brookings	14	521	429	250	228	39
Brown	24	76	908	508	689	13
Brule	8	...	379	153	213	50
Buffalo	...	...	...	...	...	...
Butte	11	33	380	221	161	...
Campbell	4	...	109	43	45	7
Charles Mix	13	12	402	235	200	...
Clark	8	...	212	123	134	...
Clay	8	9	222	113	103	...
Codington	10	12	386	187	251	33
Corson	7	...	363	93	61	...
Custer	4	...	94	42	61	...
Davison	16	17	628	287	294	18
Day	14	...	494	225	181	60
Deuel	4	...	94	66	58	...
Dewey	7	...	185	96	63	...
Douglas	8	...	215	108	113	...
Edmunds	12	...	388	171	142	57
Fall River	11	13	334	193	257	120
Faulk	10	..	310	181	121	42
Grant	10	...	296	209	178	19
Gregory	9	...	282	144	157	...
Haakon	6	12	206	115	90	...
Hamlin	10	60	294	192	176	28
Hand	6	37	173	171	97	14
Hanson	5	...	145	85	137	11
Harding	1	(D)	(D)	(D)	(D)	(D)
Hughes	11	28	408	148	298	16
Hutchinson	16	...	526	288	245	35
Hyde	5	...	210	128	106	...
Jackson	6	...	186	115	90	...
Jerauld	7	...	830	68	253	46
Jones	6	8	239	96	96	...
Kingsburg	11	...	355	209	201	32
Lake	10	...	446	162	207	68
Lawrence	8	21	278	72	125	...
Lincoln	8	...	312	160	141	37
Lyman	10	10	317	134	192	...
McCook	11	...	276	151	188	...
McPherson	10	...	268	145	123	31
Marshall	8	...	248	147	135	23
Meade	7	...	200	96	130	...
Mellette	3	...	79	57	55	...
Miner	12	...	313	197	114	...
Minnehaha	24	64	13,035	8,884	6,615	32
Moody	9	...	265	160	173	13
Pennington	20	57	928	371	324	1,070
Perkins	8	12	342	130	117	13
Potter	7	...	211	99	109	...
Roberts	15	...	461	247	243	36
Sanborn	5	...	110	80	61	...
Shannon	...	...	...	...	...	...
Spink	19	...	622	240	259	...
Stanley	...	...	...	...	...	...
Sully	5	...	185	90	41	...
Todd	...	...	...	...	...	...
Tripp	9	9	337	240	140	...
Turner	12	...	345	262	199	17
Union	5	9	139	63	68	12
Walworth	12	12	393	196	144	19
Washabaugh	...	...	...	...	...	...
Yankton	7	8	270	143	230	28
Ziebach	3	...	89	48	51	...
Tennessee	372	2,085	95,378	27,695	31,354	3,072
Anderson	2	(D)	(D)	(D)	(D)	(D)
Bedford	4	...	3,226	1,109	698	...
Benton	1	(D)	(D)	(D)	(D)	(D)
Bledsoe	1	(D)	(D)	(D)	(D)	(D)
Blount	8	29	346	207	125	22
Bradley	5	...	204	96	47	...
Campbell	6	...	251	223	112	...
Cannon	...	...	...	...	...	...
Carroll	5	...	134	66	43	...
Carter	1	(D)	(D)	(D)	(D)	(D)
Cheatham	2	(D)	(D)	(D)	(D)	(D)
Chester	1	(D)	(D)	(D)	(D)	(D)
Claiborne	3	...	120	50	51	15
Clay	...	...	...	...	...	...
Cocke	2	(D)	(D)	(D)	(D)	(D)
Coffee	7	15	234	109	107	...
Crockett	3	...	101	58	14	...
Cumberland	3	...	94	53	49	...
Davidson	15	55	19,807	4,782	4,127	...
Decatur	1	(D)	(D)	(D)	(D)	(D)

(D) Withheld to avoid disclosure. ... Represents zero.

Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES —Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

State and county	Establishments	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)
	(Number)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
Tennessee—Continued						
De Kalb	...	...	...	...	...	...
Dickson	7	...	265	106	102	...
Dyer	11	...	372	301	129	...
Fayette	4	...	103	66	60	...
Fentress	1	(D)	(D)	(D)	(D)	(D)
Franklin	4	...	144	48	56	...
Gibson	10	...	334	230	119	12
Giles	6	...	275	91	92	...
Grainger	...	...	...	...	...	...
Greene	6	...	191	158	55	...
Grundy	1	(D)	(D)	(D)	(D)	(D)
Hamblen	8	...	426	137	142	...
Hamilton	10	47	8,928	2,064	5,073	571
Hancock	...	...	...	...	...	...
Hardeman	1	(D)	(D)	(D)	(D)	(D)
Hardin	4	...	298	119	81	42
Hawkins	2	(D)	(D)	(D)	(D)	(D)
Haywood	3	...	74	34	15	...
Henderson	5	...	190	150	73	...
Henry	5	6	170	83	71	...
Hickman	2	(D)	(D)	(D)	(D)	(D)
Houston	1	(D)	(D)	(D)	(D)	(D)
Humphreys	1	(D)	(D)	(D)	(D)	(D)
Jackson	...	...	...	...	...	...
Jefferson	...	...	...	...	...	...
Johnson	...	...	...	...	...	...
Knox	11	286	23,005	5,730	9,927	...
Lake	4	...	97	47	29	...
Lauderdale	3	...	56	21	24	...
Lawrence	2	(D)	(D)	(D)	(D)	(D)
Lewis	3	...	96	45	21	...
Lincoln	6	...	211	102	92	...
Loudon	2	(D)	(D)	(D)	(D)	(D)
McMinn	8	...	254	212	96	17
McNairy	4	...	166	76	70	...
Macon	...	...	...	...	...	...
Madison	11	15	576	191	151	2
Marion	3	...	90	46	42	...
Marshall	4	...	128	69	44	...
Maury	8	60	297	165	107	...
Meigs	...	...	...	...	...	...
Monroe	1	(D)	(D)	(D)	(D)	(D)
Montgomery	8	...	469	180	188	15
Moore	...	...	...	...	...	...
Morgan	1	(D)	(D)	(D)	(D)	(D)
Obion	9	...	259	179	123	...
Overton	1	(D)	(D)	(D)	(D)	(D)
Perry	1	(D)	(D)	(D)	(D)	(D)
Pickett	...	...	...	...	...	...
Polk	1	(D)	(D)	(D)	(D)	(D)
Putnam	6	...	261	109	63	...
Rhea	2	(D)	(D)	(D)	(D)	(D)
Roane	7	6	231	168	91	...
Robertson	7	...	299	181	60	...
Rutherford	8	...	272	116	104	...
Scott	1	(D)	(D)	(D)	(D)	(D)
Sequatchie	2	(D)	(D)	(D)	(D)	(D)
Sevier	4	...	129	45	27	...
Shelby	21	1,537	28,459	6,594	7,404	2,327
Smith	6	...	362	142	26	...
Stewart	1	(D)	(D)	(D)	(D)	(D)
Sullivan	6	29	339	116	134	...
Sumner	5	...	143	97	24	...
Tipton	10	...	333	181	128	...
Trousdale	1	(D)	(D)	(D)	(D)	(D)
Unicoi	...	...	...	...	...	...
Union	1	(D)	(D)	(D)	(D)	(D)
Van Buren	...	...	...	...	...	...
Warren	4	...	137	65	41	...
Washington	9	...	741	256	266	15
Wayne	...	...	...	...	...	...
Weakley	5	...	179	76	43	...
White	5	...	174	59	80	...
Williamson	3	...	87	67	40	...
Wilson	5	...	185	99	50	...
Texas	1,905	137,180	259,314	32,100	79,824	21,890
Anderson	8	...	218	77	40	...
Andrews	3	...	88	30	48	...
Angelina	7	12	279	59	57	12
Aransas	1	(D)	(D)	(D)	(D)	(D)
Archer	5	...	78	9	29	...
Armstrong	4	...	132	4	19	...
Atascosa	7	...	236	86	22	12

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Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES —Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

State and county	Establishments	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)
	(Number)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
Texas—Continued						
Austin	5	...	132	35	13	9
Bailey	6	...	199	56	47	...
Bandera	...	...	...	...	...	...
Bastrop	8	...	220	82	8	...
Baylor	6	...	193	43	42	12
Bee	6	...	364	55	25	12
Bell	18	1	600	174	122	25
Bexar	20	2,581	11,117	1,797	2,398	163
Blanco	2	(D)	(D)	(D)	(D)	(D)
Borden	...	...	...	...	...	...
Bosque	8	...	270	86	47	12
Bowie	9	2	310	104	79	17
Brazoria	17	20	579	108	111	21
Brazos	6	18	658	1,106	14	12
Brewster	4	1	131	47	14	8
Briscoe	4	...	152	20	28	...
Brooks	7	...	202	23	27	12
Brown	9	12	360	117	70	27
Burleson	6	...	171	66	12	...
Burnet	7	...	170	61	30	...
Caldwell	8	...	4,403	69	850	12
Calhoun	6	...	245	34	41	12
Callahan	5	...	166	49	18	10
Cameron	25	2,277	10,073	511	323	487
Camp	3	...	67	23	18	...
Carson	8	...	258	21	7	...
Cass	7	...	228	94	20	5
Castro	5	...	143	7	33	...
Chambers	2	(D)	(D)	(D)	(D)	(D)
Cherokee	10	...	337	87	59	12
Childress	5	...	186	7	41	...
Clay	5	...	97	16	13	...
Cochran	4	...	126	46	22	...
Coke	3	...	71	39	9	...
Coleman	9	...	285	99	56	2
Collin	14	...	494	157	86	12
Collingsworth	4	...	129	42	31	...
Colorado	13	18	399	79	77	15
Comal	6	...	170	60	17	12
Comanche	7	...	206	63	10	...
Concho	5	...	120	43	9	...
Cooke	10	1	242	55	55	12
Coryell	7	...	198	75	23	...
Cottle	6	...	203	43	51	...
Crane	...	...	...	...	...	...
Crockett	3	...	67	29	14	12
Crosby	8	22	275	72	61	...
Culberson	1	(D)	(D)	(D)	(D)	(D)
Dallam	7	...	183	39	37	12
Dallas	20	4,961	20,812	3,014	3,437	84
Dawson	9	1	302	92	76	12
Deaf Smith	6	...	229	39	66	...
Delta	3	...	81	30	3	...
Denton	10	...	271	82	20	12
De Witt	11	...	327	126	13	23
Dickens	5	...	152	27	45	...
Dimmit	5	...	128	50	28	23
Donley	5	...	152	48	34	...
Duval	5	...	136	52	12	...
Eastland	18	1	470	122	72	15
Ector	9	14	373	169	45	26
Edwards	1	(D)	(D)	(D)	(D)	(D)
Ellis	12	1	361	124	28	12
El Paso	23	253	1,686	374	142	29
Erath	10	...	296	96	36	...
Falls	12	...	332	121	36	6
Fannin	14	...	424	178	22	12
Fayette	13	...	354	139	25	24
Fisher	4	...	129	48	15	...
Floyd	8	...	230	29	93	...
Foard	5	1	165	50	25	...
Fort Bend	8	...	256	57	49	12
Franklin	1	(D)	(D)	(D)	(D)	(D)
Freestone	3	...	82	33	18	...
Frio	6	...	160	66	33	...
Gaines	7	...	191	62	56	12
Galveston	10	...	10,387	105	83	3,402
Garza	3	...	112	25	33	...
Gillespie	7	...	190	80	43	1
Glasscock	...	...	...	...	...	...
Goliad	3	...	92	26	3	...
Gonzales	12	...	311	143	21	13
Gray	11	...	317	78	84	...
Grayson	20	119	567	160	88	1
Gregg	9	38	395	70	57	12

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Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES —Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

State and county	Establishments	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)
	(Number)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
Texas—Continued						
Grimes	6	10	158	56	21	17
Guadalupe	8	...	247	78	8	12
Hale	23	4	629	135	131	1
Hall	10	...	293	83	53	...
Hamilton	8	...	247	74	50	10
Hansford	9	2	275	46	82	10
Hardeman	8	...	232	41	27	...
Hardin	4	...	110	15	46	...
Harris	33	124,807	69,406	3,538	54,868	14,738
Harrison	11	...	300	65	38	12
Hartley	3	...	85	28	36	32
Haskell	7	...	194	51	30	17
Hays	11	...	284	90	14	1
Hemphill	4	...	107	46	20	...
Henderson	5	...	148	39	34	...
Hidalgo	43	66	2,133	307	164	30
Hill	14	...	347	171	71	10
Hockley	9	...	219	85	46	...
Hood	5	...	155	43	23	12
Hopkins	5	9	144	65	42	12
Houston	9	...	257	87	50	12
Howard	8	6	4,919	402	510	12
Hudspeth	1	(D)	(D)	(D)	(D)	(D)
Hunt	11	2	320	101	45	2
Hutchinson	6	...	154	55	26	18
Irion	2	(D)	(D)	(D)	(D)	(D)
Jack	5	...	113	22	29	...
Jackson	4	1	105	32	33	12
Jasper	9	1	272	55	55	6
Jeff Davis	...	...	...	...	...	...
Jefferson	19	145	13,721	155	171	12
Jim Hogg	3	...	182	45	24	21
Jim Wells	11	11	269	82	84	9
Johnson	13	...	405	108	55	1
Jones	20	1	437	129	92	48
Karnes	8	...	408	106	17	12
Kaufman	10	...	296	93	49	9
Kendall	5	...	112	21	33	5
Kenedy	...	...	...	...	...	...
Kent	2	(D)	(D)	(D)	(D)	(D)
Kerr	7	...	234	77	34	15
Kimble	2	(D)	(D)	(D)	(D)	(D)
King	...	...	...	...	...	...
Kinney	...	...	...	...	...	...
Kleberg	5	4	192	37	23	12
Knox	6	...	142	36	46	...
Lamar	8	...	306	90	58	1
Lamb	13	...	362	111	46	...
Lampasas	7	...	171	63	32	1
La Salle	6	...	163	48	40	5
Lavaca	11	...	367	136	21	...
Lee	5	...	135	59	18	6
Leon	5	...	135	43	12	5
Liberty	14	...	433	81	93	21
Limestone	9	...	243	63	78	12
Lipscomb	6	1	183	66	52	...
Live Oak	6	...	212	67	17	10
Llano	5	...	165	73	15	5
Loving	...	...	...	...	...	...
Lubbock	21	43	849	223	228	72
Lynn	12	25	311	97	79	...
McCulloch	9	...	249	84	38	12
McLennan	21	...	8,243	1,798	447	12
McMullen	...	...	...	...	...	...
Madison	6	...	151	28	30	6
Marion	2	(D)	(D)	(D)	(D)	(D)
Martin	...	...	16	...	...	...
Mason	1	(D)	(D)	(D)	(D)	(D)
Matagorda	11	24	373	62	78	18
Maverick	4	5	141	40	20	10
Medina	11	...	313	103	19	24
Menard	4	...	170	46	8	5
Midland	9	...	404	160	138	...
Milam	12	...	339	110	41	20
Mills	4	...	106	32	24	...
Mitchell	9	...	199	74	40	12
Montague	13	...	312	71	68	12
Montgomery	4	...	136	38	34	12
Moore	3	...	94	2	19	...
Morris	3	...	73	32	3	...
Motley	4	...	98	38	23	...
Nacogdoches	9	...	277	78	34	12
Navarro	12	9	369	144	55	15
Newton	2	(D)	(D)	(D)	(D)	(D)
Nolan	8	...	372	64	52	10
Nueces	23	41	15,378	1,204	947	66

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Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES —Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

State and county	Establishments	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)
	(Number)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
Texas—Continued						
Ochiltree	5	...	152	27	44	...
Oldham	5	...	119	36	14	...
Orange	4	...	137	51	42	12
Palo Pinto	6	...	241	52	30	...
Panola	6	...	189	50	27	12
Parker	7	...	184	26	34	12
Parmer	9	...	271	42	82	...
Pecos	5	...	137	41	6	...
Polk	8	...	177	53	62	12
Potter	11	...	469	62	94	8
Presidio	5	12	112	42	5	7
Rains	...	...	...	...	...	...
Randall	7	...	201	30	28	...
Reagan	3	...	89	46	13	12
Real	2	(D)	(D)	(D)	(D)	(D)
Red River	8	...	247	100	33	12
Reeves	7	6	238	91	38	...
Refugio	3	...	95	17	27	12
Roberts	1	(D)	(D)	(D)	(D)	(D)
Robertson	11	1,283	5,303	787	271	12
Rockwall	2	(D)	(D)	(D)	(D)	(D)
Runnels	14	...	418	170	46	10
Rusk	9	6	263	88	43	12
Sabine	2	(D)	(D)	(D)	(D)	(D)
San Augustine	4	...	152	32	26	6
San Jacinto	...	...	...	...	...	...
San Patricio	15	12	355	112	55	93
San Saba	5	...	145	45	17	12
Schleicher	2	(D)	(D)	(D)	(D)	(D)
Scurry	10	...	266	80	64	10
Shackelford	8	...	166	47	20	12
Shelby	7	...	227	52	33	12
Sherman	6	1	199	28	56	9
Smith	13	...	534	164	102	52
Somervell	...	...	...	...	...	...
Starr	4	...	111	48	28	12
Stephens	7	...	262	56	66	6
Sterling	2	(D)	(D)	(D)	(D)	(D)
Stonewall	3	...	103	45	20	...
Sutton	3	...	98	41	17	12
Swisher	8	...	253	33	76	...
Tarrant	18	34	19,762	1,058	5,510	927
Taylor	13	36	473	116	121	9
Terrell	1	(D)	(D)	(D)	(D)	(D)
Terry	10	12	267	59	84	5
Throckmorton	3	...	95	11	13	...
Titus	8	...	213	100	8	1
Tom Green	13	28	467	138	97	23
Travis	15	59	8,310	971	782	12
Trinity	7	...	186	78	3	12
Tyler	6	...	203	59	43	12
Upshur	4	...	117	25	25	12
Upton	6	1	147	55	50	6
Uvalde	8	17	252	84	74	21
Val Verde	4	1	196	59	33	12
Van Zandt	7	8	152	47	24	...
Victoria	9	...	3,661	949	100	12
Walker	6	...	196	71	43	12
Waller	4	...	99	19	23	10
Ward	6	...	205	72	39	...
Washington	9	...	271	83	27	5
Webb	8	...	386	70	95	12
Wharton	10	12	494	71	101	24
Wheeler	6	...	207	63	34	...
Wichita	19	50	1,027	188	216	81
Wilbarger	12	...	296	83	92	12
Willacy	6	1	306	38	27	12
Williamson	16	...	551	169	28	19
Wilson	8	...	218	82	23	6
Winkler	2	(D)	(D)	(D)	(D)	(D)
Wise	8	...	240	67	53	12
Wood	9	...	270	103	21	12
Yoakum	1	(D)	(D)	(D)	(D)	(D)
Young	10	...	269	61	79	...
Zapata	1	(D)	(D)	(D)	(D)	(D)
Zavala	4	...	104	37	37	...
Utah	178	219	7,166	1,848	5,161	477
Beaver	3	...	120	39	110	...
Box Elder	10	20	318	87	187	...
Cache	9	8	306	92	180	26
Carbon	8	10	356	60	147	13
Daggett	...	...	...	...	...	...

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Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES —Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

State and county	Establishments	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)
	(Number)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
Utah—Continued						
Davis	6	...	199	34	74	213
Duchesne	6	...	148	54	118	27
Emery	4	...	121	30	33	...
Garfield	2	(D)	(D)	(D)	(D)	(D)
Grand	4	...	187	40	84	...
Iron	8	38	260	67	175	...
Juab	6	...	167	55	109	...
Kane	3	...	184	28	114	...
Millard	9	16	328	76	188	...
Morgan	3	...	96	15	29	...
Piute	1	(D)	(D)	(D)	(D)	(D)
Rich	...	...	...	...	...	...
Salt Lake	26	92	1,330	391	863	138
San Juan	1	(D)	(D)	(D)	(D)	(D)
Sanpete	9	...	244	28	176	...
Sevier	6	7	212	40	91	...
Summit	6	...	163	41	90	...
Tooele	10	...	330	60	90	...
Uintah	5	20	153	41	82	...
Utah	14	...	594	73	283	...
Wasatch	5	...	137	28	76	...
Washington	5	8	124	43	53	...
Wayne	...	...	...	...	...	...
Weber	9	...	977	397	1,733	60
Vermont	72	117	26,882	18,568	38,D90	...
Addison	2	(D)	(D)	(D)	(D)	(D)
Bennington	7	...	197	131	416	...
Caledonia	3	...	294	183	344	...
Chittenden	10	87	22,971	16,584	34,181	...
Essex	...	...	...	...	...	...
Franklin	5	...	1,006	261	817	...
Grand Isle	...	...	...	...	...	...
Lamoille	1	(D)	(D)	(D)	(D)	(D)
Orange	3	...	38	34	44	...
Orleans	7	...	284	303	211	...
Rutland	7	...	636	259	942	...
Washington	10	10	417	323	314	...
Windham	6	...	291	190	97	...
Windsor	11	20	557	186	675	...
Virginia	406	5,559	141,658	58,926	96,058	31,343
Accomack	8	5	623	254	258	15
Albermarle	5	...	198	84	184	...
Alleghany	3	...	109	35	50	...
Amelia	1	(D)	(D)	(D)	(D)	(D)
Amherst	...	...	...	...	...	...
Appomattox	1	(D)	(D)	(D)	(D)	(D)
Arlington	3	...	1,780	262	1,130	...
Augusta	3	...	120	40	69	...
Bath	2	(D)	(D)	(D)	(D)	(D)
Bedford	5	...	134	39	46	...
Bland	...	...	...	...	...	...
Botetourt	1	(D)	(D)	(D)	(D)	(D)
Brunswick	1	(D)	(D)	(D)	(D)	(D)
Buchanan	2	(D)	(D)	(D)	(D)	(D)
Buckingham	1	(D)	(D)	(D)	(D)	(D)
Campbell	6	...	250	74	45	...
Caroline	2	(D)	(D)	(D)	(D)	(D)
Carroll	1	(D)	(D)	(D)	(D)	(D)
Charles City	...	...	...	...	...	...
Charlotte	2	(D)	(D)	(D)	(D)	(D)
Chesterfield	1	(D)	(D)	(D)	(D)	(D)
Clarke	...	...	...	...	...	...
Craig	1	(D)	(D)	(D)	(D)	(D)
Culpeper	5	...	185	61	68	...
Cumberland	...	...	...	...	...	...
Dickenson	...	...	...	...	...	...
Dinwiddie	1	(D)	(D)	(D)	(D)	(D)
Essex	2	(D)	(D)	(D)	(D)	(D)
Fairfax	3	...	49	61	64	...
Fauquier	7	...	277	95	142	...
Floyd	...	...	...	...	...	...
Fluvanna	3	...	52	42	32	...
Franklin	2	(D)	(D)	(D)	(D)	(D)
Frederick	8	...	411	95	120	15
Giles	3	...	105	35	56	...
Gloucester	3	...	94	67	75	...
Goochland	1	(D)	(D)	(D)	(D)	(D)
Grayson	3	...	99	95	211	...
Greene	...	...	...	...	...	...
Greensville	7	...	145	73	54	...
Halifax	8	...	210	208	88	...

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Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES —Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

State and county	Establishments	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)
	(Number)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
Virginia—Continued						
Hanover	1	(D)	(D)	(D)	(D)	(D)
Henrico	3	...	591	3	7	...
Henry	5	...	141	59	63	...
Highland	...	...	...	...	...	...
Isle of Wight	1	(D)	(D)	(D)	(D)	(D)
James City	1	(D)	(D)	(D)	(D)	(D)
King and Queen	...	...	...	...	...	...
King George	1	(D)	(D)	(D)	(D)	(D)
King William	5	...	434	135	136	...
Lancaster	6	...	487	124	145	...
Lee	2	(D)	(D)	(D)	(D)	(D)
Loudoun	4	...	169	56	89	15
Louisa	3	...	104	26	26	...
Lunenberg	...	...	...	...	...	...
Madison	...	...	...	...	...	...
Mathews	2	(D)	(D)	(D)	(D)	(D)
Mecklenburg	9	...	304	134	163	...
Middlesex	1	(D)	(D)	(D)	(D)	(D)
Montgomery	2	(D)	(D)	(D)	(D)	(D)
Nansemond	5	...	390	120	108	...
Nelson	1	(D)	(D)	(D)	(D)	(D)
New Kent	...	...	...	...	...	...
Norfolk	1	(D)	(D)	(D)	(D)	(D)
Northampton	2	(D)	(D)	(D)	(D)	(D)
Northumberland	2	(D)	(D)	(D)	(D)	(D)
Nottoway	6	39	191	77	54	...
Orange	3	...	124	27	56	...
Page	4	24	142	47	67	...
Patrick	2	(D)	(D)	(D)	(D)	(D)
Pittsylvania	3	...	67	29	47	...
Powhatan	...	...	...	...	...	...
Prince Edward	5	...	125	52	48	...
Prince George	...	...	...	...	...	...
Prince William	...	...	...	...	...	...
Princess Anne	2	(D)	(D)	(D)	(D)	(D)
Pulaski	4	...	133	50	100	...
Rappahannock	...	...	...	...	...	...
Richmond	1	(D)	(D)	(D)	(D)	(D)
Roanoke	1	(D)	(D)	(D)	(D)	(D)
Rockbridge	6	...	232	76	83	...
Rockingham	5	...	136	60	96	...
Russell	1	(D)	(D)	(D)	(D)	(D)
Scott	2	(D)	(D)	(D)	(D)	(D)
Shenandoah	3	...	135	35	54	...
Smyth	4	...	158	46	72	...
Southampton	4	...	255	132	137	...
Spotsylvania	3	...	811	330	475	...
Stafford	...	...	...	...	...	...
Surry	1	(D)	(D)	(D)	(D)	(D)
Sussex	3	...	183	75	61	...
Tazewell	10	...	650	88	79	...
Warren	5	...	143	65	209	...
Washington	5	...	187	51	50	...
Westmoreland	2	(D)	(D)	(D)	(D)	(D)
Wise	3	...	331	44	65	...
Wythe	5	...	172	40	106	...
York	2	(D)	(D)	(D)	(D)	(D)
Independent Cities:						
Alexandria	4	41	2,565	496	1,899	...
Bristol	5	...	270	58	81	...
Buena Vista	...	...	...	...	...	...
Charlottesville	7	...	1,065	62	117	...
Clifton Forge	...	...	...	...	...	...
Colonial Heights	1	(D)	(D)	(D)	(D)	(D)
Covington	4	...	156	31	41	...
Danville	8	...	368	152	162	...
Falls Church	...	...	...	...	...	...
Fredericksburg	7	575	364	1,813	84	30
Hampton	6	...	247	207	194	190
Harrisonburg	3	9	142	31	49	...
Hopewell	1	(D)	(D)	(D)	(D)	(D)
Lynchburg	8	...	375	146	201	...
Martinsville	4	...	142	80	80	11
Newport News	11	...	671	402	342	...
Norfolk	12	2,100	49,094	16,093	25,121	18,877
Petersburg	3	...	180	53	51	...
Portsmouth	5	...	4,631	3,320	3,982	...
Radford	4	16	156	39	78	...
Richmond	18	45	19,117	12,818	29,175	1,215
Roanoke	13	...	820	438	1,978	506
South Norfolk	5	2,620	42,950	17,319	24,858	10,310
Staunton	5	35	259	74	68	...
Suffolk	...	...	...	...	...	...

(D) Withheld to avoid disclosure. ... Represents zero.

Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES —Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

State and county	Establishments	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)
	(Number)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
Virginia--Continued						
Independent Cities--Continued						
Virginia Beach	1	(D)	(D)	(D)	(D)	(D)
Warwick	1	(D)	(D)	(D)	(D)	(D)
Waynesboro	2	(D)	(D)	(D)	(D)	(D)
Williamsburg	2	(D)	(D)	(D)	(D)	(D)
Winchester	3	...	90	42	32	...
Galax	3	...	127	39	32	...
Norton	3	...	327	71	62	...
Washington	683	14,062	147,038	72,008	109,135	82,370
Adams	19	3	896	324	392	117
Asotin	2	(D)	(D)	(D)	(D)	(D)
Benton	9	18	285	123	234	...
Chelan	21	12	909	392	553	57
Clallam	18	2	1,270	529	645	162
Clark	17	...	2,425	1,349	533	72
Columbia	7	...	249	108	125	23
Cowlitz	17	19	1,482	892	757	1,523
Douglas	6	...	223	73	79	...
Ferry	3	(D)	(D)	(D)	(D)	(D)
Franklin	13	6	10,413	6,302	7,151	...
Garfield	4	...	118	58	68	...
Grant	27	3	899	432	472	...
Grays Harbor	20	10	3,850	1,194	1,331	4,378
Island	6	...	272	142	122	...
Jefferson	6	...	254	123	144	74
King	49	8,360	47,238	20,455	39,327	40,371
Kitsap	17	23	1,329	800	790	10
Kittitas	17	69	666	277	336	48
Klickitat	11	...	340	89	159	...
Lewis	22	...	1,015	370	430	64
Lincoln	27	68	719	245	381	13
Mason	9	...	479	205	247	16
Okanogan	19	39	719	294	408	40
Pacific	13	...	425	158	222	7
Pend Oreille	9	...	287	115	132	...
Pierce	27	50	13,542	5,845	7,790	6,488
San Juan	7	...	248	150	129	19
Skagit	21	3	1,166	592	583	371
Skamania	4	...	107	40	55	...
Snohomish	36	5,053	24,352	17,200	29,371	23,363
Spokane	39	146	21,653	8,543	9,470	3,579
Stevens	20	45	493	224	166	4
Thurston	11	...	2,449	769	2,514	443
Wahkiakum	...	...	...	...	...	...
Walla Walla	23	88	896	454	447	102
Whatcom	23	...	1,819	1,674	1,487	866
Whitman	38	17	1,120	475	521	12
Yakima	46	28	2,287	951	1,485	148
West Virginia	157	648	46,658	3,501	5,703	8,079
Barbour	...	...	...	...	...	...
Berkeley	6	10	166	97	97	...
Boone	2	(D)	(D)	(D)	(D)	(D)
Braxton	4	...	181	40	53	...
Brooke	2	(D)	(D)	(D)	(D)	(D)
Cabell	8	...	6,678	568	1,016	...
Calhoun	...	...	...	...	...	...
Clay	...	...	...	...	...	...
Doddridge	...	...	...	...	...	...
Fayette	3	...	2,694	16	420	...
Gilmer	...	...	...	...	...	...
Grant	4	9	129	32	46	...
Greenbrier	4	...	199	37	64	...
Hampshire	...	...	...	...	...	...
Hancock	1	(D)	(D)	(D)	(D)	(D)
Hardy	1	(D)	(D)	(D)	(D)	(D)
Harrison	11	...	876	100	338	...
Jackson	2	(D)	(D)	(D)	(D)	(D)
Jefferson	2	(D)	(D)	(D)	(D)	(D)
Kanawha	11	465	12,158	1,158	1,080	...
Lewis	3	...	125	20	71	...
Lincoln	...	...	...	...	...	...
Logan	5	...	834	79	72	...
McDowell	3	...	98	15	25	...
Marion	6	35	1,897	45	119	...
Marshall	2	(D)	(D)	(D)	(D)	(D)
Mason	3	...	99	31	25	...
Mercer	4	...	244	54	92	...
Mineral	2	(D)	(D)	(D)	(D)	(D)
Mingo	3	...	126	26	18	...
Monongalia	8	15	5,788	237	499	...
Monroe	1	(D)	(D)	(D)	(D)	(D)

(D) Withheld to avoid disclosure. ... Represents zero.

Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES —Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

State and county	Establishments	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)
	(Number)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
West Virginia—Continued						
Morgan	1	(D)	(D)	(D)	(D)	(D)
Nicholas	2	(D)	(D)	(D)	(D)	(D)
Ohio	7	19	3,708	77	104	...
Pendleton	2	(D)	(D)	(D)	(D)	(D)
Pleasants	2	(D)	(D)	(D)	(D)	(D)
Pocahontas	2	(D)	(D)	(D)	(D)	(D)
Preston	1	(D)	(D)	(D)	(D)	(D)
Putnam	...	...	...	...	...	...
Raleigh	8	16	636	84	83	...
Randolph	7	29	341	79	82	...
Ritchie	2	(D)	(D)	(D)	(D)	(D)
Roane	3	26	71	18	3	...
Summers	2	(D)	(D)	(D)	(D)	(D)
Taylor	...	...	...	...	...	...
Tucker	...	...	...	...	...	...
Tyler	1	(D)	(D)	(D)	(D)	(D)
Upshur	1	(D)	(D)	(D)	(D)	(D)
Wayne	1	(D)	(D)	(D)	(D)	(D)
Webster	1	(D)	(D)	(D)	(D)	(D)
Wetzel	3	...	176	22	25	...
Wirt	...	...	...	...	...	...
Wood	8	15	6,480	419	383	...
Wyoming	2	(D)	(D)	(D)	(D)	(D)
Wisconsin	1,186	1,596	171,994	85,080	84,754	8,683
Adams	4	...	95	83	85	11
Ashland	13	10	411	192	131	14
Barron	25	9	824	766	438	37
Bayfield	7	...	205	139	65	...
Brown	24	86	56,360	30,928	26,458	1,526
Buffalo	10	...	326	145	196	48
Burnett	6	4	163	136	96	...
Calumet	9	...	413	252	210	...
Chippewa	20	3	624	383	374	31
Clark	23	...	687	459	380	28
Columbia	21	...	709	579	464	22
Crawford	10	...	345	258	171	25
Dane	44	73	2,246	3,303	3,815	143
Dodge	26	17	1,028	887	692	60
Door	11	...	491	417	298	11
Douglas	12	...	18,294	1,996	185	149
Dunn	17	...	511	295	252	46
Eau Claire	16	30	655	477	368	30
Florence	1	(D)	(D)	(D)	(D)	(D)
Fond du Lac	31	17	1,207	711	1,014	15
Forest	6	...	208	134	98	...
Grant	34	60	1,091	908	741	69
Green	21	1	641	430	568	...
Green Lake	8	...	256	219	122	...
Iowa	13	...	372	224	241	...
Iron	4	...	140	84	53	...
Jackson	12	...	451	325	236	7
Jefferson	21	13	771	575	542	...
Juneau	22	...	652	366	333	19
Kenosha	10	...	458	281	327	...
Kewaunee	10	...	272	177	142	...
La Crosse	20	38	10,802	5,944	6,403	...
Lafayette	17	...	534	332	252	51
Langlade	10	...	1,384	599	571	363
Lincoln	13	...	414	312	268	...
Manitowoc	23	...	717	501	369	15
Marathon	22	12	1,198	610	779	65
Marinette	17	...	598	584	348	...
Marquette	4	...	135	136	54	...
Milwaukee	40	1,031	43,766	15,565	23,963	5,347
Monroe	19	...	667	358	285	42
Oconto	12	1	338	206	171	...
Oneida	12	...	466	260	189	...
Outagamie	23	15	1,027	1,269	788	42
Ozaukee	10	...	347	239	210	...
Pepin	8	...	294	224	148	13
Pierce	17	...	503	318	298	15
Polk	20	1	597	395	347	48
Portage	12	6	597	628	321	14
Price	11	1	378	274	174	...
Racine	24	15	1,113	831	829	41
Richland	9	...	319	247	147	...
Rock	37	34	1,514	1,014	1,437	52
Rusk	11	...	375	233	224	21
St. Croix	21	...	557	385	338	...
Sauk	26	12	832	483	522	16
Sawyer	7	...	240	115	92	11
Shawano	19	...	619	419	257	...

(D) Withheld to avoid disclosure. ... Represents zero.

Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES —Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

State and county	Establishments	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)
	(Number)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
Wisconsin—Continued						
Sheboygan	21	13	847	577	513	67
Taylor	8	...	235	137	141	11
Trempealeau	16	...	451	311	221	18
Vernon	17	...	620	418	392	12
Vilas	8	23	3,003	828	761	...
Walworth	27	...	860	778	757	...
Washburn	10	...	363	216	166	13
Washington	17	...	588	415	461	18
Waukesha	23	...	952	695	924	15
Waupaca	32	...	1,050	761	523	50
Waushara	11	...	327	234	139	...
Winnebago	18	46	698	545	430	17
Wood	23	25	736	533	421	15
Wyoming	195	342	6,219	2,226	2,536	111
Albany	7	8	255	45	61	...
Big Horn	15	...	415	152	148	...
Campbell	5	...	145	38	47	...
Carbon	12	11	403	81	120	11
Converse	6	11	135	52	89	...
Crook	5	...	148	40	231	17
Fremont	15	6	387	114	147	34
Goshen	10	11	290	183	200	...
Hot Springs	4	(D)	(D)	(D)	(D)	(D)
Johnson	6	20	162	67	41	...
Laramie	13	216	517	203	203	14
Lincoln	12	5	331	130	199	20
Natrona	13	22	333	138	104	...
Niobrara	5	...	162	41	61	...
Park	9	3	265	62	93	...
Platte	13	1	338	160	174	...
Sheridan	12	16	390	144	157	...
Sublette	2	(D)	(D)	(D)	(D)	(D)
Sweetwater	7	...	308	66	84	...
Teton	5	2	139	64	70	...
Uinta	5	...	167	40	80	...
Washakie	10	4	234	88	97	...
Weston	4	...	535	250	43	...
Yellowstone National Park	...	...	...	...	...	...

(D) Withheld to avoid disclosure. ... Represents zero.

Table 8F–PETROLEUM BULK PLANTS AND TERMINALS: 1954–BULK STORAGE CAPACITY, BY SIZE OF STORAGE FACILITY–UNITED STATES, PAD (PETROLEUM ADMINISTRATION FOR DEFENSE) DISTRICTS, AND STATES

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

PAD District, State and size of storage facility	Establishments	Total bulk storage capacity as of December 31, assigned to— All products	Aviation gasoline	Other gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)
	(Number)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
United States, total	28,319	12,494,951	486,175	4,879,413	1,994,861	4,031,478	1,103,024
Less than 42,000 gallons	5,237	147,466	1,238	91,099	30,752	23,508	869
42,000 to 62,000 gallons	8,652	460,898	2,138	246,391	111,722	97,419	3,228
63,000 to 83,000 gallons	6,753	489,591	3,502	236,929	123,005	120,951	5,204
84,000 to 104,000 gallons	2,842	266,438	4,192	125,416	65,200	68,327	3,303
105,000 to 209,000 gallons	2,657	367,095	7,460	172,317	82,237	94,507	10,574
210,000 to 519,000 gallons	694	220,237	2,681	95,803	42,493	71,440	7,820
520,000 to 1,049,000 gallons	245	190,489	3,177	88,928	27,829	62,978	7,577
1,050,000 to 3,149,000 gallons	474	937,296	12,688	481,143	126,315	279,637	37,513
3,150,000 to 6,299,000 gallons	307	1,382,273	24,862	697,101	194,757	401,309	64,244
6,300,000 to 20,999,000 gallons	362	4,047,303	120,838	1,629,338	671,277	1,231,328	394,522
21,000,000 gallons and over	96	3,985,865	303,399	1,014,948	519,274	1,580,074	568,170
PAD District No. 1	5,259	6,721,869	178,336	2,099,039	940,516	2,765,283	738,695
Less than 42,000 gallons	923	24,933	214	12,720	6,534	5,387	78
42,000 to 62,000 gallons	1,220	65,521	308	34,416	16,357	14,260	180
63,000 to 83,000 gallons	910	67,474	582	34,175	16,057	16,421	239
84,000 to 104,000 gallons	523	48,734	381	23,249	11,242	13,737	125
105,000 to 209,000 gallons	581	83,541	1,288	40,115	15,907	24,348	1,883
210,000 to 519,000 gallons	270	88,101	597	40,735	13,039	33,166	564
520,000 to 1,049,000 gallons	139	108,772	1,355	46,691	14,592	42,538	3,596
1,050,000 to 3,149,000 gallons	271	540,619	5,909	238,160	66,415	211,557	18,578
3,150,000 to 6,299,000 gallons	154	701,946	13,185	283,402	92,990	273,949	38,420
6,300,000 to 20,999,000 gallons	203	2,235,902	42,066	731,613	356,316	855,894	250,013
21,000,000 gallons and over	65	2,756,326	112,451	613,763	331,067	1,274,026	425,019
Maine	153	235,623	560	67,413	54,838	85,044	27,768
Less than 42,000 gallons	27	836	...	465	237	134	...
42,000 to 62,000 gallons	31	1,594	...	789	465	340	...
63,000 to 83,000 gallons	23	1,751	4	793	526	428	...
84,000 to 104,000 gallons	14	1,269	15	596	349	309	...
105,000 to 209,000 gallons	24	3,453	2	1,455	849	985	162
210,000 to 519,000 gallons	6	(D)	(D)	(D)	(D)	(D)	...
520,000 to 1,049,000 gallons	1	(D)	(D)	(D)	(D)	(D)	...
1,050,000 to 3,149,000 gallons	9	18,204	...	6,825	6,673	4,706	...
3,150,000 to 6,299,000 gallons	6	27,063	40	8,734	5,625	12,429	235
6,300,000 to 20,999,000 gallons	10	178,949	459	46,272	39,812	65,035	27,371
21,000,000 gallons and over	2						
New Hampshire	80	54,347	200	13,133	7,771	18,811	14,432
Less than 42,000 gallons	15	384	...	174	119	91	...
42,000 to 62,000 gallons	7	387	...	144	82	161	...
63,000 to 83,000 gallons	13	1,003	87	428	288	200	...
84,000 to 104,000 gallons	15	1,412	87	509	392	424	...
105,000 to 209,000 gallons	14	1,917	8	1,008	341	560	...
210,000 to 519,000 gallons	9	2,913	...	1,385	458	1,002	68
520,000 to 1,049,000 gallons	1	(D)	...	(D)	(D)	(D)	...
1,050,000 to 3,149,000 gallons	2	(D)	...	(D)	(D)	(D)	...
3,150,000 to 6,299,000 gallons	1	(D)	...	(D)	(D)	(D)	...
6,300,000 to 20,999,000 gallons	3	38,434	18	7,794	4,303	11,955	14,364
21,000,000 gallons and over	...	...	...	...	...	...	...
Vermont	72	83,657	117	26,882	18,568	38,090	...
Less than 42,000 gallons	8	281	20	124	83	54	...
42,000 to 62,000 gallons	15	825	...	454	165	206	...
63,000 to 83,000 gallons	10	734	...	409	201	124	...
84,000 to 104,000 gallons	9	838	...	417	230	191	...
105,000 to 209,000 gallons	13	2,033	10	803	389	831	...
210,000 to 519,000 gallons	6	2,199	...	947	450	802	...
520,000 to 1,049,000 gallons	2	(D)	...	(D)	(D)	(D)	...
1,050,000 to 3,149,000 gallons	2	(D)	...	(D)	(D)	(D)	...
3,150,000 to 6,299,000 gallons	2	(D)	...	(D)	(D)	(D)	...
6,300,000 to 20,999,000 gallons	5	62,499	87	17,656	15,208	29,548	...
21,000,000 gallons and over	...	...	...	...	...	...	...
Massachusetts	163	532,161	5,412	109,314	75,524	259,102	82,809
Less than 42,000 gallons	32	792	1	247	203	341	...
42,000 to 62,000 gallons	15	814	...	274	245	275	20
63,000 to 83,000 gallons	13	1,009	27	567	160	255	...
84,000 to 104,000 gallons	13	1,205	...	384	232	589	...
105,000 to 209,000 gallons	25	3,757	170	1,064	792	1,671	60
210,000 to 519,000 gallons	19	7,233	74	1,441	1,402	4,236	80
520,000 to 1,049,000 gallons	11	8,156	14	1,495	1,111	5,536	...
1,050,000 to 3,149,000 gallons	11	19,607	86	5,795	2,838	10,888	...
3,150,000 to 6,299,000 gallons	4	18,398	15	5,822	2,347	9,156	1,058
6,300,000 to 20,999,000 gallons	11	137,954	53	32,537	19,204	62,932	23,228
21,000,000 gallons and over	9	333,236	4,972	59,688	46,990	163,223	58,363
Rhode Island	42	248,879	1,132	58,161	44,542	101,396	43,648
Less than 42,000 gallons	7	126	17	9	50	50	...
42,000 to 62,000 gallons	5	252	...	71	100	81	...
63,000 to 83,000 gallons	1	(D)	...	(D)	(D)	(D)	...
84,000 to 104,000 gallons	3	265	...	86	34	145	...
105,000 to 209,000 gallons	6	730	...	237	120	323	50
210,000 to 519,000 gallons	2	(D)	...	(D)	(D)	(D)	(D)
520,000 to 1,049,000 gallons	2	(D)	...	(D)	(D)	(D)	(D)
1,050,000 to 3,149,000 gallons	5	11,011	...	4,331	1,913	4,767	...
3,150,000 to 6,299,000 gallons	1	(D)	...	(D)	(D)	(D)	(D)
6,300,000 to 20,999,000 gallons	5	64,589	...	13,866	11,236	20,615	18,872
21,000,000 gallons and over	5	165,901	1,115	38,931	30,653	73,856	21,346

(D) Withheld to avoid disclosure. ... Represents zero.

Table 8F.–PETROLEUM BULK PLANTS AND TERMINALS: 1954–BULK STORAGE CAPACITY, BY SIZE OF STORAGE FACILITY–UNITED STATES, PAD (PETROLEUM ADMINISTRATION FOR DEFENSE) DISTRICTS, AND STATES–Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

PAD District, State and size of storage facility	Establishments	Total bulk storage capacity as of December 31, assigned to—					
		All products	Aviation gasoline	Other gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)
	(Number)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
PAD District No. 1—Continued							
Connecticut	119	435,380	1,651	71,743	69,073	233,703	59,210
Less than 42,000 gallons	18	500	19	172	154	144	11
42,000 to 62,000 gallons	5	260	...	135	30	43	52
63,000 to 83,000 gallons	7	518	...	229	146	143	...
84,000 to 104,000 gallons	7	648	...	294	71	283	...
105,000 to 209,000 gallons	14	2,132	15	611	468	1,038	...
210,000 to 519,000 gallons	16	5,209	15	1,708	1,046	2,372	68
520,000 to 1,049,000 gallons	8	6,141	...	3,421	746	1,974	...
1,050,000 to 3,149,000 gallons	16	30,828	215	11,802	4,207	14,141	463
3,150,000 to 6,299,000 gallons	10	44,335	846	13,884	6,187	21,088	2,330
6,300,000 to 20,999,000 gallons	12	117,102	541	20,018	16,804	63,537	16,202
21,000,000 gallons and over	6	227,707	...	19,469	39,214	128,940	40,084
New York	762	1,367,481	18,050	409,481	163,121	664,243	112,586
Less than 42,000 gallons	113	3,049	...	1,416	791	832	10
42,000 to 62,000 gallons	128	6,931	20	3,372	1,642	1,897	...
63,000 to 83,000 gallons	102	7,701	66	3,626	1,699	2,299	11
84,000 to 104,000 gallons	67	6,167	79	2,749	1,159	2,140	40
105,000 to 209,000 gallons	71	9,997	43	4,579	1,594	3,501	280
210,000 to 519,000 gallons	46	15,930	121	5,336	2,112	8,263	98
520,000 to 1,049,000 gallons	40	32,985	913	11,347	3,977	14,083	2,665
1,050,000 to 3,149,000 gallons	93	183,159	372	62,624	18,153	91,282	10,728
3,150,000 to 6,299,000 gallons	45	218,141	2,153	70,661	30,356	98,927	16,044
6,300,000 to 20,999,000 gallons	49	489,616	3,623	143,490	62,722	235,924	43,857
21,000,000 gallons and over	8	393,805	10,660	100,281	38,916	205,095	38,853
New Jersey	256	1,121,575	56,408	225,497	86,845	583,077	169,748
Less than 42,000 gallons	37	732	...	271	205	256	...
42,000 to 62,000 gallons	31	1,639	...	705	441	451	42
63,000 to 83,000 gallons	34	2,537	51	1,050	461	955	20
84,000 to 104,000 gallons	27	2,493	...	807	446	1,215	25
105,000 to 209,000 gallons	25	3,584	4	1,045	552	1,928	55
210,000 to 519,000 gallons	26	8,543	...	2,615	774	4,968	186
520,000 to 1,049,000 gallons	21	16,264	330	5,817	2,236	6,950	931
1,050,000 to 3,149,000 gallons	20	51,015	59	16,024	4,660	29,050	1,222
3,150,000 to 6,299,000 gallons	8	31,608	145	11,506	1,667	16,394	1,896
6,300,000 to 20,999,000 gallons	14	163,621	...	35,751	11,498	91,645	24,727
21,000,000 gallons and over	13	839,539	55,819	149,906	63,905	429,265	140,644
Pennsylvania	701	504,017	7,529	207,981	41,055	229,530	17,922
Less than 42,000 gallons	122	3,181	29	1,877	505	758	12
42,000 to 62,000 gallons	188	9,917	25	5,473	1,957	2,460	2
63,000 to 83,000 gallons	110	8,190	70	4,399	1,377	2,253	91
84,000 to 104,000 gallons	49	4,574	...	2,089	752	1,733	...
105,000 to 209,000 gallons	89	12,813	277	6,429	1,616	4,253	238
210,000 to 519,000 gallons	39	12,309	45	7,085	933	4,202	44
520,000 to 1,049,000 gallons	21	17,444	47	9,769	1,174	6,454	...
1,050,000 to 3,149,000 gallons	36	71,914	1,470	40,201	6,360	22,683	1,200
3,150,000 to 6,299,000 gallons	31	136,421	120	55,186	11,579	61,338	8,198
6,300,000 to 20,999,000 gallons	13	} 227,254	5,446	75,473	14,802	123,396	8,137
21,000,000 gallons and over	3						
Delaware	37	44,771	34	17,905	8,860	11,770	6,202
Less than 42,000 gallons	5	183	...	53	60	70	...
42,000 to 62,000 gallons	12	723	...	391	177	155	...
63,000 to 83,000 gallons	2	(D)	(D)	(D)	(D)	(D)	(D)
84,000 to 104,000 gallons	3	302	...	145	95	62	...
105,000 to 209,000 gallons	3	(D)	(D)	(D)	(D)	(D)	(D)
210,000 to 519,000 gallons	2	(D)	(D)	(D)	(D)	(D)	(D)
520,000 to 1,049,000 gallons	2	(D)	(D)	(D)	(D)	(D)	(D)
1,050,000 to 3,149,000 gallons	4	6,611	19	2,706	1,801	2,085	...
3,150,000 to 6,299,000 gallons	1	(D)	(D)	(D)	(D)	(D)	(D)
6,300,000 to 20,999,000 gallons	3	30,113	...	13,226	6,007	7,908	2,972
21,000,000 gallons and over	...	...	...	...	...	...	...
Maryland and District of Columbia	171	389,961	20,151	102,337	37,958	186,816	42,699
Less than 42,000 gallons	23	610	26	261	158	165	...
42,000 to 62,000 gallons	33	1,935	...	935	459	541	...
63,000 to 83,000 gallons	20	1,475	...	670	366	424	15
84,000 to 104,000 gallons	14	1,307	...	659	255	393	...
105,000 to 209,000 gallons	25	3,744	2	1,701	743	1,223	75
210,000 to 519,000 gallons	18	5,922	...	2,969	747	2,206	...
520,000 to 1,049,000 gallons	10	6,881	...	3,254	1,700	1,927	...
1,050,000 to 3,149,000 gallons	9	14,295	...	6,761	1,639	5,895	...
3,150,000 to 6,299,000 gallons	3	13,087	50	4,943	1,213	4,924	1,957
6,300,000 to 20,999,000 gallons	11	133,095	240	33,771	14,505	71,905	12,674
21,000,000 gallons and over	5	207,610	19,833	46,413	16,173	97,213	27,978
Virginia	406	333,544	5,559	141,658	58,926	96,058	31,343
Less than 42,000 gallons	64	1,773	...	985	427	360	1
42,000 to 62,000 gallons	116	6,244	39	3,472	1,425	1,297	11
63,000 to 83,000 gallons	78	5,715	67	2,949	1,360	1,339	...
84,000 to 104,000 gallons	45	4,151	16	2,212	926	967	30
105,000 to 209,000 gallons	42	6,160	9	3,066	1,180	1,497	408
210,000 to 519,000 gallons	23	6,660	5	4,118	1,061	1,476	...
520,000 to 1,049,000 gallons	5	4,105	...	2,536	134	1,435	...
1,050,000 to 3,149,000 gallons	17	30,402	616	13,532	5,518	9,630	1,106
3,150,000 to 6,299,000 gallons	5	20,759	71	7,206	3,266	10,216	...
6,300,000 to 20,999,000 gallons	5	59,576	...	24,392	14,732	19,852	600
21,000,000 gallons and over	6	187,999	4,736	77,190	28,897	47,989	29,187

(D) Withheld to avoid disclosure. ... Represents zero.

Table 8F—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY, BY SIZE OF STORAGE FACILITY—UNITED STATES, PAD (PETROLEUM ADMINISTRATION FOR DEFENSE) DISTRICTS, AND STATES—Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

PAD District, State and size of storage facility	Establishments	Total bulk storage capacity as of December 31, assigned to— All products	Aviation gasoline	Other gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)
	(Number)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
PAD District No. 1—Continued							
West Virginia	157	64,589	648	46,658	3,501	5,703	8,079
Less than 42,000 gallons	34	944	44	632	179	89	...
42,000 to 62,000 gallons	35	1,868	...	1,170	316	382	...
63,000 to 83,000 gallons	21	1,516	10	929	259	318	...
84,000 to 104,000 gallons	15	1,366	...	825	177	364	...
105,000 to 209,000 gallons	20	3,098	45	2,200	260	578	15
210,000 to 519,000 gallons	7	2,583	15	2,395	86	87	...
520,000 to 1,049,000 gallons	3	1,999	...	1,939	30	30	...
1,050,000 to 3,149,000 gallons	19	34,685	84	29,972	1,486	3,143	...
3,150,000 to 6,299,000 gallons	2	(D)	(D)	(D)	(D)	(D)	(D)
6,300,000 to 20,999,000 gallons	1	(D)	(D)	(D)	(D)	(D)	(D)
21,000,000 gallons and over	...	...	...	...	...	...	...
North Carolina	697	392,956	3,996	164,532	117,210	92,214	15,004
Less than 42,000 gallons	161	4,596	21	2,135	1,606	806	28
42,000 to 62,000 gallons	199	10,545	15	5,316	3,381	1,825	8
63,000 to 83,000 gallons	120	9,202	82	4,722	2,540	1,858	...
84,000 to 104,000 gallons	77	7,264	48	3,329	2,395	1,471	21
105,000 to 209,000 gallons	84	12,258	166	6,665	3,273	1,994	160
210,000 to 519,000 gallons	19	5,673	60	3,277	1,550	786	...
520,000 to 1,049,000 gallons	5	2,952	19	1,698	787	448	...
1,050,000 to 3,149,000 gallons	3	6,195	...	580	3,276	2,339	...
3,150,000 to 6,299,000 gallons	7	33,917	...	18,226	7,413	8,278	...
6,300,000 to 20,999,000 gallons	20	} 300,354	3,585	118,584	90,989	72,409	14,787
21,000,000 gallons and over	2						
South Carolina	366	203,480	5,632	87,921	48,414	38,345	23,168
Less than 42,000 gallons	79	2,404	4	1,277	710	413	...
42,000 to 62,000 gallons	118	6,381	83	3,202	1,778	1,318	...
63,000 to 83,000 gallons	74	5,318	42	2,632	1,421	1,193	30
84,000 to 104,000 gallons	39	3,670	25	1,813	1,063	769	...
105,000 to 209,000 gallons	27	3,501	88	1,776	792	695	150
210,000 to 519,000 gallons	10	3,188	56	1,451	961	720	...
520,000 to 1,049,000 gallons	...	...	...	...	...	...	...
1,050,000 to 3,149,000 gallons	2	(D)	(D)	(D)	(D)	(D)	...
3,150,000 to 6,299,000 gallons	6	(D)	(D)	(D)	(D)	(D)	...
6,300,000 to 20,999,000 gallons	9	} 146,030	2,604	60,444	33,508	{ 21,337	2,734
21,000,000 gallons and over	2					5,149	20,254
Georgia	555	230,098	3,932	119,362	42,552	45,503	18,749
Less than 42,000 gallons	70	1,905	...	1,167	426	296	16
42,000 to 62,000 gallons	184	10,040	1	5,604	2,500	1,924	11
63,000 to 83,000 gallons	148	10,787	21	5,627	2,674	2,439	26
84,000 to 104,000 gallons	66	6,074	17	3,315	1,226	1,507	9
105,000 to 209,000 gallons	48	6,624	326	3,224	1,429	1,535	110
210,000 to 519,000 gallons	5	(D)	(D)	(D)	(D)	(D)	...
520,000 to 1,049,000 gallons	2	(D)	(D)	(D)	(D)	(D)	...
1,050,000 to 3,149,000 gallons	10	22,963	15	14,389	3,797	4,738	24
3,150,000 to 6,299,000 gallons	14	62,386	160	38,069	11,146	13,011	...
6,300,000 to 20,999,000 gallons	7	} 106,204	3,377	45,913	18,513	19,848	18,553
21,000,000 gallons and over	1						
Florida	522	479,350	47,325	229,061	61,758	75,878	65,328
Less than 42,000 gallons	108	2,637	33	1,455	621	528	...
42,000 to 62,000 gallons	98	5,166	125	2,909	1,194	904	34
63,000 to 83,000 gallons	134	9,787	55	5,063	2,509	2,114	46
84,000 to 104,000 gallons	60	5,729	94	3,020	1,440	1,175	...
105,000 to 209,000 gallons	51	7,242	108	4,022	1,425	1,597	90
210,000 to 519,000 gallons	17	5,026	162	3,400	838	626	...
520,000 to 1,049,000 gallons	5	3,496	21	2,026	816	633	...
1,050,000 to 3,149,000 gallons	13	28,462	2,973	16,071	1,825	3,758	3,835
3,150,000 to 6,299,000 gallons	8	38,828	6,405	26,784	2,298	3,199	142
6,300,000 to 20,999,000 gallons	25	} 372,977	37,349	164,311	48,792	61,344	61,181
21,000,000 gallons and over	3						
PAD District No. 2	14,718	3,570,341	89,513	1,728,383	786,147	825,938	140,360
Less than 42,000 gallons	2,235	63,086	524	38,350	14,170	9,591	451
42,000 to 62,000 gallons	4,825	258,081	847	128,832	69,971	57,157	1,274
63,000 to 83,000 gallons	4,062	291,022	1,572	131,638	81,522	72,853	3,437
84,000 to 104,000 gallons	1,461	136,706	1,734	61,400	36,878	34,695	1,999
105,000 to 209,000 gallons	1,445	198,028	3,340	87,401	51,713	49,443	6,131
210,000 to 519,000 gallons	312	97,184	1,088	37,429	24,504	29,171	4,992
520,000 to 1,049,000 gallons	61	45,188	633	18,239	9,492	14,662	2,162
1,050,000 to 3,149,000 gallons	98	195,543	2,542	122,375	29,869	31,485	9,272
3,150,000 to 6,299,000 gallons	92	400,601	1,061	243,992	76,528	76,460	2,560
6,300,000 to 20,999,000 gallons	108	1,226,215	17,962	607,093	263,707	286,916	50,537
21,000,000 gallons and over	19	658,687	58,210	251,634	127,793	163,505	57,545
Ohio	902	364,534	7,890	223,857	51,884	70,230	10,673
Less than 42,000 gallons	108	2,858	12	1,804	576	434	32
42,000 to 62,000 gallons	188	10,132	61	5,376	2,704	1,922	69
63,000 to 83,000 gallons	220	16,268	87	8,082	4,031	3,956	112
84,000 to 104,000 gallons	116	11,148	15	5,411	2,759	2,883	80
105,000 to 209,000 gallons	177	25,059	206	11,687	6,519	6,502	145
210,000 to 519,000 gallons	26	8,098	113	4,288	1,583	2,035	79
520,000 to 1,049,000 gallons	4	2,871	...	1,988	224	659	...
1,050,000 to 3,149,000 gallons	31	61,188	768	43,591	6,128	8,945	1,756
3,150,000 to 6,299,000 gallons	20	87,240	354	57,141	12,491	16,519	735
6,300,000 to 20,999,000 gallons	11	} 139,672	6,274	84,489	14,869	26,375	7,665
21,000,000 gallons and over	1						

(D) Withheld to avoid disclosure. ... Represents zero.

Table 8F.–PETROLEUM BULK PLANTS AND TERMINALS: 1954–BULK STORAGE CAPACITY, BY SIZE OF STORAGE FACILITY–UNITED STATES, PAD (PETROLEUM ADMINISTRATION FOR DEFENSE) DISTRICTS, AND STATES–Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

PAD District, State and size of storage facility	Establishments	Total bulk storage capacity as of December 31, assigned to—					
		All products	Aviation gasoline	Other gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)
	(Number)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
PAD District No. 2—Continued							
Indiana	1,128	372,961	14,567	165,844	104,451	86,959	1,140
Less than 42,000 gallons	118	3,077	6	1,793	842	432	4
42,000 to 62,000 gallons	385	20,647	3	9,978	6,164	4,475	27
63,000 to 83,000 gallons	333	23,942	126	10,804	7,210	5,674	128
84,000 to 104,000 gallons	116	10,684	173	4,629	3,244	2,473	165
105,000 to 209,000 gallons	121	16,309	110	6,913	4,656	4,117	513
210,000 to 519,000 gallons	24	7,906	51	2,511	2,576	2,694	74
520,000 to 1,049,000 gallons	4	3,292	...	195	1,262	1,655	180
1,050,000 to 3,149,000 gallons	5	7,426	54	5,322	1,673	345	32
3,150,000 to 6,299,000 gallons	8	36,153	36	18,221	8,541	9,338	17
6,300,000 to 20,999,000 gallons	13	243,525	14,008	105,478	68,283	55,756	...
21,000,000 gallons and over	1						
Illinois	1,614	396,321	1,042	146,157	83,063	124,204	41,855
Less than 42,000 gallons	159	4,713	6	2,457	1,281	969	...
42,000 to 62,000 gallons	527	28,653	100	13,887	7,814	6,831	21
63,000 to 83,000 gallons	457	32,722	213	14,330	9,669	8,380	130
84,000 to 104,000 gallons	142	13,468	146	5,771	3,749	3,735	67
105,000 to 209,000 gallons	196	27,012	242	11,406	6,787	7,420	1,157
210,000 to 519,000 gallons	84	24,593	335	9,534	4,831	7,203	2,690
520,000 to 1,049,000 gallons	15	10,512	...	3,148	2,374	4,410	580
1,050,000 to 3,149,000 gallons	10	16,205	...	8,254	2,154	3,653	2,144
3,150,000 to 6,299,000 gallons	7	29,118	...	14,189	5,230	9,699	...
6,300,000 to 20,999,000 gallons	15	209,325	...	63,181	39,174	71,904	35,066
21,000,000 gallons and over	2						
Michigan	1,083	619,442	10,423	320,711	127,269	115,550	45,489
Less than 42,000 gallons	98	2,764	...	1,565	748	423	28
42,000 to 62,000 gallons	274	14,585	60	6,740	4,623	3,152	10
63,000 to 83,000 gallons	294	21,203	130	9,125	7,067	4,870	11
84,000 to 104,000 gallons	156	14,609	136	6,188	4,848	3,422	15
105,000 to 209,000 gallons	159	22,077	358	8,765	6,829	5,504	621
210,000 to 519,000 gallons	38	12,454	144	4,146	4,217	3,830	117
520,000 to 1,049,000 gallons	10	7,478	22	3,570	2,150	1,736	...
1,050,000 to 3,149,000 gallons	13	26,128	1,112	15,009	4,933	5,074	...
3,150,000 to 6,299,000 gallons	13	59,536	47	35,919	11,318	11,182	1,070
6,300,000 to 20,999,000 gallons	23	256,944	2,402	161,403	45,741	45,193	2,205
21,000,000 gallons and over	5	181,664	6,012	68,281	34,795	31,164	41,412
Wisconsin	1,186	352,107	1,596	171,994	85,080	84,754	8,683
Less than 42,000 gallons	75	1,936	31	1,209	399	297	...
42,000 to 62,000 gallons	293	16,194	4	7,783	4,645	3,742	20
63,000 to 83,000 gallons	395	28,608	5	12,086	8,832	7,347	338
84,000 to 104,000 gallons	158	14,500	37	6,018	4,322	3,880	243
105,000 to 209,000 gallons	199	27,151	404	10,831	7,817	7,496	603
210,000 to 519,000 gallons	33	9,837	61	3,561	2,719	3,164	332
520,000 to 1,049,000 gallons	6	4,332	...	560	1,694	2,058	20
1,050,000 to 3,149,000 gallons	5	10,744	...	3,075	3,425	2,381	1,863
3,150,000 to 6,299,000 gallons	5	18,954	...	12,991	3,113	2,850	...
6,300,000 to 20,999,000 gallons	16	219,851	1,054	113,880	48,114	51,539	5,264
21,000,000 gallons and over	1						
Minnesota	1,381	311,458	12,264	119,413	78,878	85,310	15,593
Less than 42,000 gallons	156	4,641	55	2,229	1,406	911	40
42,000 to 62,000 gallons	478	25,667	116	11,656	7,068	6,692	135
63,000 to 83,000 gallons	424	30,038	107	12,493	8,427	8,430	581
84,000 to 104,000 gallons	163	15,378	262	6,422	4,069	4,187	438
105,000 to 209,000 gallons	127	16,931	334	7,162	4,438	4,149	848
210,000 to 519,000 gallons	16	5,663	97	1,791	1,692	1,924	159
520,000 to 1,049,000 gallons	2	(D)	(D)	(D)	(D)	(D)	(D)
1,050,000 to 3,149,000 gallons	3	(D)	(D)	(D)	(D)	(D)	(D)
3,150,000 to 6,299,000 gallons	2	(D)	(D)	(D)	(D)	(D)	(D)
6,300,000 to 20,999,000 gallons	5	54,551	2,616	16,854	16,852	18,229	...
21,000,000 gallons and over	5	142,043	8,216	55,874	29,224	37,447	11,282
Iowa	1,624	317,267	1,157	141,422	92,178	80,736	1,774
Less than 42,000 gallons	198	5,845	21	3,090	1,533	1,191	10
42,000 to 62,000 gallons	630	33,879	100	15,095	10,327	8,180	177
63,000 to 83,000 gallons	491	34,817	26	14,971	10,538	8,923	359
84,000 to 104,000 gallons	136	12,916	191	5,449	3,753	3,410	113
105,000 to 209,000 gallons	113	15,865	313	6,414	4,746	3,833	559
210,000 to 519,000 gallons	39	12,055	41	4,273	2,982	4,296	463
520,000 to 1,049,000 gallons	1	(D)	(D)	(D)	(D)	(D)	(D)
1,050,000 to 3,149,000 gallons	2	(D)	(D)	(D)	(D)	(D)	(D)
3,150,000 to 6,299,000 gallons	3	16,597	13	9,377	6,367	840	...
6,300,000 to 20,999,000 gallons	9	180,856	437	80,937	50,516	48,966	...
21,000,000 gallons and over	2						
Missouri	1,106	170,696	31,647	77,697	31,235	28,146	1,971
Less than 42,000 gallons	175	5,003	12	2,990	1,380	611	10
42,000 to 62,000 gallons	426	22,662	79	11,198	6,908	4,405	72
63,000 to 83,000 gallons	325	23,082	74	10,306	6,945	5,453	304
84,000 to 104,000 gallons	78	7,213	158	3,202	1,893	1,803	157
105,000 to 209,000 gallons	69	9,405	75	4,560	2,138	2,330	302
210,000 to 519,000 gallons	13	4,589	20	2,016	978	1,161	414
520,000 to 1,049,000 gallons	3	2,279	17	1,271	208	648	135
1,050,000 to 3,149,000 gallons	6	12,511	40	6,512	2,966	2,769	224
3,150,000 to 6,299,000 gallons	9	83,952	31,172	35,642	7,819	8,966	353
6,300,000 to 20,999,000 gallons	1						
21,000,000 gallons and over	1						

(D) Withheld to avoid disclosure. ... Represents zero.

Table 8F.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY, BY SIZE OF STORAGE FACILITY—UNITED STATES, PAD (PETROLEUM ADMINISTRATION FOR DEFENSE) DISTRICTS, AND STATES—Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

PAD District, State and size of storage facility	Establishments	Total bulk storage capacity as of December 31, assigned to— All products	Aviation gasoline	Other gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)
	(Number)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
PAD District No. 2—Continued							
North Dakota	702	59,495	597	29,149	12,874	14,396	2,479
Less than 42,000 gallons	66	1,984	8	1,211	386	371	8
42,000 to 62,000 gallons	247	13,123	30	6,629	2,820	3,591	53
63,000 to 83,000 gallons	237	17,013	159	8,055	3,485	4,877	437
84,000 to 104,000 gallons	80	7,469	125	3,513	1,499	2,025	307
105,000 to 209,000 gallons	60	7,526	225	3,564	1,538	1,740	459
210,000 to 519,000 gallons	6	1,845	50	832	327	586	50
520,000 to 1,049,000 gallons	4	(D)	(D)	(D)	(D)	(D)	(D)
1,050,000 to 3,149,000 gallons	...	...	...	...	...	...	...
3,150,000 to 6,299,000 gallons	2	(D)	(D)	(D)	(D)	(D)	(D)
6,300,000 to 20,999,000 gallons	...	...	...	...	...	...	...
21,000,000 gallons and over	...	...	...	...	...	...	...
South Dakota	581	70,016	1,143	32,198	18,360	16,265	2,050
Less than 42,000 gallons	61	1,711	...	1,038	422	246	5
42,000 to 62,000 gallons	220	11,765	47	5,876	2,957	2,814	71
63,000 to 83,000 gallons	172	12,217	106	5,750	3,126	3,073	162
84,000 to 104,000 gallons	68	6,325	78	2,976	1,603	1,524	144
105,000 to 209,000 gallons	48	6,495	350	3,007	1,301	1,473	364
210,000 to 519,000 gallons	7	2,012	51	559	459	736	207
520,000 to 1,049,000 gallons	2	(D)	(D)	(D)	(D)	(D)	(D)
1,050,000 to 3,149,000 gallons	1	(D)	(D)	(D)	(D)	(D)	(D)
3,150,000 to 6,299,000 gallons	...	...	...	...	...	...	...
6,300,000 to 20,999,000 gallons	2	(D)	(D)	(D)	(D)	(D)	(D)
21,000,000 gallons and over	...	...	...	...	...	...	...
Nebraska	684	66,983	802	33,044	15,346	16,432	1,359
Less than 42,000 gallons	130	3,359	139	1,908	723	507	82
42,000 to 62,000 gallons	179	9,771	45	4,734	2,737	2,108	147
63,000 to 83,000 gallons	224	16,229	48	6,798	4,614	4,392	377
84,000 to 104,000 gallons	88	8,134	140	3,523	2,062	2,309	100
105,000 to 209,000 gallons	48	6,589	280	3,116	1,378	1,550	265
210,000 to 519,000 gallons	8	2,446	81	825	835	645	60
520,000 to 1,049,000 gallons	4	3,133	49	1,352	267	1,263	202
1,050,000 to 3,149,000 gallons	1	(D)	(D)	(D)	(D)	(D)	(D)
3,150,000 to 6,299,000 gallons	1	(D)	(D)	(D)	(D)	(D)	(D)
6,300,000 to 20,999,000 gallons	1	(D)	(D)	(D)	(D)	(D)	(D)
21,000,000 gallons and over	...	...	...	...	...	...	...
Kansas	1,223	137,688	1,483	68,818	29,745	36,308	1,334
Less than 42,000 gallons	336	9,160	192	6,384	1,250	1,228	106
42,000 to 62,000 gallons	511	26,667	122	14,909	5,903	5,455	278
63,000 to 83,000 gallons	277	19,593	421	10,054	4,126	4,592	400
84,000 to 104,000 gallons	60	5,413	145	2,847	1,160	1,158	103
105,000 to 209,000 gallons	28	3,692	(D)	1,896	749	762	(D)
210,000 to 519,000 gallons	5	(D)	...	(D)	(D)	(D)	(D)
520,000 to 1,049,000 gallons	...	...	...	...	...	...	...
1,050,000 to 3,149,000 gallons	2	(D)	(D)	(D)	(D)	(D)	(D)
3,150,000 to 6,299,000 gallons	...	...	...	...	...	...	...
6,300,000 to 20,999,000 gallons	3	} 66,480	460	28,748	15,208	22,064	...
21,000,000 gallons and over	1						
Kentucky	403	123,353	2,382	71,068	19,549	27,826	2,528
Less than 42,000 gallons	89	2,501	...	1,551	541	409	...
42,000 to 62,000 gallons	123	6,374	3	3,955	1,412	984	20
63,000 to 83,000 gallons	69	4,981	5	2,920	1,066	972	18
84,000 to 104,000 gallons	53	5,057	54	3,024	900	1,064	15
105,000 to 209,000 gallons	44	6,302	68	3,821	1,000	1,338	75
210,000 to 519,000 gallons	4	1,154	15	855	104	180	...
520,000 to 1,049,000 gallons	3	2,669	...	2,611	34	24	...
1,050,000 to 3,149,000 gallons	9	19,777	15	14,631	2,435	2,696	...
3,150,000 to 6,299,000 gallons	4	19,262	491	10,914	2,795	5,062	...
6,300,000 to 20,999,000 gallons	5	55,276	1,731	26,786	9,262	15,097	2,400
21,000,000 gallons and over	...	...	...	...	...	...	...
Tennessee	372	159,584	2,085	95,378	27,695	31,354	3,072
Less than 42,000 gallons	43	1,117	...	690	258	161	8
42,000 to 62,000 gallons	126	6,846	...	3,859	1,725	1,221	41
63,000 to 83,000 gallons	95	6,802	6	3,604	1,782	1,378	32
84,000 to 104,000 gallons	32	3,004	15	1,631	763	574	21
105,000 to 209,000 gallons	40	5,483	139	2,834	1,564	898	48
210,000 to 519,000 gallons	8	2,624	29	1,436	658	459	42
520,000 to 1,049,000 gallons	2	(D)	(D)	(D)	(D)	(D)	(D)
1,050,000 to 3,149,000 gallons	7	17,213	6	12,287	3,356	1,564	...
3,150,000 to 6,299,000 gallons	15	65,924	78	45,007	11,607	9,232	...
6,300,000 to 20,999,000 gallons	4	(D)	(D)	(D)	(D)	(D)	(D)
21,000,000 gallons and over	...	...	...	...	...	...	...
Oklahoma	729	48,436	435	31,633	8,540	7,468	360
Less than 42,000 gallons	423	12,417	42	8,431	2,425	1,401	118
42,000 to 62,000 gallons	218	11,116	77	7,157	2,164	1,585	133
63,000 to 83,000 gallons	49	3,507	59	2,260	604	536	48
84,000 to 104,000 gallons	15	1,388	59	796	254	248	31
105,000 to 209,000 gallons	16	2,132	93	1,425	253	331	30
210,000 to 519,000 gallons	1	(D)	(D)	(D)	(D)	(D)	(D)
520,000 to 1,049,000 gallons	1	(D)	(D)	(D)	(D)	(D)	(D)
1,050,000 to 3,149,000 gallons	3	(D)	(D)	(D)	(D)	(D)	(D)
3,150,000 to 6,299,000 gallons	3	11,383	...	6,086	2,431	2,866	...
6,300,000 to 20,999,000 gallons	...	...	...	...	...	...	...
21,000,000 gallons and over	...	...	...	...	...	...	...

(D) Withheld to avoid disclosure. ... Represents zero.

Table 8F.–PETROLEUM BULK PLANTS AND TERMINALS: 1954–BULK STORAGE CAPACITY, BY SIZE OF STORAGE FACILITY–UNITED STATES, PAD (PETROLEUM ADMINISTRATION FOR DEFENSE) DISTRICTS, AND STATES–Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

PAD District, State and size of storage facility	Establishments	Total bulk storage capacity as of December 31, assigned to— All products	Aviation gasoline	Other gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)
	(Number)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
PAD District No. 3	3,889	966,281	171,255	502,244	92,097	163,866	36,819
Less than 42,000 gallons	1,154	33,967	243	23,356	6,276	3,889	203
42,000 to 62,000 gallons	1,453	76,044	567	47,039	15,137	12,050	1,251
63,000 to 83,000 gallons	660	47,993	702	26,771	10,065	9,617	838
84,000 to 104,000 gallons	294	27,674	995	14,572	5,683	5,821	603
105,000 to 209,000 gallons	190	25,962	998	14,585	4,032	5,340	1,007
210,000 to 519,000 gallons	21	6,336	136	3,526	603	1,439	632
520,000 to 1,049,000 gallons	11	9,366	185	7,027	707	1,447	...
1,050,000 to 3,149,000 gallons	47	95,508	1,750	65,222	14,993	13,032	511
3,150,000 to 6,299,000 gallons	30	144,799	7,415	99,729	11,435	21,482	4,738
6,300,000 to 20,999,000 gallons	26	498,632	158,264	200,417	23,166	89,749	27,036
21,000,000 gallons and over	3						
Alabama	410	145,370	9,671	84,872	21,127	27,191	2,509
Less than 42,000 gallons	41	1,134	4	701	238	190	1
42,000 to 62,000 gallons	105	5,841	...	3,377	1,397	1,045	22
63,000 to 83,000 gallons	130	9,653	32	5,152	2,333	2,039	97
84,000 to 104,000 gallons	53	4,931	20	2,724	1,083	1,061	43
105,000 to 209,000 gallons	52	6,975	164	3,965	1,061	1,629	156
210,000 to 519,000 gallons	3	(D)	(D)	(D)	(D)	(D)	(D)
520,000 to 1,049,000 gallons	2	(D)	(D)	(D)	(D)	(D)	(D)
1,050,000 to 3,149,000 gallons	11	24,043	29	13,700	5,198	5,116	...
3,150,000 to 6,299,000 gallons	7	32,673	89	21,845	4,162	6,577	...
6,300,000 to 20,999,000 gallons	6	57,666	9,289	31,367	5,472	9,421	2,117
21,000,000 gallons and over	...	...	...	...	...	...	...
Mississippi	429	82,289	7,218	49,003	11,136	14,223	709
Less than 42,000 gallons	60	1,738	16	1,135	335	238	14
42,000 to 62,000 gallons	127	7,024	46	4,026	1,380	1,557	15
63,000 to 83,000 gallons	117	8,429	108	4,269	1,892	2,101	59
84,000 to 104,000 gallons	73	7,066	115	3,726	1,415	1,722	88
105,000 to 209,000 gallons	35	4,878	366	2,611	744	1,048	109
210,000 to 519,000 gallons	1	(D)	(D)	(D)	(D)	(D)	(D)
520,000 to 1,049,000 gallons	...	...	...	...	...	...	...
1,050,000 to 3,149,000 gallons	9	18,651	15	13,955	2,342	2,339	...
3,150,000 to 6,299,000 gallons	6	(D)	(D)	(D)	(D)	(D)	(D)
6,300,000 to 20,999,000 gallons	1	(D)	(D)	(D)	(D)	(D)	(D)
21,000,000 gallons and over	...	...	...	...	...	...	...
Arkansas	472	39,674	606	22,454	8,298	7,881	435
Less than 42,000 gallons	69	2,153	1	1,387	415	327	23
42,000 to 62,000 gallons	177	9,475	53	5,443	1,953	1,947	79
63,000 to 83,000 gallons	128	9,267	197	4,811	2,289	1,868	102
84,000 to 104,000 gallons	59	5,526	183	2,599	1,527	1,113	104
105,000 to 209,000 gallons	35	4,674	154	2,541	861	991	127
210,000 to 519,000 gallons	2	(D)	(D)	(D)	(D)	(D)	(D)
520,000 to 1,049,000 gallons	...	...	...	...	...	...	...
1,050,000 to 3,149,000 gallons	1	(D)	(D)	(D)	(D)	(D)	(D)
3,150,000 to 6,299,000 gallons	1	(D)	(D)	(D)	(D)	(D)	(D)
6,300,000 to 20,999,000 gallons	...	...	...	...	...	...	...
21,000,000 gallons and over	...	...	...	...	...	...	...
Louisiana	434	154,856	16,458	77,673	17,126	32,667	10,932
Less than 42,000 gallons	104	2,885	75	1,873	381	506	50
42,000 to 62,000 gallons	157	8,242	195	4,546	1,371	2,060	70
63,000 to 83,000 gallons	85	6,027	151	3,025	1,088	1,674	89
84,000 to 104,000 gallons	40	3,701	467	1,680	640	765	149
105,000 to 209,000 gallons	19	2,512	92	1,217	470	555	178
210,000 to 519,000 gallons	5	1,625	22	939	105	390	169
520,000 to 1,049,000 gallons	5	4,525	59	2,857	264	1,345	...
1,050,000 to 3,149,000 gallons	9	16,968	410	10,718	2,027	3,797	16
3,150,000 to 6,299,000 gallons	4	19,211	328	15,028	1,042	2,813	...
6,300,000 to 20,999,000 gallons	5	89,160	14,659	35,790	9,738	18,762	10,211
21,000,000 gallons and over	1						
Texas	1,905	530,308	137,180	259,314	32,100	79,824	21,890
Less than 42,000 gallons	794	23,495	125	16,493	4,459	2,303	115
42,000 to 62,000 gallons	797	40,789	244	26,523	8,147	4,836	1,039
63,000 to 83,000 gallons	165	11,910	188	7,850	1,961	1,426	485
84,000 to 104,000 gallons	54	4,978	165	3,038	767	861	147
105,000 to 209,000 gallons	39	5,613	222	3,484	725	775	407
210,000 to 519,000 gallons	8	2,439	44	1,525	303	387	180
520,000 to 1,049,000 gallons	3	2,554	126	1,999	368	61	...
1,050,000 to 3,149,000 gallons	17	34,306	1,296	26,110	4,958	1,447	495
3,150,000 to 6,299,000 gallons	12	59,980	4,710	41,204	2,960	6,792	4,314
6,300,000 to 20,999,000 gallons	14	344,244	130,060	131,088	7,452	60,936	14,708
21,000,000 gallons and over	2						
New Mexico	239	13,784	122	8,928	2,310	2,080	344
Less than 42,000 gallons	86	2,562	22	1,767	448	325	...
42,000 to 62,000 gallons	90	4,673	29	3,124	889	605	26
63,000 to 83,000 gallons	35	2,707	26	1,664	502	509	6
84,000 to 104,000 gallons	15	1,472	45	805	251	299	72
105,000 to 209,000 gallons	10	1,310	...	767	171	342	30
210,000 to 519,000 gallons	2	(D)	(D)	(D)	(D)	(D)	(D)
520,000 to 1,049,000 gallons	1	(D)	(D)	(D)	(D)	(D)	(D)
1,050,000 to 3,149,000 gallons	...	...	...	...	...	...	...
3,150,000 to 6,299,000 gallons	...	...	...	...	...	...	...
6,300,000 to 20,999,000 gallons	...	...	...	...	...	...	...
21,000,000 gallons and over	...	...	...	...	...	...	...

(D) Withheld to avoid disclosure. ... Represents zero.

Table 8F.–PETROLEUM BULK PLANTS AND TERMINALS: 1954–BULK STORAGE CAPACITY, BY SIZE OF STORAGE FACILITY–UNITED STATES, PAD (PETROLEUM ADMINISTRATION FOR DEFENSE) DISTRICTS, AND STATES–Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

PAD District, State and size of storage facility	Establishments	Total bulk storage capacity as of December 31, assigned to— All products	Aviation gasoline	Other gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)
	(Number)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
PAD District No. 4	1,716	175,100	8,419	94,036	28,478	42,619	1,548
Less than 42,000 gallons	445	12,207	103	8,133	2,032	1,866	73
42,000 to 62,000 gallons	587	30,538	250	17,375	5,735	6,941	237
63,000 to 83,000 gallons	401	29,027	159	15,813	5,295	7,467	293
84,000 to 104,000 gallons	144	13,512	408	6,904	2,452	3,526	222
105,000 to 209,000 gallons	102	13,223	652	6,932	2,080	3,408	151
210,000 to 519,000 gallons	18	5,464	105	2,389	839	1,559	572
520,000 to 1,049,000 gallons	4	3,095	...	1,979	589	527	...
1,050,000 to 3,149,000 gallons	4	(D)	(D)	(D)	(D)	(D)	(D)
3,150,000 to 6,299,000 gallons	9	42,035	51	24,387	4,909	12,688	...
6,300,000 to 20,999,000 gallons	2	(D)	(D)	(D)	(D)	(D)	(D)
21,000,000 gallons and over	...	...	...	...	...	...	...
Montana	466	44,140	506	24,793	7,501	11,017	323
Less than 42,000 gallons	140	3,854	20	2,511	762	550	11
42,000 to 62,000 gallons	144	7,414	41	4,243	1,567	1,511	52
63,000 to 83,000 gallons	99	7,241	29	3,952	1,430	1,725	105
84,000 to 104,000 gallons	45	4,258	170	2,191	798	1,006	93
105,000 to 209,000 gallons	32	4,159	246	2,126	699	1,026	62
210,000 to 519,000 gallons	2	(D)	(D)	(D)	(D)	(D)	(D)
520,000 to 1,049,000 gallons	...	...	...	...	...	...	...
1,050,000 to 3,149,000 gallons	...	...	...	...	...	...	...
3,150,000 to 6,299,000 gallons	4	(D)	(D)	(D)	(D)	(D)	(D)
6,300,000 to 20,999,000 gallons	...	...	...	...	...	...	...
21,000,000 gallons and over	...	...	...	...	...	...	...
Idaho	399	62,623	2,989	32,209	10,118	17,079	228
Less than 42,000 gallons	94	2,679	2	1,697	453	509	18
42,000 to 62,000 gallons	153	8,079	83	4,366	1,424	2,184	22
63,000 to 83,000 gallons	93	6,743	24	3,415	1,043	2,249	12
84,000 to 104,000 gallons	22	2,109	33	960	365	751	...
105,000 to 209,000 gallons	23	3,125	127	1,396	467	1,121	14
210,000 to 519,000 gallons	4	1,048	2	452	227	205	162
520,000 to 1,049,000 gallons	2	(D)	(D)	(D)	(D)	(D)	(D)
1,050,000 to 3,149,000 gallons	3	5,677	...	3,307	1,379	991	...
3,150,000 to 6,299,000 gallons	4	20,992	51	11,357	2,148	7,436	...
6,300,000 to 20,999,000 gallons	1	(D)	(D)	(D)	(D)	(D)	(D)
21,000,000 gallons and over	...	...	...	...	...	...	...
Wyoming	195	11,434	342	6,219	2,226	2,536	111
Less than 42,000 gallons	54	1,410	5	912	222	265	6
42,000 to 62,000 gallons	79	4,011	65	2,231	758	898	59
63,000 to 83,000 gallons	38	2,808	52	1,530	555	671	...
84,000 to 104,000 gallons	17	1,540	24	715	366	406	29
105,000 to 209,000 gallons	5	(D)	(D)	(D)	(D)	(D)	(D)
210,000 to 519,000 gallons	1	(D)	(D)	(D)	(D)	(D)	(D)
520,000 to 1,049,000 gallons	1	(D)	(D)	(D)	(D)	(D)	(D)
1,050,000 to 3,149,000 gallons	...	...	...	...	...	...	...
3,150,000 to 6,299,000 gallons	...	...	...	...	...	...	...
6,300,000 to 20,999,000 gallons	...	...	...	...	...	...	...
21,000,000 gallons and over	...	...	...	...	...	...	...
Colorado	478	42,032	4,363	23,649	6,785	6,826	409
Less than 42,000 gallons	116	3,171	25	2,261	472	378	35
42,000 to 62,000 gallons	156	8,176	28	4,864	1,674	1,516	94
63,000 to 83,000 gallons	128	9,066	18	5,312	1,820	1,796	120
84,000 to 104,000 gallons	45	4,149	104	2,363	724	858	100
105,000 to 209,000 gallons	25	3,147	61	1,877	551	598	60
210,000 to 519,000 gallons	5	1,413	103	846	229	235	...
520,000 to 1,049,000 gallons	1	(D)	(D)	(D)	(D)	(D)	(D)
1,050,000 to 3,149,000 gallons	...	...	...	...	...	...	...
3,150,000 to 6,299,000 gallons	1	(D)	(D)	(D)	(D)	(D)	(D)
6,300,000 to 20,999,000 gallons	1	(D)	(D)	(D)	(D)	(D)	(D)
21,000,000 gallons and over	...	...	...	...	...	...	...
Utah	178	14,871	219	7,166	1,848	5,161	477
Less than 42,000 gallons	41	1,093	51	752	123	164	3
42,000 to 62,000 gallons	55	2,858	33	1,671	312	832	10
63,000 to 83,000 gallons	43	3,169	36	1,604	447	1,026	56
84,000 to 104,000 gallons	15	1,456	77	675	199	505	...
105,000 to 209,000 gallons	17	2,053	22	1,192	263	561	15
210,000 to 519,000 gallons	6	(D)	(D)	(D)	(D)	(D)	(D)
520,000 to 1,049,000 gallons	...	...	...	...	...	...	...
1,050,000 to 3,149,000 gallons	1	(D)	(D)	(D)	(D)	(D)	(D)
3,150,000 to 6,299,000 gallons	...	...	...	...	...	...	...
6,300,000 to 20,999,000 gallons	...	...	...	...	...	...	...
21,000,000 gallons and over	...	...	...	...	...	...	...
PAD District No. 5	2,737	1,061,360	38,652	455,711	147,623	233,772	185,602
Less than 42,000 gallons	480	13,273	154	8,540	1,740	2,775	64
42,000 to 62,000 gallons	567	30,714	166	18,729	4,522	7,011	286
63,000 to 83,000 gallons	720	54,075	487	28,532	10,066	14,593	397
84,000 to 104,000 gallons	420	39,812	674	19,291	8,945	10,548	354
105,000 to 209,000 gallons	339	46,341	1,182	23,284	8,505	11,968	1,402
210,000 to 519,000 gallons	73	23,152	755	11,724	3,508	6,105	1,060
520,000 to 1,049,000 gallons	30	24,068	1,004	14,992	2,449	3,804	1,819
1,050,000 to 3,149,000 gallons	54	97,662	2,487	51,562	13,391	21,070	9,152
3,150,000 to 6,299,000 gallons	22	92,892	3,150	45,591	8,895	16,730	18,526
6,300,000 to 20,999,000 gallons	23	310,271	8,877	143,325	29,931	56,582	71,556
21,000,000 gallons and over	9	329,100	19,716	90,141	55,671	82,586	80,986

(D) Withheld to avoid disclosure. ... Represents zero.

Table 8F.–PETROLEUM BULK PLANTS AND TERMINALS: 1954–BULK STORAGE CAPACITY, BY SIZE OF STORAGE FACILITY–UNITED STATES, PAD (PETROLEUM ADMINISTRATION FOR DEFENSE) DISTRICTS, AND STATES–Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

PAD District, State and size of storage facility	Establishments	Total bulk storage capacity as of December 31, assigned to—					
		All products	Aviation gasoline	Other gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)
	(Number)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
PAD District No. 5—Continued							
Arizona	209	18,034	404	10,633	2,792	3,981	224
Less than 42,000 gallons	31	851	...	667	41	143	...
42,000 to 62,000 gallons	50	2,814	...	1,773	367	656	18
63,000 to 83,000 gallons	54	4,061	59	2,192	754	1,016	40
84,000 to 104,000 gallons	41	3,849	59	2,023	741	992	34
105,000 to 209,000 gallons	23	3,051	169	1,557	526	721	78
210,000 to 519,000 gallons	9	(D)	(D)	(D)	(D)	(D)	(D)
520,000 to 1,049,000 gallons	1	(D)	(D)	(D)	(D)	(D)	(D)
1,050,000 to 3,149,000 gallons	...	...	...	...	...	...	...
3,150,000 to 6,299,000 gallons	...	...	...	...	...	...	...
6,300,000 to 20,999,000 gallons	...	...	...	...	...	...	...
21,000 gallons and over	...	...	...	...	...	...	...
Nevada	79	6,876	230	3,663	1,290	1,607	86
Less than 42,000 gallons	7	(D)	(D)	(D)	(D)	(D)	(D)
42,000 to 62,000 gallons	18	962	...	582	179	197	4
63,000 to 83,000 gallons	27	2,193	11	1,111	413	617	41
84,000 to 104,000 gallons	12	1,156	52	491	309	294	10
105,000 to 209,000 gallons	13	1,716	55	971	288	371	31
210,000 to 519,000 gallons	2	(D)	(D)	(D)	(D)	(D)	(D)
520,000 to 1,049,000 gallons	...	...	...	...	...	...	...
1,050,000 to 3,149,000 gallons	...	...	...	...	...	...	...
3,150,000 to 6,299,000 gallons	...	...	...	...	...	...	...
6,300,000 to 20,999,000 gallons	...	...	...	...	...	...	...
21,000,000 gallons and over	...	...	...	...	...	...	...
Washington	683	424,613	14,062	147,038	72,008	109,135	82,370
Less than 42,000 gallons	132	3,506	...	2,253	549	693	11
42,000 to 62,000 gallons	128	6,692	87	3,754	1,278	1,563	10
63,000 to 83,000 gallons	194	14,271	70	6,957	3,039	4,089	116
84,000 to 104,000 gallons	75	7,091	80	3,314	1,739	1,842	116
105,000 to 209,000 gallons	85	12,198	171	5,838	2,478	3,023	688
210,000 to 519,000 gallons	27	9,225	51	3,725	1,898	2,789	762
520,000 to 1,049,000 gallons	9	8,106	33	4,125	1,256	2,025	667
1,050,000 to 3,149,000 gallons	9	18,281	149	7,483	4,744	3,770	2,135
3,150,000 to 6,299,000 gallons	9	38,336	110	15,827	5,436	8,339	8,624
6,300,000 to 20,999,000 gallons	12	306,907	13,311	93,762	49,591	81,002	69,241
21,000,000 gallons and over	3						
Oregon	438	242,650	4,952	91,466	35,997	52,891	57,344
Less than 42,000 gallons	92	2,495	34	1,360	414	682	5
42,000 to 62,000 gallons	99	5,342	8	3,173	865	1,243	53
63,000 to 83,000 gallons	111	8,410	55	4,357	1,560	2,378	60
84,000 to 104,000 gallons	67	6,253	72	3,002	1,238	1,881	60
105,000 to 209,000 gallons	44	5,773	90	2,959	931	1,710	83
210,000 to 519,000 gallons	6	(D)	(D)	(D)	(D)	(D)	(D)
520,000 to 1,049,000 gallons	...	...	...	...	...	...	...
1,050,000 to 3,149,000 gallons	10	19,357	114	9,083	4,059	4,591	1,510
3,150,000 to 6,299,000 gallons	1	(D)	(D)	(D)	(D)	(D)	(D)
6,300,000 to 20,999,000 gallons	4	58,103	155	22,484	3,056	10,221	22,187
21,000,000 gallons and over	4	131,879	4,116	42,953	22,521	28,903	33,386
California	1,328	369,187	19,004	202,911	35,536	66,158	45,578
Less than 42,000 gallons	218	6,234	120	4,130	708	1,228	48
42,000 to 62,000 gallons	272	14,904	71	9,447	1,833	3,352	201
63,000 to 83,000 gallons	334	25,140	292	13,915	4,300	6,493	140
84,000 to 104,000 gallons	225	21,463	411	10,461	4,918	5,539	134
105,000 to 209,000 gallons	174	23,603	697	11,959	4,282	6,143	522
210,000 to 519,000 gallons	29	8,816	363	4,894	951	2,364	244
520,000 to 1,049,000 gallons	20	15,309	961	10,362	1,148	1,686	1,152
1,050,000 to 3,149,000 gallons	35	60,024	2,224	34,996	4,588	12,709	5,507
3,150,000 to 6,299,000 gallons	12	51,212	2,854	28,480	2,374	7,602	9,902
6,300,000 to 20,999,000 gallons	7	142,482	11,011	74,267	10,434	19,042	27,728
21,000,000 gallons and over	2						

(D) Withheld to avoid disclosure. ... Represents zero.

Table 8G.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GASOLINE SPACE—UNITED STATES

Establishments, Gasoline Space, and Total Storage Capacity

(Excludes liquefied petroleum gas facilities)

Size of space assigned to gasoline	Establishments (Number)	Total space assigned to gasoline as of December 31 (1,000 gal.)	Total bulk storage capacity as of December 31 (1,000 gal.)
United States, total	28,319	5,365,588	12,494,951
None	634	...	824,667
1,000 to 20,000 gallons	4,767	69,277	236,910
21,000 to 41,000 gallons	15,294	474,496	1,009,330
42,000 to 62,000 gallons	4,174	212,389	421,153
63,000 to 83,000 gallons	1,024	74,381	149,557
84,000 to 104,000 gallons	452	42,527	81,993
105,000 to 209,000 gallons	574	83,713	158,921
210,000 to 1,049,000 gallons	499	275,962	667,898
1,050,000 to 3,149,000 gallons	476	899,583	1,892,241
3,150,000 to 6,299,000 gallons	237	1,022,316	2,206,954
6,300,000 gallons and over	188	2,210,944	4,845,327

Table 8H.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—KEROSENE AND DISTILLATE FUEL OIL SPACE—UNITED STATES

Establishments, Kerosene and Distillate Fuel Oil Space, and Total Storage Capacity

(Excludes liquefied petroleum gas facilities)

Size of space assigned to kerosene and distillate fuel oils	Establishments (Number)	Total space assigned to kerosene[1] and distillate fuel oils[2], as of December 31 (1,000 gal.)	Total bulk storage capacity as of December 31 (1,000 gal.)
United States, total	28,319	6,026,339	12,494,951
None	1,506	...	520,414
1,000 to 20,000 gallons	7,054	92,386	374,307
21,000 to 41,000 gallons	11,648	361,512	897,656
42,000 to 62,000 gallons	4,621	229,725	472,924
63,000 to 83,000 gallons	1,029	74,579	162,211
84,000 to 104,000 gallons	402	38,046	76,039
105,000 to 209,000 gallons	622	88,387	219,867
210,000 to 1,049,000 gallons	621	320,527	846,375
1,050,000 to 3,149,000 gallons	396	721,658	1,703,194
3,150,000 to 6,299,000 gallons	206	910,633	1,902,375
6,300,000 gallons and over	214	3,188,886	5,319,589

[1]Includes range oil and #1 fuel oil. [2]Includes #2 to #4, light gas oils and light Diesel-type fuels.

Table 8J.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—RESIDUAL FUEL OIL SPACE—UNITED STATES

Establishments, Residual Fuel Oil Space, and Total Storage Capacity

(Excludes liquefied petroleum gas facilities)

Size of space assigned to residual fuel oils	Establishments (Number)	Total space assigned to residual fuel oil[1] as of December 31 (1,000 gal.)	Total bulk storage capacity as of December 31 (1,000 gal.)
United States, total	28,319	1,103,024	12,494,951
None	26,368	...	8,442,796
1,000 to 20,000 gallons	1,331	15,515	171,748
21,000 to 41,000 gallons	252	7,216	62,277
42,000 to 62,000 gallons	59	3,212	17,300
63,000 to 83,000 gallons	22	1,567	11,259
84,000 to 104,000 gallons	14	1,300	16,791
105,000 to 209,000 gallons	30	4,299	37,683
210,000 to 1,049,000 gallons	83	42,959	360,226
1,050,000 to 3,149,000 gallons	50	91,352	398,700
3,150,000 to 6,299,000 gallons	45	197,863	759,344
6,300,000 gallons and over	65	737,741	2,216,827

... Represents zero.
[1]Includes #5, #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special.

Table 8K.--PETROLEUM BULK PLANTS AND TERMINALS: 1954--GALLON SALES, BY CLASS OF CUSTOMER AND TYPE OF PRODUCT--UNITED STATES, PAD (PETROLEUM ADMINISTRATION FOR DEFENSE) DISTRICTS, AND STATES

Establishments, Total Sales, and Gallon Sales

(Excludes liquefied petroleum gas facilities. See also table 8K Supplement which follows)

PAD District and State	All establishments		Sales of establishments reporting gallon sales, by class of customer and type of product											
				Total sales, all customers					Sales to retailers, users, and consumers					
	Number	Sales (excluding tax)	Sales[1] coverage	Gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)	Liquefied petroleum gases	Gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)	Liquefied petroleum gases
		($1,000)	(Percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
United States, total	28,319	13,041,447	93.7	45,634,217	6,485,930	16,770,934	9,483,833	335,646	39,312,901	4,600,115	10,938,837	7,061,428	201,767
PAD District No. 1	5,259	5,328,663	95.9	17,323,695	3,011,801	10,524,943	5,722,756	47,000	14,606,498	1,750,070	5,982,752	3,971,849	19,699
Maine	153	119,399	97.1	319,978	146,082	236,620	123,625	1,309	248,453	59,914	113,547	120,762	42
New Hampshire	80	48,449	98.8	128,794	44,053	99,996	77,103	397	119,885	22,489	57,247	76,296	140
Vermont	72	(D)	92.1	105,479	32,080	65,741	3,599	2,414	98,434	24,698	51,866	1,599	12
Massachusetts	163	380,622	95.8	878,373	293,498	1,044,056	948,185	7,243	749,163	82,004	391,431	764,358	1,246
Rhode Island	42	123,236	98.4	311,448	96,454	345,677	276,404	341	277,098	23,155	159,402	256,456	...
Connecticut	119	259,970	85.6	647,591	131,535	683,681	336,769	6,830	534,468	67,710	383,465	269,918	5,238
New York	762	1,066,548	96.9	3,383,354	426,669	2,565,393	614,872	7,225	2,954,910	269,974	1,534,429	478,755	1,115
New Jersey	256	705,262	94.2	1,870,153	216,851	2,248,316	1,654,374	7,188	1,509,697	119,936	1,096,810	864,912	351
Pennsylvania	701	747,272	97.9	2,761,082	189,828	1,261,782	473,146	2,139	2,287,707	119,212	863,009	361,290	53
Delaware	37	(D)	94.4	142,537	21,077	70,097	...	...	110,315	16,851	33,841	...	...
Maryland	164	(D)	97.8	918,241	134,303	574,985	160,378	591	712,117	67,579	288,886	119,857	591
District of Columbia	7	35,724	100.0	150,373	6,892	45,067	20,973	...	141,944	4,849	39,122	8,707	...
Virginia	406	282,907	97.7	1,132,793	231,701	308,188	87,353	547	902,076	127,025	197,135	38,733	547
West Virginia	157	87,474	95.1	322,402	6,804	24,608	29,447	510	306,582	6,193	22,840	29,374	414
North Carolina	697	420,134	93.6	1,455,210	603,841	341,221	110,111	1	1,106,584	393,768	230,821	104,085	1
South Carolina	366	183,794	95.7	667,530	195,876	197,649	115,653	4,086	567,591	133,482	162,454	115,653	4,085
Georgia	555	230,281	97.3	942,280	102,459	171,101	126,645	1,705	865,595	91,537	139,211	105,766	1,705
Florida	522	317,330	98.5	1,186,077	131,798	240,765	564,119	4,474	1,113,879	119,694	217,236	255,328	4,159
PAD District No. 2	14,718	4,539,393	91.0	15,972,148	2,742,084	3,961,166	1,151,587	60,824	13,794,431	2,262,766	3,222,801	945,573	29,986
Ohio	902	646,886	97.2	2,649,387	244,093	457,598	121,053	3,635	2,398,650	224,580	394,822	118,493	2,313
Indiana	1,128	442,703	95.1	1,577,287	329,120	449,621	241,179	5,799	1,319,364	259,725	371,790	225,406	2,848
Illinois	1,614	606,838	91.7	1,939,022	366,293	619,591	312,463	4,228	1,693,601	307,920	512,906	228,930	2,172
Michigan	1,083	639,047	95.0	2,169,024	502,915	592,868	244,741	6,420	1,837,134	394,631	454,865	226,268	791
Wisconsin	1,186	315,647	92.2	949,274	240,046	355,819	29,156	9,627	819,276	191,862	270,653	25,764	723
Minnesota	1,381	300,471	80.6	873,198	212,174	285,148	70,052	1,592	688,861	160,990	199,219	38,807	645
Iowa	1,624	282,823	84.2	876,038	217,984	217,771	9,074	5,733	818,422	196,143	192,373	6,169	5,037
Missouri	1,106	309,185	87.2	1,254,112	218,877	337,400	51,731	1,788	1,102,987	205,510	298,416	27,563	1,360
North Dakota	702	82,938	76.3	206,780	37,637	43,911	1,072	821	184,736	32,726	39,291	994	782
South Dakota	581	91,859	79.6	248,419	49,813	54,559	10,259	1,185	219,310	42,383	47,035	10,251	859
Nebraska	684	123,559	76.3	351,719	59,483	79,909	2,882	2,325	281,906	43,607	64,727	2,518	2,061
Kansas	1,223	166,048	81.1	602,761	47,106	157,485	9,106	4,216	511,712	34,291	143,049	5,520	3,872
Kentucky	403	171,566	98.1	715,425	72,911	164,276	8,555	3,316	573,020	47,245	105,546	8,555	2,959
Tennessee	372	228,037	97.6	970,293	106,529	118,922	20,139	6,023	777,604	84,695	106,520	17,960	196
Oklahoma	729	131,786	92.6	589,409	37,103	26,288	20,125	4,116	567,848	36,458	21,589	2,575	3,368
PAD District No. 3	3,889	1,226,676	93.6	5,379,034	224,248	638,015	344,495	63,085	4,699,655	186,829	481,691	266,779	48,739
Alabama	410	181,979	95.4	772,679	42,483	100,207	35,292	2,056	673,134	37,038	94,152	22,104	1,573
Mississippi	429	110,557	93.5	449,252	14,194	39,347	3,647	9,139	412,885	13,730	37,803	3,647	8,592
Arkansas	472	99,743	94.5	391,871	32,712	51,371	2,014	4,826	377,634	29,861	40,661	2,014	4,458
Louisiana	434	178,480	92.8	670,977	27,159	124,033	147,502	2,287	593,922	21,874	95,032	142,454	1,147
Texas	1,905	592,026	93.6	2,862,054	94,832	289,533	151,657	42,036	2,433,504	73,227	182,447	92,977	30,361
New Mexico	239	63,891	89.2	232,201	12,868	33,524	4,383	2,741	208,576	11,099	31,596	3,583	2,608
PAD District No. 4	1,716	(D)	88.2	1,221,221	123,281	259,237	147,758	13,416	1,020,219	90,775	180,570	134,391	12,804
Montana	466	68,043	82.6	209,399	32,276	38,303	10,975	6,377	168,252	21,254	32,300	10,712	6,377
Idaho	399	82,923	94.4	264,735	41,164	75,450	9,345	2,495	203,027	32,229	60,812	8,390	1,899
Wyoming	195	32,598	90.9	126,349	6,533	21,522	10,010	27	104,532	5,174	18,619	6,115	27
Colorado	478	(D)	87.4	419,287	26,971	47,822	16,906	3,802	356,960	22,863	38,209	16,473	3,802
Utah	178	(D)	86.5	201,451	16,337	76,140	100,522	715	187,448	9,255	30,630	92,701	699
PAD District No. 5	2,737	(D)	95.5	5,738,119	384,516	1,387,573	2,117,237	151,321	5,192,098	309,675	1,071,023	1,742,836	90,539
Arizona	209	(D)	95.5	338,878	7,261	51,463	2,119	4,761	295,897	6,800	49,556	2,022	676
Nevada	79	(D)	97.4	98,056	7,776	29,981	9,026	3,233	96,503	6,379	26,352	7,907	1,925
Washington	683	284,292	91.0	827,377	184,351	343,772	489,243	9,873	677,181	156,632	305,647	473,456	8,825
Oregon	438	196,375	95.6	543,947	93,994	266,725	214,417	19,570	480,005	59,154	185,390	145,018	12,336
California	1,328	981,120	96.6	3,929,861	91,134	695,632	1,402,432	113,884	3,642,512	80,710	504,078	1,114,433	66,777

(D) Withheld to avoid disclosure. ... Represents zero. [1]Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

Table 8K Supplement.—PETROLEUM MARKETERS, DISTRICT AND GENERAL SALES OFFICES: 1954—DIRECT SALES TO RETAILERS, USERS, AND CONSUMERS—UNITED STATES, PAD (PETROLEUM ADMINISTRATION FOR DEFENSE) DISTRICTS, AND STATES

Gallon Sales[1] by Type of Product

(Data in this table are not included in any other table of this report as direct sales of district and general sales offices were not assigned to bulk plants, terminals, or refineries)

PAD District and State	Gasoline (1,000 gal.)	Kerosene, range oil, #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special) (1,000 gal.)	Liquefied petroleum gases (1,000 gal.)
United States, total	1,020,100	190,792	1,081,506	1,920,923	1,930
PAD District No. 1	348,659	128,042	627,185	1,023,931	176
Maine	4,421	4,716	5,153	...	...
New Hampshire	1,048	691	981	987	...
Vermont	2,610	283	1,942	2,518	...
Massachusetts	42,220	60,492	162,664	159,120	176
Rhode Island	3,050	723	4,651	44,109	...
Connecticut	5,972	1,313	2,294	176,005	...
New York	98,220	18,371	190,522	65,493	...
New Jersey	46,531	6,602	75,224	151,626	...
Pennsylvania	19,256	2,305	70,586	124,974	...
Delaware	...	5	584	2,763	...
Maryland	14,330	1,186	7,184	14,527	...
District of Columbia	3,178	47	2,928	...	...
Virginia	52,011	17,255	27,295	21,234	...
West Virginia	2,274	247	5,096	73	...
North Carolina	16,940	5,966	13,617	18,403	...
South Carolina	8,435	3,866	5,914	1,282	...
Georgia	9,397	355	14,946	57	...
Florida	18,766	3,619	35,604	240,760	...
PAD District No. 2	280,799	21,387	204,368	334,911	1,752
Ohio	52,200	6,149	35,169	17,299	...
Indiana	14,159	1,880	37,798	96,825	...
Illinois	59,516	1,492	50,461	137,066	...
Michigan	26,124	4,131	17,109	40,879	...
Wisconsin	6,143	22	8,185	14,726	915
Minnesota	3,426	133	10,766	...	837
Iowa	3,946	181	7,259	...	...
Missouri	4,317	52	2,476	76	...
North Dakota	2,714	175	5,035	...	...
South Dakota	2,174	77	2,911	...	...
Nebraska	4,577	75	6,487	93	...
Kansas	5,735	250	2,418	149	...
Kentucky	1,912	497	1,506	4	...
Tennessee	70,030	5,874	13,522	185	...
Oklahoma	23,826	399	3,266	27,609	...
PAD District No. 3	272,846	10,314	117,414	195,946	...
Alabama	15,700	145	6,765	9,554	...
Mississippi	2,616	13	5,156	...	...
Arkansas	5,423	157	9,207	...	...
Louisiana	9,719	900	27,503	22,131	...
Texas	236,755	8,979	68,400	163,842	...
New Mexico	2,633	120	383	419	...
PAD District No. 4	25,818	5,494	42,890	24,040	...
Montana	7,778	572	8,867	4,117	...
Idaho	1,995	3,890	2,837	6,403	...
Wyoming	5,679	330	28,034	13,127	...
Colorado	8,520	702	1,509	393	...
Utah	1,846	...	1,643	...	...
PAD District No. 5	91,978	25,555	89,649	342,095	2
Arizona	1,404	...	1,874	...	...
Nevada	1,128	...	2,154	2	...
Washington	11,858	4,164	19,579	156,456	2
Oregon	804	1	3,066	22,358	...
California	76,784	21,390	62,976	163,279	...

... Represents zero. [1]Excludes sales to jobbers and distributors with bulk plants or terminals.

Table 8L.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—STATES AND COUNTIES

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
			Sales of establishments reporting gallon sales, by type of product						
	Establishments	Sales (excl. tax)	Sales coverage[1]	Gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)	Establishments	Sales of gasoline service stations
	(Number)	($1,000)	(Percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(Number)	($1,000)
United States, total	28,319	13,041,447	93.7	39,312,901	4,600,115	10,938,837	7,061,428	181,325	10,688,175
Refiner-marketer plants	17,837	8,614,104	99.5	30,048,297	2,644,221	6,507,766	4,475,309	...	...
Other plants	10,482	4,427,343	82.5	9,264,604	1,955,894	4,431,071	2,586,119	...	...
Alabama	410	181,979	95.4	673,134	37,038	94,152	22,104	2,938	145,484
Refiner-marketer plants	181	79,624	99.7	329,623	16,329	28,445	2,432	...	...
Other plants	229	102,355	91.4	343,511	20,709	65,707	19,672	...	...
Autauga	1	(D)	(D)	(D)	(D)	(D)	(D)	25	1,058
Baldwin	9	2,559	100.0	12,399	463	984	...	81	3,926
Barbour	8	1,290	100.0	5,526	399	603	...	35	1,130
Bibb	3	(D)	(D)	(D)	(D)	(D)	(D)	22	1,644
Blount	3	(D)	(D)	(D)	(D)	(D)	(D)	24	1,399
Bullock	3	(D)	(D)	(D)	(D)	(D)	(D)	16	595
Butler	5	1,316	100.0	5,628	283	270	10	25	731
Calhoun	12	4,058	100.0	20,560	581	559	45	113	4,958
Chambers	3	(D)	(D)	(D)	(D)	(D)	(D)	37	1,473
Cherokee	2	(D)	(D)	(D)	(D)	(D)	(D)	7	682
Chilton	7	1,952	64.3	6,508	235	209	...	30	1,088
Choctaw	4	898	65.3	2,654	61	248	...	20	684
Clarke	7	2,076	100.0	9,315	321	687	...	19	914
Clay	4	978	79.6	2,866	153	198	...	12	553
Cleburne	1	(D)	(D)	(D)	(D)	(D)	(D)	9	167
Coffee	6	1,595	100.0	5,875	552	652	...	30	871
Colbert	8	3,575	100.0	13,921	1,316	806	...	33	2,169
Conecuh	3	(D)	(D)	(D)	(D)	(D)	(D)	25	804
Coosa	2	(D)	(D)	(D)	(D)	(D)	(D)	7	316
Covington	10	2,514	93.6	11,158	656	864	...	39	1,648
Crenshaw	2	(D)	(D)	(D)	(D)	(D)	(D)	24	810
Cullman	8	2,701	98.4	10,035	840	916	...	44	1,925
Dale	5	962	97.2	3,956	269	574	...	25	1,043
Dallas	8	2,535	84.4	9,888	400	669	...	43	2,633
De Kalb	8	2,199	89.9	9,471	360	431	...	47	1,894
Elmore	3	(D)	(D)	(D)	(D)	(D)	(D)	31	1,173
Escambia	10	3,098	94.1	14,206	449	1,743	...	39	1,601
Etowah	10	4,121	100.0	18,159	595	1,195	...	89	5,472
Fayette	5	1,212	100.0	4,806	308	293	90	17	552
Franklin	3	(D)	(D)	(D)	(D)	(D)	(D)	19	762
Geneva	5	944	100.0	3,863	381	330	...	29	890
Greene	3	(D)	(D)	(D)	(D)	(D)	(D)	8	449
Hale	5	650	100.0	2,503	102	255	...	19	678
Henry	3	(D)	(D)	(D)	(D)	(D)	(D)	18	792
Houston	11	3,722	86.4	12,882	1,762	824	...	59	2,519
Jackson	4	1,627	100.0	5,797	1,255	776	...	20	796
Jefferson	27	51,348	97.7	180,194	8,777	36,054	20,157	536	28,641
Lamar	3	(D)	(D)	(D)	(D)	(D)	(D)	16	376
Lauderdale	5	2,067	100.0	7,974	735	554	147	36	1,889
Lawrence	2	(D)	(D)	(D)	(D)	(D)	(D)	10	310
Lee	7	2,653	100.0	12,581	467	366	32	41	2,088
Limestone	4	1,146	82.9	4,144	380	384	...	25	1,203
Lowndes	1	(D)	(D)	(D)	(D)	(D)	(D)	19	723
Macon	4	555	100.0	2,789	184	152	...	22	834
Madison	8	4,043	99.5	12,840	2,804	2,679	...	59	3,447
Marengo	8	989	100.0	4,425	167	685	...	21	917
Marion	5	1,370	53.6	3,280	127	151	...	33	1,397
Marshall	9	3,202	100.0	13,423	811	1,065	9	44	1,870
Mobile	14	21,782	98.0	64,449	2,571	22,166	1,560	231	13,757
Monroe	7	2,313	52.4	4,272	138	333	22	9	529
Montgomery	12	8,241	98.7	33,676	1,061	1,891	...	122	9,684
Morgan	11	4,716	93.8	16,210	1,311	1,670	6	43	3,253
Perry	6	1,222	100.0	5,259	194	429	...	17	657
Pickens	7	1,050	100.0	4,598	91	429	...	24	1,056
Pike	10	2,482	92.6	8,941	491	823	...	31	1,505
Randolph	5	888	100.0	3,959	134	159	...	20	723
Russell	1	(D)	(D)	(D)	(D)	(D)	(D)	38	1,603
St. Clair	6	1,117	94.6	3,761	198	254	...	30	872
Shelby	3	(D)	(D)	(D)	(D)	(D)	(D)	46	1,537
Sumter	7	1,038	100.0	4,115	121	495	...	24	1,206
Talladega	10	3,144	106.1	13,902	639	1,425	...	62	3,426
Tallapoosa	8	1,498	87.0	5,738	305	377	...	45	1,748
Tuscaloosa	7	3,951	71.0	11,779	298	958	...	95	6,008
Walker	8	2,323	100.0	8,241	503	1,309	26	51	2,149
Washington	2	(D)	(D)	(D)	(D)	(D)	(D)	10	355
Wilcox	4	571	100.0	2,467	120	174	...	16	403
Winston	5	1,103	78.8	3,595	336	321	...	22	499
Arizona	209	89,380	95.5	295,897	6,800	49,556	2,022	1,315	89,485
Refiner-marketer plants	151	58,675	97.6	194,983	4,173	35,775	1,473	...	...
Other plants	58	30,705	91.4	100,914	2,627	13,781	549	...	...

(D) Withheld to avoid disclosure. ... Represents zero. [1]Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

Table 8L.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—STATES AND COUNTIES —Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
			Sales of establishments reporting gallon sales, by type of product						
	Establishments	Sales (excl. tax)	Sales coverage[1]	Gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)	Establishments	Sales of gasoline service stations
	(Number)	($1,000)	(Percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(Number)	($1,000)
Arizona—Continued									
Apache	2	(D)	(D)	(D)	(D)	(D)	(D)	21	1,409
Cochise	20	5,143	100.0	16,620	126	3,369	154	81	5,061
Coconino	13	3,362	91.4	11,568	370	1,237	278	61	5,855
Gila	10	2,694	75.9	7,179	175	1,544	5	39	2,271
Graham	6	1,233	88.6	4,301	83	421	70	22	1,034
Greenlee	4	724	100.0	2,648	55	76	...	15	910
Maricopa	62	43,708	98.0	145,432	2,722	18,197	200	540	38,469
Mohave	7	1,301	100.0	5,277	97	660	82	37	2,060
Navajo	12	3,005	100.0	11,235	406	1,096	...	43	3,394
Pima	19	13,765	86.9	43,325	836	10,121	1,139	227	16,123
Pinal	18	4,948	94.6	14,470	718	3,527	...	79	4,277
Santa Cruz	4	(D)	(D)	(D)	(D)	(D)	(D)	12	964
Yavapai	16	3,047	100.0	10,666	568	2,372	...	67	3,029
Yuma	16	5,490	100.0	19,674	483	6,232	79	71	4,629
Arkansas	472	99,743	94.5	377,634	29,861	40,661	2,014	2,102	91,765
Refiner-marketer plants	359	72,636	99.8	309,387	24,331	25,614	971	...	...
Other plants	113	27,107	77.1	68,247	5,530	15,047	1,043	...	...
Arkansas	17	2,615	70.9	6,006	698	1,312	134	35	1,849
Ashley	6	962	54.5	2,367	183	237	...	31	1,394
Baxter	4	354	100.0	1,462	93	58	...	10	512
Benton	10	1,639	100.0	8,402	365	171	...	70	2,744
Boone	9	1,628	99.4	6,554	256	346	...	21	637
Bradley	8	918	100.0	3,178	65	180	...	20	695
Calhoun	...	...	...	...	...	...	...	10	229
Carroll	5	530	100.0	2,711	107	85	...	18	508
Chicot	9	2,144	92.0	7,148	638	775	...	26	1,432
Clark	8	991	84.4	3,633	158	172	...	29	1,118
Clay	7	1,146	81.8	3,209	628	224	...	26	784
Cleburne	3	(D)	(D)	(D)	(D)	(D)	(D)	9	193
Cleveland	1	(D)	(D)	(D)	(D)	(D)	(D)	6	178
Columbia	8	1,878	100.0	7,610	227	269	...	29	1,563
Conway	5	668	100.0	3,168	201	219	...	19	668
Craighead	9	2,619	100.0	9,313	1,995	1,159	67	54	2,284
Crawford	...	...	...	...	...	...	...	29	749
Crittenden	10	3,425	100.0	11,367	1,563	8,242	...	30	2,272
Cross	8	1,085	71.0	3,135	751	585	...	13	640
Dallas	4	541	100.0	2,526	57	53	...	19	700
Desha	5	1,020	84.7	3,574	590	299	...	17	932
Drew	4	659	100.0	2,853	114	189	...	8	308
Faulkner	10	1,928	86.9	7,348	177	314	17	34	1,376
Franklin	2	(D)	(D)	(D)	(D)	(D)	(D)	10	378
Fulton	1	(D)	(D)	(D)	(D)	(D)	(D)	25	601
Garland	9	2,307	100.0	12,079	239	192	...	79	3,086
Grant	2	(D)	(D)	(D)	(D)	(D)	(D)	8	343
Greene	5	950	85.8	3,416	633	242	...	19	883
Hempstead	8	2,116	100.0	8,885	330	213	...	16	773
Hot Spring	6	895	100.0	3,472	90	435	...	37	1,269
Howard	6	668	100.0	2,961	194	171	...	11	322
Independence	7	1,493	99.2	5,857	423	488	...	34	1,170
Izard	2	(D)	(D)	(D)	(D)	(D)	(D)	10	246
Jackson	9	1,858	100.0	6,811	624	1,417	93	34	1,534
Jefferson	13	3,469	88.5	11,881	450	1,232	16	64	3,961
Johnson	7	747	100.0	2,654	110	157	...	16	479
Lafayette	4	604	100.0	2,398	110	187	...	16	583
Lawrence	5	698	100.0	2,880	285	322	...	30	973
Lee	5	712	94.9	2,678	578	366	...	14	937
Lincoln	4	439	81.8	1,525	52	300	...	12	439
Little River	4	454	78.0	1,010	52	47	...	14	468
Logan	8	786	100.0	3,579	142	369	...	29	1,015
Lonoke	11	1,303	96.2	4,734	757	1,084	55	40	1,301
Madison	...	...	...	...	...	...	...	5	(D)
Marion	2	(D)	(D)	(D)	(D)	(D)	(D)	7	90
Miller	5	1,333	100.0	6,169	120	284	10	52	2,990
Mississippi	15	4,310	100.0	13,163	4,886	1,814	494	32	2,073
Monroe	8	1,922	100.0	5,528	800	1,533	78	25	1,279
Montgomery	2	(D)	(D)	(D)	(D)	(D)	(D)	4	187
Nevada	3	(D)	(D)	(D)	(D)	(D)	(D)	12	475
Newton	...	...	...	...	...	...	...	1	(D)
Ouachita	9	2,283	90.3	7,331	101	427	...	38	1,980
Perry	2	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)
Phillips	10	2,402	100.0	8,379	1,419	2,404	...	25	1,323
Pike	2	(D)	(D)	(D)	(D)	(D)	(D)	13	442
Poinsett	9	1,689	81.2	4,153	1,304	1,037	95	27	1,287
Polk	6	592	100.0	2,622	93	158	...	27	709
Pope	10	1,970	96.4	7,607	259	589	121	37	1,014
Prairie	5	454	100.0	1,491	462	372	...	21	748
Pulaski	16	13,239	92.9	54,547	1,555	3,486	666	241	13,829
Randolph	6	1,012	92.0	3,287	319	407	...	12	507
St. Francis	10	2,027	79.9	6,461	991	983	...	23	1,363

(D) Withheld to avoid disclosure. ... Represents zero. [1]Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

Table 8L.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—STATES AND COUNTIES —Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
			Sales of establishments reporting gallon sales, by type of product						
	Establishments (Number)	Sales (excl. tax) ($1,000)	Sales coverage[1] (Percent)	Gasoline (1,000 gal.)	Kerosene, range oil, #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special) (1,000 gal.)	Establishments (Number)	Sales of gasoline service stations ($1,000)
Arkansas—Continued									
Saline	6	1,150	100.0	4,796	87	1,141	...	35	1,176
Scott	4	278	100.0	1,260	61	58	...	21	444
Searcy	3	(D)	(D)	(D)	(D)	(D)	(D)	10	290
Sebastian	15	5,313	100.0	25,022	439	587	20	106	5,259
Sevier	7	1,047	87.7	3,864	181	140	...	14	456
Sharp	2	(D)	(D)	(D)	(D)	(D)	(D)	13	279
Stone	1	(D)	(D)	(D)	(D)	(D)	(D)	3	56
Union	13	3,717	96.2	14,403	566	645	40	64	3,132
Van Buren	3	(D)	(D)	(D)	(D)	(D)	(D)	11	182
Washington	14	2,655	93.4	11,621	473	351	...	53	2,504
White	8	2,015	100.0	7,802	475	611	100	54	1,847
Woodruff	6	756	100.0	2,968	584	363	...	18	609
Yell	2	(D)	(D)	(D)	(D)	(D)	(D)	16	454
California	1,328	981,120	96.6	3,642,512	80,710	504,078	1,114,433	14,768	1,111,102
Refiner-marketer plants	1,042	789,746	99.7	3,112,286	66,790	422,450	1,068,786	...	...
Other plants	286	191,374	84.1	530,226	13,920	81,628	45,647	...	...
Alameda	30	53,285	99.6	199,169	2,027	17,028	56,728	796	61,221
Alpine	...	...	...	...	...	...	...	2	(D)
Amador	5	1,017	71.7	2,651	212	904	366	13	561
Butte	23	6,702	98.9	22,862	469	4,876	4,244	95	5,160
Calaveras	5	1,252	100.0	2,741	178	1,276	5,986	24	(D)
Colusa	12	4,827	99.5	16,927	452	2,734	78	26	1,819
Contra Costa	22	33,738	99.1	97,921	1,163	18,126	56,210	330	26,289
Del Norte	7	2,089	100.0	6,288	542	2,639	715	29	2,004
El Dorado	12	2,375	93.2	7,546	638	1,990	80	53	2,297
Fresno	60	27,677	92.9	96,037	1,963	18,553	4,215	464	25,313
Glenn	11	2,240	100.0	7,907	392	1,484	706	27	1,814
Humboldt	23	12,600	90.6	35,424	2,262	14,883	7,804	116	9,554
Imperial	23	7,816	97.7	26,328	686	7,625	188	115	8,712
Inyo	10	3,505	95.4	9,542	1,699	2,956	1,057	34	2,685
Kern	53	35,293	96.7	117,651	6,982	68,506	12,043	382	26,908
Kings	19	4,696	87.2	13,488	376	4,011	347	73	2,754
Lake	10	1,602	100.0	5,394	986	1,144	50	34	1,499
Lassen	12	2,273	100.0	7,236	1,458	1,591	136	34	1,483
Los Angeles	137	343,882	97.1	1,401,085	19,251	122,693	742,801	5,464	451,381
Madera	15	4,661	81.0	13,232	320	2,097	608	75	4,096
Marin	10	5,081	100.0	19,425	2,139	2,619	1,079	99	8,314
Mariposa	2	(D)	(D)	(D)	(D)	(D)	(D)	19	1,119
Mendocino	24	4,971	100.0	13,871	1,047	6,066	2,031	75	6,072
Merced	23	7,922	74.8	21,858	409	4,041	1,582	115	6,902
Modoc	8	1,448	100.0	4,528	708	853	90	22	901
Mono	2	(D)	(D)	(D)	(D)	(D)	(D)	18	824
Monterey	41	14,515	95.5	55,349	836	7,904	10,534	208	15,909
Napa	12	3,771	96.7	16,120	339	814	6	57	3,768
Nevada	13	2,617	95.5	8,468	519	1,336	229	45	2,252
Orange	30	19,338	98.7	87,725	1,518	3,827	26	429	30,443
Placer	18	4,093	100.0	15,342	650	1,851	1,370	83	4,723
Plumas	13	1,645	83.5	4,109	724	1,324	47	27	1,233
Riverside	49	18,688	99.0	65,890	3,371	7,668	97	390	25,934
Sacramento	22	17,378	98.8	64,133	1,616	10,693	1,879	389	29,706
San Benito	10	1,408	89.7	4,823	180	986	31	28	1,347
San Bernardino	57	31,627	83.2	101,231	2,620	9,470	1,766	563	39,807
San Diego	61	54,277	92.8	193,485	5,064	36,729	50,267	749	56,730
San Francisco	13	45,085	100.0	169,432	757	12,162	94,881	540	45,682
San Joaquin	38	19,348	99.8	69,194	1,031	12,042	933	283	17,537
San Luis Obispo	21	6,425	100.0	24,022	1,626	3,279	1,050	119	8,250
San Mateo	20	26,197	101.6	121,430	487	3,753	1,830	269	25,427
Santa Barbara	32	8,499	100.0	32,481	479	4,234	1,103	172	10,688
Santa Clara	27	22,035	98.1	83,211	1,267	8,025	1,748	460	34,723
Santa Cruz	18	5,190	92.5	16,744	446	1,498	3,906	105	5,878
Shasta	18	7,532	99.4	21,127	1,092	14,090	2,884	89	7,929
Sierra	1	(D)	(D)	(D)	(D)	(D)	(D)	6	198
Siskiyou	22	4,990	73.3	11,445	1,006	2,780	1,207	58	3,540
Solano	20	10,893	100.0	34,921	600	4,106	4,247	139	11,237
Sonoma	33	12,324	100.0	43,805	1,055	8,114	10,113	189	11,946
Stanislaus	32	12,452	98.9	45,207	1,375	5,110	4,796	220	12,621
Sutter	13	3,215	99.1	11,692	244	4,089	37	32	1,733
Tehama	13	3,001	100.0	8,902	802	2,100	322	46	2,917
Trinity	4	523	100.0	1,039	109	449	32	11	453
Tulare	46	15,025	98.8	49,595	1,322	6,207	2,397	205	9,993
Tuolumne	7	1,358	100.0	4,446	124	1,625	1,794	35	1,395
Ventura	34	9,229	98.6	35,275	1,499	5,874	37	167	12,525
Yolo	24	22,219	98.5	73,497	1,078	11,460	15,376	67	5,191
Yuba	8	3,779	100.0	14,631	200	1,112	274	54	3,760
Colorado	478	113,738	87.4	356,960	22,863	38,209	16,473	2,026	124,906
Refiner-marketer plants	303	55,749	98.8	229,051	14,016	14,329	436	...	...
Other plants	175	57,989	76.5	127,909	8,847	23,880	16,037	...	...

(D) Withheld to avoid disclosure. ... Represents zero. [1]Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

Table 8L.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—STATES AND COUNTIES —Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
			Sales of establishments reporting gallon sales, by type of product						
	Establishments (Number)	Sales (excl. tax) ($1,000)	Sales coverage[1] (Percent)	Gasoline (1,000 gal.)	Kerosene, range oil, #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special) (1,000 gal.)	Establishments (Number)	Sales of gasoline service stations ($1,000)
Colorado—Continued									
Adams	10	1,355	90.3	3,939	273	287	9	73	6,169
Alamosa	8	1,179	74.4	3,463	405	770	...	14	1,066
Arapahoe	4	945	44.3	1,849	115	315	...	96	6,128
Archuleta	1	(D)	(D)	(D)	(D)	(D)	(D)	3	316
Baca	11	1,086	82.6	2,697	80	306	16	14	816
Bent	5	476	71.8	1,579	83	122	...	19	453
Boulder	16	2,919	73.6	8,851	407	932	1	79	4,832
Chaffee	7	834	100.0	3,441	513	244	...	18	982
Cheyenne	4	361	76.7	1,134	225	190	...	10	370
Clear Creek	3	(D)	(D)	(D)	(D)	(D)	(D)	14	533
Conejos	2	(D)	(D)	(D)	(D)	(D)	(D)	15	702
Costilla	2	(D)	(D)	(D)	(D)	(D)	(D)	5	248
Crowley	3	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)
Custer	1	(D)	(D)	(D)	(D)	(D)	(D)	...	...
Delta	8	876	81.3	3,212	127	162	...	23	845
Denver	25	39,971	100.0	128,488	4,097	16,159	12,115	495	34,659
Dolores	2	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)
Douglas	2	(D)	(D)	(D)	(D)	(D)	(D)	14	538
Eagle	4	274	68.2	883	121	72	...	14	274
Elbert	7	420	80.0	1,373	255	205	29	10	132
El Paso	16	6,057	88.0	22,422	449	791	169	140	10,972
Fremont	5	623	100.0	2,876	193	114	23	42	2,069
Garfield	14	1,516	93.0	5,623	468	508	...	23	1,203
Gilpin	...	...	...	...	...	...	...	5	124
Grand	6	726	100.0	2,970	473	229	...	17	658
Gunnison	5	566	75.1	1,916	124	269	...	13	1,015
Hinsdale	...	...	...	...	...	...	...	...	...
Huerfano	4	1,191	100.0	2,485	197	40	314	22	973
Jackson	3	(D)	(D)	(D)	(D)	(D)	(D)	5	192
Jefferson	7	1,155	98.7	4,488	632	355	14	80	5,520
Kiowa	7	611	85.6	1,674	62	155	65	9	760
Kit Carson	12	896	52.8	1,877	387	253	...	19	707
Lake	3	(D)	(D)	(D)	(D)	(D)	(D)	10	748
La Plata	8	2,619	74.8	4,860	69	615	...	20	1,803
Larimer	21	3,617	93.6	13,133	546	1,753	201	79	3,560
Las Animas	8	960	88.0	3,544	263	191	...	34	1,465
Lincoln	10	1,259	100.0	5,359	403	461	70	21	1,343
Logan	18	2,480	88.2	8,066	1,280	697	64	26	2,989
Mesa	13	4,392	64.5	8,354	595	705	3,070	51	3,183
Mineral	...	...	...	...	...	...	...	3	123
Moffat	7	1,293	93.3	3,909	467	214	...	14	80[illegible]
Montezuma	6	1,270	96.1	4,382	180	894	...	14	1,166
Montrose	8	1,273	88.1	4,388	466	376	...	19	1,694
Morgan	13	3,028	95.2	9,030	1,154	1,183	154	28	2,117
Otero	21	2,279	60.3	5,131	249	242	19	39	1,735
Ouray	...	...	...	...	...	...	...	8	222
Park	3	(D)	(D)	(D)	(D)	(D)	(D)	6	289
Phillips	10	913	60.7	1,911	356	421	...	4	188
Pitkin	...	...	...	...	...	...	...	2	(D)
Prowers	14	2,238	85.1	8,137	248	324	20	26	2,271
Pueblo	17	6,105	89.1	21,807	622	1,394	87	97	5,526
Rio Blanco	5	378	84.7	1,133	259	224	...	7	352
Rio Grande	8	2,136	92.2	6,268	1,381	1,580	...	13	1,034
Routt	9	741	79.4	2,135	148	173	33	18	722
Saguache	2	(D)	(D)	(D)	(D)	(D)	(D)	15	430
San Juan	2	(D)	(D)	(D)	(D)	(D)	(D)	3	73
San Miguel	3	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)
Sedgwick	5	393	85.2	1,362	177	124	...	7	268
Summit	1	(D)	(D)	(D)	(D)	(D)	(D)	5	203
Teller	3	(D)	(D)	(D)	(D)	(D)	(D)	11	243
Washington	8	697	67.1	1,969	382	147	...	10	520
Weld	32	5,474	71.6	16,177	1,125	1,833	...	127	5,506
Yuma	16	1,832	56.1	4,072	723	369	...	13	589
Connecticut	119	259,970	85.6	534,468	67,710	383,465	269,918	2,331	142,899
Refiner-marketer plants	43	131,891	99.2	444,662	18,417	129,797	8,903	...	...
Other plants	76	128,079	71.5	89,806	49,293	253,668	261,015	...	...
Fairfield	28	48,212	91.7	85,906	15,520	122,313	50,124	564	35,277
Hartford	23	62,857	97.5	188,056	6,277	82,270	1,966	582	41,834
Litchfield	10	5,751	71.7	12,065	1,650	6,905	218	140	6,193
Middlesex	6	7,541	62.5	7,131	448	9,888	255	90	5,076
New Haven	27	111,744	76.0	181,842	27,324	115,722	200,131	600	36,090
New London	16	19,396	100.0	45,174	14,544	41,257	17,071	198	10,976
Tolland	3	(D)	(D)	(D)	(D)	(D)	(D)	59	3,145
Windham	6	3,052	93.9	11,507	1,268	3,472	153	98	4,308
Delaware	37	35,188	94.4	110,315	16,851	33,841	...	475	27,465
Refiner-marketer plants	21	23,280	99.8	72,805	7,236	10,813	...	...	...
Other plants	16	11,908	83.8	37,510	9,615	23,028	...	...	...

(D) Withheld to avoid disclosure. ... Represents zero. [1]Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

Table 8L.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—STATES AND COUNTIES —Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
			Sales of establishments reporting gallon sales, by type of product						
	Establishments (Number)	Sales (excl. tax) ($1,000)	Sales coverage[1] (Percent)	Gasoline (1,000 gal.)	Kerosene, range oil, #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special) (1,000 gal.)	Establishments (Number)	Sales of gasoline service stations ($1,000)
Delaware—Continued									
Kent	11	3,923	86.9	13,562	3,758	4,098	...	75	3,222
New Castle	8	23,759	100.0	76,149	5,877	22,976	...	251	18,935
Sussex	18	7,506	80.5	20,604	7,216	6,767	...	149	5,308
District of Columbia	7	35,724	100.0	141,944	4,849	39,122	8,707	...	...
Refiner-marketer plants	4	34,426	100.0	137,861	3,729	37,130	8,707	...	...
Other plants	3	1,298	100.0	4,083	1,120	1,992	...	...	...
Florida	522	317,330	98.5	1,113,879	119,694	217,236	255,328	4,715	268,712
Refiner-marketer plants	277	162,929	100.0	617,451	47,784	86,524	58,896	...	...
Other plants	245	154,401	96.7	496,428	71,910	130,712	196,432	...	...
Alachua	16	3,996	100.0	15,512	3,852	2,501	914	88	4,980
Baker	3	(D)	(D)	(D)	(D)	(D)	(D)	17	517
Bay	12	14,187	99.0	46,038	4,776	6,576	250	96	4,881
Bradford	7	2,068	100.0	9,023	1,239	1,036	323	21	1,358
Brevard	13	3,509	97.2	16,359	1,156	1,343	...	83	4,807
Broward	12	22,545	100.0	123,708	990	3,507	313	197	12,117
Calhoun	4	887	100.0	3,448	385	718	...	25	720
Charlotte	5	470	99.4	1,984	136	343	...	14	554
Citrus	5	789	100.0	3,249	218	419	238	29	1,137
Clay	1	(D)	(D)	(D)	(D)	(D)	(D)	28	1,361
Collier	6	1,081	100.0	3,339	132	1,074	...	15	1,221
Columbia	9	2,375	95.3	8,324	1,179	1,074	184	38	2,036
Dade	24	34,218	98.5	184,000	4,481	26,146	6,167	712	50,959
De Soto	4	506	100.0	1,917	181	331	...	13	466
Dixie	2	(D)	(D)	(D)	(D)	(D)	(D)	4	346
Duval	21	65,375	100.0	126,992	26,943	50,788	92,933	386	23,395
Escambia	12	6,657	97.9	34,475	1,772	4,520	2,713	117	7,852
Flagler	2	(D)	(D)	(D)	(D)	(D)	(D)	19	675
Franklin	3	(D)	(D)	(D)	(D)	(D)	(D)	6	391
Gadsden	6	1,576	100.0	5,895	1,188	897	669	43	1,789
Gilchrist	2	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)
Glades	1	(D)	(D)	(D)	(D)	(D)	(D)	8	371
Gulf	3	(D)	(D)	(D)	(D)	(D)	(D)	15	623
Hamilton	2	(D)	(D)	(D)	(D)	(D)	(D)	13	726
Hardee	5	770	100.0	3,182	373	406	...	35	881
Hendry	6	1,065	100.0	4,157	221	1,328	...	11	940
Hernando	5	1,258	58.3	2,881	429	425	...	28	1,322
Highlands	7	1,713	100.0	7,393	567	1,260	11	31	1,729
Hillsborough	29	44,226	96.9	92,305	13,775	36,149	85,822	378	18,940
Holmes	2	(D)	(D)	(D)	(D)	(D)	(D)	7	266
Indian River	7	1,115	98.9	4,536	294	1,263	...	31	1,823
Jackson	9	2,415	100.0	10,151	1,372	956	631	44	1,583
Jefferson	5	772	100.0	3,167	489	323	...	15	650
Lafayette	...	...	...	...	...	...	...	3	185
Lake	16	4,000	95.1	15,200	2,495	2,047	26	89	3,449
Lee	8	2,716	100.0	14,608	680	3,521	...	58	2,917
Leon	10	4,378	91.7	14,594	2,346	2,762	9,775	74	5,578
Levy	7	1,252	100.0	4,990	468	660	11	23	1,556
Liberty	1	(D)	(D)	(D)	(D)	(D)	(D)	5	199
Madison	5	1,341	67.3	3,230	791	430	...	15	534
Manatee	9	3,717	97.4	12,606	1,689	1,080	38	56	2,910
Marion	11	3,683	100.0	14,859	1,637	1,821	244	83	4,009
Martin	3	(D)	(D)	(D)	(D)	(D)	(D)	31	1,019
Monroe	5	2,084	100.0	8,700	231	3,866	4,807	35	2,841
Nassau	5	1,197	97.2	4,687	568	1,479	9,722	35	2,260
Okaloosa	5	2,521	100.0	14,261	1,459	1,240	648	42	2,373
Okeechobee	2	(D)	(D)	(D)	(D)	(D)	(D)	5	382
Orange	18	13,358	100.0	59,021	7,645	5,602	5,932	237	15,354
Osceola	6	1,374	100.0	5,566	706	624	...	35	1,461
Palm Beach	20	8,287	99.7	29,472	2,357	4,783	418	226	12,298
Pasco	4	1,133	100.0	4,115	877	870	...	57	2,043
Pinellas	14	8,097	100.0	35,508	6,567	5,040	147	287	16,851
Polk	34	9,742	97.7	39,264	6,900	8,727	14,764	204	11,426
Putnam	10	3,430	100.0	12,265	1,296	1,211	4,391	39	1,727
St. Johns	5	1,604	100.0	6,220	846	861	333	49	2,709
St. Lucie	9	2,588	94.6	9,287	801	2,715	722	37	1,810
Santa Rosa	3	(D)	(D)	(D)	(D)	(D)	(D)	34	1,041
Sarasota	6	1,924	100.0	8,011	872	1,356	...	68	3,641
Seminole	9	2,887	100.0	13,688	1,216	1,966	243	31	1,847
Sumter	3	(D)	(D)	(D)	(D)	(D)	(D)	22	779
Suwannee	6	1,652	100.0	6,907	1,875	805	...	27	1,095
Taylor	6	1,314	100.0	5,465	582	306	...	26	1,899
Union	1	(D)	(D)	(D)	(D)	(D)	(D)	13	440
Volusia	19	6,569	79.2	22,020	2,921	7,816	1,147	166	8,787
Wakulla	1	(D)	(D)	(D)	(D)	(D)	(D)	4	161
Walton	8	2,650	100.0	7,407	1,531	5,391	2,404	19	1,075
Washington	3	(D)	(D)	(D)	(D)	(D)	(D)	12	(D)

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Table 8L.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—STATES AND COUNTIES—Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
			Sales of establishments reporting gallon sales, by type of product						
	Establishments	Sales (excl. tax)	Sales coverage[1]	Gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)	Establishments	Sales of gasoline service stations
	(Number)	($1,000)	(Percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(Number)	($1,000)
Georgia	555	230,281	97.3	865,595	91,537	139,211	105,766	4,113	222,455
Refiner-marketer plants	316	127,511	98.7	525,864	42,197	45,227	12,046	...	...
Other plants	239	102,770	95.5	339,731	49,340	93,984	93,720	...	...
Appling	4	1,049	100.0	4,233	467	268	...	11	751
Atkinson	...	...	...	...	...	...	...	22	445
Bacon	2	(D)	(D)	(D)	(D)	(D)	(D)	10	519
Baker	...	...	...	...	...	...	...	3	(D)
Baldwin	5	1,378	100.0	6,290	183	267	...	15	1,116
Banks	...	...	...	...	...	...	...	2	(D)
Barrow	4	690	100.0	3,304	452	402	...	23	650
Bartow	6	2,095	100.0	8,017	1,077	1,169	...	27	986
Ben Hill	6	1,333	100.0	5,463	599	230	...	21	1,207
Berrien	3	(D)	(D)	(D)	(D)	(D)	(D)	28	1,277
Bibb	9	7,135	100.0	27,729	1,562	2,576	1,458	133	8,754
Bleckley	2	(D)	(D)	(D)	(D)	(D)	(D)	6	725
Brantley	1	(D)	(D)	(D)	(D)	(D)	(D)	14	509
Brooks	7	1,008	69.9	3,221	817	407	...	10	431
Bryan	1	(D)	(D)	(D)	(D)	(D)	(D)	11	758
Bulloch	5	1,170	100.0	5,157	731	277	...	32	1,919
Burke	8	1,404	85.3	4,669	485	709	...	17	604
Butts	3	(D)	(D)	(D)	(D)	(D)	(D)	9	510
Calhoun	1	(D)	(D)	(D)	(D)	(D)	(D)	10	326
Camden	2	(D)	(D)	(D)	(D)	(D)	(D)	14	493
Candler	2	(D)	(D)	(D)	(D)	(D)	(D)	5	231
Carroll	7	2,064	100.0	10,032	426	529	...	41	1,423
Catoosa	...	...	...	...	...	...	...	21	772
Charlton	2	(D)	(D)	(D)	(D)	(D)	(D)	9	577
Chatham	12	19,305	90.3	62,434	15,596	17,806	68,712	191	11,532
Chattahoochee	...	...	...	...	...	...	...	4	72
Chattooga	1	(D)	(D)	(D)	(D)	(D)	(D)	23	1,142
Cherokee	3	(D)	(D)	(D)	(D)	(D)	(D)	16	637
Clarke	9	4,099	93.7	13,578	1,454	2,136	1,197	49	3,962
Clay	1	(D)	(D)	(D)	(D)	(D)	(D)	10	259
Clayton	1	(D)	(D)	(D)	(D)	(D)	(D)	33	1,642
Clinch	4	735	68.0	2,039	120	292	...	12	645
Cobb	7	4,399	100.0	19,851	1,132	1,200	...	117	6,418
Coffee	5	1,945	100.0	5,999	1,050	499	...	28	1,580
Colquitt	4	1,794	100.0	6,437	2,023	804	...	30	1,694
Columbia	1	(D)	(D)	(D)	(D)	(D)	(D)	14	523
Cook	3	(D)	(D)	(D)	(D)	(D)	(D)	19	1,081
Coweta	9	1,341	100.0	5,940	262	407	...	36	1,656
Crawford	1	(D)	(D)	(D)	(D)	(D)	(D)	4	247
Crisp	8	1,522	98.0	6,289	557	318	109	26	1,344
Dade	1	(D)	(D)	(D)	(D)	(D)	(D)	8	211
Dawson	...	...	...	...	...	...	...	4	136
Decatur	6	1,589	100.0	6,067	610	919	...	23	1,097
De Kalb	11	15,442	100.0	54,881	1,804	11,668	...	161	10,256
Dodge	3	(D)	(D)	(D)	(D)	(D)	(D)	12	455
Dooly	4	884	66.1	2,546	283	158	...	13	596
Dougherty	9	3,727	100.0	14,834	1,730	1,979	60	56	5,181
Douglas	2	(D)	(D)	(D)	(D)	(D)	(D)	8	578
Early	3	(D)	(D)	(D)	(D)	(D)	(D)	11	1,248
Echols	...	...	...	...	...	...	...	1	(D)
Effingham	1	(D)	(D)	(D)	(D)	(D)	(D)	11	561
Elbert	7	1,428	100.0	7,327	581	393	...	17	765
Emanuel	6	1,119	100.0	5,106	612	201	...	28	1,007
Evans	3	(D)	(D)	(D)	(D)	(D)	(D)	11	495
Fannin	2	(D)	(D)	(D)	(D)	(D)	(D)	19	620
Fayette	...	172	100.0	693	49	117	...	11	317
Floyd	9	3,292	100.0	14,263	734	1,118	...	74	3,765
Forsyth	...	...	...	...	...	...	...	9	282
Franklin	2	(D)	(D)	(D)	(D)	(D)	(D)	10	470
Fulton	16	45,907	100.0	161,224	9,160	52,584	34,128	521	37,397
Gilmer	2	(D)	(D)	(D)	(D)	(D)	(D)	5	255
Glascock	...	...	93.1	...	...	...	...	4	99
Glynn	9	2,121	100.0	7,793	1,309	979	...	31	2,111
Gordon	3	(D)	(D)	(D)	(D)	(D)	(D)	33	1,190
Grady	2	(D)	(D)	(D)	(D)	(D)	(D)	11	799
Greene	3	(D)	(D)	(D)	(D)	(D)	(D)	22	563
Gwinnett	5	1,736	100.0	4,337	768	713	...	72	2,334
Habersham	5	1,233	87.8	4,240	605	695	...	21	675
Hall	8	4,473	100.0	17,665	2,327	1,923	...	44	2,066
Hancock	4	348	98.9	1,378	98	153	...	6	278
Haralson	1	(D)	(D)	(D)	(D)	(D)	(D)	15	720
Harris	...	208	100.0	762	128	186	...	16	439
Hart	2	(D)	(D)	(D)	(D)	(D)	(D)	23	1,097
Heard	...	...	...	...	...	...	...	13	295
Henry	1	(D)	(D)	(D)	(D)	(D)	(D)	14	608
Houston	3	(D)	(D)	(D)	(D)	(D)	(D)	35	1,788
Irwin	1	(D)	(D)	(D)	(D)	(D)	(D)	12	489
Jackson	3	(D)	(D)	(D)	(D)	(D)	(D)	40	1,365
Jasper	1	(D)	(D)	(D)	(D)	(D)	(D)	5	279

(D) Withheld to avoid disclosure. ... Represents zero. [1]Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

Table 8L.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—STATES AND COUNTIES —Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
			Sales of establishments reporting gallon sales, by type of product						
	Establishments	Sales (excl. tax)	Sales coverage[1]	Gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)	Establishments	Sales of gasoline service stations
	(Number)	($1,000)	(Percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(Number)	($1,000)
Georgia—Continued									
Jeff Davis	1	(D)	(D)	(D)	(D)	(D)	(D)	8	937
Jefferson	7	1,130	100.0	4,718	482	753	...	31	1,140
Jenkins	4	551	100.0	2,525	227	159	...	15	(D)
Johnson	4	608	73.2	1,744	118	213	18	7	288
Jones	1	(D)	(D)	(D)	(D)	(D)	(D)	9	238
Lamar	2	(D)	(D)	(D)	(D)	(D)	(D)	12	569
Lanier	1	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)
Laurens	7	1,560	100.0	6,927	672	589	...	60	1,901
Lee	...	...	...	...	...	...	...	4	221
Liberty	3	(D)	(D)	(D)	(D)	(D)	(D)	11	647
Lincoln	...	...	...	...	...	...	...	9	285
Long	...	...	...	...	...	...	...	11	288
Lowndes	10	2,254	100.0	8,459	1,624	759	...	60	2,879
Lumpkin	...	...	...	...	...	...	...	5	169
McDuffie	4	842	100.0	3,551	531	391	...	16	954
McIntosh	2	(D)	(D)	(D)	(D)	(D)	(D)	10	374
Macon	2	(D)	(D)	(D)	(D)	(D)	(D)	15	543
Madison	...	...	...	...	...	...	...	13	335
Marion	2	(D)	(D)	(D)	(D)	(D)	(D)	4	96
Meriwether	5	817	100.0	3,756	181	408	...	20	751
Miller	1	(D)	(D)	(D)	(D)	(D)	(D)	7	300
Mitchell	7	1,325	100.0	5,469	856	436	...	20	1,620
Monroe	2	(D)	(D)	(D)	(D)	(D)	(D)	19	2,173
Montgomery	1	(D)	(D)	(D)	(D)	(D)	(D)	7	216
Morgan	2	(D)	(D)	(D)	(D)	(D)	(D)	10	446
Murray	...	...	...	...	...	...	...	19	544
Muscogee	9	7,575	100.0	29,600	969	856	...	133	9,827
Newton	5	1,146	100.0	4,847	479	480	...	28	1,061
Oconee	...	...	100.0	...	...	...	...	6	134
Oglethorpe	1	(D)	(D)	(D)	(D)	(D)	(D)	12	288
Paulding	2	(D)	(D)	(D)	(D)	(D)	(D)	4	178
Peach	5	998	100.0	4,538	306	470	...	13	984
Pickens	4	891	100.0	3,489	339	628	...	9	333
Pierce	1	(D)	(D)	(D)	(D)	(D)	(D)	18	502
Pike	1	(D)	(D)	(D)	(D)	(D)	(D)	7	206
Polk	4	1,328	100.0	5,881	324	365	...	29	1,390
Pulaski	5	1,042	100.0	4,835	290	234	...	15	458
Putnam	2	(D)	(D)	(D)	(D)	(D)	(D)	15	979
Quitman	...	...	100.0	...	...	...	...	3	64
Rabun	2	(D)	(D)	(D)	(D)	(D)	(D)	7	264
Randolph	5	900	100.0	3,411	284	360	...	8	296
Richmond	7	5,955	100.0	23,910	1,667	2,301	...	140	9,272
Rockdale	1	(D)	(D)	(D)	(D)	(D)	(D)	4	110
Schley	2	(D)	(D)	(D)	(D)	(D)	(D)	6	338
Screven	5	1,389	65.2	3,967	343	247	...	10	505
Seminole	2	(D)	(D)	(D)	(D)	(D)	(D)	8	505
Spalding	9	2,817	100.0	12,924	644	652	...	47	2,730
Stephens	4	1,482	100.0	6,278	684	619	...	18	756
Stewart	3	(D)	(D)	(D)	(D)	(D)	(D)	9	455
Sumter	6	1,392	100.0	5,523	711	668	...	30	1,503
Talbot	2	(D)	(D)	(D)	(D)	(D)	(D)	12	443
Taliaferro	1	(D)	(D)	(D)	(D)	(D)	(D)	8	134
Tattnall	2	(D)	(D)	(D)	(D)	(D)	(D)	21	1,353
Taylor	2	(D)	(D)	(D)	(D)	(D)	(D)	5	92
Telfair	4	618	100.0	3,612	240	264	...	24	1,131
Terrell	2	(D)	(D)	(D)	(D)	(D)	(D)	14	612
Thomas	8	2,208	100.0	7,538	2,045	975	...	39	2,522
Tift	9	2,154	100.0	8,131	1,590	850	11	30	1,477
Toombs	7	1,704	100.0	6,414	953	445	...	32	1,258
Towns	...	...	...	...	...	...	...	6	92
Treutlen	2	(D)	(D)	(D)	(D)	(D)	(D)	5	188
Troup	9	2,232	100.0	8,612	785	832	66	69	3,138
Turner	3	(D)	(D)	(D)	(D)	(D)	(D)	15	829
Twiggs	1	(D)	(D)	(D)	(D)	(D)	(D)	7	100
Union	...	...	...	...	...	...	...	4	231
Upson	6	1,159	100.0	5,049	286	293	...	31	1,465
Walker	10	2,664	100.0	10,859	1,675	1,066	...	43	2,221
Walton	4	1,439	100.0	2,960	751	724	...	21	751
Ware	9	3,761	100.0	13,662	1,817	603	...	53	3,053
Warren	4	587	100.0	2,458	302	219	...	8	269
Washington	6	1,521	88.6	3,116	308	388	...	24	837
Wayne	4	1,253	100.0	4,637	652	1,195	...	17	1,215
Webster	...	...	...	...	...	...	...	5	149
Wheeler	2	(D)	(D)	(D)	(D)	(D)	(D)	7	191
White	...	...	...	...	...	...	...	15	387
Whitfield	8	3,413	100.0	14,267	1,689	963	...	38	2,089
Wilcox	1	(D)	(D)	(D)	(D)	(D)	(D)	9	354
Wilkes	5	844	100.0	3,807	505	283	...	13	668
Wilkinson	1	(D)	(D)	(D)	(D)	(D)	(D)	3	197
Worth	3	(D)	(D)	(D)	(D)	(D)	(D)	16	727
Idaho	399	82,923	94.4	203,027	32,229	60,812	8,390	929	51,563
Refiner-marketer plants	298	60,409	93.5	150,218	21,690	35,849	3,214	...	...
Other plants	101	22,514	96.7	52,809	10,539	24,963	5,176	...	...

(D) Withheld to avoid disclosure. ... Represents zero. [1]Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

Table 8L.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—STATES AND COUNTIES—Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
			Sales of establishments reporting gallon sales, by type of product						
	Establishments	Sales (excl. tax)	Sales coverage[1]	Gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)	Establishments	Sales of gasoline service stations
	(Number)	($1,000)	(Percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(Number)	($1,000)
Idaho—Continued									
Ada	22	18,991	98.9	30,796	4,446	16,392	1,972	116	8,164
Adams	4	269	100.0	833	309	188	...	10	443
Bannock	21	4,494	89.2	12,859	1,412	4,472	161	75	4,130
Bear Lake	8	913	100.0	3,159	297	654	...	10	586
Benewah	6	920	66.4	1,725	167	358	...	7	374
Bingham	18	2,388	93.6	7,305	910	1,534	...	34	2,249
Blaine	5	549	100.0	1,626	360	366	...	9	362
Boise	1	(D)	(D)	(D)	(D)	(D)	(D)	4	58
Bonner	12	1,642	89.0	4,851	1,145	985	24	32	1,212
Bonneville	13	5,949	97.1	16,735	986	4,637	174	48	3,914
Boundary	8	998	86.4	2,530	261	821	15	7	(D)
Butte	3	(D)	(D)	(D)	(D)	(D)	(D)	7	405
Camas	5	291	78.7	527	140	362	...	1	(D)
Canyon	20	4,840	96.1	11,990	2,366	2,224	4,029	70	3,834
Caribou	4	405	100.0	1,282	216	492	...	6	213
Cassia	16	5,444	91.4	7,720	872	1,637	13	37	1,572
Clark	2	(D)	(D)	(D)	(D)	(D)	(D)	3	200
Clearwater	5	949	100.0	2,902	564	969	...	15	752
Custer	7	745	100.0	2,260	427	330	386	6	190
Elmore	7	1,159	100.0	4,134	432	504	...	15	1,036
Franklin	7	910	100.0	3,453	327	876	...	10	346
Fremont	10	96[illegible]	69.2	2,276	287	533	...	13	399
Gem	6	(D)	83.7	1,653	315	504	...	13	525
Gooding	11	1,335	87.8	4,115	694	460	...	13	749
Idaho	12	1,642	91.6	4,362	808	2,021	10	20	748
Jefferson	5	341	100.0	1,168	226	281	...	9	780
Jerome	7	902	80.6	2,783	589	401	...	18	1,233
Kootenai	17	2,745	97.1	7,832	1,278	1,435	198	46	2,189
Latah	21	2,407	93.1	6,645	1,715	2,740	98	27	1,335
Lemhi	6	657	100.0	1,972	401	597	227	8	521
Lewis	6	601	96.8	1,343	403	669	351	9	663
Lincoln	5	627	100.0	2,513	205	619	...	3	213
Madison	7	772	100.0	2,638	235	617	...	11	500
Minidoka	4	661	100.0	2,261	340	754	...	14	851
Nez Perce	12	3,476	98.4	9,484	1,427	2,419	690	40	2,126
Oneida	6	528	100.0	1,814	273	549	...	9	282
Owyhee	3	(D)	(D)	(D)	(D)	(D)	(D)	14	449
Payette	5	697	65.4	1,538	218	230	...	17	950
Power	5	448	76.3	1,053	92	466	...	8	238
Shoshone	16	2,498	95.8	5,248	2,111	1,469	10	22	1,748
Teton	5	342	100.0	1,215	135	185	...	4	176
Twin Falls	21	6,178	94.8	17,895	4,025	4,384	32	61	3,456
Valley	7	816	96.9	2,302	197	541	...	14	436
Washington	8	1,033	84.5	1,934	455	400	...	14	550
Yellowstone National Park	...	...	...	...	...	...	...	...	...
Illinois	1,614	606,838	91.7	1,693,601	307,920	512,906	228,930	8,920	605,189
Refiner-marketer plants	1,052	394,850	100.0	1,284,013	170,228	334,989	182,842	...	...
Other plants	562	211,988	74.7	409,588	137,692	177,917	46,088	...	...
Adams	19	4,318	83.2	13,303	2,760	1,686	254	83	3,015
Alexander	6	3,474	44.3	3,895	436	520	...	38	2,657
Bond	8	2,059	45.2	3,412	815	774	...	29	1,107
Boone	7	1,399	100.0	3,983	960	1,522	20	27	1,617
Brown	5	348	100.0	1,475	344	103	...	10	524
Bureau	22	4,212	60.2	8,909	1,784	2,586	32	49	2,280
Calhoun	4	(D)	(D)	(D)	(D)	(D)	(D)	22	785
Carroll	13	1,560	92.1	4,705	1,223	1,765	...	32	1,688
Cass	11	2,128	100.0	5,115	1,466	990	...	27	1,308
Champaign	31	6,857	100.0	24,193	5,009	7,950	338	137	8,974
Christian	22	4,032	57.4	8,248	1,982	1,761	...	61	2,510
Clark	14	2,209	83.0	5,719	1,184	2,388	...	32	1,550
Clay	12	2,104	93.5	7,110	1,637	1,075	...	33	1,510
Clinton	10	1,565	73.4	4,324	1,154	987	...	32	1,097
Coles	21	3,696	100.0	10,552	1,989	2,725	350	56	3,242
Cook	153	235,474	98.9	680,082	122,472	248,864	209,641	2,713	262,421
Crawford	6	8,129	100.0	39,417	2,735	2,668	...	41	1,630
Cumberland	3	(D)	(D)	(D)	(D)	(D)	(D)	17	1,142
De Kalb	22	4,451	85.2	11,520	1,896	4,659	181	65	4,179
De Witt	12	1,306	100.0	4,583	1,382	1,098	...	26	1,618
Douglas	20	2,390	88.5	7,354	1,731	926	...	29	1,153
Du Page	18	4,962	91.3	15,608	3,353	10,048	75	157	13,471
Edgar	14	2,411	59.8	5,524	1,175	934	...	32	1,501
Edwards	7	1,586	32.2	1,740	458	610	...	22	1,029
Effingham	16	6,723	90.1	10,946	1,361	1,698	...	52	2,184
Fayette	15	3,363	69.3	7,245	781	611	154	42	1,353
Ford	8	1,499	100.0	3,876	702	931	...	38	3,753
Franklin	18	2,723	85.9	10,180	1,015	484	...	79	3,015
Fulton	22	3,957	71.7	9,960	1,507	2,776	...	83	3,624
Gallatin	6	1,135	100.0	1,450	182	150	...	21	624
Greene	14	2,144	100.0	6,562	1,446	2,078	...	32	1,234
Grundy	12	2,356	86.7	6,217	1,996	1,893	1,323	50	2,556
Hamilton	4	561	100.0	2,188	484	207	...	18	660

(D) Withheld to avoid disclosure. ... Represents zero. [1]Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

Table 8L.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—STATES AND COUNTIES—Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
			Sales of establishments reporting gallon sales, by type of product						
	Establishments (Number)	Sales (excl. tax) ($1,000)	Sales coverage[1] (Percent)	Gasoline (1,000 gal.)	Kerosene, range oil, #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special) (1,000 gal.)	Establishments (Number)	Sales of gasoline service stations ($1,000)
Illinois—Continued									
Hancock	18	2,557	80.5	7,050	2,191	1,632	64	47	1,513
Hardin	2	(D)	(D)	(D)	(D)	(D)	(D)	6	331
Henderson	4	598	100.0	2,145	847	573	...	18	625
Henry	25	4,744	85.6	14,808	3,454	1,897	...	76	3,422
Iroquois	25	4,244	74.5	11,332	2,892	3,768	381	60	2,600
Jackson	15	3,012	67.2	8,176	872	872	...	61	2,781
Jasper	5	549	100.0	2,097	392	309	...	19	748
Jefferson	8	2,187	93.6	8,632	1,152	1,380	...	60	2,746
Jersey	5	742	86.5	2,071	588	642	143	19	1,189
Jo Daviess	17	2,138	56.2	4,002	1,037	1,284	137	34	1,419
Johnson	4	785	100.0	2,625	268	177	...	18	1,529
Kane	30	12,574	74.2	31,881	5,785	11,488	1,476	170	13,332
Kankakee	20	6,445	89.3	16,428	2,614	6,121	439	105	6,342
Kendall	8	1,228	76.7	3,262	888	960	...	23	810
Knox	17	6,037	66.9	13,897	3,463	3,297	160	92	4,577
Lake	33	13,477	98.0	44,416	9,265	17,550	1,197	232	18,419
La Salle	40	8,701	84.2	23,715	4,501	7,738	577	124	7,288
Lawrence	8	3,768	77.7	8,931	967	937	...	42	2,167
Lee	16	3,646	64.3	6,827	1,892	2,526	...	42	2,535
Livingston	26	4,045	73.0	11,500	1,979	2,200	...	52	2,514
Logan	21	2,671	68.3	4,588	1,252	925	15	65	2,855
McDonough	20	3,260	74.6	7,852	2,131	2,377	...	50	2,026
McHenry	22	5,014	73.1	11,031	3,347	4,644	227	86	5,246
McLean	28	6,508	84.9	18,014	4,069	8,412	196	121	7,829
Macon	19	9,139	99.9	31,767	3,277	5,536	...	142	8,912
Macoupin	19	4,161	80.3	7,979	1,932	1,407	...	82	3,154
Madison	21	16,505	94.5	46,829	4,460	10,575	536	230	14,332
Marion	17	3,422	84.0	8,584	3,079	1,998	340	98	4,388
Marshall	8	930	100.0	3,034	662	784	...	22	919
Mason	16	1,589	78.2	3,626	1,119	1,022	231	39	1,649
Massac	6	1,140	100.0	4,241	680	567	...	24	1,305
Menard	10	1,239	76.5	2,898	843	786	...	11	403
Mercer	13	2,102	58.0	4,250	1,096	932	1	31	1,241
Monroe	4	679	46.7	1,058	294	455	...	17	508
Montgomery	17	2,305	95.5	7,974	1,368	1,688	318	47	2,135
Morgan	14	2,674	78.5	8,023	1,244	1,723	...	54	2,657
Moultrie	10	737	63.0	1,564	501	430	5	21	910
Ogle	19	3,067	77.6	7,912	1,975	2,030	...	51	2,686
Peoria	20	21,459	100.0	26,634	4,865	6,468	218	226	13,691
Perry	8	869	100.0	3,382	411	423	...	45	1,726
Piatt	18	1,552	74.9	3,842	1,570	965	...	21	924
Pike	19	2,391	66.0	6,118	1,357	777	27	43	1,642
Pope	1	(D)	(D)	(D)	(D)	(D)	(D)	9	204
Pulaski	1	(D)	(D)	(D)	(D)	(D)	(D)	16	409
Putnam	3	(D)	(D)	(D)	(D)	(D)	(D)	9	250
Randolph	17	3,405	75.4	8,700	1,610	1,858	...	42	2,005
Richland	9	1,156	100.0	3,916	634	741	...	26	1,695
Rock Island	21	10,203	97.5	17,788	4,678	7,921	646	172	10,362
St. Clair	25	7,405	84.8	17,144	5,551	11,251	1,284	258	15,363
Saline	13	2,481	100.0	11,508	774	821	5	52	2,777
Sangamon	27	7,080	98.5	25,985	3,634	5,453	2,425	179	12,629
Schuyler	5	966	36.9	1,442	395	225	...	18	707
Scott	4	557	100.0	1,117	298	758	...	15	479
Shelby	15	1,563	80.6	5,070	1,482	980	63	33	1,217
Stark	7	1,036	100.0	3,529	659	1,282	...	12	395
Stephenson	18	4,875	76.0	11,671	2,681	4,003	92	52	2,609
Tazewell	25	15,933	95.5	70,525	6,394	9,856	49	106	4,905
Union	8	1,384	100.0	4,735	836	751	100	32	1,202
Vermilion	34	6,656	89.4	21,833	4,757	4,339	275	146	6,752
Wabash	9	1,526	100.0	4,884	1,635	1,820	245	33	1,283
Warren	13	2,403	76.2	5,929	1,793	1,596	82	32	1,490
Washington	9	1,002	61.4	2,567	446	306	...	27	749
Wayne	7	1,474	73.0	3,852	879	439	...	41	1,870
White	12	1,336	100.0	4,730	1,328	726	...	48	2,185
Whiteside	17	5,818	94.2	10,984	2,929	4,306	17	70	4,319
Will	21	13,035	98.7	37,191	5,813	17,827	2,490	190	13,283
Williamson	14	2,488	92.2	8,119	974	1,077	9	81	3,041
Winnebago	17	9,309	92.7	25,366	2,845	3,613	2,092	172	12,217
Woodford	12	1,896	100.0	6,693	824	2,468	...	38	1,756
Indiana	1,128	442,703	95.1	1,319,364	259,725	371,790	225,406	5,188	320,660
Refiner-market plants	830	332,990	98.7	1,084,866	181,118	278,178	193,964	...	...
Other plants	298	109,713	84.0	234,498	78,607	93,612	31,442	...	...
Adams	11	1,995	80.1	4,470	1,301	1,178	...	29	1,989
Allen	30	18,087	78.8	57,105	5,752	11,653	532	210	15,401
Bartholomew	11	2,438	100.0	9,537	1,727	1,851	...	56	2,955
Benton	15	1,881	91.0	4,601	1,732	1,323	43	31	1,080
Blackford	7	759	100.0	2,471	1,213	494	...	18	764
Boone	13	2,014	80.3	5,794	1,825	1,271	...	44	2,729
Brown	1	(D)	(D)	(D)	(D)	(D)	(D)	3	(D)
Carroll	12	1,913	75.0	4,362	1,780	1,352	...	18	1,308

(D) Withheld to avoid disclosure. ... Represents zero. [1]Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

Table 8L.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—STATES AND COUNTIES—Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
			Sales of establishments reporting gallon sales, by type of product						
	Establishments (Number)	Sales (excl. tax) ($1,000)	Sales coverage[1] (Percent)	Gasoline (1,000 gal.)	Kerosene, range oil, #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special) (1,000 gal.)	Establishments (Number)	Sales of gasoline service stations ($1,000)
Indiana—Continued									
Cass	15	2,582	83.5	6,779	2,380	1,857	...	55	3,077
Clark	6	8,114	100.0	6,836	977	1,385	...	58	5,311
Clay	9	1,679	100.0	6,044	896	919	...	35	1,836
Clinton	16	3,405	88.4	11,054	2,610	2,683	...	40	2,163
Crawford	2	(D)	(D)	(D)	(D)	(D)	(D)	17	500
Daviess	9	1,599	95.5	5,748	729	847	...	42	1,707
Dearborn	10	4,314	100.0	13,458	3,504	1,947	74	34	2,238
Decatur	10	1,227	100.0	4,634	1,022	533	...	20	1,016
De Kalb	15	2,632	751	7,165	1,805	1,292	...	35	1,958
Delaware	16	11,554	100.0	33,347	4,225	6,208	...	114	6,503
Dubois	11	2,565	65.5	6,378	444	834	40	43	1,318
Elkhart	17	9,005	100.0	25,504	8,597	10,958	3,060	118	7,192
Fayette	7	1,458	68.0	3,186	732	995	...	21	1,405
Floyd	5	2,046	83.4	6,131	542	504	...	67	4,775
Fountain	15	2,309	82.9	6,030	1,472	1,158	394	33	1,505
Franklin	7	599	72.8	1,652	448	323	...	17	605
Fulton	14	1,780	93.0	5,307	1,543	1,502	...	39	1,703
Gibson	13	2,153	97.1	7,749	960	1,380	...	56	1,998
Grant	25	7,521	87.9	16,490	5,463	4,484	...	88	4,904
Greene	16	3,361	95.2	13,465	4,304	2,296	...	53	2,095
Hamilton	16	7,828	100.0	28,015	15,709	10,058	...	48	2,010
Hancock	8	1,242	79.3	3,212	1,062	646	...	36	2,043
Harrison	8	1,365	77.5	4,092	819	379	...	20	685
Hendricks	17	2,679	93.1	7,175	2,657	2,850	...	47	1,841
Henry	18	3,343	89.7	11,320	3,190	2,449	...	64	3,157
Howard	10	4,049	100.0	15,082	3,920	2,327	...	55	3,146
Huntington	13	1,918	100.0	6,791	1,720	1,642	56	57	3,313
Jackson	18	3,027	89.6	10,100	1,687	1,151	...	41	2,896
Jasper	14	2,729	86.7	7,534	1,963	1,818	20	26	1,412
Jay	10	2,774	100.0	7,624	2,257	1,112	6,549	44	1,900
Jefferson	8	3,624	100.0	7,240	839	1,792	...	29	1,683
Jennings	3	(D)	(D)	(D)	(D)	(D)	(D)	14	997
Johnson	11	2,114	100.0	6,456	2,807	2,661	24	38	2,367
Knox	13	2,954	92.1	10,915	855	1,358	...	73	3,153
Kosciusko	27	3,870	85.2	9,632	3,221	3,220	61	58	4,059
Lagrange	11	1,532	94.0	3,716	1,185	990	...	13	570
Lake	33	88,636	99.5	271,724	21,323	101,717	187,618	408	32,463
La Porte	22	7,319	99.1	24,110	7,397	7,778	2,082	114	7,095
Lawrence	11	2,114	92.6	6,655	892	743	...	37	3,406
Madison	23	5,265	100.0	17,218	4,641	4,373	...	152	8,199
Marion	30	67,862	98.3	214,652	32,662	54,523	21,845	594	49,822
Marshall	14	3,073	91.6	9,049	2,772	3,139	45	58	3,237
Martin	2	(D)	(D)	(D)	(D)	(D)	(D)	9	759
Miami	13	8,363	89.3	27,212	12,790	8,694	...	49	2,464
Monroe	12	2,754	96.4	10,034	2,059	1,846	...	52	3,271
Montgomery	17	2,580	100.0	9,220	2,110	1,933	...	52	2,267
Morgan	13	1,547	100.0	5,498	1,607	1,145	...	43	2,222
Newton	12	2,048	95.2	6,610	2,239	1,331	...	27	1,161
Noble	15	2,102	88.1	4,534	1,204	1,708	...	40	2,903
Ohio	...	...	...	...	...	...	...	5	178
Orange	6	877	100.0	3,447	712	420	...	27	1,314
Owen	7	738	86.0	2,501	458	299	...	18	855
Parke	7	1,206	56.1	2,609	341	234	...	27	1,033
Perry	4	825	100.0	3,251	347	479	...	23	676
Pike	4	578	100.0	2,376	299	562	...	20	975
Porter	16	4,358	96.8	13,590	3,262	3,622	274	64	3,337
Posey	10	2,302	98.7	3,004	834	527	...	26	1,037
Pulaski	11	1,814	100.0	5,831	1,566	1,071	...	16	911
Putnam	16	1,949	100.0	7,184	1,331	1,384	...	39	1,751
Randolph	16	1,898	89.6	5,785	2,105	1,222	...	49	2,285
Ripley	11	1,400	80.8	3,457	1,157	760	...	26	1,306
Rush	13	2,059	86.2	6,639	1,783	1,243	...	26	1,775
St. Joseph	28	21,730	96.5	60,112	13,778	22,093	2,338	253	16,334
Scott	7	627	90.1	2,213	678	202	...	26	1,346
Shelby	18	4,744	87.7	7,142	2,688	2,197	13	23	1,525
Spencer	4	965	100.0	2,648	421	346	...	24	863
Starke	9	1,329	92.5	4,059	1,367	934	61	30	1,545
Steuben	10	2,172	89.4	5,230	1,125	2,578	...	37	1,954
Sullivan	12	2,199	70.4	6,047	786	764	...	31	1,284
Switzerland	2	(D)	(D)	(D)	(D)	(D)	(D)	11	(D)
Tippecanoe	17	5,844	100.0	17,733	3,312	5,170	248	74	5,322
Tipton	7	1,280	100.0	3,750	1,523	1,028	...	17	833
Union	4	302	72.8	659	244	206	...	16	530
Vanderburgh	15	13,179	99.8	34,234	3,926	10,690	17	151	13,595
Vermillion	6	765	100.0	2,619	772	236	...	32	1,300
Vigo	15	10,217	99.9	37,516	3,824	7,658	82	136	7,097
Wabash	18	2,524	90.2	7,283	2,106	1,947	...	42	2,352
Warren	7	1,171	100.0	2,771	853	3,252	...	8	203
Warrick	8	1,936	84.2	4,669	836	931	...	17	466
Washington	8	1,425	74.9	4,051	1,023	723	...	18	835
Wayne	15	5,596	100.0	14,626	5,113	9,146	...	74	5,544
Wells	11	1,672	100.0	5,078	2,191	1,266	...	25	1,504
White	17	2,464	100.0	8,791	2,624	1,745	...	45	2,155
Whitley	9	1,387	100.0	4,004	1,685	1,451	...	40	1,780

(D) Withheld to avoid disclosure. ... Represents zero. [1]Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

Table 8L.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—STATES AND COUNTIES —Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
			Sales of establishments reporting gallon sales, by type of product						
	Establishments (Number)	Sales (excl. tax) ($1,000)	Sales coverage[1] (Percent)	Gasoline (1,000 gal.)	Kerosene, range oil, #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special) (1,000 gal.)	Establishments (Number)	Sales of gasoline service stations ($1,000)
Iowa	1,624	282,823	84.2	818,422	196,143	192,373	6,169	4,493	222,053
Refiner-marketer plants	1,118	168,606	95.6	590,873	127,432	146,868	3,504	...	...
Other plants	506	114,217	67.5	227,549	68,711	45,505	2,665	...	...
Adair	11	1,697	66.0	3,726	921	876	...	23	1,413
Adams	4	516	98.1	1,476	688	179	...	17	804
Allamakee	10	1,117	77.0	2,782	724	1,159	...	34	1,248
Appanoose	14	1,424	100.0	5,259	910	1,244	64	45	1,379
Audubon	8	685	100.0	2,402	389	329	20	19	1,682
Benton	22	2,134	93.4	6,526	2,039	2,516	5	43	1,852
Black Hawk	27	7,756	96.1	23,779	5,653	7,359	281	133	7,448
Boone	13	1,505	100.0	5,742	1,167	1,023	...	62	2,451
Bremer	14	1,731	82.5	4,897	1,211	1,414	9	29	1,401
Buchanan	19	1,919	100.0	6,430	2,131	2,216	20	36	1,400
Buena Vista	19	2,187	100.0	6,998	1,918	1,898	338	52	3,684
Butler	17	1,505	100.0	5,306	1,598	1,165	15	44	1,508
Calhoun	15	1,859	74.6	5,299	1,062	522	...	38	1,217
Carroll	20	2,148	73.1	5,396	1,570	1,448	...	50	2,594
Cass	16	1,591	100.0	5,423	1,239	540	1	42	2,151
Cedar	15	1,597	100.0	5,187	1,329	1,301	...	44	1,941
Cerro Gordo	22	5,083	94.9	15,567	2,293	3,300	7	72	3,503
Cherokee	15	2,293	68.7	5,418	756	1,123	22	31	1,181
Chickasaw	11	2,052	49.4	3,276	963	1,030	2	39	1,386
Clarke	8	703	100.0	2,624	521	545	...	20	1,055
Clay	18	2,619	67.3	7,176	1,133	937	24	47	1,991
Clayton	14	1,671	83.2	5,245	1,278	1,589	...	42	1,445
Clinton	25	4,499	96.7	15,016	3,505	4,408	557	67	3,439
Crawford	24	2,055	91.0	6,616	1,583	1,665	69	42	1,696
Dallas	27	3,257	68.9	8,529	1,911	1,912	6	56	2,784
Davis	5	724	58.6	1,455	524	208	...	13	529
Decatur	10	918	100.0	3,550	1,143	633	...	22	713
Delaware	15	2,446	66.8	5,666	1,841	1,799	1	26	1,073
Des Moines	10	4,140	94.3	10,428	2,531	5,779	707	50	3,132
Dickinson	13	1,091	75.6	3,045	712	747	2	30	1,455
Dubuque	21	8,089	57.7	14,580	4,202	5,118	505	93	5,426
Emmet	9	1,151	100.0	4,087	844	804	20	36	1,932
Fayette	19	2,193	100.0	6,734	1,814	3,486	...	50	3,740
Floyd	17	2,114	100.0	6,466	2,210	2,080	...	32	1,338
Franklin	15	1,899	70.0	4,959	919	1,482	5	32	1,368
Fremont	8	748	100.0	2,068	976	837	...	18	800
Greene	19	1,616	95.3	5,347	1,113	865	4	32	1,530
Grundy	18	1,522	79.8	3,758	828	1,444	227	33	1,317
Guthrie	17	1,295	91.0	3,740	1,466	919	...	37	1,167
Hamilton	20	2,145	91.5	6,871	2,149	1,171	1	37	2,060
Hancock	12	1,669	53.3	2,898	679	448	...	29	1,640
Hardin	28	2,939	76.3	8,036	1,981	2,259	4	47	1,879
Harrison	29	2,294	97.4	6,977	2,124	1,980	58	42	1,653
Henry	14	1,789	97.4	5,684	1,873	1,158	...	42	2,234
Howard	10	1,389	100.0	4,560	1,071	1,397	2	30	1,471
Humboldt	14	1,061	91.3	3,638	825	1,088	3	49	1,848
Ida	15	1,437	64.8	3,354	758	1,111	7	22	898
Iowa	14	2,086	49.0	3,060	1,021	949	...	30	1,173
Jackson	15	1,539	100.0	7,193	2,553	1,759	59	39	2,081
Jasper	21	2,026	90.8	6,347	1,387	1,400	17	67	2,797
Jefferson	10	1,106	100.0	3,642	1,020	978	678	23	1,005
Johnson	12	2,841	100.0	10,166	2,113	1,710	4	43	3,767
Jones	15	2,231	72.8	4,827	1,643	1,384	...	55	1,646
Keokuk	17	1,616	79.0	4,161	1,517	957	...	44	1,129
Kossuth	25	2,890	82.0	8,625	2,411	2,464	5	49	2,283
Lee	16	2,695	98.3	6,438	2,184	1,850	...	47	2,699
Linn	31	8,832	97.7	31,822	6,088	4,927	268	41	8,598
Louisa	8	691	63.0	1,385	676	466	3	22	1,011
Lucas	12	1,157	100.0	4,180	1,114	907	17	21	1,207
Lyon	16	8,377	12.6	3,731	850	1,192	11	24	921
Madison	14	1,738	68.4	3,707	1,387	2,559	...	25	990
Mahaska	12	2,198	100.0	7,178	900	1,119	51	46	1,887
Marion	18	2,245	91.0	7,206	1,718	1,217	...	40	1,721
Marshall	16	3,038	88.3	10,375	1,239	2,653	1	64	3,036
Mills	11	1,427	100.0	5,295	2,255	1,231	15	25	1,034
Mitchell	9	1,697	39.5	2,496	696	565	...	24	929
Monona	20	1,991	83.2	4,947	1,494	1,562	24	19	742
Monroe	7	742	100.0	2,925	535	414	...	19	678
Montgomery	14	2,369	84.8	7,002	2,657	843	1	31	1,770
Muscatine	15	2,045	92.2	7,096	1,417	871	...	57	2,689
O'Brien	21	3,176	51.4	6,281	1,040	1,215	4	36	1,498
Osceola	8	1,267	95.2	3,606	490	1,586	...	18	780
Page	16	3,202	100.0	12,863	1,646	2,297	4	49	1,903
Palo Alto	18	1,800	88.5	5,706	1,733	1,385	13	33	1,211
Plymouth	22	3,268	98.3	10,120	2,650	5,096	49	47	2,690
Pocahontas	20	2,349	57.3	4,737	1,370	1,189	2	37	1,388
Polk	33	19,504	85.4	64,492	6,710	7,244	68	309	21,446
Pottawattamie	33	21,331	97.4	85,963	30,684	20,892	30	112	6,288
Poweshiek	20	2,686	96.3	8,125	2,138	2,248	...	30	1,275

(D) Withheld to avoid disclosure. ... Represents zero. [1]Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

Table 8L.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—STATES AND COUNTIES —Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
			Sales of establishments reporting gallon sales, by type of product						
	Establishments (Number)	Sales (excl. tax) ($1,000)	Sales coverage[1] (Percent)	Gasoline (1,000 gal.)	Kerosene, range oil, #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special) (1,000 gal.)	Establishments (Number)	Sales of gasoline service stations ($1,000)
Iowa—Continued									
Ringgold	10	926	82.7	2,438	608	626	...	13	524
Sac	21	1,795	100.0	5,053	1,345	1,747	4	42	1,916
Scott	21	18,718	96.5	53,869	9,333	12,238	1,351	113	8,500
Shelby	18	1,780	100.0	3,722	1,258	815	29	26	998
Sioux	20	3,054	58.3	5,450	1,295	1,647	20	27	1,762
Story	20	2,259	96.6	8,268	2,169	2,051	...	66	3,788
Tama	23	2,350	100.0	7,491	2,409	1,556	5	38	1,480
Taylor	12	2,380	78.7	6,258	2,280	917	...	12	284
Union	11	1,337	96.0	4,871	1,026	712	...	36	961
Van Buren	8	685	100.0	2,437	852	400	...	37	898
Wapello	17	2,750	88.0	8,821	1,807	1,932	123	65	3,106
Warren	14	1,702	53.3	3,407	911	668	23	40	1,262
Washington	20	2,222	81.3	6,715	2,030	1,314	...	44	1,876
Wayne	6	804	100.0	2,435	904	444	...	27	914
Webster	23	6,246	54.4	13,243	1,575	1,584	32	68	3,511
Winnebago	12	1,360	73.2	3,611	983	604	...	38	1,719
Winneshiek	14	2,613	63.6	5,140	1,557	1,471	1	47	1,668
Woodbury	36	10,593	95.1	25,841	3,608	4,729	212	142	8,404
Worth	10	936	100.0	3,390	1,013	320	...	25	784
Wright	23	1,881	86.4	6,269	769	958	59	32	1,570
Kansas	1,223	166,048	81.1	511,712	34,291	143,049	5,520	3,438	173,915
Refiner-marketer plants	760	94,613	97.1	347,996	20,372	130,872	2,199	...	...
Other plants	463	71,435	60.0	163,716	13,919	12,177	3,321	...	...
Allen	11	1,058	99.3	3,930	136	369	19	36	1,653
Anderson	10	684	64.6	1,807	167	293	37	15	474
Atchison	10	811	100.0	3,429	397	704	30	28	1,029
Barber	14	1,017	64.5	2,230	157	259	9	14	696
Barton	26	3,353	64.6	8,129	854	1,064	34	46	4,104
Bourbon	13	1,207	95.0	4,959	208	1,727	...	39	1,615
Brown	12	918	100.0	3,485	474	320	4	27	999
Butler	15	2,115	100.0	8,662	510	559	202	86	4,899
Chase	3	(D)	(D)	(D)	(D)	(D)	(D)	7	252
Chautauqua	10	679	85.0	2,708	105	124	3	21	829
Cherokee	7	728	100.0	3,511	175	665	25	48	1,914
Cheyenne	8	1,112	100.0	4,128	93	155	50	14	559
Clark	7	572	84.6	1,643	62	106	...	4	228
Clay	11	856	66.0	2,254	99	220	12	22	755
Cloud	13	4,878	24.1	4,302	482	156	5	30	1,271
Coffey	11	558	100.0	2,489	366	478	21	26	1,088
Comanche	6	470	27.4	633	31	66	...	4	412
Cowley	24	1,572	95.4	6,792	182	269	65	74	3,730
Crawford	15	1,636	97.9	6,664	461	680	27	75	2,809
Decatur	9	533	83.1	2,052	195	234	...	14	585
Dickinson	26	1,466	80.2	5,090	349	315	4	50	2,046
Doniphan	5	810	100.0	2,206	399	773	...	21	837
Douglas	12	1,675	100.0	7,432	529	760	474	47	2,371
Edwards	10	636	49.2	1,535	82	173	...	13	515
Elk	4	286	100.0	1,257	61	252	...	16	537
Ellis	15	2,066	89.0	6,563	668	298	356	39	1,992
Ellsworth	9	867	43.3	1,819	95	166	16	21	790
Finney	7	913	100.0	3,737	153	509	...	26	1,801
Ford	19	2,742	47.2	4,928	698	601	...	39	3,246
Franklin	13	1,873	97.7	7,123	803	363	1	34	1,579
Geary	9	785	68.0	2,435	74	68	...	27	1,778
Gore	8	515	62.7	1,453	303	164	14	10	270
Graham	7	559	47.0	1,235	180	83	...	6	431
Grant	3	(D)	(D)	(D)	(D)	(D)	(D)	5	441
Gray	11	640	73.8	1,554	164	543	37	8	439
Greeley	3	(D)	(D)	(D)	(D)	(D)	(D)	4	244
Greenwood	14	1,112	79.3	4,188	276	371	124	38	602
Hamilton	4	357	100.0	1,485	25	254	...	11	609
Harper	22	1,168	98.7	3,773	387	517	18	19	1,134
Harvey	11	917	91.8	3,971	280	319	...	38	2,272
Haskell	6	372	66.9	982	51	92	...	10	347
Hodgeman	4	475	20.6	381	76	70	...	6	205
Jackson	6	563	100.0	1,857	459	76	...	27	884
Jefferson	8	271	81.2	909	210	164	...	19	874
Jewell	9	716	100.0	3,014	245	163	...	25	856
Johnson	16	2,369	100.0	9,034	1,132	913	4	80	5,295
Kearny	4	377	68.4	1,008	24	266	...	1	(D)
Kingman	20	1,094	79.7	3,809	471	425	56	31	927
Kiowa	11	793	47.0	1,655	110	145	...	19	816
Labette	14	928	87.0	3,896	160	307	11	43	1,858
Lane	4	640	13.3	413	21	87	...	4	251
Leavenworth	9	1,665	57.0	4,931	389	423	...	32	1,437
Lincoln	10	671	49.6	1,340	69	144	...	11	594
Linn	10	697	100.0	2,776	395	347	14	28	885
Logan	13	599	77.0	2,062	138	259	...	10	495
Lyon	16	1,382	79.9	4,991	429	335	22	53	2,634
McPherson	26	1,967	75.9	6,372	336	551	68	49	1,793

(D) Withheld to avoid disclosure. ... Represents zero. [1]Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

Table 8L.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—STATES AND COUNTIES —Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
			Sales of establishments reporting gallon sales, by type of product						
	Establishments	Sales (excl. tax)	Sales coverage[1]	Gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)	Establishments	Sales of gasoline service stations
	(Number)	($1,000)	(Percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(Number)	($1,000)
Kansas—Continued									
Marion	13	711	77.1	2,738	155	104	5	40	1,746
Marshall	13	690	92.2	2,823	366	227	10	37	1,389
Meade	10	791	89.6	2,759	487	569	480	6	417
Miami	12	1,127	100.0	4,943	239	1,705	2	32	1,383
Mitchell	8	624	62.5	1,692	111	63	...	31	1,694
Montgomery	22	7,769	93.5	17,749	814	37,097	19	99	4,117
Morris	10	714	100.0	2,536	268	165	42	22	658
Morton	6	456	65.4	1,165	42	367	...	4	295
Nemaha	10	896	49.2	1,828	270	388	...	39	1,419
Neosho	9	596	79.0	2,221	58	293	28	36	1,466
Ness	14	1,107	41.5	1,585	185	216	...	7	317
Norton	11	1,178	84.2	3,866	467	185	...	26	888
Osage	7	493	85.4	1,868	319	331	...	35	706
Osborne	9	424	70.5	1,371	152	160	...	17	728
Ottawa	7	344	78.8	1,398	134	177	75	11	486
Pawnee	13	958	45.3	1,716	287	355	...	21	994
Phillips	9	881	62.3	2,283	200	147	14	19	797
Pottawatomie	10	686	100.0	3,315	299	356	...	35	1,271
Pratt	17	1,648	72.1	5,108	304	378	77	30	1,696
Rawlins	8	556	92.4	2,158	185	184	...	15	647
Reno	26	5,561	50.6	10,668	1,437	522	88	84	3,980
Republic	9	759	64.4	2,212	193	235	...	29	1,585
Rice	23	1,800	74.9	5,575	648	608	...	25	1,275
Riley	11	1,327	100.0	5,786	288	305	8	52	2,780
Rooks	10	946	88.4	3,260	404	657	...	23	1,278
Rush	12	983	60.3	1,728	120	175	...	18	912
Russell	16	1,550	92.1	5,295	801	665	55	26	1,397
Saline	15	3,312	90.4	11,900	906	230	15	82	4,300
Scott	2	(D)	(D)	(D)	(D)	(D)	(D)	16	1,005
Sedgwick	37	16,190	87.1	64,772	1,360	1,603	170	355	23,781
Seward	10	1,462	63.4	3,604	111	279	6	24	1,614
Shawnee	22	9,639	77.5	37,368	1,735	1,478	579	163	10,033
Sheridan	4	156	100.0	897	58	68	...	6	221
Sherman	14	1,181	79.6	3,554	149	343	...	11	488
Smith	11	561	68.4	1,754	202	66	...	15	1,187
Stafford	18	1,249	47.5	2,112	147	617	...	12	460
Stanton	2	(D)	(D)	(D)	(D)	(D)	(D)	3	58
Stevens	7	581	52.8	1,149	49	221	1	9	(D)
Sumner	25	1,717	91.6	6,854	583	621	111	47	2,673
Thomas	20	1,691	87.0	6,421	181	524	46	22	909
Trego	6	439	100.0	1,706	116	179	16	9	816
Wabaunsee	8	404	100.0	1,416	335	268	...	14	399
Wallace	6	236	80.1	817	66	72	...	11	355
Washington	19	1,430	69.7	3,043	412	268	16	20	587
Wichita	2	(D)	(D)	(D)	(D)	(D)	(D)	8	306
Wilson	10	1,461	81.7	5,028	170	2,018	7	24	930
Woodson	8	475	91.4	2,104	134	111	39	18	586
Wyandotte	19	27,010	97.1	67,753	2,694	67,022	1,849	200	11,399
Kentucky	403	171,566	98.1	573,020	47,245	105,546	8,555	2,641	144,033
Refiner-marketer plants	235	112,809	98.7	353,089	24,380	56,177	8,015	...	...
Other plants	168	58,757	96.9	219,931	22,865	49,369	540	...	...
Adair	3	(D)	(D)	(D)	(D)	(D)	(D)	14	491
Allen	3	(D)	(D)	(D)	(D)	(D)	(D)	9	426
Anderson	3	(D)	(D)	(D)	(D)	(D)	(D)	3	296
Ballard	1	(D)	(D)	(D)	(D)	(D)	(D)	15	465
Barren	6	1,783	100.0	5,765	1,990	280	111	27	1,879
Bath	...	...	...	...	...	...	...	7	270
Bell	7	1,696	100.0	6,238	153	843	...	22	1,557
Boone	1	(D)	(D)	(D)	(D)	(D)	(D)	21	839
Bourbon	3	(D)	(D)	(D)	(D)	(D)	(D)	17	1,071
Boyd	2	(D)	(D)	(D)	(D)	(D)	(D)	48	2,698
Boyle	4	2,060	100.0	10,527	754	1,959	...	24	1,313
Bracken	1	(D)	(D)	(D)	(D)	(D)	(D)	8	138
Breathitt	2	(D)	(D)	(D)	(D)	(D)	(D)	10	454
Breckinridge	5	809	89.5	2,757	445	314	...	18	632
Bullitt	1	(D)	(D)	(D)	(D)	(D)	(D)	15	720
Butler	1	(D)	(D)	(D)	(D)	(D)	(D)	6	248
Caldwell	5	1,069	100.0	4,626	446	264	...	19	864
Calloway	6	1,208	100.0	4,851	806	328	...	24	1,169
Campbell	3	(D)	(D)	(D)	(D)	(D)	(D)	51	3,529
Carlisle	5	596	100.0	3,059	919	299	...	8	240
Carroll	6	1,027	85.9	3,666	564	366	...	15	671
Carter	5	1,220	100.0	4,800	318	287	1	12	534
Casey	...	...	...	...	...	...	...	11	357
Christian	10	4,223	94.2	16,957	902	875	...	44	2,[illegible]96
Clark	3	(D)	(D)	(D)	(D)	(D)	(D)	15	(D)
Clay	3	(D)	(D)	(D)	(D)	(D)	(D)	7	563
Clinton	...	...	...	...	...	...	...	8	380
Crittenden	3	(D)	(D)	(D)	(D)	(D)	(D)	12	488
Cumberland	3	(D)	(D)	(D)	(D)	(D)	(D)	4	[illegible]
Daviess	9	4,851	99.6	17,060	1,223	2,199	...	64	4,[illegible]22

(D) Withheld to avoid disclosure. ... Represents zero. [1]Ratio of dollar sales: establishments reporting gallon sales (by class of customer [illegible] type of product) to all establishments.

Table 8L.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—STATES AND COUNTIES—Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
			Sales of establishments reporting gallon sales, by type of product						
	Establishments (Number)	Sales (excl. tax) ($1,000)	Sales coverage[1] (Percent)	Gasoline (1,000 gal.)	Kerosene, range oil, #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special) (1,000 gal.)	Establishments (Number)	Sales of gasoline service stations ($1,000)
Kentucky—Continued									
Edmonson	1	(D)	(D)	(D)	(D)	(D)	(D)	12	420
Elliott	...	...	...	...	...	...	...	3	77
Estill	3	(D)	(D)	(D)	(D)	(D)	(D)	7	283
Fayette	8	6,901	100.0	31,455	1,406	2,118	...	100	7,693
Fleming	1	(D)	(D)	(D)	(D)	(D)	(D)	9	412
Floyd	4	1,549	100.0	6,088	67	361	...	33	1,426
Franklin	5	2,048	100.0	7,759	435	408	...	34	1,959
Fulton	7	2,138	88.3	4,449	742	936	...	25	967
Gallatin	2	(D)	(D)	(D)	(D)	(D)	(D)	3	117
Garrard	3	(D)	(D)	(D)	(D)	(D)	(D)	13	452
Grant	4	928	100.0	3,970	566	266	...	12	469
Graves	5	1,314	100.0	5,094	792	291	...	30	1,285
Grayson	5	880	100.0	3,664	307	195	...	17	717
Green	2	(D)	(D)	(D)	(D)	(D)	(D)	8	357
Greenup	3	(D)	(D)	(D)	(D)	(D)	(D)	17	596
Hancock	3	(D)	(D)	(D)	(D)	(D)	(D)	8	194
Hardin	8	2,658	100.0	10,600	816	1,187	...	49	3,812
Harlan	5	2,698	100.0	9,439	399	780	...	30	1,548
Harrison	4	824	100.0	3,438	574	193	...	18	713
Hart	7	1,458	100.0	4,764	172	454	...	18	719
Henderson	5	1,820	100.0	8,205	673	714	...	45	2,080
Henry	4	633	72.0	1,698	464	235	...	16	474
Hickman	2	(D)	(D)	(D)	(D)	(D)	(D)	7	207
Hopkins	7	2,231	100.0	9,342	600	1,428	...	47	2,234
Jackson	...	...	...	...	...	...	...	6	175
Jefferson	13	31,649	100.0	90,197	7,396	26,337	8,144	422	32,264
Jessamine	2	(D)	(D)	(D)	(D)	(D)	(D)	18	791
Johnson	4	2,386	82.0	6,220	109	280	...	19	833
Kenton	3	(D)	(D)	(D)	(D)	(D)	(D)	64	5,111
Knott	...	...	...	...	...	...	...	13	354
Knox	4	1,410	100.0	5,970	87	849	24	28	1,170
Larue	...	147	100.0	549	07	143	...	7	444
Laurel	4	1,434	100.0	5,633	70	405	61	19	1,568
Lawrence	1	(D)	(D)	(D)	(D)	(D)	(D)	15	489
Lee	4	888	61.8	1,780	74	107	...	8	203
Leslie	...	...	...	...	...	...	...	4	454
Letcher	4	963	100.0	3,912	71	306	38	31	1,176
Lewis	1	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)
Lincoln	3	(D)	(D)	(D)	(D)	(D)	(D)	21	755
Livingston	...	...	...	...	...	...	...	9	200
Logan	6	1,466	100.0	6,619	362	244	...	23	1,548
Lyon	...	...	...	...	...	...	...	11	338
McCracken	9	11,170	100.0	25,154	4,897	13,978	...	70	5,009
McCreary	1	(D)	(D)	(D)	(D)	(D)	(D)	13	335
McLean	2	(D)	(D)	(D)	(D)	(D)	(D)	21	514
Madison	7	2,627	100.0	10,866	432	1,219	...	34	1,940
Magoffin	...	...	...	...	...	...	...	4	233
Marion	3	(D)	(D)	(D)	(D)	(D)	(D)	9	422
Marshall	4	986	100.0	3,712	699	740	...	25	899
Martin	...	...	...	...	...	...	...	5	208
Mason	5	2,156	100.0	8,945	1,481	376	...	15	632
Meade	3	(D)	(D)	(D)	(D)	(D)	(D)	9	537
Menifee	...	...	...	...	...	...	...	1	(D)
Mercer	3	(D)	(D)	(D)	(D)	(D)	(D)	18	794
Metcalfe	1	(D)	(D)	(D)	(D)	(D)	(D)	3	98
Monroe	5	2,369	100.0	8,159	969	579	...	12	595
Montgomery	5	1,838	100.0	7,691	353	505	...	15	795
Morgan	1	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)
Muhlenberg	8	1,645	99.0	6,706	390	784	...	30	1,256
Nelson	4	894	100.0	3,332	251	604	...	22	862
Nicholas	2	(D)	(D)	(D)	(D)	(D)	(D)	8	212
Ohio	4	981	100.0	4,267	313	792	...	19	586
Oldham	2	(D)	(D)	(D)	(D)	(D)	(D)	15	405
Owen	2	(D)	(D)	(D)	(D)	(D)	(D)	7	167
Owsley	...	...	...	...	...	...	...	2	(D)
Pendleton	5	818	98.4	2,873	464	391	...	8	372
Perry	5	1,801	73.5	5,476	82	776	...	23	964
Pike	6	3,031	100.0	10,983	73	779	...	59	2,170
Powell	...	135	100.0	537	47	73	...	10	248
Pulaski	6	2,938	100.0	8,740	253	483	...	31	1,765
Robertson	...	...	...	...	...	...	...	3	113
Rockcastle	2	(D)	(D)	(D)	(D)	(D)	(D)	16	776
Rowan	3	(D)	(D)	(D)	(D)	(D)	(D)	17	577
Russell	1	(D)	(D)	(D)	(D)	(D)	(D)	16	487
Scott	2	(D)	(D)	(D)	(D)	(D)	(D)	15	681
Shelby	7	1,986	99.9	7,576	1,709	1,235	90	17	932
Simpson	2	(D)	(D)	(D)	(D)	(D)	(D)	18	642
Spencer	2	(D)	(D)	(D)	(D)	(D)	(D)	3	(D)
Taylor	6	1,953	100.0	11,524	237	271	...	15	(D)
Todd	2	(D)	(D)	(D)	(D)	(D)	(D)	12	474
Trigg	2	(D)	(D)	(D)	(D)	(D)	(D)	12	405
Trimble	...	...	...	...	...	...	...	9	325
Union	5	1,086	100.0	4,172	518	1,043	...	25	834

(D) Withheld to avoid disclosure. ... Represents zero. [1]Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

Table 8L.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—STATES AND COUNTIES —Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county or parish	Petroleum bulk plants and terminals							Retail gasoline service stations	
			Sales of establishments reporting gallon sales, by type of product						
	Establishments	Sales (excl. tax)	Sales coverage[1]	Gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)	Establishments	Sales of gasoline service stations
	(Number)	($1,000)	(Percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(Number)	($1,000)
Kentucky—Continued									
Warren	10	3,128	100.0	14,795	516	814	...	49	3,098
Washington	2	(D)	(D)	(D)	(D)	(D)	(D)	9	350
Wayne	2	(D)	(D)	(D)	(D)	(D)	(D)	6	255
Webster	4	557	100.0	1,991	241	167	...	28	1,044
Whitley	5	1,181	100.0	5,038	103	320	...	33	1,502
Wolfe	...	...	...	...	...	...	...	1	(D)
Woodford	1	(D)	(D)	(D)	(D)	(D)	(D)	9	655
Louisiana	434	178,480	92.8	593,922	21,874	95,032	142,454	2,544	161,923
Refiner-marketer plants	236	113,647	99.8	419,456	13,028	67,348	139,701	...	...
Other plants	198	64,833	80.9	174,466	8,846	27,684	2,753	...	...
Acadia	16	3,587	61.0	8,338	356	1,402	82	45	1,655
Allen	6	903	100.0	4,054	167	541	...	16	1,202
Ascension	5	1,204	100.0	4,083	237	419	...	31	1,252
Assumption	1	(D)	(D)	(D)	(D)	(D)	(D)	7	317
Avoyelles	10	1,845	83.7	6,714	189	599	20	40	1,193
Beauregard	4	820	43.3	1,717	43	71	...	22	987
Bienville	8	828	96.3	3,532	124	162	...	44	1,152
Bossier	9	2,762	89.0	6,232	1,670	1,410	355	45	2,924
Caddo	19	9,701	83.6	35,177	762	1,205	87	200	12,754
Calcasieu	15	9,497	99.4	36,182	576	3,771	52	114	9,430
Caldwell	...	...	...	...	...	...	...	9	265
Cameron	3	(D)	(D)	(D)	(D)	(D)	(D)	7	307
Catahoula	6	1,306	46.7	2,460	57	222	...	13	577
Claiborne	7	968	100.0	4,277	88	152	...	28	1,218
Concordia	3	(D)	(D)	(D)	(D)	(D)	(D)	20	1,370
De Soto	6	1,158	100.0	4,809	157	113	...	18	1,603
East Baton Rouge	9	13,438	92.1	48,674	1,499	1,975	1,848	175	14,292
East Carroll	4	711	100.0	2,431	89	616	...	11	517
East Feliciana	3	(D)	(D)	(D)	(D)	(D)	(D)	9	246
Evangeline	6	1,086	100.0	3,840	181	285	...	14	498
Franklin	6	1,842	100.0	6,507	173	569	...	17	713
Grant	3	(D)	(D)	(D)	(D)	(D)	(D)	11	413
Iberia	11	4,206	96.2	13,358	636	2,128	102	50	2,909
Iberville	7	1,816	69.3	5,231	379	636	14	19	759
Jackson	4	500	100.0	2,099	29	121	...	11	877
Jefferson	18	19,906	98.5	77,380	2,410	21,393	...	105	8,244
Jefferson Davis	14	1,409	93.5	5,125	186	1,429	55	33	1,790
Lafayette	11	3,351	95.2	9,325	422	558	...	56	3,547
Lafourche	10	4,140	94.6	12,746	411	4,852	31	52	2,489
La Salle	3	(D)	(D)	(D)	(D)	(D)	(D)	23	749
Lincoln	6	1,185	82.3	4,579	102	136	...	26	1,427
Livingston	...	344	100.0	983	6	11	...	27	1,105
Madison	2	(D)	(D)	(D)	(D)	(D)	(D)	10	1,169
Morehouse	6	989	100.0	3,945	129	219	...	35	1,823
Natchitoches	8	1,546	100.0	6,758	181	250	...	28	1,432
Orleans	11	4,049	93.9	16,338	1,218	799	49	384	35,359
Ouachita	9	5,100	86.1	17,825	265	487	...	85	5,821
Plaquemines	5	1,606	42.7	2,626	37	844	...	18	1,070
Pointe Coupee	3	(D)	(D)	(D)	(D)	(D)	(D)	10	529
Rapides	13	5,695	92.8	21,311	320	1,589	...	98	6,029
Red River	2	(D)	(D)	(D)	(D)	(D)	(D)	7	366
Richland	7	1,831	100.0	7,389	165	321	...	23	1,112
Sabine	5	727	81.8	2,575	73	97	...	20	763
St. Bernard	5	21,668	97.8	44,584	618	25,829	138,530	17	1,041
St. Charles	3	(D)	(D)	(D)	(D)	(D)	(D)	17	755
St. Helena	...	...	...	...	...	...	...	3	93
St. James	5	1,026	84.3	3,386	328	350	74	5	(D)
St. John the Baptist	3	(D)	(D)	(D)	(D)	(D)	(D)	9	394
St. Landry	16	4,045	100.0	16,551	545	1,269	435	79	3,319
St. Martin	5	830	77.0	2,411	160	478	...	22	874
St. Mary	9	2,032	100.0	4,667	273	3,272	...	36	2,251
St. Tammany	9	1,368	98.2	5,591	167	146	141	32	1,724
Tangipahoa	10	2,758	94.2	10,416	238	376	...	56	3,579
Tensas	4	619	100.0	2,131	89	517	...	9	339
Terrebonne	9	2,943	94.5	10,759	331	3,571	...	37	2,364
Union	4	776	100.0	3,708	69	133	...	17	597
Vermilion	14	5,726	95.7	9,134	1,237	1,966	481	47	2,118
Vernon	5	920	89.6	3,797	96	285	...	23	1,239
Washington	7	1,718	70.7	5,005	219	268	2	35	2,087
Webster	9	1,683	99.5	7,022	177	504	...	54	2,649
West Baton Rouge	1	(D)	(D)	(D)	(D)	(D)	(D)	9	682
West Carroll	3	(D)	(D)	(D)	(D)	(D)	(D)	11	540
West Feliciana	2	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)
Winn	7	1,310	85.5	4,667	70	376	...	9	[illegible]
Maine	153	119,39[illegible]	97.1	[illegible]8,453	59,914	113,547	120,762	1,2[illegible]	60,655
Refiner-marketer plants	83	72,16[illegible]	99.7	[illegible],915	28,242	71,860	50,684	...	..
Other plants	70	47,236	93.2	8[illegible],538	31,[illegible]	[illegible],687	70,178	...	...

(D) Withheld to avoid disclosure. ... Represents zero. [1]Ratio of dollar sales: establishments reporting gallon sales (by class of business and type of product) to all establishments

Table 8L.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—STATES AND COUNTIES —Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
			Sales of establishments reporting gallon sales, by type of product						
	Establishments (Number)	Sales (excl. tax) ($1,000)	Sales coverage[1] (Percent)	Gasoline (1,000 gal.)	Kerosene, range oil, #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special) (1,000 gal.)	Establishments (Number)	Sales of gasoline service stations ($1,000)
Maine—Continued									
Androscoggin	6	4,591	97.9	11,379	1,367	5,427	...	92	4,943
Aroostook	26	13,839	94.3	29,955	7,954	11,442	3,993	95	4,704
Cumberland	13	40,852	98.7	74,553	14,119	44,455	50,584	217	11,826
Franklin	3	(D)	(D)	(D)	(D)	(D)	(D)	32	1,674
Hancock	6	1,825	100.0	6,937	851	720	...	50	2,908
Kennebec	16	10,240	100.0	27,419	6,184	9,117	...	111	5,897
Knox	9	2,974	99.2	8,345	2,192	3,716	...	45	1,697
Lincoln	2	(D)	(D)	(D)	(D)	(D)	(D)	26	1,015
Oxford	11	4,075	98.7	12,106	3,207	3,456	43	62	2,535
Penobscot	18	18,237	97.5	45,144	11,011	20,684	10	126	7,682
Piscataquis	9	1,517	87.0	2,950	1,555	1,382	...	29	1,018
Sagadahoc	1	(D)	(D)	(D)	(D)	(D)	(D)	29	1,546
Somerset	8	3,545	100.0	8,147	4,710	3,015	178	71	3,099
Waldo	7	9,442	100.0	6,388	2,162	3,919	65,954	37	1,103
Washington	9	3,467	93.0	5,692	1,862	1,363	...	64	2,526
York	9	1,979	84.4	4,051	1,361	3,561	...	126	6,482
Maryland	164	248,091	97.8	712,117	67,579	288,886	119,857	2,302	162,677
Refiner-marketer plants	83	197,402	98.9	620,667	38,290	192,809	101,226	...	...
Other plants	81	50,689	93.6	91,450	29,289	96,077	18,631	...	...
Allegany	9	4,734	100.0	22,425	498	1,461	1,493	118	5,699
Anne Arundel	3	(D)	(D)	(D)	(D)	(D)	(D)	162	10,195
Baltimore City	26	174,848	99.4	484,793	23,304	199,851	117,758	614	50,268
Baltimore	4	4,431	100.0	7,820	691	16,237	...	250	19,303
Calvert	3	(D)	(D)	(D)	(D)	(D)	(D)	19	746
Caroline	4	1,397	100.0	4,582	1,951	1,241	...	30	2,000
Carroll	8	3,043	100.0	9,928	1,334	6,533	153	57	2,614
Cecil	4	1,562	100.0	5,376	955	3,603	...	50	3,004
Charles	5	3,664	100.0	12,512	2,774	3,339	...	42	2,424
Dorchester	5	1,475	100.0	5,072	2,040	1,506	...	30	981
Frederick	15	7,726	76.3	20,162	2,652	8,012	64	83	4,071
Garrett	3	(D)	(D)	(D)	(D)	(D)	(D)	38	1,080
Harford	11	5,045	87.6	14,533	2,938	7,021	15	74	5,013
Howard	1	(D)	(D)	(D)	(D)	(D)	(D)	39	2,759
Kent	6	2,534	94.0	7,443	2,772	2,882	...	17	746
Montgomery	5	5,161	98.0	14,162	1,481	5,429	364	140	15,896
Prince Georges	2	(D)	(D)	(D)	(D)	(D)	(D)	195	17,792
Queen Annes	3	(D)	(D)	(D)	(D)	(D)	(D)	33	1,419
St. Marys	3	(D)	(D)	(D)	(D)	(D)	(D)	26	2,171
Somerset	2	(D)	(D)	(D)	(D)	(D)	(D)	27	1,322
Talbot	7	2,808	100.0	10,187	3,304	2,679	...	46	2,210
Washington	13	5,187	95.7	18,807	2,082	7,360	...	104	5,712
Wicomico	12	11,761	92.0	35,161	7,605	8,196	...	70	3,475
Worcester	10	4,665	100.0	12,862	5,154	3,497	10	38	1,777
Massachusetts	163	380,622	95.8	749,163	82,004	391,431	764,358	4,467	257,965
Refiner-marketer plants	77	231,564	98.8	685,726	30,260	201,358	191,337	...	...
Other plants	86	149,058	91.0	63,437	51,744	190,073	573,021	...	...
Barnstable	12	6,961	86.0	21,379	2,854	8,439	31	128	5,881
Berkshire	8	4,017	100.0	10,530	2,165	5,145	566	174	7,735
Bristol	13	24,284	100.0	49,388	8,588	29,385	41,805	440	20,568
Dukes	2	(D)	(D)	(D)	(D)	(D)	(D)	9	464
Essex	15	17,630	86.9	26,055	9,519	26,450	39,292	534	31,833
Franklin	10	3,964	87.9	11,409	1,128	3,671	913	93	3,600
Hampden	15	30,721	80.9	62,729	7,114	33,899	13,062	360	20,652
Hampshire	3	(D)	(D)	(D)	(D)	(D)	(D)	93	4,469
Middlesex	26	61,788	92.6	149,070	15,257	67,910	86,998	887	56,780
Nantucket	...	...	...	...	...	...	...	4	288
Norfolk	8	36,580	98.0	41,576	1,965	18,761	168,544	391	22,369
Plymouth	7	3,596	90.4	8,937	1,610	5,605	...	254	13,035
Suffolk	20	155,885	100.0	292,018	26,319	168,448	412,419	479	34,884
Worcester	24	33,790	97.5	73,010	4,675	21,612	728	621	35,407
Michigan	1,083	639,047	95.0	1,837,134	394,631	454,865	226,268	8,170	569,253
Refiner-marketer plants	635	440,927	99.3	1,381,540	239,625	280,406	214,770	...	...
Other plants	448	198,120	85.4	455,594	155,006	174,459	11,498	...	...
Alcona	1	(D)	(D)	(D)	(D)	(D)	(D)	16	322
Alger	5	727	53.6	1,390	297	233	...	14	670
Allegan	22	4,927	81.3	11,724	4,868	3,117	...	55	3,022
Alpena	9	3,628	83.6	8,896	2,498	1,647	50	25	1,719
Antrim	7	1,030	89.0	2,385	1,761	378	209	30	958
Arenac	7	1,944	99.9	5,172	1,366	610	...	28	786
Baraga	7	1,032	100.0	2,811	1,190	441	...	10	430
Barry	11	2,061	100.0	5,572	1,991	1,186	...	38	1,907
Bay	21	31,370	88.9	64,345	15,227	12,098	16,665	108	7,066
Benzie	4	934	100.0	2,873	1,246	685	...	17	734
Berrien	26	17,945	96.9	55,768	15,889	18,310	3,356	194	11,219
Branch	11	2,340	100.0	8,114	2,365	1,442	...	62	2,825
Calhoun	17	8,282	100.0	28,991	8,060	10,503	...	167	12,063

(D) Withheld to avoid disclosure. ... Represents zero. [1]Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

Table 8L.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—STATES AND COUNTIES —Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
			Sales of establishments reporting gallon sales, by type of product						
	Establishments (Number)	Sales (excl. tax) ($1,000)	Sales coverage[1] (Percent)	Gasoline (1,000 gal.)	Kerosene, range oil, #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special) (1,000 gal.)	Establishments (Number)	Sales of gasoline service stations ($1,000)
Michigan—Continued									
Cass	9	2,115	100.0	5,896	1,897	2,718	45	38	1,866
Charlevoix	5	2,114	21.7	1,200	710	581	...	25	1,543
Cheboygan	7	2,627	81.3	8,132	2,062	440	...	41	2,049
Chippewa	15	3,846	99.9	9,169	3,454	2,622	...	45	2,611
Clare	9	1,812	66.9	4,869	803	444	...	36	1,594
Clinton	12	1,784	100.0	5,245	2,484	1,463	13	46	2,667
Crawford	3	(D)	(D)	(D)	(D)	(D)	(D)	20	963
Delta	13	5,214	100.0	9,067	2,992	1,790	284	50	2,139
Dickinson	12	3,137	90.7	8,343	2,816	2,777	6	55	1,879
Eaton	19	3,946	81.3	9,416	3,785	2,961	1,912	63	3,277
Emmet	7	1,572	100.0	3,351	1,744	1,228	...	28	2,075
Genesee	32	28,929	93.1	85,392	23,173	23,482	...	368	30,245
Gladwin	6	980	71.5	2,267	419	950	...	17	871
Gogebic	12	2,374	100.0	7,681	1,700	1,630	116	53	2,088
Grand Traverse	6	1,457	100.0	4,369	1,274	1,026	...	45	2,674
Gratiot	12	2,276	100.0	7,704	2,512	790	65	51	4,633
Hillsdale	13	2,839	100.0	8,275	2,580	3,372	...	67	2,899
Houghton	15	4,015	81.1	7,565	1,246	3,101	198	66	2,556
Huron	22	3,510	74.9	7,424	3,281	1,503	...	56	3,886
Ingham	24	14,442	97.7	45,006	9,744	18,199	1,205	207	16,840
Ionia	20	3,091	85.1	8,541	3,297	1,493	...	56	2,907
Iosco	7	1,392	100.0	4,055	1,866	1,209	...	34	1,951
Iron	9	1,774	82.8	4,142	1,512	1,296	...	23	1,084
Isabella	15	3,085	96.9	11,745	1,202	627	...	51	2,531
Jackson	19	11,901	97.3	45,202	6,659	8,693	123	147	9,309
Kalamazoo	17	9,033	98.4	27,074	8,435	6,748	500	160	10,910
Kalkaska	3	(D)	(D)	(D)	(D)	(D)	(D)	9	437
Kent	28	24,512	98.1	72,047	11,010	18,484	1,006	396	26,944
Keweenaw	...	...	...	...	...	...	...	6	164
Lake	1	(D)	(D)	(D)	(D)	(D)	(D)	10	376
Lapeer	19	3,395	90.8	10,355	2,865	1,754	...	53	2,794
Leelanau	7	3,955	100.0	8,852	2,531	3,312	368	19	716
Lenawee	29	6,572	100.0	17,896	6,151	5,727	...	110	6,748
Livingston	9	1,542	100.0	5,061	2,825	1,371	...	49	4,175
Luce	4	1,119	96.2	3,760	396	1,220	...	6	303
Mackinac	4	1,488	100.0	4,384	1,034	885	...	30	1,127
Macomb	25	11,574	95.5	31,284	11,192	11,002	16	284	20,894
Manistee	8	1,511	100.0	4,610	1,299	1,174	...	40	1,593
Marquette	18	5,816	95.5	11,653	3,803	4,220	147	67	3,223
Mason	10	2,488	100.0	8,907	4,298	2,787	...	31	1,429
Mecosta	6	1,142	59.7	2,714	645	312	...	37	1,418
Menominee	9	2,187	100.0	5,830	1,559	800	...	39	2,106
Midland	8	2,160	88.5	5,867	2,083	1,152	31	40	3,210
Missaukee	4	1,202	100.0	4,083	842	326	...	15	562
Monroe	17	5,396	93.6	13,664	6,721	7,181	...	116	7,742
Montcalm	23	3,564	98.5	10,238	4,372	1,764	...	52	2,792
Montmorency	3	(D)	(D)	(D)	(D)	(D)	(D)	11	524
Muskegon	13	11,858	98.1	31,259	5,269	5,601	...	155	10,062
Newaygo	6	1,421	100.0	4,634	2,107	1,124	...	30	1,629
Oakland	38	21,915	97.6	57,397	31,026	44,883	1,454	499	41,357
Oceana	3	(D)	(D)	(D)	(D)	(D)	(D)	24	1,530
Ogemaw	6	1,180	100.0	3,306	1,365	560	...	15	780
Ontonagon	6	875	78.1	2,126	892	374	...	15	708
Osceola	8	7,498	100.0	37,232	1,572	538	...	33	1,589
Oscoda	1	(D)	(D)	(D)	(D)	(D)	(D)	8	437
Otsego	4	1,194	100.0	4,392	1,227	594	...	14	784
Ottawa	21	13,772	97.6	44,435	5,294	6,298	87	105	5,842
Presque Isle	4	782	100.0	2,117	619	604	...	19	633
Roscommon	2	(D)	(D)	(D)	(D)	(D)	(D)	38	1,337
Saginaw	29	13,688	86.9	38,606	7,173	6,866	958	154	11,970
St. Clair	22	9,116	96.9	20,091	7,832	5,653	...	146	8,372
St. Joseph	16	3,376	100.0	10,772	3,083	4,137	119	83	4,055
Sanilac	23	3,316	85.2	7,469	3,664	1,668	...	56	2,605
Schoolcraft	5	1,367	77.1	2,402	529	486	...	31	1,041
Shiawassee	19	3,759	100.0	13,225	3,472	3,188	...	76	4,437
Tuscola	29	5,036	92.3	13,605	3,149	2,098	...	42	3,233
Van Buren	19	3,104	100.0	9,908	2,864	2,222	4	85	3,921
Washtenaw	18	12,487	100.0	40,876	9,011	14,749	4,767	148	11,793
Wayne	59	243,137	96.6	717,014	87,000	144,654	192,564	2,324	198,467
Wexford	9	1,850	82.5	5,519	860	1,398	...	38	1,626
Minnesota	1,381	300,471	80.6	688,861	160,990	199,219	38,807	4,230	220,560
Refiner-marketer plants	863	153,010	99.3	518,264	96,551	144,820	7,882	...	...
Other plants	518	147,461	61.2	170,597	64,439	54,399	30,925	...	...
Aitkin	11	1,229	91.3	3,064	975	862	...	23	759
Anoka	11	2,187	100.0	6,972	2,556	2,974	...	48	2,543
Becker	12	1,694	100.0	5,844	1,072	1,082	10	46	2,232
Beltrami	14	1,976	72.8	4,811	811	1,263	...	28	1,004
Benton	9	2,004	100.0	6,755	1,461	2,170	138	33	2,091
Big Stone	14	1,724	54.4	3,990	1,044	607	12	18	722
Blue Earth	26	3,846	87.4	11,618	2,025	1,771	3	53	4,141

(D) Withheld to avoid disclosure. ... Represents zero. [1]Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

Table 8L.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—STATES AND COUNTIES —Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
			Sales of establishments reporting gallon sales, by type of product						
	Establishments	Sales (excl. tax)	Sales coverage[1]	Gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)	Establishments	Sales of gasoline service stations
	(Number)	($1,000)	(Percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(Number)	($1,000)
Minnesota—Continued									
Brown	20	2,798	94.6	9,113	1,564	1,375	58	43	1,508
Carlton	17	4,091	100.0	7,876	2,732	2,283	156	43	1,539
Carver	10	1,028	58.3	1,823	712	898	...	35	1,892
Cass	9	880	90.7	2,655	761	639	...	29	1,090
Chippewa	13	2,331	59.8	4,838	1,765	1,321	16	39	1,769
Chisago	13	1,470	100.0	3,992	1,401	1,041	...	22	795
Clay	22	6,160	92.5	7,480	2,076	2,346	...	41	2,839
Clearwater	5	448	69.4	925	233	504	...	10	618
Cook	2	(D)	(D)	(D)	(D)	(D)	(D)	9	552
Cottonwood	16	1,652	88.6	4,409	1,181	958	...	19	1,096
Crow Wing	16	2,533	81.6	7,495	1,482	1,240	4	70	3,389
Dakota	16	2,972	73.1	7,550	1,940	2,048	...	76	3,585
Dodge	9	831	100.0	2,950	890	595	...	24	789
Douglas	15	2,388	94.0	7,622	2,144	1,270	20	47	2,224
Faribault	24	2,132	98.1	7,626	2,165	1,644	...	58	1,904
Fillmore	27	3,909	58.8	7,615	2,251	2,570	56	56	1,643
Freeborn	19	2,656	78.2	7,711	1,651	896	31	58	2,531
Goodhue	25	3,348	91.4	7,245	2,230	1,958	6	57	2,202
Grant	11	1,202	56.3	2,464	917	413	...	12	949
Hennepin	48	54,888	56.0	69,677	16,084	32,583	26,595	783	52,058
Houston	10	1,075	92.7	3,375	956	1,281	16	20	1,056
Hubbard	9	1,021	100.0	3,083	664	967	67	29	979
Isanti	5	813	58.5	1,495	430	412	...	18	769
Itasca	23	4,861	97.8	9,243	2,849	4,784	68	61	3,181
Jackson	15	1,653	59.7	3,184	763	511	40	14	561
Kanabec	2	(D)	(D)	(D)	(D)	(D)	(D)	12	431
Kandiyohi	25	3,322	77.0	8,194	2,629	2,175	61	42	2,088
Kittson	10	832	100.0	2,638	845	630	10	9	523
Koochiching	12	1,680	98.3	4,453	2,154	782	19	22	1,347
Lac Qui Parle	13	1,985	64.3	3,954	1,235	1,102	47	23	733
Lake	4	1,072	100.0	2,318	2,775	1,023	...	19	983
Lake of the Woods	5	637	36.3	792	249	164	...	8	259
Le Sueur	13	1,205	63.6	2,934	541	277	7	42	2,010
Lincoln	8	520	100.0	1,842	528	430	...	18	727
Lyon	17	3,159	50.1	5,580	1,404	1,962	6	31	1,504
McLeod	22	3,661	97.5	7,068	2,901	1,747	6	45	2,087
Mahnomen	5	516	80.4	1,229	361	251	...	8	342
Marshall	25	2,255	80.9	5,606	1,913	1,344	...	24	887
Martin	23	3,386	78.7	10,306	1,180	1,213	24	38	1,840
Meeker	15	1,590	90.5	4,187	1,617	1,152	...	31	1,166
Mille Lacs	14	1,447	100.0	4,684	1,800	612	13	25	1,235
Morrison	16	3,760	96.8	5,677	2,437	782	...	50	2,200
Mower	22	3,452	82.7	10,759	1,704	1,550	7	59	2,586
Murray	16	1,569	64.0	3,558	911	819	18	16	756
Nicollet	9	1,296	42.9	1,835	246	468	8	21	1,026
Nobles	20	3,010	57.0	5,939	1,307	2,536	10	38	2,257
Norman	16	1,150	87.7	3,278	974	829	...	20	631
Olmsted	13	2,716	73.7	8,492	1,126	1,489	...	66	3,929
Otter Tail	25	3,771	46.3	5,507	1,750	1,287	...	57	3,166
Pennington	9	1,287	86.5	3,628	689	970	...	13	722
Pine	11	1,287	83.2	3,345	731	769	10	30	1,338
Pipestone	17	2,077	86.8	5,669	1,333	1,664	5	29	1,037
Polk	33	4,574	80.8	6,532	2,125	2,543	...	58	3,646
Pope	12	3,219	98.3	3,357	1,422	1,103	14	22	435
Ramsey	27	51,229	97.2	154,874	14,068	40,234	9,598	422	26,483
Red Lake	10	780	89.2	2,024	583	498	...	13	433
Redwood	32	2,785	85.9	8,257	2,127	1,843	19	36	1,516
Renville	23	2,721	48.5	4,647	1,187	1,425	44	39	2,050
Rice	17	1,892	89.0	6,621	826	1,107	19	42	2,513
Rock	8	702	100.0	2,490	628	881	8	20	1,024
Roseau	13	1,786	82.2	3,725	1,043	1,223	...	13	672
St. Louis	55	19,970	88.0	43,582	15,196	19,181	1,325	273	14,023
Scott	12	1,060	100.0	3,702	612	54[illegible]	25	32	1,155
Sherburne	4	447	100.0	1,492	317	462	14	18	1,009
Sibley	12	1,465	56.2	2,966	693	662	1	20	738
Stearns	35	5,030	94.1	15,946	4,570	5,331	22	91	3,791
Steele	11	1,517	100.0	6,009	902	689	...	53	2,886
Stevens	12	1,681	73.2	3,970	1,319	1,067	...	12	563
Swift	16	1,449	82.1	3,928	1,294	1,096	46	34	1,603
Todd	12	1,300	58.0	2,162	765	665	6	29	1,292
Traverse	9	1,290	95.0	3,459	908	797	12	18	679
Wabasha	13	2,426	94.6	4,122	1,439	1,525	8	19	628
Wadena	13	1,610	97.1	6,205	1,156	644	1	25	826
Waseca	14	1,692	88.2	5,940	703	526	53	19	1,215
Washington	11	1,589	87.7	3,498	1,689	1,799	...	45	2,581
Watonwan	20	1,598	58.6	3,201	752	1,206	11	40	1,149
Wilkin	10	989	100.0	2,348	1,051	663	...	16	754
Winona	19	6,473	88.6	12,403	4,733	3,807	15	37	1,609
Wright	30	2,551	87.0	6,995	2,313	3,228	19	44	1,528
Yellow Medicine	15	1,717	82.8	4,660	1,524	879	...	22	939
Mississippi	429	110,557	93.5	412,885	13,730	37,803	3,647	1,837	103,504
Refiner-marketer plants	197	46,552	98.4	194,711	5,999	10,979	13	...	...
Other plants	232	64,005	89.9	218,174	7,731	26,824	3,634	...	...

(D) Withheld to avoid disclosure. ... Represents zero. [1]Ratio of dollar sales: establishments reporting gallon sales by class of customer and type of product) to all establishments.

Table 8L.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—STATES AND COUNTIES —Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
			Sales of establishments reporting gallon sales, by type of product						
	Establishments	Sales (excl. tax)	Sales coverage[1]	Gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)	Establishments	Sales of gasoline service stations
	(Number)	($1,000)	(Percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(Number)	($1,000)
Mississippi—Continued									
Adams	8	2,129	100.0	8,645	428	1,283	...	30	2,254
Alcorn	9	1,878	100.0	7,260	312	314	...	32	1,372
Amite	1	(D)	(D)	(D)	(D)	(D)	(D)	7	364
Attala	8	1,038	100.0	4,357	213	236	...	27	887
Benton	1	(D)	(D)	(D)	(D)	(D)	(D)	7	94
Bolivar	13	3,304	94.1	11,125	563	1,079	63	40	2,803
Calhoun	4	596	100.0	2,708	46	209	...	18	652
Carroll	2	(D)	(D)	(D)	(D)	(D)	...	4	108
Chickasaw	5	822	100.0	3,023	111	163	...	13	425
Choctaw	4	659	100.0	2,728	116	73	...	10	378
Claiborne	4	754	49.9	1,805	77	141	...	8	377
Clarke	3	(D)	(D)	(D)	(D)	(D)	(D)	21	695
Clay	8	1,185	99.4	4,606	90	235	...	13	594
Coahoma	11	3,226	66.2	8,909	368	463	49	39	2,155
Copiah	8	1,220	100.0	5,145	153	483	...	18	824
Covington	4	826	100.0	1,679	13	536	...	23	631
De Soto	6	687	85.4	2,622	140	269	17	10	610
Forrest	8	3,411	74.7	12,464	312	565	...	57	3,847
Franklin	3	(D)	(D)	(D)	(D)	(D)	(D)	11	272
George	3	(D)	(D)	(D)	(D)	(D)	(D)	6	557
Greene	3	(D)	(D)	(D)	(D)	(D)	(D)	8	267
Grenada	7	1,164	100.0	5,092	147	286	...	21	1,043
Hancock	3	(D)	(D)	(D)	(D)	(D)	(D)	17	1,114
Harrison	8	2,965	100.0	14,690	318	3,409	415	122	7,139
Hinds	17	10,804	100.0	42,642	1,576	4,861	1,641	149	10,955
Holmes	9	1,254	100.0	5,153	248	357	...	26	1,406
Humphreys	5	805	65.5	2,122	103	232	...	11	1,654
Issaquena	...	...	...	...	...	...	...	2	(D)
Itawamba	...	...	...	...	...	...	...	5	195
Jackson	4	1,418	72.6	3,897	88	1,742	...	34	2,038
Jasper	3	(D)	(D)	(D)	(D)	(D)	(D)	11	392
Jefferson	...	...	...	...	...	...	...	7	249
Jefferson Davis	3	(D)	(D)	(D)	(D)	(D)	(D)	10	335
Jones	8	3,088	100.0	11,642	158	339	...	50	2,421
Kemper	...	...	...	...	...	...	...	2	(D)
Lafayette	2	(D)	(D)	(D)	(D)	(D)	(D)	9	705
Lamar	1	(D)	(D)	(D)	(D)	(D)	(D)	15	552
Lauderdale	13	9,428	94.8	19,615	387	1,513	3	75	4,553
Lawrence	...	(D)	...	...	...	...	...	14	462
Leake	3	(D)	(D)	(D)	(D)	(D)	(D)	5	191
Lee	9	3,596	100.0	14,656	504	487	...	36	2,936
Leflore	9	2,357	65.8	5,862	167	325	103	45	6,306
Lincoln	6	1,632	85.7	6,559	119	271	...	22	1,019
Lowndes	8	2,410	100.0	8,967	177	474	15	27	1,631
Madison	6	1,048	71.1	3,275	85	222	...	28	1,187
Marion	4	1,197	100.0	3,913	68	196	...	18	1,365
Marshall	9	1,480	88.0	5,923	283	374	...	17	555
Monroe	7	1,574	100.0	6,132	209	373	12	21	1,469
Montgomery	3	(D)	(D)	(D)	(D)	(D)	(D)	19	962
Neshoba	5	1,022	100.0	4,846	112	183	...	12	510
Newton	5	1,198	100.0	5,850	79	274	...	20	595
Noxubee	5	766	100.0	3,661	93	197	...	16	722
Oktibbeha	6	935	63.7	2,643	39	64	...	20	836
Panola	6	967	100.0	4,286	307	405	...	33	1,640
Pearl River	7	1,381	100.0	6,115	98	508	...	29	1,363
Perry	2	(D)	(D)	(D)	(D)	(D)	(D)	8	327
Pike	7	2,026	100.0	10,929	145	295	26	40	2,431
Pontotoc	3	(D)	(D)	(D)	(D)	(D)	(D)	6	178
Prentiss	5	698	100.0	3,167	176	176	...	10	710
Quitman	5	901	72.4	2,801	161	292	...	9	370
Rankin	2	(D)	(D)	(D)	(D)	(D)	(D)	22	879
Scott	4	836	100.0	3,195	225	264	...	12	728
Sharkey	5	665	100.0	2,344	93	816	...	8	428
Simpson	8	1,946	100.0	8,313	98	193	...	15	355
Smith	1	(D)	(D)	(D)	(D)	(D)	(D)	10	201
Stone	4	544	100.0	2,514	73	187	...	10	583
Sunflower	9	2,366	100.0	8,812	419	784	...	31	1,299
Tallahatchie	7	800	78.8	2,623	147	188	...	18	829
Tate	4	709	100.0	2,693	81	191	...	11	569
Tippah	3	(D)	(D)	(D)	(D)	(D)	(D)	14	349
Tishomingo	3	(D)	(D)	(D)	(D)	(D)	(D)	19	438
Tunica	4	899	100.0	3,591	189	238	...	6	383
Union	5	1,242	100.0	5,282	171	235	13	14	650
Walthall	3	(D)	(D)	(D)	(D)	(D)	(D)	14	495
Warren	7	2,720	100.0	10,821	368	2,160	312	43	3,197
Washington	18	6,298	98.1	25,662	1,100	4,042	944	60	3,842
Wayne	4	592	100.0	2,451	73	257	...	16	868
Webster	2	(D)	(D)	(D)	(D)	(D)	(D)	19	659
Wilkinson	2	(D)	(D)	(D)	(D)	(D)	(D)	8	669
Winston	5	1,068	81.9	3,174	57	284	...	13	774
Yalobusha	4	497	100.0	2,195	82	169	...	18	452
Yazoo	6	1,648	100.0	6,716	480	729	34	33	1,973

(D) Withheld to avoid disclosure. ... Represents zero. [1]Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

Table 8L.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—STATES AND COUNTIES —Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
			Sales of establishments reporting gallon sales, by type of product						
	Establishments (Number)	Sales (excl. tax) ($1,000)	Sales coverage[1] (Percent)	Gasoline (1,000 gal.)	Kerosene, range oil, #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special) (1,000 gal.)	Establishments (Number)	Sales of gasoline service stations ($1,000)
Missouri	1,106	309,185	87.2	1,102,987	205,510	298,416	27,363	5,534	300,858
Refiner-marketer plants	721	156,307	100.0	656,245	140,708	228,808	15,971	...	...
Other plants	385	152,878	70.2	446,742	64,802	69,608	11,392	...	...
Adair	8	1,300	100.0	4,376	799	715	...	29	1,145
Andrew	6	533	100.0	1,944	720	477	...	29	962
Atchison	12	1,863	82.3	6,329	1,443	661	1,680	28	1,114
Audrain	16	2,246	94.4	6,818	802	909	16	52	1,990
Barry	12	1,125	100.0	5,679	472	598	17	44	1,143
Barton	12	1,217	95.2	4,593	536	423	22	19	489
Bates	16	1,763	89.5	7,244	748	641	61	39	1,764
Benton	6	769	100.0	2,786	382	285	5	14	440
Bollinger	3	(D)	(D)	(D)	(D)	(D)	(D)	14	289
Boone	16	11,854	100.0	53,521	6,791	10,959	9,676	61	3,171
Buchanan	20	8,883	91.6	35,855	4,094	3,506	753	127	5,582
Butler	10	1,809	100.0	8,247	836	322	...	59	2,681
Caldwell	10	826	81.6	2,092	1,043	290	...	23	722
Callaway	10	1,128	100.0	4,690	426	214	53	33	1,970
Camden	2	(D)	(D)	(D)	(D)	(D)	(D)	21	709
Cape Girardeau	18	6,773	97.2	24,399	1,060	2,379	...	64	3,665
Carroll	15	1,880	85.3	3,385	653	695	192	28	1,066
Carter	...	62	100.0	325	32	4	...	12	476
Cass	14	1,433	90.1	6,117	747	1,114	20	50	2,582
Cedar	3	(D)	(D)	(D)	(D)	(D)	(D)	20	654
Chariton	6	1,171	100.0	3,600	796	708	41	30	1,063
Christian	7	777	90.5	3,026	472	260	10	21	603
Clark	5	958	100.0	3,469	2,982	189	...	24	1,229
Clay	17	3,495	85.4	12,309	2,216	3,105	10	77	6,241
Clinton	8	835	100.0	3,026	897	1,058	4	21	663
Cole	10	1,949	90.4	6,835	2,044	2,134	11	53	2,435
Cooper	13	1,394	100.0	6,034	522	287	39	36	1,235
Crawford	6	1,079	81.3	3,900	500	370	...	13	581
Dade	7	530	100.0	2,469	380	285	17	16	360
Dallas	2	(D)	(D)	(D)	(D)	(D)	(D)	20	674
Daviess	6	490	62.4	1,006	498	371	...	20	701
De Kalb	12	1,500	100.0	7,251	1,393	668	...	32	795
Dent	6	603	100.0	2,420	319	481	...	16	660
Douglas	2	(D)	(D)	(D)	(D)	(D)	(D)	11	642
Dunklin	18	2,727	97.8	9,357	2,408	1,131	8	58	4,437
Franklin	18	3,479	82.8	9,533	2,758	2,276	...	59	2,919
Gasconade	9	1,023	81.4	2,985	651	678	...	28	1,003
Gentry	14	1,000	100.0	3,690	1,330	861	...	23	662
Greene	19	10,101	100.0	59,780	2,490	4,505	10	201	8,559
Grundy	8	863	86.1	2,625	839	1,468	...	25	1,122
Harrison	11	1,374	68.8	4,047	905	734	9	30	4,061
Henry	15	1,369	100.0	5,690	809	847	80	38	1,043
Hickory	1	(D)	(D)	(D)	(D)	(D)	(D)	15	413
Holt	8	459	100.0	1,583	757	412	...	21	1,147
Howard	6	443	100.0	1,847	265	231	4	19	891
Howell	7	1,004	100.0	4,418	571	723	...	45	1,355
Iron	6	608	100.0	2,367	450	234	...	13	459
Jackson	44	29,648	90.2	102,128	9,085	12,148	5,241	598	39,310
Jasper	24	5,813	98.2	27,424	1,704	1,156	10	173	7,915
Jefferson	17	5,950	94.7	30,190	6,480	6,290	...	71	3,282
Johnson	13	1,138	100.0	6,950	2,044	2,971	116	49	2,179
Knox	6	537	100.0	2,029	755	244	...	9	456
Laclede	9	1,708	100.0	7,586	510	400	...	38	1,556
Lafayette	18	1,746	90.0	6,459	958	1,574	35	60	2,378
Lawrence	10	933	100.0	4,291	545	445	5	61	1,539
Lewis	7	9,425	27.5	9,477	675	2,976	...	19	664
Lincoln	11	1,806	89.6	5,933	1,708	645	...	19	746
Linn	17	1,382	93.4	4,506	1,750	909	17	36	1,176
Livingston	8	2,079	42.3	3,754	759	515	62	23	1,350
McDonald	7	1,751	100.0	7,517	349	379	...	22	819
Macon	14	3,005	43.1	5,037	1,495	439	19	23	1,002
Madison	4	560	100.0	2,248	201	58	...	16	578
Maries	1	(D)	(D)	(D)	(D)	(D)	(D)	8	276
Marion	9	1,653	88.5	6,575	526	343	...	63	3,839
Mercer	6	669	79.1	1,087	1,016	388	1	14	491
Miller	8	1,296	58.8	3,381	310	356	29	30	834
Mississippi	9	1,810	87.3	5,311	1,669	1,427	...	29	1,233
Moniteau	8	836	100.0	3,276	426	543	21	22	695
Monroe	10	1,180	93.2	4,439	1,089	575	...	16	659
Montgomery	8	874	58.4	2,000	549	294	...	19	1,017
Morgan	6	506	100.0	1,843	249	154	58	22	885
New Madrid	12	4,429	96.5	23,079	4,412	2,732	...	37	2,098
Newton	10	1,834	100.0	9,802	375	359	9	60	2,824
Nodaway	21	2,169	91.7	7,392	1,741	2,088	...	53	2,164
Oregon	3	(D)	(D)	(D)	(D)	(D)	(D)	14	429
Osage	7	642	100.0	2,412	348	370	9	10	439
Ozark	1	(D)	(D)	(D)	(D)	(D)	(D)	10	263
Pemiscot	14	2,583	78.7	7,098	1,607	824	...	34	2,626
Perry	7	778	88.7	2,849	294	437	...	29	1,374

(D) Withheld to avoid disclosure. ... Represents zero. [1]Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

Table 8L.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—STATES AND COUNTIES—Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
			Sales of establishments reporting gallon sales, by type of product						
	Establishments	Sales (excl. tax)	Sales coverage[1]	Gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)	Establishments	Sales of gasoline service stations
	(Number)	($1,000)	(Percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(Number)	($1,000)
Missouri—Continued									
Pettis	15	2,374	95.4	10,582	832	726	67	61	2,227
Phelps	13	4,037	67.7	10,168	1,415	1,261	...	35	1,533
Pike	9	1,147	100.0	4,412	727	295	...	37	2,654
Platte	11	1,827	72.8	4,935	980	816	...	40	6,820
Polk	10	1,517	94.3	6,680	959	472	11	32	817
Pulaski	6	821	100.0	3,245	791	368	...	23	1,477
Putnam	5	638	100.0	2,183	530	263	...	13	303
Ralls	4	2,315	100.0	1,398	234	255	...	8	277
Randolph	11	2,107	56.9	5,078	852	417	15	41	1,748
Ray	11	887	80.9	2,991	641	411	17	25	(D)
Reynolds	1	(D)	(D)	(D)	(D)	(D)	(D)	5	201
Ripley	3	(D)	(D)	(D)	(D)	(D)	(D)	7	226
St. Charles	9	1,405	91.7	5,002	1,045	2,147	...	46	2,579
St. Clair	4	698	100.0	2,390	463	647	27	20	286
St. Francois	12	2,120	85.0	7,994	639	350	...	58	2,183
St. Louis	22	11,324	97.6	39,662	5,222	6,806	...	519	40,570
St. Louis City	23	80,704	81.8	266,304	84,765	184,431	8,099	704	54,193
Ste. Genevieve	5	557	100.0	2,520	226	307	...	18	611
Saline	17	2,096	99.0	7,420	1,167	1,324	62	51	1,488
Schuyler	4	236	100.0	838	392	116	...	11	475
Scotland	7	840	61.8	1,807	538	254	...	8	534
Scott	15	3,831	100.0	15,965	2,169	1,315	97	54	3,306
Shannon	2	(D)	(D)	(D)	(D)	(D)	(D)	7	200
Shelby	7	705	100.0	2,697	866	197	...	24	1,011
Stoddard	8	732	100.0	3,799	579	247	...	35	1,369
Stone	3	(D)	(D)	(D)	(D)	(D)	(D)	8	(D)
Sullivan	7	594	51.7	1,165	505	146	...	22	760
Taney	4	604	67.1	2,108	141	111	8	24	623
Texas	7	1,815	100.0	6,653	417	333	541	20	852
Vernon	12	1,148	80.2	4,726	262	268	25	42	1,464
Warren	4	325	100.0	1,484	194	339	...	10	389
Washington	5	894	100.0	3,190	623	691	...	29	826
Wayne	4	401	100.0	1,730	233	112	...	17	532
Webster	5	537	76.4	1,703	352	326	1	20	647
Worth	4	775	100.0	3,441	1,263	368	...	10	380
Wright	12	1,247	86.1	5,076	686	461	...	32	679
Montana	466	68,043	82.6	168,252	21,254	32,300	10,712	934	55,584
Refiner-marketer plants	282	44,579	90.1	128,135	14,257	22,041	8,700	...	...
Other plants	184	23,464	68.2	40,117	6,997	10,259	2,012	...	...
Beaverhead	8	874	68.8	2,229	201	395	...	9	447
Big Horn	4	593	100.0	1,921	351	231	...	9	338
Blaine	10	1,038	82.9	2,259	402	497	16	16	837
Broadwater	3	(D)	(D)	(D)	(D)	(D)	(D)	4	240
Carbon	14	879	90.1	2,630	137	244	69	16	577
Carter	2	(D)	(D)	(D)	(D)	(D)	(D)	5	394
Cascade	20	4,413	85.3	12,859	1,265	1,560	1,005	81	5,080
Chouteau	10	490	79.0	1,068	451	193	...	9	482
Custer	8	2,508	82.3	6,208	510	541	...	19	1,196
Daniels	3	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)
Dawson	10	1,493	78.0	3,808	411	251	...	10	886
Deer Lodge	3	(D)	(D)	(D)	(D)	(D)	(D)	14	1,359
Fallon	5	905	44.6	1,291	84	144	2,280	7	342
Fergus	18	1,649	75.1	4,034	918	1,140	...	27	1,233
Flathead	17	4,255	91.2	10,197	2,019	4,216	717	61	3,360
Gallatin	18	1,924	85.1	5,728	532	533	...	47	2,484
Garfield	2	(D)	(D)	(D)	(D)	(D)	(D)	4	186
Glacier	13	3,117	90.0	9,693	835	1,876	4,231	19	1,234
Golden Valley	...	...	...	...	...	...	...	5	104
Granite	6	416	100.0	1,339	365	310	...	9	377
Hill	15	1,596	91.5	4,456	462	986	218	17	1,281
Jefferson	5	241	100.0	961	143	38	135	11	505
Judith Basin	7	474	28.5	496	123	64	...	6	314
Lake	14	1,271	61.5	2,556	483	521	124	14	651
Lewis and Clark	14	2,403	96.2	6,896	552	410	121	36	2,588
Liberty	6	490	77.8	1,251	285	360	...	4	344
Lincoln	9	984	84.7	2,195	432	1,016	40	18	988
McCone	4	325	32.6	324	106	59	...	5	243
Madison	8	581	60.2	942	283	85	...	9	310
Meagher	2	(D)	(D)	(D)	(D)	(D)	(D)	8	487
Mineral	7	640	69.4	1,312	349	519	...	11	367
Missoula	12	3,978	100.0	11,455	1,367	3,542	180	51	3,912
Musselshell	5	454	78.6	1,308	167	170	...	10	399
Park	12	1,247	62.2	2,712	275	265	...	34	1,458
Petroleum	2	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)
Phillips	11	1,053	66.1	2,465	205	300	...	9	474
Pondera	10	784	71.0	2,284	278	506	...	14	759
Powder River	4	376	77.7	769	129	112	...	4	191
Powell	5	554	99.6	2,091	172	286	...	12	544
Prairie	5	383	73.1	876	113	47	...	5	243
Ravalli	9	766	79.6	1,246	319	146	405	14	830

(D) Withheld to avoid disclosure. ... Represents zero. [1]Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

Table 8L.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—STATES AND COUNTIES—Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
			Sales of establishments reporting gallon sales, by type of product						
	Establishments (Number)	Sales (excl. tax) ($1,000)	Sales coverage[1] (Percent)	Gasoline (1,000 gal.)	Kerosene, range oil, #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special) (1,000 gal.)	Establishments (Number)	Sales of gasoline service stations ($1,000)
Montana—Continued									
Richland	10	1,354	62.5	2,711	197	510	...	12	806
Roosevelt	14	1,634	54.5	3,449	496	205	...	20	1,027
Rosebud	4	454	87.2	1,119	134	79	...	14	585
Sanders	10	763	92.1	2,362	458	318	...	14	598
Sheridan	7	888	81.0	1,473	531	166	...	8	599
Silver Bow	9	3,332	94.7	10,981	1,003	416	1,065	46	3,987
Still Water	7	360	85.8	826	125	52	...	10	332
Sweet Grass	3	(D)	(D)	(D)	(D)	(D)	(D)	7	438
Teton	11	1,134	67.8	2,034	468	301	...	9	306
Toole	12	1,485	54.1	3,606	197	844	69	17	1,181
Treasure	3	(D)	(D)	(D)	(D)	(D)	(D)	6	176
Valley	9	840	61.3	2,015	165	237	...	14	771
Wheatland	8	447	92.4	1,266	287	256	...	5	288
Wibaux	1	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)
Yellowstone	18	9,766	93.2	18,285	1,324	3,571	37	86	6,247
Yellowstone National Park	...	...	...	...	...	...	...	...	...
Nebraska	684	123,559	76.3	281,906	43,607	64,727	2,518	2,148	125,916
Refiner-marketer plants	386	57,079	92.3	174,517	19,946	32,431	504	...	...
Other plants	298	66,480	62.5	107,389	23,661	32,296	2,014	...	...
Adams	6	2,091	67.4	5,740	385	253	...	44	3,141
Antelope	8	527	100.0	1,978	614	373	...	15	1,408
Arthur	...	...	...	...	...	...	...	3	124
Banner	...	...	...	...	...	...	...	...	...
Blaine	1	(D)	(D)	(D)	(D)	(D)	(D)	7	87
Boone	7	604	89.6	1,550	1,308	147	...	9	748
Box Butte	11	2,246	92.7	4,486	958	7,842	13	20	925
Boyd	3	(D)	(D)	(D)	(D)	(D)	(D)	9	273
Brown	4	759	100.0	1,800	356	1,254	...	10	450
Buffalo	18	2,528	74.7	7,053	806	983	180	51	2,707
Burt	14	4,991	16.2	2,656	613	633	57	17	803
Butler	9	784	88.9	2,158	380	396	...	13	597
Cass	11	1,134	78.6	3,081	837	644	229	33	1,214
Cedar	11	899	85.2	2,707	740	636	...	31	1,775
Chase	9	1,165	57.4	1,779	353	776	...	14	587
Cherry	8	1,012	63.2	2,358	641	279	...	13	1,203
Cheyenne	9	1,010	83.5	3,617	295	507	...	27	1,347
Clay	8	677	21.7	467	94	86	...	10	857
Colfax	7	1,689	62.0	2,783	799	392	...	20	973
Cuming	11	779	64.7	1,960	303	201	...	20	1,647
Custer	19	1,767	78.9	4,233	1,339	900	...	34	1,837
Dakota	3	(D)	(D)	(D)	(D)	(D)	(D)	18	1,190
Dawes	8	881	100.0	2,258	386	1,882	...	25	1,141
Dawson	11	1,738	62.5	4,144	921	422	...	36	3,165
Deuel	5	521	54.3	943	101	141	62	6	756
Dixon	3	(D)	(D)	(D)	(D)	(D)	(D)	12	659
Dodge	20	2,338	68.0	6,194	733	1,478	39	47	3,145
Douglas	25	24,711	98.0	40,882	3,973	18,953	672	300	21,066
Dundy	5	575	91.3	1,451	401	195	188	15	635
Fillmore	10	3,950	94.6	8,108	287	1,109	...	18	779
Franklin	6	736	100.0	2,137	1,354	786	...	17	705
Frontier	1	(D)	(D)	(D)	(D)	(D)	(D)	9	587
Furnas	7	482	40.0	853	85	161	...	18	1,514
Gage	11	1,358	89.2	4,449	683	317	...	45	2,568
Garden	7	451	81.6	1,196	163	110	...	10	409
Garfield	2	(D)	(D)	(D)	(D)	(D)	(D)	5	264
Cosper	2	(D)	(D)	(D)	(D)	(D)	(D)	3	43
Grant	1	(D)	(D)	(D)	(D)	(D)	(D)	4	218
Greeley	3	(D)	(D)	(D)	(D)	(D)	(D)	6	321
Hall	15	3,424	92.5	13,777	984	1,168	206	59	4,166
Hamilton	2	(D)	(D)	(D)	(D)	(D)	(D)	24	783
Harlan	1	(D)	(D)	(D)	(D)	(D)	(D)	10	509
Hayes	2	(D)	(D)	(D)	(D)	(D)	(D)	3	117
Hitchcock	5	454	67.2	978	68	304	...	11	680
Holt	11	1,613	81.8	3,669	1,060	777	...	27	1,202
Hooker	1	(D)	(D)	(D)	(D)	(D)	(D)	...	...
Howard	1	(D)	(D)	(D)	(D)	(D)	(D)	19	645
Jefferson	9	995	73.2	2,524	421	394	12	27	1,132
Johnson	5	341	100.0	1,138	344	299	...	1[illegible]	582
Kearney	6	660	52.6	1,066	114	197	...	7	401
Keith	9	1,042	100.0	4,193	325	369	...	29	1,966
Keya Paha	...	...	...	...	...	...	...	5	228
Kimball	5	742	67.4	1,652	177	747	...	11	630
Knox	11	1,014	73.3	2,472	880	863	...	22	727
Lancaster	21	6,724	92.0	28,246	2,082	2,251	...	181	10,366
Lincoln	12	2,365	43.5	5,315	274	304	...	52	4,419
Logan	2	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)
Loup	...	...	...	...	...	...	...	5	152
McPherson	...	...	...	...	...	...	...	...	...
Madison	15	1,993	99.7	5,658	1,444	2,071	50	50	3,156
Merrick	5	1,377	100.0	5,118	948	161	27	25	1,912

(D) Withheld to avoid disclosure. ... Represent zero. [1]Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

Table 8L.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—STATES AND COUNTIES—Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
			Sales of establishments reporting gallon sales, by type of product						
	Establishments	Sales (excl. tax)	Sales coverage[1]	Gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)	Establishments	Sales of gasoline service stations
	(Number)	($1,000)	(Percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(Number)	($1,000)
Nebraska—Continued									
Morrill	9	781	93.1	2,779	388	233	...	15	543
Nance	4	349	100.0	1,110	133	269	...	11	645
Nemaha	9	1,110	95.4	3,773	581	649	173	10	510
Nuckolls	5	4,253	3.5	631	96	117	...	19	958
Otoe	13	1,149	86.7	3,165	596	765	255	30	1,907
Pawnee	6	390	81.5	1,152	284	154	...	16	503
Perkins	7	1,083	25.2	920	269	322	...	8	283
Phelps	9	1,662	75.8	4,972	355	514	...	21	1,038
Pierce	3	(D)	(D)	(D)	(D)	(D)	(D)	20	1,390
Platte	9	1,492	70.0	3,305	378	260	...	44	1,943
Polk	6	447	59.5	887	267	257	26	9	918
Redwillow	8	1,457	87.6	4,038	211	568	...	16	1,013
Richardson	12	2,291	95.9	7,432	1,991	544	114	20	1,356
Rock	2	(D)	(D)	(D)	(D)	(D)	(D)	10	402
Saline	15	1,381	80.8	3,795	917	622	...	26	1,316
Sarpy	2	(D)	(D)	(D)	(D)	(D)	(D)	17	933
Saunders	17	1,363	100.0	4,429	931	1,103	49	33	1,378
Scotts Bluff	17	3,862	68.0	9,261	763	1,236	...	69	3,050
Seward	12	1,270	68.8	3,238	542	318	...	23	1,347
Sheridan	12	1,037	46.1	1,511	438	311	...	20	1,043
Sherman	3	(D)	(D)	(D)	(D)	(D)	(D)	8	586
Sioux	2	(D)	(D)	(D)	(D)	(D)	(D)	3	(D)
Stanton	2	(D)	(D)	(D)	(D)	(D)	(D)	3	(D)
Thayer	10	2,210	21.1	1,775	175	334	...	27	948
Thomas	1	(D)	(D)	(D)	(D)	(D)	(D)	4	207
Thurston	4	952	100.0	2,353	498	356	25	9	581
Valley	5	441	28.8	493	64	135	...	12	630
Washington	13	1,312	100.0	4,609	622	1,048	74	19	881
Wayne	7	1,685	35.7	1,522	346	157	...	13	639
Webster	7	395	52.9	839	138	144	...	12	1,405
Wheeler	...	...	...	...	...	...	...	1	(D)
York	11	839	70.9	2,161	504	457	...	21	1,382
Nevada	79	30,165	97.4	96,503	6,379	26,352	7,907	349	33,458
Refiner-marketer plants	67	26,062	100.0	85,542	6,089	24,217	7,664	...	...
Other plants	12	4,103	81.0	10,961	290	2,135	243	...	...
Churchill	6	2,337	100.0	11,027	595	1,714	494	10	651
Clark	13	9,838	99.5	35,282	763	8,086	2,593	100	12,854
Douglas	2	(D)	(D)	(D)	(D)	(D)	(D)	4	211
Elko	10	1,795	100.0	5,082	602	2,003	332	39	4,373
Esmeralda	...	...	...	...	...	...	...	5	(D)
Eureka	1	(D)	(D)	(D)	(D)	(D)	(D)	4	177
Humboldt	6	1,360	100.0	3,848	385	1,778	90	23	1,857
Lander	3	(D)	(D)	(D)	(D)	(D)	(D)	11	552
Lincoln	2	(D)	(D)	(D)	(D)	(D)	(D)	10	562
Lyon	5	961	100.0	2,757	290	368	22	10	476
Mineral	2	(D)	(D)	(D)	(D)	(D)	(D)	10	995
Nye	6	870	28.6	827	84	74	...	6	545
Ormsby	3	(D)	(D)	(D)	(D)	(D)	...	10	748
Pershing	4	671	100.0	1,951	114	422	80	18	813
Storey	...	...	...	...	...	...	...	2	(D)
Washoe	10	7,865	98.6	23,576	1,546	7,265	3,567	75	7,681
White Pine	6	1,624	100.0	4,314	702	2,111	11	12	885
New Hampshire	80	48,449	98.8	119,885	22,489	57,247	76,296	813	40,299
Refiner-marketer plants	36	27,497	100.0	87,107	8,971	30,888	1,023	...	...
Other plants	44	20,952	97.3	32,778	13,518	26,359	75,273	...	...
Belknap	7	2,224	100.0	9,138	436	1,283	...	46	2,559
Carroll	4	1,585	100.0	3,831	1,433	1,705	...	49	2,505
Cheshire	11	4,823	98.8	14,399	2,817	7,374	269	48	2,632
Coos	10	3,207	93.7	8,214	2,345	3,009	...	73	3,062
Grafton	9	3,873	100.0	11,336	1,741	4,111	...	82	3,617
Hillsboro	14	8,377	100.0	26,210	2,686	9,007	219	196	11,367
Merrimack	7	4,526	100.0	11,801	2,909	6,104	804	101	3,914
Rockingham	10	15,595	100.0	25,013	6,876	21,074	74,708	110	5,914
Stafford	4	1,938	91.8	5,141	850	1,818	...	64	3,110
Sullivan	4	2,301	93.8	4,802	396	1,762	296	44	1,619
New Jersey	256	705,262	94.2	1,509,897	119,936	1,096,810	864,912	5,403	323,278
Refiner-marketer plants	111	409,063	96.7	1,287,810	44,309	333,927	378,789	...	...
Other plants	145	296,199	90.9	221,887	75,627	762,883	486,123	...	...
Atlantic	19	11,740	100.0	41,205	6,658	27,729	161	205	10,014
Bergen	20	67,574	100.0	278,637	4,390	59,112	38,487	634	45,293
Burlington	7	4,532	88.5	14,122	978	5,806	...	211	13,337
Camden	14	43,069	91.6	88,883	5,305	34,449	10,163	318	23,657
Cape May	7	3,871	100.0	10,367	2,884	7,688	1,011	119	3,967
Cumberland	17	13,289	92.3	46,757	6,060	16,403	3,895	142	6,745
Essex	18	138,493	96.7	222,008	34,822	370,805	140,084	690	43,173

(D) Withheld to avoid disclosure. ... Represents zero. [1]Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

Table 8L.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—STATES AND COUNTIES —Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
			Sales of establishments reporting gallon sales, by type of product						
	Establishments	Sales (excl. tax)	Sales coverage[1]	Gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)	Establishments	Sales of gasoline service stations
	(Number)	($1,000)	(Percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(Number)	($1,000)
New Jersey—Continued									
Gloucester	10	25,209	99.4	82,877	4,360	29,898	24,412	146	6,371
Hudson	14	45,962	96.6	97,120	4,293	67,204	186,644	353	26,163
Hunterdon	13	6,689	83.5	19,452	2,072	10,572	20	79	3,758
Mercer	13	25,461	96.3	87,341	5,269	49,117	4,751	268	18,749
Middlesex	17	176,989	100.0	198,961	26,083	298,644	397,697	377	21,105
Monmouth	16	8,405	87.1	27,280	1,571	7,557	1,436	349	17,181
Morris	11	6,638	86.0	15,675	1,575	18,545	...	252	13,636
Ocean	10	10,491	47.6	16,145	6,187	7,335	...	145	6,336
Passaic	10	21,821	51.6	46,608	1,980	15,214	...	358	18,347
Salem	6	(D)	(D)	(D)	(D)	(D)	(D)	60	3,356
Somerset	3	(D)	(D)	(D)	(D)	(D)	(D)	123	5,971
Sussex	9	3,766	97.2	13,486	1,477	5,991	445	78	2,866
Union	13	84,180	83.0	172,632	2,551	55,223	55,590	415	27,581
Warren	9	3,324	95.2	12,680	969	4,756	...	81	5,672
New Mexico	239	63,891	89.2	208,576	11,099	31,596	3,583	1,233	67,632
Refiner-marketer plants	123	23,992	93.9	101,315	3,475	4,959	50	...	...
Other plants	116	39,899	86.4	107,261	7,624	26,637	3,533	...	...
Bernalillo	21	14,972	90.7	42,359	1,394	4,925	2,616	261	16,643
Catron	...	...	...	...	...	...	...	8	166
Chaves	12	4,189	72.0	11,570	1,773	8,387	...	64	3,775
Colfax	15	1,776	75.9	5,198	532	1,119	...	32	1,439
Curry	11	2,799	90.4	10,972	381	811	...	44	1,922
De Baca	4	262	100.0	1,150	24	42	...	13	297
Dona Ana	15	4,132	89.7	14,897	803	3,067	...	59	3,263
Eddy	15	3,719	72.0	9,949	214	379	...	72	4,196
Grant	7	1,475	83.3	3,305	259	446	...	32	1,196
Guadalupe	8	972	100.0	4,842	86	100	...	40	1,931
Harding	3	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)
Hidalgo	5	1,582	71.3	3,664	41	228	...	19	723
Lea	17	5,040	98.3	16,731	1,360	1,577	636	73	4,391
Lincoln	4	520	100.2	2,316	269	36	100	31	1,116
Los Alamos	...	...	...	...	...	...	...	2	(D)
Luna	5	813	75.8	2,548	30	44	92	31	1,734
McKinley	9	2,932	84.9	9,817	562	1,434	14	40	2,846
Mora	2	(D)	(D)	(D)	(D)	(D)	(D)	7	298
Otero	6	1,741	100.0	6,109	149	748	...	23	1,446
Quay	10	2,177	100.0	9,842	535	2,047	...	55	2,562
Rio Arriba	4	907	100.0	3,697	324	139	...	16	975
Roosevelt	8	1,426	100.0	5,178	107	158	...	37	1,610
Sandoval	3	(D)	(D)	(D)	(D)	(D)	(D)	14	465
San Juan	6	2,169	100.0	6,334	95	3,714	...	29	3,134
San Miguel	8	1,285	100.0	4,283	507	397	50	39	1,202
Santa Fe	8	2,899	85.4	9,334	506	704	67	44	2,624
Sierra	3	(D)	(D)	(D)	(D)	(D)	(D)	21	747
Socorro	8	1,152	100.0	5,182	174	305	...	26	1,093
Taos	1	(D)	(D)	(D)	(D)	(D)	(D)	19	782
Torrance	6	589	76.7	2,156	118	116	...	24	1,412
Union	8	1,507	100.0	6,383	234	472	...	14	579
Valencia	7	1,543	71.9	4,886	284	24	...	42	2,080
New York	762	1,066,548	96.9	2,954,910	269,974	1,534,429	478,755	11,565	710,018
Refiner-marketer plants	323	704,433	100.0	2,405,187	110,135	792,485	215,182	...	...
Other plants	439	362,115	92.3	549,723	159,839	741,944	263,573	...	...
Albany	12	60,495	99.6	107,658	10,395	104,891	76,214	254	15,143
Allegany	8	1,887	100.0	9,838	1,091	3,030	627	45	2,466
Bronx	5	15,844	66.8	19,834	25,355	22,559	25,440	378	32,578
Broome	18	26,830	99.3	88,565	7,915	24,467	4,325	244	13,383
Cattaraugus	12	4,871	88.5	14,377	1,963	1,721	213	109	4,739
Cayuga	14	5,709	94.1	17,054	2,178	7,916	...	90	3,381
Chautauqua	19	6,391	86.2	19,816	1,605	3,205	...	181	10,058
Chemung	12	14,239	100.0	52,831	6,261	9,525	...	101	5,344
Chenango	11	3,007	76.3	8,388	1,522	2,828	...	68	2,748
Clinton	16	10,489	100.0	27,959	8,357	10,171	2,739	60	2,567
Columbia	8	4,554	100.0	13,560	2,747	6,910	...	92	3,309
Cortland	7	2,015	100.0	8,287	960	2,800	...	56	2,451
Delaware	14	4,475	87.6	12,035	2,337	5,266	...	80	3,077
Dutchess	14	8,171	98.2	18,158	2,763	17,458	5,753	194	9,266
Erie	36	83,018	99.9	277,794	12,677	71,834	33,564	894	58,147
Essex	7	3,158	99.1	8,880	2,017	4,779	...	64	2,147
Franklin	11	4,198	89.8	9,719	3,742	2,971	1,676	78	3,028
Fulton	7	3,187	94.7	7,387	1,145	5,847	48	83	2,987
Genesee	11	6,048	66.8	11,044	1,194	3,550	...	75	3,698
Greene	3	(D)	(D)	(D)	(D)	(D)	(D)	72	2,870
Hamilton	1	(D)	(D)	(D)	(D)	(D)	(D)	23	590
Herkimer	9	3,039	75.5	6,702	1,149	4,354	...	97	4,069
Jefferson	15	5,779	88.9	17,205	2,988	8,412	...	151	5,716
Kings	22	194,133	97.8	496,663	12,689	345,844	136,720	914	75,763
Lewis	7	1,885	95.2	5,390	621	772	...	45	1,384
Livingston	11	3,322	100.0	9,009	2,184	3,955	53	69	2,947
Madison	7	3,048	90.2	9,140	1,321	4,210	...	78	3,492

(D) Withheld to avoid disclosure. ... Represents zero. [1]Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

Table 8L.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—STATES AND COUNTIES —Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
			Sales of establishments reporting gallon sales, by type of product						
	Establishments (Number)	Sales (excl. tax) ($1,000)	Sales coverage[1] (Percent)	Gasoline (1,000 gal.)	Kerosene, range oil, #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special) (1,000 gal.)	Establishments (Number)	Sales of gasoline service stations ($1,000)
New York—Continued									
Monroe	29	55,484	100.0	156,850	10,897	61,843	8,256	490	29,906
Montgomery	13	5,161	82.3	12,715	2,038	8,623	...	88	3,460
Nassau	28	97,819	100.0	342,665	24,519	170,400	26,879	864	68,186
New York	8	12,288	63.0	2,449	...	3	...	311	35,305
Niagara	13	11,338	100.0	21,661	5,799	15,319	1,035	232	14,559
Oneida	23	26,921	92.8	63,240	7,820	24,996	19,015	283	15,245
Onondaga	26	50,906	99.9	125,177	7,724	41,552	15,968	378	22,581
Ontario	7	5,131	95.7	11,665	1,225	4,496	72	92	4,289
Orange	19	23,277	98.3	68,502	8,412	25,035	410	209	9,472
Orleans	5	2,146	100.0	6,657	834	2,171	196	49	1,785
Oswego	16	3,597	75.7	8,327	1,847	4,121	...	117	4,941
Otsego	8	2,764	100.0	7,873	2,059	3,950	639	76	3,032
Putnam	3	(D)	(D)	(D)	(D)	(D)	(D)	46	1,836
Queens	10	57,794	100.0	213,824	3,591	102,626	37,731	804	65,302
Rensselaer	14	36,466	91.2	79,248	13,927	52,502	11,378	146	7,821
Richmond	4	9,987	100.0	24,678	1,541	23,240	10,705	125	6,113
Rockland	8	4,628	100.0	16,305	1,475	6,612	7,884	96	4,669
St. Lawrence	20	10,801	100.0	30,360	8,326	18,793	100	173	5,999
Saratoga	11	4,284	89.9	12,527	2,545	4,958	...	118	4,699
Schenectady	9	6,571	97.2	12,282	2,474	16,236	354	140	8,847
Schoharie	5	1,006	62.0	1,798	1,065	1,475	...	55	2,114
Schuyler	2	(D)	(D)	(D)	(D)	(D)	(D)	27	1,046
Seneca	8	5,834	100.0	21,773	3,277	5,894	...	58	2,945
Steuben	15	4,841	71.0	17,826	2,164	4,063	15	94	5,878
Suffolk	30	29,944	96.6	58,125	14,306	64,693	6,765	511	28,423
Sullivan	12	5,550	88.1	15,908	953	7,932	370	113	3,306
Tioga	5	1,001	90.7	3,393	532	789	...	59	2,501
Tompkins	11	4,548	97.6	13,053	1,999	6,823	60	61	4,146
Ulster	13	10,704	93.1	28,311	3,289	19,301	...	163	6,425
Warren	7	3,173	100.0	7,196	1,697	3,563	...	65	2,931
Washington	6	3,386	77.5	7,539	1,599	3,284	...	80	3,289
Wayne	15	4,946	100.0	11,063	2,647	8,438	93	75	3,513
Westchester	34	77,957	99.9	257,422	8,745	136,488	43,400	702	46,817
Wyoming	4	1,698	77.1	4,760	487	1,085	...	43	1,998
Yates	4	1,294	83.2	3,182	724	1,327	...	27	1,291
North Carolina	697	420,134	93.6	1,106,584	393,768	230,821	104,085	5,176	245,354
Refiner-marketer plants	294	253,333	98.2	716,230	180,604	141,176	102,563	...	...
Other plants	403	166,801	86.5	390.354	213,164	89,645	1,522	...	...
Alamance	10	4,893	100.0	14,261	7,433	2,990	147	120	5,403
Alexander	5	659	68.6	1,857	675	117	...	16	585
Alleghany	1	(D)	(D)	(D)	(D)	(D)	(D)	7	231
Anson	6	2,109	100.0	5,847	1,159	852	...	20	936
Ashe	3	(D)	(D)	(D)	(D)	(D)	(D)	8	360
Avery	1	(D)	(D)	(D)	(D)	(D)	(D)	20	363
Beaufort	11	5,511	100.0	9,122	8,318	2,758	269	39	1,708
Bertie	5	1,655	93.2	3,902	2,945	257	...	40	1,157
Bladen	6	2,153	100.0	7,119	4,172	621	...	40	1,302
Brunswick	...	...	...	...	...	...	...	28	864
Buncombe	10	8,288	100.0	32,474	5,399	3,615	358	147	8,747
Burke	7	1,844	100.0	6,733	1,314	1,029	29	60	2,349
Cabarrus	12	5,870	83.2	13,722	11,294	3,218	...	113	4,760
Caldwell	4	2,015	100.0	6,476	2,077	1,308	167	39	1,904
Camden	1	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)
Carteret	7	11,466	98.2	36,119	9,049	6,555	14,192	31	1,235
Caswell	1	(D)	(D)	(D)	(D)	(D)	(D)	28	501
Catawba	14	5,750	88.7	18,814	3,747	2,143	115	105	4,701
Chatham	4	1,860	70.6	3,845	1,429	666	...	52	1,810
Cherokee	5	1,950	68.2	5,292	576	448	...	15	626
Chowan	3	(D)	(D)	(D)	(D)	(D)	(D)	11	637
Clay	...	...	...	...	...	...	...	5	212
Cleveland	7	7,287	90.8	21,838	4,028	2,940	...	66	3,388
Columbus	11	3,444	73.4	7,989	4,907	965	42	80	1,998
Craven	11	4,573	93.2	13,106	6,301	1,880	16	62	2,872
Cumberland	10	6,367	97.9	23,225	8,530	6,024	1,048	98	8,066
Currituck	1	(D)	(D)	(D)	(D)	(D)	(D)	6	196
Dare	3	(D)	(D)	(D)	(D)	(D)	(D)	7	154
Davidson	10	4,392	98.3	14,860	4,172	2,439	15	81	3,504
Davie	3	(D)	(D)	(D)	(D)	(D)	(D)	14	462
Duplin	9	2,407	100.0	5,894	3,718	1,278	...	54	2,085
Durham	12	7,380	100.0	23,263	9,209	6,167	78	131	7,304
Edgecombe	10	3,155	100.0	8,163	6,744	1,728	...	50	1,931
Forsythe	11	10,497	99.1	32,346	8,710	11,181	99	160	9,754
Franklin	5	1,178	41.9	1,357	778	359	...	35	1,104
Gaston	10	5,134	100.0	24,867	6,137	4,167	73	128	6,049
Gates	1	(D)	(D)	(D)	(D)	(D)	(D)	10	357
Graham	1	(D)	(D)	(D)	(D)	(D)	(D)	7	292
Granville	2	(D)	(D)	(D)	(D)	(D)	(D)	37	1,869
Greene	2	(D)	(D)	(D)	(D)	(D)	(D)	21	727
Guilford	27	57,049	99.9	134,574	48,564	40,463	22,574	287	15,193
Halifax	14	3,582	89.2	9,986	3,851	2,006	15	58	3,286
Harnett	13	3,528	84.8	10,408	3,719	1,079	...	46	2,765

(D) Withheld to avoid disclosure. ... Represents zero. [1]Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

Table 8L.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—STATES AND COUNTIES —Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
			Sales of establishments reporting gallon sales, by type of product						
	Establishments (Number)	Sales (excl. tax) ($1,000)	Sales coverage[1] (Percent)	Gasoline (1,000 gal.)	Kerosene, range oil, #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special) (1,000 gal.)	Establishments (Number)	Sales of gasoline service stations ($1,000)
North Carolina—Continued									
Haywood	7	1,593	100.0	4,730	1,788	1,263	...	36	2,127
Henderson	7	3,164	100.0	9,786	2,601	2,515	189	46	2,029
Hertford	6	1,823	100.0	6,341	2,613	910	...	27	954
Hoke	1	(D)	(D)	(D)	(D)	(D)	(D)	22	734
Hyde	...	...	...	...	...	...	...	8	262
Iredell	9	4,395	100.0	13,721	5,096	2,377	...	73	3,292
Jackson	3	(D)	(D)	(D)	(D)	(D)	(D)	23	660
Johnston	10	3,013	78.4	7,722	10,321	754	...	89	3,445
Jones	1	(D)	(D)	(D)	(D)	(D)	(D)	8	212
Lee	10	2,959	89.6	9,290	3,360	823	38	42	1,468
Lenoir	17	4,918	92.0	13,775	8,994	1,296	...	59	2,570
Lincoln	4	1,303	100.0	2,739	2,112	791	...	34	1,161
McDowell	4	1,257	100.0	3,188	1,135	826	17	23	1,480
Macon	2	(D)	(D)	(D)	(D)	(D)	(D)	24	1,414
Madison	1	(D)	(D)	(D)	(D)	(D)	(D)	10	470
Martin	8	1,753	100.0	4,728	3,139	386	...	35	1,516
Mecklenburg	24	45,875	96.6	101,549	30,141	30,854	20,996	282	20,182
Mitchell	3	(D)	(D)	(D)	(D)	(D)	(D)	16	336
Montgomery	5	1,607	100.0	4,871	1,527	811	...	24	1,273
Moore	8	2,140	93.0	6,777	2,500	1,705	...	71	2,417
Nash	12	3,320	87.6	10,046	3,354	1,538	65	74	3,853
New Hanover	15	60,448	92.4	91,949	17,364	26,141	24,861	94	4,689
Northampton	4	1,042	100.0	3,618	1,004	295	20	37	1,179
Onslow	10	3,145	93.0	7,826	4,137	530	...	50	2,263
Orange	4	551	100.0	812	1,085	843	...	45	2,027
Pamlico	2	(D)	(D)	(D)	(D)	(D)	(D)	13	382
Pasquotank	7	3,251	100.0	13,880	3,517	1,523	94	28	2,156
Pender	2	(D)	(D)	(D)	(D)	(D)	(D)	21	496
Perquimans	3	(D)	(D)	(D)	(D)	(D)	(D)	15	402
Person	7	1,577	100.0	3,911	2,331	475	14	52	1,637
Pitt	13	4,345	85.5	11,953	8,471	1,388	...	71	3,481
Polk	1	(D)	(D)	(D)	(D)	(D)	(D)	15	833
Randolph	11	2,971	90.6	11,159	2,839	1,296	30	83	3,782
Richmond	7	1,763	95.0	4,332	1,816	600	25	59	2,527
Robeson	15	4,297	69.2	9,851	5,631	808	32	91	3,818
Rockingham	14	5,683	66.8	11,846	4,164	2,478	...	95	4,143
Rowan	16	12,483	99.3	36,415	9,523	6,352	11,717	110	5,212
Rutherford	7	1,552	100.0	5,333	1,809	967	38	64	2,800
Sampson	12	3,488	100.0	11,774	5,357	901	...	55	1,465
Scotland	6	1,877	100.0	5,804	2,294	799	15	26	1,845
Stanly	9	2,371	94.9	8,213	2,912	1,299	32	61	2,633
Stokes	1	(D)	(D)	(D)	(D)	(D)	(D)	29	998
Surry	15	6,345	80.0	17,395	5,984	3,176	64	54	2,735
Swain	2	(D)	(D)	(D)	(D)	(D)	(D)	23	829
Transylvania	1	(D)	(D)	(D)	(D)	(D)	(D)	(12	677
Tyrrell	2	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)
Union	9	2,009	96.5	6,441	1,949	916	...	27	1,667
Vance	9	5,350	93.9	15,369	6,532	2,086	41	43	2,517
Wake	24	11,671	93.2	37,643	15,722	10,382	5,768	200	10,799
Warren	2	(D)	(D)	(D)	(D)	(D)	(D)	22	662
Washington	3	(D)	(D)	(D)	(D)	(D)	(D)	10	383
Watauga	3	(D)	(D)	(D)	(D)	(D)	(D)	22	885
Wayne	13	5,710	88.2	14,597	7,487	2,612	49	81	3,122
Wilkes	6	1,859	86.0	6,985	1,576	519	41	48	1,657
Wilson	8	3,879	85.1	11,063	4,393	2,345	...	68	3,639
Yadkin	3	(D)	(D)	(D)	(D)	(D)	(D)	29	851
Yancey	...	...	...	...	...	...	...	12	386
North Dakota	702	82,938	76.3	184,736	32,726	39,291	994	858	42,292
Refiner-marketer plants	487	46,274	96.5	145,046	23,933	32,232	364	...	...
Other plants	215	36,664	50.8	39,690	8,793	7,059	630	...	...
Adams	7	1,222	69.9	2,098	312	332	543	5	309
Barnes	24	2,621	64.7	5,341	1,187	904	...	28	1,034
Benson	17	1,470	71.1	3,168	817	694	...	14	351
Billings	...	...	...	...	...	...	...	...	...
Bottineau	21	1,577	81.4	3,704	1,001	892	...	16	483
Bowman	8	1,187	69.3	2,639	125	415	...	7	310
Burke	12	1,092	85.0	2,491	309	505	4	12	314
Burleigh	14	2,668	74.3	7,642	307	592	23	28	1,949
Cass	38	8,726	76.5	15,621	2,370	6,095	119	82	4,878
Cavalier	18	1,272	92.3	3,619	1,040	1,091	...	18	943
Dickey	9	2,034	100.0	3,264	917	371	...	13	751
Divide	9	663	30.6	679	42	194	...	4	150
Dunn	5	594	75.4	1,786	131	135	...	5	166
Eddy	7	619	65.6	1,302	276	421	...	4	(D)
Emmons	11	2,330	88.3	2,962	597	1,680	...	4	127
Foster	7	950	91.2	2,614	495	540	...	7	313
Golden-Valley	6	637	100.0	2,017	282	220	...	11	463
Grand Forks	24	4,083	77.1	8,019	1,647	2,075	6	33	3,285
Grant	5	369	74.2	1,062	104	129	...	4	368

(D) Withheld to avoid disclosure. ... Represents zero. [1]Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

Table 8L.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—STATES AND COUNTIES —Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
			Sales of establishments reporting gallon sales, by type of product						
	Establishments (Number)	Sales (excl. tax) ($1,000)	Sales coverage[1] (Percent)	Gasoline (1,000 gal.)	Kerosene, range oil, #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special) (1,000 gal.)	Establishments (Number)	Sales of gasoline service stations ($1,000)
North Dakota—Continued									
Griggs	8	787	65.8	1,473	382	395	...	6	197
Hettinger	11	1,161	49.4	1,894	131	443	...	14	612
Kidder	11	860	92.3	2,820	437	372	23	9	446
La Moure	19	1,986	62.0	4,284	609	1,108	...	21	572
Logan	7	685	100.0	2,225	413	236	3	7	213
McHenry	20	1,586	87.8	3,898	498	797	...	20	490
McIntosh	9	673	100.0	2,309	561	362	...	7	232
McKenzie	8	642	69.8	1,702	215	295	...	12	357
McLean	23	2,568	83.5	6,616	895	918	...	33	1,129
Mercer	9	885	53.2	1,740	105	344	...	13	360
Morton	15	2,093	81.3	5,722	399	829	19	27	1,892
Mountrail	13	1,252	73.9	3,266	257	639	...	12	810
Nelson	16	1,084	63,7	2,302	595	562	...	10	432
Oliver,,	1	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)
Pembina	27	2,485	78.4	5,084	1,420	1,386	...	17	561
Pierce	8	1,823	83.9	1,571	326	462	...	5	191
Ramsey	20	2,103	90.9	5,479	1,387	1,152	...	18	1,255
Ransom	10	869	100.0	2,990	460	892	...	9	475
Renville	7	410	88.5	1,137	217	436	...	9	375
Richland	24	2,062	81.6	5,782	1,389	874	...	27	1,179
Rolette	12	1,490	52.9	2,299	624	530	...	21	827
Sargent	12	1,231	75.5	3,106	1,022	341	...	12	335
Sheridan	7	528	85.4	1,589	224	292	...	12	479
Sioux	5	(D)	(D)	(D)	(D)	(D)	(D)	3	58
Slope	...	...	...	...	...	...	...	6	(D)
Stark	17	1,604	69.8	5,158	197	521	209	21	1,516
Steele	7	724	64.4	1,245	448	277	...	8	270
Stutsman	23	2,683	91.4	8,321	1,437	1,618	...	28	2,085
Towner	9	694	87.5	1,688	615	494	...	20	557
Traill	17	2,046	59.2	3,136	1,141	925	...	14	735
Walsh	23	1,919	91.2	5,276	1,607	1,388	...	21	1,018
Ward	21	4,676	68.9	9,411	1,336	1,372	25	61	3,340
Wells	19	1,402	74.5	3,595	537	853	10	16	561
Williams	22	3,477	53.1	6,571	623	760	10	36	2,205
Ohio	902	646,886	97.2	2,398,650	224,580	394,822	118,493	8,756	616,977
Refiner-marketer plants	588	494,101	100.0	2,082,450	152,450	321,150	88,186	...	...
Other plants	314	152,785	87.2	316,200	72,130	73,672	30,307	...	...
Adams	5	2,142	100.0	9,187	1,829	1,733	...	37	1,567
Allen	13	15,014	99.6	55,940	3,917	5,930	1,698	97	6,974
Ashland	7	1,655	88.9	6,066	647	927	3	40	2,468
Ashtabula	15	6,618	88.5	21,240	2,766	7,760	250	94	7,859
Athens	11	2,765	97.8	11,983	629	1,211	...	59	2,654
Auglaize	10	1,706	86.6	5,410	1,249	1,152	199	44	2,407
Belmont	11	3,336	100.0	14,928	337	2,587	12	107	5,838
Brown	8	2,646	96.5	9,356	2,630	920	...	37	2,436
Butler	14	7,406	100.0	26,065	4,804	7,671	1,355	158	11,077
Carroll	2	(D)	(D)	(D)	(D)	(D)	(D)	26	1,417
Champaign	6	1,197	100.0	4,718	1,146	926	...	36	2,166
Clark	11	8,130	94.0	28,051	2,871	2,883	27	124	9,229
Clermont	8	2,961	100.0	11,158	3,337	2,592	10	73	3,800
Clinton	10	2,948	100.0	11,190	2,015	1,428	69	39	2,064
Columbiana	17	11,233	100.0	20,867	1,139	5,196	7	128	10,041
Coshocton	9	1,893	94.9	7,177	298	1,292	...	34	1,939
Crawford	10	2,633	98.0	9,701	998	2,278	181	47	3,157
Cuyahoga	40	105,913	97.4	403,451	14,609	48,970	58,283	1,224	97,787
Darke	15	5,178	94.2	10,447	3,036	1,985	102	60	3,234
Defiance	12	2,113	84.4	6,015	1,883	1,778	430	44	1,921
Delaware	10	2,594	84.7	8,645	1,362	1,631	398	34	2,114
Erie	8	5,251	100.0	18,016	2,608	3,384	125	58	4,387
Fairfield	8	2,919	100.0	11,604	680	848	...	63	4,357
Fayette	8	1,872	80.8	6,700	1,028	427	...	28	1,62[illegible]
Franklin	16	40,825	97.9	167,552	5,622	15,783	914	519	44,884
Fulton	15	3,724	94.8	12,555	3,397	3,247	516	37	2,620
Gallia	3	(D)	(D)	(D)	(D)	(D)	(D)	39	2,421
Geauga	4	1,659	100.0	5,241	1,225	2,932	259	35	1,647
Greene	8	3,145	81.7	8,779	2,997	2,231	13	51	4,336
Guernsey	8	2,622	100.0	11,552	331	1,041	...	58	3,038
Hamilton	29	56,967	97.5	222,923	20,071	46,072	19,819	603	51,097
Hancock	9	13,203	100.0	68,486	3,541	3,919	91	5[illegible]	3,294
Hardin	10	2,004	73.1	5,427	1,427	963	22	42	2,095
Harrison	3	(D)	(D)	(D)	(D)	(D)	(D)	39	1,776
Henry	15	3,297	90.1	9,998	3,882	3,135	138	47	2,095
Highland	11	2,612	92.3	8,393	1,933	1,352	56	41	1,702
Hocking	5	1,254	100.0	5,728	177	507	...	27	1,217
Holmes	5	900	100.0	3,634	385	744	...	13	654
Huron	11	3,524	100.0	13,936	1,986	3,288	185	55	3,790
Jackson	9	3,016	100.0	13,134	980	1,181	6	40	2,303
Jefferson	7	4,705	96.7	18,375	604	5,388	...	90	5,504
Knox	9	2,365	87.0	8,959	743	1,592	...	51	2,566
Lake	9	3,462	100.0	11,673	2,430	5,560	1,067	102	8,845
Lawrence	7	2,502	100.0	10,850	75[illegible]	1,084	...	51	3,952

(D) Withheld to avoid disclosure. ... Represents zero. [1]Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

Table 8L.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—STATES AND COUNTIES —Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
			Sales of establishments reporting gallon sales, by type of product						
	Establishments	Sales (excl. tax)	Sales coverage[1]	Gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)	Establishments	Sales of gasoline service stations
	(Number)	($1,000)	(Percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(Number)	($1,000)
Ohio—Continued									
Licking	16	4,911	94.1	20,395	1,132	2,203	4	98	5,539
Logan	11	3,000	88.7	12,218	1,828	2,514	50	40	2,516
Lorain	14	8,357	100.0	32,934	4,149	8,098	163	157	11,145
Lucas	18	50,494	99.8	160,601	21,169	45,331	16,995	418	33,691
Madison	10	1,959	65.3	5,351	1,044	711	...	27	1,432
Mahoning	16	22,850	95.0	85,572	2,019	7,807	101	259	17,643
Marion	10	3,919	100.0	15,387	1,942	3,041	535	53	3,053
Medina	6	2,554	100.0	10,374	780	2,307	...	59	4,806
Meigs	6	1,487	93.3	4,835	309	2,150	...	35	1,503
Mercer	8	2,282	89.6	7,408	2,487	2,059	25	42	2,077
Miami	9	3,861	95.0	15,329	2,516	2,906	...	85	5,307
Monroe	3	(D)	(D)	(D)	(D)	(D)	(D)	25	733
Montgomery	17	32,515	98.9	137,816	10,404	16,683	8,937	396	31,717
Morgan	4	463	100.0	1,058	140	227	...	21	1,035
Morrow	4	638	100.0	2,559	435	354	6	22	1,241
Muskingum	8	3,886	100.0	16,805	821	2,436	36	103	5,471
Noble	3	(D)	(D)	(D)	(D)	(D)	(D)	19	707
Ottawa	10	3,856	90.5	9,395	5,053	3,929	182	33	2,221
Paulding	6	1,596	85.2	5,582	2,024	1,172	1	22	1,260
Perry	6	1,511	100.0	5,764	443	784	...	47	2,153
Pickaway	6	1,952	100.0	7,962	1,033	831	...	46	2,303
Pike	3	(D)	(D)	(D)	(D)	(D)	(D)	30	1,953
Portage	9	4,617	99.2	14,881	2,157	6,682	163	86	5,404
Preble	8	2,078	92.2	7,995	1,089	1,500	...	49	2,438
Putnam	10	1,714	83.8	4,999	1,645	1,388	23	39	1,728
Richland	17	7,201	96.5	29,617	2,290	4,876	120	96	7,248
Ross	9	5,069	100.0	20,828	1,875	2,981	81	56	3,950
Sandusky	8	5,359	92.4	15,563	1,060	3,308	96	51	4,128
Scioto	6	5,487	100.0	19,686	1,801	3,454	8	96	8,284
Seneca	14	3,757	97.3	14,497	5,838	2,686	176	68	3,593
Shelby	11	2,115	81.7	7,661	1,457	802	957	33	2,132
Stark	19	16,813	98.1	56,307	4,243	10,132	1,186	315	21,070
Summit	20	40,357	98.6	158,776	8,970	13,084	1,089	411	31,780
Trumbull	13	6,882	92.4	20,100	2,275	6,159	516	194	12,423
Tuscarawas	12	4,445	100.0	17,074	972	2,351	...	87	4,947
Union	12	2,862	99.8	10,731	2,366	1,992	39	29	1,566
Van Wert	14	3,080	91.2	10,355	3,189	2,298	42	50	2,706
Vinton	4	420	62.4	1,117	43	167	...	13	505
Warren	7	2,058	100.0	6,538	2,509	2,949	18	58	3,495
Washington	10	4,908	100.0	21,649	425	3,026	...	90	5,224
Wayne	16	5,279	100.0	17,523	1,765	2,265	...	74	4,770
Williams	14	5,322	100.0	11,847	1,848	2,014	568	37	1,808
Wood	8	4,981	95.2	16,307	5,609	3,686	127	82	4,505
Wyandot	6	1,303	94.2	5,085	588	843	...	20	1,414
Oklahoma	729	131,786	92.6	567,848	36,458	21,589	2,575	3,400	160,388
Refiner-marketer plants	464	76,327	99.0	384,453	29,134	15,188	125	...	...
Other plants	265	55,459	83.8	183,395	7,324	6,401	2,450	...	...
Adair	5	674	100.0	3,131	213	74	...	12	201
Alfalfa	7	412	83.7	1,638	174	38	...	31	1,051
Atoka	5	442	73.3	1,826	43	17	20	15	596
Beaver	6	464	100.0	1,850	106	213	...	18	684
Beckham	15	1,611	100.0	7,099	310	222	...	48	2,149
Blaine	12	922	97.9	3,917	259	178	...	29	1,346
Bryan	9	1,552	99.0	7,065	271	134	...	38	1,444
Caddo	18	1,950	89.9	9,053	389	275	...	54	2,493
Canadian	12	1,194	100.0	6,051	278	72	5	40	2,250
Carter	18	3,596	99.8	11,153	379	349	37	82	3,154
Cherokee	3	(D)	(D)	(D)	(D)	(D)	(D)	10	499
Choctaw	8	901	100.0	4,571	180	279	114	21	700
Cimarron	5	790	92.0	2,296	161	443	...	9	545
Cleveland	6	1,395	79.2	5,130	79	199	29	44	2,185
Coal	1	(D)	(D)	(D)	(D)	(D)	(D)	14	401
Comanche	12	2,866	91.4	10,452	233	79	...	74	4,219
Cotton	6	611	84.0	2,649	62	21	...	12	378
Craig	9	1,236	100.0	6,234	137	307	5	39	1,715
Creek	10	7,015	100.0	40,915	20,741	226	13	78	3,196
Custer	18	1,919	92.1	9,032	194	289	2	53	1,839
Delaware	3	(D)	(D)	(D)	(D)	(D)	(D)	16	528
Dewey	8	373	80.7	1,365	111	181	...	23	724
Ellis	10	458	79.9	1,882	151	164	...	12	344
Garfield	16	2,832	79.6	10,490	461	256	...	85	7,630
Garvin	13	1,679	63.1	4,454	365	492	...	45	2,282
Grady	15	2,810	100.0	12,424	300	527	2	46	2,099
Grant	10	802	66.7	2,393	176	92	213	17	708
Greer	6	483	100.0	2,382	112	6	...	16	636
Harmon	5	553	41.2	1,258	13	41	...	11	366
Harper	6	495	100.0	2,367	98	81	...	7	396
Haskell	3	(D)	(D)	(D)	(D)	(D)	(D)	14	384
Hughes	10	923	80.1	3,640	134	160	...	13	537
Jackson	10	1,804	100.0	7,217	253	1,039	...	40	1,791
Jefferson	4	326	100.0	1,882	43	9	...	20	567

(D) Withheld to avoid disclosure. ... Represents zero. [1]Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

Table 8L.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—STATES AND COUNTIES —Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
			Sales of establishments reporting gallon sales, by type of product						
	Establishments (Number)	Sales (excl. tax) ($1,000)	Sales coverage[1] (Percent)	Gasoline (1,000 gal.)	Kerosene, range oil, #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special) (1,000 gal.)	Establishments (Number)	Sales of gasoline service stations ($1,000)
Oklahoma—Continued									
Johnston	2	(D)	(D)	(D)	(D)	(D)	(D)	18	327
Kay	25	2,485	77.1	7,110	492	442	...	76	3,169
Kingfisher	11	892	60.1	2,643	121	71	...	26	943
Kiowa	15	1,011	94.8	4,721	219	156	...	30	1,045
Latimer	2	(D)	(D)	(D)	(D)	(D)	(D)	7	311
Le Flore	12	1,221	100.0	5,889	158	167	295	39	1,192
Lincoln	8	1,153	91.4	4,310	202	215	...	68	2,535
Logan	13	947	100.0	4,779	156	181	...	42	1,655
Love	3	(D)	(D)	(D)	(D)	(D)	(D)	8	206
McClain	7	468	89.5	2,235	63	59	...	22	1,147
McCurtain	8	1,139	79.8	4,122	160	56	59	22	777
McIntosh	8	759	91.4	3,273	112	63	...	26	868
Major	8	386	90.2	1,749	102	55	...	24	694
Marshall	5	1,193	100.0	4,619	114	193	...	15	378
Mayes	8	1,153	100.0	5,439	202	179	...	37	1,068
Murray	7	1,072	75.5	2,880	42	144	...	22	1,235
Muskogee	15	2,702	98.1	11,434	201	207	58	104	4,436
Noble	9	900	86.9	3,736	180	136	...	23	1,294
Nowata	6	794	90.7	3,531	82	173	...	21	717
Okfuskee	5	546	36.8	738	17	2	...	16	463
Oklahoma	30	19,508	90.3	79,381	2,261	1,754	661	483	28,488
Okmulgee	11	1,663	100.0	8,095	218	373	...	59	2,039
Osage	11	1,269	100.0	6,250	151	482	32	65	2,857
Ottawa	9	1,589	100.0	6,774	293	501	110	57	1,708
Pawnee	3	(D)	(D)	(D)	(D)	(D)	(D)	22	965
Payne	18	3,709	91.3	16,481	501	312	7	56	2,662
Pittsburg	12	1,791	88.1	7,299	124	194	8	69	2,724
Pontotoc	10	2,762	97.8	11,648	192	233	40	39	1,816
Pottawatomie	14	2,822	94.9	14,335	257	453	12	64	2,930
Pushmataha	3	(D)	(D)	(D)	(D)	(D)	(D)	10	371
Roger Mills	6	323	100.0	1,909	63	139	...	14	354
Rogers	4	676	100.0	3,683	94	110	...	25	735
Seminole	12	1,495	100.0	6,516	357	314	4	60	2,488
Sequoyah	7	676	100.0	3,410	78	334	...	26	925
Stephens	16	3,684	93.6	10,838	313	428	106	53	2,770
Texas	11	1,490	85.8	5,223	179	325	...	23	1,196
Tillman	6	851	62.4	2,706	109	110	...	29	1,284
Tulsa	27	18,303	100.0	91,900	921	4,928	498	367	22,791
Wagoner	6	710	93.5	3,468	70	151	42	23	712
Washington	5	1,675	100.0	8,620	167	235	...	35	2,373
Washita	5	346	100.0	1,067	71	67	...	35	1,302
Woods	11	932	84.1	3,866	185	224	...	28	1,061
Woodward	11	853	49.2	2,353	64	36	...	26	1,340
Oregon	438	196,375	95.6	480,005	59,154	185,390	145,018	2,525	143,574
Refiner-marketer plants	334	165,002	99.9	425,458	48,897	155,865	133,648	...	...
Other plants	104	31,373	72.7	54,547	10,257	29,525	11,370	...	...
Baker	13	2,167	92.8	5,965	961	1,550	95	29	1,518
Benton	6	2,162	97.5	5,456	1,066	1,406	287	49	2,899
Clackamas	15	6,548	91.9	16,144	3,277	6,222	157	111	5,531
Clatsop	16	3,845	98.9	11,030	2,221	3,733	6,060	50	2,043
Columbia	12	1,792	97.6	4,979	1,128	1,694	4,023	36	1,879
Coos	16	7,880	96.8	23,330	3,997	6,773	1,230	60	4,519
Crook	3	(D)	(D)	(D)	(D)	(D)	(D)	11	949
Curry	3	(D)	(D)	(D)	(D)	(D)	(D)	22	1,459
Deschutes	13	4,220	100.0	12,875	1,611	5,196	1,679	53	2,852
Douglas	21	8,680	89.5	23,325	2,581	7,281	1,976	103	6,752
Gilliam	8	1,053	100.0	3,797	388	1,054	103	5	492
Grant	6	1,178	100.0	3,125	513	1,597	72	14	372
Harney	6	1,050	100.0	3,175	405	640	1,522	16	1,213
Hood River	8	1,889	82.5	4,976	729	763	485	24	1,222
Jackson	13	6,872	92.4	19,195	868	4,515	1,059	101	5,445
Jefferson	6	1,203	83.0	3,500	385	808	89	8	564
Josephine	10	3,759	100.0	11,401	843	2,843	966	60	3,101
Klamath	20	6,459	100.0	19,493	1,740	5,719	453	92	5,076
Lake	7	1,124	100.0	3,240	389	1,214	107	9	643
Lane	21	13,944	97.6	41,586	3,422	14,825	2,567	210	13,631
Lincoln	13	2,336	100.0	7,486	1,605	2,126	58	44	4,869
Linn	21	6,060	92.1	15,284	2,470	3,852	698	95	4,715
Malheur	16	2,547	78.7	5,706	908	1,248	5	39	2,001
Marion	21	7,940	86.7	19,437	1,945	4,374	3,015	166	10,555
Morrow	6	775	84.9	1,362	424	677	21	15	610
Multnomah	24	68,686	97.7	133,092	10,739	79,491	111,316	671	37,776
Polk	9	2,178	100.0	6,482	1,226	1,627	315	42	2,029
Sherman	4	319	100.0	944	323	350	13	9	444
Tillamook	9	2,154	100.0	6,973	942	2,098	496	38	1,858
Umatilla	28	8,186	90.5	14,929	3,076	5,965	1,879	92	4,369
Union	10	2,411	100.0	5,800	1,285	1,522	126	47	2,129
Wallowa	8	1,218	88.0	2,992	613	1,107	62	14	722
Wasco	13	3,136	97.3	9,832	909	3,590	589	32	1,933
Washington	14	5,869	87.4	15,281	2,689	3,828	826	87	4,447
Wheeler	4	670	100.0	1,616	394	594	...	7	258
Yamhill	15	3,944	100.0	10,952	1,575	2,604	2,426	64	2,699

(D) Withheld to avoid disclosure. ... Represents zero. [1]Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

Table 8L.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—STATES AND COUNTIES —Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
			Sales of establishments reporting gallon sales, by type of product						
	Establishments (Number)	Sales (excl. tax) ($1,000)	Sales coverage[1] (Percent)	Gasoline (1,000 gal.)	Kerosene, range oil, #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuals, heavy gas oil, and Navy special) (1,000 gal.)	Establishments (Number)	Sales of gasoline service stations ($1,000)
Pennsylvania	701	747,272	97.9	2,287,707	119,212	863,009	361,290	10,743	566,458
Refiner-marketer plants	355	566,129	99.9	1,846,598	58,652	539,002	330,559	...	...
Other plants	346	181,143	91.4	441,109	60,560	324,007	30,731	...	...
Adams	6	4,022	95.5	11,716	2,046	4,305	1,082	75	3,031
Allegheny	32	80,692	99.6	312,024	3,655	23,195	166	1,117	79,588
Armstrong	7	4,436	73.9	11,824	440	1,820	...	128	4,446
Beaver	9	15,625	94.3	42,433	629	2,697	...	181	10,176
Bedford	14	7,016	88.8	28,912	961	3,954	...	65	7,303
Berks	20	23,188	96.0	74,957	3,961	38,433	...	281	13,637
Blair	19	22,887	95.6	62,930	1,869	5,476	...	172	7,811
Bradford	13	3,878	100.0	12,435	1,308	3,560	24	67	2,538
Bucks	12	5,696	94.7	16,038	832	10,548	...	223	12,042
Butler	13	3,779	77.4	15,008	634	2,600	....	169	8,952
Cambria	14	10,780	99.4	42,493	1,787	7,627	...	246	9,545
Cameron	1	(D)	(D)	(D)	(D)	(D)	(D)	16	768
Carbon	3	(D)	(D)	(D)	(D)	(D)	(D)	68	2,144
Centre	9	3,074	94.7	8,578	749	5,584	...	101	4,478
Chester	20	15,979	97.1	53,347	4,273	15,165	...	197	10,642
Clarion	6	1,961	80.5	5,819	167	881	...	63	1,940
Clearfield	11	4,743	100.0	16,674	1,774	3,740	...	135	4,421
Clinton	6	1,774	100.0	6,495	779	2,625	...	52	2,306
Columbia	8	3,976	100.0	12,044	1,295	6,518	366	63	2,554
Crawford	19	3,580	89.7	11,426	2,331	1,515	147	119	4,694
Cumberland	10	22,151	100.0	59,073	3,537	22,660	2,842	138	8,774
Dauphin	12	19,864	99.4	60,564	3,269	22,319	8	212	13,777
Delaware	6	15,502	97.8	41,474	2,360	40,228	16,669	324	25,312
Elk	5	1,861	100.0	5,393	137	1,333	...	58	1,805
Erie	25	16,002	97.6	56,051	10,322	7,388	13,600	244	14,068
Fayette	11	4,675	100.0	20,628	809	2,782	...	183	8,589
Forest	...	...	...	...	...	...	...	11	313
Franklin	14	8,780	98.2	31,074	3,042	8,565	...	93	5,167
Fulton	1	(D)	(D)	(D)	(D)	(D)	(D)	21	1,405
Greene	2	(D)	(D)	(D)	(D)	(D)	(D)	66	2,406
Huntingdon	6	2,369	96.6	5,781	593	1,992	238	57	1,717
Indiana	8	5,428	100.0	31,382	603	1,644	...	135	3,951
Jefferson	8	1,885	92.9	7,280	434	997	...	66	2,174
Juniata	1	(D)	(D)	(D)	(D)	(D)	(D)	9	278
Lackawanna	12	7,088	99.1	23,410	482	4,943	460	254	10,322
Lancaster	25	17,574	94.2	42,032	5,214	31,097	3,668	300	15,760
Lawrence	11	4,624	95.0	20,186	270	1,213	...	137	6,903
Lebanon	10	8,493	88.9	19,501	1,788	9,252	300	120	5,952
Lehigh	13	30,342	98.0	103,596	4,476	34,496	...	239	12,385
Luzerne	31	26,948	100.0	117,169	4,597	23,341	513	410	15,748
Lycoming	11	11,816	95.7	36,327	2,024	15,602	1,453	179	7,840
McKean	8	3,434	100.0	13,133	968	5,322	891	78	3,707
Mercer	12	5,959	85.0	20,318	1,281	2,288	30	152	6,539
Mifflin	10	3,829	100.0	10,675	2,327	6,394	...	63	2,842
Monroe	12	3,322	82.0	8,928	1,521	6,275	...	82	2,757
Montgomery	18	14,703	98.0	51,275	2,739	31,791	5,969	422	27,331
Montour	...	...	...	...	...	...	...	15	425
Northhampton	7	2,242	100.0	4,954	1,405	5,679	2,157	200	9,350
Northumberland	10	9,170	100.0	28,592	1,820	8,432	...	145	4,845
Perry	8	1,964	92.7	4,612	1,053	2,762	...	35	1,492
Philadelphia	25	194,209	99.8	422,162	15,043	372,142	304,307	956	71,718
Pike	1	(D)	(D)	(D)	(D)	(D)	(D)	22	518
Potter	4	475	100.0	2,290	86	46	...	38	1,206
Schuylkill	19	12,104	100.0	47,152	1,931	7,704	...	273	8,947
Snyder	2	(D)	(D)	(D)	(D)	(D)	(D)	53	1,905
Somerset	7	2,920	100.0	11,618	785	3,395	...	135	5,655
Sullivan	1	(D)	(D)	(D)	(D)	(D)	(D)	11	215
Susquehanna	5	1,377	100.0	4,398	919	1,803	...	42	1,321
Tioga	10	2,597	100.0	10,550	565	1,106	50	60	2,166
Union	4	899	56.4	1,441	125	1,016	...	27	1,429
Venango	7	6,647	100.0	17,768	1,268	875	...	88	4,105
Warren	4	664	86.0	2,905	117	60	...	60	2,902
Washington	16	16,671	97.6	58,051	2,840	5,007	...	252	11,534
Wayne	6	2,588	100.0	8,851	825	1,682	...	39	1,794
Westmoreland	19	20,158	98.0	67,579	2,210	8,624	...	402	18,833
Wyoming	5	987	69.3	2,130	220	1,614	...	44	1,304
York	17	14,446	98.3	50,076	4,364	14,784	6,350	255	13,956
Rhode Island	42	123,236	98.4	277,098	23,155	159,402	256,456	958	45,918
Refiner-marketer plants	17	95,426	100.0	246,912	10,018	72,961	167,361	...	...
Other plants	25	27,810	92.7	30,186	13,137	86,441	89,095	...	...
Bristol	...	...	...	...	...	...	...	37	1,457
Kent	2	(D)	(D)	(D)	(D)	(D)	(D)	126	5,182
Newport	7	(D)	(D)	(D)	(D)	(D)	(D)	72	3,209
Providence	33	115,439	98.5	272,229	20,456	145,873	255,647	637	32,633
Washington	...	...	...	...	...	...	...	86	3,437

(D) Withheld to avoid disclosure. ... Represents zero. [1]Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

Table 8L.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—STATES AND COUNTIES —Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
			Sales of establishments reporting gallon sales, by type of product						
	Establishments (Number)	Sales (excl. tax) ($1,000)	Sales coverage[1] (Percent)	Gasoline (1,000 gal.)	Kerosene, range oil, #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special) (1,000 gal.)	Establishments (Number)	Sales of gasoline service stations ($1,000)
South Carolina	366	183,794	95.7	567,591	133,482	162,454	115,653	2,684	127,415
Refiner-marketer plants	203	124,991	98.1	419,073	70,131	55,177	114,847	...	...
Other plants	163	58,803	90.7	148,518	63,351	107,277	806	...	...
Abbeville	4	1,469	100.0	4,384	1,389	486	...	40	1,224
Aiken	14	4,329	88.4	12,022	3,066	1,595	...	100	5,173
Allendale	3	(D)	(D)	(D)	(D)	(D)	(D)	23	1,131
Anderson	15	8,472	100.0	29,295	7,799	5,017	10	141	5,217
Bamberg	6	1,202	100.0	4,694	1,001	476	...	24	1,104
Barnwell	3	(D)	(D)	(D)	(D)	(D)	(D)	30	1,277
Beaufort	4	1,079	100.0	6,216	1,176	1,178	...	18	1,075
Berkeley	4	1,130	100.0	4,401	868	414	...	18	855
Calhoun	5	1,027	100.0	2,245	618	456	...	8	339
Charleston	19	29,233	98.7	68,765	9,281	12,471	88,971	152	10,876
Cherokee	7	1,901	100.0	6,595	2,703	1,244	84	47	1,613
Chester	4	843	81.0	2,838	476	369	...	40	1,988
Chesterfield	7	2,442	82.0	8,169	1,344	623	...	48	2,062
Clarendon	3	(D)	(D)	(D)	(D)	(D)	(D)	29	1,285
Colleton	7	1,829	100.0	7,679	1,299	721	...	30	1,045
Darlington	5	1,888	100.0	6,238	2,405	918	...	53	2,108
Dillon	5	1,106	100.0	3,652	1,582	77,348	...	31	1,550
Dorchester	5	889	87.5	2,994	771	413	...	33	1,475
Edgefield	3	(D)	(D)	(D)	(D)	(D)	(D)	17	886
Fairfield	4	1,125	100.0	3,366	824	560	...	19	909
Florence	18	8,445	100.0	29,647	9,735	3,541	24,071	96	4,518
Georgetown	8	2,486	93.2	8,667	2,249	1,398	...	33	1,494
Greenville	16	12,465	81.7	37,916	9,713	7,416	349	260	13,697
Greenwood	11	3,857	100.0	14,905	3,063	2,230	...	69	2,543
Hampton	5	1,793	100.0	6,569	868	519	...	34	971
Horry	12	3,786	100.0	13,344	5,291	1,278	48	96	3,742
Jasper	3	(D)	(D)	(D)	(D)	(D)	(D)	25	848
Kershaw	9	2,667	94.6	7,856	1,234	978	...	43	1,954
Lancaster	7	3,448	100.0	11,040	2,977	877	...	29	1,446
Laurens	7	2,839	100.0	8,514	2,528	866	...	60	2,451
Lee	4	1,603	33.1	1,622	483	94	...	15	708
Lexington	10	2,525	84.9	7,312	2,375	1,159	...	82	4,741
McCormick	2	(D)	(D)	(D)	(D)	(D)	(D)	16	354
Marion	11	3,233	100.0	11,841	5,030	947	...	38	1,475
Marlboro	6	1,530	100.0	5,410	1,366	459	...	38	1,489
Newberry	7	1,794	100.0	6,965	1,623	844	...	46	1,682
Oconee	6	1,713	86.3	5,636	1,571	844	...	38	1,617
Orangeburg	17	9,065	100.0	22,628	2,626	1,986	...	104	3,936
Pickens	5	1,358	100.0	5,116	1,622	693	...	49	2,403
Richland	16	11,497	100.0	66,643	9,979	5,704	1,933	169	11,651
Saluda	2	(D)	(D)	(D)	(D)	(D)	(D)	26	669
Spartanburg	22	29,862	96.5	57,663	16,104	19,451	187	207	8,809
Sumter	10	4,282	92.3	15,858	2,718	916	...	54	3,679
Union	5	1,385	74.4	3,648	856	470	...	40	1,674
Williamsburg	7	1,893	96.7	7,635	2,722	530	...	42	1,877
York	13	4,910	91.7	14,945	5,584	2,751	...	74	3,795
South Dakota	581	91,859	79.6	219,310	42,383	47,035	10,251	1,040	49,226
Refiner-marketer plants	352	43,565	99.0	138,818	25,315	31,663	1,112	...	...
Other plants	229	48,294	62.1	80,492	17,068	15,372	9,139	...	...
Aurora	5	816	100.0	2,256	578	203	296	5	250
Beadle	12	2,858	76.1	6,449	1,143	2,866	1,357	36	1,838
Bennett	2	(D)	(D)	(D)	(D)	(D)	(D)	5	220
Bon Homme	13	2,066	53.4	3,445	950	785	...	17	575
Brookings	14	2,273	57.6	4,317	1,035	1,215	12	18	1,002
Brown	24	3,625	74.5	11,092	2,096	2,290	...	48	2,530
Brule	8	992	84.9	2,976	506	759	20	13	713
Buffalo	...	...	...	...	...	...	...	...	...
Butte	11	1,198	79.1	3,680	405	333	...	18	1,038
Campbell	4	393	64.1	872	110	107	...	5	79
Charles Mix	13	1,662	69.0	2,971	760	2,066	...	18	887
Clark	8	518	100.0	1,739	558	452	...	11	450
Clay	8	875	44.7	1,586	306	183	...	12	603
Codington	10	2,542	56.3	4,319	1,033	784	...	34	1,993
Corson	7	511	71.8	1,487	256	155	...	4	211
Custer	4	421	100.0	1,537	316	223	...	14	588
Davison	16	5,659	97.7	14,622	3,390	3,296	294	35	1,834
Day	14	1,423	55.3	2,525	949	496	...	20	668
Deuel	4	262	100.0	795	327	307	...	21	516
Dewey	7	454	100.0	1,721	201	173	...	5	221
Douglas	8	780	66.9	1,217	335	341	...	13	348
Edmunds	12	895	36.9	1,240	260	175	...	6	282
Fall River	11	1,745	97.8	5,682	829	1,231	281	18	930
Faulk	10	794	51.1	1,504	368	170	...	12	333
Grant	10	1,369	72.2	2,947	1,063	773	...	12	539
Gregory	9	1,043	100.0	3,081	900	420	...	12	683
Haakon	6	597	82.2	1,802	266	302	...	5	400

(D) Withheld to avoid disclosure. ... Represents zero. [1]Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

Table 8L.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—STATES AND COUNTIES —Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
			Sales of establishments reporting gallon sales, by type of product						
	Establishments (Number)	Sales (excl. tax) ($1,000)	Sales coverage[1] (Percent)	Gasoline (1,000 gal.)	Kerosene, range oil, #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special) (1,000 gal.)	Establishments (Number)	Sales of gasoline service stations ($1,000)
South Dakota—Continued									
Hamlin	10	1,627	52.8	2,575	791	1,379	...	13	390
Hand	6	590	40.8	863	163	291	...	6	1,256
Hanson	5	399	76.7	903	273	267	...	9	122
Harding	1	(D)	(D)	(D)	(D)	(D)	(D)	4	156
Hughes	11	2,631	93.5	4,825	620	1,252	65	12	1,036
Hutchinson	16	4,371	86.5	4,807	930	802	12	16	566
Hyde	5	697	41.6	985	211	166	...	6	182
Jackson	6	458	100.0	1,761	282	219	6	11	453
Jerauld	7	1,241	50.2	1,925	472	169	...	3	207
Jones	6	586	93.2	2,208	238	291	...	9	440
Kingsbury	11	1,277	59.4	2,497	848	494	...	13	418
Lake	10	2,181	33.7	2,668	597	589	210	17	729
Lawrence	8	1,067	94.5	4,076	258	281	...	26	1,315
Lincoln	8	1,180	61.6	2,239	691	617	...	25	748
Lyman	10	831	100.0	2,795	514	465	25	25	782
McCook	11	836	100.0	2,727	957	711	40	11	414
McPherson	10	1,067	47.6	1,306	338	1,121	...	8	216
Marshall	8	873	71.0	1,925	436	471	...	14	358
Meade	7	856	100.0	2,815	251	351	...	15	608
Mellette	3	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)
Miner	12	1,074	94.7	3,616	990	408	30	6	210
Minnehaha	24	11,321	93.1	26,198	2,006	7,822	314	107	5,659
Moody	9	971	81.4	2,706	902	832	...	14	332
Pennington	20	5,389	100.0	19,096	1,675	1,570	7,063	58	4,800
Perkins	8	1,062	82.1	3,248	467	664	...	13	631
Potter	7	690	100.0	2,629	684	229	...	11	431
Roberts	15	2,850	81.9	3,970	1,171	890	26	19	526
Sanborn	5	303	100.0	970	463	151	...	6	385
Shannon	...	...	...	...	...	...	...	1	(D)
Spink	19	1,716	78.6	4,359	967	883	196	19	958
Stanley	...	...	...	...	...	...	...	6	197
Sully	5	544	81.3	1,354	303	123	...	4	147
Todd	...	...	...	...	...	...	...	11	268
Tripp	9	1,824	100.0	6,531	1,740	936	4	22	892
Turner	12	1,560	80.8	3,767	1,259	963	...	23	698
Union	5	450	71.3	1,207	238	285	...	12	669
Walworth	12	1,254	60.5	2,736	466	489	...	18	753
Washabaugh	...	...	...	...	...	...	...	...	...
Yankton	7	1,361	84.0	4,854	878	276	...	27	1,362
Ziebach	3	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)
Tennessee	372	228,037	97.6	777,604	84,695	106,520	17,960	3,396	201,330
Refiner-marketer plants	203	140,980	99.4	520,622	54,786	75,084	9,765	...	...
Other plants	169	87,057	94.6	256,982	29,909	31,436	8,195	...	...
Anderson	2	(D)	(D)	(D)	(D)	(D)	(D)	45	4,311
Bedford	4	1,389	100.0	9,900	913	384	400	33	1,283
Benton	1	(D)	(D)	(D)	(D)	(D)	(D)	22	556
Bledsoe	1	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)
Blount	8	3,202	91.9	12,023	1,404	1,219	...	70	4,124
Bradley	5	2,251	100.0	8,397	1,197	936	...	38	2,117
Campbell	6	2,256	100.0	9,507	1,116	1,172	...	27	1,269
Cannon	...	...	...	...	...	...	...	5	191
Carroll	5	1,332	79.3	4,578	9,391	184	...	51	1,577
Carter	1	(D)	(D)	(D)	(D)	(D)	(D)	46	1,862
Cheatham	2	(D)	(D)	(D)	(D)	(D)	(D)	12	501
Chester	1	(D)	(D)	(D)	(D)	(D)	(D)	9	495
Claiborne	3	(D)	(D)	(D)	(D)	(D)	(D)	20	581
Clay	...	...	...	...	...	...	...	13	295
Cocke	2	(D)	(D)	(D)	(D)	(D)	(D)	11	499
Coffee	7	2,318	100.0	7,466	743	1,100	37	44	2,014
Crockett	3	(D)	(D)	(D)	(D)	(D)	(D)	19	472
Cumberland	3	(D)	(D)	(D)	(D)	(D)	(D)	23	872
Davidson	15	35,854	97.0	87,590	4,406	8,579	...	339	26,656
Decatur	1	(D)	(D)	(D)	(D)	(D)	(D)	10	480
De Kalb	...	...	...	...	...	...	...	5	1,011
Dickson	7	2,019	100.0	7,030	568	504	...	16	842
Dyer	11	2,808	91.0	9,755	1,388	547	148	33	1,589
Fayette	4	592	100.0	2,420	378	190	...	19	648
Fentress	1	(D)	(D)	(D)	(D)	(D)	(D)	11	453
Franklin	4	936	67.5	2,172	124	387	...	27	1,074
Gibson	10	3,230	100.0	11,990	2,152	431	3	72	2,853
Giles	6	1,889	100.0	6,906	825	605	...	28	1,355
Grainger	...	...	...	...	...	...	...	5	231
Greene	6	1,956	98.8	9,093	1,272	509	...	22	1,995
Grundy	1	(D)	(D)	(D)	(D)	(D)	(D)	15	472
Hamblen	8	5,653	100.0	19,729	1,901	1,828	...	31	1,816
Hamilton	10	20,453	99.9	64,928	7,930	26,374	7,438	263	17,899
Hancock	...	...	...	...	...	...	...	3	57
Hardeman	1	(D)	(D)	(D)	(D)	(D)	(D)	27	1,029
Hardin	4	1,140	89.8	3,898	674	579	...	26	1,034
Hawkins	2	(D)	(D)	(D)	(D)	(D)	(D)	35	1,518

(D) Withheld to avoid disclosure. ... Represents zero. [1]Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

Table 8L.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—STATES AND COUNTIES —Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
			Sales of establishments reporting gallon sales, by type of product						
	Establishments (Number)	Sales (excl. tax) ($1,000)	Sales coverage[1] (Percent)	Gasoline (1,000 gal.)	Kerosene, range oil, #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special) (1,000 gal.)	Establishments (Number)	Sales of gasoline service stations ($1,000)
Tennessee—Continued									
Haywood	3	(D)	(D)	(D)	(D)	(D)	(D)	15	995
Henderson	5	1,103	88.0	3,764	467	265	...	10	373
Henry	5	2,449	100.0	5,158	733	1,646	375	22	1,471
Hickman	2	(D)	(D)	(D)	(D)	(D)	(D)	11	362
Houston	1	(D)	(D)	(D)	(D)	(D)	(D)	...	...
Humphreys	1	(D)	(D)	(D)	(D)	(D)	(D)	11	482
Jackson	...	...	...	...	...	...	...	9	181
Jefferson	...	...	...	...	...	...	...	23	737
Johnson	...	...	...	...	...	...	...	10	512
Knox	11	28,446	100.0	98,830	13,596	18,288	...	238	17,903
Lake	4	679	100.0	2,408	683	188	...	9	559
Lauderdale	3	(D)	(D)	(D)	(D)	(D)	(D)	20	724
Lawrence	2	(D)	(D)	(D)	(D)	(D)	(D)	18	1,447
Lewis	3	(D)	(D)	(D)	(D)	(D)	(D)	4	164
Lincoln	6	1,532	100.0	5,723	483	446	...	26	1,407
Loudon	2	(D)	(D)	(D)	(D)	(D)	(D)	38	1,755
McMinn	8	3,804	100.0	13,086	1,248	5,444	511	41	1,573
McNairy	4	1,501	76.4	5,392	347	575	...	22	1,475
Macon	...	...	...	...	...	...	...	3	56
Madison	11	6,530	97.0	21,001	690	624	337	69	3,690
Marion	3	(D)	(D)	(D)	(D)	(D)	(D)	38	1,608
Marshall	4	976	100.0	3,157	283	87	...	14	766
Maury	8	2,902	95.4	8,988	948	1,084	140	39	2,655
Meigs	...	...	...	...	...	...	...	7	211
Monroe	1	(D)	(D)	(D)	(D)	(D)	(D)	32	1,510
Montgomery	8	2,682	100.0	10,964	872	343	...	43	2,750
Moore	...	...	...	...	...	...	...	2	(D)
Morgan	1	(D)	(D)	(D)	(D)	(D)	(D)	6	467
Obion	9	2,141	93.5	6,677	1,131	358	...	36	1,262
Overton	1	(D)	(D)	(D)	(D)	(D)	(D)	16	741
Perry	1	(D)	(D)	(D)	(D)	(D)	(D)	6	220
Pickett	...	...	...	...	...	...	...	3	120
Polk	1	(D)	(D)	(D)	(D)	(D)	(D)	11	549
Putnam	6	2,082	100.0	8,364	500	338	...	55	2,057
Rhea	2	(D)	(D)	(D)	(D)	(D)	(D)	13	887
Roane	7	5,662	100.0	19,743	1,479	3,133	16	41	2,680
Robertson	7	1,323	100.0	4,781	856	227	...	37	1,488
Rutherford	8	3,097	84.5	9,830	825	378	...	48	2,725
Scott	1	(D)	(D)	(D)	(D)	(D)	(D)	11	485
Sequatchie	2	(D)	(D)	(D)	(D)	(D)	(D)	3	78
Sevier	4	1,320	100.0	4,613	453	315	20	31	1,347
Shelby	21	30,489	99.2	128,814	5,622	12,090	8,484	450	33,519
Smith	6	1,299	60.7	2,203	188	61	...	17	399
Stewart	1	(D)	(D)	(D)	(D)	(D)	(D)	7	164
Sullivan	6	5,284	100.0	18,653	3,384	1,878	...	86	6,547
Sumner	5	1,460	100.0	5,607	791	402	...	36	1,764
Tipton	10	2,569	97.3	9,028	968	443	...	24	999
Trousdale	1	(D)	(D)	(D)	(D)	(D)	(D)	4	157
Unicoi	...	...	...	...	...	...	...	15	666
Union	1	(D)	(D)	(D)	(D)	(D)	(D)	6	310
Van Buren	...	...	...	...	...	...	...	...	...
Warren	4	1,229	100.0	4,830	355	426	...	26	1,246
Washington	9	6,773	92.0	24,976	2,087	3,606	...	50	3,028
Wayne	...	...	...	...	...	...	...	11	437
Weakley	5	1,246	91.9	4,115	1,062	373	...	28	1,372
White	5	1,001	100.0	3,981	255	328	...	21	791
Williamson	3	(D)	(D)	(D)	(D)	(D)	(D)	15	1,551
Wilson	5	1,829	100.0	6,284	834	393	...	32	1,662
Texas	1,905	592,026	93.6	2,433,504	73,227	182,447	92,977	11,992	643,099
Refiner-marketer plants	1,456	407,079	100.0	1,937,664	47,083	132,939	55,719	...	...
Other plants	449	184,947	79.4	495,840	26,144	49,508	37,258	...	...
Anderson	8	1,524	100.0	7,273	184	247	...	44	1,811
Andrews	3	(D)	(D)	(D)	(D)	(D)	(D)	16	953
Angelina	7	2,403	100.0	10,715	176	361	33	58	2,856
Aransas	1	(D)	(D)	(D)	(D)	(D)	(D)	12	532
Archer	5	559	100.0	1,828	22	319	...	19	612
Armstrong	4	410	82.0	1,711	17	118	...	10	283
Atascosa	7	1,454	100.0	6,912	419	172	350	33	1,117
Austin	5	989	100.0	4,850	146	155	166	36	1,145
Bailey	6	1,311	100.0	6,432	75	501	...	10	350
Bandera	...	...	...	...	...	...	...	7	320
Bastrop	8	729	100.0	3,994	257	104	...	31	943
Baylor	6	1,358	100.0	5,774	95	180	40	15	(D)
Bee	6	1,264	100.0	6,501	162	243	48	32	1,398
Bell	18	5,315	91.7	25,435	663	406	42	100	5,556
Bexar	20	27,361	90.3	117,428	3,785	1,937	1,109	554	35,441
Blanco	2	(D)	(D)	(D)	(D)	(D)	(D)	11	499
Borden	...	...	...	...	...	...	...	4	84
Bosque	8	931	100.0	4,872	145	138	16	28	759
Bowie	9	3,842	99.5	18,357	411	645	63	90	4,939
Brazoria	17	4,095	100.0	19,241	333	1,313	582	104	5,569

(D) Withheld to avoid disclosure. ... Represents zero. [1]Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

Table 8L.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—STATES AND COUNTIES —Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
			Sales of establishments reporting gallon sales, by type of product						
	Establishments	Sales (excl. tax)	Sales coverage[1]	Gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)	Establishments	Sales of gasoline service stations
	(Number)	($1,000)	(Percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(Number)	($1,000)
Texas—Continued									
Brazos	6	1,900	100.0	9,282	287	234	50	54	2,660
Brewster	4	593	100.0	2,326	146	52	13	8	570
Briscoe	4	450	100.0	2,123	26	54	...	8	268
Brooks	7	1,039	94.3	4,946	127	60	91	15	939
Brown	9	1,683	85.0	8,065	181	230	31	68	1,632
Burleson	6	705	100.0	3,763	208	32	4	18	486
Burnet	7	653	100.0	3,552	157	100	...	17	787
Caldwell	8	1,105	100.0	5,437	333	107	44	51	2,769
Calhoun	6	1,124	100.0	5,159	85	286	157	16	929
Callahan	5	676	100.0	2,549	46	40	64	26	844
Cameron	25	7,005	82.6	26,330	1,139	1,940	1,755	108	5,926
Camp	3	(D)	(D)	(D)	(D)	(D)	(D)	13	(D)
Carson	8	625	85.6	2,181	47	54	...	14	524
Cass	7	1,442	100.0	7,286	142	173	15	30	1,327
Castro	5	575	100.0	2,160	107	256	...	9	857
Chambers	2	(D)	(D)	(D)	(D)	(D)	(D)	13	666
Cherokee	10	2,319	100.0	11,989	244	222	144	33	1,608
Childress	5	729	100.0	3,400	96	61	...	21	1,224
Clay	5	443	100.0	2,592	51	95	...	37	948
Cochran	4	661	86.4	2,161	50	155	...	13	450
Coke	3	(D)	(D)	(D)	(D)	(D)	(D)	10	345
Coleman	9	1,228	100.0	5,164	225	186	6	32	956
Collin	14	2,627	95.9	12,701	396	232	10	73	2,703
Collingsworth	4	507	100.0	2,591	71	104	...	9	278
Colorado	13	2,187	91.2	9,922	254	776	302	37	1,671
Comal	6	1,127	100.0	5,906	200	91	66	22	1,120
Comanche	7	3,018	100.0	4,941	164	29	...	23	829
Concho	5	387	76.5	1,527	123	11	...	16	466
Cooke	10	1,518	99.5	7,525	162	476	15	60	2,508
Coryell	7	1,172	100.0	5,915	196	53	...	40	1,088
Cottle	6	682	100.0	3,052	123	93	421	6	169
Crane	...	...	...	...	...	...	...	7	534
Crockett	3	(D)	(D)	(D)	(D)	(D)	(D)	8	317
Crosby	8	1,359	87.0	4,164	91	171	...	23	793
Culberson	1	(D)	(D)	(D)	(D)	(D)	(D)	14	877
Dallam	7	734	96.0	3,605	24	86	...	21	874
Dallas	20	38,022	91.5	181,702	2,526	5,713	298	820	59,309
Dawson	9	1,675	100.0	7,940	207	284	8	27	2,094
Deaf Smith	6	1,361	100.0	5,101	39	238	...	19	1,277
Delta	3	(D)	(D)	(D)	(D)	(D)	(D)	8	204
Denton	10	1,966	100.0	9,685	152	113	8	62	2,814
De Witt	11	1,362	100.0	6,775	507	76	118	46	1,662
Dickens	5	792	71.5	2,529	69	114	...	19	595
Dimmit	5	701	100.0	2,775	233	136	567	13	335
Donley	5	454	100.0	2,536	129	68	...	18	532
Duval	5	452	100.0	2,281	83	17	...	23	977
Eastland	18	1,812	94.2	8,579	145	276	45	77	2,330
Ector	9	6,070	97.5	21,587	1,302	1,251	217	85	6,456
Edwards	1	(D)	(D)	(D)	(D)	(D)	(D)	7	227
Ellis	12	2,562	100.0	14,323	483	245	23	95	3,393
El Paso	23	18,942	93.1	89,963	3,131	8,558	28,579	192	13,953
Erath	10	1,209	100.0	6,356	214	166	...	32	1,093
Falls	12	1,378	100.0	7,078	375	139	26	34	1,048
Fannin	14	1,911	100.0	9,650	520	132	18	41	1,474
Fayette	13	1,803	100.0	9,096	395	71	145	46	1,540
Fisher	4	409	100.0	2,126	65	52	...	21	658
Floyd	8	938	78.1	2,972	70	321	10	15	806
Foard	5	394	83.8	1,299	79	39	7	7	138
Fort Bend	8	2,184	100.0	11,032	218	512	98	53	2,666
Franklin	1	(D)	(D)	(D)	(D)	(D)	(D)	12	379
Freestone	3	(D)	(D)	(D)	(D)	(D)	(D)	24	875
Frio	6	485	100.0	2,534	171	145	...	17	642
Gaines	7	2,639	82.1	9,473	504	663	56	38	2,018
Galveston	10	5,405	96.4	16,023	262	1,454	2,410	125	9,415
Garza	3	(D)	(D)	(D)	(D)	(D)	(D)	10	495
Gillespie	7	1,298	100.0	6,862	373	174	10	29	958
Glasscock	...	...	...	...	...	...	...	4	73
Goliad	3	(D)	(D)	(D)	(D)	(D)	(D)	12	529
Gonzales	12	1,281	100.0	7,092	654	144	55	22	911
Gray	11	2,882	74.3	7,515	504	394	...	68	3,086
Grayson	20	4,755	94.3	20,126	704	481	36	129	5,791
Gregg	9	4,764	100.0	21,778	225	285	408	125	5,937
Grimes	6	883	100.0	4,645	203	60	38	31	951
Guadalupe	8	1,287	89.1	6,053	362	98	38	34	2,736
Hale	23	4,691	84.8	14,030	278	712	1,311	40	3,423
Hall	10	1,283	84.5	5,129	136	251	...	15	618
Hamilton	8	1,100	100.0	5,808	185	73	77	29	1,208
Hansford	9	1,190	70.5	2,524	231	267	...	6	356
Hardeman	8	919	93.3	3,595	50	1,196	...	17	651
Hardin	4	994	100.0	4,755	87	425	...	51	2,229
Harris	33	70,963	88.1	195,834	2,318	56,551	30,903	1,087	78,247
Harrison	11	2,685	99.5	13,970	169	376	37	63	3,406
Hartley	3	(D)	(D)	(D)	(D)	(D)	(D)	6	108

(D) Withheld to avoid disclosure. ... Represents zero. [1]Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

Table 8L.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—STATES AND COUNTIES —Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
			Sales of establishments reporting gallon sales, by type of product						
	Establishments (Number)	Sales (excl. tax) ($1,000)	Sales coverage[1] (Percent)	Gasoline (1,000 gal.)	Kerosene, range oil, #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special) (1,000 gal.)	Establishments (Number)	Sales of gasoline service stations ($1,000)
Texas—Continued									
Haskell	7	968	100.0	4,372	120	140	65	24	848
Hays	11	1,831	100.0	8,127	293	98	36	43	2,060
Hemphill	4	408	81.9	1,841	48	50	...	15	373
Henderson	5	911	100.0	4,568	85	127	25	44	1,346
Hidalgo	43	12,018	93.0	36,316	1,706	2,927	237	124	6,318
Hill	14	2,093	100.0	11,250	410	160	30	64	2,295
Hockley	9	2,056	82.6	6,503	540	804	...	33	1,827
Hood	5	512	100.0	2,774	70	51	21	21	514
Hopkins	5	1,135	100.0	5,611	109	188	69	29	981
Houston	9	1,007	82.6	4,359	75	149	24	23	793
Howard	8	3,734	100.0	14,919	620	962	9	63	4,322
Hudspeth	1	(D)	(D)	(D)	(D)	(D)	(D)	12	481
Hunt	11	2,485	100.0	12,605	419	293	47	71	2,228
Hutchinson	6	1,916	100.0	8,558	839	567	...	42	2,769
Irion	2	(D)	(D)	(D)	(D)	(D)	(D)	5	157
Jack	5	686	100.0	2,544	148	854	...	32	1,198
Jackson	4	788	100.0	3,899	77	142	230	30	1,361
Jasper	9	1,523	100.0	7,145	111	184	51	25	1,291
Jeff Davis	...	...	...	...	...	...	...	5	106
Jefferson	19	13,069	94.7	57,527	704	2,046	307	259	16,267
Jim Hogg	3	(D)	(D)	(D)	(D)	(D)	(D)	12	389
Jim Wells	11	2,634	100.0	10,211	652	2,150	157	42	2,217
Johnson	13	2,263	100.0	8,630	235	252	10	72	2,208
Jones	20	2,125	100.0	8,988	359	482	2,422	52	1,993
Karnes	8	1,381	95.5	6,902	362	91	162	28	926
Kaufman	10	1,626	100.0	8,839	332	161	118	65	2,648
Kendall	5	649	100.0	3,486	123	102	24	16	571
Kenedy	...	...	...	...	...	...	...	...	...
Kent	2	(D)	(D)	(D)	(D)	(D)	(D)	6	113
Kerr	7	1,201	100.0	6,301	278	140	43	25	911
Kimble	2	(D)	(D)	(D)	(D)	(D)	(D)	15	692
King	...	...	...	...	...	...	...	5	(D)
Kinney	...	...	...	...	...	...	...	6	162
Kleburg	5	1,468	100.0	6,547	110	56	386	28	1,818
Knox	6	576	100.0	2,229	80	123	...	26	822
Lamar	8	2,416	100.0	8,823	274	239	19	39	1,990
Lamb	13	2,077	84.2	7,423	144	172	...	23	1,244
Lampasas	7	963	100.0	6,065	176	83	18	17	868
La Salle	6	566	71.6	1,989	103	58	137	13	313
Lavaca	11	1,099	100.0	5,836	405	106	...	39	1,136
Lee	5	780	100.0	4,108	206	96	23	22	759
Leon	5	609	100.0	3,197	79	66	28	34	1,173
Liberty	14	3,057	100.0	14,885	287	1,228	301	55	2,813
Limestone	9	1,651	100.0	8,573	267	255	76	26	767
Lipscomb	6	653	100.0	2,256	219	163	...	14	391
Live Oak	6	816	100.0	4,231	151	38	143	18	774
Llano	5	583	100.0	3,071	164	25	19	9	476
Loving	...	...	...	...	...	...	...	...	...
Lubbock	21	10,542	86.0	40,847	1,201	613	5	154	10,658
Lynn	12	1,290	73.6	3,732	129	84	...	19	497
McCulloch	9	1,278	91.9	4,920	197	111	58	43	1,194
McClennan	21	8,726	95.8	39,819	1,244	726	144	187	9,637
McMullen	...	...	...	...	...	...	...	3	56
Madison	6	834	100.0	4,474	92	163	22	15	552
Marion	2	(D)	(D)	(D)	(D)	(D)	(D)	14	647
Martin	...	38	...	...	...	...	...	9	472
Mason	1	(D)	(D)	(D)	(D)	(D)	(D)	10	539
Matagorda	11	2,418	92.3	10,260	309	1,486	149	45	2,283
Maverick	4	615	100.0	2,902	229	167	79	18	720
Medina	11	1,598	100.0	8,012	488	226	292	35	1,149
Menard	4	706	63.9	2,072	76	24	21	13	467
Midland	9	6,252	90.0	22,019	1,464	2,373	15	50	4,278
Milam	12	2,249	100.0	9,508	471	168	17	43	1,775
Mills	4	331	100.0	1,807	75	80	...	12	265
Mitchell	9	1,179	100.0	5,545	653	169	69	27	937
Montague	13	1,495	91.1	6,908	137	306	6	47	1,645
Montgomery	4	1,401	92.4	5,667	109	219	97	36	1,898
Moore	3	(D)	(D)	(D)	(D)	(D)	(D)	29	1,702
Morris	3	(D)	(D)	(D)	(D)	(D)	(D)	27	918
Motley	4	252	100.0	1,381	43	56	...	7	323
Nacogdoches	9	1,741	100.0	9,661	503	223	20	36	1,963
Navarro	12	2,985	100.0	18,124	688	232	65	77	2,997
Newton	2	(D)	(D)	(D)	(D)	(D)	(D)	31	1,491
Nolan	8	2,067	100.0	9,410	256	427	97	45	2,075
Nueces	23	15,159	94.5	49,971	914	4,041	2,665	222	15,908
Ochiltree	5	554	100.0	2,118	118	217	...	20	1,194
Oldham	5	674	100.0	2,964	52	162	...	19	595
Orange	4	1,867	100.0	9,748	103	571	56	66	4,982
Palo Pinto	6	1,226	93.5	6,006	168	145	6	41	1,588
Panola	6	1,386	100.0	6,530	85	166	73	27	1,253
Parker	7	1,494	100.0	8,080	108	166	49	43	1,451
Parmer	9	1,857	93.8	5,478	323	1,437	20	17	754
Pecos	5	488	100.0	2,227	77	39	...	22	1,390

(D) Withheld to avoid disclosure. ... Represents zero. [1]Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

Table 8L.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—STATES AND COUNTIES —Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
			Sales of establishments reporting gallon sales, by type of product						
	Establishments (Number)	Sales (excl. tax) ($1,000)	Sales coverage[1] (Percent)	Gasoline (1,000 gal.)	Kerosene, range oil, #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special) (1,000 gal.)	Establishments (Number)	Sales of gasoline service stations ($1,000)
Texas—Continued									
Polk	8	1,354	92.5	5,721	107	219	81	28	1,042
Potter	11	8,558	100.0	42,629	999	1,891	17	137	11,616
Presidio	5	581	92.1	2,244	170	83	12	8	242
Rains	...	...	...	...	...	...	...	2	(D)
Randall	7	747	89.8	2,768	31	65	29	28	1,464
Reagan	3	(D)	(D)	(D)	(D)	(D)	(D)	11	601
Real	2	(D)	(D)	(D)	(D)	(D)	(D)	6	243
Red River	8	1,329	100.0	4,896	232	112	19	24	804
Reeves	7	2,643	100.0	7,192	686	1,352	...	27	1,619
Refugio	3	(D)	(D)	(D)	(D)	(D)	(D)	23	1,191
Roberts	1	(D)	(D)	(D)	(D)	(D)	(D)	6	248
Robertson	11	1,600	89.4	7,985	213	63	97	29	1,120
Rockwall	2	(D)	(D)	(D)	(D)	(D)	(D)	12	420
Runnels	14	2,191	99.0	8,739	588	324	132	35	2,360
Rusk	9	3,359	71.5	8,752	198	247	64	74	3,008
Sabine	2	(D)	(D)	(D)	(D)	(D)	(D)	7	190
San Augustine	4	625	100.0	3,313	42	67	14	6	308
San Jacinto	...	...	...	...	...	...	...	8	148
San Patricio	15	3,540	98.1	13,085	1,151	1,867	3,616	51	3,142
San Saba	5	576	100.0	2,995	149	51	65	15	410
Schleicher	2	(D)	(D)	(D)	(D)	(D)	(D)	16	431
Scurry	10	2,627	94.3	9,815	523	583	50	52	2,454
Schackelford	8	636	100.0	2,649	381	161	6	18	464
Shelby	7	1,314	100.0	6,955	124	139	48	35	1,231
Sherman	6	729	78.3	2,235	19	231	...	5	316
Smith	13	5,422	80.8	19,445	329	198	150	97	4,968
Somervell	...	...	...	...	...	...	...	2	(D)
Starr	4	627	100.0	3,142	144	105	72	15	490
Stephens	7	962	100.0	4,584	103	150	25	29	817
Sterling	2	(D)	(D)	(D)	(D)	(D)	(D)	4	200
Stonewall	3	(D)	(D)	(D)	(D)	(D)	(D)	11	345
Sutton	3	(D)	(D)	(D)	(D)	(D)	(D)	8	675
Swisher	8	1,783	88.6	5,446	72	432	...	15	790
Tarrant	18	24,664	99.9	81,048	1,814	26,899	3,946	571	32,481
Taylor	13	4,310	92.9	18,909	359	1,105	39	136	6,364
Terrell	1	(D)	(D)	(D)	(D)	(D)	(D)	7	506
Terry	10	2,013	93.8	7,740	165	635	185	31	1,469
Throckmorton	3	(D)	(D)	(D)	(D)	(D)	(D)	6	199
Titus	8	1,710	100.0	7,459	149	101	56	34	1,133
Tom Green	13	5,092	93.1	22,834	987	1,243	47	101	5,348
Travis	15	10,548	91.0	43,242	825	3,305	62	184	11,473
Trinity	7	537	100.0	2,836	67	93	19	11	414
Tyler	6	984	100.0	4,866	101	148	45	17	1,378
Upshur	4	714	100.0	3,523	62	104	8	24	804
Upton	6	1,510	100.0	5,854	469	302	57	19	977
Uvalde	8	1,952	100.0	9,140	415	358	82	28	1,299
Val Verde	4	1,091	100.0	5,442	270	169	43	24	1,402
Van Zandt	7	1,045	100.0	4,584	120	85	...	34	1,272
Victoria	9	7,688	100.0	36,962	1,641	3,704	574	56	3,360
Walker	6	804	100.0	4,144	90	83	13	28	1,206
Waller	4	759	100.0	4,040	77	66	81	20	1,070
Ward	6	1,674	82.5	5,287	549	214	...	26	1,800
Washington	9	1,391	100.0	6,764	299	138	97	28	1,037
Webb	8	2,129	90.0	10,637	207	266	113	57	3,061
Wharton	10	2,726	98.2	11,656	409	1,950	208	54	3,118
Wheeler	6	884	100.0	5,429	56	141	...	33	1,078
Wichita	19	11,054	82.4	54,994	351	1,035	63	163	9,194
Wilbarger	12	1,586	89.8	6,904	73	118	18	35	1,875
Willacy	6	1,158	100.0	5,925	240	172	164	19	785
Williamson	16	2,753	100.0	14,961	856	150	183	80	3,036
Wilson	8	916	100.0	4,752	323	56	37	21	807
Winkler	2	(D)	(D)	(D)	(D)	(D)	(D)	18	1,417
Wise	8	1,030	100.0	5,050	92	261	252	42	1,276
Wood	9	1,715	100.0	8,496	150	158	138	37	1,490
Yoakum	1	(D)	(D)	(D)	(D)	(D)	(D)	12	798
Young	10	1,712	96.0	6,761	209	1,308	...	51	1,728
Zapata	1	(D)	(D)	(D)	(D)	(D)	(D)	6	116
Zavala	4	349	100.0	1,273	243	233	1	14	502
Utah	178	68,081	86.5	187,448	9,255	30,630	92,701	1,003	64,419
Refiner-marketer plants	135	50,507	100.0	164,686	8,500	26,699	82,510	...	...
Other-plants	43	17,574	47.6	22,762	755	3,931	10,191	...	...
Beaver	3	(D)	(D)	(D)	(D)	(D)	(D)	14	930
Box Elder	10	1,496	91.2	5,149	678	1,276	...	49	2,106
Cache	9	2,144	84.8	5,472	498	1,226	858	39	2,960
Carbon	8	2,319	88.5	7,533	436	829	121	36	2,110
Daggett	...	...	...	...	...	...	...	...	...
Davis	6	17,285	100.0	36,414	436	10,599	54,535	40	2,553
Duchesne	6	1,056	100.0	2,774	439	445	33	15	738
Emery	4	677	56.7	1,496	150	167	...	9	708
Garfield	2	(D)	(D)	(D)	(D)	(D)	(D)	12	515

(D) Withheld to avoid disclosure. ... Represents zero. [1]Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

Table 8L.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—STATES AND COUNTIES —Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
			Sales of establishments reporting gallon sales, by type of product						
	Establishments (Number)	Sales (excl. tax) ($1,000)	Sales coverage[1] (Percent)	Gasoline (1,000 gal.)	Kerosene, range oil, #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special) (1,000 gal.)	Establishments (Number)	Sales of gasoline service stations ($1,000)
Utah—Continued									
Grand	4	1,334	91.9	4,343	163	210	11	7	771
Iron	8	1,672	82.1	4,047	406	1,415	6	17	1,125
Juab	6	602	100.0	2,331	382	492	...	13	787
Kane	3	(D)	(D)	(D)	(D)	(D)	(D)	8	379
Millard	9	1,145	100.0	4,249	433	931	...	23	1,086
Morgan	3	(D)	(D)	(D)	(D)	(D)	(D)	5	217
Piute	1	(D)	(D)	(D)	(D)	(D)	(D)	6	124
Rich	...	...	...	...	...	...	...	3	251
Salt Lake	26	18,397	70.5	54,004	2,170	2,851	1,391	380	26,470
San Juan	1	(D)	(D)	(D)	(D)	(D)	(D)	3	336
Sanpete	9	774	100.0	2,967	126	573	...	18	578
Sevier	6	991	95.2	3,920	181	377	...	20	920
Summit	6	489	100.0	1,670	350	639	...	19	677
Tooele	10	1,525	100.0	6,174	459	919	388	26	1,959
Uintah	5	832	92.8	2,580	201	509	...	16	1,032
Utah	14	7,336	98.3	20,264	374	3,412	35,318	99	6,979
Wasatch	5	473	100.0	1,879	156	241	...	4	257
Washington	5	1,178	65.1	2,938	203	307	...	20	1,213
Wayne	...	...	...	...	...	...	...	...	...
Weber	9	4,308	65.3	10,686	598	2,034	40	102	6,638
Vermont	72	36,982	92.1	98,434	24,698	51,866	1,599	534	24,626
Refiner-marketer plants	46	26,365	97.5	75,359	18,260	41,415	1,599	...	...
Other plants	26	10,617	78.5	23,075	6,438	10,451	...	...	...
Addison	2	(D)	(D)	(D)	(D)	(D)	(D)	29	1,338
Bennington	7	2,209	95.1	5,399	1,489	2,767	518	44	1,635
Caledonia	3	(D)	(D)	(D)	(D)	(D)	(D)	45	1,767
Chittenden	10	14,017	83.6	33,598	7,906	18,109	1,081	69	3,537
Essex	...	...	...	...	...	...	...	8	326
Franklin	5	1,944	94.2	4,935	1,613	4,758	...	49	2,815
Grand Isle	...	...	...	...	...	...	...	...	...
Lamoille	1	(D)	(D)	(D)	(D)	(D)	(D)	16	872
Orange	3	(D)	(D)	(D)	(D)	(D)	(D)	28	933
Orleans	7	1,965	98.5	5,311	1,051	2,144	...	30	1,121
Rutland	7	3,736	100.0	12,849	2,287	5,106	...	67	2,965
Washington	10	4,108	95.0	11,712	3,048	6,570	...	55	2,747
Windham	6	1,900	100.0	5,732	1,065	1,690	...	38	1,853
Windsor	11	3,822	94.2	9,256	3,165	6,379	...	56	2,717
Virginia	406	282,907	97.7	902,076	127,025	197,135	38,733	4,036	231,816
Refiner-marketer plants	255	211,384	100.0	751,433	76,871	135,209	15,189	...	...
Other plants	151	71,523	86.7	150,643	50,154	61,926	23,544	...	...
Accomack	8	4,712	64.1	10,077	3,219	1,662	...	59	2,406
Albemarle	5	4,593	51.4	9,556	1,163	3,775	30	28	1,201
Alleghany	3	(D)	(D)	(D)	(D)	(D)	(D)	14	380
Amelia	1	(D)	(D)	(D)	(D)	(D)	(D)	12	515
Amherst	...	...	...	...	...	...	...	20	1,017
Appomattox	1	(D)	(D)	(D)	(D)	(D)	(D)	21	826
Arlington	3	(D)	(D)	(D)	(D)	(D)	(D)	96	10,286
Augusta	3	(D)	(D)	(D)	(D)	(D)	(D)	48	1,898
Bath	2	(D)	(D)	(D)	(D)	(D)	(D)	16	528
Bedford	5	990	89.1	3,632	593	664	...	26	1,380
Bland	...	...	...	...	...	...	...	6	172
Botetourt	1	(D)	(D)	(D)	(D)	(D)	(D)	23	1,115
Brunswick	1	(D)	(D)	(D)	(D)	(D)	(D)	26	754
Buchanan	2	(D)	(D)	(D)	(D)	(D)	(D)	26	1,126
Buckingham	1	(D)	(D)	(D)	(D)	(D)	(D)	12	740
Campbell	6	2,337	100.0	8,498	1,894	1,775	...	42	1,558
Caroline	2	(D)	(D)	(D)	(D)	(D)	(D)	20	2,308
Carroll	1	(D)	(D)	(D)	(D)	(D)	(D)	13	356
Charles City	...	...	...	...	...	...	...	...	...
Charlotte	2	(D)	(D)	(D)	(D)	(D)	(D)	19	827
Chesterfield	1	(D)	(D)	(D)	(D)	(D)	(D)	38	1,968
Clarke	...	...	...	...	...	...	...	14	658
Craig	1	(D)	(D)	(D)	(D)	(D)	(D)	6	124
Culpeper	5	1,616	71.8	6,519	521	767	...	19	859
Cumberland	...	...	...	...	...	...	...	3	206
Dickenson	...	...	...	...	...	...	...	10	411
Dinwiddie	1	(D)	(D)	(D)	(D)	(D)	(D)	22	738
Essex	2	(D)	(D)	(D)	(D)	(D)	(D)	24	773
Fairfax	3	(D)	(D)	(D)	(D)	(D)	(D)	91	7,375
Fauquier	7	3,651	100.0	14,523	1,573	2,603	183	26	1,474
Floyd	...	...	...	...	...	...	...	10	302
Fluvanna	3	(D)	(D)	(D)	(D)	(D)	(D)	8	261
Franklin	2	(D)	(D)	(D)	(D)	(D)	(D)	19	971
Frederick	8	3,256	100.0	14,009	996	2,114	49	31	1,012
Giles	3	(D)	(D)	(D)	(D)	(D)	(D)	20	1,008
Gloucester	3	(D)	(D)	(D)	(D)	(D)	(D)	26	875
Goochland	1	(D)	(D)	(D)	(D)	(D)	(D)	8	184
Grayson	3	(D)	(D)	(D)	(D)	(D)	(D)	17	691

(D) Withheld to avoid disclosure. ... Represents zero. [1]Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) t all establishments.

Table 8L.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—STATES AND COUNTIES —Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
			Sales of establishments reporting gallon sales, by type of product						
	Establishments (Number)	Sales (excl. tax) ($1,000)	Sales coverage[1] (Percent)	Gasoline (1,000 gal.)	Kerosene, range oil, #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special) (1,000 gal.)	Establishments (Number)	Sales of gasoline service stations ($1,000)
Virginia—Continued									
Greene	...	...	...	...	...	...	...	7	179
Greensville	7	1,811	83.2	5,793	1,397	713	...	24	1,724
Halifax	8	2,429	100.0	8,280	3,330	1,132	...	55	1,907
Hanover	1	(D)	(D)	(D)	(D)	(D)	(D)	37	1,922
Henrico	3	(D)	(D)	(D)	(D)	(D)	(D)	53	3,200
Henry	5	1,295	100.0	4,736	1,403	1,202	244	34	1,558
Highland	...	...	...	...	...	...	...	9	428
Isle of Wight	1	(D)	(D)	(D)	(D)	(D)	(D)	27	1,059
James City	1	(D)	(D)	(D)	(D)	(D)	(D)	6	366
King and Queen	...	...	...	...	...	...	...	10	185
King George	1	(D)	(D)	(D)	(D)	(D)	(D)	12	584
King William	5	1,473	100.0	5,782	1,369	1,071	...	16	735
Lancaster	6	1,237	100.0	5,124	817	1,006	...	14	522
Lee	2	(D)	(D)	(D)	(D)	(D)	(D)	26	1,193
Loudoun	4	1,261	70.7	2,836	670	1,483	...	27	1,624
Louisa	3	(D)	(D)	(D)	(D)	(D)	(D)	16	449
Lunenburg	...	...	...	...	...	...	...	16	613
Madison	...	...	...	...	...	...	...	6	319
Mathews	2	(D)	(D)	(D)	(D)	(D)	(D)	7	282
Mecklenburg	9	2,139	92.2	7,807	2,038	1,544	...	77	3,874
Middlesex	1	(D)	(D)	(D)	(D)	(D)	(D)	21	375
Montgomery	2	(D)	(D)	(D)	(D)	(D)	(D)	32	1,903
Nansemond	5	2,365	100.0	8,914	2,137	1,333	...	17	1,227
Nelson	1	(D)	(D)	(D)	(D)	(D)	(D)	8	340
New Kent	...	...	...	...	...	...	...	5	253
Norfolk	1	(D)	(D)	(D)	(D)	(D)	(D)	38	2,610
Northampton	2	(D)	(D)	(D)	(D)	(D)	(D)	39	1,392
Northumberland	2	(D)	(D)	(D)	(D)	(D)	(D)	11	482
Nottoway	6	1,832	100.0	7,789	1,419	785	...	27	981
Orange	3	(D)	(D)	(D)	(D)	(D)	(D)	30	946
Page	4	790	94.1	2,475	455	767	25	19	751
Patrick	2	(D)	(D)	(D)	(D)	(D)	(D)	17	535
Pittsylvania	3	(D)	(D)	(D)	(D)	(D)	(D)	87	3,420
Powhatan	...	...	...	...	...	...	...	16	402
Prince Edward	5	1,077	100.0	4,429	629	438	...	21	797
Prince George	...	...	...	...	...	...	...	16	516
Prince William	...	...	...	...	...	...	...	35	3,640
Princess Anne	2	(D)	(D)	(D)	(D)	(D)	(D)	43	2,203
Pulaski	4	1,490	100.0	5,306	335	811	...	46	2,132
Rappahannock	...	...	...	...	...	...	...	6	173
Richmond	1	(D)	(D)	(D)	(D)	(D)	(D)	19	512
Roanoke	1	(D)	(D)	(D)	(D)	(D)	(D)	50	3,232
Rockbridge	6	1,659	100.0	6,567	607	669	...	26	1,192
Rockingham	5	1,712	84.8	5,517	811	1,986	21	42	1,745
Russell	1	(D)	(D)	(D)	(D)	(D)	(D)	19	646
Scott	2	(D)	(D)	(D)	(D)	(D)	(D)	19	1,200
Shenandoah	3	(D)	(D)	(D)	(D)	(D)	(D)	28	1,829
Smyth	4	1,337	93.6	5,406	318	863	...	38	1,536
Southampton	4	2,196	100.0	6,761	2,615	1,542	...	35	2,101
Spotsylvania	3	(D)	(D)	(D)	(D)	(D)	(D)	8	500
Stafford	...	...	...	...	...	...	...	21	932
Surry	1	(D)	(D)	(D)	(D)	(D)	(D)	6	109
Sussex	3	(D)	(D)	(D)	(D)	(D)	(D)	26	1,006
Tazewell	10	4,760	88.1	14,458	368	1,273	...	40	1,866
Warren	5	1,636	100.0	3,191	855	4,365	...	24	1,070
Washington	5	2,268	84.9	7,223	379	626	...	45	2,356
Westmoreland	2	(D)	(D)	(D)	(D)	(D)	(D)	7	142
Wise	3	(D)	(D)	(D)	(D)	(D)	(D)	33	1,791
Wythe	5	1,390	100.0	4,487	321	612	...	44	1,745
York	2	(D)	(D)	(D)	(D)	(D)	(D)	17	810
Independent Cities:									
Alexandria	4	8,401	100.0	34,201	894	3,516	...	61	6,898
Bristol	5	2,607	96.7	10,967	424	1,374	...	35	2,181
Buena Vista	...	...	...	...	...	...	...	8	550
Charlottesville	7	1,704	84.5	6,104	497	974	...	39	2,629
Clifton Forge	...	...	...	...	...	...	...	9	521
Colonial Heights	1	(D)	(D)	(D)	(D)	(D)	(D)	16	1,503
Covington	4	1,261	100.0	4,455	303	447	...	23	1,197
Danville	8	5,741	100.0	23,163	3,702	3,073	...	84	4,405
Falls Church	...	...	...	...	...	...	...	20	2,480
Fredericksburg	7	4,568	84.7	18,023	938	1,728	...	33	2,079
Hampton	6	2,665	100.0	8,046	4,490	3,116	3,217	54	3,649
Harrisonburg	3	(D)	(D)	(D)	(D)	(D)	(D)	21	1,556
Hopewell	1	(D)	(D)	(D)	(D)	(D)	(D)	15	1,029
Lynchburg	8	4,139	100.0	11,375	2,666	4,503	387	61	3,839
Martinsville	4	3,722	100.0	16,303	1,096	1,837	...	32	1,737
Newport News	11	7,526	100.0	25,808	6,403	9,301	125	51	3,928
Norfolk	12	28,715	99.1	53,678	8,900	16,898	13,401	217	15,768
Petersburg	3	(D)	(D)	(D)	(D)	(D)	(D)	40	3,195
Portsmouth	5	6,815	100.0	13,231	6,071	10,952	...	59	4,963
Radford	4	2,057	100.0	7,997	836	1,431	...	16	799
Richmond	18	48,391	100.0	151,979	19,261	44,921	13,249	302	20,851

(D) Withheld to avoid disclosure. ... Represents zero. [1]Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

Table 8L.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—STATES AND COUNTIES —Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
			Sales of establishments reporting gallon sales, by type of product						
	Establishments (Number)	Sales (excl. tax) ($1,000)	Sales coverage[1] (Percent)	Gasoline (1,000 gal.)	Kerosene, range oil, #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special) (1,000 gal.)	Establishments (Number)	Sales of gasoline service stations ($1,000)
Virginia—Continued									
Independent Cities—Continued									
Roanoke	13	9,530	100.0	32,680	4,594	9,667	1,868	105	6,690
South Norfolk	5	17,038	100.0	35,182	1,976	3,837	...	17	1,077
Staunton	5	2,094	100.0	10,540	807	540	...	48	2,301
Suffolk	...	...	...	...	...	...	...	38	1,779
Virginia Beach	1	(D)	(D)	(D)	(D)	(D)	(D)	13	1,070
Warwick	1	(D)	(D)	(D)	(D)	(D)	(D)	42	3,069
Waynesboro	2	(D)	(D)	(D)	(D)	(D)	(D)	29	1,464
Williamsburg	2	(D)	(D)	(D)	(D)	(D)	(D)	12	894
Winchester	3	(D)	(D)	(D)	(D)	(D)	(D)	37	2,464
Galax	3	(D)	(D)	(D)	(D)	(D)	(D)	11	349
Norton	3	(D)	(D)	(D)	(D)	(D)	(D)	9	498
Washington	683	284,292	91.0	677,181	156,632	305,647	473,456	3,356	196,896
Refiner-marketer plants	493	215,547	99.7	564,059	134,944	257,198	439,499	...	...
Other plants	190	68,745	63.7	113,122	21,688	48,449	33,957	...	...
Adams	19	3,200	52.8	4,629	993	2,004	476	23	1,218
Asotin	2	(D)	(D)	(D)	(D)	(D)	(D)	12	(D)
Benton	9	3,618	94.7	9,046	1,786	4,561	3,016	46	6,296
Chelan	21	5,799	91.8	14,170	1,890	5,063	612	75	4,533
Clallam	18	4,072	100.0	11,894	3,532	4,629	1,605	41	2,168
Clark	17	7,286	78.4	16,690	3,264	5,101	9,001	146	5,810
Columbia	7	773	64.0	1,483	336	511	353	12	280
Cowlitz	17	5,571	98.1	13,475	3,565	5,344	17,355	94	4,854
Douglas	6	491	98.6	1,032	320	566	...	7	497
Ferry	3	(D)	(D)	(D)	(D)	(D)	(D)	4	171
Franklin	13	7,178	97.1	16,031	4,246	5,899	1,362	34	2,621
Garfield	4	319	94.0	711	296	451	66	3	161
Grant	27	4,802	92.6	13,548	2,530	3,806	709	56	3,615
Grays Harbor	20	5,992	94.8	14,572	4,504	5,427	6,459	74	3,517
Island	6	1,121	92.1	2,870	1,874	858	217	17	720
Jefferson	6	835	90.1	1,452	580	1,358	221	13	586
King	49	88,793	91.2	204,765	40,950	120,149	293,889	906	62,671
Kitsap	17	7,008	84.3	14,918	4,308	5,889	3,229	80	4,946
Kittitas	17	3,994	87.1	9,212	1,306	2,624	192	72	3,413
Klickitat	11	1,860	96.7	5,339	1,012	2,020	326	18	1,452
Lewis	22	4,817	85.7	13,559	3,103	3,931	412	65	3,250
Lincoln	27	2,593	86.5	6,552	1,260	2,773	189	10	736
Mason	9	1,486	89.0	3,782	1,458	1,702	...	25	1,052
Okanogan	19	3,354	90.5	8,861	1,642	2,261	213	53	2,549
Pacific	13	1,947	96.5	5,134	919	1,818	1,002	45	1,574
Pend Oreille	9	1,065	92.7	3,198	580	1,181	49	30	874
Pierce	27	28,220	96.9	74,272	22,102	37,628	49,617	323	19,588
San Juan	7	439	100.0	1,123	591	512	51	2	(D)
Skagit	21	6,415	70.8	12,941	4,556	4,858	2,210	70	3,647
Skamania	4	576	100.0	1,532	347	683	63	9	272
Snohomish	36	11,288	89.5	25,957	10,347	11,061	42,236	191	10,013
Spokane	39	24,388	95.6	64,532	9,069	22,794	9,217	326	18,478
Stevens	20	2,322	90.1	6,124	790	1,352	74	25	1,316
Thurston	11	5,099	93.6	10,554	3,817	4,477	14,186	64	3,724
Wahkiakum	...	...	...	259	92	56	...	13	400
Walla Walla	23	4,631	70.5	8,598	1,443	4,183	1,210	46	2,789
Whatcom	23	8,790	94.1	18,734	5,707	9,246	7,522	79	4,159
Whitman	38	4,479	83.2	9,324	3,094	4,222	64	49	2,204
Yakima	46	18,645	93.8	43,267	7,911	13,524	5,887	198	10,107
West Virginia	157	87,474	95.1	306,582	6,193	22,840	29,374	2,242	98,106
Refiner-marketer plants	108	72,308	95.0	257,467	4,049	16,247	29,374	...	...
Other plants	49	15,166	95.6	49,115	2,144	6,593	...	...	...
Barbour	...	...	...	...	...	...	...	31	871
Berkeley	6	1,475	90.4	5,420	748	1,048	...	35	2,003
Boone	2	(D)	(D)	(D)	(D)	(D)	(D)	36	1,298
Braxton	4	1,930	100.0	6,942	232	231	...	23	757
Brooke	2	(D)	(D)	(D)	(D)	(D)	(D)	36	1,330
Cabell	8	6,336	86.6	20,580	159	345	...	109	6,039
Calhoun	...	...	...	...	...	...	...	5	96
Clay	...	...	...	...	...	...	...	14	500
Doddridge	...	...	...	...	...	...	...	6	277
Fayette	3	(D)	(D)	(D)	(D)	(D)	(D)	75	3,307
Gilmer	...	...	...	...	...	...	...	15	279
Grant	4	1,120	100.0	2,909	159	397	...	24	603
Greenbrier	4	1,646	100.0	6,453	147	881	...	66	2,810
Hampshire	...	...	...	...	...	...	...	14	328
Hancock	1	(D)	(D)	(D)	(D)	(D)	(D)	33	1,978
Hardy	1	(D)	(D)	(D)	(D)	(D)	(D)	9	293
Harrison	11	4,555	96.1	17,024	435	2,627	...	106	4,923
Jackson	2	(D)	(D)	(D)	(D)	(D)	(D)	26	824
Jefferson	2	(D)	(D)	(D)	(D)	(D)	(D)	22	1,147
Kanawha	11	15,567	100.0	46,735	509	4,585	...	280	14,974
Lewis	3	(D)	(D)	(D)	(D)	(D)	(D)	21	840
Lincoln	...	...	...	...	...	...	...	22	767

(D) Withheld to avoid disclosure. ... Represents zero. [1]Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

Table 8L.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—STATES AND COUNTIES —Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
			Sales of establishments reporting gallon sales, by type of product						
	Establishments	Sales (excl. tax)	Sales coverage[1]	Gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)	Establishments	Sales of gasoline service stations
	(Number)	($1,000)	(Percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(Number)	($1,000)
West Virginia—Continued									
Logan	5	3,102	83.9	9,526	190	452	...	67	2,952
McDowell	3	(D)	(D)	(D)	(D)	(D)	(D)	53	3,456
Marion	6	3,485	99.3	15,584	109	930	...	88	3,860
Marshall	2	(D)	(D)	(D)	(D)	(D)	(D)	45	1,516
Mason	3	(D)	(D)	(D)	(D)	(D)	(D)	23	717
Mercer	4	2,274	100.0	8,172	322	951	...	82	5,174
Mineral	2	(D)	(D)	(D)	(D)	(D)	(D)	27	1,052
Mingo	3	(D)	(D)	(D)	(D)	(D)	(D)	42	1,595
Monongalia	8	5,470	100.0	19,675	262	968	...	80	3,280
Monroe	1	(D)	(D)	(D)	(D)	(D)	(D)	18	409
Morgan	1	(D)	(D)	(D)	(D)	(D)	(D)	11	60
Nicholas	2	(D)	(D)	(D)	(D)	(D)	(D)	34	1,339
Ohio	7	7,569	99.7	36,506	228	1,104	...	74	4,139
Pendleton	2	(D)	(D)	(D)	(D)	(D)	(D)	10	273
Pleasants	2	(D)	(D)	(D)	(D)	(D)	(D)	5	352
Pocahontas	2	(D)	(D)	(D)	(D)	(D)	(D)	25	647
Preston	1	(D)	(D)	(D)	(D)	(D)	(D)	41	1,193
Putnam	...	...	...	...	...	...	...	30	1,255
Raleigh	8	4,612	83.1	14,126	277	1,074	...	104	4,477
Randolph	7	2,348	100.0	9,327	284	616	...	48	1,479
Ritchie	2	(D)	(D)	(D)	(D)	(D)	(D)	17	433
Roane	3	(D)	(D)	(D)	(D)	(D)	(D)	16	495
Summers	2	(D)	(D)	(D)	(D)	(D)	(D)	19	630
Taylor	...	...	...	...	...	...	...	21	737
Tucker	...	...	...	...	...	...	...	10	297
Tyler	1	(D)	(D)	(D)	(D)	(D)	(D)	21	531
Upshur	1	(D)	(D)	(D)	(D)	(D)	(D)	33	1,357
Wayne	1	(D)	(D)	(D)	(D)	(D)	(D)	30	1,122
Webster	1	(D)	(D)	(D)	(D)	(D)	(D)	15	764
Wetzel	3	(D)	(D)	(D)	(D)	(D)	(D)	35	942
Wirt	...	...	...	...	...	...	...	7	232
Wood	8	3,970	83.7	15,419	315	626	...	75	3,791
Wyoming	2	(D)	(D)	(D)	(D)	(D)	(D)	28	1,006
Wisconsin	1,186	315,647	92.2	819,276	191,862	270,653	25,764	4,916	260,649
Refiner-marketer plants	707	199,713	99.7	602,068	107,134	187,532	8,510	...	...
Other plants	479	115,934	79.4	217,208	84,728	83,121	17,254	...	...
Adams	4	511	78.1	995	419	409	...	16	415
Ashland	13	1,901	84.8	5,604	854	2,307	...	26	1,075
Barron	25	3,736	87.6	10,244	3,123	2,584	...	84	2,859
Bayfield	7	503	100.0	1,519	842	327	...	19	434
Brown	24	21,573	98.6	44,592	8,015	15,336	12,105	134	5,940
Buffalo	10	1,156	55.6	2,914	791	837	...	20	492
Burnett	6	593	100.0	1,299	539	217	...	21	515
Calumet	9	2,432	98.8	7,320	3,055	1,482	25	37	1,445
Chippewa	20	2,824	85.2	6,811	2,683	1,683	480	56	2,334
Clark	23	2,668	88.6	8,112	1,955	2,111	...	46	1,336
Columbia	21	3,918	91.1	11,992	3,078	3,252	...	72	3,213
Crawford	10	1,356	78.1	3,395	1,197	968	8	29	953
Dane	44	16,160	89.4	43,779	7,959	17,228	178	222	13,344
Dodge	26	4,933	96.5	13,819	3,871	4,371	23	90	3,546
Door	11	2,280	76.8	5,632	2,069	1,775	...	39	1,426
Douglas	12	2,561	100.0	5,628	3,321	2,797	1,896	71	2,914
Dunn	17	2,163	65.2	4,822	965	1,189	...	44	2,049
Eau Claire	16	5,255	81.2	13,047	3,000	3,741	233	89	5,201
Florence	1	(D)	(D)	(D)	(D)	(D)	(D)	10	271
Fond du Lac	31	6,853	97.8	21,565	4,757	7,416	350	93	5,014
Forest	6	894	74.6	2,350	741	438	...	21	568
Grant	34	5,828	79.0	14,584	3,668	4,074	...	70	2,517
Green	21	3,280	100.0	10,885	2,706	3,564	...	39	1,628
Green Lake	8	1,403	100.0	4,591	1,428	1,305	...	29	1,101
Iowa	13	1,470	94.8	4,724	1,486	1,138	8	45	1,506
Iron	4	965	100.0	3,253	760	802	...	23	436
Jackson	12	1,976	100.0	6,422	1,904	702	...	34	1,097
Jefferson	21	4,524	100.0	14,409	3,186	5,226	261	61	3,260
Juneau	22	2,622	72.9	5,870	1,801	3,312	...	43	1,611
Kenosha	10	4,858	100.0	12,297	2,714	7,396	1,869	101	5,757
Kewaunee	10	1,457	69.3	3,136	1,047	589	...	15	679
La Crosse	20	8,773	100.0	14,991	4,324	9,207	1,700	92	4,624
Lafayette	17	2,058	50.6	3,319	1,148	1,207	...	36	994
Langlade	10	2,095	100.0	4,717	1,094	2,142	625	38	1,637
Lincoln	13	2,183	100.0	6,987	2,037	2,193	...	49	1,851
Manitowoc	23	3,858	78.4	9,252	2,720	2,932	...	76	3,709
Marathon	22	4,568	74.5	10,238	2,518	4,507	39	104	4,441
Marinette	17	2,542	100.0	7,128	2,086	1,724	...	70	2,338
Marquette	4	(D)	(D)	(D)	(D)	(D)	(D)	19	557
Milwaukee	40	71,980	96.8	184,333	17,823	55,280	2,904	949	83,119
Monroe	19	3,366	76.9	8,842	2,416	2,209	20	51	2,293
Oconto	12	1,689	100.0	5,140	1,940	1,119	...	55	1,696
Oneida	12	2,229	100.0	7,540	2,323	1,473	...	60	2,229
Outagamie	23	6,693	83.7	14,910	7,487	6,170	167	106	5,103

(D) Withheld to avoid disclosure. ... Represents zero. [1]Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

Table 8L.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—STATES AND COUNTIES —Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
			Sales of establishments reporting gallon sales, by type of product						
	Establishments (Number)	Sales (excl. tax) ($1,000)	Sales coverage[1] (Percent)	Gasoline (1,000 gal.)	Kerosene, range oil, #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special) (1,000 gal.)	Establishments (Number)	Sales of gasoline service stations ($1,000)
Wisconsin—Continued									
Ozaukee	10	2,057	100.0	6,316	1,571	2,922	...	45	2,623
Pepin	8	955	84.3	5,445	4,352	668	...	12	433
Pierce	17	2,292	84.2	4,550	1,759	1,916	...	39	1,421
Polk	20	2,036	81.8	5,533	1,706	1,324	12	50	1,768
Portage	12	3,403	100.0	10,818	3,529	2,451	167	41	1,540
Price	11	1,547	98.3	5,140	1,517	955	...	24	903
Racine	24	9,733	93.8	23,482	6,426	9,291	1,240	142	8,594
Richland	9	1,615	100.0	5,379	1,563	1,047	...	31	1,279
Rock	37	8,521	95.1	25,380	6,776	9,289	335	119	6,543
Rusk	11	1,558	82.0	3,558	1,133	874	...	26	655
St. Croix	21	2,389	95.8	7,065	2,343	2,326	...	34	1,326
Sauk	26	4,346	80.0	11,278	2,961	2,905	106	62	2,483
Sawyer	7	704	86.4	2,283	463	537	...	19	572
Shawano	19	2,801	99.3	8,213	1,818	1,783	...	48	1,450
Sheboygan	21	4,405	69.3	9,522	2,748	3,588	8	105	5,723
Taylor	8	1,030	73.1	2,484	671	755	6	29	998
Trempealeau	16	1,731	69.7	4,381	950	989	...	45	1,528
Vernon	17	3,104	92.9	8,732	2,233	2,130	...	50	1,637
Vilas	8	3,072	100.0	2,978	1,048	1,126	...	37	875
Walworth	27	4,884	100.0	17,974	3,157	6,058	89	74	4,116
Washburn	10	1,267	91.2	3,576	815	1,293	...	29	1,102
Washington	17	3,208	93.9	9,241	1,901	4,523	231	50	2,668
Waukesha	23	8,345	95.8	20,733	5,871	12,099	394	127	7,060
Waupaca	32	4,769	80.2	10,285	2,686	2,519	56	63	2,607
Waushara	11	1,261	84.1	3,392	1,078	664	...	37	1,118
Winnebago	18	5,219	96.4	15,324	4,974	4,088	206	96	5,967
Wood	23	3,966	94.1	11,296	3,249	3,439	10	78	4,133
Wyoming	195	32,598	90.9	104,532	5,174	18,619	6,115	577	34,375
Refiner-marketer plants	127	20,052	96.5	71,736	3,352	12,656	4,595	...	...
Other plants	68	12,546	82.1	32,796	1,822	5,963	1,520	...	...
Albany	7	1,615	96.8	6,475	116	477	...	43	2,507
Big Horn	15	1,370	79.6	4,046	267	430	...	21	587
Campbell	5	598	100.0	1,783	127	227	...	12	842
Carbon	12	2,867	100.0	8,608	243	663	56	44	2,886
Converse	6	677	73.0	2,098	160	244	66	17	786
Crook	5	724	100.0	1,993	362	251	5	6	455
Fremont	15	2,587	90.7	8,198	267	711	38	34	1,948
Goshen	10	1,151	87.8	4,107	421	543	...	28	1,105
Hot Springs	4	(D)	(D)	(D)	(D)	(D)	(D)	13	613
Johnson	6	535	94.0	1,739	57	221	...	11	456
Laramie	13	4,009	100.0	12,070	479	1,230	...	54	4,090
Lincoln	12	2,185	91.9	9,456	215	2,781	...	24	968
Natrona	13	4,367	100.0	10,552	439	6,755	4,297	66	4,041
Niobrara	5	424	100.0	1,838	83	142	...	10	727
Park	9	865	85.2	2,950	61	168	...	26	1,506
Platte	13	854	100.0	3,077	366	407	30	22	1,076
Sheridan	12	1,909	93.5	6,140	404	535	...	32	1,704
Sublette	2	(D)	(D)	(D)	(D)	(D)	(D)	4	(D)
Sweetwater	7	1,538	100.0	5,969	87	358	1,421	43	2,701
Teton	5	707	100.0	2,337	309	722	202	13	607
Uinta	5	619	100.0	2,405	123	226	...	14	917
Washakie	10	1,210	100.0	3,536	281	431	...	16	975
Weston	4	1,185	70.2	2,723	186	847	...	16	1,666
Yellowstone National Park	...	...	...	...	...	...	...	8	(D)

(D) Withheld to avoid disclosure. ... Represents zero. [1]Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

Table 8M-PETROLEUM BULK PLANTS AND TERMINALS 1954-COMMODITY-LINE SALES DOLLARS-UNITED STATES, PAD (PETROLEUM ADMINISTRATION FOR DEFENSE) DISTRICTS, AND STATES

Establishments and Sales by Commodity Lines

(Excludes wholesale liquefied petroleum gas facilities)

State and type of establishment	All establishments		Sales of establishments reporting commodity line (excl. tax)						
	Number	Sales (excluding tax) ($1,000)	Sales coverage[1] (Percent)	Petroleum products (excluding LP gas) ($1,000)	Liquefied petroleum gas ($1,000)	Tires, batteries, accessories ($1,000)	Heating equipment ($1,000)	Other merchandise ($1,000)	Service receipts ($1,000)
United States, total	28,319	13,041,447	95.3	11,889,339	37,681	309,910	24,462	122,111	44,967
Bulk plants	27,078	8,292,326	93.9	7,342,735	34,859	264,893	18,427	97,476	30,125
Bulk terminals	1,241	4,749,121	97.7	4,546,604	2,822	45,017	6,035	24,635	14,842
PAD District No. 1	5,259	5,328,663	96.6	4,962,755	9,688	99,133	17,552	37,495	18,839
Maine	153	119,399	95.4	107,344	563	2,318	464	2,737	455
Bulk plants	128	53,728	97.1	47,872	563	1,728	407	1,317	273
Bulk terminals	25	65,671	94.0	59,472	...	590	57	1,420	182
New Hampshire	80	48,449	99.5	45,881	217	668	121	893	407
Bulk plants	75	33,218	99.2	31,354	217	617	121	242	405
Bulk terminals	5	15,231	100.0	14,527	...	51	...	651	2
Vermont	72	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk plants	64	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Massachusetts	163	380,622	96.9	358,260	715	4,946	1,699	2,706	592
Bulk plants	129	107,276	91.6	91,683	302	4,148	926	839	392
Bulk terminals	34	273,346	99.0	266,577	413	798	773	1,867	200
Rhode Island	42	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk plants	25	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Connecticut	119	259,970	86.6	216,859	2,287	2,433	2,268	687	626
Bulk plants	80	52,988	86.6	43,222	486	820	869	259	229
Bulk terminals	39	206,982	86.6	173,637	1,801	1,613	1,399	428	397
New York	762	1,066,548	96.9	998,406	1,469	17,706	3,753	8,071	3,830
Bulk plants	588	393,376	94.4	351,688	1,452	10,727	2,933	2,864	1,770
Bulk terminals	174	673,172	98.3	646,718	17	6,979	820	5,207	2,060
New Jersey	256	705,262	96.9	664,120	1,094	9,914	2,779	1,776	3,811
Bulk plants	195	190,490	89.2	158,552	1,048	5,960	1,945	1,634	748
Bulk terminals	61	514,772	99.8	505,568	46	3,954	834	142	3,063
Pennsylvania	701	747,272	97.9	707,935	485	13,518	2,279	5,759	1,531
Bulk plants	595	389,169	97.9	362,766	464	9,685	1,547	5,087	1,287
Bulk terminals	106	358,103	97.9	345,169	21	3,833	732	672	244
Delaware	37	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk plants	27	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Maryland	164	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk plants	141	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals	23	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
District of Columbia	7	35,724	100.0	32,457	...	1,329	189	1,427	322
Bulk plants	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Virginia	406	282,907	98.3	267,185	120	6,850	814	1,159	1,959
Bulk plants	376	179,856	97.3	167,168	120	5,775	398	923	652
Bulk terminals	30	103,051	100.0	100,017	...	1,075	416	236	1,307
West Virginia	157	87,474	98.9	81,659	108	3,296	8	959	467
Bulk plants	136	51,399	98.1	46,988	108	2,446	8	532	340
Bulk terminals	21	36,075	100.0	34,671	...	850	...	427	127
North Carolina	697	420,134	95.9	389,919	821	7,630	904	2,340	1,265
Bulk plants	663	270,658	93.6	241,518	821	7,137	703	2,154	1,070
Bulk terminals	34	149,476	100.0	148,401	...	493	201	186	195
South Carolina	366	183,794	96.5	170,715	791	3,869	144	1,418	340
Bulk plants	347	133,075	95.1	120,421	791	3,469	144	1,406	327
Bulk terminals	19	50,719	100.0	50,294	...	400	...	12	13
Georgia	555	230,281	99.1	216,607	142	9,102	13	1,446	956
Bulk plants	521	181,755	98.9	168,525	142	9,025	13	1,300	735
Bulk terminals	34	48,526	100.0	48,082	...	77	...	146	221
Florida	522	317,330	99.2	303,921	252	9,020	78	667	922
Bulk plants	469	181,002	98.6	168,900	252	8,243	78	479	580
Bulk terminals	53	136,328	100.0	135,021	...	777	...	188	342
PAD District No. 2	14,718	4,539,393	93.9	4,046,447	9,477	127,116	4,877	59,803	15,270
Ohio	902	646,886	98.8	606,578	1,241	23,102	353	5,532	2,284
Bulk plants	838	354,008	97.8	325,714	1,241	14,130	321	3,352	1,454
Bulk terminals	64	292,878	100.0	280,864	...	8,972	32	2,180	830
Indiana	1,128	442,703	99.3	424,104	412	8,738	609	5,040	532
Bulk plants	1,101	319,996	99.0	301,880	160	8,594	608	4,958	528
Bulk terminals	27	122,707	100.0	122,224	252	144	1	82	4
Illinois	1,614	606,838	93.5	528,625	1,526	14,153	1,470	19,031	2,460
Bulk plants	1,582	485,243	93.0	414,961	1,526	13,024	1,255	18,832	1,819
Bulk terminals	32	121,595	95.3	113,664	...	1,129	215	199	641
Michigan	1,083	639,047	95.3	583,601	704	15,687	265	6,943	1,988
Bulk plants	1,033	406,787	93.8	359,195	653	15,422	265	4,853	1,219
Bulk terminals	50	232,260	98.0	224,406	51	265	...	2,090	769
Wisconsin	1,186	315,647	91.4	274,803	192	9,140	437	3,230	782
Bulk plants	1,159	252,066	89.6	212,344	192	9,103	437	3,188	611
Bulk terminals	27	63,581	98.6	62,459	...	37	...	42	171
Minnesota	1,381	300,471	82.1	236,081	279	6,971	103	2,778	609
Bulk plants	1,367	254,783	79.3	195,534	277	6,960	103	2,721	538
Bulk terminals	14	40,688	100.0	40,547	2	11	...	57	71
Iowa	1,624	282,823	95.9	258,513	1,047	6,292	514	3,851	910
Bulk plants	1,608	240,411	95.1	216,114	1,047	6,292	514	3,838	910
Bulk terminals	16	42,412	100.0	42,399	...	...	...	13	...

(D) Withheld to avoid disclosure. ... Represents zero. [1]Ratio of dollar sales: establishments reporting (commodity-line sales) to all establishments.

Table 8M.—PETROLEUM BULK PLANTS AND TERMINALS 1954—COMMODITY-LINE SALES DOLLARS—UNITED STATES, PAD (PETROLEUM ADMINISTRATION FOR DEFENSE) DISTRICTS, AND STATES—Continued

Establishments and Sales by Commodity Lines

(Excludes wholesale liquefied petroleum gas facilities)

State and type of establishment	All establishments		Sales of establishments reporting commodity line (excl. tax)						
	Number	Sales (excluding tax) ($1,000)	Sales coverage[1] (Percent)	Petroleum products (excluding LP gas) ($1,000)	Liquefied petroleum gas ($1,000)	Tires, batteries, accessories ($1,000)	Heating equipment ($1,000)	Other merchandise ($1,000)	Service receipts ($1,000)
PAD District No. 2—Continued									
Missouri	1,106	309,185	91.4	272,328	144	6,474	386	2,368	820
Bulk plants	1,089	260,909	93.3	234,547	144	6,245	386	1,484	716
Bulk terminals	17	48,276	80.8	37,781	...	229	...	884	104
North Dakota	702	82,938	83.3	63,812	629	2,562	149	1,314	587
Bulk plants	700	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
South Dakota	581	91,859	80.0	69,388	162	2,650	23	1,039	217
Bulk plants	579	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Nebraska	684	123,559	85.4	98,025	344	3,432	182	2,540	943
Bulk plants	680	110,715	83.7	86,117	344	2,645	182	2,394	940
Bulk terminals	4	12,844	100.0	11,908	...	787	...	146	3
Kansas	1,223	166,048	93.9	144,144	636	7,898	92	2,215	985
Bulk plants	1,216	143,901	93.0	122,115	636	7,894	92	2,101	985
Bulk terminals	7	22,147	100.0	22,029	...	4	...	114	...
Kentucky	403	171,566	97.0	156,784	591	7,246	122	1,136	583
Bulk plants	384	121,341	95.8	106,683	523	7,212	122	1,114	583
Bulk terminals	19	50,225	100.0	50,101	68	34	...	22	...
Tennessee	372	228,037	97.5	211,693	278	8,644	134	913	668
Bulk plants	344	150,103	96.2	134,598	200	8,021	134	775	668
Bulk terminals	28	77,934	100.0	77,095	78	623	...	138	...
Oklahoma	729	131,786	95.8	117,968	1,292	4,127	38	1,873	902
Bulk plants	724	126,192	95.6	112,374	1,292	4,127	38	1,873	902
Bulk terminals	5	5,594	100.0	5,594	...	...	...	...	...
PAD District No. 3	3,889	1,226,676	95.3	1,092,992	7,018	43,103	762	9,833	3,491
Alabama	410	181,979	91.4	157,358	590	6,816	105	818	564
Bulk plants	385	119,810	96.9	108,442	590	6,092	105	526	327
Bulk terminals	25	62,169	80.7	48,916	...	724	...	292	237
Mississippi	429	110,557	96.4	99,181	1,195	5,206	218	318	486
Bulk plants	413	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals	16	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Arkansas	472	99,743	96.6	90,101	610	4,640	87	769	136
Bulk plants	470	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Louisiana	434	178,480	95.0	161,592	348	5,886	93	906	672
Bulk plants	414	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals	20	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Texas	1,905	592,026	94.5	529,918	3,896	18,011	201	6,228	1,357
Bulk plants	1,857	467,955	95.3	421,618	3,894	14,413	201	4,813	1,214
Bulk terminals	48	124,071	91.4	108,300	2	3,598	...	1,415	143
New Mexico	239	63,891	92.2	54,842	379	2,544	58	794	276
Bulk plants	239	63,891	92.2	54,842	379	2,544	58	794	276
Bulk terminals	...	...	...	...	...	...	...	...	...
PAD District No. 4	1,716	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Montana	466	68,043	84.2	54,398	43	1,960	158	498	258
Bulk plants	461	62,361	82.8	48,716	43	1,960	158	498	258
Bulk terminals	5	5,682	100.0	5,682	...	...	...	...	...
Idaho	399	82,923	95.9	76,259	169	2,065	28	535	453
Bulk plants	391	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wyoming	195	32,598	92.5	28,403	37	1,145	12	379	171
Bulk plants	195	32,598	92.5	28,403	37	1,145	12	379	171
Bulk terminals	...	...	...	...	...	...	...	...	...
Colorado	478	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk plants	476	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Utah	178	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk plants	177	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PAD District No. 5	2,737	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Arizona	209	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk plants	209	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals	...	...	...	...	...	...	...	...	...
Nevada	79	30,165	99.3	29,142	225	542	11	21	10
Bulk plants	79	30,165	99.3	29,142	225	542	11	21	10
Bulk terminals	...	...	...	...	...	...	...	...	...
Washington	683	284,292	92.1	253,624	748	4,729	165	1,488	979
Bulk plants	651	180,776	92.1	159,879	748	4,226	165	931	590
Bulk terminals	32	103,516	92.0	93,745	...	503	...	557	389
Oregon	438	196,375	98.0	185,420	1,414	3,813	122	711	935
Bulk plants	419	132,957	97.0	122,634	1,414	3,575	122	690	562
Bulk terminals	19	63,418	100.0	62,786	...	238	...	21	373
California	1,328	981,120	98.2	927,687	8,002	17,614	251	5,645	3,698
Bulk plants	1,275	775,421	97.6	724,444	7,945	16,262	251	5,494	2,802
Bulk terminals	53	205,699	100.0	203,243	57	1,352	...	151	896

(D) Withheld to avoid disclosure. ... Represents zero. [1]Ratio of dollar sales: establishments reporting (commodity-line sales) to all establishments.

Table 8N.–PETROLEUM BULK PLANTS, TERMINALS, AND WHOLESALE LIQUEFIED PETROLEUM GAS FACILITIES: 1954–NUMBER OF TANK TRUCKS, TRAILERS, AND SEMITRAILERS OPERATED DURING DECEMBER–UNITED STATES, PAD (PETROLEUM ADMINISTRATION FOR DEFENSE) DISTRICTS, AND STATES

PAD District, State, and type of equipment	Number of bulk petroleum products (except LP gas) vehicles				Number of liquefied petroleum gas vehicles				
	Total	By capacity of vehicles			Total	By capacity of vehicles			
		Less than 3,000 gallons	3,000 to 6,499 gallons	6,500 gallons or more		Less than 1,200 gallons	1,200 to 1,999 gallons	2,000 to 3,499 gallons	3,500 gallons or more
United States, total:									
Tank trucks	66,676	62,967	2,942	767	2,654	1,169	1,240	171	74
Tank semitrailers and trailers	11,463	1,149	9,621	693	615	64	78	57	416
PAD District No. 1:									
Tank trucks	17,185	16,162	939	84	340	147	172	19	2
Tank semitrailers and trailers	4,758	309	4,343	106	65	12	8	4	41
Maine:									
Tank trucks	403	394	7	2	5	3	2	...	...
Tank semitrailers and trailers	99	...	98	1	...	...	...	...	...
New Hampshire:									
Tank trucks	203	196	7	...	8	3	5	...	...
Tank semitrailers and trailers	73	8	63	2	...	...	...	...	...
Vermont:									
Tank trucks	158	157	1	...	...	...	...	...	...
Tank semitrailers and trailers	42	3	39	...	...	...	...	...	...
Massachusetts:									
Tank trucks	537	469	63	5	8	5	3	...	...
Tank semitrailers and trailers	326	9	316	1	...	...	...	...	...
Rhode Island:									
Tank trucks	168	143	24	1	...	...	...	...	...
Tank semitrailers and trailers	122	2	118	2	1	...	...	...	1
Connecticut:									
Tank trucks	583	532	45	6	7	...	5	2	...
Tank semitrailers and trailers	248	12	232	4	4	1	...	...	3
New York:									
Tank trucks	4,486	4,112	368	6	16	11	4	1	...
Tank semitrailers and trailers	716	49	647	20	5	3	1	...	1
New Jersey:									
Tank trucks	885	778	99	8	10	3	7	...	...
Tank semitrailers and trailers	453	21	432	...	4	...	...	1	3
Pennsylvania:									
Tank trucks	2,055	1,926	110	19	45	24	18	3	...
Tank semitrailers and trailers	860	49	808	3	26	...	3	1	22
Delaware:									
Tank trucks	116	109	3	4	...	...	...	...	...
Tank semitrailers and trailers	63	8	55	...	...	...	...	...	...
Maryland:									
Tank trucks	706	683	20	3	11	8	3	...	...
Tank semitrailers and trailers	194	4	177	13	1	...	...	...	1
District of Columbia:									
Tank trucks	52	52	...	...	...	...	...	...	...
Tank semitrailers and trailers	27	1	26	...	...	...	...	...	...
Virginia:									
Tank trucks	1,003	961	34	8	11	8	2	1	...
Tank semitrailers and trailers	262	23	233	6	1	...	...	...	1
West Virginia:									
Tank trucks	298	274	23	1	3	...	3	...	...
Tank semitrailers and trailers	94	4	90	...	...	...	...	...	...
North Carolina:									
Tank trucks	1,936	1,875	46	15	50	20	29	...	1
Tank semitrailers and trailers	334	27	288	19	10	6	1	1	2
South Carolina:									
Tank trucks	924	893	28	3	34	11	19	4	...
Tank semitrailers and trailers	229	26	200	3	3	1	2	...	...
Georgia:									
Tank trucks	1,399	1,374	22	3	48	17	25	5	1
Tank semitrailers and trailers	176	27	148	1	4	1	1	1	1
Florida:									
Tank trucks	1,273	1,234	39	...	84	34	47	3	...
Tank semitrailers and trailers	440	36	373	31	6	...	...	...	6
PAD District No. 2:									
Tank trucks	31,100	29,438	1,182	480	878	407	409	49	13
Tank semitrailers and trailers	3,968	440	3,184	344	150	37	21	26	66
Ohio:									
Tank trucks	1,901	1,773	110	18	61	30	29	2	...
Tank semitrailers and trailers	665	98	492	75	5	...	...	1	4
Indiana:									
Tank trucks	2,664	2,556	66	42	47	16	24	7	...
Tank semitrailers and trailers	417	32	343	42	9	...	...	3	6
Illinois:									
Tank trucks	4,154	3,800	238	116	125	70	43	12	...
Tank semitrailers and trailers	561	46	449	66	31	8	...	8	15

... Represents zero.

Table 8N.—PETROLEUM BULK PLANTS, TERMINALS, AND WHOLESALE LIQUEFIED PETROLEUM GAS FACILITIES 1954—NUMBER OF TANK TRUCKS, TRAILERS, AND SEMITRAILERS OPERATED DURING DECEMBER—UNITED STATES, PAD (PETROLEUM ADMINISTRATION FOR DEFENSE) DISTRICTS, AND STATES—Continued

PAD District, State, and type of equipment	Number of bulk petroleum products (except LP gas) vehicles				Number of liquefied petroleum gas vehicles				
	Total	By capacity of vehicles			Total	By capacity of vehicles			
		Less than 3,000 gallons	3,000 to 6,499 gallons	6,500 gallons or more		Less than 1,200 gallons	1,200 to 1,999 gallons	2,000 to 3,499 gallons	3,500 gallons or more
PAD District No. 2—Continued									
Michigan:									
Tank trucks	2,708	2,517	143	48	61	22	30	3	6
Tank semitrailers and trailers	650	120	455	75	19	10	4	2	3
Wisconsin:									
Tank trucks	2,458	2,333	83	42	57	28	20	3	6
Tank semitrailers and trailers	133	7	113	13	7	...	6	...	1
Minnesota:									
Tank trucks	2,691	2,541	100	50	48	25	19	4	...
Tank semitrailers and trailers	139	15	110	14	...	...	...	...	...
Iowa:									
Tank trucks	3,296	3,186	65	45	45	15	24	6	...
Tank semitrailers and trailers	126	12	102	12	8	2	...	5	1
Missouri:									
Tank trucks	2,314	2,248	49	17	55	21	31	3	...
Tank semitrailers and trailers	365	10	338	17	6	2	...	1	3
North Dakota:									
Tank trucks	1,222	1,142	61	19	82	62	16	4	...
Tank semitrailers and trailers	7	...	7	...	...	...	...	...	...
South Dakota:									
Tank trucks	1,090	1,015	47	28	39	18	21	...	...
Tank semitrailers and trailers	73	8	54	11	3	...	3	...	...
Nebraska:									
Tank trucks	1,256	1,160	69	27	38	19	18	...	1
Tank semitrailers and trailers	121	4	112	5	6	...	4	...	2
Kansas:									
Tank trucks	2,054	1,973	67	14	78	32	46	...	...
Tank semitrailers and trailers	161	15	144	2	21	7	4	2	8
Kentucky:									
Tank trucks	1,136	1,112	19	5	39	22	14	3	...
Tank semitrailers and trailers	192	38	152	2	6	3	...	1	2
Tennessee:									
Tank trucks	762	727	29	6	17	10	7	...	...
Tank semitrailers and trailers	201	18	179	4	4	2	...	1	1
Oklahoma:									
Tank trucks	1,394	1,355	36	3	86	17	67	2	...
Tank semitrailers and trailers	157	17	134	6	25	3	...	2	20
PAD District No. 3									
Tank trucks	7,886	7,654	183	49	865	300	479	50	36
Tank semitrailers and trailers	1,227	137	1,061	29	315	10	33	15	257
Alabama:									
Tank trucks	925	888	34	3	58	34	16	5	3
Tank semitrailers and trailers	178	25	150	3	7	...	...	...	7
Mississippi:									
Tank trucks	815	794	13	8	67	37	12	5	13
Tank semitrailers and trailers	93	7	86	...	40	1	1	1	37
Arkansas:									
Tank trucks	871	859	10	2	92	34	50	1	7
Tank semitrailers and trailers	101	15	85	1	34	1	4	3	26
Louisiana:									
Tank trucks	810	783	19	8	80	42	38	...	...
Tank semitrailers and trailers	166	18	142	6	14	...	3	...	11
Texas:									
Tank trucks	3,941	3,836	83	22	511	139	333	29	10
Tank semitrailers and trailers	570	56	498	16	181	3	22	10	146
New Mexico:									
Tank trucks	524	494	24	6	57	14	30	10	3
Tank semitrailers and trailers	119	16	100	3	39	5	3	1	30
PAD District No. 4									
Tank trucks	3,498	3,292	162	44	117	31	81	5	...
Tank semitrailers and trailers	259	28	191	40	20	...	4	2	14
Montana:									
Tank trucks	808	772	26	10	20	3	16	1	...
Tank semitrailers and trailers	17	5	8	4	1	...	...	...	1
Idaho:									
Tank trucks	907	828	67	12	7	4	3	...	...
Tank semitrailers and trailers	66	3	53	10	...	...	...	...	...
Wyoming:									
Tank trucks	363	353	3	7	16	3	11	2	...
Tank semitrailers and trailers	29	8	15	6	4	...	...	1	3

... Represents zero.

Table 8N.—PETROLEUM BULK PLANTS, TERMINALS, AND WHOLESALE LIQUEFIED PETROLEUM GAS FACILITIES: 1954—NUMBER OF TANK TRUCKS, TRAILERS, AND SEMITRAILERS OPERATED DURING DECEMBER—UNITED STATES, PAD (PETROLEUM ADMINISTRATION FOR DEFENSE) DISTRICTS, AND STATES—Continued

PAD District, State, and type of equipment	Number of bulk petroleum products (except LP gas) vehicles				Number of liquefied petroleum gas vehicles				
	Total	By capacity of vehicles			Total	By capacity of vehicles			
		Less than 3,000 gallons	3,000 to 6,499 gallons	6,500 gallons or more		Less than 1,200 gallons	1,200 to 1,999 gallons	2,000 to 3,499 gallons	3,500 gallons or more
PAD District No. 4—Continued									
Colorado:									
Tank trucks	990	959	26	5	61	13	47	1	...
Tank semitrailers and trailers	71	10	52	9	14	...	3	1	10
Utah:									
Tank trucks	430	380	40	10	13	8	4	1	...
Tank semitrailers and trailers	76	2	63	11	1	...	1	...	...
PAD District No. 5									
Tank trucks	7,007	6,421	476	110	454	284	99	48	23
Tank semitrailers and trailers	1,251	235	842	174	65	5	12	10	38
Arizona:									
Tank trucks	502	461	32	9	28	5	19	...	4
Tank semitrailers and trailers	68	20	44	4	9	3	1	...	5
Nevada:									
Tank trucks	196	192	3	1	7	3	4	...	...
Tank semitrailers and trailers	11	4	7	...	...	...	...	...	...
Washington:									
Tank trucks	1,756	1,624	91	41	25	11	14	...	...
Tank semitrailers and trailers	133	31	84	18	...	...	...	...	...
Oregon:									
Tank trucks	1,131	1,067	47	17	42	32	8	2	...
Tank semitrailers and trailers	86	13	46	27	3	1	...	2	...
California:									
Tank trucks	3,422	3,07[illegible]	303	42	352	233	54	46	19
Tank semitrailers and trailers	953	167	661	125	53	1	11	8	33

... Represents zero.

Table 8P.–PETROLEUM BULK PLANTS, TERMINALS, AND WHOLESALE LIQUEFIED PETROLEUM GAS FACILITIES: 1954–SALES AND PERSONNEL–UNITED STATES, PAD (PETROLEUM ADMINISTRATION FOR DEFENSE) DISTRICTS, AND STATES

Establishments, Employees, and Salesmen

PAD District and State	Petroleum bulk plants, terminals					Wholesale LP gas facilities			
	Establishments (Number)	Total sales (excluding tax) ($1,000)	Sales of lubrication oils and greases compounded[1] ($1,000)	Paid employees, workweek ended nearest November 15 (Number)	Salesmen,[2] November (Number)	Establishments (Number)	Total sales ($1,000)	Paid employees, workweek ended nearest November 15 (Number)	Salesmen,[2] November (Number)
United States, total	28,319	13,041,447	51,616	125,649	54,016	870	229,534	6,905	1,609
PAD District No. 1	5,259	5,328,663	11,707	51,988	11,495	203	58,181	1,648	222
Maine	153	119,399	755	1,294	260	12	3,375	53	6
New Hampshire	80	48,449	166	542	133	4	1,041	12	...
Vermont	72	(D)	(D)	(D)	(D)	5	(D)	(D)	(D)
Massachusetts	163	380,622	3,901	3,111	338	8	2,586	51	11
Rhode Island	42	(D)	(D)	(D)	(D)	2	(D)	(D)	(D)
Connecticut	119	259,970	324	2,519	266	3	1,711	73	10
New York	762	1,066,548	1,479	9,450	1,441	32	5,936	134	11
New Jersey	256	705,262	769	5,159	558	11	4,707	77	10
Pennsylvania	701	747,272	1,015	8,364	1,634	23	11,882	193	15
Delaware	37	(D)	(D)	(D)	(D)	1	(D)	(D)	(D)
Maryland	164	(D)	(D)	(D)	(D)	2	(D)	(D)	(D)
District of Columbia	7	35,724	...	385	37	...	...	...	...
Virginia	406	282,907	361	2,901	994	8	1,427	59	6
West Virginia	157	87,474	36	990	318	...	...	...	...
North Carolina	697	420,134	1,327	4,153	1,953	31	6,200	168	50
South Carolina	366	183,794	200	2,726	847	13	1,852	97	27
Georgia	555	230,281	175	2,438	1,201	13	3,721	215	21
Florida	522	317,330	409	3,392	940	35	10,469	462	52
PAD District No. 2	14,718	4,539,393	32,129	45,431	25,739	355	89,209	2,656	539
Ohio	902	646,886	1,148	6,409	1,886	19	9,885	209	48
Indiana	1,128	442,703	814	3,574	1,978	28	8,053	230	36
Illinois	1,614	606,838	5,364	6,113	3,271	41	16,095	520	65
Michigan	1,083	639,047	3,231	5,621	2,166	23	8,084	265	41
Wisconsin	1,186	315,647	3,594	3,410	1,937	32	6,988	222	46
Minnesota	1,381	300,471	5,279	3,103	2,190	33	6,621	184	34
Iowa	1,624	282,823	1,561	2,958	2,790	39	8,541	236	47
Missouri	1,106	309,185	4,673	3,178	1,679	29	4,574	183	38
North Dakota	702	82,938	1,521	896	1,001	10	1,128	34	5
South Dakota	581	91,859	341	993	981	15	1,574	58	15
Nebraska	684	123,559	2,213	1,626	1,202	18	3,044	116	31
Kansas	1,223	166,048	663	1,942	1,921	28	3,746	107	45
Kentucky	403	171,566	106	1,975	678	10	1,553	68	13
Tennessee	372	228,037	466	2,019	830	7	1,389	70	10
Oklahoma	729	131,786	1,155	1,614	1,229	23	7,934	154	65
PAD District No. 3	3,889	1,226,676	3,795	12,947	7,202	181	50,933	1,626	561
Alabama	410	181,979	845	2,067	914	13	2,481	127	39
Mississippi	429	110,557	240	1,324	810	13	3,851	145	36
Arkansas	472	99,743	440	1,013	704	20	6,706	181	67
Louisiana	434	178,480	425	1,791	631	20	5,116	209	69
Texas	1,905	592,026	1,436	6,008	3,636	94	28,644	804	303
New Mexico	239	63,891	409	744	507	21	4,135	160	47
PAD District No. 4	1,716	(D)	(D)	(D)	(D)	43	(D)	(D)	(D)
Montana	466	68,043	73	615	711	9	1,399	50	27
Idaho	399	82,923	54	664	637	...	...	...	...
Wyoming	195	32,598	43	360	357	6	1,454	47	10
Colorado	478	(D)	(D)	(D)	(D)	22	3,835	162	39
Utah	178	(D)	(D)	(D)	(D)	6	(D)	(D)	(D)
PAD District No. 5	2,737	(D)	(D)	(D)	(D)	88	(D)	(D)	(D)
Arizona	209	(D)	(D)	(D)	(D)	3	(D)	(D)	(D)
Nevada	79	(D)	(D)	(D)	(D)	3	318	7	5
Washington	683	284,292	473	2,616	1,538	15	2,749	87	23
Oregon	438	196,375	956	1,752	1,055	17	1,823	46	19
California	1,328	981,120	1,710	6,622	3,511	50	14,244	398	138

(D) Withheld to avoid disclosure. ... Represents zero. [1]Sales of lubricating oils and greases compounded at bulk plants and terminals. [2]Includes proprietors-owners of unincorporated businesses who were actively engaged in selling.

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Arkansas	8-12	8-62	New Hampshire	8-32	8-83
California	8-13	8-63	New Jersey	8-32	8-83
Colorado	8-13	8-63	New Mexico	8-32	8-84
Connecticut	8-14	8-64	New York	8-33	8-84
Delaware	8-14	8-64	North Carolina	8-34	8-85
District of Columbia	8-14	8-65	North Dakota	8-35	8-86
Florida	8-14	8-65	Ohio	8-36	8-87
Georgia	8-15	8-66	Oklahoma	8-37	8-88
Idaho	8-17	8-67	Oregon	8-38	8-89
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Iowa	8-20	8-71	South Carolina	8-39	8-91
Kansas	8-21	8-72	South Dakota	8-39	8-91
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Table 9A EXPORTERS, IMPORTERS, AND EXPORT AND IMPORT AGENTS: 1954 - UNITED STATES, BY KIND OF BUSINESS

Establishments, Sales, Operating Expense Ratio, and Payroll

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year ($1,000)
EXPORTERS				
United States, total	2,361	4,355,553	5.6	92,707
Grocery, confectionery, meat exporters	106	247,990	5.1	5,075
Groceries exporters	86	214,228	5.2	4,619
Confectionery exporters	5	2,994	9.9	146
Fish, sea food exporters	4	536	7.5	20
Meat, meat products exporters	11	30,232	3.9	290
Farm products (edible) exporters	30	27,797	13.0	891
Poultry, poultry products exporters	5	3,646	14.0	127
Fresh fruit, vegetable exporters	25	24,151	12.8	764
Beer, wine, distilled spirits exporters	7	2,810	8.3	115
Beer, ale exporters	1	(D)	(D)	(D)
Wine, distilled spirits exporters	6	(D)	(D)	(D)
Tobacco exporters	8	5,579	9.1	240
Drugs, chemicals, allied products exporters	168	140,017	13.8	5,279
Drugs, toiletries exporters	72	37,989	21.2	2,754
Industrial chemicals, explosives exporters	83	97,985	10.9	2,325
Paint, varnish exporters	13	4,043	13.3	200
Dry goods, apparel exporters	395	175,979	11.8	8,075
Clothing, furnishings, footwear exporters	165	48,897	19.4	3,764
Dry goods exporters	230	127,082	8.8	4,311
Furniture, home furnishings exporters	43	12,126	15.0	817
Furniture (household, office) exporters	19	4,437	12.7	287
Home furnishings, floor coverings exporters	24	7,689	16.3	530
Paper, allied products exporters	46	42,348	8.3	1,304
Coarse paper and products exporters	17	10,886	8.0	295
Printing and fine paper exporters	13	28,284	7.4	774
Stationery, office supplies exporters	15	(D)	(D)	(D)
Wallpaper exporters	1	(D)	(D)	(D)
Farm products (raw materials) exporters	183	2,178,694	3.1	17,861
Automotive exporters	176	98,722	14.3	6,393
Motor vehicle exporters	18	9,075	13.5	350
Automotive equipment, tire-tube exporters	158	89,647	14.4	6,043
Electrical, electronics, appliance exporters	143	142,439	10.4	6,068
Electrical apparatus, supplies exporters	48	48,711	8.5	2,141
Electrical appliance, radio, TV set exporters	41	46,593	7.7	1,501
Electronic parts, equipment exporters	54	47,135	15.2	2,426
Hardware, plumbing-heating goods exporters	35	11,485	16.4	850
Hardware exporters	14	2,613	19.4	239
Plumbing, heating equipment, supplies exporters	21	8,872	15.5	611
Lumber, construction materials exporters	66	43,548	10.7	1,796
Lumber, millwork exporters	50	39,462	10.3	1,533
Construction materials exporters	16	4,086	14.3	263
Machinery, equipment, supplies exporters	374	237,688	11.5	12,180
Air conditioning, commercial refrigeration equipment exporters	12	11,208	10.0	502
Commercial machines, equipment exporters	12	3,542	10.1	145
Construction machinery, equipment exporters	39	17,704	16.8	1,017
Farm-garden machinery, equipment exporters	26	11,938	14.5	559
Industrial machinery, equipment exporters	111	66,740	11.6	4,017
Industrial materials, supplies exporters	47	43,887	10.0	2,020
Professional equipment, supplies exporters	44	14,750	13.8	975
Service establishment supplies exporters	27	8,980	12.1	420
Transportation equipment exporters	56	58,939	10.1	2,525
Metals, metalwork (except scrap) exporters	131	308,871	4.1	5,588
Iron, steel and products exporters	97	94,657	7.2	2,769
Nonferrous metals exporters	34	214,214	2.8	2,819
Scrap, waste materials exporters	66	55,551	10.4	2,815
Iron, steel scrap exporters	20	21,199	13.2	1,472
Waste materials exporters	46	34,352	8.7	1,343
Other exporters	384	623,909	5.3	17,360
Amusement, sporting goods exporters	30	19,805	12.2	1,255
Book, magazine, newspaper exporters	14	1,968	26.2	236
Coal exporters	19	87,474	2.6	971
Farm supplies exporters	19	42,689	3.0	653
Jewelry exporters	20	7,883	10.2	337
Petroleum products exporters	35	133,411	6.1	4,808
Gift, art goods, greeting card exporters	9	1,311	23.3	102
Flower, bulk, plant exporters	...	...	...	...
Miscellaneous products exporters	238	329,368	5.3	8,998
IMPORTERS				
United States, total	2,571	4,264,999	6.3	120,674
Grocery, confectionery, meat importers	309	1,394,238	3.2	18,617
Groceries importers	274	1,336,996	3.0	16,562
Confectionery importers	15	7,462	21.8	358
Fish, sea food importers	17	23,204	6.1	479
Meat, meat products importers	3	26,576	6.3	1,218
Farm products (edible) importers	32	62,415	15.1	2,587
Poultry, poultry products importers	1	(D)	(D)	(D)
Fresh fruit, vegetable importers	31	(D)	(D)	(D)
Beer, wine, distilled spirits importers	89	183,952	9.5	6,234
Beer, ale importers	21	10,921	22.1	711
Wine, distilled spirits importers	68	173,031	8.7	5,523
Tobacco importers	7	2,330	16.0	221
Drugs, chemicals, allied products importers	77	54,359	11.7	2,737
Drugs, toiletries importers	24	5,207	38.1	840
Industrial chemicals, explosives importers	47	43,627	9.4	1,799
Paint, varnish importers	6	5,525	4.4	98

See footnotes at end of table.

MISCELLANEOUS

Table 9A EXPORTERS, IMPORTERS, AND EXPORT AND IMPORT AGENTS: 1954—UNITED STATES, BY KIND OF BUSINESS—Continued

Establishments, Sales, Operating Expense Ratio, and Payroll

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year ($1,000
IMPORTERS—Continued				
Dry goods, apparel importers	296	165,898	14.2	11,049
Clothing, furnishings, footwear importers	129	57,259	16.9	4,529
Dry goods importers	167	108,639	12.7	[illegible],520
Furniture, home furnishings importers	325	121,806	22.1	12,699
Furniture (household, office) importers	28	7,998	25.1	857
Home furnishings, floor coverings importers	297	113,808	21.8	11,842
Paper, allied products importers	31	21,619	7.2	793
Coarse paper and products importers	8	2,348	8.2	81
Printing and fine paper importers	6	16,107	4.2	389
Stationery, office supplies importers	13	2,759	19.6	257
Wallpaper importers	4	405	35.3	66
Farm products (raw materials) importers	169	395,275	3.6	6,950
Automotive importers	23	18,210	12.4	943
Motor vehicle importers	14	14,273	10.3	573
Automotive equipment, tire-tube importers	9	3,937	20.2	370
Electrical, electronics, appliance importers	40	26,737	14.0	1,778
Electrical apparatus, supplies importers	15	9,395	13.0	667
Electrical appliance, radio, TV set importers	13	12,888	14.9	819
Electronic parts, equipment importers	12	4,454	13.4	292
Hardware, plumbing-heating goods importers	25	4,371	17.3	344
Hardware importers	22	3,699	18.8	333
Plumbing, heating equipment supplies importers	3	672	9.2	11
Lumber, construction materials importers	70	53,469	10.0	2,111
Lumber, millwork importers	43	38,508	8.1	1,329
Construction materials importers	27	14,961	14.9	782
Machinery, equipment, supplies importers	260	134,483	13.8	7,612
Air conditioning, commercial refrigeration equipment importers	1	(D)	(D)	(D)
Commercial machines, equipment importers	10	6,674	32.1	813
Construction machinery, equipment importers	5	1,369	32.7	243
Farm-garden machinery equipment importers	4	1,600	13.6	96
Industrial machinery equipment importers	88	43,336	19.0	3,168
Industrial materials supplies importers	82	61,533	7.5	1,936
Professional equipment supplies importers	45	10,896	21.1	1,022
Service establishment supplies importers	21	7,628	6.6	262
Transportation equipment importers	4	(D)	(D)	(D)
Metals, metalwork (except scrap) importers	86	419,590	4.9	10,193
Iron, steel and products importers	58	67,367	6.6	2,190
Nonferrous metals importers	28	352,223	4.6	8,003
Scrap, waste materials importers	14	4,204	10.1	173
Other importers	718	1,202,043	6.0	35,633
Amusement, sporting goods importers	104	80,375	15.2	5,977
Book, magazine, newspaper importers	15	(D)	(D)	(D)
Coal importers	...	...	...	...
Farm supplies importers	28	78,262	7.1	2,485
Jewelry importers	217	108,860	13.0	7,651
Petroleum products importers	2	(D)	(D)	(D)
Gift, art goods, greeting card importers	121	31,343	22.2	2,860
Flower, bulb, plant importers	20	5,526	19.6	503
Miscellaneous products importers	211	808,812	3.8	15,432
EXPORT AGENTS				
United States, total	639	969,962	3.2	15,658
Grocery, confectionery, meats	35	72,851	1.7	597
Groceries (combination of food lines)	14	25,355	2.6	346
Canned foods	6	3,468	3.3	69
Coffee, tea, spices	2	(D)	(D)	(D)
Flour	3	3,338	1.5	33
Meats, provisions (except canned)	3	6,750	1.9	64
Sugar	2	(D)	(D)	(D)
Miscellaneous grocery products	5	30,196	0.7	28
Farm products (edible)	9	19,129	1.9	213
Dairy, poultry products	4	10,911	2.3	154
Fruits, vegetables	5	8,218	1.4	59
Drugs, chemicals, paints	45	32,108	4.1	774
Drugs, proprietaries, toiletries	19	6,958	4.7	175
Chemicals, explosives	18	20,765	3.8	488
Paints, varnishes, lacquers, enamels	8	4,385	4.8	111
Apparel (including footwear)	25	14,135	5.1	451
Clothing, furnishings (men's, women's)	7	3,462	3.8	98
Men's, boys' clothing, furnishings	1	(D)	(D)	(D)
Women's, children's clothing, accessories	14	7,811	5.8	283
Shoes, other footwear	3	(D)	(D)	(D)
Dry goods, piece goods	40	45,328	3.9	987
Hosiery	5	1,554	3.1	28
Dry goods	6	11,566	6.2	362
Piece goods	29	32,208	3.1	597
Furniture, home furnishings	7	2,716	8.8	53
Furniture	4	1,149	8.3	33
Home furnishings	3	1,567	9.3	20
Paper, allied products	7	2,511	3.9	29
Farm products (raw materials)	28	138,886	0.7	4[illegible]
Cotton	5	12,674	0.5	2[illegible]
Grain	10	105,155	0.4	237
Hides, skins, raw furs	2	(D)	(D)	(D)
Livestock	1	(D)	(D)	(D)
Tobacco (leaf)	5	16,012	1.5	12[illegible]
Wool, mohair	3	2,216	2.6	13
Miscellaneous inedible farm products	2	(D)	(D)	(D)

See footnotes at end of table.

Table 9A EXPORTERS, IMPORTERS, AND EXPORT AND IMPORT AGENTS: 1954—UNITED STATES, BY KIND OF BUSINESS—Continued

Establishments, Sales, Operating Expense Ratio, and Payroll

Type of operation and kind of business	Establishments (Number)	Sales ($1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year ($1,000)
EXPORT AGENTS—Continued				
Automotive	46	28,535	6.4	868
Electrical-electronic apparatus, equipment, appliances	33	26,251	8.3	1,190
Electrical apparatus, supplies	17	8,923	7.2	357
Appliances, radios, TV sets	5	2,624	2.0	20
Electronic parts, equipment	11	14,704	10.2	813
Hardware, plumbing-heating goods	14	6,214	8.7	245
Hardware	10	3,314	8.2	116
Plumbing, heating goods	4	2,900	9.2	129
Lumber, construction materials	13	7,333	4.5	121
Lumber, millwork	7	5,369	3.7	70
Construction materials (except lumber)	6	1,964	6.7	51
Machinery, equipment, supplies	150	118,291	5.7	3,077
Air conditioning, commercial, refrigeration equipment	6	4,367	7.8	153
Commercial machines, equipment	7	2,836	9.0	147
Construction machinery, equipment	19	8,816	8.8	368
Farm-garden machinery, equipment	11	7,770	5.0	113
Industrial machinery, equipment, supplies	80	75,802	4.8	1,624
Professional equipment, supplies	7	1,593	9.7	90
Service establishment equipment, supplies	6	4,764	6.9	192
Transportation (except automotive) equipment, supplies	14	12,343	6.7	390
Metals, metalwork (except scrap)	29	14,230	4.0	237
Iron, steel and products	17	7,258	5.2	127
Nonferrous metals, metalwork	12	6,972	2.7	110
Other merchandise export agents	158	441,444	2.8	6,367
Scrap iron and steel	3	17,134	1.4	105
Amusements, sporting goods, toys	5	1,985	21.4	117
Books, magazines, newspapers	3	3,229	5.9	101
Coal, coke	9	22,770	2.7	371
Farm supplies	3	12,270	2.4	127
Jewelry	4	1,048	22.1	167
Yarns	3	766	5.4	37
Petroleum and products	7	174,145	0.3	275
General merchandise	96	182,661	4.6	4,553
Miscellaneous products, agents, brokers, n.e.c.	25	25,436	5.1	514
IMPORT AGENTS				
United States, total	271	730,811	2.6	5,792
Grocery, confectionery, meats	36	149,926	1.2	890
Groceries (combination of food lines)	2	(D)	(D)	(D)
Canned foods	8	6,763	5.8	160
Coffee, tea, spices	13	91,127	0.7	327
Sugar	2	(D)	(D)	(D)
Miscellaneous grocery products	11	15,745	3.1	256
Farm products (edible)	45	178,259	5.0	880
Dairy, poultry products	3	5,621	3.4	90
Fruits, vegetables	42	172,638	5.1	790
Drugs, chemicals, paints	10	12,547	1.9	125
Apparel (including footwear)	16	13,706	6.5	425
Dry goods, piece goods	16	21,914	2.0	145
Dry goods	4	2,858	3.1	28
Piece goods	12	19,056	1.9	117
Furniture, home furnishings	6	2,839	5.2	66
Paper, allied products	1	(D)	(D)	(D)
Farm products (raw materials)	35	62,328	1.8	463
Cotton	1	(D)	(D)	(D)
Hides, skins, raw furs	14	18,576	2.5	179
Tobacco (leaf)	1	(D)	(D)	(D)
Wool mohair	17	39,489	1.4	236
Miscellaneous inedible farm products	2	(D)	(D)	(D)
Automotive	1	(D)	(D)	(D)
Electrical-electronic apparatus, equipment, appliances	6	3,669	4.3	77
Hardware, plumbing-heating goods	2	(D)	(D)	(D)
Lumber, construction materials	7	13,199	2.8	192
Lumber, millwork	4	13,023	2.7	185
Construction materials (except lumber)	3	176	9.7	7
Machinery, equipment, supplies	11	2,842	7.5	103
Metals, metalwork (except scrap)	17	99,659	1.8	891
Iron, steel and products	9	24,911	3.6	384
Nonferrous metals, metalwork	8	74,748	1.1	507
Other merchandise import agents	62	164,510	1.5	1,277
Amusements, sporting goods, toys	1	(D)	(D)	(D)
Farm supplies	3	(D)	(D)	(D)
Jewelry	3	1,302	3.6	21
General merchandise	13	17,649	3.0	313
Miscellaneous products, agents, brokers, n.e.c.	42	144,189	1.2	891

... Represents zero.
(D) Withheld to avoid disclosure.

Table 9B. FOOD, BEVERAGE, TOBACCO WHOLESALERS—VENDING MACHINE OPERATIONS: 1954—UNITED STATES, GEOGRAPHIC DIVISIONS, AND STATES

Establishments, Total Sales, Vending Machine Sales, and Number of Machines

(Limited to establishments reporting vending machines)

Division and State	Establishments	Total sales*	Vending machine sales						Vending machines					
			Total	Cigars, cigarettes, and tobacco	Candy, confectionery, and nuts	Milk and ice cream	Soft drinks and other beverages	Other products	Total	Cigars, cigarettes, and tobacco	Candy, confectionery, and nuts	Milk and ice cream	Soft drinks and other beverages	Other products
	(Number)	($1,000)	($1,000)	($1,000)	($1,000)	($1,000)	($1,000)	($1,000)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)
United States, total	692	593,178	60,720	51,428	6,077	339	2,565	311	72,920	46,995	17,547	608	7,181	589
Confectionery wholesalers	118	35,111	3,933	1,591	2,236	3	91	12	10,807	1,550	9,031	11	124	91
Tobacco distributors	416	474,775	52,675	48,893	3,352	16	189	225	51,942	44,240	7,011	72	241	378
All other food, beverage wholesalers	158	83,292	4,112	944	489	320	2,285	74	10,171	1,205	1,505	525	6,816	120
New England	38	44,798	3,601	2,709	492	9	386	5	4,249	2,421	735	25	1,041	27
Maine	3	2,586	62	(D)	(D)	...	...	...	138	(D)	(D)	...	...	...
New Hampshire	3	4,665	226	179	47	...	...	...	336	160	176	...	...	...
Vermont	1	(D)	(D)	...	...	...	(D)	...	(D)	...	...	...	(D)	...
Massachusetts	19	27,142	1,707	1,194	148	9	351	5	2,303	1,141	309	25	801	27
Rhode Island	2	(D)	(D)	(D)	...	...	...	...	(D)	(D)	...	...	...	...
Connecticut	10	8,339	1,569	1,264	(D)	...	(D)	...	1,406	1,007	(D)	...	(D)	...
Middle Atlantic	96	60,306	7,690	6,812	498	56	280	44	9,753	6,925	1,552	118	1,086	72
New York	29	25,250	2,056	1,755	94	20	187	...	3,073	1,863	328	33	849	...
New Jersey	9	7,907	439	431	6	...	2	...	513	486	19	...	8	...
Pennsylvania	58	27,149	5,195	4,626	398	36	91	44	6,167	4,576	1,205	85	229	72
East North Central	154	151,388	20,490	17,442	2,554	132	283	79	22,037	14,855	6,293	154	546	189
Ohio	41	43,217	5,379	5,016	259	31	42	31	4,550	3,859	405	60	134	92
Indiana	43	57,298	7,501	6,850	572	...	44	35	7,458	6,040	1,307	...	41	70
Illinois	33	26,253	4,244	3,119	1,043	38	32	12	6,033	2,407	3,480	77	44	25
Michigan	14	6,649	2,217	1,516	609	62	30	...	1,974	1,060	864	16	34	...
Wisconsin	23	17,971	1,149	941	71	1	135	1	2,022	1,489	237	1	293	2
West North Central	70	50,281	2,287	1,859	330	17	81	...	3,204	2,167	749	28	260	...
Minnesota	22	16,995	651	570	65	...	16	...	656	513	108	...	35	...
Iowa	4	(D)	(D)	...	...	(D)	(D)	...	(D)	...	...	(D)	(D)	...
Missouri	16	14,708	673	468	191	3	11	...	1,030	705	283	11	31	...
North Dakota	2	(D)	(D)	(D)	(D)	...	(D)	...	(D)	(D)	(D)	...	(D)	...
South Dakota	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Nebraska	8	5,626	290	(D)	...	...	(D)	...	360	(D)	...	...	(D)	...
Kansas	18	10,801	634	552	(D)	(D)	(D)	...	1,072	695	(D)	(D)	(D)	...
South Atlantic	105	127,831	12,131	10,787	742	62	384	156	14,135	10,604	2,201	110	983	237
Delaware	1	(D)	(D)	(D)	...	...	...	...	(D)	(D)	...	...	...	...
Maryland	5	(D)	(D)	(D)	(D)	10	...	...	(D)	(D)	(D)	8	...	...
District of Columbia	1	(D)	(D)	(D)	(D)	...	...	...	(D)	(D)	(D)	...	...	...
Virginia	14	27,013	1,922	1,625	24	...	235	38	2,414	1,722	81	...	524	87
West Virginia	9	7,997	409	345	39	...	25	...	506	311	141	...	54	...
North Carolina	15	15,394	1,196	1,037	158	...	1	...	1,486	786	699	...	1	...
South Carolina	8	5,985	204	192	11	...	1	...	260	220	39	...	1	...
Georgia	28	17,131	1,670	1,213	350	...	106	1	2,259	1,135	844	...	230	50
Florida	24	46,491	6,288	5,976	127	52	16	117	6,524	5,853	296	102	173	100
East South Central	56	49,424	3,995	2,915	451	9	608	12	6,793	2,418	2,796	16	1,530	33
Kentucky	12	5,252	899	587	297	...	3	12	2,675	296	2,342	...	4	33
Tennessee	11	6,967	907	808	47	7	45	...	943	605	195	13	130	...
Alabama	12	18,763	1,349	779	11	...	559	...	2,057	629	34	...	1,394	...
Mississippi	21	18,442	840	741	96	2	1	...	1,118	888	225	3	2	...
West South Central	108	72,334	8,456	7,342	851	45	203	15	9,125	5,984	2,626	140	344	31
Arkansas	11	6,894	1,224	1,116	108	...	...	...	808	595	213	...	...	...
Louisiana	32	24,676	2,956	2,819	125	...	1	11	2,597	2,196	384	...	1	16
Oklahoma	15	7,113	647	637	6	...	2	2	585	543	34	...	5	3
Texas	50	33,651	3,629	2,770	612	45	200	2	5,135	2,650	1,995	140	338	12
Mountain	30	18,421	999	803	93	1	102	...	1,625	804	411	2	408	...
Montana	6	5,388	634	569	40	...	25	...	706	513	143	...	50	...
Idaho	2	(D)	(D)	(D)	(D)	...	...	...	(D)	(D)	(D)	...	...	...
Wyoming	2	(D)	(D)	(D)	(D)	...	(D)	...	(D)	(D)	(D)	...	(D)	...
Colorado	9	5,690	75	43	...	...	32	...	224	51	...	...	173	...
New Mexico	4	3,193	103	93	...	...	10	...	141	89	...	...	52	...
Arizona	2	(D)	(D)	(D)	(D)	...	(D)	...	(D)	(D)	(D)	...	(D)	...
Utah	5	1,107	71	38	30	1	2	...	113	51	54	2	6	...
Nevada	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Pacific	35	18,395	1,071	759	66	8	238	...	1,999	817	184	15	983	...
Washington	8	5,514	418	331	42	...	45	...	625	441	119	...	65	...
Oregon	4	1,676	232	199	21	...	12	...	188	132	38	...	18	...
California	23	11,205	421	229	3	8	181	...	1,186	244	27	15	900	...

... Represents zero.
(D) Withheld to avoid disclosure.
*Including sales other than through vending machines.

Table 9C. LUMBER WHOLESALERS—PURCHASES AND INVENTORIES. 1954—UNITED STATES, GEOGRAPHIC DIVISIONS, AND STATES

Establishments, Sales, Purchases, and Inventories

Division and State	Lumber distributors (with yards)												Lumber wholesalers (without yards)					
	All establishments		Establishments reporting inventories and purchases										All establishments		Establishments reporting purchases			
				Inventories						Purchases						Purchases		
				December 31, 1954			December 31, 1953											
	Number	Total sales* ($1,000)	Total sales* ($1,000)	Soft-woods (1,000 bd. ft.)	Hard-woods, except flooring (1,000 bd. ft.)	Hardwood flooring (1,000 bd. ft.)	Soft-woods (1,000 bd. ft.)	Hard-woods, except flooring (1,000 bd. ft.)	Hardwood flooring (1,000 bd. ft.)	Soft-woods (1,000 bd. ft.)	Hard-woods, except flooring (1,000 bd. ft.)	Hardwood flooring (1,000 bd. ft.)	Number	Total sales* ($1,000)	Total sales* ($1,000)	Softwoods (1,000 bd. ft.)	Hard-woods, except flooring (1,000 bd. ft.)	Hardwood flooring (1,000 bd. ft.)
United States, total	1,124	1,094,408	796,194	637,917	138,442	42,102	587,852	133,456	36,985	5,253,449	622,237	364,706	1,678	1,621,685	1,088,138	10,263,454	655,928	158,389
New England																		
Maine	11	2,772	2,076	3,050	58	18	4,464	68	18	15,093	67	20	27	5,937	5,198	55,480	333	711
New Hampshire	5	1,241	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)	10	789	(V)	(V)	(V)	(V)
Vermont	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	6	2,383	(V)	(V)	(V)	(V)
Massachusetts	33	57,430	50,590	24,060	8,128	1,108	23,692	9,544	1,074	292,123	50,110	12,141	38	30,456	22,443	213,819	16,896	2,456
Rhode Island	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)	(D)	(D)	(D)	(D)
Connecticut	15	22,362	21,183	18,783	493	404	15,209	270	257	129,603	5,428	4,801	12	8,932	8,182	71,244	1,008	499
Middle Atlantic																		
New York	132	106,448	76,313	73,027	14,404	4,646	50,408	14,746	3,567	506,549	62,557	53,258	120	98,836	(V)	(V)	(V)	(V)
New Jersey	54	42,233	31,201	27,733	2,651	986	21,775	2,392	798	210,807	13,623	7,039	32	76,470	70,695	562,396	5,515	2,109
Pennsylvania	75	80,492	65,811	68,880	12,132	874	59,190	11,444	804	456,466	40,507	13,260	103	75,547	(V)	(V)	(V)	(V)
East North Central																		
Ohio	60	64,505	47,842	31,377	9,301	1,006	30,902	8,857	995	245,720	23,553	14,442	51	45,844	35,681	250,545	29,382	10,777
Indiana	24	13,603	11,900	8,014	1,436	1,528	6,996	1,280	1,531	57,066	4,004	9,963	42	22,937	(V)	(V)	(V)	(V)
Illinois	63	62,010	51,172	40,142	11,947	948	36,987	12,056	1,002	293,794	42,097	25,707	75	66,952	(V)	(V)	(V)	(V)
Michigan	43	67,784	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)	53	54,998	(V)	(V)	(V)	(V)
Wisconsin	18	10,267	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)	21	18,216	(V)	(V)	(V)	(V)
West North Central																		
Minnesota	11	11,552	10,256	4,330	1,127	1,428	3,732	1,458	974	41,815	13,691	11,807	34	113,363	103,495	857,451	7,343	412
Iowa	18	23,459	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)	15	16,434	(V)	(V)	(V)	(V)
Missouri	23	20,524	18,181	14,501	4,635	72	13,009	4,950	68	107,103	29,583	1,661	42	55,589	(V)	(V)	(V)	(V)
North Dakota	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)	(D)	(D)	(D)	(D)
South Dakota	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	5	2,201	(V)	(V)	(V)	(V)
Nebraska	9	15,464	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)	11	11,778	9,657	34,018	18,341	147
Kansas	8	6,296	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)	9	8,169	(V)	(V)	(V)	(V)
South Atlantic																		
Delaware	...	...	...	...	...	...	...	...	...	...	...	...	4	3,485	3,025	27,083	1,640	435
Maryland	13	11,617	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)	22	10,305	(V)	(V)	(V)	(V)
District of Columbia	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	4	3,781	(V)	(V)	(V)	(V)
Virginia	19	8,577	8,033	5,286	170	192	5,119	170	174	58,304	137	898	37	15,838	(V)	(V)	(V)	(V)
West Virginia	18	4,629	4,629	1,574	940	570	1,499	796	560	33,872	10,098	6,355	22	6,097	(V)	(V)	(V)	(V)
North Carolina	21	9,670	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)	58	48,344	(V)	(V)	(V)	(V)
South Carolina	6	6,733	6,433	2,118	250	35	2,233	80	35	66,435	4,024	3,989	23	8,198	7,900	79,492	2,709	3,554
Georgia	20	6,435	5,625	5,876	681	388	6,125	497	317	41,300	10,403	8,322	44	1,6524	(V)	(V)	(V)	(V)
Florida	30	22,610	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)	39	18,318	13,312	115,140	33,951	305
East South Central	-																	
Kentucky	15	9,093	9,037	3,718	3,896	246	3,621	3,250	138	37,319	16,436	2,289	13	5,888	5,671	44,100	16,807	675
Tennessee	22	9,055	7,495	4,588	4,520	84	5,153	4,110	76	25,189	21,243	1,705	47	16,561	(V)	(V)	(V)	(V)
Alabama	19	7,170	6,952	5,485	3,059	58	5,461	2,647	39	32,426	10,824	2,772	59	47,689	33,031	300,450	32,191	4,632
Mississippi	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	31	13,692	(V)	(V)	(V)	(V)
West South Central																		
Arkansas	11	4,582	3,691	1,557	594	547	1,859	504	1,489	11,786	6,324	13,538	32	14,213	(V)	(V)	(V)	(V)
Louisiana	19	11,522	9,394	4,921	2,447	139	4,440	2,039	184	62,112	16,491	3,378	31	14,268	(V)	(V)	(V)	(V)
Oklahoma	18	6,610	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)	17	7,108	(V)	(V)	(V)	(V)
Texas	63	34,958	26,707	13,242	2,876	666	10,942	2,570	536	186,277	7,420	27,816	68	67,958	(V)	(V)	(V)	(V)
Mountain																		
Montana	5	552	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)	9	8,077	6,275	64,650	33	564
Idaho	7	6,291	5,683	2,080	210	2,159	1,707	450	1,647	22,066	40	4,204	3	(D)	(D)	(D)	(D)	(D)
Wyoming	...	...	...	...	...	...	...	...	...	...	...	...	2	(D)	(D)	(D)	(D)	(D)
Colorado	7	18,546	18,531	12,194	821	231	13,720	729	126	107,734	4,459	1,924	19	15,460	(V)	(V)	(V)	(V)
New Mexico	9	8,983	8,583	9,003	10	...	8,389	36	...	64,664	5,540	...	4	1,246	1,221	17,612	8	60
Arizona	6	4,040	3,431	6,121	...	...	1,713	...	...	50,974	...	...	5	5,658	(V)	(V)	(V)	(V)
Utah	6	11,943	10,148	3,243	214	636	3,137	213	526	41,820	853	5,395	8	3,955	3,572	33,416	542	520
Nevada	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	5	(D)	(D)	(D)	(D)	(D)
Pacific																		
Washington	30	99,683	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)	101	157,123	124,794	1,265,020	520	165
Oregon	24	39,916	31,694	39,255	209	2,089	40,411	300	2,115	327,027	3,505	13,859	124	235,542	185,184	2,366,914	33,646	401
California	119	129,703	109,928	113,895	21,240	5,203	124.430	19,581	4,058	846,014	76,295	40,174	138	149,976	(V)	(V)	(V)	(V)

*Includes sales of other commodities as well as lumber. (D) Withheld to avoid disclosure. (V) Insufficient analysis to show separately. ... Represents zero.

Table 9D. MANUFACTURERS' SALES BRANCHES AND SALES OFFICES–SALES OF OTHER MANUFACTURERS' PRODUCTS: 1954–UNITED STATES, BY KIND OF BUSINESS

Establishments, Sales, and Sales of Other Manufacturers' Products as Percent of Total Sales

Kind of business	All establishments		Establishments reporting sales of other manufacturers' products							
			Total		With sales of other manufacturers' products of—					
					1 to 9 percent of total sales		10 to 29 percent of total sales		30 percent or more of total sales	
	Number	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Manufacturers' sales branches, sales offices, total	22,590	69,533,784	9,122	25,079,147	5,033	15,363,522	2,832	7,076,583	1,257	2,639,042
Food and kindred products	4,488	11,746,914	1,736	3,800,208	1,237	2,605,572	415	1,038,093	84	156,543
Sales branches (with stocks)	3,398	7,954,675	1,603	3,388,819	1,171	2,412,528	356	836,675	76	139,616
Sales offices (without stocks)	1,090	3,792,239	133	411,389	66	193,044	59	201,418	8	16,927
Meat products sales branches, sales offices	665	2,702,901	479	1,806,203	364	1,381,388	98	376,674	17	48,141
Dairy products sales branches, sales offices	961	1,509,806	446	690,230	342	465,294	78	195,957	26	28,979
Canned, preserved and frozen foods sales branches, sales offices	291	913,969	168	609,354	84	219,590	80	384,191	4	5,573
Grain mill products sales branches, sales offices	334	1,331,409	116	281,659	77	205,245	24	29,632	15	46,782
Bakery products sales branches, sales offices	905	631,699	222	157,598	186	136,491	30	16,214	6	4,893
Confectionery and related products sales branches, sales offices	132	332,619	6	18,607	5	(D)	...	...	1	(D)
Malt liquors sales branches, sales offices	113	212,910	5	3,036	1	(D)	3	(D)	1	(D)
Wines and distilled spirits sales branches, sales offices	144	1,943,006	11	115,198	7	110,727	1	(D)	3	(D)
Other food, kindred products sales branches, sales offices	943	2,168,595	283	118,323	171	68,203	101	31,809	11	18,311
Textile mill products	431	1,809,931	109	413,657	69	310,834	34	76,268	6	26,555
Sales branches (with stocks)	231	837,801	65	302,299	41	225,955	21	66,881	3	9,463
Sales offices (without stocks)	200	972,130	44	111,358	28	84,879	13	9,387	3	17,092
Cotton, rayon, broad woven fabrics sales branches, sales offices	86	475,325	10	66,885	8	61,023	1	(D)	1	(D)
Knitting mill products sales branches, sales offices	31	88,419	6	11,261	3	5,380	3	5,881	...	...
Carpets and rugs sales branches, sales offices	131	424,336	69	281,319	46	216,503	23	64,816	...	...
Other textile mill products sales branches, sales offices	183	821,851	24	54,192	12	27,928	7	(D)	5	(D)
Apparel and related products	283	735,931	53	96,735	30	50,993	15	15,926	8	29,816
Sales branches (with stocks)	157	333,235	41	75,906	26	38,831	7	7,259	8	29,816
Sales offices (without stocks)	126	402,696	12	20,829	4	12,162	8	8,667	...	...
Men's and boys' clothing and furnishings sales branches, sales offices	103	307,979	32	76,283	21	40,622	5	(D)	6	(D)
Women's and children's outerwear and undergarments sales branches, sales offices	107	279,228	4	7,781	3	(D)	1	(D)	...	...
Outer apparel and related products sales branches, sales offices	73	148,724	17	12,671	6	(D)	9	5,900	2	(D)
Furniture and fixtures	286	266,271	100	118,937	50	67,956	47	44,198	3	6,783
Sales branches (with stocks)	229	197,438	79	95,467	45	63,933	31	24,751	3	6,783
Sales offices (without stocks)	57	68,833	21	23,470	5	4,023	16	19,447	...	...
Household furniture sales branches, sales offices	115	136,980	28	30,849	11	10,194	17	20,655	...	...
Office furniture sales branches, sales offices	112	58,815	45	32,060	31	27,964	14	4,096	...	...
Other furniture, fixtures sales branches, sales offices	59	70,476	27	56,028	8	29,798	16	19,447	3	6,783
Paper and allied products	455	2,097,564	73	250,229	37	172,042	26	74,181	10	4,006
Sales branches (with stocks)	98	377,093	19	51,616	8	17,922	9	(D)	2	(D)
Sales offices (without stocks)	357	1,720,471	54	198,613	29	154,120	17	(D)	8	(D)
Pulp, paper and paperboard sales branches, sales offices	112	885,797	39	195,287	22	126,302	17	68,985	...	...
Paperboard containers and boxes sales branches, sales offices; Other paper and allied products sales branches, sales offices	343	1,211,767	34	54,942	15	45,740	9	5,196	10	4,006
Chemicals and allied products	2,190	8,889,311	1,177	3,021,569	510	1,892,996	446	885,371	221	243,202
Sales branches (with stocks)	1,482	4,548,221	886	1,722,949	333	1,123,934	361	491,582	192	107,433
Sales offices (without stocks)	708	4,341,090	291	1,298,620	177	769,062	85	393,789	29	135,769
Industrial inorganic and organic chemicals	453	4,871,817	213	1,206,674	125	833,559	70	341,135	18	31,980
Sales branches (with stocks)	196	1,937,291	141	754,453	68	521,046	58	211,334	15	22,073
Sales offices (without stocks)	257	2,934,526	72	452,221	57	312,513	12	129,801	3	9,907
Drugs and medicines sales branches, sales offices	325	883,323	120	331,465	63	188,763	36	133,845	21	8,857
Soap and related products sales branches, sales offices	207	1,211,087	148	462,341	99	386,562	41	60,154	8	15,625
Paints and allied products sales branches, sales offices	646	589,840	427	274,465	128	133,656	164	71,052	135	69,757
Other chemicals and allied products sales branches, sales offices	559	1,333,244	269	746,624	95	350,456	135	279,185	39	116,983
Rubber products	525	1,602,956	315	977,851	131	345,539	155	508,552	29	123,760
Sales branches (with stocks)	452	1,385,078	291	891,320	114	277,818	151	501,759	26	111,743
Sales offices (without stocks)	73	217,878	24	86,531	17	67,721	4	6,793	3	12,017
Tires and inner tubes sales branches, sales offices	292	1,138,548	216	753,614	63	140,573	133	492,381	20	120,660
Rubber footwear sales branches, sales offices	34	119,966	2	(D)	2	(D)	...	...	...	...
Reclaimed rubber and other rubber industries sales branches, sales offices	199	344,442	97	(D)	66	(D)	22	16,171	9	3,100
Leather and leather products	101	412,553	33	210,616	24	201,847	4	7,443	5	1,326
Sales branches (with stocks)	71	358,759	28	202,385	22	(D)	4	7,443	2	(D)
Sales offices (without stocks)	30	53,794	5	8,231	2	(D)	...	...	3	(D)
Stone, clay and glass products	942	2,606,649	444	958,057	218	715,621	218	233,229	8	9,207
Sales branches (with stocks)	380	659,159	265	353,869	71	167,372	187	(D)	7	(D)
Sales offices (without stocks)	562	1,947,490	179	604,188	147	548,249	31	(D)	1	(D)
Glass and glass products sales branches, sales offices	430	1,088,202	210	283,329	38	118,706	169	162,163	3	2,460
Cement, hydraulic sales branches, sales offices	110	450,056	8	27,069	8	27,069	...	...	...	...
Structural clay products sales branches, sales offices	106	125,425	42	58,926	31	44,327	10	(D)	1	(D)
Concrete and plaster products sales branches, sales offices	114	403,232	92	374,191	80	340,364	11	(D)	1	(D)
Other stone, clay and glass products sales branches, sales offices	182	539,734	92	214,542	61	185,155	28	23,972	3	5,415
Primary metal products	1,164	10,989,279	156	2,874,653	105	2,393,023	39	386,727	12	94,903
Sales branches (with stocks)	216	1,351,608	57	231,556	22	64,240	25	(D)	10	(D)
Sales offices (without stocks)	948	[1]9,637,671	99	2,643,097	83	2,328,783	14	(D)	2	(D)

See footnotes at end of table.

Table 9D. MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—SALES OF OTHER MANUFACTURERS' PRODUCTS: 1954—UNITED STATES, BY KIND OF BUSINESS—Continued

Establishments, Sales, and Sales of Other Manufacturers' Products as Percent of Total Sales

Kind of business	All establishments		Establishments reporting sales of other manufacturers' products							
			Total		With sales of other manufacturers' products of—					
					1 to 9 percent of total sales		10 to 29 percent of total sales		30 percent or more of total sales	
	Number	Sales	Establishments	Sales	Establishments	Sales	Establishments	Sales	Establishments	Sales
		($1,000)	(Number)	($1,000)	(Number)	($1,000)	(Number)	($1,000)	(Number)	$1,000)
Manufacturers' sales branches, sales offices—Continued										
Primary metal products—Continued										
Blast furnace, steel works and rolling mill products sales branches, sales offices	561	[1]7,634,088	66	2,435,655	60	2,210,941	6	224,714	...	...
Other primary metals industry products sales branches, sales offices	603	3,355,191	90	438,998	45	182,082	33	162,013	12	94,903
Fabricated metal products	1,057	2,855,046	511	1,043,416	260	622,721	87	279,152	164	141,543
Sales branches (with stocks)	602	602,631	341	429,389	124	237,356	62	59,325	155	132,104
Sales offices (without stocks)	455	2,252,415	170	614,027	136	384,765	25	219,823	9	9,43[illegible]
Cutlery hand tools, hardware sales branches, sales offices	124	129,104	48	29,394	8	10,750	5	3,337	35	15,307
Heating and plumbing equipment sales branches, sales offices	283	409,731	208	352,006	69	219,838	31	28,542	108	103,626
Structural metal products sales branches, sales offices	261	874,144	158	471,824	108	219,367	34	234,688	16	17,769
Fabricated wire products sales branches, sales offices	126	108,662	25	48,140	22	45,852	1	(D)	2	(D)
Other fabricated metal products sales branches, sales offices	263	1,333,405	72	142,052	53	126,914	16	(D)	3	(D)
Machinery (except electrical)	5,327	5,998,901	2,037	3,008,511	1,242	1,887,859	497	744,434	298	376,218
Sales branches (with stocks)	3,992	4,408,254	1,695	2,459,415	1,081	1,614,551	345	510,250	269	334,614
Sales offices (without stocks)	1,335	1,590,647	342	549,096	161	273,308	152	234,184	29	41,604
Tractors and farm machinery sales branches, sales offices	299	1,292,917	139	704,820	93	585,377	27	94,993	19	24,450
Construction and mining machinery sales branches, sales offices	249	332,596	97	96,717	72	67,559	21	26,500	4	2,658
Metalworking machinery sales branches, sales offices	294	409,715	146	120,702	80	74,268	53	42,839	13	3,595
Special industry machinery (except metalworking) sales branches, sales offices	360	319,918	174	173,018	99	104,107	27	21,746	48	47,165
General industrial machinery sales branches, sales offices	1,097	1,067,683	458	548,200	192	280,527	221	217,554	45	50,119
Office and store machines and devices sales branches, sales offices	2,059	1,077,765	654	602,831	578	556,146	74	(D)	2	(D)
Service industry and household machines sales branches, sales offices	492	761,338	96	372,809	51	128,235	30	201,912	15	42,662
Other machinery (except electrical) sales branches, sales offices	477	736,969	273	389,414	77	97,640	44	(D)	152	(D)
Electrical machinery	1,509	5,021,744	478	2,113,853	260	603,797	153	1,049,645	65	460,411
Sales branches (with stocks)	796	3,615,929	319	1,815,190	153	460,317	107	931,990	59	422,883
Sales offices (without stocks)	713	1,405,815	159	298,663	107	143,480	46	117,655	6	37,528
Electrical industrial apparatus	946	2,517,670	223	526,711	144	295,206	66	212,736	13	18,769
Sales branches (with stocks)	431	1,701,161	139	442,873	87	262,241	40	(D)	12	(D)
Sales offices (without stocks)	515	816,509	84	83,838	57	32,965	26	(D)	1	(D)
Electrical appliances sales branches, sales offices	34	129,735	4	6,882	4	6,882	...	...	...	...
Communication equipment sales branches, sales offices	292	1,739,390	140	1,428,397	64	207,722	58	810,556	18	410,119
Other electrical machinery sales branches, sales offices	237	634,949	111	151,863	48	93,987	29	26,353	34	31,523
Transportation equipment	963	9,247,560	513	4,426,019	202	2,672,343	210	(D)	101	(D)
Sales branches (with stocks)	861	7,566,883	508	4,387,221	198	2,637,215	210	(D)	100	(D)
Sales offices (without stocks)	102	1,680,677	5	38,798	4	35,128	...	(D)	1	(D)
Motor vehicle and equipment sales branches, sales offices	906	8,299,953	499	4,341,173	201	(D)	207	1,194,818	91	(D)
Other transportation equipment sales branches, sales offices	57	947,607	14	84,846	1	(D)	3	30,813	10	(D)
Instruments and related products	1,047	1,025,952	735	512,578	380	322,454	312	(D)	43	(D)
Sales branches (with stocks)	895	783,936	700	427,286	351	246,926	306	(D)	43	(D)
Sales offices (without stocks)	152	242,016	35	85,292	29	75,528	6	(D)	...	(D)
Scientific and controlling instruments sales branches, sales offices	320	425,897	179	262,509	131	226,917	32	23,422	16	12,170
Photographic and optical goods sales branches, sales offices	208	400,957	118	107,446	43	30,312	57	59,611	18	17,523
Medical instruments and supplies sales branches, sales offices	90	108,583	37	58,084	4	22,559	29	32,096	4	3,429
Ophthalmic goods sales branches, sales offices	429	90,515	401	84,539	202	42,666	194	40,841	5	1,032
Other manufacturers' products[2]	1,822	4,227,222	652	1,252,258	278	497,925	174	351,763	200	402,570
Sales branches (with stocks)	899	1,830,538	381	705,186	133	224,371	122	183,252	126	297,563
Sales offices (without stocks)	923	2,396,684	271	547,072	145	273,554	52	168,511	74	105,007
Coal, coke sales branches, sales offices	121	563,379	37	217,686	11	67,991	19	105,321	7	44,374
Tobacco manufactures sales branches, sales offices	181	1,621,214	8	7,557	6	(D)	...	...	2	(D)
Lumber, wood products sales branches, sales offices	248	464,567	145	279,300	20	37,491	33	46,086	92	195,723
Products of printing and publishing sales branches, sales offices	544	427,835	202	121,434	113	73,581	23	26,204	66	21,649
Toys, sporting, and athletic goods sales branches, sales offices	102	160,326	61	75,779	3	(D)	50	64,990	8	(D)
Miscellaneous manufacturing industries sales branches, sales offices	626	989,901	199	550,502	125	310,836	49	109,162	25	130,504

(D) Withheld to avoid disclosure.
... Represents zero.
[1]Excludes sales directly from plants and from general offices, totaling $1,782,169,000 for the year 1954; sales are not allocated to sales offices.
[2]Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

Table 9E. MANUFACTURERS' SALES BRANCHES (WITH STOCKS)–SALES FROM STOCKS AT BRANCH: 1954–UNITED STATES, BY KIND OF BUSINESS

Establishments, Sales, and Percentage of Sales from Stocks at Branch

Kind of business	All establishments		Establishments reporting sales from stocks at branch											
			Total		With ratio of sales from stocks to total sales of--									
					80 to 100 percent		60 to 79 percent		40 to 59 percent		20 to 39 percent		Less than 20 percent	
	Number	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Manufacturers' sales branches, total	14,759	36,811,238	12,201	27,669,182	7,286	10,864,252	1,496	3,123,036	982	2,325,088	959	3,337,201	1,478	8,019,605
Food and kindred products	3,398	7,954,675	3,054	6,403,462	2,537	3,814,679	226	1,046,359	78	433,382	94	593,285	119	515,757
Meat products	652	2,553,833	621	2,485,464	428	1,391,641	105	608,343	42	265,150	19	134,491	27	85,839
Dairy products	813	1,229,315	711	972,430	656	746,472	34	151,427	10	39,649	5	27,635	6	7,247
Canned, preserved and frozen foods	186	587,274	157	583,152	54	168,269	44	160,480	15	78,620	25	111,999	19	63,784
Grain mill products	278	1,021,087	228	661,082	146	218,044	6	12,895	5	11,601	10	79,212	61	339,330
Bakery products	537	512,780	524	506,024	523	(D)	1	(D)	...	...	...	...	...	...
Confectionery and related products	41	101,654	19	52,051	17	(D)	...	...	2	(D)	...	...	...	...
Malt liquors	109	211,448	100	202,488	99	(D)	1	(D)	...	...	...	...	...	...
Wines and distilled spirits	34	576,608	15	50,066	11	(V)	...	...	1	(V)	2	(V)	1	(V)
Other food, kindred products	748	1,160,676	679	890,705	603	508,163	35	110,283	3	(D)	33	(D)	5	(D)
Textile mill products	231	837,801	118	357,317	51	141,810	13	19,653	18	30,121	15	31,600	21	134,133
Cotton, rayon, broad woven fabrics	38	201,377	16	102,039	8	13,048	3	(D)	1	(D)	...	...	4	(D)
Carpets and rugs	88	339,260	31	97,756	19	(V)	1	(V)	1	(V)	6	(V)	4	(V)
Other textile mill products	105	297,164	71	157,522	24	50,092	9	(D)	16	(D)	9	23,117	13	58,851
Apparel and related products	157	333,235	95	213,372	70	184,342	6	11,675	6	(D)	2	(D)	11	7,930
Men's and boy's clothing and furnishings	64	135,435	39	91,640	26	73,853	5	(D)	4	4,237	...	...	4	(D)
Women's and children's outerwear and undergarments	54	113,864	34	89,774	29	85,270	...	...	...	...	...	...	5	4,504
Outer apparel and related products	39	83,936	22	31,958	15	(V)	1	(V)	2	(V)	2	(V)	2	(V)
Furniture and fixtures	229	197,438	184	187,428	79	93,156	41	38,253	19	19,841	6	6,897	39	29,281
Household furniture	100	103,053	87	102,258	43	46,204	29	33,188	11	(D)	...	...	4	(D)
Office furniture	99	52,412	76	45,607	23	19,246	12	5,065	8	(D)	2	(D)	31	13,196
Other furniture, fixtures	30	41,973	21	39,563	13	27,706	...	...	...	...	4	(D)	4	(D)
Paper and allied products	98	377,093	59	129,881	39	(V)	3	(V)	1	(V)	6	(V)	10	(V)
Chemicals and allied products	1,482	4,548,221	1,202	2,863,493	823	1,197,968	105	94,034	53	171,428	76	283,363	145	1,116,700
Industrial inorganic and organic chemicals	196	1,937,291	173	807,593	61	162,577	12	27,766	14	75,021	20	129,876	66	412,353
Drugs and medicines	288	725,453	278	659,969	252	543,692	10	14,420	6	(D)	4	(D)	6	32,600
Soap and related products	117	773,230	115	769,003	40	43,854	9	15,466	2	(D)	25	(D)	39	603,652
Paints and allied products	546	339,511	382	223,617	292	155,125	54	25,061	20	15,077	10	12,491	6	15,863
Other chemicals and allied products	335	772,736	254	403,311	178	292,720	20	11,321	11	23,279	17	23,759	28	52,232
Rubber products	452	1,385,078	355	1,100,344	170	425,740	118	561,194	25	76,882	15	14,018	27	22,510
Tires and inner tubes	262	1,012,274	242	931,060	145	351,323	87	(D)	10	(D)	...	...	...	...
Rubber footwear	28	87,780	27	87,200	9	50,760	12	31,706	3	(D)	1	(D)	2	(D)
Reclaimed rubber and other rubber industries	162	285,024	86	82,084	16	(V)	19	(V)	12	(V)	14	(V)	25	(V)
Leather and leather products	71	358,759	65	312,454	39	288,985	8	6,520	5	2,277	7	8,967	6	5,705
Stone, clay and glass products	380	659,159	334	420,602	221	181,570	47	89,152	20	42,707	18	33,520	28	73,653
Glass and glass products	191	197,054	190	193,043	147	106,431	24	38,531	5	20,728	5	17,233	9	10,120
Structural clay products	61	65,272	55	63,615	21	12,400	11	21,368	11	(D)	6	(D)	6	(D)
Concrete, and plastic products	20	24,486	19	23,474	17	21,653	...	...	...	...	1	(D)	1	(D)
Other stone, clay and glass products	108	372,347	70	140,470	36	(V)	12	(V)	4	(V)	6	(V)	12	(V)
Primary metal products	216	1,351,608	175	627,901	66	(V)	20	(V)	16	(V)	34	(V)	39	(V)
Blast furnace, steel works and rolling mill products	37	65,105	21	58,864	4	50,005	3	(D)	3	(D)	6	4,582	5	994
Other primary metals industry products	179	1,286,503	154	569,037	62	(V)	17	(V)	13	(V)	28	(V)	34	(V)
Fabricated metal products	602	602,631	473	533,084	230	182,881	74	89,427	51	95,691	57	99,560	61	65,525
Cutlery, hand tools, hardware	77	56,717	65	52,265	52	42,571	1	(D)	3	(D)	1	(D)	8	7,294
Heating and plumbing equipment	195	172,992	181	167,707	72	45,980	48	58,727	23	30,201	17	11,682	21	21,117
Structural metal products	126	215,218	95	189,121	28	44,680	15	18,617	16	39,303	26	67,913	10	18,608
Fabricated wire products	108	64,456	73	50,352	57	18,437	3	(D)	8	15,942	5	(D)	...	...
Other fabricated metal products	96	93,248	59	73,639	21	31,213	7	(D)	1	(D)	8	5,366	22	18,506
Machinery (except electrical)	3,992	4,408,254	3,252	3,434,057	1,663	1,182,750	387	343,043	361	579,780	292	649,444	549	679,040
Tractors and farm machinery	283	1,190,663	210	933,202	53	70,164	11	44,466	71	346,319	59	385,023	16	87,230
Construction and mining machinery	215	274,957	188	201,853	160	165,122	5	(D)	15	7,376	2	(D)	6	17,809
Metalworking machinery	199	253,975	174	148,237	41	18,316	5	(D)	3	(D)	35	10,664	90	106,395
Special-industry machinery	291	211,420	172	137,407	55	48,448	26	8,566	21	4,241	38	34,653	32	41,499
General industrial machinery	558	622,533	416	445,210	135	94,443	17	(D)	8	(D)	25	49,329	231	269,796
Office and store machines and devices	1,778	1,016,290	1,574	908,593	1,061	608,842	245	164,890	155	82,081	77	47,321	36	5,459
Service-industry and household machines	332	335,592	204	198,949	33	90,145	9	(D)	17	9,292	23	(D)	122	88,378
Other machinery (except electrical)	336	502,824	314	460,606	125	87,270	69	83,532	71	116,436	33	110,894	16	62,474
Electrical machinery	796	3,615,929	614	2,969,442	235	597,308	55	112,682	98	455,595	104	952,430	122	851,427
Electrical industrial apparatus	431	1,701,161	279	1,130,994	62	75,047	20	27,565	47	100,071	50	177,258	100	751,053
Communciation equipment	182	1,413,017	164	1,359,979	119	333,543	7	16,617	12	283,353	20	714,787	6	11,679
Other electrical machinery	183	501,751	171	478,469	54	188,718	28	68,500	39	72,171	34	60,385	16	88,695
Transportation equipment	861	7,566,883	794	6,534,820	359	1,377,306	105	(D)	65	(D)	127	437,373	138	4,116,527
Motor vehicles and equipment	841	7,063,042	777	6,354,897	348	1,338,307	104	358,412	64	189,937	127	437,373	134	4,030,868
Other transportation equipment	20	503,841	17	179,923	11	(V)	1	(V)	1	(V)	...	...	4	(V)
Instruments and related products	895	783,936	721	656,033	239	356,989	193	55,462	128	67,026	60	84,737	101	91,819
Scientific and controlling instruments	211	247,795	172	202,371	43	26,831	7	7,558	17	26,974	36	67,333	69	73,675
Photographic and optical goods (watches and clocks)	179	374,558	87	312,825	38	278,279	11	11,154	5	5,400	9	(D)	24	(D)
Medical instruments and supplies	80	72,248	41	52,662	10	16,210	5	6,785	17	14,649	3	(D)	6	(D)
Ophthalmic goods	425	89,335	421	88,175	148	35,669	170	29,965	89	20,003	12	(D)	2	(D)
Other manufacturer's, mining products[1]	899	1,830,538	706	925,492	465	550,146	95	201,674	38	73,839	46	26,442	62	73,391
Tobacco manufacturers	36	597,013	35	96,484	31	(V)	1	(V)	...	...	3	(V)	...	...
Lumber, wood products	178	321,397	145	228,579	78	93,837	55	117,291	11	(D)	...	...	1	(D)
Products of printing and publishing	142	126,096	93	75,724	39	42,239	12	(D)	1	(D)	24	9,012	17	15,037
Toys, guns, sporting and athletic goods	89	125,269	76	83,538	32	41,238	7	(D)	14	10,027	7	(D)	16	(D)
Miscellaneous manufacturing	454	660,763	357	441,167	285	284,862	20	54,645	12	46,676	12	5,684	28	49,300

(D) Withheld to avoid disclosure. (V) Insufficient anlysis to show separately. ... Represents zero.

[1]Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

Table 9F MERCHANDISE AGENTS AND BROKERS–SALES BY TYPE OF TRANSACTION: 1954–UNITED STATES AND STANDARD METROPOLITAN AREAS OF 1,000,000 INHABITANTS OR MORE, BY KIND OF BUSINESS

Establishments, Sales, and Sales by Type of Transaction

Area and kind of business	All establishments		Sales of establishments reporting type of transactions			
	Number	Sales ($1,000)	Total ($1,000)	Sales for accounts of others ($1,000)	Purchases for accounts of others ($1,000)	Sales on own account ($1,000)
UNITED STATES						
Merchandise agents and brokers, total	22,131	39,250,509	35,077,454	31,401,389	2,579,976	1,096,089
Groceries, confectionery, meats	2,949	7,621,093	7,152,011	6,888,893	101,541	161,577
Groceries (combination of food lines)	277	677,324	652,542	605,342	32,008	15,192
Canned foods	1,168	2,179,398	2,044,614	2,008,631	8,676	27,307
Coffee, tea, spices	129	992,494	948,434	897,159	7,334	43,941
Confectionery	174	192,992	188,756	187,473	109	1,174
Flour	65	168,455	166,949	151,744	10,195	5,010
Meats, provisions (except canned)	97	520,605	502,174	470,882	18,939	12,353
Sugar	215	1,514,950	1,321,277	1,259,671	15,605	46,001
Miscellaneous grocery products	824	1,374,875	1,327,265	1,307,991	8,675	10,599
Farm products (edible)	1,107	2,107,445	1,704,535	1,529,405	91,469	83,661
Dairy, poultry products	214	516,210	249,825	215,313	24,084	10,428
Fruits, vegetables	893	1,591,235	1,454,710	1,314,092	67,385	73,233
Drugs, chemicals, paints	516	522,701	512,089	461,077	21,562	29,450
Drugs, proprietaries, toiletries	172	143,150	138,108	132,209	4,748	1,151
Chemicals, explosives	262	317,332	313,069	273,066	15,958	24,045
Paints, varnishes, lacquers, enamels	82	62,219	60,912	55,802	856	4,254
Apparel (including footwear)	1,205	2,076,128	1,887,676	1,037,740	830,215	19,721
Clothing, furnishings (men's, women's)	226	658,415	517,927	171,292	338,973	7,662
Men's, boys' clothing, furnishings	162	248,213	228,138	207,490	18,251	2,397
Women's, children's clothing, accessories	573	921,217	897,121	442,876	446,651	7,594
Furs (dressed), fur clothing	48	59,941	58,958	45,541	13,071	346
Handbags	35	24,058	24,058	23,307	545	206
Millinery, millinery supplies	67	59,368	56,986	45,030	11,824	132
Shoes, other footwear	80	89,865	89,437	87,288	900	1,249
Work clothing	14	15,051	15,051	14,916	...	135
Dry goods, piece goods	818	3,233,165	2,508,762	2,406,253	65,131	37,378
Hosiery	111	224,021	208,820	202,729	2,432	3,659
Dry goods	159	488,027	482,161	461,297	13,535	7,329
Piece goods	548	2,521,117	1,817,781	1,742,227	49,164	26,390
Furniture, home furnishings	837	571,713	549,321	532,092	4,821	12,408
Furniture	375	269,516	265,207	256,807	3,036	5,364
Home furnishings	462	302,197	284,114	275,285	1,785	7,044
Paper, allied products	403	469,942	440,811	424,716	4,259	11,836
Paper	283	410,731	382,682	371,861	3,004	7,817
Stationery, office supplies	120	59,211	58,129	52,855	1,255	4,019
Farm products (raw materials)	3,566	11,495,721	10,286,948	8,957,646	979,602	349,700
Cotton	254	1,020,618	945,054	614,359	229,752	100,943
Grain	230	1,129,086	863,733	715,681	92,230	55,822
Hides, skins, raw furs	137	258,403	253,138	190,910	51,742	10,486
Livestock	2,223	7,558,447	6,847,282	6,167,695	526,866	152,721
Tobacco (leaf)	552	1,045,530	966,893	921,879	27,067	17,947
Wool, mohair	118	315,643	276,657	218,131	49,308	9,218
Miscellaneous inedible farm products	52	167,994	134,191	128,991	2,637	2,563
Automotive	648	925,266	884,017	828,245	38,379	17,393
Electrical-electronic apparatus, equipment, appliances	1,527	1,383,138	1,324,269	1,287,899	9,808	26,562
Electrical apparatus, supplies	859	695,667	663,625	641,531	8,058	14,036
Appliances, radios, TV sets	167	134,053	130,374	126,237	1,174	2,963
Electronic parts, equipment	501	553,418	530,270	520,131	576	9,563
Hardware plumbing-heating goods	1,049	606,339	588,197	555,929	9,746	22,522
Hardware	347	239,745	233,228	226,078	2,964	4,186
Plumbing, heating goods	702	366,594	354,969	329,851	6,782	18,336
Lumber, construction materials	903	855,451	699,310	618,774	39,410	41,126
Lumber, millwork	526	657,518	521,131	458,747	36,706	25,678
Construction materials (except lumber)	377	197,933	178,179	160,027	2,704	15,448
Machinery, equipment, supplies	3,174	2,169,550	2,058,923	1,884,986	65,826	108,111
Air conditioning, commercial refrigeration equipment	203	197,197	195,022	186,268	656	8,098
Commercial machines, equipment	202	68,347	61,562	51,098	3,925	6,539
Construction machinery, equipment	84	75,609	74,880	62,480	6,906	5,494
Farm-garden machinery, equipment	54	32,671	30,285	27,918	668	1,699
Industrial machinery, equipment, supplies	2,124	1,356,474	1,292,041	1,170,526	45,299	76,216
Professional equipment, supplies	85	26,008	25,560	23,232	1,450	878
Service establishment equipment, supplies	247	174,247	147,257	135,496	5,829	5,932
Transportation (except automotive) equipment, supplies	175	238,997	232,316	227,968	1,093	3,255
Metals, metalwork (except scrap)	661	940,802	812,531	732,976	39,270	40,285
Iron, steel and products	513	631,918	540,197	515,200	4,888	20,109
Nonferrous metals, metalwork	148	308,884	272,334	217,776	34,382	20,176
Other merchandise agents, brokers	2,768	4,272,055	3,608,054	3,254,758	278,937	134,359
Scrap iron and steel	48	85,788	70,682	57,082	5,846	7,754
Amusements, sporting goods, toys	271	245,501	227,062	223,886	505	2,671
Books, magazines, newspapers	89	77,292	70,855	66,764	2,193	1,898
Coal, coke	212	584,803	412,909	389,895	7,594	15,510
Farm supplies	169	330,258	281,203	237,584	30,616	13,003
Jewelry	109	68,311	61,518	55,771	4,507	1,240
Yarns	131	263,250	246,631	239,514	1,023	6,094
Petroleum and products	192	566,617	370,921	363,339	4,714	2,868
General merchandise	460	595,989	561,985	328,315	183,671	49,999
Miscellaneous products, agents, brokers, n.e.c.	1,087	1,454,246	1,364,198	1,292,608	38,268	33,322

See footnotes at end of table.

Table 9F MERCHANDISE AGENTS AND BROKERS—SALES BY TYPE OF TRANSACTION: 1954—UNITED STATES AND STANDARD METROPOLITAN AREAS OF 1,000,000 INHABITANTS OR MORE, BY KIND OF BUSINESS—Continued

Establishments, Sales, and Sales by Type of Transaction

Area and kind of business	All establishments		Sales of establishments reporting type of transactions			
	Number	Sales ($1,000)	Total ($1,000)	Sales for accounts of others ($1,000)	Purchases for accounts of others ($1,000)	Sales on own account ($1,000)
NEW YORK-NORTHEASTERN NEW JERSEY						
Merchandise agents and brokers, total	4,198	10,660,769	9,292,630	7,684,764	1,290,869	316,997
Groceries, confectionery, meats	420	2,318,876	2,133,441	1,988,787	54,873	89,781
Groceries (combination of food lines)	37	120,224	112,812	83,239	24,639	4,934
Canned foods	89	190,790	184,173	181,322	242	2,609
Coffee, tea, spices	73	(D)	743,787	708,779	6,751	28,177
Confectionery	24	23,337	22,302	21,710	62	530
Flour	16	(D)	35,721	34,945	...	776
Meats, provisions (except canned)	22	(D)	147,662	132,042	6,646	8,974
Sugar	39	709,226	553,000	497,166	15,111	40,723
Miscellaneous grocery products	120	336,052	334,064	329,584	1,422	3,058
Farm products (edible)	145	389,771	380,039	333,893	21,689	24,457
Dairy, poultry products	33	82,974	78,846	61,996	14,612	2,238
Fruits, vegetables	112	306,797	301,193	271,897	7,077	22,219
Drugs, chemicals, paints	147	207,207	202,424	177,481	19,273	5,670
Drugs, proprietaries, toiletries	56	48,301	46,021	41,468	4,212	341
Chemicals, explosives	76	(D)	140,804	121,760	14,702	4,342
Paints, varnishes, lacquers, enamels	15	(D)	15,599	14,253	359	987
Apparel (including footwear)	658	(D)	1,442,665	702,230	725,979	14,456
Clothing, furnishings (men's, women's)	119	(D)	362,531	95,965	260,083	6,483
Men's, boys', clothing, furnishings	91	(D)	172,980	158,051	13,460	1,469
Women's, children's clothing, accessories	299	(D)	740,990	309,269	426,147	5,574
Furs (dressed), fur clothing	36	52,424	51,441	38,194	13,066	181
Handbags	17	(D)	12,728	12,134	500	94
Millinery, millinery supplies	61	56,878	54,496	42,542	11,823	131
Shoes, other footwear	30	(D)	42,801	41,512	900	389
Work clothing	5	(D)	4,698	4,563	...	135
Dry goods, piece goods	466	2,553,497	1,961,336	1,869,008	62,603	29,725
Hosiery	77	(D)	180,396	177,326	1,639	1,431
Dry goods	75	314,256	310,268	291,110	12,445	6,713
Piece goods	314	(D)	1,470,672	1,400,572	48,519	21,581
Furniture, home furnishings	249	200,896	194,345	190,588	1,200	2,557
Furniture	91	72,282	72,282	70,809	565	908
Home furnishings	158	128,614	122,063	119,779	635	1,649
Paper, allied products	106	147,011	145,288	139,650	2,820	2,818
Paper	73	(D)	124,454	121,361	2,200	893
Stationery, office supplies	33	(D)	20,834	18,289	620	1,925
Farm products (raw materials)	130	358,259	342,355	255,979	60,907	25,469
Cotton	14	56,404	56,404	34,489	4,799	17,116
Grain	16	112,550	97,430	55,878	40,534	1,018
Hides, skins, raw furs	58	(D)	14,260	94,471	15,105	4,684
Livestock	3	5,445	5,445	4,996	...	449
Tobacco (leaf)	7	11,717	11,573	11,427	...	146
Wool, mohair	22	37,298	37,298	35,069	311	1,918
Miscellaneous inedible farm products	10	(D)	19,945	19,649	158	138
Automotive	79	(D)	79,984	44,216	34,802	966
Electrical-electronic apparatus, equipment, appliances	223	228,108	227,996	215,327	6,490	6,179
Electrical apparatus, supplies	106	77,996	77,884	71,246	5,526	1,112
Appliances, radios, TV sets	28	(D)	24,629	23,666	950	13
Electronic parts, equipment	89	(D)	125,483	120,415	14	5,054
Hardware, plumbing-heating goods	120	76,899	73,465	65,383	5,323	2,759
Hardware	55	36,197	33,134	31,139	775	1,220
Plumbing, heating goods	65	40,702	40,331	34,244	4,548	1,539
Lumber, construction materials	85	104,271	83,152	78,530	517	4,105
Lumber, millwork	43	(D)	52,907	52,186	...	722
Construction materials (except lumber)	42	(D)	30,244	26,344	517	3,383
Machinery, equipment, supplies	439	390,980	381,914	328,081	39,594	14,239
Air conditioning, commercial refrigeration equipment	16	31,606	31,606	30,517	77	1,012
Commercial machines, equipment	33	12,411	12,411	10,411	769	1,231
Construction machinery, equipment	18	(D)	16,005	7,621	5,473	2,911
Farm-garden machinery, equipment	10	(D)	8,060	7,373	613	74
Industrial machinery, equipment, supplies	267	205,245	198,893	164,101	27,083	7,709
Professional equipment, supplies	19	5,702	5,625	5,044	223	358
Service establishment equipment, supplies	35	27,179	26,965	22,213	4,434	318
Transportation (except automotive) equipment, supplies	41	(D)	82,349	80,801	922	626
Metals, metalwork (except scrap)	112	268,988	237,056	176,081	32,839	28,136
Iron, steel and products	73	(D)	70,280	58,413	879	10,988
Nonferrous metals, metalwork	39	(D)	166,776	117,668	31,960	17,148
Other merchandise agents, brokers	819	1,717,728	1,407,170	1,119,530	221,960	65,680
Scrap iron and steel	7	(D)	(V)	(V)	(V)	(V)
Amusements, sporting goods, toys	115	(D)	106,968	105,502	174	1,292
Books, magazines, newspapers	24	(D)	44,350	41,873	1,442	1,035
Coal, coke	20	55,083	47,146	35,897	5,453	5,796
Farm supplies	15	45,857	45,857	26,479	19,275	103
Jewelry	51	(D)	27,339	24,574	1,921	844
Yarns	43	(D)	72,962	69,669	971	2,322
Petroleum and products	33	(D)	152,780	150,460	2,203	117
General merchandise	183	(D)	364,554	150,597	174,647	39,310
Miscellaneous products, agents, brokers, n.e.c.	328	612,253	540,430	509,793	15,776	14,861

See footnotes at end of table.

Table 9F. MERCHANDISE AGENTS AND BROKERS–SALES BY TYPE OF TRANSACTION: 1954–UNITED STATES AND STANDARD METROPOLITAN AREAS OF 1,000,000 INHABITANTS OR MORE, BY KIND OF BUSINESS–Continued

Establishments, Sales, and Sales by Type of Transaction

Area and kind of business	All establishments		Sales of establishments reporting type of transactions			
	Number	Sales ($1,000)	Total ($1,000)	Sales for accounts of others ($1,000)	Purchases for accounts of others ($1,000)	Sales on own account ($1,000)
CHICAGO						
Merchandise agents and brokers, total	1,489	3,249,558	2,923,905	2,655,130	219,466	49,309
Groceries, confectionery, meats	159	674,017	595,933	591,055	926	3,952
Groceries (combination of food lines)	12	15,145	14,143	14,100	19	24
Canned foods	50	169,207	152,111	151,331	16	764
Coffee, tea, spices	7	(D)	(V)	(V)	(V)	(V)
Confectionery	11	25,855	25,855	25,726	...	129
Flour	8	14,563	14,563	14,079	...	484
Meats, provisions (except canned)	22	(D)	199,983	197,956	...	2,027
Sugar	10	(D)	71,898	70,906	494	498
Miscellaneous grocery products	39	104,621	94,484	94,061	397	26
Farm products (edible)	62	156,763	133,131	115,173	10,107	7,851
Dairy, poultry products	16	(D)	28,171	28,145	...	26
Fruits, vegetables	46	(D)	104,960	87,028	10,107	7,825
Drugs, chemicals, paints	40	(D)	(D)	(D)	(D)	(D)
Drugs, proprietaries, toiletries	19	16,648	16,648	16,448	...	200
Chemicals, explosives	13	(D)	(D)	(D)	(D)	(D)
Paints, varnishes, lacquers, enamels	8	6,508	6,508	6,406	...	102
Apparel (including footwear)	115	113,069	110,483	74,109	36,161	213
Clothing, furnishings (men's, women's)	23	53,674	51,153	17,106	34,000	47
Men's, boys' clothing, furnishings	10	9,069	9,069	9,069	...	...
Women's, children's clothing, accessories	60	33,104	33,039	30,874	2,160	5
Furs (dressed), fur clothing	4	(D)	(D)	(D)	(D)	(D)
Handbags	7	5,587	5,587	5,475	...	112
Millinery, millinery supplies	4	(D)	(D)	(D)	(D)	(D)
Shoes, other footwear	6	8,599	8,599	8,571	...	28
Work clothing	1	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods	62	(D)	119,294	114,798	861	3,635
Hosiery	3	4,217	4,217	2,575	740	902
Dry goods	23	38,063	37,463	37,236	121	106
Piece goods	36	(D)	77,614	74,987	...	2,627
Furniture, home furnishings	99	93,550	86,233	84,180	204	1,849
Furniture	42	(D)	42,498	41,562	10	926
Home furnishings	57	(D)	43,735	42,618	194	923
Paper, allied products	48	(D)	63,508	60,661	7	2,840
Paper	38	(D)	58,678	56,101	6	2,571
Stationery, office supplies	10	(D)	4,830	4,560	1	269
Farm products (raw materials)	89	783,393	654,627	503,995	146,859	3,773
Cotton	...	...	...	...	...	...
Grain	22	(D)	66,299	59,304	5,376	1,619
Hides, skins, raw furs	12	36,265	36,265	20,356	14,279	1,630
Livestock	49	634,087	537,351	410,088	127,204	59
Tobacco (leaf)	...	...	...	...	...	...
Wool, mohair	...	...	...	...	...	...
Miscellaneous inedible farm products	6	(D)	(V)	(V)	(V)	(V)
Automotive	40	34,405	(D)	(D)	(D)	(D)
Electrical-electronic apparatus, equipment, appliances	150	(D)	145,943	143,979	133	1,831
Electrical apparatus, supplies	70	(D)	59,047	58,130	116	801
Appliances, radios, TV sets	19	19,410	19,410	18,966	...	444
Electronic parts, equipment	61	(D)	67,486	66,883	17	586
Hardware, plumbing-heating goods	65	51,630	48,843	47,197	1,053	593
Hardware	36	(D)	29,638	28,581	968	89
Plumbing, heating goods	29	(D)	19,205	18,616	85	504
Lumber, construction materials	49	59,097	58,966	53,484	140	5,342
Lumber, millwork	32	52,543	52,543	47,621	140	4,782
Construction materials (except lumber)	17	6,554	6,423	5,863	...	560
Machinery, equipment, supplies	245	201,124	195,406	187,001	517	7,888
Air conditioning, commercial refrigeration equipment	12	45,161	44,644	44,562	...	82
Commercial machines, equipment	8	(D)	4,559	3,923	...	636
Construction machinery, equipment	6	(D)	4,957	4,531	162	264
Farm-garden machinery, equipment	7	(D)	6,454	5,807	...	647
Industrial machinery, equipment, supplies	158	108,018	104,406	98,903	90	5,413
Professional equipment, supplies	11	3,434	3,434	3,052	151	231
Service establishment equipment, supplies	18	(D)	8,193	8,033	...	160
Transportation (except automotive) equipment, supplies	25	18,909	18,759	18,190	114	455
Metals, metalwork (except scrap)	65	150,261	150,261	149,577	120	564
Iron, steel and products	49	131,050	131,050	130,393	120	537
Nonferrous metals, metalwork	16	19,211	19,211	19,184	...	27
Other merchandise agents, brokers	201	502,623	482,221	451,926	22,378	7,917
Scrap iron and steel	5	13,703	13,703	11,519	...	2,184
Amusements, sporting goods, toys	21	20,664	20,664	20,574	...	90
Books, magazines, newspapers	6	3,609	3,609	3,359	75	175
Coal, coke	9	(D)	46,854	45,083	644	1,127
Farm supplies	11	35,717	28,217	20,793	7,316	108
Jewelry	13	(D)	11,634	11,595	...	39
Yarns	8	(D)	16,966	14,445	...	2,521
Petroleum and products	10	(D)	13,925	12,950	459	516
General merchandise	27	(D)	19,372	19,241	...	131
Miscellaneous products, agents, brokers, n.e.c.	91	309,860	307,277	292,367	13,884	1,026

See footnotes at end of table.

Table 9F. MERCHANDISE AGENTS AND BROKERS–SALES BY TYPE OF TRANSACTION: 1954–UNITED STATES AND STANDARD METROPOLITAN AREAS OF 1,000,000 INHABITANTS OR MORE, BY KIND OF BUSINESS–Continued

Establishments, Sales, and Sales by Type of Transaction

Area and kind of business	All establishments		Sales of establishments reporting type of transactions			
	Number	Sales ($1,000)	Total ($1,000)	Sales for accounts of others ($1,000)	Purchases for accounts of others ($1,000)	Sales on own account ($1,000)
LOS ANGELES-LONG BEACH						
Merchandise agents and brokers, total	1,067	1,456,714	1,349,444	1,207,317	91,452	50,675
Groceries, confectionery, meats	104	238,268	236,489	233,167	398	2,924
Groceries (combination of food lines)	11	63,384	63,384	61,562	...	1,822
Canned foods	47	95,084	95,084	94,149	38	897
Coffee, tea, spices	2	(D)	(D)	(D)	(D)	(D)
Confectionery	9	(D)	5,989	5,982	...	7
Flour	...	...	...	...	...	...
Meats, provisions (except canned)	4	11,574	11,574	11,404	...	170
Sugar	3	(D)	(D)	(D)	(D)	(D)
Miscellaneous grocery products	28	40,468	38,689	38,301	360	28
Farm products (edible)	76	213,254	(V)	(V)	(V)	(V)
Dairy, poultry products	11	46,052	(V)	(V)	(V)	(V)
Fruits, vegetables	65	167,202	134,262	124,125	3,020	7,117
Drugs, chemicals, paints	34	49,254	49,194	41,596	273	7,325
Drugs, proprietaries, toiletries	16	25,633	25,633	25,375	...	258
Chemicals, explosives	13	18,684	18,624	11,987	273	6,364
Paints, varnishes, lacquers, enamels	5	4,937	4,937	4,234	...	703
Apparel (including footwear)	124	140,160	135,437	65,271	67,242	2,924
Clothing, furnishings (men's, women's)	18	58,242	53,562	8,205	44,870	487
Men's, boys' clothing, furnishings	13	12,826	12,826	7,719	4,329	778
Women's, children's clothing, accessories	79	57,950	57,907	38,282	17,998	1,627
Furs (dressed), fur clothing	1	(D)	(D)	(D)	(D)	(D)
Handbags	5	2,440	2,440	2,395	45	...
Millinery, millinery supplies	...	...	...	...	...	...
Shoes, other footwear	6	(D)	(D)	(D)	(D)	(D)
Work clothing	2	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods	50	66,022	52,455	51,733	...	722
Hosiery	1	(D)	(D)	(D)	(D)	(D)
Dry goods	11	(D)	(D)	(D)	(D)	(D)
Piece goods	38	56,009	42,442	41,949	...	494
Furniture, home furnishings	70	33,987	32,827	29,003	2,218	1,606
Furniture	20	11,057	11,057	9,474	1,385	198
Home furnishings	50	22,930	21,770	19,529	833	1,408
Paper, allied products	24	(D)	(D)	(D)	(D)	(D)
Paper	14	5,691	5,691	5,594	13	84
Stationery, office supplies	10	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	27	105,501	105,501	94,833	10,469	199
Cotton	2	(D)	(D)	(D)	(D)	(D)
Grain	1	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs	4	3,522	3,522	3,515	...	7
Livestock	16	82,570	82,570	82,087	291	192
Tobacco (leaf)	...	...	...	...	...	...
Wool, mohair	1	(D)	(D)	(D)	(D)	(D)
Miscellaneous inedible farm products	3	(D)	(D)	(D)	(D)	(D)
Automotive	33	48,834	48,659	46,071	1,784	804
Electrical-electronic apparatus, equipment, appliances	112	132,689	126,675	124,108	1,152	1,415
Electrical apparatus, supplies	50	49,493	47,430	45,499	1,067	864
Appliances, radios, TV sets	8	7,695	7,695	7,552	57	86
Electronic parts, equipment	54	75,501	71,550	71,057	28	465
Hardware, plumbing-heating goods	75	53,725	52,882	50,149	152	2,581
Hardware	36	24,598	23,998	22,998	148	852
Plumbing, heating goods	39	29,127	28,884	27,151	4	1,729
Lumber, construction materials	28	34,694	33,472	29,505	188	3,779
Lumber, millwork	17	30,356	29,134	25,456	...	3,678
Construction materials (except lumber)	11	4,338	4,338	4,049	188	101
Machinery, equipment, supplies	142	183,879	180,670	171,059	1,786	7,825
Air conditioning, commercial refrigeration equipment	11	7,042	7,042	5,540	63	1,439
Commercial machines, equipment	7	2,316	2,316	1,918	5	393
Construction machinery, equipment	2	(D)	(D)	(D)	(D)	(D)
Farm-garden machinery, equipment	1	(D)	(D)	(D)	(D)	(D)
Industrial machinery, equipment, supplies	84	150,190	147,642	141,402	629	5,611
Professional equipment, supplies	7	1,707	1,707	1,237	470	...
Service establishment equipment, supplies	13	4,695	4,186	3,279	591	316
Transportation (except automotive) equipment, supplies	17	15,384	15,232	15,138	28	66
Metals, metalwork (except scrap)	25	23,823	20,438	19,908	21	509
Iron, steel and products	17	15,264	15,079	14,602	9	468
Nonferrous metals, metalwork	8	8,559	5,359	5,306	12	41
Other merchandise agents, brokers	143	119,919	114,332	102,224	2,608	9,500
Scrap iron and steel	1	(D)	(D)	(D)	(D)	(D)
Amusements, sporting goods, toys	20	14,477	14,477	14,379	...	98
Books, magazines, newspapers	6	(D)	(D)	(D)	(D)	(D)
Coal, coke	...	...	...	...	...	...
Farm supplies	8	17,084	17,084	9,092	2,330	5,662
Jewelry	14	8,346	7,746	7,746	...	...
Yarns	...	...	...	...	...	...
Petroleum and products	10	13,352	11,560	11,313	230	17
General merchandise	18	18,543	18,543	18,204	...	339
Miscellaneous products, agents, brokers, n.e.c.	66	44,151	43,256	39,838	48	3,370

See footnotes at end of table.

Table 9F. MERCHANDISE AGENTS AND BROKERS–SALES BY TYPE OF TRANSACTION: 1954–UNITED STATES AND STANDARD METROPOLITAN AREAS OF 1,000,000 INHABITANTS OR MORE, BY KIND OF BUSINESS–Continued

Establishments, Sales, and Sales by Type of Transaction

Area and kind of business	All establishments		Sales of establishments reporting type of transactions			
	Number	Sales ($1,000)	Total ($1,000)	Sales for accounts of others ($1,000)	Purchases for accounts of others ($1,000)	Sales on own account ($1,000)
PHILADELPHIA						
Merchandise agents and brokers, total	718	828,045	736,444	697,536	12,703	26,205
Grocery, confectionery, meats	93	204,248	193,520	188,266	3,064	2,190
Groceries (combination of food lines)	5	12,010	12,010	11,167	...	843
Canned foods	32	55,200	51,577	51,090	...	487
Coffee, tea, spices	3	(D)	(D)	(D)	(D)	(D)
Confectionery	5	5,111	5,111	5,111	...	...
Flour	4	(D)	(D)	(D)	(D)	(D)
Meats, provisions (except canned)	7	23,587	23,232	20,546	2,686	...
Sugar	10	57,331	54,608	54,522	...	86
Miscellaneous grocery products	27	44,558	41,611	41,004	378	229
Farm products (edible)	72	130,781	(V)	(V)	(V)	(V)
Dairy, poultry products	12	55,969	(V)	(V)	(V)	(V)
Fruits, vegetables	60	74,812	73,840	63,811	5,073	4,956
Drugs, chemicals, paints	19	15,800	15,800	15,780	...	20
Drugs, propietaries, toiletries	6	(D)	5,690	5,688	...	2
Chemicals, explosives	9	8,027	8,027	8,009	...	18
Paints, varnishes, lacquers, enamels	4	(D)	2,083	2,083	...	...
Apparel (including footwear)	11	(D)	6,665	6,665	...	...
Clothing, furnishings (men's, women's)	2	(D)	(D)	(D)	(D)	(D)
Men's, boys' clothing, furnishings	2	(D)	(D)	(D)	(D)	(D)
Women's, children's clothing, accessories	3	1,300	1,300	1,300	...	...
Furs (dressed), fur clothing	...	...	...	...	...	...
Handbags	...	...	...	...	...	...
Millinery, millinery supplies	...	...	...	...	...	...
Shoes, other footwear	3	(D)	(D)	(D)	(D)	(D)
Work clothing	1	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods	22	(D)	37,229	36,219	969	41
Hosiery	2	(D)	(D)	(D)	(D)	(D)
Dry goods	5	(D)	(D)	(D)	(D)	(D)
Piece goods	15	(D)	23,450	23,441	...	9
Furniture, home furnishings	28	16,413	16,413	15,500	...	913
Furniture	16	(D)	(D)	(D)	(D)	(D)
Home furnishings	12	(D)	(D)	(D)	(D)	(D)
Paper, allied products	14	10,690	10,690	10,393	174	123
Paper	11	(D)	(D)	(D)	(D)	(D)
Stationery, office supplies	3	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	28	48,025	37,972	34,519	231	3,222
Cotton	2	(D)	(D)	(D)	(D)	(D)
Grain	3	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs	4	(D)	3,222	3,136	...	86
Livestock	8	11,711	11,711	10,611	...	1,100
Tobacco (leaf)	...	...	...	...	...	...
Wool, mohair	8	15,574	15,574	13,660	...	1,914
Miscellaneous inedible farm products	3	(D)	1,031	717	231	83
Automotive	21	12,966	12,966	12,604	99	263
Electrical-electronic, apparatus, equipment, appliances	83	89,782	83,259	80,666	23	2,570
Electrical apparatus, supplies	46	(D)	42,163	39,571	23	2,569
Appliances, radios, TV sets	2	(D)	(D)	(D)	(D)	(D)
Electronic parts, equipment	35	45,649	(D)	(D)	(D)	(D)
Hardware, plumbing-heating goods	47	29,282	29,282	24,978	979	3,325
Hardware	12	(D)	(D)	(D)	(D)	(D)
Plumbing, heating goods	35	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials	22	13,432	13,432	12,940	9	483
Lumber, millwork	6	3,838	3,838	3,605	...	233
Construction materials (except lumber)	16	9,594	9,594	9,335	9	250
Machinery, equipment, supplies	152	93,189	89,525	82,990	921	5,614
Air conditioning, commercial refrigeration equipment	14	(D)	5,452	4,887	168	397
Commercial machines, equipment	8	5,539	5,539	5,329	48	162
Construction machinery, equipment	2	(D)	(D)	(D)	(D)	(D)
Farm-garden machinery, equipment	3	2,054	2,054	1,999	...	55
Industrial machinery, equipment, supplies	108	70,864	67,200	61,561	695	4,944
Professional equipment, supplies	3	(D)	(D)	(D)	(D)	(D)
Service establishment equipment, supplies	11	5,524	5,524	5,500	10	14
Transportation (except automotive) equipment, supplies	3	(D)	(D)	(D)	(D)	(D)
Metals, metalwork (except scrap)	30	25,485	25,485	24,378	...	1,107
Iron, steel and products	28	(D)	(D)	(D)	(D)	(D)
Nonferrous metals, metalwork	2	(D)	(D)	(D)	(D)	(D)
Other merchandise agents, brokers	76	87,499	78,043	76,280	849	914
Scrap iron and steel	1	(D)	(D)	(D)	(D)	(D)
Amusements, sporting goods, toys	4	2,618	(D)	(D)	(D)	(D)
Books, magazines, newspapers	1	(D)	(D)	(D)	(D)	(D)
Coal, coke	9	23,399	(V)	(V)	(V)	(V)
Farm supplies	1	(D)	(D)	(D)	(D)	(D)
Jewelry	1	(D)	(D)	(D)	(D)	(D)
Yarns	17	34,275	34,275	34,212	...	63
Petroleum and products	1	(D)	(D)	(D)	(D)	(D)
General merchandise	10	7,467	7,467	7,237	115	115
Miscellaneous products, agents, brokers, n.e.c.	31	16,206	15,839	15,304	20	515

See footnotes at end of table.

Table 9F MERCHANDISE AGENTS AND BROKERS–SALES BY TYPE OF TRANSACTION: 1954–UNITED STATES AND STANDARD METROPOLITAN AREAS OF 1,000,000 INHABITANTS OR MORE, BY KIND OF BUSINESS–Continued

Establishments, Sales, and Sales by Type of Transaction

Area and kind of business	All establishments		Sales of establishments reporting type of transactions			
	Number	Sales ($1,000)	Total ($1,000)	Sales for accounts of others ($1,000)	Purchases for accounts of others ($1,000)	Sales on own account ($1,000)
DETROIT						
Merchandise agents and brokers, total	729	1,278,194	1,098,786	1,059,013	12,420	27,353
Groceries, confectionery, meats	53	148,503	146,031	145,216	...	815
Farm products (edible)	15	117,513	(V)	(V)	(V)	(V)
Dairy, poultry products	5	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables	10	(D)	36,197	33,559	1,517	1,121
Drugs, chemicals, paints	12	9,990	9,990	9,507	1	482
Apparel (including footwear)	13	8,144	8,144	7,967	...	177
Dry goods, piece goods	6	(D)	(V)	(V)	(V)	(V)
Furniture, home furnishings	4	(D)	1,965	1,965	...	...
Paper, allied products	18	14,797	12,297	10,944	200	1,153
Farm products (raw materials)	8	69,067	(V)	(V)	(V)	(V)
Cotton	...	...	...	...	...	...
Grain	...	...	...	...	...	...
Hides, skins, raw furs	2	(D)	(D)	(D)	(D)	(D)
Livestock	5	49,907	(D)	(D)	(D)	(D)
Tobacco (leaf)	...	...	...	...	...	...
Wool, mohair	1	(D)	(D)	(D)	(D)	(D)
Miscellaneous inedible farm products	...	...	...	...	...	...
Automotive	174	459,635	435,427	426,372	90	8,965
Electrical-electronic apparatus, equipment, appliances	65	62,055	61,478	61,046	...	432
Hardware, plumbing-heating goods	42	21,735	20,492	19,824	220	448
Lumber, construction materials	30	20,135	19,703	18,728	202	773
Machinery, equipment, supplies	178	157,391	142,533	134,730	2,007	5,796
Metals, metalwork (except scrap)	51	90,033	80,565	78,575	1	1,989
Other merchandise agents, brokers	60	81,624	71,989	67,618	312	4,059
BOSTON						
Merchandise agents and brokers, total	727	1,135,691	977,860	869,661	82,197	26,002
Grocery, confectionery, meats	101	297,779	268,419	253,905	10,143	4,371
Groceries (combination of food lines)	11	(D)	(V)	(V)	(V)	(V)
Canned foods	34	(D)	72,283	69,530	374	2,379
Coffee, tea, spices	7	23,526	23,181	23,180	...	1
Confectionery	5	(D)	7,228	7,228	...	...
Flour	3	1,774	1,774	1,774	...	...
Meats, provisions (except canned)	7	78,376	77,660	67,878	9,600	182
Sugar	...	...	...	...	...	...
Miscellaneous grocery products	34	65,477	64,010	62,032	169	1,809
Farm products (edible)	40	75,695	67,533	54,311	7,329	5,893
Dairy, poultry products	9	(D)	(V)	(V)	(V)	(V)
Fruits, vegetables	31	(D)	58,364	47,802	6,164	4,398
Drugs, chemicals, paints	28	16,646	15,500	13,845	105	1,550
Drugs, proprietaries, toiletries	9	(D)	4,634	4,634	...	...
Chemicals, explosives	13	6,391	5,745	4,838	3	904
Paints, varnishes, lacquers, enamels	6	(D)	5,121	4,373	102	646
Apparel (including footwear)	50	41,275	36,861	36,272	...	589
Clothing, furnishings (men's, women's)	7	(D)	6,181	6,133	...	48
Men's, boys' clothing, furnishings	5	5,364	5,014	5,014	...	...
Women's, children's clothing, accessories	22	(D)	10,365	10,363	...	2
Furs (dressed), fur clothing	3	(D)	(D)	(D)	(D)	(D)
Handbags	2	(D)	(D)	(D)	(D)	(D)
Millinery, millinery supplies	...	...	...	...	...	...
Shoes, other footwear	11	(D)	13,409	12,976	...	433
Work clothing	...	...	...	...	...	...
Dry goods, piece goods	30	69,170	(V)	(V)	(V)	(V)
Hosiery	2	(D)	(D)	(D)	(D)	(D)
Dry goods	3	(D)	(D)	(D)	(D)	(D)
Piece goods	25	(D)	(V)	(V)	(V)	(V)
Furniture, home furnishings	32	15,750	15,673	15,425	23	225
Furniture	16	8,237	8,160	8,028	23	109
Home furnishings	16	7,513	7,513	7,397	...	116
Paper, allied products	19	(D)	(D)	(D)	(D)	(D)
Paper	16	(D)	9,727	9,696	...	31
Stationery, office supplies	3	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	94	342,053	290,555	223,369	60,187	6,999
Cotton	7	31,497	23,262	20,721	1,731	810
Grain	8	(D)	45,095	42,974	...	2,121
Hides, skins, raw furs	19	(D)	36,920	24,570	12,083	267
Livestock	2	(D)	(D)	(D)	(D)	(D)
Tobacco (leaf)	...	...	...	...	...	...
Wool, mohair	56	(D)	179,759	130,562	46,373	2,824
Miscellaneous inedible farm products	2	(D)	(D)	(D)	(D)	(D)
Automotive	12	(D)	7,893	7,865	...	28
Electrical-electronic apparatus, equipment, appliances	74	69,625	66,600	65,065	374	1,161
Electrical apparatus, supplies	39	(D)	35,584	34,172	374	1,038
Appliances, radios, TV sets	7	(D)	(D)	(D)	(D)	(D)
Electronic parts, equipment	28	(D)	(D)	(D)	(D)	(D)
Hardware	45	18,265	16,971	16,168	118	685
Hardware	13	(D)	5,338	5,273	29	36
Plumbing, heating goods	32	(D)	11,633	10,895	89	649
Lumber, construction materials	21	10,646	10,646	9,822	413	411
Lumber, millwork	6	6,074	6,074	5,511	413	150
Construction materials (except lumber)	15	4,572	4,572	4,311	...	261

See footnotes at end of table.

Table 9F. MERCHANDISE AGENTS AND BROKERS–SALES BY TYPE OF TRANSACTION: 1954–UNITED STATES AND STANDARD METROPOLITAN AREAS OF 1,000,000 INHABITANTS OR MORE, BY KIND OF BUSINESS—Continued

Establishments, Sales, and Sales by Type of Transaction

Area and kind of business	All establishments		Sales of establishments reporting type of transactions			
	Number	Sales ($1,000)	Total ($1,000)	Sales for accounts of others ($1,000)	Purchases for accounts of others ($1,000)	Sales on own account ($1,000)
BOSTON—Continued						
Machinery, equipment, supplies	82	60,907	(V)	(V)	(V)	(V)
Air conditioning, commercial refrigeration equipment	2	(D)	(D)	(D)	(D)	(D)
Commercial machines, equipment	6	1,931	1,736	1,709	...	27
Construction machinery, equipment	1	(D)	(D)	(D)	(D)	(D)
Farm-garden machinery, equipment	...	...	...	...	...	...
Industrial machinery, equipment, supplies	55	22,323	18,130	15,888	315	927
Professional equipment, supplies	3	(D)	987	987	...	...
Service establishment equipment, supplies	14	34,042	(V)	(V)	(V)	(V)
Transportation (except automotive) equipment, supplies	1	(D)	(D)	(D)	(D)	(D)
Metals, metalwork (except scrap)	21	18,680	18,537	18,382	...	155
Iron, steel and products	15	15,593	15,450	15,351	...	99
Nonferrous metals, metalwork	6	3,087	3,087	3,031	...	56
Other merchandise agents, brokers	78	80,108	73,949	70,332	2,337	1,280
Scrap iron and steel	3	(D)	(D)	(D)	(D)	(D)
Amusements, sporting goods, toys	2	(D)	(D)	(D)	(D)	(D)
Books, magazines, newspapers	2	(D)	(D)	(D)	(D)	(D)
Coal, coke	2	(D)	(D)	(D)	(D)	(D)
Farm supplies	1	(D)	(D)	(D)	(D)	(D)
Jewelry	1	(D)	(D)	(D)	(D)	(D)
Yarns	7	(D)	15,785	15,746	39	...
Petroleum and products	...	...	...	...	...	...
General merchandise	8	(D)	4,422	4,259	...	163
Miscellaneous products, agents, brokers, n.e.c.	52	50,384	50,036	46,792	2,298	946
SAN FRANCISCO-OAKLAND						
Merchandise agents and brokers, total	644	840,228	780,680	714,219	18,790	47,671
Groceries, confectionery, meats	122	358,976	332,395	306,912	2,781	22,702
Farm products (edible)	24	60,307	51,917	49,963	715	1,239
Dairy, poultry products	4	(D)	1,132	1,132	...	...
Fruits, vegetables	20	(D)	50,785	48,831	715	1,239
Drugs, chemicals, paints	31	31,873	31,285	26,604	...	4,681
Apparel (including footwear)	23	(D)	13,987	13,942	...	45
Dry goods, piece goods	11	(D)	9,929	9,681	53	195
Furniture	56	33,181	32,881	31,821	...	1,060
Paper, allied products	21	24,705	22,554	21,650	...	904
Farm products (raw materials)	16	30,966	30,966	22,394	4,653	3,919
Cotton	...	...	...	...	...	...
Grain	2	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs	4	(D)	(D)	(D)	(D)	(D)
Livestock	6	14,347	14,347	11,742	36	2,569
Tobacco (leaf)	...	...	...	...	...	...
Wool, mohair	3	4,587	4,587	853	2,384	1,350
Miscellaneous inedible farm products	1	(D)	(D)	(D)	(D)	(D)
Automotive	17	10,083	10,083	9,792	120	171
Electrical-electronic apparatus, equipment, appliances	57	(D)	34,443	33,214	323	906
Hardware, plumbing-heating goods	44	(D)	24,351	23,298	465	588
Lumber, construction materials	22	26,818	26,818	25,284	735	799
Machinery, equipment, supplies	87	44,002	43,891	38,359	1,344	4,188
Metals, metalwork (except scrap)	21	11,697	8,535	7,284	1,067	184
Other merchandise agents, brokers	92	118,706	106,645	94,021	6,534	6,090
PITTSBURGH						
Merchandise agents and brokers, total	322	306,893	292,313	274,395	7,687	10,231
Groceries, confectionery, meats	43	76,964	76,964	76,527	6	431
Farm products (edible)	17	37,798	37,798	36,924	...	874
Dairy, poultry products	2	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables	15	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, paints	9	6,309	6,309	5,809	442	58
Apparel (including footwear)	9	3,698	3,698	3,698	...	...
Dry goods, piece goods	...	...	...	...	...	...
Furniture, home furnishings	3	(D)	(D)	(D)	(D)	(D)
Paper, allied products	3	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	10	18,955	18,955	18,705	77	173
Cotton	1	(D)	(D)	(D)	(D)	(D)
Grain	2	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs	...	...	...	...	...	...
Livestock	7	16,825	16,825	16,575	77	173
Tobacco (leaf)	...	...	...	...	...	...
Wool, mohair	...	...	...	...	...	...
Miscellaneous inedible farm products	...	...	...	...	...	...
Automotive	4	1,877	1,877	970	907	...
Electrical-electronic apparatus, equipment, appliances	35	25,552	24,470	24,221	43	206
Hardware, plumbing-heating goods	18	7,429	7,225	6,848	141	236
Lumber, construction materials	17	13,762	13,762	8,644	...	5,118
Machinery, equipment, supplies	85	50,149	41,400	38,101	1,634	1,665
Metals, metalwork (except scrap)	29	22,610	20,023	16,872	2,306	845
Other merchandise agents, brokers	40	39,831	37,873	35,226	2,099	548

See footnotes at end of table.

Table 9F MERCHANDISE AGENTS AND BROKERS–SALES BY TYPE OF TRANSACTION: 1954–UNITED STATES AND STANDARD METROPOLITAN AREAS OF 1,000,000 INHABITANTS OR MORE, BY KIND OF BUSINESS—Continued

Establishments, Sales, and Sales by Type of Transaction

Area and kind of business	All establishments		Sales of establishments reporting type of transactions			
	Number	Sales ($1,000)	Total ($1,000)	Sales for accounts of others ($1,000)	Purchases for accounts of others ($1,000)	Sales on own account ($1,000)
ST. LOUIS						
Merchandise agents and brokers, total	442	790,728	682,796	666,259	5,850	10,687
Groceries, confectionery, meats	52	115,830	113,593	113,363	...	230
Farm products (edible)	19	(D)	(D)	(D)	(D)	(D)
Dairy, poultry products	7	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables	12	21,752	21,752	21,718	9	25
Drugs, chemicals, paints	8	(D)	(D)	(D)	(D)	(D)
Apparel (including footwear)	15	12,876	12,576	12,564	...	12
Dry goods, piece goods	16	47,970	40,874	40,872	...	2
Furniture, home furnishings	9	(D)	2,376	2,327	...	49
Paper, allied products	13	(D)	44,176	43,823	5	348
Farm products (raw materials)	55	326,244	234,102	229,335	4,304	463
Cotton	...	...	...	...	...	...
Grain	11	33,653	(V)	(V)	(V)	(V)
Hides, skins, raw furs	6	8,599	8,599	8,599	...	...
Livestock	38	283,992	205,268	202,817	2,451	...
Tobacco (leaf)	...	...	...	...	...	...
Wool, mohair	...	...	...	...	...	...
Miscellaneous inedible farm products	...	...	...	...	...	...
Automotive	5	(D)	(D)	(D)	(D)	(D)
Electrical-electronic apparatus, equipment, appliances	33	(D)	21,526	21,306	74	146
Hardware, plumbing-heating goods	25	14,529	13,248	12,380	174	694
Lumber, construction materials	22	12,996	10,759	9,247	287	1,225
Machinery, equipments, supplies	87	57,743	57,308	53,195	782	3,331
Metals, metalwork (except scrap)	18	(D)	29,081	28,087	...	994
Other merchandise agents, brokers	65	66,817	65,370	64,086	215	1,069
CLEVELAND						
Merchandise agents and brokers, total	453	500,726	464,311	448,432	5,117	10,762
Groceries, confectionery, meats	54	106,981	104,841	104,715	...	126
Farm products (edible)	12	31,717	31,717	31,531	...	186
Dairy, poultry products	2	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables	10	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, paints	21	23,732	23,732	21,744	1,012	976
Apparel (including footwear)	7	5,363	5,363	5,363	...	...
Dry goods, piece goods	10	30,019	23,741	23,717	...	24
Furniture, home furnishings	6	2,632	2,632	2,612	...	20
Paper, allied products	5	2,916	2,916	2,855	...	61
Farm products (raw materials)	8	43,301	43,301	38,417	3,156	1,728
Cotton	...	...	...	...	...	...
Grain	...	...	...	...	...	...
Hides, skins, raw furs	...	...	...	...	...	...
Livestock	5	40,347	40,347	35,635	3,096	1,616
Tobacco (leaf)	2	(D)	(D)	(D)	(D)	(D)
Wool, mohair	...	...	...	...	...	...
Miscellaneous inedible farm products	1	(D)	(D)	(D)	(D)	(D)
Automotive	11	15,691	14,231	14,044	...	187
Electrical-electronic apparatus, equipment, appliances	45	36,384	35,341	35,089	2	250
Hardware, plumbing-heating goods	31	25,762	24,394	23,712	173	509
Lumber, construction materials	18	8,212	8,212	7,537	202	473
Machinery, equipment, supplies	139	78,649	77,891	72,482	547	4,862
Metals, metalwork (except scrap)	42	31,840	30,180	29,785	25	370
Other merchandise agents, brokers	44	57,527	(V)	(V)	(V)	(V)
WASHINGTON						
Merchandise agents and brokers, total	158	209,684	172,844	162,486	3,567	6,791
Grocery, confectionery, meats	20	27,714	27,714	27,594	...	120
Farm products (edible)	6	43,950	(V)	(V)	(V)	(V)
Dairy products, poultry products	1	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables	5	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, paints	1	(D)	(D)	(D)	(D)	(D)
Apparel (including footwear)	1	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods	...	...	...	...	...	...
Furniture, home furnishings	2	(D)	(D)	(D)	(D)	(D)
Paper, allied products	6	(D)	3,045	2,747	...	298
Farm products (raw materials)	3	9,671	9,671	9,512	...	159
Cotton	...	...	...	...	...	...
Grain	...	...	...	...	...	...
Hides, skins, raw furs	...	...	...	...	...	...
Livestock	1	(D)	(D)	(D)	(D)	(D)
Tobacco (leaf)	2	(D)	(D)	(D)	(D)	(D)
Wool, mohair	...	...	...	...	...	...
Miscellaneous inedible farm products	...	...	...	...	...	...
Automotive	2	(D)	(D)	(D)	(D)	(D)
Electrical-electronic apparatus, equipment, appliances	24	21,388	20,852	20,694	...	158
Hardware, plumbing-heating goods	15	3,742	3,742	3,472	...	270
Lumber, construction materials	9	(D)	3,093	2,931	...	162
Machinery, equipment, supplies	43	51,307	50,575	43,492	3,235	3,848
Metals, metalwork (except scrap)	5	(D)	12,806	12,782	...	24
Other merchandise agents, brokers	21	25,142	25,059	24,308	332	419

See footnotes at end of table.

Table 9F. MERCHANDISE AGENTS AND BROKERS–SALES BY TYPE OF TRANSACTION: 1954–UNITED STATES AND STANDARD METROPOLITAN AREAS OF 1,000,000 INHABITANTS OR MORE, BY KIND OF BUSINESS–Continued

Establishments, Sales, and Sales by Type of Transaction

Area and kind of business	All establishments		Sales of establishments reporting type of transactions			
	Number	Sales ($1,000)	Total ($1,000)	Sales for accounts of others ($1,000)	Purchases for accounts of others ($1,000)	Sales on own account ($1,000)
BALTIMORE						
Merchandise agents and brokers, total	228	(D)	229,812	217,653	3,961	8,198
Groceries, confectionery, meats	43	71,835	70,415	68,509	1,339	567
Farm products (edible)	29	(D)	(V)	(V)	(V)	(V)
Dairy, poultry products	3	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables	26	31,186	27,658	26,606	242	810
Drugs, chemicals, paints	6	(D)	2,289	2,153	...	136
Apparel (including footwear)	11	7,683	7,683	7,682	...	1
Dry goods, piece goods	6	8,723	8,723	8,721	...	2
Furniture, home furnishings	6	(D)	2,936	2,936	...	...
Paper, allied products	4	7,842	7,842	7,536	...	306
Farm products (raw materials)	13	43,814	34,264	30,020	428	3,816
Cotton	...	...	...	...	...	...
Grain	5	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs	...	...	...	...	...	...
Livestock	7	40,682	31,191	27,709	108	3,374
Tobacco (leaf)	1	(D)	(D)	(D)	(D)	(D)
Wool, mohair	...	...	...	...	...	...
Miscellaneous inedible farm products	...	...	...	...	...	...
Automotive	2	(D)	(D)	(D)	(D)	(D)
Electrical-electronic apparatus, equipment, appliances	19	11,168	10,823	10,787	...	36
Hardware, plumbing-heating goods	20	15,736	15,736	15,310	1	425
Lumber, construction materials	10	8,018	8,018	7,687	...	331
Machinery, equipment, supplies	32	8,780	8,254	7,368	146	740
Metals, metalwork (except scrap)	4	(D)	1,715	1,659	...	56
Other merchandise agents, brokers	23	21,963	21,792	19,117	1,800	875
MINNEAPOLIS-ST. PAUL						
Merchandise agents and brokers, total	348	1,099,832	914,822	828,745	43,195	42,882
Groceries, confectionery, meats	51	155,902	155,902	155,142	...	760
Farm products (edible)	15	28,960	28,960	25,423	...	3,537
Dairy, poultry products	...	...	...	...	...	...
Fruits, vegetables	15	28,960	28,960	25,423	...	3,537
Drugs, chemicals, paints	7	(D)	(D)	(D)	(D)	(D)
Apparel (including footwear)	12	8,165	8,165	8,056	48	61
Dry goods, piece goods	9	7,997	7,997	7,958	10	29
Furniture, home furnishings	13	(D)	(D)	(D)	(D)	(D)
Paper, allied products	11	(D)	6,462	5,875	195	392
Farm products (raw materials)	54	745,301	567,876	495,586	37,450	34,790
Cotton	...	...	...	...	...	...
Grain	16	332,997	276,098	247,874	1,844	26,380
Hides, skins, raw furs	...	...	...	...	...	...
Livestock	38	412,304	291,728	247,712	35,606	8,410
Tobacco (leaf)	...	...	...	...	...	...
Wool, mohair	...	...	...	...	...	...
Miscellaneous inedible farm products	...	...	...	...	...	...
Automotive	9	(D)	6,224	6,205	...	19
Electrical-electronic apparatus, equipment, appliances	36	30,026	27,587	27,465	...	122
Hardware, plumbing-heating goods	30	19,607	18,477	17,884	81	512
Lumber, construction materials	12	14,769	14,769	11,072	3,329	368
Machinery, equipment, supplies	54	20,913	19,853	18,453	323	1,077
Metals, metalwork (except scrap)	10	12,080	12,080	10,266	1,752	62
Other merchandise agents, brokers	25	34,233	32,255	31,144	7	1,104
BUFFALO						
Merchandise agents and brokers, total	184	165,982	159,845	152,624	3,045	4,176
Groceries, confectionery, meats	41	69,560	67,518	67,430	10	78
Farm products (edible)	7	7,540	7,391	6,980	411	...
Dairy, poultry products	1	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables	6	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, paints	4	1,165	1,165	1,161	...	4
Apparel (including footwear)	1	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods	2	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings	7	2,957	2,957	2,828	...	129
Paper, allied products	3	(D)	1,081	1,029	...	52
Farm products (raw materials)	7	12,093	12,093	9,552	2,197	344
Cotton	...	...	...	...	...	...
Grain	2	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs	...	...	...	...	...	...
Livestock	5	(D)	(D)	(D)	(D)	(D)
Tobacco (leaf)	...	...	...	...	...	...
Wool, mohair	...	...	...	...	...	...
Miscellaneous inedible farm products	...	...	...	...	...	...
Automotive	1	(D)	(D)	(D)	(D)	(D)
Electrical-electronic apparatus, equipment, appliances	15	18,094	16,940	16,936	4	...
Hardware, plumbing-heating goods	11	(D)	3,004	2,735	90	179
Lumber, construction materials	7	(D)	3,003	2,780	7	216
Machinery, equipment, supplies	48	(D)	23,426	21,147	135	2,144
Metals, metalwork (except scrap)	11	(D)	11,228	10,512	17	699
Other merchandise agents, brokers	19	11,326	9,214	8,778	174	262

(D) Withheld to avoid disclosure. (NA) Not available. (V) Insufficient analysis to show separately. ... Represents zero.

Table 9G. GRAIN ELEVATORS—BIN SPACE BY TYPE OF BIN 1954—UNITED STATES, GEOGRAPHIC DIVISIONS, AND STATES

Establishments, Sales, and Bin Space

Division and type of elevator	All establishments		Establishments reporting bin space										
			Total			Bins primarily of—							
						Wood		Steel		Other materials		Bin materials not specified	
	Number	Sales ($1,000)	Establishments (Number)	Sales all commodities ($1,000)	Rated bin capacity (1,000 bushels)	Establishments (Number)	Rated bin capacity (1,000 bushels)	Establishments (Number)	Rated bin capacity (1,000 bushels)	Establishments (Number)	Rated bin capacity (1,000 bushels)	Establishments (Number)	Rated bin capacity (1,000 bushels)
UNITED STATES													
Country independent grain elevators	2,398	1,039,843	2,386	1,035,665	202,498	1,344	66,642	256	27,993	269	37,818	517	70,045
Country line elevators	2,488	924,389	2,470	917,315	213,786	1,352	80,501	99	12,329	207	25,597	812	95,359
Country cooperative grain elevators	1,694	1,089,203	1,685	1,083,468	184,123	780	59,140	75	10,102	202	38,305	628	76,576
Terminal grain elevators	460	1,793,728	338	1,638,896	487,892	97	19,077	21	23,385	95	202,969	125	242,461
NEW ENGLAND													
Country independent grain elevators	13	9,346	13	9,346	1,574	1	(D)	...	...	1	(D)	11	1,264
Country line elevators	...	...	...	...	...	...	...	...	...	...	...	...	...
Country cooperative grain elevators	2	(D)	2	(D)	(D)	1	(D)	...	...	...	...	1	(D)
Terminal grain elevators	1	(D)	...	...	...	...	...	...	...	...	...	...	...
MIDDLE ATLANTIC													
Country independent grain elevators	31	11,574	31	11,574	1,560	12	440	3	257	8	501	8	362
Country line elevators	25	7,048	25	7,048	234	16	111	...	...	...	...	9	123
Country cooperative grain elevators	9	8,997	9	8,997	367	7	227	...	...	...	...	2	140
Terminal grain elevators	19	172,873	16	141,550	34,965	4	(D)	1	(D)	7	25,700	4	(D)
EAST NORTH CENTRAL													
Ohio:													
Country independent grain elevators	156	83,351	156	83,351	11,058	94	2,413	8	169	25	6,581	29	1,895
Country line elevators	43	17,857	43	17,857	1,530	20	471	...	...	4	366	19	693
Country cooperative grain elevators	90	92,071	89	91,647	9,263	24	1,321	4	282	17	3,119	44	4,541
Terminal grain elevators	22	115,820	17	113,975	14,254	5	(D)	1	(D)	8	10,204	3	(D)
Indiana:													
Country independent grain elevators	200	113,751	200	113,751	7,774	146	3,219	5	246	21	1,800	28	2,509
Country line elevators	65	29,311	65	29,311	4,108	25	1,362	1	(D)	4	(D)	35	2,335
Country cooperative grain elevators	56	63,417	55	61,525	3,996	26	1,951	...	...	8	421	21	1,624
Terminal grain elevators	22	103,250	17	96,392	10,505	10	(D)	1	(D)	3	4,690	3	(D)
Illinois:													
Country independent grain elevators	358	195,546	358	195,546	22,998	195	11,180	44	4,083	52	4,177	67	3,558
Country line elevators	193	128,963	192	128,512	32,116	70	5,071	3	553	8	2,046	111	24,446
Country cooperative grain elevators	179	173,061	179	173,061	18,766	77	5,504	2	(D)	28	(D)	72	10,655
Terminal grain elevators	41	302,908	32	280,416	38,001	4	(D)	1	(D)	14	25,191	13	12,693
Michigan:													
Country independent grain elevators	101	48,206	101	48,206	4,026	63	1,367	4	204	15	1,335	19	1,120
Country line elevators	62	33,828	62	33,828	3,036	21	822	...	...	14	422	27	1,792
Country cooperative grain elevators	17	11,924	17	11,924	635	14	316	...	...	1	(D)	2	(D)
Terminal grain elevators	21	50,074	19	49,054	5,608	14	258	...	...	4	(D)	1	(D)
Wisconsin:													
Country independent grain elevators	21	5,492	21	5,492	450	15	345	1	(D)	...	...	5	(D)
Country line elevators	10	3,409	10	3,409	432	2	(D)	...	...	...	...	8	(D)
Country cooperative grain elevators	5	9,756	5	9,756	1,297	2	(D)	...	...	1	(D)	2	(D)
Terminal grain elevators	19	83,642	17	82,279	39,406	7	6,347	1	(D)	3	(D)	6	19,544
WEST NORTH CENTRAL													
Minnesota:													
Country independent grain elevators	136	56,160	136	56,160	7,306	100	4,053	9	1,545	7	471	20	1,237
Country line elevators	203	84,758	202	83,699	14,239	156	9,075	2	(D)	...	...	44	(D)
Country cooperative grain elevators	156	94,994	156	94,994	14,897	93	8,174	3	358	6	679	54	5,686
Terminal grain elevators	43	185,852	37	176,995	72,633	9	(D)	1	(D)	8	19,100	19	43,094
Iowa:													
Country independent grain elevators	211	84,339	211	84,339	13,389	146	7,511	24	1,817	12	1,059	29	3,002
Country line elevators	132	55,314	132	55,314	16,939	87	6,438	1	(D)	1	(D)	43	10,405
Country cooperative grain elevators	113	87,353	113	87,353	12,137	52	3,981	3	565	15	3,163	43	4,428
Terminal grain elevators	30	79,654	26	75,329	10,876	10	733	3	366	7	6,651	6	3,126
Missouri:													
Country independent grain elevators	84	37,241	83	36,764	4,004	45	1,222	10	599	9	338	19	1,845
Country line elevators	38	48,655	37	48,605	5,458	8	218	1	(D)	5	(D)	23	4,848
Country cooperative grain elevators	64	27,113	64	27,113	2,044	35	920	13	339	4	145	12	640
Terminal grain elevators	19	213,844	16	211,411	31,310	3	56	...	...	7	18,536	6	12,718
North Dakota:													
Country independent grain elevators	134	42,008	134	42,008	10,705	104	8,657	4	220	...	...	26	1,828
Country line elevators	317	64,097	317	64,097	21,653	296	20,632	...	...	2	(D)	19	(D)
Country cooperative grain elevators	300	109,633	300	109,633	23,043	178	14,059	3	297	8	936	111	7,751
Terminal grain elevators	6	1,411	3	697	183	3	183	...	...	...	...	...	...
South Dakota:													
Country independent grain elevators	81	27,537	81	27,537	5,096	65	3,358	1	(D)	2	(D)	13	1,364
Country line elevators	175	38,889	175	38,889	8,686	154	7,512	2	(D)	3	(D)	16	771
Country cooperative grain elevators	147	47,347	147	47,347	9,412	85	5,467	2	(D)	1	(D)	59	3,717
Terminal grain elevators	2	(D)	1	(D)	(D)	1	(D)	...	...	...	...	...	...
Nebraska:													
Country independent grain elevators	126	59,500	125	58,732	12,426	67	4,306	21	3,906	13	1,436	24	2,778
Country line elevators	163	50,146	161	47,488	9,534	93	3,713	11	1,893	9	736	48	3,192
Country cooperative grain elevators	140	80,608	138	78,538	11,695	54	3,377	8	708	22	3,099	54	4,511
Terminal grain elevators	26	54,747	23	51,346	28,518	9	1,968	2	(D)	2	(D)	10	23,209

See footnotes at end of table.

Table 9G. GRAIN ELEVATORS---BIN SPACE BY TYPE OF BIN. 1954---UNITED STATES, GEOGRAPHIC DIVISIONS, AND STATES---Continued

Establishments, Sales, and Bin Space

Division and type of elevator	All establishments		Establishments reporting bin space										
			Total			Bins primarily of—							
						Wood		Steel		Other materials		Bin materials not specified	
	Number	Sales ($1,000)	Establishments (Number)	Sales all commodities ($1,000)	Rated bin capacity (1,000 bushels)	Establishments (Number)	Rated bin capacity (1,000 bushels)	Establishments (Number)	Rated bin capacity (1,000 bushels)	Establishments (Number)	Rated bin capacity (1,000 bushels)	Establishments (Number)	Rated bin capacity (1,000 bushels)
WEST NORTH CENTRAL—Continued													
Kansas:													
Country independent grain elavators	246	67,280	244	66,777	27,912	120	4,961	32	3,659	42	7,929	50	11,363
Country line elevators	400	91,066	400	91,066	31,007	116	5,469	37	2,085	47	7,335	200	16,118
Country cooperative grain elevators	139	68,085	138	67,702	19,660	45	2,759	7	966	41	7,548	45	8,387
Terminal grain elevators	67	148,873	41	133,907	99,550	5	(D)	2	(D)	17	67,916	17	30,485
SOUTH ATLANTIC													
Country independent grain elevators	52	29,317	52	29,317	4,133	16	311	4	229	12	2,021	20	1,572
Country line elevators	12	20,748	12	20,748	3,684	1	(D)	1	(D)	2	(D)	8	2,881
Country cooperative grain elevators	7	3,992	7	3,992	816	...	...	3	101	2	(D)	2	(D)
Terminal grain elevators	7	48,304	7	48,304	3,198	1	(D)	2	(D)	1	(D)	3	(D)
EAST SOUTH CENTRAL													
Country independent grain elevators	36	23,288	36	23,288	2,852	11	256	10	717	4	435	11	1,444
Country line elevators	8	5,392	8	5,392	452	4	132	3	316	...	...	1	4
Country cooperative grain elevators	5	10,335	5	10,335	2,984	...	...	...	...	2	(D)	3	(D)
Terminal grain elevators	12	65,095	12	65,095	10,302	...	...	1	(D)	7	7,082	4	(D)
WEST SOUTH CENTRAL													
Oklahoma:													
Country independent grain elevators	69	21,958	69	21,958	9,389	26	790	8	1,403	9	1,433	26	5,763
Country line elevators	57	5,609	57	5,609	2,543	29	974	9	501	4	691	15	377
Country cooperative grain elevators	42	41,177	42	41,177	12,329	7	(D)	1	(D)	19	4,504	15	7,095
Terminal grain elevators	19	23,931	9	16,967	7,004	2	(D)	...	...	3	(D)	4	4,929
Texas:													
Country independent grain elevators	155	40,548	150	39,623	27,204	46	4,190	36	3,502	24	6,152	44	13,360
Country line elevators	58	28,257	56	27,616	9,917	14	2,405	8	1,495	6	1,615	28	4,402
Country cooperative grain elevators	48	32,463	47	32,282	9,907	5	101	10	3,490	11	3,436	21	2,880
Terminal grain elevators	30	82,606	21	61,786	61,723	2	(D)	4	1,373	2	(D)	13	54,695
Louisiana and Arkansas:													
Country independent grain elevators	17	3,497	17	3,497	950	2	(D)	6	354	4	244	5	(D)
Country line elevators	...	...	...	...	...	...	...	...	...	...	...	...	...
Country cooperative grain elevators	1	(D)	1	(D)	(D)	...	...	...	...	...	...	1	(D)
Terminal grain elevators	1	(D)	...	...	...	...	...	...	...	...	...	...	...
MOUNTAIN													
Montana:													
Country independent grain elevators	20	9,226	20	9,226	1,682	16	1,195	1	(D)	...	...	3	(D)
Country line elevators	236	104,567	236	104,567	15,114	191	11,952	2	(D)	1	(D)	42	2,678
Country cooperative grain elevators	64	42,297	64	42,297	7,636	54	4,936	2	(D)	...	...	8	(D)
Terminal grain elevators	5	4,273	4	(D)	373	4	373	...	...	...	...	...	...
Idaho:													
Country independent grain elevators	25	11,553	24	10,900	3,129	11	1,285	2	(D)	2	(D)	9	1,024
Country line elevators	82	30,623	81	30,304	10,194	15	910	4	2,355	37	4,857	25	2,072
Country cooperative grain elevators	16	11,535	16	11,535	2,305	3	(D)	1	(D)	6	1,386	6	717
Terminal grain elevators	5	5,988	2	(D)	(D)	...	...	...	...	...	...	2	(D)
Colorado:													
Country independent grain elevators	43	22,493	43	22,493	6,913	15	1,908	14	3,297	5	448	9	1,260
Country line elevators	104	31,173	103	31,133	10,249	21	1,099	8	295	53	5,175	21	3,680
Country cooperative grain elevators	19	9,947	19	9,947	3,740	5	1,306	1	(D)	2	(D)	11	1,432
Terminal grain elevators	4	2,214	4	2,214	1,915	2	(D)	...	...	...	...	2	(D)
Utah:													
Country independent grain elevators	6	3,881	6	3,881	593	2	(D)	...	...	...	...	4	(D)
Country line elevators	2	(D)	2	(D)	(D)	...	...	1	(D)	1	(D)	...	...
Country cooperative grain elevators	12	8,078	12	8,078	490	2	(D)	5	63	2	(D)	3	374
Terminal grain elevators	1	(D)	1	(D)	(D)	...	...	...	...	1	(D)	...	...
Wyoming, New Mexico, Arizona and Nevada:													
Country independent grain elevators	22	11,195	22	11,195	3,979	10	248	6	1,024	...	...	6	2,707
Country line elevators	9	(D)	9	(D)	(D)	1	(D)	...	...	2	(D)	6	235
Country cooperative grain elevators	6	5,768	6	5,768	2,531	1	(D)	...	...	1	(D)	4	2,300
Terminal grain elevators	...	...	...	...	...	...	...	...	...	...	...	...	...
PACIFIC													
Washington:													
Country independent grain elevators	17	7,569	16	6,911	6,139	6	1,593	...	...	2	(D)	8	(D)
Country line elevators	73	25,436	67	23,772	9,762	8	(D)	1	(D)	...	...	58	8,747
Country cooperative grain elevators	31	20,912	28	20,127	10,778	4	2,844	4	1,576	4	1,922	16	4,436
Terminal grain elevators	25	22,203	5	4,493	(D)	1	(D)	1	(D)	...	...	3	(D)
Oregon:													
Country independent grain elevators	16	4,729	16	4,729	1,431	7	800	1	(D)	...	...	8	(D)
Country line elevators	12	4,548	12	4,548	1,899	4	950	1	(D)	3	(D)	4	407
Country cooperative grain elevators	17	8,501	17	8,501	1,481	3	(D)	1	(D)	...	...	13	715
Terminal grain elevators	8	2,219	4	613	(D)	1	(D)	...	...	1	(D)	2	(D)
California:													
Country independent grain elevators	22	9,258	21	9,064	3,826	3	(D)	2	(D)	...	...	16	3,082
Country line elevators	9	11,814	6	11,622	412	...	...	3	208	1	(D)	2	(D)
Country cooperative grain elevators	9	19,537	9	19,537	1,891	3	563	2	(D)	1	(D)	3	783
Terminal grain elevators	5	12,660	4	(D)	1,533	...	...	...	...	...	...	4	1,533

(D) Withheld to avoid disclosure. ... Represents zero.

Table 9H. WAGON (TRUCK) DISTRIBUTORS: 1954—UNITED STATES, BY KIND OF BUSINESS

Establishments, Sales, Operating Expense Ratio, and Payroll

Kind of business	Establishments (Number)	Sales ($1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year ($1,000)
United States, total	5,071	1,393,119	14.2	92,983
Grocery, confectionery, meat wagon (truck) distributors	2,117	491,447	16.4	40,839
Groceries wagon (truck) distributors	1,369	330,319	18.0	30,592
Confectionery wagon (truck) distributors	334	62,651	16.5	5,721
Fish, seafood wagon (truck) distributors	57	9,242	17.7	651
Meat, meat products wagon (truck) distributors	357	89,235	10.3	3,875
Farm products (edible) wagon (truck) distributors	499	66,686	16.0	3,841
Poultry, poultry products wagon (truck) distributors	119	20,483	11.0	880
Fresh fruit, vegetable wagon (truck) distributors	380	46,203	18.2	2,961
Beer, wine, distilled spirits wagon (truck) distributors	766	263,215	15.9	19,743
Beer, ale wagon (truck) distributors	757	260,526	15.9	19,606
Wine, distilled spirits wagon (truck) distributors	9	2,689	13.9	137
Tobacco wagon (truck) distributors	185	92,393	6.0	2,725
Drugs, chemicals, allied products wagon (truck) distributors	...	...	...	...
Dry goods, apparel wagon (truck) distributors	...	...	...	...
Furniture, home furnishings wagon (truck) distributors	...	...	...	...
Paper, allied products wagon (truck) distributors	...	...	...	...
Farm products (raw materials) wagon (truck) distributors	...	...	...	...
Automotive wagon (truck) distributors	232	29,238	23.5	3,848
Motor vehicle wagon (truck) distributors	...	...	...	...
Automotive equipment, tire-tube wagon (truck) distributors	232	29,238	23.5	3,848
Electrical, electronics, appliance wagon (truck) distributors	...	...	...	...
Hardware, plumbing-heating goods wagon (truck) distributors	...	...	...	...
Lumber, construction materials wagon (truck) distributors	...	...	...	...
Machinery, equipment, supplies wagon (truck) distributors	...	...	...	...
Metals, metalwork (except scrap) wagon (truck) distributors	...	...	...	...
Scrap, waste materials wagon (truck) distributors	...	...	...	...
Other wagon (truck) distributors	1,272	450,140	11.7	21,987
Amusements, sporting goods wagon (truck) distributors	...	...	...	...
Book, magazine, newspaper wagon (truck) distributors	138	25,199	21.6	2,942
Coal wagon (truck) distributors	...	...	...	...
Farm supplies wagon (truck) distributors	...	...	...	...
Jewelry wagon (truck) distributors	...	...	...	...
Petroleum products wagon (truck) distributors	1,103	422,618	11.0	18,860
Gift, art goods, greeting cards wagon (truck) distributors	7	605	15.7	39
Flower, bulb, plant wagon (truck) distributors	21	1,563	33.2	132
Miscellaneous products wagon (truck) distributors	3	155	13.5	14

... Represents zero.

Table 9J WHOLESALE TRADE, SELECTED KINDS OF BUSINESS: 1954–UNITED STATES, GEOGRAPHIC DIVISIONS, AND STATES

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Division and State	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (including payroll) ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (Number)	Active proprietors of unincorporated businesses Nov. 15 (Number)
	BAKERY PRODUCTS SALES BRANCHES AND SALES OFFICES						
United States, total	905	631,699	14,280	165,241	80,483	18,348	...
New England	59	51,271	1,396	12,132	6,211	1,436	...
Maine	8	4,365	130	1,051	503	120	...
New Hampshire	6	3,745	89	942	461	110	...
Vermont	4	(D)	(D)	(D)	(D)	(D)	(D)
Massachusetts	22	23,831	768	5,363	2,830	635	...
Rhode Island	3	(D)	(D)	(D)	(D)	(D)	(D)
Connecticut	16	13,437	261	3,292	1,728	405	...
Middle Atlantic	153	152,646	2,665	38,735	20,747	4,662	...
New York	80	77,932	1,269	19,590	10,122	2,243	...
New Jersey	27	31,849	369	8,271	4,669	1,035	...
Pennsylvania	46	42,865	1,027	10,874	5,956	1,384	...
East North Central	225	136,059	2,861	36,955	18,349	3,855	...
Ohio	38	35,478	756	9,935	4,684	1,025	...
Indiana	47	16,788	373	4,712	2,124	499	...
Illinois	60	28,886	665	7,618	3,865	811	...
Michigan	54	38,772	846	11,173	6,106	1,148	...
Wisconsin	26	16,135	221	3,517	1,570	372	...
West North Central	105	45,205	1,159	13,765	5,713	1,391	...
Minnesota	18	7,474	173	2,447	911	221	...
Iowa	29	11,947	265	3,629	1,457	351	...
Missouri	24	10,553	233	3,323	1,449	376	...
North Dakota	2	(D)	(D)	(D)	(D)	(D)	(D)
South Dakota	5	(D)	(D)	(D)	(D)	(D)	(D)
Nebraska	11	4,773	106	1,499	640	154	...
Kansas	16	7,250	190	1,904	891	204	...
South Atlantic	106	88,064	1,988	21,668	9,917	2,479	...
Delaware	6	(D)	(D)	(D)	(D)	(D)	(D)
Maryland	17	11,831	228	3,340	1,624	415	...
District of Columbia	3	(D)	(D)	(D)	(D)	(D)	(D)
Virginia	21	13,630	286	3,742	1,685	411	...
West Virginia	11	7,099	193	1,780	806	200	...
North Carolina	15	14,262	348	3,430	1,467	389	...
South Carolina	10	6,969	149	1,649	726	196	...
Georgia	10	13,149	242	2,832	1,159	291	...
Florida	13	12,365	384	2,836	1,335	325	...
East South Central	48	32,950	800	8,190	3,659	939	...
Kentucky	12	7,216	162	1,877	803	174	...
Tennessee	15	12,640	325	3,061	1,361	349	...
Alabama	11	8,414	209	1,964	912	260	...
Mississippi	10	4,680	104	1,288	583	156	...
West South Central	83	53,536	1,966	14,330	6,951	1,798	...
Arkansas	16	7,505	363	2,622	1,412	390	...
Louisiana	11	7,555	184	1,890	960	260	...
Oklahoma	15	9,185	185	2,626	1,177	284	...
Texas	41	29,291	1,234	7,192	3,402	864	...
Mountain	40	18,929	426	5,017	2,073	445	...
Montana	3	(D)	(D)	(D)	(D)	(D)	(D)
Idaho	9	2,767	35	663	324	67	...
Wyoming	4	1,498	32	407	152	32	...
Colorado	11	5,615	154	1,587	626	127	...
New Mexico	4	1,649	42	405	162	40	...
Arizona	5	3,496	100	989	370	86	...
Utah	3	1,997	29	546	249	51	...
Nevada	1	(D)	(D)	(D)	(D)	(D)	(D)
Pacific	86	53,039	1,019	14,449	6,863	1,343	...
Washington	31	9,068	143	2,571	1,107	218	...
Oregon	8	5,768	210	1,401	839	184	...
California	47	38,203	666	10,477	4,917	941	...
	BEAUTY, BARBER SUPPLY HOUSES						
United States, total 1954*	898	140,561	20,262	41,227	22,139	5,910	703
1948*	877	96,605	19,423	31,926	16,956	6,257	653
1939	859	44,593	9,060	14,492	7,346	[15]5,112	677
1929	548	45,701	9,108	13,645	6,779	3,811	(NA)
1954*							
New England	53	6,820	1,115	2,112	1,163	350	37
Maine	4	(D)	(D)	(D)	(D)	(D)	(D)
New Hampshire	2	(D)	(D)	(D)	(D)	(D)	(D)
Vermont	...	...	...	...	...	...	...
Massachusetts	28	3,615	508	1,178	698	215	21
Rhode Island	6	664	139	176	87	28	8
Connecticut	13	1,581	223	461	252	67	2
Middle Atlantic	213	31,681	4,266	9,105	4,878	1,293	150
New York	119	18,757	2,400	5,108	2,691	655	76
New Jersey	20	3,163	376	1,052	618	152	13
Pennsylvania	74	9,761	1,490	2,945	1,569	486	61
East North Central	164	30,054	4,062	8,768	4,687	1,124	124
Ohio	44	7,411	1,028	2,241	1,186	311	37
Indiana	21	3,070	514	1,008	608	132	9
Illinois	60	11,236	1,390	2,960	1,505	379	52
Michigan	27	6,619	948	1,989	1,054	239	21
Wisconsin	12	1,718	182	570	334	63	5

See footnotes at end of table.

Table 9J WHOLESALE TRADE, SELECTED KINDS OF BUSINESS, 1954—UNITED STATES, GEOGRAPHIC DIVISIONS AND STATES—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Division and State	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (including payroll) ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (Number)	Active proprietors of unincorporated businesses Nov. 15 (Number)
	BEAUTY, BARBER SUPPLY HOUSES—Continued						
West North Central	74	12,486	1,738	3,870	2,107	581	44
Minnesota	17	3,148	348	782	403	107	13
Iowa	14	1,605	373	489	226	85	9
Missouri	25	4,498	633	1,550	909	227	15
North Dakota	2	(D)	(D)	(D)	(D)	(D)	(D)
South Dakota	1	(D)	(D)	(D)	(D)	(D)	(D)
Nebraska	6	1,351	173	485	288	66	...
Kansas	9	1,210	151	345	165	64	7
South Atlantic	120	15,559	2,367	4,574	2,439	715	98
Delaware	2	(D)	(D)	(D)	(D)	(D)	(D)
Maryland	11	1,532	178	466	283	80	10
District of Columbia	9	1,589	303	456	245	68	7
Virginia	13	1,767	287	550	305	90	11
West Virginia	6	1,137	184	344	178	57	6
North Carolina	25	2,820	382	899	431	128	14
South Carolina	7	(D)	(D)	(D)	(D)	(D)	(D)
Georgia	20	1,976	253	547	280	91	19
Florida	27	3,318	550	834	440	141	26
East South Central	49	6,030	963	1,716	923	287	52
Kentucky	11	1,166	169	314	144	46	11
Tennessee	20	2,603	419	762	423	137	24
Alabama	10	1,670	236	490	291	80	8
Mississippi	8	591	139	150	65	24	9
West South Central	102	12,362	2,260	3,502	1,837	566	85
Arkansas	10	1,458	247	389	223	69	3
Louisiana	19	2,212	377	624	310	112	14
Oklahoma	11	996	213	319	161	46	12
Texas	62	7,696	1,423	2,170	1,143	339	56
Mountain	23	4,817	623	1,728	870	232	23
Montana	2	(D)	(D)	(D)	(D)	(D)	(D)
Idaho	2	(D)	(D)	(D)	(D)	(D)	(D)
Wyoming	...	...	...	...	...	...	...
Colorado	6	1,945	265	787	415	122	7
New Mexico	2	(D)	(D)	(D)	(D)	(D)	(D)
Arizona	6	1,281	73	414	203	52	4
Utah	5	822	124	298	165	35	1
Nevada	...	...	...	...	...	...	...
Pacific	100	20,752	2,868	5,852	3,235	762	90
Washington	17	2,700	454	807	353	124	13
Oregon	8	1,083	215	361	190	54	5
California	75	16,969	2,199	4,684	2,692	584	72
	BREAD, BAKERY GOODS DISTRIBUTORS						
United States, total	800	160,478	5,490	32,987	16,543	4,892	638
New England	76	11,671	341	2,788	1,314	386	53
Maine	7	1,031	161	190	82	24	6
New Hampshire	4	936	...	181	101	25	3
Vermont	5	342	...	52	26	10	2
Massachusetts	37	4,499	83	1,039	417	161	26
Rhode Island	10	3,285	82	1,079	589	141	5
Connecticut	13	1,578	15	247	99	25	11
Middle Atlantic	189	42,840	1,483	6,707	3,387	950	150
New York	108	30,016	899	4,465	2,348	631	89
New Jersey	25	4,924	380	517	276	81	15
Pennsylvania	56	7,900	204	1,725	763	238	46
East North Central	148	36,079	1,123	8,499	4,313	1,140	104
Ohio	36	9,262	352	2,263	1,043	232	17
Indiana	22	2,056	38	392	215	91	13
Illinois	38	11,790	354	2,842	1,432	411	27
Michigan	38	10,787	345	2,383	1,246	303	33
Wisconsin	14	2,184	34	619	377	103	14
West North Central	59	7,923	220	1,817	890	317	45
Minnesota	17	1,873	12	327	172	62	11
Iowa	8	526	19	185	86	40	11
Missouri	19	3,541	59	762	376	106	11
North Dakota	2	(D)	(D)	(D)	(D)	(D)	(D)
South Dakota	3	(D)	(D)	(D)	(D)	(D)	(D)
Nebraska	3	(D)	(D)	(D)	(D)	(D)	(D)
Kansas	7	727	25	240	143	43	5
South Atlantic	98	18,995	670	3,537	1,822	682	81
Delaware	1	(D)	(D)	(D)	(D)	(D)	(D)
Maryland	11	2,803	82	585	307	111	12
District of Columbia	1	(D)	(D)	(D)	(D)	(D)	(D)
Virginia	19	4,414	327	555	309	110	17
West Virginia	6	(D)	(D)	(D)	(D)	(D)	(D)
North Carolina	17	3,778	132	1,175	580	237	12
South Carolina	12	1,245	15	268	135	56	11
Georgia	9	1,919	24	189	89	32	4
Florida	22	2,892	28	510	224	93	16
East South Central	49	14,162	488	2,014	1,064	321	51
Kentucky	20	(D)	(D)	(D)	(D)	(D)	(D)
Tennessee	15	2,527	94	440	237	128	17
Alabama	10	(D)	(D)	(D)	(D)	(D)	(D)
Mississippi	4	(D)	(D)	(D)	(D)	(D)	(D)

See footnotes at end of table.

Table 9J. WHOLESALE TRADE, SELECTED KINDS OF BUSINESS, 1954–UNITED STATES, GEOGRAPHIC DIVISIONS AND STATES—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Division and State	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (including payroll) ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (Number)	Active proprietors of unincorporated businesses Nov. 15 (Number)
	BREAD, BAKERY GOODS DISTRIBUTORS—Continued						
West South Central	53	8,065	305	1,954	896	342	43
Arkansas	...	346	...	139	69	20	...
Louisiana	13	870	7	204	101	47	10
Oklahoma	4	148	...	37	17	11	4
Texas	36	6,701	298	1,574	709	264	29
Mountain	41	5,096	31	1,065	479	144	32
Montana	1	(D)	(D)	(D)	(D)	(D)	(D)
Idaho	3	(D)	(D)	(D)	(D)	(D)	(D)
Wyoming	3	(D)	(D)	(D)	(D)	(D)	(D)
Colorado	5	543	4	160	68	28	6
New Mexico	9	683	1	117	56	28	7
Arizona	9	1,081	8	178	89	20	5
Utah	6	1,145	4	357	147	35	3
Nevada	5	1,142	4	204	99	24	7
Pacific	87	15,647	829	4,606	2,378	610	79
Washington	15	2,496	341	988	386	102	19
Oregon	12	1,965	10	468	230	48	11
California	60	11,186	478	3,150	1,762	460	49
	CAMERAS, PHOTOGRAPHIC SUPPLIES DISTRIBUTORS						
United States, total 1954*	484	233,116	25,292	44,240	23,681	5,487	240
1948*	409	160,919	17,322	27,365	12,864	3,988	201
1939	179	26,216	4,184	5,268	2,599	[1]1,474	80
1929	117	16,770	4,109	5,563	3,154	1,722	(NA)
1954*							
New England	26	18,567	1,048	2,370	1,348	255	10
Maine	...	...	...	...	...	...	...
New Hampshire	1	(D)	(D)	(D)	(D)	(D)	(D)
Vermont	1	(D)	(D)	(D)	(D)	(D)	(D)
Massachusetts	19	17,434	933	2,138	1,203	208	4
Rhode Island	...	...	...	...	...	...	...
Connecticut	5	(D)	(D)	(D)	(D)	(D)	(D)
Middle Atlantic	160	103,294	12,466	19,131	10,149	2,217	78
New York	128	91,683	11,115	16,668	8,547	1,767	59
New Jersey	15	5,312	656	776	510	107	7
Pennsylvania	17	6,299	695	1,687	1,092	343	12
East North Central	104	52,585	4,745	11,012	6,206	1,434	58
Ohio	28	8,356	880	1,527	810	218	14
Indiana	5	1,247	162	291	153	58	2
Illinois	43	29,619	2,598	6,340	3,886	773	30
Michigan	19	5,752	535	1,279	685	151	12
Wisconsin	8	6,019	570	943	356	93	...
West North Central	21	8,938	872	1,608	855	284	10
Minnesota	5	1,076	67	236	125	26	1
Iowa	4	660	41	210	117	33	3
Missouri	9	5,815	578	843	426	170	2
North Dakota	...	...	...	...	...	...	...
South Dakota	1	(D)	(D)	(D)	(D)	(D)	(D)
Nebraska	...	...	...	...	...	...	...
Kansas	2	(D)	(D)	(D)	(D)	(D)	(D)
South Atlantic	48	10,916	1,162	2,679	1,261	393	17
Delaware	...	...	...	...	...	...	...
Maryland	9	2,123	258	769	280	94	2
District of Columbia	7	3,043	346	644	332	108	4
Virginia	5	1,191	80	445	215	62	1
West Virginia	3	(D)	(D)	(D)	(D)	(D)	(D)
North Carolina	5	(D)	(D)	(D)	(D)	(D)	(D)
South Carolina	...	...	...	...	...	...	...
Georgia	9	2,185	287	429	240	63	2
Florida	10	1,625	122	258	134	44	5
East South Central	12	2,960	448	708	376	125	9
Kentucky	2	(D)	(D)	(D)	(D)	(D)	(D)
Tennessee	4	1,913	314	475	263	90	2
Alabama	4	415	45	86	42	9	3
Mississippi	2	(D)	(D)	(D)	(D)	(D)	(D)
West South Central	27	7,527	973	1,323	678	177	14
Arkansas	1	(D)	(D)	(D)	(D)	(D)	(D)
Louisiana	1	(D)	(D)	(D)	(D)	(D)	(D)
Oklahoma	5	(D)	(D)	(D)	(D)	(D)	(D)
Texas	20	6,159	787	1,015	548	138	10
Mountain	16	3,966	398	956	515	121	11
Montana	1	(D)	(D)	(D)	(D)	(D)	(D)
Idaho	1	(D)	(D)	(D)	(D)	(D)	(D)
Wyoming	1	(D)	(D)	(D)	(D)	(D)	(D)
Colorado	9	2,717	325	673	325	66	7
New Mexico	1	(D)	(D)	(D)	(D)	(D)	(D)
Arizona	1	(D)	(D)	(D)	(D)	(D)	(D)
Utah	2	(D)	(D)	(D)	(D)	(D)	(D)
Nevada	...	...	...	...	...	...	...
Pacific	71	25,955	3,180	5,085	2,609	622	33
Washington	13	(D)	(D)	(D)	(D)	(D)	(D)
Oregon	1	(D)	(D)	(D)	(D)	(D)	(D)
California	57	20,682	2,521	4,185	2,189	540	26

See footnotes at end of table.

Table 9J WHOLESALE TRADE, SELECTED KINDS OF BUSINESS: 1954—UNITED STATES, GEOGRAPHIC DIVISIONS, AND STATES—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Division and State	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (including payroll) ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (Number)	Active proprietors of unincorporated businesses Nov. 15 (Number)
	COAL TRADE						
United States, total.....1954*..	1,033	1,942,371	...	...	52,014	10,443	328
1948*..	1,224	3,169,525	...	...	58,644	13,661	309
1939...	1,235	939,764	...	...	28,632	12,543	370
1929...	1,343	1,610,290	...	...	33,170	14,111	414
1954*							
New England.....	41	93,759	...	...	3,852	852	11
Maine.....	4	(D)	...	...	(D)	(D)	(D)
New Hampshire.....	1	(D)	...	...	(D)	(D)	(D)
Vermont.....	1	(D)	...	...	(D)	(D)	(D)
Massachusetts.....	25	79,993	...	...	3,014	649	4
Rhode Island.....	1	(D)	...	...	(D)	(D)	(D)
Connecticut.....	9	10,072	...	...	656	151	3
Middle Atlantic.....	350	659,918	...	...	14,961	2,866	94
New York.....	161	367,860	...	...	7,725	1,422	31
New Jersey.....	21	10,304	...	...	637	161	7
Pennsylvania.....	168	281,754	...	...	6,599	1,283	56
East North Central.....	301	801,133	...	...	21,420	4,100	88
Ohio.....	124	443,727	...	...	9,158	1,586	25
Indiana.....	26	24,880	...	...	771	173	30
Illinois.....	91	229,367	...	...	7,770	1,468	21
Michigan.....	43	65,159	...	...	1,564	327	9
Wisconsin.....	17	38,000	...	...	2,157	546	3
West North Central.....	69	74,093	...	...	3,097	652	28
Minnesota.....	19	36,627	...	...	1,593	365	10
Iowa.....	9	1,736	...	...	77	19	7
Missouri.....	29	29,966	...	...	1,224	230	7
North Dakota.....	2	(D)	...	...	(D)	(D)	(D)
South Dakota.....	...	...	...	...	...	...	...
Nebraska.....	6	3,486	...	...	94	17	3
Kansas.....	4	(D)	...	...	(D)	(D)	(D)
South Atlantic.....	134	218,827	...	...	5,441	1,165	42
Delaware.....	...	...	...	...	...	...	...
Maryland.....	24	18,260	...	...	418	101	8
District of Columbia.....	5	(D)	...	...	(D)	(D)	(D)
Virginia.....	28	66,936	...	...	1,290	239	10
West Virginia.....	55	99,431	...	...	2,764	616	16
North Carolina.....	6	12,455	...	...	508	109	...
South Carolina.....	4	5,854	...	...	126	30	7
Georgia.....	10	8,408	...	...	217	49	1
Florida.....	2	(D)	...	...	(D)	(D)	(D)
East South Central.....	96	83,159	...	...	2,490	611	37
Kentucky.....	33	16,530	...	...	602	188	8
Tennessee.....	46	59,984	...	...	1,601	360	22
Alabama.....	17	6,645	...	...	287	63	7
Mississippi.....	...	...	...	...	...	...	...
West South Central.....	11	1,527	...	...	105	25	9
Arkansas.....	3	(D)	...	...	(D)	(D)	(D)
Louisiana.....	...	(D)	...	...	(D)	(D)	(D)
Oklahoma.....	3	115	...	...	5	1	2
Texas.....	5	546	...	...	60	18	2
Mountain.....	14	6,172	...	...	325	83	11
Montana.....	...	...	...	...	...	...	...
Idaho.....	1	(D)	...	...	(D)	(D)	(D)
Wyoming.....	3	(D)	...	...	(D)	(D)	(D)
Colorado.....	6	2,709	...	...	148	40	2
New Mexico.....	1	(D)	...	...	(D)	(D)	(D)
Arizona.....	...	...	...	...	...	...	...
Utah.....	3	2,855	...	...	142	29	3
Nevada.....	...	...	...	...	...	...	...
Pacific.....	17	3,783	...	...	323	89	8
Washington.....	10	(D)	...	...	(D)	(D)	(D)
Oregon.....	2	(D)	...	...	(D)	(D)	(D)
California.....	5	346	...	...	62	17	2
	DENTAL SUPPLY HOUSES						
United States, total.....1954*..	502	124,125	23,123	32,326	17,906	4,739	294
1948*..	418	89,163	17,134	23,008	13,983	4,577	209
1939...	330	33,788	8,064	9,674	5,567	[1]3,400	155
1929...	276	33,901	7,089	8,062	4,753	2,700	(NA)
1954*							
New England.....	26	6,534	1,384	1,945	1,226	370	9
Maine.....	2	(D)	(D)	(D)	(D)	(D)	(D)
New Hampshire.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Vermont.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Massachusetts.....	14	3,876	776	1,114	686	201	3
Rhode Island.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Connecticut.....	5	955	251	310	210	76	1
Middle Atlantic.....	154	32,454	5,357	7,544	3,939	1,062	110
New York.....	108	22,783	3,622	5,076	2,818	731	74
New Jersey.....	11	1,925	324	496	219	61	5
Pennsylvania.....	35	7,746	1,411	1,972	902	270	31

See footnotes at end of table.

Table 9J WHOLESALE TRADE, SELECTED KINDS OF BUSINESS: 1954—UNITED STATES, GEOGRAPHIC DIVISIONS, AND STATES—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Division and State	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (including payroll) ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (Number)	Active proprietors of unincorporated businesses Nov. 15 (Number)
	DENTAL SUPPLY HOUSES—Continued						
East North Central	94	21,207	4,150	5,752	3,179	868	47
Ohio	29	5,482	1,100	1,438	898	245	14
Indiana	10	2,926	566	882	512	121	3
Illinois	22	5,154	998	1,371	637	187	16
Michigan	20	4,633	961	1,154	660	171	8
Wisconsin	13	3,012	525	907	472	144	6
West North Central	46	12,765	2,382	3,443	1,867	495	18
Minnesota	13	3,365	588	968	449	136	5
Iowa	10	2,195	448	556	315	89	5
Missouri	10	3,857	787	1,141	733	184	3
North Dakota	1	(D)	(D)	(D)	(D)	(D)	(D)
South Dakota	1	(D)	(D)	(D)	(D)	(D)	(D)
Nebraska	6	1,739	283	392	171	47	3
Kansas	5	(D)	(D)	(D)	(D)	(D)	(D)
South Atlantic	55	15,489	3,117	4,072	2,415	597	33
Delaware	1	(D)	(D)	(D)	(D)	(D)	(D)
Maryland	3	(D)	(D)	(D)	(D)	(D)	(D)
District of Columbia	4	1,954	401	468	257	60	2
Virginia	18	2,918	776	945	579	144	6
West Virginia	3	317	29	125	96	31	3
North Carolina	10	2,076	456	482	266	66	6
South Carolina	2	(D)	(D)	(D)	(D)	(D)	(D)
Georgia	5	3,102	500	703	371	86	6
Florida	9	3,017	472	723	471	123	6
East South Central	16	5,657	895	1,750	1,193	260	19
Kentucky	3	1,336	150	391	250	51	2
Tennessee	8	2,733	452	896	668	141	4
Alabama	3	(D)	(D)	(D)	(D)	(D)	(D)
Mississippi	2	(D)	(D)	(D)	(D)	(D)	(D)
West South Central	38	8,622	1,666	2,456	1,384	373	18
Arkansas	3	487	104	155	96	26	...
Louisiana	6	1,575	382	498	337	82	2
Oklahoma	5	1,172	177	342	184	49	1
Texas	24	5,388	1,003	1,461	767	216	15
Mountain	16	3,590	755	1,008	560	143	5
Montana	1	(D)	(D)	(D)	(D)	(D)	(D)
Idaho	2	(D)	(D)	(D)	(D)	(D)	(D)
Wyoming	...	...	...	...	...	...	...
Colorado	6	1,505	356	474	257	69	2
New Mexico	2	(D)	(D)	(D)	(D)	(D)	(D)
Arizona	3	(D)	(D)	(D)	(D)	(D)	(D)
Utah	2	(D)	(D)	(D)	(D)	(D)	(D)
Nevada	...	...	...	...	...	...	...
Pacific	57	17,807	3,417	4,356	2,143	571	35
Washington	7	3,729	613	856	407	115	2
Oregon	8	2,783	441	610	329	82	4
California	42	11,295	2,363	2,890	1,407	374	29
	FRESH FRUIT AND VEGETABLES (COMMISSION MERCHANTS, AUCTION COMPANIES, BROKERS)						
United States, total 1954*	893	1,591,235	1,923	68,824	30,074	6,698	625
1948*	805	1,295,398	2,861	45,930	22,274	6,582	571
1939	1,052	590,183	1,719	23,108	11,377	15,780	935
1929	1,359	919,763	(NA)	(NA)	(NA)	(NA)	(NA)
1954*							
New England	50	74,507	61	3,440	1,728	387	32
Maine	7	2,575	8	119	68	20	5
New Hampshire	...	...	...	...	...	...	...
Vermont	...	...	...	...	...	...	...
Massachusetts	37	64,285	44	2,989	1,546	338	25
Rhode Island	2	(D)	(D)	(D)	(D)	(D)	(D)
Connecticut	4	(D)	(D)	(D)	(D)	(D)	(D)
Middle Atlantic	211	427,937	638	15,741	7,676	1,588	160
New York	126	319,595	607	11,889	6,009	1,138	80
New Jersey	9	6,170	11	252	158	64	2
Pennsylvania	76	102,172	20	3,600	1,509	386	78
East North Central	124	289,079	359	9,723	4,642	841	99
Ohio	30	82,428	75	2,615	1,056	244	25
Indiana	8	(D)	(D)	(D)	(D)	(D)	(D)
Illinois	52	136,560	216	4,799	2,708	412	38
Michigan	24	(D)	(D)	(D)	(D)	(D)	(D)
Wisconsin	10	(D)	(D)	(D)	(D)	(D)	(D)
West North Central	61	104,223	20	3,389	1,370	239	20
Minnesota	16	30,078	4	958	392	71	3
Iowa	15	19,100	1	664	312	48	4
Missouri	21	38,987	10	1,276	504	95	10
North Dakota	...	...	...	...	...	...	...
South Dakota	...	...	...	...	...	...	...
Nebraska	5	(D)	(D)	(D)	(D)	(D)	(D)
Kansas	4	(D)	(D)	(D)	(D)	(D)	(D)
South Atlantic	165	213,844	156	10,966	4,127	1,601	106
Delaware	2	(D)	(D)	(D)	(D)	(D)	(D)
Maryland	26	31,186	31	1,835	602	189	23
District of Columbia	5	(D)	(D)	(D)	(D)	(D)	(D)
Virginia	13	7,393	...	278	128	33	7
West Virginia	8	(D)	(D)	(D)	(D)	(D)	(D)
North Carolina	20	(D)	(D)	(D)	(D)	(D)	(D)
South Carolina	8	(D)	(D)	(D)	(D)	(D)	(D)
Georgia	12	21,510	21	730	295	72	4
Florida	71	116,443	70	6,573	2,542	1,115	47

See footnotes at end of table.

Table 9.1 WHOLESALE TRADE, SELECTED KINDS OF BUSINESS: 1954—UNITED STATES, GEOGRAPHIC DIVISIONS, AND STATES—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Division and State	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (including payroll) ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (Number)	Active proprietors of unincorporated businesses Nov. 15 (Number)
	FRESH FRUIT AND VEGETABLES (COMMISSION MERCHANTS, AUCTION COMPANIES, BROKERS)						
East South Central	27	36,539	142	1,281	356	119	27
Kentucky	4	4,385	8	159	53	16	4
Tennessee	15	20,528	134	477	195	61	17
Alabama	5	(D)	(D)	(D)	(D)	(D)	(D)
Mississippi	3	(D)	(D)	(D)	(D)	(D)	(D)
West South Central	60	78,453	20	3,160	1,103	320	42
Arkansas	2	(D)	(D)	(D)	(D)	(D)	(D)
Louisiana	17	(D)	(D)	(D)	(D)	(D)	(D)
Oklahoma	6	7,407	...	162	58	10	1
Texas	35	49,453	12	2,127	710	205	26
Mountain	35	37,800	24	1,199	364	87	20
Montana	3	1,999	...	60	41	8	...
Idaho	2	(D)	(D)	(D)	(D)	(D)	(D)
Wyoming	...	...	...	...	...	...	...
Colorado	10	(D)	(D)	(D)	(D)	(D)	(D)
New Mexico	...	...	...	...	...	...	...
Arizona	18	(D)	(D)	(D)	(D)	(D)	(D)
Utah	2	(D)	(D)	(D)	(D)	(D)	(D)
Nevada	...	...	...	...	...	...	...
Pacific	160	328,853	503	19,925	8,708	1,516	119
Washington	23	(D)	(D)	(D)	(D)	(D)	(D)
Oregon	5	(D)	(D)	(D)	(D)	(D)	(D)
California	132	276.090	212	18,196	8,051	1,403	103
	FRESH FRUITS AND VEGETABLES (COUNTRY BUYERS, PACKERS, AND SHIPPERS)						
United States, total 1954*	1,993	1,287,674	49,459	267,571	124,752	53,838	1,299
1948*	2,032	1,087,363	33,520	252,869	121,301	64,747	1,219
1939	2,902	393,459	12,916	97,793	43,752	[1]58,321	1,877
1929	3,809	603,182	(NA)	42,575	(NA)	(NA)	(NA)
1954*							
New England	85	26,401	2,053	5,298	2,279	826	45
Maine	56	12,558	1,194	2,960	1,165	416	28
New Hampshire	1	(D)	(D)	(D)	(D)	(D)	(D)
Vermont	...	...	...	...	...	...	...
Massachusetts	18	11,504	813	1,821	851	308	10
Rhode Island	1	(D)	(D)	(D)	(D)	(D)	(D)
Connecticut	9	(D)	(D)	(D)	(D)	(D)	(D)
Middle Atlantic	181	117,818	4,389	13,320	5,798	1,965	145
New York	97	(D)	(D)	(D)	(D)	(D)	57
New Jersey	44	28,584	1,364	3,621	1,568	430	34
Pennsylvania	40	(D)	(D)	(D)	(D)	(D)	54
East North Central	145	73,640	2,443	9,174	4,619	1,598	131
Ohio	39	27,333	214	2,307	1,309	307	36
Indiana	5	(D)	(D)	(D)	(D)	(D)	(D)
Illinois	28	17,078	191	2,436	1,159	323	30
Michigan	53	(D)	(D)	(D)	(D)	(D)	(D)
Wisconsin	20	5,847	108	688	259	124	20
West North Central	94	(D)	(D)	(D)	(D)	(D)	(D)
Minnesota	21	(D)	(D)	(D)	(D)	(D)	(D)
Iowa	13	1,845	44	312	115	30	10
Missouri	18	5,341	65	1,446	287	76	19
North Dakota	12	(D)	(D)	(D)	(D)	(D)	(D)
South Dakota	5	(D)	(D)	(D)	(D)	(D)	(D)
Nebraska	20	4,622	415	1,142	596	373	11
Kansas	5	442	10	92	38	13	2
South Atlantic	344	227,706	5,133	64,412	26,572	15,043	179
Delaware	5	2,911	851	633	306	246	3
Maryland	22	9,469	129	1,454	411	205	24
District of Columbia	4	(D)	(D)	(D)	(D)	(D)	(D)
Virginia	25	10,291	169	1,926	746	496	21
West Virginia	2	(D)	(D)	(D)	(D)	(D)	(D)
North Carolina	22	9,785	313	1,391	358	220	17
South Carolina	12	(D)	(D)	(D)	(D)	(D)	(D)
Georgia	19	4,545	66	1,028	309	146	17
Florida	233	183,541	3,507	57,372	24,166	13,601	87
East South Central	44	11,118	333	1,799	758	270	36
Kentucky	6	(D)	(D)	(D)	(D)	(D)	(D)
Tennessee	20	(D)	(D)	(D)	(D)	(D)	(D)
Alabama	9	2,368	41	226	111	33	10
Mississippi	9	2,085	4	309	88	46	6
West South Central	200	71,005	2,615	19,420	7,465	4,241	190
Arkansas	16	3,921	54	775	453	221	5
Louisiana	71	16,704	856	3,199	1,174	1,108	77
Oklahoma	3	1,862	76	430	213	63	5
Texas	110	48,518	1,629	15,016	5,625	2,849	103
Mountain	202	(D)	(D)	(D)	(D)	(D)	(D)
Montana	2	(D)	(D)	(D)	(D)	(D)	(D)
Idaho	99	36,292	1,862	9,791	4,545	2,566	92
Wyoming	3	373	15	123	62	37	3
Colorado	57	23,213	692	4,326	1,857	732	39
New Mexico	2	(D)	(D)	(D)	(D)	(D)	(D)
Arizona	25	22,182	170	5,594	2,632	1,700	16
Utah	14	2,233	63	556	170	125	10
Nevada	...	...	...	...	...	...	...
Pacific	698	655,046	28,823	129,138	66,263	23,821	337
Washington	158	122,812	10,755	23,794	11,402	5,712	60
Oregon	51	30,527	6,622	7,986	3,839	1,561	16
California	489	501,707	11,446	97,358	51,022	16,548	261

See footnotes at end of table.

Table 9J WHOLESALE TRADE, SELECTED KINDS OF BUSINESS: 1954–UNITED STATES, GEOGRAPHIC DIVISIONS AND STATES—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Division and State	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (including payroll) ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (Number)	Active proprietors of unincorporated businesses Nov. 15 (Number)
	FROSTED, FROZEN FOOD DISTRIBUTORS						
United States, total.....1954*..	610	455,882	25,209	63,223	32,453	8,222	297
1948*..	422	236,691	24,545	34,095	16,586	5,559	203
1954*							
New England.....	42	24,258	1,227	3,197	1,682	541	14
Maine.....	4	856	177	259	170	137	2
New Hampshire.....	3	(D)	(D)	(D)	(D)	(D)	(D)
Vermont.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Massachusetts.....	20	12,577	635	1,516	776	190	4
Rhode Island.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Connecticut.....	12	7,795	251	948	507	147	5
Middle Atlantic.....	160	133,628	7,237	19,152	9,979	2,198	84
New York.....	80	66,017	3,719	8,841	4,381	978	36
New Jersey.....	31	25,390	861	4,362	2,350	526	12
Pennsylvania.....	49	42,221	2,657	5,949	3,248	694	36
East North Central.....	99	89,555	4,930	12,197	6,455	1,551	45
Ohio.....	33	25,396	1,171	3,466	1,910	482	13
Indiana.....	15	14,716	1,192	2,551	1,250	355	3
Illinois.....	26	24,852	1,363	2,512	1,309	240	21
Michigan.....	14	18,500	572	2,868	1,554	380	3
Wisconsin.....	11	6,091	632	800	432	94	5
West North Central.....	32	29,145	2,014	4,309	2,038	493	11
Minnesota.....	5	3,745	257	472	219	48	...
Iowa.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Missouri.....	13	15,794	1,134	2,686	1,309	324	5
North Dakota.....	1	(D)	(D)	(D)	(D)	(D)	(D)
South Dakota.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Nebraska.....	4	785	28	130	75	20	2
Kansas.....	6	6,723	399	500	266	56	2
South Atlantic.....	75	56,906	3,676	8,273	4,082	1,163	28
Delaware.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Maryland.....	8	8,683	241	846	443	103	4
District of Columbia.....	8	11,304	602	1,638	852	159	1
Virginia.....	12	5,016	186	751	335	110	4
West Virginia.....	5	3,324	203	423	237	53	2
North Carolina.....	8	6,761	526	1,116	493	167	2
South Carolina.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Georgia.....	14	11,206	1,111	1,982	928	331	7
Florida.....	17	7,584	593	1,218	618	196	7
East South Central.....	25	12,269	855	1,826	1,058	336	18
Kentucky.....	6	2,471	175	352	248	77	3
Tennessee.....	6	4,864	436	811	440	127	2
Alabama.....	8	2,397	64	325	148	71	7
Mississippi.....	5	2,537	180	338	222	61	6
West South Central.....	56	32,154	1,314	4,471	2,331	829	24
Arkansas.....	3	(D)	(D)	(D)	(D)	(D)	(D)
Louisiana.....	11	10,725	515	1,336	719	238	6
Oklahoma.....	4	(D)	(D)	(D)	(D)	(D)	(D)
Texas.....	38	16,378	673	2,245	1,178	478	17
Mountain.....	24	10,268	755	1,201	577	165	12
Montana.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Idaho.....	4	1,403	200	228	106	31	3
Wyoming.....	...	...	...	...	...	...	...
Colorado.....	10	3,235	309	332	155	44	4
New Mexico.....	5	1,050	49	170	66	16	2
Arizona.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Utah.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Nevada.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Pacific.....	97	67,699	3,201	8,597	4,251	946	61
Washington.....	17	8,707	366	1,244	562	145	10
Oregon.....	13	3,475	66	673	402	48	8
California.....	67	55,517	2,769	6,680	3,287	753	43
	LAUNDRY, DRY CLEANING SUPPLY HOUSES						
United States, total.....1954*..	441	146,607	13,655	32,445	16,732	3,516	254
1948*..	350	112,443	13,922	23,964	12,496	3,375	174
1939...	206	35,091	3,691	7,257	3,791	[1]1,831	82
1929...	106	24,366	2,609	5,069	2,600	1,130	(NA)
1954*							
New England.....	23	6,896	596	1,230	648	157	17
Maine.....	1	(D)	(D)	(D)	(D)	(D)	(D)
New Hampshire.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Vermont.....	...	...	...	...	...	...	...
Massachusetts.....	16	4,835	457	898	470	117	11
Rhode Island.....	...	...	...	...	...	...	...
Connecticut.....	4	1,512	94	250	147	26	3
Middle Atlantic.....	93	37,216	1,972	7,114	3,561	669	48
New York.....	61	26,842	1,118	4,577	2,292	423	32
New Jersey.....	12	2,689	243	813	372	74	5
Pennsylvania.....	20	7,685	611	1,724	897	172	11
East North Central.....	96	29,406	2,002	7,193	3,776	714	62
Ohio.....	29	9,427	768	2,054	1,136	221	9
Indiana.....	12	1,220	121	283	146	32	4
Illinois.....	27	12,764	508	3,456	1,783	302	23
Michigan.....	18	4,415	413	994	487	105	22
Wisconsin.....	10	1,580	192	406	224	54	4

See footnotes at end of table.

Table 9J WHOLESALE TRADE, SELECTED KINDS OF BUSINESS: 1954—UNITED STATES, GEOGRAPHIC DIVISIONS, AND STATES—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Division and State	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (including payroll) ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (Number)	Active proprietors of unincorporated businesses Nov. 15 (Number)
	LAUNDRY, DRY CLEANING SUPPLY HOUSES—Continued						
West North Central	33	9,175	1,033	2,160	1,319	306	16
Minnesota	5	2,272	317	534	473	125	...
Iowa	1	(D)	(D)	(D)	(D)	(D)	(D)
Missouri	21	4,838	506	1,169	602	130	11
North Dakota	...	...	...	...	...	...	...
South Dakota	1	(D)	(D)	(D)	(D)	(D)	(D)
Nebraska	2	(D)	(D)	(D)	(D)	(D)	(D)
Kansas	3	(D)	(D)	(D)	(D)	(D)	(D)
South Atlantic	64	21,224	2,590	4,787	2,432	567	28
Delaware	...	...	...	...	...	...	...
Maryland	12	2,961	310	579	310	73	8
District of Columbia	6	2,399	234	631	373	65	1
Virginia	7	2,528	383	519	283	85	...
West Virginia	2	(D)	(D)	(D)	(D)	(D)	(D)
North Carolina	11	3,968	667	964	446	99	1
South Carolina	5	(D)	(D)	(D)	(D)	(D)	(D)
Georgia	11	4,630	479	1,131	558	132	6
Florida	10	2,822	244	543	249	59	8
East South Central	26	7,123	1,060	1,602	733	183	10
Kentucky	7	1,388	239	260	166	42	3
Tennessee	8	2,364	461	549	251	61	...
Alabama	7	2,316	237	540	234	56	4
Mississippi	4	1,055	123	253	82	24	3
West South Central	42	15,669	1,839	3,532	1,898	410	27
Arkansas	2	(D)	(D)	(D)	(D)	(D)	(D)
Louisiana	6	3,709	434	790	479	95	3
Oklahoma	4	(D)	(D)	(D)	(D)	(D)	(D)
Texas	30	10,272	1,200	2,398	1,258	275	18
Mountain	14	4,053	564	988	530	98	6
Montana	1	(D)	(D)	(D)	(D)	(D)	(D)
Idaho	...	...	...	...	...	...	...
Wyoming	...	...	...	...	...	...	...
Colorado	7	2,673	408	612	328	56	2
New Mexico	3	(D)	(D)	(D)	(D)	(D)	(D)
Arizona	...	...	...	...	...	...	...
Utah	3	(D)	(D)	(D)	(D)	(D)	(D)
Nevada	...	...	...	...	...	...	...
Pacific	50	15,845	1,999	3,839	1,835	412	40
Washington	5	537	36	100	41	13	4
Oregon	4	1,582	240	383	171	24	3
California	41	13,726	1,723	3,356	1,623	375	33
	MEAT PRODUCTS SALES BRANCHES, SALES OFFICES						
United States, total 1954*	665	2,702,901	58,308	181,443	104,186	25,356	5
1948*	756	2,809,508	70,576	119,062	66,309	22,926	6
1939	940	1,090,811	30,421	73,873	39,891	24,596	6
1929	1,157	1,923,213	(NA)	129,492	(NA)	(NA)	(NA)
1954*							
New England	97	342,633	6,991	20,087	11,258	2,676	...
Maine	17	31,998	851	2,235	1,214	325	...
New Hampshire	9	15,928	348	927	516	113	...
Vermont	6	9,153	179	511	297	77	...
Massachusetts	39	182,797	3,869	10,584	5,997	1,407	...
Rhode Island	6	31,607	510	1,810	1,053	240	...
Connecticut	20	71,150	1,234	4,020	2,181	514	...
Middle Atlantic	148	755,576	12,782	42,808	24,507	5,471	...
New York	71	380,027	6,450	20,881	11,461	2,519	...
New Jersey	32	132,263	2,193	6,223	3,646	804	...
Pennsylvania	45	243,286	4,139	15,704	9,400	2,148	...
East North Central	107	405,237	5,794	27,211	15,580	3,416	...
Ohio	9	59,424	1,079	3,904	2,214	516	...
Indiana	15	32,204	431	2,547	1,539	275	...
Illinois	43	195,804	2,504	11,154	6,639	1,541	...
Michigan	30	78,724	1,562	7,042	3,729	744	...
Wisconsin	10	39,081	218	2,564	1,459	340	...
West North Central	27	101,170	1,551	6,479	3,885	891	...
Minnesota	12	48,533	631	2,566	1,462	357	...
Iowa	4	(D)	127	631	443	121	...
Missouri	2	(D)	(D)	(D)	(D)	(D)	(D)
North Dakota	4	(D)	193	549	344	82	...
South Dakota	2	(D)	(D)	(D)	(D)	(D)	(D)
Nebraska	...	(D)	(D)	(D)	(D)	(D)	(D)
Kansas	3	(D)	(D)	(D)	(D)	(D)	(D)
South Atlantic	127	454,499	13,669	36,730	19,347	5,278	...
Delaware	2	(D)	(D)	(D)	(D)	(D)	(D)
Maryland	6	23,462	431	1,999	1,200	282	...
District of Columbia	3	(D)	(D)	(D)	(D)	(D)	(D)
Virginia	18	58,767	2,060	4,553	2,475	682	...
West Virginia	15	30,300	884	2,584	1,383	348	...
North Carolina	29	84,416	2,811	6,465	3,727	1,046	...
South Carolina	12	31,077	1,061	3,442	1,278	474	...
Georgia	19	70,355	1,812	5,379	3,287	862	...
Florida	23	113,989	3,514	9,352	4,325	1,133	...

See footnotes at end of table.

Table 9J. WHOLESALE TRADE, SELECTED KINDS OF BUSINESS: 1954—UNITED STATES, GEOGRAPHIC DIVISIONS AND STATES—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Division and State	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (including payroll) ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (Number)	Active proprietors of unincorporated businesses Nov. 15 (Number)
	MEAT PRODUCTS, SALES BRANCHES, SALES OFFICES—Continued						
East South Central	49	163,581	4,708	11,850	7,622	2,024	...
Kentucky	4	(D)	452	1,390	843	207	...
Tennessee	14	49,347	1,350	3,606	2,185	633	...
Alabama	17	70,423	2,061	4,858	3,514	873	...
Mississippi	14	(D)	845	1,996	1,080	311	...
West South Central	63	256,447	5,899	18,818	11,693	3,275	2
Arkansas	7	(D)	524	1,560	838	240	...
Louisiana	19	91,061	2,543	6,507	4,035	1,184	...
Oklahoma	4	(D)	269	1,099	628	165	...
Texas	33	131,238	2,563	9,652	6,192	1,686	2
Mountain	9	28,065	615	1,468	805	193	...
Montana	2	(D)	(D)	(D)	(D)	(D)	(D)
Idaho	2	(D)	(D)	(D)	(D)	(D)	(D)
Wyoming	...	...	...	...	...	...	...
Colorado	...	...	...	...	...	...	...
New Mexico	1	(D)	(D)	(D)	(D)	(D)	(D)
Arizona	3	(D)	(D)	(D)	(D)	(D)	(D)
Utah	...	...	...	...	...	...	...
Nevada	1	(D)	(D)	(D)	(D)	(D)	(D)
Pacific	38	195,693	6,299	15,992	9,489	2,132	3
Washington	7	(D)	(D)	(D)	(D)	(D)	(D)
Oregon	3	(D)	(D)	(D)	(D)	(D)	(D)
California	28	153,668	5,021	12,079	7,341	1,613	3
	OIL WELL SUPPLY HOUSES						
United States, total 1954*	1,208	914,479	118,370	87,867	39,059	8,704	298
1948*	1,005	717,069	102,047	66,308	30,792	9,099	242
1939	896	179,770	31,318	18,827	9,343	[1]5,137	218
1929	764	228,710	38,679	19,212	9,417	4,418	(NA)
1954*							
New England	6	1,693	139	376	188	45	3
Maine	1	(D)	(D)	(D)	(D)	(D)	(D)
New Hampshire	...	...	...	...	...	...	...
Vermont	...	...	...	...	...	...	...
Massachusetts	2	(D)	(D)	(D)	(D)	(D)	(D)
Rhode Island	...	...	...	...	...	...	...
Connecticut	3	(D)	(D)	(D)	(D)	(D)	(D)
Middle Atlantic	45	41,976	3,328	5,021	2,101	440	15
New York	17	30,657	1,519	3,445	1,212	234	3
New Jersey	3	(D)	(D)	(D)	(D)	(D)	(D)
Pennsylvania	25	(D)	(D)	(D)	(D)	(D)	(D)
East North Central	88	53,823	8,479	5,535	2,728	612	16
Ohio	15	7,902	1,010	924	469	107	...
Indiana	7	(D)	(D)	(D)	(D)	(D)	(D)
Illinois	49	35,623	5,369	3,142	1,522	357	12
Michigan	14	5,097	1,219	703	339	67	3
Wisconsin	3	(D)	(D)	(D)	(D)	(D)	(D)
West North Central	98	65,991	9,067	6,144	2,644	579	21
Minnesota	1	(D)	(D)	(D)	(D)	(D)	(D)
Iowa	...	...	...	...	...	...	...
Missouri	3	(D)	(D)	(D)	(D)	(D)	(D)
North Dakota	12	9,817	1,095	654	219	43	1
South Dakota	...	...	...	...	...	...	...
Nebraska	2	(D)	(D)	(D)	(D)	(D)	(D)
Kansas	80	51,351	7,308	4,821	2,145	478	19
South Atlantic	33	18,618	2,191	3,447	1,803	393	8
Delaware	...	...	...	...	...	...	...
Maryland	...	...	...	...	...	...	...
District of Columbia	1	(D)	(D)	(D)	(D)	(D)	(D)
Virginia	3	(D)	(D)	(D)	(D)	(D)	(D)
West Virginia	17	14,479	1,876	2,517	1,340	261	4
North Carolina	3	(D)	(D)	(D)	(D)	(D)	(D)
South Carolina	2	(D)	(D)	(D)	(D)	(D)	(D)
Georgia	2	(D)	(D)	(D)	(D)	(D)	(D)
Florida	5	1,801	78	313	133	45	1
East South Central	32	18,011	2,755	1,760	669	196	5
Kentucky	15	(D)	(D)	(D)	(D)	(D)	(D)
Tennessee	...	...	...	...	...	...	...
Alabama	2	(D)	(D)	(D)	(D)	(D)	(D)
Mississippi	15	9,819	1,233	835	302	88	4
West South Central	709	595,484	72,384	52,985	23,602	5,213	177
Arkansas	13	7,770	1,139	662	295	74	4
Louisiana	84	102,635	9,794	7,318	2,991	731	12
Oklahoma	177	132,275	18,329	10,517	4,745	1,083	49
Texas	435	352,804	43,122	34,488	15,571	3,325	112
Mountain	98	60,059	9,735	4,890	1,893	428	11
Montana	12	4,868	829	426	158	35	...
Idaho	...	...	...	...	...	...	...
Wyoming	39	19,831	4,705	1,788	649	148	6
Colorado	15	12,918	1,633	868	350	82	...
New Mexico	25	21,562	2,479	1,642	675	147	2
Arizona	1	(D)	(D)	(D)	(D)	(D)	(D)
Utah	5	(D)	(D)	(D)	(D)	(D)	(D)
Nevada	1	(D)	(D)	(D)	(D)	(D)	(D)
Pacific	99	58,824	10,292	7,709	3,431	798	42
Washington	1	(D)	(D)	(D)	(D)	(D)	(D)
Oregon	1	(D)	(D)	(D)	(D)	(D)	(D)
California	97	(D)	(D)	(D)	(D)	(D)	(D)

See footnotes at end of table.

Table 9J. WHOLESALE TRADE, SELECTED KINDS OF BUSINESS: 1954—UNITED STATES, GEOGRAPHIC DIVISIONS AND STATES—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Division and State	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (including payroll) ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (Number)	Active proprietors of unincorporated businesses Nov. 15 (Number)
	DPTICAL GOODS WHOLESALERS						
United States, total.....1954*..	742	126,966	15,451	45,744	29,220	7,500	419
1948*..	562	72,446	7,726	26,055	17,299	6,690	348
1939...	572	42,317	6,629	15,176	9,607	[1]6,289	225
1929...	256	24,555	5,388	7,536	4,579	2,906	(NA)
1954*							
New England	34	3,664	454	1,279	805	211	12
Maine	2	(D)	(D)	(D)	(D)	(D)	(D)
New Hampshire	3	(D)	(D)	(D)	(D)	(D)	(D)
Vermont	1	(D)	(D)	(D)	(D)	(D)	(D)
Massachusetts	21	2,573	349	793	478	130	8
Rhode Island	2	(D)	(D)	(D)	(D)	(D)	(D)
Connecticut	5	439	57	224	145	36	3
Middle Atlantic	218	35,542	4,321	10,614	6,611	1,731	115
New York	130	24,926	2,861	6,280	3,549	894	69
New Jersey	21	1,473	309	635	418	111	13
Pennsylvania	67	9,143	1,151	3,699	2,644	726	33
East North Central	176	31,798	4,032	13,541	8,830	2,152	86
Ohio	48	14,017	1,838	7,003	4,394	1,007	23
Indiana	19	2,215	363	915	580	169	15
Illinois	54	8,670	1,117	2,541	1,742	414	32
Michigan	41	4,845	508	2,152	1,441	393	15
Wisconsin	14	2,051	206	930	673	169	1
West North Central	77	13,150	2,267	5,625	3,949	1,012	36
Minnesota	26	4,064	680	2,142	1,616	418	5
Iowa	5	751	62	360	221	52	4
Missouri	27	5,620	1,220	1,849	1,223	301	19
North Dakota	5	547	60	247	163	43	1
South Dakota	4	541	43	253	185	52	...
Nebraska	6	1,238	154	602	423	111	3
Kansas	4	389	48	172	118	35	4
South Atlantic	56	9,324	1,038	3,324	2,075	568	29
Delaware	...	...	...	...	...	...	...
Maryland	7	1,373	153	491	346	95	4
District of Columbia	5	749	37	344	190	40	3
Virginia	8	2,106	176	555	355	88	1
West Virginia	4	(D)	(D)	(D)	(D)	(D)	(D)
North Carolina	15	2,250	395	897	564	164	1
South Carolina	4	(D)	(D)	(D)	(D)	(D)	(D)
Georgia	5	1,316	96	435	266	66	10
Florida	8	745	82	277	155	43	7
East South Central	28	4,292	498	1,531	963	284	22
Kentucky	6	(D)	(D)	(D)	(D)	(D)	(D)
Tennessee	13	2,529	253	870	551	157	9
Alabama	7	1,022	145	381	220	69	8
Mississippi	2	(D)	(D)	(D)	(D)	(D)	(D)
West South Central	43	10,181	887	3,419	1,969	574	43
Arkansas	1	(D)	(D)	(D)	(D)	(D)	(D)
Louisiana	10	926	161	393	275	96	8
Oklahoma	3	(D)	(D)	(D)	(D)	(D)	(D)
Texas	29	8,895	699	2,876	1,576	446	32
Mountain	23	2,391	285	1,063	745	174	14
Montana	4	343	26	167	106	29	2
Idaho	2	(D)	(D)	(D)	(D)	(D)	(D)
Wyoming	1	(D)	(D)	(D)	(D)	(D)	(D)
Colorado	7	980	104	448	301	59	9
New Mexico	2	(D)	(D)	(D)	(D)	(D)	(D)
Arizona	2	(D)	(D)	(D)	(D)	(D)	(D)
Utah	4	471	67	217	180	45	...
Nevada	1	(D)	(D)	(D)	(D)	(D)	(D)
Pacific	87	16,624	1,669	5,348	3,273	794	62
Washington	11	1,731	122	576	325	95	8
Oregon	7	1,498	162	588	398	107	6
California	69	13,395	1,385	4,184	2,550	592	48
	READY-MIXED CONCRETE DISTRIBUTORS						
United States, total	1,996	998,370	32,497	315,087	153,547	35,536	867
New England	78	34,856	814	12,514	5,690	1,347	22
Maine	9	2,968	116	1,303	597	209	1
New Hampshire	5	(D)	(D)	(D)	(D)	(D)	(D)
Vermont	2	(D)	(D)	(D)	(D)	(D)	(D)
Massachusetts	30	17,373	386	6,503	2,884	624	3
Rhode Island	8	3,179	44	857	490	125	5
Connecticut	24	9,456	248	3,311	1,476	325	11
Middle Atlantic	248	175,938	5,471	58,840	29,562	6,115	81
New York	102	95,716	1,811	32,017	17,166	3,252	23
New Jersey	61	38,628	2,122	11,573	5,231	1,124	15
Pennsylvania	85	41,594	1,538	15,250	7,165	1,739	43
East North Central	457	262,455	13,673	81,953	40,394	8,599	172
Ohio	119	69,724	2,290	22,300	10,994	2,321	34
Indiana	80	32,752	1,200	11,179	5,833	1,300	29
Illinois	115	86,959	7,190	21,369	10,930	2,393	45
Michigan	82	47,868	1,960	17,316	8,241	1,604	37
Wisconsin	61	25,152	1,033	9,789	4,396	981	27

See footnotes at end of table.

Table 9J WHOLESALE TRADE, SELECTED KINDS OF BUSINESS. 1954–UNITED STATES, GEOGRAPHIC DIVISIONS, AND STATES—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Division and State	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (including payroll) ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (Number)	Active proprietors of unincorporated businesses Nov. 15 (Number)
	READY-MIXED CONCRETE DISTRIBUTORS—Continued						
West North Central	240	87,542	1,799	24,835	12,670	3,082	115
Minnesota	46	15,871	326	5,084	2,770	654	24
Iowa	59	12,651	187	3,904	1,785	513	30
Missouri	63	32,351	663	8,438	4,425	1,010	25
North Dakota	6	1,736	76	550	218	43	1
South Dakota	9	1,982	18	726	328	78	7
Nebraska	21	7,628	202	1,821	1,006	268	12
Kansas	36	15,323	327	4,312	2,138	516	16
South Atlantic	202	86,637	1,543	26,507	12,916	3,697	85
Delaware	5	2,392	12	1,072	521	123	3
Maryland	23	10,904	142	2,592	1,190	306	6
District of Columbia	4	8,286	55	2,891	1,261	311	...
Virginia	30	11,499	163	3,550	1,682	444	6
West Virginia	12	5,294	123	1,458	1,074	279	6
North Carolina	38	11,535	256	3,802	1,633	632	23
South Carolina	14	2,528	76	778	374	160	4
Georgia	21	5,619	179	1,678	768	280	10
Florida	55	28,580	537	8,686	4,413	1,162	27
East South Central	106	45,692	1,465	14,327	6,552	2,025	48
Kentucky	27	7,590	113	2,697	1,231	377	17
Tennessee	36	20,514	1,056	6,312	2,806	835	9
Alabama	24	10,607	125	3,145	1,521	466	12
Mississippi	19	6,981	171	2,173	994	347	10
West South Central	219	105,505	2,845	30,623	13,488	3,737	95
Arkansas	16	2,991	40	802	309	119	9
Louisiana	36	13,826	511	4,945	1,770	618	12
Oklahoma	50	14,062	334	4,035	1,945	553	24
Texas	117	74,626	1,960	20,841	9,464	2,447	50
Mountain	119	43,657	940	15,015	7,753	1,845	70
Montana	13	4,209	128	1,533	753	181	11
Idaho	19	3,603	102	1,413	744	207	17
Wyoming	7	1,046	20	427	184	51	4
Colorado	24	15,123	145	3,680	1,801	422	10
New Mexico	17	5,416	104	2,406	1,290	321	4
Arizona	12	4,508	80	1,924	1,090	212	9
Utah	18	4,389	152	1,876	1,024	284	12
Nevada	9	5,363	209	1,756	867	167	3
Pacific	327	156,088	3,947	50,473	24,522	5,089	179
Washington	50	21,976	606	8,594	4,805	874	27
Oregon	44	10,854	221	3,663	1,738	404	42
California	233	123,258	3,120	38,216	17,979	3,811	110
	RESTAURANT, HOTEL SUPPLY HOUSES (principally food)						
United States, total	438	215,414	16,338	33,210	17,220	3,973	362
New England	35	15,944	785	1,481	727	204	24
Maine	...	...	...	...	...	...	...
New Hampshire	1	(D)	(D)	(D)	(D)	(D)	(D)
Vermont	...	...	...	...	...	...	...
Massachusetts	19	12,369	558	1,091	549	143	7
Rhode Island	4	(D)	(D)	(D)	(D)	(D)	(D)
Connecticut	11	2,950	201	334	152	49	9
Middle Atlantic	129	74,048	5,696	10,716	5,625	1,090	96
New York	62	38,226	2,970	5,428	2,762	488	38
New Jersey	22	14,062	715	1,857	1,056	204	23
Pennsylvania	45	21,760	2,011	3,431	1,807	398	35
East North Central	84	41,395	3,259	6,470	3,719	838	62
Ohio	19	12,489	853	1,834	971	240	11
Indiana	7	2,918	208	506	292	66	4
Illinois	33	13,892	936	2,523	1,415	323	24
Michigan	15	7,273	346	941	582	119	20
Wisconsin	10	4,823	916	666	459	90	3
West North Central	34	13,477	968	2,244	1,147	324	29
Minnesota	10	1,970	80	317	160	55	7
Iowa	1	(D)	(D)	(D)	(D)	(D)	(D)
Missouri	15	6,716	409	901	482	121	13
North Dakota	...	...	...	...	...	...	...
South Dakota	1	(D)	(D)	(D)	(D)	(D)	(D)
Nebraska	3	(D)	(D)	(D)	(D)	(D)	(D)
Kansas	4	1,364	124	265	116	43	5
South Atlantic	39	15,296	1,168	2,312	1,045	336	36
Delaware	...	...	...	...	...	...	...
Maryland	8	4,045	163	598	295	94	10
District of Columbia	2	(D)	(D)	(D)	(D)	(D)	(D)
Virginia	5	1,348	40	128	60	23	9
West Virginia	2	(D)	(D)	(D)	(D)	(D)	(D)
North Carolina	3	(D)	(D)	(D)	(D)	(D)	(D)
South Carolina	1	(D)	(D)	(D)	(D)	(D)	(D)
Georgia	6	3,100	355	308	168	55	...
Florida	12	5,198	446	987	353	108	10
East South Central	7	1,579	130	174	59	32	5
Kentucky	2	(D)	(D)	(D)	(D)	(D)	(D)
Tennessee	4	896	86	125	34	19	2
Alabama	...	...	...	...	...	...	...
Mississippi	1	(D)	(D)	(D)	(D)	(D)	(D)

See footnotes at end of table.

Table 9J WHOLESALE TRADE, SELECTED KINDS OF BUSINESS, 1954—UNITED STATES, GEOGRAPHIC DIVISIONS AND STATES—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Division and State	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (including payroll) ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (Number)	Active proprietors of unincorporated businesses Nov. 15 (Number)
	RESTAURANT, HOTEL SUPPLY HOUSES (principally food)—Continued						
West South Central	24	9,530	809	2,317	1,020	248	17
Arkansas	...	...	...	...	...	...	...
Louisiana	5	(D)	(D)	(D)	(D)	(D)	(D)
Oklahoma	2	(D)	(D)	(D)	(D)	(D)	(D)
Texas	17	6,230	425	1,361	571	98	13
Mountain	24	5,604	394	936	395	123	27
Montana	1	(D)	(D)	(D)	(D)	(D)	(D)
Idaho	3	(D)	(D)	(D)	(D)	(D)	(D)
Wyoming	1	(D)	(D)	(D)	(D)	(D)	(D)
Colorado	5	1,031	91	189	86	26	7
New Mexico	3	(D)	(D)	(D)	(D)	(D)	(D)
Arizona	8	1,128	86	245	126	31	11
Utah	3	(D)	(D)	(D)	(D)	(D)	(D)
Nevada	...	...	...	...	...	...	...
Pacific	62	38,541	3,129	6,560	3,483	778	66
Washington	8	1,564	238	315	179	50	11
Oregon	4	709	45	143	50	31	2
California	50	36,268	2,846	6,102	3,254	697	53
	RESTAURANT, HOTEL SUPPLY HOUSES (principally nonfood)						
United States, total 1954*	571	159,253	24,062	37,771	20,412	4,832	393
1939	438	48,298	8,192	11,406	6,218	[1]3,936	322
1929	187	36,999	7,702	9,567	5,118	2,636	(NA)
1954*							
New England	51	10,048	1,484	2,119	1,098	308	23
Maine	3	(D)	(D)	(D)	(D)	(D)	(D)
New Hampshire	1	(D)	(D)	(D)	(D)	(D)	(D)
Vermont	...	...	...	...	...	...	...
Massachusetts	28	4,501	892	965	499	141	14
Rhode Island	5	2,159	192	415	243	66	...
Connecticut	14	3,135	338	695	338	94	6
Middle Atlantic	151	38,060	5,262	8,955	4,805	1,123	111
New York	79	27,288	3,419	6,345	3,453	776	48
New Jersey	28	5,712	866	1,459	762	187	20
Pennsylvania	44	5,060	977	1,151	590	160	43
East North Central	105	25,977	3,971	6,710	3,484	766	66
Ohio	31	7,623	855	1,836	929	206	17
Indiana	12	4,617	1,387	1,593	777	210	6
Illinois	28	7,224	752	1,796	928	172	10
Michigan	20	4,170	569	857	485	97	21
Wisconsin	14	2,343	408	628	365	81	12
West North Central	31	7,793	987	1,704	958	310	29
Minnesota	9	1,962	225	458	254	59	6
Iowa	4	872	89	184	84	21	5
Missouri	9	2,734	283	490	350	150	14
North Dakota	1	(D)	(D)	(D)	(D)	(D)	(D)
South Dakota	1	(D)	(D)	(D)	(D)	(D)	(D)
Nebraska	5	664	137	241	92	29	4
Kansas	2	(D)	(D)	(D)	(D)	(D)	(D)
South Atlantic	75	17,518	2,512	4,143	2,332	551	44
Delaware	...	...	...	...	...	...	...
Maryland	9	2,060	277	559	360	85	3
District of Columbia	4	1,038	106	375	194	35	2
Virginia	10	4,362	577	980	652	132	7
West Virginia	10	992	206	269	144	45	7
North Carolina	12	3,534	457	765	403	88	5
South Carolina	6	1,169	169	267	130	45	1
Georgia	11	1,675	268	313	157	49	11
Florida	13	2,688	452	615	292	72	8
East South Central	28	7,745	1,199	2,056	1,023	229	16
Kentucky	8	2,580	387	809	304	68	3
Tennessee	14	3,550	613	900	510	109	6
Alabama	6	1,615	199	347	209	52	7
Mississippi	...	...	...	...	...	...	...
West South Central	42	14,520	2,352	3,125	1,604	375	48
Arkansas	2	(D)	(D)	(D)	(D)	(D)	(D)
Louisiana	4	1,383	171	175	80	24	4
Oklahoma	5	(D)	(D)	(D)	(D)	(D)	(D)
Texas	31	11,970	1,992	2,751	1,398	318	28
Mountain	22	6,466	1,005	1,726	843	218	14
Montana	4	668	128	210	157	50	2
Idaho	1	(D)	(D)	(D)	(D)	(D)	(D)
Wyoming	1	(D)	(D)	(D)	(D)	(D)	(D)
Colorado	9	2,613	373	810	332	74	6
New Mexico	2	(D)	(D)	(D)	(D)	(D)	(D)
Arizona	1	(D)	(D)	(D)	(D)	(D)	(D)
Utah	3	(D)	(D)	(D)	(D)	(D)	(D)
Nevada	1	(D)	(D)	(D)	(D)	(D)	(D)
Pacific	66	31,126	5,290	7,233	4,265	952	42
Washington	13	7,118	988	1,345	758	168	3
Oregon	5	1,558	522	516	319	74	2
California	48	22,450	3,780	5,372	3,188	710	37

See footnotes at end of table.

Table 9J. WHOLESALE TRADE, SELECTED KINDS OF BUSINESS. 1954–UNITED STATES, GEOGRAPHIC DIVISIONS AND STATES–Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Division and State	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (including payroll) ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (Number)	Active proprietors of unincorporated businesses Nov. 15 (Number)
	SHOE SERVICE SUPPLY HOUSES						
United States, total	485	101,579	16,051	18,411	9,548	2,439	354
New England	77	19,309	1,975	2,904	1,440	332	36
Maine	3	(D)	(D)	(D)	(D)	(D)	...
New Hampshire	7	1,216	100	161	68	24	1
Vermont	...	...	...	...	...	...	...
Massachusetts	57	16,754	1,631	2,438	1,196	246	31
Rhode Island	4	(D)	(D)	(D)	(D)	(D)	(D)
Connecticut	6	706	140	135	82	22	2
Middle Atlantic	142	28,874	4,147	4,256	1,987	514	117
New York	87	21,760	2,701	3,138	1,431	342	65
New Jersey	17	2,381	531	361	203	63	13
Pennsylvania	38	4,733	915	757	353	109	39
East North Central	82	16,071	2,765	3,046	1,656	421	64
Ohio	22	3,540	761	677	385	104	16
Indiana	8	1,358	330	243	126	36	9
Illinois	29	7,588	1,086	1,394	728	172	23
Michigan	15	2,521	485	539	304	82	11
Wisconsin	8	1,064	103	193	113	27	5
West North Central	45	7,740	1,668	1,731	928	248	41
Minnesota	7	1,046	182	249	126	35	7
Iowa	8	(D)	(D)	(D)	(D)	(D)	(D)
Missouri	17	3,312	565	789	441	103	8
North Dakota	1	(D)	(D)	(D)	(D)	(D)	(D)
South Dakota	...	...	...	...	...	...	...
Nebraska	6	1,318	301	258	149	49	8
Kansas	6	919	317	161	83	18	11
South Atlantic	50	8,899	1,367	1,767	862	261	33
Delaware	2	(D)	(D)	(D)	(D)	(D)	(D)
Maryland	8	1,418	180	216	116	37	7
District of Columbia	6	924	184	240	96	24	8
Virginia	5	1,037	300	208	135	36	2
West Virginia	3	(D)	(D)	(D)	(D)	(D)	(D)
North Carolina	8	1,469	290	309	166	42	5
South Carolina	3	(D)	(D)	(D)	(D)	(D)	(D)
Georgia	7	1,388	39	384	173	62	1
Florida	8	882	193	230	86	31	5
East South Central	20	4,369	693	1,046	663	155	11
Kentucky	2	(D)	(D)	(D)	(D)	(D)	(D)
Tennessee	9	2,684	483	620	435	95	5
Alabama	7	934	62	248	127	40	4
Mississippi	2	(D)	(D)	(D)	(D)	(D)	(D)
West South Central	21	4,629	913	1,120	543	149	9
Arkansas	1	(D)	(D)	(D)	(D)	(D)	(D)
Louisiana	3	(D)	(D)	(D)	(D)	(D)	(D)
Oklahoma	5	732	144	159	73	25	4
Texas	12	2,650	538	676	330	88	4
Mountain	9	2,083	540	430	243	63	6
Montana	2	(D)	(D)	(D)	(D)	(D)	(D)
Idaho	...	...	...	...	...	...	...
Wyoming	...	...	...	...	...	...	...
Colorado	3	(D)	(D)	(D)	(D)	(D)	(D)
New Mexico	...	...	...	...	...	...	...
Arizona	2	(D)	(D)	(D)	(D)	(D)	(D)
Utah	2	(D)	(D)	(D)	(D)	(D)	(D)
Nevada	...	...	...	...	...	...	...
Pacific	39	9,605	1,983	2,111	1,226	296	37
Washington	9	(D)	(D)	(D)	(D)	(D)	(D)
Oregon	3	(D)	(D)	(D)	(D)	(D)	(D)
California	27	6,817	1,116	1,432	761	196	30
	SOFT DRINK DISTRIBUTORS						
United States, total 1954*	1,142	165,965	6,206	39,074	22,210	5,988	941
1935	429	20,815	1,486	3,936	2,150	[1]1,636	333
1954*							
New England	83	19,565	1,406	2,836	1,589	464	63
Maine	9	864	69	249	98	32	7
New Hampshire	6	(D)	(D)	(D)	(D)	(D)	(D)
Vermont	5	(D)	(D)	(D)	(D)	(D)	(D)
Massachusetts	35	11,312	760	1,525	933	266	21
Rhode Island	9	30	29	157	94	36	5
Connecticut	19	1,454	71	488	258	73	18
Middle Atlantic	414	43,719	1,374	11,006	6,469	1,796	362
New York	261	30,580	964	7,674	4,708	1,169	218
New Jersey	43	4,017	127	861	472	157	40
Pennsylvania	110	9,122	283	2,471	1,289	430	104
East North Central	244	27,647	987	6,886	3,920	1,069	218
Ohio	54	4,321	127	1,012	556	171	40
Indiana	17	836	41	182	95	31	17
Illinois	83	11,633	474	3,059	2,047	514	76
Michigan	73	9,472	286	2,262	1,044	291	74
Wisconsin	17	1,385	59	371	178	62	11

See footnotes at end of table.

Table 9J WHOLESALE TRADE, SELECTED KINDS OF BUSINESS, 1954—UNITED STATES, GEOGRAPHIC DIVISIONS AND STATES—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Division and State	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (including payroll) ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (Number)	Active proprietors of unincorporated businesses Nov. 15 (Number)
	SOFT DRINK DISTRIBUTORS—Continued						
West North Central	77	16,797	368	2,080	1,238	317	59
Minnesota	13	1,384	74	250	111	39	8
Iowa	11	1,351	66	343	120	41	6
Missouri	28	12,198	148	986	771	157	19
North Dakota	3	(D)	(D)	(D)	(D)	(D)	(D)
South Dakota	1	(D)	(D)	(D)	(D)	(D)	(D)
Nebraska	8	500	20	200	89	25	7
Kansas	13	1,091	50	221	114	35	14
South Atlantic	89	10,568	591	2,780	1,380	455	54
Delaware	4	(D)	(D)	(D)	(D)	(D)	(D)
Maryland	17	1,424	105	283	114	37	12
District of Columbia	1	(D)	(D)	(D)	(D)	(D)	(D)
Virginia	15	2,186	62	909	470	141	7
West Virginia	7	569	19	226	94	41	1
North Carolina	9	1,128	26	436	201	61	5
South Carolina	5	539	6	95	53	20	2
Georgia	11	1,890	165	264	113	50	14
Florida	20	2,411	186	489	299	91	10
East South Central	45	12,950	490	3,695	1,648	492	44
Kentucky	13	1,724	17	378	155	62	16
Tennessee	13	4,705	115	1,052	359	110	8
Alabama	9	4,318	278	1,977	1,000	267	7
Mississippi	10	2,203	80	288	134	53	13
West South Central	71	6,408	262	1,905	869	328	62
Arkansas	6	456	73	201	118	44	8
Louisiana	12	1,613	17	456	233	92	13
Oklahoma	14	663	26	147	76	38	9
Texas	39	3,676	146	1,101	442	154	32
Mountain	29	3,849	217	966	465	152	20
Montana	2	(D)	(D)	(D)	(D)	(D)	(D)
Idaho	2	(D)	(D)	(D)	(D)	(D)	(D)
Wyoming	2	(D)	(D)	(D)	(D)	(D)	(D)
Colorado	7	898	43	378	168	72	4
New Mexico	4	504	6	114	56	16	2
Arizona	3	(D)	(D)	(D)	(D)	(D)	(D)
Utah	5	1,070	91	192	104	30	3
Nevada	4	497	46	100	47	12	3
Pacific	90	24,462	511	6,920	4,632	955	59
Washington	4	424	10	176	83	18	1
Oregon	5	521	32	151	89	23	6
California	81	23,517	469	6,593	4,460	914	52
	SURGICAL, MEDICAL, HOSPITAL SUPPLY HOUSES						
United States, total 1954*	800	321,489	44,558	71,675	40,880	8,997	365
1948*	643	214,612	29,873	49,011	28,971	8,062	297
1939	383	51,512	9,199	13,624	8,337	14,233	183
1929	194	27,829	6,584	8,369	4,463	2,397	(NA)
1954*							
New England	44	14,620	1,919	3,228	1,901	472	17
Maine	1	(D)	(D)	(D)	(D)	(D)	(D)
New Hampshire	1	(D)	(D)	(D)	(D)	(D)	(D)
Vermont	3	(D)	(D)	(D)	(D)	(D)	(D)
Massachusetts	27	10,536	1,364	2,341	1,367	346	11
Rhode Island	2	(D)	(D)	(D)	(D)	(D)	(D)
Connecticut	10	2,224	324	580	350	76	2
Middle Atlantic	272	90,219	10,761	18,121	10,084	2,112	130
New York	188	65,665	7,193	12,852	6,938	1,470	75
New Jersey	30	11,737	1,894	2,444	1,406	265	18
Pennsylvania	54	12,817	1,674	2,825	1,740	377	37
East North Central	114	53,947	7,093	12,357	7,102	1,463	57
Ohio	26	9,158	1,208	2,162	1,295	297	6
Indiana	16	5,085	849	1,346	924	156	7
Illinois	42	24,275	3,038	5,587	2,870	604	27
Michigan	20	8,647	1,191	1,794	1,102	214	15
Wisconsin	10	6,782	807	1,468	911	192	2
West North Central	65	38,164	6,123	10,678	6,475	1,425	19
Minnesota	14	11,345	1,684	3,173	1,701	392	1
Iowa	7	1,413	243	345	208	42	3
Missouri	29	21,324	3,326	6,219	3,998	859	8
North Dakota	1	(D)	(D)	(D)	(D)	(D)	(D)
South Dakota	...	...	...	...	...	...	...
Nebraska	7	(D)	(D)	(D)	(D)	(D)	(D)
Kansas	7	2,069	407	463	271	59	2
South Atlantic	70	34,447	4,979	7,702	4,289	966	30
Delaware	1	(D)	(D)	(D)	(D)	(D)	(D)
Maryland	8	4,790	504	814	542	113	5
District of Columbia	7	4,722	703	1,153	595	128	3
Virginia	7	2,091	525	541	297	69	2
West Virginia	8	2,151	434	538	267	57	4
North Carolina	8	3,252	506	795	485	115	3
South Carolina	4	(D)	(D)	(D)	(D)	(D)	(D)
Georgia	10	11,393	1,505	2,408	1,300	311	6
Florida	17	4,874	724	1,238	682	146	4

See footnotes at end of table.

Table 9J WHOLESALE TRADE, SELECTED KINDS OF BUSINESS: 1954–UNITED STATES, GEOGRAPHIC DIVISIONS AND STATES–Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Division and State	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (including payroll) ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (Number)	Active proprietors of unincorporated businesses Nov. 15 (Number)
	SURGICAL, MEDICAL, HOSPITAL SUPPLY HOUSES—Continued						
East South Central	29	13,716	2,324	2,724	1,509	398	10
Kentucky	8	2,061	351	357	185	55	4
Tennessee	14	6,215	924	1,413	735	208	5
Alabama	4	(D)	(D)	(D)	(D)	(D)	(D)
Mississippi	3	(D)	(D)	(D)	(D)	(D)	(D)
West South Central	70	23,729	3,798	5,394	2,888	682	25
Arkansas	4	1,565	257	374	225	45	2
Louisiana	10	3,858	461	961	542	134	4
Oklahoma	8	2,318	558	542	327	85	1
Texas	48	15,988	2,522	3,517	1,794	418	18
Mountain	27	10,975	1,638	2,503	1,580	364	14
Montana	3	(D)	(D)	(D)	(D)	(D)	(D)
Idaho	1	(D)	(D)	(D)	(D)	(D)	(D)
Wyoming	...	...	...	...	...	...	...
Colorado	6	4,772	763	1,028	792	180	2
New Mexico	4	1,118	93	207	99	20	4
Arizona	6	1,191	197	292	148	39	1
Utah	5	2,698	438	691	428	95	1
Nevada	2	(D)	(D)	(D)	(D)	(D)	(D)
Pacific	109	41,672	5,923	8,968	5,052	1,115	63
Washington	18	7,593	1,113	1,478	831	192	5
Oregon	7	2,945	526	810	500	98	2
California	84	31,134	4,284	6,680	3,721	825	56
	TIRE AND TUBE WHOLESALERS						
United States, total 1954*	1,207	329,994	36,186	73,705	39,341	10,096	888
1948*	864	180,457	26,957	35,112	18,201	5,890	616
1939	635	84,454	10,644	12,615	5,865	[1]3,539	507
1929	215	27,511	3,242	4,926	2,392	1,156	(NA)
1954*							
New England	94	25,908	2,816	6,562	3,792	958	65
Maine	13	6,638	679	1,825	1,140	302	6
New Hampshire	5	(D)	(D)	(D)	(D)	(D)	(D)
Vermont	3	(D)	(D)	(D)	(D)	(D)	(D)
Massachusetts	30	9,943	1,217	2,723	1,607	367	14
Rhode Island	9	1,617	172	301	127	33	9
Connecticut	34	5,975	676	1,298	714	189	32
Middle Atlantic	260	77,300	10,377	17,005	8,920	2,256	190
New York	108	40,861	6,462	8,233	4,256	961	77
New Jersey	44	10,316	1,082	2,129	1,133	279	26
Pennsylvania	108	26,123	2,833	6,643	3,531	1,016	87
East North Central	190	62,855	4,309	12,845	6,844	1,511	130
Ohio	63	31,019	1,608	4,972	2,572	569	47
Indiana	25	4,029	332	1,019	536	146	19
Illinois	46	12,030	1,111	2,664	1,436	329	30
Michigan	39	12,573	997	3,413	1,883	355	29
Wisconsin	17	3,204	261	777	417	112	5
West North Central	107	35,141	3,604	6,004	3,079	787	85
Minnesota	15	13,734	818	1,118	641	144	2
Iowa	13	2,685	296	583	295	76	7
Missouri	47	11,678	1,629	2,530	1,225	326	46
North Dakota	2	(D)	(D)	(D)	(D)	(D)	(D)
South Dakota	4	(D)	(D)	(D)	(D)	(D)	(D)
Nebraska	12	3,224	312	716	347	93	11
Kansas	14	2,302	360	666	349	94	14
South Atlantic	190	42,278	5,451	10,459	5,728	1,774	114
Delaware	2	(D)	(D)	(D)	(D)	(D)	(D)
Maryland	20	6,726	698	1,702	923	267	17
District of Columbia	2	(D)	(D)	(D)	(D)	(D)	(D)
Virginia	23	3,647	354	935	549	155	11
West Virginia	29	4,046	453	1,151	674	212	19
North Carolina	47	9,320	1,035	2,161	1,101	396	31
South Carolina	16	2,070	155	522	255	101	9
Georgia	26	10,276	1,610	2,336	1,380	399	10
Florida	25	4,693	871	1,369	685	202	13
East South Central	58	12,710	1,257	2,756	1,531	419	39
Kentucky	10	1,843	143	518	257	72	9
Tennessee	28	5,944	620	1,267	689	186	23
Alabama	16	4,190	380	866	526	137	5
Mississippi	4	733	114	105	59	24	2
West South Central	86	22,190	2,972	4,296	2,105	628	70
Arkansas	8	1,461	195	318	149	58	15
Louisiana	10	1,580	163	431	222	73	8
Oklahoma	14	3,324	526	950	420	124	13
Texas	54	15,825	2,088	2,597	1,314	373	34
Mountain	56	14,846	2,047	3,911	2,047	501	44
Montana	8	3,000	317	615	421	95	6
Idaho	6	920	76	349	177	39	2
Wyoming	1	(D)	(D)	(D)	(D)	(D)	(D)
Colorado	21	4,734	768	1,101	482	148	19
New Mexico	5	(D)	(D)	(D)	(D)	(D)	(D)
Arizona	7	1,241	44	450	236	48	5
Utah	7	4,033	707	1,056	603	128	6
Nevada	1	(D)	(D)	(D)	(D)	(D)	(D)

See footnotes at end of table.

Table 9J WHOLESALE TRADE, SELECTED KINDS OF BUSINESS: 1954—UNITED STATES, GEOGRAPHIC DIVISIONS AND STATES—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Division and State	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (including payroll) ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (Number)	Active proprietors of unincorporated businesses Nov. 15 (Number)
	TIRE AND TUBE WHOLESALERS—Continued						
Pacific	166	36,766	3,353	9,867	5,295	1,262	151
Washington	23	4,991	384	1,349	706	181	17
Oregon	18	6,534	527	1,523	813	210	14
California	125	25,241	2,442	6,995	3,776	871	120
	WELDER'S SUPPLY HOUSES						
United States, total	1,000	198,100	22,636	52,296	26,793	6,298	657
New England	58	8,330	916	2,404	1,265	340	28
Maine	9	1,039	113	354	173	48	9
New Hampshire	2	(D)	(D)	(D)	(D)	(D)	(D)
Vermont	3	(D)	(D)	(D)	(D)	(D)	(D)
Massachusetts	26	3,413	375	914	534	147	9
Rhode Island	5	537	136	179	103	37	2
Connecticut	13	2,917	245	839	400	92	7
Middle Atlantic	156	29,058	3,646	8,326	4,359	1,048	95
New York	75	13,008	1,553	3,716	1,956	456	39
New Jersey	24	5,620	727	1,416	769	190	13
Pennsylvania	57	10,430	1,366	3,194	1,634	402	43
East North Central	228	56,740	5,312	13,563	6,983	1,447	143
Ohio	49	12,509	912	2,892	1,402	299	27
Indiana	29	5,659	703	1,493	810	175	18
Illinois	61	13,212	1,638	3,815	2,125	423	42
Michigan	58	19,095	1,452	3,876	1,892	385	35
Wisconsin	31	6,265	607	1,487	754	165	21
West North Central	117	20,796	2,796	6,005	3,098	786	78
Minnesota	25	3,399	412	1,051	508	121	15
Iowa	24	4,508	673	1,336	754	174	13
Missouri	28	6,887	704	1,776	964	263	18
North Dakota	5	584	69	224	93	24	3
South Dakota	5	631	106	260	104	33	3
Nebraska	7	1,642	492	461	231	59	4
Kansas	23	3,145	340	897	444	112	22
South Atlantic	94	12,656	1,558	3,919	1,963	541	51
Delaware	2	(D)	(D)	(D)	(D)	(D)	(D)
Maryland	14	1,809	236	579	340	80	12
District of Columbia	...	...	...	...	...	...	...
Virginia	14	1,499	232	438	207	66	9
West Virginia	11	1,751	214	509	232	58	7
North Carolina	15	1,903	257	684	305	90	7
South Carolina	10	(D)	(D)	(D)	(D)	(D)	(D)
Georgia	16	2,166	261	675	351	93	8
Florida	12	2,335	200	641	357	97	6
East South Central	50	7,372	846	2,234	1,052	266	41
Kentucky	14	1,463	176	399	162	42	13
Tennessee	17	2,660	369	760	416	114	15
Alabama	9	2,222	199	774	329	65	6
Mississippi	10	1,027	102	301	145	45	7
West South Central	144	32,160	3,450	7,438	3,771	906	116
Arkansas	6	765	78	205	100	29	3
Louisiana	20	4,312	439	784	360	109	18
Oklahoma	26	3,234	310	755	333	105	25
Texas	92	23,849	2,623	5,694	2,978	663	70
Mountain	52	9,562	1,448	2,412	1,204	307	30
Montana	4	1,195	243	372	167	38	1
Idaho	7	875	109	205	86	28	6
Wyoming	1	(D)	(D)	(D)	(D)	(D)	(D)
Colorado	8	1,752	354	483	258	66	7
New Mexico	17	1,502	236	458	198	59	8
Arizona	8	2,371	207	514	274	59	4
Utah	5	1,468	200	267	163	40	3
Nevada	2	(D)	(D)	(D)	(D)	(D)	(D)
Pacific	101	21,426	2,664	5,995	3,098	657	75
Washington	17	2,935	337	889	500	108	8
Oregon	10	1,788	249	553	291	68	11
California	74	16,703	2,078	4,553	2,307	481	56

(D) Withheld to avoid disclosure. (NA) Not available. ... Represents zero. *Data for 1954 and 1948 exclude places of business without paid employees.

Table 9K. CENTRAL ADMINISTRATIVE OFFICES AND AUXILIARIES SERVICING WHOLESALE ESTABLISHMENTS: 1954—BY FUNCTION AND BY TYPE OF OPERATION AND KIND OF BUSINESS SERVICED—UNITED STATES

Establishments, Employment, Payroll, Inventories, Sales, and Warehouse Space

Type of auxiliary, type of operation and kind of business	Number	Average employment[1] (Number)	Payroll, entire year ($1,000)	Inventories, end of year, at cost ($1,000)	Sales ($1,000)	Occupiable warehouse floor space, Dec. 31, 1954 (1,000 sq.ft.)
Wholesale trade, total	1,786	96,203	514,257	275,307	1,111,883	10,397
Central administrative offices	1,136	86,257	468,201	102,341	1,041,213	2,869
Auxiliaries:						
Delivery, and motor vehicle repair or storage	33	835	4,138	314	1,261	98
Buying offices	15	346	2,234	2,045	6,482	2
Research, development, or testing	13	354	1,859	2	...	...
Storage (warehouse)	153	4,978	19,543	170,460	57,749	6,288
Other auxiliaries	436	3,433	18,282	145	5,178	1,140
Merchant wholesalers, total	458	15,402	88,754	56,120	162,797	1,798
Central administrative offices	352	14,185	83,168	49,603	156,827	1,291
Auxiliaries	106	1,217	5,586	6,517	5,970	507
Grocery, confectionery, meat wholesalers	36	1,016	6,056	4,693	22,230	364
Central administrative offices	34	(D)	(D)	(D)	(D)	(D)
Auxiliaries	2	(D)	(D)	(D)	(D)	(D)
Farm products (edible) distributors	17	453	3,200	118	24	13
Central administrative offices	12	(D)	(D)	(D)	(D)	(D)
Auxiliaries	5	(D)	(D)	(D)	(D)	(D)
Beer, wine, distilled spirits wholesalers	27	839	4,921	19,946	17,183	127
Central administrative offices	22	799	4,702	19,381	17,183	73
Auxiliaries	5	40	219	565	...	54
Tobacco distributors	8	165	771	222	1,994	37
Central administrative offices	8	165	771	222	1,994	37
Auxiliaries	...	...	...	...	...	...
Drugs, chemicals, allied products wholesalers	17	666	5,023	450	23,501	26
Central administrative offices	13	629	4,938	438	23,501	26
Auxiliaries	4	37	85	12	...	...
Dry goods, apparel wholesalers	11	373	1,896	...	641	64
Central administrative offices	4	217	1,140	...	641	...
Auxiliaries	7	156	756	...	...	64
Furniture, home furnishings wholesalers	6	406	2,194	1,632	...	162
Central administrative offices	5	(D)	(D)	(D)	(D)	(D)
Auxiliaries	1	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers	12	452	3,140	731	4,732	145
Central administrative offices	10	(D)	(D)	(D)	(D)	(D)
Auxiliaries	2	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	27	962	5,529	5,446	16,308	...
Central administrative offices	19	935	5,409	5,415	15,976	...
Auxiliaries	8	27	120	31	332	...
Automotive wholesalers	30	1,026	4,437	4,090	7,856	215
Central administrative offices	25	896	3,964	4,085	7,736	190
Auxiliaries	5	130	473	5	120	25
Electrical, electronics, appliance distributors	31	857	6,497	268	1,284	2
Central administrative offices	28	(D)	(D)	(D)	(D)	(D)
Auxiliaries	3	(D)	(D)	(D)	(D)	(D)
Hardware, plumbing-heating goods wholesalers	16	580	3,131	450	2,256	44
Central administrative offices	12	562	3,049	147	1,961	10
Auxiliaries	4	18	82	303	295	34
Lumber, construction materials distributors	40	1,252	7,323	2,551	13,217	94
Central administrative offices	33	964	5,860	2,493	13,126	77
Auxiliaries	7	288	1,463	58	91	17
Machinery, equipment, supplies distributors	129	3,985	21,595	13,864	26,872	475
Central administrative offices	83	3,736	20,278	9,495	22,041	293
Auxiliaries	46	249	1,317	4,369	4,831	182
Metals, metal work (except scrap) distributors	7	913	4,960	...	...	...
Central administrative offices	7	913	4,960	...	...	...
Auxiliaries	...	...	...	...	...	...
Scrap, waste materials dealers	9	248	1,879	742	6,405	...
Central administrative offices	9	248	1,879	742	6,405	...
Auxiliaries	...	...	...	...	...	...
Other merchant wholesalers	35	1,209	6,202	917	18,294	30
Central administrative offices	28	1,069	5,767	661	18,059	12
Auxiliaries	7	140	435	256	235	18
Manufacturers' sales branches and sales offices, total	359	25,435	131,177	193,508	257,419	7,823
Central administrative offices	216	19,512	106,062	31,957	216,134	1,281
Auxiliaries	143	5,923	25,115	161,551	41,285	6,542
Food and kindred products	58	1,734	9,534	2,595	4,738	252
Central administrative offices	46	1,368	7,569	2,413	4,738	...
Auxiliaries	12	366	1,965	182	...	252
Textile mill products	7	(D)	(D)	(D)	(D)	(D)
Central administrative offices	3	248	1,512	...	...	...
Auxiliaries	4	(D)	(D)	(D)	(D)	(D)
Apparel and related products	4	109	636	...	23,982	...
Central administrative offices	4	109	636	...	23,982	...
Auxiliaries	...	...	...	...	...	...
Furniture and fixtures	...	...	...	...	...	...
Central administrative offices	...	...	...	...	...	...
Auxiliaries	...	...	...	...	...	...
Paper and allied products	1	(D)	(D)	(D)	(D)	(D)
Central administrative offices	1	(D)	(D)	(D)	(D)	(D)
Auxiliaries	...	...	...	...	...	...
Chemicals and allied products	49	2,858	17,722	9,470	38,952	66
Central administrative offices	24	2,536	15,804	3,973	33,952	23
Auxiliaries	25	322	1,918	5,497	5,000	43
Rubber products	7	120	458	...	...	...
Central administrative offices	7	120	458	...	...	...
Auxiliaries	...	...	...	...	...	...

See footnotes at end of table.

Table 9K. CENTRAL ADMINISTRATIVE OFFICES AND AUXILIARIES SERVICING WHOLESALE ESTABLISHMENTS: 1954—BY FUNCTION AND BY TYPE OF OPERATION AND KIND OF BUSINESS SERVICED—UNITED STATES—Continued

Establishments, Employment, Payroll, Inventories, Sales, and Warehouse Space

Type of auxiliary, type of operation and kind of business	Number	Average employment[1] (Number)	Payroll, entire year ($1,000)	Inventories, end of year, at cost ($1,000)	Sales ($1,000)	Occupiable warehouse floor space, Dec. 31, 1954 (1,000 sq.ft.)
Manufacturers' sales branches and sales offices--Continued						
Leather and leather products	...	...	...	...	...	...
Central administrative offices	...	...	...	...	...	...
Auxiliaries	...	...	...	...	...	...
Stone, clay and glass products	24	1,413	9,025	1,390	18,804	406
Central administrative offices	17	1,213	7,846	493	14,450	83
Auxiliaries	7	200	1,179	897	4,354	323
Primary metal products	27	575	3,781	1,619	25,349	39
Central administrative offices	9	469	3,264	206	23,062	11
Auxiliaries	18	106	517	1,413	2,287	28
Fabricated metal products	21	2,066	9,784	4,858	8,295	69
Central administrative offices	16	2,040	9,723	4,825	8,295	68
Auxiliaries	5	26	61	33	...	1
Machinery (except electrical)	71	6,959	35,868	45,620	23,023	1,824
Central administrative offices	45	5,514	30,433	7,757	21,153	515
Auxiliaries	26	1,445	5,435	37,863	1,870	1,309
Electrical machinery	14	587	3,178	721	637	100
Central administrative offices	3	534	2,964	...	...	...
Auxiliaries	11	53	214	721	637	100
Transportation equipment	41	6,747	28,916	121,937	50,398	4,837
Central administrative offices	14	3,546	15,935	8,592	23,261	440
Auxiliaries	27	3,201	12,981	113,345	27,137	4,397
Instruments and related products	5	381	1,975	768	...	13
Central administrative offices	3	(D)	(D)	(D)	(D)	(D)
Auxiliaries	2	(D)	(D)	(D)	(D)	(D)
Other manufacturers' products[2]	30	1,391	7,595	4,122	61,519	175
Central administrative offices	24	1,324	7,289	2,927	61,519	128
Auxiliaries	6	67	306	1,195	...	47
Petroleum bulk plants, terminals and wholesale LP gas facilities, total	842	51,924	276,931	21,058	655,217	517
Central administrative offices	459	49,410	263,199	16,277	632,191	78
Auxiliaries	383	2,514	13,732	4,781	23,026	439
Merchandise agents and brokers, total	32	1,626	7,386	1,128	2,895	120
Central administrative offices	26	1,460	6,388	1,121	2,895	85
Auxiliaries	6	166	998	7	...	35
Assemblers of farm products, total	95	1,816	10,009	3,493	33,555	139
Central administrative offices	83	1,690	9,384	3,383	33,166	134
Auxiliaries	12	126	625	110	389	5

(D) Withheld to avoid disclosure. ... Represents zero. [1]Average of the number of employees reported for March 15, May 15, August 15, and November 15 pay periods.
[2]Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

Table 9L. CENTRAL ADMINISTRATIVE OFFICES AND AUXILIARIES SERVICING WHOLESALE ESTABLISHMENTS: 1954—UNITED STATES, STATES, AND COUNTIES

Establishments, Employment, Payroll, Inventories, Sales, and Warehouse Space

State and county[1]	Number	Average employment[2] (Number)	Payroll, entire year ($1,000)	Inventories, end of year, at cost ($1,000)	Sales ($1,000)	Occupiable warehouse floor space, Dec. 31, 1954 (1,000 sq.ft.)
United States, total	1,786	96,203	514,257	275,307	1,111,883	10,397
Alabama	14	500	2,426	390	2,287	8
Jefferson county	6	381	1,598	25	...	1
Remainder of State	8	119	828	365	2,287	7
Arizona	7	356	1,777	...	...	...
Arkansas	20	355	1,841	1,672	3,696	72
Pulaski county	8	172	862	1,270	3,257	10
Sebastian county	4	101	455	402	439	58
Remainder of State	8	82	524	...	...	4
California	149	9,080	50,019	18,392	119,920	631
Alameda county	11	485	2,644	2	...	...
Fresno county	5	79	535	...	...	...
Los Angeles county	65	4,915	27,091	5,938	59,384	120
Sacramento county	5	480	2,623	87	4,956	15
San Diego county	5	86	460	465	...	9
San Francisco county	38	2,349	13,277	1,888	51,483	240
San Mateo county	3	183	1,097	587	29	11
Remainder of State	17	503	2,292	9,425	4,068	236
Colorado	27	1,097	6,542	4,885	11,808	45
Denver county	19	990	5,952	4,357	11,633	45
Remainder of State	8	107	590	528	175	...
Connecticut	25	1,419	7,968	802	96	62
Fairfield county	8	842	4,546	802	...	23
Hartford county	8	367	2,282	...	13	39
Remainder of State	9	210	1,140	...	83	...
Delaware	4	(D)	(D)	(D)	(D)	(D)
District of Columbia	13	226	1,285	...	106	1

See footnotes at end of table.

Table 9L. CENTRAL ADMINISTRATIVE OFFICES AND AUXILIARIES SERVICING WHOLESALE ESTABLISHMENTS. 1954—UNITED STATES, STATES, AND COUNTIES—Continued

Establishments, Employment, Payroll, Inventories, Sales, and Warehouse Space

State and county[1]	Number	Average employment[2] (Number)	Payroll, entire year ($1,000)	Inventories, end of year, at cost ($1,000)	Sales ($1,000)	Occupiable warehouse floor space, Dec. 31, 1954 (1,000 sq.ft.)
Florida	26	961	4,554	1,991	12,480	9
Dade county	7	212	1,242	1,072	...	...
Duval county	11	553	2,363	919	12,466	9
Hillsborough county	3	97	527	...	...	...
Remainder of State	5	99	422	...	14	...
Georgia	35	2,615	11,188	7,126	34,097	116
De Kalb county	8	102	466	447	...	6
Fulton county	19	2,195	9,608	6,480	32,756	80
Remainder of State	8	318	1,114	199	1,341	30
Idaho	6	26	152	...	...	...
Illinois	106	9,995	54,751	48,959	129,062	1,906
Cook county	79	8,520	47,767	45,560	122,319	1,726
Winnebago county	3	85	412	260	1,198	26
Remainder of State	24	1,390	6,572	3,139	5,545	154
Indiana	40	2,666	13,526	8,404	8,921	484
Marion county	18	1,307	6,627	385	6,670	...
St. Joseph county	4	344	2,308	125	832	25
Vigo county	3	138	540	...	...	...
Remainder of State	15	877	4,051	7,894	1,419	459
Iowa	35	1,160	5,410	4,002	2,812	233
Polk county	10	644	3,138	...	...	...
Woodbury county	4	19	86	342	1,154	...
Remainder of State	21	497	2,186	3,660	1,658	233
Kansas	37	758	3,644	18,184	12,662	743
Saline county	4	16	98	...	8,288	...
Sedgwick county	10	49	288	22	2,397	...
Shawnee county	3	14	160	1,235	...	150
Wyandotte county	6	404	1,655	16,136	75	521
Remainder of State	14	275	1,443	791	1,902	72
Kentucky	16	994	5,197	2,578	64	158
Jefferson county	10	931	4,858	2,578	...	156
Remainder of State	6	63	339	...	64	2
Louisiana	34	1,070	5,633	441	44,976	39
Caddo parish	6	112	646	...	...	2
Orleans parish	17	917	4,714	441	44,976	37
Remainder of State	11	41	273	...	...	...
Maine	11	186	1,101	474	5,392	55
Cumberland county	7	99	593	...	...	...
Remainder of State	4	87	508	474	5,392	55
Maryland	23	1,901	9,031	11,013	4,036	222
Baltimore city	18	1,536	7,300	10,558	4,036	222
Remainder of State	5	365	1,731	455	...	...
Massachusetts	48	2,346	13,582	3,562	24,796	90
Hampden county	4	65	373	30	...	30
Middlesex county	7	128	871	43	...	2
Suffolk county	30	2,028	11,578	3,489	19,351	58
Remainder of State	7	125	760	...	5,445	...
Michigan	73	6,311	31,268	18,510	36,232	1,196
Huron county	4	42	220	555	858	15
Ingham county	4	421	1,718	12,253	13	...
Saginaw county	3	272	1,418	...	...	...
Wayne county	41	2,814	15,064	2,785	33,307	94
Remainder of State	21	2,762	12,848	2,917	2,054	1,087
Minnesota	56	3,808	19,112	29,499	27,626	963
Hennepin county	28	1,829	10,368	3,848	12,376	183
Ramsey county	11	1,485	6,145	24,470	8,954	780
St. Louis county	6	298	1,530	1,052	...	...
Remainder of State	11	196	1,069	129	6,296	...
Mississippi	9	215	910	...	...	...
Missouri	56	3,729	18,983	1,330	39,264	51
Jackson county	24	2,206	10,708	289	14,634	24
St. Louis county	4	100	541	867	864	18
St. Louis city	19	1,352	7,282	80	23,470	...
Remainder of State	9	71	452	94	296	9
Montana	16	331	1,746	340	616	...
Cascade county	6	83	495	...	613	...
Remainder of State	10	248	1,251	340	3	...
Nebraska	16	619	3,226	1,027	3,250	2
Douglas county	9	565	2,988	808	1,709	2
Remainder of State	7	54	238	219	1,541	...
Nevada	2	(D)	(D)	(D)	(D)	(D)
New Hampshire	2	(D)	(D)	(D)	(D)	(D)
New Jersey	34	1,975	10,463	3,385	7,770	565
Bergen county	5	190	622	1,326	...	93
Camden county	3	76	564	268	...	1
Essex county	11	1,059	5,693	235	4,589	23
Hudson county	4	147	693	...	...	87
Remainder of State	11	503	2,891	1,556	3,181	361

See footnotes at end of table.

Table 9L. CENTRAL ADMINISTRATIVE OFFICES AND AUXILIARIES SERVICING WHOLESALE ESTABLISHMENTS 1954—UNITED STATES, STATES, AND COUNTIES–Continued

Establishments, Employment, Payroll, Inventories, Sales, and Warehouse Space

State and county[1]	Number	Average employment[2] (Number)	Payroll, entire year ($1,000)	Inventories, end of year, at cost ($1,000)	Sales ($1,000)	Occupiable warehouse floor space, Dec. 31, 1954 (1,000 sq.ft.)
New Mexico	7	14	87	...	...	...
New York	203	14,005	82,754	22,141	281,686	750
Albany county	10	698	3,718	7,377	2,093	86
Bronx county	5	78	440	990	...	90
Erie county	12	494	1,936	249	3,032	9
Kings county	14	539	3,082	2,683	4,088	56
Monroe county	5	52	312	22	...	...
Nassau county	4	71	489	...	...	...
New York county	95	9,554	59,069	8,195	218,496	146
Onondaga county	11	267	1,555	1	...	14
Queens county	12	997	5,367	469	47,756	83
Westchester county	12	668	3,737	1,472	670	55
Remainder of State	23	587	3,049	683	5,551	211
North Carolina	35	810	4,252	145	...	4
Mecklenburg county	16	615	3,254	47	...	4
Wake county	5	103	512	...	...	...
Remainder of State	14	92	486	98	...	...
North Dakota	12	256	1,180	5	120	6
Ohio	97	6,668	38,320	13,250	124,700	407
Cuyahoga county	29	4,120	22,892	4,696	83,039	203
Franklin county	11	439	2,053	3,748	586	15
Hamilton county	18	541	3,123	405	7,626	61
Lucas county	11	644	4,746	626	10,581	97
Montgomery county	6	116	749	194	1,860	11
Summit county	4	161	943	3,270	17,087	14
Remainder of State	18	647	3,814	311	3,921	6
Oklahoma	41	1,702	8,542	3,235	7,993	105
Garfield county	3	14	85	521	530	...
Oklahoma county	11	290	1,401	521	6,056	77
Tulsa county	16	1,243	6,445	2,193	1,378	28
Washington county	4	33	223	...	...	...
Remainder of State	7	122	388	...	29	...
Oregon	22	896	4,874	6,024	10,493	177
Multnomah county	13	817	4,451	5,368	7,529	130
Remainder of State	9	79	423	656	2,964	47
Pennsylvania	102	5,569	28,577	7,295	99,636	343
Allegheny county	28	1,325	8,166	3,442	7,246	138
Dauphin county	5	127	633	17	...	55
Luzerne county	4	45	253	...	...	...
Montgomery county	5	417	2,283	41	86	1
Philadelphia county	34	2,022	10,408	2,342	72,067	112
Remainder of State	26	1,633	6,834	1,453	20,237	37
Rhode Island	9	207	1,326	224	3,365	30
Providence county	9	207	1,326	224	3,365	30
Remainder of State	...	...	...	...	...	...
South Carolina	11	250	1,392	2	...	...
South Dakota	9	357	1,590	31	...	...
Tennessee	23	781	3,512	13,331	1,633	332
Davidson county	3	25	137	...	...	...
Knox county	3	18	107	...	...	...
Shelby county	10	690	3,038	13,296	885	332
Remainder of State	7	48	230	35	748	...
Texas	131	4,039	20,613	18,583	13,097	361
Bexar county	6	68	441	...	1,462	...
Dallas county	31	1,122	5,435	14,787	1,485	239
Harris county	25	1,694	8,886	1,415	9,019	73
Lubbock county	5	11	81	...	...	...
Midland county	7	31	208	...	...	...
Nueces county	3	28	208	...	...	...
Potter county	5	170	824	...	...	7
Tarrant county	14	488	2,479	139	920	14
Taylor county	4	56	302	...	...	...
Remainder of State	31	371	1,749	2,242	211	28
Utah	11	297	1,370	9	...	5
Vermont	4	92	534	...	...	84
Virginia	41	1,148	5,631	711	2,042	46
Arlington county	4	14	72	83	...	12
Richmond county	4	49	285	115	...	10
Norfolk city	4	159	713	31	1,041	...
Remainder of State	29	926	4,561	482	1,001	24
Washington	38	2,210	12,773	770	33,858	53
King county	20	1,763	10,394	445	32,204	...
Pierce county	3	18	109	...	799	...
Spokane county	7	344	1,724	...	...	...
Remainder of State	8	85	546	325	855	53
West Virginia	16	461	2,637	451	808	38
Wisconsin	28	1,620	7,679	122	483	4
Brown county	4	260	1,253	...	49	...
Dane county	6	215	1,171	1	27	...
Douglas county	4	140	578	14	407	4
La Crosse county	3	191	1,010	...	...	...
Milwaukee county	6	677	3,344	...	...	...
Remainder of State	5	137	323	107	...	...
Wyoming	6	29	163	...	...	1

(D) Withheld to avoid disclosures. ... Represents zero. [1]Counties not shown have been withheld to avoid disclosure or have no establishments of this type.
[2]Average of the number of employees reported for March 15, May 15, August 15, and November 15 pay periods.

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ALASKA AND HAWAII

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Table 10A.–WHOLESALE TRADE: 1954–EMPLOYMENT SIZE OF ESTABLISHMENT–ALASKA

Total Wholesale–Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types–Establishments and Sales

Employment size of establishment	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest November 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest November 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Alaska, total	184	6,274	128,583	981	83	100	41,410	84	53,311
Establishments with—									
1 paid employee	66	186	2,162	24	51	20	1,891	46	17,960
2 paid employees	18	234	4,320	36	4	11	1,410	7	1,492
3 paid employees	16	314	6,470	51	7	11	1,416	5	1,828
4 or 5 paid employees	32	784	17,591	144	13	21	6,316	11	6,814
6 or 7 paid employees	15	480	10,040	96	2	9	4,249	6	1,867
8 or 9 paid employees	12	750	15,652	99	3	10	8,100	2	(D)
10 to 19 paid employees	16	1,394	27,588	229	3	11	8,887	5	8,594
20 to 49 paid employees	8	(D)	(D)	(D)	(D)	7	(D)	1	(D)
50 to 99 paid employees	...	...	...	...	...	...	...	...	...
100 or more paid employees	1	(D)	(D)	(D)	(D)	...	...	1	(D)

(D) Withheld to avoid disclosure. ... Represents zero.

Table 10B.–WHOLESALE TRADE 1954–LEGAL FORM OF ORGANIZATION, BY TYPE OF OPERATION–ALASKA

Establishments, Sales, Stocks, Operating Expense Ratio, Payroll and Personnel

Type of operation, and legal form of organization	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (including payroll) as percent of sales[1]	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended November 15: Payroll (Dollars)	Payroll and paid employees, workweek ended November 15: Employees (Number)	Active proprietors November (Number)
Alaska, total	184	xxx	14,217	xxx	6,274	128,583	981	83
Individual proprietorships	33	xxx	213	xxx	446	10,487	87	20
Partnerships	14	xxx	612	xxx	358	7,859	78	19
Corporations	128	xxx	12,584	xxx	4,455	85,758	651	[2]43
Cooperative associations	3	xxx	635	xxx	838	21,461	136	...
Other forms of organization (including not reporting)	6	xxx	173	xxx	177	3,018	29	1
Merchant wholesalers, total	100	41,410	5,812	18.5	3,997	84,628	641	33
Individual proprietorships	21	3,229	208	14.4	238	5,464	48	15
Partnerships	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Corporations	58	30,046	4,750	19.2	2,994	59,435	450	...
Cooperative associations	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	6	1,652	173	20.6	177	3,018	29	1
Manufacturers' sales branches, total	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Individual proprietorships	...	...	...	...	...	...	...	...
Partnerships	...	...	...	...	...	...	...	...
Corporations	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Cooperative associations	...	...	...	...	...	...	...	...
Other forms of organization (including not reporting)	...	...	...	...	...	...	...	...
Petroleum bulk plants, terminals and LP gas facilities, total	64	36,754	7,610	10.5	1,215	22,930	172	43
Individual proprietorships	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships	...	...	...	...	...	...	...	...
Corporations	62	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Cooperative associations	...	...	...	...	...	...	...	...
Other forms of organization (including not reporting)	...	...	...	...	...	...	...	...
Merchandise agents, brokers, total	12	9,416	5	6.2	231	5,023	39	7
Individual proprietorships	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Corporations	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Cooperative associations	...	...	...	...	...	...	...	...
Other forms of organization (including not reporting)	...	...	...	...	...	...	...	...
Assemblers of farm products, total	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Individual proprietorships	...	...	...	...	...	...	...	...
Partnerships	...	...	...	...	...	...	...	...
Corporations	...	...	...	...	...	...	...	...
Cooperative associations	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting)	...	...	...	...	...	...	...	...

(D) Withheld to avoid disclosure. xxx Not applicable. ... Represents zero. [1]Entries for merchandise agents and brokers represent brokerage or commission received.
[2]Operators of commission petroleum bulk plants on an agency basis.

Table 10C.–PETROLEUM BULK PLANTS AND TERMINALS 1954–ALASKA

Establishments, Sales, Inventories, Payroll, and Personnel

Type of establishment	Establishments (Number)	Sales (excluding tax) ($1,000)	Inventories, end of year, at cost ($1,000)	Payroll: Entire year ($1,000)	Payroll: Workweek ended nearest November 15 (Dollars)	Paid employees, workweek ended nearest—: March 15 (Number)	May 15 (Number)	August 15 (Number)	November 15 (Number)	Active proprietors of unincorporated businesses, November 15 (Number)
Alaska, total	64	34,282	7,610	1,215	22,930	161	171	176	172	43
Bulk plants	56	17,883	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals	8	16,399	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

(D) Withheld to avoid disclosure.

Table 10D.–PETROLEUM BULK PLANTS AND TERMINALS: 1954–TYPE OF PLANT–ALASKA

Establishments and Sales

Territory	Bulk plants and terminals, total		Bulk plants										Bulk terminals	
			Total		Independent bulk plants		Cooperative bulk plants		Multiunit bulk plant operations					
									Commission bulk plants		Salary bulk plants			
	Establishments (Number)	Sales (excl. tax) ($1,000)	Establishments (Number)	Sales (excl. tax) ($1,000)	Establishments (Number)	Sales (excl. tax) ($1,000)	Establishments (Number)	Sales (excl. tax) ($1,000)	Establishments (Number)	Sales (excl. tax) ($1,000)	Establishments (Number)	Sales (excl. tax) ($1,000)	Establishments (Number)	Sales (excl. tax) ($1,000)
Alaska	64	34,282	56	17,883	...	...	...	...	46	11,932	10	5,951	8	16,399

... Represents zero.

Table 10E.–PETROLEUM BULK PLANTS AND TERMINALS: 1954–BULK STORAGE CAPACITY–ALASKA

Establishments, Sales, and Storage Capacity, by Type of Product

Type of establishment	Establishments	Sales (excluding tax)	Bulk storage capacity as of December 31, assigned to—						
			Aviation gasoline	Other gasoline	Kerosene, range oil, No. 1 fuel oil	Distillate fuel oils (No. 2 to No. 4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (No. 5 and No. 6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)	Liquefied petroleum gases	
								In tanks of 125 lbs. working pressure or less	In tanks of more than 125 lbs. working pressure
	(Number)	($1,000)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
Alaska, total	64	34,282	7,821	15,219	17,886	16,636	5,840	...	...
Petroleum bulk plants, terminals	64	34,282	7,821	15,219	17,886	16,636	5,840	...	...
Bulk plants	56	17,883	2,883	7,897	7,899	7,297	483	...	...
Bulk terminals	8	16,399	4,938	7,322	9,987	9,339	5,357	...	...
Wholesale LP gas facilities	...	...	...	...	...	...	...	...	...

... Represents zero.

Table 10 F.–PETROLEUM BULK PLANTS AND TERMINALS: 1954–BULK STORAGE CAPACITY–ALASKA BY JUDICIAL DIVISIONS

Establishments, Sales, and Storage Capacity, by Type of Product

Judicial Division	Establishments	Sales (excluding tax)	Bulk storage capacity as of December 31, assigned to—				
			Aviation gasoline	Other gasoline	Kerosene, range oil, No. 1 fuel oil	Distillate fuel oils (No. 2 to No. 4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (No. 5 and No. 6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)
	(Number)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
Alaska, total	64	34,282	7,821	15,219	17,886	16,636	5,840
First judicial division	33	10,880	1,983	5,863	6,828	6,870	2,371
Second judicial division	3	(D)	(D)	(D)	(D)	(D)	(D)
Third judicial division	20	17,782	3,768	8,326	8,417	7,608	3,469
Fourth judicial division	8	(D)	(D)	(D)	(D)	(D)	(D)

(D) Withheld to avoid disclosure.

Table 10G.–PETROLEUM BULK PLANTS AND TERMINALS: 1954–BULK STORAGE CAPACITY BY SIZE OF STORAGE FACILITY–ALASKA

Establishments, and Storage Capacity, by Type of Product

Size of storage facility	Establishments	Total bulk storage capacity as of December 31, assigned to—					
		All products	Aviation gasoline	Other gasoline	Kerosene, range oil, No. 1 fuel oil	Distillate fuel oils (No. 2 to No. 4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (No. 5 and No. 6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)
	(Number)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
Alaska, total	64	63,402	7,821	15,219	17,886	16,636	5,840
Less than 42,000 gallons	5	128	...	68	23	37	...
42,000 to 62,000 gallons	1						
63,000 to 83,000 gallons	9	776	...	302	273	201	...
84,000 to 104,000 gallons	5	473	...	110	129	160	74
105,000 to 209,000 gallons	4	689	...	229	192	268	...
210,000 to 519,000 gallons	13	4,021	58	1,066	1,217	1,640	40
520,000 to 1,049,000 gallons	8	5,918	824	1,762	1,237	1,812	283
1,050,000 to 3,149,000 gallons	14	23,895	3,582	4,889	7,168	6,367	1,891
3,150,000 to 6,299,000 gallons	3	27,502	3,357	6,793	7,649	6,151	3,552
6,300,000 to 20,999,000 gallons	2						
21,000,000 gallons and over	...	...	...	...	...	...	...

... Represents zero.

Table 10H—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES BY CLASS OF CUSTOMER AND TYPE OF PRODUCT—ALASKA

Establishments, Total Sales, and Gallon Sales

Territory	All establishments		Sales of establishments reporting gallon sales, by class of customer and type of product											
				Total sales, all customers					Sales to retailers, users, and consumers					
	Number	Sales (excluding tax)	Sales coverage[1]	Gasoline	Kerosene, range oil, No. 1 fuel oil	Distillate fuel oils (No. 2 to No. 4 light gas oils, and light Diesel-type fuels	Residual fuel oils (No. 5 and No. 6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)	Liquefied petroleum gases	Gasoline	Kerosene, range oil, No. 1 fuel oil	Distillate fuel oils (No. 2 to No. 4 light gas oils, and light Diesel-type fuels	Residual fuel oils (No. 5 and No. 6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)	Liquefied petroleum gases
		($1,000)	(Percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
Alaska	64	34,282	99	59,182	47,033	50,271	28,408	31	58,026	46,815	49,531	27,922	31

[1]Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

Table 10J.–PETROLEUM BULK PLANTS AND TERMINALS: 1954–GALLON SALES TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT–ALASKA BY JUDICIAL DIVISION

Bulk Plants and Terminals--Establishments, Total Sales and Gallon Sales; Retail Gasoline Service Stations--Establishments and Sales

Type of plant and Judicial Division	Petroleum bulk plants and terminals							Retail gasoline service stations	
			Sales of establishments reporting gallon sales, by type of product						
	Establishments (Number)	Sales (excl. tax) ($1,000)	Sales coverage[1] (Percent)	Gasoline (1,000 gal.)	Kerosene, range oil, No. 1 fuel oil (1,000 gal.)	Distillate fuel oils (No. 2-No. 4, light gas oils, and light Diesel-type fuels) (1,000 gal.)	Residual fuel oils (No. 5 and No. 6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special) (1,000 gal.)	Establishments (Number)	Sales of gasoline service stations ($1,000)
Alaska, total	64	34,282	99	58,026	46,815	49,531	27,922	75	9,567
Refiner-marketer plants	64	34,282	99	58,026	46,815	49,531	27,922	(NA)	(NA)
Other plants	...	...	...	...	...	...	...	(NA)	(NA)
First Judicial Division	33	10,880	100	19,582	19,650	17,718	15,323	7	(D)
Second Judicial Division	3	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)
Third Judicial Division	20	17,782	97	30,355	20,169	28,134	12,339	54	(D)
Fourth Judicial Division	8	(D)	(D)	(D)	(D)	(D)	(D)	13	1,773

(D) Withheld to avoid disclosure. NA Not available. ... Represents zero. [1]Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

Table 10K.–PETROLEUM BULK PLANTS AND TERMINALS: 1954–NUMBER OF TANK TRUCKS, TRAILERS, AND SEMITRAILERS OPERATED DURING DECEMBER–ALASKA

Type of equipment	Number of bulk petroleum products (except LP gas) vehicles					Number of liquefied petroleum gas vehicles				
	Total	By capacity of vehicles				Total	By capacity of vehicles			
		Less than 3,000 Gallons	3,000 to 6,499 gallons	6,500 to 9,999 gallons	10,000 gallons or more		Less than 1,200 gallons	1,200 to 1,999 gallons	2,000 to 3,499 gallons	3,500 gallons or more
Alaska, total	122	115	7	...	...	...	...	...	...	...
Tank trucks	107	107	...	...	...	...	...	...	...	...
Tank semitrailers and trailers	15	8	7	...	...	...	...	...	...	...

... Represents zero.

Table 10L.–WHOLESALE TRADE: 1954–EMPLOYMENT SIZE OF ESTABLISHMENT–HAWAII

Total Wholesale–Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types–Establishments and Sales

Employment size of establishment	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest November 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest November 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Hawaii, total	594	37,754	764,510	9,886	335	445	293,929	149	288,011
Establishments with—									
1 paid employee	117	437	5,755	96	91	72	5,812	45	29,145
2 paid employees	69	463	9,489	140	55	51	5,179	18	6,737
3 paid employees	61	553	11,742	195	48	53	6,169	8	4,626
4 or 5 paid employees	88	1,143	26,676	393	52	61	9,963	27	15,727
6 or 7 paid employees	54	1,210	25,609	347	34	45	13,163	9	9,926
8 or 9 paid employees	39	1,213	28,889	327	16	29	9,495	10	8,420
10 to 19 paid employees	82	3,599	73,382	1,101	34	70	39,959	12	8,977
20 to 49 paid employees	47	5,080	110,568	1,466	5	34	51,853	13	34,431
50 to 99 paid employees	15	4,775	88,227	1,118	...	13	(D)	2	(D)
100 or more paid employees	22	19,281	384,173	4,703	...	17	(D)	5	(D)

... Represents zero.
(D) Withheld to avoid disclosure.

Table 10M.–WHOLESALE TRADE: 1954–LEGAL FORM OF ORGANIZATION, BY TYPE OF OPERATION–HAWAII

Establishments, Sales, Stocks, Operating Expense Ratio, Payroll and Personnel

Type of operation, and legal form of organization	Establishments (Number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (including payroll) as percent of sales[1]	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended November 15: Payroll (Dollars)	Payroll and paid employees, workweek ended November 15: Employees (Number)	Active proprietors November (Number)
Hawaii, total	594	xxx	50,668	xxx	37,754	764,510	9,886	335
Individual proprietorships	194	xxx	1,993	xxx	1,604	35,570	631	175
Partnerships	69	xxx	1,625	xxx	1,260	26,860	471	[2]137
Corporations	292	xxx	41,993	xxx	32,227	649,359	7,937	19
Cooperative associations	18	xxx	1,224	xxx	420	7,775	163	2
Other forms of organization (including not reporting)	21	xxx	3,833	xxx	2,243	44,946	684	2
Merchant wholesalers, total	445	293,929	40,527	17.1	28,439	580,099	7,861	267
Individual proprietorships	156	23,741	1,840	13.1	1,330	29,476	54.1	147
Partnerships	57	15,828	1,406	13.5	1,039	22,070	412	117
Corporations	207	225,094	32,727	18.2	23,827	484,149	6,194	...
Cooperative associations	7	10,712	1,141	4.5	216	3,610	73	1
Other forms of organization (including not reporting)	18	18,554	3,413	19.3	2,027	40,794	641	2
Manufacturers' sales branches, total	38	44,805	2,854	10.9	2,783	56,778	665	...
Individual proprietorships	...	...	...	...	...	...	...	...
Partnerships	...	...	...	...	...	...	...	...
Corporations	35	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Cooperative associations	...	...	...	...	...	...	...	...
Other forms of organization (including not reporting)	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities, total	34	56,515	6,701	7.7	1,360	27,109	283	19
Individual proprietorships	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships	...	...	...	...	...	...	...	...
Corporations	33	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Cooperative associations	...	...	...	...	...	...	...	...
Other forms of organization (including not reporting)	...	...	...	...	...	...	...	
Merchandise agents, brokers, total	68	183,309	499	6.1	4,928	95,453	951	49
Individual proprietorships	37	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Corporations	16	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Cooperative associations	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organizations (including not reporting)	...	...	...	...	...	...	...	...
Assemblers of farm products	9	3,382	87	14.2	244	5,071	126	...
Individual proprietorships	...	...	...	...	...	...	...	...
Partnerships	...	...	...	...	...	...	...	...
Corporations	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Cooperative associations	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organizations (including not reporting)	...	...	...	...	...	...	...	...

... Represents zero. XXX Not applicable.
(D) Withheld to avoid disclosure.
[1]Entries for merchandise agents and brokers represent brokerage or commissions received. [2]Operators of commission petroleum bulk plants on an agency basis.

Table 10N.–PETROLEUM BULK PLANTS AND TERMINALS: 1954–HAWAII

Establishments, Sales, Inventories, Payroll, and Personnel

Type of establishment	Establishments (Number)	Sales (excluding tax) ($1,000)	Inventories, end of year, at cost ($1,000)	Payroll: Entire year ($1,000)	Payroll: Workweek ended nearest November 15 (Dollars)	Paid employees, workweek ended nearest—: March 15 (Number)	May 15 (Number)	August 15 (Number)	November 15 (Number)	Active proprietors of unincorporated businesses, November 15 (Number)
Hawaii, total	34	44,466	6,701	1,360	27,109	280	280	285	283	19
Bulk plants	24	8,030	5,064	221	4,608	50	50	51	53	18
Bulk terminals	10	36,436	1,637	1,139	22,501	230	230	234	230	1

Table 10P.–PETROLEUM BULK PLANTS AND TERMINALS: 1954–TYPE OF PLANT–HAWAII

Establishments and Sales

Territory	Bulk plants and terminals, total		Bulk plants										Bulk terminals	
			Total		Independent bulk plants		Cooperative bulk plants		Multiunit bulk plant operations					
									Commission stations		Salary stations			
	Establishments (Number)	Sales (excl. tax) ($1,000)	Establishments (Number)	Sales (excl. tax) ($1,000)	Establishments (Number)	Sales (excl. tax) ($1,000)	Establishments (Number)	Sales (excl. tax) ($1,000)	Establishments (Number)	Sales (excl. tax) ($1,000)	Establishments (Number)	Sales (excl. tax) ($1,000)	Establishments (Number)	Sales (excl. tax) ($1,000)
Hawaii	34	44,466	24	8,030	3	419	...	...	17	5,730	4	1,881	10	36,436

... Represents zero.

Table 10Q –PETROLEUM BULK PLANTS AND TERMINALS: 1954 –BULK STORAGE CAPACITY–HAWAII

Establishments, Sales, and Storage Capacity, by Type of Product

Type of establishment	Establishments (Number)	Sales (excluding tax) ($1,000)	Bulk storage capacity as of December 31, assigned to—						
			Aviation gasoline (1,000 gal.)	Other gasoline (1,000 gal.)	Kerosene, range oil, No. 1 fuel oil (1,000 gal.)	Distillate fuel oils (No. 2 to No. 4, light gas oils, and light Diesel-type fuels) (1,000 gal.)	Residual fuel oils (No. 5 and No. 6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special) (1,000 gal.)	Liquefied petroleum gases: In tanks of 125 lbs. working pressure or less (1,000 gal.)	Liquefied petroleum gases: In tanks of more than 125 lbs. working pressure (1,000 gal.)
Hawaii, total	34	44,466	5,915	31,017	2,595	9,357	21,148	...	...
Petroleum bulk plants, terminals	34	44,466	5,915	31,017	2,595	9,357	21,148	...	...
Bulk plants	24	8,030	...	4,553	750	2,442	157	...	...
Bulk terminals	10	36,436	5,915	26,464	1,845	6,915	20,991	...	...
Wholesale LP gas facilities	...	...	...	...	...	...	...	...	...

... Represents zero.

Table 10R.–PETROLEUM BULK PLANTS AND TERMINALS 1954--BULK STORAGE CAPACITY--HAWAII BY COUNTIES

Establishments, Sales, and Storage Capacity, by Type of Product

County	Establishments (Number)	Sales (excluding tax) ($1,000)	Bulk storage capacity as of December 31, assigned to—				
			Aviation gasoline (1,000 gal.)	Other gasoline (1,000 gal.)	Kerosene, range oil, No. 1 fuel oil (1,000 gal.)	Distillate fuel oils (No. 2 to No. 4, light gas oils, and light Diesel-type fuels) (1,000 gal.)	Residual fuel oils (No. 5 and No. 6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special) (1,000 gal.)
Hawaii, total	34	44,466	5,915	31,017	2,595	9,357	21,148
Hawaii	13	5,068	218	4,039	655	1,213	2,086
Honolulu	10	32,617	5,697	21,561	1,368	5,073	18,905
Kauai	5	(D)	(D)	(D)	(D)	(D)	(D)
Maui	6	(D)	(D)	(D)	(D)	(D)	(D)

(D) Withheld to avoid disclosure.

Table 10S.–PETROLEUM BULK PLANTS AND TERMINALS: 1954–BULK STORAGE CAPACITY BY SIZE OF STORAGE FACILITY–HAWAII

Establishments, and Storage Capacity, by Type of Product

Size of storage facility	Establishments (Number)	Bulk storage capacity December 31, 1954					
		All products (1,000 gal.)	Aviation gasoline (1,000 gal.)	Other gasoline (1,000 gal.)	Kerosene, range oil, No. 1 fuel oil (1,000 gal.)	Distillate fuel oils (No. 2 to No. 4, light gas oils, and light Diesel-type fuels) (1,000 gal.)	Residual fuel oils (No. 5 and No. 6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special) (1,000 gal.)
Hawaii, total	34	70,032	5,915	31,017	2,595	9,357	21,148
Less than 42,000 gallons	7	126	...	64	26	36	...
42,000 to 62,000 gallons	2	443	...	259	95	89	...
63,000 to 83,000 gallons	4						
84,000 to 104,000 gallons	...	...	...	...	...	...	...
105,000 to 209,000 gallons	2	2,075	...	1,169	192	714	...
210,000 to 519,000 gallons	4						
520,000 to 1,049,000 gallons	7	5,182	...	3,324	523	1,335	...
1,050,000 to 3,149,000 gallons	3	62,204	5,915	26,201	1,759	7,183	21,148
3,150,000 to 6,299,000 gallons	1						
6,300,000 to 20,999,000 gallons	4						
21,000,000 gallons and over	...	...	...	...	...	...	...

... Represents zero.

Table 10T -PETROLEUM BULK PLANTS AND TERMINALS: 1954-GALLON SALES BY CLASS OF CUSTOMER AND TYPE OF PRODUCT-HAWAII
Establishments, Total Sales, and Gallon Sales

Territory	All establishments		Sales of establishments reporting gallon sales, by class of customer and type of product											
				Total sales, all customers					Sales to retailers, users, and consumers					
	Number	Sales (excluding tax)	Sales coverage[1]	Gasoline	Kerosene, range oil, No. 1 fuel oil	Distillate fuel oils (No. 2 to No. 4 light gas oils, and light Diesel-type fuels	Residual fuel oils (No. 5 and No. 6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)	Liquefied petroleum gases	Gasoline	Kerosene, range oil, No. 1 fuel oil	Distillate fuel oils (No. 2 to No. 4 light gas oils, and light Diesel-type fuels	Residual fuel oils (No. 5 and No. 6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)	Liquefied petroleum gases
		($1,000)	(Percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
Hawaii	34	44,466	100	132,854	6,254	22,779	225,830	1,943	125,884	5,178	22,730	212,252	...

... Represents zero. [1]Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

Table 10U –PETROLEUM BULK PLANTS AND TERMINALS: 1954–GALLON SALES TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT–HAWAII BY COUNTIES

Bulk Plants and Terminals–Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations–Establishments and Sales

County	Petroleum bulk plants and terminals							Retail gasoline service stations	
			Sales of establishments reporting gallon sales, by type of product						
	Establishments (Number)	Sales (excl. tax) ($1,000)	Sales coverage[1] (Percent)	Gasoline (1,000 gal.)	Kerosene, range oil, No. 1 fuel oil (1,000 gal.)	Distillate fuel oils (No. 2-No. 4, light gas oils, and light Diesel-type fuels) (1,000 gal.)	Residual fuel oils (No. 5 and No. 6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special) (1,000 gal.)	Establishments (Number)	Sales of gasoline service stations ($1,000)
Hawaii, total	34	44,466	100	125,884	5,178	22,730	212,252	332	28,776
Refiner-marketer plants	31	44,047	100	124,923	5,106	22,682	212,252	(NA)	(NA)
Other plants	3	419	100	961	72	48	...	(NA)	(NA)
Hawaii	13	5,068	100	13,027	1,432	5,653	6,339	65	3,679
Honolulu	10	32,617	100	97,887	2,061	8,894	200,860	202	21,957
Kauai	5	(D)	(D)	(D)	(D)	(D)	(D)	24	1,003
Maui	6	(D)	(D)	(D)	(D)	(D)	(D)	41	2,137

(D) Withheld to avoid disclosure. (NA) Not available. ... Represents zero. [1]Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

Table 10V –PETROLEUM BULK PLANTS AND TERMINALS: 1954–NUMBER OF TANK TRUCKS, TRAILERS, AND SEMITRAILERS OPERATED DURING DECEMBER–HAWAII

Type of equipment	Number of bulk petroleum products (except LP gas) vehicles					Number of liquefied petroleum gas vehicles				
	Total	By capacity of vehicles				Total	By capacity of vehicles			
		Less than 3,000 gallons	3,000 to 6,499 gallons	6,500 to 9,999 gallons	10,000 gallons or more		Less than 1,200 gallons	1,200 to 1,999 gallons	2,000 to 3,499 gallons	3,500 gallons or more
Hawaii, total	159	132	23	4	...	...	...	...	...	...
Tank trucks	131	125	6	...	...	...	...	...	...	...
Tank semitrailers and trailers	28	7	17	4	...	...	...	...	...	...

... Represents zero.

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PUBLIC WAREHOUSES

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	States	Region or division	Standard Metropolitan Area	States	Region or division	Standard Metropolitan Area	States	Region or division	Standard Metropolitan Area	States	Region or division	States	Region or division	States	States
Payroll and employment:															
Payroll, 1954	1A,2A	2A,F,G	2B	1A,3A	3A,F,G	3B	1A,4A	4A,C,G	4B	1A	5A,C	1A	6A	1A	1A
Payroll workweek ended nearest Nov. 15, 1954	1A			1A			1A			1A		1A		1A	1A
Employees, workweek ended, nearest Nov. 15, 1954	1A,2A	2A,F,G	2B	1A,3A	3A,F,G	3B	1A,4A	4A,C,G	4B	1A	5A,C	1A	6A	1A	1A
Employees, specified workweeks	1A			1A			1A			1A	5A	1A		1A	1A
Employees, by occupation classes		2G			3G										
Buildings, number and age		2C			3C										
Principal products stored								4C					6A,B		
Size data:															
Revenue size		2F,G			3F,G										
Size by number of lockers											5C				
Capacity, refrigerated warehouses								4G							
Revenue:															
Total revenue	1A,2A	2A,D,E,F,G	2B,D,E	1A,3A	3A,D,E,F,G	3B,D,E	1A,4A	4A,C,G	4B	1A	5A,C	1A	6A,B	1A	1A
General merchandise revenue, total		2D,E	2D,E		3D,E	3D,E									
From storage of general merchandise		2E	2E												
From handling general merchandise		2E	2E												
From accessorial services		2E	2E												
Household goods revenue, total		2D,E	2D,E		3D,E	3D,E									
From storage of household goods					3E	3E									
From labor on household goods					3E	3E									
Trucking					3E	3E									
Packing and crating household goods					3E	3E									
Commissions received					3E	3E									
Revenue from storage except refrigerated													6B		
Special storage revenue		2E	2E		3E	3E									
Trucking revenue													6B		
Revenue from compressing, packing, crating, bailing, etc.													6B		
Sale of merchandise		2E	2E		3E	3E							6B		
Freight trucking terminal revenue		2E	2E		3E	3E									
Space:															
Gross floor space		2C			3C										
Space leased on landlord-tenant basis		2C			3C										
Occupiable public storage space	1A,2A	2A,D,F	2B,D	1A,3A	3A,D,F	3B,D	1A			1A		1A	6A	1A	1A
Percent occupied		2D	2D		3D	3D									
General merchandise space	2A	2A,D,F	2B,D	3A	3A,D,F,	3B,D									
Household goods space	2A	2A,D,F	2B,D	3A	3A,D,F,	3B,D									
Refrigerated space	1A			1A			1A,4A	4A,C,G	4B	1A		1A		1A	1A
Cooler space							4A	4A,C,G	4B						
Freezer space							4A	4A,C,C	4B						
Food locker space:															
Number of lockers installed	1A			1A			1A,4A	4A,C,G	4B	1A	5A,C	1A		1A	1A
Bulk freezer storage space	1A			1A			1A,4A	4A	4P	1A	5A,C	1A		1A	1A
Bin space	1A			1A			1A			1A		1A	6A	1A	1A
Bulk liquid storage space	1A			1A			1A			1A		1A		1A	1A
Food locker plants with and without food preparation facilities											5A				

INTRODUCTION

The 1954 Census of Business, along with the 1954 Census of Manufactures and Mineral Industries, was authorized by law under Title 13, United States Code, section 131. These 1954 Censuses covered businesses operated in continental United States, Alaska and Hawaii. The 1954 Census of Business covered Wholesale Trade, Retail Trade, Selected Service Trades and Public Warehouses. Separate Censuses of Business and Manufactures for 1954 were also conducted in Puerto Rico jointly with the Commonwealth Government. Public warehouses, however, were not covered in the Puerto Rico Census.

Findings presented in this report are for that portion of the 1954 Census of Business pertaining to Public Warehouses.

The term "public warehouses" as used here, encompasses the following industries of the Standard Industrial Classification Manual, Volume II, May 1949, a manual developed under the auspices of the Bureau of the Budget, Executive Office of the President.

Industry Number	Title
422	Farm product warehousing and storage
423	Refrigerated warehousing
424	Household goods warehousing and storage
425	Special warehousing and storage, not elsewhere classified
428	Terminal facilities for handling freight
429	General warehousing and storage

The various classes of warehouses for which data are presented separately in this publication are described below under "Description of Classifications."

METHOD OF ENUMERATION

Data in this report, as well as in other 1954 Census of Business publications, were obtained by means of a mail canvass. Report forms were mailed to all business firms included in the active records of the Internal Revenue Service as subject to payment of Federal Insurance Contributions Act (FICA) taxes (i.e., employers of one or more persons) and which were classified in the records of the Bureau of Old-Age and Survivors' Insurance (BOASI) as wholly or partially engaged in public warehousing and storage, wholesale, retail, manufacturing, mineral industries, and in major groups 70, 72, 73, 75, 76, 78, and 79 of the Service portion of the Standard Industrial Classification Manual. In addition, report forms were mailed to all establishments which BOASI had not classified by kind of business prior to mailing Census report forms. Each establishment was mailed a report form appropriate to its BOASI classification (for those cases for which BOASI classifications had not been established, a general purpose form was used), but its 1954 Census classification was determined by replies to questions on the Census report form. Each establishment enumerated in the 1954 Census of Business was classified as a public warehouse, retail store, wholesale establishment or service business according to its major activity.

Two special report forms, designed in cooperation with industry representatives, were used in enumerating public warehouses in connection with the 1954 Census of Business. (See Report Forms BC-42A and 42B reproduced on pp. 11-15 thru 11-18). This publication presents information developed from those forms.

PREVIOUS CENSUSES OF PUBLIC WAREHOUSES

Public warehouses were included in the 1935 and 1939 Censuses of Business, but not in the 1948 Census. A separate bulletin was issued in connection with the 1935 Census entitled Public Warehousing. Data for 1939 were included as a part of Service Trades for that year, and were published in Sixteenth Census of the United States 1940, Census of Business, Volume III, Service Establishments, 1939.

In addition, the Bureau of the Census, as statistical collection agent for the Transportation Division of the National Defense Advisory Commission, conducted a survey of the Nation's public storage space in 1941. The findings were published in a Census Bureau release of December 6, 1941, entitled Survey of Public Storage Space as of July 1, 1941. This survey was limited for the most part to general merchandise and household goods warehouses.

CONFIDENTIALITY OF DATA

In accordance with Census law, any data which would disclose the operation of an individual establishment or business organization are not published. The number of establishments in a kind of business is not considered a disclosure by Census rules, so that this item is shown in instances where other items of information for the same establishments are suppressed.

SUMMARY OF FINDINGS

At the end of 1954 there were 7,565 establishments, with one or more paid employees, in continental United States primarily engaged in the public warehouse business as defined below under "Description of Classifications."* Revenue for the year amounted to $757 million. Employees of the industry numbered 94,444 during the workweek ended nearest November 15, 1954, on a weekly payroll of $6,170,064, or an average of $65 per employee. Payroll for the year amounted to $304 million, or 40 percent of the total revenue. Owners of unincorporated firms, even though they may have been engaged in the business, are not included in the count of employees nor is their compensation included in payroll.

Public warehouses, as the term is used here, includes general merchandise warehouses, household goods warehouses, refrigerated warehouses, food locker plants, farm products warehouses, special warehouses and storage facilities, and freight trucking terminals. As indicated in the "Description of Classifications," data in this report are limited to establishments primarily engaged in performing warehousing and related services for the public. Plants primarily engaged in other activities but which also conduct some public warehouse business (e.g., ice plants with some public refrigerated space and food lockers, poultry dressing plants having some public refrigerated space, wholesale warehouses providing some public space, etc.) are excluded.

General Merchandise Warehouses.—Of the 7,565 establishments in the public warehouse classification, 1,197 were primarily engaged in warehousing general merchandise with annual revenue of $172 million. Employees of this segment of the warehouse trade numbered 22,283 on a weekly payroll of $1,576,442 as of mid-November 1954, or a weekly average of $71 per employee. Annual payroll amounted to $82 million or 47.6 percent of revenue.

General merchandise warehouses reported a total of 108 million square feet of floor space at the end of 1954, 102 million of which was assigned to the storage of general merchandise, 2 million to household goods, and 4 million to other

*Data for unincorporated firms without paid employees are excluded from the summary but are presented in text Table H, p. 11-11. For information on Public Merchandise Warehouses in the territories of Alaska and Hawaii, see Table 8A, p. 11-52.

CHART 1.–GENERAL MERCHANDISE AND HOUSEHOLD GOODS WAREHOUSES

OCCUPIABLE PUBLIC STORAGE FLOOR SPACE, DECEMBER 31, 1954, BY GEOGRAPHIC DIVISIONS

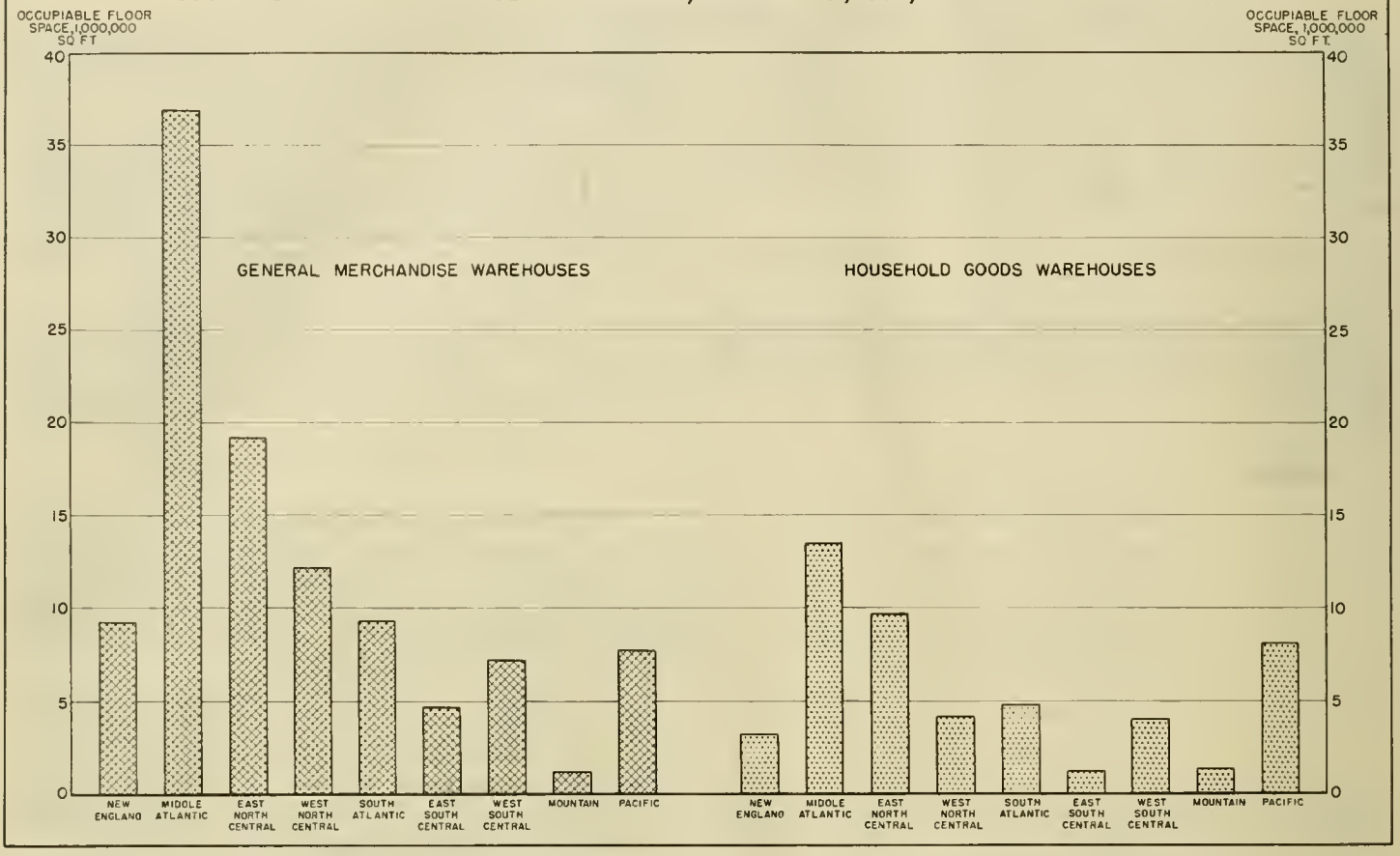


CHART 2.–REFRIGERATED WAREHOUSES

OCCUPIABLE PUBLIC REFRIGERATED SPACE, DECEMBER 31, 1954, BY GEOGRAPHIC DIVISIONS

(EXCLUDES FOOD LOCKER PLANTS)

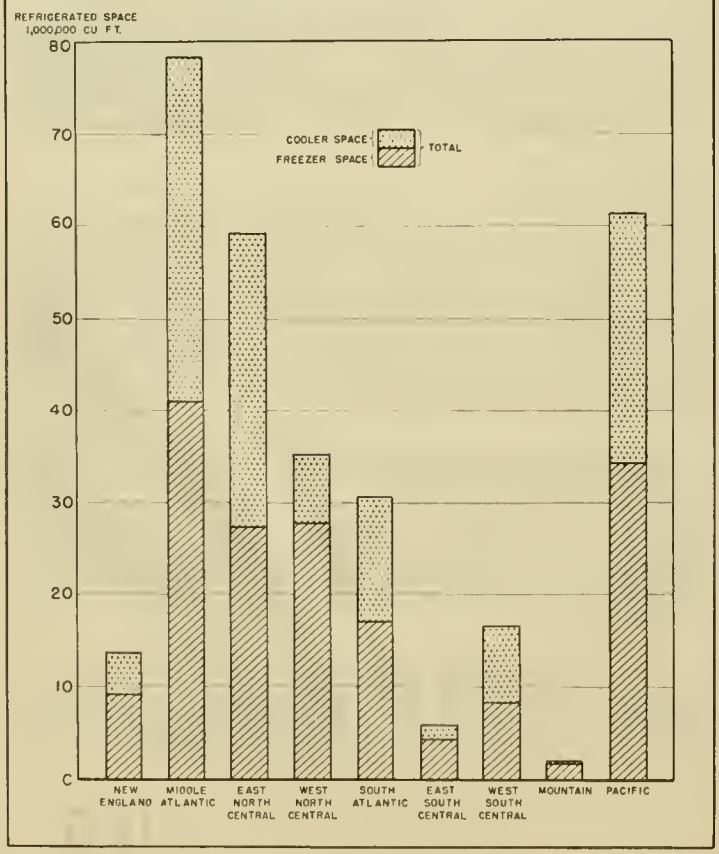
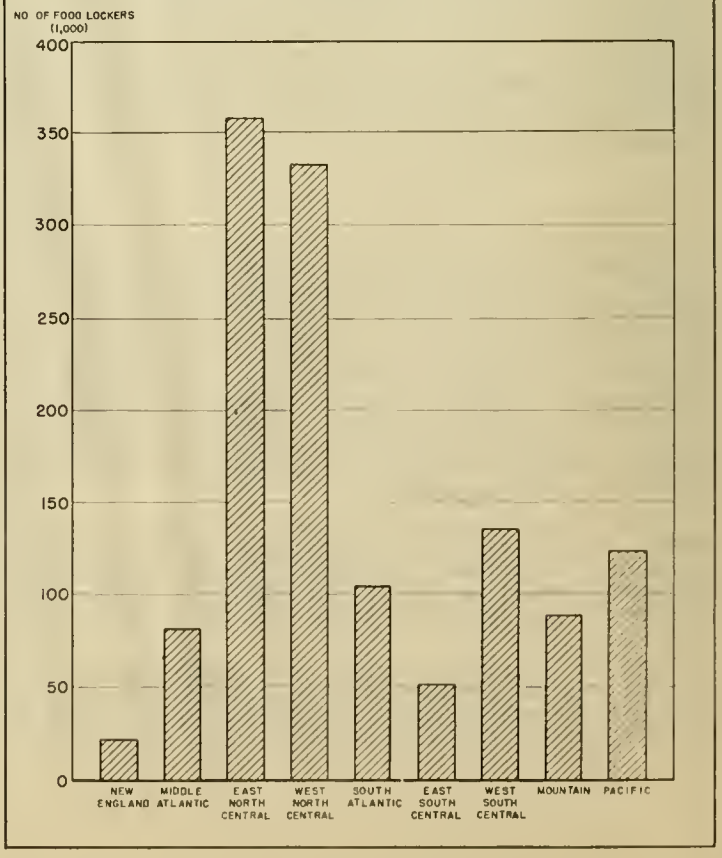


CHART 3.–FOOD LOCKER PLANTS

NUMBER OF INDIVIDUAL FOOD LOCKERS INSTALLED, DECEMBER 31, 1954, BY GEOGRAPIC DIVISIONS



purposes. In addition they reported 21 million cubic feet of refrigerated space. Net piling floor space averaged 90,000 square feet per establishment.

Of the floor space assigned to general merchandise, 72.3 percent was occupied as of the end of the year compared with 72.1 percent of the household goods space and 72.6 percent of the space assigned to other purposes. Occupancy of general merchandise space ranged from 65.0 percent in New England to 83.4 percent in the South Atlantic Division.

States recording the largest volume of general merchandise warehouse revenue in 1954 included New York, Pennsylvania, Illinois, New Jersey, Ohio, and California in the order named, each with $10 million or more. Together these six States accounted for more than one-half (52 percent) of the total revenue for the country. New York led all other States with $26 million.

A total of 3,043 buildings were used for general merchandise warehouses at the end of 1954, 243 of which were not more than five years old. The remaining 2,800 were built (completed) prior to 1950. Gross floor space in warehouses less than 5 years old averaged 32,000 square feet per building compared with 48,000 square feet of floor space in the older buildings. A tendency toward single story buildings is noted in the fact that 81.4 percent of the gross floor space in warehouses constructed since 1949 was in one-story structures, compared with only 22.3 percent in those more than five years old. Stated differently, 77.7 percent of the floor space of the older buildings was in multi-story structures compared with only 18.6 percent in the newer ones. The tendency toward single story buildings was most pronounced in the New England, Mountain, Pacific, and East South Central divisions where more than 90 percent of the newer space was in this type of structure.

Revenue for this type of warehouse is analyzed by source in Table 2E as follows: general merchandise revenue (storage, handling and miscellaneous accessorial services), household goods revenue, special storage revenue, freight trucking terminal revenue, sale of merchandise, and other revenue. Total revenue from all sources amounted to $172 million. Of this amount, $139 million was from storing, handling and other services related to general merchandise; $10 million was from storage of household goods; $2 million represented special storage revenue; $4 million was from freight trucking terminal business; $1 million was from sale of merchandise; while the remaining $16 million represented miscellaneous revenue. "General merchandise revenue" was derived as follows: 60.8 percent from storage; 30.6 percent from handling of merchandise; and 8.6 percent from accessorial or other related services.

General merchandise warehouses are measured by revenue size in the accompanying text Table A. Only 18 of the 1,197 establishments reported revenue of $1 million or more. Their revenue amounted to $26 million for the year, or 15 percent of the total for general merchandise warehouses. Forty establishments each reported revenue of $500,000 to $999,000, and 113 were in the $250,000 to $499,000 revenue-size bracket. The 171 establishments with annual revenue of $250,000 or more accounted for slightly more than one-half of the total revenue of all general merchandise warehouses. Revenue averaged $1.58 per square foot for the year 1954. It is interesting to note, however, that it increased with revenue size from 39 cents per square foot in the "less than $10,000" bracket to $1.85 per square foot in the $250,000 to $499,000 bracket, after which it showed a tendency to decline. Payroll as a percent of revenue, on the other hand, was relatively independent of revenue-size. It ranged only moderately from a low of 45.1 percent in the $25,000 to $49,000 revenue bracket to a high of 49.1 percent in the $500,000 to $999,000 size class. For all size classes combined, payroll averaged 47.6 percent of total revenue.

Table A.—GENERAL MERCHANDISE WAREHOUSES BY REVENUE SIZE—UNITED STATES: 1954

Revenue size group	Establishments (Number)	Revenue ($1,000)	Occupiable public floor space (1,000 sq.ft.)	Revenue per square foot (Dollars)	Payroll, entire year ($1,000)	Ratio payroll to revenue (Percent)
United States, total.....	1,197	171,542	108,315	1.58	81,677	47.6
Warehouses with total revenue of—						
Less than $10,000.....	76	455	1,163	.39	211	46.4
$10,000 to $24,000.....	161	2,744	3,995	.69	1,311	47.8
$25,000 to $49,000.....	214	7,684	6,246	1.23	3,469	45.1
$50,000 to $99,000.....	253	18,351	14,060	1.31	8,721	47.5
$100,000 to $249,000.....	322	49,901	31,189	1.60	24,436	49.0
$250,000 to $499,000.....	113	38,468	20,741	1.85	17,757	46.2
$500,000 to $999,000.....	40	27,800	15,609	1.78	13,645	49.1
$1,000,000 and over.....	18	26,139	15,312	1.71	12,127	46.4

As shown in the accompanying Table B, 30 of the 1,197 general merchandise warehouses had 100 or more paid employees in mid-November 1954. An additional 64 were in the 50 to 99 employment size bracket, making a total of 94 each with 50 or more employees. On the other extreme 248 establishments each employed fewer than 4 persons.

Annual revenue averaged $1.58 per square foot of floor space and increased with employment size. For example, revenue of those in the 1 to 3 employee bracket amounted to $.90 per square foot. From this low it increased, except for a drop in the 50 to 99 employee bracket, to a high of $1.92 per square foot for those with 100 or more employees. The ratio of payroll to revenue also increased with employment size from a low of 28.0 percent in the 1 to 3 employee group to 58.4 percent for the largest employment size class. These ratios, however, may have been influenced, particularly in the smaller brackets, by the fact that compensation of owners of unincorporated firms is not included in payroll.

Table B.—GENERAL MERCHANDISE WAREHOUSES BY EMPLOYMENT SIZE—UNITED STATES: 1954

Employment size group	Establishments (Number)	Revenue ($1,000)	Occupiable public floor space (1,000 sq.ft.)	Revenue per square foot (Dollars)	Payroll, entire year ($1,000)	Ratio payroll to revenue (Percent)
United States, total.....	1,197	171,542	108,315	1.58	81,677	47.6
Warehouses with—						
1 to 3 paid employees.....	248	6,475	7,181	.90	1,815	28.0
4 to 7 paid employees.....	266	16,170	10,761	1.50	5,060	31.3
8 to 19 paid employees.....	337	34,902	22,770	1.53	15,780	45.2
20 to 49 paid employees.....	252	51,153	29,186	1.75	25,396	49.6
50 to 99 paid employees.....	64	32,604	22,695	1.44	15,959	48.9
100 paid employees or more.....	30	30,238	15,722	1.92	17,667	58.4

Warehouses were requested to report their employees by occupation class according to the following groups: supervisors, engineers and office employees; warehouse and platform employees; drivers and helpers; and all other employees. Of the total 22,283 paid employees of general merchandise warehouses, 20,732 were reported by occupation class as follows: supervisors, engineers and office employees, 5,926; warehouse and platform employees, 9,436; drivers and helpers, 3,004; and all other employees, 2,366.

Household Goods Warehouses.—A total of 1,816 of the 7,565 public warehouses were primarily engaged in storing and handling household goods. Revenue from all sources amounted to $202 million for the year 1954. This segment of the trade employed 25,640 persons as of mid-November 1954 and reported a payroll of $1,859,418 for the workweek ended nearest November 15, or a weekly average of $73 per employee. Payroll for the year amounted to $92 million or 45.5 percent of the total revenue.

These warehouses reported a total of 51 million square feet of occupiable floor space assigned to public storage as of December 31, 1954, of which 42 million square feet were devoted to household goods; 7 million to general merchandise; and 2 million to other public storage use. Net occupiable public floor space averaged 28,000 square feet per establishment.

States reporting the largest volume of revenue during 1954 were: New York, California, Texas, Illinois, and Ohio in the order named, each with more than $10 million. Revenue for the five States as a group amounted to $93 million, or 46 percent of the national total. The five leading standard metropolitan areas, in the order named, were: New York-Northeastern New Jersey, Chicago, Los Angeles, San Francisco-Oakland, and Washington, D. C.

A total of 2,947 buildings were used primarily for public storage of household goods. Of this number 2,689 were more than five years old, while the remaining 258 were constructed (completed) subsequent to 1949. Newer buildings—those not more than five years old—reported an average of 13,000 square feet of gross floor space per building, compared with 22,000 square feet for the older ones. A tendency toward single story operations is noted among the newer buildings. In fact 58.2 percent of the gross floor space in newer buildings represented one-story operations compared with only 15.3 percent in those more than five years of age. The tendency toward single story buildings was most pronounced in the South Atlantic, East South Central, West South Central, and Mountain divisions.

Public floor space was assigned at the end of 1954 as follows: 42 million square feet to storage of household goods, 7 million square feet to general merchandise, and 2 million square feet for other public storage purposes. Of the total household goods space 70.2 percent was occupied at the end of the year, compared with 67.6 percent of the general merchandise space and 80.3 percent of the other space. Geographic divisions recording the highest occupancy of household goods space were: Pacific, Middle Atlantic, South Atlantic, and West South Central.

Revenue is analyzed by source in Table 3E, as follows: household goods revenue (storage, labor, trucking, packing and crating, and commission); general merchandise revenue; special storage revenue; freight trucking terminals revenue; sale of merchandise; and other revenue. Revenue from all sources amounted to $202 million. Of this amount, $172 million was from storage, handling, and other services related to household goods; $7 million from storage of general merchandise; $2 million, special storage revenue; $2 million from freight trucking terminals services; and $4 million from sale of merchandise; while the remaining $15 million represented revenue from other sources. Of the total household goods revenue, 53.1 percent was from trucking; 18.2 percent from storage; 17.0 percent from packing and crating; 6.8 percent, commission; and 4.9 percent from labor.

Some interesting facts are noted when household goods warehouses are classified by revenue size as in the accompanying text Table C. For example, 43 had annual revenue of $500,000 or more. On the other extreme, 47 reported less than $5,000 revenue in 1954, and 77 were in the $5,000 to $9,000 group. The most numerous size classes were the $50,000 to $99,000 bracket with 415 establishments and the $100,000 to $249,000 bracket with 456 establishments.

Annual revenue per square foot of floor space varied with revenue size from a low of $.38 in the smallest class to a high of $4.99 in the $250,000 to $499,000 bracket after which it declined moderately. The ratio of payroll to revenue, on the other hand, showed little variation by size class. Excluding the two extremes, it ranged only from 43.8 percent to 47.5 percent.

Table C.—HOUSEHOLD GOODS WAREHOUSES BY REVENUE SIZE—UNITED STATES: 1954

Revenue size group	Establishments (Number)	Revenue ($1,000)	Occupiable public floor space (1,000 sq.ft.)	Revenue per square foot (Dollars)	Payroll, entire year ($1,000)	Ratio payroll to revenue (Percent)
United States, total.....	1,816	201,853	50,695	3.98	91,881	45.5
Warehouses with total revenue of—						
Less than $5,000.....	47	126	333	.38	72	57.1
$5,000 to $9,000.....	77	559	515	1.09	245	43.8
$10,000 to $24,000.....	267	4,622	3,401	1.36	2,094	45.3
$25,000 to $49,000.....	366	13,417	5,232	2.56	6,008	44.8
$50,000 to $99,000.....	415	30,181	8,955	3.37	14,300	47.4
$100,000 to $249,000.....	456	66,600	13,948	4.77	31,328	47.0
$250,000 to $499,000.....	145	47,850	9,596	4.99	22,746	47.5
$500,000 and over.....	43	38,498	8,715	4.42	15,088	39.2

Household goods warehouses are classified by employment size in the accompanying text Table D where it is shown that 12 of the 1,816 warehouses each employed 100 persons or more and 58 were in the 50 to 99 employment size class. These 70 largest employers reported $40 million in revenue or 20 percent of the total for all household goods warehouses. They also reported 8.8 million square feet of floor space assigned to public storage, or 17 percent of all occupiable public space. The 8 to 19 employment-size bracket embraced the largest number of establishments, 633. Revenue varied with employment size from a low of $1.86 per square foot of floor space in the 1 to 3 employees bracket to a high of $5.67 for the largest employers. Establishments in the 50 to 99 employees bracket averaged $4.22 per square foot, slightly lower than in the next larger or next smaller employment size class. The ratio of payroll to revenue also varied with employment size from 19.8 to 54.3. The fact that the compensation of owners of unincorporated firms is not included in payroll may have had a significant influence on the ratios among smaller employment-size groups.

Table D.—HOUSEHOLD GOODS WAREHOUSES BY EMPLOYMENT SIZE—UNITED STATES: 1954

Employment size group	Establishments (Number)	Revenue ($1,000)	Occupiable public floor space (1,000 sq.ft.)	Revenue per square foot (Dollars)	Payroll, entire year ($1,000)	Ratio payroll to revenue (Percent)
United States, total.....	1,816	201,853	50,695	3.98	91,881	45.5
Warehouses with—						
1 to 3 paid employees.....	349	10,293	5,536	1.86	2,042	19.8
4 to 7 paid employees.....	441	18,863	7,191	2.62	7,535	39.9
8 to 19 paid employees.....	633	63,445	16,159	3.93	27,782	43.8
20 to 49 paid employees.....	323	69,226	13,024	5.32	34,231	49.4
50 to 99 paid employees.....	58	28,454	6,744	4.22	14,013	49.2
100 paid employees or more.....	12	11,572	2,041	5.67	6,278	54.3

Household goods warehouses were requested to report their paid employees by occupation class according to the following groups: supervisors, engineers and office employees; warehouse and platform employees; drivers and helpers; and all other employees. Of the 25,640 paid employees as of mid-November 1954, 24,184 were reported by occupation class as follows: supervisors, engineers, and office employees, 6,213; warehouse and platform employees, 3,627; drivers and helpers, 12,751; and all other employees, 1,593.

Refrigerated Warehouses.—Establishments primarily engaged in providing refrigerated space for the public numbered 577 at the end of 1954, with revenue for the year totaling $125 million.

This segment of the warehouse industry employed 13,215 persons on a payroll of $993,407 for the workweek ended nearest November 15, 1954, or an average of $75 per employee. Payroll for the year totaled $50 million, 39.8 percent of the total revenue.

Net piling space assigned to public storage measured 304 million cubic feet as of the end of the year, 133 million of which was classified as cooler space and 171 million as freezer space. In addition the industry provided for use by others 10.1 million square feet of floor space, 60 thousand frozen food lockers, and 105 thousand cubic feet of locker bulk freezer space. These figures do not include public refrigerated space at ice, poultry dressing, ice cream, and similar manufacturing plants as measured in text Table J.

Leading States from the standpoint of revenue included New York, California, Illinois, New Jersey, Missouri, Massachusetts, Pennsylvania, and Texas in the order named, each with $5 million or more. Revenue for the eight States as a group totaled $79 million, or 62.9 percent of the national total.

Data are presented separately in Table 4B for the 14 standard metropolitan areas with 1,000,000 or more inhabitants. The New York-Northeastern New Jersey area with revenue totaling $15 million, Chicago with $11 million, and Los Angeles with $6 million led all other areas. Together these standard metropolitan areas contributed one-fourth of the national total.

An analysis of revenue (Table 4E) reveals that $102 million, or 81.7 percent of the total of $125 million, was from refrigerated space, $5 million from dry storage, $2 million from food locker rentals and service, $11 million from the sale of merchandise, and $5 million from other sources.

Refrigerated warehouses are grouped by revenue size in the accompanying text Table E, where it is noted that 22 had $1,000,000 or more revenue in 1954. An additional 44 were in the $500,000 to $999,000 bracket, or a total of 66 each had revenue of $500,000 or more for the year. Revenue for the 66 warehouses amounted to $57 million or 45.3 percent of the total for all size classes. Revenue averaged $.41 per cubic foot for the year 1954, and increased consistently by size bracket from a low of $.19 in the less than $10,000 bracket to a high of $.55 in the $1,000,000 and over classification.

Table E.—REFRIGERATED WAREHOUSES BY REVENUE SIZE—UNITED STATES: 1954

Revenue size group	Establishments (Number)	Revenue ($1,000)	Occupiable public refrigerated space (1,000 cu.ft.)	Revenue per cubic foot (Dollars)	Payroll, entire year ($1,000)	Ratio payroll to revenue (Percent)
United States, total.....	577	125,272	303,936	.41	49,878	39.8
Warehouses with total revenue of—						
Less than $10,000.....	12	58	307	.19	26	44.8
$10,000 to $24,000.....	53	930	3,830	.24	376	40.4
$25,000 to $49,000.....	73	2,693	8,650	.31	990	36.8
$50,000 to $99,000.....	120	9,141	27,138	.34	3,569	39.0
$100,000 to $249,000.....	166	25,523	68,494	.37	9,760	38.2
$250,000 to $499,000.....	87	30,131	77,151	.39	11,982	39.8
$500,000 to $999,000.....	44	27,661	65,772	.42	11,533	41.7
$1,000,000 and over.....	22	29,135	52,594	.55	11,642	40.0

Forty-six refrigerated warehouses each reported 1.5 million or more cubic feet of occupiable public refrigerated space. Together they contributed more than one-third of the space of all size classes. Those in the largest size classification reported an average of $.34 annual revenue per cubic foot compared with $.41 for all size classes combined. Payroll for this group amounted to 40.5 percent of revenue, slightly higher than the 39.8 percent for all refrigerated warehouses.

Table F.—REFRIGERATED WAREHOUSES BY CAPACITY—UNITED STATES: 1954

Space size	Establishments (Number)	Revenue ($1,000)	Occupiable public refrigerated space (1,000 cu.ft.)	Revenue per cubic foot (Dollars)	Payroll, entire year ($1,000)	Ratio payroll to revenue (Percent)
United States, total.....	577	125,272	303,936	.41	49,878	39.8
Warehouses with capacity of—						
Less than 50,000 cubic feet.....	105	6,408	1,828	(1)	1,738	27.1
50,000 to 99,000 cubic feet.....	41	2,281	3,065	.74	636	27.9
100,000 to 199,000 cubic feet.....	85	7,679	13,000	.59	2,755	35.9
200,000 to 299,000 cubic feet.....	49	4,660	11,976	.39	1,858	39.9
300,000 to 399,000 cubic feet.....	55	9,387	19,390	.48	3,458	36.8
400,000 to 499,000 cubic feet.....	51	8,448	21,671	.39	3,412	40.4
500,000 to 749,000 cubic feet.....	67	16,641	41,267	.40	7,000	42.1
750,000 to 999,000 cubic feet.....	40	13,869	34,780	.40	6,109	44.0
1,000,000 to 1,499,000 cubic feet.	38	18,614	46,252	.40	7,812	42.0
1,500,000 cubic feet and over.....	46	37,285	110,707	.34	15,100	40.5

[1]Not shown because of undue influence of food locker business and of sales of merchandise included in revenue.

Food Locker Plants.—Of the 7,565 public warehouses and related facilities, 2,467 were classified as food locker plants. This number is limited to establishments with one or more paid employees, primarily engaged in rendering locker service to the public. Locker plants operated by unincorporated firms without paid employees are shown only in text Table H of this bulletin. Locker plants operated in conjunction with and as part of retail stores, service business, etc., are excluded from these data.

Revenue of the 2,467 "primary" plants amounted to $91 million for the year 1954. This industry employed 8,162 persons on a payroll of $361,893 for the workweek ended nearest November 15, 1954. Payroll for the year amounted to $17 million, or 19.0 percent of revenue.

Individual lockers installed at the end of 1954 numbered 1,301,903 and the industry reported 2,321,472 cubic feet of additional bulk freezer space—space not in lockers. Locker plants also provided 3 million square feet of public dry storage space and 13 million cubic feet of refrigerated space.

States recording the largest number of individual lockers installed were Illinois, Iowa, Texas, Ohio, Indiana, Missouri, California, Wisconsin, and Kansas, in the order named, each with more than 50,000. Illinois and Iowa each had more than 100,000 lockers. The combined total for these nine leading States numbered 699,779 lockers, or over one-half of the country's total.

Food locker plants are grouped in the accompanying Table G by the number of individual lockers installed at the end of 1954. Of the 2,467 plants, 990 were in the 500 to 999 locker bracket, with an average of 603 lockers per plant. The 990 plants in this size group reported $43 million in revenue or almost one-half of the total for all size classes.

The ratio of payroll to revenue declined consistently with an increase in the number of lockers installed, from a high of 27.2 percent in the "under 300 lockers" bracket to a low of 10.6 percent in the "2,000 and over" classification. For all size classes combined, payroll averaged 19.0 percent of revenue.

Table G.—FOOD LOCKER PLANTS—SIZE BY NUMBER OF LOCKERS—UNITED STATES: 1954

Number of food lockers installed December 31, 1954	Establishments (Number)	Revenue ($1,000)	Individual lockers installed		Payroll	
			Number	Lockers per establishment (Number)	Amount ($1,000)	Percent of revenue
United States, total.....	2,467	90,761	1,301,903	528	17,218	19.0
Plants with—						
Less than 300 food lockers.....	427	6,659	91,860	215	1,814	27.2
300 to 499 food lockers.....	872	24,601	342,239	392	4,793	19.5
500 to 999 food lockers.....	990	42,767	596,913	603	7,929	18.5
1,000 to 1,999 food lockers.....	154	11,637	188,885	1,227	2,143	18.4
2,000 food lockers and over.....	24	5,097	82,006	3,417	539	10.6

Farm Products Warehouses.—There were 1,081 warehouses—other than refrigerated—at the end of 1954 primarily engaged in storing farm products. These warehouses reported revenue for the year totaling $127 million, and an annual payroll of $46 million or 36.6 percent of revenue. This segment of the warehouse industry employed 20,643 persons on a payroll basis as of mid-November 1954. It provided 122 million aquare feet of public storage space and 132 million bushels of grain bin space as of the end of the year.

Cotton warehouses constituted the most significant portion of this segment of the warehouse industry with 634 of the 1,081 establishments and $87 million, or almost 70 percent, of the total revenue. Grain elevators primarily engaged in public

storage were second most numerous with 232 establishments and $26 million in revenue. The remainder was made up of 63 tobacco warehouses, 16 potato warehouses, and 136 warehouses of other farm products.

States with the largest farm products warehouse revenue were Texas, Arkansas, Mississippi, California, Louisiana, Tennessee, and Georgia in the order named, each with revenue of more than $5 million for the census year. This revenue for the seven leading States amounted to $92 million or almost three-fourths of the national total.

Of the $127 million total revenue, $89 million was from warehouse and storage (except refrigerated); one million from trucking; $22 million from compressing, packing, crating, baling, etc.; $8 million from sale of merchandise; and $7 million from miscellaneous sources.

Special Warehouses and Storage Facilities.—This classification encompassed 270 storage facilities with revenue for 1954 totaling $28 million. It employed 2,881 persons on an annual payroll of $11 million or 39.2 percent of revenue.

Included in the 270 establishments were 26 fur warehouses, 50 facilities for storing bulk petroleum products, 4 tank facilities devoted to storing vegetable oils and syrups, 5 other bulk liquid facilities, and 185 other special products facilities. Special warehouses and storage facilities provided 10 million square feet of public floor space, 5 million cubic feet of refrigerated space, and 405 million gallons of bulk liquid storage space as of the end of 1954.

Freight Trucking Terminals.—This classification is limited to companies primarily engaged in the operation of freight trucking terminals and which do not operate trucks. There were 157 establishments of this type at the end of 1954 with revenue for the year amounting to $12 million. This industry employed 1,620 persons as of mid-November and reported an annual payroll of $6 million, or almost one-half of total revenue.

CENTRAL ADMINISTRATIVE OFFICES AND AUXILIARIES

Data in the accompanying tables are limited to establishments or places of business primarily engaged in storing goods and rendering related services to others. For purposes of the 1954 Censuses, respondents were asked to report separately any central administrative offices or auxiliaries that were at different general locations from the establishments managed or served, or that were at the same location as one of these establishments but not operated as an integral part thereof. Fourteen central administrative offices and auxiliaries were reported as primarily engaged in servicing public warehouses. These fourteen reported payroll for the year 1954 totaling $1,213,000 and 198 employees as of mid-November 1954.

OTHER 1954 DATA FOR WAREHOUSE AND STORAGE SPACE

Data in this report, except for text Table H, are limited to establishments, with one or more paid employees, that were primarily engaged (at the end of 1954) in the public warehouse business as defined below under "Description of Classifications". Unincorporated firms operating public warehouse facilities without paid employees are excluded. The significance of this segment of the industry is measured for continental United States in the following table.

Information for this group of establishments was furnished by the Internal Revenue Service and was derived from 1954 tax returns. The data were compiled from only one-half of the cases and the accompanying results for this group were established by multiplying such findings by two. As information available for this type of establishment is limited, only the number of establishments and total revenue for 1954 could be shown.

Table H.—PUBLIC WAREHOUSES—UNINCORPORATED FIRMS WITHOUT PAID EMPLOYEES—UNITED STATES: 1954

Kind of business	Establishments (Number)	Revenue ($1,000)
United States, total.....	1,080	18,838
Food locker plants.....	792	12,854
Farm products warehouses.....	139	3,054
Other public merchandise warehouses.....	149	2,930

Many plants primarily engaged in manufacturing activities also conduct some public warehouse business. Public and private refrigerated storage space for specified manufacturing industries in continental United States are shown separately in text Table J which follows. This information was compiled in connection with the 1954 Census of Manufactures.

Other warehouse and storage space information developed in connection with the 1954 Censuses—but not included in this bulletin—is outlined below:

a. Warehouse and cold storage space of wholesale establishments—published in Warehouse Space, Bulletin W-2-5 of the 1954 Census of Business.

This bulletin presents information on floor space and refrigerated space of the various classes of wholesale establishments by kind of business and by area.

b. Bulk liquid storage space of petroleum bulk plants and terminals.

This information is included along with data on sales (dollars and gallons), employment, payroll, etc.; in Petroleum Bulk Plants and Terminals, Bulletin W-2-8 of the 1954 Census of Business. Storage capacity information is presented by product (gasoline, kerosene, distillate and residual fuel oils) at the State and county levels.

c. Grain bin space of selected manufacturing industries.

Information on bin space is included in Grain-Mill Products, Bulletin MC-20D of the 1954 Census of Manufactures. Data are presented for States and geographic divisions as well as for the country as a whole.

d. Public warehouse space in tobacco manufacturing establishments.

Data covering this subject are included in Tobacco Manufactures, Bulletin MC-21A of the 1954 Census of Manufactures.

Table J.—REFRIGERATED STORAGE SPACE OF SPECIFIED MANUFACTURING INDUSTRIES AND UNITED STATES TOTALS BY GEOGRAPHIC DIVISIONS AND STATES: 1954

Industry, geographic division, and State	Plants with public refrigerated storage facilities								Plants without public refrigerated storage facilities			
	Public refrigerated storage space				Private refrigerated storage space							
	Total	Cooler	Freezer	Type not reported	Total	Cooler	Freezer	Type not reported	Total	Cooler	Freezer	Type not reported
	(1,000 cu. ft.)	(1,000 cu. ft.)	(1,000 cu. ft.)	(1,000 cu. ft.)	(1,000 cu. ft.)	(1,000 cu. ft.)	(1,000 cu. ft.)	(1,000 cu. ft.)	(1,000 cu. ft.)	(1,000 cu. ft.)	(1,000 cu. ft.)	(1,000 cu. ft.)
Industry Number and Description												
2015 Poultry dressing plants	3,225	506	2,664	55	5,352	2,906	2,301	145	1,631	1,004	593	34
2021 Creamery butter	1,375	653	578	144	5,577	3,901	1,477	199	1,416	997	350	69
2022 Natural cheese	389	252	59	78	3,497	3,163	36	298	1,506	1,423	40	43
2023 Concentrated milk	59	6	53	...	859	785	42	32	4,488	4,369	111	8
2024 Ice cream and ices	1,753	382	1,132	239	12,192	2,609	8,825	758	2,808	503	2,235	70
2025 Special dairy products	68	55	13	...	2,991	2,888	91	12	2,241	2,089	91	61
2026 Fluid milk	94	68	25	1	732	629	48	55	418	352	11	55
2027 Fluid milk and other dairy products	1,937	991	888	58	34,150	25,762	7,222	1,166	1,437	1,038	382	17
2097 Manufactured ice	39,921	16,746	17,991	5,184	22,214	11,221	2,180	8,813	1,522	357	240	925
2099 Food preparations, n.e.c.*	522	134	359	29	3,543	1,704	1,619	220	2,838	1,166	812	860
Geographic Division and State												
United States, total	49,343	19,793	23,762	5,788	91,107	55,568	23,843	11,696	20,305	13,298	4,865	2,142
NEW ENGLAND	3,544	182	1,496	1,866	3,381	1,716	1,460	205	857	413	343	101
Maine	1,255	...	1,255	...	13	13	...	...	152	95	57	...
New Hampshire	10	...	10	...	57	42	15	...	79	9	36	34
Vermont	64	55	8	1	341	234	105	2	63	4	47	12
Massachusetts	2,198	121	214	1,863	2,157	1,044	948	165	45	17	3	25
Rhode Island	...	...	...	...	88	27	56	5	122	105	5	12
Connecticut	17	6	9	2	725	356	336	33	396	183	195	18
MIDDLE ATLANTIC	4,190	2,144	1,617	429	18,536	11,079	5,102	2,355	1,079	593	469	17
New York	1,289	579	395	315	11,568	7,421	3,347	800	174	159	15	...
New Jersey	851	616	126	109	943	525	32	386	542	148	394	...
Pennsylvania	2,050	949	1,096	5	6,025	3,133	1,723	1,169	363	286	60	17
EAST NORTH CENTRAL	4,841	2,179	2,264	398	21,945	15,497	4,765	1,683	3,395	2,999	277	119
Ohio	1,898	738	1,139	21	5,275	3,460	1,597	218	1,419	1,326	92	1
Indiana	632	14	516	102	2,223	1,297	767	159	200	176	20	4
Illinois	1,463	1,109	327	27	3,660	2,461	855	344	1,119	929	130	60
Michigan	371	182	189	...	3,827	2,525	788	514	647	559	34	54
Wisconsin	477	136	93	248	6,960	5,754	758	448	10	9	1	...
WEST NORTH CENTRAL	6,388	2,970	3,195	223	14,134	8,612	5,006	516	3,609	1,516	1,183	910
Minnesota	495	138	229	128	2,318	1,485	750	83	1,669	504	274	891
Iowa	1,050	360	651	39	2,823	1,497	1,170	156	323	163	159	1
Missouri	3,043	1,682	1,334	27	3,357	2,807	523	27	777	519	240	18
North Dakota	317	118	199	...	367	227	137	3	26	5	21	...
South Dakota	46	16	21	9	269	168	82	19	223	162	61	...
Nebraska	291	124	154	13	3,456	1,589	1,790	77	12	8	4	...
Kansas	1,146	532	607	7	1,544	839	554	151	579	155	424	...
SOUTH ATLANTIC	11,622	5,845	3,385	2,392	7,394	4,856	1,439	1,099	3,240	2,133	1,052	55
Delaware	...	...	...	...	...	...	...	...	270	188	81	1
Maryland	311	169	142	...	445	360	78	7	399	237	160	2
District of Columbia	22	...	22	...	90	90	...	...	526	27	499	...
Virginia	1,577	962	555	60	3,097	2,675	182	240	359	323	34	2
West Virginia	671	667	4	...	143	112	11	20	407	213	191	3
North Carolina	398	129	205	64	1,470	535	437	498	14	13	...	1
South Carolina	496	121	212	163	309	114	128	67	128	128	...	...
Georgia	7,014	3,404	1,505	2,105	658	327	181	150	1,124	991	87	46
Florida	1,133	393	740	...	1,182	643	422	117	13	13	...	...
EAST SOUTH CENTRAL	2,861	1,821	1,009	31	3,116	1,809	937	370	3,208	2,625	543	40
Kentucky	603	467	134	2	868	595	101	172	567	515	49	3
Tennessee	1,745	1,058	687	...	817	499	175	143	1,443	1,299	113	31
Alabama	353	192	141	20	631	321	283	27	642	438	199	5
Mississippi	160	104	47	9	800	394	378	28	556	373	182	1
WEST SOUTH CENTRAL	4,115	1,236	2,858	21	8,798	5,902	1,502	1,394	2,676	1,325	482	869
Arkansas	1,322	255	1,067	...	968	740	110	118	649	550	96	3
Louisiana	1,403	295	1,093	15	705	101	55	549	1,314	265	189	860
Oklahoma	130	62	68	...	594	335	247	12	589	411	178	...
Texas	1,260	624	630	6	6,531	4,726	1,090	715	124	99	19	6
MOUNTAIN	2,309	797	1,501	11	3,549	869	457	2,223	1,572	1,191	357	24
Montana	207	59	145	3	210	119	83	8	93	31	60	2
Idaho	2	1	...	1	237	149	84	4	743	626	117	...
Wyoming	15	15	...	...	...	...	...	...	101	85	16	...
Colorado	1,382	467	913	2	509	249	164	96	135	103	32	...
New Mexico	256	166	90	...	24	5	...	19	139	70	69	...
Arizona	374	46	323	5	2,422	225	101	2,096	3	3	...	...
Utah	70	43	27	...	81	74	7	...	327	269	46	12
Nevada	3	...	3	...	66	48	18	...	31	4	17	10
PACIFIC	9,473	2,599	6,438	436	10,254	5,228	3,175	1,851	669	503	159	7
Washington	1,502	113	988	401	1,829	985	833	11	146	117	28	1
Oregon	241	14	197	30	1,255	587	230	438	320	229	86	5
California	7,730	2,472	5,253	5	7,170	3,656	2,112	1,402	203	157	45	1

Source: 1954 Census of Manufactures. ... Represents zero. *Comprises establishments primarily engaged in manufacturing prepared foods and miscellaneous food specialties, not elsewhere classified, such as baked beans (not canned); bakers', confectioners', and household supplies (including chili pepper and powder, desiccated and shredded coconut, marshmallow creme, pie and cake fillings, and powdered sugar); bouillon cubes; brown bread (canned, Boston, and other); instant chocolate and cocoa; ready-to-mix desserts; egg albumen; eggs (dehydrated, desiccated, processed, canned, liquid and frozen); "health foods", ice-cream cones and wafers; Italian, Spanish, Mexican, and Chinese cakes and other "native" preparations; meat pies; mincemeat; molasses (mixed or blended); peanut products (except peanut candy and salted peanuts); pectin; potato chips; ravioli; spices and meat seasonings; sweetening sirups (including honey, maple sirup, and sorghum); coffee roasting; tea, packaged and blended; vinegar and cider.

DESCRIPTION OF CLASSIFICATIONS

General Merchandise Warehouses—(SIC Industry 4291).—This classification consists of establishments primarily engaged in the public warehousing and storage of a general line of goods in commerce. General merchandise is defined as material or goods of many varieties which are packaged (in boxes, cartons, crates, bags, bales, barrels, kegs, etc.) or are readily handled and do not require refrigeration controlled humidity, or other special facilities. As shown in the accompanying tables, general merchandise warehouses frequently do some household-goods warehouse business. However, warehouses whose primary receipts are from the latter business are classified as "Household Goods Warehouses."

Household Goods Warehouses—(SIC Industry 4241).—These warehouses are devoted primarily to the public storage of household goods, usually for the home-owner or user of the goods. Companies performing local trucking service as well as warehousing household goods are included in this classification. Many establishments in this classification also conduct some general merchandise warehousing business.

Refrigerated Warehouses—(SIC Industry 4232).—This classification includes establishments (except food lockers) which are primarily engaged in the public storage of perishable goods at artificially low temperatures. Refrigerated warehouses operated for private use are not included. Likewise, ice plants, poultry dressing plants, and other similar facilities whose principal receipts are from processing goods, but which provide some public refrigerated space, are not covered in this report. Refrigerated space, public and private, is measured in Table J for a number of the more important manufacturing industries to which it is common.

Food Locker Plants—(SIC Industry 4233).—Establishments with one or more paid employees primarily engaged in the renting of artificially cooled locker space for the storage of food products for individual households are included here. Establishments which also provide services for processing, preparing, or packaging of such food are included.

Farm Products Warehouses—(SIC Industry 4221).—These are establishments primarily engaged in the public storage of grain, cotton, tobacco, or other unmanufactured farm products. Cotton warehouses, with or without compresses are included except where operated as secondary to other businesses such as cotton gins.

Special Warehouse and Storage Facilities—(SIC Industry 4251).—These are warehouses which are primarily engaged in the storage of special products, not elsewhere defined, such as automobiles (dead storage only), furs (for the trade), textiles, works of art, office records, bulk petroleum products, bulk chemical products, whisky, goods in bond, and goods in foreign trade.

Freight Trucking Terminals—(SIC Industry 4281).—Included here are companies primarily engaged in the operation of freight trucking terminals, but not operating trucks. Facilities operated by trucking companies are omitted as they are considered part of the Trucking Industry, SIC Industry Group 421.

EXPLANATION OF TERMS

Establishments.—Census of Business figures represent a summary of reports for individual establishments rather than companies. A separate report was obtained for each establishment, including each establishment operated by multiunit organizations. In general, each location was counted as a separate establishment. However, in the case of public warehouses, where a company operated as a unit two or more buildings in a single city or metropolitan area and these buildings were all used for the same type of warehousing, the total operation was counted as one establishment.

Where two or more activities were carried on at a single establishment, the entire establishment was classified on the basis of its major activity and all data were included in that classification.

The count of establishments does not include those places which conducted business at some time during 1954 but which went out of business before the end of 1954; however, revenue, employment and payroll for such establishments are included.

Revenue Terms

Revenue.—Included here are all receipts from customers during 1954, after deductions of returns, allowances, and discounts. It includes receipts from storage, trucking, and other services performed by the warehouse; merchandise sales, including sales and excise taxes; and commissions from customers. Revenue figures therefore represent total receipts from warehouse storage and related services, including any retail or wholesale sales made by them.

Revenue from food locker rentals and services.—Included are revenues from locker rentals plus receipts from slaughtering, processing, smoking and curing, freezing, blanching, and other food processing services.

Sales of merchandise.—Amounts shown under this category represent the net sales value of merchandise (gross sales less returns and allowances).

General merchandise revenue.—This is revenue from storage and handling general merchandise, including such accessorial services, where required, as labeling, stenciling, collection services and miscellaneous services to general merchandise.

Household goods revenue.—This is revenue from handling and storage of household goods—including trucking, packing and crating, labor and commissions.

Special storage revenue (general merchandise and household goods warehouses).—This is revenue from refrigerated and food locker space, storage of bulk liquids, storage of grain, and storage of products not elsewhere classified.

Personnel and Payroll Terms

Payroll, entire year.—All forms of compensation (salaries, wages, commissions, bonuses, and vacation allowances) paid during the year to all employees are included. For corporations, payroll includes amounts paid to officers and executives; however, it does not include compensation of proprietors or of partners of unincorporated businesses. Payroll is reported before deductions for Social Security, income tax, insurance, dues, etc.

Payroll—workweek ended nearest November 15.—This item consists of payroll as defined above, which was paid to persons on the payroll in the pay period ended nearest November 15, 1954. Establishments whose payroll period was other than a week were requested to adjust the figures to a weekly basis.

Paid employees—specified workweek.—Paid employees consists of the number of employees, including salaried officers and executives of corporations, who were on the payroll for the workweek ended nearest November 15, 1954. Owners of unincorporated businesses, however, are not included in the count of employees even though they may be actively engaged in the business.

Warehouse Space Terms

Gross floor space.—This item represents the overall area of buildings (computed from outside measurements) in which public storage activities are conducted, including storage space, nonstorage space, space leased to others, office space, etc.

Warehouse space leased to others.—This is space leased to others on a landlord-to-tenant basis, regardless of whose employees handled the goods stored.

Occupiable public warehouse space.—This is warehouse net piling space which was assigned to the storage of commodities for the public. Space leased to others on a landlord-to-tenant basis, nonstorage space or space consumed by exterior and interior walls, aisles, elevator shafts, stairways, offices, receiving and delivery rooms, platforms, or other obstructions, is not included. Space is measured as of the end of 1954.

Floor space.—This is square feet of under-roof public warehouse floor space assigned to the storage of commodities which do not require refrigeration—such as household furnishings, furniture, general merchandise, packaged goods, cotton, tobacco, lumber, and the like.

Refrigerated space.—This is cubic feet of refrigerated (net piling) space 50° Fahrenheit or below assigned to public storage of commodities such as dairy products, fruits and vegetables, meats, and other perishable items.

Bulk liquid storage space.—This is tank storage space in gallons (shell or water capacity) for handling bulk liquid products.

Grain bin space.—This is bin space, rated capacity in bushels, for storing loose grains, feed, etc.

Number of individual frozen food lockers installed.—Included here are installed individual lockers having storage capacity of less than 25 cubic feet each.

Frozen food locker bulk freezer space.—This is cubic feet of freezer space in locker plants not being utilized for individual lockers.

Legal Form of Organization Terms

Individual proprietorships.—These represent unincorporated businesses owned by one individual or person who may not actively participate in their operations.

Partnerships.—Included here are unincorporated businesses owned by two or more persons, having a financial interest in and a responsibility for the business. Each partner may or may not actively participate in the operation of the business.

Corporations.—These are businesses (except cooperatives) owned by legally incorporated organizations or companies. Incorporated cooperatives are included under "cooperative associations," not here.

Cooperative associations.—All forms of cooperative associations are included here, corporate or noncorporate.

Other forms of organization.—Included here are establishments reporting some other form of ownership than those described above.

Ownership not reported.—Included here are establishments that failed to indicate their form of ownership.

Size Terms

Employment size of establishments.—Establishments are classified according to the number of paid employees as of November 15, 1954. Owners of unincorporated firms, even though they may have been actively engaged in the business, were not counted as paid employees in determining employment size, nor was their compensation included in payroll. These omissions may be particularly significant in smaller size brackets as they tend to understate total employment, and their services are not taken into consideration in relating payroll to revenue.

Revenue size of establishments.—Establishments are classified according to total revenue during 1954. Revenue figures were rounded to thousands of dollars before establishing the size classification.

Establishments that operated only a part of the year, as well as those operating the full year, are included in size classes according to 1954 revenue. For those not in business at the end of the year, revenue is included in the table, but not the number of establishments nor space information. Omission of space information tends to overstate the relationship of revenue to space, particularly in the smaller brackets.

REPORT FORM BC-42A—PUBLIC WAREHOUSES: Public Refrigerated Warehouses; Frozen Food Locker Plants; Farm Products Public Warehouses—Front

ITEM 1.—IDENTIFICATION OF ESTABLISHMENT

a. Enter the name by which this establishment is known to its customers.

_____

b. Location of establishment

(1) Is this establishment physically located **within the actual legal boundaries** of any city, town, or village? ☐ Yes ☐ No

(2) **Actual location** of this establishment

For establishments checking "Yes" in Item 1b (1):

(a) Street and number at establishment location _____

Name of city, town, or village _____
(This must be the city, town, or village within whose boundaries the establishment is actually located, even though mailing address of the business is in a different place.)

County _____ State _____

For establishments checking "No" in Item 1b (1):

(b) Street, road, or highway and number (if any) or other description of establishment location _____

County _____ State _____

c. **Federal Social Security Employer Identification Number** _____
(Enter number as reported on Form 941, Item 10, on latest employer's quarterly tax return under Federal Insurance Contributions Act.) (Enter all 9 digits)

Number of separate places of business operated under this Employer Identification Number ☐ One ☐ Two or more

d. Is the company identified by the number in line c owned or controlled by another company? ☐ Yes ☐ No
If "Yes," give name and address of owning or controlling company:

Name _____

Address _____

e. Does this company (line c) own or control another company? ☐ Yes ☐ No

Census Use →	State	SMA/SEA	County	Firm size
Key	b	c	d	e

ITEM 2.—PERIOD OWNED IN 1954

a. How many months in the year did you own this business? _____ months

b. Did you own this business on December 31, 1954? ☐ Yes ☐ No

ITEM 3.—FORM OF OWNERSHIP (Check one)

1 ☐ Individual proprietor
2 ☐ Partnership
3 ☐ Corporation (do not include any form of cooperative association)
4 ☐ Cooperative association (corporate or noncorporate)
5 ☐ Other (Specify) _____

ITEM 4.—OPERATING REVENUE DURING 1954

(Excluding revenue from space leased to others on a landlord-to-tenant basis)

	Dollars	
a. Revenue from warehouse and storage facilities (except cold storage)		R-2 T-2
b. Revenue from public refrigerated warehouse operations (including handling, freezing, and storing)		R-3 T-3
c. Revenue from food locker rentals and service (including all slaughtering, processing, smoking and curing, freezing, blanching, or any other food processing services)		R-4 T-4
d. Trucking revenue		R-5
e. Revenue from compressing, packing, crating, baling, or other services to customers		R-6
f. Sales of ice manufactured at this establishment		R-7
g. Sales of other merchandise (Such as frozen food, coal, produce, etc.)		R-8
h. Other operating revenue (Specify) (Such as car icing, egg candling, pool car distribution, etc.)		R-9 T except P
i. Total operating revenue (sum of a–h)		

ITEM 5.—PERSONNEL AND PAYROLL

	Number of employees	Dollars / Weekly payroll (Dollars)	
a. Total payroll for the year 1954, before payroll deductions			Q-2 T-5
b. Paid employees and payroll for the workweek ended nearest November 15, 1954			Q-4(b) Q-4 T-6
c. Number of paid employees for workweek ended nearest:		Number of employees	Q-6–9 I
(1) March 15, 1954			Q-10
(2) May 15, 1954			Q-11
(3) August 15, 1954			Q-12
d. Proprietors or partners who worked in this establishment 15 hours or more during the workweek ended nearest November 15, 1954			Q-13*

CONFIDENTIAL.—This report is required by Act of Congress (13 U. S. C. 131). Your report is confidential and only sworn Census employees will have access to it. It cannot be used for purposes of taxation, investigation, or regulation.

Form approved. Budget Bureau No. 41-54357.

Form BC **42A** PUBLIC WAREHOUSES
Public Refrigerated Warehouses
Frozen Food Locker Plants
Farm Products Public Warehouses

U. S. DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS
Washington, D. C.

1954 CENSUS OF BUSINESS

(Please correct any errors in name and address)

KEY

f

g

h

GENERAL INSTRUCTIONS

Please complete and return this form to the Bureau of the Census Office shown on the enclosed envelope **not later than 30 days after you receive it.**

A separate report is required for each establishment (place of business), including each public warehouse or other facility primarily engaged in providing public storage space. If you owned more than one place of business in 1954, but have received a report form for only one place:

a. Complete only lines c, d, and e of Item 1.

b. In the "Remarks" section of the report, list each establishment, indicating whether it is retail, wholesale, etc., and its kind of business.

c. Return this form using the enclosed envelope and you will be sent the appropriate number of report forms for completion.

NOTE: Those companies receiving Form NC-X2 with their 1954 census report forms should use it (instead of following the above instructions) to request additional forms.

Please read all instructions and fill in **all** items, entering "None" when applicable. You may report fiscal-year figures.

Report values in dollars. OMIT CENTS.

SPECIFIC INSTRUCTIONS

ITEM 1.—IDENTIFICATION OF ESTABLISHMENT

Line b (1).—Check "No" if the establishment is not within the boundaries of any city, town, or village, even though the mailing address of the business is in such a place. Check "Yes" if the establishment is physically located in such a place even though the business mailing address is elsewhere.

Line b (2) (b).—In the first blank space, give a description by which your establishment can be located. Include name of nearest city, town, or village. In the spaces provided, name the county and State in which your establishment is actually located.

ITEM 4.—OPERATING REVENUE DURING 1954

Report revenue and other operating receipts during 1954 **including** any excise taxes and sales taxes. **Do not** include revenue received from space **leased** to others on a landlord-to-tenant basis. All **sales of merchandise** other than ice manufactured at this establishment **should** be recorded under 4g. If you sell goods on a **commission or brokerage** basis, the entry under 4g should represent the **total selling value.** It should **not** be limited to your **commission or earnings.**

ITEM 5.—PERSONNEL AND PAYROLL

Include payments to corporation officers and executives working in this establishment. **Do not** include salaries or withdrawals (whether in cash or kind) of proprietors or partners of unincorporated businesses.

For purposes of this item, the workweek ended nearest the 15th of the month should be one ending in the period of the 12th through 18th, inclusive.

Line a.—**Include** the full amount of salaries, wages, bonuses, vacation allowances, and commissions before deductions for Social Security, income tax withholding, insurance, dues, etc.

Line b.—**Include** both full- and part-time employees. If your payroll is for a period **other than a week,** please adjust the figures to a 1-week basis. Commissions paid on other than a weekly basis should also be adjusted to a 1-week basis.

Line c (1)-(3).—**Include** both full- and part-time employees.

Line d.—To be reported by proprietorships and partnerships only.

REPORT FORM BC-42A—PUBLIC WAREHOUSES: Public Refrigerated Warehouses; Frozen Food Locker Plants; Farm Products Public Warehouses—Reverse

ITEM 6.—DESCRIPTION OF BUSINESS

Type of warehouse or facility covered by this report.
Check the one box below which best describes your kind of business and complete only the indicated items.

32– ☐ Refrigerated warehouse 32– ☐ Apple warehouse

Complete Item 7 (except lines a(1)(a), a(1)(b), and a(2)) and Items 8a and 10

331 ☐ Food locker plant **with** food preparation facilities
332 ☐ Food locker plant **without** food preparation facilities

Complete Item 7, line c(1), and c(2) and Item 10

211 ☐ Cotton warehouse **with** compress machinery
212 ☐ Cotton warehouse **without** compress machinery
213 ☐ Tobacco warehouse
214 ☐ Potato warehouse
215 ☐ Grain elevator (storing grain for others)

Complete Item 7 (except lines b(1)(a), b(1)(b), and b(2)) and Item 10

☐ Other type of warehouse or facility (Specify)_____

Complete pertinent sections of Items 7, 8, and Item 10

ITEM 7.—WAREHOUSE AND STORAGE SPACE, DECEMBER 31, 1954

	Square feet	KEY
a. Occupiable dry storage warehouse or other (under roof) floor space (exclusive of space reported in b, c, d, and e below). (Refrigerated warehouses—complete only line (1) (c).)		
(1) Space assigned to public storage:		
(a) Occupied as of December 31, 1954		S–2
(b) Unoccupied as of December 31, 1954		S–3
(c) Total occupied or unoccupied (sum of (a) and (b) above)		S–4 T–7
(2) Space reserved for own use or leased to others on a landlord-to-tenant basis (including any leased to military) as of December 31, 1954		S–5

b. Refrigerated (net piling) space 50° Fahrenheit or below. (Report number of food lockers under c below.) (Farm products warehouses—complete only line (1) (c).)

	Cubic feet			KEY
	Cooler Space (a)	Freezer Space (b)	Total Refrigerated Space (Cooler plus Freezer Space) (c)	
(1) Space assigned to public storage:				
(a) Occupied as of December 31, 1954				S–6
(b) Unoccupied as of December 31, 1954				S–7
(c) Total occupied or unoccupied (Sum of (a) and (b) above)				R–10 S–8 T–8
(2) Space reserved for own use or leased to others on a landlord-to-tenant basis (including any leased to military) as of December 31, 1954				S–9

c. Frozen food locker space, December 31, 1954:

(1) Number of lockers installed—individual lockers having storage capacity of less than 25 cu. ft. each _____ No. — KEY R–11 S–10

(2) Bulk storage space—freezer space available for bulk storage _____ Cu. ft. — KEY R–12* S–11*

d. Total bulk liquid (tank) storage space (shell or water capacity) _____ Gal. — KEY T–9

e. Bin space for storing loose grains, feed, etc. (rated capacity) _____ Bu. — KEY T–10*

ITEM 8.—TYPE OF PRODUCT WAREHOUSED OR STORED

(Check principal product stored at this establishment.)

a. Refrigerated products

1 ☐ Apples
2 ☐ Dairy products, poultry, eggs
3 ☐ Fresh fruits, vegetables
4 ☐ Frozen fruits, vegetables
5 ☐ Meats and meat products
6 ☐ Fish
☐ Furs
☐ Other refrigerated products (Specify) _____

b. Bulk liquid products

512 ☐ Petroleum products
513 ☐ Chemicals
☐ Other bulk liquid products (Specify kind) _____

SPECIFIC INSTRUCTIONS—Continued

ITEM 7.—WAREHOUSE AND STORAGE SPACE, DECEMBER 31, 1954

Section a.—Report inside measurements, excluding interior walls, permanent aisles, elevator shafts, staircases, offices, receiving and shipping platforms, or other areas in which goods are not usually piled. For multiple story buildings, be sure to report space on all floors. Report refrigerated storage space, frozen food locker space, bulk liquid storage space, and bin storage space in b, c, d, and e, **not here.** Report number of frozen food lockers in c(1).

Line a(1)(a).—**Include** as "occupied" the number of square feet of space assigned to public storage which is fully occupied with stored materials or which would be fully occupied if materials on hand were piled to take full advantage of the available space.

Line a(1)(b).—**Include** as "unoccupied" the number of square feet of space assigned to public storage that is not in use for storing materials or would not be in use if material on hand were piled to take full advantage of the available space.

Line a(2).—Report here all occupiable space reserved for own use or leased to tenants regardless of who employs personnel handling stored material.

Section b.—Net piling space is space for storing commodities—inside space measured from wall to wall and from floor to ceiling, less space for ventilation (outside the piling), coils, aisles, posts, sprinklers, etc. Report frozen food locker space in 7c below, **not here.**

Section c.—**Include** data on number of lockers installed and freezer space available for bulk storage at food locker plants.

Line c(1).—Report number of individual lockers having storage space of less than 25 cubic feet each that were actually installed as of December 31, 1954.

Line c(2).—Report in cubic feet the available freezer space in food locker plants not being utilized for individual lockers and available (whether or not occupied) for bulk storage. Record freezer space in facilities other than food locker plants under 7b above, **not here.** Dry storage warehouse space available should be reported under 7a above and cooler space under 7b above.

Line d.—Report bulk liquid storage (shell or water) capacity in gallons, **not** barrels.

Line e.—Report bin space (rated capacity) in bushels.

ITEM 8.—TYPE OF PRODUCT WAREHOUSED OR STORED

If you checked "Refrigerated warehouse" or "Apple warehouse" in Item 6, complete 8a. If you checked "Other type of warehouse or facility" in Item 6, and you are primarily engaged in public storage of bulk liquid products, complete 8b.

Place a check in the box before the product that accounted for the principal portion of your storage revenue during 1954. Check only one box.

ITEM 9.—REMARKS

ITEM 10.—CERTIFICATION

Name, address, and telephone number of person who should be contacted if questions arise regarding this report.

Name _____ Address _____ Telephone number _____

This report is substantially accurate and covers the period from _____ to _____

Date _____ Title _____ Signature of authorized person _____

Form BC–42A

U. S. GOVERNMENT PRINTING OFFICE: 1954—914631—PO-445

REPORT FORM BC-42B–PUBLIC WAREHOUSES: General Merchandise Warehouses, Household Goods Warehouses; Special Warehouses or Storage Facilities; Freight Trucking Terminals–Front

CONFIDENTIAL.—This report is required by Act of Congress (13 U. S. C. 131). Your report is confidential and only sworn Census employees will have access to it. It cannot be used for purposes of taxation, investigation, or regulation.

Form approved. Budget Bureau No. 41-54358.

Form BC **42B**

PUBLIC WAREHOUSES:
General Merchandise Warehouses
Household Goods Warehouses
Special Warehouses or Storage Facilities
Freight Trucking Terminals

U. S. DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS
Washington, D. C.

1954 CENSUS OF BUSINESS

(Please correct any errors in name and address)

ITEM 1.—IDENTIFICATION OF ESTABLISHMENT

a. Enter the name by which this establishment is known to its customers.

_____

b. Location of establishment

(1) Is this establishment physically located **within** the **actual legal boundaries** of any city, town, or village? ☐ Yes ☐ No

(2) **Actual location** of this establishment

For establishments checking "Yes" in item 1b (1):

(a) Street and number at establishment location _____

Name of city, town, or village _____
(This must be the city, town, or village within whose boundaries the establishment is actually located, even though mailing address of the business is to a different place.)

County _____ State _____

For establishments checking "No" in item 1b (1):

(b) Street, road, or highway and number (if any) or other description of establishment location _____

County _____ State _____

c. **Federal Social Security Employer Identification Number** _____ (Enter all 9 digits)
(Enter number as reported on Form 941, item 10, on latest employer's quarterly tax return under Federal Insurance Contributions Act.)

Number of separate places of business operated under this Employer Identification Number ☐ One ☐ Two or more

d. Is the company identified by the number in line c owned or controlled by another company? ☐ Yes ☐ No

If "Yes," give name and address of owning or controlling company:

Name _____

Address _____

e. Does this company (line c) own or control another company? ☐ Yes ☐ No

Census Use →	State	SMA/SEA	County	Firm size
Key	b	c	d	e

ITEM 2.—PERIOD OWNED IN 1954

a. How many months in the year did you own this business? _____ months

b. Did you own this business on December 31, 1954? ☐ Yes ☐ No

ITEM 3.—FORM OF OWNERSHIP (Check one)

1 ☐ Individual proprietor
2 ☐ Partnership
3 ☐ Corporation (do not include any form of cooperative association)
4 ☐ Cooperative association (corporate or noncorporate)
5 ☐ Other (Specify) _____

ITEM 4.—STORAGE AND WAREHOUSE REVENUE, 1954

	Dollars
a. General merchandise revenue (sum of (1)–(3)) $	
(1) Storage of general merchandise	
(2) Handling of general merchandise	
(3) Accessorial services	
b. Household goods revenue (sum of (1)–(5)) $	
(1) Storage of household goods	
(2) Labor on household goods	
(3) Trucking revenue (including local cartage)	
(4) Packing and crating household goods	
(5) Commissions received	
c. Special storage revenue (sum of (1)–(4)) $	
(1) Refrigerated and food locker space revenue	
(2) Storage of bulk liquid	
(3) Storage of grains	
(4) Other storage (Specify) _____	
d. Revenue from freight trucking terminal	
e. Sales of merchandise (including excise and sales taxes)	
f. Other operating revenue (Specify) _____	
g. Total storage and warehouse revenue (sum of a–f)	

ITEM 5.—PERSONNEL AND PAYROLL

	Dollars
a. Total payroll for the year 1954, before payroll deductions	

	Number of employees	Payroll
b. Paid employees and payroll for the workweek ended nearest November 15, 1954		

	Number
c. Number of paid employees in 5b above, give number of—	
(1) Supervisors, engineers, and office employees (including paid officers of company)	
(2) Warehousing and platform employees	
(3) Drivers and helpers	
(4) All other employees	
d. Number of paid employees for workweek ended nearest:	
(1) March 15, 1954	
(2) May 15, 1954	
(3) August 15, 1954	
e. Proprietors or partners who worked in this establishment 15 hours or more during the workweek ended nearest November 15, 1954	

KEY: f, g, h, W-2, X-2, X-3, X-4, X-5, W-2, Y-2, Y-3, Y-4, Y-5, Y-6, Y-7, W-4, Z-2, Z-2, Z-4, Z-5, Z-6, W-5, W-6, W-7, I (except U, V), Q-2, X-6, Y-8, X-7, Y-9, Z-7, Q-3 Q-4(3), Q-6, X-8a, Y-10a, Q-7, X-8b, Y-10b, Q-8, X-8c, Y-11a, Q-8, X-8d, Y-11b, Q-10, Q-11, Q-12, Q-13*

GENERAL INSTRUCTIONS

Please complete and return this form to the Bureau of the Census Office shown on the enclosed envelope **not later than 30 days after you receive it.**

A separate report is required for each establishment (place of business), including each warehouse or other facility primarily engaged in providing public storage space. However, firms operating several warehouses in a single city or metropolitan area may include these warehouses in one report. A metropolitan area is defined as an area within a 25 mile radius of a city having a population of 50,000 or more. If you owned more than one place of business in 1954, but received a report form for only one place:

a. Complete only lines c, d, and e of item 1.

b. In the "Remarks" section of the report, list each establishment, indicating whether it is retail, wholesale, etc., and its kind of business. If you have more than one establishment in a particular kind of business, you may show the number of such establishments, along with the kind-of-business description instead of listing each establishment separately.

c. Return this form using the enclosed envelope and you will be sent the appropriate number of report forms for completion.

NOTE: Those companies receiving Form NC-X2 with their 1954 census report forms should use it (instead of following the above instructions) to request additional forms.

Please read all instructions and fill in all items, entering "None" when applicable. You may report fiscal-year figures.

Report values in dollars. OMIT CENTS

SPECIFIC INSTRUCTIONS

ITEM 4.—STORAGE AND WAREHOUSE REVENUE, 1954

For establishments warehousing both general merchandise and household goods report revenue from general merchandise operations under 4a and household goods revenue under 4b. Any revenue from special storage should be reported under 4c, and other revenue and receipts under 4d, e, or f.

For establishments warehousing general merchandise, but not household goods, supply information under items 4a and, where applicable, 4c, d, e, and f. Likewise, for establishments warehousing household goods, but not general merchandise, report operating revenue under 4b and, where applicable, 4c, d, e, and f.

For specialized storage facilities (not warehousing general merchandise or household goods)—report revenue under item 4c and where applicable, under 4d, e, and f. Report freight trucking terminal revenue under 4d.

All sales of merchandise should be recorded under 4e. If you sell goods on a commission or brokerage basis, the entry under 4e should represent the total selling value, and should not be limited to commissions received by you.

ITEM 5.—PERSONNEL AND PAYROLL

Include payments to corporation officers and executives working in this establishment. Do not include salaries or withdrawals (whether in cash or kind) of proprietors or partners of unincorporated businesses.

For purposes of this item, the workweek ended nearest the 15th of the month should be one ending in the period of the 12th through 18th, inclusive.

Line a.—Include the full amount of salaries, wages, bonuses, vacation allowances, and commissions before deductions for Social Security, income tax withholding, insurance, dues, etc.

Line b.—Include both full- and part-time employees. If your payroll is for a period other than a week, please adjust the figures to a 1-week basis. Commissions paid on other than a weekly basis should also be adjusted to a 1-week basis.

Line c (1)–(4) and Line d (1)–(3).—Include both full- and part-time employees.

Line e.—To be reported by proprietorships and partnerships only.

REPORT FORM BC-42B—PUBLIC WAREHOUSES: General Merchandise Warehouses; Household Goods Warehouses, Special Warehouses or Storage Facilities; Freight Trucking Terminals—Reverse

ITEM 6.—DESCRIPTION OF BUSINESS

Principal type of warehouse or facility covered by this report. (Check one)

410 ☐ Household goods warehouse
910 ☐ General merchandise warehouse
810 ☐ Freight trucking terminal (not operating trucks)
☐ Other type (Specify principal product stored) _____

ITEM 7.—NUMBER OF WAREHOUSE BUILDINGS, AND SPACE DATA, DECEMBER 31, 1954

	Total, all buildings	Single story buildings	Multiple story buildings	KEY
	Number	Number	Number	
a. Warehousing buildings covered in this report:				
(1) Total, all ages (sum of (2) and (3) below)				U-1 a, b, c
(2) Built (completed) on or before December 31, 1949				U-2 a, b, c
(3) Built (completed) after December 31, 1949				U-3 a, b, c
	Sq. ft.	Sq. ft.	Sq. ft.	
b. Gross floor space, outside dimensions (1) Total, all ages (sum of (2) and (3) below)	Z-8			U-4, 5, 6
(2) In buildings built on or before December 31, 1949				U-7, 8, 9
(3) In buildings built after December 31, 1949				* U-10, 11, 12
c. Space leased as landlord-to-tenant	Z-9			W-4, 9, 10
	Total, occupied and unoccupied Dec. 31, 1954	Occupied Dec. 31, 1954	Unoccupied Dec. 31, 1954	
d. Occupiable floor space assigned to public storage, by type (Exclusive of space reported in 7e below)	Sq. ft.	Sq. ft.	Sq. ft.	
(1) Total occupiable space assigned to public storage (sum of (2)–(4) below)	Z-10			Y-1, 2, 3
(2) Operated as general merchandise warehouse space				Y-4, 5, 6 * Z-10, 11, 12
(3) Operated as household goods space	Y-12*			Y-7, 8, 9
(4) Other (Specify) _____				* Y-10, 11, 12

e. Special storage facilities, if any:

(1) Refrigerated (net piling) space 50° F. or below _____ Cu. ft. — W-11 Z-11
(2) Bulk liquid storage space (shell, or water capacity) _____ Gal. — W-12 Z-12
(3) Bulk grain storage space (rated capacity) _____ Bu. — W-13* Z-13*

SPECIFIC INSTRUCTIONS.—Continued

ITEM 6.—DESCRIPTION OF BUSINESS

Enter a check in the box pertaining to the principal type of public warehouse or facility covered by this report.

Household Goods Warehouse.—Enter a check here if this facility is devoted primarily to the storage of household goods, even though some general merchandise or specialized commodities may also be stored. Household goods warehouses performing local trucking service should include data pertaining to their trucking operations in this report.

General Merchandise Warehouse.—Enter a check here if this facility is devoted primarily to the storage of general merchandise, even though some household goods or specialized commodities may also be stored. General merchandise is defined as material or goods of many varieties which are packaged (in boxes, cartons, crates, bags, bales, barrels, kegs, etc.) or are readily handled and do not require refrigeration, controlled humidities, or other special facilities.

Freight Trucking Terminal.—Enter a check here if the facility is devoted primarily to the operation of freight trucking terminals, but not operating trucks.

Other Type.—Enter a check here if the facility is devoted primarily to the storage of special products. Examples: automobile dead storage, fur storage, goods in foreign trade, textile warehouse, office records warehouse, warehousing works of art, bulk petroleum products, bulk chemical products, etc. If this box is checked, please specify the principal product warehoused.

ITEM 7.—NUMBER OF WAREHOUSE BUILDINGS, AND SPACE DATA, DECEMBER 31, 1954

Section a.—If this report covers more than one building, complete item 8.

Section b.—Report as gross floor space the over-all area of the buildings (computed from outside measurements) in which public storage activities are conducted, including storage space, nonstorage space, space leased to others, office space, etc. For multiple story buildings report the total floor space contained on all floors.

Line c.—Report here space leased to tenants regardless of who employs personnel handling stored material.

Section d.—Report inside measurements, excluding interior walls, permanent aisles, elevator shafts, staircases, offices, receiving and shipping platforms, or other areas in which goods are not usually piled. Include under "occupied" the number of square feet of space which is fully occupied with stored materials or which would be fully occupied if materials on hand were piled to take full advantage of the available space.

Section e.—Net piling space is space for storing commodities—inside space measured from wall to wall and from floor to ceiling, less space for ventilation (outside of the piling), coils, aisles, posts, sprinklers, etc.

ITEM 8.—ADDITIONAL INFORMATION

If this report covers more than one building, give address and other identification, if any; and give floor space of each building.

	Address			Identification (such as building number or name)	Gross floor space (outside dimensions) square feet
	State	City	Street address		
(1)					
(2)					
(3)					
(4)					
(5)					

ITEM 9.—REMARKS.

ITEM 10.—CERTIFICATION

Name, address, and telephone number of person who should be contacted if questions arise regarding this report.

_____ Name _____ Address _____ Telephone number

This report is substantially accurate and covers the period from _____ to _____

_____ Date _____ Title _____ Signature of authorized person

Form BC-42B

U. S. GOVERNMENT PRINTING OFFICE: 1954

LIST OF STANDARD METROPOLITAN AREAS WITH 300,000 INHABITANTS OR MORE, AND THEIR DEFINITIONS

AKRON STANDARD METROPOLITAN AREA—Coextensive with Summit County, Ohio

ALBANY-SCHENECTADY-TROY STANDARD METROPOLITAN AREA—Consists of Albany, Rensselaer, and Schenectady Counties, N. Y.

ALLENTOWN-BETHLEHEM-EASTON STANDARD METROPOLITAN AREA—Consists of Lehigh and Northampton Counties, Pa.; and Warren County, N. J.

ATLANTA STANDARD METROPOLITAN AREA—Consists of Cobb, De Kalb, and Fulton Counties, Ga.

BALTIMORE STANDARD METROPOLITAN AREA—Consists of Baltimore City, Baltimore and Anne Arundel Counties, Md.

BIRMINGHAM STANDARD METROPOLITAN AREA—Coextensive with Jefferson County, Ala.

BOSTON STANDARD METROPOLITAN AREA—Consists of all of Suffolk County; Cambridge, Everett, Malden, Medford, Melrose, Newton, Somerville, Waltham, and Woburn Cities and Arlington, Ashland, Bedford, Belmont, Burlington, Concord, Framingham, Lexington, Lincoln, Natick, North Reading, Reading, Stoneham, Wakefield, Watertown, Wayland, Weston, Wilmington, and Winchester Towns in Middlesex County; Beverly, Lynn, Peabody, and Salem Cities and Danvers, Hamilton, Lynnfield, Manchester, Marblehead, Middleton, Nahant, Saugus, Swampscott, and Wenham Towns in Essex County; Quincy City and Braintree, Brookline, Canton, Cohasset, Dedham, Dover, Medfield, Milton, Needham, Norwood, Randolph, Sharon, Walpole, Wellesley, Westwood, and Weymouth Towns in Norfolk County; and Hingham and Hull Towns in Plymouth County, Mass.

BUFFALO STANDARD METROPOLITAN AREA—Consists of Erie and Niagara Counties, N. Y.

CHARLESTOWN (W. VA.) STANDARD METROPOLITAN AREA—Consists of Fayette and Kanawha Counties, W. Va.

CHICAGO STANDARD METROPOLITAN AREA—Consists of Cook, Du Page, Kane, Lake, and Will Counties, Ill.; and Lake County, Ind.

CINCINNATI STANDARD METROPOLITAN AREA—Consists of Hamilton County, Ohio; and Campbell and Kenton Counties, Ky.

CLEVELAND STANDARD METROPOLITAN AREA—Consists of Cuyahoga and Lake Counties, Ohio

COLUMBUS (OHIO) STANDARD METROPOLITAN AREA—Coextensive with Franklin County, Ohio

DALLAS STANDARD METROPOLITAN AREA—Coextensive with Dallas County, Tex.

DAYTON STANDARD METROPOLITAN AREA—Consists of Greene and Montgomery Counties, Ohio

DENVER STANDARD METROPOLITAN AREA—Consists of Adams, Arapahoe, Denver, and Jefferson Counties, Colo.

DETROIT STANDARD METROPOLITAN AREA—Consists of Macomb, Oakland, and Wayne Counties, Mich.

FORT WORTH STANDARD METROPOLITAN AREA—Coextensive with Tarrant County, Tex.

HARTFORD STANDARD METROPOLITAN AREA—Consists of Hartford City and Avon, Bloomfield, East Hartford, Farmington, Glastonbury, Manchester, Newington, Rocky Hill, Simsbury, South Windsor, West Hartford, Wethersfield, and Windsor Towns in Hartford County, Conn.

HOUSTON STANDARD METROPOLITAN AREA—Coextensive with Harris County, Tex.

INDIANAPOLIS STANDARD METROPOLITAN AREA—Coextensive with Marion County, Ind.

JACKSONVILLE STANDARD METROPOLITAN AREA—Coextensive with Duval County, Fla.

KANSAS CITY STANDARD METROPOLITAN AREA—Consists of Johnson, and Wyandotte Counties, Kans.; and Clay and Jackson Counties, Mo.

KNOXVILLE STANDARD METROPOLITAN AREA—Consists of Anderson, Blount, and Knox Counties, Tenn.

LOS ANGELES-LONG BEACH STANDARD METROPOLITAN AREA—Consists of Los Angeles and Orange Counties, Calif.

LOUISVILLE STANDARD METROPOLITAN AREA—Consists of Jefferson County, Ky.; and Clark and Floyd Counties, Ind.

MEMPHIS STANDARD METROPOLITAN AREA—Coextensive with Shelby County, Tenn.

MIAMI STANDARD METROPOLITAN AREA—Coextensive with Dade County, Fla.

MILWAUKEE STANDARD METROPOLITAN AREA—Coextensive with Milwaukee County, Wis.

MINNEAPOLIS-ST. PAUL STANDARD METROPOLITAN AREA—Consists of Anoka, Dakota, Hennepin, and Ramsey Counties, Minn.

NASHVILLE STANDARD METROPOLITAN AREA—Coextensive with Davidson County, Tenn.

NEW ORLEANS STANDARD METROPOLITAN AREA—Consists of Jefferson, Orleans, and St. Bernard Parishes, La.

NEW YORK-NORTHEASTERN NEW JERSEY STANDARD METROPOLITAN AREA—Consists of New York City (Bronx, Kings, New York, Queens, and Richmond Counties) and Nassau, Rockland, Suffolk, and Westchester Counties, N. Y.; and Bergen, Essex, Hudson, Middlesex, Morris, Passaic, Somerset, and Union Counties, N. J.

NORFOLK-PORTSMOUTH STANDARD METROPOLITAN AREA—Consists of Norfolk and Princess Anne Counties, and the cities of Norfolk, South Norfolk, Portsmouth, and Virginia Beach, Va.

OKLAHOMA CITY STANDARD METROPOLITAN AREA—Coextensive with Oklahoma County, Okla.

OMAHA STANDARD METROPOLITAN AREA—Consists of Douglas and Sarpy Counties, Nebr.; and Pottawattamie County, Iowa

PHILADELPHIA STANDARD METROPOLITAN AREA—Consists of Bucks, Chester, Delaware, Montgomery, and Philadelphia Counties, Pa.; and Burlington, Camden, and Gloucester Counties, N. J.

PHOENIX STANDARD METROPOLITAN AREA—Coextensive with Maricopa County, Ariz.

PITTSBURGH STANDARD METROPOLITAN AREA—Consists of Allegheny, Beaver, Washington, and Westmoreland Counties, Pa.

PORTLAND (OREG.) STANDARD METROPOLITAN AREA—Consists of Clackamas, Multnomah, and Washington Counties, Oreg.; and Clark County, Wash.

PROVIDENCE STANDARD METROPOLITAN AREA—Consists of Central Falls, Cranston, Pawtucket, Providence, and Woonsocket Cities and Cumberland, East Providence, Johnston, Lincoln, North Providence, North Smithfield, and Smithfield Towns in Providence County; North Kingston Town in Washington County; Warwick City and East Greenwich, and West Warwick Towns in Kent County; and all of Bristol County, R. I. Also Attleboro City and North Attleborough, and Seekonk Towns in Bristol County; Bellingham, Franklin, Plainville, and Wrentham Towns in Norfolk County; and Blackstone and Millville Towns in Worcester County, Mass.

RICHMOND STANDARD METROPOLITAN AREA—Consists of Richmond City and Chesterfield, and Henrico Counties, Va.

ROCHESTER STANDARD METROPOLITAN AREA—Coextensive with Monroe County, N. Y.

ST. LOUIS STANDARD METROPOLITAN AREA—Consists of St. Louis City and St. Charles and St. Louis Counties, Mo.; and Madison and St. Clair Counties, Ill.

SAN ANTONIO STANDARD METROPOLITAN AREA—Coextensive with Bexar County, Tex.

SAN DIEGO STANDARD METROPOLITAN AREA—Coextensive with San Diego County, Calif.

SAN FRANCISCO-OAKLAND STANDARD METROPOLITAN AREA—Consists of Alameda, Contra Costa, Marin, San Francisco, San Mateo and Solano Counties, Calif.

SEATTLE STANDARD METROPOLITAN AREA—Coextensive with King County, Wash.

SPRINGFIELD-HOLYOKE STANDARD METROPOLITAN AREA—Consists of Chicopee, Holyoke, Springfield, and Westfield Cities and Agawam, East Longmeadow, Longmeadow, Ludlow, West Springfield, and Wilbraham Towns in Hampden County; Northampton City and Easthampton, and South Hadley Towns in Hampshire County, Mass. Also Enfield Town in Hartford County, Conn.

SYRACUSE STANDARD METROPOLITAN AREA—Coextensive with Onondaga County, N. Y.

TAMPA-ST. PETERSBURG STANDARD METROPOLITAN AREA—Consists of Hillsborough and Pinellas Counties, Fla.

TOLEDO STANDARD METROPOLITAN AREA—Coextensive with Lucas County, Ohio

WASHINGTON STANDARD METROPOLITAN AREA—Consists of the District of Columbia; Alexandria and Falls Church Cities and Arlington and Fairfax Counties, Va.; Montgomery and Prince Georges Counties, Md.

WHEELING-STEUBENVILLE STANDARD METROPOLITAN AREA—Consists of Brooke, Hancock, Marshall, and Ohio Counties, W. Va. and Belmont and Jefferson Counties, Ohio

WILKES-BARRE-HAZLETON STANDARD METROPOLITAN AREA—Coextensive with Luzerne County, Pa.

YOUNGSTOWN STANDARD METROPOLITAN AREA—Consists of Mahoning and Trumbull Counties, Ohio, and Mercer County, Pa.

STANDARD METROPOLITAN AREAS WITH 300,000 INHABITANTS OR MORE

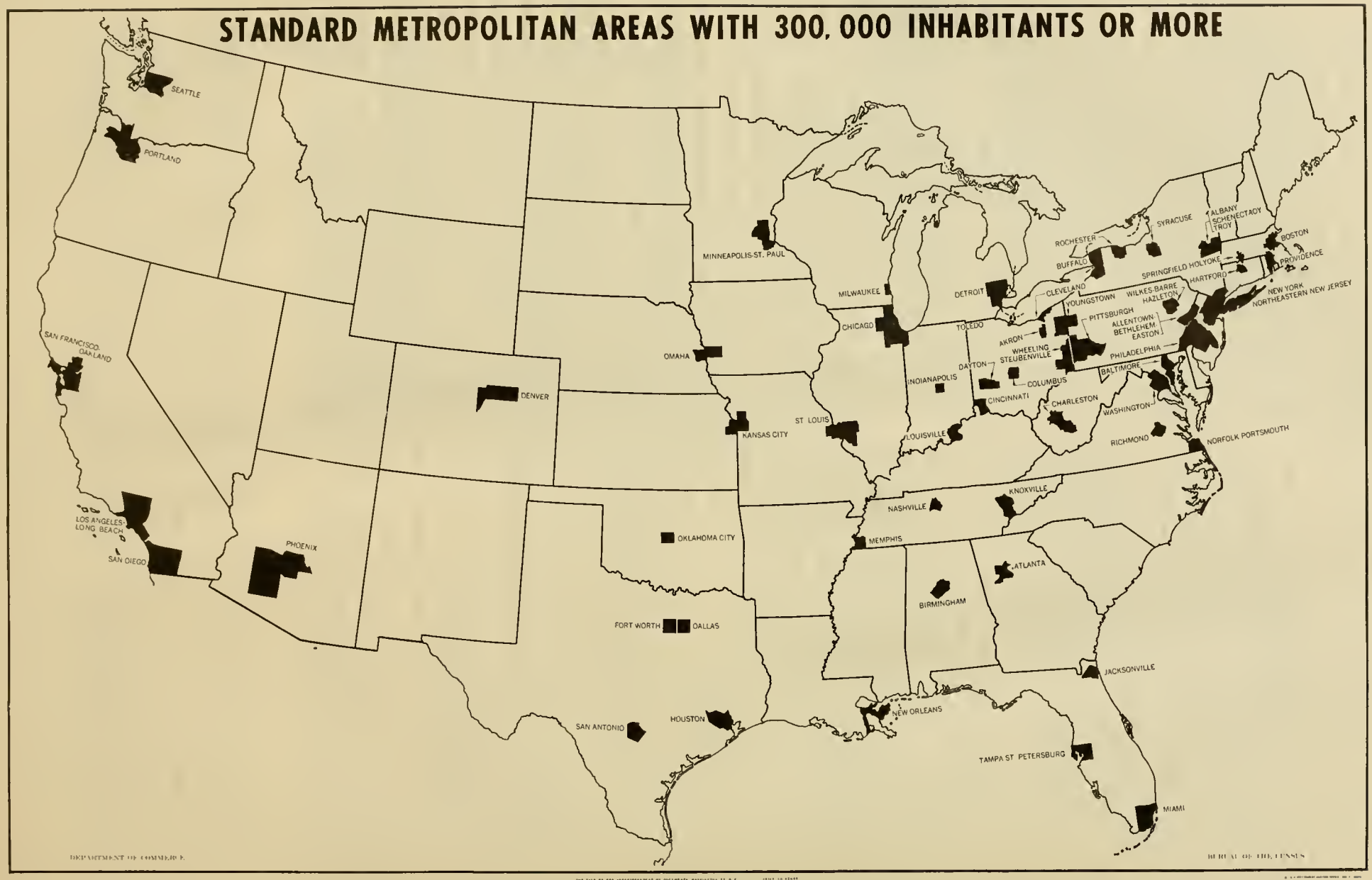


Table 1A.–PUBLIC WAREHOUSES: 1954–TYPE OF WAREHOUSE FACILITY–UNITED STATES AND STATES

Establishments, Revenue, Payroll, Employees, and Occupiable Space

State and type of warehouse	Establishments (Number)	Revenue ($1,000)	Payroll, entire year ($1,000)	Payroll. workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest-- March 15 (Number)	May 15 (Number)	August 15 (Number)	November 15 (Number)	Occupiable public storage space, December 31, 1954 Floor space (1,000 sq. ft.)	Refrigerated space (1,000 cu. ft.)	Bulk liquid storage space (1,000 gal.)	Bin space (1,000 bu.)	Frozen food lockers, December 31, 1954 Individual lockers installed (Number)	Bulk freezer storage space[1] (Cu. ft.)
United States, total	7,565	756,627	303,886	6,170,064	84,458	83,758	90,236	94,444	305,830	345,354	405,708	133,287	1,362,245	2,426,837
General merchandise warehouses	1,197	171,542	81,677	1,576,442	21,654	21,742	21,603	22,283	108,315	20,572	694	198	...	...
Household goods warehouses	1,816	201,853	91,881	1,859,418	23,727	24,554	26,342	25,640	50,695	2,201	2	7	...	...
Refrigerated warehouses	577	125,272	49,878	993,407	12,018	12,233	12,941	13,215	10,122	303,936	...	269	59,823	105,365
Food locker plants	2,467	90,761	17,218	361,893	7,270	6,876	7,191	8,162	2,696	13,287	58	1,005	1,301,903	2,321,472
Farm products warehouses	1,081	126,956	46,435	1,058,522	15,235	13,843	17,403	20,643	121,962	50	56	131,808	519	...
Special warehouses and storage facilities	270	27,918	10,936	208,011	3,050	2,982	3,094	2,881	9,740	5,296	404,898	...	...	...
Freight trucking terminals[2]	157	12,325	5,861	112,371	1,504	1,328	1,662	1,620	2,300	12	...	...	...	...
NEW ENGLAND														
Maine:														
General merchandise warehouses	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Household goods warehouses	6	196	82	1,691	22	28	31	29	103	...	...	...	...	...
Refrigerated warehouses	6	924	322	6,014	93	90	129	87	134	1,745	...	...	161	902
Food locker plants	5	452	112	2,488	49	26	42	65	...	...	...	...	3,211	16,740
Farm products warehouses	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Special warehouses and storage facilities	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Freight trucking terminals	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
New Hampshire:														
General merchandise warehouses	5	688	89	1,862	25	20	20	29	696	32	...	...	...	...
Housebold goods warehouses	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Refrigerated warehouses	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Food locker plants	10	437	64	1,220	24	21	21	25	...	12	...	...	3,969	10,026
Farm products warehouses	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Special warehouses and storage facilities	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Freight trucking terminals	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Vermont:														
General merchandise warehouses	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Household goods warehouses	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Refrigerated warehouses	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Food locker plants	16	552	97	1,965	36	35	35	39	5	36	...	...	7,069	18,100
Farm products warehouses	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Special warehouses and storage facilities	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Freight trucking terminals	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Massachusetts:														
General merchandise warehouses	48	8,014	3,208	58,407	806	853	853	836	6,968	420	220	...	...	...
Household goods warehouses	44	3,181	1,626	28,564	407	436	460	463	1,856	110	...	...	...	...
Refrigerated warehouses	24	6,127	3,068	59,623	679	688	804	819	318	10,892	...	...	390	...
Food locker plants	10	309	62	1,328	28	25	24	31	...	...	...	...	4,202	16,795
Farm products warehouses	13	1,166	579	9,543	171	199	181	183	918	...	...	...	...	...
Special warehouses and storage facilities	18	2,203	1,122	22,732	304	368	350	345	1,870	809	...	...	...	...
Freight trucking terminals	5	135	65	1,273	17	16	16	19	114	...	...	...	...	...
Rhode Island:														
General merchandise warehouses	5	731	391	7,116	106	100	99	103	400	...	...	...	...	...
Household goods warehouses	11	1,492	665	12,561	142	168	200	178	666	...	...	...	...	...
Refrigerated warehouses	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Food locker plants	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products warehouses	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Special warehouses and storage facilities	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Freight trucking terminals	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Connecticut:														
General merchandise warehouses	18	1,434	1,053	19,084	249	235	248	247	883	18	...	...	...	...
Household goods warehouses	22	2,510	1,110	21,237	280	298	335	331	538	50	...	...	...	...
Refrigerated warehouses	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Food locker plants	9	240	45	982	10	9	13	18	1	1	...	...	3,142	2,868
Farm products warehouses	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Special warehouses and storage facilities	6	629	314	5,993	138	139	154	96	309	146	10,000	...	...	...
Freight trucking terminals	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

(D) Withheld to avoid disclosure. ... Represents zero. [1]Exclusive of space in individual lockers installed. [2]Excludes terminals of firms which also operate trucks.

Table 1A.–PUBLIC WAREHOUSES: 1954–TYPE OF WAREHOUSE FACILITY–UNITED STATES AND STATES–Continued

Establishments, Revenue, Payroll, Employees, and Occupiable Space

State and type of warehouse	Establishments (Number)	Revenue ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest-- March 15 (Number)	May 15 (Number)	August 15 (Number)	November 15 (Number)	Occupiable public storage space, December 31, 1954 Floor space (1,000 sq. ft.)	Refrigerated space (1,000 cu. ft.)	Bulk liquid storage space (1,000 gal.)	Bin space (1,000 bu.)	Frozen food lockers, December 31, 1954 Individual lockers installed (Number)	Bulk freezer storage space[1] (Cu. ft.)
MIDDLE ATLANTIC														
New York:														
General merchandise warehouses	185	25,684	12,792	241,323	2,991	3,171	2,920	3,309	14,494	266	23	...	...	...
Household goods warehouses	234	29,097	12,820	337,182	3,037	3,235	3,223	3,325	8,349	749	...	...	...	...
Refrigerated warehouses	85	18,962	7,660	147,673	1,732	1,737	1,850	1,876	1,606	48,823	...	...	6,471	...
Food locker plants	60	1,948	445	8,937	205	203	190	178	890	1,639	...	...	29,031	197,405
Farm products warehouses	5	140	77	1,399	21	22	19	18	109	...	...	...	...	...
Special warehouses and storage facilities	53	6,993	3,205	52,741	1,021	892	769	691	1,625	1,825	18,298	...	...	...
Freight trucking terminals	22	1,514	759	15,176	160	174	164	199	286	12	...	...	...	...
New Jersey:														
General merchandise warehouses	81	13,438	6,062	117,430	1,379	1,436	1,459	1,482	5,740	2,391	105	...	...	...
Household goods warehouses	93	8,086	3,690	72,724	1,003	1,059	1,069	1,095	2,490	30	...	...	...	...
Refrigerated warehouses	16	7,852	3,233	67,675	638	679	657	700	512	16,914	...	...	1,586	289
Food locker plants	15	690	188	5,309	80	91	105	86	1	25	...	...	7,914	36,218
Farm products warehouses	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Special warehouses and storage facilities	21	3,065	791	14,366	167	193	178	186	797	173	74,169	...	...	...
Freight trucking terminals	5	609	195	4,225	51	44	52	51	63	...	...	...	...	...
Pennsylvania:														
General merchandise warehouses	74	14,425	5,968	107,749	1,572	1,507	1,502	1,462	16,709	42	31	20	...	...
Household goods warehouses	109	7,904	3,889	86,078	1,067	1,161	1,154	1,216	2,759	...	...	...	...	...
Refrigerated warehouses	26	5,207	2,286	44,909	491	496	502	541	187	12,878	...	...	8,482	31,255
Food locker plants	69	3,473	467	12,948	234	227	221	284	41	121	...	...	45,336	123,641
Farm products warehouses	4	584	456	7,645	81	98	106	112	35	50	...	2,700	...	...
Special warehouses and storage facilities	11	608	207	4,176	60	70	70	67	165	92	5,422	...	...	...
Freight trucking terminals	7	788	359	6,688	82	81	78	79	212	...	...	...	...	...
EAST NORTH CENTRAL														
Ohio:														
General merchandise warehouses	60	11,678	5,590	102,355	1,292	1,373	1,325	1,350	5,704	2,460	20	...	...	...
Household goods warehouses	112	11,787	6,200	118,448	1,393	1,469	1,577	1,499	3,131	4	...	...	...	...
Refrigerated warehouses	8	3,896	1,612	29,863	372	373	368	366	880	8,460	...	...	225	...
Food locker plants	131	5,271	930	18,819	358	316	325	394	33	96	...	...	71,837	45,332
Farm products warehouses	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Special warehouses and storage facilities	9	701	270	5,648	78	80	78	73	110	...	...	...	...	...
Freight trucking terminals	9	864	415	9,623	95	97	99	100	134	...	...	...	...	...
Indiana:														
General merchandise warehouses	19	2,540	1,354	23,788	329	317	296	324	1,[illegible]82	...	...	45	...	...
Household goods warehouses	39	3,246	1,562	25,600	394	402	445	459	871	...	...	...	...	...
Refrigerated warehouses	4	1,212	544	9,554	127	135	142	133	109	2,332	...	...	369	...
Food locker plants	128	5,178	938	19,196	427	391	372	430	84	1,108	7	...	71,178	91,832
Farm products warehouses	3	109	34	2,999	4	3	3	58	82	...	...	...	...	...
Special warehouses and storage facilities	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Freight trucking terminals	3	258	99	1,972	18	21	24	22	111	...	...	...	...	...
Illinois:														
General merchandise warehouses	71	14,283	6,437	119,633	1,498	1,517	1,479	1,500	8,266	453	...	100	...	...
Household goods warehouses	86	12,285	6,449	117,559	1,334	1,410	1,404	1,391	3,093	...	...	...	...	...
Refrigerated warehouses	24	11,479	5,503	108,160	1,247	1,271	1,316	1,329	545	31,767	...	...	2,100	3,760
Food locker plants	186	9,997	1,620	30,976	623	590	585	623	36	1,340	...	...	119,587	72,497
Farm products warehouses	7	889	411	7,608	103	96	92	88	165	...	1	3,270	...	...
Special warehouses and storage facilities	20	2,195	834	16,674	189	189	166	201	826	...	60,975	...	...	...
Freight trucking terminals	12	896	413	7,528	87	86	86	91	152	...	...	...	...	...
Michigan:														
General merchandise warehouses	20	5,066	2,131	42,063	579	594	533	582	2,683	3,156	...	...	...	...
Household goods warehouses	68	8,789	4,056	77,029	901	905	977	945	1,922	...	...	...	...	...
Refrigerated warehouses	26	2,943	1,221	23,414	286	305	326	302	524	7,204	...	...	1,675	7,000
Food locker plants	71	3,118	471	9,930	183	169	162	219	11	451	...	...	40,817	94,006
Farm products warehouses	3	259	47	695	9	9	23	8	52	256	...	1,250	...	...
Special warehouses and storage facilities	15	1,208	373	9,157	96	75	72	67	406	64	3,031	...	...	...
Freight trucking terminals	8	499	185	3,608	47	42	43	49	89	...	...	...	...	...

(D) Withheld to avoid disclosure. ... Represents zero. [1]Exclusive of space in individual lockers installed.

Table 1A.–PUBLIC WAREHOUSES: 1954–TYPE OF WAREHOUSE FACILITY–UNITED STATES AND STATES–Continued

Establishments, Revenue, Payroll, Employees, and Occupiable Space

State and type of warehouse	Establishments (Number)	Revenue ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	August 15 (Number)	November 15 (Number)	Occupiable public storage space, December 31, 1954 — Floor space (1,000 sq. ft.)	Refrigerated space (1,000 cu. ft.)	Bulk liquid storage space (1,000 gal.)	Bin space (1,000 bu.)	Frozen food lockers, December 31, 1954 — Individual lockers installed (Number)	Bulk freezer storage space[1] (Cu. ft.)
EAST NORTH CENTRAL—Con.														
Wisconsin:														
General merchandise warehouses	21	1,921	937	19,436	231	229	238	236	1,137	18	...	...	...	...
Household goods warehouses	38	3,123	1,483	26,194	314	359	387	395	729	196	...	...	...	...
Refrigerated warehouses	27	4,103	1,645	28,338	335	356	366	341	591	9,561	...	...	1,608	6,280
Food locker plants	110	3,383	547	11,656	230	208	208	266	420	2,575	...	1,000	54,468	75,899
Farm products warehouses	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Special warehouses and storage facilities	4	156	62	1,246	17	17	18	21	111	...	...	...	...	...
Freight trucking terminals	3	192	137	2,289	27	27	31	29	35	...	...	...	...	...
WEST NORTH CENTRAL														
Minnesota:														
General merchandise warehouses	28	5,868	3,482	67,062	945	865	861	857	3,115	903	...	...	...	...
Household goods warehouses	20	3,406	1,664	30,285	370	395	438	390	806	...	...	...	...	...
Refrigerated warehouses	13	3,075	1,149	23,848	347	345	341	345	45	5,854	...	...	1,567	1
Food locker plants	101	3,424	569	12,150	226	213	241	267	10	50	...	...	44,402	69,136
Farm products warehouses	17	689	114	2,159	33	33	35	36	11,908	...	...	2,160	...	...
Special warehouses and storage facilities	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Freight trucking terminals	4	173	55	1,069	13	14	14	14	24	...	...	...	...	...
Iowa:														
General merchandise warehouses	22	1,437	729	14,660	188	178	200	197	1,275	...	18	...	...	...
Household goods warehouses	25	2,997	1,645	30,465	386	391	428	500	727	38	...	...	...	...
Refrigerated warehouses	12	1,494	485	10,317	146	156	158	178	14	2,162	...	...	1,833	...
Food locker plants	246	7,140	1,193	22,881	538	524	500	567	19	600	...	...	109,563	92,291
Farm products warehouses	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Special warehouses and storage facilities	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Freight trucking terminals	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Missouri:														
General merchandise warehouses	43	6,216	3,439	66,676	940	959	930	871	4,626	2	...	...	...	...
Household goods warehouses	45	6,850	3,095	57,193	791	808	865	810	1,656	2	...	...	...	...
Refrigerated warehouses	14	6,295	2,483	46,658	655	699	690	646	219	11,438	...	...	3,922	1,317
Food locker plants	147	3,436	790	12,295	328	289	321	346	8	263	50	...	68,327	113,820
Farm products warehouses	11	2,058	737	29,458	177	209	372	591	1,449	...	...	620	...	...
Special warehouses and storage facilities	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Freight trucking terminals	5	277	166	3,332	40	43	41	43	57	...	...	...	...	...
North Dakota:														
General merchandise warehouses	7	801	336	6,651	85	81	84	85	361	...	...	...	...	...
Household goods warehouses	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Refrigerated warehouses	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Food locker plants	35	694	116	2,803	59	60	57	75	5	413	...	...	13,210	5,742
Farm products warehouses	3	20	8	237	7	7	3	9	20	...	...	188	...	...
Special warehouses and storage facilities	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Freight trucking terminals	...	...	...	...	...	...	...	...	...	...	...	...	...	...
South Dakota:														
General merchandise warehouses	4	80	27	506	9	8	8	11	43	...	...	...	...	...
Household goods warehouses	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Refrigerated warehouses	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Food locker plants	44	1,452	239	5,452	112	112	111	177	2	97	..	...	19,330	34,121
Farm products warehouses	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Special warehouses and storage facilities	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Freight trucking terminals	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Nebraska:														
General merchandise warehouses	11	1,119	411	7,431	122	133	148	128	846	5	...	30	...	...
Household goods warehouses	9	1,431	648	13,826	200	176	216	205	362	...	...	...	...	...
Refrigerated warehouses	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Food locker plants	65	1,353	242	4,890	119	112	102	123	8	90	...	...	28,748	14,741
Farm products warehouses	6	650	83	1,241	26	21	41	36	579	...	...	2,250	...	...
Special warehouses and storage facilities	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Freight trucking terminals	4	156	106	1,986	27	30	30	30	17	...	...	...	...	...

(D) Withheld to avoid disclosure. ... Represents zero. [1]Exclusive of space in individual lockers installed.

Table 1A.–PUBLIC WAREHOUSES: 1954–TYPE OF WAREHOUSE FACILITY–UNITED STATES AND STATES -Continued

Establishments, Revenue, Payroll, Employees, and Occupiable Space

State and type of warehouse	Establishments (Number)	Revenue ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest-- March 15 (Number)	May 15 (Number)	August 15 (Number)	November 15 (Number)	Occupiable public storage space, December 31, 1954 Floor space (1,000 sq. ft.)	Refrigerated space (1,000 cu. ft.)	Bulk liquid storage space (1,000 gal.)	Bin space (1,000 bu.)	Frozen food lockers, December 31, 1954 Individual lockers installed (Number)	Bulk freezer storage space[1] (Gu. ft.)
WEST NORTH CENTRAL—Con.														
Kansas:														
General merchandise warehouses	10	1,354	741	13,876	216	217	203	189	2,009	9	...	...	...	...
Household goods warehouses	28	2,719	1,405	28,516	401	456	477	413	549	40	...	...	...	...
Refrigerated warehouses	10	2,425	913	19,555	219	232	251	246	76	10,947	...	...	5,491	7,350
Food locker plants	109	2,570	612	10,626	275	262	347	252	25	356	...	...	51,123	22,975
Farm products warehouses	5	178	58	1,290	18	22	22	20	5	...	55	1,510	...	...
Special warehouses and storage facilities	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Freight trucking terminals	3	176	70	1,310	21	21	16	17	13	...	...	...	...	...
SOUTH ATLANTIC														
Delaware:														
General merchandise warehouses	3	148	55	678	19	19	13	10	153	...	...	...	...	...
Household goods warehouses	4	378	202	2,229	50	49	52	45	71	...	...	...	...	...
Refrigerated warehouses	3	371	86	1,304	20	21	21	21	14	510	...	...	...	...
Food locker plants	3	84	28	517	15	13	13	16	...	...	...	...	1,610	5,040
Farm products warehouses	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Special warehouses and storage facilities	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Freight trucking terminals	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Maryland:														
General merchandise warehouses	11	1,380	735	13,036	214	231	219	203	1,055	...	...	...	...	...
Household goods warehouses	31	2,431	1,129	23,208	356	398	406	407	695	...	...	...	...	...
Refrigerated warehouses	7	2,188	1,026	18,486	183	182	191	210	...	4,713	...	...	...	...
Food locker plants	12	544	150	3,351	61	51	60	71	...	19	...	...	6,016	9,351
Farm products warehouses	4	958	617	15,135	103	142	126	127	89	...	...	4,550	...	...
Special warehouses and storage facilities	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Freight trucking terminals	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
District of Columbia:														
General merchandise warehouses	5	207	82	1,423	62	48	56	49	127	...	...	...	...	...
Household goods warehouses	18	4,762	2,277	44,774	574	592	671	615	677	100	...	...	...	...
Refrigerated warehouses	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Food locker plants	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products warehouses	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Special warehouses and storage facilities	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Freight trucking terminals	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Virginia:														
General merchandise warehouses	21	3,155	1,646	32,236	517	505	523	594	3,556	...	...	...	...	...
Household goods warehouses	33	4,760	2,137	35,183	734	730	859	725	722	...	...	...	...	...
Refrigerated warehouses	20	2,578	1,030	22,575	335	374	399	426	536	11,871	...	...	375	...
Food locker plants	30	1,254	395	8,965	170	158	164	197	1	28	...	...	17,913	50,221
Farm products warehouses	15	1,284	223	6,285	79	72	55	135	1,301	...	...	2,951	...	...
Special warehouses and storage facilities	5	322	102	2,208	26	30	45	32	48	12	12,598	...	...	...
Freight trucking terminals	4	360	178	4,157	61	63	70	76	56	...	...	...	...	...
West Virginia:														
General merchandise warehouses	9	750	282	7,405	80	79	90	114	465	...	...	...	...	...
Household goods warehouses	14	1,561	825	16,581	228	232	267	273	234	...	...	...	...	...
Refrigerated warehouses	3	224	129	2,721	48	42	47	49	7	1,533	...	...	1,042	11
Food locker plants	8	479	118	2,658	44	39	39	54	4	75	...	...	5,726	44,650
Farm products warehouses	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Special warehouses and storage facilities	5	233	117	2,049	38	43	43	43	44	...	...	...	...	...
Freight trucking terminals	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
North Carolina:														
General merchandise warehouses	27	1,826	914	17,394	316	316	321	349	1,300	...	...	...	...	...
Household goods warehouses	14	1,663	663	20,775	247	250	274	271	471	4	...	...	...	...
Refrigerated warehouses	6	489	116	2,601	42	41	42	48	104	1,010	...	...	327	...
Food locker plants	68	2,660	915	19,616	359	330	323	441	19	285	...	...	38,035	140,247
Farm products warehouses	78	3,693	1,433	34,826	545	510	681	788	4,706	...	...	200	...	...
Special warehouses and storage facilities	6	1,145	439	7,822	89	103	124	185	194	...	2,520	...	...	...
Freight trucking terminals	3	78	29	570	10	11	11	12	14	...	...	...	...	...

(D) Withheld to avoid disclosure. ... Represents zero. [1]Exclusive of space in individual lockers installed.

Table 1A.—PUBLIC WAREHOUSES: 1954—TYPE OF WAREHOUSE FACILITY—UNITED STATES AND STATES—Continued

Establishments, Revenue, Payroll, Employees, and Occupiable Space

State and type of warehouse	Establishments (Number)	Revenue ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	August 15 (Number)	November 15 (Number)	Occupiable public storage space, December 31, 1954 — Floor space (1,000 sq. ft.)	Refrigerated space (1,000 cu. ft.)	Bulk liquid storage space (1,000 gal.)	Bin space (1,000 bu.)	Frozen food lockers, December 31, 1954 — Individual lockers installed (Number)	Bulk freezer storage space[1] (Cu. ft.)
SOUTH ATLANTIC—Con.														
South Carolina:														
General merchandise warehouses	8	522	306	5,425	133	129	131	119	425	4	...	...	...	...
Household goods warehouses	8	1,104	467	8,418	150	143	166	172	199	...	...	...	...	...
Refrigerated warehouses	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Food locker plants	30	1,015	363	7,646	168	165	207	229	35	85	...	...	14,507	49,404
Farm products warehouses	47	2,382	980	15,755	425	357	464	389	4,192	...	...	...	...	...
Special warehouses and storage facilities	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Freight trucking terminals	4	142	67	1,274	22	21	22	21	46	...	...	...	...	...
Georgia:														
General merchandise warehouses	30	1,906	795	16,224	290	297	309	309	1,195	24	...	...	...	...
Household goods warehouses	29	2,949	1,233	18,397	486	471	535	486	797	6	...	...	...	...
Refrigerated warehouses	6	985	199	4,164	81	80	71	86	16	2,690	...	...	528	3
Food locker plants	42	1,156	329	6,796	157	150	142	177	12	451	...	...	16,515	19,774
Farm products warehouses	98	5,255	2,016	36,609	689	713	882	760	4,776	...	...	1,575	478	...
Special warehouses and storage facilities	3	484	80	1,328	22	25	29	18	101	...	37,840	...	...	...
Freight trucking terminals	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Florida:														
General merchandise warehouses	29	2,544	1,238	19,689	492	428	421	432	1,179	25	...	...	...	...
Household goods warehouses	56	5,069	1,973	27,770	634	658	675	665	1,100	24	...	...	...	...
Refrigerated warehouses	17	2,418	758	16,371	210	207	181	252	347	8,232	...	...	400	...
Food locker plants	12	483	125	2,382	51	49	52	56	3	85	...	...	4,049	23,808
Farm products warehouses	4	88	35	422	3	3	132	7	185	...	...	20	...	...
Special warehouses and storage facilities	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Freight trucking terminals	4	321	131	398	50	42	66	36	72	...	...	...	...	...
EAST SOUTH CENTRAL														
Kentucky:														
General merchandise warehouses	10	1,459	692	14,026	216	217	214	218	1,089	...	...	...	...	...
Household goods warehouses	12	1,057	474	8,390	145	145	152	161	267	...	...	...	...	...
Refrigerated warehouses	3	1,131	491	7,460	142	108	126	106	...	2,087	...	...	...	...
Food locker plants	33	954	197	4,321	90	80	83	118	6	43	...	...	17,949	10,225
Farm products warehouses	17	537	190	2,875	87	104	73	71	1,724	...	...	30	...	...
Special warehouses and storage facilities	3	229	65	925	13	12	12	23	19	...	5,531	...	...	...
Freight trucking terminals	3	73	10	342	4	4	8	7	26	...	...	...	...	...
Tennessee:														
General merchandise warehouses	31	5,663	1,603	33,330	564	578	632	630	2,576	8,786	...	...	...	...
Household goods warehouses	23	2,036	847	14,715	295	298	335	308	464	...	...	...	...	...
Refrigerated warehouses	7	1,637	584	5,564	165	338	184	183	82	2,558	...	...	...	...
Food locker plants	31	776	218	4,942	107	92	103	130	3	83	...	...	13,812	26,045
Farm products warehouses	30	6,753	2,619	53,802	1,042	922	907	1,187	7,153	...	...	300	...	...
Special warehouses and storage facilities	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Freight trucking terminals	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Alabama:														
General merchandise warehouses	13	1,252	643	10,966	228	230	239	227	735	8	...	...	...	...
Household goods warehouses	18	1,946	665	12,821	236	240	305	252	327	...	...	...	...	...
Refrigerated warehouses	5	459	131	2,534	44	43	54	52	41	1,214	...	...	...	...
Food locker plants	26	1,497	293	5,843	121	127	140	154	1	92	...	...	13,025	37,269
Farm products warehouses	103	4,840	1,859	31,991	583	543	701	790	6,079	...	...	71	...	...
Special warehouses and storage facilities	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Freight trucking terminals	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Mississippi:														
General merchandise warehouses	7	544	201	3,941	80	68	82	85	300	62	...	...	...	...
Household goods warehouses	8	580	221	3,603	87	77	86	83	121	...	...	...	...	...
Refrigerated warehouses	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Food locker plants	19	521	143	3,126	76	76	77	94	...	52	...	...	6,656	3,345
Farm products warehouses	68	10,357	3,143	70,087	1,217	1,265	1,602	1,810	11,168	...	...	...	41	...
Special warehouses and storage facilities	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Freight trucking terminals	...	...	...	...	...	...	...	...	...	...	...	...	...	...

(D) Withheld to avoid disclosure. ... Represents zero. [1]Exclusive of space in individual lockers installed.

Table 1A.–PUBLIC WAREHOUSES: 1954–TYPE OF WAREHOUSE FACILITY–UNITED STATES AND STATES–Continued

Establishments, Revenue, Payroll, Employees, and Occupiable Space

State and type of warehouse	Establishments (Number)	Revenue ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest-- March 15 (Number)	May 15 (Number)	August 15 (Number)	November 15 (Number)	Occupiable public storage space, December 31, 1954 Floor space (1,000 sq. ft.)	Refrigerated space (1,000 cu. ft.)	Bulk liquid storage space (1,000 gal.)	Bin space (1,000 bu.)	Frozen food lockers, December 31, 1954 Individual lockers installed (Number)	Bulk freezer storage space[1] (Cu. ft.)
WEST SOUTH CENTRAL														
Arkansas:														
General merchandise warehouses	6	900	368	7,233	167	145	137	125	348	...	...	...	...	...
Household goods warehouses	7	785	342	5,909	119	120	129	99	169	...	...	...	...	...
Refrigerated warehouses	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Food locker plants	41	1,081	191	4,334	95	92	99	115	4	58	...	1	16,880	24,046
Farm products warehouses	71	11,738	3,226	88,188	975	1,065	1,328	2,007	10,817	...	...	12,561	...	...
Special warehouses and storage facilities	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Freight trucking terminals	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Louisiana:														
General merchandise warehouses	23	2,915	1,581	33,636	606	621	622	675	1,607	...	...	...	...	...
Household goods warehouses	25	2,683	1,349	24,384	459	469	499	476	603	...	...	...	...	...
Refrigerated warehouses	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Food locker plants	21	995	209	3,416	105	104	103	112	3	35	...	...	9,606	95,103
Farm products warehouses	60	7,753	3,107	53,340	1,075	1,032	1,587	1,302	6,878	...	...	7,651	...	...
Special warehouses and storage facilities	8	1,395	499	11,123	169	153	170	160	388	...	44,482	...	...	...
Freight trucking terminals	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Oklahoma:														
General merchandise warehouses	14	1,461	702	13,104	164	156	165	182	698	70	...	...	...	...
Household goods warehouses	37	2,546	1,044	16,885	298	318	361	315	746	1	2	...	...	...
Refrigerated warehouses	4	724	322	7,901	205	145	80	138	44	1,399	...	...	2,183	1,944
Food locker plants	41	1,314	247	5,435	113	111	129	130	5	105	...	...	21,213	57,476
Farm products warehouses	26	2,818	1,045	25,541	386	381	386	566	5,080	...	...	3,170	...	...
Special warehouses and storage facilities	3	126	46	812	13	14	15	14	70	...	...	...	...	...
Freight trucking terminals	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Texas:														
General merchandise warehouses	73	8,876	4,281	96,362	1,317	1,305	1,421	1,380	4,619	85	...	...	...	...
Household goods warehouses	107	13,720	5,721	119,804	1,830	1,819	2,102	1,933	2,604	623	...	...	...	...
Refrigerated warehouses	17	5,143	2,043	43,079	642	648	678	697	811	13,059	...	...	955	...
Food locker plants	165	7,659	1,501	31,389	709	689	791	736	32	594	...	...	88,152	180,642
Farm products warehouses	197	40,713	15,903	351,651	5,420	4,578	6,241	6,688	35,031	...	...	38,371	...	...
Special warehouses and storage facilities	14	467	181	3,465	47	55	58	54	289	...	3,030	...	...	...
Freight trucking terminals	7	224	76	1,410	46	40	41	45	61	...	...	...	...	...
MOUNTAIN														
Montana:														
General merchandise warehouses	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Household goods warehouses	10	1,081	545	11,313	125	142	136	145	155	...	...	...	...	...
Refrigerated warehouses	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Food locker plants	20	417	73	1,954	31	23	23	38	9	55	...	...	10,420	19,370
Farm products warehouses	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Special warehouses and storage facilities	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Freight trucking terminals	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Idaho:														
General merchandise warehouses	6	158	68	1,159	20	19	19	19	97	...	...	...	...	...
Household goods warehouses	15	1,210	581	12,495	163	164	156	165	331	...	...	...	...	...
Refrigerated warehouses	3	470	142	2,451	37	87	59	36	28	781	...	...	986	118
Food locker plants	15	1,145	117	2,187	46	49	53	48	1	45	...	...	16,062	32,940
Farm products warehouses	6	929	174	3,597	63	46	36	73	158	...	...	54	...	...
Special warehouses and storage facilities	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Freight trucking terminals	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Wyoming:														
General merchandise warehouses	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Household goods warehouses	3	87	27	605	10	11	11	9	27	...	...	...	...	...
Refrigerated warehouses	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Food locker plants	21	807	127	2,874	44	43	49	68	5	44	1	3	12,390	33,475
Farm products warehouses	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Special warehouses and storage facilities	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Freight trucking terminals	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Colorado:														
General merchandise warehouses	10	684	334	2,364	93	91	107	101	230	12	...	...	...	...
Household goods warehouses	19	1,693	916	15,148	233	244	267	235	387	...	...	...	...	...
Refrigerated warehouses	...	...	...	...	...	...	...	...	...	...	...	...	...	...

(D) Withheld to avoid disclosure. ... Represents zero. [1]Exclusive of space in individual lockers installed.

Table 1A.–PUBLIC WAREHOUSES: 1954–TYPE OF WAREHOUSE FACILITY–UNITED STATES AND STATES–Continued

Establishments, Revenue, Payroll, Employees, and Occupiable Space

State and type of warehouse	Establishments (Number)	Revenue ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	August 15 (Number)	November 15 (Number)	Occupiable public storage space, December 31, 1954 Floor space (1,000 sq. ft.)	Refrigerated space (1,000 cu. ft.)	Bulk liquid storage space (1,000 gal.)	Bin space (1,000 bu.)	Frozen food lockers, December 31, 1954 Individual lockers installed (Number)	Bulk freezer storage space[1] (Cu. ft.)
MOUNTAIN—Con.														
Colorado—Con.														
Food locker plants	41	1,615	318	8,867	116	108	103	137	30	282	...	...	27,243	43,562
Farm products warehouses	4	77	18	471	5	5	5	7	22	...	...	760	...	...
Special warehouses and storage facilities	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Freight trucking terminals	4	127	58	1,166	28	23	16	12	69	...	...	...	...	...
New Mexico:														
General merchandise warehouses	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Household goods warehouses	8	1,017	305	7,523	116	104	131	109	122	...	...	...	...	...
Refrigerated warehouses	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Food locker plants	9	340	48	1,420	13	15	13	22	...	11	...	1	4,730	4,949
Farm products warehouses	4	1,172	424	18,736	110	61	60	363	573	...	...	...	...	...
Special warehouses and storage facilities	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Freight trucking terminals	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Arizona:														
General merchandise warehouses	6	581	293	5,799	84	78	72	76	96	18	...	...	...	...
Household goods warehouses	7	1,032	483	9,063	115	105	132	122	126	...	...	...	...	...
Refrigerated warehouses	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Food locker plants	11	566	101	2,942	34	29	30	39	...	...	...	...	6,219	17,378
Farm products warehouses	10	3,729	1,522	37,039	413	299	223	441	2,084	...	...	854	...	...
Special warehouses and storage facilities	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Freight trucking terminals	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Utah:														
General merchandise warehouses	7	583	326	6,552	131	127	131	133	607	100	...	...	...	...
Household goods warehouses	4	577	331	6,579	90	92	103	98	167	...	...	...	...	...
Refrigerated warehouses	4	637	219	6,789	55	55	82	113	...	874	...	...	631	...
Food locker plants	16	414	89	2,908	31	29	28	75	1	...	...	...	11,217	6,425
Farm products warehouses	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Special warehouses and storage facilities	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Freight trucking terminals	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Nevada:														
General merchandise warehouses	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Household goods warehouses	7	485	262	7,723	65	49	52	56	100	...	...	6	...	...
Refrigerated warehouses	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Food locker plants	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products warehouses	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Special warehouses and storage facilities	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Freight trucking terminals	...	...	...	...	...	...	...	...	...	...	...	...	...	...
PACIFIC														
Washington:														
General merchandise warehouses	23	2,894	1,620	34,585	429	418	420	447	1,400	18	35	...	...	...
Household goods warehouses	49	4,624	2,628	50,936	629	608	669	656	1,154	...	...	...	...	...
Refrigerated warehouses	39	4,536	1,946	51,357	507	349	587	828	1,042	10,716	...	244	450	...
Food locker plants	36	811	132	3,706	52	53	56	74	...	1,243	...	...	23,526	13,312
Farm products warehouses	35	1,753	351	7,440	88	88	124	85	51	...	...	11,290	...	...
Special warehouses and storage facilities	4	901	526	9,113	183	115	282	157	668	...	12	...	...	...
Freight trucking terminals	7	567	317	5,912	71	75	96	84	91	...	...	...	...	...
Oregon:														
General merchandise warehouses	16	3,075	1,792	35,206	424	443	446	440	1,174	44	50	...	...	...
Household goods warehouses	30	3,884	1,917	40,236	462	470	501	484	753	10	...	...	...	...
Refrigerated warehouses	19	2,769	1,011	17,909	221	214	274	228	480	8,021	...	...	4,800	21,000
Food locker plants	41	1,366	232	5,257	76	81	81	96	6	30	...	...	35,111	14,046
Farm products warehouses	20	2,416	653	13,609	165	152	208	168	79	...	...	12,074	...	...
Special warehouses and storage facilities	7	510	197	5,042	49	52	65	57	75	...	8,500	...	...	...
Freight trucking terminals	5	1,383	833	16,997	204	214	220	239	333	...	...	...	...	...
California:														
General merchandise warehouses	64	10,422	5,502	117,875	1,312	1,269	1,267	1,427	5,319	1,141	192	...	...	...
Household goods warehouses	218	26,149	9,911	202,495	2,255	2,299	2,514	2,529	6,259	214	...	1	...	...
Refrigerated warehouses	91	17,765	5,760	119,781	1,209	1,251	1,457	1,293	725	42,544	...	...	6,842	24,104
Food locker plants	105	5,217	753	17,032	234	225	225	244	3	197	...	...	65,544	200,384
Farm products warehouses	92	9,779	4,026	121,924	1,047	708	616	1,636	4,111	...	...	19,353	...	...
Special warehouses and storage facilities	29	2,801	1,183	24,946	233	239	220	267	638	...	79,135	...	...	...
Freight trucking terminals	9	1,012	545	9,371	126	129	114	120	76	...	...	...	...	...

(D) Withheld to avoid disclosure. ... Represents zero. [1]Exclusive of space in individual lockers installed.

Table 1B.–PUBLIC WAREHOUSES: 1954–FORM OF OWNERSHIP–UNITED STATES, BY TYPE OF WAREHOUSE

Establishments, Revenue, Annual Payroll, Employees, and Occupiable Space

Type of warehouse and form of ownership	Establishments	Revenue	Payroll, entire year	Paid employees, workweek ended nearest—				Occupiable public storage space, December 31, 1954				Frozen food lockers—December 31, 1954	
				March 15	May 15	August 15	November 15	Floor space	Refrigerated space	Bulk liquid storage space	Bin space	Individual lockers installed	Bulk freezer storage space[1]
	(Number)	($1,000)	($1,000)	(Number)	(Number)	(Number)	(Number)	(1,000 sq. ft.)	(1,000 cu. ft.)	(1,000 gal.)	(1,000 bu.)	(Number)	(Cu. ft.)
United States, total	7,565	756,627	303,886	84,458	83,758	90,236	94,444	305,830	345,354	405,708	133,287	1,362,245	2,426,837
Individual proprietorships	2,237	100,403	28,314	9,593	9,451	10,152	10,799	22,420	20,481	138	10,960	615,078	890,704
Partnerships	1,075	68,236	19,841	6,376	6,288	7,095	7,555	19,792	22,211	11,046	11,334	280,499	474,268
Corporations	3,646	533,553	238,423	63,357	63,201	67,714	69,794	248,032	280,052	373,630	81,587	294,648	861,811
Cooperative associations	194	16,877	4,425	1,459	1,276	1,465	1,965	2,353	6,611	55	20,548	77,459	110,471
Other forms of organization	41	3,622	952	277	215	199	434	1,580	1,938	...	1,550	15,567	12,944
Ownership not reported	372	33,936	11,931	3,396	3,327	3,611	3,897	11,653	14,061	20,839	7,308	78,994	76,639
General merchandise warehouses	1,197	171,542	81,677	21,654	21,742	21,603	22,283	108,315	20,572	694	198	...	...
Individual proprietorships	174	9,752	4,099	1,216	1,210	1,267	1,287	5,442	8,928	55	3	...	...
Partnerships	110	12,582	4,217	1,358	1,319	1,347	1,355	7,060	27	...	130	...	...
Corporations	863	141,653	70,785	18,339	18,505	18,292	18,890	91,210	11,605	639	65	...	...
Cooperative associations	4	1,698	419	121	114	107	118	840	...	...	...	...	...
Other forms of organization	4	1,178	177	36	36	36	41	709	...	...	...	...	...
Ownership not reported	42	4,679	1,980	584	558	554	592	3,054	12	...	...	...	...
Household goods warehouses	1,816	201,853	91,881	23,727	24,554	26,342	25,640	50,695	2,201	2	7	...	...
Individual proprietorships	556	31,178	12,947	4,124	4,221	4,661	4,564	7,380	16	...	...	...	...
Partnerships	246	20,565	7,366	2,165	2,256	2,444	2,316	4,842	52	2	...	...	...
Corporations	942	141,726	67,533	16,509	17,083	18,244	17,631	36,010	2,010	...	1	...	...
Cooperative associations	3	818	469	83	100	102	228	237	113	...	...	...	...
Other forms of organization	2												
Ownership not reported	67	7,566	3,566	846	894	891	901	2,226	10	...	6	...	...
Refrigerated warehouses	577	125,272	49,878	12,018	12,233	12,941	13,215	10,122	303,936	...	269	59,823	105,365
Individual proprietorships	44	2,316	609	190	195	226	227	291	3,903	...	...	4,971	1,444
Partnerships	50	6,268	2,120	517	566	579	707	1,427	20,054	...	...	2,954	2,591
Corporations	426	106,469	43,541	10,337	10,524	11,177	11,195	7,834	258,419	...	269	48,447	80,881
Cooperative associations	17	2,999	1,085	370	352	368	389	72	6,302	...	...	1,260	20,160
Other forms of organization	4	425	155	57	28	22	72	105	1,805	...	...	...	...
Ownership not reported	36	6,795	2,368	547	568	569	625	393	13,453	...	...	2,191	289
Food locker plants	2,467	90,761	17,218	7,270	6,876	7,191	8,162	2,696	13,287	58	1,005	1,301,903	2,321,472
Individual proprietorships	1,311	37,364	6,669	2,919	2,736	2,727	3,275	562	7,634	50	1,000	609,629	889,260
Partnerships	498	19,046	2,964	1,300	1,218	1,252	1,526	104	1,932	8	4	277,545	471,677
Corporations	385	21,452	5,257	2,165	2,062	2,331	2,323	2,001	3,048	...	...	246,201	780,930
Cooperative associations	114	6,075	1,119	443	410	435	479	10	79	...	...	76,199	90,311
Other forms of organization	16	928	95	42	41	34	55	...	20	...	...	15,567	12,944
Ownership not reported	143	5,896	1,114	401	409	412	504	19	574	...	1	76,762	76,350
Farm products warehouses	1,081	126,956	46,435	15,235	13,843	17,403	20,643	121,962	50	56	131,808	519	...
Individual proprietorships	158	16,082	2,449	738	684	883	980	7,702	...	...	9,957	478	...
Partnerships	127	6,644	2,022	636	527	1,022	1,200	5,194	...	...	11,200	...	...
Corporations	667	90,606	37,974	12,531	11,524	14,106	16,410	101,821	50	1	81,252	...	...
Cooperative associations	52	5,467	1,478	458	325	465	778	1,258	...	55	20,548	...	...
Other forms of organization	12	771	339	105	67	73	217	643	...	...	1,550	...	...
Ownership not reported	65	7,386	2,173	767	716	854	1,058	5,344	...	...	7,301	41	...
Special warehouses for storage facilities	270	27,918	10,936	3,050	2,982	3,094	2,881	9,740	5,296	404,898	...	...	...
Individual proprietorships	31	1,226	439	102	103	96	138	420	...	33	...	...	...
Partnerships	24	1,859	735	220	225	271	273	991	146	11,036	...	...	...
Corporations	201	23,676	9,200	2,515	2,508	2,429	2,290	7,815	4,920	372,990	...	...	...
Cooperative associations	1	1,157	562	213	146	298	180	514	230	20,839	...	...	...
Other forms of organization	1												
Ownership not reported	12												
Freight trucking terminals	157	12,325	5,861	1,504	1,528	1,662	1,620	2,300	12	...	...	...	...
Individual proprietorships	48	2,485	1,102	304	302	292	328	623	...	...	...	...	...
Partnerships	20	1,272	417	180	177	180	178	174	...	...	...	...	...
Corporations	77	7,971	4,133	961	995	1,135	1,055	1,341	...	...	...	...	...
Cooperative associations	3	597	209	59	54	55	59	162	12	...	...	...	...
Other forms of organization	2												
Ownership not reported	7												

... Represents zero. [1]Exclusive of space in individual lockers installed.

Table 1C.–PUBLIC WAREHOUSES: 1954–EMPLOYMENT SIZE OF ESTABLISHMENT–UNITED STATES

Establishments, Revenue, Annual Payroll, Employees, and Occupiable Space

Type of warehouse and employment size of establishment (as of November 15, 1954)	Establishments (Number)	Revenue ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest— March 15 (Number)	May 15 (Number)	August 15 (Number)	November 15 (Number)	Occupiable public storage space, December 31, 1954 Floor space (1,000 sq. ft.)	Refrigerated space (1,000 cu. ft.)	Bulk liquid storage space (1,000 gal.)	Bin space (1,000 bu.)	Frozen food locker space, December 31, 1954 Individual lockers installed (Number)	Bulk freezer storage space[1] (Cu. ft.)
United States, total	7,565	756,627	303,886	84,458	83,758	90,236	94,444	305,830	345,354	405,708	133,287	1,362,245	2,426,837
Warehouses with--													
1 to 3 paid employees	2,882	72,871	14,472	5,350	5,176	5,586	5,077	29,505	19,143	63,500	29,359	784,652	1,102,050
4 to 7 paid employees	1,752	93,984	26,273	8,598	8,539	9,372	9,335	39,588	24,351	76,502	33,613	387,504	859,617
8 to 19 paid employees	1,585	165,739	64,912	17,780	18,195	19,701	19,631	61,517	68,064	170,155	25,355	153,643	373,546
20 to 49 paid employees	992	205,840	92,092	24,726	24,994	27,653	28,311	83,506	116,104	62,856	17,216	32,219	86,307
50 to 99 paid employees	262	126,693	56,917	14,895	14,272	14,889	17,746	54,060	71,371	32,645	7,244	1,805	4,000
100 paid employees or more	92	91,500	49,220	13,109	12,582	13,035	14,344	37,654	46,321	50	20,500	2,422	1,317
General merchandising warehouses	1,197	171,542	81,677	21,654	21,742	21,603	22,283	108,315	20,572	694	198	...	...
1 to 3 paid employees	248	6,475	1,815	541	515	504	471	7,181	117	3	3	...	...
4 to 7 paid employees	266	16,170	5,060	1,478	1,479	1,566	1,441	10,761	252	146	30	...	...
8 to 19 paid employees	337	34,902	15,780	4,210	4,228	4,202	4,291	22,770	1,230	218	65	...	...
20 to 49 paid employees	252	51,153	25,396	6,966	6,875	6,830	7,038	29,186	10,720	226	100	...	...
50 to 99 paid employees	64	32,604	15,959	4,137	4,106	4,037	4,335	22,695	2,775	51	...	...	...
100 paid employees or more	30	30,238	17,667	4,322	4,539	4,464	4,707	15,722	5,478	50	...	...	...
Household goods warehouses	1,816	201,853	91,881	23,727	24,554	26,342	25,640	50,695	2,201	2	7	...	...
1 to 3 paid employees	349	10,293	2,042	832	855	863	696	5,536	148	...	...	...	...
4 to 7 paid employees	441	18,863	7,535	2,342	2,386	2,531	2,430	7,191	212	2	6	...	...
8 to 19 paid employees	633	63,445	27,782	7,472	7,746	8,169	8,006	16,159	173	...	...	...	...
20 to 49 paid employees	323	69,226	34,231	8,502	8,866	9,641	9,095	13,024	228	...	1	...	...
50 to 99 paid employees	58	28,454	14,013	3,239	3,330	3,701	3,688	6,744	360	...	...	...	...
100 paid employees or more	12	11,572	6,278	1,340	1,371	1,437	1,725	2,041	1,080	...	...	...	...
Refrigerated warehouses	577	125,272	49,878	12,018	12,233	12,941	13,215	10,122	303,936	...	269	59,823	105,365
1 to 3 paid employees	104	3,881	801	240	206	227	188	895	10,186	...	...	7,655	2,357
4 to 7 paid employees	96	8,269	2,048	489	499	622	521	667	20,169	...	...	10,263	28,430
8 to 19 paid employees	166	22,746	7,887	1,906	2,018	2,185	2,069	2,738	64,404	...	25	26,170	24,858
20 to 49 paid employees	143	36,723	15,571	3,688	3,744	4,010	4,260	2,572	101,470	...	...	12,225	48,403
50 to 99 paid employees	51	32,207	13,249	3,276	3,293	3,374	3,593	1,997	67,944	...	244	1,188	...
100 paid employees or more	17	21,446	10,322	2,419	2,473	2,523	2,584	1,253	39,763	...	...	2,322	1,317
Food locker plants	2,467	90,761	17,218	7,270	6,876	7,191	8,162	2,696	13,287	58	1,005	1,301,903	2,321,472
1 to 3 paid employees	1,682	38,977	6,682	2,779	2,587	2,547	2,907	1,385	8,513	51	1,002	776,997	1,099,693
4 to 7 paid employees	610	32,105	6,429	2,739	2,574	2,629	3,145	1,052	3,142	7	...	376,722	831,187
8 to 19 paid employees	156	14,604	3,245	1,330	1,308	1,364	1,653	93	896	...	3	127,473	348,688
20 to 49 paid employees; 50 to 99 paid employees; 100 paid employees or more	19	5,075	862	419	407	651	457	166	736	...	...	20,711	41,904
Farm products warehouses	1,081	126,956	46,435	15,235	13,843	17,403	20,643	121,962	50	56	131,808	519	...
1 to 3 paid employees	345	9,476	2,329	680	731	1,177	584	12,621	...	...	28,354	...	...
4 to 7 paid employees	216	11,520	2,866	945	978	1,411	1,150	17,103	...	55	33,577	519	...
8 to 19 paid employees	202	19,865	6,095	1,879	1,887	2,710	2,514	16,680	50	...	25,261	...	...
20 to 49 paid employees	214	34,117	11,912	4,111	3,996	5,330	6,370	36,697	...	1	17,116	...	...
50 to 99 paid employees	75	27,942	10,982	3,594	2,799	3,022	5,255	21,378	...	...	7,000	...	...
100 paid employees or more	29	24,036	12,251	4,026	3,452	3,753	4,770	17,483	...	...	20,500	...	...
Special warehouses or storage facilities	270	27,918	10,936	3,050	2,982	3,094	2,881	9,740	5,296	404,898	...	...	...
1 to 3 paid employees	95	2,408	495	180	185	168	140	1,470	167	63,446	...	...	...
4 to 7 paid employees	81	5,241	1,587	388	409	416	432	2,275	576	76,292	...	...	...
8 to 19 paid employees	61	7,289	2,698	639	659	705	704	2,540	1,311	169,937	...	...	...
20 to 49 paid employees	20	5,577	2,061	514	568	589	561	1,350	2,984	62,629	...	...	...
50 to 99 paid employees	10	4,186	2,007	479	572	522	646	1,171	258	32,594	...	...	...
100 paid employees or more	3	3,217	2,088	850	589	694	398	934	...	...	...	...	...
Freight trucking terminals	157	12,325	5,861	1,504	1,528	1,662	1,620	2,300	12	...	...	...	...
1 to 3 paid employees	60	1,361	308	98	97	100	91	417	12	...	...	...	...
4 to 7 paid employees	42	1,816	748	217	214	197	216	539	...	...	...	...	...
8 to 19 paid employees	30	2,888	1,425	341	349	366	394	537	...	...	...	...	...
20 to 49 paid employees	21												
50 to 99 paid employees	3	6,260	3,380	848	868	999	919	807	...	...	...	...	...
100 paid employees or more	1												

... Represents zero. [1]Exclusive of space in individual lockers installed.

Table 2A.–GENERAL MERCHANDISE WAREHOUSES: 1954–UNITED STATES, GEOGRAPHIC DIVISIONS, AND STATES

Establishments, Revenue, Occupiable Space, Annual Payroll, and Employees

Geographic division and State	Establishments	Revenue	Occupiable public storage floor space, December 31, 1954				Payroll, entire year	Paid employees, workweek ended nearest Nov. 15
			Total	General merchandise space	Household goods space	Other space		
	(Number)	($1,000)	(1,000 sq. ft.)	(1,000 sq. ft.)	(1,000 sq. ft.)	(1,000 sq. ft.)	($1,000)	(Number)
United States, total	1,197	171,542	108,315	102,115	2,330	3,870	81,677	22,283
New England	82	11,305	9,260	8,848	319	93	4,946	1,288
Maine	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
New Hampshire	5	688	696	677	15	4	89	29
Vermont	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Massachusetts	48	8,014	6,968	6,752	148	68	3,208	836
Rhode Island	5	731	400	400	...	...	391	103
Connecticut	18	1,434	883	752	121	10	1,053	247
Middle Atlantic	340	53,547	36,943	35,767	485	691	24,822	6,253
New York	185	25,684	14,494	13,911	272	311	12,792	3,309
New Jersey	81	13,438	5,740	5,613	74	53	6,062	1,482
Pennsylvania	74	14,425	16,709	16,243	139	327	5,968	1,462
East North Central	191	35,488	19,272	17,218	233	1,821	16,449	3,992
Ohio	60	11,678	5,704	5,317	93	294	5,590	1,350
Indiana	19	2,540	1,482	1,406	16	60	1,354	324
Illinois	71	14,283	8,266	6,924	85	1,257	6,437	1,500
Michigan	20	5,066	2,683	2,537	1	145	2,131	582
Wisconsin	21	1,921	1,137	1,034	38	65	937	236
West North Central	125	16,875	12,275	11,903	225	147	9,165	2,338
Minnesota	28	5,868	3,115	2,962	29	124	3,482	857
Iowa	22	1,437	1,275	1,230	43	2	729	197
Missouri	43	6,216	4,626	4,582	33	11	3,439	871
North Dakota	7	801	361	292	69	...	336	85
South Dakota	4	80	43	39	4	...	27	11
Nebraska	11	1,119	846	817	19	10	411	128
Kansas	10	1,354	2,009	1,981	28	...	741	189
South Atlantic	143	12,438	9,455	9,029	209	217	6,053	2,179
Delaware	3	148	153	150	3	...	55	10
Maryland	11	1,380	1,055	914	23	118	735	203
District of Columbia	5	207	127	102	5	20	82	49
Virginia	21	3,155	3,556	3,556	...	...	1,646	594
West Virginia	9	750	465	445	20	...	282	114
North Carolina	27	1,826	1,300	1,193	107	...	914	349
South Carolina	8	522	425	348	17	60	306	119
Georgia	30	1,906	1,195	1,193	...	2	795	309
Florida	29	2,544	1,179	1,128	34	17	1,238	432
East South Central	61	8,918	4,700	4,325	242	133	3,139	1,160
Kentucky	10	1,459	1,089	928	74	87	692	218
Tennessee	31	5,663	2,576	2,471	94	11	1,603	630
Alabama	13	1,252	735	692	40	3	643	227
Mississippi	7	544	300	234	34	32	201	85
West South Central	116	14,152	7,272	6,637	452	183	6,932	2,362
Arkansas	6	900	348	303	...	45	368	125
Louisiana	23	2,915	1,607	1,420	88	99	1,581	675
Oklahoma	14	1,461	698	626	58	14	702	182
Texas	73	8,876	4,619	4,288	306	25	4,281	1,380
Mountain	36	2,428	1,245	1,160	59	26	1,257	397
Montana	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Idaho	6	158	97	90	7	...	68	19
Wyoming	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Colorado	10	684	230	210	13	7	334	101
New Mexico	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Arizona	6	581	96	91	5	...	293	76
Utah	7	583	607	570	21	16	326	133
Nevada	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Pacific	103	16,391	7,893	7,228	106	559	8,914	2,314
Washington	23	2,894	1,400	1,375	25	...	1,620	447
Oregon	16	3,075	1,174	1,110	45	19	1,792	440
California	64	10,422	5,319	4,743	36	540	5,502	1,427

(D) Withheld to avoid disclosure. ... Represents zero.

Table 2B.–GENERAL MERCHANDISE WAREHOUSES: 1954–STANDARD METROPOLITAN AREAS OF 300,000 INHABITANTS OR MORE

Establishments, Revenue, Occupiable Space, Annual Payroll, and Employees

Standard metropolitan area	Establishments (Number)	Revenue ($1,000)	Occupiable public storage floor space, December 31, 1954: Total (1,000 sq. ft.)	General merchandise space (1,000 sq. ft.)	Household goods space (1,000 sq. ft.)	Other space (1,000 sq. ft.)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (Number)	Population 1950
United States, total	1,197	171,542	108,315	102,115	2,330	3,870	81,677	22,283	150,697,361
Standard metropolitan areas of 300,000 inhabitants or more, total	797	128,466	79,944	75,448	1,163	3,333	66,108	17,441	65,711,495
New York-Northeastern New Jersey	197	21,975	14,351	13,793	207	351	14,762	3,662	12,911,994
Chicago, Ill	54	13,211	7,503	6,237	23	1,243	5,874	1,329	5,495,364
Los Angeles-Long Beach, Calif	22	3,478	1,788	1,327	...	461	1,575	425	4,367,911
Philadelphia, Pa	31	9,310	12,490	12,169	65	256	4,224	989	3,671,048
Detroit, Mich	11	4,144	2,108	2,053	...	55	1,754	500	3,016,197
Boston, Mass	33	5,852	3,851	3,691	92	68	2,378	627	2,369,986
San Francisco-Oakland, Calif	30	5,418	2,585	2,556	...	29	3,171	743	2,240,767
Pittsburgh, Pa	15	3,824	960	958	2	...	1,274	272	2,213,236
St. Louis, Mo	24	3,444	2,428	2,428	...	...	1,840	466	1,681,281
Cleveland, Ohio	18	4,673	1,986	1,709	2	275	2,358	573	1,465,511
Washington, D. C	8	402	157	132	5	20	141	63	1,464,089
Baltimore, Md	7	1,277	875	786	8	81	689	186	1,337,373
Minneapolis-St. Paul, Minn	22	5,697	3,348	3,249	5	94	3,433	831	1,116,509
Buffalo, N. Y	15	3,063	2,110	2,102	3	5	1,475	384	1,089,230
Cincinnati, Ohio	6	863	451	451	...	...	461	113	904,402
Milwaukee, Wis	8	1,371	778	728	...	50	683	158	871,047
Kansas City, Mo	17	2,798	2,342	2,333	...	9	1,498	376	814,357
Rouston, Tex	22	2,568	2,316	2,210	94	12	1,054	397	806,701
Providence, R.I	5	731	400	400	...	...	391	103	737,203
Seattle, Wash	14	1,745	817	816	1	...	913	238	732,992
Portland, Oreg	12	2,830	1,092	1,041	32	19	1,711	419	704,829
New Orleans, La	20	2,789	1,519	1,332	88	99	1,511	647	685,405
Atlanta, Ga	17	1,466	864	862	...	2	668	256	671,797
Dallas, Tex	13	3,459	1,064	960	94	10	1,770	515	614,799
Louisville, Ky	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	576,900
Denver, Colo	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	563,832
Birmingham, Ala	5	755	502	472	30	...	430	151	558,928
San Diego, Calif	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	556,808
Indianapolis, Ind	3	243	204	204	...	...	159	50	551,777
Youngstown, Ohio	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	528,498
Albany-Schenectady-Troy, N. Y	11	792	462	442	20	...	358	72	514,490
Columbus, Ohio	5	976	532	532	...	...	385	116	503,410
San Antonio, Tex	3	179	60	60	...	...	102	41	500,460
Miami, Fla	8	770	305	289	16	...	372	100	495,084
Rochester, N.Y	7	810	474	459	15	...	382	98	487,632
Memphis, Tenn	13	1,687	930	914	7	9	864	290	482,393
Dayton, Ohio	3	1,644	646	616	30	...	802	160	457,333
Norfolk-Portsmouth, Va	5	486	219	219	...	...	310	113	446,200
Allentown-Bethlehem-Easton, Pa	3	103	48	48	...	...	49	13	437,824
Akron, Ohio	5	812	405	405	...	...	374	84	410,032
Tampa-St. Petersburgh, Fla	9	415	339	333	3	3	199	76	409,143
Springfield-Holyoke, Mass	5	561	605	599	6	...	267	65	407,255
Toledo, Ohio	10	1,275	849	837	12	...	537	146	395,551
Wilkes-Barre-Hazleton, Pa	3	186	211	165	1	45	58	21	392,241
Omaha, Nebr	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)	366,395
Fort Worth, Tex	3	272	155	155	...	...	149	41	361,253
Hartford, Conn	5	659	248	232	11	5	463	104	358,081
Wheeling, W. Va.-Steubenville, Ohio	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	354,092
Syracuse, N.Y	3	743	202	141	54	7	409	116	341,719
Knoxville, Tenn	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	337,105
Phoenix, Ariz	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	331,770
Richmond, Va	5	435	342	342	...	...	197	56	328,050
Oklahoma City, Okla	6	720	401	373	15	13	345	98	325,352
Charleston, W. Va	3	355	133	133	...	...	154	60	322,072
Nashville, Tenn	7	1,578	813	748	65	...	507	270	321,758
Jacksonville, Fla	9	1,305	490	476	...	14	646	249	304,029

(D) Withheld to avoid disclosure.
... Represents zero.

Table 2C.–GENERAL MERCHANDISE WAREHOUSES: 1954–AGE OF BUILDINGS–UNITED STATES AND GEOGRAPHIC DIVISIONS

Establishments, Warehouse Buildings, Gross Space, and Leased Space

Geographic division and age of building	Estsblishments (Number)	Warehouse buildings (Number)	Gross floor space in warehouse buildings, December 31, 1954: Total (1,000 sq. ft.)	Gross floor space in warehouse buildings, December 31, 1954: Percent in single story buildings	Warehouse spsce leased to others on landlord-tenant basis, December 31,1954 (1,000 sq. ft.)
United States, total	1,197	3,043	141,386	25.5	24,744
Buildings 5 years old or less	(NA)	243	7,864	81.4	(NA)
Buildings over 5 years old	(NA)	2,800	133,522	22.3	(NA)
New England	82	242	11,431	10.9	1,374
Buildings 5 years old or less	(NA)	12	107	100.0	(NA)
Buildings over 5 years old	(NA)	230	11,324	10.1	(NA)
Middle Atlantic	340	730	48,189	16.9	8,060
Buildings 5 years old or less	(NA)	40	1,329	52.5	(NA)
Buildings over 5 years old	(NA)	690	46,860	16.0	(NA)
East North Centrsl	191	645	25,548	20.8	5,629
Buildings 5 years old or less	(NA)	40	1,360	81.5	(NA)
Buildings over 5 years old	(NA)	605	24,188	17.5	(NA)
West North Centrsl	125	357	16,629	18.6	3,552
Buildings 5 years old or less	(NA)	31	983	84.6	(NA)
Buildings over 5 years old	(NA)	326	15,646	13.9	(NA)
South Atlantic	143	370	12,944	70.9	2,784
Buildings 5 years old or less	(NA)	34	1,014	85.7	(NA)
Buildings over 5 years old	(NA)	336	11,930	61.4	(NA)
East South Centrsl	61	187	5,808	39.4	717
Buildings 5 years old or less	(NA)	23	456	90.8	(NA)
Buildings over 5 years old	(NA)	164	5,352	35.1	(NA)
West South Centrsl	116	240	9,228	41.8	1,658
Buildings 5 years old or less	(NA)	27	942	86.1	(NA)
Buildings over 5 years old	(NA)	213	8,286	36.2	(NA)
Mountain	36	56	1,712	23.6	241
Buildings 5 years old or less	(NA)	6	167	95.2	(NA)
Buildings over 5 years old	(NA)	50	1,545	16.5	(NA)
Pscific	103	216	9,897	33.7	729
Buildings 5 years old or less	(NA)	30	1,506	94.0	(NA)
Buildings over 5 years old	(NA)	186	8,391	21.1	(NA)

NA Not available.

Table 2D.–GENERAL MERCHANDISE WAREHOUSES: 1954–KIND OF SPACE AND PERCENT OCCUPIED–UNITED STATES, GEOGRAPHIC DIVISIONS, AND STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE

Establishments, Occupiable Space, and Revenue

Geographic division and standard metropolitan area	Establishments (Number)	Occupiable public storage floor space, December 31, 1954: Total, occupied and unoccupied (1,000 sq. ft.)	General merchandise space: Total (1,000 sq. ft.)	General merchandise space: Percent occupied	Household goods space: Total (1,000 sq. ft.)	Household goods space: Percent occupied	Other space: Total (1,000 sq. ft.)	Other space: Percent occupied	Revenue: Total ($1,000)	Revenue: General merchandise revenue ($1,000)	Revenue: Household goods revenue ($1,000)	Revenue: Other revenue[1] ($1,000)
United States, total	1,197	108,315	102,115	72.3	2,330	72.1	3,870	72.6	171,542	138,704	10,099	22,739
New England	82	9,260	8,848	65.0	319	74.3	93	90.3	11,305	9,906	500	899
Middle Atlantic	340	36,943	35,767	66.9	485	61.3	691	76.4	53,547	44,945	2,556	6,046
East North Central	191	19,272	17,218	69.9	233	69.1	1,821	79.2	35,488	28,207	1,798	5,483
West North Central	125	12,275	11,903	77.9	225	75.9	147	72.1	16,875	14,150	649	2,076
South Atlantic	143	9,455	9,029	83.4	209	92.0	217	100.0	12,438	10,651	547	1,240
East South Central	61	4,700	4,325	77.6	242	78.2	133	87.9	8,918	6,795	1,250	873
West South Central	116	7,272	6,637	80.4	452	74.3	183	92.9	14,152	10,587	1,826	1,739
Mountain	36	1,245	1,160	76.9	59	68.3	26	21.1	2,428	1,922	138	368
Pacific	103	7,893	7,228	72.3	106	62.3	559	24.2	16,391	11,541	835	4,015
Standard metropolitan areas, of 500,000 inhabitants or more, total	667	71,309	67,228	71.3	854	67.5	3,227	68.1	111,708	92,352	4,494	14,862
New York-Northeastern New Jersey	197	14,351	13,793	61.7	207	53.1	351	55.3	21,975	16,830	1,733	3,412
Chicago, Illinois	54	7,503	6,237	68.9	23	34.8	1,243	89.5	13,211	10,347	475	2,389
Los Angeles-Long Beach, California	22	1,788	1,327	86.9	...	...	461	8.9	3,478	2,595	4	879
Philadelphia, Pennsylvania	31	12,490	12,169	81.5	65	50.7	256	100.0	9,310	8,410	30	870
Detroit, Michigan	11	2,108	2,053	83.9	...	...	55	94.5	4,144	3,838	22	284
Boston, Massachusetts	33	3,851	3,691	59.5	92	86.9	68	67.6	5,852	5,470	154	228
San Francisco-Oakland, California	30	2,585	2,556	61.9	...	...	29	100.0	5,418	3,719	161	1,538
Pittsburgh, Pennsylvania	15	960	958	70.6	2	...	...	...	3,824	2,906	...	918
St. Louis, Missouri	24	2,428	2,428	84.6	...	...	...	...	3,444	3,319	...	125
Cleveland, Ohio	18	1,986	1,709	52.9	2	...	275	10.9	4,673	4,412	48	213
Washington, District of Columbia	8	157	132	85.6	5	100.0	20	100.0	402	288	1	113
Baltimore, Maryland	7	875	786	80.7	8	100.0	81	100.0	1,277	1,152	95	30
Minneapolis-St. Paul, Minnesota	22	3,348	3,249	73.3	5	100.0	94	68.1	5,697	4,948	16	733
Buffalo, New York	15	2,110	2,102	64.4	3	66.7	5	100.0	3,063	2,683	10	370
Cincinnati, Ohio	6	451	451	68.3	...	...	...	...	863	648	...	215
Milwaukee, Wisconsin	8	778	728	83.7	...	...	50	100.0	1,371	1,301	25	45
Kansas City, Missouri	17	2,342	2,333	84.9	...	...	9	33.3	2,798	2,455	39	304
Houston, Texas	22	2,316	2,210	86.9	94	57.4	12	100.0	2,568	2,257	77	234
Providence, Rhode Island	5	400	400	86.0	...	...	...	...	731	685	36	10
Seattle, Washington	14	817	816	65.9	1	100.0	...	...	1,745	1,130	201	414
Portland, Oregon	12	1,092	1,041	85.4	32	62.5	19	100.0	2,830	2,281	107	442
New Orleans, Louisiana	20	1,519	1,332	73.2	88	67.0	99	100.0	2,789	2,332	239	218
Atlanta, Georgia	17	864	862	61.3	...	...	2	100.0	1,466	1,405	4	57
Dallas, Texas	13	1,064	960	87.2	94	84.0	10	90.0	3,459	2,461	628	370
Louisville, Kentucky	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Denver, Colorado	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Birmingham, Alabama	5	502	472	88.2	30	100.0	...	...	755	585	120	50
San Diego, California	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Indianapolis, Indiana	3	204	204	43.6	...	...	...	...	243	243	...	...
Youngstown, Ohio	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Albany-Schenectady-Troy, New York	11	462	442	44.8	20	100.0	...	...	792	711	64	17
Columbus, Ohio	5	532	532	92.5	...	...	...	...	976	963	11	2
San Antonio, Texas	3	60	60	70.0	...	...	...	...	179	143	...	36

(D) Withheld to avoid disclosure.
... Represents zero.
[1]Includes special storage revenue, freight trucking terminal revenue, sale of merchandise and miscellaneous revenue (see Table 2E).

Table 2E.–GENERAL MERCHANDISE WAREHOUSES: 1954–SOURCES OF REVENUE–UNITED STATES, GEOGRAPHIC DIVISIONS, AND STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE

Establishments and Revenue

Geographic division and standard metropolitan area	Establishments	Total revenue	Revenue by source: General merchandise revenue: Total	Percentage distribution: Storage	Percentage distribution: Handling	Percentage distribution: Miscellaneous (accessorial) services	Household goods revenue	Special storage revenue	Freight trucking terminal revenue	Sales of merchandise	Other revenue
	(Number)	($1,000)	($1,000)	(Percent)	(Percent)	(Percent)	($1,000)	($1,000)	($1,000)	($1,000)	($1,000)
United States, total	1,197	171,542	138,704	60.8	30.6	8.6	10,099	2,034	3,997	1,057	15,651
New England	82	11,305	9,906	71.8	24.7	3.5	500	104	372	...	423
Middle Atlantic	340	53,547	44,945	63.2	28.5	8.3	2,556	1,102	601	82	4,261
East North Central	191	35,488	28,207	58.7	36.0	5.3	1,798	188	767	411	4,117
West North Central	125	16,875	14,150	54.3	33.7	12.0	649	252	217	193	1,414
South Atlantic	143	12,438	10,651	57.5	30.0	12.5	547	14	136	87	1,003
East South Central	61	8,918	6,795	64.8	30.1	5.1	1,250	118	54	124	577
West South Central	116	14,152	10,587	58.0	30.4	11.6	1,826	87	465	5	1,182
Mountain	36	2,428	1,922	50.3	32.4	17.3	138	73	97	8	190
Pacific	103	16,391	11,541	49.0	35.9	15.1	835	96	1,288	147	2,484
Standard metropolitan areas of 500,000 inhabitants or more, total	667	111,708	92,352	60.8	30.6	8.6	4,494	1,397	2,401	601	10,463
New York-Northeastern New Jersey	197	21,975	16,830	60.1	29.8	10.1	1,733	909	470	14	2,019
Chicago, Illinois	54	13,211	10,347	55.7	38.9	5.4	475	...	4	353	2,032
Los Angeles-Long Beach, Calif	22	3,478	2,595	54.3	31.0	14.7	4	52	437	1	389
Philadelphia, Pa	31	9,310	8,410	69.5	28.2	2.3	30	77	...	6	787
Detroit, Mich	11	4,144	3,838	64.3	28.9	6.8	22	...	37	...	247
Boston, Mass	33	5,852	5,470	74.0	23.0	3.0	154	62	...	...	166
San Francisco-Oakland, Calif	30	5,418	3,719	48.4	31.2	20.4	161	3	248	1	1,286
Pittsburgh, Pa	15	3,824	2,906	59.1	28.0	12.9	...	3	101	56	758
St. Louis, Mo	24	3,444	3,319	69.4	25.2	5.4	...	...	46	25	54
Cleveland, Ohio	18	4,673	4,412	54.4	42.2	3.4	48	6	203	4	...
Washington, D. C	8	402	288	47.6	21.9	30.5	1	...	1	85	27
Baltimore, Md	7	1,277	1,152	47.7	42.3	10.0	95	...	...	1	29
Minneapolis-St. Paul, Minn	22	5,697	4,948	44.7	31.6	23.7	16	231	4	4	494
Buffalo, N. Y	15	3,063	2,683	62.3	31.5	6.2	10	7	...	...	363
Cincinnati, Ohio	6	863	648	54.3	37.5	8.2	...	...	80	...	135
Milwaukee, Wis	8	1,371	1,301	56.5	39.4	4.1	25	...	...	...	45
Kansas City, Mo	17	2,798	2,455	49.1	46.8	4.1	39	...	18	3	283
Houston, Tex	22	2,568	2,257	63.9	31.8	4.3	77	8	118	...	108
Providence, R. I	5	731	685	50.0	37.3	12.7	36	10	...	...	...
Seattle, Wash	14	1,745	1,130	47.6	43.3	9.1	201	1	105	4	304
Portland, Oreg	12	2,830	2,281	50.4	46.5	3.1	107	4	259	37	142
New Orleans, La	20	2,789	2,332	64.5	18.7	16.8	239	...	57	...	161
Atlanta, Ga	17	1,466	1,405	59.2	31.8	9.0	4	...	...	...	57
Dallas, Tex	13	3,459	2,461	56.1	34.5	9.4	628	...	170	2	198
Louisville, Ky	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Denver, Colo	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Birmingham, Ala	5	755	585	51.9	38.3	9.8	120	...	...	...	50
San Diego, Calif	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Indianapolis, Ind	3	243	243	52.6	37.9	9.5	...	...	...	...	...
Youngstown, Ohio	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Albany-Schenectady-Troy, N. Y	11	792	711	70.7	24.9	4.4	64	...	...	5	12
Columbus, Ohio	5	976	963	54.8	38.7	6.5	11	...	...	...	2
San Antonio, Tex	3	179	143	40.2	37.3	22.5	...	...	36	...	...

... Represents zero.
(D) Withheld to avoid disclosure.

Table 2F.–GENERAL MERCHANDISE WAREHOUSES: 1954–REVENUE SIZE OF ESTABLISHMENT–UNITED STATES AND GEOGRAPHIC DIVISIONS

Establishments, Revenue, Occupiable Space, Annual Payroll, and Employees

Geographic division and revenue size of establishment	Establishments (Number)	Revenue ($1,000)	Occupiable public storage floor space, December 31, 1954: Total (1,000 sq. ft.)	General merchandise space (1,000 sq. ft.)	Household goods space (1,000 sq. ft.)	Other space (1,000 sq. ft.)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest November 15 (Number)
United States, total	1,197	171,542	108,315	102,115	2,330	3,870	81,677	22,283
Warehouses with total revenue of--								
Less than $10,000	76	455	1,163	1,145	6	12	211	165
$10,000 to $24,000	161	2,744	3,995	3,783	160	52	1,311	854
$25,000 to $49,000	214	7,684	6,246	5,875	294	77	3,469	1,226
$50,000 to $99,000	253	18,351	14,060	13,355	195	510	8,721	2,611
$100,000 to $249,000	322	49,901	31,189	29,424	877	888	24,436	6,516
$250,000 to $499,000	113	38,468	20,741	19,460	452	829	17,757	4,614
$500,000 to $999,000	40	27,800	15,609	15,092	225	292	13,645	3,368
$1,000,000 and over	18	26,139	15,312	13,981	121	1,210	12,127	2,929
New England	82	11,305	9,260	8,848	319	93	4,946	1,288
Warehouses with total revenue of--								
Less than $10,000	5	32	61	61	...	...	16	15
$10,000 to $24,000	16	258	805	734	61	10	107	47
$25,000 to $49,000	13	488	475	445	26	4	244	92
$50,000 to $99,000	10	822	748	748	...	...	458	139
$100,000 to $249,000	24							
$250,000 to $499,000	1	9,705	7,171	6,860	232	79	4,121	995
$500 and over	13							
Middle Atlantic	340	53,547	36,943	35,767	485	691	24,822	6,253
Warehouses with total revenue of--								
Less than $10,000	13	83	99	90	...	9	43	20
$10,000 to $24,000	45	756	1,225	1,217	7	1	359	435
$25,000 to $49,000	70	2,521	1,812	1,692	82	38	1,121	333
$50,000 to $99,000	76	5,630	4,041	3,840	89	112	2,518	696
$100,000 to $249,000	90	14,820	9,072	8,702	202	168	7,383	1,675
$250,000 to $499,000	26	8,983	5,957	5,554	40	363	3,816	944
$500,000 and over	20	20,754	14,737	14,672	65	...	9,582	2,150
East North Central	191	35,488	19,272	17,218	233	1,821	16,449	3,992
Warehouses with total revenue of--								
Less than $10,000	12	60	234	234	...	...	22	39
$10,000 to $24,000	20	308	435	387	30	18	152	63
$25,000 to $49,000	20	697	665	640	24	1	329	101
$50,000 to $99,000	44	3,143	2,250	2,105	...	145	15,73	389
$100,000 to $249,000	56	8,940	5,342	5,111	129	102	4,017	972
$250,000 to $499,000	22	7,909	3,447	3,127	5	315	3,501	810
$500,000 and over	17	14,431	6,899	5,614	45	1,240	6,855	1,618
West North Central	125	16,875	12,275	11,903	225	147	9,165	2,338
Warehouses with total revenue of--								
Less than $10,000	9	57	167	164	3	...	27	21
$10,000 to $24,000	12	245	248	235	7	6	113	55
$25,000 to $49,000	23	835	601	574	27	...	375	122
$50,000 to $99,000	30	2,148	2,537	2,455	50	32	954	292
$100,000 to $249,000	36	5,603	4,800	4,672	123	5	2,803	711
$250,000 to $499,000	10	3,546	1,942	1,917	15	10	1,884	432
$500,000 and over	5	4,441	1,980	1,886	...	94	3,009	705
South Atlantic	143	12,438	9,455	9,029	209	217	6,053	2,179
Warehouses with total revenue of--								
Less than $10,000	10	71	194	194	...	...	30	22
$10,000 to $24,000	30	497	577	515	46	16	272	125
$25,000 to $49,000	31	1,088	1,001	905	72	24	435	187
$50,000 to $99,000	26	1,780	1,208	1,113	11	84	862	308
$100,000 to $249,000	38	5,149	2,650	2,581	57	12	2,377	816
$250,000 to $499,000	5	1,550	718	695	23	...	765	267
$500,000 and over	3	2,303	3,107	3,026	...	81	1,312	454
East South Central	61	8,918	4,700	4,325	242	133	3,139	1,160
Warehouses with total revenue of--								
Less than $10,000	6	31	165	162	...	3	7	5
$10,000 to $24,000	7	120	153	149	4	...	46	22
$25,000 to $49,000	12	425	384	368	10	6	220	91
$50,000 to $99,000	9	732	483	441	5	37	336	144
$100,000 to $249,000	20	3,360	1,924	1,785	129	10	1,580	581
$250,000 to $499,000	4	1,278	435	395	40	...	642	209
$500,000 and over	3	2,972	1,156	1,025	54	77	308	108
West South Central	116	14,152	7,272	6,637	452	183	6,932	2,362
Warehouses with total revenue of--								
Less than $10,000	12	80	108	107	1	...	45	26
$10,000 to $24,000	14	240	254	248	5	1	136	55
$25,000 to $49,000	20	718	715	705	10	...	329	149
$50,000 to $99,000	27	1,836	1,054	1,020	30	4	903	333
$100,000 to $249,000	23	3,097	1,617	1,526	31	60	1,553	545
$250,000 to $499,000	16	5,117	2,486	2,185	193	108	2,236	719
$500,000 and over	4	3,064	1,038	846	182	10	1,730	535
Mountain	36	2,428	1,245	1,160	59	26	1,257	397
Warehouses with total revenue of--								
Less than $10,000	5	27	50	48	2	...	12	6
$10,000 to $24,000	5	107	58	58	...	...	35	18
$25,000 to $49,000	7	239	152	122	26	4	110	38
$50,000 to $99,000	11	774	451	426	10	15	380	134
$100,000 to $249,000	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
$250,000 to $499,000	1	1,281	534	506	21	7	720	201
$500,000 and over	...	...	...	...	...	...	...	...
Pacific	103	16,391	7,893	7,228	106	559	8,914	2,314
Warehouses with total revenue of--								
Less than $10,000	4	14	85	85	...	...	9	11
$10,000 to $24,000	12	213	240	240	...	...	91	34
$25,000 to $49,000	18	673	441	424	17	...	306	113
$50,000 to $99,000	20	1,486	1,288	1,207	...	81	737	176
$100,000 to $249,000	28	4,376	2,361	1,862	21	478	2,290	605
$250,000 to $499,000	16	5,172	2,232	2,164	68	...	2,820	731
$500,000 and over	5	4,457	1,246	1,246	...	...	2,661	644

... Represents zero.

Table 2G.–GENERAL MERCHANDISE WAREHOUSES: 1954–OCCUPATION CLASS OF EMPLOYEES, BY REVENUE SIZE OF ESTABLISHMENT–UNITED STATES AND GEOGRAPHIC DIVISIONS

Establishments, Revenue, Annual Payroll, and Employees

Geographic division and revenue size of establishment	General merchandise warehouses		General merchandise warehouses reporting occupation class of employees						
					Paid employees, workweek ended nearest November 15, 1954				
	Establishments (Number)	Revenue ($1,000)	Revenue ($1,000)	Payroll, entire year ($1,000)	Total (Number)	Supervisors, engineers, and office employees (Number)	Warehouse and platform employees (Number)	Drivers and helpers (Number)	All other employees (Number)
United States, total	1,197	171,542	153,933	75,778	20,732	5,926	9,436	3,004	2,366
Warehouses with total revenue of—									
Less than $50,000	451	10,883	9,184	5,129	1,964	598	700	334	332
$50,000 to $99,000	253	18,351	17,019	8,065	2,436	787	1,155	339	155
$100,000 and over	493	142,308	127,730	62,584	16,332	4,541	7,581	2,331	1,879
New England	82	11,305	9,257	4,562	1,198	389	583	135	91
Warehouses with total revenue of—									
Less than $50,000	34	778	680	409	142	52	55	25	10
$50,000 to $99,000	10	822	822	458	149	56	58	27	8
$100,000 and over	38	9,705	7,755	3,695	907	281	470	83	73
Middle Atlantic	340	53,547	45,527	21,847	5,550	1,489	2,573	500	988
Warehouses with total revenue of—									
Less than $50,000	128	3,360	3,019	2,026	743	174	190	125	254
$50,000 to $99,000	76	5,630	5,171	2,305	647	212	311	92	32
$100,000 and over	136	44,557	37,337	17,516	4,160	1,103	2,072	283	702
East North Central	191	35,488	33,988	15,731	3,825	1,207	1,859	327	432
Warehouses with total revenue of—									
Less than $50,000	52	1,065	911	539	184	62	75	29	18
$50,000 to $99,000	44	3,143	3,044	1,509	379	138	166	60	15
$100,000 and over	95	31,280	30,033	13,683	3,262	1,007	1,618	238	399
West North Central	125	16,875	15,831	8,803	2,253	690	999	378	186
Warehouses with total revenue of—									
Less than $50,000	44	1,137	939	426	168	59	59	32	18
$50,000 to $99,000	30	2,148	2,092	942	291	84	146	38	23
$100,000 and over	51	13,590	12,800	7,435	1,794	547	794	308	145
South Atlantic	143	12,438	11,420	5,601	2,018	573	1,118	228	99
Warehouses with total revenue of—									
Less than $50,000	71	1,656	1,334	630	276	106	135	31	4
$50,000 to $99,000	26	1,780	1,704	846	302	96	153	29	24
$100,000 and over	46	9,002	8,382	4,125	1,440	371	830	168	71
East South Central	61	8,918	6,859	3,067	1,130	291	488	280	71
Warehouses with total revenue of—									
Less than $50,000	25	576	459	228	104	26	33	38	7
$50,000 to $99,000	9	732	671	320	135	45	75	8	7
$100,000 and over	27	7,610	5,729	2,519	891	220	380	234	57
West South Central	116	14,152	12,993	6,400	2,166	590	839	435	302
Warehouses with total revenue of—									
Less than $50,000	46	1,038	786	401	180	60	79	28	13
$50,000 to $99,000	27	1,836	1,463	667	243	58	110	46	29
$100,000 and over	43	11,278	10,744	5,332	1,743	472	650	361	260
Mountain	36	2,428	2,349	1,234	383	95	142	84	62
Warehouses with total revenue of—									
Less than $50,000	17	373	294	134	48	13	20	7	8
$50,000 to $99,000	11	774	774	380	134	39	68	18	9
$100,000 and over	8	1,281	1,281	720	201	43	54	59	45
Pacific	103	16,391	15,709	8,533	2,209	602	835	637	135
Warehouses with total revenue of—									
Less than $50,000	34	900	762	336	119	46	54	19	...
$50,000 to $99,000	20	1,486	1,278	638	156	59	68	21	8
$100,000 and over	49	14,005	13,669	7,559	1,934	497	713	597	127

... Represents zero.

Table 3A.–HOUSEHOLD GOODS WAREHOUSES: 1954–UNITED STATES, GEOGRAPHIC DIVISIONS, AND STATES

Establishments, Revenue, Occupiable Space, Annual Payroll, and Employees

Geographic division and State	Establishments	Revenue	Occupiable public storage floor space, December 31, 1954				Payroll, entire year	Paid employees, workweek ended nearest Nov. 15
			Total	Household goods space	General merchandise space	Other space		
	(Number)	($1,000)	(1,000 sq. ft.)	(1,000 sq. ft.)	(1,000 sq. ft.)	(1,000 sq. ft.)	($1,000)	(Number)
United States, total	1,816	201,853	50,695	42,045	7,194	1,456	91,881	25,640
New England	86	7,507	3,218	2,616	516	86	3,516	1,015
Maine	6	196	103	87	16	...	82	29
New Hampshire	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Vermont	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Massachusetts	44	3,181	1,856	1,466	347	43	1,626	463
Rhode Island	11	1,492	666	641	13	12	665	178
Connecticut	22	2,510	538	367	140	31	1,110	331
Middle Atlantic	436	45,087	13,598	12,152	1,013	433	20,399	5,636
New York	234	29,097	8,349	7,355	735	259	12,820	3,325
New Jersey	93	8,086	2,490	2,396	63	31	3,690	1,095
Pennsylvania	109	7,904	2,759	2,401	215	143	3,889	1,216
East North Central	343	39,230	9,746	8,041	1,380	325	19,750	4,689
Ohio	112	11,787	3,131	2,543	509	79	6,200	1,499
Indiana	39	3,246	871	830	22	19	1,562	459
Illinois	86	12,285	3,093	2,526	487	80	6,449	1,391
Michigan	68	8,789	1,922	1,497	314	111	4,056	945
Wisconsin	38	3,123	729	645	48	36	1,483	395
West North Central	137	18,160	4,285	2,933	1,231	121	8,741	2,406
Minnesota	20	3,406	806	517	232	57	1,664	390
Iowa	25	2,997	727	274	446	7	1,645	500
Missouri	45	6,850	1,656	1,449	169	38	3,095	810
North Dakota	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
South Dakota	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Nebraska	9	1,431	362	257	104	1	648	205
Kansas	28	2,719	549	420	123	6	1,405	413
South Atlantic	207	24,677	4,966	4,098	629	239	10,906	3,659
Delaware	4	378	71	61	...	10	202	45
Maryland	31	2,431	695	611	29	55	1,129	407
District of Columbia	18	4,762	677	631	7	39	2,277	615
Virginia	33	4,760	722	673	41	8	2,137	725
West Virginia	14	1,561	234	206	22	6	825	273
North Carolina	14	1,663	471	278	193	...	663	271
South Carolina	8	1,104	199	107	87	5	467	172
Georgia	29	2,949	797	608	137	52	1,233	486
Florida	56	5,069	1,100	923	113	64	1,973	665
East South Central	61	5,619	1,179	1,039	107	33	2,207	804
Kentucky	12	1,057	267	267	...	...	474	161
Tennessee	23	2,036	464	399	59	6	847	308
Alabama	18	1,946	327	275	29	23	665	252
Mississippi	8	580	121	98	19	4	221	83
West South Central	176	19,734	4,122	2,860	1,145	117	8,456	2,823
Arkansas	7	785	169	135	24	10	342	99
Louisiana	25	2,683	603	444	157	2	1,349	476
Oklahoma	37	2,546	746	492	251	3	1,044	315
Texas	107	13,720	2,604	1,789	713	102	5,721	1,933
Mountain	73	7,182	1,415	972	411	32	3,450	939
Montana	10	1,081	155	110	45	...	545	145
Idaho	15	1,210	331	121	187	23	581	165
Wyoming	3	87	27	15	6	6	27	9
Colorado	19	1,693	387	306	80	1	916	235
New Mexico	8	1,017	122	67	55	...	305	109
Arizona	7	1,032	126	120	6	...	483	122
Utah	4	577	167	147	20	...	331	98
Nevada	7	485	100	86	12	2	262	56
Pacific	297	34,657	8,166	7,334	762	70	14,456	3,669
Washington	49	4,624	1,154	1,033	112	9	2,628	656
Oregon	30	3,884	753	358	386	9	1,917	484
California	218	26,149	6,259	5,943	264	52	9,911	2,529

(D) Withheld to avoid disclosure. ... Represents zero.

Table 3B.–HOUSEHOLD GOODS WAREHOUSES: 1954–STANDARD METROPOLITAN AREAS OF 300,000 INHABITANTS OR MORE

Establishments, Revenue, Occupiable Space, Annual Payroll, and Employees

Standard metropolitan area	Establishments (Number)	Revenue ($1,000)	Occupiable public storage floor space, December 31, 1954: Total (1,000 sq. ft.)	Household goods space (1,000 sq. ft.)	General merchandise space (1,000 sq. ft.)	Other space (1,000 sq. ft.)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (Number)	Population 1950 (1,000)
United States, total	1,816	201,853	50,695	42,045	7,194	1,456	91,881	25,640	150,697,361
Standard metropolitan areas of 300,000 inhabitants or more, total	1,052	137,697	36,077	31,465	3,489	1,123	63,109	16,896	65,711,495
New York-Northeastern New Jersey	247	31,337	8,905	8,068	602	235	13,185	3,445	12,911,994
Chicago, Ill	60	10,736	2,629	2,243	312	74	5,832	1,210	5,495,364
Los Angeles-Long Beach, Calif	78	9,875	2,583	2,372	202	9	3,480	885	4,367,911
Philadelphia, Pa	55	3,396	1,700	1,593	9	98	1,803	665	3,671,048
Detroit, Mich	31	3,750	977	854	38	85	1,934	448	3,016,197
Boston, Mass	33	3,424	2,284	1,842	399	43	1,681	477	2,369,986
San Francisco-Oakland, Calif	48	8,562	2,144	2,144	...	...	3,543	899	2,240,767
Pittsburgh, Pa	21	1,913	625	508	80	37	722	181	2,213,236
St. Louis, Mo	26	4,670	891	853	...	38	2,073	558	1,681,281
Cleveland, Ohio	27	3,194	889	841	39	9	1,770	407	1,465,511
Washington, D. C	28	5,812	793	744	7	42	2,704	742	1,464,089
Baltimore, Md	24	1,929	606	539	12	55	901	344	1,337,373
Minneapolis-St. Paul, Minn	11	2,635	630	413	168	49	1,324	299	1,116,509
Buffalo, N.Y	15	1,589	510	380	125	5	952	265	1,089,230
Cincinnati, Ohio	11	2,104	357	307	50	...	1,191	277	904,402
Milwaukee, Wis	16	1,460	366	347	7	12	672	172	871,047
Kansas City, Mo	18	2,264	673	596	71	6	1,086	259	814,357
Houston, Tex	12	1,996	426	294	116	16	1,016	323	806,701
Providence, R.I	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	737,203
Seattle, Wash	20	2,435	433	411	21	1	1,267	316	732,992
Portland, Oreg	17	2,872	548	352	188	8	1,607	384	704,829
New Orleans, La	12	1,204	286	277	7	2	717	262	685,405
Atlanta, Ga	10	1,189	318	211	55	52	547	219	671,797
Dallas, Tex	13	1,997	295	251	44	...	709	213	614,799
Louisville, Ky	6	637	193	193	...	...	310	73	576,900
Denver, Colo	10	1,183	194	181	13	...	656	163	563,832
Birmingham, Ala	4	180	59	59	...	...	96	36	558,928
San Diego, Calif	16	1,612	342	334	...	8	523	134	556,808
Indianapolis, Ind	11	1,279	399	369	20	10	640	175	551,777
Youngstown, Ohio	7	657	213	202	11	...	296	76	528,498
Albany-Schenectady-Troy, N.Y	8	347	134	127	...	7	143	64	514,490
Columbus, Ohio	10	947	249	208	41	...	456	118	503,410
San Antonio, Tex	11	2,436	501	308	125	68	1,023	395	500,460
Miami, Fla	14	948	224	210	10	4	480	161	495,084
Rochester, N.Y	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	487,632
Memphis, Tenn	8	526	167	161	...	6	206	95	482,393
Dayton, Ohio	9	740	226	201	25	...	284	77	457,333
Norfolk-Portsmouth, Va	11	2,369	266	260	5	1	1,074	338	446,200
Allentown-Bethlehem-Easton, Pa	5	324	151	151	...	...	173	43	437,824
Akron, Ohio	4	915	240	204	30	6	487	97	410,032
Tampa-St. Petersburg, Fla	9	577	191	144	27	20	228	80	409,143
Springfield-Holyoke, Mass	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	407,255
Toledo, Ohio	8	1,281	384	170	158	56	728	178	395,551
Wilkes-Barre-Hazleton, Pa	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	392,241
Omaha, Nebr	6	1,254	363	172	190	1	576	183	366,395
Fort Worth, Tex	10	1,487	227	118	99	10	610	188	361,253
Hartford, Conn	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	358,081
Wheeling, W. Va.-Steubenville, Ohio	3	565	48	46	2	...	221	73	354,092
Syracuse, N.Y	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	341,719
Knoxville, Tenn	5	563	124	103	21	...	188	62	337,105
Phoenix, Ariz	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	331,770
Richmond, Va	6	820	133	131	...	2	355	149	328,050
Oklahoma City, Okla	6	937	215	168	44	3	388	94	325,352
Charleston, W. Va	4	311	83	71	12	...	289	75	322,072
Nashville, Tenn	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	321,758
Jacksonville, Fla	6	1,551	150	149	1	...	402	128	304,029

(D) Withheld to avoid disclosure. ... Represents zero.

Table 3C.–HOUSEHOLD GOODS WAREHOUSES: 1954–AGE OF BUILDINGS–UNITED STATES AND GEOGRAPHIC DIVISIONS

Establishments, Warehouse Buildings, Gross Space, and Leased Space

Geographic division and age of building	Establishments	Warehouse buildings	Gross floor space in warehouse buildings, December 31, 1954		Warehouse space leased to others on landlord-tenant basis, December 31, 1954
			Total	Percent in single story buildings	
	(Number)	(Number)	(1,000 sq. ft.)		(1,000 sq. ft.)
United States, total	1,816	2,947	61,083	17.9	6,147
Buildings 5 years old or under	(NA)	258	3,252	58.2	(NA)
Building over 5 years old	(NA)	2,689	57,831	15.3	(NA)
New England	86	158	3,566	13.0	174
Buildings 5 years old or under	(NA)	4	58	8.6	(NA)
Buildings over 5 years old	(NA)	154	3,508	13.0	(NA)
Middle Atlantic	436	635	15,948	8.4	946
Buildings 5 years old or under	(NA)	33	359	31.4	(NA)
Buildings over 5 years old	(NA)	602	15,589	6.4	(NA)
East North Central	343	507	11,714	8.4	1,468
Buildings 5 years old or under	(NA)	24	457	32.8	(NA)
Buildings over 5 years old	(NA)	483	11,257	7.5	(NA)
West North Central	137	207	5,125	15.6	610
Buildings 5 years old or under	(NA)	17	146	34.3	(NA)
Buildings over 5 years old	(NA)	190	4,979	15.0	(NA)
South Atlantic	207	383	6,538	32.7	1,231
Buildings 5 years old or under	(NA)	58	544	79.6	(NA)
Buildings over 5 years old	(NA)	325	5,994	27.5	(NA)
East South Central	61	91	1,410	25.2	69
Buildings 5 years old or under	(NA)	8	76	71.1	(NA)
Buildings over 5 years old	(NA)	83	1,334	21.8	(NA)
West South Central	176	269	5,325	37.6	958
Buildings 5 years old or under	(NA)	30	535	79.1	(NA)
Buildings over 5 years old	(NA)	239	4,790	31.1	(NA)
Mountain	73	205	1,521	46.1	107
Buildings 5 years old or under	(NA)	19	225	82.5	(NA)
Buildings over 5 years old	(NA)	186	1,296	39.4	(NA)
Pacific	297	492	9,936	24.9	584
Buildings 5 years old or under	(NA)	65	852	54.4	(NA)
Buildings over 5 years old	(NA)	427	9,084	21.9	(NA)

NA Not available.

Table 3D.–HOUSEHOLD GOODS WAREHOUSES. 1954–KIND OF SPACE AND PERCENT OCCUPIED–UNITED STATES, GEOGRAPHIC DIVISIONS, AND STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE

Establishments, Occupiable Space, and Revenue

Geographic division and standard metropolitan area	Establishments	Occupiable public floor space, December 31, 1954							Revenue			
		Total, occupied and unoccupied	Household goods space		General merchandise space		Other space		Total	Household goods revenue	General merchandise revenue	Other revenue
			Total	Percent occupied	Total	Percent occupied	Total	Percent occupied				
	(Number)	(1,000 sq. ft.)	(1,000 sq. ft.)		(1,000 sq. ft.)		(1,000 sq. ft.)		($1,000)	($1,000)	($1,000)	($1,000)
United States, total	1,816	50,695	42,045	70.2	7,194	67.6	1,456	80.3	201,853	172,409	7,339	22,105
New England	86	3,218	2,616	57.7	516	57.3	86	97.7	7,507	6,093	299	1,115
Middle Atlantic	436	13,598	12,152	75.0	1,013	57.0	433	76.7	45,087	38,707	1,287	5,093
East North Central	343	9,746	8,041	66.5	1,380	72.9	325	75.3	39,230	33,710	1,170	4,350
West North Central	137	4,285	2,933	54.0	1,231	67.6	121	90.6	18,160	14,254	1,290	2,616
South Atlantic	207	4,966	4,098	72.8	629	71.7	239	83.4	24,677	22,732	615	1,330
East South Central	61	1,179	1,039	66.3	107	35.2	33	55.2	5,619	5,029	112	478
West South Central	176	4,122	2,860	71.0	1,145	79.0	117	83.7	19,734	17,332	1,259	1,143
Mountain	73	1,415	972	67.5	411	77.6	32	43.8	7,182	5,612	402	1,168
Pacific	297	8,166	7,334	76.8	762	59.4	70	95.7	34,657	28,940	905	4,812
Standard metropolitan areas of 500,000 inhabitants or more, total	925	32,495	28,639	68.3	2,875	59.6	981	80.1	120,681	106,236	2,734	11,711
New York-Northeastern New Jersey	247	8,905	8,068	79.3	602	45.8	235	81.4	31,337	27,380	724	3,233
Chicago, Ill	60	2,629	2,243	81.4	312	66.7	74	100.0	10,736	10,697	32	7
Los Angeles—Long Beach, Calif	78	2,583	2,372	76.9	202	62.6	9	100.0	9,875	8,697	361	817
Philadelphia, Pa	55	1,700	1,593	65.4	9	88.9	98	47.9	3,396	2,833	(Z)	563
Detroit, Mich	31	977	854	66.6	38	100.0	85	65.9	3,750	3,261	3	486
Boston, Mass	33	2,284	1,842	60.8	399	51.8	43	95.3	3,424	2,333	358	733
San Francisco—Oakland, Calif	48	2,144	2,144	82.5	...	...	...	...	8,562	7,115	16	1,431
Pittsburgh, Pa	21	625	508	67.1	80	80.0	37	100.0	1,913	1,491	70	352
St. Louis, Mo	26	891	853	28.4	...	...	38	100.0	4,670	3,896	...	774
Cleveland, Ohio	27	889	841	69.6	39	46.2	9	100.0	3,194	2,836	78	280
Washington, D. C	28	793	744	65.8	7	100.0	42	83.3	5,812	5,620	(Z)	192
Baltimore, Md	24	606	539	74.8	12	83.3	55	92.7	1,929	1,641	18	270
Minneapolis—St. Paul, Minn	11	630	413	74.2	168	87.5	49	100.0	2,635	2,383	61	191
Buffalo, N. Y	15	510	380	60.7	125	63.2	5	100.0	1,589	1,418	155	16
Cincinnati, Ohio	11	357	307	74.9	50	28.0	...	...	2,104	2,015	21	68
Milwaukee, Wis	16	366	347	24.8	7	...	12	...	1,460	1,280	(Z)	180
Kansas City, Mo	18	673	596	59.3	71	56.3	6	100.0	2,264	2,016	90	158
Houston, Tex	12	426	294	75.6	116	69.8	16	100.0	1,996	1,816	80	100
Providence, R. I	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Seattle, Wash	20	433	411	66.7	21	71.4	1	100.0	2,435	2,177	1	257
Portland, Oreg	17	548	252	62.6	288	47.2	8	...	2,872	2,305	217	350
New Orleans, La	12	286	277	34.6	7	71.4	2	100.0	1,204	978	14	212
Atlanta, Ga	10	318	211	67.1	55	52.7	52	94.2	1,189	1,062	66	61
Dallas, Tex	13	295	251	57.3	44	100.0	...	...	1,997	1,882	2	113
Louisville, Ky	6	193	193	100.0	...	...	...	...	637	618	19	...
Denver, Colo	10	194	181	47.2	13	38.5	...	...	1,183	1,171	5	7
Birmingham, Ala	4	(D)	(D)	(D)	...	...	...	...	(D)	(D)	...	(D)
San Diego, Calif	16	342	334	78.9	...	...	8	100.0	1,612	1,409	41	162
Indianapolis, Ind	11	399	369	60.1	20	...	10	100.0	1,279	1,215	...	64
Youngstown, Ohio	7	213	202	85.5	11	27.3	...	...	657	466	31	160
Albany-Schenectady-Troy, N. Y	8	134	127	60.1	...	...	7	100.0	347	347	...	...
Columbus, Ohio	10	249	208	79.2	41	70.7	...	...	947	939	7	1
San Antonio, Tex	11	501	308	89.0	125	100.0	68	79.4	2,436	1,971	254	211

(D) Withheld to avoid disclosure.
Z Less than $500.
... Represents zero.

Table 3E.–HOUSEHOLD GOODS WAREHOUSES. 1954–SOURCES OF REVENUE–UNITED STATES, GEOGRAPHIC DIVISIONS, AND STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE

Establishments and Revenue

Geographic division and standard metropolitan area	Establishments	Total revenue	Revenue by source										
			Household goods revenue						General merchandise revenue	Special storage revenue	Freight trucking terminal revenue	Sales of merchandise	Other revenue
			Total	Percentage distribution									
				Storage	Labor	Trucking	Packing and crating	Commissions					
	(Number)	($1,000)	($1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	($1,000)	($1,000)	($1,000)	($1,000)	($1,000)
United States, total	1,816	201,853	172,409	18.2	4.9	53.1	17.0	6.8	7,339	1,611	1,507	3,911	15,076
New England	86	7,507	6,093	27.9	2.3	51.1	13.9	4.8	299	189	11	44	871
Middle Atlantic	436	45,087	38,707	27.1	5.2	46.4	15.6	5.7	1,287	537	116	951	3,489
East North Central	343	39,230	33,710	19.7	3.6	57.2	14.1	5.4	1,170	193	280	792	3,085
West North Central	137	18,160	14,254	13.6	3.2	64.4	13.9	4.9	1,290	41	512	326	1,737
South Atlantic	207	24,677	22,732	19.9	4.4	45.6	22.6	7.5	615	87	84	80	1,079
East South Central	61	5,619	5,029	11.6	2.7	59.7	18.5	7.5	112	73	26	90	289
West South Central	176	19,734	17,332	13.9	5.0	53.1	21.1	6.9	1,259	266	48	113	716
Mountain	73	7,182	5,612	14.0	5.2	51.2	17.6	12.0	402	194	81	194	699
Pacific	297	34,657	28,940	22.1	5.6	44.9	19.4	8.0	905	31	349	1,321	3,111
Standard metropolitan areas of 500,000 inhabitants or more, total	925	120,681	105,074	23.0	4.0	52.0	15.0	6.0	2,973	1,040	576	1,602	9,416
New York-Northeastern New Jersey	247	31,337	27,380	28.8	4.7	51.2	12.5	2.8	724	438	93	512	2,190
Chicago, Ill	60	10,736	9,535	26.6	3.0	54.0	12.9	3.5	271	89	13	184	644
Los Angeles-Long Beach, Calif	78	9,875	8,697	29.6	5.4	42.8	15.7	6.5	361	...	15	137	665
Philadelphia, Pa	55	3,396	2,833	32.6	6.7	42.7	14.2	3.8	...	67	1	9	486
Detroit, Mich	31	3,750	3,261	20.9	4.4	56.5	12.0	6.2	3	...	...	55	431
Boston, Mass	33	3,424	2,333	36.4	3.1	42.5	13.8	4.2	358	117	143	12	461
San Francisco-Oakland, Calif	48	8,562	7,115	20.6	6.7	34.1	31.0	7.6	16	...	259	35	1,137
Pittsburgh, Pa	21	1,913	1,491	27.3	6.0	52.6	10.8	3.3	70	3	1	105	243
St. Louis, Mo	26	4,670	3,896	12.3	1.4	68.0	12.4	5.9	...	12	1	237	524
Cleveland, Ohio	27	3,194	2,836	19.4	3.2	58.6	11.6	7.2	78	...	1	17	262
Washington, D.C	28	5,812	5,620	23.2	5.6	35.0	29.2	7.0	...	46	3	11	132
Baltimore, Md	24	1,929	1,641	24.0	5.6	40.7	26.7	3.0	18	...	...	1	269
Minneapolis-St. Paul, Minn	11	2,635	2,383	15.8	1.9	68.6	10.8	2.9	61	12	2	1	176
Buffalo, N. Y	15	1,589	1,418	20.3	4.9	51.7	17.6	5.5	155	...	...	2	14
Cincinnati, Ohio	11	2,104	2,015	15.9	2.4	54.8	22.4	4.5	21	...	...	...	68
Milwaukee, Wis	16	1,460	1,280	14.9	3.4	65.7	11.6	4.4	...	...	...	153	27
Kansas City, Mo	18	2,264	2,016	17.5	4.3	59.1	14.6	4.5	90	1	...	...	157
Houston, Tex	12	1,996	1,816	19.5	8.5	42.8	23.4	5.8	80	20	...	4	76
Providence, R.I	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	...	...	(D)	(D)
Seattle, Wash	20	2,435	2,177	23.8	4.7	43.8	20.3	7.4	1	...	...	...	257
Portland, Oreg	17	2,872	2,305	12.0	2.0	72.8	7.2	6.0	217	2	4	...	344
New Orleans, La	12	1,204	978	16.2	7.0	48.9	20.1	7.8	14	35	...	...	177
Atlanta, Ga	10	1,189	1,062	12.3	4.2	63.0	11.8	8.7	66	...	...	8	53
Dallas, Tex	13	1,997	1,882	18.2	1.3	61.4	12.3	6.8	2	...	11	3	99
Louisville, Ky	6	637	618	16.3	2.6	57.1	20.1	3.9	19	...	...	...	...
Denver, Colo	10	1,183	1,171	14.7	2.7	57.2	11.2	14.2	5	...	...	...	7
Birmingham, Ala	4	(D)	(D)	15.1	...	58.7	24.5	1.7	...	...	...	...	(D)
San Diego, Calif	16	1,612	1,409	23.9	9.8	37.6	17.7	11.0	41	9	29	94	30
Indianapolis, Ind	11	1,279	1,215	16.4	4.4	54.2	21.5	3.5	...	...	...	17	47
Youngstown, Ohio	7	657	466	20.6	1.4	65.3	10.5	2.2	31	...	...	...	160
Albany-Schenectady-Troy, N. Y	8	347	347	22.6	7.6	32.6	29.0	8.2	...	...	...	...	...
Columbus, Ohio	10	947	939	23.0	4.9	57.2	7.5	7.4	7	...	...	1	...
San Antonio, Tex	11	2,436	1,971	11.3	1.4	48.9	32.2	6.2	254	189	...	...	22

... Represents zero.

Table 3F.—HOUSEHOLD GOODS WAREHOUSES: 1954—REVENUE SIZE OF ESTABLISHMENT—UNITED STATES AND GEOGRAPHIC DIVISIONS

Establishments, Revenue, Occupiable Space, Annual Payroll, and Employees

Geographic division and revenue size of establishment	Establishments (Number)	Revenue ($1,000)	Occupiable public storage floor space, December 31, 1954: Total (1,000 sq. ft.)	Household goods space (1,000 sq. ft.)	General merchandise space (1,000 sq. ft.)	Other space (1,000 sq. ft.)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (Number)
United States, total	1,816	201,853	50,695	42,045	7,194	1,456	91,881	25,640
Warehouses with total revenue of—								
Less than $5,000	47	126	333	324	2	7	72	138
$5,000 to $9,000	77	559	515	454	51	10	245	191
$10,000 to $24,000	267	4,622	3,401	3,113	209	79	2,094	1,058
$25,000 to $49,000	366	13,417	5,232	4,460	674	98	6,008	2,392
$50,000 to $99,000	415	30,181	8,955	7,657	1,004	294	14,300	4,476
$100,000 to $249,000	456	66,600	13,948	11,205	2,300	443	31,328	8,476
$250,000 to $499,000	145	47,850	9,596	7,129	2,076	391	22,746	5,604
$500,000 and over	43	38,498	8,715	7,703	878	134	15,088	3,305
New England	86	7,507	3,218	2,616	516	86	3,516	1,015
Warehouses with total revenue of—								
Less than $5,000	4	10	20	20	...	...	5	8
$5,000 to $9,000	6	43	85	77	8	...	17	12
$10,000 to $24,000	16	259	271	264	...	7	95	51
$25,000 to $49,000	20	722	521	337	183	1	306	136
$50,000 to $99,000	17	1,170	564	492	48	24	537	173
$100,000 to $249,000	14	1,958	572	542	30	...	918	267
$250,000 to $499,000	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
$500,000 and over	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Middle Atlantic	436	45,087	13,598	12,152	1,013	433	20,399	5,636
Warehouses with total revenue of—								
Less than $5,000	11	29	79	79	...	...	15	19
$5,000 to $9,000	25	184	192	161	30	1	76	77
$10,000 to $24,000	73	1,295	1,324	1,271	28	25	530	310
$25,000 to $49,000	104	3,741	1,688	1,492	162	34	1,634	707
$50,000 to $99,000	107	7,626	2,338	2,079	129	130	3,632	1,094
$100,000 to $249,000	78	11,241	2,483	2,121	205	157	5,249	1,415
$250,000 to $499,000	27	8,477	1,741	1,400	260	81	3,896	970
$500,000 and over	11	12,494	3,753	3,549	199	5	5,367	1,044
East North Central	343	39,230	9,746	8,041	1,380	325	19,750	4,689
Warehouses with total revenue of—								
Less than $5,000	8	23	55	53	2	...	16	34
$5,000 to $9,000	12	89	55	53	2	...	42	35
$10,000 to $24,000	44	738	666	590	66	10	390	156
$25,000 to $49,000	64	2,379	1,104	940	128	36	1,190	353
$50,000 to $99,000	81	5,888	1,922	1,606	264	52	3,075	827
$100,000 to $249,000	95	13,774	2,988	2,596	344	48	6,778	1,593
$250,000 to $499,000	31	10,382	1,853	1,483	221	149	5,381	1,175
$500,000 and over	8	5,957	1,103	720	353	30	2,878	516
West North Central	137	18,160	4,285	2,933	1,231	121	8,741	2,406
Warehouses with total revenue of—								
Less than $5,000	5	15	21	15	...	6	6	4
$5,000 to $9,000	6	42	25	25	...	...	13	11
$10,000 to $24,000	17	295	221	184	29	8	127	114
$25,000 to $49,000	21	776	262	187	75	...	367	139
$50,000 to $99,000	28	2,003	645	511	102	32	849	267
$100,000 to $249,000	37	5,338	1,374	879	481	14	2,745	792
$250,000 to $499,000	18	5,935	1,339	789	527	23	3,056	707
$500,000 and over	5	3,756	398	343	17	38	1,578	372
South Atlantic	207	24,677	4,966	4,098	629	239	10,906	3,659
Warehouses with total revenue of—								
Less than $5,000	5	10	50	50	...	...	6	10
$5,000 to $9,000	7	47	40	33	7	...	19	14
$10,000 to $24,000	21	337	223	191	12	20	135	75
$25,000 to $49,000	44	1,620	520	481	18	21	701	322
$50,000 to $99,000	43	3,199	945	805	112	28	1,521	572
$100,000 to $249,000	64	9,339	1,760	1,395	273	92	4,317	1,407
$250,000 to $499,000	18	6,163	1,165	890	207	68	2,671	849
$500,000 and over	5	3,962	263	253	...	10	1,536	410
East South Central	61	5,619	1,179	1,039	107	33	2,207	804
Warehouses with total revenue of—								
Less than $5,000	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
$5,000 to $9,000	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
$10,000 to $24,000	7	121	113	113	...	...	47	27
$25,000 to $49,000	13	466	133	107	26	...	182	83
$50,000 to $99,000	12	896	245	221	19	5	372	159
$100,000 to $249,000	21	3,200	530	440	62	28	1,346	460
$250,000 to $499,000	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
$500,000 and over	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
West South Central	176	19,734	4,122	2,860	1,145	117	8,456	2,823
Warehouses with total revenue of—								
Less than $5,000	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
$5,000 to $9,000	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
$10,000 to $24,000	24	439	153	118	34	1	222	99
$25,000 to $49,000	31	1,140	420	362	58	...	497	276
$50,000 to $99,000	39	2,979	747	573	172	2	1,185	449
$100,000 to $249,000	52	7,911	1,322	837	438	47	3,398	1,021
$250,000 to $499,000	18	5,710	1,006	638	352	16	2,360	708
$500,000 and over	2	1,512	376	237	88	51	762	214
Mountain	73	7,182	1,415	972	411	32	3,450	939
Warehouses with total revenue of—								
Less than $5,000	...	...	...	...	...	...	...	...
$5,000 to $9,000	3	25	10	8	1	1	13	6
$10,000 to $24,000	11	190	58	55	3	...	68	29
$25,000 to $49,000	16	602	154	134	17	3	283	92
$50,000 to $99,000	15	1,197	294	21	67	6	602	282
$100,000 to $249,000	23	3,305	675	407	246	22	1,656	345
$250,000 to $499,000	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
$500,000 and over	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)

... Represents zero.
D Withheld to avoid disclosure.

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Table 3F.–HOUSEHOLD GOODS WAREHOUSES. 1954–REVENUE SIZE OF ESTABLISHMENT–UNITED STATES AND GEOGRAPHIC DIVISIONS–Continued

Establishments, Revenue, Occupiable Space, Annual Payroll, and Employees

Geographic division and revenue size of establishment	Establishments	Revenue	Occupiable public storage floor space, December 31, 1954				Payroll, entire year	Paid employees, workweek ending nearest Nov. 15
			Total	Household goods space	General merchandise space	Other space		
	(Number)	($1,000)	(1,000 sq. ft.)	(1,000 sq. ft.)	(1,000 sq. ft.)	(1,000 sq. ft.)	($1,000)	(Number)
Pacific	297	34,657	8,166	7,334	762	70	14,456	3,669
Warehouses with total revenue of–								
Less than $5,000	6	21	21	20	...	1	10	12
$5,000 to $9,000	10	74	44	36	...	8	29	18
$10,000 to $24,000	54	948	372	327	37	8	480	197
$25,000 to $49,000	53	1,971	430	420	7	3	848	284
$50,000 to $99,000	73	5,223	1,255	1,149	91	15	2,527	653
$100,000 to $249,000	72	10,934	2,244	1,988	221	35	4,921	1,176
$250,000 to $499,000	20	6,730	1,152	912	220	...	2,260	721
$500,000 and over	9	9,156	2,668	2,482	186	...	3,381	608

... Represents zero.
D Withheld to avoid disclosure.

Table 3G.–HOUSEHOLD GOODS WAREHOUSES. 1954–OCCUPATION CLASS OF EMPLOYEES, BY REVENUE SIZE OF ESTABLISHMENT–UNITED STATES AND GEOGRAPHIC DIVISIONS

Establishments, Revenue, Annual Payroll, and Employees

Geographic division and revenue size of establishment	All household goods warehouses			Household goods warehouses reporting occupation class of employees						
						Paid employees, workweek ended nearest November 15, 1954				
	Establishments (Number)	Revenue ($1,000)	Paid employees, workweek ended nearest Nov. 15 (Number)	Revenue ($1,000)	Payroll, entire year ($1,000)	Total (Number)	Supervisors, engineers, and office employees (Number)	Warehouse and platform employees (Number)	Drivers and helpers (Number)	All other employees (Number)
United States, total	1,816	201,853	25,640	189,425	87,155	24,184	6,213	3,627	12,751	1,593
Warehouses with total revenue of--										
Less than $50,000	755	18,724	3,779	16,971	8,967	3,491	829	383	2,147	132
$50,000 to $99,000	416	30,181	4,476	27,892	13,422	4,141	1,016	507	2,420	198
$100,000 and over	645	152,948	17,385	144,562	64,766	16,552	4,368	2,737	8,184	1,263
New England	86	7,507	1,015	7,299	3,443	987	248	189	477	73
Warehouses with total revenue of--										
Less than $50,000	46	1,034	207	884	569	184	61	20	98	5
$50,000 to $99,000	17	1,170	173	1,112	521	168	38	30	93	7
$100,000 and over	23	5,303	635	5,303	2,353	635	149	139	286	61
Middle Atlantic	436	45,087	5,636	43,208	19,559	5,330	1,423	595	2,972	340
Warehouses with total revenue of--										
Less than $50,000	212	5,249	1,113	4,846	2,937	1,027	267	104	627	29
$50,000 to $99,000	107	7,626	1,094	7,289	3,491	1,021	275	118	584	44
$100,000 and over	117	32,212	3,429	31,073	13,131	3,282	881	373	1,761	267
East North Central	343	39,230	4,689	38,195	19,308	4,555	1,210	540	2,634	171
Warehouses with total revenue of--										
Less than $50,000	128	3,229	578	2,965	1,624	539	141	73	314	11
$50,000 to $99,000	81	5,888	827	5,420	2,889	767	207	76	482	2
$100,000 and over	134	30,113	3,284	29,810	14,795	3,249	862	391	1,838	158
West North Central	137	18,160	2,406	15,440	7,487	2,099	575	380	1,004	140
Warehouses with total revenue of--										
Less than $50,000	48	1,128	268	939	432	234	65	20	136	13
$50,000 to $99,000	28	2,003	267	1,558	664	211	53	33	108	17
$100,000 and over	61	15,029	1,871	12,943	6,391	1,654	457	327	760	110
South Atlantic	207	24,677	3,659	23,293	10,289	3,438	831	544	1,670	393
Warehouses with total revenue of--										
Less than $50,000	77	2,014	421	1,873	814	391	88	58	215	30
$50,000 to $99,000	44	3,199	572	3,028	1,446	545	126	79	302	38
$100,000 and over	86	19,464	2,666	18,392	8,029	2,502	617	407	1,153	325
East South Central	61	5,619	804	5,076	1,977	675	158	97	378	42
Warehouses with total revenue of--										
Less than $50,000	26	617	123	539	216	102	22	11	65	4
$50,000 to $99,000	12	896	159	673	279	102	26	6	58	12
$100,000 and over	23	4,106	522	3,864	1,482	471	110	80	255	26
West South Central	176	19,734	2,823	18,087	7,848	2,610	639	544	1,307	120
Warehouses with total revenue of--										
Less than $50,000	65	1,622	431	1,481	783	402	72	43	280	7
$50,000 to $99,000	39	2,979	449	2,653	1,083	407	92	74	227	14
$100,000 and over	72	15,133	1,943	13,953	5,982	1,801	475	427	800	99
Mountain	73	7,182	939	6,732	3,245	925	211	135	500	79
Warehouses with total revenue of--										
Less than $50,000	30	817	127	646	299	123	17	10	95	1
$50,000 to $99,000	15	1,197	282	1,061	548	280	40	25	199	16
$100,000 and over	28	5,168	530	5,025	2,398	522	154	100	206	62
Pacific	297	34,657	3,669	32,095	13,999	3,565	918	603	1,809	235
Warehouses with total revenue of--										
Less than $50,000	123	3,014	511	2,798	1,293	489	96	44	317	32
$50,000 to $99,000	73	5,223	653	5,098	2,501	640	159	66	367	48
$100,000 and over	101	26,420	2,505	24,199	10,205	2,436	663	493	1,125	155

Table 4A.–REFRIGERATED WAREHOUSES. 1954–UNITED STATES, GEOGRAPHIC DIVISIONS, AND STATES

Establishments, Revenue, Occupiable Space, Payroll, and Employees

Geographic division and State	Establishments (Number)	Revenue ($1,000)	Occupiable public refrigerated storage space, December 31, 1954: Total (1,000 cu. ft.)	Cooler space (1,000 cu. ft.)	Freezer space (1,000 cu. ft.)	Frozen food lockers, December 31, 1954: Individual lockers installed (Number)	Bulk freezer storage space[1] (Cu. ft.)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (Number)
United States, total	577	125,272	303,936	132,752	171,184	59,823	105,369	49,878	13,215
New England	35	7,808	13,992	4,657	9,335	671	902	3,737	980
Maine	6	924	1,745	395	1,350	161	902	322	87
New Hampshire	...	...	...	...	...	...	...	...	...
Vermont	...	...	...	...	...	...	...	...	...
Massachusetts	24	6,127	10,892	3,841	7,051	390	...	3,068	819
Rhode Island	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Connecticut	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Middle Atlantic	127	32,021	78,615	37,514	41,101	16,539	31,544	13,179	3,117
New York	85	18,962	48,823	27,115	21,708	6,471	...	7,660	1,876
New Jersey	16	7,852	16,914	5,604	11,310	1,586	289	3,233	700
Pennsylvania	26	5,207	12,878	4,795	8,083	8,482	31,255	2,286	541
East North Central	89	23,633	59,324	31,951	27,373	5,977	17,040	10,525	2,471
Ohio	8	3,896	8,460	4,414	4,046	225	...	1,612	366
Indiana	4	1,212	2,332	543	1,789	369	...	544	133
Illinois	24	11,479	31,767	16,507	15,260	2,100	3,760	5,503	1,329
Michigan	26	2,943	7,204	3,497	3,707	1,675	7,000	1,221	302
Wisconsin	27	4,103	9,561	6,990	2,571	1,608	6,280	1,645	341
West North Central	59	15,881	35,605	7,837	27,768	15,343	8,668	5,937	1,702
Minnesota	13	3,075	5,854	1,192	4,662	1,567	1	1,149	345
Iowa	12	1,494	2,162	475	1,687	1,833	...	485	178
Missouri	14	6,295	11,438	4,129	7,309	3,922	1,317	2,483	646
North Dakota	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
South Dakota	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Nebraska	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Kansas	10	2,425	10,947	1,307	9,640	5,491	7,350	913	246
South Atlantic	65	9,503	30,614	13,606	17,008	3,236	45	3,403	1,114
Delaware	3	371	510	250	260	...	...	86	21
Maryland	7	2,188	4,713	584	4,129	...	...	1,026	210
District of Columbia	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Virginia	20	2,578	11,871	9,190	2,681	375	...	1,030	426
West Virginia	3	224	1,533	944	589	1,042	11	129	49
North Carolina	6	489	1,010	401	609	327	...	116	48
South Carolina	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Georgia	6	985	2,690	940	1,750	528	3	199	86
Florida	17	2,418	8,232	1,277	6,955	400	...	758	252
East South Central	15	3,227	5,859	1,648	4,211	...	...	1,206	341
Kentucky	3	1,131	2,087	699	1,388	...	...	491	106
Tennessee	7	1,637	2,558	621	1,937	...	...	584	183
Alabama	5	459	1,214	328	886	...	...	131	52
Mississippi	...	...	...	...	...	...	...	...	...
West South Central	27	6,878	16,733	8,357	8,376	4,348	1,944	2,766	978
Arkansas	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Louisiana	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Oklahoma	4	724	1,399	675	724	2,183	1,944	322	138
Texas	17	5,143	13,059	6,688	6,371	955	...	2,043	697
Mountain	11	1,251	1,913	194	1,719	1,617	118	408	163
Montana	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Idaho	3	470	781	81	700	986	118	142	36
Wyoming	...	...	...	...	...	...	...	...	...
Colorado	...	...	...	...	...	...	...	...	...
New Mexico	...	...	...	...	...	...	...	...	...
Arizona	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Utah	4	637	874	51	823	631	...	219	113
Nevada	...	...	...	...	...	...	...	...	...
Pacific	149	25,070	61,281	26,988	34,293	12,092	45,124	8,717	2,349
Washington	39	4,536	10,716	6,435	4,281	450	...	1,946	828
Oregon	19	2,769	8,021	2,946	5,075	4,800	21,000	1,011	228
California	91	17,765	42,544	17,607	24,937	6,842	24,104	5,760	1,293

(D) Withheld to avoid disclosure. ... Represents zero. [1]Exclusive of space in individual lockers installed.

Table 4B.–REFRIGERATED WAREHOUSES: 1954–STANDARD METROPOLITAN AREAS OF 1,000,000 INHABITANTS OR MORE

Establishments, Revenue, Occupiable Space, Annual Payroll, and Employees

Standard metropolitan area	Establishments (Number)	Revenue ($1,000)	Occupiable public refrigerated storage space, December 31, 1954: Total (1,000 cu. ft.)	Cooler space (1,000 cu. ft.)	Freezer space (1,000 cu. ft.)	Frozen food lockers, December 31, 1954: Individual lockers installed (Number)	Bulk freezer storage space[1] (cu. ft.)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (Number)
United States, total	577	125,272	303,936	132,752	171,184	59,823	105,365	49,878	13,215
Standard metropolitan areas of 1,000,000 inhabitants or more, total	143	55,081	127,447	50,403	77,044	4,661	1,460	23,722	5,543
New York-Northeastern New Jersey	27	14,788	29,595	10,885	18,710	...	...	6,441	1,379
Chicago, Ill.	18	10,669	28,286	13,470	14,816	700	1,200	5,144	1,216
Los Angeles-Long Beach, Calif.	22	5,758	10,342	3,835	6,507	2,275	240	1,914	433
Philadelphia, Pa.	12	3,550	9,804	2,695	7,109	1,586	...	1,713	381
Detroit, Mich.	4	1,199	2,790	1,105	1,685	...	...	676	164
Boston, Mass.	9	4,060	6,713	1,706	5,007	100	...	2,104	553
San Francisco-Oakland, Calif.	13	2,294	8,552	4,068	4,484	...	...	955	215
Pittsburg, Pa.	3	1,042	2,652	1,239	1,413	...	...	426	95
St. Louis, Mo.	6	3,344	8,441	4,319	4,122	...	20	1,238	300
Cleveland, Ohio	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Washington, D. C.	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Baltimore, Md.	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Minneapolis-St. Paul, Minn.	8	2,339	4,657	922	3,735	...	...	826	265
Buffalo, N. Y.	11	2,187	6,300	2,853	3,447	...	...	862	237

(D) Withheld to avoid disclosure. ... Represents zero. [1]Exclusive of space in individual lockers installed.

Table 4C.–REFRIGERATED WAREHOUSES: 1954–PRINCIPAL PRODUCT STORED–UNITED STATES AND GEOGRAPHIC REGIONS

Establishments, Revenue, Occupiable Space, Payroll, and Employees

Geographic region and principal product stored	Establishments (Number)	Revenue ($1,000)	Occupiable public refrigerated storage space, December 31, 1954: Total (1,000 cu. ft.)	Cooler space (1,000 cu. ft.)	Freezer space (1,000 cu. ft.)	Individual frozen food lockers installed, December 31, 1954 (Number)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (Number)
United States, total	577	125,272	303,936	132,752	171,184	59,823	49,878	13,215
General-line refrigerated products	232	61,575	148,582	56,212	92,370	22,150	23,826	5,928
Apples	63	5,739	20,411	19,177	1,234	6,352	2,370	1,136
Dairy products, poultry, eggs	76	17,821	42,270	20,544	21,726	14,336	6,723	1,686
Fresh fruits, vegetables	49	4,247	14,800	12,392	2,408	3,187	1,560	517
Frozen fruits, vegetables	85	17,705	41,911	9,387	32,524	8,386	6,982	1,625
Meats, meat products	47	12,741	27,608	11,321	16,287	5,057	5,865	1,585
Fish	22	4,988	6,800	2,165	4,635	355	2,432	711
Other refrigerated products	3	456	1,554	1,544	...	...	120	27
The Northeastern States	162	39,829	92,607	42,171	50,436	17,210	16,916	4,097
General-line refrigerated products	71	23,129	51,866	18,848	33,018	8,241	9,464	2,175
Apples	23	1,837	7,563	7,091	472	4,860	661	274
Dairy products, poultry, eggs	13	3,535	7,914	5,268	2,646	40	1,244	302
Fresh fruits, vegetables	14	1,010	5,591	5,194	397	987	478	161
Frozen fruits, vegetables	24	4,784	12,980	4,383	8,597	2,962	2,343	515
Meats, meat products	6	2,652	4,264	1,121	3,143	120	1,334	346
Fish	11	2,882	2,429	266	2,163	...	1,392	324
Other refrigerated products	...	...	...	...	...	...	...	...
The North Central States	148	39,514	94,929	39,788	55,141	21,320	16,462	4,173
General-line refrigerated products	63	15,819	43,163	16,235	26,928	7,472	6,536	1,687
Apples	8	464	566	532	34	790	213	47
Dairy products, poultry, eggs	39	11,031	26,105	12,309	13,796	8,442	4,299	1,046
Fresh fruits, vegetables	4	391	1,125	1,125	...	...	151	55
Frozen fruits, vegetables	9	4,141	7,274	1,265	6,009	825	1,736	428
Meats, meat products	22	6,668	13,806	6,540	7,266	3,791	2,997	776
Fish	3	1,000	2,890	1,782	1,108	...	680	134
Other refrigerated products	...	...	...	...	...	...	...	...
The South	107	19,608	53,206	23,611	29,595	7,584	7,375	2,433
General-line refrigerated products	49	11,492	28,344	10,172	18,172	2,056	4,267	1,273
Apples	9	825	4,848	4,464	384	702	319	141
Dairy products, poultry, eggs	10	1,163	2,185	1,356	829	3,693	341	124
Fresh fruits, vegetables	3	589	1,143	933	210	...	178	76
Frozen fruits, vegetables	14	1,908	5,858	1,562	4,296	250	667	188
Meats, meat products	14	2,620	8,558	3,453	5,105	528	1,189	404
Fish	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other refrigerated products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
The West	160	26,321	63,194	27,182	36,012	13,709	9,125	2,512
General-line refrigerated products	49	11,135	25,209	10,957	14,252	4,381	3,559	793
Apples	23	2,613	7,434	7,090	344	...	1,177	674
Dairy products, poultry, eggs	14	3,092	6,066	1,611	4,455	2,161	839	214
Fresh fruits, vegetables	38	2,257	6,941	5,140	1,801	2,200	753	225
Frozen fruits, vegetables	38	6,872	15,799	2,177	13,622	4,349	2,436	494
Meats, meat products	5	801	980	207	773	618	349	59
Fish	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other refrigerated products	-	(D)	(D)	(D)	(D)	(D)	(D)	(D)

(D) Withheld to avoid disclosing figures for individual companies. ... Represents zero.

Table 4D.–REFRIGERATED WAREHOUSES: 1954–KIND OF SPACE AND PERCENT OCCUPIED, BY PRINCIPAL PRODUCT STORED–UNITED STATES

Establishments, Occupiable Space, and Revenue

Principal product stored	Establishments (Number)	Total refrigerated space, public and private, Dec. 31, 1954 (1,000 cu. ft.)	Occupiable public refrigerated storage space, December 31, 1954: Total occupied and unoccupied (1,000 cu. ft.)	Cooler space: Total (1,000 cu. ft.)	Cooler space: Percent occupied	Freezer space: Total (1,000 cu. ft.)	Freezer space: Percent occupied	Occupiable refrigerated storage space reserved, or leased to others, Dec. 31, 1954	Revenue: Total ($1,000)	Revenue: Refrigerated warehousing revenue ($1,000)	Revenue: Other revenue ($1,000)
United States, total	577	319,452	303,936	132,752	73.9	171,184	81.2	15,516	125,272	102,298	22,974
General-line refrigerated products	232	156,817	148,582	56,212	71.3	92,370	85.5	8,235	61,575	51,083	10,492
Apples	63	21,288	20,411	19,177	87.4	1,234	86.1	877	5,739	3,639	2,100
Dairy products, poultry, eggs	76	44,297	42,270	20,544	76.5	21,726	81.7	2,027	17,821	14,299	3,522
Fresh fruits, vegetables	49	15,008	14,800	12,392	67.5	2,408	85.6	208	4,247	3,687	560
Frozen fruits, vegetables	85	44,726	41,911	9,387	78.3	32,524	72.9	2,815	17,705	15,451	2,254
Meat, meat products	47	28,592	27,608	11,321	63.6	16,287	77.1	984	12,741	9,657	3,084
Fish	22	7,010	6,800	2,165	76.2	4,635	82.4	210	4,988	4,037	951
Other refrigerated products	3	1,714	1,554	1,554	73.1	...	...	160	456	445	11

... Represents zero.

Table 4E.–REFRIGERATED WAREHOUSES: 1954–SOURCES OF REVENUE, BY PRINCIPAL PRODUCT STORED–UNITED STATES

Establishments, Revenue, and Occupiable Space

Principal product stored	Establishments (Number)	Total revenue ($1,000)	Revenue by source: Revenue from refrigerated warehousing operations: Total ($1,000)	Revenue from refrigerated warehousing operations: Average per 1,000 cu. ft. (cooler and freezer) (Dollars)	Revenue from storage, except refrigerated ($1,000)	Revenue from food locker rental and service ($1,000)	Sales of ice manufactured at establishments ($1,000)	Sales of other merchandise ($1,000)	Revenue from trucking ($1,000)	Other revenue ($1,000)	Occupiable refrigerated public storage space, Dec. 31, 1954 (1,000 cu. ft.)
United States, total	577	125,272	102,298	.34	4,722	1,860	5,004	5,978	355	5,055	303,936
General-line refrigerated products	232	61,575	51,083	.34	1,210	1,309	2,602	3,001	203	2,167	148,582
Apples	63	5,739	3,639	.18	143	61	144	863	...	889	20,411
Dairy products, poultry, eggs	76	17,821	14,299	.34	1,277	184	400	1,081	88	492	42,270
Fresh fruits, vegetables	49	4,247	3,687	.25	65	55	244	17	...	179	14,800
Frozen fruits, vegetables	85	17,705	15,451	.37	728	119	593	262	11	541	41,911
Meat, meat products	47	12,741	9,657	.35	1,278	129	586	421	53	617	27,608
Fish	22	4,988	4,037	.59	12	3	435	333	...	168	6,800
Other refrigerated products	3	456	445	.29	9	...	...	...	...	2	1,554

... Represents zero.

Table 4F.–REFRIGERATED WAREHOUSES: 1954-REVENUE SIZE OF ESTABLISHMENT–UNITED STATES

Establishments, Revenue, Occupiable Space, Payroll, and Employees

Revenue size of establishment	Establishments	Revenue	Occupiable public refrigerated storage space, December 31, 1954			Individual frozen food lockers installed, Dec. 31, 1954	Payroll, entire year	Paid employees, workweek ended nearest Nov. 15
			Total	Cooler space	Freezer space			
	(Number)	($1,000)	(1,000 cu. ft.)	(1,000 cu. ft.)	(1,000 cu. ft.)	(Number)	($1,000)	(Number)
United States, total	577	125,272	303,936	132,752	171,184	59,823	49,878	13,215
Warehouses with total revenue of—								
Less than $10,000	12	58	307	243	64	200	26	19
$10,000 to $24,000	53	930	3,830	2,747	1,004	3,528	376	164
$25,000 to $49,000	73	2,693	8,650	5,577	3,071	7,075	990	398
$50,000 to $99,000	120	9,141	27,138	18,076	9,325	13,460	3,569	1,163
$100,000 to $249,000	166	25,523	68,494	38,030	31,743	26,230	9,760	2,921
$250,000 to $499,000	87	30,131	77,151	26,245	50,158	6,175	11,982	3,017
$500,000 to $999,000	44	27,661	65,772	25,806	39,251	...	11,533	2,761
$1,000,000 and over	22	29,135	52,594	16,028	36,568	3,155	11,642	2,772

Table 4G.–REFRIGERATED WAREHOUSES: 1954-CAPACITY OF ESTABLISHMENT–UNITED STATES AND GEOGRAPHIC REGIONS

Establishments, Revenue, Occupiable Space, Payroll, and Employees

Region and capacity of establishment	Establishments	Revenue	Occupiable public refrigerated storage space, December 31, 1954			Individual frozen food lockers installed, Dec. 31, 1954	Payroll, entire year	Paid employees, workweek ended nearest Nov. 15
			Total	Cooler space	Freezer space			
	(Number)	($1,000)	(1,000 cu. ft.)	(1,000 cu. ft.)	(1,000 cu. ft.)	(Number)	($1,000)	(Number)
United States, total	577	125,272	303,936	132,752	171,184	59,823	49,878	13,215
Warehouses with capacity of—								
Less than 20,000 cu. ft.	67	4,842	484	264	220	7,072	1,298	414
20,000 to 49,000 cu. ft.	38	1,566	1,344	680	664	5,485	440	190
50,000 to 99,000 cu. ft.	41	2,281	3,065	1,488	1,577	2,786	636	220
100,000 to 199,000 cu. ft.	85	7,679	13,000	5,825	7,175	6,469	2,755	949
200,000 to 299,000 cu. ft.	49	4,660	11,976	6,064	5,912	9,594	1,858	665
300,000 to 399,000 cu. ft.	55	9,387	19,390	9,764	9,626	4,443	3,458	1,049
400,000 to 499,000 cu. ft.	51	8,448	21,671	11,653	10,018	5,936	3,412	943
500,000 to 749,000 cu. ft.	67	16,641	41,267	20,232	21,035	9,936	7,000	1,860
750,000 to 999,000 cu. ft.	40	13,869	34,780	15,156	19,624	2,992	6,109	1,494
1,000,000 to 1,499,000 cu. ft.	38	18,614	46,252	21,809	24,443	1,955	7,812	1,936
1,500,000 cu. ft. and over	46	37,285	110,707	39,817	70,890	3,155	15,100	3,495
The Northeastern States	162	39,829	92,607	42,171	50,436	17,210	16,916	4,097
Warehouses with capacity of—								
Less than 20,000 cu. ft.	13	656	81	7	74	595	273	72
20,000 to 49,000 cu. ft.	13	412	473	236	237	170	139	72
50,000 to 99,000 cu. ft.	11	530	833	292	541	120	163	61
100,000 to 199,000 cu. ft.	17	1,375	2,450	1,260	1,190	161	511	167
200,000 to 299,000 cu. ft.	12	1,227	2,926	1,637	1,289	3,000	627	153
300,000 to 399,000 cu. ft.	20	3,225	7,127	5,605	1,522	150	1,041	292
400,000 to 499,000 cu. ft.	19	3,129	7,882	4,140	3,742	3,553	1,274	309
500,000 to 749,000 cu. ft.	23	5,441	14,395	8,406	5,989	8,911	2,375	595
750,000 to 999,000 cu. ft.	12	4,397	10,687	3,905	6,782	550	1,999	471
1,000,000 to 1,499,000 cu. ft.	7	4,406	8,463	4,255	4,208	...	2,133	451
1,500,000 cu. ft. and over	15	15,031	37,290	12,428	24,862	...	6,381	1,454
The North Central States	148	39,514	94,929	39,788	55,141	21,320	16,462	4,173
Warehouses with capacity of—								
Less than 20,000 cu. ft.	24	1,108	121	84	37	5,477	417	135
20,000 to 49,000 cu. ft.	10	502	335	170	165	2,131	150	51
50,000 to 99,000 cu. ft.	8	542	596	441	155	2,666	117	28
100,000 to 199,000 cu. ft.	18	1,846	2,857	1,729	1,128	2,525	581	167
200,000 to 299,000 cu. ft.	9	997	2,387	898	1,489	3,284	410	124
300,000 to 399,000 cu. ft.	9	1,569	3,136	1,479	1,657	550	645	162
400,000 to 499,000 cu. ft.	9	1,332	3,982	2,256	1,726	540	496	123
500,000 to 749,000 cu. ft.	15	3,969	9,355	3,915	5,440	225	1,745	488
750,000 to 999,000 cu. ft.	11	5,086	9,292	3,107	6,185	...	2,223	525
1,000,000 to 1,499,000 cu. ft.	16	8,561	18,985	7,758	11,227	1,955	3,534	895
1,500,000 cu. ft. and over	19	14,002	43,883	17,951	25,932	1,967	6,144	1,475
The South	107	19,608	53,206	23,611	29,595	7,584	7,375	2,433
Warehouses with capacity of—								
Less than 20,000 cu. ft.	10	531	165	108	57	200	139	45
20,000 to 49,000 cu. ft.	7	336	249	122	127	1,419	75	45
50,000 to 99,000 cu. ft.	10	683	767	312	455	...	208	96
100,000 to 199,000 cu. ft.	21	2,076	3,232	878	2,354	655	855	390
200,000 to 299,000 cu. ft.	11	936	2,552	1,208	1,344	2,408	294	118
300,000 to 399,000 cu. ft.	8	1,790	2,723	1,005	1,718	1,410	653	234
400,000 to 499,000 cu. ft.	6	1,175	2,694	1,852	842	250	452	157
500,000 to 749,000 cu. ft.	12	3,792	7,592	3,333	4,259	300	1,603	417
750,000 to 999,000 cu. ft.	9	2,563	7,988	4,142	3,846	942	1,000	273
1,000,000 to 1,499,000 cu. ft.	6	2,180	7,738	5,966	1,772	...	860	307
1,500,000 cu. ft. and over	7	3,540	17,506	4,685	12,821	...	1,236	351
The West	160	26,321	63,194	27,182	36,012	13,709	9,125	2,512
Warehouses with capacity of—								
Less than 20,000 cu. ft.	20	2,547	117	64	52	800	469	102
20,000 to 49,000 cu. ft.	8	316	287	121	135	1,765	76	22
50,000 to 99,000 cu. ft.	12	526	869	443	426	...	148	35
100,000 to 199,000 cu. ft.	29	2,382	4,461	1,976	2,503	3,128	808	225
200,000 to 299,000 cu. ft.	17	1,500	4,111	2,320	1,790	902	527	270
300,000 to 399,000 cu. ft.	18	2,803	6,404	1,675	4,729	2,333	1,119	361
400,000 to 499,000 cu. ft.	17	2,812	7,113	3,406	3,708	1,593	1,190	354
500,000 to 749,000 cu. ft.	17	3,439	9,925	4,578	5,347	500	1,277	360
750,000 to 999,000 cu. ft.	8	1,823	6,813	4,002	2,811	1,500	887	225
1,000,000 to 1,499,000 cu. ft.	9	3,461	11,066	3,831	7,236	...	1,285	283
1,500,000 cu. ft. and over	5	4,712	12,028	4,755	7,275	1,188	1,330	215

... Represents zero.

Table 5A.–FROZEN FOOD LOCKER PLANTS: 1954–TYPE OF PLANT–UNITED STATES AND GEOGRAPHIC DIVISIONS

Establishments, Revenue, Occupiable Space, Payroll, and Employees

Geographic division and type of plant	Establishments	Revenue	Frozen food lockers—December 31, 1954		Payroll, entire year	Paid employees, workweek ended nearest—			
			Individual lockers installed	Bulk freezers storage space[1]		March 15	May 15	August 15	November 15
	(Number)	($1,000)	(Number)	(Cu. ft.)	($1,000)	(Number)	(Number)	(Number)	(Number)
United States, total	2,467	90,761	1,301,903	2,321,472	17,218	7,270	6,876	7,191	8,162
Plants with food preparation facilities	2,081	79,698	1,095,841	1,847,740	14,601	6,209	5,868	6,166	6,966
Plants without food preparation facilities	386	11,063	206,062	473,732	2,617	1,061	1,008	1,025	1,196
New England	51	2,025	21,903	68,129	384	148	118	137	180
Plants with food preparation facilities	37	1,834	19,136	59,205	352	136	106	124	165
Plants without food preparation facilities	14	191	2,767	8,924	32	12	12	13	15
Middle Atlantic	144	6,111	82,281	357,264	1,100	519	521	516	548
Plants with food preparation facilities	114	5,055	65,723	232,712	818	406	407	399	434
Plants without food preparation facilities	30	1,056	16,558	124,552	282	113	114	117	114
East North Central	626	26,947	357,887	379,566	4,506	1,821	1,674	1,652	1,932
Plants with food preparation facilities	521	23,584	303,807	325,230	3,763	1,533	1,394	1,384	1,611
Plants without food preparation facilities	105	3,363	54,080	54,336	743	288	280	268	321
West North Central	747	20,069	334,703	352,826	3,761	1,657	1,572	1,679	1,807
Plants with food preparation facilities	631	17,466	279,648	246,011	3,192	1,422	1,357	1,444	1,535
Plants without food preparation facilities	116	2,603	55,055	106,815	569	235	215	235	272
South Atlantic	206	8,057	104,824	342,495	2,472	1,031	964	1,020	1,263
Plants with food preparation facilities	176	7,113	89,241	300,075	2,174	899	850	911	1,116
Plants without food preparation facilities	30	944	15,583	42,420	298	132	114	109	147
East South Central	109	3,748	51,442	76,884	851	394	375	403	496
Plants with food preparation facilities	91	3,268	42,613	52,914	651	302	288	313	396
Plants without food preparation facilities	18	480	8,829	23,970	200	92	87	90	100
West South Central	268	11,049	135,851	357,267	2,148	1,022	996	1,122	1,093
Plants with food preparation facilities	245	10,411	124,671	322,369	1,991	952	928	1,048	1,010
Plants without food preparation facilities	23	638	11,180	34,898	157	70	68	74	83
Mountain	134	5,361	88,831	159,299	879	316	297	300	429
Plants with food preparation facilities	114	4,888	75,108	143,462	774	270	252	255	369
Plants without food preparation facilities	20	473	13,723	15,837	105	46	45	45	60
Pacific	182	7,394	124,181	227,742	1,117	362	359	362	414
Plants with food preparation facilities	152	6,079	95,894	165,762	886	289	286	288	330
Plants without food preparation facilities	30	1,315	28,287	61,980	231	73	73	74	84

[1]Exclusive of space in individual lockers installed.

Table 5B.–FROZEN FOOD LOCKER PLANTS: 1954–SOURCE OF REVENUE, BY TYPE OF PLANT–UNITED STATES

Establishments, Revenue, and Occupiable Space

Type of plant	Establishments	Total revenue	Revenue, by source (percentage distribution)							Frozen food lockers—December 31, 1954	
			Revenue from food locker rental and service	Revenue from storage except refrigerated	Refrigerated warehousing revenue	Sales of ice manufactured at the establishment	Sales of other merchandise	Revenue from trucking	Other revenue	Individual lockers installed	Bulk freezer storage space[1]
	(Number)	($1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Number)	(Cu. ft.)
United States, total	2,467	90,761	51.2	0.3	1.0	0.5	45.9	0.2	0.9	1,301,903	2,321,472
Plants with food preparation facilities	2,081	79,698	50.2	0.3	0.7	0.5	47.3	0.2	0.8	1,095,841	1,847,740
Plants without food preparation facilities	386	11,063	59.3	0.7	3.1	1.1	34.6	0.1	1.1	206,062	473,732

[1]Exclusive of space in individual lockers installed.

Table 5C.–FROZEN FOOD LOCKER PLANTS: 1954–SIZE BY NUMBER OF LOCKERS–UNITED STATES AND GEOGRAPHIC DIVISIONS

Establishments, Revenue, Occupiable Space, Payroll, and Employees

Geographic division and size by number of frozen food lockers	Establishments	Revenue	Frozen food lockers, December 31, 1954		Payroll, entire year	Paid employees, workweek ended nearest November 15
			Individual lockers installed	Bulk freezer storage space[1]		
	(Number)	($1,000)	(Number)	(Cubic feet)	($1,000)	(Number)
United States, total	2,467	90,761	1,301,903	2,321,472	17,218	8,162
Plants with—						
Less than 300 lockers	427	6,659	91,860	181,098	1,814	992
300 to 499 lockers	872	24,601	342,239	568,808	4,793	2,426
500 to 999 lockers	990	42,767	596,913	1,167,940	7,929	3,695
1,000 to 1,999 lockers	154	11,637	188,885	351,562	2,143	861
2,000 and over lockers	24	5,097	82,006	52,064	539	228
New England	51	2,025	21,903	68,129	384	180
Plants with—						
Less than 300 lockers	9	(D)	(D)	(D)	(D)	(D)
300 to 499 lockers	24	846	9,266	44,550	190	90
500 to 999 lockers	17	1,001	8,897	22,621	143	62
1,000 and over lockers	1	(D)	(D)	(D)	(D)	(D)
Middle Atlantic	144	6,111	82,281	357,264	1,100	548
Plants with—						
Less than 300 lockers	22	360	4,649	59,795	75	28
300 to 499 lockers	49	1,497	18,012	129,989	278	161
500 to 999 lockers	60	2,605	37,265	137,450	539	240
1,000 and over lockers	13	1,649	22,355	30,030	208	119
East North Central	626	26,947	357,887	379,566	4,506	1,932
Plants with—						
Less than 300 lockers	81	1,194	17,058	24,093	457	201
300 to 499 lockers	220	7,175	89,742	111,286	1,198	549
500 to 999 lockers	281	12,658	171,749	198,185	2,087	914
1,000 and over lockers	44	5,920	79,338	46,002	764	268
West North Central	747	20,069	334,703	352,826	3,761	1,807
Plants with—						
Less than 300 lockers	189	3,205	42,524	35,082	666	381
300 to 499 lockers	297	6,413	114,903	97,070	1,325	637
500 to 999 lockers	226	8,347	127,673	115,664	1,375	637
1,000 and over lockers	35	2,104	49,603	105,010	395	152
South Atlantic	206	8,057	104,824	342,495	2,472	1,263
Plants with—						
Less than 300 lockers	30	422	5,790	19,604	157	95
300 to 499 lockers	68	1,954	26,764	70,443	642	331
500 to 999 lockers	98	4,694	59,094	210,038	1,407	725
1,000 and over lockers	10	987	13,176	42,410	266	112
East South Central	109	3,748	51,442	76,884	851	496
Plants with--						
Less than 300 lockers	21	(D)	(D)	(D)	(D)	(D)
300 to 499 lockers	39	1,031	14,610	10,325	276	171
500 to 999 lockers	43	1,883	25,550	34,226	358	196
1,000 and over lockers	6	(D)	(D)	(D)	(D)	(D)
West South Central	268	11,049	135,851	357,267	2,148	1,093
Plants with—						
Less than 300 lockers	37	439	6,733	7,818	192	94
300 to 499 lockers	108	3,848	42,605	65,873	658	362
500 to 999 lockers	109	5,197	66,161	249,143	956	500
1,000 and over lockers	14	1,565	20,352	34,433	342	137
Mountain	134	5,361	88,831	159,299	879	429
Plants with—						
Less than 300 lockers	16	268	3,510	9,600	50	29
300 to 499 lockers	27	667	10,326	5,530	95	58
500 to 999 lockers	71	2,445	44,785	93,070	422	210
1,000 and over lockers	20	1,981	30,210	51,099	312	132
Pacific	182	7,394	124,181	227,742	1,117	414
Plants with--						
Less than 300 lockers	22	330	4,445	5,515	63	33
300 to 499 lockers	40	1,170	16,011	33,742	131	67
500 to 999 lockers	85	3,937	55,739	107,543	642	211
1,000 and over lockers	35	1,957	47,986	80,942	281	103

D Withheld to avoid disclosure. [1]Exclusive of space in individual lockers installed.

Table 6A.–FARM PRODUCTS WAREHOUSES: 1954–PRINCIPAL PRODUCT STORED–UNITED STATES AND GEOGRAPHIC REGIONS

Establishments, Revenue, Occupiable Space, Payroll, and Employees

Geographic region and principal product stored	Establishments (Number)	Revenue ($1,000)	Occupiable public warehouse floor space, December 31, 1954 (1,000 sq. ft.)	Occupiable public bin space, December 31, 1954 (1,000 bu.)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest November 15 (Number)
United States, total	1,081	126,956	121,962	131,808	46,435	20,643
Cotton warehouses--						
With compress facilities	272	71,429	74,326	...	29,619	13,959
Without compress facilities	362	15,827	21,648	95	5,284	2,545
Tobacco warehouses	63	3,971	5,496	...	1,312	664
Potato warehouses	16	291	259	298	109	113
Grain storage elevators	232	26,177	15,126	125,652	6,889	2,188
Other farm products	136	9,261	5,107	5,763	3,222	1,244
The North Eastern States						
Cotton warehouses--						
With compress facilities	...	...	...	...	...	...
Without compress facilities	4	(D)	(D)	...	(D)	(D)
Tobacco warehouses	1	(D)	(D)	(D)	(D)	(D)
Potato warehouses	5	59	57	...	15	20
Grain storage elevators	3	(D)	(D)	(D)	(D)	(D)
Other farm products	14	1,278	595	...	657	193
The North Central States						
Cotton warehouses--						
With compress facilities	9	2,007	1,449	...	711	587
Without compress facilities	...	...	...	...	...	...
Tobacco warehouses	1	(D)	(D)	(D)	(D)	(D)
Potato warehouses	5	54	49	238	20	13
Grain storage elevators	32	(D)	(D)	(D)	(D)	(D)
Other farm products	15	550	435	...	81	32
The South						
Cotton warehouses--						
With compress facilities	246	62,075	68,781	...	25,409	11,949
Without compress facilities	356	15,382	21,112	95	5,093	2,486
Tobacco warehouses	61	3,874	5,208	...	1,241	601
Potato warehouses	2	(D)	(D)	(D)	(D)	(D)
Grain storage elevators	90	12,680	1,090	68,451	3,032	1,036
Other farm products	63	5,103	2,971	2,904	1,605	543
The West						
Cotton warehouses--						
With compress facilities	17	7,347	4,096	...	3,499	1,423
Without compress facilities	2	(D)	(D)	(D)	(D)	(D)
Tobacco warehouses	...	...	...	...	...	...
Potato warehouses	4	(D)	(D)	(D)	(D)	(D)
Grain storage elevators	107	9,822	1,691	42,566	2,649	780
Other farm products	44	2,330	1,106	2,859	879	476

D Withheld to avoid disclosure. ... Represents zero.

Table 6B.–FARM PRODUCTS WAREHOUSES: 1954–SOURCES OF REVENUE, BY PRINCIPAL PRODUCT STORED–UNITED STATES AND GEOGRAPHIC REGIONS

Establishments and Revenue

Geographic region and principal product stored	Establishments (Number)	Total revenue ($1,000)	Revenue by source— Revenue from storage except refrigerated ($1,000)	Revenue from trucking ($1,000)	Revenue from compressing, packing, crating, bailing, etc. ($1,000)	Sales of merchandise ($1,000)	Other revenue ($1,000)
United States, total	1,081	126,956	89,636	1,002	21,648	7,799	6,871
Cotton warehouses—							
With compress facilities	272	71,429	48,400	749	18,900	1,547	1,833
Without compress facilities	362	15,827	12,467	88	1,072	1,865	335
Tobacco warehouses	63	3,971	3,713	...	6	234	18
Potato warehouses	16	291	246	...	42	3	...
Grain storage elevators	232	26,177	18,815	21	893	3,165	3,283
Other farm products	136	9,261	5,995	144	735	985	1,402
The Northeastern States:							
Cotton warehouses—							
With compress facilities	...	...	...	...	...	...	...
Without compress facilities	4	(D)	(D)	...	(D)	...	...
Tobacco warehouses	1	(D)	(D)	(D)	(D)	(D)	(D)
Potato warehouses	5	59	56	...	3	...	...
Grain storage elevators	3	(D)	(D)	(D)	(D)	(D)	(D)
Other farm products	14	1,278	1,278	...	...	...	...
The North Central States:							
Cotton warehouses—							
With compress facilities	9	2,007	1,311	503	...	14	179
Without compress facilities	...	...	...	...	...	...	...
Tobacco warehouses	1	(D)	(D)	(D)	(D)	(D)	(D)
Potato warehouses	5	54	48	...	6	...	...
Grain storage elevators	32	(D)	(D)	(D)	(D)	(D)	(D)
Other farm products	15	550	410	6	30	104	...
The South:							
Cotton warehouses—							
With compress facilities	246	62,075	43,376	162	15,566	1,366	1,605
Without compress facilities	356	15,382	12,030	88	1,064	1,865	335
Tobacco warehouses	61	3,874	3,616	...	6	234	18
Potato warehouses	2	(D)	(D)	(D)	(D)	(D)	(D)
Grain storage elevators	90	12,680	8,101	16	385	1,964	2,214
Other farm products	63	5,103	2,996	138	343	736	890
The West:							
Cotton warehouses—							
With compress facilities	17	7,347	3,713	84	3,334	167	49
Without compress facilities	2	(D)	(D)	(D)	(D)	(D)	(D)
Tobacco warehouses	...	...	...	...	...	...	...
Potato warehouses	4	(D)	(D)	(D)	(D)	(D)	(D)
Grain storage elevators	107	9,822	7,574	1	504	790	953
Other farm products	44	2,330	1,311	...	362	145	512

(D) Withheld to avoid disclosure. ... Represents zero.

Table 7A.–SPECIAL WAREHOUSES AND STORAGE FACILITIES: 1954–PRINCIPAL PRODUCT STORED–UNITED STATES

Establishments, Revenue, Occupiable Space, Payroll, and Employees

Principal product stored	Establishments (Number)	Revenue ($1,000)	Bulk liquid storage space, Dec. 31, 1954 (1,000 gal.)	Occupiable refrigerated public storage space, Dec. 31, 1954 (1,000 cu. ft.)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (Number)
United States, total	270	27,918	404,898	5,296	10,936	2,881
Fur	26	1,687	...	3,013	686	301
Petroleum products	50	7,422	366,920	2,000	1,987	447
Vegetable oil and syrups	4	119	3,679	...	46	13
Other bulk liquids	5	288	34,233	...	114	35
Other special products	185	18,402	66	283	8,103	2,085

... Represents zero.

Table 8A.–PUBLIC WAREHOUSES: 1954–TERRITORIES OF ALASKA AND HAWAII

Establishments, Revenue, Payroll, Personnel, and Occupiable Warehouse Space

Item	Alaska	Hawaii
Establishments ... number	[1]11	[2]5
Revenue ... 1,000	1,633	2,641
Payroll, entire year ... $1,000	525	1,304
Paid employees, workweek ended nearest November 15 ... number	92	339
Active proprietors of unincorporated businesses ... number	9	6
Occupiable public merchandise warehouse space, December 31, 1954:		
Floor space ... 1,000 sq. ft.	64	364
Refrigerated space ... 1,000 cu. ft.	847	(D)
Frozen food lockers, December 31, 1956, food lockers installed ... number	1,284	...

(D) Withheld to avoid disclosure.
[1]Includes 1 general merchandise warehouse; 2 household goods warehouses; 5 refrigerated warehouses; 2 food locker plants; and 1 special warehouse and storage facility.
[2]Includes 1 general merchandise warehouse; 2 household goods warehouses; 1 refrigerated warehouse; and 1 special warehouse and storage facility.

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APPENDIXES

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APPENDIX A

PROVISIONS OF LAW RELATING TO THE 1954 CENSUS OF BUSINESS

(From Title 13 United States Code)

SECTION 131. The Secretary shall take, compile, and publish censuses of manufactures, of mineral industries, and of other businesses, including the distributive trades, service establishments, and transportation (exclusive of means of transportation for which statistics are required by law to be filed with, and are compiled and published by, a designated regulatory body), in the year 1954 and every fifth year thereafter, and each such census shall relate to the year immediately preceding the taking thereof: Provided, That the censuses of manufacturers, of mineral industries, and of other businesses, including the distributive trades and service establishments, directed to be taken in the year 1954 relating to the year 1953, shall be taken instead in the year 1955 relating to year 1954. The censuses provided for in this section shall include the United States and its Territories and such Possessions as the Secretary may determine.

SECTION 224. Whoever, being the owner, official, agent, person in charge, or assistant to the person in charge, of any company, business, institution, establishment, religious body, or organization of any nature whatsoever, neglects or refuses, when requested by the Secretary or other authorized officer or employee of the Department of Commerce or bureau or agency thereof, whether such request be made by registered mail, by telegraph, by visiting representative, or by one or more of these methods, to answer completely and correctly to the best of his knowledge all questions relating to his company, business, institution, establishment, religious body, or other organization, or to records or statistics in his official custody, contained on any census or other schedule prepared and submitted to him under the authority of this title, shall be fined not more than $500 or imprisoned not more than sixty days, or both; and if he willfully gives a false answer to any such question, he shall be fined not more than $10,000 or imprisoned not more than one year, or both.

SECTION 9. (a) Neither the Secretary, nor any other officer or employee of the Department of Commerce or bureau or agency thereof, may . . . .

(1) use the information furnished under the provisions of this title for any purpose other than the statistical purposes for which it is supplied; or

(2) make any publication whereby the data furnished by any particular establishment or individual under this title can be identified; or

(3) permit anyone other than the sworn officers and employees of the Department or bureau or agency thereof to examine the individual reports.

APPENDIX B

Classification of Wholesale Establishments by Type of Operation and Kind of Business

Each wholesale establishment was assigned trade classifications for purposes of preparing summary totals by type of operation and by kind of business. Although kind-of-business classifications assigned by the Bureau of Old-Age and Survivors Insurance were used as a basis for distributing appropriate Census report forms, establishments are classified in the Wholesale Census on the basis of information contained in their Census reports. Each wholesale establishment was classified on two bases: By type of operation according to ownership of the business, ownership of the goods sold, or the character of transaction; and by kind of business generally according to lines of merchandise sold. Classification in the 1954 Census is in accordance, but in more detail, with the Standard Industrial Classification system developed under the auspices of the United States Bureau of the Budget, except that separately incorporated sales affiliates of manufacturing and mining companies have been classified in the Census generally as sales branches or sales offices, rather than as merchant wholesalers.

Wholesale establishments are divided into 5 major type-of-operation groups (A, Merchant wholesalers; B, Manufacturers' sales branches, sales offices; C, Petroleum bulk plants, terminals; D, Merchandise agents, brokers; and E, Assemblers of farm products) and 20 subclasses, or a total of 25 types of operation as outlined below. In table 1A, United States Summary, data are presented separately for each of the 25 classifications. In other tables however, data are generally limited to the 5 type-of-operation groups.

A. Merchant wholesalers
  1. Wholesale merchants, distributors
  2. Terminal grain elevators
  3. Importers
  4. Exporters
  5. Cash-carry wholesalers
  6. Wagon, truck distributors
  7. Other limited-function wholesalers
B. Manufacturers' sales branches, sales offices
  1. Sales branches (with stocks)
  2. Sales offices (without stocks)
C. Petroleum (including LP gas) bulk plants, terminals
  1. Refiner-marketer bulk plants, terminals
  2. Other bulk plants, terminals
  3. Wholesale LP gas facilities
D. Merchandise agents, brokers
  1. Auction companies
  2. Brokers (merchandise)
  3. Commission merchants
  4. Export agents
  5. Import agents
  6. Manufacturers' agents
  7. Selling agents
  8. Purchasing agents, resident buyers
E. Assemblers of farm products

Each wholesale establishment was assigned a kind-of-business classification for purposes of preparing summary totals by trades, or kind of business. Establishments were classified according to the business in which they were primarily engaged during the census year. The term "primarily engaged", as used in this connection, generally means the classification in which the majority of the business (sales) of the establishment fell.

Each Census wholesale report form provided for reporting information on lines of merchandise sold. In addition, respondents were afforded an opportunity to self-designate their trade classification—the "designation by which the business is known to the trade or public." The self-designated classification was accepted where it conformed to the predominant activity of the establishment as shown by an analysis of the merchandise line data on the report. Otherwise, the classification was changed to conform to the predominant merchandise line or lines. Doubtful cases and those for which merchandise line information was not available were usually resolved in favor of the self-designated classification.

TYPE-OF-OPERATION DESCRIPTIONS

A. MERCHANT WHOLESALERS

This major-type group consists of establishments usually known as wholesalers, distributors, jobbers (except those in the clothing trade which are included in the Census of Manufactures), foreign trade merchants, limited-function wholesalers, etc.—distributors primarily engaged in buying, taking title to and, where customary, physically storing and handling goods made by others and selling the goods at wholesale principally to retailers or to industrial, institutional, and commercial users. Some establishments in this group perform operations on the goods incidental to the wholesale trading and delivery, such as installing machines, equipment, and fixtures; servicing merchandise sold; and collecting and baling waste materials.

Merchants primarily engaged in buying and selling raw materials and industrial goods are included as well as those marketing consumer goods.

1. Wholesale Merchants, Distributors

Merchant wholesale establishments primarily engaged in buying and selling in the domestic market who perform most of the principal wholesaling functions. They buy and sell merchandise on their own account; sell principally to retailers or to industrial, commercial, or professional users; usually carry stocks; assemble in large lots and generally redistribute in smaller quantities, usually through salesmen; extend credit to customers; make deliveries; service merchandise sold; and render advice to the trade.

2. Terminal Grain Elevators

Grain elevators of grain merchants that receive grain primarily from country grain elevators, local stations, or other assembly points rather than direct from farmers. Grain generally is received by rail rather than by wagon or truck. This classification is confined to merchandising terminal elevators and excludes mill elevators and public storage warehouses.

3. Importers
Merchant wholesale establishments whose chief distinction lies in the source of their purchases which is primarily foreign.

4. Exporters
Merchant wholesale establishments primarily engaged in selling in the foreign rather than the domestic market.

5. Cash-Carry Wholesalers
Merchant wholesale establishments that generally carry a limited line of products, mostly staples and fast moving items, who usually do not extend credit to their customers nor make deliveries. Cash-carry depots owned by service wholesalers and operated as separate establishments are included here.

6. Wagon, Truck Distributors
Merchant wholesale establishments distinguished by the fact that they combine sales and delivery functions, and that they normally carry a limited assortment of fast moving items of a perishable or semiperishable nature.
It might be noted in this connection that only those wagon distributors who have one or more paid employees are included in this census classification.

7. Other Limited-Function Wholesalers
This classification includes several types of limited-service wholesale establishments such as drop, or direct mill, shippers; retailer-cooperative warehouses, and wholesale establishments of consumer cooperatives.

B. MANUFACTURERS' SALES BRANCHES, SALES OFFICES

These establishments differ from merchant wholesalers in that they are owned by manufacturers or mining companies and maintained apart from manufacturing plants, primarily for selling or marketing their products at wholesale. Branch stores selling to household consumers or individual users are classified in Retail Trade. Sales offices located at manufacturing plants or at general administrative offices of manufacturers or mining companies are excluded unless operated as separate establishments. Manufacturers' sales branches are distinguished from sales offices by the fact that the former maintain facilities for the physical storage, handling, and delivering of at least a portion of the merchandise sold. Sales branches frequently install machinery, equipment, and apparatus sold by them and sometimes are engaged in leasing or renting machinery or equipment on a royalty basis.

Separately incorporated sales affiliates owned or controlled by manufacturers and selling the manufacturers' products generally are included here. Exceptions occur in the wholesale electrical goods trade, oil-well supply houses and steel warehouses where such businesses are generally considered as distributors (merchant wholesalers). Wholesale establishments owned by manufacturers but principally engaged in buying and selling merchandise of other manufacturers are classified, for Census purposes, as merchant wholesalers.

Sales, as recorded for sales branches, include direct deliveries from plants on orders from the branches as well as deliveries from branch stocks. Sales, as shown for sales offices, generally represent the value of orders written, or "booked", by employees at the offices including salesmen working out of the office. In the absence of such records, however, some companies credited sales offices with all sales made to customers located in the sales territory covered by the office.

C. PETROLEUM BULK PLANTS, TERMINALS AND WHOLESALE LP GAS FACILITIES

This group of establishments is distinguished by their facilities for physically receiving, storing, and marketing gasoline, kerosene, distillate and residual fuel oils, liquefied petroleum gases, and other bulk petroleum products at wholesale. The facilities are divided into two general groups, (1) bulk plants and terminals primarily engaged in marketing petroleum refinery products, and (2) wholesale LP gas facilities.

Bulk plants and terminals selling petroleum refinery products may be independent (merchant wholesalers), or they may be operated directly or indirectly by petroleum refining companies (manufacturers' sales branches). Wholesale establishments primarily engaged in selling packaged, rather than bulk, petroleum refinery products and those without stationary storage facilities, which sell in bulk from tank trucks, are classified as "merchant wholesalers."

1. Bulk Plants and Terminals of Petroleum Refinery Products
a. Bulk Plants.--These establishments possess bulk storage capacity up to 2,100,000 gallons, receive their supplies primarily by truck or rail--rather than by tanker, barge, or pipe line--and are primarily engaged in marketing products to retailers, to industrial accounts, and to farmers for power equipment.
b. Bulk Terminals.--Two types of facilities engaged in marketing gasoline, kerosene, distillate and residual fuel oils are included: (1) those having total storage capacity of 2,100,000 gallons or more; and (2) facilities, regardless of storage capacity, which receive their supplies by tanker, barge, or pipe line.

2. Wholesale LP Gas Facilities
These wholesale establishments are primarily engaged in selling liquefied petroleum gases (LP gas) either in bulk or bottles, to dealers, wholesale distributors, or to industrial and commercial accounts--including Government and the Military.

Petroleum bulk plants and terminals are also classified (table 1A, United States Summary,) as "refiner-marketer bulk plants, terminals" or "other bulk plants, terminals." "Refiner-marketer bulk plants, terminals" are those owned and operated by petroleum refining companies primarily for marketing their products, and in this respect are similar to manufacturers' sales branches.

D. MERCHANDISE AGENTS, BROKERS

This group includes establishments whose operators are in business for themselves and primarily engaged in selling--or buying--goods for others. They negotiate sales and/or purchases in domestic or foreign trade but they do not, as a rule, take title to the merchandise. Their compensation is in the form of commission or brokerage. "Sales," as shown in Census publications, for agents and brokers represent the sales--or purchase--value of the goods in the transactions negotiated. They include some approximation as many agents and brokers do not maintain accurate records of dollar sales. In such cases carefully prepared estimates are included.

This major type-of-operation group is confined to agents and brokers primarily engaged in the marketing of merchandise at wholesale. Agents and brokers primarily engaged in dealing in futures, options, real estate, securities, financial transactions, etc., are not included in the 1954 Censuses.

Merchandise agents and brokers are subclassified on the basis of type of operation as outlined below. Assignment of establishments to the more detailed type classification was primarily on the basis of usual trade designation.

1. Auction Companies
Establishments primarily engaged in selling merchandise by the auction method at wholesale. These establishments generally provide places for public inspection and sale of merchandise consigned to them. Auction selling is most common in the marketing of leaf tobacco, livestock, fruits and vegetables, and related products. Livestock auction barns are included here.

2. Brokers

Establishments which negotiate transactions between buyers and sellers generally without having direct physical control of the goods and without taking title to or assuming the risk of price fluctuations. They act as agents for their principals who are usually producers or manufacturers.

Some brokers are primarily engaged in representing buyers rather than sellers, hence "buying brokers" are distinguished from "selling brokers."

In some trades it is difficult to distinguish brokers from selling agents and manufacturing agents, the terms frequently being used to describe similar methods of operations. This is particularly true in the food industries where brokers generally represent producers (sellers).

3. Commission Merchants

Establishments primarily engaged in handling commodities or merchandise consigned to them for selling on a commission basis. As commission merchants, they do not take title to the goods they sell. When the goods require it they maintain places of business suitable for handling, conditioning, warehousing, and selling the merchandise. Only merchants selling principally on a consignment basis are included here, those selling principally on their own account, but who do some consignment business, are classified as merchant wholesalers.

This classification also includes factors who specialize in the raw farm-products trade, notably cotton. Factors, as a rule, are located in central markets and receive the goods on consignment from producing areas.

4. Export Agents

Agency or brokerage establishments specializing in the purchase of goods for, or sale of goods to, foreign buyers.

5. Import Agents

Agency or brokerage establishments primarily engaged in representing foreign sellers in the domestic market, or acting as purchasing agents buying foreign goods for domestic firms.

6. Manufacturers' Agents

Establishments selling, on an agency basis, a part of the output of manufacturers, usually two or more, whose goods are noncompeting. Their principal duty is selling, although some of them warehouse goods for their principal. A segregation is made between manufacturers' agents with stocks and those without stocks.

Manufactuters' agents differ from brokers (representing sellers) in that the former are found principally in the industrial and durable goods trades, whereas brokers are most numerous in the food, farm products, and related trades. Also many manufacturers' agents carry stocks of sample items and parts and supplies.

7. Selling Agents

Establishments which sell merchandise on an agency basis and generally sell the entire output of a given line or lines of goods of one or more manufacturers.

8. Purchase Agents, Resident Buyers

Purchase agents, resident buyers, and syndicate buyers in business for themselves and primarily engaged in buying merchandise, on a commission basis, from clients. They are distinguished from buying brokers primarily on the basis of self-designation. These types of operation are particularly significant in the dry goods, apparel, and general merchandise trades.

E. ASSEMBLERS OF FARM PRODUCTS

This group consists of establishments primarily engaged in purchasing from farmers and assembling farm products in local producing markets and in the cities of producing regions. They are engaged principally in concentrating farm products on a relatively small scale and assembling larger lots for shipment to central markets. In addition to the actual buying and assembling of farm products, establishments in this group frequently grade, pack, store, and, in some cases, finance the commodity handled. Included here are such types of establishments as fresh fruit and vegetable packing houses, country grain elevators, cream stations, and livestock buyers.

KIND-OF-BUSINESS DESCRIPTIONS

A. MERCHANT WHOLESALERS

Merchant wholesalers are classified into some 160 kinds of business. These detailed classifications are grouped into 56 trade classifications, which are further combined into 17 major groups as outlined and described below. Data are presented for all trade classifications in table 1A, United States Summary.

Establishments in this type-of-operation group are characterized by the fact that they are primarily engaged in buying and selling merchandise, rather than selling merchandise produced by them, or selling on an agency basis.

1. Grocery, Confectionery, Meat Wholesalers

a. General-Line Grocery Wholesalers.--Merchant wholesale establishments are included in this group primarily on the basis of their self-designation, provided that their Census report indicated a variety of groceries and related products sold in substantial annual volume.

Voluntary group grocery wholesalers.--Establishments of grocery wholesalers sponsoring, or affiliated with sponsors of, voluntary organizations of independent food retailers. Voluntary group grocery wholesalers commonly engage in joint advertising or other sales promotions under a group name or identification. Wholesale establishments sponsoring such groups are included here regardless of the portion of their sales to retail members of the organization.

Retailer-cooperative food wholesalers.--Wholesale grocery establishments owned and operated cooperatively by groups of independent food retailers buying collectively. Establishments function primarily as wholesale cooperative companies selling chiefly to members, but sometimes do a regular wholesale business.

Cash-carry food depots.--Wholesale grocery establishments handling a broad line of canned food, staples, and other fast moving food items, but which extend little or no credit and usually do not make deliveries. (Voluntary group and retailer-cooperative grocery wholesalers operating on a cash-carry basis are included under their respective classifications rather than here.)

Other general-line grocery wholesalers.--General-line grocery wholesale establishments--except cash-and-carry depots--not sponsoring or affiliated with voluntary or cooperative groups.

b. Confectionery Wholesalers.--Merchant wholesale establishments primarily engaged in selling candy (including chocolates), chewing gum, popcorn, potato chips, salted nuts, fountain fruits and syrups, and similar confections. Cigars, cigarettes, and other tobacco products are also frequently handled.

c. Fish, Seafood Distributors.--Merchant wholesale establishments primarily engaged in selling fresh, iced, frozen, and cured fish, crustacea, and mollusks. Establishments in producing areas buying from fishermen and icing and selling fresh fish and related products are included here, as well as wholesalers in central markets, but not plants fileting or eviscerating fish or shucking oysters as these latter are covered in the Census of Manufactures.

d. Meat, Meat Products Wholesalers.--Merchant wholesale establishments primarily engaged in selling fresh, frozen, cured or processed--but not canned--meats, lard, and other edible meat products. Secondary lines such as butter, cheese, eggs, dressed poultry, vegetable shortening, canned meats, etc., are frequently handled.

e. Specialty-Line Grocery Wholesalers

Bakery, restaurant, hotel supply houses.--Merchant wholesale establishments primarily engaged in supplying flour, shortening, yeast, sugar, etc., to bakeries, hotels, restaurants, and institutions. "Institutional wholesalers" supplying a variety of food products for use by restaurants and commercial and institutional dining rooms are included in this group.

Bread, bakery goods distributors.--Merchant wholesale establishments primarily engaged in selling baked goods such as bread, pies, cakes, rolls, cookies, biscuits, crackers, and pretzels to retail or institutional outlets.

Canned-food wholesalers.--Merchant wholesale establishments primarily engaged in selling canned and bottled foods, such as fruits, juices, vegetables, meats, fish, and milk.

Coffee, tea, spice wholesalers.--Merchant wholesale establishments primarily engaged in selling coffee (green or roasted), tea, and spices. Establishments primarily engaged in roasting and grinding coffee, blending tea, or grinding and packaging spices are covered in the Census of Manufactures, not here.

Dairy products distributors.--Merchant wholesale establishments primarily engaged in selling dairy products such as pasteurized milk, cream, cheese, butter, ice cream, and related products. Establishments engaged in pasteurizing and bottling milk are included in the Census of Manufactures. Establishments engaged chiefly in distributing (but not pasteurizing) milk and other dairy products to homes are classified in Retail Trade.

Frosted, frozen-food distributors.--Merchant wholesale establishments primarily engaged in selling quick frozen fruits, vegetables and juices.

Soft drink distributors.--Merchant wholesale establishments primarily engaged in selling soft drinks. Merchant wholesalers who bottle and distribute natural spring and mineral waters are included here. Establishments engaged in bottling soft drinks, however, are included in the Census of Manufactures.

Other grocery specialty wholesalers.--This classification includes two general types of merchant wholesale establishments: (1) those handling a combination of grocery items, no one item predominating, but not a sufficiently broad line of commodities to be classified as "general line"; and (2) those primarily engaged in selling specialized lines of grocery and food specialties, not elsewhere classified, such as dried fruits and nuts, cocoa, refined sugar, household soaps and powders, matches, margarine, cooking oils except lard, jams, jellies, sauces, and pickles.

2. Farm Products (Edible) Distributors

a. Poultry, Poultry Products Distributors.--Merchant wholesale establishments primarily engaged in selling live or dressed poultry, eggs, and related products. Establishments primarily engaged in dressing poultry, game, etc., are covered in the Census of Manufactures, not here.

b. Fresh Fruit, Vegetable Wholesalers.--Merchant wholesale establishments primarily engaged in selling fresh fruits, vegetables, berries, melons, and the like.

3. Beer, Wine, Distilled Spirits Wholesalers

a. Beer, Ale Distributors.--Merchant wholesale establishments primarily engaged in selling beer, ale, porter, stout, and other fermented malt liquors. Soft drinks, confectionery, tobacco, wines, and distilled spirits are frequently handled as secondary lines.

b. Wine, Distilled Spirits Wholesalers.--Merchant wholesale establishments primarily engaged in selling spirits, including neutral spirits and ethyl alcohol used in blending, and wines. Establishments which bottle and sell wines and distilled spirits manufactured in bulk by others, liquor departments of drug wholesalers, and State-operated wholesale outlets are included here. State depots primarily engaged in supplying State liquor stores are not included in Wholesale Trade.

4. Tobacco Distributors

Merchant wholesale establishments primarily engaged in selling manufactured tobacco products such as cigars, cigarettes, chewing and smoking tobacco, snuff, and smokers' supplies. Confectionery, razor blades, playing cards, etc., are frequently handled.

5. Drugs, Chemicals, Allied Products Wholesalers

a. General-Line Drug Wholesalers.--Merchant wholesale establishments engaged in selling a variety of drugs and drug sundries, including pharmaceuticals, biologicals, proprietary medicines, druggists' rubber goods, cosmetics, toiletries, novelties, and related merchandise. Wholesale drug establishments are included in this group primarily on the basis of self-designation, provided their Census report indicated a broad line of drugs, pharmaceuticals, druggists' chemicals, etc., sold in substantial annual volume. Liquor departments of general-line drug wholesalers were reported as separate establishments and are included with "Wine, distilled spirits wholesalers."

b. Specialty-Line Drug, Toiletries Wholesalers.--Merchant wholesale establishments primarily engaged in selling proprietary medicines, toilet preparations, and articles such as perfume, cosmetics, powders, shaving preparations, toilet soap, dentifrices, combs, brushes, mirrors, and related items. This category also includes merchants selling such items as medical glass, rubber goods, bandages, antiseptics, drugs, and related products. See also under 14g, "Surgical, medical, hospital supply houses."

c. Industrial Chemicals, Explosives Distributors.--Merchant establishments primarily engaged in selling one or a combination of such industrial and heavy chemicals as coal-tar chemicals, plastics, compressed and liquefied gases except LP gas fuels, acids, ammonia, soda, industrial alcohols, explosives, dyestuffs, naval stores, and other heavy chemicals. Establishments primarily engaged in selling fireworks and ammunition for small arms are included in 17a, "Amusement, sporting goods distributors," not here.

d. Paint, Varnish Wholesalers

Paint wholesalers (with glass, wallpaper).--Merchant wholesale establishments primarily engaged in selling paints, varnishes, lacquers, enamels, calcimines, etc., but also selling substantial amounts of glass and/or wallpaper. Painters' supplies, oils, chemicals, and related products are also frequently handled.

Paint wholesalers (without glass, wallpaper).--Merchant wholesale establishments primarily engaged in selling paints, varnishes, lacquers, enamels, calcimines, etc. Painters' supplies, oils, chemicals, and related products are frequently handled.

6. Dry Goods, Apparel Wholesalers

a. Clothing Furnishings, Footwear Wholesalers

General-line clothing, furnishings wholesalers.--Merchant wholesale establishments engaged in selling diversified lines of apparel and furnishings, such as men's and boys' clothing and furnishings, women's and children's clothing and accessories.

Men's, boys' clothing, furnishings wholesalers.--Merchant wholesale establishments primarily engaged in selling men's and boys' suits, coats, overcoats, hats and caps, shirts, ties, underwear, and other furnishings except shoes, but not women's clothing and furnishings.

Women's, children's clothing, furnishings wholesalers.--Merchant wholesale establishments primarily engaged in selling women's and children's coats (except fur), suits, dresses, skirts, and other outerwear, except furs; infants' and children's wear; and miscellaneous furnishings and accessories, except shoes, but not men's and boys' clothing and furnishings.

Furs (dressed), fur clothing wholesalers.--Merchant wholesale establishments primarily engaged in selling dressed furs, fur clothing, and fur cuttings.

Millinery, millinery supplies distributors.--Merchant wholesale establishments primarily engaged in selling women's hats, and millinery trimmings and millinery supplies.

Shoes, footwear wholesalers.--Merchant wholesale establishments primarily engaged in selling men's, boys', women's, children's, and infants' footwear of leather, rubber, and other materials.

Work-clothing wholesalers.--Merchant wholesale establishments primarily engaged in selling overalls, work shirts, work pants, jackets, industrial garments, work gloves, and caps. Establishments engaged primarily in selling work shoes are classified under "Shoe, footwear wholesalers."

b. General-Line Dry Goods Wholesalers.--Merchant wholesale establishments engaged in selling a diversified combination of lines usually sold in retail dry goods, and general merchandise stores--including piece goods, textiles, home furnishings, notions, hosiery, underwear, etc. Men's and women's clothing, furnishings, and millinery frequently constitute secondary lines. Establishments are included in this group on the basis of usual trade designation rather than the more strict interpretation of the commodities handled.

c. Specialty-Line Dry Goods Wholesalers

Hosiery wholesalers.--Merchant wholesale establishments primarily engaged in selling women's, nurses', and children's hosiery.

Underwear wholesalers.--Merchant wholesale establishments primarily engaged in selling underwear, nightwear, corsets, and allied garments.

Notions wholesalers.--Merchant wholesalers primarily engaged in selling notions, including sewing thread, tapes, needles, pins, buttons, hair accessories, zippers, shoe laces, etc.

Piece goods wholesalers.--Merchant wholesale establishments primarily engaged in selling cotton, rayon, etc., yardgoods (see "Piece-goods converters," below).

Other speciality-line dry goods wholesalers.--Merchant wholesale establishments primarily engaged in selling miscellaneous items such as smallwares, knit and lace fabrics, fancy linen and needlework, cloth labels, and knitting yarns.

d. Piece-Goods Converters.--Merchant wholesale establishments who purchase textiles in the gray or unfinished form, have them dyed and/or finished by others, usually on a contract basis, and sell to the cutting-up trade, garment makers, wholesalers, or retailers. Converting plants engaged in the bleaching, dyeing, finishing, printing, etc., are included in the Census of Manufactures.

7. Furniture, Home Furnishings Wholesalers

a. Furniture (Household, Office) Wholesalers

Household furniture wholesalers.--Merchant wholesale establishments primarily engaged in selling household furniture (living room, bedroom, dining room, kitchen, porch, garden, hall, and juvenile furniture made of wood, metal, reed, rattan, willow, or fiber), mattresses, and bedsprings.

Office furniture distributors.--Merchant wholesale establishments primarily engaged in selling wood, metal, or fiber office, public building, store, restaurant, and professional furniture, such as chairs, desks, tables, filing cabinets, and bookcases. Establishments primarily selling office machines and equipment are classified under 14b, "Office machines, equipment distributors" and those primarily selling store fixtures under 14b, "Store machines, fixtures distributors."

b. Home Furnishings, Floor Covering Wholesalers

China, glassware, crockery wholesalers.--Merchant wholesale establishments primarily engaged in selling table and household china, glassware, and earthenware. Establishments specializing in selling restaurant or hotel china and glassware are classified under 14b, "Restaurant, hotel supply houses (principally nonfood)."

Curtains, drapery wholesalers.--Merchant wholesale establishments primarily engaged in selling curtains and draperies.

Domestic wholesalers.--Merchant wholesale establishments primarily engaged in selling bedspreads, comfortables, blankets, sheets, pillowcases, etc.

Floor coverings wholesalers.--Merchant wholesale establishments primarily engaged in selling carpets, rugs, linoleums, and other floor coverings.

Other home furnishings, specialities wholesalers.--Merchant wholesale establishments primarily engaged in selling a specialized line of home furnishings, such as antique goods, brooms, brushes, pictures and picture frames, window shades, kitchen utensils, and similar types of furnishings for the home.

8. Paper, Allied Products Wholesalers

a. Coarse Paper and Products Wholesalers.--Merchant wholesale establishments primarily engaged in selling wrapping and other coarse paper (not designed for printing). Also includes establishments primarily engaged in selling paperboard, cellophane, and converted paper products such as bags, boxes, cups, dishes, towels, napkins, tissues, and bottle caps, etc.

b. Printing and Fine Paper Distributors.--Merchant wholesale establishments primarily engaged in selling printing and writing paper, including envelope paper, fine paper, newsprint, groundwood, etc.

c. Stationery, Office Supplies Wholesalers.--Merchant wholesale establishments primarily engaged in selling commercial and social stationery including envelopes, typewriter and mimeograph paper in cut sizes, file-cards and folders; and office supplies such as pens, pencils, writing inks, carbon paper, typewriter ribbons, erasers, calendars, paper clips, and similar office supplies.

d. Wallpaper Wholesalers.--Merchant wholesale establishments primarily engaged in selling embossed and printed wallpaper for use in covering or decorating interior walls and ceilings. Paints and varnishes are frequently handled.

9. Farm Products (Raw Materials) Merchants

This classification includes merchants primarily engaged in selling raw farm products in marketing centers. Dealers buying such products direct from farmers and assembling them at local production points are included in "E Assemblers of farm products," as described below.

a. Cotton Merchants.--Merchant wholesale establishments primarily engaged in selling raw cotton and cotton linters. This classification does not include establishments engaged principally in ginning or compressing raw cotton.

b. Grain Merchants.--Merchant wholesale establishments primarily engaged in selling corn, wheat, oats, soybeans, barley, grain sorghums, and other grains.

c. Hide, Skin, Raw Fur Wholesalers.--Merchant wholesale establishments primarily engaged in selling untanned hides, skins (such as cattle hides, sheep skins, goat skins), raw furs and pelts of fur-bearing animals.

d. Livestock (Except Horses, Mules) Distributors.--Merchant wholesale establishments primarily engaged in selling cattle, calves, hogs, sheep, lambs, goats, and other livestock except horses and mules.

e. Leaf-Tobacco Dealers.--Merchant wholesale establishments primarily engaged in selling leaf tobacco. Leaf-tobacco auction warehouses are classified as "Merchandise agents, brokers" and are included in Wholesale Trade under that category (see D, 8e).

f. Raw Wool, Wool Tops, Mohair Dealers.--Merchant wholesale establishments primarily engaged in selling raw wool, wool tops, noils, clippings, etc., and mohair.

g. Other Farm Products (Raw Materials) Distributors.--Merchant wholesale establishments primarily engaged in selling such inedible farm products as oil seed, oil nuts, oil kernels, broomcorn, moss, hair, straw, feathers, bristles, vegetable fibers, horses, mules, and raw silk.

10. Automotive Wholesalers

a. Motor-Vehicle Distributors

New, used automobile distributors.--Merchant wholesale establishments primarily engaged in selling new or used passenger automobiles, motorcycles, motor scooters, and other similar motor vehicles. Distributors selling chiefly to individual consumers and also selling limited amounts of new and

used passenger automobiles at wholesale to dealers are classified in Retail Trade. Automotive parts and accessories are usually handled.

Truck and tractor (road type) dealers.--Merchants primarily engaged in selling new or used road-type commercial trucks, truck-tractors, truck-trailers, buses, semitrailers and related vehicles and parts. Businesses selling special-purpose tractors, such as those used in farming or road building, along with other equipment and supplies are included under their respective kinds of business rather than here. Truck and truck-tractor dealers are included here rather than in Retail Trade.

b. Automotive Equipment, Tire, Tube Wholesalers

Automotive parts, accessories jobbers.--Merchant wholesale establishments primarily engaged in selling a limited or complete line of such automotive accessories, parts, and equipment as motor parts (piston rings, bearings, etc.), wheels, engines, batteries, car radios, heaters, spotlights and fog lights, electrical devices, seat covers, automotive chemicals, paints and lacquers. Distributors of used as well as new parts are included. (Tire, tube wholesalers are classified separately as described below.)

Garage equipment, tools distributors.--Merchant wholesale establishments primarily engaged in selling automotive tools and shop equipment such as hydraulic jacks and lifts, brake-service equipment, compressors, electrical testing equipment, lubricating equipment and other types of equipment employed in the servicing and repair of automotive vehicles.

Tire, tube wholesalers.--Merchant wholesale establishments primarily engaged in selling rubber tires and tubes for passenger and commercial motor vehicles, including motorcycles.

11. Electrical, Electronic Appliance Distributors

a. Electrical Apparatus, Supplies Distributors

General-line electrical goods distributors.--Merchant wholesale establishments engaged in selling a general line of electrical goods, such as electrical equipment and apparatus; wiring supplies and construction materials; lighting fixtures and lamps; radios, television sets, and accessories; electric refrigerators and other electrical appliances and specialties to retail stores, distributors, contractors and other types of commercial and industrial users.

Wiring-supplies distributors.--Merchant wholesale establishments primarily engaged in selling interior wiring supplies and construction materials (conduits and fittings, interior wires and cables, wiring devices, safety switches, panels, etc.); outside construction materials (poles, cross arms, pole-line hardware, outside wires and cables, etc.); lighting fixtures (residential, commercial, and industrial); and incandescent and fluorescent lamps.

Electrical apparatus, equipment distributors.--Merchant wholesale establishments primarily engaged in selling electrical prime movers and other electrical power equipment for the generation, transmission, or utilization of electrical energy, telephone and signal equipment.

b. Electrical Appliances, Radio, TV Set Wholesalers.--Merchant wholesale establishments primarily engaged in selling radios, television sets, radio-phonograph combinations, electric kitchen equipment (dish washers, electric refrigerators, freezers, electric ranges, water heaters, garbage disposals, etc.), electric home-laundry equipment (washing machines, clothes driers, ironers, etc.), electrical housewares (toasters, waffle irons, percolators, etc.), and other electrical appliances.

c. Electronic Parts and Equipment Distributors.--Merchant wholesale establishments primarily engaged in selling electronic tubes (including radio, television, transmitting, and industrial), electronic replacement parts, accessories including testing equipment, intercommunication and sound equipment.

12. Hardware, Plumbing-Heating Goods Wholesalers

a. Hardware Wholesalers

General-line hardware wholesalers.--Merchant wholesale establishments selling a general line of hardware and related items. Establishments are included in this group primarily on the basis of their self-designation, provided that their Census report indicated a variety of hardware and related lines of merchandise sold in substantial annual volume.

Specialty-line hardware wholesalers.--Merchant wholesale establishments primarily engaged in selling one or, at most, a few of the specialty lines of hardware such as tools, cutlery, shelf hardware, builders' hardware, bolts, nuts, rivets, screws, padlocks, keys, and the like.

b. Plumbing-Heating Equipment, Supplies Distributors

General-line plumbing-heating goods distributors.--Merchant wholesale establishments engaged in selling a diversified line of plumbing and heating equipment and supplies, such as plumbing fixtures and equipment (including sanitary ware); steam and hot-water heating boilers, radiators, connectors; stoves, ranges, furnaces, and other types of heating appartus--except electric; oil burners; gas appliances and supplies; pipe, valves, and fittings.

Heating-equipment distributors.--Merchant wholesale establishments primarily engaged in selling heating equipment and supplies--except electric--including boilers, radiators, connectors, furnaces, oil burners, heating and cooking stoves, ranges, gas appliances, fans, blowers, etc.

Plumbing fixtures, supplies distributors.--Merchant wholesale establishments primarily engaged in selling plumbing fixtures, equipment, and supplies, such as china and enameled iron sanitary ware, pipe fittings, valves, and plumbers' brass goods.

13. Lumber, Construction Materials Distributors

a. Lumber, Millwork Wholesalers.--Merchants primarily engaged in selling to dealers, industrial accounts, the Federal Government, or engaged in the export business are included here. Merchants selling primarily to contractors, farmers, and home owners are included in Retail Trade.

Lumber wholesalers (without yards).--Merchant wholesale establishments, without yards, primarily engaged in selling rough, dressed, and finished lumber. These establishments buy and sell on their own account but order the goods shipped direct from producers to customers, thus eliminating intermediate warehousing.

Lumber distributors (with yards).--Merchant wholesale establishments, with yards, primarily engaged in selling rough, dressed, and finished lumber. These establishments perform warehousing or storage functions and usually make deliveries.

Millwork, plywood distributors.--Merchant wholesale establishments primarily engaged in selling plywood (hardwood, softwood, nonwood face), wood shingles, wood and metal millwork, veneers, and similar wood products.

b. Construction Materials Distributors

Brick, tile distributors.--Merchant wholesale establishments primarily engaged in selling common and hollow brick and tile blocks, clay sewer pipe, flue linings, etc.

Cement, lime, plaster wholesalers.--Merchant wholesale establishments primarily engaged in selling cement (hydrated and quick lime), plaster, and stucco.

Glass (building) distributors.--Merchant wholesale establishments primarily engaged in selling plate, window, and other flat glass and glass brick. Paints and varnishes are frequently handled.

Ready-mixed concrete distributors.--Merchant wholesale establishments primarily engaged in transit-mixing and delivering to the job ready-mixed concrete. Establishments producing, as well as those purchasing, their aggregates are included.

Roofing, siding, insulation material distributors.--Merchant wholesale establishments primarily engaged in selling insulation and insulation boards, and roofing--except wood shingles.

Included are such roofing materials as asphalt shingles, roofing and tarred felts, asbestos cement roofing shingles, galvanized iron and steel sheets, and aluminum sheets.

Sand, gravel, crushed-stone distributors.--Merchant wholesale establishments primarily engaged in selling sand, gravel, and crushed stone. Establishments primarily engaged in quarrying and dredging operations are not included in Wholesale Trade.

Other construction-materials distributors.--Merchant wholesale establishments primarily engaged in selling a limited combination of lumber and construction materials, no one line predominating, or such building materials as building stone, slate, concrete products, and building board.

14. Machinery, Equipment, Supplies Distributors

a. Air-Conditioning, Commercial-Refrigeration Equipment Distributors.--Merchant wholesale establishments primarily engaged in selling home and commercial air-conditioning units (room air conditioners, self-contained air conditioners, and other air-conditioning equipment, including condensing units, compressors, etc.); and commercial-refrigerating equipment such as beverage coolers, display cases, mechanical drinking-water coolers, heat exchanger equipment, ice cream cabinets, ice-making machines, reach-in and walk-in refrigerators.

b. Commercial Machines, Equipment Distributors

Office machines, equipment distributors.--Merchant wholesale establishments primarily engaged in selling office machines and equipment (except furniture), such as adding machines and typewriters, addressing, duplicating, sealing, computing, stapling, accounting, and statistical machines, including parts for such machines.

Restaurant, hotel supply houses (principally nonfood).--Merchant establishments primarily engaged in selling cooking and food-warming equipment, steam tables, coffee urns, show racks and cases, display fixtures, etc. China, glassware, linens, and related items are usually handled.

Store machines, fixtures distributors.--Merchant establishments primarily engaged in selling cash registers, coin-operated machines, scales, balances, meat slicers and grinders, coffee grinders, and the like.

Other commercial machines, equipment distributors.--Merchant wholesale establishments primarily engaged in selling such commercial equipment and supplies as florists' supplies, theater supplies and equipment, parking meters.

c. Construction Machinery, Equipment Dealers.--Merchant establishments primarily engaged in selling construction, mining, and excavating machinery and equipment, including tractors and tractor-mounted equipment, cranes and shovels, motor graders and off-highway equipment, concrete and bituminous processing equipment, and miscellaneous equipment and parts.

d. Farm, Garden Machinery, Equipment Wholesalers

Garden machinery, equipment wholesalers.--Merchant wholesale establishments primarily engaged in selling garden tractors, motor tillers, their parts and attachments, garden-type power mowers, etc.

Farm, dairy machinery, equipment (including tractors) wholesalers.--Merchant wholesale establishments primarily engaged in selling farm machinery, including farm tractors and equipment; harvesting machinery and equipment; land preparation, planting, cultivating machinery and parts; dairy farm equipment; irrigation equipment (sprinkler and other); poultry equipment; and miscellaneous farm machinery and equipment.

e. Industrial Machinery, Equipment Distributors

Food-processing machinery, equipment distributors.--Merchant establishments primarily engaged in selling dairy and milk plant machinery and equipment, bakery machinery and ovens, bottling machinery, meat-packing and fruit- and vegetable-canning machinery, flour- and grain-mill machinery, commercial food choppers, grinders, slicers, etc., and related parts and equipment.

General-purpose industrial machinery, equipment distributors.--Merchant establishments primarily engaged in selling general industrial machinery and equipment, such as pumps and compressors; elevators and escalators; conveyors and conveying equipment; industrial trucks and tractors; fans; blowers; derricks; cranes; power transmission equipment, including anti-friction bearings; mechanical stokers; and equipment for general industrial use.

Metalworking machinery, equipment dealers.--Merchant establishments primarily engaged in selling power-driven machine tools--including power driven portable metalworking machines--lathes, grinders, drillers, broachers, hobbers, borers, millers, planers, etc.; bending, die-casting, and forging machines; machine-tool parts and accessories; and machinists' precision tools.

Oil-well supply houses.--Merchant establishments primarily engaged in selling machinery, equipment, and tools for use in oil and gas field operations and crude petroleum refining operations. Establishments owned and operated by manufacturers directly or as separate marketing corporations are included here because of the breadth of merchandise sold.

Printing machinery, equipment distributors.--Merchant establishments primarily engaged in selling to printing and lithographing trades, machinery and equipment, but not paper.

Used-machinery dealers.--Dealers primarily engaged in selling used industrial machinery and equipment of all kinds.

Other industrial machinery, equipment distributors.--Merchant establishments primarily engaged in selling special-purpose industrial machinery, which is not classified elsewhere, including textile, woodworking, and shoemaking; paper and paper-products (but not printing-trades) machinery; smelting and refining equipment; rubberworking, cigar and cigarette-making, and similar special-industry machinery.

f. Industrial Materials, Supplies Distributors

Abrasives, abrasive materials distributors.--Merchant establishments primarily engaged in selling abrasives and abrasive materials--grinding wheels of natural or synthetic materials, abrasive sticks, stones, bricks, paper and cloth, abrasive grains and grits, and buffing and polishing wheels.

Mechanical power-transmission equipment distributors.--Merchant establishments primarily engaged in selling power-transmission equipment including ball and roller bearings, individual balls and rollers, and related parts.

Mechanical rubber-goods distributors.--Merchant establishments primarily engaged in selling rubber and rubber-base hose, belting, packing, gaskets, etc.

Rope, cordage distributors.--Merchant wholesale establishments primarily engaged in selling rope, cordage, twine, etc.

Valves, fittings (except plumbing) distributors.--Merchant establishments primarily engaged in selling valves and fittings, other than plumbing and heating valves. This includes gates, globes, checks, pop-safety and automatic-regulating valves, metal fittings and unions--except compression, flared, bell and spigot, and soil-pipe fittings--and steam traps.

Reconditioned drum, barrel distributors.--Merchant establishments primarily engaged in selling used drums, barrels, and other metal containers which have been cleaned or reprocessed for further use. Establishments included here frequently perform the cleaning and reprocessing services.

Other industrial materials, supplies distributors.--Merchant establishments primarily engaged in selling special or general industrial materials and supplies not included elsewhere, such as industrial leather, leather belting, packing and gaskets; industrial diamonds; bottlers' supplies; industrial storage and batteries.

g. Professional Equipment, Supplies Distributors

Dental supply houses.--Merchant establishments primarily engaged in selling equipment and supplies used by dentists, such as teeth, dentalgold, equipment (chairs, sterilizers, X-rays, cabinets, engines, etc.), and sundry merchandise.

Religious supply houses.--Merchant wholesale establishments primarily engaged in selling church goods and religious articles such as statuary, vestments, fonts, candles, religious pictures, calendars, literature, and religious articles made from precious and semiprecious materials.

School supply houses.--Merchant wholesale establishments primarily engaged in selling such school equipment and supplies as desks, blackboards, chalk, rulers, and wall and globe maps.

Surgical, medical, hospital supply houses.--Merchant establishments primarily engaged in selling surgical and medical instruments, apparatus and equipment, orthopedic appliances, artificial limbs, operating-room and other hospital equipment and furniture, X-ray machines and accessories, microscopes, and other scientific instruments used by physicians and in hospitals.

Optical-goods wholesalers.--Merchant wholesale establishments primarily engaged in filling prescriptions for optometrists or for the trade and in selling mechanical devices, supplies, and equipment used by optometrists, opticians, and similar professional groups.

Other professional-supplies distributors.--Merchant establishments primarily engaged in selling such items as scientific engineering instruments and supplies and laboratory equipment (not ordinarily used in hospitals).

h. Service-Establishment Supply Houses

Beauty, barber supply houses.--Merchant establishments primarily engaged in selling equipment (furniture, hydraulic chairs, driers, etc.), shampoos, wave solutions, permanent-waving supplies, barber soaps, and the like.

Janitors' supply houses.--Merchant establishments primarily engaged in selling a wide range of janitor supplies such as mops, buckets, soaps, disinfectants, and insecticides.

Laundry, dry-cleaning supply houses.--Merchant establishments primarily engaged in selling, to laundries and the dry cleaning trade, such equipment and supplies as washing, drying, ironing, and pressing machines; laundry soaps and chemicals; dry cleaning fluids; marking equipment; and laundry trays and baskets.

Shoe-service wholesalers.--Merchant establishments primarily engaged in selling sole and heel leather, rubber and "other than leather" heels and soles, findings used in shoe repair, supports, ornaments, and metal heel and toe plates.

Undertakers' supply houses.--Merchant establishments primarily engaged in selling morticians' goods--caskets and burial cases, burial garments, embalming chemicals and preparations, and various other kinds of morticians' and funeral equipment.

Upholsterers' supply houses.--Merchant establishments primarily engaged in selling upholsterers' fabrics and other upholsterers supplies.

Welders' supply houses.--Merchant establishments primarily engaged in selling gas-welding supplies and equipment, including gases; arc-welding supplies and equipment; and resistance-welding supplies and equipment.

Other service-establishment supply houses.--Merchant establishments primarily engaged in selling such service equipment and supplies as tailors' supplies, furriers' supplies and seamstress supplies.

i. Transportation Equipment Distributors

Aircraft, aeronautical equipment, parts distributors.--Merchant wholesale establishments primarily engaged in selling all forms of aircraft, aircraft frames, and aircraft parts, supplies, equipment, and accessories.

Marine machinery, equipment distributors.--Merchant wholesale establishments primarily engaged in selling ship, boat, and marine propulsion machinery, equipment, and parts.

Railroad-equipment distributors.--Merchant establishments primarily engaged in selling railroad-transportation equipment--equipment that enters into operation, maintenance, and repair of railroad track and rolling stock.

Other transportation-equipment distributors.--Merchant wholesale establishments primarily engaged in selling equipment and supplies used in the maintenance and repair of streetcar, bus, and taxicab transportation systems; tramways, aerial hoists; horse-drawn vehicles; etc.

15. Metals, Metalwork (Except Scrap) Distributors

a. Iron, Steel and Products Distributors.--Merchant establishments primarily engaged in selling iron and steel products such as semifinished bars, rods, castings, and forgings; flat products such as plates, strip, sheets, fabricated and structural plate products; iron and steel wire, wire products; wire rope; iron and steel finished products (rails, tie plates, reinforcing bars, structural shapes, etc.); steel containers; iron and steel pipe, tubes, iron and steel plates; structural shapes; alloy steel; and stainless steel. Steel warehouses of firms operating steel works and rolling mills are included here, and data are shown separately for them in table 1A, United States Summary.

b. Nonferrous Metals Distributors.--Merchant wholesale establishments primarily engaged in selling nonferrous metals, shapes, and forms of aluminum, copper, tin and tin base, brass, lead, zinc, etc.

16. Scrap, Waste-Material Dealers

a. Iron, Steel Scrap Dealers

Iron, steel scrap dealers (with processing, preparation equipment).--Establishments primarily engaged in assembling, breaking up, sorting, and selling all forms of scrap iron and scrap steel. Such establishments normally possess cranes, hydraulic or motor shears, baling equipment, or the like.

Iron, steel scrap dealers (without processing, preparation equipment).--Establishments primarily engaged in buying and selling all forms of scrap iron and scrap steel but which do not employ processing and preparation equipment. They often perform sorting and assembling operations.

b. Waste-Material Dealers

Nonferrous metalic scrap dealers.--Establishments primarily engaged in buying, sorting, assembling, and selling, but not smelting (except for pot-melting of lead) nonferrous scrap metals.

Waste-paper dealers.--Establishments primarily engaged in buying, sorting, assembling, baling, and selling waste paper and waste-paper products.

Wiping-cloth dealers.--Establishments primarily engaged in buying, cleaning, sorting, and selling wiping cloths.

Rags, textile-waste dealers.--Establishments primarily engaged in buying, cleaning, sorting, and selling waste rags, textile waste, linters, etc., primarily for industrial, but not wiping-cloth, use.

Other waste-materials dealers.--Establishments primarily engaged in buying, sorting, assembling, and selling a wide variety of scrap materials, or a particular line of scrap material not included in the above categories, such as scrap rubber, fur clippings, used bottles, and bones.

17. Other Merchant Wholesalers

a. Amusement, Sporting Goods Distributors

Cameras, photographic-supplies distributors.--Merchant wholesale establishments primarily engaged in selling cameras, parts and accessories; projection apparatus, enlargers, and accessories; developing, printing, and darkroom apparatus and accessories; sensitized unexposed photographic supplies and equipment; and motion-picture studio, theatre equipment.

Sporting-goods wholesalers.--Merchant wholesale establishments primarily engaged in selling sporting and athletic goods, including baseball equipment, tennis rackets, sporting rifles, shotguns, pistols, their ammunition, fishing tackle, bicycles, and related products.

Toys, games, firework wholesalers.--Merchant wholesale establishments primarily engaged in selling toys; dolls; children's vehicles; games, including mechanical and electrical games designed for home use; cap pistols; fireworks and pyrotechnics; and similar lines of goods.

Other recreation-goods wholesalers.--Merchant wholesale establishments primarily engaged in selling a wide variety of recreational goods and equipment or particular lines not included above; such as billiard, pool, and bowling supplies; playground equipment; and hobby goods.

b. Book, Magazine, Newspaper Wholesalers.--Merchant wholesale establishments primarily engaged in selling books, magazines, periodicals, newspapers, and related items.

c. Coal Wholesalers

Coal wholesalers (without yard or dock stocks).--Merchant wholesale establishments primarily engaged in selling coal and coke, who have the goods shipped direct from mine to customers.

Coal distributors (with coal yard).--Merchant wholesale establishments who operate yards and make deliveries therefrom and are primarily engaged in selling coal and coke. Coal wholesalers who receive their supplies by water or rail and ship to customers from dockside stocks are included here.

d. Farm Supplies Wholesalers

Feed wholesalers.--Merchant wholesale establishments primarily engaged in selling mixed and other feed for animals (pet food, poultry feeds, livestock feeds, etc).

Fertilizer, agricultural chemical distributors.--Merchant wholesale establishments primarily engaged in selling fertilizers, fertilizer materials, and agricultural chemicals.

Seed wholesalers.--Merchant wholesale establishments primarily engaged in selling field, garden, and flower seeds.

Other farm-supply wholesalers.--Merchant wholesale establishments primarily engaged in selling miscellaneous farm supplies including hay, alfalfa, etc.

e. Jewelry Wholesalers

General-line jewelry wholesalers.--Merchant wholesale establishments engaged in selling a general line of jewelry such as diamonds and other precious stones, clocks, watches, costume jewelry, rings, silverware, and similar articles made of precious and semiprecious materials.

Clocks, watches wholesalers.--Merchant wholesale establishments primarily engaged in selling clocks and watches of all types. Establishments assembling watches from purchased parts are included in the Census of Manufactures, not here.

Costume-jewelry wholesalers.--Merchant wholesale establishments primarily engaged in selling costume jewelry and ornamental jewelry made principally of materials other than precious metals or stones.

Precious-stones distributors.--Merchant wholesale establishments primarily engaged in selling diamonds and other precious stones.

Watch materials, jewelers'-tools distributors.--Merchant wholesale establishments primarily engaged in selling watch parts and movements, and other materials, supplies, and tools used by jewelers and watchmakers.

Other jewelry wholesalers.--Merchant wholesale establishments primarily engaged in selling silverware, plated ware, medals, trophies, semiprecious stones, insignias, or other specialty-jewelry items.

f. Petroleum and Products Distributors.--Merchant wholesale establishments primarily engaged in selling petroleum and products such as gasoline, lubricants, and fuel oils. Included in this group are exporters, distributors selling packaged petroleum goods (rather than bulk), and tank truck operators that do not have stationary facilities. Bulk petroleum distributors with storage facilities are classified separately under "C. Petroleum bulk plants, terminals."

g. Gift, Art-Goods, Greeting-Card Wholesalers

Gift, art-goods wholesalers.--Merchant wholesale establishments primarily engaged in selling gifts, souvenirs, art goods, novelties, and similar products. Establishments are included in this classification primarily on the basis of their self-designation rather than lines of merchandise sold.

Greeting-card distributors.--Merchant wholesale establishments who indicated that they were primarily engaged in selling greeting cards.

h. Flowers, Bulb, Plants Wholesalers

Flowers (cut), potted-plant wholesalers.--Merchant wholesale establishments primarily engaged in selling cut flowers, potted plants, and florists' supplies. Nurseries primarily engaged in growing and selling nursery stocks are included in the Census of Agriculture, not here.

Bulb, plant distributors.--Merchant wholesale establishments primarily engaged in selling bulbs, plants, cuttings, etc. Establishments engaged primarily in selling vegetables and flower seeds are included under d, "Seed wholesalers."

i. Miscellaneous-Products Merchant Wholesalers

Forest-products (except lumber) distributors.--Merchant wholesale establishments primarily engaged in selling timber products such as ties, logs, poles, posts, stumps, cordwood, and miscellaneous items such as wooden barrels, crates, baskets, sawdust, and box shooks.

General-merchandise distributors.--Merchant wholesale establishments engaged in selling a general line of merchandise, normally consisting of several of the following lines, no one predominating: food and related products, dry goods and apparel, furniture and home furnishings, hardware, electrical goods, machinery, metals, farm supplies, etc. This classification is frequently associated with import and export houses.

Leather-goods wholesalers.--Merchant wholesale establishments primarily engaged in selling saddlery, harness, luggage, and other leather products except footwear, apparel, and belting.

Musical-instrument, sheet-music wholesalers.--Merchant wholesale establishments primarily engaged in selling musical instruments and musicians' supplies, phonographs, records, etc.

Industrial-yarns wholesalers.--Merchant establishments primarily engaged in selling, to dealers and industrial users, cotton, rayon, silk, woolen, worsted, and other yarns.

Bags, bagging, burlap (textiles) distributors.--Merchant wholesale establishments primarily engaged in selling sacks and bags, asbestos textiles, canvas products, etc.

Food, beverage basic-material distributors.--Merchant wholesale establishments primarily engaged in selling such basic food and beverage materials as malt, malt extract, raw sugar, industrial molasses, sausage casings, brewers' and bakers' yeast, fruit peel, chocolate coatings, hop extract, ice, brown and wild rice, and beverage bases.

All other merchant wholesalers.--Merchant wholesale establishments selling a product line or a variety of product lines not included in any other category.

B. MANUFACTURERS' SALES BRANCHES, SALES OFFICES

Establishments in this group are distinguished from merchant wholesalers, in that they are owned by manufacturers and are primarily engaged in selling the manufacturers' products rather than buying and selling merchandise. Kinds-of-business classifications in this group correspond with manufacturing industries whose products they sell. Not all manufacturers maintain sales branches or sales offices. Furthermore, many manufacturers who do have such sales outlets, do not sell all their products through these channels. Hence sales as recorded for "sales branches and sales offices" generally are somewhat less than "shipments" for the corresponding industries.

1. Food and Kindred Products

a. Meat Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of fresh meat (beef, veal, mutton, lamb and pork); cured beef and pork; canned beef, pork and other meat goods; sausages and lard; poultry (dressed and packed).

b. Dairy Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of creamery butter; natural and processed cheese; concentrated, condensed, and evaporated milk; ice cream and ices; and special dairy products.

c. Canned, Preserved, and Frozen Foods.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of canned, preserved, and frozen fruits, vegetables, and seafoods. Also included are soups, canned fruit juices, cured fish, jams, jellies and condiments.

d. Grain-Mill Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of flour, meal, and other grain-mill products, prepared feeds for animals and fowls, cereal preparations, cleaned and polished rice, and blended and prepared flour.

e. Bakery Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of bread and other bakery products, biscuits, crackers, and pretzels.

f. Confectionery and Related Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of candy and other confectionery products, chocolates and cocoa products, and chewing gum.

g. Malt Liquors.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of all kinds of malt liquors such as ale, beer, porter, stout, and malt extract.

h. Wines and Distilled Spirits.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of wines, both dry and sweet, and distilled, rectified, and blended liquors.

i. Other Food, Kindred Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of sugar, cane or beet; bottled soft drinks; fluid milk; baking powder, yeast, and other leavening compounds; shortening and other cooking and edible fats and oils; butter substitutes; corn syrup, corn sugar, corn oil, and starch; flavoring extracts and flavoring syrups; vinegar and cider; manufactured ice; macaroni, spaghetti, etc; liquid, frozen and dried eggs; and other prepared foods and miscellaneous specialties.

2. Textile Mill Products

a. Cotton, Rayon, Broad-Woven Fabrics.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of apparel fabrics, household fabrics, industrial and mechanical fabrics; woven felts and haircloths; and broad-woven fabrics of cotton, silk, rayon, and other synthetic fibers.

b. Knitting-Mill Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of fullfashioned and seamless hosiery, knit outerwear and underwear, knit gloves, and knit fabrics. Important products include sweaters, bathing suits, dresses, and headwear.

c. Carpets and Rugs.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of carpets and rugs woven wholly, or in part, of woolen or worsted yarn; carpet yarn, rugs, carpets, and floor coverings other than wool; and hard-surface floor coverings--linoleum, cork carpets, etc.

d. Other Textile-Mill Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of woolen and worsted yarns, fabrics, and finished wool textiles; narrow fabrics; lace goods; hats and hat bodies, felt (except woven); paddings and upholstry fitting; coated fabrics; jute and linen goods; cordage and twine; etc.

3. Apparel and Related Products

a. Men's and Boys' Clothing and Furnishings.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of men's and boys' suits, coats, overcoats, uniforms, shirts, collars, underwear, nightwear, neckwear, cloth hats and caps, trousers, hat and cap materials (cap visors, sweatbands, and trimmings).

b. Women's and Children's Outerwear and Undergarments.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of women's, misses', and children's dresses, blouses and waists, suits, coats--except fur; household apparel--chiefly of washable fabrics, such as aprons, house dresses, and uniforms; skirts; neckwear and scarfs; millinery; women's corsets and allied garments; women's and children's underwear and nightwear; and sportswear.

c. Other Apparel and Related Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of fur goods; gloves and mittens; suspenders, garters, and related products; robes and dressing gowns; raincoats and other waterproof outer garments; leather and sheep-lined clothing; belts; handkerchiefs; curtains, draperies, sheets, pillow cases, table linens; towels; textile bags; and canvas products.

4. Furniture and Fixtures

a. Household Furniture.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of wood household furniture, upholstered and otherwise; reed and rattan furniture; metal household furniture; mattresses and bedsprings. Also wooden cases and cabinets for radios and sewing machines; kitchen cabinets; nursery furniture, etc.

b. Office Furniture.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of wood and metal furniture (padded, upholstered, and plain).

c. Other Furniture, Fixtures.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of public-building furniture; professional furniture (hospital, laboratory, etc.); partitions, shelving and lockers; cases, cabinets, and counters; screen doors and weatherstrip; window shades and venetian blinds and accessories; restaurant furniture and fixtures; etc.

5. Paper and Allied Products

a. Pulp, Paper and Paperboard.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of pulp made from wood, rags, and other fibers; paper and paperboard made from wood pulp and other fibers; building paper and building board.

b. Paperboard Containers and Boxes.--Manufacturers' sales branches and sales offices engaged in the wholesale sale of paperboard containers or boxes, folded, set-up, and corrugated; fiber cans, tubes, drums, and similar products.

c. Other Paper and Allied Products.--Manufacturers' sales branches and sales offices engaged in the wholesale sale of coated and glazed paper, gummed paper, waterproofed wrapping paper and cloth-lined paper, envelopes and stationery, paper bags, die-cut paper and paperboard and cardboard, wallpaper, pulp goods, converted paper products (crepe paper, paper cups, and plates, playing cards, etc.).

6. Chemicals and Allied Products

a. Industrial Inorganic and Organic Chemicals.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of sulfuric acids, alkalies, and chlorine; cyclic (coal-tar) crudes; dyes, color lakes, and toners; plastics materials and elastomers; synthetic rubber; synthetic fibers; explosives; and other industrial chemicals.

b. Drugs and Medicines.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of biologicals, inorganic and organic medicinal chemicals, botanical products, and pharmaceutical preparations for human or veterinary use.

c. Soap and Related Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of soap, including shampoos and shaving creams, and glycerin; cleaning and polishing preparations, including dry-cleaning preparations; metal, automobile, stove and shoe polishes, etc.; and sulfonated oils and assistants.

d. Paint and Allied Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of paints, varnishes, lacquers, japans and enamels, inorganic color pigments, whiting and fillers.

e. Other Chemicals and Allied Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of hardwood and softwood distillation products; wood and gum naval stores; natural tanning materials; fertilizers; vegetable and animal oils (cottonseed oil, linseed oil, soybean oil, marine animal oils, grease and tallow); printing ink, essential oils, carbon black; salt; perfumes, cosmetics and other toilet preparations; glue and gelatin; compressed and liquefied gases; insecticides and fungicides.

7. Rubber Products

a. Tires and Inner Tubes.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of

pneumatic casings, inner tubes, and solid and cushion tires for all types of vehicles.

b. Rubber Footwear.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of all-rubber footwear, waterproof-upper footwear, and fabric-upper footwear having rubber soles.

c. Reclaimed Rubber and Other Rubber Industries.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of reclaimed rubber (from used tires, scrap, and miscellaneous waste rubber), industrial and mechanical rubber goods, rubberized fabrics and vulcanized rubber clothing, and miscellaneous rubber specialties and sundries.

8. Leather and Leather Products

Manufacturers' sales branches and sales offices engaged in the wholesale sale of leather; industrial leather belting and packing; boot and shoe cut stock and findings; footwear, except rubber; gloves and mittens; luggage; handbags and other leather products.

9. Stone, Clay, and Glass Products

a. Glass and Glass Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of sheet (window) glass, plate glass, flat glass; glass containers for commercial packing and bottling and home canning; pressed and blown glass (such as glass tablewear, glass banks, blanks for electric light bulbs, glass tubing, and glass brick); and mirrors.

b. Cement, hydraulic.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of hydraulic cement, including Portland, natural, masonry, and puzzolan cements.

c. Structural Clay Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of brick and hollow tile, floor and wall tile, sewer pipe, clay refractories (such as firebrick, crucibles, heat-resisting clay products), structural clay products (such as terra cotta, roofing tile, and stove lining).

d. Concrete and Plaster Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of concrete building blocks, and shapes, pipe and conduits, septic tanks, incinerators, etc. (made from a combination of stone or gravel, sand and cement); plaster and plaster board (made from gypsum); quicklime and hydrated lime; mineral wool and mineral wool insulations.

e. Other Stone, Clay, and Glass Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of cut-marble and marble products; cut-granite and granite products; cut-limestone and limestone products; pottery, plumbing fixtures, table, and kitchen ware; abrasive and asbestos products; minerals; statuary and art goods; and nonclay refractories.

10. Primary Metal Products

a. Blast Furnace, Steel Works, and Rolling-Mill Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of pig iron; ingots; and plates, sheets, strips, rods, rails, bars, pipe and tubing. Steel warehouses of firms operating blast furnaces and rolling mills are included under A, "15a, Iron, steel and products distributors," not here.

b. Other Primary Metals Industry Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of gray-iron castings, malleable iron castings, nonferrous castings (including die castings), copper smelter products, refined unalloyed copper, lead smelter products, refined unalloyed lead, zinc residues and other zinc smelter products, refined alloyed zinc smelter products, refined unalloyed aluminum, magnesium refined, precious metals, and other nonferrous metals--smelted or refined; aluminum, copper, lead, and zinc alloys (pig, ingot, shot, etc.), and other alloys; rolled and drawn nonferrous metals, forge shop products (drop, upset and press steel forgings, open die or smith forgings, and wrought iron forgings); steel wire, aluminum alloy wire and cable, etc; welded and heavy-riveted pipe, cold-rolled steel sheet and strip, nonferrous forgings, metal powders, cold-finished steel bars and bar shapes, and other cold-rolled, cold-drawn, and cold-finished steel.

11. Fabricated Metal Products

a. Cutlery, Hand Tools, Hardware.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of cutlery (such as table cutlery, except sterling and silver-plated cutlery); scissors, clippers, razors (including electric), manicure implements, etc.; edge tools (such as scythes, axes, planes); hand tools (such as hammers, wrenches, pliers); files; hand saws and saw blades; door locks; builders' hardware; transportation equipment hardware; hardware for caskets, furniture; etc.

b. Heating and Plumbing Equipment.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of enameled-iron and metal sanitary ware and other plumbers' supplies; oil burners, domestic and industrial; warm-air furnaces, cast-iron heating boilers, radiators and convectors and water heaters (except electric); heating and cooking apparatus, domestic and commercial (except electric); and parts for warm-air furnaces, cast-iron boilers and heating and cooking apparatus.

c. Structural Metal Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of iron, steel, and ornamental structural metal work; prefabricated and portable metal buildings and parts; miscellaneous metal building materials (plaster bases, fabricated bar joists, etc.); metal doors, sash, frames, molding, and trim and store fronts; boiler-shop and sheet-metal products (smoke stacks, power boilers, cornices, ventilators, skylights, gutters, etc.).

d. Fabricated Wire Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of wire and cut nails and spikes, staples, etc; wire springs, noninsulated wire rope and cable; fencing, fly screening, netting; bare wire rope and cable; etc.

e. Other Fabricated Metal Products.--Manufacturers sales branches and sales offices primarily engaged in the wholesale sale of tin cans and other tinware; vitreous-enameled and galvanized products; metal shipping barrels, drums, kegs, and pails; safes and vaults; steel springs, bolts, nuts, washers, and rivets; screw-machine products; lighting fixtures and equipment; collapsible tubes; gold, silver, tin, aluminum and other foil.

12. Machinery (Except Electric)

a. Tractors and Farm Machinery.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of wheel tractors, trucks, and trailers, parts and attachments; agricultural machinery and equipment (for the preparation or maintenance of the soil--planting, harvesting, spraying, etc.), parts and attachments; plows and listers, including parts and attachments; lawn mowers, parts and attachments; farm, dairy machines and equipment.

b. Construction and Mining Machinery.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of heavy machinery used in dredging, excavating, road and airport construction, ore and rock crushing, pulverizing, etc. (such as cranes, draglines, shovels, mixers and pavers); oil and gas field machinery and tools, including water well-drilling equipment; and railway maintenance-of-way equipment.

c. Metalworking Machinery.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of machine tools for boring, broaching, drilling, gear cutting, grinding and polishing; metalworking machinery for shaping, pressing, forging, or bending metals; machine-tool accessories and machinists' precision tools such as attachments for lathes, boring, drilling, balancing machines, die-casting dies; and power-driven hand tools, parts and attachments.

d. Special Industry Machinery (Except Metalworking).--Manufacturers' sales branches and sales office primarily engaged

in the wholesale sale of dairy and milk-products plant machinery and equipment, bakery machinery and equipment, bottling machinery; food preparation machinery (used in preparation of canning or packaging of food products); textile machinery; woodworking machinery; paper-industries machinery; printing trades machinery and equipment; chemical manufacturing industries machinery and equipment; foundry machinery and equipment; plastics-working machinery and equipment; petroleum refinery machinery and equipment; loading machinery and equipment; and machinery for cement making, clay working, cotton ginning, rubber working, tobacco working, leather working, etc.

e. General Industrial Machinery.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of pumps; air and gas compressors; domestic water systems, and pumping equipment; elevators, escalators and farm elevators; conveyors and conveying equipment; blowers, exhaust and ventilating fans; industrial trucks, tractors, trailers, and stackers; mechanical power-transmission equipment except ball and roller bearings; speed changers, gears and industrial high speed drives; industrial furnaces and ovens; mechanical stokers, domestic and industrial; general industrial machinery.

f. Office and Store Machines and Devices.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale (including sale by lease) of computing machines and cash registers; typewriters; vending, amusement, and other coin-operated machines; scales and balances; and other machines such as duplicating devices and addressing machines.

g. Service-Industry and Household Machines.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of domestic laundry equipment; commercial laundry, dry-cleaning and pressing machines; sewing machines, parts and attachments; vacuum cleaners and attachments; refrigerators, refrigeration machinery, and complete air-conditioning units; and measuring-and-dispensing pumps.

h. Other Machinery (Except Electrical).--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of engines and turbines (steam and internal combustion); valves and fittings (except plumbers' valves); fabricated pipe and fittings; ball and roller bearings; mounted bearings; etc.

13. Electrical Machinery

a. Electrical Industrial Apparatus.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of wiring devices (attachment plugs and caps, convenience outlets, lamp sockets and receptacles, and snap switches) and supplies (pole-line hardware, conductor connectors, overhead trolley-line material, and rail bonds for both propulsion and signal circuits); carbon and graphite products; instruments for indicating, measuring, and recording electrical quantities and characteristics; motors, generators, and motor-generator sets; power and distribution transformers, switchgear, switchboard apparatus, and industrial controls; electrical welding apparatus; high frequency induction and dielectric heating apparatus and capacitors for industrial use; and other electrical equipment for industrial use, except soldering irons.

b. Electrical Appliances.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of electric fans--except industrial type; household water heaters; small household electrical appliances (such as toasters, irons, mixers, hot plates, percolators) and soldering irons; household ranges, commercial cooking and food-warming equipment; and parts and accessories for electric appliances.

c. Communication Equipment.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of radios and television sets; radio and television tubes, including cathode ray tubes, and equipment; electronic tubes; radar and related detection apparatus; phonographs and phonograph needles, recorders, amplifiers, and audio equipment; phonograph records; telephone and telegraph equipment; and other electrical equipment such as burglar alarms and electric traffic signals.

d. Other Electrical Machinery.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of insulated wire and cable; electrical equipment for motor vehicles, aircraft and railway locomotives and cars, electric lamps; ignition harness and cable sets; storage batteries, parts and supplies; primary batteries, dry and wet; X-ray equipment and X-ray tubes; electro-therapeutic apparatus; lamp components; electric hearing aids; appliance wire and cord and flexible cord sets.

14. Transportation Equipment

a. Motor Vehicles and Equipment.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of passenger automobiles, trucks, commercial cars and busses, and special-purpose motor vehicles (such as ambulances and fire engines); passenger-car bodies; truck and bus bodies; truck and truck-tractor chassis; motor vehicle parts and accessories; truck trailers, and automobile trailers--for attachment to passenger cars.

b. Other Transportation Equipment.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of complete aircraft, commercial and personal; aircraft engines, engine parts, propellers and parts, landing gear, and other aircraft parts and auxiliary equipment; nonpropelled and self-propelled ships (nonmilitary) and boats (nonmilitary); locomotives and parts; street cars and parts; motorcycles, motor bikes, motorscooters and parts; and bicycles and parts.

15. Instruments and Related Products

a. Scientific and Controlling Instruments.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of laboratory, scientific, and engineering instruments such as nautical, navigational, aeronautical, surveying, drafting, mathematical instruments; mechanical instruments for indicating, recording, measuring and controlling temperature, pressure, mechanical motion, rotation, flow, liquid level, humidity, density, acidity, alkalinity, and combustion; testing apparatus for hardness, tension, etc.

b. Photographic and Optical Goods; Watches and Clocks.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of photographic apparatus, equipment and supplies (products include still cameras, motion-picture cameras, projection apparatus, photocopy and microfilm machines; equipment such as plate and film holders, tripods, film reels, developing tanks and machines, enlargers, motion picture screens, and supplies such as sensitized film, paper, and plates); optical lenses and prisms, microscopes, telescopes, field and opera glasses, and related optical instruments (such as refractometers) and clocks, including electric, watches, mechanisms for clockwork-operated devices, etc.

c. Medical Instruments and Supplies.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of surgical, veterinary, orthopedic, and other medical instruments and surgical and orthopedic appliances and supplies, and dental equipment and supplies.

d. Ophthalmic Goods.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of ophthalmic frames, mountings, and parts; ophthalmic focus lenses and other ophthalmic goods, including industrial goggles, sun and glare glasses, sun glass frames, etc. Manufacturers' branches filling prescriptions for optometrists are also included here.

16. Other Manufacturers' Products

a. Coal, Coke.--Manufacturers' and mining sales branches and sales offices primarily engaged in the wholesale sale of coke, coke-oven gas, coke screenings and breezes, and other coke-oven byproducts; coal, bituminous and anthracite.

b. Tobacco Manufactures.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of cigarettes, cigars, smoking and chewing tobacco, and snuff.

c. Lumber, Wood Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of logs, hewn ties, hewn or rough shaped lasts, shuttles, etc.; rough, dressed, and finished lumber; veneer; shingles; cooperage; millwork; plywood; prefabricated wooden buildings and structural members; baskets; boxes; lasts; mirror and picture frames; and other wood products.

d. Products of Printing and Publishing.--Manufacturers' and publishing companies' sales branches and sales offices primarily engaged in the wholesale sale of newspapers, periodicals, books and pamphlets, greeting cards, and miscellaneous publications--e.g. maps, atlases and sheet music.

e. Toys, Sporting and Athletic Goods.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of games and toys, mechanical and nonmechanical (such as chess, checkers, puzzles; doll carriages and carts; mechanical trains; toy guns, etc; dolls, doll parts, and doll clothing; stuffed animals; children's vehicles); sporting and athletic goods (such as fishing tackle; golf and tennis goods; skates; baseball, football, basketball, and boxing equipment; gymnasium and playground equipment; billiard and pool tables; and bowling alleys and equipment).

f. Miscellaneous Manufacturing Industries.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of petroleum products, except petroleum bulk plants and terminals of petroleum refiners; small arms and ammunition; jewelry; musical instruments; office supplies, pens and pen points, mechanical pencils, lead pencils and crayons; hand stamps, stencils and brands; artists' materials; carbon paper and inked ribbons; feathers, plumes, and artificial flowers; buttons and parts, needles, pins, hooks and eyes, and similar notions; molded plastic products; laminated plastic sheets, rods; plastic table and kitchen articles; brooms and brushes; cork products; matches; candles; fireworks and pyrotechnics; jewelry cases and instrument cases; lamp shades; wood and metal caskets and coffins and other morticians' supplies; beauty shop and barber shop equipment; furs, dressed and dyed; hair work; umbrellas, parasols and canes; tobacco pipes and cigarette holders; soda fountain and beer dispensing equipment; hand fire extinguishers and parts; miscellaneous fabricated products not elsewhere classified.

C. PETROLEUM BULK PLANTS, TERMINALS AND WHOLESALE LP GAS FACILITIES

This group of establishments is distinguished by their facilities for physically receiving, storing, and marketing gasoline, kerosene, distillate and residual oils, liquefied petroleum gas, and other bulk petroleum products at wholesale. Bulk plants and terminals selling petroleum refinery products may be independent (merchant wholesalers), or they may be operated directly or indirectly by petroleum refining companies (manufacturers' sales branches). Wholesale establishments primarily engaged in buying and selling packaged, rather than bulk, petroleum refinery products and those without stationary storage facilities, which buy and sell in bulk from tank trucks, are classified as "Merchant wholesalers."

1. Bulk Plants

These are establishments engaged in marketing gasoline, kerosene, distillate and residual fuel oils, having bulk storage capacity up to 2,100,000 gallons, and receiving their supplies primarily by truck or rail--rather than by tanker, barge, or pipelines. They are primarily engaged in marketing products to retailers, to industrial accounts, and to farmers for power equipment.

a. Commission Bulk Plants.--Owned by multiunit concerns--firms operating more than one bulk plant--but operated by a commission agent who has a proprietary interest in the business. Operators of these plants are usually paid comissions which include unspecified amounts to cover overhead, delivery costs, and payroll. Personnel of commission plants are considered as employees of the operator, rather than of the owner of the bulk plant. Commission agents are included, for Census purposes, in the count of "active proprietors."

b. Salary Bulk Plants.--Like commission bulk plants, salary bulk plants are owned and operated by multiunit organizations. Unlike commission bulk plants, however, employees of salary bulk plants are generally considered as employees of companies owning the plants.

2. Bulk Terminals

Includes two types of facilities engaged in marketing gasoline, kerosene, distillate and residual fuel oils; (1) those having total storage capacity of 2,100,000 gallons or more; and (2) facilities regardless of storage capacity which receive their supplies by tanker, barge, or pipeline.

3. Wholesale LP Gas Facilities

These wholesale establishments are primarily engaged in selling liquefied petroleum gases (LP gas), either in bulk or bottles, to dealers, wholesale distributors or to industrial and commercial accounts, including government and the military.

D. MERCHANDISE AGENTS, BROKERS

Merchandise agents and brokers are characterized by the fact that they are primarily engaged in selling--or buying--merchandise on a commission basis for the account of others, rather than dealing on their own account. They are classified on the basis of lines of merchandise sold--or bought--into 63 kinds of business. The 63 kinds of business are grouped into 15 broad trade classifications as described below. (Commission buyers of farm products purchasing direct from farmers are included in the "Assemblers of farm products" type-of-operation group, not here.)

1. Grocery, Confectionery, Meats

a. Groceries (Combination of Food Lines).--Establishments of merchandise agents and brokers, selling--or buying--for others, a number of the following lines of groceries: canned foods; coffee, tea and spices; confectionery; flour; meats; sugar; and other edible grocery products. Some establishments were included in this group on the basis of the usual trade designation rather than an analysis of the commodities handled.

b. Canned Foods.--Establishments of merchandise agents and brokers, primarily engaged in selling, for others, the following canned and bottled foods: fruits, juices, vegetables, meats, seafood, and milk.

c. Coffee, Tea, Spices.--Establishments of merchandise agents and brokers primarily engaged in selling, for others, coffee (green or roasted), tea, and spices. Establishments primarily engaged in roasting and grinding coffee, blending tea, or grinding and packaging spices are included in the Census of Manufactures, not here.

d. Confectionery.--Establishments of merchandise agents and brokers primarily engaged in selling for others candy, chewing gum, popcorn, potato chips, salted nuts, fountain fruits and syrups, and similar confections.

e. Flour.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, prepared and packaged flour.

f. Meats, Provisions (Except Canned).--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, fresh, frozen, cured, or processed meats; lard; and other edible meat products.

g. Sugar.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, refined sugar.

h. Miscellaneous Grocery Products.--Establishments of merchandise agents and brokers specializing in the sale--or purchase--for others, of such foods and related items as bakery products, frozen foods except meats, seafood, packaged breakfast cereals, cocoa, table salt, dried fruits, nuts (not salted), oleomargarine, household soaps and soap powders, starch, cooking oils and shortening, and soft drinks.

2. Farm Products (Edible)

a. Dairy, Poultry Products.--Establishments of merchandise agents and brokers primarily engaged in selling for others one line or a combination of lines of dairy and poultry products such as fluid milk, cream, cheese, butter, ice cream, live or dressed poultry, eggs, and related products.

b. Fruits, Vegetables.--Establishments of merchandise agents and brokers primarily engaged in selling, for others, fresh fruits, vegetables, berries, and melons.

3. Drugs, Chemicals, Paints

a. Drugs, Proprietaries, Toiletries.--Establishments of merchandise agents and brokers, primarily engaged in selling, for others, one or a combination of the following items: pharmaceuticals, proprietary medicines, druggists' rubber goods, cosmetics, toiletries, medicine cabinet and related merchandise.

b. Chemicals, Explosives.--Establishments of merchandise agents and brokers primarily engaged in selling, for others, one or a combination of such industrial and heavy chemicals as coal-tar chemical plastics, compressed and liquefied gas, acids, ammonia, soda, industrial alcohols, insecticides, explosives, dyestuffs, naval stores, and other heavy chemicals.

c. Paints, Varnishes, Lacquers, Enamels.--Establishments of merchandise agents and brokers primarily engaged in selling, for others, paints, varnishes, lacquers, enamels, calcimines, shellacs, stains, and oils and chemicals for paints.

4. Apparel (Including Footwear)

a. Clothing, Furnishings (Men's, Women's).--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, men's and women's clothing. Many purchasing agents for general merchandise and department stores are included here, as clothing was the predominating item purchased.

b. Men's, Boys' Clothing, Furnishings.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, suits, coats, overcoats, hats and caps, shirts, ties, underwear, and other furnishings except footwear and work clothes.

c. Women's, Children's Clothing, Accessories.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, women's and children's coats (except fur), suits, dresses, skirts, and other outerwear; infant's and children's wear; and miscellaneous furnishings and accessories except shoes.

d. Furs (Dressed), Fur Clothing.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, dressed furs, fur clothing, and fur cuttings.

e. Handbags.--Establishments of merchandise agents and brokers primarily engaged in selling handbags.

f. Millinery, Millinery Supplies.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--women's hats and other millinery, trimmings, and millinery supplies.

g. Shoes, Other Footwear.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others men's, boys', women's, children's, and infants' footwear of leather, rubber, and other materials.

h. Work Clothing.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, overalls, workshirts, work pants, jackets, industrial garments, work gloves, and caps. Establishments engaged primarily in selling work shoes are classified under 4g, "Shoes, other footwear," above.

5. Dry Goods, Piece Goods

a. Hosiery.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--men's, women's, or children's hosiery.

b. Dry Goods.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, miscellaneous items such as small wares, miscellaneous knit and lace goods, fancy linen and needlework, cloth, labels, and notions, including sewing thread, tapes, needles, pins, buttons, hair accessories, zippers, and shoe laces.

c. Piece Goods.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--gray goods, and textiles in the piece or bolt.

6. Furniture, Home Furnishings

a. Furniture.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, one or more lines of household or office furniture such as living room, bedroom, dining room, kitchen, porch, garden, hall, juvenile furniture, mattresses, bedsprings, filing cabinets, desks, book cases, and antique furniture. Furniture of wood, metal, reed, rattan, willow, or fiber is included.

b. Home Furnishings.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--one or more of the following items for others: table and household china, glassware, earthenware, carpets, rugs, linoleums, antique objects of art, brooms, mops, brushes, curtains, draperies, pictures and picture frames, window shades, and kitchen utensils.

7. Paper, Allied Products

a. Paper.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, wrapping and other coarse paper, wrapping twine, wallpaper, newsprint, groundwood, book paper, paperboard, cellophane, and converted paper products, such as bags, boxes, cups, dishes, towels, napkins, tissues, and bottle caps. Establishments selling--or buying--a combination of lines of paper and its products are also included here.

b. Stationery, Office Supplies.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, commercial and social stationery including envelopes, typewriter and mimeograph paper in cut sizes, file cards and folders; and office supplies such as pens, pencils, writing inks, carbon paper, typewriter ribbons, erasers, calendars, and paper clips.

8. Farm Products (Raw Materials)

a. Cotton.--Establishments of merchandise agents and brokers primarily engaged in selling raw cotton and cotton linters.

b. Grain.--Establishments of merchandise agents and brokers primarily engaged in selling corn, wheat, oats, rye, barley, and other grains. Country grain elevators and others buying grain from farmers are classified in "E. Assemblers of farm products."

c. Hides, Skins, Raw Furs.--Establishments of merchandise agents and brokers primarily, engaged in selling--or buying--for others, untanned hides, skins, and furs, such as cattle hides, sheep skins, goat skins, and pelts of fur-bearing animals.

d. Livestock.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, cattle, hogs, sheep, goats and other livestock except horses and mules. Commission buyers buying livestock direct from farmers are included with "E. Assemblers of farm products," not here.

e. Tobacco (Leaf).--Establishments of merchandise agents and brokers (chiefly auction houses) primarily engaged in selling leaf tobacco.

f. Wool, Mohair.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--raw wool, tops, noils, clippings, and mohair.

g. Miscellaneous Inedible Farm Products.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, such inedible farm products as broomcorn, moss, hair, feathers, bristles, vegetable fibers, horses, mules, and raw silk.

9. Automotive

Establishments of merchandise agents and brokers primarily engaged in selling--or buying--one or more of the following items, for others: new and used passenger automobiles, trucks, truck-tractors, busses, trailers, semitrailers, and parts; accessories and equipment for any of the aforementioned motor vehicles; and house trailers.

10. Electrical-Electronic Apparatus, Equipment, Appliances

a. Electrical Apparatus, Supplies.--Establishments of merchandise agents and brokers primarily engaged in selling, for others, interior wiring supplies and construction materials

(conduits and fittings, interior wires and cables, wiring devices, safety switches, panels etc.); outside construction materials (poles, crossarms, pole-line hardware, outside wires and cables, etc.); lighting fixtures (residential, commercial and industrial); and incandescent and fluorescent lamps.

b. Appliances, Radios, TV Sets.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, a combination or any one of the following electrical items: radios, television sets, dishwashers, refrigerators, ranges, washing machines, irons, hot water heaters, percolators, clocks, hot plates, small fans, vacuum cleaners, and nonelectronic parts for the above mentioned appliances.

c. Electronic Parts, Equipment.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, electronic parts, equipment, and supplies.

11. Hardware, Plumbing Heating Goods

a. Hardware.--Establishments of merchandise agents and brokers primarily engaged in selling, for others, one or more of the following lines of hardware: builders' hardware, heavy hardware, shelf and light hardware, cutlery, bolts, nuts, rivets, screws, padlocks, and keys.

b. Plumbing, Heating Goods.--Establishments of merchandise agents and brokers primarily engaged in selling one or more of the following: steam and hot water heating boilers, radiator parts and fittings; stoves, ranges, furnaces, boilers, oil and gas burners, gas appliances, china and enameled-iron sanitary ware, pipe fittings, valves, and plumbers' brass goods.

12. Lumber, Construction Materials

a. Lumber, Millwork.--Establishments of merchandise agents and brokers primarily engaged in selling, for others, lumber (rough, dressed, and finished) and mill work, sheathing, siding, flooring, shingles, plywood, veneers, doors, sashes, frames, interior woodwork and trim.

b. Construction Materials (Except Lumber).--Establishments of merchandise agents and brokers primarily engaged in selling, for others, one or more of the following items: brick, tile, terra cotta, lime, plaster, stucco, sand, gravel, crushed stone, building stone, slate, concrete products, and other building products.

13. Machinery, Equipment, Supplies

a. Air-Conditioning, Commercial-Refrigeration Equipment.--Establishments of merchandise agents and brokers primarily engaged in selling, for others, air-conditioning, ventilating equipment, fans--except electric--blowers, frozen-food lockers, large refrigerators, display cases, freezers, dispensers, and water coolers. Establishments specializing in commercial refrigeration, components, and accessories, are also included in this classification.

b. Commercial Machines, Equipment.--Establishments of merchandise agents and brokers primarily engaged in selling, for others, one or more of the following types of machinery, equipment, or supplies: adding machines, typewriters; addressing, duplicating, sealing, computing, stapling, accounting, and statistical machines; coffee urns, steam tables, china, glassware, linens; cash registers, scales, meat slicers and grinders; coffee grinders; florists' supplies; theater supplies and equipment; parking meters; etc.

c. Construction Machinery, Equipment.--Establishments of merchandise agents and brokers primarily engaged in selling, for others, dredging machinery, derricks, cranes, hoists, winches, and related construction equipment (including pneumatic hammers), concrete construction clamps and forms, scaffolding, chutes, wheelbarrows, etc., but not construction materials.

d. Farm, Garden Machinery, Equipment.--Establishments of merchandise agents and brokers primarily engaged in selling, for others, one or more of the following: farm machinery (including farm tractors) and equipment used in the preparation and maintenance of the soil, the planting and harvesting of crops, and other operations and processes pertaining to agriculture; farm dairy machinery and equipment such as milking machines and cream separators, etc.; and poultry equipment such as incubators, brooders, feeders, etc.

e. Industrial Machinery, Equipment, Supplies.--Establishments of merchandise agents and brokers primarily engaged in selling, for others, one or more of the following types of machinery, equipment, or supplies: abrasives; industrial diamonds; mechanical power transmission equipment; mechanical rubber goods; rope, cordage and twine; fans and blowers; compressors and pumps; machine tools; safety devices; used machinery; and machinery, equipment and supplies used in specific industries such as food processing, textile manufacturing, printing, woodworking, metalworking, etc. Establishments reporting machinery with no further analysis of kind are included here.

f. Professional Equipment, Supplies.--Establishments of merchandise agents and brokers primarily engaged in selling one or more of the following types of equipment or supplies: dentist chairs, sterilizers, cabinets, instruments, dental gold and alloys, waxes, plasters, teeth; statuary, vestments, fonts, candles, religious pictures, calendars, literature, religious articles made from precious and semiprecious materials; desks, blackboards, chalk, rulers, wall and globe maps; surgical and medical instruments, apparatus, and equipment; orthopedic appliances, artificial limbs; operating-room and other hospital equipment and furniture, X-ray machines and accessories, microscopes and other scientific instruments used by physicians and in hospitals; optical and opthalmic goods; engineering instruments and artists' supplies.

g. Service Establishment Equipment, Supplies.--Establishments of merchandise agents and brokers primarily engaged in selling, for others, one or more of the following types of machines, equipment, or supplies: chairs, driers, scissors, clippers, razors, vibrators, hair curlers, permanent waving equipment and supplies, hair tonics, and barber soaps for barbers and beauty shops; washing, drying, ironing, and pressing machines; soaps, chemicals, trays, and baskets for laundries and dry cleaners; leather, boot and shoe cut stock, rubber heels and soles, eyelets, supports, and metal heel and toe plates for shoe cobblers; caskets, burial cases, burial garments, embalming chemicals and preparations for morticians and funeral homes; fabrics, leather, fillings, tacks, nails, and wire springs for the upholstery trade; and supplies for janitors, furriers, and hat cleaners.

h. Transportation (Except Automotive) Equipment, Supplies.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, transportation (except automotive) equipment and supplies--air, rail, water, etc.

14. Metals, Metalwork (Except Scrap)

a. Iron, Steel and Products.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, iron and steel products such as semifinished forms and shapes, plates, sheets, strips, bars, structural shapes, piling, nails, tubular products, wire products, forgings, castings, and steel lockers and shelving.

b. Nonferrous Metals, Metalwork.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, nonferrous metals such as aluminum, copper, tin, brass, lead, and zinc and metalwork.

15. Other Merchandise Agents, Brokers

a. Scrap Iron and Steel.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--all forms of iron and steel scrap for others.

b. Amusements, Sporting Goods, Toys.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, cameras, photographic goods, games, toys, novelties, fireworks, bicycles, sporting goods, athletic goods, playground equipment, hobby goods, and billiard and bowling equipment and supplies.

c. Books, Magazines, Newspapers.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, books, magazines, periodicals, newspapers and related articles.

d. Coal, Coke.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--coal and coke.

e. Farm Supplies.--Establishments of merchandise agents and brokers primarily engaged in selling, for others, prepared feeds, fertilizer, fertilizer materials, agricultural chemicals, hay, and field, garden, and flower seeds.

f. Jewelry.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--one or more of the following: clocks, watches, costume jewelry, rings, silverware, plated ware, metals, trophies, insignias, and precious stones (such as diamonds). Jewelers' tools and equipment are also included here.

g. Yarns.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, one or more of the following types of industrial yarn: Cotton, rayon, silk, woolen, worsted, etc.

h. Petroleum and Products.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, petroleum such as gasoline, lubricants, fuel oils, etc., on a commission basis. Commission agents of petroleum bulk plants are included in "C. Petroleum bulk plants, terminals", not here.

i. General Merchandise.--Establishments of merchandise agents and brokers engaged in selling--or buying--for others, a number of kinds previously mentioned merchandise with no one line predominating.

j. Miscellaneous Products Agents, Brokers, n.e.c.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, one or more of the following: wood pulp, ties, logs, poles, posts, cordwood, wooden barrels, crates, baskets, sawdust, box shooks, and other forest products, except lumber; artificial flowers, flowers, bulbs, plants, and cuttings; artificial leather, saddlery, harness, luggage, and other leather products except footwear, apparel and belting; beer, ale, porter, stout, wines, whiskey, gin, rum, brandy, and other similar beverages; hops, essential oils, cottonseed and linseed oil, tallow, and fat, fish oils, molasses, raw sugar, and other inedible basic food materials; advertising specialties, crude rubber, ores, sponges, ice, etc.

E. ASSEMBLERS OF FARM PRODUCTS

Establishments of this type group are characterized by the fact they are primarily engaged in buying farm products direct from producers for marketing at wholesale, or for shipment to central points. They are classified in 4 broad kinds of business, on the basis of kinds of products purchased, 3 of which are subclassified, as described below:

1. Farm Products (Edible)

a. Dairy, Poultry Products.--Establishments primarily engaged in purchasing from farmers, assembling, grading, and marketing dairy and poultry products such as live poultry, fresh eggs, milk, and cream. Establishments primarily engaged in pasteurizing or bottling milk or cream are classified as manufacturing plants.

b. Fresh Fruits, Vegetables.--Establishments primarily engaged in purchasing from farmers, assembling, grading, packing, and marketing fresh fruits, vegetables, berries, melons, etc.

2. Farm Products (Raw Materials)

a. Cotton.--Establishments primarily engaged in purchasing--or receiving--from farmers, assembling, and marketing raw cotton and cotton linters but not principally engaged in ginning or compressing raw cotton.

b. Grain.--Establishments primarily engaged in purchasing from farmers, assembling, and marketing grains such as wheat, oats, corn, barley, rye, grain sorghums and other grains.

c. Hides, Skins, Raw Furs.--Establishments primarily engaged in purchasing, from farmers and trappers, and marketing untanned hides, skins, and raw furs, such as cattle hides, sheep skins, goat skins, and pelts of fur-bearing animals.

d. Livestock (Except Horses, Mules).--Establishments primarily engaged in purchasing from farmers, assembling, and marketing such livestock as cattle, hogs, sheep, and goats--but not horses and mules.

e. Other Inedible Farm Products.--Establishments primarily engaged in purchasing from farmers, assembling, and marketing various inedible farm products including leaf tobacco; wool; peanuts, pecans, and other nuts; oil seeds, oil nuts, oil kernels; straw, broomcorn, moss, hair, feathers, bristles; horses, mules; and dried beans, etc.

3. Farm Supplies

a. Feed.--Establishments primarily engaged in purchasing from farmers and marketing unmixed feeds for poultry, livestock, etc. Establishments primarily engaged in mixing feeds for livestock, poultry, etc., are classified as manufacturing plants.

b. Seed.--Establishments primarily engaged in purchasing from farmers, and marketing vegetable, flower, field, and garden seeds.

4. Other Farm Product Assemblers

Establishments primarily engaged in purchasing (or receiving), from farmers, and marketing dried fruits and other farm products not elsewhere classified.

APPENDIX C

COMPARISON OF STANDARD INDUSTRIAL CLASSIFICATIONS AND 1954 CENSUS CLASSIFICATIONS OF WHOLESALE TRADE

Part I. STANDARD INDUSTRIAL CLASSIFICATION WITH 1954 WHOLESALE CENSUS EQUIVALENTS

Standard Industrial Classification[1] Code	Description	1954 Census Equivalent
50	Wholesale Trade - Merchant Wholesalers	Merchant Wholesalers
501	Motor vehicles and automotive equipment	Automotive wholesalers
5012	Automobiles and other motor vehicles	Motor vehicle distributors
5013	Automotive equipment	Automotive parts, accessories jobbers Garage equipment, tool distributors
5014	Tires and tubes	Tire-tube wholesalers
502	Drugs, chemicals, and allied products	Drugs, chemicals, allied products wholesalers
5022	Drugs, general line	General-line drug wholesalers
5023	Drug proprietaries and toiletries	Specialty-line drug, toiletries wholesalers
5024	Druggists sundries	
5025	Dyestuffs	Industrial chemicals, explosives distributors
5026	Explosives	
5027	Industrial chemicals	
5029	Chemicals, drugs, and allied products, n.e.c.	
5028	Paints and varnishes	Paint, varnish wholesalers
503	Dry goods and apparel	Dry goods, apparel wholesalers
5032	Dry goods, general-line	General-line dry goods wholesalers
5033	Piece goods	Piece goods wholesalers Piece goods converters
5034	Notions and other dry goods	Notion wholesalers Other specialty-line dry goods wholesalers
5035	Hosiery and lingeries	Hosiery wholesalers Underwear wholesalers
5036	Clothing and furnishings, general line	General-line clothing, furnishings wholesalers
5047	Men's and boys' clothing and furnishings	Men's, boys' clothing, furnishings wholesalers Work clothing wholesalers
5038	Women's and childrens' clothing, furnishings	Women's, children's clothing, furnishings wholesalers Furs (dressed), fur clothing wholesalers Millinery, millinery supplies distributors
5039	Footwear	Shoe, footwear wholesalers
504	Groceries and food specialties	Grocery, confectionery, meat wholesalers
5042	Groceries, general-line	General-line grocery wholesalers
5043	Canned goods	Canned food wholesalers
5044	Coffee, tea, and spice	Coffee, tea, spice wholesalers
5045	Confectionery	Confectionery wholesalers
5046	Fish and sea food	Fish, sea food distributors
5047	Meats and meat products	Meat, meat products wholesalers
5049	Groceries and food specialties, n.e.c.	Bakery, restaurant, hotel supply houses Bread, bakery goods distributors Dairy products distributors Flour distributors Frosted, frozen food distributors Soft drink distributors Other grocery specialty wholesalers
505	Farm products—goods for immediate consumption	(2)
5052	Dairy products	(2)
5053	Poultry and poultry products	Poultry, poultry products distributors
5054	Dairy and poultry products	(2)
5055	Fresh fruits and vegetables	Fresh fruit, vegetable wholesalers
5059	Farm products-goods for immediate consumption, n.e.c.	
506	Electrical goods	Electrical, electronic, appliance distributors
5062	Electrical merchandise, general-line	General-line electrical goods distributors
5063	Electrical apparatus and equipment wiring supplies and construction materials	Wiring supplies distributors, electrical apparatus, equip. distributors
5064	Electrical appliances and specialties	Electrical appliance, radio, TV set wholesalers
----	(3)	Electronic parts, equipment distributors
507	Hardware and plumbing and heating equipment and supplies	Hardware, plumbing-heating goods wholesalers (including air conditioning, commercial refrigeration equipment distributors)
5072	Hardware, general-line	General-line hardware wholesalers
5073	Hardware, specialty-line	Specialty-line hardware wholesalers
5074	Plumbing and heating equipment and supplies, general-line	General-line plumbing-heating goods distributors
5075	Heating equipment and supplies	Heating equipment distributors
5076	Plumbing fixtures, equipment and supplies	Plumbing fixtures, supply distributors
5077	Air conditioning and ventilating equipment and supplies	Air conditioning, commercial refrigeration equipment distributors (pt.) See also SIC code 5082.
508	Machinery, equipment and supplies	Machinery, equipment, supplies distributors
5082	Commercial machinery and equipment	Air conditioning, commercial refrigeration equipment distributors (pt.). See also SIC code 5077. Commercial machines, equipment distributors
5083	Farm machinery and equipment	Farm-garden machinery, equipment wholesalers
5084	Industrial machinery, equipment, and supplies	Industrial machinery, equipment distributors (exc. oil well supply houses) Construction machinery, equipment dealers Industrial materials, supplies distributors
5085	Oil well and oil refining machinery and equipment	Oil well supply houses
5086	Professional equipment and supplies	Professional equipment, supplies distributors
5087	Equipment and supplies for service establishments	Service establishment supply houses
5088	Transportation equipment and supplies, except motor vehicles	Transportation equipment distributors
5089	Machinery, equipment, and supplies, n.e.c.	(4)
509	Miscellaneous merchant wholesalers	
5091	Metals and minerals, except petroleum products and scrap	Metals, metalwork (except scrap) distributors Coal wholesalers
5092	Paper and its products	Paper, allied products wholesalers
5093	Waste materials	Scrap, waste materials dealers
5094	Tobacco and its products, except leaf	Tobacco distributors
5095	Beer, wine, and distilled alcoholic beverages	Beer, wine, distilled spirits wholesalers
5096	Farm products—raw materials	Farm products (raw materials)
5097	Furniture and home furnishings	Furniture, home furnishings wholesalers
5098	Lumber and construction materials	Lumber, construction materials distributors
5099	Merchant wholesalers, n.e.c.	Other merchant wholesalers (except coal wholesalers)

See footnotes at end of Appendix C.

APPENDIX C

Part I. STANDARD INDUSTRIAL CLASSIFICATION WITH 1954 WHOLESALE CENSUS EQUIVALENTS—Continued

Standard Industrial Classification[1] Code	Description	1954 Census Equivalent
51	Wholesale Trade, other than merchant wholesalers	
511	Sales branches and sales offices of manufacturing and mining companies[5]	Manufacturers' sales branches, sales offices[5]
5111	Motor vehicles and automotive equipment	Motor vehicles and equipment Tires and inner tubes
5112	Chemicals, drugs, and allied products	Chemicals and allied products
5113	Dry goods and apparel	Textile mill products Apparel and related products Rubber footwear Leather and leather products (pt.). See also SIC code 5119.
5114	Groceries and food specialties	Food and kindred products (except malt liquors and wines and distilled spirits).
5115	Tobacco and its products, except leaf	Tobacco manufactures
5116	Electrical goods	Electrical machinery
5117	Metals and minerals, except petroleum products and scrap	Primary metal products Structural metal products Fabricated wire products Coal, coke
5118	Machinery, equipment, and supplies	Machinery (except electrical) Reclaimed rubber and other rubber industries Leather and leather products Other transportation equipment Scientific and controlling instruments Photographic and optical goods; watches and clocks (pt.). See also SIC code 5119. Medical instruments and supplies Ophthalmic goods
5119	Manufacturers' sales branches and offices, n.e.c.	Malt liquors Wines and distilled spirits Furniture and fixtures Paper and allied products Leather and leather products (pt.). See also SIC code 5113. Stone, clay and glass products Cutlery, hand tools, hardware Heating and plumbing equipment Other fabricated metal products Photographic and optical goods; watches and clocks (pt.). See also SIC code 5118. Toys, sporting and athletic goods Lumber, wood products Products of printing and publishing Miscellaneous manufacturing industries
512	Petroleum bulk stations	Petroleum bulk plants, terminals and LP gas facilities
513	Agents and brokers	Merchandise agents, brokers
5132	Dry goods and apparel	Apparel (including footwear) Dry goods, piece goods
5133	Groceries and food specialties	Groceries, confectionery, meats
5134	Farm products—goods for immediate consumption	Farm products (edible)
5135	Farm products—raw materials	Farm products (raw materials)
5136	Machinery, equipment, and supplies	Machinery, equipment, supplies
5137	Metals and minerals, except petroleum products and scrap	Metals, metalwork (except scrap) Coal, coke
5138	Lumber and construction materials	Lumber, construction materials
5139	Agents and brokers, n.e.c.	Drugs, chemicals, paints Furniture, home furnishings Paper, allied products Automotive Electrical-electronic apparatus, equipment, appliances Hardware, plumbing-heating goods Other merchandise agents, brokers (except coal)
514	Assemblers, mainly of farm products	Assemblers of farm products

See footnotes at end of Appendix C.

Part II. 1954 CENSUS CLASSIFICATIONS WITH STANDARD INDUSTRIAL CLASSIFICATION EQUIVALENTS

1954 Census Classification	Standard Industrial Classification[1] Code
Wholesale trade	50, 51
Merchant wholesalers	50
Manufacturers' sales branches, sales offices	511
Petroleum bulk plants, terminals	512
Merchandise agents, brokers	513
Assemblers of farm products	514
Merchant wholesalers	50
Groceries, confectionery, meats:	
General-line grocery wholesalers	5042
Confectionery wholesalers	5045
Fish, seafood wholesalers	5046
Meat, meat products wholesalers	5047
Specialty-line grocery wholesalers:	
Canned foods wholesalers	5043
Coffee, tea, spice wholesalers	5044
Bakery, restaurant, hotel supply houses	5049
Bread, bakery goods distributors	
Dairy products distributors[2]	
Flour distributors	
Frosted, frozen foods distributors	
Soft drinks distributors	
Other grocery specialty wholesalers	
Farm products (edible) distributors[2]:	
Poultry, poultry products distributors	5053
Fresh fruits, vegetable wholesalers	5055, 5059
Beer, wine, distilled spirits wholesalers	5095
Tobacco distributors	5094
Drugs, chemicals, allied products wholesalers:	
General-line drug wholesalers	5022
Specialty-line drug wholesalers	5023, 5024
Industrial chemicals, explosives distributors	5025, 5026, 5027, 5029
Paint, varnish wholesalers	5028
Dry goods, apparel wholesalers:	
Clothing, furnishings, footwear wholesalers:	
General-line clothing, furnishings wholesalers	5036
Men's, boys' clothing, furnishings wholesalers	5037
Work clothing wholesalers	
Women's, children's clothing, furnishings wholesalers	5038
Furs (dressed), fur clothing wholesalers	
Millinery, millinery supplies distributors	
Shoe, footwear wholesalers	5039
General-line dry goods wholesalers	5032
Specialty-line dry goods wholesalers:	
Hosiery wholesalers	5035
Underwear wholesalers	
Notions wholesalers	5034
Other specialty-line dry goods wholesalers	
Piece goods wholesalers	5033
Piece goods converters	
Furniture, home furnishings wholesalers	5097
Paper, allied products wholesalers	5092
Farm products (raw materials) merchants	5096
Automotive wholesalers:	
Motor vehicle distributors	5012
Automotive equipment, tire-tube wholesalers:	
Automotive parts, accessories jobbers	5013
Garage equipment, tool distributors	
Tire-tube wholesalers	5014
Electrical, electronic, appliance distributors:	
Electrical apparatus, supplies distributors:	
General-line electrical goods, distributors	5062
Wiring supplies distributors	5063
Electrical apparatus, equipment distributors	
Electrical appliance, radio, TV set wholesalers	5064
Electronic parts, equipment distributors	([3])
Hardware, plumbing-heating goods wholesalers:	
Hardware wholesalers:	
General-line hardware wholesalers	5072
Specialty-line hardware wholesalers	5073
Plumbing, heating equipment, supplies distributors:	
General-line plumbing-heating goods distributors	5074
Heating equipment distributors	5075
Plumbing fixtures, supplies distributors	5076
Lumber, construction materials distributors	5098
Machinery, equipment, supplies distributors:	
Air conditioning, commercial refrigeration equipment distributors	5077, 5082 pt.*
Commercial machines, equipment distributors	5082 pt.*
Farm-garden machinery, equipment wholesalers	5083
Construction machinery, equipment distributors	5084
Industrial machinery equipment distributors (except oil well supply houses)	
Industrial materials, supplies distributors	
Oil well supply houses	5085
Professional equipment, supplies distributors	5086
Service establishment supply houses	5087
Transportation equipment distributors	5088

1954 Census Classification	Standard Industrial Classification[1] Code
Merchant wholesalers—Continued	
Metals, metalwork (except scrap) distributors	5091
Coal wholesalers	
Scrap, waste materials dealers	5093
Other merchant wholesalers (except coal wholesalers):	
Amusement, sporting goods distributors	5099
Book, magazine, newspaper wholesalers	
Farm supplies wholesalers	
Jewelry wholesalers	
Petroleum products distributors	
Gift, art goods, greeting card wholesalers	
Flower, bulb, plant wholesalers	
Miscellaneous products merchant wholesalers	
Manufacturers' sales branches, sales offices[5]	511
Food and kindred products:	
Meat products	5114
Dairy products	
Canned, preserved and frozen foods	
Grain mill products	
Bakery products	
Confectionery and related products	
Other food, kindred products	
Malt liquors	5119 pt.*
Wines and distilled spirits	
Textile mill products	5113 pt.*
Apparel and related products	
Furniture and fixtures	5119 pt.*
Paper and allied products	
Chemicals and allied products	5112
Rubber products:	
Tires and inner tubes	5111 pt.*
Rubber footwear	5113 pt.*
Reclaimed rubber and other rubber industries	5118 pt.*
Leather and leather products	5113 pt.*, 5119 pt.*
Stone, clay and glass products	5119 pt.*
Primary metal products	5117 pt.*
Fabricated metal products:	
Cutlery, hand tools, hardware	5119 pt.*
Heating and plumbing equipment	5119 pt.*
Structural metal products	5117 pt.*
Fabricated wire products	5117 pt.*
Other fabricated metal products	5119 pt.*
Machinery (except electrical)	5118 pt.*
Electrical machinery	5116
Transportation equipment:	
Motor vehicles and equipment	5111 pt.*
Other transportation equipment	5118 pt.*
Instruments and related products:	
Scientific and controlling instruments	5118 pt.*
Photographic and optical goods, watches and clocks	5119 pt.*
Medical instruments and supplies	5118 pt.*
Ophthalmic goods	5118 pt.*
Other manufacturers' products:	
Coal, coke	5117 pt.*
Tobacco manufactures	5115
Lumber, wood products	5119 pt.*
Products of printing and publishing	5119 pt.*
Toys, sporting and athletic goods	5119 pt.*
Miscellaneous manufacturing industries	5119 pt.*
Petroleum bulk plants, terminals and LP gas facilities	5121
Merchandise agents, brokers:	
Groceries, confectionery, meats	5133
Farm products (edible)	5134
Drugs, chemicals, paints	5139 pt.*
Apparel (including footwear)	5132
Dry goods, piece goods	
Furniture, home furnishings	5139 pt.*
Paper, allied products	5139 pt.*
Farm products (raw materials)	5135
Automotive	5139 pt.*
Electrical-electronic apparatus, equipment, appliances	5139 pt.*
Hardware, plumbing-heating goods	5139 pt.*
Lumber, construction materials	5138
Machinery, equipment, supplies	5136
Metals, metalwork (except scrap)	5137 pt.*
Other merchandise agents, brokers[6]	5139 pt.*
Assemblers of farm products	5141

*See this code in Section I for other parts.
[1]Standard Industrial Classification Manual, Volume II, Nonmanufacturing Industries, Executive Office of the President, Bureau of the Budget, 1949 (as amended to 1954).
[2]Wholesale dairies were included in the 1954 Census of Manufactures. Dairy products distributors were transferred to groceries, confectionery, meat wholesalers.
[3]A new kind of business derived chiefly from electrical goods trades.
[4]Classified elsewhere in 1954 Census.
[5]Comparability at the four digit level of Census and SIC classification of manufacturers' sales branches and sales offices is qualified by the fact that the 1954 Census classification of this type of establishment was in conformity with the manufacturing industries serviced by them. For further explanation see Appendix B.
[6]Coal agents and brokers are included in Census classification "Other merchandise agents and brokers," but in SIC Industry 5137.

APPENDIX D

Comparison of 1954 and 1948 Classifications–Type of Operation and Kind of Business

(Comparative data for 1954 and 1948 are presented for these classifications in Table 1C, United States Summary. Other detailed kind-of-business classifications are shown in Table 1A for 1954 or in Table 1B for 1948. For further explanation, see introductory paragraph on "Comparison of 1948 and 1954 Censuses")

1954 CLASSIFICATION	1948 EQUIVALENT CLASSIFICATION
Type of Operation	**Type of Operation**
Merchant wholesalers	Merchant wholesalers (less milk pasteurizing-bottling plants[1])
Manufacturers' sales branches, sales offices	Manufacturers' sales branches, offices
Petroleum bulk plants, terminals and LP gas facilities	Petroleum bulk stations, terminals
Merchandise agents, brokers	Agents, brokers
Assemblers of farm products	Assemblers (mainly farm products)(less fish, sea foods)
Type, by Kind of Business	**Type, by Kind of Business**
Merchant wholesalers	Merchant wholesalers (less milk pasteurizing-bottling plants[1])
Grocery, confectionery, meat wholesalers; Farm products (edible) distributors	Groceries, confectionery, meats; Farm products (edible)
General-line grocery wholesalers	Groceries (general line)
Confectionery wholesalers	Confectionery
Fish, sea food distributors[2]	Fish, sea foods
Meat, meat products wholesalers	Meats, meat products
Specialty-line grocery wholesalers (less dairy products distributors[3])	Other grocery, food specialties
Dairy products distributors[3]; Poultry, poultry products distributors	Dairy, poultry products (less milk pasteurizing-bottling plants[1])
Fresh fruit, vegetable wholesalers	Fruits, vegetables (fresh)
Beer, wine, distilled spirits wholesalers	Beer, wines, distilled spirits
Beer, ale distributors	Beer, ale
Wine, distilled spirits wholesalers	Wines, distilled spirits
Tobacco distributors	Tobacco and products (except leaf)
Drugs, chemicals, allied products wholesalers	Drugs, chemicals, allied products
General-line drug wholesalers	Drugs (general line)
Specialty-line drug, toiletries wholesalers	Drugs, drug sundries (specialty lines)
Industrial chemicals, explosives distributors	Industrial chemicals, explosives
Paint, varnish wholesalers	Paints, varnishes
Dry goods, apparel wholesalers; Furniture, home furnishings wholesalers (plus musical instrument, sheet music wholesalers[3])	Dry goods, apparel; Furniture, home furnishings
Clothing, furnishings, footwear wholesalers	Clothing, furnishings, footwear
General-line dry goods wholesalers	Dry goods (general line)
Specialty-line dry goods wholesalers (plus curtain, drapery wholesalers; domestics wholesalers[3])	Dry goods specialties, piece goods, notions
Piece goods converters	Piece goods converters
Furniture (household, office) wholesalers	Furniture (household, office)
Home furnishings, floor coverings wholesalers (less curtain, drapery wholesalers; domestics wholesalers; plus musical instrument, sheet music wholesalers[3])	Home furnishings, floor coverings
Paper, allied products wholesalers	Paper and its products
Coarse paper and products wholesalers; Printing and fine paper distributors	Wrapping paper, twine; Miscellaneous paper products; Fine paper
Stationery, office supplies wholesalers[2]	Stationery, office supplies
Wallpaper wholesalers	Wallpaper
Farm products (raw materials) merchants	Farm products (raw materials)
Automotive wholesalers	Automotive
Motor vehicle distributors	Automobiles, other motor vehicles
Automotive equipment, tire-tube wholesalers	Automotive equipment, tires and tubes
Electrical, electronics, appliance distributors	Electrical goods
Electrical apparatus, supplies distributors	Electrical goods (general line); Wiring supplies, construction materials, apparatus, and equipment
Electrical appliance, radio, TV set wholesalers	Electrical appliances, specialties
Electronic parts, equipment distributors	([2])
Hardware, plumbing-heating goods wholesalers	Hardware, plumbing, heating (less air conditioning, ventilating equipment)
Hardware wholesalers	Hardware
Plumbing, heating equipment, supplies distributors	Plumbing, heating equipment, supplies (less air conditioning, ventilating equipment)
Lumber, construction materials distributors[4]	Lumber, construction materials
Lumber, millwork wholesalers	Lumber, millwork
Construction materials distributors[4]	Other construction materials
Machinery, equipment, supplies distributors	Machinery, equipment, supplies (plus air conditioning, ventilating equipment)
Air conditioning, commercial refrigeration equipment distributors	Air conditioning, ventilating equipment; Commercial refrigeration equipment
Commercial machines, equipment distributors	Commercial machines, equipment (less commercial refrigeration equipment)
Construction machinery, equipment dealers	Construction machinery, equipment
Farm-garden machinery, equipment wholesalers	Farm-dairy machinery, equipment
Industrial machinery, equipment distributors[5]; Industrial materials, supplies distributors	Industrial machinery, equipment, supplies
Professional equipment, supplies distributors	Professional equipment, supplies
Service establishment supply houses	Service establishment equipment, supplies
Transportation equipment distributors	Transportation (except automotive) equipment, supplies
Metals, metalwork (except scrap) distributors	Metals, metal work (except scrap)
Iron, steel and products distributors[6]	Iron, steel and products
Nonferrous metals distributors	Nonferrous metals, metal work
Scrap, waste materials dealers	Waste materials
Iron, steel scrap dealers	Iron, steel scrap
Waste materials dealers	Other scrap, waste materials
Other merchant wholesalers (less musical instrument, sheet music wholesalers[3]	Other merchant wholesalers
Amusement, sporting goods distributors	Amusement, sporting goods
Book, magazine, newspaper wholesalers	Books, periodicals, newspapers
Coal wholesalers	Coal, coke
Farm supplies wholesalers	Farm supplies
Jewelry wholesalers	Jewelry
Petroleum products distributors	Petroleum and products
Flower, bulb, plant wholesalers	Flowers (cut), potted plants; Bulbs, plants
Miscellaneous products merchant wholesalers (less musical instrument, sheet music wholesalers[3] plus gift, art goods, greeting card wholesalers)	Merchant wholesalers, miscellaneous products (less flowers (cut), potted plants; bulbs, plants)

See footnotes at end of Appendix D.

Comparison of 1954 and 1948 Classifications–Type of Operation and Kind of Business–Continued

1954 CLASSIFICATION	1948 EQUIVALENT CLASSIFICATION
Type, by Kind of Business—Continued	Type, by Kind of Business—Continued
Manufacturers' sales branches, sales offices[7]	Manufacturers' sales branches, offices
Food and kindred products sales branches, sales offices	Groceries, confectionery, meats Farm products (edible) Beer, wines, distilled spirits
Textile mill products sales branches, sales offices Apparel and related products sales branches, sales offices	Dry goods, apparel (less shoes, other footwear; plus floor coverings; miscellaneous home furnishings; rope, cordage; textiles and materials other than dry goods; yarns (industrial))
Furniture and fixtures sales branches, sales offices	Furniture (household, office) (plus restaurant, hotel supplies (principally nonfood))
Paper and allied products sales branches, sales offices	Paper and its products
Chemicals and allied products sales branches, sales offices	Drugs, chemicals, allied products (plus fertilizers, agricultural chemicals; oils and fats (inedible))
Primary metal products sales branches, sales offices Fabricated metal products sales branches, sales offices	Metals, metal work (except scrap) Hardware, plumbing, heating
Machinery (except electrical) sales branches, sales offices	Commercial machines, equipment (less restaurant, hotel supplies (principally nonfood)) Construction machinery, equipment Farm-dairy machinery, equipment Industrial machinery, equipment, supplies (less belting, hose, packing; rope, cordage)
Electrical machinery sales branches, sales offices	Electrical goods
Rubber products sales branches, sales offices Leather and leather products sales branches, sales offices Stone, clay and glass products sales branches, sales offices Transportation equipment sales branches, sales offices Instruments and related products sales branches, sales offices Other manufacturers' products* sales branches, sales offices	Manufacturers' sales branches and offices not elsewhere classified
Petroleum bulk plants, terminals and LP gas facilities	Petroleum bulk stations, terminals
Gasoline, distillates, residuals	Petroleum bulk plants, terminals (less marketers of liquefied petroleum gas)
Bulk plants	Independent bulk stations Commission stations Salary stations Cooperative bulk stations
Distributing terminals	Distributing terminals
Wholesale LP gas facilities	Marketers of liquefied petroleum gas
Merchandise agents, brokers	Agents, brokers
Groceries, confectionery, meats	Groceries, confectionery, meats
Groceries (combination of food lines) Canned foods Coffee, tea, spices Flour Sugar Miscellaneous grocery products	Groceries, food (except as specified) Fish, sea foods
Confectionery	Confectionery
Meats, provisions (except canned)	Meats, meat products
Farm products (edible)	Farm products (edible)
Dairy, poultry products	Dairy, poultry products
Fruits, vegetables	Fruits, vegetables (fresh)
Drugs, chemicals, paints	Drugs, chemicals, allied products
Drugs, proprietaries, toiletries	Drugs, drug sundries
Chemicals, explosives	Industrial chemicals, explosives
Paints, varnishes, lacquers, enamels	Paints, varnishes
Apparel (including footwear):	
Clothing, furnishings (men's, women's) Men's, boys' clothing, furnishings Women's, children's clothing, accessories Handbags Work clothing	Clothing, furnishings (general line) Men's, boys' clothing, furnishings Women's, children's clothing, furnishings
Furs (dressed), fur clothing	Furs (dressed), fur clothing
Millinery, millinery supplies	Millinery, millinery supplies
Shoes, other footwear	Shoes, other footwear
Dry goods, piece goods:	
Hosiery Dry goods	Dry goods (general line) Hosiery, underwear
Piece goods	Piece goods
Furniture, home furnishings	Furniture, home furnishings
Furniture	Furniture (household, office)
Home furnishings	Home furnishings, floor coverings
Paper, allied products	Paper and its products
Paper	Other paper products
Stationery, office supplies	Stationery, office supplies
Farm products (raw materials)	Farm products (raw materials)
Cotton	Cotton
Grain	Grain
Hides, skins, raw furs	Hides, skins, raw furs
Livestock	Livestock (except horses, mules)
Tobacco (leaf)	Tobacco (leaf)
Wool, mohair	Wool, mohair
Miscellaneous inedible farm products	Miscellaneous inedible farm products
Automotive	Automotive
Electrical-electronic apparatus, equipment, appliances	Electrical goods
Electrical apparatus, supplies	Wiring supplies, apparatus
Appliances, radios, TV sets	Electrical appliances, specialties
Electronic parts, equipment	([2])
Hardware, plumbing-heating goods	Hardware, plumbing, heating
Hardware	Hardware
Plumbing, heating goods	Plumbing, heating equipment, supplies

See footnotes at end of Appendix D.

Comparison of 1954 and 1948 Classifications–Type of Operation and Kind of Business–Continued

1954 CLASSIFICATION	1948 EQUIVALENT CLASSIFICATION
Type, by Kind of Business—Continued	Type, by Kind of Business—Continued
Merchandise agents, brokers—Continued	Agents, brokers—Continued
Lumber, construction materials	Lumber, construction materials
Lumber, millwork	Lumber, millwork
Construction materials (except lumber)	Other construction materials
Machinery, equipment, supplies	Machinery, equipment, supplies
Air conditioning, commercial refrigeration equipment; Commercial machines, equipment	Commercial machines, equipment
Construction machinery, equipment	Construction machinery, equipment
Farm-garden machinery, equipment	Farm-dairy machinery, equipment
Industrial machinery, equipment, supplies	Industrial machinery, equipment, supplies
Professional equipment, supplies	Professional equipment, supplies
Service establishment equipment, supplies	Service establishment equipment, supplies
Transportation (except automotive) equipment, supplies	Transportation (except automotive) equipment, supplies
Metals, metalwork (except scrap)	Metals, metalwork (except scrap)
Iron, steel and products	Iron, steel and products
Nonferrous metals, metalwork	Nonferrous metals, metalwork
Other merchandise agents, brokers:	
Scrap iron and steel	Iron, steel scrap
Amusements, sporting goods, toys	Amusement, sporting goods
Books, magazines, newspapers	Books, periodicals, newspapers
Coal, coke	Coal, coke
Farm supplies	Farm supplies
Jewelry	Jewelry
Petroleum and products	Petroleum and products
Miscellaneous products agents, brokers, n.e.c. (plus yarns; general merchandise)	Agents and brokers, miscellaneous products; Beer, wines, distilled spirits; Tobacco and products (except leaf); Other scrap, waste materials
Assemblers of farm products[2]	Assemblers (mainly farm products) (less fish, sea foods)
Dairy, poultry products	Dairy, poultry products
Fresh fruits, vegetables	Fruits, vegetables (fresh)
Farm products (raw materials)	Farm products (raw materials)
Farm supplies	Farm supplies
Other farm products assemblers	Assemblers, miscellaneous products; Groceries, confectionery, meats (less fish, sea foods)

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

[1]1948 data shown in publications of the 1954 Census of Business have been adjusted to exclude milk pasteurizing and bottling plants, which are classified as Manufacturing in the 1954 Censuses.

[2]See "Comparison of 1948 and 1954 Censuses" in Introduction.

[3]Data are shown separately for this classification in Table 1A, United States Summary.

[4]See footnote 5 to Table 1C, and also "Comparison of 1948 and 1954 Censuses" in Introduction.

[5]See footnote 6 to Table 1C.

[6]See footnote 7 to Table 1C.

[7]For explanation of classification differences, 1948 to 1954, see the "Manufacturers' sales branches, sales offices" section of "Kind-of-Business Descriptions," Appendix A.

APPENDIX E

KIND OF BUSINESS DETAIL FOR WHOLESALE TRADE AREA STATISTICS

Complete kind-of-business detail is shown in the 1954 Census of Business reports only at the United States level. Data for States, standard metropolitan areas, and counties are presented at six different levels of kind-of-business detail. The amount of detail shown at each level is determined by the number of wholesale establishments in 1954 in the particular area, in accordance with the following plan:

Stub A.—306 trade classifications—United States summary (table 1A).

Stub B.—159 trade classifications—States (table 101) and standard metropolitan areas (table 103) with 5,000 or more wholesale establishments.

Stub C.—102 trade classifications—States (table 101) and standard metropolitan areas (table 103) with 1,000-4,999 wholesale establishments.

Stub D.—27 trade classifications—States (table 101) with fewer than 1,000 wholesale establishments.

Stub E.—37 trade classifications—standard metropolitan areas (table 103) with 400-999 wholesale establishments.

Stub F.—21 trade classifications—standard metropolitan areas (table 103) with fewer than 400 wholesale establishments—counties (table 104) with 150 or more wholesale establishments.

Stub G.—5 trade classifications—counties (table 104) with 100-149 wholesale establishments (data are presented in table 102 for all counties in the State regardless of size).

Stub B	Stub C	Stub D	Stub E	Stub F	Stub G	Kind of business
X	X	X	X	X	X	**Merchant wholesalers**
X	X	X	X	X		Grocery, confectionery, meat wholesalers
X	X		X			General-line grocery wholesalers
X	X		X			Confectionery wholesalers
X	X		C			Fish, sea food distributors
X	X					Meat, meat products wholesalers
X	X		X			Specialty-line grocery wholesalers
X	X	X	X	X		Farm products (edible) distributors
X	X		X			Poultry, poultry products distributors
X	X		X			Fresh fruit, vegetable wholesalers
X	X	X	X	X		Beer, wine, distilled spirits wholesalers
X	X					Beer, ale distributors
X	X					Wine, distilled spirits wholesalers
X	X	X	X	X		Tobacco distributors
X	X	X	X	X		Drugs, chemicals, allied products wholesalers
X	X		C			General-line drug wholesalers
X	X					Specialty-line drug, toiletries wholesalers
X	X		C			Industrial chemicals, explosives distributors
X	X					Paint, varnish wholesalers
X	X	X	X	X		Dry goods, apparel wholesalers
X	X		X			Clothing, furnishings, footwear wholesalers
X	X		C			General-line dry goods wholesalers
X	X					Specialty-line dry goods wholesalers
X	X					Piece goods converters
X	X	X	X	X		Furniture, home furnishings wholesalers
X	X					Furniture (household, office) wholesalers
X	X					Home furnishings, floor coverings wholesalers
X	X	X	X	X		Paper, allied products wholesalers
X	X					Coarse paper and products wholesalers
X	X					Printing and fine paper distributors
X	X					Stationery, office supplies wholesalers
X	X					Wallpaper wholesalers
X	X	X	X	X		Farm products (raw materials) merchants
X	X	X	X	X		Automotive wholesalers
X	X					Motor vehicle distributors
X	X					Automotive equipment, tire-tube wholesalers
X	X	X	X	X		Electrical, Electronics, appliance distributors
X	X					Electrical apparatus, supplies distributors
X	X					Electrical appliance, radio, TV set wholesalers
X	X					Electronic parts, equipment distributors
X	X	X	X	X		Hardware, plumbing-heating goods wholesalers
X	X		X			Hardware wholesalers
X	X		X			Plumbing, heating equipment, supplies distr
X	X	X	X	X		Lumber, construction materials distributors
X	X		X			Lumber, millwork wholesalers
X	X		X			Construction materials distributors
X	X	X	X	X		Machinery, equipment, supplies distributors
X	X					Air conditioning, comm. refrig. equip., distr.
X	X		X			Commercial machines, equipment distributors
X	X					Construction machinery, equipment dealers
X	X					Farm-garden machinery, equipment wholesalers
X	X		X			Industrial machinery, equipment distributors
X	X		X			Industrial materials, supplies distributors
X	X		X			Professional equipment, supplies distributors
X	X		X			Service establishment supply houses
X	X					Transportation equipment distributors
			X			Other machinery, equip., supplies distributors
X	X	X	X	X		Metals, metalwork (except scrap) distributors
X	X					Iron, steel and products distributors
X	X					Nonferrous metals distributors
X	X	X	X	X		Scrap, waste materials dealers
X	X					Iron, steel scrap dealers
X	X					Waste materials dealers
X	X	X	X	X		Other merchant wholesalers
X	X		X			Amusement, sporting goods distributors
X	X					Book, magazine, newspaper wholesalers
X	X					Coal wholesalers
X	X					Farm supplies wholesalers
X	X		X			Jewelry wholesalers
X	X					Petroleum products distributors
X	X					Gift, art goods, greeting card wholesalers
X	X					Flower, bulb, plant wholesalers
X	X					Miscellaneous products merchant wholesalers
			X			Merchant wholesalers n. e. c.
X	X	X	X	X	X	**Manufacturers' sales branches, sales offices**
X	X	X	X			Sales branches (with stocks)
X	X	X	X			Sales offices (without stocks)
X	X					Food and kindred products
X						Sales branches (with stocks)
X						Sales offices (without stocks)
X	X					Textile mill products
X						Sales branches (with stocks)
X						Sales offices (without stocks)
X	X					Apparel and related products
X						Sales branches (with stocks)
X						Sales offices (without stocks)
X	X					Furniture and fixtures
X						Sales branches (with stocks)
X						Sales offices (without stocks)
X	X					Paper and allied products
X						Sales branches (with stocks)
X						Sales offices (without stocks)
X	X					Chemicals and allied products
X						Sales branches (with stocks)
X						Sales offices (without stocks)

KIND OF BUSINESS DETAIL FOR WHOLESALE TRADE AREA STATISTICS—Con.

Stub B	Stub C	Stub D	Stub E	Stub F	Stub G	Kind of business
X	X					Rubber products
X						Sales branches (with stocks)
X						Sales offices (without stocks)
X	X					Leather and leather products
X						Sales branches (with stocks)
X						Sales offices (without stocks)
X	X					Stone, clay, and glass products
X						Sales branches (with stocks)
X						Sales offices (without stocks)
X	X					Primary metal products
X						Sales branches (with stocks)
X						Sales offices (without stocks)
X	X					Fabricated metal products
X						Sales branches (with stocks)
X						Sales offices (without stocks)
X	X					Machinery (except electrical)
X						Sales branches (with stocks)
X						Sales offices (without stocks)
X	X					Electrical machinery
X						Sales branches (with stocks)
X						Sales offices (without stocks)
X	X					Transportation equipment
X						Sales branches (with stocks)
X						Sales offices (without stocks)
X	X					Instruments and related products
X						Sales branches (with stocks)
X						Sales offices (without stocks)
X	X					Other manufacturers' products
X						Sales branches (with stocks)
X						Sales offices (without stocks)
X	X	X	X	X	X	**Petroleum bulk plants, terminals & LP gas facilities**
X	X	X				Gasoline, distillates, residuals
X	X	X				Bulk plants
X	X	X				Distributing terminals
X	X	X				Wholesale LP gas facilities
X	X	X	X	X	X	**Merchandise agents, brokers**
X	X					Grocery, confectionery, meats
X						Groceries (combination of food lines)
X						Canned foods
X						Coffee, tea, spices
X						Confectionery
X						Flour
X						Meats, provisions (except canned)
X						Sugar
X						Miscellaneous grocery products
X	X					Farm products (edible)
X	X					Dairy, poultry products
X	X					Fruits, vegetables
X	X					Drugs, chemicals, paints
X						Drugs, proprietaries, toiletries
X						Chemicals, explosives
X						Paints, varnishes, lacquers, enamels
X	X					Apparel (including footwear)
X						Clothing, furnishings (men's, women's)
X						Men's, boys' clothing, furnishings
X						Women's, children's clothing, accessories
X						Furs (dressed), fur clothing
X						Handbags
X						Millinery, millinery supplies
X						Shoes, other footwear
X						Work clothing
X	X					Dry goods, piece goods
X						Hosiery
X						Dry goods
X						Piece goods
X	X					Furniture, home furnishings
X						Furniture
X						Home furnishings
X	X					Paper, allied products
X						Paper
X						Stationery, office supplies
X	X					Farm products (raw materials)
X	X					Cotton
X	X					Grain
X	X					Hides, skins, raw furs
X	X					Livestock
X	X					Tobacco (leaf)
X	X					Wool, mohair
X	X					Miscellaneous inedible farm products
X	X					Automotive
X	X					Electrical-electronic apparatus, equip., appliances
X						Electrical apparatus, supplies
X						Appliances, radios, TV sets
X						Electronic parts, equipment
X	X					Hardware, plumbing-heating goods
X						Hardware
X						Plumbing, heating goods
X	X					Lumber, construction materials
X						Lumber, millwork
X						Construction materials (except lumber)
X	X					Machinery, equipment, supplies
X						Air conditioning, commercial refrigeration equip.
X						Commercial machines, equipment
X						Construction machinery, equipment
X						Farm-garden machinery, equipment
X						Industrial machinery, equipment, supplies
X						Professional equipment, supplies
X						Service establishment equipment, supplies
X						Transportation (exc. automotive) equip., supplies
X	X					Metals, metalwork (except scrap)
X						Iron, steel and products
X						Nonferrous metals, metalwork
X	X					Other merchandise agents, brokers
X						Scrap iron and steel
X						Amusements, sporting goods, toys
X						Books, magazines, newspapers
X						Coal, coke
X						Farm supplies
X						Jewelry
X						Yarns
X						Petroleum and products
X						General merchandise
X						Miscellaneous products, agents, brokers, n. a. c.
X	X	X	X	X	X	**Assemblers of farm products**
X	X	} C	{	—	—	Dairy, poultry products
X	X					Fresh fruits, vegetables
X	X	X				Farm products (raw materials)
X	X	X				Farm supplies
X	X	X				Other farm products assemblers

X indicates that data are shown for the kind-of-business to the right in area size according to the letter at the head of the column.

C Combined.

APPENDIX F

EXPLANATION OF TERMS

(Types of operation and kinds of business are described in Appendix B)

Active proprietors of unincorporated businesses.--Active proprietors include owners or partners of unincorporated businesses who devoted the major portion of their time to the operation of the business for the workweek ended nearest November 15, 1954.

Auxiliaries.--See Central administrative offices and auxiliaries

Bad-debt losses.--See Credit terms

Bin space of grain elevators.—The rated capacity of elevators or bins used for storing loose grain, feed, ear corn, etc., by country grain elevators and terminal elevators of grain merchandise firms is measured in Table 9H.

Brokerage or commission received.—Merchandise agents and brokers were instructed to report amounts received by them on transactions negotiated for others during 1954. These amounts usually appear in the table under the heading "Operating expenses (including payroll)," footnoted accordingly.

Central administrative offices, and auxiliary units of wholesale establishments.—These are locations of a multiunit organization which service or are auxiliary to the wholesale establishments within the organization. They do not ordinarily sell merchandise. They are classified into the following groups:

Central administrative offices.—These are locations such as central offices, executive offices, and district offices which are engaged in performing administrative functions for the wholesale establishments within the same multiunit organization. Locations having other functions in addition to administrative functions are included in this group.

Other auxiliaries.—These are locations such as warehouses, buying offices, garages, receiving or shipping offices, etc., which are engaged in performing auxiliary functions other than administration for the wholesale establishments in the same organization.

City size.—Each establishment included in the 1954 Census of Business was classified into one of five city-size groups, based on the number of inhabitants in the city in which the establishment was located. City size was determined by the 1950 Census of Population count, except for places which had special censuses taken by the Bureau of the Census between April 1, 1950, and September 15, 1954. The group entitled "Remainder of United States" includes all establishments located in incorporated cities of less than 5,000 inhabitants, and in rural areas.

Class of customer.--See Sales by class of customer

Cold storage space.--See Warehouse and storage space terms

Commodity-line sales.--See Sales terms

Cooperative associations.--See Form of ownership terms

Cooperative bulk plants.--These are bulk plants (single unit or multiunit) owned and operated by cooperative associations. Many of these establishments are primarily engaged in marketing products to farmers.

Corporations.—See Form of ownership terms

Country grain elevators.--These are distinguished from terminal grain elevators in that they buy grain direct from farmers primarily in trucks or wagons. Included here are establishments handling grain through properties commonly referred to as "elevators" and which are primarily engaged in buying and selling grain or in buying and assembling grain for shipment to central markets. Many country grain elevators sell feed, seed, fertilizer and other supplies to farmers in addition to buying and shipping grain. Establishments primarily engaged in selling supplies to farmers, however, are classified as retail establishments.

Country grain elevators are classified as independent, line or cooperative elevators:

Independent elevators.—These are country elevators operated by firms other than cooperatives, with only one such establishment in 1954.

Line elevators.--These are distinguished from independent elevators in that two or more were operated by the same ownership.

Cooperative elevators.—These are country grain elevators owned, and operated cooperatively by farmers.

Credit terms:

Bad-debt losses.--Respondents were instructed to report as bad-debt losses the amount of receivables written off during 1954 as uncollectible.

Credit sales.--Respondents were instructed to report as credit business all sales except those on a strictly cash or c.o.d. basis.

Receivables, end-of-year.--Respondents were instructed to report accounts and notes receivable, derived from the sales of merchandise or services, on their books at the end of the year--before deducting reserves for bad-debt losses. Notes and accounts sold or discounted to banks, finance companies, or factors are not included.

Employment-payroll terms:

Employment size.--Wholesale establishments are classified on the basis of the number of paid employees during the workweek ended nearest November 15, 1954. Establishments with one or more paid employees sometime during the year but none during the workweek ended nearest November 15 are included in the "1 paid employee" size class.

Paid employees.--Paid employees consist of the number of employees, including salaried officers and executives of corporations, who were on the payroll for the workweek ended nearest March 15, May 15, August 15, and November 15.

Payroll, entire year.--Payroll includes all forms of compensation (salaries, wages, commissions, bonuses, and vacation allowances) paid during the year to all employees. For corporations, it includes amounts paid to officers and executives; however, it does not include compensation of proprietors or of partners of unincorporated businesses. Payroll is reported before deductions for Social Security, income tax, insurance, dues, etc.

Payroll--workweek ended nearest November 15.--This item consists of payroll, as defined above, which was paid to persons on the payroll in the pay period ended nearest November 15, 1954. Establishments whose payroll period was other than a week were requested to adjust the figures to a weekly basis.

Establishments.—Census of Business figures represent a summary of reports for individual establishments rather than companies. A separate report was obtained for each location where business was conducted, including each location of multiunit organizations. Each report in the Census was tabulated in accordance with the physical location at which the business was conducted.

Where two or more activities were carried on at a single establishment, the entire establishment was classified on the basis of its major activity and all data for it were included in that classification.

The count of establishments does not include those places which conducted business at some time during 1954 but which went out of business before the end of 1954; however, sales, employment, payroll, etc., of such establishments are included.

Locations of multiunit organizations which service or are auxiliary to wholesale establishments of the organization, such as separate storage warehouses, administrative offices, etc., are not

considered as wholesale establishments. Information for them is presented separately in Tables 9K and 9L.

Export sales.--See Sales terms

Form of ownership terms:

Individual proprietorships.--These are wholesale establishments of unincorporated firms owned by one individual or person. The owner may or may not actively participate in the operation of the business.

Partnerships.--These are wholesale establishments of unincorporated businesses owned by two or more persons. Partners may or may not actively participate in the operation of the business.

Corporations (except incorporated cooperatives).--These are wholesale establishments owned by corporations, other than cooperative, legally incorporated under State laws. Wholesale establishments operated by incorporated cooperative associations are included under cooperative associations.

Cooperative associations (including those incorporated).--Included here are wholesale establishments operated by cooperative associations, whether incorporated or unincorporated.

Other forms of organization (including not reported).--Included under this classification are two classes of wholesale establishments: Those having ownership under legal forms not defined above--State operated wholesale businesses, special forms of trusts, etc.; and establishments for which no legal form designation was reported.

Gallon sales.--See Sales terms

Independent (single unit) petroleum bulk plants.--These are bulk plants (except cooperative) owned and operated independently of other wholesale establishments. This classification includes bulk plants operated under the same ownership with retail service stations but not under the same ownership with other bulk plants, or terminals.

Individual proprietorships.--See Form of ownership terms

Inventories, end-of-year, at cost.--Inventories consist of stocks, at cost value, of merchandise owned and on hand for sale at the end of the year. Goods owned by the reporting establishments but held by others on consignment basis are included, but not goods owned by others.

Iron, steel scrap processing equipment.--Such scrap processing equipment as shears, presses, torches, cranes, crushes, etc., of iron and steel scrap dealers.

Legal form of organization.--See Form of ownership terms

Line elevators.--See Country grain elevators

Multiunits.--See Single units and multiunits

Operating expenses.--Operating expenses include payroll as well as other overhead expenses, but not the cost of merchandise nor withdrawals by owners of unincorporated businesses. The term covers such items as administrative, selling, warehouse, delivery, occupancy, and miscellaneous expenses.

For merchandise agents and brokers, and for commission petroleum bulk plants, entries under the heading "Operating expenses" represent the amount of brokerage or commission received rather than total expenses incurred.

Paid employees.--See Employment-payroll terms

Partnerships.--See Form of ownership terms

Payroll, entire year.--See Employment-payroll terms

Payroll, workweek ended nearest November 15.--See Employment-payroll terms

Product class sales.--See Sales terms

Purchases for the account of others.--Buying goods, on a commission basis, for others.

Receivables, end-of-year.--See Credit terms

Sales terms:

Commodity line and product class sales.--Provision was made in the 1954 Census of Business for wholesale establishments to report their sales by broad commodity, product, or merchandise line classification. Two different classification systems were used; one for merchant wholesalers, farm product assemblers and petroleum bulk plants and terminals; and one for manufacturers' sales branches and sales offices.

The classifications into which merchant wholesalers and farm products assemblers reported their sales are referred to in this report as "commodity lines," a complete list of which appears on Pages 6-166 and 167.

In order to maintain comparability, and to assist in measuring flow of manufactured goods, manufacturers' sales branches and sales offices were requested to report sales analyses according to broad "product classes" (five-digit classifications) of the 1954 Census of Manufactures. A list of these product classes for which data are shown separately appears on Pages 6-168 to 6-171.

Sales.--Sales are defined to include total receipts from customers during 1954, after deductions of returns, allowances and discounts. They include the amount of local and State sales taxes or Federal excise taxes which are collected by the establishments directly from customers and paid directly by the establishments to a local, State, or Federal taxing agency. Excise taxes and import duties paid by wholesale establishments are also included. Sales include receipts from repairs and from other services to customers but exclude amounts not received from customers, such as income from investments, rental of real estate, etc.

The sales figures, therefore, represent total sales and receipts of all establishments primarily engaged in wholesale trade including any retail sales made by them. They do not include sales at wholesale accounted for by manufacturing plants, retail stores, and other business establishments whose primary activity is other than wholesale trade.

In the tables in this volume sales are presented for the various types of operation and kinds of business of wholesale trade, but no total sales figures are shown for all types of operation combined.

Totals were not provided as such amounts become difficult to interpret because the sales of different operating types represent significantly different inputs of labor, services, etc. (e.g., sales of merchant wholesalers compared to sales made by agents and brokers) and because of the fact that wholesale firms frequently make sales to other wholesale firms.

Sales by Class of Customer:

Sales to industrial, commercial, etc., users.--Although the wording varied with the report form, the respondent was instructed to report under this classification sales to industrial, commercial, professional, and institutional users (except the Federal Government), and other similar types of business concerns that normally buy for their own use rather than for resale of the goods in form purchased.

Forms used in enumerating "machinery, equipment and supplies distributors," "metals, metalwork distributors," "scrap, waste materials dealers," and "coal wholesalers" made no provision for reporting sales to consumers and farmers separately from sales to industrial, commercial and similar users. For these kinds of business all sales to users and consumers, except those to the Federal Government, are included in the accompanying tables in the column headed "To industrial, commercial, etc., users."

Sales to consumers and farmers.--Instructions provided for reporting under this classification all sales to household consumers, farmers and to individual users, including sales to respondents own employees.

The form used in enumerating construction material distributors provided for combining sales to contractors and builders with sales to consumers and farmers. For this kind of business sales to contractors and builders are included with sales

to consumers, farmers, etc., are under the heading "To Consumers and Farmers."

Sales to Federal Government.--Instructions provided for reporting here sales direct to the Federal Government, including the armed services.

Sales to retailers.--Instructions provided for reporting here sales to retailers of all types (chain stores, independent stores, department stores, etc.).

Forms used in enumerating "Automotive wholesalers" and "Electrical, electronic, appliance distributors" provided for reporting separately sales to repair shops. Such sales are included in the tables under the heading "To Retailers."

Sales to wholesale organizations.--Respondents were instructed to report under this classification sales to organizations that normally purchase for resale at wholesale.

Export sales.--Instructions provided for reporting here all sales made direct to buyers in foreign countries or through their agents in this country. Firms operating foreign branches were instructed to include all transfers from the United States to such branches. Sales to Puerto Rico and the Territories are excluded.

Sales for own account (merchandise agents and brokers).--The amount of merchant wholesale business done by merchandise agents and brokers for their own account in contrast to sales or purchases negotiated for the account of others.

Sales from stock (manufacturers' sales branches with stocks).--Sales from stocks at sales branches, as distinguished from direct shipments by producers to customers of sales branches.

Sales size.--Each merchant wholesale establishment was classified by the 1954 Census of Business with "establishments operated entire year" or "establishments not operated entire year" on the basis of the period of time covered in the Census report. Classified with "establishments operated entire year" are those which operated 10 or more months during the census year and which were in business at the end of the year. "Establishments not operated entire year" includes establishments that reported less than 10 months operations, together with other not in business at the end of the year. The count of establishments as shown for "not operated entire year," as well as for other classifications, represents only the number in business at the end of the year. However, data on sales, employment, payroll, etc., are included for "establishments not operated entire year" that were not in business at the end of the year, even though not included in the count of establishments. It is for this reason that it is possible for sales, payroll, expenses, etc., to appear for some classifications, but without a corresponding count of establishments. Comparisons of sales-size classes between 1954 and previous censuses should take into consideration the exclusion of establishments with no paid employees in 1954. This change has the greatest impact in the lower sales-size classes.

Sales-size tabulations are limited to merchant wholesalers, "establishments operated entire year," as defined above. Establishments were classified by sales-size group after the reported sales and receipts figures had been rounded to the nearest thousand dollars.

Sales to retailers, users and consumers (petroleum bulk plants, terminals).--Gallon sales by petroleum bulk plants and terminals to retailers, users and consumers (gasoline service stations, service shops, governmental bodies--including the Military--industrial and commercial accounts, exports and sales to truck distributors without bulk storage facilities, etc.). Sales to jobbers and distributors who have bulk plants or terminals are omitted.

Single units and multiunits.--Wholesale establishments are classified according to the total number of wholesale establishments under a single ownership regardless of kind of wholesale business conducted.

Standard metropolitan areas.--In addition to those for States, counties, and cities, Census of Business statistics are presented for standard metropolitan areas. These are areas which have been defined and established cooperatively by a number of interested Federal Agencies under the direction of the Bureau of the Budget for purposes of compilation and presentation of a wide variety of statistical data on a uniform area basis.

The general concept adopted in defining a standard metropolitan area was that of an integrated economic area with a large volume of daily travel and communication between a central city of 50,000 inhabitants or more and the outlying parts of the area. This resulted in an area considerably more restricted, especially for the larger cities, than the "market" or "trading" area. Each area (except in New England) consists of one or more counties. In New England, metropolitan areas have been defined on a town basis rather than a county basis. A complete statement of the principles adopted as a guide in applying this general concept to the definition of individual areas will be found in a document issued by the Bureau of the Budget, Executive Office of the President, dated June 8, 1954, entitled "Standard Metropolitan Area Definitions."

The 173 standard metropolitan areas in the continental United States and Hawaii for which 1954 Census of Business data are included in this volume are those defined by the Bureau of the Budget. (See list and maps in Appendix G.)

Storage capacity.--See Warehouse and storage space terms

Type of operation.--See Appendix B

Vending machines.--Coin-operated automatic machines vending such merchandise as cigars, cigarettes, candy, soft drinks, etc., operated by food, tobacco, and related products wholesalers. Establishments primarily engaged in operating vending machines are classified as retail.

Warehouse and storage space terms:

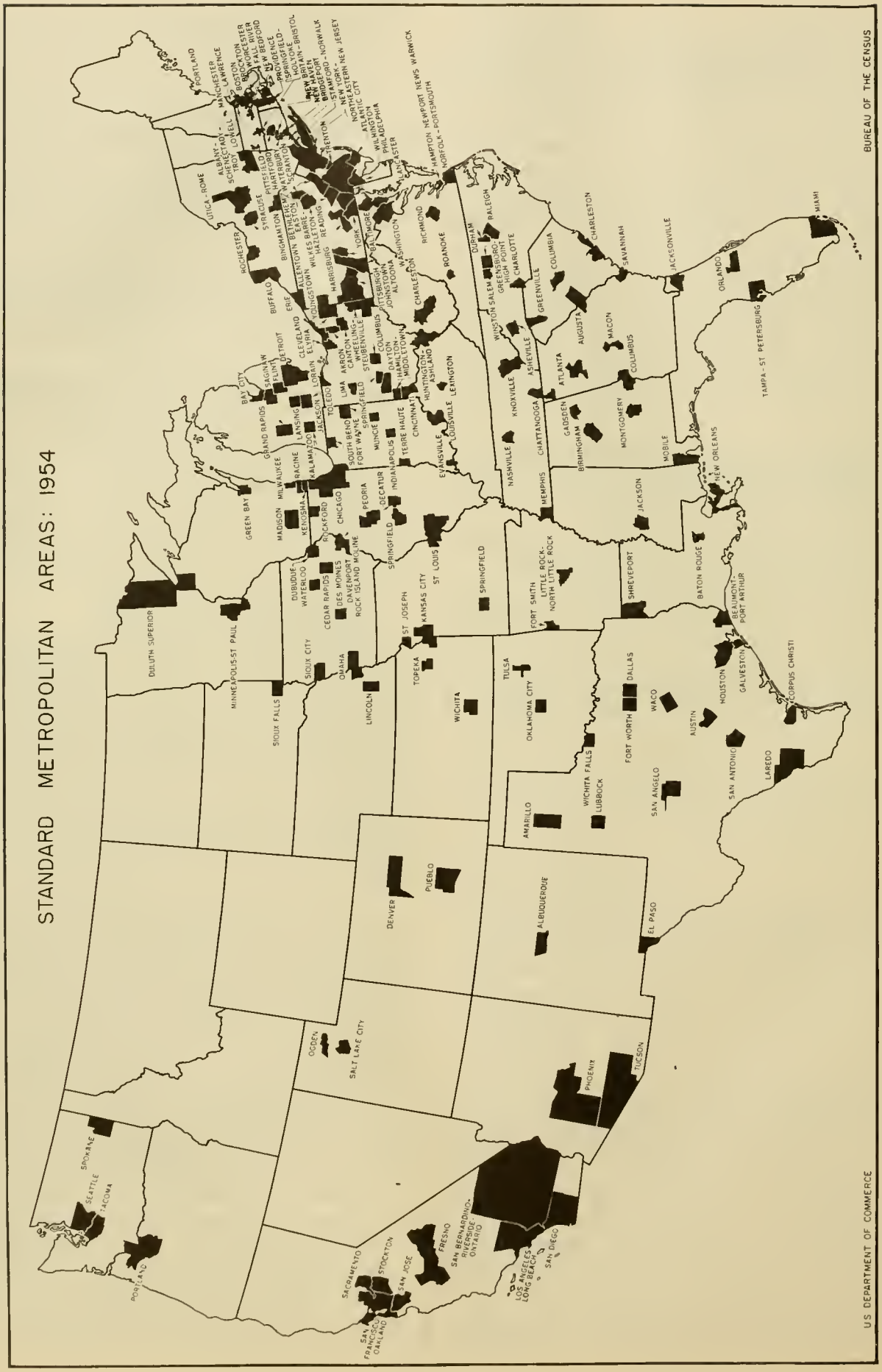
Cold storage space.--Forms used in enumerating wholesale establishments primarily engaged in marketing food and related products provided for reporting net piling cold storage space, in cubic feet, as of the end of 1954. Net piling space was defined as space for storing commodities--inside space measured from wall to wall and from floor to ceiling less space for ventilation (outside of piling), coils, aisles, posts, sprinklers, etc. Forms used by merchant wholesalers of food, by sales branches of food processors and by assemblers of edible farm products provided for segregating cold storage space into: cooler space (20°-50°F); and freezer space, including food lockers, 19°F., and below. Food brokers and agents, types of marketers that normally do not carry stocks, were requested to report only their total cold storage space, not the break between cooler and freezer space.

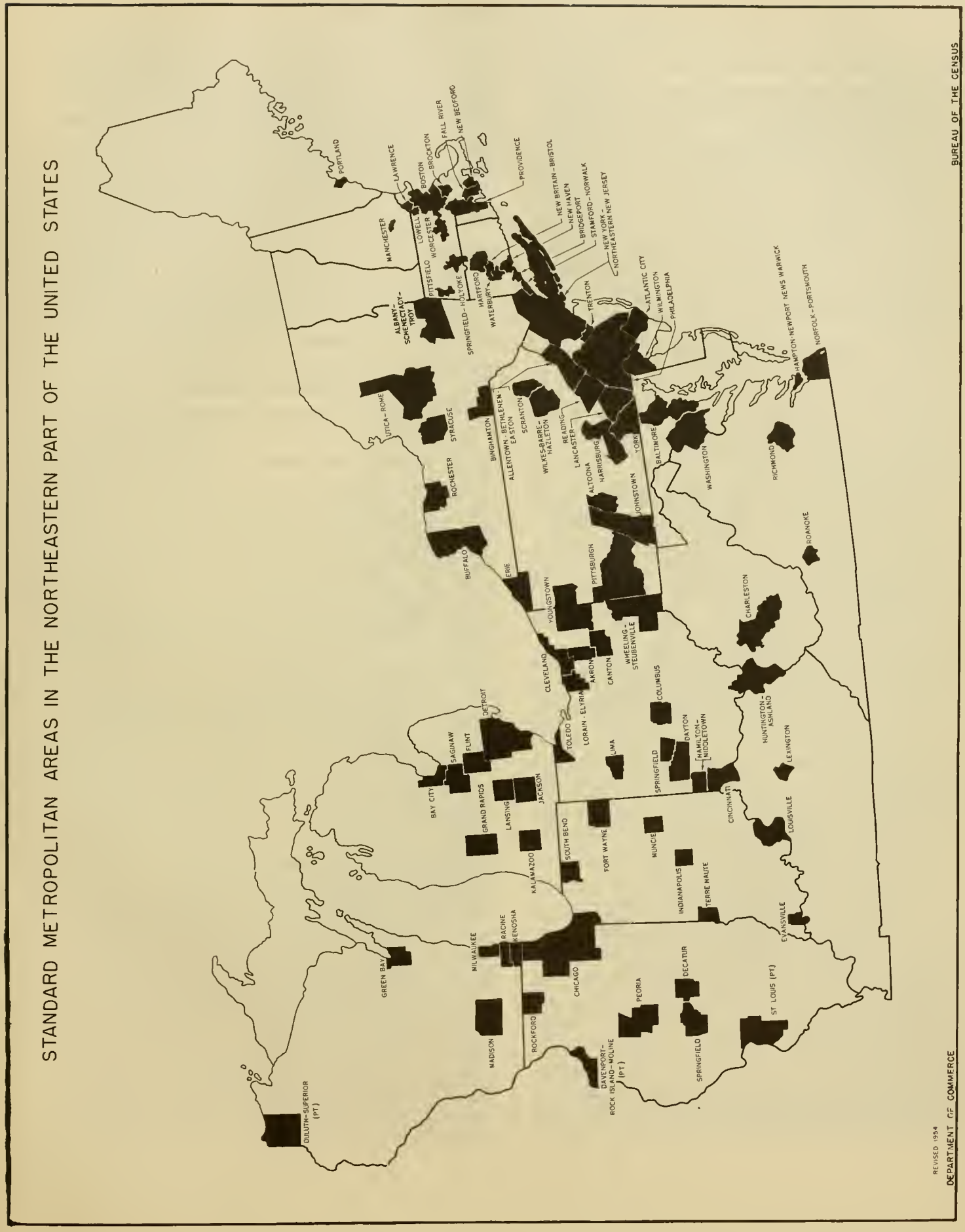
Storage capacity (petroleum bulk plants and terminals).--Storage capacity represents the bulk liquid storage space at establishments primarily engaged in marketing refinery products and LP gas at wholesale. Establishments operated as bulk plants or bulk terminals and located at refineries are included. Facilities operated as integral parts of refineries, however, are not included in the accompanying tabulation as they are covered in the Census of Manufactures. Likewise space in pipelines, tankers, tank cars, tank farms, public warehouses and space leased to government, including the military, is excluded.

Warehouse floor space.--Respondents were instructed to report, in square feet, the net occupiable warehouse, stock room, and other inventory under-roof floor space as of the end of 1954, occupied or unoccupied. Floor space was reported net--inside occupiable space exclusive of walls, permanent aisles, elevator shafts, stairways, offices, receiving and shipping platforms, etc.

All report forms except the one used in enumerating merchandise agents and brokers provided for segregating space in single story buildings from that in multiple story buildings. However, some respondents were able to provide information on total floor space, but not the break between single and multiple story. Only total floor space is shown for merchandise agents and brokers, as no break between single and multiple story buildings was called for on the report form for this type of operation.

APPENDIX G
STANDARD METROPOLITAN AREAS




STANDARD METROPOLITAN AREAS IN THE NORTHEASTERN PART OF THE UNITED STATES
PORTLAND
LAWRENCE
BOSTON
BROCKTON
FALL RIVER
NEW BEDFORD
PROVIDENCE
NEW BRITAIN-BRISTOL
NEW HAVEN
BRIDGEPORT
STAMFORD-NORWALK
NEW YORK-NORTHEASTERN NEW JERSEY
MANCHESTER
LOWELL
WORCESTER
PITTSFIELD
SPRINGFIELD-HOLYOKE
HARTFORD
WATERBURY
ALBANY-SCHENECTADY-TROY
TRENTON
ATLANTIC CITY
WILMINGTON
PHILADELPHIA
HAMPTON-NEWPORT NEWS-WARWICK
NORFOLK-PORTSMOUTH
UTICA-ROME
SYRACUSE
BINGHAMTON
ALLENTOWN-BETHLEHEM-EASTON
SCRANTON
WILKES-BARRE-HAZLETON
READING
LANCASTER
HARRISBURG
YORK
BALTIMORE
WASHINGTON
RICHMOND
ROCHESTER
ALTOONA
JOHNSTOWN
ROANOKE
BUFFALO
ERIE
PITTSBURGH
YOUNGSTOWN
CHARLESTON
WHEELING-STEUBENVILLE
CLEVELAND
AKRON
CANTON
COLUMBUS
DETROIT
TOLEDO
LORAIN-ELYRIA
HUNTINGTON-ASHLAND
SAGINAW
FLINT
LIMA
DAYTON
HAMILTON-MIDDLETOWN
LEXINGTON
BAY CITY
GRAND RAPIDS
LANSING
JACKSON
SPRINGFIELD
CINCINNATI
SOUTH BEND
FORT WAYNE
MUNCIE
LOUISVILLE
KALAMAZOO
INDIANAPOLIS
TERRE HAUTE
RACINE
KENOSHA
MILWAUKEE
EVANSVILLE
GREEN BAY
CHICAGO
DECATUR
PEORIA
ST LOUIS (PT)
MADISON
ROCKFORD
SPRINGFIELD
DAVENPORT-ROCK ISLAND-MOLINE (PT)
DULUTH-SUPERIOR (PT)
REVISED 1954
DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS

STANDARD METROPOLITAN AREAS

(As defined by the Bureau of the Budget)

AKRON STANDARD METROPOLITAN AREA—Coextensive with Summit County, Ohio

ALBANY-SCHENECTADY-TROY STANDARD METROPOLITAN AREA—Consists of Albany, Rensselaer, and Schenectady Counties, N. Y.

ALBUQUERQUE STANDARD METROPOLITAN AREA—Coextensive with Bernalillo County, N. Mex.

ALLENTOWN-BETHLEHEM-EASTON STANDARD METROPOLITAN AREA—Consists of Lehigh and Northampton Counties, Pa.; and Warren County, N. J.

ALTOONA STANDARD METROPOLITAN AREA—Coextensive with Blair County, Pa.

AMARILLO STANDARD METROPOLITAN AREA—Consists of Potter and Randall Counties, Tex.

ASHEVILLE STANDARD METROPOLITAN AREA—Coextensive with Buncombe County, N. C.

ATLANTA STANDARD METROPOLITAN AREA—Consists of Cobb, De Kalb, and Fulton Counties, Ga.

ATLANTIC CITY STANDARD METROPOLITAN AREA—Coextensive with Atlantic County, N. J.

AUGUSTA STANDARD METROPOLITAN AREA—Consists of Richmond County, Ga.; and Aiken County, S. C.

AUSTIN STANDARD METROPOLITAN AREA—Coextensive with Travis County, Tex.

BALTIMORE STANDARD METROPOLITAN AREA—Consists of Baltimore City, Baltimore and Anne Arundel Counties, Md.

BATON ROUGE STANDARD METROPOLITAN AREA—Coextensive with East Baton Rouge Parish, La.

BAY CITY STANDARD METROPOLITAN AREA—Coextensive with Bay County, Mich.

BEAUMONT-PORT ARTHUR STANDARD METROPOLITAN AREA—Coextensive with Jefferson County, Tex.

BINGHAMTON STANDARD METROPOLITAN AREA—Coextensive with Broome County, N. Y.

BIRMINGHAM STANDARD METROPOLITAN AREA—Coextensive with Jefferson County, Ala.

BOSTON STANDARD METROPOLITAN AREA—Consists of all of Suffolk County; Cambridge, Everett, Malden, Medford, Melrose, Newton, Somerville, Waltham, and Woburn Cities and Arlington, Ashland, Bedford, Belmont, Burlington, Concord, Framingham, Lexington, Lincoln, Natick, North Reading, Reading, Stoneham, Wakefield, Watertown, Wayland, Weston, Wilmington, and Winchester Towns in Middlesex County; Beverly, Lynn, Peabody, and Salem Cities and Danvers, Hamilton, Lynnfield, Manchester, Marblehead, Middleton, Nahant, Saugus, Swampscott, and Wenham Towns in Essex County; Quincy City and Braintree, Brookline, Canton, Cohasset, Dedham, Dover, Medfield, Milton, Needham, Norwood, Randolph, Sharon, Walpole, Wellesley, Westwood, and Weymouth Towns in Norfolk County; and Hingham and Hull Towns in Plymouth County, Mass.

BRIDGEPORT STANDARD METROPOLITAN AREA—Consists of Bridgeport City and Fairfield, Stratford, and Trumbull Towns in Fairfield County, and Milford Town in New Haven County, Conn.

BROCKTON STANDARD METROPOLITAN AREA—Consists of Brockton City and Abington, Bridgewater, East Bridgewater, Rockland, West Bridgewater, and Whitman Towns in Plymouth County; Avon, Holbrook, and Stoughton Towns in Norfolk County; and Easton Town in Bristol County, Mass.

BUFFALO STANDARD METROPOLITAN AREA—Consists of Erie and Niagara Counties, N. Y.

CANTON STANDARD METROPOLITAN AREA—Coextensive with Stark County, Ohio

CEDAR RAPIDS STANDARD METROPOLITAN AREA—Coextensive with Linn County, Iowa

CHARLESTON (S. C.) STANDARD METROPOLITAN AREA—Coextensive with Charleston County, S. C.

CHARLESTON (W. Va.) STANDARD METROPOLITAN AREA—Consists of Fayette and Kanawha Counties, W. Va.

CHARLOTTE STANDARD METROPOLITAN AREA—Coextensive with Mecklenburg County, N. C.

CHATTANOOGA STANDARD METROPOLITAN AREA—Consists of Hamilton County, Tenn.; and Walker County, Ga.

CHICAGO STANDARD METROPOLITAN AREA—Consists of Cook, Du Page, Kane, Lake, and Will Counties, Ill.; and Lake County, Ind.

CINCINNATI STANDARD METROPOLITAN AREA—Consists of Hamilton County, Ohio; and Campbell and Kenton Counties, Ky.

CLEVELAND STANDARD METROPOLITAN AREA—Consists of Cuyahoga and Lake Counties, Ohio

COLUMBIA STANDARD METROPOLITAN AREA—Coextensive with Richland County, S. C.

COLUMBUS (GA.) STANDARD METROPOLITAN AREA—Consists of Chattahoochee and Muscogee Counties, Ga.; and Russell County, Ala.

COLUMBUS (OHIO) STANDARD METROPOLITAN AREA—Coextensive with Franklin County, Ohio

CORPUS CHRISTI STANDARD METROPOLITAN AREA—Coextensive with Nueces County, Tex.

DALLAS STANDARD METROPOLITAN AREA—Coextensive with Dallas County, Tex.

DAVENPORT-ROCK ISLAND-MOLINE STANDARD METROPOLITAN AREA—Consists of Rock Island County, Ill.; and Scott County, Iowa

DAYTON STANDARD METROPOLITAN AREA—Consists of Greene and Montgomery Counties, Ohio

DECATUR STANDARD METROPOLITAN AREA—Coextensive with Macon County, Ill.

DENVER STANDARD METROPOLITAN AREA—Consists of Adams, Arapahoe, Denver, and Jefferson Counties, Colo.

DES MOINES STANDARD METROPOLITAN AREA—Coextensive with Polk County, Iowa

DETROIT STANDARD METROPOLITAN AREA—Consists of Macomb, Oakland, and Wayne Counties, Mich.

DUBUQUE STANDARD METROPOLITAN AREA—Coextensive with Dubuque County, Iowa

DULUTH-SUPERIOR STANDARD METROPOLITAN AREA—Consists of St. Louis County, Minn.; and Douglas County, Wis.

DURHAM STANDARD METROPOLITAN AREA—Coextensive with Durham County, N. C.

EL PASO STANDARD METROPOLITAN AREA—Coextensive with El Paso County, Tex.

ERIE STANDARD METROPOLITAN AREA—Coextensive with Erie County, Pa.

EVANSVILLE STANDARD METROPOLITAN AREA—Coextensive with Vanderburgh County, Ind.

FALL RIVER STANDARD METROPOLITAN AREA—Consists of Fall River City and Somerset, Swansea, and Westport Towns in Bristol County, Mass.; and Tiverton Town in Newport County, R. I.

FLINT STANDARD METROPOLITAN AREA—Coextensive with Genesee County, Mich.

FORT SMITH STANDARD METROPOLITAN AREA—Coextensive with Sebastian County, Ark.

FORT WAYNE STANDARD METROPOLITAN AREA—Coextensive with Allen County, Ind.

FORT WORTH STANDARD METROPOLITAN AREA—Coextensive with Tarrant County, Tex.

FRESNO STANDARD METROPOLITAN AREA—Coextensive with Fresno County, Calif.

GADSDEN STANDARD METROPOLITAN AREA—Coextensive with Etowah County, Ala.

GALVESTON STANDARD METROPOLITAN AREA—Coextensive with Galveston County, Tex.

GRAND RAPIDS STANDARD METROPOLITAN AREA—Coextensive with Kent County, Mich.

GREEN BAY STANDARD METROPOLITAN AREA—Coextensive with Brown County, Wis.

GREENSBORO-HIGH POINT STANDARD METROPOLITAN AREA—Coextensive with Guilford County, N. C.

GREENVILLE STANDARD METROPOLITAN AREA—Coextensive with Greenville County, S. C.

HAMILTON-MIDDLETOWN STANDARD METROPOLITAN AREA—Coextensive with Butler County, Ohio

HAMPTON-NEWPORT NEWS-WARWICK STANDARD METROPOLITAN AREA—Consists of Hampton, Newport News, and Warwick Cities, Va.

HARRISBURG STANDARD METROPOLITAN AREA—Consists of Cumberland and Dauphin Counties, Pa.

HARTFORD STANDARD METROPOLITAN AREA—Consists of Hartford City and Avon, Bloomfield, East Hartford, Farmington, Glastonbury, Manchester, Newington, Rocky Hill, Simsbury, South Windsor, West Hartford, Wethersfield, and Windsor Towns in Hartford County, Conn.

HOUSTON STANDARD METROPOLITAN AREA—Coextensive with Harris County, Tex.

HUNTINGTON-ASHLAND STANDARD METROPOLITAN AREA—Consists of Cabell and Wayne Counties, W. Va.; Boyd County, Ky.; and Lawrence County, Ohio

INDIANAPOLIS STANDARD METROPOLITAN AREA—Coextensive with Marion County, Ind.

JACKSON (MICH.) STANDARD METROPOLITAN AREA—Coextensive with Jackson County, Mich.

JACKSON (MISS.) STANDARD METROPOLITAN AREA—Coextensive with Hinds County, Miss.

JACKSONVILLE STANDARD METROPOLITAN AREA—Coextensive with Duval County, Fla.

JOHNSTOWN STANDARD METROPOLITAN AREA—Consists of Cambria and Somerset Counties, Pa.

KALAMAZOO STANDARD METROPOLITAN AREA—Coextensive with Kalamazoo County, Mich.

KANSAS CITY STANDARD METROPOLITAN AREA—Consists of Johnson and Wyandotte Counties, Kans.; and Clay and Jackson Counties, Mo.

KENOSHA STANDARD METROPOLITAN AREA—Coextensive with Kenosha County, Wis.

KNOXVILLE STANDARD METROPOLITAN AREA—Consists of Anderson, Blount, and Knox Counties, Tenn.

LANCASTER STANDARD METROPOLITAN AREA—Coextensive with Lancaster County, Pa.

LANSING STANDARD METROPOLITAN AREA—Coextensive with Ingham County, Mich.

LAREDO STANDARD METROPOLITAN AREA—Coextensive with Webb County, Tex.

LAWRENCE STANDARD METROPOLITAN AREA—Consists of Lawrence City and Andover, Methuen, and North Andover Towns in Essex County, Mass.

LEXINGTON STANDARD METROPOLITAN AREA—Coextensive with Fayette County, Ky.

STANDARD METROPOLITAN AREAS

LIMA STANDARD METROPOLITAN AREA—Coextensive with Allen County, Ohio
LINCOLN STANDARD METROPOLITAN AREA—Coextensive with Lancaster County, Nebr.
LITTLE ROCK-NORTH LITTLE ROCK STANDARD METROPOLITAN AREA—Coextensive with Pulaski County, Ark.
LORAIN-ELYRIA STANDARD METROPOLITAN AREA—Coextensive with Lorain County, Ohio
LOS ANGELES-LONG BEACH STANDARD METROPOLITAN AREA—Consists of Los Angeles and Orange Counties, Calif.
LOUISVILLE STANDARD METROPOLITAN AREA—Consists of Jefferson County, Ky.; and Clark and Floyd Counties, Ind.
LOWELL STANDARD METROPOLITAN AREA—Consists of Lowell City and Billerica, Chelmsford, Dracut, and Tewksbury Towns in Middlesex County, Mass.
LUBBOCK STANDARD METROPOLITAN AREA—Coextensive with Lubbock County, Tex.
MACON STANDARD METROPOLITAN AREA—Consists of Bibb and Houston Counties, Ga.
MADISON STANDARD METROPOLITAN AREA—Coextensive with Dane County, Wis.
MANCHESTER STANDARD METROPOLITAN AREA—Consists of Manchester City and Goffstown Town in Hillsborough County, N. H.
MEMPHIS STANDARD METROPOLITAN AREA—Coextensive with Shelby County, Tenn.
MIAMI STANDARD METROPOLITAN AREA—Coextensive with Dade County, Fla.
MILWAUKEE STANDARD METROPOLITAN AREA—Coextensive with Milwaukee County, Wis.
MINNEAPOLIS-ST. PAUL STANDARD METROPOLITAN AREA—Consists of Anoka, Dakota, Hennepin, and Ramsey Counties, Minn.
MOBILE STANDARD METROPOLITAN AREA—Coextensive with Mobile County, Ala.
MONTGOMERY STANDARD METROPOLITAN AREA—Coextensive with Montgomery County, Ala.
MUNCIE STANDARD METROPOLITAN AREA—Coextensive with Delaware County, Ind.
NASHVILLE STANDARD METROPOLITAN AREA—Coextensive with Davidson County, Tenn.
NEW BEDFORD STANDARD METROPOLITAN AREA—Consists of New Bedford City and Acushnet, Dartmouth, and Fairhaven Towns in Bristol County, Mass.
NEW BRITAIN-BRISTOL STANDARD METROPOLITAN AREA—Consists of Bristol and New Britain Cities and Berlin, Plainville, and Southington Towns in Hartford County; and Plymouth Town in Litchfield County, Conn.
NEW HAVEN STANDARD METROPOLITAN AREA—Consists of New Haven City and Branford, East Haven, Hamden, North Haven, Orange, West Haven and Woodbridge Towns in New Haven County, Conn.
NEW ORLEANS STANDARD METROPOLITAN AREA—Consists of Jefferson, Orleans, and St. Bernard Parishes, La.
NEW YORK-NORTHEASTERN NEW JERSEY STANDARD METROPOLITAN AREA—Consists of New York City (Bronx, Kings, New York, Queens, and Richmond Counties) and Nassau, Rockland, Suffolk, and Westchester Counties, N. Y.; and Bergen, Essex, Hudson, Middlesex, Morris, Passaic, Somerset, and Union Counties, N. J.
NORFOLK-PORTSMOUTH STANDARD METROPOLITAN AREA—Consists of Norfolk and Princess Anne Counties, and the cities of Norfolk, South Norfolk, Portsmouth, and Virginia Beach, Va.
OGDEN STANDARD METROPOLITAN AREA—Coextensive with Weber County, Utah
OKLAHOMA CITY STANDARD METROPOLITAN AREA—Coextensive with Oklahoma County, Okla.
OMAHA STANDARD METROPOLITAN AREA—Consists of Douglas and Sarpy Counties, Nebr.; and Pottawattamie County, Iowa
ORLANDO STANDARD METROPOLITAN AREA—Coextensive with Orange County, Fla.
PEORIA STANDARD METROPOLITAN AREA—Consists of Peoria and Tazewell Counties, Ill.
PHILADELPHIA STANDARD METROPOLITAN AREA—Consists of Bucks, Chester, Delaware, Montgomery, and Philadelphia Counties, Pa.; and Burlington, Camden, and Gloucester Counties, N. J.
PHOENIX STANDARD METROPOLITAN AREA—Coextensive with Maricopa County, Ariz.
PITTSBURGH STANDARD METROPOLITAN AREA—Consists of Allegheny, Beaver, Washington, and Westmoreland Counties, Pa.
PITTSFIELD STANDARD METROPOLITAN AREA—Consists of Pittsfield City and Dalton, Lenox, and Lee Towns in Berkshire County, Mass.
PORTLAND (MAINE) STANDARD METROPOLITAN AREA—Consists of Portland, South Portland, and Westbrook Cities and Cape Elizabeth and Falmouth Towns in Cumberland County, Me.
PORTLAND (OREG.) STANDARD METROPOLITAN AREA—Consists of Clackamas, Multnomah, and Washington Counties, Oreg.; and Clark County, Wash.
PROVIDENCE STANDARD METROPOLITAN AREA—Consists of Central Falls, Cranston, Pawtucket, Providence, and Woonsocket Cities and Cumberland, East Providence, Johnston, Lincoln, North Providence, North Smithfield, and Smithfield Towns in Providence County; North Kingston Town in Washington County; Warwick City and East Greenwich, and West Warwick Towns in Kent County; and all of Bristol County, R. I. Also Attleboro City and North Attleborough, and Seekonk Towns in Bristol County; Bellingham, Franklin, Plainville, and Wrentham Towns in Norfolk County; and Blackstone and Millville Towns in Worcester County, Mass.
PUEBLO STANDARD METROPOLITAN AREA—Coextensive with Pueblo County, Colo.
RACINE STANDARD METROPOLITAN AREA—Coextensive with Racine County, Wis.
RALEIGH STANDARD METROPOLITAN AREA—Coextensive with Wake County, N. C.
READING STANDARD METROPOLITAN AREA—Coextensive with Berks County, Pa.
RICHMOND STANDARD METROPOLITAN AREA—Consists of Richmond City and Chesterfield, and Henrico Counties, Va.
ROANOKE STANDARD METROPOLITAN AREA—Consists of Roanoke City and Roanoke County, Va.
ROCHESTER STANDARD METROPOLITAN AREA—Coextensive with Monroe County, N. Y.
ROCKFORD STANDARD METROPOLITAN AREA—Coextensive with Winnebago County, Ill.
SACRAMENTO STANDARD METROPOLITAN AREA—Coextensive with Sacramento County, Calif.
SAGINAW STANDARD METROPOLITAN AREA—Coextensive with Saginaw County, Mich.
ST. JOSEPH STANDARD METROPOLITAN AREA—Coextensive with Buchanan County, Mo.
ST. LOUIS STANDARD METROPOLITAN AREA—Consists of St. Louis City and St. Charles and St. Louis Counties, Mo.; and Madison and St. Clair Counties, Ill.
SALT LAKE CITY STANDARD METROPOLITAN AREA—Coextensive with Salt Lake County, Utah
SAN ANGELO STANDARD METROPOLITAN AREA—Coextensive with Tom Green County, Tex.
SAN ANTONIO STANDARD METROPOLITAN AREA—Coextensive with Bexar County, Tex.
SAN BERNARDINO-RIVERSIDE-ONTARIO STANDARD METROPOLITAN AREA—Consists of San Bernardino and Riverside Counties, Calif.
SAN DIEGO STANDARD METROPOLITAN AREA—Coextensive with San Diego County, Calif.
SAN FRANCISCO-OAKLAND STANDARD METROPOLITAN AREA—Consists of Alameda, Contra Costa, Marin, San Francisco, San Mateo, and Solano Counties, Calif.
SAN JOSE STANDARD METROPOLITAN AREA—Coextensive with Santa Clara County, Calif.
SAVANNAH STANDARD METROPOLITAN AREA—Coextensive with Chatham County, Ga.
SCRANTON STANDARD METROPOLITAN AREA—Coextensive with Lackawanna County, Pa.
SEATTLE STANDARD METROPOLITAN AREA—Coextensive with King County, Wash.
SHREVEPORT STANDARD METROPOLITAN AREA—Consists of Caddo and Bossier Parishes, La.
SIOUX CITY STANDARD METROPOLITAN AREA—Coextensive with Woodbury County, Iowa
SIOUX FALLS STANDARD METROPOLITAN AREA—Coextensive with Minnehaha County, S. Dak.
SOUTH BEND STANDARD METROPOLITAN AREA—Coextensive with St. Joseph County, Ind.
SPOKANE STANDARD METROPOLITAN AREA—Coextensive with Spokane County, Wash.
SPRINGFIELD (ILL.) STANDARD METROPOLITAN AREA—Coextensive with Sangamon County, Ill.
SPRINGFIELD (MO.) STANDARD METROPOLITAN AREA—Coextensive with Greene County, Mo.
SPRINGFIELD (OHIO) STANDARD METROPOLITAN AREA—Coextensive with Clark County, Ohio
SPRINGFIELD-HOLYOKE STANDARD METROPOLITAN AREA—Consists of Chicopee, Holyoke, Springfield, and Westfield Cities and Agawam, East Longmeadow, Longmeadow, Ludlow, West Springfield, and Wilbraham Towns in Hampden County; Northampton City and Easthampton, and South Hadley Towns in Hampshire County, Mass. Also Enfield Town in Hartford County, Conn.
STAMFORD-NORWALK STANDARD METROPOLITAN AREA—Consists of Norwalk and Stamford Cities and Darien, Greenwich, New Canaan, and Westport Towns in Fairfield County, Conn.
STOCKTON STANDARD METROPOLITAN AREA—Coextensive with San Joaquin County, Calif.
SYRACUSE STANDARD METROPOLITAN AREA—Coextensive with Onondaga County, N. Y.
TACOMA STANDARD METROPOLITAN AREA—Coextensive with Pierce County, Wash.
TAMPA-ST. PETERSBURG STANDARD METROPOLITAN AREA—Consists of Hillsborough and Pinellas Counties, Fla.
TERRE HAUTE STANDARD METROPOLITAN AREA—Coextensive with Vigo County, Ind.
TOLEDO STANDARD METROPOLITAN AREA—Coextensive with Lucas County, Ohio
TOPEKA STANDARD METROPOLITAN AREA—Coextensive with Shawnee County, Kans.
TRENTON STANDARD METROPOLITAN AREA—Coextensive with Mercer County, N. J.
TUCSON STANDARD METROPOLITAN AREA—Coextensive with Pima County, Ariz.
TULSA STANDARD METROPOLITAN AREA—Coextensive with Tulsa County, Okla.
UTICA-ROME STANDARD METROPOLITAN AREA—Consists of Herkimer and Oneida Counties, N. Y.

APPENDIX G

STANDARD METROPOLITAN AREAS

WACO STANDARD METROPOLITAN AREA—Coextensive with McLennan County, Tex.

WASHINGTON STANDARD METROPOLITAN AREA—Consists of the District of Columbia; Alexandria and Falls Church Cities and Arlington and Fairfax Counties, Va.; Montgomery and Prince Georges Counties, Md.

WATERBURY STANDARD METROPOLITAN AREA—Consists of Waterbury City, Naugatuck Borough, and Beacon Falls, Cheshire, Middlebury, Prospect, and Wolcott Towns in New Haven County; and Thomastown and Watertown Towns in Litchfield County, Conn.

WATERLOO STANDARD METROPOLITAN AREA—Coextensive with Blackhawk County, Iowa

WHEELING-STEUBENVILLE STANDARD METROPOLITAN AREA—Consists of Brooke, Hancock, Marshall, and Ohio Counties, W. Va.; and Belmont and Jefferson Counties, Ohio

WICHITA STANDARD METROPOLITAN AREA—Coextensive with Sedgwick County, Kans.

WICHITA FALLS STANDARD METROPOLITAN AREA—Coextensive with Wichita County, Tex.

WILKES-BARRE-HAZLETON STANDARD METROPOLITAN AREA—Coextensive with Luzerne County, Pa.

WILMINGTON STANDARD METROPOLITAN AREA—Consists of New Castle County, Del.; and Salem County, N. J.

WINSTON-SALEM STANDARD METROPOLITAN AREA—Coextensive with Forsyth County, N. C.

WORCESTER STANDARD METROPOLITAN AREA—Consists of Worcester City and Auburn, East Brookfield, Grafton, Holden, Leicester, Millbury, Northborough, North Brookfield, Shrewsbury, Spencer, Westborough, and West Boylston Towns in Worcester County, Mass.

YORK STANDARD METROPOLITAN AREA—Coextensive with York County, Pa.

YOUNGSTOWN STANDARD METROPOLITAN AREA—Consists of Mahoning and Trumbull Counties, Ohio, and Mercer County, Pa.

TERRITORIES AND POSSESSIONS

HONOLULU STANDARD METROPOLITAN AREA—Consists of area legally designated as the "City and County of Honolulu," T. H.

MAYAGUEZ STANDARD METROPOLITAN AREA—Coextensive with Mayaguez Municipio, P. R.

PONCE STANDARD METROPOLITAN AREA—Coextensive with Ponce Municipio, P. R.

SAN JUAN STANDARD METROPOLITAN AREA—Consists of San Juan, Catano, Bayamón, and Guaynabo Municipios, P. R.

APPENDIX H

REPORT FORMS

Twenty-five different report forms were used in enumerating wholesale establishments in connection with the 1954 Census of Business. Listed below are the form numbers and the kinds of wholesale business covered.

Form number	Title of report form
	MERCHANT WHOLESALERS AND ASSEMBLERS OF FARM PRODUCTS
BC-60A	Wholesalers and Distributors of Food, Beverages, Tobacco, and Related Products
BC-60B	Wholesalers of Drugs, Chemicals, Paints, Paper
BC-60C	Wholesalers, Distributors of Dry Goods, Textiles, Apparel
BC-60D	Wholesalers of Furniture, Homefurnishings
BC-60E	Jobbers, Distributors, Wholesalers of Automobiles, Trucks, Automotive Parts and Supplies
BC-60F	Distributors, Wholesalers of Electrical, Electronic, Appliance Goods and Related Lines
BC-60G	Wholesalers of Hardware, Plumbing-Heating Goods and Related Lines
BC-60H	Supply Houses, and Machinery, Equipment, Supplies Distributors
BC-60I	Coal Wholesalers, Metal Merchants, Steel Warehouses
BC-60J	Iron-Steel Scrap, Waste Material Dealers
BC-60K	Merchant Wholesalers
BC-60L	Farm Products Assemblers, Country Buyers, Grain Merchants, Grain Elevators, Cream Stations, Produce Stations, Fruit and Vegetable Packing Houses, etc.
BC-X2-3	Lumber, Building Materials
	MANUFACTURERS' SALES BRANCHES, SALES OFFICES
BC-61A	Food, Tobacco, and Kindred Products
BC-61B	Textile Mill Products
BC-61C	Apparel and Other Fabricated Textile Products
BC-61D	Lumber and Wood Products; Furniture and Fixtures; Paper and Allied Products
BC-61E	Chemicals and Allied Products
BC-61F	Primary and Fabricated Metal Products
BC-61G	Machinery, including Electrical
BC-61H	Rubber, Transportation Equipment, Stone, Clay, Glass, and Leather Products
BC-61I	Instruments, Photographic and Optical Goods, Watches and Clocks, Printed Products, Petroleum, Coal and Miscellaneous Manufactured Products
BC-61J	Blast Furnaces, Steel Works, and Rolling Mills
	OTHER TYPES OF WHOLESALE ESTABLISHMENTS
BC-62	Petroleum Bulk Plants, Distributing Terminals
BC-63	Merchandise Agents, Brokers, Commission Firms

Reproductions of Forms BC-60A, BC-61A, BC-62, and BC-63 follow. Essential differences among the forms in the BC-60 series are in the commodity line inquiry, item 11. Correspondingly, forms in the BC-61 series differ primarily in the product classes, item 8. A complete list of commodity lines from all forms on the BC-60 series is presented on pages 6-166 and 6-167; and a list of product classes for which data are shown separately appears on pages 6-168 thru 6-171.

FORM BC–60A–Wholesalers and Distributors of Food, Beverages, Tobacco, and Related Products–Front–Top

ITEM 1.—IDENTIFICATION OF ESTABLISHMENT

a. Enter the name by which this establishment is known to its customers.

b. Location of establishment

(1) Is this establishment physically located **within the actual legal boundaries** of any city, town, or village? ☐ Yes ☐ No

(2) **Actual location** of this establishment

For establishments checking "Yes" in item 1b(1)

(a) Street and number at establishment location

Name of city, town, or village
(This must be the city, town, or village within whose boundaries the establishment is actually located, even though mailing address of the business is in a different place.)

County State

For establishments checking "No" to item 1b(1)

(b) Street, road, or highway and number (if any) or other description of establishment location

County State

c. **Federal Social Security Employer Identification Number**
(Enter number as reported on Form 941, item 10, on latest employer's quarterly tax return under Federal Insurance Contributions Act.) (Enter all 9 digits)

Number of separate places of business operated under this Employer Identification Number ☐ One ☐ Two or more

d. Is this company (identified by the number in line c) owned or controlled by another company? ☐ Yes ☐ No
If "Yes," give name and address of parent company:

Name

Address

e. Does this company (line c) own or control another company? ☐ Yes ☐ No

Census Use →	State	SMA/SEA	County	City	City size	Firm size	Affiliation
Key	b	c	d	e	f	g	h

ITEM 2.—PERIOD OWNED IN 1954

a How many months in the year did you own this business? months

b Did you own this business on December 31, 1954? ☐ Yes ☐ No

ITEM 3.—FORM OF OWNERSHIP (Check one)

1 ☐ Individual proprietor
2 ☐ Partnership
3 ☐ Corporation (do not include any form of cooperative association)
4 ☐ Cooperative association (corporate or noncorporate)
5 ☐ Other (Specify)

ITEM 4.—TOTAL SALES IN 1954

	Dollars
a. Total sales and other operating receipts	
b. Of total sales reported in a above, give the amount of— (1) Sales to industrial, commercial, institutional, or professional users	
(2) Sales to household consumers	
(3) Sales to Federal Government	
(4) Sales to retailers	
(5) Sales to wholesale organizations	
(6) Export sales	
c. How much, if any, of a above represents— (1) Sales on an agency or brokerage basis?	
(2) Sales on "drop" or direct shipment basis?	
(3) Display service, or "rack" selling?	

CONFIDENTIAL.—This report is required by Act of Congress (13 U. S. C. 131). Your report is confidential and only sworn Census employees will have access to it. It cannot be used for purposes of taxation, investigation, or regulation.

Form approved Budget Bureau No. 41-64367.

Form BC **60A**
Wholesalers and Distributors of Food, Beverages, Tobacco, and Related Products

U. S. DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS
Washington, D. C.

1954 CENSUS OF BUSINESS

(Please correct any errors in name or address)

KEY

1
j
k
1
B-2
1
B-3
B-4
B-5x
B-7
B-8
B-9*
C-2
C-3
C-4x

GENERAL INSTRUCTIONS

Please complete and return this form to the Bureau of the Census Office shown on the enclosed envelope **not later than 30 days after you receive it.**

A separate report is required for each establishment (place of business). If you owned more than one place of business in 1954, but have received a report form for only one place:

a. Complete only lines c, d, and e of item 1.

b. In the "Remarks" section of the report, list each establishment, indicating whether it is retail, wholesale, etc., and its kind of business.

c. Return this form using the enclosed envelope and you will be sent the appropriate number of report forms for completion.

NOTE: Those companies receiving Form NC–X2 with their 1954 census report forms should use it (instead of following the above instructions) to request additional forms.

Please read all instructions and fill in all items, entering "None" when applicable. You may report fiscal-year figures.

Report values in dollars. OMIT CENTS

SPECIFIC INSTRUCTIONS

ITEM 1.—IDENTIFICATION OF ESTABLISHMENT

Line b (1).—Check "No" if the establishment is not within the boundaries of any city, town, or village, even though the mailing address of the business is in such a place. Check "Yes" if the establishment is physically located in such a place even though the business mailing address is elsewhere.

ITEM 4.—TOTAL SALES IN 1954

Report net sales after deducting returns, allowances, and discounts, but include excise taxes and sales taxes.

Line a.—Include at selling value any goods sold by you on a commission or brokerage basis for others, as well as sales for your own account.

Section b

Sum of entries in (1) through (6) should equal the amount reported in 4a. If book figures are not available, entries for these lines should represent your best approximations—based upon percentage estimates, if necessary.

Line (1)—Report here sales of this establishment to hotels, restaurants, hospitals, manufacturers, service businesses, State and local governments, and other business concerns or institutions that normally buy for their own use rather than for resale of the goods in the form purchased.

Line (2)—Report here sales to household consumers, farmers, and individual users (including sales to your own employees). Also include any sales through your own vending machines.

Line (3)—Report here sales direct to the Federal Government, including the armed services.

Line (4)—Report here sales to retailers of all types (chain stores, independent stores, cooperative stores, vending machine operators, etc.).

Line (5)—Report here sales to organizations that normally purchase for resale at wholesale.

Line (6)—Report here sales that were made direct to buyers in foreign countries or through their agents in this country. Include transfers to your own foreign branches, if any. Alaska, Hawaii, and Puerto Rico should not be considered as foreign countries.

Section c

If book figures are not available, entries for these lines should represent your best approximations—based upon percentage estimates, if necessary.

FORM BC-60A—Wholesalers and Distributors of Food, Beverages, Tobacco, and Related Products—Front—Bottom

ITEM 5.—PERSONNEL AND PAYROLL

	Dollars	
a. Total payroll for the year 1954, before payroll deductions		A-2
	Number of employees / Payroll (dollars)	
b. Paid employees and payroll for the workweek ended nearest November 15, 1954		A-3,4
	Number	
c. Number of paid employees for workweek ended nearest:		
(1) March 15, 1954		A-5
(2) May 15, 1954		A-6
(3) August 15, 1954		A-7
d. Proprietors or partners who worked in this establishment 15 hours or more during the workweek ended nearest November 15, 1954		A-8
e. Number of salesmen, November 1954		A-9 / C-10*

ITEM 6.—CREDIT SALES, RECEIVABLES, BAD DEBT LOSSES

	Dollars	
a. How much of 1954 sales, 4a above, was on—		
(1) Credit?		C-6
(2) Spot cash or c. o. d. basis? (Total of (1) and (2) must equal 4a.)		C-7
b. Accounts and notes receivable, outstanding as of December 31, 1954		C-8
c. Bad debt losses, 1954		C-9

ITEM 7.—OPERATING EXPENSES AND INVENTORY OF THIS ESTABLISHMENT

	Dollars	
a. Total 1954 operating expenses		A-10 / D-2
b. Merchandise inventory at cost:		
(1) December 31, 1953		A-11
(2) December 31, 1954		A-12 / D-3

ITEM 8.—WAREHOUSE, STOCKROOM, AND OTHER INVENTORY STORAGE SPACE, DECEMBER 31, 1954

	Square feet	
a. Occupiable warehouse floor space (under roof)—occupied or unoccupied—of this establishment:		
(1) Floor space in single story buildings		D-4
(2) Floor space in multiple story buildings		D-5
(3) Total floor space (Sum of (1) and (2))		D-6
	Cubic feet	
b. Cold storage (net piling) space of this establishment:		
(1) Cooler space (20° to 50° F.)		D-7
(2) Freezer space, including food locker (19° F. and below)		D-8
(3) Total cold storage space (Sum of (1) and (2))		D-9xx

ITEM 9.—TYPE OF OPERATION

a. Principal type of operation or function performed: (Check one box only) — I

- 1 ☐ Wholesale merchant, distributor, jobber
- 2 ☐ Display service (rack) jobber
- 5 ☐ Exporter
- 4 ☐ Importer
- 7 ☐ Cash-carry wholesaler
- 9 ☐ Wagon or truck distributor
- 0 ☐ Consumer cooperative wholesaler
- ☐ Packer-shipper farm products
- ☐ Assembler, country buyer of farm products
- ☐ Commission buyer of farm products
- ☐ Cooperative marketing association
- ☐ Other type (Specify) _____

b. Does this establishment sponsor, or is it affiliated with a voluntary group of retailers? ☐ Yes ☐ No — A-13

If "Yes,"—

(1) Give name of group _____

(2) What percentage of your 1954 sales was to retail members of this group? _____%

c. Is this establishment operated by a cooperating group of retailers? ☐ Yes ☐ No — A-14*

If "Yes,"—

(1) Give name of group _____

(2) What percentage of your 1954 sales was to retail members of this group? _____%

ITEM 5.—PERSONNEL AND PAYROLL

Include payments to corporation officers and executives working in this establishment. Do not include salaries or withdrawals (whether in cash or kind) of proprietors or partners of unincorporated businesses.

For purposes of this item, the workweek ended nearest the 15th of the month should be one ending in the period of the 12th through 18th inclusive.

Line a.—Report the full amount of salaries, wages, bonuses, vacation allowances, and commissions before deductions for Social Security, income tax withholding, insurance, dues, etc.

Line b.—Include both full- and part-time employees. If your payroll is for a period other than a week, please adjust the figures to a 1-week basis. Commissions paid on other than a weekly basis should also be adjusted to a 1-week basis.

Lines c (1)-(3).—Include both full- and part-time employees.

Line d.—To be reported by proprietorships and partnerships only.

Line e.—Include all persons engaged in making sales.

ITEM 6.—CREDIT SALES, RECEIVABLES, BAD DEBT LOSSES

Line a (1).—Report here all sales except those on a strictly cash or c. o. d. basis.

Line b.—Report here the amount of receivables, derived from the sale of merchandise or services, on your books at the end of the year—before deducting reserves for bad debt losses. Do not include receivables sold to banks, factors, etc.

Line c.—Report here the amount of receivables written off during 1954 as uncollectible.

ITEM 7.—OPERATING EXPENSES AND INVENTORY

Line a.—Include, in addition to other operating expenses, the payroll of this establishment and the pro rata share of any general office expense. Do not include the cost of merchandise. Do not include income taxes or excise taxes. Unincorporated businesses should not include withdrawals by proprietors or firm members.

Section b

Report inventories at cost value rather than sales price. Include goods owned by you and consigned to others, but not goods of others held by you. Report inventories as of the dates specified, or nearest inventory date.

ITEM 8.—WAREHOUSE, STOCKROOM, AND OTHER INVENTORY STORAGE SPACE

Lines a (1)-(3).—Exclude floor space occupied by interior walls, permanent aisles, elevator shafts, stairways, offices, receiving and shipping platforms, etc.

Lines b (1)-(3).—Net piling space is space for storing commodities—inside space measured from wall to wall and from floor to ceiling, less space for ventilation (outside of the piling), coils, aisles, posts, sprinklers, etc.

ITEM 9.—TYPE OF OPERATION

Line a.—Enter a check mark in the box before the type of operation most suited to your business—the basis on which the major portion of your operations was conducted in 1954.

Check "Wholesale merchant, distributor, jobber" if you are primarily engaged in buying and selling in the domestic market, and perform all of the principal wholesale functions.

Check "Importer" if your source of purchases is primarily foreign.

Check "Wagon or truck distributor" if you customarily:

(1) sell from a truck or other vehicle, combining the function of salesman with that of deliveryman; and

(2) carry a limited assortment of nationally advertised fast moving items.

Line b.—If the establishment covered by this report sponsors, or is affiliated with a group of independent retailers engaged in joint advertising or other sales promotion under a group name or identification, check "Yes" and supply information under (1) and (2).

Line c.—If the establishment covered by this report is owned and operated cooperatively by a group of independent retailers buying collectively, check "Yes" and supply information under (1) and (2).

FORM BC-60A--Wholesalers and Distributors of Food, Beverages, Tobacco, and Related Products-Reverse-Top

ITEM 10.—KIND OF BUSINESS m

Enter a check mark in the box below describing the kind of wholesaler or distributor that most nearly fits your business. If none applies, check the last box and enter the description by which your business is known to the trade or public.

Food Wholesalers or Distributors

011_ ☐ General-line grocery wholesaler (selling a full line of groceries and related products)
0120 ☐ Confectionery wholesaler
0130 ☐ Fish, seafood distributor (fresh or frozen)
0140 ☐ Meats, provisions wholesaler (including frozen meats)
0151 ☐ Bakery, restaurant, hotel supply house

Specialty-Line Food Wholesalers

0152 ☐ Bread, bakery goods distributor
0153 ☐ Canned food wholesaler
0154 ☐ Coffee, tea, spice wholesaler
0155 ☐ Dairy products distributor
0156 ☐ Flour distributor
0157 ☐ Frozen, frozen food distributor (except fish and meat)
015_ ☐ Other grocery specialty
Specify product _____
0220 ☐ Fresh fruit and vegetable wholesaler
0210 ☐ Poultry, poultry products distributor

Beverage Distributors

0158 ☐ Soft drink distributor
0310 ☐ Beer, ale distributor
0320 ☐ Wines, distilled spirits wholesaler

Other Kind of Business

0410 ☐ Tobacco distributor
___ ☐ Other, specify _____

ITEM 11.—ANALYSIS OF SALES BY COMMODITY LINES

Many concerns will find that only a few of the items listed below pertain to their business. Select the particular lines that apply to your business and report the dollar volume of sales of each for the year 1954. **If figures based on records are not available, give best possible approximations.**

Total Sales—Same as reported in 4a..... $_____
(Total of sales by commodity lines, should be the same as Total sales 1954—Item 4a.)

E 1

Food

(1) Canned, bottled foods, total (Sum of (a)-(g))..... 000 $_____
(a) Canned baby foods..... $_____
(b) Canned fruits, fruit juices..... $_____
(c) Canned vegetables, vegetable juices..... $_____
(d) Canned fish, seafood..... $_____
(e) Canned meats..... $_____
(f) Canned milk..... $_____
(g) Other canned, bottled foods..... $_____

(2) Coffee (green, roasted), total (Sum of (a) and (b))..... 010 $_____
(a) Green coffee..... $_____
(b) Roasted coffee..... $_____
(c) Do you roast coffee at this establishment?..... ☐ Yes ☐ No
(d) If "Yes," amount roasted during 1954..... _____lb.

(3) Confectionery, total (Sum of (a)-(c))..... 020 $_____
(a) Candy, including chocolate..... $_____
(b) Chewing gum..... $_____
(c) Fountain fruits, syrups; potato chips; other confections..... $_____

(4) Frozen foods, total (Sum of (a)-(d))..... 030 $_____
(a) Frozen fruits, juices..... $_____
(b) Frozen vegetables..... $_____
(c) Frozen fish, seafood..... $_____
(d) Other frozen foods..... $_____

ITEM 11.—ANALYSIS OF SALES BY COMMODITY LINES—Continued E1

Soap

(19) Soaps, detergents, total (Sum of (a)-(c))..... 180 $_____
(a) Toilet soaps..... $_____
(b) Laundry soaps, chips, powders..... $_____
(c) Household detergents..... $_____

Tobacco

(20) Cigarettes, cigars, tobacco, total (Sum of (a)-(c))..... 110 $_____
(a) Cigarettes..... $_____
(b) Cigars..... $_____
(c) Other tobacco..... $_____

(21) Smokers' supplies and pipes..... 111 $_____

Miscellaneous Commodity Lines

(22) Feeds (mixed and other) including pet food, total (Sum of (a)-(e))..... 850 $_____
(a) Poultry feeds mixed at this establishment..... $_____
(b) Other poultry feeds..... $_____
(c) Livestock feeds mixed at this establishment..... $_____
(d) Other livestock feeds..... $_____
(e) Other feeds..... $_____

(23) Men's, boys' clothing, furnishings (except shoes)..... 200 $_____

(24) Women's, misses', children's, infants' clothing, accessories (except shoes)..... 210 $_____

(25) Dry goods, notions (except woven piece goods and homefurnishings)..... 240 $_____

(26) Piece goods and domestics (including yard goods, sheets, pillowcases, towels, toweling, blankets, etc.)..... 230 $_____

(27) China, glassware, crockery..... 301 $_____

(28) Kitchen utensils, kitchen tools, miscellaneous homewares..... 302 $_____

(29) Drugs, druggist sundries..... 150 $_____

(30) Hardware..... 450 $_____

(31) School equipment, supplies..... 645 $_____

(32) Wrapping paper and paper products (including paper bags, boxes, containers, closures, etc.)..... 165 $_____

(33) Rope, cordage, twine..... 575 $_____

(34) Toys, games, athletic goods, bicycles..... 900 $_____

(35) Miscellaneous lines of merchandise, total..... 904 $_____

Specify kind: _____ $_____
_____ $_____

(36) Service and rental receipts from customers..... 905 $_____

ITEM 12.—VENDING MACHINE OPERATIONS KEY

a. Do you operate vending machines?..... ☐ Yes ☐ No
(If "No," disregard section b below.)
b. If "Yes," give the following information:

	Number of vending machines	Sales through vending machines	KEY
Total, all types of vending machines	_____	$_____	F-2, 3
Cigars, cigarettes, tobacco	_____	$_____	F-4, 5
Candy, nuts, confectionery, and other food products (except beverages and ice cream)	_____	$_____	F-6, 7
Milk and ice cream	_____	$_____	F-8, 9
Soft drinks and other beverages	_____	$_____	F-10, 11
All other	_____	$_____	F-12,13*

ITEM 13.—SOURCE OF MERCHANDISE SOLD

Approximately what percent, if any, of sales (Item 4a) was made up of products of manufacturing plants owned or controlled either by this company or by the company (if any) named in Item 1d?.. _____% D-12*
(If none, enter "0")

FORM BC-60A—Wholesalers and Distributors of Food, Beverages, Tobacco, and Related Products—Reverse—Bottom

(5) Groceries (except as specified), total (Sum of (a)-(h)) ..... 040 $_____

(a) Flour, related products ..... $_____

(b) Sugar (refined) ..... $_____
(Report raw sugar under (13) (b))

(c) Margarine, butter substitutes ..... $_____

(d) Cooking oils (including vegetable shortening) ..... $_____
(Report lard under (12) (d))

(e) Bakery products ..... $_____

(f) Tea ..... $_____

(g) Dried fruits ..... $_____

(h) Other groceries (jams, breakfast cereals, pickles, sauces, etc.) ..... $_____

(6) Dairy products, ice cream, ices, total (Sum of (a)-(e)) ..... 050 $_____

(a) Butter ..... $_____

(b) Cheese ..... $_____

(c) Ice cream, ices ..... $_____

(d) Milk, cream (fluid) ..... $_____

(e) Other dairy products ..... $_____

Do you pasteurize milk at this establishment? ..... ☐ Yes ☐ No

(7) Eggs (fresh, storage) ..... 052 $_____

(8) Poultry, total (Sum of (a) and (b)) ..... 060 $_____

(a) Live poultry ..... $_____

(b) Dressed poultry ..... $_____

(c) Do you dress poultry at this establishment? ..... ☐ Yes ☐ No

If "Yes," give the following information:

Type of bird	Number of birds killed
(d) Hens and farm chickens	_____
(e) Commercial broilers	_____
(f) Turkeys	_____
(g) Other poultry	_____

(9) Fish, seafood (fresh) ..... 062 $_____

(10) Fresh fruits, vegetables, berries, total (Sum of (a) and (b)) ..... 070 $_____

(a) Fresh fruits, berries ..... $_____

(b) Fresh vegetables ..... $_____

(11) Peanuts, total (Sum of (a) and (b)) ..... 080 $_____

(a) Unshelled ..... $_____

(b) Shelled ..... $_____

(12) Meats, provisions, total (Sum of (a)-(e)) ..... 090 $_____

(a) Fresh meats (except sausages) ..... $_____

(b) Cured, boiled, smoked meats ..... $_____

(c) Sausages (loaves) ..... $_____

(d) Lard (from hogs) ..... $_____

(e) Other meat (including game) ..... $_____

(13) Food, beverage basic materials, total (Sum of (a)-(e)) ..... 100 $_____

(a) Malt, malt extract ..... $_____

(b) Raw sugar, industrial molasses ..... $_____

(c) Sausage casings ..... $_____

(d) Yeast (brewers, bakers) ..... $_____

(e) Other basic food products (fruit peel, chocolate coatings, hop extract, ice, brown rice, beverage base, etc.) ..... $_____

(14) Miscellaneous food products, total ..... 101 $_____

Specify kind: _____ ..... $_____

_____ ..... $_____

Beverages

(15) Beer, fermented malt liquors ..... 102 $_____

(16) Soft drinks ..... 103 $_____

(17) Spirits (including neutral spirits and ethyl alcohol used in blending) ..... 104 $_____

(a) Gallonage (proof) sales, 1954 ..... _____

(18) Wines ..... 105 $_____

ITEM 14.—REMARKS

ITEM 15.—CERTIFICATION

Name, address, and telephone number of person who should be contacted if questions arise regarding this report.

_____
Name

_____ _____
Address Telephone number

This report is substantially accurate and covers the period

from _____ to _____

_____ _____
Date Title

_____
Signature of authorized person

Form BC-60A

U. S. GOVERNMENT PRINTING OFFICE: 1956

FORM BC-61A–Manufacturers' Sales Branches and Sales Offices–Food, Tobacco, and Kindred Products–Front

ITEM 1.—IDENTIFICATION OF ESTABLISHMENT

a. Enter the name by which this establishment is known to its customers.

_____

b. Location of establishment

(1) Is this establishment physically located **within the actual legal boundaries** of any city, town, or village? ☐ Yes ☐ No

(2) **Actual location** of this establishment

For establishments checking "Yes" in Item 1b (1):

(a) Street and number at establishment location _____

Name of city, town, or village _____
(This must be the city, town, or village within whose boundaries the establishment is actually located, even though mailing address of the business is in a different place.)

County _____ State _____

For establishments checking "No" in Item 1b (1):

(b) Street, road, or highway and number (if any) or other description of establishment location _____

County _____ State _____

c. **Federal Social Security Employer Identification Number** ___ ___
(Enter number as reported on Form 941, item 10, on latest employer's quarterly tax return under Federal Insurance Contributions Act.) (Enter all 9 digits)

Number of separate places of business operated under this Employer Identification Number ☐ One ☐ Two or more

d. Is the company identified by the number in line c owned, or controlled by another company? ☐ Yes ☐ No

If "Yes," give name and address of owning or controlling company:

Name _____

Address _____

e. Does this company (line c) own or control another company? ☐ Yes ☐ No

Census Use →	State	SMA/SEA	County	City	City size	Firm size	Affiliation
Key	b	c	d	e	f	g	h

ITEM 2.—PERIOD OWNED IN 1954

a. How many months in the year did you own this business? _____ months

b. Did you own this business on December 31, 1954? ☐ Yes ☐ No

ITEM 3.—FORM OF OWNERSHIP (Check one)

1 ☐ Individual proprietor
2 ☐ Partnership
3 ☐ Corporation (do not include any form of cooperative association)
4 ☐ Cooperative association (corporate or noncorporate)
5 ☐ Other (Specify) _____

ITEM 4.—TOTAL SALES IN 1954

	Dollars
a. Total sales and other operating receipts	
	Percent
b. Approximately what percent of your 1954 sales was at retail?	
c. Approximately what percent of merchandise sold (as reported in a) was delivered from stocks of this branch?	
d. Approximately what percent, if any, of sales (a above) was made up of products of other manufacturers?	

ITEM 5.—PERSONNEL AND PAYROLL

	Dollars
a. Total payroll for the year 1954, before payroll deductions	

	Number of employees	Payroll (dollars)
b. Paid employees and payroll for the workweek ended nearest November 15, 1954		

	Number
c. Number of paid employees for workweek ended nearest:	
(1) March 15, 1954	
(2) May 15, 1954	
(3) August 15, 1954	
d. Proprietors or partners who worked in this establishment 15 hours or more during the workweek ended nearest November 15, 1954	

ITEM 6.—OPERATING EXPENSES AND INVENTORY OF THIS ESTABLISHMENT

	Dollars
a. Total 1954 operating expenses	
b. Merchandise inventory at cost, December 31, 1954	

ITEM 7.—WAREHOUSE, STOCKROOM, AND OTHER INVENTORY STORAGE SPACE, DECEMBER 31, 1954

a. Occupiable warehouse floor space (under roof)—occupied or unoccupied—of this establishment:

(1) Floor space in single story buildings _____ sq. ft.

(2) Floor space in multiple story buildings _____ sq. ft.

(3) Total floor space (Sum of (1) and (2)) _____ sq. ft.

b. Cold storage (net piling) space of this establishment:

(1) Cooler space (20° to 50° F.) _____ cu. ft.

(2) Freezer space, including food locker (10° F. and below) _____ cu. ft.

(3) Total cold storage space (Sum of (1) and (2)) _____ cu. ft.

CONFIDENTIAL.—This report is required by Act of Congress (13 U. S. C. 131). Your report is confidential and only sworn Census employees will have access to it. It cannot be used for purposes of taxation, investigation, or regulation.

Form approved. Budget Bureau No. 41-54379.

Form BC **61A**

U. S. DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS
Washington, D. C.

Manufacturers' Sales Branches and Sales Offices Food, Tobacco, and Kindred Products

1954 CENSUS OF BUSINESS

(Please correct any errors in name or address)

KEY

GENERAL INSTRUCTIONS

Please complete and return this form to the Bureau of the Census Office shown on the enclosed envelope **not later than 30 days after you receive it.**

A separate report should be submitted on this form (or similar Form BC-61A through 61J) for each sales branch or sales office. Sales branches or offices located at plants or general offices should be reported separately, if separate records are available, or if substantially accurate reports can be prepared.

A separate report is required for each sales office without stocks, as well as each sales branch carrying stocks of merchandise from which deliveries are made. Separate reports are also required for other establishments (plants, retail stores, or other places of business) of this organization.

If you have not received a sufficient number of forms, or the correct forms, complete the enclosed Form NC–X2 and return it to the Census Office, the address of which appears on the enclosed return envelope.

Please read all instructions and fill in all items, entering "None" when applicable. You may report fiscal-year figures.

Report values in dollars. OMIT CENTS

SPECIFIC INSTRUCTIONS

ITEM 1.—IDENTIFICATION OF ESTABLISHMENT

Line b (1).—Check "No" if the establishment is not within the boundaries of any city, town, or village, even though the mailing address of the business is in such a place. Check "Yes" if the establishment is physically located in such a place even though the business mailing address is elsewhere.

ITEM 4.—TOTAL SALES IN 1954

Report net sales after deducting returns, allowances, and discounts, but include excise taxes and sales taxes.

Line a.—Include in sales all orders booked through this sales branch or sales office, even though billings may be made from a central office and shipments made from the plant or central warehouse. Sales may be reported by company sales districts if records are not kept on a location basis. Also include any receipts from services rendered customers, other than from the sale of merchandise.

Line b.—Report here approximate percentage of sales to household consumers, farmers, and individual users (including sales to your own employees).

Line d.—Report here approximate percentage of sales made up of goods bought and sold, but not produced by your company, your parent company, or companies corporately affiliated with your company.

ITEM 5.—PERSONNEL AND PAYROLL

Include payments to corporation officers and executives working in this establishment. Do not include salaries or withdrawals (whether in cash or kind) of proprietors or partners of unincorporated businesses.

For purposes of this item, the workweek ended nearest the 15th of the month should be one ending in the period of the 12th through 18th inclusive.

Line a.—Report the full amount of salaries, wages, bonuses, vacation allowances, and commissions before deductions for Social Security, income tax withholding, insurance, dues, etc.

Line b.—Include full- and part-time employees and travelling personnel carried on this establishment's payroll. If your payroll is for a period other than a week, please adjust the figures to a 1-week basis. Commissions paid on other than a weekly basis should also be adjusted to a 1-week basis.

Lines c (1)–(3).—Include both full- and part-time employees.

Line d.—To be reported by proprietorships and partnerships only.

ITEM 6.—OPERATING EXPENSES AND INVENTORY

Line a.—Include, in addition to other operating expenses, the payroll of this establishment and the pro rata share of any general selling expense. Also include out-freight paid by you, on sales of this establishment, and not billed to customer. Do not include the cost of merchandise. Do not include income taxes or excise taxes. Unincorporated businesses should not include withdrawals by proprietors or firm members.

Line b.—Report inventories at cost value rather than sales price. Report value f. o. b. factory plus in-freight. Include goods owned by you and consigned to others, but not goods of others held by you. Report inventory as of the date specified, or nearest inventory date.

ITEM 7.—WAREHOUSE, STOCKROOM, AND OTHER INVENTORY STORAGE SPACE

Lines a (1)–(3).—Exclude floor space occupied by interior walls, permanent aisles, elevator shafts, stairways, offices, receiving and shipping platforms, etc.

Lines b (1)–(3).—Net piling space is space for storing commodities—inside space measured from wall to wall and from floor to ceiling, less space for ventilation (outside of the piling), coils, aisles, posts, sprinklers, etc.

	(l)	(m)
Census use		

	KEY
	i
	j
	k
	1
	E2-2
	E2-3
	A-2
	A-3, 4
	A-5
	A-6
	A-7
	A-8x
	A-10x D-2
	A-12* D-3
	D-4
	D-5
	D-6
	D-7
	D-8
	D-9*

FORM BC-61A—Manufacturers' Sales Branches and Sales Offices—Food, Tobacco, and Kindred Products—Reverse

ITEM 8.—ANALYSIS OF SALES BY PRODUCTS OR COMMODITY LINES

(Enter below the total dollar sales of each product sold by this branch or office. Products listed are identical (at a less detailed level) in terms of the product classification codes to those requested of your manufacturing establishments.)

Total Sales 1954 (Same as Item 4a) ..... $_____

(Sum of entries below should equal amount reported here.)

	Product Code (E2-5II)	Sales 1954 (E2-8*)
Meats and Poultry		
(1) Beef (include fresh and frozen carcasses and cuts, also fresh variety meats) (-1)	20111	$_____
(2) Veal (include fresh and frozen carcasses and cuts, also fresh variety meats) (-1)	20112	$_____
(3) Lamb and mutton (include fresh and frozen carcasses and cuts, also fresh variety meats) (-1)	20113	$_____
(4) Pork (include fresh and frozen carcasses and cuts, also fresh variety meats) (-1)	20114	$_____
(5) Lard (-1)	20115	$_____
(6) Pork, processed and cured (-1)	20131	$_____
(7) Sausage and other prepared meat products, not canned (-1)	20132	$_____
(8) Canned meats (except dog and cat food) packed in tin or glass (-1)	20133	$_____
(9) Dried beef and other cured meats (-1)	20134	$_____
(10) Hens (or fowls) and other chickens, except chickens 2-4 lb. (-1)	20151	$_____
(11) Young chickens, 2-4 pounds live weight, including commercial broilers (-1)	20152	$_____
(12) Turkeys (-1)	20153	$_____
(13) Other poultry and small game (-1)	20154	$_____
(14) Shell eggs	40051	$_____
Products of Dairies		
(15) Butter (-2)	20210	$_____
(16) Natural cheese (-2)	20220	$_____
(17) Process cheese and related products made from natural cheese (-2)	20252	$_____
(18) Dried milk, dried buttermilk, etc. (-2)	20231	$_____
(19) Canned milk (-2)	20232	$_____
(20) Bulk evaporated and condensed milk (whole milk, skim milk, buttermilk and whey) (-2)	20233	$_____
(21) Ice cream mix and ice milk mix (-2)	20234	$_____
(22) Ice cream and ices (-2)	20240	$_____
(23) Special dairy products (malted milk powder, etc.) (-2)	20251	$_____
(24) Bottled fluid milk and cream (-2)	20272	$_____
(25) Bulk fluid milk and cream (-2)	20271	$_____
(26) Do you pasteurize milk at this establishment? ☐ Yes ☐ No		
Canned and Preserved Products		
(27) Canned fish and other seafood (-3)	20310	$_____
(28) Cured fish and other seafood (-3)	20320	$_____
(29) Canned fruits (-3)	20331	$_____
(30) Canned vegetables and specialties (-3)	20339	$_____
(31) Canned fruit juices (-3)	20334	$_____
(32) Canned vegetable juices (-3)	20335	$_____
(33) Canned baby foods (include canned cereals; report boxed cereals under 20430 Cereal breakfast foods) (-3)	20336	$_____
(34) Canned soups and poultry products (-3)	20337	$_____
(35) Jams, jellies, and preserves (-3)	20338	$_____
(36) Dried and dehydrated fruits, vegetables, and soup mix (-3)	20340	$_____
(37) Catsup and other tomato sauces (-3)	20351	$_____
(38) Pickles and other pickle products (-3)	20352	$_____
(39) Mustard and other meat sauces, except tomato (-3)	20353	$_____
(40) Salad dressings, including mayonnaise (-3)	20354	$_____
Fresh and Frozen Packaged Fish and Seafood		
(41) Frozen seafood (fish, shrimp, oysters, etc.) (-3)	20361	$_____
(42) Fresh packaged seafood (fillets, steaks, shucked oysters, etc., not frozen) (-3)	20362	$_____
Frozen Foods		
(43) Frozen fruits and juices (-3)	20371	$_____
(44) Frozen vegetables (-3)	20372	$_____
Prepared Animal Feeds		
(45) Poultry feeds (-4)	20421	$_____
(46) Livestock feeds (-4)	20422	$_____
(47) Dog and cat food (-4)	20423	$_____
(48) All other prepared animal feed, including alfalfa meal and mineral mixtures (-4)	20424	$_____
Grain Mill Products		
(49) Wheat flour, except blended or prepared (-4)	20411	$_____
(50) Wheat bran, shorts, and middlings (-4)	20412	$_____
(51) Blended and prepared flour (-4)	20450	$_____
(52) Dry corn milling products (-4)	20413	$_____
(53) Other grain-mill products, include rye flour, etc. (-4)	20414	$_____
(54) Cereal breakfast foods (-4)	20430	$_____
(55) Milled rice and byproducts (-4)	20440	$_____
Bread and Other Bakery Products		
(56) Bread, bread type rolls, cakes, pies, cookies (hand-made) and pastries (-5)	20519	$_____
(57) Biscuits, crackers, and pretzels (-5)	20520	$_____
Sugar and Related Products		
(58) Raw cane sugar (-9)	20611	$_____
(59) Other cane-sugar mill products and byproducts (-9)	20612	$_____
(60) Refined cane sugar (-9)	20621	$_____
(61) Other cane sugar refinery products and byproducts (-9)	20622	$_____
(62) Refined beet sugar (-9)	20631	$_____
(63) Other beet sugar factory products and byproducts (-9)	20632	$_____
Confectionery Products		
(64) Bar goods (except solid chocolate bars) (-6)	20711	$_____
(65) 5¢ and 10¢ specialties (other than bars and cough drops) (-6)	20712	$_____
(66) Packaged goods to retail (-6)	20713	$_____
(67) Bulk goods (-6)	20714	$_____
(68) Salted, roasted, and blanched nuts (-6)	20715	$_____
(69) Other candy and confectionery, not elsewhere classified (-6)	20716	$_____
(70) Chocolate coatings (-6)	20721	$_____
(71) Other chocolate and cocoa products (-6)	20722	$_____
(72) Chewing gum and chewing gum base (-6)	20730	$_____
Beverages and Related Products		
(73) Bottled soft drinks and carbonated waters (20-9)	20810	$_____
(74) Beer, ale, and other malt liquors (20-7)	20821	$_____
(75) Malt (20-9)	20831	$_____
(76) Malt byproducts (20-9)	20832	$_____
(77) Wines and brandy (20-8)	20840	$_____
(78) Distilled liquors, except brandy (20-8)	20851	$_____
(79) Distiller's grains (20-9)	20852	$_____
(80) Bottled liquors (20-8)	20863	$_____
(81) Ethyl alcohol (-1)	28291	$_____
Miscellaneous Food and Related Products		
(82) Baking powder (-9)	20911	$_____
(83) Yeast (-9)	20912	$_____
(84) Shortening and cooking oils (-9)	20920	$_____
(85) Margarine (-9)	20930	$_____
(86) Raw and acidulated soap stock and foots (all types) (-9)	28891	$_____
(87) Corn sirup, corn sugar and starches (-9)	20941	$_____
(88) Other starch (-9)	20942	$_____
(89) Dextrin (-9)	20943	$_____
(90) Corn oil (-9)	20944	$_____
(91) Wet process corn byproducts (-9)	20945	$_____
(92) Flavoring extracts, emulsions, and other liquid flavors (-9)	20961	$_____
(93) Beverage bases (-9)	20962	$_____
(94) Flavoring sirups for use by soft drink bottlers (-9)	20963	$_____
(95) Other flavoring sirups and concentrates (-9)	20954	$_____
(96) Vinegar and cider (-9)	20996	$_____
(97) Manufactured ice (-9)	20970	$_____
(98) Macaroni and noodle products (not canned) (-9)	20980	$_____
(99) Eggs (liquid, frozen, and dried) (-9)	20994	$_____
(100) Gelatin (except ready-to-mix desserts) (-9)	28942	$_____
(101) Desserts, ready-to-mix (except ice cream mix) (-9)	20991	$_____
(102) Potato chips (-9)	20992	$_____
(103) Sweetening sirup and molasses, mixed or blended (-9)	20993	$_____
(104) Roasted coffee (-9)	20995	$_____
(105) Do you roast coffee at this establishment? ☐ Yes ☐ No		
If "Yes," amount roasted during 1954—		
(106) (Number of pounds) _____		
(107) Tea	40040	$_____
(108) Soap and glycerin (include codes 28411-4) (-4)	28419	$_____
(109) Cleaning and polishing preparations (include codes 28421-5) (-4)	28429	$_____
Tobacco Products		
(110) Cigarettes (39-6)	21110	$_____
(111) Cigars (39-6)	21210	$_____
(112) Chewing and smoking tobacco and snuff (39-6)	21310	$_____
Other Products (Please Specify)		
(113) _____		$_____
(114) _____		$_____
(115) _____		$_____
(116) _____		$_____
(117) _____		$_____
(118) _____		$_____
(119) _____		$_____
(120) _____		$_____
(121) _____		$_____
(122) _____		$_____
(123) Receipts from services and sources other than the sale of merchandise	40905	$_____

ITEM 9.—REMARKS

ITEM 10.—CERTIFICATION

Name, address, and telephone number of person who should be contacted if questions arise regarding this report.

Name _____ Telephone number _____

Address _____

This report is substantially accurate and covers the period

from _____ to _____

Date _____ Title _____

Signature _____

U. S. GOVERNMENT PRINTING OFFICE : 1954—314631—PO—429

FORM BC-62—Petroleum Business; Bulk Plants, Distributing Terminals—Front

ITEM 1.—IDENTIFICATION OF ESTABLISHMENT

a. Enter the name by which this establishment is known to its customers.

_____

b. Location of establishment

(1) Is this establishment physically located within the actual legal boundaries of any city, town, or village? ☐ Yes ☐ No

(2) Actual location of this establishment

For establishments checking "Yes" in Item 1b(1):

(a) Street and number at establishment location _____

Name of city, town, or village _____
(This must be the city, town, or village within whose boundaries the establishment is actually located, even though mailing address of the business is in a different place.)

County _____ State _____

For establishments checking "No" in Item 1b(1):

(b) Street, road, or highway and number (if any) or other description of establishment location _____

County _____ State _____

c. Federal Social Security Employer Identification Number ___ ___ ___
(Enter number as reported on Form 941, Item 10, on latest employer's quarterly tax return under Federal Insurance Contributions Act.) (Enter all 9 digits)

Number of separate places of business operated under this Employer Identification Number ☐ One ☐ Two or more

d Is this company (identified by the number in line c) owned or controlled by another company? ☐ Yes ☐ No

If "Yes," give name and address of parent company:

Name _____

Address _____

e. Does this company (line c) own or control another company? ☐ Yes ☐ No

Census Use →	State	SMA/SEA	County	City	City size	Firm size	Affiliation
Key	b	c	d	e	f	g	h

ITEM 2.—PERIOD OWNED IN 1954

a. How many months in the year did you own this business? _____ months

b. Did you own this business on December 31, 1954? ☐ Yes ☐ No

ITEM 3.—FORM OF OWNERSHIP (Check one)

1 ☐ Individual proprietor

2 ☐ Partnership

3 ☐ Corporation (do not include any form of cooperative association)

4 ☐ Cooperative association (corporate or noncorporate)

5 ☐ Other (Specify) _____

ITEM 4.—TOTAL SALES IN 1954 (AFTER DEDUCTING RETURNS AND ALLOWANCES) — Dollars

a. Total sales and other operating receipts
(Exclude excise and sales taxes reported under 4b below.)

b. Total amount of gasoline, oil, and other excise taxes or sales taxes

c. Sales of lubricating oils and greases compounded at this establishment
(Amount reported here should be included in 4a above.)

ITEM 5.—PERSONNEL AND PAYROLL — Dollars

a. Total payroll for the year 1954, before payroll deductions

	Number of employees	Weekly Payroll Dollars
b. Paid employees and payroll for the workweek ended nearest November 15, 1954		

	Number
c. Number of paid employees for workweek ended nearest:	
(1) March 15, 1954	
(2) May 15, 1954	
(3) August 15, 1954	
d. Proprietors or partners who worked in this establishment 15 hours or more during the workweek ended nearest November 15, 1954	
e. Total number of salesmen November 1954 (include all persons engaged in making sales)	

ITEM 6.—OPERATING EXPENSES AND INVENTORY OF THIS ESTABLISHMENT — Dollars

a. Total 1954 operating expenses

b. Merchandise inventory, December 31, 1954

ITEM 7.—BULK STORAGE CAPACITY, DECEMBER 31, 1954 — Storage (shell or water) capacity Dec. 31, 1954, in gallons

a. Assignment of bulk petroleum space (except L. P. gas)

(1) Aviation gasoline

(2) Other gasoline

(3) Kerosene, including range oil and No. 1 fuel oil

(4) Distillate fuel oils (Nos. 2–4, light gas oils, and light Diesel type fuels)

(5) Residual fuel oils (Nos. 5 and 6, "bunker C," heavy Diesel oil, heavy gas oil, and Navy special)

b. Liquefied petroleum gas tank space

(1) Tanks of 125 pounds working pressure or less. (Butane and butane-propane mix)

(2) Tanks of more than 125 pounds working pressure. (Propane and butane-propane mix)

CONFIDENTIAL.—This report is required by Act of Congress (13 U. S. C. 131). Your report is confidential and only sworn Census employees will have access to it. It cannot be used for purposes of taxation, investigation, or regulation.

Form approved. Budget Bureau No. 41-S4390.

FORM BC 62 Petroleum Business Bulk Plants Distributing Terminals

U. S. DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS
Washington, D. C.

1954 CENSUS OF BUSINESS

(Please correct any errors in name and address)

KEY

i

j

k

A–1

1 except A

H–2

A–2

A3, 4

A–5

A–6

A–7

A–8

A–9

A–10x

A–12*

H–3

H–4

H–5

H–6

H–7

H–8

H–9*

GENERAL INSTRUCTIONS

Please complete and return this form to the Bureau of the Census Office shown on the enclosed envelope **not later than 30 days after you receive it.**

A separate report is required for each establishment (place of business). If you operate more than one place of business:

a. Complete only lines c, d, and e of Item 1.

b. In the "Remarks" section of the report, list each establishment, indicating whether it is retail, wholesale, etc., and its kind of business

c. Return this form using the enclosed envelope and you will be sent the appropriate number of report forms for completion.

NOTE: Those companies receiving Form NC–X2 with their 1954 census report forms should use it (instead of following the above instructions) to request additional forms.

Please read all instructions and fill in all items, entering "None" when applicable. You may report fiscal-year figures.

This form is to be used in reporting petroleum (including L. P. gas) bulk plants and terminals. A separate report must be submitted on this form for each distributing terminal, for each bulk plant (except where arrangements have been made for the use of Forms BC–62A and BC–62B), and by each commission agent operating a bulk plant. Storage and wholesale distribution facilities located at refineries and operated as distribution terminals should be reported on this form if separate records for the facilities are maintained. Likewise, bulk plants at refineries should be reported separately on this form or on Forms BC–62A and BC–62B. Sales direct from refineries without bulk plants or terminals should be recorded in Item 18 of the refinery report, Form MC–29A. Gasoline service stations, including any that might be operated at bulk plants, should be reported separately on Form BC–X1.

Report values in dollars. OMIT CENTS.

SPECIFIC INSTRUCTIONS

ITEM 1.—IDENTIFICATION OF ESTABLISHMENT

Line b (1).—Check "No" if the establishment is not within the boundaries of any city, town, or village, even though the mailing address of the business is in such a place. Check "Yes" if the establishment is physically located in such a place even though the business mailing address is elsewhere.

ITEM 4.—TOTAL SALES IN 1954 (AFTER DEDUCTING RETURNS AND ALLOWANCES)

Line a.—Report here total sales and other operating receipts during 1954. **Do not** include here excise and sales taxes which are to be reported in item 4b below. **Include** sales of lubricating oils and greases blended or compounded at this establishment and reported separately in 4c below. Also include receipts from services rendered customers. Stock transfers, if any, to bulk plants of your own company should be excluded, but sales to filling stations of your company should be included (at wholesale prices).

Commission agents.—Agent operating a facility for an oil company on a commission basis should report here only sales on your own account (goods purchased and resold in your own name). **Do not** include as sales products sold by you for your oil company on a commission basis, as such sales will be reported by the oil company.

Refining companies.—**Do not** include as sales in this report direct shipments from refineries to customers, except as noted in the general instructions above.

Line b.—Enter here total amount of gasoline, oil, and other excise or sales taxes (local, State, and Federal) collected from customers and **paid directly by you** to any government taxing agency. **Do not** include in item 4a the amount reported here.

Line c.—Enter here the sales of lubricating oils and greases compounded or blended at this establishment during 1954. Amount reported here should also be included in 4a.

ITEM 5.—PERSONNEL AND PAYROLL

Include payments to corporation officers and corporation executives working in this establishment. **Do not** include salaries or withdrawals (whether in cash or kind) of proprietors or partners of unincorporated businesses. For purposes of this item, the workweek ended nearest the 15th of the month should be one ending in the period of the 12th through 18th inclusive. If your payroll is for a period **other than a week**, please adjust the figures to a 1-week basis.

Lines a and b.—**Include** salaries, wages, commissions, bonuses, vacation allowances, value of payments in kind, such as goods, lodging, food, and clothing.

Lines b, c (1)–(3), and c.—**Include** both full- and part-time employees.

Line d.—For proprietorships and partnerships only. **Include** only those who worked in this establishment 15 hours or more during the workweek.

ITEM 6.—OPERATING EXPENSES AND INVENTORY OF THIS ESTABLISHMENT

Line a.—**Include**, in addition to other operating expenses, the payroll of this establishment and the pro-rata share of any general selling expenses. Also **include** out-freight **paid by you** on sales of this establishment and not billed to customer, and depreciation and property taxes. **Do not** include the cost of merchandise or excise or sales taxes. Unincorporated businesses should **not** include withdrawals by proprietors or firm members as a part of expenses.

Commission agents.—**Do not** make entry here.

Line b.—Report inventories at cost value rather than at sales price. **Include** goods owned by you and consigned to others, but **not** goods of others held by you. Report inventories as of date specified or nearest inventory date.

Commission agents.—Report here only inventories owned by you. **Do not** include inventories owned by oil companies for whom you sell on a commission basis.

ITEM 7.—BULK STORAGE CAPACITY, DECEMBER 31, 1954

Report here bulk tank storage capacity assigned as of December 31, 1954, to the various petroleum products as specified. Report in terms of gallons, **not** barrels. Report gasoline, kerosene, distillates, residuals, and L. P. gases in terms of total (shell or water) capacity.

Commission agents.—Report here storage capacity, if any, operated for your own account.

FORM BC-62—Petroleum Business; Bulk Plants, Distributing Terminals—Reverse

ITEM 8.—DESCRIPTION OF BUSINESS

a. Does the owner of this business (or its parent or affiliated company, if any) also operate a petroleum refinery? 3 ☐ Yes 4 ☐ No

b. Type of facility or operation covered in this report. (Check one box only).

Bulk plant

(1) ☐ Gasoline, kerosene, distillate or residual bulk plant 41_0

(2) ☐ L. P. gas bulk plant 4310

Terminal

(3) ☐ Gasoline, kerosene, distillate or residual terminal 4200

(4) ☐ L. P. gas terminal 4320

Other type of distributor

(5) ☐ Truck jobber (no storage tanks)

(6) ☐ Other type of operation

(Specify) _____

c. Do you operate this facility for an oil company on a commission basis? ☐ Yes ☐ No
If "Yes," enter name of company for whom you sell

_____

ITEM 9.—NUMBER OF TANK-BODY TRUCKS, SEMITRAILERS, AND TRAILERS OPERATED (OWNED OR LEASED) DURING DECEMBER 1954

Type of equipment	Capacity (shell or water) of truck tank				
	Total	Less than 3,000 gallons	3,000 to 6,499 gallons	6,500 to 9,999 gallons	10,000 gallons or more
a. Bulk petroleum products (except L. P. gas) vehicles:					
(1) Number of tank trucks					
(2) Number of tank semitrailers and trailers					
	Total	Less than 1,200 gallons	1,200 to 1,999 gallons	2,000 to 3,499 gallons	3,500 gallons or more
b. Liquefied petroleum gas vehicles:					
(1) Number of tank trucks					
(2) Number of tank semitrailers and trailers					

ITEM 10.—ANALYSIS OF SALES BY COMMODITY OR MERCHANDISE LINES

Complete either 10a or 10b. Do not report analysis of sales in both. See instructions.

a. For gasoline, middle distillate, and residual fuel oil bulk plants and terminals

Commodity or merchandise line		1954 sales: Total gallonage sold to all customers	1954 sales: Gallonage sold to retailers, users, and consumers	1954 sales: Dollars
Total Commodity Sales (same as item 4a)		→	→	
(1) Total petroleum products sales (except L. P. gas)		→	→	
Gallon sales (specified products only)				
(a) Gasoline	K-2, 3			
(b) Kerosene, including range oils and No. 1 fuel oil	K-4, 5			
(c) Distillate fuel oils (Nos. 2–4, light gas oils, and light Diesel type fuels)	K-6, 7			
(d) Residual fuel oils (Nos. 5 and 6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)	K-8, 9			
(2) Sales of liquefied petroleum gases	K-10, 11*			
(3) Sales of tires, batteries, accessories, etc.				
(4) Sales of heating equipment (oil burners, furnaces, tanks, etc.)				
(5) All other merchandise sales				
(6) Receipts from services and sources other than sale of merchandise (Sum of dollar sales (1)–(6) should equal total under 4a.)				

b. For establishments primarily engaged in selling L. P. gas.

Commodity or merchandise line		1954 sales: Gallons: In bulk	1954 sales: Gallons: In bottles	1954 sales: Dollars
Total Commodity Sales (same as item 4a)		→	→	
(1) Sales of liquefied petroleum gases, total (sum of (a)–(d), below)	L-2, 3			
(a) Sales to wholesale distributors	L-4, 5			
(b) Sales to retail dealers of all types	L-6, 7			
(c) Sales to industrial and commercial accounts (including government and military)	L-8, 9			
(d) Sales to retail customers (including farmers, home owners, resorts, apartment houses, etc.)	L-10, 11*			
(2) Sales of space heating appliances (including central heating units)				
(3) Sales of cooking and water heating equipment and miscellaneous gas appliances (exclude space heaters)				
(4) Sales of storage tanks and appurtenances				
(5) All other merchandise sales				
(6) Receipts from services and sources other than sale of merchandise (Sum of dollar sales (1)–(6) should equal total under 4a.)				

ITEM 11.—REMARKS

KEY

1

m

1 2–6

1 7–11*

J 2–6

J 7–11*

M-2

M-3

M-4

M-5

M-6

M-7*

N-2

N-3

N-4

N-5

N-6

N-7*

ITEM 8.—DESCRIPTION OF BUSINESS

Section b:

Enter a check mark in the box pertaining to the type of facility or type of operation covered in this report. Relay (or lock-up) points should be included with bulk stations of which they are relays.

Line (1).—Check this box if the facility is primarily engaged in the distribution of gasoline, kerosene, distillate or residual fuel oils and (a) does not receive its principal products by tankers, barges, or pipelines, or (b) has facilities with total storage capacity of less than 2,100,000 gallons (50,000 bbls.).

Facilities which receive principal products by tanker, barge, or pipeline and others with total bulk storage capacity of 2,100,000 gallons (50,000 bbls.) or more, should check terminal, line (3).

Line (2).—Check this box if the facility is primarily engaged in the distribution of liquefied petroleum gases and has total bulk storage capacity of less than 500,000 gallons. If facility has storage capacity of 500,000 gallons or more, check L. P. gas terminal, line (4).

Line (3).—Check this box if facility is primarily engaged in the distribution of gasoline, kerosene, distillate or residual fuel oil and receives its principal products by tanker, barge, or pipeline or has total storage capacity of 2,100,000 gallons (50,000 bbls.) or more.

Line (4).—Check this box if the facility is primarily engaged in the distribution of liquefied petroleum gases and has total bulk storage capacity of 500,000 gallons or more.

Line (5).—Check this box if you have no stationary tanks but are primarily engaged in buying on your own account, and selling petroleum products from truck.

ITEM 9.—NUMBER OF TANK-BODY TRUCKS, SEMITRAILERS, AND TRAILERS OPERATED (OWNED OR LEASED) DURING DECEMBER 1954

Enter here the number of tank body trucks, semitrailers, and trailers operated during December 1954. Report all trucks operated, whether owned or leased during this period.

Commission agents.—Report here the number of tank trucks which you furnish, or for which you provide the chassis.

ITEM 10.—ANALYSIS OF SALES BY COMMODITY OR MERCHANDISE LINES

Line a.—If this facility is primarily engaged in the distribution of gasoline, kerosene, distillate or residual fuel oils, complete 10a, but not 10b. If primarily engaged in distributing L. P. gas, complete 10b, but not 10a.

Refining companies.—Do not include as sales in this report direct shipments from refineries to customers.

Commission agents.—Report here only sales on your own account (goods purchased and resold in your own name). Do not include products sold by you for your oil company on a commission basis, as such sales will be reported by your oil company.

Gallons sold to retailers, users, and consumers.—Entries in this column should include all sales to retailers (gasoline stations, garages, service shops, etc.), to governmental bodies, to military, to industrial and commercial accounts, and to farmers. Also include export sales, sales to any other users or consumers, and sales to truck distributors without bulk storage facilities. Do not include in this column sales to jobbers and distributors who have bulk plants or terminals.

Section b:

If this facility is primarily engaged in the distribution of liquefied petroleum gases, complete 10b, but not 10a.

Line (1).—Enter on line (a) the number of gallons sold to distributors of L. P. gas who have bulk storage capacity of 3,000 gallons or more, or who are primarily engaged in reselling bottled gas to retail dealers or to industrial and commercial users. Enter on line (b) the number of gallons sold to distributors of L. P. gas who have bulk storage capacity of less than 3,000 gallons, or who resell bottled gas to farmers, home owners, resorts, apartment houses, and other retail customers.

ITEM 12.—CERTIFICATION.—Name, address, and telephone number of person who should be contacted if questions arise regarding this report.

Name _____

Address _____

_____

Telephone number _____

This report is substantially accurate and covers the period

From _____

To _____

Date _____

Title _____

_____
Signature of authorized person

U. S. GOVERNMENT PRINTING OFFICE, 1954

FORM BC-63—Merchandise Agents, Brokers, Commission Firms—Front

ITEM 1.—IDENTIFICATION OF ESTABLISHMENT

a. Enter the name by which this establishment is known to its customers.

_____

b. Location of establishment

(1) Is this establishment physically located **within the actual legal boundaries** of any city, town, or village? ☐ Yes ☐ No

(2) **Actual location** of this establishment

For establishments checking "Yes" in Item 1b (1)

(a) Street and number at establishment location _____

Name of city, town, or village _____
(This must be the city, town, or village within whose boundaries the establishment is actually located, even though mailing address of the business is in a different place.)

County _____ State _____

For establishments checking "No" in Item 1b (1)

(b) Street, road, or highway and number (if any) or other description of establishment location _____

County _____ State _____

c. **Federal Social Security Employer Identification Number** ____ ____
(Enter number as reported on Form 941, item 10, on latest employer's quarterly tax return under Federal Insurance Contributions Act.) (Enter all 9 digits)

Number of separate places of business operated under this Employer Identification Number ☐ One ☐ Two or more

d. Is the company identified by the number in line c owned or controlled by another company? ☐ Yes ☐ No

If "Yes," give name and address of owning or controlling company:

Name _____

Address _____

e. Does this company (line c) own or control another company? ☐ Yes ☐ No

Census Use	State	SMA/BEA	County	City	City size	Firm size	Affiliation
→	— —	— —	— — —	— —	—	—	—
Key	b	c	d	e	f	g	h

ITEM 2.—PERIOD OWNED IN 1954

a. How many months in the year did you own this business? _____ months

b. Did you own this business on December 31, 1954? ☐ Yes ☐ No

ITEM 3.—FORM OF OWNERSHIP (Check one)

1 ☐ Individual proprietor

2 ☐ Partnership

3 ☐ Corporation (do not include any form of cooperative association)

4 ☐ Cooperative association (corporate or noncorporate)

5 ☐ Other (Specify) _____

ITEM 4.—TRANSACTIONS (PURCHASES, SALES) IN 1954

	Dollars
a. Sales by you for others on an agency or brokerage basis	
b. Sales made for your own account	
c. Purchases made by you for the account of others	
d. Total transactions (Sum of a, b, and c above)	
e. Of total transactions reported in d above, give the amount of—	
(1) Sales to (or purchases for) industrial, commercial, institutional, or professional users	
(2) Sales to household consumers	
(3) Sales to Federal Government	
(4) Sales to (or purchases for) retailers	
(5) Sales to (or purchases for) wholesale organizations	
(6) Export sales	

ITEM 5.—PERSONNEL AND PAYROLL

	Dollars
a. Total payroll for the year 1954, before payroll deductions	

	Number of employees	Payroll (Dollars)
b. Paid employees and payroll for the workweek ended nearest November 15, 1954		

	Number
c. Number of paid employees for workweek ended nearest:	
(1) March 15, 1954	
(2) May 16, 1954	
(3) August 15, 1954	
d. Proprietors or partners who worked in this establishment 15 hours or more during the workweek ended nearest November 16, 1954	

ITEM 6.—BROKERAGE OR COMMISSIONS RECEIVED

	Dollars
a. Amount of brokerage or commissions received on transactions negotiated for others (Item 4) during 1954	

CONFIDENTIAL.—This report is required by Act of Congress (13 U. S. C. 131). Your report is confidential and only sworn Census employees will have access to it. It cannot be used for purposes of taxation, investigation, or regulation.

Form approved. Budget Bureau No. 41-S4593.

Form BC 63
Merchandise Agents, Brokers, Commission Firms

U. S. DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS
Washington, D. C.

1954 CENSUS OF BUSINESS

(Please correct any errors in name and address)

KEY

GENERAL INSTRUCTIONS

Please complete and return this form to the Bureau of the Census office shown on the enclosed envelope **not later than 30 days after you receive it.**

A separate report is required for each establishment (place of business). If you owned more than one place of business in 1954, but have received a report form for only one place:

a. Complete only lines c, d, and e of Item 1.
b. In the "Remarks" section of the report, list each establishment, indicating whether it is retail, wholesale, etc., and its kind of business.
c. Return this form using the enclosed envelope and you will be sent the appropriate number of report forms for completion.

NOTE: Those companies receiving Form NC-X2 with their 1954 census report form should use it (instead of following the above instructions) to request additional forms.

Please read all instructions and complete all items, entering "None" where applicable. You may report fiscal-year figures.

Report values in dollars. OMIT CENTS

SPECIFIC INSTRUCTIONS

ITEM 1.—IDENTIFICATION OF ESTABLISHMENT

i — Line b (1).—Check "No" if the establishment is not within the boundaries of any city, town, or village, even though the mailing address of the business is in such a place. Check "Yes" if the establishment is physically located in such a place even though the business mailing address is elsewhere.

j

ITEM 4.—TRANSACTIONS (PURCHASES, SALES) IN 1954

k — Line a.—Enter here the value of goods involved in sales transactions negotiated for others, not commissions. Report as sales (not purchases) any transactions in which you may have represented both buyer and seller. Exclude dealings in futures or options. Report purchases negotiated for others in 4c.

Line b.—Report net sales after deducting returns, allowances, and discounts, but include excise taxes and sales taxes.

O-2 — Line c.—Enter here the value of goods involved in purchases made by you for the account of others, not commissions. Exclude dealings in futures or options. Transactions in which you may have represented both buyer and seller should be reported as sales in 4a above, not here.

O-3

O-4 — Section e.—Report all transactions of this establishment during 1954. The sum of entries in (1) through (6) should equal the amount reported in 4d. If book figures are not available, entries for these lines should represent your best approximations—based upon percentage estimates, if necessary.

1

B-2 x — Line (1).—Report here amount of sales to (or purchases for) business concerns or institutions that normally buy for their own use rather than for resale of the goods in the form purchased, such as State and local governments, manufacturers, service businesses, railroads, utilities, restaurants, hospitals, etc. Report Federal Government sales under (3).

B-3

B-4 — Line (2).—Report here sales to household consumers, farmers, and individual users (including sales to your own employees).

B-5x — Line (3).—Report here sales on direct order from Federal Government bodies, including the armed services.

B-7 — Line (4).—Report here sales to (or purchases for) retailers of all types, such as chain stores, independent stores, department stores, State liquor stores, cooperative stores, etc.

B-8 — Line (5).—Report here all sales to (or purchases for) organizations that normally purchase for resale at wholesale, such as wholesalers, jobbers, subjobbers, institutional supply houses, wholesale commissaries, export concerns, etc.

B-9* — Line (6).—Report here sales that were made direct to buyers in foreign countries or through their agents in this country. Include transfers to your own foreign branches, if any. Alaska, Hawaii, and Puerto Rico should not be considered as foreign countries.

ITEM 5.—PERSONNEL AND PAYROLL

A-2 — Include payments to corporation officers and executives working in this establishment. Do not include salaries or withdrawals (whether in cash or kind) of proprietors or partners of unincorporated businesses.

A-3, 4 — For purposes of this item, the workweek ended nearest the 15th of the month should be one ending in the period of the 12th through 18th inclusive.

A-5 — Line a.—Report the full amount of salaries, wages, bonuses, vacation allowances, and commissions before deductions for Social Security, income tax withholding, insurance, dues, etc.

A-6

A-7 — Line b.—Include full- and part-time employees and travelling personnel carried on this establishment's payroll. If your payroll is for a period other than a week, please adjust the figures to a 1-week basis. Commissions paid employees on other than a weekly basis should also be adjusted to a 1-week basis.

A-8x — Lines c (1)–(3).—Include both full- and part-time employees.

O-2 — Line d.—To be reported by proprietorships and partnerships only.

A-10

FORM BC-63—Merchandise Agents, Brokers, Commission Firms—Reverse

ITEM 7.—INVENTORIES AND WAREHOUSE SPACE OF THIS ESTABLISHMENT

	Dollars	KEY
a. Inventories:		
(1) Merchandise on hand not owned by you, December 31, 1954		A-11
(2) Merchandise owned by you, December 31, 1954		A-12*
b. Warehouse, stockroom, and other inventory storage space, December 31, 1954:		D-3xx
(1) Occupiable warehouse floor space (under roof)—occupied or unoccupied—of this establishment	sq. ft.	D-6xx
(2) Cold storage (net piling) space of this establishment (50° Fahrenheit and below)	cu. ft.	D-9
(3) Bin space (rated capacity) for storing bulk or loose grain, feed, etc.	bu.	D-10*

ITEM 8.—KIND OF BUSINESS

a. Give usual designation by which the business is known to the trade or public:

_____

b. Principal type of operation or function performed: (Check appropriate box)

- 0 ☐ Auction company
- 1 ☐ Broker (representing buyers)
- 2 ☐ Broker (representing sellers)
- 3 ☐ Commission merchant
- 4 ☐ Export agent
- 5 ☐ Import agent
- 6 ☐ Manufacturers' agent with stocks
- 7 ☐ Manufacturers' agent without stocks
- 8 ☐ Selling agent
- 9 ☐ Purchasing agent, resident buyer, syndicate buyer
- ☐ Other (Specify) _____

c. Examine lines of merchandise listed below. Enter in the appropriate spaces the approximate percent of your total transactions accounted for by each of the principal lines of merchandise sold or purchased by this establishment during 1954. Total percentages entered should equal 100%.

Percent	*Merchandise lines*
5120	Canned foods
5130	Coffee, tea, spices
5140	Confectionery
5150	Flour
5160	Meats, provisions (except canned)
5170	Sugar
5190	Grocery products not specified above
5210	Dairy, poultry products
5310	Fruits, vegetables
5410	Drugs, proprietaries, toiletries
5420	Chemicals, explosives
5430	Paints, varnishes, lacquers, enamels
5510	Clothing, furnishings (men's, women's)
5520	Men's, boys' clothing, furnishings
5530	Women's, children's clothing, accessories
5540	Furs (dressed), fur clothing
5550	Handbags
5560	Millinery, millinery supplies
5570	Shoes, other footwear
5580	Work clothing
5610	Hosiery
5620	Dry goods
5630	Piece goods
5710	Furniture
5720	Home furnishings
5810	Paper
5820	Stationery, office supplies
5900	Cotton
6100	Grain
6200	Hides, skins, raw furs
6300	Livestock
6400	Tobacco (leaf)
6500	Wool, mohair
6600	Inedible farm products not specified above
6700	Automotive
6810	Electrical apparatus and supplies
6820	Appliances, radio and television sets
6830	Electronic parts, equipment
6910	Hardware
6920	Plumbing, heating goods
7110	Lumber, millwork
7120	Construction materials (except lumber)
7210	Air conditioning, commercial refrigeration equipment
7220	Commercial machines, equipment
7230	Construction machinery, equipment
7240	Farm-garden machinery, equipment
7250	Industrial machinery, equipment, supplies
7260	Professional equipment, supplies

Continued in right-hand column.

SPECIFIC INSTRUCTIONS—Continued

ITEM 7.—INVENTORIES AND WAREHOUSE SPACE OF THIS ESTABLISHMENT

Section a

Line (1).—Report sales value, less your commission, on goods owned by others and consigned to you.

Line (2).—Report inventories at cost value rather than sales price. Include goods owned by you and consigned to others but not goods of others held by you. Report inventory as of the date specified, or nearest inventory date.

Section b

Line (1).—Exclude floor space occupied by interior walls, permanent aisles, elevator shafts, stairways, offices, receiving and shipping platforms, etc. Cold storage space should be entered under line (2) below.

Line (2).—Net piling space is space for storing commodities—inside space measured from wall to wall, and from floor to ceiling, less space for ventilation (outside of piling), coils, aisles, posts, sprinklers, etc.

Line (3).—Report here the rated capacity of elevators or bins used for storing loose grain, feed, ear corn, etc.

ITEM 8.—KIND OF BUSINESS

Section b.—Enter a check mark in the box before the type of operation most suited to your business—the basis on which the major portion of your operations was conducted in 1954.

Check "Auction company" if primarily engaged in selling by the auction method.

Check "Import agent" if primarily engaged in negotiating, on an agency basis, sales of foreign sellers on the domestic market or purchases for domestic buyers in the foreign market.

Check "Export agent" if primarily engaged in negotiating, on an agency basis, sales of domestic sellers on the foreign market or purchases for foreign buyers in the domestic market.

	(l)	(m)
Census use		

ITEM 8.—KIND OF BUSINESS—Continued

Percent	*Merchandise lines*
7270	Service establishment equipment, supplies
7280	Transportation (except automotive) equipment, supplies
7310	Iron, steel, and products
7320	Nonferrous metals, metalwork
7400	Scrap iron and steel
7410	Amusements, sporting goods, toys
7420	Books, periodicals, newspapers
7430	Coal, coke
7440	Farm supplies (feed, fertilizer, seeds, etc.)
7450	Jewelry
7460	Yarns
	Petroleum and products
7480	General merchandise
	Other (please specify)

	Sales 1954 Quantity (Tons)	Sales 1954 Value (Dollars)	KEY
d. If coal is one of the commodities sold (item 8c), enter quantities and value below:			
Bituminous coal			O-5, 6
Anthracite coal			O-7, 8
e. If cotton is one of the commodities sold (item 8c), enter the number of bales here	Number of bales		O-9*

ITEM 9.—REMARKS

ITEM 10.—CERTIFICATION

Name, address, and telephone number of person who should be contacted if questions arise regarding this report.

Name _____ Address _____

Telephone number _____

This report is substantially accurate and covers the period from _____ to _____

Date _____ Title _____ Signature of authorized person _____

Form BC-63

U. S. GOVERNMENT PRINTING OFFICE · 1954

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VOLUME VI: SELECTED SERVICE TRADES—AREA STATISTICS

United States Summary—Tables appearing here are identical with those appearing in Chapter 1 of Volume V.

Area Statistics—(The following tables appear, where applicable, for each State, the District of Columbia, Alaska, and Hawaii):

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